AST FAX

Windsor CMA & Leamington CA

RENTAL MARKET REPORT

Canada Mortgage and Housing Corporation

Windsor's vacancy rate rises

The rental apartment vacancy rate in the Windsor CMA (census metropolitan area) rose one percentage point from 2.9 per cent in 2001. The vacancy rate in the Windsor CMA is now 3.9 per cent, according to the 2002 annual October Rental Market Survey released today by Canada Mortgage and Housing Corporation (CMHC).

The CMHC survey found 600 vacant private rental apartments in the Windsor CMA. Two factors are responsible for the jump in vacancies this year. First, historically low mortgage rates have promted tenants to move out of rental in favour of homeownership. Secondly, strong employment growth in Windsor was in the 25-44 year old group - prime homebuyers not the 15-24 year olds who tend to rent. Windsor's new home construction and resale housing markets have been the sectors to benefit from both of these factors. The average two bedroom rent rose 4.2 per cent to \$769 in October 2002. This change follows negligible rental increases in 2001.

CMHC's survey was conducted in early October and measured trends in a universe of 15,211 private apartments in buildings with three or more units available for rent. At the same time the 563 private rental row housing universe (includes ILM Co-ops) was surveyed with the vacancy rate increasing to 3.6% from 1.9% last year. The vacancy rate also increased in the 7,376 assisted apartment and row housing units (Oct/02 rate 2.4 % up from 1.5 %).

The rental market in **Learnington**, which includes Kingsville, rose to a vacancy rate of 4.2 per cent from 2.0 per cent a year earlier. However, the average twobedroom apartment rent increased \$18 to \$694 from \$676 in October 2001.

Get the complete picture of the Windsor CMA rental market, including trends for different sized buildings; vacancies and rents by building age; new construction; and 2002 rental outlook. **Subscribe today** for your copy of the 12-page Windsor Rental Market Report . Available in January.

Call us for further information on Windsor or other Western Ontario rental markets: Chatham/Wallaceburg,Guelph, Kitchener CMA, London/St. Thomas, Owen Sound CA, Sarnia, Stratford, Strathroy, Tillsonburg and Woodstock.

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indsor CMA rental market, including trends ies and rents by building age; new bok. **Subscribe today** for your copy of the Total

Survey covers private apartment buildings which have at least 3 units available to rent.



Canada

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November 26, 2002

Vacancy Rates by Apartment Type	2001	2002		
Bachelor	4.0%	5.0%		
1 Bedroom	2.9%	3.2%		
2 Bedroom	2.4%	4.6%		
3 Bedroom +	5.3%	4.7%		
Total	2.9%	3.9%		

Average Rents by Apartment Type	2001	2002
Bachelor	\$466	\$481
1 Bedroom	\$618	\$638
2 Bedroom	\$738	\$769
3 Bedroom +	\$883	\$906

Apartment Types	Vacant Units	Total Units		
Bachelor	49	986		
1 Bedroom	248	7,705		
2 Bedroom	280	6,047		
3 Bedroom +	22	473		
Total	600	15,211		

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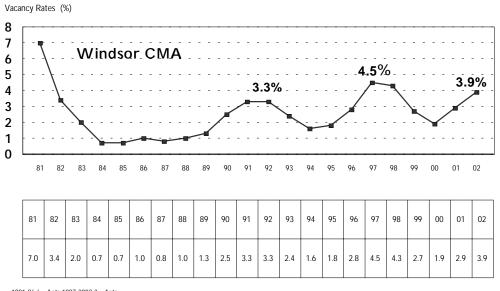
1. Apartment Vacancy Rates											
Apartment Vacancy Rates by Zone and Bedroom Type											
Windsor CMA & Leamington CA											
AreaBachelorOneTwoThreeTotalBedroomBedroomBedroom +Edroom +Edroom +											
Zone 1 - Center	6.0	8.1	4.7	3.6	2.5	4.5	**	**	4.0	4.2	
Zone 2 - East Inner	**	**	2.5	3.1	2.7	7.3	**	**	2.6	5.5	
Zone 3 - East Outer	2.3	2.5	2.3	3.4	3.2	5.9	**	**	2.6	4.3	
Zone 4 - West	4.1	1.8	1.6	2.9	2.0	2.8	**	**	2.1	3.1	
Zones 1-4 Windsor City	4.1	5.0	3.0	3.3	2.6	5.0	5.9	4.7	3.0	4.1	
Zone 5 - Rest of CMA	**	**	1.9	2.1	1.3	0.7	**	**	1.5	1.4	
WINDSOR CMA	4.0	5.0	2.9	3.2	2.4	4.6	5.3	4.7	2.9	3.9	
LEAMINGTON CA	**	0.0	1.1	5.3	2.6	3.4	**	**	2.0	4.2	

2. Average Apartment Rents											
Apartment Rents by Zone and Bedroom Type											
Windsor CMA & Learnington CA											
Area Bachelor One Two Three											
Bedroom Bedroom Be											
	2001	2002	2001	2002	2001	2002	2001	2002			
Zone 1 - Center	\$432	\$429	\$611	\$626	\$729	\$767	**	**			
Zone 2 - East Inner	**	**	\$604	\$629	\$749	\$762	**	**			
Zone 3 - East Outer	\$510	\$527	\$659	\$676	\$763	\$782	**	**			
Zone 4 - West	\$472	\$500	\$593	\$618	\$722	\$759	**	**			
Zones 1-4 Windsor City	\$465	\$481	\$616	\$636	\$739	\$769	\$887	\$912			
Zone 5 - Rest of CMA	**	**	\$652	\$668	\$729	\$772	**	**			
WINDSOR CMA	\$466	\$481	\$618	\$638	\$738	\$769	\$883	\$906			
LEAMINGTON CA	**	\$417	\$558	\$582	\$676	\$694	**	**			

** Not released to ensure confidentiality and accuracy of survey results.

Source: CMHC Market Analysis LONDON, Annual October Rental Market Survey.

Survey information was obtained through interviews with owners, property managers, and building superintendents of rental properties in the Windsor census metropolitain area and Learnington.



Windsor's vacancy rate continues to rise

1981-86 6+ Apts 1987-2002 3+ Apts Source: CMHC Annual October Rental Market Survey

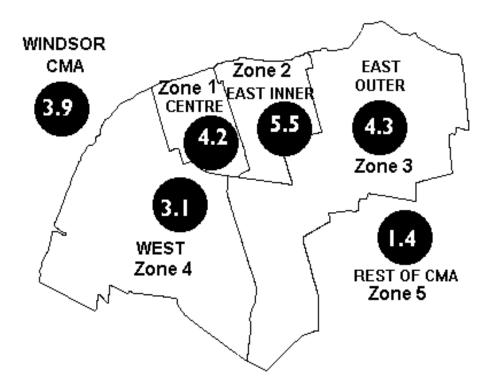
Western Ontario Region

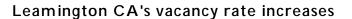
Vacancy rates of privately initiated apartments structures with three or more apartments available for rent

					Octob	er 2002
		V	acancy R	Vacant		
	1999	2000	2001	2002	Units	Universe
Chatham	7.6	9.2	10.5	9.0	344	3,819
Guelph CA	0.5	0.7	1.0	2.7	184	6,730
Kitchener CMA	1.0	0.7	0.9	2.3	612	26,234
Leamington CA	9.2	4.5	2.0	4.2	53	1,272
London CMA	3.5	2.2	1.6	2.0	765	38,903
Owen Sound	2.9	2.8	1.6	1.5	27	1,828
Sarnia CA	8.8	7.3	6.3	4.4	233	5,328
Stratford	5.5	3.4	3.2	3.7	72	1,969
Strathroy	5.0	4.5	4.3			
Tillsonburg	7.5	3.6	3.0	3.7	32	879
Wallaceburg	24.3	24.8	18.0	9.8	46	472
Windsor CMA	2.7	1.9	2.9	3.9	600	15,211
Woodstock	5.2	4.3	4.6	4.1	86	2,073

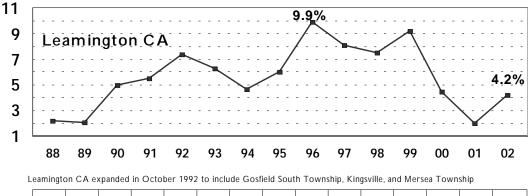
Definition of Vacancy: A unit is considered vacant if it is available for immediate

rental and physically unoccupied at the time of the survey.





Vacancy Rates (%)



88	89	90	91	92	93	94	95	96	97	98	99	00	01	02
2.2	2.1	5.0	5.5	7.4	6.3	4.7	6.0	9.9	8.1	7.5	9.2	4.5	2.0	4.2

Private apartments with 3 or more rental units. Source: CMHC Annual October Rental Market Survey