# HOUSING MARKET INFORMATION

# HOUSING NOW Peterborough CMA

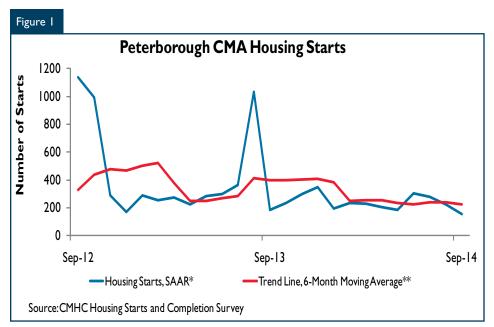


CANADA MORTGAGE AND HOUSING CORPORATION

# Date Released: Fourth Quarter 2014

# **Highlights**

- Housing starts trend is flat.
- Existing home sales at highest level since second quarter 2012.
- Increasing supply keeps market balanced.



<sup>\*</sup>SAAR1: Seasonally Adjusted Annual Rate.

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<sup>\*\*</sup>The trend is a six-month moving average of the monthly SAAR.

<sup>&</sup>lt;sup>1</sup>The seasonally adjusted annual rate (SAAR) is a monthly figure for starts adjusted to remove normal season variation and multiplied by 12 to reflect annual levels. By removing seasonal ups and downs, seasonal adjustment allows for a comparison from one season to the next and from one month to the next. Reporting monthly figures at annual rates indicates the annual level of starts that would be obtained if the monthly pace was maintained for 12 months. This facilitates comparison of the current pace of activity to annual forecasts as well as to historical annual levels.

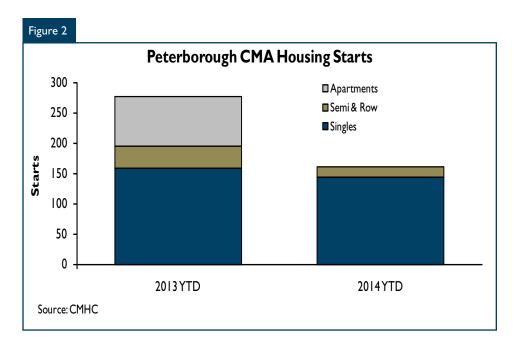
# **New Home Market**

Housing starts in the Peterborough Census Metropolitan Area (CMA) were trending lower at 227 units in September compared to 239 units in August. Although this was the third consecutive monthly decline, the changes were small and the trend has been essentially flat for the last five months. The decrease in September was entirely due to fewer starts of single-detached homes.

During the months of July to September, 67 homes were started. Almost 87 per cent of total starts were single-detached homes. Multi-unit housing construction did not keep pace and captured only 13 per cent of housing activity. All multi-unit housing starts were row housing. There were no apartment starts during the nine months of 2014. Demand for apartments is growing at a slow rate in Peterborough so one apartment building can produce enough supply to satisfy demand for a considerable period.

On a submarket basis, starts in only one of Peterborough's submarkets, Smith-Ennismore-Lakefield Township, were ahead of last year. Starts in three other markets edged lower, including the City of Peterborough. There was not any construction activity in Otonabee-South Monaghan Township.

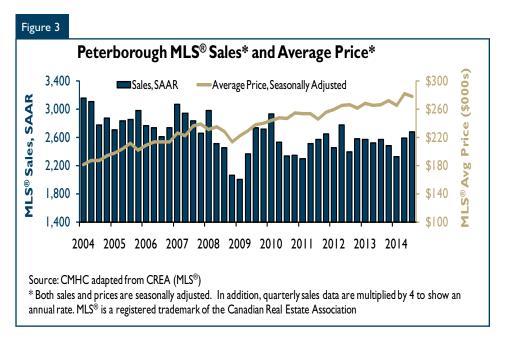
The average price of single-detached homes completed increased 11 per cent from \$300,533 in Q3 2013 to \$333,061 in Q3 2014, which is still slightly below the Q4 2012 levels of \$340,795. After reaching this record, the average price of newly constructed singles has been declining continuously every quarter for the five consecutive quarters until Q2 2014. In the third quarter of 2014,



almost 72 per cent of all the homes completed had prices above \$300,000. A year prior to that, 43 per cent of the homes completed in the quarter were in this price range while the majority of homes completed (57 per cent) had prices below \$300,000. The median price increased at a rate similar to the average price, an indication that the prices were up for most new homes.

# **Existing Home Market**

In the third quarter 2014, seasonally adjusted existing home sales in Peterborough CMA advanced to their highest level in two years. Sales strengthened in response to improving job growth and a drop in mortgage rates early in the second quarter. Home sales have completely recovered from the decline earlier this year due to a cold winter



and a delayed spring. Year-to-date, approximately 2,060 homes have changed hands across the CMA, an increase of one per cent from the first nine months of 2013.

New listings followed the same trend as sales, finishing higher than in the third quarter of 2013. After seasonal adjustment, new listings increased at the same rate as sales, causing the sales-to-new listings ratio remain at 51 per cent. The sales-to-new listings ratio is an indicator of the balance between demand and supply and 51 per cent indicates that Peterborough's

resale market remains balanced with conditions favouring neither buyers nor sellers.

Although the market was balanced, the seasonally adjusted price declined from \$282,043 in the previous quarter to \$278,231 in the third quarter of 2014, because lower-priced homes formed a larger share of sales. The 1.4 per cent decline occurred after the seasonally adjusted price had reached a record in the previous quarter. With stronger employment and growing income actual third quarter prices through the Peterborough and the

Kawarthas Association of Realtors® increased by almost four per cent when compared to the same quarter last year. Peterborough's labour market is stronger this year. There were 4,000 jobs created since the end of third quarter of 2013. The seasonally adjusted unemployment rate has dropped to 7.3 per cent from 9.7 percent at the end of the previous quarter. Additionally, most of the gains were recorded in the full time employment, which is a supporting factor for housing demand.

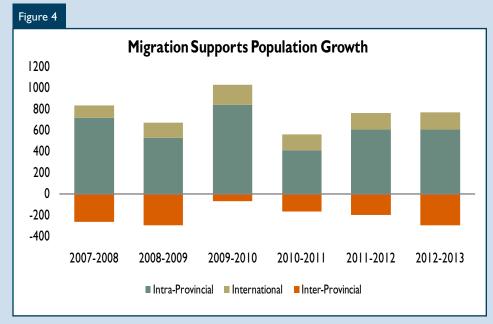
# **Intra-Provincial Migration Adds to Population**

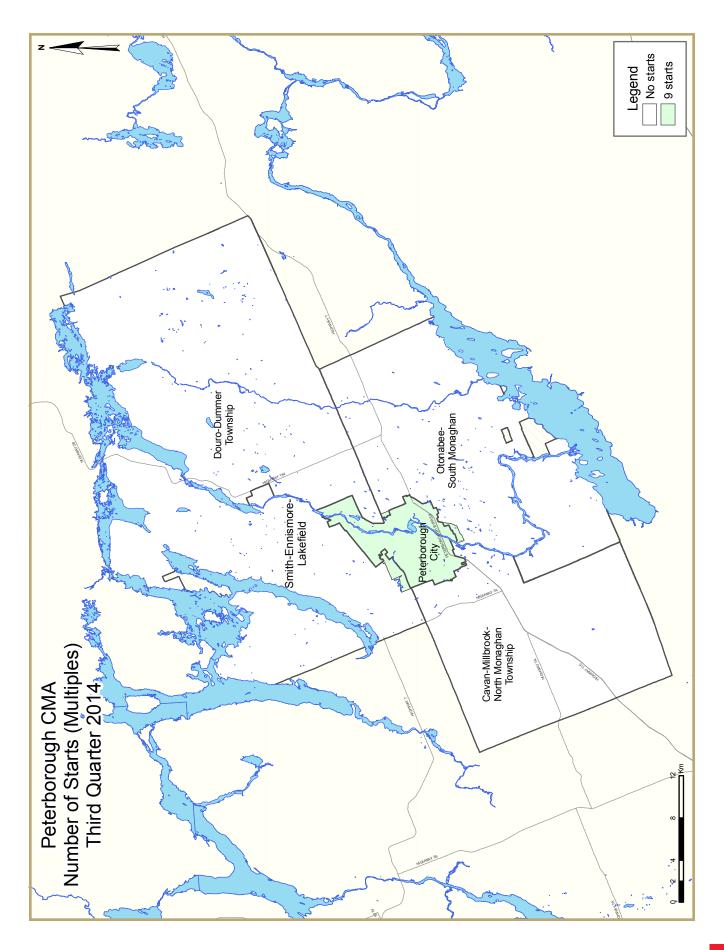
The main determinant of the demand for new housing is population growth, although other factors, like incomes, price of housing, cost and availability of credit, consumer preferences, investor preferences, price of substitutes, and price of complements, all play a role. In Peterborough CMA, migration is the main driver of population growth, because the natural increase in population has been negative for many years, with deaths exceeding births. In fact, without migration the population in Peterborough CMA would have declined.

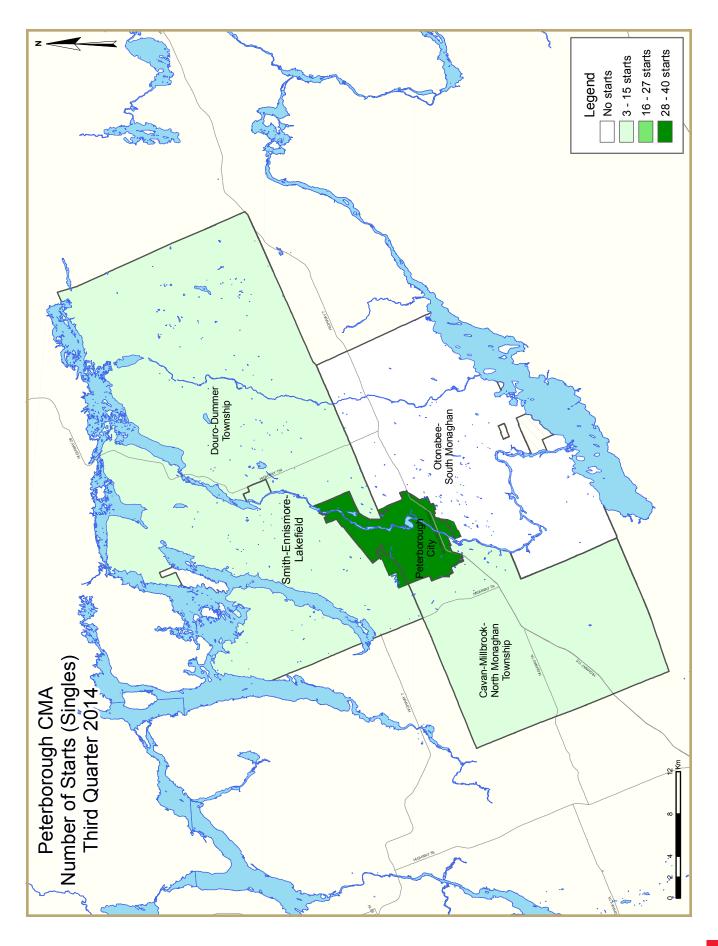
Over the last six years, intraprovincial migration contributed the most to population growth in Peterborough CMA. On average, 620 people per year were moving to the area during this period. The other growth-contributing component was international migration, which added close to 155 people on average on an annual basis. Outflows to other Canadian provinces (interprovincial migration) and natural decrease offset some of the gains from international and intraprovincial migration. As a result, population increased by about

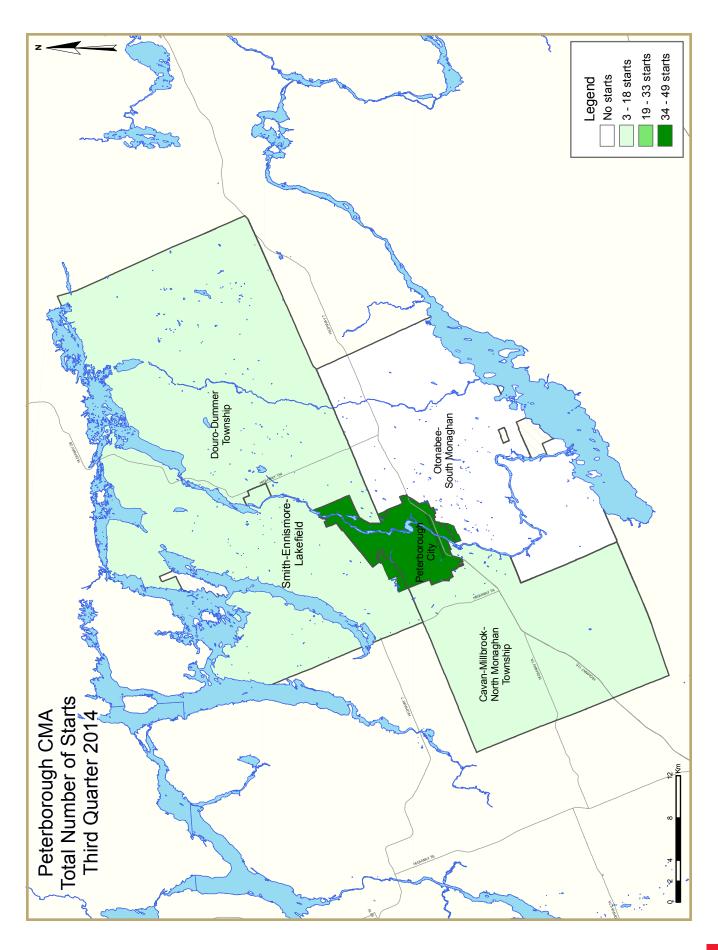
3,000 people between July 1, 2007 and June 30, 2013.

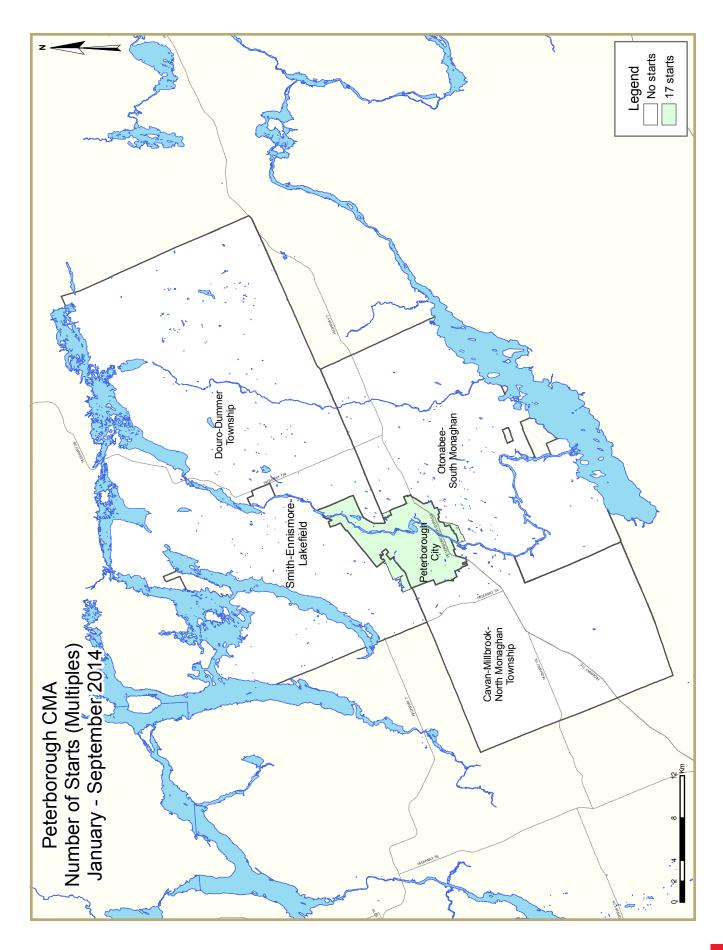
The steadiest contribution to population growth came from Toronto CMA, whose residents continue to find Peterborough housing attractive from a pricing perspective. Other areas in Ontario that contributed to Peterborough's population gains are small surrounding towns and cities. People from these smaller areas move to Peterborough either for employment opportunities or to be near core services like hospitals.

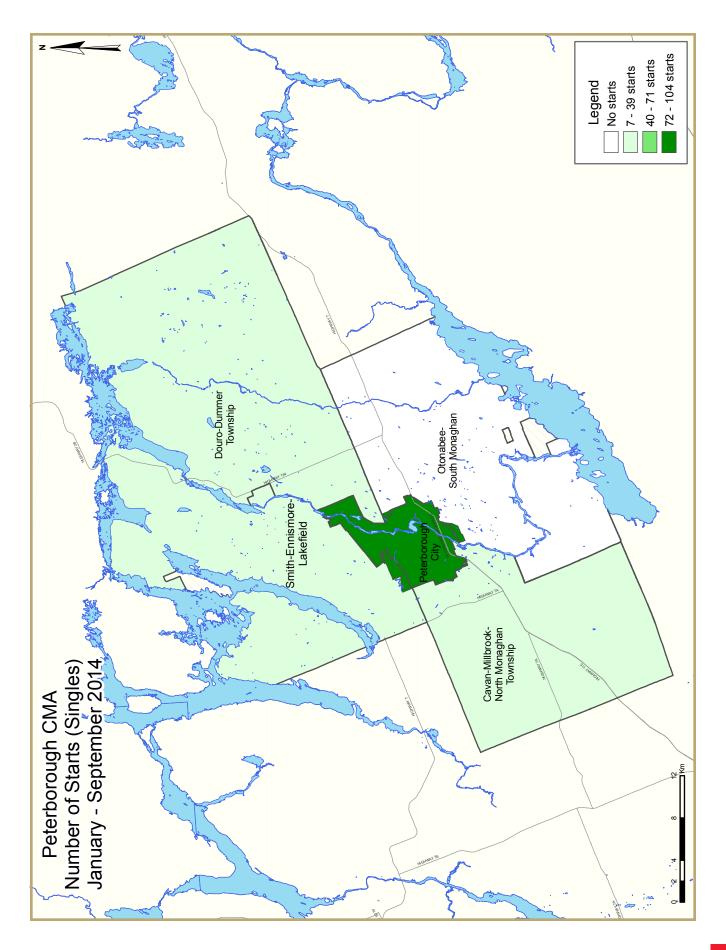


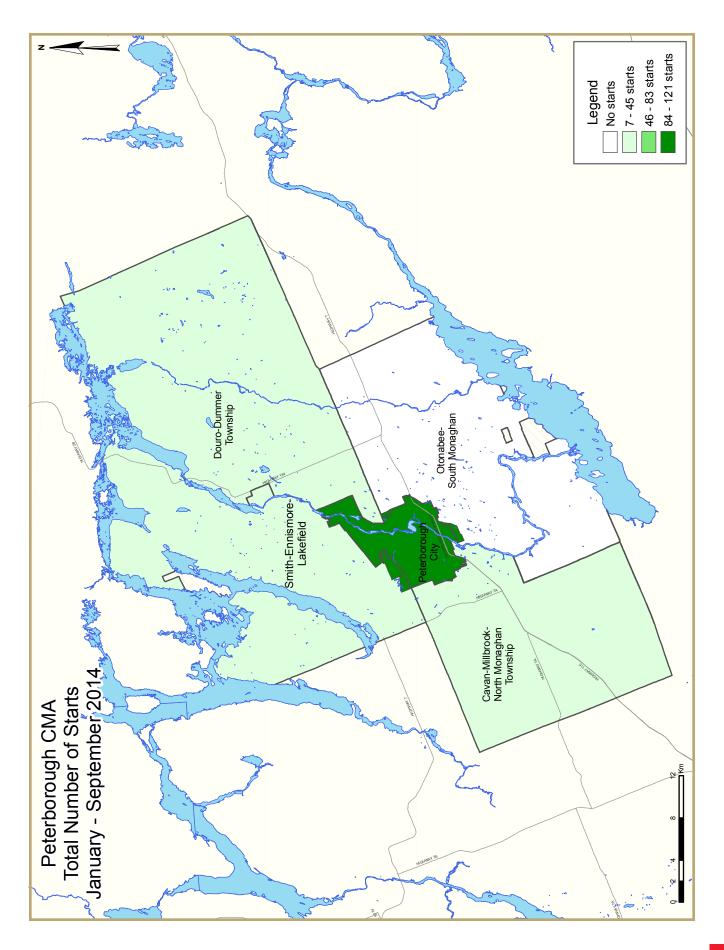












# HOUSING NOW REPORT TABLES

## Available in ALL reports:

- I Housing Starts (SAAR and Trend)
- 1.1 Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

# **Available in SELECTED Reports:**

- 1.3 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

# **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

	Table I: Housing Starts (SAAR and Trend)											
Third Quarter 2014												
Peterborough CMA <sup>1</sup>	Anı	nual	١	1onthly SAA	R		Trend <sup>2</sup>					
	2012	2013	July 2014	Aug. 2014	Sept. 2014	July 2014	Aug. 2014	Sept. 2014				
Single-Detached	197	224	174	224	155	207	205	193				
Multiples	146	130	108	-	-	34	34	34				
Total	343	354	282	224	155	241	239	227				
	Quarter	ly SAAR		Actual			YTD					
	2014 Q2	2014 Q3	2013 Q3	2014 Q3	% change	2013 Q3	2014 Q3	% change				
Single-Detached	268	197	79	58	-26.6%	159	144	-9.4%				
Multiples	40	36	74	9	-87.8%	118	17	-85.6%				
Total	308	233	153	67	-56.2%	277	161	-41.9%				

Source: CMHC

<sup>&</sup>lt;sup>1</sup> Census Metropolitan Area

 $<sup>^2</sup>$  The trend is a six-month moving average of the monthly seasonally adjusted annual rates (SAAR) Detailed data available upon request

Tabl	Table I.I: Housing Activity Summary of Peterborough CMA											
		_	ird Quar	_		J						
			Owne	rship								
		Freehold		C	Condominium		Ren	tal				
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*			
STARTS												
Q3 2014	58	0	9	0	0	0	0	0	67			
Q3 2013	79	0	4	0	5	0	0	65	153			
% Change	-26.6	n/a	125.0	n/a	-100.0	n/a	n/a	-100.0	-56.2			
Year-to-date 2014	144	2	15	0	0	0	0	0	161			
Year-to-date 2013	159	0	9	0	27	0	0	82	277			
% Change	-9.4	n/a	66.7	n/a	-100.0	n/a	n/a	-100.0	-41.9			
UNDER CONSTRUCTION												
Q3 2014	160	2	21	0	13	0	0	84	280			
Q3 2013	183	0	- 11	0	37	30	10	130	401			
% Change	-12.6	n/a	90.9	n/a	-64.9	-100.0	-100.0	-35.4	-30.2			
COMPLETIONS												
Q3 2014	56	0	15	0	6	30	0	17	124			
Q3 2013	63	0	0	0	13	0	0	12	88			
% Change	-11.1	n/a	n/a	n/a	-53.8	n/a	n/a	41.7	40.9			
Year-to-date 2014	170	0	15	0	24	30	10	46	295			
Year-to-date 2013	163	0	14	0	42	30	0	12	261			
% Change	4.3	n/a	7.1	n/a	-42.9	0.0	n/a	**	13.0			
COMPLETED & NOT ABSORE	BED											
Q3 2014	8	0	4	0	2	14	n/a	n/a	28			
Q3 2013	9	0	0	0	4	- 1	n/a	n/a	14			
% Change	-11.1	n/a	n/a	n/a	-50.0	**	n/a	n/a	100.0			
ABSORBED												
Q3 2014	58	0	11	0	12	17	n/a	n/a	98			
Q3 2013	60	0	0	0	- 11	6	n/a	n/a	77			
% Change	-3.3	n/a	n/a	n/a	9.1	183.3	n/a	n/a	27.3			
Year-to-date 2014	169	0	- 11	0	23	17	n/a	n/a	220			
Year-to-date 2013	157	0	16	0	40	31	n/a	n/a	244			
% Change	7.6	n/a	-31.3	n/a	-42.5	- <del>4</del> 5.2	n/a	n/a	-9.8			

	Table 1.2:	_			y by Subr	narket			
		Th	ird Quar	ter 2014					
			Owne	ership					
		Freehold		C	Condominium	ı	Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
STARTS									
Peterborough City									
Q3 2014	40	0	9	0	0	0	0	0	49
Q3 2013	57	0	4	0	5	0	0	65	131
Cavan Monaghan TP									
Q3 2014	3	0	0	0	0	0	0	0	3
Q3 2013	8	0	0	0	0	0	0	0	8
Douro-Dummer TP									
Q3 2014	4	0	0	0	0	0	0	0	4
Q3 2013	- 11	0	0	0	0	0	0	0	- 11
Otonabee-South Monaghan TP									
Q3 2014	0	0	0	0	0	0	0	0	0
Q3 2013	0	0	0	0	0	0	0	0	0
Smith-Ennismore-Lakefield TP									
Q3 2014	11	0	0	0	0	0	0	0	- 11
Q3 2013	3	0	0	0	0	0	0	0	3
Peterborough CMA									
Q3 2014	58	0	9	0	0	0	0	0	67
Q3 2013	79	0	4	0	5	0	0	65	153
UNDER CONSTRUCTION									
Peterborough City									
Q3 2014	88	2	21	0	13	0	0	65	189
Q3 2013	103	0		0	32	30	10	111	297
Cavan Monaghan TP	.00				V-				_,,
Q3 2014	13	0	0	0	0	0	0	0	13
Q3 2013	21	0	0	0	0	0	0	0	21
Douro-Dummer TP	_ :				-			J	
Q3 2014	19	0	0	0	0	0	0	0	19
Q3 2013	30	0	0	0	0	0	0	0	30
Otonabee-South Monaghan TP	30	V	J	J	J	J	J	J	30
Q3 2014	12	0	0	0	0	0	0	19	31
Q3 2013	12	0	_	0	0	0	-	19	31
Smith-Ennismore-Lakefield TP	12	U	U	U	U	U	U	1.7	JI
Q3 2014	28	0	0	0	0	0	0	0	28
Q3 2014 Q3 2013	17	0		0	5	0		0	22
Peterborough CMA	17	U	U	U	3	U	U	U	22
Q3 2014	160	2	21	0	13	0	0	84	280
Q3 2014 Q3 2013	183	0		0		30		130	401
Q3 2013	163	U	- 11	U	3/	30	10	130	<del>1</del> 01

	Table 1.2:	Housing	Activity	Summar	y by Subn	narket			
		Tł	ird Quar	ter 2014					
			Owne	rship					
		Freehold			Condominium		Ren	tal	
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
COMPLETIONS									
Peterborough City									
Q3 2014	49	0	15	0	6	30	0	17	117
Q3 2013	43	0	0	0	13	0	0	12	68
Cavan Monaghan TP									
Q3 2014	0	0	0	0	0	0	0	0	0
Q3 2013	3	0	0	0	0	0	0	0	3
Douro-Dummer TP			-					-	
Q3 2014	5	0	0	0	0	0	0	0	5
Q3 2013	5	0	0	0	0	0	0	0	5
Otonabee-South Monaghan TP	_	•	-	-	-	-			_
Q3 2014	0	0	0	0	0	0	0	0	0
Q3 2013	0	0	0	0	0	0	0	0	0
Smith-Ennismore-Lakefield TP	J		J	J	· ·	J	J	U	J
Q3 2014	2	0	0	0	0	0	0	0	2
Q3 2013	12	0	0	0	0	0	0	0	12
Peterborough CMA	12	U	U	U	U	U	J	U	12
Q3 2014	56	0	15	0	6	30	0	17	124
Q3 2014 Q3 2013	63	0	0	0	13	0	0	17	88
COMPLETED & NOT ABSORE		U	U	U	13	U	U	12	00
	SED								
Peterborough City	0		4	•		1.4	,	,	27
Q3 2014	8	0	4	0	l l	14	n/a	n/a	27
Q3 2013	9	0	0	0	4	ı	n/a	n/a	14
Cavan Monaghan TP									
Q3 2014	0	0	0	0	0	0	n/a	n/a	0
Q3 2013	0	0	0	0	0	0	n/a	n/a	0
Douro-Dummer TP									
Q3 2014	0	0	0	0	0	0	n/a	n/a	0
Q3 2013	0	0	0	0	0	0	n/a	n/a	0
Otonabee-South Monaghan TP									
Q3 2014	0	0	0	0	0	0	n/a	n/a	0
Q3 2013	0	0	0	0	0	0	n/a	n/a	0
Smith-Ennismore-Lakefield TP									
Q3 2014	0	0	0	0		0	n/a	n/a	I
Q3 2013	0	0	0	0	0	0	n/a	n/a	0
Peterborough CMA									
Q3 2014	8	0		0		14	n/a	n/a	28
Q3 2013	9	0		0		- 1	n/a	n/a	14

	Table 1.2:	_			y by Subn	narket			
		Tr	ird Quar						
			Owne	<b>'</b>			Ren	tal	
		Freehold			Condominium				T . 19
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Total*
ABSORBED									
Peterborough City									
Q3 2014	51	0	П	0	12	17	n/a	n/a	91
Q3 2013	40	0	0	0	11	6	n/a	n/a	57
Cavan Monaghan TP									
Q3 2014	0	0	0	0	0	0	n/a	n/a	0
Q3 2013	3	0	0	0	0	0	n/a	n/a	3
Douro-Dummer TP									
Q3 2014	5	0	0	0	0	0	n/a	n/a	5
Q3 2013	5	0	0	0	0	0	n/a	n/a	5
Otonabee-South Monaghan TP									
Q3 2014	0	0	0	0	0	0	n/a	n/a	0
Q3 2013	0	0	0	0	0	0	n/a	n/a	0
Smith-Ennismore-Lakefield TP									
Q3 2014	2	0	0	0	0	0	n/a	n/a	2
Q3 2013	12	0	0	0	0	0	n/a	n/a	12
Peterborough CMA									
Q3 2014	58	0	П	0	12	17	n/a	n/a	98
Q3 2013	60	0	0	0	11	6	n/a	n/a	77

## Table 1.3: History of Housing Starts Peterborough CMA 2004 - 2013 Ownership Rental Freehold Condominium Total\* Single, Row, Apt. Row and Apt. & Apt. & Semi, and Single Semi Single & Other Semi Other Other Row 2013 224 0 21 0 27 82 354 % Change -100.0 -100.0 36.7 13.7 n/a 16.7 n/a -3.6 3.2 60 343 2012 197 0 18 0 28 30 10 \*\* % Change -17.6 -100.0 -50.0 16.7 0.0 n/a -2.3 n/a 18 2011 239 36 0 24 30 0 35 I \*\* 100.0 % Change -21.9 33.3 n/a -63.I n/a n/a -13.1 2010 306 27 0 65 0 0 404 n/a -86.7 % Change 7.0 n/a 0.0 -100.0 8.9 n/a 286 27 30 37 I 2009 0 0 18 0 10 % Change -4.3 -15.6 -100.0 -60.9 150.0 -34.8 -13.3 n/a n/a 299 0 0 46 428 2008 32 46 -31.9 -25.8 -100.0 % Change -7.7 -100.0 n/a n/a n/a -20.7 2007 324 2 47 0 62 105 0 0 540 -100.0 % Change 14.5 n/a -16.1 59.0 n/a 23.6 n/a n/a 2006 283 0 56 0 39 0 59 437 \*\* -29.4 % Change -37.0 n/a 51.4 25.8 n/a -100.0 n/a 37 2005 449 0 0 31 0 619 98 n/a % Change -4.7 n/a n/a 55.0 \*\* -81.0 20.4 n/a 2 2004 47 I 0 0 0 20 0 21 514

	Table 2: Starts by Submarket and by Dwelling Type Third Quarter 2014												
Single Semi Row Apt. & Other Total													
Submarket	Q3 2014	Q3 2013	Q3 2014	Q3 2013	Q3 2014	Q3 2013	Q3 2014	Q3 2013	Q3 2014	Q3 2013	% Change		
Peterborough City	40	57	0	0	9	9	0	65	49	131	-62.6		
Cavan Monaghan TP	3	8	0	0	0	0	0	0	3	8	-62.5		
Douro-Dummer TP	4	- 11	0	0	0	0	0	0	4	П	-63.6		
Otonabee-South Monaghan TP	0	0	0	0	0	0	0	0	0	0	n/a		
Smith-Ennismore-Lakefield TP 11 3 0 0 0 0 0 0 11 3 *											**		
Peterborough CMA													

Table 2.1: Starts by Submarket and by Dwelling Type												
January - September 2014												
Single Semi Row Apt. & Other Total												
Submarket	YTD	%										
	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	Change	
Peterborough City	104	114	2	0	15	31	0	82	121	227	-46.7	
Cavan Monaghan TP	7	14	0	0	0	0	0	0	7	14	-50.0	
Douro-Dummer TP	13	17	0	0	0	0	0	0	13	17	-23.5	
Otonabee-South Monaghan TP	0	0	0	0	0	0	0	0	0	0	n/a	
Smith-Ennismore-Lakefield TP 20 14 0 0 0 5 0 0 20 19 5.												
Peterborough CMA	144	159	2	0	15	36	0	82	161	277	-41.9	

Table 2.2: Start	s by Subm		Dwelling Quarter 2	* • •	d by Inten	ded Mark	æt							
Row Apt. & Other														
Submarket		Freehold and Rental Freehold and Rental Condominium												
	Q3 2014	Q3 2013	Q3 2014	Q3 2013	Q3 2014	Q3 2013	Q3 2014	Q3 2013						
Peterborough City	9	9	0	0	0	0	0	65						
Cavan Monaghan TP	0	0	0	0	0	0	0	0						
Douro-Dummer TP	0	0	0	0	0	0	0	0						
Otonabee-South Monaghan TP	0	0	0	0	0	0	0	0						
Smith-Ennismore-Lakefield TP	0	0 0 0 0 0 0 0												
Peterborough CMA	9	9	0	0	0	0	0	65						

Table 2.3: Start		· · · · ·	v Dwelling Septembe	· ·	d by Inten	ided Mark	cet								
Row Apt. & Other															
Submarket	Freehold and Rental Freehold and Condominium Rental														ntal
	YTD 2014	YTD 2013	YTD 2014	YTD 2013	YTD 2014	YTD 2013	YTD 2014	YTD 2013							
Peterborough City	15	31	0	0	0	0	0	82							
Cavan Monaghan TP	0	0	0	0	0	0	0	0							
Douro-Dummer TP	0	0	0	0	0	0	0	0							
Otonabee-South Monaghan TP	0	0	0	0	0	0	0	0							
Smith-Ennismore-Lakefield TP	0	0 5 0 0 0 0 0 0													
Peterborough CMA	15	36	0	0	0	0	0	82							

Table 2.4: Starts by Submarket and by Intended Market Third Quarter 2014													
Submarket Freehold Condominium Rental Total*													
Submarket Q3 2014 Q3 2013 Q3 2014 Q3 2013 Q3 2014 Q3 2013 Q3 2014 Q3 2013													
Peterborough City	49 61 0 5 0 65 49 1												
Cavan Monaghan TP	3	8	0	0	0	0	3	8					
Douro-Dummer TP	4	- 11	0	0	0	0	4	11					
Otonabee-South Monaghan TP	0	0	0	0	0	0	0	0					
Smith-Ennismore-Lakefield TP	- 11	3	0	0	0	0	11	3					
Peterborough CMA													

Table 2.5: Starts by Submarket and by Intended Market  January - September 2014														
Submarket Freehold Condominium Rental Total*														
Submarket         YTD 2014         YTD 2013         YTD 2014         YTD 2013         YTD 2014         YTD 2014         YTD 2013         YTD 2013         YTD 2013         YTD 2014         YTD 2013         YTD 2013         YTD 2013         YTD 2013         YTD 2013         YTD 2013         YTD 2014         YTD 2013         YTD 2013         YTD 2014         YTD 2013         YTD 2014         YTD 2013         YTD 2013         YTD 2014         YTD 2013         YTD 2014         YTD 2013         YTD 2013														
Peterborough City	121	123	0	22	0	82	121	227						
Cavan Monaghan TP	7	14	0	0	0	0	7	14						
Douro-Dummer TP	13	17	0	0	0	0	13	17						
Otonabee-South Monaghan TP	0	0	0	0	0	0	0	0						
Smith-Ennismore-Lakefield TP														
Peterborough CMA	161													

Tab	Table 3: Completions by Submarket and by Dwelling Type Third Quarter 2014												
Single Semi Row Apt. & Other Total													
Submarket	Q3 2014	Q3 2013	Q3 2014	Q3 2013	Q3 2014	Q3 2013	Q3 2014	Q3 2013	Q3 2014	Q3 2013	% Change		
Peterborough City	49	43	0	2	21	- 11	47	12	117	68	72.1		
Cavan Monaghan TP	0	3	0	0	0	0	0	0	0	3	-100.0		
Douro-Dummer TP	5	5	0	0	0	0	0	0	5	5	0.0		
Otonabee-South Monaghan TP	0	0	0	0	0	0	0	0	0	0	n/a		
Smith-Ennismore-Lakefield TP 2 12 0 0 0 0 0 0 2 12 -83.													
Peterborough CMA													

Table	e 3.1: <b>C</b> o	ompleti	ons by	Submai	ket and	l by Dw	elling T	уре					
January - September 2014													
Submarket	Sin	gle	Se	mi	Ro	w	Apt. & Other		Total				
	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%		
	2014	2013	2014	2013	2014	2013	2014	2013	2014	2013	Change		
Peterborough City	129	103	0	4	44	52	76	42	249	201	23.9		
Cavan Monaghan TP	7	10	0	0	0	0	0	0	7	10	-30.0		
Douro-Dummer TP	21	13	0	0	0	0	0	0	21	13	61.5		
Otonabee-South Monaghan TP	0	0	0	0	0	0	0	0	0	0	n/a		
Smith-Ennismore-Lakefield TP	13	37	0	0	5	0	0	0	18	37	-51. <del>4</del>		
Peterborough CMA	170	163	0	4	49	52	76	42	295	261	13.0		

Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market Third Quarter 2014												
		Ro	w			Apt. &	Other					
Submarket	Freeho Condor		Rer	ntal	Freeho Condor		Rental					
	Q3 2014	Q3 2013	Q3 2014	Q3 2013	Q3 2014	Q3 2013	Q3 2014	Q3 2013				
Peterborough City	21	П	0	0	30	0	17	12				
Cavan Monaghan TP	0	0	0	0	0	0	0	0				
Douro-Dummer TP	0	0	0	0	0	0	0	0				
Otonabee-South Monaghan TP	0	0	0	0	0	0	0	0				
Smith-Ennismore-Lakefield TP	0 0 0 0 0							0				
Peterborough CMA	21	- 11	0	0	30	0	17	12				

Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market  January - September 2014												
		Ro	ow			Apt. &	Other					
Submarket	Freeho Condo		Rei	ntal	Freeho Condo		Rental					
	YTD 2014	YTD 2013	YTD 2014	YTD 2013	YTD 2014	YTD 2013	YTD 2014	YTD 2013				
Peterborough City	34	52	10	0	30	30	46	12				
Cavan Monaghan TP	0	0	0	0	0	0	0	0				
Douro-Dummer TP	0	0	0	0	0	0	0	0				
Otonabee-South Monaghan TP	0	0	0	0	0	0	0	0				
Smith-Ennismore-Lakefield TP	5	0	0	0	0	0	0	0				
Peterborough CMA	39	52	10	0	30	30	46	12				

Table 3.4:	Table 3.4: Completions by Submarket and by Intended Market Third Quarter 2014												
Submarket	Freel	nold	Condor	minium	Ren	ıtal	Total*						
	Q3 2014	Q3 2013	Q3 2014	Q3 2013	Q3 2014	Q3 2013	Q3 2014	Q3 2013					
Peterborough City	64	43	36	13	17	12	117	68					
Cavan Monaghan TP	0	3	0	0	0	0	0	3					
Douro-Dummer TP	5	5	0	0	0	0	5	5					
Otonabee-South Monaghan TP	0	0	0	0	0	0	0	0					
Smith-Ennismore-Lakefield TP	h-Ennismore-Lakefield TP 2					0	2	12					
Peterborough CMA	71	63	36	13	17	12	124	88					

Table 3.5: Completions by Submarket and by Intended Market  January - September 2014												
Submarket	Free	hold	Condo	minium	Rer	ntal	Total*					
	YTD 2014	YTD 2013										
Peterborough City	144	117	49	72	56	12	249	201				
Cavan Monaghan TP	7	10	0	0	0	0	7	10				
Douro-Dummer TP	21	13	0	0	0	0	21	13				
Otonabee-South Monaghan TP	0	0	0	0	0	0	0	0				
Smith-Ennismore-Lakefield TP	13	37	5	0	0	0	18	37				
Peterborough CMA	185	177	54	72	56	12	295	261				

	Table 4: Absorbed Single-Detached Units by Price Range												
	Third Quarter 2014												
		Price Ranges											
Submarket	< \$25	< \$250,000		\$250,000 - \$299,999		\$300,000 - \$349,999		\$350,000 - \$399,999		\$400,000 +		Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		i rice (φ)	i rice (φ)
Peterborough City													
Q3 2014	- 1	2.0	14	28.0	25	50.0	10	20.0	0	0.0	50	325,990	318,844
Q3 2013	- 11	27.5	П	27.5	13	32.5	5	12.5	0	0.0	40	289,000	294,574
Year-to-date 2014	9	7.1	44	34.9	56	44.4	16	12.7	I	0.8	126	316,005	311,441
Year-to-date 2013	15	15.5	26	26.8	40	41.2	12	12. <del>4</del>	4	<b>4</b> .1	97	323,900	317,392
Cavan Monaghan TP													
Q3 2014	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Q3 2013	0	0.0	I	50.0	I	50.0	0	0.0	0	0.0	2		
Year-to-date 2014	0	0.0	- 1	50.0	0	0.0	- 1	50.0	0	0.0	2		
Year-to-date 2013	0	0.0	3	33.3	2	22.2	I	11.1	3	33.3	9		
Douro-Dummer TP													
Q3 2014	0	0.0	0	0.0	I	33.3	0	0.0	2	66.7	3		
Q3 2013	2	40.0	2	40.0	0	0.0	0	0.0	- 1	20.0	5		
Year-to-date 2014	3	30.0	I	10.0	2	20.0	- 1	10.0	3	30.0	10	305,000	383,800
Year-to-date 2013	4	33.3	4	33.3	0	0.0	2	16.7	2	16.7	12	279,000	336,825
Otonabee-South Monaghan	TP					·							
Q3 2014	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Q3 2013	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2014	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Year-to-date 2013	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Smith-Ennismore-Lakefield	TP												
Q3 2014	0	n/a	0	n/a	0	n/a	0	n/a	0	n/a	0		
Q3 2013	3	33.3	2	22.2	0	0.0	3	33.3	- 1	11.1	9		
Year-to-date 2014	0	0.0	0	0.0	- 1	100.0	0	0.0	0	0.0	1		
Year-to-date 2013	10	30.3	10	30.3	2	6.1	3	9.1	8	24.2	33	279,000	323,933
Peterborough CMA													
Q3 2014	- 1	1.9	14	26.4	26	49.1	10	18.9	2	3.8	53	325,990	333,061
Q3 2013	16	28.6	16	28.6	14	25.0	8	14.3	2	3.6	56	289,000	300,533
Year-to-date 2014	12	8.6	46	33.1	59	42.4	18	12.9	4	2.9	139	315,020	316,824
Year-to-date 2013	29	19.2	43	28.5	44	29.1	18	11.9	17	11.3	151	306,990	324,813

Source: CMHC (Market Absorption Survey)

Table 4	Table 4.1: Average Price (\$) of Absorbed Single-detached Units Third Quarter 2014												
Submarket	Q3 2014	Q3 2013	% Change	YTD 2014	YTD 2013	% Change							
Peterborough City	318,844	294,574	8.2	311,441	317,392	-1.9							
Cavan Monaghan TP			n/a			n/a							
Douro-Dummer TP			n/a	383,800	336,825	13.9							
Otonabee-South Monaghan TP			n/a			n/a							
Smith-Ennismore-Lakefield TP			n/a		323,933	n/a							
Peterborough CMA	333,061	300,533	10.8	316,824	324,813	-2.5							

Source: CMHC (Market Absorption Survey)

		Table	5: MLS®				rborough			
				Third C	Quarter 20	)14				
		Number of Sales	Yr/Yr² (%)	Sales SA <sup>1</sup>	Number of New Listings <sup>1</sup>	New Listings SA <sup>1</sup>	Sales-to- New Listings SA <sup>2</sup>	Average Price <sup>1</sup> (\$)	Yr/Yr² (%)	Average Price <sup>1</sup> (\$) SA
2013	January	100	7.5	219	350	437	50.1	240,356	-7.5	263,437
	February	153	11.7	216	284	327	66.1	253,216	5.1	269,536
	March	195	-7.6	208	514	405	51.4	267,161	13.5	273,101
	April	252	-18.4	205	557	400	51.3	260,091	-4.0	260,140
	May	288	-4.6	210	577	407	51.6	281,913	4.1	271,814
	June	289	-0.3	217	495	387	56.1	275,479	0.7	265,809
	July	283	2.9	220	500	427	51.5	271,968	-1.7	260,344
	August	256	3.6	219	439	424	51.7	270,179	0.4	269,393
	September	218	21.8	203	387	403	50.4	282,624	2.0	271,045
	October	221	-4.7	208	360	423	49.2	289,833	10.6	284,823
	November	194	11.5	226	284	425	53.2	267,680	8.3	268,622
	December	90	-13.5	188	140	424	44.3	261, <del>44</del> 6	-5.5	263,883
2014	January	91	-9.0	195	283	364	53.6	222,334	-7.5	238,362
	February	124	-19.0	185	289	348	53.2	262,916	3.8	278,511
	March	193	-1.0	202	515	377	53.6	274,455	2.7	279,281
	April	239	-5.2	203	473	376	5 <del>4</del> .0	281,529	8.2	281,411
	May	319	10.8	227	642	435	52.2	289,041	2.5	278,885
	June	290	0.3	219	616	466	47.0	298,099	8.2	285,902
	July	315	11.3	236	556	459	51.4	294,926	8.4	283,724
	August	266	3.9	224	414	404	55.4	278,322	3.0	278,202
	September	220	0.9	211	<del>4</del> 35	455	46.4	279,553	-1.1	272,118
	October									
	November									
	December									
	Q3 2013	757	8.0		1,326			274,432	0.1	
	Q3 2014	801	5.8		1,405			285,190	3.9	
	YTD 2013	2,034	-0.4		4,103			269,895	1.4	
	YTD 2014	2,057	1.1		4,223			282,052	4.5	

 $\ensuremath{\mathsf{MLS}} \ensuremath{\ensuremath{\mathsf{B}}}$  is a registered trademark of the Canadian Real Estate Association (CREA).

Source: CREA

<sup>&</sup>lt;sup>2</sup>Source: CMHC, adapted from MLS® data supplied by CREA

			7		: Economi ird Quart		ors					
		Inter	est Rates		NHPI,	CPI, 2002	Peterborough Labour Market					
		P & I Per \$100,000	Mortgag (% I Yr. Term		2007=100	=100 (Ontario)	Employment SA (,000)	Unemployment Rate (%) SA	Participation Rate (%) SA	Average Weekly Earnings (\$)		
2013	January	595	3.00	5.24	116.2	121.3	50.8	9.8	54.6	865		
	February	595	3.00	5.24	116.2	122.8	50.2	9.9	53.9	839		
	March	590	3.00	5.14	116.3	123.2	49.1	10.2	53.0	832		
	April	590	3.00	5.14	116.5	122.9	50.0	11.7	54.8	824		
	May	590	3.00	5.14	116.6	123.0	51.6	11.9	56.8	805		
	June	590	3.14	5.14	116.6	123.2	55.7	10.7	60.3	775		
	July	590	3.14	5.14	116.9	123.4	57.7	9.6	61.7	767		
	August	601	3.14	5.34	117.0	123.4	59.3	8.8	62.8	777		
	September	601	3.14	5.34	117.0	123.5	59.2	7.5	62.0	774		
	October	601	3.14	5.34	117.1	123.3	59.6	6.0	61.3	769		
	November	601	3.14	5.34	117.2	123.3	58.1	5.7	59.5	758		
	December	601	3.14	5.34	117.4	123.1	57.6	6.0	59.2	778		
2014	January	595	3.14	5.24	117.5	123.3	56.6	7.5	59.1	800		
	February	595	3.14	5.24	117.9	124.6	56.6	8.7	59.8	806		
	March	581	3.14	4.99	117.9	125.1	56.2	11.2	61.1	809		
	April	570	3.14	4.79	118.4	125.9	56.5	11.6	61.8	792		
	May	570	3.14	4.79	118.4	126.5	57.9	11.1	62.8	809		
	June	570	3.14	4.79	118.8	126.9	59.4	9.7	63.5	809		
	July	570	3.14	4.79	118.7	126.5	61.6	8.6	65.0	814		
	August	570	3.14	4.79	119.1	126.5	63.3	8.0	66.3	820		
	September	570	3.14	4.79		126.7	63.2	7.3	65.8	821		
	October											
	November											
	December											

<sup>&</sup>quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

# METHODOLOGY

# **Starts & Completions Survey Methodology**

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2011 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modeled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

# Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

# STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

# **DWELLING TYPES:**

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

# INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

# **GEOGRAPHICAL TERMS:**

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions.

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