### HOUSING AND MARKET INFORMATION

# Renovation and Home Purchase Detailed Tables

### Vancouver

CANADA MORTGAGE AND HOUSING CORPORATION

DATE RELEASED: 2012





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# **METHODOLOGY**

The Renovation and Home Purchase Survey was conducted in March of 2012.

### How do we define households who performed renovations in 2011?

Homeowner households, who completed renovations on their primary residence in 2011, spending any amount, are deemed to have performed renovations last year.

### How do we define households who intend to renovate in 2012?

Homeowner households who identified that they had commenced renovations of \$1,000 or more in 2012 or plan to commence renovations of \$1,000 or more in 2012 are considered to be renovation intenders. Intenders are divided into three categories – those having very high confidence that they will renovate their home in 2012, those having high confidence that they will renovate their home in 2012, and those having low confidence that they will renovate their home in 2012. Those that have already started renovations are classified as having a very high intention of renovating.

Characteristics are only gathered from those households that have a high or very high intention of renovating.

### How do we define households who purchased a home in 2011?

All households who signed a final purchase agreement in 2011 are classified as home purchasers.

### How do we define households who intend to purchase a home in 2012?

All households who signed a final purchase agreement in 2012 or indicated that they are intending to buy home in 2012 are considered home purchase intenders. Intenders are asked if this intention is very high, high, or low. Households who have signed a final purchase agreement in 2012 are deemed to have a very high intention of purchasing a home. Characteristics are only gathered from those households that have a high or very high intention of purchasing a home.

### Sample and geographic coverage

The Renovation and Home Purchase Survey was conducted in the Census Metropolitan Areas of St. John's, Halifax, Québec, Montréal, Ottawa, Toronto, Winnipeg, Calgary, Edmonton and Vancouver. Households in these centres were classified as renovators, renovation intenders, home purchasers, and home purchase intenders. Profile characteristics were collected for renovators in all centres; however, profile characteristics for home purchasers, renovation intenders, and home purchase intenders were only collected for households in five major centres: Halifax, Montréal, Toronto, Calgary, and Vancouver.

The survey was conducted on a random sample of households in each CMA by using a list of geographically stratified telephone numbers. The actual number of households telephoned varied by centre. The sample size was set to get profile characteristics for 250 purchase intenders, 800 renovating households and 1,200 households who intend to renovate. The actual sample size was determined based on the centre's expected response rate and the incidence rates of the four characteristics of interest.

The survey results were weighted according to the sampling scheme and adjusted for non-response. The weights were then adjusted to add up to the projected number of households in the CMA as of

March 2012. The weights for households who were asked profile questions were adjusted to aggregate to the number of households expected to have that characteristic in the CMA based on the high level survey results.

### **Change to the Renovation Home Purchase Survey**

In 2011, a change was made to the Renovation Home Purchase Survey. CMHC will no longer publish a RHPS estimate (e.g. total number of households undertaking renovations in a given year) if the reliability of the estimate is too low or there are not at least four households contributing to that estimate. The ability to publish an estimate is generally determined by its statistical reliability. Estimates produced from this survey will now be accompanied by a letter code used to indicate the reliability of the estimates. All estimates included in this publication must meet a minimum level of statistical reliability; otherwise the estimates will be suppressed. This change will be applied permanently starting this year.

### **Renovation Home Purchase Survey Data Reliability**

A letter code representing the statistical reliability (i.e., the coefficient of variation (CV)) for each estimate is provided to indicate the data reliability. CV of an estimate is defined as the ratio of the standard deviation to the estimate and CV is generally expressed a percentage. For example, let the total number of households undertaking renovations in a given CMA be X and its standard deviation be  $\theta_X$ . Then the coefficient of variation is given by  $CV = \frac{\theta_X}{v}$ .

### **Reliability Codes for Totals**

CMHC uses the CV to determine the reliability level of the estimates of totals and a CV cut-off of 10% for publication of totals. It is felt that this level of reliability best balances the need for high quality data and not publishing unreliable data.

CMHC assigns a level of reliability as follows (CV's are given in percentages):

- A If the CV is greater than 0 and less than or equal to 2.5 then the level of reliability is **Excellent**.
- B If the CV is greater than 2.5 and less than or equal to 5 then the level of reliability is **Very Good**.
- C If the CV is greater than 5 and less than or equal to 7.5 then the level of reliability is **Good**.
- D If the CV is greater than 7.5 and less than or equal to 10 then the level of reliability is **Fair**.
- \*\* If the CV is greater than 10 then the level of reliability is **Poor**. (Do Not Publish)

### **Reliability Codes for Proportions**

CMHC uses CV, sampling fraction and universe size to determine the ability to publish proportions. The following letter codes are used to indicate the level of reliability of proportions:

A — Excellent

B — Very good

C — Good

D — Fair (Use with Caution)

\*\* — Poor — Suppressed

The following two tables are used to determine the reliability level of proportions:

If the proportion is zero (0) and the sampling fraction less than 100% then the following levels are assigned:

		Sampling Fraction (%) range												
Households in Universe	(0,20]*	(20,40]	(40,60]	(60,80]	(80,100)									
3 – 10	Poor	Poor	Poor	Poor	Poor									
11 – 20	Poor	Fair	Fair	Fair	Good									
21 – 40	Poor	Fair	Fair	Good	Very Good									
41 – 80	Poor	Fair	Good	Good	Very Good									
81+	Poor	Good	Good	Very Good	Very Good									

<sup>\*(0, 20]</sup> means sampling fraction is greater than 0% but less than or equal to 20%; others are similar

Otherwise, the following table is used to determine the reliability level of proportions:

	Coefficie	nt of Variat	ion (CV) %				
Proportion	0	(0,5]	(5,10]	(10,16.5]	(16.5,33.3]	(33.3,50]	50+
(0,0.75]	Excellent	Excellent	Excellent	Excellent	Excellent	V. Good	V. Good
(0.75,1.5]	Excellent	Excellent	Excellent	Excellent	Excellent	Fair	Poor
(1.5,3]	Excellent	Excellent	Excellent	V. Good	Good	Poor	Poor
(3,6]	Excellent	Excellent	V. Good	Good	Fair	Poor	Poor
(6,10]	Excellent	Excellent	V. Good	Good	Poor	Poor	Poor
(10,15]	Excellent	Excellent	Good	Fair	Poor	Poor	Poor
(15,30]	Excellent	Excellent	Fair	Poor	Poor	Poor	Poor
(30,100]	Excellent	Excellent	Poor	Poor	Poor	Poor	Poor

### **Confidentiality**

All information provided through this survey is kept strictly confidential and only used by CMHC to generate statistics and data sets that do not allow for the identification of individuals, households, businesses or buildings.

### **IMPORTANT: COLUMN TOTALS ARE ROUNDED NUMBERS**

### **Abbreviations**

DK= Do Not Know

NR = No Response

Hhlds = Households

CMA = Census Metropolitan Area

RRSP = Registered Retirement Savings Plan

### **C**ontacts

St. John's: Chris Janes, CMHC, (709) 772-2403, cjanes@cmhc-schl.gc.ca

Halifax: Matthew Gilmore, CMHC, (902) 426-4686 (5886), mgilmore@cmhc-schl.gc.ca

Québec: Elisabeth Koulouris, CMHC, (418) 649-8098 (4735), ekoulour@cmhc-schl.gc.ca

Montréal: Bertrand Recher, CMHC, (514) 283-2758 (4352), brecher@cmhc-schl.gc.ca

Ottawa: Sandra Perez Torres, CMHC, (613) 748-5120, sperezto@cmhc-schl.gc.ca

Toronto: Shaun Hildebrand, CMHC, (416) 218-3466, shildebr@cmhc-schl.gc.ca

Winnipeg: Dianne Himbeault, CMHC, (204) 983-0892, dhimbeau@cmhc-schl.gc.ca

Edmonton: Christina Butchart, CMHC, (780) 423-8729, cbutchar@cmhc-schl.gc.ca

Calgary: Richard Cho, CMHC, (403) 515-2996, rcho@cmhc-schl.gc.ca

Vancouver: Robyn Adamache, CMHC, (604) 737-4144, radamach@cmhc-schl.gc.ca

National Office: Gustavo Durango, CMHC, (613) 748- 2000 (4811), gdurango@cmhc-schl.gc.ca

# RENOVATION

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Table 1: Households by Type of Renovation and Period of Construction

									Ту	ре	of Ren	ovation <sup>2</sup>					
			Renov	ate	<b>;</b>	Repai Mainter			Improve or Altera			Bot	th		DK/	NF	₹
Period of Construction	Owned Hhlds		Hhlds		%	Hhlds		%	Hhlds		%	Hhlds		%	Hhlds		%
1970 or before	169,054	а	60,827	b	36%	31,585	d	52%	46,780	С	77%	**		**	**		**
1971 - 1980	107,044	b	42,293	b	40%	**		**	33,886	d	80%	**		**	**		**
1981 - 1990	111,388	b	41,877	b	38%	**		**	34,350	d	82%	**		**	-		
1991 - 2000	106,341	b	30,990	С	29%	**		**	**		**	**		**	1		
2001 - 2011	76,272	b	13,664	d	18%	**		**	**		**	**		**	**		**
DK/NR	31,033	С	**		**	**		**	**		**	**		**	**		**
Total	601,132	а	198,629	а	33%	93,066	b	47%	151,981	а	77%	48,141	С	24%	**		**

<sup>1</sup> Households residing in the CMA at the time of the survey who owned and lived in their primary residence in the same CMA last year

 $<sup>^{2}\</sup>mbox{As a proportion of those who performed renovations in 2011}$ 

a - Excellent b - Very good c - Good d - Fair (Use with Caution)

<sup>\*\*</sup> Data suppressed to protect confidentiality or data not statistically reliable

Table 2: Households by Type of Renovation and Age of Respondent

						Type of Renovation <sup>2</sup>											
			Renov	ate	;	Repai Mainter			Improve or Altera			Bot	th		DK/	NF	}
Age	Owned Hhlds		Hhlds		%	Hhlds		%	Hhlds		%	Hhlds		%	Hhlds		%
18 - 24	**		**		**	**		**	**		**	**		**			
25 - 34	27,758	С	**		**	**		**	**		**	**		**	**		**
35 - 44	103,539	b	36,355	С	35%	**		**	29,263	d	80%	**		**	**		**
45 - 54	148,021	а	55,523	b	38%	**		**	42,986	С	77%	**		**	**		**
55 - 64	149,297	а	50,149	b	34%	26,796	d	53%	36,354	d	72%	**		**	**		**
65+	164,859	а	43,666	b	26%	24,073	d	55%	33,802	d	77%	**		**	**		**
DK/NR	**		**		**	**		**	**		**	**		**			
Total	601,132	а	198,629	а	33%	93,066	b	47%	151,981	а	77%	48,141	С	24%	**		**

<sup>1</sup> Households residing in the CMA at the time of the survey who owned and lived in their primary residence in the same CMA last year

a - Excellent b - Very good c - Good d - Fair (Use with Caution)

<sup>\*\*</sup> Data suppressed to protect confidentiality or data not statistically reliable

Table 3: Households by Type of Renovation and Household Income

									Ту	ре	of Ren	ovation <sup>2</sup>					
Renovate					Repairs or Maintenance		Improvements or Alterations			Both			DK/NR				
Income	Owned Hhlds		Hhlds		%	Hhlds		%	Hhlds		%	Hhlds		%	Hhlds		%
Less than \$60,000	134,597	b	38,154	С	28%	**		**	26,745	d	70%	**		**	**		**
\$60,000 - \$99,999	138,761	b	44,423	b	32%	**		**	30,698	d	69%	**		**			
\$100,000+	183,885	а	72,145	b	39%	31,528	d	44%	55,934	С	78%	**		**	**		**
DK/NR	143,888	а	43,907	b	31%	**		**	38,604	С	88%	**		**	**		**
Total	601,132	а	198,629	а	33%	93,066	b	47%	151,981	а	77%	48,141	С	24%	**		**

<sup>1</sup> Households residing in the CMA at the time of the survey who owned and lived in their primary residence in the same CMA last year

 $<sup>^{\</sup>mbox{\scriptsize 2}}\mbox{\sc As a proportion of those who performed renovations in 2011}$ 

a - Excellent b - Very good c - Good d - Fair (Use with Caution)

<sup>\*\*</sup> Data suppressed to protect confidentiality or data not statistically reliable

Table 4: Reasons Households Decide to Renovate

Reasons <sup>1</sup>	Hhlds		%
Needed repairs	88,057	b	44%
Major repairs	28,065	d	14%
Minor repairs	58,494	b	29%
DK/NR	**		**
Needed maintenance	70,189	b	35%
Wanted to update or add value, or are preparing to sell the residence	148,489	а	75%
Needed more space	**		**
To make the home more energy efficient	50,669	С	26%
Other	**	П	**
DK/NR	**		**
Total	198,629	а	
1 Multiple responses permitted			

Table 5: How the Renovation Work was Completed

How was the work completed?	Hhlds		%
Contracted out all the work (Paid)	83,111	b	42%
Did the work myself with friends / family (Unpaid)	43,991	С	22%
Both	57,569	С	29%
Bought materials and contracted out the labour	**		**
Other	**		**
DK/NR	**		**
Total	198,629	а	100%

The following letter codes are used to indicate the reliability of the estimates

a - Excellent b - Very good c - Good d - Fair (Use with Caution)

<sup>\*\*</sup> Data suppressed to protect confidentiality or data not statistically reliable

Table 6: Average Cost of Renovations by Household Income

			Renovations			
Income	Average Cost		Hhlds Providing Costs		Hhlds	
Under \$80,000	**		46,751	С	51,996	С
\$80,000+	\$21,301	d	94,791	b	99,321	b
DK/NR	**		34,736	d	47,311	С
Total	\$16,979	С	176,278	а	198,629	а

Table 7: Households by Type of Renovation

Type of Renovation <sup>1</sup>	Hhlds		%
Structural additions or extensions	40,970	d	21%
Remodelling of rooms	184,199	а	93%
Fences, driveways, patios, swimming pools or major landscaping projects	46,176	С	23%
Roofs and eavestroughing	41,430	С	21%
Exterior walls	26,460	d	13%
Windows and doors	45,134	С	23%
Painting or wallpapering	108,420	b	55%
Interior walls and ceilings	71,988	b	36%
Hard surface flooring and wall-to-wall carpeting	79,305	b	40%
Plumbing fixtures and equipment	79,440	b	40%
Heating and/or air conditioning equipment	35,193	d	18%
Electrical fixtures and equipment	54,088	С	27%
Built-in appliances	32,511	d	16%
Other	**		**
DK/NR	**		**
Total	198,629	а	-
1 Multiple responses permitted			

a - Excellent b - Very good c - Good d - Fair (Use with Caution)

<sup>\*\*</sup> Data suppressed to protect confidentiality or data not statistically reliable

Table 8: How was the Work Paid for?

How was the renovation work paid for? 1	Hhlds		%
Savings	153,062	b	77%
Borrow	72,870	С	37%
DK/NR	**		**
Total	198,629	а	
1 Multiple responses permitted			·

a - Excellent b - Very good c - Good d - Fair (Use with Caution)

<sup>\*\*</sup> Data suppressed to protect confidentiality or data not statistically reliable

# Intention to renovate

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Table 1: Households Intending to Renovate - Age

				Intend to R	len	ovate					
	Yes			No		DK/NR		Total			
Age	Hhlds		%								
18 - 24	**		**	**		**		**			
25 - 34	**		**	16,896	d	**		27,596	С		
35 - 44	38,782	С	38%	57,168	b	**		100,740	b		
45 - 54	58,096	b	40%	78,463	b	**		145,321	а		
55 - 64	53,140	b	36%	83,478	b	**		147,499	а		
65+	39,573	С	25%	109,321	b	12,383	đ	161,277	а		
DK/NR	**		**	**		**		**			
Total	201,187	а	34%	349,934	а	38,969	С	590,091	а		

Table 2: Households Intending to Renovate - Income

				Intend to Renovate							
	Yes			No		DK/NR		Total			
Income	Hhlds		%								
Less than \$60,000	34,849	С	27%	85,508	b	**		129,797	b		
\$60,000 - \$99,999	45,659	b	33%	82,004	b	**		136,736	а		
\$100,000+	80,892	b	45%	92,139	b	**		180,900	а		
DK/NR	39,787	b	28%	90,282	b	12,588	d	142,657	а		
Total	201,187	а	34%	349,934	а	38,969	С	590,091	а		

The following letter codes are used to indicate the reliability of the estimates

a - Excellent b - Very good c - Good d - Fair (Use with Caution)

<sup>\*\*</sup> Data suppressed to protect confidentiality or data not statistically reliable

Table 3: Households by Type of Renovation Intended and Period of Construction

						Type of Renovation Intended <sup>1</sup>												
	Owned Hhlds		Higl or Very Probabil Renova	Hiç ity	of	Repai Mainter			Improve or Alter			Both			DK/	DK/NR		
Year of Construction	Hhlds		Hhlds		%	Hhlds		%	Hhlds		%	Hhlds		%	Hhlds		%	
1970 or before	161,762	а	55,864	b	35%	29,714	С	53%	39,903	С	71%	**		**	**		**	
1971 - 1980	105,684	b	36,786	С	35%	16,337	d	44%	29,537	С	80%	**		**				
1981 - 1990	110,429	b	39,097	С	35%	18,087	d	46%	31,406	С	80%	**		**	**		**	
1991 - 2000	105,088	b	27,659	С	26%	**		**	21,584	d	78%	**		**				
2001 - 2012	78,311	b	**		**	**		**	**		**	**		**	**		**	
DK/NR	28,816	С	**		**	**		**	**		**	**		**				
Total	590,091	а	177,288	а	30%	82,503	b	47%	137,538	а	78%	44,275	С	25%	**		**	

<sup>&</sup>lt;sup>1</sup>As a proportion of those with high or very high probability of undertaking renovations in 2012

a - Excellent b - Very good c - Good d - Fair (Use with Caution)

<sup>\*\*</sup> Data suppressed to protect confidentiality or data not statistically reliable

Table 4: Households by Type of Renovation Intended and Household Income

									Туре	of F	Renovat	ion Intende	d <sup>1</sup>				
	Owned Hhlds		Higl or Very Probabil Renova	Hiç lity	of	Repai Mainter			Improvements or Alterations			Both			DK/NR		₹
Income	Hhlds		Hhlds		%	Hhlds		%	Hhlds		%	Hhlds		%	Hhlds		%
Less than \$60,000	129,797	b	27,780	С	21%	**		**	20,827	d	75%	**		**	**		**
\$60,000 - \$99,999	136,736	а	37,968	С	28%	19,543	d	51%	27,363	С	72%	**		**	**		**
\$100,000+	180,900	а	75,887	b	42%	32,938	С	43%	61,739	b	81%	19,115	d	25%	**		**
DK/NR	142,657	а	35,653	С	25%	17,043	d	48%	27,610	С	77%	**		**	**		**
Total	590,091	а	177,288	а	30%	82,503	b	47%	137,538	а	78%	44,275	С	25%	**		**

As a proportion of those with high or very high probability of undertaking renovations in 2012

a - Excellent b - Very good c - Good d - Fair (Use with Caution)

<sup>\*\*</sup> Data suppressed to protect confidentiality or data not statistically reliable

Table 5: Reasons Households are Intending to Renovate High or Very High Intentions to Renovate

Reasons <sup>1</sup>	Hhlds		%
Needed repairs	65,614	b	37%
Needed maintenance	64,189	b	36%
Wanted to update or add value, or are preparing to sell the residence	142,917	а	81%
Needed more space	**		**
To make the home more energy efficient	46,364	С	26%
Other	**		**
DK/NR	**		**
Total	177,288	а	
1 Multiple responses permitted			·

Table 6: Profile of Households Intending to Renovate - Contacting a Contractor High or Very High Intentions to Renovate

In planning your renovations, have you contacted a contractor for more information about your renovations?	Hhlds		%
Yes	136,228	а	77%
No	35,801	С	20%
DK/NR	**		**
Total	177,288	а	100%

a - Excellent b - Very good c - Good d - Fair (Use with Caution)

<sup>\*\*</sup> Data suppressed to protect confidentiality or data not statistically reliable

# HOME PURCHASE

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Table 1: Profile of 2011 Home Purchasers - Age

Di	d you purchase	yοι	ur primary reside	enc	e in 2011?			
	Yes		No		DK/NR		Total	
Age	%		%		%		Hhlds	
18 - 24	**		**		**		**	
25 - 34	15%	d	85%	а	**		27,596	С
35 - 44	7%	С	93%	а	1%	b	100,740	b
45 - 54	4%	С	95%	а	0%	b	145,321	а
55 - 64	3%	С	97%	а	0%	b	147,499	а
65+	3%	С	96%	а	1%	а	161,277	а
DK/NR	**		**		**		**	
Total	5%	b	95%	а	1%	а	590,091	а

Table 2: Profile of 2011 Home Purchasers - Income

Di	d you purchase	yοι	ur primary reside	nc	e in 2011?			
	Yes		No	DK/NR	Total			
Income	%		%		%		Hhlds	
Less than \$60,000	5%	С	94%	а	1%	а	129,797	b
\$60,000 - \$79,999	6%	d	94%	а	**		53,949	b
\$80,000 - \$99,999	4%	d	96%	а	**		82,787	b
\$100,000+	6%	С	94%	а	0%	b	180,900	а
DK/NR	4%	С	95%	а	1%	а	142,657	а
Total	5%	b	95%	а	1%	а	590,091	а

Table 3: Profile of 2011 Home Purchasers - First Time Home Buyers

Was this the first residence that you have purchased - either on your own o	or with somebody	у е	lse?
	Hhlds		%
Yes	**		**
No	19,067	b	67%
DK/NR	**		**
Total	28,522	а	100%

a - Excellent b - Very good c - Good d - Fair (Use with Caution)

<sup>\*\*</sup> Data suppressed to protect confidentiality or data not statistically reliable

Table 4: Profile of 2011 Home Purchasers - Value of Home Compared to Previous Home Non-First Time Home Buyers

Is your current residence worth more, less or about the same dollar value a	as your previous	ho	me?
	Hhlds		%
More	10,260	С	48%
Less	**		**
About the same	**		**
DK/NR	**		**
Total	21,421	а	100%

Table 5: Profile of 2011 Home Purchasers - Size of Home Compared to Previous Home Non-First Time Home Buyers

Is your current residence larger, smaller or about the same size when compared to your previous home?									
Hhlds %									
Larger	9,244	d	43%						
Smaller	**		**						
About the same	**		**						
DK/NR	**		**						
Total	21,421	а	100%						

Table 6: Profile of 2011 Home Purchasers - Brand New/Pre-Owned Home

What kind of residence did you purchase?			
	Hhlds		%
Brand New	**		**
Pre-Owned	21,316	b	75%
DK/NR	**		**
Total	28,522	а	100%

a - Excellent b - Very good c - Good d - Fair (Use with Caution)

<sup>\*\*</sup> Data suppressed to protect confidentiality or data not statistically reliable

Table 7: Profile of 2011 Home Purchasers - Dwelling Type

What type of dwelling did you purchase?			
	Hhlds		%
Single-detached	12,011	С	42%
Multiple	13,194	С	46%
DK/NR	**		**
Total	28,522	а	100%

Table 8: Profile of 2011 Home Purchasers - Condominium Ownership

Did you buy a condominium unit?			
	Hhlds		%
Yes	12,200	С	43%
No	14,070	С	49%
DK/NR	**		**
Total	28,522	а	100%

Table 9: Profile of 2011 Home Purchasers - Down Payment

What was the size of the down payment on the residence you purchased?								
Hhlds								
No down payment	**		**					
Less than 5% down payment	**		**					
5% to 19% down payment	**		**					
20% to 99% down payment	10,416	d	37%					
100% of purchase price / no mortgage	**		**					
DK/NR	**		**					
Total	28,522	а	100%					

The following letter codes are used to indicate the reliability of the estimates

a - Excellent b - Very good c - Good d - Fair (Use with Caution)

<sup>\*\*</sup> Data suppressed to protect confidentiality or data not statistically reliable

Table 10: Profile of 2011 Home Purchasers - Main Source of Down Payment

Main Source of Down Payment	Hhlds		%
Savings (including RRSP and investments)	21,479	b	82%
Borrow	**		**
DK/NR	**		**
Total	26,235	а	100%

Table 11: Profile of 2011 Home Purchasers - Average Price of Home by Age

Age	Average Price	
18 - 24	**	
25 - 34	\$471,000	d
35 - 44	\$542,000	С
45 - 54	\$531,000	C
55 - 64	\$508,000	d
65+	\$408,000	d
DK/NR	**	
Total	\$495,000	b

Table 12: Profile of 2011 Home Purchasers - Average Price of Home by Period of Construction

Year of Construction	Average Price	
1945 or before	**	П
1946 - 1960	**	
1961 - 1970	**	
1971 - 1980	\$497,000	d
1981 - 1990	\$484,000	d
1991 - 1995	**	
1996 - 2000	**	
2001 - 2005	\$502,000	d
2006 - 2011	\$508,000	С
DK/NR	**	
Total	\$495,000	b

a - Excellent b - Very good c - Good d - Fair (Use with Caution)

<sup>\*\*</sup> Data suppressed to protect confidentiality or data not statistically reliable

Table 13: Profile of 2011 Home Purchasers - Average Price of Home by Income

Income	Average Price	
Less than \$60,000	\$399,000	d
\$60,000 - \$99,999	\$459,000	С
\$100,000+	\$599,000	b
DK/NR	**	
Total	\$495,000	b

a - Excellent b - Very good c - Good d - Fair (Use with Caution)

<sup>\*\*</sup> Data suppressed to protect confidentiality or data not statistically reliable

# Intention to purchase

# 

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Table 1: Profile of Households Intending to Purchase a Home by Tenure

Have you bought or are you thinking about buying a primary residence in 2012?										
	Yes No DK/NR Total									
Tenure	%		%		%		Hhlds			
Owner	3%	b	93%	а	3%	b	590,091	а		
Renter	5%	С	90%	а	5%	O	316,333	b		
Total	4%	b	92%	а	4%	b	906,424	а		

Table 2: Profile of Households Intending to Purchase a Home by Income

Have you bought or are you thinking about buying a primary residence in 2012?										
	Yes		No		DK/NR		Total			
Income	%		%		%		Hhlds			
Less than \$60,000	3%	b	94%	а	3%	С	295,861	а		
\$60,000 - \$99,999	5%	С	90%	а	5%	O	200,724	а		
\$100,000+	5%	С	90%	а	4%	O	211,286	а		
DK/NR	3%	С	93%	а	4%	С	198,553	а		
Total	4%	b	92%	а	4%	b	906,424	а		

Table 3: Profile of Households Intending to Purchase a Home by Age

Have you bought or are you thinking about buying a primary residence in 2012?								
	Yes		No		DK/NR		Total	
Age	%		%		%	% Hhlo		
18 - 24	**		**	** **		**		
25 - 34	**		87%	а	6%	d	64,616	С
35 - 44	5%	С	90%	а	5%	С	161,965	
45 - 54	4%	С	92%	а	5%	С	217,975	
55 - 64	4%	С	94%	а	3%	С	213,183	
65+	2%	С	95%	а	3%	b	234,690	а
DK/NR	**		88%	а	**		**	
Total	4%	b	92%	а	4%	b	906,424	

a - Excellent b - Very good c - Good d - Fair (Use with Caution)

<sup>\*\*</sup> Data suppressed to protect confidentiality or data not statistically reliable

Table 4: Profile of Households Intending to Purchase a Home - Looking for a Brand New/Pre-Owned Home

High or Very High Intention to Purchase

What would be your first choice for purchasing a residence?	Hhlds		%
Brand New	**		**
Pre-Owned	18,724	С	66%
DK/NR	**		**
Total	28,279	b	100%

Table 5: Profile of Households Intending to Purchase a Home - Type of Dwelling High or Very High Intention to Purchase

What would be your first choice for purchasing a residence?	Hhlds		%
Single-detached	13,129	d	46%
Multiple	13,262	d	47%
DK/NR	**		**
Total	28,279	b	100%

Table 6: Profile of Households Intending to Purchase a Home - Condominium Ownership High or Very High Intention to Purchase

Are you intending to buy a condominium unit?	Hhlds		%
Yes	**		**
No	15,658	С	55%
DK/NR	**		**
Total	28,279	b	100%

Table 7: Profile of Households Intending to Purchase a Home - First Time Home Buyers High or Very High Intention to Purchase

Will this be the first residence you purchase?	Hhlds		%
Yes	**		**
No	21,928	b	78%
DK/NR	**		**
Total	28,279	b	100%

a - Excellent b - Very good c - Good d - Fair (Use with Caution)

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Table 8: Profile of Households Intending to Purchase a Home - Change in Dwelling Size Non-First Time Homebuyer High or Very High Intention to Purchase

Will the residence you are thinking of buying be larger, smaller or about the same size as your present residence?	Hhlds		%
Larger	10,022	d	45%
Smaller	**		**
About the same	**		**
DK/NR	**		**
Total	22,053	b	100%

Table 9: Profile of Households Intending to Purchase a Home - Down Payment High or Very High Intention to Purchase

Approximately, how much do you intend to put as a down payment?	Hhlds		%
No down payment	**		**
Less than 5% down payment	**		**
5% to 19% down payment	**		**
20% to 99% down payment	**		**
100% of purchase price / no mortgage	**		**
DK/NR	**		**
Total	28,279	b	100%

Table 10: Profile of Households Intending to Purchase a Home - Main Source of Down Payment Households Intending to Have a Down Payment High or Very High Intention to Purchase

Main source of down payment	Hhlds		%
Savings (including RRSP and investments)	22,838	b	87%
Borrow	**		**
DK/NR	**		**
Total	26,391	b	100%

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<sup>\*\*</sup> Data suppressed to protect confidentiality or data not statistically reliable

Table 11: Profile of Households Intending to Purchase a Home - Housing Cost High or Very High Intention to Purchase

Income	Average Price	
Less than \$60,000	\$381,000	d
\$60,000 - \$99,999	\$375,000	С
\$100,000+	\$469,000	b
DK/NR	\$422,000	d
Total	\$409,000	b

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