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HIGHLIGHTS

- ▶ Telecommunications operating revenues were \$8.65 billion in the fourth quarter. This was 5.3% above last quarter and 6.9% higher than the fourth quarter of 2000. The industry's annual operating revenues amounted to \$32.82 billion in 2001, an increase of 5.7% from what was reported one year ago.
- ▶ In 2001, telecommunications contributed \$24.78 billion to Canadian gross domestic product (GDP). This was a 12.6% increase over 2000, accounting for 2.6% of total economy GDP (STC, Catalogue No. 15-001-XIE, 2002).
- ▶ Operating expenses (\$7.55 billion) increased by 13.7% from what was reported one year ago (\$6.64 billion). Fourth quarter 2001 operating profits (\$1.10 billion) decreased by 18.0% from the fourth quarter 2000 level. Overall, the industry saw \$4.69 billion in operating profit this year − 14.3% of annual operating revenues and a 5.6% decrease over 2000.
- ▶ Capital expenditures rebounded from two quarters of decline this year, reaching \$2.09 billion. Capital spending was 23.4% and 32.8% of wireline and wireless operating revenues respectively. Telecommunications industries invested a record \$7.68 billion in 2001, an increase of 27.9% over capital spending in 2000.
- ▶ Wireline investment per capita increased by more than fifteen dollars to \$48.45, while wireless capital expenditures increased by four dollars to \$18.49 per capita.
- Since the fourth quarter of 2000, 689 full-time positions were lost in the telecommunications industry, a decrease of 0.9%. Of the 92,111 employees, there were 79,539 in full-time positions and 12,572 in part-time positions.
- Public-switched telephone network (PSTN) access has reached parity with the population there are now 100 voice grade access paths per 100 persons. The 31.1 million voice-grade access paths consist of 10.9 million mobile access paths (cellular subscribers) and over 20.2 million fixed access paths (19.5 million single access lines and 110,267 lines with multiple access).
- Strong growth in PSTN access has come mainly from mobile services. Mobile subscriptions increased 24.1% this quarter, from the fourth quarter of 2000. This year marks the first-ever year over year decline in fixed access. It persisted through all four quarters and now stands 2.7% below the fourth quarter 2000 level.

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Symbols

The following standard symbols are used in Statistics Canada publications:

- . not available for any reference period
- .. not available for a specific reference period
- ... not applicable.
- p preliminary
- r revised figures.
- x supressed to meet the confidentiality requirements of the Statistics Act
- E use with caution
- F too unreliable to be published

Abbreviations

n.e.c. not elsewhere classified

FTE Full-time equivalents

VGE Voice-grade equivalents

North American Industry Classification System - NAICS (catalogue 12-501-XPE)

- 5133 Telecommunications
- 51331 Wired Telecommunications
- 51332 Wireless Telecommunications
- 51333 Telecommunication Resellers
- 51334 Satellite Telecommunications (including Satellite Resellers)
- 51339 Other Telecommunications Services

ANALYTICAL OVERVIEW

National and Industry Indicators

The telecommunications industry's **operating revenues**, reached \$8.65 billion in the fourth quarter of 2001 – an increase of 6.9% from fourth quarter, 2000. Operating revenues totalled \$32.82 billion for the year, up by 5.7% from 2000. Facilities-based wireline telecommunications services accounted for 74.6% of total industry operating revenues, while wireless, resellers, satellite, and other services accounted for 25.4% of the fourth quarter total. The dominance of wireline carriers vis-à-vis wireless service providers and resellers has been relatively unchanged over the previous 8 quarters (Figure 1).

Operating revenues in the wireline industry reached \$6.46 billion in the fourth quarter, up 6.8% from last quarter, and 3.1% from last year. Local services (\$1.75 billion) continued to represent the largest share (27.2%) of wireline operating revenues, followed by long distance services (\$1.13 billion / 17.4% of the total) and carrier services (\$874 million / 13.5% of the total). Local services were \$6.99 billion for the year, 28.5% of total wireline operating revenues and 1.1% below last year's figure. Long distance services totalled \$4.67 billion, also down 14.4% from last year. Data, high speed, non-switched and other services (i.e. rentals, retail Internet, sale of goods) posted strong double digit growth over last year.

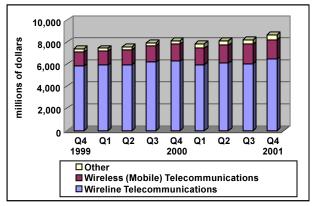
Operating revenues in the wireless industry have been far more buoyant than in the wireline industry. At \$1.76 billion this quarter, operating revenues are up 14.7% from last year but down 0.1% from the previous quarter. Total wireless operating revenues were up 19.0% over the 2000 total (\$6.64 billion). As with wireline carriers, local services are the wireless industry's major source of revenues, but account for a greater share of total operating revenues (\$1.05 billion / 59.9%).

Operating profit totalled \$1.10 billion in the fourth quarter, or 12.7% of operating revenues. Returns varied widely, however, depending on the telecommunications industry. The operating profit for wireline carriers was about 19 cents on each revenue dollar, while the wireless carriers slid back into a loss position (loss of 5 cents on each revenue dollar) after two profitable quarters. In 2000, the wireless industry had reported an annual loss of one cent on the revenue dollar. In 2001, the wireless industry reported a profit of one cent on the dollar. Lower profit levels in the wireless industry undoubtedly reflect the on-going roll-out costs for new services, and for establishing each service provider's presence in a highly dynamic and competitive market. The reseller, satellite and other industries (NAICS 51333, 4 and 9, respectively) had an estimated operating loss amounting to nearly 12 cents on each dollar earned this quarter.

Figure 1.

The dominance of wireline carriers vis-à-vis wireless service providers and resellers has been relatively unchanged over the previous 8 quarters.

(Revenues \$8.65 billion)

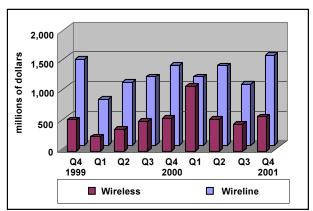


Source: Quarterly Telecommunications Statistics.

Figure 2.

Capital expenditures in the wired industry have expanded in the fourth quarter of 2001 after falling in the third quarter. Capital spending in the wireless industry also increased this quarter – the dramatic increase in wireless investment in the first quarter of this year reflects spectrum auction purchases.

(Q4 Capital expenditures \$2.09 billion)



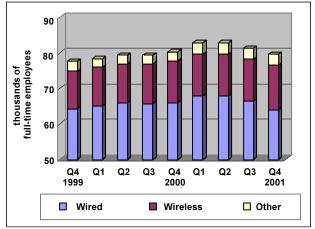
Source: Quarterly Telecommunications Statistics.

Capital expenditures for the telecommunications industry were up by 41.5% over the third quarter and 26.2% over last year (\$2.09 billion compared to \$1.90 billion). The wireline and wireless industries had substantial capital outlays of \$1.51 billion and \$576 million, respectively, representing 23.4% and 32.8% of fourth quarter operating revenues (Figure 2). Year-end investments in capital expenditures reached a record \$7.68 billion by the wireline and wireless industries, a 27.9% increase from total capital expenditures at the end of 2000.

There were 79,539 full-time employees this quarter. This represents a 2.1% decrease from the previous quarter, and a 0.9% decrease from the fourth quarter of 2000 (a loss of 689 full-time employees) (Figure 3). Since the fourth quarter last year, employment in the wireline industry decreased by 1,963 full-time positions, while the wireless industry gained 710 full-time employees. The "other" telecommunications industries gained 564 full-time employees over the same period. Average annual labour costs (wages, salaries and benefits) per employee (full-time equivalent) were up from the third quarter for the wireline industry (\$64,808), but down slightly for the wireless industry (\$60,956).

Figure 3.

Full-time employment in the telecommunications industries has decreased by 0.9% since fourth quarter, 2000.



Source: Quarterly Telecommunications Statistics.

Public-switched telephone network (PSTN) wireline access was just under 19.5 million lines at the end of the fourth quarter, a decrease of 2.7% from last year's level. The quarter over quarter declines, reflected in each quarter this year, is a new phenomenon for the wireline industry. This phenomenon may be the early signs of wireless substitution for wireline services, or growing cable penetration in the market for Internet access. Residential lines accounted for 66.0% of the total and business lines represented 34.0% of PSTN lines (Text Table 1).

Each ISDN (Integrated Service Digital Network) line is capable of providing multiple access paths to the PSTN, based on their enhanced bandwidth. With ISDN lines converted to their voice-grade bandwidth equivalents (ISDN BRA = 2 lines, ISDN PRA = 23 lines), total fixed access this quarter was nearly 20.3 million lines.

Text Table 1. PSTN Network Infrastructure - Wired Access

	F	ourth Quarter, 2	001
PSTN Access	Residential	Business	Total
Wired Access Line	es (NAICS 513	31)	
Individual lines	12,577,023	3,106,784	15,683,807
Party lines	72,848	1,306	74,154
ISDN BRA	125	76,726	76,851
ISDN PRA		33,416	33,416
Public telephones		169,626	169,626
Centrex		2,623,009	2,623,009
Other	-	535,625	535,625
Undercoverage estimate	194,124	75,772	269,896
Total Wired Access Lines	12,844,120 (66.0%)	6,622,264 (34.0%)	19,466,384 (100.0%)
Total voice-grade equivalents	12,844,245 (63.3%)	7,434,142 (36.7%)	20,278,387 (100.0%)

Source: Quarterly Telecommunications Statistics, 4th Quarter, 2001.

Fourth quarter mobile telephony subscribers were up 24.1% from last year and increased by a substantial 9.4% over last quarter. At quarter end, there were 10.9 million subscribers, more than one in every three Canadians. In contrast to wireline access, which is nearly all digital, only 64.1% of wireless access was digital, representing nearly 7.0 million mobile subscribers (Text Table 2, Figure 4). The share of digital mobile subscribers, however, has been growing quickly over the last few quarters.

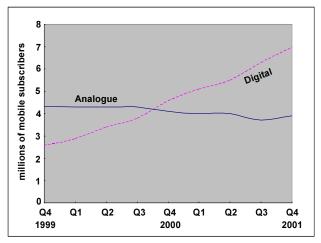
Teledensity measures the penetration of telecommunications services in a given population. For the wireline and wireless industries, there were 65.1 and 34.9 access paths (VGE) per 100 inhabitants, respectively. Total teledensity per 100 inhabitants reached 100.0 in the fourth quarter, up 4.3% from last year's fourth quarter figure (Text Table 3).

Paging subscriptions have been decreasing over the last few quarters, perhaps due to the strong growth in cellular telecommunications, considered to be a substitute for paging. There were just under 1.8 million pagers in service in the fourth quarter, down from over 1.8 million subscribers in the third quarter. This is a 2.1% decrease over the fourth quarter of last year.

Long distance **traffic** is nearly completely undertaken via wireline access, which was up slightly to 12.7 billion minutes this quarter. About 7.2% of total wireline long distance minutes are originating from points outside Canada (Figure 6). Mobile telephony is primarily used for local communication. Total billed minutes rose substantially since the fourth quarter of 2000 (33.8%) to nearly 7.0 billion, and increased by 3.7% from last quarter.

Readers should note that wherever possible, survey undercoverage estimates have been included in the industry tables. Please see the *Concepts and Methodology* section for further detail.

Figure 4.



Source: Quarterly Telecommunications Statistics

Text Table 2. PSTN Network Infrastructure - Mobile Access

PSTN Access	Fourth Quarter, 2001
Mobile Access (NAICS 51332)	
Digital	6,960,847
Analogue	3,897,476
Total Mobile Access	10,858,323

Source: Quarterly Telecommunications Statistics, 4th Quarter, 2001.

Text Table 3. PSTN Network Infrastructure - Total Access

Teledensity	
Total PSTN Access Paths	30,324,707
Total PSTN Access Paths (VGE)	31,136,710
Wired Access (VGE) per 100 inhabitants	65.1
Wireless Access (VGE) per 100 inhabitants	34.9
Total PSTN Access VGE per 100 inhabitants	100.0

Source: Quarterly Telecommunications Statistics, 4th Quarter, 2001.

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Telecommunications Industry (NAICS 5133)

Summary Tables

TABLE 1. Telecommunications Industry Group (NAICS 5133) Summary, Quarterly, 2001

	First Qua	rter	Second Qu	ıarter	Third Qua	arter	Fourth Qu	arter	Year to d	date
		01/00		01/00		01/00		01/00		01/00
Financial indicators (\$000)		%		%		%		%		%
• • • • • • • • • • • • • • • • • • • •	7.054.004		0.000.440		0.040.450		0.054.000		00 000 400	
Operating revenues	7,851,934	5.7	8,099,416	6.7	8,219,150	3.5	8,651,993	6.9	32,822,493	5.7
Operating expenses	6,855,012	11.5	6,740,368	6.7	6,987,928	5.2	7,552,075	13.7	28,135,383	7.8
Operating profit	996,922	(22.2)	1,359,048	6.4	1,231,222	(5.2)	1,099,918	(18.0)	4,687,110	(5.6)
% of operating revenues	12.7	(26.4)	16.8	(0.3)	15.0	(8.4)	12.7	(6.9)	14.3	(10.7)
Capital expenditures ¹	2,245,995	120.2	1,871,951	30.8	1,473,702	(10.8)	2,085,750	26.2	7,677,398	27.9
Employment (persons)										
Full-time	82,638	5.5	82,679	4.4	81,240	2.4	79,539	(0.9)		
Part-time	12,032		<u>13,095</u>		<u>12,919</u>		12,572			
Total Employment	94,670		95,774		94,159		92,111			
% of national industrial employment ²	0.754		0.751		0.732		0.727			
Total Full-time equivalents (FTE)	88,546		89,096		88,010		85,362			
Labour costs										
Total Labour costs (\$000)	1,480,583		1,392,978		1,421,859		1,438,472		5,733,893	
Average Labour costs (\$)										
per FTE employee (annualized)	69,705		66,037		65,562		66,015			
PSTN access paths (fixed and mobile)										
Total fixed lines and mobile subscribers	28,535,771	5.5	28,860,847	4.9	29,421,355	5.0	30,324,707	8.2		
Total voice-grade equivalents (VGE)	29,351,378	5.8	29,682,663	5.1	30,243,173	5.0	31,136,710	8.1		
Teledensity (VGE per 100 inhabitants)	95.0	4.7	95.9	4.0	97.3	4.0	100.0	4.3		

Due to rounding, figures may not sum exactly to totals.

¹ Comprises 51331 (Wireline) and 51322 (Wireless) only.

² Survey of Employment, Payrolls and Hours (SEPH). The target population is composed of all employers in Canada, except those in agriculture, fishing and trapping, private households services, religious organizations and military personnel of defence services. For further information see Statistics Canada Catalogue No. 72-002-XIB.

TABLE 2A. Telecommunications Industries Summary, First Quarter, 2001

NAICS industries	51331	51332	51333, 4, 9	5133
	*	thousands o	f dollars	•
Operating revenues				
Telecommunications operating revenues	5,177,214	1,399,022		
Other operating revenues ¹	693,266	70,019		
Undercoverage estimate	83,076	<u>31,217</u>	<u>398,120</u>	<u>512,413</u>
Total operating revenues	5,953,556	1,500,258	398,120	7,851,934
% of total industry	75.8	19.1	5.1	100.0
Operating expenses				
Telecommunications operating expenses	4,559,367	1,459,320		
Other operating expenses	200,888	89,667		
Undercoverage estimate	73,348	27,738	444,685	545,770
Total operating expenses	4,833,603	1,576,725	444,685	6,855,012
% of total industry	70.5	23.0	6.5	100.0
Operating profit	1,119,954	(76,467)	(46,566)	996,922
% of operating revenues	18.8	(5.1)	(11.7)	12.7
Non-operating revenues and expenses (survey units only	y)			
Non-operating revenues	580,236	(2,975)		
Non-operating expenses				
Interest expenses	452,179	194,205		
Other	<u>(740)</u>	<u>18,402</u>		
Total Non-operating expenses	451,439	212,607		
Net income before taxes	1,248,751	(292,049)		
EBITDA ²	2,129,774	318,475		
Capital expenditures	2,123,174	010,470		•••
	4.454.000	4.004.402		
Total Capital expenditures	1,151,893	1,094,102	••	••
% of operating revenues	19.3	72.9		
Employment (persons)				
Total Full-time	67,816	11,653	3,169	82,638
Total Part-time	<u>9,906</u>	<u>1,925</u>	<u>201</u>	12,032
Total Employment	77,722	13,578	3,370	94,670
% of national industrial employment	0.619	0.108	0.027	0.754
Total Full-time equivalents (FTE)	72,698	12,530	3,318	84,963
Labour costs				
Total Full-time	1,127,725	178,051	76,621	1,382,396
Total Part-time	<u>81,186</u>	<u>13,405</u>	<u>3,596</u>	98,187
Total Labour costs	1,208,911	191,455	80,217	1,480,583
	66,517	,	00,217	69,705

¹ Other includes: terminal equipment rentals; sale of telecommunications goods; directory services; retail internet access; installations; customer repairs and maintenance, etc.

 $^{^{\}rm 2}$ EBITDA - Earnings Before Interest, Taxes, Depreciation and Amortization.

TABLE 2B. Telecommunications Industries Summary, Second Quarter, 2001

NAICS industries	51331	51332	51333, 4, 9	5133
		thousands o	f dollars	
Operating revenues				
Telecommunications operating revenues	5,249,926	1,516,055		
Other operating revenues ¹	726,688	77,663		
Undercoverage estimate	<u>84,578</u>	<u>33,866</u>	410,639	529,084
Total operating revenues	6,061,192	1,627,584	410,639	8,099,416
% of total industry	74.8	20.1	5.1	100.0
Operating expenses				
Telecommunications operating expenses	4,520,568	1,376,149		
Other operating expenses	212,781	94,348		••
Undercoverage estimate	72,933	<u>26,332</u>	437,257	<u>536,522</u>
Total operating expenses	4,806,282	1,496,829	437,257	6,740,368
% of total industry	71.3	22.2	6.5	100.0
Operating profit	1,254,910	130,755	(26,617)	1,359,048
% of operating revenues	20.7	8.0	(6.5)	16.8
Non-operating revenues and expenses (survey units o	alv)			
Non-operating revenues	220,351	4,737		
Non-operating expenses				
Interest expenses	469,297	186,142		
Other	77,669	<u>12,611</u>		
Total Non-operating expenses	546,966	198,753		
Net income before taxes	928,295	(63,261)		
EBITDA ²	2,285,811	457,540		
Capital expenditures				
Total Capital expenditures	1,336,619	535,332		
% of operating revenues	22.1	32.9		
Employment (persons)				
Total Full-time	67,804	11,705	3,170	82,679
Total Part-time	10,427	<u>2,449</u>	<u>219</u>	13,095
Total Employment	78,231	14,154	3,389	95,774
% of national industrial employment	0.613	0.111	0.027	0.751
Total Full-time equivalents (FTE)	72,872	12,893	3,332	89,096
Labour costs				
Total Full-time	1,041,184	180,352	71,671	1,293,207
Total Part-time	<u>77,817</u>	<u>18,300</u>	<u>3,654</u>	99,771
Total Labour costs	1,119,001	198,652	75,325	1,392,978
Average Labour costs (\$) per FTE employee (annualized)	63,967	61,379		66,037

¹ Other includes: terminal equipment rentals; sale of telecommunications goods; directory services; retail internet access; installations; customer repairs and maintenance, etc.

 $^{^{\}rm 2}$ EBITDA - Earnings Before Interest, Taxes, Depreciation and Amortization.

TABLE 2C. Telecommunications Industries Summary, Third Quarter, 2001

NAICS industries	thousands of dollars thousands of dollars 754,998 79,905 84,328 36,606 4 6,043,243 1,759,235 4 73.5 21.4 penses 4,601,024 1,527,210 207,512 95,728 74,091 29,062 4 4,882,627 1,652,000 4 69.9 23.6 1,160,615 107,235 (3 19.2 6.1 penses (survey units only) 189,785 3,456 465,760 164,497 1,097,679 5,781 1,563,439 170,278 (213,039) (59,587) 2,165,235 452,978 1,024,091 449,611 16.9 25.6 66,277 11,848 9,999 2,704 76,276 14,552 0,593 0,113 71,342 13,383	51333, 4, 9	5133	
	•	thousands of	of dollars	•
Operating revenues				
Telecommunications operating revenues	5,203,917	1,642,724		
Other operating revenues ¹	754,998	79,905		
Undercoverage estimate	84,328	36,606	416,672	537,606
Total operating revenues			416,672	8,219,150
% of total industry	· ·		5.1	100.0
Operating expenses				
Telecommunications operating expenses	4 601 024	1 527 210		
Other operating expenses			••	••
		•	 452 200	 <u>556,454</u>
Undercoverage estimate		· · · · · · · · · · · · · · · · · · ·	<u>453,300</u>	
Total operating expenses	· ·		453,300	6,987,928
% of total industry	69.9	23.6	6.5	100.0
Operating profit	1,160,615	107,235	(36,628)	1,231,222
% of operating revenues	19.2	6.1	(8.8)	15.0
Non-operating revenues and expenses (survey units only)				
Non-operating revenues	189,785	3,456		
Non-operating expenses				
Interest expenses	465,760	164,497		
Other	1,097,679	5,781		
Total Non-operating expenses	1,563,439	· · · · · · · · · · · · · · · · · · ·		
Net income before taxes	(213,039)	(59,587)		
EBITDA ²	2,165,235	452,978		
Capital expenditures				
Total Capital expenditures	1 024 091	449 611		
% of operating revenues	· ·	•		
70 of operating revenues	10.3	25.0		
Employment (persons)				
Total Full-time	66,277	11,848	3,115	81,240
Total Part-time	<u>9,999</u>	<u>2,704</u>	<u>216</u>	<u>12,919</u>
Total Employment	76,276	14,552	3,331	94,159
% of national industrial employment	0.593	0.113	0.026	0.732
Total Full-time equivalents (FTE)	71,342	13,383	3,285	88,010
Labour costs				
Total Full-time	1,062,562	178,234	72,804	1,313,599
Total Part-time	<u>81,208</u>	23,087	<u>3,965</u>	<u>108,260</u>
Total Labour acets	1,143,770	201,321	76,768	1,421,859
Total Labour costs				

¹ Other includes: terminal equipment rentals; sale of telecommunications goods; directory services; retail internet access; installations; customer repairs and maintenance.

 $^{^{\}rm 2}$ EBITDA - Earnings Before Interest, Taxes, Depreciation and Amortization.

TABLE 2D. Telecommunications Industries Summary, Fourth Quarter, 2001

NAICS industries	51331	51332	51333, 4, 9	5133		
Operating revenues						
Telecommunications operating revenues	5,435,324	1,635,242				
Other operating revenues ¹	930,396	85,727				
Undercoverage estimate	90,085	<u>36,571</u>	438,648	565,304		
Total operating revenues	6,455,805	1,757,540	438,648	8,651,993		
% of total industry	74.6	20.3	5.1	100.0		
Operating expenses						
Telecommunications operating expenses	4,827,942	1,728,782				
Other operating expenses	304,862	88,965				
Undercoverage estimate	79,088	<u>32,550</u>	<u>489,886</u>	601,524		
Total operating expenses	5,211,892	1,850,297	489,886	7,552,075		
% of total industry	69.0	24.5	6.5	100.0		
Operating profit	1,243,913	(92,758)	(51,237)	1,099,918		
% of operating revenues	19.3	(5.3)	(11.7)	12.7		
Non-operating revenues and expenses (survey units onl	v)					
Non-operating revenues Non-operating revenues	93,946	8,683				
Non-operating expenses						
	166 96E	96,112				
Interest expenses Other	466,865	·	**	••		
	<u>45,860</u>	<u>285,488</u>	**	••		
Total Non-operating expenses	512,725	381,600				
Net income before taxes	825,134	(465,675)				
EBITDA ²	2,285,639	240,877				
Capital expenditures						
Total Capital expenditures	1,509,621	576,129				
% of operating revenues	23.4	32.8				
Employment (persons)						
Total Full-time	64,007	12,482	3,050	79,539		
Total Part-time	9,348	<u>3,015</u>	<u>210</u>	12,572		
Total Employment	73,355	15,497	3,260	92,111		
% of national industrial employment	0.579	0.122	0.026	0.727		
Total Full-time equivalents (FTE)	68,327	13,840	3,196	85,362		
Labour costs						
Total Full-time	1,077,051	190,149	74,349	1,341,549		
Total Part-time	<u>72,689</u>	20,684	<u>3,549</u>	<u>96,923</u>		
	4.440.740	240 922	77 909	1,438,472		
Total Labour costs	1,149,740	210,833	77,898	1,430,472		

¹ Other includes: terminal equipment rentals; sale of telecommunications goods; directory services; retail internet access; installations; customer repairs and maintenance.

 $^{^{\}rm 2}$ EBITDA - Earnings Before Interest, Taxes, Depreciation and Amortization.

Table 2E. Telecommunications Industries Summary, Year to Date, 2001

NAICS industries	51331	51332	51333, 4, 9	5133
Operating revenues				
Telecommunications operating revenues	21,066,381	6,193,043		
Other operating revenues ¹	3,105,348	313,314		
Undercoverage estimate	3,103,346 342,067	138,260	1,664,07 <u>9</u>	 2,144,407
-	<u></u>	6,644,617	·	32,822,493
Total operating revenues % of total industry	24,513,796 74.7	20.2	1,664,079 5.1	100.0
% of total industry	74.7	20.2	5.1	100.0
Operating expenses				
Telecommunications operating expenses	18,508,901	6,091,461		
Other operating expenses	926,043	368,708		
Undercoverage estimate	<u>299,460</u>	<u>115,682</u>	<u>1,825,128</u>	2,240,270
Total operating expenses	19,734,404	6,575,851	1,825,128	28,135,383
% of total industry	70.1	23.4	6.5	100.0
0	4 770 000	60.766	(404.040)	4.007.440
Operating profit	4,779,393	68,766	(161,049)	4,687,110
% of operating revenues	19.5	1.0	(9.7)	14.3
Non-operating revenues and expenses (survey units only)				
Non-operating revenues	1,084,318	13,901		
Non-operating expenses				
Interest expenses	1,854,101	640,956	••	••
Other	<u>1,220,468</u>	<u>36,794</u>		
Total Non-operating expenses	3,074,569	963,238		
Net income before taxes	2,789,142	(880,571)		
EBITDA ²	8,866,460	1,469,871		
Capital expenditures				
Total Capital expenditures	5,022,224	2,655,174		
% of operating revenues	20.5	40.0		
, ,				
Employment (persons)				
Total Full-time	64,007	12,482	3,050	79,539
Total Part-time	<u>9,348</u>	<u>3,015</u>	<u>210</u>	<u>12,572</u>
Total Employment	73,355	15,497	3,260	92,111
% of national industrial employment	0.579	0.122	0.026	0.727
Total Full-time equivalents (FTE)	68,327	13,840	3,196	85,362
Labour costs				
Total Full-time	4,308,522	726,785	295,445	5,330,752
Total Part-time	<u>312,901</u>	75,47 <u>6</u>	14,764	403,141
				
Total Labour costs	4,621,423	802,262	310,208	5,733,893
Average Labour costs (\$) per FTE employee (annualized)	64,808	60,956		66,015

¹ Other includes: terminal equipment rentals; sale of telecommunications goods; directory services; retail internet access; installations; customer repairs and maintenance, etc.

 $^{^{\}rm 2}$ EBITDA - Earnings Before Interest, Taxes, Depreciation and Amortization.

TABLE 3. Summary of Telecommunications Industries Analytical Indicators, Quarterly, 2001

NAICS industries		513	31			513	332	
NAICS IIIUUSITIES	<u> </u>	II	III	IV	I	II	III	IV
Financial								
Operating revenue per capita (\$)	192.85	195.84	194.43	207.21	48.60	52.59	56.60	56.41
Operating profit (% of operating revenues)	18.8	20.7	19.2	19.3	(5.1)	8.0	6.1	(5.3)
Average revenue per long distance minute (cents) ¹	10.78	9.66	10.22	9.56	18.03	17.63	17.24	15.72
Average revenue per local minute (cents)					19.02	17.17	17.36	16.90
Capital expenditures per capita (\$)	37.31	43.19	32.95	48.45	35.44	17.30	14.47	18.49
Capital expenditures (% of operating revenues)	19.3	22.1	16.9	23.4	72.9	32.9	25.6	32.8
Employment/Labour								
Industry employment as a % of national industrial employment ²	0.619	0.613	0.593	0.579	0.108	0.111	0.113	0.122
Revenue per FTE employee (\$)	81,895	83,176	84,708	94,484	119,730	126,241	131,456	126,992
PSTN access paths per FTE employee	279	277	285	297	725	737	742	785
Average Labour costs (\$) per FTE employee (annualized)	66,517	63,967	64,020	64,808	61,118	61,379	60,963	60,956
Labour costs as a % of operating revenues	20.3	18.5	18.9	17.8	12.8	12.2	11.4	12.0
Teledensity (VGE)								
PSTN access paths per 100 inhabitants	65.6	65.2	65.4	65.1	29.4	30.7	31.9	34.9
Traffic ^{1, 3}								
Local minutes per subscriber					539	602	603	576
Local minutes per capita					158	184	192	200
Long distance minutes per access path (VGE)	624	611	600	635	62	65	76	68
Long distance minutes per capita	404	393	387	408	18	20	24	23

¹ Long distance minutes include domestic and international calls originating in Canada and toll-free calls for wireline carriers, and billed minutes for wireless carriers.

² Survey of Employment, Payrolls and Hours (SEPH). The target population is composed of all employers in Canada, except those in agriculture, fishing and trapping, trapping, private households services, religious organizations and military personnel of defence services. For further information see Statistics Canada Catalogue No. 72-002-XIB.

³ Calculations do not include undercoverage estimates.

Wired Telecommunications Carriers (NAICS 51331)

Tables and Graphs

TABLE 4. Wired Telecommunications Carriers (NAICS 51331), Quarterly, 2001

Wired Telecommunications	First Qu	arter	Second C	uarter	Third Quarter		er Fourth Quarter		Year to date	
(NAICS 51331)	\$000	01/00 %	\$000	01/00 %	\$000	01/00 %	\$000	01/00 %	\$000	01/00 %
Operating revenues		,,,		,,		,,,		,,,		,,,
Telecommunications Operating reven	ues									
Carrier services					0.40.0.40					
Contribution	226,393		243,992		246,242		250,253		966,880	
Interconnection Circuit rentals	427,050		463,253		451,362		465,145		1,806,810	
Other	18,464 61,702		41,211 115,601		42,717 118,485		40,553 117,681		142,945 413,469	
Total Carrier services	733,609	(3.4)	864,057	12.6	858,806	8.3	873,632	9.1	3,330,104	6.7
Voice services	,	, ,	,		•		,		, ,	
Local telephony	1,714,275	1.0	1,747,320	(0.8)	1,773,006	(1.6)	1,753,058	(2.9)	6,987,659	(1.1)
Long distance telephony	1,271,957	(7.7)	1,115,838	(18.3)	1,156,567	(16.5)	1,126,454	(15.3)	4,670,816	(14.4)
Calling features	290,832	8.9	296,442	21.8	294,470	19.2	316,211	31.3	1,197,955	20.0
Connection	86,261	(4.8)	108,028	15.3	<u>95,056</u>	(11.6)	<u>88,189</u>	(8.5)	377,534	(2.8)
Total Voice services	3,363,325	(2.0)	3,267,628	(5.7)	3,319,099	(6.3)	3,283,912	(5.5)	13,233,964	(4.9)
Data and high speed services										
Narrowband packet-switched	236,892		248,506		255,069		255,542		996,009	
High speed switched ¹	<u>282,493</u>		<u>296,231</u>		<u>221,025</u>		436,077		1,235,826	
Total Data and high speed services	519,385	26.5	544,737	22.2	476,094	(1.3)	691,619	43.4	2,231,835	22.6
Non-switched services (private lines)	0=1010									
Narrowband	254,942		301,391		290,870		294,848		1,142,051	
High speed	<u>33,157</u>	10.0	40,355	44.2	<u>52,374</u>	247	<u>45,627</u>	111	171,513	27.2
Total Non-switched services	288,099	18.9	341,746	44.2	343,244	34.7	340,475	14.4	1,313,564	27.3
Other telecommunications services	<u>272,796</u>		<u>231,758</u>		<u>206,674</u>		<u>245,686</u>		<u>956,914</u>	
Total	5,177,214	(0.4)	5,249,926	1.1	5,203,917	(3.4)	5,435,324	1.4	21,066,381	(0.3)
Other Operating revenues										
Terminal equipment rentals	70,710		74,269		65,531		63,713		274,223	
Sale of telecommunications goods	113,008		135,438		121,431		141,046		510,923	
Directory services	54,340		39,005		12,045		8,576		113,966	
Retail Internet services	87,825		117,987		175,656		189,049		570,517	
Other services n.e.c.	<u>367,383</u>		<u>359,989</u>		<u>380,335</u>		528,012		<u>1,635,719</u>	
Total	693,266	28.6	726,688	23.6	754,998	23.3	930,396	30.4	3,105,348	26.6
Undercoverage estimate	83,076		<u>84,578</u>		84,328		90,085		342,067	
Total Operating revenues	5,953,556	0.6	6,061,192	1.7	6,043,243	(2.3)	6,455,805	3.1	24,513,796	0.8
Revenue performance ² (\$)										
Operating revenue per capita	192.85	(0.2)	195.84	0.8	194.43	(3.4)	207.21	2.0	790.33	(0.2)
Voice services revenue per PSTN line	168.21	(3.4)	164.12	(6.5)	165.55	(6.8)	164.13	(5.6)	662.01	(5.6)
Local revenue per PSTN line	85.74	(0.4)	87.76	(1.6)	88.43	(2.2)	87.62	(3.0)	349.55	(1.8)
Long distance revenue per PSTN line	63.61	(9.0)	56.04	(18.9)	57.69	(17.0)	56.30	(15.4)	233.64	(15.1)
Average revenue per										
long distance minute(cents)	10.78	(7.0)	9.66	(15.6)	10.22	(18.2)	9.56	(16.2)	10.06	(14.2)
Advanced services ratio ³ (%)	25.3	20.5	26.9	28.7	24.8	14.8	32.3	48.8	27.3	28.2

¹ Wideband and broadband circuit- and packet-switched services.

² Calculations do not include undercoverage estimates, and where applicable are based on voice-grade equivalent (VGE) PSTN lines.

³ Ratio of operating revenues from new services compared to traditional telecommunications services (%).

TABLE 4 continued...

Wired Telecommunications	First Qu		Second Q		Third Qu		Fourth Q		Year to date	
(NAICS 51331)	\$000	01/00 %	\$000	01/00 %	\$000	01/00 %	\$000	01/00 %	\$000	01/00
Operating expenses		%		%		%		%		%
Telecommunications Operating expenses										
Carrier services										
Contribution	260,699		293,041		279,229		294,434		1,127,403	
Interconnection	546,256		568,814		578,908		652,264		2,346,242	
Circuit rentals	184,288		191,680		178,082		155,745		709,795	
Other	196,936		266,057		267,559		427,292		1,157,844	
Total - Carrier services	1,188,179	(4.0)	1,319,592	(1.4)	1,303,778	(9.7)	1,529,735	12.4	5,341,284	(0.7)
Labour expenses	1,121,485	2.1	1,047,418	(3.3)	1,066,841	(3.8)	1,075,804	1.0	4,311,548	(1.0)
Depreciation	1,009,820	1.7	1,030,901	1.6	1,004,620	(2.1)	1,041,726	(0.9)	4,087,067	0.1
Other	1,239,883	1.7	1,122,657	7.0	1,225,785	(2.1)	1,180,677	(0.0)	4,769,002	0.7
Total	4,559,367	5.6	4,520,568	1.8	4,601,024	(0.5)	4,827,942	3.9	18,508,901	2.7
Other Operating expenses	200,888	20.9	212,781	34.0	207,512	19.7	304,862	38.2	926,043	28.8
	•		•							
Undercoverage estimate	<u>73,348</u>	•••	72,933		<u>74,091</u>	• • •	<u>79,088</u>		<u>299,460</u>	
Total Operating expenses	4,833,603	4.6	4,806,282	1.4	4,882,627	(1.3)	5,211,892	3.8	19,734,404	2.1
Operating profit	1,119,954	(13.6)	1,254,910	3.0	1,160,615	(6.4)	1,243,913	(0.0)	4,779,393	(4.4)
% of operating revenues	18.8	(14.1)	20.7	1.3	19.2	(4.2)	19.3	(3.0)	19.5	(5.1)
EBITDA ¹	2,129,774	(6.9)	2,285,811	2.4	2,165,235	(4.4)	2,285,639	(0.4)	8,866,460	(2.4)
Capital expenditures										
Total Capital expenditures	1,151,893	48.5	1,336,619	26.4	1,024,091	(10.8)	1,509,621	12.2	5,022,224	16.1
% of operating revenues	19.3	47.6	22.1	24.3	16.9	(8.7)	23.4	8.9	20.5	15.2
per capita (\$)	37.31	47.2	43.19	25.3	32.95	(11.8)	48.45	11.1	162.68	15.1
Employment (persons)										
Total Full-time	67,816	4.4	67,804	2.8	66,277	0.8	64,007	(3.0)		
Total Part-time	9,906	1.0	10,427	(4.4)	9,999	(1.8)	9,348	(7.9)		
Total Employment	77,722	4.0	78,231	1.8	76,276	0.5	73,355	(3.6)		
% of national industrial employment	0.619	7.0	0.613	7.0	0.593	0.0	0.579	(0.0)		
Total Full-time equivalents (FTE)	72,698	3.5	72,872	1.7	71,342	(0.4)	68,327	(4.4)		
Revenue (\$) per FTE employee	81,895	0.0	83,176		84,708	(01.1)	94,484	()		
Labour costs ²										
Total Full-time	1,127,725	4.9	1,041,184	(3.2)	1,062,562	(3.2)	1,077,051	1.4	4,308,522	(0.0)
Total Part-time	81,186	(7.6)	77,817		81,208	(16.8)	72,689	(18.0)	312,901	(14.6)
Total Labour costs	1,208,911	3.9	1,119,001	(4.2)	1,143,770	(4.3)	1,149,740	(0.1)	4,621,423	(1.2)
Average Labour costs (\$)					. , -		, -,		. , -	. ,
per FTE employee (annualized)	66,517	0.4	63,967	(2.7)	64,020	(3.0)	64,808	(1.2)		

 $^{^{\}rm 1}$ EBITDA - Earnings Before Interest, Taxes, Depreciation and Amortization.

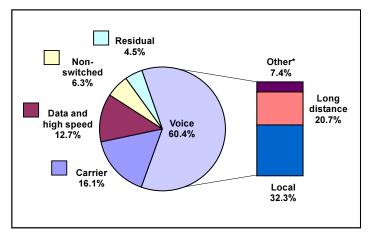
 $^{^{2}\,}$ Includes capitalized labour expenditures.

TABLE 4 continued...

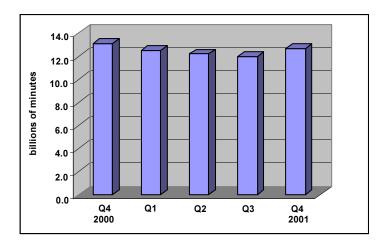
Wired Telecommunications	First Quarter		Second Quarter		Third Quarter		Fourth Quarter		Year to date	
(NAICS 51331)		01/00		01/00		01/00		01/00		01/00
, ,		%		%		%		%		%
Network infrastructure (access)										
PSTN access lines										
Individual lines (includes PBX)	15,749,892	0.6	15,655,327	0.1	15,720,222	(0.2)	15,683,807	(0.5)		
Party lines	85,617	(14.3)	82,578	(14.9)	79,017	(14.6)	74,154	(16.1)		
ISDN BRA	83,359	1.2	81,010	(2.2)	79,538	(4.2)	76,851	(6.7)		
ISDN PRA	33,284	17.2	33,673	15.4	33,740	9.1	33,416	3.0		
Public telephones	170,331	(3.2)	172,300	(2.0)	171,368	(1.8)	169,626	(1.4)		
Centrex	2,513,912	5.3	2,525,401	4.4	2,604,572	5.5	2,623,009	4.9		
Other (includes mobile and WATS	542,948	(6.8)	537,713	(6.5)	539,107	(4.1)	535,625	(3.2)		
Undercoverage estimate	269,896		<u>269,896</u>		<u>269,896</u>		<u>269,896</u>			
Total PSTN access lines	19,449,239	(1.9)	19,357,898	(2.4)	19,497,460	(2.4)	19,466,384	(2.7)		
Residential (%)	66.2		66.1		66.0		66.0		•••	
Business (%)	33.8		33.9		34.0		34.0			
Total PSTN voice-grade										
equivalents (VGE)	20,264,846	(1.3)	20,179,714	(1.9)	20,319,278	(2.0)	20,278,387	(2.5)		
Residential (%)	63.5		63.4		63.3		63.3			
Business (%)	36.5		36.6		36.7		36.7			
PSTN (VGE) per 100 inhabitants	65.6	(2.2)	65.2	(2.8)	65.4	(3.0)	65.1	(3.6)		
Residential access lines (VGE)										
per 100 households	110		108		109		108			
Business access lines (VGE)										
per 100 employed persons ¹ PSTN access paths (VGE)	58.8		57.9		57.9		58.6			
per FTE employee	279		277		285		297			
Non-PSTN lines ²										
Digital	283,962	r	286,921		292,118		284,544			
Analogue	22,818		22,241		20,488		20,287			
Total Non-PSTN lines	306,780	r	309,162		312,606		304,831			
Traffic statistics (thousands of m	inutes) ²									
Long distance traffic										
Outbound calls	9,964,486	r	9,745,247	r	9,586,238		10,044,056		39,340,027	
Toll-free calls	1,837,717		1,805,652		1,730,128		1,736,154		7,109,651	
Inbound calls to Canada	670,131	r	619,900	r	720,688		920,211		2,930,930	
Total Long distance	12,472,334	r(5.1)	12,170,799	r(7.4)	12,037,054	(3.5)	12,700,421	(3.3)	49,380,608	(4.8
Traffic performance (minutes) ²										
Long distance traffic										
Outbound calls										
per access line (VGE)	498		489		478		502		1,967	
per capita	323		315		308		322		1,268	
Toll-free calls										
per access line (VGE)	92		91		86		87		356	
per capita	60		58		56		56		230	
Inbound calls to Canada										
per access line (VGE)	34		31		36		46		147	
per capita	22		20		23		30		95	
Total Long distance										
per access line (VGE)	624	(6.3)	611	(8.3)	600	(4.2)	635	(3.3)	2,470	(5.5
per capita	404	(5.8)	393	(8.4)	387	(4.7)	408	(4.2)	1,592	(5.8

 $^{^{\}rm 1}\,$ Employed persons from SEPH estimate of national industrial employment.

 $^{^{\}rm 2}\,$ Calculations do not include undercoverage estimates.



* Calling features and connection charges.



4.236 4.236 4.229 5.0 0.304 0.301 0.316 4.0 billions of minutes 0.628 0.574 0.5343.0 3.307 3.358 3.379 2.0 1.0 0.0 October November December Outbound **■** Toll-free ■ Inbound to Canada

Figure 5.

Wired telecommunications operating revenue shares (Revenues \$ 5.44 billion)

Figure 6.

Wireline traffic - Total long distance minutes (12.7 billion)

Figure 7.

Monthly wireline long distance minutes, fourth quarter, 2001

Total outbound minutes 10.0 billion Total toll-free minutes 1.7 billion Total inbound to Canada minutes 920 million

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Wireless Telecommunications Carriers (NAICS 51332)

Tables and Graphs

TABLE 5. Wireless Telecommunications Carriers (NAICS 51332), Quarterly, 2001

Wireless Telecommunications	First Quarter		Second Quarter		Third Qu	arter	Fourth Qu	ıarter	Year to date	
(NAICS 51332)	\$000	01/00 %	\$000	01/00 %	\$000	01/00 %	\$000	01/00 %	\$000	01/00 %
Operating revenues										
Telecommunications Operating revenue Carrier services Local telephony	s 136,181		152,632		180,501		165,820		635,134	
Fixed (recurrent services) Air time (measured services) Other local telephony Total Local telephony	635,907 251,937 <u>39,822</u> 927,666	14.6	654,338 304,591 <u>17,971</u> 976,900	12.1	684,852 329,485 <u>19,575</u> 1,033,912	11.5	709,602 326,443 <u>15,986</u> 1,052,031	10.0	2,684,699 1,212,456 <u>93,354</u> 3,990,509	11.9
Long Distance telephony Air time Other long distance telephony Total - Long Distance telephony	100,006 <u>1,424</u> 101,430	4.5	106,802 <u>1,059</u> 107,861	7.9	126,637 <u>2,603</u> 129,240	12.8	113,415 <u>1,519</u> 114,934	(2.7)	446,860 <u>6,605</u> 453,465	5.5
Messaging - Paging Dispatch services (RCC) Other telecommunications services	48,192 14,457 <u>171,096</u>		45,601 15,757 217,304		45,571 15,979 237,521		43,649 15,208 243,600	, ,	183,013 61,401 869,521	
Total	1,399,022	23.5	1,516,055	23.6	1,642,724	23.0	1,635,242	22.4	6,193,043	21.9
Other Operating revenues	70,019	2.5	77,663	(10.0)	79,905	(4.5)	85,727	(18.2)	313,314	(8.7
Undercoverage estimate Total Operating revenues	31,217 1,500,258	 21.3	33,866 1,627,584	20.4	36,606 1,759,235	20.3	36,571 1,757,540	14.7	138,260 6,644,617	19.0
Revenue performance (\$) ¹										
Operating revenue per capita Local revenue per subscriber	48.60 102.62	20.2 (9.0)	52.59 103.30	19.3 (9.3)	56.60 104.67	19.1 (9.4)	56.41 97.30	13.5 (11.3)	214.20 407.89	17.9 79.9
Average revenue per local minute (cents)	19.02	(13.2)	17.17	(14.5)	17.36	(20.8)	16.90	(17.8)	17.54	(16.8
Long distance revenue per subscriber Average revenue per	11.22	(17.1)	11.41	(12.7)	13.08	(8.5)	10.63	(21.5)	46.34	74.2
long distance minute (cents) Paging revenue per subscriber	18.03 34.16	(30.7) (8.8)	17.63 32.35	(21.5) (13.0)	17.24 33.28	(12.1) (5.3)	15.72 32.68	(27.2) (6.5)	17.08 132.47	(22.5 77.5
Operating expenses										
Telecommunications Operating expense	es									
Carrier services Labour expenses Depreciation Other telecommunications expenses	189,398 185,926 394,942 <u>689,054</u>		210,396 192,938 326,785 <u>646,030</u>		235,576 195,220 345,743 <u>750,671</u>		236,963 205,041 333,635 <u>953,143</u>		872,333 779,125 1,401,105 3,038,898	
Total	1,459,320	27.9	1,376,149	17.8	1,527,210	20.2	1,728,782	16.6	6,091,461	20.3
Other Operating expenses Undercoverage estimate Total Operating expenses	89,667 <u>27,738</u> 1,576,725	7.0	94,348 <u>26,332</u> 1,496,829	(1.7) 	95,728 29,062	(4.2) 	88,965 <u>32,550</u> 1,850,297	(36.3) 10.9	368,708 <u>115,682</u> 6,575,851	(12.1 16.6
		25.1		15.0	1,652,000	17.1				
Operating profit	(76,467)		130,755	157.5	107,235	108.8	(92,758)	32.3	68,766	217.5
% of operating revenues EBITDA ²	(5.1) 318,475	(167.1) 24.0	8.0 457,540	113.9 34.7	6.1 452,978	73.5 27.9	(5.3) 240,877	41.0 10.3	1.0 1,469,871	(198.7 25.7
Capital expenditures										
Total Capital expenditures	1,094,102	347.3	535,332	43.4	449,611	(10.9)	576,129	4.2	2,655,174	58.5
% of operating revenues	72.9	268.8	32.9	19.1	25.6	(25.9)	32.8	(9.2)	40.0	33.2
per subscriber (\$)	120.41	255.1	56.33	16.0	45.31	(27.6)	53.06	(16.0)	275.11	32.1
per capita (\$)	35.44	343.6	17.30	42.2	14.47	(11.8)	18.49	3.1	85.70	57.3

¹ Calculations do not include undercoverage estimates.

 $^{^{\}rm 2}$ EBITDA - Earnings Before Interest, Taxes, Depreciation and Amortization.

TABLE 5 continued...

Wireless Telecommunications	First Quarter		Second Quarter		Third Qu	arter	Fourth Qu	arter	Year to date	
(NAICS 51332)		01/00		01/00		01/00		01/00		01/00
		%		%		%		%		%
Employment (persons)										
Total Full-time	11,653	6.0	11,705	8.4	11,848	6.4	12,482	6.0		
Total Part-time	<u>1,925</u>	(23.0)	2,449	1.9	2,704	21.0	<u>3,015</u>	25.6		
Total Employment	13,578	0.7	14,154	7.2	14,552	8.8	15,497	9.4		
% of national industrial employment	0.108		0.111		0.113		0.122			
Total Full-time equivalents (FTE)	12,530	2.4	12,893	8.4	13,383	9.7	13,840	6.4		
Revenue (\$) per FTE employee	119,730		126,241		131,456		126,992			
Labour costs (\$000) ¹										
Total Full-time	178,051	(1.3)	180,352	10.1	178,234	1.8	190,149	11.2	726,785	5.3
Total Part-time	<u>13,405</u>	(34.5)	<u>18,300</u>	10.8	23,087	38.1	20,684	15.4	<u>75,476</u>	5.4
Total Labour costs Average Labour costs (\$)	191,455	(4.7)	198,652	10.2	201,321	5.0	210,833	11.6	802,262	5.3
per FTE employee (annualized)	61,118		61,379		60,963		60,956		•••	
Network infrastructure (access)										
Mobile subscribers										
Total - Digital	5,067,755	73.2	5,532,514	64.7	6,262,506	66.8	6,960,847	50.2		
Total - Analogue	<u>4,018,906</u>	(6.3)	3,970,740	(8.2)	3,661,389	(14.9)	<u>3,897,476</u>	(5.3)		
Total Mobile telephony	9,086,532	26.0	9,502,949	23.7	9,923,895	23.2	10,858,323	24.1		
Mobile telephony penetration										
per 100 inhabitants	29.4	24.6	30.7	22.3	31.9	21.8	34.9	22.9		
PSTN access paths per FTE employee	725		737		742		785		•••	
Paging subscribers										
Total Paging	1,865,456	4.5	1,864,337	3.6	1,824,104	0.9	1,790,273	(2.1)		
Paging penetration per 100 inhabitants	6.0	3.4	6.0	1.7	5.9	0.0	5.7	(3.4)		
Traffic statistics (thousands of minutes	s) ²									
Billed minutes										
Local	4,876,222		5,690,101		5,957,262		6,223,296		22,746,881	
Long distance	<u>562,617</u>		<u>611,878</u>		749,729		<u>731,146</u>		2,655,370	
Total Billed minutes	5,438,839	33.6	6,301,979	31.7	6,706,991	39.4	6,954,442	33.8	25,402,251	34.7
Traffic performance (minutes) ²										
Local minutes per subscriber	539	4.7	602	6.0	603	14.4	576	8.1	2,320	8.3
Long distance minutes per subscriber	62	19.2	65	12.1	76	4.1	68	7.9	271	10.2
Billed minutes per subscriber	602	6.2	666	6.4	679	13.2	643	7.9	2,590	8.4

¹ Includes capitalized labour expenditures.

² Calculation does not include undercoverage estimate.

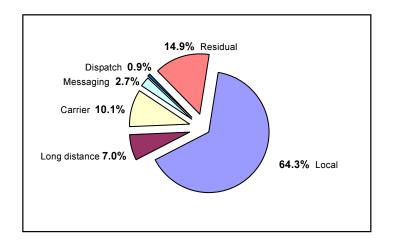


Figure 8. Wireless telecommunications operating revenue shares (Revenues \$1.64 billion)

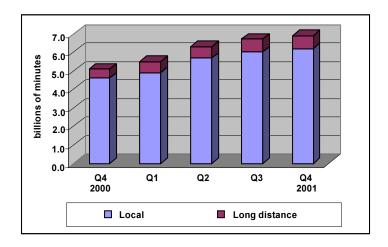


Figure 9. Wireless traffic billed minutes (7.0 billion)

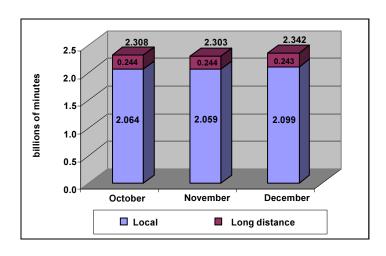


Figure 10.

Monthly wireless billed minutes, fourth quarter, 2001

Wireless billed minutes increased to nearly 7.0 billion in the fourth quarter of 2001, an increase of 33.8% from fourth quarter last year. The majority of these were local minutes (6.2 billion) Resellers, Satellite, and Other Telecommunications (NAICS 51333, 51334, 51339)

Undercoverage Estimates

TABLE 6. Undercoverage estimates - Telecommunications Carriers (NAICS 51333, 51334, 51339), Quarterly, 2001

Resellers, Satellite, and Other Telecommunications (NAICS 51333, 51334, 51339)	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Year to date
Financial indicators (\$000)					
Operating revenues	398,120	410,639	416,672	438,648	1,664,079
Operating expenses	444,685	437,257	453,300	489,886	1,825,128
Operating profit margin	(46,566)	(26,617)	(36,628)	(51,237)	(161,049)
% of operating revenues	(11.7)	(6.5)	(8.8)	(11.7)	(9.7)
Employment (persons)					
Full-time	3,169	3,170	3,115	3,050	
Part-time	<u>201</u>	<u>219</u>	<u>216</u>	<u>210</u>	
Total Employment	3,370	3,389	3,331	3,260	
% of national industrial employment	0.027	0.027	0.026	0.026	
Total Full-time equivalents (FTE)	3,318	3,332	3,285	3,196	
Labour costs (\$000)					
Full-time	76,621	71,671	72,804	74,349	295,445
Part-time	<u>3,596</u>	<u>3,654</u>	<u>3,965</u>	<u>3,549</u>	14,764
Total Labour costs	80,217	75,325	76,768	77,898	310,208

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CONCEPTS AND METHODOLOGY

Survey Objectives

The quarterly survey of telecommunications service providers (NAICS 5133) serves to measure the industry's financial performance, aspects of its network infrastructure, and industry operating characteristics relating to employment, capital expenditures and traffic activity. The survey improves on the monthly survey it replaces by: expanding survey coverage to include the major alternative wireline carriers and the wireless industry; providing undercoverage estimates for those units that make up the industry but are not included in the survey (resellers, satellite and small wireline and wireless service providers); using concepts consistent with the redesigned annual survey introduced in 1997; and, reducing reporting burden on respondents who had previously submitted twelve reports each year.

Survey Coverage

The quarterly survey covers the largest establishments primarily engaged in the provision of telecommunications services and which operate telecommunications facilities (wired and wireless providers). There are 27 companies included in the survey representing every province and territory. Not surveyed are companies providing reselling, satellite and other services n.e.c. Activities for these companies are estimated based on annual surveys.

Industrial Classification

Telecommunications service providers are classified to one of the five North American Industry Classification System (NAICS) telecommunications industries (Wired, Wireless, Resellers, Satellite and Other¹). Released in 1998, NAICS is the most up-to-date industry classification in use, and was jointly developed by Canada, the United States and Mexico. Reporting units are classified

according to the activity in which they are primarily engaged and the main technology they employ. This system allows for more accurate industry classification than the previous 1980 Canadian Standard Industrial Classification (CSIC). For further details about NAICS and for industry concordance between NAICS and the CSIC at all levels, consult the Statistics Canada publication 12-501-XPE, issue number 97001.

Survey Methodology

The quarterly survey collects data from the largest companies corresponding to NAICS industries 51331 (Wired) and 51332 (Wireless), reflecting approximately 99.0% of revenue activity for these industries and 92.5% of revenue activity for the telecommunications industry overall (NAICS 5133) (see Table A). The annual survey, a census of telecommunications service providers, is used to produce undercoverage estimates for those units that are not surveyed in the quarterly, so that total industry activity can be estimated. NAICS telecommunications industries 51333, 51334 and 51339 are not surveyed because their respondents are generally smaller, and the few that are larger tend to dominate their industries, which would pose disclosure problems if they were to be included.

Variables which may be subject to wide variation from period to period, such as captial expenditures and non-operating revenues and expenses, were not estimated for non-surveyed units. In addition, these activities tend to be less significant the smaller the establishment (which is typical of the non-surveyed industries), such that the survey values for these variables are good proxies for total industry aggregates.

NAICS 51331

The wired (wireline) industry comprises establishments primarily engaged in operating and maintaining switching and transmission facilities to provide direct communications via land lines, microwave, or a combination of land lines, microwave and satellite link-ups.

NAICS 51332

The wireless telecommunications industry comprises establishments engaged in operating and maintaining switching and transmission facilities to provide direct communications via the airwaves, including cellular, personal communications services (PCS), enhanced specialized mobile radio (ESMR), and messaging (paging).

NAICS 51333

A telecommunications service provider is a reseller if it is primarily engaged in purchasing access and network capacity from owners and operators of telecommunications networks and reselling telecommunications services to their clients.

NAICS 51334

The satellite industry comprises establishments primarily engaged in operating, maintaining and providing access to fixed and mobile satellite telecommunications facilities for the transmission of voice, data, text, sound and full motion videos. Resellers of satellite communications are also included.

NAICS 51339

The 'Other telecommunications' industry includes companies providing telecommunications services not covered by the industries described above (e.g., telemetry, satellite tracking, radar stations operations).

Coverage rates for the 2001 Quarterly survey are calculated by determining how much of total industry activity is attributed to the current quarterly respondents, using the most recent annual data available (1999), taking into consideration buy-outs, mergers and consolidations since 1999, and applying these ratios to the current quarterly data. The table below indicates coverage rates for operating revenues with respect to each NAICS industry. Undercoverage rates for other variables are similar to the rates presented here.

Table A - Coverage rates for Operating Revenues

NAICS	Coverage (%)	Undercoverage (%)	Total (%)
51331	98.6	1.4	100.0
51332	99.0	1.0	100.0
51333,4,9	-	100.0	100.0
5133	92.5	7.5	100.0

Undercoverage estimates for access lines are not adjusted between quarters because the observed growth in surveyed units (large incumbents and entrants) is not expected to be replicated by non-surveyed units (small, often rural, service providers). The undercoverage estimate simply reflects the number of access lines of the non-surveyed units for the most recent annual data available. Mobile subscriber undercoverage has not been adjusted between quarters, not because non-surveyed units are thought to be static, but because these units constitute such a small share of the industry that any change attributable to them would be negligible.

When 2000 annual data is processed (Spring of 2002), 2000 quarterly estimates will be adjusted to reflect the final 2000 compilations. Once updated by the annual data, historical quarterly series will be directly comparable to published annual series. The assumptions for calculating quarterly undercoverage rates have been reviewed now that 1999 annual data has been processed, and will be presented in a future bulletin.

Quality and Limitations of Data

When Statistics Canada receives the completed quarterly questionnaires, they are checked for consistency with previous returns. All unusual occurrences are queried for confirmation and clarified with the respondents concerned. The data are almost always actual amounts, but where circumstances necessitate, best estimates are used from the respondents or derived by Statistics Canada based on the respondent's historical records and current industry trends.

The quarterly survey of telecommunications service providers is not a sample survey and therefore sampling errors do not occur. Non-sampling errors, however may occur. There are potentially four sources of non-sampling error that can be identified in any given survey: coverage error, response error, non-response error and processing error. Unlike sampling error, non-sampling error is not readily quantified. *Coverage error* results from inadequate representation of the intended population. This error may occur during selection of the survey population, or during data collection and processing. There is no evidence of significant coverage error in the 2001 Quarterly Survey of Telecommunications.

Response error may be due to many factors, including faulty design of the questionnaire, interviewers' or respondents' misinterpretation of questions, or respondents' faulty reporting. Frequent changes in company personnel may also lead to response error. The quarterly survey has several features that help respondents to complete the questionnaire, including logic and consistency checks, and a glossary of terms and concepts. Responses are compared from quarter to quarter and any significant deviations are queried by analysts to ensure their accuracy. However, even with these checks, the accuracy of data depends on the respondent's willingness to consult their records.

Non-response error occurs because not all potential respondents cooperate fully. This has not been a concern with the quarterly survey. Processing errors may also occur during coding, entry, editing and tabulation of the data. In this survey, procedures for quality control were used during the processing of data, as indicated above, to keep such errors to a minimum.

Revisions

Revisions are necessary as more complete data become available. The nature of the telecommunications industry is such that respondents often contact Statistics Canada to update their data or to report errors in data they had previously reported. Revisions are made each quarter to reflect these changes or corrections in the data. The most recent release of quarterly telecommunications data should always be consulted for the most accurate information.

In the current bulletin, subscribers roaming expenses have been revised for every quarter in 2000 and 2001 to reflect new accounting guidance and industry practice.

For further information, or to enquire about the concepts, methods and data quality, please contact: Heidi Ertl (613) 951-1891, Haig McCarrell (613) 951-5948 or JoAnne Lambert (613) 951-6673, Science, Innovation and Electronic Information Division.

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Note of appreciation

Canada owes the success of its statistical system to a long-standing partnership between Statistics Canada, the citizens of Canada, its businesses, governments and other institutions. Accurate and timely statistical information could not be produced without their continued cooperation and goodwill.

The development of Statistics Canada's Telecommunications Statistical Infrastructure Program benefited from the advice and financial support of the Spectrum, Information Technologies and Telecommunications Sector, Industry Canada.

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GLOSSARY OF TERMS

Advanced services ratio. The ratio of operating revenues from software enhanced telecommunications services (e.g., calling features), services supporting internet and packetswitched communications, and other high speed applications (switched and non-switched services), and traditional telephony (local and long distance voice, connection and narrowband non-switched or private line services). (Rapport des services de pointe)

Alternative providers of long distance services. Nonincumbent (entrant) facilities-based and non-facilitiesbased (resellers) companies providing long distance telecommunications services. (Rapport

Average labour costs per FTE employee (annualized). Total industry labour costs (wages, salaries and benefits paid to full-time and part-time employees) divided by the number of full-time equivalent employees. This calculation is a moving average, such that previous quarter data is included in the current quarter calculation, and adjusted to arrive at an annual estimate. The first quarter estimate is multiplied by four, the second quarter estimate is calculated by summing labour costs for the first two quarters divided by the average number of FTE employees for both quarters, and multiplying that result by two, etc. (Coûts moyens de la main-d'oeuvre par employés à plein temps ou l'équivalent (annualisés))

Average revenue per long distance minute. Long distance operating revenues divided by long distance outbound minutes (including toll-free). (Revenu moyen par minute de service interurbain)

Broadband access. High capacity two-way links between end-user and suppliers networks (central offices) such as hybrid-fibre-coaxial-cable systems, fibre-to-the-curb and fibre-to-the-home systems for residential users, with speed in one direction exceeding 1.544 Mbps. (Accès à large bande)

Calling Features. Specialized software and database applications linked to telecommunications networks such as call waiting, call forwarding, caller identification, three way calling, speed dialing, etc.; call management services: call display, call return, call screen, call blocking, automatic call-back, etc.; and, tele-messaging: call answer, extension call answer, voice mail, voice menus, etc. These features are commonly offered on a per-use, or on fixed monthly charge basis. Calling features are also referred to as optional or enhanced local services). (Options de gestion)

Calls/messages, Outbound. Calling/messaging units originating in Canada and terminating in Canada, the United States, and overseas (foreign countries other than the United States). (Appels ou messages de départ en provenance du Canada)

Calls/messages, Incoming/Inbound. Calls/messages from either the United States or overseas (foreign countries other than the United States) and terminating in Canada. (Appels ou messages d'arrivée internationaux à destination du Canada)

Capital expenditures per subscriber. Dollar amount of wireless capital expenditures for every wireless subscriber. (Dépenses en immobilisations par abonnés)

Carrier services. Services provided to other telecommunication service providers (common carriers or resellers). This includes contribution, interconnection and other services provided to telecommunications service providers such as co-location, access to support structures, data base access, the recovery of start-up costs, other unbundled elements associated with the provision of dial tone, etc. (Services aux entreprises de télécommunications)

Cellular telecommunications. A telecommunications system that uses radio frequencies in the 800 MHz (megahertz) frequency band to provide mobile access to the PSTN (public switched telephone network). Cellular telecommunication can use either analogue or digital transmission technology over a multi-cell architecture. (Cellulaire de télécommunications)

Circuit. A facility consisting of the equipment and apparatus required to form a path suitable for the transmission of voice, text, audio, video or data communication between telephones and other communication equipment in the telecommunications network. (*Circuit*)

Connection. The one-time activation of telecommunications subscribers by connecting or reconnecting them to the PSTN. This does not include premises wiring. *(Connexion)*

Contribution. Payments (per minute or per circuit) derived from domestic and international long-distance telecommunications revenues to cover the revenue shortfall in the provision of local/access services. (Contribution)

Conversation minutes. The actual elapsed period in minutes a respondent's switches, circuits, lines or groups of lines are in use, or in the case of rebillers, the actual conversation time their customers use for calls and messages. Billing increments other than conversation time were converted to conversation minutes and reported by respondents accordingly. (Minutes de conversation)

Data and high speed services. This includes all wideband and broadband services (greater than 64 kbps), as well as narrowband packet-switched services. Wholesale internet services are not reported separately, and are included here. (Services de données et à haute vitesse)

Dispatch services. Non-switched services provided by radio common carrier (RCC) license holders for the provision of radio communications services (e.g., dispatch services for taxis or field service personnel, mobile data for police departments, etc.). (Service de dépêche)

Earnings before Interest, Taxes, Depreciation and Amortization (EBITDA). For this survey, this is calculated by summing operating profit and depreciation. (Bénéfices avant intérêts, impôts, dépréciation et amortissement (BAIDA))

Employee. Any person drawing pay for services rendered or for paid absences and for whom an employer must complete a Canada Customs and Revenue Agency T4 Supplementary Form. This includes full-time (work performed or paid absence of 30 or more hours in a typical work week) and part-time employees (work performed or paid absence of less than 30 hours a week), working owners, directors, partners and other officers of uncorporated businesses. It excludes owners or partners of unincorporated businesses, the self employed, unpaid family workers, persons outside Canada and casual workers for whom a T4 is not required. (Employés)

Enhanced Specialized Mobile Radio (ESMR). A telecommunications system that uses radio frequencies primarily in the 800 MHz frequency band to provide mobile dispatch services and mobile access to the wireline PSTN. ESMR uses digital transmission technology over a multicell network architecture. Its activity is reported as part of mobile telephony. (Services de radiocommunications mobiles spécialisés (SRMS))

Establishment. A telecommunications service provider which is an operating entity capable of reporting basic elements of financial and network statistics, such as revenues, (wireless) operated. (Établissement)

Facilities-based operator. A telecommunications service provider that owns or operates any transmission facility (wire, cable, radio, optical, or other electromagnetic system, or any similar technical system) for the transmission of

intelligence (signs, signals, writing, images, sounds or intelligence of any nature) between network termination points. (Fournisseurs de télécommunications exploitant leurs propres installations)

Fixed wireless. The use of radio frequencies for the provision of telecommunication services from a fixed place. This is used for access to the PSTN in remote areas or for alternative access to the PSTN in built-up areas. In these circumstance, fixed wireless is known as wireless local loop (WLL). Fixed wireless can use either digital or analogue transmission technology. (Sans fil fixe)

Fringe benefits. Employer contributions to pension plans, medical and other welfare plans, unemployment insurance, Canada and Quebec Pension Plans and workers compensation. Not included are non-taxable benefits provided by an employer such as premiums under a private health plan, recreational facilities, moving expenses and certain employee counselling services. Reported with Labour costs. (Avantages sociaux)

Full-time equivalent (FTE) employees. Full-time employees plus part-time employees converted to full-time equivalents. For this survey, this is calculated by dividing total part-time labour costs by the average full-time salary (full-time labour costs divided by full-time employees). (*Employés à plein temps ou l'équivalent (EPT)*)

Interconnection. Services and facilities beyond the point of interconnection (such as switching and aggregation) to terminate traffic on behalf of an originating telecommunications service provider. This includes transiting or transport where provided pursuant to an interconnection tariff or agreement. Interconnection occurs between local exchange carriers (LEC s) and interexchange service providers (IXC s), including alternative providers of long distance services (APLDS), LEC s and wireless service providers (WSP s), and between domestic and foreign service providers. (Interconnexion)

Labour costs. The total remuneration paid to employees before deductions (the equivalent to the taxable employment income reported in Box 14 of the employees Canada Customs and Revenue Agency T4 slips). This includes regular wages and salaries, overtime pay, paid leave, taxable allowances and benefits, gratuities, director's fees, vacation pay and special payments such as bonuses and commissions, retroactive and accumulated wage payments, termination/ severance payments, cost of living adjustments and working owner's draws, for expensed or capitalized labour. This also includes fringe benefits (see Fringe benefits). Readers should note that the amount reported as part of Operating expenses may differ from what is reported in the labour cost section, since the latter may include payments for labour that are capitalized. (Coûts de la main-d'oeuvre)

Local switched telecommunications. The switching and transmission of voice, data, image and video messages over the PSTN within local calling areas. (*Télécommunications commutées locales*)

Long-distance switched telecommunications. The switching and transmission of voice, data, image and video messages over the PSTN between local calling areas. (*Télécommunications commutées interurbaines*)

Messaging. An interactive telecommunications service that provides for information interchange among users by means of store-and-forward, electronic mail, or message-handling functions such as paging and narrowband PCS. Telephone answering services are not included. (*Messagerie*)

National industrial employment. Total national employment from Statistics Canada's Survey of Employment, Payrolls and Hours (SEPH). The target population is composed of all employers in Canada, except those in agriculture, fishing and trapping, private households services, religious organizations and military personnel of defence services. This figure does not include self-employment. For further information see Statistics Canada Catalogue No. 72-002-XPB. (Emploi industriel national)

Narrowband PCS. A telecommunication system that uses radio frequencies in the 900 MHz frequency band to provide one or two-way messaging services. This service uses digital transmission technology with radio frequency channels of 50 kHz (kilohertz) or less. (Bande étroite (SCP))

Net income before taxes. Total revenues (operating revenues plus non-operating revenues) less total expenses (operating expenses plus non-operating expenses). (Revenu net avant impôt)

Network access service. Primary connection to a company owned network for the purpose of telecommunications, regardless of the physical characteristics of the link. This includes individual and party line circuits; trunks connecting company facilities with switching devices located on customers premises; licensed radio-telephones; primary connections within networks (i.e., drops); WATS; and primary special services circuits. (*Services d'accès au réseau*)

Non-switched telecommunications. Dedicated communication lines or paths between specified points for the exclusive use of the lessees or owners typically not involving the PSTN for routing or switching the communication, e.g., private voice and data networks linking multiple business locations, dedicated links for transferring high-resolution video, etc. (Télécommunications sans commutation)

Non-PSTN Lines. Telecommunications lines not connected to the PSTN, e.g., non-switched transport services such as low-speed data links for automated teller machines; private voice and data networks linking multiple business locations; and dedicated links for transferring high-resolution video. Analogue lines (voice, sub-voice) are typically used for alarm monitoring, traffic control, point-of-sale terminals, etc. (*Télécommunications sans commutation*)

Operating profit. Total operating revenues less total operating expenses. (Bénéfice d'exploitation)

Operating revenue per capita. Industry operating revenue per person based on the quarterly population estimate. (Revenus d'exploitation par personne)

Packet switched telecommunications. Voice, data or video telecommunications that are divided into packets of fixed or variable length to be routed along non-reserved circuits to their destination. Each packet is addressed and numbered so it can be routed to its proper destination and reassembled in its proper sequence upon its arrival. These packets typically follow various routes depending on what is available at the time, which maximizes the network's operating efficiency. (Commutation par paquets)

Paging. A one-way telecommunications system that provides signaling or information transfer by such means as tone, tone-voice, tactile, or optical read-out. Analogue or digital transmission technology may be used. (*Radiomessagerie*)

Paging revenue per subscriber. Paging revenues per paging subscribers (does not include undercoverage estimate). (Revenus de messagerie par abonné)

Personal Communications Services (PCS). Mobile telecommunications using radio frequencies in the 1900 MHz frequency band connected access to the PSTN. PCS uses digital transmission technology over a multi-cell network architecture. (Services de commutations personnelles (SCP))

Public Switched Telephone Network (PSTN). The worldwide dial-up telephone network (switching, circuits, transmission and access services), or a portion of that network, used to establish voice and non-voice (text, audio, video or data) communications carried over a path initially established using normal telephone signaling and ordinary switched long-distance telephone circuits. (Réseau téléphonique public commuté (RTPC)

PSTN, Centrex access lines. A business telephone service offered by a service provider that permits direct inward dialing to a customer's extensions, transfer of incoming calls from one extension to another, and

identification of extension telephones for billing of longdistance calls. Centrex is based on switching equipment usually located on the service providers premises. (Lignes d'accès Centrex (RTPC))

PSTN, Individual access line. A subscriber line arranged to serve one main telephone. This includes PBX (private branch exchange) lines for businesses that have corresponding dedicated ports in the telephone exchange equipment. (Ligne d'accès individuelle (RTPC))

PSTN, **ISDN** access line (Integrated Services Digital Network). A high capacity digital line the equivalent of 2 (BRA) or 23 (PRA) voice grade lines. These are counted as single lines despite their greater capacity. See voicegrade equivalents for a measure that is frequently used to take into account the enhanced capacity of these lines. (RTPC, Réseau numérique d'intégration de services (RNIS)

BRA (Basic Rate Access) access lines deliver two 64 kbps channels (B channels) and one 16 kbps channel (D channel) over a standard twisted-pair loop. The 64 kbps channels are capable of transmitting voice or data simultaneously while the D channel transmits call control messages and packet data at 9.6 kbps. (Accès à débit de base ADB))

PRA (Primary Rate Access) lines can transmit at 1.544 Mbps (T1 trunk facility) consisting of 23 64 kbps B channels and one 64 kbps D channel. The B channels carry voice and data at 64 kbps while the D channel carries out-of-band signaling for one or more primary rate links. (Accès à débit primaire ADP))

PSTN access paths per FTE employee. Access lines for the wireline industry and mobile subscribers for the wireless industry, per full-time equivalent employee in the respective industries. (Voies d'accès RTPC par employé à plein temps ou l'équivalent)

PSTN, Other access lines. Wireline access lines not specified by any of the defined categories (individual, ISDN, public, centrex) such as WATS, Mobile access lines (this is not the same as mobile telephony subscribers). (Autres accès (RTPC))

PSTN, **Party access line**. A subscriber line arranged to serve two or more main telephones (e.g., residential party lines). (*Partagés (RTPC)*)

PSTN, **Public telephones**. Coin or card payphones including semi-public phones (payphones available to the public on a restricted basis owing to their location, e.g., those on private premises such as restaurants). (*Téléphones publics (RTPC)*)

Reseller. A telecommunications service provider primarily engaged in purchasing access and network capacity from owners and operators of telecommunications networks and reselling telecommunications services to their clients. Resellers may own some network facilities such as switching equipment or apparatus to manipulate and control intelligence but do not operate or maintain a full network, nor own transmission facilities such as wire, cable, radio or optical systems. (Revendeur)

Retail Internet services. The value reported in these quarterly reports represents only a small part of retail internet services in Canada, as most telecom companies have subsidiary companies or separate operating divisions (ISP's - Internet Service Providers), which are not telecommunications industries according to the North American Industry Classification System (NAICS). (Services Internet de détail)

Revenue per FTE employee. Total operating revenues per full-time equivalent employee. (Revenu par employé à plein temps ou l'équivalent)

Satellite, fixed. Communications via satellite transmission in which the terrestrial terminal points are fixed. (*Satellite* (*Fixe*))

Satellite, **mobile**. Communications via satellite transmission in which the terrestrial terminal point can be mobile. (*Satellite* (*Mobile*))

Subscriber. A customer of a wireline or wireless telecommunications service provider having unique access to the PSTN. *(Abonné)*

Switching equipment. Digital and analogue equipment and related software used to switch traffic over the PSTN. PBX s used as public switches are included whereas PC's used as switches are excluded. (Équipement de commutation)

Telecommunications. Any transmission, emission or reception of signs, signals writing images, sounds or intelligence of any nature, by wire, radio, visual or other electro-magnetic system. (*Télécommunications*)

Telecommunications, wireline (wired). Establishments primarily engaged in operating and maintaining switching and transmission facilities to provide direct communications via land lines, microwave, or a combination of land lines, microwave and satellite link-ups. (*Télécommunications par fil*)

Telecommunications, wireless. Establishments engaged in operating and maintaining switching and transmission facilities to provide direct communications via the airwaves. (*Télécommunications sans fil*)

Telecommunications, other. Establishments primarily engaged in providing specialized telecommunications services such as satellite tracking, communications telemetry and radar station operation. The includes establishments primarily engaged in providing satellite terminal stations and associated facilities connected with one or more terrestrial systems and capable of transmitting telecommunications to, and receiving telecommunications from, satellite systems. (Autres services de télécommunications)

Teledensity. A measure of the number of phone lines (fixed access lines and mobile subscribers) per 100 of population. Between 40 and 50 lines per 100 of population indicates fairly good density. The OECD average was 48.9 in 1997. Teledensity is a measure of a country's economic development. (*Télédensité*)

Telemetry. The measurement or recording of an activity from a distance by monitoring equipment connected to a telecommunications network. (*Télémétrie*)

Telephone. A compact unit containing the parts necessary for the transmission and reception of speech and for ringing or signalling the party called, and which can be interconnected to any other such unit in the general telephone network. (*Téléphone*)

Terminal equipment. Equipment on customer premises connected to telecommunications lines: e.g., PBX's not used for public switching, telephone sets, routers, modems in customer sites, key systems, etc. (Équipement de terminal)

Voice services. Services generally associated with voice communication, narrowband or voice-grade communication, including voice telephony, fax, PSTN access, etc. (Services de transmission de la voix)

Voice-grade. A voice-grade access line can transmit voice or data at 64 kbps. They also transmit communications in an audio frequency range between 300 and 3000 Hz, typical of the human voice. (Qualité téléphonique)

Voice-grade equivalents ('B channel' equivalents). Refer to how many voice-grade lines would be needed to provide the same or equivalent bandwidth to the line in question. ISDN BRA lines (bandwidth = 144 kbps) are the equivalent of 2 voice-grade lines while ISDN PRA (bandwidth = 1.544 Mbps) are the equivalent of 23 voice-grade lines. (Équivalent qualité téléphonique (équivalent « canal B »))

Wide area telephone service (WATS). Service provided by a telephone company enabling a subscriber to dial certain distant exchanges on either a flat rate or a measured time charge basis. (Services interurbain planifié (WATS)

Wideband. Telecommunications of bandwidth greater than 64 kbps up to and including 1.544 Mbps. A telecommunications path with 2 way capabilities with speed in at least one direction fitting the criteria described above. (*Large bande*)

Wireless Broadband Services. A multipoint telecommunications systems that use radio frequencies to allow the transmission and/or reception of information such as multimedia, data, and video over radio frequency channels of 50 kHz or greater (e.g., LMCS). Either digital or analogue transmission technology is used. (Service sans fil à large bande)