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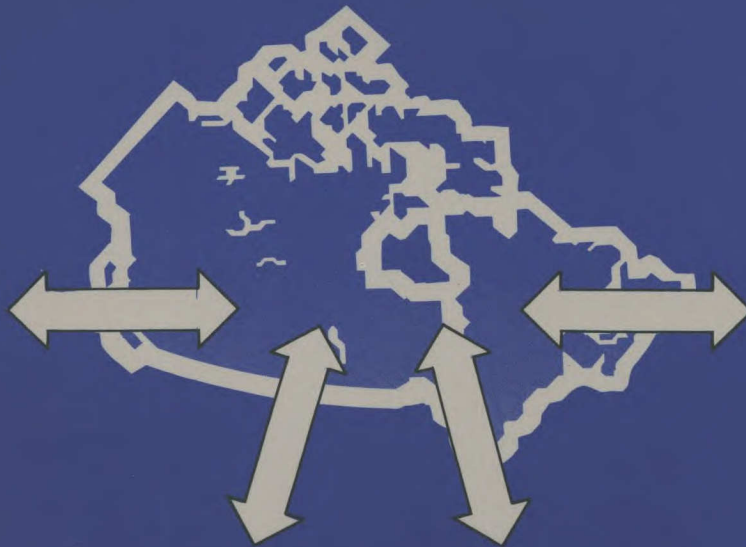
Industrie, Sciences et  
Technologie Canada

# MARKET INTELLIGENCE

**EXPANDED METAL,  
IRON OR STEEL**

**Pub. No.: 89018-IP**

**March 1990**



Canada

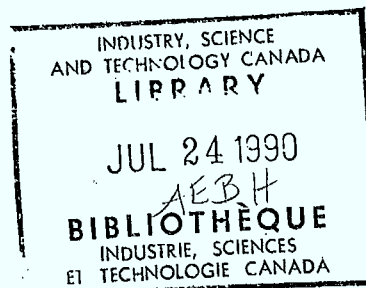


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# EXPANDED METAL, IRON OR STEEL

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## FOR MORE INFORMATION PLEASE CONTACT:

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## REFERENCE SOURCES

Industry, Science and Technology Canada  
Statistics Canada, Tel.: (613) 951-9647  
Revenue Canada, Tel.: (613) 954-6928  
U.S. Department of Commerce  
Bureau of the Census, Tel.: (301) 763-7754

## TARIFFS

Enquiries concerning **Canadian** tariffs should be directed to the nearest Customs and Excise office or to:

Tariff Programs  
Revenue Canada  
Customs and Excise  
Ottawa, Ontario  
K1A 0L5  
Tel.: (613) 954-6928

Enquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

Info Export  
External Affairs  
Ottawa, Ontario  
K1A 0G2  
Tel.: (613) 993-6435 OR  
1-800-267-8376

## EXPLANATORY NOTES

### Commodity Classification

Canadian Trade statistics are classified and published according to the International Convention on the Harmonized Commodity and Description Coding System (H.S.), as defined by the Canadian Customs Tariff and Statistical Nomenclature.

### Valuation

Dollar values shown in this report are based on selling price F.O.B. plant, in Canadian dollars. This selling price represents the value paid by the importer, excluding all freight, packing and insurance costs when specified. All trade discounts, when applicable, are also deducted from the selling price.

### Rounding

Figures may not add due to rounding.

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## EXPANDED METAL, IRON OR STEEL

### INTRODUCTION

This report is part of a continuing series of market intelligence on specific products and is designed to increase business awareness of the potential existing for production in Canada. It is important, however, to emphasize that this report does not attempt any assessment as to the feasibility of competing in a particular market.

This profile is based on data from several sources, including some which are not (readily) available publicly, for the following Harmonized System (H.S.) import commodity code:

### CANADIAN IMPORTS

<u>Description</u>	<u>Commodity Code</u>	1988 Total Imports		1989 Total Imports	
		<u>Quantity</u> (kg 000)	<u>Value</u> (\$000)	<u>Quantity</u> (kg 000)	<u>Value</u> (\$000)
Expanded metal, iron or steel	7314.50	776	1 257	1 185	1 891

### CANADIAN PRODUCTION

Statistics Canada reports shipments of Expanded Metal, Iron or Steel in 1985 and 1986 (the latest years for which information is available) as follows:

<u>Description</u>	1985		1986	
	<u>Establishments</u> (No.)	<u>Shipments</u> (\$000)	<u>Establishments</u> (No.)	<u>Shipments</u> (\$000)
Expanded metal, iron or steel	257	208	248	232

## EXPANDED METAL, IRON OR STEEL

### CANADIAN EXPORTS

Statistics Canada reports domestic exports of Expanded Metal, Iron or Steel as follows:

<u>Commodity Code</u>	<u>Description</u>	<u>1988 Total Exports</u>		<u>1989 Total Exports</u>	
		<u>Quantity</u> (kg 000)	<u>Value</u> (\$000)	<u>Quantity</u> (kg 000)	<u>Value</u> (\$000)
7314.50	Expanded metal, iron or steel	3 330	3 377	3 434	3 147

### UNITED STATES IMPORTS

The United States Department of Commerce indicates U.S. imports of Expanded Metal of Iron and Steel as follows:

#### U.S. IMPORTS - 1989

<u>Commodity Code</u>	<u>Description</u>	<u>Quantity</u> (kg 000)		<u>Value</u> (\$000)	
		<u>Total</u> (kg 000)	<u>From Canada</u> (\$000)	<u>Total</u> (kg 000)	<u>From Canada</u> (\$000)
7314.50	Expanded metal, iron or steel	8 482	4 623	7 959	3 853

Prior to 1989, commodity coding for imports into the United States was based on the Tariff Schedule of the United States (TSUSA). Starting in January, 1989, the Harmonized Commodity Description and Coding System (H.S.) was adopted by the United States.

Commencing January 1990, Canada and the United States will exchange import data. The above discrepancy between what Canada reports as exports to the United States and what the United States reports as imports from Canada will no longer exist.

## CANADIAN IMPORTERS

### EXPANDED METAL, IRON OR STEEL - H.S. CODE 7314.50

In 1988, the principal 10 importers of Expanded Metal, Iron or Steel accounted for 63 per cent of the total import value.

<u>Principal Importers</u> (No.)	<u>Cumulative Value</u> (\$000)	<u>Per Cent of Total Value</u>
5	601	46
10	822	63
20	1 077	83
All Importers (45)	1 295	100

Importers of expanded metal of iron or steel are listed below in alphabetical order. This list includes all importers except individuals and a minimal number of importers whose names were not available.

<u>Name</u>	<u>Address</u>	<u>Name</u>	<u>Address</u>
Arctic Seal Canada Inc.	Willowdale, Ont.	Fisher & Ludlow Inc.	Burlington, Ont.
Arrow Construction Products Ltd.	Fredericton, N.B.	G A Martin Holdings Inc.	Calgary, Alta.
B & X Industries Corp.	Valleyfield, Qué.	Hilti (Canada) Limited	Bramalea, Ont.
Barjem Warehousing & Distribution Inc.	Mississauga, Ont.	Kenscott Ltd.	Mississauga, Ont.
C G Industrial Specialties Ltd.	Vanvouver, B.C.	Mantane Construction Products Ltd.	Toronto, Ont.
Cargill Limited - Cargill Limitée	Winnipeg, Man.	Marvelite Industries Ltd.	Delta, B.C.
City Dry Wall Limited	Notre Dame, N.B.	Mid-West Agri Ltd.	Winnipeg, Man.
Compagnie de Matériaux de Construction Ravary Ltée.	St-Léonard, Qué.	Morden Concrete Works Ltd.	Morden, Man.
Contour Custom Coating & Imprint Ltd.	Welland, Ont.	National General Filter Products Co. Ltd.	Brampton, Ont.
CSM Canadian Steel Manufacturing Inc.	Edmonton, Alta.	Niverville Feed & Farm Supply Ltd.	Niverville, Man.
D & M Concrete Products Ltd.	Lacombe, Alta.	Nor-West Enterprises Ltd., O/A Sunset Fireplaces	Saskatoon, Sask.
Debro Div. of Premetalco Inc.	Rexdale, Ont.	Norstar Recreation Products Ltd.	Calgary, Alta.
Dominion Bridge Unit of AMCA International Ltd.	Toronto, Ont.	Nutra Vet Feeds Ltd.	Winnipeg, Man.
Don Fowler Distributors Ltd.	Red Deer, Alta.	Pacific West System Supply Ltd.	Burnaby, B.C.
Eakins Tech Sales Inc.	St-Laurent, Qué.	Sandvik Canada Inc.	Mississauga, Ont.
East Coast Lumber Ltd.	Fredericton, N.B.	Scholl (Canada) Inc.	Toronto, Ont.
Eddies Hang-Up Display Ltd.	Vancouver, B.C.	Synkoloid Company of Canada, The	Surrey, B.C.
Edouards Beauchesne (1985) Inc.	St-Mathieu de Beloeil, Qué.	Tempo Building Supplies Ltd.	Burnaby, B.C.
Eriam Energy Saving Ltd.	Downsview, Ont.	Travelaire Trailer Canada Ltd.	Red Deer, Alta.
Expanded Metal Corporation	Rexdale, Ont.	Valmet Dominion Inc.	Lachine, Qué.
Ferro Union Inc.	Torrance, CA, USA*	Visioneered Lighting Mfg. Ltd.	Toronto, Ont.
		Westroc Industries Ltd.	Calgary, Alta.
		Windsor Factory Supply Ltd.	Windsor, Ont.

\* Non resident importer



**FOREIGN EXPORTERS TO CANADA  
EXPANDED METAL, IRON OR STEEL**

Major exporters to Canada of Expanded Metal, Iron or Steel are listed below in descending order of dollar value. These exporters accounted for 90 per cent of the total value of imports for the period January to September 1989.

<u>Country Of Origin</u>	<u>Exporter Name</u>	<u>Value of Exports to Canada (\$000)</u>
United States	Alabama Metals Industries Inc.	592*
	IKG Industries	
	Beadex Mfg. Co.	364*
	G.S. Metals Corp.	
	Western Metal Lathe	210*
	California Expanded Metal	
	Dramex International	
	Alcar Industries	

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\* Aggregated to preserve confidentiality of Canadian importer.

