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MONTHLY FINANCING OF MOTOR VEHICLE SALES IN CANADA, SEPTEMBER, 1946

New and used vehicles financed during September, 1946 totalled 3,890 units with a financed value of \$3,329,589. Volume declined slightly from the preceding month of August when 4,025 vehicles were financed to the extent of \$3,481,397, but far exceeded the 2,496 vehicles financed for \$1,231,730 in September, 1945. Increases in September this year compared with last amounted to 56 per cent in number and 160 per cent in amount of financing.

While the number of new vehicles financed in September of this year was far above the September, 1945 total, a decline below the preceding month of August was recorded. The number of new vehicles financed, standing at 1,642 in September, was lower than in any month since March of this year. The September total of new vehicles financed was made up of 764 passenger cars and 878 commercial vehicles. Cumulative totals for the first nine months of this year showed 15,468 new vehicles financed to the extent of \$18,450,210, whereas only 2,713 new vehicles were financed in the first nine months of 1945 for an amount of \$3,717,133.

Contrary to the trend in new vehicle financing, the used vehicle field reported an increase in activity in September compared with August. There were 2,248 used vehicles financed for \$1,094,825 in the most recent month, while 1,937 units were financed for \$1,016,721 in the preceding month of August. September volume this year was also slightly above that for September a year ago when 2,172 used vehicles were financed for \$874,347. Passenger cars predominated in the used vehicle category, with 1,490 of these and only 758 commercial models financed in September, 1946. The total dollar volume of financing represented by these transactions, however, was almost equally divided between passenger and commercial vehicles. The number of used vehicles financed in the January-to-September period of this year stood at 21,598, a figure which is somewhat above the 18,733 transactions involving used vehicles which took place in the same period of 1945.

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TABLE 1.-FINANCING OF NEW AND USED MOTOR VEHICLES IN CANADA,
BY MONTHS, 1945 AND 1946

Month	Number of Vehicles		Amount of Financing	
	1945	1946	1945	1946
NEW VEHICLES				
January	191	456	252,992	612,118
February	183	861	223,058	1,019,871
March	257	1,235	376,680	1,440,618
April	344	2,295	515,079	2,534,982
May	276	2,333	361,921	2,702,461
June	428	2,208	571,439	2,630,489
July	408	2,350	528,628	2,810,231
August	322	2,088	479,953	2,464,676
September	324	1,642	407,383	2,234,764
Total	2,733	15,468	3,717,133	18,450,210
USED VEHICLES				
January	1,313	1,855	603,906	710,404
February	1,543	2,056	584,703	825,555
March	2,184	2,857	897,187	1,124,416
April	2,450	3,489	974,412	1,530,533
May	2,157	2,825	788,848	1,284,436
June	2,457	2,224	903,834	956,247
July	2,164	2,107	802,255	978,967
August	2,293	1,937	861,493	1,016,721
September	2,172	2,248	874,347	1,094,825
Total	18,733	21,598	7,290,985	9,522,104

TABLE 2.-FINANCING OF SALES OF NEW AND USED MOTOR VEHICLES IN CANADA,
BY PROVINCES, SEPTEMBER, 1945 AND 1946

Region	NUMBER OF VEHICLES			AMOUNT OF FINANCING		
	1945	1946	% of Change, 1946/45	1945 \$	1946 \$	% of Change, 1946/45
NEW VEHICLES						
CANADA		1,642			2,234,764	
Maritimes	Publication Too Low To Warrant	151		Publication Too Low To Warrant	170,076	
Quebec		348			577,819	
Ontario		598			793,479	
Man. & Sask. ...		219			269,708	
Alberta		171			197,662	
British Columbia		155			226,020	
USED VEHICLES						
CANADA	2,172	2,248	+ 3.5	874,347	1,094,825	+25.2
Maritimes	48	84	+75.0	18,921	33,895	+79.1
Quebec	304	372	+22.4	188,453	254,831	+35.2
Ontario	1,284	1,314	+ 2.3	407,536	503,289	+23.5
Man. & Sask. ...	161	160	- 0.6	63,217	98,288	+55.5
Alberta	148	168	+13.5	87,038	112,358	+29.1
British Columbia	227	150	-33.9	109,182	92,164	-15.6

TABLE 3.-FINANCING OF SALES OF NEW AND USED PASSENGER AND COMMERCIAL VEHICLES, BY PROVINCES, SEPTEMBER, 1946

Region	Number of Vehicles		Amount of Financing	
	Passenger	Commercial	Passenger	Commercial
NEW VEHICLES				
CANADA	764	878	788,726	1,446,038
Maritimes	64	87	63,525	106,551
Quebec	172	176	196,252	381,567
Ontario	317	281	323,397	470,082
Manitoba	33	67	34,242	117,970
Saskatchewan	49	70	43,009	74,487
Alberta	58	113	56,089	141,573
British Columbia .	71	84	72,212	153,808
USED VEHICLES				
CANADA	1,490	758	536,222	558,603
Maritimes	44	40	14,669	19,226
Quebec	212	160	106,365	148,466
Ontario	987	327	313,099	190,190
Manitoba	37	37	12,043	34,827
Saskatchewan	38	48	16,325	35,093
Alberta	71	97	26,620	85,738
British Columbia .	101	49	47,101	45,063
TOTAL, NEW AND USED VEHICLES				
CANADA	2,254	1,636	1,324,948	2,004,641
Maritimes	108	127	78,194	125,777
Quebec	384	336	302,617	530,033
Ontario	1,304	608	636,496	660,272
Manitoba	70	104	46,285	152,797
Saskatchewan	87	118	59,334	109,580
Alberta	129	210	82,709	227,311
British Columbia .	172	133	119,313	198,871

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1976	130.0
1977	135.0
1978	140.0
1979	145.0
1980	150.0
1981	155.0
1982	160.0
1983	165.0
1984	170.0
1985	175.0
1986	180.0
1987	185.0
1988	190.0
1989	195.0
1990	200.0
1991	205.0
1992	210.0
1993	215.0
1994	220.0
1995	225.0
1996	230.0
1997	235.0
1998	240.0
1999	245.0
2000	250.0
2001	255.0
2002	260.0
2003	265.0
2004	270.0
2005	275.0
2006	280.0
2007	285.0
2008	290.0
2009	295.0
2010	300.0
2011	305.0
2012	310.0
2013	315.0
2014	320.0
2015	325.0
2016	330.0
2017	335.0
2018	340.0
2019	345.0
2020	350.0
2021	355.0
2022	360.0
2023	365.0
2024	370.0
2025	375.0