HOUSING MARKET INFORMATION

HOUSING NOW Halifax CMA



CANADA MORTGAGE AND HOUSING CORPORATION

Date Released: August 2011

Apartment Construction and Existing Home Sales See Growth in July

The first half of 2011 saw mixed results in housing market activity in the Halifax Regional Municipality (HRM) compared to 2010. New rental unit construction was up sharply, while construction of all other unit types was down. Average existing home

sales and prices edged upwards, while a shift in new home buying preferences resulted in higher price growth.

Total housing starts were virtually unchanged in July compared to the same month last year. Single starts were down for the fifth month this year with a 12 per cent decline in July. There were 95 single starts last month compared to 108 last year in July. After seven months of the year, single starts were down 16.5 per cent to 480 units.

Figure 1 Housing Starts By Type January to July Halifax CMA 1,800 ■ Apartment & Other 1,600 ■ Semi & Row ■ Single 1,400 1,200 1,000 800 600 400 200 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011

Source: CMHC

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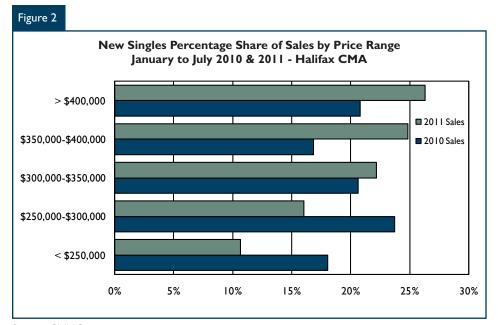
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Source: CMHC

Semi-detached and row starts combined were also down in July to 20 units from 27 in July 2010. On a year-to-date basis, semi and row starts were off 36 per cent to 117 units compared to this time last year.

Offsetting the declines in singles, semis and rows was the level of new apartment construction. Rental apartment construction saw another strong month of July with 261 new starts compared to 246 in July 2010. The monthly increase was just over six per cent while on a year-to-date basis, the growth in new starts was over 38 per cent. There have been 884 new rental apartments started this year compared to 639 last year.

The number of units under construction climbed nearly 19 per cent, due mostly to rental apartment construction. As of the end of July, there were 1,653 rental units under construction compared to 1,040 at the same time last year. Almost half of these units started construction prior to 2011 and are expected to complete in the next six to 12 months.

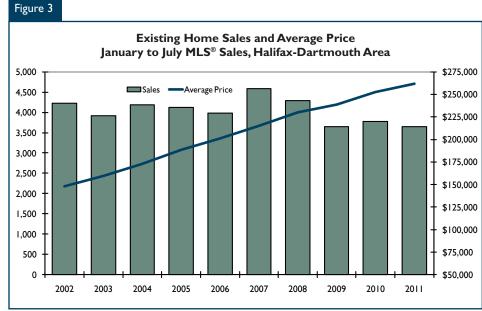
The new home inventory continued to decline in the Halifax housing market in July 2011 as completed and not absorbed units fell by 50 per cent. With more custom homes being built, new home prices have climbed 12 per cent to \$397,599. A key factor in the price growth was that over 51 per cent of the new homes sold in the HRM were over \$350,000 in 2011, whereas last year, only 38 per cent were in this price range.

Existing home sales were up for the second month this year with a nine per cent increase to 531 units in July. The largest increase was in Bedford-Hammonds Plains with a 45 per cent increase to 74 sales. The most active submarkets, Halifax City and Dartmouth City recorded increases of 11 and 13 per cent, respectively. The only submarkets to record fewer sales last month were Sackville and Halifax County East with declines of 32 and 33 per cent, respectively.

On a year-to-date basis, existing home sales were down 3.4 per cent to 3,653 units. Most submarkets have seen sales decline this year, with the exception of Sackville which has seen minimal growth of less than one per cent.

Average existing home price growth slowed slightly in July to 2.7 per cent. On a year-to-date basis, price growth now sits at 3.7 per cent or at an average price of \$261,811.

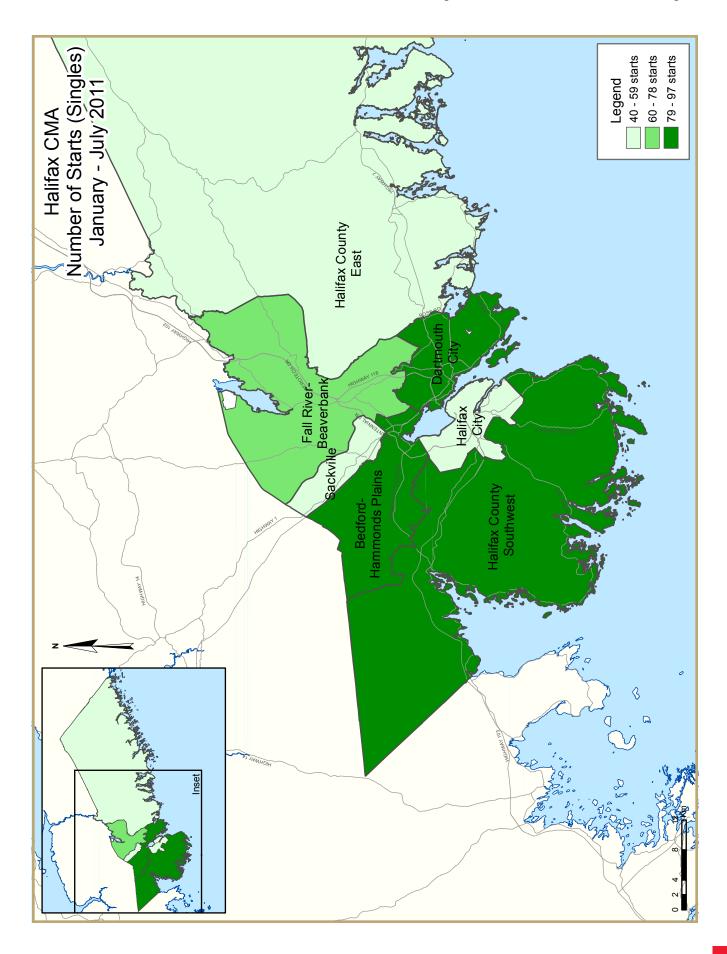
The growth in existing home prices can be partially attributed to an ongoing trend in the mix of units selling. As of July, the number of homes that sold for less than



Source: Nova Scotia Association of REALTORS® MLS® is a registered trademark of the Canadian Real Estate Association

\$250,000 was down nine per cent while homes selling for more than \$300,000 were up four per cent.

The existing homes inventory has increased by eight per cent as of July with active listings up to 3,704. After seven months of the year, the average length of time it takes to sell a home in the HRM was up slightly to 92 days.



HOUSING NOW REPORT TABLES

Available in ALL reports:

- I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
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Available in SELECTED Reports:

- I.I Housing Activity Summary by Submarket
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- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
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- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
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- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

SYMBOLS

- n/a Not applicable
- * Totals may not add up due to co-operatives and unknown market types
- ** Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

| | Table I: H | lousing A | Activity S | ummary | of Halifax | CMA | | | |
|-----------------------------------|------------|-----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|
| | | | July 20 | H | | | | | |
| | | | Owne | ership | | | Ren | 4-1 | |
| | | Freehold | | C | Condominium | ı | Ken | tai | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* |
| STARTS | | | | | | | | | |
| July 201 I | 95 | 20 | 0 | 0 | 0 | 0 | 2 | 261 | 378 |
| July 2010 | 108 | 8 | 19 | 0 | 0 | 0 | 0 | 246 | 381 |
| % Change | -12.0 | 150.0 | -100.0 | n/a | n/a | n/a | n/a | 6.1 | -0.8 |
| Year-to-date 2011 | 480 | 90 | 27 | 0 | 6 | 78 | 9 | 884 | 1,574 |
| Year-to-date 2010 | 575 | 94 | 88 | 0 | 0 | 98 | 4 | 639 | 1,498 |
| % Change | -16.5 | -4.3 | -69.3 | n/a | n/a | -20.4 | 125.0 | 38.3 | 5.1 |
| UNDER CONSTRUCTION | | | | | | | | | |
| July 2011 | 574 | 104 | 94 | 0 | 6 | 213 | 6 | 1,653 | 2,650 |
| July 2010 | 505 | 112 | 141 | 0 | 15 | 413 | 4 | 1,040 | 2,230 |
| % Change | 13.7 | -7.1 | -33.3 | n/a | -60.0 | -48.4 | 50.0 | 58.9 | 18.8 |
| COMPLETIONS | | | | | | | | | |
| July 2011 | 72 | 6 | 11 | 0 | 0 | 43 | 1 | 152 | 285 |
| July 2010 | 121 | 12 | 5 | 0 | 0 | 0 | 0 | 0 | 138 |
| % Change | -40.5 | -50.0 | 120.0 | n/a | n/a | n/a | n/a | n/a | 106.5 |
| Year-to-date 2011 | 464 | 98 | 65 | 0 | 0 | 109 | 3 | 166 | 905 |
| Year-to-date 2010 | 603 | 66 | 89 | 0 | 0 | 65 | 1 | 78 | 902 |
| % Change | -23.1 | 48.5 | -27.0 | n/a | n/a | 67.7 | 200.0 | 112.8 | 0.3 |
| COMPLETED & NOT ABSORE | ED | | | | | | | | |
| July 2011 | 26 | 7 | 4 | 0 | 8 | 0 | 0 | 152 | 197 |
| July 2010 | 52 | 8 | 5 | 0 | 9 | 40 | 0 | 0 | 114 |
| % Change | -50.0 | -12.5 | -20.0 | n/a | -11.1 | -100.0 | n/a | n/a | 72.8 |
| ABSORBED | | | | | | | | | |
| July 2011 | 71 | 9 | 14 | 0 | 0 | 49 | 1 | 0 | 144 |
| July 2010 | 113 | 8 | 0 | 0 | 0 | 0 | 0 | 78 | 199 |
| % Change | -37.2 | 12.5 | n/a | n/a | n/a | n/a | n/a | -100.0 | -27.6 |
| Year-to-date 2011 | 487 | 99 | 77 | 0 | 9 | 158 | 7 | 14 | 851 |
| Year-to-date 2010 | 582 | 63 | 84 | 0 | 12 | 65 | 1 | 78 | 885 |
| % Change | -16.3 | 57.1 | -8.3 | n/a | -25.0 | 143.1 | ** | -82.1 | -3.8 |

 $Source: CMHC \ (Starts \ and \ Completions \ Survey, \ Market \ Absorption \ Survey)$

| | Table I.I: | Housing | Activity | Summar | y by Subn | narket | | | |
|--------------------------|------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|
| | | | July 20 |) | | | | | |
| | | | Owne | ership | | | Ren | 4-I | |
| | | Freehold | | (| Condominium | | Ken | tai | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* |
| STARTS | | | | | | | | | |
| Halifax City | | | | | | | | | |
| July 2011 | 20 | 14 | 0 | 0 | 0 | 0 | 0 | 206 | 240 |
| July 2010 | 7 | 8 | 12 | 0 | 0 | 0 | 0 | 128 | 155 |
| Dartmouth City | | | | | | | | | |
| July 2011 | 9 | 0 | 0 | 0 | 0 | 0 | 1 | 55 | 65 |
| July 2010 | 18 | 0 | 7 | 0 | 0 | 0 | 0 | 71 | 96 |
| Bedford-Hammonds Plains | | | | | | | | | |
| July 2011 | 23 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 23 |
| July 2010 | 19 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 19 |
| Sackville | | | | | | | | | |
| July 2011 | 10 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 12 |
| July 2010 | 10 | 0 | 0 | 0 | 0 | 0 | 0 | 47 | 57 |
| Fall River - Beaverbank | | | | | | | | | |
| July 2011 | 13 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 15 |
| July 2010 | 26 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 26 |
| Halifax County East | | | | | | | | | |
| July 2011 | 4 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 5 |
| July 2010 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 |
| Halifax County Southwest | | | | | | | | | |
| July 2011 | 15 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 15 |
| July 2010 | 21 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 21 |
| Halifax CMA | | | | | | | | | |
| July 201 I | 95 | 20 | 0 | 0 | 0 | 0 | 2 | 261 | 378 |
| July 2010 | 108 | 8 | 19 | 0 | 0 | 0 | 0 | 246 | 381 |

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

| | Table I.I: | Housing | Activity | Summ <u>a</u> r | y by Su <u>b</u> r | narket | | | |
|--------------------------|------------|----------|----------------------|-----------------|--------------------|-----------------|-----------------------------|-----------------|--------------------|
| | | J | July 20 | | • | | | | |
| | | | Owne | | | | D | e d | |
| | | Freehold | | C | Condominium | | Ren | tal | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* |
| UNDER CONSTRUCTION | | | | | | | | | |
| Halifax City | | | | | | | | | |
| July 2011 | 69 | 62 | 28 | 0 | 0 | 80 | 4 | 1,195 | 1, 4 38 |
| July 2010 | 78 | 78 | 19 | 0 | 0 | 348 | 4 | 710 | 1,237 |
| Dartmouth City | | | | | | | | | |
| July 2011 | 172 | 8 | 47 | 0 | 0 | 55 | 1 | 458 | 741 |
| July 2010 | 120 | 26 | 65 | 0 | 7 | 65 | 0 | 185 | 468 |
| Bedford-Hammonds Plains | | | | | | | | | |
| July 2011 | 93 | 8 | 15 | 0 | 6 | 78 | 0 | 0 | 200 |
| July 2010 | 63 | 0 | 39 | 0 | 8 | 0 | 0 | 66 | 176 |
| Sackville | | | | | | | | | |
| July 2011 | 27 | 16 | 0 | 0 | 0 | 0 | 0 | 0 | 43 |
| July 2010 | 32 | 2 | 16 | 0 | 0 | 0 | 0 | 79 | 129 |
| Fall River - Beaverbank | | | | | | | | | |
| July 2011 | 57 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 61 |
| July 2010 | 55 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 55 |
| Halifax County East | | | | | | | | | |
| July 2011 | 93 | 4 | 4 | 0 | 0 | 0 | 1 | 0 | 102 |
| July 2010 | 85 | 6 | 2 | 0 | 0 | 0 | 0 | 0 | 93 |
| Halifax County Southwest | | | | | | | | | |
| July 2011 | 61 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 61 |
| July 2010 | 72 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 72 |
| Halifax CMA | | | | | | | | | |
| July 201 I | 574 | 104 | 94 | 0 | 6 | 213 | 6 | 1,653 | 2,650 |
| July 2010 | 505 | 112 | 141 | 0 | 15 | 413 | 4 | 1,040 | 2,230 |

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

| 7 | Гable I.I: | Housing | Activity | Summar | y by Subn | narket | | | |
|--------------------------|------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|
| | | | July 20 |) | | | | | |
| | | | Owne | rship | | | | . 1 | |
| | | Freehold | | (| Condominium | | Ren | ital | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* |
| COMPLETIONS | | | | | | | | | |
| Halifax City | | | | | | | | | |
| July 2011 | 7 | 4 | 11 | 0 | 0 | 43 | 0 | 105 | 170 |
| July 2010 | 13 | 6 | 5 | 0 | 0 | 0 | 0 | 0 | 24 |
| Dartmouth City | | | | | | | | | |
| July 2011 | 26 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 28 |
| July 2010 | 15 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 17 |
| Bedford-Hammonds Plains | | | | | | | | | |
| July 2011 | 12 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 12 |
| July 2010 | 15 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 15 |
| Sackville | | | | | | | | | |
| July 2011 | 9 | 0 | 0 | 0 | 0 | 0 | 0 | 47 | 56 |
| July 2010 | 17 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 17 |
| Fall River - Beaverbank | | | | | | | | | |
| July 2011 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 |
| July 2010 | 34 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 36 |
| Halifax County East | | | | | | | | | |
| July 2011 | 4 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 5 |
| July 2010 | 7 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 9 |
| Halifax County Southwest | | | | | | | | | |
| July 2011 | 11 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 11 |
| July 2010 | 20 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 20 |
| Halifax CMA | | | | | | | | | |
| July 201 I | 72 | 6 | 11 | 0 | 0 | 43 | I | 152 | 285 |
| July 2010 | 121 | 12 | 5 | 0 | 0 | 0 | 0 | 0 | 138 |

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

| | Table 2 | : Starts | | market uly 201 | | Dwelli | ng Type | : | | | | |
|--|---------|----------|----|-------------------|----|--------|---------|----------------|-----------|-----------|-------------|--|
| | Sin | ıgle | Se | emi | Ro | ow | Apt. & | Other | | Total | | |
| Submarket July 2011 July 2010 July 2011 July 2010 July 2010 July 2010 July 2011 July 2011 July 2010 July 2010 <t< th=""><th>July 2011</th><th>July 2010</th><th>% Change</th></t<> | | | | | | | | | July 2011 | July 2010 | % Change | |
| Halifax City | 20 | | | | | | | | | | | |
| Dartmouth City | 10 | | | | | | | | | | | |
| Bedford-Hammonds Plains | 23 | 19 | 0 | 0 | 0 | 0 | 0 | 0 | 23 | 19 | 21.1 | |
| Sackville | 10 | 10 | 2 | 0 | 0 | 0 | 0 | 4 7 | 12 | 57 | -78.9 | |
| Fall River - Beaverbank | 13 | 26 | 2 | 0 | 0 | 0 | 0 | 0 | 15 | 26 | -42.3 | |
| Halifax County East | 5 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 7 | -28.6 | |
| Halifax County Southwest | 15 | 21 | 0 | 0 | 0 | 0 | 0 | 0 | 15 | 21 | -28.6 | |
| Halifax CMA | 97 | 108 | 20 | 8 | 0 | 19 | 261 | 246 | 378 | 381 | -0.8 | |

| 1 | Table 2.1: Starts by Submarket and by Dwelling Type | | | | | | | | | | | | |
|--|---|-----|-------|-----------|------|-----|--------|-------|-------|-------|-------|--|--|
| | | | Janua | ry - July | 2011 | | | | | | | | |
| | Sing | gle | Sei | mi | Ro | w | Apt. & | Other | | Total | | | |
| Submarket | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | % | | |
| 2011 2010 2011 2010 2011 2010 2011 2010 2011 2010 Chan | | | | | | | | | | | | | |
| Halifax City | 57 | 69 | 62 | 72 | 4 | 23 | 733 | 550 | 856 | 714 | 19.9 | | |
| Dartmouth City | 97 | 83 | 0 | 14 | 5 | 27 | 153 | 126 | 255 | 250 | 2.0 | | |
| Bedford-Hammonds Plains | 97 | 87 | 6 | 0 | 22 | 24 | 78 | 14 | 203 | 125 | 62.4 | | |
| Sackville | 40 | 53 | 16 | 2 | 0 | 16 | 0 | 47 | 56 | 118 | -52.5 | | |
| Fall River - Beaverbank | 67 | 105 | 4 | 2 | 0 | 0 | 0 | 0 | 71 | 107 | -33.6 | | |
| Halifax County East 44 74 0 4 0 0 2 48 80 -40 | | | | | | | | | | | -40.0 | | |
| Halifax County Southwest | 81 | 104 | 0 | 0 | 0 | 0 | 0 | 0 | 81 | 104 | -22.1 | | |
| Halifax CMA | 485 | 575 | 90 | 94 | 35 | 90 | 964 | 739 | 1,574 | 1,498 | 5.1 | | |

Source: CMHC (Starts and Completions Survey)

| Tal | ole 3: Co | ompleti | | Submar uly 201 | | l by Dw | elling T | уре | | | |
|--------------------------|-----------|-----------|-----------|-------------------|-----------|-----------|-----------|-----------|-----------|-----------|--------------------|
| | Sin | gle | Se | mi | Ro | ow | Apt. & | Other | | Total | |
| Submarket | July 2011 | July 2010 | July 2011 | July 2010 | July 2011 | July 2010 | July 2011 | July 2010 | July 2011 | July 2010 | % Change |
| Halifax City | 7 | 13 | 4 | 6 | - 11 | 5 | 148 | 0 | 170 | 24 | ** |
| Dartmouth City | 26 | 15 | 2 | 2 | 0 | 0 | 0 | 0 | 28 | 17 | 64.7 |
| Bedford-Hammonds Plains | 12 | 15 | 0 | 0 | 0 | 0 | 0 | 0 | 12 | 15 | -20.0 |
| Sackville | 9 | 17 | 0 | 0 | 0 | 0 | 47 | 0 | 56 | 17 | ** |
| Fall River - Beaverbank | 3 | 34 | 0 | 2 | 0 | 0 | 0 | 0 | 3 | 36 | -91.7 |
| Halifax County East | 5 | 7 | 0 | 2 | 0 | 0 | 0 | 0 | 5 | 9 | -44.4 |
| Halifax County Southwest | - 11 | 20 | 0 | 0 | 0 | 0 | 0 | 0 | - 11 | 20 | - 4 5.0 |
| Halifax CMA | 73 | 121 | 6 | 12 | П | 5 | 195 | 0 | 285 | 138 | 106.5 |

| Table 3.1: Completions by Submarket and by Dwelling Type | | | | | | | | | | | | |
|--|------|-----|-------|-----------|------|-----|--------|-------|-----|-------|--------|--|
| | | | Janua | ry - July | 2011 | | | | | | | |
| | Sing | gle | Se | mi | Ro | w | Apt. & | Other | | Total | | |
| Submarket | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | % | |
| 2011 2010 2011 2010 2011 2010 2011 2010 20 | | | | | | | | | | | Change | |
| Halifax City | 55 | 70 | 70 | 36 | 19 | 22 | 204 | 27 | 348 | 155 | 124.5 | |
| Dartmouth City | 73 | 119 | 20 | 18 | 26 | 41 | 10 | 38 | 129 | 216 | -40.3 | |
| Bedford-Hammonds Plains | 103 | 89 | 4 | 4 | 18 | 14 | 14 | 0 | 139 | 107 | 29.9 | |
| Sackville | 43 | 68 | 0 | 0 | 0 | 4 | 47 | 78 | 90 | 150 | -40.0 | |
| Fall River - Beaverbank | 66 | 102 | 4 | 2 | 0 | 8 | 0 | 0 | 70 | 112 | -37.5 | |
| Halifax County East | 46 | 55 | 0 | 2 | 0 | 0 | 2 | 0 | 48 | 57 | -15.8 | |
| Halifax County Southwest | 81 | 101 | 0 | 4 | 0 | 0 | 0 | 0 | 81 | 105 | -22.9 | |
| Halifax CMA | 467 | 604 | 98 | 66 | 63 | 89 | 277 | 143 | 905 | 902 | 0.3 | |

Source: CMHC (Starts and Completions Survey)

| | Tab | le 4: A | Absorb | ed Sin | gle-D | etache | d Unit | s by Pı | rice Ra | ınge | | | |
|--------------------------|--------|--------------|--------|--------------|-------|--------------|--------|--------------|---------|------------------|-------|------------|---------------------|
| | | | | | July | 2011 | | | | | | | |
| | | | | | | Ranges | | | | | | | |
| | 4 #25 | 0.000 | \$250, | 000 - | | ,000 - | \$350, | 000 - | # 400 f | 200 . | | Median | Average |
| Submarket | < \$25 | 0,000 | \$299 | ,999 | \$349 | 9,999 | \$399 | ,999 | \$400,0 | JUU + | Total | Price (\$) | Price (\$) |
| | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | | 11166 (ψ) | 11100 (ψ) |
| Halifax City | | | | | | | | | | | | | |
| July 2011 | 2 | 28.6 | 0 | 0.0 | 0 | 0.0 | 2 | 28.6 | 3 | 42.9 | 7 | | |
| July 2010 | - 1 | 9.1 | 0 | 0.0 | 2 | 18.2 | 2 | 18.2 | 6 | 54.5 | - 11 | 420,000 | 512,652 |
| Year-to-date 2011 | 8 | 13.1 | 1 | 1.6 | 9 | 14.8 | 14 | 23.0 | 29 | 47.5 | 61 | 395,000 | 515,898 |
| Year-to-date 2010 | 6 | 8.3 | 3 | 4.2 | 12 | 16.7 | 16 | 22.2 | 35 | 4 8.6 | 72 | 395,000 | 471,412 |
| Dartmouth City | | | | | | | | | | | | | |
| July 2011 | - 1 | 3.8 | 12 | 46.2 | 2 | 7.7 | 9 | 34.6 | 2 | 7.7 | 26 | 305,350 | 327,101 |
| July 2010 | 3 | 20.0 | 7 | 46.7 | 2 | 13.3 | 2 | 13.3 | I | 6.7 | 15 | 279,900 | 282,973 |
| Year-to-date 2011 | 5 | 7.0 | 23 | 32.4 | 19 | 26.8 | 17 | 23.9 | 7 | 9.9 | 71 | 329,900 | 330,879 |
| Year-to-date 2010 | 40 | 33.9 | 49 | 41.5 | П | 9.3 | 11 | 9.3 | 7 | 5.9 | 118 | 277,800 | 278,511 |
| Bedford-Hammonds Plains | | | | | | | | | | | | | |
| July 2011 | 0 | 0.0 | 0 | 0.0 | 0 | | 7 | 50.0 | 7 | 50.0 | 14 | 399,500 | 444 ,707 |
| July 2010 | 0 | 0.0 | 2 | 12.5 | 2 | | 6 | 37.5 | 6 | 37.5 | 16 | 394,500 | 431,414 |
| Year-to-date 2011 | 2 | 1.9 | 2 | 1.9 | 15 | 14.4 | 44 | 42.3 | 41 | 39.4 | 104 | 394,250 | 441,247 |
| Year-to-date 2010 | - 1 | 1.2 | 13 | 15.5 | 17 | 20.2 | 22 | 26.2 | 31 | 36.9 | 84 | 384,900 | 442,304 |
| Sackville | | | | | | | | | | | | | |
| July 2011 | 0 | | 2 | 28.6 | 2 | | 3 | 42.9 | 0 | 0.0 | 7 | | |
| July 2010 | 0 | | 1 | 7.1 | 7 | 50.0 | 3 | 21.4 | 3 | 21.4 | 14 | 336,000 | 347,779 |
| Year-to-date 2011 | 2 | | 11 | 23.9 | 23 | 50.0 | 9 | 19.6 | - 1 | 2.2 | 46 | 320,325 | 321,095 |
| Year-to-date 2010 | - 1 | 1.7 | 26 | 44.8 | 21 | 36.2 | 7 | 12.1 | 3 | 5.2 | 58 | 307,625 | 309,163 |
| Fall River - Beaverbank | | | | | | | | | | | | | |
| July 2011 | 0 | | 0 | 0.0 | 0 | | 0 | 0.0 | 3 | 100.0 | 3 | | |
| July 2010 | 2 | 6.5 | 1 | 3.2 | 6 | 19.4 | 6 | 19.4 | 16 | 51.6 | 31 | 401,900 | 413,005 |
| Year-to-date 2011 | 10 | 13.5 | 7 | 9.5 | 14 | 18.9 | 15 | 20.3 | 28 | 37.8 | 74 | 381,850 | 435,102 |
| Year-to-date 2010 | 13 | 12.9 | 13 | 12.9 | 26 | 25.7 | 21 | 20.8 | 28 | 27.7 | 101 | 349,850 | 360,495 |
| Halifax County East | | | - | | | | | | | | | | |
| July 2011 | 0 | 0.0 | 3 | 75.0 | | 25.0 | 0 | 0.0 | 0 | 0.0 | 4 | | |
| July 2010 | 6 | 85.7 | 1 | 14.3 | 0 | | 0 | 0.0 | 0 | 0.0 | 7 | | |
| Year-to-date 2011 | 16 | 35.6 | 20 | 44.4 | 4 | | 3 | 6.7 | 2 | 4.4 | 45 | 269,500 | 264,331 |
| Year-to-date 2010 | 29 | 54.7 | 16 | 30.2 | 3 | 5.7 | 3 | 5.7 | 2 | 3.8 | 53 | 230,900 | 237,070 |
| Halifax County Southwest | | | | 20.0 | | 20.0 | | 20.0 | | | | 212252 | 227.517 |
| July 2011 | 1 | 10.0 | | 30.0 | 3 | | 2 | 20.0 | 1 | 10.0 | 10 | 318,250 | 327,517 |
| July 2010 | 4 | | 1 | 5.3 | 6 | 31.6 | 3 | 15.8 | 5 | 26.3 | 19 | 346,900 | 377,275 |
| Year-to-date 2011 | 9 | 10.5 | 14 | 16.3 | 24 | | 19 | 22.1 | 20 | 23.3 | 86 | 342,892 | 394,371 |
| Year-to-date 2010 | 15 | 15.6 | 18 | 18.8 | 30 | 31.3 | 18 | 18.8 | 15 | 15.6 | 96 | 324,350 | 369,127 |
| Halifax CMA | | | 2.5 | 00.5 | | | 2.5 | 22.1 | | | | 240 700 | 200.046 |
| July 2011 | 4 | | 20 | 28.2 | 8 | | 23 | 32.4 | 16 | 22.5 | 71 | 360,500 | 399,069 |
| July 2010 | 16 | 14.2 | 13 | 11.5 | 25 | 22.1 | 22 | 19.5 | 37 | 32.7 | 113 | 355,000 | 379,196 |
| Year-to-date 2011 | 52 | | 78 | 16.0 | 108 | | 121 | 24.8 | 128 | 26.3 | 487 | 354,900 | 397,599 |
| Year-to-date 2010 | 105 | 18.0 | 138 | 23.7 | 120 | 20.6 | 98 | 16.8 | 121 | 20.8 | 582 | 325,000 | 354,470 |

Source: CMHC (Market Absorption Survey)

| | Table 5: MLS [®] Residential Activity by Submarket | | | | | | | | | | | | | |
|---------------------------------|---|-------------------------------|------------------------------|--------------------|------------|----------------------------------|------------------------------|-----------------|--------------|--------------------------|------------------------------|------|--|--|
| | | July 20 | ווכ | | | July 20 | 010 | | | % C | Change | | | |
| Submarket | Sales | Average Sale Price (\$) | Average Days on Market | Active Listings | Sales | Average Sale Price (\$) | Average Days on Market | ACTIVE | Sales | Average Sale Price | Average Days on Market | | | |
| Halifax City | 128 | 292,320 | 97 | 704 | 115 | 321,091 | 78 | 678 | 11.3 | -9.0 | 24.4 | 3.8 | | |
| Dartmouth City | 138 | 223,802 | 72 | 747 | 122 | 225,947 | 72 | 703 | 13.1 | -0.9 | 0.0 | 6.3 | | |
| Bedford-Hammonds Plains | 74 | 335,563 | 109 | 4 50 | 51 | 341,870 | 149 | 376 | 4 5.1 | -1.8 | -26.8 | 19.7 | | |
| Sackville | 26 | 217,169 | 127 | 208 | 38 | 186,758 | 60 | 226 | -31.6 | 16.3 | 111.7 | -8.0 | | |
| Halifax County Southwest | 34 | 327,097 | 96 | 377 | 51 | 224,302 | 75 | 324 | -33.3 | 4 5.8 | 28.0 | 16.4 | | |
| Halifax County East | 27 | 187,235 | 113 | 347 | 27 | 197,185 | 75 | 315 | 0.0 | -5.0 | 50.7 | 10.2 | | |
| Outside Halifax-Dartmouth Board | 58 | 176,619 | 112 | 514 | 4 5 | 17 4 ,38 4 | 83 | 4 57 | 28.9 | 1.3 | 34.9 | 12.5 | | |
| Fall River-Beaver Bank | 46 | 293,575 | 108 | 357 | 39 | 268,38 4 | 83 | 351 | 17.9 | 9.4 | 30.1 | 1.7 | | |
| Halifax CMA | 531 | 261,214 | 97 | 3704 | 488 | 25 4 ,305 | 83 | 3430 | 8.8 | 2.7 | 17.0 | 8.0 | | |
| | | | | | | | | | | | | | | |
| | | Year-to-da | te 2011 | | | Year-to-da | te 2010 | | | % C | Change | | | |
| Submarket | Salaa | Average | Average | | Salas | Average | Average | | Salaa | _ | Average | | | |

| | | Year-to-da | te 2011 | | Year-to-da | te 2010 | % Change | | | |
|---------------------------------|-------|------------|---------|-------|----------------------|---------|----------|---------|---------|--|
| Submarket | | Average | Average | | Average | Average | | Average | Average | |
| | Sales | Sale Price | Days on | Sales | Sale Price | Days on | Sales | Sale | Days on | |
| | | (\$) | Market | | (\$) | Market | | Price | Market | |
| Halifax City | 918 | 308,190 | 90 | 958 | 296,383 | 100 | -4.2 | 4.0 | -10.0 | |
| Dartmouth City | 949 | 230,448 | 77 | 977 | 223,963 | 72 | -2.9 | 2.9 | 0.1 | |
| Bedford-Hammonds Plains | 462 | 342,706 | 107 | 464 | 327,790 | 101 | -0.4 | 4.6 | 5.9 | |
| Sackville | 284 | 208,195 | 97 | 283 | 193,677 | 76 | 0.4 | 7.5 | 27.6 | |
| Halifax County Southwest | 272 | 256,129 | 94 | 300 | 241,093 | 90 | -9.3 | 6.2 | 4.4 | |
| Halifax County East | 168 | 194,000 | 114 | 194 | 200,861 | 99 | -13.4 | -3.4 | 15.2 | |
| Outside Halifax-Dartmouth Board | 322 | 173,316 | 93 | 312 | 169,729 | 84 | 3.2 | 2.1 | 10.7 | |
| Fall River-Beaver Bank | 278 | 285,095 | 97 | 292 | 274, 4 71 | 99 | -4.8 | 3.9 | -2.0 | |
| Halifax CMA | 3,653 | 261,811 | 92 | 3,780 | 252,394 | 89 | -3.4 | 3.7 | 3.0 | |

 $\mathsf{MLS}^{@}$ is a registered trademark of the Canadian Real Estate Association (CREA).

Source: Nova Scotia Association of REALTORS®

| | | | Т | able 6: | Economic | Indicat | tors | | | |
|------|-----------|---------------------------|----------------------------|----------------------------|-------------------------|---------|-------------------------|-----------------------------|------------------------------|------------------------------------|
| | | | | | July 2011 | | | | | |
| | | Inte | rest Rates | | NHPI, Total, | CPI. | | Halifax Labo | ur Market | |
| | | P & I Per \$100,000 | Mortage F I Yr. Term | Rates (%) 5 Yr. Term | Halifax CMA 2007=100 | 2002 | Employment SA (,000) | Unemployment Rate (%) SA | Participation Rate (%) SA | Average Weekly Earnings (\$) |
| 2010 | January | 610 | 3.60 | 5. 4 9 | 109.6 | 116.3 | 221 | 6.4 | 71.1 | 755 |
| | February | 604 | 3.60 | 5.39 | 109.7 | 116.3 | 221 | 6.3 | 71.1 | 759 |
| | March | 631 | 3.60 | 5.85 | 109.8 | 117.0 | 222 | 6.3 | 71.3 | 769 |
| | April | 655 | 3.80 | 6.25 | 109.8 | 117.3 | 223 | 6.1 | 71.4 | 780 |
| | May | 639 | 3.70 | 5.99 | 109.9 | 117.1 | 224 | 5.9 | 71.3 | 787 |
| | June | 633 | 3.60 | 5.89 | 110.0 | 116.7 | 223 | 6.0 | 71.0 | 781 |
| | July | 627 | 3.50 | 5.79 | 110.0 | 118.0 | 222 | 6.0 | 70.7 | 778 |
| | August | 604 | 3.30 | 5.39 | 110.0 | 118.1 | 221 | 6.2 | 70.5 | 785 |
| | September | 604 | 3.30 | 5.39 | 110.0 | 118.3 | 220 | 6.4 | 70.3 | 792 |
| | October | 598 | 3.20 | 5.29 | 110.0 | 118.6 | 219 | 6.8 | 70.0 | 790 |
| | November | 607 | 3.35 | 5. 44 | 111.3 | 118.9 | 218 | 6.8 | 69.6 | 789 |
| | December | 592 | 3.35 | 5.19 | 111.6 | 118.6 | 218 | 6.8 | 69.6 | 782 |
| 2011 | January | 592 | 3.35 | 5.19 | 111.6 | 119.5 | 220 | 6.7 | 70.1 | 778 |
| | February | 607 | 3.50 | 5. 44 | 111.6 | 120.0 | 221 | 6.7 | 70.3 | 779 |
| | March | 601 | 3.50 | 5.34 | 111.6 | 121.3 | 222 | 6.6 | 70.5 | 780 |
| | April | 621 | 3.70 | 5.69 | 111.6 | 121.9 | 222 | 6.6 | 70.2 | 781 |
| | May | 616 | 3.70 | 5.59 | 111.6 | 122.1 | 222 | 6.5 | 70.3 | 781 |
| | June | 604 | 3.50 | 5.39 | 111.6 | 121.5 | 223 | 6.3 | 70.3 | 786 |
| | July | 604 | 3.50 | 5.39 | | 121.8 | 223 | 6.3 | 70.3 | 788 |
| | August | | | | | | | | | |
| | September | | | | | | | | | |
| | October | | | | | | | | | |
| | November | | | | | | | | | |
| | December | | | | | | | | | |

[&]quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

[&]quot;NHPI" means New Housing Price Index

[&]quot;CPI" means Consumer Price Index

[&]quot;SA" means Seasonally Adjusted

METHODOLOGY

Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

DWELLING TYPES:

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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