

AST FAX

## RENTAL MARKET REPORT

## NOVA SCOTIA CA's

Rental Markets across the Province Remain Resilient

The average rental apartment vacancy rate declined over the past year in three of the four largest urban areas of Nova Scotia outside of Halifax, nudging up only very slightly in the other. Vacancy rates ranged from a low of 2.2 per cent in New Glasgow to a high of 6.8 per cent in Cape Breton. Although the average monthly rent for a two bedroom apartment unit increased in all four centres over the past year, the range from lowest (New Glasgow at $\$ 536$ ) to highest (Truro at $\$ 579$ ) remains narrow among the centres at less than $\$ 50$.

The apartment vacancy rate in the Cape Breton Regional Municipality CBRM) continued its downward trend falling to 6.8 per cent this October from 7.4 per cent last year, providing the impetus for a modest increase in average monthly two bedroom apartment rent from $\$ 529$ to $\$ 546$.

The Kentville rental market was the only one of the five largest urban areas in the province to post an increase in vacancy rate although it was a very modest increase from 2.7 per cent last year to 2.8 per cent this year. However, the two bedroom apartment segment of the Kentville market experienced a decline in vacancy rate resulting in a $\$ 14$ increase in monthly rent to $\$ 548$.

With a more than one and a half percentage point decline in vacancy rate, the New Glasgow rental market posted the sharpest decline in vacancies from a rate of 3.8 per cent last year to only 2.2 per cent this year. Strengthening rental demand in New Glasgow this year resulted in a corresponding increase in rental rates. The average monthly rent for a two bedroom apartment climbed almost nine per cent from $\$ 493$ last year to $\$ 536$ this October.

After experiencing a softening rental market in 2002 as the 75 new rental units completed in 2001 and 2002 were gradually absorbed, the Truro rental market rebounded over the past twelve months with the vacancy rate declining from 3.6 per cent to 2.5 per cent. Average two bedroom apartment rents in Truro followed suit, rising modestly from $\$ 573$ per month to $\$ 579$ after increasing only \$1 per month in 2002.

Canada Mortgage and Housing Corporation

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## I.Vacancy Rates

## Apartment Vacancy Rates by Zone and Bedroom Type - Nova Scotia CA's

| Area (Zone) | Bachelor |  | One Bedroom |  | Two Bedroom |  | Three + Bedroom |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2003 | 2002 | 2003 | 2002 | 2003 | 2002 | 2003 | 2002 | 2003 |
| Cape Breton RGM | 11.9 | 14.0 | 9.1 | 7.9 | 6.8 | 5.6 | 0.8 | 5.4 | 7.4 | 6.8 |
| Sydney City | 12.6 | 14.0 | 10.0 | 4.9 | 7.4 | 5.2 | 0.0 | NA | 7.9 | 5.8 |
| Remainder | NA | NA | 7.6 | 13.8 | 4.9 | 6.7 | NA | NA | 6.0 | 9.4 |
| New Glasgow CA | 3.1 | 1.0 | 3.0 | 3.3 | 4.4 | 1.9 | 2.5 | 0.0 | 3.8 | 2.2 |
| Truro CA | 7.8 | 3.1 | 3.7 | 2.9 | 3.4 | 2.4 | 1.7 | 0.9 | 3.6 | 2.5 |
| Kentville CA | 2.1 | 7.1 | 2.4 | 2.9 | 3.0 | 2.4 | 1.6 | 2.4 | 2.7 | 2.8 |

## 2. Average Rents

Apartment Average Rents by Area and Bedroom Type - Nova Scotia CA's

| Area (Zone) | Bachelor |  | One Bedroom |  | Two Bedroom |  | Three + Bedroom |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2003 | 2002 | 2003 | 2002 | 2003 | 2002 | 2003 |
| Cape Breton RGM | \$378 | \$384 | \$433 | \$453 | \$529 | \$546 | \$628 | \$648 |
| Sydney City | \$385 | \$391 | \$446 | \$456 | \$534 | \$550 | \$645 | NA |
| Remainder | NA | NA | \$405 | \$447 | \$518 | \$535 | NA | NA |
| New Glasgow CA | \$375 | \$364 | \$426 | \$446 | \$493 | \$536 | \$543 | \$561 |
| Truro CA | \$344 | \$351 | \$443 | \$454 | \$573 | \$579 | \$616 | \$626 |
| Kentville CA | \$367 | \$365 | \$439 | \$442 | \$534 | \$548 | \$798 | \$856 |

## 3. Rental Universe

Apartment Rental Universe and Vacant Units by Area and Bedroom Type - Nova Scotia

| Area (Zone) | Bachelor |  | One <br> Bedroom |  | Two <br> Bedroom |  | Three + <br> Bedroom |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Vacant | Total | Vacant | Total | Vacant | Total | Vacant | Total | Vacant | Total |
| Cape Breton RGM | 23 | 164 | 42 | 539 | 74 | 1,325 | 8 | 141 | 147 | 2,170 |
| New Glasgow CA | 1 | 99 | 11 | 346 | 12 | 647 | 0 | 41 | 25 | 1,133 |
| Truro CA | 3 | 105 | 21 | 707 | 31 | 1,284 | 1 | 117 | 56 | 2,214 |
| Kentville CA | 7 | 102 | 18 | 598 | 27 | 1,150 | 3 | 126 | 55 | 1,976 |

