#### HOUSING MARKET INFORMATION

## HOUSING NOW Edmonton CMA





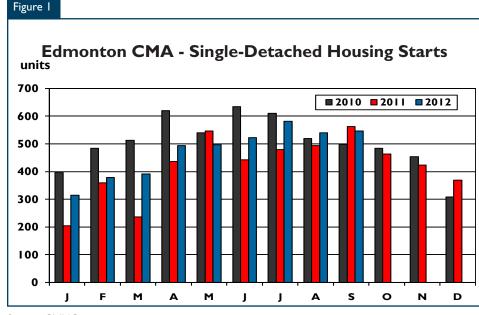
Date Released: October 2012

#### **New Home Market**

## Multi-family starts boost new home construction

Housing starts in the Edmonton Census Metropolitan Area (CMA) totalled 1,306 units in September 2012, up from 820 starts in September 2011. Within the City of Edmonton, total housing starts rose in September to 1,020 units from 460 units in 2011. Outside city limits, builders began construction on 286 units, compared to the 360 starts recorded in September 2011. On a year-to-date basis, housing starts in the Edmonton CMA totalled 9,127 units, up from 6,710 during the same period in 2011.

Single-detached starts in the Edmonton CMA decreased by three per cent year-over-year in September, totalling 546 units. Starts inside



Source: CMHC

#### **Table of Contents**

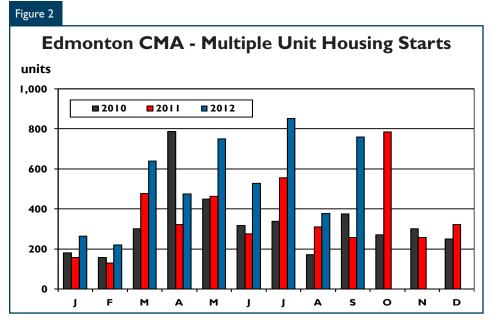
- I New Home Market
- 3 Resale Market
- 3 Economy
- 5 Maps of Edmonton
- 11 Housing Now Report Tables
- 12 Summary by Market
- 18 Starts
- 22 Completions
- 25 Absorptions
- 27 Average Price
- 28 MLS®Activity
- 29 Economic Indicators

#### **SUBSCRIBE NOW!**

Access CMHC's Market Analysis
Centre publications quickly and
conveniently on the Order Desk at
www.cmhc.ca/housingmarketinformation.
View, print, download or subscribe to
get market information e-mailed to
you on the day it is released. CMHC's
electronic suite of national standardized
products is available for free.







Source: CMHC

Edmonton City limits increased four per cent from their September 2011 levels, reaching 333 units. On a year-to-date basis, 4,263 single-detached starts were recorded within the Edmonton CMA, representing a 13 per cent increase from the same period in 2011.

So far this year with the exception of July and August, year-over-year singledetached completions were below levels posted in the previous year. There were 431 single units completed in September, a two per cent decline from the 439 units finished in September 2011. The number of single-detached units under construction was up II per cent from a year ago, indicating that year-overyear completions may turn positive in a few quarters. There were 380 single-detached units absorbed in September, down six per cent from the level in 2011. The inventory of complete and unabsorbed singledetached homes decreased to 574 units in September 2012, down from 597 in the same month last year. With the exception of June, the inventory of single-detached units has declined

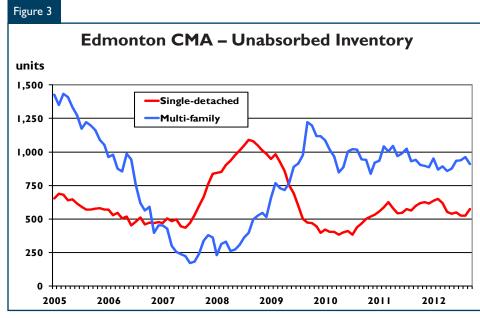
year-over-year since March 2012.

The average absorbed price of single-detached units was \$496,346 in September, slightly higher than the \$490,155 recorded in the same month of 2011. The median price of absorbed single-detached homes, on the other hand, increased 3.8 per cent year-over-year to \$457,650. Data from Statistics Canada's New House Price Index

(NHPI) for the month of August remained stable. Contractor selling prices reported in the index increased less than one per cent from the previous year.

Multi-family starts in the Edmonton CMA, which consist of semi-detached units, rows, and apartments, totalled 760 units in September compared to the 258 units started in 2011. The majority, at 90 per cent, occurred within the City of Edmonton. Increases were seen in all types of multi-family units, particularly in the apartment segment. Apartment starts totalled 494 units in September, compared to 70 starts in September 2011. On a year-to-date basis, multifamily housing starts reached 4,864 units in the Edmonton CMA compared to 2,949 units in 2011. To the end of September, row starts more than doubled, while semidetached and apartments both reported a gain of 57 per cent.

Completions of multi-family units dropped 36 per cent in September with 208 units being completed. However, year-to-date completions



Source: CMHC

were up 45 per cent compared to the same period last year. Inventory of multi-family units were up year-over-year for the second consecutive month. There were 911 completed and unoccupied units at the end of September, down from 940 units in September 2011. A total of 6,982 multi-family units were under construction in September, up from the 5,463 units in the same month last year.

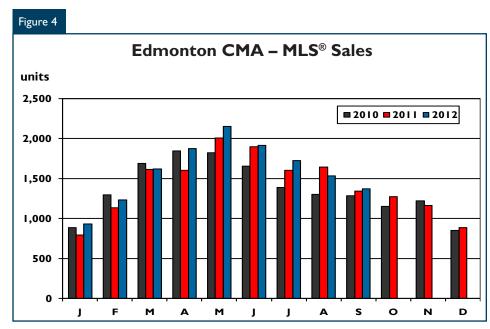
Total new housing supply across the Edmonton CMA, which includes unabsorbed inventory plus units under construction, stood at 11,992 units in September, 15 per cent above the 10,425 units at the end of September 2011.

#### **Resale Market**

### Third quarter resale transactions stable yearover-year

Sales of resale homes moved up slightly in the third quarter of 2012. Residential MLS® sales in the Edmonton CMA reached 4,632 units in the third quarter of 2012, representing a growth rate of one per cent year-over-year. Year-to-date, sales increased by five per cent over the same period in 2011, totalling 14,358 transactions. Strong employment growth and net-migration contributed to the increase in demand for resale homes during the first nine months of 2012.

The number of new MLS® listings in the Edmonton CMA decreased six per cent year-over-year during the third quarter of 2012. There were 7,990 new listings posted between July and September 2012, compared to 8,654 new listings in the same period of last year. Active listings averaged 7,740



Source: CREA

units in the third quarter, down from the 8,327 active listings posted a year earlier. With sales growth remaining positive and active listings declining, the sales-to-active listings ratio moved up to 19 per cent in the third quarter of 2012, from 17 per cent in the same quarter of 2011.

With higher level of sales relative to listings, the average sales price in the third quarter of 2012 moved up. The average MLS® residential price was \$332,339 from July to September 2012, up less than one per cent from the average selling price of \$330,694 in the third quarter of 2011. On a year-to-date basis, the average price increased by 2.5 per cent, reaching \$335,422.

#### **Economy**

#### Strong appetite for labour

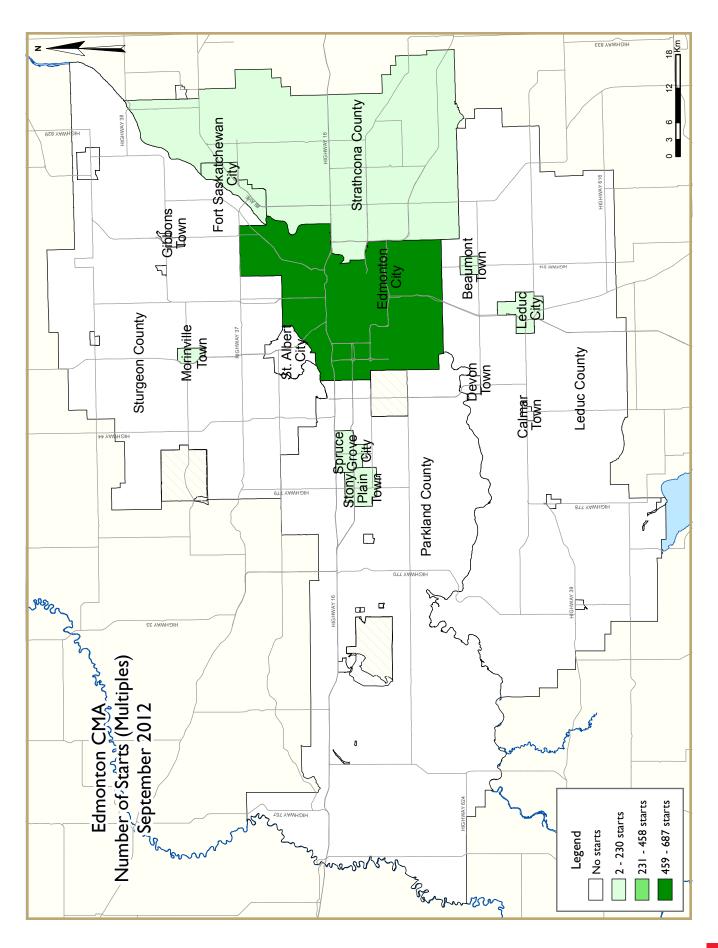
Employment growth in the Edmonton CMA continued to be strong in the third quarter of 2012. Seasonally adjusted employment reached 705,200 in the third quarter, up from the 691,100 jobs in the second quarter of

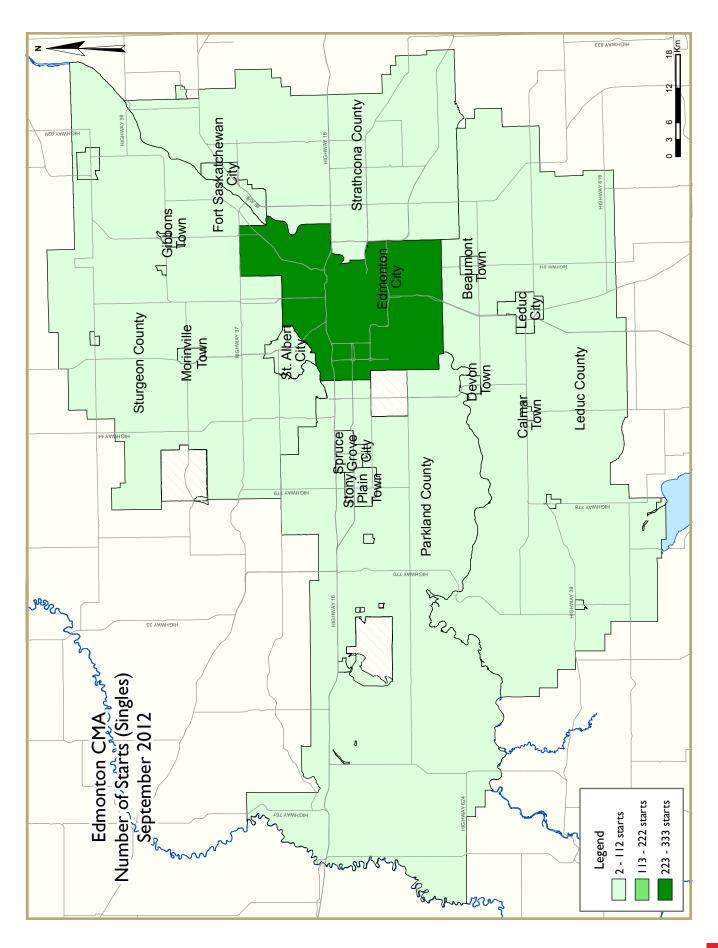
2012, representing an addition of 14,100 positions to Edmonton's labour market. This boost in employment levels can be attributed to a hike in both full-time and parttime job creations. Strong appetite for Alberta's energy means that demand for labour was the strongest in energy sector and the supporting industries. On an unadjusted basis, the primary resource sector, which includes the energy sector, added 13,400 jobs from the third quarter of 2011. Construction and transportation sectors also contributed 19.800 and 12,100 jobs, respectively.

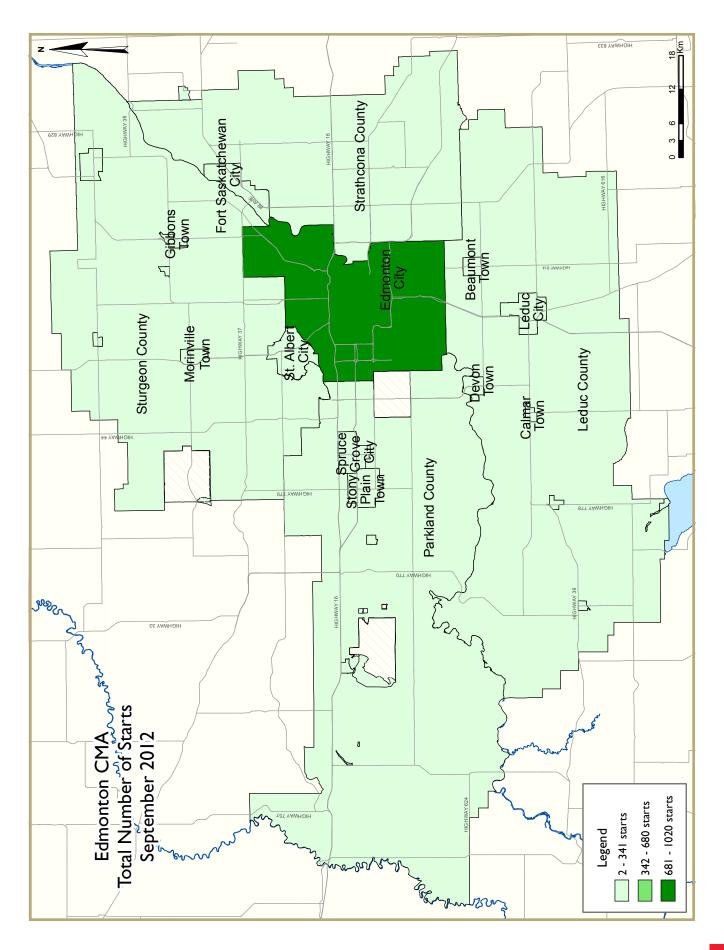
Strong demand for labour contributed to a decline in the unemployment rate and an increase in the average weekly earnings in the Edmonton CMA. The fact that most jobs were created in the energy related sectors contributed to the rise in average earnings in this region. On a seasonally adjusted basis, the unemployment rate averaged 4.5 per cent in the third quarter of 2012, down from 4.9 per cent in the previous quarter. Statistics Canada's average weekly earnings for Edmonton showed that wage growth

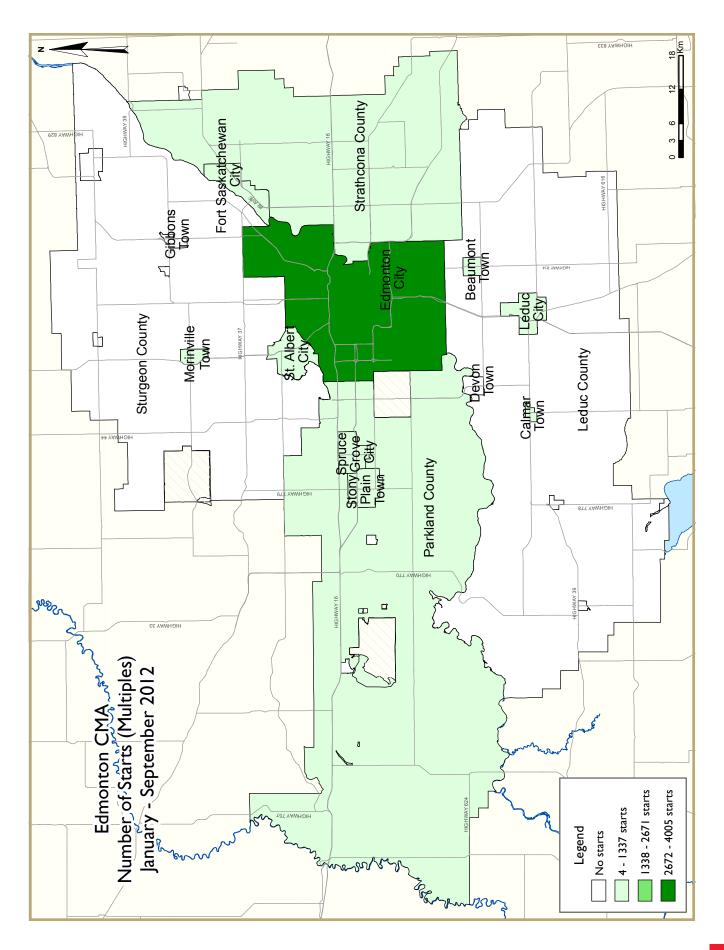
has increased and was 4.6 per cent higher in the third quarter of 2012 compared to the corresponding period in 2011.

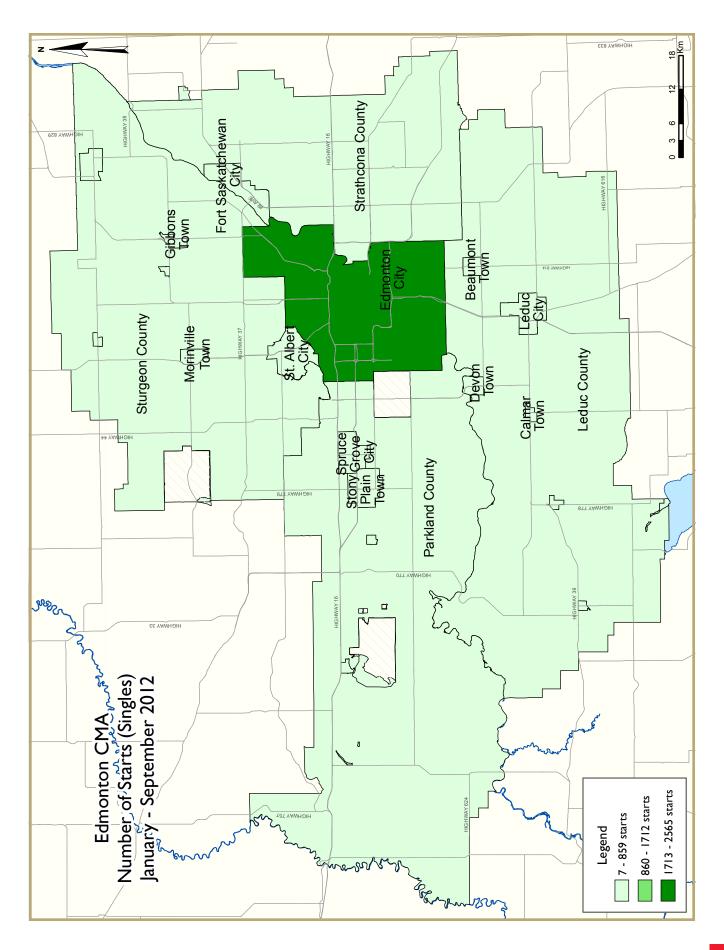
Strong labour market conditions in the Edmonton CMA continued to draw migrants from other countries and provinces. Statistics Canada estimates that Alberta gained 23,090 people in the second quarter of 2012, up from 83 per cent from the previous year. The largest contributor was from the international component, netting 9,302 people and representing the best quarterly performance on record. Nonpermanent residents increased to 5,244 people in the second quarter, up from 1,341 a year earlier. Alberta also gained migrants from all the provinces with the exception of Saskatchewan, Yukon, and the Northwest Territories. Net interprovincial migration in the second quarter more than doubled to 8,544 people from 2011 levels. After two quarters, net migration in Alberta increased from 19,938 in 2011 to 43,425 in 2012.

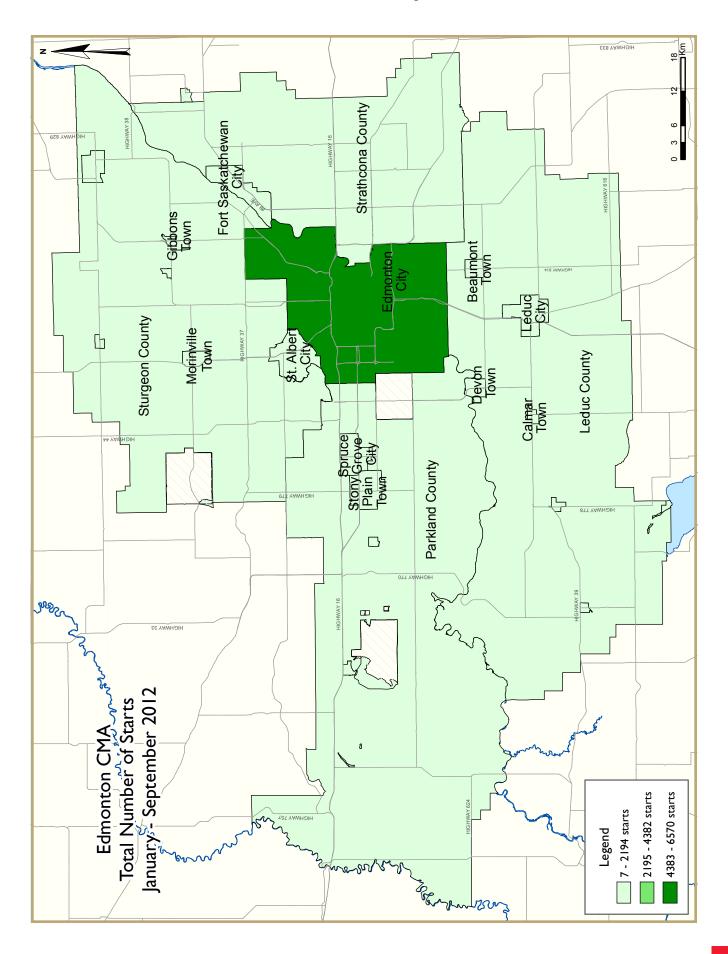












#### HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

#### **Available in SELECTED Reports:**

- 1.1 Housing Activity Summary by Submarket
- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

#### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

| Table I: Housing Activity Summary of Edmonton CMA |        |                    |                      |        |                 |                  |                             |                 |        |  |
|---|--------|--------------------|----------------------|--------|-----------------|------------------|-----------------------------|-----------------|--------|--|
|   |        | S                  | eptembe              | r 2012 |                 |                  |                             |                 |        |  |
|   |        |                    | Owne                 | rship  |                 |                  | _                           |                 |        |  |
|   |        | Freehold           |                      | C      | Condominium     |                  | Ren                         | tal             |        |  |
|   | Single | Semi               | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other  | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |  |
| STARTS  |        |                    |                      |        |                 |                  |                             |                 |        |  |
| September 2012                                    | 545    | 146                | 12                   | I      | 108             | 307              | 0                           | 187             | 1,306  |  |
| September 2011                                    | 561    | 136                | 0                    | I      | 52              | 70               | 0                           | 0               | 820    |  |
| % Change  | -2.9   | 7.4                | n/a                  | 0.0    | 107.7           | **               | n/a                         | n/a             | 59.3   |  |
| Year-to-date 2012                                 | 4,259  | 1, <del>44</del> 8 | 173                  | 4      | 815             | 975              | 12                          | 1,441           | 9,127  |  |
| Year-to-date 2011                                 | 3,749  | 892                | 62                   | 12     | 453             | 938              | 0                           | 604             | 6,710  |  |
| % Change  | 13.6   | 62.3               | 179.0                | -66.7  | 79.9            | 3.9              | n/a                         | 138.6           | 36.0   |  |
| UNDER CONSTRUCTION                                |        |                    |                      |        |                 |                  |                             |                 |        |  |
| September 2012                                    | 3,802  | 1,294              | 178                  | 6      | 1,067           | 2,788            | 29                          | 1,635           | 10,799 |  |
| September 2011                                    | 3,401  | 800                | 61                   | 15     | 761             | 3,007            | 17                          | 826             | 8,888  |  |
| % Change  | 11.8   | 61.8               | 191.8                | -60.0  | 40.2            | -7.3             | 70.6                        | 97.9            | 21.5   |  |
| COMPLETIONS                                       |        |                    |                      |        |                 |                  |                             |                 |        |  |
| September 2012                                    | 431    | 108                | 16                   | 0      | 30              | 50               | 4                           | 0               | 639    |  |
| September 2011                                    | 438    | 86                 | 7                    | - 1    | 119             | 76               | 0                           | 39              | 766    |  |
| % Change  | -1.6   | 25.6               | 128.6                | -100.0 | -74.8           | -34.2            | n/a                         | -100.0          | -16.6  |  |
| Year-to-date 2012                                 | 3,829  | 986                | 79                   | 9      | 631             | 1,206            | 12                          | 829             | 7,581  |  |
| Year-to-date 2011                                 | 4,017  | 706                | 87                   | 3      | 597             | 967              | 68                          | 156             | 6,601  |  |
| % Change  | -4.7   | 39.7               | -9.2                 | 200.0  | 5.7             | 24.7             | -82.4                       | **              | 14.8   |  |
| <b>COMPLETED &amp; NOT ABSORB</b>                 | ED     |                    |                      |        |                 |                  |                             |                 |        |  |
| September 2012                                    | 573    | 135                | 16                   | 0      | 200             | 5 <del>4</del> 6 | 1                           | 14              | 1,485  |  |
| September 2011                                    | 595    | 92                 | 14                   | 1      | 165             | 665              | 1                           | 4               | 1,537  |  |
| % Change  | -3.7   | 46.7               | 14.3                 | -100.0 | 21.2            | -17.9            | 0.0                         | **              | -3.4   |  |
| ABSORBED  |        |                    |                      |        |                 |                  |                             |                 |        |  |
| September 2012                                    | 379    | 110                | 19                   | I      | 46              | 64               | 4                           | 16              | 639    |  |
| September 2011                                    | 403    | 74                 | 4                    | 2      | 121             | 61               | 0                           | 22              | 687    |  |
| % Change  | -6.0   | 48.6               | **                   | -50.0  | -62.0           | 4.9              | n/a                         | -27.3           | -7.0   |  |
| Year-to-date 2012                                 | 3,867  | 949                | 81                   | 9      | 585             | 1,214            | 8                           | 415             | 7,128  |  |
| Year-to-date 2011                                 | 3,950  | 686                | 86                   | 3      | 593             | 920              | 3                           | 121             | 6,362  |  |
| % Change  | -2.1   | 38.3               | -5.8                 | 200.0  | -1.3            | 32.0             | 166.7                       | **              | 12.0   |  |

|                        | Table I.I: | Housing  | Activity  | Summar | y by Subn       | narket          |                      |                 |            |
|------------------------|------------|----------|-----------|--------|-----------------|-----------------|----------------------|-----------------|------------|
|                        |            | S        | Septembe  | r 2012 |                 |                 |                      |                 |            |
|                        |            |          | Owne      |        |                 |                 |                      |                 |            |
|                        |            | Freehold |           |        | Condominium     |                 | Ren                  | tal             |            |
|                        | Single     | Semi     | Row, Apt. | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and | Apt. &<br>Other | Total*     |
| STARTS                 |            |          |           |        |                 |                 | Row                  |                 |            |
| Edmonton City          |            |          |           |        |                 |                 |                      |                 |            |
| September 2012         | 333        | 102      | 4         | 0      | 87              | 307             | 0                    | 187             | 1,020      |
| September 2011         | 319        | 96       | 0         | 0      | 25              | 20              | 0                    | 0               | 460        |
| Beaumont Town          | 317        | 70       | U         | J      | 23              | 20              | J                    |                 | 100        |
| September 2012         | 6          | 6        | 0         | 0      | 0               | 0               | 0                    | 0               | 12         |
| September 2011         | 34         | 4        | 0         | 0      | 0               | 0               | 0                    | 0               | 38         |
| Devon Town             | 34         | 7        | U         | U      | U               | J               | U                    |                 | 30         |
| September 2012         | 7          | 0        | 0         | 0      | 0               | 0               | 0                    | 0               | 7          |
| September 2011         | 4          | 0        | 0         | 0      | 0               | 0               | 0                    | 0               | 4          |
| Fort Saskatchewan City | ,          | J        | U         | J      | · ·             | J               | J                    |                 | 1          |
| September 2012         | 18         | 6        | 0         | I      | 0               | 0               | 0                    | 0               | 25         |
| September 2011         | 19         | 4        | 0         | ·      | 2               | 0               | 0                    | 0               | 26         |
| Leduc City             | 17         | 7        | U         | 1      | 2               | J               | U                    |                 | 20         |
| September 2012         | 21         | 6        | 0         | 0      | 0               | 0               | 0                    | 0               | 27         |
| September 2011         | 19         | 16       | 0         | 0      | 0               | 0               | 0                    | 0               | 35         |
| Leduc County           | 17         | 10       | U         | J      | · ·             | J               | J                    |                 | 33         |
| September 2012         | 27         | 0        | 0         | 0      | 0               | 0               | 0                    | 0               | 27         |
| September 2011         | 13         | 0        | 0         | 0      | 0               | 0               | 0                    | 0               | 13         |
| Morinville Town        | 13         | J        | U         | J      | · ·             | J               | J                    |                 | 13         |
| September 2012         | 11         | 2        | 0         | 0      | 0               | 0               | 0                    | 0               | 13         |
| September 2011         | 12         | 0        | 0         | 0      | 0               | 0               | 0                    | 0               | 13         |
| Parkland County        | 12         | J        | U         | J      | · ·             | J               | J                    |                 | 12         |
| September 2012         | 24         | 0        | 0         | 0      | 0               | 0               | 0                    | 0               | 24         |
| September 2011         | 29         | 0        | 0         | 0      | 0               | 0               | 0                    | 0               | 29         |
| Spruce Grove City      | 27         | U        | U         | U      | U               | J               | U                    |                 | LI         |
| September 2012         | 11         | 14       | 8         | 0      | 0               | 0               | 0                    | 0               | 33         |
| September 2011         | 8          | 6        | 0         | 0      | 12              | 0               | 0                    | 0               | 26         |
| St. Albert City        | · ·        | U        | U         | U      | 12              | J               | U                    |                 | 20         |
| September 2012         | 17         | 0        | 0         | 0      | 0               | 0               | 0                    | 0               | 17         |
| September 2011         | 32         | 0        |           | 0      | 0               | 0               | 0                    | 0               | 32         |
| Stony Plain Town       | 32         | J        | U         | J      | · ·             | J               | J                    |                 | 32         |
| September 2012         | 12         | 8        | 0         | 0      | 0               | 0               | 0                    | 0               | 20         |
| September 2011         | 5          | 2        |           | 0      | 0               | 0               | 0                    | 0               | 7          |
| Strathcona County      | 3          |          | U         | J      | · ·             | J               | J                    |                 | ,          |
| September 2012         | 32         | 2        | 0         | 0      | 21              | 0               | 0                    | 0               | 55         |
| September 2011         | 35         | 8        |           | 0      | 13              | 50              | 0                    | 0               | 106        |
| Sturgeon County        | 33         | 0        | J         | J      | 13              | 30              | J                    | J               | 100        |
| September 2012         | 16         | 0        | 0         | 0      | 0               | 0               | 0                    | 0               | 16         |
| September 2011         | 21         | 0        |           | 0      | 0               | 0               | 0                    | 0               | 21         |
| Remainder of the CMA   | 21         | U        | U         | J.     | J               | J               | J                    | , i             | <b>4</b> 1 |
| September 2012         | 10         | 0        | 0         | 0      | 0               | 0               | 0                    | 0               | 10         |
| September 2011         | 10         | 0        | 0         | 0      | 0               | 0               | 0                    | 0               | 11         |
| Edmonton CMA           | - 11       | U        | U         | U      | J               | U               | J                    | J               | 11         |
| September 2012         | 545        | 146      | 12        | ı      | 108             | 307             | 0                    | 187             | 1,306      |
| September 2011         | 561        | 136      | 0         | l l    | 52              | 70              | 0                    | 0               | 820        |
| September 2011         | 361        | 136      | U         | 1      | 32              | 70              | U                    | U               | 020        |

| Table I.I: Housing Activity Summary by Submarket |        |          |                      |        |                 |                 |                      |                 |          |
|--|--------|----------|----------------------|--------|-----------------|-----------------|----------------------|-----------------|----------|
|  |        | S        | eptembe              | r 2012 |                 |                 |                      |                 |          |
|  |        |          | Owne                 |        |                 |                 |                      |                 |          |
|  |        | Freehold |                      |        | Condominium     |                 | Ren                  | tal             |          |
|  | Single | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and | Apt. &<br>Other | Total*   |
|  |        |          | & Other              |        | Jeilii          | Other           | Row                  | Other           |          |
| UNDER CONSTRUCTION                               |        |          |                      |        |                 |                 |                      |                 |          |
| Edmonton City                                    |        |          |                      |        |                 |                 |                      |                 |          |
| September 2012                                   | 2,240  | 984      | 93                   | 5      | 864             | 2,582           | 17                   | 1,246           | 8,031    |
| September 2011                                   | 2,041  | 590      | 42                   | 13     | 564             | 2,451           | 13                   | 261             | 5,975    |
| Beaumont Town                                    |        |          |                      |        |                 |                 |                      |                 |          |
| September 2012                                   | 170    | 22       | 7                    | 0      | 0               | 0               | 0                    | 0               | 199      |
| September 2011                                   | 189    | 16       | 0                    | 0      | 0               | 0               | 0                    | 66              | 271      |
| Devon Town                                       |        |          |                      |        |                 |                 |                      |                 |          |
| September 2012                                   | 9      | 0        | 0                    | 0      | 5               | 0               | 0                    | 0               | 14       |
| September 2011                                   | 14     | 2        | 0                    | 0      | 5               | 0               | 0                    | 0               | 21       |
| Fort Saskatchewan City                           |        |          |                      |        |                 |                 |                      |                 |          |
| September 2012                                   | 152    | 40       | 4                    | 1      | 2               | 0               | 0                    | 0               | 199      |
| September 2011                                   | 117    | 46       | 0                    | - 1    | 6               | 0               | 0                    | 223             | 393      |
| Leduc City                                       |        |          |                      |        |                 |                 |                      |                 |          |
| September 2012                                   | 219    | 88       | 7                    | 0      | 26              | 160             | 0                    | 0               | 500      |
| September 2011                                   | 110    | 40       | 0                    | 0      | 8               | 160             | 0                    | 139             | 457      |
| Leduc County                                     |        |          |                      |        |                 |                 |                      |                 |          |
| September 2012                                   | 100    | 2        | 0                    | 0      | 0               | 0               | 0                    | 0               | 102      |
| September 2011                                   | 92     | 0        | 0                    | 0      | 0               | 0               | 0                    | 0               | 92       |
| Morinville Town                                  |        |          |                      |        |                 |                 |                      |                 |          |
| September 2012                                   | 45     | 2        | 4                    | 0      | 20              | 0               | 0                    | 0               | 71       |
| September 2011                                   | 39     | 4        | 4                    | 0      | 34              | 0               | 0                    | 0               | 81       |
| Parkland County                                  |        |          |                      |        |                 |                 |                      |                 |          |
| September 2012                                   | 153    | 6        | 0                    | 0      | 0               | 0               | 0                    | 0               | 159      |
| September 2011                                   | 137    | 2        | 0                    | 0      | 0               | 0               | 0                    | 0               | 139      |
| Spruce Grove City                                |        |          |                      |        |                 |                 |                      |                 |          |
| September 2012                                   | 131    | 74       | 63                   | 0      | 18              | 0               | 0                    | 202             | 488      |
| September 2011                                   | 87     | 50       | 15                   | - 1    | 54              | 99              | 0                    | 103             | 409      |
| St. Albert City                                  | 0.     |          |                      | ٠      |                 |                 | -                    |                 |          |
| September 2012                                   | 142    | 30       | 0                    | 0      | 0               | 0               | 0                    | 118             | 290      |
| September 2011                                   | 135    | 0        |                      | 0      | 0               | 36              | 0                    | 0               | 171      |
| Stony Plain Town                                 | 133    | ų.       | , and the second     |        | -               | 30              | J                    |                 | .,.      |
| September 2012                                   | 57     | 26       | 0                    | 0      | 36              | 0               | 0                    | 0               | 119      |
| September 2011                                   | 42     | 14       | 0                    | 0      | 36              | 0               |                      | 0               | 92       |
| Strathcona County                                | 12     |          | J                    | V      | 30              | J               | J                    | J               | - '-     |
| September 2012                                   | 230    | 20       | 0                    | 0      | 96              | 46              | 0                    | 69              | 461      |
| September 2011                                   | 236    | 32       | 0                    | 0      | 50              | 261             | 0                    | 34              | 613      |
| Sturgeon County                                  | 230    | 32       | U                    | U      | 30              | 201             | U                    | JT              | 013      |
| September 2012                                   | 98     | 0        | 0                    | 0      | 0               | 0               | 0                    | 0               | 98       |
| September 2011                                   | 113    | 0        |                      | 0      | 0               | 0               |                      | 0               | 113      |
| Remainder of the CMA                             | 113    | U        | U                    | U      | U               | U               | U                    | U               | 113      |
| September 2012                                   | 56     | ^        | 0                    | 0      | ^               | 0               | 12                   | 0               | 40       |
| ·  | 49     | 0        |                      |        | 0               |                 |                      |                 | 68<br>61 |
| September 2011                                   | 49     | 4        | 0                    | 0      | 4               | 0               | 4                    | 0               | 61       |
| Edmonton CMA                                     | 2.000  | 1.004    | 170                  |        | 1.047           | 2.700           | 20                   | 1.435           | 10.700   |
| September 2012                                   | 3,802  | 1,294    | 178                  | 6      | 1,067           | 2,788           |                      | 1,635           | 10,799   |
| September 2011                                   | 3,401  | 800      | 61                   | 15     | 761             | 3,007           | 17                   | 826             | 8,888    |

|                        | narket |          |                      |        |                 |                 |                  |                 |        |
|------------------------|--------|----------|----------------------|--------|-----------------|-----------------|------------------|-----------------|--------|
|                        |        | S        | eptembe              | r 2012 |                 |                 |                  |                 |        |
|                        |        |          | Owne                 |        |                 |                 |                  |                 |        |
|                        |        | Freehold |                      |        | Condominium     |                 | Ren              | tal             |        |
|                        |        | Treenoid | 5 4                  |        |                 |                 | Single,          |                 | Total* |
|                        | Single | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Semi, and<br>Row | Apt. &<br>Other |        |
| COMPLETIONS            |        |          |                      |        |                 |                 | now              |                 |        |
| Edmonton City          |        |          |                      |        |                 |                 |                  |                 |        |
| September 2012         | 269    | 76       | 12                   | 0      | 4               | 0               | 0                | 0               | 361    |
| September 2011         | 247    | 60       | 0                    | 0      | 102             | 0               | 0                | 27              | 436    |
| Beaumont Town          |        |          |                      |        |                 |                 |                  |                 |        |
| September 2012         | 20     | 2        | 0                    | 0      | 0               | 0               | 0                | 0               | 22     |
| September 2011         | 16     | 6        | 0                    | 0      | 0               | 0               | 0                | 0               | 22     |
| Devon Town             |        |          |                      |        |                 |                 |                  |                 |        |
| September 2012         | 1      | 0        | 0                    | 0      | 0               | 0               | 0                | 0               | - 1    |
| September 2011         | 0      | 0        | 0                    | 0      | 0               | 0               | 0                | 0               | 0      |
| Fort Saskatchewan City |        |          |                      |        |                 |                 |                  |                 |        |
| September 2012         | 27     | 6        | 0                    | 0      | 2               | 0               | 0                | 0               | 35     |
| September 2011         | 33     | 0        | 0                    | - 1    | 0               | 0               | 0                | 0               | 34     |
| Leduc City             |        |          |                      |        |                 |                 |                  |                 |        |
| September 2012         | 7      | 14       | 0                    | 0      | 0               | 0               | 4                | 0               | 25     |
| September 2011         | 7      | 4        | 0                    | 0      | 0               | 0               | 0                | 12              | 23     |
| Leduc County           |        |          |                      |        |                 |                 |                  |                 |        |
| September 2012         | 6      | 0        | 0                    | 0      | 0               | 0               | 0                | 0               | 6      |
| September 2011         | 9      | 0        | 0                    | 0      | 0               | 0               | 0                | 0               | 9      |
| Morinville Town        |        |          |                      |        |                 |                 |                  |                 |        |
| September 2012         | 6      | 0        | 0                    | 0      | 3               | 0               | 0                | 0               | 9      |
| September 2011         | 17     | 0        | 4                    | 0      | 0               | 0               | 0                | 0               | 21     |
| Parkland County        |        |          |                      |        |                 |                 |                  |                 |        |
| September 2012         | 7      | 0        | 0                    | 0      | 0               | 0               | 0                | 0               | 7      |
| September 2011         | 12     | 0        | 0                    | 0      | 0               | 0               | 0                | 0               | 12     |
| Spruce Grove City      |        |          |                      |        |                 |                 |                  |                 |        |
| September 2012         | 5      | 2        | 4                    | 0      | 0               | 0               | 0                | 0               | П      |
| September 2011         | 21     | 14       | 3                    | 0      | 0               | 0               | 0                | 0               | 38     |
| St. Albert City        |        |          |                      |        |                 |                 |                  |                 |        |
| September 2012         | 17     | 0        | 0                    | 0      | 0               | 0               | 0                | 0               | 17     |
| September 2011         | 28     | 0        | 0                    | 0      | 0               | 0               | 0                | 0               | 28     |
| Stony Plain Town       |        |          |                      |        |                 |                 |                  |                 |        |
| September 2012         | 15     | 2        | 0                    | 0      | 0               | 0               | 0                | 0               | 17     |
| September 2011         | 8      | 0        | 0                    | 0      | 0               | 76              | 0                | 0               | 84     |
| Strathcona County      |        |          |                      |        |                 |                 |                  |                 |        |
| September 2012         | 43     | 6        | 0                    | 0      | 21              | 50              | 0                | 0               | 120    |
| September 2011         | 30     | 2        | 0                    | 0      | 17              | 0               | 0                | 0               | 49     |
| Sturgeon County        |        |          |                      |        |                 |                 |                  |                 |        |
| September 2012         | 6      | 0        | 0                    | 0      | 0               | 0               | 0                | 0               | 6      |
| September 2011         | 10     | 0        | 0                    | 0      | 0               | 0               | 0                | 0               | 10     |
| Remainder of the CMA   |        |          |                      |        |                 |                 |                  |                 |        |
| September 2012         | 2      | 0        | 0                    | 0      | 0               | 0               |                  | 0               | 2      |
| September 2011         | 0      | 0        | 0                    | 0      | 0               | 0               | 0                | 0               | 0      |
| Edmonton CMA           |        |          |                      |        |                 |                 |                  |                 |        |
| September 2012         | 431    | 108      | 16                   | 0      | 30              | 50              |                  | 0               | 639    |
| September 2011         | 438    | 86       | 7                    | I      | 119             | 76              | 0                | 39              | 766    |

| September 2012   257   55   5   0   83   423   1   0   824   | Table I.I: Housing Activity Summary by Submarket |        |            |         |        |             |     |           |     |                    |
|--|--|--------|------------|---------|--------|-------------|-----|-----------|-----|--------------------|
| Protection   |  |        | S          | eptembe | r 2012 |             |     |           |     |                    |
| Freehold   Simgle   Semi   Row, Apt.   Single   Row and Other   Single   Row and Other   Semi and Row   Apt.   Apt.   Semi and Row   Apt.   Apt.   Semi and Row   Apt.   Apt.  |  |        |            |         |        |             |     |           |     |                    |
| Single   Semi   Row, Apt. & Single   Row and Other   Semi   Apt. & Single   Semi   Apt. & Semi   A |  |        | Freehold   |         |        | `ondominium |     | Ren       | tal |                    |
| COMPLETED & NOT ABSORBED   Single   Semi   Not work   Semi   Not |  |        | i i eenoid |         |        | Condominium |     | C:I-      |     | Total*             |
| Edmonton City   September 2012   256   87   5   0   103   358   1   0   810   824   825   825   827   825  |  | Single | Semi       |         | Single |             |     | Semi, and |     |                    |
| Edmontor City   September 2012   2.56   87   5   0   103   3.58   1   0   810   September 2011   257   55   5   0   83   423   1   0   824   September 2012   2   7   2   0   0   1   0   0   0   0   34   September 2012   31   2   0   0   0   1   0   0   0   0   34   September 2012   1   0   0   0   0   1   0   0   0   0   | COMPLETED & NOT ABSORE                           | ED     |            |         |        |             |     | non       |     |                    |
| September 2012   256   87   5   0   103   358   1   0   810   September 2011   257   55   5   0   83   423   1   0   824   September 2012   27   2   0   0   2   0   0   0   31   September 2012   31   2   0   0   0   1   0   0   0   31   September 2012   1   0   0   0   0   0   1   0   0   0  |  |        |            |         |        |             |     |           |     |                    |
| September 2011   257   55   5   0   83   423   1   0   824   | -  | 256    | 87         | 5       | 0      | 103         | 358 | 1         | 0   | 810                |
| September 2012   27   2   0   0   2   0   0   0   31   | •  | 257    | 55         | 5       | 0      | 83          | 423 | - 1       | 0   | 824                |
| September 2011   31  | ·  |        |            |         |        |             |     |           |     |                    |
| Devon Town   September 2012  | September 2012                                   | 27     | 2          | 0       | 0      | 2           | 0   | 0         | 0   | 31                 |
| Devon Town   September 2012  | ·  | 31     | 2          | 0       | 0      | - 1         | 0   | 0         | 0   | 34                 |
| September 2011   | ·  |        |            |         |        |             |     |           |     |                    |
| September 2012   48  | September 2012                                   | - 1    | 0          | 0       | 0      | - 1         | 0   | 0         | 0   | 2                  |
| September 2012   48  | September 2011                                   | - 1    | 0          | 0       | 0      | 4           | 0   | 0         | 0   | 5                  |
| September 2011   |  |        |            |         |        |             |     |           |     |                    |
| September 2011   | -  | 48     | 4          | 0       | 0      | - 11        | 31  | 0         | 0   | 94                 |
| Leduc City   September 2012  | •  | 49     | 7          | 0       | 0      | 20          | 46  | 0         | 2   | 124                |
| September 2012   | •  |        |            |         |        |             |     |           |     |                    |
| September 2011   | -  | 44     | 12         | 0       | 0      | 5           | 17  | 0         | 0   | 78                 |
| Leduc County   September 2012  | ·  | 45     |            | 0       | 0      | 9           | 20  | 0         | 0   | 83                 |
| September 2011   3   | ·  |        |            |         |        |             |     |           |     |                    |
| September 2011   3   | September 2012                                   | - 1    | 0          | 0       | 0      | 0           | 0   | 0         | 0   | I                  |
| Morinville Town   September 2012   |  | 3      | 0          | 0       | 0      | 0           | 0   | 0         | 0   | 3                  |
| September 2011   29  |  |        |            |         |        |             |     |           |     |                    |
| September 2011   29  | September 2012                                   | 14     | 0          | 2       | 0      | 26          | 0   | 0         | 0   | 42                 |
| Parkland County   September 2012   |  | 29     | 0          | 2       | 0      | 8           | 0   | 0         | 0   | 39                 |
| September 2012   |  |        |            |         |        |             |     |           |     |                    |
| September 2011   22   2   0   0   0   0   0   0   0  | September 2012                                   | 14     | 3          | 0       | 0      | 0           | 0   | 0         | 0   | 17                 |
| Spruce Grove City   September 2012   33   14   9   0   32   0   0   2   90   | •  | 22     | 2          | 0       | 0      | 0           | 0   | 0         | 0   | 24                 |
| September 2012   33  | ·  |        |            |         |        |             |     |           |     |                    |
| September 2011   34   10   6   0   0   74   0   0   124  | -  | 33     | 14         | 9       | 0      | 32          | 0   | 0         | 2   | 90                 |
| St. Albert City         September 2012       34       0       0       0       36       0       0       70         September 2011       36       0       0       0       37       0       0       73         Stony Plain Town         September 2012       32       4       0       0       3       56       0       0       95         September 2011       23       0       0       0       15       62       0       0       100         Strathcona County         September 2012       62       9       0       0       17       48       0       12       148         September 2011       60       5       1       1       25       0       0       2       94         Sturgeon County         September 2012       0       <   | •  | 34     | 10         | 6       | 0      | 0           | 74  | 0         | 0   | 124                |
| September 2011   36   0   0   0   0   37   0   0   0   73  |  |        |            |         |        |             |     |           |     |                    |
| Stony Plain Town   September 2012   32   4   0   0   3   56   0   0   95   | September 2012                                   | 34     | 0          | 0       | 0      | 0           | 36  | 0         | 0   | 70                 |
| September 2012   32   4   0   0   3   56   0   0   95  | September 2011                                   | 36     | 0          | 0       | 0      | 0           | 37  | 0         | 0   | 73                 |
| September 2011       23       0       0       0       15       62       0       0       100         Strathcona County         September 2012       62       9       0       0       17       48       0       12       148         September 2011       60       5       1       1       25       0       0       2       94         September 2012       0<   |  |        |            |         |        |             |     |           |     |                    |
| September 2011       23       0       0       0       15       62       0       0       100         Strathcona County         September 2012       62       9       0       0       17       48       0       12       148         September 2011       60       5       1       1       25       0       0       2       94         September 2012       0<   | September 2012                                   | 32     | 4          | 0       | 0      | 3           | 56  | 0         | 0   | 95                 |
| Strathcona County         September 2012       62       9       0       0       17       48       0       12       148         September 2011       60       5       1       1       25       0       0       2       94         Sturgeon County         September 2012       0  |  |        |            | 0       |        |             |     |           | 0   | 100                |
| September 2012       62       9       0       0       17       48       0       12       148         September 2011       60       5       1       1       25       0       0       2       94         Sturgeon County         September 2012       0<   |  |        |            |         |        |             |     |           |     |                    |
| September 2011     60     5     I     I     25     0     0     2     94       Sturgeon County       September 2012     0   |  | 62     | 9          | 0       | 0      | 17          | 48  | 0         | 12  | 148                |
| Sturgeon County           September 2012         0   | September 2011                                   |        |            | - 1     |        |             |     |           |     | 94                 |
| September 2012       0       9   | •  |        |            |         |        |             |     |           |     |                    |
| September 2011         I         0         0         0         0         0         0         0         I           Remainder of the CMA           September 2012         7         0         0         0         0         0         0         0         0         7           September 2011         4         2         0         0         0         3         0         0         9           Edmonton CMA   |  | 0      | 0          | 0       | 0      | 0           | 0   | 0         | 0   | 0                  |
| Remainder of the CMA           September 2012         7         0         0         0         0         0         0         0         7           September 2011         4         2         0         0         0         3         0         0         9           Edmonton CMA         8 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>Ī</td></t<>   |  |        |            |         |        |             |     |           |     | Ī                  |
| September 2012         7         0         0         0         0         0         0         0         7           September 2011         4         2         0         0         0         3         0         0         9           Edmonton CMA         8   |  |        |            |         |        |             |     |           |     |                    |
| September 2011         4         2         0         0         0         3         0         0         9           Edmonton CMA  |  | 7      | 0          | 0       | 0      | 0           | 0   | 0         | 0   | 7                  |
| Edmonton CMA   | •  |        |            |         |        |             |     |           | 0   | 9                  |
|  | •  |        |            |         | -      |             |     |           |     |                    |
| September 2012 573 135 16 0 200 546 1 14 1,485   | September 2012                                   | 573    | 135        | 16      | 0      | 200         | 546 | I         | 14  | 1, <del>4</del> 85 |
|  |  |        |            |         |        |             |     |           |     | 1,537              |

|                        | Table I.I: Housing Activity Summary by Submarket |                  |           |        |            |        |                  |                  |                 |
|------------------------|--|------------------|-----------|--------|------------|--------|------------------|------------------|-----------------|
|                        |  | S                | Septembe  | r 2012 |            |        |                  |                  |                 |
|                        |  |                  | Owne      |        |            |        |                  |                  |                 |
|                        |  | Freehold         |           |        | ondominium |        | Ren              | tal              |                 |
|                        |  |                  | Row, Apt. |        | Row and    | Apt. & | Single,          | Apt. &           | Total*          |
|                        | Single   | Semi             | & Other   | Single | Semi       | Other  | Semi, and<br>Row | Other            |                 |
| ABSORBED               |  |                  |           |        |            |        |                  |                  |                 |
| Edmonton City          |  |                  |           |        |            |        |                  |                  |                 |
| September 2012         | 237  | 83               | 15        | 0      | 15         | 22     | 0                | 0                | 372             |
| September 2011         | 225  | 50               | 0         | 0      | 106        | 20     | 0                | 0                | <del>4</del> 01 |
| Beaumont Town          |  |                  |           |        |            |        |                  |                  |                 |
| September 2012         | 20   | 2                | 0         | 0      | 0          | 0      | 0                | 0                | 22              |
| September 2011         | 14   | 4                | 0         | 0      | 0          | 0      | 0                | 0                | 18              |
| Devon Town             |  |                  |           |        |            |        |                  |                  |                 |
| September 2012         | I  | 0                | 0         | 0      | 0          | 0      | 0                | 0                | ı               |
| September 2011         | 1  | 0                | 0         | 0      | 0          | 0      | 0                | 0                | 1               |
| Fort Saskatchewan City |  |                  |           |        |            |        |                  |                  |                 |
| September 2012         | 17   | 3                | 0         | 1      | 4          | 4      | 0                | 0                | 29              |
| September 2011         | 33   | - 1              | 0         | 2      | 2          | 0      | 0                | 0                | 38              |
| Leduc City             |  |                  |           |        |            |        |                  |                  |                 |
| September 2012         | 13   | 10               | 0         | 0      | 0          | 0      | 4                | 0                | 27              |
| September 2011         | 7  | 3                | 0         | 0      | 0          | 0      | 0                | 12               | 22              |
| Leduc County           |  |                  |           |        |            |        |                  |                  |                 |
| September 2012         | 7  | 0                | 0         | 0      | 0          | 0      | 0                | 0                | 7               |
| September 2011         | 8  | 0                | 0         | 0      | 0          | 0      | 0                | 0                | 8               |
| Morinville Town        |  |                  |           |        |            |        |                  |                  |                 |
| September 2012         | 6  | 0                | ı         | 0      | 3          | 0      | 0                | 0                | 10              |
| September 2011         | - 11   | 0                | 2         | 0      | 4          | 0      | 0                | 0                | 17              |
| Parkland County        |  |                  |           |        |            |        |                  |                  |                 |
| September 2012         | 5  | 0                | 0         | 0      | 0          | 0      | 0                | 0                | 5               |
| September 2011         | 12   | 0                | 0         | 0      | 0          | 0      | 0                | 0                | 12              |
| Spruce Grove City      |  |                  |           |        |            |        |                  |                  |                 |
| September 2012         | 9  | 5                | 3         | 0      | 7          | 0      | 0                | 14               | 38              |
| September 2011         | 16   | 16               | 2         | 0      | 0          | 0      | 0                | 0                | 34              |
| St. Albert City        |  |                  | _         | -      | -          | -      | -                | -                |                 |
| September 2012         | 17   | 0                | 0         | 0      | 0          | 1      | 0                | 2                | 20              |
| September 2011         | 26   | 0                | 0         | 0      | 1          | 9      | 0                | 0                | 36              |
| Stony Plain Town       |  | -                | -         | -      |            |        |                  | -                |                 |
| September 2012         | 6  | 2                | 0         | 0      | 0          | 0      | 0                | 0                | 8               |
| September 2011         | 10   | 0                | 0         | 0      | 2          | 31     | 0                | 0                | 43              |
| Strathcona County      |  | -                | -         | -      | _          |        | -                | -                |                 |
| September 2012         | 33   | 5                | 0         | 0      | 17         | 37     | 0                | 0                | 92              |
| September 2011         | 29   | 0                | 0         | 0      | 6          | 0      |                  | 10               | 45              |
| Sturgeon County        |  | , and the second |           |        |            | J      | J                | 10               | 15              |
| September 2012         | 6  | 0                | 0         | 0      | 0          | 0      | 0                | 0                | 6               |
| September 2011         | 10   | 0                | 0         | 0      | 0          | 0      |                  | 0                | 10              |
| Remainder of the CMA   |  | , and the second |           |        |            | J      | J                | , and the second |                 |
| September 2012         | 2  | 0                | 0         | 0      | 0          | 0      | 0                | 0                | 2               |
| September 2011         | 1  | 0                | 0         | 0      | 0          | ı      | 0                | 0                | 2               |
| Edmonton CMA           | '  | U                | U         | U      | U          | I I    | J                | U                | 2               |
| September 2012         | 379  | 110              | 19        | ı      | 46         | 64     | 4                | 16               | 639             |
| September 2011         | 403  | 74               |           | 2      | 121        | 61     | 0                | 22               | 687             |
| September 2011         | 403  | /4               | 4         | 2      | 121        | 61     | U                | 22               | 68/             |

| Table 1.2: History of Housing Starts of Edmonton CMA 2002 - 2011 |        |                  |                      |        |                 |                 |                             |        |        |  |  |  |
|--|--------|------------------|----------------------|--------|-----------------|-----------------|-----------------------------|--------|--------|--|--|--|
|  |        |                  | Owne                 | rship  |                 |                 | _                           |        |        |  |  |  |
|  |        | Freehold         |                      | C      | Condominium     | ı               | Ren                         | tal    |        |  |  |  |
|  | Single | Semi             | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Total* |        |  |  |  |
| 2011   | 5,002  | 1,248            | 130                  | 15     | 728             | 1,392           | 4                           | 813    | 9,332  |  |  |  |
| % Change   | -17.4  | 7.8              | 4.0                  | 87.5   | -12.1           | -4.9            | -89.5                       | 185.3  | -6.3   |  |  |  |
| 2010   | 6,054  | 1,158            | 125                  | 8      | 828             | 1,463           | 38                          | 285    | 9,959  |  |  |  |
| % Change   | 55.9   | 25.3             | -9.4                 | -42.9  | 36.2            | **              | **                          | -2.7   | 57.7   |  |  |  |
| 2009   | 3,883  | 924              | 138                  | 14     | 608             | 453             | 4                           | 293    | 6,317  |  |  |  |
| % Change   | 49.1   | 50.5             | 200.0                | **     | -18.6           | -81.9           | -81.0                       | **     | -4.5   |  |  |  |
| 2008   | 2,604  | 614              | 46                   | 2      | 747             | 2,507           | 21                          | 74     | 6,615  |  |  |  |
| % Change   | -65.9  | -51.7            | -11.5                | -93.1  | -54.6           | -35.0           | -44.7                       | -79.2  | -55.6  |  |  |  |
| 2007   | 7,644  | 1,270            | 52                   | 29     | 1,644           | 3,856           | 38                          | 355    | 14,888 |  |  |  |
| % Change   | -15.4  | 18.0             | 6.1                  | -3.3   | 54.4            | 11.9            | **                          | 36.0   | -0.5   |  |  |  |
| 2006   | 9,032  | 1,076            | 49                   | 30     | 1,065           | 3,445           | 12                          | 261    | 14,970 |  |  |  |
| % Change   | 19.1   | 52.0             | **                   | -11.8  | -5.2            | 11.2            | -84.4                       | -60.7  | 12.6   |  |  |  |
| 2005   | 7,586  | 708              | 3                    | 34     | 1,124           | 3,098           | 77                          | 664    | 13,294 |  |  |  |
| % Change   | 15.4   | 7.9              | -62.5                | -12.8  | 29.0            | 28.7            | -27.4                       | -19.7  | 15.7   |  |  |  |
| 2004   | 6,574  | 656              | 8                    | 39     | 871             | 2,407           | 106                         | 827    | 11,488 |  |  |  |
| % Change   | 3.5    | 33.9             | -89.7                | 2.6    | -14.9           | -22.9           | -10.2                       | -28.7  | -7.2   |  |  |  |
| 2003   | 6,353  | 490              | 78                   | 38     | 1,023           | 3,120           | 118                         | 1,160  | 12,380 |  |  |  |
| % Change   | -7.1   | 40.8             | **                   | 72.7   | -5.8            | 48.9            | -25.3                       | -42.9  | -1.6   |  |  |  |
| 2002   | 6,838  | 3 <del>4</del> 8 | 3                    | 22     | 1,086           | 2,096           | 158                         | 2,030  | 12,581 |  |  |  |

| Table 2: Starts by Submarket and by Dwelling Type |                  |              |              |              |              |              |              |              |              |              |                    |  |  |  |
|---|------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------------|--|--|--|
|   | September 2012   |              |              |              |              |              |              |              |              |              |                    |  |  |  |
|   | Sing             | gle          | Sei          | mi           | Row          |              | Apt. & Other |              |              |              |                    |  |  |  |
| Submarket   | Sept<br>2012     | Sept<br>2011 | Sept<br>2012 | Sept<br>2011 | Sept<br>2012 | Sept<br>2011 | Sept<br>2012 | Sept<br>2011 | Sept<br>2012 | Sept<br>2011 | %<br>Change        |  |  |  |
| Edmonton City                                     | 333              | 319          | 116          | 96           | 77           | 25           | 494          | 20           | 1,020        | 460          | 121.7              |  |  |  |
| Beaumont Town                                     | 6                | 34           | 6            | 4            | 0            | 0            | 0            | 0            | 12           | 38           | -68.4              |  |  |  |
| Calmar Town                                       | 2                | 0            | 0            | 0            | 0            | 0            | 0            | 0            | 2            | 0            | n/a                |  |  |  |
| Devon Town  | 7                | 4            | 0            | 0            | 0            | 0            | 0            | 0            | 7            | 4            | 75.0               |  |  |  |
| Fort Saskatchewan City                            | 19               | 20           | 6            | 6            | 0            | 0            | 0            | 0            | 25           | 26           | -3.8               |  |  |  |
| Gibbons Town                                      | 3                | 4            | 0            | 0            | 0            | 0            | 0            | 0            | 3            | 4            | -25.0              |  |  |  |
| Leduc City  | 21               | 19           | 6            | 16           | 0            | 0            | 0            | 0            | 27           | 35           | -22.9              |  |  |  |
| Leduc County                                      | 27               | 13           | 0            | 0            | 0            | 0            | 0            | 0            | 27           | 13           | 107.7              |  |  |  |
| Morinville Town                                   | - 11             | 12           | 2            | 0            | 0            | 0            | 0            | 0            | 13           | 12           | 8.3                |  |  |  |
| Parkland County                                   | 24               | 29           | 0            | 0            | 0            | 0            | 0            | 0            | 24           | 29           | -17.2              |  |  |  |
| Spruce Grove City                                 | - 11             | 8            | 14           | 18           | 8            | 0            | 0            | 0            | 33           | 26           | 26.9               |  |  |  |
| St. Albert City                                   | 17               | 32           | 0            | 0            | 0            | 0            | 0            | 0            | 17           | 32           | - <del>4</del> 6.9 |  |  |  |
| Stony Plain Town                                  | 12               | 5            | 8            | 2            | 0            | 0            | 0            | 0            | 20           | 7            | 185.7              |  |  |  |
| Strathcona County                                 | 32               | 35           | 14           | 12           | 9            | 9            | 0            | 50           | 55           | 106          | - <del>4</del> 8.1 |  |  |  |
| Sturgeon County                                   | 16               | 21           | 0            | 0            | 0            | 0            | 0            | 0            | 16           | 21           | -23.8              |  |  |  |
| Remainder of the CMA                              | 5                | 7            | 0            | 0            | 0            | 0            | 0            | 0            | 5            | 7            | -28.6              |  |  |  |
| Edmonton CMA                                      | 5 <del>4</del> 6 | 562          | 172          | 154          | 94           | 34           | 494          | 70           | 1,306        | 820          | 59.3               |  |  |  |

| Table 2.1: Starts by Submarket and by Dwelling Type |       |                  |         |        |           |      |              |       |       |       |        |
|---|-------|------------------|---------|--------|-----------|------|--------------|-------|-------|-------|--------|
|   |       | Ja               | nuary - | Septem | ıber 20 l | 2    |              |       |       |       |        |
|   | Sing  | gle              | Se      | mi     | Row       |      | Apt. & Other |       |       |       |        |
| Submarket   | YTD   | YTD              | YTD     | YTD    | YTD       | YTD  | YTD          | YTD   | YTD   | YTD   | %      |
|   | 2012  | 2011             | 2012    | 2011   | 2012      | 2011 | 2012         | 2011  | 2012  | 2011  | Change |
| Edmonton City                                       | 2,565 | 2,330            | 1,152   | 688    | 670       | 329  | 2,183        | 970   | 6,570 | 4,317 | 52.2   |
| Beaumont Town                                       | 143   | 174              | 24      | 22     | 7         | 0    | 0            | 66    | 174   | 262   | -33.6  |
| Calmar Town   | 12    | - 1              | 0       | 0      | 8         | 0    | 0            | 0     | 20    | I     | **     |
| Devon Town  | 7     | 14               | 0       | 2      | 0         | 0    | 0            | 0     | 7     | 16    | -56.3  |
| Fort Saskatchewan City                              | 183   | 1 <del>4</del> 7 | 56      | 52     | 4         | 0    | 0            | 71    | 243   | 270   | -10.0  |
| Gibbons Town  | 10    | 16               | 0       | 0      | 0         | 0    | 0            | 0     | 10    | 16    | -37.5  |
| Leduc City  | 210   | 126              | 102     | 42     | 25        | 8    | 0            | 207   | 337   | 383   | -12.0  |
| Leduc County  | 74    | 68               | 0       | 0      | 0         | 0    | 0            | 0     | 74    | 68    | 8.8    |
| Morinville Town                                     | 52    | 59               | 4       | 4      | 8         | 4    | 0            | 0     | 64    | 67    | -4.5   |
| Parkland County                                     | 144   | 111              | 4       | 2      | 0         | 0    | 0            | 0     | 148   | 113   | 31.0   |
| Spruce Grove City                                   | 168   | 120              | 100     | 126    | 94        | 24   | 0            | 103   | 362   | 373   | -2.9   |
| St. Albert City                                     | 160   | 154              | 22      | 0      | 0         | 0    | 118          | 0     | 300   | 154   | 94.8   |
| Stony Plain Town                                    | 99    | 66               | 38      | 14     | 0         | 0    | 0            | 0     | 137   | 80    | 71.3   |
| Strathcona County                                   | 298   | 230              | 72      | 50     | 58        | 34   | 115          | 125   | 543   | 439   | 23.7   |
| Sturgeon County                                     | 108   | 115              | 0       | 0      | 0         | 0    | 0            | 0     | 108   | 115   | -6.1   |
| Remainder of the CMA                                | 30    | 30               | 0       | 2      | 0         | 4    | 0            | 0     | 30    | 36    | -16.7  |
| Edmonton CMA  | 4,263 | 3,761            | 1,574   | 1,004  | 874       | 403  | 2,416        | 1,542 | 9,127 | 6,710 | 36.0   |

| Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market September 2012 |                             |           |           |           |                  |           |           |           |  |  |  |  |
|--|-----------------------------|-----------|-----------|-----------|------------------|-----------|-----------|-----------|--|--|--|--|
|  |                             | Ro        | )W        |           |                  | Apt. &    | Other     |           |  |  |  |  |
| Submarket  | Freehold and<br>Condominium |           | Rer       | ntal      | Freeho<br>Condor |           | Rer       | ntal      |  |  |  |  |
|  | Sept 2012                   | Sept 2011 | Sept 2012 | Sept 2011 | Sept 2012        | Sept 2011 | Sept 2012 | Sept 2011 |  |  |  |  |
| Edmonton City  | 77                          | 25        | 0         | 0         | 307              | 20        | 187       | 0         |  |  |  |  |
| Beaumont Town  | 0                           | 0         | 0         | 0         | 0                | 0         | 0         | 0         |  |  |  |  |
| Calmar Town  | 0                           | 0         | 0         | 0         | 0                | 0         | 0         | 0         |  |  |  |  |
| Devon Town   | 0                           | 0         | 0         | 0         | 0                | 0         | 0         | 0         |  |  |  |  |
| Fort Saskatchewan City   | 0                           | 0         | 0         | 0         | 0                | 0         | 0         | 0         |  |  |  |  |
| Gibbons Town   | 0                           | 0         | 0         | 0         | 0                | 0         | 0         | 0         |  |  |  |  |
| Leduc City   | 0                           | 0         | 0         | 0         | 0                | 0         | 0         | 0         |  |  |  |  |
| Leduc County   | 0                           | 0         | 0         | 0         | 0                | 0         | 0         | 0         |  |  |  |  |
| Morinville Town  | 0                           | 0         | 0         | 0         | 0                | 0         | 0         | 0         |  |  |  |  |
| Parkland County  | 0                           | 0         | 0         | 0         | 0                | 0         | 0         | 0         |  |  |  |  |
| Spruce Grove City  | 8                           | 0         | 0         | 0         | 0                | 0         | 0         | 0         |  |  |  |  |
| St. Albert City  | 0                           | 0         | 0         | 0         | 0                | 0         | 0         | 0         |  |  |  |  |
| Stony Plain Town   | 0                           | 0         | 0         | 0         | 0                | 0         | 0         | 0         |  |  |  |  |
| Strathcona County  | 9                           | 9         | 0         | 0         | 0                | 50        | 0         | 0         |  |  |  |  |
| Sturgeon County  | 0                           | 0         | 0         | 0         | 0                | 0         | 0         | 0         |  |  |  |  |
| Remainder of the CMA   | 0                           | 0         | 0         | 0         | 0                | 0         | 0         | 0         |  |  |  |  |
| Edmonton CMA   | 94                          | 34        | 0         | 0         | 307              | 70        | 187       | 0         |  |  |  |  |

| Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market  January - September 2012 |                             |          |          |          |                 |          |          |          |  |  |  |  |
|---|-----------------------------|----------|----------|----------|-----------------|----------|----------|----------|--|--|--|--|
|   |                             | Ro       | )W       |          | Apt. & Other    |          |          |          |  |  |  |  |
| Submarket   | Freehold and<br>Condominium |          | Rer      | ntal     | Freeho<br>Condo |          | Rer      | ntal     |  |  |  |  |
|   | YTD 2012                    | YTD 2011 | YTD 2012 | YTD 2011 | YTD 2012        | YTD 2011 | YTD 2012 | YTD 2011 |  |  |  |  |
| Edmonton City   | 666                         | 329      | 4        | 0        | 929             | 733      | 1,254    | 237      |  |  |  |  |
| Beaumont Town   | 7                           | 0        | 0        | 0        | 0               | 0        | 0        | 66       |  |  |  |  |
| Calmar Town   | 0                           | 0        | 8        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |
| Devon Town  | 0                           | 0        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |
| Fort Saskatchewan City  | 4                           | 0        | 0        | 0        | 0               | 0        | 0        | 71       |  |  |  |  |
| Gibbons Town  | 0                           | 0        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |
| Leduc City  | 25                          | 8        | 0        | 0        | 0               | 80       | 0        | 127      |  |  |  |  |
| Leduc County  | 0                           | 0        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |
| Morinville Town   | 8                           | 4        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |
| Parkland County   | 0                           | 0        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |
| Spruce Grove City   | 94                          | 24       | 0        | 0        | 0               | 0        | 0        | 103      |  |  |  |  |
| St. Albert City   | 0                           | 0        | 0        | 0        | 0               | 0        | 118      | 0        |  |  |  |  |
| Stony Plain Town  | 0                           | 0        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |
| Strathcona County   | 58                          | 34       | 0        | 0        | 46              | 125      | 69       | 0        |  |  |  |  |
| Sturgeon County   | 0                           | 0        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |
| Remainder of the CMA  | 0                           | 4        | 0        | 0        | 0               | 0        | 0        | 0        |  |  |  |  |
| Edmonton CMA  | 862                         | 403      | 12       | 0        | 975             | 938      | 1,441    | 604      |  |  |  |  |

| Table 2.4: Starts by Submarket and by Intended Market |           |           |           |           |           |           |           |           |  |  |  |  |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--|--|--|--|
| September 2012  |           |           |           |           |           |           |           |           |  |  |  |  |
|   | Free      | hold      | Condo     | minium    | Rer       | ntal      | Total*    |           |  |  |  |  |
| Submarket   | Sept 2012 | Sept 2011 |  |  |  |  |
| Edmonton City   | 439       | 415       | 394       | 45        | 187       | 0         | 1,020     | 460       |  |  |  |  |
| Beaumont Town   | 12        | 38        | 0         | 0         | 0         | 0         | 12        | 38        |  |  |  |  |
| Calmar Town   | 2         | 0         | 0         | 0         | 0         | 0         | 2         | 0         |  |  |  |  |
| Devon Town  | 7         | 4         | 0         | 0         | 0         | 0         | 7         | 4         |  |  |  |  |
| Fort Saskatchewan City                                | 24        | 23        | I         | 3         | 0         | 0         | 25        | 26        |  |  |  |  |
| Gibbons Town  | 3         | 4         | 0         | 0         | 0         | 0         | 3         | 4         |  |  |  |  |
| Leduc City  | 27        | 35        | 0         | 0         | 0         | 0         | 27        | 35        |  |  |  |  |
| Leduc County  | 27        | 13        | 0         | 0         | 0         | 0         | 27        | 13        |  |  |  |  |
| Morinville Town                                       | 13        | 12        | 0         | 0         | 0         | 0         | 13        | 12        |  |  |  |  |
| Parkland County                                       | 24        | 29        | 0         | 0         | 0         | 0         | 24        | 29        |  |  |  |  |
| Spruce Grove City                                     | 33        | 14        | 0         | 12        | 0         | 0         | 33        | 26        |  |  |  |  |
| St. Albert City                                       | 17        | 32        | 0         | 0         | 0         | 0         | 17        | 32        |  |  |  |  |
| Stony Plain Town                                      | 20        | 7         | 0         | 0         | 0         | 0         | 20        | 7         |  |  |  |  |
| Strathcona County                                     | 34        | 43        | 21        | 63        | 0         | 0         | 55        | 106       |  |  |  |  |
| Sturgeon County                                       | 16        | 21        | 0         | 0         | 0         | 0         | 16        | 21        |  |  |  |  |
| Remainder of the CMA                                  | 5         | 7         | 0         | 0         | 0         | 0         | 5         | 7         |  |  |  |  |
| Edmonton CMA  | 703       | 697       | 416       | 123       | 187       | 0         | 1,306     | 820       |  |  |  |  |

| Table 2.5: Starts by Submarket and by Intended Market |                          |          |          |          |          |          |          |          |  |  |  |  |  |
|---|--------------------------|----------|----------|----------|----------|----------|----------|----------|--|--|--|--|--|
|   | January - September 2012 |          |          |          |          |          |          |          |  |  |  |  |  |
|   | Free                     | hold     | Condo    | minium   | Rer      | ntal     | Tot      | al*      |  |  |  |  |  |
| Submarket   | YTD 2012                 | YTD 2011 | YTD 2012 | YTD 2011 | YTD 2012 | YTD 2011 | YTD 2012 | YTD 2011 |  |  |  |  |  |
| Edmonton City   | 3,711                    | 3,008    | 1,601    | 1,072    | 1,258    | 237      | 6,570    | 4,317    |  |  |  |  |  |
| Beaumont Town   | 174                      | 196      | 0        | 0        | 0        | 66       | 174      | 262      |  |  |  |  |  |
| Calmar Town   | 12                       | - 1      | 0        | 0        | 8        | 0        | 20       | 1        |  |  |  |  |  |
| Devon Town  | 7                        | 16       | 0        | 0        | 0        | 0        | 7        | 16       |  |  |  |  |  |
| Fort Saskatchewan City                                | 232                      | 192      | 11       | 7        | 0        | 71       | 243      | 270      |  |  |  |  |  |
| Gibbons Town  | 10                       | 16       | 0        | 0        | 0        | 0        | 10       | 16       |  |  |  |  |  |
| Leduc City  | 319                      | 168      | 18       | 88       | 0        | 127      | 337      | 383      |  |  |  |  |  |
| Leduc County  | 74                       | 68       | 0        | 0        | 0        | 0        | 74       | 68       |  |  |  |  |  |
| Morinville Town                                       | 60                       | 67       | 4        | 0        | 0        | 0        | 64       | 67       |  |  |  |  |  |
| Parkland County                                       | 148                      | 113      | 0        | 0        | 0        | 0        | 148      | 113      |  |  |  |  |  |
| Spruce Grove City                                     | 340                      | 215      | 22       | 55       | 0        | 103      | 362      | 373      |  |  |  |  |  |
| St. Albert City                                       | 182                      | 154      | 0        | 0        | 118      | 0        | 300      | 154      |  |  |  |  |  |
| Stony Plain Town                                      | 137                      | 80       | 0        | 0        | 0        | 0        | 137      | 80       |  |  |  |  |  |
| Strathcona County                                     | 336                      | 262      | 138      | 177      | 69       | 0        | 543      | 439      |  |  |  |  |  |
| Sturgeon County                                       | 108                      | 115      | 0        | 0        | 0        | 0        | 108      | 115      |  |  |  |  |  |
| Remainder of the CMA                                  | 30                       | 32       | 0        | 4        | 0        | 0        | 30       | 36       |  |  |  |  |  |
| Edmonton CMA  | 5,880                    | 4,703    | 1,794    | 1,403    | 1,453    | 604      | 9,127    | 6,710    |  |  |  |  |  |

| Table 3: Completions by Submarket and by Dwelling Type |                |      |      |      |      |      |        |       |      |       |                    |  |  |  |  |
|--|----------------|------|------|------|------|------|--------|-------|------|-------|--------------------|--|--|--|--|
|  | September 2012 |      |      |      |      |      |        |       |      |       |                    |  |  |  |  |
|  | Single         |      | Ser  | mi   | Ro   | w    | Apt. & | Other |      | Total |                    |  |  |  |  |
| Submarket  | Sept           | Sept | Sept | Sept | Sept | Sept | Sept   | Sept  | Sept | Sept  | %                  |  |  |  |  |
|  | 2012           | 2011 | 2012 | 2011 | 2012 | 2011 | 2012   | 2011  | 2012 | 2011  | Change             |  |  |  |  |
| Edmonton City  | 269            | 247  | 80   | 94   | 12   | 68   | 0      | 27    | 361  | 436   | -17.2              |  |  |  |  |
| Beaumont Town  | 20             | 16   | 2    | 6    | 0    | 0    | 0      | 0     | 22   | 22    | 0.0                |  |  |  |  |
| Calmar Town  | 0              | 0    | 0    | 0    | 0    | 0    | 0      | 0     | 0    | 0     | n/a                |  |  |  |  |
| Devon Town   | 1              | 0    | 0    | 0    | 0    | 0    | 0      | 0     | - 1  | 0     | n/a                |  |  |  |  |
| Fort Saskatchewan City                                 | 27             | 34   | 8    | 0    | 0    | 0    | 0      | 0     | 35   | 34    | 2.9                |  |  |  |  |
| Gibbons Town   | 0              | 0    | 0    | 0    | 0    | 0    | 0      | 0     | 0    | 0     | n/a                |  |  |  |  |
| Leduc City   | 7              | 7    | 14   | 4    | 4    | 0    | 0      | 12    | 25   | 23    | 8.7                |  |  |  |  |
| Leduc County   | 6              | 9    | 0    | 0    | 0    | 0    | 0      | 0     | 6    | 9     | -33.3              |  |  |  |  |
| Morinville Town  | 6              | 17   | 0    | 0    | 3    | 4    | 0      | 0     | 9    | 21    | -57.1              |  |  |  |  |
| Parkland County  | 7              | 12   | 0    | 0    | 0    | 0    | 0      | 0     | 7    | 12    | - <del>4</del> 1.7 |  |  |  |  |
| Spruce Grove City                                      | 5              | 21   | 2    | 14   | 4    | 3    | 0      | 0     | П    | 38    | -71.1              |  |  |  |  |
| St. Albert City  | 17             | 28   | 0    | 0    | 0    | 0    | 0      | 0     | 17   | 28    | -39.3              |  |  |  |  |
| Stony Plain Town                                       | 15             | 8    | 2    | 0    | 0    | 0    | 0      | 76    | 17   | 84    | -79.8              |  |  |  |  |
| Strathcona County                                      | 43             | 30   | 8    | 8    | 19   | - 11 | 50     | 0     | 120  | 49    | 144.9              |  |  |  |  |
| Sturgeon County  | 6              | 10   | 0    | 0    | 0    | 0    | 0      | 0     | 6    | 10    | <del>-4</del> 0.0  |  |  |  |  |
| Remainder of the CMA                                   | 2              | 0    | 0    | 0    | 0    | 0    | 0      | 0     | 2    | 0     | n/a                |  |  |  |  |
| Edmonton CMA   | 431            | 439  | 116  | 126  | 42   | 86   | 50     | 115   | 639  | 766   | -16.6              |  |  |  |  |

| Tabl                   | Table 3.1: Completions by Submarket and by Dwelling Type  January - September 2012 |       |                |      |                 |      |        |       |                  |       |        |  |  |
|------------------------|--|-------|----------------|------|-----------------|------|--------|-------|------------------|-------|--------|--|--|
|                        | Sing   |       | nuary -<br>Ser | _    | iber zu i<br>Ro |      | Apt. & | Other |                  | Total |        |  |  |
| Submarket              | YTD  | YTD   | YTD            | YTD  | YTD             | YTD  | YTD    | YTD   | YTD              | YTD   | %      |  |  |
|                        | 2012   | 2011  | 2012           | 2011 | 2012            | 2011 | 2012   | 2011  | 2012             | 2011  | Change |  |  |
| Edmonton City          | 2,336  | 2,203 | 776            | 576  | <del>4</del> 06 | 422  | 1,455  | 803   | 4,973            | 4,004 | 24.2   |  |  |
| Beaumont Town          | 152  | 188   | 16             | 38   | 16              | 0    | 66     | 0     | 250              | 226   | 10.6   |  |  |
| Calmar Town            | 2  | 5     | 0              | 0    | 0               | 0    | 0      | 0     | 2                | 5     | -60.0  |  |  |
| Devon Town             | 9  | 8     | 2              | 2    | 0               | 5    | 0      | 28    | 11               | 43    | -74.4  |  |  |
| Fort Saskatchewan City | 161  | 181   | 66             | 40   | 0               | 24   | 71     | 71    | 298              | 316   | -5.7   |  |  |
| Gibbons Town           | 14   | 18    | 0              | 2    | 0               | 0    | 0      | 0     | 14               | 20    | -30.0  |  |  |
| Leduc City             | 131  | 228   | 74             | 40   | 20              | 10   | 127    | 12    | 352              | 290   | 21.4   |  |  |
| Leduc County           | 66   | 74    | 0              | 0    | 0               | 0    | 0      | 0     | 66               | 74    | -10.8  |  |  |
| Morinville Town        | 48   | 75    | 4              | 0    | 39              | 31   | 0      | 3     | 91               | 109   | -16.5  |  |  |
| Parkland County        | 131  | 157   | 2              | 2    | 0               | 0    | 0      | 0     | 133              | 159   | -16.4  |  |  |
| Spruce Grove City      | 117  | 178   | 102            | 92   | 43              | 18   | 0      | 0     | 262              | 288   | -9.0   |  |  |
| St. Albert City        | 150  | 132   | 0              | 4    | 0               | 0    | 96     | 65    | 2 <del>4</del> 6 | 201   | 22.4   |  |  |
| Stony Plain Town       | 81   | 72    | 22             | 8    | 0               | 28   | 0      | 141   | 103              | 249   | -58.6  |  |  |
| Strathcona County      | 281  | 301   | 72             | 56   | 42              | 60   | 220    | 0     | 615              | 417   | 47.5   |  |  |
| Sturgeon County        | 132  | 159   | 0              | 0    | 0               | 0    | 0      | 0     | 132              | 159   | -17.0  |  |  |
| Remainder of the CMA   | 27   | 41    | 2              | 0    | 4               | 0    | 0      | 0     | 33               | 41    | -19.5  |  |  |
| Edmonton CMA           | 3,838  | 4,020 | 1,138          | 860  | 570             | 598  | 2,035  | 1,123 | 7,581            | 6,601 | 14.8   |  |  |

| Table 3.2: Com         | pletions by      |                       | cet, by Dw<br>otember 2 |           | e and by lı         | ntended M | larket    |           |
|------------------------|------------------|-----------------------|-------------------------|-----------|---------------------|-----------|-----------|-----------|
|                        |                  | Ro                    | w                       |           |                     | Apt. &    | Other     |           |
| Submarket              | Freeho<br>Condor |                       | Rer                     | ital      | Freeho<br>Condor    |           | Rental    |           |
|                        | Sept 2012        | Sept 2012 Sept 2011 S |                         | Sept 2011 | Sept 2012 Sept 2011 |           | Sept 2012 | Sept 2011 |
| Edmonton City          | 12               | 68                    | 0                       | 0         | 0                   | 0         | 0         | 27        |
| Beaumont Town          | 0                | 0                     | 0                       | 0         | 0                   | 0         | 0         | 0         |
| Calmar Town            | 0                | 0                     | 0                       | 0         | 0                   | 0         | 0         | 0         |
| Devon Town             | 0                | 0                     | 0                       | 0         | 0                   | 0         | 0         | 0         |
| Fort Saskatchewan City | 0                | 0                     | 0                       | 0         | 0                   | 0         | 0         | 0         |
| Gibbons Town           | 0                | 0                     | 0                       | 0         | 0                   | 0         | 0         | 0         |
| Leduc City             | 0                | 0                     | 4                       | 0         | 0                   | 0         | 0         | 12        |
| Leduc County           | 0                | 0                     | 0                       | 0         | 0                   | 0         | 0         | 0         |
| Morinville Town        | 3                | 4                     | 0                       | 0         | 0                   | 0         | 0         | 0         |
| Parkland County        | 0                | 0                     | 0                       | 0         | 0                   | 0         | 0         | 0         |
| Spruce Grove City      | 4                | 3                     | 0                       | 0         | 0                   | 0         | 0         | 0         |
| St. Albert City        | 0                | 0                     | 0                       | 0         | 0                   | 0         | 0         | 0         |
| Stony Plain Town       | 0                | 0                     | 0                       | 0         | 0                   | 76        | 0         | 0         |
| Strathcona County      | 19               | 19 11                 |                         | 0         | 50                  | 0         | 0         | 0         |
| Sturgeon County        | 0                | 0                     | 0                       | 0         | 0                   | 0         | 0         | 0         |
| Remainder of the CMA   | 0                | 0                     | 0                       | 0         | 0                   | 0         | 0         | 0         |
| Edmonton CMA           | 38               | 86                    | 4                       | 0         | 50                  | 76        | 0         | 39        |

| Table 3.3: Com         | pletions by     |          | cet, by Dw<br>- Septeml |          | e and by lı      | ntended M | larket   |          |
|------------------------|-----------------|----------|-------------------------|----------|------------------|-----------|----------|----------|
|                        |                 | Ro       | w                       |          |                  | Apt. &    | Other    |          |
| Submarket              | Freeho<br>Condo |          | Rer                     | ntal     | Freeho<br>Condor |           | Rer      | ntal     |
|                        | YTD 2012        | YTD 2011 | YTD 2012                | YTD 2011 | YTD 2012         | YTD 2011  | YTD 2012 | YTD 2011 |
| Edmonton City          | 402             | 369      | 4                       | 53       | 1,020            | 761       | 435      | 42       |
| Beaumont Town          | 16              | 0        | 0                       | 0        | 0                | 0         | 66       | 0        |
| Calmar Town            | 0               | 0        | 0                       | 0        | 0                | 0         | 0        | 0        |
| Devon Town             | 0               | 5        | 0                       | 0        | 0                | 0         | 0        | 28       |
| Fort Saskatchewan City | 0               | 24       | 0                       | 0        | 0                | 0         | 71       | 71       |
| Gibbons Town           | 0               | 0        | 0                       | 0        | 0                | 0         | 0        | 0        |
| Leduc City             | 16              | 10       | 4                       | 0        | 0                | 0         | 127      | 12       |
| Leduc County           | 0               | 0        | 0                       | 0        | 0                | 0         | 0        | 0        |
| Morinville Town        | 39              | 28       | 0                       | 3        | 0                | 0         | 0        | 3        |
| Parkland County        | 0               | 0        | 0                       | 0        | 0                | 0         | 0        | 0        |
| Spruce Grove City      | 43              | 18       | 0                       | 0        | 0                | 0         | 0        | 0        |
| St. Albert City        | 0               | 0        | 0                       | 0        | 0                | 65        | 96       | 0        |
| Stony Plain Town       | 0               | 16       | 0                       | 12       | 0                | 141       | 0        | 0        |
| Strathcona County      | 42              | 60       | 0                       | 0        | 186              | 0         | 34       | 0        |
| Sturgeon County        | 0               | 0        | 0                       | 0        | 0                | 0         | 0        | 0        |
| Remainder of the CMA   | 4               | 0        | 0                       | 0        | 0                | 0         | 0        | 0        |
| Edmonton CMA           | 562             | 530      | 8                       | 68       | 1,206            | 967       | 829      | 156      |

| Table 3.4: Completions by Submarket and by Intended Market |                |           |                     |        |           |           |           |           |  |  |  |  |  |
|--|----------------|-----------|---------------------|--------|-----------|-----------|-----------|-----------|--|--|--|--|--|
|  | September 2012 |           |                     |        |           |           |           |           |  |  |  |  |  |
|  | Free           | hold      | Condo               | minium | Rer       | ntal      | Total*    |           |  |  |  |  |  |
| Submarket  | Sept 2012      | Sept 2011 | Sept 2012 Sept 2011 |        | Sept 2012 | Sept 2011 | Sept 2012 | Sept 2011 |  |  |  |  |  |
| Edmonton City  | 357            | 307       | 4                   | 102    | 0         | 27        | 361       | 436       |  |  |  |  |  |
| Beaumont Town  | 22             | 22        | 0                   | 0      | 0         | 0         | 22        | 22        |  |  |  |  |  |
| Calmar Town  | 0              | 0         | 0                   | 0      | 0         | 0         | 0         | 0         |  |  |  |  |  |
| Devon Town   | I              | 0         | 0                   | 0      | 0         | 0         | I         | 0         |  |  |  |  |  |
| Fort Saskatchewan City                                     | 33             | 33        | 2                   | I      | 0         | 0         | 35        | 34        |  |  |  |  |  |
| Gibbons Town   | 0              | 0         | 0                   | 0      | 0         | 0         | 0         | 0         |  |  |  |  |  |
| Leduc City   | 21             | 11        | 0                   | 0      | 4         | 12        | 25        | 23        |  |  |  |  |  |
| Leduc County   | 6              | 9         | 0                   | 0      | 0         | 0         | 6         | 9         |  |  |  |  |  |
| Morinville Town  | 6              | 21        | 3                   | 0      | 0         | 0         | 9         | 21        |  |  |  |  |  |
| Parkland County  | 7              | 12        | 0                   | 0      | 0         | 0         | 7         | 12        |  |  |  |  |  |
| Spruce Grove City  | 11             | 38        | 0                   | 0      | 0         | 0         | 11        | 38        |  |  |  |  |  |
| St. Albert City  | 17             | 28        | 0                   | 0      | 0         | 0         | 17        | 28        |  |  |  |  |  |
| Stony Plain Town   | 17             | 8         | 0                   | 76     | 0         | 0         | 17        | 84        |  |  |  |  |  |
| Strathcona County  | 49             | 32        | 71                  | 17     | 0         | 0         | 120       | 49        |  |  |  |  |  |
| Sturgeon County  | 6              | 10        | 0                   | 0      | 0         | 0         | 6         | 10        |  |  |  |  |  |
| Remainder of the CMA                                       | 2              | 0         | 0                   | 0      | 0         | 0         | 2         | 0         |  |  |  |  |  |
| Edmonton CMA   | 555            | 531       | 80                  | 196    | 4         | 39        | 639       | 766       |  |  |  |  |  |

| Table                  | Table 3.5: Completions by Submarket and by Intended Market |          |           |          |          |          |          |          |  |  |  |  |
|------------------------|--|----------|-----------|----------|----------|----------|----------|----------|--|--|--|--|
|                        |  | January  | - Septemb | per 2012 |          |          |          |          |  |  |  |  |
|                        | Free   | hold     | Condo     | minium   | Rer      | ntal     | Total*   |          |  |  |  |  |
| Submarket              | YTD 2012   | YTD 2011 | YTD 2012  | YTD 2011 | YTD 2012 | YTD 2011 | YTD 2012 | YTD 2011 |  |  |  |  |
| Edmonton City          | 3,083  | 2,709    | 1,449     | 1,200    | 441      | 95       | 4,973    | 4,004    |  |  |  |  |
| Beaumont Town          | 168  | 212      | 16        | 14       | 66       | 0        | 250      | 226      |  |  |  |  |
| Calmar Town            | 2  | 5        | 0         | 0        | 0        | 0        | 2        | 5        |  |  |  |  |
| Devon Town             | 11   | 10       | 0         | 5        | 0        | 28       | 11       | 43       |  |  |  |  |
| Fort Saskatchewan City | 216  | 226      | 11        | 19       | 71       | 71       | 298      | 316      |  |  |  |  |
| Gibbons Town           | 14   | 20       | 0         | 0        | 0        | 0        | 14       | 20       |  |  |  |  |
| Leduc City             | 205  | 266      | 16        | 12       | 131      | 12       | 352      | 290      |  |  |  |  |
| Leduc County           | 66   | 74       | 0         | 0        | 0        | 0        | 66       | 74       |  |  |  |  |
| Morinville Town        | 58   | 83       | 31        | 20       | 2        | 6        | 91       | 109      |  |  |  |  |
| Parkland County        | 133  | 159      | 0         | 0        | 0        | 0        | 133      | 159      |  |  |  |  |
| Spruce Grove City      | 199  | 284      | 63        | 4        | 0        | 0        | 262      | 288      |  |  |  |  |
| St. Albert City        | 150  | 136      | 0         | 65       | 96       | 0        | 246      | 201      |  |  |  |  |
| Stony Plain Town       | 103  | 80       | 0         | 157      | 0        | 12       | 103      | 249      |  |  |  |  |
| Strathcona County      | 325  | 346      | 256       | 71       | 34       | 0        | 615      | 417      |  |  |  |  |
| Sturgeon County        | 132  | 159      | 0         | 0        | 0        | 0        | 132      | 159      |  |  |  |  |
| Remainder of the CMA   | 29   | 41       | 4         | 0        | 0        | 0        | 33       | 41       |  |  |  |  |
| Edmonton CMA           | 4,894  | 4,810    | 1,846     | 1,567    | 841      | 224      | 7,581    | 6,601    |  |  |  |  |

| Table 4: Absorbed Single-Detached Units by Price Range |             |       |                 |       |         |        |         |       |        |       |       |            |            |
|--|-------------|-------|-----------------|-------|---------|--------|---------|-------|--------|-------|-------|------------|------------|
|  |             |       |                 |       |         | ber 20 |         | •     |        | J     |       |            |            |
|  | <del></del> |       |                 |       | Price I |        | <u></u> |       |        |       |       |            |            |
|  | -           |       | \$350,          | 000   | \$450   |        | \$550.  | 000   |        |       |       |            |            |
| Submarket  | < \$35      | 0,000 | \$330,<br>\$449 |       |         | ,999   | \$649   |       | \$650, | 000 + | Total | Median     | Average    |
|  |             | Share |                 | Share |         | Share  |         | Share |        | Share |       | Price (\$) | Price (\$) |
|  | Units       | (%)   | Units           | (%)   | Units   | (%)    | Units   | (%)   | Units  | (%)   |       |            |            |
| Edmonton City  |             |       |                 |       |         |        |         |       |        |       |       |            |            |
| September 2012   | 20          | 8.5   | 93              | 39.6  | 61      | 26.0   | 27      | 11.5  | 34     | 14.5  | 235   | 454,100    | 490,653    |
| September 2011   | 13          | 6.1   | 97              | 45.5  | 50      | 23.5   | 25      | 11.7  | 28     | 13.1  | 213   | 443,900    | 491,564    |
| Year-to-date 2012                                      | 232         | 10.1  | 883             | 38.3  | 583     | 25.3   | 241     | 10.5  | 365    | 15.8  | 2,304 | 454,850    | 517,004    |
| Year-to-date 2011                                      | 234         | 11.2  | 718             | 34.4  | 523     | 25.0   | 274     | 13.1  | 341    | 16.3  | 2,090 | 462,500    | 537,193    |
| Beaumont Town  |             |       |                 |       |         |        |         |       |        |       |       |            |            |
| September 2012   | 2           | 10.0  | 10              | 50.0  | 4       | 20.0   | 2       | 10.0  | 2      | 10.0  | 20    | 437,400    | 474,286    |
| September 2011   | 1           | 7.1   | 11              | 78.6  | - 1     | 7.1    | - 1     | 7.1   | 0      | 0.0   | 14    | 426,700    | 426,624    |
| Year-to-date 2012                                      | 6           | 3.8   | 75              | 47.5  | 48      | 30.4   | 23      | 14.6  | 6      | 3.8   | 158   | 448,076    | 473,772    |
| Year-to-date 2011                                      | 34          | 20.1  | 88              | 52.1  | 31      | 18.3   | 9       | 5.3   | 7      | 4.1   | 169   | 408,984    | 420,908    |
| Calmar Town  |             |       |                 |       |         |        |         |       |        |       |       |            |            |
| September 2012   | 0           | n/a   | 0               | n/a   | 0       | n/a    | 0       | n/a   | 0      | n/a   | 0     |            |            |
| September 2011   | 0           | n/a   | 0               | n/a   | 0       | n/a    | 0       | n/a   | 0      | n/a   | 0     |            |            |
| Year-to-date 2012                                      | 3           | 100.0 | 0               | 0.0   | 0       | 0.0    | 0       | 0.0   | 0      | 0.0   | 3     |            |            |
| Year-to-date 2011                                      | 2           | 100.0 | 0               | 0.0   | 0       | 0.0    | 0       | 0.0   | 0      | 0.0   | 2     |            |            |
| Devon Town   |             |       |                 |       |         |        |         |       |        |       |       |            |            |
| September 2012   | 0           | 0.0   | 0               | 0.0   | 0       | 0.0    | I       | 100.0 | 0      | 0.0   | 1     |            |            |
| September 2011   | 0           | 0.0   | - 1             | 100.0 | 0       | 0.0    | 0       | 0.0   | 0      | 0.0   | - 1   |            |            |
| Year-to-date 2012                                      | 0           | 0.0   | 3               | 33.3  | 2       | 22.2   | 3       | 33.3  | - 1    | 11.1  | 9     |            |            |
| Year-to-date 2011                                      | 2           | 20.0  | 6               | 60.0  | 2       | 20.0   | 0       | 0.0   | 0      | 0.0   | 10    | 397,900    | 395,253    |
| Fort Saskatchewan City                                 |             |       |                 |       |         |        |         |       |        |       |       |            |            |
| September 2012   | - 1         | 5.6   | 6               | 33.3  | 6       | 33.3   | 4       | 22.2  | 1      | 5.6   | 18    | 469,450    | 496,161    |
| September 2011   | 4           | 11.8  | 23              | 67.6  | 7       | 20.6   | 0       | 0.0   | 0      | 0.0   | 34    | 396,600    | 404,050    |
| Year-to-date 2012                                      | 9           | 5.6   | 111             | 68.9  | 27      | 16.8   | 10      | 6.2   | 4      | 2.5   | 161   | 419,900    | 436,727    |
| Year-to-date 2011                                      | 8           | 4.6   | 122             | 69.7  | 28      | 16.0   | 11      | 6.3   | 6      | 3.4   | 175   | 403,000    | 432,975    |
| Gibbons Town   |             |       |                 |       |         |        |         |       |        |       |       |            |            |
| September 2012   | 0           | 0.0   | - 1             | 100.0 | 0       | 0.0    | 0       | 0.0   | 0      | 0.0   | - 1   |            |            |
| September 2011   | 0           | 0.0   | - 1             | 100.0 | 0       | 0.0    | 0       | 0.0   | 0      | 0.0   | - 1   |            |            |
| Year-to-date 2012                                      | 5           | 35.7  | 9               | 64.3  | 0       | 0.0    | 0       | 0.0   | 0      | 0.0   | 14    | 359,450    | 359,964    |
| Year-to-date 2011                                      | 6           | 33.3  | 8               | 44.4  | 4       | 22.2   | 0       | 0.0   | 0      | 0.0   | 18    | 376,500    | 390,417    |
| Leduc City   |             |       |                 |       |         |        |         |       |        |       |       |            |            |
| September 2012   | 2           | 15.4  | 9               | 69.2  | 2       | 15.4   | 0       | 0.0   | 0      | 0.0   | 13    | 404,211    | 408,275    |
| September 2011   | 2           | 28.6  | 3               | 42.9  | 2       | 28.6   | 0       | 0.0   | 0      | 0.0   | 7     |            |            |
| Year-to-date 2012                                      | 21          | 16.0  | 59              | 45.0  | 35      | 26.7   | 12      |       | 4      | 3.1   | 131   | 433,500    | 447,522    |
| Year-to-date 2011                                      | 84          | 38.9  | 92              | 42.6  | 26      | 12.0   | 10      |       | 4      | 1.9   | 216   | 370,450    | 387,967    |
| Leduc County   |             |       |                 |       |         |        |         |       |        |       |       | ,          |            |
| September 2012   | 2           | 28.6  | 0               | 0.0   | 2       | 28.6   | 2       | 28.6  | I      | 14.3  | 7     |            |            |
| September 2011   | 2           | 28.6  | 3               | 42.9  | 0       |        | 0       |       | 2      | 28.6  | 7     |            |            |
| Year-to-date 2012                                      | - 11        | 16.7  | 18              | 27.3  | 16      | 24.2   | 10      |       | - 11   | 16.7  | 66    | 465,700    | 491,171    |
| Year-to-date 2011                                      | 13          | 18.1  | 18              | 25.0  |         | 20.8   | 17      |       | 9      | 12.5  | 72    | 493,950    | 487,976    |
| Morinville Town  |             | . 2   | . 3             |       |         |        | .,      | _2.3  | -      |       |       | . = ,. = 9 | , 0        |
| September 2012   | 2           | 33.3  | 3               | 50.0  | 0       | 0.0    | ı       | 16.7  | 0      | 0.0   | 6     |            |            |
| September 2011   | 0           | 0.0   | 9               | 100.0 | 0       |        | 0       |       | 0      | 0.0   |       |            |            |
| Year-to-date 2012                                      | 9           | 17.6  | 34              | 66.7  | 7       |        | I       |       | 0      | 0.0   |       | 399,900    | 405,512    |
| Year-to-date 2011                                      | 16          | 28.1  | 38              | 66.7  | 3       |        | 0       |       | 0      | 0.0   |       |            | 381,125    |

Source: CMHC (Market Absorption Survey)

|                      | Tab    | le 4: A      | Absorb | ed Sin       | gle-D | etache           | d Unit | s by Pı      | rice Ra                 | inge             |       |            |            |
|----------------------|--------|--------------|--------|--------------|-------|------------------|--------|--------------|-------------------------|------------------|-------|------------|------------|
|                      |        |              |        | Se           | eptem | ber 20           | 12     |              |                         |                  |       |            |            |
|                      |        |              |        |              |       | Ranges           |        |              |                         |                  |       |            |            |
|                      | 4 #25  | 0.000        | \$350, | 000 -        |       | ,000 -           | \$550, | 000 -        | <b>*</b> ( <b>F</b> 0 ( | 200 .            |       | Median     | Average    |
| Submarket            | < \$35 | 0,000        | \$449  | ,999         | \$549 | 9,999            | \$649  | ,999         | \$650,0                 | )UU +            | Total | Price (\$) | Price (\$) |
|                      | Units  | Share<br>(%) | Units  | Share<br>(%) | Units | Share<br>(%)     | Units  | Share<br>(%) | Units                   | Share<br>(%)     |       | 11100 (ψ)  | 11166 (ψ)  |
| Parkland County      |        |              |        |              |       |                  |        |              |                         |                  |       |            |            |
| September 2012       | 0      | 0.0          | 0      | 0.0          | I     | 50.0             | 0      | 0.0          | I                       | 50.0             | 2     |            |            |
| September 2011       | 0      | 0.0          | 0      | 0.0          | I     | 25.0             | - 1    | 25.0         | 2                       | 50.0             | 4     |            |            |
| Year-to-date 2012    | 10     | 16.9         | 3      | 5.1          | 7     |                  | 8      | 13.6         | 31                      | 52.5             | 59    | 656,250    | 629,934    |
| Year-to-date 2011    | 3      | 5.5          | 6      | 10.9         | 9     | 16. <del>4</del> | 8      | 14.5         | 29                      | 52.7             | 55    | 700,000    | 695,032    |
| Spruce Grove City    |        |              |        |              |       |                  |        |              |                         |                  |       |            |            |
| September 2012       | 0      | 0.0          | 5      | 55.6         | - 1   | 11.1             | 2      | 22.2         | - 1                     | 11.1             | 9     |            |            |
| September 2011       | 2      | 13.3         | 8      | 53.3         | I     | 6.7              | - 1    | 6.7          | 3                       | 20.0             | 15    | 415,000    | 465,316    |
| Year-to-date 2012    | 14     | 11.5         | 45     | 36.9         | 34    | 27.9             | 24     | 19.7         | 5                       | 4.1              | 122   | 456,056    | 471,855    |
| Year-to-date 2011    | 18     | 11.4         | 88     | 55.7         | 27    | 17.1             | 20     | 12.7         | 5                       | 3.2              | 158   | 421,095    | 440,397    |
| St. Albert City      |        |              |        |              |       |                  |        |              |                         |                  |       |            |            |
| September 2012       | 0      | 0.0          | 3      | 18.8         | 6     | 37.5             | 3      | 18.8         | 4                       | 25.0             | 16    | 542,300    | 586,175    |
| September 2011       | 0      | 0.0          | 3      | 14.3         | 9     | 42.9             | 3      | 14.3         | 6                       | 28.6             | 21    | 529,900    | 569,405    |
| Year-to-date 2012    | 0      | 0.0          | 24     | 16.4         | 58    | 39.7             | 32     | 21.9         | 32                      | 21.9             | 146   | 537,500    | 570,067    |
| Year-to-date 2011    | - 1    | 0.8          | 27     | 21.8         | 42    | 33.9             | 29     | 23.4         | 25                      | 20.2             | 124   | 529,950    | 564,842    |
| Stony Plain Town     |        |              |        |              |       |                  |        |              |                         |                  |       |            |            |
| September 2012       | - 1    | 16.7         | 4      | 66.7         | I     | 16.7             | 0      | 0.0          | 0                       | 0.0              | 6     |            |            |
| September 2011       | - 1    | 10.0         | 8      | 80.0         | 0     | 0.0              | - 1    | 10.0         | 0                       | 0.0              | 10    | 384,456    | 404,956    |
| Year-to-date 2012    | 10     | 14.9         | 35     | 52.2         | 17    | 25.4             | - 1    | 1.5          | 4                       | 6.0              | 67    | 414,200    | 433,880    |
| Year-to-date 2011    | 15     | 22.7         | 41     | 62.1         | 8     | 12.1             | I      | 1.5          | I                       | 1.5              | 66    | 389,950    | 381,294    |
| Strathcona County    |        |              |        |              |       |                  |        |              |                         |                  |       |            |            |
| September 2012       | - 1    | 3.2          | 7      | 22.6         | 12    | 38.7             | 4      | 12.9         | 7                       | 22.6             | 31    | 519,000    | 591,355    |
| September 2011       | 0      | 0.0          | 5      | 21.7         | - 11  | 47.8             | 0      | 0.0          | 7                       | 30.4             | 23    | 504,000    | 586,209    |
| Year-to-date 2012    | 5      | 1.8          | 60     | 22.1         | 96    | 35.3             | 53     | 19.5         | 58                      | 21.3             | 272   | 516,000    | 588,081    |
| Year-to-date 2011    | 0      | 0.0          | 79     | 26.5         | 104   | 34.9             | 51     | 17.1         | 64                      | 21.5             | 298   | 504,500    | 592,922    |
| Sturgeon County      |        |              |        |              |       |                  |        |              |                         |                  |       |            |            |
| September 2012       | 2      | 33.3         | - 1    | 16.7         | 0     |                  | 3      | 50.0         | 0                       | 0.0              | 6     |            |            |
| September 2011       | 0      | 0.0          | - 1    | 10.0         | 2     | 2.7.7            | - 1    | 10.0         | 6                       | 60.0             | 10    | 750,000    | 708,000    |
| Year-to-date 2012    | 32     | 24.2         | 14     | 10.6         | 13    | 9.8              | 30     | 22.7         | 43                      | 32.6             | 132   | 590,000    | 563,174    |
| Year-to-date 2011    | 37     | 23.4         | 21     | 13.3         | 21    | 13.3             | 23     | 14.6         | 56                      | 35. <del>4</del> | 158   | 545,000    | 554,987    |
| Remainder of the CMA |        |              |        |              |       |                  |        |              |                         |                  |       |            |            |
| September 2012       | - 1    | 100.0        | 0      | 0.0          | 0     | 0.0              | 0      | 0.0          | 0                       | 0.0              | - 1   |            |            |
| September 2011       | 0      | n/a          | 0      | n/a          | 0     | n/a              | 0      | n/a          | 0                       | n/a              |       |            |            |
| Year-to-date 2012    | 8      | 57.1         | 2      | 14.3         | 0     |                  | - 1    | 7.1          | 3                       | 21.4             |       | 342,750    | 439,736    |
| Year-to-date 2011    | 13     | 46.4         | 9      | 32.1         | 3     | 10.7             | I      | 3.6          | 2                       | 7.1              | 28    | 396,500    | 399,879    |
| Edmonton CMA         |        |              |        |              |       |                  |        |              |                         |                  |       |            |            |
| September 2012       | 34     | 9.1          | 142    | 38.2         | 96    | 25.8             | 49     | 13.2         | 51                      | 13.7             | 372   | 457,650    | 496,346    |
| September 2011       | 25     | 6.8          | 173    | 46.9         | 84    |                  | 33     | 8.9          | 54                      | 14.6             | 369   | 440,800    | 490,155    |
| Year-to-date 2012    | 375    | 10.1         | 1,375  | 37.1         | 943   |                  | 449    | 12.1         | 567                     | 15.3             | 3,709 | 458,700    | 513,925    |
| Year-to-date 2011    | 486    | 13.1         | 1,361  | 36.8         | 846   | 22.9             | 454    | 12.3         | 549                     | 14.9             | 3,696 | 450,000    | 514,177    |

Source: CMHC (Market Absorption Survey)

| Table 4.               | I: Average Pri | ce (\$) of Abso | rbed Singl | e-detached Ur | nits     |          |
|------------------------|----------------|-----------------|------------|---------------|----------|----------|
|                        |                | September 2     | 2012       |               |          |          |
| Submarket              | Sept 2012      | Sept 2011       | % Change   | YTD 2012      | YTD 2011 | % Change |
| Edmonton City          | 490,653        | 491,564         | -0.2       | 517,004       | 537,193  | -3.8     |
| Beaumont Town          | 474,286        | 426,624         | 11.2       | 473,772       | 420,908  | 12.6     |
| Calmar Town            |                |                 | n/a        |               |          | n/a      |
| Devon Town             |                |                 | n/a        |               | 395,253  | n/a      |
| Fort Saskatchewan City | 496,161        | 404,050         | 22.8       | 436,727       | 432,975  | 0.9      |
| Gibbons Town           |                |                 | n/a        | 359,964       | 390,417  | -7.8     |
| Leduc City             | 408,275        |                 | n/a        | 447,522       | 387,967  | 15.4     |
| Leduc County           |                |                 | n/a        | 491,171       | 487,976  | 0.7      |
| Morinville Town        |                |                 | n/a        | 405,512       | 381,125  | 6.4      |
| Parkland County        |                |                 | n/a        | 629,934       | 695,032  | -9.4     |
| Spruce Grove City      |                | 465,316         | n/a        | 471,855       | 440,397  | 7.1      |
| St. Albert City        | 586,175        | 569,405         | 2.9        | 570,067       | 564,842  | 0.9      |
| Stony Plain Town       |                | 404,956         | n/a        | 433,880       | 381,294  | 13.8     |
| Strathcona County      | 591,355        | 586,209         | 0.9        | 588,081       | 592,922  | -0.8     |
| Sturgeon County        |                | 708,000         | n/a        | 563,174       | 554,987  | 1.5      |
| Remainder of the CMA   |                |                 | n/a        | 439,736       | 399,879  | 10.0     |
| Edmonton CMA           | 496,346        | 490,155         | 1.3        | 513,925       | 514,177  | 0.0      |

Source: CMHC (Market Absorption Survey)

|      |           | Tal                          | ole 5: MLS | ® Reside              | ntial Activ                               | vity for Ed                     | monton                                       |                       |            |  |
|------|-----------|------------------------------|------------|-----------------------|---|---------------------------------|--|-----------------------|------------|--|
|      |           |                              |            | Septe                 | mber 201                                  | 2                               |  |                       |            |  |
|      |           | Number of Sales <sup>1</sup> | Yr/Yr² (%) | Sales SA <sup>1</sup> | Number of<br>New<br>Listings <sup>1</sup> | New<br>Listings SA <sup>1</sup> | Sales-to-<br>New<br>Listings SA <sup>2</sup> | Average<br>Price (\$) | Yr/Yr² (%) | Average<br>Price <sup>I</sup> (\$)<br>SA |
| 2011 | January   | 792                          | -10.4      | 1,277                 | 2,160                                     |                                 | 48.7   | 315,483               | 0.2        | 322,972                                  |
|      | February  | 1,132                        | -12.8      | 1,316                 | 2,666                                     | 2,888                           | 45.6   | 311,674               | -1.7       | 319,227                                  |
|      | March     | 1,613                        | -4.6       | 1,372                 |   | 2,489                           | 55.1   | 326,557               | -4.8       | 322,150                                  |
|      | April     | 1,605                        | -13.1      | 1,388                 | 3,308                                     | 2,634                           | 52.7   | 327,805               | -3.4       | 326,647                                  |
|      | May       | 2,007                        | 10.0       | 1,452                 |   | 2,642                           | 55.0   | 331,537               | -2.7       | 320,947                                  |
|      | June      | 1,901                        | 14.7       | 1,490                 | 3,298                                     | 2,687                           | 55.5   | 328,695               | -2.0       | 320,198                                  |
|      | July      | 1,603                        | 15.4       | 1,495                 | 3,082                                     | 2,787                           | 53.6   | 334,444               | 1.4        | 327,845                                  |
|      | August    | 1,642                        | 25.8       | 1,484                 | 2,987                                     | 2,699                           | 55.0   | 325,322               | -0.4       | 324,628                                  |
|      | September | 1,345                        | 4.9        | 1,386                 | 2,585                                     | 2,544                           | 54.5   | 332,782               | 2.4        | 331,834                                  |
|      | October   | 1,272                        | 10.2       | 1, <del>4</del> 28    | 2,193                                     | 2,555                           | 55.9   | 320,306               | 1.0        | 326,674                                  |
|      | November  | 1,166                        | -4.7       | 1,374                 | 1,810                                     | 2,536                           | 54.2   | 319,559               | 0.3        | 336,013                                  |
|      | December  | 885                          | 4.4        | 1,500                 | 1,091                                     | 2,636                           | 56.9   | 315,658               | 1.5        | 328,046                                  |
| 2012 | January   | 930                          | 17.4       | 1,415                 | 2,452                                     | 2,754                           | 51.4   | 317,995               | 0.8        | 325,204                                  |
|      | February  | 1,231                        | 8.7        | 1,397                 | 2,555                                     | 2,685                           | 52.0   | 329,820               | 5.8        | 334,488                                  |
|      | March     | 1,622                        | 0.6        | 1,509                 | 3,304                                     | 2,699                           | 55.9   | 335,579               | 2.8        | 331,264                                  |
|      | April     | 1,874                        | 16.8       | 1,557                 | 3,252                                     | 2,606                           | 59.7   | 336,751               | 2.7        | 337,314                                  |
|      | May       | 2,156                        | 7.4        | 1,496                 | 3,764                                     | 2,741                           | 54.6   | 347,078               | 4.7        | 333,738                                  |
|      | June      | 1,913                        | 0.6        | 1,564                 | 3,220                                     | 2,644                           | 59.2   | 340,391               | 3.6        | 332,194                                  |
|      | July      | 1,725                        | 7.6        | 1, <del>4</del> 71    | 2,814                                     | 2,535                           | 58.0   | 337,304               | 0.9        | 331,768                                  |
|      | August    | 1,535                        | -6.5       | 1,462                 | 2,740                                     | 2,572                           | 56.8   | 334,391               | 2.8        | 333,990                                  |
|      | September | 1,372                        | 2.0        | 1,554                 | 2,436                                     | 2,715                           | 57.2   | 323,803               | -2.7       | 322,895                                  |
|      | October   |                              |            |                       |   |                                 |  |                       |            |  |
|      | November  |                              |            |                       |   |                                 |  |                       |            |  |
|      | December  |                              |            |                       |   |                                 |  |                       |            |  |
|      | Q3 2011   | 4,590                        | 15.4       |                       | 8,654                                     |                                 |  | 330,694               | 1.1        |  |
|      | Q3 2012   | 4,632                        | 0.9        |                       | 7,990                                     |                                 |  | 332,339               | 0.5        |  |
|      | YTD 2011  | 13,640                       | 3.5        |                       | 26,625                                    |                                 |  | 327,249               | -1.4       |  |
|      | YTD 2012  | 14,358                       | 5.3        |                       | 26,537                                    |                                 |  | 335,422               | 2.5        |  |

 $\ensuremath{\mathsf{MLS}} \ensuremath{\mathbb{B}}$  is a registered trademark of the Canadian Real Estate Association (CREA).

Source: CREA

<sup>&</sup>lt;sup>2</sup>Source: CMHC, adapted from MLS® data supplied by CREA

|      |           |                           | T                          | able 6:              | Economic                    | Indica       | tors                    |                             |                              |                                    |
|------|-----------|---------------------------|----------------------------|----------------------|-----------------------------|--------------|-------------------------|-----------------------------|------------------------------|------------------------------------|
|      |           |                           |                            | Se                   | eptember 2                  | 2012         |                         |                             |                              |                                    |
|      |           | Inte                      | rest Rates                 |                      | NHPI,<br>Total,             | CPI,         |                         | Edmonton Lab                | our Market                   |                                    |
|      |           | P & I<br>Per<br>\$100,000 | Mortage F<br>I Yr.<br>Term | Rates (%) 5 Yr. Term | Edmonton<br>CMA<br>2007=100 | 2002<br>=100 | Employment<br>SA (,000) | Unemployment<br>Rate (%) SA | Participation<br>Rate (%) SA | Average<br>Weekly<br>Earnings (\$) |
| 2011 | January   | 592                       | 3.35                       | 5.19                 | 89.0                        | 123.9        | 652                     | 5.9                         | 72.5                         | 929                                |
|      | February  | 607                       | 3.50                       | 5.44                 | 90.0                        | 124.3        | 658                     | 5.9                         | 73.0                         | 932                                |
|      | March     | 601                       | 3.50                       | 5.34                 | 89.8                        | 124.8        | 660                     | 5.8                         | 73.2                         | 937                                |
|      | April     | 621                       | 3.70                       | 5.69                 | 89.6                        | 126.2        | 662                     | 5.7                         | 73.1                         | 944                                |
|      | May       | 616                       | 3.70                       | 5.59                 | 89.8                        | 126.5        | 663                     | 5.5                         | 73.0                         | 950                                |
|      | June      | 604                       | 3.50                       | 5.39                 | 90.1                        | 125.6        | 665                     | 5.4                         | 73.1                         | 954                                |
|      | July      | 604                       | 3.50                       | 5.39                 | 90.0                        | 125.9        | 670                     | 5.3                         | 73. <del>4</del>             | 951                                |
|      | August    | 604                       | 3.50                       | 5.39                 | 89.9                        | 126.6        | 675                     | 5.3                         | 73.8                         | 950                                |
|      | September | 592                       | 3.50                       | 5.19                 | 89.6                        | 126.4        | 681                     | 5.3                         | 74.4                         | 948                                |
|      | October   | 598                       | 3.50                       | 5.29                 | 90.1                        | 127.6        | 682                     | 5.3                         | 74.4                         | 951                                |
|      | November  | 598                       | 3.50                       | 5.29                 | 90.2                        | 126.9        | 682                     | 5.3                         | 74.2                         | 955                                |
|      | December  | 598                       | 3.50                       | 5.29                 | 90.2                        | 126.7        | 682                     | 4.9                         | 73.8                         | 960                                |
| 2012 | January   | 598                       | 3.50                       | 5.29                 | 90.2                        | 127.3        | 678                     | 5.0                         | 73.4                         | 967                                |
|      | February  | 595                       | 3.20                       | 5.24                 | 90.1                        | 126.9        | 674                     | 5.3                         | 72.9                         | 971                                |
|      | March     | 595                       | 3.20                       | 5.24                 | 90.5                        | 127.0        | 668                     | 5.7                         | 72.5                         | 965                                |
|      | April     | 607                       | 3.20                       | 5.44                 | 90.8                        | 127.4        | 675                     | 5.3                         | 72.7                         | 957                                |
|      | May       | 601                       | 3.20                       | 5.34                 | 90.8                        | 127.0        | 683                     | 4.9                         | 73.1                         | 953                                |
|      | June      | 595                       | 3.20                       | 5.24                 | 90.8                        | 127.2        | 691                     | 4.4                         | 73.4                         | 963                                |
|      | July      | 595                       | 3.10                       | 5.24                 | 90.7                        | 127.1        | 695                     | 4.5                         | 73.6                         | 978                                |
|      | August    | 595                       | 3.10                       | 5.24                 | 90.7                        | 127.9        | 699                     | 4.5                         | 73.9                         | 995                                |
|      | September | 595                       | 3.10                       | 5.24                 |                             | 128.1        | 705                     | 4.5                         | 74.3                         | 1,004                              |
|      | October   |                           |                            |                      |                             |              |                         |                             |                              |                                    |
|      | November  |                           |                            |                      |                             |              |                         |                             |                              |                                    |
|      | December  |                           |                            |                      |                             |              |                         |                             |                              |                                    |

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

#### **METHODOLOGY**

#### **Starts & Completions Survey Methodology**

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

## STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

#### **DWELLING TYPES:**

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

#### INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

#### **GEOGRAPHICAL TERMS:**

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

#### CMHC—HOME TO CANADIANS

Canada Mortgage and Housing Corporation (CMHC) has been Canada's national housing agency for more than 65 years.

Together with other housing stakeholders, we help ensure that the Canadian housing system remains one of the best in the world. We are committed to helping Canadians access a wide choice of quality, environmentally sustainable and affordable housing solutions that will continue to create vibrant and healthy communities and cities across the country.

For more information, visit our website at www.cmhc.ca

You can also reach us by phone at I-800-668-2642 or by fax at I-800-245-9274. Outside Canada call 613-748-2003 or fax to 613-748-2016.

Canada Mortgage and Housing Corporation supports the Government of Canada policy on access to information for people with disabilities. If you wish to obtain this publication in alternative formats, call 1-800-668-2642.

The Market Analysis Centre's (MAC) electronic suite of national standardized products is available for free on CMHC's website. You can view, print, download or subscribe to future editions and get market information e-mailed automatically to you the same day it is released. It's quick and convenient! Go to www.cmhc.ca/housingmarketinformation

For more information on MAC and the wealth of housing market information available to you, visit us today at <a href="https://www.cmhc.ca/housingmarketinformation">www.cmhc.ca/housingmarketinformation</a>

To subscribe to priced, printed editions of MAC publications, call 1-800-668-2642.

©2012 Canada Mortgage and Housing Corporation. All rights reserved. CMHC grants reasonable rights of use of this publication's content solely for personal, corporate or public policy research, and educational purposes. This permission consists of the right to use the content for general reference purposes in written analyses and in the reporting of results, conclusions, and forecasts including the citation of limited amounts of supporting data extracted from this publication. Reasonable and limited rights of use are also permitted in commercial publications subject to the above criteria, and CMHC's right to request that such use be discontinued for any reason.

Any use of the publication's content must include the source of the information, including statistical data, acknowledged as follows:

Source: CMHC (or "Adapted from CMHC," if appropriate), name of product, year and date of publication issue.

Other than as outlined above, the content of the publication cannot be reproduced or transmitted to any person or, if acquired by an organization, to users outside the organization. Placing the publication, in whole or part, on a website accessible to the public or on any website accessible to persons not directly employed by the organization is not permitted. To use the content of any CMHC Market Analysis publication for any purpose other than the general reference purposes set out above or to request permission to reproduce large portions of, or entire CMHC Market Analysis publications, please contact: the Canadian Housing Information Centre (CHIC) at <a href="mailto:chic@cmhc.ca">chic@cmhc.ca</a>; 613-748-2367 or 1-800-668-2642.

For permission, please provide CHIC with the following information: Publication's name, year and date of issue.

Without limiting the generality of the foregoing, no portion of the content may be translated from English or French into any other language without the prior written permission of Canada Mortgage and Housing Corporation.

The information, analyses and opinions contained in this publication are based on various sources believed to be reliable, but their accuracy cannot be guaranteed. The information, analyses and opinions shall not be taken as representations for which Canada Mortgage and Housing Corporation or any of its employees shall incur responsibility.

# Housing market intelligence you can count on

#### FREE REPORTS AVAILABLE ON-LINE

- Canadian Housing Statistics
- Housing Information Monthly
- Housing Market Outlook, Canada
- Housing Market Outlook, Highlight Reports Canada and Regional
- Housing Market Outlook, Major Centres
- Housing Market Tables: Selected South Central Ontario Centres
- Housing Now, Canada
- Housing Now, Major Centres
- Housing Now, Regional
- Monthly Housing Statistics
- Northern Housing Outlook Report
- Preliminary Housing Start Data
- Renovation and Home Purchase Report
- Rental Market Provincial Highlight Reports
- Rental Market Reports, Major Centres
- Rental Market Statistics
- Residential Construction Digest, Prairie Centres
- Seniors' Housing Reports

#### Get the market intelligence you need today!

Click www.cmhc.ca/housingmarketinformation to view, download or subscribe.

On June 1, 2012, CMHC's Market Analysis Centre turned 25!

CMHC's Market Analysis Centre has a strong history as the Canadian housing industry's "go-to" resource for the most reliable, impartial and up-to-date housing market data analysis and forecasts, in the country.

CMHC's Market Analysis Centre e-reports provide a wealth of detailed local, provincial, regional and national market information.

- Forecasts and Analysis –
   Future-oriented information about local, regional and national housing trends.
- Statistics and Data —
  Information on current
  housing market activities —
  starts, rents, vacancy rates
  and much more.

## Housing for Older Canadians – The Definitive Guide to the Over-55 Market

- Independent Living
- Aging in place
- A Series of Online Guides

Find out more





