#### HOUSING MARKET INFORMATION

## HOUSING NOW Calgary CMA





#### Date Released: October 2010

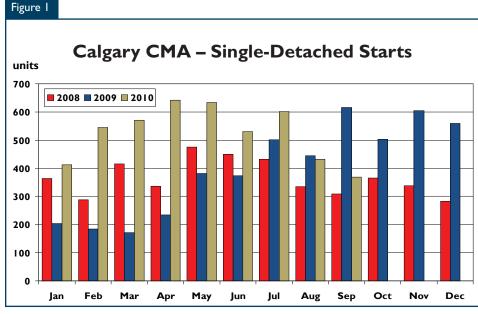
#### **New Home Market**

### Total housing starts slip from 2009 levels

Total housing starts in the Calgary Census Metropolitan Area (CMA) reached 796 units in September 2010, down from 813 units in the previous year. This represents the first year-over-year decline since August 2009.

The decline can be attributed to fewer single-detached starts as multi-family starts increased from the previous year. To the end of September, total housing starts rose from 4,097 units in 2009 to 7,437 units in 2010.

Single-detached builders started work on 368 homes in September, a decrease of 40 per cent from the 616 units in the previous year. Single-detached starts declined for



Source: CMHC

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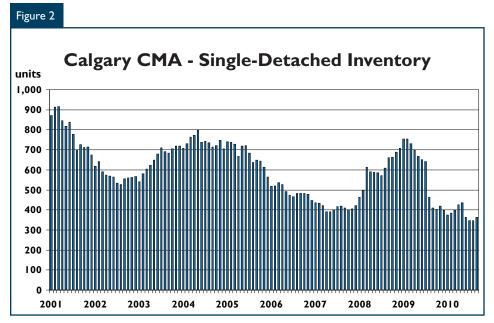
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Source: CMHC

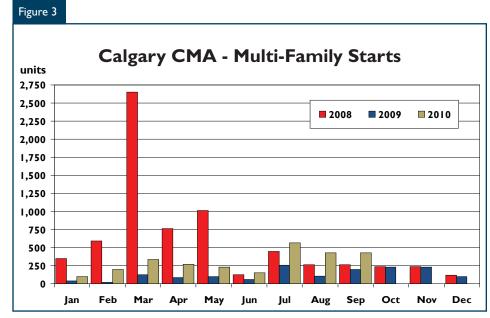
the second consecutive month, following 13 months of year-over-year gains. With demand for new homes moderating and stronger numbers to compete with from the latter half of 2009, new construction for the balance of 2010 is expected to trail behind 2009 levels. To the end of September, single-detached starts have increased 52 per cent on a year-over-year basis from 3,110 units in 2009 to 4,737 in 2010.

Completions of single-detached homes in September reached 567 units, up 94 per cent from 293 units in 2009. Many of the homes finishing construction were a result of pre-sales that took place in the beginning of the year when demand was supported by lower mortgage rates. Along with completions, absorptions also moved higher in September, rising 59 per cent from 346 units in 2009 to 551 units in 2010. Completions and absorptions tend to move in sync as new homes are typically sold before construction begins. With absorptions slightly trailing completions, the inventory of complete and unabsorbed units in September rose on a month-overmonth basis for the first time since May 2010, reaching 363 units. Despite the increase, inventories were still down 12 per cent from September 2009.

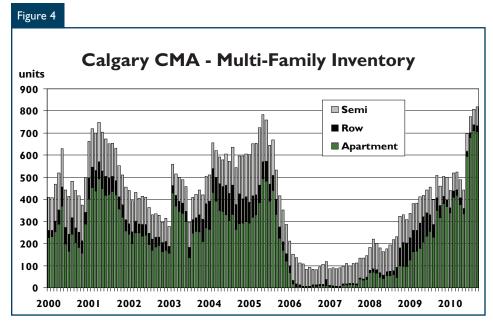
The median absorbed single-detached price, which is less influenced than the average by extreme values, reached \$446,700 in September, up five per cent from the previous year when it

was \$423,697. This represents the first year-over-year increase since April 2009. To the end of September, the median absorbed price was \$429,900, seven per cent lower than the previous year. Readers should note that these absorbed prices reflect units absorbed at or after completion in a given month, which is not necessarily the month when the price was negotiated.

Multi-family starts, which include semi-detached units, rows and apartments, totalled 428 units in September, representing an increase of 117 per cent from a year earlier. Despite apartment inventories at elevated levels, the pace of apartment production remained brisk with 272 apartment units breaking ground in September, compared to only 30 units in 2009. Row production also saw a lift in September, rising from 43 units in 2009 to 98 units in 2010. After the first three quarters of the year, 2,700 multiple units began construction, up 174 per cent from the 987 started in 2009.



Source: CMHC



Source: CMHC

Multi-family builders completed work on 118 units in September, declining 82 per cent from the 643 units completed in September 2009. Of the 118 units completed, 66 units were semi-detached dwellings and 48 units were row housing. There were only four apartment units that finished construction in September. Multi-family absorptions in September totalled 107 units, down from 539 units in September 2009. As more units were completed in September than absorbed, inventories rose on a month-over-month basis for the fourth consecutive month. There were 818 units in inventory in September, up 63 per cent from the previous year. Apartments accounted for 86 per cent of all multi-family units in inventory in September.

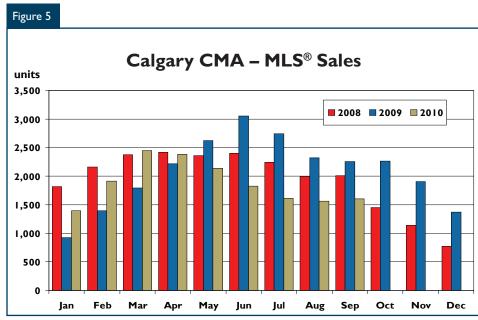
**Resale Market** 

## Resale market in buyers' conditions

Residential MLS® sales from July to September totalled 4,780 units, down 35 per cent from the previous year and representing the weakest thirdquarter performance since 1996. Demand has started to moderate as a portion of sales intended for the latter half of 2010 were pushed forward earlier in the year when buyers were anticipating mortgage rates to rise. Furthermore, the positive impact that low mortgage rates had on sales has dissipated as demand is becoming more reliant on other factors in the economy such as employment and net migration. With the recent slowdown in resale transactions, sales to the end of September were down 13 per cent from the previous year, reaching 16,876 units.

The year-over-year gains in new listings were lower in the third quarter compared to the first two quarters of the year. There were 10,887 new listings from July to September, up 0.3 per cent from the previous year. By comparison, new listings in the first and second quarter were up 16 and 28 per cent, respectively. Active listings have been trending down in the third quarter after rising during the end of 2009 and throughout the first half of 2010. Despite the decline, active listings still remain elevated by historic standards. In the third quarter, there was an average of 10,339 active listings per month, up 41 per cent from a year earlier.

With sales moving at a modest pace and active listings at elevated levels, the sales-to-active listings



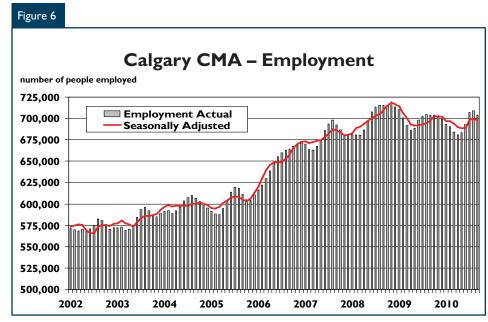
Source: CREA

ratio averaged 16 per cent in the third quarter. This represents a considerable departure from the previous year when the sales-to-active listings ratio averaged 33 per cent. With conditions pointing in favour of the buyer, the average price has started to soften. In the third quarter, the average resale price reached \$396,641, down from \$408,929 in the second quarter, but up 2.2 per cent from the previous year. The price gains achieved earlier in the year are helping to keep the year-todate price above 2009 levels. To the end of September, the average price increased 4.8 per cent from \$382,161 in 2009 to \$400,514 in 2010.

#### **Economy**

## Labour market conditions beginning to stabilize

Calgary employment in the third quarter rose one per cent from the previous year, following five consecutive quarters of decline. The slight improvement was due to the gains in part-time jobs as full-time employment was down from the previous year. The year-over-year declines in employment have started to moderate. To the end of the September, employment was down 0.6 per cent from a year

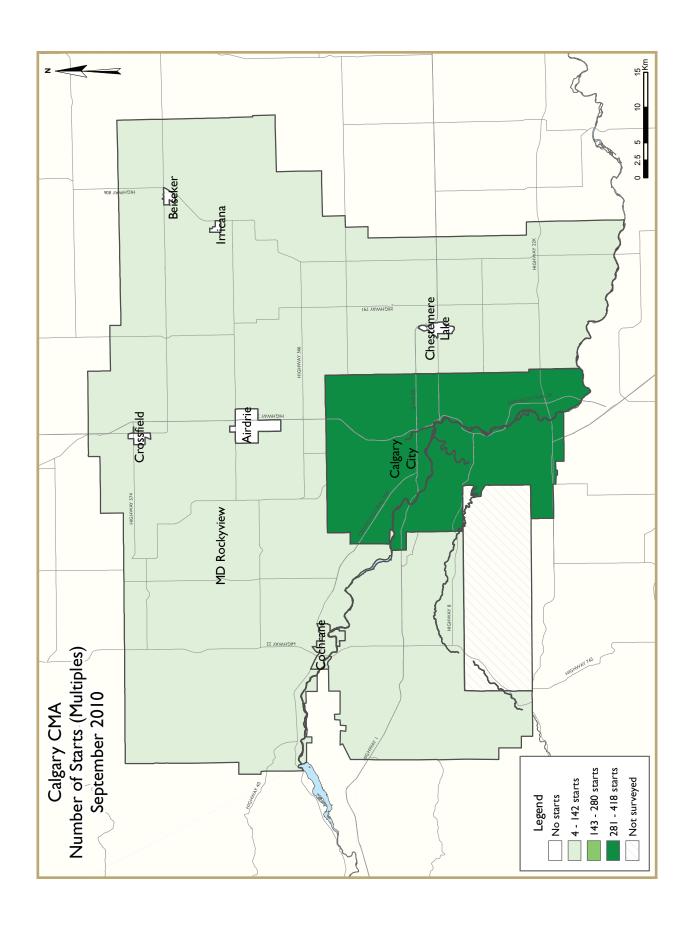


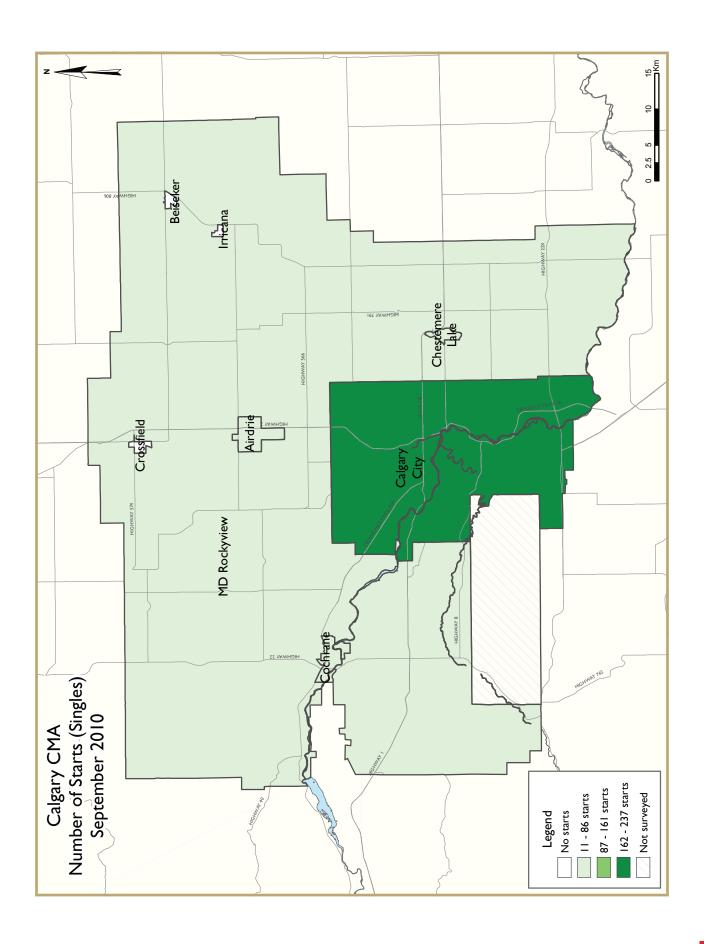
Source: Statistics Canada

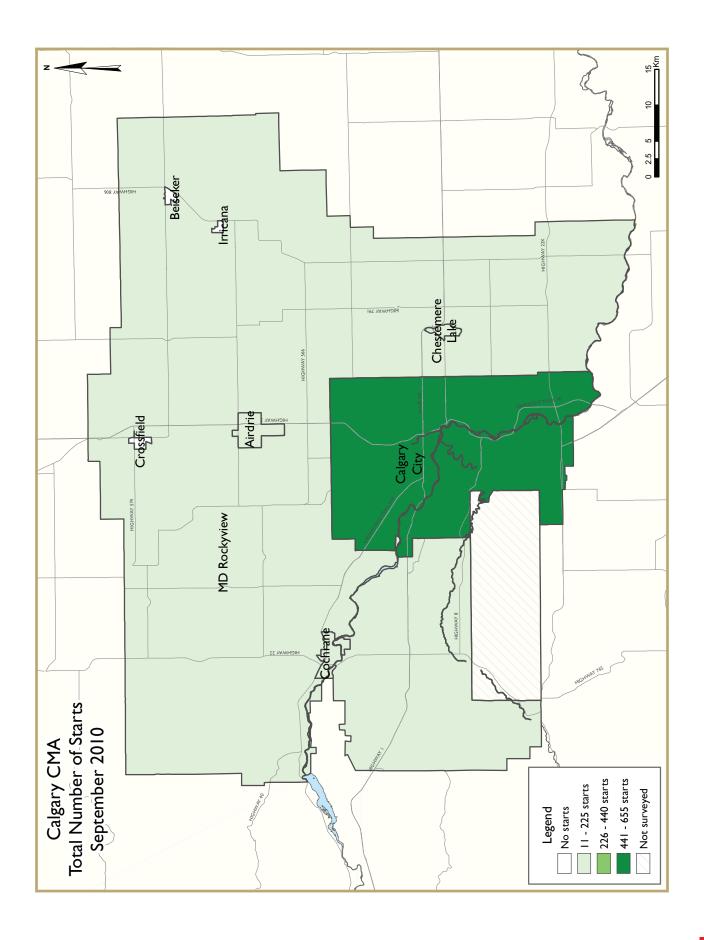
earlier, a market improvement since the first quarter when year-to-date employment was down 1.1 per cent. With employment starting to stabilize, the unemployment rate has been moving lower. The seasonally adjusted unemployment rate was 6.6 per cent in September, reaching its lowest level since April 2009.

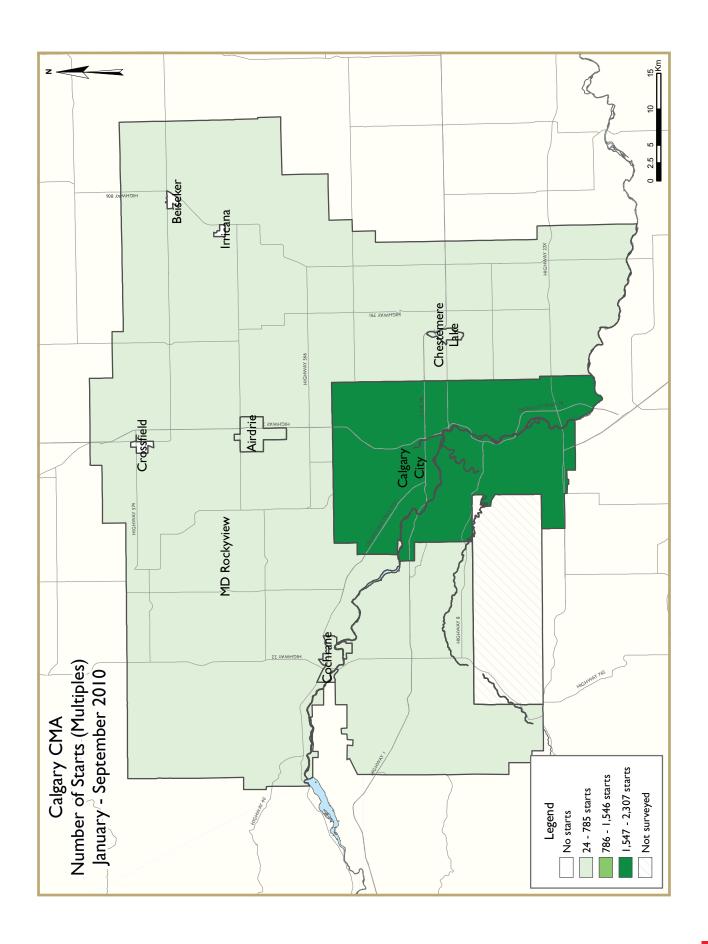
Net migration to Alberta has mainly been supported by international migrants. Net international migration in the first and second quarter attributed to 95 and 80 per cent of total net migration, respectively. Migration from other provinces has

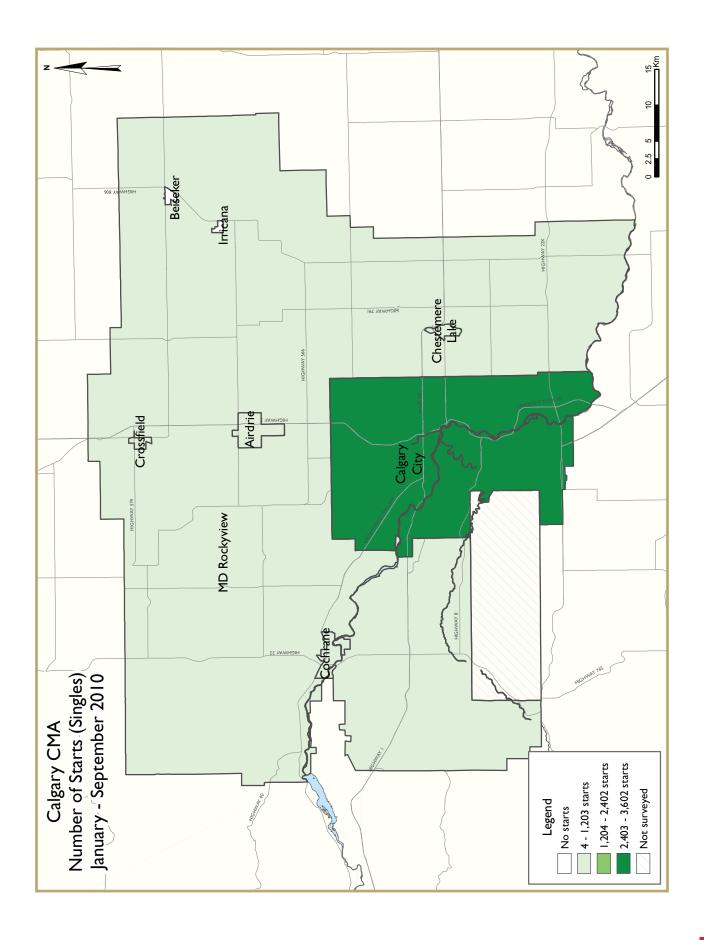
started to improve as the labour market in Alberta strengthens. Net interprovincial migration in the second quarter was up 63 per cent from the previous year. This is a welcomed improvement from the first quarter when interprovincial migration was down 93 per cent year-over-year. Non-permanent residents after six months in 2010 have experienced a decline from 2009 levels. To the end of June, total net migration in Alberta reached 15,515 migrants, down 35 per cent from the previous year.

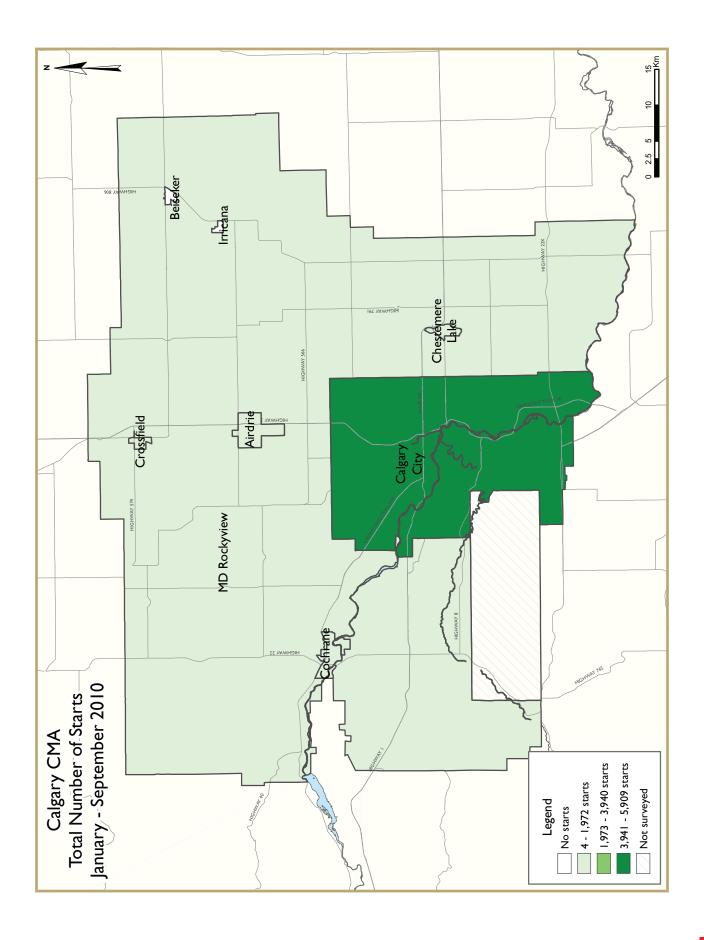












#### HOUSING NOW REPORT TABLES

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- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

#### **Available in SELECTED Reports:**

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- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
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- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

#### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

	Table I: H		Activity Su Septembe	_	of Calgary	y CMA			
			Owne	rship			_		
		Freehold		·	Condominium	ı	Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
September 2010	368	58	0	0	98	272	0	0	796
September 2009	616	124	0	0	43	25	0	5	813
% Change	-40.3	-53.2	n/a	n/a	127.9	**	n/a	-100.0	-2.1
Year-to-date 2010	4,737	660	32	0	788	976	0	244	7,437
Year-to-date 2009	3,110	546	15	0	227	184	10	5	4,097
% Change	52.3	20.9	113.3	n/a	**	**	-100.0	**	81.5
UNDER CONSTRUCTION									
September 2010	3,271	560	27	0	792	3,355	0	340	8,345
September 2009	2,628	536	27	0	368	4,871	10	337	8,777
% Change	24.5	4.5	0.0	n/a	115.2	-31.1	-100.0	0.9	-4.9
COMPLETIONS									
September 2010	567	66	7	0	41	4	0	0	685
September 2009	293	58	0	0	89	496	0	0	936
% Change	93.5	13.8	n/a	n/a	-53.9	-99.2	n/a	n/a	-26.8
Year-to-date 2010	4,492	564	16	0	<del>4</del> 75	2,233	0	241	8,021
Year-to-date 2009	3,031	600	0	0	710	1,886	2	134	6,363
% Change	48.2	-6.0	n/a	n/a	-33.1	18.4	-100.0	79.9	26.1
<b>COMPLETED &amp; NOT ABSORB</b>	ED								
September 2010	363	84	2	0	25	707	0	0	1,181
September 2009	410	92	0	0	64	342	4	0	912
% Change	-11.5	-8.7	n/a	n/a	-60.9	106.7	-100.0	n/a	29.5
ABSORBED									
September 2010	551	50	7	0	43	7	0	0	658
September 2009	346	68	0	0	88	383	0	0	885
% Change	59.2	-26.5	n/a	n/a	-51.1	-98.2	n/a	n/a	-25.6
Year-to-date 2010	4,521	574	14	0	489	1,893	0	3	7,494
Year-to-date 2009	3,327	594	0	0	761	1,632	2	38	6,354
% Change	35.9	-3.4	n/a	n/a	-35.7	16.0	-100.0	-92.1	17.9

Table 1.1: Housing Activity Summary by Submarket September 2010											
			Owne								
		Freehold		<u>'</u>	Condominium	ı	Ren	tal			
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*		
STARTS											
Calgary City											
September 2010	237	52	0	0	94	272	0	0	655		
September 2009	468	116	0	0	13	25	0	5	627		
Airdrie											
September 2010	76	0	0	0	0	0	0	0	76		
September 2009	91	0	0	0	10	0	0	0	101		
Beiseker											
September 2010	0	0	0	0	0	0	0	0	0		
September 2009	0	0	0	0	0	0	0	0	0		
Chestermere Lake											
September 2010	11	0	0	0	0	0	0	0	11		
September 2009	19	0	0	0	10	0	0	0	29		
Cochrane											
September 2010	16	0	0	0	4	0	0	0	20		
September 2009	25	8	0	0	10	0	0	0	43		
Crossfield											
September 2010	0	0	0	0	0	0	0	0	0		
September 2009	0	0	0	0	0	0	0	0	0		
Irricana											
September 2010	0	0	0	0	0	0	0	0	0		
September 2009	0	0	0	0	0	0	0	0	0		
MD Rockyview											
September 2010	28	6	0	0	0	0	0	0	34		
September 2009	13	0	0	0	0	0	0	0	13		
Calgary CMA											
September 2010	368	58	0	0	98	272	0	0	796		
September 2009	616	124	0	0	43	25	0	5	813		

Table I.I: Housing Activity Summary by Submarket											
		5	eptembe	er 2010							
			Owne	rship				. 1			
		Freehold		C	Condominium		Ren	tal			
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*		
UNDER CONSTRUCTION											
Calgary City											
September 2010	2,526	500	21	0	608	3,158	0	340	7,153		
September 2009	1,986	494	3	0	283	4,696	10	337	7,809		
Airdrie											
September 2010	399	2	6	0	91	90	0	0	588		
September 2009	354	0	12	0	32	0	0	0	398		
Beiseker											
September 2010	0	0	0	0	0	0	0	0	0		
September 2009	0	0	0	0	0	0	0	0	0		
Chestermere Lake											
September 2010	72	0	0	0	35	0	0	0	107		
September 2009	48	4	0	0	15	0	0	0	67		
Cochrane											
September 2010	129	32	0	0	52	107	0	0	320		
September 2009	134	38	12	0	32	175	0	0	391		
Crossfield											
September 2010	2	0	0	0	0	0	0	0	2		
September 2009	0	0	0	0	0	0	0	0	0		
Irricana											
September 2010	0	0	0	0	0	0	0	0	0		
September 2009	- 1	0	0	0	0	0	0	0	- 1		
MD Rockyview											
September 2010	143	26	0	0	6	0	0	0	175		
September 2009	105	0	0	0	6	0	0	0	111		
Calgary CMA											
September 2010	3,271	560	27	0	792	3,355	0	340	8,345		
September 2009	2,628	536	27	0	368	4,871	10	337	8,777		

Table I.I: Housing Activity Summary by Submarket											
		5	Septembe	er 2010							
			Owne	ership							
		Freehold		C	Condominium	ı	Ren	tal			
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*		
COMPLETIONS											
Calgary City											
September 2010	382	58	7	0	27	4	0	0	478		
September 2009	203	56	0	0	21	229	0	0	509		
Airdrie											
September 2010	84	0	0	0	0	0	0	0	84		
September 2009	47	0	0	0	23	208	0	0	278		
Beiseker											
September 2010	0	0	0	0	0	0	0	0	0		
September 2009	0	0	0	0	0	0	0	0	0		
Chestermere Lake											
September 2010	21	0	0	0	0	0	0	0	21		
September 2009	7	0	0	0	0	0	0	0	7		
Cochrane											
September 2010	39	8	0	0	14	0	0	0	61		
September 2009	8	0	0	0	43	59	0	0	110		
Crossfield											
September 2010	2	0	0	0	0	0	0	0	2		
September 2009	0	0	0	0	0	0	0	0	0		
Irricana											
September 2010	0	0	0	0	0	0	0	0	0		
September 2009	0	0	0	0	0	0	0	0	0		
MD Rockyview											
September 2010	39	0	0	0	0	0	0	0	39		
September 2009	28	2	0	0	2	0	0	0	32		
Calgary CMA											
September 2010	567	66	7	0	41	4	0	0	685		
September 2009	293	58	0	0	89	496	0	0	936		

Table 1.1: Housing Activity Summary by Submarket											
		9	Septembe	er 2010							
			Owne	rship			ь	. 1			
		Freehold		(	Condominium		Ren	tal	11		
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*		
COMPLETED & NOT ABSORE	ED										
Calgary City											
September 2010	298	75	2	0	14	691	0	0	1,080		
September 2009	316	81	0	0	30	275	4	0	706		
Airdrie											
September 2010	24	0	0	0	2	0	0	0	26		
September 2009	47	3	0	0	10	6	0	0	66		
Beiseker											
September 2010	0	0	0	0	0	0	0	0	0		
September 2009	0	0	0	0	0	0	0	0	0		
Chestermere Lake											
September 2010	9	- 1	0	0	0	0	0	0	10		
September 2009	9	- 1	0	0	- 1	0	0	0	11		
Cochrane											
September 2010	29	6	0	0	9	16	0	0	60		
September 2009	37	7	0	0	23	59	0	0	126		
Crossfield											
September 2010	0	0	0	0	0	0	0	0	0		
September 2009	0	0	0	0	0	2	0	0	2		
Irricana											
September 2010	0	0	0	0	0	0	0	0	0		
September 2009	0	0	0	0	0	0	0	0	0		
MD Rockyview											
September 2010	3	2	0	0	0	0	0	0	5		
September 2009	- 1	0	0	0	0	0	0	0	- 1		
Calgary CMA											
September 2010	363	84	2	0	25	707	0	0	1,181		
September 2009	410	92	0	0	64	342	4	0	912		

Table I.I: Housing Activity Summary by Submarket											
		5	Septembe	er 2010							
			Owne	rship			ь				
		Freehold		C	Condominium		Ren	tai			
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*		
ABSORBED											
Calgary City											
September 2010	365	42	7	0	29	7	0	0	450		
September 2009	248	65	0	0	35	181	0	0	529		
Airdrie											
September 2010	84	0	0	0	0	0	0	0	84		
September 2009	49	0	0	0	27	202	0	0	278		
Beiseker											
September 2010	0	0	0	0	0	0	0	0	0		
September 2009	0	0	0	0	0	0	0	0	0		
Chestermere Lake											
September 2010	21	0	0	0	0	0	0	0	21		
September 2009	8	0	0	0	3	0	0	0	11		
Cochrane											
September 2010	40	8	0	0	14	0	0	0	62		
September 2009	8	0	0	0	21	0	0	0	29		
Crossfield											
September 2010	2	0	0	0	0	0	0	0	2		
September 2009	0	0	0	0	0	0	0	0	0		
Irricana											
September 2010	0	0	0	0	0	0	0	0	0		
September 2009	0	0	0	0	0	0	0	0	0		
MD Rockyview											
September 2010	39	0	0	0	0	0	0	0	39		
September 2009	33	3	0	0	2	0	0	0	38		
Calgary CMA											
September 2010	551	50	7	0	43	7	0	0	658		
September 2009	346	68	0	0	88	383	0	0	885		

Table 1.2: History of Housing Starts of Calgary CMA 2000 - 2009												
			Owne	ership				. 1				
		Freehold		C	Condominium		Ren	tal				
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*			
2009	4,775	724	58	0	363	383	10	5	6,318			
% Change	8.8	8.1	**	n/a	-45.5	-92.8	n/a	-98.6	-44.8			
2008	4,387	670	12	0	666	5,335	0	368	11,438			
% Change	-43.6	-29.6	-66.7	-100.0	-51.7	59.7	n/a	**	-15.3			
2007	7,776	952	36	- 1	1,380	3,340	0	20	13,505			
% Change	-25.8	-1.9	176.9	-88.9	17.8	-20.9	n/a	-89.4	-20.8			
2006	10,473	970	13	9	1,171	4,222	0	188	17,046			
% Change	20.2	21.9	-40.9	200.0	-11.9	51.9	n/a	**	24.7			
2005	8,716	796	22	3	1,329	2,780	0	21	13,667			
% Change	6.0	8.4	22.2	-70.0	21.1	-19.4	-100.0	-95.5	-2.4			
2004	8,223	734	18	10	1,097	3,451	12	463	14,008			
% Change	-3.5	36.4	-60.9	150.0	-27.1	23.9	200.0	93.7	2.7			
2003	8,522	538	46	4	1,504	2,785	4	239	13,642			
% Change	-9.2	40.8	76.9	-82.6	1.0	1.9	100.0	-18. <del>4</del>	-4.9			
2002	9,390	382	26	23	1, <del>4</del> 89	2,734	2	293	14,339			
% Change	24.6	11.7	**	**	17.3	58.5	-84.6	-34.9	26.3			
2001	7,538	342	4	7	1,269	1,725	13	450	11,349			
% Change	11.9	4.3	-97.2	-12.5	40.8	-41.6	116.7	**	2.3			
2000	6,737	328	145	8	901	2,956	6	12	11,093			

	Table 2: Starts by Submarket and by Dwelling Type September 2010												
	Single		Se	mi	Ro	w	Apt. &	Other	Total				
Submarket	Sept 2010	Sept 2009	Sept 2010	Sept 2009	Sept 2010	Sept 2009	Sept 2010	Sept 2009	Sept 2010	Sept 2009	% Change		
Calgary City	237	468	52	116	94	13	272	30	655	627	4.5		
Airdrie	76	91	0	0	0	10	0	0	76	101	-24.8		
Beiseker	0	0	0	0	0	0	0	0	0	0	n/a		
Chestermere Lake	- 11	19	0	0	0	10	0	0	П	29	-62.1		
Cochrane	16	25	0	8	4	10	0	0	20	43	-53.5		
Crossfield	0	0	0	0	0	0	0	0	0	0	n/a		
Irricana	0	0	0	0	0	0	0	0	0	0	n/a		
MD Rockyview	28	13	6	0	0	0	0	0	34	13	161.5		
Calgary CMA	368	616	58	124	98	43	272	30	796	813	-2.1		

Table 2.1: Starts by Submarket and by Dwelling Type  January - September 2010												
	Single		Se	mi	Ro	w	Apt. &	Other		Total		
Submarket	YTD 2010	YTD 2009	% Change									
Calgary City	3,602	2,350	576	526	595	129	1,136	114	5,909	3,119	89.5	
Airdrie	621	444	4	0	91	36	84	0	800	480	66.7	
Beiseker	0	0	0	0	0	0	0	0	0	0	n/a	
Chestermere Lake	101	54	0	0	43	10	0	0	144	64	125.0	
Cochrane	217	171	64	44	83	41	0	75	364	331	10.0	
Crossfield	4	0	0	0	0	0	0	0	4	0	n/a	
Irricana	0	1	0	0	0	0	0	0	0	- 1	-100.0	
MD Rockyview 192 90 24 0 0 12 0 0 216 102 11											111.8	
Calgary CMA	4,737	3,110	668	570	812	228	1,220	189	7,437	4,097	81.5	

Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market September 2010													
Row Apt. & Other													
Submarket		oold and Rental			Freeho Condo		Rer	ntal					
	Sept 2010	ot 2010 Sept 2009 Sept 2010 Sept 2009 Sept 2010 Sept 2009 Sept 2010 Sept 201											
Calgary City	94	13	0	0	272	25	0	5					
Airdrie	0	10	0	0	0	0	0	0					
Beiseker	0	0	0	0	0	0	0	0					
Chestermere Lake	0	10	0	0	0	0	0	0					
Cochrane	4	10	0	0	0	0	0	0					
Crossfield	0	0	0	0	0	0	0	0					
Irricana	0	0	0	0	0	0	0	0					
MD Rockyview	0	0	0	0	0	0	0	0					
Calgary CMA	98	43	0	0	272	25	0	5					

Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market  January - September 2010													
		Ro	)W		Apt. & Other								
Submarket		Freehold and Rental			Freeho Condor		Rental						
	YTD 2010	TD 2010 YTD 2009 YTD 2010 YTD 2009 YTD 2010 YTD 2009 YTD 2010											
Calgary City	595	129	0	0	892	109	244	5					
Airdrie	91	36	0	0	84	0	0	0					
Beiseker	0	0	0	0	0	0	0	0					
Chestermere Lake	43	10	0	0	0	0	0	0					
Cochrane	83	41	0	0	0	75	0	0					
Crossfield	0	0	0	0	0	0	0	0					
Irricana	0	0	0	0	0	0	0						
MD Rockyview	0	12	0	0	0	0	0	0					
Calgary CMA	812	228	0	0	976	184	244	5					

Table 2.4: Starts by Submarket and by Intended Market September 2010													
	Free	hold	Condo	minium	Rer	ntal	Tot	al*					
Submarket	Sept 2010	Sept 2009											
Calgary City	289	584	366	38	0	5	655	627					
Airdrie	76	91	0	10	0	0	76	101					
Beiseker	0	0	0	0	0	0	0	0					
Chestermere Lake	11	19	0	10	0	0	11	29					
Cochrane	16	33	4	10	0	0	20	43					
Crossfield	0	0	0	0	0	0	0	0					
Irricana	0	0	0	0	0	0	0	0					
MD Rockyview	34	13	0	0	0	0	34	13					
Calgary CMA	426	740	370	68	0	5	796	813					

Table 2.5: Starts by Submarket and by Intended Market  January - September 2010											
	Free	hold	Condo	minium	Rer	ntal	Tot	al*			
Submarket	YTD 2010	YTD 2009									
Calgary City	4,202	2,855	1,463	249	244	15	5,909	3,119			
Airdrie	625	456	175	24	0	0	800	480			
Beiseker	0	0	0	0	0	0	0	0			
Chestermere Lake	101	54	43	10	0	0	144	64			
Cochrane	281	215	83	116	0	0	364	331			
Crossfield	4	0	0	0	0	0	4	0			
Irricana	0	- 1	0	0	0	0	0	1			
MD Rockyview	216	90	0	12	0	0	216	102			
Calgary CMA	5,429	3,671	1,764	411	244	15	7,437	4,097			

Table 3: Completions by Submarket and by Dwelling Type September 2010											
	Sin	gle	Se	mi	Row		Apt. &	Other		Total	
Submarket	Sept 2010	Sept 2009	% Change								
Calgary City	382	203	58	68	34	9	4	229	478	509	-6.1
Airdrie	84	47	0	0	0	23	0	208	84	278	-69.8
Beiseker	0	0	0	0	0	0	0	0	0	0	n/a
Chestermere Lake	21	7	0	0	0	0	0	0	21	7	200.0
Cochrane	39	8	8	0	14	43	0	59	61	110	-44.5
Crossfield	2	0	0	0	0	0	0	0	2	0	n/a
Irricana	0	0	0	0	0	0	0	0	0	0	n/a
MD Rockyview	39	28	0	4	0	0	0	0	39	32	21.9
Calgary CMA	567	293	66	72	48	75	4	496	685	936	-26.8

Table 3.1: Completions by Submarket and by Dwelling Type  January - September 2010											
	Sin		Se		Row		Apt. & Other		Total		
Submarket	YTD 2010	YTD 2009	YTD 2010	YTD 2009	YTD 2010	YTD 2009	YTD 2010	YTD 2009	YTD 2010	YTD 2009	% Change
Calgary City	3,402	2,312	504	546	300	411	2,406	1,670	6,612	4,939	33.9
Airdrie	604	398	2	26	69	145	0	208	675	777	-13.1
Beiseker	0	0	0	0	0	0	0	0	0	0	n/a
Chestermere Lake	80	38	0	24	53	30	0	0	133	92	44.6
Cochrane	224	141	62	20	61	76	68	142	415	379	9.5
Crossfield	2	5	2	0	0	0	0	0	4	5	-20.0
Irricana	- 1	0	0	0	0	0	0	0	- 1	0	n/a
MD Rockyview	179	137	2	8	0	26	0	0	181	171	5.8
Calgary CMA	4,492	3,031	572	624	483	688	2,474	2,020	8,021	6,363	26.1

Table 3.2: Com	Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market September 2010											
		Ro	ow .		Apt. & Other							
Submarket	Freeho Condo		Rer	ntal	Freeho Condo		Rental					
	Sept 2010	Sept 2009	Sept 2010 Sept 2009		Sept 2010	Sept 2009	Sept 2010	Sept 2009				
Calgary City	34	9	0	0	4	229	0	0				
Airdrie	0	23	0	0	0	208	0	0				
Beiseker	0	0	0	0	0	0	0	0				
Chestermere Lake	0	0	0	0	0	0	0	0				
Cochrane	14	43	0	0	0	59	0	0				
Crossfield	0	0	0	0	0	0	0	0				
Irricana	0	0 0 0 0		0	0	0						
MD Rockyview	0 0		0	0	0	0	0	0				
Calgary CMA	48	75	0	0	4	496	0	0				

Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market  January - September 2010											
		Ro	ow .		Apt. & Other						
Submarket	Freeho Condoi		Rer	ntal	Freeho Condoi		Rental				
	YTD 2010	YTD 2009	YTD 2010	YTD 2009	YTD 2010	YTD 2009	YTD 2010	YTD 2009			
Calgary City	300	411	0	0	2,165	1,536	241	134			
Airdrie	69	145	0	0	0	208	0	0			
Beiseker	0	0	0	0	0	0	0	0			
Chestermere Lake	53	30	0	0	0	0	0	0			
Cochrane	61	76	0	0	68	142	0	0			
Crossfield	0	0	0	0	0	0	0	0			
Irricana	0	0	0	0	0	0	0	0			
MD Rockyview	0	26	0	0	0	0	0 0				
Calgary CMA	483	688	0	0	2,233	1,886	241	134			

Table 3.4: Completions by Submarket and by Intended Market September 2010											
	Free	hold	Condo	minium	Rer	ntal	Tot	al*			
Submarket	Sept 2010	Sept 2009	9 Sept 2010 Sept 2009 Sept 2		Sept 2010	Sept 2009	Sept 2010	Sept 2009			
Calgary City	447	259	31	250	0	0	478	509			
Airdrie	84	47	0	231	0	0	84	278			
Beiseker	0	0	0	0	0	0	0	0			
Chestermere Lake	21	7	0	0	0	0	21	7			
Cochrane	47	8	14	102	0	0	61	110			
Crossfield	2	0	0	0	0	0	2	0			
Irricana	0	0	0	0	0	0	0	0			
MD Rockyview	39	30	0	2	0	0	39	32			
Calgary CMA	640	351	45	585	0	0	685	936			

Table 3.5: Completions by Submarket and by Intended Market  January - September 2010											
	Free	hold	Condo	minium	Rer	ntal	Tot	tal*			
Submarket	YTD 2010	YTD 2009									
Calgary City	3,914	2,836	2,457	1,967	241	136	6,612	4,939			
Airdrie	606	424	69	353	0	0	675	777			
Beiseker	0	0	0	0	0	0	0	0			
Chestermere Lake	80	62	53	30	0	0	133	92			
Cochrane	286	161	129	218	0	0	415	379			
Crossfield	4	5	0	0	0	0	4	5			
Irricana	I	0	0	0	0	0	- 1	0			
MD Rockyview	181	143	0	28	0	0	181	171			
Calgary CMA	5,072	3,631	2,708	2,596	241	136	8,021	6,363			

Table 4: Absorbed Single-Detached Units by Price Range													
				S	eptem	ber 20	10						
					Price F	Ranges							
Submarket	< \$35	0,000	\$350, \$449		\$450, \$549		\$550, \$649		\$650,0	000 +	Total	Median	Average
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		Price (\$)	Price (\$)
Calgary City		(22)		( ,		(,		(22)		(,			
September 2010	39	10.7	126	34.7	85	23.4	51	14.0	62	17.1	363	461,106	541,708
September 2009	30	12.1	109	44.1	48	19.4	18	7.3	42	17.0	247	435,530	573,822
Year-to-date 2010	593	17.4	1,298	38.1	696	20.4	302	8.9	515	15.1	3,404	437,340	524,010
Year-to-date 2009	175	6.7	929	35.8	677	26.1	249	9.6	568	21.9	2,598	471,454	592,071
Airdrie											,	,	,
September 2010	19	22.6	50	59.5	12	14.3	2	2.4	I	1.2	84	389,450	393,107
September 2009	17	34.7	21	42.9	6	12.2	3	6.1	2	4.1	49	392,000	401,071
Year-to-date 2010	175	28.1	328	52.7	105	16.9	13	2.1	- 1	0.2	622	389,700	393,992
Year-to-date 2009	101	25.2	169	42.1	90	22.4	31	7.7	10	2.5	401	407,000	420,761
Beiseker													,
September 2010	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
September 2009	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2010	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2009	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Chestermere Lake	-	- 1,1			-	1.0.00	-	- 1,1	-	- 1,7 -			
September 2010	0	0.0	2	9.5	5	23.8	3	14.3	- 11	52.4	21	659,900	636,086
September 2009	0	0.0	4	50.0	I	12.5	3	37.5	0	0.0	8		
Year-to-date 2010	3	3.8	18	22.5	27	33.8	16	20.0	16	20.0	80	527,800	545.667
Year-to-date 2009	0	0.0	4	10.3	14	35.9	13	33.3	8	20.5	39	565,000	565,972
Cochrane	J	0.0	•	10.5		55.7	10	55.5	J	20.5	37	303,000	303,772
September 2010	4	10.0	19	47.5	7	17.5	5	12.5	5	12.5	40	436,000	476,476
September 2009	2	25.0	5	62.5	- 1	12.5	0	0.0	0	0.0	8		
Year-to-date 2010	49	21.8	100	44.4	51	22.7	16	7.1	9	4.0	225	411,800	434,479
Year-to-date 2009	22	16.1	41	29.9	39	28.5	18	13.1	17	12.4	137	461,000	483,322
Crossfield		10.1		27.7	37	20.5	10	13.1	17	12.1	137	101,000	103,322
September 2010	2	100.0	0	0.0	0	0.0	0	0.0	0	0.0	2		
September 2009	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a			
Year-to-date 2010	2	100.0	0	0.0	0	0.0	0	0.0	0	0.0	2		
Year-to-date 2009	3	60.0	2	40.0	0	0.0	0	0.0	0	0.0	5		
Irricana	3	00.0		10.0	Ū	0.0	Ū	0.0	Ū	0.0	J		
September 2010	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
September 2009	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a			
Year-to-date 2010	I	100.0	0	0.0		0.0	0	0.0	0	0.0			
Year-to-date 2009	0	n/a	0	n/a	0	n/a	0		0	n/a			
MD Rockyview	U	11/ a	U	11/4	U	11/4	U	11/4	U	11/a	U		
September 2010	- 11	28.2	12	30.8	12	30.8	3	7.7	I	2.6	39	425,000	491,187
September 2009	6	25.0	5	20.8	4	16.7	5	20.8	4	16.7	24	460,050	507,177
Year-to-date 2010	30	16.9	29	16.4	39	22.0	14	7.9	65	36.7	177	524,671	703,766
Year-to-date 2009	23	17.0	21	15.6	20	14.8	19	14.1	52	38.5	135	569,300	665,499
Calgary CMA	23	17.0	21	13.0	20	17.0	17	17.1	32	30.3	133	307,300	003,777
September 2010	75	13.7	209	38.1	121	22.0	64	11.7	80	14.6	549	446,700	513,266
September 2010 September 2009	55	16.4	144	42.9	60	17.9	29	8.6	48	14.6	336		513,266
·													
Year-to-date 2010	853	18.9	1,773	39.3	918	20.4	361	8.0	606	13.4		429,900	508,876
Year-to-date 2009	324	9.8	1,166	35.2	840	25.3	330	10.0	655	19.8	3,315	463,705	569,125

Source: CMHC (Market Absorption Survey)

Table	Table 4.1: Average Price (\$) of Absorbed Single-detached Units September 2010											
Submarket	Sept 2010	Sept 2009	% Change	YTD 2010	YTD 2009	% Change						
Calgary City	541,708	573,822	-5.6	524,010	592,071	-11.5						
Airdrie	393,107	401,071	-2.0	393,992	420,761	-6.4						
Beiseker			n/a			n/a						
Chestermere Lake	636,086		n/a	545,667	565,972	-3.6						
Cochrane	476,476		n/a	434,479	483,322	-10.1						
Crossfield			n/a			n/a						
Irricana			n/a			n/a						
MD Rockyview	491,187	507,177	-3.2	703,766	665,499	5.8						
Calgary CMA	513,266	537,225	-4.5	508,876	569,125	-10.6						

Source: CMHC (Market Absorption Survey)

		Ta	able 5: ML	S® Resid	ential Act	ivity for C	Calgary			
					mber 201	_	<i>.</i>			
		Number of Sales	Yr/Yr <sup>2</sup> (%)	Sales SA <sup>1</sup>	Number of New Listings <sup>1</sup>	New Listings SA <sup>1</sup>	Sales-to- New Listings SA <sup>2</sup>	Average Price (\$)	Yr/Yr² (%)	Average Price <sup>I</sup> (\$) SA
2009	January	928	-49.0	1,274	3,767	3,711	34.3	362,143	-11.4	368,036
	February	1,392	-35.6	1,481	3,662	3,765	39.3	370,198	-10.8	377,249
	March	1,797	-24.3	1,516	3,792	3,248	46.7	372,114	-11.3	365,984
	April	2,217	-8.1	1,888	3,766	3,219	58.7	371,995	-10.1	369,557
	May	2,624	11.3	2,231	4,125	3,387	65.9	382,632	-8.7	373,195
	June	3,057	27.4	2,391	4,065	3,446	69.4	392,601	-6.3	380,010
	July	2,745	22.3	2,448	3,877	3,628	67.5	381,740	-5.2	380,885
	August	2,324	16.8	2,393	3,495	3,516	68.1	388,725	-0.4	392,299
	September	2,255	12.4	2,370	3,478	3,096	76.6	394,835	1.1	397,837
	October	2,265	55.9	2,421	3,343	3,474	69.7	399,679	2.9	398,266
	November	1,902	66.7	2,372	2,630	3,610	65.7	401,201	4.4	405,614
	December	1,374	76.8	2,096	1,640	3,541	59.2	394,300	8.8	400,299
2010	January	1,398	50.6	2,026	3,487	3,578	56.6	382,009	5.5	386,390
	February	1,913	37. <del>4</del>	2,070	4,051	4,031	51.4	389,388	5.2	395,054
	March	2,446	36.1	2,013	5,433	4,363	46.1	405,551	9.0	398,165
	April	2,382	7.4	1,982	5,416	4,514	43.9	395,847	6.4	401,266
	May	2,133	-18.7	1,770	5,150	4,168	42.5	417,978	9.2	411,460
	June	1,824	-40.3	1,473	4,782	4,078	36.1	415,431	5.8	403,774
	July	1,612	-41.3	1,506	3,596	3,588	42.0	402,809	5.5	402,678
	August	1,562	-32.8	1,559	3,418	3,612	43.2	385,712	-0.8	392,106
	September	1,606	-28.8	1,659	3,873	3,689	45.0	401,080	1.6	405,285
	October									
	November									
	December									
	Q3 2009	7,324	17.4		10,850			387,988	-1.7	
	Q3 2010	4,780	-34.7		10,887			396,641	2.2	
	YTD 2009	19,339	-2.2		34,027			382,161	-6.7	
	YTD 2010	16,876	-12.7		39,206			400,514	4.8	

MLS® is a registered trademark of the Canadian Real Estate Association (CREA).

Source: CREA

 $<sup>^2\</sup>mbox{Source: CMHC, adapted from MLS}\ensuremath{\mbox{@}}\xspace$  data supplied by CREA

			T	able 6:	Economic	Indica	tors					
				Se	eptember 2	2010						
		Inte	rest Rates		NHPI, Total,	CPI,		Calgary Labour Market				
		P & I Per \$100,000	Mortage I I Yr. Term	Rates (%) 5 Yr. Term	Calgary CMA 1997=100	2002 =100	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)		
2009	January	627	5.00	5.79	235.7	120.7	714	4.2	77.9	983		
	February	627	5.00	5.79	233.6	121.9	707	5.1	77.6	982		
	March	613	4.50	5.55	230.9	121.3	701	5.8	77.3	972		
	April	596	3.90	5.25	229.0	120.8	693	6.5	76.9	957		
	May	596	3.90	5.25	229.1	121.5	692	6.8	76.8	954		
	June	631	3.75	5.85	228.9	122.1	693	6.8	76.7	965		
	July	631	3.75	5.85	230.0	121.6	693	7.0	76.7	975		
	August	631	3.75	5.85	230.5	122.1	695	7.1	76.8	986		
	September	610	3.70	5.49	231.9	121.6	698	6.9	76.7	990		
	October	630	3.80	5.84	232.7	121.9	703	6.7	77.0	986		
	November	616	3.60	5.59	233.6	122.7	703	6.9	77.0	980		
	December	610	3.60	5.49	233.2	122.1	702	7.2	77.0	976		
2010	January	610	3.60	5.49	234.4	122.4	697	7.2	76.3	983		
	February	604	3.60	5.39	234.6	122.8	697	7.1	76.1	983		
	March	631	3.60	5.85	235.6	122.3	694	7.2	75.8	989		
	April	655	3.80	6.25	235.7	122.4	690	7.6	75.5	977		
	May	639	3.70	5.99	236.3	122.8	689	7.7	75.3	977		
	June	633	3.60	5.89	236.3	122.9	689	7.5	75.0	969		
	July	627	3.50	5.79	236.3	123.3	698	6.9	75.4	980		
	August	604	3.30	5.39	236.1	122.7	699	6.7	75.2	979		
	September	604	3.30	5.39		122.6	698	6.6	74.8	985		
	October											
	November											
	December											

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

#### **METHODOLOGY**

#### **Starts & Completions Survey Methodology**

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### **Market Absorption Survey Methodology**

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

## STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

#### **DWELLING TYPES:**

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

#### INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

#### **GEOGRAPHICAL TERMS:**

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions, except the Economic Indicators data (Table 6) which is based on Statistics Canada's 2001 Census area definitions.

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