#### HOUSING MARKET INFORMATION

### HOUSING NOW Regina CMA





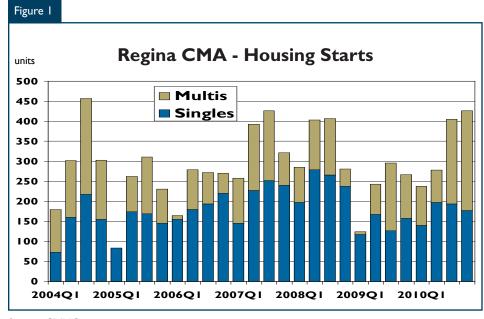
#### Date Released: First Quarter 2011

#### **New Home Market**

## Housing starts up 45 per cent in 2010

In the face of heightened consumer demand for housing, local builders across the Regina Census Metropolitan Area (CMA) ramped up the pace of production in 2010. A total of 141 units began construction in December,

a marked improvement from the 58 units which began construction a year prior. The brisk pace of activity in December typified most of the year, and saw area builders initiate construction on an average of 112 units monthly last year. Consequently, 1,347 homes broke ground in 2010, up 45 per cent from the 930 units initiated in the prior year.



Source: CMHC

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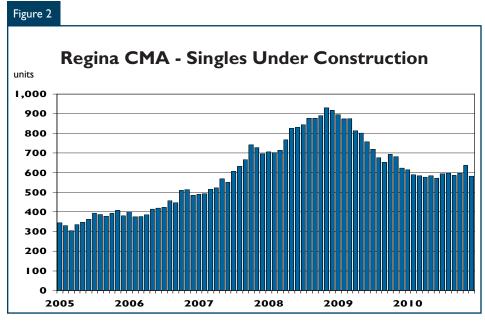
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Source: CMHC

Regina's builders poured foundations for 58 single-detached units in December, up 53 per cent from the same period in 2009 when 38 singles were initiated. By the end of 2010, 708 singles began construction, representing a 24 per cent improvement from the 569 singles started in 2009. Despite these gains, the largest year-over-year improvements were observed within the multi-family housing segment, which include semi-detached, row, and apartment units. Accordingly, the 639 multifamily units that broke ground in 2010 represent a 77 per cent improvement from the prior year when 361 units were initiated.

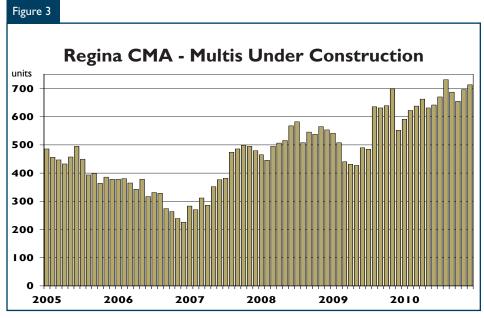
More significantly, last year's elevated pace of multi-family starts enabled this housing segment to capture 47 per cent of total new home production in Regina, up from a share of 39 per cent in the

prior year. The 418 apartment units that began construction in 2010 accounted for 65 per cent of all multi-family starts and represent a significant improvement from 2009 when 258 apartment starts were recorded. Meanwhile, 127 row units began construction in 2010, up 40 per cent from 91 units in 2009. Similarly, 94 semi-detached units

were initiated in 2010, more than a seven fold increase from the 12 units that began construction in 2009.

# Supply levels elevated in Regina's multi-family market

With an inventory of 117 completed and unabsorbed homes and 1.294 units under construction in December, total new home supply in Regina remains elevated by historical standards. The heightened supply level is in large part due to the multi-family market, as the supply of multi-family units in December was 20 per cent higher than the previous year. Given the heightened pace of starts in the past year, the number of multi-family units under construction advanced 29 per cent year-over-year, climbing from 551 units in December 2009 to 712 units at the end of 2010. Nevertheless, at 79 units in December 2010, the inventory of



Source: CMHC

complete and unabsorbed multifamily units decreased by 26 per cent from the corresponding period in the prior year.

Meanwhile, following 19 consecutive months of year-over-year reductions, a run which dates back to June 2009, the total supply of single-detached units in December was considerably lower than the historically high levels observed between the second half of 2008 and the first half of 2009. With 582 units under construction and an additional 38 units completed and unabsorbed, the total supply of single-detached units declined seven per cent year-over-year, going from 666 units in December 2009, to 620 at the end of 2010.

## Multi-family absorptions up through December

At 1,131 units to the end of December, total absorptions in 2010 were marginally higher than the 1,124 units absorbed in 2009. Of these, 748 new single-detached homes were absorbed, down 12 per cent from the record high 846 singles absorptions recorded in 2009. Meanwhile, the 383 new multi-family units that were absorbed through December represent a 38 per cent increase from the pace set in 2009.

Last year, the absorbed price of new single-detached homes in Regina averaged \$438,979, up 15 per cent from 2009. While some of the increase can be attributed to upward price pressure for land, the majority of gains reflect a shift in the sales distribution toward the upper price ranges. To the end of December, 37 per cent of all single-detached absorptions occurred above \$450,000, far beyond the previous year's share of 21 per cent.

#### **Resale Market**

## Sales of existing homes moderate 3.1 per cent in 2010

Following a strong start to the year, the pace of residential MLS® sales in Regina waned through the second half of 2010. From May to December 2010, monthly resale transactions declined by 10 per cent on average from the prior year. However, on a seasonally adjusted basis, monthly sales remained virtually unchanged between May and December, flat-lining at 296 sales monthly. As a result, Regina ended the year with the third highest number of sales since 1986. More significantly, last year's 3,581 sales were only marginally lower than the 3.704 transactions recorded in 2009.

There were a total of 927 new listings in the fourth quarter, down nine per cent from the previous year. These brought new listings to 6,146 homes through 2010, slightly lower than the 6,219 listings recorded the year prior. Meanwhile, seasonally adjusted new listings trended downwards between April and December. Likewise, seasonally adjusted active listings also trended downwards through the second half of the 2010. Despite this, however, the supply of existing homes edged up two per cent year-over-year in

December as Regina's resale market ended the year with 923 homes awaiting buyers.

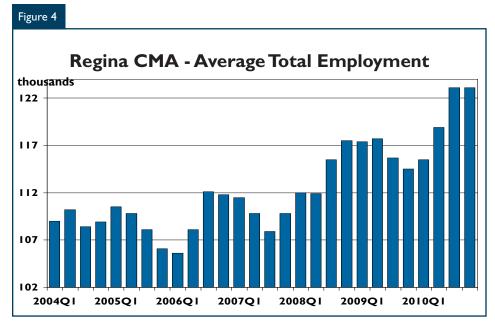
In the fourth quarter of 2010, the sales-to-active listings ratio (SALR) averaged 26 per cent compared with 28 per cent one year earlier. In December 2010, given the recent pace of sales and the number of active listings, there was four months of supply, virtually unchanged from a year prior.

Through 2010, the average resale price in Regina was ahead of 2009 levels. In 2010, the average price advanced 5.7 per cent year-over-year to \$258,023. This increase is on par with the six per cent price gain experienced in 2009, but down from the double-digit price growth recorded in 2007 and 2008. Of more significance, this marks Regina's lowest annual resale price growth since prices advanced by 3.6 per cent in 2003.

#### **Economy**

## Employment levels improve in 2010

The global economic recovery, in particular the increase in commodity prices, bolstered economic activity across Regina in 2010. Consequently, the economy continued to generate jobs, with average employment advancing 3.6 per cent over the prior year. This expansion represents an additional 4,200 workers, of which the majority were full-time positions. More significantly, despite strong additions to the labour force last year, Regina's elevated pace of

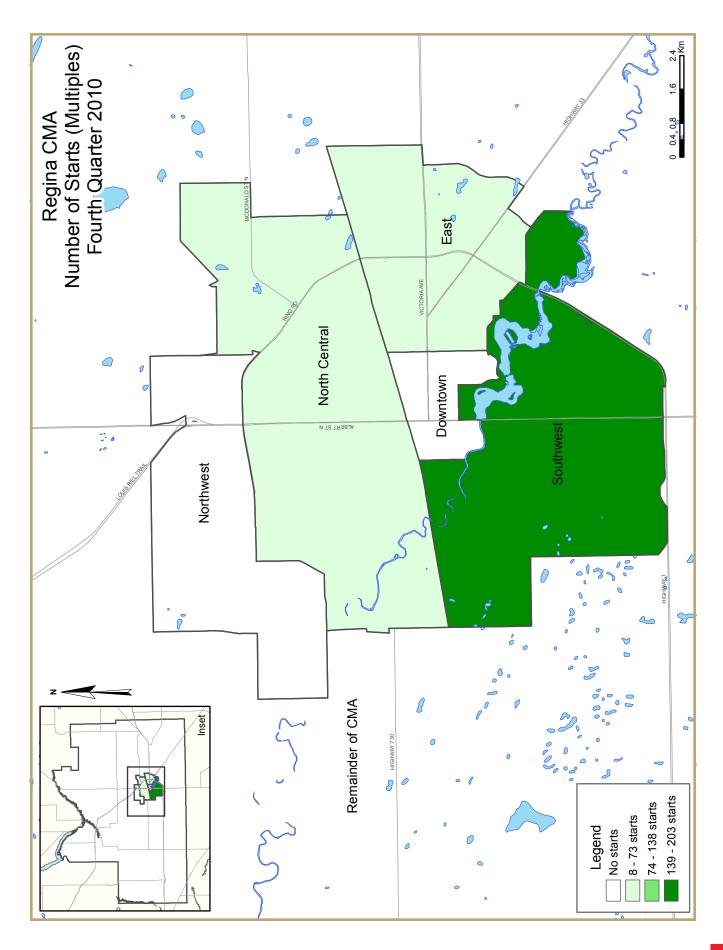


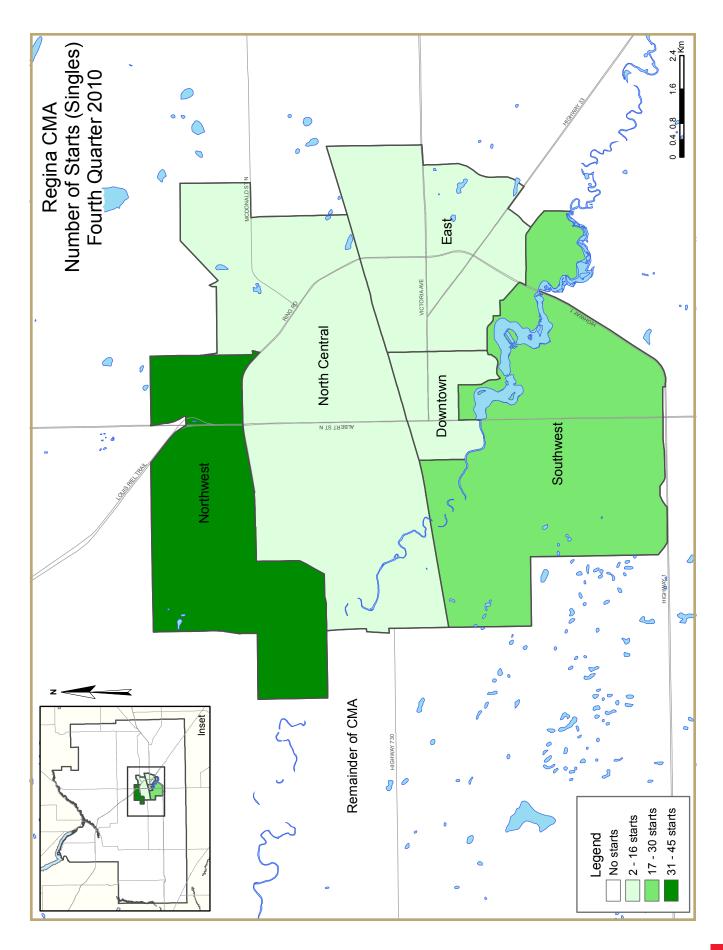
Source: Statistics Canada Regina, SA Employment, All Ages (15+), Total, Both sexes

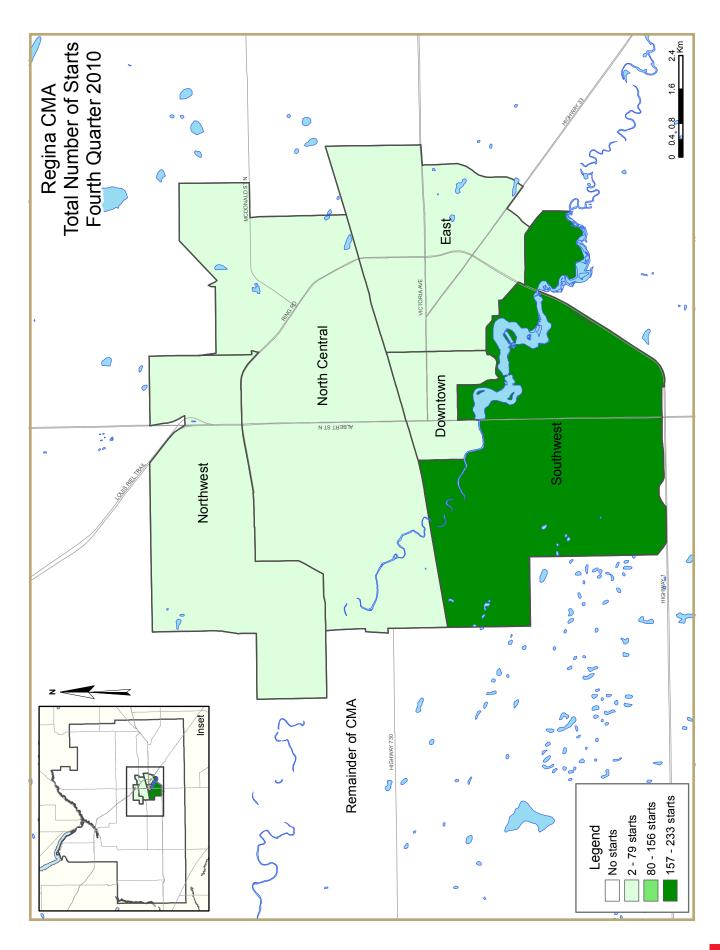
job creation limited the region's unemployment rate to below five per cent, averaging 4.7 per cent through 2010. This all translated into a very active labour market

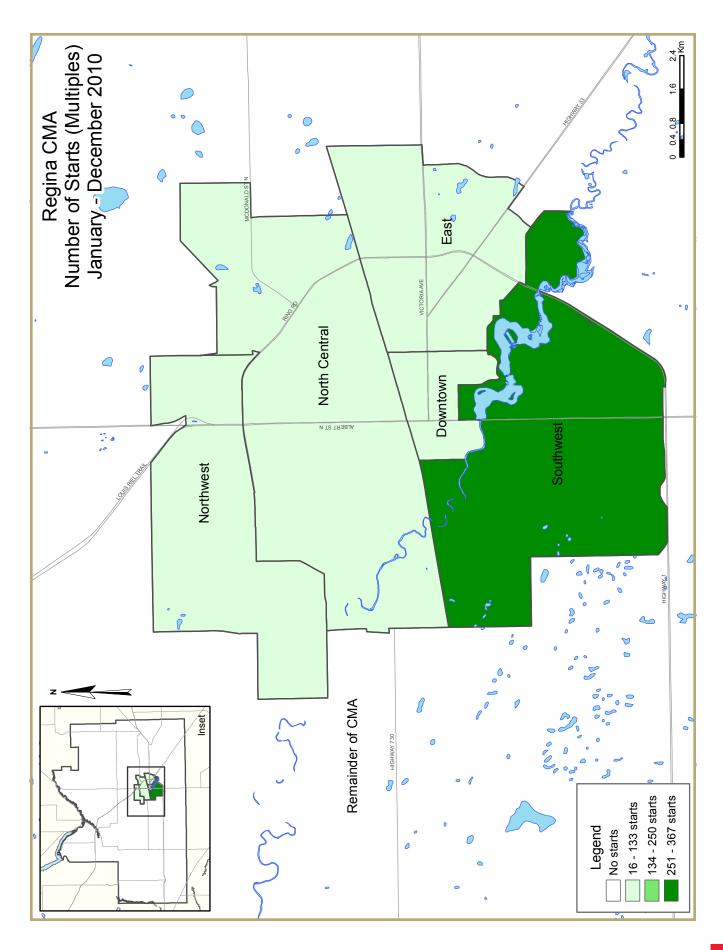
which continued to yield wage increases. In 2010, average weekly earnings in all industries were up 2.6 per cent from the prior year, reaching \$864 per week.

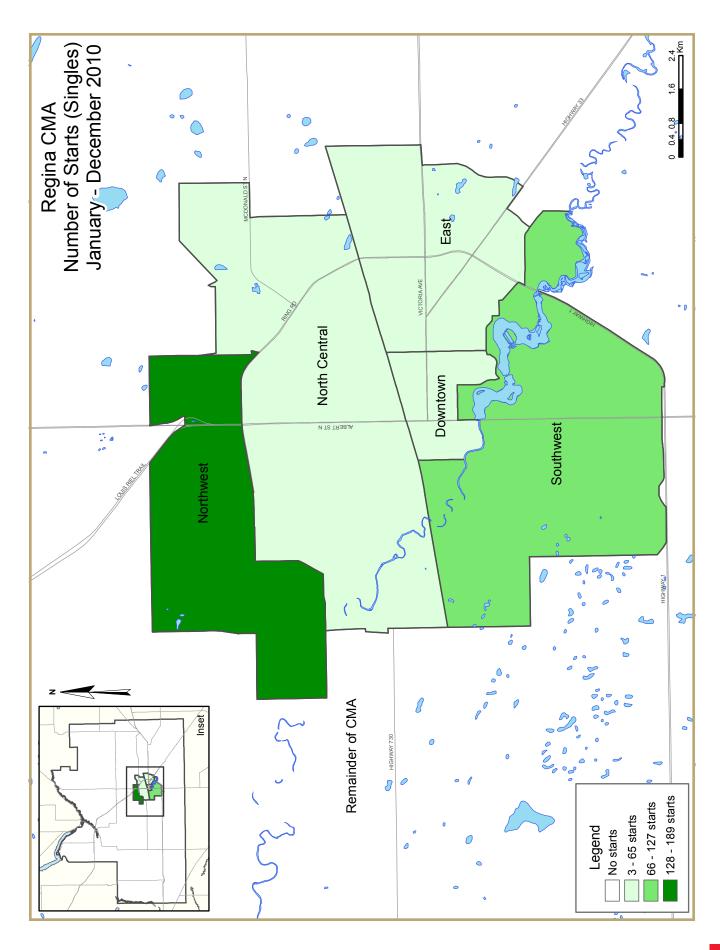
Although Saskatchewan continued to attract a steady number of migrants from international sources, net migration into Saskatchewan decreased in the third quarter of 2010. Overall net migration contracted 21 per cent in the third quarter, on account of a reduction in the in-flow of migrants from other provinces and nonpermanent residents. This pushed overall net migration below 2009 levels, as inter-provincial migration in the third quarter added only 156 people to Saskatchewan, down considerably from the prior year when 823 people arrived from other provinces on a net basis. To the end of the third quarter however, total net migration to Saskatchewan reached 8,923, up 1.6 per cent from the previous year.

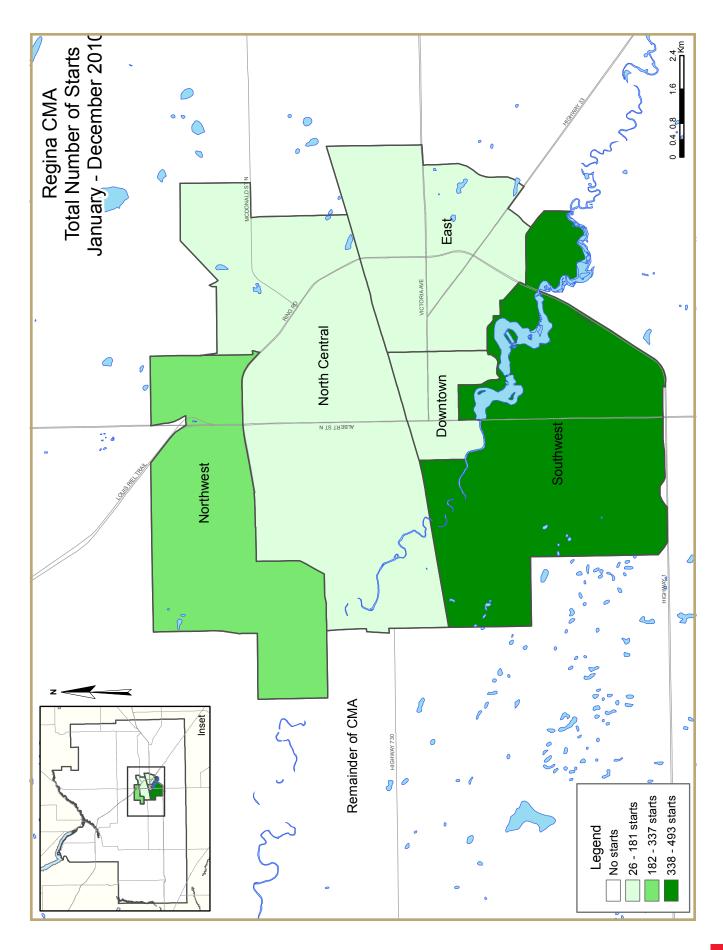












#### HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

#### **Available in SELECTED Reports:**

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- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
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- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

#### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

Table I: Housing Activity Summary of Regina CMA											
		Fou	ırth Quai	rter 2010							
			Owne	rship			Ren	e-1			
		Freehold		C	Condominium	ı	Ken	tai	<b>T</b> 196		
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*		
STARTS											
Q4 2010	175	4	0	2	47	38	10	150	426		
Q4 2009	158	4	0	0	35	0	0	70	267		
% Change	10.8	0.0	n/a	n/a	34.3	n/a	n/a	114.3	59.6		
Year-to-date 2010	700	8	0	4	141	268	76	150	1,3 <del>4</del> 7		
Year-to-date 2009	564	12	0	5	91	188	0	70	930		
% Change	24.1	-33.3	n/a	-20.0	54.9	42.6	n/a	114.3	44.8		
UNDER CONSTRUCTION											
Q4 2010	579	8	0	2	125	369	61	150	1,294		
Q4 2009	618	14	0	6	113	315	0	109	1,175		
% Change	-6.3	-42.9	n/a	-66.7	10.6	17.1	n/a	37.6	10.1		
COMPLETIONS											
Q4 2010	176	4	0	- 1	46	55	13	39	334		
Q4 2009	178	4	0	8	25	161	0	0	376		
% Change	-1.1	0.0	n/a	-87.5	84.0	-65.8	n/a	n/a	-11.2		
Year-to-date 2010	736	10	0	7	129	214	22	39	1,157		
Year-to-date 2009	835	4	0	22	103	256	4	0	1,22 <del>4</del>		
% Change	-11.9	150.0	n/a	-68.2	25.2	-16.4	**	n/a	-5.5		
COMPLETED & NOT ABSORB	ED										
Q4 2010	37	3	0	- 1	7	69	0	0	117		
Q4 2009	42	1	0	0	8	98	0	0	149		
% Change	-11.9	200.0	n/a	n/a	-12.5	-29.6	n/a	n/a	-21.5		
ABSORBED											
Q4 2010	174	2	0	0	47	63	13	0	299		
Q4 2009	173	3	0	8	32	88	0	0	304		
% Change	0.6	-33.3	n/a	-100.0	46.9	-28.4	n/a	n/a	-1.6		
Year-to-date 2010	736	6	0	6	116	243	24	0	1,131		
Year-to-date 2009	821	3	0	23	100	172	5	0	1,124		
% Change	-10.4	100.0	n/a	-73.9	16.0	41.3	**	n/a	0.6		

	Table I.I:	Housing	Activity	Summar	y by Subn	narket			
		For	ırth Quai	rter 2010					
			Owne	rship			D	6.1	
		Freehold		C	Condominium		Ren	tai	Total*
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	
STARTS									
Central									
Q4 2010	36	2	0	0	15	38	10	150	251
Q4 2009	20	2	0	0	0	0	0	0	22
South: Lakeview / Albert Park									
Q4 2010	2	0	0	0	0	0	0	0	2
Q4 2009	0	0	0	0	0	0	0	0	0
South: Wascana-Univerity									
Q4 2010	0	0	0	0	0	0	0	0	0
Q4 2009	0	0	0	0	4	0	0	0	4
East									
Q4 2010	44	0	0	2	18	0	0	0	64
Q4 2009	39	0	0	0	16	0	0	70	125
West									
Q4 2010	1	0	0	0	14	0	0	0	15
Q4 2009	0	0	0	0	12	0	0	0	12
Northeast									
Q4 2010	15	0	0	0	0	0	0	0	15
Q4 2009	5	0	0	0	0	0	0	0	5
Northwest									
Q4 2010	39	0	0	0	0	0	0	0	39
Q4 2009	55	0	0	0	3	0	0	0	58
Remainder of the CMA									
Q4 2010	0	0	0	0	0	0	0	0	0
Q4 2009	39	2	0	0	0	0	0	0	41
Regina CMA									
Q4 2010	175	4	0	2	47	38	10	150	426
Q4 2009	158	4	0	0	35	0	0	70	267

	Table I.I:	_				narket				
		For	urth Qua	rter 2010						
			Owne	rship				. 1		
		Freehold		C	Condominium		Ren	tai	T 18	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*	
UNDER CONSTRUCTION										
Central										
Q4 2010	122	4	0	0	35	127	26	150	464	
Q4 2009	73	8	0	0	14	6	0	39	140	
South: Lakeview / Albert Park										
Q4 2010	11	0	0	0	0	34	0	0	45	
Q4 2009	9	0	0	0	0	0	0	0	9	
South: Wascana-Univerity										
Q4 2010	0	0	0	0	12	38	0	0	50	
Q4 2009	2	0	0	0	15	38	0	0	55	
East										
Q4 2010	115	0	0	2	48	170	0	0	335	
Q4 2009	132	0	0	6	24	184	0	70	416	
West										
Q4 2010	6	0	0	0	22	0	0	0	28	
Q4 2009	3	0	0	0	16	0	0	0	19	
Northeast										
Q4 2010	28	0	0	0	0	0	35	0	63	
Q4 2009	23	0	0	0	0	33	0	0	56	
Northwest										
Q4 2010	114	0	0	0	8	0	0	0	122	
Q4 2009	174	0	0	0	44	54	0	0	272	
Remainder of the CMA										
Q4 2010	0	0	0	0	0	0	0	0	0	
Q4 2009	202	6	0	0	0	0	0	0	208	
Regina CMA										
Q4 2010	579	8	0	2	125	369	61	150	1,294	
Q4 2009	618	14	0	6	113	315	0	109	1,175	

-	Гable I.I:	_				narket				
		Fo	urth Quai	rter 2010						
			Owne	rship			D	4-1		
		Freehold		C	Condominium	1	Ren	tal		
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*	
COMPLETIONS										
Central										
Q4 2010	36	2	0	0	0	20	6	39	103	
Q4 2009	16	2	0	0	0	0	0	0	18	
South: Lakeview / Albert Park										
Q4 2010	I	0	0	0	0	0	0	0	- 1	
Q4 2009	0	2	0	0	2	0	0	0	4	
South: Wascana-Univerity										
Q4 2010	0	0	0	0	7	0	0	0	7	
Q4 2009	0	0	0	0	3	0	0	0	3	
East										
Q4 2010	39	0	0	0	24	35	0	0	98	
Q4 2009	29	0	0	8	0	107	0	0	144	
West										
Q4 2010	7	0	0	I	2	0	2	0	12	
Q4 2009	2	0	0	0	6	0	0	0	8	
Northeast										
Q4 2010	5	0	0	0	0	0	5	0	10	
Q4 2009	10	0	0	0	0	0	0	0	10	
Northwest										
Q4 2010	43	0	0	0	13	0	0	0	56	
Q4 2009	68	0	0	0	14	54	0	0	136	
Remainder of the CMA										
Q4 2010	0	0	0	0	0	0	0	0	0	
Q4 2009	53	0	0	0	0	0	0	0	53	
Regina CMA										
Q4 2010	176	4	0	I	46	55	13	39	334	
Q4 2009	178	4	0	8	25	161	0	0	376	

	Table I.I:	Housing	Activity	Summar	y by Subn	narket			
		Fou	ırth Quai	rter 2010					
			Owne	rship				. 1	
		Freehold		C	Condominium		Ren	ital	Total*
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	
<b>COMPLETED &amp; NOT ABSOR</b>	BED								
Central									
Q4 2010	12	2	0	0	0	0	0	0	14
Q4 2009	11	- 1	0	0	0	0	0	0	12
South: Lakeview / Albert Park									
Q4 2010	0	0	0	0	0	0	0	0	0
Q4 2009	0	0	0	0	2	0	0	0	2
South: Wascana-Univerity									
Q4 2010	0	0	0	0	0	0	0	0	0
Q4 2009	0	0	0	0	2	0	0	0	2
East									
Q4 2010	15	0	0	0	4	<del>4</del> 2	0	0	61
Q4 2009	7	0	0	0	0	82	0	0	89
West									
Q4 2010	0	0	0	I	0	0	0	0	- 1
Q4 2009	0	0	0	0	I	0	0	0	- 1
Northeast									
Q4 2010	- 1	0	0	0	0	0	0	0	- 1
Q4 2009	2	0	0	0	0	0	0	0	2
Northwest									
Q4 2010	8	0	0	0	3	27	0	0	38
Q4 2009	13	0	0	0	3	16	0	0	32
Remainder of the CMA									
Q4 2010	0	0	0	0	0	0	0	0	0
Q4 2009	9	0	0	0	0	0	0	0	9
Regina CMA									
Q4 2010	37	3	0	I	7	69	0	0	117
Q4 2009	42	I	0	0	8	98	0	0	149

	Table I.I:	Housing	Activity	Summar	y by Subn	narket				
		Fo	ırth Quai	rter 2010	)					
			Owne	ership			D	e.d		
		Freehold		C	Condominium		Ren	tal		
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*	
ABSORBED										
Central										
Q4 2010	34	0	0	0	0	20	6	0	60	
Q4 2009	12	I	0	0	0	0	0	0	13	
South: Lakeview / Albert Park										
Q4 2010	- 1	0	0	0	0	0	0	0	I	
Q4 2009	0	2	0	0	I	0	0	0	3	
South: Wascana-Univerity										
Q4 2010	0	0	0	0	7	0	0	0	7	
Q4 2009	0	0	0	0	- 1	0	0	0	- 1	
East										
Q4 2010	39	0	0	0	23	29	0	0	91	
Q4 2009	34	0	0	8	0	50	0	0	92	
West										
Q4 2010	7	0	0	0	4	0	2	0	13	
Q4 2009	6	0	0	0	5	0	0	0	П	
Northeast										
Q4 2010	4	0	0	0	0	6	5	0	15	
Q4 2009	9	0	0	0	0	0	0	0	9	
Northwest										
Q4 2010	45	0	0	0	13	8	0	0	66	
Q4 2009	66	0	0	0	25	38	0	0	129	
Remainder of the CMA										
Q4 2010	0	0	0	0	0	0	0	0	0	
Q4 2009	46	0	0	0	0	0	0	0	46	
Regina CMA										
Q4 2010	174	2	0	0	47	63	13	0	299	
Q4 2009	173	3	0	8	32	88	0	0	304	

Table 1.2: History of Housing Starts of Regina CMA 2001 - 2010												
			Owne	ership								
		Freehold		C	Condominium	ı	Ren	ital				
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Total*				
2010	700	8	0	4	141	268	76	150	1,347			
% Change	24.1	-33.3	n/a	-20.0	54.9	42.6	n/a	114.3	44.8			
2009	564	12	0	188	0	70	930					
% Change	-41.9	20.0	n/a	-26.0	n/a	79.5	-32.4					
2008	970	10	0	9	93	254	0	39	1,375			
% Change	15.1	150.0	n/a	-55.0	-61.9	6.3	-100.0	-17.0	-1.6			
2007	843	4	0	20	244	239	- 1	47	1,398			
% Change	16.6	-33.3	n/a	-23.1	9.4	n/a	-83.3	**	41.8			
2006	723	6	0	26	223	0	6	2	986			
% Change	27.7	-25.0	-100.0	**	15.5	-100.0	0.0	-94.7	11.0			
2005	566	8	- 1	6	193	70	6	38	888			
% Change	-4.6	**	n/a	-50.0	-38.9	-7 <del>4</del> .5	-86.0	**	-28.5			
2004	593	2	0	12	316	274	43	2	1,242			
% Change	17.2	n/a	-100.0	-20.0	88.1	40.5	**	n/a	39.7			
2003	506	0	I	15	168	195	4	0	889			
% Change	1.2	-100.0	-75.0	**	**	93.1	33.3	n/a	36.6			
2002	500	2	4	4	37	101	3	0	651			
% Change	27.9	0.0	n/a	-60.0	19.4	-46.3	-25.0	n/a	4.0			
2001	391	2	0	10	31	188	4	0	626			

Table 2: Starts by Submarket and by Dwelling Type Fourth Quarter 2010													
	Single		Se	mi	Ro	ow	Apt. &	Other					
Submarket	Q4 2010	Q4 2009	Q4 2010	Q4 2009	Q4 2010	Q4 2009	Q4 2010	Q4 2009	Q4 2010	Q4 2009	% Change		
Central	36	20	12	2	15	0	188	0	251	22	**		
South: Lakeview / Albert Park	2	2 0 0 0 0 0 0 0 2 0											
South: Wascana-Univerity	0	0	0	0	0	4	0	0	0	4	-100.0		
East	18	8	0	0	0	0	0	70	18	78	-76.9		
West	- 1	0	2	0	12	12	0	0	15	12	25.0		
Northeast	15	5	0	0	0	0	0	0	15	5	200.0		
Northwest	39	55	0	0	0	3	0	0	39	58	-32.8		
Remainder of the CMA 0 39 0 2 0 0 0 0 0 41 -100.											-100.0		
Regina CMA													

1	Table 2.1: Starts by Submarket and by Dwelling Type  January - December 2010													
Single Semi Row Apt. & Other Total														
Submarket	YTD 2010	YTD 2009	YTD 2010	YTD 2009	YTD 2010	YTD 2009	YTD 2010	YTD 2009	YTD 2010	YTD 2009	% Change			
Central	151	101	38	6	35	0	315	6	539	113	**			
South: Lakeview / Albert Park	7	4	0	2	0	0	34	33	41	39	5.1			
South: Wascana-Univerity	0	2	0	0	4	7	0	0	4	9	-55.6			
East	53	26	0	0	0	0	0	118	53	144	-63.2			
West	15	4	8	2	16	16	0	0	39	22	77.3			
Northeast	37	- 11	38	0	0	0	0	0	75	11	**			
Northwest	Northwest 172 201 4 0 12 52 0 0 188 253 -25.													
Remainder of the CMA 0 158 0 2 0 0 0 0 0 160 -100.														
Regina CMA	708	569	94	12	127	91	418	258	1,347	930	44.8			

Table 2.2: S	tarts by Su		by Dwellir :h Quarter		nd by Inter	nded Mark	æt						
		Ro	w			Apt. &	Other						
Submarket		Freehold and Rental Freehold and Rental Condominium											
	Q4 2010	4 2010     Q4 2009     Q4 2010      Q4 2009      Q4 2010        Q4 2009       Q4 2010											
Central	15	15 0 0 0 38 0 150											
South: Lakeview / Albert Park	0	0	0	0	0	0	0	0					
South: Wascana-Univerity	0	4	0	0	0	0	0	0					
East	0	0	0	0	0	0	0	70					
West	12	12	0	0	0	0	0	0					
Northeast	0	0	0	0	0	0	0	0					
Northwest	0	0 3 0 0 0 0 0											
Remainder of the CMA	0	0	0	0	0	0	0	0					
Regina CMA	45	35	0	0	38	0	150	70					

Table 2.3: S	tarts by Su		by Dwellii - Decemb		nd by Intei	nded Mark	æt				
		Ro	w			Apt. &	Other				
Submarket	Freeho Condoi		Rer	ntal	Freeho Condor		Rer	ıtal			
	YTD 2010	TD 2010 YTD 2009 YTD 2010 YTD 2009 YTD 2010 YTD 2009 YTD 2010 Y									
Central	35	0	0	0	165	6	150	0			
South: Lakeview / Albert Park	0	0	0	0	34	33	0	0			
South: Wascana-Univerity	4	7	0	0	0	0	0	0			
East	0	0	0	0	0	48	0	70			
West	16	16	0	0	0	0	0	0			
Northeast	0	0	0	0	0	0	0	0			
Northwest	12	12 52 0 0 0 0 0									
Remainder of the CMA	0	0	0	0	0	0	0	0			
Regina CMA	127	91	0	0	268	188	150	70			

Table 2.4: Starts by Submarket and by Intended Market Fourth Quarter 2010													
Submarket	Freel	nold	Condor	minium	Ren	ital	Total*						
Submarket	Q4 2010 Q4 2009 Q4 2010 Q4 2009 Q4 2010 Q4 2009 Q4 2010 Q4 Q4 2010 Q4												
Central	38	22	53	0	160	0	251	22					
South: Lakeview / Albert Park	2	0	0	0	0	0	2	0					
South: Wascana-Univerity	0	0	0	4	0	0	0	4					
East	16	8	2	0	0	70	18	78					
West	1	0	14	12	0	0	15	12					
Northeast	15	5	0	0	0	0	15	5					
Northwest	39	55	0	3	0	0	39	58					
Remainder of the CMA 0 4I 0 0 0 0 0													
Regina CMA	179	162	87	35	160	70	426	267					

Table 2.5: Starts by Submarket and by Intended Market  January - December 2010											
Submarket	Freehold		Condo	minium	Rer	ntal	Total*				
Submarket	YTD 2010	YTD 2009									
Central	157	107	200	6	182	0	539	113			
South: Lakeview / Albert Park	7	6	34	33	0	0	41	39			
South: Wascana-Univerity	0	- 1	4	8	0	0	4	9			
East	51	22	2	52	0	70	53	144			
West	13	6	24	16	2	0	39	22			
Northeast	33	- 11	0	0	42	0	75	11			
Northwest	172	201	16	52	0	0	188	253			
Remainder of the CMA	0	160	0	0	0	0	0	160			
Regina CMA	708	576	413	284	226	70	1,347	930			

Table 3: Completions by Submarket and by Dwelling Type Fourth Quarter 2010											
	Sin	ıgle	Semi		Row		Apt. & Other			Total	
Submarket	Q4 2010	Q4 2009	Q4 2010	Q4 2009	Q4 2010	Q4 2009	Q4 2010	Q4 2009	Q4 2010	Q4 2009	% Change
Central	36	16	8	2	0	0	59	0	103	18	**
South: Lakeview / Albert Park	- 1	0	0	4	0	0	0	0	- 1	4	-75.0
South: Wascana-Univerity	0	0	0	0	7	3	0	0	7	3	133.3
East	8	24	0	0	0	0	35	35	43	59	-27.1
West	8	2	4	6	0	0	0	0	12	8	50.0
Northeast	8	10	2	0	0	0	0	0	10	10	0.0
Northwest	43	68	2	0	- 11	14	0	54	56	136	-58.8
Remainder of the CMA	0	53	0	0	0	0	0	0	0	53	-100.0
Regina CMA	180	186	20	12	40	17	94	161	334	376	-11.2

Table 3.1: Completions by Submarket and by Dwelling Type  January - December 2010											
	Single		Sei	mi	Ro	w	Apt. &	Other		Total	
Submarket	YTD 2010	YTD 2009	% Change								
Central	102	56	16	4	14	0	83	0	215	60	**
South: Lakeview / Albert Park	5	I	0	16	0	0	0	0	5	17	-70.6
South: Wascana-Univerity	2	0	0	0	7	3	0	0	9	3	200.0
East	62	111	0	0	0	0	83	70	145	181	-19.9
West	- 11	13	6	12	12	4	0	0	29	29	0.0
Northeast	31	34	4	0	0	0	33	0	68	34	100.0
Northwest	233	285	2	6	50	58	54	114	339	463	-26.8
Remainder of the CMA	0	256	0	6	0	0	0	0	0	262	-100.0
Regina CMA	749	859	34	44	121	65	253	256	1,157	1,224	-5.5

Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market  Fourth Quarter 2010											
		Ro	w		Apt. & Other						
Submarket	Freeho Condor		Ren	tal	Freeho Condor		Rental				
	Q4 2010	Q4 2009	Q4 2010	Q4 2009	Q4 2010	Q4 2009	Q4 2010	Q4 2009			
Central	0	0	0	0	20	0	39	0			
South: Lakeview / Albert Park	0	0	0	0	0	0	0	0			
South: Wascana-Univerity	7	3	0	0	0	0	0	0			
East	0	0	0	0	35	35	0	0			
West	0	0	0	0	0	0	0	0			
Northeast	0	0	0	0	0	0	0	0			
Northwest	11	14	0	0	0	54	0	0			
Remainder of the CMA	0	0	0	0	0	0	0 0				
Regina CMA	40	17	0	0	55	161	39	0			

Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market  January - December 2010											
		Ro	w		Apt. & Other						
Submarket	Freeho Condoi		Rer	ntal	Freeho Condor		Rental				
	YTD 2010	YTD 2009	YTD 2010	YTD 2009	YTD 2010	YTD 2009	YTD 2010	YTD 2009			
Central	14	0	0	0	44	0	39	0			
South: Lakeview / Albert Park	0	0	0	0	0	0	0	0			
South: Wascana-Univerity	7	3	0	0	0	0	0	0			
East	0	0	0	0	83	70	0	0			
West	12	4	0	0	0	0	0	0			
Northeast	0	0	0	0	33	0	0	0			
Northwest	50	58	0	0	54	114	0	0			
Remainder of the CMA	0 0		0	0	0	0	0	0			
Regina CMA	121	65	0	0	214	256	39	0			

Table 3.4: Completions by Submarket and by Intended Market  Fourth Quarter 2010											
Submarket	Freehold		Condor	minium	Ren	ntal	Total*				
Submarket	Q4 2010	Q4 2009	Q4 2010	Q4 2010		Q4 2009	Q4 2010	Q4 2009			
Central	38	18	20	0	45	0	103	18			
South: Lakeview / Albert Park	- 1	2	0	2	0	0	1	4			
South: Wascana-Univerity	0	0	7	3	0	0	7	3			
East	8	16	35	43	0	0	43	59			
West	7	2	3	6	2	0	12	8			
Northeast	5	10	0	0	5	0	10	10			
Northwest	43	68	13	68	0	0	56	136			
Remainder of the CMA	0	53	0	0	0	0	0	53			
Regina CMA	180	182	102	194	52	0	334	376			

Table 3.5: Completions by Submarket and by Intended Market  January - December 2010											
Submarket	Free	hold	Condo	minium	Rer	ntal	Tot	al*			
Submarket	YTD 2010	YTD 2009									
Central	108	58	58	0	49	2	215	60			
South: Lakeview / Albert Park	5	2	0	15	0	0	5	17			
South: Wascana-Univerity	2	0	7	3	0	0	9	3			
East	56	90	89	91	0	0	145	181			
West	10	13	17	16	2	0	29	29			
Northeast	25	32	33	0	10	2	68	34			
Northwest	233	285	106	178	0	0	339	463			
Remainder of the CMA	0	256	0	6	0	0	0	262			
Regina CMA	746	839	350	381	61	4	1,157	1,224			

	Table 4: Absorbed Single-Detached Units by Price Range												
				Fou	rth Qı	ıarter	2010						
					Price I	Ranges							
Submarket	< \$30	0,000	\$300, \$349			,000 - 9,999	\$400, \$449		\$450,000 +		Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		(+)	(4)
Central													
Q4 2010	3	11.1	I	3.7	4	14.8	4	14.8	15	55.6	27	486,528	471,106
Q4 2009	2	18.2	0	0.0	2	18.2	I	9.1	6	54.5	11	475,000	478,111
Year-to-date 2010	- 11	12.8	9	10.5	8	9.3	17	19.8	41	47.7	86	446,798	440,900
Year-to-date 2009	13	34.2	7	18.4	6	15.8	3	7.9	9	23.7	38	341,410	368,938
South: Lakeview / Albert Par	k												
Q4 2010	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Q4 2009	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2010	0	0.0	0	0.0	- 1	25.0	- 1	25.0	2	50.0	4		
Year-to-date 2009	0	0.0	- 1	100.0	0	0.0	0	0.0	0	0.0	- 1		
South: Wascana-University													
Q4 2010	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Q4 2009	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2010	0	0.0	0	0.0	0	0.0	0	0.0	2	100.0	2		
Year-to-date 2009	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
East													
Q4 2010	0	0.0	0	0.0	0	0.0	0	0.0	7	100.0	7		
Q4 2009	0	0.0	0	0.0	5	20.0	6	24.0	14	56.0	25	479,000	495,574
Year-to-date 2010	- 1	1.9	0	0.0	7	13.0	3	5.6	43	79.6	54	526,014	652,158
Year-to-date 2009	9	8.0	8	7.1	31	27.7	22	19.6	42	37.5	112	420,600	452,550
West													
Q4 2010	3	75.0	I	25.0	0	0.0	0	0.0	0	0.0	4		
Q4 2009	5	83.3	0	0.0	I	16.7	0	0.0	0	0.0	6		
Year-to-date 2010	4	80.0	I	20.0	0	0.0	0	0.0	0	0.0	5		
Year-to-date 2009	8	72.7	2	18.2	I	9.1	0	0.0	0	0.0	- 11	250,000	268,621
Northeast													
Q4 2010	- 1	25.0	1	25.0	2	50.0	0	0.0	0	0.0	4		
Q4 2009	5	55.6	I	11.1	3	33.3	0	0.0	0	0.0	9		
Year-to-date 2010	9	36.0	4	16.0	4		3	12.0	5	20.0	25	340,000	359,430
Year-to-date 2009	22	66.7	5	15.2	5	15.2	0	0.0	I	3.0	33	289,000	292,753
Northwest													,
Q4 2010	0	0.0	6	14.0	12	27.9	7	16.3	18	41.9	43	425,000	438,240
Q4 2009	5		17	25.8	19		12	18.2	13	19.7	66	368,900	384,032
Year-to-date 2010	12		60	25.4	57		47	19.9	60	25.4		385,000	401,221
Year-to-date 2009	41	14.1	81	27.9	75		44		49	16.9	290	364,800	373,103
Remainder of the CMA												,,,,,,,	
Q4 2010	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Q4 2009	16	36.4	7	15.9	7		5		9	20.5	44	325,000	346,774
Year-to-date 2010	0	n/a	0	n/a	0		0		0	n/a			
Year-to-date 2009	71	30.2	39	16.6	45		37		43	18.3	235	350,000	358,576
Regina CMA		3 5.2		, 5.5	.5			,	.5	, 5.5			110,0.0
Q4 2010	14	9.7	14	9.7	31	21.4	22	15.2	64	44.1	145	428,637	454,926
Q4 2009	33		27	15.2	38		29		51	28.7	178	378,153	395,927
Year-to-date 2010	54		110	16.9	137		111	17.0	240	36.8			438,979
Year-to-date 2009	169			18.1	195		137	16.5	177	21.4			382,043
I cal -to-date 2007	107	∠∪.⊤	130	10.1	173	۷۵.0	13/	10.3	1//	41.7	020	57 I, <del>T</del> 30	JUZ,UTJ

Source: CMHC (Market Absorption Survey)

Table	Table 4.1: Average Price (\$) of Absorbed Single-detached Units  Fourth Quarter 2010											
Submarket	Q4 2010	Q4 2009	% Change	YTD 2010	YTD 2009	% Change						
Central	471,106	478,111	-1.5	440,900	368,938	19.5						
South: Lakeview / Albert Park			n/a			n/a						
South: Wascana-Univerity			n/a			n/a						
East		495,574	n/a	652,158	452,550	44.1						
West			n/a		268,621	n/a						
Northeast			n/a	359,430	292,753	22.8						
Northwest	438,240	384,032	14.1	401,221	373,103	7.5						
Remainder of the CMA		346,774	n/a		358,576	n/a						
Regina CMA	454,926	395,927	14.9	438,979	382,043	14.9						

Source: CMHC (Market Absorption Survey)

		Т	able 5: M	LS® Resid	lential Ac	tivity for l	Regina			
				Fourth	Quarter 2	010				
		Number of Sales <sup>1</sup>	Yr/Yr <sup>2</sup> (%)	Sales SA <sup>1</sup>	Number of New Listings <sup>1</sup>	New Listings SA <sup>1</sup>	Sales-to- New Listings SA <sup>2</sup>	Average Price <sup>1</sup> (\$)	Yr/Yr² (%)	Average Price <sup>1</sup> (\$) SA
2009	January	170	-32.0	269	425	598	45.0	213,622	7.6	219,451
	February	232	-20.3	277	521	608	45.6	232,968	13.9	233,794
	March	277	-18.0	279	664	536	52.1	246,268	16.2	237,588
	April	331	-20.4	260	696	540	48.1	247,907	-0.1	253,072
	May	387	8.7	310		503	61.6	263,424		260,713
	June	387	28.1	297	677	475	62.5	245,097	0.9	241,770
	July	444	66.9	362	590	498	72.7	2 <del>4</del> 0,235	-2.5	228,189
	August	369	45.3	333	496	474	70.3	2 <del>4</del> 3,355	2.3	245,008
	September	343	21.6	333	459	436	76. <del>4</del>	2 <del>4</del> 2,196	2.7	253,904
	October	298	29.0	330		518	63.7	246,300	5.4	243,806
	November	274	53.9	348	316	<del>4</del> 82	72.2	245,753	10.6	257,110
	December	192	10.3	306	262	550	55.6	241,644	6.1	251,379
2010	January	183	7.6	321	346	501	6 <del>4</del> .1	240,274	12.5	244,186
	February	267	15.1	316	<del>4</del> 79	556	56.8	263,753	13.2	262,217
	March	350	26.4	310	701	562	55.2	250,826	1.9	250,020
	April	387	16.9	315	648	515	61.2	256,871	3.6	254,982
	Мау	363	-6.2	275	689	538	51.1	252,053	-4.3	250,326
	June	340	-12.1	271	791	559	<del>4</del> 8.5	274,673	12.1	265,424
	July	314	-29.3	266	573	515	51.7	281,836	17.3	265,938
	August	352	-4.6	298	519	491	60.7	253,9 <del>4</del> 0	4.3	259,157
	September	308	-10.2	284	473	479	59.3	2 <del>4</del> 0,667	-0.6	255,812
	October	274	-8.1	331	390	481	68.8	257,032	4.4	249,875
	November	257	-6.2	296	331	499	59.3	265,590	8.1	278,366
	December	186	-3.1	298	206	450	66.2	251,690	4.2	263,147
	Q4 2009	764	31.0		1,018			244,934	7.2	
	Q4 2010	717	-6.2		927			258,714	5.6	
	YTD 2009	3,704	11.0		6,219			244,087	6.3	
	YTD 2010	3,581	-3.3		6,146			258,023	5.7	

MLS® is a registered trademark of the Canadian Real Estate Association (CREA).

Source: CREA

 $<sup>^2\</sup>mbox{Source: CMHC, adapted from MLS}\ensuremath{\mbox{@}}\xspace$  data supplied by CREA

			Т	able 6:	Economic	Indicat	tors				
				Fou	rth Quarte	r 2010					
		Inte	rest Rates		NHPI,	CPI,		Regina Labour Market			
		P & I Per \$100,000	Mortage I	5 Yr.	Total, Regina CMA 1997=100	2002	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)	
2009	January	627	Term 5.00	Term 5.79	248.7	115.6	117.5	3.4	71.7	799	
2007	February	627	5.00	5.79	250.9	116.4		3.9	71.7	798	
	March	613	4.50	5.55	250.9	116.6	117.4	4.1	71.9	809	
	April	596	3.90	5.25	250.9	116.2	117.2	4.5	72.0	809	
	May	596	3.90	5.25	250.9	117.1	117.4	3.9	71.5	822	
	lune	631	3.75	5.85	250.9	118.3	117.7	3.6	71.4	826	
	July	631	3.75	5.85	250.9	118.0	117.5	3.5	71.1	837	
	August	631	3.75	5.85	252.9	118.0	116.7	4.3	71.0	847	
	September	610	3.70	5.49	252.9	117.6	115.7	4.9	70.7	858	
	October	630	3.80	5.84	252.9	117.4	115.0	5.1	70.3	872	
	November	616	3.60	5.59	253.1	117.8	114.7	5.0	69.9	877	
	December	610	3.60	5.49	253.1	117.3	114.5	4.9	69.6	875	
2010	January	610	3.60	5. <del>4</del> 9	253.1	117.8	115	4.8	69.5	862	
	February	604	3.60	5.39	258.1	117.9	114.6	4.8	69.4	847	
	March	631	3.60	5.85	258.1	118.1	115.5	5.3	70.1	834	
	April	655	3.80	6.25	260.5	118.7	116.8	4.9	70.5	828	
	May	639	3.70	5.99	269.4	118.9	118.0	4.8	71.0	831	
	June	633	3.60	5.89	268.3	118.9	118.9	4.3	71.1	845	
	July	627	3.50	5.79	268.3	118.8	119.9	4.8	71.8	860	
	August	604	3.30	5.39	268.3	119.1	121.9	4.8	72.9	872	
	September	604	3.30	5.39	268.3	119.2	123.1	4.8	73.5	882	
	October	598	3.20	5.29	268.1	120.0	123.3	4.9	73.5	894	
	November	607	3.35	5.44	268.2	120.2	123.0	4.9	73.2	899	
	December	592	3.35	5.19		119.7	123.1	4.6	73.0	893	

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

#### **METHODOLOGY**

#### Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### **Market Absorption Survey Methodology**

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

## STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

#### **DWELLING TYPES:**

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

#### INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

#### **GEOGRAPHICAL TERMS:**

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions, except the Economic Indicators data (Table 6) which is based on Statistics Canada's 2001 Census area definitions.

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