HOUSING MARKET INFORMATION

HOUSING NOW Montréal CMA

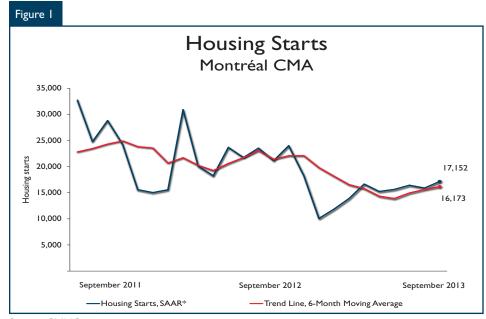


CANADA MORTGAGE AND HOUSING CORPORATION

Date Released: October 2013

Highlights

- The upward trend in housing starts observed in the last few months reflected a brisker pace of new housing activity compared to previous months. Still, the trend remained lower than that observed in 2012.
- For the first nine months of 2013, starts were down in all geographic sectors and in all market segments.
- On the resale market, active listings have risen significantly in the last nine months.



Source: CMHC

*SAAR1: Seasonally Adjusted Annual Rate

Table of Contents

- Highlights
- 2 New home market
- 2 Resale market
- 3 Sales down 10 per cent after nine months this year
- 4 Economy at a glance: employment in the province
- 6 Map Montréal CMA
- 8 Report Tables
- 30 Methodology
- 30 Definitions

SUBSCRIBE NOW!

Access CMHC's Market Analysis Centre publications quickly and conveniently on the Order Desk at www.cmhc.ca/housingmarketinformation. View, print, download or subscribe to get market information e-mailed to you on the day it is released. CMHC's electronic suite of national standardized products is available for free.





¹ All starts figures in this release, other than actual starts and the trend estimate, are seasonally adjusted annual rates (SAAR)—that is, monthly figures adjusted to remove normal seasonal variation and multiplied by 12 to reflect annual levels. By removing seasonal ups and downs, seasonal adjustment allows for a comparison from one season to the next and from one month to the next. Reporting monthly figures at annual rates indicates the annual level of starts that would be obtained if the monthly pace were maintained for 12 months. This facilitates comparison of the current pace of activity to annual forecasts as well as to historical annual levels.

New home market

Housing starts in the Montréal census metropolitan area (CMA) were trending at 16,173 in September, compared to 15,631 units in August, according to Canada Mortgage and Housing Corporation (CMHC). The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR) of housing starts.

As in the two previous months, the housing starts trend rose in September. However, this trend still remained below the levels observed in 2012 and during recent years. Demand for new housing is limited by modest economic conditions and a softer resale market.

The stand-alone monthly SAAR was 17,152 units in September, up from 15,900 in August.

According to the actual data, 1,402 dwellings were started in the Montréal CMA in September 2013, compared to 1,916 during the same month in 2012, for an overall decrease of 27 per cent. The slowdown in housing starts was observed in all market segments, with more significant drops recorded for homeowner housing (-33 per cent) and rental housing (-41 per cent)². The decline registered in September was in line with the downward trend in starts observed in the Montréal CMA since the beginning of the year.

In fact, for the first nine months of the year, total starts in the CMA revealed a drop of 27 per cent from the same period a year earlier. The slowdown affected all market segments, with decreases of 33 per cent for freehold (single-detached, semi-detached and row) homes, 25 per cent for condominiums and 24 per cent for rental housing. For the condominium segment, in particular, the large inventory of completed and unabsorbed units on the new home market partly explains the decline in activity on the resale market.

The year-to-date results showed a similar trend by geographic sector. The decreases in starts for January to September were 33 per cent on the Island of Montréal, 28 per cent in Laval, 8 per cent on the North Shore, 31 per cent on the South Shore and 50 per cent in Vaudreuil-Soulanges.

Resale market

According to the latest Centris® housing statistics from the Quebec Federation of Real Estate Boards (QFREB), 7,320 Centris® sales were registered in the Montréal CMA in the third quarter of 2013, for an increase of 2 per cent over the same period a year earlier. Although demand for existing homes rose only slightly, the gain recorded this past quarter was

the first since the second quarter of 2012. Among the market segments, sales increased by 2 per cent in each of them, except plexes, where activity went up by 7 per cent.

In the third quarter, the number of existing homes for sale in the CMA continued to grow. In fact, overall active Centris® listings increased by 15 per cent, mainly on account of the hike in the condominium segment (+21 per cent). Active Centris® listings of single-family houses and plexes went up more moderately, as they rose by 11 per cent and 10 per cent, respectively.

With this large increase in supply and small increase in demand, resale market conditions continued to ease in the third quarter. The single-family home and plex segments remained balanced in the third quarter (12-month moving average). In the case of condominiums, however, the market was still favourable to buyers.



Source: QFREB by the Centris® system

^{*} Last four quarters

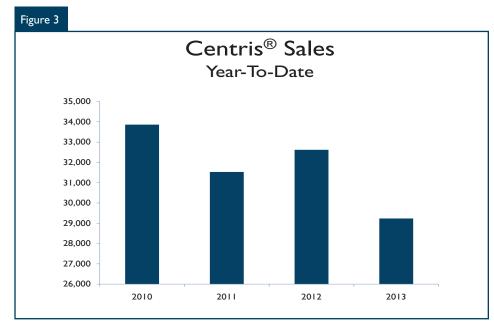
 $^{^{2}}$ In this report, the data presented on the rental segment exclude co-operative housing starts.

The overall average Centris® price reached \$326,419 in the third quarter, down by 0.3 per cent from the same period in 2012. Only one market segment still showed positive growth in prices this past quarter. Reflecting softer market conditions, average Centris® prices fell slightly for plexes (-3.5 per cent) and condominiums (-1.1 per cent) and posted a small increase in the case of single-family houses (+1.5 per cent).

Sales down 10 per cent after nine months this year

During the first nine months of the year, 29,236 dwellings were sold in all, for a drop of 10 per cent from the same period last year. At the same time, active listings were up by 14 per cent (to 30,734 units), rising by 7 per cent for single-family houses, by 10 per cent for plexes and by 24 per cent for condominiums. This increase in

supply was essentially due to the fact that homes for sale have been staying on the market longer, as new listings increased by only I per cent from a year earlier. The overall growth in prices in 2013 has reached I per cent, which is relatively low compared to the historical average.



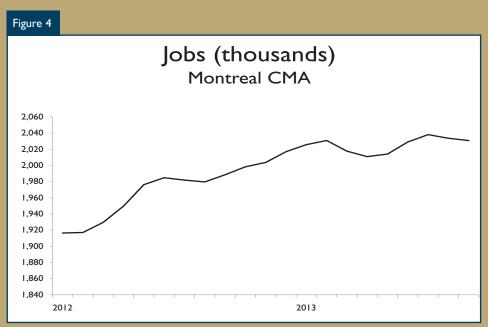
Source: QFREB by the Centris® system

Economy at a glance: employment in the province

The state of the job market in the province of Quebec is one the factors accounting for the moderation in demand on the real estate market. From January to September 2013, just over 4 million Quebec residents were employed, up slightly (+1.4 per cent) over the same period last year. It is important to mention, however, that this gain occurred mainly at the beginning of the year and that the trend on Quebec's labour market has been on the decline for the past few months now.

An analysis of the data by CMA revealed significant disparities. Montréal was in the lead on the employment front, with an increase of 2.9 per cent, while all the other CMAs across the province registered decreases. The declines were relatively more significant in Trois-Rivières and Sherbrooke, as these areas recorded drops of 5.8 per cent and 3.6 per cent, respectively. Then came Gatineau (2.1 per cent), Saguenay (-1.6 per cent) and Québec (-0.4 per cent).

In areas outside Quebec's CMAs, employment also posted a gain (+1 per cent) for the first nine months of the year. It should be recalled that these smaller centres account for 30 per cent of the jobs in the province.



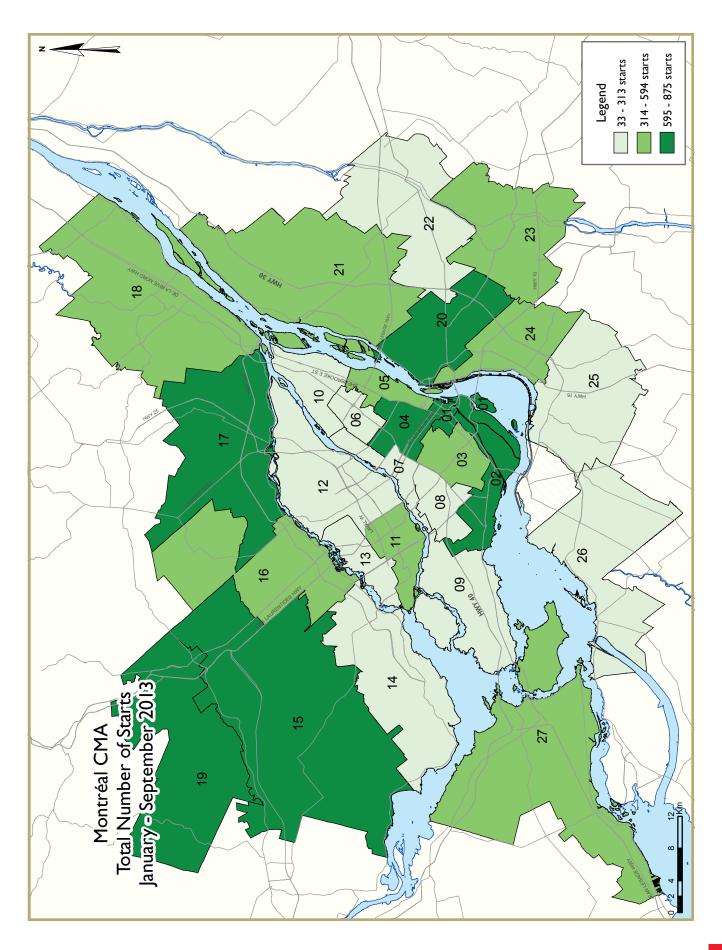
Source: Statistics Canada, Labour Force Survey, deseasonalized data



Housing market intelligence you can count on







	ZONE DESCRIPTIONS - MONTRÉAL CMA
Zone I	Downtown Montréal (bordered on the east by Amherst Street, on the west by Guy Street and on the north by Chemin Remembrance and Des Pins Avenue), Île-des-Soeurs.
Zone 2	Dorval, L'Île-Dorval, Montréal (Lachine, LaSalle, Le Sud-Ouest, Verdun).
Zone 3	Côte-Saint-Luc, Hampstead, Montréal (Côte-des-Neiges, Notre-Dame-de-Grâce, Outremont), Montréal-Ouest, Mont-Royal, Westmount.
Zone 4	Montréal (Parc-Extension, Plateau Mont-Royal, Rosemont (including La Petite-Patrie), Saint-Michel, Villeray).
Zone 5	Montréal (Mercier, Hochelaga-Maisonneuve, Centre-Sud).
Zone 6	Montréal (Anjou, Saint-Léonard).
Zone 7	Montréal (Ahuntsic, Cartierville, Montréal-Nord).
Zone 8	Montréal (Saint-Laurent).
Zone 9	Beaconsfield, Baie-d'Urfé, Dollard-des-Ormeaux, Kirkland, Pointe-Claire, Sainte-Anne-de-Bellevue, Senneville, Montréal (L'Île-Bizard, Pierrefonds, Roxboro, Sainte-Geneviève).
Zone 10	Montréal-Est, Montréal (Pointe-aux-Trembles, Rivière-des-Prairies).
Zone II	Laval (Chomedey, Sainte-Dorothée, Laval-sur-le-Lac).
Zone I2	Laval (Auteuil, Duvernay, Laval-des-Rapides, Pont-Viau, Saint-François, Saint-Vincent-de-Paul, Vimont).
Zone 13	Laval (Fabreville, Laval-Ouest, Sainte-Rose).
Zone 14	MRC Deux-Montagnes (Deux-Montagnes, Oka, Pointe-Calumet, Saint-Eustache, Saint-Joseph-du-Lac, Sainte-Marthe-sur-le-Lac).
Zone 15	Mirabel, Saint-Placide
Zone 16	MRC Thérèse-de-Blainville (Blainville, Boisbriand, Bois-des-Filion, Lorraine, Rosemère, Sainte-Anne-des-Plaines, Sainte-Thérèse)
Zone 17	MRC Les Moulins (Terrebonne, Mascouche).
Zone 18	Charlemagne, Lavaltrie, L'Assomption, Repentigny, Saint-Sulpice, L'Épiphanie
Zone 19	Gore, Saint-Colomban, Saint-Jérôme.
Zone 20	Longueuil.
Zone 21	Boucherville, Saint-Amable, Sainte-Julie, Varennes, Verchères
Zone 22	Beloeil, McMasterville, Mont-Saint-Hilaire, Otterburn Park, Saint-Basile-le-Grand, Saint-Bruno-de-Montarville, Saint-Mathieu-de-Beloeil.
Zone 23	Carignan, Chambly, Richelieu, Saint-Mathias-sur-Richelieu.
Zone 24	Brossard, La Prairie, Saint-Lambert.
Zone 25	Candiac, Delson, Saint-Constant, Saint-Mathieu, Saint-Philippe, Sainte-Catherine.
Zone 26	Beauharnois, Châteauguay, Léry, Mercier, Saint-Isidore.
Zone 27	Hudson, Les Cèdres, L'Île-Cadieux, L'Île-Perrot, Notre-Dame-de-L'Île-Perrot, Pincourt, Pointe-des-Cascades, Saint-Lazare, Terrasse-Vaudreuil, Vaudreuil-Dorion, Vaudreuil-sur-le-Lac, Saint-Zotique, Coteau-du-Lac M, Les Coteaux M

HOUSING NOW REPORT TABLES

Available in ALL reports:

- I Housing Starts (SAAR and Trend)
- I.I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

Available in SELECTED Reports:

- 1.2 Housing Activity Summary by Submarket
- 1.3 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

SYMBOLS

- n/a Not applicable
- * Totals may not add up due to co-operatives and unknown market types
- ** Percent change > 200%
- Nil
- -- Amount too small to be expressed

Table I: Housing Starts (SA September 20		
Montreal CMA ^I	August 2013	September 2013
Trend ²	15,631	16,173
SAAR	15,900	17,152
	September 2012	September 2013
Actual		
September - Single-Detached	305	228
September - Multiples	1,611	1,174
September - Total	1,916	1,402
January to September - Single-Detached	3,026	2,276
January to September - Multiples	12,177	8,791
January to September - Total	15,203	11,067

Source: CMHC

Detailed data available upon request

¹ Census Metropolitan Area

 $^{^{2}\ \}text{The trend}$ is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR)

Ta	Table 1.1: Housing Activity Summary of Montréal CMA											
		S	Septembe	er 2013								
			Owne	rship			D	e-I				
		Freehold		C	Condominium		Ren	Total*				
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Apt. & Semi, and Other					
STARTS												
September 2013	228	50	21	0	0	839	4	260	1, 4 02			
September 2012	305	80	103	0	0	977	0	401	1,916			
% Change	-25.2	-37.5	-79.6	n/a	n/a	-14.1	n/a	-35.2	-26.8			
Year-to-date 2013	2,276	541	398	0	24	6,5 4 8	4	1,233	11,067			
Year-to-date 2012	3,025	802	966	- 1	43	8,686	0	1,607	15,203			
% Change	-24.8	-32.5	-58.8	-100.0	-44.2	-24.6	n/a	-23.3	-27.2			
UNDER CONSTRUCTION												
September 2013	1,338	444	391	0	52	12,422	4	2,079	16,823			
September 2012	1,748	502	859	0	45	13,045	0	2,171	18,814			
% Change	-23.5	-11.6	-54.5	n/a	15.6	-4.8	n/a	-4.2	-10.6			
COMPLETIONS												
September 2013	290	76	45	0	14	772	0	87	1,284			
September 2012	294	48	70	0	13	864	0	I 40	1,429			
% Change	-1.4	58.3	-35.7	n/a	7.7	-10.6	n/a	-37.9	-10.1			
Year-to-date 2013	2,620	567	735	0	69	7,212	0	1,360	12,942			
Year-to-date 2012	3,147	790	805	0	60	7,468	0	1,321	13,897			
% Change	-16.7	-28.2	-8.7	n/a	15.0	-3.4	n/a	3.0	-6.9			
COMPLETED & NOT ABSORE	ED											
September 2013	394	147	156	0	29	1,853	n/a	n/a	2,579			
September 2012	335	157	127	0	33	1,576	n/a	n/a	2,228			
% Change	17.6	-6.4	22.8	n/a	-12.1	17.6	n/a	n/a	15.8			
ABSORBED												
September 2013	274	63	60	0	8	855	n/a	n/a	1,260			
September 2012	305	55	77	0	7	811	n/a	n/a	1,255			
% Change	-10.2	14.5	-22.1	n/a	14.3	5.4	n/a	n/a	0.4			
Year-to-date 2013	2,588	574	721	0	76	7,125	n/a	n/a	11,084			
Year-to-date 2012	3,274	859	914	0	71	7,555	n/a	n/a	12,673			
% Change	-21.0	-33.2	-21.1	n/a	7.0	-5.7	n/a	n/a	-12.5			

	Table I.2: Housing Activity Summary by Submarket											
		S	Septembe	er 2013								
	1		Owne	rship								
		Freehold		•	Condominium		Ren	tal				
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*			
STARTS												
Île de Montréal												
September 2013	18	4	0	0	0	461	0	3	486			
September 2012	- 11	2	10	0	0	450	0	260	783			
Laval												
September 2013	25	4	6	0	0	6	0	178	219			
September 2012	23	8	6	0	0	215	0	9	261			
Rive-Nord												
September 2013	103	6	6	0	0	250	0	58	423			
September 2012	138	20	18	0	0	142	0	111	429			
Rive-Sud												
September 2013	62	28	9	0	0	106	4	21	230			
September 2012	113	38	27	0	0	133	0	14	325			
Vaudreuil-Soulanges												
September 2013	20	8	0	0	0	16	0	0	44			
September 2012	20	12	42	0	0	37	0	7	118			
Montréal CMA												
September 2013	228	50	21	0	0	839	4	260	1,402			
September 2012	305	80	103	0	0	977	0	401	1,916			
UNDER CONSTRUCTION												
Île de Montréal												
September 2013	127	104	109	0	24	7,681	0	652	8,790			
September 2012	174	134	252	0	0	8,533	0	980	10,517			
Laval												
September 2013	93	38	58	0	8	1,138	0	190	1,525			
September 2012	182	38	126	0	6	1,564	0	305	2,221			
Rive-Nord												
September 2013	639	88	89	0	0	1,357	0	423	2,596			
September 2012	735	124	246	0	0	1,015	0	236	2,356			
Rive-Sud												
September 2013	320	174	64	0	12	2,063	4	756	3,393			
September 2012	499	154	100	0	33	1,534	0	620	2,940			
Vaudreuil-Soulanges												
September 2013	159	40		0	8	183	0	58	519			
September 2012	158	52	135	0	6	399	0	30	780			
Montréal CMA												
September 2013	1,338	444	391	0		12,422	4	2,079	16,823			
September 2012	1,748	502	859	0	45	13,045	0	2,171	18,814			

	Table 1.2:	Housing	Activity	Summar	y by Subn	narket			
		S	eptembe	er 2013					
			Owne	rship			D	6-1	
		Freehold		(Condominium		Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
COMPLETIONS									
Île de Montréal									
September 2013	21	10	4	0	4	368	0	24	431
September 2012	13	4	24	0	0	326	0	0	367
Laval									
September 2013	28	0	14	0	0	108	0	0	150
September 2012	32	2	5	0	0	111	0	3	153
Rive-Nord									
September 2013	149	22	12	0	6	177	0	51	417
September 2012	130	8	34	0	0	123	0	24	319
Rive-Sud									
September 2013	70	34	7	0	4	100	0	12	227
September 2012	93	28	7	0	13	288	0	113	542
Vaudreuil-Soulanges									
September 2013	22	10	8	0	0	19	0	0	59
September 2012	26	6	0	0	0	16	0	0	48
Montréal CMA		-	-	-			-	-	
September 2013	290	76	45	0	14	772	0	87	1,284
September 2012	294	48	70	0	13	864	0	140	1,429
COMPLETED & NOT ABSORB				-	1.0		-		.,
Île de Montréal									
September 2013	23	7	26	0	8	742	n/a	n/a	806
September 2012	18	12	18	0	5	430	n/a	n/a	483
Laval	10	, 2		, and the second	3	150	11/ 4	11/4	100
September 2013	25	21	25	0	0	312	n/a	n/a	383
September 2012	22	17	22	0	0	289	n/a	n/a	350
Rive-Nord		.,		, and the second	, and the second	207	11/ 4	11/4	330
September 2013	188	28	44	0	2	315	n/a	n/a	577
September 2012	136	23	35	0	0	301	n/a	n/a	495
Rive-Sud	130	25	33	Ū	J	301	11/4	11/α	173
September 2013	118	77	31	0	18	404	n/a	n/a	648
September 2012	117	94	27	0		518		n/a	783
Vaudreuil-Soulanges	117	77	21	U	21	510	11/4	11/4	, 03
September 2013	40	14	30	0	I	80	n/a	n/a	165
September 2012	42	11	25	0		38		n/a	117
Montréal CMA	72	11	23	U	1	30	11/2	11/2	117
September 2013	394	147	156	0	29	1,853	n/a	n/a	2,579
September 2013	335	157		0		1,653			
september 2012	335	15/	127	0	53	1,5/6	n/a	n/a	2,228

Table 1.2: Housing Activity Summary by Submarket											
September 2013											
			Owne	rship			Rental Single, Apt. & Other Row				
		Freehold		(Condominium						
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other			Total*		
ABSORBED											
Île de Montréal											
September 2013	20	8	4	0	0	349	n/a	n/a	381		
September 2012	14	3	24	0	0	306	n/a	n/a	347		
Laval											
September 2013	26	2	10	0	0	141	n/a	n/a	179		
September 2012	33	1	6	0	0	53	n/a	n/a	93		
Rive-Nord											
September 2013	138	13	23	0	4	183	n/a	n/a	361		
September 2012	132	П	38	0	0	1 4 5	n/a	n/a	326		
Rive-Sud											
September 2013	64	27	9	0	4	165	n/a	n/a	269		
September 2012	98	33	6	0	7	288	n/a	n/a	432		
Vaudreuil-Soulanges											
September 2013	26	13	14	0	0	17	n/a	n/a	70		
September 2012	28	7	3	0	0	19	n/a	n/a	57		
Montréal CMA											
September 2013	274	63	60	0	8	855	n/a	n/a	1,260		
September 2012	305	55	77	0	7	811	n/a	n/a	1,255		

	Table 2	: Starts	by Sub	market	and by	Dwellir	ng Type					
			Sept	ember :	2013							
	Sin	Single		Semi		Row		Apt. & Other		Total		
Submarket	Sept 2013	Sept 2012	% Change									
Zone I	0	0	0	0	0	0	8	54	8	54	-85.2	
Zone 2	4	0	0	0	0	0	- 11	436	15	436	-96.6	
Zone 3	2	0	0	0	0	0	152	3	154	3	**	
Zone 4	0	- 1	0	0	0	0	30	6	30	7	**	
Zone 5	0	0	0	0	0	0	87	30	87	30	190.0	
Zone 6	2	I	4	0	0	0	0	0	6	- 1	**	
Zone 7	0	I	0	0	0	0	176	108	176	109	61.5	
Zone 8	3	2	0	0	0	0	0	40	3	42	-92.9	
Zone 9	2	6	0	2	0	10	0	50	2	68	-97.1	
Zone 10	5	0	0	0	0	0	0	33	5	33	-84.8	
Zone II	12	10	0	0	0	0	166	183	178	193	-7.8	
Zone I2	12	6	0	2	6	0	18	41	36	49	-26.5	
Zone 13	1	7	4	6	0	6	0	0	5	19	-73.7	
Zone I4	12	17	0	6	0	0	39	6	51	29	75.9	
Zone I5	18	32	0	4	6	0	43	33	67	69	-2.9	
Zone 16	18	14	0	0	0	0	0	0	18	14	28.6	
Zone I7	13	12	4	2	0	0	134	140	151	154	-1.9	
Zone 18	15	35	2	6	0	10	75	46	92	97	-5.2	
Zone 19	27	28	0	2	0	0	17	36	44	66	-33.3	
Zone 20	9	16	8	0	0	0	93	39	110	55	100.0	
Zone 21	7	- 11	4	2	0	0	21	28	32	41	-22.0	
Zone 22	5	15	2	0	0	0	0	0	7	15	-53.3	
Zone 23	19	16	10	12	0	13	0	6	29	47	-38.3	
Zone 24	7	9	0	4	6	0	5	27	18	40	-55.0	
Zone 25	2	20	2	12	3	8	8	34	15	74	-79.7	
Zone 26	13	26	6	8	0	0	0	19	19	53	-64.2	
Zone 27	20	20	8	12	0	40	16	46	44	118	-62.7	
Montréal CMA	228	305	54	80	21	87	1,099	1,444	1,402	1,916	-26.8	

ו	Table 2.	l: Start	s by Sub	marke	t and by	Dwelli	ing Type	e					
	January - September 2013												
	Sin	gle	Ser	mi	Ro	w	Apt. &	Other	Total				
Submarket	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012	% Change		
Zone I	0	0	0	0	20	16	607	1,921	627	1,937	-67.6		
Zone 2	10	5	2	12	5	48	858	957	875	1,022	-14.4		
Zone 3	18	7	2	6	16	38	318	353	354	404	-12.4		
Zone 4	5	5	2	4	0	0	796	611	803	620	29.5		
Zone 5	0	3	0	38	0	32	386	373	386	446	-13.5		
Zone 6	13	12	14	10	6	14	0	105	33	141	-76.6		
Zone 7	3	6	0	8	0	0	256	339	259	353	-26.6		
Zone 8	- 11	14	8	0	27	10	82	147	128	171	-25.1		
Zone 9	35	73	22	24	0	41	63	333	120	471	-74.5		
Zone I0	19	37	14	36	0	0	275	135	308	208	48. I		
Zone II	57	134	8	14	32	7	472	439	569	594	-4.2		
Zone I2	58	69	12	20	21	66	140	427	231	582	-60.3		
Zone I3	39	84	32	18	6	39	122	62	199	203	-2.0		
Zone I4	121	170	16	54	0	6	120	65	257	295	-12.9		
Zone I5	309	271	2	22	20	12	302	369	633	674	-6.1		
Zone 16	119	145	16	10	45	12	355	198	535	365	46.6		
Zone I7	176	234	16	48	21	24	423	574	636	880	-27.7		
Zone 18	199	297	28	38	5	25	168	246	400	606	-34.0		
Zone 19	340	336	52	50	17	30	308	214	717	630	13.8		
Zone 20	65	121	50	14	0	8	655	668	770	811	-5.1		
Zone 21	54	86	40	38	0	7	230	176	324	307	5.5		
Zone 22	90	131	12	16	29	38	110	404	241	589	-59.1		
Zone 23	148	172	66	40	4	13	146	147	364	372	-2.2		
Zone 24	51	108	14	24	34	0	239	725	338	857	-60.6		
Zone 25	69	101	24	92	13	72	153	175	259	440	-41.1		
Zone 26	90	134	46	64	17	0	76	91	229	289	-20.8		
Zone 27	177	271	49	102	37	175	209	388	472	936	-49.6		
Montréal CMA	2,276	3,026	547	802	375	733	7,869	10,642	11,067	15,203	-27.2		

Table 2	.2: Starts by Su		by Dwellii otember 2		nd by Inter	nded Mark	cet		
		Ro)W		Apt. & Other				
Submarket		Freehold and Condominium		Rental		ld and ninium	Rental		
	Sept 2013	Sept 2012	Sept 2013	Sept 2012	Sept 2013	Sept 2012	Sept 2013	Sept 2012	
Zone I	0	0	0	0	8	54	0	0	
Zone 2	0	0	0	0	11	182	0	254	
Zone 3	0	0	0	0	152	0	0	3	
Zone 4	0	0	0	0	27	6	3	0	
Zone 5	0	0	0	0	87	30	0	0	
Zone 6	0	0	0	0	0	0	0	0	
Zone 7	0	0	0	0	176	108	0	0	
Zone 8	0	0	0	0	0	40	0	0	
Zone 9	0	10	0	0	0	0	0	0	
Zone 10	0	0	0	0	0	30	0	3	
Zone II	0	0	0	0	6	183	160	0	
Zone 12	6	0	0	0	0	32	18	9	
Zone 13	0	6	0	0	0	0	0	0	
Zone 14	0	0	0	0	39	0	0	6	
Zone 15	6	0	0	0	24	24	19	9	
Zone 16	0	0	0	0	0	0	0	0	
Zone 17	0	0	0	0	110	56	24	84	
Zone 18	0	10	0	0	65	46	10	0	
Zone 19	0	0	0	0	12	24	5	12	
Zone 20	0	0	0	0	72	39	21	0	
Zone 21	0	0	0	0	21	28	0	0	
Zone 22	0	0	0	0	0	0	0	0	
Zone 23	0	13	0	0	0	6	0	0	
Zone 24	6	0	0	0	5	24	0	3	
Zone 25	3	8	0	0	8	34	0	0	
Zone 26	0	0	0	0	0	8	0	П	
Zone 27	0	40	0	0	16	39	0	7	
Montréal CMA	21	87	0	0	839	993	260	401	

Table 2.3: S	Starts by Su		by Dwellir - Septemb		nd by Inter	nded Mark	cet		
		Ro	w	Apt. & Other					
Submarket	Freeho Condor		Rental		Freeho Condor		Rental		
	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012	
Zone I	20	16	0	0	607	1,778	0	143	
Zone 2	5	48	0	0	743	699	115	258	
Zone 3	16	38	0	0	318	350	0	3	
Zone 4	0	0	0	0	746	416	7	172	
Zone 5	0	32	0	0	382	373	4	0	
Zone 6	6	14	0	0	0	105	0	0	
Zone 7	0	0	0	0	253	339	3	0	
Zone 8	27	10	0	0	82	147	0	0	
Zone 9	0	0 41		0	42	283	21	0	
Zone I0	0	0 0		0	143	132	132	3	
Zone II	32	7	0	0	312	430	160	9	
Zone I2	21	66	0	0	62	406	78	21	
Zone 13	6	39	0	0	103	47	19	15	
Zone I4	0	6	0	0	110	53	10	12	
Zone I5	20	12	0	0	165	225	137	144	
Zone 16	45	12	0	0	239	188	116	10	
Zone I7	21	24	0	0	373	453	50	121	
Zone 18	5	25	0	0	136	184	32	62	
Zone 19	17	30	0	0	211	172	97	42	
Zone 20	0	8	0	0	587	615	68	53	
Zone 21	0	7	0	0	191	176	39	0	
Zone 22	29	38	0	0	94	329	16	75	
Zone 23	4	13	0	0	144	136	2	П	
Zone 24	34	0	0	0	239	364	0	361	
Zone 25	13	72	0	0	118	165	35	10	
Zone 26	17	0	0	0	47	57	29	34	
Zone 27	37	175	0	0	146	340	63	48	
Montréal CMA	375	733	0	0	6,593	8,962	1,233	1,607	

	Table 2.4: St				ended Mar	ket		
	Free		otember 2			. 1		ıv
Submarket	Free	nold	Condominium		Rer	ital	Tot	al*
Submarket	Sept 2013	Sept 2012	Sept 2013	Sept 2012	Sept 2013	Sept 2012	Sept 2013	Sept 2012
Zone I	0	0	8	54	0	0	8	54
Zone 2	4	0	- 11	182	0	254	15	436
Zone 3	2	0	152	0	0	3	154	3
Zone 4	0	I	27	6	3	0	30	7
Zone 5	0	0	87	30	0	0	87	30
Zone 6	6	- 1	0	0	0	0	6	I
Zone 7	0	- 1	176	108	0	0	176	109
Zone 8	3	2	0	40	0	0	3	42
Zone 9	2	18	0	0	0	0	2	68
Zone 10	5	0	0	30	0	3	5	33
Zone II	12	10	6	183	160	0	178	193
Zone I2	18	8	0	32	18	9	36	49
Zone 13	5	19	0	0	0	0	5	19
Zone I4	12	23	39	0	0	6	51	29
Zone 15	24	42	24	18	19	9	67	69
Zone 16	18	14	0	0	0	0	18	14
Zone 17	17	14	110	56	24	84	151	154
Zone 18	17	51	65	46	10	0	92	97
Zone 19	27	32	12	22	5	12	44	66
Zone 20	17	16	72	39	21	0	110	55
Zone 21	- 11	13	21	28	0	0	32	41
Zone 22	7	15	0	0	0	0	7	15
Zone 23	29	47	0	0	0	0	29	47
Zone 24	13	13	5	24	0	3	18	40
Zone 25	7	40	8	34	0	0	15	74
Zone 26	15	34	0	8	4	11	19	53
Zone 27	28	74	16	37	0	7	44	118
Montréal CMA	299	488	839	977	264	401	1,402	1,916

Ta	Table 2.5: Starts by Submarket and by Intended Market											
		January	- Septemb	per 2013								
	Free	hold	Condor	minium	Rer	ntal	Total*					
Submarket	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012				
Zone I	20	16	607	1,778	0	143	627	1,937				
Zone 2	17	71	743	693	115	258	875	1,022				
Zone 3	36	51	318	350	0	3	354	404				
Zone 4	9	9	744	416	7	172	803	620				
Zone 5	23	75	359	371	4	0	386	446				
Zone 6	33	36	0	105	0	0	33	141				
Zone 7	3	14	253	339	3	0	259	353				
Zone 8	46	24	82	147	0	0	128	171				
Zone 9	57	138	42	283	21	0	120	471				
Zone I0	33	73	143	132	132	3	308	208				
Zone II	89	159	320	426	160	9	569	594				
Zone I2	91	155	62	406	78	21	231	582				
Zone 13	79	141	101	47	19	15	199	203				
Zone I4	137	242	110	41	10	12	257	295				
Zone I5	331	431	165	99	137	144	633	674				
Zone 16	172	189	247	166	116	10	535	365				
Zone 17	213	326	373	433	50	121	636	880				
Zone 18	232	371	136	173	32	62	400	606				
Zone 19	409	446	211	142	97	42	717	630				
Zone 20	115	147	587	611	68	53	770	811				
Zone 21	94	139	191	168	39	0	324	307				
Zone 22	127	164	98	350	16	75	241	589				
Zone 23	216	231	146	130	2	11	364	372				
Zone 24	115	132	223	364	0	361	338	857				
Zone 25	106	255	118	175	35	10	259	440				
Zone 26	149	206	47	49	33	34	229	289				
Zone 27	263	552	146	336	63	48	472	936				
Montréal CMA	3,215	4,793	6,572	8,730	1,237	1,607	11,067	15,203				

Та	Table 3: Completions by Submarket and by Dwelling Type												
September 2013													
	Sin	gle	Sei	mi	Row		Apt. & Other		Total				
Submarket	Sept 2013	Sept 2012	Sept 2013	Sept 2012	Sept 2013	Sept 2012	Sept 2013	Sept 2012	Sept 2013	Sept 2012	% Change		
Zone I	0	0	0	0	0	0	0	41	0	41	-100.0		
Zone 2	5	0	0	0	0	0	12	161	17	161	-89.4		
Zone 3	0	0	2	0	0	0	55	0	57	0	n/a		
Zone 4	0	0	0	0	0	0	183	92	183	92	98.9		
Zone 5	0	0	0	0	4	0	19	12	23	12	91.7		
Zone 6	- 1	0	0	0	0	0	0	0	- 1	0	n/a		
Zone 7	- 1	- 1	0	0	0	0	48	4	49	5	**		
Zone 8	- 1	0	0	0	4	18	24	0	29	18	61.1		
Zone 9	5	9	6	0	0	6	21	4	32	19	68. 4		
Zone 10	8	3	2	4	0	0	30	12	40	19	110.5		
Zone II	12	17	0	0	0	0	92	3	104	20	**		
Zone I2	12	10	0	0	8	5	9	105	29	120	-75.8		
Zone 13	4	5	0	2	6	0	7	6	17	13	30.8		
Zone 14	10	24	6	2	0	0	16	0	32	26	23.1		
Zone I5	38	20	0	0	0	0	39	37	77	57	35.1		
Zone 16	17	9	6	0	6	0	22	63	51	72	-29.2		
Zone 17	20	20	0	0	0	3	106	35	126	58	117.2		
Zone 18	19	30	6	4	0	3	12	30	37	67	-44.8		
Zone 19	45	27	4	2	10	0	35	10	94	39	141.0		
Zone 20	8	13	4	6	0	4	50	171	62	194	-68.0		
Zone 21	5	6	4	2	0	0	10	0	19	8	137.5		
Zone 22	14	14	2	0	4	4	22	32	42	50	-16.0		
Zone 23	16	24	6	2	0	0	21	14	43	40	7.5		
Zone 24	4	- 11	0	0	3	0	4	99	- 11	110	-90.0		
Zone 25	9	13	4	12	0	8	0	70	13	103	-87.4		
Zone 26	14	12	14	6	4	0	5	19	37	37	0.0		
Zone 27	22	26	10	6	8	0	19	16	59	48	22.9		
Montréal CMA	290	294	76	48	57	51	861	1,036	1,284	1,429	-10.1		

Tab	le 3.1: C						velling 1	Гуре			
	Sing		nuary - Se		iber 20 l Ro		Apt &	Other		Total	
Submarket		_					Apt. & Other		VTD		
Submarket	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012	% Change
Zone I	0	3	0	0	29	0	1,009	326	1,038	329	**
Zone 2	8	10	4	12	33	42	943	877	988	941	5.0
Zone 3	14	9	4	0	24	0	148	754	190	763	-75.1
Zone 4	4	3	2	0	0	0	946	646	952	649	46.7
Zone 5	3	2	14	20	57	25	691	191	765	238	**
Zone 6	14	8	12	2	13	4	105	0	144	14	**
Zone 7	6	9	2	4	0	0	269	174	277	187	48.1
Zone 8	14	20	0	0	19	44	324	267	357	331	7.9
Zone 9	55	78	22	16	35	34	58	202	170	330	-48.5
Zone 10	32	44	18	58	3	0	102	77	155	179	-13.4
Zone II	78	174	8	6	19	19	772	502	877	701	25.1
Zone I2	74	92	32	30	59	48	251	504	416	674	-38.3
Zone 13	65	103	26	24	18	23	90	46	199	196	1.5
Zone I4	137	166	26	36	3	3	145	85	311	290	7.2
Zone 15	330	212	20	30	22	31	310	339	682	612	11.4
Zone 16	138	121	14	8	38	10	184	497	374	636	-41.2
Zone 17	175	288	8	32	29	37	463	607	675	964	-30.0
Zone 18	233	289	34	26	35	3	173	218	475	536	-11.4
Zone 19	356	289	18	38	39	15	392	279	805	621	29.6
Zone 20	96	170	20	24	3	8	480	730	599	932	-35.7
Zone 21	67	78	24	54	0	10	136	217	227	359	-36.8
Zone 22	102	130	6	24	46	22	111	273	265	449	-41.0
Zone 23	141	162	50	36	13	0	165	228	369	426	-13.4
Zone 24	71	110	24	52	15	5	269	794	379	961	-60.6
Zone 25	79	98	52	94	44	78	134	151	309	421	-26.6
Zone 26	135	173	66	72	15	4	102	153	318	402	-20.9
Zone 27	193	306	63	92	95	104	275	254	626	756	-17.2
Montréal CMA	2,620	3,147	569	790	706	569	9,047	9,391	12,942	13,897	-6.9

Table 3.2: C	ompletions by		cet, by Dw otember 2		e and by li	ntended M	larket	
		Ro	w			Apt. &	Other	
Submarket		Freehold and Condominium		ntal	Freeho Condor		Rental	
	Sept 2013	Sept 2012	Sept 2013	Sept 2012	Sept 2013	Sept 2012	Sept 2013	Sept 2012
Zone I	0	0	0	0	0	41	0	0
Zone 2	0	0	0	0	12	161	0	0
Zone 3	0	0	0	0	55	0	0	0
Zone 4	0	0	0	0	183	92	0	0
Zone 5	4	0	0	0	19	12	0	0
Zone 6	0	0	0	0	0	0	0	0
Zone 7	0	0	0	0	48	4	0	0
Zone 8	4	18	0	0	24	0	0	0
Zone 9	0	6	0	0	21	4	0	0
Zone 10	0	0	0	0	6	12	24	0
Zone II	0	0	0	0	92	0	0	3
Zone I2	8	5	0	0	9	105	0	0
Zone 13	6	0	0	0	7	6	0	0
Zone I4	0	0	0	0	16	0	0	0
Zone 15	0	0	0	0	27	25	12	12
Zone I6	6	0	0	0	9	63	13	0
Zone 17	0	3	0	0	92	32	14	3
Zone 18	0	3	0	0	12	24	0	6
Zone 19	10	0	0	0	23	7	12	3
Zone 20	0	4	0	0	38	165	12	6
Zone 21	0	0	0	0	10	0	0	0
Zone 22	4	4	0	0	22	32	0	0
Zone 23	0	0	0	0	21	11	0	3
Zone 24	3	0	0	0	4	4	0	95
Zone 25	0	8	0	0	0	70	0	0
Zone 26	4	0	0	0	5	10	0	9
Zone 27	8	0	0	0	19	16	0	0
Montréal CMA	57	51	0	0	774	896	87	140

Table 3.3: Co	mpletions by		cet, by Dw - Septemb		e and by l	ntended M	larket		
		Ro	ow -		Apt. & Other				
Submarket	Freeho Condor		Ren	ital	Freeho Condor		Rental		
	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012	
Zone I	29	0	0	0	1,009	320	0	6	
Zone 2	33	42	0	0	600	773	18	13	
Zone 3	24	0	0	0	145	621	3	35	
Zone 4	0	0	0	0	753	640	170	6	
Zone 5	57	25	0	0	568	171	92	20	
Zone 6	13	4	0	0	99	0	6	0	
Zone 7	0	0	0	0	269	174	0	0	
Zone 8	19	44	0	0	324	264	0	3	
Zone 9	35	34	0	0	58	202	0	0	
Zone 10	3	0	0	0	69	77	33	0	
Zone II	19	19	0	0	638	329	134	97	
Zone I2	59	48	0	0	135	391	116	113	
Zone 13	18	23	0	0	41	35	49	11	
Zone I4	3	3	0	0	126	85	19	0	
Zone 15	22	31	0	0	217	170	93	169	
Zone 16	38	10	0	0	92	363	92	134	
Zone 17	29	37	0	0	423	500	40	107	
Zone 18	35	3	0	0	83	160	90	58	
Zone 19	39	15	0	0	239	144	153	94	
Zone 20	3	8	0	0	420	644	60	86	
Zone 21	0	10	0	0	118	217	18	0	
Zone 22	46	22	0	0	95	233	16	40	
Zone 23	13	0	0	0	164	128	- 1	100	
Zone 24	15	5	0	0	242	652	27	142	
Zone 25	44	78	0	0	78	139	56	12	
Zone 26	15	4	0	0	65	89	37	64	
Zone 27	95	104	0	0	238	243	37	П	
Montréal CMA	706	569	0	0	7,308	7,764	1,360	1,321	

Table	3.4: Comp		Submark otember 2		Intended I	1 arket			
	Free	hold	Condo	minium	Rer	ntal	Total*		
Submarket	Sept 2013	Sept 2012	Sept 2013	Sept 2012	Sept 2013	Sept 2012	Sept 2013	Sept 2012	
Zone I	0	0	0	41	0	0	0	41	
Zone 2	5	0	12	161	0	0	17	161	
Zone 3	2	0	55	0	0	0	57	0	
Zone 4	0	0	183	92	0	0	183	92	
Zone 5	0	0	23	12	0	0	23	12	
Zone 6	- 1	0	0	0	0	0	- 1	0	
Zone 7	- 1	- 1	48	4	0	0	49	5	
Zone 8	5	18	24	0	0	0	29	18	
Zone 9	- 11	15	21	4	0	0	32	19	
Zone 10	10	7	6	12	24	0	40	19	
Zone II	12	17	92	0	0	3	104	20	
Zone I2	20	15	9	105	0	0	29	120	
Zone 13	10	7	7	6	0	0	17	13	
Zone I4	16	26	16	0	0	0	32	26	
Zone 15	38	36	27	9	12	12	77	57	
Zone 16	23	13	15	59	13	0	51	72	
Zone I7	22	27	90	28	14	3	126	58	
Zone 18	25	37	12	24	0	6	37	67	
Zone 19	59	33	23	3	12	3	94	39	
Zone 20	12	21	38	167	12	6	62	194	
Zone 21	9	8	10	0	0	0	19	8	
Zone 22	16	14	26	36	0	0	42	50	
Zone 23	22	26	21	11	0	3	43	40	
Zone 24	7	П	4	4	0	95	11	110	
Zone 25	13	28	0	75	0	0	13	103	
Zone 26	32	20	5	8	0	9	37	37	
Zone 27	40	32	19	16	0	0	59	48	
Montréal CMA	411	412	786	877	87	140	1,284	1,429	

Table	3.5: Comp	oletions by	Submark	et and by	Intended I	1 arket			
		January	- Septemb	per 2013					
	Free	hold	Condo	minium	Rer	ntal	Total*		
Submarket	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012	YTD 2013	YTD 2012	
Zone I	29	3	1,009	320	0	6	1,038	329	
Zone 2	47	66	598	771	18	13	988	941	
Zone 3	42	9	145	621	3	35	190	763	
Zone 4	10	5	749	638	170	6	952	649	
Zone 5	42	47	600	171	92	20	765	238	
Zone 6	39	14	99	0	6	0	144	14	
Zone 7	8	13	269	174	0	0	277	187	
Zone 8	35	64	322	264	0	3	357	331	
Zone 9	112	124	58	206	0	0	170	330	
Zone I0	53	104	69	75	33	0	155	179	
Zone II	105	199	638	329	134	97	877	701	
Zone I2	165	164	135	397	116	113	416	674	
Zone 13	109	150	41	35	49	11	199	196	
Zone I4	172	207	120	83	19	0	311	290	
Zone I5	400	395	189	48	93	169	682	612	
Zone 16	188	191	94	311	92	134	374	636	
Zone I7	222	385	413	472	40	107	675	964	
Zone 18	305	322	80	156	90	58	475	536	
Zone 19	428	378	224	108	153	94	805	621	
Zone 20	116	202	423	644	60	86	599	932	
Zone 21	91	149	118	210	18	0	227	359	
Zone 22	130	164	119	245	16	40	265	449	
Zone 23	212	202	156	124	I	100	369	426	
Zone 24	112	167	240	652	27	142	379	961	
Zone 25	177	265	76	144	56	12	309	421	
Zone 26	222	259	59	79	37	64	318	402	
Zone 27	351	494	238	251	37	П	626	756	
Montréal CMA	3,922	4,742	7,281	7,528	1,360	1,321	12,942	13,897	

	Tab	ole 4: <i>A</i>	Absorb	ed Sin	gle-De	etache	d Unit	s by P	rice Ra	ange			
				S	eptem	ber 20	13						
					Price F	Ranges							
Submarket	< \$20	0,000	\$200,000 - \$299,999			\$300,000 - \$399,999		\$400,000 - \$499,999		\$500,000 +		Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		11130 (4)	· · · · · · · · · · · · · · · · · · ·
Island of Montréal													
September 2013	0		- 1	5.0	5	25.0	3	15.0	11	55.0	20	587,500	603,389
September 2012	0	0.0	0	0.0	- 1	11.1	2	22.2	6	66.7	9		
Year-to-date 2013	0		5	4.1	16	13.0	24	19.5	78	63.4	123	596,700	693,338
Year-to-date 2012	0	0.0	1	0.9	14	12.3	19	16.7	80	70.2	114	600,000	696,607
Laval													
September 2013	0	0.0	0	0.0	- 1	6.7	4	26.7	10	66.7	15	536,700	625,345
September 2012	0	0.0	2	7.1	5	17.9	7	25.0	14	50.0	28	496,064	507,550
Year-to-date 2013	0	0.0	9	6.0	21	13.9	50	33.1	71	47.0	151	475,000	535,122
Year-to-date 2012	0	0.0	16	4.7	100	29.2	106	31.0	120	35.1	342	432,647	476,590
North Shore													
September 2013	5	5.1	29	29.3	39	39.4	16	16.2	10	10.1	99	326,280	347,237
September 2012	6	5.5	21	19.3	40	36.7	29	26.6	13	11.9	109	371,197	380,259
Year-to-date 2013	46	4.4	299	28.3	452	42.8	175	16.6	83	7.9	1,055	329,590	347,170
Year-to-date 2012	77	6.2	481	38.9	432	35.0	165	13.4	80	6.5	1,235	304,600	330,376
South Shore													
September 2013	0	0.0	5	15.2	9	27.3	13	39.4	6	18.2	33	409,960	416,426
September 2012	0	0.0	12	18.5	14	21.5	21	32.3	18	27.7	65	440,000	457,818
Year-to-date 2013	4	0.8	81	17.0	159	33.4	118	24.8	114	23.9	476	392,926	427,964
Year-to-date 2012	6	0.9	170	26.0	208	31.8	121	18.5	150	22.9	655	365,000	407,933
Vaudreuil-Soulanges													
September 2013	2	9.5	4	19.0	6	28.6	2	9.5	7	33.3	21	374,047	467,674
September 2012	0	0.0	2	7.7	- 11	42.3	5	19.2	8	30.8	26	414,129	456,528
Year-to-date 2013	8	4.6	48	27. 4	36	20.6	29	16.6	54	30.9	175	376,796	432,379
Year-to-date 2012	6	2.4	62	25.2	70	28.5	43	17.5	65	26.4	246	383,099	432,237
Montréal CMA													
September 2013	7	3.7	39	20.7	60	31.9	38	20.2	44	23.4	188	382, 44 1	422,275
September 2012	6	2.5	37	15.6	71	30.0	64	27.0	59	24.9	237	400,000	429,511
Year-to-date 2013	58	2.9	442	22.3	684	34.5	396	20.0	400	20.2	1,980	365,000	409,963
Year-to-date 2012	89	3.4	730	28.2	824	31.8	454	17.5	495	19.1	2,592	350,259	395,041

Source: CMHC (Market Absorption Survey)

Та	able 4.1: Average Pri	ice (\$) of Abso	rbed Single	-detached Unit	:S									
	September 2013													
Submarket	Sept 2013	Sept 2012	% Change	YTD 2013	YTD 2012	% Change								
Zone I			n/a			n/a								
Zone 2			n/a			n/a								
Zone 3			n/a	1,155,311		n/a								
Zone 4			n/a			n/a								
Zone 5			n/a			n/a								
Zone 6			n/a	638,100		n/a								
Zone 7			n/a			n/a								
Zone 8			n/a	1,154,400	986,236	17.1								
Zone 9			n/a	683,564	693,151	-1.4								
Zone 10			n/a	427,658	509,466	-16.1								
Zone II		570,634	n/a	625,590	531,137	17.8								
Zone I2			n/a	497,003	389,505	27.6								
Zone 13			n/a	442,034	455,526	-3.0								
Zone 14	283,917	404,932	-29.9	341,256	345,776	-1.3								
Zone 15	345,705	329,736	4.8	357,605	322,494	10.9								
Zone 16		570,656	n/a	444,945	438,346	1.5								
Zone 17	395,058	420,715	-6.1	383,231	350,636	9.3								
Zone 18	330,639	333,069	-0.7	335,369	317,497	5.6								
Zone 19	328,962	329,065	0.0	293,747	270,158	8.7								
Zone 20		459,167	n/a	484,639	432,468	12.1								
Zone 21			n/a	448,882	411,870	9.0								
Zone 22		470,991	n/a	478,391	401,028	19.3								
Zone 23		476,181	n/a	371,410	372,242	-0.2								
Zone 24		620,794	n/a	524,842	569,961	-7.9								
Zone 25			n/a	419,901	450,550	-6.8								
Zone 26		305,147	n/a	329,065	298,072	10.4								
Zone 27	467,674	456,528	2.4	432,379	432,237	0.0								
Montréal CMA	422,275	429,511	-1.7	409,963	395,041	3.8								

Source: CMHC (Market Absorption Survey)

	Table 5: C	entris [®] Res	idential Act	ivity ^l for Mo	ontreal		
						Last Four	Quarters ³
	Number of Sales	Number of New Listings	Number of Active Listings	Average Price (\$)	Active Listings to Sales Ratio ²	Average Price ² (\$)	Active Listings to Sales Ratio ²
SINGLE FAMILY*							
Q3 2013	4,239	9,551	14,779	338,017	10.5	330,584	8.5
Q3 2012	4,152	9,099	13,340	333,144	9.6	325,620	7.2
% Change	2.1	5.0	10.8	1.5	n/a	1.5	n/a
YTD 2013	17,339	33,590	15,792	329,725	8.2	n/a	n/a
YTD 2012	19,259	33,984	14,729	325,662	6.9	n/a	n/a
% Change	-10.0	-1.2	7.2	1.2	n/a	n/a	n/a
CONDOMINIUMS*							
Q3 2013	2,325	6,325	11,695	269,863	15.1	264,173	12.3
Q3 2012	2,282	5,910	9,669	272,754	12.7	263,376	8.6
% Change	1.9	7.0	21.0	-1.1	n/a	0.3	n/a
YTD 2013	9,101	22,154	12,035	261,405	11.9	n/a	n/a
YTD 2012	10,218	21,132	9,698	263,156	8.5	n/a	n/a
% Change	-10.9	4.8	24.1	-0.7	n/a	n/a	n/a
PLEX*							
Q3 2013	752	1,669	2,670	431,825	10.7	440,320	9.1
Q3 2012	706	1,759	2,425	447,371	10.3	432,964	7.4
% Change	6.5	-5.1	10.1	-3.5	n/a	1.7	n/a
YTD 2013	2,773	5,724	2,844	441,086	9.2	n/a	n/a
YTD 2012	3,122	5,965	2,579	436,947	7.4	n/a	n/a
% Change	-11.2	-4.0	10.3	0.9	n/a	n/a	n/a
TOTAL							
Q3 2013	7,320	17,568	29,209	326,419	12.0	323,795	9.8
Q3 2012	7,147	16,792	25,503	327,349	10.7	319,059	7.7
% Change	2.4	4.6	14.5	-0.3	n/a	1.5	n/a
YTD 2013	29,236	61,554	30,734	323,200	9.5	n/a	n/a
YTD 2012	32,622	61,184	27,077	319,920	7.5	n/a	n/a
% Change	-10.4	0.6	13.5	1.0	n/a	n/a	n/a

¹ Source: QFREB by the Centris[®] system

The Centris® system contains all the listings of Québec real estate brokers.

² Calculations: CMHC

³ Weighted average for the last four quarters, to reduce strong variations from one quarter to another and give a clearer trend.

⁻⁻ Data not available when there are fewer than 30 sales.

n/a Not applicable.

^{*} Refer to Centris $^{\text{\tiny B}}$ for the definitions.

^{**} Observed change greater than 100%.

			Т	able 6:	Economic	Indicat	tors			
				Se	eptember 2	2013				
		Inter	rest Rates		NHPI,	CDI		Montréal Lab	our Market	
		P & I Per \$100,000	Mortgag (% I Yr. Term		Total, Montréal CMA 2007=100	CPI, 2002 =100	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)
2012	January	598	3.50	5.29	115.0	119.4	1,916	9.0	65.1	798
	February	595	3.20	5.24	115.1	120.0	1,917	9.3	65.2	795
	March	595	3.20	5.24	115.2	120.4	1,930	9.2	65.5	796
	April	607	3.20	5.44	115.2	120.9	1,950	9.1	66.1	798
	May	601	3.20	5.34	115.3	120.7	1,976	8.8	66.7	803
	June	595	3.20	5.24	115.4	120.2	1,985	8.7	66.9	802
	July	595	3.10	5.24	115.5	120.2	1,982	8.4	66.5	803
	August	595	3.10	5.24	115.6	120.5	1,980	8.3	66.3	808
	September	595	3.10	5.24	115.5	120.5	1,989	8.1	66.4	813
	October	595	3.10	5.24	116.0	120.9	1,998	8.1	66.6	814
	November	595	3.10	5.24	116.2	120.8	2,004	8.2	66.8	810
	December	595	3.00	5.24	116.2	120.1	2,017	7.9	67.0	806
2013	January	595	3.00	5.24	116.2	120.1	2,026	7.8	67.2	803
	February	595	3.00	5.24	116.4	121.7	2,031	7.6	67.1	803
	March	590	3.00	5.14	116.3	121.4	2,018	7.8	66.8	808
	April	590	3.00	5.14	116.2	121.4	2,011	8.0	66.6	809
	May	590	3.00	5.14	116.6	121.6	2,014	8.2	66.8	806
	June	590	3.14	5.14	116.7	121.4	2,029	8.2	67.2	801
	July	590	3.14	5.14	116.6	121.5	2,038	8.2	67.5	796
	August	601	3.14	5.34	116.9	121.5	2,034	8.4	67.4	799
	September	601	3.14	5.34		121.5	2,031	8.3	67.2	799
	October									
	November									
	December									

[&]quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

[&]quot;NHPI" means New Housing Price Index

[&]quot;CPI" means Consumer Price Index

[&]quot;SA" means Seasonally Adjusted

METHODOLOGY

Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2011 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

DWELLING TYPES:

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

CMHC—HOME TO CANADIANS

Canada Mortgage and Housing Corporation (CMHC) has been Canada's national housing agency for more than 65 years.

Together with other housing stakeholders, we help ensure that the Canadian housing system remains one of the best in the world. We are committed to helping Canadians access a wide choice of quality, environmentally sustainable and affordable housing solutions that will continue to create vibrant and healthy communities and cities across the country.

For more information, visit our website at www.cmhc.ca or follow us on Twitter, YouTube and Flickr.

You can also reach us by phone at 1-800-668-2642 or by fax at 1-800-245-9274.

Outside Canada call 613-748-2003 or fax to 613-748-2016.

Canada Mortgage and Housing Corporation supports the Government of Canada policy on access to information for people with disabilities. If you wish to obtain this publication in alternative formats, call 1-800-668-2642.

The Market Analysis Centre's (MAC) electronic suite of national standardized products is available for free on CMHC's website. You can view, print, download or subscribe to future editions and get market information e-mailed automatically to you the same day it is released. It's quick and convenient! Go to www.cmhc.ca/housingmarketinformation

For more information on MAC and the wealth of housing market information available to you, visit us today at www.cmhc.ca/housingmarketinformation

To subscribe to priced, printed editions of MAC publications, call 1-800-668-2642.

©2013 Canada Mortgage and Housing Corporation. All rights reserved. CMHC grants reasonable rights of use of this publication's content solely for personal, corporate or public policy research, and educational purposes. This permission consists of the right to use the content for general reference purposes in written analyses and in the reporting of results, conclusions, and forecasts including the citation of limited amounts of supporting data extracted from this publication. Reasonable and limited rights of use are also permitted in commercial publications subject to the above criteria, and CMHC's right to request that such use be discontinued for any reason.

Any use of the publication's content must include the source of the information, including statistical data, acknowledged as follows:

Source: CMHC (or "Adapted from CMHC," if appropriate), name of product, year and date of publication issue.

Other than as outlined above, the content of the publication cannot be reproduced or transmitted to any person or, if acquired by an organization, to users outside the organization. Placing the publication, in whole or part, on a website accessible to the public or on any website accessible to persons not directly employed by the organization is not permitted. To use the content of any CMHC Market Analysis publication for any purpose other than the general reference purposes set out above or to request permission to reproduce large portions of, or entire CMHC Market Analysis publications, please contact: the Canadian Housing Information Centre (CHIC) at chic@cmhc.ca; 613-748-2367 or 1-800-668-2642.

For permission, please provide CHIC with the following information: Publication's name, year and date of issue.

Without limiting the generality of the foregoing, no portion of the content may be translated from English or French into any other language without the prior written permission of Canada Mortgage and Housing Corporation.

The information, analyses and opinions contained in this publication are based on various sources believed to be reliable, but their accuracy cannot be guaranteed. The information, analyses and opinions shall not be taken as representations for which Canada Mortgage and Housing Corporation or any of its employees shall incur responsibility.

Housing market intelligence you can count on

FREE REPORTS AVAILABLE ON-LINE

- Canadian Housing Statistics
- Housing Information Monthly
- Housing Market Outlook, Canada
- Housing Market Outlook, Highlight Reports Canada and Regional
- Housing Market Outlook, Major Centres
- Housing Market Tables: Selected South Central Ontario Centres
- Housing Now, Canada
- Housing Now, Major Centres
- Housing Now, Regional
- Monthly Housing Statistics
- Northern Housing Outlook Report
- Preliminary Housing Start Data
- Rental Market Provincial Highlight Reports
- Rental Market Reports, Major Centres
- Rental Market Statistics
- Residential Construction Digest, Prairie Centres
- Seniors' Housing Reports

Get the market intelligence you need today!

Click www.cmhc.ca/housingmarketinformation to view, download or subscribe.

CMHC's Market Analysis Centre e-reports provide a wealth of detailed local, provincial, regional and national market information.

- Forecasts and Analysis Future-oriented information about local, regional and national housing trends.
- Statistics and Data Information on current housing market activities – starts, rents, vacancy rates and much more.

Are you interested in housing research?

Stay up-to-date with the latest housing research findings and events related to sustainable housing, housing conditions and trends, housing finance and more.

Subscribe Today to CMHC's Housing Research E-Newsletter!

