HOUSING MARKET INFORMATION

HOUSING NOW Halifax CMA



CANADA MORTGAGE AND HOUSING CORPORATION

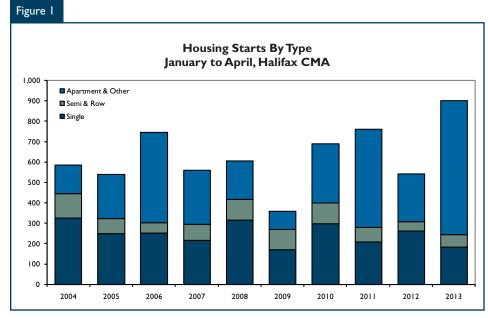
Date Released: May 2013

Housing Starts Flat while Sales Declined in April

Residential construction in the Halifax Regional Municipality (HRM) recorded little change in April as builders broke ground on 112 housing starts compared to 111 last year. In the existing homes market, MLS® sales declined for the fourth

straight month, decreasing to 512 sales from 661 in 2012.

The relatively subdued demand for housing, specifically for new and existing single-detached homes, was largely influenced by modest population growth, slight declines in total employment and negative real wage growth in the first four months of the year.



Source: CMHC

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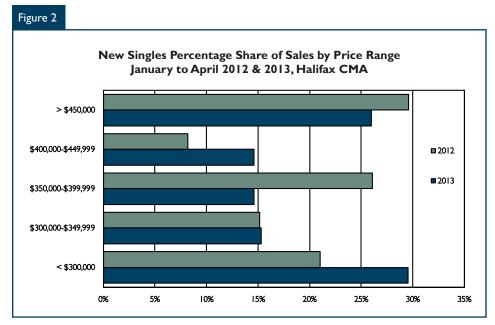
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Source: CMHC

Single Starts Declined in April

In the single-detached segment of the market, starts in April declined for the fourth consecutive month with 73 starts compared to 97 last year. Of the 73 units started, 16 were in Halifax City, 14 were in Fall River – Beaverbank and 12 were in Halifax County Southwest.

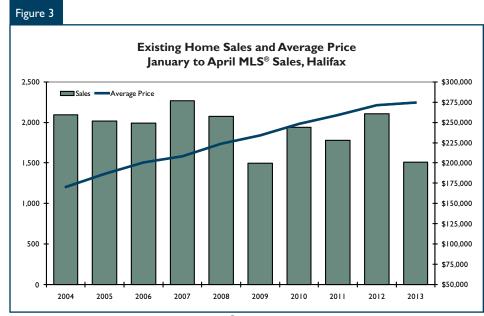
Year-to-date, single starts were down 30 per cent to 182 units. At the submarket level, results were mixed with increased starts in Halifax County East (29 per cent) and Halifax County Southwest (32 per cent) and declines in Dartmouth City (75 per cent), Bedford – Hammonds Plains (51 per cent) and Sackville (40 per cent). In Halifax City, year-todate single starts were unchanged compared to last year at 30 units. The reduction in singles is attributed to a variety of weakening demand factors including little population growth, declines in total employment and shifting consumer preferences within the aging population base.

The amount of available singles inventory (completed and not absorbed units) in the HRM stood at 59 units in April, which was a slight increase compared to the same month last year. Nearly one third of available inventory was located in Fall River — Beaverbank at 20 units.

There were 65 new, absorbed, single-detached (new singles) units in the

city in April at an average sale price of \$423,878. Compared to last year, new singles were down 12 per cent while prices declined three per cent. Year-to-date, 281 new singles were absorbed into the market compared to 257 in 2012.

The year-to-date average price of a new single in the HRM declined 1.2 per cent to \$424,633. At the submarket level, prices were mixed. In the above average priced submarket of Halifax City, prices climbed nearly nine per cent to \$522,815. In Bedford – Hammonds Plains, the HRM's most expensive submarket for new singles, the average price reported little change at \$560,549. In Sackville, the year-to-date average price of the 21 new singles was \$513,803, which represents an increase of over 28 per cent compared to last year. In three of the most active (and below average priced) submarkets for new singles, Fall River - Beaverbank, Dartmouth City and Halifax County Southwest, prices declined by 1.2, 13.4 and 19.6 per cent, respectively.



Source: Nova Scotia Association of REALTORS® MLS® is a registered trademark of the Canadian Real Estate Association

Semi and Row **Construction Increased**

In the semi-detached and row segment of the market, starts increased sharply in April to 38 units from six in April 2012. Of the 38 starts, 14 were semi-detached while 24 were row units.

The location of semi and row starts was largely mixed in April. In Halifax City, 18 semis and rows were started while in Sackville, II units began construction. The remaining nine starts were recorded in Bedford - Hammonds Plains, Dartmouth City and Fall River – Beaverbank. In large part due to the strong April, semi and row starts now total 60 units year-to-date compared to 47 last year.

Little Activity in the **Apartment Market**

In the apartment segment of the market, there was one start in April compared to eight last year. Despite little construction last month, yearto-date apartment starts in Halifax remained at an elevated pace at 660 units. Of the 660 starts, nearly 90 per cent were rental units.

The quickening pace of apartment construction in 2013 was due to builders responding to demand for rental units throughout the city. Rental demand in Halifax stems from a variety of sources. Specifically, positive net migration to Halifax offers an on-going source of demand as new migrants tend to rent upon their arrival. Job growth in the city has been largely stagnant as of late with much of the growth in 2012 coming in the part-time segment, a segment which has a higher propensity to rent. Additionally, an aging population with evolving needs has become a large and growing source of rental demand.

In the condo market, construction starts remained subdued with 72 units in the first four months of 2013.All 72 units were started in the Halifax City submarket.

Existing Home Sales Declined Last Month

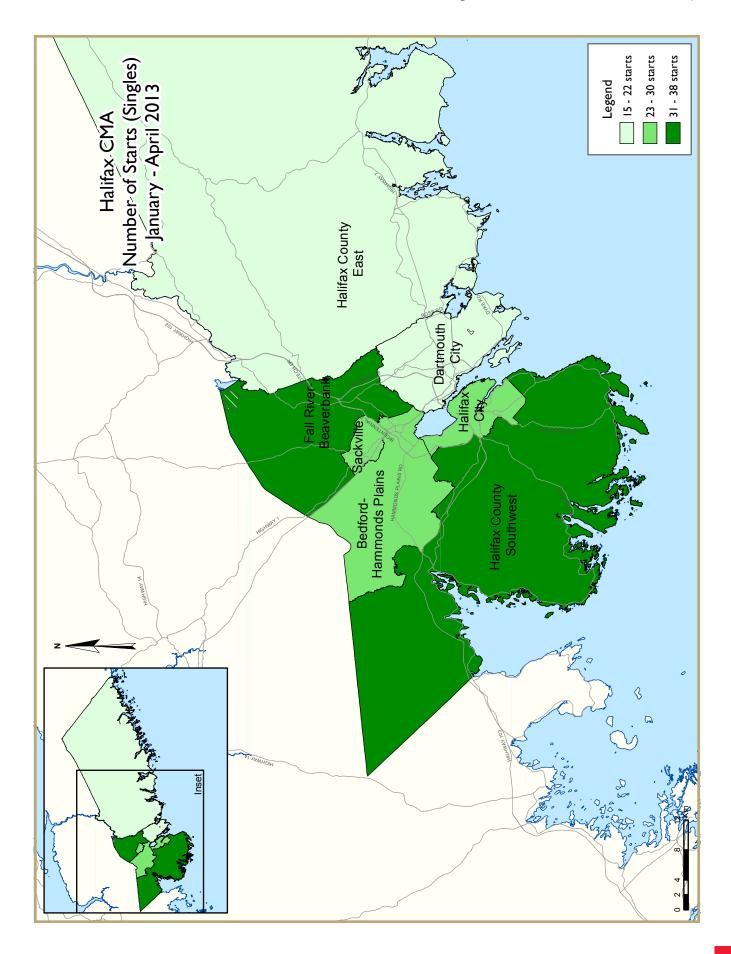
In the existing homes market, sales declined for the fourth straight month as sales decreased in every submarket with the exception of Sackville (where sales were flat). MLS® sales in the HRM totalled 512 units in April compared to 661 last year. In the city's two largest submarkets, Dartmouth City and Halifax City, sales declined 15.5 and 35 per cent, respectively. The sharpest decline was reported in Fall River – Beaverbank where MLS® sales fell to 26 units in April from 58 last year.

Despite the pronounced decline in April, the average price of an existing home reported little change last month at \$277,296 compared to \$275,338 last year.

Year-to-date sales in the HRM reached 1,509 sales, which was 28 per cent below last year's level and nearly 23 per cent below the ten-year, year-todate average. The largest decline was in Fall -River Beaverbank, where sales transactions declined 42 per cent to 97 units. In Halifax City, sales declined to 362 units from 539 last year. In Dartmouth City, the HRM's largest market for MLS® sales, 400 sales were recorded compared to 558 in 2012. The reduced level of sales activity was largely attributed to weakening demand factors including little population growth, declines in employment, and some shifting in demand towards rental stemming from the aging population base.

Despite fewer sales, the average price of an existing home in the city climbed 1.3 per cent year-to-date to \$274,718. Prices increased in every submarket with the exception of Sackville and Halifax County East where prices declined seven and 3.7 per cent, respectively. The largest increase was in Halifax City where prices rose seven per cent to \$338,846. The most expensive submarket thus far in 2013 was Bedford - Hammonds Plains which recorded a more modest increase of 2.2 per cent in 2013 to \$352,482.

New listings in Halifax increased 18 per cent last month to 1,386 listings. Year-to-date listings in the city were up 2.8 per cent compared to last year. As a result of a modest increase in new listings combined with reduced demand for existing homes, active listings in the city climbed 24 per cent in April to 4,149 units.



HOUSING NOW REPORT TABLES

Available in ALL reports:

- I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

Available in SELECTED Reports:

- 1.1 Housing Activity Summary by Submarket
- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
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- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
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- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

SYMBOLS

- n/a Not applicable
- * Totals may not add up due to co-operatives and unknown market types
- ** Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

Table I: Housing Activity Summary of Halifax CMA											
			April 2	013							
			Owne	rship			Ren	to!			
		Freehold		C	Condominium		Ken	tai			
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*		
STARTS											
April 2013	73	14	24	0	0	0	0	1	112		
April 2012	97	6	0	0	0	0	0	8	111		
% Change	-24.7	133.3	n/a	n/a	n/a	n/a	n/a	-87.5	0.9		
Year-to-date 2013	182	32	28	0	0	72	0	588	902		
Year-to-date 2012	260	30	17	0	0	0	0	235	542		
% Change	-30.0	6.7	64.7	n/a	n/a	n/a	n/a	150.2	66.4		
UNDER CONSTRUCTION											
April 2013	591	102	151	0	24	510	13	2,653	4,044		
April 2012	551	54	185	0	6	267	0	2,017	3,080		
% Change	7.3	88.9	-18.4	n/a	**	91.0	n/a	31.5	31.3		
COMPLETIONS					_						
April 2013	53	8	0	0	0	0	0	0	61		
April 2012	79	12	0	0	0	0	0	0	91		
% Change	-32.9	-33.3	n/a	n/a	n/a	n/a	n/a	n/a	-33.0		
Year-to-date 2013	274	40	9	0	0	0	0	162	485		
Year-to-date 2012	272	74	11	0	0	0	I	133	491		
% Change	0.7	-45.9	-18.2	n/a	n/a	n/a	-100.0	21.8	-1.2		
COMPLETED & NOT ABSORB	ED										
April 2013	59	14	14	0	0	0	n/a	n/a	87		
April 2012	55	26	0	0	4	0	n/a	n/a	85		
% Change	7.3	-46.2	n/a	n/a	-100.0	n/a	n/a	n/a	2.4		
ABSORBED											
April 2013	65	10	3	0	0	0	n/a	n/a	78		
April 2012	74	21	0	0	2	0	n/a	n/a	97		
% Change	-12.2	-52.4	n/a	n/a	-100.0	n/a	n/a	n/a	-19.6		
Year-to-date 2013	281	43	14	0	0	0	n/a	n/a	338		
Year-to-date 2012	257	63	15	0	2	0	n/a	n/a	337		
% Change	9.3	-31.7	-6.7	n/a	-100.0	n/a	n/a	n/a	0.3		

Table I.I: Housing Activity Summary by Submarket													
	April 2013												
			Owne	rship			D	. 1					
		Freehold		(Condominium		Ren	tal					
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Total*					
UNDER CONSTRUCTION													
Halifax City													
April 2013	59	40	58	0	4	72	13	1,547	1,793				
April 2012	57	32	35	0	0	0	0	1,604	1,728				
Dartmouth City													
April 2013	157	26	47	0	20	438	0	985	1,673				
April 2012	189	6	58	0	6	189	0	413	861				
Bedford-Hammonds Plains													
April 2013	57	8	9	0	0	0	0	89	163				
April 2012	62	2	6	0	0	78	0	0	148				
Sackville													
April 2013	65	16	28	0	0	0	0	0	109				
April 2012	52	2	58	0	0	0	0	0	112				
Fall River - Beaverbank													
April 2013	67	12	0	0	0	0	0	0	79				
April 2012	46	10	0	0	0	0	0	0	56				
Halifax County East													
April 2013	129	0	4	0	0	0	0	32	165				
April 2012	103	0	8	0	0	0	0	0	111				
Halifax County Southwest													
April 2013	57	0	5	0	0	0	0	0	62				
April 2012	42	2	20	0	0	0	0	0	64				
Halifax CMA													
April 2013	591	102	151	0	24	510	13	2,653	4,044				
April 2012	551	54	185	0	6	267	0	2,017	3,080				

Table I.I: Housing Activity Summary by Submarket											
			April 2	013							
			Owne	rship			Ren	tal	Total*		
		Freehold		(Condominium		Ken	tai			
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other			
COMPLETIONS											
Halifax City											
April 2013	2	0	0	0	0	0	0	0	2		
April 2012	- 11	4	0	0	0	0	0	0	15		
Dartmouth City											
April 2013	1	0	0	0	0	0	0	0	1		
April 2012	11	4	0	0	0	0	0	0	15		
Bedford-Hammonds Plains											
April 2013	7	4	0	0	0	0	0	0	- 11		
April 2012	11	0	0	0	0	0	0	0	11		
Sackville											
April 2013	7	0	0	0	0	0	0	0	7		
April 2012	13	4	0	0	0	0	0	0	17		
Fall River - Beaverbank											
April 2013	20	4	0	0	0	0	0	0	24		
April 2012	14	0	0	0	0	0	0	0	14		
Halifax County East											
April 2013	3	0	0	0	0	0	0	0	3		
April 2012	8	0	0	0	0	0	0	0	8		
Halifax County Southwest											
April 2013	13	0	0	0		0	0	0	13		
April 2012	- 11	0	0	0	0	0	0	0	11		
Halifax CMA											
April 2013	53	8	0	0	0	0	0	0	61		
April 2012	79	12	0	0	0	0	0	0	91		

Table I.I: Housing Activity Summary by Submarket											
			April 2	013							
			Owne	rship			Ren	ral			
		Freehold		C	Condominium		Ken	tai			
	Single Semi & Other Single Semi Other Row				Apt. & Other	Total*					
COMPLETED & NOT ABSORB	ED										
Halifax City											
April 2013	7	8	3	0	0	0	n/a	n/a	18		
April 2012	7	П	0	0	0	0	n/a	n/a	18		
Dartmouth City											
April 2013	- 1	0	0	0	0	0	n/a	n/a	- 1		
April 2012	0	0	0	0	0	0	n/a	n/a	0		
Bedford-Hammonds Plains											
April 2013	13	0	0	0	0	0	n/a	n/a	13		
April 2012	18	0	0	0	0	0	n/a	n/a	18		
Sackville											
April 2013	3	0	6	0	0	0	n/a	n/a	9		
April 2012	11	14	0	0	4	0	n/a	n/a	29		
Fall River - Beaverbank											
April 2013	20	6	5	0	0	0	n/a	n/a	31		
April 2012	9	1	0	0	0	0	n/a	n/a	10		
Halifax County East											
April 2013	3	0	0	0	0	0	n/a	n/a	3		
April 2012	4	0	0	0	0	0	n/a	n/a	4		
Halifax County Southwest											
April 2013	12	0	0	0	0	0	n/a	n/a	12		
April 2012	6	0	0	0	0	0	n/a	n/a	6		
Halifax CMA											
April 2013	59	14	14	0	0	0	n/a	n/a	87		
April 2012	55	26	0	0	4	0	n/a	n/a	85		

	Table I.I:	Housing	Activity	Summar	y by Subn	narket				
			April 2	013						
			Owne	rship			D	4-1		
		Freehold		C	Condominium		Ren	tai	Total*	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Semi, and Other		
ABSORBED										
Halifax City										
April 2013	5	2	0	0	0	0	n/a	n/a	7	
April 2012	10	14	0	0	0	0	n/a	n/a	24	
Dartmouth City										
April 2013	0	0	0	0	0	0	n/a	n/a	0	
April 2012	11	4	0	0	0	0	n/a	n/a	15	
Bedford-Hammonds Plains										
April 2013	9	4	3	0	0	0	n/a	n/a	16	
April 2012	13	0	0	0	0	0	n/a	n/a	13	
Sackville										
April 2013	11	0	0	0	0	0	n/a	n/a	11	
April 2012	13	0	0	0	2	0	n/a	n/a	15	
Fall River - Beaverbank										
April 2013	19	4	0	0	0	0	n/a	n/a	23	
April 2012	10	3	0	0	0	0	n/a	n/a	13	
Halifax County East										
April 2013	3	0	0	0	0	0	n/a	n/a	3	
April 2012	8	0	0	0	0	0	n/a	n/a	8	
Halifax County Southwest										
April 2013	18	0	0	0	0	0	n/a	n/a	18	
April 2012	9	0	0	0	0	0	n/a	n/a	9	
Halifax CMA										
April 2013	65	10	3	0	0	0	n/a	n/a	78	
April 2012	74	21	0	0	2	0	n/a	n/a	97	

Table 1.2: History of Housing Starts of Halifax CMA 2003 - 2012											
			Owne				_				
		Freehold		C	Condominium		Ren	tal			
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*		
2012	989	186	115	2	18	161	7	1,276	2,754		
% Change	10.6	9.4	-21.2	n/a	50.0	2.5	-30.0	-18.5	-6.8		
2011	894	170	146	157	10	1,565	2,954				
% Change	-14.0	9.0	-2.7	60.2	150.0	66.0	23.6				
2010	1,039	156	150	0	0	98	4	943	2,390		
% Change	18.9	32.2	19.0	n/a	-100.0	22.5	**	81.7	37.9		
2009	874	118	126	0	15	80	- 1	519	1,733		
% Change	-25.7	9.3	-16.6	n/a	36.4	-4 5.2	-90.0	5.3	-17.3		
2008	1,177	108	151	0	11	1 4 6	10	493	2,096		
% Change	0.7	-34.9	24.8	n/a	-69.4	-51.0	-73.7	-25.4	-15.8		
2007	1,169	166	121	0	36	298	38	661	2,489		
% Change	10.8	7.8	-6.2	n/a	I 4 0.0	12.0	**	-25.0	-0.9		
2006	1,055	154	129	0	15	266	- 11	881	2,511		
% Change	-12.9	5.5	-25.4	-100.0	87.5	-40.9	175.0	92.4	2.4		
2005	1,211	146	173	I	8	450	4	458	2,451		
% Change	-19.4	2.8	8.8	n/a	-60.0	18.1	-42.9	10.4	-6.7		
2004	1,503	142	159	0	20	381	7	415	2,627		
% Change	2.4	-36.9	31.4	n/a	-60.0	-20.6	-69.6	-39.9	-14.3		
2003	1,468	225	121	0	50	480	23	690	3,066		

Table 2: Starts by Submarket and by Dwelling Type April 2013													
Single Semi Row Apt. & Other Total													
Submarket April % 2013 2012 2013 </td													
Halifax City	16	9	4	2	14	0	0	8	34	19	78.9		
Dartmouth City	3	28	2	0	0	0	0	0	5	28	-82.1		
Bedford-Hammonds Plains	9	15	0	0	5	0	- 1	0	15	15	0.0		
Sackville	9	6	6	0	5	0	0	0	20	6	**		
Fall River - Beaverbank	14	27	2	4	0	0	0	0	16	31	-48.4		
Halifax County East	Halifax County East 10 3 0 0 0 0 0 10 3												
Halifax County Southwest	Halifax County Southwest 12 9 0 0 0 0 0 12 9 33.3												
Halifax CMA	73	97	14	6	24	0	- 1	8	112	111	0.9		

Table 2.1: Starts by Submarket and by Dwelling Type													
January - April 2013													
Single Semi Row Apt. & Other Total													
Submarket	YTD	%											
2013 2012 2013 2012 2013 2012 2013 2012 2013 2012 Chai													
Halifax City	30	30	8	20	14	0	428	235	480	285	68. 4		
Dartmouth City	15	59	6	0	0	0	231	0	252	59	**		
Bedford-Hammonds Plains	24	49	0	4	9	6	- 1	0	34	59	-42.4		
Sackville	24	40	16	2	5	6	0	0	45	48	-6.3		
Fall River - Beaverbank	38	43	2	4	0	0	0	0	40	47	-14.9		
Halifax County East	18	14	0	0	0	0	0	0	18	14	28.6		
Halifax County Southwest	33	25	0	0	0	5	0	0	33	30	10.0		
Halifax CMA													

Table 2.2: S	tarts by Sı		by Dwelli April 2013		nd by Inte	nded Mark	æt							
Row Apt. & Other														
Submarket	Freehold and Rental Freehold and Rental Condominium Rental													
	April 2013	oril 2013 April 2012 April 2013 April 2012 April 2013 April 2012 April 2013 A												
Halifax City	14	0	0	0	0	0	0	8						
Dartmouth City	0	0	0	0	0	0	0	0						
Bedford-Hammonds Plains	5	0	0	0	0	0	1	0						
Sackville	5	0	0	0	0	0	0	0						
Fall River - Beaverbank	0	0	0	0	0	0	0	0						
Halifax County East	0	0 0 0 0 0 0												
Halifax County Southwest	0	0	0	0	0	0	0	0						
Halifax CMA	24	0	0											

Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market January - April 2013												
Row Apt. & Other												
Submarket		Freehold and Rental Freehold and Rental Condominium Rental										
	YTD 2013	D 2013 YTD 2012 YTD 2013 YTD 2012 YTD 2013 YTD 2012 YTD 2013 YTE										
Halifax City	14	0	0	0	72	0	356	235				
Dartmouth City	0	0	0	0	0	0	231	0				
Bedford-Hammonds Plains	9	6	0	0	0	0	I	0				
Sackville	5	6	0	0	0	0	0	0				
Fall River - Beaverbank	0	0	0	0	0	0	0	0				
Halifax County East	0	0 0 0 0 0 0										
Halifax County Southwest	0	5	0	0	0	0	0	0				
Halifax CMA	28	17	0	0	72	0	588	235				

Table 2.4: Starts by Submarket and by Intended Market April 2013												
Freehold Condominium Rental Total*												
Submarket	April 2013	April 2012										
Halifax City	34	11	0	0	0	8	34	19				
Dartmouth City	5	28	0	0	0	0	5	28				
Bedford-Hammonds Plains	14	15	0	0	- 1	0	15	15				
Sackville	20	6	0	0	0	0	20	6				
Fall River - Beaverbank	16	31	0	0	0	0	16	31				
Halifax County East	10	3	0	0	0	0	10	3				
Halifax County Southwest	12	9	0	0	0	0	12	9				
Halifax CMA	111	103	0	0	I	8	112	111				

Table 2.5: Starts by Submarket and by Intended Market												
January - April 2013												
	Free	hold	Condo	minium	Rer	ntal	Tot	al*				
Submarket	YTD 2013	YTD 2012										
Halifax City	52	50	72	0	356	235	480	285				
Dartmouth City	21	59	0	0	231	0	252	59				
Bedford-Hammonds Plains	33	59	0	0	1	0	34	59				
Sackville	45	48	0	0	0	0	45	48				
Fall River - Beaverbank	40	47	0	0	0	0	40	47				
Halifax County East	18	14	0	0	0	0	18	14				
Halifax County Southwest	33	30	0	0	0	0	33	30				
Halifax CMA	242	307	72	0	588	235	902	542				

Tab	Table 3: Completions by Submarket and by Dwelling Type April 2013														
	Single Semi Row Apt. & Other Total														
Submarket	April 2013	April 2012	April 2013	April 2012	April 2013	April 2012	April 2013	April 2012	April 2013	April 2012	% Change				
Halifax City	2	11	0	4	0	0	0	0	2	15	-86.7				
Dartmouth City	- 1	- 11	0	4	0	0	0	0	I	15	-93.3				
Bedford-Hammonds Plains	7	- 11	4	0	0	0	0	0	11	11	0.0				
Sackville	7	13	0	4	0	0	0	0	7	17	-58.8				
Fall River - Beaverbank	20	14	4	0	0	0	0	0	24	14	71. 4				
Halifax County East	3	8	0	0	0	0	0	0	3	8	-62.5				
Halifax County Southwest	13	- 11	0	0	0	0	0	0	13	11	18.2				
Halifax CMA	53	79	8	12	0	0	0	0	61	91	-33.0				

Tabl	Table 3.1: Completions by Submarket and by Dwelling Type														
January - April 2013															
Single Semi Row Apt. & Other Total															
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%				
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	Change				
Halifax City	22	41	18	28	0	0	162	133	202	202	0.0				
Dartmouth City	49	26	0	4	0	7	0	0	49	37	32.4				
Bedford-Hammonds Plains	39	41	4	0	0	0	0	0	43	41	4.9				
Sackville	21	41	2	34	0	4	0	0	23	79	-70.9				
Fall River - Beaverbank	61	52	14	2	5	0	0	0	80	54	48.1				
Halifax County East	34	39	0	4	4	0	0	0	38	43	-11.6				
Halifax County Southwest	48	33	2	2	0	0	0	0	50	35	42.9				
Halifax CMA	274	273	40	74	9	П	162	133	485	491	-1.2				

Table 3.2: Com	Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market April 2013														
Row Apt. & Other															
Submarket	Freeho Condo		Rei	ntal	Freeho Condo		Rental								
	April 2013	April 2012	April 2013	April 2012	April 2013	April 2012	April 2013	April 2012							
Halifax City	0	0	0	0	0	0	0	0							
Dartmouth City	0	0	0	0	0	0	0	0							
Bedford-Hammonds Plains	0	0	0	0	0	0	0	0							
Sackville	0	0	0	0	0	0	0	0							
Fall River - Beaverbank	0	0	0	0	0	0	0	0							
Halifax County East	0 0		0	0	0	0	0	0							
Halifax County Southwest	0	0	0	0	0	0	0	0							
Halifax CMA	0	0	0	0	0	0	0	0							

Table 3.3: Com	Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market January - April 2013														
Row Apt. & Other															
Submarket	Freeho Condo		Rei	ntal	Freeho Condo		Rental								
	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012							
Halifax City	0	0	0	0	0	0	162	133							
Dartmouth City	0	7	0	0	0	0	0	0							
Bedford-Hammonds Plains	0	0	0	0	0	0	0	0							
Sackville	0	4	0	0	0	0	0	0							
Fall River - Beaverbank	5	0	0	0	0	0	0	0							
Halifax County East	4	0	0	0	0	0	0	0							
Halifax County Southwest	0	0	0	0	0	0	0	0							
Halifax CMA	9	П	0	0	0	0	162	133							

Table	Table 3.4: Completions by Submarket and by Intended Market April 2013													
	Free	hold	Condo	minium	Rer	ntal	To	tal*						
Submarket	April 2013	April 2012	April 2013	April 2012	April 2013	April 2012	April 2013	April 2012						
Halifax City	2	15	0	0	0	0	2	15						
Dartmouth City	- 1	15	0	0	0	0	I	15						
Bedford-Hammonds Plains	11	11	0	0	0	0	11	11						
Sackville	7	17	0	0	0	0	7	17						
Fall River - Beaverbank	24	14	0	0	0	0	24	14						
Halifax County East	3	8	0	0	0	0	3	8						
Halifax County Southwest	13	- 11	0	0	0	0	13	11						
Halifax CMA	61	91	0	0	0	0	61	91						

Table	Table 3.5: Completions by Submarket and by Intended Market													
January - April 2013														
	Free	hold	Condo	minium	Rer	ntal	Total*							
Submarket	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012						
Halifax City	40	69	0	0	162	133	202	202						
Dartmouth City	49	36	0	0	0	I	49	37						
Bedford-Hammonds Plains	43	41	0	0	0	0	43	41						
Sackville	23	79	0	0	0	0	23	79						
Fall River - Beaverbank	80	54	0	0	0	0	80	54						
Halifax County East	38	43	0	0	0	0	38	43						
Halifax County Southwest	50	35	0	0	0	0	50	35						
Halifax CMA	323	357	0	0	162	134	485	491						

Table 4: Absorbed Single-Detached Units by Price Range April 2013													
					Price I								
Submarket	< \$30	0,000	\$300, \$349		\$350, \$399	000 -	\$400, \$449		\$450,0	000 +	Total	Median	Average
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		Price (\$)	Price (\$)
Halifax City													
April 2013	2	40.0	0	0.0	0	0.0	0	0.0	3	60.0	5		
April 2012	6	60.0	0	0.0	2	20.0	0	0.0	2	20.0	10	282,475	337,774
Year-to-date 2013	9	34.6	4	15.4	3	11.5	I	3.8	9	34.6	26	358,950	522,815
Year-to-date 2012	9	24.3	4	10.8	6	16.2	2	5.4	16	43.2	37	399,000	479,982
Dartmouth City					-		-						
April 2013	0		0	n/a	0	n/a	0	n/a	0	n/a	0		
April 2012	3	27.3	- 1	9.1	7	63.6	0	0.0	0	0.0	11	369,900	345,707
Year-to-date 2013	37	77.1	3	6.3	5	10.4	0	0.0	3	6.3	48	299,900	312,794
Year-to-date 2012	6	23.1	4	15.4	14	53.8	0	0.0	2	7.7	26	369,850	361,017
Bedford-Hammonds Plains							-						
April 2013	- 1	11.1	0	0.0	I	11.1	3	33.3	4	44.4	9		
April 2012	0	0.0	3	23.1	0	0.0	0	0.0	10	76.9	13	549,000	619,015
Year-to-date 2013	1	1.9	6	11.5	7	13.5	14	26.9	24	46.2	52	440,450	560,549
Year-to-date 2012	- 1	2.3	7	16.3	5	11.6	8	18.6	22	51.2	43	459,000	557,128
Sackville		1			-	1			-				
April 2013	0		0	0.0	0	0.0	8	72.7	3	27.3	11	448,000	448,146
April 2012	0	0.0	2	15.4	7	53.8	0	0.0	4	30.8	13	382,000	393,108
Year-to-date 2013	0	0.0		4.8	- 1	4.8	10	47.6	9	42.9	21	448,150	513,803
Year-to-date 2012	3	8.8	5	14.7	11	32.4	2	5.9	13	38.2	34	383,500	399,640
Fall River - Beaverbank				40.1								2.47.000	244.004
April 2013	2		8	42.1	3	15.8	3	15.8	3	15.8	19	347,990	366,886
April 2012	2	20.0	3	30.0	4	40.0	1	10.0	0	0.0	10	359,500	349,128
Year-to-date 2013	10	17.9	19	33.9	12	21.4	4	7.1	11	19.6	56	348,945	373,904
Year-to-date 2012	10	20.4	12	24.5	14	28.6	6	12.2	7	14.3	49	370,000	378,380
Halifax County East		0.0	0	0.0		22.2		22.2		22.2	,		
April 2013	0	50.0	0	0.0	1	33.3 25.0	1 0	33.3	<u> </u>	33.3	3		
April 2012 Year-to-date 2013	4 20	64.5	1 3	12.5 9.7	2 4	12.9	I	0.0 3.2	3	12.5 9.7	8 31	 299,900	342,501
Year-to-date 2012	20	51.3	5	12.8	9	23.1	0	0.0	5	12.8	39	298,900	342,301
Halifax County Southwest	20	51.3	5	12.8	9	23.1	U	0.0	5	12.8	39	298,900	320,716
•	2	11.1	2	11.1	6	33.3	5	27.8	3	16.7	18	387,940	407,628
April 2013	1		0		2	22.2	0		6		9	367,740	407,626
April 2012 Year-to-date 2013		11.1 12.8	-	0.0 14.9	9	19.1		0.0	14	66.7 29.8	47	405.000	408,936
Year-to-date 2012	6 5		7		8	27.6	11	23.4 10.3	14	37.9	47 29	405,000 397,750	508,738
Halifax CMA	3	17.2	Z	0.7	0	27.6	3	10.3	11	37.7	29	377,730	308,738
April 2013	7	10.8	10	15.4	11	16.9	20	30.8	17	26.2	65	409,000	423,878
April 2013 April 2012	16	21.6	10	13.4	24	32.4	20 I	1.4	17 23	31.1	74	371,987	436,830
Year-to-date 2013	83	29.5	43	15.3	41	14.6	41	1.4	73	26.0	281	371,987	424,633
Year-to-date 2012	54		39	15.3	67	26.1	21	8.2	73 76	29.6	257	379,900	429,930
I Gai - LO-Uale ZOIZ	34	21.0	37	15.2	6/	20.1	۷1	0.2	/6	Z7.0	237	377,700	747,730

Source: CMHC (Market Absorption Survey)

Table	4.1: Average Pr	ice (\$) of Abso April 201		e-detached Un	its	
Submarket	April 2013	April 2012	% Change	YTD 2013	YTD 2012	% Change
Halifax City		337,774	n/a	522,815	479,982	8.9
Dartmouth City		345,707	n/a	312,794	361,017	-13.4
Bedford-Hammonds Plains		619,015	n/a	560,549	557,128	0.6
Sackville	448,146	393,108	14.0	513,803	399,640	28.6
Fall River - Beaverbank	366,886	349,128	5.1	373,904	378,380	-1.2
Halifax County East			n/a	342,501	320,716	6.8
Halifax County Southwest	407,628		n/a	408,936	508,738	-19.6
Halifax CMA	423,878	436,830	-3.0	424,633	429,930	-1.2

Source: CMHC (Market Absorption Survey)

	Table 5: MLS [®] Residential Activity by Submarket														
	April 2013					April 2	2012		% Change						
Submarket	Sales	Average Sale Price (\$)	Average Days on Market	ACTIVE	Sales	Average Sale Price (\$)	Average Days on Market		Sales	Average Sale Price	Average Days on Market	Active Listings			
Halifax City	111	339,225	72	748	171	325,546	78	474	-35.1	4.2	-7.7	57.8			
Dartmouth City	147	258,273	60	708	17 4	251,135	70	551	-15.5	2.8	-14.3	28.5			
Bedford-Hammonds Plains	65	361,789	90	656	85	35 4 ,663	100	4 57	-23.5	2.0	-10.0	43.5			
Sackville	49	202,385	93	301	49	223,308	81	2 4 7	0.0	-9.4	14.8	21.9			
Halifax County Southwest	41	255,523	73	423	4 8	2 4 0,120	86	376	-14.6	6.4	-15.1	12.5			
Halifax County East	24	190,850	96	357	32	222,625	93	321	-25.0	-14.3	3.2	11.2			
Outside Halifax-Dartmouth Board	49	208,430	135	593	44	181,007	96	556	11.4	15.2	40.6	6.7			
Fall River-Beaver Bank	26	294,315	85	363	58	257,411	85	362	-55.2	14.3	0.0	0.3			
Halifax CMA	512	277,296	81	4149	661 275,338 82 3344					4 -22.5 0.7 -1.6 24.1					
		Year-to-da		Year-to-date 2012					% Change						

		Year-to-da	te 2013		Year-to-da	te 2012	% Change			
Submarket		Average	Average		Average	Average		Average	Average	
oubman kee	Sales	Sale Price	Days on	Sales	Sale Price	Days on	Sales	Sale	Days on	
		(\$)	Market		(\$)	Market		Price	Market	
Halifax City	362	338,846	77	539	316,396	91	-32.8	7.1	-15. 4	
Dartmouth City	4 00	248,029	74	558	245,461	87	-28.3	1.0	-14.9	
Bedford-Hammonds Plains	175	352, 4 82	111	252	3 44 ,913	107	-30.6	2.2	3.7	
Sackville	143	208,946	100	191	224,528	74	-25.1	-6.9	35.1	
Halifax County Southwest	118	262,987	97	151	261,083	99	-21.9	0.7	-2.0	
Halifax County East	71	207,141	97	97	215,159	114	-26.8	-3.7	-14.9	
Outside Halifax-Dartmouth Board	143	192,037	133	151	181,708	97	-5.3	5.7	37.1	
Fall River-Beaver Bank	97	287,742	107	167	275,555	107	-41.9	4.4	0.0	
Halifax CMA	1,509	274,718	92	2,106	271,157	94	-28.3	1.3	-1.7	

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Source: Nova Scotia Association of REALTORS®

			T	able 6:	Economic	Indicat	tors			
					April 201	3				
		Inter	est Rates		NHPI, Total,	CPI.		Halifax Labo	ur Market	
		P & I Per \$100,000	Mortgag (% I Yr. Term		Halifax CMA 2007=100	2002	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)
2012	January	598	3.50	5.29	112.6	122.4	226	5.5	70.0	803
	February	595	3.20	5.24	113.9	123.0	226	5.8	70.3	804
	March	595	3.20	5.24	113.9	124.0	226	6.0	70.3	804
	April	607	3.20	5. 44	114.0	124.8	225	6.2	70.1	810
	May	601	3.20	5.34	114.1	124.2	224	6.4	69.7	818
	June	595	3.20	5.24	114.0	123.5	223	6.8	69.6	823
	July	595	3.10	5.24	114.5	123.3	223	6.7	69.7	823
	August	595	3.10	5.24	115.0	123.8	225	6.4	69.9	822
	September	595	3.10	5.24	114.9	124.5	227	5.7	69.8	823
	October	595	3.10	5.24	114.9	124.4	227	5.5	69.7	821
	November	595	3.10	5.24	115.5	124.3	226	5.8	69.5	816
	December	595	3.00	5.24	115.7	123.7	225	6.3	69.6	809
2013	January	595	3.00	5.24	115.9	124.1	225	6.5	69.7	808
	February	595	3.00	5.24	117.0	125.2	226	6.4	69.7	814
	March	590	3.00	5.14	117.0	125.3	226	6.3	69.8	821
	April	590	3.00	5.14		125.4	225	6.5	69.5	827
	May									
	June									
	July									
	August									
	September									
	October									
	November									
	December									

[&]quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

[&]quot;NHPI" means New Housing Price Index

[&]quot;CPI" means Consumer Price Index

[&]quot;SA" means Seasonally Adjusted

METHODOLOGY

Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

DWELLING TYPES:

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "**Apartment and other**" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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