

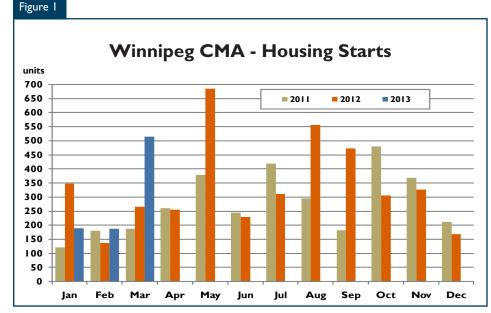
### Date Released: April 2013

## **New Home Market**

## Winnipeg Housing Starts Increase in March

Home builders in the Winnipeg Census Metropolitan Area (CMA) began construction on 515 units in March 2013, up strongly from 266 units in March 2012. There were increases in both the single-detached and multi-family sectors. This brought year-to-date total starts to 891 units, 19 per cent more than the 751 units recorded in the first quarter of 2012.

Foundations were poured on 192 single-detached homes in March, 48 per cent more than the 130 initiated in March 2012. After lagging in the first two months of 2013, the number of single-family homes started in the first quarter now numbered 408 units, surpassing last year's first



Source: CMHC

### **Table of Contents**

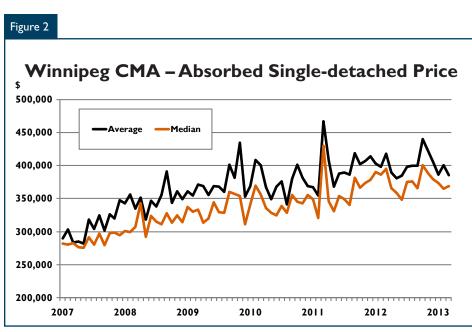
- I New Home Market
- 3 Resale Market
- 3 Economy
- 5 Maps of Winnipeg
- II Housing Now Report Tables
- 12 Summary by Market
- 18 Starts
- 22 Completions
- 25 Absorptions
- 27 Average Price
- 28 MLS® Activity
- 29 Economic Indicators

### **SUBSCRIBE NOW!**

Access CMHC's Market Analysis Centre publications quickly and conveniently on the Order Desk at www.cmhc.ca/housingmarketinformation. View, print, download or subscribe to get market information e-mailed to you on the day it is released. CMHC's electronic suite of national standardized products is available for free.



# Canada



Source: CMHC

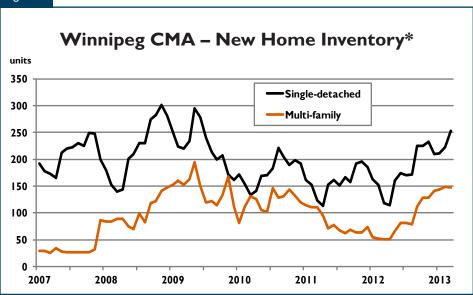
quarter total by almost four per cent. Despite the increase in the number of single-detached starts, the under construction count at the end of March 2013 decreased by five per cent to 1,179 units compared to March of 2012. This decrease was a result of a substantial increase in the number of homes completed in March when finishing touches were put on 217 homes compared to only 36 one year earlier.

Absorptions were also up as there were 187 single-detached homes absorbed in the ownership market in March 2013 compared to 70 in March of 2012. This brought the number of units absorbed in the first guarter of 2013 to 402 units, 82 per cent more than in the corresponding period last year. Under the same comparison, completions numbered 447 units in the first quarter, more than twofold the number completed in the first three months of 2012. With completions outpacing absorptions, the inventory of completed and unoccupied single-detached homes available for ownership at the end of March was 253 units, more than

double the 118 units in inventory at the end of March 2012. Total supply, which includes the number of units under construction and inventory, stood at 1,432 units at the end of March and was six per cent higher than one year earlier. At the current 12-month average rate of absorption, this represents eight months of supply. The average absorbed price of a new single-detached home in the Winnipeg CMA in March 2013 was \$385,485, eight per cent lower than in March of 2012. As a result, the year-to-date average absorbed price was \$391,300, representing a decline of four per cent compared to the previous year. The decline in the average price was largely compositional as the market share of homes selling below \$400,000 increased from 54 per cent in first quarter of 2012 to 63 per cent in the first quarter of 2013.

The multi-family sector, which includes semi-detached units, rows, and apartments, saw 323 units break ground in March 2013, more than double the 136 units started during the same month one year earlier. Of these, 234 units were rental apartments, 79 were condominium apartments, while the remaining 10 were lower density semi-detached and row units intended for ownership. To the end of March, multi-family starts numbered 483 units, 35 per cent more than were started during the first three months of 2012.

#### Figure 3



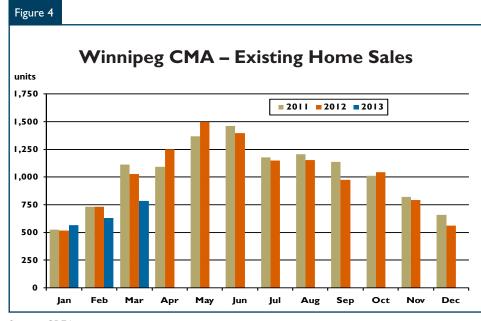
Source: CMHC (\*excludes rental)

These latest starts helped bring the number of multi-family units under construction at the end of March 2013 to 2,207, an increase of 50 per cent compared to the 1,476 units under construction at the end of March 2012. There were 12 multi-family units completed in March compared to 36 one year earlier. This brought the number of completions during the first three months of 2013 to 142, 10 per cent fewer than during the same period of 2012. There were three multi-family units in the ownership market absorbed in March, compared to five units absorbed during the same month one year earlier. Yearto-date, absorptions in this market now number 121 units, three per cent fewer units than were absorbed during the first three months of 2012. The inventory of multi-family units available for ownership at the end of March 2013 stood at 148 units, almost triple the 51 units in inventory at the end of March 2012.

# **Resale Market**

# Sales continued to weaken in early 2013

Following two quarters of decline in the latter half of 2012, sales of existing homes continued to moderate in the first guarter of 2013. Sales in the first three months of the year totalled 1,979, 13 per cent less than the number of sales during the same period of 2012 and the lowest first guarter total since 1999. In concert with fewer sales, the number of homeowners looking to sell their existing home also declined as the number of new listings in the first quarter was 3,410, a decrease of five per cent compared to the previous year. On balance, the sales-to-newlistings ratio declined from 63 per



Source: CREA

cent in the first quarter of 2012 to 58 per cent in this latest quarter. This is the lowest it has been since the first quarter of 2009, indicative of a move towards more balanced conditions.

In addition to sales declining at a greater rate than new listings, Winnipeg Realtors<sup>®</sup> have indicated properties were taking longer to sell in the first three months of 2013 compared to the same period last year. As a result, average quarterly active listings during the first quarter increased 13 per cent compared to the average for the first quarter of 2012. This brought the sales-to-active listings ratio to 61 per cent in the first quarter of 2013, down 18 percentage points from the first quarter of last year. Despite a more balanced relationship between sales and listings, the average price in the first quarter rose 7.4 per cent year-over-year to \$264,546. Some of this increase may be compositional as the Winnipeg Realtors<sup>®</sup> report a slight increase in market share of homes priced over \$400,000.

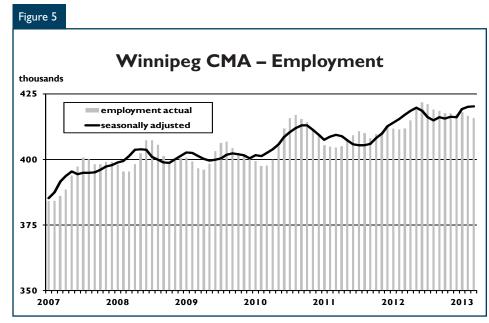
## **Economy**

# Job creation slows in first quarter

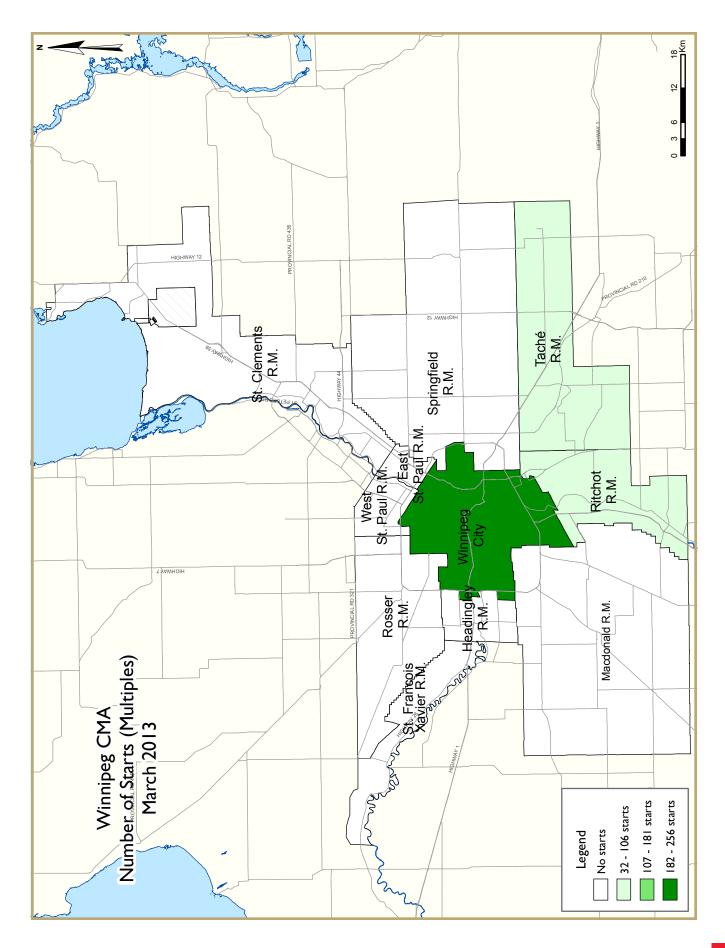
After posting an increase of 2.1 per cent in 2012, job creation in the Winnipeg CMA slowed in the first quarter of 2013, recording a yearover-year increase of one per cent or 4,000 jobs. Gains in full-time employment of 4,100 positions more than offset the loss of 100 part-time jobs. Most of the jobs gained in the first three months of this year came in the construction sector where there were 4,500 more people employed than in the first guarter of 2012. In contrast, the manufacturing and public administration sectors both recorded job losses over the same period.

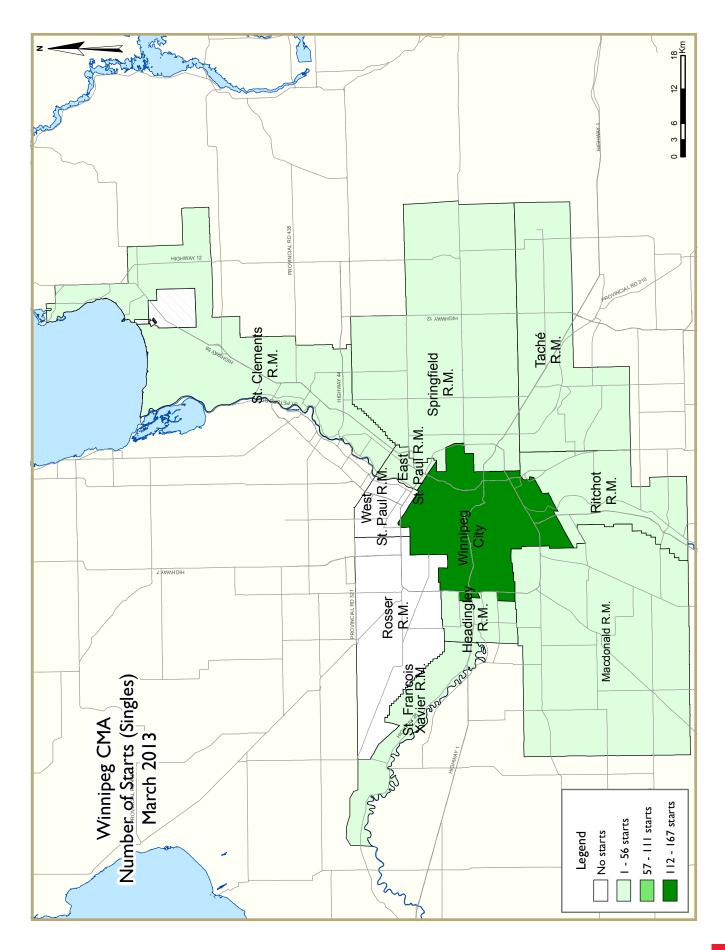
Winnipeg's labour force saw an increase of 0.7 per cent in the first quarter of 2013 compared to the first quarter of 2012. As this increase was slightly less than the rate of job growth, the unemployment rate decreased from 5.9 per cent in the first quarter of 2012 to 5.6 per cent in the first quarter of 2013. Despite job gains being concentrated in full-time employment and in the construction sector, average weekly earnings saw only modest increases in the first quarter of 2013, rising 0.6 per cent over the first quarter of 2012 and less than the rate of inflation.

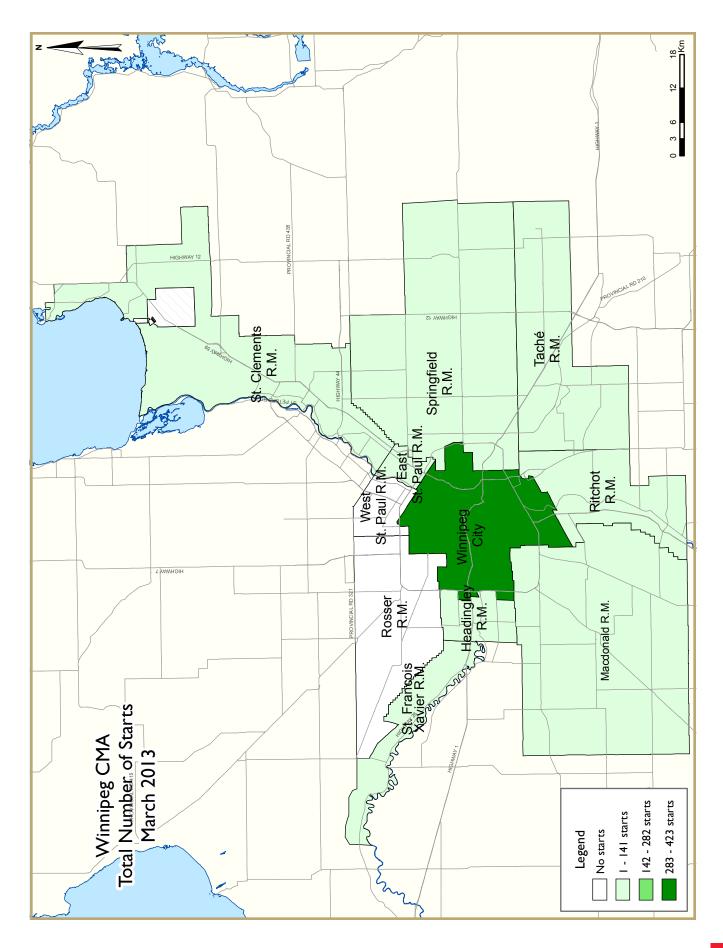
Last year, Winnipeg saw a net migration gain of 10,176 persons, a decrease of five per cent compared to 2011 but still more than double the average net migration of the previous ten years. Most of the decrease in 2012 can be attributed to a four per cent decline in international migration along with a 32 per cent increase in inter-provincial losses. The elevated level of net migration resulted in a 1.6 per cent increase in population for the Winnipeg CMA in 2012 which followed an increase of 1.7 per cent in 2011.

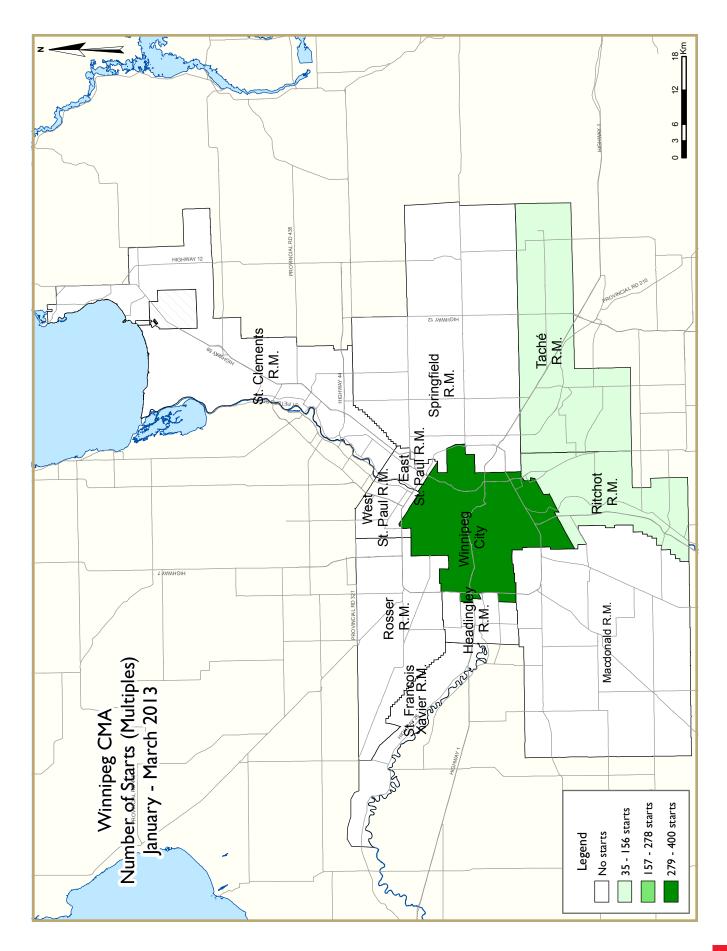


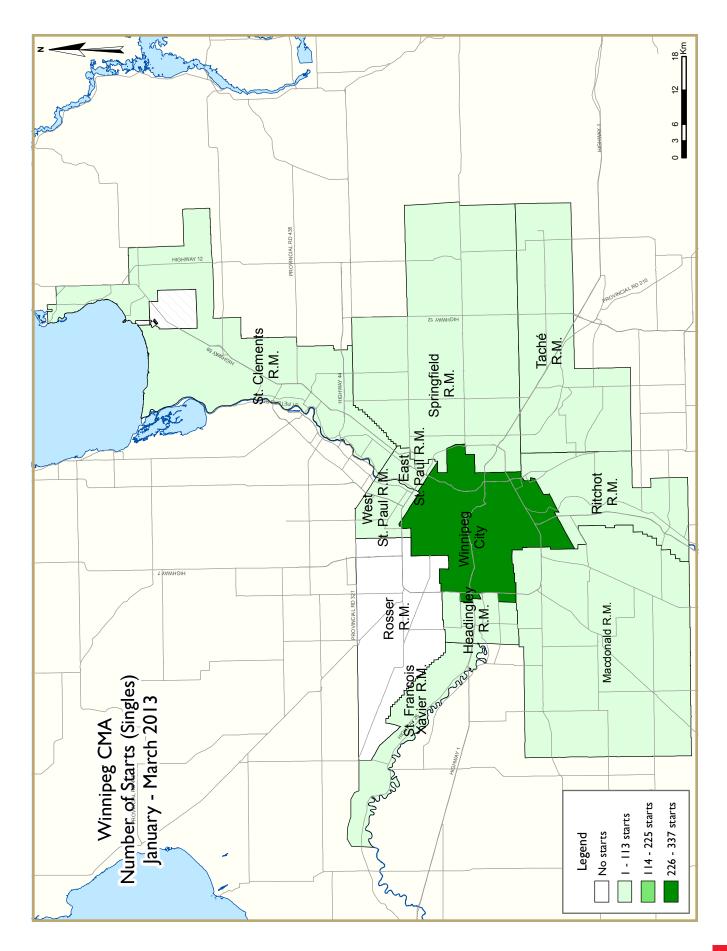
Source: Statistics Canada

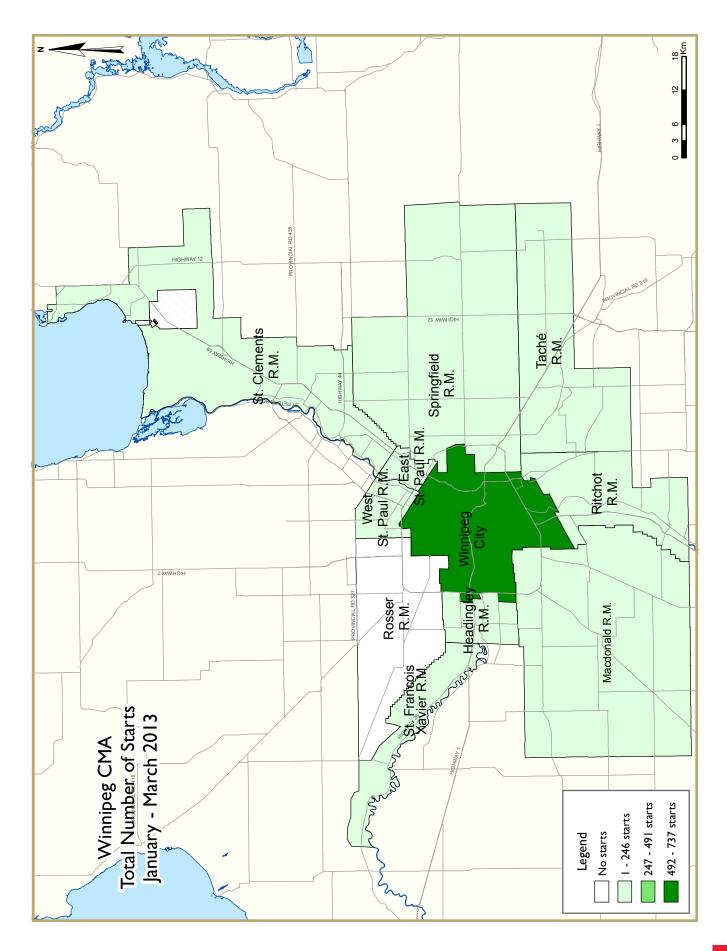












## HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS<sup>®</sup> Residential Activity
- 6 Economic Indicators

#### Available in SELECTED Reports:

- I.I Housing Activity Summary by Submarket
- I.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

#### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\*\* Percent change > 200%
  - Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

Т	able I: Ho	ousing Ac	-	_	f Winnipe	eg CMA			
			March 2	2013					
			Owne	rship			D		
		Freehold		C	Condominium		Ren	cal	T bk
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
March 2013	192	2	0	0	8	79	0	234	515
March 2012	128	2	0	2	12	84	0	38	266
% Change	50.0	0.0	n/a	-100.0	-33.3	-6.0	n/a	**	93.6
Year-to-date 2013	406	8	0	2	20	95	0	360	891
Year-to-date 2012	391	16	0	2	67	140	0	135	751
% Change	3.8	-50.0	n/a	0.0	-70.1	-32.1	n/a	166.7	18.6
UNDER CONSTRUCTION									
March 2013	1,173	26	3	6	130	848	0	1,200	3,386
March 2012	1,229	24	0	9	155	467	21	810	2,715
% Change	-4.6	8.3	n/a	-33.3	-16.1	81.6	-100.0	48.1	24.7
COMPLETIONS									
March 2013	216	10	0	I	0	0	0	2	229
March 2012	34	0	0	2	4	0	32	0	72
% Change	**	n/a	n/a	-50.0	-100.0	n/a	-100.0	n/a	**
Year-to-date 2013	445	24	0	2	26	86	0	6	589
Year-to-date 2012	151	0	0	4	26	76	55	0	312
% Change	194.7	n/a	n/a	-50.0	0.0	13.2	-100.0	n/a	88.8
<b>COMPLETED &amp; NOT ABSORE</b>	BED								
March 2013	247	6	0	6	53	89	n/a	n/a	401
March 2012	111	4	0	7	7	40	n/a	n/a	169
% Change	122.5	50.0	n/a	-14.3	**	122.5	n/a	n/a	137.3
ABSORBED									
March 2013	187	2	0	0	0	I	n/a	n/a	190
March 2012	64	0	0	6	4	I	n/a	n/a	75
% Change	192.2	n/a	n/a	-100.0	-100.0	0.0	n/a	n/a	153.3
Year-to-date 2013	401	12	0	1	11	98	n/a	n/a	523
Year-to-date 2012	212	3	0	9	29	93	n/a	n/a	346
% Change	89.2	**	n/a	-88.9	-62.1	5.4	n/a	n/a	51.2

	Table 1.1:	Housing			y by Subn	narket			
			March 2	2013					
			Owne	rship			Dam	4. I	
		Freehold		C	Condominium		Ren	tai	<b>T</b> . 1*
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
Winnipeg City									
March 2013	167	2	0	0	0	20	0	234	423
March 2012	104	2	0	0	12	84	0	38	240
East St. Paul R.M.									
March 2013	1	0	0	0	0	0	0	0	I
March 2012	1	0	0	2	0	0	0	0	3
Headingley R.M.							,		
March 2013	5	0	0	0	0	0	0	0	5
March 2012	0	0	0	0	0	0	0	0	0
MacDonald R.M.									
March 2013	8	0	0	0	0	0	0	0	8
March 2012	12	0	0	0	0	0	0	0	12
Ritchot R.M.									
March 2013	2	0	0	0	8	24	0	0	34
March 2012	0	0	0	0	0	0	0	0	0
Rosser R.M.							,		
March 2013	0	0	0	0	0	0	0	0	0
March 2012	0	0	0	0	0	0	0	0	0
St. Clements R.M.							,		
March 2013	2	0	0	0	0	0	0	0	2
March 2012	3	0	0	0	0	0	0	0	3
St. Francois Xavier R.M.									
March 2013	2	0	0	0	0	0	0	0	2
March 2012	0	0	0	0	0	0	0	0	0
Springfield R.M.									
March 2013	3	0	0	0	0	0	0	0	3
March 2012	7	0	0	0	0	0	0	0	7
Tache R.M.									
March 2013	2	0	0	0	0	35	0	0	37
March 2012	0	0	0	0	0	0	0	0	0
West St. Paul R.M.									
March 2013	0	0	0	0	0	0	0	0	0
March 2012	1	0	0	0	0	0	0	0	I
Winnipeg CMA									
March 2013	192	2	0	0		79		234	515
March 2012	128	2	0	2		84	0	38	266

	Table I.I:	Housing	_		y by Subr	narket			
			March 2	2013					
			Owne	rship			D		
		Freehold		C	Condominium		Ren	tal	<b>T</b> . 14
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
UNDER CONSTRUCTION									
Winnipeg City									
March 2013	938	22	3	0	122	721	0	1,200	3,006
March 2012	970	24	0	0	155	437	7	774	2,367
East St. Paul R.M.	i i i i i i i i i i i i i i i i i i i								
March 2013	11	0	0	I	0	0	0	0	12
March 2012	10	0		4	0	0	0	0	14
Headingley R.M.									
March 2013	36	0	0	0	0	0	0	0	36
March 2012	13	0	0	0	0	0	0	36	49
MacDonald R.M.									
March 2013	42	0	0	0	0	0	0	0	42
March 2012	39	0	0	0	0	0	0	0	39
Ritchot R.M.									
March 2013	33	2	0	0	8	68	0	0	111
March 2012	19	0	0	0	0	0	0	0	19
Rosser R.M.									
March 2013	2	0	0	0	0	0	0	0	2
March 2012	1	0		0	0	0	0	0	1
St. Clements R.M.		-	-	-	-1	-	-	-	
March 2013	22	0	0	0	0	0	0	0	22
March 2012	47	0	0	0	0	30	0	0	77
St. Francois Xavier R.M.		-	-	-	- 1		-	-	
March 2013	10	0	0	0	0	0	0	0	10
March 2012	1	0	0	0	0	0	0	0	1
Springfield R.M.		-	-	-	-1	-	-	-	
March 2013	43	2	0	5	0	0	0	0	50
March 2012	73	0	0	5	0	0	0	0	78
Tache R.M.		-	-	-	-		-		
March 2013	14	0	0	0	0	59	0	0	73
March 2012	35	0	0	0	0	0	14	0	49
West St. Paul R.M.								, in the second s	
March 2013	22	0	0	0	0	0	0	0	22
March 2012	21	0		0		0		0	21
Winnipeg CMA	-1	Ū	Ū	Ū	3	Ū	J	Ű	-1
March 2013	1,173	26	3	6	130	848	0	1,200	3,386
March 2012	1,229	24		9		467		810	2,715

	Table 1.1:	Housing	_		y by Subr	narket			
			March 2	2013					
			Owne	rship			Dan	• - I	
		Freehold		C	Condominium		Ren	tai	T . 14
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
COMPLETIONS									
Winnipeg City									
March 2013	166	8	0	0	0	0	0	2	176
March 2012	19	0	0	0	4	0	32	0	55
East St. Paul R.M.					, i i i i i i i i i i i i i i i i i i i				
March 2013	3	0	0	I	0	0	0	0	4
March 2012	0	0	0	0	0	0	0	0	0
Headingley R.M.									
March 2013	7	0	0	0	0	0	0	0	7
March 2012	0	0	0	0	0	0	0	0	0
Macdonald R.M.									
March 2013	5	0	0	0	0	0	0	0	5
March 2012	2	0	0	0	0	0	0	0	2
Ritchot R.M.									
March 2013	2	2	0	0	0	0	0	0	4
March 2012	2	0	0	0	0	0	0	0	2
Rosser R.M.									
March 2013	0	0	0	0	0	0	0	0	0
March 2012	0	0	0	0	0	0	0	0	0
St. Clements R.M.									
March 2013	11	0	0	0	0	0	0	0	11
March 2012	2	0	0	0	0	0	0	0	2
St. Francois Xavier R.M.									
March 2013	0	0	0	0	0	0	0	0	0
March 2012	0	0	0	0	0	0	0	0	0
Springfield R.M.	i i i i i i i i i i i i i i i i i i i				· · · · ·				
March 2013	8	0	0	0	0	0	0	0	8
March 2012	4	0	0	2	0	0	0	0	6
Tache R.M.							L.		
March 2013	10	0	0	0	0	0	0	0	10
March 2012	2	0	0	0	0	0	0	0	2
West St. Paul R.M.									
March 2013	4	0	0	0	0	0	0	0	4
March 2012	3	0	0	0		0		0	3
Winnipeg CMA									
March 2013	216	10	0	I	0	0	0	2	229
March 2012	34			2		0		0	72

	Table 1.1:	Housing			y by Subn	narket			
			March 2	2013					
			Owne	rship					
		Freehold		C	Condominium		Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
<b>COMPLETED &amp; NOT ABS</b>	ORBED								
Winnipeg City									
March 2013	194	4	0	0	47	79	n/a	n/a	324
March 2012	99	4	0	0	6	39	n/a	n/a	148
East St. Paul R.M.				U					
March 2013	1	0	0	2	0	0	n/a	n/a	3
March 2012	0	0	0	2	0	0	n/a	n/a	2
Headingley R.M.				Į					
March 2013	5	0	0	0	0	0	n/a	n/a	5
March 2012	0	0	0	0	0	0	n/a	n/a	0
MacDonald R.M.									
March 2013	13	0	0	0	0	0	n/a	n/a	13
March 2012	2	0	0	0	0	0	n/a	n/a	2
Ritchot R.M.									
March 2013	5	2	0	0	6	3	n/a	n/a	16
March 2012	3	0	0	0	0	0	n/a	n/a	3
Rosser R.M.									· ·
March 2013	0	0	0	0	0	0	n/a	n/a	0
March 2012	0	0	0	0	0	0	n/a	n/a	0
St. Clements R.M.	-	-	-	-	-	-			-
March 2013	1	0	0	0	0	6	n/a	n/a	7
March 2012	2	0	0	0	0	-	n/a	n/a	3
St. Francois Xavier R.M.		-	-	-	-	-			-
March 2013	1	0	0	0	0	0	n/a	n/a	1
March 2012	0	0	0	0	0	0	n/a	n/a	0
Springfield R.M.	-	-	-	-	-	-			-
March 2013	26	0	0	4	0	0	n/a	n/a	30
March 2012	4	0	0	5	0	0	n/a	n/a	9
Tache R.M.	-	-	-	-	-	-			
March 2013	0	0	0	0	0	1	n/a	n/a	1
March 2012	1	0	0	0	1	0	n/a	n/a	2
West St. Paul R.M.									
March 2013	1	0	0	0	0	0	n/a	n/a	1
March 2012	0	0		0		0	n/a	n/a	0
Winnipeg CMA				-	-				
March 2013	247	6	0	6	53	89	n/a	n/a	401
March 2012		4		7		40		n/a	169

	Table 1.1:	Housing			y by Subn	narket			
			March 2	2013					
			Owne	rship			Dam	•••1	
		Freehold		C	Condominium		Ren	tai	<b>T</b> . 14
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
ABSORBED									
Winnipeg City									
March 2013	140	2	0	0	0	0	n/a	n/a	142
March 2012	44	0	0	0	4	0	n/a	n/a	48
East St. Paul R.M.									
March 2013	2	0	0	0	0	0	n/a	n/a	2
March 2012	0	0	0	2	0	0	n/a	n/a	2
Headingley R.M.									
March 2013	3	0	0	0	0	0	n/a	n/a	3
March 2012	0	0	0	0	0	0	n/a	n/a	0
MacDonald R.M.									
March 2013	3	0	0	0	0	0	n/a	n/a	3
March 2012	2	0	0	0	0	0	n/a	n/a	2
Ritchot R.M.									
March 2013	5	0	0	0	0	0	n/a	n/a	5
March 2012	2	0	0	0	0	0	n/a	n/a	2
Rosser R.M.									
March 2013	0	0	0	0	0	0	n/a	n/a	0
March 2012	0	0	0	0	0	0	n/a	n/a	0
St. Clements R.M.									
March 2013	11	0	0	0	0	0	n/a	n/a	11
March 2012	2	0	0	0	0	0	n/a	n/a	2
St. Francois Xavier R.M.									
March 2013	0	0	0	0	0	0	n/a	n/a	0
March 2012	0	0	0	0	0	0	n/a	n/a	0
Springfield R.M.									
March 2013	9	0	0	0	0	0	n/a	n/a	9
March 2012	9	0	0	4	0	0	n/a	n/a	13
Tache R.M.					L.				
March 2013	10	0	0	0	0	I	n/a	n/a	11
March 2012	2	0	0	0	0	I	n/a	n/a	3
West St. Paul R.M.									
March 2013	4	0	0	0	0	0	n/a	n/a	4
March 2012	3	0		0		0		n/a	3
Winnipeg CMA									
March 2013	187	2	0	0	0	I	n/a	n/a	190
March 2012	64	0		6		I	n/a	n/a	75

	Table I.2: I	listory o	f Housing 2003 - 2		f Winnip	eg CMA			
			Owne				_		
		Freehold		C	Condominium	1	Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row Apt. & Other		Total*
2012	2,115	68	3	14	235	786	0	844	4,065
% Change	7.4	112.5	-25.0	-56.3	32.0	159.4	-100.0	28.9	22.0
2011	I,970	32	4	32	178	303	157	655	3,331
% Change	4.1	14.3	n/a	14.3	17.9	-10.1	**	-18.5	2.7
2010	I,893	28	0	28	151	337	3	804	3,244
% Change	27.6	7.7	n/a	33.3	64.I	**	-57.1	113.8	59.6
2009	I,484	26	0	21	92	27	7	376	2,033
% Change	-22.5	-7.1	n/a	40.0	-22.7	-95.4	n/a	16.8	-32.4
2008	1,915	28	0	15	119	586	0	322	3,009
% Change	4.3	180.0	n/a	-53.1	32.2	-2.3	-100.0	-59.3	-10.7
2007	I,836	10	0	32	90	600	11	792	3,371
% Change	5.9	-54.5	n/a	**	-23.1	112.8	83.3	29.2	21.4
2006	١,733	22	0	4	117	282	6	613	2,777
% Change	-0.7	83.3	n/a	-60.0	-4.1	27.0	50.0	30.4	7.4
2005	I,746	12	0	10	122	222	4	470	2,586
% Change	-5.9	100.0	n/a	-63.0	60.5	73.4	n/a	18.4	3.9
2004	1,855	6	0	27	76	128	0	397	2,489
% Change	15.0	200.0	n/a	-3.6	-2.6	-57.0	-100.0	-2.5	2.4
2003	1,613	2	0	28	78	298	4	407	2,430

	Table 2	: Starts	-	market arch 20		Dwellir	ıg Туре				
	Sin	gle	Se	mi	Row		Apt. & Other				
Submarket	March	March	March	March	March	March	March	March	March	March	%
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	Change
Winnipeg City	167	104	2	2	0	12	254	122	423	240	76.3
East St. Paul R.M.	1	3	0	0	0	0	0	0	I	3	-66.7
Headingley R.M.	5	0	0	0	0	0	0	0	5	0	n/a
MacDonald R.M.	8	12	0	0	0	0	0	0	8	12	-33.3
Ritchot R.M.	2	0	0	0	8	0	24	0	34	0	n/a
Rosser R.M.	0	0	0	0	0	0	0	0	0	0	n/a
St. Clements R.M.	2	3	0	0	0	0	0	0	2	3	-33.3
St. Francois Xavier R.M.	2	0	0	0	0	0	0	0	2	0	n/a
Springfield R.M.	3	7	0	0	0	0	0	0	3	7	-57.1
Tache R.M.	2	0	0	0	0	0	35	0	37	0	n/a
West St. Paul R.M.	0	1	0	0	0	0	0	0	0	I	-100.0
Winnipeg CMA	192	130	2	2	8	12	313	122	515	266	93.6

Table 2.1: Starts by Submarket and by Dwelling Type													
January - March 2013													
	Single		Se	mi	Ro	w	Apt. & Other						
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%		
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	Change		
Winnipeg City	337	306	8	26	12	57	380	275	737	664	11.0		
East St. Paul R.M.	1	6	0	0	0	0	0	0	I	6	-83.3		
Headingley R.M.	5	7	0	0	0	0	0	0	5	7	-28.6		
MacDonald R.M.	22	21	0	0	0	0	0	0	22	21	4.8		
Ritchot R.M.	8	l.	0	0	8	0	40	0	56	I	**		
Rosser R.M.	0	I	0	0	0	0	0	0	0	I	-100.0		
St. Clements R.M.	7	10	0	0	0	0	0	0	7	10	-30.0		
St. Francois Xavier R.M.	2	l.	0	0	0	0	0	0	2	I	100.0		
Springfield R.M.	16	34	0	0	0	0	0	0	16	34	-52.9		
Tache R.M.	6	2	0	0	0	0	35	0	41	2	**		
West St. Paul R.M.	4	4	0	0	0	0	0	0	4	4	0.0		
Winnipeg CMA	408	393	8	26	20	57	455	275	891	751	18.6		

Table 2.2	ו: Starts by Su		by Dwelli March 201	· · ·	nd by Inte	nded Marl	(et				
		Ro	w		Apt. & Other						
Submarket	Freeho Condo		Re	ntal	Freeho Condo		Rental				
	March 2013	March 2012	March 2013	March 2012	March 2013	March 2012	March 2013	March 2012			
Winnipeg City	0	12	0	0	20	84	234	38			
East St. Paul R.M.	0	0	0	0	0	0	0	0			
Headingley R.M.	0	0	0	0	0	0	0	0			
MacDonald R.M.	0	0	0	0	0	0	0	0			
Ritchot R.M.	8	0	0	0	24	0	0	0			
Rosser R.M.	0	0	0	0	0	0	0	0			
St. Clements R.M.	0	0	0	0	0	0	0	0			
St. Francois Xavier R.M.	0	0	0	0	0	0	0	0			
Springfield R.M.	0	0 0 0 0 0 0									
Tache R.M.	0	0	0	0	35	0	0	0			
West St. Paul R.M.	0	0	0	0	0	0	0	0			
Winnipeg CMA	8	8 12 0 0 79 84 234									

Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market January - March 2013													
	Row Apt. & Other												
Submarket	Freeho Condor	Rental			Freehc Condoi		Rental						
	YTD 2013	TD 2013 YTD 2012 YTD 2013 YTD 2012 YTD 2013 YTD 2012 YTD 2013 Y											
Winnipeg City	eg City 12 57 0 0 20 140 360 13												
East St. Paul R.M.	0	0 0 0 0 0 0											
Headingley R.M.	0	0	0	0	0	0	0	0					
MacDonald R.M.	0	0	0	0	0	0	0	0					
Ritchot R.M.	8	0	0	0	40	0	0	0					
Rosser R.M.	0	0	0	0	0	0	0	0					
St. Clements R.M.	0	0	0	0	0	0	0	0					
St. Francois Xavier R.M.	0	0	0	0	0	0	0	0					
Springfield R.M.	0	0	0	0	0	0	0	0					
Tache R.M.	0	0	0	0	35	0	0	0					
West St. Paul R.M.	0	0	0	0	0	0	0	0					
Winnipeg CMA	20	57	0	0	95	140	360	135					

Table 2.4: Starts by Submarket and by Intended Market March 2013												
	Freehold		Condo	minium	Rer	ntal	Total*					
Submarket	March 2013	March 2012										
Winnipeg City	169	106	20	96	234	38	423	240				
East St. Paul R.M.	1	l	0	2	0	0	I	3				
Headingley R.M.	5	0	0	0	0	0	5	0				
MacDonald R.M.	8	12	0	0	0	0	8	12				
Ritchot R.M.	2	0	32	0	0	0	34	0				
Rosser R.M.	0	0	0	0	0	0	0	0				
St. Clements R.M.	2	3	0	0	0	0	2	3				
St. Francois Xavier R.M.	2	0	0	0	0	0	2	0				
Springfield R.M.	3	7	0	0	0	0	3	7				
Tache R.M.	2	0	35	0	0	0	37	0				
West St. Paul R.M.	0	I	0	0	0	0	0	I				
Winnipeg CMA	194	130	87	98	234	38	515	266				

Table 2.5: Starts by Submarket and by Intended Market January - March 2013												
Freehold Condominium Rental Total*												
Submarket	YTD 2013	YTD 2012										
Winnipeg City	345	322	32	207	360	I 35	737	664				
East St. Paul R.M.	1	4	0	2	0	0	1	6				
Headingley R.M.	5	7	0	0	0	0	5	7				
MacDonald R.M.	22	21	0	0	0	0	22	21				
Ritchot R.M.	8	I	48	0	0	0	56	1				
Rosser R.M.	0	I	0	0	0	0	0	1				
St. Clements R.M.	7	10	0	0	0	0	7	10				
St. Francois Xavier R.M.	2	I	0	0	0	0	2	I				
Springfield R.M.	14	34	2	0	0	0	16	34				
Tache R.M. 6 2 35 0 0 0 41												
West St. Paul R.M.	4	4	0	0	0	0	4	4				
Winnipeg CMA	414	407	117	209	360	135	891	751				

Ta	Table 3: Completions by Submarket and by Dwelling Type March 2013													
	Sin	gle	Se	mi	Ro	w	Apt. &	Other		Total				
Submarket	March	March	March	March	March	March	March	March	March	March	%			
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	Change			
Winnipeg City	166	19	8	0	0	36	2	0	176	55	**			
East St. Paul R.M.														
Headingley R.M.	7	0	0	0	0	0	0	0	7	0	n/a			
MacDonald R.M.	5	2	0	0	0	0	0	0	5	2	150.0			
Ritchot R.M.	2	2	2	0	0	0	0	0	4	2	100.0			
Rosser R.M.	0	0	0	0	0	0	0	0	0	0	n/a			
St. Clements R.M.	H	2	0	0	0	0	0	0	11	2	**			
St. Francois Xavier R.M.	0	0	0	0	0	0	0	0	0	0	n/a			
Springfield R.M.	8	6	0	0	0	0	0	0	8	6	33.3			
Tache R.M.	10	2	0	0	0	0	0	0	10	2	**			
West St. Paul R.M.	4	3	0	0	0	0	0	0	4	3	33.3			
Winnipeg CMA	217	36	10	0	0	36	2	0	229	72	**			

Table 3.1: Completions by Submarket and by Dwelling Type														
	January - March 2013													
	Single Semi Row Apt. & Other Total													
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%			
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	Change			
Winnipeg City	326	24	77	92	76	466	263	77.2						
Winnipeg City   326   106   24   4   24   77   92   76   466   263     East St. Paul R.M.   5   0   0   0   0   0   0   5   0														
Headingley R.M.	7	2	0	0	0	0	0	0	7	2	**			
MacDonald R.M.	6	6	0	0	0	0	0	0	6	6	0.0			
Ritchot R.M.	10	6	2	0	0	0	0	0	12	6	100.0			
Rosser R.M.	0	I	0	0	0	0	0	0	0	I	-100.0			
St. Clements R.M.	24	5	0	0	0	0	0	0	24	5	**			
St. Francois Xavier R.M.	0	0	0	0	0	0	0	0	0	0	n/a			
Springfield R.M.	32	20	0	0	0	0	0	0	32	20	60.0			
Tache R.M.	28	4	0	0	0	0	0	0	28	4	**			
West St. Paul R.M.	9	5	0	0	0	0	0	0	9	5	80.0			
Winnipeg CMA	447	155	26	4	24	77	92	76	589	312	88.8			

Table 3.2: C	completions b		ket, by Dw March 201	<b>•</b> • •	e and by I	ntended N	1arket	
		Ro	wc			Apt. &	Other	
Submarket		Freehold and Condominium		ntal	Freeho Condo	old and minium	Rental	
	March 2013	March 2012	March 2013	March 2012	March 2013	March 2012	March 2013	March 2012
Winnipeg City	0	4	0	32	0	0	2	0
East St. Paul R.M.	0	0	0	0	0	0	0	0
Headingley R.M.	0	0	0	0	0	0	0	0
MacDonald R.M.	0	0	0	0	0	0	0	0
Ritchot R.M.	0	0	0	0	0	0	0	0
Rosser R.M.	0	0	0	0	0	0	0	0
St. Clements R.M.	0	0	0	0	0	0	0	0
St. Francois Xavier R.M.	0	0	0	0	0	0	0	0
Springfield R.M.	0	0	0	0	0	0	0	0
Tache R.M.	0	0	0	0	0	0	0	0
West St. Paul R.M.	0	0	0	0	0	0	0	0
Winnipeg CMA	0	4	0	32	0	0	2	0

Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market January - March 2013												
		Ro	w			Apt. &	Other					
Submarket	Freehc Condoi		Rer	ntal	Freeho Condo		Rental					
	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012				
Winnipeg City	24	22	0	55	86	76	6	0				
East St. Paul R.M.	0	0	0	0	0	0	0	0				
Headingley R.M.	0	0	0	0	0	0	0	0				
MacDonald R.M.	0	0	0	0	0	0	0	0				
Ritchot R.M.	0	0	0	0	0	0	0	0				
Rosser R.M.	0	0	0	0	0	0	0	0				
St. Clements R.M.	0	0	0	0	0	0	0	0				
St. Francois Xavier R.M.	0	0	0	0	0	0	0	0				
Springfield R.M.	0	0	0	0	0	0	0	0				
Tache R.M.	0	0	0	0	0	0	0	0				
West St. Paul R.M.	0	0	0	0	0	0	0	0				
Winnipeg CMA	24	22	0	55	86	76	6	0				

Table 3.4: Completions by Submarket and by Intended Market March 2013												
Freehold Condominium Rental Total*												
Submarket	March 2013	March 2012										
Winnipeg City	174	19	0	4	2	32	176	55				
East St. Paul R.M.	3	0	1	0	0	0	4	0				
Headingley R.M.	7	0	0	0	0	0	7	0				
MacDonald R.M.	5	2	0	0	0	0	5	2				
Ritchot R.M.	4	2	0	0	0	0	4	2				
Rosser R.M.	0	0	0	0	0	0	0	0				
St. Clements R.M.	11	2	0	0	0	0	11	2				
St. Francois Xavier R.M.	0	0	0	0	0	0	0	0				
Springfield R.M.	8	4	0	2	0	0	8	6				
Tache R.M.	10	2	0	0	0	0	10	2				
West St. Paul R.M.	4	3	0	0	0	0	4	3				
Winnipeg CMA	226	34	1	6	2	32	229	72				

Table 3.5: Completions by Submarket and by Intended Market January - March 2013												
Freehold Condominium Rental Total*												
Submarket	YTD 2013	YTD 2012										
Winnipeg City	348	106	112	102	6	55	466	263				
East St. Paul R.M.	4	0	I	0	0	0	5	0				
Headingley R.M.	7	2	0	0	0	0	7	2				
MacDonald R.M.	6	6	0	0	0	0	6	6				
Ritchot R.M.	12	6	0	0	0	0	12	6				
Rosser R.M.	0	I	0	0	0	0	0	1				
St. Clements R.M.	24	5	0	0	0	0	24	5				
St. Francois Xavier R.M.	0	0	0	0	0	0	0	0				
Springfield R.M.	31	16	1	4	0	0	32	20				
Tache R.M. 28 4 0 0 0 0 28												
West St. Paul R.M.	9	5	0	0	0	0	9	5				
Winnipeg CMA	469	151	114	106	6	55	589	312				

	Tab	ole 4: A	bsorb	ed Sin	gle-De	etache	d Unit	s by P	rice Ra	ange			
						h 2013				0			
					Price I								
Submarket	< \$30	0,000	\$300, \$349		\$350,	•	\$400, \$449		\$450,0	000 +	Total	Median	Average
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		Price (\$)	Price (\$)
Winnipeg City										(,-,			
March 2013	13	9.4	45	32.4	29	20.9	24	17.3	28	20.1	139	365,000	383,332
March 2012	9	22.5	6	15.0	2	5.0	8	20.0	15	37.5	40	424,020	430,355
Year-to-date 2013	24	8.7	74	26.9	77	28.0	42	15.3	58	21.1	275	369,490	391,354
Year-to-date 2012	32	23.2	22	15.9	19	13.8	22	15.9	43	31.2	138	391,250	408,266
East St. Paul R.M.													
March 2013	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
March 2012	0	0.0	0	0.0	0	0.0	0	0.0	2	100.0	2		
Year-to-date 2013	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2012	0	0.0	0	0.0	0	0.0	I	25.0	3	75.0	4		
Headingley R.M.													
March 2013	0	0.0	0	0.0	0	0.0	0	0.0	I	100.0	- 1		
March 2012	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2013	0	0.0	0	0.0	0	0.0	0	0.0	I	100.0	1		
Year-to-date 2012	0	0.0	I	50.0	I	50.0	0	0.0	0	0.0	2		
MacDonald R.M.													
March 2013	0	0.0	0	0.0	0	0.0	0	0.0	I	100.0	- 1		
March 2012	0	0.0	0	0.0	0	0.0	0	0.0	I	100.0	1		
Year-to-date 2013	0	0.0	0	0.0	0	0.0	0	0.0	I	100.0	1		
Year-to-date 2012	0	0.0	I	12.5	2	25.0	0	0.0	5	62.5	8		
Ritchot R.M.													
March 2013	1	20.0	2	40.0	I	20.0	I	20.0	0	0.0	5		
March 2012	0	0.0	1	50.0	I	50.0	0	0.0	0	0.0	2		
Year-to-date 2013	3	30.0	3	30.0	2	20.0	2	20.0	0	0.0	10	319,900	337,530
Year-to-date 2012	0	0.0	2	50.0	2	50.0	0	0.0	0	0.0	4		
Rosser R.M.													
March 2013	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
March 2012	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2013	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2012	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
St. Clements R.M.													
March 2013	1	50.0	0	0.0	0	0.0	0	0.0	I	50.0	2		
March 2012	0	0.0	0	0.0	0	0.0	I	100.0	0	0.0	1		
Year-to-date 2013	1	33.3	0	0.0	I	33.3	0	0.0	I	33.3	3		
Year-to-date 2012	0	0.0	0	0.0	0	0.0	I	100.0	0	0.0	1		
St. Francois Xavier R.M.													
March 2013	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
March 2012	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2013	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2012	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		

Source: CMHC (Market Absorption Survey)

	Tab	ole 4: A	bsorb	ed Sin	gle-De	etache	d Unit	s by P	rice Ra	ange			
						h 2013							
					Price I	Ranges							
Submarket	< \$30	0,000	\$300, \$349		\$350, \$399		\$400, \$449		\$450,	\$450,000 +		Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		(¢)	Πιτες (ψ)
Springfield R.M.													
March 2013	0	0.0	0	0.0	I	33.3	I	33.3	I	33.3	3		
March 2012	4	36.4	3	27.3	3	27.3	0	0.0	I	9.1	- 11	342,900	348,169
Year-to-date 2013	3	21.4	4	28.6	I	7.1	2	14.3	4	28.6	14	363,250	354,450
Year-to-date 2012	5	23.8	5	23.8	5	23.8	3	14.3	3	14.3	21	355,680	373,897
Tache R.M.													
March 2013	0	0.0	0	0.0	I	50.0	0	0.0	I	50.0	2		
March 2012	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2013	0	0.0	0	0.0	2	66.7	0	0.0	I	33.3	3		
Year-to-date 2012	0	0.0	0	0.0	0	0.0	0	0.0	I	100.0	- 1		
West St. Paul R.M.													
March 2013	0	0.0	0	0.0	0	0.0	0	0.0	I	100.0	1		
March 2012	0	0.0	0	0.0	I	100.0	0	0.0	0	0.0	1		
Year-to-date 2013	0	0.0	0	0.0	0	0.0	0	0.0	5	100.0	5		
Year-to-date 2012	0	0.0	0	0.0	I	100.0	0	0.0	0	0.0	1		
Winnipeg CMA													
March 2013	15	9.7	47	30.5	32	20.8	26	16.9	34	22. I	154	369,183	385,485
March 2012	13	22.4	10	17.2	7	12.1	9	15.5	19	32.8	58	394,900	418,066
Year-to-date 2013	31	9.9	81	26.0	83	26.6	46	14.7	71	22.8	312	369,745	391,300
Year-to-date 2012	37	20.6	31	17.2	30	16.7	27	15.0	55	30.6	180	389,450	406,716

Source: CMHC (Market Absorption Survey)

Table 4.1: Average Price (\$) of Absorbed Single-detached Units   March 2013													
Submarket	March 2013	March 2012	% Change	YTD 2013	YTD 2012	% Change							
Winnipeg City	383,332	430,355	-10.9	391,354	408,266	-4.1							
Avinnipeg City 383,332 430,355 -10.9 391,354 408,266 -4.1 East St. Paul R.M n/a n/a n/a													
Headingley R.M.			n/a			n/a							
MacDonald R.M.			n/a			n/a							
Ritchot R.M.			n/a	337,530		n/a							
Rosser R.M.			n/a			n/a							
St. Clements R.M.			n/a			n/a							
St. Francois Xavier R.M.			n/a			n/a							
Springfield R.M.		348,169	n/a	354,450	373,897	-5.2							
Tache R.M.			n/a			n/a							
West St. Paul R.M.			n/a			n/a							
Winnipeg CMA	385,485	418,066	-7.8	391,300	406,716	-3.8							

Source: CMHC (Market Absorption Survey)

					ntial Acti rch 2013		minpeg			
		Number of Sales	Yr/Yr %	Sales SA	Number of New Listings	New Listings SA	Sales-to- New Listings SA	Average Price (\$)	Yr/Yr %	Average Price (\$) SA
2012	January	516	-1.7	1,003	942	1,286	78.0	237,832	3.5	243,665
	February	731	0.1	1,010	1,150	1,394	72.5	250,754	9.9	256,354
	March	1,029	-7.5	997	1,482	1,410	70.7	247,459	2.3	248,320
	April	1,250	14.6	١,067	I,885	1,401	76.2	261,263	8.6	248,823
	May	1,499	9.7	1,011	1,977	1,338	75.6	266,379	7.2	255,453
	June	۱,396	-4.5	1,014	١,786	1,415	71.7	257,095	5.4	252,969
	July	1,150	-2.5	969	1,493	1,299	74.6	249,175	4.6	245,260
	August	1,152	-4.4	1,000	١,590	1,420	70.4	248,301	5.1	252,308
	September	973	-14.4	1,001	١,506	1,446	69.2	248,750	4.8	256,042
	October	1,042	3.1	996	1,367	1,402	71.0	259,434	6.1	263,536
	November	793	-3.5	998	945	1,406	71.0	263,786	11.7	270,671
	December	563	-14.3	1,027	549	1,458	70.4	257,719	-4.2	267,420
2013	January	565	9.5	1,043	998	1,360	76.7	248,720	4.6	258,872
	February	631	-13.7	941	1,015	1,323	71.1	270,463	7.9	268,123
	March	783	-23.9	854	۱,397	I,386	61.6	271,198	9.6	268,743
	April									
	May									
	June									
	July									
	August									
	September									
	October									
	November									
	December									
	QI 2012	2,276	-3.8		3,574			246,334	4.8	
	QI 2013	۱,979	-13.0		3,410			264,546	7.4	
	YTD 2012	2,276	-3.8		3,574			246,335	4.8	
	YTD 2013	1,979	-13.0		3,410			264,546	7.4	

 $\ensuremath{\mathsf{MLS}}\xspace^{\ensuremath{\mathsf{B}}}$  is a registered trademark of the Canadian Real Estate Association (CREA).

Source: CMHC, adapted from MLS® data supplied by CREA

			т	able 6:	Economic	Indicat	tors			
					March 20	3				
		Inter	rest Rates		NHPI, Total,	CPI,		Winnipeg Lab	our Market	
		P & I Per \$100,000	Mortgag (% I Yr. Term		Winnipeg CMA 2007=100	2002 =100	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)
2012	January	598	3.50	5.29	126.4	118.6	414	5.8	70.0	789
	February	595	3.20	5.24		118.7	416	5.8	70.2	784
	March	595	3.20	5.24	127.8	119.2	417	5.7	70.3	780
	April	607	3.20	5.44	128.1	120.0	419	5.6	70.4	777
	May	601	3.20	5.34	128.3	120.4	420	5.4	70.3	781
	June	595	3.20	5.24	129.2	I 20.0	419	5.4	70.0	783
	July	595	3.10	5.24	129.5	119.9	416	5.5	69.6	791
	August	595	3.10	5.24	129.7	120.2	415	5.7	69.5	795
	September	595	3.10	5.24	130.4	120.6	416	5.6	69.5	797
	October	595	3.10	5.24	131.0	120.9	416	5.5	69.4	800
	November	595	3.10	5.24	131.5	120.8	416	5.4	69.3	799
	December	595	3.00	5.24	132.6	119.9	416	5.5	69.3	798
2013	January	595	3.00	5.24	133.8	120.0	419	5.4	69.6	790
	February	595	3.00	5.24	133.9	121.3	420	5.4	69.6	788
	March	590	3.00	5.14		121.9	420	5.4	69.6	785
	April									
	May									
	June									
	July									
	August									
	September									
	October									
	November									
	December									

"P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

"NHPI" means New Housing Price Index

"CPI" means Consumer Price Index

"SA" means Seasonally Adjusted

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

## METHODOLOGY

#### Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

# STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "**dwelling unit**", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "**start**", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "**under construction**" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "**completion**", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "**absorbed**" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

## **DWELLING TYPES:**

A "**Single-Detached**" dwelling (also referred to as "**Single**") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "**Semi-Detached (Double)**" dwelling (also referred to as "**Semi**") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "**Row (Townhouse)**" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term **"Apartment and other**" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

## INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

**Rental**: Dwelling constructed for rental purposes regardless of who finances the structure.

## GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

# CMHC—HOME TO CANADIANS

Canada Mortgage and Housing Corporation (CMHC) has been Canada's national housing agency for more than 65 years.

Together with other housing stakeholders, we help ensure that the Canadian housing system remains one of the best in the world. We are committed to helping Canadians access a wide choice of quality, environmentally sustainable and affordable housing solutions that will continue to create vibrant and healthy communities and cities across the country.

For more information, visit our website at <u>www.cmhc.ca</u> or follow us on <u>Twitter</u>, <u>YouTube</u> and <u>Flickr</u>.

You can also reach us by phone at 1-800-668-2642 or by fax at 1-800-245-9274. Outside Canada call 613-748-2003 or fax to 613-748-2016.

Canada Mortgage and Housing Corporation supports the Government of Canada policy on access to information for people with disabilities. If you wish to obtain this publication in alternative formats, call 1-800-668-2642.

The Market Analysis Centre's (MAC) electronic suite of national standardized products is available for free on CMHC's website. You can view, print, download or subscribe to future editions and get market information e-mailed automatically to you the same day it is released. It's quick and convenient! Go to www.cmhc.ca/housingmarketinformation

For more information on MAC and the wealth of housing market information available to you, visit us today at <u>www.cmhc.ca/housingmarketinformation</u>

To subscribe to priced, printed editions of MAC publications, call 1-800-668-2642.

©2013 Canada Mortgage and Housing Corporation. All rights reserved. CMHC grants reasonable rights of use of this publication's content solely for personal, corporate or public policy research, and educational purposes. This permission consists of the right to use the content for general reference purposes in written analyses and in the reporting of results, conclusions, and forecasts including the citation of limited amounts of supporting data extracted from this publication. Reasonable and limited rights of use are also permitted in commercial publications subject to the above criteria, and CMHC's right to request that such use be discontinued for any reason.

Any use of the publication's content must include the source of the information, including statistical data, acknowledged as follows:

Source: CMHC (or "Adapted from CMHC," if appropriate), name of product, year and date of publication issue.

Other than as outlined above, the content of the publication cannot be reproduced or transmitted to any person or, if acquired by an organization, to users outside the organization. Placing the publication, in whole or part, on a website accessible to the public or on any website accessible to persons not directly employed by the organization is not permitted. To use the content of any CMHC Market Analysis publication for any purpose other than the general reference purposes set out above or to request permission to reproduce large portions of, or entire CMHC Market Analysis publications, please contact: the Canadian Housing Information Centre (CHIC) at <a href="chic@cmhc.ca">chic@cmhc.ca</a>; 613-748-2367 or 1-800-668-2642.

For permission, please provide CHIC with the following information: Publication's name, year and date of issue.

Without limiting the generality of the foregoing, no portion of the content may be translated from English or French into any other language without the prior written permission of Canada Mortgage and Housing Corporation.

The information, analyses and opinions contained in this publication are based on various sources believed to be reliable, but their accuracy cannot be guaranteed. The information, analyses and opinions shall not be taken as representations for which Canada Mortgage and Housing Corporation or any of its employees shall incur responsibility.

# Housing market intelligence you can count on

### FREE REPORTS AVAILABLE ON-LINE

- Canadian Housing Statistics
- Housing Information Monthly
- Housing Market Outlook, Canada
- Housing Market Outlook, Highlight Reports Canada and Regional
- Housing Market Outlook, Major Centres
- Housing Market Tables: Selected South Central Ontario Centres
- Housing Now, Canada
- Housing Now, Major Centres
- Housing Now, Regional
- Monthly Housing Statistics
- Northern Housing Outlook Report
- Preliminary Housing Start Data
- Rental Market Provincial Highlight Reports
- Rental Market Reports, Major Centres
- Rental Market Statistics
- Residential Construction Digest, Prairie Centres
- Seniors' Housing Reports

#### Get the market intelligence you need today!

Click www.cmhc.ca/housingmarketinformation to view, download or subscribe.

On June 1, 2012, CMHC's Market Analysis Centre turned 25!

CMHC's Market Analysis Centre has a strong history as the Canadian housing industry's "go-to" resource for the most reliable, impartial and up-to-date housing market data analysis and forecasts, in the country.

years

ans

CMHC's Market Analysis Centre e-reports provide a wealth of detailed local, provincial, regional and national market information.

- Forecasts and Analysis Future-oriented information about local, regional and national housing trends.
- Statistics and Data Information on current housing market activities – starts, rents, vacancy rates and much more.

### Canadian Housing Observer 2012 – 10<sup>th</sup> Edition Highlighting the State of Canada's Housing

- A complete picture of housing trends and issues in Canada today
- Timely, comprehensive and reliable information and analysis
- Interactive local data tables for over 160 selected municipalities across Canada

Download housing data and/or your FREE copy today!

Go to the source: www.cmhc.ca/observer

