

## OUSING NOW

# Your Link to the Housing Market Saint John, Moncton and Fredericton

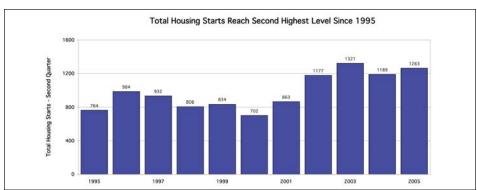
## Second Quarter: Pace of New Home Construction Remains Strong

Total housing starts reached 1,263 units in the second guarter of 2005 compared to 1,189 units in 2004. As a result of this brisk activity, the 1,530 total housing starts over the first half of the year represent the second highest level of construction activity achieved in ten years. The 6.2 per cent increase in total housing starts during the second quarter was due to an increase in multiple starts. Multiple starts reached 441 units in the second quarter of 2005 as compared to 290 units last year. At the same time, construction of single-detached homes in New Brunswick eased slightly, with 822 single starts in the second quarter as compared to 899 single starts last year. The Greater Moncton area accounted for most of the increase in total housing starts in the second quarter, rising from 340 units in 2004 to 451 units this year. However, like New Brunswick overall, single-detached starts slipped slightly, falling to 221 starts as compared to 230 starts in the second quarter of 2004. A slight increase in multiple unit starts this year kept total housing starts in Saint John

on par with the level of activity achieved in the second quarter of 2004. While both single and multiple starts in Fredericton for the second quarter were below the level of activity attained last year.

Total completions in the province reached 526 units in the second quarter, a 26.8 per cent decline when compared to the same period in 2004. The decline in total completions is mainly due to a noticeable drop in completions outside of New Brunswick's urban centres. Only 139 housing units were completed in the rural areas during the second quarter as compared to 250 units last year.

At the end of the second quarter, there were 1,477 units under construction compared to 1,707 units twelve months earlier. Sustained demand, combined with a significant decline in both completions and housing units under construction, is a good indication that housing starts will remain healthy in 2005.



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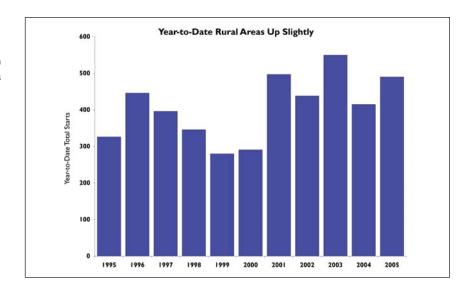




#### Housing Market Overview (Saint John, Moncton, Fredericton)

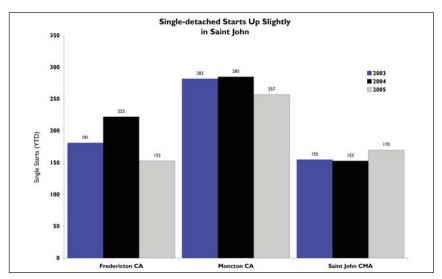
### Activity Remains Strong in New Brunswick's Rural Areas

Although residential construction in the province's urban centres was 7.3 per cent higher than the first six months of 2004, the increase in total housing starts was even more pronounced in New Brunswick's rural areas. From January to June, total housing starts increased 18.1 per cent, from 415 starts in 2004 to 490 starts this year.



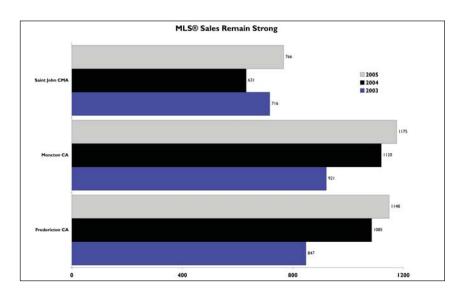
## Mixed Results for Single Starts so Far This Year in the Urban Centres

Demand for single-detached homes remains strong in the province's urban centres, but many households are opting for an existing home due in part to rising construction costs. So far this year, single starts in urban centres have dropped to 626 units, a decline of 10.7 per cent from the same period last year. Of New Brunswick's three larger centres, only Saint John had more single starts over the first six months of the year when compared to last year, reaching 170 units from 153 units last year.



### Resale Market Remained Strong in All Larger Urban Centres

MLS® sales in both Saint John and Fredericton rebounded in the second quarter, following a slight drop in the first quarter. In all three larger urban centres, year-to-date sales exceeded the previous records with 766 transactions in Saint John, 1,175 transactions in Moncton and 1,148 transactions in Fredericton. Low mortgage rates, rising inventory of existing homes available for sale and the rising cost of new homes are contributing to the resale market's solid performance to date this year.



						E	ABLE	- H	ONISING	S STAF	TS B)	TABLE I - HOUSING STARTS BY AREA						
			Singles	iles					Mult	Multiples					<b>Total Starts</b>	Starts		
	Seco	Second Quarter	arter	Yea	ear-to-date	ate	Seco	Second Quarter	arter	Yea	Year-to-date	ate	Second Quarter	d Qua	rter	Yea	Year-to-date	te
Urban Area	2002	2004	2005 2004 % chg 2005 2004 % chg 2005 2004 % chg 2005 2004 % chg	2002	2004	% chg	2005	2004	% chg	2005	2004	% chg	2002	2004	% chg	2005 2004 % chg 2005 2004 % chg	2004 9	6 chg
Bathurst CA	4	61	-26.3%	4	61	19 -26.3%	9	6	9 -33.3%	9	6	9 -33.3%	20	28	28 -28.6%	20	- 38	28 -28.6%
Campbellton CA	2	9	-66.7%	7	9	-66.7%	26	0	1	26	0	1	28	9		28	9	1
Edmunston CA	11	9	6.3%	17	91	6.3%	4	4	ï	4	4	1	21	20	2.0%	21	70	%0.5
Fredericton CA	117	17	-31.6%	153	222	-31.1%	98	102	102 -15.7%	88	102	-13.7%	203	273	273 -25.6%	241	324 -	324 -25.6%
Miramichi CA	13	9	1	13	9		0	0	1	0	0	1	13	9	,	13	9	1
Moncton CA	221	230	-3.9%	257	285	-9.8%	230	9	ı	252	115	÷	451	340	340 32.6%	209	400	400 27.3%
Saint John CMA	122	125	-2.4%	170	153	11.1%	36	32	32 12.5%	38	32	32 18.8%	158	157	157 0.6%	208	185	185 12.4%
<b>Total Urban Areas</b>	909	573	573 -11.7% 626	626	707	-11.5%	388	257	21.0%	7 -11.5% 388 257 51.0% 414 262 58.0%	262	28.0%	894	830	830 7.7%	1040	696	7.3%

							TABL	E 2 - C	COMPL	TABLE 2 - COMPLETIONS BY AREA	SBY	AREA						
			Singles	gles					Mult	Multiples					<b>Total Starts</b>	starts		
	Seco	Second Quarter	arter	Yea	Year-to-date	ate	Seco	nd Qu	Second Quarter	Yea	Year-to-date	ate	Secor	Second Quarter	rter	Yea	Year-to-date	ıte
Urban Area	2002	2004	2005 2004 % chg	2002	2004	% chg	2002	2004	% chg	2005 2004 % chg	2004	% chg	2002	2004	% chg	2002	2004	% chg
Bathurst CA	3	=	-72.7%	13	24	24 -45.8%	9	0		8	0	•	6	=	11 -18.2%	21	24	24 -12.5%
Campbellton CA	_	2	-80.0%	m	7	-57.1%	0	0	ı	0	0	,	-	2	ı	e	7	į
Edmunston CA	9	=	-45.5%	4	91	-12.5%	0	0		0	2		9	=	1 -45.5%	4	8	18 -22.2%
Fredericton CA	71	66	-28.3%	159	199	-20.1%	27	26	56 -51.8%	143	213	213 -32.9%	86	155	155 -36.8%	302	412	412 -26.7%
Miramichi CA	œ	٣	•	61	=	72.7%	0	0	ì	0	0	,	80	က		61	Ξ	ı
Moncton CA	09	Ξ	-45.9%	198	405	-51.1%	48	6	91 -47.3%	96	704	704 -86.4%	108	202	202 -46.5%	294	6011	109 -73.5%
Saint John CMA	104	28	79.3%	179	125	125 43.2%	53	24	ı	76	23	53 43.4%	157	82	82 91.5%	255	178	178 43.3%
Total Urban Areas	253	738	-15.1% 585		787	-25.7%	134	171	-21.6%	787 -25.7%   134   171 -21.6%   323   972 -66.8%   387	972	%8'99-	387	469	469 -17.5%	806	1759	1759 -48.4%

TABLE 3 - UNDER CONSTRUCTION BY AREA (as at June 30)	INDER	CONS	TRUC	LIONE	SY AR	EA (as	at June	€ 30)	
	8	Singles		Σ	Multiples	Se		Total	
Urban Area	2002	2004	2004 % chg	2002	2004	2005 2004 % chg 2005 2004 % chg	2002	2004	% chg
Bathurst CA	91	70	-20.0%	2	11	-88.2%	81	37	-51.4%
Campbellton CA	٣	m	%0.0	76	0	·	53	٣	i
Edmunston CA	8	71	-14.3%	4	4	%0.0	22	25	-12.0%
Fredericton CA	00	=	-11.5%	121	156	-22.4%	221	269	-17.8%
Miramichi CA	9	7	42.9%	0	0	e,	2	7	45.9%
Moncton CA	248	269	-7.8%	334	365	-8.5%	582	634	-8.2%
Saint John CMA	114	152	-25.0%	26	16	-38.5%	170	243	-30.0%
Total Urban Areas	605	285	-13.0%	543	633	633 -14.2%	1052	1218	1218 -13.6%

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						D DWELLING T	<b>YPE</b>				
						ncton/Saint John					
	<u>.</u> .		_	Apartment & Other		l	<u>.</u> .		_	Apartment & Other	
Area/Period	Single	Semi	Row	& Other	Total	Area/Period	Single	Semi	Row	& Other	Total
Franksister City						Correct Boss Wass	Cald				
Fredericton City		,	22		140	Grand Bay-West	rield		0		
April-June 2005 April-June 2004	62 73	1175	**105	20400	100000000000000000000000000000000000000	April-June 2005	7	0	900	1000	
January-June 2005	81	8				April-June 2004 January-June 2005	2	0	_		_
January-June 2003	93	A 55	1000				7	0	10760	19.500	
January-June 2004	73	- 4	36	30	171	January-June 2004		- 0	0		
Total Fredericto	n				_	Quispamsis Tow					
April-June 2005	117	6	22	58	203	April-June 2005	52	0	6	0	
April-June 2004	171	8		5,73%	2000	April-June 2004	46	33			
January-June 2005	153					January-June 2005	70	0			-
January-June 2005 January-June 2004	222				PAGE COST	January-June 2005 January-June 2004	57	0			
January-June 2004	222		36	30	324	January-June 2004	3/	U	0		
Moncton City						Rothesay Town					
April-June 2005	79	50	0	132	261	April-June 2005	6	0	3	0	
April-June 2004	88					April-June 2004	l ii	ő			
January-June 2005	90					January-June 2005	8				
January-June 2004	109					January-June 2004	14	Ö			
january june 2001	107	٠,	·	2.7	170	january june 2001		Ů	Ů	<u> </u>	_
City of Dieppe						Saint John City					
April-June 2005	94	12	12	2	120	April-June 2005	38	12	3	12	
April-June 2004	92	18		1200		April-June 2004	26	10000	7/20	0.00	
January-June 2005	104		_			January-June 2005	34	0			
January-June 2004	110					January-June 2004	8	Ö	ő		
January-June 2001	110		·	<u> </u>	130	January-June 2001		_ v	·	<u> </u>	
Riverview Town	3					Saint John - othe	r outlyin	g areas			
April-June 2005	19	20	0	2	41	April-June 2005	25	0		0	1
April-June 2004	20		11.5	900	10.250	April-June 2004	26	o	4500	7,000	
January-June 2005	25					January-June 2005	34	_	_		
January-June 2004	27	6	1100			January-June 2004	8	0	9203		
						, ,,					
Total Moncton C	CA					Total Saint John	CMA				
April-June 2005	221	82	12	136	451	April-June 2005	122	12	12	12	1.
April-June 2004	230	78	10.65	1000,0000	4.000	April-June 2004	125	12	100	1000	1.
January-June 2005	257	86				January-June 2005	170	14			20
January-June 2004	285					January-June 2004	153	12			18

Note: Other outlying areas include Greenwich Parish, Kingston Parish, Musquash Parish, St Martins Parish, St Martins Village, Simonds Parish, LePreau Parish, Petersville Parish, Hampton Town, Hampton Parish and Upham Parish

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