# Statistics on Revenues and Expenses of Farms

Agriculture

2009, Preliminary estimates



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Statistics Canada
Agriculture Division
Whole Farm Data Projects Section

# Statistics on Revenues and Expenses of Farms

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December 2010

Catalogue no. 21-208-X

ISSN 1712-4794

Frequency: Semi-Annual

Ottawa

Cette publication est également disponible en français.

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#### **User information**

#### **Symbols**

The following standard symbols are used in Statistics Canada publications:

- not available for any reference period
- not available for a specific reference period
- not applicable
- 0 true zero or a value rounded to zero
- 0s value rounded to 0 (zero) where there is a meaningful distinction between true zero and the value that was rounded
- preliminary
- revised
- suppressed to meet the confidentiality requirements of the Statistics Act Х
- Е use with caution
- F too unreliable to be published

#### **Notes**

Throughout this publication:

Codes A to F in the tables indicate the degree of reliability of the estimates. The reader is asked to refer to the section on Data quality, concepts and methodology — Data accuracy to obtain information on the signification of the codes.

Totals may not add due to the rounding procedures used to protect the confidentiality of the respondents.

#### **Acknowledgements**

This publication was prepared by the Agriculture Division of Statistics Canada under the general direction of **Jeffrey** Smith, Director and Martin Beaulieu, Chief, Whole Farm Data Projects Section. The publication was prepared by Lina Di Piétro, also from the Whole Farm Data Projects Section.

Special thanks are extended to Ping Chen, Linda De Montigny, Patricia Dow, Donna Faghali, Véronique Julien, Daniel Michaud, the staff from the Taxation Data Unit, Agriculture Division, Peter Xiao from Business Survey Methods Division, and the CANSIM and Smart Publishing teams from Dissemination Division, for their support and contribution to this publication.

Finally, the contribution of Agriculture and Agri-Food Canada to the realization of this publication is also gratefully acknowledged.

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#### **Notes to users**

This issue of Statistics on Revenues and Expenses of Farms introduces the following changes:

- In the Statistical tables section, the "p" symbol has been added in superscript beside the reference year to make a distinction between preliminary and final estimates.
- The preliminary estimates for 2009 include communal farming organizations. In the past, communal farming organizations were excluded from the preliminary estimates.
- The Data quality, concepts and methodology section relates to reference year 2008. This section will be updated to reference year 2009 in the next issue of the publication on final estimates.

Statistics on Revenues and Expenses of Farms is a Statistics Canada (StatCan) publication that puts into perspective the financial data derived from the Taxation Data Program (TDP). This publication is complemented by two publications: Statistics on Income of Farm Operators (Catalogue no. 21-206-X) and Statistics on Income of Farm Families (Catalogue no. 21-207-X).

TDP estimates presented in this publication are compiled on the basis of the North American Industry Classification System (NAICS). This classification system was adopted starting with the 2001 reference year.

This issue of **Statistics on Revenues and Expenses of Farms** provides preliminary estimates for reference year 2009 and also gives some historical perspective by displaying farm-level data back to 2000.

Farm operations include: 1) unincorporated farms with total operating revenues of \$10,000 and over, 2) incorporated farms with total operating revenues of \$25,000 and over, and 3) since 1993, communal farming organizations with total operating revenues of \$10,000 and over.

The following factors should be taken into account when interpreting the data presented in this publication:

- Net operating income estimates appearing in this publication refer to the net operating income excluding capital cost allowance. However, estimates on net operating income adjusted for capital cost allowance (i.e., net operating income minus capital cost allowance) are presented in tables 1-1 to 1-11, in tables 2-1 to 2-13, in tables 3-1 to 3-5, in table 4, in tables 5-1 and 5-2, in table 6, in tables 7-1 to 7-11, in tables 8-1 and 8-2, and in tables 11-1 to 11-9.
- The capital cost allowance obtained from the income tax returns does not correspond to the economic depreciation used in the net farm income accounts published in **Net Farm Income Agriculture Economic Statistics** (AES) (Catalogue no. 21-010-X).<sup>1</sup> In the TDP, capital cost allowance represents the expense written off by the taxfiler as allowed by tax regulations. The farmer may, after the calculation of the capital cost allowance, deduct any amount up to the maximum allowable. In AES publications, depreciation represents the economic "wear and tear" expense, which can be very different from the amount farmers are allowed and decide to declare for tax purposes. The calculation of depreciation expenses for farm houses and other buildings are based on a rate of 2% and 5%, respectively, while farm machinery is based on a rate, variable by province, ranging between 9% and 17%. For tax data, capital cost allowance rates differ, reaching levels as high as 30% for certain farm machinery.
- Poultry hatcheries and aquaculture farms became part of the agriculture sector under NAICS. Starting in 2001, the TDP estimates include poultry hatcheries within poultry and egg farms. Aquaculture farms are not included in the TDP estimates.

One of the eight publications in the Agriculture Economic Statistics series published by the Farm Income and Prices Section of Agriculture Division, Statistics Canada.

In 2007, a new suite of business risk management programs (including AgriStability and AgriInvest) replaced the former Canadian Agricultural Income Stabilization (CAIS) program. Therefore, the Canadian Agricultural Income Stabilization and Taxation Data Program (CAIS/TDP) is now referred to as the Taxation Data Program (TDP).

Users are encouraged to read further information provided in Data sources and methodology, Concepts and variables measured, Data accuracy and Comparability of data and related sources.

#### Introduction

Since the mid-1920s, the Agriculture Division of Statistics Canada (StatCan) has been publishing a set of annual series depicting provincial levels and trends of net farm income and its component parts.<sup>1</sup>

Initially, these series were not designed to satisfy the important demand for farm financial data that allow comparisons by type of farm and revenue class. The requirement for financial data at the farm level became more important as a result of the evolution of the legislative and policy frameworks that govern many aspects of agriculture in Canada.

To respond to the demand, the Agriculture Division initiated the Taxation Data Program (TDP) in the early 1980s. The *Statistics Act* of 1971 provided StatCan with the authority to access income tax records for statistical purposes and thereby, the ability to produce annual farm financial statistics by farm type and revenue class, without causing any additional response burden on the agriculture community.

The TDP has been gradually expanded. Before 1987, the program was confined to the unincorporated farms outside of the Prairie provinces. In 1987, it was expanded to cover the incorporated farms and in 1990, to encompass the Prairie provinces. Finally, in 1993, it was expanded again to include the communal farming organizations.

Until 1990, the Agriculture Division had mainly used the taxation data to provide indicators for the farm operating expense estimates for the unincorporated farms outside of the Canadian Wheat Board (CWB) region as published in the **Agriculture Economic Statistics** (AES). The CWB region encompasses the Prairie provinces and Peace River region in British Columbia. Data for this region were traditionally collected from the National Farm Survey in order to meet the statistical requirements of the *Western Grain Stabilization Act*. As of 1991, expense estimates for publication purposes (AES) and National Accounting are primarily based on tax records as the Western Grain Stabilization Program ended as of July 31, 1991.

The TDP constitutes a major source of financial data for the Whole Farm Data Project.<sup>2</sup> These data are used to monitor the financial health of the Canadian agricultural sector and serve as a tool for farm-level policy analysis.

The **Statistics on Revenues and Expenses of Farms** publication provides detailed financial information on farm-level revenues, expenses and net operating income by province, type of farm (based on the North American Industry Classification System) and revenue class. Information on the degree of specialization for selected farm types and financial performance indicators of farms by province, type of farm and revenue class are also presented.

This issue of **Statistics on Revenues and Expenses of Farms** presents preliminary data for the 2009 reference year. It also provides some historical perspective by displaying farm-level data back to 2000.

For purposes of statistical tabulations, the estimates presented in this publication cover unincorporated farms reporting total operating revenues of \$10,000 and over, incorporated farms reporting total operating revenues of \$25,000 and over, and communal farming organizations reporting total operating revenues of \$10,000 and over.

It must be understood that the data published in the **Agriculture Economic Statistics** publications do not directly compare with the data published in this publication due mainly to differences in coverage and concepts. The reader is encouraged to read Other concepts in the Concepts and variables measured section for a description of the major conceptual differences.

Refers to farm cash receipts, farm operating expenses and depreciation charges. Over the years, the Agriculture Division has developed new economic indicators. These series can be found respectively in the publication Farm Cash Receipts – Agriculture Economic Statistics (Catalogue no. 21-011-X) and in the publication Farm Operating Expenses and Depreciation Charges – Agriculture Economic Statistics (Catalogue no. 21-012-X). They form the basis for the official provincial aggregate estimates. The series on net farm income can be found in Net Farm Income – Agriculture Economic Statistics (Catalogue no. 21-010-X).

The primary objective of the Whole Farm Database Project is to produce descriptive, physical and financial data at the whole-farm level on an annual basis. Agriculture and Agri-Food Canada and Statistics Canada initiated this project in February 1991.

# Revenues and expenses of farms – Annual review, 2009

A complete review based on reference year 2009 will be presented in the next issue of **Statistics on Revenues** and **Expenses of Farms**, which will be released in the spring of 2011.

# **Related products**

### Selected publications from Statistics Canada

21-004-X	VISTA on the Agri-food Industry and the Farm Community
21-006-X	Rural and Small Town Canada Analysis Bulletin
21-007-X	Farm Product Price Index
21-010-X	Net Farm Income - Agriculture Economic Statistics
21-011-X	Farm Cash Receipts - Agriculture Economic Statistics
21-012-X	Farm Operating Expenses and Depreciation Charges - Agriculture Economic Statistics
21-013-X	Value of Farm Capital - Agriculture Economic Statistics
21-014-X	Farm Debt Outstanding - Agriculture Economic Statistics
21-015-X	Direct Payments to Agriculture Producers - Agriculture Economic Statistics
21-016-X	Balance Sheet of the Agricultural Sector - Agriculture Economic Statistics
21-017-X	Agriculture Value Added Account - Agriculture Economic Statistics
21-018-X	Farm Business Cash Flows - Agriculture Economic Statistics
21-020-X	Food Statistics
21-021-M	Farm Environmental Management in Canada
21-206-X	Statistics on Income of Farm Operators
21-207-X	Statistics on Income of Farm Families
21-525-X	Understanding Measurements of Farm Income
21-601-M	Agriculture and Rural Working Paper Series
21F0001X	Canadian Farm Financial Database
21F0003G	People, Products and Services, Agriculture Division
21F0005G	Whole Farm Database Reference Manual
21F0008X	Farm Financial Survey
22-002-X	Field Crop Reporting Series
22-003-X	Fruit and Vegetable Production

22-007-X	Cereals and Oilseeds Review
22-008-X	Canadian Potato Production
22-202-X	Greenhouse, Sod and Nursery Industries
23-009-X	Stocks of Frozen and Chilled Meats
23-010-X	Hog Statistics
23-011-X	Sheep Statistics
23-012-X	Cattle Statistics
23-014-X	Dairy Statistics
23-015-X	Poultry and Egg Statistics
23-202-X	Production of Poultry and Eggs
23-221-X	Production and Value of Honey and Maple Products
23-222-X	Aquaculture Statistics
23-502-X	Alternative Livestock on Canadian Farms
95-629-X	Farm Data and Farm Operator Data
95-632-X	Selected Historical Data from the Census of Agriculture
95-633-X	Agriculture-Population Linkage Data for the 2006 Census
96-325-X	Canadian Agriculture at a Glance

#### **Selected CANSIM tables from Statistics Canada**

002-0024	Total and average off-farm income by source and total and average net operating income of farm families, unincorporated sector, annual
002-0025	Total and average off-farm income by source and total and average net operating income of farm families by farm type, unincorporated sector, annual
002-0026	Total and average off-farm income by source and total and average net operating income of farm families by typology group, unincorporated sector, annual
002-0027	Average total income of farm families by farm type, unincorporated sector, annual
002-0028	Average income of farm families by source and family total income group, unincorporated sector, annual
002-0029	Distribution of farm families and average total income by typology group, unincorporated sector, annual

002-0030	Distribution of farm families and average total income by typology group and farm type, unincorporated sector, annual
002-0031	Distribution of farm families by income group and family size, unincorporated sector, annual
002-0032	Average total income of farm families by income quintile, unincorporated sector, annual
002-0033	Average total income of farm families by income quintile and farm type, unincorporated sector, annual
002-0034	Total and average off-farm income by source and total and average net operating income of farm operators, incorporated and unincorporated sectors, annual
002-0035	Total and average off-farm income by source and total and average net operating income of farm operators by farm type, incorporated and unincorporated sectors, annual
002-0036	Total and average off-farm income by source and total and average net operating income of farm operators by revenue class, incorporated and unincorporated sectors, annual
002-0037	Average off-farm income and average net operating income of farm operators by revenue class, incorporated and unincorporated sectors, annual
002-0038	Average total income of farm operators by farm type, incorporated and unincorporated sectors, annual
002-0039	Average total income of farm operators by farm type and revenue class, incorporated and unincorporated sectors, annual
002-0040	Distribution of farm operators by income group and farm type, with selected average incomes, unincorporated sector, annual
002-0041	Average total income of farm operators by income quintile, unincorporated sector, annual
002-0042	Average total income of farm operators by income quintile and farm type, unincorporated sector, annual
002-0044	Detailed average operating revenues and expenses of farms, by farm type, incorporated and unincorporated sectors, Canada and provinces, annual
002-0045	Detailed average operating revenues and expenses of farms, by revenue class, incorporated and unincorporated sectors, Canada, annual
002-0046	Average operating revenues and expenses of farms, by revenue class, incorporated and unincorporated sectors, provinces, annual
002-0047	Average operating revenues and expenses of farms, by revenue class and farm type, incorporated and unincorporated sectors, Canada, annual
002-0048	Distribution of farms, by farm type and net operating income group, incorporated and unincorporated sectors, Canada and provinces, annual
002-0049	Distribution of farms, by revenue class, farm type and net operating income group, incorporated and unincorporated sectors, Canada, annual
002-0050	Average total agricultural sales of farms, by selected farm type, revenue class and degree of specialization, incorporated and unincorporated sectors, Canada, annual

Average net program payments and average net market income of farms, incorporated and unincorporated sectors, Canada and provinces, annual  Average net program payments and average net market income of farms, by farm type, incorporated and unincorporated sectors, Canada and provinces, annual  Average net program payments and average net market income of farms, by revenue class, incorporated and unincorporated sectors, Canada, annual
incorporated and unincorporated sectors, Canada and provinces, annual  O02-0054 Average net program payments and average net market income of farms, by revenue class,
Financial ratios of farms, incorporated and unincorporated sectors, Canada and provinces, annual
002-0056 Financial ratios of farms, by farm type, incorporated and unincorporated sectors, Canada, annual
Financial ratios of farms, by revenue class, incorporated and unincorporated sectors, Canada, annual
Financial ratios of farms, by quartile boundary, incorporated and unincorporated sectors, Canada and provinces, annual
Financial ratios of farms, by farm type and quartile boundary, incorporated and unincorporated sectors, Canada, annual
Financial ratios of farms, by revenue class and quartile boundary, incorporated and unincorporated sectors, Canada, annual
O02-0061 Average net market income of farms, by income quintile, incorporated and unincorporated sectors, Canada and provinces, annual
O02-0062 Average net market income of farms, by farm type and income quintile, incorporated and unincorporated sectors, Canada, annual
O02-0063 Average net market income of farms, by revenue class and income quintile, incorporated and unincorporated sectors, Canada, annual
002-0064 Farm financial survey, Canadian and regional agricultural balance sheet, annual
Farm financial survey, financial structure by farm type, average per farm, annual
Farm financial survey, financial structure of farms by revenue class, average per farm, annual
Farm financial survey, capital investment and capital sales of farms, average per farm, annual

#### **Selected surveys from Statistics Canada**

3447	Taxation Data Program

#### Selected summary tables from Statistics Canada

- · Farm families, average total income, by farm type
- Farm families, average total income, by province
- Farm operators, average total income, by farm type
- Farm operators, average total income, by province
- Farms, average operating revenues and expenses, by farm type
- · Farms, average operating revenues and expenses, by province

# **Statistical tables**

Table 1-1 Selected financial statistics by province — Canada

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>
Number of farms	224,630 A	224,670 A	218,570 A	207,585 A	200,870 A	200,610 A	192,190 A	189,100 A	185,250 A	177,285 A
_	Average per farm (\$)									
Total operating revenues	182,747 A	193,329 A	202,654 A	207,689 A	210,184 A	223,861 A	242,928 A	267,430 A	300,534 A	304,679 A
Total operating expenses	156,785 A	164,331 A	172,405 A	182,122 A	181,400 A	193,812 A	212,274 A	230,164 A	255,039 A	256,954 A
Net operating income	25,962	28,998	30,250	25,567	28,784	30,050	30,655	37,267	45,495	47,725
Net program payments	8,086 A	11,878 A	12,100 A	16,211 A	17,388 A	20,321 A	20,344 A	17,248 A	15,944 A	12,199 A
Net market income	17,876	17,120	18,149	9,355	11,397	9,729	10,310	20,019	29,551	35,526
Adjustment for capital cost allowance (CCA)	16,941 A	17,273 A	18,379 A	19,329 A	19,924 A	20,757 A	22,408 A	23,373 A	25,147 A	26,436 A
Net market income adjusted for CCA	935	-153	-229	-9,974	-8,528	-11,028	-12,098	-3,355	4,404	9,090
Net operating income adjusted for CCA	9,021	11,725	11,871	6,238	8,860	9,293	8,247	13,893	20,349	21,289

Selected financial statistics by province — Newfoundland and Labrador

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>		
Number of farms	255 A	235 A	225 A	240 A	240 A	240 A	240 A	255 A	245 A	250 A		
_	Average per farm (\$)											
Total operating revenues	266,013 A	294,773 A	322,771 A	342,936 A	421,335 A	471,209 A	519,477 A	515,233 A	573,193 A	675,800 B		
Total operating expenses	242,250 A	273,453 A	309,648 A	317,597 A	387,893 A	422,692 A	489,647 A	475,500 A	511,926 A	598,679 B		
Net operating income	23,762	21,320	13,123	25,340	33,442	48,518	29,830	39,733	61,266	77,121		
Net program payments	5,381 B	5,416 B	6,810 A	5,956 A	7,885 A	9,716 A	10,759 B	12,085 B	10,911 B	13,944 <sup>C</sup>		
Net market income	18,381	15,904	6,313	19,383	25,557	38,801	19,071	27,649	50,355	63,178		
Adjustment for capital cost allowance (CCA)	17,879 A	16,106 A	17,558 A	20,961 A	22,479 A	25,623 A	33,250 A	35,685 A	41,662 A	48,141 B		
Net market income adjusted for CCA	503	-202	-11,245	-1,578	3,079	13,178	-14,179	-8,037	8,693	15,036		
Net operating income adjusted for CCA	5,884	5,214	-4,435	4,379	10,964	22,895	-3,420	4,048	19,605	28,980		

Table 1-3 Selected financial statistics by province — Prince Edward Island

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>		
Number of farms	1,515 A	1,495 A	1,470 A	1,420 A	1,400 A	1,325 A	1,315 A	1,265 A	1,235 A	1,115 A		
	Average per farm (\$)											
Total operating revenues	260,523 A	262,990 A	275,372 A	296,904 A	285,619 A	307,827 A	334,080 A	353,551 A	397,049 A	450,147 A		
Total operating expenses	223,343 A	226,541 A	244,288 A	260,624 A	259,332 A	273,147 A	296,783 A	316,059 A	347,542 A	395,458 A		
Net operating income	37,180	36,450	31,084	36,279	26,287	34,681	37,298	37,491	49,507	54,689		
Net program payments	9,631 A	16,429 A	12,451 A	13,468 A	20,195 A	24,754 A	16,725 B	18,194 A	27,360 A	34,236 B		
Net market income	27,549	20,021	18,633	22,812	6,092	9,927	20,573	19,298	22,147	20,453		
Adjustment for capital cost allowance (CCA)	24,751 A	24,415 A	25,686 A	25,667 A	26,832 A	28,297 A	28,866 A	32,188 A	33,331 A	36,724 A		
Net market income adjusted for CCA	2,798	-4,394	-7,053	-2,855	-20,740	-18,370	-8,293	-12,890	-11,185	-16,270		
Net operating income adjusted for CCA	12,429	12,035	5,398	10,612	-544	6,383	8,432	5,304	16,176	17,966		

Table 1-4
Selected financial statistics by province — Nova Scotia

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>		
Number of farms	2,390 A	2,245 A	2,185 A	2,220 A	2,275 A	2,280 A	2,205 A	2,110 A	2,150 A	1,720 A		
_	Average per farm (\$)											
Total operating revenues	194,419 A	208,134 A	219,701 A	221,516 A	218,847 A	226,468 A	252,607 A	277,381 A	286,986 A	350,446 A		
Total operating expenses	163,206 A	177,827 A	191,251 A	193,937 A	184,201 A	191,813 A	214,502 A	233,543 A	252,694 A	309,140 A		
Net operating income	31,214	30,307	28,449	27,578	34,646	34,656	38,105	43,838	34,291	41,305		
Net program payments	6,590 A	6,900 A	6,487 A	8,794 A	10,223 A	12,586 A	9,086 A	10,898 A	9,961 A	13,053 B		
Net market income	24,624	23,407	21,962	18,784	24,423	22,070	29,019	32,939	24,330	28,252		
Adjustment for capital cost allowance (CCA)	14,937 A	16,068 A	16,204 A	16,530 A	17,092 A	17,804 A	18,663 A	19,560 A	19,407 A	24,300 A		
Net market income adjusted for CCA	9,687	7,339	5,758	2,255	7,331	4,266	10,356	13,379	4,923	3,952		
Net operating income adjusted for CCA	16,276	14,239	12,245	11,049	17,554	16,852	19,442	24,278	14,885	17,006		

Table 1-5
Selected financial statistics by province — New Brunswick

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>	
Number of farms	1,850 A	1,790 A	1,765 A	1,715 A	1,715 A	1,665 A	1,680 A	1,650 A	1,560 A	1,420 A	
	Average per farm (\$)										
Total operating revenues	226,582 A	262,399 A	280,226 A	288,734 A	274,304 A	303,288 A	312,767 A	329,376 A	367,275 A	448,133 A	
Total operating expenses	195,577 A	220,618 A	231,847 A	244,023 A	234,856 A	256,048 A	265,902 A	284,498 A	318,609 A	385,593 B	
Net operating income	31,005	41,781	48,379	44,711	39,448	47,240	46,865	44,877	48,666	62,540	
Net program payments	4,171 A	4,520 A	5,828 A	7,730 A	16,165 A	23,064 A	21,292 A	22,107 A	21,887 A	26,064 B	
Net market income	26,834	37,261	42,551	36,981	23,283	24,175	25,573	22,770	26,778	36,476	
Adjustment for capital cost allowance (CCA)	20,420 A	23,114 A	24,133 A	25,754 A	26,251 A	28,094 A	28,973 A	29,930 A	30,139 A	33,877 A	
Net market income adjusted for CCA	6,414	14,147	18,419	11,228	-2,969	-3,918	-3,400	-7,160	-3,360	2,599	
Net operating income adjusted for CCA	10,585	18,667	24,247	18,957	13,196	19,146	17,892	14,947	18,527	28,663	

Table 1-6
Selected financial statistics by province — Quebec

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>	
Number of farms	27,460 A	27,795 A	27,730 A	27,330 A	26,920 A	26,625 A	26,230 A	25,390 A	24,645 A	24,530 A	
	Average per farm (\$)										
Total operating revenues	236,501 A	245,732 A	251,368 A	264,537 A	282,385 A	293,611 A	301,881 A	334,382 A	369,676 A	353,947 A	
Total operating expenses	197,646 A	206,270 A	214,722 A	226,546 A	239,899 A	244,752 A	257,303 A	284,238 A	314,702 A	299,546 A	
Net operating income	38,856	39,462	36,646	37,991	42,486	48,859	44,577	50,144	54,974	54,402	
Net program payments	15,484 A	15,694 A	13,285 A	21,512 A	25,390 A	26,432 A	28,193 A	31,461 A	34,675 A	31,326 A	
Net market income	23,372	23,768	23,362	16,478	17,096	22,427	16,384	18,683	20,299	23,076	
Adjustment for capital cost allowance (CCA)	19,418 A	20,168 A	21,593 A	22,176 A	22,608 A	23,620 A	24,702 A	25,036 A	26,201 A	26,122 A	
Net market income adjusted for CCA	3,954	3,601	1,768	-5,698	-5,512	-1,193	-8,317	-6,353	-5,902	-3,047	
Net operating income adjusted for CCA	19,438	19,295	15,053	15,814	19,878	25,239	19,876	25,108	28,773	28,279	

Table 1-7 Selected financial statistics by province — Ontario

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>
Number of farms	47,840 A	47,750 A	47,280 A	45,485 A	43,365 A	44,620 A	43,285 A	45,030 A	44,230 A	41,520 A
_			m (\$)							
Total operating revenues	198,539 A	208,748 A	216,352 A	224,922 A	229,346 A	237,427 A	257,646 A	263,373 A	284,937 A	293,845 A
Total operating expenses	171,871 A	183,156 A	188,540 A	198,180 A	201,810 A	205,677 A	225,105 A	231,799 A	248,151 A	257,750 A
Net operating income	26,668	25,592	27,812	26,742	27,536	31,750	32,541	31,574	36,786	36,095
Net program payments	6,547 A	11,892 A	10,562 A	9,638 A	11,995 A	14,633 A	15,043 A	11,964 A	13,023 A	7,396 A
Net market income	20,122	13,700	17,250	17,104	15,541	17,117	17,497	19,610	23,762	28,699
Adjustment for capital cost allowance (CCA)	16,796 A	17,122 A	18,091 A	19,589 A	20,334 A	20,710 A	22,561 A	21,807 A	23,125 A	23,811 A
Net market income adjusted for CCA	3,326	-3,423	-841	-2,485	-4,794	-3,593	-5,064	-2,197	638	4,888
Net operating income adjusted for CCA	9,873	8,469	9,721	7,153	7,202	11,040	9,980	9,767	13,661	12,284

Table 1-8 Selected financial statistics by province — Manitoba

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>
Number of farms	21,320 A	21,140 A	20,305 A	19,345 A	18,685 A	18,390 A	17,760 A	17,015 A	16,020 A	15,565 A
_	Average per farm (\$)									
Total operating revenues	173,137 A	197,469 A	212,784 A	229,327 A	240,278 A	235,277 A	252,901 A	292,692 A	340,713 A	344,943 A
Total operating expenses	149,006 A	164,648 A	177,113 A	197,286 A	204,442 A	203,949 A	228,823 A	252,402 A	296,599 A	288,549 A
Net operating income	24,131	32,820	35,671	32,041	35,836	31,328	24,078	40,290	44,114	56,394
Net program payments	7,638 A	12,886 A	7,588 A	9,988 A	16,224 A	29,749 A	31,921 A	20,696 A	14,102 A	12,942 A
Net market income	16,493	19,934	28,083	22,053	19,612	1,579	-7,843	19,594	30,012	43,453
Adjustment for capital cost allowance (CCA)	18,265 A	19,121 A	21,054 A	22,998 A	24,464 A	24,758 A	25,614 A	27,526 A	30,638 A	33,060 A
Net market income adjusted for CCA	-1,772	813	7,029	-945	-4,852	-23,179	-33,457	-7,932	-625	10,393
Net operating income adjusted for CCA	5,866	13,699	14,617	9,043	11,372	6,570	-1,536	12,764	13,476	23,334

Table 1-9 Selected financial statistics by province — Saskatchewan

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>
Number of farms	57,215 A	57,205 A	53,940 A	50,525 A	48,055 A	46,735 A	45,075 A	43,955 A	42,660 A	39,960 A
Total operating revenues	113,530 A	123,249 A	127,625 A	130,878 A	130,667 A	143,212 A	155,844 A	184,108 A	223,740 A	233,885 A
Total operating expenses	93,768 A	96,881 <sup>A</sup>	101,025 A	111,735 A	111,773 <sup>A</sup>	123,497 A	131,538 A	150,039 A	175,602 A	180,403 A
Net operating income	19,761	26,368	26,600	19,143	18,893	19,716	24,305	34,068	48,139	53,482
Net program payments	6,736 A	11,632 A	12,470 A	20,422 A	16,945 A	20,148 A	20,194 A	14,381 A	6,690 A	3,353 B
Net market income	13,025	14,736	14,130	-1,279	1,948	-432	4,112	19,687	41,449	50,129
Adjustment for capital cost allowance (CCA)	13,704 A	13,885 A	14,821 A	15,331 A	15,955 A	16,803 A	18,035 A	19,266 A	21,708 A	24,673 A
Net market income adjusted for CCA	-678	851	-691	-16,611	-14,007	-17,236	-13,923	421	19,740	25,456
Net operating income adjusted for CCA	6,058	12,483	11,779	3,812	2,938	2,912	6,270	14,802	26,431	28,809

Table 1-10
Selected financial statistics by province — Alberta

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>	
Number of farms	54,360 A	54,505 A	53,235 A	48,885 A	48,025 A	48,435 A	44,815 A	42,815 A	42,985 A	42,160 A	
_	Average per farm (\$)										
Total operating revenues	204,663 A	213,774 A	224,003 A	215,338 A	205,726 A	230,103 A	258,588 A	292,068 A	323,418 A	316,548 A	
Total operating expenses	179,608 A	184,916 A	192,736 A	194,775 A	176,201 A	203,009 A	230,472 A	252,875 A	271,787 A	267,491 A	
Net operating income	25,055	28,858	31,267	20,564	29,525	27,095	28,116	39,192	51,631	49,057	
Net program payments	8,340 A	11,687 A	16,283 A	20,713 A	20,442 A	20,196 A	19,196 A	17,406 A	18,781 A	13,101 B	
Net market income	16,716	17,171	14,985	-149	9,083	6,899	8,920	21,786	32,850	35,956	
Adjustment for capital cost allowance (CCA)	17,973 A	18,160 A	19,168 A	19,887 A	19,888 A	21,163 A	23,545 A	25,951 A	27,740 A	27,829 A	
Net market income adjusted for CCA	-1,258	-989	-4,183	-20,036	-10,805	-14,264	-14,626	-4,164	5,110	8,127	
Net operating income adjusted for CCA	7,082	10,697	12,099	677	9,636	5,932	4,571	13,241	23,891	21,229	

Table 1-11
Selected financial statistics by province — British Columbia

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>
Number of farms	10,425 A	10,505 A	10,430 A	10,420 A	10,185 A	10,285 A	9,600 A	9,615 A	9,520 A	9,060 A
				A	verage per far	m (\$)				
Total operating revenues	230,081 A	224,703 A	240,747 A	248,176 A	250,637 A	271,068 A	298,986 A	305,430 A	339,761 A	349,494 A
Total operating expenses	202,504 A	203,893 A	215,771 A	222,762 A	225,396 A	243,326 A	266,474 A	277,647 A	314,493 A	315,796 A
Net operating income	27,577	20,810	24,977	25,414	25,241	27,742	32,512	27,783	25,268	33,698
Net program payments	3,541 A	3,839 A	3,759 A	4,606 A	10,658 A	14,639 A	10,607 A	11,348 A	11,803 A	10,863 B
Net market income	24,036	16,971	21,218	20,808	14,583	13,103	21,905	16,435	13,465	22,836
Adjustment for capital cost allowance (CCA)	19,437 A	18,700 A	18,762 A	19,321 A	20,208 A	20,828 A	23,301 A	24,490 A	25,265 A	26,609 A
Net market income adjusted for CCA	4,599	-1,730	2,456	1,487	-5,625	-7,725	-1,396	-8,055	-11,800	-3,773
Net operating income adjusted for CCA	8,140	2,109	6,215	6,094	5,033	6,914	9,212	3,293	3	7,090

Table 2-1
Selected financial statistics by farm type, Canada — Crop production

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>
Number of farms	111,895 A	113,160 A	110,315 A	107,165 A	106,835 A	100,520 A	98,515 A	100,290 A	98,850 A	96,670 A
_				Av	verage per far	m (\$)				
Total operating revenues	142,116 A	146,375 A	156,738 A	164,399 A	166,284 A	177,731 A	196,835 A	223,460 A	269,411 A	271,226 A
Total operating expenses	117,441 <sup>A</sup>	118,814 <sup>A</sup>	124,875 <sup>A</sup>	136,942 A	140,386 A	152,393 A	166,217 A	183,730 A	213,781 A	213,153 A
Net operating income	24,675	27,561	31,863	27,456	25,898	25,339	30,618	39,730	55,629	58,074
Net program payments	9,432 A	14,929 A	14,312 A	16,962 A	14,589 A	21,707 A	24,158 A	16,497 A	11,652 A	8,337 A
Net market income	15,243	12,632	17,550	10,494	11,309	3,631	6,461	23,233	43,978	49,736
Adjustment for capital cost allowance (CCA)	16,789 A	16,523 A	17,868 A	19,059 A	19,713 A	20,983 A	22,568 A	24,067 A	27,124 A	28,912 A
Net market income adjusted for CCA	-1,546	-3,891	-317	-8,565	-8,404	-17,352	-16,108	-834	16,853	20,824
Net operating income adjusted for CCA	7,886	11,038	13,995	8,397	6,185	4,356	8,050	15,663	28,505	29,161

Table 2-2 Selected financial statistics by farm type, Canada — Oilseed and grain farming

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>
Number of farms	85,265 A	84,595 A	80,390 A	77,135 A	77,485 A	71,915 A	70,580 A	72,285 A	71,520 A	70,110 A
_				Av	verage per far	m (\$)				
Total operating revenues	115,557 A	123,614 A	131,891 A	138,173 A	141,396 A	149,224 A	163,766 A	199,780 A	256,041 A	256,698 A
Total operating expenses	93,024 A	95,375 A	100,338 A	111,751 A	116,322 A	126,157 A	135,740 A	158,783 A	193,780 A	192,921 A
Net operating income	22,533	28,239	31,553	26,422	25,074	23,066	28,026	40,997	62,261	63,776
Net program payments	10,196 A	16,491 A	15,828 A	19,168 A	15,092 A	22,223 A	25,876 A	16,324 A	8,976 A	5,849 B
Net market income	12,337	11,748	15,726	7,255	9,982	843	2,150	24,673	53,285	57,928
Adjustment for capital cost allowance (CCA)	15,953 A	15,845 A	17,208 A	18,278 A	19,200 A	20,583 A	22,061 A	23,999 A	27,973 A	30,271 A
Net market income adjusted for CCA	-3,616	-4,097	-1,483	-11,023	-9,217	-19,740	-19,912	674	25,312	27,657
Net operating income adjusted for CCA	6,580	12,394	14,345	8,144	5,875	2,483	5,965	16,998	34,288	33,506

Table 2-3 Selected financial statistics by farm type, Canada — Potato farming

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>
Number of farms	1,520 B	1,475 B	1,525 B	1,670 B	1,495 B	1,360 B	1,325 B	1,200 A	1,245 B	1,185 B
_				A	verage per far	m (\$)				
Total operating revenues	542,328 B	542,408 B	620,995 A	598,228 B	619,287 B	726,091 B	771,448 A	891,748 A	976,455 B	1,145,188 B
Total operating expenses	457,197 B	453,513 B	501,150 A	495,261 B	542,695 B	606,402 B	653,712 A	763,214 A	811,604 B	930,495 B
Net operating income	85,131	88,895	119,845	102,967	76,592	119,688	117,735	128,535	164,850	214,693
Net program payments	21,092 B	29,307 B	26,307 B	25,904 B	48,143 B	94,852 B	70,447 B	62,818 A	81,535 B	71,094 B
Net market income	64,039	59,588	93,538	77,063	28,449	24,836	47,289	65,716	83,315	143,600
Adjustment for capital cost allowance (CCA)	54,384 B	55,690 B	61,675 A	64,991 B	71,956 B	80,717 B	80,670 A	95,447 A	92,653 B	98,035 B
Net market income adjusted for CCA	9,655	3,898	31,863	12,072	-43,507	-55,881	-33,381	-29,731	-9,338	45,564
Net operating income adjusted for CCA	30,747	33,205	58,170	37,976	4,636	38,971	37,066	33,087	72,197	116,658

Table 2-4 Selected financial statistics by farm type, Canada — Other vegetable (except potato) and melon farming

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>
Number of farms	2,715 B	2,705 A	2,595 A	2,680 A	2,565 A	2,685 A	2,375 A	2,565 B	2,520 B	2,300 B
				Av	verage per far	m (\$)				
Total operating revenues	258,435 A	263,605 A	292,599 A	285,750 A	307,043 A	312,344 A	375,630 A	368,129 B	375,245 B	380,107 B
Total operating expenses	221,064 A	223,918 A	248,236 A	243,854 A	269,459 A	268,285 A	319,075 A	318,631 B	334,255 B	325,463 B
Net operating income	37,370	39,687	44,363	41,896	37,584	44,059	56,555	49,498	40,989	54,644
Net program payments	9,719 B	13,726 B	16,368 B	14,702 B	17,216 B	27,576 B	30,870 B	25,293 B	25,444 B	17,219 B
Net market income	27,652	25,961	27,995	27,194	20,369	16,483	25,685	24,204	15,546	37,425
Adjustment for capital cost allowance (CCA)	20,103 B	19,371 A	21,971 A	21,485 A	22,830 A	23,623 A	27,006 B	25,595 B	26,767 B	24,453 B
Net market income adjusted for CCA	7,549	6,590	6,024	5,708	-2,461	-7,140	-1,321	-1,390	-11,221	12,972
Net operating income adjusted for CCA	17,268	20,316	22,392	20,411	14,755	20,436	29,549	23,903	14,223	30,191

Table 2-5
Selected financial statistics by farm type, Canada — Fruit and tree nut farming

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>
Number of farms	4,920 A	4,685 A	4,690 A	4,730 A	4,850 A	4,690 A	4,910 A	4,880 A	4,800 A	4,510 A
_				Av	verage per far	m (\$)				
Total operating revenues	129,472 A	135,017 A	142,574 A	154,587 A	160,337 A	168,139 A	181,866 A	200,017 A	221,096 A	222,778 A
Total operating expenses	115,656 A	120,499 A	124,016 A	132,883 A	139,359 A	149,322 A	153,937 A	163,633 A	189,573 A	197,260 A
Net operating income	13,816	14,518	18,558	21,704	20,978	18,817	27,929	36,384	31,523	25,519
Net program payments	5,933 B	8,618 B	8,897 B	8,930 A	9,755 A	16,687 B	14,847 A	12,837 A	15,137 B	14,610 B
Net market income	7,883	5,900	9,661	12,774	11,223	2,130	13,082	23,547	16,386	10,908
Adjustment for capital cost allowance (CCA)	9,739 A	10,013 A	10,577 A	11,260 A	12,198 A	13,001 A	13,152 A	15,253 A	16,888 A	18,340 B
Net market income adjusted for CCA	-1,857	-4,114	-916	1,514	-976	-10,871	-71	8,294	-502	-7,432
Net operating income adjusted for CCA	4,077	4,505	7,981	10,444	8,780	5,816	14,776	21,131	14,635	7,178

Table 2-6
Selected financial statistics by farm type, Canada — Greenhouse, nursery and floriculture production

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>
Number of farms	3,685 A	3,895 A	3,815 A	3,845 A	3,875 A	3,865 A	3,870 A	3,965 A	3,790 A	3,395 A
				Av	verage per far	m (\$)				
Total operating revenues	673,436 A	632,348 A	683,518 A	729,241 A	721,390 A	784,648 A	902,752 A	874,440 A	934,982 A	1,000,145 A
Total operating expenses	594,025 A	589,607 A	615,728 A	661,523 A	656,944 A	712,740 A	812,471 A	800,867 A	853,422 A	890,322 A
Net operating income	79,411	42,740	67,791	67,718	64,446	71,908	90,281	73,573	81,560	109,823
Net program payments	8,087 B	10,524 B	10,092 A	13,996 A	17,362 A	26,942 A	35,062 B	30,447 B	39,435 B	31,256 B
Net market income	71,324	32,216	57,698	53,722	47,084	44,966	55,219	43,126	42,125	78,567
Adjustment for capital cost allowance (CCA)	43,628 A	39,355 A	41,364 A	46,761 A	44,416 A	47,612 A	56,442 A	54,383 A	56,321 A	59,446 B
Net market income adjusted for CCA	27,696	-7,139	16,334	6,960	2,668	-2,647	-1,223	-11,257	-14,197	19,122
Net operating income adjusted for CCA	35,784	3,385	26,427	20,957	20,029	24,296	33,840	19,190	25,239	50,378

Table 2-7
Selected financial statistics by farm type, Canada — Other crop farming

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>
Number of farms	13,790 A	15,780 A	17,310 A	17,105 A	16,570 A	16,000 A	15,455 A	15,390 A	14,980 A	15,170 A
_				Av	erage per far	m (\$)				
Total operating revenues	101,914 A	94,405 A	98,543 A	97,035 A	91,805 A	92,792 A	99,382 A	98,005 A	103,945 A	104,674 B
Total operating expenses	83,900 A	78,184 <sup>A</sup>	79,197 <sup>A</sup>	82,016 A	76,026 A	77,750 A	82,438 A	80,439 A	85,422 A	86,586 B
Net operating income	18,014	16,221	19,346	15,020	15,779	15,041	16,943	17,566	18,524	18,088
Net program payments	4,976 A	8,385 A	8,303 A	9,384 A	9,565 A	12,386 A	11,548 A	9,799 A	8,167 B	6,595°C
Net market income	13,038	7,836	11,043	5,636	6,214	2,656	5,396	7,767	10,357	11,493
Adjustment for capital cost allowance (CCA)	12,514 A	12,290 A	13,246 A	13,646 A	13,326 A	13,159 A	13,751 A	13,547 A	13,586 A	14,214 B
Net market income adjusted for CCA	524	-4,454	-2,203	-8,010	-7,112	-10,503	-8,355	-5,780	-3,229	-2,721
Net operating income adjusted for CCA	5,500	3,931	6,100	1,374	2,453	1,882	3,192	4,019	4,937	3,874

Table 2-8 Selected financial statistics by farm type, Canada — Animal production

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>
Number of farms	112,730 A	111,505 A	108,255 A	100,420 A	94,040 A	100,085 A	93,675 A	88,810 A	86,400 A	80,625 A
_				Av	verage per far	m (\$)				
Total operating revenues	223,080 A	240,977 A	249,445 A	253,888 A	260,062 A	270,194 A	291,404 A	317,089 A	336,138 A	344,790 A
Total operating expenses	195,840 A	210,520 A	220,840 A	230,337 A	227,998 A	235,412 A	260,712 A	282,604 A	302,237 A	309,472 A
Net operating income	27,239	30,457	28,606	23,551	32,064	34,781	30,693	34,485	33,901	35,318
Net program payments	6,750 A	8,782 A	9,846 A	15,410 A	20,567 A	18,928 A	16,334 A	18,096 A	20,854 A	16,829 A
Net market income	20,490	21,675	18,760	8,140	11,497	15,853	14,359	16,389	13,046	18,489
Adjustment for capital cost allowance (CCA)	17,091 A	18,034 A	18,899 A	19,617 A	20,165 A	20,530 A	22,239 A	22,590 A	22,885 A	23,467 A
Net market income adjusted for CCA	3,399	3,641	-139	-11,477	-8,668	-4,677	-7,880	-6,201	-9,838	-4,978
Net operating income adjusted for CCA	10,148	12,422	9,707	3,933	11,899	14,251	8,453	11,895	11,016	11,851

Table 2-9 Selected financial statistics by farm type, Canada — Beef cattle ranching and farming, including feedlots

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>
Number of farms	71,050 A	70,495 A	68,070 A	61,815 A	56,640 A	63,360 A	58,990 A	54,820 A	52,590 A	48,220 A
_				Av	verage per far	m (\$)				
Total operating revenues	165,843 A	173,753 A	181,816 A	170,433 A	155,729 A	170,083 A	190,486 A	205,106 A	218,223 A	219,053 A
Total operating expenses	154,575 A	158,825 A	166,989 A	163,731 A	143,445 A	158,616 A	181,242 A	194,000 A	204,720 A	207,313 A
Net operating income	11,268	14,928	14,827	6,702	12,284	11,468	9,245	11,106	13,503	11,740
Net program payments	4,468 A	7,052 A	8,818 A	15,051 A	22,203 A	18,868 A	14,771 A	14,669 A	15,225 A	12,096 A
Net market income	6,799	7,875	6,008	-8,349	-9,919	-7,401	-5,526	-3,563	-1,723	-356
Adjustment for capital cost allowance (CCA)	10,672 A	11,233 A	11,774 A	11,885 A	11,622 A	12,121 A	13,063 A	13,089 A	13,269 A	13,059 A
Net market income adjusted for CCA	-3,873	-3,358	-5,765	-20,233	-21,541	-19,521	-18,589	-16,652	-14,991	-13,415
Net operating income adjusted for CCA	595	3,694	3,053	-5,183	662	-653	-3,818	-1,984	234	-1,319

**Table 2-10** Selected financial statistics by farm type, Canada — Dairy cattle and milk production

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>
Number of farms	18,520 A	18,040 A	17,065 A	16,170 A	15,595 A	14,950 A	14,295 A	13,950 A	13,550 A	13,120 A
_				Av	verage per far	m (\$)				
Total operating revenues	264,850 A	286,049 A	299,244 A	322,523 A	340,336 A	375,817 A	403,114 A	437,830 A	469,152 A	497,724 A
Total operating expenses	197,518 <sup>A</sup>	216,758 A	229,245 A	248,738 A	262,184 <sup>A</sup>	281,933 A	307,232 A	334,988 A	365,596 A	391,532 A
Net operating income	67,332	69,291	69,999	73,786	78,152	93,885	95,881	102,842	103,556	106,192
Net program payments	8,620 A	10,822 A	7,769 A	8,698 A	15,174 A	16,343 A	12,990 A	11,245 A	7,912 A	9,204 B
Net market income	58,713	58,469	62,231	65,088	62,977	77,541	82,892	91,596	95,644	96,988
Adjustment for capital cost allowance (CCA)	30,875 A	32,658 A	34,569 A	36,715 A	38,021 A	41,406 A	44,602 A	45,686 A	47,723 A	50,916 A
Net market income adjusted for CCA	27,838	25,811	27,662	28,373	24,956	36,135	38,290	45,911	47,922	46,072
Net operating income adjusted for CCA	36,457	36,633	35,431	37,071	40,130	52,478	51,279	57,156	55,833	55,277

Table 2-11
Selected financial statistics by farm type, Canada — Hog and pig farming

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>
Number of farms	6,740 A	6,655 A	6,165 A	5,730 A	5,700 A	5,345 A	4,910 A	4,335 A	3,835 A	3,690 A
_				A	verage per far	m (\$)				
Total operating revenues	628,590 A	718,761 A	720,330 A	793,886 A	898,544 A	943,310 A	958,250 A	1,090,837 A	1,221,534 A	1,165,310 A
Total operating expenses	552,150 A	622,608 A	666,444 A	754,752 A	817,137 A	834,111 A	898,357 A	1,019,727 A	1,192,960 A	1,128,434 A
Net operating income	76,441	96,153	53,886	39,134	81,407	109,199	59,893	71,111	28,574	36,876
Net program payments	27,533 A	24,628 A	29,257 A	53,398 A	41,930 A	41,994 A	58,665 A	106,289 A	184,818 A	139,263 A
Net market income	48,907	71,525	24,629	-14,264	39,477	67,206	1,229	-35,178	-156,243	-102,387
Adjustment for capital cost allowance (CCA)	40,461 A	46,173 A	48,080 A	51,831 A	54,516 A	56,895 A	59,444 A	60,031 A	61,013 A	58,879 A
Net market income adjusted for CCA	8,446	25,352	-23,451	-66,095	-15,039	10,311	-58,216	-95,209	-217,256	-161,266
Net operating income adjusted for CCA	35,979	49,980	5,806	-12,697	26,891	52,305	449	11,080	-32,439	-22,003

Table 2-12 Selected financial statistics by farm type, Canada — Poultry and egg production

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>
Number of farms	4,275 A	4,205 A	4,465 A	4,470 A	4,250 A	4,405 A	4,385 A	4,385 A	4,245 A	4,405 A
_				A	verage per far	m (\$)				
Total operating revenues	610,370 A	733,133 A	722,630 A	743,932 A	804,466 A	830,282 A	835,889 A	896,670 A	1,044,666 A	1,046,208 A
Total operating expenses	535,723 A	652,817 A	641,468 A	663,735 A	701,859 A	707,893 A	731,708 A	786,595 A	919,771 A	911,097 A
Net operating income	74,647	80,316	81,163	80,197	102,608	122,389	104,182	110,075	124,895	135,112
Net program payments	5,449 B	7,527 A	6,275 A	6,907 B	14,887 A	15,276 A	11,953 B	10,334 B	12,767 D	9,453 B
Net market income	69,198	72,789	74,887	73,291	87,721	107,113	92,228	99,741	112,128	125,658
Adjustment for capital cost allowance (CCA)	35,758 A	39,791 A	38,693 A	39,425 A	41,086 A	42,923 A	45,757 A	45,266 A	48,893 A	49,573 A
Net market income adjusted for CCA	33,440	32,998	36,194	33,866	46,635	64,189	46,471	54,474	63,235	76,085
Net operating income adjusted for CCA	38,889	40,525	42,469	40,772	61,522	79,466	58,424	64,809	76,002	85,538

Table 2-13
Selected financial statistics by farm type, Canada — Other animal production

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>
Number of farms	12,145 A	12,120 A	12,485 A	12,235 A	11,840 A	12,015 A	11,090 A	11,315 A	12,175 A	11,190 A
_				Av	verage per far	m (\$)				
Total operating revenues	133,023 A	131,673 A	148,217 A	152,869 A	150,469 A	161,693 A	173,482 A	189,642 A	171,587 A	160,789 A
Total operating expenses	117,452 A	122,067 A	132,354 A	138,572 A	133,596 A	142,761 <sup>A</sup>	154,748 <sup>A</sup>	169,504 A	157,151 <sup>A</sup>	146,771 <sup>A</sup>
Net operating income	15,571	9,605	15,863	14,297	16,873	18,932	18,734	20,137	14,436	14,018
Net program payments	6,178 A	7,539 A	9,978 A	11,409 A	11,596 A	13,533 A	11,943 B	12,384 B	10,767 A	8,713 B
Net market income	9,393	2,066	5,885	2,889	5,278	5,400	6,792	7,754	3,670	5,304
Adjustment for capital cost allowance (CCA)	14,093 A	12,826 A	14,834 A	13,764 A	13,453 A	14,500 A	16,441 A	17,013 A	15,702 A	14,184 A
Net market income adjusted for CCA	-4,700	-10,760	-8,949	-10,875	-8,176	-9,100	-9,649	-9,259	-12,032	-8,880
Net operating income adjusted for CCA	1,478	-3,221	1,029	534	3,420	4,432	2,294	3,125	-1,266	-167

Table 3-1 Selected financial statistics by revenue class, Canada — Gross operating revenues from \$10,000 to \$49,999

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>
Number of farms	98,290 A	97,220 A	93,775 A	89,950 A	87,260 A	85,185 A	78,720 A	75,375 A	70,665 A	69,710 A
_				Av	erage per far	m (\$)				
Total operating revenues	25,271 A	25,322 A	25,091 A	25,039 A	24,936 A	25,233 A	25,119 A	25,129 A	25,559 A	25,303 A
Total operating expenses	23,624 A	23,025 A	23,667 A	25,983 A	25,843 A	25,322 A	26,435 A	26,897 A	27,989 A	26,842 A
Net operating income	1,646	2,297	1,424	-944	-908	-89	-1,316	-1,768	-2,430	-1,539
Net program payments	1,704 A	2,441 A	2,096 A	2,556 A	3,257 A	3,386 A	2,873 A	2,148 A	1,633 A	1,335 A
Net market income	-58	-145	-672	-3,500	-4,165	-3,475	-4,189	-3,916	-4,063	-2,874
Adjustment for capital cost allowance (CCA)	3,685 A	3,734 A	3,890 A	3,983 A	4,025 A	4,049 A	4,303 A	4,234 A	4,185 A	4,309 A
Net market income adjusted for CCA	-3,743	-3,879	-4,562	-7,483	-8,190	-7,523	-8,492	-8,150	-8,249	-7,183
Net operating income adjusted for CCA	-2,039	-1,438	-2,466	-4,927	-4,933	-4,138	-5,619	-6,002	-6,616	-5,848

Table 3-2 Selected financial statistics by revenue class, Canada — Gross operating revenues from \$50,000 to \$99,999

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>
Number of farms	41,760 A	40,010 A	39,035 A	36,570 A	35,530 A	34,760 A	33,230 A	32,030 A	30,510 A	28,780 A
_				Av	verage per far	m (\$)				
Total operating revenues	71,919 A	72,167 A	71,858 A	71,484 A	71,773 A	71,893 A	71,489 A	72,021 A	71,921 A	71,981 A
Total operating expenses	58,729 A	58,124 A	58,186 A	63,838 A	62,356 A	61,724 A	61,885 A	63,388 A	62,636 A	61,016 A
Net operating income	13,190	14,043	13,672	7,646	9,416	10,169	9,603	8,633	9,286	10,964
Net program payments	5,147 A	7,564 A	7,166 A	9,214 A	10,382 A	11,935 A	10,797 A	7,471 A	5,246 A	4,275 A
Net market income	8,043	6,479	6,506	-1,568	-966	-1,766	-1,194	1,162	4,040	6,689
Adjustment for capital cost allowance (CCA)	9,157 A	8,946 A	9,093 A	9,400 A	9,512 A	9,514 A	9,888 A	9,382 A	9,432 A	8,920 A
Net market income adjusted for CCA	-1,114	-2,466	-2,587	-10,968	-10,478	-11,280	-11,081	-8,220	-5,392	-2,231
Net operating income adjusted for CCA	4,033	5,097	4,579	-1,754	-96	655	-284	-749	-147	2,044

Table 3-3 Selected financial statistics by revenue class, Canada — Gross operating revenues from \$100,000 to \$249,999

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>
Number of farms	49,705 A	49,590 A	47,340 A	43,130 A	40,960 A	41,310 A	39,880 A	37,485 A	36,735 A	33,735 A
				Av	verage per far	m (\$)				
Total operating revenues	160,091 A	160,633 A	161,875 A	161,414 A	161,977 A	161,359 A	162,163 A	162,551 A	162,009 A	162,323 A
Total operating expenses	127,341 <sup>A</sup>	125,921 <sup>A</sup>	127,591 A	133,482 <sup>A</sup>	132,727 A	133,204 A	133,479 A	133,131 A	131,429 A	130,244 A
Net operating income	32,749	34,713	34,284	27,932	29,249	28,155	28,683	29,420	30,580	32,079
Net program payments	9,834 A	14,423 A	14,260 A	18,943 A	19,319 A	23,718 A	21,493 A	15,081 A	9,534 A	8,082 A
Net market income	22,916	20,289	20,024	8,989	9,931	4,437	7,190	14,339	21,046	23,997
Adjustment for capital cost allowance (CCA)	19,035 A	18,431 A	18,942 A	19,771 A	20,024 A	19,516 A	19,264 A	18,560 A	17,701 A	18,331 A
Net market income adjusted for CCA	3,881	1,858	1,082	-10,782	-10,093	-15,079	-12,074	-4,221	3,344	5,666
Net operating income adjusted for CCA	13,715	16,282	15,343	8,161	9,225	8,639	9,420	10,860	12,878	13,748

Table 3-4
Selected financial statistics by revenue class, Canada — Gross operating revenues from \$250,000 to \$499,999

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>
Number of farms	21,620 A	23,310 A	22,900 A	22,370 A	21,375 A	22,555 A	22,255 A	23,390 A	23,365 A	22,075 A
_				Av	verage per far	m (\$)				
Total operating revenues	343,028 A	344,071 A	345,434 A	346,909 A	347,501 A	348,972 A	350,188 A	352,901 A	353,764 A	355,939 A
Total operating expenses	279,734 A	275,527 A	276,155 A	284,319 A	283,223 A	284,566 A	286,600 A	284,551 A	282,851 A	282,026 A
Net operating income	63,294	68,544	69,279	62,590	64,278	64,406	63,588	68,350	70,912	73,913
Net program payments	17,894 A	26,316 A	25,454 A	32,601 A	30,957 A	38,665 A	36,851 A	25,647 A	16,271 A	12,925 A
Net market income	45,400	42,228	43,825	29,989	33,321	25,741	26,737	42,703	54,641	60,988
Adjustment for capital cost allowance (CCA)	37,276 A	36,712 A	37,861 A	38,499 A	39,508 A	39,402 A	38,674 A	36,413 A	34,973 A	37,121 A
Net market income adjusted for CCA	8,124	5,516	5,964	-8,510	-6,188	-13,661	-11,938	6,291	19,668	23,868
Net operating income adjusted for CCA	26,018	31,832	31,417	24,091	24,770	25,004	24,914	31,937	35,939	36,793

Table 3-5
Selected financial statistics by revenue class, Canada — Gross operating revenues of \$500 000 and over

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009 <sup>p</sup>
Number of farms	13,245 A	14,545 A	15,515 A	15,565 A	15,750 A	16,805 A	18,105 A	20,815 A	23,965 A	22,995 A
				F	Average per fa	ırm (\$)				
Total operating revenues	1,524,177 A	1,519,559 A	1,518,850 A	1,511,196 A	1,487,822 A	1,530,906 A	1,550,523 A	1,538,363 A	1,562,582 A	1,602,280 A
Total operating expenses	1,363,911 A	1,353,808 A	1,342,550 A	1,350,105 A	1,300,217 A	1,348,397 A	1,378,380 A	1,336,482 A	1,331,627 A	1,361,421 A
Net operating income	160,266	165,751	176,300	161,090	187,605	182,509	172,143	201,882	230,955	240,859
Net program payments	42,141 A	55,006 A	58,692 A	80,432 A	88,042 A	90,550 A	91,000 A	81,437 A	81,256 A	60,384 A
Net market income	118,125	110,745	117,608	80,659	99,563	91,959	81,144	120,444	149,699	180,475
Adjustment for capital cost allowance (CCA)	98,799 A	95,575 A	98,853 A	102,553 A	104,667 A	106,744 A	111,031 A	108,224 A	108,777 A	117,054 A
Net market income adjusted for CCA	19,326	15,170	18,755	-21,895	-5,103	-14,785	-29,887	12,220	40,923	63,421
Net operating income adjusted for CCA	61,467	70,177	77,447	58,537	82,938	75,765	61,113	93,657	122,178	123,804

Table 4 Average operating revenues and expenses by province

	Newfoundland and Labrador	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada
Number of farms Distribution by province (%)	250 A 0.1	1,115 <sup>A</sup> 0.6	1,720 A 1.0	1,420 A 0.8	24,530 <sup>A</sup> 13.8	41,520 <sup>A</sup> 23.4	15,565 A 8.8	39,960 A 22.5	42,160 A 23.8	9,060 A 5.1	177,285 <sup>/</sup> 100.0
					Average p	per farm (\$)	1				
Total operating revenues	675,800 B	450,147 A	350,446 A	448,133 A	353,947 A	<b>293,845</b> A	<b>344,943</b> A	233,885 A	316,548 A	349,494 A	304,679 A
Total crop revenues	<b>96,035</b> C	251,973 A	93,880 B	194,957 B	83,950 A	126,736 A	178,611 A	149,400 A	111,279 A	138,003 A	128,351 A
Total grains and oilseeds	X	21,739 A	4,910 C	10,158B	32,122 A	59,263 A	153,083 A	144,187 A	92,476 A	5,872B	86,815
Total other crops Potatoes	x 3.214 <sup>□</sup>	230,234 A 212,230 B	88,969 B 3,725 D	184,798 <sup>B</sup> 116,904 <sup>B</sup>	51,828 A X	67,473 A 3,311 B	25,528 <sup>B</sup> 16,000 <sup>B</sup>	5,213B 503B	18,803 B 3,759 D	132,131 A 3,796 D	41,537 A 6,388 A
Fruits	1,838 D	5,689 E	38,606 C	11,778°	7,637B	6,420B	137 E	47 E	43D	34,676B	4,871 A
Vegetables	17,736°	5,597 C	14,583 C	5,887D	11,697 B	9,369 B	1,481 <sup>C</sup>	73 D	F	8,268°	4,865 A
Tobacco	0	×	0	0	x	1,914 C	0	0	0	x	448
Greenhouse, nursery and floriculture											
products	52,602°	3,970 €	28,843 B	36,464 €	15,820 A	41,783 B	3,342 B	722 C	4,824B	77,616B	18,213
Forage crops (including seeds)	F	2,747 B	2,768 B	3,384B	2,831 B	2,810 B	4,425B	3,856B	8,283 A	6,443B	4,706 A
Other crops	X	Х	445 D	10,382°	8,834 B	1,866 D	144 <sup>C</sup>	12 A	908 D	х	2,046 B
Total livestock and product revenues	<b>545,689</b> C	142,404 A	221,739 A	<b>205,818</b> B	211,384 A	139,551 A	120,150 A	45,000 A	147,419B	183,192 A	132,493 A
Cattle	17,659 D	36,882 B	15,673 B	15,649 A	29,060 A	30,431 A	35,143 A	30,259 A	117,306B	35,286B	51,282 A
Hogs	180 E	13,972 D	7,804 E	39,274 E	49,726 A	21,824 B	50,370 B	7,050 A	7,657B	5,864 A	20,599 A
Poultry and eggs	212,360B	12,223 D	85,486 B	74,003B	45,899 B	36,838 B	17,192B	2,357 A	9,178 A	77,074B	24,935 A
Dairy products and subsidies	271,308 <sup>D</sup> 44,183 <sup>E</sup>	72,735 B	75,541 <sup>B</sup> 37,235 <sup>C</sup>	73,189 <sup>B</sup> 3,703 <sup>B</sup>	82,655 A 4,044 B	45,109 A 5,349 C	13,602 <sup>B</sup> 3,845 <sup>C</sup>	3,810 <sup>B</sup> 1,523 <sup>C</sup>	9,964B 3,314C	58,604 B 6,363 C	31,576 A 4,101 A
Other livestock and products	44,163	6,593 D	37,235	3,7035	4,044 5	5,349	3,645	1,523	3,3140	6,363	4,1017
Program payments and insurance proceeds	14,571 <sup>C</sup>	37,296 B	13,377 B	28,313B	38,591 A	8,823 A	18,797 A	9,649 A	17,379 A	11,629B	16,569 A
Total other revenues	19,504°	18,474B	21,449 B	19,045B	20,023 A	18,735 A	27,384 A	29,837 A	<b>40,471</b> B	16,670 A	27,265 A
Custom work and machine rental	14,272°	14,271 B	14,481 B	11.828B	11,469 A	13,211 A	11,077 B	8,601B	23,760 C	9,910B	14,092 A
Rental income	622E	2,612 C	2,193B	1,739°	2,100 C	2,404 B	2,311B	2,883B	7,407 A	3,604°	3,704 A
Miscellaneous revenues	4,610 C	1,590 A	4,776 B	5,477 D	6,455 A	3,121 B	13,996 A	18,353 A	9,303 A	3,156B	9,469
Total operating expenses	<b>598,679</b> B	<b>395,458</b> A	309,140 A	385,593B	<b>299,546</b> A	257,750 A	288,549 A	180,403 A	<b>267,491</b> A	315,796 A	256,954 A
Total crop expenses	34,055B	118,486 A	33,120 B	68,641 B	30,147 A	45,657 A	75.087 A	59.074 A	42,534 A	43,527B	48,772 A
Fertilizer and lime	9,477B	56,464 A	8,539 A	25,070B	11.013 A	16,129 A	38,840 A	28,774 A	23.422 A	12,140B	22,038 4
Pesticides	2,363 B	31,753B	7,678 B	15,309B	3,648 A	6,988 A	19,534 A	20,735 A	10,295 A	3,804 A	11,572
Seed and plants	14,608 C	22,959B	9,858 B	21,147 D	11,737 A	16,731 A	15,820 A	9,317 A	8,138 A	18,996B	12,366 A
Other crop expenses	7,607°	7,310 B	7,046 B	7,116°	3,750 A	5,808 B	893 A	247 A	680 B	8,587B	2,795
Total livestock expenses	<b>266,217</b> <sup>C</sup>	66,831 A	101,552 A	112,063 C	118,209 A	75,482 A	71,433 A	27,227B	117,098B	102,570 A	82,200 A
Cattle purchases .	20,542 D	19,822B	7,592 C	5,490 A	12,759B	18,825 A	12,263 B	12,137B	63,106B	19,962°	26,283 A
Hog purchases	x	2,324 B	621 D	F	14,297 B	3,932 B	8,095B	640 D	1,167B	1,383 A	4,239 A
Poultry and egg purchases	32,445B	1,146 B	14,503 B	10,836 C	11,057 D	5,674 A	4,306 D	466 A	2,647 A	19,419°	5,243 B
Other livestock purchases	2,838 €	886 D	2,269 D	398 C	812 D	1,524 C	907 E	457 D	1,003 C	2,108D	1,033 8
Feed, supplements, straw and bedding Veterinary fees, medicine and breeding fees	195,544 <sup>C</sup> 10,323 <sup>D</sup>	36,573 B 4,843 A	69,829 A 5,016 A	74,656B 5,187B	72,322 A 6,517 A	40,561 A 4,300 A	41,449 A 4,326 B	12,192B 1,301A	46,043B 2,960A	55,558 A 3,981 A	41,458 A 3,624 A
Other livestock expenses	10,3235 X	1,237 B	1,722B	912B	446B	666 B	4,3203 F	35B	173 A	159D	320 A
Total machinery expenses Small tools	<b>32,473</b> B 146A	<b>43,204</b> A 337 A	<b>22,336</b> A 415 A	<b>35,951</b> A 278 A	<b>23,640</b> A 232 B	<b>21,739</b> A 599 A	<b>34,453</b> A 601 A	<b>26,956</b> A 701 A	<b>24,831</b> A 642 A	<b>20,164</b> A 444 A	<b>25,219</b> A 567 A
Net fuel expenses, machinery, truck, auto	13,111B	19,645 A	9,300 A	15,354 A	8,928 A	9,507 A	17,108 A	12,939 A	11,245 A	8,092 A	11,322 A
Repairs, licenses and insurance	19,216B	23,223 A	12,622 A	20,318A	14,479 A	11,633 A	16,744 A	13,316 A	12,944 A	11,627 A	13,329 A
Total general expenses	265.934B	466 027 A	452 422 A	460 020 B	127 EE0 A	444 072 A	107 E76 A	67 147 A	02 020 A	149.536 A	100.762 A
Total general expenses Salaries (including CPP, QPP, EI)	105,177B	<b>166,937</b> A 58,396 A	<b>152,132</b> A 57,626 A	168,938 B 65,578 B	<b>127,550</b> A 31,074 A	<b>114,872</b> A 32,913 A	107,576 A 21,959 A	<b>67,147</b> A 8,353 A	83,028 A 14,111 B	54.660 A	23,565
Rent	2,894 E	13.891 B	3,790 B	7,534°	5,791 A	9,239 A	12,319 A	8,193A	8,125A	7,370B	8,390 A
Insurance	8,363B	8,322 A	4,748 A	7,157A	6,656 A	4,884 A	5,268 A	2,714 A	4,004 A	4,595 A	4,493 A
Utilities	17,133B	9,745 A	9,732 A	11,876 A	8,634 A	11,215 A	6,428 A	3,469 A	5,765 A	11,863B	7,419 A
Custom work and machine rental	26,550 C	15,024 A	20,383B	14,602°	18,556 A	14,413 A	16,814 A	12,455 A	16,987 A	16,162B	15,537 A
Net interest expenses	33,512°	24,724 A	18,707 A	21,322 A	17,352 A	13,763 A	12,962 A	8,624 A	10,412 A	18,905B	12,702 A
Net property taxes	1,337B	2,752 A	1,817 A	2,087 A	2,655 A	2,948 A	5,112 A	3,590 A	2,241 A	2,838 A	3,047
Building and fence repairs Marketing expenses	10,655B 40,548C	5,121 A 12,918 A	4,891 A 17,832 B	5,529 A 17,362 C	6,508 A 10,231 A	4,706 A 8,993 A	4,167 A 8,363 A	2,034 A 5,366 A	3,324 <sup>B</sup> 5,648 <sup>A</sup>	5,522 A 14,037 B	4,038 A 7,975 A
Miscellaneous expenses	19,764B	16,045 A	12,607 A	15,890 A	20,094 A	11,798 A	14,185 A	12,348 A	12,411 A	13,584 A	13,595 A
•				62,540			56,394	53,482			47,725
Net operating income Adjustment for capital cost allowance (CCA)	<b>77,121</b> 48,141 <sup>B</sup>	<b>54,689</b> 36,724 A	<b>41,305</b> 24,300 A	33,877 A	<b>54,402</b> 26,122 A	<b>36,095</b> 23,811 A	33,060 A	24,673 A	<b>49,057</b> 27,829 A	<b>33,698</b> 26,609 A	26,436 A
Net operating income adjusted for CCA	28,980	17,966	17,006	28,663	28,279	12,284	23,334	28,809	21,229	7,090	21,289
	-,	,	,						,	,	, -,
					ng margins						
Operating margin	0.11	0.12	0.12	0.14	0.15	0.12	0.16	0.23	0.15	0.10	0.16
Operating margin adjusted for CCA	0.04	0.04	0.05	0.06	0.08	0.04	0.07	0.12	0.07	0.02	0.07

Table 5-1
Average operating revenues and expenses by farm type, Canada — Crop production

_			2	009 p			
	Oilseed and grain farming	Potato farming	Other vegetable (except potato) and melon farming	Fruit and tree nut farming	Greenhouse, nursery and floriculture production	Other crop farming	Crop production
Number of farms Distribution by farm type (%)	70,110 <sup>A</sup> 72.5	1,185 <sup>B</sup> 1.2	2,300 <sup>B</sup> 2.4	4,510 <sup>A</sup> 4.7	3,395 <sup>A</sup> 3.5	15,170 <sup>A</sup> 15.7	96,670 100.0
, , , , , , , , , , , , , , , , , , ,			Average	per farm (\$)			
Total operating revenues	256,698 A	1,145,188 B	380,107 B	222,778 A	1,000,145 A	104,674 B	271,226
Total crop revenues	199,579 A	996,788 B	345,318 B	189,014 A	946,187 A	69,527 B	218,170
Total grains and oilseeds	194,554 A	98,947 C	20,611 B	1,354 D	F	14,230 B	145,237
Total other crops	5,026 A	897,841 <sup>B</sup>	324,707 B	187,660 A	942,322 A	55,296 A	72,933
Potatoes	289 D	877,095 B	3,489 D	224 E	F	F	11,564
Fruits Vegetables	37 <sup>D</sup> 745 <sup>C</sup>	897 E	3,051 <sup>C</sup> 312,582 <sup>B</sup>	180,805 A	2,120 D	1,135 <sup>C</sup> 2,330 <sup>D</sup>	8,795
Tobacco	745 C	13,768 D	512,562 <sup>B</sup>	3,564 <sup>D</sup> 0	F x	4,397 D	8,748 / 820 <sup>(</sup>
Greenhouse, nursery and floriculture products	82 B	x F	3,992 E	2,348 €	937,685 A	4,397 5 F	33,353
Forage crops (including seeds)	3,185 B	3,224 C	422 C	233 C	345 E	24,376 A	6,207
Other crops	525 D	x	F	485 E	X	19,130 B	3,446
·							
Total livestock and product revenues	<b>13,222</b> A 9,379 A	<b>16,627</b> <sup>C</sup> 11,404 <sup>C</sup>	<b>1,510</b> □ 587 ⊑	<b>F</b> 527 <sup>E</sup>	<b>1,392</b> □ 628 □	<b>11,803</b>	11,803
Cattle Hogs	9,379 A 1,348 B	11,404 C X	587 ⊏ X	527 ⊏ X	628 <sup>D</sup>	7,841 = 1,452 A	8,233 / 1,218 <sup>E</sup>
Poultry and eggs	887 C	×	Ê	23 B	570 ⊑	671 °	788
Dairy products and subsidies	1,277 <sup>C</sup>	3,809 €	X	X	0	1,173 D	1.194
Other livestock and products	332 C	320 D	Ê	Ê	ř	665 C	370
Program payments and insurance proceeds	13,418 A	85,685 B	<b>19,289</b> B	17,269 B	31,674 B	7,631 <sup>C</sup>	14,356
Total other revenues	30,478 A	46,088 B	13.990 <sup>C</sup>	14,918 B	<b>20,893</b> <sup>C</sup>	15,713 B	26,898
Custom work and machine rental	9.800 A	26,955 B	9,507 C	8,867 B	12,117 <sup>C</sup>	8,591 B	9,851
Rental income	3,956 A	9,605 C	2,613 D	2,831 D	2,400 D	2,510 B	3,659
Miscellaneous revenues	16,722 A	9,528 C	1,869 D	3,220 B	6,376 D	4,612 B	13,387
Total operating expenses	192,921 A	930,495 B	<b>325,463</b> B	197,260 A	890,322 A	<b>86,586</b> B	213,153
Total crop expenses	76,460 A	349,952 B	95,339 B	39.797 A	315,909 A	16,115 <sup>C</sup>	77.502
Fertilizer and lime	39,498 A	148,881 B	26,037 B	9,519 B	56,013 B	7,285 C	34,646
Pesticides	21,842 A	92,497 B	16,924 B	11,002 A	17,311 B	4,089 D	19,140
Seed and plants	14,893 A	85,091 B	25,256 B	6,110 B	174,653 B	3,841 D	19,475
Other crop expenses	226 B	23,483 B	27,123 B	13,167 B	67,932 B	899 B	4,241
Total livestock expenses	6,939 A	10,443 <sup>C</sup>	1,756 ⊑	1,120 ⊑	718 D	<b>7,468</b> B	6,451
Cattle purchases	2,603 A	5,646 D	F	x	101 ⊑	2,329 C	2,351
Hog purchases	229 D	X	x	X	X	173 B	201
Poultry and egg purchases	128 <sup>C</sup>	6 <u>7</u> B	<u>F</u>	8 A	10 <u>1</u> E	84 B	113
Other livestock purchases	88 C	F	F	129 D	F	292 D	125
Feed, supplements, straw and bedding	3,329 A 514 A	3,526 <sup>C</sup> 539 <sup>C</sup>	967 D 101 D	506 <sup>E</sup> 123 <sup>E</sup>	293 D 88 D	3,728 <sup>B</sup> 831 <sup>D</sup>	3,100 / 521 E
Veterinary fees, medicine and breeding fees Other livestock expenses	47 B	339 C	X	123 - X	Х	31 E	41
Other investock expenses							
Total machinery expenses	29,209 A	<b>107,948</b> <sup>₿</sup>	31,680 <sup>B</sup>	17,111 A	38,163 B	15,823 B	27,882
Small tools	616 A	302 B	496 C	363 B	403 C	474 A	568
Net fuel expenses, machinery, truck, auto Repairs, licenses and insurance	13,737 <sup>A</sup> 14,856 <sup>A</sup>	47,000 <sup>B</sup> 60,645 <sup>B</sup>	13,163 <sup>B</sup> 18,021 <sup>B</sup>	6,773 <sup>A</sup> 9,975 <sup>A</sup>	14,109 <sup>B</sup> 23,651 <sup>A</sup>	6,760 A 8,589 B	12,724 / 14,591 /
repairs, ilcenses and insurance	14,030 ^	00,043	10,0215		25,0517	0,509 5	14,5517
Total general expenses	80,314 A	462,152 B	196,687 <sup>B</sup>	139,232 A	535,531 A	47,180 B	101,318
Salaries (including CPP, QPP, EI)	10,407 A	166,798 B	93,300 B	65,132 B	266,701 B	10,227 <sup>C</sup>	25,833
Rent	11,752 A	50,120 B	14,478 <sup>C</sup>	6,461 <sup>C</sup>	12,451 <sup>C</sup>	3,578 B	10,782
Insurance Utilities	3,800 A 4,051 A	19,561 <sup>B</sup> 22,906 <sup>B</sup>	5,516 <sup>B</sup> 9,650 <sup>B</sup>	3,699 <sup>A</sup> 4,735 <sup>A</sup>	11,724 <sup>B</sup> 81,984 <sup>B</sup>	2,819 <sup>A</sup> 3,998 <sup>B</sup>	4,154 / 7,180 /
Custom work and machine rental	14,836 A	64,109 B	24,265 <sup>C</sup>	17,088 B	29,143 B	7,092 B	15,057
Net interest expenses	9,840 A	47,619 B	10,369 B	11,527 B	27,804 B	5,599 B	10,360
Net property taxes	3,651 A	5,707 B	2,548 B	2,200 A	4,318 B	2,122 A	3,366
Building and fence repairs	2,507 A	12,523 B	5,421 B	3,673 B	15,968 B	3,070 D	3,315
Marketing expenses	5,085 A	28,597 B	12,411 B	8,202 B	40,986 B	1,867 B	6,450
Miscellaneous expenses	14,384 A	44,213 B	18,728 B	16,514 <sup>C</sup>	44,452 A	6,808 B	14,821
Net operating income	63,776	214,693	54,644	25,519	109,823	18,088	58,074
Adjustment for capital cost allowance (CCA)	30,271 A	98,035 B	24,453 B	18,340 B	59,446 B	14,214 B	28,912
Net operating income adjusted for CCA	33,506	116,658	30,191	7,178	50,378	3,874	29,161
_			Operating margins	per dollar of rev	/enue		
Operating margin	0.25	0.19	0.14	0.11	0.11	0.17	0.21
Operating margin adjusted for CCA	0.13	0.10	0.08	0.03	0.05	0.04	0.11

Table 5-2 Average operating revenues and expenses by farm type, Canada — Animal production

Beef cattle ranching and farming, including feedlots	Dairy cattle and milk production  13,120 A 16.3  497,724 A 31,262 A 25,690 A 5,572 B F C17 E 0 39 B 3,480 B 1,124 D 436,697 A	Hog and pig farming  3,690 A 4.6  Average per farm (\$  1,165,310 A  50,461 B 46,253 B 4,208 C X X 822 E F X 2,280 D 783 E	1,046,208 A 39,078 B 34,761 B 4,317 C X F 1,022 D X F 1,440 C	Other animal production  11,190 ^ 13.9  160,789 ^ 25,206 ^ 22,424 ^ 2,782 c 167 D 42 D 476 ^ x 14 D 14 D 14 D 15 D 16	Animal production  80,625 A 100.0  344,790 A 20,664 A 16,770 A 3,894 A F F 209 E
Including feedlots   Number of farms   48,220 A   59.8	97,724 A 31,262 A 25,690 A 5,572 B F 217 E 0 39 B 3,480 B 1,124 D	farming  3,690 A 4.6  Average per farm (\$  1,165,310 A 50,461 B 46,253 B 4,208 C X X 822 E F X 2,280 D	970duction  4,405 A 5.5  1,046,208 A 39,078 B 34,761 B 4,317 C X F 1,022 D X F 1,440 C	11,190 A 13.9 160,789 A 25,206 A 22,424 A 2,782 C 167 D 42 D 476 A X	80,625 / 100.0 344,790 / 20,664 / 16,770 / 3,894 / F
Number of farms         48,220 A           Distribution by farm type (%)         59.8           Total operating revenues         219,053 A           Total crop revenues         12,765 A           Total grains and oilseeds         9,132 A           Total other crops         3,633 B           Potatoes         F           Fruits         17 D           Vegetables         24 D           Tobacco         0           Greenhouse, nursery and floriculture products         28 E           Forage crops (including seeds)         3,202 B	13,120 A 16.3 497,724 A 31,262 A 25,690 A 5,572 B F 217 E 0 39 B 3,480 B 1,124 D	3,690 ^ 4.6  Average per farm (\$ 1,165,310 ^ 50,461 B 46,253 B 4,208 C	4,405 A 5.5 1,046,208 A 39,078 B 34,761 B 4,317 C X F 1,022 D X F 1,440 C	11,190 A 13.9 160,789 A 25,206 A 22,424 A 2,782 C 167 D 42 D 476 A x	344,790 / 20,664 / 16,770 / 3,894 / F F 2091
Distribution by farm type (%)         59.8           Total operating revenues         219,053 A           Total crop revenues         12,765 A           Total grains and oilseeds         9,132 A           Total other crops         3,633 B           Potatoes         F           Fruits         17 D           Vegetables         24 D           Tobacco         0           Greenhouse, nursery and floriculture products         28 E           Forage crops (including seeds)         3,202 B	497,724 A 31,262 A 25,690 A 5,572 B F 217 E 0 39 B 3,480 B 1,124 D	4.6 Average per farm (\$ 1,165,310 ^ 50,461 B 46,253 B 4,208 C X X 822 E F X 2,280 D	5.5 1,046,208 A 39,078 B 34,761 B 4,317 C X F 1,022 D X F 1,440 C	13.9 160,789 A 25,206 A 22,424 A 2,782 C 167 D 42 D 476 A X	344,790 / 20,664 / 16,770 / 3,894 / F F 2091
Distribution by farm type (%)         59.8           Total operating revenues         219,053 A           Total crop revenues         12,765 A           Total grains and oilseeds         9,132 A           Total other crops         3,633 B           Potatoes         F           Fruits         17 D           Vegetables         24 D           Tobacco         0           Greenhouse, nursery and floriculture products         28 E           Forage crops (including seeds)         3,202 B	497,724 A 31,262 A 25,690 A 5,572 B F 217 E 0 39 B 3,480 B 1,124 D	4.6 Average per farm (\$ 1,165,310 ^ 50,461 B 46,253 B 4,208 C X X 822 E F X 2,280 D	5.5 1,046,208 A 39,078 B 34,761 B 4,317 C X F 1,022 D X F 1,440 C	13.9 160,789 A 25,206 A 22,424 A 2,782 C 167 D 42 D 476 A X	344,790 A 20,664 A 16,770 A 3,894 A F F 209 E
Total crop revenues         12,765 A           Total grains and oilseeds         9,132 A           Total other crops         3,633 B           Potatoes         F           Fruits         17 D           Vegetables         24 D           Tobacco         0           Greenhouse, nursery and floriculture products         28 E           Forage crops (including seeds)         3,202 B	497,724 A 31,262 A 25,690 A 5,572 B F F 217 E 0 39 B 3,480 B 1,124 D	1,165,310 A 50,461 B 46,253 B 4,208 C X 822 E F X 2,280 D	1,046,208 A 39,078 B 34,761 B 4,317 C X F 1,022 D X F 1,440 C	25,206 A 22,424 A 2,782 C 167 D 42 D 476 A X	20,664 A 16,770 A 3,894 A F F 209 B
Total crop revenues         12,765 A           Total grains and oilseeds         9,132 A           Total other crops         3,633 B           Potatoes         F           Fruits         17 D           Vegetables         24 D           Tobacco         0           Greenhouse, nursery and floriculture products         28 E           Forage crops (including seeds)         3,202 B	497,724 A 31,262 A 25,690 A 5,572 B F F 217 E 0 39 B 3,480 B 1,124 D	1,165,310 A 50,461 B 46,253 B 4,208 C X 822 E F X 2,280 D	1,046,208 A 39,078 B 34,761 B 4,317 C X F 1,022 D X F 1,440 C	25,206 A 22,424 A 2,782 C 167 D 42 D 476 A X	20,664 A 16,770 A 3,894 A F F 209 B
Total grains and oilseeds       9,132 A         Total other crops       3,633 B         Potatoes       F         Fruits       17 D         Vegetables       24 D         Tobacco       0         Greenhouse, nursery and floriculture products       28 E         Forage crops (including seeds)       3,202 B	25,690 A 5,572 B F F 217 E 0 39 B 3,480 B 1,124 D	46,253 B 4,208 C x x 822 E F x 2,280 D	34,761 B 4,317 C X F 1,022 D X F 1,440 C	22,424 A 2,782 C 167 D 42 D 476 A X	16,770 <sup>A</sup> 3,894 <sup>A</sup> F F 209 <sup>E</sup>
Total grains and oilseeds       9,132 A         Total other crops       3,633 B         Potatoes       F         Fruits       17 D         Vegetables       24 D         Tobacco       0         Greenhouse, nursery and floriculture products       28 E         Forage crops (including seeds)       3,202 B	25,690 A 5,572 B F F 217 E 0 39 B 3,480 B 1,124 D	46,253 B 4,208 C x x 822 E F x 2,280 D	34,761 B 4,317 C X F 1,022 D X F 1,440 C	22,424 A 2,782 C 167 D 42 D 476 A X	16,770 <sup>A</sup> 3,894 <sup>A</sup> F F 209 <sup>E</sup>
Total other crops         3,633 B           Potatoes         F           Fruits         17 D           Vegetables         24 D           Tobacco         0           Greenhouse, nursery and floriculture products         28 E           Forage crops (including seeds)         3,202 B	5,572 B F F 217 E 0 39 B 3,480 B 1,124 D	4,208 ° x x 822 ° F x 2,280 °	4,317 ° X F 1,022 <sup>D</sup> X F 1,440 °	2,782 <sup>C</sup> 167 <sup>D</sup> 42 <sup>D</sup> 476 <sup>A</sup> x	3,894 F F F 209 F
Fruits         17 D           Vegetables         24 D           Tobacco         0           Greenhouse, nursery and floriculture products         28 E           Forage crops (including seeds)         3,202 B	F 217 E 0 39 B 3,480 B 1,124 D	x 822 <sup>E</sup> F x 2,280 <sup>D</sup>	F 1,022 <sup>D</sup> x F 1,440 <sup>C</sup>	42 <sup>D</sup> 476 <sup>A</sup> X	F 209 <sup>E</sup>
Vegetables 24 D Tobacco 0 Greenhouse, nursery and floriculture products 28 E Forage crops (including seeds) 3,202 B	217 E 0 39 B 3,480 B 1,124 D	822 E F x 2,280 D	1,022 <sup>D</sup> x F 1,440 <sup>C</sup>	476 <sup>A</sup> X	209 E
Tobacco 0 Greenhouse, nursery and floriculture products 28 E Forage crops (including seeds) 3,202 B	0 39 B 3,480 B 1,124 D	F x 2,280 □	x F 1,440 <sup>C</sup>	х	
Greenhouse, nursery and floriculture products 28 E Forage crops (including seeds) 3,202 B	39 B 3,480 B 1,124 D	x 2,280 □	F 1,440 <sup>C</sup>		
Forage crops (including seeds) 3,202 B	3,480 B 1,124 D	2,280 D	1,440 C	14 D	F
	1,124 D				60 E
Other crops 151 E		783 ⊨		1,741 B	2,906 A
	436 697 A		F	Х	367 □
Total livestock and product revenues 163,646 A		904,756 A	964,796 A	102,027 A	277,198 A
Cattle 161,780 A	26,098 A	5,309 C	5,806 D	9,610 B	102,898 A
Hogs 421 <sup>C</sup>	2,218 ⊑	880,892 A	9,747 □	17,268 B	43,837 A
Poultry and eggs 306 D	1,572 D	14,719 C	940,877 A	9,948 B	53,887 A
Dairy products and subsidies 499 D	406,284 A	2,879 €	6,632 D	7,819 B	68,003 A
Other livestock and products 641 D	F	958 D	1,734 ⋿	57,381 B	8,573 A
Program payments and insurance proceeds 13,662 A	11,317 B	158,554 A	11,038 B	<b>9,749</b> B	19,222 A
Total other revenues 28,980 B	18,448 A	51,539 C	31,296 B	23,808 B	27,707 B
Custom work and machine rental 21,762 C	7,667 B	38,303 C	16,078 B	16,453 B	19,178 B
Rental income 3,550 B	2,100 B	7,131 <sup>C</sup>	10,702 C	2,750 B	3,758 A
Miscellaneous revenues 3,668 A	8,681 A	6,104 <sup>C</sup>	4,516 <sup>C</sup>	4,606 B	4,772 A
Total operating expenses 207,313 A	391,532 A	1,128,434 A	911,097 A	146,771 A	309,472 A
Total crop expenses 8,170 A	29,518 A	29.697 B	24,298 B	14,059 A	14,328 A
Fertilizer and lime 4,261 A	13,645 A	15,654 B	6,790 B	7,683 A	6,923 A
Pesticides 1,555 A	4,110 A	4,889 B	3,175 B	3,622 B	2,499 A
Seed and plants 1,968 A	10,226 A	8,912 B	5,412 B	2,155 B	3,844 A
Other crop expenses 385 A	1,536 B	241 D	8,922 D	599 C	1,062 B
Total livestock expenses 134,360 B	126,464 A	720,084 A	567,943 A	58,490 A	173.022 A
Cattle purchases 86,094 B	17,500 B	1,786 C	2,784 D	2,907 B	54,976 B
Hog purchases 110 D	342 E	188,783 B	2,093 D	1,509 B	9,081 A
Poultry and egg purchases 86 D	274 E	3,610 B	200,386 B	1,350 B	11,394 B
Other livestock purchases 230 B	F	94 B	F	14,052 B	2,122 B
Feed, supplements, straw and bedding 44,767 B	87,833 A	491,183 A	355,228 A	32,478 A	87,450 A
Veterinary fees, medicine and breeding fees 3,045 A	17,850 A	33,205 B	6,000 B	5,552 B	7,344 A
Other livestock expenses 29 C	2,560 A	1,422 <sup>C</sup>	1,239 <sup>C</sup>	642 B	655 A
Total machinery expenses 16,742 A	38,249 A	38,494 A	30,231 B	17,108 A	22,025 A
Small tools 604 A	557 A	415 B	451 B	515 B	567 A
Net fuel expenses, machinery, truck, auto 7,846 A	14,939 A	16,339 A	11,883 B	8,082 A	9,642 A
Repairs, licenses and insurance 8,292 A	22,753 A	21,739 A	17,897 B	8,511 A	11,816 A
Total general expenses 48,040 A	197,301 A	340,159 A	288,624 A	57,114 A	100,098 A
<b>Total general expenses</b> Salaries (including CPP, QPP, EI)  6,579 B	43,125 A	85,228 B	83,952 B	10,143 B	20,846 A
Rent 3,524 A	8,302 B	20.485 B	13,412 B	2,839 B	5,523 A
Insurance 2,432 A	9,764 A	15.497 B	11,279 A	3,827 A	4,900 A
Utilities 3,289 A	11.302 A	30,401 A	32,380 A	5,328 A	7,705 A
Custom work and machine rental 10,737 A	24,998 A	54,269 B	34,887 B	8,901 B	16,114 A
Net interest expenses 6,941 A	41.535 A	40,215 B	33,731 A	6,605 B	15,510 A
Net property taxes 2,023 A	4,128 A	6,259 A	4,071 A	1,975 A	2.664 A
Building and fence repairs 2,274 A	8,996 A	16,264 B	14,258 A	4,021 B	4,905 A
Marketing expenses 3,273 A	23,732 A	28,286 B	39,585 B	3,805 B	9,804 A
Miscellaneous expenses 6,968 A	21,418 A	43,255 B	21,070 B	9,670 A	12,125 A
Net operating income 11,740	106,192	36,876	135,112	14,018	35,318
Adjustment for capital cost allowance (CCA) 13,059 A	50,916 A	58,879 A	49,573 A	14,184 A	23,467 A
Net operating income adjusted for CCA -1,319	55,277	-22,003	85,538	-167	11,851
•		margins per dollar			
Operating margin 0.05	· · · · ·	•		0.09	0.10
Operating margin 0.05 Operating margin adjusted for CCA -0.01	0.21 0.11	0.03 -0.02	0.13 0.08	0.09	0.10
-0.01	5.11	3.02	0.00	0.00	0.03

Table 6 Average operating revenues and expenses by revenue class, Canada

			2009 p			
	\$10,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$499,999	\$500,000 and over	Total
Number of farms	69,710 A	28,780 A	33,735 A	22,075 A	22,995 A	177,285 A
Distribution by revenue class (%)	39.3	16.2	19.0	12.5	13.0	100.0
			Average per fai	• •		
Total operating revenues	25,303 A	71,981 A	162,323 A	355,939 A	1,602,280 A	304,679 A
Total crop revenues	9,930 A	32,387 A	78,883 A	169,749 A	640,202 A	128,351 A
Total grains and oilseeds Total other crops	6,561 <sup>A</sup> 3,370 <sup>A</sup>	24,181 <sup>A</sup> 8,206 <sup>A</sup>	62,633 A 16,250 A	141,006 <sup>A</sup> 28,743 <sup>A</sup>	391,897 <sup>A</sup> 248,305 <sup>A</sup>	86,815 A 41,537 A
Potatoes	3,370 A 71 E	253 D	397 B	1.890 B	46.322 A	6.388 A
Fruits	554 B	1.630 B	3,508 B	5.981 <sup>B</sup>	22.947 B	4.871 A
Vegetables	268 C	847 <sup>C</sup>	1,885 B	4,102 <sup>C</sup>	28,929 A	4,865 A
Tobacco	F	F	814 E	1.094 €	1.061 E	448
Greenhouse, nursery and floriculture products	273 C	1,045 C	2,779 B	6,065 B	128,373 A	18,213 A
Forage crops (including seeds)	1,681 A	2,816 A	4,588 A	6,003 B	15,166 B	4,706 A
Other crops	501 <sup>C</sup>	1,547 D	2,280 D	3,610 D	5,508 C	2,046 B
Total livestock and product revenues	8,705 A	21,678 A	50,381 A	133,487 A	765,866 A	132,493 A
Cattle Hogs	6,777 A 111 D	16,367 <sup>A</sup> 402 <sup>E</sup>	29,328 <sup>A</sup> 1,808 <sup>C</sup>	40,008 <sup>A</sup> 8,731 <sup>B</sup>	272,902 <sup>B</sup> 146,932 <sup>A</sup>	51,282 A 20,599 A
ਸogs Poultry and eggs	189 C	694 E	1,606 C 1,445 C	12,022 B	177,128 A	20,599 A
Dairy products and subsidies	153 D	1,467 <sup>C</sup>	14,342 A	67,493 A	155,299 A	31,576 A
Other livestock and products	1,474 B	2,748 B	3,459 B	5,234 <sup>C</sup>	13,605 B	4,101 A
Program payments and insurance proceeds	1,673 A	5,633 A	11,201 A	19,880 A	80,099 A	16,569 A
Total other revenues	4,996 A	12,282 A	21,858 A	32,823 A	116,113 A	27,265 A
Custom work and machine rental	2,162 A	6,078 B	9,914 A	12,175 B	68,255 B	14,092 A
Rental income	847 B	2,338 B	3,806 B	4,452 B	13,205 A	3,704 A
Miscellaneous revenues	1,987 A	3,866 A	8,138 A	16,195 A	34,653 A	9,469 A
Total operating expenses	<b>26,842</b> A	61,016 A	130,244 A	<b>282,026</b> A	1,361,421 A	256,954 A
Total crop expenses	3,241 A	10,988 A	29,923 A	69,468 A	241,845 A	48,772 A
Fertilizer and lime Pesticides	1,476 <sup>A</sup> 675 <sup>A</sup>	5,360 A 2.414 A	14,898 <sup>A</sup> 7.239 <sup>A</sup>	34,925 <sup>A</sup> 17.681 <sup>A</sup>	103,337 <sup>A</sup> 56.553 <sup>A</sup>	22,038 A 11.572 A
Seed and plants	921 A	2,414 A	6,847 A	15,060 A	64,573 A	12,366 A
Other crop expenses	169 B	441 B	939 A	1,802 B	17,381 A	2,795 A
Total livestock expenses	4,643 A	9,579 A	<b>20,865</b> A	<b>56,026</b> A	523,255 A	82,200 A
Cattle purchases	1,433 A	3,560 A	7,892 A	15,401 A	167,460 B	26,283 A
Hog purchases	x	56 E	215 D	1,889 D	30,437 A	4,239 A
Poultry and egg purchases	36 D	93 E	256 C	2,048 B	37,856 B	5,243 B
Other livestock purchases	453 B	760 C	824 C	1,356 E	3,126 <sup>C</sup>	1,033 B
Feed, supplements, straw and bedding	2,107 A	4,143 A	9,659 A	29,914 A	265,157 A	41,458 A
Veterinary fees, medicine and breeding fees Other livestock expenses	599 <sup>в</sup> х	953 <sup>B</sup> F	1,979 A 40 D	4,988 <sup>A</sup> 429 <sup>C</sup>	17,238 <sup>A</sup> 1,982 <sup>A</sup>	3,624 A 320 A
Total machinery expenses	6,423 A	12,614 A	22,044 A	36,417 A	91,869 A	25,219 A
Small tools	398 A	560 A	717 A	767 A	678 A	567 A
Net fuel expenses, machinery, truck, auto	2,900 A	5,852 A	10,073 A	16,132 A	40,914 A	11,322 A
Repairs, licenses and insurance	3,125 A	6,201 A	11,254 A	19,518 A	50,278 A	13,329 A
Total general expenses	12,536 A	27,835 A	57,412 A	120,114 A	504,452 A	100,762 A
Salaries (including CPP, QPP, EI)	629 B	2,751 B	7,890 A	21,554 A	144,055 A	23,565 A
Rent	558 A	1,915 A	4,618 A	11,053 A	43,210 A	8,390 A
Insurance	1,084 A	1,853 A	3,294 A	5,765 A	18,671 A	4,493 A
Utilities	1,400 A	2,457 A	4,226 A	7,430 A	36,543 A	7,419 A
Custom work and machine rental	1,850 A	4,505 A	9,613 A	18,881 A	76,311 A	15,537 A
Net interest expenses	1,838 A	4,141 A	8,343 A	17,556 A	58,080 A	12,702 A
Net property taxes	1,276 A	1,981 A	2,915 A	4,128 A	8,905 A	3,047 A
Building and fence repairs Marketing expenses	1,055 <sup>A</sup> 224 <sup>A</sup>	1,654 <sup>A</sup> 1,079 <sup>A</sup>	2,786 <sup>A</sup> 3,215 <sup>A</sup>	4,910 <sup>A</sup> 9,300 <sup>A</sup>	17,065 <sup>A</sup> 45,814 <sup>A</sup>	4,038 A 7,975 A
Miscellaneous expenses	2,624 A	5,499 A	10,512 A	19,538 A	55,798 A	13,595 A
Net operating income	-1,539	10,964	32,079	73,913	240,859	47,725
Adjustment for capital cost allowance (CCA)	4,309 A	8,920 A	18,331 A	37,121 A	117,054 A	26,436 A
Net operating income adjusted for CCA	-5,848	2,044	13,748	36,793	123,804	21,289
		Op.	erating margins per do	ollar of revenue		
Operating margin	-0.06	0.15	0.20	0.21	0.15	0.16
Operating margin adjusted for CCA	-0.23	0.03	0.08	0.10	0.08	0.07

Table 7-1 Average operating revenues and expenses per farm by province and farm type — Canada

				20	09 p			
	Number of farms	Total operating revenues	Change 2009/2008	Total operating expenses	Change 2009/2008	Net operating income	Change 2009/2008	Net operating income adjusted for CCA
	number	\$	%	\$	%	\$	%	\$
Crop production	96,670 A	<b>271,226</b> A		213,153 A		58,074		29,161
Oilseed and grain farming Potato farming Other vegetable (except potato) and	70,110 <sup>A</sup> 1,185 <sup>B</sup>	256,698 A 1,145,188 B		192,921 <sup>A</sup> 930,495 <sup>B</sup>		63,776 214,693		33,506 116,658
melon farming Fruit and tree nut farming Greenhouse, nursery and floriculture	2,300B 4,510A	380,107 <sup>B</sup> 222,778 <sup>A</sup>		325,463 B 197,260 A		54,644 25,519		30,191 7,178
production Other crop farming	3,395 <sup>A</sup> 15,170 <sup>A</sup>	1,000,145 <sup>A</sup> 104,674 <sup>B</sup>		890,322 <sup>A</sup> 86,586 <sup>B</sup>		109,823 18,088		50,378 3,874
Animal production	80,625 A	<b>344,790</b> A		<b>309,472</b> A		35,318		11,851
Beef cattle ranching and farming, including feedlots Dairy cattle and milk production Hog and pig farming Poultry and egg production Other animal production	48,220 A 13,120 A 3,690 A 4,405 A 11,190 A	219,053 A 497,724 A 1,165,310 A 1,046,208 A 160,789 A	   	207,313 A 391,532 A 1,128,434 A 911,097 A 146,771 A		11,740 106,192 36,876 135,112 14,018	  	-1,319 55,277 -22,003 85,538 -167
Total	177,285 A	<b>304,679</b> A		<b>256,954</b> A		47,725		21,289

Table 7-2 Average operating revenues and expenses per farm by province and farm type — Newfoundland and Labrador

		2009 P								
	Number of farms	Total operating revenues	Change 2009/2008	Total operating expenses	Change 2009/2008	Net operating income	Change 2009/2008	Net operating income adjusted for CCA		
	number	\$	%	\$	%	\$	%	\$		
Crop production	<b>135</b> A	<b>213,376</b> <sup>C</sup>		<b>177,131</b> <sup>C</sup>		36,245		15,888		
Oilseed and grain farming Potato farming Other vegetable (except potato) and	x x	X X		x x		x x		x x		
melon farming Fruit and tree nut farming Greenhouse, nursery and floriculture	55B x	96,771 <sup>B</sup>		78,606 B X		18,165 x		8,350 x		
production Other crop farming	35 <sup>B</sup> x	369,432 <sup>B</sup>		325,213 <sup>B</sup> x		44,219 x		20,182 x		
Animal production	<b>120</b> A	1,195,199B		<b>1,072,312</b> B		122,887		43,601		
Beef cattle ranching and farming, including feedlots Dairy cattle and milk production Hog and pig farming Poultry and egg production Other animal production	x 40 B x x 40 B	x 1,800,862 D x x x 324,911 D	   	1,556,796 D X X 362,396 D		x 244,067 x x -37,485		132,359 x x -90,949		
Total	<b>250</b> A	<b>675,800</b> B		<b>598,679</b> B		77,121		28,980		

Table 7-3
Average operating revenues and expenses per farm by province and farm type — Prince Edward Island

	2009 P								
	Number of farms	Total operating revenues	Change 2009/2008	Total operating expenses	Change 2009/2008	Net operating income	Change 2009/2008	Net operating income adjusted for CCA	
	number	\$	%	\$	%	\$	%	\$	
Crop production	<b>520</b> A	<b>652,817</b> A		<b>573,253</b> A		79,564		26,156	
Oilseed and grain farming Potato farming Other vegetable (except potato) and	95 <sup>B</sup> 255 <sup>A</sup>	120,309 B 1,169,790 A		112,498 <sup>B</sup> 1,022,238 <sup>A</sup>		7,812 147,552		-6,631 55,291	
melon farming Fruit and tree nut farming Greenhouse, nursery and floriculture	30 B 60 B	257,388 B 121,706 E		241,439 B 103,955 D		15,948 17,750 <sup>⊑</sup>		-7,434 4,882 ⊑	
production Other crop farming	х 75 <sup>С</sup>	x 124,085 <sup>C</sup>		x 109,996 <sup>C</sup>		x 14,089		x 373	
Animal production	600 A	<b>275,130</b> A		<b>241,921</b> A		33,209		10,893	
Beef cattle ranching and farming, including feedlots Dairy cattle and milk production Hog and pig farming Poultry and egg production Other animal production	280 A 195 A 25 C X 80 C	132,573 B 443,482 A 640,623 D X 125,736 D	  	126,424 B 354,131 A 688,317 C X 122,600 D	  	6,149 89,351 -47,693 x 3,136		-2,465 47,679 -90,983 X -7,436	
Total	1,115 <sup>A</sup>	450,147 A		395,458 A		54,689		17,966	

Table 7-4
Average operating revenues and expenses per farm by province and farm type — Nova Scotia

				20	09 p			
	Number of farms	Total operating revenues	Change 2009/2008	Total operating expenses	Change 2009/2008	Net operating income	Change 2009/2008	Net operating income adjusted for CCA
	number	\$	%	\$	%	\$	%	\$
Crop production	<b>790</b> A	<b>223,482</b> B		<b>216,084</b> B		7,398		-10,044
Oilseed and grain farming Potato farming Other vegetable (except potato) and melon farming Fruit and tree nut farming	X X 85 <sup>D</sup> 355 <sup>B</sup>	x x 247,305 D 213,952 C		x x 210,395 D 226,319 C	 	x x 36,909 -12,367		x x 20,452 -31,960
Greenhouse, nursery and floriculture production Other crop farming	215 <sup>C</sup> 105 <sup>C</sup>	236,587 <sup>C</sup> 208,517 <sup>D</sup>		225,714 <sup>C</sup> 173,774 <sup>D</sup>		10,873 34,743		-3,601 18,674
Animal production	<b>925</b> A	459,037 A		388,730 A	•••	70,306		40,141
Beef cattle ranching and farming, including feedlots Dairy cattle and milk production Hog and pig farming Poultry and egg production Other animal production	310B 245A 30E 135B 205C	74,963 °C 586,394 A F 1,282,090 B 337,049 °C	  	79,268 C 471,013 A F 1,088,144 B 273,733 C	  	-4,305 115,381 F 193,946 63,316	  	-12,725 62,227 F 141,822 42,543
Total	1,720 A	350,446 A		309,140 A		41,305		17,006

Table 7-5 Average operating revenues and expenses per farm by province and farm type — New Brunswick

	2009 P								
	Number of farms	Total operating revenues	Change 2009/2008	Total operating expenses	Change 2009/2008	Net operating income	Change 2009/2008	Net operating income adjusted for CCA	
	number	\$	%	\$	%	\$	%	\$	
Crop production	<b>685</b> A	<b>467,895</b> B		387,418B		80,477		38,597	
Oilseed and grain farming Potato farming Other vegetable (except potato) and	35 <sup>D</sup> 245 <sup>A</sup>	150,848 <sup>D</sup> 851,423 <sup>B</sup>		133,318 <sup>D</sup> 701,185 <sup>B</sup>		17,530 150,237		-2,888 80,978	
melon farming Fruit and tree nut farming Greenhouse, nursery and floriculture	40° 120°B	202,762 D 157,456 C		189,290 D 137,154 C		13,472 20,302		3,029 -633	
production Other crop farming	85 <sup>C</sup> 155 <sup>B</sup>	F 140,142 <sup>B</sup>		F 91,498 <sup>B</sup>		F 48,644		F 22,621	
Animal production	<b>730</b> A	<b>429,536</b> B		<b>383,876</b> B		45,661		19,315	
Beef cattle ranching and farming, including feedlots Dairy cattle and milk production Hog and pig farming Poultry and egg production Other animal production	335 A 215 A x 55 C 95 C	70,675 A 515,774 A X 1,782,759 C 74,096 C		66,636 A 412,139 A X 1,572,278 C 67,648 B	  	4,039 103,635 x 210,481 6,448	  	-4,103 54,153 x 162,118 -412	
Total	1,420 A	448,133 A		385,593 B		62,540		28,663	

Table 7-6 Average operating revenues and expenses per farm by province and farm type — Quebec

	2009 P								
	Number of farms	Total operating revenues	Change 2009/2008	Total operating expenses	Change 2009/2008	Net operating income	Change 2009/2008	Net operating income adjusted for CCA	
	number	\$	%	\$	%	\$	%	\$	
Crop production	10,165 A	218,091 A		177,995 A		40,096		18,483	
Oilseed and grain farming Potato farming Other vegetable (except potato) and	3,550 A 185 B	230,922 A 825,830 B		187,503 A 669,301 B		43,420 156,529		15,352 94,138	
melon farming Fruit and tree nut farming Greenhouse, nursery and floriculture	750 <sup>C</sup> 945 <sup>B</sup>	406,146 B 231,574 B		347,295 <sup>C</sup> 186,991 <sup>B</sup>		58,851 44,583		33,672 25,450	
production Other crop farming	725 <sup>B</sup> 4,015 <sup>B</sup>	567,634 <sup>B</sup> 78,121 <sup>B</sup>		494,997 <sup>B</sup> 56,651 <sup>B</sup>		72,637 21,470		42,718 8,988	
Animal production	<b>14,360</b> A	<b>450,122</b> A		385,593 A		64,529		35,215	
Beef cattle ranching and farming, including feedlots Dairy cattle and milk production Hog and pig farming Poultry and egg production Other animal production	4,130 A 6,145 A 1,595 B 905 B 1,585 C	224,409 A 405,204 A 1,037,743 B 1,348,903 C 109,842 B	   	197,788 A 312,402 A 998,265 B 1,175,243 C 93,009 B	  	26,621 92,802 39,478 173,661 16,833	  	13,536 52,869 -1,273 125,528 8,553	
Total	<b>24,530</b> A	353,947 A	•••	<b>299,546</b> A		54,402		28,279	

Table 7-7
Average operating revenues and expenses per farm by province and farm type — Ontario

	2009 P								
	Number of farms	Total operating revenues	Change 2009/2008	Total operating expenses	Change 2009/2008	Net operating income	Change 2009/2008	Net operating income adjusted for CCA	
	number	\$	%	\$	%	\$	%	\$	
Crop production	<b>21,240</b> A	<b>262,727</b> A		<b>226,639</b> A		36,089		13,319	
Oilseed and grain farming Potato farming Other vegetable (except potato) and	14,825 <sup>A</sup> 220 <sup>E</sup>	169,518 A 712,770 E		140,010 A 592,477 E		29,508 120,293 <sup>E</sup>		11,118 61,877 E	
melon farming Fruit and tree nut farming Greenhouse, nursery and floriculture	940 B 935 B	415,513B 338,283B		358,899 B 302,145 B		56,614 36,138		29,585 9,269	
production Other crop farming	1,185 <sup>B</sup> 3,135 <sup>B</sup>	1,537,450 <sup>B</sup> 121,492 <sup>B</sup>		1,385,171 <sup>B</sup> 110,285 <sup>B</sup>		152,279 11,207		62,206 -1,820	
Animal production	<b>20,275</b> A	<b>326,433</b> A		<b>290,331</b> A		36,102		11,200	
Beef cattle ranching and farming, including feedlots Dairy cattle and milk production Hog and pig farming Poultry and egg production Other animal production	8,280 A 4,820 A 1,345 B 1,780 B 4,065 B	154,757 A 463,024 A 779,030 B 935,114 B 97,499 B	  	157,084 A 357,828 A 740,059 B 808,885 B 105,529 B	  	-2,327 105,197 38,971 126,229 -8,029		-11,348 54,871 -6,039 73,693 -16,354	
Total	<b>41,520</b> A	<b>293,845</b> A		257,750 A		36,095		12,284	

Table 7-8
Average operating revenues and expenses per farm by province and farm type — Manitoba

	2009 P								
	Number of farms	Total operating revenues	Change 2009/2008	Total operating expenses	Change 2009/2008	Net operating income	Change 2009/2008	Net operating income adjusted for CCA	
	number	\$	%	\$	%	\$	%	\$	
Crop production	8,685 A	369,086 A		286,345 A		82,741		41,577	
Oilseed and grain farming Potato farming Other vegetable (except potato) and	7,605 A 95 C	358,861 A 3,109,447 B		276,555 A 2,473,822 B		82,307 635,625		40,764 384,462	
melon farming Fruit and tree nut farming Greenhouse, nursery and floriculture	25 <sup>C</sup> x	769,028 <sup>C</sup> X		640,481 <sup>C</sup> x		128,547 x		65,715 x	
production Other crop farming	90° 845°	593,798 <sup>B</sup> 119,528 <sup>C</sup>		526,345 <sup>B</sup> 94,029 <sup>C</sup>		67,453 25,499		31,523 10,979	
Animal production	6,875 A	314,470 A		<b>291,331</b> A		23,139		308	
Beef cattle ranching and farming, including feedlots Dairy cattle and milk production Hog and pig farming Poultry and egg production Other animal production	5,165 A 350 B 355 B 310 C 695 C	111,116 A 670,071 B 2,489,362 B 730,538 C 335,475 C	  	106,548 A 525,423 B 2,449,995 B 615,056 C 284,911 C	   	4,567 144,648 39,367 115,482 50,565	  	-4,736 66,366 -95,267 76,671 20,135	
Total	15,565 A	<b>344,943</b> A		288,549 A		56,394		23,334	

Table 7-9 Average operating revenues and expenses per farm by province and farm type — Saskatchewan

				20	09 p			
	Number of farms	Total operating revenues	Change 2009/2008	Total operating expenses	Change 2009/2008	Net operating income	Change 2009/2008	Net operating income adjusted for CCA
	number	\$	%	\$	%	\$	%	\$
Crop production	<b>29,390</b> A	250,203 A		182,812 A		67,390		39,355
Oilseed and grain farming Potato farming Other vegetable (except potato) and	27,620 A X	257,476 A X		187,966 <sup>A</sup> x		69,510 x		40,546 x
melon farming Fruit and tree nut farming Greenhouse, nursery and floriculture	x x	x x		x x		x x		x x
production Other crop farming	F 1,595 <sup>C</sup>	F 117,206 <sup>D</sup>		F 85,098 <sup>C</sup>		F 32,108		F 20,348
Animal production	10,570 A	188,521 A		173,706 A		14,815		-509
Beef cattle ranching and farming, including feedlots Dairy cattle and milk production Hog and pig farming Poultry and egg production Other animal production	9,255 A 155 C 60 D 125 E 970 C	142,250 B 966,008 B 4,723,737 D 618,073 E 179,113 C	   	134,016 B 754,950 B 4,669,182 D 534,527 E 144,027 C	  	8,234 211,059 54,555 83,546 E 35,086	   	-3,256 104,088 -272,794 42,003 19,774
Total	39,960 A	<b>233,885</b> A		180,403 A		53,482		28,809

**Table 7-10** Average operating revenues and expenses per farm by province and farm type — Alberta

				20	09 p			
	Number of farms	Total operating revenues	Change 2009/2008	Total operating expenses	Change 2009/2008	Net operating income	Change 2009/2008	Net operating income adjusted for CCA
	number	\$	%	\$	%	\$	%	\$
Crop production	20,755 A	<b>271,788</b> A		<b>200,831</b> A		70,957		35,687
Oilseed and grain farming Potato farming Other vegetable (except potato) and	16,065 A 110 E	294,704 A 1,657,671 E		212,364 A 1,174,899 E		82,340 482,772 E		43,780 277,301 E
melon farming Fruit and tree nut farming Greenhouse, nursery and floriculture	65 <sup>E</sup> F	681,411 <sup>C</sup> F		568,853 <sup>D</sup> F		112,557 F		66,995 F
production Other crop farming	305 <sup>C</sup> 4,130 <sup>B</sup>	713,090 <sup>C</sup> 113,483 <sup>D</sup>		627,883 <sup>C</sup> 97,607 <sup>D</sup>		85,208 15,876		35,387 -1,455
Animal production	<b>21,400</b> A	359,950 ₿		332,129 B		27,821		7,209
Beef cattle ranching and farming, including feedlots Dairy cattle and milk production Hog and pig farming Poultry and egg production Other animal production	17,985 A 425 B 205 C 310 C 2,475 B	336,988 B 928,604 A 1,296,292 B 1,133,017 C 255,532 B	   	315,926 B 725,153 A 1,287,185 C 1,003,766 C 220,040 B		21,062 203,451 9,107 129,251 35,492	  	4,085 103,548 -77,864 77,645 11,514
Total	<b>42,160</b> A	316,548 A		<b>267,491</b> A		49,057		21,229

Table 7-11
Average operating revenues and expenses per farm by province and farm type — British Columbia

				20	09 р			
	Number of farms	Total operating revenues	Change 2009/2008	Total operating expenses	Change 2009/2008	Net operating income	Change 2009/2008	Net operating income adjusted for CCA
	number	\$	%	\$	%	\$	%	\$
Crop production	4,305 A	315,305 A		277,943 A		37,361		12,927
Oilseed and grain farming Potato farming Other vegetable (except potato) and	295 <sup>B</sup> 45 <sup>C</sup>	232,939 <sup>B</sup> 920,975 <sup>B</sup>		201,421 <sup>B</sup> 734,542 <sup>B</sup>		31,519 186,432		-9,894 118,644
melon farming Fruit and tree nut farming Greenhouse, nursery and floriculture	285 <sup>B</sup> 1,960 <sup>B</sup>	248,983 B 183,860 B		207,438 <sup>B</sup> 164,097 <sup>B</sup>		41,545 19,763		27,185 5,719
production Other crop farming	635 <sup>B</sup> 1,085 <sup>B</sup>	1,169,774 <sup>B</sup> 69,322 <sup>B</sup>		1,023,548 <sup>B</sup> 69,321 <sup>B</sup>		146,226 1		76,270 -12,985
Animal production	4,760 A	<b>380,441</b> A		350,059 A		30,383		1,806
Beef cattle ranching and farming, including feedlots Dairy cattle and milk production Hog and pig farming Poultry and egg production Other animal production	2,465 A 530 A 45 A 740 B 970 C	128,480 A 1,153,843 B 1,336,809 A 987,377 B 90,364 C	  	130,598 A 1,025,979 B 1,171,177 A 877,287 B 97,806 B	  	-2,118 127,865 165,632 110,089 -7,442	  	-15,616 20,253 121,984 62,684 -16,086
Total	9,060 A	<b>349,494</b> A		315,796 A		33,698		7,090

Table 8-1 Average operating revenues and expenses by revenue class and province

			2009 p			
	\$10,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$499,999	\$500,000 and over	Total
Number of farms						
Canada	69,710 A	28,780 A	33,735 A	22,075 A	22,995 A	177,285
Newfoundland and Labrador	90 A	30 B	35 B	x	70 B	250
Prince Edward Island	395 A	135 A	140 A	165 A	285 A	1,115
Nova Scotia	845 A	160 B	225 A	185 A	305 A	1,720
New Brunswick	600 A	165 B	190 A	160 A	305 A	1,420
Quebec	6,935 A	3,660 B	5,410 A	4,565 A	3,965 A	24,530
Ontario	18,295 A	6,060 A 2,465 A	6,745 A	4,980 A	5,440 A	41,520
Manitoba Saskatchewan	5,540 <sup>A</sup> 14,285 <sup>A</sup>	2,465 A 7,570 A	3,010 <sup>A</sup> 8,715 <sup>A</sup>	2,160 A 5,030 A	2,375 A 4,360 A	15,565 39,960
Alberta	18,345 A	7,070 A	7,970 A	4,195 A	4,580 A	42,160
British Columbia	4,365 A	1,460 A	1,295 A	620 B	1,315 A	9,060
			Average per farm	1 (\$)		
Total operating revenues						
Canada	25,303 A	<b>71,981</b> A	162,323 A	355,939 A	1,602,280 A	304,679
Newfoundland and Labrador	22,885 A	71,973 A	181,089 A	x	2,309,267 B	675,800
Prince Edward Island	23,080 A	72,814 A	158,310 A	366,364 A	1,420,124 A	450,147
Nova Scotia	23,429 A	73,918 A	163,431 A	363,653 A	1,524,842 A	350,446
New Brunswick	23,664 A	66,383 A	165,495 A	357,871 A	1,704,325 B	448,133
Quebec	27,110 A	74,196 A	166,843 A	355,271 A	1,437,849 A	353,947
Ontario Manitoba	24,523 <sup>A</sup> 25,749 <sup>A</sup>	71,690 <sup>A</sup> 72,177 <sup>A</sup>	162,382 <sup>A</sup> 163,075 <sup>A</sup>	360,563 A 357,022 A	1,548,600 <sup>A</sup> 1,590,353 <sup>A</sup>	293,845 344,943
Saskatchewan	26,126 A	72,376 A	161,027 A	351,159 A	1,206,250 A	233,885
Alberta	25,391 A	71,194 A	161,338 A	355,534 A	2.097.655 A	316.548
British Columbia	22,933 A	69,440 A	155,448 A	356,685 A	1,926,655 A	349,494
Total operating expenses						
Canada	26,842 A	61,016 A	130,244 A	<b>282,026</b> A	1,361,421 A	256,954
Newfoundland and Labrador	24,234 B	62,535 A	173,834 B	х	2,022,672 B	598,679
Prince Edward Island	26,927 A	68,721 A	144,620 A	291,964 A	1,250,820 A	395,458
Nova Scotia	24,478 A	66,110 B	141,266 A	313,436 A	1,340,714 A	309,140
New Brunswick	25,829 A	58,416 B	137,658 A	287,779 A	1,468,364 B	385,593
Quebec	25,181 A	60,038 A	127,685 A	285,036 A	1,251,921 A	299,546
Ontario Manitoba	29,974 <sup>A</sup> 26,912 <sup>A</sup>	67,478 <sup>A</sup> 62,273 <sup>A</sup>	140,463 <sup>A</sup> 131,484 <sup>A</sup>	296,230 A 283,087 A	1,345,574 <sup>A</sup> 1,336,244 <sup>A</sup>	257,750 288,549
Saskatchewan	23,272 A	57,250 A	124,755 A	264,440 A	924,018 A	180,403
Alberta	26,147 A	58,555 A	125,551 A	277,166 A	1,796,378 B	267,491
British Columbia	31,529 B	65,014 A	144,840 A	302,462 A	1,707,596 A	315,796
Net operating income						
Canada	-1,539	10,964	32,079	73,913	240,859	47,725
Newfoundland and Labrador	-1,350	9,438	7,255	X	286,595	77,121
Prince Edward Island	-3,847	4,093	13,690	74,400	169,304	54,689
Nova Scotia	-1,049	7,808	22,165	50,217 70,092	184,128	41,305
New Brunswick Quebec	-2,165 1,929	7,967 14,159	27,837 39,158	70,092	235,961 185,929	62,540 54,402
Ontario	-5,452	4,212	21,919	64,332	203,026	36,095
Manitoba	-1,163	9,905	31,591	73,935	254,108	56,394
Saskatchewan	2,854	15,126	36,272	86,719	282,232	53,482
Alberta	-756	12,639	35,787	78,368	301,276	49,057
British Columbia  Net operating income adjusted for CCA	-8,596	4,426	10,608	54,222	219,059	33,698
Canada	-5,848	2,044	13,748	36,793	123,804	21,289
	-5,268	100	-10,600		136,035	28,980
Newfoundland and Labrador Prince Edward Island	-5,266 -7,801	-3,186	-2,284	x 43,627	59,022	17,966
Nova Scotia	-5,315	-1,480	6,470	22,339	92,668	17,006
New Brunswick	-7,059	-602	8,231	33,971	124,122	28,663
Quebec	-2,190	5,198	20,611	36,180	104,266	28,279
Ontario	-9,675	-3,964	6,309	31,786	93,775	12,284
Manitoba	-4,883	1,265	13,913	35,794	112,544	23,334
Saskatchewan	-579	7,111	18,192	46,671	163,508	28,809
Alberta	-5,595	2,012	14,523	35,189	157,344	21,229
British Columbia	-14,926	-4,527	-6,711	21,498	99,578	7,090

Table 8-2 Average operating revenues and expenses by revenue class and farm type, Canada

			2009 p			
	\$10,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$499,999	\$500,000 and over	Total
Number of farms						
Crop production	34,655 A	16,520 A	20,665 A	12,665 A	12,165 A	96,670
Dilseed and grain farming	21,415 A	12,455 A	16,280 A	10,745 A	9,210 A	70,110
Potato farming	205 E	110 E	95 B	140 B	640 A	1,185
Other vegetable (except potato) and melon farming	825 C	395 D	450 C	235 C	400 B	2,300
ruit and tree nut farming Greenhouse, nursery and floriculture production	1,885 <sup>B</sup> 845 <sup>B</sup>	805 <sup>B</sup> 475 <sup>D</sup>	920 <sup>B</sup> 620 <sup>C</sup>	460 B 400 C	440 <sup>B</sup> 1,055 <sup>B</sup>	4,510 3,395
Other crop farming	9,480 A	2,270 B	2,300 B	685 B	430 C	15,170
Animal production	35,060 A	12,255 A	13,070 A	9,415 A	10,830 A	80,625
eef cattle ranching and farming, including feedlots	26,280 A	9,290 A	7,870 A	2,520 A	2,265 A	48,220
airy cattle and milk production	435 D	715 <sup>C</sup>	3,050 A	4,990 A	3,935 A	13,120
og and pig farming	435 D	205 E	575 C	675 B	1,790 A	3,690
oultry and egg production	775 <sup>C</sup>	240 E	330 C	755 B	2,310 <sup>A</sup> 535 <sup>C</sup>	4,405
ther animal production	7,120 A	1,800 B	1,255 B	485 C		11,190
otal	69,710 A	28,780 A	33,735 A	22,075 A	22,995 A	177,285
			Average per fa	rm (\$)		
otal operating revenues						
crop production	25,970 A	<b>72,590</b> A	162,504 <sup>A</sup>	353,729 A	1,338,279 A	271,226
Dilseed and grain farming	27,532 A	73,007 A	164,162 A	354,000 A	1,088,102 A	256,698
totato farming	27,639 <sup>B</sup> 26.917 <sup>A</sup>	69,731 A	167,670 A	366,875 A	2,000,493 A	1,145,188
hther vegetable (except potato) and melon farming ruit and tree nut farming	25,344 A	70,852 <sup>A</sup> 71,806 <sup>A</sup>	156,534 <sup>A</sup> 156,300 <sup>A</sup>	356,108 A 354,658 A	1,672,544 <sup>A</sup> 1.349.143 <sup>A</sup>	380,107 222,778
Greenhouse, nursery and floriculture production	25,868 A	72,999 A	162,780 A	349,320 A	2,946,764 A	1,000,145
Other crop farming	22,456 A	70,907 A	154,056 A	348,025 A	1,448,688 <sup>C</sup>	104,674
nimal production	<b>24,645</b> A	71,159 A	162,038 A	358,913 A	1,898,821 A	344,790
eef cattle ranching and farming, including feedlots	25,115 A	71,228 A	154,318 <sup>A</sup>	342,243 A	3,162,495 B	219,053
airy cattle and milk production	27,227 B	73,574 A	185,771 A	358,823 A	1,045,209 A	497,724
og and pig farming	26,982 <sup>C</sup>	76,013 A	164,453 A	384,574 A	2,189,854 A	1,165,310
oultry and egg production ther animal production	23,528 <sup>B</sup> 22,726 <sup>A</sup>	76,053 <sup>A</sup> 68,628 <sup>A</sup>	170,937 <sup>A</sup> 149,155 <sup>A</sup>	388,676 A 363,503 A	1,827,132 <sup>A</sup> 2,159,749 <sup>B</sup>	1,046,208 160,789
otal	25,303 A	71,981 A	162,323 A	355,939 A	1,602,280 A	304,679
otal operating expenses	25,505 ^	71,501	102,323	300,939	1,002,200	304,073
Crop production	23,851 A	<b>57,620</b> A	127,181 A	268,820 A	1,051,597 A	213,153
• •	24,070 A					192,921
oilseed and grain farming otato farming	24,070 A 29,344 D	57,506 A 42,199 D	126,513 <sup>A</sup> 143,469 <sup>A</sup>	265,157 A 298,387 A	801,834 <sup>A</sup> 1,624,572 <sup>A</sup>	930,495
ther vegetable (except potato) and melon farming	23,207 B	52,283 B	136,538 A	298,540 A	1,441,019 B	325,46
ruit and tree nut farming	28,623 A	71,210 A	140,584 A	319,213 A	1,144,075 A	197,260
Greenhouse, nursery and floriculture production	26,070 B	57,576 A	136,633 A	295,043 A	2,635,038 A	890,322
Other crop farming	22,144 B	55,080 A	121,462 A	261,293 B	1,213,033 <sup>C</sup>	86,586
nimal production	<b>29,800</b> A	65,593 A	135,089 A	299,792 A	1,709,433 A	309,472
eef cattle ranching and farming, including feedlots	29,551 A	64,909 A	130,812 A	308,287 A	3,006,393 B	207,313
Dairy cattle and milk production	18,589 D	54,933 B	143,470 A	277,619 A	831,017 A	391,532
log and pig farming Poultry and egg production	27,536 <sup>D</sup> 25,761 <sup>B</sup>	65,937 <sup>B</sup> 80,339 <sup>B</sup>	131,745 <sup>A</sup> 150,129 <sup>B</sup>	370,990 <sup>A</sup> 329,440 <sup>A</sup>	2,130,476 <sup>A</sup> 1,590,715 <sup>A</sup>	1,128,434 911,097
Other animal production	31,978 A	71,380 B	139,035 A	337,773 B	1,779,661 B	146,771
otal	26,842 A	61,016 A	130,244 A	<b>282,026</b> A	1,361,421 A	256,954
let operating income						
Crop production	2,119	14,970	35,323	84,909	286,682	58,074
Dilseed and grain farming	3,462	15,501	37,649	88,843	286,268	63,776
otato farming	-1,705	27,532	24,201	68,488	375,921	214,693
Other vegetable (except potato) and melon farming	3,710	18,569	19,997	57,568	231,526	54,644
ruit and tree nut farming	-3,279	596	15,717	35,445	205,068	25,519
Greenhouse, nursery and floriculture production Other crop farming	-202 311	15,423 15,827	26,147 32,595	54,276 86,732	311,726 235,655	109,823 18,088
nimal production	-5,155	5,566	26,949	59,120	189,388	35,318
eef cattle ranching and farming, including feedlots	-4,437	6,319	23,505	33,956	156,102	11,740
Pairy cattle and milk production	8,638	18,641	42,301	81,204	214,193	106,192
og and pig farming	-555	10,077	32,708	13,584	59,379	36,876
oultry and egg production	-2,233	-4,286	20,808	59,236	236,417	135,112
Other animal production	-9,252	-2,752	10,120	25,729	380,088	14,018
						47,725

Table 8-2 – continued Average operating revenues and expenses by revenue class and farm type, Canada

_			2009 p			
	\$10,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$499,999	\$500,000 and over	Total
			Average per fa	ırm (\$)		
Net operating income adjusted for CCA						
Crop production	-1,933	6,294	16,729	44,013	154,434	29,161
Oilseed and grain farming Potato farming Other vegetable (except potato) and melon farming Fruit and tree nut farming Greenhouse, nursery and floriculture production Other crop farming	-24 -4,544 203 -7,962 -4,053 -4,988	7,078 21,330 E 13,282 -7,147 7,189 4,630	18,411 8,988 8,534 2,551 15,317 12,774	46,437 40,825 34,877 5,287 31,884 42,693	158,816 204,192 129,713 110,136 141,514 86,016	33,506 116,658 30,191 7,178 50,378 3,874
Animal production	-9,718	-3,683	9,034	27,080	89,400	11,851
Beef cattle ranching and farming, including feedlots Dairy cattle and milk production Hog and pig farming Poultry and egg production Other animal production	-9,037 5,912 <sup>E</sup> -2,999 F -13,513	-3,692 10,738 2,903 -9,822 <sup>E</sup> -9,334	4,946 23,412 16,000 5,517 -2,604	4,088 46,812 -17,510 33,932 -5,135	70,188 104,310 -43,503 155,711 219,370	-1,319 55,277 -22,003 85,538 -167
Total	-5,848	2,044	13,748	36,793	123,804	21,289

Table 9-1 Distribution of farms by net operating income, province and farm type — Canada

				2009 F	)			
_			Net operating in	come group			Average	Farms
	\$0 or under	\$1 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 and over	Total	net operating Income	with negative or zero net operating income
_			numb	er			\$	%
Crop production	21,705 A	33,175 A	13,765 A	12,610 A	15,410 A	96,670 A	58,074	22.5
Oilseed and grain farming Potato farming Other vegetable (except potato) and melon	13,865 A 260 D	22,310 A 165 D	10,790 A 110 <sup>C</sup>	10,470 A 130 D	12,690 A 520 A	70,110 A 1,185 B	63,776 214,693	19.8 21.9
farming Fruit and tree nut farming Greenhouse, nursery and floriculture	470 <sup>B</sup> 1,635 <sup>A</sup>	1,060 <sup>C</sup> 1,610 <sup>B</sup>	235 <sup>C</sup> 565 <sup>C</sup>	185 <sup>C</sup> 320 <sup>C</sup>	340 <sup>C</sup> 390 <sup>C</sup>	2,300 B 4,510 A	54,644 25,519	20.4 36.3
production Other crop farming	835 <sup>C</sup> 4,635 <sup>B</sup>	985 <sup>B</sup> 7,055 <sup>B</sup>	435 <sup>C</sup> 1,630 <sup>B</sup>	415 <sup>C</sup> 1,105 <sup>B</sup>	725 <sup>B</sup> 745 <sup>B</sup>	3,395 <sup>A</sup> 15,170 <sup>A</sup>	109,823 18,088	24.6 30.6
Animal production	29,695 A	24,120 A	8,605 A	8,230 A	9,965 A	<b>80,625</b> A	35,318	36.8
Beef cattle ranching and farming, including feedlots Dairy cattle and milk production Hog and pig farming Poultry and egg production Other animal production	21,060 A 1,010 B 1,110 B 865 C 5,670 B	17,540 A 1,390 C 720 D 675 B 3,800 B	4,830 A 1,960 B 540 C 480 C 805 C	2,925 A 3,750 A 500 C 645 B 410 C	1,865 B 5,020 A 830 B 1,740 A 510 B	48,220 A 13,120 A 3,690 A 4,405 A 11,190 A	11,740 106,192 36,876 135,112 14,018	43.7 7.7 30.1 19.6 50.7
Total	51,405 A	57,300 A	22,375 A	20,835 A	25,380 A	177,285 A	47,725	29.0

Table 9-2
Distribution of farms by net operating income, province and farm type — Newfoundland and Labrador

				2009	p			
_			Net operating in	ncome group			Average	Farms
	\$0 or under	\$1 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 and over	Total	net operating Income	with negative or zero net operating income
_			numb	er			\$	%
Crop production	<b>30</b> B	<b>55</b> B	x	x	x	135 A	36,245	22.2
Oilseed and grain farming	x	0	0	0	0	х	х	x
Potato farming Other vegetable (except potato) and melon	х	х	0	0	0	х	х	х
farming	х	30 B	x	х	X	55 B	18,165	х
Fruit and tree nut farming Greenhouse, nursery and floriculture	х	Х	0	0	0	х	Х	х
production	X	x	X	х	X	35 B	44,219	х
Other crop farming	x	X	X	X	X	x	X	х
Animal production	<b>50</b> B	x	x	x	<b>35</b> C	<b>120</b> A	122,887	41.7
Beef cattle ranching and farming, including								
feedlots	х	х	0	Х	X	X	X	х
Dairy cattle and milk production	X	X	X	X	X	40 B	244,067	X
Hog and pig farming	0	X	0	0	0	X	Х	X
Poultry and egg production Other animal production	X X	X X	X X	X X	x x	х 40 в	-37,485	X X
Total	75 B	80 A	x	<b>30</b> C	45 B	250 A	77,121	30.0

Table 9-3
Distribution of farms by net operating income, province and farm type — Prince Edward Island

				2009	)			
_			Net operating in	come group			Average	Farms
	\$0 or under	\$1 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 and over	Total	net operating Income	with negative or zero net operating income
_			numb	er			\$	%
Crop production	170 A	<b>125</b> B	<b>50</b> B	<b>50</b> B	125 A	<b>520</b> A	79,564	32.7
Oilseed and grain farming Potato farming Other vegetable (except potato) and melon	35 <sup>C</sup> 55 <sup>B</sup>	35 D 35 C	x x	х 30 в	x 115 <sup>B</sup>	95 B 255 A	7,812 147,552	36.8 21.6
farming Fruit and tree nut farming Greenhouse, nursery and floriculture	30 c	x x	x x	x x	x x	30 B 60 B	15,948 17,750 <sup>E</sup>	x 50.0
production Other crop farming	x 25 <sup>D</sup>	x 30 D	0 x	x x	x x	х 75 <sup>С</sup>	x 14,089	x 33.3
Animal production	250 A	125 B	<b>70</b> B	55 A	100 B	600 A	33,209	41.7
Beef cattle ranching and farming, including feedlots Dairy cattle and milk production Hog and pig farming Poultry and egg production Other animal production	155 <sup>B</sup>	80 B X X X X	x 35 <sup>C</sup> x x x	x 50 <sup>B</sup> x x 0	x 65 B x x x	280 A 195 A 25 C X 80 C	6,149 89,351 -47,693 X 3,136	55.4 x x x 56.2
Total	420 A	255 A	115 B	110 A	220 A	1,115 A	54,689	37.7

Table 9-4 Distribution of farms by net operating income, province and farm type — Nova Scotia

				2009	)			
_			Net operating in	come group			Average	Farms
	\$0 or under	\$1 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 and over	Total	net operating Income	with negative or zero net operating income
_			numb	er			\$	%
Crop production	<b>290</b> B	330 B	<b>70</b> C	<b>55</b> C	<b>50</b> B	<b>790</b> A	7,398	36.7
Oilseed and grain farming	x	x	x	x	x	x	x	x
Potato farming Other vegetable (except potato) and melon	х	х	х	х	Х	х	Х	х
farming	x	45 E	x	x	X	85 D	36,909	x
Fruit and tree nut farming Greenhouse, nursery and floriculture	175 <sup>C</sup>	120 <sup>C</sup>	Х	Х	x	355 B	-12,367	49.3
production	40 E	110 D	30 E	X	Х	215 C	10,873	18.6
Other crop farming	45 C	50 D	X	х	X	105 <sup>C</sup>	34,743	42.9
Animal production	<b>315</b> <sup>B</sup>	<b>205</b> B	<b>75</b> C	<b>120</b> B	210 A	925 A	70,306	34.1
Beef cattle ranching and farming, including								
feedlots	185 B	100 C	X	X	Х	310 B	-4,305	59.7
Dairy cattle and milk production	Х	35 D	25 C	75 B	85 B	245 A	115,381	х
Hog and pig farming	X	Х	0	Х	X	30 E	F	х
Poultry and egg production	х 75 <sup>D</sup>	X 45 ⊑	X	X	70 <sup>B</sup> 35 <sup>C</sup>	135 <sup>B</sup> 205 <sup>C</sup>	193,946	X
Other animal production	750	45 ⊏	x	х	35 C	205 C	63,316	36.6
Total	610 B	540 B	145 B	180 B	255 A	1,720 A	41,305	35.5

Table 9-5 Distribution of farms by net operating income, province and farm type — New Brunswick

				2009	)			
_			Net operating in	come group			Average	Farms
	\$0 or under	\$1 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 and over	Total	net operating Income	with negative or zero net operating income
_			numb	er			\$	%
Crop production	<b>200</b> B	<b>205</b> B	<b>75</b> C	<b>55</b> B	150 A	685 A	80,477	29.2
Oilseed and grain farming Potato farming Other vegetable (except potato) and melon	х 45 <sup>С</sup>	х 40 D	х 30 <sup>D</sup>	x x	х 110 <sup>в</sup>	35 <sup>D</sup> 245 <sup>A</sup>	17,530 150,237	x 18.4
farming Fruit and tree nut farming Greenhouse, nursery and floriculture	х 55 в	х 35 <sup>С</sup>	x x	x x	x x	40 <sup>C</sup> 120 <sup>B</sup>	13,472 20,302	x 45.8
production Other crop farming	х 45 D	40 <sup>D</sup> 55 <sup>D</sup>	x x	x x	x x	85 <sup>C</sup> 155 <sup>B</sup>	F 48,644	x 29.0
Animal production	245 A	<b>205</b> B	<b>80</b> B	90 B	105 B	730 A	45,661	33.6
Beef cattle ranching and farming, including feedlots Dairy cattle and milk production Hog and pig farming Poultry and egg production Other animal production	170 <sup>A</sup>	130 <sup>B</sup>	x 40 B x x x	x 70 A x x x	x 75 <sup>B</sup> x x x	335 A 215 A x 55 C 95 C	4,039 103,635 x 210,481 6,448	50.7
Total	440 A	415 A	155 B	145 A	260 A	1,420 A	62,540	31.0

Table 9-6
Distribution of farms by net operating income, province and farm type — Quebec

				2009	)			
_			Net operating in	come group			Average	Farms
	\$0 or under	\$1 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 and over	Total	net operating Income	with negative or zero net operating income
_			numb	er			\$	%
Crop production	<b>2,110</b> B	<b>4,305</b> B	1,605 B	1,135 B	995 B	10,165 A	40,096	20.8
Oilseed and grain farming	825 B	1,145 B	625 C	480 C	470 B	3,550 A	43,420	23.2
Potato farming	35 D	25 D	х	x	75 C	185 B	156,529	18.9
Other vegetable (except potato) and melon				_				
farming	150 D	355 D	70 C	F	130 C	750 C	58,851	20.0
Fruit and tree nut farming	210 <sup>C</sup>	355 D	210 D	110 D	55 D	945 B	44,583	22.2
Greenhouse, nursery and floriculture production	125 E	270 D	125 D	75 D	125 <sup>C</sup>	725 B	72.637	17.2
Other crop farming	770 D	2,150 C	560 D	405 D	140 D	4,015 B	21,470	19.2
. •		•					•	
Animal production	<b>2,535</b> B	<b>3,570</b> <sup>B</sup>	<b>2,015</b> B	2,890 A	3,340 A	14,360 A	64,529	17.7
Beef cattle ranching and farming, including								
feedlots	970 B	1,970 B	505 C	400 C	295 C	4,130 A	26,621	23.5
Dairy cattle and milk production	355 C	530 C	970 B	1,985 B	2,300 A	6,145 A	92,802	5.8
Hog and pig farming	365 C	290 D	310 D	285 C	335 C	1,595 B	39,478	22.9
Poultry and egg production	235 E	110 D	75 E	145 D	340 B	905 B	173,661	26.0
Other animal production	605 D	675 D	165 E	F	70 E	1,585 <sup>C</sup>	16,833	38.2
Total	4.650 A	7,880 A	3.630 B	4.025 A	4.345 A	24,530 A	54,402	19.0

Table 9-7
Distribution of farms by net operating income, province and farm type — Ontario

				2009 F	1			
_			Net operating in	come group			Average	Farms
	\$0 or under	\$1 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 and over	Total	net operating Income	with negative or zero net operating income
_			numb	er			\$	%
Crop production	7,205 A	7,775 A	2,190 A	1,905 B	2,155 A	21,240 A	36,089	33.9
Oilseed and grain farming Potato farming Other vegetable (except potato) and melon	4,615 <sup>A</sup> F	5,785 <sup>A</sup> F	1,645 <sup>B</sup> x	1,480 <sup>B</sup> x	1,300 B 60 B	14,825 A 220 E	29,508 120,293 <sup>E</sup>	31.1 F
farming Fruit and tree nut farming Greenhouse, nursery and floriculture	210 <sup>C</sup> 385 <sup>C</sup>	415 <sup>D</sup> 230 <sup>C</sup>	115 <sup>E</sup> 125 <sup>D</sup>	70 <sup>D</sup> 60 <sup>E</sup>	130 <sup>D</sup> 140 <sup>D</sup>	940 <sup>B</sup> 935 <sup>B</sup>	56,614 36,138	22.3 41.2
production Other crop farming	345 <sup>D</sup> 1,560 <sup>C</sup>	265 <sup>D</sup> 1,035 <sup>C</sup>	105 <sup>D</sup> 195 <sup>D</sup>	145 <sup>D</sup> 140 <sup>D</sup>	325 <sup>C</sup> 205 <sup>D</sup>	1,185 <sup>B</sup> 3,135 <sup>B</sup>	152,279 11,207	29.1 49.8
Animal production	8,570 A	4,765 B	1,880 B	1,995 B	3,070 A	<b>20,275</b> A	36,102	42.3
Beef cattle ranching and farming, including feedlots Dairy cattle and milk production Hog and pig farming Poultry and egg production Other animal production	4,965 A 410 D 435 C 285 E 2,475 B	2,425 B 675 D 325 D 240 D 1,100 C	520 <sup>C</sup> 755 <sup>C</sup> 165 <sup>D</sup> 170 <sup>D</sup> 275 <sup>D</sup>	190 <sup>C</sup> 1,265 <sup>B</sup> 120 <sup>D</sup> 310 <sup>C</sup> 130 <sup>D</sup>	180 <sup>C</sup> 1,715 <sup>A</sup> 295 <sup>C</sup> 780 <sup>B</sup> 85 <sup>D</sup>	8,280 A 4,820 A 1,345 B 1,780 B 4,065 B	-2,327 105,197 38,971 126,229 -8,029	60.0 8.5 32.3 16.0 60.9
Total	15,780 A	12,535 A	4,070 A	3,905 A	5,220 A	41,520 A	36,095	38.0

Table 9-8 Distribution of farms by net operating income, province and farm type — Manitoba

_				2009	)			
_			Net operating in	come group			Average	Farms
	\$0 or under	\$1 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 and over	Total	net operating Income	with negative or zero net operating income
_		\$	%					
Crop production	1,555 B	2,360 A	1,320 A	1,405 A	2,050 A	8,685 A	82,741	17.9
Oilseed and grain farming	1,315 B	1,835 A	1,185 A	1,360 A	1,905 A	7,605 A	82,307	17.3
Potato farming Other vegetable (except potato) and melon	x	х	x	x	75 B	95 C	635,625	х
farming	x	x	x	x	x	25 C	128,547	x
Fruit and tree nut farming Greenhouse, nursery and floriculture	Х	х	Х	Х	0	х	х	х
production	X	35 E	X	x	X	90 C	67,453	х
Other crop farming	210 D	455 D	105 E	35 C	40 E	845 C	25,499	24.9
Animal production	<b>2,860</b> B	<b>2,285</b> B	<b>660</b> B	<b>535</b> B	<b>540</b> A	6,875 A	23,139	41.6
Beef cattle ranching and farming, including								
feedlots	2,355 B	1,925 B	45 <u>5</u> B	315 C	110 B	5,165 A	4,567	45.6
Dairy cattle and milk production	X	X	F	95 C	160 B	350 B	144,648	X
Hog and pig farming	140 <sup>C</sup>	50 E 55 E	30 D F	40 D	95 B	355 B 310 C	39,367	39.4 F
Poultry and egg production Other animal production	315 D	225 D	65 E	55 <sup>C</sup>	105 <sup>B</sup> 65 <sup>D</sup>	695 C	115,482 50,565	45.3
		2235					50,505	
Total	4,415 A	4,650 A	1,975 A	1,935 A	2,585 A	15,565 A	56,394	28.4

Table 9-9 Distribution of farms by net operating income, province and farm type — Saskatchewan

	2009 P									
_			Net operating in	come group			Average	Farms		
	\$0 or under	\$1 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 and over	Total	net operating Income	with negative or zero net operating income		
_			numb	er			\$	%		
Crop production	<b>4,735</b> A	9,510 A	5,085 A	<b>4,680</b> A	5,375 A	29,390 A	67,390	16.1		
Oilseed and grain farming	4,345 A	8,580 A	4,840 A	4,585 A	5,270 A	27,620 A	69,510	15.7		
Potato farming Other vegetable (except potato) and melon	x	х	x	x	x	x	x	х		
farming	x	x	0	X	0	x	X	x		
Fruit and tree nut farming Greenhouse, nursery and floriculture	Х	х	Х	0	Х	х	х	Х		
production	X	X	F	X	X	F	F	X		
Other crop farming	365 <sup>C</sup>	880 D	190 ⊑	75 D	85 E	1,595 <sup>C</sup>	32,108	22.9		
Animal production	4,050 A	4,075 A	1,310 B	<b>720</b> B	415 B	10,570 A	14,815	38.3		
Beef cattle ranching and farming, including feedlots	0.005 4	0.000 4	4.450 B	000 B	205.0	0.055.4	0.004	20.0		
Dairy cattle and milk production	3,605 <sup>A</sup>	3,660 A X	1,150 <sup>B</sup> X	620 <sup>B</sup> 25 <sup>E</sup>	225 <sup>C</sup> 90 <sup>D</sup>	9,255 A 155 C	8,234 211,059	39.0 x		
Hog and pig farming	x	x	x	25 - X	X	60 D	54,555	X		
Poultry and egg production	x	x	F	x	25 B	125 E	83,546 E	x		
Other animal production	405 D	390 D	F	F	60 E	970 <sup>C</sup>	35,086	41.8		
Total	8,790 A	13,585 A	6,400 A	5,400 A	5,795 A	39,960 A	53,482	22.0		

**Table 9-10** Distribution of farms by net operating income, province and farm type — Alberta

				2009	)			
_			Net operating in	come group			Average	Farms
	\$0 or under	\$1 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 and over	Total	net operating Income	with negative or zero net operating income
_			numb	er			\$	%
Crop production	3,865 A	6,970 A	<b>2,910</b> B	2,970 A	4,045 A	<b>20,755</b> A	70,957	18.6
Oilseed and grain farming Potato farming Other vegetable (except potato) and melon	2,630 <sup>B</sup> x	4,795 <sup>B</sup> x	2,425 <sup>B</sup> x	2,510 <sup>B</sup> F	3,695 A 60 D	16,065 A 110 E	82,340 482,772 <sup>E</sup>	16.4 x
farming Fruit and tree nut farming Greenhouse, nursery and floriculture	x x	x F	x x	x 0	F 0	65 E F	112,557 F	x x
production Other crop farming	55 <sup>D</sup> 1,145 <sup>B</sup>	105 <sup>E</sup> 1,970 <sup>B</sup>	х 450 <sup>С</sup>	55 <sup>D</sup> 365 <sup>C</sup>	55 <sup>D</sup> 200 <sup>C</sup>	305 <sup>C</sup> 4,130 <sup>B</sup>	85,208 15,876	18.0 27.7
Animal production	8,625 A	7,525 A	<b>2,140</b> B	1,515 B	1,595 B	<b>21,400</b> A	27,821	40.3
Beef cattle ranching and farming, including feedlots Dairy cattle and milk production Hog and pig farming Poultry and egg production Other animal production	7,325 A F 75 C 35 C 1,130 B	6,445 A X X F 965 D	1,945 <sup>B</sup> x x x x 140 <sup>E</sup>	1,285 B 60 E F 40 D 85 E	990 B 290 B 60 D 120 C 150 C	17,985 A 425 B 205 C 310 C 2,475 B	21,062 203,451 9,107 129,251 35,492	40.7 F 36.6 11.3 45.7
Total	12,485 A	14,500 A	5,045 A	4,485 A	5,645 A	42,160 A	49,057	29.6

Table 9-11 Distribution of farms by net operating income, province and farm type — British Columbia

_			Net operating in	come group			Average	Farms			
	\$0 or under	\$1 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 and over	Total	net operating Income	with negative or zero net operating income			
_			numb	er			\$	%			
Crop production	1,540 B	1,530 B	<b>450</b> B	<b>340</b> B	<b>445</b> B	4,305 A	37,361	35.8			
Oilseed and grain farming	75 C	110 A	50 D	40 E	30 D	295 B	31,519	25.4			
Potato farming	x	x	X	x	x	45 C	186,432	х			
Other vegetable (except potato) and melon											
farming	45 D	135 C	30 E	40 D	30 E	285 B	41,545	15.8			
Fruit and tree nut farming Greenhouse, nursery and floriculture	750 B	745 <sup>C</sup>	190 <sup>C</sup>	125 <sup>C</sup>	165 <sup>C</sup>	1,960 B	19,763	38.3			
production	205 D	115 <sup>C</sup>	70 D	80 D	160 <sup>C</sup>	635 B	146,226	32.3			
Other crop farming	470 °	415 C	110 D	50 D	35 E	1,085 B	140,220	43.3			
Animal production	<b>2,200</b> B	1,325 B	<b>370</b> B	<b>295</b> B	<b>565</b> B	<b>4,760</b> A	30,383	46.2			
Beef cattle ranching and farming, including											
feedlots	1,325 B	795 B	195 B	100 D	45 D	2,465 A	-2,118	53.8			
Dairy cattle and milk production	100 D	60 D	40 E	115 <sup>C</sup>	215 B	530 A	127,865	18.9			
Hog and pig farming	X	X	X	X	X	45 A	165,632	X			
Poultry and egg production	215 D	120 D	80 E	60 D	265 <sup>C</sup>	740 B	110,089	29.1			
Other animal production	545 D	340 D	45 E	х	Х	970 C	-7,442	56.2			
Total	3,745 A	2,860 A	815 B	<b>630</b> B	1,010 A	9,060 A	33,698	41.3			

**Table 10-1** Distribution of farms by net operating income, revenue class and farm type, Canada — Gross operating revenues from \$10,000 to \$49,999

				2009	p			
_			Net operating in	come group			Average	Farms
	\$0 or under	\$1 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 and over	Total	net operating Income	with negative or zero net operating income
_			numb	er			\$	%
Crop production	12,595 A	20,495 A	1,555 <sup>C</sup>			<b>34,655</b> A	2,119	36.3
Oilseed and grain farming	7,370 A	12,810 A	1,235 <sup>C</sup>			21,415 A	3,462	34.4
Potato farming Other vegetable (except potato) and melon	F	F	x			205 €	-1,705	F
farming	215 B	595 C	X			825 C	3,710	26.1
Fruit and tree nut farming Greenhouse, nursery and floriculture	900 B	935 C	F			1,885 B	-3,279	47.7
production	390 D	440 C	X			845 B	-202	46.2
Other crop farming	3,595 B	5,635 B	250 D			9,480 A	311	37.9
Animal production	19,785 A	14,605 A	<b>660</b> D			35,060 A	-5,155	56.4
Beef cattle ranching and farming, including feedlots	14,875 <sup>A</sup>	10,950 A	460 <sup>D</sup>			26,280 A	-4,437	56.6
Dairy cattle and milk production	14,875 A 80 C	10,950 ^	460 <sup>5</sup>			26,260 A 435 D	-4,437 8,638	18.4
Hog and pig farming	150 E	290 ⊑	X			435 D	-555	34.5
Poultry and egg production	480 D	240 C	x			775 C	-2,233	61.9
Other animal production	4,205 B	2,845 B	Ê			7,120 A	-9,252	59.1
Total	32,385 A	35.105 A	2,210 B			69,710 A	-1,539	46.5

Table 10-2 Distribution of farms by net operating income, revenue class and farm type, Canada — Gross operating revenues from \$50,000 to \$99,999

				2009 F	)			
			Net operating in	come group			Average	Farms
	\$0 or under	\$1 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 and over	Total	net operating Income	with negative or zero net operating income
			numb	er			\$	%
Crop production	3,655 A	<b>7,220</b> A	<b>4,445</b> A	1,190 <sup>C</sup>		16,520 A	14,970	22.1
Oilseed and grain farming Potato farming Other vegetable (except potato) and melon	2,750 A X	5,380 A 40 C	3,340 <sup>B</sup> 25 <sup>D</sup>	х 880 с		12,455 A 110 E	15,501 27,532	22.1 x
farming Fruit and tree nut farming Greenhouse, nursery and floriculture	60 <sup>D</sup> 265 <sup>C</sup>	235 E 395 C	90 E 125 <sup>D</sup>	x x		395 <sup>D</sup> 805 <sup>B</sup>	18,569 596	15.2 32.9
production Other crop farming	65 <sup>C</sup> 500 <sup>C</sup>	270 <sup>D</sup> 910 <sup>C</sup>	F 745 <sup>C</sup>	x 125 <sup>E</sup>		475 <sup>D</sup> 2,270 <sup>B</sup>	15,423 15,827	13.7 22.0
Animal production	3,995 A	5,160 A	2,720 B	375 D		12,255 A	5,566	32.6
Beef cattle ranching and farming, including feedlots Dairy cattle and milk production Hog and pig farming Poultry and egg production Other animal production	2,980 A 120 E 60 E F 745 C	4,140 A 215 D F 100 E 635 D	1,885 <sup>B</sup> 370 <sup>E</sup> F F 355 <sup>D</sup>	290 <sup>D</sup> x x x x F	  	9,290 A 715 C 205 E 240 E 1,800 B	6,319 18,641 10,077 -4,286 -2,752	32.1 16.8 29.3 F 41.4
Total	7,655 A	12,385 A	7,170 A	1,570 B		28,780 A	10,964	26.6

Table 10-3
Distribution of farms by net operating income, revenue class and farm type, Canada — Gross operating revenues from \$100,000 to \$249,999

				2009	)			
_			Net operating in	come group			Average	Farms
	\$0 or under	\$1 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 and over	Total	net operating Income	with negative or zero net operating income
_		\$	%					
Crop production	3,225 A	<b>4,265</b> A	<b>5,930</b> A	6,160 A	1,075 B	<b>20,665</b> A	35,323	15.6
Oilseed and grain farming	2,320 B	3,235 A	4,810 A	5,025 A	895 B	16,280 A	37,649	14.3
Potato farming Other vegetable (except potato) and melon	Х	х	30 C	X	Х	95 B	24,201	х
farming	105 €	155 D	90 C	80 E	x	450 C	19,997	23.3
Fruit and tree nut farming Greenhouse, nursery and floriculture	240 B	210 <sup>C</sup>	290 D	150 D	F	920 B	15,717	26.1
production	155 <sup>E</sup>	170 D	150 C	120 D	25 E	620 C	26,147	25.0
Other crop farming	385 D	475 D	565 <sup>C</sup>	765 <sup>C</sup>	110 E	2,300 B	32,595	16.7
Animal production	2,855 A	<b>2,875</b> A	3,415 A	3,345 A	<b>580</b> C	13,070 A	26,949	21.8
Beef cattle ranching and farming, including								
feedlots	1,990 A	1,850 A	1,945 A	1,740 B	335 D	7,870 A	23,505	25.3
Dairy cattle and milk production	250 D 105 D	560 <sup>C</sup> 150 <sup>E</sup>	925 B 150 D	1,185 <sup>B</sup> 105 <sup>E</sup>	125 <sup>D</sup> F	3,050 A 575 C	42,301 32,708	8.2 18.3
Hog and pig farming Poultry and egg production	70 E	85 D	105 E	105 L	X	330 C	20,808	21.2
Other animal production	440 D	230 D	285 D	250 D	F	1,255 B	10,120	35.1
Total	6,085 A	7.150 A	9.350 A	9,510 A	1,655 B	33,735 A	32,079	18.0

Table 10-4
Distribution of farms by net operating income, revenue class and farm type, Canada — Gross operating revenues from \$250,000 to \$499,999

_			Net operating in	come group			Average	Farms			
_	\$0 or under	\$1 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 and over	Total	net operating Income	with negative or zero net operating income			
_			numb	er			\$	%			
Crop production	1,195 B	<b>830</b> B	<b>1,485</b> B	4,140 A	5,020 A	12,665 A	84,909	9.4			
Oilseed and grain farming	845 B	635 B	1,200 B	3,635 A	4,440 A	10,745 A	88,843	7.9			
Potato farming Other vegetable (except potato) and melon	x	Х	Х	45 D	40 B	140 B	68,488	х			
farming	35 E	F	35 E	60 D	65 E	235 C	57,568	14.9			
Fruit and tree nut farming Greenhouse, nursery and floriculture	105 D	65 E	95 D	100 C	85 D	460 B	35,445	22.8			
production	75 E	60 ⊑	80 D	115 D	70 D	400 C	54,276	18.8			
Other crop farming	110 ⊑	F	55 D	185 D	310 <sup>C</sup>	685 B	86,732	16.1			
Animal production	<b>1,400</b> B	1,005 B	<b>1,205</b> B	3,290 A	2,510 A	9,415 A	59,120	14.9			
Beef cattle ranching and farming, including											
feedlots	620 C	470 C	405 B	610 B	415 B	2,520 A	33,956	24.6			
Dairy cattle and milk production	315 D	270 D 80 D	500 <sup>C</sup> 125 <sup>D</sup>	2,145 <sup>B</sup> 160 <sup>D</sup>	1,755 <sup>B</sup> 80 <sup>E</sup>	4,990 A 675 B	81,204	6.3			
Hog and pig farming Poultry and egg production	225 <sup>D</sup> 75 <sup>E</sup>	135 D	125 D 105 D	290 C	80 ⊑ 150 D	755 B	13,584 59,236	33.3 9.9			
Other animal production	155 E	60 E	F	85 D	110 D	485 C	25,729	32.0			
Total	2,590 B	1,840 B	2,690 A	7,430 A	7,525 A	22,075 A	73,913	11.7			

Table 10-5 Distribution of farms by net operating income, revenue class and farm type, Canada — Gross operating revenues of \$500,000 and over

				2009				
_			Net operating in	come group			Average	Farms
	\$0 or under	\$1 to \$24,999	\$25,000 to \$49,999	\$50,000 to \$99,999	\$100,000 and over	Total	net operating Income	with negative or zero net operating income
_		\$	%					
Crop production	1,020 B	365 D	<b>340</b> C	1,125 B	9,315 A	<b>12,165</b> A	286,682	8.4
Oilseed and grain farming Potato farming Other vegetable (except potato) and melon	585 B 80 B	250 <sup>D</sup> x	210 <sup>C</sup> 25 <sup>D</sup>	815 <sup>B</sup> 40 <sup>C</sup>	7,355 A 480 A	9,210 A 640 A	286,268 375,921	6.4 12.5
farming Fruit and tree nut farming Greenhouse, nursery and floriculture	55 <sup>D</sup> 105 <sup>D</sup>	F x	x x	40 <sup>D</sup> 50 <sup>E</sup>	270 <sup>C</sup> 265 <sup>C</sup>	400 B 440 B	231,526 205,068	13.8 23.9
production Other crop farming	145 <sup>D</sup> F	50 E x	65 E X	160 <sup>D</sup> 25 <sup>C</sup>	625 <sup>B</sup> 325 <sup>C</sup>	1,055 <sup>B</sup> 430 <sup>C</sup>	311,726 235,655	13.7 F
Animal production	<b>1,660</b> B	<b>460</b> <sup>C</sup>	615 B	<b>1,215</b> B	6,875 A	10,830 A	189,388	15.3
Beef cattle ranching and farming, including feedlots Dairy cattle and milk production Hog and pig farming Poultry and egg production Other animal production	595 B 235 D 560 B 155 D 115 E	140 <sup>D</sup> 55 <sup>D</sup> 115 <sup>D</sup> 110 <sup>D</sup> F	135 <sup>B</sup> 105 <sup>D</sup> 185 <sup>D</sup> 170 <sup>D</sup> X	290 ° 395 ° 230 ° 290 ° x	1,110 <sup>B</sup> 3,140 <sup>A</sup> 690 <sup>B</sup> 1,590 <sup>A</sup> 345 <sup>B</sup>	2,265 A 3,935 A 1,790 A 2,310 A 535 C	156,102 214,193 59,379 236,417 380,088	26.3 6.0 31.3 6.7 21.5
Total	2,680 A	825 B	960 B	2,340 A	16,195 A	22,995 A	240,859	11.7

Table 11-1
Average operating revenues and expenses by province (or region) for selected farm types — Oilseed and grain farming

				2009 p				
	Atlantic provinces	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada
Number of farms	<b>150</b> B	3,550 A	14,825 A	7,605 A	<b>27,620</b> A	16,065 A	<b>295</b> B	70,110 A
Distribution by province (%)	0.2	5.1	21.1	10.8	39.4	22.9	0.4	100.0
	400 450 0		400 540 4	Average per fa			000 000 D	
Total operating revenues	138,172 B	230,922 A	169,518 A	358,861 A	257,476 A	294,704 A	232,939 B	256,698 A
Total grains and oilseeds	<b>86,733</b> B 74,246 B	<b>169,097</b> A 160,840 A	<b>134,731</b> A 128,349 A	<b>288,024</b> A 282,128 A	<b>203,915</b> A 201,640 A	<b>218,555</b> A 211,340 A	<b>164,093</b> B 154,066 B	<b>199,579</b> A 194,554 A
Total other crops	12,486 B	8,257 B	6,382 B	5,895 C	2,276 <sup>C</sup>	7,215 B	10,027 E	5,026 A
Potatoes	X	F	33 D	1,723 €	X	F	X	289
Fruits	X	151 E	126 E	8 A	2 A	2 A	x	37 🗆
Vegetables	x 0	4,219 D	2,290 <sup>D</sup> F	31 A 0	32 A	121 A	x 0	745 <sup>C</sup> F
Tobacco Greenhouse, nursery and floriculture	U	х	Г	U	х	x	U	Г
products	x	x	38 A	63 A	106 C	x	0	82 B
Forage crops (including seeds)	4,090 B	2,776 C	2,631 B	3,820 B	2,096 C	5,228 B	9,881 ⋿	3,185 ₽
Other crops	X	915 E	494 D	250 D	9 A	1,497 ⋿	0	525 <sup>D</sup>
Total livestock and product revenues	<b>3,451</b> <sup>ℂ</sup>	9,599 C	9,238 B	18,672 B	10,871 A	19,299 A	10,774 ⊑	13,222 A
Cattle	2,983 C	2,865 D	4,149 B	13,200 B	9,133 A	14,345 A	8,037 €	9,379 A
Hogs	X	2,143 D	1,956 D	2,484 <sup>C</sup>	557 A	1,422 A	X	1,348 B
Poultry and eggs Dairy products and subsidies	x 0	F 3,545 <sup>E</sup>	1,359 <sup>E</sup> 1,467 <sup>D</sup>	1,086 <sup>B</sup> F	466 A 462 C	1,100 A 2,005 E	x 0	887 <sup>Q</sup> 1,277 <sup>Q</sup>
Other livestock and products	×	5,545 = F	307 C	F	254 B	426 D	223 B	332
Program payments and insurance proceeds	22,392 <sup>C</sup>	<b>22,549</b> B	5,738 B	18,362 A	9,793 A	22,094 B	24,532 D	13,418 A
Total other revenues	<b>25,596</b> <sup>C</sup>	29,678 B	19,811 A	33,804 A	32,897 A	34,756 A	33,540 C	30,478 A
Custom work and machine rental	15,571 B	23,568 B	14,532 B	8,405 B	5,932 B	9,558 B	14,647 D	9,800 A
Rental income	8,180 ⊑	1,892 €	2,267 B	2,514 <sup>C</sup>	2,965 B	8,219 B	9,417 □	3,956 A
Miscellaneous revenues	1,845 B	4,218 <sup>C</sup>	3,012 C	22,885 A	24,000 A	16,979 A	9,476 D	16,722 A
Total operating expenses	<b>125,276</b> B	187,503 A	140,010 A	276,555 A	187,966 A	212,364 A	<b>201,421</b> B	192,921 A
Total crop expenses	40,170 B	60,289 A	46,559 A	121,184 A	80,039 A	80,631 A	77,236 B	76,460 A
Fertilizer and lime	21,342 B	29,040 A	23,000 A	62,581 A	39,324 A	46,542 A	41,662 B	39,498 A
Pesticides	6,587 B	8,202 B	8,638 A	33,979 A	28,182 A 12.390 A	20,608 A 13,290 A	18,176 <sup>C</sup> 17,299 <sup>C</sup>	21,842 A 14,893 A
Seed and plants Other crop expenses	11,996 <sup>C</sup> 245 <sup>C</sup>	22,583 <sup>A</sup> 464 <sup>C</sup>	14,556 A 366 D	24,402 <sup>A</sup> 223 <sup>D</sup>	12,390 A 143 B	191 C	17,299 ° F	14,693 A
Total livestock expenses Cattle purchases	<b>3,173</b> <sup>B</sup> 1,317 <sup>B</sup>	<b>6,366</b> □ 1,530 ⊑	<b>7,040</b> B 1,903 B	<b>8,075</b> B 2,788 B	<b>4,565</b> A 1,997 B	<b>10,574</b> A 4,480 B	<b>5,753</b> D 984 E	<b>6,939</b> A 2,603 A
Hog purchases	1,517 - X	1,550 = F	499 E	270 C	59 A	218 E	X	229
Poultry and egg purchases	X	F	209 E	156 A	76 A	133 B	x	128
Other livestock purchases	x	x	F	F	61 B	93 E	x	88
Feed, supplements, straw and bedding	1,529 B	3,744 D	3,907 C	4,053 B	1,903 A	4,816 A	4,239 E	3,329 A
Veterinary fees, medicine and breeding fees Other livestock expenses	126 <sup>D</sup> 0	500 <sup>□</sup> x	355 <sup>B</sup> 45 <sup>E</sup>	664 <sup>A</sup> 0	443 A 25 A	721 <sup>B</sup> 113 <sup>A</sup>	415 E 0	514 A 47 B
·								
Total machinery expenses	22,538 B	28,263 A	19,817 A	40,707 A	30,218 A	30,941 A	30,850 B	29,209 A
Small tools Net fuel expenses, machinery, truck, auto	317 <sup>C</sup> 9,437 <sup>B</sup>	205 <sup>C</sup> 11,831 <sup>A</sup>	537 A 9,014 A	619 <sup>A</sup> 20,202 <sup>A</sup>	699 A 14,531 A	642 A 14,103 A	465 <sup>B</sup> 15,232 <sup>C</sup>	616 A 13,737 A
Repairs, licenses and insurance	12,784 B	16,226 A	10,266 A	19,887 A	14,988 A	16,196 A	15,153 B	14,856 A
•								•
Total general expenses Salaries (including CPP, QPP, EI)	<b>59,394</b> <sup>B</sup> 14,386 <sup>C</sup>	<b>92,586</b> A 11,126 B	<b>66,594</b> A 8,881 B	<b>106,589</b> A 15,283 A	<b>73,144</b> A 8,124 A	<b>90,218</b> A 13,041 B	<b>87,582</b> <sup>C</sup> 21,129 <sup>C</sup>	<b>80,314</b> A 10,407 A
Rent	4,025 B	9,979 B	11,692 A	18,253 A	9,841 A	12,547 A	8,038 D	11,752 A
Insurance	3,430 B	5,739 A	3,709 A	4,885 A	2,842 A	4,591 A	3,985 D	3,800 A
Utilities	3,388 B	6,551 B	4,014 A	4,613 A	3,144 A	4,821 A	4,635 <sup>C</sup>	4,051 A
Custom work and machine rental	12,591 <sup>C</sup>	16,070 B	13,331 A	17,923 A	14,025 A	15,952 A	12,306 C	14,836 A
Net interest expenses Net property taxes	8,222 <sup>B</sup> 1,653 <sup>B</sup>	15,324 <sup>B</sup> 3,075 <sup>A</sup>	8,453 A 3,286 A	11,873 <sup>A</sup> 5,596 <sup>A</sup>	8,792 <sup>A</sup> 3,984 <sup>A</sup>	10,724 A 2,670 A	11,885 <sup>D</sup> 2,180 <sup>B</sup>	9,840 A 3,651 A
Building and fence repairs	2,017 B	4,258 B	2,718 A	2,867 A	1,931 A	2,714 A	4,491 E	2,507 A
Marketing expenses	2,364 C	2,447 C	2,004 B	7,598 A	5,873 A	5,991 B	5,084 C	5,085 A
Miscellaneous expenses	7,317 <sup>C</sup>	18,017 A	8,506 A	17,697 A	14,588 A	17,166 A	13,848 <sup>C</sup>	14,384 A
Net operating income	12,896	43,420	29,508	82,307	69,510	82,340	31,519	63,776
Adjustment for capital cost allowance (CCA)	16,512 <sup>C</sup>	28,068 B	18,390 A	41,543 A	28,964 A	38,560 A	41,412 C	30,271 A
Net operating income adjusted for CCA	-3,616	15,352	11,118	40,764	40,546	43,780	-9,894	33,506
_			Opera	ting margins per o	dollar of revenue			
Operating margin	0.09	0.19	0.17	0.23	0.27	0.28	0.14	0.25
	0.00							

**Table 11-2** Average operating revenues and expenses by province (or region) for selected farm types — Potato farming

Number of farms Distribution by province (%)  Total operating revenues  Total crop revenues  Total grains and oilseeds	Newfoundland and Labrador x x	Prince Edward Island 255 A 21.5	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada
Distribution by province (%)  Total operating revenues  Total crop revenues	x		У								
Total crop revenues			x	245 <sup>A</sup> 20.7	185 <sup>₿</sup> 15.6	220 <sup>⊑</sup> 18.6	95℃ 8.0	x x	110 <sup>⊑</sup> 9.3	45 <sup>C</sup> 3.8	1,185 <sup>E</sup> 100.0
Total crop revenues					Average	per farm (	\$)				
	x	1,169,790 A	x	851,423B	<b>825,830</b> B	712,770 E	3,109,447B	x	1,657,671 <sup>E</sup>	<b>920,975</b> B	1,145,188
	x	973,782 A	X	710,430 B	703,929 B		2,919,211B	x	1,362,830 ⊑	815,697B	996,788
Total other crops	X X	55,404 A 918,377 A	x x	40,070 B 670,361 B	37,419 <sup>C</sup> 666,510 <sup>B</sup>		549,394 <sup>C</sup> 2,369,817 <sup>B</sup>	X X	F 1,128,889 E	F 812.883B	98,947 <sup>0</sup> 897.841 <sup>E</sup>
Potatoes	X	912,979 A	х	662,977B	657,463B		2,324,909B	х	1,084,166 E	744,174B	877,095 E
Fruits Vegetables	X X	x 1,203 <sup>E</sup>	x x	F x	x 6,396 <sup>□</sup>	x F	x 39,369 <sup>D</sup>	X X	0 F	x 57,271 <sup>□</sup>	897 E 13,768
Tobacco	x	0	X	Ô	0	x	0	X	0	0	X
Greenhouse, nursery and floriculture							v				F
products Forage crops (including seeds)	X X	x 3,849 <sup>D</sup>	X X	x 4,698□	x F	x F	x 4,491 <sup>D</sup>	X X	x F	x 2,645 <sup>E</sup>	3,224
Other crops	x	0	х	×	0	х	0	х	х	0	x
Total livestock and product revenues	x	<b>42,252</b> <sup>C</sup>	x	7,558 □	F	x	29,449 ⊑	x	F	x	16,627 C
Cattle	X	27,619 D	X	4,789B	F 0	X	F	X	x 0	x 0	11,404
Hogs Poultry and eggs	X X	х 281 <sup>в</sup>	X X	X X	U X	x x	X X	X X	0	U X	X X
Dairy products and subsidies	x	10,889 D	X	x	X	X	0	X	Ŏ	0	3,809 €
Other livestock and products	x	х	Х	x	Х	Х	0	Х	Х	0	320 D
Program payments and insurance proceeds	x	117,826 B	x	92,793B	<b>74,943</b> °	x	<b>64,402</b> D	x	F	x	85,685B
Total other revenues	x	35,931 <sup>C</sup>	x	40,641 □	<b>39,638</b> C	16,971 ⊑	96,385℃	x	104,947 ⊑	<b>65,354</b> <sup>C</sup>	46,088B
Custom work and machine rental	X	30,514 <sup>C</sup>	х	21,950 D	23,645°	F	38,575 C	Х	F	54,128 C	26,955B
Rental income Miscellaneous revenues	X X	4,143 <sup>D</sup> 1,274 <sup>B</sup>	X X	4,562 <sup>D</sup> F	4,519 <sup>C</sup> 11,475 <sup>E</sup>	4,466 E 1,249 E	22,615° 35,196°	X X	43,938 E 13,911 E	10,616 <sup>C</sup> 610 <sup>D</sup>	9,605 ° 9,528 °
Total operating expenses	x	1,022,238 A	x	701,185B	669,301B		2,473,822B	x	1,174,899 ⊑	734,542B	930,495B
Total crop expenses	x	442,756 A	x	267,971 B	254,053B	239,421 <sup>E</sup>	876,053B	x	346,644 ⊑	199,990B	349,952B
Fertilizer and lime	x	208,843 A	х	114,037B	106,505B	86,132 E	396,949B	х	133,046 €	52,689B	148,881 B
Pesticides Seed and plants	X X	128,970 A 82,279 B	x x	76,676B 61,815B	52,281 <sup>B</sup> 63,608 <sup>B</sup>	58,639 E 71,519 E	223,035B 225,020C	X X	103,116E 97,044E	35,168 <sup>B</sup> 70,135 <sup>B</sup>	92,497 B 85,091 B
Other crop expenses	x	22,664 <sup>C</sup>	x	15,443 D	31,660 B	23,131 E	31,048B	x	F	41,998 C	23,483B
Total livestock expenses	x	23,391 □	x	<b>2,676</b> C	x	x	F	x	F	x	10,443
Cattle purchases	X	11,343 E	х	X	X	х	X	Х	X	X	5,646 D
Hog purchases Poultry and egg purchases	X X	X X	x x	X X	0	X X	0 x	X X	0	0	х 67 в
Other livestock purchases	X	x	X	x	X	X	0	X	x	Ō	F
Feed, supplements, straw and bedding	x	8,315 <sup>C</sup> 1,282 <sup>D</sup>	X	1,169 E 260 E	x F	X	7,831 <sup>E</sup> F	X	F F	X	3,526 <sup>Q</sup> 539 <sup>Q</sup>
Veterinary fees, medicine and breeding fees Other livestock expenses	X X	239 E	X X	0	X	x 0	0	X X	0	x 0	339°
Total machinery expenses	x	120,462 A	x	92,894 A	x	x	262,653B	x	130,797 ⊑	x	107,948B
Small tools	x	409B	х	272B	x	x	463 D	х	166 E	x	302B
Net fuel expenses, machinery, truck, auto Repairs, licenses and insurance	X X	54,770 A 65,283 A	x x	40,740 <sup>B</sup> 51,883 <sup>B</sup>	28,908 <sup>B</sup> 47,192 <sup>B</sup>	28,988 E 38,153 E	125,810 <sup>B</sup> 136,380 <sup>B</sup>	X X	50,393 E 80,239 E	35,944 B 49.811 B	47,000 B 60,645 B
•										446.982B	
Total general expenses Salaries (including CPP, QPP, EI)	X X	<b>435,630</b> A 169,050 A	<b>x</b> x	<b>337,644</b> B 134,532B	<b>336,472</b> B 141,191B	98,101 E	<b>1,312,283</b> B 440,436 B	x x	<b>683,775</b> <sup>E</sup> 182,737 <sup>E</sup>	175,166B	462,152 B 166,798 B
Rent	X	46,811B	X	28,976 D	16,678B	34,611 E	181,380°	X	89,183E	37,948 C	50,120B
Insurance	X	22,027 A	X	16,610B	14,071B	9,760 E	56,004 <sup>C</sup> 63,702 <sup>C</sup>	X	24,251E	12,430 C	19,561 B 22,906 B
Utilities Custom work and machine rental	X X	21,800 A 32,901 B	x x	16,760 <sup>B</sup> 31,378 <sup>D</sup>	13,311 <sup>B</sup> 39,803 <sup>B</sup>	13,751 E 35,285 E		X X	43,354 E 138,687 E	13,781 <sup>B</sup> 111,929 <sup>D</sup>	64,109B
Net interest expenses	x	57,076 B	X	35,045B	25,817B	32,710 €	123,319°	X	74,097 E	18,695 C	47,619B
Net property taxes Building and fence repairs	X	5,233 A 11,017 B	X	3,842 <sup>B</sup> 9,735 <sup>B</sup>	4,592B 9,479B	3,522 <sup>E</sup> 8,467 <sup>E</sup>	20,973 <sup>B</sup> 34,739 <sup>C</sup>	X X	4,963 E 20,874 E	4,616 <sup>B</sup> 7,928 <sup>C</sup>	5,707B 12,523B
Marketing expenses	X X	28,606B	x x	23,964 D	18,848¢	21,770 E	55,289D	X	42,643E	32,658 E	28,597B
Miscellaneous expenses	x	41,106 A	x	36,803B	52,684B	20,634 E	99,507B	x	62,987E	31,833 C	44,213B
Net operating income	x	147,552	x	150,237	156,529	120,293 E		x	482,772 E		214,693
Adjustment for capital cost allowance (CCA)  Net operating income adjusted for CCA	х <b>х</b>	92,261 <sup>A</sup> <b>55,291</b>	X X	69,259 <sup>B</sup> <b>80,978</b>	62,391 <sup>B</sup> <b>94,138</b>	58,416 <sup>E</sup> <b>61,877</b> <sup>E</sup>		х <b>х</b>	205,471 E <b>277,301</b> E	67,789 <sup>B</sup> <b>118,644</b>	98,035B <b>116,658</b>
		•			rating margin				•	•	•
		0.40			-				2.25	2.05	
Operating margin Operating margin adjusted for CCA	X X	0.13 0.05	x x	0.18 0.10	0.19 0.11	0.17 0.09	0.20 0.12	X X	0.29 0.17	0.20 0.13	0.19 0.10

Table 11-3

Average operating revenues and expenses by province (or region) for selected farm types — Other vegetable (except potato) and melon farming

	A 12		0 / :	5	D	
	Atlantic provinces	Quebec	Ontario	Prairie provinces	British Columbia	Canada
Number of farms	<b>205</b> B	750 C	940 B	120 D	285 B	2,300
Distribution by province (%)	8.9	32.6	40.9	5.2	12.4	100.0
— Total operating revenues	201,032 B	406,146 B	Average per far	570,375 <sup>C</sup>	248,983 B	380,107
Total crop revenues	176,962 <sup>C</sup>	367,595 <sup>C</sup>	381,716 B	488,301 <sup>C</sup>	232,413 B	345,318
Total grains and oilseeds	1,876 D	11,809 D	34,942 <sup>C</sup>	45,550 D	,c	20,611
Total other crops	175,085 <sup>C</sup>	355,786 B	346,774 B	442,751 D	х	324,707
Potatoes	7,590 D	F	F	2,484 D	Х	3,489
Fruits	3,271 E	2,493 D	2,565 E	3,942 E	X	3,051
Vegetables Tobacco	159,111 <sup>C</sup> x	347,260 <sup>C</sup> 0	332,518 <sup>B</sup> 1,260 <sup>E</sup>	434,911 <sup>D</sup> 0	218,868 <sup>C</sup> 0	312,582 514
Greenhouse, nursery and floriculture products	3.669 <sup>C</sup>	F	1,200 = F	F	3.667 ⊑	3.992
Forage crops (including seeds)	1,410 D	378 □	243 D	X	212 <sup>C</sup>	422
Other crops	x	F	F	x	0	F
Total livestock and product revenues	2,307 B	<b>136</b> <sup>C</sup>	F	860 D	1,731 ⊑	1,510
Cattle	X	X	F	790 D	×	587
Hogs	F	0	X	X	X	X
Poultry and eggs	X	X	F	X	364 E	F
Dairy products and subsidies Other livestock and products	x 150 <sup>⊑</sup>	0 x	x F	0	0 F	X F
Program payments and insurance proceeds	14,057 <sup>C</sup>	<b>24,466</b> <sup>C</sup>	16,521 D	43,796 □	8,608 D	19,289
Total other revenues	7,706 B	13,949 □	14,840 □	F	6,231 <sup>C</sup>	13,990
Custom work and machine rental	5,893 B	9,871 D	9.990 D	F	3,051 <sup>C</sup>	9,507
Rental income	707 D	2,027 D	3,081 D	F	1,263 E	2,613
Miscellaneous revenues	1,105 B	2,051 <sup>C</sup>	F	2,739 D	1,916 B	1,869
Total operating expenses	<b>176,425</b> <sup>C</sup>	<b>347,295</b> <sup>C</sup>	358,899 B	473,119 <sup>C</sup>	<b>207,438</b> B	325,463
Total crop expenses	<b>42,584</b> <sup>C</sup>	<b>107,447</b> <sup>C</sup>	107,495 B	107,849 D	<b>57,660</b> <sup>C</sup>	95,339
Fertilizer and lime	11,609 B	30,469 <sup>C</sup>	29,316 <sup>C</sup>	24,481 E	15,037 <sup>C</sup>	26,037
Pesticides Seed and plants	6,651 <sup>C</sup> 11.954 <sup>C</sup>	18,843 <sup>C</sup> 21.571 <sup>C</sup>	19,940 <sup>C</sup> 33,449 <sup>B</sup>	22,353 <sup>D</sup> 30,203 <sup>C</sup>	7,392 <sup>C</sup> 15.738 <sup>C</sup>	16,924 <sup>1</sup> 25,256 <sup>1</sup>
Other crop expenses	12,370 D	36,564 <sup>C</sup>	24,789 <sup>C</sup>	30,811 <sup>C</sup>	19,493 D	27,123
Total livestock expenses	1,009 C	<b>265</b> C	F	<b>577</b> D	1,711 <sup>C</sup>	1,756
Cattle purchases	145 C	x	F	X	x	F
Hog purchases	x	0	<u>F</u>	0	0	x
Poultry and egg purchases	X	X	F F	0	49 E 30 E	F F
Other livestock purchases Feed, supplements, straw and bedding	700 C	x 132 <sup>C</sup>	1,792 E	x 329 □	896 D	967
Veterinary fees, medicine and breeding fees	91 B	X	1,792 - F	68 D	53 E	101
Other livestock expenses	X	Ô	0	0	x	×
Total machinery expenses	20,504 B	34,249 B	34,177 B	<b>44,230</b> <sup>C</sup>	19,834 B	31,680
Small tools	400 B	291 E	659 D	540 D	541 <sup>C</sup>	496
Net fuel expenses, machinery, truck, auto	9,083 B	13,175 B	15,179 B	16,116 <sup>C</sup>	8,308 B	13,163
Repairs, licenses and insurance	11,020 B	20,783 B	18,339 <sup>C</sup>	27,574 <sup>B</sup>	10,986 B	18,021
Total general expenses	112,328 <sup>C</sup>	<b>205,334</b> <sup>C</sup>	213,956 B	320,463 D	128,233 B	196,687
Salaries (including CPP, QPP, EI)	57,762 <sup>C</sup>	105,091 <sup>C</sup>	94,888 C	122,072 <sup>C</sup>	71,481 B	93,300
Rent	2,991 D	9,849 C	20,134 <sup>C</sup>	F	9,851 D	14,478
Insurance Utilities	3,111 <sup>C</sup> 5,025 <sup>B</sup>	7,142 <sup>B</sup> 9.494 <sup>B</sup>	5,643 <sup>C</sup> 10,921 <sup>C</sup>	6,176 <sup>D</sup> 18,020 <sup>D</sup>	2,381 <sup>C</sup> 5,822 <sup>B</sup>	5,516 <sup>1</sup> 9,650 <sup>1</sup>
Custom work and machine rental	16.112 D	20.397 <sup>C</sup>	27.371 <sup>C</sup>	16,020 b	11.925 E	24.265
Net interest expenses	6.017 B	10.898 C	12.334 <sup>C</sup>	7,937 B	6.770 D	10.369
Net property taxes	1,039 B	2,542 C	3,240 C	2,515 D	1,427 C	2,548
Building and fence repairs	3,105 B	6,766 C	5,525 B	5,595 B	3,217 <sup>C</sup>	5,421
Marketing expenses Miscellaneous expenses	8,981 <sup>D</sup> 8,186 <sup>B</sup>	10,341 <sup>C</sup> 22,815 <sup>C</sup>	14,718 <sup>C</sup> 19,182 <sup>D</sup>	35,152 <sup>D</sup> 24,434 <sup>B</sup>	3,373 <sup>E</sup> 11,987 <sup>B</sup>	12,411 18,728
Net operating income	24.607	58.851	56,614	97.256	41.545	54,644
Net operating income Adjustment for capital cost allowance (CCA)	24,607 14.470 B	58,851 25,178 B	<b>56,614</b> 27.029 <sup>ℂ</sup>	97,256 41.618 <sup>B</sup>	<b>41,545</b> 14.360 В	24,453
Net operating income adjusted for CCA	10,137	33,672	29,585	55,639	27,185	30,191
	•	,	ating margins per do	,		,
_		Opei	amy margins per do	na. or revenue		
Operating margin	0.12	0.14	0.14	0.17	0.17	0.14

**Table 11-4** Average operating revenues and expenses by province (or region) for selected farm types — Fruit and tree nut farming

Number of farms	
	Canada
Total operating revenues	4,510 A
Total operating revenues	100.0
Total from rownues   157,957.8   199,733   225,093   30,862   156,747   F   Total other crops   157,315   199,733   125,000   157,315	222,778 A
Total price proper	189,014 A
Polatose	1,354 D
Fruits	187,660 A
Negetables	224 E 180,805 A
Greenhouse, nursery and floriculture products   F   F   F   F   X   S   S	3,564 D
Forage crops (Including seeds)	0
Other crops         x         2,178 €         x         0         x           Total livestock and product revenues         1,633 °         F         1208 °         x         x           Cattle         727° °         F         608 °         x         x           Hogs         X         X         X         0         0         0         X           Poutry and eggs         27° E         108 °         F         X         X         0         0         X           Dairy products and subsidies         378° D         X         X         0         0         0         X           Cher Program payments and insurance proceeds         11,301° B         14,769° C         29,114° D         X         15,540° C           Program payments and insurance proceeds         11,301° C         12,006° D         29,966° C         17,081° D         X         15,640° C           Total cher revenues         18,297° B         15,938° C         23,966° C         17,081° D         4,689° D         4,988° D         4,699° D         4,689° D </td <td>2,348 E 233 C</td>	2,348 E 233 C
Cattle	485 E
Cattle         727 C   F   60 B   X	F
Poultry and eggs	527 E
Dairy products and subsidies   X	x
Other livestock and products         378 b         F         378 b         X         F           Program payments and insurance proceeds         11,301 8         14,769 c         29,114 b         X         15,540 c           Total other revenues         18,297 8 b         15,938 c         23,956 c         17,081 b         9,049 c           Custom work and machine rental         13,071 c         12,000 b         12,670 b         4,498 b         4,668 b           Rental income         1,231 b         1,371 b         F         F         2,180 b           Rental income         1,231 b         1,371 b         F         F         2,280 b           Total operating expenses         190,897 c         186,991 b         302,145 b         39,128 c         164,097 b           Total operating expenses         41,614 c         38,806 b         67,051 b         6,871 b         22,200 b           Total operating expenses         41,614 c         38,906 b         67,051 b         6,871 b         22,200 b           Total operating expenses         16,953 c         10,850 b         18,898 b         2,123 b         22,841 b           Fertilizer and line         8,559 b         9,624 b         11,620 c         17,75 b         9,375 c	23 B
Program payments and insurance proceeds         11,301 B         14,769 C         29,114 D         x         15,540 C           Total other revenues         18,297 B         15,938 C         23,956 C         17,081 D         9,049 C           Custom work and machine rental         13,071 C         12,006 D         12,670 D         4,498 D         4,668 D           Rental income         1,231 D         1,371 D         F         F         2,180 E           Miscellaneous revenues         3,994 C         2,561 C         5,501 D         F         2,200 D           Total operating expenses         41,614 C         38,906 B         67,051 B         6,871 D         28,841 B           Fertilizer and lime         8,559 B         9,624 B         11,620 C         1,757 E         9,231 C           Pesticides         16,953 C         10,850 D         10,838 B         2,133 D         6,242 B           Seed and plants         5,870 D         6,037 C         11,324 D         1,913 E         3,992 B           Other crop expenses         1,478 C         F         334 C         25,99 C         1,775 P         9,231 C           Total Investock expenses         1,478 C         F         334 C         25,209 C         1,078 D         3,75 C     <	x F
Custom work and machine rental         13,071 c	17,269 B
Custom work and machine rental         13,071 c	14.918 B
Niscellaneous revenues   3,994 c   2,561 c   5,501 b   F   2,200 b   Total operating expenses   19,897 c   186,991 s   302,145 s   39,128 c   164,097 s   164,097 s   161,097 c   161,09	8,867 B
Total operating expenses   190,897 C   186,991 B   302,145 B   39,128 C   164,097 B	2,831 D
Total crop expenses         41,614 °C         38,906 °B         67,051 °B         6,871 °D         28,841 °B           Fertilizer and lime         8,559 °B         9,624 °B         11,620 °C         1,757 °E         9,231 °C           Pesticides         16,953 °C         10,850 °B         18,898 °B         2,123 °D         6,242 °B           Seed and plants         5,870 °D         6,037 °C         11,324 °D         1,913 °E         3,992 °B           Other crop expenses         10,232 °C         12,394 °C         25,209 °C         1,078 °D         9,375 °C           Total livestock expenses         1,478 °C         F         334 °C         259 °E         F           Cattle purchases         161 °C         X         X         X         X         X           Hog purchases         0         X	3,220 B
Fertilizer and lime         8,559 B         9,624 B         11,620 C         1,757 E         9,231 C           Pesticides         16,953 C         10,850 B         18,898 B         2,123 D         6,242 B           Seed and plants         5,870 D         6,037 C         11,324 D         1,913 E         3,992 B           Other crop expenses         10,232 C         12,394 C         25,209 C         1,078 D         9,375 C           Total livestock expenses         1,478 C         F         334 C         259 E         F           Cattle purchases         161 C         X         X         X         X         X           Hog purchases         161 C         X         X         X         X         X           Hog purchases         161 C         X         F         F         580 B	197,260 A
Pesticides         16,953 ° Louis Seed and plants         16,953 ° Louis Seed and plants         16,037 ° Louis Seed and plants         18,898 ° Louis Seed and plants         2,123 ° Louis Seed and plants         6,037 ° Louis Seed and plants         11,324 ° Louis Seed and plants         19,13 ° Louis Seed and plants         19,13 ° Louis Seed and plants         19,13 ° Louis Seed and plants         1,078 ° Louis Se	<b>39,797</b> A 9,519 B
Seed and plants         5,870 P other crop expenses         6,037 C other crop expenses         11,324 P other crop expenses         1,913 E other crop expenses         3,992 B other crop expenses           Total livestock expenses         1,478 C other livestock purchases         F other livestock purchases         334 C other livestock purchases         F other livestock purchases         T other livestock purchases<	11,002 A
Total livestock expenses         1,478 °         F         334 °         259 °E         F           Cattle purchases         161 °         X         X         X         X         X           Hog purchases         0         X         0         0         0         0           Poultry and egg purchases         X         Y         P	6,110 B
Cattle purchases         161 °C         X         X         X         X         X         A         A         D         0	13,167 B
Hog purchases	1,120 ⊑
Poultry and egg purchases	X X
Other livestock purchases         581 D kg         87 B kg         38 D kg         x         F           Feed, supplements, straw and bedding veterinary fees, medicine and breeding fees         217 C F F 80 B x F F S0 B F F 80 B X F F S0 B F F 80 B X F F S0 B F F F S0 B F F F S0 B F F F F F F F F F F F F F F F F F F	8 A
Veterinary fees, medicine and breeding fees         217 °C         F         80 B         x         F           Other livestock expenses         19,319 B         19,869 B         21,698 B         9,433 B         13,487 B           Small tools         305 A         226 D         632 B         F         303 B           Net fuel expenses, machinery, truck, auto         7,755 B         7,733 B         9,347 B         4,731 D         4,946 B           Repairs, licenses and insurance         11,259 B         11,910 B         11,720 B         4,143 A         8,237 B           Total general expenses         128,486 C         127,186 B         213,062 B         22,565 D         120,273 B           Salaries (including CPP, QPP, EI)         54,346 B         55,551 B         106,237 B         F         56,918 B           Rent         3,568 D         3,941 D         8,081 C         326 E         8,092 D           Insurance         3,604 B         3,960 B         5,689 B         F         2,790 B           Utilities         3,945 B         4,432 B         8,201 B         2,247 C         3,604 B           Custom work and machine rental         26,366 D         23,540 D         18,531 C         1,775 E         11,736 C           Net prope	129 D
Other livéstock expenses         x         0         0         0         x           Total machinery expenses         19,319 B 303 A 226 D 632 B F 303 B Net fuel expenses, machinery, truck, auto         17,755 B 7,733 B 9,347 B 4,731 D 4,946 B A 11,259 B 11,910 B 11,720 B 4,143 A 8,237 B 11,259 B 11,910 B 11,720 B 4,143 A 8,237 B 11,259 B 11,910 B 11,720 B 4,143 A 8,237 B 11,259 B 106,237 B F 56,918 B Rent 3,568 D 3,941 D 8,081 C 326 B 8,092 D 1,273 B Rent 3,568 D 3,941 D 8,081 C 326 B 8,092 D 1,202 C 3,604 B 1,202 B 1,	506 E
Total machinery expenses         19,319 B 305 A 226 D 305 A 226 D 632 B F 303 B 305 A 226 D 632 B F 303 B 305 A 226 D 632 B F 303 B 305 A 305 B A	123 <sup>E</sup> x
Small tools         305 A         226 D         632 B         F         303 B           Net fuel expenses, machinery, truck, auto         7,755 B         7,733 B         9,347 B         4,731 D         4,946 B           Repairs, licenses and insurance         11,259 B         11,910 B         11,720 B         4,143 A         8,237 B           Total general expenses         128,486 C         127,186 B         213,062 B         22,565 D         120,273 B           Salaries (including CPP, QPP, EI)         54,346 B         55,551 B         106,237 B         F         56,918 B           Rent         3,568 D         3,941 D         8,081 C         326 E         8,092 D           Insurance         3,604 B         3,960 B         5,689 B         F         2,790 B           Utilities         3,945 B         4,432 B         8,201 B         2,247 C         3,604 B           Custom work and machine rental         26,366 D         23,540 D         18,531 C         1,775 E         11,736 C           Net interest expenses         12,175 D         8,363 C         10,340 C         2,558 B         14,022 C           Net property taxes         13,08 B         1,629 B         2,945 B         1,527 D         2,408 B	17,111 A
Repairs, licenses and insurance         11,259 B         11,910 B         11,720 B         4,143 A         8,237 B           Total general expenses         128,486 C         127,186 B         213,062 B         22,565 D         120,273 B           Salaries (including CPP, QPP, EI)         54,346 B         55,551 B         106,237 B         F         56,918 B           Rent         3,568 D         3,941 D         8,081 C         326 E         8,092 D           Insurance         3,604 B         3,960 B         5,689 B         F         2,790 B           Utilities         3,945 B         4,432 B         8,201 B         2,247 C         3,604 B           Custom work and machine rental         26,366 D         23,540 D         18,531 C         1,775 E         11,736 C           Net interest expenses         12,175 D         8,363 C         10,340 C         2,558 B         14,022 C           Net property taxes         1,308 B         1,629 B         2,945 B         1,527 D         2,408 B	363 B
Total general expenses         128,486 °         127,186 °         213,062 °         22,565 °         120,273 °           Salaries (including CPP, QPP, EI)         54,346 °         55,551 °         106,237 °         F         56,918 °           Rent         3,568 °         3,941 °         8,081 °         326 °         8,092 °           Insurance         3,604 °         3,960 °         568 °         F         2,790 °           Utilities         3,945 °         4,432 °         8,201 °         2,247 °         3,604 °           Custom work and machine rental         26,366 °         23,540 °         18,531 °         1,775 °         11,736 °           Net interest expenses         12,175 °         8,363 °         10,340 °         2,558 °         14,022 °           Net property taxes         1,308 °         1,629 °         2,945 °         1,527 °         2,408 °	6,773 A
Salaries (including CPP, QPP, EI)         54,346 B         55,551 B         106,237 B         F         56,918 B           Rent         3,568 D         3,941 D         8,081 C         326 E         8,092 D           Insurance         3,604 B         3,980 B         5,689 B         F         2,790 B           Utilities         3,945 B         4,432 B         8,201 B         2,247 C         3,604 B           Custom work and machine rental         26,366 D         23,540 D         18,531 C         1,775 E         11,736 C           Net interest expenses         12,175 D         8,363 C         10,340 C         2,558 B         14,022 C           Net property taxes         1,308 B         1,629 B         2,945 B         1,527 D         2,408 B	9,975 A
Rent         3,568 b         3,941 b         8,081 c         326 E         8,092 b           Insurance         3,604 B         3,960 B         5,689 B         F         2,790 B           Utilities         3,945 B         4,432 B         8,201 B         2,247 c         3,604 B           Custom work and machine rental         26,366 b         23,540 b         18,531 c         1,775 E         11,736 C           Net interest expenses         12,175 b         8,363 c         10,340 c         2,558 B         14,022 c           Net property taxes         1,308 B         1,629 B         2,945 B         1,527 b         2,408 B	139,232 A
Insurance         3,604 B         3,960 B         5,689 B         F         2,790 B           Utilities         3,945 B         4,432 B         8,201 B         2,247 C         3,604 B           Custom work and machine rental         26,366 D         23,540 D         18,531 C         1,775 E         11,736 C           Net interest expenses         12,175 D         8,363 C         10,340 C         2,558 B         14,022 C           Net property taxes         1,308 B         1,629 B         2,945 B         1,527 D         2,408 B	65,132 <sup>B</sup> 6,461 <sup>C</sup>
Utilities         3,945 B         4,432 B         8,201 B         2,247 C         3,604 B           Custom work and machine rental         26,366 D         23,540 D         18,531 C         1,775 E         11,736 C           Net interest expenses         12,175 D         8,363 C         10,340 C         2,558 B         14,022 C           Net property taxes         1,308 B         1,629 B         2,945 B         1,527 D         2,408 B	3,699 A
Net interest expenses         12,175 <sup>D</sup> 8,363 <sup>C</sup> 10,340 <sup>C</sup> 2,558 <sup>B</sup> 14,022 <sup>C</sup> Net property taxes         1,308 <sup>B</sup> 1,629 <sup>B</sup> 2,945 <sup>B</sup> 1,527 <sup>D</sup> 2,408 <sup>B</sup>	4,735 A
Net property taxes 1,308 B 1,629 B 2,945 B 1,527 D 2,408 B	17,088 B
	11,527 <sup>B</sup> 2,200 <sup>A</sup>
	3,673 B
Marketing expenses 9,594 D 4,447 C 14,475 D 231 E 7,147 B	8,202 B
Miscellaneous expenses 10,818 B 17,339 B 32,800 E 6,080 B 10,578 B	16,514 <sup>C</sup>
Net operating income -1,714 44,583 36,138 9,981 19,763	25,519
Adjustment for capital cost allowance (CCA) 18,943 B 19,133 B 26,869 C 13,403 E 14,044 C	18,340 B
Net operating income adjusted for CCA -20,658 25,450 9,269 -3,422 <sup> ⊆</sup> 5,719	7,178
Operating margins per dollar of revenue	
Operating margin -0.01 0.19 0.11 0.20 0.11	0.11
Operating margin adjusted for CCA -0.11 0.11 0.03 -0.07 0.03	0.03

Table 11-5
Average operating revenues and expenses by province (or region) for selected farm types — Greenhouse, nursery and floriculture production

			2009 p			
	Atlantic provinces	Quebec	Ontario	Prairie provinces	British Columbia	Canada
Number of farms Distribution by province (%)	355 <sup>B</sup> 10.5	725 <sup>B</sup> 21.4	1,185 <sup>B</sup> 34.9	505 <sup>ℂ</sup> 14.9	635 <sup>B</sup> 18.7	3,395 A 100.0
Zionizanon z <b>y</b> province (/e/			Average per far			
Total operating revenues	357,858 D	<b>567,634</b> B	1,537,450 B	<b>594,356</b> <sup>C</sup>	1,169,774 B	1,000,145 A
Total crop revenues	325,464 D	<b>530,807</b> B	1,458,890 B	558,710 <sup>C</sup>	1,115,706 B	946,187 A
Total grains and oilseeds Total other crops	674 <sup>E</sup> 324,790 <sup>D</sup>	3,610 <sup>D</sup> 527,197 <sup>B</sup>	F 1,451,459 <sup>B</sup>	F 555,983 <sup>C</sup>	X X	F 942,322 A
Potatoes	x	X	X	F	X	F
Fruits Vegetables	2,601 <sup>E</sup> 867 <sup>D</sup>	F 1,472 <sup>D</sup>	3,631 <sup>E</sup> 456 <sup>B</sup>	F F	1,363 <sup>B</sup> F	2,120 <sup>D</sup> F
Tobacco	δ07 <sup>D</sup>	1,4725	456 B	0	0	r X
Greenhouse, nursery and floriculture products	320,367 D	525,151 B	1,447,067 B	552,324 <sup>C</sup>	1,106,585 B	937,685 A
Forage crops (including seeds) Other crops	629 <sup>D</sup> F	61 <sup>C</sup> x	F x	F 0	F x	345 E x
•	4,283 ⊑	F	F	3,964 ⊑	F	1,392 □
Total livestock and product revenues Cattle	1,005 E	236 D	<b>г</b> 69 в	2,932 E	F F	1,392 D
Hogs	×	0	X	x	0	F
Poultry and eggs Dairy products and subsidies	F x	x 0	X 0	х 0	F x	570 <sup>E</sup> 0
Other livestock and products	Ê	X	15 B	F	X	F
Program payments and insurance proceeds	F	<b>25,093</b> <sup>C</sup>	<b>43,022</b> <sup>C</sup>	13,625 ⊑	42,334 ⊑	<b>31,674</b> B
Total other revenues	<b>14,414</b> <sup>C</sup>	10,947 □	35,134 □	18,056 ⊑	11,462 ⊑	<b>20,893</b> C
Custom work and machine rental	9,717 D	4,299 C	20,876 D	F	F	12,117 C
Rental income Miscellaneous revenues	376 <sup>□</sup> 4,321 <sup>□</sup>	1,365 <sup>D</sup> 5,282 <sup>E</sup>	2,551 <sup>E</sup> 11,706 <sup>E</sup>	F 3,134 <sup>E</sup>	F 1,366 <sup>D</sup>	2,400 D 6,376 D
Total operating expenses	325,596 D	494,997 <sup>B</sup>	1,385,171 B	<b>522,338</b> <sup>C</sup>	1,023,548 B	890,322 A
Total crop expenses	103,082 D	180,604 B	475,746 B	185,908 <sup>C</sup>	393,518 B	315,909 A
Fertilizer and lime	18,475 <sup>C</sup>	25,589 B	81,026 C	37,710 <sup>C</sup>	79,484 <sup>C</sup>	56,013 B
Pesticides Seed and plants	6,232 <sup>C</sup> 64.935 <sup>D</sup>	5,364 <sup>B</sup> 118.414 <sup>B</sup>	31,338 <sup>C</sup> 243.801 <sup>B</sup>	13,599 <sup>C</sup> 105,268 <sup>C</sup>	13,838 <sup>C</sup> 225,915 <sup>C</sup>	17,311 B 174.653 B
Other crop expenses	13,440 <sup>C</sup>	31,236 B	119,581 B	29,332 <sup>C</sup>	74,280 <sup>C</sup>	67,932 B
Total livestock expenses	3,061 ⊑	<b>567</b> D	150 B	F	F	718 🛚
Cattle purchases	251 D	х 0	x 0	F	9 D 0	101 ⊑
Hog purchases Poultry and egg purchases	x 531 ⊑	X	X	X X	F	x 101 E
Other livestock purchases	F	х	x	F	0	F
Feed, supplements, straw and bedding	1,317 ⋿	258 D	80 B 26 E	295 D	15 <u>5</u> E	293 🗅
Veterinary fees, medicine and breeding fees Other livestock expenses	F X	х 0	26 =	F 0	F 0	88 D X
Total machinery expenses	16,880 <sup>C</sup>	28,986 B	57,001 B	26,011 B	34,925 B	38,163 B
Small tools	194 D	190 D	582 D	609 E	265 D	403
Net fuel expenses, machinery, truck, auto	5,818 B	10,426 <sup>C</sup>	21,982 <sup>C</sup>	10,182 B	11,330 B	14,109 B
Repairs, licenses and insurance	10,867 <sup>C</sup>	18,370 B	34,437 B	15,221 B	23,330 B	23,651 A
Total general expenses	<b>202,573</b> □ 101,974 □	<b>284,841</b> <sup>B</sup> 153,191 <sup>C</sup>	<b>852,275</b> B 425,190 B	<b>309,199</b> <sup>©</sup> 162,043 <sup>©</sup>	<b>594,860</b> B 274,868 B	<b>535,531</b> A 266,701 B
Salaries (including CPP, QPP, EI) Rent	1,801 D	5,180 <sup>C</sup>	18,913 D	4,598 D	274,666 B 20,858 E	12,451
Insurance	4,293 C	6,918 B	18,042 B	10,073 C	10.854 C	11,724
Utilities	18,089 <sup>C</sup>	32,974 B	149,134 B	39,420 C	81,784 <sup>C</sup>	81,984 B
Custom work and machine rental Net interest expenses	9,289 <sup>C</sup> 16,456 <sup>C</sup>	19,303 <sup>C</sup> 13.497 <sup>C</sup>	32,484 <sup>C</sup> 39,835 <sup>B</sup>	22,518 <sup>D</sup> 14.741 <sup>C</sup>	50,502 <sup>E</sup> 38.354 <sup>C</sup>	29,143 B 27,804 B
Net property taxes	1,429 C	3,756 B	6,005 B	3,219 <sup>C</sup>	4,288 D	4,318 B
Building and fence repairs	4,320 C	9,507 B	24,884 B	10,874 <sup>C</sup>	17,212 B	15,968 B
Marketing expenses Miscellaneous expenses	25,889 <sup>E</sup> 19,032 <sup>C</sup>	12,569 <sup>C</sup> 27,946 <sup>B</sup>	71,123 <sup>C</sup> 66,665 <sup>B</sup>	11,295 <sup>D</sup> 30,418 <sup>C</sup>	49,060 <sup>D</sup> 47,078 <sup>C</sup>	40,986 <sup>B</sup> 44,452 <sup>A</sup>
Net operating income	32,263	72,637	152,279	72,019	146,226	109,823
Adjustment for capital cost allowance (CCA)	23,633 D	29,919 B	90,073 B	41,707 B	69,956 C	59,446 B
Net operating income adjusted for CCA	8,630	42,718	62,206	30,311	76,270	50,378
<del>-</del>		'	rating margins per do			
Operating margin Operating margin adjusted for CCA	0.09 0.02	0.13 0.08	0.10 0.04	0.12 0.05	0.13 0.07	0.11 0.05
Operating margin adjusted for GCA	0.02	0.06	0.04	0.05	0.07	0.05

**Table 11-6** Average operating revenues and expenses by province (or region) for selected farm types — Beef cattle ranching and farming, including feedlots

						2009 P					
	Newfoundland and Labrador	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada
Number of farms Distribution by province (%)	x x	280 <sup>A</sup> 0.6	310 <sup>B</sup> 0.6	335 <sup>A</sup> 0.7	4,130 <sup>A</sup> 8.6	8,280 A 17.2	5,165 <sup>A</sup> 10.7	9,255 A 19.2	17,985 A 37.3	2,465 <sup>A</sup> 5.1	48,220 <sup>/</sup> 100.0
					Average	per farm (	\$)				
Total operating revenues	х	132,573 B	<b>74,963</b> <sup>C</sup>	70,675 A	<b>224,409</b> A	154,757 A	111,116 A	142,250 B	336,988B	128,480 A	219,053
Total crop revenues	x	4,871 B	3,428 D	2,440 C	6,721 B	10,642B	8,288 A	12,526 B	18,234B	<b>3,875</b> B	12,765
Total grains and oilseeds Total other crops	X X	2,931 <sup>B</sup> 1,940 <sup>A</sup>	F 1,512 <sup>B</sup>	653 <sup>D</sup> 1,787 <sup>C</sup>	4,622 <sup>C</sup> 2,100 <sup>C</sup>	8,866 <sup>B</sup> 1,776 <sup>C</sup>	6,344 <sup>A</sup> 1,944 <sup>B</sup>	9,986 <sup>B</sup> 2,540 <sup>C</sup>	12,196 <sup>B</sup> 6,038 <sup>B</sup>	X X	9,132 <sup>/</sup> 3,633 <sup>E</sup>
Potatoes	x	510 A	1,012 X	x	2,100 x	χ	x	Z,040 X	F	×	5,000 F
Fruits	X	85 A	562B		16 A 44 C	F 44 E	X	X 8 A	х 7 А	X	17 <sup>0</sup> 24 <sup>0</sup>
Vegetables Tobacco Greenhouse, nursery and floriculture	x x	х 0	x 0	х 0	X	X	х 0	0	X	х 0	0
products	X	X	X	X	F	F	6A	X	F 2008	F	28
Forage crops (including seeds) Other crops	X X	1,216 <sup>A</sup> X	854 <sup>B</sup> 0	1,246 <sup>D</sup> x	1,535 <sup>C</sup> F	1,177B F	1,773B x	2,527 <sup>C</sup> 0	5,398B 103A	3,062 <sup>C</sup> 0	3,202 E 151 E
Total livestock and product revenues	x	113.079B	<b>58,680</b> C	<b>52,369</b> A	147,133B	127,828 A	81,338 A	99,708B	253,583B	102,207 A	163.646 A
Cattle	x	100,426B	57,334 C	49,879 A	142,313B	124,119B	80,673 A	99,213B	252,293B	100,809 A	161,780 A
Hogs Poultry and eggs	X X	х 173 <sup>в</sup>	x F	x 239 E	396 <sup>D</sup> F	1,727 <sup>C</sup> 691 <sup>A</sup>	x 31 A	x 12 A	147 <sup>C</sup> 120 <sup>A</sup>	88 E X	421 <sup>Q</sup> 306 <sup>D</sup>
Dairy products and subsidies	x	X	x	x	F	776 D	х	х	133 D	X	499
Other livestock and products	x	252 €	498B	450 A	593 E	515°	494 C	451 <sup>C</sup>	F	435 D	641 <sup>D</sup>
Program payments and insurance proceeds	x	<b>5,259</b> B	<b>3,812</b> B	<b>4,528</b> B	<b>57,312</b> A	<b>3,416</b> B	<b>9,208</b> B	8,489 A	<b>13,818</b> B	<b>6,006</b> <sup>B</sup>	13,662 A
Total other revenues	x	9,364B	9,043B	11,337B	13,242B	<b>12,871</b> B	12,282B	<b>21,528</b> <sup>C</sup>	<b>51,353</b> C	16,392 B	28,980 □
Custom work and machine rental Rental income	X X	6,613 <sup>C</sup> 589 <sup>D</sup>	4,979 <sup>C</sup> 302 <sup>E</sup>		9,311 <sup>C</sup> 674 <sup>D</sup>	9,042 B 663 D	6,540 <sup>B</sup> 1,752 <sup>D</sup>	14,435 D 2,647 B	40,788 <sup>C</sup> 7,003 <sup>B</sup>	11,685 <sup>B</sup> 1,248 <sup>B</sup>	21,762 <sup>Q</sup> 3,550 <sup>B</sup>
Miscellaneous revenues	x	2,162 A	3,762°		3,257B	3,167B	3,990B	4,446B	3,561 A	3,459 D	3,668 A
Total operating expenses	x	<b>126,424</b> B	<b>79,268</b> <sup>C</sup>	66,636 A	197,788 A	157,084 A	106,548 A	134,016B	<b>315,926</b> B	130,598 A	207,313 A
Total crop expenses	x	7,278 A	<b>4,375</b> C		<b>6,747</b> B	<b>7,488</b> B	7,550 A	7,691 B	9,998 A	3,829 B	8,170 A
Fertilizer and lime Pesticides	X X	3,935 A 645 B	2,611 <sup>C</sup> 230 <sup>B</sup>	1,849 A 171 A	2,911 <sup>B</sup> 527 <sup>C</sup>	3,392 B 1,155 B	4,321 A 1,321 B	3,403 B 2,490 B	5,733 A 1,804 B	2,396 B 256 B	4,261 A 1,555 A
Seed and plants	x	1,875 A	692D		2,393B	2,559B	1,487 A	1,503 B	2,181B	824 B	1,968 A
Other crop expenses	х	822 B	842B	897 A	916B	382 <sup>C</sup>	421 A	295 A	280B	354 B	385 A
Total livestock expenses	x	74,329 B	35,128 C 28,076 D		111,926 B 59.095 B	105,381 B	<b>48,553</b> B 31,027 B	<b>71,027</b> <sup>C</sup> 45,142 <sup>B</sup>	223,661 B 140,904 B	<b>69,241</b> B 49,560 B	134,360 B 86.094 B
Cattle purchases Hog purchases	X X	56,353 <sup>C</sup> x	28,076 <sup>D</sup>		169D	77,514 <sup>B</sup> 442 <sup>D</sup>	31,027 <sup>B</sup>	45, 142 <sup>5</sup> X	140,904 b	49,560 <sup>B</sup>	110
Poultry and egg purchases	x	37 B	X	x	x	157 B	9 A	3 A	44 C	x	86 🗆
Other livestock purchases Feed, supplements, straw and bedding	X X	х 12,932 <sup>в</sup>	82B 5,543C	x 8,937 <sup>A</sup>	F 48,357B	229 B 24,582 B	223 <sup>D</sup> 15,143 <sup>C</sup>	203 C 23,077 C	297 <sup>C</sup> 78,509 <sup>C</sup>	116 E 17,303 B	230 <sup>B</sup> 44,767 <sup>B</sup>
Veterinary fees, medicine and breeding fees	×	2,480 C	1,208B		3,778B	2,349 A	2,141B	2,589B	3,890B	2,092B	3,045A
Other livestock expenses	x	х	х	х	х	108 D	0	х	х	X	290
Total machinery expenses	x	13,585 A 283 A	<b>13,925</b> B 440B	<b>12,881</b> A 203 B	<b>14,798</b> A 240 B	<b>12,112</b> A 545 A	<b>17,195</b> A 590 A	18,199 A 726 A	<b>18,674</b> A 678 A	<b>16,324</b> A 555 B	<b>16,742</b> A 604 A
Small tools  Net fuel expenses, machinery, truck, auto	X X	6,541 A	6,695B	5,817A	6,133 A	5,679 A	8,755A	8,920 A	8,527 A	7,681 A	7,846 A
Repairs, licenses and insurance	х	6,761 A	6,791B	6,861 A	8,424 A	5,889 A	7,850 A	8,553 A	9,469 A	8,088 A	8,292 A
Total general expenses	x	31,231 B	25,841 B		64,317 A	32,103 A	33,250 A	37,100 A	63,593 A	41,203 B	48,040 A
Salaries (including CPP, QPP, EI) Rent	X X	5,365 <sup>C</sup> 2,030 <sup>C</sup>	4,776 <sup>C</sup> F	5,923 <sup>B</sup> 708 <sup>A</sup>	5,646 <sup>B</sup> 1,955 <sup>B</sup>	3,770 B 2,245 B	3,096 <sup>C</sup> 2,781 <sup>A</sup>	3,879 B 4.015 A	10,199° 4,706°B	9,042 B 2,221 B	6,579 B 3,524 A
Insurance	×	2,010 A	1,612B		3,600B	2,415B	1,830 A	1,736 A	2,723 A	2,507 A	2,432 A
Utilities	x	2,543 B	1,676B	1,605 A	2,519 A	2,757 A	2,469 A	2,852 A	4,339 A	2,587B	3,289 A
Custom work and machine rental	X	5,256 <sup>B</sup> 3,993 <sup>A</sup>	3,203 C 3,889 C		13,675B 7,995B	4,822 B 5,168 B	6,046 <sup>B</sup> 6,028 <sup>A</sup>	6,304 B	17,409B 8,308A	6,213 <sup>D</sup> 5,213 <sup>C</sup>	10,737 A 6,941 A
Net property taxes	X X	1,512 A	997B		1,841 A	1,674 A	2,696 A	6,687 <sup>A</sup> 2,614 <sup>A</sup>	1,862 A	1,371 B	2,023 A
Building and fence repairs	X	1,774B	1,944B		2,873B	2,103B	1,784B	1,738 A	2,671A	2,201 B	2,274 A
Marketing expenses Miscellaneous expenses	X X	2,616 <sup>D</sup> 4,133 <sup>B</sup>	1,256 <sup>D</sup> 3,805 <sup>B</sup>		5,148 <sup>B</sup> 19,067 <sup>A</sup>	2,628 B 4,521 A	2,317 A 4,204 A	1,999 A 5,276 A	4,125B 7,250A	3,588 <sup>B</sup> 6,260 <sup>B</sup>	3,273 A 6,968 A
Net operating income	x	6,149	-4,305	4,039	26,621	-2,327	4,567	8,234	21,062	-2,118	11,740
Adjustment for capital cost allowance (CCA)  Net operating income adjusted for CCA	x <b>x</b>	8,613B <b>-2,465</b>	8,419B - <b>12,725</b>	8,142 A <b>-4,103</b>	13,085 A <b>13,536</b>	9,021 A <b>-11,348</b>	9,304 A <b>-4,736</b>	11,490 A <b>-3,256</b>	16,977 A <b>4,085</b>	13,499 B - <b>15,616</b>	13,059 A - <b>1,319</b>
not operating moonie adjusted for CCA	*	-2,400	-12,123					-5,250	<del>-</del> ,003	-10,010	-1,513
				•	ating margin	-					
Operating margin Operating margin adjusted for CCA	X X	0.05 -0.02	-0.06 -0.17	0.06 -0.06	0.12 0.06	-0.02 -0.07	0.04 -0.04	0.06 -0.02	0.06 0.01	-0.02 -0.12	0.05 -0.01
Sporading margin adjusted for OOA	^	5.02	0.17	0.00	3.00	3.01	0.04	5.02	0.01	0.12	0.01

Table 11-7
Average operating revenues and expenses by province (or region) for selected farm types — Dairy cattle and milk production

						2009 p					
	Newfoundland and Labrador	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada
Number of farms Distribution by province (%)	40 <sup>B</sup> 0.3	195 <sup>A</sup> 1.5	245 <sup>A</sup> 1.9	215 <sup>A</sup> 1.6	6,145 <sup>A</sup> 46.8	4,820 A 36.7	350 B 2.7	155 <sup>C</sup> 1.2	425 <sup>B</sup> 3.2	530 <sup>A</sup> 4.0	13,120 / 100.0
					Average	per farm (	\$)				
Total operating revenues	1,800,862 D	443,482 A	586,394 A	515,774 A	405,204 A	463,024 A	670,071 B	966,008 B	928,604 A	1,153,843B	497,724
Total crop revenues	x	<b>10,432</b> <sup>C</sup>	<b>15,864</b> <sup>C</sup>		24,214B	38,622 B	<b>49,768</b> <sup>C</sup>	<b>74,260</b> D	53,631 D	29,829 ⊑	31,262
Total grains and oilseeds Total other crops	X X	6,832 <sup>D</sup> 3,601 <sup>B</sup>	9,530 <sup>D</sup> 6,333 <sup>D</sup>		18,691 <sup>B</sup> 5,523 <sup>C</sup>	36,113 <sup>B</sup> 2,509 <sup>C</sup>	43,648 D 6,120 D	68,720 <sup>D</sup> 5,540 <sup>E</sup>	36,840 D 16,791 E	F F	25,690 <sup>A</sup> 5,572 <sup>E</sup>
Potatoes	0	X	0	x	x	2,000 X	0,120	0	X	x	F
Fruits	0	Х	F	х	F	F	X	0	0	x	F
Vegetables Tobacco	0	х 0	х 0	x 0	317 <sup>E</sup> x	F 0	0 0	0	0	0 0	217 E 0
Greenhouse, nursery and floriculture products	x	х	х	0	63 B	х	x	0	х	x	391
Forage crops (including seeds) Other crops	x 0	2,093 D 0	5,367 D X		2,546 <sup>C</sup> 2,351 <sup>D</sup>	2,253 <sup>C</sup> F	6,095 D 0	5,540 E 0	13,816 <sup>D</sup>	14,493 E 0	3,480 E 1,124 E
Total livestock and product revenues	1,737,310 □	414,591 A	<b>544,307</b> A	487,299 A	341,616A	407,062 A	<b>597,553</b> B	847,783B	841,100 A	1,088,419B	436,697
Cattle	47,324 D	22,370B	28,504 D	15,905 A	15,333B	25,648B	39,685B	63,734 €	65,974B	105,355 D	26,098
Hogs Poultry and eggs	0 x	X X	X X	X X	2,760 <sup>D</sup> F	F F	X X	X X	X X	F F	2,218 <sup>E</sup> 1,572 <sup>E</sup>
Dairy products and subsidies	1,620,854 D	390,826 A	514,147 A	470,370 A	321,870 A	377,621 A	557,317B	783,872B	775,052 A	969,540B	406,284
Other livestock and products	Х	F	х	х	F	267 D	F	0	F	F	F
Program payments and insurance proceeds	x	9,110 A	<b>5,105</b> B	<b>6,918</b> <sup>C</sup>	16,891B	5,179 □	9,800 C	<b>6,350</b> C	<b>13,521</b> <sup>C</sup>	<b>7,629</b> <sup>C</sup>	11,317
Total other revenues	<b>34,714</b> <sup>C</sup>	9,349 B	21,119B		22,483 A	12,161 B	12,949 C	37,615 D	<b>20,352</b> C	27,967 C	18,448
Custom work and machine rental Rental income	x x	5,428 B 2,008 D	10,777 D 2,784 C		6,782 <sup>B</sup> 1,155 <sup>D</sup>	7,460 <sup>C</sup> 2,249 <sup>C</sup>	6,156 <sup>D</sup> 1,419 <sup>D</sup>	26,739 <sup>E</sup> F	7,989 D 6,995 C	13,411 <sup>C</sup> 7,975 <sup>C</sup>	7,667 E 2,100 E
Miscellaneous revenues	16,441 <sup>D</sup>	1,913B	7,558°		14,546 A	2,452B	5,375B	6,344 <sup>C</sup>	5,367B	6,581 E	8,681
Total operating expenses	1,556,796 D	354,131 A	471,013 A	412,139 A	312,402 A	357,828 A	<b>525,423</b> B	<b>754,950</b> B	<b>725,153</b> A	1,025,979B	391,532
Total crop expenses	17,241 D	23,815 A	32,431 B	20,902B	24,247 A	33,821 A	45,530 C	<b>57,729</b> C	39,604°	29,823 D	29,518
Fertilizer and lime Pesticides	12,328 D X	13,051 A 2,080 B	19,322B 3,807B	11,251 <sup>B</sup> 2,823 <sup>C</sup>	10,637 A 2.438 B	14,918 A 5,830 B	24,119 <sup>C</sup> 7.078 <sup>C</sup>	28,653 <sup>C</sup> 15,015 <sup>C</sup>	20,830 C 5,523 D	18,532 <sup>C</sup> 3,070 <sup>E</sup>	13,645 <sup>/</sup> 4,110 <sup>/</sup>
Seed and plants	620 D	6,048B	7,576B	5,379B	9,425 A	11,997B	11,956 D	11,155 C	10,602D	7,207 D	10,226
Other crop expenses	х	2,637 A	1,726B	1,448 A	1,746 A	1,077 B	2,377 □	2,905 €	F	1,013 D	1,536 E
Total livestock expenses Cattle purchases	<b>769,502</b> D 97,353 D	<b>122,307</b> A 15,598 B	153,713 B 15,455 E		<b>96,154</b> A 9,657 B	<b>107,103</b> A 15,994 C	<b>156,030</b> B 14,776 C	<b>233,535</b> B 39,278 E	253,228 A 37,919 D	<b>429,478</b> C F	126,464 A
Hog purchases	97,3332	15,596 b X	15,455 L	0,2245 X	543E	15,994 °	14,770°	39,276 L	37,919 <sup>D</sup>	F	342
Poultry and egg purchases	0	x	0	x	F	F	0	x	x	F	274
Other livestock purchases Feed, supplements, straw and bedding	0 608,064 D	0 85,450 A	x 111,807 A	x 118,638 A	20 E 68,651 A	F 69,249 A	х 119,698В	0 173,422 B	F 186,807 A	F 288,643B	F 87,833
Veterinary fees, medicine and breeding fees	48,121 D	15,858 A	19,136 A	17,496 A	15,412 A	17,805 A	20,965B	20,825 B	27,072B	33,971 B	17,850
Other livestock expenses	15,964 D	5,391 B	7,298B		1,687B	3,514 B	F	0	F	2,063 €	2,560
Total machinery expenses Small tools	<b>88,084</b> B 128 D	<b>32,873</b> A 478 B	<b>44,521</b> A 625 B	<b>41,686</b> A 349 B	<b>31,905</b> A 244 B	<b>37,450</b> A 905 A	<b>62,520</b> B 825 B	<b>71,173</b> B 1,198C	<b>61,654</b> B 783C	<b>68,198</b> <sup>B</sup> 593 <sup>B</sup>	<b>38,249</b> <sup>6</sup> 557 <sup>6</sup>
Net fuel expenses, machinery, truck, auto	35,101°	14,955 A	18,445 A	16,284 A	11,541 A	15,686 A	26,812B	28,966 B	24,424B	24,162B	14,939
Repairs, licenses and insurance	52,855 B	17,440 A	25,451 A	25,053 A	20,119A	20,859 A	34,883B	41,008B	36,448B	43,444 B	22,753
Total general expenses Salaries (including CPP, QPP, EI)	<b>681,969</b> <sup>C</sup> 260,661 <sup>C</sup>	<b>175,136</b> A 45,980 B	<b>240,348</b> A 79,030 B		160,096 A 33,330 A	<b>179,453</b> A 33,819 B	<b>261,342</b> B 66,438C	<b>392,513</b> B 93,356 D	<b>370,668</b> B 74,533B	<b>498,480</b> B 138,512 B	<b>197,301</b> <sup>4</sup> 43,125 <sup>4</sup>
Rent	200,001°	7,495 D	4,279 D		4,777B	10,086 B	11,740°	19,845 D	16,381°	25,191 D	8,302
Insurance	23,100 C	7,872 A	9,770 A		9,752 A	8,203 A	14,565B	14,404 B	13,936B	16,012B	9,764
Utilities Custom work and machine rental	33,221 <sup>D</sup> 66,290 <sup>E</sup>	10,175 A 16,603 A	12,750 B 20,563 B	11,173 <sup>A</sup> 11,811 <sup>B</sup>	8,432 A 18,053 B	12,412 A 25,994 A	13,933 B 37,992 C	22,022 B 66,041 C	20,369B 66,975B	20,336 <sup>B</sup> 49,156 <sup>C</sup>	11,302 <sup>/</sup> 24,998 <sup>/</sup>
Net interest expenses	108,033 C	39,564 B	50,427B	45,965B	33,722 A	37,394 A	57,731B	71,334 B	75,571B	112,219°	41,535
Net property taxes	2,192°	3,531 A 6.181 A	3,606 A	3,266 A	3,464 A	3,992 A	7,000 B	5,582°	3,385B	12,302 C	4,128
Building and fence repairs Marketing expenses	19,478 <sup>D</sup> 131,794 <sup>D</sup>	6,181 A 20,400 B	8,655B 30,766B		8,216 <sup>A</sup> 19,886 <sup>A</sup>	8,664 B 20,750 A	12,291 <sup>C</sup> 12,654 <sup>C</sup>	12,064 <sup>D</sup> 44,167 <sup>C</sup>	9,993B 47,024C	18,255 <sup>B</sup> 66,941 <sup>B</sup>	8,996 <sup>/</sup> 23,732 <sup>/</sup>
Miscellaneous expenses	24,481 <sup>C</sup>	17,334 A	20,501 A		20,464 A	18,138 A	26,998B	43,698 B	42,499B	39,555 A	21,418
Net operating income	<b>244,067</b>	89,351	115,381	103,635	92,802	105,197	144,648	211,059	203,451	127,865	106,192
Adjustment for capital cost allowance (CCA)  Net operating income adjusted for CCA	111,708 C <b>132,359</b>	41,672 A <b>47,679</b>	53,155B <b>62,227</b>	49,482 A <b>54,153</b>	39,933 A <b>52,869</b>	50,325 A <b>54,871</b>	78,282B <b>66,366</b>	106,970 в <b>104,088</b>	99,903B <b>103,548</b>	107,612B <b>20,253</b>	50,916 <i>f</i> <b>55,277</b>
				Oper	ating margin	s per dollar	of revenue				
Operating margin	0.14	0.20	0.20	0.20	0.23	0.23	0.22	0.22	0.22	0.11	0.21
	0.07	0.11			0.13	0.12	0.10			0.02	

**Table 11-8** Average operating revenues and expenses by province (or region) for selected farm types — Hog and pig farming

						2009 p					
	Newfoundland and Labrador	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada
Number of farms Distribution by province (%)	x x	25 <sup>C</sup> 0.7	30 <sup>⊑</sup> 0.8	x x	1,595 <sup>₿</sup> 43.2	1,345 <sup>B</sup> 36.4	355B 9.6	60 <sup>□</sup> 1.6	<b>205</b> <sup>©</sup> 5.6	45 A 1.2	3,690 <sup>/</sup> 100.0
					Average	per farm (	\$)				
Total operating revenues	х	640,623 D	F	х	1,037,743B	779,030 B	<b>2,489,362</b> B	4,723,737 D	1,296,292B	1,336,809 A	1,165,310
Total crop revenues	x	22,976 ⊑	x	x	17,905°	61,350 C	142,614B		82,459 D	x	50,461
Total grains and oilseeds Total other crops	X X	X X	X X	X X	13,139 <sup>C</sup> 4,766 <sup>D</sup>	59,389 <sup>C</sup> 1,961 <sup>E</sup>	139,205B 3,409D	77,009 <sup>E</sup> F	69,730 D 12,729 E	X X	46,253 4,208 <sup>0</sup>
Potatoes	X	Ô	0	X	0	0	0	0	,o	×	x
Fruits	x	0	Х	Х	0	x	0	0	0	x	X
Vegetables Tobacco	X X	0 0	x 0	X X	x 0	F F	1,101B 0	x 0	x 0	x 0	822 E F
Greenhouse, nursery and floriculture	*	Ü	v	^	· ·	•	· ·	•	·	· ·	•
products	x	x	0	Х	х	х	0	x	0	0	х
Forage crops (including seeds)	X	x 0	X	Х	F F	1,081 €	2,308 €	F 0	F	X	2,280
Other crops	х		0	х	F	Х	0	U	Х	0	783 E
Total livestock and product revenues	x	453,423 D	F	x	750,977B			4,147,603 D	997,95 <u>9</u> C		904,756
Cattle Hogs	X X	x 449,103 <sup>D</sup>	F F	X X	3,162 <sup>D</sup> 731,319 <sup>B</sup>	5,313 C	7,939 D	14,406 C 4,106,385 D		1,797 A 1,070,104 A	5,309 <sup>Q</sup> 880,892 <sup>A</sup>
Poultry and eggs	X	449,1035 X	X	X	11,363B	009,494°	49.108°		37 1,343° X	1,070,1047	14,719
Dairy products and subsidies	X	0	0	X	F	X	3,994B	x	x	0	2,879 €
Other livestock and products	х	x	Х	Х	F	438 E	F	Х	1,428 D	х	958
Program payments and insurance											
proceeds	x	109,008 □	х	x	236,951 B	<b>57,241</b> <sup>C</sup>	195,968B	241,433 D	<b>126,846</b> <sup>C</sup>	x	158,554 A
Total other revenues	x	55.216 □	14,763 ⊑	x	31,910°	33,689 C	152,546 ⊑	250.679 D	89,028 D	61,496 A	51.539
Custom work and machine rental	X	51,237 D	X	x	20,236 D	22,948 D	126,848 E	226,019 D	66,689 €	х	38,303
Rental income	х	x	F	x	6,707 D	8,500 D	4,269 D			X	7,131
Miscellaneous revenues	х	x	Х	Х	4,967 D	2,240 B	21,429E	20,455 €	13,620B	4,695B	6,104°
Total operating expenses	x	<b>688,317</b> <sup>C</sup>	F	x	998,265B	<b>740,059</b> B	2,449,995B	4,669,182 D	<b>1,287,185</b> C	1,171,177 A	1,128,434 A
Total crop expenses	x	24.203 □	3.642 □	x	9,937 ℃	<b>34.463</b> C	93.829B	F	41,386 D	x	29.697B
Fertilizer and lime	X	10,100 D	889E	x	3,934 C	15,434 C	66,657B		21,552D	x	15,654B
Pesticides	X	1,361 D	X	X	1,386 D	6,398 C	7,883B			X	4,889B
Seed and plants Other crop expenses	X X	X X	751 <sup>⊑</sup> x	X X	4,321 <sup>D</sup> 295 <sup>D</sup>	12,429 B F	19,203B 86E	X X	7,520 <sup>C</sup> 223 <sup>D</sup>	X X	8,912B 241D
• •											
Total livestock expenses Cattle purchases	<b>x</b> x	<b>399,266</b> □ ×	F x	<b>x</b> x	<b>677,193</b> <sup>B</sup> 392 <sup>E</sup>	3,656 D	1,492,506 °	<b>2,799,842</b> D 647 D	<b>805,120</b> C 2,520 C	889,775 A X	<b>720,084</b> A
Hog purchases	x	48,982°	35,877 □		212,857B	107,722B	329,157B			248,108 A	188,783B
Poultry and egg purchases	x	х	Х	x	x	X	9,377 □		x	x	3,610₽
Other livestock purchases	Х	0	0	x	F	X	X	0	199 D	0	948
Feed, supplements, straw and bedding Veterinary fees, medicine and breeding fees	X X	321,370 D 24,997 D	F F	X X	436,673 B 23,021 B	304,798B 22,709B	1,048,807B 100,993C	2,285,429 D 133,435 D	587,108°C	602,496 A 31,856 A	491,183 A 33,205 B
Other livestock expenses	x	3,378 €	F.	X	23,021- X	2,656 C	X	X	31,030 °	X	1,422
Total machinery expenses	x	31,518 <sup>C</sup>	13,945 D	x	31,032B	29,061 B	<b>89,691</b> B	128,631 D	48,018B	x	38,494 A
Small tools	x	345 D	10,345 - F	X	117E	730 C	375B	580 E	661°	x	415 <sup>B</sup>
Net fuel expenses, machinery, truck, auto	X	13,314 <sup>C</sup>	6,495E	x	10,618B	13,472B	45,747B			8,272 A	16,339 A
Repairs, licenses and insurance	х	17,859 <sup>C</sup>	7,026 D	Х	20,297B	14,859 B	43,569B	78,262 D	26,372B	21,199 A	21,739 A
Total general expenses	x	233,329 D	F	x	280,103B	232,799 B		1,676,664 D		242,757 A	340,159 A
Salaries (including CPP, QPP, EI)	X	78,975 D	E	x	61,778B	50,736 B	238,521 D			77,287 A	85,228 E
Rent Insurance	X	7,346 <sup>D</sup> 15.603 <sup>D</sup>	F 7,420 <sup>⊑</sup>	X	11,685 <sup>C</sup> 14,484 <sup>B</sup>	29,283 B 9,414 B	23,036 <sup>C</sup> 35,696 <sup>B</sup>		30,932 D 18,766 C	4,690 E 15.319 A	20,485 E 15,497 E
Utilities	X X	27,213 D	17,329E		22.304B	26.464 B	63,584B			28,887 A	30.401 A
Custom work and machine rental	x	17,023 C	F	X	47,940B	34,817 C	106,185 E			20,274 A	54,269B
Net interest expenses	X	36,052 D	F	х	27,770B	35,062B	85,791 D		51,151B	37,370 A	40,215B
Net property taxes Building and fence repairs	X X	2,842 <sup>C</sup> 13,322 <sup>E</sup>	2,250 <sup>D</sup> F	X X	4,005B 17,474B	4,741 B 8,846 B	23,916 <sup>B</sup> 37,199 <sup>B</sup>			5,590 A 11,378 A	6,259 A 16,264 B
Marketing expenses	X	13,322 E 17,035 E	F	X	16,485B	15,303 C	90,358D		34,291¢	20,012 A	28,286B
Miscellaneous expenses	x	17,917 <sup>C</sup>	F	X	56,178B	18,133 B	69,683 D			21,948 A	43,255B
Net operating income	x	-47.693	F	x	39,478	38,971	39,367	54,555	9,107	165.632	36,876
Adjustment for capital cost allowance (CCA)		43,289 D	F	X	40,751B	45,010B	134,633B			43,648 A	58,879 A
Net operating income adjusted for CCA	x	-90,983	F	x	-1,273	-6,039	-95,267	-272,794	-77,864	121,984	-22,003
				On	erating margin	s ner dollar	of revenue				
				Орі							
Operating margin	X	-0.07	F	X	0.04	0.05	0.02	0.01	0.01	0.12	0.03
Operating margin adjusted for CCA	Х	-0.14	F	Х	0.00	-0.01	-0.04	-0.06	-0.06	0.09	-0.02

Table 11-9

Average operating revenues and expenses by province (or region) for selected farm types — Poultry and egg production

		·				2009 p			A.II :	· · · ·	
	Newfoundland and Labrador	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada
Number of farms	x	x	135B	<b>55</b> C	905B	1,780 B	310°	125 ⊑	310 C	<b>740</b> B	4,405
Distribution by province (%)	x	х	3.1	1.2	20.5	40.4	7.0	2.8	7.0	16.8	100.0
<b>-</b>			4 000 000	4		e per farm (	•	040.0705		****	4 0 4 0 0 0 0 0
Total operating revenues	x	x		<b>1,782,759</b> <sup>C</sup>		935,114B	<b>730,538</b> <sup>C</sup>	,	<b>1,133,017</b> <sup>C</sup>	•	1,046,208
Total crop revenues	X	X	41,517 E	X	<b>33,738</b> <sup>C</sup> 29,161 <sup>C</sup>	<b>58,346</b> C	31,953 D	<b>F</b> F	51,974D	4,696 ⊑	39,078
Total grains and oilseeds Total other crops	X X	x x	16,904 <sup>E</sup> F	X X	4,577E	55,213 <sup>C</sup> 3,133 <sup>D</sup>	31,428 <sup>D</sup> 525 <sup>D</sup>	F	45,220 E 6,754 E	x x	34,761 E 4,317 G
Potatoes	x	X	×	ô	4,5//- X	3, 133 - X	323 - X	0	0,734-	x	4,517 ·
Fruits	x	Х	х	x	F	531 D	0	0	0	F	F
Vegetables	X	Х	F	X	1,116E	F	0	0	0	181 E	1,022
Tobacco Greenhouse, nursery and floriculture	х	х	0	0	0	0	0	0	0	0	х
products	x	х	x	0	x	x	x	0	x	F	F
Forage crops (including seeds)	X	X	1,140 D 0		F F	1,058 <sup>C</sup>	467 <sup>D</sup>	F 0	5,687 €	1,691 ⊑	1,440 <sup>(</sup>
Other crops	X	X		X	-	X			X	X	
Total livestock and product revenues Cattle	<b>X</b> X	x x	<b>1,159,395</b> B 3,053D		F	<b>846,624</b> B 7,817 D	<b>661,335</b> ℃ 2,819 <sup>E</sup>	572,508 ⊏ F	<b>1,047,953</b> C F	<b>948,931</b> <sup>B</sup> F	<b>964,796</b> 5,806 <sup>1</sup>
Hogs	x	X	1 000 20EP	X	23,436D	F	F 012C	X 500 240 5	X	X	9,747
Poultry and eggs Dairy products and subsidies	X X	X X	1,099,285 <sup>B</sup>	1,732,482°	1,205,348 <sup>C</sup>	821,335 <sup>B</sup>	650,213 <sup>C</sup>		1,039,801 <sup>C</sup>	930,685B	940,877 <sup>6</sup> 6,632 <sup>1</sup>
Other livestock and products	×	X	42,911E	X X	31E	863 E	X X	x 0	121°C	x F	1,734
Program payments and insurance	x	x	<b>14,810</b> <sup>©</sup>	x	<b>22,404</b> D	7,833 D	9,072D	F	<b>10.688</b> D	<b>7,613</b> D	11,038
proceeds						•	•		.,		
Total other revenues	x	X	<b>66,369</b> D 50,343 E		<b>53,389</b> D 25,810 D	<b>22,312</b> C 13,491 C	<b>28,178</b> □ 12,663 <sup>E</sup>	<b>23,228</b> D F	<b>22,402</b> D F	<b>26,136</b> D 9,718 D	<b>31,296</b> 16,078
Custom work and machine rental Rental income	X X	x x	10,855°		20,224 E	6,704 D	5,930 E	F	5,947 D	12,760 E	10,702
Miscellaneous revenues	x	x	5,170E		F	2,117B	9,585 C	2,929 €		3,658 B	4,516
Total operating expenses	x	x	1,088,144B	<b>1,572,278</b> <sup>C</sup>	<b>1,175,243</b> <sup>C</sup>	808,885B	<b>615,056</b> <sup>C</sup>	534,527 E	<b>1,003,766</b> C	<b>877,287</b> <sup>B</sup>	911,097
Total crop expenses	x	x	27,923 D	36,624 □	15,893°	<b>36,891</b> <sup>C</sup>	15,778 D	F	32,583 □	4,220 D	24,298
Fertilizer and lime	x	х	3,315E		6,391 D	9,611 C	6,255 D	F	11,922E	388 D	6,790 E
Pesticides Seed and plants	X	X	2,993 E 7,557 E		1,349 <sup>C</sup> 6,438 <sup>D</sup>	4,429 <sup>C</sup> 7,592 <sup>B</sup>	3,706 D 3,840 D	F F	x 6,102 <sup>E</sup>	62 D 338 E	3,175 <sup>E</sup> 5,412 <sup>E</sup>
Seed and plants Other crop expenses	X X	X X	14,059 D	35,424 D	1,716D	15,259 D	5,6405 F	F	0,102= X	3,432 E	8,922
Total livestock expenses	x	х	664,952B	<b>1,032,592</b> C	<b>754,108</b> <sup>C</sup>	467,457 B	<b>366,944</b> C	334,060 ⊑		590,451B	567,943
Cattle purchases	x	Х	1,096 €	2,808 D	F	5,491 E	x	F	1,878 €	x	2,784
Hog purchases	X	X	100 020 D	X X	4,956 D	F	X	120 506 5	X	0	2,093
Poultry and egg purchases Other livestock purchases	X X	X X	186,828B x	253,566 C X	287,754 D x	126,324 B F	182,128 □ x	120,586 E 0	338,730 C F	234,444 C X	200,386E F
Feed, supplements, straw and bedding	x	X	463,307B	760,258°C	454,355B	325,643 B	175,996°C	207,640 E		347,629B	355,228
Veterinary fees, medicine and breeding fees	x	Х	7,723B	12,040 C	6,614D	5,062 C	5,279 €	x	6,588 C	7,100 D	6,000 E
Other livestock expenses	х	х	3,695 C		х	2,389 C	х	х	Х	F	1,239
Total machinery expenses	X	X	<b>33,338</b> C 541 B		<b>33,648</b> B 146D	<b>33,681</b> <sup>B</sup> 615 <sup>B</sup>	<b>28,391</b> C 544 D	<b>17,331</b> <sup>E</sup> 362 <sup>E</sup>		<b>18,879</b> <sup>B</sup> 353 <sup>D</sup>	<b>30,231</b> <sup>E</sup> 451 <sup>E</sup>
Small tools  Net fuel expenses, machinery, truck, auto	x x	X X	13,349°		11,445°	14,340B	11,648°	6,087 E		7,135B	11,883
Repairs, licenses and insurance	x	x	19,449°		22,058B	18,726 C	16,199°	10,881 €		11,391 B	17,897 E
Total general expenses	x	x	361,931 B		<b>371,594</b> <sup>C</sup>	270,855B	<b>203,944</b> C	172,952 ⊑		<b>263,737</b> B	288,624
Salaries (including CPP, QPP, EI)	x	Х	120,741 C		94,744 D	90,062 C	66,142D	F	56,565 C	68,303 B	83,952 E
Rent	X	Х	9,660 D 10.798 B		26,165 <sup>C</sup> 14,425 <sup>B</sup>	11,558 <sup>C</sup> 10.981 <sup>B</sup>	3,811 <sup>D</sup> 8,965 <sup>C</sup>	F 6,300 <sup>E</sup>	9,595 D 13,865 C	9,874 <sup>C</sup> 8,770 <sup>B</sup>	13,412 E 11,279 A
Insurance Utilities	X X	X X	43,948B	14,551 <sup>C</sup> 75,192 <sup>C</sup>	37,619B	32.045B	18,634 C	21,156 E		29,067 B	32,380
Custom work and machine rental	x	X	37,336D		72,150°	20,732B	19,233 D	12,707 E	37,219°	32,138 B	34,887 E
Net interest expenses	x	Х	39,292B		28,122°	33,704 B	15,564 <sup>C</sup>	31,468 E	40,241°	41,455 C	33,731
Net property taxes	X	Х	4,527B		3,209B	4,535 B	4,688 C	2,048 E		4,538 B	4,071
Building and fence repairs Marketing expenses	X X	X X	16,195 <sup>B</sup> 51,311 <sup>C</sup>		24,363 <sup>C</sup> 43,612 <sup>C</sup>	11,955 B 37,017 D	9,423 D 40,039 D	F 29,473 <sup>E</sup>	9,282B 28,693D	11,988 B 40,029 C	14,258 <sup>4</sup> 39,585 <sup>8</sup>
Miscellaneous expenses	x	x	28,122B		27,185 D	18,265 B	17,446°	15,924 E		17,575 B	21,070 E
Net operating income	x	x	193,946	210,481	173,661	126,229	115,482	83,546 ⊑		110,089	135,112
Adjustment for capital cost allowance (CCA)  Net operating income adjusted for CCA	х <b>х</b>	х <b>х</b>	52,124 B <b>141,822</b>	48,364 C <b>162,118</b>	48,133B <b>125,528</b>	52,536 B <b>73,693</b>	38,810 C <b>76,671</b>	41,543 E <b>42,003</b> E		47,405 B <b>62,684</b>	49,573 <sup>4</sup> <b>85,538</b>
net operating income adjusted for CCA	*	*	141,022					42,003	11,045	02,004	05,550
					rating margin						
Operating margin Operating margin adjusted for CCA	x	X	0.15	0.12	0.13	0.13	0.16	0.14	0.11	0.11 0.06	0.13
COCIATIO HISTORI SUUSIEU IOI CCA	X	X	0.11	0.09	0.09	0.08	0.10	0.07	0.07	0.00	0.08

**Table 12-1** Average total agricultural sales and other selected variables by degree of specialization<sup>1</sup> and revenue class for selected farm types, Canada — Oilseed and grain farming

			2009 p		
		Degree	of specialization		
	50.0% to 74.9%	75.0% to 89.9%	90.0% to 99.9%	100.0%	Total
\$10,000 to \$49,999					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	2,195 B 23,394 A 1,465 B 29,811 A -1,601 14,896 A 63.7 22.3	1,810 B 22,709 A 2,301 D 29,330 A -1,465 18,896 A 83.2 7.5	1,860 B 25,071 A 1,526 C 30,300 A 2,141 23,898 A 95.3 3.0	15,550 A 20,715 A 1,240 B 26,671 A 4,908 20,715 A 100.0 	21,415 A 21,536 A 1,378 B 27,532 A 3,462 20,241 A 94.0 3.3
\$50,000 to \$99,999					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	1,740 B 59,303 A 4,204 A 74,009 A 10,590 36,974 A 62.3 27.0	1,535 B 59,911 A 3,387 B 74,041 A 12,308 49,713 A 83.0 10.6	1,845 B 58,991 A 4,633 C 73,524 A 14,991 56,669 A 96.1 2.2	7,340 A 55,520 A 3,810 B 72,422 A 17,463 55,520 A 100.0	12,455 A 57,104 A 3,935 B 73,007 A 15,501 52,382 A 91.7 5.5
\$100,000 to \$249,999					
Number of farms  Average total agricultural sales (\$)  Average program payments and insurance proceeds (\$)  Average total operating revenues (\$)  Average net operating income (\$)  Average agricultural sales from primary activity (\$)  Primary commodity (% of total agricultural sales)  Secondary commodity (% of total agricultural sales)	2,695 A 129,696 A 10,520 B 162,335 A 29,162 82,339 A 63.5 28.6	2,475 A 134,982 A 8,820 B 167,090 A 33,410 111,773 A 82.8 12.8	3,305 A 137,368 A 7,253 B 166,299 A 33,345 132,038 A 96.1 1.9	7,805 A 131,478 A 7,049 A 162,981 A 43,755 131,478 A 100.0	16,280 A 132,904 A 7,934 A 164,162 A 37,649 120,450 A 90.6 7.0
\$250,000 to \$499,999					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	1,500 B 287,084 A 27,854 C 349,974 A 79,571 182,791 A 63.7 22.3	1,845 A 290,323 A 19,207 B 352,316 A 81,483 242,520 A 83.5 11.9	2,770 A 300,353 A 17,127 B 360,269 A 88,710 289,845 A 96.5 1.9	4,645 A 291,604 A 16,443 B 352,226 A 94,830 291,604 A 100.0	10,745 A 293,009 A 18,680 A 354,000 A 88,843 267,603 A 91.3 5.6
\$500,000 and over					
Number of farms  Average total agricultural sales (\$)  Average program payments and insurance proceeds (\$)  Average total operating revenues (\$)  Average net operating income (\$)  Average agricultural sales from primary activity (\$)  Primary commodity (% of total agricultural sales)  Secondary commodity (% of total agricultural sales)	1,115 B 1,118,991 A 80,501 C 1,329,325 A 295,909 692,216 A 61.9 11.4	1,150 B 802,459 A 61,960 B 980,828 A 222,175 666,742 A 83.1 9.2	2,880 A 930,489 A 51,108 B 1,099,965 A 291,625 901,782 A 96.9 1.8	4,055 A 881,769 A 55,109 B 1,043,864 A 298,072 881,769 A 100.0 	9,210 A 915,817 A 57,799 A 1,088,102 A 286,268 837,964 A 91.5 3.3
Total					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	9,250 A 236,471 A 18,459 B 285,921 A 58,819 147,893 A 62.5 17.3	8,820 A 218,541 A 15,650 B 267,642 A 57,288 181,739 A 83.2 10.6	12,650 A 325,365 A 18,158 A 387,438 A 96,900 314,638 A 96.7 1.8	39,390 A 169,812 A 10,213 A 205,403 A 55,755 169,812 A 100.0	70,110 A 212,801 A 13,418 A 256,698 A 63,776 194,554 A 91.4 4.4

<sup>1.</sup> The degree of specialization is the percent a particular commodity (for example, potatoes) contributes to a farm's total agricultural sales (crop and livestock sales).

Table 12-2

Average total agricultural sales and other selected variables by degree of specialization<sup>1</sup> and revenue class for selected farm types, Canada — Potato farming

			2009 p		
		Degree	e of specialization		
	50.0% to 74.9%	75.0% to 89.9%	90.0% to 99.9%	100.0%	Total
\$10,000 to \$49,999					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$)	x x x x	F F F F	x x x x	105 E 16,683 D F 24,006 C F	205 E 22,651 <sup>D</sup> F 27,639 <sup>B</sup> -1,705
Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	x x x	F F F	x x x	16,683 <sup>D</sup> 100.0 	20,204 <sup>C</sup> 89.2 F
\$50,000 to \$99,999					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	x x x x x x x	x x x x x x x	x x x x x x x	F F F F F	110 E 57,195 A F 69,731 A 27,532 52,947 A 92.6 2.3
\$100,000 to \$249,999					
Number of farms  Average total agricultural sales (\$)  Average program payments and insurance proceeds (\$)  Average total operating revenues (\$)  Average net operating income (\$)  Average agricultural sales from primary activity (\$)  Primary commodity (% of total agricultural sales)  Secondary commodity (% of total agricultural sales)	x x x x x x	x x x x x x	30 C 159,917 A 11,454 C 178,841 A 33,377 150,466 A 94.1 2.8	35 D 128,752 A 18,345 E 166,128 A 8,584 128,752 A 100.0	95 B 137,531 A 15,033 D 167,670 A 24,201 124,060 A 90.2 4.7
\$250,000 to \$499,999					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	30 D 336,767 A 16,726 E 362,864 A 61,760 220,994 A 65.6 F	30 C 349,509 A 24,358 D 385,353 A 69,316 296,040 A 84.7 9.0	40 D 306,035 A 42,256 B 358,525 A 70,193 289,432 A 94.6 3.6	40 D 335,405 A 21,980 D 365,428 A 71,789 335,405 A 100.0	140 B 329,723 A 27,425 B 366,875 A 68,488 287,006 A 87.0 5.2
\$500,000 and over					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	120 <sup>C</sup> 1,985,560 <sup>B</sup> 198,354 <sup>D</sup> 2,268,669 <sup>B</sup> 544,317 1,283,324 <sup>B</sup> 64.6 26.1	140 B 2,246,234 B 165,222 B 2,533,702 A 412,354 1,890,488 B 84.2 11.2	245 A 1,489,852 A 127,248 B 1,666,968 A 283,524 1,416,082 A 95.0 4.3	125 B 1,593,608 B 130,140 C 1,803,687 B 354,511 1,593,608 B 100.0	640 A 1,772,170 A 149,715 B 2,000,493 A 375,921 1,531,922 A 86.4 10.1
Total					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	200 B 1,273,707 B 123,972 D 1,452,596 B 343,322 823,224 B 64.6 25.3	270 D 1,236,961 D 91,199 D 1,395,258 D 225,509 1,041,123 D 84.2 11.0	340 A 1,147,545 A 99,832 B 1,286,038 A 220,257 1,090,421 A 95.0 4.2	375 °C 603,867 °C 49,499 °D 686,683 °C 135,364 603,867 °C 100.0	1,185 B 1,013,415 B 85,685 B 1,145,188 B 214,693 877,095 B 86.5 9.8

<sup>1.</sup> The degree of specialization is the percent a particular commodity (for example, potatoes) contributes to a farm's total agricultural sales (crop and livestock sales).

**Table 12-3** Average total agricultural sales and other selected variables by degree of specialization<sup>1</sup> and revenue class for selected farm types, Canada — Other vegetable (except potato) and melon farming

			2009 p		
		Degree	e of specialization		
	50.0% to 74.9%	75.0% to 89.9%	90.0% to 99.9%	100.0%	Total
\$10,000 to \$49,999					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	180 <sup>D</sup> 22,174 <sup>A</sup> 1,119 <sup>D</sup> 26,839 <sup>A</sup> 2,821 14,625 <sup>B</sup> 66.0 F	85 C 20,646 B 884 C 24,967 A 2,930 16,890 B 81.8 4.0	35 A 24,335 A 1,080 A 27,400 A 2,626 23,213 A 95.4 0.9	520 °C 22,863 °B 1,077 °D 27,248 °B 4,230 22,863 °B 100.0 °C	825 G 22,537 B 1,065 D 26,917 A 3,710 20,437 B 90.7 F
\$50,000 to \$99,999					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	50 A 64,763 A 2,739 A 73,141 A 11,702 40,380 A 62.4 12.6	F F F F F	x x x x x x	185 D 56,959 C F 72,496 A 18,052 56,959 C 100.0	395 D 60,440 B F 70,852 A 18,569 53,896 B 89.2 F
\$100,000 to \$249,999					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	135 D 135,539 A 4,749 E 153,928 A 17,225 84,006 A 62.0 10.1	55 D 135,321 A F 156,098 A 33,368 113,243 A 83,7 7,7	45 D 155,717 B 5,462 D 168,790 A 19,999 147,542 B 94,8 2.3	205 D 133,701 B 12,253 E 155,578 A 18,191 133,701 B 100.0	450 C 136,792 A 8,832 D 156,534 A 19,997 117,401 A 85.8 4.3
\$250,000 to \$499,999					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	50 D 359,080 A 19,580 E 386,303 A 55,233 236,252 A 65.8 25.3	x x x x x x	F F F F F	120 D 325,110 A 14,284 D 346,752 A 52,617 325,110 A 100.0	235 C 331,236 A 13,445 D 356,108 A 57,568 299,868 A 90.5 7.0
\$500,000 and over					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	70 C 1,252,713 B 77,297 D 1,411,900 B 248,223 784,334 B 62.6 26.1	65 D 1,459,767 C 124,924 D 1,632,201 C 236,223 1,183,699 C 81.1 10.9	65 C 1,803,678 B 82,663 C 1,933,916 B 266,632 1,723,081 B 95.5 3.2	190 D 1,579,572 B 70,828 D 1,693,787 B 211,301 1,579,572 B 100.0	400 B 1,537,415 A 83,410 B 1,672,544 A 231,526 1,391,659 A 90.5 6.3
Total					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	475 °C 274,854 °C 15,473 °D 309,089 °C 49,538 173,176 °C 63.0 22.8	365 D 341,327 D 27,059 D 382,365 D 61,730 278,238 D 81.5 9.9	230 °C 656,474 B 27,927 °C 704,388 B 101,982 626,058 B 95.4 3.3	1,230 B 320,154 B 16,892 C 348,085 B 45,894 320,154 B 100.0	2,300 B 346,829 B 19,289 B 380,107 B 54,644 312,582 B 90.1 5.9

<sup>1.</sup> The degree of specialization is the percent a particular commodity (for example, potatoes) contributes to a farm's total agricultural sales (crop and livestock sales).

Table 12-4

Average total agricultural sales and other selected variables by degree of specialization<sup>1</sup> and revenue class for selected farm types, Canada — Fruit and tree nut farming

			2009 p		
		Degree	e of specialization		
	50.0% to 74.9%	75.0% to 89.9%	90.0% to 99.9%	100.0%	Total
\$10,000 to \$49,999					
Number of farms  Average total agricultural sales (\$)  Average program payments and insurance proceeds (\$)  Average total operating revenues (\$)  Average net operating income (\$)  Average agricultural sales from primary activity (\$)  Primary commodity (% of total agricultural sales)  Secondary commodity (% of total agricultural sales)	115 E 22,944 B 2,192 D 31,055 B 1,056 14,718 C 64.1 F	55 D 18,236 C 1,066 D 22,161 C -7,226 15,026 C 82.4 7.0	45 A 23,641 A 1,360 A 27,074 A 1,072 22,621 A 95.7 1.4	1,665 B 20,252 A 2,110 C 25,015 A -3,560 20,252 A 100.0	1,885 B 20,437 A 2,065 C 25,344 A -3,279 19,817 A 97.0 F
\$50,000 to \$99,999					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	F F F F F	25 D 50,507 A 6,378 E 69,792 A 9,297 41,364 A 81.9 6.9	25 E 71,233 B 3,736 E 81,608 A 9,619 66,337 A 93.1 F	705 B 57,444 A 6,326 C 71,170 A -770 57,444 A 100.0	805 B 57,807 A 6,160 C 71,806 A 596 56,195 A 97.2 0.7
\$100,000 to \$249,999					
Number of farms  Average total agricultural sales (\$)  Average program payments and insurance proceeds (\$)  Average total operating revenues (\$)  Average net operating income (\$)  Average agricultural sales from primary activity (\$)  Primary commodity (% of total agricultural sales)  Secondary commodity (% of total agricultural sales)	120 E 146,031 B 15,029 E 167,798 B 24,623 89,544 B 61.3 15.1	F F F F F	35 A 128,922 A 16,197 A 158,943 A 23,663 123,822 A 96.0 1.3	690 B 131,984 A 14,831 C 156,764 A 12,789 131,984 A 100.0	920 B 131,979 A 14,559 B 156,300 A 15,717 123,070 A 93.2 F
\$250,000 to \$499,999					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	45 E 308,297 B 19,231 C 351,132 A 2,510 194,735 B 63.2 F	x x x x x x x	55 E 311,632 B 29,306 D 371,839 B 10,606 299,738 B 96.2 F	335 B 281,560 A 40,163 C 353,341 A 43,918 281,560 A 100.0	460 B 289,169 A 35,369 C 354,658 A 35,445 273,728 A 94.7 F
\$500,000 and over					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	40 E 1,529,331 B 89,248 D 1,713,030 B 214,010 1,000,248 A 65.4 13.6	x x x x x x	90 D 1,191,958 C 50,689 D 1,288,323 C 71,933 1,148,759 C 96.4 2.6	285 C 1,157,363 A 106,564 D 1,346,351 A 258,614 1,157,363 A 100.0	440 B 1,184,725 A 89,722 C 1,349,143 A 205,068 1,124,663 A 94.9 2.2
Total					
Number of farms  Average total agricultural sales (\$)  Average program payments and insurance proceeds (\$)  Average total operating revenues (\$)  Average net operating income (\$)  Average agricultural sales from primary activity (\$)  Primary commodity (% of total agricultural sales)  Secondary commodity (% of total agricultural sales)	360 °C 253,018 °C 17,520 °D 288,531 °C 31,241 162,392 °D 64.2 12.2	200 D 196,741 C 9,632 C 221,847 C 16,927 163,017 C 82.9 4.7	260 °C 517,302 B 27,157 °C 570,245 B 32,458 498,091 B 96.3 2.4	3,695 A 161,383 B 16,966 C 192,180 B 24,942 161,383 B 100.0	4,510 A 190,590 A 17,269 B 222,778 A 25,519 180,805 A 94.9 1.9

<sup>1.</sup> The degree of specialization is the percent a particular commodity (for example, potatoes) contributes to a farm's total agricultural sales (crop and livestock sales).

**Table 12-5** Average total agricultural sales and other selected variables by degree of specialization<sup>1</sup> and revenue class for selected farm types, Canada — Greenhouse, nursery and floriculture production

			2009 p		
		Degree	e of specialization		
	50.0% to 74.9%	75.0% to 89.9%	90.0% to 99.9%	100.0%	Total
\$10,000 to \$49,999					
Number of farms	F	50 E	х	690 C	845 B
Average total agricultural sales (\$)	Ę	21,860 <sup>C</sup>	х	22,720 A	22,421 A
Average program payments and insurance proceeds (\$)  Average total operating revenues (\$)	F F	x 27,065 □	X X	352 <sup>D</sup> 26,156 <sup>A</sup>	416 <sup>C</sup> 25,868 <sup>A</sup>
Average net operating income (\$)	F	3,095	X	-634	-202
Average agricultural sales from primary activity (\$)	F	17,689 <sup>C</sup>	X	22,720 A	21,508 A
Primary commodity (% of total agricultural sales)	<u>F</u>	80.9	Х	100.0	95.9
Secondary commodity (% of total agricultural sales)	F	F	Х		F
\$50,000 to \$99,999					
Number of farms	F	x	x	380 D	475 D
Average total agricultural sales (\$)	F	X	X	63,795 B	64,111 A
Average program payments and insurance proceeds (\$)  Average total operating revenues (\$)	F F	X X	X X	F 71,685 <sup>A</sup>	3,998 E 72,999 A
Average net operating income (\$)	F	X	X	14,430	15,423
Average agricultural sales from primary activity (\$)	F	x	X	63,795 B	60,519 A
Primary commodity (% of total agricultural sales)	<u>F</u>	Х	Х	100.0	94.4
Secondary commodity (% of total agricultural sales)	F	х	х		F
\$100,000 to \$249,999					
Number of farms	25 E	30 E	35 D	525 C	620 C
Average total agricultural sales (\$) Average program payments and insurance proceeds (\$)	137,729 <sup>B</sup> F	170,981 <sup>C</sup> 8,850 <sup>D</sup>	148,177 <sup>B</sup> 1,099 <sup>E</sup>	144,570 <sup>A</sup> F	145,857 <sup>A</sup> 8,373 <sup>E</sup>
Average total operating revenues (\$)	193,588 в	192,135 B	161,747 A	159.550 A	162.780 A
Average net operating income (\$)	46,285	26,845	23,777	25,278	26,147
Average agricultural sales from primary activity (\$)	80,655 B	145,102 <sup>C</sup>	140,836 B	144,570 A	141,703 A
Primary commodity (% of total agricultural sales)	58.6	84.9	95.0	100.0	97.2
Secondary commodity (% of total agricultural sales)	F	3.9	F	•••	F
\$250,000 to \$499,999					
Number of farms	X	X	X	355 <sup>C</sup> 330,324 <sup>A</sup>	400 <sup>C</sup> 328,446 <sup>A</sup>
Average total agricultural sales (\$) Average program payments and insurance proceeds (\$)	X X	X X	X X	8,916 D	9,650 D
Average total operating revenues (\$)	X	X	X	350,042 A	349,320 A
Average net operating income (\$)	X	X	X	56,378	54,276
Average agricultural sales from primary activity (\$)	х	X	x	330,324 A	320,675 A
Primary commodity (% of total agricultural sales)	X	X	X	100.0	97.6
Secondary commodity (% of total agricultural sales)	х	Х	Х	•••	F
\$500,000 and over			00 F	050 B	4.055 D
Number of farms	X	X	60 <sup>E</sup> 2,819,296 <sup>C</sup>	950 <sup>B</sup> 2,841,422 <sup>A</sup>	1,055 <sup>B</sup> 2,801,761 <sup>A</sup>
Average total agricultural sales (\$) Average program payments and insurance proceeds (\$)	X X	X X	101.992 E	83,737 B	91,511 C
Average total operating revenues (\$)	X	X	2,976,681 <sup>C</sup>	2,974,995 A	2,946,764 A
Average net operating income (\$)	X	x	432,249	300,341	311,726
Average agricultural sales from primary activity (\$)	X	X	2,733,548 <sup>C</sup>	2,841,422 A	2,777,583 A
Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	X X	X X	97.0 F	100.0	99.1 F
Total					
Number of farms	220 E	120 D	160 <sup>C</sup>	2,900 A	3,395 A
Average total agricultural sales (\$)	248,018 €	435,924 E	1,177,655 D	1,010,075 A	947,579 A
Average program payments and insurance proceeds (\$)	15,162 E	F	40,681 E	30,282 B	31,674 B
Average total operating revenues (\$)	286,432 E	539,377 E	1,245,579 D	1,060,759 A	1,000,145 A
Average net operating income (\$)	45,714 <sup>E</sup>	93,886 E	182,115	111,514	109,823
Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales)	F F	358,744 <sup>E</sup> 82.3	1,140,627 <sup>D</sup> 96.9	1,010,075 A 100.0	937,685 A 99.0
Secondary commodity (% of total agricultural sales)	F	62.5 F	90.9 F		99.0 F

<sup>1.</sup> The degree of specialization is the percent a particular commodity (for example, potatoes) contributes to a farm's total agricultural sales (crop and livestock sales).

Table 12-6

Average total agricultural sales and other selected variables by degree of specialization<sup>1</sup> and revenue class for selected farm types, Canada — Beef cattle ranching and farming, including feedlots

			2009 p		
		Degree	e of specialization		
	50.0% to 74.9%	75.0% to 89.9%	90.0% to 99.9%	100.0%	Total
\$10,000 to \$49,999					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	3,285 B 20,470 A 1,984 B 26,307 A -5,064 12,827 A 62.7 16.7	2,950 B 19,936 A 2,222 C 27,249 A -5,488 16,467 A 82.6 7.5	2,820 B 21,706 A 1,937 B 27,397 A -6,797 20,695 A 95.3 2.5	17,225 A 17,025 A 2,283 B 24,148 A -3,750 17,025 A 100.0	26,280 A 18,285 A 2,202 A 25,115 A -4,437 16,832 A 92.1 3.2
\$50,000 to \$99,999					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	1,845 B 50,503 A 7,629 C 71,873 A 7,791 31,409 A 62.2 23.5	1,370 B 51,827 A 7,074 C 70,924 A 4,355 42,783 A 82.5 7.5	1,405 A 54,718 A 6,871 B 71,715 A 2,851 52,450 A 95.9 2.1	4,670 A 47,432 A 9,816 B 70,916 A 7,355 47,432 A 100.0	9,290 A 49,791 A 8,532 B 71,228 A 6,319 44,320 A 89.0 6.1
\$100,000 to \$249,999					
Number of farms  Average total agricultural sales (\$)  Average program payments and insurance proceeds (\$)  Average total operating revenues (\$)  Average net operating income (\$)  Average agricultural sales from primary activity (\$)  Primary commodity (% of total agricultural sales)  Secondary commodity (% of total agricultural sales)	1,980 A 117,139 A 14,209 B 153,802 A 23,888 72,515 A 61.9 28.0	1,290 B 112,648 A 20,732 C 154,606 A 24,615 93,624 A 83.1 9.4	1,590 B 120,868 A 15,811 B 158,295 A 19,365 116,095 A 96.1 1.9	3,000 A 105,885 A 20,693 B 152,426 A 24,970 105,885 A 100.0	7,870 A 112,862 A 18,078 A 154,318 A 23,505 97,528 A 86.4 9.2
\$250,000 to \$499,999					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average aet operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	670 B 278,914 A 25,835 B 345,214 A 55,905 172,141 A 61.7 28.1	435 C 290,131 A 25,317 B 351,083 A 25,377 241,461 B 83.2 10.4	605 B 261,929 A 42,424 B 337,906 A 33,018 252,916 A 96.6 1.6	800 B 275,987 A 34,898 D 337,759 A 21,004 275,987 A 100.0	2,520 A 275,963 A 32,638 B 342,243 A 33,956 236,874 A 85.8 9.8
\$500,000 and over					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	440 B 1,321,686 B 74,500 B 1,540,050 B 149,731 826,549 B 62.5 24.7	380 B 1,748,645 B 120,828 C 2,040,701 B 145,943 1,451,761 B 83.0 11.5	745 B 3,744,221 C 170,238 B 4,607,935 C 166,708 3,652,002 C 97.5 1.3	705 B 2,767,875 B 130,923 B 3,242,529 B 154,453 2,767,875 B 100.0	2,265 A 2,639,665 B 131,224 A 3,162,495 B 156,102 2,464,208 B 93.4 4.1
Total					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	8,220 A 141,071 A 12,016 A 174,106 A 18,037 87,829 A 62.3 25.3	6,425 A 164,739 B 15,477 B 201,812 B 13,607 136,739 B 83.0 10.5	7,165 A 458,304 B 26,938 B 568,584 C 22,339 446,034 B 97.3 1.3	26,405 A 113,704 A 10,127 A 142,324 A 6,448 113,704 A 100.0	48,220 A 176,411 A 13,662 A 219,053 A 11,740 161,780 A 91.7 5.2

<sup>1.</sup> The degree of specialization is the percent a particular commodity (for example, potatoes) contributes to a farm's total agricultural sales (crop and livestock sales).

**Table 12-7** Average total agricultural sales and other selected variables by degree of specialization<sup>1</sup> and revenue class for selected farm types, Canada — Dairy cattle and milk production

			2009 p		
		Degree	e of specialization		
	50.0% to 74.9%	75.0% to 89.9%	90.0% to 99.9%	100.0%	Total
\$10,000 to \$49,999					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	30 D 16,814 D X 34,146 B 3,660 9,153 D 54.4 26.9	x x x x x x x	35 C 33,338 A 985 A 35,885 A 2,580 29,651 A 88.9 10.0	345 E 23,530 B F 25,219 C 11,072 23,247 B 98.8 F	435 D 24,133 B 495 E 27,227 B 8,638 22,708 B 94.1 4.3
\$50,000 to \$99,999					
Number of farms  Average total agricultural sales (\$)  Average program payments and insurance proceeds (\$)  Average total operating revenues (\$)  Average net operating income (\$)  Average agricultural sales from primary activity (\$)  Primary commodity (% of total agricultural sales)  Secondary commodity (% of total agricultural sales)	145 E 65,408 B 2,610 D 74,204 B 2,535 39,773 B 60.8 F	F F F F F	130 D 66,201 B 2,929 D 77,383 A 15,127 60,195 B 90.9 6.1	330 P 69,465 A 1,371 C 74,296 A 25,945 66,977 A 96.4 3.6	715 <sup>C</sup> 67,131 <sup>A</sup> 1,863 <sup>C</sup> 73,574 <sup>A</sup> 18,641 56,915 <sup>A</sup> 84.8 8.5
\$100,000 to \$249,999					
Number of farms  Average total agricultural sales (\$)  Average program payments and insurance proceeds (\$)  Average total operating revenues (\$)  Average net operating income (\$)  Average agricultural sales from primary activity (\$)  Primary commodity (% of total agricultural sales)  Secondary commodity (% of total agricultural sales)	155 D 164,349 A 4,609 D 183,298 A 36,621 93,770 A 57.1 21.9	425 °C 174,534 A 4,090 °C 188,309 A 46,898 137,250 A 78.6 8.8	1,390 B 172,938 A 5,547 C 186,505 A 42,092 160,717 A 92.9 4.3	1,080 B 174,246 A 4,135 B 184,348 A 41,606 168,233 A 96.5 3.5	3,050 A 173,133 A 4,795 B 185,771 A 42,301 156,668 A 90.5 5.3
\$250,000 to \$499,999					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	435 C 346,480 A 9,385 D 372,133 A 85,980 212,841 A 61.4 20.3	955 B 342,115 A 8,426 C 365,007 A 82,309 274,309 A 80.2 11.7	2,690 A 332,866 A 9,485 B 357,140 A 82,240 309,274 A 92.9 4.0	905 B 332,644 A 8,322 E 350,979 A 74,712 320,640 A 96.4 3.6	4,990 A 335,778 A 9,061 B 358,823 A 81,204 296,281 A 88.2 5.3
\$500,000 and over					
Number of farms  Average total agricultural sales (\$)  Average program payments and insurance proceeds (\$)  Average total operating revenues (\$)  Average net operating income (\$)  Average agricultural sales from primary activity (\$)  Primary commodity (% of total agricultural sales)  Secondary commodity (% of total agricultural sales)	570 °C 1,129,241 °B 43,575 °C 1,223,284 °B 222,866 677,815 °B 60.0 19.3	735 B 906,791 B 21,209 C 970,145 B 180,714 707,463 B 78.0 10.6	1,745 A 917,653 A 20,101 D 972,100 A 214,666 848,229 A 92,4 4.3	875 B 1,098,496 A 13,100 D 1,139,080 A 235,997 1,066,747 A 97.1 2.9	3,935 A 986,436 A 22,158 B 1,045,209 A 214,193 845,522 A 85.7 6.0
Total					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	1,335 B 622,255 B 22,517 C 674,380 B 127,868 374,552 B 60.2 19.3	2,245 B 478,507 B 11,364 B 511,761 B 103,931 376,460 A 78.7 10.7	5,995 A 458,599 A 11,471 B 488,766 A 109,581 424,790 A 92.6 4.2	3,545 A 418,911 A 6,804 C 437,349 A 93,723 405,887 A 96.9 3.1	13,120 A 467,959 A 11,317 B 497,724 A 106,192 406,284 A 86.8 5.6

<sup>1.</sup> The degree of specialization is the percent a particular commodity (for example, potatoes) contributes to a farm's total agricultural sales (crop and livestock sales).

Table 12-8

Average total agricultural sales and other selected variables by degree of specialization<sup>1</sup> and revenue class for selected farm types, Canada — Hog and pig farming

			2009 p		
		Degree	e of specialization		
	50.0% to 74.9%	75.0% to 89.9%	90.0% to 99.9%	100.0%	Total
\$10,000 to \$49,999					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	55 D 20,032 B 2,609 D 27,680 A -5,556 11,841 A 59.1 24.5	x x x x x x	F F F F F	335 E 11,319 D 3,033 E 26,004 C 780 11,319 D 100.0	435 D 14,303 C 2,838 E 26,982 C -555 12,897 C 90.2 F
\$50,000 to \$99,999					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	F F F F F	25 E 67,119 B 4,856 E 75,154 A -19,191 53,283 B 79.4 15.9	x x x x x x	85 E 43,231 D 4,975 D 74,472 A 2,672 43,231 D 100.0	205 E 53,525 B F 76,013 A 10,077 45,260 B 84.6 F
\$100,000 to \$249,999					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	85 D 144,015 B 16,254 E 168,412 A 24,571 91,477 B 63.5 17.7	90 E 125,840 B 18,155 D 168,793 B 17,429 103,852 B 82,5 12.9	35 C 146,877 B 24,929 E 180,280 A 33,138 140,351 B 95.6 2.1	355 D 83,395 D 28,096 E 161,193 B 38,615 83,395 D 100.0	575 C 103,428 B 24,444 D 164,453 A 32,708 91,360 B 88.3 6.5
\$250,000 to \$499,999					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	145 D 345,762 B 33,760 D 393,945 A 36,636 220,983 B 63.9 30.1	115 D 284,142 A 77,426 D 383,438 A 24,113 238,180 A 83.8 10.2	135 D 282,316 B 77,263 C 376,537 A -9,361 269,084 B 95.3 3.3	280 D 277,925 B 89,714 C 384,075 A 8,385 277,925 B 100.0	675 B 294,313 A 73,218 B 384,574 A 13,584 257,223 A 87.4 9.9
\$500,000 and over					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	255 °C 1,600,435 B 164,305 B 1,861,224 B 172,048 1,020,220 B 63.7 21.7	290 °C 1,121,883 B 180,075 °C 1,375,010 B 84,644 938,721 B 83.7 12.7	455 B 2,260,069 B 374,634 B 2,742,127 B 4,186 2,180,267 B 96.5 1.5	790 B 1,883,193 A 321,629 A 2,275,831 A 44,623 1,883,193 A 100.0	1,790 A 1,815,986 A 289,560 A 2,189,854 A 59,379 1,681,893 A 92.6 4.5
Total					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	600 B 807,731 B 82,437 B 937,541 B 87,432 514,617 B 63.7 22.3	535 B 687,880 B 116,657 C 852,806 B 52,344 575,269 B 83.6 12.5	710 °C 1,519,034 °C 259,006 °B 1,850,924 °C 5,401 1,464,627 °C 96.4 1.6	1,850 B 865,533 B 157,039 B 1,068,265 B 28,029 865,533 B 100.0	3,690 A 955,217 A 158,554 A 1,165,310 A 36,876 880,892 A 92.2 4.8

<sup>1.</sup> The degree of specialization is the percent a particular commodity (for example, potatoes) contributes to a farm's total agricultural sales (crop and livestock sales).

**Table 12-9** Average total agricultural sales and other selected variables by degree of specialization<sup>1</sup> and revenue class for selected farm types, Canada — Poultry and egg production

			2009 p		
		Degree	e of specialization		
	50.0% to 74.9%	75.0% to 89.9%	90.0% to 99.9%	100.0%	Total
\$10,000 to \$49,999					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	330 E 14,056 D F 22,133 B -6,445 8,329 D 59.3 F	F F F F F	45 E 11,104 E x 29,359 D -1,160 10,535 E 94.9 1.6	300 D 14,825 D 272 D 24,965 B 3,995 14,825 D 100.0	775 C 14,933 C F 23,528 B -2,233 11,974 C 80.2 F
\$50,000 to \$99,999					
Number of farms  Average total agricultural sales (\$)  Average program payments and insurance proceeds (\$)  Average total operating revenues (\$)  Average net operating income (\$)  Average agricultural sales from primary activity (\$)  Primary commodity (% of total agricultural sales)  Secondary commodity (% of total agricultural sales)	F F F F F	x x x x x x	x x x x x x	190 E 73,234 B 617 E 78,226 A -7,130 73,234 B 100.0	240 E 70,169 B 702 E 76,053 A -4,286 66,880 B 95.3 F
\$100,000 to \$249,999					
Number of farms  Average total agricultural sales (\$)  Average program payments and insurance proceeds (\$)  Average total operating revenues (\$)  Average net operating income (\$)  Average agricultural sales from primary activity (\$)  Primary commodity (% of total agricultural sales)  Secondary commodity (% of total agricultural sales)	30 C 153,177 A 4,999 C 163,796 A 25,468 98,026 A 64.0 13.9	F F F F F	30 B 151,908 A X 167,502 A 27,631 147,542 A 97.1 1.6	215 D 145,359 B F 167,926 A 21,790 145,359 B 100.0	330 C 145,993 A 4,736 E 170,937 A 20,808 137,754 B 94.4 3.0
\$250,000 to \$499,999					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	100 D 361,959 A F 399,247 A 79,529 226,617 A 62.6 19.1	95 D 393,284 A x 407,892 A 97,788 322,788 A 82.1 8.6	145 D 353,212 A F 367,975 A 41,504 340,073 A 96.3 2.7	420 B 370,969 A 4,002 E 390,081 A 52,097 370,969 A 100.0	755 B 368,721 A 4,339 D 388,676 A 59,236 340,131 A 92.2 4.0
\$500,000 and over					
Number of farms  Average total agricultural sales (\$)  Average program payments and insurance proceeds (\$)  Average total operating revenues (\$)  Average net operating income (\$)  Average agricultural sales from primary activity (\$)  Primary commodity (% of total agricultural sales)  Secondary commodity (% of total agricultural sales)	300 °C 1,508,143 B 40,510 °C 1,620,217 B 235,759 948,907 B 62.9 18.0	345 <sup>C</sup> 1,244,657 <sup>B</sup> 21,693 <sup>D</sup> 1,313,249 <sup>B</sup> 219,743 1,050,490 <sup>B</sup> 84.4 11.6	390 B 1,533,585 B 17,449 C 1,590,426 B 196,681 1,487,281 B 97.0 1.7	1,280 A 2,027,096 B 12,768 D 2,086,705 B 253,292 2,027,096 B 100.0	2,310 A 1,759,972 A 18,426 B 1,827,132 A 236,417 1,651,741 A 93.9 3.4
Total					
Number of farms Average total agricultural sales (\$) Average program payments and insurance proceeds (\$) Average total operating revenues (\$) Average net operating income (\$) Average agricultural sales from primary activity (\$) Primary commodity (% of total agricultural sales) Secondary commodity (% of total agricultural sales)	780 °C 629,659 °C 17,823 °C 680,846 °C 97,322 395,884 °C 62.9 17.9	615 °C 777,065 B 14,146 D 822,577 B 138,673 654,513 B 84.2 11.3	615 B 1,059,422 B 11,980 C 1,100,869 B 135,233 1,026,841 B 96.9 1.8	2,395 A 1,169,553 B 7,791 D 1,208,421 B 146,445 1,169,553 B 100.0 	4,405 A 1,003,874 A 11,038 B 1,046,208 A 135,112 940,877 A 93.7 3.5

<sup>1.</sup> The degree of specialization is the percent a particular commodity (for example, potatoes) contributes to a farm's total agricultural sales (crop and livestock sales).

Table 13-1
Average net market income by quintile and province

			2009	<b>)</b> p				
	First quintile 0% to 20%	Second quintile 21% to 40%	Third quintile 41% to 60%	Fourth quintile 61% to 80%	Fifth quintile 81% to 100%	Total		
		dollars						
Canada	-67,580	-3,484	9,779	35,228	203,679	35,526		
Newfoundland and Labrador	-91,153	-4,776 E	6,990	38,482	367,470	63,178		
Prince Edward Island	-138,591	-11,293	3,013	31,301	217,709	20,453		
Nova Scotia	-104,452	-5,317	3,818	29,000	217,694	28,252		
New Brunswick	-107,080	-4,511	7,156	36,293	250,336	36,476		
Quebec	-115,635	-6,442	10,736	43,115	183,253	23,076		
Ontario	-59,276	-6,528	5,595	26,948	176,762	28,699		
Manitoba	-70,769	-2,878	11,772	43,769	235,348	43,453		
Saskatchewan	-35,272	2,834	16,924	F	F	50,129		
Alberta	-66,203	-3,045	9,046	30,683	208,884	35,956		
British Columbia	-87,362	-11.744	2,209	17,418	191,591	22,836		

Table 13-2
Average net market income by quintile and farm type, Canada

			2009	p			
	First quintile 0% to 20%	Second quintile 21% to 40%	Third quintile 41% to 60%	Fourth quintile 61% to 80%	Fifth quintile 81% to 100%	Total	
	dollars						
Crop production	-43,025	2,306	15,618	44,407	229,043	49,736	
Oilseed and grain farming Potato farming Other vegetable (except potato) and melon farming Fruit and tree nut farming Greenhouse, nursery and floriculture production Other crop farming	-32,661 -158,420 -53,828 -98,713 -102,258 -48,583	5,129 1,752 E 1,064 -10,171 -1,535 E -2,785	21,342 39,673 9,949 E 2,557 13,697 E 5,594	55,192 142,092 E 27,064 E 16,187 46,257 E 14,951	240,611 693,760 201,653 143,442 432,019 87,525	57,928 143,600 37,425 10,908 78,567 11,493	
Animal production	-94,474	-9,953	2,867	23,335	170,656	18,489	
Beef cattle ranching and farming, including feedlots Dairy cattle and milk production Hog and pig farming Poultry and egg production Other animal production	-71,954 -19,141 -588,870 -61,142 -74,199	-12,676 38,998 -104,374 12,493 -15,304	-1,676 70,510 -19,345 57,850 -3,000	8,962 112,311 16,719 139,198 6,124 E	75,355 282,153 182,536 478,765 112,468	-356 96,988 -102,387 125,658 5,304	
Total	-67,580	-3,484	9,779	35,228	203,679	35,526	

**Table 13-3** Average net market income by quintile and revenue class, Canada

			2009	) p					
	First quintile 0% to 20%	Second quintile 21% to 40%	Third quintile 41% to 60%	Fourth quintile 61% to 80%	Fifth quintile 81% to 100%	Total			
		dollars							
\$10,000 to \$49,999	-30,273	-8,205	-195	6,348	17,860	-2,874			
\$50,000 to \$99,999	-38,868	-3,331	10,055	22,365	43,050	6,689			
\$100,000 to \$249,999	-48,661	6,427	27,934	48,536	85,748 E	23,997			
\$250,000 to \$499,999	-65,258	32,323	68,139	100,529 E	F	60,988			
\$500,000 and over	-242,347	64,688	151,895	250,379	677,570	180,475			
Total	-67,580	-3,484	9,779	35,228	203,679	35,526			

**Table 14-1** Average net market income adjusted for CCA1 by quintile and province

			2009	<b>)</b> p				
	First quintile 0% to 20%	Second quintile 21% to 40%	Third quintile 41% to 60%	Fourth quintile 61% to 80%	Fifth quintile 81% to 100%	Total		
		dollars						
Canada	-99,279	-12,071	1,922	19,246	135,597	9,090		
Newfoundland and Labrador Prince Edward Island Nova Scotia New Brunswick Quebec Ontario Manitoba Saskatchewan Alberta British Columbia	-148,577 -207,352 -133,200 -152,396 -149,652 -85,075 -107,412 -60,303 -101,957 -131,921	-15,580 -21,591 -11,867 -13,358 -15,498 -14,347 -11,282 -4,665 -12,819 -21,966	-1,558 -5,373 -1,194 -1,765 1,131 -1,450 2,575 8,799 1,389 -5,214	13,995 E 13,247 14,626 14,493 20,710 13,610 21,993 F 16,886 8,996	223,358 E 139,367 151,061 164,379 127,612 111,419 146,047 F 137,138 130,893	15,036 -16,270 3,952 2,599 -3,047 4,888 10,393 25,456 8,127 -3,773		

<sup>1.</sup> The capital cost allowance obtained from the income tax returns does not correspond to the economic depreciation. Capital cost allowance represents the expense written off by the taxfiler as allowed by tax regulations. The farmer may, after the calculation of the capital cost allowance, deduct any amount up to the maximum allowable. Depreciation represents the economic "wear and tear" expense, which can be very different from the amount farmers are allowed and decide to declare for tax purposes. The calculation of depreciation expenses for farm houses and other buildings are based on a rate of 2% and 5%, respectively, while farm machinery is based on a rate, variable by province, ranging between 9% and 17%. For tax data, capital cost allowance rates differ, reaching levels as high as 30% for certain farm machinery.

Table 14-2
Average net market income adjusted for CCA<sup>1</sup> by quintile and farm type, Canada

			2009	p		
	First quintile 0% to 20%	Second quintile 21% to 40%	Third quintile 41% to 60%	Fourth quintile 61% to 80%	Fifth quintile 81% to 100%	Total
	dollars					
Crop production	-73,925	-6,196	6,671	25,554	152,012	20,824
Oilseed and grain farming Potato farming Other vegetable (except potato) and melon farming Fruit and tree nut farming Greenhouse, nursery and floriculture production Other crop farming	-61,885 -274,104 -85,876 -127,128 -174,041 -70,691	-3,684 F -6,265 -17,882 -14,450 -10,181	10,536 7,828 E 4,636 -4,172 F -10	F 65,808 16,343 8,256 22,588 7,592	161,001 444,882 136,055 103,669 <sup>E</sup> 260,239 59,293	27,657 45,564 12,972 -7,432 19,122 -2,721
Animal production	-127,482	-18,588	-3,951	11,208	113,831	-4,978
Beef cattle ranching and farming, including feedlots Dairy cattle and milk production Hog and pig farming Poultry and egg production Other animal production	-94,614 -65,292 -720,930 -111,567 -95,365	-20,923 12,852 -146,844 -1,297 -21,051	-7,896 35,377 -49,799 27,892 -8,009	2,530 64,452 231 E 91,920 E 2,410	53,617 182,081 106,586 371,669 76,851	-13,415 46,072 -161,266 76,085 -8,880
Total	-99,279	-12,071	1,922	19,246	135,597	9,090

<sup>1.</sup> The capital cost allowance obtained from the income tax returns does not correspond to the economic depreciation. Capital cost allowance represents the expense written off by the taxfiler as allowed by tax regulations. The farmer may, after the calculation of the capital cost allowance, deduct any amount up to the maximum allowable. Depreciation represents the economic "wear and tear" expense, which can be very different from the amount farmers are allowed and decide to declare for tax purposes. The calculation of depreciation expenses for farm houses and other buildings are based on a rate of 2% and 5%, respectively, while farm machinery is based on a rate, variable by province, ranging between 9% and 17%. For tax data, capital cost allowance rates differ, reaching levels as high as 30% for certain farm machinery.

Table 14-3
Average net market income adjusted for CCA¹ by quintile and revenue class, Canada

			2009	) p					
	First quintile 0% to 20%	Second quintile 21% to 40%	Third quintile 41% to 60%	Fourth quintile 61% to 80%	Fifth quintile 81% to 100%	Total			
		dollars							
\$10,000 to \$49,999	-37,857	-12,830	-3,856	3,167	15,438 E	-7,183			
\$50,000 to \$99,999 \$100,000 to \$249,999	-51,577 -70,626	-12,861 -10,565	1,664 11,430	14,544 30,144	37,036 67,802 <sup>E</sup>	-2,231 5,666			
\$250,000 to \$499,999 \$500,000 and over	-104,395 -372,258	-1,666 -13,313	31,613 66,228	62,675 <sup>E</sup> 148,394	F 485,898	23,868 63,421			
Total	-99,279	-12,071	1,922	19,246	135,597	9,090			

<sup>1.</sup> The capital cost allowance obtained from the income tax returns does not correspond to the economic depreciation. Capital cost allowance represents the expense written off by the taxfiler as allowed by tax regulations. The farmer may, after the calculation of the capital cost allowance, deduct any amount up to the maximum allowable. Depreciation represents the economic "wear and tear" expense, which can be very different from the amount farmers are allowed and decide to declare for tax purposes. The calculation of depreciation expenses for farm houses and other buildings are based on a rate of 2% and 5%, respectively, while farm machinery is based on a rate, variable by province, ranging between 9% and 17%. For tax data, capital cost allowance rates differ, reaching levels as high as 30% for certain farm machinery.

Table 15 Financial performance indicators of farms by province

					20	07							
	Newfoundland and Labrador	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada		
Profitability ratios													
Operating profit margin (%) Operating profit margin	7.71	10.60	15.80	13.62	15.00	11.99	13.77	18.50	13.42	9.10	13.94		
adjusted for CCA (%) Operating profit margin (excluding interest	0.79	1.50	8.75	4.54	7.51	3.71	4.36	8.04	4.53	1.08	5.20		
expenses) (%)	13.42	18.40	21.52	20.22	21.46	17.79	18.93	23.74	17.90	15.39	19.42		
Solvency ratio													
Interest coverage	2.35	2.36	3.77	3.07	3.32	3.07	3.66	4.54	4.00	2.45	3.54		
		2008											
	Newfoundland and Labrador	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada		
Profitability ratios													
Operating profit margin (%) Operating profit margin	10.69	12.47	11.95	13.25	14.87	12.91	12.95	21.52	15.96	7.44	15.14		
adjusted for CCA (%) Operating profit margin (excluding interest	3.42	4.07	5.19	5.04	7.78	4.79	3.96	11.81	7.39	0.00	6.77		
expenses) (%)	16.22	19.82	17.73	19.18	20.92	18.20	17.50	25.81	19.89	13.67	20.06		
Solvency ratio													
Interest coverage	2.93	2.70	3.07	3.23	3.46	3.44	3.84	6.01	5.07	2.19	4.08		
					200	)9 p							
	Newfoundland and Labrador	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada		
Profitability ratios													
Operating profit margin (%)	11.41	12.15	11.79	13.96	15.37	12.28	16.35	22.87	15.50	9.64	15.66		
Operating profit margin adjusted for CCA (%) Operating profit margin	4.29	3.99	4.85	6.40	7.99	4.18	6.76	12.32	6.71	2.03	6.99		
(excluding interest expenses) (%)	16.37	17.64	17.12	18.71	20.27	16.97	20.11	26.55	18.79	15.05	19.83		
Solvency ratio													
Interest coverage	3.30	3.21	3.21	3.93	4.14	3.62	5.35	7.20	5.71	2.78	4.76		

Table 16-1
Financial performance indicators of farms by farm type, Canada — Crop production

Oilseed and grain farming	Potato farming	Other vegetable (except potato)	Fruit and tree nut	Greenhouse, nursery and	Other	Crop
		and melon farming	farming	floriculture production	crop farming	production
20.52 8.51 25.85	14.41 3.71 20.34	13.45 6.49 17.09	18.19 10.56 23.76	8.41 2.19 12.00	17.92 4.10 24.70	17.78 7.01 22.91
4.85	3.43	4.69	4.27	3.34	3.64	4.47
			2008			
Oilseed and grain farming	Potato farming	Other vegetable (except potato) and melon farming	Fruit and tree nut farming	Greenhouse, nursery and floriculture production	Other crop farming	Crop production
24.32 13.39 28.68	16.88 7.39 22.54	10.92 3.79 14.48	14.26 6.62 19.98	8.72 2.70 12.04	17.82 4.75 24.27	20.65 10.58 25.08
6.57	3.98	4.07	3.49	3.63	3.76	5.66
			2009 p			
Oilseed and grain farming	Potato farming	Other vegetable (except potato) and melon farming	Fruit and tree nut farming	Greenhouse, nursery and floriculture production	Other crop farming	Crop production
24.84 13.05	18.75 10.19	14.38 7.94	11.45 3.22	10.98 5.04	17.28 3.70	21.41 10.75
28.68	22.91	17.10	16.63	13.76	22.63	25.23
7 10	E E 1	6 27	2 24	4.05	4 22	6.61
	8.51 25.85  4.85  Oilseed and grain farming  24.32 13.39 28.68 6.57  Oilseed and grain farming	8.51 3.71 25.85 20.34  4.85 3.43  Oilseed and grain farming  24.32 16.88 13.39 7.39 28.68 22.54  6.57 3.98  Oilseed and grain farming  24.84 18.75 13.05 10.19 28.68 22.91	8.51 3.71 6.49 25.85 20.34 17.09  4.85 3.43 4.69  Oilseed and grain farming Potato and melon farming  24.32 16.88 10.92 13.39 7.39 3.79 28.68 22.54 14.48  6.57 3.98 4.07  Oilseed and grain farming farming  Oilseed and grain farming farming  24.84 18.75 14.38 13.05 10.19 7.94 28.68 22.91 17.10	8.51 3.71 6.49 10.56 25.85 20.34 17.09 23.76  4.85 3.43 4.69 4.27  2008  Oilseed and grain farming regetable (except potato) and melon farming  24.32 16.88 10.92 14.26 13.39 7.39 3.79 6.62 28.68 22.54 14.48 19.98  Oilseed and grain farming regetable (except potato) and melon farming  Oilseed and grain farming regetable (except potato) and melon farming  24.84 18.75 14.38 11.45 13.05 10.19 7.94 3.22 28.68 22.91 17.10 16.63	8.51   3.71   6.49   10.56   2.19	8.51   3.71   6.49   10.56   2.19   4.10     25.85   20.34   17.09   23.76   12.00   24.70     4.85   3.43   4.69   4.27   3.34   3.64     2008

**Table 16-2** Financial performance indicators of farms by farm type, Canada — Animal production

			2007			
	Beef cattle ranching and farming, including feedlots	Dairy cattle and milk production	Hog and pig farming	Poultry and egg production	Other animal production	Animal production
Profitability ratios						
Operating profit margin (%) Operating profit margin adjusted for CCA (%) Operating profit margin (excluding interest expenses) (%)	5.41 -0.97 9.87	23.49 13.05 33.95	6.52 1.02 11.03	12.28 7.23 16.75	10.62 1.65 15.05	10.88 3.75 16.65
Solvency ratio						
Interest coverage	2.21	3.25	2.44	3.74	3.39	2.88
			2008			
	Beef cattle ranching and farming, including feedlots	Dairy cattle and milk production	Hog and pig farming	Poultry and egg production	Other animal production	Animal production
Profitability ratios						
Operating profit margin (%) Operating profit margin adjusted for CCA (%) Operating profit margin (excluding interest expenses) (%)	6.19 0.11 10.22	22.07 11.90 32.11	2.34 -2.66 6.53	11.96 7.28 15.90	8.41 -0.74 12.52	10.09 3.28 15.45
Solvency ratio						
Interest coverage	2.53	3.20	1.56	4.03	3.05	2.88
			2009 p			
	Beef cattle ranching and farming, including feedlots	Dairy cattle and milk production	Hog and pig farming	Poultry and egg production	Other animal production	Animal production
Profitability ratios						
Operating profit margin (%) Operating profit margin adjusted for CCA (%) Operating profit margin (excluding interest expenses) (%)	5.36 -0.60 8.53	21.34 11.11 29.68	3.16 -1.89 6.62	12.91 8.18 16.14	8.72 -0.10 12.83	10.24 3.44 14.74
Solvency ratio						
Interest coverage	2.69	3.56	1.92	5.01	3.12	3.28

Table 17
Financial performance indicators of farms by revenue class, Canada

			2007			
	\$10,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$499,999	\$500,000 and over	Tota
Profitability ratios						
Operating profit margin (%) Operating profit margin adjusted for CCA (%) Operating profit margin (excluding interest expenses) (%)	-7.03 -23.88 1.48	11.99 -1.04 19.36	18.10 6.68 24.46	19.37 9.05 25.80	13.12 6.09 17.88	13.94 5.20 19.42
Solvency ratio						
Interest coverage	0.17	2.63	3.84	4.01	3.76	3.54
			2008			
	\$10,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$499,999	\$500,000 and over	Total
Profitability ratios						
Operating profit margin (%) Operating profit margin adjusted for CCA (%) Operating profit margin (excluding interest expenses) (%)	-9.51 -25.88 -1.01	12.91 -0.20 19.76	18.88 7.95 24.81	20.05 10.16 25.91	14.78 7.82 19.04	15.14 6.77 20.06
Solvency ratio						
Interest coverage	-0.12	2.88	4.18	4.42	4.47	4.08
			2009 F	)		
	\$10,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$499,999	\$500,000 and over	Total
Profitability ratios						
Operating profit margin (%) Operating profit margin adjusted for CCA (%) Operating profit margin (excluding interest expenses) (%)	-6.08 -23.11 1.18	15.23 2.84 20.98	19.76 8.47 24.90	20.77 10.34 25.70	15.03 7.73 18.66	15.66 6.99 19.83
Solvency ratio						
Interest coverage	0.16	3.65	4.85	5.21	5.15	4.76

Table 18-1
Financial performance indicators of farms by province and by quartile<sup>1</sup> — First quartile boundary, 25%

					2	2009 р					
	Newfoundland and Labrador	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada
Profitability ratios											
Operating profit margin (%) Operating profit margin adjusted for CCA (%) Operating profit margin (excluding interest	-5.54 -16.53	-14.49 -28.38	-15.07 -29.15	-11.53 -25.17	5.01 -3.64	-19.11 -33.51	-4.69 -16.81	3.94 -8.68	-6.93 -24.76	-30.80 -56.11	-5.03 -19.07
expenses) (%)	-2.16	-5.65	-8.20	-3.65	10.28	-11.61	0.82	9.34	-0.33	-24.14	0.68
Solvency ratio											
Interest coverage	0.32	-0.08	-0.64	0.21	1.76	-0.96	0.34	1.31	0.09	-1.86	0.38

<sup>1.</sup> Quartiles are a measure of the distribution of ratios in the group. Ratios are ranked from highest to lowest. There are three quartile boundaries (Q3, Q2, Q1) set out in the table: Q3 - 75% is the highest of the three, 75% of the ratios are lower than this ratio. Q2 - 50% is the middle point (median), 50% of the ratios are lower than this ratio. Q1 - 25% is the lowest of the three, 25% of the ratios are lower than this ratio.

Table 18-2
Financial performance indicators of farms by province and by quartile<sup>1</sup> — Second quartile boundary, 50%

	2009 p											
	Newfoundland and Labrador	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada	
Profitability ratios												
Operating profit margin (%) Operating profit margin adjusted for CCA (%) Operating profit margin (excluding interest expenses) (%)	11.42 1.91 14.32	10.14 0.35 14.71	11.75 2.37 16.24	14.48 3.65 19.23	20.15 9.37 26.59	10.66 0.15 15.70	17.20 6.77 21.85	23.88 12.22 27.89	19.37 5.62 24.23	6.86 -3.10 12.86	17.57 6.32 22.55	
Solvency ratio												
Interest coverage	3.89	2.77	2.57	3.83	4.25	2.72	4.28	6.18	4.03	1.74	3.96	

<sup>1.</sup> Quartiles are a measure of the distribution of ratios in the group. Ratios are ranked from highest to lowest. There are three quartile boundaries (Q3, Q2, Q1) set out in the table: Q3 - 75% is the highest of the three, 75% of the ratios are lower than this ratio. Q2 - 50% is the middle point (median), 50% of the ratios are lower than this ratio. Q1 - 25% is the lowest of the three, 25% of the ratios are lower than this ratio.

Table 18-3
Financial performance indicators of farms by province and by quartile<sup>1</sup> — Third quartile boundary, 75%

	2009 p											
	Newfoundland and Labrador	Prince Edward Island	Nova Scotia	New Brunswick	Quebec	Ontario	Manitoba	Saskat- chewan	Alberta	British Columbia	Canada	
Profitability ratios												
Operating profit margin (%) Operating profit margin adjusted for CCA (%) Operating profit margin (excluding interest expenses) (%)	28.12 17.11 30.81	26.95 16.17 32.37	28.50 18.14 33.93	29.69 18.48 34.92	32.84 21.90 39.75	27.58 17.49 32.95	32.17 21.51 36.72	42.55 31.82 45.95	40.73 26.89 44.48	28.89 18.19 34.57	34.98 23.59 39.90	
Solvency ratio												
Interest coverage	15.03	9.91	10.31	13.71	12.12	10.01	15.08	22.35	16.85	10.71	15.29	

<sup>1.</sup> Quartiles are a measure of the distribution of ratios in the group. Ratios are ranked from highest to lowest. There are three quartile boundaries (Q3, Q2, Q1) set out in the table: Q3 - 75% is the highest of the three, 75% of the ratios are lower than this ratio. Q2 - 50% is the middle point (median), 50% of the ratios are lower than this ratio. Q1 - 25% is the lowest of the three, 25% of the ratios are lower than this ratio.

Table 19-1
Financial performance indicators of farms by farm type and by quartile<sup>1</sup>, Canada — First quartile boundary, 25%

Crop				2009 p			
production	Oilseed and grain farming	Potato farming (ex	Other vegetable ccept potato) and melon farming	Fruit and tree nut farming	Greenhouse, nursery and floriculture production	Other crop farming	Crop production
Profitability ratios							
Operating profit margin (%) Operating profit margin adjusted for CCA (%) Operating profit margin (excluding interest	6.11 -6.57	2.47 -3.69	2.78 -4.01	-17.18 -30.01	0.13 -7.55	-8.46 -30.76	2.98 -9.93
expenses) (%)	11.19	7.35	6.15	-6.40	4.66	-3.66	8.34
Solvency ratio							
Interest coverage	1.73	2.34	1.38	-0.57	0.89	-0.10	1.27
Animal				2009 p			
production	Beef cattle ranching and farming, including feedlots	Dairy cattl and mil productio	k and	Hog d pig ming	Poultry and egg production	Other animal production	Animal production
Profitability ratios							
Operating profit margin (%) Operating profit margin adjusted for CCA (%) Operating profit margin (excluding interest	-27.87 -47.01	15.0 4.5		2.65 9.43	2.94 -2.01	-53.82 -68.32	-17.54 -34.30
expenses) (%)	-19.44	22.7	5	1.61	6.02	-42.84	-10.60
Solvency ratio							
Interest coverage	-2.22	2.4	7	0.32	1.93	-4.45	-0.77

<sup>1.</sup> Quartiles are a measure of the distribution of ratios in the group. Ratios are ranked from highest to lowest. There are three quartile boundaries (Q3, Q2, Q1) set out in the table: Q3 - 75% is the highest of the three, 75% of the ratios are lower than this ratio. Q2 - 50% is the middle point (median), 50% of the ratios are lower than this ratio. Q1 - 25% is the lowest of the three, 25% of the ratios are lower than this ratio.

Table 19-2
Financial performance indicators of farms by farm type and by quartile<sup>1</sup>, Canada — Second quartile boundary, 50%

Сгор				2009 p			
production	Oilseed and grain farming	Potato farming (ex	Other vegetable ccept potato) and melon farming	Fruit and tree nut farming	Greenhouse, nursery and floriculture production	Other crop farming	Crop production
Profitability ratios							
Operating profit margin (%) Operating profit margin adjusted for CCA (%) Operating profit margin (excluding interest	23.73 12.09	18.14 9.45	18.73 9.71	10.21 1.49	11.79 4.18	21.66 4.46	22.43 10.11
expenses) (%)	27.82	21.94	22.43	16.45	15.43	28.42	26.79
Solvency ratio							
Interest coverage	6.87	6.45	4.85	2.17	4.18	3.59	5.99
Animal				2009 p			
production	Beef cattle ranching and farming, including feedlots	Dairy cattl and mil productio	k an	Hog ad pig rming	Poultry and egg production	Other animal production	Animal production
Profitability ratios							
Operating profit margin (%) Operating profit margin adjusted for CCA (%) Operating profit margin (excluding interest	5.64 -5.44	24.0 13.8		8.93 1.74	13.78 7.62	-1.25 -15.24	11.04 0.93
expenses) (%)	11.27	31.6	9	13.18	17.54	5.30	16.63
Solvency ratio							
Interest coverage	1.64	4.3	4	2.57	4.79	0.92	2.66

Quartiles are a measure of the distribution of ratios in the group. Ratios are ranked from highest to lowest. There are three quartile boundaries (Q3, Q2, Q1) set out in the table: Q3 - 75% is the highest of the three, 75% of the ratios are lower than this ratio. Q2 - 50% is the middle point (median), 50% of the ratios are lower than this ratio.

Table 19-3
Financial performance indicators of farms by farm type and by quartile<sup>1</sup>, Canada — Third quartile boundary, 75%

Oilseed and grain farming	Potato farming (6	Other vegetable except potato) and melon farming	Fruit and tree nut farming	Greenhouse, nursery and floriculture production	Other crop farming	Crop production
				production		
40.70 29.77	30.44 21.86	35.03 26.56	30.17 20.34	27.22 17.05	46.34 26.95	40.29 28.27
43.76	33.51	38.60	35.25	30.89	51.42	43.81
26.87	20.10	18.46	11.89	16.27	17.59	23.21
			2009 p			
Beef cattle ranching and ming, including feedlots	and n	milk an		Poultry and egg production	Other animal production	Animal production
28.31 15.78	23	3.38	12.88	22.54 16.52	25.60 15.71	28.73 18.07
33.08	40.	0.30	<b>2</b> 0.44	27.11	29.11	34.89
<b>-</b> 0-	_					8.54
	43.76  26.87  Beef cattle ranching and ming, including feedlots  28.31	43.76 33.51  26.87 20.10  Beef cattle ranching and ming, including feedlots  28.31 32 15.78 23 33.68 40	43.76 33.51 38.60  26.87 20.10 18.46  Beef cattle ranching and ming, including feedlots  28.31 32.60 15.78 23.38 33.68 40.36	43.76 33.51 38.60 35.25  26.87 20.10 18.46 11.89  2009 p  Beef cattle ranching and milk and pig feedlots  28.31 32.60 20.17 15.78 23.38 12.88 33.68 40.36 25.44	43.76 33.51 38.60 35.25 30.89  26.87 20.10 18.46 11.89 16.27  2009 p  Beef cattle ranching and milk and pig and egg feedlots  28.31 32.60 20.17 22.54 15.78 23.38 12.88 16.52 33.68 40.36 25.44 27.11	43.76 33.51 38.60 35.25 30.89 51.42  26.87 20.10 18.46 11.89 16.27 17.59    Substitute

<sup>1.</sup> Quartiles are a measure of the distribution of ratios in the group. Ratios are ranked from highest to lowest. There are three quartile boundaries (Q3, Q2, Q1) set out in the table: Q3 - 75% is the highest of the three, 75% of the ratios are lower than this ratio. Q2 - 50% is the middle point (median), 50% of the ratios are lower than this ratio. Q1 - 25% is the lowest of the three, 25% of the ratios are lower than this ratio.

Table 20-1
Financial performance indicators of farms by revenue class and by quartile<sup>1</sup>, Canada — First quartile boundary, 25%

	2009 P										
	\$10,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$499,999	\$500,000 and over	Total					
Profitability ratios											
Operating profit margin (%) Operating profit margin adjusted for CCA (%) Operating profit margin (excluding interest	-39.81 -62.62	-1.63 -15.18	7.02 -4.28	10.67 0.96	8.08 0.67	-5.03 -19.07					
expenses) (%)	-31.45	4.13	12.31	15.46	12.21	0.68					
Solvency ratio											
Interest coverage	-4.83	0.42	1.79	2.68	2.59	0.38					

<sup>1.</sup> Quartiles are a measure of the distribution of ratios in the group. Ratios are ranked from highest to lowest. There are three quartile boundaries (Q3, Q2, Q1) set out in the table: Q3 - 75% is the highest of the three, 75% of the ratios are lower than this ratio. Q2 - 50% is the middle point (median), 50% of the ratios are lower than this ratio. Q1 - 25% is the lowest of the three, 25% of the ratios are lower than this ratio.

Table 20-2
Financial performance indicators of farms by revenue class and by quartile<sup>1</sup>, Canada — Second quartile boundary, 50%

	2009 P										
	\$10,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$499,999	\$500,000 and over	Total					
Profitability ratios											
Operating profit margin (%) Operating profit margin adjusted for CCA (%) Operating profit margin (excluding interest	4.65 -10.01	19.76 7.55	22.10 11.04	22.34 11.40	19.01 9.47	17.57 6.32					
expenses) (%)	10.85	24.93	26.87	27.52	23.75	22.55					
Solvency ratio											
Interest coverage	0.19	4.01	5.75	6.11	5.88	3.96					

<sup>1.</sup> Quartiles are a measure of the distribution of ratios in the group. Ratios are ranked from highest to lowest. There are three quartile boundaries (Q3, Q2, Q1) set out in the table: Q3 - 75% is the highest of the three, 75% of the ratios are lower than this ratio. Q2 - 50% is the middle point (median), 50% of the ratios are lower than this ratio. Q1 - 25% is the lowest of the three, 25% of the ratios are lower than this ratio.

Table 20-3
Financial performance indicators of farms by revenue class and by quartile<sup>1</sup>, Canada — Third quartile boundary, 75%

			2009 p			
	\$10,000 to \$49,999	\$50,000 to \$99,999	\$100,000 to \$249,999	\$250,000 to \$499,999	\$500,000 and over	Total
Profitability ratios						
Operating profit margin (%) Operating profit margin adjusted for CCA (%) Operating profit margin (excluding interest	37.28 23.64	39.33 28.44	35.90 24.89	32.54 22.43	29.83 19.03	34.98 23.59
expenses) (%)	42.29	43.48	40.57	37.88	35.09	39.90
Solvency ratio						
Interest coverage	5.23	21.12	20.87	16.82	17.40	15.29

<sup>1.</sup> Quartiles are a measure of the distribution of ratios in the group. Ratios are ranked from highest to lowest. There are three quartile boundaries (Q3, Q2, Q1) set out in the table: Q3 - 75% is the highest of the three, 75% of the ratios are lower than this ratio. Q2 - 50% is the middle point (median), 50% of the ratios are lower than this ratio. Q1 - 25% is the lowest of the three, 25% of the ratios are lower than this ratio.

# Data sources and methodology

The following information should be used to ensure a clear understanding of the basic concepts that define the data provided in this product, of the underlying methodology of the survey, and of key aspects of the data quality. This information will provide you with a better understanding of the strengths and limitations of the data, and of how they can be effectively used and analyzed. The information may be of particular importance to you when making comparisons with data from other surveys or sources of information, and in drawing conclusions regarding changes over time, differences between geographic areas and differences among sub-groups of the target population.

Each year, the Taxation Data Program (TDP) samples unincorporated and incorporated taxfiler records to estimate a range of agricultural financial variables. Detailed revenues and expenses, and off-farm income of operators and their families compose the variables produced by the TDP.

# **General methodology**

#### Universe

The Statistical Universe File—T1¹ and the Statistical Universe File—T2² of Canada Revenue Agency (CRA) contain the TDP universe for the unincorporated and incorporated sectors respectively. The Statistical Universe File—T3, also from CRA, contains the universe for the communal farming organizations.

#### Target population

The target population consists of all unincorporated and incorporated farms in Canada. Since the 1993 taxation year, it has also encompassed all communal farming organizations in Canada.

#### Sampling frame

The sampling frame for unincorporated farms contains all individuals who report either positive gross farm income or non-zero net farm income from self-employment on their CRA T1 General—Income Tax and Benefit Return. For incorporated farms, the sampling frame is made up of all corporations within the ten provinces and the territories that are classified as farms according to the North American Industry Classification System (NAICS) and that have sales of \$25,000 or more. To be classified as a farm in NAICS, 50% or more of sales must come from agricultural activities. The sampling frame does not include taxfilers in multiple jurisdictions (more than one province), non-Canadian residents or non-resident corporations, because they are beyond its scope. The frame also includes all communal farming organizations that report either positive gross farm income or non-zero net farm income on their CRA T3 Trust—Income Tax and Information Return.

#### Sources of data

The estimates presented in this publication are compiled from data extracted from CRA—Taxation returns filed by farmers.<sup>3</sup>

For the unincorporated sector, these returns comprise the following:

Refers to the Self-Employment File for Agriculture (SEFA).

<sup>2.</sup> Refers to the CORTAX (Corporation Tax Processing System) file. Prior to reference year 2001, the source for the incorporated operations was the CORPAC (corporate accounting and collections system) file.

<sup>3.</sup> An evaluation of data quality is presented in the section on Data quality, concepts and methodology — Data accuracy.

- a statement of Farming Income and Expenses of the farm operation. Taxfilers may elect to use the form<sup>4</sup>
  T2042—Statement of Farming Activities provided by CRA in the Farming Income Tax Guide or their own
  statement to report detailed revenue and expense data.
- a statement for the AgriStability and AgriInvest programs. Starting with the 2007 taxation year, taxfilers in Alberta,
  Ontario and Prince Edward Island who participate in the AgriStability and/or AgriInvest programs use the form
  T1163, Statement A—AgriStability and AgriInvest Programs Information and Statement of Farming Activities for
  Individuals to report detailed revenue and expense data. If they have more than one farming operation, they
  complete the form T1163 for one operation and a separate form T1164, Statement B—AgriStability and AgriInvest
  Programs Information and Statement of Farming Activities for Additional Farming Operations, for each of their
  other farming operations.

In British Columbia, Saskatchewan, Manitoba, New Brunswick, Nova Scotia, Newfoundland and Labrador, and in the Yukon, taxfilers use the form T1273, Statement A—Harmonized AgriStability and AgriInvest Programs Information and Statement of Farming Activities for Individuals. If they have more than one farming operation, they complete the form T1273 for one operation and a separate form T1274, Statement B—Harmonized AgriStability and AgriInvest Programs Information and Statement of Farming Activities for Additional Farming Operations, for each additional operation. In Quebec, participants in these programs use the form T2042—Statement of Farming Activities.

a statement for the Canadian Agricultural Income Stabilization program. For the 2003 and 2004 taxation years, taxfilers who participated in the Canadian Agricultural Income Stabilization (CAIS) program were using the form T1163, Statement A—CAIS Program Information and Statement of Farming Activities for Individuals to report detailed revenue and expense data. If they had more than one farming operation, they were using the form T1163 for one operation and a separate form T1164, Statement B—CAIS Program Information and Statement of Farming Activities for Additional Farming Operations, for each of their other farming operations.

In 2005 and 2006, taxfilers in Alberta, Ontario and Prince Edward Island continued to use these forms while those in the other provinces (except in Quebec) and in the Yukon were using the form T1273, Statement A—Harmonized CAIS Program Information and Statement of Farming Activities for Individuals. If they had more than one farming operation, they were using the form T1273 for one operation and a separate form T1274, Statement B—Harmonized CAIS Program Information and Statement of Farming Activities for Additional Farming Operations, for each additional operation.

a statement for the Net Income Stabilization Account. For the 1997 to 2002 taxation years, taxfilers who
participated in the Net Income Stabilization Account (NISA) program were using the form T1163, Statement
A—NISA Account Information and Statement of Farming Activities for Individuals to report detailed revenue and
expense data for one operation and form T1164, Statement B—NISA Account Information and Statement of
Farming Activities for Additional Farming Operations, for each additional operation.

For the incorporated sector, the statistics on detailed revenues and expenses were compiled from the T2 Corporation—Income Tax Return and financial statements, up to and including 1999 data year. Since the 2000 taxation year, corporate farming data have been gathered from the General Index of Financial Information (GIFI).<sup>5</sup>

Finally, the statistical data for the communal farming organizations are gathered from the CRA T3 Trust— Income Tax and Information Return and financial statements.

<sup>4.</sup> It could be a printed form or an electronic form.

<sup>5.</sup> The GIFI is an index of items generally found on balance sheets and income statements. Each item has its own field code, which allows us to obtain financial information in a codified format. It could be a printed form or an electronic form.

#### Stratification of the sampling frame and sample allocation for the unincorporated farms

For the unincorporated farms, a census is performed in Newfoundland and Labrador and the three territories while a random sample is taken in the rest of the provinces. There is also a pre-specified sample (farms selected based on particular characteristics) to satisfy various requirements of the Whole Farm Data Projects. The sampling frame for the unincorporated farms is stratified by province/territory and gross farm income. The predetermined initial sample size is allocated, using the square-root allocation algorithm for the sampled provinces, to ensure adequate representation of all provinces. Following the initial provincial allocation, additional records are added to the sample in some provinces to improve the quality of the estimates.

Aside from the three territories and Newfoundland and Labrador, each province is sub-divided into nine strata whose boundaries are based on gross farm income. The smallest three stratum boundaries are fixed manually while the highest stratum, called the take-all, has its lower boundary calculated according to the "sigma-gap" rule. The remaining strata all have their upper boundaries determined using the cumulative root-f rule.<sup>6</sup> In previous years, the upper boundaries of these strata were determined by Sethi's algorithm.<sup>7</sup> Within each province, strata 7 or 8 may also be take-all because of the population counts and assigned sampling rates.

Once the provincial sample sizes and strata boundaries have been determined, the provincial sample is allocated to the gross farm income strata. The smallest stratum has a fixed initial sampling rate of 5.0% for Prince Edward Island, 2.0% for New Brunswick and Nova Scotia, and 0.5% for the other provinces. As well, the largest stratum is take-all. The Neyman allocation method, which minimizes the coefficient of variation for each province, is used to allocate the remaining sample to the other strata.

Once the provincial sample is allocated to the gross farm income strata within each province, the sample size of some strata was increased to ensure certain criteria are met. Firstly, each stratum was given a minimum sampling rate of 2.0% to ensure that the weight of a unit does not exceed 50. Secondly, the minimum sample sizes of the second and third strata were set to 100 units.<sup>8</sup> Finally, to ensure that a record would be sampled if it moved up a stratum from the previous year, the sampling rates from the smallest stratum to the largest stratum, within a province, had to be equal or increasing in value. If two or more consecutive strata had a sampling rate of 100.0%, they were combined into one stratum.

In 2008, the sampling rates of the unincorporated sector varied from a complete census in Newfoundland and Labrador and the three territories to about 39% in Quebec.

Since the 1996 taxation year, a substantial number of electronic tax returns has been used to complete the unincorporated sample of the taxation data and since taxation year 2007, a substantial number of joint AgriStability/AgriInvest-CRA tax returns has also been used. (In previous taxation years, a significant number of joint NISA-CRA [1997 to 2002] and joint CAIS-CRA [2003 to 2006] tax returns completed the sample.) When CRA receives an electronic tax return or a joint AgriStability/AgriInvest-CRA tax return, it is classified as "clean" or "unclean" depending upon whether it satisfies all the editing rules. "Clean" returns are added to the taxation data sample since there is no additional cost. Because "unclean" returns involve verification and correction costs to make them usable, they are sampled at the same sampling rates used for non-electronically submitted taxation data.

#### **NAICS** code assignment

The corporations in the sampling frame are classified by farm type using the six-digit NAICS codes. Starting with the 2006 taxation year, the six-digit NAICS codes, which were assigned to each record, are grouped according to eleven NAICS groups for stratification purposes. These eleven NAICS groups refer to the eleven major farm types<sup>9</sup> created for the purpose of statistical tabulations in this publication.

<sup>6.</sup> For the 2008 taxation year, Statistics Canada's Generalized Sampling System was used for stratification and allocation, which means that the cumulative root-f rule was used for stratification instead of Sethi's algorithm.

Both Sethi's algorithm and the cumulative root-f rule are designed to find the optimal stratification boundaries for estimating the population means.

<sup>8.</sup> In 2006 and 2007, the minimum sample size of the second stratum was set to 200 units.

<sup>9.</sup> For a description of the eleven major farm types, please refer to the section Data quality, concepts and methodology — Glossary.

The NAICS codes replaced the less detailed three-digit Standard Industrial Classification (SIC) codes since the 2001 taxation year.

# Stratification of the sampling frame and sample allocation for the incorporated farms

A census is performed in the Atlantic provinces and the territories while a sample is taken in Quebec, Ontario, Manitoba, Saskatchewan, Alberta and British Columbia. There is also a pre-specified sample (farms selected based on particular characteristics) to satisfy various requirements of the Whole Farm Data Projects. The sampling frame for the incorporated farms is stratified by province/territory, NAICS group and sales. (The variable "sales" reflects income from all sources and not necessarily strictly agriculture.) The predetermined initial sample size is allocated to the province/NAICS group strata based on the square-root allocation algorithm for the sampled provinces to ensure adequate representation of all province/NAICS group strata. Following the initial province/NAICS group allocation, additional records are added to the sample in some province/NAICS group combinations to improve the quality of the estimates.

For the sampled provinces, each province/NAICS group combination is divided into a maximum of four sub-strata (one take-all and three take-some) based on the sales. The boundaries of the first stratum are manually specified. The fourth stratum is take-all and its lower boundary (equivalent to the upper boundary of the third stratum) is calculated according to the "sigma-gap" rule. The upper boundary of the second stratum in each province/NAICS group combination (equivalent to the lower boundary of the third stratum) is determined using the cumulative root-frule. In previous years, the upper boundary of the second stratum was determined by Sethi's algorithm.

The province/NAICS group sample is allocated to the three take-some strata, which are based on sales, using the Neyman allocation method which minimizes the coefficient of variation at the provincial level.

Within each stratum, the minimum sample size was set to five units.<sup>10</sup> After the initial allocation, the sample size of some strata was increased to ensure certain criteria are met. Firstly, each stratum was given a minimum sampling rate of 5.0% to ensure that the weight of a unit does not exceed 20. Secondly, to ensure that a record would be sampled if it moved up a stratum from the previous year, the sampling rates from the second sales stratum to the largest sales stratum, within a province/NAICS group combination, had to be equal or increasing in value. The smallest stratum was excluded from this rule. In the incorporated sector, the sampling rates varied from a complete census in the Atlantic provinces and the territories to about 27% in Alberta in 2008.

A census is performed for communal farming organizations.

# Sample selection of unincorporated and incorporated farms

The longitudinal survey, which started in 2001, was extended to 2008. For taxation years 2006 to 2008, new longitudinal panels (or cohorts) have also been created and they will be followed each year. So, for taxation year 2008, the longitudinal panels for 2001, 2006 and 2007 have been followed.

The sample for unincorporated and incorporated farms is selected using a pseudo-random sampling technique (Poisson or Bernouilli sampling technique). Once the sample allocation within the strata is completed, a sampling rate is calculated for each stratum. Each record that is eligible for selection is assigned a three-digit hash number between 000 and 999. Hash numbers are derived from the Social Insurance Number (SIN) for the unincorporated farms and from the Business Number (BN) for the incorporated farms. Thus, when selecting a proportion p of records in a stratum where p is equivalent to the sampling rate with a value in the interval [000,999], all records whose hash number is less than p are chosen. The same SIN (or same BN) will produce the same hash number each year. This is necessary to ensure the longitudinal aspect of the survey. Furthermore, when the record crosses stratum boundaries from year to year, it will always be included if moving upwards. Conversely, it will be included if moving

<sup>10.</sup> If the population size of a stratum was equal to or greater than five units, the minimum sample size of the stratum was set to five units. If the population size of a stratum was less than five units, the stratum was take-all.

<sup>11.</sup> For example, using a sampling rate of 20% all units with hash numbers between 000 and 199 would be selected in the sample.

downwards because the longitudinal records are pre-specified for inclusion in the sample. Once selected, Statistics Canada (StatCan) sends the sample selection specifications to CRA.

For the 2008 taxation year, the sample included about 211,500 returns. Of these returns, about 175,200 were classified as farms according to the NAICS (162,900 unincorporated farms and 12,300 incorporated farms).

# **Data processing**

The source of data of the unincorporated sector is currently comprised of three different types of tax filer returns: printed forms, electronic forms (since 1992) and joint AgriStability/AgriInvest-CRA tax returns (since 2007). (From 1997 to 2002, joint NISA-CRA forms were used and from 2003 to 2006, joint CAIS-CRA forms were used.) There are three types of printed forms: traditional printed forms, printed forms that are completed using tax preparation software designed to produce only paper records and printed forms that are completed using tax preparation software that print a two-dimensional bar code on the bottom of the first page of the returns. Unincorporated farm data originating from traditional printed forms or from printed forms with no bar code on them are captured by CRA staff at several CRA regional taxation centres and forwarded to StatCan in electronic format. Since 2007, data on printed forms with a bar code printed on the first page of the return are captured in electronic format by scanning the bar code on them and forwarded to StatCan. CRA also supplies StatCan with the electronically filed returns and with data from the joint AgriStability/AgriInvest-CRA farming return throughout the year. All AgriStability/AgriInvest returns are processed at the Winnipeg Tax Centre.

For the incorporated sector, StatCan captured all of the financial data (i.e., detailed revenues and expenses) from corporate farm taxation returns up to and including the 1999 data year. Since the 2000 taxation year, corporate farming data have been supplied electronically by CRA from a file termed General Index of Financial Information (GIFI).

During the tax-processing period for the communal farming organizations, CRA forwards copies of the tax returns with the supporting documentation to StatCan. Data capture is then carried out in an interactive mode performing basic edit checks.

Data from all sources are subjected to a series of customized editing and imputation procedures designed and updated annually by Statistics Canada.

Detailed edit programs identify among other things, errors, inconsistencies and extreme values in the captured data. Data that fail to meet the predetermined criteria are referred to subject-matter specialists for appropriate action. Then, the records of the 25 taxfilers that contribute the most for each revenue and expense item at the provincial level are analyzed further.

Once all records have passed through the editing steps, those requiring imputation are identified and isolated. A process of donor imputation is used in cases where taxfilers failed to itemize (all or part of) their revenues and expenses. This involves the use of what is known as the "nearest-neighbor approach" to impute a value to a field. For example, if a farm taxfiler reports only a lump-sum figure for fertilizers, pesticides, and seed items, then an imputation will break down this aggregate figure into its component parts. The particular record is isolated and identified as a "recipient." A computer search is then made among the remaining records to identify the taxfiler that most closely matches the characteristics of the "recipient." This record would have reported values in the fields requiring imputation and have a "similar" farm type, geographic region and value of total farm expenses as the "recipient." For this example, the values reported by the donor for the three items specified above are summed and the proportion of the summed value that each represents is calculated. This same proportion is then used to split the aggregate value reported by the "recipient" into its component parts. Units with partial non-response in the unincorporated sector are imputed using the Banff generalized edit and imputation system. In the incorporated sector, they are imputed by a combination of donor imputation using the Banff generalized system and manual imputation using notes (financial statements and balance sheets) from the tax forms.

The majority of total non-respondents are dealt with through weight adjustments, i.e., the records are excluded from the sample counts and the weights of the other sampled records are adjusted to compensate for these non-responses.

Once the records have been imputed and the weights have been applied, the weighted top 25 contributors for each revenue and expense item at the provincial level are analyzed further. As a final check, the top 10 contributors by province and type of farm are reviewed. At this stage, the weights may be adjusted if records are added or removed.

#### **Estimation**

# Farm revenues and expenses

Total farm revenue and expense items are estimated by inflating the in-sample revenue and expense items using an estimation weight. To represent the entire population, each entity is assigned a weight, which reflects the proportion of the population actually observed in the TDP sample, multiplied by the partnership share of the entity in the case of unincorporated farms. The pre-specified units are self-representing (estimation weight equals one) as they are included in the sample with certainty. The calculated weighted revenue and expense items are summed by domain to produce the total revenue and expense items. A domain is defined as a region, a type of farm, a revenue class or a combination of these variables.

Only in-scope sampled records are included in the estimates.

For statistical purposes, the estimates presented in the publication cover both unincorporated farms and communal farming organizations (with total farm operating revenues equal to or greater than \$10,000) as well as incorporated farms (with total farm operating revenues of \$25,000 and over).

Data for the three territories are excluded. Data for non-farmers, as defined in the section Data quality, concepts and methodology — Glossary, are also excluded.

#### Data confidentiality

StatCan maintains a strict level of data confidentiality. All tabulated data are subject to confidentiality restrictions prior to release. Several computerized checks are performed on all data to prevent the publication or disclosure of any confidential information.

For each of the tabulations produced, the estimated number of farms is rounded to base 5 and the estimates for the other variables in the same table are adjusted by a variable factor. This method preserves the confidentiality of the data, without jeopardizing the quality of the actual estimates.

# Reference period

The series on farm operations contained in this data product are based on the 2008 taxation year. Information for tax purposes is collected in the year following the taxation year being reported upon; in this case, 2008 data were collected in 2009.

#### Revisions

Data from the TDP are not subject to revision.

# Concepts and variables measured

# **Characteristics**

The major variables measured are operating revenues, operating expenses, net operating income, net operating income adjusted for capital cost allowance, net program payments, net market income and net market income adjusted for capital cost allowance of farms. The estimates are produced at different aggregation levels such as province, type of farm and revenue class. (More detailed definitions of variables and other concepts can be found in the section Data quality, concepts and methodology — Glossary at the end of this document.)

**Operating revenues:** agricultural sales, program payments and insurance proceeds as well as custom work and machine rental, rental income and miscellaneous revenues. (Inter-farm sales are included in these revenues.)

**Operating expenses:** the business costs incurred by a farm operation in the production of agricultural commodities. (Inter-farm purchases are included in these costs but capital cost allowance is excluded.)

**Net operating income:** the profit or loss of the farm operation measured by total operating revenues minus total operating expenses, excluding capital cost allowance, the value of inventory adjustments and other adjustments for tax purposes.

**Net operating income adjusted for capital cost allowance:** the net operating income minus capital cost allowance.

**Net program payments:** program payments and insurance proceeds after deducting stabilization levies or fees (government levies).

Net market income: total operating revenues minus total operating expenses minus net program payments.

Net market income adjusted for capital cost allowance: net market income minus capital cost allowance.

In addition, some indicators of financial performance are presented by province, farm type and revenue class. Two different categories of financial ratios are derived: profitability ratios and solvency ratios. (The definitions of the ratios can be found in the section Data quality, concepts and methodology — Glossary.)

# Other concepts

The estimates derived from the Taxation Data Program (TDP) differ from the official farm revenue and expense data found in the **Agriculture Economic Statistics** (AES) publications and in the Census of Agriculture. The estimates of the TDP also differ from the farm revenue and expense data found in the **Farm Financial Survey** (FFS) publication. Some of these differences can be explained by the following factors:

## Coverage

The TDP estimates in this publication cover all individual taxfilers who reported total farm operating revenues of \$10,000 and over on their income tax return as well as those agricultural corporations that reported total farm operating revenues of \$25,000 and over on their income tax return. The estimates also include communal organizations that reported total farm operating revenues of \$10,000 and over on their income tax return. The AES and the census include all agricultural holdings regardless of sales. Note that for the purposes of comparison, the census figures shown in Text table 1 cover unincorporated agricultural holdings and communal farming organizations with gross farm receipts of \$10,000 and over and incorporated agricultural holdings with gross farm receipts of \$25,000 and over. With regard to the AES series (Text table 2), it is impossible to delineate the farms

above the \$10,000 threshold. The FFS excludes all farms with less than \$10,000 in gross farm revenues and multi-holding operations.

Text table 1

Comparison of Taxation Data Program¹ (TDP) and census² results – Gross operating revenues and operating expenses excluding capital cost allowance (CCA), by province, 2005

Province	Gross operating re	venues	Operating expenses exclude cost allowand	
	Taxation Data Program <sup>3</sup>	Census <sup>4</sup>	Taxation Data Program³	Census <sup>5</sup>
_		in thousands of	of dollars	
Newfoundland and Labrador Prince Edward Island Nova Scotia New Brunswick Quebec Ontario Manitoba Saskatchewan Alberta British Columbia	113,090 407,871 516,348 504,974 7,817,381 10,593,996 4,326,735 6,693,032 11,145,056 2,787,932	106,190 388,694 512,187 494,766 7,422,720 10,290,320 4,062,062 6,314,655 9,850,741 2,630,511	101,446 361,919 437,333 426,320 6,516,514 9,177,302 3,750,620 5,771,620 9,832,731 2,502,608	90,568 345,390 431,753 414,815 6,000,793 8,668,602 3,450,206 5,511,160 8,661,346 2,285,978
Canada	44,908,815	42,072,846	38,880,560	35,860,612
Number of farms	200,610	179,601		

<sup>1.</sup> The Taxation Data Program covers unincorporated farms with gross operating revenues of \$10,000 and over, corporations with gross operating revenues of \$25,000 and over, and communal farming organizations with gross operating revenues of \$10,000 and over.

As indicated in Text table 1, there is a difference of about 12% in the estimated number of farms between the census and the TDP. The difference, which decreased by about 4 percentage points since the previous census, may be explained largely by the inclusion in the TDP sample of individuals who are allowed to declare gross farm income for income tax purposes but that do not meet the TDP criteria for inclusion in the estimates. Every effort is made to remove these individuals considered as non-farmers for our purposes, but it is impossible to identify all of them.

Non-farmers are taxfilers whose farm income comes, for example, from a crop share agreement, farm rental, custom work, purchase and resale, or individuals who report 100% of their farm income from the sale of wood, gravel and horse racing. The situation of crop share agreement can be mainly observed in the Prairie provinces. In these provinces, many individuals own sections of land that they rent out to others for farming. Because they report this income as farming income (they provide CRA with Farm Income and Expense Statements for their rental share from the farm) and not rental income on their tax returns, they are incorporated into the tax sample. In the Prairie provinces, the number of farms estimated by the TDP exceeded by over 17%—Manitoba (+18%), Saskatchewan (+20%) and Alberta (+22%)—the number of farms estimated by the Census of Agriculture. While the number of farms is substantially higher in the TDP than in the census, the national level.

<sup>2.</sup> Covers unincorporated agricultural holdings and communal farming organizations with gross farm receipts of \$10,000 and over and incorporated agricultural holdings with gross farm receipts of \$25,000 and over.

<sup>3.</sup> The coefficients of variation of all Taxation Data Program estimates presented in this table were assigned the letter "A", meaning "Excellent."

<sup>4.</sup> Census sales of forest products have been added into census receipts as forest receipts are included in the Taxation Data Program.

<sup>5.</sup> Operating expenses excluding depreciation or capital cost allowance.

The TDP performs edits to exclude obvious cases of crop share agreement, and CRA instructs the landlords receiving crop share rent income to declare their
income as rental income instead of farming income. However, not all landlords who file their rental income as farming income can be identified because of the
nature of their reporting (highly aggregated data, for example).

<sup>2.</sup> Refers to unincorporated agricultural holdings and communal farming organizations with gross farm receipts of \$10,000 and over and incorporated agricultural holdings with gross farm receipts of \$25,000 and over.

<sup>3.</sup> Census data on operating revenues and expenses are for the 2005 calendar year or for the last complete accounting (fiscal) year, while the number of farms refers to farms operated at the time of the census (May 16, 2006).

Text table 2
Agriculture Economic Statistics (AES) series- Farm cash receipts and operating expenses excluding depreciation, by province, 2005

Province	Farm cash	Operating expenses excluding	
	receipts	depreciation	
	in thousands of dollars		
Newfoundland and Labrador	90,145	79,206	
Prince Edward Island	373,241	310,154	
Nova Scotia	467,987	367,070	
New Brunswick	438,150	360,181	
Quebec	6,230,072	4,877,872	
Ontario	8,920,050	7,386,327	
Manitoba	3,801,326	3,013,190	
Saskatchewan	6,190,530	5,141,269	
Alberta	7,851,228	6,573,446	
British Columbia	2,378,412	2,033,680	
Canada	36,741,114	30,142,395	

Note(s): Agriculture Economic Statistics cover all agricultural holdings regardless of sales. The data in this table were last revised in November 2009.

#### **Conceptual differences**

#### Inter-farm transfers

The inter-farm transfers (sales and purchases) within a province are included in the TDP, the FFS and the census estimates while they are excluded from the farm cash receipts and farm operating expenses in the AES series. However, they are not excluded from the production account in AES. The primary reason for compiling farm cash receipts is to estimate, on a provincial basis, the agriculture sector's contribution to the gross domestic product. These inter-farm transfers usually concern seed, feed and livestock sales and purchases. The AES expense estimates for seed and feed only include purchases through commercial channels (such as elevators, seed houses and seed dealers) while the census, the FFS and TDP estimates include purchases from other farmers as well. The same applies for livestock sales and purchases.

## **Accrual reporting**

The AES data are published on a cash basis (i.e., the receipts and expenses are reported in the period in which the related cash is received or paid). In the TDP, farmers have the option, under the *Income Tax Act*, to report farming income on a cash or accrual basis to CRA. The majority of individual taxfilers report on the cash basis whereas most corporations report on an accrual basis. (On an accrual basis, revenues and expenses are reported in the period in which they have been earned or incurred, respectively, regardless of when the cash is received or paid.) Census and FFS respondents were given the option of reporting on a cash or accrual basis as well. This may affect some year-to-year comparisons, in particular in years of wide income variation.

# Fiscal year basis

While AES estimates are on a calendar year basis, reporting for TDP,<sup>4</sup> FFS and the census contain fiscal years that differ from the calendar year. This may also affect some year-to-year comparisons, in particular in years of wide income variation.

<sup>4.</sup> Individual taxfilers have to report on a calendar year basis while corporations have fiscal year ends that can fall throughout the year.

#### Differences at the item level

#### **Deferred sales**

This conceptual difference only applies when comparing statistics by item. Revenues from the sale of some agricultural products, such as grain in Western Canada, can be deferred to the next year. In the AES series, farm cash receipts for each grain are measured by multiplying producer deliveries by price received. The value of all grains for which payment has been deferred is recorded separately as a negative amount in the receipts series. In tax reporting, only the value of the receipts received is recorded. To be consistent with the cash basis for cash receipts, the value of the deferment is recorded in the year that it is liquidated. Thus, individual receipt items published in the AES series include a portion for which farmers have not yet been paid, while tax items only show those items for which payment has actually been received. In the FFS, deferred grain tickets are recorded in the accounts receivable item (current assets) and not in revenues.

#### Rent

The AES publishes estimates for both cash and share rent expenses. The TDP and the census<sup>5</sup> produce estimates on the value of total rent expense only. Regarding share rent expense, taxfilers have the option of either reporting the fair market value of the crops which they gave to a landlord as income and deducting the same amount as a rental expense, or choosing not to include the fair market amount in their income and not deducting the expense for rent. This may cause an under-reporting of share rent creating differences between the AES and the census and the TDP estimates. The TDP also includes quota rental expenses in its estimates while the AES specifically excludes them. The census does not include quota rental in its rental expense question. Starting with reference year 2007, the FFS provides a separate land rental expense item.<sup>6</sup>

On the income side, the TDP includes rental income in its gross operating revenue estimates. The AES excludes any rental income from its receipts estimates while the census does not specifically ask for rental income in its total gross farm receipts question. The FFS does not provide a separate rental income item.<sup>7</sup>

#### **Custom work and machine rental**

This item is reported on a net basis in the AES series while the TDP provides separate revenue and expense estimates. The census does not provide a separate custom work receipts item while the FFS does, starting with reference year 2005.8 However, it was possible to report custom work expenses in the census while the FFS did not provide a separate custom work expenses item in 2007 and in 2008.9

#### **Rebates**

Farmers may receive rebates for expenses incurred during the operation of their farm. The AES expense estimates are published both with and without these rebates taken into account. The TDP treats rebates differently in that those expenses for which a farmer receives a rebate are estimated net of the rebates. The TDP expense estimates are produced this way because many farmers report their expenses net of rebates leaving a gap as to the value of the rebate received. Starting with the 2001 Census, the census questionnaire does not ask farmers to report their gross expenses and include the value of the rebates in their total gross farm receipts. Therefore, since 2001, some farmers may have reported the expense items net of rebates while others may have reported the value of the rebates in their gross farm receipts. In the FFS, rebates are included with their total gross revenues.

<sup>5.</sup> Prior to the 2001 Census, estimates on both cash and share rent expenses were produced.

<sup>6.</sup> For reference years 2005 and 2006, land rental was included in the "all other expenses" item. Prior to reference year 2005, rental expense was not mentioned in the FFS questionnaire.

Starting with reference year 2005, land rental is included in the "all other farm revenue" item. Prior to reference year 2005, rental income was not mentioned in the FFS questionnaire.

<sup>8.</sup> Prior to reference year 2005, custom work and machine rental revenue was included in the "all other farm revenue" item.

<sup>9.</sup> Custom work expénses were also not mentioned in FFS questionnaires for reference years prior to 2002.

#### **Program payments**

In the FFS, the tax rebates are included with the program payments. NISA and CSRA withdrawals are not included in the FFS while they are included in the AES and the census. In the TDP, NISA withdrawals are not included in program payments for unincorporated farms; payments received from the Agrilnvest Kickstart Program by unincorporated producers are also not included in program payments. Both NISA withdrawals and payments received from the Agrilnvest Kickstart Program by unincorporated producers are included with their off-farm income.

## Industrial classification

Starting with the 2001 reference year, the TDP has adopted the North American Industry Classification System (NAICS).

The NAICS is an industry classification system that was developed by the statistical agencies of Canada, Mexico and the United States. Created against the background of the North American Free Trade Agreement, NAICS is designed to provide common definitions of the industrial structure of the three countries and a common statistical framework to facilitate the analysis of the three economies. NAICS is based on supply-side or production-oriented principles, to ensure that industrial data, classified to NAICS, are suitable for the analysis of production-related issues such as industrial performance.

The NAICS has a hierarchical structure and uses a six-digit numbering system. The first two digits designate the sector (the agriculture sector is part of 11—Agriculture, Forestry, Fishing and Hunting), the third digit represents the subsector, the fourth indicates the industry group, the fifth represents the industry, and the sixth digit designates national industry. NAICS with Canadian detail is designated NAICS Canada.

NAICS replaces both the 1980 Standard Industrial Classification for Establishments (SIC-E) and the 1980 Standard Industrial Classification for Companies and Enterprises (SIC-C).

Data for 2000 and for previous years have been recalculated to NAICS. Each record has been revisited and the farm type has been reassigned according to NAICS. In 2007, NAICS was revised to reflect changes to Canadian and world economies, which continue to impact on classification systems. Starting with reference year 2007, NAICS 2007 replaces NAICS 2002. The impact on farm types is negligible. Consult Appendix I to obtain a complete set of farm types available in the TDP.

# **Data accuracy**

The statistics contained in this publication are estimates derived from a random sample of income tax returns and, as such, are subject to sampling and non-sampling errors. The quality of the estimates thus depends on the combined effect of these types of errors. The methodology of this survey has been designed to control errors and to reduce the potential effects of these. However, the results of the survey remain subject to error—e.g., coverage, response and processing errors, and errors as a result of non-response.

# Sampling errors

These errors arise because observations are made only on a sample and not on the entire population. The sampling error depends on such factors as the size of the sample, the variability of the characteristic of interest in the population, the sampling design and the method of estimation. For example, for a given sample size, the sampling error will depend on the stratification procedure employed, allocation of the sample, choice of the sampling units and method of selection.

In sample surveys, since inference is made about the entire population covered by the survey on the basis of data obtained from only a part of the population, the results are likely to be different than if a complete census was taken under the same general survey conditions. The most important feature of probability sampling is that the sampling error can be measured from the sample itself.

# Non-sampling errors

These errors are present whether a sample is used or a complete census of the population is taken. Non-sampling errors may be introduced at various stages of data processing (such as coding, data entry, editing, weighting or tabulation) and include response errors introduced by the taxfilers as a result of misclassifications. All efforts are undertaken to minimize non-sampling errors through extensive edits and data analysis, but some of these errors are outside the control of Statistics Canada. Specifically, CRA tax forms are designed for the collection of income data for tax purposes and not for survey purposes.

# Sampling error measures

The sample used in the survey is one of a large number of all possible samples of the same size that could have been selected using the same sample design under the same general conditions. If it was possible that each one of these samples could be surveyed under essentially the same conditions, with an estimate calculated from each sample, it would be expected that the sample estimates would differ from each other. The average estimate derived from all these possible sample estimates is termed the expected value. The expected value can also be expressed as the value that would be obtained if a census enumeration was taken under identical conditions of collection and processing. An estimate calculated from a sample survey is said to be precise if it is near the expected value.

Sample estimates may differ from this expected value of the estimates. However, since the estimate is based on a probability sample, the variability of the sample estimate with respect to its expected value can be measured.

Guides to the precision (reliability) of sample estimates or potential size of sampling errors are provided through sampling variance (defined as the average, over all possible samples, of the squared difference of the estimate from its expected value) or the standard error (square root of the sampling variance) of the estimates. The standard error and variance are measures of precision in absolute terms. The coefficient of variation (c.v.), defined as the standard error divided by the sample estimate, is a measure of precision in relative terms. For comparison purposes one may

more readily compare the sampling error of one estimate to the sampling error of another estimate, through the use of the c.v. In this publication, the c.v. is used to measure the sampling error of the estimates.

The estimates contained in this publication have been assigned a letter to indicate their c.v. (expressed as a percentage). The letter grades represent the following c.v.'s:

Text table 1
Coefficients of variation rating system

Coefficients of variation range	Symbol	Meaning
0.00% to 4.99% 5.00% to 9.99% 10.00% to 14.99% 15.00% to 24.99% 25.00% to 34.99% 35.00% and more	A B C D E F	Excellent Very good Good Acceptable Use with caution Too unreliable to be published

The variability in the estimate can be obtained by constructing confidence intervals around the estimate using the estimate and the c.v. Thus, for our sample, it is possible to state with a given level of confidence that the confidence interval constructed around the estimate will cover the expected value. For example, if an estimate of \$15,000,000 has a c.v. of 10%, the standard error will be \$1,500,000 or the estimate multiplied by the c.v. It can then be stated that the interval whose length equals the standard deviation about the estimate, i.e., between \$13,500,000 and \$16,500,000, will cover the expected value over repeated surveys, 68% of the time. Or, it can be stated that the interval whose length equals two standard deviations about the estimate, i.e., between \$12,000,000 and \$18,000,000, will cover the expected value over repeated surveys, 95% of the time.

The c.v. is not always a good indicator of the precision for some variables. This is particularly true when the different values of a variable are positive and negative. In that case, the standard error of the estimate tends to be large and the estimate tends to be small or approaching zero, thus resulting in a high c.v. Therefore, the estimate might be near the exact population value and, at the same time, be rated as being unreliable. The variables net operating income, net operating income adjusted for capital cost allowance (CCA), net market income and net market income adjusted for CCA are in that situation and therefore, the c.v.'s calculated for these variables are not used. In order to give an indication of their precision, these variables have been assigned a data quality symbol based on the c.v. of variables from which they are derived.

For example, while net operating income values may fluctuate around zero, we have two distinct components (total operating revenues and total operating expenses) for which we can calculate c.v.'s. Data quality symbols are assigned as follows: 1) When the c.v. of both components is below 35.00% and the c.v. of at least one of the two components is between 25.00% and 34.99%, the symbol "E" is assigned. This symbol means that the estimate should be used with caution. 2) When the c.v. of at least one component is equal to or greater than 35.00%, the symbol "F" is assigned. This symbol means that the estimate is too unreliable to be published. 3) When the c.v. of both components is below 25.00%, no symbol is assigned. The quality of the estimates not accompanied by a data quality symbol is assessed to be "acceptable or better."

# Non-sampling error measures

The exact population value is aimed at or desired by both a sample survey as well as a census. We say the estimate is accurate if it is near this value. Although this value is desired, we cannot assume that the exact value of every unit in the population or sample can be obtained and processed without error. Any difference between the expected value and the exact population value is termed the bias. Systematic biases in the data cannot be measured by the probability measures of sampling error as previously described. The accuracy of a survey estimate is determined by the joint effect of sampling and non-sampling errors.

However, in the context of this survey of administrative tax records, no measures of the non-sampling errors have been developed.

# **Data limitations**

Users of data from the Taxation Data Program (TDP) should be aware of the following limitations:

i) The data reported on the tax return do not always make it possible to assign the appropriate farm type.

Consider the following examples:

- Many taxfilers in Quebec do not itemize the type of crop sold. Prior to the 1993 taxation year, their farm was typed as "crops unspecified." Under the NAICS-based structure, these farms are classified to 111999, All other miscellaneous crop farming. For purposes of statistical tabulations, these farms are classified to 1119, Other crop farming, thus underestimating the figures for other crop farming types such as Oilseed and grain farming (1111), Potato farming (111211), Other vegetable (except potato) and melon farming (111219), and Fruit and tree nut farming (1113) for Quebec and, therefore, for Canada. In 1992, 980 farms involved in Other crop farming received 50% and over of their sales from these "unspecified crops." The total operating revenues and expenses of the estimated 980 farms amounted to \$85.5 million and \$63.6 million respectively. This limitation has been addressed by subject matter specialists. Since the 1993 taxation year, the "unspecified crop" revenues have been allocated according to the crop type.
- Depending on the type of tax returns, taxfilers may not have to provide detailed information on fruits and vegetables when filling out their tax returns. As a result, they may report their income from the sale of melons with fruits or vegetables. When detailed information is provided, all melons, including watermelons and cantaloupes, are included with vegetables in the TDP. However, until the 2000 reference year, watermelons were included with fruits. This misclassification, coupled with the fact that the sale of melons may be recorded under fruits by taxfilers, may result in an overestimation of the number of farms classified to 1113, Fruit and tree nut farming and in an underestimation of the number of farms classified to 111219, Other vegetable (except potato) and melon farming. (All cases similar to this one are discussed in Appendix II—Further notes on data limitations.)
- ii) The quality of the estimates for certain items is affected by the fact that the information is not collected from a standard questionnaire but from different types of statement of income and expenses submitted by taxfilers. The breakdown provided on these statements does not always make it possible to assign the appropriate item code.

Consider the following examples:

- · In the first case noted in (i) above, the sales of crops are recorded under "other crops" thus underestimating the different crop items such as grains and oilseeds, fruits, vegetables, and potatoes. This limitation has been addressed (see note (i) above).
- · In the second case noted in (i) above, the sales of melons could be recorded under "fruits" thus overestimating the item "fruits" and underestimating the item "vegetables."
- Canadian Wheat Board's advances for crops could be recorded under the appropriate crop item or under cash advances. In this example, the cash advances would be tabulated under the item "grains and oilseeds" if the information is reported as a cash advance for wheat or under the item "miscellaneous revenues" if there are no specifications.
- · Data for cattle purchases, hog purchases, poultry and egg purchases, and other livestock purchases are imputed to a greater extent for data years 1996 and beyond since most of the data sources (printed forms and electronic forms for the unincorporated farms, and the General Index of Financial Information [GIFI] for the corporations) have no breakdown of livestock purchases available.

- iii) The differentiation between a farmer and a non-farmer is not always evident. For example, one may not be able to identify individuals whose farm income comes from a crop share agreement based on the information provided on the tax return. They are considered farmers even though they are not involved in a farming operation.
- iv) The estimates are slightly altered by the confidentiality method used. Each estimated number of farms is randomly rounded and then, the estimates of the other variables are adjusted by a variable factor.
- v) Under the *Income Tax Act*, taxfilers can report on a cash or accrual basis. This may result in some distortions when making year-to-year comparisons.
- vi) The imputation of missing values may affect the accuracy of the tabulations.

# Comparability of data and related sources

Comparisons of the Taxation Data Program (TDP) estimates with other Statistics Canada sources such as the Census of Agriculture, the Farm Financial Survey and the Agriculture Economic Statistics (AES) series are affected by differences in concepts, methods and coverage. The combined effect of these differences may result in substantial discrepancies in level estimates and in trends. For example, the TDP estimates on operating revenues and expenses are not directly comparable with other sources. As a result of the residual method used to derive net income, relatively small differences in either operating revenues or expenses can result in relatively large differences in net income level and yearly change.

The subsection Other concepts of the Concepts and variables measured section presents some of the factors that may explain some of the differences between the TDP estimates on revenues and expenses with the data found in the Census of Agriculture, the Farm Financial Survey and the Agriculture Economic Statistics series.

# Changes over time

The following changes in the data series over time should be taken into account when comparing TDP data from year-to-year.

- Since the 1993 taxation year, communal farming organizations have been in-scope for the TDP and the
  estimates on farm operations include these organizations. Therefore, historical comparisons with taxation years
  prior to 1993 for the Prairie provinces, for the farm types, for the revenue classes and for Canada are biased.
- The definition of a farm was expanded in 1995 to include operations that produced only Christmas trees. Prior
  to the 1995 taxation year, only farms that produced Christmas trees as well as other agricultural products were
  included in the estimates. Operations that produced only Christmas trees are also included in the AES series
  since 1997.

With the introduction of the North American Industry Classification System (NAICS), hatcheries became part of the agriculture sector in 1997. The following difference should be considered when comparing the TDP data with other sources of data based on NAICS.

Starting with the 2001 reference year, the TDP estimates include hatcheries. However, the sales of hatching eggs by poultry and egg farms are included in the TDP estimates since 1996.

Hatchery receipts are included in the AES series since 1997. With hatcheries becoming part of the agriculture sector, receipts from the sales of eggs to hatcheries in the same province are considered inter-farm sales and are excluded from the estimates. Only sales to hatcheries outside of the province are included in the estimates. (Intra-provincial purchases of both eggs by hatcheries and chicks from poultry and egg farms are considered inter-farm purchases and are excluded from the estimates.)

The 1996 definition of a census farm was expanded from the definition used in 1991 to include, in addition of operations that produced only Christmas trees, commercial poultry hatcheries.

Finally, hatcheries are included in the FFS estimates starting with the 2002 reference year.

# **Glossary**

**Average:** The estimate of a cell divided by the number of farms included in the domain. A domain is defined as a region, a type of farm, a revenue class, a combination of these variables, etc.

**Capital cost allowance (CCA):** A tax term for depreciation used to define the portion of the cost of the depreciable property, such as equipment and buildings, that is tax-deductible. After the calculation of the capital cost allowance, farmers may deduct any amount up to the maximum allowable.

The estimated amount of CCA claimed by farm operators is shown in certain tables of the publication. Net operating income adjusted for CCA and net market income adjusted for CCA are also shown in certain tables.

**Degree of specialization:** The percent a particular commodity contributes to a farm's total agricultural sales (crop and livestock sales). Farms are highly specialized when 90% or more of their sales are derived from the sale of any one commodity or commodity group. Farms are not specialized when less than 50% of their agricultural sales are derived from the sale of the specialized products.

**Depreciation:** The loss in value of an asset over its estimated life due to wear and tear and obsolescence. (For tax purposes, depreciation is represented by the capital cost allowance, i.e., an amount deducted from income to account for annual depreciation costs at a rate specific to the depreciable capital item.)

**Farm operations:** Unincorporated farms with gross operating revenues of \$10,000 or more, and incorporated farms with sales of \$25,000 or more, for which 50% or more of their sales come from agricultural activities. (Since 1993, farm operations have also included communal farming organizations that reported gross operating revenues of \$10,000 or more.)

**Farm type (classification):** The farm type classification is based on the percentage of the sales of the major commodity or commodity group. For example, to be classified as a hog and pig farming operation, 50% or more of the farm's agricultural sales must come from the sale of hogs. A farm with less than 50% of sales from hogs is not classified as a hog and pig farming operation.

Farm types are based on the North American Industry Classification System (NAICS). NAICS divides establishments in the agriculture sector in two subsectors: crop production and animal production.

**Crop production (NAICS code 111):** This subsector comprises establishments, such as farms, orchards, groves, greenhouses and nurseries, primarily engaged in growing crops, plants, vines, trees and their seeds (excluding those engaged in forestry operations). Industries have been created taking into account input factors, such as suitable land, climatic conditions, type of equipment, and the amount and type of labour required. The production process is typically completed when the raw product or commodity grown reaches the "farm gate" for market, that is, at the point of first sale or price determination. Establishments in these industries may use traditional crop production methods, employ modified or improved crop inputs or engage in organic crop production.

An establishment is classified to a NAICS industry or a national level industry within this subsector provided that 50% or more of the establishment's agricultural production consists of the crops of the industry. Establishments with 50% or more in crop production and with no one product or family of products of an industry accounting for 50% of the production are treated as combination crop farms and classified to 11199, All other crop farming, except for establishments with 50% or more in the production of oilseeds and grains, which are classified to 11119, Other grain farming.

For the purpose of this publication, six farm types are presented under the **Crop production** subsector:

- · Oilseed and grain farming (NAICS code 1111): This industry group comprises establishments primarily engaged in growing oilseeds and grains. Establishments primarily engaged in producing seeds are classified in the appropriate crop industry.
- Potato farming (NAICS code 111211): This Canadian industry comprises establishments primarily engaged in growing potatoes, yams and seed potatoes.
- · Other vegetable (except potato) and melon farming (NAICS code 111219): This Canadian industry comprises establishments, not classified to any other Canadian industry, primarily engaged in growing vegetables and melons. Establishments primarily engaged in producing vegetable and melon seeds, except seed potatoes, and vegetable and melon bedding plants are also included in this industry.
- Fruit and tree nut farming (NAICS code 1113): This industry group comprises establishments primarily engaged in growing fruit and nuts.
- · Greenhouse, nursery and floriculture production (NAICS code 1114): This industry group comprises establishments primarily engaged in growing crops of any kind under cover, growing nursery crops and growing flowers. "Under cover" includes in greenhouses, cold frames, cloth houses, and lath houses. The crops grown are removed at various stages of maturity.
- Other crop farming (NAICS code 1119): This industry group comprises establishments, not classified to any other industry group, primarily engaged in growing crops, such as tobacco, peanuts, sugarbeets, cotton, sugar cane, hay, agave, herbs and spices, mint, hops, and hay and grass seeds. Combination crop farming and the gathering of maple sap are included in this industry group.

Animal production (NAICS code 112): This subsector comprises establishments, such as ranches, farms and feedlots, primarily engaged in raising animals, producing animal products and fattening animals. Industries have been created taking into account input factors such as suitable grazing or pasture land, specialized buildings, type of equipment, and the amount and type of labour required. An establishment is classified to a NAICS industry or a national level industry within this subsector provided that 50% or more of the establishment's agricultural production consists of the products of that industry. Establishments with 50% or more in animal production and with no one product or family of products of an industry accounting for 50% of the production are treated as combination animal farms and classified to 11299, All other animal production.

For the purpose of this publication, the **Animal production** subsector is divided in five different farm types:

- · Beef cattle ranching and farming, including feedlots (NAICS code 112110): This Canadian industry comprises establishments primarily engaged in raising and fattening cattle. The raising of cattle for dairy herd replacements is also included in this industry. (Exclusion[s]: Establishments primarily engaged in milking dairy cattle [Dairy cattle and milk production].)
- · Dairy cattle and milk production (NAICS code 112120): This Canadian industry comprises establishments primarily engaged in milking dairy cattle. (Exclusion[s]: Establishments primarily engaged in: raising, feeding or fattening cattle [Beef cattle ranching and farming, including feedlots]; raising dairy herd replacements [Beef cattle ranching and farming, including feedlots]; milking goats [Goat farming]. For farms involved in dairy cattle and milk production, the rule of 50% or more is altered slightly—only 40% or more of agricultural sales are derived from the sale of dairy products and 10% or more from raising and selling dairy cattle.)
- Hog and pig farming (NAICS code 112210): This Canadian industry group comprises establishments primarily engaged in raising hogs and pigs.
- · Poultry and egg production (NAICS code 1123): This industry group comprises establishments primarily engaged in breeding, hatching and raising poultry for meat or egg production. (Up to taxation year 2000, hatcheries are not included in the Taxation Data Program [TDP] estimates.)

Other animal production (NAICS code 112A): NAICS code 112A, which has been created by the Agriculture Division of Statistics Canada, is a combination of the two following industry groups: Sheep and goat farming (NAICS code 1124) and Other animal production (NAICS code 1129). The first industry group comprises establishments primarily engaged in raising sheep and goats, and feeding or fattening lambs. The second industry group comprises establishments, not classified to any other industry group, primarily engaged in raising animals, such as bees, horses and other equines, rabbits and other fur-bearing animals, llamas, deer, worms, crickets, laboratory animals and companion animals, for example dogs, cats, pet birds and other pets. The production of animal products, such as honey and other bee products, is also included. Establishments primarily engaged in raising a combination of animals, classified in other industries with no one predominating, are also included in this industry group. (Aquaculture [NAICS code 1125], which became part of the agriculture sector under NAICS, is not included in the TDP estimates.)

(Consult Appendix I to obtain a complete set of farm types available in the TDP.)

Incorporated sector: All corporations classified as engaging in farming activity (50% or more of their sales come from agricultural activities) that reported total sales of \$25,000 and over on their Canada Revenue Agency (CRA) T2 Corporation—Income Tax Return.

Net market income adjusted for capital cost allowance (CCA): Total operating revenues minus total operating expenses including capital cost allowance minus net program payments.

Net operating income: The profit or loss of the farm operation measured by total operating revenues minus total operating expenses, excluding capital cost allowance, the value of inventory adjustments and other adjustments for tax purposes.

In some tables, net operating income is presented as the sum of the two following components:

- net program payments: program payments and insurance proceeds after deducting stabilization levies or fees (government levies).
- **net market income:** total operating revenues minus total operating expenses minus net program payments.

Net operating income adjusted for capital cost allowance (CCA): Net operating income minus capital cost allowance.

Non-farmer: Taxfilers who, under the Income Tax Act, are allowed to file a Statement of Farming Income and Expenses to CRA but are not considered farmers for our purposes. For example, taxfilers who report 100% of their farm income from the following sources of operation are considered out-of-scope: Wood (including stumpage fees) and horse racing. Prior to the 1995 taxation year, taxfilers who reported 100% of their farm income from the sale of Christmas trees were also considered out-of-scope.

**Operating expenses:** The business costs incurred by a farm operation in the production of agricultural commodities. Inter-farm purchases are included in these costs but capital cost allowance is excluded. Some expense items are reported at net cost (for example, property taxes, interest, and fuel are net of rebates that were applied to the farming operation). For purposes of statistical tabulations, the operating expenses are broken down into the following categories:

- total operating expenses: sum of total crop expenses, total livestock expenses, total machinery expenses and total general expenses.
- total crop expenses: sum of expenses for fertilizer and lime, pesticides, seed and plants, and other crop expenses.
- fertilizer and lime: all expenses for fertilizer and lime.
- pesticides: farm expenditures for pesticides, herbicides, insecticides and fungicides or any other type of chemical such as sprays or dusts applied to crops or animals.

- seed and plants: expenses for seeds and plants (including ornamental plants, rooted cuttings and bulbs).
- · other crop expenses: expenses related to "crop supplies" plus those related to containers, bags, twine, baling wire and to all types of materials used to package, contain or ship farm produce or products. Irrigation expenses (any expense directly associated with irrigation on the farm including water rights) are also included.
- total livestock expenses: sum of expenses for cattle purchases, hog purchases, poultry and egg purchases, other livestock purchases, feed, supplements, straw and bedding, veterinary fees, medicine and breeding fees, and other livestock expenses.
- cattle purchases: purchases of cattle, feeders, stockers, dairy or beef cows, bulls and calves.
- hog purchases: purchases of hogs such as service boars, gilts, sows and weaner pigs.
- · poultry and egg purchases: purchases of chicks, pullets, broilers, layer hens, ducks, geese, turkeys, and other fowl.
- other livestock purchases: purchases of horses, ponies, minks, foxes, rabbits, ostriches and bees (or colonies). Purchases of sheep, lambs and goats are also included.
- feed, supplements, straw and bedding: expenses for hay, straw and feed grains. Also includes supplements such as salts, minerals, vitamins, concentrates and milk replacer; and bedding items such as shavings, chips and sawdust.
- veterinary fees, medicine and breeding fees: expenses related to veterinary fees and medicine, breeding fees, stud service, semen, embryo transplants, disease testing, neutering or spaying.
- · other livestock expenses; expenses related to dairy or livestock supplies plus Dairy Herd Improvement Association (DHIA) expenses and animal grading expenses.
- total machinery expenses: sum of expenses for small tools, net fuel expenses, machinery, truck and auto, and repairs, licenses and insurance.
- small tools: expenses for small tools, hardware, etc.
- net fuel expenses, machinery, truck and auto: fuel expenses (gasoline, oil, diesel) for machinery and trucks, net of fuel tax rebates; and fuel expenses for auto net of personal portion.
- repairs, licenses and insurance: repairs, licenses and insurances expenses for machinery, truck and auto net of personal portion.
- total general expenses: sum of expenses for salaries, rent, insurance, utilities, custom work and machine rental, net interest expenses, net property taxes, building and fence repairs, marketing expenses and miscellaneous expenses.
- · salaries: wages and salaries paid to hired help (including the cost of their room and board) and family members plus any employer's contributions for Worker's compensation, Employment Insurance, Canada or Quebec Pension Plan. For unincorporated sector, this component is net of wages and salaries paid to self or partners.
- rent: rental of land, buildings and pasture to earn farming income. Quota rental costs are included.
- insurance: insurance expenses for farm buildings, crops and livestock.
- utilities: telephone and net electricity expenses for farm business only, and expenses incurred for natural gas, oil and coal to heat farm buildings. Also includes fuel for curing tobacco, crop-drying, or for greenhouses.

- custom work and machine rental: expenses for rental or leasing of farm machinery, slaughtering, butchering, harvesting, combining, crop spraying, seed cleaning, soil testing, animal boarding, etc.
- net interest expenses: interest on money borrowed to earn farming income, for example, interest charges on real estate mortgages and loans to buy farm machinery and equipment, net of interest rebates.
- net property taxes: business proportion of property taxes for farm house and other farm properties (agricultural land and buildings), net of property tax or land rebates.
- building and fence repairs: all costs associated with repair and maintenance of farm buildings and fences. However, does not include expenses associated with capital improvements (such as renovations, alterations or new building construction).
- marketing expenses: expenses for freight and trucking, selling costs (road side stands, commissions, auctioneering charges, etc.) and marketing board fees (for example: Milk Marketing Board, Egg Marketing Board, also dairy levies, milk quota or quota penalties).
- · miscellaneous expenses: expenses for sand, soil and gravel, farm supplies, accounting or legal fees, advertising and office expenses, membership and subscription fees, plus other miscellaneous farm expenses.

Operating margin: The ratio of net operating income to operating revenues, measured in cents per dollar of revenue. It is a measure of profitability and the rate of return to farm capital, labour and management.

Operating margin adjusted for capital cost allowance (CCA): The ratio of net operating income adjusted for CCA to operating revenues, measured in cents per dollar of revenue. It is a measure of profitability and the rate of return to farm capital, labour and management.

Operating revenues: Agricultural sales, program payments and insurance proceeds as well as custom work and machine rental, rental income and miscellaneous revenues. Inter-farm sales are included in the estimates. Some revenue items are net of payments made (for example, cash advances are net of cash advances repayment). For purposes of statistical tabulations, the operating revenues are broken down into the following categories:

- total operating revenues: sum of total crop revenues, total livestock and product revenues, program payments and insurance proceeds, and total other revenues.
- total crop revenues: sum of total grain and oilseed revenues, and total other crop revenues.
- total grains and oilseeds: sum of revenues from all wheat, oats, barley, canola (rapeseed), soybeans, grain corn and seed corn, other and non-specified small grains, and other and non-specified grains and oilseeds (including rye, flaxseed, dry field peas and beans).
- total other crops: sum of revenues from potatoes, fruits, vegetables, tobacco, greenhouse, nursery and floriculture products, forage crops and other crops.
- potatoes: revenues from table potatoes, seed and processing potatoes.
- fruits: revenues from all fruits.
- vegetables: revenues from vegetables (except potatoes), excluding revenues from greenhouse vegetables.
- tobacco: revenues from flue-cured, leaf and dark tobacco.
- greenhouse, nursery and floriculture products: revenues from ornamental plants, ornamental shrubs and trees, cut and field-grown flowers, rooted cuttings, seeds and bulbs, and sod and turf. Also includes revenues from mushrooms, greenhouse vegetables and Christmas trees.

- forage crops: revenues from hay, forage seed, alfalfa, clover and clover seed, alsike clover, timothy and fescue, and grass seed.
- other crops: revenues from ginseng, sugar beets, hops, mangels, turnips (for livestock feed), and other 'miscellaneous' crops not included in the previous categories. Also included are revenues from maple products such as maple syrup, maple sugar or maple taffy.
- total livestock and product revenues: sum of revenues for cattle, hogs, poultry and eggs, dairy products and dairy subsidies, and other livestock and products.
- cattle: revenues from the sale of steers (feeders and stockers), heifers, cows (dairy and beef), calves and bulls.
   Prior to 1996, this item included also artificial insemination, semen and stud service, and prior to 1997, it included also embryo transplants.
- hogs: revenues from the sale of hogs, weaner pigs, gilts, feeders, sows, stags, boars, and pigs.
- **poultry and eggs**: revenues from the sale of eggs, chickens, pullets, hens, cockerels, capons, commercial broilers and roasters. Also included are revenues from the sale of turkeys, geese, ducks and other fowl and since 1996, revenues from the sale of chicks from hatcheries and hatching eggs.
- dairy products and subsidies: revenues for milk and cream for both fluid and industrial milk purposes, plus dairy subsidies.<sup>1</sup>
- other livestock and products: revenues from the sale of sheep, lambs and goats, wool and goat's milk, bees, honey, and beeswax, other animals such as horses, ponies and dogs, furs, and pregnant mare's urine.
   Since 1996, this item includes also aquaculture, artificial insemination, semen, and stud service, and since 1997, embryo transplants.
- program payments and insurance proceeds: income from the following six sources:
- · provincial stabilization programs.
- federal and provincial Business Risk Management and disaster assistance programs such as the Agricultural Income Disaster Assistance (AIDA) Program in Saskatchewan, Manitoba, Nova Scotia, Newfoundland and Labrador, New Brunswick, Prince Edward Island, and Quebec; the Canadian Farm Income Program (CFIP) in Saskatchewan, Manitoba, Nova Scotia, Newfoundland and Labrador, New Brunswick, Prince Edward Island, and Quebec; the Whole Farm Insurance Pilot (WFIP) Program in British Columbia; the Farm Income Disaster Program (FIDP) in Alberta; the Ontario Whole Farm Relief Program (OWFRP) and the Ontario Farm Income Disaster Program (OFIDP) in Ontario; the Canadian Agricultural Income Stabilization (CAIS) program<sup>2</sup> and the AgriStability Program, including interim payments.
- Gross Revenue Insurance Program (GRIP), now terminated.
- government payments and other subsidies (such as hog incentive programs, acreage payments, assistance for clearing land and government grants).
- aggregate amounts reported for subsidies, patronage dividends and reimbursements.

<sup>1.</sup> The federal dairy consumer subsidy, which moderated the price of industrial milk products sold to consumers by reducing the portion of producer revenues to be provided from the marketplace, has been phased out over a five-year period ending January 31, 2002. Under the Canadian Dairy Commission Act, enacted in 1966, producers in every province except Newfoundland and Labrador were paid subsidies on their industrial milk and cream shipments that were within quota and were needed to meet domestic demand. In January 2002, the CDC committed to have support prices cover the cost of production of 50% of Canadian dairy producers by 2006

of 50% of Canadian dairy producers by 2006.

The CAIS program is being phased out. CAIS payments will continue for a few more years since producers can make claims going back a few historical years. The CAIS program was available to producers across Canada and provided assistance to those producers who had experienced a loss of income as a result of bovine spongiform encephalopathy (BSE) or other factors. The program integrated stabilization and disaster protection into a single program, helping producers protect their farming operations from both small and large drops in income. The CAIS program was a whole-farm program available to eligible farmers regardless of the commodities they produced.

 insurance proceeds from programs (private and government) for crops and livestock due to adverse weather conditions, disease or other reasons.

Exclusions: Net Income Stabilization Account (NISA) withdrawals<sup>3</sup> are not included in program payments for unincorporated farms. NISA withdrawals are included for incorporated farms.

In 2007, federal, provincial, and territorial Ministers of agriculture agreed to *Growing Forward*—a market-driven vision for Canada's agriculture, agri-food and agri-based products industry in every region of the country. As part of *Growing Forward*, a new suite of business risk management programs (including AgriStability and AgriInvest) was made available. These programs replace the former Canadian Agricultural Income Stabilization (CAIS) program.

**AgriStability.** This is a margin—based program that provides income support when a producer experiences larger income losses. AgriStability replaces the coverage provided under CAIS for income declines of more than 15%. Payments are based on a decline in the farm's current year margin compared to an average historical margin. Payments started in the last quarter of 2007.

**Agrilnvest.** This program replaces the coverage under CAIS for margin losses of 15% or less. Through government and farmer contributions to producer accounts, it provides producers with flexible coverage for small income declines as well as support for investments to help mitigate risks or improve market income. Benefits are calculated on the basis of Allowable Net Sales (ANS).

For the 2007 program year, producers did not have to make a deposit to receive matching government funds. This was a transition measure for 2007 Agrilnvest.

As of 2008, producers can deposit up to 1.5% of their "Allowable Net Sales" annually in their Agrilnvest account and receive matching government contributions. Producers are limited to ANS of \$1.5 million per year. Based on this limit, the largest matching government contribution is \$22,500.

Most primary agricultural products are included in the calculation of "Allowable Net Sales" (sales of eligible commodities minus purchases of eligible commodities), the main exception being those covered by supply management (dairy, poultry and eggs).

The Agrilnvest account is comprised of two funds. Fund No. 1 holds producer deposits and Fund No. 2 contains the matching government contributions and all accumulated interest earned on both Fund 1 and Fund 2.

Producers started to receive government contributions under Agrilnvest in 2008. Starting with the 2009 Taxation Data Program, withdrawals from Fund 2 by incorporated producers will be included in program payments while withdrawals by unincorporated producers will be included in off-farm income.

**Agrilnvest Kickstart.** To assist producers in the transition to the new suite of business risk management programs, the Government of Canada provided \$600 million to kickstart Agrilnvest accounts. Deposits were made to accounts based on 2.63% of a farmer's average "Allowable Net Sales" from previous years. There was a cap on average ANS of \$3 million. Based on the 2.63% payment rate, this means that a farmer's kickstart payment was capped at \$78,900.

Deposits were made to accounts in 2008 and 2009. Payments received from the Agrillnvest Kickstart Program by incorporated producers will be included in program payments while payments received by unincorporated producers will be included in off-farm income.

 total other revenues: sum of revenues for custom work and machine rental, rental income, and miscellaneous revenues.

<sup>3.</sup> The Net Income Stabilization Account (NISA) was established in 1991 under the Farm Income Protection Act. NISA was replaced by the Canadian Agricultural Income Stabilization program beginning with reference year 2003. The purpose of NISA was to encourage farm producers to save portion of their income for use during periods of reduced income. Producers could deposit up to 3% of their "Eligible Net Sales" annually in their NISA account and receive matching government contributions. The federal government and several provinces offered enhanced matching contributions over and above the base 3% on specified commodities. All these deposits earned a 3% interest bonus in addition to the regular rates offered by the financial institutions where the account was held. The NISA account was comprised of two funds. Fund No. 1 held producer deposits and Fund No. 2 contained the matching government contributions and all accumulated interest earned on both Fund 1 and Fund 2. Withdrawals from Fund 2 by incorporated producers are included in off-farm income. The last year for NISA contributions was 2003 as the program has been replaced by CAIS. Rules to wind down NISA accounts required producers to withdraw all their funds prior to March 31, 2009.

- **custom work and machine rental:** revenues from custom work, contract work, machinery leasing or rental, custom trucking, harvesting, crop dusting or spraying, seeding, etc.
- **rental income**: revenues from quota rental (such as milk or tobacco quota), the rental of land and/or buildings, and other rental income (such as the surface rental of oil or natural gas properties, right-of-way or road rent).
- miscellaneous revenues: includes cash advances net of cash advances repayment, patronage dividends (such
  as dividends from grain pools and payments from co-operatives, co-op proceeds), quota or levy refunds, revenues
  from the sale of sand and gravel, Goods and Services Tax/Harmonized Sales Tax (GST/HST) input tax credit,
  GST transitional credit (in 1991), GST federal sales tax inventory rebate (in 1991), and other farm income. Also
  included are revenues from the sale of logs, trees, wooden fence posts or any related forest products, such as
  chips or slab wood, net of logging expenses. This item is relatively more important in the Prairie provinces due,
  partly, to the Canadian Wheat Board's advances on producers' deliveries.

**Profitability ratios:** The profitability ratios measure farm's over-all effectiveness as shown by the returns generated on sales and investments. They include:

- operating profit margin: the ratio of net operating income to operating revenues, measured in percentage. It is a measure of profitability and the rate of return to farm capital, labour and management. This ratio is calculated by dividing the net operating income by the total operating revenues.
- operating profit margin adjusted for capital cost allowance (CCA): the ratio of net operating income adjusted
  for CCA to operating revenues, measured in percentage. It is a measure of profitability and the rate of return to
  farm capital, labour and management. This ratio is calculated by dividing the net operating income adjusted for
  CCA by the total operating revenues.
- operating profit margin (excluding interest expenses): this ratio is calculated by dividing the net operating income before interest expenses by the total operating revenues.

**Quartile (boundary):** Any of the three values that divide the units of a frequency distribution into four classes each containing the fourth (25%) of the total number of units such that the values (for example: operating profit margin) corresponding to the units in the first class are less than the first quartile, those in the second class are greater than the first quartile and less than the second quartile, and so on throughout.

**Quintile:** Quintile boundaries, which are four, are defined in a similar way as quartile boundaries except that the frequency distribution is divided into five classes each containing the fifth (20%) of the total number of units. Quintile can also refer to each of the five classes that were created.

Revenue class: The classification of farms based on total operating revenues.

**Solvency ratios:** The solvency ratios evaluate farm's debts as a ratio of amounts invested by owners. They include:

• **interest coverage:** the number of times a firm can meet the interest payments of its creditors. The greater the coverage, the greater the margin of safety. This ratio is calculated by dividing the net operating income before interest expenses by the amount of interest paid.

**Total agricultural sales:** Total crop revenues plus total livestock and product revenues (used in the calculation of the degree of specialization).

**Unincorporated sector:** Individual taxfilers who reported positive gross farm income or non-zero net farm income on their CRA T1 General—Income Tax and Benefit Return. Those taxfilers who are considered non-farmers for our purposes are excluded. For purposes of statistical tabulations, unincorporated farms with total operating revenues below \$10,000 are also excluded.

# **Appendix I**

# List of farm types

Text table 1 List of farm types available in the Taxation Data Program

Description	NAICS	Codes available
Crop production	<b>111</b> ¹	yes
Oilseed and grain farming Soybean farming Oilseed (except soybean) farming Dry pea and bean farming Wheat farming Corn farming Rice farming Other grain farming	1111 <sup>2</sup> 111110 111120 111130 111140 111150 111160 111190	yes yes yes yes yes yes yes yes
Vegetable and melon farming Potato farming Other vegetable (except potato) and melon farming	1112 111211 <sup>2</sup> 111219 <sup>2</sup>	yes <b>yes</b> <b>yes</b>
Fruit and tree nut farming Orange groves Citrus (except orange) groves Non-citrus fruit and tree nut farming	<b>1113</b> <sup>2</sup> 111310 111320 111330	<b>yes</b> no no no
Greenhouse, nursery and floriculture production Mushroom production Nursery, floriculture and other greenhouse production Other food crops grown under cover Nursery and tree production Floriculture production	<b>1114</b> <sup>2</sup> 111411 1114A <sup>3</sup> 111419 111421 111422	yes yes yes no no no
Other crop farming Tobacco farming Cotton farming Sugar cane farming Hay farming Fruit and vegetable combination farming Maple syrup and products production All other miscellaneous crop farming	1119 <sup>2</sup> 111910 111920 111930 111940 111993 111994 <sup>4</sup> 111999	yes yes no no yes yes yes yes
Animal production	<b>112</b> <sup>1</sup>	yes
Cattle ranching and farming  Beef cattle ranching and farming, including feedlots  Dairy cattle and milk production	1121 112110 <sup>2</sup> 112120 <sup>2</sup>	yes <b>yes</b> <b>yes</b>
Hog and pig farming  Hog and pig farming	1122 <b>112210</b> <sup>2</sup>	yes <b>yes</b>
Poultry and egg production Chicken egg production Broiler, turkey and all other poultry production Broiler and other meat-type chicken production Turkey production Combination poultry and egg production All other poultry production Poultry hatcheries	1123 <sup>2</sup> 112310 1123A <sup>3</sup> 112320 112330 112391 112399 112340 <sup>5</sup>	yes yes no no no no yes

See notes at the end of the table.

# Text table 1 - continued

# List of farm types available in the Taxation Data Program

Description	NAICS	Codes available
Other animal production	<b>112A</b> <sup>2,3</sup>	yes
Sheep and goat farming	1124	yes
Sheep farming	112410	no
Goat farming	112420	no
Aquaculture	1125 <sup>6</sup>	no
Aquaculture	112510 <sup>6</sup>	no
Other animal production	1129	yes
Apiculture .	112910	yes
Fur-bearing animal and rabbit production	112930	yes
Horse and all other animal production	1129A <sup>3</sup>	yes
Horse and other equine production	112920	no
All other miscellaneous animal production	112999	no
Animal combination farming	112991	yes

<sup>1.</sup> One of the two agriculture subsectors presented in the data tables.

<sup>2.</sup> For the purpose of this publication, one of the eleven farm types presented in the data tables.

<sup>3.</sup> Farm types created by Agriculture Division of Statistics Canada for the purpose of statistical tabulations and to address the problems faced by the Taxation Data Program in absence of detailed information on tax returns.

<sup>4.</sup> New NAICS industry for 2007.

<sup>5.</sup> Poultry hatcheries are included in TDP estimates starting with reference year 2001.

<sup>6.</sup> Not included in TDP estimates.

# Appendix II

## Further notes on data limitations

# Impact on farm type classification

In the Taxation Data Program (TDP), some farms cannot be assigned the proper NAICS code because the information gathered from most of the data sources is not detailed enough. This results in an overestimation (or underestimation) of the number of farms for the farm types affected (and consequently, of the total operating revenues and expenses within these farm types).

- It is impossible to make a distinction between the following five farm types: farms growing faba beans for forage, fodder corn, oats for fodder, hay and grass seed. The first three farm types, which are comprised in the industry group 1111, Oilseed and grain farming, should have been classified to 111130, Dry pea and bean farming, 111150, Corn farming and 111190, Other grain farming, respectively. Hay farms and farms growing grass seed, which are included in the industry group 1119, Other crop farming, should have been classified to 111940, Hay farming and 111999, All other miscellaneous crop farming, respectively. In the TDP, these five farm types are classified to 111940, Hay farming. This results in an overestimation of the number of farms included in Other crop farming (1119) and in an underestimation of the number of farms involved in Oilseed and grain farming (1111). (Results for both farm types are presented in this publication.)
- Depending on the type of tax returns, taxfilers may not have to provide detailed information on fruits and vegetables when filling out their tax returns. As a result, they may report their income from the sale of melons with fruits or vegetables. When detailed information is provided, all melons, including watermelons and cantaloupes, are included with vegetables in the TDP. However, until the 2000 reference year, watermelons were included with fruits. This misclassification, coupled with the fact that the sale of melons may be recorded under fruits by taxfilers, may result in an overestimation of the number of farms classified to 1113, Fruit and tree nut farming and in an underestimation of the number of farms classified to 111219, Other vegetable (except potato) and melon farming.
- It is impossible in the TDP to make a distinction between the following farm types: farms growing root crops (e.g., turnips) for livestock feed and those growing sugar beets, hops, mangels and other miscellaneous field crops. Under NAICS Canada, the farms in the first group are included in Other vegetable (except potato) and melon farming (111219) and those in the second, in All other miscellaneous crop farming (111999). In the TDP, these farms are classified to 111999, All other miscellaneous crop farming, resulting in an overestimation of the farms classified to 1119, Other crop farming and hence in an underestimation of the farms primarily engaged in growing vegetables (111219).
- It is also impossible to distinguish farms growing vegetable bedding plants from farms growing other food crops under cover. NAICS Canada classifies these farms to 111219, Other vegetable (except potato) and melon farming, and to 111419, Other food crops grown under cover, respectively. In the TDP, these farms are classified to 1114A, Nursery, floriculture and other greenhouse production. (NAICS code 1114A was created by the Agriculture Division of Statistics Canada.) This results in an overestimation of the number of farms included in the industry group 1114, Greenhouse, nursery and floriculture production and again, in an underestimation of the number of farms classified in Other vegetable (except potato) and melon farming (111219).

- In the TDP, there is only one commodity code for exotic poultry, such as emu and ostrich, which also includes other
  animals, such as horses, ponies and dogs. All farms primarily engaged in raising animals recorded under that
  commodity code are included under 1129A, Horse and all animal production. (NAICS code 1129A was created
  by the Agriculture Division.) This results in an overestimation of the number of farms in Other animal production
  (112A) and in an underestimation of the number of farms in Poultry and egg production (1123). (NAICS code 112A
  was also created by the Agriculture Division.)
- Other farms could not be classified under their proper NAICS industry or national industry code. This has no impact on the farm types presented in this publication however, since these farms are included within appropriate standard farm types.¹ Consider the following examples: 1) Data for the different types of grains and oilseeds (wheat, oats, soybeans, etc.) were imputed to a greater extent for the data years 1996 to 2004 since the unincorporated source of electronically filed taxation data had no breakdown of grains and oilseeds available. This may have resulted in an overestimation or underestimation of some national industries (e.g., Soybean farming [111110] or Wheat farming [111140]). However, this had no impact upon the industry group 1111, Oilseed and grain farming. 2) Most data sources do not provide a breakdown between income derived from the sale of food crops grown under cover, nursery products and floriculture products. Under NAICS Canada, farms specialized in these three types of production are classified to 111419, Other food crops grown under cover, 111421, Nursery and tree production, and 111422, Floriculture production, respectively. In the TDP, farms in these three types of production are classified to 1114A, Nursery, floriculture and other greenhouse production. This has no impact upon the industry group 1114, Greenhouse, nursery and floriculture production.

#### Impact at the item level

The sales of some items have also been affected by the above mentioned constraints in the TDP codes. The items that are affected are summarized hereunder.

The sales of the following items are underestimated:

- The sales of vegetables are underestimated because the sales of root crops (such as turnips) for livestock feed are recorded under "other crops", and those of vegetable bedding plants, under "greenhouse, nursery and floriculture products". Until the 2000 reference year, the sales of vegetables were also underestimated because the sales of watermelons were recorded under "fruits".
- The sales of faba beans for forage, fodder corn and oats for fodder are recorded under "forage crops (including seeds)" thus underestimating the item "total grains and oilseeds".
- The sales of other poultry such as emu and ostrich are included with the sales of other livestock and products. Sales of **poultry and eggs** are therefore underestimated.

The sales of the following items are **overestimated**:

- The sales of faba beans for forage, fodder corn, oats for fodder are included under "forage crops (including seeds)" thus overestimating the sales of forage crops (including seeds).
- Until the 2000 reference year, the sales of watermelons were recorded under "fruits" resulting in an overestimation
  of these sales.
- Sales of **other livestock and products** are slightly overestimated as they encompass the sales of exotic poultry.
- The sales of other crops are overestimated as they include the sales of root crops (such as turnips) for livestock feed.
- The sales of vegetable bedding plants are included in sales of greenhouse, nursery and floriculture products.
   These sales are consequently overestimated.

<sup>1.</sup> Refer to the 11 farm types that are presented in this publication. They serve as a basis for the TDP estimates.

# **Appendix III**

# Other related products

To satisfy various user needs, the Agriculture Division offers a number of products and services as well as customized products.

# Canadian Farm Financial Database (CFFD)

The **CFFD** is an easy-to-use tool which provides the means to evaluate agriculture policies and programs as well as analyze the viability, stability and competitiveness of farm businesses. This web-based product is a comprehensive and timely database of administrative and survey sources of agricultural statistics, containing thousands of cross-classified data series, spanning two decades. The database offers:

- · detailed operating revenues and expenses;
- sources and levels of farm and off-farm income for operators and farm families;
- · data on assets, liabilities and capital investments for farms;
- · information on seeded area and livestock inventories.

Data are available for selected years by region, type of farm and revenue class.

The publication **Canadian Farm Financial Database (CFFD)** (21F0001X, free) is available from the *Key resource* module of our website (*www.statcan.gc.ca*) under *Publications*.

#### Customized requests

For specialized needs, users may request customized tables on a cost-recovery basis. Customized tables are available on paper, CD-ROM or by e-mail.

Those interested in learning more about the Whole Farm Database (WFDB) should refer to the Whole Farm Database Reference Manual. This document is available from the Agriculture Division at no charge. This product, Catalogue no. 21F0005G, is also available for free from the Key resource module of our website under Publications.

To order WFDB products and services or for more information, please write to the:

Whole Farm Data Projects Section Agriculture Division Statistics Canada 12th Floor, Jean Talon Building Ottawa, Ontario, K1A 0T6

Other ways to reach us:

Toll-free: 1-800-465-1991 Fax: (613) 951-3868

E-mail: agriculture@statcan.gc.ca