

OUSING NOW

Ottawa

YOUR LINK TO THE HOUSING MARKET

Canada Mortgage and Housing Corporation

Housing starts mixed

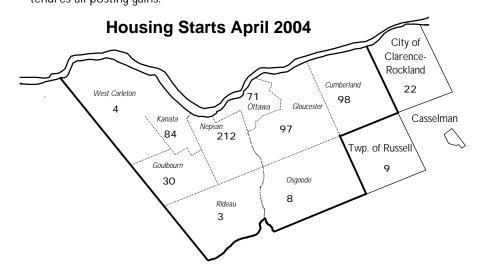
Multiples advance, singles cool

- Housing starts in the Ottawa CMA jumped to 6,300 units seasonally adjusted at an annual rate (SAAR) in April, up 26 per cent from March's revised 5,000 starts. April's advance follows a decline in March, but gains in January and February.
- April's unadjusted housing starts count for Ottawa CMA was 638 units, down 7.8 per cent from April 2003's volume, but still 47 per cent higher than the average 434 units posted in the previous 10 Aprils.
- Multiple construction advanced in April, but singles starts fell.
 Commencement of multiple units rose 17 per cent from April 2003, while single starts were off 29 per cent. Multiple starts' growth was widespread, with freehold semi dwellings and row units of various tenures all posting gains.
- Condo starts totalled 176 units in April after 48 units got underway in March. This April's condominium starts compare with 165 condominiums started in April 2003. Construction of these units, at 528 units in January to April 2004, are 49 per cent above volumes in the same period a year earlier.
- April's increase puts year-to-date multiple starts 28 per cent above 2003's volume. Starts growth is pervasive, as year to date volumes for condominiums, private rental and freehold row units all exceed those in January to April 2003.
- April's drop means singles starts in this year's first four months are 13 per cent behind 2003 counts.

VOLUME 7, number 4 April 2004

IN THIS ISSUE

NEW HOMES <i>Multiples advance, singles cool</i>	1
RESALE MARKET Seasonal, nominal sales diverge.	6
TABLES 1. Ottawa economic snapshot 2. Starts, completions, supply and demand	2
3. Starts by area4. New home sales5. Absorbed new single and	4 5
semi-detached dwellings by price range 6. Prices of absorbed singles by dwelling type	5
7. Sales and prices of existing homes 8. Summary of resale market	6
activity 9. Urban MLS sales and prices by area	7 7
Definitions	8



CMHC Ottawa Office • Market Analysis Christian Douchant, Robin Wiebe, Joanne Henry (613) 748-5129



HOME TO CANADIANS

Canada

- Year-over-year changes in total housing starts were largely negative among the CMA's former municipalities in April: seven of these 11 areas saw decreases. In the year to April, however, increases slightly outweigh decreases six to five.
- April's largest singles starts decrease occurred in the former municipality of Cumberland: 55 fewer singles started there this April than last. By contrast, the "Ottawa, Vanier and Rockcliffe" area saw nine more singles get underway.
- Measured by absolute unit volumes, the largest growth in year-to-April housing starts has occurred in the former city of Nepean, where both single and multiple starts have risen.
 Gloucester has also seen a substantial year-to-date construction increase, driven by a hike in multiple building.
- New home sales rose 44 per cent on a year-over-year basis in April after March's 47 per cent jump.
 Single-detached home sales rose 16 per cent in April from the same month a year earlier, while sales of low rise multiples were up 80 per cent.
- By CMHC estimates, the average new single-detached dwellings absorbed in Ottawa during April

- 2004 cost \$319,643, up nearly six per cent from April 2003. The average price in 2004-to-April was \$323,266, up ten per cent from 2003.
- April employment in Ottawa CMA fell 0.2 per cent year-over-year, the first such drop since July 2002. The drop follows increases of 2.2 per cent in both January and February and of 1.2 per cent in March. Still, in 2004's first four months, Ottawa employment is up 1.3 per cent from the equivalent 2003 period.
- Ottawa's New House Price Index rose for the seventh straight month in March entirely due to persistent "building" component upswings. The NHPI's "land" sub-index was unchanged.
- Posted mortgage rates for one-, three- and five-year terms all rose between March and April; the one-year rate by 0.15 percentage points and three- and five-year rates by 0.45 percentage points. Nonetheless, these levels are below both end-of-2003 and year-earlier levels.
- In April, payment on a \$100,000 three-year mortgage, amortized over 25 years, fell to \$613, 6.3 per cent below April 2003's \$655.

April Housing Starts Ottawa, 1994-2004 704 694 692 638 387 358 273 ₂₅₂ 298 244 95 96 97 98 99 00 01 02 03 Source: SCHL

TOTAL	HOUSING STAF	<u>rts: ottawa</u>	CMA
	Month	Unadjusted	SAAR (1)
2003	January	324	6,200
	February	279	5,800
	March	442	5,300
	April	692	6,900
	May	500	5,500
	June	681	6,800
	July	591	6,200
	August	767	7,000
	September	392	4,700
	October	514	5,700
	November	667	8,800
	December	532	7,800
2004	January	441	8,400
	February	419	8,600
	March	413	5,000
	April	638	6,300

(1) Seasonally adjusted, annualr rate. To nearest hundred units. Source: CMHC

TABLE 1: OTTAWA ECONOMIC SNAPSHOT	(1)
-----------------------------------	----	---

		Mortgage Rate		Ottawa	Labour Market		Ottawa	Ottawa			
		One-	Three -	Five -	Employment	Unemployment	Employment	CPI (2)	New I	House Price Inde	ex (3)
		Year	Year	Year	(000's)	rate (%)	rate (%)	All Items	Land	Building	Total
2003	January	4.90	6.00	6.45	453.3	7.5	65.7	124.0	106.0	145.0	136.7
	February	4.90	6.00	6.60	453.3	7.3	65.6	125.1	106.0	145.6	137.2
	March	5.35	6.25	6.85	456.2	7.0	65.9	125.2	106.0	145.2	136.9
	April	5.35	6.25	6.65	459.9	6.3	66.4	123.7	106.0	145.3	136.9
	May	5.05	5.60	6.15	466.8	6.3	67.3	124.2	106.0	145.4	137.0
	June	4.85	5.20	5.80	471.6	6.3	67.8	124.4	106.0	146.3	137.6
	July	4.55	5.45	6.20	475.3	6.7	68.2	124.8	106.0	146.4	137.7
	August	4.55	5.70	6.35	474.8	6.7	68.0	125.4	106.0	146.4	137.7
	September	4.55	5.80	6.30	468.6	7.1	67.0	125.5	108.3	147.8	139.2
	October	4.55	5.80	6.40	466.1	7.4	66.5	125.1	108.3	149.1	140.2
	November	4.75	5.90	6.50	464.1	7.4	66.1	125.6	108.3	150.1	141.0
	December	4.75	5.90	6.45	464.3	7.2	66.1	125.8	108.3	150.5	141.2
2004	January	4.30	5.40	6.05	463.1	6.9	65.8	125.8	108.3	151.1	141.7
	February	4.30	5.20	5.80	463.1	6.8	65.7	126.0	108.3	152.6	142.9
	March	4.30	5.10	5.70	461.7	6.7	65.3	126.5	108.3	154.0	144.0
	April	4.45	5.55	6.15	459.1	6.6	64.9				

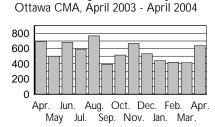
(1) All data for end of month

(2) Consumer Price Index (for Ottawa), 1992 = 100.

(3) For Ottawa-Hull. 1997 = 100.

Source: Statistics Canada, Bank of Canada, CMHC

TABLE 2: STARTS, C	OMPLETIO	ns sup	PLY AN	D DEMA	AND					
			OWNE					RENTAL		
OTT 1) 1/4 OL 14	0101015	FREEHO			MINIUM	PRIV		ASSIS		GRAND
OTTAWA CMA	SINGLE	SEMI	ROW	ROW	APT.	ROW	APT.	ROW	APT.	TOTAI
PENDING STARTS		F.0	000		4.1	-	005	-		4.00
April 2004	567	53	332	0	16	0	235	0	0	1,20
April 2003	292	8	395	0	0	0	99	0	0	79
STARTS	2//	20	1//	11	1/5	4	0	0	0	/ 2
April 2004	264	30	164	11	165	4	0	0	0	63
April 2003	373	24	130	0	165	0	0	0	0	69
% change	-29.2	25.0	26.2	n/a	0.0	<u>n/a</u>	n/a	<i>n/a</i>	n/a	-7.
Year-to-date 2004 Year-to-date 2003	653	76 104	550 511	86 42	212	87	17	0	0 15	1,91
	753 -13.3	-26.9	511 7.6	104.8	312 41.7	0 n/a	0 n/a	0 n/a	-100.0	1,73 10.
% change COMPLETIONS	-13.3	-20.9	7.0	104.0	41./	11/4	11/4	11/4	-100.0	10.
April 2004	266	24	198	0	0	0	0	0	0	48
April 2004 April 2003	245	12	121	0	0	<u></u>	0	0	0	38
% change	8.6	100.0	63.6	n/a	n/a	-100.0	n/a	n/a	n/a	27.
Year-to-date 2004	860	64	631	0	186	7	120	0	0	1,86
Year-to-date 2003	947	52	496	0	0	57	21	0	0	1,57
% change	-9.2	23.1	27.2	n/a	n/a	-87.7	471.4	n/a	n/a	18.
UNDER CONSTRUCTION	•	-				-				
April 2004	1,235	166	1,149	157	1,338	123	473	0	0	4,64
April 2003	1,408	180	820	30	1,025	76	716	0	15	4,27
COMPLETED AND NO	T ABSORBED)								
April 2004	48	34	89	6	55	20	149	0	0	40
April 2003	46	17	114	0	19	14	73	0	0	28
TOTAL SUPPLY (Unde	r Constructio	n + Con	npleted &	Not Abs	orbed)					
April 2004	1,283	200	1,238	163	1,393	143	622	0	0	5,04
April 2003	1,454	197	934	30	1,044	90	789	0	15	4,55
MONTHLY ABSORPTION	ON									
April 2004	253	21	187	0	0	2	2	0	0	46
3-month average 2004	199	12	144	1	44	4	22	0	0	42
April 2003	251	11	123	0	4	7	8	0	0	40
3-month average 2003	236	17	123	0	2	14	24	0	0	41
DURATION OF SUPPL	Y (Total Sup	ply/Mont	hly Absor	rption)						
April 2004	6.4	16.7	8.6	163.0	31.7	35.8	28.3	n/a	n/a	11.
April 2003	6.2	11.6	7.6	n/a	522.0	6.4	32.9	n/a	n/a	10.
Source: CMHC										



Total Housing Starts, Unadjusted

Source: CMHC

Total Housing Starts SAAR*

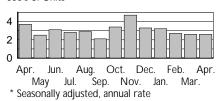
Ottawa CMA, 1999-2004



* Seasonally adjusted, annual rate To nearest hundred units Source: CMHC

Single-detached Housing Starts SAAR * Ottawa CMA, April 2003 - April 2004

000's of Units



To nearest hundred units Source: CMHC

TABLE 3A: OTTAWA CMA HOUS	ING ST	TARTS C	URREN'	T MON	TH				
		SINGLES		N	JULTIPLES			TOTA	
	2003	2004	% chg.	2003	2004	% chg.	2003	2004	% chg.
Ottawa CMA	373	264	-29.2	319	374	17.2	692	638	-7.8
Ottawa City	355	241	-32.1	319	366	14.7	674	607	-9.9
Ottawa, Vanier, Rockcliffe	10	19	90.0	188	52	-72.3	198	71	-64.1
Nepean inside greenbelt	1	1	0.0	0	141	n/a	1	142	*
Nepean outside greenbelt	68	59	-13.2	29	11	-62.1	97	70	-27.8
Gloucester inside greenbelt	0	0	n/a	5	22	*	5	22	*
Gloucester outside greenbelt	32	25	-21.9	27	50	85.2	59	75	27.1
Kanata	54	39	-27.8	18	45	150.0	72	84	16.7
Cumberland	114	59	-48.2	30	39	30.0	144	98	-31.9
Goulbourn	33	24	-27.3	8	6	-25.0	41	30	-26.8
West Carleton	13	4	-69.2	0	0	n/a	13	4	-69.2
Rideau	7	3	-57.1	14	0	-100.0	21	3	-85.7
Osgoode	23	8	-65.2	0	0	n/a	23	8	-65.2
Clarance-Rockland City	6	14	133.3	0	8	n/a	6	22	*
Russell Twp.	12	9	-25.0	0	0	n/a	12	9	-25.0
Casselman	0	0	n/a	0	0	n/a	0	0	n/a

* denotes percentage increase greater than 199% Source: CMHC

TABLE 3B: OTTAWA CMA HOU	SING STARTS YEAR-TO)-DATE
	211.21.22	

	SI	NGLES		MU	LTIPLES			TOTAL	
	2003	2004	% chg.	2003	2004	% chg.	2003	2004	% chg.
Ottawa CMA	753	653	-13.3	984	1258	27.8	1737	1911	10.0
Ottawa City	710	609	-14.2	974	1248	28.1	1684	1857	10.3
Ottawa, Vanier, Rockcliffe	26	49	88.5	409	412	0.7	435	461	6.0
Nepean inside greenbelt	1	1	0.0	0	205	*	1	206	*
Nepean outside greenbelt	161	185	14.9	146	79	-45.9	307	264	-14.0
Gloucester inside greenbelt	1	2	100.0	16	51	*	17	53	*
Gloucester outside greenbelt	60	41	-31.7	45	171	*	105	212	101.9
Kanata	90	73	-18.9	108	224	107.4	198	297	50.0
Cumberland	219	136	-37.9	201	87	-56.7	420	223	-46.9
Goulbourn	72	73	1.4	16	19	18.8	88	92	4.5
West Carleton	22	15	-31.8	0	0	n/a	22	15	-31.8
Rideau	9	6	-33.3	33	0	-100.0	42	6	-85.7
Osgoode	49	28	-42.9	0	0	n/a	49	28	-42.9
Clarance-Rockland City	12	24	100.0	8	10	25.0	20	34	70.0
Russell Twp.	27	20	-25.9	2	0	-100.0	29	20	-31.0
Casselman	4	0	-100.0	0	0	n/a	4	0	-100.0

* denotes percentage increase greater than 199% Source: CMHC

	Sing	es		Lov	vrise Multiples			Total	
	2003	2004	% Chg	2003	2004	% Chg	2003	2004	% Chg
January	161	146	-9.3	148	174	17.6	309	320	3.6
February	183	175	-4.4	199	245	23.1	382	420	9.9
March	201	298	48.3	209	305	45.9	410	603	47.1
April	208	242	16.3	157	282	79.6	365	524	43.6
May	176			161			337		
June	178			159			337		
July	156			215			371		
August	134			206			340		
September	177			200			377		
October	163			186			349		
November	182			200			382		
December	144			160			304		
Year-to-date	753	861	14.3	713	1,006	41.1	1,466	1,867	27.4
YEARLY TOTAL	2,063			2,200			4,263		

Source: Corporate Research Group Ltd.

TABLE 5: ABSORBED NEW SINGLES AND SEMI-DETACHED DWELLINGS	
BY PRICE RANGE, OTTAWA CMA	

OTTAWA CMA	April 2004	April 2003	% Cha	Total 2004	Total 2003	% Cha
OTTAWA CIVIA	April 2004	April 2003	% City	10tal 2004	10tal 2003	% Crig
Under \$ 190,000						
Number	8	11	-27.3	41	70	-41.4
% of Total	2.9	4.2		4.5	6.9	
\$ 190,000 - 250,000						
Number	29	49	-40.8	93	202	-54.0
% of Total	10.7	18.7		10.3	19.8	
Over \$ 250,000						
Number	235	202	16.3	770	746	3.2
% of Total	86.4	77.1		85.2	73.3	
TOTAL (100 %)	272	262	3.8	904	1,018	-11.2
,					•	ırce: CMHC

TABLE 6: PRICES OF ABSORBED SINGLES BY DWELLING TYPE

	BUNGALOW		TWO	STOREY	TOTAL		
OTTAWA CMA	Average (\$)	Median (\$)	Average (\$)	Median (\$)	Average (\$)	Median (\$)	
April 2004	266,677	275,000	328,500	310,000	319,643	306,900	
April 2003	230,671	219,000	315,821	289,000	303,008	286,900	
% Chg	15.6	25.6	4.0	7.3	5.5	7.0	
YTD 2004	264,654	266,639	338,286	315,167	323,266	307,583	
YTD 2003	228,919	226,514	307,920	284,216	293,406	277,465	
% Chg	15.6	17.7	9.9	10.9	10.2	10.9	
						Source: CMHC	

REALTORS

For EXTRA COPIES of our

POCKET GUIDE: A SUMMARY OF HOMEOWNER MORTGAGE LOAN

INSURANCE

please contact Raymond Gagné at 613-299-7046

or

Cathy Corner at 613-794-4118

Give your clients a copy of CMHC's practical guide:

Homebuying Step by Step

This **free** publication is packed with useful

information, tips, illustrations, charts, and worksheets

From the moment your clients decide to buy a home to the moment the movers carry the first box, this guide can help.

To order: 1-800-668-2642

Resale Market

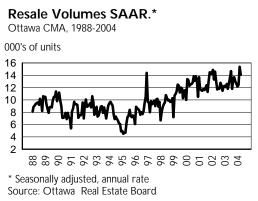
Seasonal, nominal sales volumes diverge

- Area resales on a SAAR* basis slid to 14,100 units in April, eight per cent below March's revised 15,400 units, but six per cent above the SAAR average 13,300 units for January, February and March.
- Unadjusted resales rose to 1,511 units in April, 20 per cent higher than in April 2003 and Ottawa's highest April volume since 2002. April sales averaged 950 units in 1980-2003.
- New listings totalled 20,700 units SAAR in April, down 6.3 per cent from March's revised 22,100 units. April's unadjusted new listings volume was 2,286 units, 14 per cent above April 2003. Raw new listings had risen on a year-over-year basis in each of 2004's first three months, and April's relatively smaller advance cut growth in 2004-to-date from 2003's same period to 15 per cent.
- Despite April's larger decrease in SAAR sales than in new listings, the seasonally adjusted sales-to-new-listings ratio rose to 0.71 from a revised 0.679 in March. April's raw ratio, 0.661, was up from April 2003's 0.619.
- The supply of active listings was 13 per cent higher in April 2004 than during the same month a year earlier. This follows year-over-year active listings growth of 17 per cent in March and 19 per cent in February.
- April's average resale price was 8.4 per cent above April 2003's, cutting average price growth this year to 9.5 per cent. Ottawa's average MLS price had risen 10.5 per cent on a year-over-year basis in March.
- Ottawa resale price increases continue robust by Ontario standards according to March data, the latest available at the
- * SAAR = Seasonally Adjusted at an Annual Rate

- provincial level. Ottawa's 10.5 per cent year-over-year resale price growth in March 2004 was well above Ontario's 7.1 per cent. March was the fifth straight month in which Ottawa's average price growth was faster than Ontario's.
- Resales of single-detached units, Ottawa's most frequently traded dwelling, were 22 per cent higher in April 2004 than in April 2003. Sales of "double" and condominium units also rose, although sales of "other" homes eased. In 2004's first four months, sales of "singles", "doubles" and "condominiums" are up, but transactions of "other" units are off.

Spotlight on: Downtown

- Ottawa's "downtown" area encompasses the city's core. Although housing density is obviously high, many home owners enjoy this lifestyle or at least are prepared to trade it for proximity to urban amenities. The area contains a wide variety of single and multiple dwellings.
- Downtown's share of Ottawa resale volumes has slid modestly. In January to April 2004, downtown accounted for 6.5 per cent of area sales, down from 6.7 per cent during the same period a year earlier and from shares exceeding seven per cent in each of 2000, 2001 and 2002,
- For all of 2003, downtown sales fell 6 per cent from 2002, while total Ottawa volumes were essentially stable. During 2002, downtown sales rose 3.1 per cent, trailing Ottawa's 5.3 per cent growth.
- While downtown's average resale price remains above Ottawa's, the gap has narrowed this year. During the first four months of 2004, downtown's average resale price was 40 per cent above the Ottawa average, below the



- year-earlier 44 per cent gap. In 2002, downtown resale prices averaged 42 per cent above the area's mean. From January to April 2004, downtown's resale price averaged \$329,249, compared to Ottawa's average \$235,727.
- The 7.8 per cent growth in downtown's average resale price last year slightly trailed Ottawa's average 9.5 per cent. Still, downtown's year-over-year price growth exceeded the Ottawa average in 17 of the most recent 30 months. From January to April 2004, however, downtown's average price is up 6.5 per cent from the equivalent 2003 period, lagging the 9.5 per cent increase for all of Ottawa.

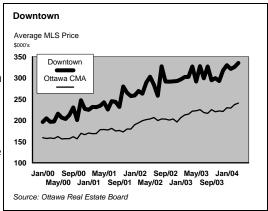


TABLE 7 CALEC	A A I D	DDIOEC	\circ	EVUCTINIO	LICATEC
TABLE 7: SALES	AND	PRICE2	Οŀ	FXI21ING	HOMF?

	SALES					PRICES(\$)						
	CURRENT MONTH			YEAR-TO-DATE			CURRENT MONTH			YEAR-TO-DATE		
UNIT TYPE	2004	2003	% Chg.	2004	2003	% Chg.	2004	2003	% Chg.	2004	2003	% Chg.
SINGLE	1,162	955	21.7	3,470	2,999	15.7	256,974	239,327	7.4	250,552	232,510	7.8
DOUBLE	33	19	73.7	91	68	33.8	258,912	217,271	19.2	237,101	228,969	3.6
CONDOMINIUM	281	253	11.1	865	848	2.0	173,484	159,947	8.5	170,808	157,971	8.1
OTHER	12	15	-20.0	30	79	-62.0	56,950	107,960	-47.2	85,763	155,963	-45.0
TOTAL	1,488	1,242	19.8	4,456	3,994	11.6	239,637	221,233	8.3	233,688	215,110	8.6

Changes to O.R.E.B. tracking system preclude sales by housing type summing to Table 8's total.

Source: Ottawa Real Estate Board

TABLE 8: SUMMARY OF RESALE MARKET ACTIVITY

OTTAWA CMA	SALES	SALES SAAR	NEW LISTINGS	NEW LISTINGS SAAR *	SALES TO NEW LISTINGS SA **	ACTIVE LISTINGS	AVERAGE PRICE (\$)	AVERAGE PRICE SA ** (\$)
	/ / / /	12.200	1 470	10.500	0.770	/-	20/ /04	20/ 577
January 2003	654	12,300	1,479	19,500	0.678	n/a	206,694	206,577
February	946	12,100	1,465	17,700	0.712	2,628	213,033	212,187
March	1,153	12,600	1,852	17,900	0.682	3,005	214,729	211,848
April	1,257	11,800	2,032	18,400	0.663	3,464	222,117	215,528
May	1,488	12,700	2,199	19,200	0.672	3,559	222,766	216,665
June	1,334	13,700	2,099	21,200	0.658	3,583	225,358	220,587
July	1,380	14,700	1,789	20,100	0.734	3,495	218,730	220,439
August	1,056	11,800	1,556	19,400	0.645	3,407	216,850	219,695
September	1,034	13,500	1,743	22,400	0.624	3,467	225,381	226,456
October	1,033	13,700	1,650	21,600	0.657	3,285	220,455	227,898
November	870	13,000	1,137	19,600	0.681	3,032	222,243	225,335
December	672	12,600	705	20,900	0.643	2,402	221,249	227,615
January 2004	652	12,200	1,571	20,900	0.631	2,740	229,921	229,983
February	967	12,400	1,742	21,300	0.606	3,117	229,313	228,460
March	1,407	15,400	2,260	22,100	0.679	3,512	237,326	233,996
April	1,511	14,100	2,286	20,700	0.710	3,921	240,848	233,527
% chg April 2003-04	22.0		13.7			15.2	8.7	
Total 2003	12,877	-	19,706	-	0.671	2,944	219,713	-
YTD 2003	4,010	-	6,828	-	0.684	3,032	215,334	-
YTD 2004	4,537	-	7,859	-	0.657	3,323	235,727	-
% chg YTD 2003-04	13.1	-	15.1	-		9.6	9.5	-

^{*} SAAR: Seasonally adjusted at an annual rate To nearest hundred units.

TABLE 9: URBAN MLS SALES AND PRICES BY AREA

	MLS SALES					AVERAGE MLS PRICE (\$)				
AREA	Apr 04	Apr 03	YTD 04	YTD 03	% Chg.	Apr 04	Apr 03	% Chg.	Avg. 04	
ORLÉANS	254	192	712	609	16.9	229,451	222,833	3.0	229,290	
EAST END	104	87	286	284	0.7	207,812	196,106	6.0	206,671	
SOUTHEAST	184	154	566	535	5.8	247,617	225,996	9.6	241,828	
DOWNTOWN	109	84	297	269	10.4	335,437	327,111	2.5	329,249	
WEST END	135	139	445	400	11.3	251,993	242,292	4.0	247,446	
NEPEAN	90	104	314	352	-10.8	243,646	211,167	15.4	241,882	
BARRHAVEN	113	90	348	270	28.9	223,162	223,271	-0.0	225,598	
KANATA-STITTSVILLE	181	144	542	469	15.6	252,618	225,976	11.8	247,549	

Source: Ottawa Real Estate Board

Our most popular report is still the BEST way to stay connected.

Housing Now

gives you up-to-the minute analysis and figures that matter to you about Ottawa's new and resale housing markets **EVERY MONTH.**

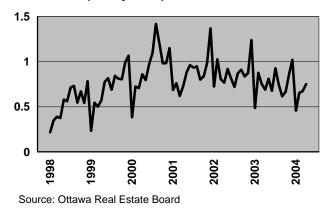
Stay on top of things. Subscribe today!

Call 1-800-493-0059.

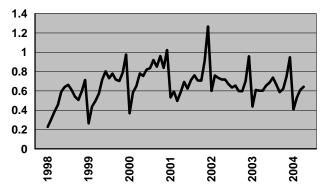
^{**} SA: Seasonally adjusted

Source:Ottawa Real Estate Board

Condominiums - Sales To New Listings Ratio 1998-2004 (unadjusted)

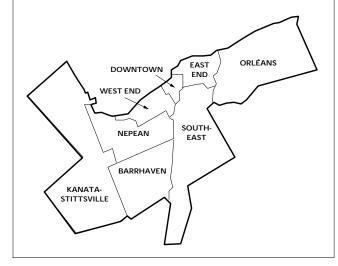


Freehold Units - Sales To New Listings Ratio 1998-2004 (unadjusted)



Source: Ottawa Real Estate Board

Resale - Urban Sub-Markets



RESALE - URBAN SUB-MARKETS DEFINITIONS

(refer to TABLE 9):

(- / -
Sub- Market	MLS Zones
Orléans	11, 20, 23
East End	21, 22, 31, 34, 35
South East	26, 36, 37, 38, 46, 48, 80
Downtown	33, 40, 41, 44
West End	42, 43, 45, 50, 51, 52, 53, 54, 60, 61, 62, 63
Nepean	47, 70, 71, 72, 73, 74, 75, 76, 78
Barrhaven	77, 79
Kanata-Stittsville	82, 90

Source: Ottawa Real Estate Board

Definitions

Refer to the following definitions when interpreting the tables in this report.

HOUSING START refers to a dwelling unit where construction has advanced to a state where full (100%) footings are in place. In the case of multiple unit structures, this definition of a start applies to the entire structure.

UNDER CONSTRUCTION refers to the inventory of units currently being constructed. Under construction figures include current month starts and exclude current month completions.

COMPLETION

For single-detached and semi-detached dwellings: implies that 90% or more of the structure has been completed. A structure may be considered to be complete and ready for occupancy when only seasonal deficiencies and/or minor infractions to building codes remain.

Row and apartments: implies that 90% or more of the dwelling units within a structure are completed and ready for occupancy.

COMPLETED AND NOT ABSORBED

refers to newly constructed, completed units which have not been sold or rented.

TOTAL SUPPLY refers to the total supply of new units and includes pending starts, units under construction and units that are completed but not absorbed.

ABSORPTIONS refer to newly completed units which have been sold or rented. The number of absorptions is obtained from a survey initiated when the structure is completed. Units sold or leased prior to construction are not considered as absorbed until the completion stage.

PENDING START refers to a dwelling unit where a building permit and/or National Housing Act (NHA) approval exists but construction has not started.

© 2002 Canada Mortgage and Housing Corporation. All rights reserved. No portion of this publication may be reproduced, stored in a retrieval system or transmitted in any form or by any means, mechanical, electronic, photocopying, recording or otherwise without the prior written permission of Canada Mortgage and Housing

Corporation. Without limiting the generality of the foregoing, no portion of this publication may be translated from English into any other language without the prior written permission of Canada Mortgage and Housing Corporation. The information, analyses and opinions contained in this publication are based on

various sources believed reliable, but their accuracy cannot be guaranteed. The information, analyses and opinions shall not be taken as representations for which Canada Mortgage and Housing Corporation or any of its employees shall incur responsibilities.