HOUSING MARKET INFORMATION

HOUSING NOW Peterborough CMA

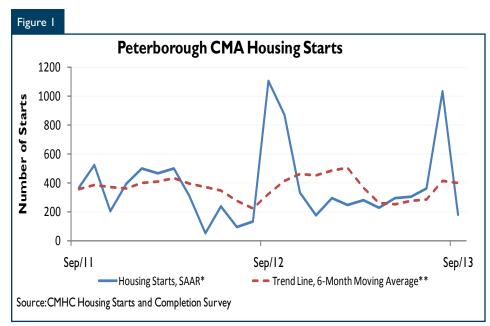


CANADA MORTGAGE AND HOUSING CORPORATION

Date Released: Fourth Quarter 2013

Highlights

- Strong quarter for housing starts.
- Increasing levels of supply maintain balanced market conditions.
- Average existing home price is stable.



*SAAR1: Seasonally Adjusted Annual Rate.

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^{**}The trend is a six-month moving average of the monthly SAAR.

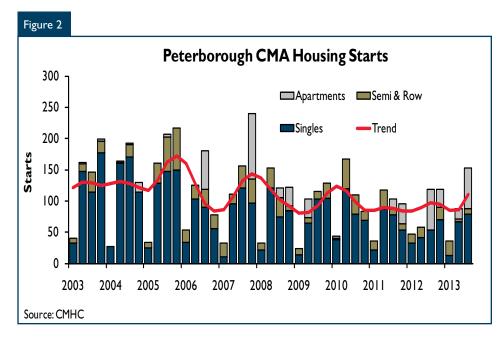
¹ The seasonally adjusted annual rate (SAAR) is a monthly figure for starts adjusted to remove normal season variation and multiplied by 12 to reflect annual levels. By removing seasonal ups and downs, seasonal adjustment allows for a comparison from one season to the next and from one month to the next. Reporting monthly figures at annual rates indicates the annual level of starts that would be obtained if the monthly pace was remained for 12 months. This facilitates comparison of the current price of activity to annual forecasts as well as to historical annual levels. The trend is the six month moving average of the monthly SAAR for housing starts.

New Home Market

Peterborough CMA recorded highest third quarter construction activity since 2007

Housing starts in the Peterborough Census Metropolitan Area (CMA) were trending down at 401 units in September, according to Canada Mortgage and Housing Corporation (CMHC). The trend is a six month moving average of the monthly seasonally adjusted annual rates (SAAR) of housing starts. The trend in September housing starts declined from the previous month due to fewer multi-family units breaking ground. Despite the moderation, the third quarter total housing starts were higher when compared to the same period one year earlier. The months of July and August revealed the highest acceleration in the growth construction in the CMA area. Singledetached houses were leading the growth, outperforming the same period last year construction by 46.3 per cent. In addition, rental apartment construction, lifted starts in the area by 65 units. So far this year there were 82 apartment units started. There were no semi-detached starts in the first nine months of 2013. Other lowrise home starts (rows) totalled to 36 units.

The City of Peterborough continues to remain the most popular submarket in the area for newly constructed single-detached and



multi-dwelling units. The city posted higher year-to-date housing starts for all dwelling types, excluding semis. There were no semis so far this year. The most recent semi-detached activity occurred over a year ago. In Cavan-Monaghan, Douro-Drummer and Smith-Ennismore-Lakefield Townships, the single starts share remains virtually unchanged from last year. There wasn't any construction activity in the first nine months of 2013 in Otonabee-South Monaghan Township.

The average price of newly build single-detached homes decreased 7.4 per cent from \$324,576 in Q3 2012 to \$300,533 in Q3 2013. Relatively soft employment trends, lower rates of net migration over the past year and a half had its impact on average price for new homes. The average price for newly constructed singles

has been declining every quarter, from \$340.795 in O4 2012 to \$300.533 in Q3 2013. The price decline occurred despite the fact that more singledetached homes were absorbed in the first nine months of this year then in the same period of last year. The unsold inventory levels continue to be very low. However, there's a trend of them going up a bit, from one unit in Q3 2012 to nine units in Q3 2013. Historically, very few single-detached homes or freehold townhouses remain unsold after completion; whereas rental, condominium apartments and condominium townhouses take more time to be absorbed into the market.

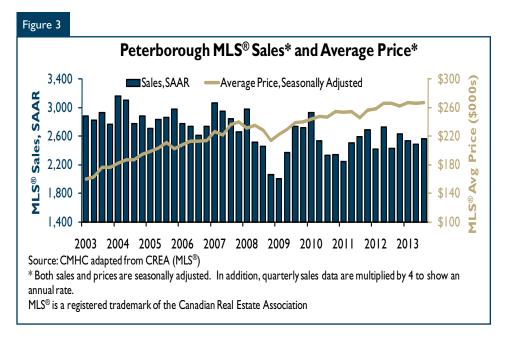
Existing Home Market

Resale Market Steady in Third Quarter

Relatively soft employment and lower rates of net migration over the past year and a half caused housing demand to slow. The year-to-date sales of 2,034 are marginally lower than last year totals of 2,043. Nevertheless, the third quarter improvement in employment resulted in higher Q3 2013 sales over Q3 2012.

New listings followed the same trend as sales, finishing higher than in the third quarter of 2012. New listings increased at a faster rate than sales, after seasonal adjustment, causing the sales-to-new listings ratio to decrease slightly to 51 per cent.

The resale market remained balanced with favourable conditions for both buyers and sellers. Consistent with the

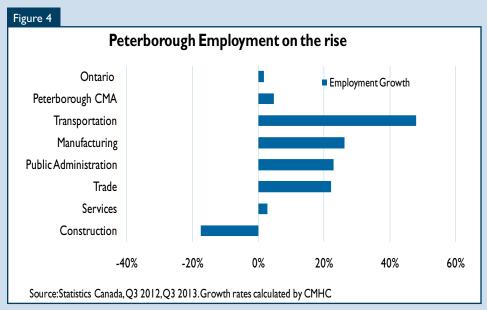


fundamentals of a balanced market, there was no upward pressure on prices. The actual MLS® average price for properties sold in the CMA area was virtually unchanged, \$274,077 in Q3 2012 and \$274,432 in Q3 2013. The seasonally adjusted price remained relatively flat as well, when

compared to the previous quarter, as the supply of new listings was more than sufficient to meet demand.

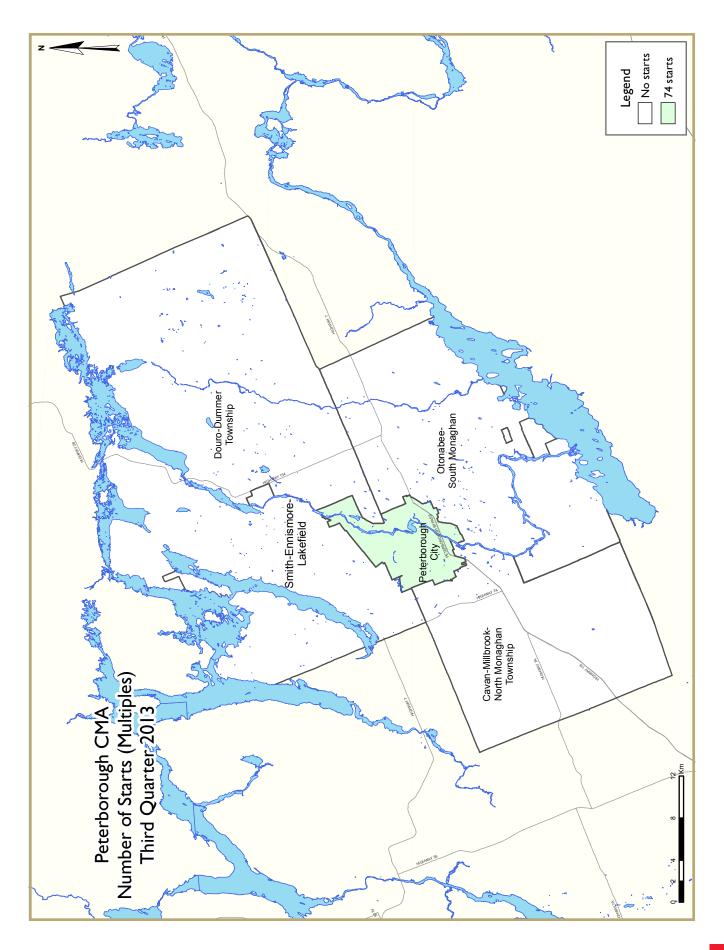
Peterborough Employment Rises in Most Sectors of the Economy

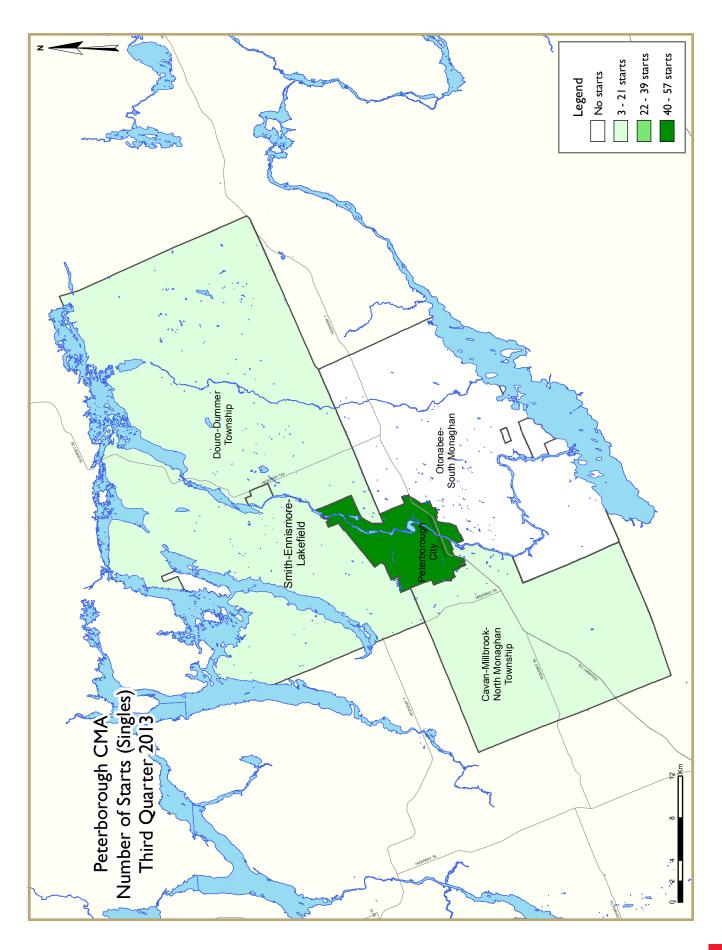
The state of the labour market is very important component of housing demand. Peterborough's employment picture improved in Q3 2013, recording positive growth in key sectors of the economy. From January to September 2013 employment grew by 4.8 per cent in comparison to the same period a year ago. This is above Ontario's average employment growth of 1.8 per cent and should create a fair degree of optimism among home buyers. Trade, Transportation, Manufacturing, Services and Public Administration Sectors drove the increase.

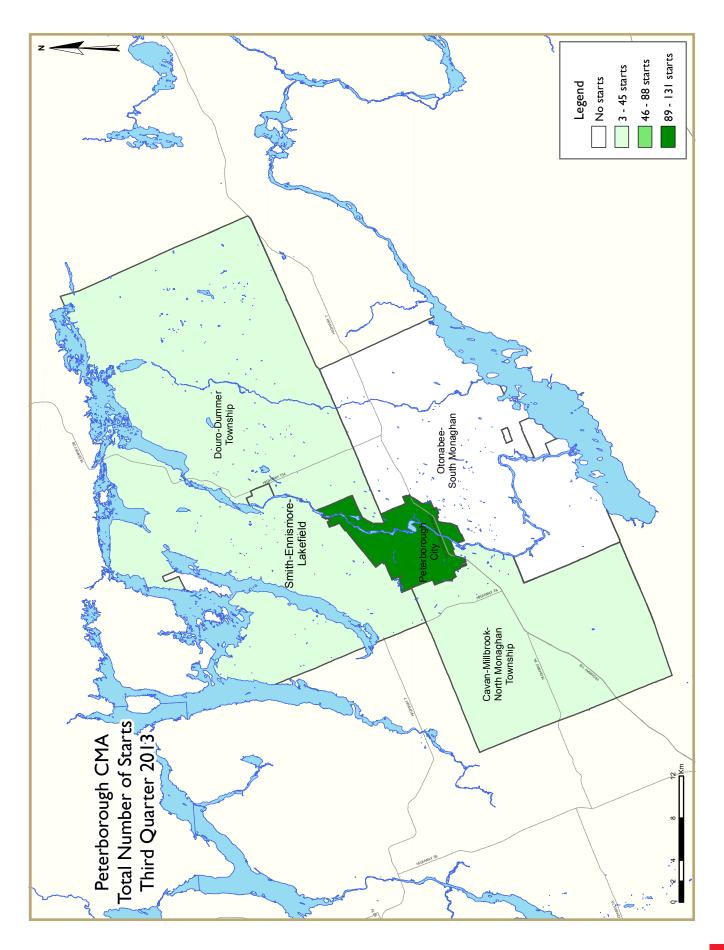


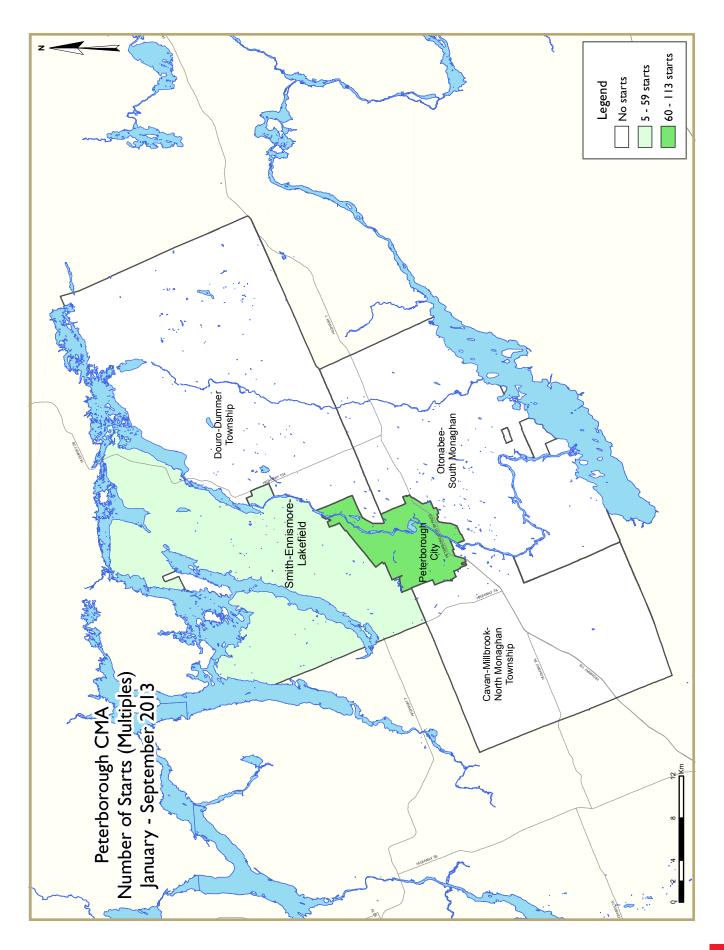
Employment in Trade, the second largest sector after Services in Peterborough, rose by 22.1 per cent over January to September 2012 levels, while Services sector rose by 2.9 per cent over the same period of time. Jobs in Finance, Insurance and Real Estate Sector, all key pillars of housing market operations, posted no gains or losses. Together with job losses in Construction Industry it supports CMHC forecast of lower housing starts in 2014.

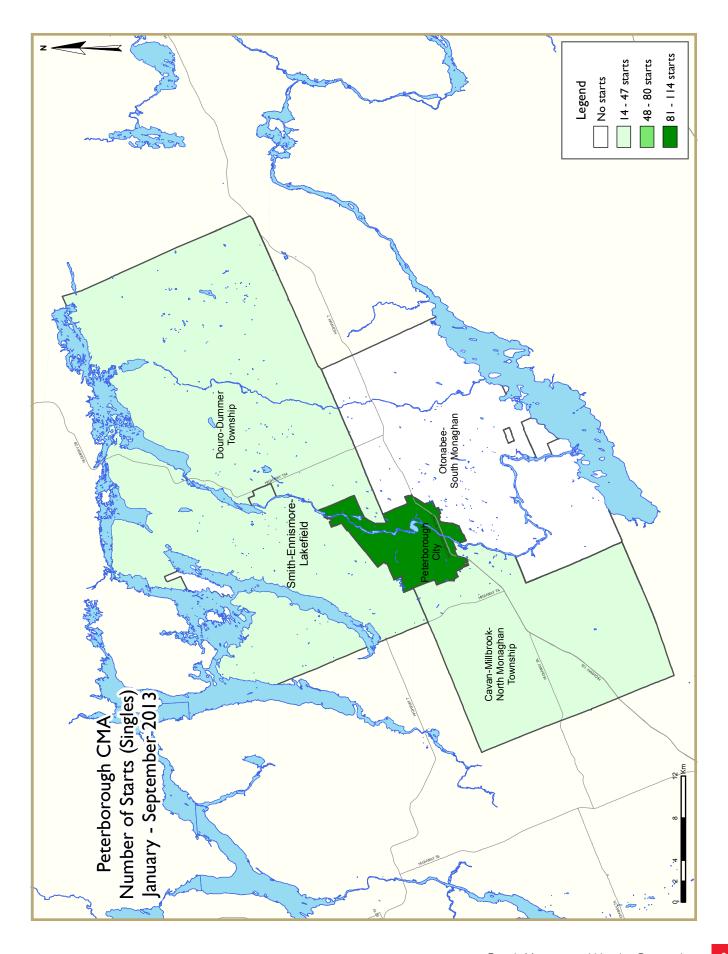
Seasonally adjusted employment growth in Peterborough CMA has been up by a stunning 10.3 per cent from the second quarter of 2013, proving that Peterborough employers have on average kept the hiring taps open, providing much needed employment opportunities that support household spending on consumer goods and of course housing.

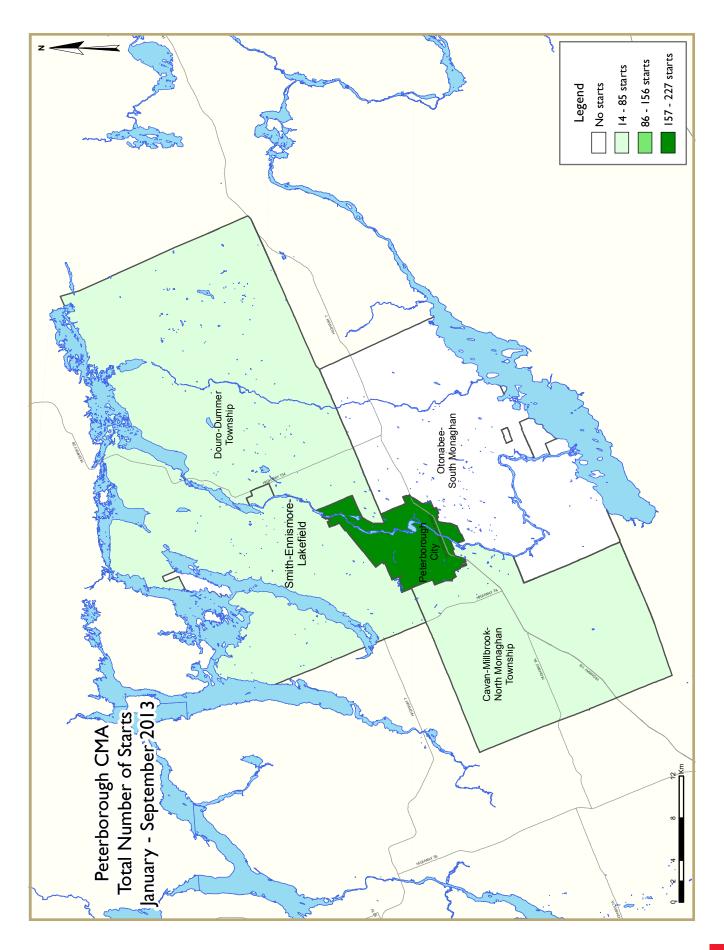












HOUSING NOW REPORT TABLES

Available in ALL reports:

- Housing Starts (SAAR and Trend)
- 1.1 Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type - Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type - Year-to-Date
- 3 Completions by Submarket and by Dwelling Type - Current Month or Quarter
- Completions by Submarket and by Dwelling Type Year-to-Date 3.1
- Absorbed Single-Detached Units by Price Range
- MLS® Residential Activity 5
- 6 **Economic Indicators**

Available in SELECTED Reports:

- 1.2 Housing Activity Summary by Submarket
- 1.3 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market - Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market - Year-to-Date
- 2.4 Starts by Submarket and by Intended Market - Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market - Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market - Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market – Year-to-Date
- Completions by Submarket and by Intended Market Current Month or Quarter 3.4
- 3.5 Completions by Submarket and by Intended Market - Year-to-Date
- **4**. I Average Price (\$) of Absorbed Single-Detached Units

SYMBOLS

- Not applicable n/a
- Totals may not add up due to co-operatives and unknown market types
- Percent change > 200%
- Nil
- Amount too small to be expressed

| Table I: Housing Starts (SA September 20 | | |
|---|----------------|----------------|
| Peterborough CMA ^I | August 2013 | September 2013 |
| Trend ² | 417 | 401 |
| SAAR | 1,032 | 182 |
| | September 2012 | September 2013 |
| Actual | | |
| September - Single-Detached | 29 | 10 |
| September - Multiples | 65 | 5 |
| September - Total | 94 | 15 |
| January to September - Single-Detached | 127 | 159 |
| January to September - Multiples | 97 | 118 |
| January to September - Total | 224 | 277 |
| | | |

Source: CMHC

Detailed data available upon request

¹ Census Metropolitan Area

 $^{^{2}% \,\,\}mathrm{The}$ trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR)

| Table | e I.I: Hou | sing Act | ivity Sum | ımary of | Peterbor | ough CM | IA | | |
|------------------------|------------|----------|----------------------|----------|-----------------|-----------------|-----------------------------|--------------------|-----------------|
| | | Th | ird Quar | ter 2013 | | | | | |
| | | | Owne | rship | | | | . 1 | |
| | | Freehold | C | | Condominium | | Rer | ital | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* |
| STARTS | | | | | | | | | |
| Q3 2013 | 79 | 0 | 4 | 0 | 5 | 0 | 0 | 65 | 153 |
| Q3 2012 | 54 | 0 | 4 | 0 | 0 | 30 | 0 | 31 | 119 |
| % Change | 46.3 | n/a | 0.0 | n/a | n/a | -100.0 | n/a | 109.7 | 28.6 |
| Year-to-date 2013 | 159 | 0 | 9 | 0 | 27 | 0 | 0 | 82 | 277 |
| Year-to-date 2012 | 127 | 0 | 14 | 0 | 22 | 30 | 0 | 31 | 224 |
| % Change | 25.2 | n/a | -35.7 | n/a | 22.7 | -100.0 | n/a | 16 4 .5 | 23.7 |
| UNDER CONSTRUCTION | | | | | | | | | |
| Q3 2013 | 183 | 0 | 11 | 0 | 37 | 30 | 10 | 130 | 4 01 |
| Q3 2012 | 170 | 0 | 22 | 0 | 48 | 60 | 0 | 31 | 331 |
| % Change | 7.6 | n/a | -50.0 | n/a | -22.9 | -50.0 | n/a | ** | 21.1 |
| COMPLETIONS | | , | | | | | | | |
| Q3 2013 | 63 | 0 | 0 | 0 | 13 | 0 | 0 | 12 | 88 |
| Q3 2012 | 43 | 0 | 9 | 0 | 9 | 0 | 0 | 2 | 63 |
| % Change | 46.5 | n/a | -100.0 | n/a | 44.4 | n/a | n/a | ** | 39.7 |
| Year-to-date 2013 | 163 | 0 | 14 | 0 | 42 | 30 | 0 | 12 | 261 |
| Year-to-date 2012 | 122 | 2 | 22 | 0 | 12 | 0 | 0 | 18 | 176 |
| % Change | 33.6 | -100.0 | -36.4 | n/a | ** | n/a | n/a | -33.3 | 48.3 |
| COMPLETED & NOT ABSORB | | , | | | | | | | |
| Q3 2013 | 9 | 0 | 0 | 0 | 4 | - 1 | n/a | n/a | 14 |
| Q3 2012 | I | 0 | 0 | 0 | 2 | 2 | n/a | n/a | 5 |
| % Change | ** | n/a | n/a | n/a | 100.0 | -50.0 | n/a | n/a | 180.0 |
| ABSORBED | | | | | | | | | |
| Q3 2013 | 60 | 0 | 0 | 0 | 11 | 6 | n/a | n/a | 77 |
| Q3 2012 | 45 | 0 | 9 | 0 | 9 | 0 | n/a | n/a | 63 |
| % Change | 33.3 | n/a | -100.0 | n/a | 22.2 | n/a | n/a | n/a | 22.2 |
| Year-to-date 2013 | 157 | 0 | 16 | 0 | 40 | 31 | n/a | n/a | 244 |
| Year-to-date 2012 | 123 | 0 | 22 | 0 | П | - 1 | n/a | n/a | 157 |
| % Change | 27.6 | n/a | -27.3 | n/a | ** | ** | n/a | n/a | 55.4 |

| Single Semi | | Table 1.2: | Housing | Activity | Summar | y by Subr | narket | | | |
|--|------------------------------|------------|----------|----------|----------|-------------|--------|-----------|-----|--------|
| Treehold Single Semi Row, Apt. & Single Row and Semi Apt. & Single, Semi, and Row Other Single Semi Some other Semi Some other Semi Apt. & Single, Semi, and Row Other Semi Apt. & Single, Semi, and Row Other Semi Apt. & Single, Semi, and Row Other Semi Apt. & Single, Semi, and Row Semi Semi Apt. & | | | Th | ird Quar | ter 2013 | | | | | |
| Freehold Single Semi Row, Apt. & Condominum Apt. & Single, Semi, and Row Apt. & Single, Semi, and Row Apt. & Ap | | | | Owne | ership | | | _ | | |
| Single Semi | | | Freehold | | C | Condominium | 1 | Ren | tal | |
| Peterborough City Q3 2013 | | Single | Semi | | Single | | | Semi, and | | Total* |
| Q3 2013 | STARTS | | | | | | | | | |
| Q3 2012 | Peterborough City | | | | | | | | | |
| Cavan Monaghan TP | Q3 2013 | 57 | 0 | 4 | 0 | 5 | 0 | 0 | 65 | 131 |
| Q3 2013 | Q3 2012 | 37 | 0 | 4 | 0 | 0 | 30 | 0 | 12 | 83 |
| Q3 2012 6 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 | Cavan Monaghan TP | | | | | | | | | |
| Douro-Dummer TP | Q3 2013 | 8 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 8 |
| Q3 2013 | Q3 2012 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6 |
| Q3 2012 | Douro-Dummer TP | | | | | | | | | |
| Otonabee-South Monaghan TP Q3 2013 0 <t< td=""><td>Q3 2013</td><td>- 11</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td><td>0</td><td>11</td></t<> | Q3 2013 | - 11 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 11 |
| Q3 2013 | Q3 2012 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 |
| Q3 2012 | Otonabee-South Monaghan TP | | | | | | | | | |
| Smith-Ennismore-Lakefield TP | Q3 2013 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Q3 2013 | Q3 2012 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 19 | 21 |
| Q3 2012 | Smith-Ennismore-Lakefield TP | | | | | | | | | |
| Peterborough CMA Q3 2013 | Q3 2013 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 |
| Q3 2013 | Q3 2012 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| Q3 2013 | Peterborough CMA | | | | | | | | | |
| VINDER CONSTRUCTION Peterborough City | | 79 | 0 | 4 | 0 | 5 | 0 | 0 | 65 | 153 |
| Peterborough City | Q3 2012 | 54 | 0 | 4 | 0 | 0 | 30 | 0 | 31 | 119 |
| Peterborough City | UNDER CONSTRUCTION | | | | | | | | | |
| Q3 2013 | | | | | | | | | | |
| Q3 2012 67 0 18 0 48 60 0 12 Cavan Monaghan TP Q3 2013 21 0 0 0 0 0 0 0 0 0 0 Q3 2012 17 0 0 0 0 0 0 0 0 0 Douro-Dummer TP Q3 2013 30 0 0 0 0 0 0 0 0 0 0 Q3 2012 29 0 0 0 0 0 0 0 0 0 Otonabee-South Monaghan TP Q3 2013 12 0 0 0 0 0 0 0 0 19 Q3 2012 13 0 0 0 0 0 0 0 0 19 | - | 103 | 0 | - 11 | 0 | 32 | 30 | 10 | 111 | 297 |
| Cavan Monaghan TP Q3 2013 21 0 </td <td></td> <td>67</td> <td></td> <td></td> <td>0</td> <td></td> <td>60</td> <td>0</td> <td></td> <td>205</td> | | 67 | | | 0 | | 60 | 0 | | 205 |
| Q3 2013 | | | | | | | | | | |
| Q3 2012 | _ | 21 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 21 |
| Douro-Dummer TP Q3 2013 30 0 0 0 0 0 0 0 Q3 2012 29 0 0 0 0 0 0 0 Otonabee-South Monaghan TP Q3 2013 12 0 0 0 0 0 0 19 Q3 2012 13 0 0 0 0 0 0 19 | | | | | 0 | 0 | 0 | | 0 | 17 |
| Q3 2012 | - | | | | | | | | | |
| Q3 2012 | Q3 2013 | 30 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 30 |
| Otonabee-South Monaghan TP Q3 2013 12 0 0 0 0 0 19 Q3 2012 13 0 0 0 0 0 0 19 | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 29 |
| Q3 2013 | | | | | | | | | | |
| Q3 2012 13 0 0 0 0 0 19 | - | 12 | 0 | 0 | 0 | 0 | 0 | 0 | 19 | 31 |
| | O3 2012 | | 0 | 0 | 0 | 0 | 0 | 0 | | 32 |
| Smith-Ennismore-Lakeiieid I P | Smith-Ennismore-Lakefield TP | , , | | | | | | | | |
| Q3 2013 17 0 0 0 5 0 0 0 | | 17 | 0 | 0 | 0 | 5 | 0 | 0 | 0 | 22 |
| Q3 2012 44 0 4 0 0 0 0 | | | | | | | | | | |
| Peterborough CMA | | | | | | | | | | |
| · · · · · · · · · · · · · · · · · · · | _ | 183 | 0 | - 11 | 0 | 37 | 30 | 10 | 130 | 401 |
| | | | | | | | | | | 331 |

| Single Semi . Single . Semi and . | ot. & :her | Total* |
|--|---------------|------------------|
| Freehold Condominium Rental | | Total* |
| Freehold Condominium | | Total* |
| Single Semi Row, Apt. & Single Semi Semi Apt. & Semi, and Row Other Semi, and Row Other Semi Other Semi Other Other | | i otai" |
| Peterborough City 43 0 0 0 13 0 0 | | |
| Q3 2013 43 0 0 0 13 0 0 | | |
| | | |
| O3 2012 23 0 9 0 9 0 0 | 12 | 68 |
| | 2 | 43 |
| Cavan Monaghan TP | | |
| Q3 2013 3 0 0 0 0 0 0 | 0 | 3 |
| Q3 2012 6 0 0 0 0 0 0 | 0 | 6 |
| Douro-Dummer TP | | |
| Q3 2013 5 0 0 0 0 0 0 | 0 | 5 |
| Q3 2012 4 0 0 0 0 0 0 | 0 | 4 |
| Otonabee-South Monaghan TP | | |
| Q3 2013 0 0 0 0 0 0 | 0 | 0 |
| Q3 2012 7 0 0 0 0 0 0 | 0 | 7 |
| Smith-Ennismore-Lakefield TP | | |
| Q3 2013 12 0 0 0 0 0 0 | 0 | 12 |
| Q3 2012 3 0 0 0 0 0 0 | 0 | 3 |
| Peterborough CMA | | |
| Q3 2013 63 0 0 0 13 0 0 | 12 | 88 |
| Q3 2012 43 0 9 0 9 0 0 | 2 | 63 |
| COMPLETED & NOT ABSORBED | | |
| Peterborough City | | |
| Q3 2013 9 0 0 0 4 I n/a | n/a | 14 |
| Q3 2012 I 0 0 0 2 2 n/a | n/a | 5 |
| Cavan Monaghan TP | | |
| Q3 2013 0 0 0 0 0 n/a | n/a | 0 |
| Q3 2012 0 0 0 0 0 n/a | n/a | 0 |
| Douro-Dummer TP | | |
| Q3 2013 0 0 0 0 0 n/a | n/a | 0 |
| Q3 2012 0 0 0 0 0 n/a | n/a | 0 |
| Otonabee-South Monaghan TP | | |
| Q3 2013 0 0 0 0 0 n/a | n/a | 0 |
| Q3 2012 0 0 0 0 0 n/a | n/a | 0 |
| Smith-Ennismore-Lakefield TP | | - |
| Q3 2013 0 0 0 0 0 n/a | n/a | 0 |
| Q3 2012 0 0 0 0 0 n/a | n/a | 0 |
| Peterborough CMA | | , and the second |
| Q3 2013 9 0 0 4 I n/a | n/a | 14 |
| Q3 2012 I 0 0 0 2 2 n/a | n/a | 5 |

| | Table 1.2: | Housing | Activity | Summ <u>a</u> r | y by Subr | narket | | | |
|------------------------------|------------|---------|----------------------|-----------------|-----------------|-----------------|-----------------------------|-----------------|--------|
| | | | ird Quar | | | | | | |
| | | | Owne | ership | | | Dan | | |
| | Freehold | | Condomi | | | ı | Rental | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* |
| ABSORBED | | | | | | | | | |
| Peterborough City | | | | | | | | | |
| Q3 2013 | 40 | 0 | 0 | 0 | П | 6 | n/a | n/a | 57 |
| Q3 2012 | 25 | 0 | 9 | 0 | 9 | 0 | n/a | n/a | 43 |
| Cavan Monaghan TP | | | | | | | | | |
| Q3 2013 | 3 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | 3 |
| Q3 2012 | 6 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | 6 |
| Douro-Dummer TP | | | | | | | | | |
| Q3 2013 | 5 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | 5 |
| Q3 2012 | 4 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | 4 |
| Otonabee-South Monaghan TP | | | | | | | | | |
| Q3 2013 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | 0 |
| Q3 2012 | 7 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | 7 |
| Smith-Ennismore-Lakefield TP | | | | | | | | | |
| Q3 2013 | 12 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | 12 |
| Q3 2012 | 3 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | 3 |
| Peterborough CMA | | | | | | | | | |
| Q3 2013 | 60 | 0 | 0 | 0 | 11 | 6 | n/a | n/a | 77 |
| Q3 2012 | 45 | 0 | 9 | 0 | 9 | 0 | n/a | n/a | 63 |

| | T | able 1.3: | History o | f Housin | g Starts | | | | |
|----------|--------|-----------|----------------------|----------|-----------------|-----------------|-----------------------------|-----------------|------------------|
| | | Pe | terborou | gh CMA | | | | | |
| | | | 2003 - 2 | 2012 | | | | | |
| | | | Owne | rship | | | D | | |
| | | Freehold | | C | Condominium | | Ren | tai | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* |
| 2012 | 197 | 0 | 18 | 0 | 28 | 30 | 10 | 60 | 343 |
| % Change | -17.6 | -100.0 | -50.0 | n/a | 16.7 | 0.0 | n/a | ** | -2.3 |
| 2011 | 239 | 4 | 36 | 0 | 24 | 30 | 0 | 18 | 351 |
| % Change | -21.9 | 100.0 | 33.3 | n/a | -63.1 | n/a | n/a | ** | -13.1 |
| 2010 | 306 | 2 | 27 | 0 | 65 | 0 | 0 | 4 | 404 |
| % Change | 7.0 | n/a | 0.0 | n/a | ** | n/a | -100.0 | -86.7 | 8.9 |
| 2009 | 286 | 0 | 27 | 0 | 18 | 0 | 10 | 30 | 371 |
| % Change | -4.3 | n/a | -15.6 | -100.0 | -60.9 | n/a | 150.0 | -34.8 | -13.3 |
| 2008 | 299 | 0 | 32 | I | 46 | 0 | 4 | 46 | 428 |
| % Change | -7.7 | -100.0 | -31.9 | n/a | -25.8 | -100.0 | n/a | n/a | -20.7 |
| 2007 | 324 | 2 | 4 7 | 0 | 62 | 105 | 0 | 0 | 540 |
| % Change | 14.5 | n/a | -16.1 | n/a | 59.0 | n/a | n/a | -100.0 | 23.6 |
| 2006 | 283 | 0 | 56 | 0 | 39 | 0 | 0 | 59 | 437 |
| % Change | -37.0 | n/a | 51. 4 | n/a | 25.8 | n/a | -100.0 | ** | -29.4 |
| 2005 | 449 | 0 | 37 | 0 | 31 | 0 | 98 | 4 | 619 |
| % Change | -4.7 | n/a | n/a | n/a | 55.0 | n/a | ** | -81.0 | 20.4 |
| 2004 | 471 | 0 | 0 | 0 | 20 | 0 | 2 | 21 | 514 |
| % Change | 0.6 | n/a | -100.0 | n/a | -16.7 | n/a | -80.0 | ** | -6.0 |
| 2003 | 468 | 0 | 39 | 0 | 24 | 0 | 10 | 3 | 5 4 7 |

| | Table 2: Starts by Submarket and by Dwelling Type Third Quarter 2013 | | | | | | | | | | | | |
|------------------------------|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|-------------|--|--|
| | Sin | gle | Se | mi | Ro | ow | Apt. & | Other | | Total | | | |
| Submarket | Q3 2013 | Q3 2012 | Q3 2013 | Q3 2012 | Q3 2013 | Q3 2012 | Q3 2013 | Q3 2012 | Q3 2013 | Q3 2012 | % Change | | |
| Peterborough City | 57 | 37 | 0 | 0 | 9 | 0 | 65 | 46 | 131 | 83 | 57.8 | | |
| Cavan Monaghan TP | 8 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 8 | 6 | 33.3 | | |
| Douro-Dummer TP | - 11 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | - 11 | 7 | 57.1 | | |
| Otonabee-South Monaghan TP | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 19 | 0 | 21 | -100.0 | | |
| Smith-Ennismore-Lakefield TP | 3 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 2 | 50.0 | | |
| Peterborough CMA | 79 | 54 | 0 | 0 | 9 | 0 | 65 | 65 | 153 | 119 | 28.6 | | |

| Т | Table 2.1: Starts by Submarket and by Dwelling Type | | | | | | | | | | | | |
|------------------------------|---|------|------|------|------|------|--------|-------|-------|------|--------|--|--|
| | January - September 2013 | | | | | | | | | | | | |
| | Sing | gle | Sei | mi | Ro | w | Apt. & | Other | Total | | | | |
| Submarket | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | % | | |
| | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | Change | | |
| Peterborough City | 114 | 68 | 0 | 2 | 31 | 26 | 82 | 46 | 227 | 142 | 59.9 | | |
| Cavan Monaghan TP | 14 | 13 | 0 | 0 | 0 | 0 | 0 | 0 | 14 | 13 | 7.7 | | |
| Douro-Dummer TP | 17 | 17 | 0 | 0 | 0 | 0 | 0 | 0 | 17 | 17 | 0.0 | | |
| Otonabee-South Monaghan TP | 0 | 12 | 0 | 0 | 0 | 0 | 0 | 19 | 0 | 31 | -100.0 | | |
| Smith-Ennismore-Lakefield TP | 14 | 17 | 0 | 0 | 5 | 4 | 0 | 0 | 19 | 21 | -9.5 | | |
| Peterborough CMA | 159 | 127 | 0 | 2 | 36 | 30 | 82 | 65 | 277 | 224 | 23.7 | | |

| Table 2.2: Start | Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market Third Quarter 2013 | | | | | | | | | | | |
|------------------------------|---|---|---------|---------|---------|---------|---------|---------|--|--|--|--|
| | | Ro | w | | | Apt. & | Other | | | | | |
| Submarket | | Freehold and Rental Freehold and Rental Condominium | | | | | | | | | | |
| | Q3 2013 | Q3 2012 | Q3 2013 | Q3 2012 | Q3 2013 | Q3 2012 | Q3 2013 | Q3 2012 | | | | |
| Peterborough City | 9 | 0 | 0 | 0 | 0 | 34 | 65 | 12 | | | | |
| Cavan Monaghan TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | |
| Douro-Dummer TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | |
| Otonabee-South Monaghan TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 19 | | | | |
| Smith-Ennismore-Lakefield TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | |
| Peterborough CMA | 9 | 0 | 0 | 0 | 0 | 34 | 65 | 31 | | | | |

| Table 2.3: Start | Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market January - September 2013 | | | | | | | | | | | |
|------------------------------|---|---|----------|----------|----------|----------|----------|----------|--|--|--|--|
| | | Ro | ow . | | | Apt. & | Other | | | | | |
| Submarket | | Freehold and Condominium Rental Freehold and Condominium Rental | | | | | | | | | | |
| | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | | | | |
| Peterborough City | 31 | 26 | 0 | 0 | 0 | 34 | 82 | 12 | | | | |
| Cavan Monaghan TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | |
| Douro-Dummer TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | |
| Otonabee-South Monaghan TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 19 | | | | |
| Smith-Ennismore-Lakefield TP | 5 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | | | | |
| Peterborough CMA | 36 | 30 | 0 | 0 | 0 | 34 | 82 | 31 | | | | |

| Table 2.4: Starts by Submarket and by Intended Market Third Quarter 2013 | | | | | | | | | | | |
|--|---------|---------|---------|---------|---------|---------|---------|---------|--|--|--|
| Submarket | Free | hold | Condo | minium | Rer | ntal | Tot | al* | | | |
| Submarket | Q3 2013 | Q3 2012 | | | |
| Peterborough City | 61 | 41 | 5 | 30 | 65 | 12 | 131 | 83 | | | |
| Cavan Monaghan TP | 8 | 6 | 0 | 0 | 0 | 0 | 8 | 6 | | | |
| Douro-Dummer TP | - 11 | 7 | 0 | 0 | 0 | 0 | 11 | 7 | | | |
| Otonabee-South Monaghan TP | 0 | 2 | 0 | 0 | 0 | 19 | 0 | 21 | | | |
| Smith-Ennismore-Lakefield TP | 3 | 2 | 0 | 0 | 0 | 0 | 3 | 2 | | | |
| Peterborough CMA | 83 | 58 | 5 | 30 | 65 | 31 | 153 | 119 | | | |

| Table 2.5: Starts by Submarket and by Intended Market January - September 2013 | | | | | | | | | | | |
|---|----------|----------|----------|----------|----------|----------|----------|----------|--|--|--|
| Submarket | Free | hold | Condo | minium | Rer | ntal | Tot | :al* | | | |
| Submarket | YTD 2013 | YTD 2012 | | | |
| Peterborough City | 123 | 78 | 22 | 52 | 82 | 12 | 227 | 142 | | | |
| Cavan Monaghan TP | 14 | 13 | 0 | 0 | 0 | 0 | 14 | 13 | | | |
| Douro-Dummer TP | 17 | 17 | 0 | 0 | 0 | 0 | 17 | 17 | | | |
| Otonabee-South Monaghan TP | 0 | 12 | 0 | 0 | 0 | 19 | 0 | 31 | | | |
| Smith-Ennismore-Lakefield TP | 14 | 21 | 5 | 0 | 0 | 0 | 19 | 21 | | | |
| Peterborough CMA | 168 | 141 | 27 | 52 | 82 | 31 | 277 | 224 | | | |

| Tab | Table 3: Completions by Submarket and by Dwelling Type Third Quarter 2013 | | | | | | | | | | | |
|------------------------------|---|---------|---------|---------|---------|---------|--------------|---------|---------|---------|-------------|--|
| | Single | | Se | mi | Row | | Apt. & Other | | Total | | | |
| Submarket | Q3 2013 | Q3 2012 | Q3 2013 | Q3 2012 | Q3 2013 | Q3 2012 | Q3 2013 | Q3 2012 | Q3 2013 | Q3 2012 | % Change | |
| Peterborough City | 43 | 23 | 2 | 6 | - 11 | 12 | 12 | 2 | 68 | 43 | 58.1 | |
| Cavan Monaghan TP | 3 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 6 | -50.0 | |
| Douro-Dummer TP | 5 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 4 | 25.0 | |
| Otonabee-South Monaghan TP | 0 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | -100.0 | |
| Smith-Ennismore-Lakefield TP | 0 | 0 | 0 | 0 | 12 | 3 | ** | | | | | |
| Peterborough CMA | 63 | 43 | 2 | 6 | - 11 | 12 | 12 | 2 | 88 | 63 | 39.7 | |

| Table | Table 3.1: Completions by Submarket and by Dwelling Type | | | | | | | | | | | | |
|------------------------------|--|------|------|------|------|------|--------------|------|------|-------|--------------|--|--|
| January - September 2013 | | | | | | | | | | | | | |
| | Sing | gle | Sei | mi | Ro | w | Apt. & Other | | | Total | | | |
| Submarket | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | % | | |
| | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | Change | | |
| Peterborough City | 103 | 84 | 4 | 8 | 52 | 28 | 42 | 18 | 201 | 138 | 4 5.7 | | |
| Cavan Monaghan TP | 10 | 12 | 0 | 0 | 0 | 0 | 0 | 0 | 10 | 12 | -16.7 | | |
| Douro-Dummer TP | 13 | 10 | 0 | 0 | 0 | 0 | 0 | 0 | 13 | 10 | 30.0 | | |
| Otonabee-South Monaghan TP | 0 | 9 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 9 | -100.0 | | |
| Smith-Ennismore-Lakefield TP | 0 | 0 | 0 | 0 | 0 | 37 | 7 | ** | | | | | |
| Peterborough CMA | 163 | 122 | 4 | 8 | 52 | 28 | 42 | 18 | 261 | 176 | 48.3 | | |

| Table 3.2: Complet | Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market Third Quarter 2013 | | | | | | | | | | | | |
|------------------------------|---|---------|---------|---------|------------------|---------|---------|---------|--|--|--|--|--|
| Row Apt. & Other | | | | | | | | | | | | | |
| Submarket | Freeho Condor | | Rer | ntal | Freeho Condor | | Rental | | | | | | |
| | Q3 2013 | Q3 2012 | Q3 2013 | Q3 2012 | Q3 2013 | Q3 2012 | Q3 2013 | Q3 2012 | | | | | |
| Peterborough City | П | 12 | 0 | 0 | 0 | 0 | 12 | 2 | | | | | |
| Cavan Monaghan TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| Douro-Dummer TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| Otonabee-South Monaghan TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| Smith-Ennismore-Lakefield TP | 0 0 0 0 0 0 | | | | | | | | | | | | |
| Peterborough CMA | П | 12 | 0 | 0 | 0 | 0 | 12 | 2 | | | | | |

| Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market January - September 2013 | | | | | | | | | | | | |
|--|-----------------|-------------|----------|----------|-----------------|----------|----------|----------|--|--|--|--|
| Row Apt. & Other | | | | | | | | | | | | |
| Submarket | Freeho Condo | | Rer | ntal | Freeho Condo | | Rental | | | | | |
| | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | | | | |
| Peterborough City | 52 | 28 | 0 | 0 | 30 | 0 | 12 | 18 | | | | |
| Cavan Monaghan TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | |
| Douro-Dummer TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | |
| Otonabee-South Monaghan TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | |
| Smith-Ennismore-Lakefield TP | 0 | 0 0 0 0 0 0 | | | | | | | | | | |
| Peterborough CMA | 52 | 28 | 0 | 0 | 30 | 0 | 12 | 18 | | | | |

| Table 3.4: | Table 3.4: Completions by Submarket and by Intended Market Third Quarter 2013 | | | | | | | | | | | | |
|--|---|---------|---------|---------|---------|---------|---------|---------|--|--|--|--|--|
| Submarket Freehold Condominium Rental Total* | | | | | | | | | | | | | |
| Submarket | Q3 2013 | Q3 2012 | Q3 2013 | Q3 2012 | Q3 2013 | Q3 2012 | Q3 2013 | Q3 2012 | | | | | |
| Peterborough City | 43 | 32 | 13 | 9 | 12 | 2 | 68 | 43 | | | | | |
| Cavan Monaghan TP | 3 | 6 | 0 | 0 | 0 | 0 | 3 | 6 | | | | | |
| Douro-Dummer TP | 5 | 4 | 0 | 0 | 0 | 0 | 5 | 4 | | | | | |
| Otonabee-South Monaghan TP | 0 | 7 | 0 | 0 | 0 | 0 | 0 | 7 | | | | | |
| Smith-Ennismore-Lakefield TP | · · · · · · · · · · · · · · · · · · · | | | | | | | | | | | | |
| Peterborough CMA | 63 | 52 | 13 | 9 | 12 | 2 | 88 | 63 | | | | | |

| Table 3.5: | Table 3.5: Completions by Submarket and by Intended Market January - September 2013 | | | | | | | | | | | | |
|---|--|----------|----------|----------|----------|----------|----------|----------|--|--|--|--|--|
| Submarket Freehold Condominium Rental Total | | | | | | | | | | | | | |
| Submarket | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | | | | | |
| Peterborough City | 117 | 108 | 72 | 12 | 12 | 18 | 201 | 138 | | | | | |
| Cavan Monaghan TP | 10 | 12 | 0 | 0 | 0 | 0 | 10 | 12 | | | | | |
| Douro-Dummer TP | 13 | 10 | 0 | 0 | 0 | 0 | 13 | 10 | | | | | |
| Otonabee-South Monaghan TP | 0 | 9 | 0 | 0 | 0 | 0 | 0 | 9 | | | | | |
| Smith-Ennismore-Lakefield TP | Smith-Ennismore-Lakefield TP 37 7 0 0 0 0 37 | | | | | | | | | | | | |
| Peterborough CMA | 177 | 146 | 72 | 12 | 12 | 18 | 261 | 176 | | | | | |

| | Table 4: Absorbed Single-Detached Units by Price Range | | | | | | | | | | | | |
|---------------------------|--|--------------|--------------------------|--------------|---------|--------------------------|-------|---------------|-------------|--------------|-------|----------------------|-----------------------|
| Third Quarter 2013 | | | | | | | | | | | | | |
| | | | | | Price F | Ranges | | | | | | | |
| Submarket | < \$25 | 0,000 | \$250,000 - \$299,999 | | | \$300,000 - \$349,999 | | 000 - ,999 | \$400,000 + | | Total | Median Price (\$) | Average Price (\$) |
| | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | | rrice (\$) | rrice (\$) |
| Peterborough City | | | | | | | | | | | | | |
| Q3 2013 | - 11 | 27.5 | - 11 | 27.5 | 13 | 32.5 | 5 | 12.5 | 0 | 0.0 | 40 | 289,000 | 294,574 |
| Q3 2012 | 6 | 24.0 | 13 | 52.0 | 5 | 20.0 | 1 | 4.0 | 0 | 0.0 | 25 | 289,900 | 283,150 |
| Year-to-date 2013 | 15 | 15.5 | 26 | 26.8 | 40 | 41.2 | 12 | 12.4 | 4 | 4.1 | 97 | 323,900 | 317,392 |
| Year-to-date 2012 | 18 | 21.2 | 41 | 48.2 | 12 | 14.1 | 14 | 16.5 | 0 | 0.0 | 85 | 289,990 | 297,096 |
| Cavan Monaghan TP | | | | | | | | | | | | | |
| Q3 2013 | 0 | 0.0 | I | 50.0 | I | 50.0 | 0 | 0.0 | 0 | 0.0 | 2 | | |
| Q3 2012 | 0 | 0.0 | 2 | 33.3 | 2 | 33.3 | I | 16.7 | - 1 | 16.7 | 6 | | |
| Year-to-date 2013 | 0 | 0.0 | 3 | 33.3 | 2 | 22.2 | - 1 | 11.1 | 3 | 33.3 | 9 | | |
| Year-to-date 2012 | 0 | 0.0 | 6 | 50.0 | 3 | 25.0 | 1 | 8.3 | 2 | 16.7 | 12 | 304,500 | 341,083 |
| Douro-Dummer TP | | | | | | | | | | | | | |
| Q3 2013 | 2 | 40.0 | 2 | 40.0 | 0 | 0.0 | 0 | 0.0 | 1 | 20.0 | 5 | | |
| Q3 2012 | 1 | 25.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 3 | 75.0 | 4 | | |
| Year-to-date 2013 | 4 | 33.3 | 4 | 33.3 | 0 | 0.0 | 2 | 16.7 | 2 | 16.7 | 12 | 279,000 | 336,825 |
| Year-to-date 2012 | 3 | 30.0 | - 1 | 10.0 | I | 10.0 | 0 | 0.0 | 5 | 50.0 | 10 | 379,000 | 419,200 |
| Otonabee-South Monaghan | TP | | | | | | | | | | | | |
| Q3 2013 | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | | |
| Q3 2012 | 0 | 0.0 | 1 | 20.0 | I | 20.0 | 0 | 0.0 | 3 | 60.0 | 5 | | |
| Year-to-date 2013 | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | | |
| Year-to-date 2012 | 0 | 0.0 | 3 | 42.9 | I | 14.3 | 0 | 0.0 | 3 | 42.9 | 7 | | |
| Smith-Ennismore-Lakefield | ГР | | | | | | | | | | | | |
| Q3 2013 | 3 | 33.3 | 2 | 22.2 | 0 | 0.0 | 3 | 33.3 | 1 | 11.1 | 9 | | |
| Q3 2012 | 2 | 66.7 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | - 1 | 33.3 | 3 | | |
| Year-to-date 2013 | 10 | 30.3 | 10 | 30.3 | 2 | 6.1 | 3 | 9.1 | 8 | 24.2 | 33 | 279,000 | 323,933 |
| Year-to-date 2012 | 2 | 28.6 | I | 14.3 | 0 | 0.0 | I | 14.3 | 3 | 42.9 | 7 | | |
| Peterborough CMA | | | | | | | | | | | | | |
| Q3 2013 | 16 | 28.6 | 16 | 28.6 | 14 | 25.0 | 8 | 14.3 | 2 | 3.6 | 56 | 289,000 | 300,533 |
| Q3 2012 | 9 | 20.9 | 16 | 37.2 | 8 | 18.6 | 2 | 4.7 | 8 | 18.6 | | 289,990 | 324,576 |
| Year-to-date 2013 | 29 | 19.2 | 43 | 28.5 | 44 | 29.1 | 18 | 11.9 | 17 | 11.3 | 151 | 306,990 | 324,813 |
| Year-to-date 2012 | 23 | 19.0 | 52 | 43.0 | 17 | 14.0 | 16 | 13.2 | 13 | 10.7 | 121 | 289,990 | 322,844 |

Source: CMHC (Market Absorption Survey)

| Table 4 | Table 4.1: Average Price (\$) of Absorbed Single-detached Units Third Quarter 2013 | | | | | | | | | | | | |
|------------------------------|--|---------|----------|----------|----------|----------|--|--|--|--|--|--|--|
| Submarket | Q3 2013 | Q3 2012 | % Change | YTD 2013 | YTD 2012 | % Change | | | | | | | |
| Peterborough City | 294,574 | 283,150 | 4.0 | 317,392 | 297,096 | 6.8 | | | | | | | |
| Cavan Monaghan TP | | | n/a | | 341,083 | n/a | | | | | | | |
| Douro-Dummer TP | | | n/a | 336,825 | 419,200 | -19.7 | | | | | | | |
| Otonabee-South Monaghan TP | | | n/a | | | n/a | | | | | | | |
| Smith-Ennismore-Lakefield TP | | | n/a | 323,933 | | n/a | | | | | | | |
| Peterborough CMA | 300,533 | 324,576 | -7.4 | 324,813 | 322,844 | 0.6 | | | | | | | |

Source: CMHC (Market Absorption Survey)

| | | Table | 5: MLS® | | | | rborough | | | |
|------|-----------|-----------------|------------|-----------------------|---|---------------------------------|--|------------------------------------|------------|--|
| | | | | Third C | Quarter 20 |)13 | | | | |
| | | Number of Sales | Yr/Yr² (%) | Sales SA ¹ | Number of New Listings ¹ | New Listings SA ¹ | Sales-to- New Listings SA ² | Average Price ^I (\$) | Yr/Yr² (%) | Average Price ¹ (\$) SA |
| 2012 | January | 93 | 3.3 | 198 | 342 | 425 | 46.6 | 259,756 | 11.9 | 281,505 |
| | February | 137 | 0.0 | 188 | 382 | 421 | 44.7 | 240,842 | 0.7 | 256,088 |
| | March | 211 | 6.6 | 220 | 565 | 412 | 53.4 | 235,404 | -4.8 | 240,925 |
| | April | 309 | 24.6 | 234 | 527 | 408 | 57. 4 | 270,841 | 8.3 | 271,806 |
| | May | 302 | 3.8 | 221 | 573 | 406 | 54.4 | 270,891 | 5.7 | 260,968 |
| | June | 290 | 2.8 | 227 | 519 | 396 | 57.3 | 273,632 | -0.2 | 265,079 |
| | July | 275 | 5.4 | 220 | 4 31 | 374 | 58.8 | 276,707 | 1.4 | 261,344 |
| | August | 247 | 0.0 | 224 | 386 | 381 | 58.8 | 268,981 | 9.0 | 268,896 |
| | September | 179 | -28.7 | 163 | 347 | 344 | 47.4 | 277,067 | 14.5 | 267,343 |
| | October | 232 | 22.1 | 225 | 368 | 439 | 51.3 | 262,050 | 0.4 | 259,573 |
| | November | 174 | -8.9 | 221 | 267 | 412 | 53.6 | 247,268 | -1.8 | 247,350 |
| | December | 104 | -14.0 | 212 | 136 | 426 | 49.8 | 276,770 | 7.5 | 279,331 |
| 2013 | January | 100 | 7.5 | 211 | 350 | 423 | 49.9 | 240,356 | -7.5 | 260,185 |
| | February | 153 | 11.7 | 214 | 284 | 325 | 65.8 | 253,216 | 5.1 | 268,891 |
| | March | 195 | -7.6 | 208 | 514 | 402 | 51.7 | 267,161 | 13.5 | 273,339 |
| | April | 252 | -18.4 | 196 | 557 | 400 | 49.0 | 260,091 | -4.0 | 261,564 |
| | May | 288 | -4.6 | 209 | 577 | 407 | 51.4 | 281,913 | 4.1 | 271,825 |
| | June | 289 | -0.3 | 217 | 495 | 389 | 55.8 | 275,479 | 0.7 | 264,306 |
| | July | 283 | 2.9 | 221 | 500 | 431 | 51.3 | 271,968 | -1.7 | 259,947 |
| | August | 256 | 3.6 | 218 | 439 | 430 | 50.7 | 270,179 | 0.4 | 269,565 |
| | September | 218 | 21.8 | 202 | 387 | 401 | 50.4 | 282,624 | 2.0 | 271, 4 52 |
| | October | | | | | | | | | |
| | November | | | | | | | | | |
| | December | | | | | | | | | |
| | Q3 2012 | 701 | -7.6 | | 1,164 | | | 274,077 | 7.8 | |
| | Q3 2013 | 757 | 8.0 | | 1,326 | | | 274,432 | 0.1 | |
| | YTD 2012 | 2,043 | 1.9 | | 4,072 | | | 266,178 | 4.8 | |
| | YTD 2013 | 2,034 | -0.4 | | 4,103 | | | 269,895 | 1.4 | |

 $\ensuremath{\mathsf{MLS}} \ensuremath{\mathbb{B}}$ is a registered trademark of the Canadian Real Estate Association (CREA).

Source: CREA

²Source: CMHC, adapted from MLS® data supplied by CREA

| | | | 1 | | : Economi ird Quart | | ors | | | |
|------|-----------|---------------------------|--------------------------------|------------------|---------------------------------|-------------------|-------------------------|-----------------------------|------------------------------|------------------------------------|
| | | Inter | est Rates | | NHPI, | CPI, 2002 | | Peterborough L | abour Market | |
| | | P & I Per \$100,000 | Mortgag (% I Yr. Term | | Total, (Ontario) 2007=100 | =100 (Ontario) | Employment SA (,000) | Unemployment Rate (%) SA | Participation Rate (%) SA | Average Weekly Earnings (\$) |
| 2012 | January | 598 | 3.50 | 5.29 | 112.3 | 120.6 | 64. I | 7.2 | 67.3 | 745 |
| | February | 595 | 3.20 | 5.24 | 112.7 | 121.4 | 64.4 | 7.5 | 67.8 | 753 |
| | March | 595 | 3.20 | 5.24 | 113.3 | 122.0 | 64.0 | 9.6 | 68.8 | 742 |
| | April | 607 | 3.20 | 5.44 | 113.6 | 122.4 | 64.6 | 9.6 | 69.6 | 764 |
| | May | 601 | 3.20 | 5.34 | 114.1 | 122.4 | 65.4 | 9.2 | 70.0 | 773 |
| | June | 595 | 3.20 | 5.24 | 114.5 | 121.6 | 64.9 | 8.2 | 68.7 | 790 |
| | July | 595 | 3.10 | 5.2 4 | 114.6 | 121.4 | 63.0 | 7.4 | 66.0 | 798 |
| | August | 595 | 3.10 | 5.24 | 114.9 | 121.8 | 59.5 | 7.0 | 62.1 | 816 |
| | September | 595 | 3.10 | 5.24 | 115.3 | 122.0 | 56.6 | 6.3 | 58.6 | 827 |
| | October | 595 | 3.10 | 5.2 4 | 115.6 | 122.2 | 53.8 | 6.1 | 55.6 | 837 |
| | November | 595 | 3.10 | 5.24 | 115.9 | 121.9 | 53.0 | 7.0 | 55.2 | 854 |
| | December | 595 | 3.00 | 5.2 4 | 116.0 | 121.3 | 51.6 | 8.5 | 54.7 | 865 |
| 2013 | January | 595 | 3.00 | 5.2 4 | 116.2 | 121.3 | 50.8 | 9.8 | 54.6 | 865 |
| | February | 595 | 3.00 | 5.24 | 116.2 | 122.8 | 50.2 | 9.9 | 53.9 | 839 |
| | March | 590 | 3.00 | 5.14 | 116.3 | 123.2 | 49.1 | 10.2 | 53.0 | 832 |
| | April | 590 | 3.00 | 5.14 | 116.5 | 122.9 | 50.0 | 11.7 | 54.8 | 824 |
| | May | 590 | 3.00 | 5.14 | 116.6 | 123.0 | 51.6 | 11.9 | 56.8 | 805 |
| | June | 590 | 3.14 | 5.14 | 116.6 | 123.2 | 55.7 | 10.7 | 60.3 | 775 |
| | July | 590 | 3.14 | 5.14 | 116.9 | 123.4 | 57.7 | 9.6 | 61.7 | 767 |
| | August | 601 | 3.14 | 5.34 | 117.0 | 123.4 | 59.3 | 8.8 | 62.8 | 777 |
| | September | 601 | 3.14 | 5.34 | | 123.5 | 59.2 | 7.5 | 62.0 | 774 |
| | October | | | | | | | | | |
| | November | | | | | | | | | |
| | December | | | | | | | | | |

[&]quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

[&]quot;NHPI" means New Housing Price Index

[&]quot;CPI" means Consumer Price Index

[&]quot;SA" means Seasonally Adjusted

METHODOLOGY

Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2011 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

DWELLING TYPES:

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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