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# New motor vehicle sales

May 2005



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# New motor vehicle sales

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# Symbols

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The following standard symbols are used in Statistics Canada publications:

- . not available for any reference period
- .. not available for a specific reference period
- ... not applicable
- 0 true zero or a value rounded to zero
- 0<sup>s</sup> value rounded to 0 (zero) where there is a meaningful distinction between true zero and the value that was rounded
- p preliminary
- r revised
- x suppressed to meet the confidentiality requirements of the *Statistics Act*
- E use with caution
- F too unreliable to be published

## Note

Components may not add to totals due to rounding.

## Acknowledgements

This publication was prepared under the direction of:

- **R. Lussier**, Director, Distributive Trades Division
- **R. Evans**, Assistant Director, Distributive Trades Division
- **M. Weise**, Chief, Retail Trade Section, Distributive Trades Division
- **C. Kimanyl**, Analyst, Retail Financial Section, Distributive Trades Division

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# Highlights

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## May 2005

- New motor vehicles sales continued to see a seesaw, with the number of units sold in May falling 6.9% after rising 2.3% in April.

## Analysis – May 2005

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In May, 128,711 vehicles were sold, down 9,495 units from April. This was the lowest level of sales in any month of May since 1999. Despite this decrease, the number of new motor vehicles sold during the first five months of 2005 was up 2.4% from the same period in 2004.

May's decline was mainly attributable to very weak sales of passenger cars. Reductions in the financial incentives offered by some car makers might explain part of the sales decline in May. According to the Consumer Price Index, the price paid for new vehicles rose 0.6% in May after falling in the four previous months.

Based on preliminary figures, the decline in May was offset by an increase of approximately 7% in June.

During 2004, new motor vehicle sales remained relatively stable except for a string of increases at the start of the year. Previously, sales showed sizable fluctuations in the first half of 2003, and then went through a period of steep declines.

### Note to readers

All data in this release are seasonally adjusted.

**Passenger cars** include those used for personal and commercial purposes, such as taxis or rental cars. **Trucks** include minivans, sport-utility vehicles, light and heavy trucks, vans and buses.

**North American-built new motor vehicles** include vehicles manufactured or assembled in Canada, the United States or Mexico. All other new motor vehicles are considered to have been manufactured overseas.

**Vehicles built by transplant automakers** are vehicles built or assembled in North America by foreign automakers that have established themselves here.

For reasons of confidentiality, data for Yukon, the Northwest Territories and Nunavut are included with those for British Columbia.

The New Motor Vehicle Sales Survey is compiled on the basis of figures obtained from motor vehicle manufacturers and importers. These results may vary from those obtained directly from auto dealers, due to possible differences in record keeping.

### A poor showing for North American-built cars

In May, new vehicle dealers saw their sales of North American-built cars plunge, pulling down overall sales of passenger cars.

Sales of new passenger cars fell 9.9% in May following a 2.5% increase in April. Dealers sold 65,120 new cars in May, down approximately 7,130 units from April. This drop was entirely attributable to weak sales of North American-built cars, which fell 15.1% in May after a 1.3% increase in April. Sales of overseas-built cars advanced 1.9% in May, following a strong 5.5% increase in April.

New truck sales fell 3.6% in May to 63,591 vehicles, after a 2.0% rebound in April. Trucks include minivans, sport-utility vehicles, light and heavy trucks, vans and buses.

Sales of both passenger cars and trucks registered sizable gains at the start of 2004. After that, they remained relatively stable, in contrast with the steep declines in the second half of 2003.

## Sales down in all provinces

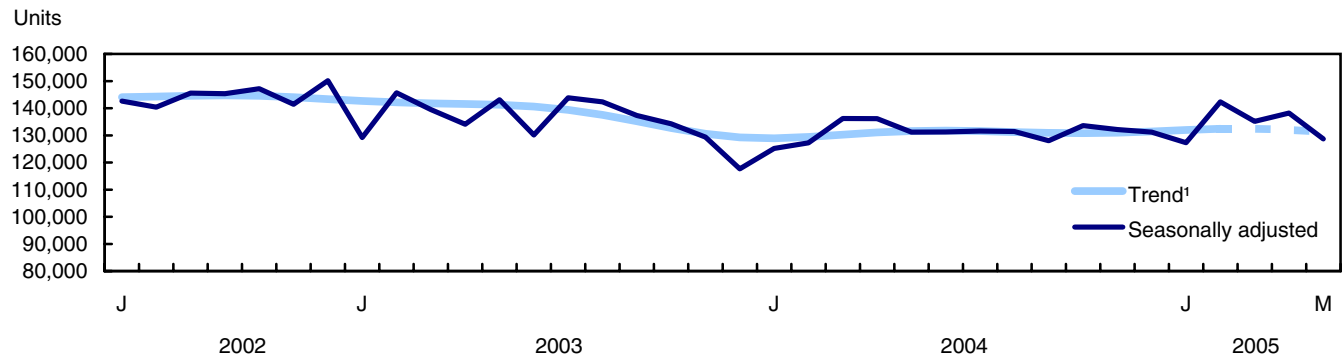
Sales declined in all provinces in May, with the decreases ranging from 3.6% in the region formed by British Columbia and the territories to 13.0% in Saskatchewan.

The drops in Saskatchewan (-13.0%) and Newfoundland and Labrador (-5.6%) ended a string of three monthly increases for these provinces.

In Ontario, where more than one-third of national sales took place in May, sales fell 5.5% compared to April. This drop accounted for 30% of the national decrease from April to May. In Quebec, where one-quarter of national sales were reported, the 7.5% drop accounted for 27% of the national decrease.

Chart 1

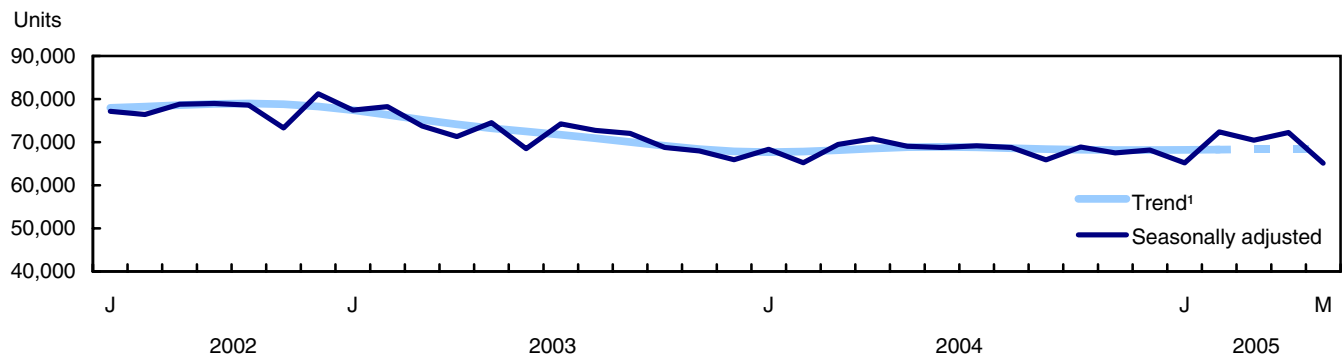
New motor vehicle sales, seasonally adjusted, in units, 2002-2005



1. Trends represent smoothed seasonally adjusted data

Chart 2

Passenger car sales, seasonally adjusted, in units, 2002-2005

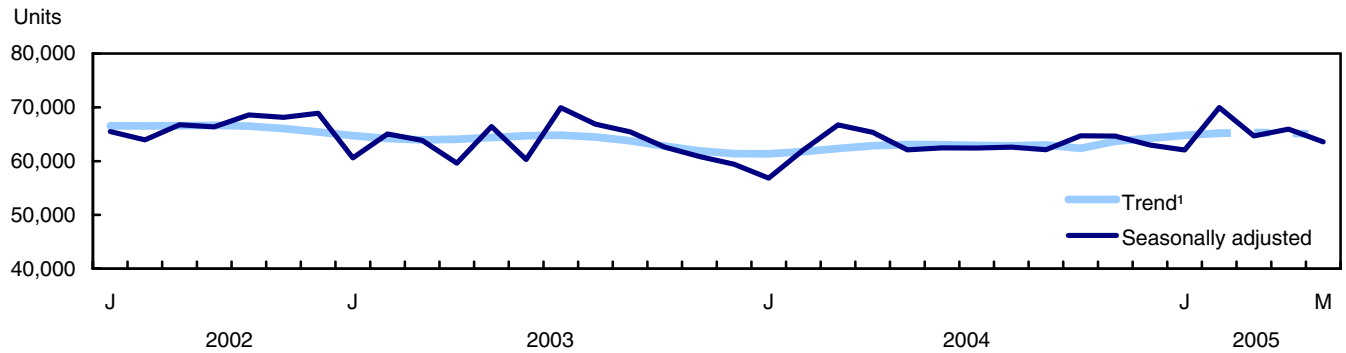


1. Trends represent smoothed seasonally adjusted data



**Chart 3**

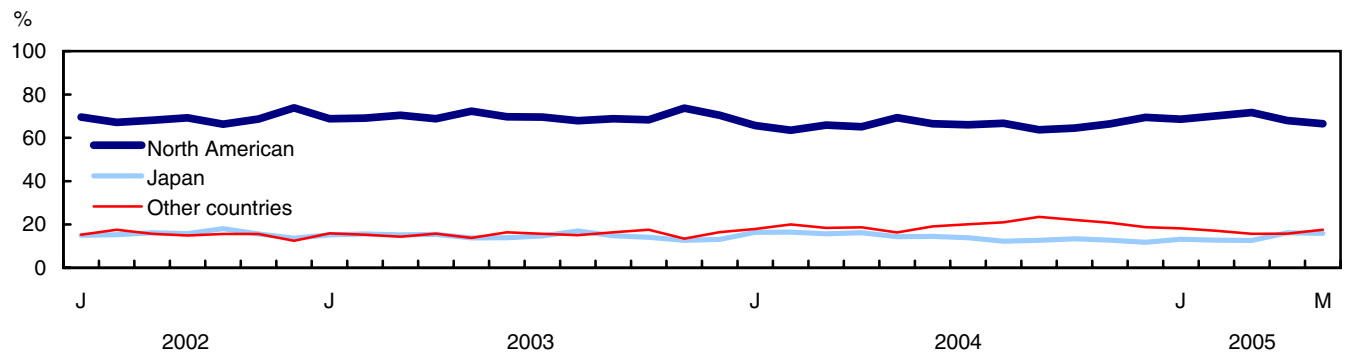
**Truck, van and bus sales, seasonally adjusted, in units, 2002-2005**



1. Trends represent smoothed seasonally adjusted data

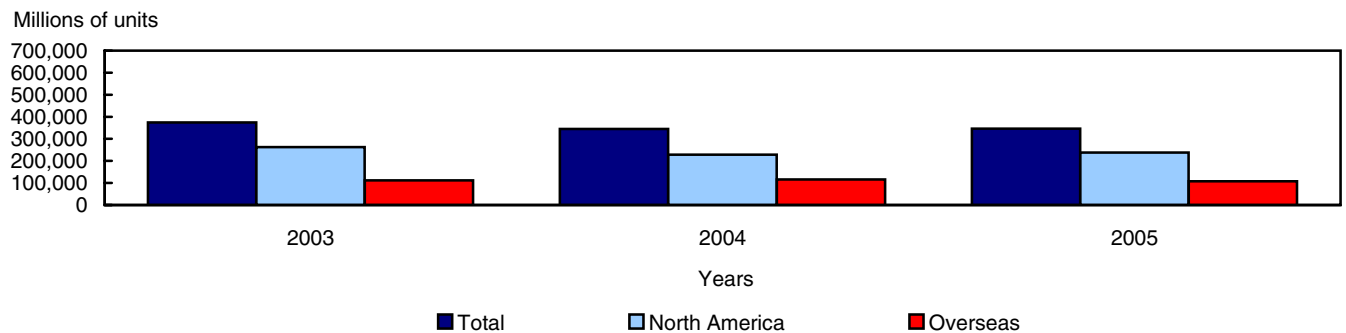
**Chart 4**

**Monthly distribution of the Canadian motor vehicle market (passenger cars), by origin, 2002-2005**



**Chart 5**

**Cumulative sales of new passenger cars, by origin, in units, 2003-2005 January to May**



## Related products

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### Selected publications from Statistics Canada

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63-005-X	Retail trade
63-541-X	Retail Commodity Survey, 1989
63F0006X	New motor vehicle sales seasonal factors

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### Selected CANSIM tables from Statistics Canada

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079-0001	New motor vehicle sales, Canada, provinces and territories
079-0002	Other estimates of new motor vehicle sales, Canada, provinces and territories

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### Note on CANSIM

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All current and historical statistics on New Motor Vehicle Sales (tables 0790001-0790002) as well as many other series are available to the public from Statistics Canada's computerized data bank CANSIM (Canadian Socio-Economic Information Management System) via terminal, on computer printouts, or in machine readable form.

For further information, please visit CANSIM.

### Selected surveys from Statistics Canada

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2402	New Motor Vehicle Sales Survey
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### Selected tables of Canadian statistics from Statistics Canada

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- *Canadian Statistics - New motor vehicle sales, by provinces (monthly)*
- *Canadian Statistics - Economic indicators, by provinces and territories (monthly and quarterly)*
- *Canadian Statistics - New motor vehicle sales*
- *Canadian Statistics - New motor vehicle sales, by provinces*

# Statistical tables

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Table 1-1

Monthly sales of new motor vehicles, by type and origin in units

	Total new motor vehicles		Passenger cars							
			North America		Japan		Other countries		Total	
	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change
	No.	%	No.	%	No.	%	No.	%	No.	%
<b>2003</b>										
January	95,477	-14.8	34,345	-17.9	7,602	6.3	7,943	8.9	49,890	-11.3
February	105,391	1.4	37,734	1.8	8,533	12.9	8,371	5.1	54,638	3.9
March	148,922	-0.9	55,863	-3.6	12,065	2.9	11,457	0.2	79,385	-2.1
April	152,967	-8.7	59,729	-9.5	13,339	-13.3	13,725	-1.3	86,793	-8.9
May	185,419	-0.5	74,880	1.1	14,309	-18.6	14,318	-3.5	103,507	-2.8
June	149,816	-11.0	55,824	-11.3	11,164	-17.8	13,098	-5.6	80,086	-11.4
July	148,957	5.6	54,580	3.0	11,539	-4.4	12,269	-11.8	78,388	-0.7
August	145,108	-3.8	52,954	-8.0	13,297	-2.9	11,762	-11.2	78,013	-7.7
September	141,988	-1.6	50,433	-7.9	10,830	-13.6	12,023	1.8	73,286	-7.4
October	124,427	-9.8	44,518	-10.6	9,224	-32.1	11,484	-1.7	65,226	-13.1
November	115,126	-9.5	44,653	1.0	7,718	-23.3	8,185	-18.6	60,556	-5.9
December	112,870	-21.2	39,213	-24.7	7,288	-24.4	9,206	4.8	55,707	-21.0
<b>Year</b>	1,626,468	-6.2	604,726	-7.2	126,908	-12.2	133,841	-3.6	865,475	-7.4
<b>2004</b>										
January	85,238	-10.7	28,346	-17.5	7,074	-6.9	7,722	-2.8	43,142	-13.5
February	94,777	-10.1	29,238	-22.5	7,608	-10.8	9,183	9.7	46,029	-15.8
March	149,605	0.5	49,796	-10.9	11,871	-1.6	13,884	21.2	75,551	-4.8
April	160,195	4.7	56,417	-5.5	14,007	5.0	16,217	18.2	86,641	-0.2
May	166,136	-10.4	64,701	-13.6	13,456	-6.0	15,171	6.0	93,328	-9.8
June	154,134	2.9	53,326	-4.5	11,601	3.9	15,310	16.9	80,237	0.2
July	136,563	-8.3	47,867	-12.3	10,122	-12.3	14,581	18.8	72,570	-7.4
August	136,187	-6.1	49,312	-6.9	9,085	-31.7	15,546	32.2	73,943	-5.2
September	130,699	-8.0	42,539	-15.7	8,504	-21.5	15,686	30.5	66,729	-8.9
October	123,552	-0.7	41,187	-7.5	8,580	-7.0	14,131	23.0	63,898	-2.0
November	120,287	4.5	40,157	-10.1	7,709	-0.1	12,596	53.9	60,462	-0.2
December	117,822	4.4	39,928	1.8	6,809	-6.6	10,836	17.7	57,573	3.3
<b>Year</b>	1,575,195	-3.2	542,814	-10.2	116,426	-8.3	160,863	20.2	820,103	-5.2
<b>2005</b>										
January	82,019	-3.8	27,144	-4.2	5,222	-26.2	7,178	-7.0	39,544	-8.3
February	106,064	11.9	35,421	21.1	6,488	-14.7	8,650	-5.8	50,559	9.8
March	148,296	-0.9	54,630	9.7	9,576	-19.3	11,991	-13.6	76,197	0.9
April	167,441	4.5	62,166	10.2	14,823	5.8	14,406	-11.2	91,395	5.5
May P	161,865	-2.6	58,678	-9.3	14,029	4.3	15,550	2.5	88,257	-5.4

See footnotes at the end of the table.

Table 1-1 – continued

## Monthly sales of new motor vehicles, by type and origin in units

	Total new motor vehicles		Trucks <sup>1</sup>					
			North America		Overseas		Total	
	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change
	No.	%	No.	%	No.	%	No.	%
<b>2003</b>								
January	95,477	-14.8	39,097	-19.9	6,490	-7.7	45,587	-18.4
February	105,391	1.4	43,530	-4.3	7,223	21.8	50,753	-1.2
March	148,922	-0.9	60,318	-2.1	9,219	22.5	69,537	0.5
April	152,967	-8.7	56,539	-11.4	9,635	13.8	66,174	-8.4
May	185,419	-0.5	71,005	0.2	10,907	21.4	81,912	2.6
June	149,816	-11.0	60,493	-12.3	9,237	3.7	69,730	-10.5
July	148,957	5.6	60,228	12.7	10,341	19.2	70,569	13.6
August	145,108	-3.8	57,732	0.5	9,363	5.3	67,095	1.1
September	141,988	-1.6	59,257	4.2	9,445	13.6	68,702	5.4
October	124,427	-9.8	49,342	-7.7	9,859	5.1	59,201	-5.8
November	115,126	-9.5	46,522	-13.8	8,048	-9.9	54,570	-13.2
December	112,870	-21.2	50,073	-21.9	7,090	-18.5	57,163	-21.5
<b>Year</b>	1,626,468	-6.2	654,136	-6.4	106,857	7.1	760,993	-4.7
<b>2004</b>								
January	85,238	-10.7	36,140	-7.6	5,956	-8.2	42,096	-7.7
February	94,777	-10.1	42,613	-2.1	6,135	-15.1	48,748	-4.0
March	149,605	0.5	65,535	8.6	8,519	-7.6	74,054	6.5
April	160,195	4.7	64,616	14.3	8,938	-7.2	73,554	11.2
May	166,136	-10.4	64,043	-9.8	8,765	-19.6	72,808	-11.1
June	154,134	2.9	65,041	7.5	8,856	-4.1	73,897	6.0
July	136,563	-8.3	54,632	-9.3	9,361	-9.5	63,993	-9.3
August	136,187	-6.1	52,498	-9.1	9,746	4.1	62,244	-7.2
September	130,699	-8.0	54,338	-8.3	9,632	2.0	63,970	-6.9
October	123,552	-0.7	51,064	3.5	8,590	-12.9	59,654	0.8
November	120,287	4.5	51,581	10.9	8,244	2.4	59,825	9.6
December	117,822	4.4	51,536	2.9	8,713	22.9	60,249	5.4
<b>Year</b>	1,575,195	-3.2	653,637	-0.1	101,455	-5.1	755,092	-0.8
<b>2005</b>								
January	82,019	-3.8	36,460	0.9	6,015	1.0	42,475	0.9
February	106,064	11.9	48,151	13.0	7,354	19.9	55,505	13.9
March	148,296	-0.9	62,010	-5.4	10,089	18.4	72,099	-2.6
April	167,441	4.5	65,425	1.3	10,621	18.8	76,046	3.4
May <sup>P</sup>	161,865	-2.6	63,273	-1.2	10,335	17.9	73,608	1.1
<b>Year</b>								

1. Trucks include minivans, sport-utility vehicles, light and heavy trucks, vans and buses.

**Note:** Percentage change are year-over-year changes.

Table 1-2

## Monthly sales of new motor vehicles, by type and origin in dollars

	Total new motor vehicles		Passenger cars							
			North America		Japan		Other countries		Total	
	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change
	\$'000	%	\$'000	%	\$'000	%	\$'000	%	\$'000	%
<b>2003</b>										
January	2,941,847	-13.8	824,784	-17.8	178,744	2.8	238,493	10.0	1,242,022	-10.9
February	3,276,166	3.2	901,436	3.4	204,027	8.8	254,185	6.6	1,359,649	4.8
March	4,619,716	2.6	1,342,055	-1.9	287,456	-0.7	354,970	-2.0	1,984,481	-1.7
April	4,671,934	-5.5	1,447,359	-7.7	319,616	-14.5	423,686	-1.0	2,190,662	-7.6
May	5,551,388	1.6	1,808,156	2.7	344,754	-16.7	438,653	-1.7	2,591,563	-1.1
June	4,596,710	-8.7	1,352,584	-10.9	270,678	-16.9	394,456	-6.8	2,017,718	-11.0
July	4,570,411	8.9	1,305,259	3.5	264,556	-9.2	349,578	-10.9	1,919,393	-1.3
August	4,452,716	-1.4	1,258,881	-8.4	301,261	-7.8	335,482	-8.3	1,895,623	-8.3
September	4,487,201	2.9	1,209,940	-7.2	250,835	-18.5	359,903	2.5	1,820,678	-7.2
October	3,996,557	-5.7	1,076,616	-9.5	215,226	-35.4	389,239	12.1	1,681,081	-10.1
November	3,678,577	-7.3	1,092,537	3.4	180,705	-26.9	288,064	-8.6	1,561,306	-3.5
December	3,650,085	-17.2	945,611	-24.2	170,416	-26.1	305,384	8.2	1,421,411	-19.3
<b>Year</b>	<b>50,493,308</b>	<b>-3.3</b>	<b>14,565,218</b>	<b>-6.2</b>	<b>2,988,274</b>	<b>-14.7</b>	<b>4,132,093</b>	<b>-0.9</b>	<b>21,685,587</b>	<b>-6.5</b>
<b>2004</b>										
January	2,711,635	-7.8	686,549	-16.8	155,729	-12.9	212,100	-11.1	1,054,378	-15.1
February	3,005,344	-8.3	715,763	-20.6	171,197	-16.1	265,210	4.3	1,152,171	-15.3
March	4,674,152	1.2	1,208,905	-9.9	275,102	-4.3	401,542	13.1	1,885,549	-5.0
April	4,889,605	4.7	1,367,882	-5.5	324,034	1.4	479,841	13.3	2,171,757	-0.9
May	5,029,987	-9.4	1,564,060	-13.5	310,894	-9.8	459,274	4.7	2,334,228	-9.9
June	4,812,540	4.7	1,302,258	-3.7	266,842	-1.4	441,534	11.9	2,010,635	-0.4
July	4,256,526	-6.9	1,172,206	-10.2	236,014	-10.8	381,164	9.0	1,789,384	-6.8
August	4,247,689	-4.6	1,199,676	-4.7	211,698	-29.7	410,448	22.3	1,821,822	-3.9
September	4,204,154	-6.3	1,046,176	-13.5	199,117	-20.6	423,349	17.6	1,668,642	-8.4
October	4,012,022	0.4	1,022,607	-5.0	201,005	-6.6	384,000	-1.3	1,607,612	-4.4
November	3,938,961	7.1	989,267	-9.5	181,590	0.5	358,200	24.3	1,529,057	-2.1
December	3,856,608	5.7	986,404	4.3	161,748	-5.1	316,373	3.6	1,464,526	3.0
<b>Year</b>	<b>49,639,223</b>	<b>-1.7</b>	<b>13,261,753</b>	<b>-8.9</b>	<b>2,694,970</b>	<b>-9.8</b>	<b>4,533,035</b>	<b>9.7</b>	<b>20,489,761</b>	<b>-5.5</b>
<b>2005</b>										
January	2,687,357	-0.9	666,757	-2.9	119,763	-23.1	198,787	-6.3	985,307	-6.6
February	3,481,340	15.8	874,955	22.2	150,732	-12.0	245,344	-7.5	1,271,031	10.3
March	4,750,643	1.6	1,352,574	11.9	229,750	-16.5	354,295	-11.8	1,936,618	2.7
April	5,287,013	8.1	1,526,182	11.6	347,827	7.3	424,652	-11.5	2,298,661	5.8
May <sup>P</sup>	5,142,342	2.2	1,453,486	-7.1	326,975	5.2	452,678	-1.4	2,233,139	-4.3

See footnotes at the end of the table.

Table 1-2 – continued

## Monthly sales of new motor vehicles, by type and origin in dollars

	Total new motor vehicles		Trucks <sup>1</sup>					
			North America		Overseas		Total	
	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change
	\$'000	%	\$'000	%	\$'000	%	\$'000	%
<b>2003</b>								
January	2,941,847	-13.8	1,467,829	-17.5	231,997	-2.8	1,699,826	-15.8
February	3,276,166	3.2	1,652,299	-0.9	264,219	26.6	1,916,518	2.1
March	4,619,716	2.6	2,296,628	3.0	338,607	32.7	2,635,235	6.1
April	4,671,934	-5.5	2,123,655	-7.3	357,617	25.6	2,481,272	-3.6
May	5,551,388	1.6	2,557,042	0.7	402,783	32.4	2,959,825	4.1
June	4,596,710	-8.7	2,236,697	-9.4	342,295	14.3	2,578,992	-6.8
July	4,570,411	8.9	2,274,577	15.8	376,441	31.4	2,651,017	17.8
August	4,452,716	-1.4	2,213,158	2.8	343,934	15.7	2,557,092	4.3
September	4,487,201	2.9	2,306,377	8.8	360,146	28.2	2,666,523	11.1
October	3,996,557	-5.7	1,946,666	-4.8	368,809	13.7	2,315,475	-2.3
November	3,678,577	-7.3	1,812,877	-11.0	304,393	-2.7	2,117,271	-9.9
December	3,650,085	-17.2	1,958,110	-16.3	270,563	-12.7	2,228,674	-15.9
<b>Year</b>	<b>50,493,308</b>	<b>-3.3</b>	<b>24,845,915</b>	<b>-3.1</b>	<b>3,961,804</b>	<b>16.4</b>	<b>28,807,720</b>	<b>-0.8</b>
<b>2004</b>								
January	2,711,635	-7.8	1,433,529	-2.3	223,728	-3.6	1,657,257	-2.5
February	3,005,344	-8.3	1,615,037	-2.3	238,137	-9.9	1,853,174	-3.3
March	4,674,152	1.2	2,467,772	7.5	320,831	-5.2	2,788,603	5.8
April	4,889,605	4.7	2,389,409	12.5	328,439	-8.2	2,717,847	9.5
May	5,029,987	-9.4	2,372,470	-7.2	323,288	-19.7	2,695,759	-8.9
June	4,812,540	4.7	2,473,893	10.6	328,012	-4.2	2,801,905	8.6
July	4,256,526	-6.9	2,131,435	-6.3	335,708	-10.8	2,467,143	-6.9
August	4,247,689	-4.6	2,071,929	-6.4	353,939	2.9	2,425,867	-5.1
September	4,204,154	-6.3	2,179,570	-5.5	355,942	-1.2	2,535,512	-4.9
October	4,012,022	0.4	2,081,909	6.9	322,501	-12.6	2,404,410	3.8
November	3,938,961	7.1	2,102,871	16.0	307,033	0.9	2,409,904	13.8
December	3,856,608	5.7	2,064,737	5.4	327,346	21.0	2,392,082	7.3
<b>Year</b>	<b>49,639,223</b>	<b>-1.7</b>	<b>25,384,561</b>	<b>2.2</b>	<b>3,764,904</b>	<b>-5.0</b>	<b>29,149,463</b>	<b>1.2</b>
<b>2005</b>								
January	2,687,357	-0.9	1,481,819	3.4	220,231	-1.6	1,702,050	2.7
February	3,481,340	15.8	1,950,551	20.8	259,759	9.1	2,210,310	19.3
March	4,750,643	1.6	2,455,779	-0.5	358,245	11.7	2,814,024	0.9
April	5,287,013	8.1	2,609,244	9.2	379,108	15.4	2,988,352	10.0
May P	5,142,342	2.2	2,532,694	6.8	376,509	16.5	2,909,203	7.9

1. Trucks include minivans, sport-utility vehicles, light and heavy trucks, vans and buses.

**Note:** Percentage change are year-over-year changes.

Table 2

## Average monthly prices of passenger cars, by origin

Period	North America		Japan		Other countries	
	Amount	Change	Amount	Change	Amount	Change
	\$	%	\$	%	\$	%
<b>2003</b>						
January	24,015	0.1	23,513	-3.2	30,026	1.1
February	23,889	1.6	23,910	-3.7	30,365	1.4
March	24,024	1.8	23,826	-3.5	30,983	-2.3
April	24,232	2.0	23,961	-1.4	30,870	0.4
May	24,147	1.6	24,093	2.3	30,636	1.9
June	24,229	0.5	24,246	1.1	30,116	-1.3
July	23,915	0.5	22,927	-5.1	28,493	1.1
August	23,773	-0.4	22,656	-5.0	28,523	3.2
September	23,991	0.8	23,161	-5.6	29,935	0.7
October	24,184	1.3	23,333	-4.8	33,894	14.1
November	24,467	2.5	23,413	-4.7	35,194	12.3
December	24,115	0.6	23,383	-2.2	33,172	3.2
<b>Year</b>	<b>24,086</b>	<b>1.1</b>	<b>23,547</b>	<b>-2.8</b>	<b>30,873</b>	<b>2.8</b>
<b>2004</b>						
January	24,220	0.9	22,014	-6.4	27,467	-8.5
February	24,481	2.5	22,502	-5.9	28,881	-4.9
March	24,277	1.1	23,174	-2.7	28,921	-6.7
April	24,246	0.1	23,134	-3.5	29,589	-4.1
May	24,174	0.1	23,104	-4.1	30,273	-1.2
June	24,421	0.8	23,002	-5.1	28,840	-4.2
July	24,489	2.4	23,317	1.7	26,141	-8.3
August	24,328	2.3	23,302	2.9	26,402	-7.4
September	24,593	2.5	23,415	1.1	26,989	-9.8
October	24,828	2.7	23,427	0.4	27,174	-19.8
November	24,635	0.7	23,556	0.6	28,438	-19.2
December	24,705	2.4	23,755	1.6	29,196	-12.0
<b>Year</b>	<b>24,431</b>	<b>1.4</b>	<b>23,147</b>	<b>-1.7</b>	<b>28,179</b>	<b>-8.7</b>
<b>2005</b>						
January	24,564	1.4	22,934	4.2	27,694	0.8
February	24,702	0.9	23,232	3.2	28,363	-1.8
March	24,759	2.0	23,992	3.5	29,547	2.2
April	24,550	1.3	23,465	1.4	29,477	-0.4
May P	24,771	2.5	23,307	0.9	29,111	-3.8
<b>Year</b>						

**Note:** Percentage changes shown are year-to-year changes.



Table 3

## Monthly market share of new passenger car sales (units), by origin, Canada

Period	Total		Passenger cars					
	Units	Market share	North America		Japan		Other countries	
			Units	Market share	Units	Market share	Units	Market share
No.	%	No.	%	No.	%	No.	%	
<b>2003</b>								
January	49,890	100.0	34,345	68.8	7,602	15.2	7,943	15.9
February	54,638	100.0	37,734	69.1	8,533	15.6	8,371	15.3
March	79,385	100.0	55,863	70.4	12,065	15.2	11,457	14.4
April	86,793	100.0	59,729	68.8	13,339	15.4	13,725	15.8
May	103,507	100.0	74,880	72.3	14,309	13.8	14,318	13.8
June	80,086	100.0	55,824	69.7	11,164	13.9	13,098	16.4
July	78,388	100.0	54,580	69.6	11,539	14.7	12,269	15.7
August	78,013	100.0	52,954	67.9	13,297	17.0	11,762	15.1
September	73,286	100.0	50,433	68.8	10,830	14.8	12,023	16.4
October	65,226	100.0	44,518	68.3	9,224	14.1	11,484	17.6
November	60,556	100.0	44,653	73.7	7,718	12.7	8,185	13.5
December	55,707	100.0	39,213	70.4	7,288	13.1	9,206	16.5
<b>Year</b>	<b>865,475</b>	<b>100.0</b>	<b>604,726</b>	<b>69.9</b>	<b>126,908</b>	<b>14.7</b>	<b>133,841</b>	<b>15.5</b>
<b>2004</b>								
January	43,142	100.0	28,346	65.7	7,074	16.4	7,722	17.9
February	46,029	100.0	29,238	63.5	7,608	16.5	9,183	20.0
March	75,551	100.0	49,796	65.9	11,871	15.7	13,884	18.4
April	86,641	100.0	56,417	65.1	14,007	16.2	16,217	18.7
May	93,328	100.0	64,701	69.3	13,456	14.4	15,171	16.3
June	80,237	100.0	53,326	66.5	11,601	14.5	15,310	19.1
July	72,570	100.0	47,867	66.0	10,122	13.9	14,581	20.1
August	73,943	100.0	49,312	66.7	9,085	12.3	15,546	21.0
September	66,729	100.0	42,539	63.7	8,504	12.7	15,686	23.5
October	63,898	100.0	41,187	64.5	8,580	13.4	14,131	22.1
November	60,462	100.0	40,157	66.4	7,709	12.8	12,596	20.8
December	57,573	100.0	39,928	69.4	6,809	11.8	10,836	18.8
<b>Year</b>	<b>820,103</b>	<b>100.0</b>	<b>542,814</b>	<b>66.2</b>	<b>116,426</b>	<b>14.2</b>	<b>160,863</b>	<b>19.6</b>
<b>2005</b>								
January	39,544	100.0	27,144	68.6	5,222	13.2	7,178	18.2
February	50,559	100.0	35,421	70.1	6,488	12.8	8,650	17.1
March	76,197	100.0	54,630	71.7	9,576	12.6	11,991	15.7
April	91,395	100.0	62,166	68.0	14,823	16.2	14,406	15.8
May P	88,257	100.0	58,678	66.5	14,029	15.9	15,550	17.6
<b>Year</b>								

Table 4

## Provincial sales of new motor vehicles, by type and origin, in units and dollars, May

Type and origin of vehicles	Canada	Newfoundland and Labrador	Prince Edward Island	Nova Scotia	New Brunswick	Quebec
<b>Total, new motor vehicles</b>						
2003 (No.)	185,419	3,201	615	6,021	4,758	51,074
2004 (No.)	166,136	2,806	499	5,651	3,619	44,593
2005 (No.)	161,865	2,916	493	5,422	3,478	42,835
2005 / 2004 %	-2.6	3.9	-1.2	-4.1	-3.9	-3.9
2003 (\$'000)	5,551,388	84,520	16,403	166,117	134,080	1,346,257
2004 (\$'000)	5,029,987	73,703	13,505	155,033	103,169	1,242,111
2005 (\$'000)	5,142,342	76,136	12,285	153,438	100,939	1,228,883
2005 / 2004 %	2.2	3.3	-9.0	-1.0	-2.2	-1.1
<b>Passenger cars, manufactured in North America</b>						
2003 (No.)	74,880	1,428	296	3,025	2,008	21,637
2004 (No.)	64,701	1,290	220	2,853	1,543	17,930
2005 (No.)	58,678	1,260	227	2,553	1,476	15,751
2005 / 2004 %	-9.3	-2.3	3.2	-10.5	-4.3	-12.2
2003 (\$'000)	1,808,156	32,475	6,837	70,272	47,901	496,013
2004 (\$'000)	1,564,060	29,057	5,024	65,445	35,092	424,496
2005 (\$'000)	1,453,486	28,332	5,123	58,895	34,511	374,739
2005 / 2004 %	-7.1	-2.5	2.0	-10.0	-1.7	-11.7
<b>Passenger cars, manufactured in Japan</b>						
2003 (No.)	14,309	x	x	391	x	6,400
2004 (No.)	13,456	x	x	372	x	6,280
2005 (No.)	14,029	x	x	327	x	6,485
2005 / 2004 %	4.3	x	x	-12.1	x	3.3
2003 (\$'000)	344,754	x	x	8,777	x	137,351
2004 (\$'000)	310,894	x	x	7,369	x	130,844
2005 (\$'000)	326,975	x	x	7,292	x	135,090
2005 / 2004 %	5.2	x	x	-1.0	x	3.2
<b>Passenger cars, manufactured in other countries</b>						
2003 (No.)	14,318	x	x	302	x	6,206
2004 (No.)	15,171	x	x	460	x	5,923
2005 (No.)	15,550	x	x	472	x	5,797
2005 / 2004 %	2.5	x	x	2.6	x	-2.1
2003 (\$'000)	438,653	x	x	7,015	x	163,203
2004 (\$'000)	459,274	x	x	10,775	x	156,066
2005 (\$'000)	452,678	x	x	11,643	x	148,811
2005 / 2004 %	-1.4	x	x	8.1	x	-4.6
<b>Trucks<sup>1</sup>, manufactured in North America</b>						
2003 (No.)	71,005	x	x	2,060	2,068	13,802
2004 (No.)	64,043	x	x	1,733	1,405	12,201
2005 (No.)	63,273	x	x	1,851	1,322	11,842
2005 / 2004 %	-1.2	x	x	6.8	-5.9	-2.9
2003 (\$'000)	2,557,042	x	x	71,618	69,819	445,152
2004 (\$'000)	2,372,470	x	x	63,972	52,320	450,082
2005 (\$'000)	2,532,694	x	x	68,143	50,970	466,090
2005 / 2004 %	6.8	x	x	6.5	-2.6	3.6
<b>Trucks<sup>1</sup>, manufactured overseas</b>						
2003 (No.)	10,907	x	x	243	177	3,029
2004 (No.)	8,765	x	x	233	159	2,259
2005 (No.)	10,335	x	x	219	170	2,960
2005 / 2004 %	17.9	x	x	-6.0	6.9	31.0
2003 (\$'000)	402,783	x	x	8,434	5,729	104,538
2004 (\$'000)	323,288	x	x	7,471	5,058	80,624
2005 (\$'000)	376,509	x	x	7,464	5,186	104,154
2005 / 2004 %	16.5	x	x	-0.1	2.5	29.2

See footnotes at the end of the table.

Table 4 – continued

## Provincial sales of new motor vehicles, by type and origin, in units and dollars, May

Type and origin of vehicles	Canada	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia <sup>1</sup>
<b>Total, new motor vehicles</b>						
2003 (No.)	185,419	70,440	5,104	4,163	21,454	18,589
2004 (No.)	166,136	62,058	4,618	3,629	20,063	18,600
2005 (No.)	161,865	59,860	4,263	3,584	20,808	18,206
2005 / 2004 %	-2.6	-3.5	-7.7	-1.2	3.7	-2.1
2003 (\$'000)	5,551,388	2,193,217	164,914	133,110	717,897	594,872
2004 (\$'000)	5,029,987	1,952,313	145,850	114,349	640,111	589,843
2005 (\$'000)	5,142,342	1,967,424	152,383	121,741	725,800	603,311
2005 / 2004 %	2.2	0.8	4.5	6.5	13.4	2.3
<b>Passenger cars, manufactured in North America</b>						
2003 (No.)	74,880	28,790	2,005	1,431	7,159	7,101
2004 (No.)	64,701	23,756	1,796	1,192	6,768	7,353
2005 (No.)	58,678	22,286	1,456	1,095	6,054	6,520
2005 / 2004 %	-9.3	-6.2	-18.9	-8.1	-10.5	-11.3
2003 (\$'000)	1,808,156	718,382	49,214	35,207	182,829	169,026
2004 (\$'000)	1,564,060	595,400	43,444	29,341	164,171	172,588
2005 (\$'000)	1,453,486	574,297	36,033	27,664	153,640	160,252
2005 / 2004 %	-7.1	-3.5	-17.1	-5.7	-6.4	-7.1
<b>Passenger cars, manufactured in Japan</b>						
2003 (No.)	14,309	4,401	231	165	821	1,343
2004 (No.)	13,456	3,903	194	138	804	1,356
2005 (No.)	14,029	4,033	201	124	1,025	1,418
2005 / 2004 %	4.3	3.3	3.6	-10.1	27.5	4.6
2003 (\$'000)	344,754	119,368	5,843	4,423	22,595	35,025
2004 (\$'000)	310,894	99,372	4,637	3,291	21,639	35,707
2005 (\$'000)	326,975	106,338	4,956	3,105	26,736	35,295
2005 / 2004 %	5.2	7.0	6.9	-5.7	23.6	-1.2
<b>Passenger cars, manufactured in other countries</b>						
2003 (No.)	14,318	4,849	216	186	740	1,282
2004 (No.)	15,171	5,231	251	217	966	1,497
2005 (No.)	15,550	5,435	252	222	1,083	1,588
2005 / 2004 %	2.5	3.9	0.4	2.3	12.1	6.1
2003 (\$'000)	438,653	173,266	5,807	4,307	26,320	47,621
2004 (\$'000)	459,274	182,295	6,553	4,998	30,597	55,200
2005 (\$'000)	452,678	179,393	6,099	5,430	33,216	54,525
2005 / 2004 %	-1.4	-1.6	-6.9	8.6	8.6	-1.2
<b>Trucks<sup>2</sup>, manufactured in North America</b>						
2003 (No.)	71,005	27,977	2,437	2,191	11,629	7,550
2004 (No.)	64,043	25,559	2,194	1,937	10,609	7,283
2005 (No.)	63,273	24,101	2,105	1,940	11,537	7,470
2005 / 2004 %	-1.2	-5.7	-4.1	0.2	8.7	2.6
2003 (\$'000)	2,557,042	1,012,523	96,481	82,366	443,901	291,957
2004 (\$'000)	2,372,470	937,318	84,502	71,546	388,859	285,518
2005 (\$'000)	2,532,694	955,168	96,671	78,648	471,288	308,289
2005 / 2004 %	6.8	1.9	14.4	9.9	21.2	8.0
<b>Trucks<sup>2</sup>, manufactured overseas</b>						
2003 (No.)	10,907	4,423	215	190	1,105	1,313
2004 (No.)	8,765	3,609	183	145	916	1,111
2005 (No.)	10,335	4,005	249	203	1,109	1,210
2005 / 2004 %	17.9	11.0	36.1	40.0	21.1	8.9
2003 (\$'000)	402,783	169,678	7,570	6,807	42,252	51,244
2004 (\$'000)	323,288	137,927	6,714	5,172	34,844	40,831
2005 (\$'000)	376,509	152,228	8,624	6,894	40,921	44,949
2005 / 2004 %	16.5	10.4	28.4	33.3	17.4	10.1

1. Trucks include minivans, sport-utility vehicles, light and heavy trucks, vans and buses.

Table 5-1

Year to date provincial sales of new motor vehicles, by type and origin in units, January to May

Province	Total new motor vehicles		Passenger cars							
			North America		Japan		Other countries		Total	
	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change
	No.	%	No.	%	No.	%	No.	%	No.	%
<b>2003</b>										
Newfoundland and Labrador	10,463	-3.4	4,450	-2.0	x	x	x	x	6,254	-1.6
Prince Edward Island	1,853	-6.2	859	-2.8	x	x	x	x	1,089	-4.3
Nova Scotia	19,924	-3.8	9,352	-6.5	1,279	-7.2	1,240	-9.9	11,871	-7.0
New Brunswick	16,268	-10.8	7,029	-6.6	x	x	x	x	8,920	-7.8
Quebec	181,947	-0.5	73,716	1.0	23,297	-3.2	23,171	4.1	120,184	0.7
Ontario	266,658	-5.6	103,812	-8.2	18,224	-9.8	19,320	-1.5	141,356	-7.6
Manitoba	18,726	-6.2	6,758	-4.1	824	-14.7	851	3.5	8,433	-4.6
Saskatchewan	16,268	-3.5	5,159	-3.2	642	-6.0	699	4.3	6,500	-2.7
Alberta	80,648	-4.8	24,337	-9.2	3,577	0.9	2,914	0.6	30,828	-7.2
British Columbia <sup>1</sup>	75,421	-7.6	27,079	-5.8	5,986	-8.0	5,713	1.8	38,778	-5.1
<b>Canada</b>	688,176	-4.5	262,551	-5.2	55,848	-6.0	55,814	0.7	374,213	-4.5
<b>2004</b>										
Newfoundland and Labrador	9,290	-11.2	3,555	-20.1	x	x	x	x	5,226	-16.4
Prince Edward Island	1,814	-2.1	724	-15.7	x	x	x	x	1,007	-7.5
Nova Scotia	19,366	-2.8	8,139	-13.0	1,331	4.1	1,729	39.4	11,199	-5.7
New Brunswick	14,627	-10.1	5,624	-20.0	x	x	x	x	7,716	-13.5
Quebec	175,202	-3.7	63,769	-13.5	25,099	7.7	24,967	7.8	113,835	-5.3
Ontario	248,453	-6.8	87,960	-15.3	15,116	-17.1	21,136	9.4	124,212	-12.1
Manitoba	18,428	-1.6	6,104	-9.7	790	-4.1	1,045	22.8	7,939	-5.9
Saskatchewan	15,354	-5.6	4,208	-18.4	528	-17.8	825	18.0	5,561	-14.4
Alberta	79,290	-1.7	22,454	-7.7	3,417	-4.5	3,707	27.2	29,578	-4.1
British Columbia <sup>1</sup>	74,127	-1.7	25,961	-4.1	6,197	3.5	6,260	9.6	38,418	-0.9
<b>Canada</b>	655,951	-4.7	228,498	-13.0	54,016	-3.3	62,177	11.4	344,691	-7.9
<b>2005</b>										
Newfoundland and Labrador	10,423	12.2	4,378	23.2	x	x	x	x	6,008	15.0
Prince Edward Island	1,833	1.0	785	8.4	x	x	x	x	1,098	9.0
Nova Scotia	19,719	1.8	8,819	8.4	1,072	-19.5	1,606	-7.1	11,497	2.7
New Brunswick	14,336	-2.0	5,830	3.7	x	x	x	x	7,683	-0.4
Quebec	173,642	-0.9	65,914	3.4	22,632	-9.8	21,938	-12.1	110,484	-2.9
Ontario	249,309	0.3	91,759	4.3	14,221	-5.9	19,964	-5.5	125,944	1.4
Manitoba	18,379	-0.3	6,144	0.7	705	-10.8	908	-13.1	7,757	-2.3
Saskatchewan	15,287	-0.4	4,242	0.8	436	-17.4	720	-12.7	5,398	-2.9
Alberta	87,138	9.9	24,841	10.6	3,687	7.9	4,011	8.2	32,539	10.0
British Columbia <sup>1</sup>	75,619	2.0	25,327	-2.4	5,977	-3.6	6,240	-0.3	37,544	-2.3
<b>Canada</b>	665,685	1.5	238,039	4.2	50,138	-7.2	57,775	-7.1	345,952	0.4

See footnotes at the end of the table.

Table 5-1 – continued

## Year to date provincial sales of new motor vehicles, by type and origin in units, January to May

Province	Total new motor vehicles		Trucks <sup>2</sup>					
			North America		Overseas		Total	
	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change
	No.	%	No.	%	No.	%	No.	%
<b>2003</b>								
Newfoundland and Labrador	10,463	-3.4	x	x	x	x	4,209	-6.1
Prince Edward Island	1,853	-6.2	x	x	x	x	764	-8.7
Nova Scotia	19,924	-3.8	7,116	1.2	937	2.6	8,053	1.4
New Brunswick	16,268	-10.8	6,646	-15.9	702	6.0	7,348	-14.2
Quebec	181,947	-0.5	50,262	-6.5	11,501	17.7	61,763	-2.8
Ontario	266,658	-5.6	107,201	-6.3	18,101	19.2	125,302	-3.3
Manitoba	18,726	-6.2	9,509	-8.6	784	8.4	10,293	-7.5
Saskatchewan	16,268	-3.5	8,972	-5.6	796	18.6	9,768	-4.0
Alberta	80,648	-4.8	45,517	-5.2	4,303	23.9	49,820	-3.2
British Columbia <sup>1</sup>	75,421	-7.6	30,999	-11.0	5,644	-4.5	36,643	-10.0
<b>Canada</b>	<b>688,176</b>	<b>-4.5</b>	<b>270,489</b>	<b>-6.9</b>	<b>43,474</b>	<b>14.6</b>	<b>313,963</b>	<b>-4.4</b>
<b>2004</b>								
Newfoundland and Labrador	9,290	-11.2	x	x	x	x	4,064	-3.4
Prince Edward Island	1,814	-2.1	x	x	x	x	807	5.6
Nova Scotia	19,366	-2.8	7,183	0.9	984	5.0	8,167	1.4
New Brunswick	14,627	-10.1	6,306	-5.1	605	-13.8	6,911	-5.9
Quebec	175,202	-3.7	51,487	2.4	9,880	-14.1	61,367	-0.6
Ontario	248,453	-6.8	108,769	1.5	15,472	-14.5	124,241	-0.8
Manitoba	18,428	-1.6	9,710	2.1	779	-0.6	10,489	1.9
Saskatchewan	15,354	-5.6	9,084	1.2	709	-10.9	9,793	0.3
Alberta	79,290	-1.7	45,706	0.4	4,006	-6.9	49,712	-0.2
British Columbia <sup>1</sup>	74,127	-1.7	30,406	-1.9	5,303	-6.0	35,709	-2.5
<b>Canada</b>	<b>655,951</b>	<b>-4.7</b>	<b>272,947</b>	<b>0.9</b>	<b>38,313</b>	<b>-11.9</b>	<b>311,260</b>	<b>-0.9</b>
<b>2005</b>								
Newfoundland and Labrador	10,423	12.2	x	x	x	x	4,415	8.6
Prince Edward Island	1,833	1.0	x	x	x	x	735	-8.9
Nova Scotia	19,719	1.8	7,254	1.0	968	-1.6	8,222	0.7
New Brunswick	14,336	-2.0	5,971	-5.3	682	12.7	6,653	-3.7
Quebec	173,642	-0.9	50,730	-1.5	12,428	25.8	63,158	2.9
Ontario	249,309	0.3	105,982	-2.6	17,383	12.4	123,365	-0.7
Manitoba	18,379	-0.3	9,708	0.0	914	17.3	10,622	1.3
Saskatchewan	15,287	-0.4	8,980	-1.1	909	28.2	9,889	1.0
Alberta	87,138	9.9	49,821	9.0	4,778	19.3	54,599	9.8
British Columbia <sup>1</sup>	75,619	2.0	32,497	6.9	5,578	5.2	38,075	6.6
<b>Canada</b>	<b>665,685</b>	<b>1.5</b>	<b>275,319</b>	<b>0.9</b>	<b>44,414</b>	<b>15.9</b>	<b>319,733</b>	<b>2.7</b>

1. For reasons of confidentiality, data for the Yukon, the Northwest Territories and Nunavut have been included with the data for British Columbia.

**Note:** Percentage changes shown are year-to-year changes.

Table 5-2

Year to date provincial sales of new motor vehicles, by type and origin in dollars, January to May

Province	Total new motor vehicles		Passenger cars							
			North America		Japan		Other countries		Total	
	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change
	'000\$	%	'000\$	%	'000\$	%	'000\$	%	'000\$	%
<b>2003</b>										
Newfoundland and Labrador	274,509	-1.6	100,621	-1.0	x	x	x	x	136,199	-0.4
Prince Edward Island	48,719	-5.9	19,362	-2.6	x	x	x	x	23,891	-5.8
Nova Scotia	557,178	1.7	216,130	-4.0	29,207	-3.5	29,042	-7.5	274,380	-4.4
New Brunswick	459,141	-11.1	166,883	-4.8	x	x	x	x	207,258	-6.2
Quebec	5,032,108	1.5	1,690,459	3.8	496,000	-4.2	597,808	4.3	2,784,269	2.4
Ontario	8,360,275	-3.0	2,577,894	-7.1	481,880	-11.0	688,167	-1.0	3,747,941	-6.6
Manitoba	616,308	-4.5	165,168	-4.2	20,853	-15.8	23,085	0.4	209,105	-5.0
Saskatchewan	529,987	-2.0	126,815	-2.8	17,014	-6.4	17,160	4.0	160,991	-2.5
Alberta	2,760,258	-1.0	616,945	-7.8	94,855	-1.2	100,819	1.2	812,621	-6.0
British Columbia <sup>1</sup>	2,422,571	-5.1	643,512	-4.4	153,229	-8.6	214,981	2.4	1,011,722	-3.7
<b>Canada</b>	21,061,051	-2.0	6,323,790	-3.8	1,334,597	-7.2	1,709,987	1.1	9,368,377	-3.4
<b>2004</b>										
Newfoundland and Labrador	249,595	-9.1	80,825	-19.7	x	x	x	x	113,336	-16.8
Prince Edward Island	47,955	-1.6	16,276	-15.9	x	x	x	x	21,327	-10.7
Nova Scotia	549,116	-1.4	187,476	-13.3	27,537	-5.7	38,863	33.8	253,876	-7.5
New Brunswick	419,377	-8.7	128,822	-22.8	x	x	x	x	171,243	-17.4
Quebec	4,941,077	-1.8	1,507,234	-10.8	517,089	4.3	626,011	4.7	2,650,335	-4.8
Ontario	7,952,270	-4.9	2,209,628	-14.3	384,719	-20.2	711,840	3.4	3,306,189	-11.8
Manitoba	600,887	-2.5	148,369	-10.2	18,645	-10.6	27,302	18.3	194,316	-7.1
Saskatchewan	505,288	-4.7	103,470	-18.4	12,984	-23.7	18,540	8.0	134,995	-16.1
Alberta	2,659,232	-3.7	547,854	-11.2	87,432	-7.8	119,145	18.2	754,433	-7.2
British Columbia <sup>1</sup>	2,385,926	-1.5	613,201	-4.7	158,276	3.3	226,559	5.4	998,035	-1.4
<b>Canada</b>	20,310,723	-3.6	5,543,159	-12.3	1,236,956	-7.3	1,817,967	6.3	8,598,083	-8.2
<b>2005</b>										
Newfoundland and Labrador	277,794	11.3	98,969	22.4	x	x	x	x	130,230	14.9
Prince Edward Island	47,792	-0.3	18,015	10.7	x	x	x	x	23,758	11.4
Nova Scotia	562,996	2.5	204,913	9.3	23,626	-14.2	36,832	-5.2	265,373	4.5
New Brunswick	412,901	-1.5	136,710	6.1	x	x	x	x	174,166	1.7
Quebec	5,014,585	1.5	1,567,294	4.0	468,457	-9.4	549,025	-12.3	2,584,776	-2.5
Ontario	8,275,766	4.1	2,352,538	6.5	380,253	-1.2	662,440	-6.9	3,395,231	2.7
Manitoba	649,208	8.0	152,608	2.9	17,423	-6.6	22,918	-16.1	192,949	-0.7
Saskatchewan	529,348	4.8	107,405	3.8	11,327	-12.8	16,765	-9.6	135,496	0.4
Alberta	3,083,320	15.9	624,777	14.0	96,633	10.5	125,472	5.3	846,884	12.3
British Columbia <sup>1</sup>	2,494,983	4.6	610,724	-0.4	149,921	-5.3	215,249	-5.0	975,893	-2.2
<b>Canada</b>	21,348,695	5.1	5,873,954	6.0	1,175,047	-5.0	1,675,756	-7.8	8,724,756	1.5

See footnotes at the end of the table.

Table 5-2 – continued

## Year to date provincial sales of new motor vehicles, by type and origin in dollars, January to May

Province	Total new motor vehicles		Trucks <sup>2</sup>					
			North America		Overseas		Total	
	Units	Year/year change	Units	Year/year change	Units	Year/year change	Units	Year/year change
	'000\$	%	'000\$	%	'000\$	%	'000\$	%
<b>2003</b>								
Newfoundland and Labrador	274,509	-1.6	x	x	x	x	138,310	-2.8
Prince Edward Island	48,719	-5.9	x	x	x	x	24,828	-6.0
Nova Scotia	557,178	1.7	250,839	7.9	31,957	13.0	282,797	8.4
New Brunswick	459,141	-11.1	229,240	-16.9	22,643	12.9	251,883	-14.9
Quebec	5,032,108	1.5	1,848,319	-3.9	399,519	27.2	2,247,838	0.5
Ontario	8,360,275	-3.0	3,927,146	-3.7	685,187	29.4	4,612,333	0.1
Manitoba	616,308	-4.5	379,014	-5.5	28,191	16.5	407,203	-4.3
Saskatchewan	529,987	-2.0	340,812	-3.6	28,183	28.9	368,996	-1.8
Alberta	2,760,258	-1.0	1,786,599	-0.9	161,042	34.1	1,947,641	1.3
British Columbia <sup>1</sup>	2,422,571	-5.1	1,194,041	-7.2	216,807	0.7	1,410,847	-6.1
<b>Canada</b>	<b>21,061,051</b>	<b>-2.0</b>	<b>10,097,453</b>	<b>-3.9</b>	<b>1,595,223</b>	<b>23.5</b>	<b>11,692,676</b>	<b>-0.9</b>
<b>2004</b>								
Newfoundland and Labrador	249,595	-9.1	x	x	x	x	136,258	-1.5
Prince Edward Island	47,955	-1.6	x	x	x	x	26,627	7.2
Nova Scotia	549,116	-1.4	261,414	4.2	33,825	5.8	295,239	4.4
New Brunswick	419,377	-8.7	228,557	-0.3	19,577	-13.5	248,135	-1.5
Quebec	4,941,077	-1.8	1,933,090	4.6	357,654	-10.5	2,290,742	1.9
Ontario	7,952,270	-4.9	4,047,850	3.1	598,231	-12.7	4,646,081	0.7
Manitoba	600,887	-2.5	378,678	-0.1	27,893	-1.1	406,572	-0.2
Saskatchewan	505,288	-4.7	345,010	1.2	25,280	-10.3	370,291	0.4
Alberta	2,659,232	-3.7	1,752,542	-1.9	152,258	-5.5	1,904,801	-2.2
British Columbia <sup>1</sup>	2,385,926	-1.5	1,186,163	-0.7	201,730	-7.0	1,387,892	-1.6
<b>Canada</b>	<b>20,310,723</b>	<b>-3.6</b>	<b>10,278,217</b>	<b>1.8</b>	<b>1,434,423</b>	<b>-10.1</b>	<b>11,712,640</b>	<b>0.2</b>
<b>2005</b>								
Newfoundland and Labrador	277,794	11.3	x	x	x	x	147,564	8.3
Prince Edward Island	47,792	-0.3	x	x	x	x	24,034	-9.7
Nova Scotia	562,996	2.5	266,126	1.8	31,497	-6.9	297,623	0.8
New Brunswick	412,901	-1.5	217,878	-4.7	20,857	6.5	238,736	-3.8
Quebec	5,014,585	1.5	2,006,889	3.8	422,920	18.2	2,429,810	6.1
Ontario	8,275,766	4.1	4,228,644	4.5	651,890	9.0	4,880,534	5.0
Manitoba	649,208	8.0	425,118	12.3	31,140	11.6	456,259	12.2
Saskatchewan	529,348	4.8	363,666	5.4	30,184	19.4	393,851	6.4
Alberta	3,083,320	15.9	2,062,904	17.7	173,535	14.0	2,236,439	17.4
British Columbia <sup>1</sup>	2,494,983	4.6	1,310,115	10.4	208,975	3.6	1,519,090	9.5
<b>Canada</b>	<b>21,348,695</b>	<b>5.1</b>	<b>11,030,087</b>	<b>7.3</b>	<b>1,593,852</b>	<b>11.1</b>	<b>12,623,939</b>	<b>7.8</b>

1. For reasons of confidentiality, data for the Yukon, the Northwest Territories and Nunavut have been included with the data for British Columbia.

**Note:** Percentage changes shown are year-to-year changes.

Table 6

Annual sales of new motor vehicles, by type and origin, in units and dollars, Canada

Year	Total	Passenger cars				Trucks <sup>1</sup>		
		Total	North America	Japan	Other countries	Total	North America	Overseas
No.								
1982	920,902	713,481	489,435	178,174	45,872	207,421	166,986	40,435
1983	1,081,088	843,318	625,088	176,525	41,705	237,770	192,609	45,161
1984	1,283,502	971,210	724,932	171,204	75,074	312,292	273,604	38,688
1985	1,530,410	1,137,216	794,965	199,221	143,030	393,194	344,871	48,323
1986	1,515,920	1,095,313	761,169	203,304	130,840	420,607	368,423	52,184
1987	1,533,637	1,065,093	700,930	243,288	120,875	468,544	417,189	51,355
1988	1,565,501	1,056,310	724,733	243,835	87,742	509,191	459,777	49,414
1989	1,483,875	988,134	675,340	239,548	73,246	495,741	422,398	73,343
1990	1,317,869	884,564	580,397	239,603	64,564	433,305	361,403	71,902
1991	1,287,790	873,184	573,297	237,701	62,186	414,606	347,671	66,935
1992	1,227,419	798,023	503,460	236,675	57,888	429,396	370,422	58,974
1993	1,192,934	739,049	493,759	196,310	48,980	453,885	402,112	51,773
1994	1,260,056	748,666	573,361	129,547	45,759	511,390	475,444	35,946
1995	1,166,535	670,190	553,265	71,493	45,432	496,345	469,590	26,755
1996	1,204,557	660,769	572,581	47,901	40,287	543,788	517,738	26,050
1997	1,424,380	738,550	629,488	66,297	42,765	685,830	628,214	57,616
1998	1,428,932	740,809	590,667	98,275	51,867	688,123	627,256	60,867
1999	1,542,041	806,450	625,292	103,016	78,142	735,591	672,444	63,147
2000	1,587,561	849,171	640,856	106,937	101,378	738,390	669,492	68,898
2001	1,597,964	868,633	619,810	122,998	125,825	729,331	647,987	81,344
2002	1,733,318	934,704	651,305	144,596	138,803	798,614	698,870	99,744
2003	1,626,468	865,475	604,726	126,908	133,841	760,993	654,136	106,857
2004	1,575,195	820,103	542,814	116,426	160,863	755,092	653,637	101,455
\$'000								
1982	9,823,971	7,037,564	4,856,340	1,551,269	629,955	2,786,407	2,423,014	363,393
1983	12,196,326	9,041,376	6,700,490	1,688,571	652,315	3,154,950	2,728,842	426,108
1984	15,679,760	11,138,931	8,176,591	1,928,031	1,034,309	4,540,829	4,136,482	404,347
1985	19,890,119	13,707,637	9,545,156	2,325,922	1,836,559	6,182,482	5,641,518	540,964
1986	21,841,550	14,669,730	9,856,684	2,811,893	2,001,153	7,171,820	6,441,827	729,993
1987	24,471,752	15,748,410	10,031,338	3,567,223	2,149,849	8,723,342	7,930,138	793,204
1988	26,865,327	16,709,476	11,080,866	3,784,902	1,843,708	10,155,851	9,369,528	786,323
1989	26,959,378	16,541,801	11,034,684	3,887,341	1,619,774	10,417,577	9,059,482	1,358,095
1990	24,888,751	15,245,831	9,784,293	4,015,958	1,445,580	9,642,918	8,210,502	1,432,416
1991	22,855,626	14,103,545	9,038,584	3,789,001	1,275,960	8,752,081	7,503,659	1,248,422
1992	23,484,453	13,691,747	8,450,515	4,053,784	1,187,448	9,792,706	8,613,980	1,178,726
1993	24,630,368	13,278,183	8,620,651	3,560,912	1,096,620	11,352,185	10,227,081	1,125,104
1994	27,893,795	14,182,894	10,595,001	2,346,168	1,241,727	13,710,902	12,846,447	864,453
1995	28,168,806	13,882,004	11,070,368	1,492,451	1,319,184	14,286,804	13,544,980	741,824
1996	31,485,777	14,510,882	12,062,092	1,118,289	1,330,501	16,974,894	16,115,584	859,309
1997	38,986,224	16,836,615	13,809,161	1,519,604	1,507,852	22,149,610	20,341,263	1,808,346
1998	40,255,777	17,054,244	13,101,703	2,110,330	1,842,211	23,201,534	21,165,239	2,036,296
1999	45,317,914	19,017,278	14,138,902	2,246,522	2,631,853	26,300,638	24,055,653	2,244,986
2000	46,930,514	20,790,660	15,089,665	2,431,251	3,269,743	26,139,852	23,745,933	2,393,922
2001	46,886,252	21,168,628	14,575,745	2,882,386	3,710,497	25,717,623	22,958,458	2,759,162
2002	52,227,499	23,191,483	15,521,295	3,501,294	4,168,898	29,036,014	25,633,136	3,402,877
2003	50,493,308	21,685,587	14,565,218	2,988,274	4,132,093	28,807,720	24,845,915	3,961,804
2004	49,639,223	20,489,761	13,261,753	2,694,970	4,533,035	29,149,463	25,384,561	3,764,904

1. Trucks include minivans, sport-utility vehicles, light and heavy trucks, vans and buses.



Table 7

## Canada, monthly sales of new motor vehicles, in units, by type and origin, seasonally adjusted

Period	Total new motor vehicles		Passenger cars				Trucks <sup>1</sup>	
	Units	Month/month change	North America		Overseas		Total	
			Units	Month/month change	Units	Month/month change	Units	Month/month change
	No.	%	No.	%	No.	%	No.	%
<b>2003</b>								
January	138,029	-8.1	53,292	-6.2	24,133	-1.0	60,604	-12.0
February	143,296	3.8	54,447	2.2	23,801	-1.4	65,047	7.3
March	137,631	-4.0	50,708	-6.9	23,045	-3.2	63,879	-1.8
April	130,934	-4.9	49,827	-1.7	21,473	-6.8	59,634	-6.6
May	140,959	7.7	53,118	6.6	21,422	-0.2	66,420	11.4
June	128,807	-8.6	47,421	-10.7	21,084	-1.6	60,302	-9.2
July	144,194	11.9	53,089	12.0	21,158	0.4	69,948	16.0
August	139,613	-3.2	49,773	-6.2	22,963	8.5	66,877	-4.4
September	137,476	-1.5	50,686	1.8	21,361	-7.0	65,428	-2.2
October	131,364	-4.4	48,883	-3.6	19,894	-6.9	62,587	-4.3
November	128,826	-1.9	48,727	-0.3	19,247	-3.3	60,852	-2.8
December	125,338	-2.7	44,754	-8.2	21,168	10.0	59,416	-2.4
<b>2004</b>								
January	125,205	-0.1	44,928	0.4	23,432	10.7	56,844	-4.3
February	127,268	1.6	42,213	-6.0	22,998	-1.9	62,058	9.2
March	136,198	7.0	45,493	7.8	23,971	4.2	66,735	7.5
April	136,145	0.0	47,142	3.6	23,645	-1.4	65,358	-2.1
May	131,171	-3.7	45,869	-2.7	23,195	-1.9	62,107	-5.0
June	131,241	0.1	45,941	0.2	22,841	-1.5	62,459	0.6
July	131,584	0.3	46,246	0.7	22,920	0.3	62,418	-0.1
August	131,396	-0.1	46,357	0.2	22,429	-2.1	62,610	0.3
September	128,035	-2.6	43,298	-6.6	22,611	0.8	62,127	-0.8
October	133,589	4.3	45,178	4.3	23,702	4.8	64,709	4.2
November	132,171	-1.1	44,183	-2.2	23,321	-1.6	64,666	-0.1
December	131,192	-0.7	45,966	4.0	22,225	-4.7	63,001	-2.6
<b>2005</b>								
January	127,281	-3.0	43,720	-4.9	21,480	-3.4	62,080	-1.5
February	142,361	11.8	50,940	16.5	21,452	-0.1	69,969	12.7
March	135,157	-5.1	49,409	-3.0	21,060	-1.8	64,688	-7.5
April	138,206	2.3	50,044	1.3	22,208	5.5	65,953	2.0
May	128,711	-6.9	42,491	-15.1	22,629	1.9	63,591	-3.6

1. Trucks include minivans, sport-utility vehicles, light and heavy trucks, vans and buses.

**Note:** Percentage changes shown are month-to-month changes.

Table 8

## Monthly sales of new motor vehicles, in units, by province, seasonally adjusted

Period	Canada	Newfoundland and Labrador	Prince Edward Island	Nova Scotia	New Brunswick	Quebec
<b>2003</b>						
January	138,029	1,776	356	3,724	2,863	35,005
February	143,296	2,144	408	4,005	3,364	36,284
March	137,631	2,014	412	3,756	3,183	35,216
April	130,934	2,146	372	3,651	2,917	34,415
May	140,959	2,150	431	3,956	3,409	36,384
June	128,807	2,164	366	3,612	3,174	32,987
July	144,194	2,300	415	4,531	3,508	36,308
August	139,613	2,268	435	3,905	3,189	38,137
September	137,476	2,087	399	3,605	3,107	35,851
October	131,364	2,020	403	3,914	2,928	33,779
November	128,826	2,000	384	3,855	2,998	33,378
December	125,338	2,359	352	3,846	2,769	32,441
<b>2004</b>						
January	125,205	1,858	363	3,674	2,913	32,307
February	127,268	1,756	368	3,247	2,852	32,687
March	136,198	1,858	398	3,944	2,940	36,141
April	136,145	1,908	443	3,904	2,822	35,025
May	131,171	1,899	378	3,851	2,674	33,541
June	131,241	1,833	387	4,055	2,747	34,180
July	131,584	1,866	388	3,762	2,923	34,007
August	131,396	1,921	386	3,785	2,953	33,312
September	128,035	1,948	404	3,712	2,903	32,513
October	133,589	2,203	395	4,012	3,238	33,794
November	132,171	1,951	378	3,640	2,771	34,015
December	131,192	1,897	409	3,580	2,780	33,559
<b>2005</b>						
January	127,281	1,887	389	3,652	2,560	34,110
February <sup>r</sup>	142,361	2,105	457	4,137	3,082	35,346
March <sup>r</sup>	135,157	2,138	387	3,752	2,800	34,301
April <sup>r</sup>	138,206	2,167	404	3,995	2,880	34,832
May <sup>p</sup>	128,711	2,045	377	3,676	2,552	32,222

Table 8 – continued

## Monthly sales of new motor vehicles, in units, by province, seasonally adjusted

Period	Canada	Ontario	Manitoba	Saskatchewan	Alberta	British Columbia and the Territories <sup>1</sup>
<b>2003</b>						
January	138,029	54,231	3,908	3,293	16,674	16,200
February	143,296	56,954	3,838	3,512	16,765	16,024
March	137,631	54,986	3,904	3,532	16,117	14,512
April	130,934	51,892	3,520	3,138	15,080	13,803
May	140,959	55,324	4,096	3,509	16,801	14,899
June	128,807	49,581	3,920	3,251	15,913	13,839
July	144,194	54,909	4,147	4,059	17,916	16,100
August	139,613	51,498	3,868	3,591	16,791	15,931
September	137,476	53,344	3,939	3,534	16,180	15,430
October	131,364	50,178	3,720	3,387	16,076	14,960
November	128,826	48,963	3,660	3,036	15,512	15,040
December	125,338	47,914	3,541	3,304	14,624	14,188
<b>2004</b>						
January	125,205	48,707	3,576	2,697	15,150	13,959
February	127,268	49,706	3,722	3,410	15,968	13,551
March	136,198	52,019	3,786	3,285	16,340	15,487
April	136,145	52,465	4,099	3,394	16,526	15,560
May	131,171	50,230	3,809	3,186	16,136	15,468
June	131,241	49,618	3,809	3,305	15,867	15,439
July	131,584	50,012	3,711	3,260	16,169	15,486
August	131,396	50,163	3,824	3,363	16,309	15,381
September	128,035	48,094	3,721	3,175	16,336	15,230
October	133,589	50,315	3,799	3,322	17,069	15,442
November	132,171	49,816	3,714	3,288	17,252	15,347
December	131,192	49,783	3,762	3,136	17,032	15,255
<b>2005</b>						
January	127,281	48,507	3,502	2,570	16,398	13,706
February <sup>r</sup>	142,361	56,285	4,039	3,210	18,138	15,562
March <sup>r</sup>	135,157	51,089	3,956	3,272	17,612	15,850
April <sup>r</sup>	138,206	51,861	3,833	3,639	18,796	15,798
May <sup>p</sup>	128,711	48,996	3,578	3,166	16,872	15,225

# Definitions

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## Trucks

Trucks include light and heavy trucks, minivans, sport utility vehicles, vans, coaches and buses, regardless of their intended use.

## Passenger car

The term passenger car refers to all vehicles whose primary function is to carry passengers, excluding those vehicles classified as a commercial vehicle (see definition above). Passenger cars also include cars used for commercial purposes, i.e. taxis, auto rentals and other car fleets.

## Country of origin

New motor vehicles fall into two categories defined on the basis of origin: those manufactured in North America and those manufactured overseas. The latter are imported in a fully assembled state from countries other than the United States or Mexico. All passenger cars and commercial vehicles assembled in Canada, Mexico and the United States and sold in Canada classified are as North American manufactured vehicles.

## Motor vehicle sales - units

The number of new motor vehicles sold in Canada.

## Motor vehicle sales - dollars

Net sales refers to the selling price to the consumer, i.e., manufacturer's invoice price plus estimated dealer's markup, including charges for standard and optional accessories. Sales taxes are excluded.

## Average price of passenger cars

The average price is obtained by dividing the total dollar sales by the number of units sold. Therefore, changes in the average price reflect variations in the models sold as well as price changes. For example, an increase in the average price for passenger cars may reflect both a shift to more expensive models as well as price increases.

# Appendix I

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## Scope of the survey

The interest in and need for detailed statistics on the automobile industry arose years ago, when the industry began playing a prominent role in the Canadian economy. For over 50 years, Statistics Canada has been collecting and disseminating statistical information on the retail sales<sup>1</sup> of new motor vehicles. Not only are these statistics required to produce estimates of Canadian consumer spending for the national accounts and the gross domestic product, but they have also served and continue to serve as one of the most important, most often requested indicators of the health of Canada's economy.<sup>2</sup>

However, estimates of the total retail sales volume of new motor vehicles were not sufficient to meet the incessant demand for more information. There came an increasing need for data on the characteristics of the fleet of new vehicles sold at retail, either to learn more about the preferences of Canadian consumers or to assess the penetration of the Canadian market by major foreign manufacturers. Statistics on new motor vehicle sales were expanded in the early 1970s to provide separate figures for Japanese vehicle sales.

The statistics in this report cover exclusively retail sales of new motor vehicles within Canada's borders. Data are derived from a postal survey (a census - see the methodology section at the end of the report for more details).

Other statistics connected with the automobile industry (sales of new and used car dealers, auto parts and accessories stores and so on) are available on the monthly Retail Trade survey (Catalogue No. 63-005). For further information, please contact the Retail Commodity Section, Distributive Trades Division, Statistics Canada, Ottawa, K1A 0T6, (Telephone: 613-951-3549 or toll free at 1-877-421-3067).

## Data quality and methodology

This survey is a census of all motor vehicle manufacturers and importers known to be active in Canada.

The value of sales is reported at selling price to consumer (i.e. the manufacturer's invoice price plus estimated dealer's markup, charges for standard equipment and options, less provincial sales tax and federal goods and services tax (G.S.T.) and harmonized sales tax (H.S.T.)).

The response rate for this survey is generally 100%. Minimal estimation is required so there is little bias resulting from non-response introduced in these data.

All attempts have been made to minimize the non-sampling errors: the questionnaires used in the survey have been carefully designed to minimize different interpretations; detailed acceptance testing has been carried out for the different stages of editing and processing.

## Data confidentiality

Statistics Canada is prohibited by law from publishing any statistics which would divulge information relating to any identifiable business without the previous consent in writing of that business.<sup>3</sup> The disclosure of data likely to reveal specific information on the activity of a particular company is systematically and rigorously controlled and regulated

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1. According to the 1980 Standard Industrial Classification Manual, "establishments included in retail trade are those primarily engaged in retail dealing, i.e., buying commodities for resale to the general public for personal or household consumption..."

2. The new motor vehicle sales series is one of ten statistical series making up the leading indicator developed by Statistics Canada for current economic analysis purposes.

3. See Section 17 of the Statistics Act (Chapter 5-19), entitled «Secrecy».

to prevent the publication or disclosure of any information deemed confidential. The rules regarding confidentiality are therefore applied in such a way that no data are shown for cells (or statistical units). If information is withheld for reasons of confidentiality an "X" will appear in the appropriate cell of this publication.

Another way of preserving data confidentiality without having to enter an "X" is to combine (consolidate) the information **from selected regions** (or selected cells) for the same item. The data in question can be aggregated and published in a less detailed, but still confidential, form. For example, the data for the Northwest Territories, the Yukon and Nunavut are included with the British Columbia data.

## Seasonal adjustment

Time series contain the elements essential to the description, explanation and forecasting of the behaviour of an economic phenomenon: "They are statistical records of the evolution of economic processes through time."<sup>4</sup> In using time series to observe economic activity, economists and statisticians have identified four characteristic behavioural components: the long-term movement or trend, the cycle, the seasonal (variations) and the irregular (fluctuations). These movements are caused by various economic, natural or institutional factors. The **seasonal variations** occur periodically on a more or less regular basis over the course of the year as a result of seasonal changes in weather, statutory holidays and other events which occur at fairly regular intervals and thus have a major impact on the rate of economic activity.

In the interest of accurately interpreting the fundamental evolution of an economic phenomenon and producing forecasts of superior quality, Statistics Canada uses the X-11-ARIMA seasonal adjustment method<sup>5</sup> to seasonally adjust its time series. The ARIMA part of this method minimizes the impact of seasonal variations on the series and essentially consists of adding one year of estimated data onto each end of the original series before it is seasonally adjusted per se. The estimated data are derived from forecasts and back casts using ARIMA (Autoregressive Integrated Moving Average) models of the Box-Jenkins type.

The X-11 part of the X-11-ARIMA program uses primarily the ratio-to-moving average method to smooth the modified series and obtain a preliminary estimate of the trend-cycle, to calculate the ratios of the original series (fitted) to the estimates of the trend-cycle and to estimate the seasonal factors from these ratios. The final seasonal factors are produced only after these operations have been repeated several times. These procedures, used to determine the seasonal factors necessary to calculate the final seasonally adjusted data, are, since February 1983, executed every month instead of once a year. This permits us to update each month, the reference series from which we derive the final estimations of the seasonal factors employing the most current data available.

While seasonal adjustment permits a better understanding of the underlying trend-cycle of a series, the seasonally-adjusted series still contains an irregular component. Slight month-to-month variations in the seasonally adjusted series may be simple irregular movements; to get a better idea of the underlying trend, users must examine several months of seasonally adjusted series.

To assist the user, the Months of Cyclical Dominance number, MCD, is provided.<sup>6</sup> The MCD is the shortest monthly span for which a certain ratio becomes and remains less than one, that is, the ratio for which the absolute average percentage change of the trend-cycle of the seasonally adjusted series becomes greater than the absolute average per cent change of the irregular component. The MCD can be interpreted as the number of months over which a change in the seasonally adjusted series must move in a given direction before one can be reasonably certain that the trend-cycle of that series also has moved in the given direction. Clearly small MCD's are desirable and indicative of a smooth series. Applying a moving average to the seasonally adjusted data of MCD length tends to smooth irregular movements which may obscure the underlying trend-cycle. The MCD moving average provides a method of reducing all types of series to approximately the same degree of smoothness, whatever the size of the irregular component in the original series.

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4. «A Note on the Seasonal adjustment of Economic Time Series,» *Canadian Statistical Review*, August 1974.

5. For further information see the X-11-ARIMA/88 Seasonal Adjustment Method, by Estelle Bee Dagum, Statistics Canada.

6. MCD = 8 for North American passenger cars. MCD = 4 or Overseas passenger cars. MCD = 9 for Commercial vehicles.

## **Revision procedures**

The seasonally adjusted estimates are revised for the three months preceding the reference period. Monthly unadjusted data are revised for the previous month, when new information is made available to Statistics Canada. In addition, unadjusted new motor vehicle sales are revised each year, for the latest year, in the February issue of this publication. At that time, monthly seasonally adjusted estimates for the latest four years of data are revised.

## Appendix II

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### List of North American motor vehicle manufacturers

B.M.W. Canada Inc.  
Blue Bird Body Co.  
DaimlerChrysler Canada Inc.  
Ford Motor Company of Canada Limited  
Freightliner of Canada Ltd.  
General Motors of Canada Limited  
Honda Canada Inc.  
Hyundai Auto Canada Inc.  
International Truck and Engine Corporation Canada  
Kenworth Div., Paccar of Canada Ltd.  
Mack Canada Inc.  
Mazda Canada Inc.  
Mitsubishi Motor Sales of Canada, Inc.  
Motor Coach Industries Limited  
New Flyer Industries Ltd.  
Nissan Canada Inc.  
Nova Bus Corp.  
Orion Bus Industries Inc.  
Peterbilt Div., Paccar of Canada Ltd.  
Prévost Car Inc.  
Sterling Heavy Duty TrucksSubaru Canada Inc.  
Subaru Canada Inc.  
Suzuki Canada Inc.  
Thomas Built Buses of Canada Ltd.



Toyota Canada Ltd.

Volkswagen Canada Inc.

Volvo Trucks Canada Inc.

Western Star Trucks Inc.

## **List of importers and distributors of overseas manufactured motor vehicles**

### **Japan**

General Motors of Canada Ltd.

Hino Diesel Trucks Canada Ltd.

Honda Canada Inc.

Mazda Canada Inc.

Mitsubishi Motor Sales of Canada, Inc.

Nissan Canada Inc.

Subaru Canada Inc.

Suzuki Canada Inc.

Toyota Canada Inc.

### **Other Countries**

B.M.W. Canada Inc.

Daewoo Auto Canada Inc.

Ford Motor Company of Canada Limited

General Motors Canada Ltd.

Hyundai Auto Canada Inc.

Jaguar Canada Inc.

Kia Canada Inc.

Land Rover group Canada Inc.

Mercedes-Benz Canada Inc.

Porsche Cars of Canada Ltd.

Volkswagen Canada Inc.

Volvo Cars of Canada Ltd.