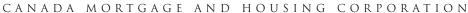
HOUSING MARKET INFORMATION

HOUSING NOW Winnipeg CMA





Date Released: August 2012

New Home Market

Winnipeg housing starts moderate in July

Home builders in the Winnipeg Census Metropolitan Area (CMA) began construction on 311 units in July, down from 419 in July 2011. Higher single-detached production was offset by a decrease in the multi-family sector. After seven months, total housing starts for 2012 numbered 2,233 units, up 24 per cent from the same period of 2011.

Single-detached builders started work on 234 units in July, 19 per cent more units than initiated in July 2011. Housing demand in Winnipeg remains strong due to positive in-migration and employment gains. After seven months of construction, single-detached starts totalled 1,179 units, nine per cent more than were started during the same period last year. Builders also completed 219 single-

Figure 1 Winnipeg CMA - Housing Starts units 700 650 ■ 2010 ■ 2011 **2012** 600 550 500 450 400 350 300 250 200 150 100 50 Jan Feb Mar Apr May Jun Jul Aug Sep

Source: CMHC

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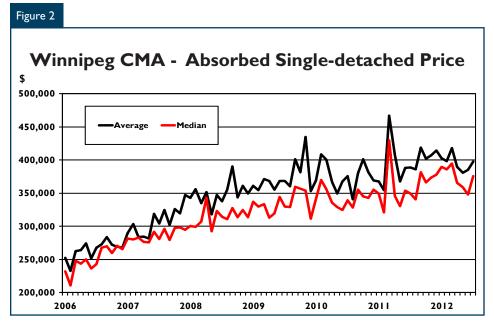
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Source: CMHC

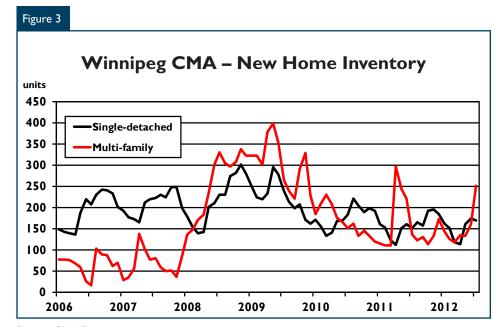
detached homes in July, 18 per cent more than during July 2011. This brought the number of homes completed thus far in 2012 to 974, eight per cent more than completions from the same period of 2011. The number of single- detached units under construction at the end of July was 1,206, rising 16 per cent year-over-year.

There were 221 single-detached homes absorbed in July, 13 per cent more than the 196 absorbed one year prior. This brings the number of units absorbed during the first seven months of 2012 to 983, four per cent

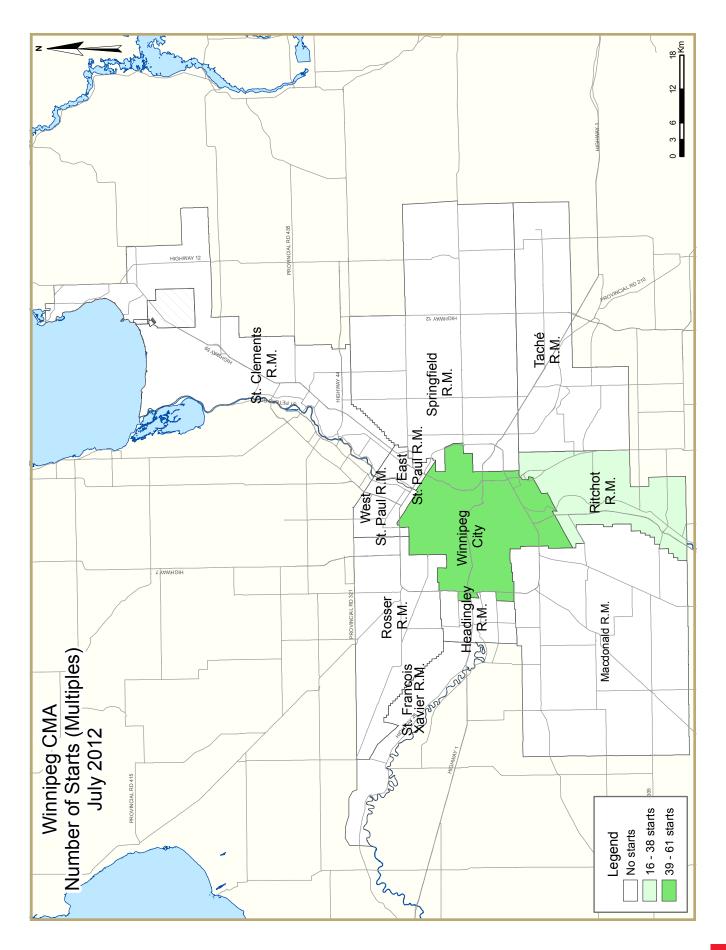
more than during the same period of 2011. With monthly absorptions slightly surpassing completions, the inventory of completed and unoccupied single-detached homes decreased from the previous month, reaching 170 units in July. Despite this month-over-month reduction, the number of complete and unabsorbed singles was 13 per cent higher than the previous year. Total supply, which includes the number of units under construction, stood at 1.376 units at the end of July, 16 per cent more than one year earlier. At the current six-month average rate of absorption, this represents nine months of supply. The average price of a new single-detached home absorbed in the Winnipeg CMA in July 2012 was \$398,060, up two per cent from the average price posted in July 2011. The year-to-date average price was \$388,888, an increase of less than one per cent from the prior year. The price category with the highest market share continues to be between \$300,000 and \$349,900 with 26 per cent of all homes falling into this category year-to-date, down from a 30 per cent share one year earlier.

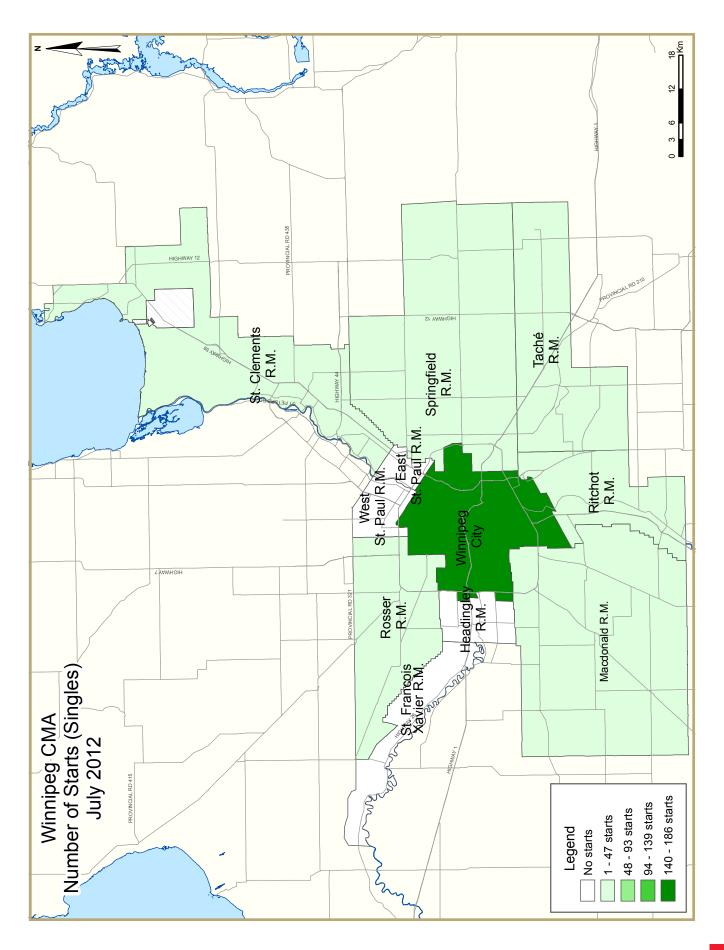
The multi-family sector, which includes semi-detached units, rows, and apartments, saw 77 units break ground in July 2012, approximately one-third of the 223 units started one year earlier. Despite the moderation, multi-family construction remains strong in the Winnipeg CMA as population growth is feeding demand for condominium and rental units. Year-to-date multi-family starts totalled 1,054 units, 48 per cent more than the 714 units started in the first seven months of 2011. The greatest increase in activity was in semidetached units where starts more than doubled from 34 to 76 units year-to-date. Apartment starts, at 872 units, saw an increase of 73 per cent, while row starts, at 106 units saw a decrease of 40 per cent under the same comparison.

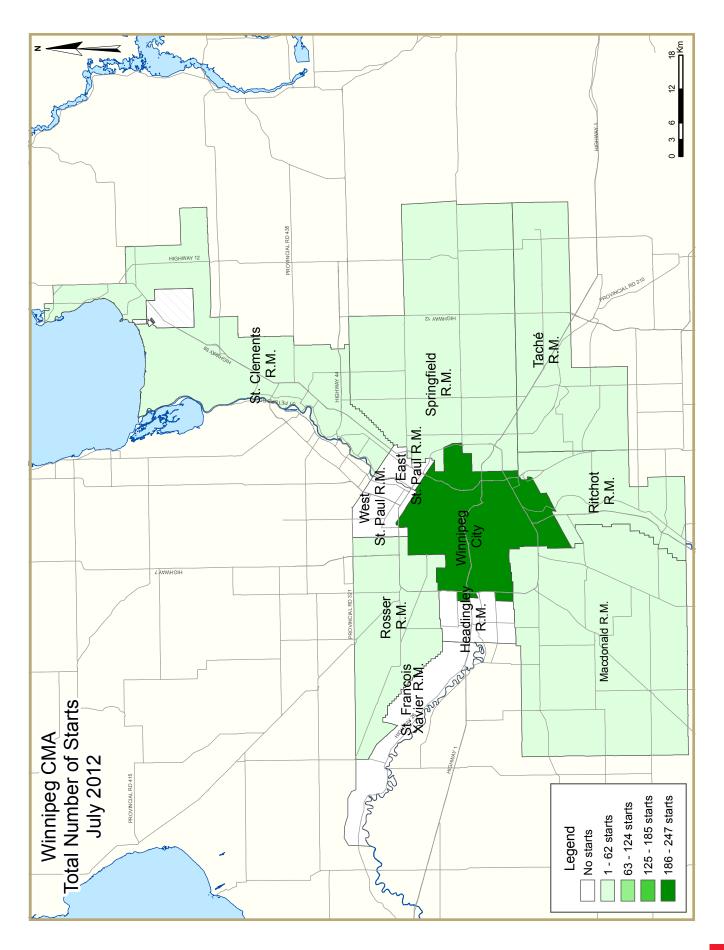
The number of multi-family units under construction at the end of July 2012 was 1,561, seven per cent more than the 1,457 units under construction at the end of July 2011. There were 159 multi-family units absorbed in July 2012, 43 per cent more than the III units absorbed one year earlier. Year-to-date, absorptions totalled 638 units, an increase of 23 per cent over the number of units absorbed in the same period of 2011. The inventory of multi-family units completed and not absorbed at the end of July 2012 was 251 units, 83 per cent more than the 137 units in inventory in July 2011. At 228 units, the majority of multi-family units in inventory were apartments.

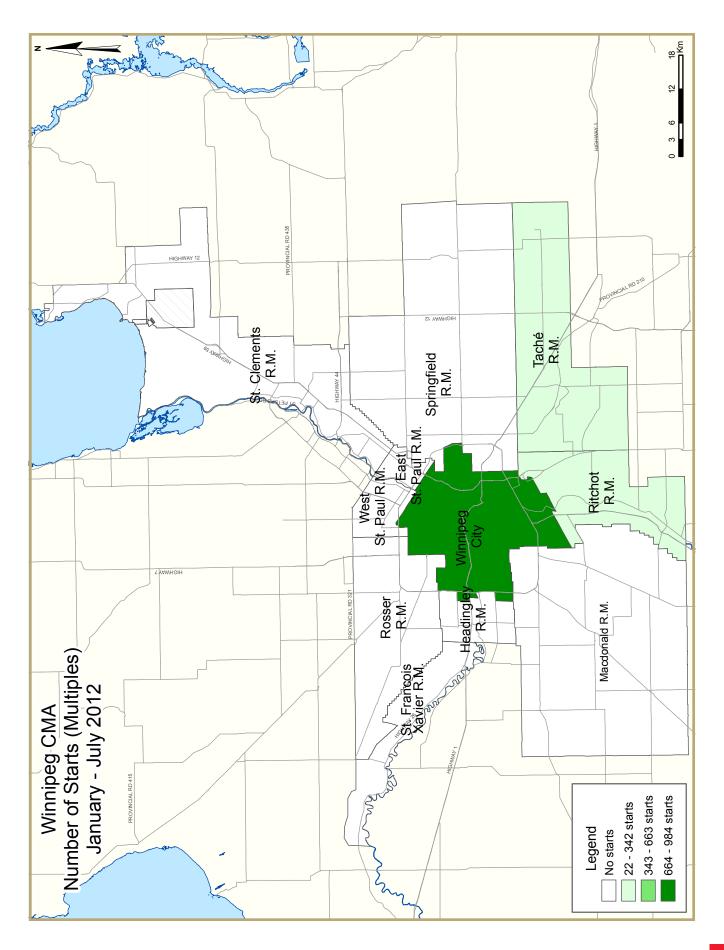


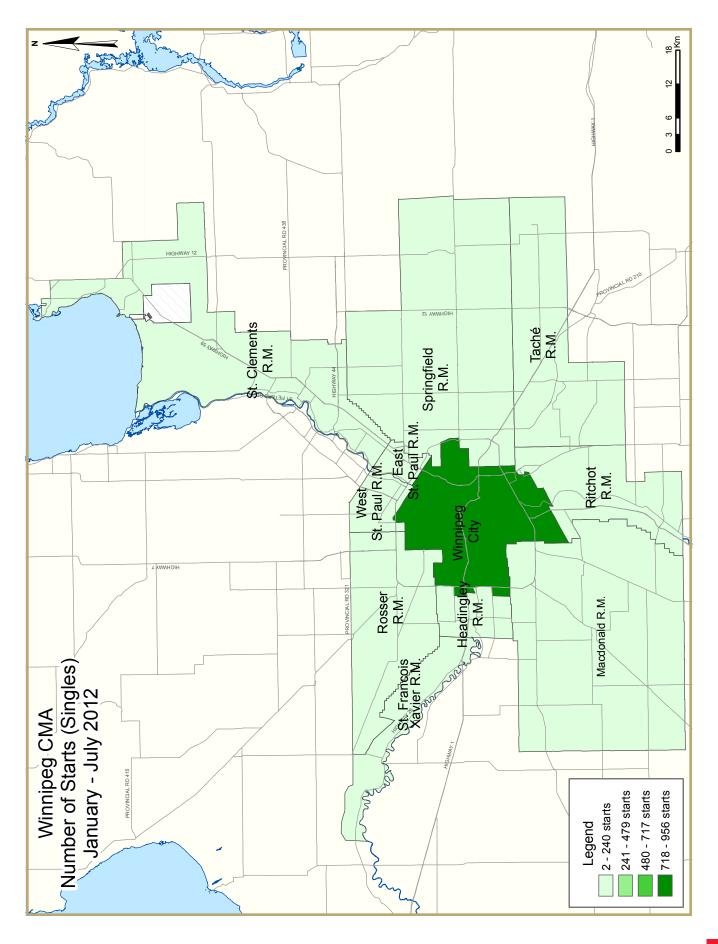
Source: CMHC

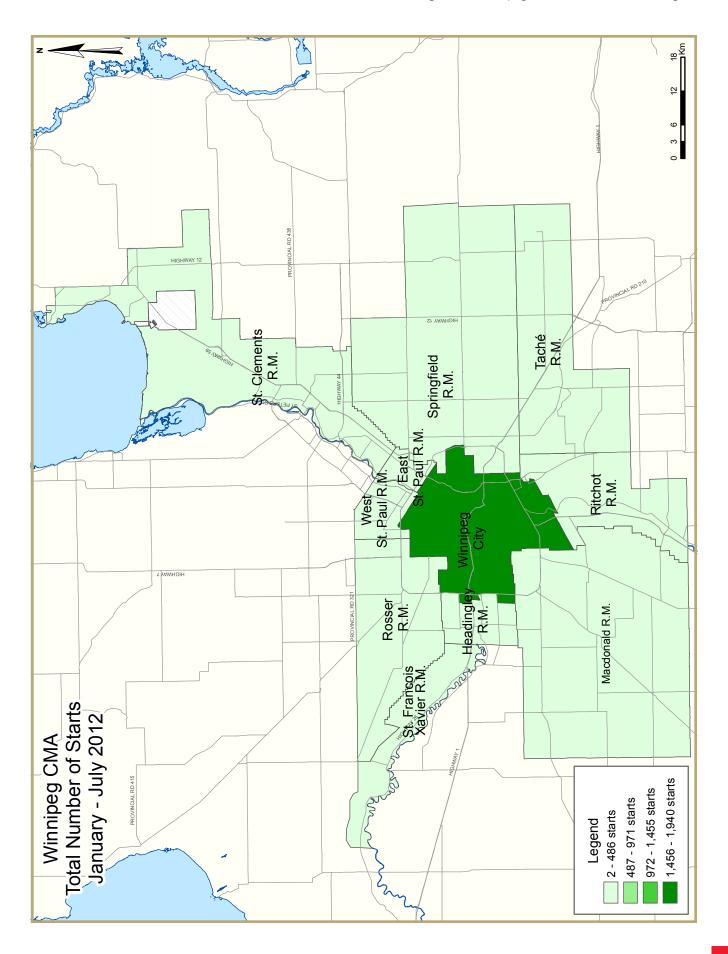












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- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
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- 4.1 Average Price (\$) of Absorbed Single-Detached Units

SYMBOLS

- n/a Not applicable
- * Totals may not add up due to co-operatives and unknown market types
- ** Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

Table I: Housing Activity Summary of Winnipeg CMA										
			July 20)12						
			Owne	rship			Ren	441		
		Freehold		C	Condominium	ı	Ken	tai	T . 1*	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*	
STARTS										
July 2012	230	16	0	4	2	59	0	0	311	
July 2011	196	2	0	0	6	16	66	133	419	
% Change	17.3	**	n/a	n/a	-66.7	**	-100.0	-100.0	-25.8	
Year-to-date 2012	1,172	48	3	7	131	411	0	461	2,233	
Year-to-date 2011	1,069	32	4	П	68	140	107	363	1,794	
% Change	9.6	50.0	-25.0	-36.4	92.6	193.6	-100.0	27.0	24.5	
UNDER CONSTRUCTION										
July 2012	1,196	50	3	10	127	606	0	775	2,767	
July 2011	1,026	30	4	13	80	393	132	818	2, 4 96	
% Change	16.6	66.7	-25.0	-23.1	58.8	5 4 .2	-100.0	-5.3	10.9	
COMPLETIONS										
July 2012	219	2	0	0	38	24	6	216	505	
July 2011	186	2	0	0	0	24	0	0	212	
% Change	17.7	0.0	n/a	n/a	n/a	0.0	n/a	n/a	138.2	
Year-to-date 2012	966	4	0	7	120	220	76	3 4 9	1,742	
Year-to-date 2011	889	12	0	14	75	85	0	366	1,441	
% Change	8.7	-66.7	n/a	-50.0	60.0	158.8	n/a	-4.6	20.9	
COMPLETED & NOT ABSORB	ED									
July 2012	164	2	0	5	16	63	6	165	4 21	
July 2011	141	6	0	10	13	48	0	70	288	
% Change	16.3	-66.7	n/a	-50.0	23.1	31.3	n/a	135.7	46.2	
ABSORBED										
July 2012	220	4	0	0	33	27	6	90	380	
July 2011	195	2	0	1	2	33	0	74	307	
% Change	12.8	100.0	n/a	-100.0	**	-18.2	n/a	21.6	23.8	
Year-to-date 2012	968	9	0	14	114	214	64	238	1,621	
Year-to-date 2011	934	7	0	10	78	137	0	297	1,463	
% Change	3.6	28.6	n/a	40.0	46.2	56.2	n/a	-19.9	10.8	

Table I.I: Housing Activity Summary by Submarket July 2012											
			Owne	· ·			Ren	tal			
		Freehold			Condominium	l			Total*		
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	rotar		
STARTS											
Winnipeg City											
July 2012	186	12	0	0	2	47	0	0	247		
July 2011	155	2	0	0	6	16	66	133	378		
East St. Paul R.M.											
July 2012	0	0	0	0	0	0	0	0	0		
July 2011	I	0	0	0	0	0	0	0	- 1		
Headingley R.M.											
July 2012	0	0	0	0	0	0	0	0	0		
July 2011	0	0	0	0	0	0	0	0	0		
MacDonald R.M.											
July 2012	2	0	0	0	0	0	0	0	2		
July 2011	6	0	0	0	0	0	0	0	6		
Ritchot R.M.											
July 2012	7	4	0	0	0	12	0	0	23		
July 2011	8	0	0	0	0	0	0	0	8		
Rosser R.M.											
July 2012	- 1	0	0	0	0	0	0	0	I		
July 2011	0	0	0	0	0	0	0	0	0		
St. Clements R.M.											
July 2012	6	0	0	0	0	0	0	0	6		
July 2011	9	0	0	0	0	0	0	0	9		
St. Francois Xavier R.M.											
July 2012	0	0	0	0	0	0	0	0	0		
July 2011	0	0	0	0	0	0	0	0	0		
Springfield R.M.											
July 2012	19	0	0	4	0	0	0	0	23		
July 2011	4	0	0	0	0	0	0	0	4		
Tache R.M.											
July 2012	9	0	0	0	0	0	0	0	9		
July 2011	7	0	0	0	0	0	0	0	7		
West St. Paul R.M.											
July 2012	0	0	0	0	0	0	0	0	0		
July 2011	6	0		0		0		0	6		
Winnipeg CMA											
July 2012	230	16		4	2	59	0	0	311		
July 2011	196	2		0		16	66	133	419		

Table 1.1: Housing Activity Summary by Submarket July 2012												
			Owne	rship			Ren	tal				
		Freehold		C	Condominium			cai	Total*			
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	rotar			
UNDER CONSTRUCTION												
Winnipeg City												
July 2012	934	46	3	0	121	552	0	727	2,383			
July 2011	819	30	4	2	80	381	109	794	2,219			
East St. Paul R.M.												
July 2012	6	0	0	4	0	0	0	0	10			
July 2011	9	0	0	7	0	0	0	0	16			
Headingley R.M.												
July 2012	12	0	0	0	0	0	0	36	48			
July 2011	2	0	0	0	0	0	0	0	2			
MacDonald R.M.												
July 2012	33	0	0	0	0	0	0	0	33			
July 2011	17	0	0	0	0	0	0	0	17			
Ritchot R.M.												
July 2012	27	4	0	0	6	12	0	0	49			
July 2011	31	0	0	0	0	0	0	0	31			
Rosser R.M.												
July 2012	1	0	0	0	0	0	0	0	- 1			
July 2011	- 1	0	0	0	0	0	0	0	- 1			
St. Clements R.M.												
July 2012	43	0	0	0	0	30	0	0	73			
July 2011	47	0	0	0	0	0	0	0	47			
St. Francois Xavier R.M.												
July 2012	5	0	0	0	0	0	0	0	5			
July 2011	3	0	0	0	0	0	0	0	3			
Springfield R.M.												
July 2012	81	0	0	6	0	0	0	0	87			
July 2011	46	0	0	4	0	0	0	0	50			
Tache R.M.												
July 2012	35	0	0	0	0	12	0	12	59			
July 2011	32	0	0	0	0	12	23	24	91			
West St. Paul R.M.												
July 2012	19	0		0		0		0				
July 2011	19	0	0	0	0	0	0	0	19			
Winnipeg CMA												
July 2012	1,196	50	3	10	127	606		775	2,767			
July 2011	1,026	30	4	13	80	393	132	818	2,496			

Table 1.1: Housing Activity Summary by Submarket July 2012											
			Owne				Ren	tal			
		Freehold			Condominium	ı			Total*		
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	rotar		
COMPLETIONS											
Winnipeg City											
July 2012	183	2	0	0	38	24	6	192	445		
July 2011	154	0	0	0	0	24	0	0	178		
East St. Paul R.M.											
July 2012	0	0	0	0	0	0	0	0	0		
July 2011	3	0	0	0	0	0	0	0	3		
Headingley R.M.											
July 2012	4	0	0	0	0	0	0	0	4		
July 2011	- 1	0	0	0	0	0	0	0	- 1		
Macdonald R.M.											
July 2012	10	0	0	0	0	0	0	0	10		
July 2011	4	0	0	0	0	0	0	0	4		
Ritchot R.M.											
July 2012	5	0	0	0	0	0	0	0	5		
July 2011	2	0	0	0	0	0	0	0	2		
Rosser R.M.											
July 2012	0	0	0	0	0	0	0	0	0		
July 2011	0	0	0	0	0	0	0	0	0		
St. Clements R.M.											
July 2012	6	0	0	0	0	0	0	0	6		
July 2011	9	0	0	0	0	0	0	0	9		
St. Francois Xavier R.M.											
July 2012	0	0	0	0	0	0	0	0	0		
July 2011	0	0	0	0	0	0	0	0	0		
Springfield R.M.											
July 2012	4	0	0	0	0	0	0	0	4		
July 2011	8	2	0	0	0	0	0	0	10		
Tache R.M.											
July 2012	4	0	0	0	0	0	0	24	28		
July 2011	5	0	0	0	0	0	0	0	5		
West St. Paul R.M.											
July 2012	3	0		0	0	0		0	3		
July 2011	0	0	0	0	0	0	0	0	0		
Winnipeg CMA											
July 2012	219	2		0	38	24		216			
July 2011	186	2	0	0	0	24	0	0	212		

Table 1.1: Housing Activity Summary by Submarket														
	July 2012 Ownership													
			Owne	rship			Ren	ıtal						
		Freehold		C	Condominium			icai	Total*					
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	i otai"					
COMPLETED & NOT ABSORB	ED													
Winnipeg City														
July 2012	136	2	0	0	16	62	1	165	382					
July 2011	129	0	0	1	12	4 5	0	70	257					
East St. Paul R.M.														
July 2012	0	0	0	2	0	0	0	0	2					
July 2011	- 1	0	0	3	0	0	0	0	4					
Headingley R.M.														
July 2012	2	0	0	0	0	0	0	0	2					
July 2011	0	0	0	1	0	0	0	0	1					
MacDonald R.M.														
July 2012	5	0	0	0	0	0	0	0	5					
July 2011	3	0	0	0	0	0	0	0	3					
Ritchot R.M.														
July 2012	1	0	0	0	0	0	0	0	I					
July 2011	0	2	0	0	0	0	0	0	2					
Rosser R.M.		, and the second												
July 2012	0	0	0	0	0	0	0	0	0					
July 2011	0	0	0	0	0	0	0	0	0					
St. Clements R.M.														
July 2012	1	0	0	0	0	I	0	0	2					
July 2011	1	0	0	0	0	3	0	0	4					
St. Francois Xavier R.M.														
July 2012	0	0	0	0	0	0	0	0	0					
July 2011	0	0	0	0	0	0	0	0	0					
Springfield R.M.														
July 2012	18	0	0	3	0	0	0	0	21					
July 2011	5	4	0	5	0	0	0	0	14					
Tache R.M.														
July 2012	1	0	0	0	0	0	5	0	6					
July 2011	2	0	0	0	- 1	0	0	0	3					
West St. Paul R.M.														
July 2012	0	0	0	0	0	0	0	0	0					
July 2011	0	0	0	0	0	0	0	0	0					
Winnipeg CMA														
July 2012	16 4	2		5	16	63	6	165	421					
July 2011	141	6		10	13	48	0	70	288					

	Table I.I:	Housing	Activity	Summar	y by Subr	narket			
			July 20	012					
			Owne						
		Freehold		· ·	Condominium	1	Ren	ital	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
ABSORBED									
Winnipeg City									
July 2012	185	4	0	0	33	27	1	66	316
July 2011	161	0	0	0	2	33	0	74	270
East St. Paul R.M.									
July 2012	0	0	0	0	0	0	0	0	0
July 2011	2	0	0	0	0	0	0	0	2
Headingley R.M.									
July 2012	5	0	0	0	0	0	0	0	5
July 2011	- 1	0	0	0	0	0	0	0	- 1
MacDonald R.M.									
July 2012	8	0	0	0	0	0	0	0	8
July 2011	4	0	0	0	0	0	0	0	4
Ritchot R.M.									
July 2012	5	0	0	0	0	0	0	0	5
July 2011	3	0	0	0	0	0	0	0	3
Rosser R.M.									
July 2012	0	0	0	0	0	0	0	0	0
July 2011	0	0	0	0	0	0	0	0	0
St. Clements R.M.									
July 2012	6	0	0	0	0	0	0	0	6
July 2011	9	0	0	0	0	0	0	0	9
St. Francois Xavier R.M.									
July 2012	0	0	0	0	0	0	0	0	0
July 2011	0	0	0	0	0	0	0	0	0
Springfield R.M.									
July 2012	4	0	0	0	0	0	0	0	4
July 2011	- 11	2	0	I	0	0	0	0	14
Tache R.M.									
July 2012	4	0	0	0	0	0	5	24	33
July 2011	4	0	0	0	0	0	0	0	4
West St. Paul R.M.									
July 2012	3	0		0	0	0		0	3
July 2011	0	0	0	0	0	0	0	0	0
Winnipeg CMA									
July 2012	220	4	0	0		27	6		
July 2011	195	2	0	I	2	33	0	74	307

Table 1.2: History of Housing Starts of Winnipeg CMA 2002 - 2011												
			Owne	rship								
		Freehold		C	Condominium		Ren	tal				
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Apt. & Semi, and Other Row		Total*			
2011	1,970	32	4	32	178	303	157	655	3,331			
% Change	4.1	14.3	n/a	14.3	17.9	-10.1	**	-18.5	2.7			
2010	1,893	28	0	337	3	804	3,244					
% Change	27.6	7.7	n/a	**	-57.1	113.8	59.6					
2009	1,484	26	0	21	92	27	7	376	2,033			
% Change	-22.5	-7.1	n/a	40.0	-22.7	-95.4	n/a	16.8	-32.4			
2008	1,915	28	0	15	119	586	0	322	3,009			
% Change	4.3	180.0	n/a	-53.1	32.2	-2.3	-100.0	-59.3	-10.7			
2007	1,836	10	0	32	90	600	11	792	3,371			
% Change	5.9	-54.5	n/a	**	-23.1	112.8	83.3	29.2	21.4			
2006	1,733	22	0	4	117	282	6	613	2,777			
% Change	-0.7	83.3	n/a	-60.0	-4.1	27.0	50.0	30.4	7.4			
2005	1,746	12	0	10	122	222	4	470	2,586			
% Change	-5.9	100.0	n/a	-63.0	60.5	73.4	n/a	18.4	3.9			
2004	1,855	6	0	27	76	128	0	397	2,489			
% Change	15.0	200.0	n/a	-3.6	-2.6	-57.0	-100.0	-2.5	2.4			
2003	1,613	2	0	28	78	298	4	407	2,430			
% Change	7.7	-50.0	n/a	-6.7	169.0	**	n/a	127.4	33.4			
2002	1,498	4	0	30	29	81	0	179	1,821			

Table 2: Starts by Submarket and by Dwelling Type July 2012												
	Sir	Single		emi	Row		Apt. & Other			Total		
Submarket	July 2012	July 2011	July 2012	July 2011	July 2012	July 2011	July 2012	July 2011	July 2012	July 2011	% Change	
Winnipeg City	186	155	14	4	0	70	47	149	247	378	-34.7	
East St. Paul R.M.	0	- 1	0	0	0	0	0	0	0	1	-100.0	
Headingley R.M.	0	0	0	0	0	0	0	0	0	0	n/a	
MacDonald R.M.	2	6	0	0	0	0	0	0	2	6	-66.7	
Ritchot R.M.	7	8	4	0	0	0	12	0	23	8	187.5	
Rosser R.M.	- 1	0	0	0	0	0	0	0	- 1	0	n/a	
St. Clements R.M.	6	9	0	0	0	0	0	0	6	9	-33.3	
St. Francois Xavier R.M.	0	0	0	0	0	0	0	0	0	0	n/a	
Springfield R.M.	23	4	0	0	0	0	0	0	23	4	**	
Tache R.M.	9	7	0	0	0	0	0	0	9	7	28.6	
West St. Paul R.M.	0	6	0	0	0	0	0	0	0	6	-100.0	
Winnipeg CMA	234	196	18	4	0	70	59	149	311	419	-25.8	

Table 2.1: Starts by Submarket and by Dwelling Type												
January - July 2012												
	Single		Se	Semi		Row		Other	Total			
Submarket	YTD 2012	YTD 2011	% Change									
Winnipeg City	956	909	72	30	100	164	812	467	1,940	1,570	23.6	
East St. Paul R.M.	8	- 11	0	0	0	0	0	0	8	Ш	-27.3	
Headingley R.M.	14	- 1	0	0	0	0	0	0	14	I	**	
MacDonald R.M.	30	19	0	0	0	0	0	0	30	19	57.9	
Ritchot R.M.	21	31	4	0	6	0	12	0	43	31	38.7	
Rosser R.M.	2	1	0	0	0	0	0	0	2	1	100.0	
St. Clements R.M.	24	32	0	0	0	0	0	0	24	32	-25.0	
St. Francois Xavier R.M.	5	2	0	0	0	0	0	0	5	2	150.0	
Springfield R.M.	92	42	0	4	0	0	0	0	92	46	100.0	
Tache R.M.	20	24	0	0	0	13	48	36	68	73	-6.8	
West St. Paul R.M.	7	8	0	0	0	0	0	0	7	8	-12.5	
Winnipeg CMA	1,179	1,080	76	34	106	177	872	503	2,233	1,794	24.5	

Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market July 2012													
		Ro	ow .			Apt. &	Other						
Submarket	Freehold and Condominium		Rer	Rental		ld and minium	Rental						
	July 2012	July 2011	July 2012	July 2011	July 2012	July 2011	July 2012	July 2011					
Winnipeg City	0	4	0	66	47	16	0	133					
East St. Paul R.M.	0	0	0	0	0	0	0	0					
Headingley R.M.	0	0	0	0	0	0	0	0					
MacDonald R.M.	0	0	0	0	0	0	0	0					
Ritchot R.M.	0	0	0	0	12	0	0	0					
Rosser R.M.	0	0	0	0	0	0	0	0					
St. Clements R.M.	0	0	0	0	0	0	0	0					
St. Francois Xavier R.M.	0	0	0	0	0	0	0	0					
Springfield R.M.	0	0	0	0	0	0	0	0					
Tache R.M.	0	0	0	0	0	0	0	0					
West St. Paul R.M.	0	0	0	0	0	0	0	0					
Winnipeg CMA	0	4	0	66	59	16	0	133					

Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market January - July 2012													
Row Apt. & Other													
Submarket	Freeho Condo		Rer	ntal	Freeho Condo		Rental						
	YTD 2012	YTD 2012 YTD 2011 YTD 2012 YTD 2011 YTD 2012 YTD 2011 YTD											
Winnipeg City	100	70	0	94	399	128	413	339					
East St. Paul R.M.	0	0 0 0 0 0 0											
Headingley R.M.	0	0	0	0	0	0	0	0					
MacDonald R.M.	0	0	0	0	0	0	0	0					
Ritchot R.M.	6	0	0	0	12	0	0	0					
Rosser R.M.	0	0	0	0	0	0	0	0					
St. Clements R.M.	0	0	0	0	0	0	0	0					
St. Francois Xavier R.M.	0	0	0	0	0	0	0	0					
Springfield R.M.	0 0 0 0 0 0												
Tache R.M.	0	0	0	13	0	12	48	24					
West St. Paul R.M.	0	0	0	0	0	0	0	0					
Winnipeg CMA	106	70	0	107	411	140	461	363					

Table 2.4: Starts by Submarket and by Intended Market July 2012												
	Freel	hold	Condor	minium	Rer	ntal	Total*					
Submarket	July 2012	July 2011										
Winnipeg City	198	157	49	22	0	199	247	378				
East St. Paul R.M.	0	- 1	0	0	0	0	0	1				
Headingley R.M.	0	0	0	0	0	0	0	0				
MacDonald R.M.	2	6	0	0	0	0	2	6				
Ritchot R.M.	11	8	12	0	0	0	23	8				
Rosser R.M.	- 1	0	0	0	0	0	I	0				
St. Clements R.M.	6	9	0	0	0	0	6	9				
St. Francois Xavier R.M.	0	0	0	0	0	0	0	0				
Springfield R.M.	19	4	4	0	0	0	23	4				
Tache R.M.	9	7	0	0	0	0	9	7				
West St. Paul R.M.	0	6	0	0	0	0	0	6				
Winnipeg CMA	246	198	65	22	0	199	311	419				

Table 2.5: Starts by Submarket and by Intended Market January - July 2012													
								al*					
Submarket	YTD 2012	YTD 2011											
Winnipeg City	1,003	939	524	198	413	433	1,940	1,570					
East St. Paul R.M.	5	4	3	7	0	0	8	11					
Headingley R.M.	14	1	0	0	0	0	14	1					
MacDonald R.M.	30	18	0	1	0	0	30	19					
Ritchot R.M.	25	31	18	0	0	0	43	31					
Rosser R.M.	2	1	0	0	0	0	2	1					
St. Clements R.M.	24	32	0	0	0	0	24	32					
St. Francois Xavier R.M.	5	2	0	0	0	0	5	2					
Springfield R.M.	88	45	4	1	0	0	92	46					
Tache R.M. 20 24 0 12 48 37 6													
West St. Paul R.M.	7	8	0	0	0	0	7	8					
Winnipeg CMA													

Table 3: Completions by Submarket and by Dwelling Type													
July 2012 Single Semi Row Apt. & Other Total													
	Sir	ngle	Se	emi	Ro	w	Apt. &	Other					
Submarket	July 2012	July 2011	% Change										
Winnipeg City	183	154	12	0	34	0	216	24	445	178	150.0		
East St. Paul R.M.	0	3	0	0	0	0	0	0	0	3	-100.0		
Headingley R.M.	4	I	0	0	0	0	0	0	4	1	**		
MacDonald R.M.	10	4	0	0	0	0	0	0	10	4	150.0		
Ritchot R.M.	5	2	0	0	0	0	0	0	5	2	150.0		
Rosser R.M.	0	0	0	0	0	0	0	0	0	0	n/a		
St. Clements R.M.	6	9	0	0	0	0	0	0	6	9	-33.3		
St. Francois Xavier R.M.	0	0	0	0	0	0	0	0	0	0	n/a		
Springfield R.M.	4	8	0	2	0	0	0	0	4	10	-60.0		
Tache R.M.	4	5	0	0	0	0	24	0	28	5	**		
West St. Paul R.M.	3	0	0	0	0	0	0	0	3	0	n/a		
Winnipeg CMA	219	186	12	2	34	0	240	24	505	212	138.2		

Table 3.1: Completions by Submarket and by Dwelling Type														
January - July 2012														
	Sin	gle	Se	mi	Ro	w	Apt. &	Other		Total				
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%			
	2012	2011	2012	2011	2012	2011	2012	2011	2012	2011	Change			
Winnipeg City	793	718	20	10	165	67	545	451	1,523	1,246	22.2			
East St. Paul R.M.	6	15	0	0	0	0	0	0	6	15	-60.0			
Headingley R.M.	10	5	0	0	0	0	0	0	10	5	100.0			
MacDonald R.M.	21	22	0	0	0	0	0	0	21	22	-4.5			
Ritchot R.M.	18	14	0	2	0	0	0	0	18	16	12.5			
Rosser R.M.	2	2	0	0	0	0	0	0	2	2	0.0			
St. Clements R.M.	23	25	0	0	0	0	0	0	23	25	-8.0			
St. Francois Xavier R.M.	0	0	0	0	0	0	0	0	0	0	n/a			
Springfield R.M.	69	58	0	8	0	0	0	0	69	66	4.5			
Tache R.M.	22	37	0	0	14	0	24	0	60	37	62.2			
West St. Paul R.M.	10	7	0	0	0	0	0	0	10	7	42.9			
Winnipeg CMA	974	903	1,742	1,441	20.9									

Table 3.2: Com	pletions by	/ Submark	cet, by Dw July 2012		e and by li	ntended M	larket			
	Row Apt. & Other									
Submarket	Freeho Condor		Rer	ntal	Freeho Condor		Rental			
	July 2012	July 2011	July 2012	July 2011	July 2012 July 2011		July 2012	July 2011		
Winnipeg City	28	0	6	0	24	24	192	0		
East St. Paul R.M.	0	0	0	0	0	0	0	0		
Headingley R.M.	0	0	0	0	0	0	0	0		
MacDonald R.M.	0	0	0	0	0	0	0	0		
Ritchot R.M.	0	0	0	0	0	0	0	0		
Rosser R.M.	0	0	0	0	0	0	0	0		
St. Clements R.M.	0	0	0	0	0	0	0	0		
St. Francois Xavier R.M.	0	0	0	0	0	0	0	0		
Springfield R.M.	0	0	0	0	0	0	0	0		
Tache R.M.	0	0	0	0	0	0	24	0		
West St. Paul R.M.	0	0	0	0	0	0	0	0		
Winnipeg CMA	peg CMA 28 0 6 0 24 24 216									

Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market January - July 2012													
Row Apt. & Other													
Submarket	Freeho Condo		Rei	ntal	Freeho Condo		Rental						
	YTD 2012	YTD 2011	YTD 2012	YTD 2011	YTD 2012	YTD 2011	YTD 2012	YTD 2011					
Winnipeg City	104 67 61 0 220 85 325												
East St. Paul R.M.	0	0	0	0	0	0	0	0					
Headingley R.M.	0	0	0	0	0	0	0	0					
MacDonald R.M.	0	0	0	0	0	0	0	0					
Ritchot R.M.	0	0	0	0	0	0	0	0					
Rosser R.M.	0	0	0	0	0	0	0	0					
St. Clements R.M.	0	0	0	0	0	0	0	0					
St. Francois Xavier R.M.	0	0	0	0	0	0	0	0					
Springfield R.M.	0	0	0	0	0								
Tache R.M.	0	0	14	0	0	0	24	0					
West St. Paul R.M.	0	0	0	0	0	0	0	0					
Winnipeg CMA	104	67	75	0	220	85	349	366					

Table 3.4: Completions by Submarket and by Intended Market July 2012												
Freehold Condominium Rental Total*												
Submarket	July 2012	July 2011										
Winnipeg City	185	154	62	24	198	0	445	178				
East St. Paul R.M.	0	3	0	0	0	0	0	3				
Headingley R.M.	4	- 1	0	0	0	0	4	- 1				
MacDonald R.M.	10	4	0	0	0	0	10	4				
Ritchot R.M.	5	2	0	0	0	0	5	2				
Rosser R.M.	0	0	0	0	0	0	0	0				
St. Clements R.M.	6	9	0	0	0	0	6	9				
St. Francois Xavier R.M.	0	0	0	0	0	0	0	0				
Springfield R.M.	4	10	0	0	0	0	4	10				
Tache R.M.	4	5	0	0	24	0	28	5				
West St. Paul R.M.	3	0	0	0	0	0	3	0				
Winnipeg CMA	221	188	62	24	222	0	505	212				

Table 3.5: Completions by Submarket and by Intended Market January - July 2012												
Freehold Condominium Rental Total*								al*				
Submarket	YTD 2012	YTD 2011										
Winnipeg City	796	717	340	163	387	366	1,523	1,246				
East St. Paul R.M.	5	12	I	3	0	0	6	15				
Headingley R.M.	10	4	0	- 1	0	0	10	5				
MacDonald R.M.	21	20	0	2	0	0	21	22				
Ritchot R.M.	18	16	0	0	0	0	18	16				
Rosser R.M.	2	2	0	0	0	0	2	2				
St. Clements R.M.	23	25	0	0	0	0	23	25				
St. Francois Xavier R.M.	0	0	0	0	0	0	0	0				
Springfield R.M.	63	61	6	5	0	0	69	66				
Tache R.M.	22	37	0	0	38	0	60	37				
West St. Paul R.M.	10	7	0	0	0	0	10	7				
Winnipeg CMA	970	901	347	174	425	366	1,742	1,441				

	Tab	le 4: A	Absorb	ed Sin	gle-De	etache	d Unit	s by P	rice Ra	ınge			
					July	2012							
					Price I								
	4 #20	0.000	\$300,	000 -	\$350,		\$400,	000 -	# 450 (200 .		Median	Average
Submarket	< \$30	0,000	\$349	,999	\$399	,999	\$449	,999	\$450,0)UU +	Total	Price (\$)	Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		11100 (ψ)	11166 (ψ)
Winnipeg City													
July 2012	25	14.5	51	29.7	33	19.2	36	20.9	27	15.7	172	361,810	385,498
July 2011	33	21.3	47	30.3	34	21.9	12	7.7	29	18.7	155	348,900	378,999
Year-to-date 2012	132	17.5	205	27.2	163	21.6	123	16.3	132	17.5	755	362,900	384,139
Year-to-date 2011	155	21.8	225	31.6	138	19.4	54	7.6	140	19.7	712	342,936	380,201
East St. Paul R.M.													
July 2012	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
July 2011	0	0.0	0	0.0	0	0.0	0	0.0	2	100.0	2		
Year-to-date 2012	0	0.0	0	0.0	2		- 1	12.5	5	62.5	8		
Year-to-date 2011	0	0.0	0	0.0	0	0.0	I	6.3	15	93.8	16	582,425	579,209
Headingley R.M.													
July 2012	0	0.0	0	0.0	0	0.0	0	0.0	4	100.0	4		
July 2011	0	0.0	0	0.0	0	0.0	0	0.0	- 1	100.0	- 1		
Year-to-date 2012	0	0.0	1	14.3	- 1	14.3	0	0.0	5	71. 4	7		
Year-to-date 2011	0	0.0	I	14.3	1	14.3	I	14.3	4	57.1	7		
MacDonald R.M.													
July 2012	- 1	14.3	0	0.0	0	0.0	0	0.0	6	85.7	7		
July 2011	0	0.0	I	50.0	0	0.0	0	0.0	- 1	50.0	2		
Year-to-date 2012	- 1	5.3	2	10.5	2		0	0.0	14	73.7	19	478,191	456,779
Year-to-date 2011	8	30.8	7	26.9	4	15.4	0	0.0	7	26.9	26	324,864	364,339
Ritchot R.M.													
July 2012	0	0.0	I	25.0	0	0.0	I	25.0	2	50.0	4		
July 2011	- 1	100.0	0	0.0	0	0.0	0	0.0	0	0.0	- 1		
Year-to-date 2012	3	20.0	4	26.7	2		2	13.3	4	26.7	15	373,999	394,684
Year-to-date 2011	6	50.0	4	33.3	- 1	8.3	0	0.0	ı	8.3	12	302,400	326,002
Rosser R.M.		. 1	-				-						
July 2012	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
July 2011	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2012	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2011	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
St. Clements R.M.													
July 2012	0	0.0	0	0.0	0	0.0	ı	100.0	0	0.0	ı		
July 2011	0	0.0	0	0.0	3	100.0	0	0.0	0	0.0			
Year-to-date 2012	0	0.0	0	0.0	2		2	50.0	0	0.0			
Year-to-date 2011	0	0.0	2	25.0	5	62.5	I	12.5	0	0.0	8		
St. Francois Xavier R.M.						. 1		. 1					
July 2012	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
July 2011	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2012	0	n/a	0	n/a	0		0	n/a	0	n/a	0		
Year-to-date 2011	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		

Source: CMHC (Market Absorption Survey)

	Tab	le 4: A	bsorb	ed Sin	gle-De	etache	d Unit	s by P	rice Ra	ange			
	July 2012												
					Price F	Ranges							
Submarket	< \$300,000		\$300, \$349		\$350, \$399		\$400,000 - \$449,999		\$450,000 +		Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		11100 (ψ)	11100 (ψ)
Springfield R.M.													
July 2012	0	0.0	0	0.0	0	0.0	I	33.3	2	66.7	3		
July 2011	- 1	16.7	2	33.3	2	33.3	- 1	16.7	0	0.0	6		
Year-to-date 2012	7	14.0	12	24.0	9	18.0	13	26.0	9	18.0	50	389,900	389,005
Year-to-date 2011	- 1	2.3	П	25.6	19	44.2	5	11.6	7	16.3	43	383,759	387,324
Tache R.M.													
July 2012	0	0.0	0	0.0	0	0.0	- 1	100.0	0	0.0	1		
July 2011	0	0.0	3	100.0	0	0.0	0	0.0	0	0.0	3		
Year-to-date 2012	0	0.0	0	0.0	0	0.0	I	33.3	2	66.7	3		
Year-to-date 2011	5	31.3	5	31.3	5	31.3	I	6.3	0	0.0	16	329,953	330,511
West St. Paul R.M.													
July 2012	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
July 2011	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2012	0	0.0	- 1	50.0	I	50.0	0	0.0	0	0.0	2		
Year-to-date 2011	0	0.0	- 1	14.3	3	42.9	0	0.0	3	42.9	7		
Winnipeg CMA													
July 2012	26	13.5	52	27.1	33	17.2	40	20.8	41	21.4	192	375,500	398,060
July 2011	35	20.2	53	30.6	39	22.5	13	7.5	33	19.1	173	349,537	389,303
Year-to-date 2012	143	16.6	225	26.1	182	21.1	142	16.5	171	19.8	863	367,000	388,888
Year-to-date 2011	175	20.7	256	30.2	176	20.8	63	7. 4	177	20.9	8 4 7	348,900	385,933

Source: CMHC (Market Absorption Survey)

Table	Table 4.1: Average Price (\$) of Absorbed Single-detached Units July 2012												
Submarket	July 2012	July 2011	% Change	YTD 2012	YTD 2011	% Change							
Winnipeg City	385,498	378,999	1.7	384,139	380,201	1.0							
East St. Paul R.M.			n/a		579,209	n/a							
Headingley R.M.			n/a			n/a							
MacDonald R.M.			n/a	456,779	364,339	25.4							
Ritchot R.M.			n/a	394,684	326,002	21.1							
Rosser R.M.			n/a			n/a							
St. Clements R.M.			n/a			n/a							
St. Francois Xavier R.M.			n/a			n/a							
Springfield R.M.			n/a	389,005	387,324	0.4							
Tache R.M.			n/a		330,511	n/a							
West St. Paul R.M.			n/a			n/a							
Winnipeg CMA	398,060	389,303	2.2	388,888	385,933	0.8							

Source: CMHC (Market Absorption Survey)

		Tal	ole 5: MLS		ntial Acti	vity for W	'innipeg			
				Ju	ly 2012					
		Number of Sales	Yr/Yr %	Sales SA	Number of New Listings	New Listings SA	Sales-to- New Listings SA	Average Price (\$)	Yr/Yr %	Average Price (\$) SA
2011	January	525	14.9	1,065	981	1,401	76.0	229,715	7.8	233,011
	February	730	8.8	1,022	1,183	1,472	69. 4	228,180	6.0	234,767
	March	1,112	8.0	1,032	1,412	1,308	78.9	241,955	6.5	237,876
	April	1,091	-12.2	968	1,597	1,300	74.5	240,655	1.7	228,144
	May	1,366	1.8	947	2,055	1,330	71.2	248,547	4.6	234,234
	June	1,462	6.8	975	1,736	1,294	75.3	243,976	4.5	236,915
	July	1,179	4.6	1,010	1,532	1,378	73.3	238,258	5.8	237,986
	August	1,205	26.2	989	1,616	1,380	71.7	236,307	6.2	238,898
	September	1,137	4.5	1,023	1,560	1,362	75.1	237,421	6.7	241,676
	October	1,011	12.2	1,067	1,262	1,371	77.8	244,506	6.6	241,536
	November	822	5.8	1,028	919	1,341	76.7	236,127	4.1	244,235
	December	657	7.2	1,171	532	1,449	80.8	268,977	12.5	280,709
2012	January	516	-1.7	997	942	1,324	75.3	237,832	3.5	
	February	731	0.1	983	1,150	1,370	71.8	250,754	9.9	254,984
	March	1,029	-7.5	1,022	1, 4 82	1, 4 06	72.7	247,459	2.3	
	April	1,250	14.6	1,070	1,885	1,410	75.9	261,263	8.6	-,
	May	1,499	9.7	1,020	1,977	1,359	75.1	266,379	7.2	
	June	1,396	-4.5	1,022	1,786	1,385	73.8	257,095	5.4	,
	July	1,150	-2.5	975	1,493	1,320	73.9	2 4 9,175	4.6	249,250
	August									
	September									
	October									
	November									
<u> </u>	December									
	Q2 2011	3,919	-0.9		5,388			244,646	3.7	
	Q2 2012	4,145	5.8		5,648			261,710	7.0	
	YTD 2011	7,465	3.1		10,496			240,576	4.8	
	YTD 2012	7,571	1.4		10,715			255,183	6.1	

MLS® is a registered trademark of the Canadian Real Estate Association (CREA).

Source: CMHC, adapted from MLS® data supplied by CREA

			Т	able 6:	Economic	Indicat	tors			
					July 2012	2				
		Inte	rest Rates	NHPI, Total,		CPI,		Winnipeg Lab	our Market	
		P & I Per \$100,000	Mortage I	5 Yr.	Winnipeg CMA 2007=100	2002	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)
2011	January	592	Term 3.35	Term 5.19	121.5	116.3	407	5.4	69.6	770
2011	February	607	3.50	5.44	121.3	116.7	409	5.6	69.8	
	March	601	3.50	5.34	122.7	117.6	410	5.7	70.0	
	April	621	3.70	5.69	122.8	117.9	410	5.7	69.9	773
	May	616	3.70	5.59	122.9	119.1	408	5.6	69.6	774
	lune	604	3.50	5.39	123.8	118.3	406	5.6	69.1	780
	July	604	3.50	5.39	124.0	117.9	406	5.8	69.0	779
	August	604	3.50	5.39	124.2	118.0	405	5.8	68.9	780
	September	592	3.50	5.19	126.0	118.8	406	5.9	69.0	778
	October	598	3.50	5.29	126.1	119.0	408	5.8	69.1	780
	November	598	3.50	5.29	126.3	119.3	409	5.8	69.3	783
	December	598	3.50	5.29	126.3	118.3	413	5.7	69.7	787
2012	January	598	3.50	5.29	126.4	118.6	414	5.8	70.0	789
	February	595	3.20	5.24	126.9	118.7	416	5.8	70.2	784
	March	595	3.20	5.24	127.8	119.2	417	5.8	70.3	780
	April	607	3.20	5.44	128.1	120.0	419	5.7	70.5	777
	May	601	3.20	5.34	128.3	120.4	421	5.4	70.5	781
	June	595	3.20	5.24	129.2	120.0	419	5.4	70.1	783
	July	595	3.10	5.24		119.9	416	5.5	69.6	791
	August									
	September									
	October									
	November									
	December									

[&]quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

[&]quot;NHPI" means New Housing Price Index

[&]quot;CPI" means Consumer Price Index

[&]quot;SA" means Seasonally Adjusted

METHODOLOGY

Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

DWELLING TYPES:

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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