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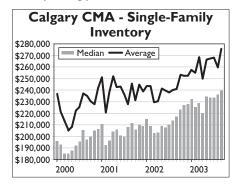
YOUR LINK TO THE HOUSING MARKET

Canada Mortgage and Housing Corporation

Year-to-date New Home Construction Trails 2002

Total housing starts in the Calgary Census Metropolitan Area (CMA) fell 21 per cent in September compared to the same month in 2002. For the second month in succession, both single- and multi-family starts were outperformed by the previous year. Total new construction reached 1,055 units in September, bringing the year-todate total to 10,652, one per cent behind levels reported last year. Excluding January, this represents the only time this year that year-to-date activity has fallen below 2002.

For the sixth time in nine months, singlefamily starts lagged activity recorded in 2002. Local home builders started 682 single-family units in September, 18 per cent lower than the previous year. While the decline appears significant, CMHC believes the drop needs to be put in perspective. Last year posted a record for the month of September, making it difficult for builders to compete with. The 682 starts this September were still on par with the preceding five-year average. September's starts bring the year-to-date total to 6,554 units, nine per cent lower than the first nine months of 2002. This represents the largest decline to-date this year, which will likely be extended over the year's duration. The number of single-family building permits recorded by the City of Calgary in the third quarter was 23 per cent lower than the corresponding period in 2002.



While single-family starts are showing signs of slowing down, absorptions remain on an impressive pace. September's absorptions were modestly weaker than the previous year, though year-to-date activity has surpassed the pace set in 2002 by a healthy six per cent margin. The price of the average single-family unit is also climbing in the Calgary CMA. At \$275,961, the average home absorbed in September reached a new monthly record by a healthy margin. Prior to September, the previous record sat at \$268,711 in March of this year. September's record price propelled the year-to-date average to \$263,691 in the Calgary CMA. Following a modest 1.2 per cent gain to \$242,386 in 2002, it appears that prices will jump more than eight per cent this year, the largest such increase since 1999. In part, the jump can be attributed to low mortgage rates, as they have allowed buyers to purchase a more expensive home with a minimal increase in their monthly mortgage payment.

Meanwhile, multi-family starts, including semi-detached, row, and apartment units, also recorded a large decline in September. Multi-family housing starts totalled 373 units last month, down 24 per cent from the previous year. Despite the decline, the market is still on track to surpass 2002's activity. To the end of September, a total of 4,098 multi-family units have been started, 14 per cent above activity reported during the same period in 2002. By type, no segment of the market is dominating the others. Row construction is up 14 per cent to-date, while semi-detached and apartment starts are 15 per cent higher than the pace set last year. By tenure, however, ownership starts are dominating those intended for the rental market. To the end of September, only 240 units have been started for rental tenure, representing less than six per cent of all multi-unit starts to date.

SEPTEMBER 2003

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Similar to the single-family market, multifamily absorptions are recording substantial gains. At 593 units, September's multi-unit absorptions reached the highest monthly total in over 20 years. This pushed the year-to-date absorptions to 3,962 units, 17 per cent ahead of the first nine months of 2002. While these figures are impressive, readers should be cautioned to not assume this represents current levels of demand.As CMHC does not capture a unit absorbed until its structure is completed, current absorptions capture demand that may have prevailed as long as two years ago. At that time, both net migration and employment growth were much stronger than current levels. As a result, prudent builders will consider other factors in addition to the current pace of absorptions when determining the viability of new projects.



HOME TO CANADIANS Canada

Table I CALGARY CMA STARTS ACTIVITY BY AREA SEPTEMBER 2003

	Sin	gle		Multiple		То	tal	% Chg
AREA	2003	2002	Semi	Row	Apt	2003	2002	2003/2002
AIRDRIE	42	46	2	6	0	50	86	-41.86
BEISEKER	0	0	0	0	0	0	0	**
CALGARY CITY	570	705	56	65	228	919	1124	-18.24
CHESTERMERE LAKE	24	28	2	0	0	26	41	-36.59
COCHRANE	6	14	6	0	0	12	18	-33.33
CROSSFIELD	3	0	0	0	0	3	0	**
IRRICANA	0	0	2	0	0	2	0	**
MD ROCKYVIEW	37	43	6	0	0	43	59	-27.12
TOTAL	682	836	74	71	228	1055	1328	-20.56

Table IB CALGARY CMA STARTS ACTIVITY BY AREA YEAR TO DATE

	Sir	ngle		Multiple		Тс	otal	% Chg
AREA	2003	2002	Semi	Row	Apt	2003	2002	2003/2002
AIRDRIE	327	397	42	146	36	551	646	-14.71
BEISEKER	2	4	0	0	0	2	6	-66.67
CALGARY CITY	5595	6104	432	812	2444	9283	9307	-0.26
CHESTERMERE LAKE	200	286	26	0	0	226	318	-28.93
COCHRANE	60	127	14	14	57	145	171	-15.20
CROSSFIELD	31	9	6	3	0	40	9	**
IRRICANA	2	I	2	4	0	8	5	60.00
MD ROCKYVIEW	337	272	52	8	0	397	320	24.06
TOTAL	6554	7200	574	987	2537	10652	10782	-1.21

** Indicates 100% change or greater

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HOUSING NOW provides an overview of a survey conducted monthly by CMHC. These surveys deal with Housing Starts, Completions and Absorptions for all CMA's across Canada. For more information please contact Richard Corriveau in Market Analysis at (403) 515-3005 or by fax at (403) 515-3036.

Table 2 CALGARY CMA HOUSING COMPLETIONS BY AREA SEPTEMBER 2003

	Sin	gle	Multiple			То	% Chg	
AREA	2003	2002	Semi	Row	Apt	2003	2002	2003/2002
AIRDRIE	41	59	8	13	35	97	121	-19.83
BEISEKER	0	0	0	0	0	0	0	**
CALGARY CITY	713	757	54	81	411	1259	1023	23.07
CHESTERMERE LAKE	22	37	2	0	0	24	50	-52.00
COCHRANE	7	12	0	0	0	7	12	-41.67
CROSSFIELD	5	2	0	0	0	5	2	**
IRRICANA	0	0	0	0	0	0	0	**
MD ROCKYVIEW	24	18	2	0	0	26	26	0.00
TOTAL	812	885	66	94	446	1418	1234	14.91

Table 2B CALGARY CMA HOUSING COMPLETIONS BY AREA YEAR TO DATE

	Sin	gle	Multiple			То	% Chg	
AREA	2003	2002	Semi	Row	Apt	2003	2002	2003/2002
AIRDRIE	351	344	64	138	94	647	608	6.41
BEISEKER	3	I	0	0	0	3	3	0.00
CALGARY CITY	5691	5236	404	645	2564	9304	8190	13.60
CHESTERMERE LAKE	218	226	22	24	0	264	243	8.64
COCHRANE	120	88	20	24	0	164	114	43.86
CROSSFIELD	21	8	12	0	0	33	8	**
IRRICANA	I	3	2	0	0	3	3	0.00
MD ROCKYVIEW	316	239	36	12	0	364	261	39.46
TOTAL	6721	6145	560	843	2658	10782	9430	14.34

** Indicates 100% change or greater

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Table 3 CALGARY CMA HOUSING ACTIVITY SUMMARY

		Ownership						Rental			
Activity		Freehold			Condominium		Private		sted	1	
	Single	Semi	Row	Row	Apt	Row	Apt	Row	Apt	Total	
STARTS											
September	682	74	0	71	228	0	0	0	0	1055	
2002	836	86	6	178	218	0	4	0	0	1328	
Year-To-Date 2003	6554	574	27	960	2297	0	240	0	0	10652	
Year-To-Date 2002	7200	500	6	863	1920	0	293	0	0	10782	
UNDER CONSTRUC	TION										
2003	3806	548	27	972	3068	0	250	0	0	8671	
2002	4043	460	9	757	2467	0	693	0	0	8429	
COMPLETIONS											
September	812	66	0	94	442	0	4	0	0	1418	
2002	885	86	6	140	111	0	6	0	0	1234	
Year-To-Date 2003	6721	560	44	795	2026	4	632	0	0	10782	
Year-To-Date 2002	6145	474	6	831	1849	0	125	0	0	9430	
COMPLETED & NOT	ABSORBE	Đ									
2003	684	106	0	61	135	0	120	0	0	1106	
2002	554	106	I	43	174	0	10	0	0	888	
TOTAL SUPPLY											
2003	4490	654	27	1033	3203	0	370	0	0	9777	
2002	4597	566	10	800	2641	0	703	0	0	9317	
ABSORPTIONS											
September	818	60	0	95	437	0	I	0	0	1411	
3-month Average	820	60	0	111	345	I	15	0	0	1352	
I 2-month Average	739	60	5	82	216	0	45	0	0	1147	

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