

Catalogue no. 63-005-XIE

# Retail trade

September 2004





Statistics Canada Statistique Canada



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# Statistics Canada Distributive Trades Division Retail Financial Section

# Retail trade

## September 2004

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- . not available for any reference period
- .. not available for a specific reference period
- ... not applicable
- 0 true zero or a value rounded to zero
- 0s value rounded to 0 (zero) where there is a meaningful distinction between true zero and the value that was rounded
- p preliminary
- r revised
- x confidential to meet secrecy requirements of the Statistics Act
- E use with caution
- F too unreliable to be published

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# **Highlights**

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•	Total spending in retail stores advanced for a fifth consecutive month in September	r. Retailers sold \$29.1	billion
	worth of goods and services, up 0.2% from August when sales rose 0.7%.		

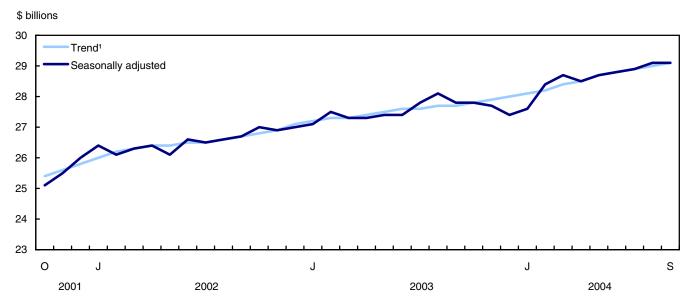
### Analysis — September 2004

Total spending in retail stores advanced for a fifth consecutive month in September. Retailers sold \$29.1 billion worth of goods and services, up 0.2% from August when sales rose 0.7%.

Retailers have enjoyed steady sales increases since the beginning of 2004, with the exception of a 0.7% decline in April. Successive increases in retail sales led to advances of 1.4% in both the second and third quarter of 2004, which followed a 2.3% jump in the first quarter. Prior to 2004, retail sales had declined in each of the last four months of 2003, after generally increasing since the fall of 2001.

#### Chart 1

#### Retail sales - Canada



<sup>&</sup>lt;sup>1</sup> Trends represent smoothed seasonally adjusted data.

Consumers increased their spending in six of the eight retail sectors in September, while cutting back on their purchases in the automotive (-1.0%) and building and outdoor home supplies (-0.5%) sectors. In fact, retail sales advanced by at least 1.1% in four retail sectors: clothing (+1.4%), furniture (+1.3%), food (+1.1%) and the miscellaneous sector (+1.1%). The miscellaneous sector includes retailers such as office supply, sporting goods, hobby, music and book stores. Sales increases were moderate in pharmacies (+0.5%) and general merchandise stores (+0.2%).

Excluding sales by dealers of new, used and recreational vehicles and auto parts, retail sales increased 0.6% in September, after advancing 0.9% in August.

Overall, prices had little impact on September's growth, as retail sales increased 0.2% in constant dollars. This was the seventh monthly gain in retail sales, adjusted for price changes, since the start of 2004. The only declines this year occurred in April (-0.8%) and May (-0.2%).

#### Clothing stores show new sales strength

Consumers were back shopping in clothing and accessories stores in September, pushing sales up 1.4% compared with August, when sales fell 1.3%. In spite of unfavourable weather conditions since the spring, clothing and accessories stores managed to post a 1.1% sales gain in the third quarter of 2004, after a slight decline in the second quarter (-0.2%).

Retailers in the furniture, home furnishings and electronics sector enjoyed their third consecutive monthly sales gain in September (+1.3%), after experiencing a period of slow growth that began in the summer of 2003. Despite falling prices, the sales value in the overall sector advanced 2.4% in the third quarter, thanks to higher sales volumes across the board; in furniture stores, home furnishing stores, computer stores and home electronics and appliance stores.

Food and beverage retailers posted their third straight monthly sales gain in September (+1.1%), leading to a 1.7% increase in the third quarter. The beer, wine and liquor stores category, stimulated by higher sales to other retail establishments, posted the most significant advance in September (+3.7%). Supermarkets, for their part, saw their sales jump 1.1%. Growth in consumer spending in supermarkets has accelerated since the spring, resulting in healthy gains of 1.4% in the second quarter and 1.6% in the third quarter.

Pharmacies and personal care stores saw their sales rise more moderately in September (+0.5%), following a 1.6% jump in August. Sales in these stores have been rising rapidly since the start of 2003.

Sales in the general merchandise sector rose by a slim 0.2% in September, after remaining unchanged in August. Both department stores and the other general merchandise stores posted little sales growth in the last two months. The general merchandise sector showed essentially flat sales since the spring of 2004, after a period of rising sales that began in early 2003.

#### Lower sales in the automotive and building supplies sectors

Retailers in the automotive sector reported a 1.0% sales decline in September, their largest loss in five months. Lower sales at used and recreational motor vehicle and parts dealers (-1.3%) and new car dealers (-1.2%), in tandem with price-induced declines at gasoline stations (-0.5%), were behind this drop.

Despite September's decline, sales in the automotive sector advanced 1.0% in the third quarter, with mixed results in the different store types. Sales at new car dealers advanced 1.9% in the third quarter, but sales fell 2.1% at used and recreational motor vehicle and parts dealers. Gasoline stations saw little change in their sales in the third quarter (+0.3%), after posting price-induced jumps of about 6.0% in the first two quarters of 2004.

Shoppers reduced their spending by 0.5% in building and outdoor home supplies stores in September, on the heels of four strong monthly gains. Consequently, sales in this sector advanced 5.8% in the third quarter, leading all other retailers in terms of growth. Sales at building and outdoor home supplies stores have been advancing at an astonishing rate since the fall of 2001, with the exception of a slowdown in the last three months of 2003.

#### Alberta retailers outperform others

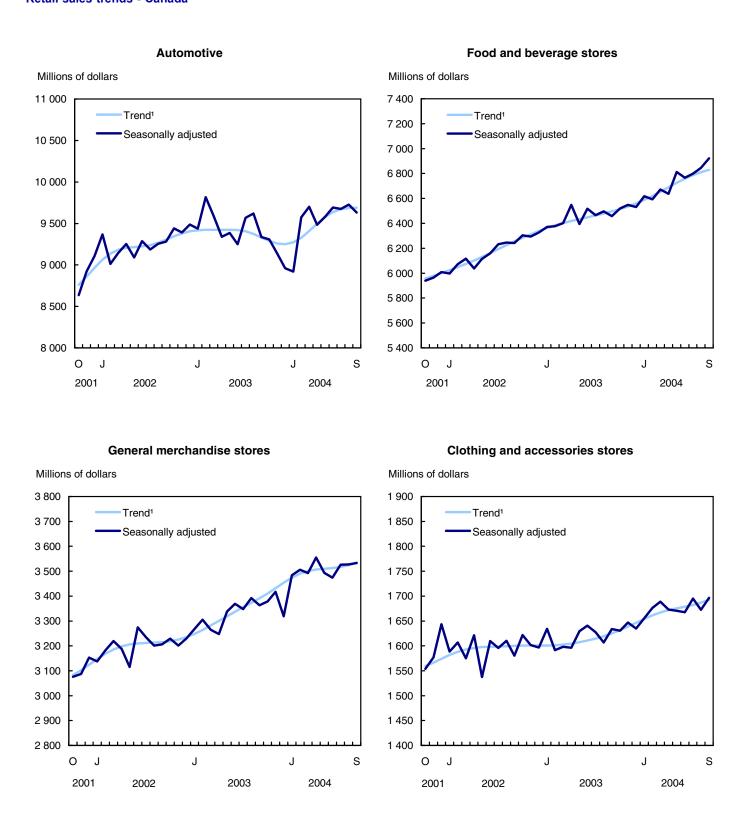
Retail sales advanced in seven provinces in September, with Alberta retailers leading the way. September's retail sales growth was strongest in Alberta (+1.8%), British Columbia (+1.4%) and New Brunswick (+1.4%). On the other hand, retail sales declined in Saskatchewan (-1.0%), Ontario (-0.6%) and Quebec (-0.3%).

The third quarter was particularly beneficial to retailers in Alberta, British Columbia and Quebec, where retail sales advanced by 1.8% in each province. Retail sales in Ontario (+1.5%) and New Brunswick (+1.4%) were also up significantly in the third quarter. As for retailers in the remaining provinces, they reported lower sales or little change.

#### **Related indicators for October**

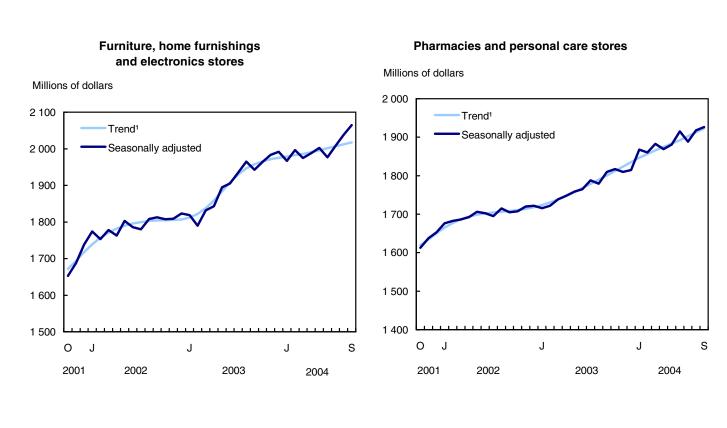
Total employment continued to advance in October (+0.2%), following a 0.3% rise in September. Previously, job creation had remained essentially unchanged in July and August. Housing starts fell for a second consecutive month in October (-5.4%), but remained at high levels. The number of new motor vehicles sold in October jumped by about 7% compared with September, according to early figures from the auto industry.

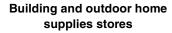
Chart 2
Retail sales trends - Canada

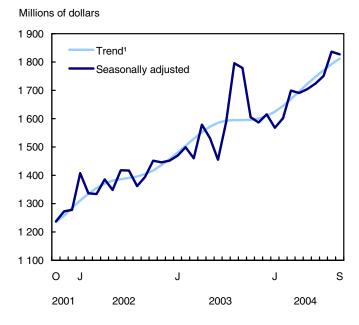


<sup>1.</sup> Trends represent smoothed seasonally adjusted data.

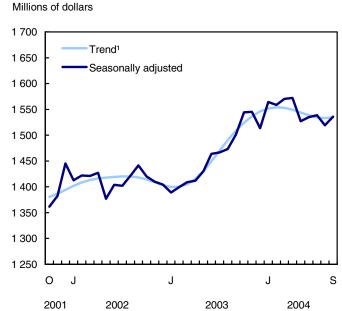
Chart 3
Retail sales trends - Canada







#### Miscellaneous retailers



1. Trends represent smoothed seasonally adjusted data.

# **Related products**

### **Selected publications from Statistics Canada**

63-007-X New motor vehicle sales

### Selected technical and analytical products from Statistics Canada

11-621-M2003006 A new look: retail clothing sales in Canada

11-621-M2003007 Christmas: consumers' season

11-621-M2004012 On the move with homebuyers: shopping for furniture

#### Selected CANSIM tables from Statistics Canada

076-0005	Monthly department store sales and stocks (from 1991) for Canada, provinces and selected census metropolitan areas
080-0014	Retail trade, sales by trade group based on the North American Industry Classification System (NAICS)
080-0015	Retail trade, sales by trade group based on the North American Industry Classification System (NAICS)
080-0015	Retail trade, sales by trade group based on the North American Industry Classification System (NAICS)
080-0016	Retail trade, sales in constant dollars and price index
080-0016	Retail trade, sales in constant dollars and price index
080-0017	Retail trade, sales and sales trend, seasonally adjusted, by trade sector based on the North American Industry Classification System (NAICS)
080-0017	Retail trade, sales and sales trend, seasonally adjusted, by trade sector based on the North American Industry Classification System (NAICS)

### **Selected surveys from Statistics Canada**

2406	Retail Trade Survey (Monthly)
2408	Monthly Retail Trade Survey (Department Store Organizations)

#### Selected tables of Canadian statistics from Statistics Canada

- Canadian Statistics Economic indicators, by provinces and territories (monthly and quarterly)
- Canadian Statistics Retail trade, by industries
- Canadian Statistics Retail trade, by provinces and territories
- Canadian Statistics Retail trade, by industries (monthly)
- Canadian Statistics Retail trade, by provinces and territories (monthly)
- · Canadian Statistics Department store sales, by provinces

# **Statistical Tables**

Table 1-1 Retail sales, by trade group and by region, seasonally adjusted (current periods) - Sales

	September <sup>p</sup> 2004	August <sup>r</sup> 2004	July <sup>r</sup> 2004	June <sup>r</sup> 2004	Year-to-date 2004
_			millions of dollars		
Trade many Canada					
Trade group - Canada New car dealers	5,701.9	5,768.3	5,783.5	5,697.2	51,051.4
Used and recreational motor vehicle and	3,701.5	3,700.3	5,705.5	3,037.2	31,031.4
parts dealers	1,188.9	1,204.4	1,177.7	1,209.8	10,812.5
Gasoline stations	2,740.4	2,755.3	2,712.7	2,785.4	24,120.3
Furniture stores	725.5	708.7	696.4	677.6	6,326.0
Home furnishings stores	380.7	378.3	374.4	367.8	3,294.8
Computer and software stores	151.8	159.6	150.8	147.5	1,371.1
Home electronics and appliance stores	806.7	791.2	786.8	783.7	7,024.2
Home centres and hardware stores	1,442.0	1,442.7	1,351.3	1,332.2	12,001.2
Specialized building materials and garden	204.7	202.7	200.4	204.7	2 200 5
stores	384.7	393.7	399.4	391.7	3,399.5
Supermarkets Convenience and specialty food stores	4,956.4 746.4	4,900.9 767.7	4,900.5 739.7	4,865.8 749.3	43,623.2 6,694.8
Beer, wine and liquor stores	1,220.1	1,176.6	1,158.5	1,151.6	10,345.9
Pharmacies and personal care stores	1,926.5	1,170.0	1,888.2	1,915.5	17,008.3
Clothing stores	1.296.3	1,276.2	1,000.2	1,266.3	11,445.8
Shoe, clothing accessories and jewellery	1,200.0	1,210.2	1,201.2	1,200.0	11,440.0
stores	400.2	396.4	397.8	401.2	3.650.0
Department stores	1,846.2	1,843.6	1,848.4	1,800.0	16,481.5
Other general merchandise stores	1,686.6	1,683.5	1,678.2	1,674.1	15,109.9
Sporting goods, hobby, music and book					
stores	746.2	744.6	741.5	732.2	6,598.5
Miscellaneous store retailers	789.6	774.8	797.2	802.8	7,322.1
Total, all stores	29,137.2	29,084.3	28,880.0	28,751.8	257,681.0
Regions					
Newfoundland and Labrador	470.7	465.0	461.7	466.7	4,235.3
Prince Edward Island	113.1	111.8	110.4	114.7	1,031.5
Nova Scotia	858.2	852.3	854.2	866.7	7,635.3
New Brunswick	670.0	660.6	653.2	646.3	5,910.8
Quebec	6,594.6	6,611.9	6,565.9	6,534.2	58,439.3
Ontario	10,781.1	10,849.5	10,653.4	10,626.7	95,746.2
Manitoba Saskatchewan	984.2 844.7	978.9 853.6	981.6 860.5	985.0 858.1	8,739.8 7,637.0
Saskatchewan Alberta	3.721.5	3,656.6	3.671.9	3.635.6	7,637.0 32.472.6
Alberta British Columbia	4,001.0	3,945.9	3,969.8	3,919.2	34,956.1
Yukon Territory	35.1	35.8	35.1	34.8	315.5
Northwest Territories	43.9	44.4	43.4	44.2	389.0
Nunavut	19.2	18.0	18.8	19.5	172.8

Table 1-2

Retail sales, by trade group and by region, seasonally adjusted (current periods) - % change from previous month

	September <sup>p</sup> 2004	August <sup>r</sup> 2004	July <sup>r</sup> 2004	June <sup>r</sup> 2004
		percent		
Trade group - Canada				
New car dealers	-1.2	-0.3	1.5	2.4
Used and recreational motor vehicle and				
parts dealers	-1.3	2.3	-2.7	0.7
Gasoline stations	-0.5	1.6	-2.6	-1.0
Furniture stores	2.4	1.8	2.8	-4.1
Home furnishings stores	0.6	1.1	1.8	1.2
Computer and software stores	-4.9	5.8	2.3	-4.4
Home electronics and appliance stores	2.0 0.0	0.6	0.4 1.4	0.7
Home centres and hardware stores	0.0	6.8	1.4	-0.2
Specialized building materials and garden	0.0	4.4	0.0	0.4
stores	-2.3	-1.4	2.0	6.1
Supermarkets	1.1	0.0	0.7	-0.2
Convenience and specialty food stores	-2.8	3.8	-1.3	0.1
Beer, wine and liquor stores	3.7	1.6	0.6	-3.3
Pharmacies and personal care stores	0.5	1.6	-1.4 2.4	1.9
Clothing stores	1.6	-1.6	2.4	0.1
Shoe, clothing accessories and jewellery	4.0	0.4	0.0	4.0
stores	1.0 0.1	-0.4	-0.8 2.7	-1.0
Department stores Other general merchandise stores	0.1	-0.3 0.3	0.2	-1.2 0.2
Sporting goods, hobby, music and book	0.2	0.3	0.2	0.2
stores	0.2	0.4	1.3	3.4
Miscellaneous store retailers	1.9	-2.8	-0.7	-1.9
Miscellaneous store retailers			-0.7	
Total, all stores	0.2	0.7	0.4	0.3
Regions				
Newfoundland and Labrador	1.2	0.7	-1.1	-1.0
Prince Edward Island	1.1	1.3	-3.7	-1.1
Nova Scotia	0.7	-0.2	-1.4	0.8
New Brunswick	1.4	1.1	1.1	-0.6
Quebec	-0.3	0.7	0.5	0.7
Ontario	-0.6	1.8	0.3	-0.2
Manitoba	0.5	-0.3 -0.8	-0.3	1.9 -0.1
Saskatchewan	-1.0 1.8		0.3 1.0	-0.1 0.8
Alberta British Columbia	1.8 1.4	-0.4 -0.6	1.0	0.8 0.5
Yukon Territory	-2.1	-0.6 1.9	1.0	0.5 0.5
Northwest Territories	-2.1 -1.1	2.1	-1.8	4.6
Nunavut	6.8	-4.5	-3.4	1.7
Hallavat	0.0	-7.0	-∪.च	1.7

Table 1-3 Retail sales, by trade group and by region, seasonally adjusted (current periods) - % change from previous year

	September <sup>p</sup> 2004	August <sup>r</sup> 2004	July <sup>r</sup> 2004	June <sup>r</sup> 2004	Year-to-date 2004
_			percent		
Trade group - Canada					
New car dealers	0.4	-1.6	-2.8	-0.2	-1.8
Used and recreational motor vehicle and					
parts dealers	0.6	-0.3	-4.8	0.4	0.5
Gasoline stations	10.7 8.7	8.1 1.9	14.1 3.4	19.3 1.2	6.8 7.8
Furniture stores	8.7 12.7	1.9 15.1	3.4 14.4	1.2 17.3	7.8 12.8
Home furnishings stores	12.7 -6.6	2.9	-10.6	-10.0	-5.3
Computer and software stores Home electronics and appliance stores	-0.0 4.1	0.6	2.8	3.3	-5.3 5.0
Home centres and hardware stores	2.4	1.7	12.1	21.5	10.2
Specialized building materials and garden	2.4	1.7	12.1	21.5	10.2
stores	4.0	4.5	4.4	9.3	4.1
Supermarkets	5.8	3.8	4.4	2.6	2.9
Convenience and specialty food stores	5.7	9.1	5.4	4.7	7.7
Beer, wine and liquor stores	14.2	9.9	10.1	8.8	9.8
Pharmacies and personal care stores	6.5	7.8	5.6	8.5	7.5
Clothing stores	6.1	6.4	6.6	3.7	5.2
Shoe, clothing accessories and jewellery	0.1	0.1	0.0	0.7	0.2
stores	-2.8	-2.8	-3.0	-4.3	-0.7
Department stores	5.5	4.7	6.6	3.3	6.0
Other general merchandise stores	4.5	3.2	4.0	2.9	5.3
Sporting goods, hobby, music and book					
stores	1.1	2.3	2.7	1.6	2.2
Miscellaneous store retailers	3.5	4.0	7.0	8.1	12.9
Total, all stores	4.7	3.4	3.9	5.1	4.0
Regions					
Newfoundland and Labrador	-1.2	-5.1	-3.8	-2.6	-0.4
Prince Edward Island	-3.0	-4.8	-4.1	0.1	-0.7
Nova Scotia	5.1	1.4	1.8	3.4	2.0
New Brunswick	3.6	1.0	-1.4	-2.1	0.6
Quebec	4.2	3.7	4.5	4.9	3.9
Ontario	1.8	2.0	1.0	2.7	1.9
Manitoba	6.6	6.1	6.6	7.4	7.2
Saskatchewan	-0.6	1.3	5.0	5.5	3.0
Alberta	12.9	8.2	9.5	12.1	10.3
British Columbia	8.6	4.6	8.4	8.1	6.1
Yukon Territory	-2.4	0.5	-1.0	1.6	-1.1
Northwest Territories	-1.3	-0.4	-1.8	2.2	-2.6
Nunavut	-7.6	-6.2	3.7	0.6	-1.4

Table 2-1

Retail sales, by trade group and by region, not seasonally adjusted (current periods) - Sales

	September <sup>p</sup> 2004	August <sup>r</sup> 2004	July 2004	June 2004	Year-to-date 2004
			millions of dollars		
Trade group - Canada					
New car dealers	5,890.0	5,923.7	6,306.2	6,772.5	52,799.5
Used and recreational motor vehicle and	0,000.0	0,020	0,000.2	0,1.12.0	02,. 00.0
parts dealers	1,195.9	1,283.5	1,382.1	1,492.2	11,282.9
Gasoline stations	2,857.0	3,014.2	3,024.4	2,934.2	24,609.5
Furniture stores	749.4	746.3	759.0	718.3	6,142.6
Home furnishings stores	379.2	374.2	375.8	367.3	3,101.7
Computer and software stores	160.0	150.9	139.6	138.6	1,356.8
Home electronics and appliance stores	783.2	754.8	708.5	681.7	6,180.3
Home centres and hardware stores	1,557.0	1,524.4	1,637.7	1,705.4	12,161.8
Specialized building materials and garden					
stores	423.1	430.2	447.6	526.7	3,485.5
Supermarkets	4,923.1	4,801.3	5,340.4	4,905.2	43,614.5
Convenience and specialty food stores	748.1	807.2	846.5	791.0	6,691.3
Beer, wine and liquor stores	1,181.1	1,277.1	1,430.0	1,161.8	9,859.4
Pharmacies and personal care stores	1,879.3	1,872.9	1,860.7	1,900.8	16,699.6
Clothing stores	1,315.6	1,259.5	1,222.0	1,214.9	10,354.6
Shoe, clothing accessories and jewellery					
stores	381.5	400.2	387.0	402.1	3,294.6
Department stores	1,685.7	1,757.8	1,762.7	1,756.5	14,581.4
Other general merchandise stores	1,576.4	1,677.8	1,849.1	1,839.0	14,410.3
Sporting goods, hobby, music and book					
stores	742.1	750.1	709.3	677.6	6,017.2
Miscellaneous store retailers	834.0	808.5	792.5	834.1	7,014.7
Total, all stores	29,261.5	29,614.5	30,981.1	30,819.9	253,658.1
Regions					
Newfoundland and Labrador	478.9	506.0	523.8	509.6	4,156.0
Prince Edward Island	115.9	129.2	136.9	127.8	1,017.4
Nova Scotia	852.2	877.1	946.3	944.9	7,503.3
New Brunswick	672.2	697.3	714.7	706.5	5,817.5
Quebec	6,631.8	6,781.9	7,098.1	7,082.8	58,129.0
Ontario	10,891.3	10,928.7	11,286.7	11,401.2	93,681.2
Manitoba	984.5	992.2	1,058.7	1,055.8	8,593.9
Saskatchewan	834.3	885.3	933.4	916.5	7,506.7
Alberta	3,736.3	3,692.1	3,874.3	3,845.8	31,863.0
British Columbia	3,964.2	4,019.9	4,297.2	4,121.9	34,513.2
Yukon Territory	36.2	41.0	43.2	40.3	317.4
Northwest Territories	43.9	44.3	48.0	47.1 10.7	388.7
Nunavut	19.6	19.6	19.9	19.7	170.7

Table 2-2 Retail sales, by trade group and by region, not seasonally adjusted, (current periods) - % change from previous year

	September <sup>p</sup> 2004	August <sup>r</sup> 2004	July 2004	June 2004	Year-to-date2004
_			percent		
Trade group - Canada					
New car dealers	0.4	1.4	-3.9	2.6	-1.2
Used and recreational motor vehicle and					
parts dealers	0.9	1.6	-7.3	4.3	0.9
Gasoline stations	11.5	7.9	15.1	20.5	8.1
Furniture stores	9.8	0.6	4.3	0.8	7.8
Home furnishings stores	11.7	15.4	14.1	18.7	13.0
Computer and software stores	-7.6	5.9	-10.0	-11.0	-5.0
Home electronics and appliance stores	4.5	-2.3	4.6	4.8	4.9
Home centres and hardware stores	11.4	7.4	7.8	17.7	11.7
Specialized building materials and garden	11.7	7.7	7.0	17.7	11.7
	F.C	0.0		45.0	4.2
stores	5.6	6.2	5.5	15.0	
Supermarkets	10.2	-3.1	9.4	5.5	3.5
Convenience and specialty food stores	7.9	4.3	8.5	7.4	7.9
Beer, wine and liquor stores	18.6	0.6	18.4	10.1	10.3
Pharmacies and personal care stores	7.6	7.5	5.5	9.6	7.9
Clothing stores	7.6	2.1	11.0	2.0	5.3
Shoe, clothing accessories and jewellery					
stores	0.3	-8.0	-1.3	-3.9	-1.0
Department stores	7.4	1.4	9.6	3.8	6.2
Other general merchandise stores	5.9	1.8	4.9	4.7	5.6
Sporting goods, hobby, music and book	0.0				5.5
stores	3.6	0.8	3.7	1.5	2.2
Miscellaneous store retailers	3.5	-0.8	6.6	9.9	12.2
ivilscellarieous store retailers					
Total, all stores	6.6	1.9	5.3	6.8	4.5
Regions					
Newfoundland and Labrador	0.8	-6.8	-2.5	-1.2	-0.5
Prince Edward Island	-2.4	-6.5	-3.2	1.3	-0.7
Nova Scotia	7.3	-0.9	3.8	5.0	2.6
New Brunswick	5.6	-0.4	-0.4	-0.8	0.9
Quebec	6.9	2.2	5.8	6.6	4.3
Ontario	3.7	0.8	1.9	4.5	2.3
Manitoba	8.2	4.3	8.9	9.5	7.6
Saskatchewan	-0.3	0.3	6.8	7.6	3.6
Alberta	14.4	6.5	11.1	13.8	10.8
British Columbia	10.2	2.9	10.1	9.5	6.7
Yukon Territory	-0.5	1.2	0.5	0.8	-0.4
Northwest Territories	2.2	-2.6	-0.4	3.1	-0.4
Nunavut	-7.2	-2.0 -8.0	4.0	2.1	-0.9
INUITAVUL	-1.2	-0.0	7.0	۷.۱	-0.9

Table 3-1

Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Canada - Sales

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II	1	IV	III
	2004	2004	2004	2003	2003
		mill	ions of dollars		
Trade group					
Canada					
New car dealers	18,119.8	19,598.0	15,081.7	15,052.2	18,263.4
Used and recreational motor vehicle and	,	,	,	,	,
parts dealers	3,861.4	4,495.8	2,925.6	3,212.6	3,939.9
Gasoline stations	8,895.6	8,425.8	7,288.0	7,087.0	7,984.1
Furniture stores	2,254.7	2,092.9	1,795.0	2,223.9	2,151.8
Home furnishings stores	1,129.2	1,058.1	914.3	1,226.7	992.9
Computer and software stores	450.6	423.4	482.8	513.6	470.8
Home electronics and appliance stores	2,246.5	1,980.9	1,952.9	3,138.0	2,199.5
Home centres and hardware stores	4,719.0	4,683.8	2,759.0	3,703.6	4,337.1
Specialized building materials and garden					
stores	1.300.8	1,420.0	764.7	1,024.5	1,230.2
Supermarkets	15.064.8	14.734.8	13.814.9	14,457.4	14,303.0
Convenience and specialty food stores	2.401.8	2,309.6	1,979.9	2.167.7	2,247.7
Beer, wine and liquor stores	3,888.1	3.326.3	2.645.0	3,735.9	3,472.9
Pharmacies and personal care stores	5,613.0	5,626.8	5,459.9	5,791.8	5,253.6
Clothing stores	3.797.0	3,689.3	2.868.2	4.736.8	3,556.3
Shoe, clothing accessories and jewellery	-, -	,	,	,	-,
stores	1.168.7	1.194.1	931.9	1.575.9	1.207.5
Department stores	5.206.2	5.229.2	4.146.0	7.075.8	4.911.7
Other general merchandise stores	5,103.3	5,298.5	4,008.5	5,561.4	4,899.1
Sporting goods, hobby, music and book	-,	-,	.,	-,	.,
stores	2,201.4	1,995.6	1,820.2	2,790.7	2,144.5
Miscellaneous store retailers	2,435.0	2,425.9	2,153.8	2,617.4	2,363.7
Total, all stores	89,857.0	90,008.6	73,792.5	87,693.0	85,929.7

Table 3-2 Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates) , Canada - % change from previous quarter

	Quarter p	Quarter	Quarter	Quarter	Quarter
	III	II	I	IV	III
	2004	2004	2004	2003	2003
			percent		
Trade group					
Canada					
New car dealers	-7.5	29.9	0.2	-17.6	-9.3
Used and recreational motor vehicle and					
parts dealers	-14.1	53.7	-8.9	-18.5	-11.3
Gasoline stations	5.6	15.6	2.8	-11.2	10.8
Furniture stores	7.7	16.6	-19.3	3.3	9.2
Home furnishings stores	6.7	15.7	-25.5	23.5	6.9
Computer and software stores	6.4	-12.3	-6.0	9.1	0.6
Home electronics and appliance stores	13.4	1.4	-37.8	42.7	15.8
Home centres and hardware stores	0.8	69.8	-25.5	-14.6	5.1
Specialized building materials and garden					
stores	-8.4	85.7	-25.4	-16.7	-10.5
Supermarkets	2.2	6.7	-4.4	1.1	-0.6
Convenience and specialty food stores	4.0	16.6	-8.7	-3.6	3.3
Beer, wine and liquor stores	16.9	25.8	-29.2	7.6	14.8
Pharmacies and personal care stores	-0.2	3.1	-5.7	10.2	0.3
Clothing stores	2.9	28.6	-39.4	33.2	-0.3
Shoe, clothing accessories and jewellery					
stores	-2.1	28.1	-40.9	30.5	-0.3
Department stores	-0.4	26.1	-41.4	44.1	-1.4
Other general merchandise stores	-3.7	32.2	-27.9	13.5	-2.3
Sporting goods, hobby, music and book					
stores	10.3	9.6	-34.8	30.1	8.3
Miscellaneous store retailers	0.4	12.6	-17.7	10.7	10.7
Total, all stores	-0.2	22.0	-15.9	2.1	-0.4

Table 3-3

Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates) , Canada - % change from previous year

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III 2004	II 2004	1 2004	IV 2003	III 2003
-	2004	2004	2004	2003	2003
			percent		
Trade group					
Canada					
New car dealers	-0.8	-2.6	0.1	-4.9	3.6
Used and recreational motor vehicle and					
parts dealers	-2.0	1.2	4.6	4.7	1.5
Gasoline stations	11.4	16.9	-3.7	-3.8	1.9
Furniture stores	4.8	6.2	13.7	9.2	7.9
Home furnishings stores	13.7	13.9	11.1	10.3	7.2
Computer and software stores	-4.3	-9.5	-1.2	6.5	-1.0
Home electronics and appliance stores	2.1	4.3	9.0	8.9	11.0
Home centres and hardware stores	8.8	13.5	13.7	12.4	31.2
Specialized building materials and garden					
stores	5.7	3.3	3.5	2.1	5.5
Supermarkets	5.3	2.4	2.8	2.4	3.6
Convenience and specialty food stores	6.9	6.1	11.3	9.4	8.1
Beer, wine and liquor stores	12.0	9.9	8.4	6.1	4.2
Pharmacies and personal care stores	6.8	7.5	9.5	5.7	4.7
Clothing stores	6.8	3.4	6.0	2.4	1.6
Shoe, clothing accessories and jewellery					
stores	-3.2	-1.4	2.5	0.7	-0.9
Department stores	6.0	5.0	8.2	3.2	4.3
Other general merchandise stores	4.2	5.6	7.4	6.0	4.6
Sporting goods, hobby, music and book					
stores	2.7	0.8	3.3	5.1	1.9
Miscellaneous store retailers	3.0	13.6	22.8	12.8	4.3
Total, all stores	4.6	4.3	4.5	2.6	4.9

Table 4-1 Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Newfoundland and Labrador

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II	I	IV	III
	2004	2004	2004	2003	2003
		milli	ons of dollars		
Trade group					
Newfoundland and Labrador					
New car dealers	273.6	302.2	182.4	196.5	317.1
Used and recreational motor vehicle and					
parts dealers	94.8	113.5	115.9	135.8	177.0
Gasoline stations	197.6	178.1	153.2	165.6	189.1
Furniture stores	22.6	18.4	16.4	28.8	20.4
Home furnishings stores	6.2	5.3	4.1	8.8	6.7
Computer and software stores	5.9	5.2	6.1	7.1	5.3
Home electronics and appliance stores	14.0	12.2	11.7	21.3	12.1
Home centres and hardware stores	121.9	99.5	49.7	97.9	117.3
Specialized building materials and garden					
stores	19.9	19.0	10.1	13.5	14.0
Supermarkets	252.8	246.9	237.0	234.5	263.7
Convenience and specialty food stores	X	Х	X	X	Х
Beer, wine and liquor stores	X	X	X	X	X
Pharmacies and personal care stores	76.9	74.0	71.9	80.4	70.1
Clothing stores	38.1	31.2	22.6	56.7	35.6
Shoe, clothing accessories and jewellery					
stores	10.4	9.2	7.2	16.1	10.2
Department stores	Х	Х	X	Х	Х
Other general merchandise stores	Х	Х	Х	X	Х
Sporting goods, hobby, music and book					
stores	14.9	12.6	10.9	21.8	13.8
Miscellaneous store retailers	24.8	24.1	22.1	29.7	22.2
Total, all stores	1,508.8	1,465.0	1,182.2	1,500.3	1,555.2

Table 4-2

Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates) , Newfoundland and Labrador - % change from previous quarter

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II	I	IV	III
	2004	2004	2004	2003	2003
			percent		
Trade group					
Newfoundland and Labrador					
New car dealers	-9.5	65.6	-7.2	-38.0	-1.0
Used and recreational motor vehicle and					
parts dealers	-16.5	-2.1	-14.6	-23.3	-14.3
Gasoline stations	10.9	16.3	-7.5	-12.4	20.8
Furniture stores	22.8	12.3	-42.9	40.8	6.2
Home furnishings stores	18.1	27.0	-53.0	32.4	6.2
Computer and software stores	14.3	-15.8	-13.0	32.8	-9.6
Home electronics and appliance stores	15.0	4.2	-45.1	76.0	16.7
Home centres and hardware stores	22.5	100.2	-49.2	-16.6	31.4
Specialized building materials and garden					
stores	4.4	89.4	-25.5	-3.6	18.0
Supermarkets	2.4	4.2	1.0	-11.0	1.7
Convenience and specialty food stores	X	X	X	X	х
Beer, wine and liquor stores	X	Х	Х	Х	Х
Pharmacies and personal care stores	4.0	2.9	-10.5	14.7	2.7
Clothing stores	21.8	38.2	-60.1	59.2	11.7
Shoe, clothing accessories and jewellery					
stores	13.5	26.6	-55.1	57.8	2.8
Department stores	X	X	X	X	X
Other general merchandise stores	X	Х	Х	Х	Х
Sporting goods, hobby, music and book					
stores	17.8	15.5	-49.8	57.7	13.1
Miscellaneous store retailers	2.9	8.8	-25.4	33.7	28.4
Total, all stores	3.0	23.9	-21.2	-3.5	4.0

Table 4-3 Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Newfoundland and Labrador - % change from previous year

	Quarter p	Quarter	Quarter	Quarter	Quarter
	III	II.		IV	III
	2004	2004	2004	2003	2003
			percent		
Trade group					
Newfoundland and Labrador					
New car dealers	-13.7	-5.7	-6.6	-9.4	4.4
Used and recreational motor vehicle and					
parts dealers	-46.4	-45.0	-19.0	6.7	6.5
Gasoline stations	4.5	13.8	4.9	6.9	8.6
Furniture stores	10.9	-4.1	10.9	0.6	2.5
Home furnishings stores	-6.8	-16.1	-22.6	-0.8	-3.3
Computer and software stores	11.1	-12.1	-22.8	-39.3	-35.4
Home electronics and appliance stores	15.7	17.5	10.6	7.0	1.6
Home centres and hardware stores	3.9	11.5	29.2	18.6	27.7
Specialized building materials and garden					
stores	42.0	60.5	23.9	-3.9	-6.7
Supermarkets	-4.1	-4.7	-1.3	-4.0	8.2
Convenience and specialty food stores	X	Х	Х	Х	Х
Beer, wine and liquor stores	X	X	Х	Х	X
Pharmacies and personal care stores	9.8	8.5	7.3	9.4	5.5
Clothing stores	6.8	-2.1	11.5	8.0	5.2
Shoe, clothing accessories and jewellery					
stores	1.8	-7.8	21.4	15.1	5.1
Department stores	X	X	X	Х	Х
Other general merchandise stores	X	X	Х	Х	X
Sporting goods, hobby, music and book					
stores	7.7	3.4	10.1	12.3	-1.0
Miscellaneous store retailers	11.6	39.3	63.2	36.5	7.3
Total, all stores	-3.0	-2.0	4.8	4.3	7.0

Table 5-1

Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Prince Edward Island - Sales

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II		IV	III
	2004	2004	2004	2003	2003
		milli	ons of dollars		
Trade group					
Prince Edward Island					
New car dealers	58.5	70.4	43.1	49.4	63.7
Used and recreational motor vehicle and					
parts dealers	8.2	13.0	9.3	12.1	16.0
Gasoline stations	42.1	36.7	33.7	36.1	47.0
Furniture stores	5.1	4.6	3.6	4.8	5.2
Home furnishings stores	3.2	2.3	1.6	3.9	3.9
Computer and software stores	X	Х	Х	X	X
Home electronics and appliance stores	X	Х	X	X	X
Home centres and hardware stores	37.6	32.7	16.6	29.2	32.9
Specialized building materials and garden					
stores	7.3	10.6	4.2	4.9	6.7
Supermarkets	84.1	74.2	68.3	70.6	74.5
Convenience and specialty food stores	X	Х	Х	X	X
Beer, wine and liquor stores	X	Х	Х	X	X
Pharmacies and personal care stores	24.2	24.6	24.1	25.4	24.3
Clothing stores	X	Х	X	X	X
Shoe, clothing accessories and jewellery					
stores	X	X	Х	Х	Х
Department stores	X	X	Х	Х	Х
Other general merchandise stores	X	Х	Х	X	Х
Sporting goods, hobby, music and book					
stores	8.1	6.0	5.0	7.8	6.6
Miscellaneous store retailers	11.9	7.4	5.8	9.0	17.8
Total, all stores	382.0	361.5	273.9	356.4	398.3

Table 5-2 Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Prince Edward Island - % change from previous quarter

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II	l	IV	III
	2004	2004	2004	2003	2003
			percent		
Trade group					
Prince Edward Island					
New car dealers	-17.0	63.3	-12.6	-22.5	-2.5
Used and recreational motor vehicle and					
parts dealers	-37.2	39.7	-22.7	-24.7	-13.5
Gasoline stations	14.7	8.7	-6.4	-23.3	28.8
Furniture stores	9.3	28.5	-24.7	-8.1	7.9
Home furnishings stores	39.0	38.6	-57.4	-0.6	28.5
Computer and software stores	X	X	Х	Х	Х
Home electronics and appliance stores	X	Χ	X	Х	Х
Home centres and hardware stores	15.0	96.5	-43.0	-11.4	22.5
Specialized building materials and garden					
stores	-31.3	155.3	-15.0	-27.5	-46.8
Supermarkets	13.3	8.7	-3.3	-5.2	8.2
Convenience and specialty food stores	X	X	Х	Х	Х
Beer, wine and liquor stores	X	X	Х	Х	Х
Pharmacies and personal care stores	-1.6	2.0	-5.0	4.6	2.2
Clothing stores	X	X	Х	Х	Х
Shoe, clothing accessories and jewellery					
stores	Х	Х	Х	Х	Х
Department stores	X	Х	Х	X	Х
Other general merchandise stores	X	Х	X	Х	X
Sporting goods, hobby, music and book					
stores	35.5	18.8	-35.8	17.9	19.3
Miscellaneous store retailers	60.7	28.4	-35.8	-49.6	109.1
Total, all stores	5.7	32.0	-23.2	-10.5	11.4

Table 5-3

Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Prince Edward Island - % change from previous year

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II		IV	III
	2004	2004	2004	2003	2003
			percent		
Trade group					
Prince Edward Island					
New car dealers	-8.2	7.7	-2.6	-10.9	-4.4
Used and recreational motor vehicle and					
parts dealers	-49.0	-29.7	4.0	-7.5	25.4
Gasoline stations	-10.5	0.5	3.4	3.1	9.3
Furniture stores	-2.8	-4.0	2.0	-5.6	-7.2
Home furnishings stores	-18.4	-24.6	-26.9	-7.6	-8.8
Computer and software stores	X	Х	Х	Х	Х
Home electronics and appliance stores	X	Х	Х	Х	Х
Home centres and hardware stores	14.1	21.6	8.3	15.2	22.2
Specialized building materials and garden					
stores	8.0	-16.3	2.8	-17.6	-13.3
Supermarkets	12.9	7.8	-2.4	-10.2	-15.0
Convenience and specialty food stores	X	X	X	Х	X
Beer, wine and liquor stores	Х	Х	X	Х	Х
Pharmacies and personal care stores	-0.2	3.7	10.7	7.4	9.4
Clothing stores	X	X	X	Х	X
Shoe, clothing accessories and jewellery					
stores	X	X	Х	Х	х
Department stores	X	X	X	X	X
Other general merchandise stores	X	X	X	X	X
Sporting goods, hobby, music and book					
stores	21.8	7.3	3.4	6.6	0.5
Miscellaneous store retailers	-33.2	-13.0	-2.1	10.1	6.8
Total, all stores	-4.1	1.1	2.0	-0.3	2.5

Table 6-1 Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), New Brunswick - Sales

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II	I	IV	III
	2004	2004	2004	2003	2003
		mill	ions of dollars		
Trade group					
New Brunswick					
New car dealers	397.4	442.5	314.5	312.3	395.2
Used and recreational motor vehicle and					
parts dealers	X	Х	Х	Х	х
Gasoline stations	246.2	240.1	208.4	224.1	267.1
Furniture stores	32.1	33.2	29.4	35.8	27.3
Home furnishings stores	16.1	14.1	13.8	27.4	20.9
Computer and software stores	X	Х	X	Х	X
Home electronics and appliance stores	Х	Х	Х	X	Х
Home centres and hardware stores	126.1	122.3	69.6	93.2	114.4
Specialized building materials and garden					
stores	25.8	30.1	16.7	23.9	33.9
Supermarkets	426.6	412.1	384.8	411.3	410.8
Convenience and specialty food stores	X	Х	X	X	X
Beer, wine and liquor stores	X	Х	Х	Х	Х
Pharmacies and personal care stores	131.6	126.0	125.9	137.5	124.1
Clothing stores	60.2	55.0	40.5	74.2	55.8
Shoe, clothing accessories and jewellery					
stores	17.9	17.4	12.7	27.7	18.4
Department stores	X	X	X	X	X
Other general merchandise stores	X	X	X	X	X
Sporting goods, hobby, music and book					
stores	33.0	26.6	24.9	41.1	30.0
Miscellaneous store retailers	34.7	35.0	35.8	48.3	40.1
Total, all stores	2,084.2	2,064.7	1,668.7	2,030.7	2,053.9

Table 6-2

Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), New Brunswick - % change from previous quarter

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II		IV	III
	2004	2004	2004	2003	2003
			percent		
Trade group					
New Brunswick					
New car dealers	-10.2	40.7	0.7	-21.0	-10.2
Used and recreational motor vehicle and					
parts dealers	X	Х	Х	Х	х
Gasoline stations	2.5	15.3	-7.0	-16.1	16.5
Furniture stores	-3.6	13.2	-17.9	30.9	10.5
Home furnishings stores	14.3	2.2	-49.6	31.0	8.8
Computer and software stores	X	Х	Х	Х	Х
Home electronics and appliance stores	X	Х	Х	Х	Х
Home centres and hardware stores	3.1	75.8	-25.4	-18.5	11.8
Specialized building materials and garden					
stores	-14.3	80.1	-30.1	-29.4	1.5
Supermarkets	3.5	7.1	-6.4	0.1	-2.6
Convenience and specialty food stores	X	X	X	X	X
Beer, wine and liquor stores	X	X	X	X	X
Pharmacies and personal care stores	4.4	0.1	-8.4	10.8	4.1
Clothing stores	9.4	35.7	-45.4	33.0	5.8
Shoe, clothing accessories and jewellery	• • •				
stores	3.0	36.6	-54.1	51.1	6.4
Department stores	X	X	X	X	X
Other general merchandise stores	X	X	X	X	X
Sporting goods, hobby, music and book	^	^	^	~	^
stores	23.8	7.1	-39.5	37.0	18.8
Miscellaneous store retailers	-0.8	-2.4	-25.8	20.2	21.4
	0.0		20.0		
Total, all stores	0.9	23.7	-17.8	-1.1	-1.6

Table 6-3 Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), New Brunswick - % change from previous year

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III			IV	III
	2004	2004	2004	2003	2003
			percent		
Trade group					
New Brunswick					
New car dealers	0.5	0.6	3.7	-7.9	0.6
Used and recreational motor vehicle and					
parts dealers	Х	X	X	Х	х
Gasoline stations	-7.8	4.7	-0.2	0.9	-0.9
Furniture stores	17.3	34.4	39.5	12.8	6.4
Home furnishings stores	-22.9	-26.5	-14.7	5.1	-4.3
Computer and software stores	Х	X	Х	Х	Х
Home electronics and appliance stores	Х	X	Х	X	Х
Home centres and hardware stores	10.3	19.6	18.2	15.4	23.5
Specialized building materials and garden					
stores	-23.9	-9.9	6.2	10.9	37.4
Supermarkets	3.8	-2.3	-10.6	-7.4	-5.2
Convenience and specialty food stores	X	X	X	Х	Х
Beer, wine and liquor stores	Х	X	Х	Х	Х
Pharmacies and personal care stores	6.1	5.7	14.0	8.7	10.0
Clothing stores	7.8	4.3	4.2	-8.1	-5.1
Shoe, clothing accessories and jewellery					
stores	-2.4	0.7	-4.0	-5.4	-2.2
Department stores	X	X	X	X	X
Other general merchandise stores	X	X	X	X	X
Sporting goods, hobby, music and book					
stores	9.9	5.5	8.4	6.2	-5.5
Miscellaneous store retailers	-13.5	5.8	24.3	31.2	20.9
Total, all stores	1.5	-1.1	2.7	-1.0	0.7

Table 7-1

Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Nova Scotia - Sales

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter			
	III	II	1	IV	III			
	2004	2004	2004	2003	2003			
	millions of dollars							
Trade group								
Nova Scotia								
New car dealers	557.7	651.3	434.9	453.0	513.1			
Used and recreational motor vehicle and								
parts dealers	85.9	103.9	81.6	90.9	88.7			
Gasoline stations	277.7	254.0	220.8	220.2	235.7			
Furniture stores	36.7	33.4	30.5	43.7	38.1			
Home furnishings stores	25.9	22.3	15.7	23.2	18.7			
Computer and software stores	7.6	7.9	7.9	4.9	4.7			
Home electronics and appliance stores	40.9	34.8	33.7	51.1	33.3			
Home centres and hardware stores	179.6	164.2	98.3	134.3	149.6			
Specialized building materials and garden								
stores	35.8	45.3	23.4	36.5	37.1			
Supermarkets	X	Х	X	Х	X			
Convenience and specialty food stores	X	X	Х	Х	Х			
Beer, wine and liquor stores	X	X	Х	Х	X			
Pharmacies and personal care stores	171.0	172.9	170.4	191.9	181.4			
Clothing stores	79.6	73.7	54.0	111.5	80.6			
Shoe, clothing accessories and jewellery								
stores	24.7	23.8	18.2	36.2	23.8			
Department stores	167.5	166.6	129.0	263.7	156.7			
Other general merchandise stores	120.1	121.3	87.9	142.6	119.2			
Sporting goods, hobby, music and book								
stores	55.2	50.2	41.6	76.2	54.0			
Miscellaneous store retailers	72.6	59.8	55.4	78.5	64.5			
Total, all stores	2,675.5	2,679.4	2,148.3	2,673.3	2,590.6			

Table 7-2 Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Nova Scotia - % change from previous quarter

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter		
	III	II	I	IV	III		
	2004	2004	2004	2003	2003		
	percent						
Trade group							
Nova Scotia							
New car dealers	-14.4	49.8	-4.0	-11.7	-15.7		
Used and recreational motor vehicle and							
parts dealers	-17.3	27.4	-10.3	2.5	1.2		
Gasoline stations	9.3	15.0	0.3	-6.6	20.5		
Furniture stores	9.9	9.2	-30.1	14.6	10.9		
Home furnishings stores	16.0	42.4	-32.4	24.0	8.4		
Computer and software stores	-4.7	0.0	62.7	4.4	-15.7		
Home electronics and appliance stores	17.8	3.3	-34.2	53.6	17.2		
Home centres and hardware stores	9.4	67.1	-26.9	-10.2	9.9		
Specialized building materials and garden							
stores	-21.0	93.3	-35.7	-1.8	-7.2		
Supermarkets	X	X	X	X	X		
Convenience and specialty food stores	X	X	X	X	X		
Beer, wine and liquor stores	X	X	Х	Х	Х		
Pharmacies and personal care stores	-1.1	1.5	-11.2	5.8	2.3		
Clothing stores	8.0	36.5	-51.6	38.4	9.3		
Shoe, clothing accessories and jewellery							
stores	4.0	30.8	-49.8	51.8	12.8		
Department stores	0.6	29.1	-51.1	68.3	-0.3		
Other general merchandise stores	-1.0	37.9	-38.4	19.6	3.3		
Sporting goods, hobby, music and book		,					
stores	9.9	20.6	-45.4	41.3	7.4		
Miscellaneous store retailers	21.4	7.9	-29.4	21.7	15.2		
Total, all stores	-0.1	24.7	-19.6	3.2	-0.4		

Table 7-3

Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Nova Scotia - % change from previous year

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter		
	III	II		IV	III		
	2004	2004	2004	2003	2003		
	percent						
Trade group							
Nova Scotia							
New car dealers	8.7	7.0	-0.3	3.2	-3.4		
Used and recreational motor vehicle and							
parts dealers	-3.2	18.6	9.9	2.6	0.3		
Gasoline stations	17.8	29.9	14.1	6.1	4.0		
Furniture stores	-3.8	-3.0	10.2	6.4	0.5		
Home furnishings stores	38.5	29.4	16.8	18.7	10.7		
Computer and software stores	61.7	43.2	75.9	74.6	57.8		
Home electronics and appliance stores	23.0	22.4	16.6	3.2	-2.7		
Home centres and hardware stores	20.1	20.7	20.0	15.9	31.7		
Specialized building materials and garden							
stores	-3.7	13.1	-31.9	-19.0	-39.6		
Supermarkets	X	X	X	X	X		
Convenience and specialty food stores	X	Х	Х	Х	Х		
Beer, wine and liquor stores	X	X	X	Х	Х		
Pharmacies and personal care stores	-5.7	-2.5	2.4	2.8	7.4		
Clothing stores	-1.1	0.0	2.2	-0.9	0.5		
Shoe, clothing accessories and jewellery							
stores	3.8	12.5	9.7	-2.1	-6.0		
Department stores	6.9	6.0	13.4	11.2	5.4		
Other general merchandise stores	0.7	5.0	4.5	1.0	0.0		
Sporting goods, hobby, music and book							
stores	2.2	-0.1	-4.4	6.4	3.9		
Miscellaneous store retailers	12.6	6.9	29.0	21.1	4.9		
Total, all stores	3.3	3.0	1.1	1.1	1.3		

Table 8-1 Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Quebec - Sales

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II	Į	IV	III
	2004	2004	2004	2003	2003
		mill	ions of dollars		
Trade group					
Quebec					
New car dealers	4,171.6	4,585.1	3,321.1	3,067.9	4,057.6
Used and recreational motor vehicle and	,	•	,	,	•
parts dealers	1,007.1	1,247.1	673.2	780.7	940.8
Gasoline stations	2,020.6	1.919.5	1.715.7	1.618.4	1,769.5
Furniture stores	657.5	652.7	499.1	605.7	659.2
Home furnishings stores	181.7	180.2	150.5	219.4	187.5
Computer and software stores	110.7	107.5	113.4	146.1	147.7
Home electronics and appliance stores	421.6	370.9	344.3	606.8	439.6
Home centres and hardware stores	1,165.0	1,256.6	651.2	934.8	1,017.3
Specialized building materials and garden	•	•			,
stores	208.8	228.1	107.4	126.5	135.3
Supermarkets	3,238.1	3,139.8	2,971.1	3,203.3	3,221.6
Convenience and specialty food stores	X	X	_,x	X	x
Beer, wine and liquor stores	Х	Х	Х	Х	Х
Pharmacies and personal care stores	1,461.1	1,505.9	1,479.7	1,588.7	1,495.1
Clothing stores	927.8	937.7	706.4	1,088.3	888.6
Shoe, clothing accessories and jewellery				,	
stores	264.2	284.0	196.9	344.6	270.8
Department stores	982.2	1.005.4	745.4	1.270.6	888.9
Other general merchandise stores	1,104.2	1,189.3	881.3	1,239.6	1,080.9
Sporting goods, hobby, music and book	.,	.,		.,	.,
stores	505.5	435.6	391.7	579.8	490.7
Miscellaneous store retailers	549.8	597.8	485.1	554.3	557.6
Total, all stores	20,511.8	21,010.0	16,607.2	19,432.7	19,546.5

Table 8-2

Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Quebec - % change from previous quarter

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II		IV	III
	2004	2004	2004	2003	2003
			percent		
Trade group					
Quebec					
New car dealers	-9.0	38.1	8.3	-24.4	-13.7
Used and recreational motor vehicle and					
parts dealers	-19.2	85.3	-13.8	-17.0	-13.0
Gasoline stations	5.3	11.9	6.0	-8.5	8.6
Furniture stores	0.7	30.8	-17.6	-8.1	7.6
Home furnishings stores	0.8	19.7	-31.4	17.0	1.0
Computer and software stores	3.0	-5.2	-22.4	-1.0	22.8
Home electronics and appliance stores	13.7	7.7	-43.3	38.0	11.0
Home centres and hardware stores	-7.3	93.0	-30.3	-8.1	-1.7
Specialized building materials and garden					
stores	-8.4	112.4	-15.1	-6.5	-39.3
Supermarkets	3.1	5.7	-7.2	-0.6	-1.1
Convenience and specialty food stores	X	X	Х	X	х
Beer, wine and liquor stores	Х	Х	Х	Х	Х
Pharmacies and personal care stores	-3.0	1.8	-6.9	6.3	0.3
Clothing stores	-1.1	32.7	-35.1	22.5	-4.0
Shoe, clothing accessories and jewellery					
stores	-7.0	44.2	-42.8	27.3	-5.0
Department stores	-2.3	34.9	-41.3	42.9	-7.3
Other general merchandise stores	-7.1	35.0	-28.9	14.7	-7.6
Sporting goods, hobby, music and book					
stores	16.0	11.2	-32.4	18.1	4.2
Miscellaneous store retailers	-8.0	23.2	-12.5	-0.6	-1.5
Total, all stores	-2.4	26.5	-14.5	-0.6	-3.9

Table 8-3 Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Quebec - % change from previous year

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II	l	IV	III
	2004	2004	2004	2003	2003
			percent		
Trade group					
Quebec					
New car dealers	2.8	-2.5	13.7	4.2	11.4
Used and recreational motor vehicle and					
parts dealers	7.0	15.3	-16.6	-11.0	-4.9
Gasoline stations	14.2	17.8	-3.8	-2.8	0.8
Furniture stores	-0.3	6.5	14.1	11.4	12.0
Home furnishings stores	-3.1	-2.9	4.0	8.3	5.6
Computer and software stores	-25.0	-10.6	-13.9	20.0	20.2
Home electronics and appliance stores	-4.1	-6.4	-2.2	4.0	6.1
Home centres and hardware stores	14.5	21.4	25.4	29.2	26.2
Specialized building materials and garden					
stores	54.3	2.4	-24.1	-30.0	-30.8
Supermarkets	0.5	-3.6	-1.2	3.9	3.9
Convenience and specialty food stores	X	X	Х	X	X
Beer, wine and liquor stores	Х	Х	Х	Х	Х
Pharmacies and personal care stores	-2.3	1.1	5.2	3.2	3.0
Clothing stores	4.4	1.3	7.6	1.1	3.0
Shoe, clothing accessories and jewellery					
stores	-2.4	-0.4	2.2	1.9	0.6
Department stores	10.5	4.8	8.7	6.8	4.1
Other general merchandise stores	2.2	1.7	5.2	4.7	2.9
Sporting goods, hobby, music and book					
stores	3.0	-7.5	6.8	8.7	5.4
Miscellaneous store retailers	-1.4	5.6	19.8	14.6	8.2
Total, all stores	4.9	3.3	4.9	4.3	5.6

Table 9-1

Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Ontario - Sales

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II	I	IV	III
	2004	2004	2004	2003	2003
		mill	ions of dollars		
Trade group					
Ontario					
New car dealers Used and recreational motor vehicle and	6,546.8	7,098.8	5,509.0	5,807.7	6,920.0
parts dealers	1,293.7	1,426.0	1,031.6	1,217.9	1,569.3
Gasoline stations	2,977.6	2,905.9	2,553.2	2,463.4	2,642.3
Furniture stores	833.8	751.1	673.1	859.0	858.5
Home furnishings stores	510.6	478.4	415.8	547.7	416.0
Computer and software stores	170.2	152.9	171.3	155.4	140.1
Home electronics and appliance stores	888.6	808.6	806.2	1,275.1	919.9
Home centres and hardware stores	1,637.6	1,640.4	990.0	1,311.0	1,595.6
Specialized building materials and garden					
stores	470.9	512.7	288.3	467.4	577.3
Supermarkets	5,213.3	5,103.3	4,713.0	4,868.6	4,749.6
Convenience and specialty food stores	X	X	Х	X	X
Beer, wine and liquor stores	X	X	Х	Х	Х
Pharmacies and personal care stores	2,267.1	2,245.7	2,160.3	2,230.7	2,006.2
Clothing stores	1,525.8	1,510.2	1,166.6	2,013.8	1,414.4
Shoe, clothing accessories and jewellery					
stores	506.2	521.7	392.8	626.7	482.4
Department stores	2,079.2	2,119.8	1,710.3	2,948.0	2,027.9
Other general merchandise stores	2,030.4	2,119.8	1,568.0	2,227.8	1,977.7
Sporting goods, hobby, music and book	000.7	720.2	702.9	1 107 E	839.5
stores	808.7	730.3		1,137.5	
Miscellaneous store retailers	905.7	882.8	828.3	1,036.2	905.4
Total, all stores	33,106.7	33,131.0	27,443.5	33,550.7	32,411.5

Table 9-2 Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Ontario - % change from previous quarter

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II	ļ	IV	III
	2004	2004	2004	2003	2003
			percent		
Trade group					
Ontario					
New car dealers	-7.8	28.9	-5.1	-16.1	-11.3
Used and recreational motor vehicle and					
parts dealers	-9.3	38.2	-15.3	-22.4	-8.0
Gasoline stations	2.5	13.8	3.6	-6.8	10.2
Furniture stores	11.0	11.6	-21.6	0.1	10.2
Home furnishings stores	6.7	15.1	-24.1	31.7	9.1
Computer and software stores	11.3	-10.8	10.3	10.9	-19.9
Home electronics and appliance stores	9.9	0.3	-36.8	38.6	21.2
Home centres and hardware stores	-0.2	65.7	-24.5	-17.8	3.5
Specialized building materials and garden					
stores	-8.2	77.8	-38.3	-19.0	-0.7
Supermarkets	2.2	8.3	-3.2	2.5	-0.6
Convenience and specialty food stores	X	X	X	X	X
Beer, wine and liquor stores	X	Х	Х	X	Х
Pharmacies and personal care stores	0.9	4.0	-3.2	11.2	-1.1
Clothing stores	1.0	29.5	-42.1	42.4	-0.7
Shoe, clothing accessories and jewellery					
stores	-3.0	32.8	-37.3	29.9	1.2
Department stores	-1.9	23.9	-42.0	45.4	-1.2
Other general merchandise stores	-4.2	35.2	-29.6	12.6	-0.5
Sporting goods, hobby, music and book					
stores	10.7	3.9	-38.2	35.5	13.4
Miscellaneous store retailers	2.6	6.6	-20.1	14.4	13.3
Total, all stores	-0.1	20.7	-18.2	3.5	-0.2

Table 9-3

Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Ontario - % change from previous year

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II.		IV	III
	2004	2004	2004	2003	2003
			percent		
Trade group					
Ontario					
New car dealers	-5.4	-9.0	-7.5	-8.8	0.5
Used and recreational motor vehicle and					
parts dealers	-17.6	-16.4	8.1	15.7	4.0
Gasoline stations	12.7	21.2	-6.1	-5.8	-0.4
Furniture stores	-2.9	-3.6	8.2	6.2	8.9
Home furnishings stores	22.7	25.5	18.0	13.0	8.0
Computer and software stores	21.5	-12.6	4.7	6.2	-9.4
Home electronics and appliance stores	-3.4	6.6	10.8	13.6	19.8
Home centres and hardware stores	2.6	6.4	4.6	2.3	34.5
Specialized building materials and garden					
stores	-18.4	-11.8	3.1	6.8	13.8
Supermarkets	9.8	6.8	5.7	4.2	7.3
Convenience and specialty food stores	X	X	Х	Х	Х
Beer, wine and liquor storés	Х	X	X	Х	Х
Pharmacies and personal care stores	13.0	10.7	11.6	6.4	4.7
Clothing stores	7.9	6.0	6.0	3.5	2.1
Shoe, clothing accessories and jewellery					
stores	4.9	9.5	6.1	-1.8	-2.3
Department stores	2.5	3.3	6.7	0.5	3.2
Other general merchandise stores	2.7	6.7	6.2	7.8	5.7
Sporting goods, hobby, music and book					
stores	-3.7	-1.3	2.5	2.6	2.2
Miscellaneous store retailers	0.0	10.5	24.0	11.3	1.8
Total, all stores	2.1	2.0	2.8	1.8	4.9

**Table 10-1** Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Manitoba - Sales

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II		IV	III
	2004	2004	2004	2003	2003
		milli	ions of dollars		
Trade group					
Manitoba					
New car dealers	607.5	663.1	499.8	504.5	612.0
Used and recreational motor vehicle and					
parts dealers	97.3	117.8	81.6	79.9	76.4
Gasoline stations	293.7	274.8	236.9	235.2	282.1
Furniture stores	55.9	51.6	45.0	57.3	46.0
Home furnishings stores	39.2	33.3	23.9	32.2	27.7
Computer and software stores	14.4	14.9	17.6	18.7	16.0
Home electronics and appliance stores	74.1	68.4	65.7	97.5	67.7
Home centres and hardware stores	193.1	170.3	97.4	124.7	144.6
Specialized building materials and garden					
stores	70.0	77.3	37.9	61.4	77.4
Supermarkets	597.7	602.8	565.2	588.9	561.0
Convenience and specialty food stores	X	X	X	X	Х
Beer, wine and liquor stores	X	X	X	X	Х
Pharmacies and personal care stores	139.0	141.3	148.4	150.8	131.7
Clothing stores	99.5	93.1	73.1	123.3	90.8
Shoe, clothing accessories and jewellery					
stores	30.9	31.8	25.2	42.4	31.9
Department stores	204.5	208.6	171.0	279.5	194.6
Other general merchandise stores	179.4	184.2	140.5	189.7	173.4
Sporting goods, hobby, music and book					
stores	64.4	62.1	52.5	76.7	56.2
Miscellaneous store retailers	77.4	72.1	60.1	71.2	67.6
Total, all stores	3,035.5	3,062.6	2,495.9	2,936.7	2,833.8

Table 10-2

Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Manitoba - % change from previous quarter

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II	I	IV	III
	2004	2004	2004	2003	2003
			percent		
Trade group					
Manitoba					
New car dealers	-8.4	32.7	-0.9	-17.6	-1.3
Used and recreational motor vehicle and					
parts dealers	-17.4	44.4	2.1	4.5	-2.2
Gasoline stations	6.9	16.0	0.7	-16.6	6.0
Furniture stores	8.2	14.7	-21.4	24.5	11.5
Home furnishings stores	17.7	39.2	-25.7	16.3	6.6
Computer and software stores	-3.8	-15.3	-5.8	16.7	0.2
Home electronics and appliance stores	8.2	4.2	-32.6	44.0	26.5
Home centres and hardware stores	13.4	74.8	-21.9	-13.8	7.8
Specialized building materials and garden					
stores	-9.4	103.9	-38.3	-20.7	-36.1
Supermarkets	-0.9	6.7	-4.0	5.0	-1.9
Convenience and specialty food stores	Х	Х	Х	Х	Х
Beer, wine and liquor stores	Х	Х	Х	Х	Х
Pharmacies and personal care stores	-1.6	-4.8	-1.6	14.4	5.0
Clothing stores	6.9	27.4	-40.8	35.8	-4.3
Shoe, clothing accessories and jewellery					
stores	-2.6	26.0	-40.5	32.7	-3.5
Department stores	-2.0	22.0	-38.8	43.6	-3.1
Other general merchandise stores	-2.6	31.1	-26.0	9.5	-2.6
Sporting goods, hobby, music and book					
stores	3.6	18.3	-31.6	36.5	1.1
Miscellaneous store retailers	7.4	19.9	-15.6	5.3	16.1
Total, all stores	-0.9	22.7	-15.0	3.6	-0.4

Table 10-3 Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Manitoba - % change from previous year

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II.		IV	III
	2004	2004	2004	2003	2003
			percent		
Trade group					
Manitoba					
New car dealers	-0.7	6.9	2.1	-4.4	0.4
Used and recreational motor vehicle and					
parts dealers	27.3	50.7	49.5	46.3	19.7
Gasoline stations	4.1	3.2	-8.7	-7.2	-0.6
Furniture stores	21.4	25.0	26.4	16.9	2.6
Home furnishings stores	41.4	28.1	0.3	4.7	-0.6
Computer and software stores	-10.5	-6.7	-12.7	-6.5	-9.8
Home electronics and appliance stores	9.4	27.8	21.4	12.3	16.5
Home centres and hardware stores	33.6	27.0	23.3	15.5	23.9
Specialized building materials and garden					
stores	-9.6	-36.2	10.7	5.9	6.1
Supermarkets	6.5	5.4	7.5	3.9	1.9
Convenience and specialty food stores	X	X	X	X	X
Beer, wine and liquor stores	X	X	X	X	X
Pharmacies and personal care stores	5.5	12.7	19.6	17.6	9.9
Clothing stores	9.6	-1.9	3.2	1.3	-0.7
Shoe, clothing accessories and jewellery					
stores	-3.1	-4.0	3.6	-0.1	3.6
Department stores	5.1	3.8	8.0	5.6	5.6
Other general merchandise stores	3.5	3.5	8.9	6.9	10.0
Sporting goods, hobby, music and book					. 3.0
stores	14.4	11.6	17.6	7.1	-1.3
Miscellaneous store retailers	14.5	23.9	32.8	23.9	14.9
Total, all stores	7.1	7.7	8.0	4.4	4.5

Table 11-1

Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Saskatchewan - Sales

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II	1	IV	III
	2004	2004	2004	2003	2003
		mill	ions of dollars		
Trade group					
Saskatchewan					
New car dealers	546.7	605.1	497.1	543.1	663.1
Used and recreational motor vehicle					
and parts dealers	134.1	156.3	105.1	95.4	103.5
Gasoline stations	372.8	347.9	274.0	287.8	329.1
Furniture stores	42.1	37.5	32.2	41.3	34.8
Home furnishings stores	28.1	26.7	21.2	26.2	23.2
Computer and software stores	9.2	7.4	8.0	5.9	5.3
Home electronics and appliance					
stores	53.8	47.5	44.5	75.3	50.1
Home centres and hardware stores	119.3	103.4	55.5	88.2	104.8
Specialized building materials and					
garden stores	50.9	67.0	23.5	33.4	39.1
Supermarkets	468.6	465.5	428.7	460.5	440.7
Convenience and specialty food					
stores	X	Х	X	X	х
Beer, wine and liquor stores	X	Х	Х	X	Х
Pharmacies and personal care					
stores	132.1	130.4	126.1	133.3	123.1
Clothing stores	82.4	81.2	62.8	111.7	82.2
Shoe, clothing accessories and					
jewellery stores	22.9	25.1	19.5	34.2	23.0
Department stores	179.3	181.9	145.6	235.2	172.7
Other general merchandise stores	161.0	164.2	134.9	176.4	162.2
Sporting goods, hobby, music and					
book stores	40.1	34.3	28.3	43.0	30.6
Miscellaneous store retailers	44.9	55.0	47.2	56.0	45.4
Total, all stores	2,653.0	2,680.3	2,173.3	2,612.1	2,593.8

**Table 11-2**  $Retail\ sales,\ by\ trade\ group\ and\ by\ region,\ not\ seasonally\ adjusted,\ (quarterly\ estimates),\ Saskatchewan\ -\ \%\ change$ from previous quarter

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II	1	IV	III
	2004	2004	2004	2003	2003
			percent		
Trade group					_
Saskatchewan					
New car dealers	-9.7	21.7	-8.5	-18.1	5.2
Used and recreational motor vehicle					
and parts dealers	-14.3	48.8	10.2	-7.9	-15.5
Gasoline stations	7.1	27.0	-4.8	-12.5	8.4
Furniture stores	12.3	16.7	-22.1	18.8	12.3
Home furnishings stores	5.3	25.8	-18.9	12.9	3.8
Computer and software stores	24.2	-7.2	34.9	11.4	9.0
Home electronics and appliance					
stores	13.3	6.9	-40.9	50.2	7.3
Home centres and hardware stores	15.4	86.2	-37.1	-15.8	14.4
Specialized building materials and					
garden stores	-24.0	185.4	-29.7	-14.7	11.0
Supermarkets	0.7	8.6	-6.9	4.5	-2.6
Convenience and specialty food					
stores	X	X	X	Х	х
Beer, wine and liquor stores	X	X	X	X	X
Pharmacies and personal care					
stores	1.3	3.4	-5.4	8.3	0.5
Clothing stores	1.5	29.3	-43.8	35.8	-6.9
Shoe, clothing accessories and					
jewellery stores	-8.7	28.8	-42.9	48.3	-4.8
Department stores	-1.4	25.0	-38.1	36.2	-2.3
Other general merchandise stores	-2.0	21.7	-23.5	8.8	-3.9
Sporting goods, hobby, music and			_0.0	0.0	0.0
book stores	16.8	21.0	-34.1	40.6	2.7
Miscellaneous store retailers	-18.4	16.3	-15.7	23.4	9.0
Total, all stores	-1.0	23.3	-16.8	0.7	2.1

Table 11-3

Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Saskatchewan - % change from previous year

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II	I	IV	III
	2004	2004	2004	2003	2003
			percent		
Trade group					
Saskatchewan					
New car dealers	-17.6	-4.0	-6.8	-7.5	8.8
Used and recreational motor vehicle					
and parts dealers	29.5	27.6	41.6	19.4	14.3
Gasoline stations	13.3	14.6	-1.0	3.0	11.8
Furniture stores	21.2	21.3	19.6	9.2	5.8
Home furnishings stores	21.2	19.5	6.0	5.3	14.1
Computer and software stores	73.4	52.2	110.5	22.0	-6.1
Home electronics and appliance					
stores	7.4	1.8	1.6	-1.7	3.4
Home centres and hardware stores	13.8	12.9	12.0	17.2	29.7
Specialized building materials and					
garden stores	30.1	90.2	42.1	54.2	47.1
Supermarkets	6.3	2.9	3.6	1.5	0.2
Convenience and specialty food					*
stores	X	Х	X	Х	х
Beer, wine and liquor stores	X	X	X	X	X
Pharmacies and personal care			•	•	
stores	7.3	6.4	5.0	6.9	11.1
Clothing stores	0.2	-8.1	-8.3	-2.0	-5.9
Shoe, clothing accessories and	0.2	0.1	0.0	2.0	0.0
jewellery stores	-0.4	3.9	5.2	3.0	2.9
Department stores	3.8	2.9	4.8	1.0	0.5
Other general merchandise stores	-0.7	-2.7	5.1	1.9	5.2
Sporting goods, hobby, music and	0.1	2.1	0.1	1.0	5.2
book stores	31.1	15.2	11.2	8.9	6.5
Miscellaneous store retailers	-1.2	32.0	31.6	24.0	8.1
Total, all stores	2.3	5.5	2.9	1.7	6.8

**Table 12-1** Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Alberta - Sales

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II	I	IV	III
	2004	2004	2004	2003	2003
		mill	ions of dollars		
Trade group					
Alberta					
New car dealers	2,619.4	2,684.2	2,184.2	2,086.9	2,344.0
Used and recreational motor vehicle and	,	,	,	,	,
parts dealers	529.9	644.3	358.2	297.6	342.6
Gasoline stations	1,106.2	1,020.7	864.7	839.4	1,000.8
Furniture stores	295.9	261.5	239.1	277.5	243.3
Home furnishings stores	137.7	137.3	124.4	160.0	142.3
Computer and software stores	70.9	72.8	89.9	95.8	82.0
Home electronics and appliance stores	334.5	293.6	301.8	479.2	322.4
Home centres and hardware stores	572.5	542.2	341.8	441.3	563.9
Specialized building materials and garden					
stores	204.2	195.3	113.8	111.5	135.2
Supermarkets	1,935.8	1,915.8	1,798.8	1,878.9	1,838.0
Convenience and specialty food stores	199.0	201.2	175.6	170.2	159.1
Beer, wine and liquor stores	347.4	336.9	265.3	351.9	345.5
Pharmacies and personal care stores	516.4	524.9	504.4	519.1	461.2
Clothing stores	460.6	417.3	341.7	529.4	415.4
Shoe, clothing accessories and jewellery					
stores	131.8	124.1	125.9	243.5	176.0
Department stores	682.4	669.3	548.7	897.6	634.3
Other general merchandise stores	557.7	564.9	438.3	573.5	503.7
Sporting goods, hobby, music and book					
stores	301.6	305.7	238.7	338.3	243.9
Miscellaneous store retailers	298.9	321.3	272.2	319.9	267.6
Total, all stores	11,302.7	11,233.0	9,327.4	10,611.6	10,221.0

Table 12-2

Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Alberta - % change from previous quarter

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II	1	IV	III
	2004	2004	2004	2003	2003
			percent		
Trade group					
Alberta					
New car dealers	-2.4	22.9	4.7	-11.0	-4.2
Used and recreational motor vehicle and					
parts dealers	-17.8	79.9	20.4	-13.2	-16.8
Gasoline stations	8.4	18.0	3.0	-16.1	11.5
Furniture stores	13.2	9.4	-13.8	14.1	6.9
Home furnishings stores	0.3	10.4	-22.3	12.4	5.4
Computer and software stores	-2.6	-19.1	-6.2	16.8	14.7
Home electronics and appliance stores	13.9	-2.7	-37.0	48.6	10.8
Home centres and hardware stores	5.6	58.6	-22.6	-21.7	10.3
Specialized building materials and garden					
stores	4.6	71.6	2.1	-17.5	29.9
Supermarkets	1.0	6.5	-4.3	2.2	0.0
Convenience and specialty food stores	-1.1	14.6	3.1	7.0	6.6
Beer, wine and liquor stores	3.1	27.0	-24.6	1.9	6.6
Pharmacies and personal care stores	-1.6	4.1	-2.8	12.6	-1.9
Clothing stores	10.4	22.1	-35.5	27.4	4.3
Shoe, clothing accessories and jewellery			00.0		
stores	6.2	-1.5	-48.3	38.4	-2.2
Department stores	2.0	22.0	-38.9	41.5	1.6
Other general merchandise stores	-1.3	28.9	-23.6	13.9	-2.7
Sporting goods, hobby, music and book	1.0	20.0	20.0	10.0	
stores	-1.3	28.0	-29.4	38.7	3.0
Miscellaneous store retailers	-7.0	18.1	-14.9	19.6	14.1
Wildelian Coad Store retailers	-7.0	10.1	17.5	13.0	17.1
Total, all stores	0.6	20.4	-12.1	3.8	1.5

**Table 12-3** Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Alberta - % change from previous year

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II.		IV	III
	2004	2004	2004	2003	2003
_			percent		
Trade group					_
Alberta					
New car dealers	11.8	9.7	9.6	-1.6	6.0
Used and recreational motor vehicle and					
parts dealers	54.7	56.5	39.6	8.0	3.3
Gasoline stations	10.5	13.7	2.2	-0.8	8.6
Furniture stores	21.6	14.9	17.7	6.5	2.1
Home furnishings stores	-3.2	1.7	3.5	5.4	3.8
Computer and software stores	-13.6	1.8	10.6	-4.6	-15.5
Home electronics and appliance stores	3.7	0.9	14.2	5.3	0.7
Home centres and hardware stores	1.5	6.1	7.1	3.1	22.5
Specialized building materials and garden					
stores	51.0	87.6	51.6	39.6	60.1
Supermarkets	5.3	4.3	6.0	3.8	3.9
Convenience and specialty food stores	25.1	34.8	26.8	5.7	-2.8
Beer, wine and liquor stores	0.6	3.9	6.4	6.3	8.8
Pharmacies and personal care stores	12.0	11.7	9.8	2.7	2.2
Clothing stores	10.9	4.8	9.4	5.2	2.6
Shoe, clothing accessories and jewellery			***	<del></del>	
stores	-25.1	-31.0	-9.6	3.9	-2.3
Department stores	7.6	7.2	9.3	5.3	5.2
Other general merchandise stores	10.7	9.1	11.8	6.0	5.1
Sporting goods, hobby, music and book	10.1	0.1	11.0	0.0	0.1
stores	23.6	29.1	13.5	8.8	1.9
Miscellaneous store retailers	11.7	37.0	31.0	19.1	7.1
Wildelian Coad Store retailers	11.7	37.0	31.0	13.1	7.1
Total, all stores	10.6	11.6	10.2	3.7	5.8

Table 13-1

Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), British Columbia - Sales

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II	I	IV	III
	2004	2004	2004	2003	2003
		mill	ions of dollars		
Trade group					
British Columbia					
New car dealers	2,295.5	2,449.4	2,053.9	1,990.6	2,329.9
Used and recreational motor vehicle and	•	,	,	•	,
parts dealers	482.6	545.0	374.9	410.1	499.6
Gasoline stations	1,330.4	1.224.5	1.004.3	977.8	1,193.5
Furniture stores	271.3	246.9	225.0	267.8	216.7
Home furnishings stores	178.0	155.9	141.4	175.8	143.5
Computer and software stores	52.8	45.6	58.5	70.2	61.1
Home electronics and appliance stores	372.2	308.7	309.3	474.1	315.7
Home centres and hardware stores	553.2	541.7	383.1	440.5	484.3
Specialized building materials and garden					
stores	206.1	233.9	139.0	144.6	172.9
Supermarkets	2,275.9	2,226.6	2,119.4	2,190.7	2,162.9
Convenience and specialty food stores	X	X	×	X	×
Beer, wine and liquor stores	Х	Х	Х	Х	Х
Pharmacies and personal care stores	681.3	668.6	636.5	721.3	625.0
Clothing stores .	505.4	474.9	389.8	606.5	473.9
Shoe, clothing accessories and jewellery					
stores	154.2	152.3	129.7	197.1	165.6
Department stores	641.6	617.7	487.6	790.3	571.8
Other general merchandise stores	646.8	652.8	531.0	672.9	598.5
Sporting goods, hobby, music and book					
stores	364.8	327.9	319.9	462.2	373.4
Miscellaneous store retailers	408.6	364.8	336.1	407.0	367.1
Total, all stores	12,281.2	12,022.1	10,210.0	11,689.5	11,407.0

**Table 13-2** Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), British Columbia - %change from previous quarter

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II	I	IV	III
	2004	2004	2004	2003	2003
_			percent		
Trade group					_
British Columbia					
New car dealers	-6.3	19.3	3.2	-14.6	-4.9
Used and recreational motor vehicle and					
parts dealers	-11.4	45.4	-8.6	-17.9	-5.7
Gasoline stations	8.6	21.9	2.7	-18.1	11.4
Furniture stores	9.9	9.7	-16.0	23.6	12.3
Home furnishings stores	14.1	10.2	-19.5	22.5	9.8
Computer and software stores	15.7	-22.0	-16.7	14.9	0.8
Home electronics and appliance stores	20.6	-0.2	-34.8	50.2	12.4
Home centres and hardware stores	2.1	41.4	-13.0	-9.1	7.5
Specialized building materials and garden					
stores	-11.9	68.3	-3.9	-16.4	-18.1
Supermarkets	2.2	5.1	-3.3	1.3	1.2
Convenience and specialty food stores	Х	X	X	X	х
Beer, wine and liquor stores	X	X	Х	Х	Х
Pharmacies and personal care stores	1.9	5.0	-11.8	15.4	4.3
Clothing stores	6.4	21.8	-35.7	28.0	2.4
Shoe, clothing accessories and jewellery					
stores	1.2	17.5	-34.2	19.0	4.0
Department stores	3.9	26.7	-38.3	38.2	2.5
Other general merchandise stores	-0.9	22.9	-21.1	12.4	0.2
Sporting goods, hobby, music and book					
stores	11.3	2.5	-30.8	23.8	7.3
Miscellaneous store retailers	12.0	8.5	-17.4	10.9	16.6
Total, all stores	2.2	17.7	-12.7	2.5	2.2

Table 13-3

Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), British Columbia - % change from previous year

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II.	1	IV	III
	2004	2004	2004	2003	2003
			percent		
Trade group					
British Columbia					
New car dealers	-1.5	-0.1	-3.9	-8.7	0.3
Used and recreational motor vehicle and					
parts dealers	-3.4	2.9	11.4	5.4	6.3
Gasoline stations	11.5	14.3	-7.0	-8.6	0.0
Furniture stores	25.2	27.9	22.2	17.2	3.8
Home furnishings stores	24.0	19.3	14.7	12.7	13.4
Computer and software stores	-13.6	-24.7	-10.9	10.6	8.1
Home electronics and appliance stores	17.9	9.9	11.5	10.0	10.9
Home centres and hardware stores	14.2	20.2	22.4	20.6	54.2
Specialized building materials and garden					
stores	19.2	10.8	7.4	4.6	1.8
Supermarkets	5.2	4.1	7.2	4.5	3.2
Convenience and specialty food stores	X	X	Х	Х	Х
Beer, wine and liquor stores	X	X	X	X	Х
Pharmacies and personal care stores	9.0	11.6	13.0	9.0	6.7
Clothing stores	6.6	2.6	4.1	1.8	0.1
Shoe, clothing accessories and jewellery					
stores	-6.9	-4.3	4.0	3.5	1.6
Department stores	12.2	10.7	9.6	2.9	6.1
Other general merchandise stores	8.1	9.3	10.9	7.0	4.1
Sporting goods, hobby, music and book					
stores	-2.3	-5.7	-6.8	2.9	-2.1
Miscellaneous store retailers	11.3	15.8	14.0	2.9	-0.9
Total, all stores	7.7	7.7	4.4	2.1	4.0

**Table 14-1** Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Yukon Territory - Sales

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III		0004	IV	III
	2004	2004	2004	2003	2003
		milli	ions of dollars		
Trade group					
Yukon Territory					
New car dealers	X	X	X	X	х
Used and recreational motor vehicle and					
parts dealers	X	X	X	X	Х
Gasoline stations	X	X	X	X	Х
Furniture stores	X	X	X	X	Х
Home furnishings stores	X	X	X	X	Х
Computer and software stores	X	X	X	X	Х
Home electronics and appliance stores	X	X	X	X	Х
Home centres and hardware stores	X	X	X	X	Х
Specialized building materials and garden					
stores	X	X	X	X	Х
Supermarkets	X	X	X	X	X
Convenience and specialty food stores	Х	X	X	X	Х
Beer, wine and liquor stores	Х	X	X	X	Х
Pharmacies and personal care stores	X	X	X	X	Х
Clothing stores	X	X	X	X	Х
Shoe, clothing accessories and jewellery					
stores	X	X	X	X	X
Department stores	X	X	X	X	Х
Other general merchandise stores Sporting goods, hobby, music and book	Х	х	Х	Х	Х
stores	X	X	Х	X	Х
Aiscellaneous store retailers	Х	X	X	Х	х
Total, all stores	120.4	109.4	87.6	103.3	119.9

Table 14-2

Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Yukon Territory - % change from previous quarter

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II	I	IV	III
	2004	2004	2004	2003	2003
			percent		
Trade group					
Yukon Territory					
New car dealers	Х	X	Х	Х	Х
Used and recreational motor vehicle and					
parts dealers	Х	X	Х	Х	х
Gasoline stations	Х	X	Х	Х	Х
Furniture stores	Х	Х	Х	Х	Х
Home furnishings stores	X	Х	Х	Х	Х
Computer and software stores	X	X	X	X	Х
Home electronics and appliance stores	X	X	Х	X	Х
Home centres and hardware stores	X	X	Х	X	Х
Specialized building materials and garden					
stores	Х	Х	X	Х	Х
Supermarkets	Х	Х	Х	Х	Х
Convenience and specialty food stores	X	Х	Х	Х	Х
Beer, wine and liquor stores	X	Х	Х	Х	Х
Pharmacies and personal care stores	X	X	X	X	Х
Clothing stores	X	X	Х	X	Х
Shoe, clothing accessories and jewellery					
stores	Х	X	Х	Х	Х
Department stores	Х	X	Х	Х	Х
Other general merchandise stores	X	Х	Х	Х	Х
Sporting goods, hobby, music and book					
stores	Х	X	X	Х	Х
Miscellaneous store retailers	X	x	x	x	x
Total, all stores	10.0	24.8	-15.2	-13.8	8.8

**Table 14-3** Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Yukon Territory - % change from previous year

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
				IV	III
	2004	2004	2004	2003	2003
			percent		
Trade group					_
Yukon Territory					
New car dealers	Х	Х	Х	Х	Х
Used and recreational motor vehicle and					
parts dealers	x	Х	Х	Х	х
Gasoline stations	X	Х	Х	Х	Х
Furniture stores	X	X	X	Х	Х
Home furnishings stores	X	X	Х	Х	Х
Computer and software stores	X	X	Х	Х	Х
Home electronics and appliance stores	X	X	Х	Х	Х
Home centres and hardware stores	X	X	Х	Х	X
Specialized building materials and garden					
stores	x	Х	Х	Х	х
Supermarkets	x	Х	Х	Х	х
Convenience and specialty food stores	x	Х	Х	Х	х
Beer, wine and liquor stores	x	Х	Х	Х	х
Pharmacies and personal care stores	X	Х	X	X	Х
Clothing stores	X	Х	X	X	Х
Shoe, clothing accessories and jewellery					
stores	X	Х	Х	Х	х
Department stores	X	Х	Х	Х	х
Other general merchandise stores	x	Х	Х	Х	х
Sporting goods, hobby, music and book					
stores	X	Х	Х	Х	х
Miscellaneous store retailers	X	X	X	X	X
Total, all stores	0.4	-0.7	-1.3	-0.5	1.4

**Table 15-1** Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Northwest Territories - Sales

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II II	1	IV	III
	2004	2004	2004	2003	2003
		milli	ons of dollars		
Trade group					
Northwest Territories					
New car dealers	29.0	27.0	24.7	24.6	28.7
Used and recreational motor vehicle and					
parts dealers	3.8	3.5	4.4	3.1	2.6
Gasoline stations	11.1	9.9	13.2	9.7	11.5
Furniture stores	X	X	X	X	Х
Home furnishings stores	Х	X	X	X	Х
Computer and software stores	Х	X	X	Х	Х
Home electronics and appliance stores	X	X	X	Х	Х
Home centres and hardware stores	X	X	X	Х	Х
Specialized building materials and garden					
stores	X	X	Х	X	Х
Supermarkets	X	X	Х	Х	Х
Convenience and specialty food stores	X	Х	X	X	Х
Beer, wine and liquor stores	X	Х	Х	X	Х
Pharmacies and personal care stores	X	Х	Х	X	Х
Clothing stores	X	X	X	X	Х
Shoe, clothing accessories and jewellery					
stores	X	Х	X	X	Х
Department stores	X	Х	X	X	Х
Other general merchandise stores	Х	X	X	X	Х
Sporting goods, hobby, music and book					
stores	1.9	1.9	1.8	2.6	2.0
Miscellaneous store retailers	2.2	2.2	2.3	3.1	3.4
Total, all stores	136.2	130.9	121.6	135.0	136.6

**Table 15-2** Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Northwest Territories - % change from previous quarter

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II	1	IV	III
	2004	2004	2004	2003	2003
			percent		
Trade group					
Northwest Territories					
New car dealers	7.3	9.6	0.1	-14.2	6.4
Used and recreational motor vehicle and					
parts dealers	8.4	-21.0	43.5	16.6	3.7
Gasoline stations	12.2	-25.4	35.7	-15.4	16.9
Furniture stores	X	X	X	X	X
Home furnishings stores	X	X	X	Х	Х
Computer and software stores	X	X	X	Х	Х
Home electronics and appliance stores	X	X	X	Х	Х
Home centres and hardware stores	X	X	X	Х	Х
Specialized building materials and garden					
stores	Х	Х	Х	Х	х
Supermarkets	Х	Х	Х	Х	х
Convenience and specialty food stores	Х	Х	Х	Х	Х
Beer, wine and liquor stores	X	Х	Х	Х	Х
Pharmacies and personal care stores	Х	Х	Х	Х	Х
Clothing stores	Х	Х	Х	Х	Х
Shoe, clothing accessories and jewellery					
stores	X	Х	Х	X	х
Department stores	X	X	X	X	X
Other general merchandise stores	Х	Х	Х	Х	Х
Sporting goods, hobby, music and book					
stores	-2.2	7.9	-32.3	29.9	-13.7
Miscellaneous store retailers	1.6	-6.2	-24.3	-9.3	12.8
Total, all stores	4.1	7.6	-9.9	-1.2	3.6

Table 15-3

Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Northwest Territories - % change from previous year

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	<u>II</u>		IV	III
	2004	2004	2004	2003	2003
			percent		
Trade group					
Northwest Territories					
New car dealers	1.0	0.2	-18.0	10.4	2.1
Used and recreational motor vehicle and					
parts dealers	43.4	37.2	40.0	-15.2	-8.4
Gasoline stations	-4.0	0.1	-14.2	-14.2	17.5
Furniture stores	X	X	Х	Х	X
Home furnishings stores	X	X	X	X	Х
Computer and software stores	X	X	X	X	Х
Home electronics and appliance stores	X	X	X	X	Х
Home centres and hardware stores	X	X	X	X	Х
Specialized building materials and garden					
stores	X	Х	X	X	х
Supermarkets	X	Х	Х	Х	Х
Convenience and specialty food stores	Х	Х	Х	Х	Х
Beer, wine and liquor stores	Х	Х	Х	Х	Х
Pharmacies and personal care stores	X	Х	Х	Х	Х
Clothing stores	X	X	X	X	Х
Shoe, clothing accessories and jewellery					
stores	X	Х	X	X	х
Department stores	X	Х	Х	Х	Х
Other general merchandise stores	X	X	X	X	Х
Sporting goods, hobby, music and book					
stores	-7.2	-18.2	0.2	20.3	6.8
Miscellaneous store retailers	-34.6	-27.4	-32.0	-16.4	-9.9
Total, all stores	-0.3	-0.8	-5.5	2.9	3.1

**Table 16-1** Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Nunavut - Sales

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II	I	IV	III
	2004	2004	2004	2003	2003
_		milli	ons of dollars		
Trade group					
Nunavut					
New car dealers	X	X	X	X	X
Used and recreational motor vehicle and					
parts dealers	X	X	X	X	Х
Gasoline stations	X	X	X	Х	Х
Furniture stores	X	X	X	X	Х
Home furnishings stores	0.0	0.0	0.0	0.0	0.0
Computer and software stores	Х	X	X	Х	X
Home electronics and appliance stores	X	Х	X	X	X
Home centres and hardware stores	X	Х	X	X	X
Specialized building materials and garden					
stores	X	X	X	X	Х
Supermarkets	X	Х	X	X	Х
Convenience and specialty food stores	X	X	Х	X	Х
Beer, wine and liquor stores	Х	X	X	X	Х
Pharmacies and personal care stores	X	X	X	X	Х
Clothing stores	X	X	X	X	Х
Shoe, clothing accessories and jewellery					
stores	X	X	Х	X	Х
Department stores	0.0	0.0	0.0	0.0	0.0
Other general merchandise stores	43.7	42.7	38.8	43.9	44.9
Sporting goods, hobby, music and book					
stores	X	X	X	X	X
Miscellaneous store retailers	Х	X	Х	X	X
Total, all stores	59.1	58.8	52.8	60.6	61.6

Table 16-2

Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Nunavut - % change from previous quarter

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III 2004	II 2004	1 2004	IV 2003	III 2003
	2001	2001	2001	2000	2000
			percent		
Trade group					
Nunavut					
New car dealers	X	X	X	X	X
Used and recreational motor vehicle and					
parts dealers	X	X	X	X	Х
Gasoline stations	X	X	X	X	Х
Furniture stores	Х	Х	X	Х	Х
Home furnishings stores		•••	•••		•••
Computer and software stores	Х	Х	X	Х	Х
Home electronics and appliance stores	Х	Х	Х	Х	Х
Home centres and hardware stores	Х	Х	X	Х	X
Specialized building materials and garden					
stores	Х	Х	Х	Х	Х
Supermarkets	Х	X	X	X	Х
Convenience and specialty food stores	Х	Х	Х	Х	Х
Beer, wine and liquor stores	Х	Х	Х	Х	Х
Pharmacies and personal care stores	Х	Х	Х	Х	Х
Clothing stores	X	Х	Х	Х	Х
Shoe, clothing accessories and jewellery					
stores	X	Х	X	Х	X
Department stores		40.4	44.5	-2.4	
Other general merchandise stores	2.3	10.1	-11.5	-2.4	3.9
Sporting goods, hobby, music and book					
stores	X	X	X	X	X
Miscellaneous store retailers	Х	Х	Х	Х	Х
Total, all stores	0.6	11.2	-12.8	-1.7	4.3

**Table 16-3** Retail sales, by trade group and by region, not seasonally adjusted, (quarterly estimates), Nunavut - % change from previous year

	Quarter <sup>p</sup>	Quarter	Quarter	Quarter	Quarter
	III	II	ļ	IV	III
	2004	2004	2004	2003	2003
			percent		
Trade group			•		_
Nunavut					
New car dealers	X	X	X	Х	х
Used and recreational motor vehicle and			*	•	
parts dealers	Х	X	Х	Х	х
Gasoline stations	X	X	X	X	X
Furniture stores	X	X	X	X	X
Home furnishings stores					
Computer and software stores	X	X	X	X	X
Home electronics and appliance stores	Х	Х	Х	Х	х
Home centres and hardware stores	×	Х	Х	Х	х
Specialized building materials and garden					
stores	Х	Х	Х	X	х
Supermarkets	X	X	X	X	X
Convenience and specialty food stores	Х	Х	Х	Х	Х
Beer, wine and liquor stores	X	X	X	X	X
Pharmacies and personal care stores	X	Х	Х	Х	х
Clothing stores	Х	Х	Х	Х	Х
Shoe, clothing accessories and jewellery					
stores	Х	Х	Х	X	х
Department stores					•••
Other general merchandise stores	-2.7	-1.1	5.1	-1.5	9.3
Sporting goods, hobby, music and book					
stores	Х	Х	Х	X	х
Miscellaneous store retailers	X	X	X	X	X
Total, all stores	-4.0	-0.5	2.2	-2.9	-0.1

Table 17-1

Retail sales, weighted response rate (current periods)

Trade group - Canada New car dealers Used and recreational motor vehicle and	94.2	2004 percent	2004	2004
New car dealers Used and recreational motor vehicle and	94.2	·		
New car dealers Used and recreational motor vehicle and	94.2	05.2		
Used and recreational motor vehicle and	94.2	05.2		
		93.2	95.1	97.7
parts dealers	91.2	92.3	90.4	91.1
Gasoline stations	87.0	94.5	93.8	95.4
Furniture stores	85.8	95.8	83.8	96.8
Home furnishings stores	86.1	89.2	88.9	89.8
Computer and software stores	86.3	90.2	91.6	91.3
Home electronics and appliance stores	92.7	93.0	92.2	92.7
Home centres and hardware stores	87.3	93.1	96.1	96.1
Specialized building materials and garden	07.0	56.1	00.1	00.1
stores	86.6	88.1	88.7	90.4
Supermarkets	93.1	96.3	96.8	97.2
Convenience and specialty food stores	65.7	80.0	80.7	89.0
Beer, wine and liquor stores	77.5	74.0	98.7	99.0
Pharmacies and personal care stores	88.2	92.6	92.7	92.6
Clothing stores	92.2	94.4	93.6	94.3
Shoe, clothing accessories and jewellery				
stores	88.8	82.4	85.7	92.9
Department stores	100.0	100.0	100.0	100.0
Other general merchandise stores	98.2	98.5	98.6	99.1
Sporting goods, hobby, music and book				
stores	91.6	92.9	92.6	92.7
Miscellaneous store retailers	63.8	68.1	69.8	71.0
Total, all stores	90.0	92.8	93.8	95.3
Regions				
Newfoundland and Labrador	88.0	92.9	94.0	95.6
Prince Edward Island	92.8	95.3	94.8	94.4
Nova Scotia	92.1	95.7	96.0	96.9
New Brunswick	89.8	95.2	94.2	95.4
Quebec	89.4	93.3	92.2	94.3
Ontario	90.7	92.6	95.0	96.3
Manitoba	88.1	91.2	93.3	93.9
Saskatchewan	85.0	86.3	92.6	93.5
Alberta	87.6	91.6	92.8	94.2
British Columbia	92.7	94.3	94.6	95.9
Yukon Territory	87.9	90.6	87.6	89.4
Northwest Territories	90.5	92.0	92.2	97.6
Nunavut	82.4	91.1	89.5	89.1

**Table 17-2** Retail sales, coefficient of variation (current periods)

	September <sup>p</sup> 2004	August <sup>r</sup> 2004	July 2004	June 2004
		percent		
Trade group - Canada				
New car dealers	1.8	1.8	1.8	1.9
Used and recreational motor vehicle and				
parts dealers	4.7	4.8	4.8	4.8
Gasoline stations	1.7	1.7	1.7	1.7
Furniture stores	2.4	2.2	2.4	2.7
Home furnishings stores	3.7	3.7	3.7	3.7
Computer and software stores	5.5	5.4	5.9	5.1
Home electronics and appliance stores	2.4	2.4	2.5	2.5
Home centres and hardware stores	2.3	2.3	2.1	2.2
Specialized building materials and garden				
stores	4.9	5.1	5.4	4.9
Supermarkets	2.0	2.1	2.1	2.1
Convenience and specialty food stores	3.3	3.4	3.2	3.4
Beer, wine and liquor stores	0.6	0.6	0.6	0.7
Pharmacies and personal care stores	2.8	2.8	2.8	2.9
Clothing stores	1.1	1.2	1.1	1.0
Shoe, clothing accessories and jewellery	• • •			1.0
stores	2.3	2.3	2.5	2.4
Department stores	0.0	0.0	0.0	0.0
Other general merchandise stores	1.0	1.1	1.0	0.9
Sporting goods, hobby, music and book				0.0
stores	2.5	3.5	3.2	2.9
Miscellaneous store retailers	2.8	3.2	3.3	3.4
Total, all stores	0.6	0.6	0.6	0.7
Regions Newfoundland and Labrador	2.2	2.2	2.2	2.2
Prince Edward Island	1.9	2.2	1.9	1.9
Nova Scotia	1.9	1.9	2.0	1.9
New Brunswick	2.2	2.5	2.3	2.4
Quebec	1.5	1.5	2.3 1.5	1.6
Ontario	1.2	1.2	1.2	1.3
Manitoba	1.7	1.7	1.8	1.9
Saskatchewan	2.0	2.2	2.3	2.4
Alberta	1.5	1.5	2.3 1.6	2.4
British Columbia	1.3	1.4	1.5	1.4
Yukon Territory	1.3	1.4	1.2	1.4
Northwest Territories	0.9	0.9	0.9	0.8
Nunavut	0.0	0.9	0.0	0.0
Hanavat	0.0	0.0	0.0	0.0

Table 18-1

Retail sales, by trade group and by region, seasonally adjusted, (historical estimates), March 2004 to September 2004

	September <sup>p</sup> 2004	August <sup>r</sup> 2004	July <sup>r</sup> 2004	June <sup>r</sup> 2004	May 2004	April 2004	March 2004
_			mill	ions of dollars			
Trade group - Canada							
New car dealers	5,701.9	5,768.3	5,783.5	5,697.2	5,563.6	5,665.3	5,877.8
Used and recreational motor vehicle and parts							
dealers	1,188.9	1,204.4	1,177.7	1,209.8	1,201.1	1,235.4	1,244.8
Gasoline stations	2,740.4	2,755.3	2,712.7	2,785.4	2,814.6	2,584.6	2,578.7
Furniture stores	725.5	708.7	696.4	677.6	706.4	703.8	699.3
Home furnishings stores	380.7	378.3	374.4	367.8	363.5	364.6	356.7
Computer and software stores	151.8	159.6	150.8	147.5	154.3	146.9	150.6
Home electronics and appliance stores	806.7	791.2	786.8	783.7	778.0	772.7	768.4
Home centres and hardware stores	1,442.0	1,442.7	1,351.3	1,332.2	1,334.8	1,309.8	1,329.3
Specialized building materials and garden stores	384.7	393.7	399.4	391.7	369.2	380.5	369.8
Supermarkets	4,956.4	4,900.9	4,900.5	4,865.8	4,873.6	4,791.8	4,758.7
Convenience and specialty food stores	746.4	767.7	739.7	749.3	748.9	745.1	752.4
Beer, wine and liquor stores	1,220.1	1,176.6	1,158.5	1,151.6	1,190.4	1,099.5	1,160.5
Pharmacies and personal care stores	1,926.5	1,917.8	1,888.2	1,915.5	1,880.6	1,869.0	1,882.7
Clothing stores	1,296.3	1,276.2	1,297.2	1,266.3	1,265.2	1,264.4	1,272.5
Shoe, clothing accessories and jewellery stores	400.2	396.4	397.8	401.2	405.2	408.6	416.0
Department stores	1,846.2	1,843.6	1,848.4	1,800.0	1,822.5	1,826.8	1,813.9
Other general merchandise stores	1,686.6	1,683.5	1,678.2	1,674.1	1,671.0	1,728.6	1,678.9
Sporting goods, hobby, music and book stores	746.2	744.6	741.5	732.2	708.4	733.1	727.3
Miscellaneous store retailers	789.6	774.8	797.2	802.8	818.5	838.8	842.8
Total, all stores	29,137.2	29,084.3	28,880.0	28,751.8	28,669.9	28,469.3	28,681.1
Regions							
Newfoundland and Labrador	470.7	465.0	461.7	466.7	471.5	461.4	470.5
Prince Edward Island	113.1	111.8	110.4	114.7	116.0	117.7	118.3
Nova Scotia	858.2	852.3	854.2	866.7	859.7	846.8	855.8
New Brunswick	670.0	660.6	653.2	646.3	649.9	659.8	660.2
Quebec	6,594.6	6,611.9	6,565.9	6,534.2	6,491.3	6,402.9	6,527.3
Ontario	10,781.1	10,849.5	10,653.4	10,626.7	10,652.8	10,532.7	10,656.6
Manitoba	984.2	978.9	981.6	985.0	966.8	982.7	983.3
Saskatchewan	844.7	853.6	860.5	858.1	859.0	864.9	848.2
Alberta	3,721.5	3,656.6	3,671.9	3,635.6	3,607.4	3,612.9	3,612.5
British Columbia	4,001.0	3,945.9	3,969.8	3,919.2	3,899.5	3,890.4	3,850.8
Yukon Territory	35.1	35.8	35.1	34.8	34.6	35.0	34.5
Northwest Territories	43.9	44.4	43.4	44.2	42.3	42.9	43.4
Nunavut	19.2	18.0	18.8	19.5	19.1	19.3	19.9

**Table 18-2** Retail sales, by trade group and by region, seasonally adjusted, (historical estimates), September 2003 to February 2004

	February 2004	January 2004	December 2003	November 2003	October 2003	September 2003
			millions of o	dollars		
Trade group - Canada						
New car dealers	5,768.5	5,225.3	5,332.6	5,478.1	5,684.8	5,679.2
Used and recreational motor vehicle and parts	,	*	,	,	,	,
dealers	1,205.1	1,145.4	1,176.1	1,227.8	1,233.1	1,182.0
Gasoline stations	2,599.4	2,549.1	2,452.7	2,431.9	2,388.5	2,474.7
Furniture stores	714.2	694.1	688.5	689.1	678.8	667.6
Home furnishings stores	359.9	348.9	352.5	352.1	346.9	337.9
Computer and software stores	152.4	157.2	162.9	162.4	168.6	162.5
Home electronics and appliance stores	770.0	766.8	788.1	779.7	769.8	774.9
Home centres and hardware stores	1.246.2	1.212.8	1.251.5	1.230.9	1.221.9	1.408.8
Specialized building materials and garden stores	355.5	354.9	363.7	355.3	383.5	370.0
Supermarkets	4,757.1	4,818.4	4,719.6	4,742.0	4,734.1	4,684.2
Convenience and specialty food stores	733.2	712.1	720.7	718.2	714.7	706.0
Beer, wine and liquor stores	1.101.9	1.086.8	1.091.0	1.088.1	1.070.0	1.068.1
Pharmacies and personal care stores	1,860.2	1,867.8	1,814.9	1,809.7	1,817.1	1,809.8
Clothing stores	1.262.5	1.245.1	1,226.7	1.236.6	1.221.6	1.222.2
Shoe, clothing accessories and jewellery stores	413.9	410.6	408.2	410.4	409.0	411.6
Department stores	1,870.8	1.809.4	1,735.6	1,765.6	1,753.5	1,749.2
Other general merchandise stores	1,634.9	1.674.1	1,583.6	1,651.3	1.625.0	1.614.3
Sporting goods, hobby, music and book stores	728.8	736.3	738.9	740.4	739.8	738.0
Miscellaneous store retailers	829.7	828.0	774.8	804.9	804.4	762.9
Total, all stores	28,364.2	27,643.1	27,382.5	27,674.5	27,765.2	27,824.0
Regions						
Newfoundland and Labrador	487.1	480.8	479.0	476.5	471.2	476.4
Prince Edward Island	115.3	114.1	112.0	113.9	115.6	116.6
Nova Scotia	813.3	828.2	833.3	832.9	835.4	816.4
New Brunswick	658.7	652.2	632.2	645.1	645.7	646.5
Quebec	6,353.8	6,357.4	6,229.6	6,304.6	6,348.9	6,328.0
Ontario	10,622.0	10,371.3	10,264.8	10,422.2	10,513.5	10,586.9
Manitoba	961.4	915.9	923.0	929.0	917.8	922.9
Saskatchewan	853.2	794.9	810.7	812.2	823.6	849.8
Alberta	3,628.0	3,326.0	3,289.9	3,333.7	3,312.4	3,295.6
British Columbia	3,774.5	3,705.1	3,709.0	3,707.6	3,683.1	3,683.8
Yukon Territory	35.0	35.7	34.1	34.9	34.3	35.9
Northwest Territories	42.4	42.1	45.5	43.2	44.1	44.4
Nunavut	19.6	19.5	19.3	18.9	19.5	20.8

Table 19-1

Retail sales, by trade group and by region, not seasonally adjusted, (historical estimates), March 2004 to September 2004

	September <sup>p</sup> 2004	August <sup>r</sup> 2004	July 2004	June 2004	May 2004	April 2004	March 2004
			milli	ions of dollars			
Trade group - Canada							_
New car dealers	5,890.0	5,923.7	6,306.2	6,772.5	6,451.4	6,374.1	6,294.8
Used and recreational motor vehicle and parts							
dealers	1,195.9	1,283.5	1,382.1	1,492.2	1,522.1	1,481.5	1,210.2
Gasoline stations	2,857.0	3,014.2	3,024.4	2,934.2	2,956.6	2,535.0	2,549.2
Furniture stores	749.4	746.3	759.0	718.3	710.8	663.8	633.2
Home furnishings stores	379.2	374.2	375.8	367.3	349.3	341.6	338.8
Computer and software stores	160.0	150.9	139.6	138.6	143.7	141.1	180.4
Home electronics and appliance stores	783.2	754.8	708.5	681.7	662.0	637.2	670.6
Home centres and hardware stores	1,557.0	1,524.4	1,637.7	1,705.4	1,651.9	1,326.5	1,079.3
Specialized building materials and garden stores	423.1	430.2	447.6	526.7	508.6	384.6	303.2
Supermarkets	4,923.1	4,801.3	5,340.4	4,905.2	5,015.5	4,814.1	4,553.2
Convenience and specialty food stores	748.1	807.2	846.5	791.0	770.4	748.2	684.9
Beer, wine and liquor stores	1,181.1	1,277.1	1,430.0	1.161.8	1,164.3	1,000.3	939.5
Pharmacies and personal care stores	1,879.3	1,872.9	1,860.7	1,900.8	1,873.9	1,852.0	1,867.8
Clothing stores	1,315.6	1,259.5	1,222.0	1,214.9	1,277.6	1,196.7	1,072.0
Shoe, clothing accessories and jewellery stores	381.5	400.2	387.0	402.1	425.0	367.0	320.5
Department stores	1.685.7	1.757.8	1.762.7	1.756.5	1.784.6	1.688.1	1,496.1
Other general merchandise stores	1,576.4	1,677.8	1,849.1	1,839.0	1,819.0	1,640.5	1,428.4
Sporting goods, hobby, music and book stores	742.1	750.1	709.3	677.6	655.1	662.9	612.4
Miscellaneous store retailers	834.0	808.5	792.5	834.1	834.0	757.8	769.4
Total, all stores	29,261.5	29,614.5	30,981.1	30,819.9	30,575.7	28,613.1	27,003.9
Regions							
Newfoundland and Labrador	478.9	506.0	523.8	509.6	503.0	452.4	425.7
Prince Edward Island	115.9	129.2	136.9	127.8	122.7	111.1	99.7
Nova Scotia	852.2	877.1	946.3	944.9	899.0	835.5	791.6
New Brunswick	672.2	697.3	714.7	706.5	691.9	666.3	608.5
Quebec	6,631.8	6,781.9	7,098.1	7,082.8	7,205.5	6,721.7	6,212.1
Ontario	10,891.3	10,928.7	11,286.7	11,401.2	11,338.6	10,391.1	9,946.4
Manitoba	984.5	992.2	1,058.7	1,055.8	1,021.2	985.6	918.7
Saskatchewan	834.3	885.3	933.4	916.5	898.0	865.9	790.6
Alberta	3,736.3	3,692.1	3,874.3	3,845.8	3,769.9	3,617.2	3,445.2
British Columbia	3,964.2	4,019.9	4,297.2	4,121.9	4,028.6	3,871.6	3,666.9
Yukon Territory	36.2	41.0	43.2	40.3	36.3	32.9	31.4
Northwest Territories	43.9	44.3	48.0	47.1	41.4	42.4	47.0
Nunavut	19.6	19.6	19.9	19.7	19.7	19.4	19.9

**Table 19-2** Retail sales, by trade group and by region, not seasonally adjusted, (historical estimates), September 2003 to February 2004

	February 2004	January 2004	December 2003	November 2003	October 2003	September 2003
_			millions of o	dollars		
Trade group - Canada						
New car dealers	4,641.7	4,145.1	4,744.8	4,813.8	5,493.6	5,863.6
Used and recreational motor vehicle and parts						
dealers	887.9	827.6	903.9	1,077.3	1,231.5	1,185.8
Gasoline stations	2,341.7	2,397.1	2,323.6	2,265.1	2,498.2	2,563.3
Furniture stores	563.2	598.7	794.8	728.1	701.0	682.2
Home furnishings stores	288.6	287.0	457.6	402.3	366.8	339.4
Computer and software stores	143.5	158.9	184.5	158.1	171.0	173.2
Home electronics and appliance stores	600.2	682.1	1,540.7	853.3	744.0	749.5
Home centres and hardware stores	820.0	859.7	1.089.8	1.205.7	1.408.0	1.398.1
Specialized building materials and garden stores	236.2	225.3	296.4	326.3	401.9	400.6
Supermarkets	4,318.3	4,943.4	5.001.4	4,626.1	4,829.8	4,467.8
Convenience and specialty food stores	640.3	654.7	766.0	676.0	725.7	693.5
Beer, wine and liquor stores	839.6	865.8	1,645.3	1.062.6	1.028.0	995.5
Pharmacies and personal care stores	1,753.5	1,838.7	2,173.1	1,770.0	1,848.7	1,747.2
Clothing stores	854.9	941.4	2.009.1	1,401.0	1.326.7	1.222.1
Shoe, clothing accessories and jewellery stores	302.5	308.9	743.4	431.3	401.2	380.3
Department stores	1,342.8	1,307.1	3,076.7	2.167.3	1,831.8	1,569.4
Other general merchandise stores	1,209.1	1.371.0	2.184.1	1.767.7	1.609.5	1.488.6
Sporting goods, hobby, music and book stores	544.8	663.0	1,295.0	790.6	705.1	716.5
Miscellaneous store retailers	695.5	688.9	970.1	806.3	841.0	805.7
Total, all stores	23,024.3	23,764.2	32,200.5	27,329.0	28,163.6	27,442.4
Regions						
Newfoundland and Labrador	372.7	383.8	545.3	482.2	472.8	475.2
Prince Edward Island	83.5	90.6	130.0	110.2	116.3	118.7
Nova Scotia	643.3	713.5	991.5	837.3	844.4	794.5
New Brunswick	515.8	544.4	738.4	635.6	656.7	636.4
Quebec	5,059.0	5,336.1	6,855.9	6,073.3	6,503.6	6,205.9
Ontario	8,592.5	8,904.7	12,425.5	10,467.9	10,657.4	10,501.3
Manitoba	782.9	794.3	1,086.4	916.8	933.6	909.7
Saskatchewan	686.2	696.5	956.2	799.1	856.9	836.9
Alberta	2,978.8	2,903.3	3,946.2	3,309.7	3,355.7	3,266.9
British Columbia	3,229.1	3,314.0	4,412.6	3,607.5	3,669.5	3,596.4
Yukon Territory	26.9	29.3	37.9	31.7	33.7	36.4
Northwest Territories	37.4	37.2	52.2	39.5	43.4	43.0
Nunavut	16.3	16.6	22.6	18.4	19.6	21.2

Table 20-1

Retail trade, Canada, not seasonally adjusted, current and constant (1997) dollar estimates

	Price	Current Dollars		Constant 1997 doll	ars¹
	Index	millions of dollars	Year to year % change	millions of dollars	Year to year % change
2002 January February March	103.2 103.9 104.5	22,299.7 20,725.0 24,563.4	8.5 6.9 4.2	21,614.2 19,939.1 23,503.2	8.4 6.7 3.3
April	105.5	26,323.5	8.4	24,946.4	7.5
May	105.5	28,995.2	5.5	27,471.3	5.4
June	105.8	28,276.4	4.1	26,718.8	3.3
July	106.4	27,824.7	9.4	26,156.5	7.3
August	106.1	28,109.0	7.2	26,496.2	5.0
September	105.8	25,975.4	7.4	24,561.1	6.0
October	105.9	27,052.2	8.9	25,537.2	7.0
November	106.4	27,197.3	4.7	25,568.6	1.8
December	104.6	31,190.2	2.7	29,811.2	0.6
Year	105.3	318,532.0	6.5	302,323.8	5.2
<b>2003</b> January February March	106.8	23,260.7	4.3	21,781.3	0.8
	107.9	21,936.8	5.8	20,322.4	1.9
	107.6	25,417.2	3.5	23,623.0	0.5
April	106.8	27,028.4	2.7	25,310.9	1.5
May	106.6	30,369.5	4.7	28,493.0	3.7
June	106.1	28,867.7	2.1	27,205.1	1.8
July	106.4	29,435.3	5.8	27,670.9	5.8
August	106.3	29,052.0	3.4	27,321.9	3.1
September	105.8	27,442.4	5.6	25,936.2	5.6
October	105.4	28,163.6	4.1	26,709.1	4.6
November	105.7	27,329.0	0.5	25,859.7	1.1
December	103.8	32,200.5	3.2	31,014.3	4.0
Year	106.3	330,502.9	3.8	311,247.8	2.9
<b>2004</b> January February March	106.3 106.5 106.4	23,764.2 23,024.3 27,003.9	2.2 5.0 6.2	22,351.7 21,626.1 25,369.3	2.6 6.4 7.4
April	107.1	28,613.1	5.9	26,710.9	5.5
May	108.6	30,575.7	0.7	28,159.3	-1.2
June <sup>r</sup>	108.1	30,819.9	6.8	28,513.1	4.8
July <sup>r</sup>	108.1	30,981.1	5.3	28,648.7	3.5
August <sup>r</sup>	106.9	29,614.5	1.9	27,699.2	1.4
September <sup>p</sup>	106.7	29,261.5	6.6	27,416.9	5.7
October November December	 	 	  	 	 
Year					••

<sup>1.</sup> Seasonally adjusted constant (1997) dollar estimates are derived by deflating, with an implicit price index, the seasonally adjusted current dollar estimate.

**Table 20-2** Retail trade, Canada, seasonally adjusted, current and constant (1997) dollar estimates

	Price	Current Dollars	3	Constant 1997 dol	ollars¹	
	Index	millions of	Month to month %	millions of	Month to month %	
		dollars	change	dollars	change	
<b>2002</b> January February March	103.9	26,361.5	1.3	25,361.3	1.3	
	104.4	26,068.5	-1.1	24,966.7	-1.6	
	104.8	26,278.2	0.8	25,078.2	0.4	
April	105.7	26,365.5	0.3	24,934.5	-0.6	
May	105.4	26,094.0	-1.0	24,766.4	-0.7	
June	105.7	26,641.2	2.1	25,205.9	1.8	
July	106.3	26,545.8	-0.4	24,968.8	-0.9	
August	106.5	26,617.5	0.3	24,984.7	0.1	
September	106.3	26,662.5	0.2	25,090.6	0.4	
October	106.6	26,981.3	1.2	25,320.2	0.9	
November	107.0	26,873.7	-0.4	25,114.3	-0.8	
December	106.9	27,042.3	0.6	25,295.5	0.7	
Year	105.8	318,532.0		301,087.1		
<b>2003</b> January February March	107.2 107.9 107.6	27,106.1 27,499.3 27,294.9	0.2 1.5 -0.7	25,277.6 25,491.1 25,367.3	-0.1 0.8 -0.5	
April	106.8	27,314.3	0.1	25,581.6	0.8	
May	106.4	27,361.9	0.2	25,715.5	0.5	
June	106.2	27,364.9	0.0	25,761.5	0.2	
July	106.5	27,784.7	1.5	26,085.7	1.3	
August	106.9	28,130.8	1.2	26,320.2	0.9	
September	106.7	27,824.0	-1.1	26,082.1	-0.9	
October	106.3	27,765.2	-0.2	26,123.2	0.2	
November	106.6	27,674.5	-0.3	25,967.7	-0.6	
December	106.7	27,382.5	-1.1	25,657.0	-1.2	
Year	106.8	330,502.9	***	309,430.5		
<b>2004</b> January February March	106.8 106.7 107.1	27,643.1 28,364.2 28,681.1	1.0 2.6 1.1	25,880.9 26,581.7 26,789.4	0.9 2.7 0.8	
April	107.1	28,469.3	-0.7	26,571.3	-0.8	
May	108.1	28,669.9	0.7	26,528.4	-0.2	
June <sup>r</sup>	108.0	28,751.8	0.3	26,632.0	0.4	
July <sup>r</sup>	107.9	28,880.0	0.4	26,754.9	0.5	
August <sup>r</sup>	107.6	29,084.3	0.7	27,039.2	1.1	
September <sup>p</sup>	107.5	29,137.2	0.2	27,102.5	0.2	
October November December	 	 	 	 	 	
Year			•••			

<sup>1.</sup> Seasonally adjusted constant (1997) dollar estimates are derived by deflating, with an implicit price index, the seasonally adjusted current dollar estimate.

## Objectives, uses and users

## **Objective**

The Monthly Retail Trade Survey (MRTS) provides information on the performance of the retail trade sector on a monthly basis, and when combined with other statistics, represents an important indicator of the state of the Canadian economy.

## **Uses**

The estimates provide a measure of the health and performance of the retail trade sector. Information collected is used to estimate level and monthly trend for retail sales. At the end of each year, the estimates provide a preliminary look at annual retail sales and performance.

## **Users**

A variety of organizations, sector associations, and levels of government make use of the information. Retailers rely on the survey results to compare their performance against similar types of businesses, as well as for marketing purposes. Retail associations are able to monitor industry performance and promote their retail industries. Investors can monitor industry growth, which can result in better access to investment capital by retailers. Governments are able to understand the role of retailers in the economy, which aids in the development of policies and tax incentives. As an important industry in the Canadian economy, governments are able to better determine the overall health of the economy through the use of the estimates in the calculation of the nation's Gross Domestic Product (GDP).

### Concepts, variables and classifications

#### **Concepts**

The retail trade sector comprises establishments primarily engaged in retailing merchandise, generally without transformation, and rendering services incidental to the sale of merchandise.

The retailing process is the final step in the distribution of merchandise; retailers are therefore organized to sell merchandise in small quantities to the general public. This sector comprises two main types of retailers, that is, store and non-store retailers. The MRTS covers only store retailers. Their main characteristics are described below.

Store retailers operate fixed point-of-sale locations, located and designed to attract a high volume of walk-in customers. In general, retail stores have extensive displays of merchandise and use mass-media advertising to attract customers. They typically sell merchandise to the general public for personal or household consumption, but some also serve business and institutional clients. These include establishments such as office supplies stores, computer and software stores, gasoline stations, building material dealers, plumbing supplies stores and electrical supplies stores.

In addition to selling merchandise, some types of store retailers are also engaged in the provision of after-sales services, such as repair and installation. For example, new automobile dealers, electronic and appliance stores and musical instrument and supplies stores often provide repair services, while floor covering stores and window treatment stores often provide installation services. As a general rule, establishments engaged in retailing merchandise and providing after sales services are classified in this sector.

Catalogue sales showrooms, gasoline service stations, and mobile home dealers are treated as store retailers.

#### **Variables**

Sales are defined as the sales of all goods purchased for resale, net of returns and discounts. This includes commission revenue and fees earned from selling goods and services on account of others, such as selling lottery tickets, bus tickets, and phone cards. It also includes parts and labour revenue from repair and maintenance; revenue from rental and leasing of goods and equipment; revenues from services, including food services; sales of goods manufactured as a secondary activity; and the proprietor's withdrawals, at retail, of goods for personal use. Other revenue from rental of real estate, placement fees, operating subsidies, grants, royalties and franchise fees are excluded.

**Trading Location** is the physical location(s) in which business activity is conducted in each province and territory, and for which sales are credited or recognized in the financial records of the company. For retailers, this would normally be a store.

**Constant Dollars**: The value of retail trade is measured in two ways; including the effects of price change on sales and net of the effects of price change. The first measure is referred to as retail trade in current dollars and the latter as retail trade in constant dollars. The method of calculating the current dollar estimate is to aggregate the weighted value of sales for all retail outlets. The method of calculating the constant dollar estimate is to first adjust the sales values to a base year, using the Consumer Price Index, and then sum up the resulting values.

#### Classification

The Monthly Retail Trade Survey is based on the definition of retail trade under the NAICS (North American Industry Classification System). NAICS is the agreed upon common framework for the production of comparable statistics by

the statistical agencies of Canada, Mexico and the United States. The agreement defines the boundaries of twenty sectors. NAICS is based on a production-oriented, or supply based conceptual framework in that establishments are groups into industries according to similarity in production processes used to produce goods and services.

Estimates appear for 19 major trade groups based on special aggregations of the 2002 North American Industry Classification System (NAICS) industries. The 19 trade groups are further aggregated to 8 trade group sectors.

Geographically, sales estimates are produced for Canada and each province and territory.

### **Coverage and frames**

Statistics Canada's Business Register (BR) provides the frame for the Monthly Retail Trade Survey The BR is a structured list of businesses engaged in the production of goods and services in Canada. It is a centrally maintained database containing detailed descriptions of most business entities operating within Canada. The BR includes all incorporated businesses, with or without employees. For unincorporated businesses, the BR includes all employer businesses, and businesses with no employees with annual sales greater than \$30,000 that have a Goods and Services Tax (GST) account (the BR does not include unincorporated businesses with no employees and with annual sales less than \$30,000).

The businesses on the BR are represented by a hierarchical structure with four levels, with the statistical enterprise at the top, followed by the statistical company, the statistical establishment and the statistical location. An enterprise can be linked to one or more statistical companies, a statistical company can be linked to one or more statistical establishments, and a statistical establishment to one or more statistical locations.

The target population for the MRTS consists of all statistical establishments on the BR that are classified to the retail sector using the North American Industry Classification System (NAICS) (approximately 215,000 establishments). The NAICS code range for the retail sector is 441100 to 453999. A statistical establishment is the production entity or the smallest grouping of production entities which: produces a homogeneous set of goods or services; does not cross provincial boundaries; and provides data on the value of output, together with the cost of principal intermediate inputs used, along with the cost and quantity of labour used to produce the output. The production entity is the physical unit where the business operations are carried out. It must have a civic address and dedicated labour.

The exclusions to the target population are ancillary establishments (producers of services in support of the activity of producing goods and services for the market of more than one establishment within the enterprise, and serves as a cost centre or a discretionary expense centre for which data on all its costs including labour and depreciation can be reported by the business), future establishments, establishments with a missing or a zero gross business income (GBI) value on the BR and establishments in the following non-covered NAICS:

- 4541 (electronic shopping and mail-order houses)
- 4542 (vending machine operators)
- 45431 (fuel dealers)
- 45439 (other direct selling establishments)

### Sampling

The MRTS sample consists of 12,000 groups of establishments (clusters) classified to the Retail Trade sector selected from the Statistics Canada Business Register. A cluster of establishments is defined as all establishments belonging to a statistical enterprise that are in the same trade group and geographical region. The MRTS uses a stratified design with simple random sample selection in each stratum. The stratification is done by industry groups using the NAICS-four digit level, and the geographical regions consisting of the provinces and territories, as well as three provincial sub-regions. We further stratify the population by size. The size measure is created using a combination of independent survey data and three administrative variables: the GBI, the GST sales, and the T2-revenue (from corporation tax return).

The size strata consist of one take-all (census), at most, two take-some (partially sampled) strata, and one take-none (none sampled) stratum. Take-none strata serve to reduce respondent burden by excluding the smaller businesses from the surveyed population. These businesses should represent at most five percent of total sales. Instead of sending questionnaires to these businesses, the estimates are produced through the use of administrative data.

The sample was allocated optimally in order to reach target coefficients of variation at the national, provincial/territorial, industrial, and industry by province/territory levels. The sample was also inflated to compensate for dead, non-responding, and misclassified units.

MRTS is a repeated survey with maximisation of monthly sample overlap. The sample is kept month after month and every month births are added to the sample and dead units are identified. MRTS births, i.e., new clusters of establishment(s), are identified every month via the BR's latest universe. They are stratified according to the same criteria as the initial population. A sample of these births is selected according to the sampling fraction of the stratum to which they belong and is added to the monthly sample. Deaths occur on a monthly basis. A death can be a cluster of establishment(s) that have ceased their activities (out-of-business) or whose major activities are no longer in retail trade (out-of-scope). The status of these businesses is updated on the BR using administrative sources and survey feedback, including feedback from the MRTS. Methods to treat dead units and misclassified units are part of the sample and population update procedures.

# **Questionnaire design**

The Monthly Retail Trade Survey incorporates the following sub-surveys:

Monthly Retail Trade Survey - R8

Monthly Retail Trade Survey (with inventories) - R8

Survey of Sales and Inventories of Alcoholic Beverages

The questionnaires collect monthly data on retail sales and the number of trading locations by province or territory and inventories of goods owned and intended for resale from a sample of retailers. The items on the questionnaires have remained unchanged for several years. For the 2004 redesign, the general questionnaires were subject to cosmetic changes only. The questionnaire for Sales and Inventories of Alcoholic Beverages underwent more extensive changes. The modifications were discussed with stakeholders and the respondents were given an opportunity to comment before the new questionnaire was finalized. If further changes are needed to any of the questionnaires, proposed changes would go through a review committee and a field test with respondents and data users to ensure its relevancy.

### Response and non-response

Despite the best efforts of survey managers and operations staff to maximize response in the MRTS, some non-response will occur. For statistical establishments to be classified as responding, the degree of partial response (where an accurate response is obtained for only some of the questions asked a respondent) must meet a minimum threshold level below which the response would be rejected and considered a unit non-response. In such an instance, the business is classified as not having responded at all.

Non-response has two effects on data: first it introduces bias in estimates when non-respondents differ from respondents in the characteristics measured; and second, it contributes to an increase in the sampling variance of estimates because the effective sample size is reduced from that originally sought.

The degree to which efforts are made to get a response from a non-respondent is based on budget and time constraints, its impact on the overall quality and the risk of non-response bias.

The main method to reduce the impact of non-response at sampling is to inflate the sample size through the use of over-sampling rates that have been determined from similar surveys.

Besides the methods to reduce the impact of non-response at sampling and collection, the non-responses to the survey that do occur are treated through imputation.

In order to measure the amount of non-response that occurs each month, various response rates are calculated. For a given reference month, the estimation process is run at least twice (a preliminary and a revised run). Between each run, respondent data can be identified as unusable and imputed values can be corrected through respondent data. As a consequence, response rates are computed following each run of the estimation process.

For the MRTS, two types of rates are calculated. In order to assess the efficiency of the collection process, unweighted response rates are calculated. Weighted rates, using the estimation weight and the value for the variable of interest, assess the quality of estimation.

To get a better picture of the success of the collection process, another unweighted rate called the 'collection result rate' is computed. It is computed by dividing the number of respondents by the number of units that we tried to contact. Non-monthly reporters (respondents with special reporting arrangements where they do not report every month but for whom actual data is available in subsequent revisions) are excluded from both the numerator and denominator for the months where no contact is performed.

In summary, the two different response rates are calculated as follows:

#### Weighted rates:

Response rate (estimation) = <u>Sum of weighted sales of unit with response status i</u> Sum of all weighted sales

Sum of all weighted sales:

where i = units that have either reported data that will be used in estimation or are converted refusals, or have reported data that has not yet been resolved for estimation.

#### **Unweighted rates:**

Response rate (collection) = <u>Number of questionnaires with response status iii</u>

Number of questionnaires with response status iii

where *ii* = units that have either reported data (unresolved, used or not used for estimation) or are converted refusals.

where *iii* = all of the above plus units that have refused to respond, units that were not contacted and other types of nonrespondent units.

Collection results rate = Number of questionnaires with response status *ii*Number of questionnaires with response status *iv* 

where ii = same as ii defined above

where *iv* = same as *iii* except for the exclusion of units that were not contacted because their response is unavailable for a particular month since they are non-monthly reporters.

The response rate (collection) is basically the percentage of questionnaires collected over all in-scope questionnaires while the collection results rate is the percentage of questionnaires collected over all in-scope questionnaires for which an attempt to collect was performed. All the above rates are provided at the industry trade group, geography and size group level as well as for any combination of these levels.

#### Methods used to reduce non-response at collection

Significant effort is spent trying to minimize non-response during collection. Methods used, among others, are interviewer techniques such as probing and persuasion, repeated re-scheduling and call-backs to obtain the information, and procedures dealing with how to handle non-compliant (refusal) respondents.

If data are unavailable at the time of collection, a respondent's best estimates are also accepted, and are subsequently revised once the actual data become available.

To minimize total non-response for all variables, partial responses are accepted. In addition, questionnaires are customized for the collection of certain variables, such as inventory, so that collection is timed for those months when the data are available.

Finally, to build trust and rapport between the interviewers and respondents, cases are generally assigned to the same interviewer each month. This action establishes a personal relationship between interviewer and respondent, and builds respondent trust.

# **Data collection and capture operations**

Collection of the data is performed by Statistics Canada's Regional Offices. Respondents are sent a questionnaire or are contacted by telephone to obtain their sales and inventory values, as well as to confirm the opening or closing of business trading locations. Collection of the data begins approximately 7 working days after the end of the reference month and continues for the duration of that month.

New entrants to the survey are introduced to the survey via an introductory letter that informs the respondent that a representative of Statistics Canada will be calling. This call is to introduce the respondent to the survey, confirm the respondent's business activity, establish and begin data collection, as well as to answer any questions that the respondent may have.

#### **Editing**

Data editing is the application of checks to detect missing, invalid or inconsistent entries or to point to data records that are potentially in error. In the survey process for the MRTS, data editing is done at two different time periods.

First of all, editing is done during data collection. Once data are collected via the telephone, or via the receipt of completed mail-in questionnaires, the data are captured using customized data capture applications. All data are subjected to data editing. Edits during data collection are referred to as field edits and generally consist of validity and some simple consistency edits. They are used to detect mistakes made during the interview by the respondent or the interviewer and to identify missing information during collection in order to reduce the need for follow-up later on. Another purpose of the field edits is to clean up responses. In the MRTS, the current month's responses are edited against the respondent's previous month's responses and/or the previous year's responses for the current month. Field edits are also used to identify problems with data collection procedures and the design of the questionnaire, as well as the need for more interviewer training.

Follow-up with respondents occurs to validate potential erroneous data following any failed preliminary edit check of the data. Once validated, the collected data is regularly transmitted to the head office in Ottawa.

Secondly, editing known as statistical editing is also done after data collection and this is more empirical in nature. Statistical editing is run prior to imputation in order to identify the data that will be used as a basis to impute non-respondents. Large outliers that could disrupt a monthly trend are excluded from trend calculations by the statistical edits. It should be noted that adjustments are not made at this stage to correct the reported outliers.

The first step in the statistical editing is to identify which responses will be subjected to the statistical edit rules. Reported data for the current reference month will go through various edit checks.

The first set of edit checks is based on the Hidiriglou-Berthelot method whereby a ratio of the respondent's current month data over historical (last month, same month last year) or auxiliary data (GST sales, GBI) is analyzed. When the respondent's ratio differs significantly from ratios of respondents who are similar in terms of industry and/or geography group, the response is deemed an outlier.

The second set of edits consists of an edit known as the share of market edit. With this method, one is able to edit all respondents, even those where historical and auxiliary data is unavailable. The method relies on current month data only. Therefore, within a group of respondents that are similar in terms of industry and/or geography, if the weighted contribution of a respondent to the group's total is too large, it will be flagged as an outlier.

For edit checks based on the Hidiriglou-Berthelot method, data that are flagged as an outlier will not be included in the imputation models (those based on ratios). Also, data that are flagged as outliers in the share of market edit will not be included in the imputation models where means and medians are calculated to impute for responses that have no historical responses.

### **Imputation**

Imputation in the MRTS is the process used to assign replacement values for missing data. This is done by assigning values when they are missing on the record being edited to ensure that estimates are of high quality and that a plausible, internal consistency is created. Due to concerns of response burden, cost and timeliness, it is generally impossible to do all follow-ups with the respondents in order to resolve missing responses. Since it is desirable to produce a complete and consistent microdata file, imputation is used to handle the remaining missing cases.

In the MRTS, imputation is based on historical data or administrative data (GST sales). The appropriate method is selected according to a strategy that is based on whether historical data is available, auxiliary data is available and/or which reference month is being processed.

There are three types of historical imputation methods. The first type is a general trend that uses one historical data source (previous month, data from next month or data from same month previous year). The second type is a regression model where data from previous month and same month previous year are used simultaneously. The third type uses the historical data as a direct replacement value for a non-respondent. Depending upon the particular reference month, there is an order of preference that exists so that top quality imputation can result. The historical imputation method that was labelled as the third type above is always the last option in the order for each reference month.

The imputation methods using administrative data are automatically selected when historical information is unavailable for a non-respondent. The administrative data source (annual GST sales) is the basis of these methods. The annual GST sales are used for two types of methods. One is a general trend that will be used for simple structure, e.g. enterprises with only one establishment, and a second type is called median-average that is used for units with a more complex structure.

#### **Estimation**

Estimation is a process that approximates unknown population parameters using only part of the population that is included in a sample. Inferences about these unknown parameters are then made, using the sample data and associated survey design.

In the MRTS, new estimation processes have been developed using Statistics Canada's Generalized Estimation System (GES) and addressing the need to treat influential units and allowing for implementation of special corrections during processing. Different methodologies have been put in place to estimate retail sales and inventories.

For retail sales, the population is divided into a survey portion (take-all and take-some strata) and a non-survey portion (take-none stratum). From the sample that is drawn from the survey portion, an estimate for the population is determined through the use of a Horvitz-Thompson estimator where responses for sales are weighted by using the inverses of the inclusion probabilities of the sampled units. Such weights (called sampling weights) can be interpreted as the number of times that each sampled unit should be replicated to represent the entire population. The calculated weighted sales values are summed by domain, to produce the total sales estimates by each industrial trade group / geographic area combination. A domain is defined as the most recent classification values available from the BR for the unit and the survey reference period. These domains may differ from the original sampling strata because units may have changed size, industry or location. Changes in classification are reflected immediately in the estimates and do not accumulate over time. For the non-survey portion, a ratio type estimator is calculated using auxiliary data. The estimate of the total retail sales is equal to the sum of the survey and non-survey portion estimates.

For retail inventories, a non-probability sample is drawn including the largest businesses in each domain, and a ratio type estimator is used to produce an estimate for the population total.

The measure of precision used for the MRTS to evaluate the quality of a population parameter estimate and to obtain valid inferences is the variance. The variance from the survey portion is derived directly from a stratified simple random sample without replacement.

Sample estimates may differ from the expected value of the estimates. However, since the estimate is based on a probability sample, the variability of the sample estimate with respect to its expected value can be measured. The variance of an estimate is a measure of the precision of the sample estimate and is defined as the average, over all possible samples, of the squared difference of the estimate from its expected value.

### Seasonal adjustment and trend-cycle estimation

Revisions in the raw data are required to correct known non-sampling errors. These normally include replacing imputed data with reported data, corrections to previously reported data, and estimates for new births that were not known at the time of the original estimates.

Raw data are revised, on a monthly basis, for the month immediately prior to the current reference month being published. That is, when data for December are being published for the first time, there will also be revisions, if necessary, to the raw data for November. In addition, revisions are made once a year, with the initial release of the February data, for all months in the previous year. The purpose is to correct any significant problems that have been found that apply for an extended period. The actual period of revision depends on the nature of the problem identified, but rarely exceeds three years.

Retail trade data are seasonally adjusted using the X11ARIMA/2000<sup>1</sup>model. This consists of extrapolating a year's worth of raw data with the ARIMA model (auto-regressive integrated moving average model), and of seasonally adjusting the raw time series.

Socio-economic time series such as data from the MRTS can be broken down into five main components: the trend-cycle, seasonality, the trading-day effect, the Easter holiday effect and the irregular component.

The trend represents the long-term change in the series, whereas the cycle represents a smooth, quasi-periodical movement about the trend, showing a succession of growth and decline phases (e.g., the business cycle). These two components—the trend and the cycle—are estimated together, and the trend-cycle reflects the fundamental evolution of the series. The other components reflect short-term transient movements.

The seasonal component represents sub-annual, monthly or quarterly fluctuations that recur more or less regularly from one year to the next. Seasonal variations are caused by the direct and indirect effects of the climatic seasons, institutional factors (attributable to social conventions or administrative rules; e.g., Christmas) and technological factors.

The trading day component originates from the fact that the relative importance of the days varies systematically within the week and that the number of each day of the week in a given month or a given quarter varies from year to year. This effect is present when activity varies with the day of the week. For instance, Sunday is typically less active than the other days, and the number of Sundays, Mondays, etc. in, say, July changes from year to year.

The Easter holiday effect is the variation due to the shift of part of April's activity to March when Easter falls in March rather than April.

Lastly, the irregular component includes all other more or less erratic fluctuations not taken into account in the preceding components. It is a residual that includes errors of measurement on the variable itself as well as unusual events (e.g., strikes, drought, floods or other unexpected events causing variations in respondents' commercial activities).

Thus, the latter four components—seasonal, irregular, trading day and Easter holiday effect—all conceal the fundamental trend-cycle component of the series. Seasonal adjustment (correction of seasonal variation) consists in removing the seasonal, trading day and Easter holiday effect components from the series, and it thus helps reveal the trend-cycle. However, one must bear in mind that the seasonally adjusted series contains not only the trend-cycle but also the irregular component (which is technically difficult to isolate for the current months).

<sup>1.</sup> For further information, see X11ARIMA version 2000, an update of the seasonal adjustment method X11ARIMA/88, developed by Estelle Bee Dagum, Time Series Research and Analysis Centre, Statistics Canada.

The X-11 method is used for analysing monthly and quarterly series. It is based on an iterative principle applied in estimating the different components, with estimation being done at each stage using adequate moving averages. The moving averages used to estimate the main components—the trend and seasonality—are primarily smoothing tools designed to eliminate any undesirable component from the series. Since moving averages react poorly to the presence of atypical values, the X-11 method includes a tool for detecting and correcting atypical points. This tool is used to clean up the series prior to seasonal adjustment.

Lastly, the trading day effect and the Easter holiday effect are components that are estimated using linear regression models, based on the irregular component. To evaluate the different components of the series, taking account of the possible presence of atypical points, X-11 proceeds iteratively: estimation of components, search for unwanted effects in the irregular component, estimation of components on a corrected series, search for unwanted effects in the irregular component, etc.

Retail trade forms a system of 33 series: the Canada grand total, the 19 trade group totals, and the 13 provincial/territorial totals. For non-seasonally adjusted series, the summing of the 19 trade group totals produces the grand total (Canada) for each month and is equal to the sum of the 13 provincial/territorial totals.

Unfortunately, seasonal adjustment removes the sub-annual additivity of a system of series; small discrepancies, which generally vary between -1% and 1%, are observed between the sum of the seasonally adjusted trade groups and the sum of the seasonally adjusted provinces and territories. To restore additivity, a reconciliation process is applied to the seasonally adjusted retail trade series. The reconciliation process operates as follows: (1) The seasonally adjusted grand total for Canada is obtained "indirectly" by summing up the trade group totals, which have previously been seasonally adjusted separately. And (2) the seasonally adjusted provincial and territorial totals are then reconciled so that their sum is equal to the seasonally adjusted grand total for Canada, obtained previously. The procedure is such that a) the system's seasonally adjusted components are modified as little as possible in percentage, b) the seasonally adjusted components add up to the grand total for each month, and c) the seasonally adjusted monthly values add up to the yearly totals for the non-adjusted series.

<sup>2.</sup> Ladiray, D. and Quenneville, B. (2001). Seasonal Adjustment with the X-11 Method. New York: Springer-Verlag, Lecture Notes in Statistics #158.

# **Adjustment for historical series**

The historical series for the MRTS begins in January 1991. The data from January 1991 to March 2004 were backcasted based on conversion coefficients from the MRTS on a 1980 SIC basis. Before the first release of the redesigned MRTS results for the April 2004 reference month, estimates were produced from December 2003 on to establish a comparison basis between the old and the new survey. The backcasted series were adjusted to the level of the redesigned survey.

In the first phase, the backcasted series were benchmarked beginning in January 1991. To do so, individual ratios of series from the new survey were calculated. These ratios were then applied to the backcasted series.

This benchmarking removes the additivity to the system of series because the series are benchmarked individually. For example, this process brings forth differences between the sum of the trade group and the sum of the provinces and territories. To restore additivity, a reconciliation process is applied to the benchmarked series.

### Data quality evaluation

The methodology of this survey has been designed to control errors and to reduce their potential effects on estimates. However, the survey results remain subject to errors, of which sampling error is only one component of the total survey error. Sampling error results when observations are made only on a sample and not on the entire population. All other errors arising from the various phases of a survey are referred to as non-sampling errors. For example, these types of errors can occur when a respondent provides incorrect information or does not answer certain questions; when a unit in the target population is omitted or covered more than once; when a unit that is out of scope for the survey is included by mistake or when errors occur in data processing, such as coding or capture errors. While the impact of non-sampling errors is difficult to evaluate, certain measures such as response and imputation rates can be used as indicators of the potential level of non-sampling error.

Prior to publication, combined survey results are analyzed for comparability; in general, this includes a detailed review of individual responses (especially for large businesses), general economic conditions and historical trends.

A common measure of data quality for surveys is the coefficient of variation (CV). The coefficient of variation, defined as the standard error divided by the sample estimate, is a measure of precision in relative terms. Since the coefficient of variation is calculated from responses of individual units, it also measures some non-sampling errors.

The formula used to calculate coefficients of variation (CV) as percentages is:

$$CV(X) = \frac{S(X)}{X} * 100\%$$

where X denotes the estimate and S(X) denotes the standard error of X.

Confidence intervals can be constructed around the estimates using the estimate and the CV. Thus, for our sample, it is possible to state with a given level of confidence that the expected value will fall within the confidence interval constructed around the estimate. For example, if an estimate of \$12,000,000 has a CV of 2%, the standard error will be \$240,000 (the estimate multiplied by the CV). It can be stated with 68% confidence that the expected values will fall within the interval whose length equals the standard deviation about the estimate, i.e. between \$11,760,000 and \$12,240,000. Alternatively, it can be stated with 95% confidence that the expected value will fall within the interval whose length equals two standard deviations about the estimate, i.e. between \$11,520,000 and \$12,480,000.

Finally, due to the small contribution of the non-survey portion to the total estimates, bias in the non-survey portion has a negligible impact on the CVs. Therefore, the CV from the survey portion is used for the total estimate that is the summation of estimates from the surveyed and non-surveyed portions.

#### **Disclosure** control

Statistics Canada is prohibited by law from releasing any data which would divulge information obtained under the Statistics Act that relates to any identifiable person, business or organization without the prior knowledge or the consent in writing of that person, business or organization. Various confidentiality rules are applied to all data that are released or published to prevent the publication or disclosure of any information deemed confidential. If necessary, data are suppressed to prevent direct or residual disclosure of identifiable data.

Confidentiality analysis includes the detection of possible "direct disclosure", which occurs when the value in a tabulation cell is composed of a few respondents or when the cell is dominated by a few companies.

### **Data comparability**

In June 2004, estimates based on the 2002 North American Industry Classification System (NAICS) were released. This followed a parallel production of four months where both NAICS and 1980 Standard Industrial Classification based estimates were generated for internal analysis. The change in classification and the new sample indicated a change in the level of the estimates. To avoid a break in the series, retail estimates were adjusted at the trade group by province level back to January 1991.

Caution should be taken when comparing annualized monthly totals from the Monthly Retail Trade Survey to the estimates from annual retail surveys. Differences may result from sampling differences; conceptual and coverage differences; the timing of revisions within the two survey processes; the reporting period covered (fiscal or calendar year); different response rates to the two surveys; and how revenues are reported.

Each year, effort is made to evaluate the differences and correct known discrepancies in the data. However, benchmarking of the two surveys is not done.

# **Appendix I**

#### **Special Aggregation: Retail Trade**

#### Based on the North American Industry Classification System (NAICS) 2002

#### **Industries - Retail Trade**

Α	Automotive
<b>010</b> 44111	New Car Dealers New Car Dealers
<b>020</b> 44112 44121 44122 44131 44132	Used and Recreational Motor Vehicle and Parts Dealers Used Car Dealers Recreational Vehicle Dealers Motorcycle, Boat, and Other Motor Vehicle Dealers Automotive Parts and Accessories Stores Tire Dealers
<b>130</b> 44711 44719	Gasoline Stations Gasoline Stations with Convenience Stores Other Gasoline Stations
В	Furniture, Home Furnishings and Electronics Stores
<b>030</b> 44211	Furniture Stores Furniture Stores
<b>040</b> 44221 44229	Home Furnishings Stores Floor Covering Stores Other Home Furnishings Stores
<b>050</b> 44312	Computer and Software Stores Computer and Software Stores
<b>060</b> 44311 44313	Home Electronics and Appliance Stores Appliance, Television and other Electronics Stores Camera and Photographic Supplies Stores
С	<b>Building and Outdoor Home Supplies Stores</b>
<b>070</b> 44411 44413	Home Centres and Hardware Stores Home Centres Hardware Stores

<b>080</b> 44412 44419 44421 44422	Specialized Building Materials and Garden Stores Paint and Wallpaper Stores Other Building Material Dealers Outdoor Power Equipment Stores Nursery Stores and Garden Centres
D	Food and Beverage Stores
<b>090</b> 44511	Supermarkets Supermarkets and Other Grocery (except Convenience) Stores
100 44512 44521 44522 44523 44529	Convenience and Specialty Food Stores Convenience Stores Meat Markets Fish and Seafood Markets Fruit and Vegetable Markets Other Specialty Food Stores
<b>110</b> 44531	Beer, Wine and Liquor Stores Beer, Wine and Liquor Stores
E	Pharmacies and Personal Care Stores
<b>120</b> 44611 44612 44613 44619	Pharmacies and Personal Care Stores Pharmacies and Drug Stores Cosmetics, Beauty Supplies and Perfume Stores Optical Goods Stores Other Health and Personal Care Stores
F	Clothing and Accessories Stores
140 44811 44812 44813 44814 44819	Clothing Stores Men's Clothing Stores Women's Clothing Stores Children's and Infant's Clothing Stores Family Clothing Stores Other Clothing Stores
<b>150</b> 44815 44821 44831 44832	Shoe, Clothing Accessories and Jewellery Stores Clothing Accessories Stores Shoe Stores Jewellery Stores Luggage and Leather Goods Stores
G	General Merchandise Stores
<b>170</b> 45211	Department Stores Department Stores

<b>180</b> 45291 45299	Other General Merchandise Stores Warehouse Clubs and Superstores All Other General Merchandise Stores
Н	Miscellaneous Retailers
160 45111 45112 45113 45114 45121 45122	Sporting Goods, Hobby, Music and Book Stores Sporting Goods Stores Hobby, Toy and Game Stores Sewing, Needlework and Piece Goods Stores Musical Instrument and Supplies Stores Book Stores and News Dealers Pre-Recorded Tape, Compact Disc and Record Stores
190 45311 45321 45322 45331 45391 45392 45393 45399	Miscellaneous Store Retail Florists Office Supplies and Stationery Stores Gift, Novelty and Souvenir Stores Used Merchandise Stores Pet and Pet Supplies Stores Art Dealers Mobile Home Dealers All Other Miscellaneous Store Retailers
L	Non-Store Retailers (not in scope on the Monthly Retail Trade Survey)
<b>210</b> 45411	Electronic Shopping and Mail-Order Houses Electronic Shopping and Mail-Order Houses
<b>220</b> 45421	Vending Machine Operators Vending Machine Operators
<b>230</b> 45431	Fuel Dealers Fuel Dealers
<b>240</b> 45439	Other Direct Selling Establishments Other Direct Selling Establishments