



Item 16F0008XIE

Environment Statistics Program

Environment Industry Business Sector

1995



Econnections
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Environment Industry: Business Sector, 1995

Statistics Canada - Item 16F0008XIE

November 1998
Ottawa

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Symbols

The following are standard symbols used in Statistics Canada publications:

- .. figures not available
- ... figures not appropriate or applicable
- nil or zero
- amount too small to be expressed
- x confidential to meet secrecy requirement of the *Statistics Act*

Preface

In an effort to measure the size of the environment industry in Canada in terms of employment and economic output, the federal government, through Industry Canada, provided funding to Statistics Canada to develop a national statistical database on the environment industry.

This report presents data pertaining to businesses in the environment industry, obtained from the *Environment Industry Survey, 1995* as well as a number of other surveys carried out by Statistics Canada. These data have been combined in order to depict businesses that, in 1995, produced environmental goods or supplied environmental services or environment-related construction services in Canada.

This is the first time that Statistics Canada has specifically targeted companies that are environmental goods or services providers. The data obtained from this survey and upcoming surveys will provide a more complete picture of the environment industry in Canada.

Acknowledgements

The contributions of the respondents and industry groups were critical to the successful completion of this project and are gratefully acknowledged.

This report was prepared by the Environment Statistics Program, under the direction of Claude Simard. Data collection for the survey was conducted by the Operations and Integration Division (Louis Boucher, Director) and the Environment Statistics Program. Other data were supplied by Services Division (Janice McMechan, Director). Murray Cameron, Senior Analyst, Environment Statistics Program, managed the project.

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1 The Environment Industry¹, 1995

1.1 Highlights and introduction

1.1.1 Highlights

In 1995, businesses belonging to the environment industry in Canada employed 150 000 persons. Their total revenues amounted to \$19.4 billion of which \$10.2 billion (or 53%) comprised environmental revenues. Environmental goods accounted for \$4.2 billion of the total while environmental services generated \$3.9 billion and environment-related construction services, \$2.1 billion.

Provincially, Ontario led the way with environmental revenues of \$4.3 billion and Quebec followed with \$2.7 billion. Small (under 100 employees) firms accounted for 67% of these revenues, while medium (100 to 499 employees) and large (500 and more employees) earned 23% and 10% respectively.

These environmental revenues should not be confused with the total supply of environmental goods and services. The total supply of environmental goods and services is equal to the production of these goods and services by businesses for sale as well as for in-house purposes, plus government production and imports of environmental goods and services. A first estimate of the total supply, amounting to \$16.7 billion, was released in *Environment Industry, 1995, Preliminary Data*². Business sales constituted \$9.2 billion of this supply, business own account, \$1.5 billion, government, \$4.8 billion, and \$1.2 billion of the total supply was imported. These totals will be updated in the future using revised figures.

1.1.2 Introduction

Recently, governments and groups such as the Organisation for Economic Co-operation and Development (OECD) have undertaken to assess the importance of environment industry within national economies. In Canada, environmentalists and policy makers alike have looked for ways to link the environment with the economy and to measure the environment industry's contribution to the economic well being of Canada.

There is a perception in some quarters that improving the state of the environment can be sometimes costly to industries in their efforts to adopt environmentally friendly

production processes and consequently more costly to the Canadian consumer. However, there are economic benefits that are realised through environmentally sound practises and the purchase of the goods and services that these practises require. How significant are these economic benefits? More directly, what is the size of the industry that provides these environmental goods, services and related jobs?

The size of the environment industry can be expressed in terms of its direct economic output as well as the number of direct jobs that it creates. Until now, there were no reliable estimates of these variables in the absence of statistical information on providers of environmental goods and services.

In an effort to remedy the situation, the federal government, through Industry Canada, provided funding to Statistics Canada to develop a national statistical database on the environment industry. Statistics Canada established a program consisting of new surveys, modifications of existing ones and integration of various statistics.

This report presents the combined results from the various sources. The most important of these is the *Environment Industry Survey*, carried out by the Environment Statistics Program. Since this is the first survey of its kind, some refinements can be expected in the future. However, these first estimates already constitute a solid benchmark against which results of future surveys can be compared.

The reader should be aware that the report does not cover the whole environment industry. It deals exclusively with businesses operating in Canada that were classified as belonging to the environment industry in 1995 (see Section 1.2). Businesses³ were included in the universe if they produced a) an environmental good, b) an environmental service, or c) an environment-related construction service.

1.2 Defining the environment industry

A major challenge to the development of a database on the environment industry is the identification of the industry itself. An industry is defined as a group of operating units (known as establishments) engaged in similar economic activities and characterised by a similar production function. According to this definition, the "environment industry" does not exist. Indeed, it is not mentioned in the 1980 Standard Industrial Classification (SIC) or in the North American Industrial Classification System (NAICS) that replaced it. The establishments involved in the production of environmental goods and services are found in many different industries.

1. Although the environment industry does not exist as a formal industry within the Standard Industrial Classification (SIC) system or the North American Industrial Classification System (NAICS), for the purposes of this report, the term is used to denote those businesses that produce or supply environmental goods or services or engage in an environment-related construction activity.

2. Item 16F0007XPE, 1997.

3. The survey questionnaire was sent to establishments and to a limited number of enterprises.

However, when an industry is defined by the use of its products rather than by its production process, it then becomes possible to identify an environment industry. For the purposes of this report and others in the same series, the environment industry is defined as that which *produces goods or provides services (including construction services) that contribute to the prevention, measurement, abatement or remediation of degradation to the air, land or soil. It also includes the services related to the collection, transportation, storage and refinement of materials that may be harmful to the environment.* On the basis of this definition, 27 different industries (at the two-digit level of the 1980 SIC) were identified as carrying out some activity related to protecting the environment.

Another difficulty inherent in the above definition is that of identifying goods or services related to the environment. In other words, what distinguishes an “environmental” good or services from a “non-environmental” one? Certain products have several uses. Furthermore, many businesses do not know whether their products are used for environmental purposes.

To help respondents in identifying their “environmental” production, detailed lists of environmental goods, environmental services and environment-related construction services were developed, using a number of Canadian and international sources.⁴ These lists are shown in Text Boxes 1.1, 1.2 and 1.3.

The detailed lists were condensed into the major categories presented in the statistical tables contained in Annex A, six for goods, six for services and one for construction. Establishments were then assigned to these categories and the data classified accordingly. Some industries (e.g. Waste Management Services) are characterised by a single category, while others offer a wide range of goods or services.

1.3 Data limitations

Some problems may have affected the estimates of revenues and employment contained in this report. The major one was undercoverage.

First, since the frame for the *Environment Industry Survey, 1995* was drawn largely from industry directories, it is likely that some undercoverage of the universe has occurred. Businesses may or may not choose to become members of these industry organisations that produced these directories or may choose to omit their name from such lists. In addition, a firm may not consider themselves to be a producer of a good or a service that they consider being environmental. Therefore, these directories are likely incomplete.

In the event that businesses do see themselves as producers of environmental goods, they do not always know the end use of their products. And they may not bother to trace it since this is not an accounting or tax requirement. For example, a fluid volume control valve may have many end uses, including some environmental. On the other hand, businesses may have a very good knowledge of their market. And some products, such as scrubbers used to remove particulate from gases emitted at the end of a manufacturing or production process are clearly intended for an environmental end use.

Although most respondents were able to reasonably estimate their environmental revenues, many had considerable difficulty in distinguishing environmental employment from other types of employment. For this reason, this report presents total employment, rather than employment linked to the production of environmental goods and services. Therefore, a labour productivity analysis for this industry is not possible.

Data on engineering construction were estimated indirectly from information provided by purchasers of environmental goods and services. Consequently, it is impossible to reliably estimate the number of firms providing this type of service.

As a rule, revenues will be double counted to the extent that goods and services produced by an establishment in the environment industry are purchased by another one in the same industry. For this reason, it would be incorrect to compare the aggregate environmental revenues to gross domestic product (GDP) which is the sum of the unduplicated production of all industries. Thus, readers should not express the revenues presented in this report as percentages of GDP. At this stage of the project however, it would be difficult to estimate the unduplicated value of production (known as *value added*) without placing excessive burden on environmental businesses.

Despite these problems and cautions however, overall results are believed to be of reasonably good quality and will improve even more with each iteration of the survey.

4. See *Interim Definition and Classification of the Environment Industry*, OECD/Eurostat Informal Working Group on the Environment Industry, 1996.

Text Box 1.1

Environmental Goods

Air Pollution Control – air handling equipment; catalytic converters; chemical recovery systems; dust collectors; separators / precipitators; incinerators; scrubbers; odour control equipment.

Water Supply and Conservation – potable water; water handling goods and equipment (pumps, pipes, valves); water conservation products (low flow toilets, showerheads).

Wastewater Treatment – aeration systems; chemical recovery systems; biological recovery systems; gravity sediment systems; oil / water separation systems; screens/strainers; sewage treatment; water pollution control; wastewater reuse equipment; water treatment chemicals; water treatment equipment; clarifiers, filters and filter media; water purification equipment.

Solid and Hazardous Waste Management – hazardous waste storage / treatment equipment; waste collection equipment; waste disposal equipment; waste handling equipment; waste separation equipment; recycling equipment; incineration equipment.

Remediation / Treatment of Soil and Groundwater – absorbents; bioremediation equipment; soil vapour extraction equipment; spill equipment; containment systems.

Noise / Vibration Abatement – mufflers / silencers; noise deadening equipment; vibration control systems; highway barriers.

Environmental Monitoring, Analysis and Assessment – measuring and monitoring equipment; sampling systems; process and control equipment; data acquisition equipment; other instruments / machines; software.

Energy Efficient Products – energy management equipment; energy recovery equipment; alternate energy systems and equipment; insulation and sealing products; energy efficient lighting, motors, etc.

Renewable Energy and Alternative Fuel Systems – renewable energy systems and equipment (solar, wind, tidal, geothermal); alternative fuel systems and equipment.

Other Products – components of cleaner technologies.

Other – specified by respondent.

Text Box 1.2

Environmental Services

Air Pollution Control – emission monitoring; assessment / evaluation, planning.

Water Supply and Conservation – water purification; water delivery; water handling systems.

Wastewater Management – sewage treatment systems; wastewater reuse systems; operation of water treatment facilities; storm water management; water and wastewater system assessment and design consulting.

Solid and Hazardous Waste Management - emergency response and spills cleanup; water handling, collection, transport, transfer stations, and disposal; operation of sites; ownership / management of sites; recycling (sorting, baling, cleaning); operation of recycling plants (material recovery facilities); hazardous waste management; medical waste management; nuclear waste management.

Remediation / Treatment of Soil and Groundwater – cleanup; industrial services (cleaning for facilities and tanks); groundwater monitoring and remediation services; soil remediation services; hydrogeological services; site reclamation and remedial action services.

Noise / Vibration Abatement - assessment / monitoring.

Environmental Contracting and Engineering – engineering design, specifications, project management; biological and ecosystems studies; environmental impact assessment, audits; water treatment; environmental management planning; risk and hazard assessment; laboratory and field services; environmental economics.

Environmental Research and Development – clean processes; end of pipe pollution abatement control.

Analytical Services, Data Collection and Analysis - measuring and monitoring; sampling; process and control; data acquisition.

Environmental Education and Training, Information – environmental education and training; environmental information searching services; environmental data management and analysis; ISO 9000/14000 support services.

Energy Efficiency and Renewable Energy – energy audit; energy resource management; energy service companies; alternative energy system design; renewable energy services; (site assessment, project development, installation); renewable energy production; (solar, wind, tidal geothermal, other).

Other Services – conservation and resource management; environmental public relations; environmental law; environmental risk management and liability insurance; marketing and advertising; business development services; emergency response planning; full-cost accounting services; public/private partnership development.

Other – specified by respondents.

Text Box 1.3

Environment-Related Construction Services

Air Pollution Control

Water Supply and Conservation

Wastewater Management – sewer systems; water treatment plants.

Solid and Hazardous Waste Management – hazardous waste management; solid waste treatment, storage and disposal; recycling.

Remediation / Cleanup of Soil and Water

Noise/Vibration Abatement – highway barriers.

Other Services – renewable energy (solar, wind, tidal thermal, other); conservation (soil, water, wildlife, habitat); environment management systems (forest management, etc.)

Other – specified by respondents

2 Survey Results

2.1 Summary

Tables A.1 to A.12 present a profile of the environment industry in Canada, showing the revenues and employment characteristics of the businesses by category of environmental goods and services, industry group, province/territory and firm size.

Businesses in the industry earned \$19.4 billion in 1995. Of that total, 53% or \$10.2 billion came from environment-related production. Sales of environmental goods amounted to \$4.2 billion, receipts from environmental services, to \$3.9 billion, and those from construction services, to \$2.1 billion. Four different industry groups earned the bulk (81%) of these revenues. Overall, environmental businesses employed 149 957 persons of which about 75% worked in service-producing industries (Tables A.1 and A.3).

2.2 Environmental revenues by major categories of goods and services

Sources of revenue were almost evenly split between sale of environmental goods (41%) and sales of environmental services (39%), with the remainder accounted for by environment-related construction services (20%).

Within environmental goods, there was a high proportion (62% of the total) from the "other" category. This is due to the high revenues generated by the *Wholesale: other (scrap metals)* industry. The next most important category after scrap metal was "goods used for water supply and conservation or wastewater treatment", which accounted for almost 15% of the total. The remaining revenues were almost evenly divided amongst the other goods categories (Tables A.1 and A.2).

Within environmental services, one category alone, "waste management", generated 69% of total revenues. Engineering services came in second with 21% of the total.

2.3 Environmental revenues by industry

Four industry groups account for 81% of total environmental revenues, at the 2-digit level of the SIC (Table A.1). The *Waste Management* industry was the largest earner, by a slight margin with 26% of total environmental revenues. It was followed by the *Wholesale: other (scrap metal)* industry at 25% and the *Construction: Engineering* and *Business Services* industries at 20% and 11%, respectively.

Other goods producing industries each contributed from 1% to 4% of environmental revenues: *Machinery* (4%), *Wholesale Machinery and Equipment* (2%), *Plastics* (2%), *Transportation Equipment* (2%), *Other Manufacturing* (2%) and *Fabricated Metals* (1%) All other industries combined for the remaining 6%.

Most of the major environment industries derived the bulk of their revenues from a single broad category of goods or services. Few industries had revenues from the sale of both environmental goods and services. The higher the environmental revenues the more specific was the good or service from which they originated. This was notably the case in *Wholesale: other (scrap metal)*, *Waste Management*, and *Construction: Engineering*. Among the major industries, only *Business Services*, itself an aggregate of several industries, earned revenues from a wide range of services.

2.4 Environmental revenues by province/territory

Ontario had the highest number of environmental businesses, 32% of the total against 26% in Quebec, 13% in British Columbia and 9% in Alberta. Ontario firms also generated the highest environmental revenues, \$4.3 billion, followed by those from Quebec, \$2.7 billion, British Columbia, \$1.2 billion, and Alberta, \$1.1 billion. (Tables A.5, A.6, A.7 and A.8).

Ontario businesses accounted for 49% of the revenue from environmental goods and 42% of that from environmental services. They were also the leading providers of construction services related to the environment, generating 27% of the total revenue in this category followed closely by Quebec with 24% and Alberta with 20%.

Although, in the country as a whole, the revenue shares of goods, service and construction were respectively 41%, 39%, and 20%, the pattern was very different by province. Revenues from the sale of goods exceeded service revenues in only four provinces, including the two most industrialised ones, Quebec and Ontario. The share of service revenues was highest in Prince Edward Island and Nova Scotia, while construction accounted for over 50% of revenues in Newfoundland and the territories.

2.5 Environmental revenues by firm size

Large firms (500 and more employees) made up less than 1% of the total number of businesses, medium-sized firms (100 to 499 employees), 4% and small ones (under 100 employees), the remaining 95%. In terms of

environmental revenues, small firms accounted for 67% of the total, while the medium and large firms generated 23% and 10% respectively (Tables A.9, A.10, A.11 and A.12).

This dominance of the smaller firms was prevalent throughout all of the groups with these businesses earning 59% of services revenues, 60% of construction and 78% of environmental goods receipts. Medium-sized businesses realised the second highest receipts in the goods and services groups, while large firms were second in the environment-related construction group.

2.6 Employment

As explained in Section 1.3, all the figures quoted below represent the total number of jobs, and not the jobs that contributed to the generation of environmental revenue, in the surveyed businesses. Most respondents were unable to distinguish "environmental" employment from other types of employment.

The same four industries which earned 81% of environmental revenues accounted for 77% of the 149 957 jobs generated by businesses belonging to the Environment Industry: *Business Services*, 32%, *Waste Management*, 26%, *Wholesale: other (scrap metal)*, 10% and *Construction: Engineering*, 9%. Within the broad group of *Business Services*, *Consulting Engineering* firms alone accounted for about 60% of jobs (Table A.1).

Ontario businesses accounted for 47% of the total employment. Quebec firms employed 20% while those in British Columbia and Alberta followed with 12% and 11%, respectively (Table A.5).

The small firms provided the bulk of jobs in the industry. They employed 41% of the total while medium-sized firms employed 23% and large ones 35%.

3 Methodology

This section describes the design and methodology of the *Environment Industry Survey 1995*. It also addresses the processes used to integrate the other survey data that have been presented in this report. It addresses the following areas: the survey universe; the procedures used in data collection, editing, imputation and quality assurance.

3.1 Survey universe

3.1.1 Environment Industry questionnaire

For the *Environment Industry Survey 1995*, a questionnaire was mailed to companies that, through research, the help of industry directories and consultation with several public and private groups, met predetermined inclusion criteria. These criteria classified companies as providers of environmental goods, services or environmentally related construction services. The firms were then stratified by employment size and those firms with more than 50 employees were mailed a detailed version of the questionnaire, and the remainder were mailed a less detailed version.

Both versions asked questions about the total value of revenues realised by the sale of environmental goods or services as well as the specific types of environmental activities in which the company was involved. There were also questions that asked the respondent to indicate the percentage of its environmental sales by client type. The more detailed version asked further questions about the companies expenses and capital expenditures and also asked the respondents to indicate the values of environmental sales that were exported out of the firm's home province or out of Canada. Furthermore, a section was included to ask about the company's growth potential within and outside of Canada (Annex B).

The first mail out took place in November, 1996 and, a second mail out occurred in February, 1997. Including the second mail out, 780 firms were sent the detailed questionnaire and 3 421 were mailed the shorter version. This resulted in a total initial mailing of 4 201 survey units.

3.1.2 Other surveys

Because environmental firms are represented in many of the industries of the Standard Industrial Classification, this report draws upon the results of a number of existing Statistics Canada surveys in addition to the one which was designed expressly to cover environmental companies. These surveys included: *Waste Management Industry Survey: Business Sector, 1995*, *Survey of Consulting Engineers, 1995*, *Survey of*

Scientific and Technical Services, 1995, *Survey of Management Consultants, 1995*.

Except for the *Waste Management Industry Survey: Business Sector, 1995*, only a small proportion of the firms from the above surveys fell within the criteria defining producers of environmental goods or services. From the above survey, those firms whose revenues were derived mainly from the resale of recycled goods were excluded. These companies were considered to be wholesalers for which information was derived separately from administrative data.

From the other surveys, financial, employment and other data were integrated into the combined data set for firms that provided environmental goods and services. It was possible to identify the firms with environmental activities since these surveys contained at least one question that asked respondents to provide information about whether they supplied an environmental good or service. These data were combined with data from the *Environment Industry Survey, 1995* to ensure that a high degree of coverage of the universe was achieved.

For the *Construction: Engineering Industry*, the total revenue and employment values were based on those gathered through the *Survey of Environmental Protection Expenditures, 1995*. These demand side data were used due to the absence of consistent data on the supply side of this industry. The total environmental revenues were imputed for the provincial/territorial and employment size perspectives by using ratios calculated using administrative data obtained from Statistics Canada's Business Register.

3.2 Data collection and processing

Data collection took place during 1996 and early 1997. Survey questionnaires were mailed to the businesses and the responses were returned by mail. The surveys were addressed to a contact person who was either responsible for, or had knowledge of, the environmental product or services operations of the company. In the case of enterprises that had operations in more than one province or territory, the provincial head office in each province was mailed a questionnaire. If the establishment could not provide the information that was needed, the enterprise's head office was contacted and the questionnaire was forwarded to the appropriate establishment.

Follow-ups by fax and/or telephone were carried out after the return due date to remind respondents to return their surveys.

Questionnaires were edited in two steps. First, validity edits were applied to ensure that responses to particular questions fell within a limited range of possible values. This type of editing was applied mostly to the questions

on quantities but was also used to identify unusual values. A second step, consistency edits, were then applied. These identified occasions where the responses in one section of the questionnaire were logically inconsistent with those given in other sections. These edits were applied on an ongoing basis as data were being collected.

Additional follow-ups with the businesses were carried out to collect missing data and to correct inconsistencies.

Nine hundred and thirty-six of the questionnaires were returned, completely in full and did not require imputation. Imputation was carried out on a further 326 questionnaires that were returned with missing or no data but were deemed to be in the scope of the survey frame. Thus, 1 262 of the surveyed firms were considered to be in scope for the purposes of this survey. This translated into a valid response rate of 74%. The number of questionnaires that were not returned or returned with missing data can be attributed to many of the firms declaring themselves out of scope for the purposes of the survey as well as a survey frame that was still in its developmental stages. Table 3.1 illustrates the response rates for this and some of the other surveys whose data are used in this report.

3.3 Data quality

Many factors affect the quality of data produced in a survey. For example, respondents may have made errors in interpreting questions, answers may have been incorrectly entered on the questionnaires, and errors may have been introduced during the data capture or tabulation process. Every effort was made to reduce the occurrence of such errors in the survey. These efforts included a complete verification of keyed data, validity and consistency edits and extensive follow-up with the large businesses.

In general, errors such as incomplete coverage of the universe, incorrect classification of business activity and inconsistencies in working definitions can be reduced if the survey is repeated at regular intervals and with sufficient frequency so that the mailing list is well maintained and the respondents are familiar with the definitions used and the type of information required. The definitional issue was important for the *Environment Industry Survey 1995* due to the many unique and previously untested product and service classifications that were used.

Incomplete coverage of the industry universe occurs when a firm in the industry is overlooked. If the reason for not including the firm is that it has been incorrectly included in another industry, this is termed a classification error. Such errors have an impact upon estimates. This was the first iteration of the *Environment Industry Survey* and it is assumed that there was some undercoverage of the industry. It is expected that the frame for the *Environment Industry*

Survey, 1996 and 1997 will be significantly more complete.

In cases where values were missing from survey cells after follow-up, information was imputed. For the large firms, the imputed values were carefully scrutinised and compared with values from other surveys, the Business Register and other sources (e.g., annual reports) to ensure that the quality of the imputed values were high. The rates of imputations for selected questions are shown in Table 3.2.

The tables presented in this report cover the data that were determined to be of sufficient quality for publication at a disaggregated level. Data confidentiality considerations as well as imputation rates play a role in this assessment. Data must be released at a level where the disclosure of the identity of any respondent in any cell is not possible. In addition, the levels of imputation must remain within reasonable limits.

It is expected that data quality and the degree of detail released will increase with each iteration of the survey. First, the survey frame will be tightened and refined as more data becomes available. Second, as companies become used to the survey form and process and adjust internal accounting systems to track some of the information that the *Environment Industry Survey* requests, more accurate and detailed data will be available. Third, as the questionnaire is fine-tuned in response to user needs and respondent reactions, the overall quality of results is expected to increase.

Table 3.1

Survey Response Rates

Survey	Response rate ¹
	percent
1995 Environment Industry Survey	74
1995 Survey of Environmental Protection Expenditures	68
1995 Waste Management Industry Survey: Business Sector	70
1995 Survey of Consulting Engineers	..
1995 Survey of Scientific and Technical Services	..
1995 Survey of Management Consultants	..

Note:

1. The proportion (%) of the total returned surveys from in scope respondents compared to the total surveys mailed out based on the number of respondents reporting.

Source:

Statistics Canada, Environment Statistics Program.

Table 3.2

Imputation Rates for Selected Categories

Category	Imputation rate ¹
	percent
Total environmental revenues	7.7
Total employment	26.8
Total environmental goods	13.2
Total environmental services	5.8
Total environment-related construction	0.1

Note:

1. The proportion of the total value of the category that is imputed.

Source:

Statistics Canada, Environment Statistics Program.

References

Statistics Canada, 1997, **Environment Industry, 1995, Preliminary Data**, Item 16F0007XPE, Ottawa.

Statistics Canada, 1998, **Waste Management Industry Survey: Business Sector, 1995**, Item 16F0003XPE, Ottawa.

Statistics Canada, 1998, **Environmental Protection Expenditures in the Business Sector, 1995**, Item 16F0006XPE, Ottawa.

Statistics Canada, 1998, **Architectural, Engineering and Scientific Services in Canada**, Catalogue No. 63-234-XPB, Ottawa.

Annex A: Statistical Tables

Table A.1

Total and Environmental Revenues and Employment¹ by Industry², 1995

Industry	Companies	Total employment	Total revenues	Environmental goods	Environmental services	Environment-related construction	Total environmental revenues
	number			million dollars			
Services to agriculture and to mining	22	1 412	154.6	51.3	17.6	-	68.9
Other primary industries	12	807	64.0	22.0	18.0	-	40.0
Rubber	8	146	18.0	12.5	-	-	12.5
Plastics	35	2 177	373.1	153.3	2.3	0.7	156.3
Textile products	8	212	25.0	12.2	0.9	-	13.1
Wood	5	715	153.7	10.2	x	x	10.5
Primary metals	11	1 087	237.9	24.4	x	x	47.6
Fabricated metals	35	4 136	859.2	107.4	0.1	-	107.5
Machinery	83	3 176	552.9	364.3	25.2	4.1	393.6
Transportation equipment	12	1 442	229.6	134.2	19.5	-	153.7
Electrical and electronic products	18	942	176.5	27.2	16.3	2.5	46.1
Non-metallic minerals	11	537	80.6	56.9	-	-	57.0
Chemical	35	2 607	550.4	80.2	15.2	-	95.4
Other manufacturing	38	1 888	345.5	147.5	4.9	-	152.4
Other goods	12	424	64.1	14.2	15.7	-	29.9
Construction: building	12	327	49.4	14.1	5.2	8.8	28.2
Construction: engineering ³	n/a	12 969	1 990.3	1.3	8.0	1 981.1	1 990.3
Construction: Trade contracting	30	1 597	232.3	27.8	19.0	9.1	55.9
Transportation	4	249	16.3	2.2	1.3	--	3.5
Waste management industry	1 540	39 568	2 903.4	2.7	2 635.0	--	2 638.3
Wholesale: hardware, plumbing, heating	13	333	66.2	26.4	x	x	28.3
Wholesale: machinery and equipment	62	1 434	384.6	169.0	28.4	8.9	206.3
Wholesale: other (including scrap metal)	1 511	14 102	2 668.9	2 606.5	0.8	-	2 607.3
Holding and investment companies	8	4 554	859.8	29.4	2.6	-	32.0
Business services:	895	48 483	5 240.2	85.5	969.8	18.9	1 074.2
<i>Computer services</i>	24	433	39.1	14.1	5.5	-	19.6
<i>Consulting engineering</i>	492	28 617	3 175.4	36.4	592.0	6.2	634.6
<i>Scientific and technical services</i>	256	7 103	650.4	23.6	304.8	3.0	331.4
<i>Lawyers</i>	29	5 105	614.6	-	14.0	-	14.0
<i>Management consulting</i>	57	1 413	148.2	6.7	29.9	5.7	42.3
<i>Other business services</i>	37	5 812	612.5	4.7	23.6	4.1	32.4
Health and social services	16	300	17.9	-	x	x	5.5
Other services ⁴	15	240	22.9	4.8	7.4	1.3	13.4
Services not classified to <i>other services</i>	28	1 776	131.7	9.3	21.5	0.1	30.7
Not classified	194	2 317	939.4	27.5	58.4	8.9	94.7
Canada	4 673⁵	149 957	19 409.1	4 223.9	3 920.2	2 049.0	10 193.1

Notes:

Figures may not add due to rounding.

1. Represents all employment related to both the production of environmental and non-environmental goods.
2. Only those firms that reported revenues from the sale of environmental goods, services or environment-related construction activities are included in these data.
3. These data were derived from demand-side estimates of total environmental revenue. The total number of firms were not included in these estimates.
4. Includes rental of machinery and equipment.
5. The total number of companies in this table does not include Construction: Engineering firms due to the methodology used to derive the estimates.

Source:

Statistics Canada, Environment Statistics Program.

Table A.2

Revenues of Environmental Goods by Industry¹, 1995

Industry	Total environmental revenues	Environmental goods						Total environmental goods revenues	Environmental goods' share of total environmental revenues
		Water	Air	Waste	Energy	Instruments	Other		
		million dollars							percent
Services to agriculture and to mining	68.9	0.1	-	0.1	1.1	50.0	-	51.3	74.5
Other primary industries	40.0	0.3	-	0.2	21.5	-	-	22.0	55.0
Rubber	12.5	1.7	x	3.4	7.1	-	x	12.5	100.0
Plastics	156.3	54.8	3.2	80.1	14.7	-	0.5	153.3	98.1
Textile products	13.1	x	7.3	4.6	x	-	-	12.2	93.0
Wood	10.5	-	-	-	10.2	-	-	10.2	97.1
Primary metals	47.6	7.3	-	17.1	--	-	-	24.4	51.3
Fabricated metals	107.5	16.4	33.7	34.3	18.3	3.3	1.4	107.4	99.9
Machinery	393.6	220.2	61.3	42.8	26.9	6.1	7.0	364.3	92.6
Transportation equipment	153.7	-	78.1	52.2	-	-	3.8	134.2	87.3
Electrical and electronic products	46.1	6.6	-	x	4.0	15.1	x	27.2	59.1
Non-metallic minerals	57.0	50.5	0.2	-	x	-	x	56.9	99.8
Chemical	95.4	41.9	10.0	5.4	20.0	2.0	--	80.2	84.1
Other manufacturing	152.4	1.7	10.3	1.4	19.9	111.5	2.6	147.5	96.8
Other goods	29.9	0.2	-	2.6	11.1	-	0.2	14.2	47.4
Construction: building	28.2	2.0	12.2	-	-	-	-	14.1	50.1
Construction: engineering ²	1 990.3	1.1	-	-	0.2	-	-	1.3	0.1
Construction: trade contracting	55.9	23.8	1.6	--	0.9	x	x	27.8	49.7
Transportation	3.5	-	x	x	-	-	-	2.2	62.9
Waste management industry	2 638.3	x	x	-	x	-	x	2.7	0.1
Wholesale: hardware, plumbing, heating	28.3	15.8	3.2	6.2	x	x	--	26.1	92.4
Wholesale: machinery and equipment	206.3	82.7	22.0	3.5	1.7	51.9	7.3	169.0	81.9
Wholesale: other (including scrap metal)	2 607.3	21.3	x	9.4	x	-	2 570.2	2 606.5	99.9
Holding and investment companies	32.0	26.2	2.5	x	-	x	-	29.4	91.9
Business services:	1 074.2	44.4	5.5	5.3	14.5	8.1	7.9	85.7	8.0
<i>Computer services</i>	19.6	x	x	2.3	8.1	3.2	0.2	14.1	71.9
<i>Consulting engineering</i>	634.6	23.3	2.2	2.9	5.6	1.6	0.9	36.4	5.7
<i>Scientific and technical services</i>	331.4	20.0	0.9	x	x	1.0	x	23.6	7.1
<i>Lawyers</i>	14.0	-	-	-	-	-	-	-	-
<i>Management consulting</i>	42.3	x	x	-	x	--	5.6	6.7	15.7
<i>Other business services</i>	32.4	x	x	-	-	x	x	4.7	14.4
Health and social services	5.5	-	-	-	-	-	-	-	-
Other services ³	13.4	1.9	x	x	x	x	-	4.8	35.7
Services not classified to <i>other services</i>	30.7	1.0	0.9	4.3	3.2	-	-	9.3	30.2
Not classified	94.7	7.3	4.6	7.1	2.7	5.4	-	27.5	29.0
Canada	10 193.1	635.8	258.2	286.1	185.6	254.1	2 604.2	4 223.9	41.4

Notes:

Figures may not add due to rounding.

1. Only those firms that reported revenues from the sale of environmental goods, services or environment-related construction activities are included in these data.

2. These data were derived from demand-side estimates of total environmental revenue. The total number of firms were not included in these estimates.

3. Includes rental of machinery and equipment.

Source:

Statistics Canada, Environment Statistics Program.

Table A.3

Revenues of Environmental Services by Industry¹, 1995

Industry	Total environmental revenues	Environmental services						Total environmental services revenues	Environmental services' share of total environmental revenues percent
		Waste management	Engineering	Remediation	Water	Analytical	Other		
		million dollars							
Services to agriculture and to mining	68.9	1.9	2.9	3.1	--	8.4	1.1	17.6	25.5
Other primary industries	40.0	--	2.3	0.2	-	-	15.5	18.0	45.0
Rubber	12.5	-	-	-	-	-	-	-	-
Plastics	156.3	x	x	-	-	-	-	2.3	1.5
Textile products	13.1	-	x	x	-	--	-	0.9	7.0
Wood	10.5	-	-	-	-	-	--	--	--
Primary metals	47.6	19.1	-	-	x	-	x	21.3	44.7
Fabricated metals	107.5	--	-	-	--	-	--	0.1	0.1
Machinery	393.6	1.5	14.0	--	9.4	--	0.2	25.2	6.4
Transportation equipment	153.7	15.7	3.8	-	-	-	-	19.5	12.7
Electrical and electronic products	46.1	x	10.2	-	2.0	2.2	x	16.3	35.5
Non-metallic minerals	57.0	-	-	-	-	-	-	-	-
Chemical	95.4	5.9	6.1	-	3.1	--	--	15.2	16.0
Other manufacturing	152.4	-	2.4	0.1	1.3	0.6	0.5	4.9	3.2
Other goods	29.9	8.1	-	-	--	-	7.6	15.7	52.6
Construction: building	28.2	x	2.7	x	x	--	--	5.2	18.6
Construction: engineering ²	1 990.3	1.2	2.3	2.5	0.7	--	1.2	8.0	0.4
Construction: trade contracting	55.9	11.6	2.7	0.3	0.1	1.8	2.5	19.0	34.0
Transportation	3.5	--	-	-	-	-	-	--	--
Waste management industry	2 638.3	2 581.2	2.0	8.9	x	x	42.3	2 635.0	99.9
Wholesale: hardware, plumbing, heating	28.3	-	-	-	--	-	--	x	x
Wholesale: machinery and equipment	206.3	--	9.0	6.7	6.0	4.7	1.9	28.4	13.8
Wholesale: other (including scrap metal)	2 607.3	--	0.4	--	x	x	--	0.8	--
Holding and investment companies	32.0	x	1.2	-	x	x	x	2.6	8.1
Business services:	1 074.2	37.3	738.1	29.2	35.3	65.0	64.7	969.6	90.3
<i>Computer services</i>	19.6	--	0.8	-	-	2.0	2.0	5.5	28.0
<i>Consulting engineering</i>	634.6	18.2	504.9	14.9	16.8	13.7	23.5	592.0	93.3
<i>Scientific and technical services</i>	331.4	13.8	199.0	8.9	17.6	44.7	20.8	306.6	92.5
<i>Lawyers</i>	14.0	-	6.2	-	-	-	7.8	14.0	100.0
<i>Management consulting</i>	42.3	1.6	15.1	3.6	0.8	3.4	5.5	30.0	70.9
<i>Other business services</i>	32.4	3.1	8.5	1.7	--	1.2	2.9	17.6	54.4
Health and social services	5.5	x	1.9	0.9	x	1.3	0.5	x	x
Other services ³	13.4	x	2.1	1.5	x	--	2.0	7.4	54.9
Services not classified to <i>other services</i>	30.7	1.7	7.6	1.3	0.7	0.9	9.3	21.5	70.0
Not classified	94.7	13.0	25.3	3.4	4.9	5.4	6.4	58.4	61.6
Canada	10 193.1	2 704.9	840.0	58.7	68.9	91.1	156.8	3 920.2	38.5

Notes:

Figures may not add due to rounding.

1. Only those firms that reported revenues from the sale of environmental goods, services or environment-related construction activities are included in these data.

2. These data were derived from demand-side estimates of total environmental revenue. The total number of firms were not included in these estimates.

3. Includes rental of machinery and equipment.

Source:

Statistics Canada, Environment Statistics Program.

Table A.4

Revenues of Environment-related Construction Services by Industry¹, 1995

Industry	Environment-related construction services		
	Total environmental revenues	Total environment-related construction services revenues	Environment-related construction services' share of total environmental revenues
	million dollars		percent
Services to agriculture and to mining	68.9	-	-
Other primary industries	40.0	-	-
Rubber	12.5	-	-
Plastics	156.3	0.7	0.5
Textile products	13.1	-	-
Wood	10.5	x	x
Primary metals	47.6	x	x
Fabricated metals	107.5	-	-
Machinery	393.6	4.1	1.0
Transportation equipment	153.7	-	-
Electrical and electronic products	46.1	2.5	5.4
Non-metallic minerals	57.0	-	-
Chemical	95.4	-	-
Other manufacturing	152.4	-	-
Other goods	29.9	-	-
Construction: building	28.2	8.8	31.3
Construction: engineering ²	1 990.3	1 981.0	99.5
Construction: trade contracting	55.9	9.1	16.3
Transportation	3.5	--	--
Waste management industry	2 638.3	--	--
Wholesale: hardware, plumbing, heating	28.3	x	x
Wholesale: machinery and equipment	206.3	8.9	4.3
Wholesale: other (including scrap metal)	2 607.3	-	-
Holding and investment companies	32.0	-	-
Business services:	1 074.2	18.9	1.8
<i>Computer services</i>	19.6	-	-
<i>Consulting engineering</i>	634.6	6.2	1.0
<i>Scientific and technical services</i>	331.4	3.0	0.9
<i>Lawyers</i>	14.0	-	-
<i>Management consulting</i>	42.3	5.7	13.5
<i>Other business services</i>	32.4	4.1	12.7
Health and social services	5.5	x	x
Other services ³	13.4	1.3	9.4
Services not classified to <i>other services</i>	30.7	0.1	0.3
Not classified	94.7	8.9	9.4
Canada	10 193.1	2 049.0	20.1

Notes:

Figures may not add due to rounding.

1. Only those firms that reported revenues from the sale of environmental goods, services or environment-related construction activities are included in these data.

2. These data were derived from demand-side estimates of total environmental revenue. The total number of firms were not included in these estimates.

3. Includes rental of machinery and equipment.

Source:

Statistics Canada, Environment Statistics Program.

Table A.5

Total and Environmental Revenues and Employment¹ by Province or Territory, 1995

Province/Territory	Companies	Total employment	Total revenues	Environmental goods	Environmental services	Environment- related construction	Total environmental revenues
Newfoundland	98	1 640	162.8	13.1	32.5	63.3	108.8
Prince Edward Island	23	341	26.1	3.3	12.0	8.5	23.8
Nova Scotia	214	3 120	352.3	50.8	97.8	50.9	199.4
New Brunswick	168	2 428	263.2	75.1	65.9	53.1	194.1
Quebec	1 240	30 197	4 443.3	1 236.0	930.6	487.8	2 654.4
Ontario	1 515	70 382	8 926.7	2 082.6	1 660.1	555.9	4 298.6
Manitoba	152	4 679	536.6	97.3	116.6	42.3	256.2
Saskatchewan	187	2 339	237.8	68.7	40.8	48.8	158.3
Alberta	424	16 783	1 921.6	195.0	442.5	411.7	1 049.1
British Columbia	634	17 806	2 511.3	401.8	511.3	314.9	1 228.0
Yukon and Northwest Territories	18	242	27.4	0.3	10.3	11.9	22.5
Canada	4 673²	149 957	19 409.1	4 223.9	3 920.2	2 049.0	10 193.1

Notes:

Figures may not add due to rounding.

1. Represents all employment related to both the production of environmental and non-environmental goods.
2. The total number of companies in this table does not include Construction: Engineering firms due to the methodology used to derive the estimates.

Source:

Statistics Canada, Environment Statistics Program.

Table A.6

Revenues of Environmental Goods by Province or Territory, 1995

Province/Territory	Total environmental revenues	Environmental goods						Total environmental goods revenues	Environmental goods' share of total environmental revenues
		Water	Air	Waste	Energy	Instruments	Other		
		million dollars						percent	
Newfoundland	108.8	x	-	-	0.1	x	12.7	13.1	12.0
Prince Edward Island	23.8	x	-	-	-	-	x	3.3	13.7
Nova Scotia	199.4	4.4	x	x	7.5	x	35.2	50.8	25.5
New Brunswick	194.1	2.3	-	x	12.4	x	53.1	75.1	38.7
Quebec	2 654.4	182.7	46.3	142.7	45.8	83.6	734.9	1 236.0	46.6
Ontario	4 298.6	354.9	164.8	107.6	76.9	142.0	1 236.3	2 082.6	48.5
Manitoba	256.2	7.7	3.4	17.6	6.1	0.8	61.8	97.3	38.0
Saskatchewan	158.3	27.9	-	0.2	2.1	3.1	35.3	68.7	43.4
Alberta	1 049.1	15.8	40.9	6.8	7.7	6.1	117.7	195.0	18.6
British Columbia	1 228.0	39.6	2.3	5.0	26.9	14.1	313.9	401.8	32.8
Yukon and Northwest Territories	22.5	x	x	-	-	-	x	0.3	1.3
Canada	10 193.1	635.8	258.1	286.1	185.5	254.1	2 604.2	4 223.9	41.4

Note:

Figures may not add due to rounding.

Source:

Statistics Canada, Environment Statistics Program.

Table A.7

Revenues of Environmental Services by Province or Territory, 1995

Province/Territory	Environmental services							Total environmental services revenues	Environmental services' share of total environmental revenues percent
	Total environmental revenues	Waste management	Engineering	Remediation	Water	Analytical	Other		
Newfoundland	108.8	24.1	4.6	1.1	0.7	1.0	1.0	32.5	29.8
Prince Edward Island	23.8	10.6	1.0	0.2	0.1	--	0.1	12.0	50.5
Nova Scotia	199.4	51.7	33.6	2.8	2.9	3.3	3.4	97.8	49.0
New Brunswick	194.1	32.1	25.0	6.4	0.5	0.7	1.2	65.9	33.9
Quebec	2 654.4	735.5	118.7	18.3	21.9	16.4	19.8	930.6	35.1
Ontario	4 298.6	1 148.5	363.3	18.1	25.3	39.3	65.6	1 660.1	38.6
Manitoba	256.2	62.4	38.5	2.1	8.2	0.9	4.7	116.6	45.5
Saskatchewan	158.3	22.8	15.9	0.9	0.4	0.4	0.4	40.8	25.7
Alberta	1 049.1	294.2	118.1	4.4	4.5	9.9	11.3	442.5	42.2
British Columbia	1 228.0	317.5	117.3	4.0	4.2	19.2	49.1	511.3	41.6
Yukon and Northwest Territories	22.5	5.5	3.9	0.5	0.1	--	0.2	10.3	45.6
Canada	10 193.1	2 704.9	840.0	58.7	68.9	91.1	156.7	3 920.2	38.5

Note:

Figures may not add due to rounding.

Source:

Statistics Canada, Environment Statistics Program.

Table A.8

Revenues of Environment-related Construction Services by Province or Territory, 1995

Province/Territory	Environment-related construction services		
	Total environmental revenues	Total environment-related construction services revenues	Environment-related construction services' share of total environmental revenues percent
	million dollars		percent
Newfoundland	108.8	63.3	58.2
Prince Edward Island	23.8	8.5	35.6
Nova Scotia	199.4	50.9	25.5
New Brunswick	194.1	53.1	27.4
Quebec	2 654.4	487.8	18.4
Ontario	4 298.6	555.9	12.9
Manitoba	256.2	42.2	16.5
Saskatchewan	158.3	48.8	30.9
Alberta	1 049.1	411.7	39.2
British Columbia	1 228.0	314.9	25.6
Yukon and Northwest Territories	22.5	11.9	53.1
Canada	10 193.1	2 049.0	20.1

Note:

Figures may not add due to rounding.

Source:

Statistics Canada, Environment Statistics Program.

Table A.9

Total and Environmental Revenues and Employment¹ by Employment Class, 1995

Company size	Companies	Total employment	Total revenues	Environmental goods	Environmental services	Environment-related construction	Total environmental revenues
	number		million dollars				
0-4	2 171	5 238	638.4	261.7	218.5	110.3	590.5
5-9	762	5 801	818.3	312.8	250.5	145.4	708.6
10-24	792	12 965	1 805.0	715.4	588.1	172.8	1 476.4
25-49	504	19 020	2 843.9	1 319.4	553.2	387.9	2 260.5
50-99	239	19 043	2 689.3	714.5	690.6	416.0	1 821.1
100-499	176	34 912	5 298.0	721.9	1 271.7	290.3	2 283.8
500-999	21	15 748	2 060.8	156.4	340.4	252.3	749.1
>999	8	37 229	3 255.4	21.8	7.3	274.0	303.2
Canada	4 673²	149 957	19 409.1	4 223.9	3 920.2	2 049.0	10 193.1

Notes:

Figures may not add due to rounding.

1. Represents all employment related to both the production of environmental and non-environmental goods.

2. The total number of companies in this table does not include Construction: Engineering firms due to the methodology used to derive the estimates.

Source:

Statistics Canada, Environment Statistics Program.

Table A.10

Revenues of Environmental Goods by Employment Class, 1995

Company size	Total environmental revenues	Environmental goods						Total environmental goods revenues	Environmental goods' share of total environmental revenues
		Water	Air	Waste	Energy	Instruments	Other		
		million dollars						percent	
0-4	590.5	13.2	5.5	6.1	1.9	9.2	225.8	261.7	44.3
5-9	708.6	17.7	4.0	8.1	8.9	10.4	263.7	312.8	44.1
10-24	1 476.4	85.9	30.1	10.5	26.5	40.2	522.3	715.4	48.5
25-49	2 260.5	80.0	45.2	77.0	52.3	36.9	1 028.0	1 319.4	58.4
50-99	1 821.1	170.8	35.8	63.4	29.9	5.5	409.1	714.5	39.2
100-499	2 283.8	259.5	52.4	111.9	51.8	90.9	155.4	721.9	31.6
500-999	749.1	6.2	x	x	x	x	-	156.4	20.9
>999	303.2	2.4	x	x	x	x	-	21.8	7.2
Canada	10 193.1	635.7	258.1	286.1	185.5	254.1	2 604.2	4 224.2	41.4

Note:

Figures may not add due to rounding.

Source:

Statistics Canada, Environment Statistics Program.

Table A.11

Revenues of Environmental Services by Employment Class, 1995

Company size	Environmental services							Total environmental services revenues	Environmental services' share of total environmental revenues
	Total environmental revenues	Waste management	Engineering	Remediation	Water	Analytical	Other		
	million dollars								
0-4	590.5	158.0	29.2	9.8	2.4	7.8	11.2	218.5	37.0
5-9	708.6	173.1	51.3	5.2	2.1	8.3	10.5	250.5	35.3
10-24	1 476.4	390.1	126.2	16.4	19.0	19.2	17.3	588.1	39.8
25-49	2 260.5	348.2	135.7	14.1	16.5	10.5	28.3	553.2	24.5
50-99	1 821.1	435.5	200.8	1.6	9.0	19.9	23.8	690.2	37.9
100-499	2 283.8	908.8	267.7	8.4	16.2	23.3	47.3	1 271.7	55.7
500-999	749.1	291.1	23.5	2.8	3.6	2.1	17.3	340.4	45.4
>999	303.2	0.2	5.6	0.3	0.1	--	1.2	7.3	2.4
Canada	10 193.1	2 704.9	840.0	58.6	68.9	91.1	156.8	3 920.2	38.5

Note:

Figures may not add due to rounding.

Source:

Statistics Canada, Environment Statistics Program.

Table A.12

Revenues of Environment-related Construction Services by Employment Class, 1995

Company size	Environment-related construction services		Environment-related construction services' share of total environmental revenues
	Total environmental revenues	Total environment-related construction services revenues	
	million dollars		
0-4	590.5	110.3	19.1
5-9	708.6	145.4	20.7
10-24	1 476.4	172.8	11.7
25-49	2 260.5	387.9	17.2
50-99	1 821.1	416.0	23.1
100-499	2 283.8	290.3	12.8
500-999	749.1	252.3	34.3
>999	303.2	274.0	90.4
Canada	10 193.1	2 049.0	20.1

Note:

Figures may not add due to rounding.

Source:

Statistics Canada, Environment Statistics Program.

Annex B: Questionnaires



Environment Industry Survey, 1995

Correct as required

Establishment name

 Operating name

 C/O

 Address

 City

 Province Postal code

Please read before completing

SURVEY OBJECTIVE

This survey measures the size of the Canadian Environment Industry and the types of products and services provided by the industry.

The results of this survey will be combined with other government surveys to form a complete picture of the Canadian Environment Industry.

CONFIDENTIALITY

Statistics Canada is prohibited by law from publishing any statistics which would divulge information obtained from this survey that relates to any identifiable business, without the previous written consent of that business. The data reported will be treated in strict confidence, used for statistical purposes and published in aggregate form only. The confidentiality provisions of the Statistics Act are not affected by either the Access to Information Act or any other legislation.

INFORMATION

Important: please read the definitions and instructions listed below before answering.

If you require assistance in completing this questionnaire or if you have any questions or comments regarding this survey, please contact:

**Operations and Integration Division
 Statistics Canada
 Ottawa, Canada
 K1A 0T6**

Telephone (toll-free): **1-800-387-0479**
 Fax: **1-613-951-0709**

In all correspondence concerning this questionnaire, please quote the identification number that appears on the address label.

Please return this questionnaire within 20 days of receipt.

If you are unable to do so, kindly inform the Operations and Integration Division of the expected completion date.

Definitions

What is the Environment Industry?

For the purposes of this survey, the Environment Industry includes all companies operating in Canada that are involved in whole or in part in the production of environmental products, the provision of environmental services and the undertaking of environment-related construction activities.

The Environment Industry consists of activities which produce goods and services that are used or can potentially be used, to measure, prevent, limit or correct environmental damage (both natural and man-made) to water, air, soil as well as problems related to waste, noise and ecosystems. The industry also includes clean technologies and related components which reduce environmental risk, and minimise pollution, material use and energy.

General Instructions

1. Please complete and return this form in the envelope provided.
2. If your company is involved in a combination of environmental activities (producing environmental goods, providing environmental services or undertaking environment-related construction), please ensure that the relevant portion(s) of Section A are completed.
3. Reasonably accurate estimates are acceptable.
4. This questionnaire should be completed for your company's operation in one province/territory only. If you operate in more than one province/territory, you should file separate reports for the other provinces/territories in which you operate. You may wish to photocopy this questionnaire or you may call us toll-free at 1-800-387-0479 to request additional questionnaires.

Province/territory for which this report applies

401

If this company operated in more than one province/territory in 1995, please indicate the other provinces/territories in which you operate and for which you will be returning reports.

402

1a. Reporting year.

Report must cover your most recent financial year ending between **April 1, 1995 and March 31, 1996.**

001	Day	Month	Year	002	Day	Month	Year
	010	020	030		040	050	060
From				to			

Section A Company Revenues and Classification

A1 – What are your company's total revenues for 1995? \$000's

A2 – Of your company's total revenues reported in A1, please indicate the environmental portion for 1995. \$000's

Note: If your company provides a combination of environmental goods, services and construction activities, please ensure that the relevant portions of A4, A5 and A8 are completed.

A3 – Did this company ship environmental goods in 1995? 005 Yes 006 No → Go to Question A5
↓

A4 – Please indicate the value of your company's 1995 shipments of environmental goods including installation, where applicable. Exclude goods purchased for resale. For the sub-categories please check all appropriate circles. If your company's shipments do not fall in any stated category, please use the 'other specify' category.

Environmental Goods: includes the production of equipment, technology and specific materials for;	Environmental Goods: includes the production of equipment, technology and specific materials for;
<p>1. Air Pollution Control \$000's <input type="text" value="007"/></p> <p><input type="radio"/> 008 1.1 air-handling equipment</p> <p><input type="radio"/> 009 1.2 catalytic converters</p> <p><input type="radio"/> 010 1.3 chemical recovery systems</p> <p><input type="radio"/> 011 1.4 dust collectors</p> <p><input type="radio"/> 012 1.5 separators/precipitators</p> <p><input type="radio"/> 013 1.6 incinerators, scrubbers</p> <p><input type="radio"/> 014 1.7 odour control equipment</p> <p><input type="radio"/> 015 1.8 other, specify <input type="text" value="016"/></p> <p>2. Waste Water Management \$000's <input type="text" value="017"/></p> <p><input type="radio"/> 018 2.1 aeration systems</p> <p><input type="radio"/> 019 2.2 chemical recovery systems</p> <p><input type="radio"/> 020 2.3 biological recovery systems</p> <p><input type="radio"/> 021 2.4 gravity sedimentation systems</p> <p><input type="radio"/> 022 2.5 oil/water separation systems</p> <p><input type="radio"/> 023 2.6 screens/strainers</p> <p><input type="radio"/> 024 2.7 sewage treatment</p> <p><input type="radio"/> 025 2.8 water pollution control, wastewater reuse equipment</p> <p><input type="radio"/> 026 2.9 water handling goods and equipment (pumps, pipes, valves).</p> <p><input type="radio"/> 027 2.10 water treatment chemicals</p> <p><input type="radio"/> 028 2.11 other, specify <input type="text" value="029"/></p> <p>3. Solid and Hazardous Waste Management \$000's <input type="text" value="030"/></p> <p><input type="radio"/> 031 3.1 hazardous waste storage /treatment equipment</p> <p><input type="radio"/> 032 3.2 waste collection equipment</p> <p><input type="radio"/> 033 3.3 waste disposal equipment</p> <p><input type="radio"/> 034 3.4 waste handling equipment</p> <p><input type="radio"/> 035 3.5 waste separation equipment</p> <p><input type="radio"/> 036 3.6 recycling equipment</p> <p><input type="radio"/> 037 3.7 incineration equipment</p> <p><input type="radio"/> 038 3.8 other, specify <input type="text" value="038"/></p>	<p>4. Remediation/Treatment of Soil and Water \$000's <input type="text" value="040"/></p> <p><input type="radio"/> 041 4.1 absorbents</p> <p><input type="radio"/> 042 4.2 cleaning-up</p> <p><input type="radio"/> 043 4.3 water treatment equipment</p> <p><input type="radio"/> 044 4.4 other, specify <input type="text" value="045"/></p> <p>5. Noise/Vibration Abatement . . . \$000's <input type="text" value="046"/></p> <p><input type="radio"/> 047 5.1 mufflers/silencers</p> <p><input type="radio"/> 048 5.2 noise deadening equipment</p> <p><input type="radio"/> 049 5.3 vibration control systems</p> <p><input type="radio"/> 050 5.4 highway barriers</p> <p><input type="radio"/> 051 5.5 other, specify <input type="text" value="052"/></p> <p>6. Environmental Monitoring, Analysis and Assessment \$000's <input type="text" value="053"/></p> <p><input type="radio"/> 054 6.1 measuring and monitoring equipment</p> <p><input type="radio"/> 055 6.2 sampling systems</p> <p><input type="radio"/> 056 6.3 process and control equipment</p> <p><input type="radio"/> 057 6.4 data acquisition equipment</p> <p><input type="radio"/> 058 6.5 other instruments/machines</p> <p><input type="radio"/> 059 6.6 software</p> <p><input type="radio"/> 060 6.7 other, specify <input type="text" value="061"/></p> <p>7. Other Products \$000's <input type="text" value="062"/></p> <p><input type="radio"/> 063 7.1 components of cleaner technologies</p> <p><input type="radio"/> 064 7.2 renewable energy related equipment (solar, wind, tidal, geothermal, other)</p> <p><input type="radio"/> 065 7.3 other, specify <input type="text" value="066"/></p>

Section A Company Revenues and Classification

A5 - Did this company provide environmental services in 1995? 067 Yes 068 No → Go to Question A7



A6 - Please indicate your company's 1995 environmental revenues from environmental services where applicable. For the sub-categories please check all appropriate circles. If your company's activities do not fall in any stated category, please use the 'other specify' category.

Environmental Services: provision of services for;	Environmental Services: provision of services for;
<p>8. Air Pollution Control \$000's <input type="text" value="069"/></p> <p><input type="radio"/> 070 8.1 emission monitoring</p> <p><input type="radio"/> 071 8.2 assessment/evaluation/planning</p> <p><input type="radio"/> 072 8.3 other, specify</p> <p><input type="text" value="073"/></p> <p>9. Waste Water Management . . . \$000's <input type="text" value="074"/></p> <p><input type="radio"/> 075 9.1 sewage treatment systems</p> <p><input type="radio"/> 076 9.2 wastewater reuse systems</p> <p><input type="radio"/> 077 9.3 water handling systems</p> <p><input type="radio"/> 078 9.4 other, specify</p> <p><input type="text" value="079"/></p> <p>10. Solid and Hazardous Waste Management \$000's <input type="text" value="080"/></p> <p><input type="radio"/> 081 10.1 emergency response and spills cleanup</p> <p><input type="radio"/> 082 10.2 waste handling - collection, transport, transfer stations and disposal</p> <p><input type="radio"/> 083 10.3 operation of sites, ownership/management</p> <p><input type="radio"/> 084 10.4 recycling (sorting, baling, cleaning)</p> <p><input type="radio"/> 085 10.5 operation of recycling plants (materials recovery facilities)</p> <p><input type="radio"/> 086 10.6 hazardous waste management</p> <p><input type="radio"/> 087 10.7 medical waste management</p> <p><input type="radio"/> 088 10.8 nuclear waste management</p> <p><input type="radio"/> 089 10.9 other, specify</p> <p><input type="text" value="090"/></p> <p>11. Remediation/Treatment of Soil and Water. \$000's <input type="text" value="091"/></p> <p><input type="radio"/> 092 11.1 cleaning-up</p> <p><input type="radio"/> 093 11.2 operation of water treatment facilities</p> <p><input type="radio"/> 094 11.3 industrial services (cleaning for facilities and tanks)</p> <p><input type="radio"/> 095 11.4 other, specify</p> <p><input type="text" value="096"/></p> <p>12. Noise/Vibration Abatement . . . \$000's <input type="text" value="097"/></p> <p><input type="radio"/> 098 12.1 assessment/monitoring</p> <p><input type="radio"/> 099 12.2 other, specify</p> <p><input type="text" value="100"/></p> <p>13. Environmental Contracting and Engineering \$000's <input type="text" value="101"/></p> <p><input type="radio"/> 102 13.1 engineering design/specifications/project management</p>	<p><input type="radio"/> 103 13.2 biological and ecosystems studies</p> <p><input type="radio"/> 104 13.3 environment impact assessments/audits</p> <p><input type="radio"/> 105 13.4 water treatment</p> <p><input type="radio"/> 106 13.5 environmental management planning</p> <p><input type="radio"/> 107 13.6 risk and hazard assessment</p> <p><input type="radio"/> 108 13.7 laboratory and field services</p> <p><input type="radio"/> 109 13.8 environmental economics</p> <p><input type="radio"/> 110 13.9 legal services (environmental law)</p> <p><input type="radio"/> 111 13.10 other, specify</p> <p><input type="text" value="112"/></p> <p>14. Environmental Research and Development \$000's <input type="text" value="113"/></p> <p><input type="radio"/> 114 14.1 clean processes</p> <p><input type="radio"/> 115 14.2 end of pipe pollution abatement control</p> <p><input type="radio"/> 116 14.3 other, specify</p> <p><input type="text" value="117"/></p> <p>15. Analytical Services, Data Collection and Analysis \$000's <input type="text" value="118"/></p> <p><input type="radio"/> 119 15.1 measuring and monitoring</p> <p><input type="radio"/> 120 15.2 sampling</p> <p><input type="radio"/> 121 15.3 process and control</p> <p><input type="radio"/> 122 15.4 data acquisition</p> <p><input type="radio"/> 123 15.5 other, specify</p> <p><input type="text" value="124"/></p> <p>16. Environmental Education and Training, Information \$000's <input type="text" value="125"/></p> <p><input type="radio"/> 126 16.1 environmental education and training</p> <p><input type="radio"/> 127 16.2 environmental information searching service</p> <p><input type="radio"/> 128 16.3 environmental data management and analysis</p> <p><input type="radio"/> 129 16.4 other, specify</p> <p><input type="text" value="130"/></p> <p>17. Other services \$000's <input type="text" value="131"/></p> <p><input type="radio"/> 132 17.1 renewable energy production (solar, wind, tidal, geothermal, other)</p> <p><input type="radio"/> 133 17.2 conservation and resource management</p> <p><input type="radio"/> 134 17.3 environmental public relations</p> <p><input type="radio"/> 135 17.4 other, specify</p> <p><input type="text" value="136"/></p>

Section A Company Revenues and Classification

A7 – Did this company provide environment-related construction in 1995? ¹³⁷ Yes ¹³⁸ No → Go to Section B
↓

A8 – Please indicate your company's 1995 environmental revenues from environment-related construction services, including repair and maintenance. For the sub-categories please check all appropriate circles. If your company's activities do not fall in any stated category, please use the 'other specify' category.

Environment-related Construction Services: provision of construction for;	Environment-related Construction Services: provision of construction for;
<p>8. Air Pollution Control \$000's <input type="text" value="139"/></p> <p><input type="radio"/>¹⁴⁰ 18.1 specify <input type="text" value="141"/></p> <p>19. Waste Water Management . . . \$000's <input type="text" value="142"/></p> <p><input type="radio"/>¹⁴³ 19.1 sewer systems</p> <p><input type="radio"/>¹⁴⁴ 19.2 water treatment plants</p> <p><input type="radio"/>¹⁴⁵ 19.3 other, specify <input type="text" value="146"/></p> <p>20. Solid and Hazardous Waste Management \$000's <input type="text" value="147"/></p> <p><input type="radio"/>¹⁴⁸ 20.1 hazardous waste management</p> <p><input type="radio"/>¹⁴⁹ 20.2 solid waste treatment, storage and disposal</p> <p><input type="radio"/>¹⁵⁰ 20.3 recycling</p> <p><input type="radio"/>¹⁵¹ 20.4 other, specify <input type="text" value="152"/></p>	<p>21. Remediation/cleanup of Soil and Water \$000's <input type="text" value="153"/></p> <p><input type="radio"/>¹⁵⁴ 21.1 specify <input type="text" value="155"/></p> <p>22. Noise/Vibration Abatement . . . \$000's <input type="text" value="156"/></p> <p><input type="radio"/>¹⁵⁷ 22.1 highway barriers</p> <p><input type="radio"/>¹⁵⁸ 22.2 other, specify <input type="text" value="159"/></p> <p>23. Other Services \$000's <input type="text" value="160"/></p> <p><input type="radio"/>¹⁶¹ 23.1 renewable energy (solar, wind, tidal, thermal, other)</p> <p><input type="radio"/>¹⁶² 23.2 conservation (soil, water, wildlife, habitat)</p> <p><input type="radio"/>¹⁶³ 23.3 environmental management systems (forest management etc.)</p> <p><input type="radio"/>¹⁶⁴ 23.4 other, specify <input type="text" value="165"/></p>

Section B Environmental Revenues

B1 – In 1995, for the type of environmental activities conducted by your company, please indicate your revenues according to the following breakdown:

Environmental Sales (\$ 000's)

Sales to:	Products	Services	Construction
Individuals (households)	166	178	190
Municipal Government	167	179	191
Provincial/State Government	168	180	192
Federal Government	169	181	193
International Financing Institutions (IFI's)	170	182	194
Fish and Fish Products Industry ¹	171	183	195
Forestry and Forest Products Industry ¹	172	184	196
Agriculture and Agricultural Products Industry ¹	173	185	197
Mining, Energy and related Products Industry ¹	174	186	198
Chemical Industry	175	187	199
Other Manufacturing	176	188	200
Other Industry	177	189	201

¹ includes primary manufacturing sectors.

Section B Environmental Revenues

B2 – In 1995, for the type of environmental activities conducted by your company, where were your main customers located?

Environmental Sales (\$ 000's)

	Products	Services	Construction
Own province	202	212	222
Rest of Canada	203	213	223
U.S.A.	204	214	224
Mexico	205	215	225
South America	206	216	226
Pacific Rim ¹	207	217	227
Asia	208	218	228
Europe	209	219	229
Africa	210	220	230
Other foreign	211	221	231

¹ Pacific Rim includes: Hong Kong, Indonesia, Japan, Malaysia, Singapore, South Korea, Taiwan and Thailand.

B3 – Please estimate your company's growth potential in environmental sales for the next three years.

Environmental Sales Growth Potential (%)

	1996	1997	1998
Own province	232	242	252
Rest of Canada	233	243	253
U.S.A.	234	244	254
Mexico	235	245	255
South America	236	246	256
Asian Countries of the Pacific Rim ¹	237	247	257
Europe	238	248	258
Asia	239	249	259
Africa	240	250	260
Other foreign	241	251	261

¹ Pacific Rim includes: Hong Kong, Indonesia, Japan, Malaysia, Singapore, South Korea, Taiwan and Thailand.

Section C Expenses

C1 – Please report this company's 1995 operating expenses

\$ 000's

Wages, salaries and employee benefits	262
Other operating expenses, including depreciation	263
Total operating expenditures	264

C2 – In 1995, what were this company's capital expenditures? Include new assets purchased in Canada and all imported assets (both new and used).

\$ 000's

Buildings	265
Vehicles	266
All other machinery and equipment	267
Construction of facilities (excluding residences)	268
Maintenance and repairs of new and used assets	269
Other, specify 271	270

Section D Employment

D1 – What is the distribution of staff in your company?

	Total Number of Employees in Company		Number of Employees Providing Environmental Goods and Services	
	Full time	Part time	Full time	Part time
Administration (senior management, accounting, reception, clerical staff, etc.)	272	279	286	293
Marketing and Sales Representatives	273	280	287	294
Direct Labour involved in manufacturing or providing services (assemblers, operators, lab technicians, field workers etc.)	274	281	288	295
Support personnel (shipping, receiving, stores, material handling, repair and maintenance, first-line supervision, etc.)	275	282	289	296
Research and product/service development	276	283	290	297
Quality assurance, quality control, customer service and warranty (including inspectors)	277	284	291	298
Total	278	285	292	299

D2 – Please estimate the environment-specific employment growth potential of your company for the next three years.

	Estimated employment growth potential (%)		
	1996	1997	1998
Administration (senior management, accounting, reception, clerical staff, etc.)	300	307	314
Marketing and Sales Representatives	301	308	315
Direct Labour involved in manufacturing or providing services (assemblers, operators, lab technicians, field workers etc.)	302	309	316
Support personnel (shipping, receiving, stores, material handling, repair and maintenance, first-line supervision, etc.)	303	310	317
Research and product/service development	304	311	318
Quality assurance, quality control, customer service and warranty (including inspectors)	305	312	319
Total	306	313	320

Section E Certification

E1 – I certify that, to the best of my knowledge, the information provided in this questionnaire is correct and complete.

_____ Signature		_____ Date
Name of person completing this questionnaire (type or print)		
Title		
Telephone ()	Fax ()	Year Company was Established
E-mail Address		Ownership Content: Canadian Ownership (%)

Section A Company Revenues and Classification	
A1 – What are your company's total revenues for 1995?	\$000's <input style="width: 80%;" type="text" value="003"/>
A2 – Of your company's total revenues reported in A1, please indicate the environmental portion for 1995.	\$000's <input style="width: 80%;" type="text" value="004"/>
Note: If your company provides a combination of environmental goods, services and construction activities, please ensure that the relevant portions of A4, A6 and A8 are completed.	
A3 – Did this company ship environmental goods in 1995?	005 <input type="radio"/> Yes 006 <input type="radio"/> No → Go to Question A5 ↓
A4 – Please indicate the value of your company's 1995 shipments of environmental goods including installation, where applicable. Exclude goods purchased for resale. For the sub-categories please check all appropriate circles. If your company's shipments do not fall in any stated category, please use the 'other specify' category.	
Environmental Goods: includes the production of equipment, technology and specific materials for;	Environmental Goods: includes the production of equipment, technology and specific materials for;
1. Air Pollution Control \$000's <input style="width: 80%;" type="text" value="007"/> 008 <input type="radio"/> 1.1 air-handling equipment 009 <input type="radio"/> 1.2 catalytic converters 010 <input type="radio"/> 1.3 chemical recovery systems 011 <input type="radio"/> 1.4 dust collectors 012 <input type="radio"/> 1.5 separators/precipitators 013 <input type="radio"/> 1.6 incinerators, scrubbers 014 <input type="radio"/> 1.7 odour control equipment 015 <input type="radio"/> 1.8 other, specify <input style="width: 80%;" type="text" value="016"/> 2. Waste Water Management \$000's <input style="width: 80%;" type="text" value="017"/> 018 <input type="radio"/> 2.1 aeration systems 019 <input type="radio"/> 2.2 chemical recovery systems 020 <input type="radio"/> 2.3 biological recovery systems 021 <input type="radio"/> 2.4 gravity sedimentation systems 022 <input type="radio"/> 2.5 oil/water separation systems 023 <input type="radio"/> 2.6 screens/strainers 024 <input type="radio"/> 2.7 sewage treatment 025 <input type="radio"/> 2.8 water pollution control, wastewater reuse equipment 026 <input type="radio"/> 2.9 water handling goods and equipment (pumps, pipes, valves). 027 <input type="radio"/> 2.10 water treatment chemicals 028 <input type="radio"/> 2.11 other, specify <input style="width: 80%;" type="text" value="029"/> 3. Solid and Hazardous Waste Management \$000's <input style="width: 80%;" type="text" value="030"/> 031 <input type="radio"/> 3.1 hazardous waste storage /treatment equipment 032 <input type="radio"/> 3.2 waste collection equipment 033 <input type="radio"/> 3.3 waste disposal equipment 034 <input type="radio"/> 3.4 waste handling equipment 035 <input type="radio"/> 3.5 waste separation equipment 036 <input type="radio"/> 3.6 recycling equipment 037 <input type="radio"/> 3.7 incineration equipment 038 <input type="radio"/> 3.8 other, specify <input style="width: 80%;" type="text" value="039"/>	4. Remediation/Treatment of Soil and Water \$000's <input style="width: 80%;" type="text" value="040"/> 041 <input type="radio"/> 4.1 absorbents 042 <input type="radio"/> 4.2 cleaning-up 043 <input type="radio"/> 4.3 water treatment equipment 044 <input type="radio"/> 4.4 other, specify <input style="width: 80%;" type="text" value="045"/> 5. Noise/Vibration Abatement ... \$000's <input style="width: 80%;" type="text" value="046"/> 047 <input type="radio"/> 5.1 mufflers/silencers 048 <input type="radio"/> 5.2 noise deadening equipment 049 <input type="radio"/> 5.3 vibration control systems 050 <input type="radio"/> 5.4 highway barriers 051 <input type="radio"/> 5.5 other, specify <input style="width: 80%;" type="text" value="052"/> 6. Environmental Monitoring, Analysis and Assessment \$000's <input style="width: 80%;" type="text" value="053"/> 054 <input type="radio"/> 6.1 measuring and monitoring equipment 055 <input type="radio"/> 6.2 sampling systems 056 <input type="radio"/> 6.3 process and control equipment 057 <input type="radio"/> 6.4 data acquisition equipment 058 <input type="radio"/> 6.5 other instruments/machines 059 <input type="radio"/> 6.6 software 060 <input type="radio"/> 6.5 other, specify <input style="width: 80%;" type="text" value="061"/> 7. Other Products \$000's <input style="width: 80%;" type="text" value="062"/> 063 <input type="radio"/> 7.1 components of cleaner technologies 064 <input type="radio"/> 7.2 renewable energy related equipment (solar, wind, tidal, geothermal, other) 065 <input type="radio"/> 7.3 other, specify <input style="width: 80%;" type="text" value="066"/>

Section A Company Revenues and Classification

A5 - Did this company provide environmental services in 1995? 057 Yes 068 No → Go to Question A7

A6 - Please indicate your company's 1995 environmental revenues from environmental services where applicable. For the sub-categories please check all appropriate circles. If your company's activities do not fall in any stated category, please use the 'other specify' category.

Environmental Services; provision of services for;	Environmental Services; provision of services for;
<p>8. Air Pollution Control \$000's <input type="text" value="069"/></p> <p><input type="radio"/> 070 8.1 emission monitoring</p> <p><input type="radio"/> 071 8.2 assessment/evaluation/planning</p> <p><input type="radio"/> 072 8.3 other, specify</p> <p><input type="text" value="073"/></p> <p>9. Waste Water Management . . . \$000's <input type="text" value="074"/></p> <p><input type="radio"/> 075 9.1 sewage treatment systems</p> <p><input type="radio"/> 076 9.2 wastewater reuse systems</p> <p><input type="radio"/> 077 9.3 water handling systems</p> <p><input type="radio"/> 078 9.4 other, specify</p> <p><input type="text" value="079"/></p> <p>10. Solid and Hazardous Waste Management \$000's <input type="text" value="080"/></p> <p><input type="radio"/> 081 10.1 emergency response and spills cleanup</p> <p><input type="radio"/> 082 10.2 waste handling - collection, transport, transfer stations and disposal</p> <p><input type="radio"/> 083 10.3 operation of sites, ownership/management</p> <p><input type="radio"/> 084 10.4 recycling (sorting, baling, cleaning)</p> <p><input type="radio"/> 085 10.5 operation of recycling plants (materials recovery facilities)</p> <p><input type="radio"/> 086 10.6 hazardous waste management</p> <p><input type="radio"/> 087 10.7 medical waste management</p> <p><input type="radio"/> 088 10.8 nuclear waste management</p> <p><input type="radio"/> 089 10.9 other, specify</p> <p><input type="text" value="090"/></p> <p>11. Remediation/Treatment of Soil and Water. \$000's <input type="text" value="091"/></p> <p><input type="radio"/> 092 11.1 cleaning-up</p> <p><input type="radio"/> 093 11.2 operation of water treatment facilities</p> <p><input type="radio"/> 094 11.3 industrial services (cleaning for facilities and tanks)</p> <p><input type="radio"/> 095 11.4 other, specify</p> <p><input type="text" value="096"/></p> <p>12. Noise/Vibration Abatement . . . \$000's <input type="text" value="097"/></p> <p><input type="radio"/> 098 12.1 assessment/monitoring</p> <p><input type="radio"/> 099 12.2 other, specify</p> <p><input type="text" value="100"/></p> <p>13. Environmental Contracting and Engineering \$000's <input type="text" value="101"/></p> <p><input type="radio"/> 102 13.1 engineering design/specifications/project management</p>	<p><input type="radio"/> 103 13.2 biological and ecosystems studies</p> <p><input type="radio"/> 104 13.3 environment impact assessments/audits</p> <p><input type="radio"/> 105 13.4 water treatment</p> <p><input type="radio"/> 106 13.5 environmental management planning</p> <p><input type="radio"/> 107 13.6 risk and hazard assessment</p> <p><input type="radio"/> 108 13.7 laboratory and field services</p> <p><input type="radio"/> 109 13.8 environmental economics</p> <p><input type="radio"/> 110 13.9 legal services (environmental law)</p> <p><input type="radio"/> 111 13.10 other, specify</p> <p><input type="text" value="112"/></p> <p>14. Environmental Research and Development \$000's <input type="text" value="113"/></p> <p><input type="radio"/> 114 14.1 clean processes</p> <p><input type="radio"/> 115 14.2 end of pipe pollution abatement control</p> <p><input type="radio"/> 116 14.3 other, specify</p> <p><input type="text" value="117"/></p> <p>15. Analytical Services, Data Collection and Analysis \$000's <input type="text" value="118"/></p> <p><input type="radio"/> 119 15.1 measuring and monitoring</p> <p><input type="radio"/> 120 15.2 sampling</p> <p><input type="radio"/> 121 15.3 process and control</p> <p><input type="radio"/> 122 15.4 data acquisition</p> <p><input type="radio"/> 123 15.5 other, specify</p> <p><input type="text" value="124"/></p> <p>16. Environmental Education and Training, Information . . . \$000's <input type="text" value="125"/></p> <p><input type="radio"/> 126 16.1 environmental education and training</p> <p><input type="radio"/> 127 16.2 environmental information searching service</p> <p><input type="radio"/> 128 16.3 environmental data management and analysis</p> <p><input type="radio"/> 129 16.4 other, specify</p> <p><input type="text" value="130"/></p> <p>17. Other services \$000's <input type="text" value="131"/></p> <p><input type="radio"/> 132 17.1 renewable energy production (solar, wind, tidal, geothermal, other)</p> <p><input type="radio"/> 133 17.2 conservation and resource management</p> <p><input type="radio"/> 134 17.3 environmental public relations</p> <p><input type="radio"/> 135 17.4 other, specify</p> <p><input type="text" value="136"/></p>

Section A Company Revenues and Classification

A7 - Did this company provide environment-related construction in 1995? 137 Yes 138 No → Go to Section B

A8 - Please indicate your company's 1995 environmental revenues from environment-related construction services, including repair and maintenance. For the sub-categories please check all appropriate circles. If your company's activities do not fall in any stated category, please use the 'other specify' category.

Environment-related Construction Services; provision of construction for;	Environment-related Construction Services; provision of construction for;
<p>8. Air Pollution Control \$000's <input type="text" value="139"/></p> <p><input type="radio"/> 140 18.1 specify <input type="text" value="141"/></p> <p>19. Waste Water Management . . . \$000's <input type="text" value="142"/></p> <p><input type="radio"/> 143 19.1 sewer systems</p> <p><input type="radio"/> 144 19.2 water treatment plants</p> <p><input type="radio"/> 145 19.3 other, specify <input type="text" value="146"/></p> <p>20. Solid and Hazardous Waste Management \$000's <input type="text" value="147"/></p> <p><input type="radio"/> 148 20.1 hazardous waste management</p> <p><input type="radio"/> 149 20.2 solid waste treatment, storage and disposal</p> <p><input type="radio"/> 150 20.3 recycling</p> <p><input type="radio"/> 151 20.4 other, specify <input type="text" value="152"/></p>	<p>21. Remediation/cleanup of Soil and Water \$000's <input type="text" value="153"/></p> <p><input type="radio"/> 154 21.1 specify <input type="text" value="155"/></p> <p>22. Noise/Vibration Abatement . . . \$000's <input type="text" value="156"/></p> <p><input type="radio"/> 157 22.1 highway barriers</p> <p><input type="radio"/> 158 22.2 other, specify <input type="text" value="159"/></p> <p>23. Other Services \$000's <input type="text" value="160"/></p> <p><input type="radio"/> 161 23.1 renewable energy (solar, wind, tidal, thermal, other)</p> <p><input type="radio"/> 162 23.2 conservation (soil, water, wildlife, habitat)</p> <p><input type="radio"/> 163 23.3 environmental management systems (forest management etc.)</p> <p><input type="radio"/> 164 23.4 other, specify <input type="text" value="165"/></p>

Section B Employment

B1 - What is the distribution of staff in your company?

	Total Number of Employees in Company		Number of Employees Providing Environmental Goods and Services	
	Full time	Part time	Full time	Part time
Administration (senior management, accounting, reception, clerical staff, etc.)	272	279	286	293
Marketing and Sales Representatives	273	280	287	294
Direct Labour involved in manufacturing or providing services (assemblers, operators, lab technicians, field workers etc.)	274	281	288	295
Support personnel (shipping, receiving, stores, material handling, repair and maintenance, first-line supervision, etc.)	275	282	289	296
Research and product/service development	276	283	290	297
Quality assurance, quality control, customer service and warranty (including inspectors)	277	284	291	298
Total	278	285	292	299

