# HOUSING MARKET INFORMATION

# HOUSING NOW Peterborough CMA



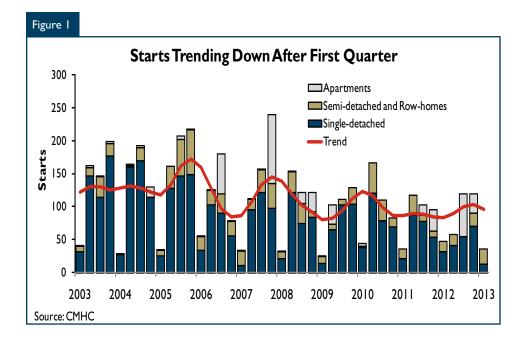


# Date Released: Second Quarter 2013

# **New Home Market**

# Slow quarter for singledetached starts

Housing starts were lower in the first quarter of 2013 in the Peterborough CMA compared to the same period one year earlier. Fewer single-detached starts accounted for the disparity. Following adjustment for seasonal and irregular factors, total starts were also down from the previous quarter. In 2012 the upward trend in starts was largely due to apartment starts, which are highly volatile and do not occur every quarter in Peterborough. There were no apartment starts in the past quarter. More than half of starts were row homes. This quarter marked the first time in six years that row home starts surpassed single-detached starts.



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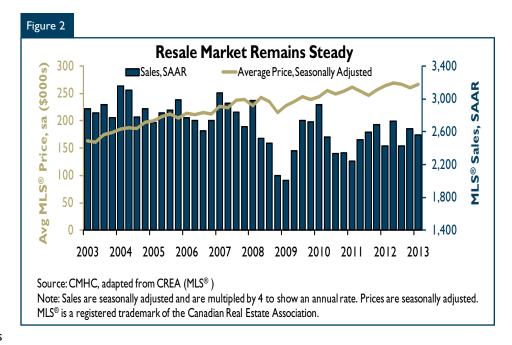
Starts did not increase in the first quarter of 2013 over a year prior in any sub-market. The City of Peterborough accounted for approximately three quarters of all housing starts in the CMA during the past quarter, higher than its historical average of two-thirds. A greater share of construction occurred in the City of Peterborough as the majority of starts were row homes. In the Peterborough CMA, higher-density housing is primarily built in its largest sub-market.

More than 50 per cent of completed single-detached homes sold for \$250,000-\$350,000. However, this was a smaller percentage compared to the first quarter of 2012. A greater share of new homes sold for \$350,000 or more in the past quarter. As a result, the average price of new single-detached homes increased year-over-year.

# **Resale Market**

# Stable demand allow prices to rebound

Sales of MLS® listed properties in the Peterborough CMA were flat relative to the first quarter of 2012. After seasonal adjustment, existing home



sales were down slightly from the previous quarter. If the pace of sales from this quarter were to continue for the entire year, annual sales would be similar to 2012. Demand has remained stable for resale homes in Peterborough.

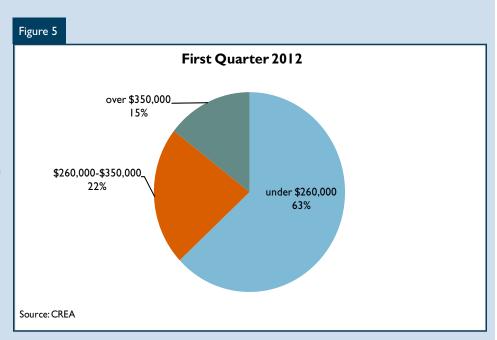
New listings went in a different direction than sales, finishing I I per cent lower than in the first quarter of 2012. New listings also decreased more than sales after seasonal adjustment, causing the sales-to-new-listings ratio to increase to 56 per cent. The resale market remained balanced with favourable conditions

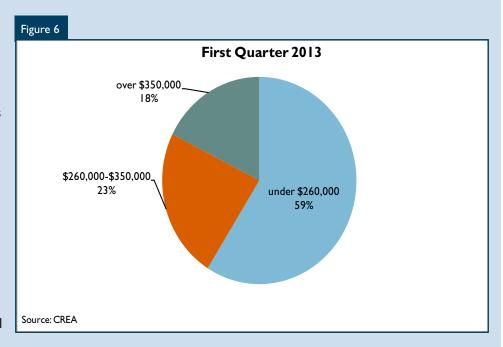
for both buyers and sellers. The decrease in new listings was partly a reaction to prices moderating in the previous quarter. The combination of stable housing demand and a decrease in new listings placed some upward pressure on prices. As a result, the seasonally adjusted price rebounded from the previous quarter. The average MLS® price for properties sold in Peterborough increased about six per cent from the first quarter of 2012.

# **Higher-End Homes Gaining Market Share**

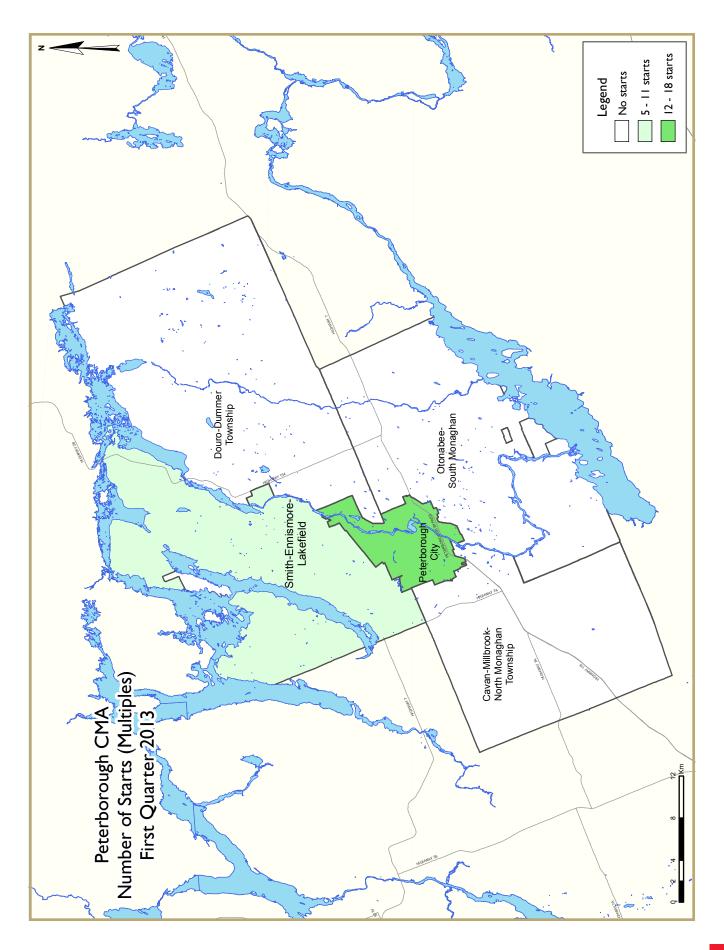
During the past quarter, the proportion of homes purchased for \$350,000 or greater increased in the resale market compared to the same period one year ago. Homes purchased for \$260,000 or less were a smaller portion of sales activity in the first three months of 2013, with no significant variation in the \$260,000-\$350,000 price category. The change in the composition of sales suggests that move-up buyers increasingly drove home buying activity in the first quarter of 2013.

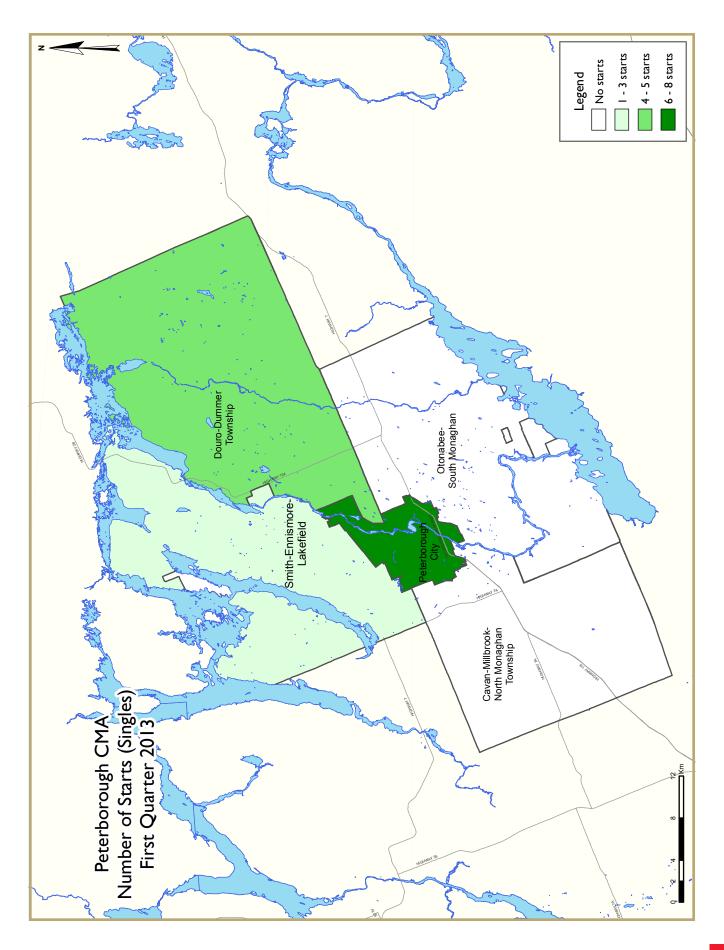
Move up home buyers generally come from the 45-64 age segment. Data from the latest Census showed that people aged 45-64 have become a larger percentage of the Peterborough population. Stable and growing full-time employment for this age group over the past two quarters has supported the stronger demand for higher-end homes. Equity gains from steady price appreciation and historically low mortgage rates also provided favourable conditions to upgrade to a more expensive property. Also, buyers from regions where housing is more expensive can purchase a comparable or larger home than their current residence at a lower price in Peterborough. Full time employment for the first time homebuyer segment typically aged 25-44 has been more volatile.

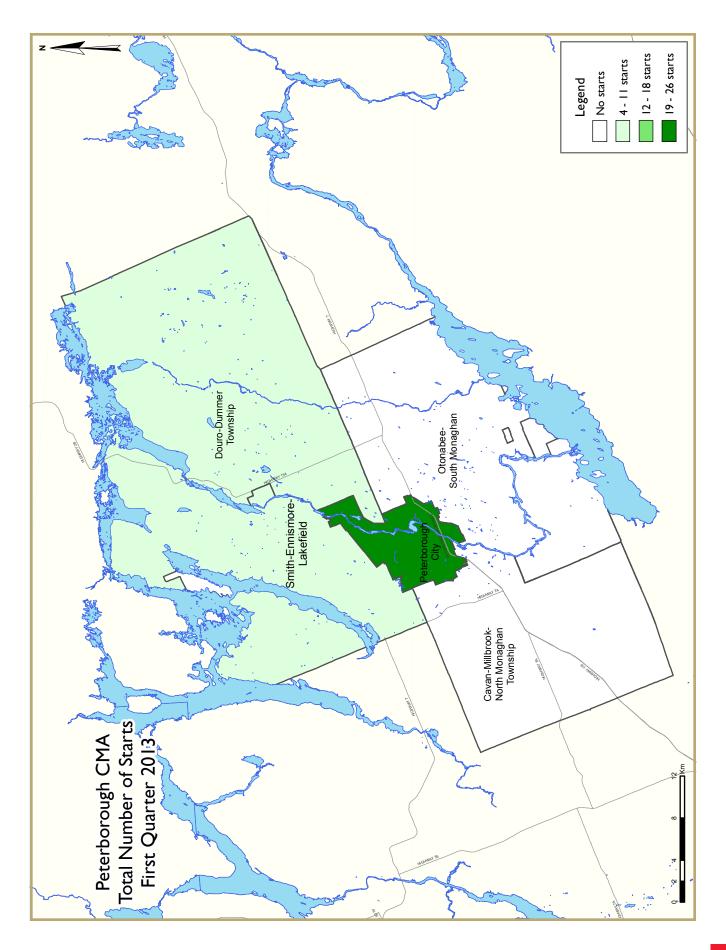




In the Peterborough CMA first time buyers tend to purchase homes in the other two price categories.







# HOUSING NOW REPORT TABLES

## Available in ALL reports:

- I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

# **Available in SELECTED Reports:**

- 1.1 Housing Activity Summary by Submarket
- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

# **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

Tab	le I: Hous	sing Acti	vity Sumi	mary of P	eterboro	ugh CM	A		
		Fi	rst Quart	er 2013					
			Owne	rship			Ren	4-1	
		Freehold		C	Condominium	1	Ken	tai	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
Q1 2013	13	0	_	0	18	0	0	0	36
Q1 2012	32	0	6	0	9	0	0	0	47
% Change	-59.4	n/a	-16.7	n/a	100.0	n/a	n/a	n/a	-23.4
Year-to-date 2013	13	0	5	0	18	0	0	0	36
Year-to-date 2012	32	0	6	0	9	0	0	0	47
% Change	-59.4	n/a	-16.7	n/a	100.0	n/a	n/a	n/a	-23.4
UNDER CONSTRUCTION									
Q1 2013	150	0	9	0	60	60	10	60	349
Q1 2012	153	0	23	0	44	30	0	18	268
% Change	-2.0	n/a	-60.9	n/a	36.4	100.0	n/a	**	30.2
COMPLETIONS									
Q1 2013	52	0	14	0	10	0	0	0	76
Q1 2012	45	2	13	0	3	0	0	0	63
% Change	15.6	-100.0	7.7	n/a	**	n/a	n/a	n/a	20.6
Year-to-date 2013	52	0	14	0	10	0	0	0	76
Year-to-date 2012	45	2	13	0	3	0	0	0	63
% Change	15.6	-100.0	7.7	n/a	**	n/a	n/a	n/a	20.6
COMPLETED & NOT ABSORB	ED	,							
Q1 2013	4	0	0	0	2	- 1	n/a	n/a	7
Q1 2012	I	0	0	0	2	2	n/a	n/a	5
% Change	**	n/a	n/a	n/a	0.0	-50.0	n/a	n/a	40.0
ABSORBED									
Q1 2013	50	0	16	0	10	1	n/a	n/a	77
Q1 2012	45	0	13	0	2	- 1	n/a	n/a	61
% Change	11.1	n/a	23.1	n/a	**	0.0	n/a	n/a	26.2
Year-to-date 2013	50	0	16	0	10	I	n/a	n/a	77
Year-to-date 2012	45	0	13	0	2	1	n/a	n/a	61
% Change	11.1	n/a	23.1	n/a	**	0.0	n/a	n/a	26.2

	Table I.I:		Activity		y by Subr	narket			
			Owne						
		Freehold			Condominium		Rer	ntal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS							Itow		
Peterborough City									
Q1 2013	8	0	5	0	13	0	0	0	26
Q1 2012	14	0	6	0	9	0	0	0	29
Cavan Monaghan TP									
Q1 2013	0	0	0	0	0	0	0	0	0
Q1 2012	3	0	0	0	0	0	0	0	3
Douro-Dummer TP									
Q1 2013	4	0	0	0	0	0	0	0	4
Q1 2012	4	0	0	0	0	0	0	0	4
Otonabee-South Monaghan TP									
Q1 2013	0	0	0	0	0	0	0	0	0
Q1 2012	6	0	0	0	0	0	0	0	6
Smith-Ennismore-Lakefield TP									
Q1 2013	1	0	0	0	5	0	0	0	6
Q1 2012	5	0	0	0	0	0	0	0	5
Peterborough CMA									
Q1 2013	13	0	5	0	18	0	0	0	36
Q1 2012	32	0	6	0	9	0	0	0	47
UNDER CONSTRUCTION									
Peterborough City									
Q1 2013	77	0	9	0	55	60	10	41	252
Q1 2012	64	0	23	0	44	30	0	18	179
Cavan Monaghan TP									
Q1 2013	16	0	0	0	0	0	0	0	16
Q1 2012	16	0	0	0	0	0	0	0	16
Douro-Dummer TP									
Q1 2013	26	0	0	0	0	0	0	0	26
Q1 2012	22	0	0	0	0	0	0	0	22
Otonabee-South Monaghan TP									
Q1 2013	13	0	0	0	0	0	0	19	32
Q1 2012	14	0	0	0	0	0	0	0	14
Smith-Ennismore-Lakefield TP									
Q1 2013	18	0		0	5	0		0	
Q1 2012	37	0	0	0	0	0	0	0	37
Peterborough CMA									
Q1 2013	150	0	9	0	60	60		60	349
Q1 2012	153	0	23	0	44	30	0	18	268

	Table I.I:	Housing	Activity	Summar	y by Subr	narket			
		Fi	rst Quart	er 2013					
			Owne	rship			_		
		Freehold			Condominium	١	Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
COMPLETIONS									
Peterborough City									
QI 2013	24	0	14	0	10	0	0	0	48
QI 2012	33	2	13	0	3	0	0	0	51
Cavan Monaghan TP									
QI 2013	1	0	0	0	0	0	0	0	I
Q1 2012	4	0	0	0	0	0	0	0	4
Douro-Dummer TP			-		-	-		-	
Q1 2013	4	0	0	0	0	0	0	0	4
Q1 2012	4	0	0	0	0	0	0	0	4
Otonabee-South Monaghan TP	•		•	-	-	-	-		•
Q1 2013	0	0	0	0	0	0	0	0	0
Q1 2012	2	0	0	0	0	0	0	0	2
Smith-Ennismore-Lakefield TP	_		J	J	ů.	J	J	, and the second	_
QI 2013	23	0	0	0	0	0	0	0	23
Q1 2012	2	0	0	0	0	0	0	0	2
Peterborough CMA	2	U	U	U	J	U	U	U	
QI 2013	52	0	14	0	10	0	0	0	76
Q1 2013 Q1 2012	45	2		0	3	0		0	63
COMPLETED & NOT ABSORE			13	U	3	U	U	U	63
	ED								
Peterborough City	4	•			2		,	,	_
Q1 2013	4	0	0	0	2	- 1	n/a	n/a	7
Q1 2012	I	0	0	0	2	2	n/a	n/a	5
Cavan Monaghan TP									
Q1 2013	0	0	0	0	0	0	n/a	n/a	0
Q1 2012	0	0	0	0	0	0	n/a	n/a	0
Douro-Dummer TP									
Q1 2013	0	0	0	0	0	0	n/a	n/a	0
Q1 2012	0	0	0	0	0	0	n/a	n/a	0
Otonabee-South Monaghan TP									
Q1 2013	0	0	0	0	0	0	n/a	n/a	0
Q1 2012	0	0	0	0	0	0	n/a	n/a	0
Smith-Ennismore-Lakefield TP									
Q1 2013	0	0	0	0	0	0	n/a	n/a	0
QI 2012	0	0	0	0	0	0	n/a	n/a	0
Peterborough CMA									
QI 2013	4	0	0	0	2	I	n/a	n/a	7
Q1 2012	- 1	0		0		2		n/a	5

	Table I.I:	Housing	Activity	Summar	y by Subn	narket			
		Fi	rst Quart	er 2013					
			Owne	ership			Ren	4-1	
		Freehold		(	Condominium		Ken	tai	
	Single Semi Row, Apt. & Other			Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
ABSORBED									
Peterborough City									
Q1 2013	22	0	14	0	10	- 1	n/a	n/a	47
Q1 2012	33	0	13	0	2	- 1	n/a	n/a	49
Cavan Monaghan TP									
Q1 2013	1	0	0	0	0	0	n/a	n/a	1
Q1 2012	4	0	0	0	0	0	n/a	n/a	4
Douro-Dummer TP									
Q1 2013	4	0	0	0	0	0	n/a	n/a	4
Q1 2012	4	0	0	0	0	0	n/a	n/a	4
Otonabee-South Monaghan TP									
Q1 2013	0	0	0	0	0	0	n/a	n/a	0
Q1 2012	2	0	0	0	0	0	n/a	n/a	2
Smith-Ennismore-Lakefield TP									
Q1 2013	23	0	2	0	0	0	n/a	n/a	25
Q1 2012	2	0	0	0	0	0	n/a	n/a	2
Peterborough CMA									
Q1 2013	50	0	16	0	10	I	n/a	n/a	77
QI 2012	45	0	13	0	2	- 1	n/a	n/a	61

## Table 1.2: History of Housing Starts Peterborough CMA 2003 - 2012 Ownership Rental Freehold Condominium Total\* Single, Row, Apt. Row and Apt. & Apt. & Single Semi Single Semi, and & Other Semi Other Other Row 197 2012 0 0 60 343 18 28 30 10 -100.0 -50.0 \*\* -2.3 % Change -17.6 n/a 16.7 0.0 n/a 30 18 2011 239 36 0 24 0 35 I \*\* % Change -21.9 100.0 33.3 -63.I n/a -13.1 n/a n/a 404 2010 306 2 27 0 65 0 0 7.0 -86.7 8.9 % Change n/a 0.0 n/a n/a -100.0 2009 286 0 27 0 18 0 10 30 37 I n/a % Change -4.3 -15.6 -100.0 -60.9 n/a 150.0 -34.8 -13.3 299 2008 0 32 46 0 46 428 % Change -7.7 -100.0 -31.9 -25.8 -100.0 -20.7 n/a n/a n/a 47 2007 0 105 0 0 540 324 2 62 -100.0 % Change 14.5 n/a -16.1 n/a 59.0 n/a n/a 23.6 2006 283 0 56 0 39 0 0 59 437 \*\* -29.4 % Change -37.0 n/a 51.4 25.8 n/a -100.0 n/a 2005 449 0 37 0 31 0 98 619 \*\* -81.0 % Change -4.7 n/a n/a 55.0 n/a 20.4 n/a 0 2 21 2004 47 I 0 0 20 0 514 0.6 n/a -100.0 -16.7 n/a -80.0 \*\* -6.0 % Change n/a 3 2003 468 0 39 0 24 0 10 547

	Table 2: Starts by Submarket and by Dwelling Type First Quarter 2013													
	Sin	gle	Se	mi	Ro	Row		Other	Total					
Submarket	QI 2013	QI 2012	QI 2013	QI 2012	QI 2013	QI 2012	QI 2013	QI 2012	QI 2013	QI 2012	% Change			
Peterborough City	8	14	0	2	18	13	0	0	26	29	-10.3			
Cavan Monaghan TP	0	3	0	0	0	0	0	0	0	3	-100.0			
Douro-Dummer TP	4	4	0	0	0	0	0	0	4	4	0.0			
Otonabee-South Monaghan TP	0	6	0	0	0	0	0	0	0	6	-100.0			
Smith-Ennismore-Lakefield TP	- 1	5	0	0	5	0	0	0	6	5	20.0			
Peterborough CMA	13	32	0	2	23	13	0	0	36	47	-23.4			

Table 2.1: Starts by Submarket and by Dwelling Type														
	January - March 2013													
Single Semi Row Apt. & Other Total									Total					
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%			
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	Change			
Peterborough City	8	14	0	2	18	13	0	0	26	29	-10.3			
Cavan Monaghan TP	0	3	0	0	0	0	0	0	0	3	-100.0			
Douro-Dummer TP	4	4	0	0	0	0	0	0	4	4	0.0			
Otonabee-South Monaghan TP	0	6	0	0	0	0	0	0	0	6	-100.0			
Smith-Ennismore-Lakefield TP	1	5	0	0	5	0	0	0	6	5	20.0			
Peterborough CMA	13	32	0	2	23	13	0	0	36	47	-23.4			

Table 2.2: Start	s by Subm		Dwelling Quarter 20	* • •	d by Inten	ded Mark	æt						
Row Apt. & Other													
Submarket		Freehold and Rental Condominium Rental Condominium Rental Condominium											
	Q1 2013	Q1 2012	Q1 2013	QI 2012	Q1 2013	Q1 2012	QI 2013	Q1 2012					
Peterborough City	18	13	0	0	0	0	0	0					
Cavan Monaghan TP	0	0	0	0	0	0	0	0					
Douro-Dummer TP	0	0	0	0	0	0	0	0					
Otonabee-South Monaghan TP	0	0	0	0	0	0	0	0					
Smith-Ennismore-Lakefield TP	5	5 0 0 0 0 0 0 0											
Peterborough CMA	23	13	0	0	0	0	0	0					

Table 2.3: Start	s by Subn		Dwelling - March 2		d by Inter	ided Mark	cet						
Row Apt. & Other													
Submarket	Freehold and Rental Freehold and Condominium Rental Condominium												
	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012					
Peterborough City	18	13	0	0	0	0	0	0					
Cavan Monaghan TP	0	0	0	0	0	0	0	0					
Douro-Dummer TP	0	0	0	0	0	0	0	0					
Otonabee-South Monaghan TP	0	0	0	0	0	0	0	0					
Smith-Ennismore-Lakefield TP	5	5 0 0 0 0 0 0											
Peterborough CMA	23	13	0	0	0	0	0	0					

Table	Table 2.4: Starts by Submarket and by Intended Market First Quarter 2013													
Submarket Freehold Condominium Rental Total*														
Submarket	Q1 2013	Q1 2012	QI 2013	Q1 2012	QI 2013	Q1 2012	QI 2013	Q1 2012						
Peterborough City	13	20	13	9	0	0	26	29						
Cavan Monaghan TP	0	3	0	0	0	0	0	3						
Douro-Dummer TP	4	4	0	0	0	0	4	4						
Otonabee-South Monaghan TP	0	6	0	0	0	0	0	6						
Smith-Ennismore-Lakefield TP	- 1	5	5	0	0	0	6	5						
Peterborough CMA	18	38	18	9	0	0	36	47						

Table	Table 2.5: Starts by Submarket and by Intended Market  January - March 2013													
Submarket Freehold Condominium Rental Total*														
Submarket	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012						
Peterborough City	13	20	13	9	0	0	26	29						
Cavan Monaghan TP	0	3	0	0	0	0	0	3						
Douro-Dummer TP	4	4	0	0	0	0	4	4						
Otonabee-South Monaghan TP	0	6	0	0	0	0	0	6						
Smith-Ennismore-Lakefield TP	1	5	5	0	0	0	6	5						
Peterborough CMA	18	38	18	9	0	0	36	47						

Tab	Table 3: Completions by Submarket and by Dwelling Type First Quarter 2013													
	Sin	gle	Se	mi	Ro	ow	Apt. & Other		Total					
Submarket	QI 2013	QI 2012	QI 2013	QI 2012	QI 2013	QI 2012	QI 2013	QI 2012	QI 2013	QI 2012	% Change			
Peterborough City	24	33	0	2	24	16	0	0	48	51	-5.9			
Cavan Monaghan TP	- 1	4	0	0	0	0	0	0	I	4	-75.0			
Douro-Dummer TP	4	4	0	0	0	0	0	0	4	4	0.0			
Otonabee-South Monaghan TP	0	2	0	0	0	0	0	0	0	2	-100.0			
Smith-Ennismore-Lakefield TP	nore-Lakefield TP 23 2 0 0 0 0 0 0 23 2								**					
Peterborough CMA	52	45	0	2	24	16	0	0	76	63	20.6			

Table 3.1: Completions by Submarket and by Dwelling Type												
January - March 2013												
Single Semi Row Apt. & Other Total												
Submarket	YTD	%										
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	Change	
Peterborough City	24	33	0	2	24	16	0	0	48	51	-5.9	
Cavan Monaghan TP	- 1	4	0	0	0	0	0	0	I	4	-75.0	
Douro-Dummer TP	4	4	0	0	0	0	0	0	4	4	0.0	
Otonabee-South Monaghan TP	0	2	0	0	0	0	0	0	0	2	-100.0	
Smith-Ennismore-Lakefield TP	23	2	0	0	0	0	0	0	23	2	**	
Peterborough CMA	52	45	0	2	24	16	0	0	76	63	20.6	

Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market First Quarter 2013											
		Ro	w			Apt. &	Other				
Submarket	Freeho Condor		Rer	ntal	Freeho Condor		Rental				
	QI 2013	QI 2012	Q1 2013	Q1 2012	Q1 2013	QI 2012	QI 2013	QI 2012			
Peterborough City	24	16	0	0	0	0	0	0			
Cavan Monaghan TP	0	0	0	0	0	0	0	0			
Douro-Dummer TP	0	0	0	0	0	0	0	0			
Otonabee-South Monaghan TP	0	0	0	0	0	0	0	0			
Smith-Ennismore-Lakefield TP	0	0	0	0	0	0	0	0			
Peterborough CMA	24	16	0	0	0	0	0	0			

Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market												
January - March 2013												
		Ro	ow			Apt. &	Other					
Submarket	Freeho Condo		Rei	ntal	Freeho Condo		Rental					
	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012				
Peterborough City	24	16	0	0	0	0	0	0				
Cavan Monaghan TP	0	0	0	0	0	0	0	0				
Douro-Dummer TP	0	0	0	0	0	0	0	0				
Otonabee-South Monaghan TP	0	0	0	0	0	0	0	0				
Smith-Ennismore-Lakefield TP	0	0	0	0	0	0	0 0					
Peterborough CMA	24	16	0	0	0	0	0	0				

Table 3.4: Completions by Submarket and by Intended Market First Quarter 2013											
Submarket	Freel	hold	Condor	ninium	Rer	ıtal	Total*				
Submarket	QI 2013	Q1 2012	Q1 2013	QI 2013 QI 2012 (		QI 2012	QI 2013	Q1 2012			
Peterborough City	38	48	10	3	0	0	48	51			
Cavan Monaghan TP	1	4	0	0	0	0	I	4			
Douro-Dummer TP	4	4	0	0	0	0	4	4			
Otonabee-South Monaghan TP	0	2	0	0	0	0	0	2			
Smith-Ennismore-Lakefield TP	23	2	0	0	0	0	23	2			
Peterborough CMA	66	60	10	3	0	0	76	63			

Table 3.5: Completions by Submarket and by Intended Market January - March 2013											
Submarket	Free	hold	Condo	minium	Rer	ntal	Total*				
Submarket	YTD 2013	YTD 2012	YTD 2013	2013 YTD 2012 YTI		YTD 2012	YTD 2013	YTD 2012			
Peterborough City	38	48	10	3	0	0	48	51			
Cavan Monaghan TP	1	4	0	0	0	0	1	4			
Douro-Dummer TP	4	4	0	0	0	0	4	4			
Otonabee-South Monaghan TP	0	2	0	0	0	0	0	2			
Smith-Ennismore-Lakefield TP	23	2	0	0	0	0	23	2			
Peterborough CMA	66	60	10	3	0	0	76	63			

	Tab	le 4: A	Absorb	ed Sin	gle-De	tache	d Unit	s by P	rice Ra	ınge			
				Fir	st Qua	rter 2	013						
					Price R	langes							
Submarket	< \$25	0,000		\$250,000 - \$299,999		\$300,000 - \$349,999		\$350,000 - \$399,999		000 +	Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		rrice (\$)	11100 (ψ)
Peterborough City													
QI 2013	0	0.0	8	36.4	6	27.3	5	22.7	3	13.6	22	330,900	355,620
QI 2012	4	12.1	18	54.5	5	15.2	6	18.2	0	0.0	33	293,990	305,836
Year-to-date 2013	0	0.0	8	36.4	6	27.3	5	22.7	3	13.6	22	330,900	355,620
Year-to-date 2012	4	12.1	18	54.5	5	15.2	6	18.2	0	0.0	33	293,990	305,836
Cavan Monaghan TP													
QI 2013	0	0.0	1	100.0	0	0.0	0	0.0	0	0.0	1		
QI 2012	0	0.0	2	50.0	1	25.0	0	0.0	1	25.0	4		
Year-to-date 2013	0	0.0	- 1	100.0	0	0.0	0	0.0	0	0.0	1		
Year-to-date 2012	0	0.0	2	50.0	- 1	25.0	0	0.0	- 1	25.0	4		
Douro-Dummer TP													
QI 2013	- 1	25.0	1	25.0	0	0.0	2	50.0	0	0.0	4		
QI 2012	2	50.0	- 1	25.0	0	0.0	0	0.0	1	25.0	4		
Year-to-date 2013	- 1	25.0	1	25.0	0	0.0	2	50.0	0	0.0	4		
Year-to-date 2012	2	50.0	- 1	25.0	0	0.0	0	0.0	- 1	25.0	4		
Otonabee-South Monaghan	TP												
Q1 2013	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Q1 2012	0	0.0	2	100.0	0	0.0	0	0.0	0	0.0	2		
Year-to-date 2013	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2012	0	0.0	2	100.0	0	0.0	0	0.0	0	0.0	2		
Smith-Ennismore-Lakefield	ТР												
QI 2013	7	30.4	7	30. <del>4</del>	2	8.7	0	0.0	7	30.4	23	279,000	330,861
QI 2012	0	0.0	0	0.0	0	0.0	- 1	50.0	- 1	50.0	2		
Year-to-date 2013	7	30.4	7	30. <del>4</del>	2	8.7	0	0.0	7	30. <del>4</del>	23	279,000	330,861
Year-to-date 2012	0	0.0	0	0.0	0	0.0	I	50.0	- 1	50.0	2		
Peterborough CMA													
QI 2013	8	16.0	17	34.0	8	16.0	7	14.0	10	20.0	50	305,700	339,989
Q1 2012	6	13.3	23	51.1	6	13.3	7	15.6	3	6.7	45	293,900	323,102
Year-to-date 2013	8	16.0	17	34.0	8	16.0	7	14.0	10	20.0	50	305,700	339,989
Year-to-date 2012	6	13.3	23	51.1	6	13.3	7	15.6	3	6.7	45	293,900	323,102

Source: CMHC (Market Absorption Survey)

Table 4.1: Average Price (\$) of Absorbed Single-detached Units First Quarter 2013											
Submarket         Q1 2013         Q1 2012         % Change         YTD 2013         YTD 2012         % Ch											
Peterborough City	355,620	305,836	16.3	355,620	305,836	16.3					
Cavan Monaghan TP			n/a			n/a					
Douro-Dummer TP			n/a			n/a					
Otonabee-South Monaghan TP			n/a			n/a					
Smith-Ennismore-Lakefield TP	330,861		n/a	330,861		n/a					
Peterborough CMA	339,989	323,102	5.2	339,989	323,102	5.2					

Source: CMHC (Market Absorption Survey)

		Table	5: MLS®	Resident	ial Activit	y for Pete	rborough			
				First Q	uarter 20	13	Ī			
		Number of Sales	Yr/Yr <sup>2</sup> (%)	Sales SA <sup>1</sup>	Number of New Listings <sup>1</sup>	New Listings SA <sup>1</sup>	Sales-to- New Listings SA <sup>2</sup>	Average Price <sup>1</sup> (\$)	Yr/Yr² (%)	Average Price <sup>I</sup> (\$) SA
2012	January	93	3.3	198	342	425	46.6	259,756	11.9	278,843
	February	137	0.0	188	382	421	44.7	240,842	0.7	261,942
	March	211	6.6	220	565	412	53.4	235,404	-4.8	253,666
	April	309	24.6	234	527	408	57.4	270,841	8.3	284,275
	May	302	3.8	221	573	406	54.4	270,891	5.7	262,962
	June	290	2.8	227	519	396	57.3	273,632	-0.2	259,418
	July	275	5.4	220	431	374	58.8	276,707	1.4	258,581
	August	247	0.0	224	386	381	58.8	268,981	9.0	265,931
	September	179	-28.7	163	347	344	47.4	277,067	14.5	276,205
	October	232	22.1	225	368	439	51.3	262,050	0.4	259,485
	November	174	-8.9	221	267	412	53.6	2 <del>4</del> 7,268	-1.8	246,317
	December	104	-14.0	212	136	426	49.8	276,770	7.5	275,113
2013	January	100	7.5	211	350	423	49.9	240,356	-7.5	260,971
	February	153	11.7	214	284	325	65.8	253,216	5.1	269,465
	March	195	-7.6	215	514	400	53.8	267,161	13.5	268,358
	April									
	May									
	June									
	July									
	August									
	September									
	October									
	November									
	December									
	Q1 2012	441	3.8		1,289			242,229	0.3	
	Q1 2012 Q1 2013	448	3.6 1.6		1,148			256,415	5.9	
	Q1 2013	440	1.0		1,140			230,413	5.7	
	YTD 2012	441	3.8		1,289			242,227	0.3	
	YTD 2013	448	1.6		1,148			256,415	5.9	

 $\ensuremath{\mathsf{MLS}} \ensuremath{\ensuremath{\mathsf{B}}}$  is a registered trademark of the Canadian Real Estate Association (CREA).

Source: CREA

<sup>&</sup>lt;sup>2</sup>Source: CMHC, adapted from MLS® data supplied by CREA

			7		: Economi rst Quarte		ors				
		Inter	est Rates		NHPI,	CPI, 2002		Peterborough Labour Market			
		P & I Per \$100,000	Mortgag (% I Yr. Term		Total, (Ontario) 2007=100	=100 (Ontario)	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)	
2012	January	598	3.50	5.29	112.3	120.6	6 <del>4</del> .1	7.2	67.3	745	
	February	595	3.20	5.24	112.7	121.4	64.4	7.5	67.8	753	
	March	595	3.20	5.24	113.3	122.0	64.0	9.6	68.8	742	
	April	607	3.20	5.44	113.6	122.4	64.6	9.6	69.6	764	
	May	601	3.20	5.34	114.1	122.4	65.4	9.2	70.0	773	
	June	595	3.20	5.24	114.5	121.6	64.9	8.2	68.7	790	
	July	595	3.10	5.24	114.6	121.4	63.0	7.4	66.0	798	
	August	595	3.10	5.24	114.9	121.8	59.5	7.0	62.1	816	
	September	595	3.10	5.24	115.3	122.0	56.6	6.3	58.6	827	
	October	595	3.10	5.24	115.6	122.2	53.8	6.1	55.6	837	
	November	595	3.10	5.24	115.9	121.9	53.0	7.0	55.2	854	
	December	595	3.00	5.24	116.0	121.3	51.6	8.5	54.7	865	
2013	January	595	3.00	5.24	116.2	121.3	50.8	9.8	54.6	865	
	February	595	3.00	5.24	116.2	122.8	50.2	9.9	53.9	839	
	March	590	3.00	5.14		123.2	49.1	10.2	53.0	832	
	April										
	May										
	June										
	July										
	August										
	September										
	October										
	November										
	December										

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

# **METHODOLOGY**

# **Starts & Completions Survey Methodology**

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

# Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

# STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

# **DWELLING TYPES:**

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

# **INTENDED MARKET:**

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

# **GEOGRAPHICAL TERMS:**

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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