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New motor vehicle sales

January 2005



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Statistics Canada
Marketing and Clients Services

New motor vehicle sales

January 2005

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Note of appreciation

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Symbols

The following standard symbols are used in Statistics Canada publications:

- . not available for any reference period
- .. not available for a specific reference period
- ... not applicable
- 0 true zero or a value rounded to zero
- 0^s value rounded to 0 (zero) where there is a meaningful distinction between true zero and the value that was rounded
- p preliminary
- r revised
- x suppressed to meet the confidentiality requirements of the *Statistics Act*
- E use with caution
- F too unreliable to be published

Note

Components may not add to totals due to rounding.

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Highlights

January 2005

- The number of new motor vehicles sold in January fell 1.5%, a third consecutive decline. However, this series of declines will be offset by a strong gain of approximately 10% in February, according to preliminary data.

Analysis – January 2005

The number of new motor vehicles sold in January fell 1.5%, a third consecutive decline. However, this series of declines will be offset by a strong gain of approximately 10% in February, according to preliminary data from the industry. February's gain is attributable to both passenger cars and trucks. Trucks include minivans, sport-utility vehicles, light and heavy trucks, vans and buses.

In January, 124,065 new motor vehicles were sold, down approximately 1,900 units from December. After starting the year 2004 with a series of increases that peaked in April, new motor vehicle sales declined in six of the last eight months of the year. Previously, sales went through a period of steep declines that prevailed throughout the second half of 2003. In the first half of 2003, sales showed sizable fluctuations while at the same time trending downward.

The decline in sales affected both passenger cars and trucks

Sales of both passenger cars and trucks declined for a third straight month.

Note to readers

All data in this release are seasonally adjusted unless otherwise indicated. Seasonally adjusted provincial data back to January 1991 are available on CANSIM.

Passenger cars include those used for personal and commercial purposes, such as taxis or rental cars. **Trucks** include minivans, sport-utility vehicles, light and heavy trucks, vans and buses.

North American-built new motor vehicles include vehicles manufactured or assembled in Canada, the United States or Mexico. All other new motor vehicles are considered to have been manufactured overseas.

For reasons of confidentiality, data for Yukon, the Northwest Territories and Nunavut are included with those for British Columbia.

The New Motor Vehicle Sales Survey is compiled on the basis of figures obtained from motor vehicle manufacturers and importers. These results may vary from those obtained directly from auto dealers, due to possible differences in record keeping.

Dealers sold 64,886 new passenger cars in January, down 1.6% compared with December 2004. This was the lowest level since January 2004, except for September of that year when almost the same level was observed.

The number of new trucks sold in January declined 1.4% to 59,179 units, the lowest level since January 2004.

Both passenger car and truck sales rose in the first four months of 2004, then posted declines in six of the last eight months of the year. Previously, both car and truck sales went through a period of steep declines that became more pronounced in the second half of 2003. This downward movement first appeared in sales of passenger cars, which began to decline in the fall of 2002. For truck sales, the weakness began to appear in mid-2003.

Four provinces stand out

In January, sales advanced in Quebec (+3.8%), Nova Scotia (+1.7%), Newfoundland and Labrador (+1.5%) and Alberta (+0.6%). In the other provinces, sales fell more than at the national level.

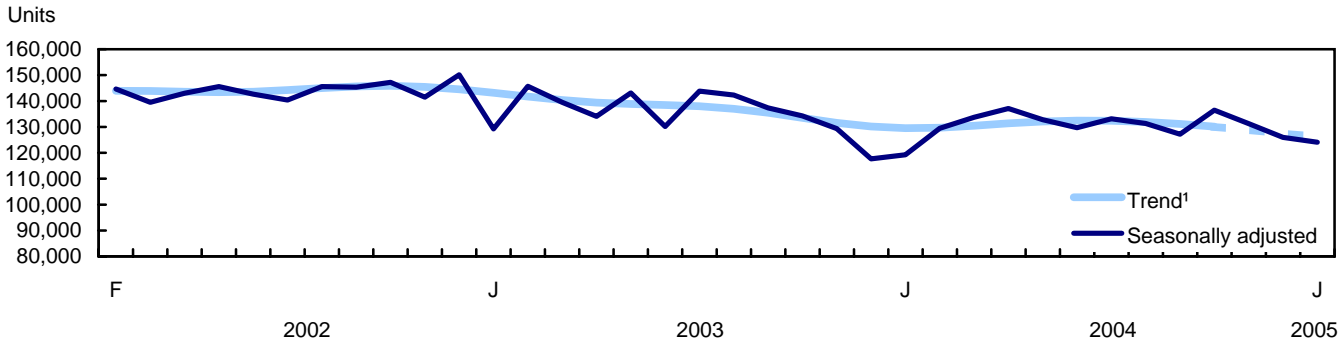
In Quebec, which accounted for more than a quarter of national sales in January, sales have fluctuated since the spring of 2004 while maintaining a relatively stable trend. Previously, sales went through a series of increases that began at the start of that year and peaked in April, following a period of major declines in the second half of 2003.

In Ontario (-2.3%), sales fell for a third month in a row, reaching their lowest level since January 2004. Ontario accounted for more than one-third of national sales with 46,507 vehicles sold.

The largest declines, measuring at least 10.0%, were registered in the West, namely in Saskatchewan (-13.4%) and the region formed by British Columbia and the territories (-10.2%). Both regions posted three consecutive monthly declines.

Chart 1

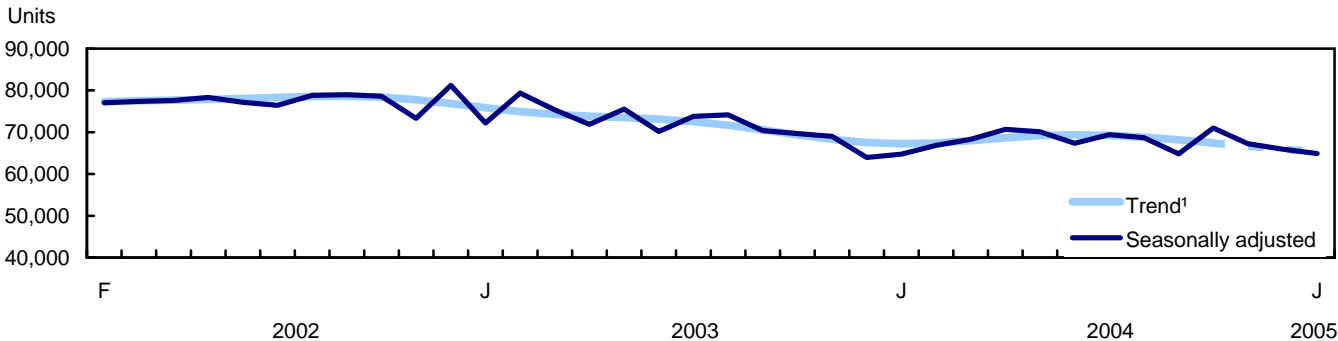
New motor vehicle sales, seasonally adjusted, in units, 2001-2004



1. Trends represent smoothed seasonally adjusted data.

Chart 2

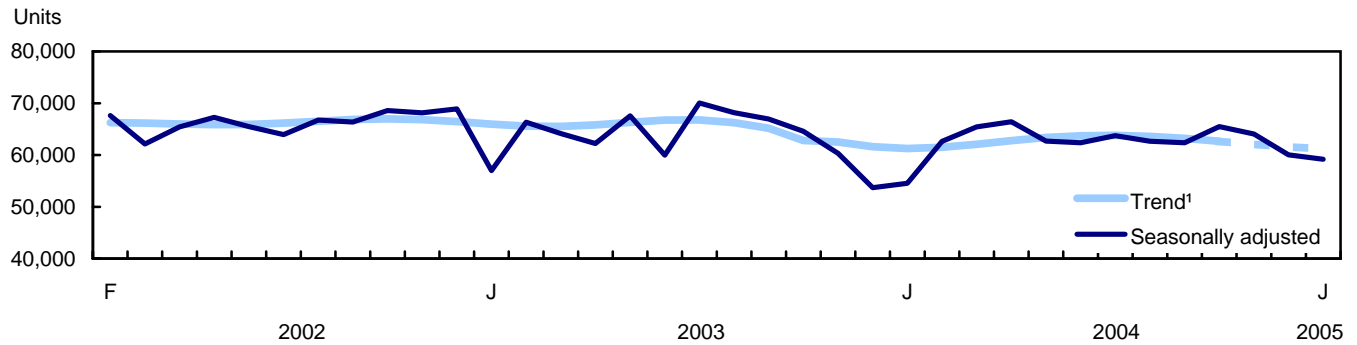
Passenger car sales, seasonally adjusted, in units, 2001-2004



1. Trends represent smoothed seasonally adjusted data.

Chart 3

Truck, van and bus sales, seasonally adjusted, in units, 2001-2004



1. Trends represent smoothed seasonally adjusted data.

Chart 4

Monthly distribution of the Canadian motor vehicle market (passenger cars), by origin, 2001-2004

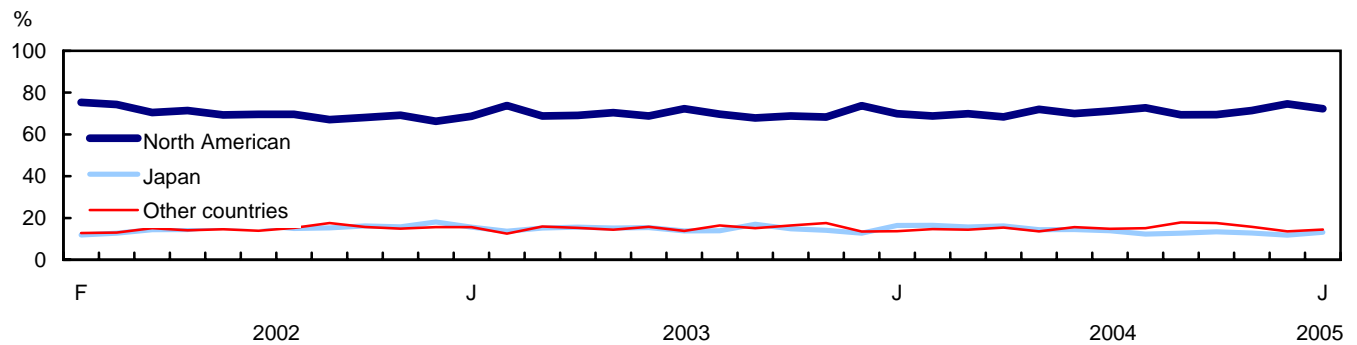
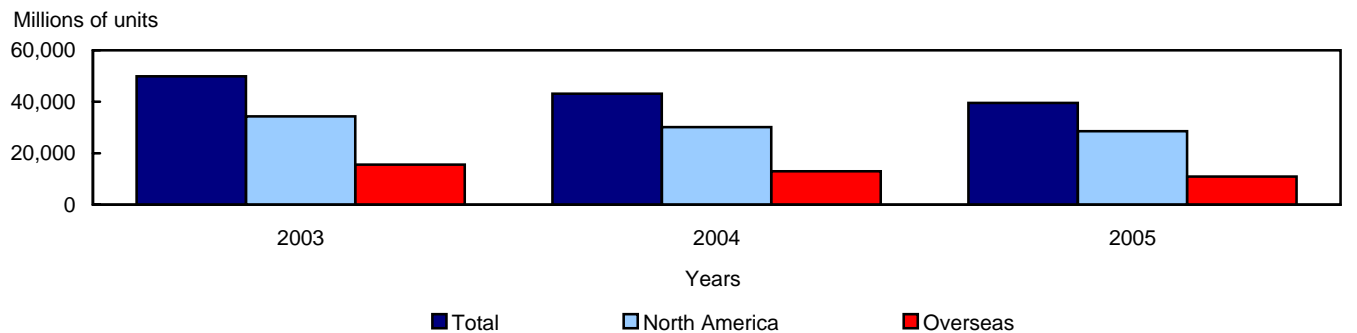


Chart 5

Cumulative sales of new passenger cars, by origin, in units, 2003-2005 January - January



Related products

Selected publications from Statistics Canada

63-005-X	Retail trade
63-541-X	Retail Commodity Survey, 1989
63F0006X	New motor vehicle sales seasonal factors

Selected CANSIM tables from Statistics Canada

079-0001	New motor vehicle sales, Canada, provinces and territories
079-0002	Other estimates of new motor vehicle sales, Canada, provinces and territories

Note on CANSIM

All current and historical statistics on New Motor Vehicle Sales (tables 0790001-0790002) as well as many other series are available to the public from Statistics Canada's computerized data bank CANSIM (Canadian Socio-Economic Information Management System) via terminal, on computer printouts, or in machine readable form.

For further information, please visit CANSIM.

Selected surveys from Statistics Canada

2402	New Motor Vehicle Sales Survey
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Selected tables of Canadian statistics from Statistics Canada

- *Canadian Statistics - New motor vehicle sales, by provinces (monthly)*
- *Canadian Statistics - Economic indicators, by provinces and territories (monthly and quarterly)*
- *Canadian Statistics - New motor vehicle sales*
- *Canadian Statistics - New motor vehicle sales, by provinces*

Statistical tables

Table 1-1

Monthly sales of new motor vehicles, by type and origin, in units, 2003 to 2005

Period	Total new motor vehicles		Passenger cars							
			North America		Japan		Other countries		Total	
	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change
	No.	%	No.	%	No.	%	No.	%	No.	%
2003										
January	95,477	-14.8	34,345	-17.9	7,602	6.3	7,943	8.9	49,890	-11.3
February	105,391	1.4	37,734	1.8	8,533	12.9	8,371	5.1	54,638	3.9
March	148,922	-0.9	55,863	-3.6	12,065	2.9	11,457	0.2	79,385	-2.1
April	152,967	-8.7	59,729	-9.5	13,339	-13.3	13,725	-1.3	86,793	-8.9
May	185,419	-0.5	74,880	1.1	14,309	-18.6	14,318	-3.5	103,507	-2.8
June	149,816	-11.0	55,824	-11.3	11,164	-17.8	13,098	-5.6	80,086	-11.4
July	148,957	5.6	54,580	3.0	11,539	-4.4	12,269	-11.8	78,388	-0.7
August	145,108	-3.8	52,954	-8.0	13,297	-2.9	11,762	-11.2	78,013	-7.7
September	141,988	-1.6	50,433	-7.9	10,830	-13.6	12,023	1.8	73,286	-7.4
October	124,427	-9.8	44,518	-10.6	9,224	-32.1	11,484	-1.7	65,226	-13.1
November	115,126	-9.5	44,653	1.0	7,718	-23.3	8,185	-18.6	60,556	-5.9
December	112,870	-21.2	39,213	-24.7	7,288	-24.4	9,206	4.8	55,707	-21.0
Year	1,626,468	-6.2	604,726	-7.2	126,908	-12.2	133,841	-3.6	865,475	-7.4
2004										
January	85,238	-10.7	30,151	-12.2	7,074	-6.9	5,917	-25.5	43,142	-13.5
February	94,778	-10.1	31,676	-16.1	7,608	-10.8	6,745	-19.4	46,029	-15.8
March	149,624	0.5	52,775	-5.5	11,871	-1.6	10,904	-4.8	75,550	-4.8
April	160,195	4.7	59,271	-0.8	14,007	5.0	13,363	-2.6	86,641	-0.2
May	166,136	-10.4	67,222	-10.2	13,456	-6.0	12,650	-11.6	93,328	-9.8
June	154,134	2.9	56,132	0.6	11,601	3.9	12,504	-4.5	80,237	0.2
July	136,582	-8.3	51,686	-5.3	10,122	-12.3	10,762	-12.3	72,570	-7.4
August	136,187	-6.1	53,721	1.4	9,085	-31.7	11,137	-5.3	73,943	-5.2
September	130,699	-8.0	46,308	-8.2	8,504	-21.5	11,917	-0.9	66,729	-8.9
October	123,552	-0.7	44,405	-0.3	8,580	-7.0	10,913	-5.0	63,898	-2.0
November	120,295	4.5	43,188	-3.3	7,709	-0.1	9,565	16.9	60,462	-0.2
December	117,822	4.4	42,932	9.5	6,809	-6.6	7,832	-14.9	57,573	3.3
Year	1,575,242	-3.1	579,467	-4.2	116,426	-8.3	124,209	-7.2	820,102	-5.2
2005										
January ^p	82,043	-3.7	28,588	-5.2	5,222	-26.2	5,734	-3.1	39,544	-8.3
February										
March										
April										
May										
June										
July										
August										
September										
October										
November										
December										
Year										

1. Trucks include minivans, sport-utility vehicles, light and heavy trucks, vans and buses.

Note: Percentage change are year-over-year changes.

Table 1-2

Monthly sales of new motor vehicles, by type and origin, in units, 2003 to 2005

Period	Total new motor vehicles		Trucks ¹					
			North America		Overseas		Total	
	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change
	No.	%	No.	%	No.	%	No.	%
2003								
January	95,477	-14.8	39,097	-19.9	6,490	-7.7	45,587	-18.4
February	105,391	1.4	43,530	-4.3	7,223	21.8	50,753	-1.2
March	148,922	-0.9	60,318	-2.1	9,219	22.5	69,537	0.5
April	152,967	-8.7	56,539	-11.4	9,635	13.8	66,174	-8.4
May	185,419	-0.5	71,005	0.2	10,907	21.4	81,912	2.6
June	149,816	-11.0	60,493	-12.3	9,237	3.7	69,730	-10.5
July	148,957	5.6	60,228	12.7	10,341	19.2	70,569	13.6
August	145,108	-3.8	57,732	0.5	9,363	5.3	67,095	1.1
September	141,988	-1.6	59,257	4.2	9,445	13.6	68,702	5.4
October	124,427	-9.8	49,342	-7.7	9,859	5.1	59,201	-5.8
November	115,126	-9.5	46,522	-13.8	8,048	-9.9	54,570	-13.2
December	112,870	-21.2	50,073	-21.9	7,090	-18.5	57,163	-21.5
Year	1,626,468	-6.2	654,136	-6.4	106,857	7.1	760,993	-4.7
2004								
January	85,238	-10.7	36,140	-7.6	5,956	-8.2	42,096	-7.7
February	94,778	-10.1	42,614	-2.1	6,135	-15.1	48,749	-3.9
March	149,624	0.5	65,555	8.7	8,519	-7.6	74,074	6.5
April	160,195	4.7	64,616	14.3	8,938	-7.2	73,554	11.2
May	166,136	-10.4	64,043	-9.8	8,765	-19.6	72,808	-11.1
June	154,134	2.9	65,041	7.5	8,856	-4.1	73,897	6.0
July	136,582	-8.3	54,651	-9.3	9,361	-9.5	64,012	-9.3
August	136,187	-6.1	52,190	-9.6	10,054	7.4	62,244	-7.2
September	130,699	-8.0	54,028	-8.8	9,942	5.3	63,970	-6.9
October	123,552	-0.7	50,615	2.6	9,039	-8.3	59,654	0.8
November	120,295	4.5	50,926	9.5	8,907	10.7	59,833	9.6
December	117,822	4.4	50,948	1.7	9,301	31.2	60,249	5.4
Year	1,575,242	-3.1	651,367	-0.4	103,773	-2.9	755,140	-0.8
2005								
January P	82,043	-3.7	36,484	1.0	6,015	1.0	42,499	1.0
February								
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								
Year								

1. Trucks include minivans, sport-utility vehicles, light and heavy trucks, vans and buses.

Note: Percentage change are year-over-year changes.

Table 2-1

Monthly sales of new motor vehicles, by type and origin, in dollars, 2003 to 2005

Period	Total new motor vehicles				Passenger cars					
			North America		Japan		Other countries		Total	
	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change
	\$'000	%	\$'000	%	\$'000	%	\$'000	%	\$'000	%
2003										
January	2,941,847	-13.8	824,784	-17.8	178,744	2.8	238,493	10.0	1,242,022	-10.9
February	3,276,166	3.2	901,436	3.4	204,027	8.8	254,185	6.6	1,359,649	4.8
March	4,619,716	2.6	1,342,055	-1.9	287,456	-0.7	354,970	-2.0	1,984,481	-1.7
April	4,671,934	-5.5	1,447,359	-7.7	319,616	-14.5	423,686	-1.0	2,190,662	-7.6
May	5,551,388	1.6	1,808,156	2.7	344,754	-16.7	438,653	-1.7	2,591,563	-1.1
June	4,596,710	-8.7	1,352,584	-10.9	270,678	-16.9	394,456	-6.8	2,017,718	-11.0
July	4,570,411	8.9	1,305,259	3.5	264,556	-9.2	349,578	-10.9	1,919,393	-1.3
August	4,452,716	-1.4	1,258,881	-8.4	301,261	-7.8	335,482	-8.3	1,895,623	-8.3
September	4,487,201	2.9	1,209,940	-7.2	250,835	-18.5	359,903	2.5	1,820,678	-7.2
October	3,996,557	-5.7	1,076,616	-9.5	215,226	-35.4	389,239	12.1	1,681,081	-10.1
November	3,678,577	-7.3	1,092,537	3.4	180,705	-26.9	288,064	-8.6	1,561,306	-3.5
December	3,650,085	-17.2	945,611	-24.2	170,416	-26.1	305,384	8.2	1,421,411	-19.3
Year	50,493,308	-3.3	14,565,218	-6.2	2,988,274	-14.7	4,132,093	-0.9	21,685,587	-6.5
2004										
January	2,711,635	-7.8	714,925	-13.3	155,729	-12.9	183,723	-23.0	1,054,378	-15.1
February	3,005,467	-8.3	755,094	-16.2	171,197	-16.1	225,879	-11.1	1,152,171	-15.3
March	4,675,824	1.2	1,256,631	-6.4	275,102	-4.3	354,138	-0.2	1,885,871	-5.0
April	4,889,585	4.7	1,415,972	-2.2	324,034	1.4	431,751	1.9	2,171,757	-0.9
May	5,029,987	-9.4	1,606,953	-11.1	310,894	-9.8	416,381	-5.1	2,334,228	-9.9
June	4,812,540	4.7	1,350,675	-0.1	266,842	-1.4	393,117	-0.3	2,010,635	-0.4
July	4,257,660	-6.8	1,238,110	-5.1	236,014	-10.8	315,260	-9.8	1,789,384	-6.8
August	4,245,377	-4.7	1,275,856	1.3	214,269	-28.9	334,268	-0.4	1,824,394	-3.8
September	4,202,285	-6.3	1,111,777	-8.1	201,881	-19.5	357,748	-0.6	1,671,405	-8.2
October	4,009,986	0.3	1,079,295	0.2	204,766	-4.9	327,312	-15.9	1,611,373	-4.1
November	3,938,346	7.1	1,046,077	-4.3	186,617	3.3	301,390	4.6	1,534,084	-1.7
December	3,854,688	5.6	1,041,329	10.1	166,200	-2.5	261,449	-14.4	1,468,977	3.3
Year	49,633,380	-1.7	13,892,694	-4.6	2,713,545	-9.2	3,902,416	-5.6	20,508,657	-5.4
2005										
January ^p	2,685,306	-1.0	691,164	-3.3	119,763	-23.1	174,380	-5.1	985,307	-6.6
February										
March										
April										
May										
June										
July										
August										
September										
October										
November										
December										
Year										

1. Trucks include minivans, sport-utility vehicles, light and heavy trucks, vans and buses.

Note: Percentage change are year-over-year changes.

Table 2-2

Monthly sales of new motor vehicles, by type and origin, in dollars, 2003 to 2005

Period	Total new motor vehicles		Trucks ¹					
			North America		Overseas		Total	
	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change
	\$'000	%	\$'000	%	\$'000	%	\$'000	%
2003								
January	2,941,847	-13.8	1,467,829	-17.5	231,997	-2.8	1,699,826	-15.8
February	3,276,166	3.2	1,652,299	-0.9	264,219	26.6	1,916,518	2.1
March	4,619,716	2.6	2,296,628	3.0	338,607	32.7	2,635,235	6.1
April	4,671,934	-5.5	2,123,655	-7.3	357,617	25.6	2,481,272	-3.6
May	5,551,388	1.6	2,557,042	0.7	402,783	32.4	2,959,825	4.1
June	4,596,710	-8.7	2,236,697	-9.4	342,295	14.3	2,578,992	-6.8
July	4,570,411	8.9	2,274,577	15.8	376,441	31.4	2,651,017	17.8
August	4,452,716	-1.4	2,213,158	2.8	343,934	15.7	2,557,092	4.3
September	4,487,201	2.9	2,306,377	8.8	360,146	28.2	2,666,523	11.1
October	3,996,557	-5.7	1,946,666	-4.8	368,809	13.7	2,315,475	-2.3
November	3,678,577	-7.3	1,812,877	-11.0	304,393	-2.7	2,117,271	-9.9
December	3,650,085	-17.2	1,958,110	-16.3	270,563	-12.7	2,228,674	-15.9
Year	50,493,308	-3.3	24,845,915	-3.1	3,961,804	16.4	28,807,720	-0.8
2004								
January	2,711,635	-7.8	1,433,529	-2.3	223,728	-3.6	1,657,257	-2.5
February	3,005,467	-8.3	1,615,159	-2.2	238,137	-9.9	1,853,296	-3.3
March	4,675,824	1.2	2,469,121	7.5	320,831	-5.2	2,789,953	5.9
April	4,889,585	4.7	2,389,389	12.5	328,439	-8.2	2,717,827	9.5
May	5,029,987	-9.4	2,372,470	-7.2	323,288	-19.7	2,695,759	-8.9
June	4,812,540	4.7	2,473,893	10.6	328,012	-4.2	2,801,905	8.6
July	4,257,660	-6.8	2,132,569	-6.2	335,708	-10.8	2,468,276	-6.9
August	4,245,377	-4.7	2,059,566	-6.9	361,417	5.1	2,420,983	-5.3
September	4,202,285	-6.3	2,167,080	-6.0	363,800	1.0	2,530,880	-5.1
October	4,009,986	0.3	2,063,172	6.0	335,441	-9.0	2,398,613	3.6
November	3,938,346	7.1	2,078,297	14.6	325,964	7.1	2,404,261	13.6
December	3,854,688	5.6	2,041,248	4.2	344,462	27.3	2,385,711	7.0
Year	49,633,380	-1.7	25,295,493	1.8	3,829,227	-3.3	29,124,721	1.1
2005								
January P	2,685,306	-1.0	1,479,767	3.2	220,231	-1.6	1,699,999	2.6
February								
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								
Year								

1. Trucks include minivans, sport-utility vehicles, light and heavy trucks, vans and buses.
Note: Percentage change are year-over-year changes.

Table 3

Average monthly prices of passenger cars, by origin, 2003 to 2005

Period	North America		Japan		Other countries	
	Amount	Change	Amount	Change	Amount	Change
	\$	%	\$	%	\$	%
2003						
January	24,015	0.1	23,513	-3.2	30,026	1.1
February	23,889	1.6	23,910	-3.7	30,365	1.4
March	24,024	1.8	23,826	-3.5	30,983	-2.3
April	24,232	2.0	23,961	-1.4	30,870	0.4
May	24,147	1.6	24,093	2.3	30,636	1.9
June	24,229	0.5	24,246	1.1	30,116	-1.3
July	23,915	0.5	22,927	-5.1	28,493	1.1
August	23,773	-0.4	22,656	-5.0	28,523	3.2
September	23,991	0.8	23,161	-5.6	29,935	0.7
October	24,184	1.3	23,333	-4.8	33,894	14.1
November	24,467	2.5	23,413	-4.7	35,194	12.3
December	24,115	0.6	23,383	-2.2	33,172	3.2
Year	24,086	1.1	23,547	-2.8	30,873	2.8
2004						
January	23,712	-1.3	22,014	-6.4	31,050	3.4
February	23,838	-0.2	22,502	-5.9	33,488	10.3
March	23,811	-0.9	23,174	-2.7	32,478	4.8
April	23,890	-1.4	23,134	-3.5	32,309	4.7
May	23,905	-1.0	23,104	-4.1	32,916	7.4
June	24,062	-0.7	23,002	-5.1	31,439	4.4
July	23,954	0.2	23,317	1.7	29,294	2.8
August	23,750	-0.1	23,585	4.1	30,014	5.2
September	24,008	0.1	23,739	2.5	30,020	0.3
October	24,306	0.5	23,866	2.3	29,993	-11.5
November	24,221	-1.0	24,208	3.4	31,510	-10.5
December	24,255	0.6	24,409	4.4	33,382	0.6
Year	23,975	-0.5	23,307	-1.0	31,418	1.8
2005						
January P	24,177	2.0	22,934	4.2	30,412	-2.1
February						
March						
April						
May						
June						
July						
August						
September						
October						
November						
December						
Year						

Note: Percentage changes shown are year-to-year changes.

Table 4

Monthly market share of new passenger car sales (units), by origin, Canada, 2003 to 2005

Period	Total		Passenger cars					
			North America		Japan		Other countries	
	Units	Market share	Units	Market share	Units	Market share	Units	Market share
	No.	%	No.	%	No.	%	No.	%
2003								
January	49,890	100.0	34,345	68.8	7,602	15.2	7,943	15.9
February	54,638	100.0	37,734	69.1	8,533	15.6	8,371	15.3
March	79,385	100.0	55,863	70.4	12,065	15.2	11,457	14.4
April	86,793	100.0	59,729	68.8	13,339	15.4	13,725	15.8
May	103,507	100.0	74,880	72.3	14,309	13.8	14,318	13.8
June	80,086	100.0	55,824	69.7	11,164	13.9	13,098	16.4
July	78,388	100.0	54,580	69.6	11,539	14.7	12,269	15.7
August	78,013	100.0	52,954	67.9	13,297	17.0	11,762	15.1
September	73,286	100.0	50,433	68.8	10,830	14.8	12,023	16.4
October	65,226	100.0	44,518	68.3	9,224	14.1	11,484	17.6
November	60,556	100.0	44,653	73.7	7,718	12.7	8,185	13.5
December	55,707	100.0	39,213	70.4	7,288	13.1	9,206	16.5
Year	865,475	100.0	604,726	69.9	126,908	14.7	133,841	15.5
2004								
January	43,142	100.0	30,151	69.9	7,074	16.4	5,917	13.7
February	46,029	100.0	31,676	68.8	7,608	16.5	6,745	14.7
March	75,550	100.0	52,775	69.9	11,871	15.7	10,904	14.4
April	86,641	100.0	59,271	68.4	14,007	16.2	13,363	15.4
May	93,328	100.0	67,222	72.0	13,456	14.4	12,650	13.6
June	80,237	100.0	56,132	70.0	11,601	14.5	12,504	15.6
July	72,570	100.0	51,686	71.2	10,122	13.9	10,762	14.8
August	73,943	100.0	53,721	72.7	9,085	12.3	11,137	15.1
September	66,729	100.0	46,308	69.4	8,504	12.7	11,917	17.9
October	63,898	100.0	44,405	69.5	8,580	13.4	10,913	17.1
November	60,462	100.0	43,188	71.4	7,709	12.8	9,565	15.8
December	57,573	100.0	42,932	74.6	6,809	11.8	7,832	13.6
Year	820,102	100.0	579,467	70.7	116,426	14.2	124,209	15.1
2005								
January P	39,544	100.0	28,588	72.3	5,222	13.2	5,734	14.5
February								
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								
Year								

Table 5-1

Provincial sales of new motor vehicles, by type and origin, in units and dollars, 2003 to 2005, January

Type and origin of vehicles	Canada	Newfoundland and Labrador	Prince Edward Island	Nova Scotia	New Brunswick	Quebec
Total, new motor vehicles						
2003 (No.)	95,477	964	210	2,348	1,914	22,031
2004 (No.)	85,238	971	205	2,245	1,884	19,906
2005 (No.)	82,043	957	202	2,115	1,580	19,603
2005 / 2004 %	-3.7	-1.4	-1.5	-5.8	-16.1	-1.5
2003 (\$'000)	2,941,847	25,706	5,520	69,826	53,742	621,911
2004 (\$'000)	2,711,635	26,766	5,392	65,297	55,269	567,975
2005 (\$'000)	2,685,306	26,899	5,497	61,031	47,635	574,654
2005 / 2004 %	-1.0	0.5	1.9	-6.5	-13.8	1.2
Passenger cars, manufactured in North America						
2003 (No.)	34,345	309	78	881	728	8,272
2004 (No.)	30,151	330	96	879	781	7,331
2005 (No.)	28,588	361	79	909	610	7,566
2005 / 2004 %	-5.2	9.4	-17.7	3.4	-21.9	3.2
2003 (\$'000)	824,784	6,970	1,768	20,145	16,923	186,688
2004 (\$'000)	714,925	7,376	2,147	20,230	17,347	165,280
2005 (\$'000)	691,164	8,027	1,809	21,119	14,207	174,104
2005 / 2004 %	-3.3	8.8	-15.7	4.4	-18.1	5.3
Passenger cars, manufactured in Japan						
2003 (No.)	7,602	x	x	135	x	2,633
2004 (No.)	7,074	x	x	131	x	3,087
2005 (No.)	5,222	x	x	86	x	2,030
2005 / 2004 %	-26.2	x	x	-34.4	x	-34.2
2003 (\$'000)	178,744	x	x	2,954	x	55,609
2004 (\$'000)	155,729	x	x	2,919	x	60,835
2005 (\$'000)	119,763	x	x	1,858	x	39,916
2005 / 2004 %	-23.1	x	x	-36.3	x	-34.4
Passenger cars, manufactured in other countries						
2003 (No.)	7,943	x	x	166	x	2,974
2004 (No.)	5,917	x	x	122	x	2,218
2005 (No.)	5,734	x	x	105	x	2,006
2005 / 2004 %	-3.1	x	x	-13.9	x	-9.6
2003 (\$'000)	238,493	x	x	3,403	x	72,341
2004 (\$'000)	183,723	x	x	2,849	x	55,642
2005 (\$'000)	174,380	x	x	2,624	x	51,351
2005 / 2004 %	-5.1	x	x	-7.9	x	-7.7
Trucks ¹, manufactured in North America						
2003 (No.)	39,097	x	x	1,010	822	6,700
2004 (No.)	36,140	x	x	971	837	5,881
2005 (No.)	36,484	x	x	879	757	6,583
2005 / 2004 %	1.0	x	x	-9.5	-9.6	11.9
2003 (\$'000)	1,467,829	x	x	38,117	27,830	257,759
2004 (\$'000)	1,433,529	x	x	34,269	31,526	235,686
2005 (\$'000)	1,479,767	x	x	30,981	28,280	260,616
2005 / 2004 %	3.2	x	x	-9.6	-10.3	10.6

See footnotes at the end of the table.

Table 5-1 – continued

Provincial sales of new motor vehicles, by type and origin, in units and dollars, 2003 to 2005, January

Type and origin of vehicles	Canada	Newfoundland and Labrador	Prince Edward Island	Nova Scotia	New Brunswick	Quebec
Trucks ¹ , manufactured overseas						
2003 (No.)	6,490	x	x	156	119	1,452
2004 (No.)	5,956	x	x	142	68	1,389
2005 (No.)	6,015	x	x	136	67	1,418
2005 / 2004 %	1.0	x	x	-4.2	-1.5	2.1
2003 (\$'000)	231,997	x	x	5,206	3,828	49,513
2004 (\$'000)	223,728	x	x	5,030	2,236	50,533
2005 (\$'000)	220,231	x	x	4,449	2,096	48,667
2005 / 2004 %	-1.6	x	x	-11.6	-6.3	-3.7

1. Trucks include minivans, sport-utility vehicles, light and heavy trucks, vans and buses.

Table 5-2

Provincial sales of new motor vehicles, by type and origin, in units and dollars, 2003 to 2005, January

Type and origin of vehicles	Canada	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia ¹
Total, new motor vehicles						
2003 (No.)	95,477	37,490	2,696	2,446	12,550	12,828
2004 (No.)	85,238	33,402	2,403	2,026	11,302	10,894
2005 (No.)	82,043	31,707	2,236	1,793	11,651	10,199
2005 / 2004 %	-3.7	-5.1	-6.9	-11.5	3.1	-6.4
2003 (\$'000)	2,941,847	1,168,903	88,949	80,239	419,330	407,722
2004 (\$'000)	2,711,635	1,096,436	80,225	68,722	392,465	353,088
2005 (\$'000)	2,685,306	1,072,206	78,280	62,797	428,842	327,464
2005 / 2004 %	-1.0	-2.2	-2.4	-8.6	9.3	-7.3
Passenger cars, manufactured in North America						
2003 (No.)	34,345	14,000	912	694	3,804	4,667
2004 (No.)	30,151	12,132	857	660	3,348	3,737
2005 (No.)	28,588	11,074	706	465	3,348	3,470
2005 / 2004 %	-5.2	-8.7	-17.6	-29.5	0.0	-7.1
2003 (\$'000)	824,784	345,927	22,318	16,965	94,915	112,164
2004 (\$'000)	714,925	298,960	20,834	15,990	79,320	87,443
2005 (\$'000)	691,164	277,482	17,039	11,549	82,428	83,398
2005 / 2004 %	-3.3	-7.2	-18.2	-27.8	3.9	-4.6
Passenger cars, manufactured in Japan						
2003 (No.)	7,602	2,784	110	110	609	984
2004 (No.)	7,074	2,015	109	69	436	1,042
2005 (No.)	5,222	1,676	81	53	415	750
2005 / 2004 %	-26.2	-16.8	-25.7	-23.2	-4.8	-28.0
2003 (\$'000)	178,744	70,781	2,653	2,717	14,544	24,593
2004 (\$'000)	155,729	48,386	2,473	1,644	10,638	25,220
2005 (\$'000)	119,763	43,190	1,920	1,307	10,371	18,738
2005 / 2004 %	-23.1	-10.7	-22.4	-20.5	-2.5	-25.7
Passenger cars, manufactured in other countries						
2003 (No.)	7,943	2,802	135	121	507	1,025
2004 (No.)	5,917	2,183	77	39	341	766
2005 (No.)	5,734	2,119	85	57	460	745
2005 / 2004 %	-3.1	-2.9	10.4	46.2	34.9	-2.7
2003 (\$'000)	238,493	98,500	3,597	3,064	15,837	37,549
2004 (\$'000)	183,723	77,538	2,412	1,019	12,492	28,201
2005 (\$'000)	174,380	70,919	2,458	1,411	15,041	27,142
2005 / 2004 %	-5.1	-8.5	1.9	38.5	20.4	-3.8
Trucks², manufactured in North America						
2003 (No.)	39,097	15,175	1,429	1,383	7,008	5,067
2004 (No.)	36,140	14,589	1,232	1,163	6,568	4,377
2005 (No.)	36,484	14,333	1,245	1,105	6,696	4,397
2005 / 2004 %	1.0	-1.8	1.1	-5.0	1.9	0.5
2003 (\$'000)	1,467,829	554,445	56,256	52,677	271,362	193,259
2004 (\$'000)	1,433,529	577,207	49,818	46,744	266,575	174,305
2005 (\$'000)	1,479,767	585,235	52,932	44,630	293,714	166,358
2005 / 2004 %	3.2	1.4	6.3	-4.5	10.2	-4.6
Trucks², manufactured overseas						
2003 (No.)	6,490	2,729	110	138	622	1,085
2004 (No.)	5,956	2,483	128	95	609	972
2005 (No.)	6,015	2,505	119	113	732	837
2005 / 2004 %	1.0	0.9	-7.0	18.9	20.2	-13.9
2003 (\$'000)	231,997	99,250	4,125	4,815	22,672	40,156
2004 (\$'000)	223,728	94,345	4,688	3,324	23,439	37,919
2005 (\$'000)	220,231	95,380	3,931	3,900	27,288	31,828
2005 / 2004 %	-1.6	1.1	-16.1	17.3	16.4	-16.1

1. For reasons of confidentiality, data for the Yukon, the Northwest Territories and Nunavut have been included with the data for British Columbia.

2. Trucks include minivans, sport-utility vehicles, light and heavy trucks, vans and buses.

Table 6-1

Year to date provincial sales of new motor vehicles, by type and origin, in units, January, 2003 to 2005

Province	Total new motor vehicles		Passenger cars							
			North America		Japan		Other countries		Total	
	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change
	No.	%	No.	%	No.	%	No.	%	No.	%
2003										
Newfoundland and Labrador	964	-26.0	309	-40.1	x	x	x	x	486	-32.0
Prince Edward Island	210	-27.1	78	-31.0	x	x	x	x	106	-31.6
Nova Scotia	2,348	-15.7	881	-27.4	135	12.5	166	3.8	1,182	-20.9
New Brunswick	1,914	-21.5	728	-19.5	x	x	x	x	973	-15.2
Quebec	22,031	-10.2	8,272	-15.5	2,633	3.4	2,974	15.4	13,879	-6.9
Ontario	37,490	-18.8	14,000	-22.4	2,784	5.9	2,802	1.5	19,586	-16.4
Manitoba	2,696	-19.3	912	-18.6	110	-3.5	135	25.0	1,157	-13.8
Saskatchewan	2,446	-14.7	694	-21.1	110	34.1	121	37.5	925	-11.9
Alberta	12,550	-14.3	3,804	-14.7	609	27.7	507	20.4	4,920	-8.2
British Columbia ¹	12,828	-6.6	4,667	-2.3	984	1.4	1,025	12.1	6,676	0.2
Canada	95,477	-14.8	34,345	-17.9	7,602	6.3	7,943	8.9	49,890	-11.3
2004										
Newfoundland and Labrador	971	0.7	330	6.8	x	x	x	x	470	-3.3
Prince Edward Island	205	-2.4	96	23.1	x	x	x	x	114	7.5
Nova Scotia	2,245	-4.4	879	-0.2	131	-3.0	122	-26.5	1,132	-4.2
New Brunswick	1,884	-1.6	781	7.3	x	x	x	x	979	0.6
Quebec	19,906	-9.6	7,331	-11.4	3,087	17.2	2,218	-25.4	12,636	-9.0
Ontario	33,402	-10.9	12,132	-13.3	2,015	-27.6	2,183	-22.1	16,330	-16.6
Manitoba	2,403	-10.9	857	-6.0	109	-0.9	77	-43.0	1,043	-9.9
Saskatchewan	2,026	-17.2	660	-4.9	69	-37.3	39	-67.8	768	-17.0
Alberta	11,302	-9.9	3,348	-12.0	436	-28.4	341	-32.7	4,125	-16.2
British Columbia ¹	10,894	-15.1	3,737	-19.9	1,042	5.9	766	-25.3	5,545	-16.9
Canada	85,238	-10.7	30,151	-12.2	7,074	-6.9	5,917	-25.5	43,142	-13.5
2005										
Newfoundland and Labrador	957	-1.4	361	9.4	x	x	x	x	474	0.9
Prince Edward Island	202	-1.5	79	-17.7	x	x	x	x	108	-5.3
Nova Scotia	2,115	-5.8	909	3.4	86	-34.4	105	-13.9	1,100	-2.8
New Brunswick	1,580	-16.1	610	-21.9	x	x	x	x	756	-22.8
Quebec	19,603	-1.5	7,566	3.2	2,030	-34.2	2,006	-9.6	11,602	-8.2
Ontario	31,707	-5.1	11,074	-8.7	1,676	-16.8	2,119	-2.9	14,869	-8.9
Manitoba	2,236	-6.9	706	-17.6	81	-25.7	85	10.4	872	-16.4
Saskatchewan	1,793	-11.5	465	-29.5	53	-23.2	57	46.2	575	-25.1
Alberta	11,651	3.1	3,348	0.0	415	-4.8	460	34.9	4,223	2.4
British Columbia ¹	10,199	-6.4	3,470	-7.1	750	-28.0	745	-2.7	4,965	-10.5
Canada	82,043	-3.7	28,588	-5.2	5,222	-26.2	5,734	-3.1	39,544	-8.3

1. For reasons of confidentiality, data for the Yukon, the Northwest Territories and Nunavut have been included with the data for British Columbia.

Note: Percentage changes shown are year-to-year changes.

Table 6-2

Year to date provincial sales of new motor vehicles, by type and origin, in units, January, 2003 to 2005

Province	Total new motor vehicles		Trucks ²					
			North America		Overseas		Total	
	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change
	No.	%	No.	%	No.	%	No.	%
2003								
Newfoundland and Labrador	964	-26.0	x	x	x	x	478	-18.7
Prince Edward Island	210	-27.1	x	x	x	x	104	-21.8
Nova Scotia	2,348	-15.7	1,010	-9.7	156	-10.3	1,166	-9.8
New Brunswick	1,914	-21.5	822	-30.9	119	15.5	941	-27.2
Quebec	22,031	-10.2	6,700	-16.1	1,452	-10.6	8,152	-15.1
Ontario	37,490	-18.8	15,175	-23.5	2,729	-6.6	17,904	-21.3
Manitoba	2,696	-19.3	1,429	-23.8	110	-9.8	1,539	-22.9
Saskatchewan	2,446	-14.7	1,383	-18.9	138	23.2	1,521	-16.3
Alberta	12,550	-14.3	7,008	-18.8	622	-5.2	7,630	-17.8
British Columbia ¹	12,828	-6.6	5,067	-13.4	1,085	-11.4	6,152	-13.1
Canada	95,477	-14.8	39,097	-19.9	6,490	-7.7	45,587	-18.4
2004								
Newfoundland and Labrador	971	0.7	x	x	x	x	501	4.8
Prince Edward Island	205	-2.4	x	x	x	x	91	-12.5
Nova Scotia	2,245	-4.4	971	-3.9	142	-9.0	1,113	-4.5
New Brunswick	1,884	-1.6	837	1.8	68	-42.9	905	-3.8
Quebec	19,906	-9.6	5,881	-12.2	1,389	-4.3	7,270	-10.8
Ontario	33,402	-10.9	14,589	-3.9	2,483	-9.0	17,072	-4.6
Manitoba	2,403	-10.9	1,232	-13.8	128	16.4	1,360	-11.6
Saskatchewan	2,026	-17.2	1,163	-15.9	95	-31.2	1,258	-17.3
Alberta	11,302	-9.9	6,568	-6.3	609	-2.1	7,177	-5.9
British Columbia ¹	10,894	-15.1	4,377	-13.6	972	-10.4	5,349	-13.1
Canada	85,238	-10.7	36,140	-7.6	5,956	-8.2	42,096	-7.7
2005								
Newfoundland and Labrador	957	-1.4	x	x	x	x	483	-3.6
Prince Edward Island	202	-1.5	x	x	x	x	94	3.3
Nova Scotia	2,115	-5.8	879	-9.5	136	-4.2	1,015	-8.8
New Brunswick	1,580	-16.1	757	-9.6	67	-1.5	824	-9.0
Quebec	19,603	-1.5	6,583	11.9	1,418	2.1	8,001	10.1
Ontario	31,707	-5.1	14,333	-1.8	2,505	0.9	16,838	-1.4
Manitoba	2,236	-6.9	1,245	1.1	119	-7.0	1,364	0.3
Saskatchewan	1,793	-11.5	1,105	-5.0	113	18.9	1,218	-3.2
Alberta	11,651	3.1	6,696	1.9	732	20.2	7,428	3.5
British Columbia ¹	10,199	-6.4	4,397	0.5	837	-13.9	5,234	-2.1
Canada	82,043	-3.7	36,484	1.0	6,015	1.0	42,499	1.0

1. For reasons of confidentiality, data for the Yukon, the Northwest Territories and Nunavut have been included with the data for British Columbia.

2. Trucks include minivans, sport-utility vehicles, light and heavy trucks, vans and buses.

Note: Percentage changes shown are year-to-year changes.

Table 7-1

Year to date provincial sales of new motor vehicles, by type and origin, in dollars, January, 2003 to 2005

Province	Total new motor vehicles		Passenger cars							
			North America		Japan		Other countries		Total	
	Sales	Year/year change	Sales	Year/year change	Sales	Year/year change	Sales	Year/year change	Sales	Year/year change
	'000\$	%	'000\$	%	'000\$	%	'000\$	%	'000\$	%
2003										
Newfoundland and Labrador	25,706	-24.6	6,970	-39.9	x	x	x	x	10,391	-33.1
Prince Edward Island	5,520	-30.7	1,768	-31.6	x	x	x	x	2,280	-38.2
Nova Scotia	69,826	-7.9	20,145	-26.7	2,954	9.8	3,403	-12.1	26,503	-22.2
New Brunswick	53,742	-22.7	16,923	-19.1	x	x	x	x	22,084	-15.6
Quebec	621,911	-8.6	186,688	-14.7	55,609	4.1	72,341	15.0	314,639	-6.1
Ontario	1,168,903	-17.7	345,927	-21.7	70,781	1.6	98,500	6.3	515,208	-14.8
Manitoba	88,949	-21.2	22,318	-22.3	2,653	-3.7	3,597	20.4	28,567	-17.1
Saskatchewan	80,239	-14.2	16,965	-25.5	2,717	20.6	3,064	39.1	22,747	-16.5
Alberta	419,330	-13.7	94,915	-18.5	14,544	11.4	15,837	12.1	125,297	-12.8
British Columbia ¹	407,722	-5.7	112,164	0.2	24,593	-2.6	37,549	15.7	174,307	2.8
Canada	2,941,847	-13.8	824,784	-17.8	178,744	2.8	238,493	10.0	1,242,022	-10.9
2004										
Newfoundland and Labrador	26,766	4.1	7,376	5.8	x	x	x	x	10,090	-2.9
Prince Edward Island	5,392	-2.3	2,147	21.4	x	x	x	x	2,455	7.7
Nova Scotia	65,297	-6.5	20,230	0.4	2,919	-1.2	2,849	-16.3	25,998	-1.9
New Brunswick	55,269	2.8	17,347	2.5	x	x	x	x	21,507	-2.6
Quebec	567,975	-8.7	165,280	-11.5	60,835	9.4	55,642	-23.1	281,757	-10.5
Ontario	1,096,436	-6.2	298,960	-13.6	48,386	-31.6	77,538	-21.3	424,884	-17.5
Manitoba	80,225	-9.8	20,834	-6.6	2,473	-6.8	2,412	-32.9	25,719	-10.0
Saskatchewan	68,722	-14.4	15,990	-5.7	1,644	-39.5	1,019	-66.7	18,653	-18.0
Alberta	392,465	-6.4	79,320	-16.4	10,638	-26.9	12,492	-21.1	102,451	-18.2
British Columbia ¹	353,088	-13.4	87,443	-22.0	25,220	2.5	28,201	-24.9	140,864	-19.2
Canada	2,711,635	-7.8	714,925	-13.3	155,729	-12.9	183,723	-23.0	1,054,378	-15.1
2005										
Newfoundland and Labrador	26,899	0.5	8,027	8.8	x	x	x	x	10,326	2.3
Prince Edward Island	5,497	1.9	1,809	-15.7	x	x	x	x	2,359	-3.9
Nova Scotia	61,031	-6.5	21,119	4.4	1,858	-36.3	2,624	-7.9	25,601	-1.5
New Brunswick	47,635	-13.8	14,207	-18.1	x	x	x	x	17,259	-19.8
Quebec	574,654	1.2	174,104	5.3	39,916	-34.4	51,351	-7.7	265,370	-5.8
Ontario	1,072,206	-2.2	277,482	-7.2	43,190	-10.7	70,919	-8.5	391,591	-7.8
Manitoba	78,280	-2.4	17,039	-18.2	1,920	-22.4	2,458	1.9	21,417	-16.7
Saskatchewan	62,797	-8.6	11,549	-27.8	1,307	-20.5	1,411	38.5	14,266	-23.5
Alberta	428,842	9.3	82,428	3.9	10,371	-2.5	15,041	20.4	107,840	5.3
British Columbia ¹	327,464	-7.3	83,398	-4.6	18,738	-25.7	27,142	-3.8	129,278	-8.2
Canada	2,685,306	-1.0	691,164	-3.3	119,763	-23.1	174,380	-5.1	985,307	-6.6

1. For reasons of confidentiality, data for the Yukon, the Northwest Territories and Nunavut have been included with the data for British Columbia.

Note: Percentage changes shown are year-over-year changes.

Table 7-2

Year to date provincial sales of new motor vehicles, by type and origin, in dollars, January, 2003 to 2005

Province	Total new motor vehicles		Trucks ²					
	Sales	Year/year change	North America		Overseas		Total	
			Sales	Year/year change	Sales	Year/year change	Sales	Year/year change
	'000\$	%	'000\$	%	'000\$	%	'000\$	%
2003								
Newfoundland and Labrador	25,706	-24.6	x	x	x	x	15,315	-17.4
Prince Edward Island	5,520	-30.7	x	x	x	x	3,241	-24.1
Nova Scotia	69,826	-7.9	38,117	4.5	5,206	-1.8	43,323	3.7
New Brunswick	53,742	-22.7	27,830	-30.6	3,828	17.4	31,658	-27.0
Quebec	621,911	-8.6	257,759	-12.0	49,513	-5.4	307,272	-11.0
Ontario	1,168,903	-17.7	554,445	-22.3	99,250	-2.1	653,695	-19.8
Manitoba	88,949	-21.2	56,256	-24.4	4,125	4.7	60,381	-23.0
Saskatchewan	80,239	-14.2	52,677	-16.0	4,815	35.1	57,493	-13.2
Alberta	419,330	-13.7	271,362	-15.1	22,672	0.1	294,034	-14.1
British Columbia ¹	407,722	-5.7	193,259	-11.8	40,156	-7.6	233,415	-11.1
Canada	2,941,847	-13.8	1,467,829	-17.5	231,997	-2.8	1,699,826	-15.8
2004								
Newfoundland and Labrador	26,766	4.1	x	x	x	x	16,676	8.9
Prince Edward Island	5,392	-2.3	x	x	x	x	2,937	-9.4
Nova Scotia	65,297	-6.5	34,269	-10.1	5,030	-3.4	39,299	-9.3
New Brunswick	55,269	2.8	31,526	13.3	2,236	-41.6	33,762	6.6
Quebec	567,975	-8.7	235,686	-8.6	50,533	2.1	286,218	-6.9
Ontario	1,096,436	-6.2	577,207	4.1	94,345	-4.9	671,552	2.7
Manitoba	80,225	-9.8	49,818	-11.4	4,688	13.6	54,506	-9.7
Saskatchewan	68,722	-14.4	46,744	-11.3	3,324	-31.0	50,068	-12.9
Alberta	392,465	-6.4	266,575	-1.8	23,439	3.4	290,014	-1.4
British Columbia ¹	353,088	-13.4	174,305	-9.8	37,919	-5.6	212,224	-9.1
Canada	2,711,635	-7.8	1,433,529	-2.3	223,728	-3.6	1,657,257	-2.5
2005								
Newfoundland and Labrador	26,899	0.5	x	x	x	x	16,574	-0.6
Prince Edward Island	5,497	1.9	x	x	x	x	3,138	6.8
Nova Scotia	61,031	-6.5	30,981	-9.6	4,449	-11.6	35,430	-9.8
New Brunswick	47,635	-13.8	28,280	-10.3	2,096	-6.3	30,376	-10.0
Quebec	574,654	1.2	260,616	10.6	48,667	-3.7	309,284	8.1
Ontario	1,072,206	-2.2	585,235	1.4	95,380	1.1	680,615	1.3
Manitoba	78,280	-2.4	52,932	6.3	3,931	-16.1	56,863	4.3
Saskatchewan	62,797	-8.6	44,630	-4.5	3,900	17.3	48,530	-3.1
Alberta	428,842	9.3	293,714	10.2	27,288	16.4	321,002	10.7
British Columbia ¹	327,464	-7.3	166,358	-4.6	31,828	-16.1	198,186	-6.6
Canada	2,685,306	-1.0	1,479,767	3.2	220,231	-1.6	1,699,999	2.6

1. For reasons of confidentiality, data for the Yukon, the Northwest Territories and Nunavut have been included with the data for British Columbia.

2. Trucks include minivans, sport-utility vehicles, light and heavy trucks, vans and buses.

Note: Percentage changes shown are year-over-year changes.

Table 8

Annual sales of new motor vehicles, by type and origin, in units and dollars, Canada, 1982 to 2004

Year	Total	Passenger cars				Trucks ¹		
		Total	North America	Japan	Other countries	Total	North America	Overseas
No.								
1982	920,902	713,481	489,435	178,174	45,872	207,421	166,986	40,435
1983	1,081,088	843,318	625,088	176,525	41,705	237,770	192,609	45,161
1984	1,283,502	971,210	724,932	171,204	75,074	312,292	273,604	38,688
1985	1,530,410	1,137,216	794,965	199,221	143,030	393,194	344,871	48,323
1986	1,515,920	1,095,313	761,169	203,304	130,840	420,607	368,423	52,184
1987	1,533,637	1,065,093	700,930	243,288	120,875	468,544	417,189	51,355
1988	1,565,501	1,056,310	724,733	243,835	87,742	509,191	459,777	49,414
1989	1,483,875	988,134	675,340	239,548	73,246	495,741	422,398	73,343
1990	1,317,869	884,564	580,397	239,603	64,564	433,305	361,403	71,902
1991	1,287,790	873,184	573,297	237,701	62,186	414,606	347,671	66,935
1992	1,227,419	798,023	503,460	236,675	57,888	429,396	370,422	58,974
1993	1,192,934	739,049	493,759	196,310	48,980	453,885	402,112	51,773
1994	1,260,056	748,666	573,361	129,547	45,759	511,390	475,444	35,946
1995	1,166,535	670,190	553,265	71,493	45,432	496,345	469,590	26,755
1996	1,204,557	660,769	572,581	47,901	40,287	543,788	517,738	26,050
1997	1,424,380	738,550	629,488	66,297	42,765	685,830	628,214	57,616
1998	1,428,932	740,809	590,667	98,275	51,867	688,123	627,256	60,867
1999	1,542,041	806,450	625,292	103,016	78,142	735,591	672,444	63,147
2000	1,587,561	849,171	640,856	106,937	101,378	738,390	669,492	68,898
2001	1,597,964	868,633	619,810	122,998	125,825	729,331	647,987	81,344
2002	1,733,318	934,704	651,305	144,596	138,803	798,614	698,870	99,744
2003	1,626,468	865,475	604,726	126,908	133,841	760,993	654,136	106,857
2004	1,575,242	820,102	579,467	116,426	124,209	755,140	651,367	103,773
\$'000								
1982	9,823,971	7,037,564	4,856,340	1,551,269	629,955	2,786,407	2,423,014	363,393
1983	12,196,326	9,041,376	6,700,490	1,688,571	652,315	3,154,950	2,728,842	426,108
1984	15,679,760	11,138,931	8,176,591	1,928,031	1,034,309	4,540,829	4,136,482	404,347
1985	19,890,119	13,707,637	9,545,156	2,325,922	1,836,559	6,182,482	5,641,518	540,964
1986	21,841,550	14,669,730	9,856,684	2,811,893	2,001,153	7,171,820	6,441,827	729,993
1987	24,471,752	15,748,410	10,031,338	3,567,223	2,149,849	8,723,342	7,930,138	793,204
1988	26,865,327	16,709,476	11,080,866	3,784,902	1,843,708	10,155,851	9,369,528	786,323
1989	26,959,378	16,541,801	11,034,684	3,887,341	1,619,774	10,417,577	9,059,482	1,358,095
1990	24,888,751	15,245,831	9,784,293	4,015,958	1,445,580	9,642,918	8,210,502	1,432,416
1991	22,855,626	14,103,545	9,038,584	3,789,001	1,275,960	8,752,081	7,503,659	1,248,422
1992	23,484,453	13,691,747	8,450,515	4,053,784	1,187,448	9,792,706	8,613,980	1,178,726
1993	24,630,368	13,278,183	8,620,651	3,560,912	1,096,620	11,352,185	10,227,081	1,125,104
1994	27,893,795	14,182,894	10,595,001	2,346,168	1,241,727	13,710,902	12,846,447	864,453
1995	28,168,806	13,882,004	11,070,368	1,492,451	1,319,184	14,286,804	13,544,980	741,824
1996	31,485,777	14,510,882	12,062,092	1,118,289	1,330,501	16,974,894	16,115,584	859,309
1997	38,986,224	16,836,615	13,809,161	1,519,604	1,507,852	22,149,610	20,341,263	1,808,346
1998	40,255,777	17,054,244	13,101,703	2,110,330	1,842,211	23,201,534	21,165,239	2,036,296
1999	45,317,914	19,017,278	14,138,902	2,246,522	2,631,853	26,300,638	24,055,653	2,244,986
2000	46,930,514	20,790,660	15,089,665	2,431,251	3,269,743	26,139,852	23,745,933	2,393,922
2001	46,886,252	21,168,628	14,575,745	2,882,386	3,710,497	25,717,623	22,958,458	2,759,162
2002	52,227,499	23,191,483	15,521,295	3,501,294	4,168,898	29,036,014	25,633,136	3,402,877
2003	50,493,308	21,685,587	14,565,218	2,988,274	4,132,093	28,807,720	24,845,915	3,961,804
2004	49,633,380	20,508,657	13,892,694	2,713,545	3,902,416	29,124,721	25,295,493	3,829,227

1. Trucks include minivans, sport-utility vehicles, light and heavy trucks, vans and buses.

Table 9

Canada, monthly sales of new motor vehicles, in units, by type and origin, seasonally adjusted, 2003 to 2005

Period	Total new motor vehicles		Passenger cars				Trucks ¹	
	Units	Month/month change	North America		Overseas		Total	
			Units	Month/month change	Units	Month/month change	Units	Month/month change
	No.	%	No.	%	No.	%	No.	%
2003								
January	129,208	-13.9	47,653	-16.2	24,563	0.7	56,991	-17.3
February	145,689	12.8	54,791	15.0	24,561	0.0	66,337	16.4
March	139,488	-4.3	52,064	-5.0	23,289	-5.2	64,135	-3.3
April	134,081	-3.9	50,318	-3.4	21,558	-7.4	62,205	-3.0
May	143,104	6.7	54,128	7.6	21,404	-0.7	67,572	8.6
June	130,162	-9.0	49,137	-9.2	21,040	-1.7	59,985	-11.2
July	143,837	10.5	52,744	7.3	21,048	0.0	70,046	16.8
August	142,324	-1.1	52,442	-0.6	21,714	3.2	68,169	-2.7
September	137,324	-3.5	49,574	-5.5	20,809	-4.2	66,942	-1.8
October	134,272	-2.2	49,369	-0.4	20,310	-2.4	64,594	-3.5
November	129,341	-3.7	49,376	0.0	19,631	-3.3	60,334	-6.6
December	117,636	-9.0	43,130	-12.6	20,823	6.1	53,684	-11.0
2004								
January	119,262	1.4	44,124	2.3	20,605	-1.0	54,533	1.6
February	129,477	8.6	46,370	5.1	20,479	-0.6	62,628	14.8
March	133,727	3.3	47,370	2.2	20,916	2.1	65,440	4.5
April	137,101	2.5	49,624	4.8	21,047	0.6	66,430	1.5
May	132,778	-3.2	49,686	0.1	20,410	-3.0	62,682	-5.6
June	129,722	-2.3	47,657	-4.1	19,688	-3.5	62,378	-0.5
July	133,142	2.6	50,230	5.4	19,176	-2.6	63,736	2.2
August	131,343	-1.4	50,895	1.3	17,794	-7.2	62,654	-1.7
September	127,163	-3.2	45,593	-10.4	19,213	8.0	62,357	-0.5
October	136,491	7.3	50,381	10.5	20,625	7.3	65,485	5.0
November	131,296	-3.8	47,220	-6.3	20,030	-2.9	64,046	-2.2
December	125,974	-4.1	47,218	0.0	18,715	-6.6	60,040	-6.3
2005								
January	124,065	-1.5	46,021	-2.5	18,865	0.8	59,179	-1.4
February								
March								
April								
May								
June								
July								
August								
September								
October								
November								
December								

1. Trucks include minivans, sport-utility vehicles, light and heavy trucks, vans and buses.

Note: Percentage changes shown are month-to-month changes.

Table 10-1

Monthly sales of new motor vehicles, in units, by province, seasonally adjusted, 2003 to 2005

Period	Canada	Newfoundland and Labrador	Prince Edward Island	Nova Scotia	New Brunswick	Quebec
2003						
January	129,208	1,665	327	3,530	2,885	33,282
February	145,689	2,130	419	3,992	3,394	36,927
March	139,488	2,038	405	3,722	3,124	36,068
April	134,081	2,077	381	3,750	3,008	34,980
May	143,104	2,109	429	3,950	3,338	36,897
June	130,162	2,151	357	3,720	3,185	34,272
July	143,837	2,243	414	4,436	3,583	36,638
August	142,324	2,422	454	4,007	3,268	37,551
September	137,324	2,106	397	3,630	3,110	35,793
October	134,272	2,122	427	4,005	3,027	34,435
November	129,341	2,101	377	3,858	2,869	33,565
December	117,636	2,264	343	3,760	2,619	29,777
2004						
January	119,262	1,798	336	3,530	2,842	31,350
February	129,477	1,812	380	3,315	2,908	33,346
March	133,727	1,833	373	3,876	2,857	35,532
April	137,101	1,872	460	3,838	2,925	35,666
May	132,778	1,979	382	3,843	2,686	34,077
June	129,722	1,820	376	4,027	2,754	33,887
July	133,142	1,947	398	3,734	2,961	34,556
August	131,343	2,017	386	3,760	2,994	32,881
September	127,163	1,968	413	3,746	2,927	32,420
October	136,491	2,315	407	4,019	3,269	34,024
November	131,296	1,912	358	3,612	2,742	34,109
December	125,974	1,830	400	3,581	2,721	32,034
2005						
January	124,065	1,858	365	3,641	2,526	33,259
February						
March						
April						
May						
June						
July						
August						
September						
October						
November						
December						

Table 10-2

Monthly sales of new motor vehicles, in units, by province, seasonally adjusted, 2003 to 2005

Period	Canada	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia and the Territories ¹
2003						
January	129,208	49,445	3,464	3,056	16,111	15,444
February	145,689	58,354	3,980	3,585	17,109	15,800
March	139,488	55,910	3,895	3,535	16,271	14,520
April	134,081	52,876	3,871	3,139	15,644	14,353
May	143,104	56,881	4,083	3,501	16,929	14,988
June	130,162	50,338	3,974	3,205	15,598	13,361
July	143,837	54,516	4,150	3,931	17,937	15,989
August	142,324	53,245	4,008	3,880	17,163	16,326
September	137,324	53,292	3,857	3,507	15,994	15,638
October	134,272	51,669	3,775	3,492	16,135	15,186
November	129,341	48,772	3,660	3,110	15,867	15,161
December	117,636	44,475	3,345	3,203	13,692	14,158
2004						
January	119,262	45,292	3,377	2,653	14,693	13,391
February	129,477	50,453	3,803	3,432	16,318	13,711
March	133,727	50,905	3,817	3,225	16,075	15,233
April	137,101	53,268	4,184	3,343	16,213	15,332
May	132,778	51,410	3,824	3,192	16,213	15,172
June	129,722	49,049	3,868	3,175	15,705	15,062
July	133,142	51,056	3,754	3,265	16,273	15,197
August	131,343	50,354	3,791	3,428	16,519	15,211
September	127,163	47,402	3,743	3,071	16,257	15,216
October	136,491	51,987	3,830	3,455	17,413	15,772
November	131,296	49,407	3,618	3,282	17,006	15,250
December	125,974	47,598	3,576	2,988	16,217	15,031
2005						
January	124,065	46,507	3,497	2,588	16,321	13,503
February						
March						
April						
May						
June						
July						
August						
September						
October						
November						
December						

1. For reasons of confidentiality, data for the Yukon, the Northwest Territories and Nunavut have been included with the data for British Columbia.

Definitions

Trucks

Trucks include light and heavy trucks, minivans, sport utility vehicles, vans, coaches and buses, regardless of their intended use.

Passenger car

The term passenger car refers to all vehicles whose primary function is to carry passengers, excluding those vehicles classified as a commercial vehicle (see definition above). Passenger cars also include cars used for commercial purposes, i.e. taxis, auto rentals and other car fleets.

Country of origin

New motor vehicles fall into two categories defined on the basis of origin: those manufactured in North America and those manufactured overseas. The latter are imported in a fully assembled state from countries other than the United States or Mexico. All passenger cars and commercial vehicles assembled in Canada, Mexico and the United States and sold in Canada classified are as North American manufactured vehicles.

Motor vehicle sales - units

The number of new motor vehicles sold in Canada.

Motor vehicle sales - dollars

Net sales refers to the selling price to the consumer, i.e., manufacturer's invoice price plus estimated dealer's markup, including charges for standard and optional accessories. Sales taxes are excluded.

Average price of passenger cars

The average price is obtained by dividing the total dollar sales by the number of units sold. Therefore, changes in the average price reflect variations in the models sold as well as price changes. For example, an increase in the average price for passenger cars may reflect both a shift to more expensive models as well as price increases.

Appendix I

Scope of the survey

The interest in and need for detailed statistics on the automobile industry arose years ago, when the industry began playing a prominent role in the Canadian economy. For over 50 years, Statistics Canada has been collecting and disseminating statistical information on the retail sales¹ of new motor vehicles. Not only are these statistics required to produce estimates of Canadian consumer spending for the national accounts and the gross domestic product, but they have also served and continue to serve as one of the most important, most often requested indicators of the health of Canada's economy.²

However, estimates of the total retail sales volume of new motor vehicles were not sufficient to meet the incessant demand for more information. There came an increasing need for data on the characteristics of the fleet of new vehicles sold at retail, either to learn more about the preferences of Canadian consumers or to assess the penetration of the Canadian market by major foreign manufacturers. Statistics on new motor vehicle sales were expanded in the early 1970s to provide separate figures for Japanese vehicle sales.

The statistics in this report cover exclusively retail sales of new motor vehicles within Canada's borders. Data are derived from a postal survey (a census - see the methodology section at the end of the report for more details).

Other statistics connected with the automobile industry (sales of new and used car dealers, auto parts and accessories stores and so on) are available on the monthly Retail Trade survey (Catalogue No. 63-005). For further information, please contact the Retail Commodity Section, Distributive Trades Division, Statistics Canada, Ottawa, K1A 0T6, (Telephone: 613-951-3549 or toll free at 1-877-421-3067).

Data quality and methodology

This survey is a census of all motor vehicle manufacturers and importers known to be active in Canada.

The value of sales is reported at selling price to consumer (i.e. the manufacturer's invoice price plus estimated dealer's markup, charges for standard equipment and options, less provincial sales tax and federal goods and services tax (G.S.T.) and harmonized sales tax (H.S.T.)).

The response rate for this survey is generally 100%. Minimal estimation is required so there is little bias resulting from non-response introduced in these data.

All attempts have been made to minimize the non-sampling errors: the questionnaires used in the survey have been carefully designed to minimize different interpretations; detailed acceptance testing has been carried out for the different stages of editing and processing.

Data confidentiality

Statistics Canada is prohibited by law from publishing any statistics which would divulge information relating to any identifiable business without the previous consent in writing of that business.³ The disclosure of data likely to reveal specific information on the activity of a particular company is systematically and rigorously controlled and regulated

1. According to the 1980 Standard Industrial Classification Manual, "establishments included in retail trade are those primarily engaged in retail dealing, i.e., buying commodities for resale to the general public for personal or household consumption..."

2. The new motor vehicle sales series is one of ten statistical series making up the leading indicator developed by Statistics Canada for current economic analysis purposes.

3. See Section 17 of the Statistics Act (Chapter 5-19), entitled «Secrecy».

to prevent the publication or disclosure of any information deemed confidential. The rules regarding confidentiality are therefore applied in such a way that no data are shown for cells (or statistical units). If information is withheld for reasons of confidentiality an "X" will appear in the appropriate cell of this publication.

Another way of preserving data confidentiality without having to enter an "X" is to combine (consolidate) the information **from selected regions** (or selected cells) for the same item. The data in question can be aggregated and published in a less detailed, but still confidential, form. For example, the data for the Northwest Territories, the Yukon and Nunavut are included with the British Columbia data.

Seasonal adjustment

Time series contain the elements essential to the description, explanation and forecasting of the behaviour of an economic phenomenon: "They are statistical records of the evolution of economic processes through time."⁴ In using time series to observe economic activity, economists and statisticians have identified four characteristic behavioural components: the long-term movement or trend, the cycle, the seasonal (variations) and the irregular (fluctuations). These movements are caused by various economic, natural or institutional factors. The **seasonal variations** occur periodically on a more or less regular basis over the course of the year as a result of seasonal changes in weather, statutory holidays and other events which occur at fairly regular intervals and thus have a major impact on the rate of economic activity.

In the interest of accurately interpreting the fundamental evolution of an economic phenomenon and producing forecasts of superior quality, Statistics Canada uses the X-11-ARIMA seasonal adjustment method⁵ to seasonally adjust its time series. The ARIMA part of this method minimizes the impact of seasonal variations on the series and essentially consists of adding one year of estimated data onto each end of the original series before it is seasonally adjusted per se. The estimated data are derived from forecasts and back casts using ARIMA (Autoregressive Integrated Moving Average) models of the Box-Jenkins type.

The X-11 part of the X-11-ARIMA program uses primarily the ratio-to-moving average method to smooth the modified series and obtain a preliminary estimate of the trend-cycle, to calculate the ratios of the original series (fitted) to the estimates of the trend-cycle and to estimate the seasonal factors from these ratios. The final seasonal factors are produced only after these operations have been repeated several times. These procedures, used to determine the seasonal factors necessary to calculate the final seasonally adjusted data, are, since February 1983, executed every month instead of once a year. This permits us to update each month, the reference series from which we derive the final estimations of the seasonal factors employing the most current data available.

While seasonal adjustment permits a better understanding of the underlying trend-cycle of a series, the seasonally-adjusted series still contains an irregular component. Slight month-to-month variations in the seasonally adjusted series may be simple irregular movements; to get a better idea of the underlying trend, users must examine several months of seasonally adjusted series.

To assist the user, the Months of Cyclical Dominance number, MCD, is provided.⁶ The MCD is the shortest monthly span for which a certain ratio becomes and remains less than one, that is, the ratio for which the absolute average percentage change of the trend-cycle of the seasonally adjusted series becomes greater than the absolute average per cent change of the irregular component. The MCD can be interpreted as the number of months over which a change in the seasonally adjusted series must move in a given direction before one can be reasonably certain that the trend-cycle of that series also has moved in the given direction. Clearly small MCD's are desirable and indicative of a smooth series. Applying a moving average to the seasonally adjusted data of MCD length tends to smooth irregular movements which may obscure the underlying trend-cycle. The MCD moving average provides a method of reducing all types of series to approximately the same degree of smoothness, whatever the size of the irregular component in the original series.

4. «A Note on the Seasonal adjustment of Economic Time Series,» *Canadian Statistical Review*, August 1974.

5. For further information see the X-11-ARIMA/88 Seasonal Adjustment Method, by Estelle Bee Dagum, Statistics Canada.

6. MCD = 8 for North American passenger cars. MCD = 3 or Overseas passenger cars. MCD = 7 for Commercial vehicles.

Revision procedures

The seasonally adjusted estimates are revised for the three months preceding the reference period. Monthly unadjusted data are revised for the previous month, when new information is made available to Statistics Canada. In addition, unadjusted new motor vehicle sales are revised each year, for the latest year, in the February issue of this publication. At that time, monthly seasonally adjusted estimates for the latest four years of data are revised.

Appendix II

List of North American motor vehicle manufacturers

B.M.W. Canada Inc.
Blue Bird Body Co.
DaimlerChrysler Canada Inc.
Ford Motor Company of Canada Limited
Freightliner of Canada Ltd.
General Motors of Canada Limited
Honda Canada Inc.
Hyundai Auto Canada Inc.
International Truck and Engine Corporation Canada
Kenworth Div., Paccar of Canada Ltd.
Mack Canada Inc.
Mazda Canada Inc.
Mitsubishi Motor Sales of Canada, Inc.
Motor Coach Industries Limited
New Flyer Industries Ltd.
Nissan Canada Inc.
Nova Bus Corp.
Orion Bus Industries Inc.
Peterbilt Div., Paccar of Canada Ltd.
Prévost Car Inc.
Sterling Heavy Duty TrucksSubaru Canada Inc.
Subaru Canada Inc.
Suzuki Canada Inc.
Thomas Built Buses of Canada Ltd.

Toyota Canada Ltd.

Volkswagen Canada Inc.

Volvo Trucks Canada Inc.

Western Star Trucks Inc.

List of importers and distributors of overseas manufactured motor vehicles

Japan

General Motors of Canada Ltd.

Hino Diesel Trucks Canada Ltd.

Honda Canada Inc.

Mazda Canada Inc.

Mitsubishi Motor Sales of Canada, Inc.

Nissan Canada Inc.

Subaru Canada Inc.

Suzuki Canada Inc.

Toyota Canada Inc.

Other Countries

B.M.W. Canada Inc.

Daewoo Auto Canada Inc.

Ford Motor Company of Canada Limited

General Motors Canada Ltd.

Hyundai Auto Canada Inc.

Jaguar Canada Inc.

Kia Canada Inc.

Land Rover group Canada Inc.

Mercedes-Benz Canada Inc.

Porsche Cars of Canada Ltd.

Volkswagen Canada Inc.

Volvo Cars of Canada Ltd.