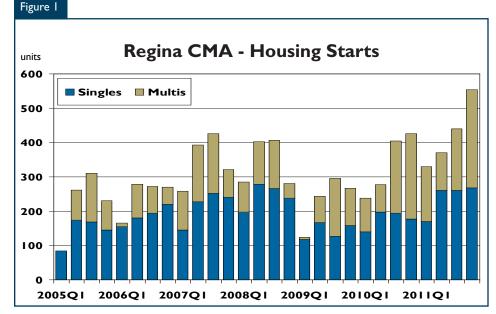


Date Released: First Quarter 2012

New Home Market

Housing starts up 26 per cent in 2011

Housing starts in the Regina Census Metropolitan Area (CMA) totalled 554 units from October to December of 2011, up 30 per cent from the pace set one year earlier. This elevated pace typified new home production throughout the entire year, culminating in a 26 per cent year-overyear increase in total housing starts in 2011. In addition to the notable year-over-year gain, the 1,694 units that began construction in 2011 marked the strongest annual total for Regina's home builders since 1984. Increased production of both singledetached and multiple-family dwellings accounted for the gains as builders responded to heightened demand for housing fuelled by robust job growth, wage gains, and continued population expansion.



Source: CMHC

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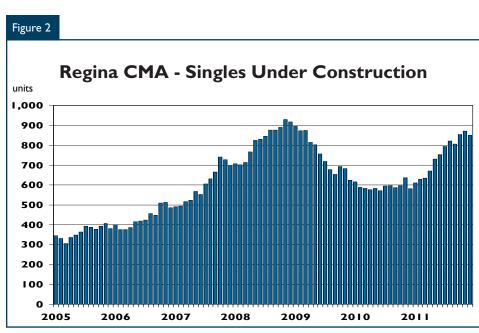
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Canada



Source: CMHC

Single-detached starts increase 35 per cent in 2011

Regina's builders started 268 singledetached homes in the fourth quarter of 2011, up 51 per cent from 177 units a year prior. In 2011, regional builders began construction of an average 80 single-detached homes each month, a marked improvement over the 54-unit per month average which occurred from 2001 to 2010. Single-detached starts amounted to 958 units in 2011, up 35 per cent from the previous year. This also represents the second highest annual tally of single-detached starts in 25 years.

Meanwhile, single-detached completions from October to December amounted to 223 units, an increase of 24 per cent over the fourth quarter of 2010. In spite of the uptick in the closing stages of 2011, year-to-date completions of 687 units trailed 2010's pace by eight per cent. In alignment with the slower pace of completions, single-detached absorptions in 2011 amounted to 653 units, down 13 per cent from the prior year. With completions outpacing absorptions, the inventory of complete and unabsorbed units was up at year-end by 76 per cent yearover-year to 67 units. This, along with the 851 single-detached homes under construction in December 2011, lifted total supply up 48 per cent year-overyear to 918 units.

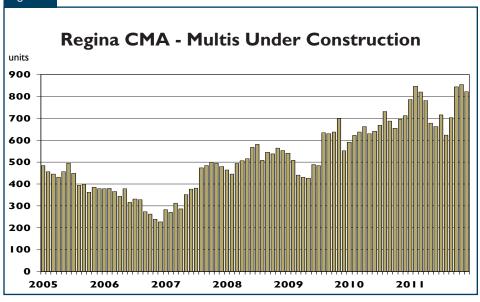
The average price of a new single-

detached home absorbed in the Regina CMA during the fourth quarter was \$436,745, down from \$454,926 a year prior. The year-over-year reduction in average absorbed price reflects a shift in the sales distribution away from the higher price ranges during the fourth quarter, a reversal from the opening three quarters of 2011. Accordingly, 34 per cent of all single-detached absorptions occurred above \$450,000 from October to December, down from 44 per cent during the fourth quarter of 2010. Despite reductions in the latter months of 2011, the annual absorbed price averaged \$457,947 in 2011, 4.3 per cent higher than 2010.

Multi-family starts highest since 1982

Multi-family starts, which consist of semi-detached units, rows, and apartments, totalled 286 units from October to December, up 15 per cent from 249 units in the fourth quarter of 2010. This was bolstered by a 182-unit performance in October, the strongest month for multi-family





Source: CMHC

construction since August of 1983. By year end, area builders had started 736 units, up 15 per cent from 639 units in 2010. In addition to the notable year-over-year gain, this also represents the highest volume of multi-family starts since 1982 when the region's builders started 1,335 multi-family homes. This increase was in part fuelled by elevated production of rental units as persistently low rental apartment vacancy rates, along with financial incentives from the public sector, helped spur a rise in rental construction. The 215 semidetached, rows, and apartment rental starts tallied in 2011 accounted for 29 per cent of all multi-family production.

Multi-unit completions from October to December amounted to 66 units, down from 154 units in the fourth quarter of 2010. Despite the relatively slow end to the year, multi-unit completions of 527 units in 2011 marked a 29 per cent increase from the prior year. Of note, this represents the highest annual tally of completions since 1984 when regional builders completed work on 628 multi-family homes. In alignment with the stronger pace of completions, multi-family absorptions in 2011 increased by 48 per cent year-over-year to 565 units.

With absorptions outpacing completions in 2011, multi-family inventory declined 50 per cent year-over-year to 39 units in December. However, when added to the 822 multi-family homes under construction at the end of 2011, total supply numbered 861 units, up nine per cent from the corresponding period of 2010.

Resale Market

Sales of existing homes rebound in 2011

Following a three per cent reduction in 2010, MLS[®] residential sales in Regina rebounded in 2011 with the strongest performance in four years. Sales during the final three months of 2011 increased 22 per cent yearover-year, pushing annual resale transactions to 3,899 units, 8.9 per cent higher than in 2010. The 878 sales reported from October through December 2011 represented the strongest fourth-quarter performance on record. Sales toward the end of the year continued to trend upward, pointing to a strong start to 2012.

The number of new listings across the Regina market area increased by 14 per cent year-over-year in the fourth quarter of 2011 to 1,057 units. However, given the comparatively stronger pace of sales, active listings in the fourth quarter continued to trend lower. From October to December, active listings in Regina's resale market averaged 1,091 units, 6.3 per cent lower than the previous year. The sales to active listings ratio (SALR) averaged 27 per cent from October to December, up from 21 per cent one year earlier, and indicative of balanced market conditions. Given the recent pace of sales and the number of active listings, there was 2.8 months of supply in December 2011, down from 3.3 months a year prior.

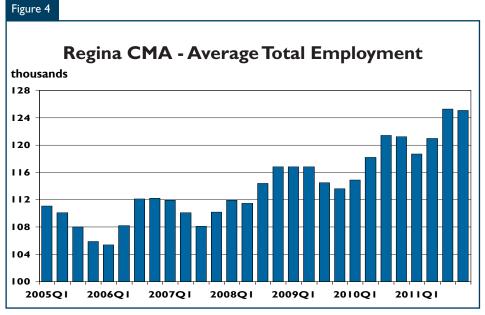
With heightened sales relative to active listings, resale prices in the fourth quarter continued to increase. Following a 6.5 per cent year-overyear gain in the third quarter of 2011, the average resale price in the fourth quarter recorded a year-over-year gain of seven per cent, reaching \$276,949. Buoyed in part by the strong price growth in the fourth quarter, Regina's average MLS[®] price for the year climbed to \$277,473, up 7.5 per cent from the previous year's average of \$258,023. This is higher than the 5.7 per cent gain in 2010 and represents the strongest pace of resale price growth in Regina since 2008.

Economy

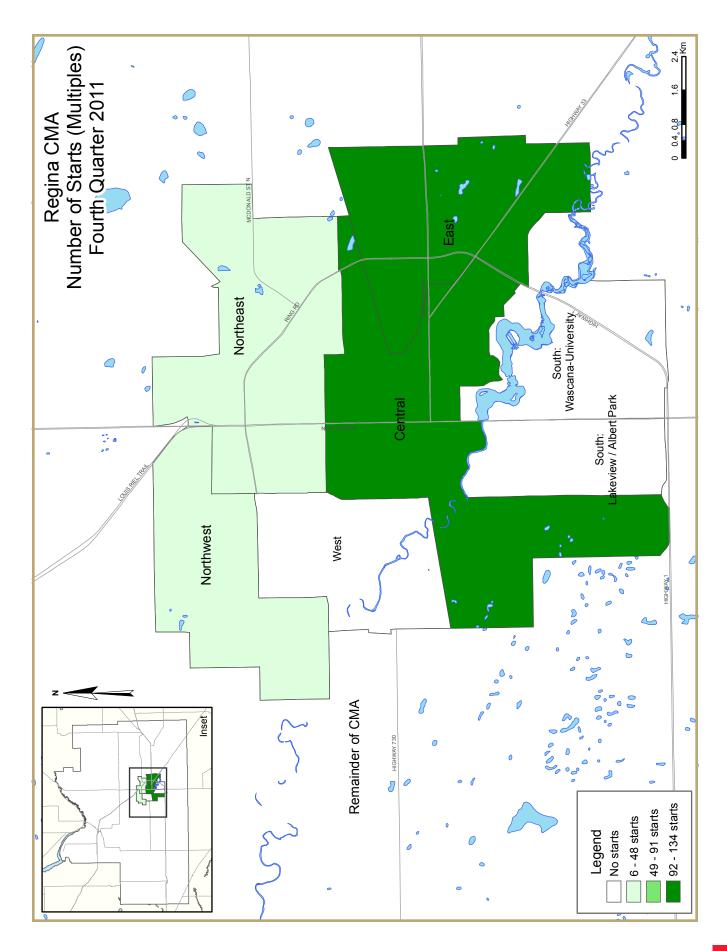
Employment growth remains strong in 2011

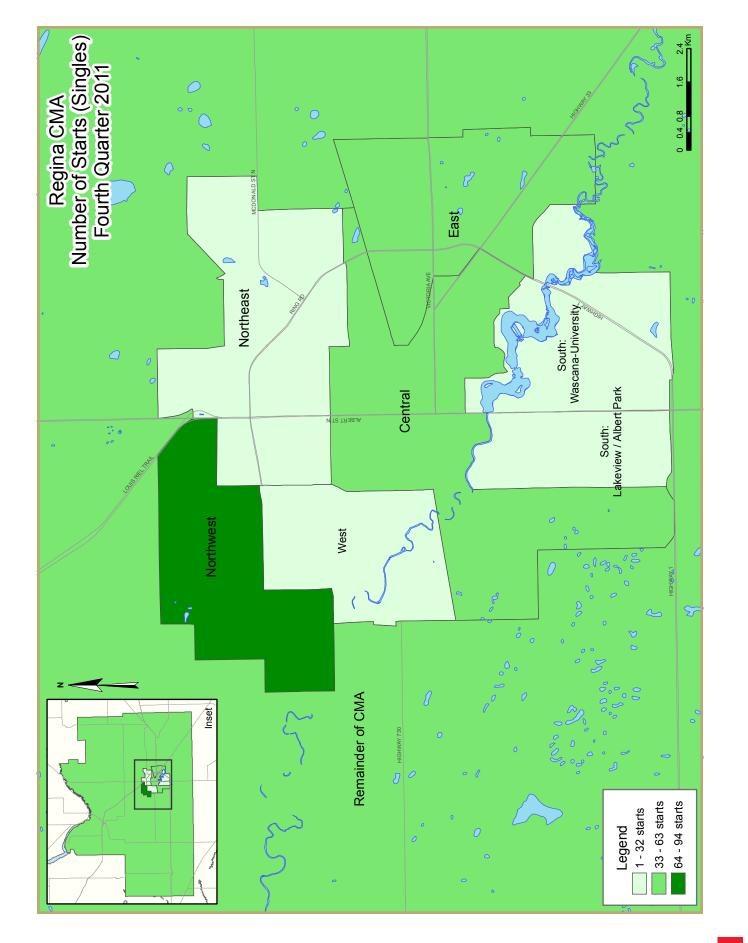
Regina's economy continued to expand in 2011, typified by robust job creation and a declining unemployment rate. Total employment in Regina averaged 122,800 positions in 2011, representing a 3.3 per cent gain or 3,900 new jobs over 2010 levels. Provincially, Regina was among the top performers as employment growth in Saskatchewan was comparatively lower at 0.3 per cent. Fuelling local housing markets, all of the job gains in 2011 were full-time positions as the low unemployment rate resulted in the promotion from part-time to full-time jobs. In the fourth quarter of 2011, the unemployment rate in Regina averaged 3.3 per cent, down from 4.2 per cent in the previous year and among the lowest in Canada. Given the low unemployment rate and full-time job gains, growth in average weekly earnings was relatively strong in 2011. Earnings growth in Regina averaged 6.6 per cent in 2011, up from an average gain of 2.6 per cent in 2010.

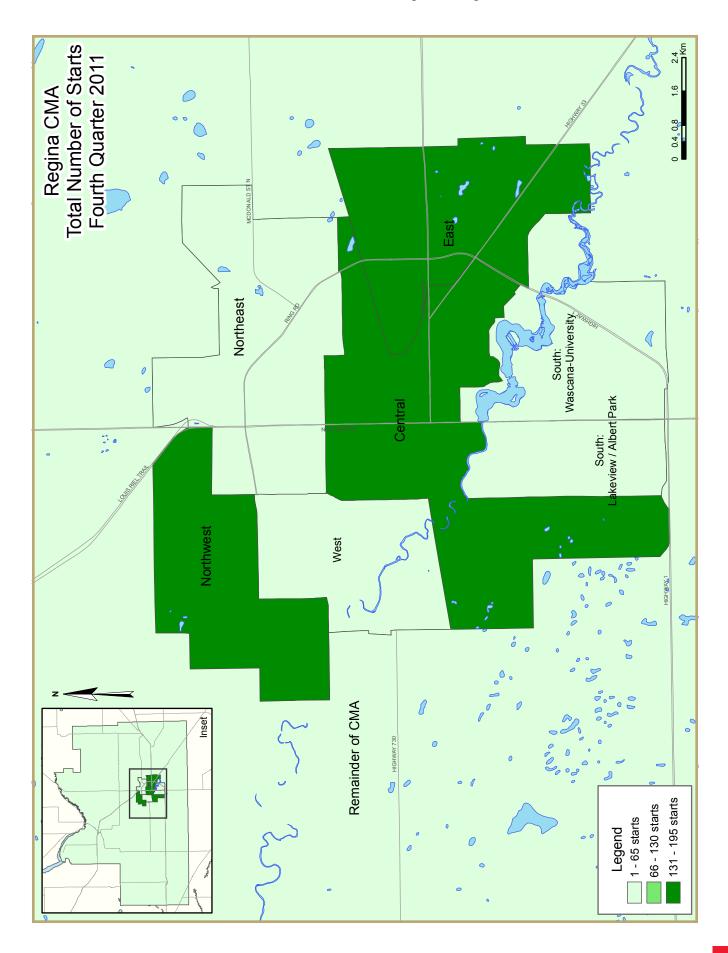
Given steady employment expansion and low unemployment rate, net migration to Saskatchewan continued to improve in the third quarter. Statistics Canada estimates for the third guarter showed that Saskatchewan experienced a net gain of 3,970 people from July to September compared to 2,640 one year earlier. This represents the strongest quarterly performance on record going back to 1981 and helped lift year-to-date net migration to 8,793 people, 12 per cent higher than the previous year. Stronger inflows of international migrants and nonpermanent residents helped bolster total net migration through the first nine months of 2011, as interprovincial migration has moderated. To the end of September 2011, interprovincial migration to Saskatchewan declined 20 per cent, largely due to losses in the first quarter of the year. Collectively, international migration and non-permanent residents are on pace for a record high in 2011, increasing 20 per cent after three quarters.

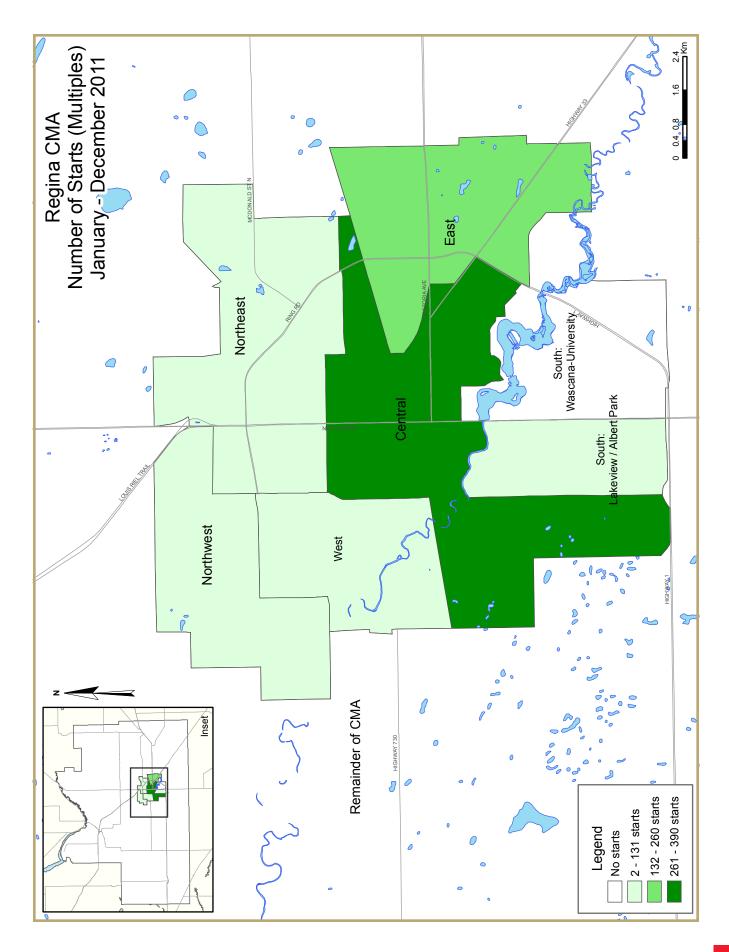


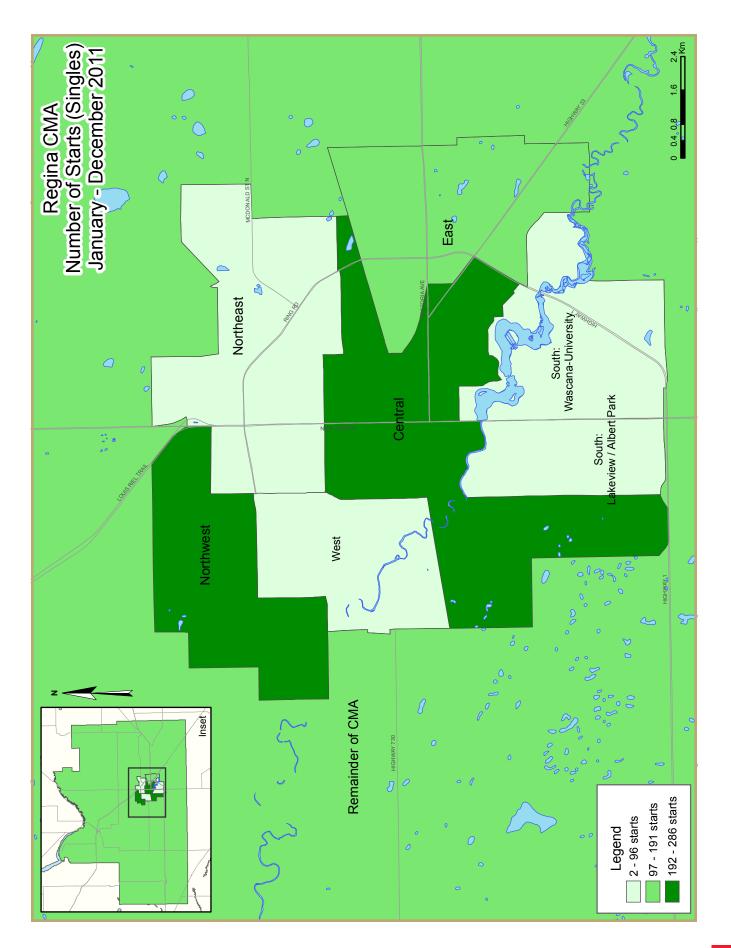
Source: Statistics Canada Regina, SA Employment, All Ages (15+), Total, Both sexes

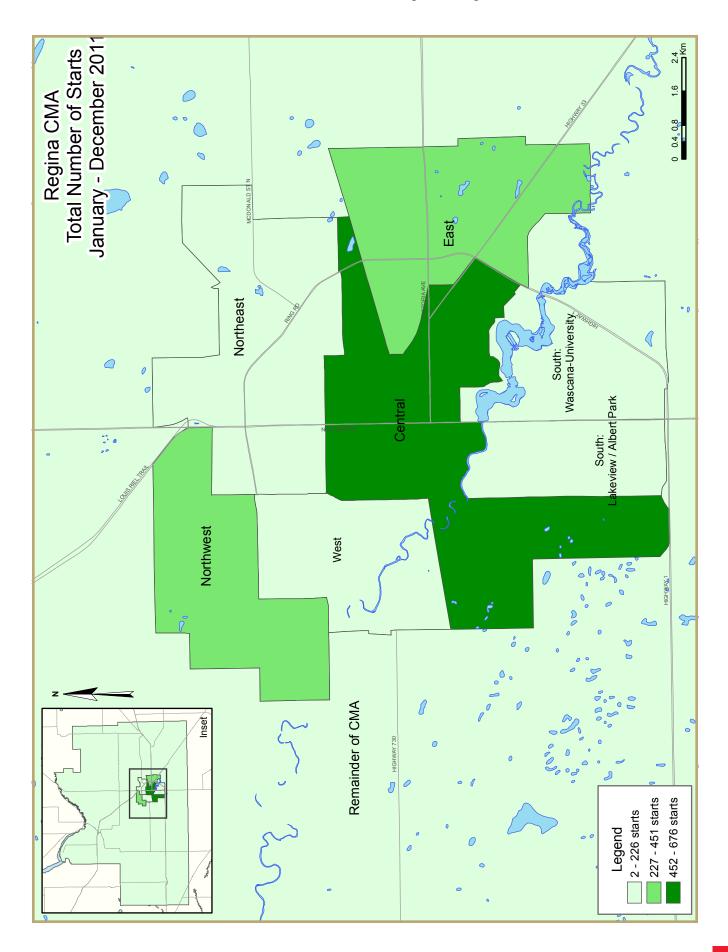












HOUSING NOW REPORT TABLES

Available in ALL reports:

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- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
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- I.2 History of Housing Activity (once a year)
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- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
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- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

SYMBOLS

| n/a | Not a | pplicable |
|-----|-------|-----------|
|-----|-------|-----------|

- * Totals may not add up due to co-operatives and unknown market types
- ** Percent change > 200%
 - Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

| | Table I: F | lousing A | Activity S | ummary | of Regina | | | | |
|-----------------------------------|------------|-----------|----------------------|-----------|-----------------|-----------------|-----------------------------|-----------------|--------|
| | | Fοι | urth Quai | rter 2011 | | | | | |
| | | | Owne | rship | | | Ren | | |
| | | Freehold | | C | Condominium | 1 | Ken | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* |
| STARTS | | | | | | | | | |
| Q4 2011 | 268 | 22 | 0 | 0 | 14 | 166 | 6 | 78 | 554 |
| Q4 2010 | 175 | 4 | 0 | 2 | 47 | 38 | 10 | 150 | 426 |
| % Change | 53.1 | ** | n/a | -100.0 | -70.2 | ** | -40.0 | -48.0 | 30.0 |
| Year-to-date 2011 | 954 | 38 | 0 | I | 134 | 349 | 49 | 169 | 1,694 |
| Year-to-date 2010 | 700 | 8 | 0 | 4 | 4 | 268 | 76 | 150 | 1,347 |
| % Change | 36.3 | ** | n/a | -75.0 | -5.0 | 30.2 | -35.5 | 12.7 | 25.8 |
| UNDER CONSTRUCTION | | | | | | | | | |
| Q4 2011 | 838 | 42 | 0 | 2 | 122 | 438 | 67 | 164 | 1,673 |
| Q4 2010 | 579 | 8 | 0 | 2 | 125 | 369 | 61 | 150 | 1,294 |
| % Change | 44.7 | ** | n/a | 0.0 | -2.4 | 18.7 | 9.8 | 9.3 | 29.3 |
| COMPLETIONS | | | | | | | | | |
| Q4 2011 | 222 | 0 | 0 | 1 | 14 | 46 | 6 | 0 | 289 |
| Q4 2010 | 176 | 4 | 0 | I | 46 | 55 | 13 | 39 | 334 |
| % Change | 26.1 | -100.0 | n/a | 0.0 | -69.6 | -16.4 | -53.8 | -100.0 | -13.5 |
| Year-to-date 2011 | 686 | 4 | 0 | I | 104 | 200 | 64 | 155 | 1,214 |
| Year-to-date 2010 | 736 | 10 | 0 | 7 | 129 | 214 | 22 | 39 | 1,157 |
| % Change | -6.8 | -60.0 | n/a | -85.7 | -19.4 | -6.5 | 190.9 | ** | 4.9 |
| COMPLETED & NOT ABSORB | ED | | | | | | | | |
| Q4 2011 | 67 | I | 0 | 0 | 9 | 29 | 0 | 0 | 106 |
| Q4 2010 | 37 | 3 | 0 | I | 7 | 69 | 0 | 0 | 117 |
| % Change | 81.1 | -66.7 | n/a | -100.0 | 28.6 | -58.0 | n/a | n/a | -9.4 |
| ABSORBED | | | | | | | | | |
| Q4 2011 | 208 | 0 | 0 | I | 15 | 56 | 6 | 0 | 286 |
| Q4 2010 | 174 | 2 | 0 | 0 | 47 | 63 | 13 | 0 | 299 |
| % Change | 19.5 | -100.0 | n/a | n/a | -68.1 | -11.1 | -53.8 | n/a | -4.3 |
| Year-to-date 2011 | 651 | 6 | 0 | 2 | 102 | 240 | 62 | 155 | 1,218 |
| Year-to-date 2010 | 736 | 6 | 0 | 6 | 116 | 243 | 24 | 0 | 1,131 |
| % Change | -11.5 | 0.0 | n/a | -66.7 | -12.1 | -1.2 | 158.3 | n/a | 7.7 |

| | Table I.I: | | | | | narket | | | |
|-------------------------------|------------|----------|----------------------|----------|---|-----------------|-----------------------------|-----------------|--------|
| | | Fοι | irth Quar | ter 2011 | | | | | |
| | | | Owne | rship | | | Ren | tal | |
| | | Freehold | | C | Condominium | 1 | Ken | T 14 | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* |
| STARTS | | | | | | | | | |
| Central | | | | | | | | | |
| Q4 2011 | 61 | 16 | 0 | 0 | 14 | 20 | 6 | 78 | 195 |
| Q4 2010 | 36 | 2 | 0 | 0 | 15 | 38 | 10 | 150 | 251 |
| South: Lakeview / Albert Park | | | | | | | | | |
| Q4 2011 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 |
| Q4 2010 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| South: Wascana-Univerity | | | | | | | | | |
| Q4 2011 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| Q4 2010 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| East | | | | | | | | | |
| Q4 2011 | 63 | 0 | 0 | 0 | 0 | 98 | 0 | 0 | 161 |
| Q4 2010 | 44 | 0 | 0 | 2 | 18 | 0 | 0 | 0 | 64 |
| West | | | | | , i i i i i i i i i i i i i i i i i i i | | | | |
| Q4 2011 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| Q4 2010 | 1 | 0 | 0 | 0 | 14 | 0 | 0 | 0 | 15 |
| Northeast | | | | | , i i i i i i i i i i i i i i i i i i i | | | | |
| Q4 2011 | 7 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 13 |
| Q4 2010 | 15 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 15 |
| Northwest | | | | | , i i i i i i i i i i i i i i i i i i i | | | | |
| Q4 2011 | 94 | 0 | 0 | 0 | 0 | 48 | 0 | 0 | 142 |
| Q4 2010 | 39 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 39 |
| Remainder of the CMA | | | | | | | | | |
| Q4 2011 | 33 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 33 |
| Q4 2010 | 38 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 40 |
| Regina CMA | | | | | | | | | |
| Q4 2011 | 268 | 22 | 0 | 0 | 14 | 166 | 6 | 78 | 554 |
| Q4 2010 | 175 | 4 | 0 | 2 | 47 | 38 | 10 | 150 | 426 |

| | Table I.I: | Housing | Activity | Summar | y by Subr | narket | | | | |
|-------------------------------|------------|----------|----------------------|-----------|---------------------------------------|-----------------|-----------------------------|-----------------|--------|--|
| | | Fοι | urth Quai | rter 2011 | | | | | | |
| | | | Owne | rship | | | Dam | 4al | | |
| | | Freehold | | C | Condominium | | | Rental | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* | |
| UNDER CONSTRUCTION | | | | | | | | | | |
| Central | | | | | | | | | | |
| Q4 2011 | 217 | 30 | 0 | 0 | 99 | 97 | 23 | 164 | 630 | |
| Q4 2010 | 122 | 4 | 0 | 0 | 35 | 127 | 26 | 150 | 464 | |
| South: Lakeview / Albert Park | | | | | | | | | | |
| Q4 2011 | 12 | 0 | 0 | 0 | 0 | 36 | 0 | 0 | 48 | |
| Q4 2010 | 11 | 0 | 0 | 0 | 0 | 34 | 0 | 0 | 45 | |
| South: Wascana-Univerity | | | | | | | | | | |
| Q4 2011 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | |
| Q4 2010 | 0 | 0 | 0 | 0 | 12 | 38 | 0 | 0 | 50 | |
| East | | | | | · · · · · · · · · · · · · · · · · · · | | | | | |
| Q4 2011 | 156 | 0 | 0 | 2 | 12 | 241 | 12 | 0 | 423 | |
| Q4 2010 | 115 | 0 | 0 | 2 | 48 | 170 | 0 | 0 | 335 | |
| West | | | | | | | | | | |
| Q4 2011 | 10 | 0 | 0 | 0 | П | 0 | 8 | 0 | 29 | |
| Q4 2010 | 6 | 0 | 0 | 0 | 22 | 0 | 0 | 0 | 28 | |
| Northeast | | | | | | | | | | |
| Q4 2011 | 21 | 8 | 0 | 0 | 0 | 0 | 24 | 0 | 53 | |
| Q4 2010 | 28 | 0 | 0 | 0 | 0 | 0 | 35 | 0 | 63 | |
| Northwest | | | | | | | | | | |
| Q4 2011 | 205 | 2 | 0 | 0 | 0 | 64 | 0 | 0 | 271 | |
| Q4 2010 | 114 | 0 | 0 | 0 | 8 | 0 | 0 | 0 | 122 | |
| Remainder of the CMA | | | | | | | | | | |
| Q4 2011 | 215 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 217 | |
| Q4 2010 | 183 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 187 | |
| Regina CMA | | | | | | | | | | |
| Q4 2011 | 838 | 42 | 0 | 2 | 122 | 438 | 67 | 164 | 1,673 | |
| Q4 2010 | 579 | 8 | 0 | 2 | 125 | 369 | 61 | 150 | 1,294 | |

| | Table 1.1: | | | | | narket | | | | |
|-------------------------------|------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|--|
| | | Fοι | irth Quai | | | | | | | |
| | | | Owne | rship | | | Ren | tal | | |
| | | Freehold | | C | Condominium | | | Kentai | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* | |
| COMPLETIONS | | | | | | | | | | |
| Central | | | | | | | | | | |
| Q4 2011 | 67 | 0 | 0 | 0 | 0 | 6 | 2 | 0 | 75 | |
| Q4 2010 | 36 | 2 | 0 | 0 | 0 | 20 | 6 | 39 | 103 | |
| South: Lakeview / Albert Park | | | | | | | | | | |
| Q4 2011 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | |
| Q4 2010 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | I | |
| South: Wascana-Univerity | | | | | | | | | | |
| Q4 2011 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Q4 2010 | 0 | 0 | 0 | 0 | 7 | 0 | 0 | 0 | 7 | |
| East | | | | | | | | | | |
| Q4 2011 | 35 | 0 | 0 | 0 | 12 | 0 | 0 | 0 | 47 | |
| Q4 2010 | 39 | 0 | 0 | 0 | 24 | 35 | 0 | 0 | 98 | |
| West | | | | | | | | | | |
| Q4 2011 | 0 | 0 | 0 | I | 2 | 0 | 0 | 0 | 3 | |
| Q4 2010 | 7 | 0 | 0 | 1 | 2 | 0 | 2 | 0 | 12 | |
| Northeast | | | | | | | | | | |
| Q4 2011 | 12 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 16 | |
| Q4 2010 | 5 | 0 | 0 | 0 | 0 | 0 | 5 | 0 | 10 | |
| Northwest | | | | | | | | | | |
| Q4 2011 | 59 | 0 | 0 | 0 | 0 | 40 | 0 | 0 | 99 | |
| Q4 2010 | 43 | 0 | 0 | 0 | 13 | 0 | 0 | 0 | 56 | |
| Remainder of the CMA | | | | | | | | | | |
| Q4 2011 | 47 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 47 | |
| Q4 2010 | 45 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 47 | |
| Regina CMA | | | | | | | | | | |
| Q4 2011 | 222 | 0 | 0 | I | 14 | 46 | 6 | 0 | 289 | |
| Q4 2010 | 176 | 4 | 0 | I | 46 | 55 | 13 | 39 | 334 | |

| | Table I.I: | | | | | narket | | | | |
|----------------------------------|------------|----------|----------------------|-----------|-----------------|-----------------|-----------------------------|-----------------|--------|--|
| | | Fοι | urth Quai | rter 2011 | | | | | | |
| | | | Owne | rship | | | Pon | to] | | |
| | | Freehold | | C | Condominium | | | Rental | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* | |
| COMPLETED & NOT ABSOR | BED | | | | | | | | | |
| Central | | | | | | | | | | |
| Q4 2011 | 30 | 0 | 0 | 0 | 0 | I | 0 | 0 | 31 | |
| Q4 2010 | 12 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 14 | |
| South: Lakeview / Albert Park | | | | | | | | | | |
| Q4 2011 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Q4 2010 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| South: Wascana-Univerity | | | | | | | | | | |
| Q4 2011 | 0 | 0 | 0 | 0 | 0 | 24 | 0 | 0 | 24 | |
| Q4 2010 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| East | | | | | | | | | | |
| Q4 2011 | 21 | 0 | 0 | 0 | 6 | 4 | 0 | 0 | 31 | |
| Q4 2010 | 15 | 0 | 0 | 0 | 4 | 42 | 0 | 0 | 61 | |
| West | | | | | | | | | | |
| Q4 2011 | 1 | 0 | 0 | 0 | 3 | 0 | 0 | 0 | 4 | |
| Q4 2010 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 1 | |
| Northeast | | | | | | | | | | |
| Q4 2011 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Q4 2010 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | |
| Northwest | | | | | | | | | | |
| Q4 2011 | 13 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 13 | |
| Q4 2010 | 8 | 0 | 0 | 0 | 3 | 27 | 0 | 0 | 38 | |
| Remainder of the CMA | | | | | | | | | | |
| Q4 2011 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | |
| Q4 2010 | 1 | I | 0 | 0 | 0 | 0 | 0 | 0 | 2 | |
| Regina CMA | | | | | | | | | | |
| Q4 2011 | 67 | I | 0 | 0 | 9 | 29 | 0 | 0 | 106 | |
| Q4 2010 | 37 | 3 | 0 | 1 | 7 | 69 | 0 | 0 | 117 | |

| | Table I.I: | | | | | narket | | | |
|-------------------------------|------------|----------|----------------------|--------|---------------------------------------|-----------------|-----------------------------|-----------------|---------------------|
| | | Fοι | urth Quar | | | | | | |
| | | | Owne | rship | | | Ren | tal | |
| | | Freehold | | C | Condominium | 1 | | Total* | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | I Otal ¹ |
| ABSORBED | | | | | | | | | |
| Central | | | | | | | | | |
| Q4 2011 | 54 | 0 | 0 | 0 | 5 | 11 | 2 | 0 | 72 |
| Q4 2010 | 34 | 0 | 0 | 0 | 0 | 20 | 6 | 0 | 60 |
| South: Lakeview / Albert Park | | | | | | | | | |
| Q4 2011 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| Q4 2010 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | I |
| South: Wascana-Univerity | | | | | | | | | |
| Q4 2011 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Q4 2010 | 0 | 0 | 0 | 0 | 7 | 0 | 0 | 0 | 7 |
| East | | | | | · · · · · · · · · · · · · · · · · · · | | | | |
| Q4 2011 | 32 | 0 | 0 | 0 | 8 | I | 0 | 0 | 41 |
| Q4 2010 | 39 | 0 | 0 | 0 | 23 | 29 | 0 | 0 | 91 |
| West | | | | | | | | | |
| Q4 2011 | 0 | 0 | 0 | 1 | 2 | 0 | 0 | 0 | 3 |
| Q4 2010 | 7 | 0 | 0 | 0 | 4 | 0 | 2 | 0 | 13 |
| Northeast | | | | | | | | | |
| Q4 2011 | 13 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | 17 |
| Q4 2010 | 4 | 0 | 0 | 0 | 0 | 6 | 5 | 0 | 15 |
| Northwest | | | | | | | | | |
| Q4 2011 | 60 | 0 | 0 | 0 | 0 | 44 | 0 | 0 | 104 |
| Q4 2010 | 45 | 0 | 0 | 0 | 13 | 8 | 0 | 0 | 66 |
| Remainder of the CMA | | | | | | | | | |
| Q4 2011 | 47 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 47 |
| Q4 2010 | 44 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 46 |
| Regina CMA | | | | | | | | | |
| Q4 2011 | 208 | 0 | 0 | I | 15 | 56 | 6 | 0 | 286 |
| Q4 2010 | 174 | 2 | 0 | 0 | 47 | 63 | 13 | 0 | 299 |

| | Table 1.2: History of Housing Starts of Regina CMA2002 - 2011 | | | | | | | | | | | | | |
|----------|---|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|--|--|--|
| | | | Owne | | | | | | | | | | | |
| | | Freehold | | C | Condominium | 1 | Ren | | | | | | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* | | | | | |
| 2011 | 954 | 38 | 0 | I | 134 | 349 | 49 | 169 | 694, ا | | | | | |
| % Change | 36.3 | ** | n/a | -75.0 | -5.0 | 30.2 | -35.5 | 12.7 | 25.8 | | | | | |
| 2010 | 700 | 8 | 0 | 4 | 141 | 268 | 76 | 150 | 1,347 | | | | | |
| % Change | 24.1 | -33.3 | n/a | -20.0 | 54.9 | 42.6 | n/a | 114.3 | 44.8 | | | | | |
| 2009 | 564 | 12 | 0 | 5 | 91 | 188 | 0 | 70 | 930 | | | | | |
| % Change | -41.9 | 20.0 | n/a | -44.4 | -2.2 | -26.0 | n/a | 79.5 | -32.4 | | | | | |
| 2008 | 970 | 10 | 0 | 9 | 93 | 254 | 0 | 39 | 1,375 | | | | | |
| % Change | 15.1 | 150.0 | n/a | -55.0 | -61.9 | 6.3 | -100.0 | -17.0 | -1.6 | | | | | |
| 2007 | 843 | 4 | 0 | 20 | 244 | 239 | 1 | 47 | 1,398 | | | | | |
| % Change | 16.6 | -33.3 | n/a | -23.1 | 9.4 | n/a | -83.3 | ** | 41.8 | | | | | |
| 2006 | 723 | 6 | 0 | 26 | 223 | 0 | 6 | 2 | 986 | | | | | |
| % Change | 27.7 | -25.0 | -100.0 | ** | 15.5 | -100.0 | 0.0 | -94.7 | 11.0 | | | | | |
| 2005 | 566 | 8 | 1 | 6 | 193 | 70 | 6 | 38 | 888 | | | | | |
| % Change | -4.6 | ** | n/a | -50.0 | -38.9 | -74.5 | -86.0 | ** | -28.5 | | | | | |
| 2004 | 593 | 2 | 0 | 12 | 316 | 274 | 43 | 2 | 1,242 | | | | | |
| % Change | 17.2 | n/a | -100.0 | -20.0 | 88.1 | 40.5 | ** | n/a | 39.7 | | | | | |
| 2003 | 506 | 0 | 1 | 15 | 168 | 195 | 4 | 0 | 889 | | | | | |
| % Change | ١.2 | -100.0 | -75.0 | ** | ** | 93.I | 33.3 | n/a | 36.6 | | | | | |
| 2002 | 500 | 2 | 4 | 4 | 37 | 101 | 3 | 0 | 651 | | | | | |

| | Table 2: Starts by Submarket and by Dwelling Type Fourth Quarter 2011 | | | | | | | | | | | | | |
|-------------------------------|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|-------------|--|--|--|
| | Sir | ıgle | Se | mi | Re | w | Apt. & | Other | | | | | | |
| Submarket | Q4 2011 | Q4 2010 | Q4 2011 | Q4 2010 | Q4 2011 | Q4 2010 | Q4 2011 | Q4 2010 | Q4 2011 | Q4 2010 | % Change | | | |
| Central | 61 | 36 | 22 | 12 | 14 | 15 | 98 | 188 | 195 | 251 | -22.3 | | | |
| South: Lakeview / Albert Park | 7 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 2 | ** | | | |
| South: Wascana-Univerity | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | I | 0 | n/a | | | |
| East | 63 | 46 | 0 | 0 | 0 | 18 | 98 | 0 | 161 | 64 | 151.6 | | | |
| West | 2 | I | 0 | 2 | 0 | 12 | 0 | 0 | 2 | 15 | -86.7 | | | |
| Northeast | 7 | 15 | 6 | 0 | 0 | 0 | 0 | 0 | 13 | 15 | -13.3 | | | |
| Northwest | 94 | 39 | 0 | 0 | 0 | 0 | 48 | 0 | 142 | 39 | ** | | | |
| Remainder of the CMA | 33 | 38 | 0 | 2 | 0 | 0 | 0 | 0 | 33 | 40 | -17.5 | | | |
| Regina CMA | 268 | 177 | 28 | 16 | 14 | 45 | 244 | 188 | 554 | 426 | 30.0 | | | |

| 1 | Table 2.1: Starts by Submarket and by Dwelling Type January - December 2011 | | | | | | | | | | | | | |
|-------------------------------|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--|--|--|
| | Sing | gle | Sei | ni | Ro | w | Apt. & | Other | | Total | | | | |
| Submarket | YTD 2011 | YTD 2010 | YTD 2011 | YTD 2010 | YTD 2011 | YTD 2010 | YTD 2011 | YTD 2010 | YTD 2011 | YTD 2010 | % Change | | | |
| Central | 286 | 151 | 42 | 38 | 87 | 35 | 261 | 315 | 676 | 539 | 25.4 | | | |
| South: Lakeview / Albert Park | 12 | 7 | 0 | 0 | 0 | 0 | 2 | 34 | 14 | 41 | -65.9 | | | |
| South: Wascana-Univerity | 2 | 0 | 0 | 0 | 0 | 4 | 0 | 0 | 2 | 4 | -50.0 | | | |
| East | 181 | 167 | 0 | 4 | 45 | 60 | 151 | 69 | 377 | 300 | 25.7 | | | |
| West | 17 | 15 | 2 | 8 | 0 | 16 | 0 | 0 | 19 | 39 | -51.3 | | | |
| Northeast | 25 | 37 | 22 | 38 | 20 | 0 | 0 | 0 | 67 | 75 | -10.7 | | | |
| Northwest | 267 | 172 | 0 | 4 | 0 | 12 | 104 | 0 | 371 | 188 | 97.3 | | | |
| Remainder of the CMA | 168 | 159 | 0 | 2 | 0 | 0 | 0 | 0 | 168 | 161 | 4.3 | | | |
| Regina CMA | 958 | 708 | 66 | 94 | 152 | 127 | 518 | 418 | 1,694 | 1,347 | 25.8 | | | |

| Table 2.2: S | Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market Fourth Quarter 2011 | | | | | | | | | | | | | | |
|-------------------------------|--|---------|---------|---------|------------------|---------|---------|---------|--|--|--|--|--|--|--|
| | | Rc | w | | | Apt. & | Other | | | | | | | | |
| Submarket | Freeho Condor | | Ren | Ital | Freeho Condor | | Ren | ital | | | | | | | |
| | Q4 2011 | Q4 2010 | Q4 2011 | Q4 2010 | Q4 2011 | Q4 2010 | Q4 2011 | Q4 2010 | | | | | | | |
| Central | 14 | 15 | 0 | 0 | 20 | 38 | 78 | 150 | | | | | | | |
| South: Lakeview / Albert Park | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| South: Wascana-Univerity | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| East | 0 | 18 | 0 | 0 | 98 | 0 | 0 | 0 | | | | | | | |
| West | 0 | 12 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| Northeast | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| Northwest | 0 | 0 | 0 | 0 | 48 | 0 | 0 | 0 | | | | | | | |
| Remainder of the CMA | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| Regina CMA | I4 45 0 0 I66 38 78 | | | | | | | | | | | | | | |

| Table 2.3: S | Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market January - December 2011 | | | | | | | | | | | | | | |
|-------------------------------|--|----------|----------|----------|------------------|----------|----------|----------|--|--|--|--|--|--|--|
| | | Ro | w | | | Apt. & | Other | | | | | | | | |
| Submarket | Freeho Condor | | Rer | ntal | Freeho Condoi | | Rer | ntal | | | | | | | |
| | YTD 2011 | YTD 2010 | YTD 2011 | YTD 2010 | YTD 2011 | YTD 2010 | YTD 2011 | YTD 2010 | | | | | | | |
| Central | 87 | 35 | 0 | 0 | 92 | 165 | 169 | I 50 | | | | | | | |
| South: Lakeview / Albert Park | 0 | 0 | 0 | 0 | 2 | 34 | 0 | 0 | | | | | | | |
| South: Wascana-Univerity | 0 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| East | 45 | 60 | 0 | 0 | 151 | 69 | 0 | 0 | | | | | | | |
| West | 0 | 16 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| Northeast | 0 | 0 | 20 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| Northwest | 0 12 | | 0 | 0 | 104 | 0 | 0 | 0 | | | | | | | |
| Remainder of the CMA | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | | |
| Regina CMA | 132 | 127 | 20 | 0 | 349 | 268 | 169 | 150 | | | | | | | |

| Table 2.4: Starts by Submarket and by Intended Market Fourth Quarter 2011 | | | | | | | | | | | | |
|--|---------|---------|---------|---------|---------|---------|---------|---------|--|--|--|--|
| Submarket Freehold Condominium Rental Total* | | | | | | | | | | | | |
| Submarket | Q4 2011 | Q4 2010 | | | | |
| Central | 77 | 38 | 34 | 53 | 84 | 160 | 195 | 251 | | | | |
| South: Lakeview / Albert Park | 7 | 2 | 0 | 0 | 0 | 0 | 7 | 2 | | | | |
| South: Wascana-Univerity | 1 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | | | | |
| East | 63 | 44 | 98 | 20 | 0 | 0 | 161 | 64 | | | | |
| West | 2 | 1 | 0 | 14 | 0 | 0 | 2 | 15 | | | | |
| Northeast | 13 | 15 | 0 | 0 | 0 | 0 | 13 | 15 | | | | |
| Northwest | 94 | 39 | 48 | 0 | 0 | 0 | 142 | 39 | | | | |
| Remainder of the CMA 33 40 0 0 0 0 33 4 | | | | | | | | | | | | |
| Regina CMA | 290 | 179 | 180 | 87 | 84 | 160 | 554 | 426 | | | | |

| Table 2.5: Starts by Submarket and by Intended Market January - December 2011 | | | | | | | | | | | | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|--|--|--|--|
| Freehold Condominium Rental Total* | | | | | | | | | | | | |
| Submarket | YTD 2011 | YTD 2010 | | | | |
| Central | 311 | 157 | 179 | 200 | 186 | 182 | 676 | 539 | | | | |
| South: Lakeview / Albert Park | 12 | 7 | 2 | 34 | 0 | 0 | 14 | 41 | | | | |
| South: Wascana-Univerity | 2 | 0 | 0 | 4 | 0 | 0 | 2 | 4 | | | | |
| East | 181 | 165 | 196 | 135 | 0 | 0 | 377 | 300 | | | | |
| West | 16 | 13 | 3 | 24 | 0 | 2 | 19 | 39 | | | | |
| Northeast | 35 | 33 | 0 | 0 | 32 | 42 | 67 | 75 | | | | |
| Northwest | 0 | 0 | 371 | 188 | | | | | | | | |
| Remainder of the CMA | 168 | 161 | 0 | 0 | 0 | 0 | 168 | 161 | | | | |
| Regina CMA | 992 | 708 | 484 | 413 | 218 | 226 | 1,694 | 1,347 | | | | |

| Tat | Table 3: Completions by Submarket and by Dwelling Type Fourth Quarter 2011 | | | | | | | | | | | | | |
|-------------------------------|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|-------------|--|--|--|
| | Single | | Se | mi | Ro | w | Apt. & | Other | | | | | | |
| Submarket | Q4 2011 | Q4 2010 | Q4 2011 | Q4 2010 | Q4 2011 | Q4 2010 | Q4 2011 | Q4 2010 | Q4 2011 | Q4 2010 | % Change | | | |
| Central | 67 | 36 | 2 | 8 | 0 | 0 | 6 | 59 | 75 | 103 | -27.2 | | | |
| South: Lakeview / Albert Park | 2 | I | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 1 | 100.0 | | | |
| South: Wascana-Univerity | 0 | 0 | 0 | 0 | 0 | 7 | 0 | 0 | 0 | 7 | -100.0 | | | |
| East | 35 | 39 | 0 | 2 | 12 | 22 | 0 | 35 | 47 | 98 | -52.0 | | | |
| West | 1 | 8 | 2 | 4 | 0 | 0 | 0 | 0 | 3 | 12 | -75.0 | | | |
| Northeast | 12 | 8 | 4 | 2 | 0 | 0 | 0 | 0 | 16 | 10 | 60.0 | | | |
| Northwest | 59 | 43 | 0 | 2 | 0 | 11 | 40 | 0 | 99 | 56 | 76.8 | | | |
| Remainder of the CMA | 47 | 45 | 0 | 2 | 0 | 0 | 0 | 0 | 47 | 47 | 0.0 | | | |
| Regina CMA | 223 | 180 | 8 | 20 | 12 | 40 | 46 | 94 | 289 | 334 | -13.5 | | | |

| Tabl | Table 3.1: Completions by Submarket and by Dwelling Type January - December 2011 | | | | | | | | | | | | | |
|---|---|------|------|------|------|------|------|------|-------|-------|--------|--|--|--|
| | Single Semi Row Apt. & Other Total | | | | | | | | | | | | | |
| Submarket | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | % | | | |
| | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | 2011 | 2010 | Change | | | |
| Central | 190 | 102 | 22 | 16 | 23 | 14 | 277 | 83 | 512 | 215 | 138.1 | | | |
| South: Lakeview / Albert Park | 11 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 11 | 5 | 120.0 | | | |
| South: Wascana-Univerity | 0 | 2 | 0 | 0 | 12 | 7 | 38 | 0 | 50 | 9 | ** | | | |
| East | 139 | 188 | 2 | 2 | 46 | 38 | 0 | 83 | 187 | 311 | -39.9 | | | |
| West | 5 | 11 | 2 | 6 | 11 | 12 | 0 | 0 | 18 | 29 | -37.9 | | | |
| Northeast | 33 | 31 | 44 | 4 | 0 | 0 | 0 | 33 | 77 | 68 | 13.2 | | | |
| Northwest | 173 | 233 | 2 | 2 | 6 | 50 | 40 | 54 | 221 | 339 | -34.8 | | | |
| Remainder of the CMA 136 177 2 4 0 0 0 138 181 -2 | | | | | | | | | | | -23.8 | | | |
| Regina CMA | 687 | 749 | 74 | 34 | 98 | 121 | 355 | 253 | 1,214 | 1,157 | 4.9 | | | |

| Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market Fourth Quarter 2011 | | | | | | | | | | | | | |
|---|---------------------------|----|-----|-----|------------------|----|--------|----|--|--|--|--|--|
| Row Apt. & Other | | | | | | | | | | | | | |
| Submarket | Freeho Condor | | Ren | tal | Freeho Condor | | Rental | | | | | | |
| Q4 2011 Q4 2010 Q4 2010 Q4 2011 Q4 2011 Q4 2010 Q4 2010 Q4 2011 Q4 2010 Q4 2011 Q4 2011 Q4 2010 Q4 2011 <t< th=""></t<> | | | | | | | | | | | | | |
| Central | 0 | 0 | 0 | 0 | 6 | 20 | 0 | 39 | | | | | |
| South: Lakeview / Albert Park | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| South: Wascana-Univerity | 0 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| East | 12 | 22 | 0 | 0 | 0 | 35 | 0 | 0 | | | | | |
| West | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| Northeast | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| Northwest | Northwest 0 11 0 0 40 0 0 | | | | | | | | | | | | |
| Remainder of the CMA | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| Regina CMA | 12 | 40 | 0 | 0 | 46 | 55 | 0 | 39 | | | | | |

| Table 3.3: Com | Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market January - December 2011 | | | | | | | | | | | | | |
|-------------------------------|---|----------|----------|----------|------------------|----------|----------|----------|--|--|--|--|--|--|
| | Row Apt. & Other | | | | | | | | | | | | | |
| Submarket | Freeho Condor | | Rer | ntal | Freeho Condoi | | Rental | | | | | | | |
| | YTD 2011 | YTD 2010 | YTD 2011 | YTD 2010 | YTD 2011 | YTD 2010 | YTD 2011 | YTD 2010 | | | | | | |
| Central | 23 | 14 | 0 | 0 | 122 | 44 | 155 | 39 | | | | | | |
| South: Lakeview / Albert Park | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| South: Wascana-Univerity | 12 | 7 | 0 | 0 | 38 | 0 | 0 | 0 | | | | | | |
| East | 46 | 38 | 0 | 0 | 0 | 83 | 0 | 0 | | | | | | |
| West | 11 | 12 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| Northeast | 0 | 0 | 0 | 0 | 0 | 33 | 0 | 0 | | | | | | |
| Northwest | 6 | 50 | 0 | 0 | 40 | 54 | 0 | 0 | | | | | | |
| Remainder of the CMA | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | | |
| Regina CMA | 98 | 121 | 0 | 0 | 200 | 214 | 155 | 39 | | | | | | |

| Table 3.4: Completions by Submarket and by Intended Market Fourth Quarter 2011 | | | | | | | | | | | | | |
|---|-----|-----|----|-----|---|----|-----|-----|--|--|--|--|--|
| Submarket Freehold Condominium Rental Total* | | | | | | | | | | | | | |
| Q4 2011 Q4 2010 Q4 2011 Q4 2010 Q4 2010 Q4 2011 Q4 2010 Q4 2010 Q4 2011 <t< th=""></t<> | | | | | | | | | | | | | |
| Central 67 38 6 20 2 45 75 10 | | | | | | | | | | | | | |
| South: Lakeview / Albert Park | 2 | 1 | 0 | 0 | 0 | 0 | 2 | I | | | | | |
| South: Wascana-Univerity | 0 | 0 | 0 | 7 | 0 | 0 | 0 | 7 | | | | | |
| East | 35 | 39 | 12 | 59 | 0 | 0 | 47 | 98 | | | | | |
| West | 0 | 7 | 3 | 3 | 0 | 2 | 3 | 12 | | | | | |
| Northeast | 12 | 5 | 0 | 0 | 4 | 5 | 16 | 10 | | | | | |
| Northwest | 59 | 43 | 40 | 13 | 0 | 0 | 99 | 56 | | | | | |
| Remainder of the CMA 47 47 0 0 0 0 47 47 | | | | | | | | | | | | | |
| Regina CMA | 222 | 180 | 61 | 102 | 6 | 52 | 289 | 334 | | | | | |

| Table | Table 3.5: Completions by Submarket and by Intended Market January - December 2011 | | | | | | | | | | | | | |
|--|---|----------|----------|----------|----------|----------|----------|----------|--|--|--|--|--|--|
| Submarket | Free | hold | Condo | minium | Rer | ntal | Total* | | | | | | | |
| Submarket | YTD 2011 | YTD 2010 | YTD 2011 | YTD 2010 | YTD 2011 | YTD 2010 | YTD 2011 | YTD 2010 | | | | | | |
| Central | 190 | 108 | 145 | 58 | 177 | 49 | 512 | 215 | | | | | | |
| South: Lakeview / Albert Park | 11 | 5 | 0 | 0 | 0 | 0 | 11 | 5 | | | | | | |
| South: Wascana-Univerity | 0 | 2 | 50 | 7 | 0 | 0 | 50 | 9 | | | | | | |
| East | 139 | 182 | 48 | 129 | 0 | 0 | 187 | 311 | | | | | | |
| West | 4 | 10 | 14 | 17 | 0 | 2 | 18 | 29 | | | | | | |
| Northeast | 35 | 25 | 0 | 33 | 42 | 10 | 77 | 68 | | | | | | |
| Northwest 173 233 48 106 0 0 221 3 | | | | | | | | | | | | | | |
| Remainder of the CMA | 138 | 181 | 0 | 0 | 0 | 0 | 138 | 181 | | | | | | |
| Regina CMA 690 746 305 350 219 61 1,214 1,15 | | | | | | | | | | | | | | |

| | Tat | ole 4: A | bsorb | | <u> </u> | | | s by P | rice Ra | ange | | | |
|----------------------------|--------|--------------|-----------------|--------------|-----------------|-----------------|-----------------|--------------|---------|--------------|-------|----------------------|-----------------------|
| | | | | Fou | rth Qı | larter | 2011 | | | | | | |
| | | | | | Price I | Ranges | | | | | | | |
| Submarket | < \$30 | 0,000 | \$300, \$349 | | \$350, \$399 | ,000 - 9,999 | \$400, \$449 | | \$450, | 000 + | Total | Median Price (\$) | Average Price (\$) |
| | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | | | |
| Central | | | | | | | | | | | | | |
| Q4 2011 | 9 | 17.3 | 11 | 21.2 | 16 | 30.8 | 7 | 13.5 | 9 | 17.3 | 52 | 379,436 | 390,122 |
| Q4 2010 | 3 | 11.1 | - 1 | 3.7 | 4 | 14.8 | 4 | 14.8 | 15 | 55.6 | 27 | 486,528 | 471,106 |
| Year-to-date 2011 | 21 | 13.2 | 21 | 13.2 | 33 | 20.8 | 30 | 18.9 | 54 | 34.0 | 159 | 400,155 | 438,077 |
| Year-to-date 2010 | 11 | 12.8 | 9 | 10.5 | 8 | 9.3 | 17 | 19.8 | 41 | 47.7 | 86 | 446,798 | 440,900 |
| South: Lakeview / Albert F | Park | | | | | | | | | | | | |
| Q4 2011 | 0 | 0.0 | - 1 | 50.0 | 0 | 0.0 | 0 | 0.0 | 1 | 50.0 | 2 | | |
| Q4 2010 | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | | |
| Year-to-date 2011 | 0 | 0.0 | I | 11.1 | 0 | 0.0 | 2 | 22.2 | 6 | 66.7 | 9 | | |
| Year-to-date 2010 | 0 | 0.0 | 0 | 0.0 | I | 25.0 | I | 25.0 | 2 | 50.0 | 4 | | |
| South: Wascana-Universit | у | | | | | | | | | | | | |
| Q4 2011 | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | | |
| Q4 2010 | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | | |
| Year-to-date 2011 | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | | |
| Year-to-date 2010 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 2 | 100.0 | 2 | | |
| East | | | | | | | | | | | | | |
| Q4 2011 | 1 | 3.3 | 3 | 10.0 | 7 | 23.3 | 4 | 13.3 | 15 | 50.0 | 30 | 448,950 | 492,115 |
| Q4 2010 | 0 | 0.0 | 4 | 10.5 | 6 | 15.8 | 6 | 15.8 | 22 | 57.9 | 38 | 459,850 | 512,327 |
| Year-to-date 2011 | 1 | 0.8 | 19 | 14.7 | 20 | 15.5 | 17 | 13.2 | 72 | 55.8 | 129 | 459,900 | 515,424 |
| Year-to-date 2010 | 1 | 0.6 | 28 | 16.9 | 31 | 18.7 | 27 | 16.3 | 79 | 47.6 | 166 | 439,900 | 499,234 |
| West | | | | | | | | | | | | | |
| Q4 2011 | 0 | 0.0 | 1 | 100.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 1 | | |
| Q4 2010 | 3 | 75.0 | I | 25.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 4 | | |
| Year-to-date 2011 | 1 | 25.0 | 2 | 50.0 | I | 25.0 | 0 | 0.0 | 0 | 0.0 | 4 | | |
| Year-to-date 2010 | 4 | 80.0 | I | 20.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 5 | | |
| Northeast | | | | | | | | | | | | | |
| Q4 2011 | 4 | 36.4 | 4 | 36.4 | 1 | 9.1 | 0 | 0.0 | 2 | 18.2 | - 11 | 309,900 | 333,050 |
| Q4 2010 | 1 | 25.0 | I | 25.0 | 2 | 50.0 | 0 | 0.0 | 0 | 0.0 | 4 | | |
| Year-to-date 2011 | 10 | 32.3 | 7 | 22.6 | 9 | 29.0 | I | 3.2 | 4 | 12.9 | 31 | 324,900 | 348,949 |
| Year-to-date 2010 | 9 | 36.0 | 4 | 16.0 | 4 | 16.0 | 3 | 12.0 | 5 | 20.0 | 25 | 340.000 | 359,430 |
| Northwest | | | | | | | | | | | | | , |
| Q4 2011 | 1 | 1.7 | 13 | 22.4 | П | 19.0 | 15 | 25.9 | 18 | 31.0 | 58 | 405,709 | 427,488 |
| Q4 2010 | 0 | | 6 | 14.0 | 12 | | 7 | 16.3 | 18 | 41.9 | 43 | 425,000 | 438,240 |
| Year-to-date 2011 | 3 | | 23 | 14.5 | 35 | | 47 | 29.6 | | 32.1 | 159 | 416,217 | 430,866 |
| Year-to-date 2010 | 12 | | 60 | 25.4 | 57 | | 47 | | | 25.4 | | 385,000 | 401,221 |
| Remainder of the CMA | | 0.1 | | 20.1 | 57 | 22 | ., | 17.7 | | 20.1 | 250 | 565,000 | 101,221 |
| Q4 2011 | 5 | 12.5 | 4 | 10.0 | 5 | 12.5 | 5 | 12.5 | 21 | 52.5 | 40 | 467,060 | 479,525 |
| Q4 2010 | 7 | | | 3.4 | 7 | | 5 | | 9 | 31.0 | | 398,150 | 433,552 |
| Year-to-date 2011 | 15 | 13.3 | 9 | 8.0 | 20 | 17.7 | 20 | 17.7 | 49 | 43.4 | 113 | 432,000 | 462,074 |
| Year-to-date 2010 | 17 | | 8 | 6.3 | 36 | | 16 | | | 39.8 | | 400,000 | 448,180 |
| Regina CMA | | 13.5 | 5 | 5.5 | 50 | 20.1 | 10 | 12.5 | 51 | 57.0 | 120 | .00,000 | 110,100 |
| Q4 2011 | 20 | 10.3 | 37 | 19.1 | 40 | 20.6 | 31 | 16.0 | 66 | 34.0 | 194 | 399,950 | 436,745 |
| Q4 2010 | 14 | | 14 | 9.7 | 31 | 20.8 | 22 | 15.2 | 64 | 44.1 | 145 | 428,637 | 454,926 |
| Year-to-date 2011 | 51 | 9.7 | 82 | 9.7 13.6 | 118 | | 117 | 19.4 | | 39.1 | 604 | 428,637 | 454,926 |
| | | | | | | | | | | | | | |
| Year-to-date 2010 | 54 | ō.3 | 110 | 16.9 | 137 | 21.0 | | 17.0 | 240 | 36.8 | 652 | 409,016 | 438,979 |

Source: CMHC (Market Absorption Survey)

| Table | Table 4.1: Average Price (\$) of Absorbed Single-detached Units Fourth Quarter 2011 | | | | | | | | | | | | |
|-------------------------------|--|---------|-------|---------|---------|------|--|--|--|--|--|--|--|
| Submarket | | | | | | | | | | | | | |
| Central | 390,122 | 471,106 | -17.2 | 438,077 | 440,900 | -0.6 | | | | | | | |
| South: Lakeview / Albert Park | | | n/a | | | n/a | | | | | | | |
| South: Wascana-Univerity | | | n/a | | | n/a | | | | | | | |
| East | 492,115 | 512,327 | -3.9 | 515,424 | 499,234 | 3.2 | | | | | | | |
| West | | | n/a | | | n/a | | | | | | | |
| Northeast | 333,050 | | n/a | 348,949 | 359,430 | -2.9 | | | | | | | |
| Northwest | 427,488 | 438,240 | -2.5 | 430,866 | 401,221 | 7.4 | | | | | | | |
| Remainder of the CMA | 479,525 | 433,552 | 10.6 | 462,074 | 448,180 | 3.1 | | | | | | | |
| Regina CMA | 436,745 | 454,926 | -4.0 | 457,947 | 438,979 | 4.3 | | | | | | | |

Source: CMHC (Market Absorption Survey)

| | | Т | able 5: M | LS® Resid | lential Ac | tivity for l | Regina | | | |
|------|-----------|---------------------------------|------------------------|-----------------------|---|---------------------------------|--|------------------------------------|------------------------|--|
| | | | | Fourth | Quarter 2 | 011 | | | | |
| | | Number of Sales ¹ | Yr/Yr ² (%) | Sales SA ¹ | Number of New Listings ¹ | New Listings SA ¹ | Sales-to- New Listings SA ² | Average Price ¹ (\$) | Yr/Yr ² (%) | Average Price ¹ (\$) SA |
| 2010 | January | 183 | 7.6 | 318 | 346 | 495 | 64.2 | 240,274 | 12.5 | 248,063 |
| | February | 267 | 15.1 | 321 | 479 | 543 | 59.1 | 263,753 | 13.2 | 261,963 |
| | March | 350 | 26.4 | 312 | 701 | 570 | 54.7 | 250,826 | 1.9 | 253,890 |
| | April | 387 | 16.9 | 327 | 648 | 510 | 64.1 | 256,871 | 3.6 | 251,879 |
| | May | 363 | -6.2 | 280 | 689 | 524 | 53.4 | 252,053 | -4.3 | 238,084 |
| | June | 340 | -12.1 | 275 | 791 | 585 | 47.0 | 274,673 | 12.1 | 264,87 |
| | July | 314 | -29.3 | 270 | 573 | 512 | 52.7 | 281,836 | 17.3 | 271,327 |
| | August | 352 | -4.6 | 306 | 519 | 495 | 61.8 | 253,940 | 4.3 | 255,912 |
| | September | 308 | -10.2 | 281 | 473 | 476 | 59.0 | 240,667 | -0.6 | 253,064 |
| | October | 274 | -8.1 | 312 | 390 | 471 | 66.2 | 257,032 | 4.4 | 257,51 |
| | November | 257 | -6.2 | 289 | 331 | 510 | 56.7 | 265,590 | 8.1 | 277,03 |
| | December | 186 | -3.1 | 291 | 206 | 456 | 63.8 | 251,690 | 4.2 | 264,054 |
| 2011 | January | 215 | 17.5 | 346 | 404 | 581 | 59.6 | 260,133 | 8.3 | 271,778 |
| | February | 239 | -10.5 | 282 | 466 | 516 | 54.7 | 272,609 | 3.4 | 270,157 |
| | March | 316 | -9.7 | 296 | 569 | 448 | 66. I | 275,431 | 9.8 | 264,96 |
| | April | 349 | -9.8 | 295 | 650 | 518 | 56.9 | 269,061 | 4.7 | 271,96 |
| | May | 401 | 10.5 | 300 | 766 | 537 | 55.9 | 296,838 | 17.8 | 280,388 |
| | June | 412 | 21.2 | 320 | 677 | 498 | 64.3 | 285,613 | 4.0 | 278,332 |
| | July | 330 | 5.1 | 319 | 595 | 526 | 60.6 | 272,548 | -3.3 | 258,712 |
| | August | 388 | 10.2 | 309 | 557 | 514 | 60.1 | 280,972 | 10.6 | 283,98 |
| | September | 371 | 20.5 | 342 | 560 | 551 | 62.1 | 272,295 | 13.1 | 290,392 |
| | October | 342 | 24.8 | 362 | 477 | 568 | 63.7 | 282,313 | 9.8 | 284,490 |
| | November | 311 | 21.0 | 362 | 344 | 513 | 70.6 | 273,243 | 2.9 | 279,929 |
| | December | 225 | 21.0 | 367 | 236 | 529 | 69.4 | 273,919 | 8.8 | 288,537 |
| | Q4 2010 | 717 | -6.2 | | 927 | | | 258,714 | 5.6 | |
| | Q4 2011 | 878 | 22.5 | | ١,057 | | | 276,949 | 7.0 | |
| | YTD 2010 | 3,581 | -3.3 | | 6,146 | | | 258,023 | 5.7 | |
| | YTD 2011 | 3,899 | 8.9 | | 6,301 | | | 277,473 | 7.5 | |

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^ISource: CREA

 $^2 \text{Source: CMHC}, \text{ adapted from MLS} \ensuremath{\mathbb{R}}$ data supplied by CREA

| | | | T | able <u>6:</u> | Economic | Indicat | tors | | | |
|------|-----------|--------------|------------|--------------------|----------------------------------|--------------|-------------------------|-----------------------------|------------------------------|-------------------|
| | | | | Fou | rth Quarte | r 2011 | | | | |
| | | Inte | rest Rates | | NHPI, | CPI, | | Regina Labo | ur Market | |
| | | P & I Per | Mortage F | Rates (%) 5 Yr. | Total, Regina CMA 2007=100 | 2002 =100 | Employment SA (,000) | Unemployment Rate (%) SA | Participation Rate (%) SA | Average Weekly |
| | | \$100,000 | Term | Term | | | | . , | . , | Earnings (\$) |
| 2010 | January | 610 | 3.60 | 5.49 | 134.1 | 117.8 | 113.9 | 4.9 | 69.6 | 863 |
| | February | 604 | 3.60 | 5.39 | 136.7 | 117.9 | 114.3 | 4.7 | 69.5 | 849 |
| | March | 631 | 3.60 | 5.85 | 136.7 | 8. | 115.4 | | 70.3 | 836 |
| | April | 655 | 3.80 | 6.25 | 138.0 | 118.7 | 116.6 | 4.7 | 70.8 | 830 |
| | May | 639 | 3.70 | 5.99 | 142.7 | 118.9 | 117.7 | 4.7 | 71.3 | 834 |
| | June | 633 | 3.60 | 5.89 | 142.1 | 118.9 | 118.4 | 4.4 | 71.4 | 848 |
| | July | 627 | 3.50 | 5.79 | 142.1 | 118.8 | 118.9 | 4.7 | 71.8 | 863 |
| | August | 604 | 3.30 | 5.39 | 142.1 | 9. | 120.3 | 4.9 | 72.6 | 874 |
| | September | 604 | 3.30 | 5.39 | 142.1 | 119.2 | 120.8 | 4.9 | 72.9 | 883 |
| | October | 598 | 3.20 | 5.29 | 142.0 | 120.0 | 120.9 | 5.3 | 73.0 | 895 |
| | November | 607 | 3.35 | 5.44 | 142.1 | 120.2 | 120.6 | 5.2 | 72.8 | 899 |
| | December | 592 | 3.35 | 5.19 | 142.1 | 119.7 | 120.9 | 4.9 | 72.6 | 892 |
| 2011 | January | 592 | 3.35 | 5.19 | 142.1 | l 20.5 | 121 | 4.6 | 72.1 | 889 |
| | February | 607 | 3.50 | 5.44 | 144.7 | 120.7 | 119.5 | 5.0 | 71.7 | 896 |
| | March | 601 | 3.50 | 5.34 | 145.1 | 121.8 | 119.0 | 5.6 | 71.8 | 904 |
| | April | 621 | 3.70 | 5.69 | 145.2 | 121.9 | 119.4 | 5.7 | 72.1 | 907 |
| | May | 616 | 3.70 | 5.59 | 147.6 | 123.0 | 120.6 | 5.4 | 72.5 | 905 |
| | June | 604 | 3.50 | 5.39 | 147.6 | 122.1 | 121.6 | 5.1 | 72.7 | 911 |
| | July | 604 | 3.50 | 5.39 | 147.6 | 122.3 | 123.1 | 4.9 | 73.3 | 911 |
| | August | 604 | 3.50 | 5.39 | 149.3 | 122.5 | 124.2 | 4.5 | 73.5 | 915 |
| | September | 592 | 3.50 | 5.19 | 149.3 | 123.6 | 125.3 | 4.2 | 73.8 | 923 |
| | October | 598 | 3.50 | 5.29 | 149.3 | 123.6 | 125.4 | 3.8 | 73.5 | 932 |
| | November | 598 | 3.50 | 5.29 | 149.7 | 123.9 | 125.4 | 3.6 | 73.2 | 943 |
| | December | 598 | 3.50 | 5.29 | | 123.0 | 125.1 | 4.0 | 73.2 | 951 |

"P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

"NHPI" means New Housing Price Index

"CPI" means Consumer Price Index

"SA" means Seasonally Adjusted

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

METHODOLOGY

Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "**dwelling unit**", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "**under construction**" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "**completion**", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "**absorbed**" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

DWELLING TYPES:

A "**Single-Detached**" dwelling (also referred to as "**Single**") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "**Semi-Detached (Double)**" dwelling (also referred to as "**Semi**") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "**Row (Townhouse)**" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term **"Apartment and other**" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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