# x mional A Weekly Review 

## Friday, July 24, 1998

## OVERVIEW

## - Little sign of growth in exports or imports

Merchandise exports were unchanged in May and continued to show little sign of resuming the growth posted in 1997. Like exports, merchandise imports have experienced only scant growth since the fourth quarter of 1997.

- Shipments down again

Shipments by manufacturers dropped in May for a second consecutive month.

- Inflation rate remains below 1997 annual average

Consumers paid more for goods and services in June 1998 than they did in June 1997. However, this June was the ninth consecutive month in which the annual inflation rate was below the 1997 average.

- Leading indicator shows steady growth
The leading indicator grew the same in June as it did in May despite lower housing starts, a softer stock market and weakness in manufacturing.
- Sales of new vehicles highest since May 1989
With the exception of December 1997, sales of new motor vehicles in May were the highest since May 1989. The increase was entirely due to truck sales.


## Little sign of growth in exports or imports

Merchandise exports were unchanged in May and continued to show little sign of resuming the growth posted in 1997. Shutdowns for retooling in the auto sector and weak commodity prices were to blame. Meanwhile, imports lost most of the gain posted in April, falling 1.9\% in May. Like exports, merchandise imports have experienced only scant growth since the fourth quarter of 1997. The trade balance, which rose to a $\$ 1.7$ billion overall surplus in May ( $\$ 1.2$ billion in April), was still strong with the United States (about $\$ 2.8$ billion), whereas the balance with Japan remained weak.

Machinery and equipment exports remained strong despite a 20.4\% decline in exports of "other transportation equipment" in May. That decline followed three months of exceptional performance and accounted for all of the $0.9 \%$ drop in total machinery and equipment exports. Aircraft exports fell $2.9 \%$ in May but remained $23.9 \%$ higher than a year earlier. Likewise, telecommunications equipment and related products continued to grow their exports and showed signs of having a strong quarter. Transportation problems continued in May to limit the number of motor vehicles that could be exported to the United States.

Trade balance

(continued on page 2 )

## ... Little sign of growth in exports or imports

Machinery and equipment imports, after increasing substantially in 1997, have begun to level off, consistent with this year's investment intentions. Imports of energy products continued to decline, as prices of crude oil remained weak. Imports of coal and related products, which were unusually strong in April, fell back to normal levels. Weakening domestic sales of cars contributed to a $5.4 \%$ decline in auto imports in May. Motor vehicle parts imports fell for a second consecutive month. Most indications are that this weakness will continue, as strikes in the auto industry in June and July begin take their toll on imports.

Offsetting the import declines were advances in truck and other vehicle imports ( $+1.8 \%$ ), which now stand almost $\$ 300$ million more per month than at the beginning of 1997, when the recent upward trend began. Climbing imports of consumer goods, a trend that emerged last year, showed little sign of slowing down.

Exports to Asia remain weak. Exports to Japan jumped 19.3\% in May after falling by almost the same amount in April. The May increase simply reflected the weakness in April, not renewed strength. Exports of softwood lumber, which increased by $\$ 30$ million, were still almost $\$ 100$ million below 1997 levels. In addition, exports of inorganic chemicals jumped $\$ 19$ million, but that did not reflect a sustained increase. Falling exports to East Asia continue to affect industrial goods exports, which were


#### Abstract

Note to readers Merchandise trade is one component of the current account of Canada's balance of payments, which also includes trade in services.


virtually unchanged compared with the fourth quarter of 1997. The declines were mostly due to price. In particular, aluminum exports have been steadily dropping since November 1997, as reduced demand in Asia has driven down the price ( $-11.3 \%$ since January).
Available on CANSIM: matrices 3618, 3619, 3651, 3685-3713, 3718-3720, 3887-3913, 8430-8435 and 8438-8447.
The May 1998 issue of Canadian international merchandise trade (65-001-XPB, \$19/\$188) will be published shortly. The publication will include tables by commodity and country on a customs basis. Current account data, which incorporate merchandise trade statistics, services transactions, investment income and transfers, are available quarterly in Canada's balance of international payments (67-001-XPB, \$38/\$124). A fax service is also available. For further information, contact Jocelyne Elibani (613-951-9647 or 1800 294-5583), International Trade Division. See also "Current trends" on page 6.

## Shipments down again

Nhipments by manufacturers dropped in May for a second consecutive month ( $-0.7 \%$ in April). Shipments fell $1.0 \%$ in May to $\$ 36.9$ billion, led lower by the transportation equipment and wood industries. New orders were off for a second consecutive month as well, slipping $0.4 \%$ to $\$ 37.4$ billion. But unfilled orders, often considered a key determinant of future shipments even though some orders can stretch out over several years, were higher for the fifth time this year $(+1.1 \%$ to $\$ 44.4$ billion). The steep upward trend of unfilled orders has been slowing in recent months, however. Inventories rose for the fourth month this year, climbing $0.6 \%$ to $\$ 48.6$ billion.

Half of the 22 major industries shipped out less in May. The leading cause of the transportation equipment industry's $1.6 \%$

## Manufacturers' shipments, May 1998

Seasonally adjusted

|  | \$ millions | \% change, <br> previous month |
| :--- | ---: | ---: |
| Canada | $\mathbf{3 6 , 8 7 0}$ | $\mathbf{- 1 . 0}$ |
| Newfoundland | 158 | -2.1 |
| Prince Edward Island | 63 | -10.0 |
| Nova Scotia | 539 | 3.3 |
| New Brunswick | 693 | 5.1 |
| Quebec | 8,739 | -1.4 |
| Ontario | 19,992 | -0.3 |
| Manitoba | 863 | -1.5 |
| Saskatchewan | 492 | -1.0 |
| Alberta | 2,705 | -4.7 |
| British Columbia | 2,621 | -3.2 |
| Yukon and Northwest Territories | 3 | 1.0 |

## Unfilled orders


decrease was a change in production schedules. The wood industry's shipments ( $-5.5 \%$ ) have been on a downward trend since the spring of 1997, due in part to the Canada-U.S. Softwood Lumber Agreement. Compounding the quota restrictions are weak demand in the Japanese market and lower prices. Shipments from the electrical and electronic products industry were down $3.1 \%$. The largest offsetting increases were in the paper and allied products ( $+2.1 \%$ ) and the furniture and fixtures ( $+6.6 \%$ ) industries.
(continued on page 3)

## ... Shipments down again

Shipments were lower in 8 of the 10 provinces in May. The exceptions were Nova Scotia, New Brunswick and the two territories. Of the four large manufacturing provinces, only Quebec's manufacturers maintained an upward trend in shipments in May. The trend declined for a second month in a row in Ontario, for a sixth consecutive month in Alberta, and for a thirteenth month in British Columbia.

Although inventories have been on the rise since the spring of 1996, the trend has been gradually slowing since November 1997. Major contributors to May's increase in inventories were the aircraft and parts ( $+3.0 \%$ ), food ( $+1.8 \%$ ), and railroad rolling stock ( $+9.6 \%$ ) industries. Those were offset by inventory decreases in the motor vehicle ( $-4.0 \%$ ), and furniture ( $-6.6 \%$ ) industries. May's inventory-to-shipments ratio was 1.32 (April, 1.30). After hovering near record lows since early 1997, the trend of the inventory-to-shipments ratio has been edging upward the last few months. Generally, when the trend of the ratio is upward, demand is weaker than manufacturers expected.

The motor vehicle ( $+4.1 \%$ ) and machinery ( $+1.9 \%$ ) industries provided the largest increases in unfilled orders. The most offsetting decrease was in fabricated metal products ( $-1.8 \%$ ).
Available on CANSIM: matrices 9550-9555, 9558, 9559, 95629565, 9568-9579 and 9581-9595.


#### Abstract

Note to readers Unfilled orders are a stock of orders that will contribute to future shipments, assuming orders are not cancelled. Roughly half the increase in unfilled orders since the start of 1997 has been in the aircraft and parts industry, where some orders stretch out for years before they are completed. New orders are orders received, whether shipped in the current month or not. Interpreting new orders as leading to future demand is inappropriate because new orders include orders that have already been shipped. The month-to-month change in new orders may be volatile, particularly if the previous month's change in unfilled orders was large in relation to the current month's change. Not all orders will be translated into Canadian factory shipments because some large orders may have a component that is subcontracted out to other countries.


For more information, consult the May 1998 issue of Monthly Survey of Manufacturing (31-001-XPB, \$20/\$196), which will be available shortly. Detailed data on shipments by province are available on request. For further information, contact JeanMarie Houle (613-951-9497) or Craig Kuntz (613-951-7092; kuncrai@statcan.ca), Manufacturing, Construction and Energy Division. See also "Current trends" on page 6.

## Inflation rate remains below 1997 annual average

In June, consumers paid $1.0 \%$ more than they did a year earlier for the goods and services that make up the Consumer Price Index (CPI). June marks the ninth consecutive month in which the year-over-year change was below the 1997 annual average of $1.6 \%$. June's increase in prices was mostly attributable to higher costs for food, university tuition, natural gas, telephone services and tobacco products. Partially offsetting these advances were lower costs for gasoline, mortgage interest and computers.

From May to June, the CPI edged up a modest $0.1 \%$ due to higher prices for fresh fruit $(+4.5 \%)$ and vegetables $(+1.7 \%)$, meat $(+1.8 \%)$, women's clothing $(+1.7 \%)$ and traveller accommodation $(+6.1 \%)$, which was a seasonal increase. However, most of these monthly advances were offset by price declines for computers ( $-6.5 \%$ ), telephone services ( $-1.5 \%$ ), and men's ( $-1.7 \%$ ) and children's $(-2.0 \%)$ clothing.

## Consumer Price Index, June 1998

\% change, previous year, not seasonally adjusted

|  | All- <br> items | Food | Shelter | Transpor- <br> tation | Energy |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Canada | $\mathbf{1 . 0}$ | $\mathbf{2 . 1}$ | $\mathbf{0 . 2}$ | $\mathbf{- 0 . 7}$ | $\mathbf{- 3 . 0}$ |
| Newfoundland | 0.1 | 0.9 | -2.4 | -1.3 | -6.0 |
| Prince Edward Island | -0.7 | 3.0 | -4.4 | -3.9 | -13.4 |
| Nova Scotia | 0.7 | 4.2 | -0.9 | -1.5 | -5.8 |
| New Brunswick | 0.9 | 3.4 | -0.6 | -2.0 | -4.1 |
| Quebec | 1.4 | 2.7 | 1.1 | -0.6 | -2.5 |
| Ontario | 0.7 | 1.4 | 0.3 | -0.3 | -2.8 |
| Manitoba | 1.2 | 1.4 | 0.8 | -0.7 | -2.7 |
| Saskatchewan | 1.8 | 2.6 | 2.1 | -0.1 | -3.2 |
| Alberta | 1.6 | 2.5 | 2.6 | -1.1 | -1.5 |
| British Columbia | 0.4 | 2.5 | -2.0 | -0.9 | -3.7 |
| Whitehorse | 0.6 | 2.1 | -1.1 | 1.5 | -3.4 |
| Yellowknife | -0.1 | 2.7 | -1.4 | 1.1 | -3.6 |

The weakness of the Canadian dollar vis-à-vis the U.S. dollar and unusual weather in the southern United States earlier this year put the upward pressure on fresh fruit and vegetable prices in June. As for meat, the increase was led by an $8.4 \%$ jump in the price of pock. The jump in pork, ham and bacon prices was due to strong retail demand and a return to regular prices from earlier promotions. Most of the increase in women's clothing prices was explained by the end of sale prices for many garments.

Prices for computers and related equipment have plunged $18.1 \%$ since June 1997. Many large makers of personal computers have passed their reduced costs for components (arising from weak Asian currencies) on to consumers. In June, consumers enjoyed the fourth consecutive month of lower telephone rates. The latest decline was primarily because of lower rates for longdistance service in a competitive market.

Among the provinces, the CPI for Saskatchewan showed the highest annual rate of change $(+1.8 \%)$ : the increases there in property tax rates, telephone service costs and automobile insurance rates exceeded the corresponding national averages. Prince Edward Island was the only province with an average price decline $(-0.7 \%)$. Since June 1997, insurance rates for homeowners, new home prices, and energy product prices have fallen in PEI more than they have nationally. Between May and June, Albertans faced the highest increase in consumer prices $(+0.6 \%)$, whereas consumers in Nova Scotia, New Brunswick and Ontario enjoyed the lowest.

## Available on CANSIM: matrices 9940-9970.

The June 1998 issue of The Consumer Price Index (62-001-XPB, \$11/\$103) is now available. For further information, contact the information officer (613-951-9606; fax: 613-951-2848; infounit@statcan.ca ), Prices Division. See also "Current trends" on page 6.

## Leading indicator shows steady growth

The leading indicator grew by $0.5 \%$ in June, the same as in May, as 6 of the 10 components increased ( 7 increased in May). The housing index turned down for the first time in four months, while a softer stock market and manufacturing weakness also served to check overall growth.

Household spending remained mixed. After three consecutive small increases, the housing index returned to a downward trend as housing starts fell to their lowest level in a year and a half. This decrease accompanied labour disputes in the construction industry, as well as a recent buildup in the overhang of vacant units. Conversely, durable goods sales picked up and demand for automobiles recovered, as strong income gains were reinforced by lower prices.

In manufacturing, new orders have not risen in four months, while weak export demand held the ratio of shipments to inventories of finished goods at the same level as the previous month. In services, employment continued to expand, but less rapidly than before. The slowing of the stock market, which shaved 0.1 percentage points off the growth of the overall Composite Index, was led by a sharp retreat in the natural resources sector.

In the United States, the growth of their leading indicator slowed slightly. Job losses in manufacturing accelerated in June, labour disputes started in the auto industry and exports to Asia continued to worsen.

## Available on CANSIM: matrix 191.

For further information on the economy, order the July 1998 issue of Canadian economic observer (11-010-XPB, \$23/\$227), or contact Francine Roy (613-951-3627), Current Economic Analysis Group.

## Sales of new vehicles highest since May 1989

With the exception of December 1997, sales of new motor vehicles in May were the highest since May 1989. Sales increased $1.1 \%$ to 127,249 units in May, entirely on the strength of advances in truck sales, continuing to rebound after the sharp drop in January. Sales have been volatile in recent months after having grown steadily since May 1996.

Sales of new trucks once again approached record levels in May, with sales up $3.4 \%$ from April and $18.3 \%$ higher than in May 1997. Over the past 50 years, only November and December of 1997 saw higher truck sales than in May.

Sales of new cars declined $1.0 \%$ in May after three consecutive monthly increases. Despite this decline, sales in May were 3.4\% higher than in May 1997. The dip in new car sales was due to lower sales by overseas car makers ( $-7.0 \%$ ). The Big Three posted their fourth consecutive month of advancing car sales ( $+3.3 \%$ ), whereas all other car makers sold $6.3 \%$ fewer cars in May than in April. Despite this drop, sales by auto makers other than the Big Three were $10.4 \%$ higher than in May 1997.

The Big Three's market share was 70.6\% in May. After rising throughout the early to mid-1990s, the Big Three have been unable to regain the peak of $79.6 \%$ market share they had in January 1996. Their market share for passenger cars stood at $58.5 \%$ in May, while their market share for trucks was $84.4 \%$. The Big Three have generally experienced market share declines since mid-1996 for both types of vehicles.

## Available on CANSIM: matrix 64.

For further information, order the May 1998 issue of New motor vehicle sales (Internet version: 63-007-XIB, \$13/\$124), or contact Jeff Fritzsche (613-951-2812; fritjef@statcan.ca), Distributive Trades Division.

## Note to readers

Passenger cars include those used for personal and commercial purposes (such as taxis or rental cars). Trucks include minivans, sport utility vehicles, light and heavy trucks, vans, coaches and buses.
The Big Three manufacturers are General Motors, Ford and Chrysler. The Big Three may sell new motor vehicles manufactured in North America as well as those made overseas (imports).
For reasons of confidentiality, data for the Yukon and the Northwest Territories are included with British Columbia. All data are seasonally adjusted unless otherwise stated.

New motor vehicle sales


[^0]New from Statistics Canada

## Income historical review on CD-ROM 1980 to 1996

The Income historical review on CD-ROM contains 42 cross-classified tables that cover income data from 1980 to 1996. Included are statistics on income distribution and income averages for families and individuals, the impact of transfer payments and income taxes, low-income rates for children and the elderly, and female-to-male earnings ratios. Some of the tables include never-before-published data, such as provincial income estimates for selected socio-demographic characteristics.

Included with the package is the user-friendly browser Beyond 20/20. This browser enables you to view and retrieve data in seconds, copy data to popular Windows applications, and to analyse data patterns using graphics and maps.
The Income historical review (1980 to 1996) on CD-ROM (13F0022XCB, \$195) is now available. To order this new product, contact your nearest Statistics Canada Regional Reference Centre. For further information, contact the Client Services Unit (613-951-7355; 1888 297-7355; fax: 613-951-3012; income@statcan.ca), Income Statistics Division.

## Basic summary tabulations 1996 Census

This series from the 1996 Census provides summary information for small geographic areas of the country in data tabulations that use two or more inter-related census variables. The entire series comprises 66 basic tabulations.

Four tabulations on education and eight tabulations on mobility and migration were released last week. The geographic areas include census divisions and subdivisions; census metropolitan areas, tracted census agglomerations and census tracts; federal electoral districts (1996 representation order); federal electoral districts (1987 representation order) and enumeration areas; and forward sortation areas. All of these include data for Canada, the provinces and territories.
Prices for the Basic summary tabulations begin with a flat fee of $\$ 60$, plus $\$ 1$ for each of the first 100 geographic areas and $5 \phi$ for each additional area. For further information, contact your nearest Statistics Canada Regional Reference Centre.

## Current trends




The Composite Index grew by $0.5 \%$ in June, unchanged from May.


Consumers paid $1.0 \%$ more for goods and services in June 1998 than they did a year earlier. Food prices rose 2.1\%.



Note: All series are seasonally adjusted except the Consumer Price Index.

| Latest monthly statistics |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Period | Level | Change, previous period | Change, previous year |
| GENERAL |  |  |  |  |
| Gross domestic product (\$ billion, 1992) | April | 711.9 | 0.0\% | 3.5\% |
| Composite Index ( $1981=100)$ | June* | 206.7 | 0.5\% | 5.7\% |
| Operating profits of enterprises (\$ billion) | Q1 1998 | 27.3 | -6.0\% | 2.6\% |
| Capacity utilization (\%) | Q1 1998 | 86.0 | $0.3 \dagger$ | $2.6 \dagger$ |
| DOMESTIC DEMAND |  |  |  |  |
| Retail trade (\$ billion) | May* | 20.9 | 0.5\% | 6.3\% |
| New motor vehicle sales (thousand of units) | May | 127.2 | 1.1\% | 10.3\% |
| LABOUR |  |  |  |  |
| Employment (millions) | June | 14.2 | - 0.3\% | 2.2\% |
| Unemployment rate (\%) | June | 8.4 | $0.0 \dagger$ | $-0.7 \dagger$ |
| Participation rate (\%) | June | 64.8 | $-0.3 \dagger$ | $0.0 \dagger$ |
| Labour income (\$ billion) | April | 38.5 | 0.5\% | 4.2\% |
| Average weekly earnings (\$) | April | 609.49 | 0.4\% | 1.6\% |
| INTERNATIONAL TRADE |  |  |  |  |
| Merchandise exports (\$ billion) | May* | 26.1 | 0.0\% | 6.0\% |
| Merchandise imports (\$ billion) | May* | 24.5 | - $1.9 \%$ | 8.6\% |
| Merchandise trade balance (all figures in \$ billion) | May* | 1.7 | 0.4 | -0.3 |
| MANUFACTURING |  |  |  |  |
| Shipments (\$ billion) | May | 36.9 | - 1.0\% | 2.8\% |
| New orders (\$ billion) | May | 37.4 | -0.4\% | 1.1\% |
| Unfilled orders (\$ billion) | May | 44.4 | 1.1\% | 14.7\% |
| Inventory/shipments ratio | May | 1.32 | 0.02 | 0.02 |
| PRICES |  |  |  |  |
| Consumer Price Index (1992=100) | June* | 108.8 | 0.1\% | 1.0\% |
| Industrial Product Price Index (1992=100) | May | 119.0 | 0.0\% | - 0.8\% |
| Raw Materials Price Index (1992=100) | May | 110.7 | - 0.7\% | - 15.1\% |
| New Housing Price Index (1992=100) | May | 100.0 | 0.1\% | 0.9\% |
| Note: All series are seasonally adjusted with the exception of the price indexes. <br> * new this week <br> $\dagger$ percentage point |  |  |  |  |

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| Internet |  | 85-002-XIE | 8/70 | 8/70 |
| Paper |  | 85-002-XPE | 10/93 | 10/93 |
| CULTURE, TOURISM AND THE CENTRE FOR EDUCATION STATISTICS |  |  |  |  |
| Touriscope, Vol. 14, no. 5: International travel, advance information | May 1998 | 66-001-PPB | 8/73 | 8/73 |
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| Wholesale trade | May 1998 | 63-008-XIB | 14/140 | 14/140 |
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| Electric power annual statistics | 1996 | 57-202-XPB | 30 | 30 |
| General review of the mineral industries | 1996 | 26-201-XPB | 25 | 25 |
| Monthly Survey of Manufacturing | May 1998 | 31-001-XPB | 20/196 | 20/196 |
| Oil pipeline transport | April 1998 | 55-001-XPB | 12/114 | 12/114 |
| Pulpwood and wood residue statistics | May 1998 | 25-001-XPB | 8/73 | 8/73 |
| Refined petroleum products | April 1998 | 45-004-XPB | 21/206 | 21/206 |
| Steel wire and specified wire products | May 1998 | 41-006-XPB | 7/62 | 7/62 |
| PRICES |  |  |  |  |
| Consumer Price Index | June 1998 | 62-001-XPB | 11/103 | 11/103 |
| Industry price indexes | May 1998 | 62-011-XPB | 22/217 | 22/217 |
| SCIENCE AND TECHNOLOGY REDESIGN PROJECT |  |  |  |  |
| Communications service bulletin, Vol. 28, no. 2: |  |  |  |  |
| Ratio and television statistics | 1997 | 56-001-XIB | 10/32 | 10/32 |
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[^0]:    ${ }^{1}$ The short-term trend represents a moving average of the data.

[^1]:    The paper used in this publication meets the minimum requirements of American National Standard for Information Sciences - Permanence of Paper for Printed Library Materials, ANSI Z39.48-1984.

