

HOUSING NOW

Kelowna CMA



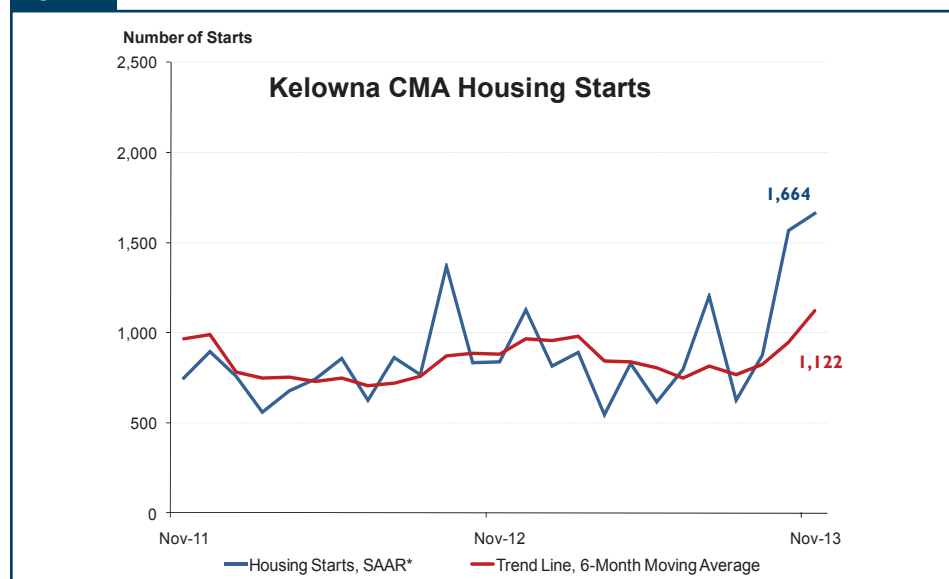
CANADA MORTGAGE AND HOUSING CORPORATION

Date Released: December 2013

Highlights

- Kelowna housing starts, led by the multiple-family sector, trended higher in November.
- Actual year-to-date single detached and multiple-family homes starts are above 2012 levels.

Figure 1



Source: CMHC.

SAAR: Seasonally adjusted annual rate

¹ Seasonally adjusted annual rates (SAAR) – Monthly housing starts figures are adjusted to remove normal seasonal variation and multiplied by 12 to reflect annual levels. By removing seasonal ups and downs, seasonal adjustment allows for a comparison from one season to the next and from one month to the next. Reporting monthly figures at annual rates indicates the annual level of starts that would be obtained if the monthly pace was maintained for 12 months. This facilitates comparison of the current pace of activity to annual forecasts as well as to historical annual levels.

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- Lower inventories of new, completed and unabsorbed homes compared to a year earlier, coupled with rising MLS® sales, support increased new home construction.

November New Home Construction

Housing starts in the Kelowna Census Metropolitan Area (CMA) were trending at 1,122 units in November compared to 947 units in October, according to Canada Mortgage and Housing Corporation (CMHC). The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR) of housing starts.

Starts of single-detached family homes have trended higher since August. The trend measure for multiple-family homes has also moved upward, rising in response to starts of apartment condominium buildings in October and November. Lower inventories of new, completed and unabsorbed homes compared to a year earlier and rising MLS®² home sales have supported increased levels of new home construction. Local labour market trends have also become more supportive of housing demand. Employment has picked up during the past few months after moving lower in 2012 and the first half of 2013. All of the gains have been in full-time employment.

In November, actual housing starts were at their highest monthly level since mid-2011. Year-to-date, both single-detached and multiple-family starts are above levels recorded during the same eleven month period in 2012.

Rising MLS® sales, coupled with fewer listings, have contributed to increased demand for new homes. Kelowna area MLS® home sales have trended steadily higher since March, drawing the supply of active listings lower. Year-to-date sales of single-detached homes and townhouses³ increased 17 and five per cent, respectively, from levels recorded in 2012. Apartment condominium sales recorded smaller gains, but have trended higher in recent months.

The inventory of new, completed and unabsorbed single-detached homes moved lower, declining to 79 units in November 2013 from 103 units twelve months earlier. The inventory has stabilized in recent months at between 70 and 80 homes, with absorption keeping pace with demand. Apartment condominium inventories have recorded a similar trend, declining to 71 units from 116 units in November 2012.

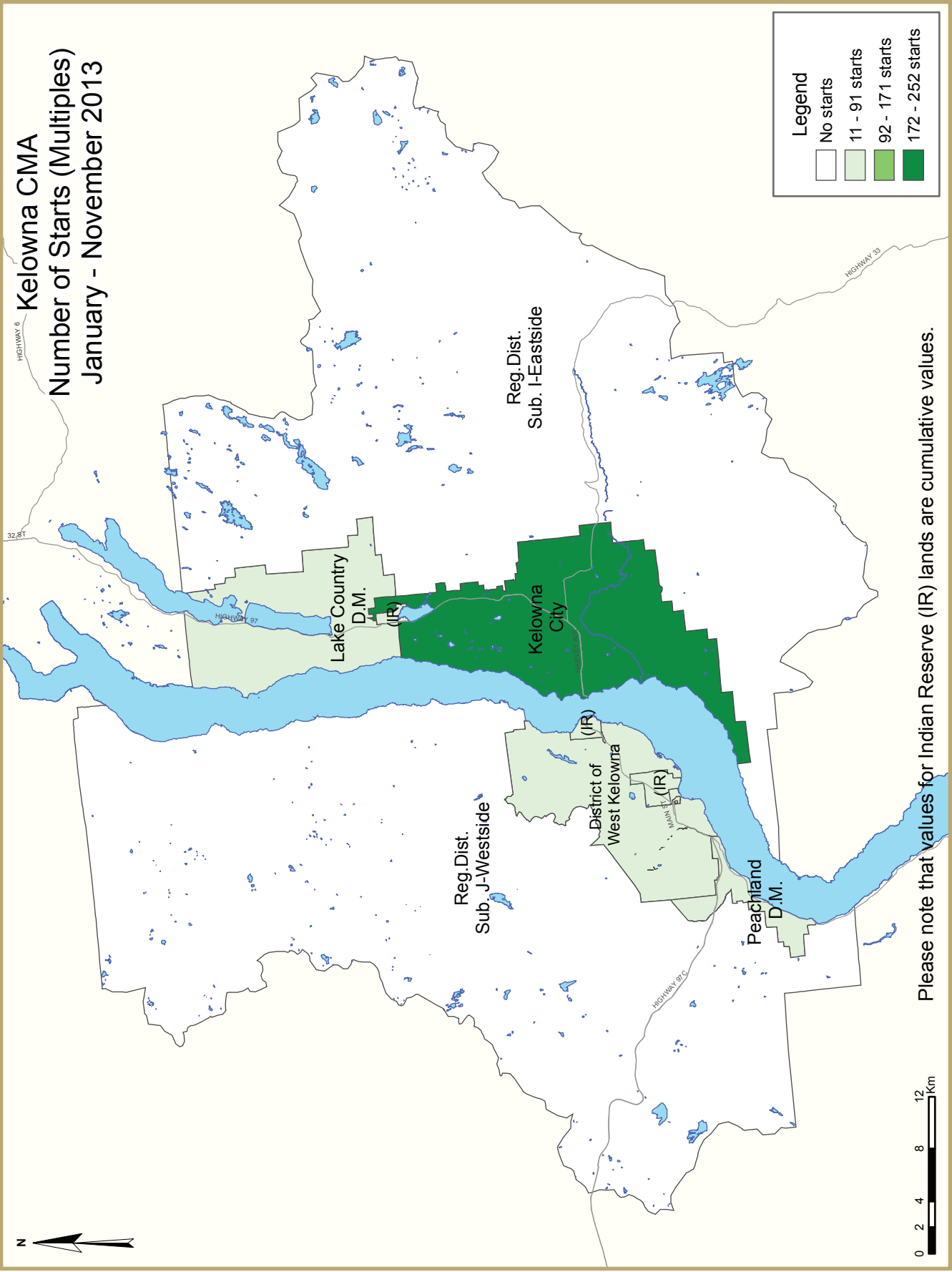
November multiple-family starts included both attached housing and another apartment condominium building – the second this year. Condominium projects started in 2012 and to-date this year have targeted niche market locations rather than the broader market place, including neighbourhoods near the University of British Columbia – Okanagan Campus and in the core area of the City.

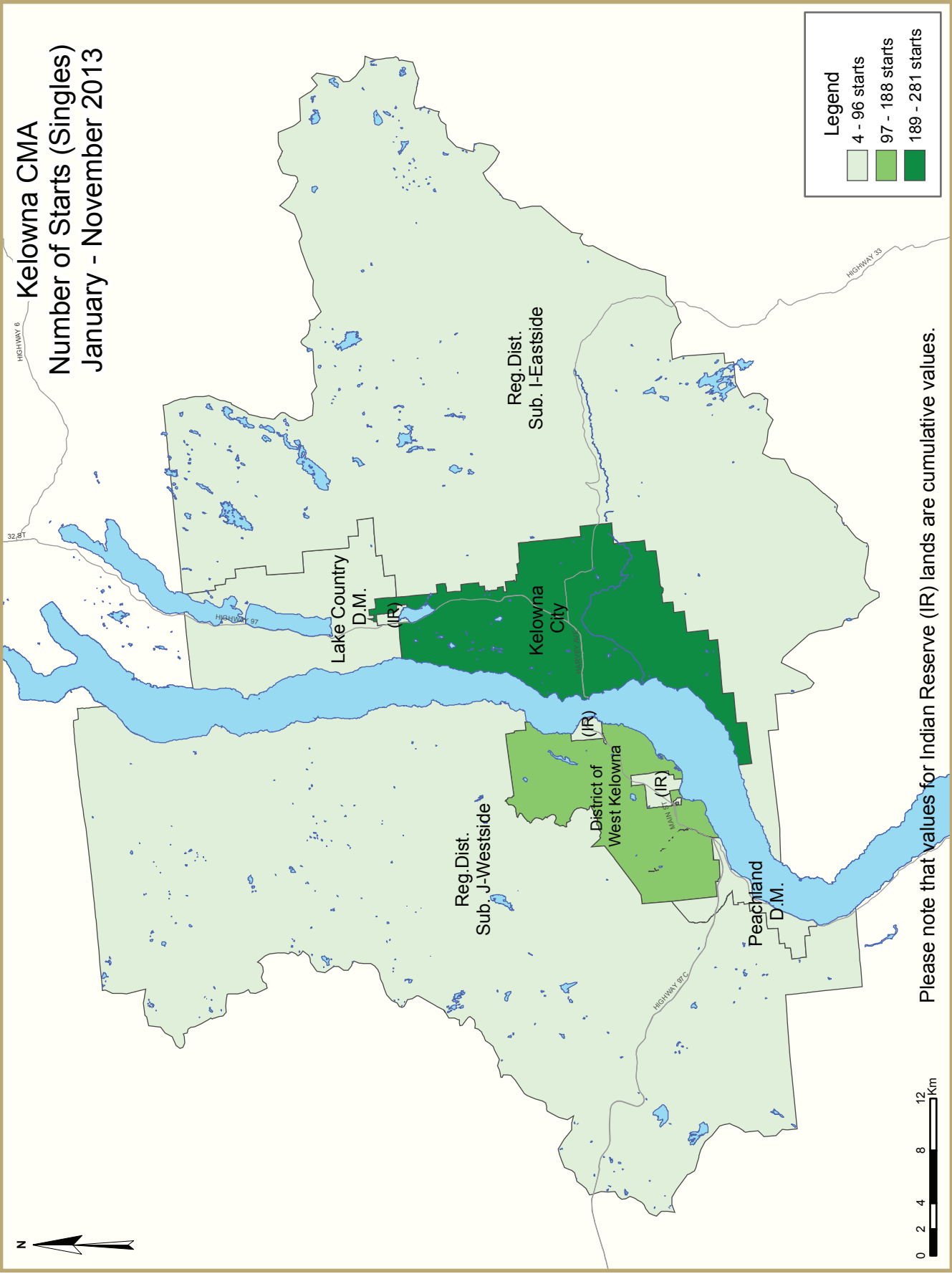
With few exceptions, builders have focused on smaller, home owner-oriented attached housing projects during the past two years rather than large apartment condominium buildings. Combined townhouse and

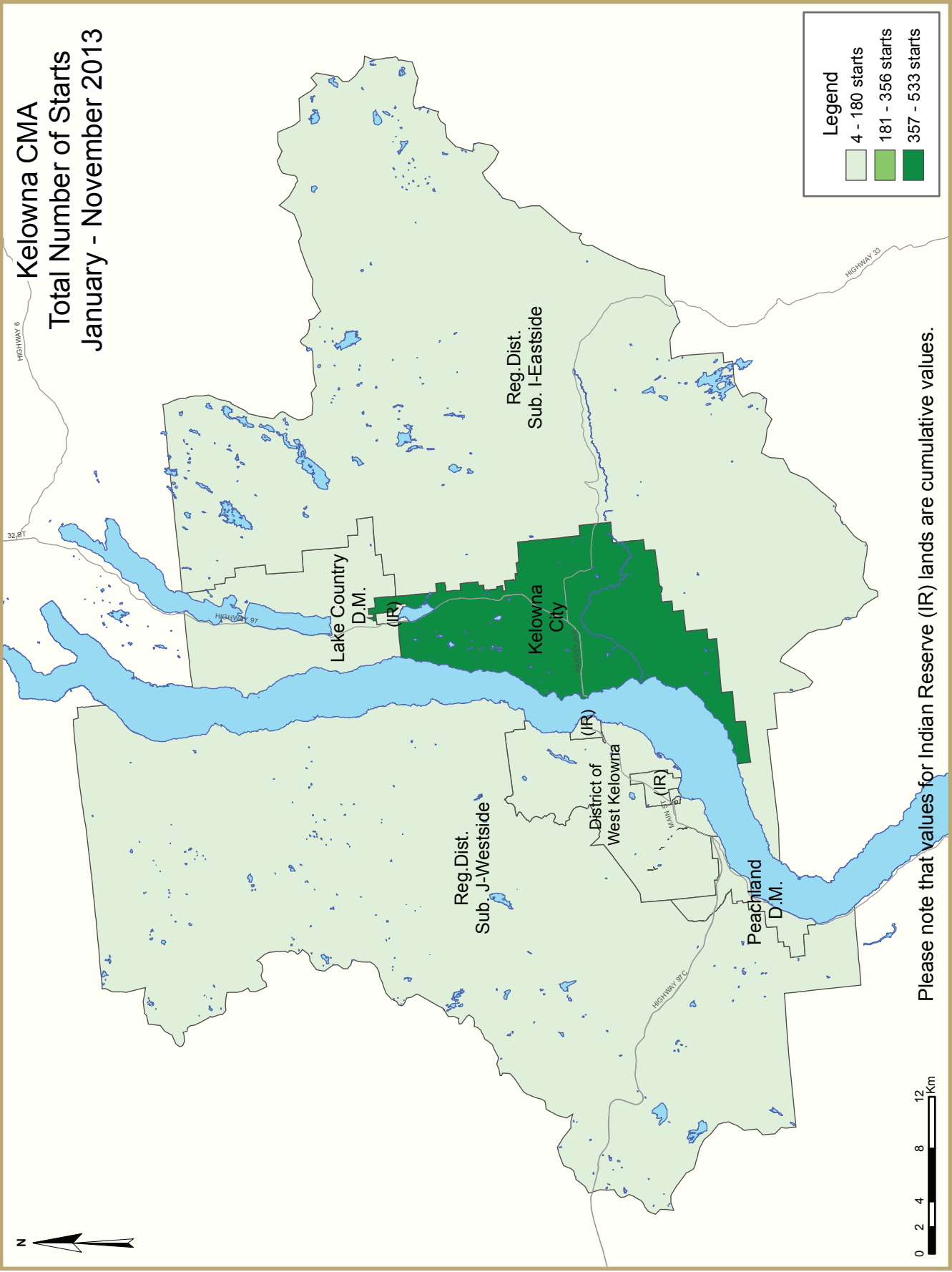
semi-detached starts have totalled 199 units in 2013 compared to 171 units during the same eleven month period in 2012. For builders, this type of project is more easily released to the market in phases. New lower density multiple-family projects are targeting local rather than out-of-region buyers or those seeking resort homes and second residences.

² MLS® Multiple Listing Service (MLS®) is a registered certification mark owned by the Canadian Real Estate Association.

³ Sales refer to townhouses in buildings with three or more units. Sales of all townhouses including semi-detached and detached townhouses have increased 12.7 percent in 2013 compared to the same eleven month period in 2012.







HOUSING NOW REPORT TABLES

Available in ALL reports:

- I Housing Starts (SAAR and Trend)
- I.1 Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type – Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type – Year-to-Date
- 3 Completions by Submarket and by Dwelling Type – Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type – Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
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- I.2 Housing Activity Summary by Submarket
- I.3 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market – Current Month or Quarter
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- 3.4 Completions by Submarket and by Intended Market – Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market – Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

SYMBOLS

- n/a Not applicable
- * Totals may not add up due to co-operatives and unknown market types
- ** Percent change > 200%
- Nil
- Amount too small to be expressed

| Table I: Housing Starts (SAAR and Trend) November 2013 | | |
|---|---------------|---------------|
| Kelowna CMA ¹ | October 2013 | November 2013 |
| Trend ² | 947 | 1,122 |
| SAAR | 1,568 | 1,664 |
| | November 2012 | November 2013 |
| Actual | | |
| November - Single-Detached | 44 | 66 |
| November - Multiples | 29 | 79 |
| November - Total | 73 | 145 |
| January to November - Single-Detached | 475 | 515 |
| January to November - Multiples | 266 | 347 |
| January to November - Total | 741 | 862 |
| | | |

Source: CMHC

¹ Census Metropolitan Area

² The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR)

Detailed data available upon request

Table 1.1: Housing Activity Summary of Kelowna CMA
November 2013

| | Ownership | | | | | | Rental | | Total* |
|--------------------------|-----------|------|----------------------|-------------|-----------------|-----------------|-----------------------------|-----------------|--------|
| | Freehold | | | Condominium | | | Single, Semi, and Row | Apt. & Other | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | | | |
| STARTS | | | | | | | | | |
| November 2013 | 62 | 12 | 0 | 0 | 14 | 48 | 4 | 5 | 145 |
| November 2012 | 41 | 10 | 0 | 0 | 17 | 0 | 3 | 2 | 73 |
| % Change | 51.2 | 20.0 | n/a | n/a | -17.6 | n/a | 33.3 | 150.0 | 98.6 |
| Year-to-date 2013 | 485 | 94 | 0 | 0 | 105 | 82 | 30 | 66 | 862 |
| Year-to-date 2012 | 460 | 62 | 7 | 0 | 102 | 48 | 15 | 47 | 741 |
| % Change | 5.4 | 51.6 | -100.0 | n/a | 2.9 | 70.8 | 100.0 | 40.4 | 16.3 |
| UNDER CONSTRUCTION | | | | | | | | | |
| November 2013 | 403 | 76 | 0 | 0 | 133 | 222 | 25 | 53 | 912 |
| November 2012 | 394 | 70 | 7 | 0 | 130 | 268 | 16 | 27 | 912 |
| % Change | 2.3 | 8.6 | -100.0 | n/a | 2.3 | -17.2 | 56.3 | 96.3 | 0.0 |
| COMPLETIONS | | | | | | | | | |
| November 2013 | 53 | 26 | 0 | 0 | 27 | 4 | 2 | 5 | 117 |
| November 2012 | 38 | 4 | 0 | 0 | 12 | 0 | 0 | 5 | 59 |
| % Change | 39.5 | ** | n/a | n/a | 125.0 | n/a | n/a | 0.0 | 98.3 |
| Year-to-date 2013 | 486 | 78 | 0 | 0 | 114 | 128 | 28 | 42 | 876 |
| Year-to-date 2012 | 479 | 57 | 6 | 0 | 69 | 11 | 47 | 220 | 889 |
| % Change | 1.5 | 36.8 | -100.0 | n/a | 65.2 | ** | -40.4 | -80.9 | -1.5 |
| COMPLETED & NOT ABSORBED | | | | | | | | | |
| November 2013 | 79 | 30 | 0 | 0 | 49 | 71 | n/a | n/a | 229 |
| November 2012 | 97 | 21 | 0 | 0 | 46 | 116 | n/a | n/a | 280 |
| % Change | -18.6 | 42.9 | n/a | n/a | 6.5 | -38.8 | n/a | n/a | -18.2 |
| ABSORBED | | | | | | | | | |
| November 2013 | 51 | 19 | 0 | 0 | 17 | 1 | n/a | n/a | 88 |
| November 2012 | 41 | 5 | 0 | 0 | 16 | 7 | n/a | n/a | 69 |
| % Change | 24.4 | ** | n/a | n/a | 6.3 | -85.7 | n/a | n/a | 27.5 |
| Year-to-date 2013 | 513 | 70 | 0 | 0 | 116 | 134 | n/a | n/a | 833 |
| Year-to-date 2012 | 506 | 54 | 6 | 1 | 113 | 152 | n/a | n/a | 832 |
| % Change | 1.4 | 29.6 | -100.0 | -100.0 | 2.7 | -11.8 | n/a | n/a | 0.1 |

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

Table 1.2: Housing Activity Summary by Submarket
November 2013

| | Ownership | | | | | | Rental | | Total* |
|------------------------------|-----------|------|----------------------|-------------|-----------------|-----------------|-----------------------------|-----------------|--------|
| | Freehold | | | Condominium | | | Single, Semi, and Row | Apt. & Other | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | | | |
| STARTS | | | | | | | | | |
| Kelowna City | | | | | | | | | |
| November 2013 | 33 | 4 | 0 | 0 | 14 | 48 | 4 | 4 | 107 |
| November 2012 | 20 | 0 | 0 | 0 | 13 | 0 | 3 | 1 | 37 |
| Lake Country D.M. | | | | | | | | | |
| November 2013 | 9 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 9 |
| November 2012 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 6 |
| District of West Kelowna | | | | | | | | | |
| November 2013 | 14 | 2 | 0 | 0 | 0 | 0 | 0 | 1 | 17 |
| November 2012 | 12 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 14 |
| Peachland D.M. | | | | | | | | | |
| November 2013 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 |
| November 2012 | 1 | 0 | 0 | 0 | 4 | 0 | 0 | 0 | 5 |
| Reg. Dist. Sub. J - Westside | | | | | | | | | |
| November 2013 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| November 2012 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Reg. Dist. Sub. I - Eastside | | | | | | | | | |
| November 2013 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| November 2012 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 2 |
| Indian Reserves | | | | | | | | | |
| November 2013 | 5 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 11 |
| November 2012 | 3 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 9 |
| Kelowna CMA | | | | | | | | | |
| November 2013 | 62 | 12 | 0 | 0 | 14 | 48 | 4 | 5 | 145 |
| November 2012 | 41 | 10 | 0 | 0 | 17 | 0 | 3 | 2 | 73 |

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

Table 1.2: Housing Activity Summary by Submarket
November 2013

| | Ownership | | | | | | Rental | | Total ^{1*} |
|------------------------------|-----------|------|----------------------|-------------|-----------------|-----------------|-----------------------------|-----------------|---------------------|
| | Freehold | | | Condominium | | | Single, Semi, and Row | Apt. & Other | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | | | |
| UNDER CONSTRUCTION | | | | | | | | | |
| Kelowna City | | | | | | | | | |
| November 2013 | 203 | 34 | 0 | 0 | 69 | 222 | 21 | 45 | 594 |
| November 2012 | 200 | 18 | 7 | 0 | 83 | 268 | 16 | 17 | 609 |
| Lake Country D.M. | | | | | | | | | |
| November 2013 | 43 | 0 | 0 | 0 | 0 | 0 | 1 | 6 | 50 |
| November 2012 | 46 | 6 | 0 | 0 | 0 | 0 | 0 | 9 | 61 |
| District of West Kelowna | | | | | | | | | |
| November 2013 | 83 | 16 | 0 | 0 | 11 | 0 | 2 | 2 | 114 |
| November 2012 | 75 | 12 | 0 | 0 | 22 | 0 | 0 | 1 | 110 |
| Peachland D.M. | | | | | | | | | |
| November 2013 | 14 | 0 | 0 | 0 | 32 | 0 | 0 | 0 | 46 |
| November 2012 | 17 | 0 | 0 | 0 | 4 | 0 | 0 | 0 | 21 |
| Reg. Dist. Sub. J - Westside | | | | | | | | | |
| November 2013 | 27 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 28 |
| November 2012 | 19 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 19 |
| Reg. Dist. Sub. I - Eastside | | | | | | | | | |
| November 2013 | 3 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 5 |
| November 2012 | 5 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 11 |
| Indian Reserves | | | | | | | | | |
| November 2013 | 30 | 24 | 0 | 0 | 21 | 0 | 0 | 0 | 75 |
| November 2012 | 32 | 28 | 0 | 0 | 21 | 0 | 0 | 0 | 81 |
| Kelowna CMA | | | | | | | | | |
| November 2013 | 403 | 76 | 0 | 0 | 133 | 222 | 25 | 53 | 912 |
| November 2012 | 394 | 70 | 7 | 0 | 130 | 268 | 16 | 27 | 912 |

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

Table 1.2: Housing Activity Summary by Submarket
November 2013

| | Ownership | | | | | | Rental | | Total* |
|------------------------------|-----------|------|-------------------|-------------|--------------|--------------|-----------------------|--------------|--------|
| | Freehold | | | Condominium | | | | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | |
| COMPLETIONS | | | | | | | | | |
| Kelowna City | | | | | | | | | |
| November 2013 | 32 | 4 | 0 | 0 | 27 | 4 | 1 | 4 | 72 |
| November 2012 | 16 | 0 | 0 | 0 | 12 | 0 | 0 | 2 | 30 |
| Lake Country D.M. | | | | | | | | | |
| November 2013 | 9 | 8 | 0 | 0 | 0 | 0 | 0 | 1 | 18 |
| November 2012 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 9 |
| District of West Kelowna | | | | | | | | | |
| November 2013 | 10 | 4 | 0 | 0 | 0 | 0 | 1 | 0 | 15 |
| November 2012 | 9 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 9 |
| Peachland D.M. | | | | | | | | | |
| November 2013 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| November 2012 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 |
| Reg. Dist. Sub. J - Westside | | | | | | | | | |
| November 2013 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| November 2012 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Reg. Dist. Sub. I - Eastside | | | | | | | | | |
| November 2013 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| November 2012 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 3 |
| Indian Reserves | | | | | | | | | |
| November 2013 | 2 | 10 | 0 | 0 | 0 | 0 | 0 | 0 | 12 |
| November 2012 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 3 |
| Kelowna CMA | | | | | | | | | |
| November 2013 | 53 | 26 | 0 | 0 | 27 | 4 | 2 | 5 | 117 |
| November 2012 | 38 | 4 | 0 | 0 | 12 | 0 | 0 | 5 | 59 |

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

Table 1.2: Housing Activity Summary by Submarket
November 2013

| | Ownership | | | | | | Rental | | Total ^{1*} |
|------------------------------|-----------|------|----------------------|-------------|-----------------|-----------------|-----------------------------|-----------------|---------------------|
| | Freehold | | | Condominium | | | Single, Semi, and Row | Apt. & Other | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | | | |
| COMPLETED & NOT ABSORBED | | | | | | | | | |
| Kelowna City | | | | | | | | | |
| November 2013 | 40 | 16 | 0 | 0 | 43 | 65 | n/a | n/a | 164 |
| November 2012 | 46 | 9 | 0 | 0 | 34 | 67 | n/a | n/a | 156 |
| Lake Country D.M. | | | | | | | | | |
| November 2013 | 10 | 4 | 0 | 0 | 3 | 4 | n/a | n/a | 21 |
| November 2012 | 7 | 4 | 0 | 0 | 7 | 5 | n/a | n/a | 23 |
| District of West Kelowna | | | | | | | | | |
| November 2013 | 24 | 2 | 0 | 0 | 3 | 2 | n/a | n/a | 31 |
| November 2012 | 34 | 2 | 0 | 0 | 2 | 44 | n/a | n/a | 82 |
| Peachland D.M. | | | | | | | | | |
| November 2013 | 1 | 2 | 0 | 0 | 0 | 0 | n/a | n/a | 3 |
| November 2012 | 2 | 2 | 0 | 0 | 0 | 0 | n/a | n/a | 4 |
| Reg. Dist. Sub. J - Westside | | | | | | | | | |
| November 2013 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | 0 |
| November 2012 | 1 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | 1 |
| Reg. Dist. Sub. I - Eastside | | | | | | | | | |
| November 2013 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | 0 |
| November 2012 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | 0 |
| Indian Reserves | | | | | | | | | |
| November 2013 | 4 | 6 | 0 | 0 | 0 | 0 | n/a | n/a | 10 |
| November 2012 | 7 | 4 | 0 | 0 | 3 | 0 | n/a | n/a | 14 |
| Kelowna CMA | | | | | | | | | |
| November 2013 | 79 | 30 | 0 | 0 | 49 | 71 | n/a | n/a | 229 |
| November 2012 | 97 | 21 | 0 | 0 | 46 | 116 | n/a | n/a | 280 |

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

Table 1.2: Housing Activity Summary by Submarket
November 2013

| | Ownership | | | | | | Rental | | Total* |
|------------------------------|-----------|------|-------------------|-------------|--------------|--------------|-----------------------|--------------|--------|
| | Freehold | | | Condominium | | | Single, Semi, and Row | Apt. & Other | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | | | |
| ABSORBED | | | | | | | | | |
| Kelowna City | | | | | | | | | |
| November 2013 | 31 | 3 | 0 | 0 | 15 | 1 | n/a | n/a | 50 |
| November 2012 | 18 | 0 | 0 | 0 | 15 | 7 | n/a | n/a | 40 |
| Lake Country D.M. | | | | | | | | | |
| November 2013 | 8 | 5 | 0 | 0 | 1 | 0 | n/a | n/a | 14 |
| November 2012 | 8 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | 8 |
| District of West Kelowna | | | | | | | | | |
| November 2013 | 8 | 2 | 0 | 0 | 1 | 0 | n/a | n/a | 11 |
| November 2012 | 9 | 1 | 0 | 0 | 1 | 0 | n/a | n/a | 11 |
| Peachland D.M. | | | | | | | | | |
| November 2013 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | 0 |
| November 2012 | 4 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | 4 |
| Reg. Dist. Sub. J - Westside | | | | | | | | | |
| November 2013 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | 0 |
| November 2012 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | 0 |
| Reg. Dist. Sub. I - Eastside | | | | | | | | | |
| November 2013 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | n/a | 0 |
| November 2012 | 1 | 2 | 0 | 0 | 0 | 0 | n/a | n/a | 3 |
| Indian Reserves | | | | | | | | | |
| November 2013 | 4 | 9 | 0 | 0 | 0 | 0 | n/a | n/a | 13 |
| November 2012 | 1 | 2 | 0 | 0 | 0 | 0 | n/a | n/a | 3 |
| Kelowna CMA | | | | | | | | | |
| November 2013 | 51 | 19 | 0 | 0 | 17 | 1 | n/a | n/a | 88 |
| November 2012 | 41 | 5 | 0 | 0 | 16 | 7 | n/a | n/a | 69 |

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

Table 2: Starts by Submarket and by Dwelling Type
November 2013

| Submarket | Single | | Semi | | Row | | Apt. & Other | | Total | | |
|--------------------|-----------|-----------|-----------|-----------|-----------|-----------|--------------|----------|------------|-----------|-------------|
| | Nov 2013 | Nov 2012 | Nov 2013 | Nov 2012 | Nov 2013 | Nov 2012 | Nov 2013 | Nov 2012 | Nov 2013 | Nov 2012 | % Change |
| Black Mountain | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0.0 |
| Ellison/Joe Rich | 0 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 2 | -100.0 |
| Glenrosa | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a |
| Glenmore | 11 | 3 | 4 | 0 | 0 | 8 | 0 | 0 | 15 | 11 | 36.4 |
| North Glenmore | 1 | 5 | 0 | 0 | 0 | 0 | 1 | 1 | 2 | 6 | -66.7 |
| Kelowna Core Area | 3 | 2 | 0 | 0 | 14 | 0 | 48 | 0 | 65 | 2 | ** |
| Lake Country | 9 | 5 | 0 | 0 | 0 | 0 | 0 | 1 | 9 | 6 | 50.0 |
| Lakeview Heights | 3 | 6 | 0 | 0 | 0 | 0 | 1 | 0 | 4 | 6 | -33.3 |
| Lower Mission | 3 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 1 | 200.0 |
| Peachland | 1 | 1 | 0 | 0 | 0 | 4 | 0 | 0 | 1 | 5 | -80.0 |
| Rutland | 0 | 1 | 0 | 0 | 0 | 5 | 0 | 0 | 0 | 6 | -100.0 |
| Southeast Kelowna | 9 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 9 | 0 | n/a |
| Shannon Lake | 4 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 4 | 0.0 |
| Upper Mission | 9 | 10 | 0 | 0 | 0 | 0 | 3 | 0 | 12 | 10 | 20.0 |
| Westbank | 4 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 1 | ** |
| West Kelowna | 3 | 1 | 2 | 2 | 0 | 0 | 0 | 0 | 5 | 3 | 66.7 |
| Westside | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a |
| Indian Reserves | 5 | 3 | 6 | 6 | 0 | 0 | 0 | 0 | 11 | 9 | 22.2 |
| Kelowna CMA | 66 | 44 | 12 | 10 | 14 | 17 | 53 | 2 | 145 | 73 | 98.6 |

Table 2.1: Starts by Submarket and by Dwelling Type
January - November 2013

| Submarket | Single | | Semi | | Row | | Apt. & Other | | Total | | |
|--------------------|------------|------------|-----------|-----------|------------|------------|--------------|-----------|------------|------------|-------------|
| | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | % Change |
| Black Mountain | 18 | 31 | 2 | 0 | 4 | 4 | 3 | 2 | 27 | 37 | -27.0 |
| Ellison/Joe Rich | 5 | 4 | 0 | 6 | 0 | 0 | 0 | 0 | 5 | 10 | -50.0 |
| Glenrosa | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0.0 |
| Glenmore | 54 | 45 | 18 | 2 | 14 | 54 | 4 | 3 | 90 | 104 | -13.5 |
| North Glenmore | 32 | 35 | 4 | 4 | 0 | 0 | 49 | 60 | 85 | 99 | -14.1 |
| Kelowna Core Area | 23 | 14 | 12 | 8 | 27 | 7 | 72 | 3 | 134 | 32 | ** |
| Lake Country | 52 | 59 | 4 | 2 | 0 | 0 | 7 | 17 | 63 | 78 | -19.2 |
| Lakeview Heights | 25 | 19 | 0 | 2 | 0 | 0 | 1 | 0 | 26 | 21 | 23.8 |
| Lower Mission | 22 | 17 | 4 | 0 | 12 | 18 | 0 | 0 | 38 | 35 | 8.6 |
| Peachland | 12 | 18 | 0 | 2 | 28 | 4 | 0 | 0 | 40 | 24 | 66.7 |
| Rutland | 12 | 10 | 6 | 2 | 10 | 9 | 3 | 8 | 31 | 29 | 6.9 |
| Southeast Kelowna | 36 | 13 | 0 | 0 | 0 | 0 | 1 | 1 | 37 | 14 | 164.3 |
| Shannon Lake | 32 | 37 | 4 | 2 | 0 | 5 | 0 | 1 | 36 | 45 | -20.0 |
| Upper Mission | 83 | 85 | 0 | 0 | 0 | 0 | 7 | 0 | 90 | 85 | 5.9 |
| Westbank | 10 | 2 | 0 | 0 | 8 | 5 | 0 | 0 | 18 | 7 | 157.1 |
| West Kelowna | 32 | 28 | 8 | 6 | 0 | 3 | 1 | 0 | 41 | 37 | 10.8 |
| Westside | 21 | 8 | 0 | 0 | 0 | 0 | 0 | 0 | 21 | 8 | 162.5 |
| Indian Reserves | 45 | 49 | 34 | 26 | 0 | 0 | 0 | 0 | 79 | 75 | 5.3 |
| Kelowna CMA | 515 | 475 | 96 | 62 | 103 | 109 | 148 | 95 | 862 | 741 | 16.3 |

Source: CMHC (Starts and Completions Survey)

Table 3: Completions by Submarket and by Dwelling Type
November 2013

| Submarket | Single | | Semi | | Row | | Apt. & Other | | Total | | |
|--------------------|-----------|-----------|-----------|----------|-----------|-----------|--------------|----------|------------|-----------|-------------|
| | Nov 2013 | Nov 2012 | Nov 2013 | Nov 2012 | Nov 2013 | Nov 2012 | Nov 2013 | Nov 2012 | Nov 2013 | Nov 2012 | % Change |
| Black Mountain | 6 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 8 | 0 | n/a |
| Ellison/Joe Rich | 0 | 1 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 3 | -100.0 |
| Glenrosa | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a |
| Glenmore | 6 | 3 | 0 | 0 | 21 | 0 | 1 | 0 | 28 | 3 | ** |
| North Glenmore | 5 | 4 | 2 | 0 | 0 | 0 | 3 | 1 | 10 | 5 | 100.0 |
| Kelowna Core Area | 0 | 0 | 0 | 0 | 6 | 6 | 4 | 0 | 10 | 6 | 66.7 |
| Lake Country | 9 | 6 | 8 | 0 | 0 | 0 | 1 | 3 | 18 | 9 | 100.0 |
| Lakeview Heights | 2 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 3 | -33.3 |
| Lower Mission | 3 | 0 | 0 | 0 | 0 | 6 | 0 | 0 | 3 | 6 | -50.0 |
| Peachland | 0 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | -100.0 |
| Rutland | 3 | 2 | 0 | 0 | 0 | 0 | 0 | 1 | 3 | 3 | 0.0 |
| Southeast Kelowna | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0 | n/a |
| Shannon Lake | 6 | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 8 | 1 | ** |
| Upper Mission | 7 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 7 | 0.0 |
| Westbank | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | n/a |
| West Kelowna | 2 | 5 | 2 | 0 | 0 | 0 | 0 | 0 | 4 | 5 | -20.0 |
| Westside | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a |
| Indian Reserves | 2 | 1 | 10 | 2 | 0 | 0 | 0 | 0 | 12 | 3 | ** |
| Kelowna CMA | 55 | 38 | 26 | 4 | 27 | 12 | 9 | 5 | 117 | 59 | 98.3 |

Table 3.1: Completions by Submarket and by Dwelling Type
January - November 2013

| Submarket | Single | | Semi | | Row | | Apt. & Other | | Total | | |
|--------------------|------------|------------|-----------|-----------|------------|-----------|--------------|------------|------------|------------|-------------|
| | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | YTD 2013 | YTD 2012 | % Change |
| Black Mountain | 35 | 26 | 2 | 0 | 4 | 0 | 0 | 2 | 41 | 28 | 46.4 |
| Ellison/Joe Rich | 6 | 9 | 6 | 8 | 0 | 0 | 0 | 0 | 12 | 17 | -29.4 |
| Glenrosa | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 0.0 |
| Glenmore | 42 | 50 | 6 | 2 | 47 | 41 | 1 | 8 | 96 | 101 | -5.0 |
| North Glenmore | 40 | 24 | 10 | 2 | 0 | 0 | 18 | 40 | 68 | 66 | 3.0 |
| Kelowna Core Area | 20 | 31 | 4 | 2 | 20 | 18 | 131 | 116 | 175 | 167 | 4.8 |
| Lake Country | 59 | 55 | 8 | 12 | 0 | 4 | 11 | 14 | 78 | 85 | -8.2 |
| Lakeview Heights | 25 | 24 | 0 | 2 | 0 | 0 | 0 | 0 | 25 | 26 | -3.8 |
| Lower Mission | 21 | 15 | 4 | 1 | 12 | 12 | 0 | 0 | 37 | 28 | 32.1 |
| Peachland | 15 | 18 | 0 | 2 | 0 | 0 | 0 | 0 | 15 | 20 | -25.0 |
| Rutland | 14 | 12 | 2 | 6 | 4 | 12 | 9 | 1 | 29 | 31 | -6.5 |
| Southeast Kelowna | 22 | 29 | 0 | 0 | 0 | 0 | 0 | 1 | 22 | 30 | -26.7 |
| Shannon Lake | 25 | 29 | 4 | 0 | 0 | 0 | 0 | 0 | 29 | 29 | 0.0 |
| Upper Mission | 82 | 87 | 0 | 0 | 8 | 0 | 0 | 49 | 90 | 136 | -33.8 |
| Westbank | 2 | 1 | 0 | 0 | 10 | 0 | 0 | 0 | 12 | 1 | ** |
| West Kelowna | 34 | 32 | 2 | 0 | 9 | 0 | 0 | 0 | 45 | 32 | 40.6 |
| Westside | 15 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 15 | 7 | 114.3 |
| Indian Reserves | 56 | 64 | 30 | 20 | 0 | 0 | 0 | 0 | 86 | 84 | 2.4 |
| Kelowna CMA | 514 | 514 | 78 | 57 | 114 | 87 | 170 | 231 | 876 | 889 | -1.5 |

Source: CMHC (Starts and Completions Survey)

Table 4: Absorbed Single-Detached Units by Price Range
November 2013

| Submarket | Price Ranges | | | | | | | | | | Total | Median Price (\$) | Average Price (\$) |
|-------------------|--------------|-----------|-----------------------|-----------|-----------------------|-----------|-----------------------|-----------|-------------|-----------|-------|-------------------|--------------------|
| | < \$400,000 | | \$400,000 - \$499,999 | | \$500,000 - \$599,999 | | \$600,000 - \$749,999 | | \$750,000 + | | | | |
| | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | | | |
| Black Mountain | | | | | | | | | | | | | |
| November 2013 | 0 | 0.0 | 2 | 33.3 | 0 | 0.0 | 1 | 16.7 | 3 | 50.0 | 6 | -- | -- |
| November 2012 | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | -- | -- |
| Year-to-date 2013 | 2 | 5.6 | 7 | 19.4 | 8 | 22.2 | 12 | 33.3 | 7 | 19.4 | 36 | 637,165 | 644,737 |
| Year-to-date 2012 | 0 | 0.0 | 8 | 24.2 | 6 | 18.2 | 12 | 36.4 | 7 | 21.2 | 33 | 620,600 | 708,315 |
| Ellison/Joe Rich | | | | | | | | | | | | | |
| November 2013 | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | -- | -- |
| November 2012 | 0 | 0.0 | 0 | 0.0 | 1 | 100.0 | 0 | 0.0 | 0 | 0.0 | 1 | -- | -- |
| Year-to-date 2013 | 0 | 0.0 | 0 | 0.0 | 2 | 33.3 | 2 | 33.3 | 2 | 33.3 | 6 | -- | -- |
| Year-to-date 2012 | 0 | 0.0 | 2 | 22.2 | 2 | 22.2 | 1 | 11.1 | 4 | 44.4 | 9 | -- | -- |
| Glenrosa | | | | | | | | | | | | | |
| November 2013 | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | -- | -- |
| November 2012 | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | -- | -- |
| Year-to-date 2013 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 1 | 100.0 | 0 | 0.0 | 1 | -- | -- |
| Year-to-date 2012 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 1 | 100.0 | 1 | -- | -- |
| Glenmore | | | | | | | | | | | | | |
| November 2013 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 5 | 100.0 | 5 | -- | -- |
| November 2012 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 3 | 100.0 | 3 | -- | -- |
| Year-to-date 2013 | 0 | 0.0 | 0 | 0.0 | 3 | 7.3 | 11 | 26.8 | 27 | 65.9 | 41 | 795,000 | 1,085,170 |
| Year-to-date 2012 | 0 | 0.0 | 5 | 9.8 | 5 | 9.8 | 15 | 29.4 | 26 | 51.0 | 51 | 769,900 | 932,364 |
| North Glenmore | | | | | | | | | | | | | |
| November 2013 | 0 | 0.0 | 3 | 60.0 | 0 | 0.0 | 1 | 20.0 | 1 | 20.0 | 5 | -- | -- |
| November 2012 | 0 | 0.0 | 1 | 20.0 | 1 | 20.0 | 2 | 40.0 | 1 | 20.0 | 5 | -- | -- |
| Year-to-date 2013 | 0 | 0.0 | 25 | 59.5 | 9 | 21.4 | 5 | 11.9 | 3 | 7.1 | 42 | 496,573 | 557,735 |
| Year-to-date 2012 | 0 | 0.0 | 12 | 50.0 | 4 | 16.7 | 6 | 25.0 | 2 | 8.3 | 24 | 488,867 | 575,598 |
| Kelowna Core Area | | | | | | | | | | | | | |
| November 2013 | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | -- | -- |
| November 2012 | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | -- | -- |
| Year-to-date 2013 | 0 | 0.0 | 5 | 41.7 | 1 | 8.3 | 3 | 25.0 | 3 | 25.0 | 12 | 588,995 | 620,276 |
| Year-to-date 2012 | 1 | 5.0 | 7 | 35.0 | 6 | 30.0 | 5 | 25.0 | 1 | 5.0 | 20 | 529,450 | 661,723 |
| Lake Country | | | | | | | | | | | | | |
| November 2013 | 1 | 12.5 | 1 | 12.5 | 2 | 25.0 | 1 | 12.5 | 3 | 37.5 | 8 | -- | -- |
| November 2012 | 1 | 12.5 | 4 | 50.0 | 2 | 25.0 | 0 | 0.0 | 1 | 12.5 | 8 | -- | -- |
| Year-to-date 2013 | 7 | 13.0 | 11 | 20.4 | 12 | 22.2 | 13 | 24.1 | 11 | 20.4 | 54 | 554,939 | 709,495 |
| Year-to-date 2012 | 2 | 3.2 | 23 | 36.5 | 12 | 19.0 | 17 | 27.0 | 9 | 14.3 | 63 | 529,500 | 665,621 |
| Lakeview Heights | | | | | | | | | | | | | |
| November 2013 | 0 | 0.0 | 0 | 0.0 | 1 | 50.0 | 0 | 0.0 | 1 | 50.0 | 2 | -- | -- |
| November 2012 | 0 | 0.0 | 1 | 33.3 | 0 | 0.0 | 0 | 0.0 | 2 | 66.7 | 3 | -- | -- |
| Year-to-date 2013 | 0 | 0.0 | 2 | 8.0 | 2 | 8.0 | 2 | 8.0 | 19 | 76.0 | 25 | 1,169,000 | 1,312,015 |
| Year-to-date 2012 | 0 | 0.0 | 1 | 4.3 | 2 | 8.7 | 2 | 8.7 | 18 | 78.3 | 23 | 1,049,000 | 1,276,404 |
| Lower Mission | | | | | | | | | | | | | |
| November 2013 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 2 | 66.7 | 1 | 33.3 | 3 | -- | -- |
| November 2012 | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | -- | -- |
| Year-to-date 2013 | 0 | 0.0 | 4 | 19.0 | 4 | 19.0 | 5 | 23.8 | 8 | 38.1 | 21 | 731,433 | 919,543 |
| Year-to-date 2012 | 0 | 0.0 | 0 | 0.0 | 2 | 11.8 | 7 | 41.2 | 8 | 47.1 | 17 | 725,000 | 756,412 |

Source: CMHC (Market Absorption Survey)

Table 4: Absorbed Single-Detached Units by Price Range
November 2013

| Submarket | Price Ranges | | | | | | | | | | Total | Median Price (\$) | Average Price (\$) |
|-------------------|--------------|-----------|-----------------------|-----------|-----------------------|-----------|-----------------------|-----------|-------------|-----------|-------|-------------------|--------------------|
| | < \$400,000 | | \$400,000 - \$499,999 | | \$500,000 - \$599,999 | | \$600,000 - \$749,999 | | \$750,000 + | | | | |
| | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | | | |
| Peachland | | | | | | | | | | | | | |
| November 2013 | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | -- | -- |
| November 2012 | 0 | 0.0 | 2 | 50.0 | 1 | 25.0 | 0 | 0.0 | 1 | 25.0 | 4 | -- | -- |
| Year-to-date 2013 | 1 | 6.3 | 2 | 12.5 | 2 | 12.5 | 4 | 25.0 | 7 | 43.8 | 16 | 645,465 | 974,061 |
| Year-to-date 2012 | 0 | 0.0 | 3 | 15.8 | 7 | 36.8 | 2 | 10.5 | 7 | 36.8 | 19 | 589,900 | 789,623 |
| Rutland | | | | | | | | | | | | | |
| November 2013 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 1 | 50.0 | 1 | 50.0 | 2 | -- | -- |
| November 2012 | 0 | 0.0 | 2 | 100.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 2 | -- | -- |
| Year-to-date 2013 | 2 | 22.2 | 4 | 44.4 | 1 | 11.1 | 1 | 11.1 | 1 | 11.1 | 9 | -- | -- |
| Year-to-date 2012 | 0 | 0.0 | 6 | 54.5 | 3 | 27.3 | 1 | 9.1 | 1 | 9.1 | 11 | 499,000 | 537,753 |
| Southeast Kelowna | | | | | | | | | | | | | |
| November 2013 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 1 | 100.0 | 1 | -- | -- |
| November 2012 | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | -- | -- |
| Year-to-date 2013 | 0 | 0.0 | 0 | 0.0 | 1 | 6.7 | 7 | 46.7 | 7 | 46.7 | 15 | 748,893 | 937,189 |
| Year-to-date 2012 | 0 | 0.0 | 0 | 0.0 | 1 | 5.3 | 3 | 15.8 | 15 | 78.9 | 19 | 1,078,000 | 1,255,741 |
| Shannon Lake | | | | | | | | | | | | | |
| November 2013 | 0 | 0.0 | 1 | 33.3 | 1 | 33.3 | 0 | 0.0 | 1 | 33.3 | 3 | -- | -- |
| November 2012 | 0 | 0.0 | 0 | 0.0 | 1 | 100.0 | 0 | 0.0 | 0 | 0.0 | 1 | -- | -- |
| Year-to-date 2013 | 0 | 0.0 | 18 | 62.1 | 9 | 31.0 | 1 | 3.4 | 1 | 3.4 | 29 | 479,900 | 510,295 |
| Year-to-date 2012 | 0 | 0.0 | 6 | 21.4 | 17 | 60.7 | 5 | 17.9 | 0 | 0.0 | 28 | 546,481 | 554,290 |
| Upper Mission | | | | | | | | | | | | | |
| November 2013 | 0 | 0.0 | 1 | 11.1 | 1 | 11.1 | 2 | 22.2 | 5 | 55.6 | 9 | -- | -- |
| November 2012 | 0 | 0.0 | 1 | 12.5 | 3 | 37.5 | 0 | 0.0 | 4 | 50.0 | 8 | -- | -- |
| Year-to-date 2013 | 8 | 9.2 | 12 | 13.8 | 16 | 18.4 | 17 | 19.5 | 34 | 39.1 | 87 | 652,700 | 817,583 |
| Year-to-date 2012 | 0 | 0.0 | 19 | 20.2 | 19 | 20.2 | 15 | 16.0 | 41 | 43.6 | 94 | 679,450 | 860,874 |
| Westbank | | | | | | | | | | | | | |
| November 2013 | 0 | 0.0 | 1 | 50.0 | 0 | 0.0 | 1 | 50.0 | 0 | 0.0 | 2 | -- | -- |
| November 2012 | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | -- | -- |
| Year-to-date 2013 | 0 | 0.0 | 2 | 33.3 | 2 | 33.3 | 1 | 16.7 | 1 | 16.7 | 6 | -- | -- |
| Year-to-date 2012 | 0 | 0.0 | 0 | 0.0 | 2 | 100.0 | 0 | 0.0 | 0 | 0.0 | 2 | -- | -- |
| West Kelowna | | | | | | | | | | | | | |
| November 2013 | 0 | 0.0 | 1 | 100.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 1 | -- | -- |
| November 2012 | 0 | 0.0 | 3 | 60.0 | 1 | 20.0 | 1 | 20.0 | 0 | 0.0 | 5 | -- | -- |
| Year-to-date 2013 | 0 | 0.0 | 15 | 41.7 | 10 | 27.8 | 3 | 8.3 | 8 | 22.2 | 36 | 512,747 | 714,711 |
| Year-to-date 2012 | 1 | 3.7 | 12 | 44.4 | 7 | 25.9 | 2 | 7.4 | 5 | 18.5 | 27 | 510,000 | 633,028 |
| Westside | | | | | | | | | | | | | |
| November 2013 | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | -- | -- |
| November 2012 | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | -- | -- |
| Year-to-date 2013 | 10 | 62.5 | 1 | 6.3 | 2 | 12.5 | 0 | 0.0 | 3 | 18.8 | 16 | 376,425 | 697,525 |
| Year-to-date 2012 | 2 | 28.6 | 3 | 42.9 | 0 | 0.0 | 1 | 14.3 | 1 | 14.3 | 7 | -- | -- |
| Indian Reserves | | | | | | | | | | | | | |
| November 2013 | 2 | 50.0 | 1 | 25.0 | 0 | 0.0 | 0 | 0.0 | 1 | 25.0 | 4 | -- | -- |
| November 2012 | 0 | 0.0 | 0 | 0.0 | 1 | 100.0 | 0 | 0.0 | 0 | 0.0 | 1 | -- | -- |
| Year-to-date 2013 | 33 | 55.0 | 8 | 13.3 | 6 | 10.0 | 3 | 5.0 | 10 | 16.7 | 60 | 386,300 | 495,557 |
| Year-to-date 2012 | 38 | 64.4 | 6 | 10.2 | 10 | 16.9 | 5 | 8.5 | 0 | 0.0 | 59 | 368,000 | 404,313 |

Source: CMHC (Market Absorption Survey)

Table 4: Absorbed Single-Detached Units by Price Range
November 2013

| Submarket | Price Ranges | | | | | | | | | | Total | Median Price (\$) | Average Price (\$) |
|-------------------|--------------|-----------|-----------------------|-----------|-----------------------|-----------|-----------------------|-----------|-------------|-----------|-------|-------------------|--------------------|
| | < \$400,000 | | \$400,000 - \$499,999 | | \$500,000 - \$599,999 | | \$600,000 - \$749,999 | | \$750,000 + | | | | |
| | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | | | |
| Kelowna CMA | | | | | | | | | | | | | |
| November 2013 | 3 | 5.9 | 11 | 21.6 | 5 | 9.8 | 9 | 17.6 | 23 | 45.1 | 51 | 731,433 | 805,660 |
| November 2012 | 1 | 2.4 | 14 | 34.1 | 11 | 26.8 | 3 | 7.3 | 12 | 29.3 | 41 | 538,210 | 662,084 |
| Year-to-date 2013 | 63 | 12.3 | 116 | 22.7 | 90 | 17.6 | 91 | 17.8 | 152 | 29.7 | 512 | 592,465 | 756,315 |
| Year-to-date 2012 | 44 | 8.7 | 113 | 22.3 | 105 | 20.7 | 99 | 19.5 | 146 | 28.8 | 507 | 589,000 | 742,598 |

Source: CMHC (Market Absorption Survey)

Table 4.1: Average Price (\$) of Absorbed Single-detached Units
November 2013

| Submarket | Nov 2013 | Nov 2012 | % Change | YTD 2013 | YTD 2012 | % Change |
|--------------------|----------------|-----------|------------|----------------|----------------|------------|
| Black Mountain | -- | -- | n/a | 644,737 | 708,315 | -9.0 |
| Ellison/Joe Rich | -- | -- | n/a | -- | -- | n/a |
| Glenrosa | -- | -- | n/a | -- | -- | n/a |
| Glenmore | -- | -- | n/a | 1,085,170 | 932,364 | 16.4 |
| North Glenmore | -- | -- | n/a | 557,735 | 575,598 | -3.1 |
| Kelowna Core Area | -- | -- | n/a | 620,276 | 661,723 | -6.3 |
| Lake Country | -- | -- | n/a | 709,495 | 665,621 | 6.6 |
| Lakeview Heights | -- | -- | n/a | 1,312,015 | 1,276,404 | 2.8 |
| Lower Mission | -- | -- | n/a | 919,543 | 756,412 | 21.6 |
| Peachland | -- | -- | n/a | 974,061 | 789,623 | 23.4 |
| Rutland | -- | -- | n/a | -- | 537,753 | n/a |
| Southeast Kelowna | -- | -- | n/a | 937,189 | 1,255,741 | -25.4 |
| Shannon Lake | -- | -- | n/a | 510,295 | 554,290 | -7.9 |
| Upper Mission | -- | -- | n/a | 817,583 | 860,874 | -5.0 |
| Westbank | -- | -- | n/a | -- | -- | n/a |
| West Kelowna | -- | -- | n/a | 714,711 | 633,028 | 12.9 |
| Westside | -- | -- | n/a | 697,525 | -- | n/a |
| Indian Reserves | -- | -- | n/a | 495,557 | 404,313 | 22.6 |
| Kelowna CMA | 805,660 | -- | n/a | 756,315 | 742,598 | 1.8 |

Source: CMHC (Market Absorption Survey)

**Table 5: MLS® Residential Activity for Kelowna
November 2013**

| | | Single Detached | | | | Townhouse | | | | Apartment Condo | | | |
|----------|-----------|-----------------|---------------------------|--------------------------------|--------------------|-----------------|---------------------------|--------------------------------|--------------------|-----------------|---------------------------|--------------------------------|--------------------|
| | | Number of Sales | Number of Active Listings | Sales-to-Active Listings Ratio | Average Price (\$) | Number of Sales | Number of Active Listings | Sales-to-Active Listings Ratio | Average Price (\$) | Number of Sales | Number of Active Listings | Sales-to-Active Listings Ratio | Average Price (\$) |
| 2012 | January | 113 | 1,548 | 7 | 419,446 | 17 | 269 | 6 | 376,076 | 36 | 692 | 5 | 274,358 |
| | February | 147 | 1,694 | 9 | 454,677 | 33 | 292 | 11 | 339,149 | 51 | 748 | 7 | 205,851 |
| | March | 179 | 1,812 | 10 | 502,136 | 29 | 332 | 9 | 320,791 | 72 | 789 | 9 | 232,472 |
| | April | 199 | 1,999 | 10 | 504,629 | 28 | 350 | 8 | 328,940 | 61 | 823 | 7 | 224,735 |
| | May | 223 | 2,158 | 10 | 528,778 | 47 | 373 | 13 | 330,094 | 78 | 876 | 9 | 262,881 |
| | June | 233 | 2,238 | 10 | 481,281 | 44 | 349 | 13 | 295,298 | 74 | 904 | 8 | 250,084 |
| | July | 233 | 2,210 | 11 | 512,407 | 35 | 339 | 10 | 314,146 | 69 | 885 | 8 | 221,895 |
| | August | 205 | 2,188 | 9 | 572,853 | 38 | 329 | 12 | 338,390 | 72 | 865 | 8 | 265,300 |
| | September | 131 | 2,123 | 6 | 517,346 | 21 | 355 | 6 | 363,168 | 57 | 883 | 6 | 221,456 |
| | October | 142 | 2,049 | 7 | 512,433 | 22 | 301 | 7 | 344,396 | 51 | 716 | 7 | 334,523 |
| | November | 155 | 1,875 | 8 | 484,301 | 21 | 283 | 7 | 275,731 | 39 | 660 | 6 | 261,003 |
| | December | | | | | | | | | | | | |
| 2013 | January | 121 | 1,523 | 8 | 476,191 | 17 | 245 | 7 | 280,891 | 29 | 571 | 5 | 249,681 |
| | February | 121 | 1,619 | 7 | 427,862 | 19 | 253 | 8 | 320,649 | 32 | 617 | 5 | 213,734 |
| | March | 173 | 1,750 | 10 | 439,676 | 32 | 262 | 12 | 303,256 | 52 | 643 | 8 | 244,665 |
| | April | 239 | 1,997 | 12 | 473,945 | 29 | 266 | 11 | 321,902 | 52 | 713 | 7 | 215,264 |
| | May | 282 | 2,073 | 14 | 473,684 | 39 | 277 | 14 | 303,504 | 69 | 805 | 9 | 244,080 |
| | June | 284 | 2,002 | 14 | 505,650 | 32 | 290 | 11 | 324,192 | 70 | 810 | 9 | 267,184 |
| | July | 250 | 2,014 | 12 | 515,807 | 39 | 298 | 13 | 318,407 | 92 | 797 | 12 | 253,762 |
| | August | 224 | 1,980 | 11 | 505,720 | 44 | 290 | 15 | 331,222 | 97 | 760 | 13 | 230,454 |
| | September | 210 | 1,875 | 11 | 491,725 | 33 | 300 | 11 | 322,416 | 63 | 711 | 9 | 253,884 |
| | October | 193 | 1,732 | 11 | 548,998 | 41 | 279 | 15 | 330,050 | 67 | 649 | 10 | 212,874 |
| | November | 185 | 1,550 | 12 | 486,999 | 26 | 260 | 10 | 313,367 | 49 | 598 | 8 | 215,802 |
| | December | | | | | | | | | | | | |
| YTD 2012 | | 1,955 | 1,990 | 9 | 500,248 | 335 | 325 | 9 | 326,428 | 659 | 804 | 7 | 248,732 |
| YTD 2013 | | 2,281 | 1,829 | 11 | 489,126 | 351 | 275 | 12 | 317,460 | 672 | 698 | 9 | 238,203 |
| % Change | | 17.0 | -8.0 | 22.0 | -2.2 | 5.0 | -15.0 | 33.0 | -2.7 | 2.0 | -13.0 | 29.0 | -4.0 |

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Note: Based on boundaries of the OMREB. Townhouse and apartment data does not include Big White.

Source: Okanagan Mainline Real Estate Board (OMREB)

Table 6: Economic Indicators
November 2013

| | | Interest Rates | | | NHPI, Total, 2007=100 (B.C.) | CPI, 2002 =100 (B.C.) | Kelowna Labour Market | | | |
|------|-----------|---------------------------|-----------------------|---------------|---------------------------------------|--------------------------------|-------------------------|-----------------------------|------------------------------|------------------------------------|
| | | P & I Per \$100,000 | Mortgage Rates (%) | | | | Employment SA (,000) | Unemployment Rate (%) SA | Participation Rate (%) SA | Average Weekly Earnings (\$) |
| | | | 1 Yr. Term | 5 Yr. Term | | | | | | |
| 2012 | January | 598 | 3.50 | 5.29 | 97.1 | 116.8 | 93.2 | 8.6 | 68.1 | 851 |
| | February | 595 | 3.20 | 5.24 | 96.9 | 117.2 | 94.2 | 8.0 | 68.3 | 856 |
| | March | 595 | 3.20 | 5.24 | 96.7 | 117.9 | 92.2 | 8.4 | 67.1 | 857 |
| | April | 607 | 3.20 | 5.44 | 96.7 | 118.2 | 91.5 | 8.6 | 66.7 | 854 |
| | May | 601 | 3.20 | 5.34 | 96.7 | 118.6 | 91.1 | 9.0 | 66.7 | 846 |
| | June | 595 | 3.20 | 5.24 | 96.8 | 118.2 | 92.9 | 7.2 | 66.7 | 844 |
| | July | 595 | 3.10 | 5.24 | 96.8 | 117.9 | 94.0 | 6.0 | 66.6 | 845 |
| | August | 595 | 3.10 | 5.24 | 96.8 | 118.1 | 95.2 | 4.2 | 66.2 | 850 |
| | September | 595 | 3.10 | 5.24 | 96.7 | 118.1 | 93.9 | 5.3 | 66.0 | 852 |
| | October | 595 | 3.10 | 5.24 | 96.8 | 118.0 | 94.3 | 6.0 | 66.7 | 858 |
| | November | 595 | 3.10 | 5.24 | 96.4 | 117.6 | 92.3 | 7.7 | 66.6 | 861 |
| | December | 595 | 3.00 | 5.24 | 96.1 | 117.0 | 92.9 | 7.4 | 66.8 | 864 |
| 2013 | January | 595 | 3.00 | 5.24 | 96.1 | 117.1 | 91.4 | 6.4 | 65.0 | 869 |
| | February | 595 | 3.00 | 5.24 | 96.1 | 118.3 | 90.4 | 6.6 | 64.4 | 875 |
| | March | 590 | 3.00 | 5.14 | 96.0 | 118.5 | 88.7 | 6.5 | 63.1 | 875 |
| | April | 590 | 3.00 | 5.14 | 96.0 | 117.2 | 87.0 | 7.1 | 62.3 | 874 |
| | May | 590 | 3.00 | 5.14 | 95.9 | 117.9 | 87.2 | 7.5 | 62.6 | 874 |
| | June | 590 | 3.14 | 5.14 | 95.7 | 117.6 | 87.5 | 7.7 | 62.8 | 874 |
| | July | 590 | 3.14 | 5.14 | 95.9 | 117.9 | 89.1 | 8.4 | 64.4 | 877 |
| | August | 601 | 3.14 | 5.34 | 95.6 | 118.0 | 92.5 | 7.2 | 65.9 | 881 |
| | September | 601 | 3.14 | 5.34 | 95.6 | 118.1 | 95.7 | 6.5 | 67.6 | 889 |
| | October | 601 | 3.14 | 5.34 | 95.4 | 117.7 | 98.5 | 5.5 | 68.7 | 890 |
| | November | 601 | 3.14 | 5.34 | | 117.4 | 95.8 | 6.2 | 67.3 | 892 |
| | December | | | | | | | | | |

"P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

"NHPI" means New Housing Price Index

"CPI" means Consumer Price Index

"SA" means Seasonally Adjusted

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

METHODOLOGY

Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2011 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A “**dwelling unit**”, for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A “**start**”, for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units “**under construction**” as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A “**completion**”, for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term “**absorbed**” means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

DWELLING TYPES:

A **“Single-Detached”** dwelling (also referred to as **“Single”**) is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A **“Semi-Detached (Double)”** dwelling (also referred to as **“Semi”**) is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A **“Row (Townhouse)”** dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term **“Apartment and other”** includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

INTENDED MARKET:

The **“intended market”** is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree of integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A **“Rural”** area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada’s 2006 Census area definitions.

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