



DEPARTMENT OF TRADE AND COMMERCE
 DOMINION BUREAU OF STATISTICS
 INTERNAL TRADE BRANCH
 OTTAWA, CANADA

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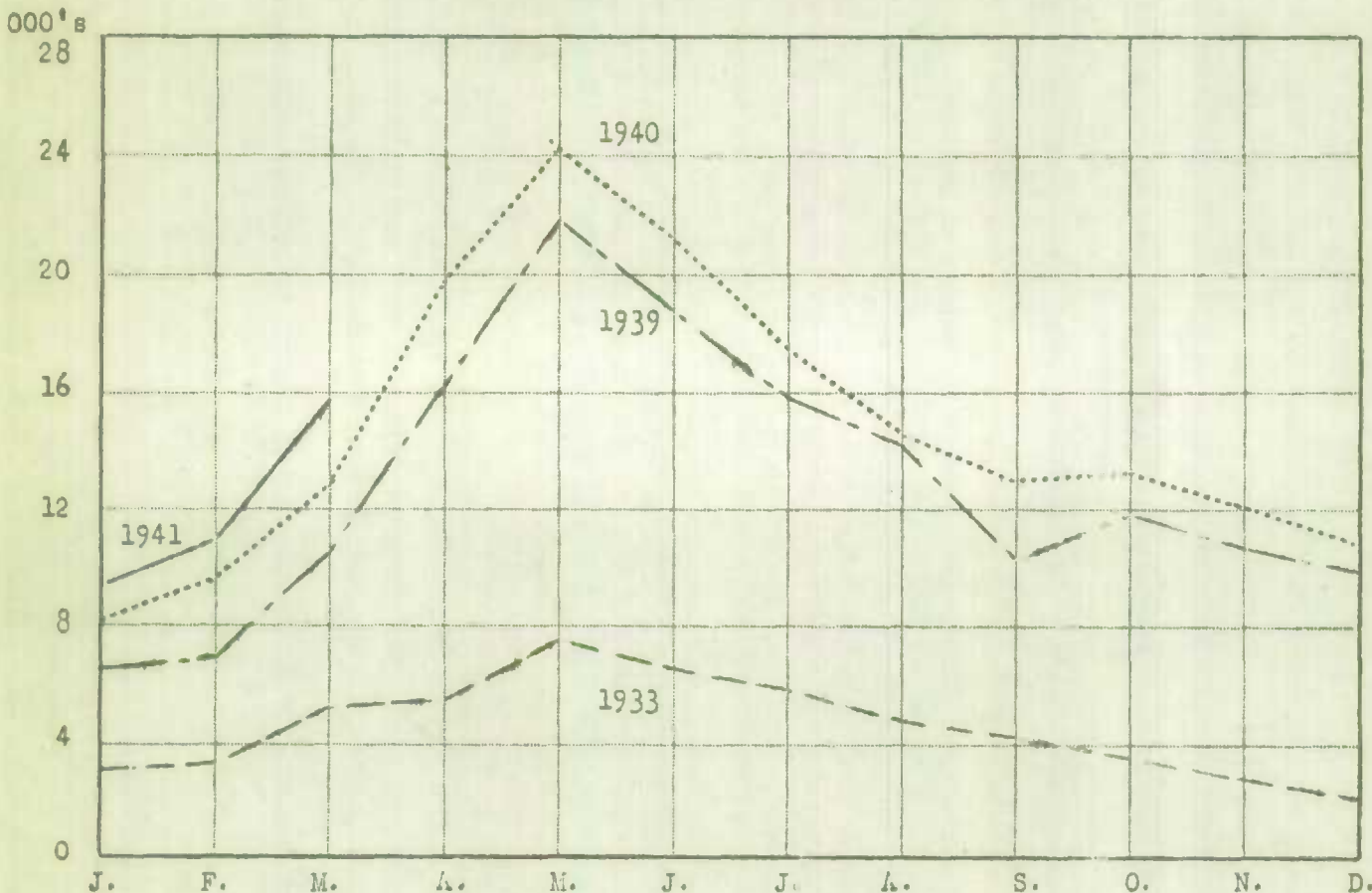
MONTHLY FINANCING OF MOTOR VEHICLE SALES IN CANADA, MARCH, 1941

Financing of sales of new and used motor vehicles in Canada during March, 1941 exceeded by 25 per cent in number and 38 per cent in amount of financing the number and financed value of vehicles financed in the same month a year ago. Volume for March, 1941 showed 15,838 units financed for \$7,480,285, compared with 12,682 vehicles financed for \$5,410,676 in March, 1940. Gains for the month under review were higher than those recorded in the first two months of the current year over corresponding months of 1940. Contracts numbering 36,115 and involving an amount of \$17,370,257 were purchased or discounted by Canadian finance companies during the first quarter of 1941, up 19 per cent in number and 31 per cent in amount over the 30,283 transactions involving \$13,226,503 in the same period of 1940.

New vehicle financing was higher by 15 per cent in number and 29 per cent in amount of financing than in March, 1940, 4,026 new models being financed for \$3,352,549 in March, 1941, compared with 3,508 units financed for \$2,590,162 in the same month a year ago. Most substantial gains were shown for eastern sections of the country, although volume was higher in British Columbia also. A gain of 40 per cent in Quebec was followed by increases of 26 per cent in Ontario, 23 per cent in the Maritime Provinces and 7 per cent in British Columbia. Alberta reported a decline of 18 per cent, while combined figures for Manitoba and Saskatchewan were 9 per cent lower than in March, 1940.

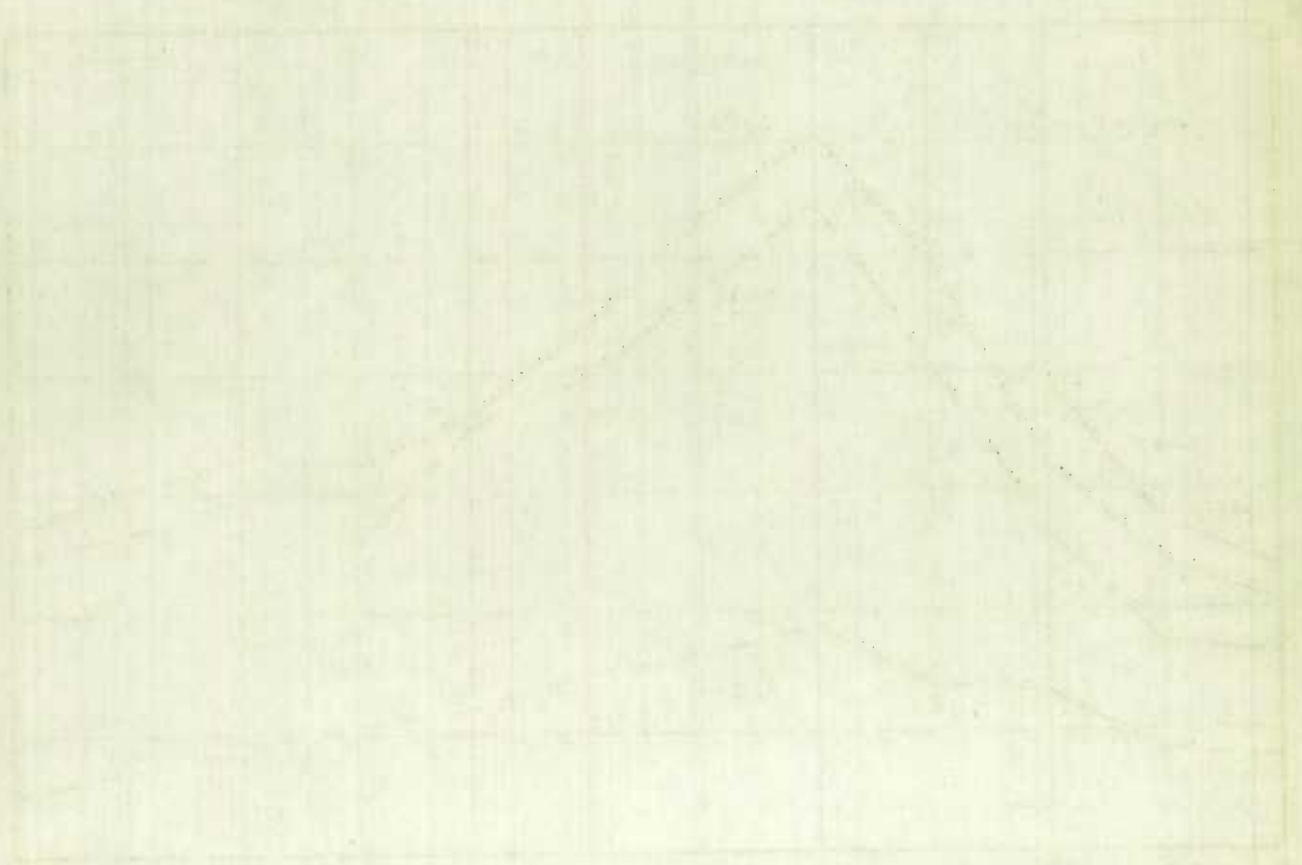
Increases in used vehicle financing amounted to 29 per cent in number and 46 per cent in amount of financing, 11,812 vehicles being financed for \$4,127,736 in March, 1941, as against 9,174 units financed for \$2,820,514 in the same month last year. All regions of the country recorded gains over March last year. Ontario's gain of 38 per cent was highest, with Quebec reporting an increase of 29 per cent. Gains of 26 per cent were recorded in both British Columbia and the Maritime Provinces. Used vehicle financing was up 17 per cent in Alberta and 2 per cent in Manitoba and Saskatchewan combined.

NUMBER OF MOTOR VEHICLES FINANCED IN CANADA, 1933 - 1941



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FINANCING OF MOTOR VEHICLE SALES IN CANADA, 1939 - 1941

(Figures for the current year are subject to final revision)

Month	Number of Vehicles				Amount of Financing			
	1939	1940	1941	% of Change, 1941/40	1939	1940	1941	% of Change, 1941/40
New Vehicles								
January	1,721	2,454	2,528	+ 3.0	1,247,446	1,834,988	2,137,869	+ 16.5
February ...	1,663	2,598	2,853	+ 9.8	1,271,563	1,963,864	2,454,932	+ 25.0
March	2,642	3,508	4,026	+ 14.8	1,963,902	2,590,162	3,352,549	+ 29.4
3 months ...	6,026	8,560	9,407	+ 9.9	4,482,911	6,389,014	7,945,350	+ 24.4
April	4,688	5,673			3,372,364	4,201,659		
May	6,046	6,668			4,515,982	5,041,701		
June	4,209	5,292			3,246,659	3,979,592		
July	3,145	2,845			2,405,739	2,301,572		
August	2,992	2,494			2,267,915	1,973,436		
September ..	2,405	2,477			1,793,221	2,015,926		
October	2,472	2,638			1,749,308	2,156,746		
November ...	2,618	2,962			1,908,245	2,571,930		
December ...	2,719	3,373			2,110,283	2,841,821		
12 months ..	37,320	42,982			27,852,627	33,473,397		

Used Vehicles								
January	4,814	5,615	6,797	+ 21.1	1,562,067	1,793,219	2,407,151	+ 34.2
February ...	5,234	6,934	8,099	+ 16.8	1,648,774	2,223,756	2,890,020	+ 30.0
March	7,834	9,174	11,812	+ 28.8	2,386,624	2,820,514	4,127,736	+ 46.3
3 months ...	17,882	21,723	26,708	+ 22.9	5,597,465	6,837,489	9,424,907	+ 37.8
April	11,535	14,031			3,540,931	4,316,435		
May	15,881	17,621			4,832,390	5,388,290		
June	14,506	15,867			4,259,442	4,860,525		
July	12,656	14,661			3,702,965	4,463,334		
August	11,202	12,145			3,354,598	3,740,564		
September ..	7,778	10,512			2,329,244	3,258,877		
October	9,228	10,576			2,710,322	3,312,672		
November ...	8,025	9,077			2,397,918	2,933,677		
December ...	7,094	7,383			2,190,844	2,650,533		
12 months ..	115,787	133,596			34,916,119	41,762,396		

TOTAL - New and Used Vehicles(a)								
January	6,535	8,069	9,325	+ 15.6	2,809,513	3,628,207	4,545,020	+ 25.3
February ...	6,897	9,532	10,952	+ 14.9	2,920,337	4,187,620	5,344,952	+ 27.6
March	10,476	12,682	15,838	+ 24.9	4,350,526	5,410,676	7,480,285	+ 38.3
3 months ...	23,908	30,283	36,115	+ 19.3	10,080,376	13,226,503	17,370,257	+ 31.3
April	16,223	19,704			6,913,295	8,518,094		
May	21,927	24,289			9,348,372	10,429,991		
June	18,715	21,159			7,506,101	8,840,117		
July	15,801	17,506			6,108,704	6,764,906		
August	14,194	14,639			5,622,513	5,714,000		
September ..	10,183	12,989			4,122,465	5,274,803		
October	11,700	13,214			4,459,630	5,469,418		
November ...	10,643	12,039			4,306,163	5,505,607		
December ...	9,813	10,756			4,301,127	5,492,354		
12 months ..	153,107	176,578			62,768,746	75,235,793		

(a) Includes passenger cars, trucks and buses.

STATE OF NEW YORK
IN SENATE
January 15, 1903.

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FINANCING OF MOTOR VEHICLE SALES IN CANADA, BY PROVINCES

MARCH, 1940 and 1941

Province	Number of Vehicles			Amount of Financing		
	March 1940	March 1941	% Change 1941/40	March 1940	March 1941	% Change 1941/40

New Vehicles(a)						
CANADA	3,508	4,026	+ 14.8	2,590,162	3,352,549	+ 29.4
Maritime Provinces	204	251	+ 23.0	163,018	221,390	+ 35.0
Quebec	565	789	+ 39.6	449,990	681,292	+ 51.4
Ontario	1,381	1,741	+ 26.1	992,311	1,406,680	+ 41.8
Man. and Sask. ...	692	633	- 8.5	481,924	505,179	+ 4.8
Alberta	398	325	- 18.3	285,766	257,326	- 10.0
British Columbia .	268	287	+ 7.1	217,153	280,682	+ 29.3

Used Vehicles(a)						
CANADA	9,174	11,812	+ 28.8	2,820,514	4,127,736	+ 46.3
Maritime Provinces	561	709	+ 26.4	163,638	234,939	+ 43.6
Quebec	1,089	1,439	+ 29.4	355,803	534,938	+ 50.3
Ontario	4,615	6,363	+ 37.9	1,303,825	2,073,863	+ 59.1
Man. and Sask. ...	1,082	1,101	+ 1.8	371,868	426,545	+ 14.7
Alberta	771	899	+ 16.6	269,339	332,783	+ 23.6
British Columbia .	1,056	1,331	+ 26.0	356,041	524,668	+ 47.4

TOTAL - New and Used Vehicles(a)						
CANADA	12,682	15,838	+ 24.9	5,410,676	7,480,285	+ 38.3
Maritime Provinces	765	960	+ 25.5	326,656	456,329	+ 39.7
Quebec	1,654	2,198	+ 32.9	805,793	1,216,230	+ 50.9
Ontario	5,996	8,104	+ 35.2	2,296,136	3,480,543	+ 51.6
Man. and Sask. ...	1,774	1,734	- 2.3	853,792	931,724	+ 9.1
Alberta	1,169	1,224	+ 4.7	555,105	590,109	+ 6.3
British Columbia .	1,324	1,618	+ 22.2	573,194	805,350	+ 40.5

(a) Includes passenger cars, trucks and buses.

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