HOUSING MARKET INFORMATION

HOUSING NOW Kelowna CMA

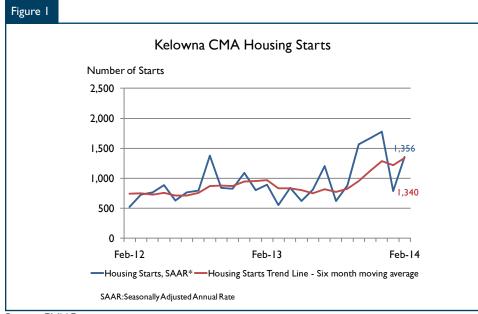


CANADA MORTGAGE AND HOUSING CORPORATION

Date Released: March 2014

Highlights

- Kelowna's housing starts trended higher in February 2014.
- Actual single-detached and multi-family starts were up from February 2013 levels
- Lower inventories of new, completed and unabsorbed homes compared to a year earlier, coupled with rising MLS® sales remain key factors supporting new home construction.



Source: CMHC.

SAAR: Seasonally adjusted annual rate

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Seasonally adjusted annual rates (SAAR) — Monthly housing starts figures are adjusted to remove normal seasonal variation and multiplied by 12 to reflect annual levels. By removing seasonal ups and downs, seasonal adjustment allows for a comparison from one season to the next and from one month to the next. Reporting monthly figures at annual rates indicates the annual level of starts that would be obtained if the monthly pace was maintained for 12 months. This facilitates comparison of the current pace of activity to annual forecasts as well as to historical annual levels.

New Home Construction

Housing starts in the Kelowna Census Metropolitan Area (CMA) were trending at 1,340 units in February compared to 1,219 units in January according to Canada Mortgage and Housing Corporation (CMHC). The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR) of housing starts. Both single-detached and multi-family starts trended higher in February. Lower inventories of new, completed and unabsorbed homes coupled with rising MLS^{®2} home sales have been key factors contributing increased levels of new home construction in 2014.

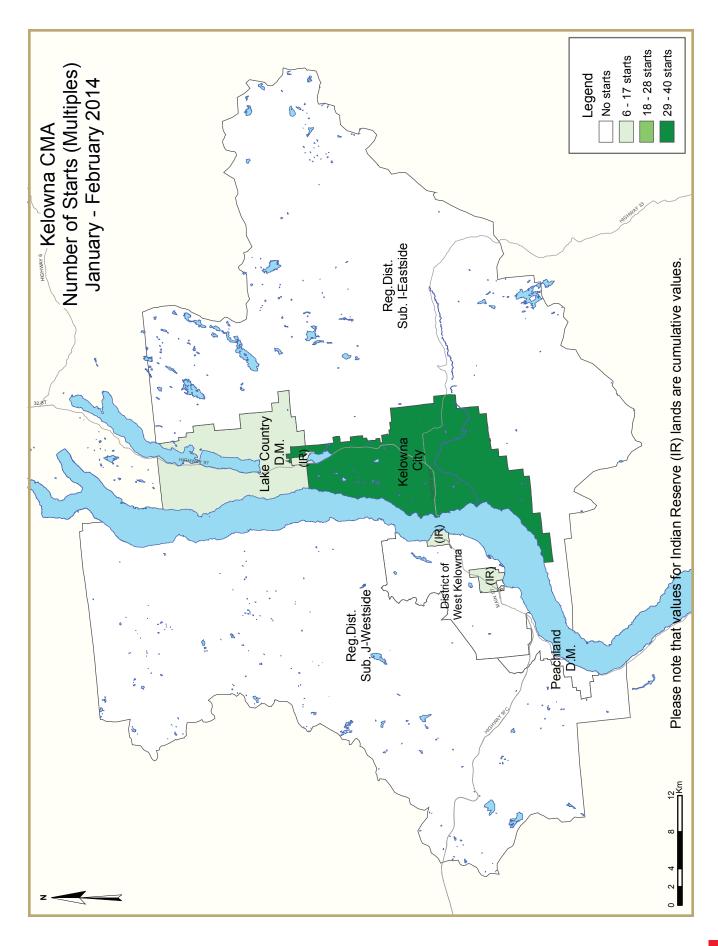
The inventory of new, completed and unabsorbed single-detached homes declined to 76 units in February 2014 from 109 units twelve months earlier. The inventory has stabilized in recent months at between 70 and 80 homes, with absorption keeping pace with demand. Multi-family inventories recorded a similar trend, declining to 130 units from 160 units in February 2014. The inventory of apartment condominiums was at its lowest monthly level since mid 2008. New home sales are up, with absorptions of both single-detached and multi-family homes increasing compared to the same two month period in 2013.

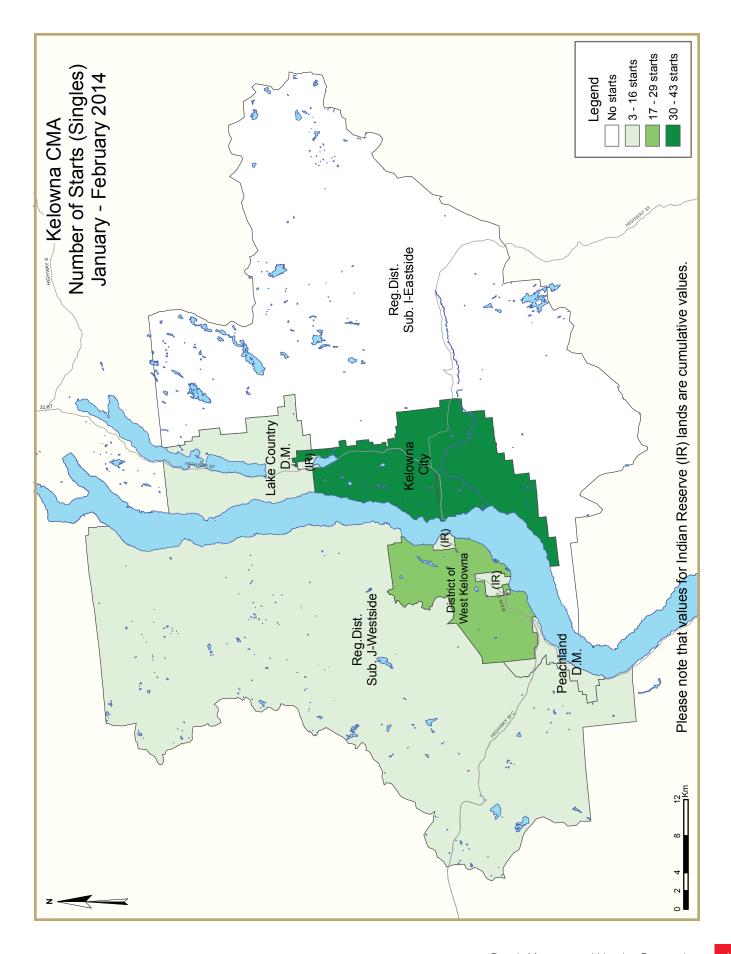
Last year's uptick in MLS® home sales has carried over into 2014, drawing the supply of active listings lower. Total MLS® residential home sales were up 10 per cent in the first two months of 2014 compared to 2013 levels. Rising sales of townhouses and apartment condominiums accounted for most of the increase.

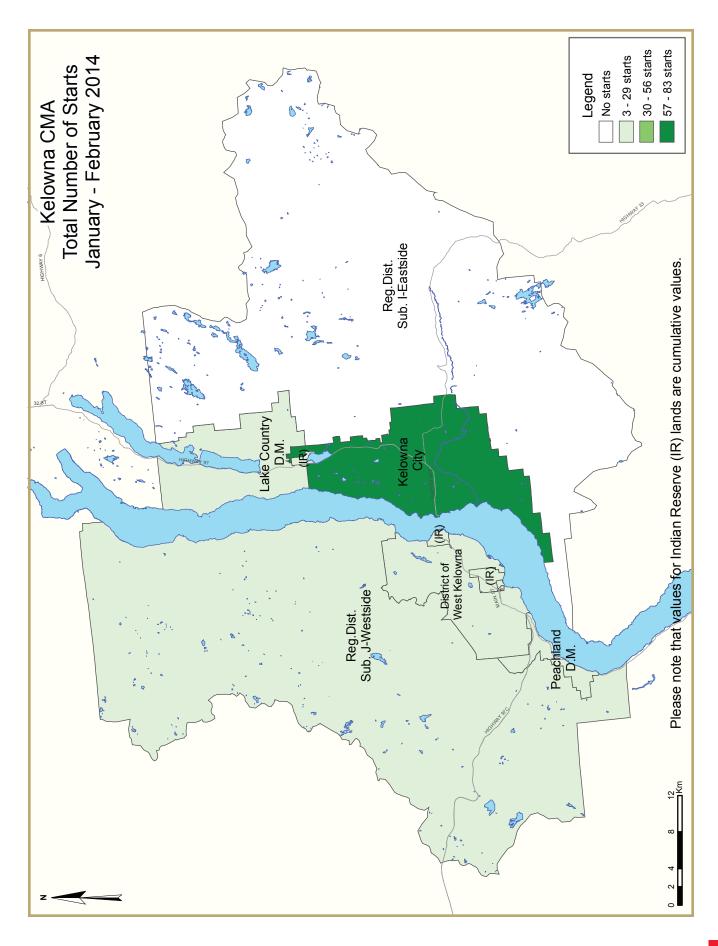
Attached housing, including semidetached and townhouse units were the focus of multi-family construction in February. With few exceptions, builders have focused on smaller, home owner-oriented attached housing projects during the past two years rather than large apartment condominium buildings. For builders, this type of project is more easily released to the market in phases. New lower density multi-family projects are targeting local rather than out-of-region buyers or those seeking resort homes and second residences.

I. Seasonally adjusted annual rates (SAAR) – Monthly housing starts figures are adjusted to remove normal seasonal variation and multiplied by 12 to reflect annual levels. By removing seasonal ups and downs, seasonal adjustment allows for a comparison from one season to the next and from one month to the next. Reporting monthly figures at annual rates indicates the annual level of starts that would be obtained if the monthly pace was maintained for 12 months. This facilitates comparison of the current pace of activity to annual forecasts as well as to historical annual levels.

^{2.} MLS® Multiple Listing Service (MLS®) is a registered certification mark owned by the Canadian Real Estate Association.







HOUSING NOW REPORT TABLES

Available in ALL reports:

- I Housing Starts (SAAR and Trend)
- I.I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

Available in SELECTED Reports:

- 1.3 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

SYMBOLS

- n/a Not applicable
- * Totals may not add up due to co-operatives and unknown market types
- ** Percent change > 200%
- Nil
- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

Table I: Housing Starts February 2		
Kelowna CMA ^I	January 2014	February 2014
Trend ²	1,219	1,340
SAAR	789	1,350
	February 2013	February 2014
Actual		
February - Single-Detached	33	5.
February - Multiples	17	2
February - Total	50	8
January to February - Single-Detached	66	8
January to February - Multiples	38	5.
January to February - Total	104	130

Source: CMHC

Detailed data available upon request

¹ Census Metropolitan Area

 $^{^{2}\ \}text{The trend}$ is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR)

Ta	able I.I: F	lousing A	Activity S	ummary	of Kelow	na CMA			
			February	2014					
			Owne	rship			-		
		Freehold		C	Condominium	ı	Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS		_		_					
February 2014	44	12	0	7	- 11	0	2	6	82
February 2013	32	8	0	0	8	0	- 1	- 1	50
% Change	37.5	50.0	n/a	n/a	37.5	n/a	100.0	**	64.0
Year-to-date 2014	73	22	0	7	23	0	2	9	136
Year-to-date 2013	62	20	0	0	17	0	4	1	104
% Change UNDER CONSTRUCTION	17.7	10.0	n/a	n/a	35.3	n/a	-50.0	**	30.8
February 2014	388	80	0	17	131	180	28	115	939
February 2013	387	78	0	0	126	268	15	23	897
% Change	0.3	2.6	n/a	n/a	4.0	-32.8	86.7	**	4.7
COMPLETIONS									
February 2014	37	4	0	0	14	0	1	3	59
February 2013	48	0	0	0	12	0	3	3	66
% Change	-22.9	n/a	n/a	n/a	16.7	n/a	-66.7	0.0	-10.6
Year-to-date 2014	96	18	0	0	19	0	7	24	164
Year-to-date 2013	83	2	0	0	33	0	9	7	134
% Change	15.7	**	n/a	n/a	-42.4	n/a	-22.2	**	22.4
COMPLETED & NOT ABSORB	ED								
February 2014	76	28	0	0	42	60	n/a	n/a	206
February 2013	109	23	0	0	60	72	n/a	n/a	264
% Change	-30.3	21.7	n/a	n/a	-30.0	-16.7	n/a	n/a	-22.0
ABSORBED									
February 2014	38	7	0	0	11	0	n/a	n/a	56
February 2013	48	0	0	0	15	2	n/a	n/a	65
% Change	-20.8	n/a	n/a	n/a	-26.7	-100.0	n/a	n/a	-13.8
Year-to-date 2014	97	18	0	0	23	I	n/a	n/a	139
Year-to-date 2013	80	3	0	0	24	5	n/a	n/a	112
% Change	21.3	**	n/a	n/a	-4.2	-80.0	n/a	n/a	24.1

	Table 1.2:	Housing	Activity	Summar	y by Subr	narket			
			February	2014					
			Owne	ership			Ren	.tal	
		Freehold		(Condominium	ı	Ken	itai	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
Kelowna City									
February 2014	27	0	0	0	П	0	- 1	6	45
February 2013	10	2	0	0	4	0	1	0	17
Lake Country D.M.									
February 2014	5	6	0	0	0	0	0	0	11
February 2013	2	0	0	0	0	0	0	- 1	3
District of West Kelowna									
February 2014	4	0	0	7	0	0	0	0	- 11
February 2013	7	2	0	0	0	0	0	0	9
Peachland D.M.									
February 2014	2	0	0	0	0	0	1	0	3
February 2013	0	0	0	0	4	0	0	0	4
Reg. Dist. Sub. J - Westside									
February 2014	0	0	0	0	0	0	0	0	0
February 2013	7	0	0	0	0	0	0	0	7
Reg. Dist. Sub. I - Eastside									
February 2014	0	0	0	0	0	0	0	0	0
February 2013	0	0	0	0	0	0	0	0	0
Indian Reserves									
February 2014	6	6	0	0	0	0	0	0	12
February 2013	6	4	0	0	0	0	0	0	10
Kelowna CMA									
February 2014	44	12	0	7	11	0	2	6	82
February 2013	32	8	0	0	8	0	- 1	- 1	50

	Table 1.2:	Housing	Activity	Summar	y by Subn	narket			
			February	2014					
			Owne	ership			D	e a l	
		Freehold		(Condominium	ı	Ren	tai	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
UNDER CONSTRUCTION									
Kelowna City									
February 2014	206	36	0	0	67	174	23	108	614
February 2013	183	30	0	0	75	268	15	16	587
Lake Country D.M.									
February 2014	46	6	0	0	0	0	I	5	58
February 2013	45	4	0	0	0	0	0	7	56
District of West Kelowna									
February 2014	72	14	0	17	11	6	2	2	124
February 2013	72	12	0	0	22	0	0	0	106
Peachland D.M.									
February 2014	16	0	0	0	32	0	I	0	49
February 2013	18	0	0	0	8	0	0	0	26
Reg. Dist. Sub. J - Westside									
February 2014	17	0	0	0	0	0	I	0	18
February 2013	14	0	0	0	0	0	0	0	14
Reg. Dist. Sub. I - Eastside									
February 2014	6	0	0	0	0	0	0	0	6
February 2013	6	8	0	0	0	0	0	0	14
Indian Reserves									
February 2014	25	24	0	0	21	0	0	0	70
February 2013	49	24	0	0	21	0	0	0	94
Kelowna CMA									
February 2014	388	80	0	17	131	180	28	115	939
February 2013	387	78	0	0	126	268	15	23	897

7	Гable I.2:	Housing	Activity	Summar	y by Subr	narket			
			February	2014					
			Owne	ership			Rer		
		Freehold		(Condominium	١	Ker	itai	- 100
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
COMPLETIONS									
Kelowna City									
February 2014	16	0	0	0		0	I	I	32
February 2013	21	0	0	0	12	0	3	I	37
Lake Country D.M.									
February 2014	5	0	0	0	0	0	0	2	7
February 2013	7	0	0	0	0	0	0	2	9
District of West Kelowna									
February 2014	8	2	0	0	0	0	0	0	10
February 2013	7	0	0	0	0	0	0	0	7
Peachland D.M.									
February 2014	- 1	0	0	0	0	0	0	0	- 1
February 2013	0	0	0	0	0	0	0	0	0
Reg. Dist. Sub. J - Westside									
February 2014	0	0	0	0	0	0	0	0	0
February 2013	12	0	0	0	0	0	0	0	12
Reg. Dist. Sub. I - Eastside									
February 2014	0	0	0	0	0	0	0	0	0
February 2013	I	0	0	0	0	0	0	0	I
Indian Reserves									
February 2014	7	2	0	0	0	0	0	0	9
February 2013	0	0	0	0	0	0	0	0	0
Kelowna CMA									
February 2014	37	4	0	0	14	0	- 1	3	59
February 2013	48	0	0	0	12	0	3	3	66

	Table 1.2:	Housing	Activity	Summary	y by Subr	narket			
			February	2014					
			Owne	rship			Ren	en l	
		Freehold		C	Condominium	ı	Ken	tai	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
COMPLETED & NOT ABSORE	ED								
Kelowna City									
February 2014	40	15	0	0	38	56	n/a	n/a	149
February 2013	55	10	0	0	51	61	n/a	n/a	177
Lake Country D.M.									
February 2014	8	1	0	0	2	4	n/a	n/a	15
February 2013	7	3	0	0	7	5	n/a	n/a	22
District of West Kelowna									
February 2014	21	4	0	0	2	0	n/a	n/a	27
February 2013	34	4	0	0	I	6	n/a	n/a	45
Peachland D.M.									
February 2014	1	2	0	0	0	0	n/a	n/a	3
February 2013	2	2	0	0	0	0	n/a	n/a	4
Reg. Dist. Sub. J - Westside									
February 2014	0	0	0	0	0	0	n/a	n/a	0
February 2013	0	0	0	0	0	0	n/a	n/a	0
Reg. Dist. Sub. I - Eastside									
February 2014	0	0	0	0	0	0	n/a	n/a	0
February 2013	0	0	0	0	0	0	n/a	n/a	0
Indian Reserves									
February 2014	6	6	0	0	0	0	n/a	n/a	12
February 2013	- 11	4	0	0	I	0	n/a	n/a	16
Kelowna CMA									
February 2014	76	28	0	0	42	60	n/a	n/a	206
February 2013	109	23	0	0	60	72	n/a	n/a	264

1	Гable 1.2:	Housing	Activity	Summar	y by Subn	narket			
			February	2014					
			Owne	rship			Ren	6-1	
		Freehold		C	Condominium		Ken	tai	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
ABSORBED									
Kelowna City									
February 2014	16	2	0	0	П	0	n/a	n/a	29
February 2013	21	0	0	0	14	2	n/a	n/a	37
Lake Country D.M.									
February 2014	6	3	0	0	0	0	n/a	n/a	9
February 2013	7	0	0	0	0	0	n/a	n/a	7
District of West Kelowna									
February 2014	9	0	0	0	0	0	n/a	n/a	9
February 2013	6	0	0	0	0	0	n/a	n/a	6
Peachland D.M.									
February 2014	1	0	0	0	0	0	n/a	n/a	1
February 2013	0	0	0	0	0	0	n/a	n/a	0
Reg. Dist. Sub. J - Westside									
February 2014	0	0	0	0	0	0	n/a	n/a	0
February 2013	13	0	0	0	0	0	n/a	n/a	13
Reg. Dist. Sub. I - Eastside									
February 2014	0	0	0	0	0	0	n/a	n/a	0
February 2013	- 1	0	0	0	0	0	n/a	n/a	- 1
Indian Reserves									
February 2014	6	2	0	0	0	0	n/a	n/a	8
February 2013	0	0	0	0	1	0	n/a	n/a	- 1
Kelowna CMA									
February 2014	38	7	0	0	11	0	n/a	n/a	56
February 2013	48	0	0	0	15	2	n/a	n/a	65

Table 2: Starts by Submarket and by Dwelling Type													
February 2014													
	Siı	ngle	Se	emi	Row		Apt. & Other		Total				
Submarket	Feb 2014	Feb 2013	Feb 2014	Feb 2013	Feb 2014	Feb 2013	Feb 2014	Feb 2013	Feb 2014	Feb 2013	% Change		
Black Mountain	2	0	0	0	0	0	0	0	2	0	n/a		
Ellison/Joe Rich	0	- 1	0	0	0	0	0	0	0	- 1	-100.0		
Glenrosa	0	0	0	0	0	0	0	0	0	0	n/a		
Glenmore	6	0	0	0	0	0	0	0	6	0	n/a		
North Glenmore	5	3	0	0	0	0	5	0	10	3	**		
Kelowna Core Area	2	I	0	0	0	4	I	0	3	5	-40.0		
Lake Country	5	2	6	0	0	0	0	- 1	- 11	3	**		
Lakeview Heights	8	3	0	0	0	0	0	0	8	3	166.7		
Lower Mission	0	0	0	0	- 11	0	0	0	- 11	0	n/a		
Peachland	3	0	0	0	0	4	0	0	3	4	-25.0		
Rutland	0	- 1	0	2	0	0	0	0	0	3	-100.0		
Southeast Kelowna	3	2	0	0	0	0	0	0	3	2	50.0		
Shannon Lake	0	- 1	0	0	0	0	0	0	0	I	-100.0		
Upper Mission	10	3	0	0	0	0	0	0	10	3	**		
Westbank	0	0	0	0	0	0	0	0	0	0	n/a		
West Kelowna	3	3	0	2	0	0	0	0	3	5	-40.0		
Westside	0	7	0	0	0	0	0	0	0	7	-100.0		
Indian Reserves	6	6	6	4	0	0	0	0	12	10	20.0		
Kelowna CMA	53	33	12	8	- 11	8	6	1	82	50	64.0		

	Table 2.1: Starts by Submarket and by Dwelling Type														
	January - February 2014														
	Sing	gle	Sei	mi	Row		Apt. & Other		Total						
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%				
	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	Change				
Black Mountain	3	0	0	0	0	0	0	0	3	0	n/a				
Ellison/Joe Rich	0	3	0	0	0	0	0	0	0	3	-100.0				
Glenrosa	0	0	0	0	0	0	0	0	0	0	n/a				
Glenmore	10	3	6	4	6	0	2	0	24	7	**				
North Glenmore	8	5	2	4	0	0	6	0	16	9	77.8				
Kelowna Core Area	2	3	0	0	0	13	- 1	0	3	16	-81.3				
Lake Country	9	4	6	0	0	0	0	- 1	15	5	200.0				
Lakeview Heights	9	6	0	0	0	0	0	0	9	6	50.0				
Lower Mission	- 1	2	0	4	17	0	0	0	18	6	200.0				
Peachland	4	- 1	0	0	0	4	0	0	4	5	-20.0				
Rutland	0	I	0	2	0	0	0	0	0	3	-100.0				
Southeast Kelowna	4	2	0	0	0	0	0	0	4	2	100.0				
Shannon Lake	- 1	2	0	0	0	0	0	0	- 1	2	-50.0				
Upper Mission	15	10	0	0	0	0	0	0	15	10	50.0				
Westbank	- 1	0	0	0	0	0	0	0	- 1	0	n/a				
West Kelowna	6	5	0	2	0	0	0	0	6	7	-14.3				
Westside	3	7	0	0	0	0	0	0	3	7	-57.1				
Indian Reserves	6	12	8	4	0	0	0	0	14	16	-12.5				
Kelowna CMA	82	66	22	20	23	17	9	- 1	136	104	30.8				

Source: CMHC (Starts and Completions Survey)

Table 3: Completions by Submarket and by Dwelling Type															
	February 2014														
	Single		Se	mi	Ro	ow	Apt. &	Other							
Submarket	Feb 2014	Feb 2013	Feb 2014	Feb 2013	Feb 2014	Feb 2013	Feb 2014	Feb 2013	Feb 2014	Feb 2013	% Change				
Black Mountain	0	3	0	0	0	4	0	0	0	7	-100.0				
Ellison/Joe Rich	0	- 1	0	0	0	0	0	0	0	I	-100.0				
Glenrosa	0	0	0	0	0	0	0	0	0	0	n/a				
Glenmore	6	- 1	2	0	0	0	0	0	8	- 1	**				
North Glenmore	- 1	2	0	0	0	0	- 1	- 1	2	3	-33.3				
Kelowna Core Area	0	- 1	0	0	0	0	0	0	0	- 1	-100.0				
Lake Country	5	7	0	0	0	0	2	2	7	9	-22.2				
Lakeview Heights	- 1	- 1	0	0	0	0	0	0	- 1	- 1	0.0				
Lower Mission	4	3	0	0	12	0	0	0	16	3	**				
Peachland	- 1	0	0	0	0	0	0	0	- 1	0	n/a				
Rutland	0	4	0	0	0	0	0	0	0	4	-100.0				
Southeast Kelowna	2	4	0	0	0	0	0	0	2	4	-50.0				
Shannon Lake	3	3	2	0	0	0	0	0	5	3	66.7				
Upper Mission	4	6	0	0	0	8	0	0	4	14	-71.4				
Westbank	0	0	0	0	0	0	0	0	0	0	n/a				
West Kelowna	4	3	0	0	0	0	0	0	4	3	33.3				
Westside	0	12	0	0	0	0	0	0	0	12	-100.0				
Indian Reserves	7	0	2	0	0	0	0	0	9	0	n/a				
Kelowna CMA	38	51	6	0	12	12	3	3	59	66	-10.6				

Tab	Table 3.1: Completions by Submarket and by Dwelling Type														
	January - February 2014														
	Sing	gle	Sei	ni	Ro	w	Apt. &	Other	Total						
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%				
	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	Change				
Black Mountain	0	3	0	0	0	4	0	0	0	7	-100.0				
Ellison/Joe Rich	- 1	- 1	0	0	0	0	0	0	- 1	- 1	0.0				
Glenrosa	- 1	0	0	0	0	0	0	0	- 1	0	n/a				
Glenmore	9	4	8	0	0	14	1	0	18	18	0.0				
North Glenmore	8	3	2	0	0	0	5	2	15	5	200.0				
Kelowna Core Area	2	6	2	2	0	7	16	0	20	15	33.3				
Lake Country	8	- 11	0	0	0	0	2	4	10	15	-33.3				
Lakeview Heights	3	4	0	0	0	0	0	0	3	4	-25.0				
Lower Mission	8	10	0	0	12	0	0	0	20	10	100.0				
Peachland	- 1	3	0	0	0	0	0	0	- 1	3	-66.7				
Rutland	2	6	0	0	5	0	0	- 1	7	7	0.0				
Southeast Kelowna	7	4	0	0	0	0	0	0	7	4	75.0				
Shannon Lake	- 11	5	2	0	0	0	0	0	13	5	160.0				
Upper Mission	8	12	0	0	0	8	0	0	8	20	-60.0				
Westbank	- 1	0	0	0	0	0	0	0	- 1	0	n/a				
West Kelowna	9	4	0	0	0	0	0	0	9	4	125.0				
Westside	13	12	0	0	0	0	0	0	13	12	8.3				
Indian Reserves	- 11	4	6	0	0	0	0	0	17	4	**				
Kelowna CMA	103	92	20	2	17	33	24	7	164	134	22.4				

Source: CMHC (Starts and Completions Survey)

	Tab	le 4: A	bsorb	ed Sin	gle-D	etache	d Unit	s by P	rice Ra	ınge			
					- Eebrua	ary 201	4						
				<u> </u>		<u> </u>	<u> </u>						
Submarket	< \$40	0,000	\$400, \$490	000 - 9,999	\$500	Ranges ,000 - 9,999	\$600, \$749		\$750,0	000 +	Total	Median	Average
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		Price (\$)	Price (\$)
Black Mountain		(70)		(70)		(70)		(70)		(,0)			
February 2014	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
February 2013	0	0.0	I	100.0	0	0.0	0	0.0	0	0.0	- 1		
Year-to-date 2014	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2013	0	0.0	I	100.0	0	0.0	0	0.0	0	0.0	- 1		
Ellison/Joe Rich													
February 2014	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
February 2013	0	0.0	0	0.0	0	0.0	0	0.0	- 1	100.0	- 1		
Year-to-date 2014	0	0.0	0	0.0	- 1	100.0	0	0.0	0	0.0	- 1		
Year-to-date 2013	0	0.0	0	0.0	0		0	0.0	1	100.0	- 1		
Glenrosa													
February 2014	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
February 2013	0	n/a	0	n/a	0		0	n/a	0	n/a	0		
Year-to-date 2014	0	0.0	0	0.0	0		0	0.0	- 1	100.0	Ī		
Year-to-date 2013	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Glenmore		1.7.4						1.7.4					
February 2014	0	0.0	0	0.0	0	0.0	ı	20.0	4	80.0	5		
February 2013	0	0.0	0	0.0	0		0	0.0	3	100.0	3		
Year-to-date 2014	0	0.0	0	0.0	0		I	16.7	5	83.3	6		
Year-to-date 2013	0	0.0	0	0.0	0		i	20.0	4	80.0	5		
North Glenmore	, and the second	0.0	J	0.0		0.0	·	20.0	·	00.0	J		
February 2014	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
February 2013	0	0.0	I	50.0	Ī	50.0	0	0.0	0	0.0	2		
Year-to-date 2014	0	0.0	3	60.0	ı	20.0	ı	20.0	0	0.0	5		
Year-to-date 2013	0	0.0	2	66.7	ı	33.3	0		0	0.0	3		
Kelowna Core Area		0.0	_	00.7	•	33.3		0.0		0.0	J		
February 2014	- 1	100.0	0	0.0	0	0.0	0	0.0	0	0.0	1		
February 2013	0	n/a	0	n/a	0		0	n/a	0	n/a	0		
Year-to-date 2014	ı	100.0	0	0.0	0		0	0.0	0	0.0	ı		
Year-to-date 2013	0	0.0	ı	33.3	I	33.3	0	0.0	I	33.3	3		
Lake Country	J	0.0		33.3	•	33.3	J	0.0		33.3	3		
February 2014	0	0.0	I	16.7	I	16.7	I	16.7	3	50.0	6		
February 2013	0	0.0	i	14.3	4		i		J	14.3	7		
Year-to-date 2014	0	0.0	2	20.0	2		3		3	30.0	10	621,700	920,868
Year-to-date 2013	0	0.0	3	30.0	5		I		J	10.0	10	506,701	538,345
Lakeview Heights	U	0.0	J	30.0	3	30.0	'	10.0	'	10.0	10	300,701	330,373
February 2014	0	0.0	0	0.0	0	0.0	0	0.0	1	100.0	1		
February 2013	0	0.0	0	0.0	0		0		1	100.0			
Year-to-date 2014	0	0.0	0	0.0	0		I	33.3	2	66.7	3		
Year-to-date 2013	0	0.0	I	25.0			<u> </u>	25.0	2	50.0	4		
Lower Mission	U	0.0	1	25.0	U	0.0	1	25.0	2	30.0	4		
February 2014	0	0.0	0	0.0	I	33.3	0	0.0	2	66.7	3		
February 2013	0	0.0	0	0.0	0	0.0	Ī	33.3	2	66.7	3		
Year-to-date 2014	0	0.0	0	0.0	- 1		0		6	85.7	7		
Year-to-date 2013	0	0.0	0	0.0	0	0.0	2	28.6	5	71.4	7		

Table 4: Absorbed Single-Detached Units by Price Range													
					- ebrua	ıry 201	4						
						<u> </u>	<u> </u>						
	Price Ranges												
Submarket	< \$400,000		\$400,000 - \$499,999		\$500,000 - \$599,999		\$600,000 - \$749,999		\$750,000 +		Total	Median	Average
		Share		Share		Share		Share		Share		Price (\$)	Price (\$)
	Units	(%)	Units	(%)	Units	(%)	Units	(%)	Units	(%)			
Peachland													
February 2014	0	0.0	0	0.0	I	100.0	0	0.0	0	0.0	- 1		
February 2013	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2014	0	0.0	0	0.0	I	100.0	0	0.0	0	0.0	- 1		
Year-to-date 2013	0	0.0	0	0.0	0	0.0	0	0.0	3	100.0	3		
Rutland													
February 2014	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
February 2013	I	50.0	I	50.0	0	0.0	0	0.0	0	0.0	2		
Year-to-date 2014	0	0.0	I	50.0	I	50.0	0	0.0	0	0.0	2		
Year-to-date 2013	- 1	33.3	2	66.7	0	0.0	0	0.0	0	0.0	3		
Southeast Kelowna													
February 2014	0	0.0	0	0.0	0	0.0	I	100.0	0	0.0	I		
February 2013	0	0.0	0	0.0	0	0.0	0	0.0	2	100.0	2		
Year-to-date 2014	0	0.0	0	0.0	I	20.0	2	40.0	2	40.0	5		
Year-to-date 2013	0	0.0	0	0.0	0	0.0	0	0.0	2	100.0	2		
Shannon Lake													
February 2014	2	66.7	I	33.3	0	0.0	0	0.0	0	0.0	3		
February 2013	0	0.0	3	100.0	0	0.0	0	0.0	0	0.0	3		
Year-to-date 2014	2	22.2	5	55.6	I	11.1	I	11.1	0	0.0	9		
Year-to-date 2013	0	0.0	3	100.0	0	0.0	0	0.0	0	0.0	3		
Upper Mission													
February 2014	- 1	16.7	2	33.3	0	0.0	0	0.0	3	50.0	6		
February 2013	- 1	14.3	I	14.3	I	14.3	I	14.3	3	42.9	7		
Year-to-date 2014	- 1	10.0	2	20.0	I	10.0	I	10.0	5	50.0	10	759,165	689,218
Year-to-date 2013	I	7.7	2	15.4	4	30.8	2	15.4	4	30.8	13	588,500	978,700
Westbank													
February 2014	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
February 2013	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2014	0	0.0	0	0.0	0	0.0	0	0.0	- 1	100.0	- 1		
Year-to-date 2013	0	0.0	1	33.3	2	66.7	0	0.0	0	0.0	3		
West Kelowna													
February 2014	0	0.0	2	40.0	I	20.0	I	20.0	- 1	20.0	5		
February 2013	0	0.0	0	0.0	0	0.0	0	0.0	2	100.0	2		
Year-to-date 2014	0	0.0	7	53.8	2	15.4	2	15.4	2	15.4	13	483,075	568,169
Year-to-date 2013	0	0.0	2	50.0	0	0.0	0	0.0	2	50.0	4		
Westside													
February 2014	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
February 2013	8	61.5	1	7.7	2	15.4	0	0.0	2	15.4	13	387,450	746,585
Year-to-date 2014	10	76.9	3	23.1	0	0.0	0	0.0	0	0.0	13	359,900	355,423
Year-to-date 2013	8	61.5	1	7.7	2	15.4	0	0.0	2	15.4	13	387,450	746,585
Indian Reserves													
February 2014	5	83.3	I	16.7	0	0.0	0	0.0	0	0.0	6		
February 2013	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2014	5	55.6	1	11.1	- 1	11.1	2	22.2	0	0.0	9		
Year-to-date 2013	- 1	100.0	0	0.0	0	0.0	0	0.0	0	0.0	- 1		

Table 4: Absorbed Single-Detached Units by Price Range February 2014													
					Price F	Ranges							
Submarket	< \$400,000		\$400,000 - \$499,999		\$500,000 - \$599,999		\$600,000 - \$749,999		\$750,000 +		Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		11100 (ψ)	11.65 (φ)
Kelowna CMA													
February 2014	9	23.7	7	18.4	4	10.5	4	10.5	14	36.8	38	588,600	861,283
February 2013	10	21.3	9	19.1	8	17.0	3	6.4	17	36.2	47	525,000	884,987
Year-to-date 2014	19	19.6	24	24.7	13	13.4	14	14.4	27	27.8	97	569,900	734,622
Year-to-date 2013	- 11	13.9	19	24.1	15	19.0	7	8.9	27	34.2	79	535,688	858,660

Table 4.1: Average Price (\$) of Absorbed Single-detached Units												
February 2014												
Submarket	Feb 2014	Feb 2013	% Change	YTD 2014	YTD 2013	% Change						
Black Mountain			n/a			n/a						
Ellison/Joe Rich			n/a			n/a						
Glenrosa			n/a			n/a						
Glenmore			n/a			n/a						
North Glenmore			n/a			n/a						
Kelowna Core Area			n/a			n/a						
Lake Country			n/a	920,868	538,345	71.1						
Lakeview Heights			n/a			n/a						
Lower Mission			n/a			n/a						
Peachland			n/a			n/a						
Rutland			n/a			n/a						
Southeast Kelowna			n/a			n/a						
Shannon Lake			n/a			n/a						
Upper Mission			n/a	689,218	978,700	-29.6						
Westbank			n/a			n/a						
West Kelowna			n/a	568,169		n/a						
Westside		746,585	n/a	355,423	746,585	-52.4						
Indian Reserves			n/a			n/a						
Kelowna CMA	861,283		n/a	734,622	858,660	-14.4						

	Table 5: MLS [®] Residential Activity for Kelowna												
						Februa	ary 2014						
			Single D	etached			Town	house			Apartmer	nt Condo	
		Number of Sales	Number of Active Listings	Sales-to- Active Listings Ratio	Average Price (\$)		Number of Active Listings	Sales-to- Active Listings Ratio	Average Price (\$)	Number of Sales	Number of Active Listings	Sales-to- Active Listings Ratio	Average Price (\$)
2013	January	121	1,523	8	476,191	17	245	7	280,891	29	571	5	249,681
	February March	121	1,619	7	427,862	19	253	8	320,649	32	617	5	213,734
	April May												
	lune												
	July												
	August												
	September												
	October												
	November												
	December												
2014	January	116	1,266	9	473,757	37	232	16		32	503	6	
	February	125	1,388	9	655,174	19	228	8	432,235	64	538	12	232,033
	March												
	April												
	Мау												
	June												
	July												
	August												
	September October												
	November												
	December												
	D CCCITIOCI												
	YTD 2013	242	1,571	8	452,027	36	249	7	301,874	61	594	5	230,824
	YTD 2014	241	1,327	9	567,853	56	230	12	364,735	96	521	9	226,436
	% Change	-0.4	-16.0	13.0	26.0	56.0	-8.0	71.0	21.0	57.0	-12.0	80.0	-2.0

 ${\sf MLS}^{@}$ is a registered trademark of the Canadian Real Estate Association (CREA). Note: Based on boundaries of the OMREB. Townhouse and apartment data does not include Big White.

Source: Okanagan Mainline Real Estate Board (OMREB)

			Т	able 6:	Economic	Indica	tors			
				F	ebruary 2	014				
		NHPI,	CPI,	Kelowna Labour Market						
		P & I Per \$100,000	Mortgag (% I Yr. Term		Total, 2007=100 (B.C.)	2002 =100 (B.C.)	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)
2013	January	595	3.00	5.24	96.1	117.1	91.4	6.1	64.8	869
	February	595	3.00	5.24	96.1	118.3	90.4	6.3	64.2	875
	March	590	3.00	5.14	96.0	118.5	88.7	6.4	63.0	875
	April	590	3.00	5.14	96.0	117.2	87.0	7.1	62.2	874
	May	590	3.00	5.14	95.9	117.9	87.2	7.4	62.5	874
	June	590	3.14	5.14	95.7	117.6	87.5	7.6	62.8	874
	July	590	3.14	5.14	95.9	117.9	89.1	8.2	64.3	877
	August	601	3.14	5.34	95.6	118.0	92.5	7.3	66.0	881
	September	601	3.14	5.34	95.6	118.1	95.7	6.6	67.7	889
	October	601	3.14	5.34	95.4	117.7	98.5	5.8	69.0	890
	November	601	3.14	5.34	95.2	117.4	95.8	6.3	67.4	892
	December	601	3.14	5.34	95.1	117.0	91.2	7.0	64.6	890
2014	January	595	3.14	5.24	95.0	117.1	88. I	7.3	62.5	888
	February	595	3.14	5.24		118.0	88.4	6.5	62.1	885
	March									
	April									
	May									
	June									
	July									
	August									
	September									
	October									
	November									
	December									

[&]quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

[&]quot;NHPI" means New Housing Price Index

[&]quot;CPI" means Consumer Price Index

[&]quot;SA" means Seasonally Adjusted

METHODOLOGY

Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2011 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

DWELLING TYPES:

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "**Apartment and other**" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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