

**Structural Unemployment and Technological Change
in Canada, 1990–1999**

Timothy C. Sargent¹

**Department of Finance Working Paper
2001-03**

¹ The author would like to thank Steven James, Fred Gault, Jeremy Rudin and participants at the Statistics Canada Economic Conference 99 in Ottawa for helpful comments. A slightly shorter version of this paper will be appearing in a forthcoming special issue of *Canadian Public Policy* on 'The Structural Aspects of Unemployment'. The views expressed in this paper are the author's and ought not to be attributed to the Department of Finance.

ABSTRACT

In this paper we examine the impact of technological change on unemployment and employment in Canada. We focus in particular on the argument that an increase in the pace of technological change has been responsible for Canada's poor employment performance in the 1990s. We outline some economic models in which such a possibility could arise, and then examine a variety of labour market data for Canada to see whether the predictions from these models match the Canadian experience. We find that there is in fact little evidence that technological change had an important negative impact on overall unemployment and employment rates in Canada over the 1990s.

Dans cet article nous examinons l'impact d'un changement technologique sur le chômage et les emplois au Canada. Une attention particulière est portée sur le raisonnement selon lequel une augmentation de la vitesse du changement technologique est responsable de la faible performance de l'emploi au Canada dans les années 90. Nous décrivons quelques modèles économiques dans lesquels une telle possibilité pourrait se produire et ensuite examinons différentes données sur l'emploi au Canada afin de déterminer si les prédictions de ces modèles donnent une bonne représentation de la situation au Canada. Nous trouvons peu d'évidences selon lesquelles le changement technologique a eu un impact négatif sur le chômage et l'emploi au Canada durant les années 90.

I. Introduction

The decade of the 1990s was a difficult period in the Canadian labour market. A severe recession was followed by a sluggish recovery that only picked up speed in the last few years of the decade. Not only was average unemployment in the 1990s as high as in the 1980s, but there was a greater decline in the employment rate, and Canada's performance relative to the United States was much more disappointing.

What was the driving force behind this poor performance? Some commentators have suggested that restructuring associated with technological change and the transition to a 'new economy' has played an important role. The OECD, in its influential *Jobs Study* (1994), has argued that the increase in the returns to skill has led to higher unemployment in Europe because the more regulated labour markets in these countries have led to low-skilled workers being priced out of the labour market and joining the ranks of the long-term unemployed. In the U.S. however, low-skilled workers have remained employed but at lower real wages. Indeed, the *Study* goes on to argue that 'it is an inability of the OECD economies and societies to adapt rapidly and innovatively to a world of rapid structural change that is the principal cause of high and persistent unemployment'. This view is sometimes known as the 'OECD hypothesis' (Kuhn, forthcoming). It has gained considerable popularity in policy circles, because it offers a unifying explanation for both higher unemployment in continental Europe, and an increase in skill premia and wage inequality in the United States.

Could an increase in technological change have increased structural unemployment in Canada in the 1990s? The purpose of this paper is to examine this question. We begin in Section II by taking a conceptual approach. Under what circumstances would economic theory suggest that technological change might increase structural unemployment? We examine two kinds of model: a search/matching model, in which unemployment arises from the need for market participants for time to make an acceptable match; and a simple demand and supply framework, in which institutions or other rigidities prevent wages from clearing the market. Our next step is to turn to the different kinds of evidence which can be brought to bear on the question of interest. We begin our analysis of the data with an examination of aggregate labour market flows, and then we go on to look at data on industrial composition, occupational composition, and education. Finally, we offer some conclusions.

We narrow our focus on the data in two ways. First, we confine ourselves to Canadian data. The Canadian economy and Canadian institutions are sufficiently different from the United States and continental Europe that it probably not safe to apply results from these to countries to Canada. Second, we do not examine the usual kinds of data on productivity for direct evidence of skill-biased technical change or the transition to a New Economy more generally. This is because there is an ongoing debate about the reliability of the price deflators used to produce productivity data. Because collectors of labour market data do not have to measure such intangible attributes as the quality of a good or service, labour market data are a potentially more reliable guide to trends in

the economy than standard national accounts data (Murphy, Riddell and Romer 1998). Also, our purpose is not so much to examine the evidence for an increase in technological change *per se*, but to see whether such an increase could be held responsible for changes in overall unemployment and employment rates in the 1990s. Only labour market data can provide a definitive answer to this question.

II. Conceptual Overview

In order to understand how technological change could have raised unemployment we first need a model of unemployment. Two kinds of model have proven popular in the literature. The first is the dynamic search/matching approach, in which unemployment arises because search is a time-consuming activity; the second is the static supply and demand framework, in which rigid wages prevent the labour market from clearing.. The search/matching approach can be used to model both biased and unbiased technical change, whereas the supply and demand framework is usually employed to model only skill-biased technical change.

A Model of Unemployment Due to Skill-Neutral Technical Change

Despite the attention given to skill-biased technical change in the recent literature on technological change and the labour market, it is important to recognise that technical change that is not skill-biased can also increase unemployment. If the rate of technical change starts to grow more quickly in some industries, then we would expect that labour would be reallocated from the slower to the faster growing sectors. Now, in a simple static demand and supply framework with homogenous workers, there would be no unemployment because this reallocation would take place instantaneously, with no intervening period of unemployment. In order to model unemployment in such a context, we require a dynamic model that recognizes that labour reallocation takes time. Such a framework is of course provided by search/matching models of the labour market. In a standard model of this kind, such as Pissarides (1990), an increase in relative productivity is modelled as a relative price shock that leads to job creation in some sectors, but an increase in job destruction other sectors. Unemployment will rise, and job tenure will fall, as a result of layoffs in the contracting sector. Vacancy rates will rise, however, because with a positive technological shock, the number of vacancies created in the expanding sectors will be greater than the reduction in the number of vacancies in the declining sector.

Empirically, what should we observe? Both unemployment and vacancy rates should rise, leading to an outwards shift in the Beveridge curve, the negatively sloped relation between vacancies and unemployment that one normally observes in the absence of movements in the rate of structural change.² In the data on labour market flows, we should observe an increase in job destruction, and a fall in average job tenure. If the shock is affecting some industries more than others, we should also observe an increase in the sectoral reallocation of labour.

² These predictions flow from a simple search/matching model in which the job separation rate is assumed to be an exogenous parameter. This model can be generalised, as in Mortensen and Pissarides (1994), to allow for endogenous job destruction. In this case it is possible that the Beveridge curve might not shift out because unemployment may not rise. However, job destruction and creation would both rise, and job tenure would still fall.

Models of Unemployment Due to Skill-Biased Technical Change

The original papers in the skill-biased technical change literature, such as Katz and Murphy (1992), and Juhn, Murphy and Pierce (1993), were written to explain changes in wage inequality. For this reason the models used in these papers are based on a simple supply and demand framework that abstracts from unemployment and considers only movements in employment and wages. These earlier studies also abstract from any labour market institutions that might constrain the response of wages or employment to market forces. The main result that flows from these simple models of technical change is that skill-biased technical change should increase the relative demand for skilled labour, which should lead to higher relative wages. If labour supply curves for the different kinds of labour are upward sloping, then the employment of skilled labour relative to unskilled labour will rise.

What is important to note about this line of argument is that it does not necessarily imply that the *absolute* level of employment of unskilled workers will fall as a result of an technological increase biased towards skilled labour, only the *relative level* of employment. What is required for an absolute fall in the employment level of unskilled labour is for labour demand to fall in absolute, rather than relative terms. One way in which this could happen is if there is a third factor of production, say capital, that can be used with either kind of labour. In this case a skill-biased technical change could induce capital to move away from unskilled labour towards skilled labour, lowering the capital-unskilled labour ratio and making unskilled labour less productive than before in absolute terms.³ As a result the demand for unskilled labour will fall, and, if the supply of labour is not perfectly elastic, the employment levels of unskilled labour will fall as well. Note though that even in this case *overall* employment need not fall: this would require additional assumptions about the relative elasticity of labour supply curves and the relative shares of each kind of labour.

In the simple supply and demand model that we have been discussing up to now there is no unemployment: wages adjust to eliminate any excess supply of labour. A simple way of motivating unemployment in such a model is to assume that there are institutions or social norms, such as unions, legal minimum wages and downward nominal wage rigidity, that prevent wages from adjusting to clear the market. In this context a shift in demand away from low skilled workers will tend to increase the unemployment rate of these workers, and lower the unemployment rate of more skilled workers. Because labour market institutions tend to have more impact on the wages of lower-waged workers, it is reasonable to suppose that in general the overall unemployment rate will rise. However, these constraints on wages will reduce the increase in wage inequality that would occur in the unconstrained demand and supply model.

What is appealing about the supply and demand model is that it can explain how the same demand shock can affect in different ways the labour markets of countries with different wage-

³ See Beaudry and Devereux (1996), p.7 for a more rigorous explanation.

setting institutions. For example, as noted in the introduction, many authors have argued that increases in wage inequality in the United States, and increases in unemployment in continental Europe, can be explained by the same skill-biased demand shock.

Similar predictions about the impact of a skill-biased demand shift can be obtained in search/matching models of the labour market. For example, Mortensen and Pissarides (1999) show that if a skill-biased demand shock is modelled as an increase in the dispersion of the productivity of individual workers, then such a shock will increase unemployment significantly more in a labour market with generous unemployment insurance benefits and stringent job protection legislation than in a labour market that does not have these features. Although unemployment falls for skilled workers, this increase is more than offset by the increase in unemployment for the less skilled.

Acemoglu (1999) also examines the impact of a skill-biased demand shift in the context of a search/matching model. Unlike Mortensen and Pissarides (1999) however, Acemoglu assumes that skilled workers are more costly to recruit, and that firms must choose what kind of jobs to advertise. In this model, a skill-biased demand shift can move the economy from a pooling equilibrium, where jobs are of similar productivity and little screening is done, to a separating equilibrium, where jobs for the higher skilled pay significantly better, but where firms must pay significant screening costs in order to ensure that high-skill vacancies are filled by high-skill applicants. In this model unemployment rates for both the high and the low skilled rise, because each group must search harder for jobs which are appropriate to them. A further prediction of the model is that the unemployment rate will rise for a given vacancy rate, because firms are more stringent about who they will hire for a particular vacancy. This implies an outwards shift in the Beveridge curve, as with models of skill-neutral technical change.

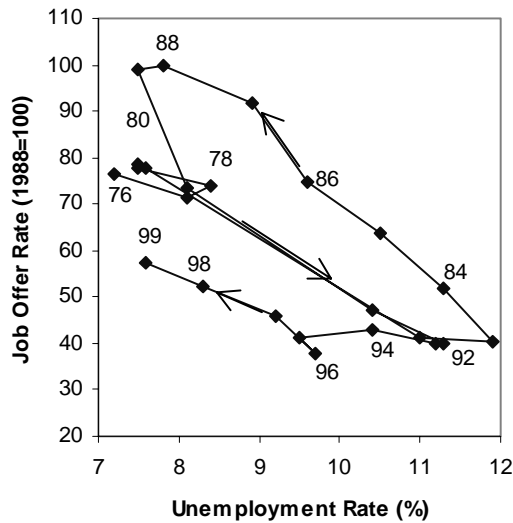
III. Evidence from Data on Labour Market Flows

We now turn to an assessment of the evidence for and against the hypothesis that technological change has negatively affected aggregate unemployment and employment in Canada over the 1990s. We begin with some evidence on labour market flows.

The Beveridge Curve

In section II we argued that in a search/matching model an increase in technical change should lead to an outward shift in the Beveridge curve, the relation between vacancy rates and unemployment rates. Canada no longer has a direct measure of vacancies; however, an indirect measure can be constructed using the Help Wanted Index (see Fortin 1998).⁴ Figure 1 below shows the resulting Beveridge curve.

Figure 1: The Canadian Beveridge Curve



Note: The Unemployment Rate is taken from *Labour Force Historical Review* (71F0004XCB). The Job Offer Rate is the ratio of the Help Wanted Index to the total Labour Force, indexed so that 1988=100.

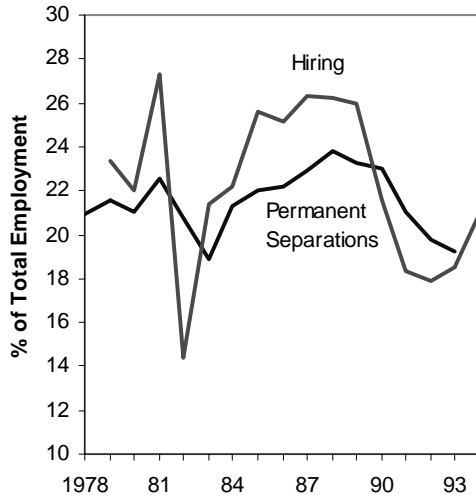
The data in Figure 1 do show an outward shift in the Beveridge curve, but only in the late 1970s. In the 1990s the Beveridge curve has shifted inwards, with unemployment now significantly lower at a given level of vacancies. Of course, these shifts are not necessarily anything to do with technical change. Changes in labour market institutions can also shift the Beveridge curve. One such candidate is Canada's Employment Insurance system, which was expanded in the 1970s, but which was scaled back considerably in the 1990s. More generous EI makes the unemployed more selective about accepting job offers, resulting in a greater unemployment rate for a given vacancy rate and thus a rightwards shift in the Beveridge curve.

Hiring and Separation Rates

Other evidence on the impact of technological change on the labour market is provided in Picot and Lin (1997). The authors use longitudinal administrative data to examine hiring, quit and

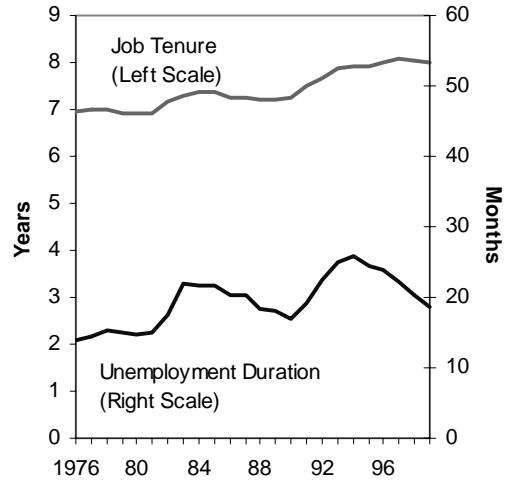
⁴ See Zagorsky (1997) for evidence that the help wanted indices can serve as good proxies of vacancy rates over long periods of time.

Figure 2: Permanent Separation and Hiring Rates (%)



Source: Picot and Lin (1998)

Figure 3: Average Job Tenure and Unemployment Duration



Source: Labour Force Historical Review (71F0004XCB)

layoff rates over the period 1978–1994. Permanent separation and hiring rates are shown in Figure 2 above. The paper finds that job creation and destruction rates fell in the early 1990s, rather than rising as predicted by the model of skill-neutral technical change outlined in section II. There is therefore no evidence from these data that the pace of technical change increased, at least up to 1994.

Picot and Lin’s conclusions are corroborated by data on job tenure. If there were really more job destruction than before, we would expect to see average job tenure fall, because the probability of holding on to one’s job would fall. However, as Figure 3 shows, average job tenure has actually risen somewhat. This is confirmed by Green and Riddell (1996), who also find that job instability has not increased since 1976. Instead, it is average unemployment duration that has risen, indicating that the hiring rate (out of unemployment) that has fallen. The low hiring rate is also consistent with high youth unemployment, because it makes it harder for entrants to the labour market to find a job.

IV. Evidence from Data on Industrial Composition

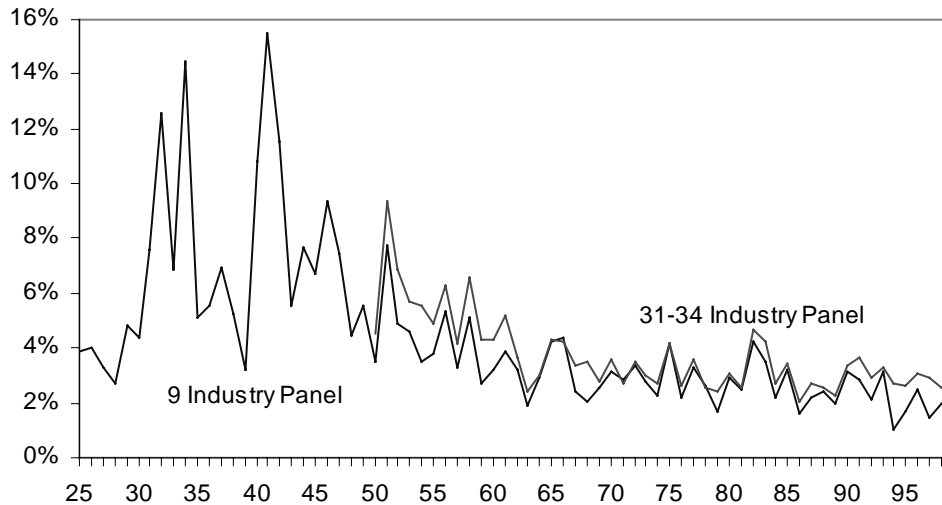
In section II we suggested that if technical change has affected employment in Canada, we might expect to see an increase in the extent to which labour is reallocated across industries. One measure of this that has proven popular in the literature is the sectoral shift measure of Lilien (1982). Lilien's measure is the dispersion of employment, defined as

$$\sigma_t = \left[\sum_{i=1}^N \frac{x_{it}}{X_t} (\Delta \ln x_{it} - \Delta \ln X_t) \right]^{1/2},$$

where x_{it} is the employment level of industry i at time t , X_t is total employment at time t , and N is the total number of industries. σ_t measures the extent to which employment is shifting between different industries: it will detect structural change in the economy to the extent that this structural change is characterised by workers moving from declining to expanding industries.

To implement the Lilien measure empirically we constructed three time series of cross sections of Canadian industries. The first is a nine industry panel of business sector industries at the one digit level. We have data on this panel from 1921 to 1996. The second data set is a 31 industry panel of business sector industries at the two-digit level, from 1950 to 1963, and the third is similar panel of 34 industries from 1961 to 1996. The employment dispersions constructed from these data are shown in Figure 4.

Figure 4: The Lilien Employment Dispersion Measure for Three Panels of Canadian Industries



Sources: *Review of Employment and Payrolls* (cat. no. 72-201), *Employment, Payrolls and Hours* (cat. no. 72-202).

Note: The 31-34 industry panel consists of a 31 industry panel from 1950-1960, and a 34 industry panel from 1961-1999.

Although the three series are quite volatile, they are similar, with the nine industry series tending to underestimate slightly the levels of the 31 and 34 industry series. It is apparent that there were much greater flows between industries in the 1930s and 1940s than subsequently, and somewhat greater flows in the 1950s and early 1960s than in the 1970s, 1980s and 1990s. This points to a *less* rapid pace of structural change in Canada since the early 1960s.

The extent to which the Lilien index measures structural change in the economy is controversial: some have argued that one would not expect a recession to affect all industries equally, and the high level of the index in the 1930s is more likely a result of cyclical factors, unless one thinks that the Great Depression was the result of technology shocks. Nevertheless, it is clear that there is little support for the hypothesis of greater structural change from these data. Our results are consistent with Gera and Mang (1997), who find a slightly declining rate of structural change in the Canadian economy between 1971 and 1991 using a similar methodology.

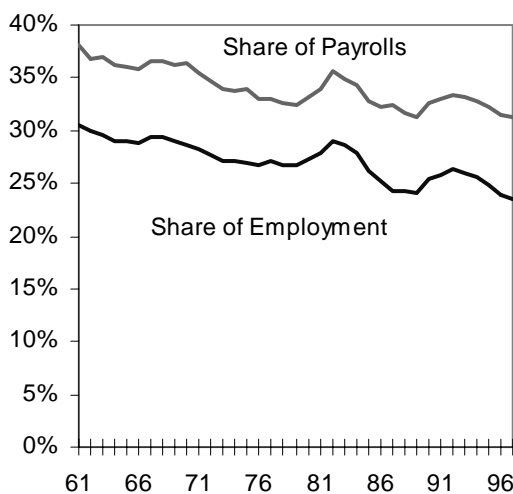
V. Evidence from Data on Occupational Composition

In the previous two sections we examined data on labour market flows and industrial composition to search for evidence of the impact of technological change that was not necessarily skill-biased. In this section we turn to the evidence that technological change favouring the more highly skilled has led to higher unemployment and lower employment in Canada in the 1990s. We begin by examining administrative data from payroll records for direct evidence of a shift to more white-collar work, and then we move on to an examination of data on occupation category from household survey data.

Evidence from Payroll Data

Berman *et al.* (1994) use data from the Annual Survey of Manufactures to examine directly the evidence for skill-biased technical change in the U.S. labour market. They find that the proportion of non-production workers in U.S. manufacturing plants increased from 27 per cent in 1959 to 35 per cent in 1989, and that the rate of increase rose after 1973. The same pattern is also evident in total payrolls, which Berman *et al.* argue to be a better indicator of demand shifts. Non-production workers are defined as ‘those engaged in supervision (above the working foreman level), installation and servicing of own product, sales, delivery, professional, technical, administrative etc.’ (p.369). Using labour market data, the authors argue that there is a close correspondence between educational attainment, white collar status, and being a non-production worker. Because the shift towards non-production workers occurred within the 450 different categories of manufacturing industry, and was not the result of shifts in employment across industries, the authors conclude that the shift was caused by skill-biased technical change, rather

Figure 5: Non-Production Workers’ Share in Manufacturing Employment and Payrolls



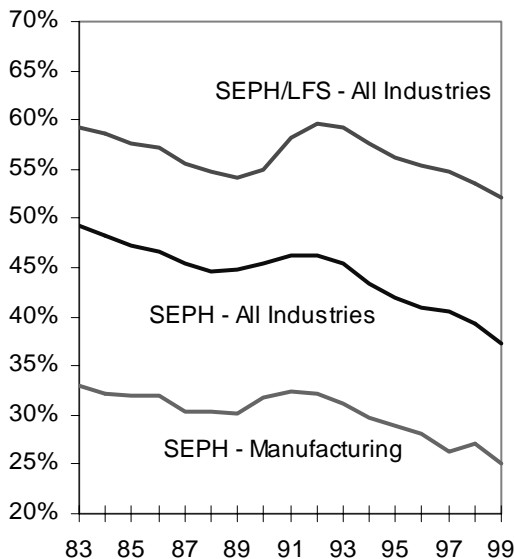
Source: *Manufacturing Industries of Canada: National and Provincial areas* (cat. no. 31-203)

increased foreign competition or the increase in defence spending. These latter influences would have tended to change the composition of demand across industries, which does not seem to have happened.

In order to see whether Berman *et al.*'s results apply to Canada, we first examined data from Canada's Annual Survey of Manufactures (ASM). These data are very similar to the U.S. data used by Berman *et al.* Figure 5 below shows the proportion of non-production workers in Canadian manufacturing industries, and non-production workers' share of total payrolls. It is clear that in Canada there has been a marked *downward* trend in the proportion of non-production workers, both as a share of total employment and as a share of payrolls, since 1961. There is also an evident cyclical pattern, with the proportion of non-production workers tending to rise during recessions, as one would expect if they are a relatively fixed factor.

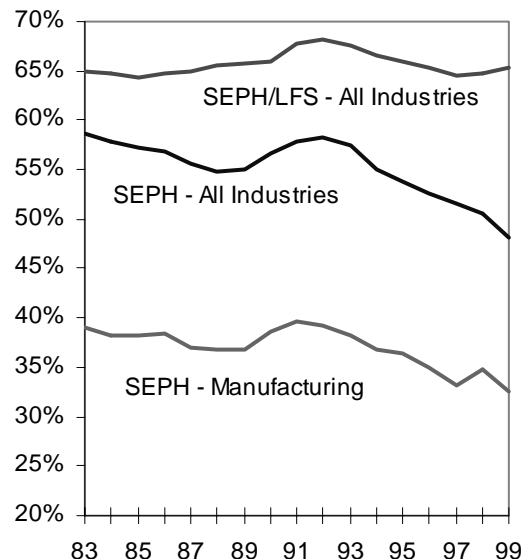
These results from the ASM are confirmed by an examination of data on all industries (except agriculture) from the Survey of Payrolls, Employment and Hours (SEPH), although these data only go back to 1983. Figure 6 shows the proportion of salaried workers as a proportion of total workers in manufacturing, in all industries covered by SEPH, and as a proportion of total non-agricultural employment as measured by the LFS. For the latter measure we have assumed that workers not covered by the SEPH, typically self-employed workers, are salaried. Figure 7 shows the share of salaried workers in total payrolls. The trends in the SEPH data are similar to those in

Figure 6: Salaried Workers' Share in Total Employment



Source: *Employment, Earnings and Hours* (cat. no. 72-201), *Labour Force Historical Review* (71F0004XCB).

Figure 7: Salaried Workers' Share in Total Payrolls



Source: *Employment, Earnings and Hours* (cat. no. 72-201), *Labour Force Historical Review* (71F0004XCB).

the ASM data: the share of white-collar workers, though quite cyclical, is trending gently downwards. It appears therefore that to the extent that white-collar status is an indicator of skill, these data are difficult to reconcile with an increase in the rate of skill-biased technical change. However, there are certainly other ways to measure skill apart from white-collar status. One of these ways is to look at the occupational composition of the workforce, and to this we now turn.

Table 1: Top Ten Occupations in Canada by Sex, 1971 and 1996

Men			
1971		1996	
1	Truck driver	198,140	Truck driver 222,795
2	Janitor / caretaker	114,305	Retail sales clerk 215,345
3	Vehicle mechanic	111,350	Janitor / caretaker 185,035
4	Farm worker	108,680	Retail manager 179,645
5	Carpenter	99,635	Farmer 176,985
6	Accountant / auditor	87,365	Sales representative 131,225
7	Retail sales clerk	82,275	Vehicle mechanic 127,185
8	Soldier - other ranks	67,710	Material handler 119,135
9	Bookkeeper / accounting clerk	65,375	Carpenter 112,965
10	Construction labourer	61,775	Construction labourer 104,110

Women			
1971		1996	
1	Office secretary	239,810	Retail sales clerk 339,025
2	Retail sales clerk	159,825	Office secretary 311,835
3	Bookkeeper	136,435	Cashier 235,585
4	Elementary school teacher	120,165	Registered nurse 220,625
5	Waitress	105,410	Accounting clerk 219,895
6	Cashier	103,455	Elementary school teacher 187,070
7	Farm worker	93,505	Waitress 176,310
8	Registered nurse	90,850	Office clerk 173,175
9	Typist	84,875	Babysitter 134,560
10	Office clerk	79,335	Receptionist 118,985

Sources: Statistics Canada, *The Daily* (March 17, 1998), 1971 Census of Canada Vol. III (94-729)

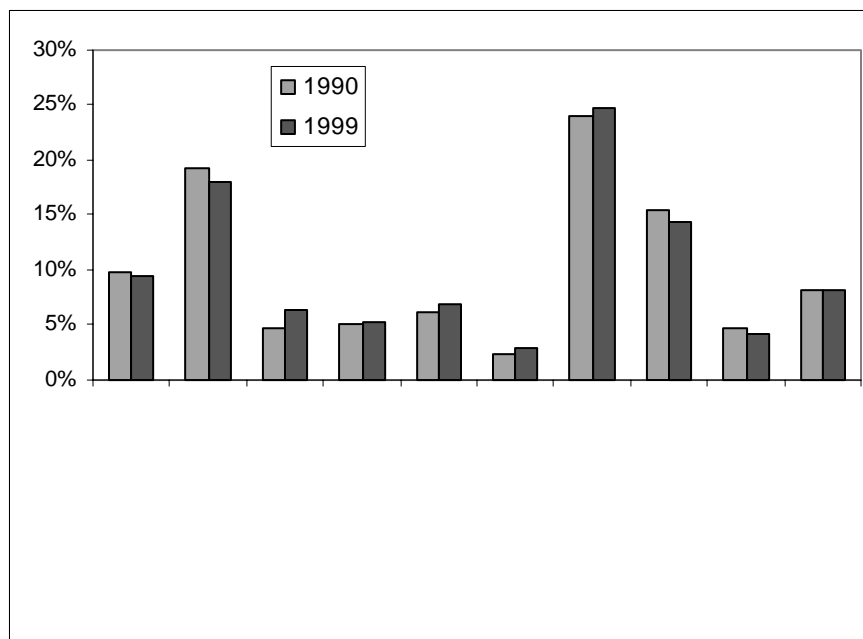
Evidence from Household Survey Data

One way of measuring occupational change that has received attention in the popular media is to look at the top ten most common occupations at the four digit level from census data (*Globe and*

Mail, March 18, 1998). The list is presented in Table 1 below for 1971 and 1996 (the most recent year available). It is evident that there has been little change in the top ten occupations between 1971 and 1996. For men, soldier, accountant and accounting clerk have dropped out of the top ten, to be replaced by retail manager, material handler and sales representative. For women, typist, farm worker and bookkeeper have been replaced by babysitter, receptionist and accounting clerk. Otherwise there is little evidence of change in occupational patterns.

The picture of occupational stability in employment patterns is confirmed by LFS data on employment rates by occupation, shown in Figure 8 below. There were small declines in the proportion of the labour force that was employed in traditional blue collar occupations such as trades, transport and equipment, but this was partly offset by increases in service occupations. Some white collar categories such as management lost a little ground, but this was more than offset by an increase in natural and social science occupations. Overall though, these data confirm the impression of relative occupational stability provided by the census data above.⁵

Figure 8: Occupation Group as a Proportion of Total Employment

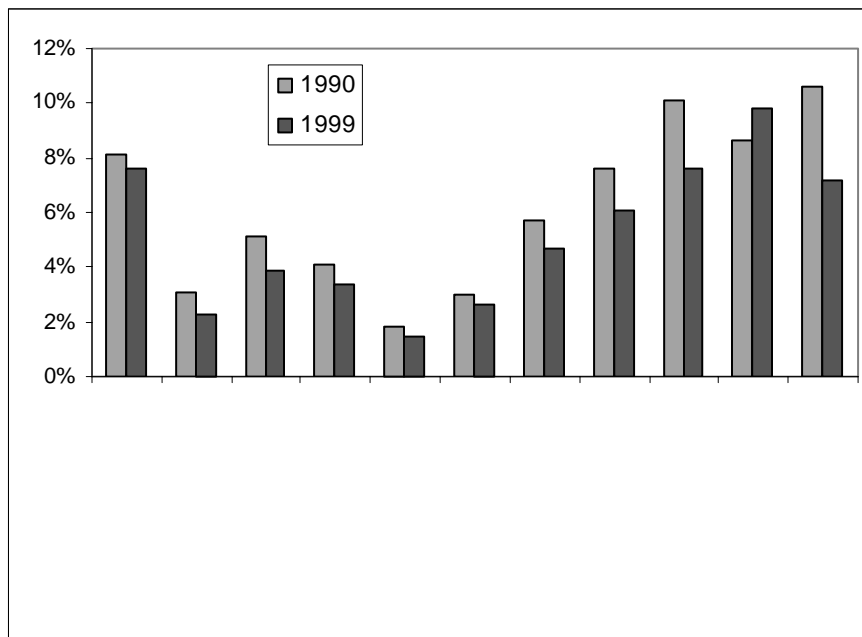


Source: *Labour Force Historical Review* (71F0004XCB)

⁵ This conclusion is somewhat different from that of Gera and Massé (1996), who conclude that ‘between 1971 and 1995 white-collar high-skilled jobs have been underlying growth in Canada’ (p.58). The first point to make is that Gera and Massé find little change in composition between 1991 and 1995, which is the period of interest for the present paper. The second point is that Statistics Canada has since changed its occupational definitions for the Labour Force Survey by removing many people formerly categorized as managers (white-collar high-skill, according to Gera and Massé’s taxonomy) to other categories, especially sales and service occupations (white collar low-skill).

What about unemployment rates? Figure 9 shows unemployment rates by occupation for 1990 and 1999.⁶ Although the unemployment rate for primary occupations has risen from 8.6 per cent to 9.8 per cent, unemployment rates for other blue-collar jobs such as trades, transport and equipment, which includes construction workers, has fallen significantly from 10.1 to 7.6 per cent. Indeed, the unemployment rate fell for almost all occupations. What prevented the overall unemployment rate from falling was a large increase in the number of those classed as having no occupation: youths, or the long-term unemployed. Because we do not know the occupation of the latter, the evidence presented in Figure 9 should be viewed as suggestive. Nevertheless, taken with the other evidence on occupation in this section, it does suggest that there is little indication of radical change in the occupational structure of the Canadian economy over the period that we are concerned with, and that there do not appear to be important differences in the behaviour of unemployment rates across skill groups.

Figure 9: Unemployment Rates by Occupation – 1990 and 1999



Source: *Labour Force Historical Review* (71F0004XCB)

⁶ It is difficult to get a picture of longer term trends from these data, as they are only available on a consistent basis back as far as 1987.

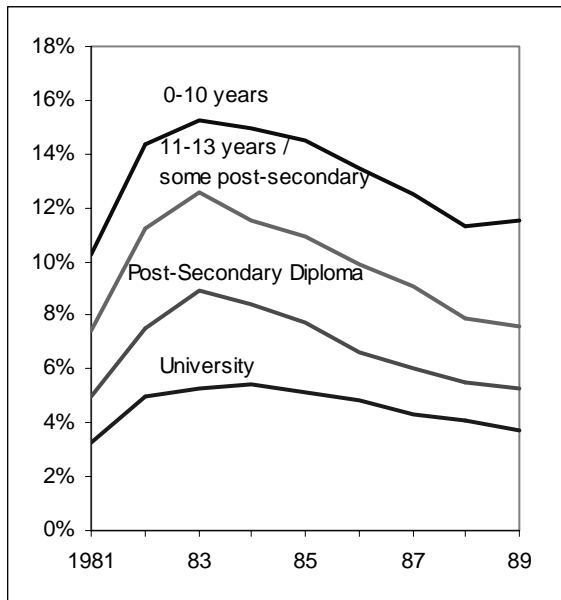
VI. Evidence from Data on Educational Composition

We now turn to data on educational attainment. This is perhaps the most popular definition of skill used by researchers in the debate over the impacts of skill-biased technical change. In this section we examine data on unemployment and employment rates taken from the Labour Force Survey. Because the definitions of educational attainment in this survey changed in 1990, we present data separately for before and after this break.

Evidence from Data on Unemployment Rates

We begin first with changes in unemployment rates by education level over the 1990s, shown in Figure 10. Unemployment rates rose for all education groups in the early 1990s, peaking in 1993, and then falling until 1995. Then rates tended rise slightly before falling in the late 1990s. In absolute terms, the rise in the unemployment was greatest for those with the lower education. However, the less-educated had a higher unemployment rate at the start of the recession, and in proportionate terms the rise was very similar for all education groups. The unemployment rate for those with less than high school in 1993 was 140 per cent of its 1990 level, whereas the unemployment rate for those with a university education was 155 per cent of its 1990 level.

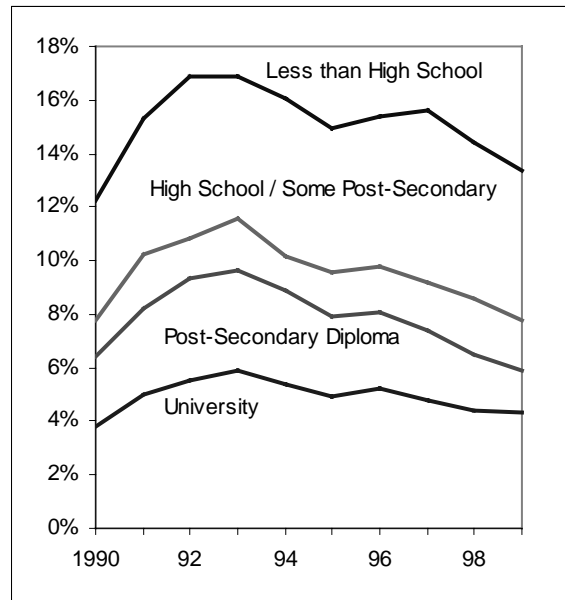
Figure 10: Unemployment Rate by Education 1981–1989



Source: *Labour Force Historical Review (71F0004XCB)*

Note: ‘Post Secondary Diploma’ does not include persons with a diploma who did not graduate from high school

Figure 11: Unemployment Rate by Education 1990–1999



Source: *Labour Force Historical Review (71F0004XCB)*

Note: ‘Post Secondary Diploma’ includes all persons with a diploma, whether or not they graduated from high school

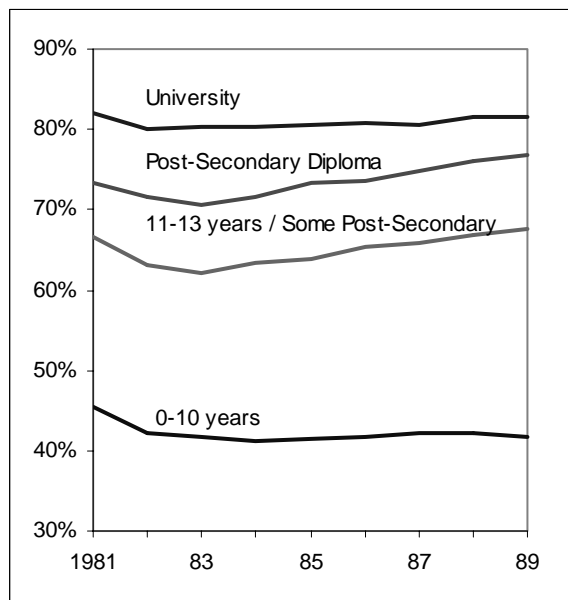
Figure 11 shows that the pattern in unemployment rates by education group observed in the 1990s was very similar to that observed in the 1980s, although we must make allowances for the change in the definitions of the different groups mentioned above. Once again, unemployment rates rose most in absolute terms for the least-educated, but in proportionate terms the change was very similar. At the trough of the recession in 1983, the unemployment rate for those with 10 years or less of education was 149 per cent of its 1981 level, whereas the unemployment rate for those with a university education was 161 per cent of its 1981 level. If trends in unemployment rates were being driven by skill-biased technical change, and if education is a good proxy for skill, then we would expect unemployment rates for the skilled to have fallen, at least relative to the less skilled. However, this does not seem to have happened.

Evidence from Data on Employment Rates

The story told by data on employment rates is somewhat different. Figure 13 shows that employment rates for those with high school education or better behaved quite similarly in the 1990s. However, employment rates for those who had not completed high school or had no post-secondary education, already very low, fell farther than for those with more education, and has shown less sign of recovery.

Figure 12 shows employment rates by education for the 1980s. During this period, employment rates for those without university education fell somewhat further than the employment rate for those with university education, however, in the case of those with 10 or more years of education, employment rates recovered more strongly after 1983. However, there was little

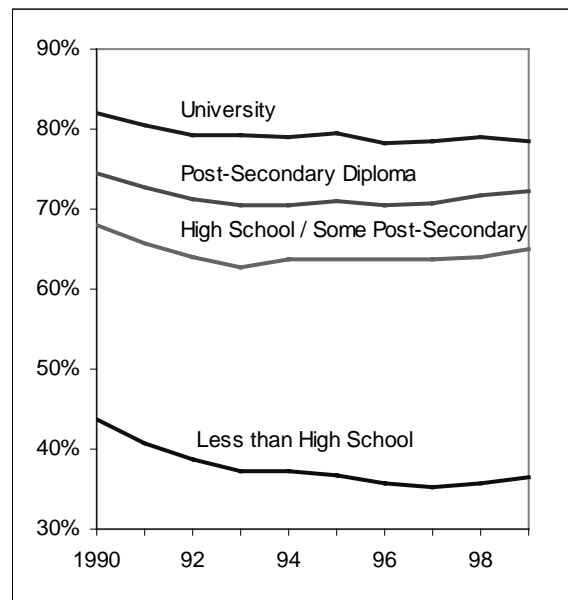
Figure 12: Employment Rates by Education 1981–1989



Source: *Labour Force Historical Review* (71F0004XCB)

Note: ‘Post Secondary Diploma’ does not include persons with a diploma who did not graduate from high school

Figure 13: Employment Rates by Education 1990–1999



Source: *Labour Force Historical Review* (71F0004XCB)

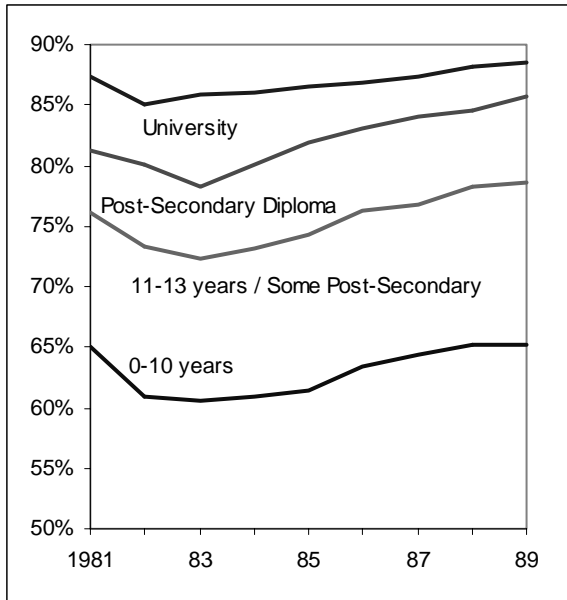
Note: ‘Post Secondary Diploma’ does not include persons with a diploma who did not graduate from high school

recovery for those with 10 years or less of education. Then, as in the 1990s, the employment rate for the least educated fell and the drop was not reversed by the recovery. However, the fall in the 1990s was somewhat greater: employment rates fell by 4.3 percentage points between 1981 and 1984, compared with 6.3 percentage points between 1990 and 1993.

Thus it appears that the employment rates of the least educated fell more in the 1990s than in the 1980s—although one must bear in mind that there are differences in the definitions of the two groups before and after 1990. Before concluding that this greater decline in employment rates is evidence of the impact of technological change, one must eliminate possible supply side explanations. In particular, the educational level of the Canadian population was rising rapidly during this period, and the fall in employment rates of the least educated must reflect in part the fact that that the average mature person with low education is much older and therefore much closer to retirement than the more educated.

Figures 14 and 15 show employment rates for workers aged 25-44 for the periods 1981–1989 and 1990–1999. Here there is much less evidence that those with less than a high school education fared relatively worse in the 1990s than they did in the 1980s. On the contrary, the magnitudes of the declines in employment rates are fairly similar in the two recessions. The main difference between the two time periods is the slower recovery of employment rates for all groups in the 1990s.

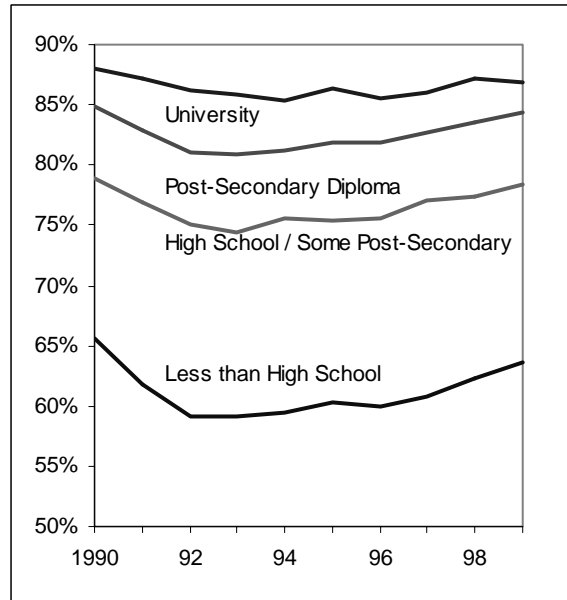
Figure 14: Employment Rates by Education 1981–1989, Ages 25-44



Source: *Labour Force Historical Review* (71F0004XCB)

Note: 'Post Secondary Diploma' does not include persons with a diploma who did not graduate from high school

Figure 15: Employment Rates by Education 1990–1999, Ages 25-44



Source: *Labour Force Historical Review* (71F0004XCB)

Note: 'Post Secondary Diploma' does not include persons with a diploma who did not graduate from high school

VII. Conclusions

In section II of this paper we laid out two sets of models in which an increase in technological change could increase unemployment and reduce employment. We then went on in subsequent sections to confront the models with data on labour market flows, industrial composition, occupational composition, and educational composition. How have the models fared in their confrontation with the data? In particular, how plausibly can these models explain the high unemployment and low employment of most of the 1990s?

The first set of models discussed were models of skill-neutral technical change, in which higher unemployment is primarily a shorter term phenomenon associated with the reallocation of labour from contracting to expanding sectors. These models predict that the process of reallocation should be associated with an increase in permanent separations, a fall in average job tenure, an increase in the sectoral reallocation of labour, and, at least in some models, an outwards shift in the Beveridge curve. In fact, in the 1990s in Canada, permanent separations have fallen, job tenure has risen, the Beveridge curve has shifted in, and there is no apparent change in the rate at which labour is moving between industrial sectors. This is strong evidence against the hypothesis that skill-neutral technical change has had an important impact on aggregate unemployment in Canada in recent years.

Do models of skill-biased technical change provide a more plausible explanation for high unemployment and low employment in Canada the 1990s? Both the simple supply and demand model, and the more sophisticated search matching model of Mortensen and Pissarides (1999) imply that the unemployment rate of skilled workers should fall. This did not happen in the 1990s: instead the unemployment rate of more educated workers rose in the early 1990s and then declined, following the same pattern as unemployment rates for less educated workers. Employment rates also fall for all education levels, although here the least-educated did somewhat worse in the 1990s. However, the latter may well be a result of the fact that the less-educated are older on average, and thus closer to retirement. The pattern of changes in employment rates for those aged 25-44 in the 1990s was similar to the 1980s. This pattern is confirmed by an analysis of the occupation data, which shows little change in the composition of employment, and little tendency for unemployment rates to rise relatively more for the less skilled.

Thus not only did unemployment rates for skilled workers not fall, as predicted by the supply and demand model and the Mortensen and Pissarides model, they rose, and at the same rate as unemployment rates for the less educated. Furthermore, there was little difference between the 1990s and the 1980s. We must therefore conclude that these models cannot then give us a convincing explanation of the behaviour of aggregate unemployment or employment trends in Canada in the 1990s.

The predictions of Acemoglu's (1999) model are somewhat different. In his framework, skill-biased technical change can increase unemployment for both skilled and unskilled workers, as firms become more choosy about whom they will hire. Acemoglu's model is somewhat hard to examine empirically, because it does not make sharp predications about relative unemployment and employment rates for skilled and unskilled workers. (It does seem unlikely though that these would remain stable, as actually observed in the data). However, Acemoglu's model does predict, as with the models of skill-neutral technical change, that unemployment should rise for a given level of vacancies, so that the Beveridge curve shifts out. As we have seen though, the reverse occurred in the 1990s. As a result, this model too does not seem to explain Canada's unemployment experience over the 1990s.

We therefore conclude that technological change cannot be held responsible for the poor overall performance of the Canadian labour market over the 1990s. There is no evidence of more restructuring due to technological change, nor is there evidence that a skill-biased demand shift has interacted with labour market institutions to increase unemployment.

It is important to be clear about we are not claiming. We are not saying that there is no evidence of technological change, or that it has not had an impact on the labour market. There have clearly been important technological changes over the 1990s, and some authors, for example Beaudry and Green (1999) have argued that these changes are associated with increases in skill premia in Canada in the 1990s. What we are arguing is that there has been little negative impact of such changes on overall *employment* and *unemployment*; whether wage inequality has increased or not and if so why is still not clear, and that is partly why we have chosen to stay away from this kind of evidence. Also, while an increase in wage inequality might be an indication of skill-biased technical change, it might also indicate that relative wages in the Canadian labour market are flexible enough to offset the negative impacts of such a shock on employment and unemployment. Furthermore, it could be that the negative impacts of technological change on less-educated workers have been offset by other factors, such as an increase in the supply of educated workers, as argued by Murphy, Riddell and Romer (1998). Finally, our focus is on the overall labour market: specific groups or regions could have been severely affected, but this might not show up clearly in the aggregate statistics.

References

- Acemoglu, Daron, 'Changes in Unemployment and Wage Inequality: A New Theory and Some Evidence', *American Economic Review* 89, no.5 (December 1999), pp.1259–1278.
- Beaudry, Paul and Michael B. Devereux, 'Exploring General Equilibrium Implications of Skill-Biased Technological Change,' University of British Columbia Discussion Paper No. 96-01 (January 1996)
- Beaudry, Paul and David A. Green, 'What is Driving U.S. and Canadian Wages: Exogenous Technical Change or Endogenous Choice of Technique?' mimeo (May 1999).
- Berman, Eli, John Bound, and Zvi Griliches, 'Changes in the Demand for Skilled Labour within U.S. Manufacturing: Evidence from the Annual Survey of Manufactures,' *Quarterly Journal of Economics* CIX, no.2 (May 1994), pp.367–398.
- Fortin, Pierre, 'What Is the Correct Interpretation of the Great Canadian Slump of the 1990s?' mimeo (November 1998).
- Gera, Surendra and Kurt Mang, 'The Knowledge-Based Economy: Shifts in Industrial Output,' Industry Canada Working Paper no.15 (January 1997).
- Gera, Surendra and Philippe Massé, 'Employment Performance in the Knowledge-Based Economy,' Industry Canada Working Paper no.14 (December 1996).
- Green, David and W. Craig Riddell, 'Job Durations in Canada: Is Long Term Employment Declining?' University of British Columbia Centre for Research on Economic and Social Policy Discussion Paper no.96-19 (July 1996).
- Juhn, Chinhui, Kevin M. Murphy and Brooks Pierce, 'Wage Inequality and the Rise in Returns to Skill,' *Journal of Political Economy* 101, no.3 (June 1993), pp.410-442.
- Katz, Lawrence F. and Kevin M. Murphy, 'Changes in Relative Wages 1963–1987: Supply and Demand Factors,' *Quarterly Journal of Economics* CVII, no.1 (February 1992), pp.35-78
- Kuhn, Peter, 'Canada and the "OECD Hypothesis": Does Labour Market Inflexibility Explain Canada's High Level of Unemployment?' in W. C. Riddell and F. St-Hilaire, eds, *Public Policies in a Labour Market in Transition*. Montreal: Institute for Research on Public Policy, forthcoming.
- Lilien, D., 'Sectoral Shifts and Cyclical Unemployment,' *Journal of Political Economy* 90, no. 4 (August 1982), pp.777–793.
- Mortensen, Dale T. and Christopher A. Pissarides, 'Unemployment Responses to "Skill-Biased" Technology Shocks: The Role of Labour Market Policy,' *Economic Journal* 109, no.2 (April 1999), pp.242–265.

Murphy, Kevin M., W. Craig Riddell and Paul M. Romer, 'Wages, Skills and Technology in Canada and the United States and Canada,' NBER Working Paper no. 6638 (July 1998).

OECD, *The Jobs Study*, Paris: OECD (1994).

Picot, Garnett, and Zhengxi Lin, 'Are Canadians More Likely to Lose Their Jobs in the 1990s?' Statistics Canada Analytical Studies Branch Working Paper no.96 (August 1997).

Pissarides, Christopher A., *Equilibrium Unemployment Theory*, Oxford: Basil Blackwell (1990).

Zagorsky, Jay L., 'Job Vacancies in the United States: 1923 to 1994,' *Review of Economics and Statistics* 80, no.2 (May 1998), pages 338-45.