## Quarterly <br> Financial Statistics for Enterprises

First quarter 2002


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# Quarterly financial <br> statistics for enterprises 

First quarter 2002

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. not available for any reference period
.. not available for a specific reference period
... not applicable
${ }^{\mathrm{p}}$ preliminary
${ }^{r}$ revised
x suppressed to meet the confidentiality requirements of the Statistics Act
E use with caution
F too unreliable to be published

This publication was prepared under the direction of:

- Cynthia Baumgarten, Director, Industrial Organization and Finance Division
- Jean Leduc, Assistant Director, Industrial Organization and Finance Division
- Jean-Pierre Simard, Assistant Director, Industrial Organization and Finance Division
- Michael Monaghan, Chief, Operations Section
- Bill Potter, Senior Analyst, Non-Financial Sector
- Margot Greenberg, Senior Analyst, Financial Sector
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## HIGHLIGHTS

## First quarter 2002 (preliminary)

Corporate operating profits rose for the first time in more than a year in the first quarter of 2002, as the economy continued its recovery.

Operating profits reached $\$ 34.7$ billion in the first quarter, up $9.0 \%$ from the fourth quarter of 2001. This rebound, which followed four straight quarterly declines, put corporate profits just under the level reached in the third quarter of 2001. However, corporate profits were far below the most recent peak of $\$ 45.3$ billion in the fourth quarter of 2000.

## Quarterly operating proflts re bound



Operating revenues increased $2.7 \%$ in the first quarter, whereas operating expenses rose by only $2.3 \%$ as businesses continued their restraint in spending.

The improvement in operating profits varied widely across the 24 industry groups. Of these, 17 reported gains in the first quarter, and the rest reported declines.

## Note to readers

These quarterly financial statistics cover the activities of non-government corporations.

Following benchmarking of the 1999 series, the quarterly financial statistics have undergone major revision from 1995 to date.

For totals mentioned in this article, all industries excludes management of companies and enterprises, and other funds and financial vehicles; non-financial industries excludes management of companies and enterprises; and financial and insurance industries excludes other funds and financial vehicles.

After falling in each quarter of 2001, operating profits among non-financial industries rose $9.9 \%$ in the first three months of 2002. Among the biggest winners were transportation and warehousing (+23.8\%) and manufacturing (+18.4\%). Operating profits among financial industries increased 6.2\%.

Non-financial industries accounted for 84\% of the overall gain in operating profits, and financial and insurance industries accounted for 16\%. Only one industry in the financial group, non-depository credit intermediaries, recorded a decrease in operating profits from the fourth quarter.


Transportation and warehousing regains some lost ground

The transportation and warehousing industry, whose profits had been dampened by poor results by airlines both prior to and following September 11, is regaining lost ground. First quarter operating profits rose $23.8 \%$ to a fivequarter high, boosted by increased shipments of manufactured goods and lower fuel costs. Operating revenue increased $3.8 \%$, while operating expenses rose only $2.5 \%$.

Transportatlon and warehousing re galns some lost ground


## Manufacturing profits on the rise

Bolstered by strong foreign and domestic demand for motor vehicles and parts, the manufacturing sector posted an 18.4\% rise in operating profits. Unlike in the fourth quarter of 2001, the profit gain within the manufacturing sector was widespread, with 14 of the 17 groups posting increases. Manufacturers of motor vehicles and parts, primary metals, and chemicals, plastic and rubber were the biggest contributors to the quarterly gain in the sector.


## Profits of motor vehicles and parts manufacturers surge

Following several quarters of persistent decline, profits of motor vehicles and parts manufacturers surged to $\$ 1.8$ billion in the first quarter from a recent low of $\$ 0.7$ billion in the fourth quarter of 2001. The aggressive manufacturers' incentive programs, coupled with low interest rates and high export demand contributed to the revenue and profit gains in the quarter. Operating revenue rose 6.3\% compared with a $3.0 \%$ increase in operating expenses. Although the New Motor Vehicle Sales Survey indicated that there was a retreat in sales in March, it confirmed that new motor vehicle sales reached an all-time high in the first quarter of 2002.

## Primary metals up sharply

After being decimated to their lowest levels in nine years, profits of primary metals producers rose sharply to $\$ 0.3$ billion in the first quarter from almost zero in the fourth quarter of 2001. Low fourth quarter profits were partly the result of large provisions for future expenses. Nevertheless, the primary metals industry has increased production to
meet the unprecedented demand from the automotive sector and appears to have assumed its traditional role as forerunner to an economic recovery. Operating revenue for the industry grew $3.9 \%$ in the first quarter.

## Improved profits for chemical, plastic and rubber producers

Chemical, plastic and rubber producers saw their profits increase $9.0 \%$ in the first quarter. Despite little change in quarterly revenues, drastic cost cutting yielded a more profitable first quarter. The Monthly Survey of Manufacturing reported that unfilled orders were on the rise, as demand increased from manufacturers of automobiles, aircraft, high-technology and other manufactured products.

## Modest gains by wood and paper manufacturers

Wood and paper manufacturers reported a modest profit gain of $4.5 \%$ in the first quarter, compared with a $30.5 \%$ decrease in the fourth quarter of 2001. Although the downward trend in prices for pulp and paper products persisted, increased demand for lumber from the hot Canadian and US housing markets resulted in higher prices for lumber products. However, with the imposition by the United States of the countervailing and antidumping duties on Canadian softwood exports in May, the effects on the industry's bottom-line in future quarters remain to be seen.

## Electronics and computer manufacturers hammered

Electronics and computer manufacturers' profits were hammered as the industry continued to reel under the persistent slump in global demand for electronic and telecommunications products. Although there were indications of an uptick in shipments and unfilled orders in recent months, this has yet to be reflected in the industry's bottom-line profits, which fell $58.8 \%$ to $\$ 0.3$ billion.

## Profits of petroleum and coal producers down

Profits of petroleum and coal producers were down $21.2 \%$ on account of several factors, including unusually warm winter weather and oversupply. The Monthly Survey of Manufacturing reported increased March shipments along with rising petroleum prices. Concerns about turmoil in the Middle East, combined with the Organization of the Petroleum Exporting Countries' agreement to curtail supply, boosted prices in March. However, these increased prices and shipments came too late to reverse the industry's performance in the first quarter.

## Wholesale posts a strong turnaround but retail profit growth slowed

A strong turnaround for wholesalers was the result of vibrant manufacturing activity in the quarter. Spearheaded by increased shipments of machinery and other wholesale goods, wholesalers recorded an $11.1 \%$ increase in operating profits in the first quarter, following an $8.0 \%$ decrease in the fourth quarter of 2001.

Retail profits increased $8.8 \%$ in the first quarter compared with $36.6 \%$ in the fourth quarter of 2001. Although retail sales slowed in February and March, they were still well above the levels of both the prior quarter and first quarter of 2001. Retailers of building materials and garden equipment led the sector with an operating profit gain of $36.4 \%$, followed by the other retail group who saw their profit increase $34.8 \%$. General merchandisers took a breather but managed to record an increase in operating profits of $4.3 \%$ to $\$ 0.3$ billion. Food and beverage retailers, on the other hand, saw their profits shrink 4.2\%.

## Other non-financial industries

Other gainers in first quarter operating profits within the non-financial industries included other services (+13.2\%), administrative and support, waste management and remediation services (+9.3\%) and professional, scientific and technical services (+5.2\%). The arts, entertainment and recreation industry, however, saw its profits plummet $25.5 \%$.

## Financial industries record a profit turnaround

The financial and insurance industries (which now exclude funds and other financial vehicles) recorded a $6.2 \%$ increase in operating profits; this was in contrast to a $22.9 \%$ decline in the fourth quarter of 2001. Despite this profit turnaround, operating revenues were down $0.6 \%$, following a $4.1 \%$ decrease in the previous quarter. The improved profit was largely the result of a widespread reduction in operating costs.

The lion's share of the operating profit increase was attributable to depository credit intermediaries and other financial intermediaries. In the first quarter, operating profits of depository credit intermediaries rose $13.7 \%$, while those of other financial intermediaries rose $10.4 \%$. Operating profits of nondepository credit intermediaries, however, fell 8.7\% to $\$ 1.3$ billion because of lower revenue and higher operating expenses. Insurers recorded a modest increase in operating profit of $0.8 \%$.

## Modest improvement in profitability ratios

Improvements were registered in all the major profitability ratios. The operating profit margin edged up to $6.4 \%$ in the first quarter from a revised $6.0 \%$ in the fourth quarter of 2001. Stronger after-tax profits boosted the return on equity of corporations to $8.1 \%$ from $6.5 \%$, whereas the return on capital employed increased to $6.3 \%$ from $5.6 \%$. The after-tax profits (the numerator in the return-onequity calculation) increased $27.5 \%$, following a revised decrease of $9.2 \%$ in the fourth quarter.

## Financial statistics for enterprises

|  | First Quarter $2001{ }^{\text {r }}$ | Fourth Quarter $2001{ }^{\text {r }}$ | First Quarter $2002{ }^{\text {p }}$ | Fourth Quarter 2001 to First Quarter 2002 |
| :---: | :---: | :---: | :---: | :---: |
|  | Seasonally adjusted |  |  |  |
|  | \$ billions |  |  | \% change |
| All Industries |  |  |  |  |
| Operating revenue | 559.8 | 530.8 | 545.3 | 2.7 |
| Operating profit | 41.4 | 31.8 | 34.7 | 9.0 |
| Net profit | 23.9 | 15.6 | 19.9 | 27.5 |
|  |  |  |  |  |
| Non-Financial |  |  |  |  |
| Operating revenue | 506.8 | 480.6 | 495.3 | 3.1 |
| Operating profit | 32.7 | 24.5 | 26.9 | 9.9 |
| Net profit | 19.6 | 12.5 | 15.4 | 23.1 |
|  |  |  |  |  |
| Financial |  |  |  |  |
| Operating revenue | 53.0 | 50.2 | 50.0 | -0.6 |
| Operating profit | 8.7 | 7.3 | 7.8 | 6.2 |
| Net profit | 4.3 | 3.1 | 4.5 | 45.4 |
|  |  |  |  |  |
| r: revised p: preliminary |  |  |  |  |


| SUMMARY TABLE OF SEASONALLY ADJUSTED DATA |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2001 | 2 |  |  | 2002 |
|  |  |  |  | 4 | 1 |
|  |  |  | millions of dollars |  |  |
| Operating Revenue |  |  |  |  |  |
| Total all industries | 559,767 | 551,630 | 542,401 | 530,872 | 545,294 |
| Total non-financial industries | 506,795 | 499,112 | 490,004 | 480,612 | 495,340 |
| Total finance and insurance industries | 52,972 | 52,519 | 52,397 | 50,261 | 49,954 |
| Agriculture, forestry, fishing and hunting | 7,452 | 7,313 | 7,383 | 7,091 | 7,037 |
| Oil and gas extraction and coal mining | 25,002 | 23,116 | 20,686 | 19,137 | 19,571 |
| Mining (except oil, gas and coal) | 6,926 | 6,753 | 6,579 | 6,687 | 6,371 |
| Utilities | 24,720 | 14,604 | 12,543 | 10,556 | 11,243 |
| Construction | 30,920 | 32,490 | 33,947 | 34,503 | 35,498 |
| Manufacturing | 160,154 | 159,637 | 154,866 | 152,933 | 157,676 |
| Wholesale trade | 83,247 | 84,157 | 83,100 | 82,462 | 85,405 |
| Retail trade | 70,751 | 72,186 | 72,451 | 71,190 | 73,916 |
| Transportation and warehousing | 20,417 | 20,425 | 19,743 | 19,056 | 19,784 |
| Information and cultural industries | 16,021 | 16,290 | 16,910 | 16,901 | 16,820 |
| Non-depository credit intermediation | 3,190 | 3,169 | 3,276 | 3,366 | 3,296 |
| Insurance carriers | 16,302 | 16,364 | 16,750 | 17,059 | 17,439 |
| Other funds and financial vehicles | 6,219 | 7,517 | 2,681 | 5,225 | 6,015 |
| Other financial intermediaries | 9,428 | 9,725 | 9,705 | 8,863 | 9,306 |
| Depository credit intermediation | 24,053 | 23,261 | 22,667 | 20,972 | 19,913 |
| Real estate and rental and leasing companies | 11,949 | 12,025 | 11,861 | 11,548 | 11,888 |
| Professional, scientific and technical services | 15,853 | 17,050 | 16,490 | 15,839 | 16,209 |
| Management of companies and enterprises | 6,233 | 6,024 | 6,647 | 5,913 | 6,273 |
| Administrative and support, waste management and remediation services | 11,160 | 10,923 | 10,936 | 10,621 | 11,741 |
| Education services | 729 | 752 | 761 | 762 | 754 |
| Health care and social assistance | 4,014 | 4,068 | 4,130 | 4,040 | 4,142 |
| Arts, entertainment and recreation | 1,693 | 1,762 | 1,882 | 1,969 | 1,816 |
| Accommodation and food services | 10,315 | 10,227 | 10,660 | 10,445 | 10,567 |
| Other services (except public administration) | 5,474 | 5,334 | 5,077 | 4,872 | 4,903 |
| Operating Profit |  |  |  |  |  |
| Total all industries | 41,436 | 38,838 | 35,672 | 31,812 | 34,689 |
| Total non-financial industries | 32,685 | 29,742 | 26,176 | 24,492 | 26,915 |
| Total finance and insurance industries | 8,751 | 9,096 | 9,496 | 7,319 | 7,774 |
| Agriculture, forestry, fishing and hunting | 389 | 513 | 524 | 404 | 338 |
| Oil and gas extraction and coal mining | 7,472 | 5,546 | 4,188 | 2,813 | 2,796 |
| Mining (except oil, gas and coal) | 659 | 608 | 591 | 436 | 390 |
| Utilities | 448 | 624 | 1,138 | 620 | 782 |
| Construction | 907 | 859 | 902 | 646 | 557 |
| Manufacturing | 11,079 | 9,746 | 7,521 | 8,402 | 9,949 |
| Wholesale trade | 2,300 | 2,404 | 2,344 | 2,157 | 2,396 |
| Retail trade | 1,651 | 1,631 | 1,411 | 1,927 | 2,096 |
| Transportation and warehousing | 1,276 | 1,222 | 1,023 | 1,150 | 1,424 |
| Information and cultural industries | 1,716 | 1,722 | 1,757 | 1,293 | 1,369 |
| Non-depository credit intermediation | 1,234 | 1,305 | 1,396 | 1,423 | 1,300 |
| Insurance carriers | 964 | 1,021 | 1,210 | 1,182 | 1,192 |
| Other funds and financial vehicles | 2,693 | 4,028 | -648 | 1,914 | 2,572 |
| Other financial intermediaries | 2,530 | 2,583 | 2,746 | 2,355 | 2,599 |
| Depository credit intermediation | 4,023 | 4,188 | 4,143 | 2,359 | 2,683 |
| Real estate and rental and leasing companies | 2,589 | 2,624 | 2,586 | 2,382 | 2,409 |
| Professional, scientific and technical services | 247 | 498 | 479 | 474 | 524 |
| Management of companies and enterprises | 3,699 | 3,569 | 3,957 | 3,255 | 3,250 |
| Administrative and support, waste management and remediation services | 773 | 832 | 472 | 520 | 568 |
| Education services | -69 | -58 | -61 | -65 | -59 |
| Health care and social assistance | 362 | 326 | 375 | 336 | 355 |
| Arts, entertainment and recreation | 112 | 85 | 82 | 150 | 111 |
| Accommodation and food services | 556 | 465 | 577 | 576 | 602 |
| Other services (except public administration) | 221 | 96 | 268 | 272 | 307 |


| SUMMARY TABLE OF SEASONALLY ADJUSTED DATA |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2001 |  |  |  | 2002 |
|  | 1 | 2 |  | 4 | 1 |
|  |  |  | ns of do |  |  |
| Profit Before Extraordinary Gains |  |  |  |  |  |
| Total all industries | 23,914 | 21,569 | 17,102 | 15,563 | 19,870 |
| Total non-financial industries | 19,600 | 17,371 | 12,650 | 12,502 | 15,389 |
| Total finance and insurance industries | 4,314 | 4,198 | 4,451 | 3,061 | 4,482 |
| Agriculture, forestry, fishing and hunting | 392 | 400 | 417 | 403 | 322 |
| Oil and gas extraction and coal mining | 4,473 | 3,406 | 1,485 | 1,603 | 1,691 |
| Mining (except oil, gas and coal) | 696 | 726 | 107 | -157 | 621 |
| Utilities | 328 | 406 | 591 | 571 | 496 |
| Construction | 506 | 563 | 755 | 364 | 510 |
| Manufacturing | 6,413 | 5,346 | 3,852 | 4,251 | 5,813 |
| Wholesale trade | 1,191 | 1,356 | 1,314 | 1,367 | 1,341 |
| Retail trade | 1,051 | 1,005 | 851 | 1,132 | 1,059 |
| Transportation and warehousing | 545 | 335 | 186 | 196 | 486 |
| Information and cultural industries | 1,268 | 817 | 85 | 168 | 207 |
| Non-depository credit intermediation | 282 | 295 | 351 | 401 | 382 |
| Insurance carriers | 682 | 783 | 764 | 821 | 932 |
| Other funds and financial vehicles | -1,627 | 3,282 | -4,496 | 3,740 | 2,393 |
| Other financial intermediaries | 1,998 | 1,629 | 1,759 | 1,391 | 1,873 |
| Depository credit intermediation | 1,351 | 1,490 | 1,577 | 448 | 1,294 |
| Real estate and rental and leasing companies | 1,327 | 1,355 | 1,223 | 978 | 1,002 |
| Professional, scientific and technical services | 240 | 327 | 712 | 710 | 760 |
| Management of companies and enterprises | 4,189 | -15,238 | 4,400 | 3,868 | 3,986 |
| Administrative and support, waste management and remediation services | 657 | 858 | 419 | 281 | 389 |
| Education services | -94 | -71 | -75 | -69 | -68 |
| Health care and social assistance | 239 | 194 | 225 | 208 | 220 |
| Arts, entertainment and recreation | 26 | 0 | 12 | 75 | 71 |
| Accommodation and food services | 238 | 338 | 323 | 271 | 293 |
| Other services (except public administration) | 104 | 10 | 171 | 153 | 177 |
| Net Profit |  |  |  |  |  |
| Total all industries | 23,945 | 21,550 | 17,180 | 15,603 | 19,901 |
| Total non-financial industries | 19,597 | 17,369 | 12,662 | 12,494 | 15,383 |
| Total finance and insurance industries | 4,348 | 4,181 | 4,518 | 3,108 | 4,518 |
| Agriculture, forestry, fishing and hunting | 395 | 403 | 419 | 404 | 323 |
| Oil and gas extraction and coal mining | 4,477 | 3,413 | 1,490 | 1,611 | 1,695 |
| Mining (except oil, gas and coal) | 700 | 731 | 113 | -150 | 625 |
| Utilities | 328 | 406 | 591 | 571 | 496 |
| Construction | 513 | 570 | 762 | 368 | 514 |
| Manufacturing | 6,403 | 5,335 | 3,850 | 4,225 | 5,815 |
| Wholesale trade | 1,194 | 1,355 | 1,316 | 1,369 | 1,343 |
| Retail trade | 1,051 | 1,006 | 852 | 1,133 | 1,061 |
| Transportation and warehousing | 546 | 336 | 188 | 197 | 488 |
| Information and cultural industries | 1,269 | 818 | 86 | 168 | 207 |
| Non-depository credit intermediation | 288 | 301 | 351 | 412 | 393 |
| Insurance carriers | 682 | 783 | 764 | 821 | 932 |
| Other funds and financial vehicles | -1,627 | 3,282 | -4,496 | 3,742 | 2,393 |
| Other financial intermediaries | 2,027 | 1,608 | 1,826 | 1,428 | 1,899 |
| Depository credit intermediation | 1,351 | 1,490 | 1,578 | 448 | 1,294 |
| Real estate and rental and leasing companies | 1,287 | 1,315 | 1,182 | 937 | 962 |
| Professional, scientific and technical services | 257 | 344 | 727 | 718 | 768 |
| Management of companies and enterprises | 4,200 | -15,227 | 4,402 | 3,874 | 3,986 |
| Administrative and support, waste management and remediation services | 659 | 860 | 420 | 283 | 390 |
| Education services | -94 | -71 | -75 | -69 | -68 |
| Health care and social assistance | 239 | 194 | 225 | 208 | 220 |
| Arts, entertainment and recreation | 26 | 0 | 12 | 88 | 71 |
| Accommodation and food services | 243 | 343 | 333 | 280 | 292 |
| Other services (except public administration) | 106 | 12 | 171 | 156 | 180 |

SUMMARY TABLE OF SELECTED RATIOS

|  | 2001 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 |  | 4 | 1 |
|  |  | millions of dollars |  |  |  |
| Debt to Equity (ratio) |  |  |  |  |  |
| Total all industries | 0.941 | 0.937 | 0.934 | 0.935 | 0.935 |
| Total non-financial industries | 1.005 | 1.001 | 1.004 | 1.005 | 0.998 |
| Total finance and insurance industries | 0.734 | 0.732 | 0.704 | 0.708 | 0.726 |
| Agriculture, forestry, fishing and hunting | 2.000 | 2.014 | 1.997 | 2.030 | 1.949 |
| Oil and gas extraction and coal mining | 0.810 | 0.715 | 0.872 | 0.885 | 0.896 |
| Mining (except oil, gas and coal) | 0.461 | 0.474 | 0.463 | 0.506 | 0.506 |
| Utilities | 1.054 | 1.055 | 1.035 | 1.130 | 1.067 |
| Construction | 2.021 | 2.060 | 1.968 | 2.251 | 2.013 |
| Manufacturing | 0.599 | 0.612 | 0.609 | 0.609 | 0.601 |
| Wholesale trade | 1.218 | 1.189 | 1.160 | 1.090 | 1.092 |
| Retail trade | 1.157 | 1.119 | 1.108 | 1.157 | 1.104 |
| Transportation and warehousing | 1.731 | 1.878 | 1.986 | 1.590 | 1.588 |
| Information and cultural industries | 1.044 | 1.047 | 1.066 | 1.136 | 1.205 |
| Non-depository credit intermediation | 7.385 | 7.202 | 6.683 | 7.061 | 6.650 |
| Insurance carriers | 0.137 | 0.144 | 0.167 | 0.193 | 0.189 |
| Other funds and financial vehicles | .. |  |  |  |  |
| Other financial intermediaries | 0.519 | 0.569 | 0.567 | 0.556 | 0.589 |
| Depository credit intermediation | 0.518 | 0.481 | 0.413 | 0.420 | 0.435 |
| Real estate and rental and leasing companies | 2.547 | 2.524 | 2.503 | 2.443 | 2.314 |
| Professional, scientific and technical services | 0.662 | 0.668 | 0.673 | 0.684 | 0.790 |
| Management of companies and enterprises |  |  |  |  |  |
| Administrative and support, waste management and remediation services | 1.796 | 1.580 | 1.531 | 1.698 | 1.740 |
| Education services | 0.847 | 0.701 | 0.680 | 0.755 | 0.965 |
| Health care and social assistance | 1.776 | 1.811 | 1.810 | 1.498 | 1.386 |
| Arts, entertainment and recreation | 2.767 | 2.540 | 2.582 | 2.436 | 2.408 |
| Accommodation and food services | 1.741 | 1.644 | 1.607 | 1.527 | 1.521 |
| Other services (except public administration) | 3.625 | 3.622 | 1.640 | 1.762 | 1.535 |
| Profit Margin (\%) |  |  |  |  |  |
| Total all industries | 7.4\% | 7.0\% | 6.6\% | 6.0\% | 6.4\% |
| Total non-financial industries | 6.4\% | 6.0\% | 5.3\% | 5.1\% | 5.4\% |
| Total finance and insurance industries | 16.5\% | 17.3\% | 18.1\% | 14.6\% | 15.6\% |
| Agriculture, forestry, fishing and hunting | 5.2\% | 7.0\% | 7.1\% | 5.7\% | 4.8\% |
| Oil and gas extraction and coal mining | 29.9\% | 24.0\% | 20.2\% | 14.7\% | 14.3\% |
| Mining (except oil, gas and coal) | 9.5\% | 9.0\% | 9.0\% | 6.5\% | 6.1\% |
| Utilities | 1.8\% | 4.3\% | 9.1\% | 5.9\% | 7.0\% |
| Construction | 2.9\% | 2.6\% | 2.7\% | 1.9\% | 1.6\% |
| Manufacturing | 6.9\% | 6.1\% | 4.9\% | 5.5\% | 6.3\% |
| Wholesale trade | 2.8\% | 2.9\% | 2.8\% | 2.6\% | 2.8\% |
| Retail trade | 2.3\% | 2.3\% | 1.9\% | 2.7\% | 2.8\% |
| Transportation and warehousing | 6.2\% | 6.0\% | 5.2\% | 6.0\% | 7.2\% |
| Information and cultural industries | 10.7\% | 10.6\% | 10.4\% | 7.6\% | 8.1\% |
| Non-depository credit intermediation | 38.7\% | 41.2\% | 42.6\% | 42.3\% | 39.4\% |
| Insurance carriers | 5.9\% | 6.2\% | 7.2\% | 6.9\% | 6.8\% |
| Other funds and financial vehicles |  |  |  |  |  |
| Other financial intermediaries | 26.8\% | 26.6\% | 28.3\% | 26.6\% | 27.9\% |
| Depository credit intermediation | 16.7\% | 18.0\% | 18.3\% | 11.2\% | 13.5\% |
| Real estate and rental and leasing companies | 21.7\% | 21.8\% | 21.8\% | 20.6\% | 20.3\% |
| Professional, scientific and technical services | 1.6\% | 2.9\% | 2.9\% | 3.0\% | 3.2\% |
| Management of companies and enterprises | .. |  |  |  |  |
| Administrative and support, waste management and remediation services | 6.9\% | 7.6\% | 4.3\% | 4.9\% | 4.8\% |
| Education services | -9.6\% | -7.9\% | -8.2\% | -8.6\% | -8.0\% |
| Health care and social assistance | 9.0\% | 8.0\% | 9.1\% | 8.3\% | 8.6\% |
| Arts, entertainment and recreation | 6.6\% | 4.8\% | 4.4\% | 7.6\% | 6.1\% |
| Accommodation and food services | 5.4\% | 4.5\% | 5.4\% | 5.5\% | 5.7\% |
| Other services (except public administration) | 4.0\% | 1.8\% | 5.3\% | 5.6\% | 6.3\% |

SUMMARY TABLE OF SELECTED RATIOS


## STATISTICAL TABLES

| Note |  |  |
| :---: | :---: | :---: |
| The statistical tables include a measure of the sampling error for most financial variables. This measure of data quality is known as the coefficient of variation (CV), and the following table explains the CV codes used in this publication. The CV displayed in the publication reflects only the survey portion of the estimate. When the estimate reflects only the take-none portion, the CV will be a blank. (Please refer to the Sampling Errors section of the Description of Data for more details on the CV calculation) |  |  |
| Code | Description | CV Range |
| $a$ | Excellent | 0.00\% to 4.99\% |
| $b$ | Very Good | $5.00 \%$ to 9.99\% |
| c | Good | $10.00 \%$ to $14.99 \%$ |
| $d$ | Acceptable | $15.00 \%$ to $24.99 \%$ |
| $e$ | Use with Caution | 25.00\% to 34.99\% |
| $f$ | Unreliable | > 35.00\% |

Table 1 - Total All Industries


Table 1 - Total All industries

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ | 2 | $\begin{gathered} 3 \\ \text { ns of doll } \end{gathered}$ | 4 | 2002 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Statement of Changes in Financial Position |  |  |  |  |  |
| Sources |  |  |  |  |  |
| Cash from operating activities | 34,691 | 58,590 | 39,289 | 34,201 | 44,394 |
| Net profit | 23,496 | 22,322 | 17,838 | 12,885 | 19,887 |
| Non-cash items | 11,999 | 37,808 | 21,521 | 19,775 | 24,701 |
| Depreciation, depletion and amortization | 22,410 | 23,324 | 22,574 | 23,987 | 23,233 |
| Deferred income tax | 1,906 | 587 | -235 | -105 | -3 |
| Working capital | -8,699 | 1,933 | -2,824 | 4,402 | -3,903 |
| Other non-cash items | -3,616 | 11,964 | 2,007 | -8,507 | 5,375 |
| Prior period cash transactions | -802 | -1,539 | -69 | 1,540 | -193 |
| Cash from financing activities | 64,736 | 27,268 | 35,306 | 36,094 | 27,967 |
| Increase in deposits | 19,939 | -441 | 19,419 | 25,535 | 7,685 |
| Borrowings from banks | 5,342 | 1,712 | 145 | 5,341 | 522 |
| Borrowings from affilitates | 9,551 | 3,203 | 10,370 | 3,915 | 6,349 |
| Other borrowings | 15,170 | 10,917 | -2,522 | -7,616 | 6,163 |
| Bankers' acceptances and paper | -4,873 | -3,157 | -1,386 | -4,670 | -369 |
| Bonds and debentures | 11,455 | 11,473 | 3,729 | -9,258 | 2,257 |
| Mortgages | 1,494 | 1,641 | 504 | 727 | 904 |
| Other | 7,095 | 961 | -5,368 | 5,585 | 3,372 |
| Equity | 14,734 | 11,878 | 7,895 | 8,920 | 7,247 |
| Total cash available | 99,426 | 85,857 | 74,595 | 70,295 | 72,361 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 52,456 | 39,284 | 34,218 | 33,136 | 32,019 |
| Investments in affiliates | 23,135 | 19,948 | 8,260 | 15,048 | 7,043 |
| Portfolio investments | 15,025 | 9,470 | -3,693 | 15,219 | 10,559 |
| Loans | 14,296 | 9,865 | 29,653 | 2,869 | 14,417 |
| Mortgage loans | 4,102 | 8,938 | 10,420 | 9,482 | 4,415 |
| Non-mortgage loans | 10,195 | 927 | 19,233 | -6,611 | 10,001 |
| Cash applied to fixed assets | 12,310 | 16,686 | 2,298 | 6,110 | 5,865 |
| Cash applied to dividends | 10,427 | 11,808 | 12,912 | 13,652 | 11,216 |
| Total applications of cash | 75,193 | 67,777 | 49,428 | 52,899 | 49,100 |
| Increase/decrease in cash | 24,233 | 18,080 | 25,167 | 17,396 | 23,261 |


|  | Selected Items, Seasonally Adjusted (S.A.) |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| Operating revenue | 559,767 | 551,630 | 542,401 | 530,872 |
| Operating profit | 41,436 | 38,838 | 35,672 | 31,812 |
| Profit before extraordinary gains | 23,914 | 21,569 | 17,102 | 15,563 |
| Net profit | 23,945 | 21,550 | 17,180 | 15,603 |
|  |  |  |  |  |


|  | Selected Ratios |  |  |  |
| :--- | :---: | ---: | :---: | :---: |
|  |  |  |  |  |
| Debt to equity | 0.941 | 0.937 | 0.934 | 0.935 |
| Profit margin | $7.4 \%$ | $7.0 \%$ | $6.6 \%$ | $6.0 \%$ |
| Return on equity | $10.3 \%$ | $9.1 \%$ | $7.1 \%$ | $6.5 \%$ |
| Return on capital employed | $7.6 \%$ | $6.9 \%$ | $5.9 \%$ | $5.6 \%$ |
|  |  | $5.1 \%$ |  |  |


|  | Percentage Change of Selected Items |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | $-0.4 \%$ | $-1.5 \%$ | $-1.7 \%$ | $-2.1 \%$ | $2.7 \%$ |
| Operating revenue (S.A.) | $0.4 \%$ | $-1.1 \%$ | $-1.2 \%$ | $-1.5 \%$ | $2.3 \%$ |
| Operating expenses (S.A.) | $-8.6 \%$ | $-6.3 \%$ | $-8.2 \%$ | $-10.8 \%$ | $9.0 \%$ |

Table 2-Total Non-Financial Industries


Table 2-Total Non-Financial Industries

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ | 2 | $\begin{gathered} 3 \\ \text { ns of doll } \end{gathered}$ | 4 | 2002 1 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Statement of Changes in Financial Position |  |  |  |  |  |
| Sources |  |  |  |  |  |
| Cash from operating activities | 19,818 | 35,197 | 30,900 | 27,787 | 25,416 |
| Net profit | 19,305 | 18,064 | 13,651 | 10,266 | 15,821 |
| Non-cash items | 1,173 | 18,418 | 17,108 | 16,046 | 9,702 |
| Depreciation, depletion and amortization | 20,482 | 21,660 | 20,818 | 22,308 | 21,751 |
| Deferred income tax | 1,881 | 399 | -481 | -337 | -254 |
| Working capital | -6,651 | 2,344 | -2,383 | 2,434 | -2,329 |
| Other non-cash items | -14,538 | -5,984 | -843 | -8,357 | -9,463 |
| Prior period cash transactions | -659 | -1,284 | 141 | 1,476 | -106 |
| Cash from financing activities | 37,594 | 13,840 | 18,424 | 6,268 | 17,233 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | 4,397 | 1,490 | 283 | 5,403 | 945 |
| Borrowings from affilitates | 4,814 | 1,684 | 11,470 | 936 | 4,854 |
| Other borrowings | 17,222 | 7,303 | -157 | -8,271 | 4,440 |
| Bankers' acceptances and paper | -485 | -4,445 | 1,299 | -3,337 | -735 |
| Bonds and debentures | 9,030 | 9,978 | 2,367 | -10,845 | 2,399 |
| Mortgages | 1,585 | 1,394 | 542 | 746 | 938 |
| Other | 7,093 | 377 | -4,365 | 5,165 | 1,838 |
| Equity | 11,162 | 3,363 | 6,829 | 8,200 | 6,994 |
| Total cash available | 57,413 | 49,037 | 49,324 | 34,055 | 42,648 |

## Applications

| Cash applied to investment activities | 15,427 | 8,157 | 17,806 | 4,319 | 8,904 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Investments in affiliates | 14,792 | 8,017 | 16,790 | 3,600 | 7,768 |
| Portfolio investments | 1,171 | -550 | 416 | 397 | 888 |
| Loans | -535 | 691 | 601 | 322 | 247 |
| Mortgage loans | 793 | 63 | -188 | 46 | -55 |
| Non-mortgage loans | -1,328 | 628 | 790 | 277 | 303 |
| Cash applied to fixed assets | 11,742 | 14,205 | 1,126 | 5,844 | 5,606 |
| Cash applied to dividends | 7,978 | 9,223 | 10,435 | 10,699 | 8,742 |
| Total applications of cash | 35,147 | 31,584 | 29,367 | 20,863 | 23,252 |
| Increase/decrease in cash | 22,265 | 17,453 | 19,957 | 13,192 | 19,397 |
| Selected Items, Seasonally Adjusted (S.A.) |  |  |  |  |  |
| Operating revenue | 506,795 | 499,112 | 490,004 | 480,612 | 495,340 |
| Operating profit | 32,685 | 29,742 | 26,176 | 24,492 | 26,915 |
| Profit before extraordinary gains | 19,600 | 17,371 | 12,650 | 12,502 | 15,389 |
| Net profit | 19,597 | 17,369 | 12,662 | 12,494 | 15,383 |


| Selected Ratios |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Debt to equity | 1.005 | 1.001 | 1.004 | 1.005 | 0.998 |
| Profit margin | 6.4\% | 6.0\% | 5.3\% | 5.1\% | 5.4\% |
| Return on equity | 11.0\% | 9.6\% | 6.9\% | 6.9\% | 8.2\% |
| Return on capital employed | 7.5\% | 6.9\% | 5.5\% | 5.6\% | 6.2\% |


|  | Percentage Change of Selected Items |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | $-0.3 \%$ | $-1.5 \%$ | $-1.8 \%$ | $-1.9 \%$ | $3.1 \%$ |
| Operating revenue (S.A.) | $0.4 \%$ | $-1.0 \%$ | $-1.2 \%$ | $-1.7 \%$ | $2.7 \%$ |
| Operating expenses (S.A.) | $-9.0 \%$ | $-9.0 \%$ | $-12.0 \%$ | $-6.4 \%$ | $9.9 \%$ |

Table 3 - Total Finance and Insurance Industries

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ |  | lions of dolla | 4 | $\begin{array}{r} 2002 \\ 1 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |
| Assets | 1,767,730 a | 1,765,520 a | 1,796,380 a | 1,816,970 a | 1,823,100 a |
| Cash and deposits | 42,743 a | 42,752 a | 29,737 a | 35,701 a | 31,239 a |
| Accounts receivable and accrued revenue | $42,367 \mathrm{~b}$ | 43,177 b | 44,536 b | 38,604 b | 39,992 a |
| Inventories | 0 a | 0 a | 2 a | 2 a | 2 a |
| Investments and accounts with affiliates | 173,895 b | 181,043 b | 173,756 b | 183,242 b | 186,924 a |
| Portfolio investments | 425,044 a | 434,400 a | 431,524 a | 447,334 a | 454,632 a |
| Loans | 871,912 a | 881,202 a | 903,302 a | 905,107 a | 916,617 a |
| Mortgage | 406,236 a | 415,016 a | 424,204 a | 433,319 a | 437,324 a |
| Non-mortgage | 465,676 a | 466,186 a | 479,098 a | 471,789 a | 479,293 a |
| Allowance for losses on investments and loans | -16,279 a | -16,928 a | -17,323 a | -14,368 a | -19,477 a |
| Bank customers' liabilities under acceptances | 52,666 a | 48,857 a | 48,712 a | 45,853 a | 45,178 a |
| Capital assets, net | 35,596 b | 37,384 c | 37,089 с | 36,704 с | 36,145 a |
| Other assets | 139,787 a | 113,634 a | 145,047 a | 138,791 a | 131,849 a |
| Liabilities | 1,550,440 a | 1,539,750 a | 1,570,680 a | 1,590,430 a | 1,595,240 a |
| Deposits | 868,275 a | 867,291 a | 873,162 a | 898,417 a | 902,936 a |
| Actuarial liabilities of insurers | 125,841 a | 126,690 a | 127,046 a | 128,359 a | 129,273 a |
| Accounts payable and accrued liabilities | 72,968 a | 74,688 a | 77,341 a | 74,767 a | 75,233 a |
| Loans and accounts with affiliates | 54,234 b | 57,665 b | $57,700 \mathrm{~b}$ | 59,344 b | 62,418 a |
| Borrowings | 105,271 a | 107,529 a | 101,159 a | 100,970 b | 103,032 a |
| Loans and overdrafts | 20,921 d | 21,962 d | 15,796 d | 15,945 f | $17,265 \mathrm{~b}$ |
| From banks | 6,664 b | 6,696 a | 6,554 c | 6,541 b | 6,026 a |
| From others | 14,257 e | 15,266 e | 9,242 $f$ | 9,404 $f$ | 11,239 c |
| Bankers' acceptances and paper | 20,839 a | 21,962 a | 19,413 a | 17,841 a | 19,570 b |
| Bonds and debentures | 59,982 a | 59,879 a | 62,156 a | 63,478 a | 62,923 a |
| Mortgages | 3,529 $f$ | 3,726 f | 3,795 f | 3,705 f | 3,275 c |
| Deferred income tax | 5,420 f | 5,948 f | 4,719 f | 4,684 f | 4,856 d |
| Bank customers' liabilities under acceptances | 52,666 a | 48,857 a | 48,712 a | 45,853 a | 45,178 a |
| Other liabilities | 265,766 a | 251,080 a | 280,845 a | 278,040 a | 272,314 a |
| Equity | 217,290 a | 225,770 a | 225,698 a | 226,532 a | 227,857 a |
| Share capital | 90,325 a | 96,459 a | 95,816 a | 96,660 a | 97,267 a |
| Unitholders' equity | 0 a | 0 a | 0 a | 0 a | 0 a |
| Liability to policyholders | 0 a | 0 a | 0 a | 0 a | 0 a |
| Contributed surplus and other | 15,125 c | 17,676 c | 18,138 c | 17,857 c | 17,868 b |
| Retained earnings | 111,840 a | 111,636 a | 111,744 a | 112,016 b | $112,721 \mathrm{~b}$ |
| Income Statement |  |  |  |  |  |
| Operating Revenue | 53,420 a | 52,284 a | 51,952 a |  | $50,552 \text { a }$ |
| Sales of goods and services | 9,637 b | 9,897 b | 9,575 b | 9,431 b | 9,448 a |
| Premiums | 11,035 a | 11,040 a | 11,344 a | 11,386 a | 11,478 a |
| Annuity considerations | 1,446 a | 1,081 a | 1,062 a | 1,055 a | 2,140 a |
| Interest revenue (operating) | 23,781 a | 23,008 a | 22,471 a | 21,727 a | 19,993 a |
| Dividends revenue (operating) | 2,209 c | 2,240 c | 2,327 c | 2,367 d | 2,183 b |
| Gains on sale of securities and other assets | 932 e | 796 f | 1,079 f | 1,114 f | 928 d |
| Other operating revenue | 4,379 a | 4,221 a | 4,095 a | 3,413 a | 4,382 b |
| Operating Expenses | 44,534 a | 42,981 a | 42,559 a | 43,412 a | 42,617 a |
| Depreciation, depletion and amortization | 1,928 a | 1,674 a | 1,761 a | 1,690 a | 1,526 a |
| Insurance claims incurred | 7,909 a | 7,516 a | 7,868 a | 8,104 a | 7,864 a |
| Annuity claims incurred | 2,589 a | 2,290 a | 2,085 a | 2,439 a | 2,589 a |
| Normal increase in actuarial liabilities | 838 a | 891 b | 862 c | 1,102 a | 1,727 a |
| Interest expense (operating) | 10,015 a | 9,172 a | 8,320 a | 7,506 a | 6,040 a |
| Other operating expenses | 21,256 a | 21,439 a | 21,664 a | 22,573 a | 22,872 a |
| Operating Profit/Loss | 8,886 a | 9,303 a | 9,393 a | 7,080 a | 7,935 a |
| Interest and dividend revenue | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest expense on borrowing | 3,537 a | 3,613 a | 3,563 a | 3,390 a | 2,929 a |
| Gains/losses | -103 c | -7 f | -164 d | -28 f | -32 f |
| Profit before Income Tax | 5,245 a | 5,682 b | 5,666 a | 3,661 b | 4,973 b |
| Income tax | 1,431 a | 1,816 b | 1,594 a | 1,223 b | 1,099 c |
| Equity in affiliates' earnings | 436 d | 424 d | 405 d | 569 d | 556 c |
| Profit before Extraordinary Gains | 4,249 a | 4,290 b | 4,477 a | 3,007 c | 4,430 b |
| Extraordinary gains | -33 f | 16 f | -66 f | -47 f | -35 f |
| Net Profit | 4,215 a | 4,307 b | 4,410 b | 2,960 c | 4,394 b |

Table 3 - Total Finance and Insurance Industries

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ | 2 | $\begin{array}{r} 3 \\ \text { s of dolla } \end{array}$ | 4 | $\begin{array}{r} 2002 \\ 1 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Statement of Changes in Financial Position |  |  |  |  |  |
| Sources |  |  |  |  |  |
| Cash from operating activities | 14,873 | 23,393 | 8,389 | 6,414 | 18,979 |
| Net profit | 4,191 | 4,258 | 4,187 | 2,619 | 4,066 |
| Non-cash items | 10,826 | 19,390 | 4,412 | 3,729 | 14,999 |
| Depreciation, depletion and amortization | 1,927 | 1,664 | 1,756 | 1,679 | 1,482 |
| Deferred income tax | 25 | 188 | 246 | 232 | 252 |
| Working capital | -2,047 | -410 | -440 | 1,969 | -1,572 |
| Other non-cash items | 10,922 | 17,949 | 2,851 | -149 | 14,839 |
| Prior period cash transactions | -143 | -254 | -210 | 65 | -86 |
| Cash from financing activities | 27,141 | 13,427 | 16,882 | 29,827 | 10,734 |
| Increase in deposits | 19,939 | -441 | 19,419 | 25,535 | 7,685 |
| Borrowings from banks | 945 | 222 | -137 | -61 | -422 |
| Borrowings from affilitates | 4,737 | 1,519 | -1,099 | 2,979 | 1,494 |
| Other borrowings | -2,051 | 3,614 | -2,364 | 655 | 1,724 |
| Bankers' acceptances and paper | -4,388 | 1,288 | -2,685 | -1,332 | 366 |
| Bonds and debentures | 2,426 | 1,494 | 1,362 | 1,587 | -141 |
| Mortgages | -90 | 248 | -37 | -18 | -33 |
| Other | 2 | 584 | -1,002 | 420 | 1,534 |
| Equity | 3,572 | 8,516 | 1,066 | 720 | 253 |
| Total cash available | 42,014 | 36,820 | 25,271 | 36,240 | 29,713 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 37,029 | 31,127 | 16,411 | 28,817 | 23,115 |
| Investments in affiliates | 8,343 | 11,931 | -8,529 | 11,448 | -724 |
| Portfolio investments | 13,854 | 10,022 | -4,109 | 14,821 | 9,671 |
| Loans | 14,832 | 9,174 | 29,051 | 2,547 | 14,170 |
| Mortgage loans | 3,309 | 8,875 | 10,609 | 9,436 | 4,471 |
| Non-mortgage loans | 11,524 | 299 | 18,443 | -6,888 | 9,698 |
| Cash applied to fixed assets | 568 | 2,481 | 1,172 | 266 | 259 |
| Cash applied to dividends | 2,449 | 2,585 | 2,478 | 2,953 | 2,474 |
| Total applications of cash | 40,046 | 36,193 | 20,061 | 32,035 | 25,849 |
| Increase/decrease in cash | 1,968 | 627 | 5,210 | 4,205 | 3,864 |


| Selected Items, Seasonally Adjusted (S.A.) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenue | 52,972 | 52,519 | 52,397 | 50,261 | 49,954 |
| Operating profit | 8,751 | 9,096 | 9,496 | 7,319 | 7,774 |
| Profit before extraordinary gains | 4,314 | 4,198 | 4,451 | 3,061 | 4,482 |
| Net profit | 4,348 | 4,181 | 4,518 | 3,108 | 4,518 |
| Selected Ratios |  |  |  |  |  |
| Debt to equity | 0.734 | 0.732 | 0.704 | 0.708 | 0.726 |
| Profit margin | 16.5\% | 17.3\% | 18.1\% | 14.6\% | 15.6\% |
| Return on equity | 7.9\% | 7.4\% | 7.9\% | 5.4\% | 7.9\% |
| Return on capital employed | 7.6\% | 7.2\% | 7.6\% | 5.7\% | 6.8\% |


|  | Percentage Change of Selected Items |  |  |  |  |
| :--- | :---: | ---: | ---: | ---: | ---: |
|  | $-0.9 \%$ | $-0.9 \%$ | $-0.2 \%$ | $-4.1 \%$ | $-0.6 \%$ |
| Operating revenue (S.A.) | $0.5 \%$ | $-1.8 \%$ | $-1.2 \%$ | $0.1 \%$ | $-1.8 \%$ |
| Operating expenses (S.A.) | $-7.1 \%$ | $3.9 \%$ | $4.4 \%$ | $-22.9 \%$ | $6.2 \%$ |

Table 4-Agriculture, Forestry, Fishing and Hunting

|  | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 2}$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{1}$ | $\mathbf{1}$ |  |

Table 4 - Agriculture, Forestry, Fishing and Hunting

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ | 2 | $\begin{gathered} 3 \\ \text { s of doll } \end{gathered}$ | 4 | 2002 1 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Statement of Changes in Financial Position |  |  |  |  |  |
| Sources |  |  |  |  |  |
| Cash from operating activities | 999 | 954 | 1,100 | 856 | 800 |
| Net profit | 390 | 395 | 415 | 401 | 298 |
| Non-cash items | 614 | 558 | 684 | 445 | 501 |
| Depreciation, depletion and amortization | 891 | 845 | 884 | 900 | 814 |
| Deferred income tax | 17 | 16 | -4 | 9 | 5 |
| Working capital | -59 | -286 | -69 | -13 | 20 |
| Other non-cash items | -233 | -15 | -124 | -450 | -337 |
| Prior period cash transactions | -4 | 1 | 1 | 9 | 0 |
| Cash from financing activities | 523 | -391 | 563 | -344 | 262 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | 62 | 74 | 28 | -69 | -119 |
| Borrowings from affilitates | 199 | -129 | 89 | -60 | 149 |
| Other borrowings | 139 | -216 | 156 | 4 | 26 |
| Bankers' acceptances and paper | 6 | -53 | 37 | 63 | 9 |
| Bonds and debentures | 48 | -73 | 92 | -70 | 38 |
| Mortgages | 24 | -19 | 7 | 26 | -21 |
| Other | 61 | -68 | 20 | -13 | 1 |
| Equity | 123 | -117 | 291 | -217 | 207 |
| Total cash available | 1,522 | 563 | 1,663 | 511 | 1,062 |

## Applications

| Cash applied to investment activities | 68 | -190 | 214 | -305 | 75 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Investments in affiliates | 31 | -52 | 201 | -284 | 21 |
| Portfolio investments | 9 | -92 | 6 | -18 | 27 |
| Loans | 29 | -45 | 7 | -1 | 28 |
| Mortgage loans | 14 | -19 | -1 | 5 | 11 |
| Non-mortgage loans | 15 | -25 | 9 | -6 | 17 |
| Cash applied to fixed assets | 346 | -228 | 299 | -159 | 260 |
| Cash applied to dividends | 156 | 148 | 136 | 141 | 140 |
| Total applications of cash | 570 | -271 | 650 | -325 | 476 |
| Increase/decrease in cash | 951 | 835 | 1,013 | 836 | 587 |


|  | Selected Items, Seasonally Adjusted (S.A.) |  |  |  |
| :--- | :---: | ---: | ---: | ---: |
|  | 7,452 | 7,313 | 7,383 | 7,091 |
| Operating revenue | 389 | 513 | 504 | 404 |
| Operating profit | 392 | 400 | 417 | 403 |
| Profit before extraordinary gains | 395 | 403 | 419 | 404 |
| Net profit |  | 328 |  |  |


|  | Selected Ratios |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| Debt to equity | 2.000 | 2.014 | 1.997 | 2.030 |
| Profit margin | $5.2 \%$ | $7.0 \%$ | $7.1 \%$ | $5.7 \%$ |
| Return on equity | $14.2 \%$ | $14.8 \%$ | $15.0 \%$ | $15.0 \%$ |
| Return on capital employed | $7.7 \%$ | $7.7 \%$ | $7.8 \%$ |  |
|  |  |  |  | $11.3 \%$ |


|  | Percentage Change of Selected Items |  |  |  |  |
| :--- | :---: | ---: | ---: | ---: | ---: |
|  | $-4.4 \%$ | $-1.9 \%$ | $0.9 \%$ | $-4.0 \%$ | $-0.8 \%$ |
| Operating revenue (S.A.) | $-3.5 \%$ | $-3.7 \%$ | $0.9 \%$ | $-2.5 \%$ | $0.2 \%$ |
| Operating expenses (S.A.) | $-17.9 \%$ | $31.6 \%$ | $2.2 \%$ | $-22.8 \%$ | $-16.5 \%$ |
| Operating profit (S.A.) |  |  |  |  |  |

Table 5-Oil and Gas Extraction and Coal Mining

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ |  | $\begin{gathered} 3 \\ \text { ons of dolla } \end{gathered}$ | 4 | $\begin{array}{r} \hline 2002 \\ 1 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |
| Assets | 161,779 a | 172,173 a | 178,897 a | 179,009 a | 180,623 a |
| Cash and deposits | 2,297 a | 2,503 a | 2,596 d | 1,867 f | 1,567 d |
| Accounts receivable and accrued revenue | 11,972 a | 12,353 a | 11,242 a | 11,662 a | 11,226 a |
| Inventories | 2,204 a | 2,389 a | 2,408 a | 2,298 a | 2,365 a |
| Investments and accounts with affiliates | 24,126 a | 24,969 a | 36,011 a | 35,753 a | 37,129 a |
| Portfolio investments | 1,143 a | 1,151 a | 1,208 a | 916 a | 1,420 a |
| Loans | 159 a | 149 a | 153 f | 152 f | 150 f |
| Mortgage | 80 a | 76 a | 81 f | 81 f | $78 f$ |
| Non-mortgage | 79 a | $74 a$ | 72 a | 71 a | 72 a |
| Allowance for losses on investments and loans | 0 a | 0 a | 0 a | 0 a | 0 a |
| Bank customers' liabilities under acceptances | 0 a | 0 a | 0 a | 0 a | 0 a |
| Capital assets, net | 115,563 a | 123,025 a | 121,924 a | 123,413 a | 123,883 a |
| Other assets | 4,316 a | 5,634 a | 3,356 a | 2,948 c | 2,883 d |
| Liabilities | 96,485 a | 99,134 a | 106,632 a | 106,570 a | 107,368 a |
| Deposits | 0 a | 0 a | 0 a | 0 a | 0 a |
| Actuarial liabilities of insurers | 0 a | 0 a | 0 a | 0 a | 0 a |
| Accounts payable and accrued liabilities | 17,185 a | 17,593 a | 16,980 a | 16,193 a | 15,874 a |
| Loans and accounts with affiliates | 15,764 a | 16,890 a | 26,531 a | 27,475 a | 27,835 a |
| Borrowings | 37,132 a | 35,364 a | 36,516 a | 36,620 a | 37,797 a |
| Loans and overdrafts | 11,900 b | 11,246 b | 12,144 b | 12,649 b | 13,790 a |
| From banks | 9,628 b | 8,894 a | $9,077 a$ | 9,575 b | 9,940 b |
| From others | 2,272 b | 2,352 f | 3,067 e | 3,074 e | 3,850 a |
| Bankers' acceptances and paper | 8,437 a | 8,405 b | 9,602 a | 9,212 a | 8,452 a |
| Bonds and debentures | 16,448 a | 15,414 a | 14,472 a | 14,461 a | 15,522 a |
| Mortgages | 347 a | 298 a | 298 a | 298 a | $33 f$ |
| Deferred income tax | 23,462 a | 24,917 a | 25,049 a | 25,004 a | 24,427 a |
| Bank customers' liabilities under acceptances | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other liabilities | 2,943 b | 4,370 b | 1,555 d | 1,278 f | 1,435 e |
| Equity | 65,293 b | 73,039 a | 72,265 a | 72,439 a | 73,256 a |
| Share capital | 42,913 c | 44,730 a | 43,588 a | 44,435 a | 43,009 a |
| Unitholders' equity | 0 a | 0 a | 0 a | 0 a | 0 a |
| Liability to policyholders | 0 a | 0 a | 0 a | 0 a | 0 a |
| Contributed surplus and other | 6,482 b | 6,872 b | 7,709 b | 6,978 b | 6,818 a |
| Retained earnings | 15,899 d | 21,438 a | 20,968 b | 21,026 b | 23,429 b |
| Income Statement |  |  |  |  |  |
| Operating Revenue | 26,081 a | 22,452 a | 19,713 a | 19,696 a | 20,594 a |
| Sales of goods and services | 25,944 a | 22,307 a | 19,611 a | 19,585 a | 20,499 a |
| Premiums | 0 a | 0 a | 0 a | 0 a | 0 a |
| Annuity considerations | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest revenue (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Dividends revenue (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Gains on sale of securities and other assets | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other operating revenue | 137 b | 145 b | 102 b | 111 c | 95 b |
| Operating Expenses | 18,011 a | 17,375 b | 15,700 a | 16,836 a | 17,369 a |
| Depreciation, depletion and amortization | 2,796 a | 3,914 e | 2,995 a | 3,522 b | 3,537 a |
| Insurance claims incurred | 0 a | 0 a | 0 a | 0 a | 0 a |
| Annuity claims incurred | 0 a | 0 a | 0 a | 0 a | 0 a |
| Normal increase in actuarial liabilities | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest expense (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other operating expenses | 15,214 a | 13,462 a | 12,703 a | 13,314 a | 13,832 a |
| Operating Profit/Loss | 8,070 a | 5,077 d | 4,013 a | 2,859 b | 3,225 a |
| Interest and dividend revenue | 87 a | 153 a | 124 a | 579 a | 107 a |
| Interest expense on borrowing | 764 a | 740 a | 804 a | 859 b | 896 a |
| Gains/losses | -47 d | 85 b | -1,639 a | -296 a | 30 b |
| Profit before Income Tax | 7,344 b | 4,573 d | 1,691 a | 2,283 b | 2,466 a |
| Income tax | 3,178 a | 1,345 e | 630 b | 817 b | 948 a |
| Equity in affiliates' earnings | 307 a | 178 a | 424 a | 138 a | 173 a |
| Profit before Extraordinary Gains | 4,473 b | 3,406 c | 1,485 a | 1,603 b | 1,691 a |
| Extraordinary gains | -3 a | -6 a | -4 a | -7 a | -3 a |
| Net Profit | 4,469 b | 3,400 c | 1,479 a | 1,595 b | 1,687 a |

Table 5-Oil and Gas Extraction and Coal Mining

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ | 2 | $\begin{gathered} 3 \\ \text { ns of dolla } \end{gathered}$ | 4 | 2002 1 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Statement of Changes in Financial Position |  |  |  |  |  |
| Sources |  |  |  |  |  |
| Cash from operating activities | 9,919 | 8,299 | 6,233 | 3,462 | 4,652 |
| Net profit | 4,457 | 3,396 | 1,466 | 1,587 | 1,765 |
| Non-cash items | 5,376 | 4,854 | 4,790 | 1,959 | 2,949 |
| Depreciation, depletion and amortization | 2,788 | 3,913 | 2,948 | 3,466 | 3,501 |
| Deferred income tax | 1,779 | 438 | -263 | 140 | 139 |
| Working capital | 2,118 | 493 | 1,289 | -1,166 | -71 |
| Other non-cash items | -1,309 | 10 | 817 | -480 | -618 |
| Prior period cash transactions | 86 | 49 | -22 | -83 | -61 |
| Cash from financing activities | 3,546 | 575 | 11,173 | 2,140 | 1,527 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | -87 | -24 | 475 | 618 | 799 |
| Borrowings from affilitates | 517 | -422 | 9,006 | 944 | -205 |
| Other borrowings | 623 | 240 | 92 | 56 | 557 |
| Bankers' acceptances and paper | -488 | 571 | 1,260 | -141 | -398 |
| Bonds and debentures | 314 | -414 | -1,342 | 208 | 716 |
| Mortgages | 2 | -1 | 273 | 0 | -273 |
| Other | 796 | 86 | -97 | -9 | 512 |
| Equity | 2,494 | 783 | 1,601 | 523 | 377 |
| Total cash available | 13,465 | 8,874 | 17,406 | 5,603 | 6,178 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 3,774 | 933 | 10,296 | -645 | 1,296 |
| Investments in affiliates | 3,268 | 921 | 10,386 | -354 | 794 |
| Portfolio investments | 506 | 22 | -92 | -290 | 501 |
| Loans | 0 | -8 | 4 | 0 | 1 |
| Mortgage loans | 1 | -3 | 6 | 0 | 1 |
| Non-mortgage loans | 0 | -4 | -1 | 0 | 1 |
| Cash applied to fixed assets | 4,650 | 4,549 | 364 | 1,897 | 1,889 |
| Cash applied to dividends | 390 | 635 | 1,927 | 1,488 | 539 |
| Total applications of cash | 8,815 | 6,117 | 12,587 | 2,739 | 3,723 |
| Increase/decrease in cash | 4,650 | 2,757 | 4,819 | 2,864 | 2,455 |
| Selected Items, Seasonally Adjusted (S.A.) |  |  |  |  |  |
| Operating revenue | 25,002 | 23,116 | 20,686 | 19,137 | 19,571 |
| Operating profit | 7,472 | 5,546 | 4,188 | 2,813 | 2,796 |
| Profit before extraordinary gains | 4,473 | 3,406 | 1,485 | 1,603 | 1,691 |
| Net profit | 4,477 | 3,413 | 1,490 | 1,611 | 1,695 |
| Selected Ratios |  |  |  |  |  |
| Debt to equity | 0.810 | 0.715 | 0.872 | 0.885 | 0.896 |
| Profit margin | 29.9\% | 24.0\% | 20.2\% | 14.7\% | 14.3\% |
| Return on equity | 27.4\% | 18.7\% | 8.2\% | 8.9\% | 9.2\% |
| Return on capital employed | 16.7\% | 12.4\% | 5.9\% | 6.4\% | 6.6\% |
| Percentage Change of Selected Items |  |  |  |  |  |
|  | 7.6\% | -7.5\% | $-10.5 \%$ |  | 2.3\% |
| Operating expenses (S.A.) | 10.4\% | 0.2\% | -6.1\% | -1.0\% | 2.8\% |
| Operating profit (S.A.) | 1.7\% | -25.8\% | -24.5\% | -32.8\% | -0.6\% |

Table 6 - Mining (except Oil, Gas and Coal)


Table 6 - Mining (except Oil, Gas and Coal)

|  | 2001 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 1 |
|  |  |  | doll |  |  |
| Statement of Changes in Financial Position |  |  |  |  |  |

## Sources

Cash from operating activities
Net profit
Non-cash items
Depreciation, depletion and amortization
Deferred income tax
Working capital
Other non-cash items
Prior period cash transactions
Cash from financing activities
Increase in deposits
Borrowings from banks
Borrowings from affilitates
Other borrowings
Bankers' acceptances and paper
Bonds and debentures
Mortgages
Other
Equity
Total cash available

Applications

| Cash applied to investment activities | 1,437 | 95 | 1,892 | -597 | 1,777 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Investments in affiliates | 1,451 | 62 | 1,873 | -870 | 1,967 |
| Portfolio investments | -13 | 27 | 17 | 256 | -192 |
| Loans | 0 | 5 | 2 | 18 | 3 |
| Mortgage loans | 0 | 2 | 1 | 0 | 1 |
| Non-mortgage loans | 0 | 3 | 1 | 18 | 2 |
| Cash applied to fixed assets | 359 | 81 | 356 | 905 | 545 |
| Cash applied to dividends | 177 | 137 | 181 | 196 | 194 |
| Total applications of cash | 1,973 | 313 | 2,430 | 504 | 2,516 |
| Increase/decrease in cash | 577 | 537 | -110 | 425 | -77 |
| Selected Items, Seasonally Adjusted (S.A.) |  |  |  |  |  |
| Operating revenue | 6,926 | 6,753 | 6,579 | 6,687 | 6,371 |
| Operating profit | 659 | 608 | 591 | 436 | 390 |
| Profit before extraordinary gains | 696 | 726 | 107 | -157 | 621 |
| Net profit | 700 | 731 | 113 | -150 | 625 |


| Selected Ratios |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Debt to equity | 0.461 | 0.474 | 0.463 | 0.506 | 0.506 |
| Profit margin | 9.5\% | 9.0\% | 9.0\% | 6.5\% | 6.1\% |
| Return on equity | 5.7\% | 5.8\% | 0.8\% | -1.3\% | 4.8\% |
| Return on capital employed | 5.1\% | 5.2\% | 1.7\% | 0.3\% | 4.3\% |


|  | Percentage Change of Selected Items |  |  |  |  |
| :--- | :---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| Operating revenue (S.A.) | $10.1 \%$ | $-2.5 \%$ | $-2.6 \%$ | $1.6 \%$ | $-4.7 \%$ |
| Operating expenses (S.A.) | $-15.8 \%$ | $-2.0 \%$ | $-2.6 \%$ | $4.4 \%$ | $-4.3 \%$ |
| Operating profit (S.A.) | $-7.7 \%$ | $-2.8 \%$ | $-26.3 \%$ | $-10.5 \%$ |  |

Table 7 - Utilities


Table 7 - Utilities


Table 8 - Construction


Table 8 - Construction

|  | 20011 | 2 |  | 4 | 20021 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  | millions of dollars |  |  |  |  |
| Statement of Changes in Financial Position |  |  |  |  |  |
| Sources |  |  |  |  |  |
| Cash from operating activities | 2,210 |  | 2,179 | 51 | 4,227 | 1,404 |
| Net profit | 450 | 673 | 978 | 303 | 1,158 |
| Non-cash items | 1,720 | 1,523 | -893 | 3,916 | 263 |
| Depreciation, depletion and amortization | 1,137 | 1,168 | 1,188 | 1,186 | 1,130 |
| Deferred income tax | 12 | -8 | 26 | 36 | 5 |
| Working capital | 1,484 | 1,833 | -1,717 | 320 | -29 |
| Other non-cash items | -912 | -1,468 | -389 | 2,374 | -841 |
| Prior period cash transactions | 41 | -16 | -32 | 8 | -16 |
| Cash from financing activities | 2,349 | 2,057 | 1,468 | -512 | 275 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | -32 | 498 | 275 | -53 | -18 |
| Borrowings from affilitates | 1,569 | 706 | 133 | -378 | 123 |
| Other borrowings | 537 | 978 | 710 | -18 | 122 |
| Bankers' acceptances and paper | 81 | 21 | 7 | -35 | -31 |
| Bonds and debentures | 166 | 603 | 122 | -12 | 51 |
| Mortgages | 164 | -138 | 252 | 42 | 88 |
| Other | 125 | 494 | 329 | -11 | 15 |
| Equity | 276 | -125 | 350 | -60 | 49 |
| Total cash available | 4,559 | 4,236 | 1,519 | 3,713 | 1,679 |

## Applications

| Cash applied to investment activities | 2,703 | 1,785 | 48 | -402 | 99 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Investments in affiliates | 1,827 | 1,562 | 337 | -409 | 194 |
| Portfolio investments | 176 | -203 | -56 | -19 | -53 |
| Loans | 700 | 427 | -232 | 27 | -39 |
| Mortgage loans | 608 | 226 | -97 | 53 | -57 |
| Non-mortgage loans | 91 | 201 | -134 | -25 | 18 |
| Cash applied to fixed assets | 472 | 947 | 756 | 621 | 87 |
| Cash applied to dividends | 479 | 509 | 496 | 506 | 515 |
| Total applications of cash | 3,654 | 3,241 | 1,299 | 724 | 702 |
| Increase/decrease in cash | 905 | 995 | 220 | 2,989 | 976 |


|  | Selected Items, Seasonally Adjusted (S.A.) |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| Operating revenue | 30,920 | 32,490 | 33,947 | 34,503 |
| Operating profit | 907 | 859 | 95,498 |  |
| Profit before extraordinary gains | 506 | 563 | 755 | 364 |
| Net profit | 513 | 570 | 762 | 368 |


| Selected Ratios |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| Debt to equity | 2.021 | 2.060 | 1.968 | 2.251 |
| Profit margin | $2.9 \%$ | $2.6 \%$ | $2.7 \%$ | $1.9 \%$ |
| Return on equity | $8.8 \%$ | $9.6 \%$ | $12.0 \%$ | $7.1 \%$ |
| Return on capital employed | $4.9 \%$ | $5.0 \%$ | $5.6 \%$ | $4.3 \%$ |


|  | Percentage Change of Selected Items |  |  |  |  |
| :--- | :---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| Operating revenue (S.A.) | $-5.8 \%$ | $5.1 \%$ | $4.5 \%$ | $1.6 \%$ | $2.9 \%$ |
| Operating expenses (S.A.) | $-5.1 \%$ | $5.4 \%$ | $4.5 \%$ | $2.5 \%$ | $3.2 \%$ |
| Operating profit (S.A.) | $-23.9 \%$ | $-5.2 \%$ | $4.9 \%$ | $-28.4 \%$ | $-13.7 \%$ |

Table 9-Manufacturing


Table 9-Manufacturing

|  | 2001 | 2 | 3 | 4 |
| :---: | :---: | :---: | :---: | :---: |


| Statement of Changes in Financial Position |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sources |  |  |  |  |  |
| Cash from operating activities | 4,221 | 10,075 | 7,553 | 15,646 | 8,508 |
| Net profit | 6,275 | 6,197 | 3,820 | 3,517 | 5,651 |
| Non-cash items | -371 | 4,029 | 3,389 | 10,084 | 2,981 |
| Depreciation, depletion and amortization | 5,627 | 5,646 | 5,465 | 5,981 | 5,787 |
| Deferred income tax | 93 | -86 | -938 | -19 | -19 |
| Working capital | -4,856 | 261 | -597 | 3,419 | -1,711 |
| Other non-cash items | -1,234 | -1,789 | -537 | 704 | -1,073 |
| Prior period cash transactions | -1,681 | -151 | 344 | 2,045 | -124 |
| Cash from financing activities | 11,857 | 4,281 | 3,596 | -6,427 | 2,518 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | 2,687 | 383 | -1,322 | -1,483 | -885 |
| Borrowings from affilitates | 4,150 | 673 | 1,827 | -2,580 | 1,075 |
| Other borrowings | 1,200 | 3,326 | 597 | -2,626 | -561 |
| Bankers' acceptances and paper | -976 | 0 | -136 | -1,527 | -144 |
| Bonds and debentures | 1,696 | 3,123 | 803 | -1,610 | -261 |
| Mortgages | 1 | 273 | 242 | -155 | -137 |
| Other | 480 | -68 | -311 | 668 | -17 |
| Equity | 3,820 | -100 | 2,494 | 264 | 2,892 |
| Total cash available | 16,078 | 14,355 | 11,149 | 9,218 | 11,026 |

Applications

| Cash applied to investment activities | 6,619 | 4,057 | 2,632 | 2,004 | 3,066 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Investments in affiliates | 6,922 | 3,984 | 2,443 | 1,508 | 2,896 |
| Portfolio investments | 172 | 478 | 201 | 473 | 174 |
| Loans | -474 | -405 | -12 | 22 | -4 |
| Mortgage loans | 26 | -11 | -3 | 5 | 0 |
| Non-mortgage loans | -500 | -393 | -8 | 17 | -3 |
| Cash applied to fixed assets | 127 | 1,427 | -726 | -674 | -598 |
| Cash applied to dividends | 2,299 | 2,641 | 3,137 | 2,864 | 2,865 |
| Total applications of cash | 9,045 | 8,125 | 5,042 | 4,192 | 5,332 |
| Increase/decrease in cash | 7,033 | 6,230 | 6,107 | 5,026 | 5,695 |
| Selected Items, Seasonally Adjusted (S.A.) |  |  |  |  |  |
| Operating revenue | 160,154 | 159,637 | 154,866 | 152,933 | 157,676 |
| Operating profit | 11,079 | 9,746 | 7,521 | 8,402 | 9,949 |
| Profit before extraordinary gains | 6,413 | 5,346 | 3,852 | 4,251 | 5,813 |
| Net profit | 6,403 | 5,335 | 3,850 | 4,225 | 5,815 |


|  | Selected Ratios |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |
| Debt to equity | 0.599 | 0.612 | 0.609 | 0.609 | 0.601 |
| Profit margin | $6.9 \%$ | $6.1 \%$ | $4.9 \%$ | $5.5 \%$ | $6.3 \%$ |
| Return on equity | $9.0 \%$ | $7.5 \%$ | $5.4 \%$ | $6.0 \%$ | $8.0 \%$ |
| Return on capital employed | $7.2 \%$ | $6.5 \%$ | $5.0 \%$ | $5.5 \%$ | $6.6 \%$ |


|  | Percentage Change of Selected Items |  |  |  |  |
| :--- | :---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| Operating revenue (S.A.) | $-3.2 \%$ | $-0.3 \%$ | $-3.0 \%$ | $-1.2 \%$ | $3.1 \%$ |
| Operating expenses (S.A.) | $-2.0 \%$ | $0.5 \%$ | $-1.7 \%$ | $-1.9 \%$ | $2.2 \%$ |
| Operating profit (S.A.) | $-17.0 \%$ | $-12.0 \%$ | $-22.8 \%$ | $11.7 \%$ | $18.4 \%$ |

Table 10 - Wholesale Trade


Table 10 - Wholesale Trade

| 2001 | 2 | 3 <br> millions of dollars | 4 | 1 |
| :---: | :---: | :---: | :---: | :---: |


| Statement of Changes in Financial Position |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sources |  |  |  |  |  |
| Cash from operating activities | 1,561 | 3,230 | 670 | 3,255 | 761 |
| Net profit | 1,116 | 1,376 | 1,394 | 1,348 | 1,485 |
| Non-cash items | 440 | 1,712 | -755 | 1,976 | -636 |
| Depreciation, depletion and amortization | 1,032 | 1,013 | 1,027 | 1,078 | 1,009 |
| Deferred income tax | 44 | 28 | 46 | 1 | 35 |
| Working capital | -179 | 1,224 | -1,011 | 808 | -808 |
| Other non-cash items | -455 | -551 | -815 | 89 | -871 |
| Prior period cash transactions | 5 | 142 | 31 | -69 | -85 |
| Cash from financing activities | -140 | -1,399 | -22 | 318 | 1,446 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | -10 | -619 | 70 | -112 | -189 |
| Borrowings from affilitates | -34 | -452 | -311 | 93 | 1,172 |
| Other borrowings | -330 | -294 | 49 | -768 | 202 |
| Bankers' acceptances and paper | -178 | -52 | -1 | -338 | -183 |
| Bonds and debentures | 116 | 72 | 71 | -462 | -72 |
| Mortgages | -47 | 24 | -49 | 27 | 28 |
| Other | -218 | -337 | 30 | 7 | 431 |
| Equity | 237 | -30 | 170 | 1,106 | 262 |
| Total cash available | 1,420 | 1,831 | 647 | 3,572 | 2,207 |

Applications

| Cash applied to investment activities | -312 | -585 | -373 | 1,249 | 408 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Investments in affiliates | 78 | -712 | -303 | 1,349 | 374 |
| Portfolio investments | -71 | 57 | -125 | 143 | -39 |
| Loans | -318 | 69 | 56 | -242 | 74 |
| Mortgage loans | 54 | 4 | -38 | 8 | -14 |
| Non-mortgage loans | -372 | 65 | 95 | -250 | 89 |
| Cash applied to fixed assets | 283 | 117 | -692 | 204 | 53 |
| Cash applied to dividends | 543 | 586 | 651 | 726 | 706 |
| Total applications of cash | 513 | 117 | -414 | 2,179 | 1,167 |
| Increase/decrease in cash | 908 | 1,714 | 1,062 | 1,393 | 1,040 |
| Selected Items, Seasonally Adjusted (S.A.) |  |  |  |  |  |
| Operating revenue | 83,247 | 84,157 | 83,100 | 82,462 | 85,405 |
| Operating profit | 2,300 | 2,404 | 2,344 | 2,157 | 2,396 |
| Profit before extraordinary gains | 1,191 | 1,356 | 1,314 | 1,367 | 1,341 |
| Net profit | 1,194 | 1,355 | 1,316 | 1,369 | 1,343 |


|  | Selected Ratios |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| Debt to equity | 1.218 | 1.189 | 1.160 | 1.090 |
| Profit margin | $2.8 \%$ | $2.9 \%$ | 1.092 |  |
| Return on equity | $11.2 \%$ | $12.7 \%$ | $12.8 \%$ | $2.6 \%$ |
| Return on capital employed | $7.2 \%$ | $7.8 \%$ | $7.8 \%$ | $12.2 \%$ |
|  |  |  | $7.9 \%$ | $7.3 \%$ |


|  | Percentage Change of Selected Items |  |  |  |  |
| :--- | :---: | :--- | :--- | :--- | :--- |
|  | $-2.2 \%$ | $1.1 \%$ | $-1.3 \%$ | $-0.8 \%$ | $3.6 \%$ |
| Operating revenue (S.A.) | $-2.1 \%$ | $1.0 \%$ | $-1.2 \%$ | $-0.6 \%$ | $3.4 \%$ |
| Operating expenses (S.A.) | $-8.0 \%$ | $4.5 \%$ | $-2.5 \%$ | $-8.0 \%$ | $11.1 \%$ |

Table 11 - Retail Trade


Table 11 - Retail Trade


Table 12-Transportation and Warehousing

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ | 2 | $\begin{gathered} 3 \\ \text { ons of dolla } \end{gathered}$ | 4 | $\begin{array}{r} 2002 \\ \hline 1 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |
| Assets | 101,546 a | 105,318 a | 108,363 a | 103,406 b | 103,463 a |
| Cash and deposits | 3,853 a | 3,944 a | 4,427 a | 4,284 b | 3,975 b |
| Accounts receivable and accrued revenue | 11,012 a | 10,917 a | 11,335 a | 10,776 b | 10,296 b |
| Inventories | 2,437 b | 2,447 b | 2,415 b | 2,459 c | 2,429 b |
| Investments and accounts with affiliates | 16,890 b | 16,818 b | 16,935 b | 15,638 d | 16,423 a |
| Portfolio investments | 1,097 c | 1,465 b | 1,589 b | 1,643 c | 1,548 b |
| Loans | 843 a | 1,927 a | 1,457 a | 1,881 a | 1,855 a |
| Mortgage | 159 d | 156 d | $162 d$ | 163 e | 163 e |
| Non-mortgage | 683 a | 1,770 a | 1,295 $a$ | 1,718 a | 1,692 a |
| Allowance for losses on investments and loans | 0 a | 0 a | 0 a | 0 a | 0 a |
| Bank customers' liabilities under acceptances | 0 a | 0 a | 0 a | 0 a | 0 a |
| Capital assets, net | 53,901 a | 55,260 a | 55,879 a | 54,051 a | 54,139 a |
| Other assets | 11,514 b | 12,540 b | 14,327 b | 12,674 d | $12,798 \mathrm{a}$ |
| Liabilities | 73,726 a | 77,778 a | 81,362 a | 72,100 b | 71,955 a |
| Deposits | 0 a | 0 a | 0 a | 0 a | 0 a |
| Actuarial liabilities of insurers | 0 a | 0 a | 0 a | 0 a | 0 a |
| Accounts payable and accrued liabilities | 13,948 b | 14,090 b | 14,239 b | 13,342 d | 13,406 a |
| Loans and accounts with affiliates | 9,513 c | 9,506 c | 9,705 c | 9,514 e | 9,328 b |
| Borrowings | 38,641 a | 42,213 a | 43,931 a | 40,277 a | 40,717 a |
| Loans and overdrafts | 9,636 a | 9,783 a | 10,112 a | 19,673 a | 20,504 a |
| From banks | 5,233 b | 5,332 b | 5,502 b | 10,383 b | 10,555 a |
| From others | 4,403 a | 4,450 a | 4,610 a | 9,290 a | 9,949 a |
| Bankers' acceptances and paper | 3,638 a | 3,773 a | 3,970 a | 2,371 c | 2,307 c |
| Bonds and debentures | 23,742 a | 27,314 a | 28,539 a | 17,260 a | 16,694 a |
| Mortgages | 1,626 d | 1,344 c | $1,310 \mathrm{c}$ | 973 d | 1,212 c |
| Deferred income tax | 2,462 b | 2,495 b | 2,447 b | 2,097 c | 2,075 b |
| Bank customers' liabilities under acceptances | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other liabilities | 9,161 b | 9,474 с | 11,041 b | 6,870 e | 6,429 b |
| Equity | 27,820 a | 27,540 a | 27,001 a | 31,306 a | 31,508 a |
| Share capital | 18,046 a | 18,287 a | 17,861 a | 20,250 a | 21,308 a |
| Unitholders' equity | 0 a | 0 a | 0 a | 0 a | 0 a |
| Liability to policyholders | 0 a | 0 a | 0 a | 0 a | 0 a |
| Contributed surplus and other | 2,603 d | 2,527 d | 2,635 d | 2,619 f | 1,694 e |
| Retained earnings | 7,171 b | 6,725 c | 6,505 d | 8,438 d | 8,506 c |
| Income Statement |  |  |  |  |  |
| Operating Revenue | 20,086 a | 20,182 a | $20,475 \mathrm{a}$ | 18,897 a | $19,471 \mathbf{a}$ |
| Sales of goods and services | 19,342 a | 19,470 a | 19,789 a | 18,251 a | $18,831 \mathrm{a}$ |
| Premiums | 0 a | 0 a | 0 a | 0 a | 0 a |
| Annuity considerations | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest revenue (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Dividends revenue (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Gains on sale of securities and other assets | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other operating revenue | 744 e | 713 e | 686 e | 647 f | 640 d |
| Operating Expenses | 19,060 a | 18,995 a | 19,090 a | 17,825 b | 18,280 a |
| Depreciation, depletion and amortization | 1,100 a | 1,094 a | 1,115 a | 1,276 b | 1,336 a |
| Insurance claims incurred | 0 a | 0 a | 0 a | 0 a | 0 a |
| Annuity claims incurred | 0 a | 0 a | 0 a | 0 a | 0 a |
| Normal increase in actuarial liabilities | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest expense (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other operating expenses | 17,960 a | 17,901 a | 17,974 a | 16,548 b | 16,944 a |
| Operating Profit/Loss | 1,027 b | 1,187 a | 1,385 a | 1,073 b | 1,191 a |
| Interest and dividend revenue | 120 a | 113 a | 125 a | 187 a | 116 b |
| Interest expense on borrowing | 808 a | 837 a | 914 a | 866 a | 859 a |
| Gains/losses | 228 a | -34 c | -107 a | -254 a | 31 c |
| Profit before Income Tax | 567 f | 429 f | 488 f | 139 f | 479 b |
| Income tax | 186 f | 142 f | 160 f | 46 e | 160 b |
| Equity in affiliates' earnings | 39 a | 47 a | 43 b | 45 b | 43 d |
| Profit before Extraordinary Gains | 419 f | 334 d | 370 d | 138 f | 362 b |
| Extraordinary gains | 0 a | 0 a | 0 a | 0 a | 0 a |
| Net Profit | 418 f | 333 d | 369 d | 137 f | 361 b |

Table 12-Transportation and Warehousing

|  | 2001 | 202 |
| :---: | :---: | :---: | :---: | :---: |


| Statement of Changes in Financial Position |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Sources |  |  |  |  |  |
| Cash from operating activities | 1,024 | 1,939 | 1,692 | -1,123 | 1,845 |
| Net profit | 547 | 358 | 854 | 33 | 901 |
| Non-cash items | 482 | 1,556 | 862 | -1,124 | 977 |
| Depreciation, depletion and amortization | 1,100 | 1,076 | 1,105 | 1,269 | 1,227 |
| Deferred income tax | 48 | 46 | 15 | -53 | 34 |
| Working capital | -438 | 179 | 74 | -481 | 783 |
| Other non-cash items | -225 | 256 | -332 | -1,858 | -1,066 |
| Prior period cash transactions | -5 | 25 | -22 | -31 | -33 |
| Cash from financing activities | 596 | 0 | 1,675 | 354 | -46 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | -171 | 58 | 127 | 5,320 | 36 |
| Borrowings from affilitates | 167 | -237 | 204 | 272 | 35 |
| Other borrowings | 597 | 292 | 1,811 | -8,311 | -316 |
| Bankers' acceptances and paper | 7 | 143 | 196 | -1,485 | -164 |
| Bonds and debentures | 581 | 467 | 1,225 | -11,209 | -563 |
| Mortgages | 5 | -328 | 226 | -327 | 8 |
| Other | 3 | 10 | 164 | 4,712 | 404 |
| Equity | 3 | -110 | -466 | 3,073 | 199 |
| Total cash available | 1,620 | 1,940 | 3,368 | -769 | 1,797 |

## Applications

| Cash applied to investment activities | -268 | 885 | 297 | 550 | 1,173 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Investments in affiliates | -161 | -156 | 228 | 142 | 1,168 |
| Portfolio investments | -30 | -42 | 113 | -18 | 31 |
| Loans | -75 | 1,085 | -43 | 427 | -25 |
| Mortgage loans | 5 | -1 | 7 | 4 | 0 |
| Non-mortgage loans | -80 | 1,087 | -51 | 423 | -25 |
| Cash applied to fixed assets | 142 | -616 | 820 | -647 | -10 |
| Cash applied to dividends | 544 | 462 | 474 | 456 | 474 |
| Total applications of cash | 417 | 730 | 1,591 | 358 | 1,636 |
| Increase/decrease in cash | 1,203 | 1,209 | 1,777 | -1,127 | 162 |
| Selected Items, Seasonally Adjusted (S.A.) |  |  |  |  |  |
| Operating revenue | 20,417 | 20,425 | 19,743 | 19,056 | 19,784 |
| Operating profit | 1,276 | 1,222 | 1,023 | 1,150 | 1,424 |
| Profit before extraordinary gains | 545 | 335 | 186 | 196 | 486 |
| Net profit | 546 | 336 | 188 | 197 | 488 |


|  | Selected Ratios |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| Debt to equity | 1.731 | 1.878 | 1.986 | 1.590 | 1.588 |
| Profit margin | $6.2 \%$ | $6.0 \%$ | $5.2 \%$ | $6.0 \%$ | $7.2 \%$ |
| Return on equity | $7.8 \%$ | $4.9 \%$ | $2.8 \%$ | $2.5 \%$ |  |
| Return on capital employed | $5.8 \%$ | $4.5 \%$ | $4.0 \%$ | $4.4 \%$ | $5.6 \%$ |


|  | Percentage Change of Selected Items |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| Operating revenue (S.A.) | $0.0 \%$ | $0.0 \%$ | $-3.3 \%$ | $-3.5 \%$ | $3.8 \%$ |
| Operating expenses (S.A.) | $0.0 \%$ | $0.3 \%$ | $-2.5 \%$ | $-4.3 \%$ | $2.5 \%$ |
| Operating profit (S.A.) | $1.1 \%$ | $-4.2 \%$ | $-16.3 \%$ | $12.4 \%$ | $23.8 \%$ |

Table 13 - Information and Cultural Industries

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ | 2 | 3 <br> of dolla | 4 | $\begin{array}{r} 2002 \\ 1 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |
| Assets | 150,429 a | 152,053 a | 157,241 a | 161,306 a | 163,240 a |
| Cash and deposits | 5,024 a | 4,678 a | 5,273 a | 5,483 c | 5,709 b |
| Accounts receivable and accrued revenue | 11,535 a | 12,506 a | 13,717 a | 13,542 a | 14,888 a |
| Inventories | 2,381 a | 2,379 b | 2,283 a | 2,278 a | 2,264 a |
| Investments and accounts with affiliates | 47,298 a | 47,174 a | 48,215 a | 49,273 a | 49,650 a |
| Portfolio investments | 2,055 c | 2,095 b | 2,239 a | 2,083 b | 2,267 a |
| Loans | 208 a | 212 a | 215 a | 207 a | 208 a |
| Mortgage | 87 a | 89 a | 91 a | $92 a$ | $93 a$ |
| Non-mortgage | $121 a$ | $124 a$ | $124 a$ | $114 a$ | $115 a$ |
| Allowance for losses on investments and loans | 0 a | 0 a | 0 a | 0 a | 0 a |
| Bank customers' liabilities under acceptances | 0 a | 0 a | 0 a | 0 a | 0 a |
| Capital assets, net | 51,645 a | 52,827 a | 54,260 a | 56,224 a | 55,581 a |
| Other assets | 30,284 a | 30,182 a | 31,039 a | 32,217 a | 32,674 b |
| Liabilities | 87,885 a | 89,239 a | 93,423 a | 98,186 a | 100,918 a |
| Deposits | 0 a | 0 a | 0 a | 0 a | 0 a |
| Actuarial liabilities of insurers | 0 a | 0 a | 0 a | 0 a | 0 a |
| Accounts payable and accrued liabilities | 13,024 a | 12,826 a | 14,694 a | 15,356 a | 15,590 a |
| Loans and accounts with affiliates | 12,854 a | 12,980 a | 13,054 a | 16,191 a | 18,109 c |
| Borrowings | 52,453 a | 52,797 a | 54,964 a | 55,519 a | 56,962 a |
| Loans and overdrafts | 7,626 a | 7,941 a | 9,509 a | 10,142 a | 10,752 a |
| From banks | 6,204 a | 6,531 a | 7,676 a | 8,208 a | 8,828 a |
| From others | 1,422 b | 1,410 a | 1,833 a | 1,934 c | $1,924 d$ |
| Bankers' acceptances and paper | 9,783 a | 5,240 a | 4,390 a | $4,221 \mathrm{~b}$ | 3,758 b |
| Bonds and debentures | 34,768 a | 39,344 a | 40,812 a | 40,876 a | 42,171 a |
| Mortgages | $276 b$ | $272 b$ | $252 b$ | 280 e | 281 c |
| Deferred income tax | 2,014 a | 2,609 a | 2,758 a | 2,461 a | 1,951 a |
| Bank customers' liabilities under acceptances | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other liabilities | 7,540 a | 8,027 a | 7,953 a | 8,658 d | 8,308 b |
| Equity | 62,544 a | 62,814 a | 63,818 a | 63,120 a | 62,321 a |
| Share capital | 60,877 a | 60,873 a | 63,977 a | 65,931 a | 66,870 a |
| Unitholders' equity | 0 a | 0 a | 0 a | 0 a | 0 a |
| Liability to policyholders | 0 a | 0 a | 0 a | 0 a | 0 a |
| Contributed surplus and other | 5,265 a | 5,464 a | 5,360 a | 5,450 a | 5,669 a |
| Retained earnings | -3,596 b | -3,522 c | -5,518 b | -8,260 c | -10,216 b |
| Income Statement |  |  |  |  |  |
| Operating Revenue | 16,013 a | 16,239 a | 16,742 a | 17,127 a | 16,813 a |
| Sales of goods and services | 15,533 a | 15,623 a | 16,110 a | 16,494 a | 16,240 a |
| Premiums | 0 a | 0 a | 0 a | 0 a | 0 a |
| Annuity considerations | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest revenue (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Dividends revenue (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Gains on sale of securities and other assets | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other operating revenue | 480 b | 617 d | 633 d | 633 f | 574 f |
| Operating Expenses | 14,377 a | 14,498 a | 15,040 a | 15,720 a | 15,530 a |
| Depreciation, depletion and amortization | 2,174 a | 2,226 a | 2,325 a | 2,554 a | 2,516 a |
| Insurance claims incurred | 0 a | 0 a | 0 a | 0 a | 0 a |
| Annuity claims incurred | 0 a | 0 a | 0 a | 0 a | 0 a |
| Normal increase in actuarial liabilities | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest expense (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other operating expenses | 12,203 a | 12,272 a | 12,715 a | 13,166 a | 13,014 a |
| Operating Profit/Loss | 1,636 a | 1,742 a | 1,703 a | 1,407 b | 1,283 a |
| Interest and dividend revenue | 697 a | 283 a | 269 a | 267 a | 198 a |
| Interest expense on borrowing | 1,170 a | 1,188 a | 1,191 a | 1,266 a | 1,192 a |
| Gains/losses | 297 a | 191 a | -1,086 a | -160 a | 24 a |
| Profit before Income Tax | 1,460 a | 1,028 a | -305 c | 247 f | 314 f |
| Income tax | 74 e | 272 a | 12 a | -24 e | 230 a |
| Equity in affiliates' earnings | -66 b | 83 b | 104 b | 122 c | 180 a |
| Profit before Extraordinary Gains | 1,319 a | 840 a | -213 b | 394 f | 264 f |
| Extraordinary gains | 0 a | 0 a | 0 a | 0 a | 0 a |
| Net Profit | 1,319 a | 839 a | -214 b | 393 f | 264 f |

Table 13 - Information and Cultural Industries

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ | 2 |  | 4 | $\begin{array}{r} 2002 \\ \hline 1 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Statement of Changes in Financial Position |  |  |  |  |  |
| Sources |  |  |  |  |  |
| Cash from operating activities | -1,393 | 2,988 | 547 | 2,012 | 617 |
| Net profit | 1,319 | 640 | -669 | 209 | 281 |
| Non-cash items | -2,686 | 2,372 | 1,232 | 2,030 | 925 |
| Depreciation, depletion and amortization | 2,173 | 2,223 | 2,318 | 2,529 | 2,471 |
| Deferred income tax | -246 | -84 | 208 | -272 | -439 |
| Working capital | -2,554 | -899 | 605 | 878 | -439 |
| Other non-cash items | -2,057 | 1,134 | -1,898 | -1,102 | -665 |
| Prior period cash transactions | -25 | -22 | -14 | -227 | -587 |
| Cash from financing activities | 6,743 | 1,442 | 3,933 | 2,653 | 1,795 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | 600 | 607 | 328 | 554 | 458 |
| Borrowings from affilitates | -2,244 | 399 | 110 | 106 | 155 |
| Other borrowings | 6,348 | 0 | 1,932 | 28 | 909 |
| Bankers' acceptances and paper | 969 | -4,555 | -584 | -155 | -503 |
| Bonds and debentures | 5,250 | 4,549 | 2,087 | 110 | 1,421 |
| Mortgages | 60 | 0 | -1 | 21 | 8 |
| Other | 68 | 6 | 431 | 52 | -15 |
| Equity | 2,041 | 436 | 1,563 | 1,966 | 273 |
| Total cash available | 5,349 | 4,430 | 4,480 | 4,665 | 2,412 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 1,648 | 1,507 | 1,184 | 369 | 260 |
| Investments in affiliates | 1,748 | 1,306 | 1,039 | 272 | 70 |
| Portfolio investments | -101 | 196 | 143 | 106 | 189 |
| Loans | 2 | 4 | 3 | -8 | 1 |
| Mortgage loans | -4 | 1 | 2 | 1 | 0 |
| Non-mortgage loans | 7 | 3 | 0 | -9 | 1 |
| Cash applied to fixed assets | -138 | 1,311 | -711 | 1,745 | -608 |
| Cash applied to dividends | 851 | 726 | 711 | 844 | 694 |
| Total applications of cash | 2,360 | 3,545 | 1,183 | 2,958 | 346 |
| Increase/decrease in cash | 2,989 | 885 | 3,297 | 1,707 | 2,067 |
| Selected Items, Seasonally Adjusted (S.A.) |  |  |  |  |  |
| Operating revenue | 16,021 | 16,290 | 16,910 | 16,901 | 16,820 |
| Operating profit | 1,716 | 1,722 | 1,757 | 1,293 | 1,369 |
| Profit before extraordinary gains | 1,268 | 817 | 85 | 168 | 207 |
| Net profit | 1,269 | 818 | 86 | 168 | 207 |
| Selected Ratios |  |  |  |  |  |
| Debt to equity |  |  |  |  |  |
| Profit margin | 1.044 | 1.047 | 1.066 | 1.136 | 1.205 |
| Return on equity | 10.7\% | 10.6\% | 10.4\% | 7.6\% | 8.1\% |
| Return on capital employed | 8.1\% | 5.2\% | 0.5\% | 1.1\% | 1.3\% |
|  | 6.8\% | 5.1\% | 3.1\% | 3.1\% | 3.1\% |
| Percentage Change of Selected Items |  |  |  |  |  |
| Operating revenue (S.A.) | -0.4\% | 1.7\% | 3.8\% | -0.1\% | -0.5\% |
| Operating expenses (S.A.) | 0.7\% | 1.8\% | 4.0\% | 3.0\% | -1.0\% |
| Operating profit (S.A.) | -8.2\% | 0.4\% | 2.0\% | -26.4\% | 5.9\% |

Table 14 - Non-Depository Credit Intermediation

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ |  | 3 <br> ns of dolla | 4 | $\begin{array}{r} 2002 \\ \hline 1 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |
| Assets | 89,249 a | 90,884 a | 91,564 a | 90,775 a | 93,672 a |
| Cash and deposits | 2,112 d | 2,476 c | 2,834 с | 3,831 c | 3,043 b |
| Accounts receivable and accrued revenue | 1,883 a | 2,291 a | 2,665 a | 2,098 b | 2,630 a |
| Inventories | 0 a | 0 a | 2 a | 2 a | 2 a |
| Investments and accounts with affiliates | 25,681 b | 25,927 a | 24,653 b | 23,578 c | 25,173 b |
| Portfolio investments | 673 a | 735 d | 730 d | 812 d | 851 d |
| Loans | 47,196 a | 48,234 a | 49,135 a | 48,681 a | 49,472 a |
| Mortgage | 3,554 e | 3,454 d | 3,908 d | 3,860 f | 3,612 d |
| Non-mortgage | 43,642 a | 44,780 a | 45,228 a | 44,821 a | 45,859 a |
| Allowance for losses on investments and loans | -952 c | -1,002 c | -1,058 c | -1,136 d | -1,081 b |
| Bank customers' liabilities under acceptances | 0 a | 0 a | 0 a | 0 a | 0 a |
| Capital assets, net | 9,792 a | 9,602 a | 9,853 a | 10,107 a | 10,812 a |
| Other assets | 2,866 a | 2,622 a | 2,754 a | 2,805 a | 2,775 a |
| Liabilities | 79,314 a | 80,507 a | 80,461 a | 80,342 a | 82,336 a |
| Deposits | 1,140 a | 1,049 a | 1,452 a | 1,457 a | 1,558 a |
| Actuarial liabilities of insurers | 0 a | 0 a | 0 a | 0 a | 0 a |
| Accounts payable and accrued liabilities | 1,968 a | 1,707 a | 1,967 a | 1,862 a | 2,048 a |
| Loans and accounts with affiliates | 15,353 a | 17,206 a | 16,892 a | 17,427 a | 17,872 b |
| Borrowings | 58,022 a | 57,530 a | 57,315 a | 56,237 a | 57,517 a |
| Loans and overdrafts | 4,607e | $4,318 d$ | 4,384 e | 3,999 $f$ | $4,887 d$ |
| From banks | 749 c | 623 c | 1,209 $f$ | 707 d | 748 c |
| From others | 3,857 $f$ | 3,695 e | 3,175 f | 3,292 f | $4,139 d$ |
| Bankers' acceptances and paper | 19,584 a | 19,481 a | 17,449 a | 16,199 a | 17,327 a |
| Bonds and debentures | 33,114 a | 32,945 a | 34,690 a | 35,266 b | 34,315 a |
| Mortgages | $717 c$ | 785 d | $792 d$ | 774 e | 989 d |
| Deferred income tax | 969 a | 1,009 a | 1,039 a | 1,087 a | 1,188 a |
| Bank customers' liabilities under acceptances | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other liabilities | 1,862 a | 2,007 a | 1,796 a | 2,271 b | 2,153 a |
| Equity | 9,935 c | 10,376 b | 11,103 b | 10,433 c | 11,336 b |
| Share capital | 4,304 c | 4,299 b | 4,534 b | 4,534 c | $4,785 \mathrm{~d}$ |
| Unitholders' equity | 0 a | 0 a | 0 a | 0 a | 0 a |
| Liability to policyholders | 0 a | 0 a | 0 a | 0 a | 0 a |
| Contributed surplus and other | 2,352 d | 2,411 c | 2,565 d | 2,334 e | 2,778 с |
| Retained earnings | 3,280 d | 3,666 c | 4,004 c | 3,564 d | 3,773 b |
| Income Statement |  |  |  |  |  |
| Operating Revenue | 3,190 a | 3,169 a | 3,276 a | 3,366 a | 3,296 a |
| Sales of goods and services | 173 a | 189 a | 193 a | 222 a | 235 a |
| Premiums | 0 a | 0 a | 0 a | 0 a | 0 a |
| Annuity considerations | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest revenue (operating) | 2,343 a | 2,341 a | 2,368 a | 2,328 a | 2,295 a |
| Dividends revenue (operating) | 21 a | 20 a | 21 a | 21 a | 20 a |
| Gains on sale of securities and other assets | 11 a | 10 f | 45 a | 19 a | 21 b |
| Other operating revenue | 643 a | 609 a | 650 a | 776 a | 727 b |
| Operating Expenses | 1,956 a | 1,865 a | 1,879 a | 1,943 a | 1,997 a |
| Depreciation, depletion and amortization | 574 a | 524 a | 536 a | 559 a | 586 a |
| Insurance claims incurred | 0 a | 0 a | 0 a | 0 a | 0 a |
| Annuity claims incurred | 0 a | 0 a | 0 a | 0 a | 0 a |
| Normal increase in actuarial liabilities | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest expense (operating) | 353 a | 303 a | 262 a | 242 a | 229 a |
| Other operating expenses | 1,029 a | 1,037 a | 1,081 a | 1,142 a | 1,182 a |
| Operating Profit/Loss | 1,234 a | 1,305 a | 1,396 a | 1,423 a | 1,300 a |
| Interest and dividend revenue | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest expense on borrowing | 862 a | 875 a | 871 a | 854 b | 845 a |
| Gains/losses | -24 a | 3 a | -21 a | -31 f | -1 d |
| Profit before Income Tax | 347 a | 433 a | 503 a | 537 a | 453 b |
| Income tax | 69 b | 142 a | 152 a | 143 b | 79 b |
| Equity in affiliates' earnings | 4 a | 4 a | 0 f | 7 f | 9 f |
| Profit before Extraordinary Gains | 282 a | 295 a | 351 a | 401 a | 382 a |
| Extraordinary gains | -4 a | -4 a | 0 a | -10 a | -10 a |
| Net Profit | 277 a | 290 a | 350 a | 390 a | 372 a |

Table 14 - Non-Depository Credit Intermediation

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ | 2 | $\begin{gathered} 3 \\ \text { ns of doll } \end{gathered}$ | 4 | 2002 1 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Statement of Changes in Financial Position |  |  |  |  |  |
| Sources |  |  |  |  |  |
| Cash from operating activities | 884 | 774 | 1,182 | 1,984 | 830 |
| Net profit | 278 | 290 | 360 | 390 | 330 |
| Non-cash items | 619 | 501 | 818 | 1,602 | 512 |
| Depreciation, depletion and amortization | 574 | 524 | 536 | 559 | 579 |
| Deferred income tax | -10 | 35 | 12 | 22 | 81 |
| Working capital | 183 | -594 | 436 | 389 | -36 |
| Other non-cash items | -125 | 537 | -164 | 632 | -111 |
| Prior period cash transactions | -12 | -16 | 3 | -7 | -11 |
| Cash from financing activities | -869 | 1,043 | 34 | -357 | 848 |
| Increase in deposits | 147 | -90 | 403 | 5 | 101 |
| Borrowings from banks | -302 | 37 | 577 | -652 | 15 |
| Borrowings from affilitates | 2,036 | 93 | 262 | 276 | 528 |
| Other borrowings | -2,784 | 785 | -1,460 | 97 | 108 |
| Bankers' acceptances and paper | -4,604 | -671 | -2,190 | -1,129 | 314 |
| Bonds and debentures | 1,574 | 1,335 | 1,237 | 858 | -161 |
| Mortgages | 10 | -9 | 6 | -4 | -29 |
| Other | 236 | 132 | -513 | 374 | -12 |
| Equity | 35 | 219 | 252 | -81 | 96 |
| Total cash available | 14 | 1,817 | 1,216 | 1,627 | 1,678 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -700 | 1,700 | -53 | -1,059 | 1,274 |
| Investments in affiliates | -722 | 506 | -23 | -537 | -291 |
| Portfolio investments | 67 | 67 | -13 | 90 | -52 |
| Loans | -43 | 1,126 | -16 | -611 | 1,619 |
| Mortgage loans | 139 | 64 | -32 | -132 | 61 |
| Non-mortgage loans | -182 | 1,063 | 17 | -478 | 1,558 |
| Cash applied to fixed assets | 17 | 64 | -10 | 25 | 1 |
| Cash applied to dividends | 39 | 30 | 50 | 185 | 37 |
| Total applications of cash | -644 | 1,794 | -14 | -850 | 1,312 |
| Increase/decrease in cash | 659 | 23 | 1,231 | 2,477 | 366 |
| Selected Items, Seasonally Adjusted (S.A.) |  |  |  |  |  |
| Operating revenue | 3,190 | 3,169 | 3,276 | 3,366 | 3,296 |
| Operating profit | 1,234 | 1,305 | 1,396 | 1,423 | 1,300 |
| Profit before extraordinary gains | 282 | 295 | 351 | 401 | 382 |
| Net profit | 288 | 301 | 351 | 412 | 393 |
| Selected Ratios |  |  |  |  |  |
| Debt to equity | 7.385 | 7.202 | 6.683 | 7.061 | 6.650 |
| Profit margin | 38.7\% | 41.2\% | 42.6\% | 42.3\% | 39.4\% |
| Return on equity | 11.4\% | 11.4\% | 12.6\% | 15.4\% | 13.5\% |
| Return on capital employed | 5.7\% | 4.8\% | 5.4\% | 5.3\% | 5.2\% |
| Percentage Change of Selected Items |  |  |  |  |  |
| Operating revenue (S.A.) | -1.2\% | -0.6\% | 3.4\% | 2.8\% | -2.1\% |
| Operating expenses (S.A.) | -13.1\% | -4.7\% | 0.8\% | 3.4\% | 2.8\% |
| Operating profit (S.A.) | 26.1\% | 5.7\% | 7.0\% | 1.9\% | -8.7\% |

Table 15 - Insurance Carriers

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ |  | 3 <br> of dolla | 4 | $\begin{array}{r} 2002 \\ 1 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |
| Assets | 255,405 a | 258,578 ${ }^{\text {a }}$ | 263,710 a | 268,467 a | 268,859 a |
| Cash and deposits | 3,561 a | 3,847 b | 4,205 b | 4,127 c | 3,377 b |
| Accounts receivable and accrued revenue | 15,531 a | 15,924 a | 15,966 a | 15,000 a | 15,669 a |
| Inventories | 0 a | 0 a | 0 a | 0 a | 0 a |
| Investments and accounts with affiliates | 20,123 a | 20,260 a | 20,732 a | 23,271 a | 22,913 a |
| Portfolio investments | 149,879 a | 151,329 a | 154,331 a | 157,109 a | 157,904 a |
| Loans | 45,247 a | 45,588 a | 45,835 a | 45,627 a | 44,973 a |
| Mortgage | 40,320 a | 40,245 a | 39,543 a | 39,331 a | 38,535 a |
| Non-mortgage | 4,927 $a$ | 5,343 a | 6,291 a | 6,296 a | 6,438 a |
| Allowance for losses on investments and loans | -136 a | -130 a | -125 a | -108 a | -120 a |
| Bank customers' liabilities under acceptances | 0 a | 0 a | 0 a | 0 a | 0 a |
| Capital assets, net | 7,442 a | 7,510 a | 7,666 a | 7,665 a | 7,635 a |
| Other assets | 13,759 a | 14,250 a | 15,102 a | 15,777 a | 16,509 a |
| Liabilities | 199,209 a | 201,598 a | 205,470 a | 209,784 a | 210,101 a |
| Deposits | 5,144 a | 5,066 a | 5,086 a | 5,199 a | 5,062 a |
| Actuarial liabilities of insurers | 125,841 a | 126,690 a | 127,046 a | 128,359 a | 129,273 a |
| Accounts payable and accrued liabilities | 37,058 a | 37,517 a | 38,662 a | 39,974 a | 40,290 a |
| Loans and accounts with affiliates | 3,146 a | 3,572 a | 5,280 a | 5,263 a | 5,301 a |
| Borrowings | 4,541 a | 4,610 a | 4,430 a | 6,091 a | 5,816 a |
| Loans and overdrafts | 2,865 a | 2,884 a | 2,683 a | 3,322 a | 2,769 a |
| From banks | 2,431 $a$ | 2,473 a | 2,281 a | 2,811 a | 2,320 a |
| From others | 434 a | 411 a | $402 a$ | 510 a | 449 a |
| Bankers' acceptances and paper | 0 a | 0 a | 0 a | 0 a | 0 a |
| Bonds and debentures | 1,509 a | 1,563 a | 1,577 a | 2,554 $a$ | 2,853 a |
| Mortgages | 167 a | 163 a | 169 a | 215 a | 193 a |
| Deferred income tax | -893 b | -763 b | -555 c | -314 f | -134 f |
| Bank customers' liabilities under acceptances | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other liabilities | 24,374 a | 24,907 a | 25,522 a | 25,213 a | 24,493 a |
| Equity | 56,196 a | 56,980 a | 58,240 a | 58,683 a | 58,758 a |
| Share capital | 9,517 a | 9,612 a | 9,667 a | 10,132 a | 9,961 a |
| Unitholders' equity | 0 a | 0 a | 0 a | 0 a | 0 a |
| Liability to policyholders | 0 a | 0 a | 0 a | 0 a | 0 a |
| Contributed surplus and other | 1,658 a | $1,683 \mathrm{a}$ | 1,795 b | 1,815 b | $1,696 \mathrm{a}$ |
| Retained earnings | 45,020 a | 45,685 a | 46,778 a | 46,737 a | 47,101 a |
| Income Statement |  |  |  |  |  |
| Operating Revenue | 16,544 a | 16,273 a | 16,451 a | 17,207 a | 17,787 a |
| Sales of goods and services | 0 a | 0 a | 0 a | 0 a | 0 a |
| Premiums | 11,008 a | 11,013 a | 11,321 a | 11,386 a | 11,478 a |
| Annuity considerations | 1,446 a | 1,081 a | 1,062 a | $1,055 \mathrm{a}$ | 2,140 a |
| Interest revenue (operating) | 3,143 a | 3,153 a | 3,125 a | 3,161 a | 2,983 a |
| Dividends revenue (operating) | 145 a | 158 a | 143 a | 155 a | 124 a |
| Gains on sale of securities and other assets | 32 e | 149 d | 34 e | 352 b | 120 b |
| Other operating revenue | 771 a | 719 a | 767 a | 1,098 a | 940 a |
| Operating Expenses | 15,605 a | 14,956 a | 15,311 a | 16,225 a | 16,624 a |
| Depreciation, depletion and amortization | -193 a | -209 a | -167 a | -245 a | -191 a |
| Insurance claims incurred | 7,888 a | 7,495 a | 7,845 a | 8,104 a | 7,864 a |
| Annuity claims incurred | 2,589 a | 2,290 a | 2,085 a | 2,439 a | 2,589 a |
| Normal increase in actuarial liabilities | 838 a | 891 b | 862 c | 1,102 a | 1,727 a |
| Interest expense (operating) | 60 a | 61 a | 63 a | 64 a | 56 a |
| Other operating expenses | 4,424 a | 4,429 a | 4,625 a | 4,764 a | 4,582 a |
| Operating Profit/Loss | 939 b | 1,317 b | 1,141 c | 981 c | 1,162 a |
| Interest and dividend revenue | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest expense on borrowing | 78 a | 77 a | 86 a | 97 a | 80 a |
| Gains/losses | -107 a | 10 d | -69 a | 38 b | -22 a |
| Profit before Income Tax | 752 c | 1,250 b | 985 c | 922 c | 1,059 a |
| Income tax | 276 b | 497 a | 312 c | 409 b | 351 a |
| Equity in affiliates' earnings | 148 a | 110 a | 99 c | 278 a | 171 a |
| Profit before Extraordinary Gains | 624 c | 863 b | 772 c | 791 b | 879 a |
| Extraordinary gains | 0 a | 0 a | 0 a | 0 a | 0 a |
| Net Profit | 624 c | 863 b | 772 c | 791 b | 879 a |

Table 15 - Insurance Carriers

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ | 2 | $\begin{gathered} 3 \\ \text { ns of doll } \end{gathered}$ | 4 | $\begin{array}{r} 2002 \\ \hline 1 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Statement of Changes in Financial Position |  |  |  |  |  |
| Sources |  |  |  |  |  |
| Cash from operating activities | 594 | 1,903 | 1,961 | 3,528 | 1,387 |
| Net profit | 624 | 863 | 765 | 776 | 875 |
| Non-cash items | -17 | 1,003 | 1,153 | 2,678 | 454 |
| Depreciation, depletion and amortization | -193 | -209 | -171 | -247 | -191 |
| Deferred income tax | 117 | 140 | 175 | 167 | 94 |
| Working capital | -492 | 186 | 1,109 | 2,548 | -968 |
| Other non-cash items | 552 | 887 | 42 | 211 | 1,522 |
| Prior period cash transactions | -11 | 37 | 43 | 73 | 57 |
| Cash from financing activities | 1,662 | 930 | 28 | 2,263 | -350 |
| Increase in deposits | -114 | -75 | 21 | 113 | -133 |
| Borrowings from banks | 302 | 41 | -193 | 528 | -491 |
| Borrowings from affilitates | 1,203 | 426 | -26 | 33 | 47 |
| Other borrowings | 79 | 28 | 11 | 1,121 | 216 |
| Bankers' acceptances and paper | 0 | 0 | 0 | 0 | 0 |
| Bonds and debentures | 33 | 54 | 14 | 977 | 299 |
| Mortgages | 38 | -2 | 6 | 36 | -21 |
| Other | 7 | -22 | -8 | 108 | -61 |
| Equity | 192 | 510 | 217 | 468 | 13 |
| Total cash available | 2,256 | 2,832 | 1,989 | 5,791 | 1,036 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 2,149 | 2,185 | 1,329 | 5,202 | 1,296 |
| Investments in affiliates | 1,304 | 77 | -618 | 2,994 | -884 |
| Portfolio investments | 801 | 1,746 | 2,656 | 2,348 | 2,590 |
| Loans | 44 | 362 | -707 | -140 | -408 |
| Mortgage loans | 17 | -53 | -716 | -158 | -527 |
| Non-mortgage loans | 26 | 416 | 9 | 19 | 119 |
| Cash applied to fixed assets | 131 | 68 | 159 | 28 | -40 |
| Cash applied to dividends | 287 | 488 | 205 | 372 | 296 |
| Total applications of cash | 2,566 | 2,741 | 1,693 | 5,602 | 1,551 |
| Increase/decrease in cash | -309 | 91 | 297 | 189 | -514 |
| Selected Items, Seasonally Adjusted (S.A.) |  |  |  |  |  |
| Operating revenue | 16,302 | 16,364 | 16,750 | 17,059 | 17,439 |
| Operating profit | 964 | 1,021 | 1,210 | 1,182 | 1,192 |
| Profit before extraordinary gains | 682 | 783 | 764 | 821 | 932 |
| Net profit | 682 | 783 | 764 | 821 | 932 |
| Selected Ratios |  |  |  |  |  |
| Debt to equity | 0.137 | 0.144 | 0.167 | 0.193 | 0.189 |
| Profit margin | 5.9\% | 6.2\% | 7.2\% | 6.9\% | 6.8\% |
| Return on equity | 4.9\% | 5.5\% | 5.2\% | 5.6\% | 6.3\% |
| Return on capital employed | 4.6\% | 5.1\% | 4.8\% | 5.0\% | 5.7\% |
| Percentage Change of Selected Items |  |  |  |  |  |
| Operating revenue (S.A.) | -1.7\% | 0.4\% | 2.4\% | 1.8\% | 2.2\% |
| Operating expenses (S.A.) | 2.7\% | 0.0\% | 1.3\% | 2.2\% | 2.3\% |
| Operating profit (S.A.) | -41.4\% | 5.8\% | 18.6\% | -2.3\% | 0.8\% |

Table 16 - Other Funds and Financial Vehicules

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ |  | 3 <br> of dolla | 4 | $\begin{array}{r} 2002 \\ 1 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |
| Assets | 620,612 a | 631,760 a | 624,576 a | 644,864 a | 665,770 a |
| Cash and deposits | 17,100 b | 16,640 b | 15,722 b | 16,038 b | 16,250 b |
| Accounts receivable and accrued revenue | 7,829 b | 7,949 b | 8,697 b | 6,219 c | 7,556 b |
| Inventories | 0 a | 0 a | 0 a | 0 a | 0 a |
| Investments and accounts with affiliates | 0 a | 0 a | 0 a | 0 a | 22 a |
| Portfolio investments | 474,620 a | 482,770 a | 477,858 a | 496,342 a | 513,151 a |
| Loans | 118,872 a | 121,989 a | 119,597 a | 123,365 a | 125,968 a |
| Mortgage | 62,622 a | 63,320 a | 61,823 a | 60,974 a | 63,481 a |
| Non-mortgage | 56,250 a | 58,670 a | 57,774 a | 62,392 a | 62,488 a |
| Allowance for losses on investments and loans | -4 f | 0 a | -1 a | -1 a | -5 a |
| Bank customers' liabilities under acceptances | 0 a | 0 a | 0 a | 0 a | 0 a |
| Capital assets, net | 1,662 a | 1,711 a | 1,789 a | 2,001 a | 2,101 a |
| Other assets | 533 b | 702 b | 915 c | 901 c | 729 a |
| Liabilities | 130,517 a | 135,741 a | 133,245 a | 135,196 a | 140,476 a |
| Deposits | 0 a | 0 a | 0 a | 0 a | 0 a |
| Actuarial liabilities of insurers | 0 a | 0 a | 0 a | 0 a | 0 a |
| Accounts payable and accrued liabilities | 6,362 b | 6,151 b | 6,109 b | 4,519 b | 6,492 a |
| Loans and accounts with affiliates | 7 a | 8 a | 8 a | 32 a | 23 a |
| Borrowings | 122,021 a | 127,452 a | 124,471 a | 128,065 a | 131,458 a |
| Loans and overdrafts | 2,000 b | 1,939 a | 2,017 b | 1,779 a | 1,897 a |
| From banks | 461 d | 411 d | $461 d$ | 336 d | 356 d |
| From others | 1,539 a | 1,529 a | 1,557 a | 1,443 a | 1,542 a |
| Bankers' acceptances and paper | 62,855 a | 62,665 a | 61,651 a | 63,198 a | 64,224 a |
| Bonds and debentures | 57,166 a | 62,848 a | 60,802 a | 63,088 a | 65,337 a |
| Mortgages | 0 a | 0 ) | 0 a | 0 a | 0 a |
| Deferred income tax | 0 a | 0 a | 0 a | 0 a | 0 a |
| Bank customers' liabilities under acceptances | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other liabilities | 2,127 c | 2,129 b | 2,657 c | 2,580 c | 2,503 c |
| Equity | 490,095 a | 496,019 a | 491,330 a | 509,668 a | 525,294 a |
| Share capital | 118 a | 116 a | 138 a | 209 a | 186 a |
| Unitholders' equity | 406,174 a | 409,551 a | 407,947 a | 420,870 a | 432,561 a |
| Liability to policyholders | 83,810 a | 86,351 a | 83,241 a | 88,543 a | 92,473 a |
| Contributed surplus and other | 0 a | 0 a | 0 a | -12 a | 13 a |
| Retained earnings | -5 a | 0 a | 4 a | 60 a | 61 a |
| Income Statement |  |  |  |  |  |
| Operating Revenue |  | 7,517 b | 2,681 d | 5,225 c | 6,015 c |
| Sales of goods and services | 0 a | 0 a | 0 a | 0 a | 0 a |
| Premiums | 0 a | 0 a | 0 a | 0 a | 0 a |
| Annuity considerations | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest revenue (operating) | 4,335 a | 4,247 a | 4,108 a | 3,971 a | 3,734 a |
| Dividends revenue (operating) | 1,835 a | 1,599 a | 1,498 a | 1,458 b | 1,341 a |
| Gains on sale of securities and other assets | -114 f | 1,472 e | -3,093 d | -429 f | 748 f |
| Other operating revenue | 165 a | 198 a | 170 b | 226 d | 192 b |
| Operating Expenses | 3,526 a | 3,489 a | 3,330 a | 3,311 a | 3,443 a |
| Depreciation, depletion and amortization | 0 a | 0 a | 0 a | 0 a | 0 a |
| Insurance claims incurred | 0 a | 0 a | 0 a | 0 a | 0 a |
| Annuity claims incurred | 0 a | 0 a | 0 a | 0 a | 0 a |
| Normal increase in actuarial liabilities | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest expense (operating) | 823 a | 757 a | 702 a | 601 a | 677 a |
| Other operating expenses | 2,703 a | 2,732 a | 2,628 a | 2,710 a | 2,766 a |
| Operating Profit/Loss | 2,693 d | 4,028 b | -648 f | 1,914 e | 2,572 e |
| Interest and dividend revenue | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest expense on borrowing | 827 a | 851 a | 839 a | 869 a | 902 a |
| Gains/losses | -3,465 a | 151 d | -2,974 a | 2,712 a | 731 b |
| Profit before Income Tax | -1,599 e | 3,328 c | -4,461 c | 3,757 d | 2,401 e |
| Income tax | 27 a | 47 a | 35 a | 17 c | 7 e |
| Equity in affiliates' earnings | 0 a | 0 a | 0 a | 0 a | 0 a |
| Profit before Extraordinary Gains | -1,627 e | 3,282 c | -4,496 c | 3,740 d | 2,393 e |
| Extraordinary gains | 0 a | 0 a | 0 a | 0 a | 0 a |
| Net Profit | -1,627 e | 3,281 c | -4,496 c | 3,739 d | 2,393 e |

Table 16-Other Funds and Financial Vehicules

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ | 2 | $\begin{gathered} 3 \\ \text { ions of doll } \end{gathered}$ | 4 | 2002 1 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Statement of Changes in Financial Position |  |  |  |  |  |
| Sources |  |  |  |  |  |
| Cash from operating activities | 2,163 | 1,307 | 968 | 2,248 | 1,785 |
| Net profit | -1,629 | 3,177 | -4,496 | 3,704 | 2,296 |
| Non-cash items | 3,780 | -1,762 | 5,491 | -1,480 | -501 |
| Depreciation, depletion and amortization | 0 | 0 | 0 | 0 | 0 |
| Deferred income tax | 0 | 0 | 0 | 0 | 0 |
| Working capital | -316 | 69 | -757 | 954 | 531 |
| Other non-cash items | 4,097 | -1,831 | 6,248 | -2,435 | -1,033 |
| Prior period cash transactions | 13 | -106 | -25 | 25 | -8 |
| Cash from financing activities | 1,065 | 5,585 | -7,759 | 21,452 | 8,967 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | -95 | -50 | 50 | -138 | 15 |
| Borrowings from affilitates | 6 | 1 | 0 | 25 | -8 |
| Other borrowings | -235 | 2,068 | -119 | 2,325 | -95 |
| Bankers' acceptances and paper | 0 | 0 | 0 | 0 | 0 |
| Bonds and debentures | -61 | 2,078 | -147 | 2,450 | -191 |
| Mortgages | 0 | 0 | 0 | 0 | 0 |
| Other | -173 | -9 | 28 | -124 | 96 |
| Equity | 1,391 | 3,567 | -7,688 | 19,241 | 9,057 |
| Total cash available | 3,228 | 6,893 | -6,790 | 23,700 | 10,752 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 16,037 | 10,986 | -2,227 | 15,434 | $10,799$ |
| Investments in affiliates | $0$ | $0$ | 0 | 0 | 0 |
| Portfolio investments | 13,041 | 7,899 | 185 | 11,736 | 8,129 |
| Loans | 2,996 | 3,086 | -2,412 | 3,698 | 2,670 |
| Mortgage loans | 85 | 667 | -1,517 | -919 | 2,574 |
| Non-mortgage loans | 2,911 | 2,420 | -895 | 4,618 | 96 |
| Cash applied to fixed assets | 40 | 49 | 76 | 211 | 100 |
| Cash applied to dividends | 2,279 | 2,762 | 2,104 | 3,610 | 1,693 |
| Total applications of cash | 18,355 | 13,796 | -47 | 19,255 | 12,592 |
| Increase/decrease in cash | -15,126 | -6,903 | -6,743 | 4,445 | -1,839 |
| Selected Items, Seasonally Adjusted (S.A.) |  |  |  |  |  |
| Operating revenue | 6,219 | 7,517 | 2,681 | 5,225 | 6,015 |
| Operating profit | 2,693 | 4,028 | $-648$ | 1,914 | 2,572 |
| Profit before extraordinary gains | -1,627 | 3,282 | -4,496 | 3,740 | 2,393 |
| Net profit | -1,627 | 3,282 | -4,496 | 3,742 | 2,393 |
| Selected Ratios |  |  |  |  |  |
| Debt to equity | .. | .. | .. | .. | .. |
| Profit margin | .. | .. | .. | .. | .. |
| Return on equity | .. | .. | .. | .. | . |
| Return on capital employed | . | .. | . | .. | .. |
| Percentage Change of Selected Items |  |  |  |  |  |
| Operating revenue (S.A.) | -28.6\% | 20.9\% | -64.3\% | 94.9\% | 15.1\% |
| Operating expenses (S.A.) | -7.8\% | -1.1\% | -4.6\% | -0.6\% | 4.0\% |
| Operating profit (S.A.) | -44.8\% | 49.6\% | -116.1\% | 395.1\% | 34.4\% |

Table 17 - Other Financial Intermediaries


Table 17 - Other Financial Intermediaries

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ | 2 | $\begin{gathered} 3 \\ \text { is of doll } \end{gathered}$ | 4 | $\begin{array}{r} 2002 \\ \hline 1 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Statement of Changes in Financial Position |  |  |  |  |  |
| Sources |  |  |  |  |  |
| Cash from operating activities | 1,343 | 2,182 | 1,429 | -221 | 1,100 |
| Net profit | 1,932 | 1,621 | 1,478 | 1,026 | 1,554 |
| Non-cash items | -487 | 827 | 185 | -1,250 | -437 |
| Depreciation, depletion and amortization | 612 | 481 | 506 | 485 | 386 |
| Deferred income tax | -87 | 43 | -9 | -20 | 19 |
| Working capital | 325 | -577 | -753 | -277 | 829 |
| Other non-cash items | -1,336 | 881 | 443 | -1,435 | -1,672 |
| Prior period cash transactions | -99 | -266 | -232 | 3 | -15 |
| Cash from financing activities | 2,690 | 5,915 | -363 | 740 | 1,239 |
| Increase in deposits | 11 | 57 | -48 | 100 | 86 |
| Borrowings from banks | 813 | 222 | -409 | 146 | -251 |
| Borrowings from affilitates | -479 | 739 | 169 | 435 | 514 |
| Other borrowings | 138 | 2,695 | -735 | 339 | 678 |
| Bankers' acceptances and paper | 217 | 1,960 | -495 | -202 | 52 |
| Bonds and debentures | -119 | 471 | 38 | 349 | 12 |
| Mortgages | -112 | 273 | -41 | -13 | 1 |
| Other | 154 | -8 | -236 | 207 | 613 |
| Equity | 2,208 | 2,203 | 662 | -279 | 212 |
| Total cash available | 4,033 | 8,096 | 1,065 | 518 | 2,339 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 1,944 | 4,191 | -1,705 | -510 | 1,483 |
| Investments in affiliates | -177 | 3,816 | -582 | -1,597 | 686 |
| Portfolio investments | 1,805 | 701 | -960 | 1,191 | 867 |
| Loans | 317 | -326 | -162 | -102 | -70 |
| Mortgage loans | 140 | 15 | 139 | -28 | -76 |
| Non-mortgage loans | 176 | -341 | -301 | -73 | 7 |
| Cash applied to fixed assets | 609 | 2,139 | 141 | -180 | -16 |
| Cash applied to dividends | 1,141 | 965 | 1,147 | 1,288 | 1,055 |
| Total applications of cash | 3,694 | 7,295 | -418 | 596 | 2,521 |
| Increase/decrease in cash | 339 | 802 | 1,485 | -77 | -181 |
| Selected Items, Seasonally Adjusted (S.A.) |  |  |  |  |  |
| Operating revenue | 9,428 | 9,725 | 9,705 | 8,863 | 9,306 |
| Operating profit | 2,530 | 2,583 | 2,746 | 2,355 | 2,599 |
| Profit before extraordinary gains | 1,998 | 1,629 | 1,759 | 1,391 | 1,873 |
| Net profit | 2,027 | 1,608 | 1,826 | 1,428 | 1,899 |


| Selected Ratios |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Debt to equity | 0.519 | 0.569 | 0.567 | 0.556 | 0.589 |
| Profit margin | 26.8\% | 26.6\% | 28.3\% | 26.6\% | 27.9\% |
| Return on equity | 11.6\% | 9.4\% | 10.4\% | 8.3\% | 11.1\% |
| Return on capital employed | 9.7\% | 8.1\% | 8.7\% | 7.2\% | 8.8\% |
| Percentage Change of Selected Items |  |  |  |  |  |
| Operating revenue (S.A.) | -3.2\% | 3.1\% | -0.2\% | -8.7\% | 5.0\% |
| Operating expenses (S.A.) | 1.6\% | 3.5\% | -2.6\% | -6.5\% | 3.0\% |
| Operating profit (S.A.) | -14.4\% | 2.1\% | 6.3\% | -14.3\% | 10.4\% |

Table 18 - Depository Credit Intermediation

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ | 2 | $\begin{gathered} 3 \\ \text { lions of dolla } \end{gathered}$ | 4 | $\begin{array}{r} \hline 2002 \\ 1 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |
| Assets | 1,270,870 a | 1,259,140 a | 1,286,580 a | 1,308,500 a | 1,306,750 a |
| Cash and deposits | 29,511 a | 28,981 a | 15,268 a | 20,847 a | 16,291 a |
| Accounts receivable and accrued revenue | 6,973 a | 6,019 a | 6,733 a | 5,673 a | 6,123 a |
| Inventories | 0 a | 0 a | 0 a | 0 a | 0 a |
| Investments and accounts with affiliates | 65,149 a | 72,767 a | 67,265 a | 77,161 a | 76,969 a |
| Portfolio investments | 231,379 a | 238,790 a | 234,162 a | 245,876 a | 252,022 a |
| Loans | 774,256 a | 781,745 a | 802,924 a | 805,517 a | 817,019 a |
| Mortgage | 359,884 a | 368,490 a | 377,811 a | 387,223 a | 392,244 a |
| Non-mortgage | 414,372 a | 413,256 a | 425,113 a | 418,294 a | 424,775 a |
| Allowance for losses on investments and loans | -14,984 a | -15,585 a | -15,924 a | -12,910 a | -18,025 a |
| Bank customers' liabilities under acceptances | 52,666 a | 48,857 a | 48,712 a | 45,853 a | 45,178 a |
| Capital assets, net | 10,115 a | 10,084 a | 9,322 a | 9,333 a | 9,288 a |
| Other assets | 115,802 a | 87,480 a | 118,122 a | 111,148 a | 101,887 a |
| Liabilities | 1,188,670 a | 1,169,960 a | 1,197,610 a | 1,218,110 a | 1,216,210 a |
| Deposits | 861,990 a | 861,176 a | 866,624 a | 891,760 a | 896,316 a |
| Actuarial liabilities of insurers | 0 a | 0 a | 0 a | 0 a | 0 a |
| Accounts payable and accrued liabilities | 13,652 a | 12,837 a | 13,933 a | 12,240 a | 11,331 a |
| Loans and accounts with affiliates | 11,692 a | 11,917 a | 10,866 a | 13,097 a | 13,495 a |
| Borrowings | 30,924 a | 30,984 a | 25,891 a | 24,900 a | 25,844 a |
| Loans and overdrafts | 7,234 a | 7,676 a | 2,362 a | 2,006 a | 3,223 a |
| From banks | $295 a$ | 249 a | 138 a | 50 a | 356 a |
| From others | 6,939 a | 7,427 $a$ | 2,224 a | 1,955 a | 2,867 a |
| Bankers' acceptances and paper | 0 a | 0 a | 0 a | 0 a | 0 a |
| Bonds and debentures | 23,489 a | 23,119 a | 23,349 a | 22,751 a | 22,460 a |
| Mortgages | 201 a | 188 a | 180 a | 143 a | 160 a |
| Deferred income tax | 1,363 a | 1,828 a | 930 a | 838 a | 873 a |
| Bank customers' liabilities under acceptances | 52,666 a | 48,857 a | 48,712 a | 45,853 a | 45,178 a |
| Other liabilities | 216,385 a | 202,359 a | 230,654 a | 229,421 a | 223,176 a |
| Equity | 82,194 a | 89,180 a | 88,973 a | 90,390 a | 90,537 a |
| Share capital | 36,464 a | 39,879 a | 39,181 a | 39,953 a | 39,688 a |
| Unitholders' equity | 0 a | 0 a | 0 a | 0 a | 0 a |
| Liability to policyholders | 0 a | 0 a | 0 a | 0 a | 0 a |
| Contributed surplus and other | 1,929 a | 4,251 a | 4,702 a | 4,268 a | 4,312 a |
| Retained earnings | 43,801 a | 45,049 a | 45,090 a | 46,169 a | 46,537 a |
| Income Statement |  |  |  |  |  |
| Operating Revenue | 24,053 a | 23,261 a | 22,667 a | 20,972 a | 19,913 a |
| Sales of goods and services | 4,579 a | 4,551 a | 4,485 a | 4,487 a | 4,238 a |
| Premiums | 27 a | 27 a | 24 a | 0 a | 0 a |
| Annuity considerations | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest revenue (operating) | 17,083 a | 16,369 a | 15,838 a | 15,170 a | 13,650 a |
| Dividends revenue (operating) | 308 a | 279 a | 379 a | 462 a | 394 a |
| Gains on sale of securities and other assets | 7 a | -3 a | 1 a | 4 a | 2 a |
| Other operating revenue | 2,048 a | 2,039 a | 1,940 a | 849 a | 1,629 a |
| Operating Expenses | 20,030 a | 19,073 a | 18,524 a | 18,613 a | 17,230 a |
| Depreciation, depletion and amortization | 935 a | 869 a | 886 a | 883 a | 709 a |
| Insurance claims incurred | 21 a | 21 a | 23 a | 0 a | 0 a |
| Annuity claims incurred | 0 a | 0 a | 0 a | 0 a | 0 a |
| Normal increase in actuarial liabilities | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest expense (operating) | 9,462 a | 8,667 a | 7,860 a | 7,069 a | 5,629 a |
| Other operating expenses | 9,612 a | 9,516 a | 9,755 a | 10,661 a | 10,892 a |
| Operating Profit/Loss | 4,023 a | 4,188 a | 4,143 a | 2,359 a | 2,683 a |
| Interest and dividend revenue | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest expense on borrowing | 1,924 a | 1,954 a | 1,923 a | 1,790 a | 1,375 a |
| Gains/losses | 0 a | 0 a | 0 a | -2 a | 16 a |
| Profit before Income Tax | 2,099 a | 2,233 a | 2,220 a | 566 a | 1,323 a |
| Income tax | 730 a | 745 a | 636 a | 133 a | 60 a |
| Equity in affiliates' earnings | -6 a | 6 a | 1 a | -4 a | 44 a |
| Profit before Extraordinary Gains | 1,361 a | 1,494 a | 1,584 a | 428 a | 1,307 a |
| Extraordinary gains | 0 a | 0 a | 0 a | 0 a | 0 a |
| Net Profit | 1,361 a | 1,494 a | 1,584 a | 428 a | 1,307 a |

Table 18 - Depository Credit Intermediation

|  | $\begin{array}{r} \hline 2001 \\ 1 \end{array}$ | 2 | $\begin{gathered} 3 \\ \text { ns of dolla } \end{gathered}$ | 4 | $\begin{array}{r} 2002 \\ \hline 1 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Statement of Changes in Financial Position |  |  |  |  |  |
| Sources |  |  |  |  |  |
| Cash from operating activities | 12,052 | 18,535 | 3,817 | 1,123 | 15,662 |
| Net profit | 1,357 | 1,485 | 1,584 | 428 | 1,307 |
| Non-cash items | 10,713 | 17,059 | 2,256 | 699 | 14,471 |
| Depreciation, depletion and amortization | 935 | 869 | 886 | 883 | 709 |
| Deferred income tax | 7 | -29 | 69 | 65 | 57 |
| Working capital | -2,062 | 576 | -1,230 | -689 | -1,396 |
| Other non-cash items | 11,834 | 15,644 | 2,532 | 443 | 15,102 |
| Prior period cash transactions | -18 | -8 | -22 | -3 | -115 |
| Cash from financing activities | 23,660 | 5,540 | 17,184 | 27,181 | 8,998 |
| Increase in deposits | 19,896 | -330 | 19,044 | 25,317 | 7,632 |
| Borrowings from banks | 133 | -77 | -110 | -82 | 306 |
| Borrowings from affilitates | 1,977 | 260 | -1,504 | 2,235 | 405 |
| Other borrowings | 516 | 107 | -178 | -901 | 722 |
| Bankers' acceptances and paper | 0 | 0 | 0 | 0 | 0 |
| Bonds and debentures | 938 | -364 | 73 | -596 | -289 |
| Mortgages | -25 | -11 | -7 | -35 | 17 |
| Other | -395 | 483 | -242 | -267 | 995 |
| Equity | 1,136 | 5,583 | -64 | 614 | -67 |
| Total cash available | 35,711 | 24,075 | 21,001 | 28,305 | 24,659 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 33,638 | 23,052 | 16,843 | 25,185 | 19,062 |
| Investments in affiliates | 7,940 | 7,532 | -7,303 | 10,590 | -234 |
| Portfolio investments | 11,181 | 7,507 | -5,791 | 11,192 | 6,267 |
| Loans | 14,516 | 8,013 | 29,939 | 3,403 | 13,030 |
| Mortgage loans | 3,012 | 8,849 | 11,220 | 9,758 | 5,016 |
| Non-mortgage loans | 11,504 | -836 | 18,719 | -6,354 | 8,014 |
| Cash applied to fixed assets | -187 | 209 | 883 | 395 | 317 |
| Cash applied to dividends | 982 | 1,102 | 1,077 | 1,108 | 1,086 |
| Total applications of cash | 34,431 | 24,364 | 18,803 | 26,688 | 20,465 |
| Increase/decrease in cash | 1,280 | -288 | 2,198 | 1,617 | 4,195 |
| Selected Items, Seasonally Adjusted (S.A.) |  |  |  |  |  |
| Operating revenue | 24,053 | 23,261 | 22,667 | 20,972 | 19,913 |
| Operating profit | 4,023 | 4,188 | 4,143 | 2,359 | 2,683 |
| Profit before extraordinary gains | 1,351 | 1,490 | 1,577 | 448 | 1,294 |
| Net profit | 1,351 | 1,490 | 1,578 | 448 | 1,294 |
| Selected Ratios |  |  |  |  |  |
| Debt to equity | 0.518 | 0.481 | 0.413 | 0.420 | 0.435 |
| Profit margin | 16.7\% | 18.0\% | 18.3\% | 11.2\% | 13.5\% |
| Return on equity | 6.6\% | 6.7\% | 7.1\% | 2.0\% | 5.7\% |
| Return on capital employed | 8.7\% | 9.1\% | 9.8\% | 5.0\% | 6.8\% |
| Percentage Change of Selected Items |  |  |  |  |  |
| Operating revenue (S.A.) | 0.8\% |  |  | -7.5\% | -5.1\% |
| Operating expenses (S.A.) | 0.0\% | -4.8\% | -2.9\% | 0.5\% | -7.4\% |
| Operating profit (S.A.) | 4.8\% | 4.1\% | -1.1\% | -43.1\% | 13.7\% |

Table 19 - Real Estate and Rental and Leasing Companies

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ | 2 | 3 <br> of dolla | 4 | $\begin{array}{r} 2002 \\ 1 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |
| Assets | 158,808 a | 162,936 a | 161,788 a | 158,527 a | 163,707 a |
| Cash and deposits | $5,280 \mathrm{~b}$ | 5,658 b | 5,734 b | 5,766 c | 6,859 b |
| Accounts receivable and accrued revenue | 8,538 b | 9,138 b | 8,217 b | 8,294 b | 8,711 b |
| Inventories | 6,845 b | 6,857 b | 6,662 b | 6,673 c | 7,610 d |
| Investments and accounts with affiliates | 23,280 a | 23,024 b | 21,589 b | 21,858 b | 22,025 b |
| Portfolio investments | 3,814 d | $3,471 \mathrm{~d}$ | 3,661 e | 3,385 f | 3,638 d |
| Loans | 14,406 a | 13,800 a | 14,359 a | 13,780 a | 14,540 a |
| Mortgage | 2,114d | 1,945 e | 1,924 e | 1,656 e | 2,095 e |
| Non-mortgage | 12,292 a | 11,855 a | 12,435 a | 12,124 a | 12,445 a |
| Allowance for losses on investments and loans | 0 a | 0 a | 0 a | 0 a | 0 a |
| Bank customers' liabilities under acceptances | 0 a | 0 a | 0 a | 0 a | 0 a |
| Capital assets, net | 89,760 a | 94,561 a | 94,720 a | 91,151 a | 92,267 a |
| Other assets | 6,886 c | 6,427 c | 6,847 d | 7,622 d | 8,056 b |
| Liabilities | 119,796 a | 122,480 a | 121,363 a | 118,265 b | 120,355 b |
| Deposits | 0 a | 0 a | 0 a | 0 a | 0 a |
| Actuarial liabilities of insurers | 0 a | 0 a | 0 a | 0 a | 0 a |
| Accounts payable and accrued liabilities | 9,370 b | $9,349 \mathrm{~b}$ | 9,092 b | 9,093 b | 9,737 b |
| Loans and accounts with affiliates | 19,271 b | 19,571 b | 19,100 b | 18,889 c | 23,391 c |
| Borrowings | 80,080 a | 82,529 a | 82,084 b | 79,461 b | 76,912 b |
| Loans and overdrafts | 21,018 c | 20,829 d | 19,648 d | 17,148 d | 16,149 c |
| From banks | 8,704 d | 8,388 d | 7,402 e | 7,207e | 7,796 d |
| From others | 12,314 d | 12,441 d | 12,246 d | 9,941 d | 8,352 c |
| Bankers' acceptances and paper | 8,125 a | 8,275 a | 8,635 a | 8,382 a | 8,610 a |
| Bonds and debentures | $15,351 \mathrm{~b}$ | $15,294 b$ | 14,946 c | $15,294 b$ | 13,119 c |
| Mortgages | 35,587 b | 38,130 b | 38,855 b | 38,637 b | 39,034 b |
| Deferred income tax | 3,717 b | 4,083 b | 3,721 b | 3,615 b | 3,642 b |
| Bank customers' liabilities under acceptances | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other liabilities | 7,358 f | 6,949 f | 7,365 f | 7,207 f | 6,673 f |
| Equity | 39,012 a | 40,456 a | 40,425 a | 40,262 b | 43,352 b |
| Share capital | 29,283 a | 29,697 a | 28,953 a | 29,271 a | 30,900 a |
| Unitholders' equity | 0 a | 0 a | 0 a | 0 a | 0 a |
| Liability to policyholders | 0 a | 0 a | 0 a | 0 a | 0 a |
| Contributed surplus and other | 5,435 b | 5,244 b | 5,496 b | 5,373 b | 5,989 d |
| Retained earnings | 4,295 d | 5,515 d | 5,975 d | 5,618 d | 6,462 d |
| Income Statement |  |  |  |  |  |
| Operating Revenue | 11,856 a | 12,150 a | 11,932 a | 11,445 a | 11,824 a |
| Sales of goods and services | 4,568 b | 4,534 b | 4,685 b | 4,545 b | 4,393 b |
| Premiums | 0 a | 0 a | 0 a | 0 a | 0 a |
| Annuity considerations | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest revenue (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Dividends revenue (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Gains on sale of securities and other assets | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other operating revenue | 7,288 b | 7,616 b | 7,247 a | 6,899 a | 7,431 a |
| Operating Expenses | 9,318 a | 9,399 a | 9,276 a | 9,209 b | 9,466 a |
| Depreciation, depletion and amortization | 1,312 b | 1,332 b | 1,452 b | 1,407 b | 1,525 a |
| Insurance claims incurred | 0 a | 0 a | 0 a | 0 a | 0 a |
| Annuity claims incurred | 0 a | 0 a | 0 a | 0 a | 0 a |
| Normal increase in actuarial liabilities | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest expense (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other operating expenses | 8,006 a | 8,067 b | 7,824 b | 7,802 b | 7,941 b |
| Operating Profit/Loss | 2,538 a | 2,751 a | 2,655 a | 2,236 a | 2,358 a |
| Interest and dividend revenue | 353 b | 311 b | 327 b | 320 b | 408 d |
| Interest expense on borrowing | 1,475 a | 1,495 a | 1,625 a | 1,569 a | 1,727 b |
| Gains/losses | 310 f | 227 f | 301 b | 149 b | 168 d |
| Profit before Income Tax | 1,726 b | 1,794 b | 1,658 b | 1,136 b | 1,207 c |
| Income tax | 591 b | 611 a | 557 a | 377 b | 431 c |
| Equity in affiliates' earnings | 187 b | 181 b | 160 b | 177 b | 221 f |
| Profit before Extraordinary Gains | 1,321 c | 1,364 b | 1,261 b | 936 b | 997 d |
| Extraordinary gains | 40 a | 40 a | 40 a | 41 a | 40 a |
| Net Profit | 1,361 c | 1,404 b | 1,301 b | 977 b | 1,037 d |

Table 19 - Real Estate and Rental and Leasing Companies

|  |  |  |  |  | 20021 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} 2001 \\ 1 \end{array}$ | 2 | 3 | 4 |  |
|  | millions of dollars |  |  |  |  |
| Statement of Changes in Financial Position |  |  |  |  |  |
| Sources |  |  |  |  |  |
| Cash from operating activities | 2,394 | 1,826 | 2,796 | -39 | 1,921 |
| Net profit | 1,568 | 1,560 | 1,255 | 909 | 1,484 |
| Non-cash items | 861 | 271 | 1,412 | -845 | -648 |
| Depreciation, depletion and amortization | 1,312 | 1,313 | 1,432 | 1,400 | 1,419 |
| Deferred income tax | -4 | 57 | 30 | 26 | 33 |
| Working capital | -278 | 30 | 119 | -113 | -62 |
| Other non-cash items | -166 | -1,129 | -168 | -2,158 | -2,038 |
| Prior period cash transactions | -34 | -4 | 129 | -102 | 1,086 |
| Cash from financing activities | 2,812 | 2,175 | -695 | 3,004 | 4,288 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | 345 | -361 | -5 | -40 | 597 |
| Borrowings from affilitates | -56 | 364 | -164 | 305 | 1,495 |
| Other borrowings | 1,453 | 2,190 | -211 | 1,576 | 1,612 |
| Bankers' acceptances and paper | -176 | 365 | 594 | -16 | -237 |
| Bonds and debentures | 573 | -23 | -514 | 1,157 | 319 |
| Mortgages | 1,253 | 1,247 | -175 | 1,104 | 1,031 |
| Other | -196 | 602 | -114 | -666 | 500 |
| Equity | 1,070 | -17 | -312 | 1,164 | 585 |
| Total cash available | 5,206 | 4,000 | 2,100 | 2,964 | 6,209 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -44 | -1,179 | 1,268 | 723 | 409 |
| Investments in affiliates | -2 | -366 | 90 | 760 | 129 |
| Portfolio investments | 185 | -310 | 392 | -8 | 151 |
| Loans | -227 | -501 | 786 | -26 | 129 |
| Mortgage loans | 32 | -111 | -72 | -44 | -24 |
| Non-mortgage loans | -258 | -389 | 859 | 18 | 153 |
| Cash applied to fixed assets | 3,235 | 3,697 | -993 | 339 | 2,142 |
| Cash applied to dividends | 648 | 536 | 603 | 762 | 597 |
| Total applications of cash | 3,837 | 3,053 | 876 | 1,823 | 3,148 |
| Increase/decrease in cash | 1,369 | 947 | 1,224 | 1,141 | 3,061 |
| Selected Items, Seasonally Adjusted (S.A.) |  |  |  |  |  |
| Operating revenue | 11,949 | 12,025 | 11,861 | 11,548 | 11,888 |
| Operating profit | 2,589 | 2,624 | 2,586 | 2,382 | 2,409 |
| Profit before extraordinary gains | 1,327 | 1,355 | 1,223 | 978 | 1,002 |
| Net profit | 1,287 | 1,315 | 1,182 | 937 | 962 |
| Selected Ratios |  |  |  |  |  |
| Debt to equity | 2.547 | 2.524 | 2.503 | 2.443 | 2.314 |
| Profit margin | 21.7\% | 21.8\% | 21.8\% | 20.6\% | 20.3\% |
| Return on equity | 13.6\% | 13.4\% | 12.1\% | 9.7\% | 9.2\% |
| Return on capital employed | 7.0\% | 6.7\% | 6.5\% | 5.9\% | 6.3\% |
| Percentage Change of Selected Items |  |  |  |  |  |
| Operating revenue (S.A.) | 4.2\% | 0.6\% | -1.4\% | -2.6\% | 2.9\% |
| Operating expenses (S.A.) | 1.8\% | 0.4\% | -1.3\% | -1.2\% | 3.4\% |
| Operating profit (S.A.) | 13.9\% | 1.4\% | -1.4\% | -7.9\% | 1.1\% |

Table 20 - Professional, Scientific and Technical Services

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ |  | 3 <br> of dolla | 4 | $\begin{array}{r} 2002 \\ \hline 1 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |
| Assets | 57,027 a | 58,522 b | 58,886 ${ }^{\text {a }}$ | 57,937 b | 60,931 a |
| Cash and deposits | 5,472 b | 5,886 a | 5,902 b | 5,759 d | 5,853 с |
| Accounts receivable and accrued revenue | 11,911 a | 11,724 a | 11,992 b | 12,055 c | 13,049 a |
| Inventories | 3,385 a | 3,437 a | 3,541 a | 3,377 b | 3,149 b |
| Investments and accounts with affiliates | 10,999 a | 11,425 b | 11,649 b | 11,354 d | 12,330 b |
| Portfolio investments | 4,959 b | 4,914 b | 4,631 c | 4,187 f | 3,799 e |
| Loans | 1,249 e | 1,307 d | 1,395 d | 1,331 f | 1,426 f |
| Mortgage | $432 a$ | 443 a | 478 a | 472 a | $480 f$ |
| Non-mortgage | 817 e | $864 d$ | 917 d | 859 f | $947 f$ |
| Allowance for losses on investments and loans | 0 a | 0 a | 0 a | 0 a | 0 a |
| Bank customers' liabilities under acceptances | 0 a | 0 a | 0 a | 0 a | 0 a |
| Capital assets, net | 11,174 a | 12,036 f | 11,433 b | 11,115 c | 11,826 b |
| Other assets | 7,879 a | 7,794 a | 8,345 a | 8,759 c | 9,498 a |
| Liabilities | 32,050 a | 32,911 b | 33,103 a | 33,119 c | 37,323 b |
| Deposits | 0 a | 0 a | 0 a | 0 a | 0 a |
| Actuarial liabilities of insurers | 0 a | 0 a | 0 a | 0 a | 0 a |
| Accounts payable and accrued liabilities | 11,115 a | 11,372 b | 11,586 a | 11,607 c | $12,569 \mathrm{~b}$ |
| Loans and accounts with affiliates | 7,801 a | 8,351 b | 8,563 b | 8,071 d | 9,441 c |
| Borrowings | 8,742 b | 8,763 d | 8,797 c | 8,909 d | 9,210 b |
| Loans and overdrafts | 5,491 b | 5,182 c | 5,422 c | 5,355 e | $5,293 \quad b$ |
| From banks | 2,870 a | 2,575 b | 2,748 b | 2,707 c | 2,730 b |
| From others | 2,621 c | 2,608 d | $2,674 d$ | 2,647 $f$ | $2,563 c$ |
| Bankers' acceptances and paper | 541 a | 813 f | $505 a$ | 505 b | 517 a |
| Bonds and debentures | 1,756 $a$ | 1,777 a | 1,850 a | 2,047 c | 2,342 b |
| Mortgages | 953 c | 991 c | $1,020 d$ | 1,002 f | 1,059 d |
| Deferred income tax | 652 a | 706 f | 595 b | 529 e | 531 e |
| Bank customers' liabilities under acceptances | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other liabilities | 3,741 b | 3,719 c | $3,563 \mathrm{~d}$ | 4,003 f | 5,571 d |
| Equity | 24,977 a | 25,612 b | 25,786 a | 24,819 c | 23,608 b |
| Share capital | 23,378 a | 23,944 b | 24,241 a | 22,786 d | 23,120 b |
| Unitholders' equity | 0 a | 0 a | 0 a | 0 a | 0 a |
| Liability to policyholders | 0 a | 0 a | 0 a | 0 a | 0 a |
| Contributed surplus and other | 1,238 b | 1,338 b | 1,377 b | $1,497 \mathrm{~d}$ | $1,348 \mathrm{~d}$ |
| Retained earnings | 361 e | 330 f | 168 f | 536 f | -859 f |
| Income Statement |  |  |  |  |  |
| Operating Revenue |  |  | $16,440 \mathrm{~b}$ | 15,923 c | 16,422 a |
| Sales of goods and services | 15,133 a | 15,754 b | 15,474 b | 15,036 c | 15,488 a |
| Premiums | 0 a | 0 a | 0 a | 0 a | 0 a |
| Annuity considerations | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest revenue (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Dividends revenue (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Gains on sale of securities and other assets | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other operating revenue | 940 b | 1,042 a | 965 a | 888 d | 934 c |
| Operating Expenses | 15,819 a | 16,337 a | 15,958 a | 15,419 c | 15,883 a |
| Depreciation, depletion and amortization | 804 b | 869 d | 841 b | 837 b | 838 b |
| Insurance claims incurred | 0 a | 0 a | 0 a | 0 a | 0 a |
| Annuity claims incurred | 0 a | 0 a | 0 a | 0 a | 0 a |
| Normal increase in actuarial liabilities | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest expense (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other operating expenses | 15,015 a | 15,468 a | 15,118 a | 14,583 c | 15,045 a |
| Operating Profit/Loss | 253 f | 459 f | 481 f | 504 f | 538 f |
| Interest and dividend revenue | 299 a | 323 c | 330 d | 271 d | 251 b |
| Interest expense on borrowing | 159 a | 168 b | 168 b | 191 c | 194 b |
| Gains/losses | 30 f | -28 f | 84 b | 63 f | 92 c |
| Profit before Income Tax | 423 f | 587 f | 727 f | 647 f | 687 f |
| Income tax | 266 b | 363 d | 149 b | 118 b | 130 b |
| Equity in affiliates' earnings | 82 d | 103 c | 134 c | 181 f | 202 d |
| Profit before Extraordinary Gains | 240 e | 327 f | 712 f | 710 f | 760 f |
| Extraordinary gains | -16 a | -16 a | -14 e | -7 f | -7 a |
| Net Profit | 223 e | 310 f | 696 f | 702 f | 752 f |

Table 20 - Professional, Scientific and Technical Services

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ | 2 | $\begin{gathered} 3 \\ \text { ns of dol } \end{gathered}$ | 4 | 2002 1 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Statement of Changes in Financial Position |  |  |  |  |  |
| Sources |  |  |  |  |  |
| Cash from operating activities | -430 | 900 | 274 | -4,407 | 334 |
| Net profit | 237 | 319 | 682 | -595 | -582 |
| Non-cash items | -601 | 746 | -320 | -3,918 | 944 |
| Depreciation, depletion and amortization | 797 | 830 | 833 | 821 | 774 |
| Deferred income tax | 4 | -31 | 30 | -12 | 29 |
| Working capital | -522 | 110 | -8 | 0 | 153 |
| Other non-cash items | -880 | -160 | -1,174 | -4,726 | -11 |
| Prior period cash transactions | -64 | -165 | -86 | 108 | -26 |
| Cash from financing activities | 11 | 947 | 896 | 480 | 409 |
| Increase in deposits | 0 | 0 | 0 | 0 | , |
| Borrowings from banks | -75 | -298 | 155 | 12 | 6 |
| Borrowings from affilitates | 222 | 407 | 46 | 11 | 245 |
| Other borrowings | 234 | -1 | 74 | 63 | 25 |
| Bankers' acceptances and paper | 4 | -11 | -59 | 1 | 8 |
| Bonds and debentures | -49 | 12 | 72 | -17 | 21 |
| Mortgages | -7 | 24 | 21 | 7 | 17 |
| Other | 288 | -26 | 41 | 73 | -20 |
| Equity | -370 | 840 | 621 | 394 | 133 |
| Total cash available | -419 | 1,846 | 1,170 | -3,926 | 743 |

## Applications

| Cash applied to investment activities | -1,147 | -760 | 159 | -300 | 114 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Investments in affiliates | -1,199 | 97 | 78 | -306 | 124 |
| Portfolio investments | 60 | -874 | -7 | 2 | -10 |
| Loans | -6 | 17 | 89 | 5 | 2 |
| Mortgage loans | -5 | 3 | 35 | 2 | 7 |
| Non-mortgage loans | -1 | 13 | 55 | 3 | -5 |
| Cash applied to fixed assets | 219 | 321 | 94 | -87 | 72 |
| Cash applied to dividends | 251 | 1,269 | 316 | 465 | 390 |
| Total applications of cash | -676 | 829 | 569 | 76 | 576 |
| Increase/decrease in cash | 257 | 1,018 | 601 | -4,003 | 167 |


|  | Selected Items, Seasonally Adjusted (S.A.) |  |  |  |
| :--- | :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| Operating revenue | 15,853 | 17,050 | 16,490 | 15,839 |
| Operating profit | 247 | 498 | 479 | 474 |
| Profit before extraordinary gains | 240 | 327 | 712 | 710 |
| Net profit | 257 | 344 | 727 | 718 |


|  | Selected Ratios |  |  |  |
| :--- | :---: | ---: | ---: | ---: |
|  | 0.662 | 0.668 | 0.673 | 0.684 |
| Debt to equity | $1.6 \%$ | $2.9 \%$ | $0.9 \%$ | $3.0 \%$ |
| Profit margin | $3.8 \%$ | $5.1 \%$ | $11.0 \%$ | $11.4 \%$ |
| Return on equity | $3.5 \%$ | $4.2 \%$ | $7.9 \%$ | $8.3 \%$ |
| Return on capital employed |  |  |  |  |


|  | Percentage Change of Selected Items |  |  |  |  |
| :--- | :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| Operating revenue (S.A.) | $-1.0 \%$ | $7.6 \%$ | $-3.3 \%$ | $-3.9 \%$ | $2.3 \%$ |
| Operating expenses (S.A.) | $-0.8 \%$ | $6.1 \%$ | $-3.3 \%$ | $-4.0 \%$ | $2.1 \%$ |
| Operating profit (S.A.) | $-12.2 \%$ | $101.3 \%$ | $-3.8 \%$ | $-1.0 \%$ | $10.4 \%$ |

Table 21-Management of Companies and Enterprises


Table 21 - Management of Companies and Enterprises

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ | 2 | $\begin{gathered} 3 \\ \text { ns of dolla } \end{gathered}$ | 4 | $\begin{array}{r} 2002 \\ \hline 1 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Statement of Changes in Financial Position |  |  |  |  |  |
| Sources |  |  |  |  |  |
| Cash from operating activities | 2,795 | 4,013 | 3,823 | 1,114 | 3,937 |
| Net profit | 4,092 | -15,326 | 4,398 | 3,858 | 3,642 |
| Non-cash items | -1,344 | 19,242 | -743 | -2,811 | 244 |
| Depreciation, depletion and amortization | 136 | 148 | 212 | 167 | 178 |
| Deferred income tax | 127 | -1 | -234 | -317 | 3 |
| Working capital | -165 | 134 | -434 | 314 | -332 |
| Other non-cash items | -1,441 | 18,962 | -286 | -2,975 | 396 |
| Prior period cash transactions | 48 | 98 | 169 | 69 | 51 |
| Cash from financing activities | 2,867 | -1,127 | 7,153 | 10,109 | 737 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | -601 | -465 | 1,491 | 176 | 1 |
| Borrowings from affilitates | -469 | -92 | 290 | 2,581 | -615 |
| Other borrowings | -2,186 | 321 | 5,146 | 5,257 | 117 |
| Bankers' acceptances and paper | -2,232 | 239 | 800 | 1,062 | -297 |
| Bonds and debentures | 203 | 346 | 2,793 | 4,970 | 797 |
| Mortgages | -22 | -77 | -15 | 236 | 12 |
| Other | -133 | -185 | 1,569 | -1,010 | -395 |
| Equity | 6,126 | -888 | 226 | 2,095 | 1,235 |
| Total cash available | 5,662 | 2,885 | 10,976 | 11,223 | 4,674 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -388 | -5,600 | 5,433 | 14,759 | 857 |
| Investments in affiliates | 2,904 | -1,657 | 5,858 | 14,588 | 80 |
| Portfolio investments | -3,200 | -2,927 | -389 | 163 | 753 |
| Loans | -91 | -1,014 | -34 | 8 | 23 |
| Mortgage loans | -51 | -585 | -11 | -8 | 11 |
| Non-mortgage loans | -39 | -427 | -22 | 17 | 13 |
| Cash applied to fixed assets | 884 | -210 | 179 | 300 | 200 |
| Cash applied to dividends | 3,247 | 3,404 | 3,514 | 4,208 | 3,272 |
| Total applications of cash | 3,742 | -2,407 | 9,126 | 19,266 | 4,329 |
| Increase/decrease in cash | 1,921 | 5,293 | 1,850 | -8,043 | 345 |
| Selected Items, Seasonally Adjusted (S.A.) |  |  |  |  |  |
| Operating revenue | 6,233 | 6,024 | 6,647 | 5,913 | 6,273 |
| Operating profit | 3,699 | 3,569 | 3,957 | 3,255 | 3,250 |
| Profit before extraordinary gains | 4,189 | -15,238 | 4,400 | 3,868 | 3,986 |
| Net profit | 4,200 | -15,227 | 4,402 | 3,874 | 3,986 |


| Selected Ratios |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Debt to equity | .. | .. | .. | .. | .. |
| Profit margin | .. | .. | .. | .. | .. |
| Return on equity | .. | .. | .. | .. | .. |
| Return on capital employed | .. | .. | .. | .. | .. |


|  | Percentage Change of Selected Items |  |  |  |
| :--- | :---: | ---: | ---: | ---: |
|  |  |  |  |  |
| Operating revenue (S.A.) | $-1.8 \%$ | $-3.3 \%$ | $10.3 \%$ | $-11.0 \%$ |
| Operating expenses (S.A.) | $-14.4 \%$ | $-3.1 \%$ | $9.6 \%$ | $-1.2 \%$ |
| Operating profit (S.A.) | $9.2 \%$ | $-3.5 \%$ | $10.9 \%$ | $-17.7 \%$ |

Table 22 - Administrative and Support, Waste Management and Remediation Services

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ |  | $\begin{gathered} 3 \\ \text { ns of dollar } \end{gathered}$ | 4 | $\begin{array}{r} 2002 \\ \hline 1 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |
| Assets | 27,706 b | 30,256 b | 30,102 b | 29,668 d | 31,277 b |
| Cash and deposits | 2,838 a | 2,978 a | 2,993 b | 3,018 b | 3,847 c |
| Accounts receivable and accrued revenue | 4,385 b | 4,809 b | 4,796 b | 4,634 b | 5,163 c |
| Inventories | 782 a | 898 c | 869 d | 831 a | 941 c |
| Investments and accounts with affiliates | 4,509 d | 5,280 d | 5,268 c | 5,446 f | 5,235 d |
| Portfolio investments | 2,438 f | 2,945 e | 2,747 f | 2,273 f | 2,357 e |
| Loans | 1,801 a | 1,904 a | 1,874 a | 1,972 a | 2,032 a |
| Mortgage | 336 a | 363 a | 346 a | 361 a | 373 a |
| Non-mortgage | 1,465 a | 1,541 $a$ | 1,529 a | 1,611 a | 1,659 a |
| Allowance for losses on investments and loans | 0 a | 0 a | 0 a | 0 a | 0 a |
| Bank customers' liabilities under acceptances | 0 a | 0 a | 0 a | 0 a | 0 a |
| Capital assets, net | 6,861 b | 7,181 b | 7,164 b | 7,589 с | 7,294 b |
| Other assets | 4,091 b | $4,261 \mathrm{~b}$ | 4,391 b | 3,905 b | 4,408 d |
| Liabilities | 21,137 a | 22,301 a | 21,992 a | 22,009 b | 23,300 b |
| Deposits | 0 a | 0 a | 0 a | 0 a | 0 a |
| Actuarial liabilities of insurers | 0 a | 0 a | 0 a | 0 a | 0 a |
| Accounts payable and accrued liabilities | $5,191 \mathrm{~b}$ | 5,484 b | 5,386 b | 5,391 c | 5,160 b |
| Loans and accounts with affiliates | 8,121 b | 8,425 b | 8,282 b | 8,579 c | 8,679 c |
| Borrowings | 3,676 b | 4,144 b | 4,135 c | 4,430 d | 5,198 b |
| Loans and overdrafts | 2,940 c | 3,076 b | 2,958 b | 3,129 d | 3,542 b |
| From banks | 1,639 d | 1,675 c | 1,614 c | 1,699 e | 2,041 c |
| From others | 1,301 a | 1,401 a | 1,344 a | 1,430 a | 1,501 a |
| Bankers' acceptances and paper | $27 a$ | $23 a$ | 73 a | 121 a | $122 a$ |
| Bonds and debentures | $121 a$ | 321 d | 389 e | 398 a | 549 a |
| Mortgages | $590 b$ | $725 a$ | $715 a$ | 782 a | 984 d |
| Deferred income tax | 356 e | 320 e | 257 f | 251 f | 292 d |
| Bank customers' liabilities under acceptances | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other liabilities | 3,792 d | 3,927 d | 3,932 c | 3,357 d | 3,971 e |
| Equity | 6,569 c | 7,956 b | 8,110 c | 7,659 f | 7,977 c |
| Share capital | 2,722 e | 3,343 d | 3,618 d | 3,285 f | 3,480 c |
| Unitholders' equity | 0 a | 0 a | 0 a | 0 a | 0 a |
| Liability to policyholders | 0 a | 0 a | 0 a | 0 a | 0 a |
| Contributed surplus and other | 856 b | 963 d | 892 d | 953 e | $1,442 \mathrm{~d}$ |
| Retained earnings | 2,992 d | 3,650 c | 3,601 c | 3,422 f | 3,054 f |
| Income Statement |  |  |  |  |  |
| Operating Revenue | 11,364 b | 11,108 b | 11,029 b | 10,138 c | 11,984 b |
| Sales of goods and services | 10,587 b | 10,335 b | 10,241 b | 9,398 b | 11,212 b |
| Premiums | 0 a | 0 a | 0 a | 0 a | 0 a |
| Annuity considerations | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest revenue (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Dividends revenue (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Gains on sale of securities and other assets | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other operating revenue | 778 e | 773 e | 787 e | 739 f | 771 e |
| Operating Expenses | 10,625 b | 10,191 b | 10,528 b | 9,699 c | 11,467 b |
| Depreciation, depletion and amortization | 406 c | 388 c | 416 d | 442 d | 482 b |
| Insurance claims incurred | 0 a | 0 a | 0 a | 0 a | 0 a |
| Annuity claims incurred | 0 a | 0 a | 0 a | 0 a | 0 a |
| Normal increase in actuarial liabilities | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest expense (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other operating expenses | 10,219 b | 9,804 b | 10,112 b | 9,256 c | 10,985 b |
| Operating Profit/Loss | 739 c | 917 c | 501 d | 439 f | 517 e |
| Interest and dividend revenue | 119 a | 118 b | 119 b | 112 e | 122 b |
| Interest expense on borrowing | 146 a | 135 a | 145 b | 144 b | 173 d |
| Gains/losses | -4 d | 27 f | 11 a | -90 b | 26 f |
| Profit before Income Tax | 707 d | 927 c | 486 d | 316 f | 491 e |
| Income tax | 110 a | 128 c | 125 c | 89 d | 143 d |
| Equity in affiliates' earnings | 61 f | 60 f | 57 f | 55 f | 40 a |
| Profit before Extraordinary Gains | 657 d | 858 c | 419 d | 281 f | 389 f |
| Extraordinary gains | 0 a | 0 a | 0 a | -1 a | 0 a |
| Net Profit | 656 d | 857 c | 418 d | 280 f | 387 f |

Table 22 - Administrative and Support, Waste Management and Remediation Services

|  | 2001 | 2002 | 4 |
| :--- | ---: | ---: | ---: |

Statement of Changes in Financial Position

## Sources

| Cash from operating activities | 380 | 406 | 696 | 472 | 547 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net profit | 656 | 852 | 420 | 277 | 417 |
| Non-cash items | -253 | -455 | 268 | 197 | 137 |
| Depreciation, depletion and amortization | 396 | 379 | 406 | 441 | 442 |
| Deferred income tax | 13 | 0 | -3 | -21 | 2 |
| Working capital | -115 | -477 | -19 | 50 | -22 |
| Other non-cash items | -545 | -357 | -112 | -270 | -283 |
| Prior period cash transactions | -20 | 10 | 8 | -1 | -5 |
| Cash from financing activities | 86 | 1,959 | -322 | 969 | 665 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | 177 | 609 | -99 | 43 | 77 |
| Borrowings from affilitates | -233 | 341 | -158 | 240 | 321 |
| Other borrowings | -122 | 264 | -80 | 468 | 59 |
| Bankers' acceptances and paper | -312 | 25 | -4 | 164 | 2 |
| Bonds and debentures | 39 | 104 | -14 | 193 | 29 |
| Mortgages | 40 | 36 | -19 | 4 | 23 |
| Other | 112 | 99 | -40 | 107 | 6 |
| Equity | 265 | 744 | 17 | 217 | 207 |
| Total cash available | 467 | 2,366 | 373 | 1,441 | 1,212 |

## Applications

| Cash applied to investment activities | -419 | 1,102 | -295 | 533 | 325 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Investments in affiliates | -321 | 815 | -186 | 589 | 170 |
| Portfolio investments | 136 | 185 | -78 | -154 | 96 |
| Loans | -233 | 103 | -29 | 98 | 59 |
| Mortgage loans | 20 | 27 | -17 | 16 | 11 |
| Non-mortgage loans | -253 | 76 | -11 | 82 | 48 |
| Cash applied to fixed assets | 404 | 1,313 | -187 | 229 | 125 |
| Cash applied to dividends | 197 | 229 | 498 | 228 | 227 |
| Total applications of cash | 180 | 2,644 | 14 | 990 | 677 |
| Increase/decrease in cash | 287 | -278 | 359 | 451 | 535 |
| Selected Items, Seasonally Adjusted (S.A.) |  |  |  |  |  |
| Operating revenue | 11,160 | 10,923 | 10,936 | 10,621 | 11,741 |
| Operating profit | 773 | 832 | 472 | 520 | 568 |
| Profit before extraordinary gains | 657 | 858 | 419 | 281 | 389 |
| Net profit | 659 | 860 | 420 | 283 | 390 |


| Selected Ratios |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Debt to equity | 1.796 | 1.580 | 1.531 | 1.698 | 1.740 |
| Profit margin | 6.9\% | 7.6\% | 4.3\% | 4.9\% | 4.8\% |
| Return on equity | 40.0\% | 43.2\% | 20.6\% | 14.7\% | 19.5\% |
| Return on capital employed | 16.2\% | 18.1\% | 10.4\% | 7.8\% | 9.7\% |
| Percentage Change of Selected Items |  |  |  |  |  |
| Operating revenue (S.A.) | 0.8\% | -2.1\% | 0.1\% | -2.9\% | 10.5\% |
| Operating expenses (S.A.) | 1.4\% | -2.9\% | 3.7\% | -3.5\% | 10.6\% |
| Operating profit (S.A.) | -5.9\% | 7.7\% | -43.3\% | 10.2\% | 9.3\% |

Table 23-Education Services

|  | $\mathbf{2 0 0 1}$ | $\mathbf{2 0 0 2}$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | $\mathbf{1}$ | $\mathbf{1}$ |  |

Table 23 - Education Services

|  | 2001 |  |  | 4 | 20021 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 |  | $3$ |  |  |
| Statement of Changes in Financial Position |  |  |  |  |  |
| Sources |  |  |  |  |  |
| Cash from operating activities | -60 | -89 | -80 | 55 | 38 |
| Net profit | -94 | -72 | -75 | -69 | -68 |
| Non-cash items | 34 | -16 | -4 | 125 | 107 |
| Depreciation, depletion and amortization | 31 | 30 | 30 | 33 | 30 |
| Deferred income tax | 0 | 0 | 0 | 0 | 0 |
| Working capital | -7 | 2 | -1 | 31 | -3 |
| Other non-cash items | 11 | -48 | -32 | 61 | 81 |
| Prior period cash transactions | 0 | 0 | 0 | 0 | 0 |
| Cash from financing activities | 35 | 18 | 0 | -55 | 0 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | 6 | -1 | 0 | 6 | 0 |
| Borrowings from affilitates | 17 | -13 | 1 | 3 | 1 |
| Other borrowings | 11 | -1 | -2 | -7 | 0 |
| Bankers' acceptances and paper | 0 | 0 |  | 0 | 0 |
| Bonds and debentures | 0 | 0 | 0 | 0 | 0 |
| Mortgages | 7 | -2 | 0 | -1 | 0 |
| Other | 4 | 1 | 0 | -4 | 0 |
| Equity | 1 | 37 | 3 | -56 | 0 |
| Total cash available | -25 | -71 | -80 | 0 | 38 |

## Applications

| Cash applied to investment activities | 11 | 0 | -3 | -16 | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Investments in affiliates | 6 | 2 | -2 | -12 | 0 |
| Portfolio investments | 2 | 0 | 0 | -2 | 0 |
| Loans | 2 | 0 | 0 | 0 | 0 |
| Mortgage loans | 1 | 0 | 0 | 0 | 0 |
| Non-mortgage loans | 2 | 0 | 0 | 0 | 0 |
| Cash applied to fixed assets | 13 | -1 | -7 | -15 | 0 |
| Cash applied to dividends | 16 | 15 | 15 | 15 | 15 |
| Total applications of cash | 39 | 13 | 3 | -16 | 14 |
| Increase/decrease in cash | -65 | -84 | -83 | 17 | 24 |


|  | Selected Items, Seasonally Adjusted (S.A.) |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |
| Operating revenue | 729 | 752 | 761 | 762 | 754 |
| Operating profit | -69 | -58 | -61 | -65 | -59 |
| Profit before extraordinary gains | -94 | -71 | -75 | -69 | -68 |
| Net profit | -94 | -71 | -75 | -68 |  |

## Selected Ratios

Debt to equity
Profit margin
Return on equity
Return on capital employed

| 0.847 | 0.701 | 0.680 | 0.755 | 0.965 |
| ---: | ---: | ---: | ---: | ---: |
| $-9.6 \%$ | $-7.9 \%$ | $-8.2 \%$ | $-8.6 \%$ | $-8.0 \%$ |
| $-41.0 \%$ | $-29.0 \%$ | $-29.7 \%$ | $-30.5 \%$ | $-35.2 \%$ |
| $-20.7 \%$ | $-15.7 \%$ | $-16.5 \%$ | $-16.0 \%$ | $-16.5 \%$ |


|  | Percentage Change of Selected Items |  |  |  |  |
| :--- | :---: | ---: | ---: | ---: | ---: |
|  | $3.2 \%$ | $3.2 \%$ | $1.2 \%$ | $0.2 \%$ | $-1.1 \%$ |
| Operating revenue (S.A.) | $6.0 \%$ | $1.6 \%$ | $1.5 \%$ | $0.6 \%$ | $-1.7 \%$ |
| Operating expenses (S.A.) | $-49.1 \%$ | $15.0 \%$ | $-5.1 \%$ | $-5.6 \%$ | $8.9 \%$ |

Table 24 - Health Care and Social Assistance

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ |  | 3 <br> s of dolla | 4 | $\begin{array}{r} \hline 2002 \\ 1 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |
| Assets | 18,058 a | 18,257 a | 18,198 a | 17,658 b | 18,174 a |
| Cash and deposits | 1,769 b | 1,691 b | 1,651 c | 1,591 d | 1,588 a |
| Accounts receivable and accrued revenue | 1,227 b | 1,268 b | 1,241 b | 1,173 b | 1,281 d |
| Inventories | 238 a | 288 c | 285 c | 262 d | 263 b |
| Investments and accounts with affiliates | 2,379 a | 2,417 a | 2,380 a | 2,584 a | 2,756 a |
| Portfolio investments | 1,827 a | 1,818 a | 1,797 a | 1,808 a | 1,860 a |
| Loans | 566 a | 573 a | 561 a | 551 a | 557 f |
| Mortgage | 273 a | 276 a | 270 a | 266 a | $269 f$ |
| Non-mortgage | $293 a$ | 296 a | 290 a | 285 a | $288 f$ |
| Allowance for losses on investments and loans | 0 a | 0 a | 0 a | 0 a | 0 a |
| Bank customers' liabilities under acceptances | 0 a | 0 a | 0 a | 0 a | 0 a |
| Capital assets, net | 7,066 b | 7,147 b | 7,141 b | 6,856 c | 6,766 b |
| Other assets | 2,985 a | 3,056 a | 3,142 a | 2,833 b | 3,102 b |
| Liabilities | 13,426 b | 13,670 b | 13,617 b | 12,572 d | 12,701 b |
| Deposits | 0 a | 0 a | 0 a | 0 a | 0 a |
| Actuarial liabilities of insurers | 0 a | 0 a | 0 a | 0 a | 0 a |
| Accounts payable and accrued liabilities | 2,016 a | 2,104 b | 2,071 a | 1,977 c | 2,102 b |
| Loans and accounts with affiliates | 1,895 f | 1,950 f | 1,954 f | 1,595 f | 1,576 f |
| Borrowings | 6,332 b | 6,357 b | 6,338 b | 6,026 c | 6,011 b |
| Loans and overdrafts | 2,427e | 2,441 e | 2,434 e | 1,953 $f$ | 1,835 e |
| From banks | 1,219 f | 1,257 f | 1,316 f | 1,001 f | $864 f$ |
| From others | 1,208e | 1,185 f | 1,118f | $952 f$ | 971 f |
| Bankers' acceptances and paper | 137 a | 133 a | 113 a | 424 a | 428 a |
| Bonds and debentures | 684 a | 688 a | 676 a | $704 a$ | 711 a |
| Mortgages | 3,084 d | 3,095 d | 3,116 d | 2,945d | 3,037 c |
| Deferred income tax | 46 a | 33 b | 42 a | -40 e | -27 e |
| Bank customers' liabilities under acceptances | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other liabilities | 3,137 b | 3,226 b | 3,213 b | $3,015 \mathrm{~d}$ | 3,039 d |
| Equity | 4,632 c | 4,587 d | 4,580 d | 5,086 e | 5,473 c |
| Share capital | 2,027 a | 2,038 a | 2,032 a | 2,056 a | 2,189 a |
| Unitholders' equity | 0 a | 0 a | 0 a | 0 a | 0 a |
| Liability to policyholders | 0 a | 0 a | 0 a | 0 a | 0 a |
| Contributed surplus and other | 409 a | 416 a | 417 a | 546 a | 595 b |
| Retained earnings | 2,197 f | 2,133 f | $2,131 \mathrm{f}$ | 2,484 f | 2,690 f |
| Income Statement |  |  |  |  |  |
| Operating Revenue | 4,095 a | 4,039 a | 4,077 b | 4,040 b | 4,217 b |
| Sales of goods and services | 3,651 b | 3,613 a | 3,649 b | 3,604 b | 3,622 b |
| Premiums | 0 a | 0 a | 0 a | 0 a | 0 a |
| Annuity considerations | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest revenue (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Dividends revenue (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Gains on sale of securities and other assets | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other operating revenue | 444 d | 426 d | 427 d | 436 e | 594 e |
| Operating Expenses | 3,728 b | 3,702 b | 3,702 b | 3,720 c | 3,856 b |
| Depreciation, depletion and amortization | 177 c | 171 b | 173 b | 179 c | 178 b |
| Insurance claims incurred | 0 a | 0 a | 0 a | 0 a | 0 a |
| Annuity claims incurred | 0 a | 0 a | 0 a | 0 a | 0 a |
| Normal increase in actuarial liabilities | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest expense (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other operating expenses | 3,551 b | 3,531 b | 3,528 b | 3,541 c | 3,679 b |
| Operating Profit/Loss | 367 d | 337 e | 375 c | 321 f | 361 d |
| Interest and dividend revenue | 56 a | 50 a | 56 a | 50 a | 49 a |
| Interest expense on borrowing | 121 c | 116 c | 120 c | 125 d | 117 c |
| Gains/losses | 23 c | 18 f | 18 f | 26 d | 18 f |
| Profit before Income Tax | 324 e | 289 f | 329 d | 272 f | 310 f |
| Income tax | 102 a | 98 a | 116 a | 104 a | 108 b |
| Equity in affiliates' earnings | 23 a | 21 a | 4 a | 24 a | 24 a |
| Profit before Extraordinary Gains | 246 f | 211 f | 216 f | 193 f | 227 f |
| Extraordinary gains | 0 a | 0 a | 0 a | 0 a | 0 a |
| Net Profit | 246 f | 211 f | 216 f | 193 f | 227 f |

Table 24 - Health Care and Social Assistance

|  | $\begin{array}{r} \hline 2001 \\ 1 \end{array}$ | 2 | $\begin{gathered} 3 \\ \text { ns of doll } \end{gathered}$ | 4 | 2002 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Statement of Changes in Financial Position |  |  |  |  |  |
| Sources |  |  |  |  |  |
| Cash from operating activities | 486 | 281 | 225 | 298 | 267 |
| Net profit | 246 | 211 | 216 | 193 | 206 |
| Non-cash items | 240 | 70 | 8 | 111 | 61 |
| Depreciation, depletion and amortization | 177 | 170 | 173 | 178 | 174 |
| Deferred income tax | -1 | -1 | -1 | -1 | 3 |
| Working capital | 21 | -18 | 17 | -116 | 1 |
| Other non-cash items | 44 | -78 | -180 | 52 | -117 |
| Prior period cash transactions | 0 | 0 | 0 | -5 | 0 |
| Cash from financing activities | 67 | 73 | -71 | 267 | 111 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | 183 | 38 | 59 | -228 | 7 |
| Borrowings from affilitates | 0 | 42 | -22 | 22 | 31 |
| Other borrowings | -146 | -24 | -101 | 308 | 52 |
| Bankers' acceptances and paper | -235 | -3 | -19 | 341 | 4 |
| Bonds and debentures | 18 | 3 | -11 | -4 | 7 |
| Mortgages | 52 | 5 | 9 | -19 | 29 |
| Other | 20 | -29 | -80 | -8 | 12 |
| Equity | 32 | 18 | -5 | 166 | 21 |
| Total cash available | 552 | 354 | 152 | 565 | 378 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 204 | 14 | -72 | 271 | 40 |
| Investments in affiliates | 167 | 17 | -40 | 265 | 0 |
| Portfolio investments | 26 | -9 | -19 | 17 | 35 |
| Loans | 10 | 6 | -11 | -10 | 5 |
| Mortgage loans | 5 | 3 | -5 | -4 | 3 |
| Non-mortgage loans | 5 | 3 | -5 | -5 | 3 |
| Cash applied to fixed assets | 101 | 65 | -36 | -32 | 52 |
| Cash applied to dividends | 190 | 194 | 184 | 185 | 190 |
| Total applications of cash | 495 | 273 | 74 | 423 | 282 |
| Increase/decrease in cash | 58 | 81 | 78 | 142 | 96 |
| Selected Items, Seasonally Adjusted (S.A.) |  |  |  |  |  |
| Operating revenue | 4,014 | 4,068 | 4,130 | 4,040 | 4,142 |
| Operating profit | 362 | 326 | 375 | 336 | 355 |
| Profit before extraordinary gains | 239 | 194 | 225 | 208 | 220 |
| Net profit | 239 | 194 | 225 | 208 | 220 |
| Selected Ratios |  |  |  |  |  |
| Debt to equity | 1.776 | 1.811 | 1.810 | 1.498 | 1.386 |
| Profit margin | 9.0\% | $8.0 \%$ | 9.1\% | 8.3\% | 8.6\% |
| Return on equity | 20.7\% | 16.9\% | 19.7\% | 16.3\% | 16.1\% |
| Return on capital employed | 10.1\% | 8.5\% | 9.8\% | 9.1\% | 9.0\% |
| Percentage Change of Selected Items |  |  |  |  |  |
| Operating revenue (S.A.) | -2.3\% | 1.3\% | 1.5\% | -2.2\% | 2.5\% |
| Operating expenses (S.A.) | -2.6\% | 2.5\% | 0.4\% | -1.4\% | 2.2\% |
| Operating profit (S.A.) | 0.5\% | -9.9\% | 14.9\% | -10.3\% | 5.7\% |

Table 25-Arts, Entertainment and Recreation


Table 25-Arts, Entertainment and Recreation

|  | $\begin{array}{r} \hline 2001 \\ \hline 1 \end{array}$ | 2 | $\begin{gathered} 3 \\ \text { of doll } \end{gathered}$ | 4 | 2002 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Statement of Changes in Financial Position |  |  |  |  |  |
| Sources |  |  |  |  |  |
| Cash from operating activities | 66 | 60 | -18 | -8 | -35 |
| Net profit | -16 | 23 | 28 | 2 | 43 |
| Non-cash items | 106 | 41 | -49 | -2 | -57 |
| Depreciation, depletion and amortization | 80 | 77 | 78 | 77 | 76 |
| Deferred income tax | -2 | -1 | -1 | -1 | 0 |
| Working capital | 43 | -27 | -74 | -10 | 27 |
| Other non-cash items | -14 | -6 | -50 | -66 | $-160$ |
| Prior period cash transactions | -23 | -3 | 3 | -7 | -20 |
| Cash from financing activities | 202 | -59 | 203 | -89 | 398 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | 348 | -251 | 370 | 128 | 15 |
| Borrowings from affilitates | 51 | -35 | 96 | -69 | 89 |
| Other borrowings | -201 | 232 | -230 | -49 | 31 |
| Bankers' acceptances and paper | 4 | 9 | -33 | 3 | 1 |
| Bonds and debentures | 9 | -2 | 15 | -18 | 6 |
| Mortgages | -226 | 231 | -220 | -12 | 12 |
| Other | 11 | -5 | 9 | -20 | 12 |
| Equity | 5 | -3 | -30 | -96 | 264 |
| Total cash available | 268 | 0 | 184 | -98 | 362 |

## Applications

| Cash applied to investment activities | 80 | 1 | 106 | 38 | 74 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Investments in affiliates | 65 | 5 | 83 | 55 | 36 |
| Portfolio investments | 10 | -1 | 10 | -10 | 35 |
| Loans | 5 | -1 | 13 | -6 | 3 |
| Mortgage loans | 3 | 0 | 7 | -2 | 2 |
| Non-mortgage loans | 2 | 0 | 6 | -2 | 2 |
| Cash applied to fixed assets | 91 | 13 | 67 | -29 | 39 |
| Cash applied to dividends | 48 | 60 | 57 | 48 | 56 |
| Total applications of cash | 219 | 74 | 230 | 56 | 170 |
| Increase/decrease in cash | 49 | -72 | -45 | -154 | 192 |


|  | Selected Items, Seasonally Adjusted (S.A.) |  |  |  |  |
| :--- | :---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| Operating revenue | 1,693 | 1,762 | 1,882 | 1,969 | 1,816 |
| Operating profit | 112 | 85 | 82 | 150 |  |
| Profit before extraordinary gains | 26 | 0 | 12 | 75 |  |
| Net profit | 26 | 0 | 12 | 88 |  |


|  | Selected Ratios |  |  |  |
| :--- | :---: | ---: | ---: | ---: |
|  |  |  |  |  |
| Debt to equity | 2.767 | 2.540 | 2.582 | 2.436 |
| Profit margin | $6.6 \%$ | $4.8 \%$ | $4.4 \%$ | $7.6 \%$ |
| Return on equity | $5.3 \%$ | $0.1 \%$ | $2.1 \%$ | $12.4 \%$ |
| Return on capital employed | $4.8 \%$ | $3.2 \%$ | $3.1 \%$ | $5.9 \%$ |
|  |  |  |  |  |
|  |  |  |  |  |


|  | Percentage Change of Selected Items |  |  |  |  |
| :--- | :---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| Operating revenue (S.A.) | $10.6 \%$ | $4.1 \%$ | $6.9 \%$ | $4.6 \%$ | $-7.8 \%$ |
| Operating expenses (S.A.) | $7.3 \%$ | $6.0 \%$ | $7.4 \%$ | $1.1 \%$ | $-6.4 \%$ |
| Operating profit (S.A.) | $95.3 \%$ | $-23.7 \%$ | $-3.7 \%$ | $82.3 \%$ | $-25.5 \%$ |

Table 26 - Accomodation and Food Services

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ |  | $\begin{gathered} 3 \\ \text { ns of dolla } \end{gathered}$ | 4 | $\begin{array}{r} 2002 \\ \hline 1 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |
| Assets | 37,016 b | 37,255 b | 37,838 b | 38,234 b | 38,892 b |
| Cash and deposits | 1,730 c | 1,795 c | 1,809 d | 1,759 d | $2,070 \mathrm{~b}$ |
| Accounts receivable and accrued revenue | 1,870 c | 1,944 c | 2,084 c | 2,248 c | 2,432 b |
| Inventories | 1,344 d | 1,408 d | 1,468 d | 1,427 d | 1,442 c |
| Investments and accounts with affiliates | 4,907 b | 4,925 b | 5,052 b | 5,509 b | 5,701 b |
| Portfolio investments | 599 f | 597 f | 695 e | 668 d | 654 b |
| Loans | 599 a | 591 f | 586 c | 586 d | 590 d |
| Mortgage | 339 a | 321 a | 323 a | 322 a | 324 a |
| Non-mortgage | $260 f$ | $270 f$ | $263 f$ | $264 f$ | $266 f$ |
| Allowance for losses on investments and loans | 0 a | 0 a | 0 a | 0 a | 0 a |
| Bank customers' liabilities under acceptances | 0 a | 0 a | 0 a | 0 a | 0 a |
| Capital assets, net | 22,405 b | 22,304 b | 22,656 b | 22,217 c | 22,203 b |
| Other assets | 3,562 c | 3,692 c | 3,488 c | $3,821 \mathrm{~d}$ | 3,802 c |
| Liabilities | 25,499 c | 25,198 c | 25,405 c | 25,219 d | 25,557 b |
| Deposits | 0 a | 0 a | 0 a | 0 a | 0 a |
| Actuarial liabilities of insurers | 0 a | 0 a | 0 a | 0 a | 0 a |
| Accounts payable and accrued liabilities | 4,234 d | $4,166 \mathrm{~d}$ | $4,199 \mathrm{~d}$ | $4,031 \mathrm{~d}$ | 4,102 c |
| Loans and accounts with affiliates | 7,822 c | 7,784 c | 7,646 c | 7,581 c | 7,829 b |
| Borrowings | 12,225 d | 12,038 d | 12,336 d | 12,298 d | 12,457 c |
| Loans and overdrafts | 5,005 $f$ | $4,931 e$ | 5,083 f | 5,307 f | $5,011 \mathrm{~d}$ |
| From banks | 2,868 f | 2,648 f | 2,792 f | 2,996 $f$ | 2,595 e |
| From others | 2,137d | 2,283 c | 2,291 c | 2,311 f | 2,415 c |
| Bankers' acceptances and paper | 781 a | $802 a$ | 858 a | 876 e | $842 d$ |
| Bonds and debentures | 3,236 $f$ | 3,167 $f$ | 3,207 $f$ | 3,187 $f$ | 2,840 $f$ |
| Mortgages | 3,203 d | 3,139 d | 3,189 d | 2,927 c | 3,764d |
| Deferred income tax | 215 e | 204 e | 246 e | 231 e | 219 d |
| Bank customers' liabilities under acceptances | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other liabilities | 1,002 f | 1,005 f | 978 f | 1,078 f | 951 f |
| Equity | 11,517 c | 12,057 c | 12,433 c | 13,015 d | 13,335 b |
| Share capital | 6,832 c | 6,775 c | 6,889 с | 6,323 d | 6,560 b |
| Unitholders' equity | 0 a | 0 a | 0 a | 0 a | 0 a |
| Liability to policyholders | 0 a | 0 a | 0 a | 0 a | 0 a |
| Contributed surplus and other | 836 d | 940 c | 946 c | 1,140 c | $1,102 \mathrm{a}$ |
| Retained earnings | 3,850 f | 4,342 f | 4,598 f | 5,552 f | 5,673 f |
| Income Statement |  |  |  |  |  |
| Operating Revenue |  |  |  | 10,417 c | 10,297 b |
| Sales of goods and services | 9,226 d | 9,402 d | 9,881 d | 9,593 c | 9,503 b |
| Premiums | 0 a | 0 a | 0 a | 0 a | 0 a |
| Annuity considerations | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest revenue (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Dividends revenue (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Gains on sale of securities and other assets | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other operating revenue | 828 d | 913 c | 979 c | 824 d | 794 c |
| Operating Expenses | 9,707 d | 9,936 d | 10,068 d | 9,763 c | 9,870 b |
| Depreciation, depletion and amortization | 466 c | 502 d | 490 c | 466 c | 492 b |
| Insurance claims incurred | 0 a | 0 a | 0 a | 0 a | 0 a |
| Annuity claims incurred | 0 a | 0 a | 0 a | 0 a | 0 a |
| Normal increase in actuarial liabilities | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest expense (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other operating expenses | 9,241 d | 9,433 d | $9,577 \mathrm{~d}$ | 9,296 c | 9,378 b |
| Operating Profit/Loss | 347 e | 380 d | 792 d | 655 f | 427 e |
| Interest and dividend revenue | 61 d | 53 b | 49 b | 43 b | 44 b |
| Interest expense on borrowing | 282 c | 279 c | 292 c | 281 d | 290 b |
| Gains/losses | 46 f | 40 d | 55 e | 2 a | 50 b |
| Profit before Income Tax | 173 f | 194 e | 604 e | 418 f | 231 f |
| Income tax | 54 e | 12 f | 156 e | 86 f | 68 f |
| Equity in affiliates' earnings | 15 a | 19 a | 24 a | 29 a | 29 b |
| Profit before Extraordinary Gains | 135 f | 201 e | 472 e | 361 f | 192 f |
| Extraordinary gains | -4 a | -4 a | -9 a | -8 a | 0 a |
| Net Profit | 129 f | 196 e | 462 e | 352 f | 193 f |

Table 26 - Accomodation and Food Services

|  | 2001 | 202 |
| :---: | :---: | :---: | :---: | :---: |

Sources

| Cash from operating activities | -74 | 371 | 792 | -279 | 555 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net profit | 129 | 195 | 462 | 352 | 164 |
| Non-cash items | -187 | 181 | 349 | -621 | 435 |
| Depreciation, depletion and amortization | 466 | 490 | 490 | 466 | 457 |
| Deferred income tax | 46 | -7 | 29 | -29 | -22 |
| Working capital | -243 | -193 | -191 | -544 | 26 |
| Other non-cash items | -455 | -107 | 22 | -511 | -25 |
| Prior period cash transactions | -15 | -3 | -19 | -10 | -42 |
| Cash from financing activities | 953 | -42 | 85 | 800 | 128 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | 183 | -1 | 153 | 366 | -19 |
| Borrowings from affilitates | 264 | 24 | -192 | 218 | 36 |
| Other borrowings | 249 | -25 | 101 | 36 | -47 |
| Bankers' acceptances and paper | 106 | 21 | 56 | 19 | -10 |
| Bonds and debentures | 21 | -3 | 17 | 11 | -14 |
| Mortgages | 240 | -32 | 21 | -11 | -7 |
| Other | -117 | -8 | 7 | 17 | -13 |
| Equity | 256 | -38 | 23 | 181 | 159 |
| Total cash available | 878 | 328 | 877 | 520 | 683 |

## Applications

| Cash applied to investment activities | 322 | 25 | 178 | 35 | -93 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Investments in affiliates | 293 | 34 | 86 | 35 | -77 |
| Portfolio investments | 22 | 0 | 97 | -1 | -15 |
| Loans | 7 | -7 | -5 | 2 | 0 |
| Mortgage loans | 4 | -18 | 2 | 0 | 0 |
| Non-mortgage loans | 3 | 10 | -7 | 1 | 0 |
| Cash applied to fixed assets | 419 | 112 | 175 | 303 | 70 |
| Cash applied to dividends | 184 | 199 | 156 | 205 | 228 |
| Total applications of cash | 925 | 336 | 509 | 542 | 204 |
| Increase/decrease in cash | -47 | -7 | 368 | -21 | 479 |


|  | Selected Items, Seasonally Adjusted (S.A.) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| Operating revenue | 10,315 | 10,227 | 10,660 | 10,445 | 10,567 |
| Operating profit | 556 | 465 | 577 | 576 |  |
| Profit before extraordinary gains | 238 | 338 | 323 | 271 | 292 |
| Net profit | 243 | 343 | 333 | 280 | 292 |


|  | Selected Ratios |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| Debt to equity | 1.741 | 1.644 | 1.607 | 1.527 |
| Profit margin | $5.4 \%$ | $4.5 \%$ | $5.4 \%$ | $5.5 \%$ |
| Return on equity | $8.3 \%$ | $11.2 \%$ | $10.4 \%$ | $8.3 \%$ |
| Return on capital employed | $5.9 \%$ | $6.9 \%$ | $6.7 \%$ | $5.7 \%$ |


|  | Percentage Change of Selected Items |  |  |  |  |
| :--- | :---: | ---: | ---: | ---: | ---: |
|  | $-1.0 \%$ | $-0.9 \%$ | $4.2 \%$ | $-2.0 \%$ | $1.2 \%$ |
| Operating revenue (S.A.) | $-0.6 \%$ | $0.0 \%$ | $3.3 \%$ | $-2.1 \%$ | $1.0 \%$ |
| Operating expenses (S.A.) | $-6.9 \%$ | $-16.3 \%$ | $24.0 \%$ | $-0.1 \%$ | $4.6 \%$ |

Table 27-Other Services (except Public Administration)

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ |  | $\begin{gathered} 3 \\ \text { ns of dolla } \end{gathered}$ | 4 | $\begin{array}{r} 2002 \\ \hline 1 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance Sheet |  |  |  |  |  |
| Assets | 23,449 a | 23,119 a | 22,920 a | 22,818 a | 22,962 a |
| Cash and deposits | 1,626 a | 1,653 b | 1,384 b | 1,402 c | 1,369 b |
| Accounts receivable and accrued revenue | 3,378 a | 3,284 a | 3,476 a | 3,440 b | 3,418 a |
| Inventories | 4,432 b | 4,464 c | 4,275 b | 4,173 d | 4,152 b |
| Investments and accounts with affiliates | 1,043 a | 1,011 b | 937 b | 1,053 c | 1,154 a |
| Portfolio investments | 645 f | 679 f | 675 f | 669 f | 839 e |
| Loans | 333 c | 333 a | 318 a | 314 a | 310 a |
| Mortgage | 175 | 175 a | 167 a | 165 a | $162 a$ |
| Non-mortgage | 157 a | 158 a | 150 a | 148 a | $148 a$ |
| Allowance for losses on investments and loans | 0 a | 0 a | 0 a | 0 a | 0 a |
| Bank customers' liabilities under acceptances | 0 a | 0 a | 0 a | 0 a | 0 a |
| Capital assets, net | 7,262 a | 6,903 a | 7,683 a | 6,740 b | 6,808 a |
| Other assets | 4,730 a | 4,792 a | 4,172 a | 5,028 a | $4,912 \mathrm{a}$ |
| Liabilities | 19,768 a | 19,484 a | 17,968 a | 18,180 b | 17,768 a |
| Deposits | 0 a | 0 a | 0 a | 0 a | 0 a |
| Actuarial liabilities of insurers | 0 a | 0 a | 0 a | 0 a | 0 a |
| Accounts payable and accrued liabilities | 3,210 a | 3,167 b | 3,065 a | $3,022 \mathrm{~b}$ | $3,012 \mathrm{~b}$ |
| Loans and accounts with affiliates | 3,474 c | 3,327 d | 3,373 d | 3,296 e | 3,303 c |
| Borrowings | 9,870 a | 9,837 a | 4,745 b | 4,876 d | 4,671 b |
| Loans and overdrafts | 8,670 a | 8,647 a | 3,491 c | 3,534 e | 3,393 b |
| From banks | 1,819 a | 2,051 d | 1,990 c | 2,035 e | $1,947 \mathrm{~b}$ |
| From others | 6,852 a | 6,596 a | $1,500 \mathrm{~d}$ | 1,498 e | 1,446 e |
| Bankers' acceptances and paper | 114 a | $107 a$ | $102 a$ | $97 a$ | $96 d$ |
| Bonds and debentures | $374 f$ | $374 f$ | 472 b | 526 d | $485 a$ |
| Mortgages | 711 c | 709 c | 681 c | 719 e | 696 c |
| Deferred income tax | 361 a | 298 a | 360 a | 303 b | 303 a |
| Bank customers' liabilities under acceptances | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other liabilities | 2,854 d | 2,856 e | 6,424 a | 6,683 b | 6,478 a |
| Equity | 3,681 b | 3,635 c | 4,952 b | 4,639 d | 5,194 b |
| Share capital | 3,051 a | 3,009 a | 2,958 a | 3,143 b | 3,178 a |
| Unitholders' equity | 0 a | 0 a | 0 a | 0 a | 0 a |
| Liability to policyholders | 0 a | 0 a | 0 a | 0 a | 0 a |
| Contributed surplus and other | 210 b | 249 a | 244 a | 305 b | 346 a |
| Retained earnings | 419 c | 376 d | 1,750 f | 1,190 f | 1,670 f |
| Income Statement |  |  |  |  |  |
| Operating Revenue | 5,299 a | 5,657 b | 4,994 a | 4,807 c | $4,733 \mathrm{a}$ |
| Sales of goods and services | 5,085 a | $5,425 \mathrm{~b}$ | 4,795 a | 4,615 c | 4,534 a |
| Premiums | 0 a | 0 a | 0 a | 0 a | 0 a |
| Annuity considerations | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest revenue (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Dividends revenue (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Gains on sale of securities and other assets | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other operating revenue | 214 e | 232 f | 199 f | 192 f | 199 e |
| Operating Expenses | 5,083 a | 5,599 b | 4,704 a | 4,514 c | 4,433 a |
| Depreciation, depletion and amortization | 127 a | 134 b | 116 b | 128 b | 135 b |
| Insurance claims incurred | 0 a | 0 a | 0 a | 0 a | 0 a |
| Annuity claims incurred | 0 a | 0 a | 0 a | 0 a | 0 a |
| Normal increase in actuarial liabilities | 0 a | 0 a | 0 a | 0 a | 0 a |
| Interest expense (operating) | 0 a | 0 a | 0 a | 0 a | 0 a |
| Other operating expenses | 4,956 a | 5,464 b | 4,587 a | 4,386 c | 4,298 a |
| Operating Profit/Loss | 216 b | 58 d | 290 b | 293 c | 300 b |
| Interest and dividend revenue | 17 f | 19 f | 17 f | 16 f | 17 e |
| Interest expense on borrowing | 87 b | 91 b | 83 b | 83 c | 79 b |
| Gains/losses | 1 a | -2 a | 26 f | 22 a | 24 b |
| Profit before Income Tax | 147 c | -16 c | 251 b | 248 c | 261 b |
| Income tax | 51 d | -5 f | 85 b | 84 c | 91 b |
| Equity in affiliates' earnings | 9 a | 4 a | 5 a | 8 a | 7 a |
| Profit before Extraordinary Gains | 105 c | -6 c | 171 b | 171 d | 177 b |
| Extraordinary gains | 0 a | 0 a | 0 a | -2 a | -2 a |
| Net Profit | 103 c | -7 c | 171 b | 168 d | 174 b |

Table 27-Other Services (except Public Administration)

|  | $\begin{array}{r} 2001 \\ \hline 1 \end{array}$ | 2 | $\begin{gathered} 3 \\ \text { ns of dolla } \end{gathered}$ | 4 | $\begin{array}{r} 2002 \\ \hline 1 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Statement of Changes in Financial Position |  |  |  |  |  |
| Sources |  |  |  |  |  |
| Cash from operating activities | -4,474 | -51 | 4,318 | -229 | 277 |
| Net profit | 97 | -48 | 151 | 203 | 271 |
| Non-cash items | -4,563 | -1 | 4,167 | -432 | 10 |
| Depreciation, depletion and amortization | 127 | 134 | 116 | 128 | 131 |
| Deferred income tax | -5 | -37 | 13 | -54 | -1 |
| Working capital | 38 | 10 | -109 | 106 | 64 |
| Other non-cash items | -4,722 | -107 | 4,148 | -611 | -183 |
| Prior period cash transactions | -7 | 0 | 0 | 0 | -2 |
| Cash from financing activities | 5,219 | -33 | -5,080 | 405 | -259 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | -67 | 231 | -62 | 57 | -47 |
| Borrowings from affilitates | -11 | 18 | 36 | -22 | -39 |
| Other borrowings | 5,133 | -265 | -5,033 | 102 | -136 |
| Bankers' acceptances and paper | 9 | 1 | -4 | 51 | 15 |
| Bonds and debentures | -114 | -5 | 96 | 54 | -97 |
| Mortgages | -2 | -1 | -27 | -7 | -11 |
| Other | 5,242 | -258 | -5,095 | 5 | -41 |
| Equity | 167 | -17 | -20 | 269 | -35 |
| Total cash available | 745 | -85 | -763 | 174 | 17 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 115 | 102 | -100 | 299 | -15 |
| Investments in affiliates | 31 | 96 | -68 | 310 | 4 |
| Portfolio investments | 86 | 6 | -16 | -6 | -14 |
|  | -1 | 0 | -14 | -3 | -5 |
| Mortgage loans | 0 | 0 | -7 | -1 | -2 |
| Non-mortgage loans | 0 | 0 | -6 | -1 | -2 |
| Cash applied to fixed assets | -88 | -255 | 771 | -841 | -43 |
| Cash applied to dividends | 124 | 132 | 120 | 118 | 128 |
| Total applications of cash | 150 | -20 | 790 | -423 | 68 |
| Increase/decrease in cash | 594 | -64 | -1,553 | 599 | -50 |
| Selected Items, Seasonally Adjusted (S.A.) |  |  |  |  |  |
| Operating revenue | 5,474 | 5,334 | 5,077 | 4,872 | 4,903 |
| Operating profit | 221 | 96 | 268 | 272 | 307 |
| Profit before extraordinary gains | 104 | 10 | 171 | 153 | 177 |
| Net profit | 106 | 12 | 171 | 156 | 180 |


|  | Selected Ratios |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| Debt to equity | 3.625 | 3.622 | 1.640 | 1.762 |
| Profit margin | $4.0 \%$ | $1.8 \%$ | $5.3 \%$ | $5.6 \%$ |
| Return on equity | $11.3 \%$ | $1.1 \%$ | $13.8 \%$ | $13.2 \%$ |
| Return on capital employed | $4.0 \%$ | $1.7 \%$ | $7.4 \%$ | $6.7 \%$ |
|  |  | $7.3 \%$ |  |  |


|  | Percentage Change of Selected Items |  |  |  |  |
| :--- | :---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |  |
| Operating revenue (S.A.) | $2.3 \%$ | $-2.6 \%$ | $-4.8 \%$ | $-4.0 \%$ | $0.6 \%$ |
| Operating expenses (S.A.) | $4.9 \%$ | $-0.3 \%$ | $-8.2 \%$ | $-4.3 \%$ | $-0.1 \%$ |
| Operating profit (S.A.) | $-35.2 \%$ | $-56.6 \%$ | $179.5 \%$ | $1.2 \%$ | $13.2 \%$ |

## DESCRIPTION OF THE DATA

## Revisions to the Quarterly Financial Statistics for Enterprises

Beginning with the first quarter of 1999, significant changes have been made to the Quarterly Survey of Financial Statistics for Enterprises which affect the comparability and the historical continuity of these financial statistics. Data analysts are advised that the statistics are now collected and compiled on the basis of the North American Industry Classification System (NAICS Canada 1997) that differs markedly from the 1980 Standard Industrial Classification for Companies and Enterprises (SIC-C) previously in use. In addition, changes have been made to certain methodological aspects of the survey.

These changes have improved the quality and reliability of the statistics. They nonetheless affect the user's ability to relate and compare the data to those previously produced on the SIC-C basis under the old methodology.

Historical data on a NAICS Canada 1997 basis for 1988 to 1998 is available on CANSIM. The previous SIC-C based series has been terminated as of the fourth quarter of 1998.

## Revision to the Treatment of Investment and Holding Companies (NAICS 55 and a portion of NAICS 5239)

Effective with the first quarter of 1999 release, the old SICC-based industry of "Investment and Holding Companies" (SICC 6216 and 6239) has been split into various industries on a NAICS Canada 1997 (NAICS) basis. The holding companies have been classified to NAICS 55, "Management of Companies and Enterprises." The investment companies have been included in NAICS 5239 "Other Financial Investment Activities" (industry 523B at the Level III 164 category level, that also includes other financial activities such as security and commodity exchanges and other financial investment activities).

The old SICC-based industry for investment and holding companies was not included in industry totals for the Quarterly Financial Statistics for Enterprises survey. Under NAICS, the investment and holding companies are included in industry totals.

NAICS 55 does not, however, include all holding company data in the Canadian economy. Many holding companies are consolidated with other components of an enterprise and classified to the dominant NAICS function as determined by the Business Register classification regulations. (This is similar to the previous SIC-C
classification system in that not all holding companies were included in Investment and Holding Companies, SIC-C 6216 and SIC-C 6239.)

Corporate families deemed to be a single statistical enterprise should normally report to the Quarterly Financial Statistics for Enterprises Survey as one consolidated unit. The enterprise, including a parent holding company, would be classified together into the dominant NAICS classification, and not necessarily into NAICS 55.

When more than one statistical enterprise is determined to exist within a corporate family, the Business Register may classify the holding company component of this entity into NAICS 55, while the remaining operations would be classified to the NAICS of its dominant function.

Holding companies that hold interests in other holding companies, or hold interests in foreign subsidiaries would always be classified to NAICS 55 (consolidation of foreign operations is not permitted for purposes of reporting to the Quarterly Financial Statistics for Enterprises survey).

## Description and Use of the Data

The data collected by the Quarterly Survey of Financial Statistics for Enterprises (QFS) comprise financial statements typically prepared by incorporated businesses to record their financial position and performance. The data include asset, liability and equity items encompassed in a quarterly balance sheet. As well, revenue and expense items as reported on a quarterly income statement, along with additional supplementary items, are collected on the quarterly survey.

Information collected as part of the Quarterly Survey of Financial Statistics for Enterprises provides data to serve two broad objectives. The first is to measure the financial position and performance of incorporated businesses by industry aggregations. This is the main focus of this publication. It is analogous to the use made of the financial statements for individual businesses by managers, investors and lenders. The statistics are used by a wide variety of economists and industry analysts, including federal and provincial regulatory bodies that monitor financial and other institutions in Canada. This information is also a critical input into the measure of corporate profits and capital consumption allowances in the Canadian System of National Accounts (CSNA).

The second broad objective is to provide information on financial holdings and transactions in the CSNA sector accounts. The accounts consist of the National Balance Sheet Accounts and the Financial Flow Accounts. Within
the CSNA, the domestic economy is composed of several sectors, including the non-financial business sector, the financial business sector, the government sector, and the persons and unincorporated business sector, which includes non-profit institutions serving households. The quarterly survey data (used to prepare this publication) are combined with additional information for the business and other sectors in order to produce complete economywide accounts which show the creation and distribution of wealth as well as the financing of economic activity. This is made possible by presenting considerable detail on financial institutions within the sector accounts framework.

In addition, the flow of funds and outstanding positions between Canadian residents and non-residents is measured in "Canada's Balance of International Payments" and in "Canada's International Investment Position," respectively. Both of these releases make use of the quarterly survey data in measuring corporate financial activity with non-residents.

## Frequency and Reference Period

The data series are collected quarterly. The objective of the survey is to cover a calendar reference period (i.e., quarters ending in March, June, September or December). However, the data collected for each enterprise usually covers fiscal quarters (which may not coincide with calendar quarters). Estimates for a calendar quarter are prepared by combining individual data for enterprises with different fiscal quarters. The calendar period is estimated by including all of the fiscal quarters ending in the calendar quarter. For example, the estimates for the second quarter include all fiscal quarters ending in April, May or June (see Table 1).

## Coverage

The domestic economy consists of the non-financial and financial business sectors, the government sector, and the persons and unincorporated business sector, which includes non-profit institutions serving households. This publication covers incorporated enterprises of the financial and non-financial business sectors. Business enterprises controlled by governments are excluded from the Quarterly Survey of Financial Statistics for Enterprises and are surveyed by the Public Institutions Division of Statistics Canada. Non-profit enterprises are also excluded from this survey.

## The Statistical Unit

For purposes of compiling statistics, Statistics Canada defines a hierarchical structure of units for each business. The four standard statistical units that are used are listed from largest to smallest below:

- Enterprise
- Company
- Establishment
- Location

The statistical unit used in the Quarterly Survey of Financial Statistics is the enterprise. An enterprise is a family of businesses under common ownership and control for which a set of consolidated financial statements is produced on an annual basis.

In the case of simple enterprises, the enterprise and the establishment coincide and both are classified to the same industry. However, there exist many multi-establishment enterprises whose establishments may belong to one or more industries. Such enterprises are classified to the predominant industry of their establishments.

Table 1

| Calendar Quarter for Publication | Includes Fiscal Quarters ending in: |  |  |
| :--- | :--- | :--- | :--- |
| First | January | February | March |
| Second | April | May | June |
| Third | July | August | September |
| Fourth | October | November | December |

It should be noted that NAICS Canada data compiled on an enterprise basis cannot be directly compared with NAICS Canada data on an establishment basis.

## Accounting Concepts, Definitions and Practices

The concepts and definitions for most industries are based on the guidelines of the Canadian Institute of Chartered Accountants. Regulated industries may follow practices and definitions determined by the regulators. However, these practices are usually similar to the Generally Accepted Accounting Principles (GAAP) of the Canadian Institute of Chartered Accountants.

## Scope

The financial items presented in this publication are those included in the following accounts or statements:

- Balance Sheet
- Income Statement
- The Statement of Changes in Financial Position

Although they are not included in this publication, additional financial items are available for some industries upon request.

## Financial Classification and Presentation

There is no widely accepted standard classification of financial items. Accordingly, it was necessary to devise one in order to present information in a homogeneous way for all enterprises. The financial item presentation in this publication has been condensed somewhat to allow for a homogeneous presentation across industries. Additional financial detail is available upon request.

## Industrial Classification

Commencing with the first quarter of 1999, the Quarterly Survey of Financial Statistics for Enterprises is based on the North American Industry Classification System (NAICS Canada 1997). Prior to the first quarter of 1999 , the Standard Industrial Classification for Companies and Enterprises (SIC-C 1980) was used.

NAICS was developed by the statistical agencies of Canada, Mexico and the United States to provide a consistent framework for the collection, analysis and dissemination of industrial statistics used by government policy analysts, by academics and researchers, by the business community, and by the public.

NAICS is a product-oriented industry classification that standardizes the way businesses are classified across Canada, Mexico and the United States. NAICS was
primarily designed to classify economic production performed at the establishment level; the activity which contributes the most value-added determines the NAICS code for the establishment.

To determine which NAICS Canada 1997 code should be assigned to a statistical enterprise, the NAICS Canada 1997 code is determined for each establishment belonging to the statistical enterprise. The NAICS Canada 1997 code representing the largest value-added is then assigned to the statistical enterprise. The NAICS Canada 1997 classification system (unlike the 1980 SIC-C) does not provide classifications for integrated activities. For example, a petroleum enterprise may be involved in exploration, mining, refining, shipping and retailing of petroleum products. Whereas the 1980 SIC-C provided a classification code for integrated petroleum activities, under NAICS Canada 1997 such an enterprise is classified to the individual NAICS Canada 1997 code that relates to the activity that provides the most value-added.

NAICS Canada 1997 is a detailed, hierarchical classification with over 900 individual 6 -digit industries. These are aggregated into 20 sectors of activity, such as mining, manufacturing, wholesale trade, retail trade and construction.

The quarterly financial statistics are available at three levels of industrial aggregation of NAICS Canada 1997. The most aggregate level, which is used in this publication, covers 24 categories (see Table 2), 17 of which represent NAICS Canada 1997 2-digit sectors while seven are at a more disaggregated level. The second level of aggregation covers 58 categories and is available upon request. The most detailed level of aggregation covers 157 categories in 1999 and 164 categories in 2000 and beyond and is also available upon request. The industrial classification system is hierarchical in nature so that the more detailed levels of data easily aggregate to the higher levels.

## Example of Industry Classification:

An automobile dealership that sells new cars would be assigned to the NAICS Canada 1997 Industry Code 44111, "new car dealers." For purposes of the Quarterly Survey of Financial Statistics for Enterprises, this enterprise would appear in the following aggregations:

Level III (164 categories): Group 4411 "Automobile Dealers"

Level II (58 categories): Sub-Sector 441 "Retail Motor Vehicles and Accessories"

Level I (24 categories): $\quad$ Sector 44-45 "Retail Trade"

Table 2
Publication Level of Aggregation
AGGREGATION LEVEL 1

| Enterprise <br> Category Code | Title | NAICS Canada 1997 Codes Included |
| :---: | :---: | :---: |
| 11 | Agriculture, Forestry, Fishing and Hunting | 11 |
| 21A | Oil and Gas Extraction and Coal Mining | 211, 2121 |
| 21B | Mining | 2122, 2123, 213 |
| 22 | Utilities | 22 |
| 23 | Construction | 23 |
| 31-33 | Manufacturing | 31, 32, 33 |
| 41 | Wholesale Trade | 41 |
| 44-45 | Retail Trade | 44, 45 |
| 48-49 | Transporation and Warehousing | 48, 49 |
| 51 | Information and Cultural Industries | 51 |
| 5222 | Non-Depository Credit Intermediation | 5222 |
| 5241 | Insurance Carriers | 52411, 52412, 52413 |
| 5269 | Other Funds and Financial Vehicles | 5269 |
| 52C | Other Financial Intermediaries | 52231, 52239, 523, 5242 |
| 52D | Depository Credit Intermediation | 5221, 52232 |
| 53 | Real Estate and Rental and Leasing Companies | 53 |
| 54 | Professional, Scientific and Technical Services | 54 |
| 55 | Management of Companies and Enterprises | 55 |
| 56 | Administrative and Support, Waste Management and Remediation Services | 56 |
| 61 | Education Services | 61 |
| 62 | Health Care and Social Assistance | 62 |
| 71 | Arts, Entertainment and Recreation | 71 |
| 72 | Accommodation and Food Services | 72 |
| 81 | Other Services (except Public Administration) | 81 |

## Deriving the Estimates

## The Statistical Methodology

The overall estimates are derived from two different components. A sample survey is conducted for larger businesses above a prescribed size threshold using the mailed questionnaire. Sample results are multiplied by a weighting factor to represent the universe from which the
sample was drawn. For businesses below the size threshold, the (take-none) estimate is derived by applying a regression technique to annual data compiled from Revenue Canada financial statements. The model projects the value of the take-none portion of the population by the 164 categories of the Level III aggregation (separately by country of control) using estimates from the surveyed population and other parameters. The proportion of each of the two components of the final estimate (survey and
take-none model) varies significantly between industry aggregations. The proportion represented by the surveyed component ranges from $5 \%$ to $100 \%$ of the population for both revenue and assets at the Level III aggregation.
(See Tables 4 and 5 showing the percentage of assets and operating revenue represented by the take-none component for each of the Level 1 (24 industry) groups.)

## Sample Design for the Survey Component

The frame used for sampling purposes is the Statistics Canada Business Register (BR). A stratified random sample is used. There are two size strata for each of the Level III (164 categories) aggregations (take-all and takesome). As well, each aggregation is stratified according to country-of-control (Canada, United States or Other Foreign). All units in the first stratum (take-all) are selected. For the lower stratum (take-some), sampling rates vary by aggregation, but average to about one unit selected in seven. The total sample size is approximately 5,500 enterprises.

## Stratum Boundaries

The stratum boundaries for the take-all, take-some and take-none strata vary by industry aggregation. The boundaries are available upon request.

## Sample Weights and Imputation for Incomplete Responses or Non-Response

Although significant effort and resources are used to maximize response rates, there is always an element of non-response in a statistical survey. Units which do not respond in the current period are imputed (their characteristics are estimated). Units are imputed by applying a growth factor to previously reported data when available. The growth factor is estimated using the survey responses for the units that are most similar to the unit being imputed.

When partial survey data covering three key variables (total assets, operating revenue, operating profit) are received, the imputation factors are calculated at the unit level using these partial data. For records without historical information, a donor imputation system is used. Information on the size of the non-respondent is obtained and a similar sized respondent is found. The size information consists of the three key variables. If this information is not available, the Business Register revenue and asset values are used. In the former situation, the donor record is used to calculate the distribution of the detailed values around the three key variables. In the latter case the donor's values are directly copied over to the non-respondent. In the case where donor imputation is
required for two or more consecutive quarters, a new donor is not reselected. Rather, the imputation factor is applied to the previously imputed data.

The response values for sampled units are multiplied by a sampling weight in order to estimate for the entire surveyed population. The sampling weight is calculated using a number of factors, including the probability of the unit being selected in the sample.

## Seasonal Adjustment

The seasonal component of a time series reflects subannual movements caused by characteristic weather changes, holidays or other factors which tend to recur every year at approximately the same time. The seasonal adjustment process attempts to quantify the seasonal component in a time series and to remove its effect from observed data.

The seasonal adjustment method used is a computerized ratio-to-moving-average method in widespread use at Statistics Canada. It is based on the U.S. Bureau of the Census Method II, but has some additional features. Beginning with the first quarter of 1999, the Quarterly Financial Statistics series uses "end-point" seasonal adjustment, which recalculates seasonal factors each quarter as more recent data becomes available. For a more complete description of these features, refer to "X11ARIMA v. 2000 - Seasonal Adjustment Method Foundations and User's Manual."

Series containing no significant seasonality have not been seasonally adjusted. In these cases, the unadjusted series are used in the place of seasonally adjusted data.

Beginning with the first quarter of 1999 publication, the quarterly financial series switched to a NAICS Canada 1997 basis of industrial classification from the previously used SIC-C basis. Historical data on a NAICS Canada 1997 basis were created using a concordance that converted the old SIC-C codes to the new NAICS Canada 1997 codes. No reliable NAICS Canada 1997 coding of businesses was available prior to 1998. Users are warned that the quality of the backcasted series, and the resulting seasonal adjustment, may not be as reliable as that of statistics derived from actual survey results conducted on a NAICS Canada 1997 basis commencing with the first quarter of 1999.

## Data Quality

There are two categories of errors in statistical information - sampling errors and non-sampling errors. Sampling errors are errors that arise because estimates are being prepared based on a sample of the universe rather
than collecting information from all units in the universe. These errors can be measured.

Non-sampling errors can arise from a variety of sources and are much more difficult to measure. Non-sampling errors include errors in the information provided by respondents, data capture errors and other processing errors.

## Sampling Errors

Sample surveys are designed to provide the highest sampling efficiency (the smallest sample that will produce a sampling error of a given size). This optimization is usually performed for only a few variables, limited by the data items that are available at the time of sample design and selection, the resources available, and the complexity introduced by trying to optimize for many variables at one time. The sample used for these statistics was designed to produce a reasonable level of accuracy for assets and revenue by country of control. Consequently, other items may be less accurately estimated.

A measure of the sampling error is the standard error. This measurement is based upon the idea of selecting several samples, although in reality only one sample is drawn. Sampling variability can also be expressed relative to the estimate itself. The standard error as a percentage of the estimate is called the coefficient of variation (CV), or the relative standard error. Small CVs are desirable, since the smaller the CV , the smaller the sampling variability relative to the estimate.

The sample for the Quarterly Survey of Financial Statistics for Enterprises was drawn such that the CV at the Level III (164 categories) aggregation, by country of control, should be no more than $10 \%$ for operating revenue or total assets.

## Estimation Errors in the Non-Sampled Strata

The estimate for small businesses (take-none portion) is prepared by applying a statistical regression model to predict the value of the take-none portion of the population by Level III (164 categories) aggregation using the estimates from the surveyed population and other parameters. The error introduced by this method depends on several factors, including the contribution of these strata to the overall estimate and the error in estimating the movement of the strata using sampled units and other external factors. It is difficult to calculate a coefficient of variation for the non-sampled strata, as the estimates are calculated at the Level III aggregation level only. Therefore, the CV displayed in the publication reflects only the survey portion of the estimate. When the
estimate reflects only the take-none portion, the CV will be blank.

## Other Non-Sampling Errors

There are no objective measures of other non-sampling errors applied to these statistics. However, most reporting and data entry errors are corrected as a result of the intricate computer capture and edit procedures applied to the data. This is particularly effective for financial data where accounting relationships are established and balancing is required. However, most financial data collected are derived from audited financial statements resulting in minimal errors and inconsistencies. As well, the Quarterly Survey of Financial Statistics for Enterprises utilizes trained accounting staff to capture and analyze reported data to minimize the frequency of nonsampling errors.

One source of non-sampling error is the non-response error. There are several measures that can help the user evaluate this type of error, including the response rate and the data response rate.

The response rate is a measure of the proportion of those sample units which have responded in time for inclusion in the estimate. To calculate the response rate, one should simply divide the number of actual responses by the total number of sampled units. For example, a sample with 20 active units for which 10 respond for a particular quarter would have a response rate of $50 \%$.
Response rate is:

## Complete + partial response

Complete + partial response + non-response
The data response rate is the proportion of the estimate which is based upon actual reported data. The data response rate can be calculated by dividing the design assets or revenue (or whatever variable is being analyzed) represented by the responding units by the corresponding value for the entire sample. In the previous example, if the 10 responding units have a design asset value totalling $\$ 15$ billion out of a total sample asset value of $\$ 20$ billion, the data response rate for assets would be $75 \%$.
(Where the design value is a frame value for the record which is derived from administrative sources and is available for the entire population.)

Data response rate for assets is:

Total assets from completed responses + total assets from partial responses
$\overline{\text { Total assets from completed responses }+ \text { total assets from }}$ partial responses + total assets from others
(Where asset values are the design values.)
Weighted data response rates consider that units in sample represent more than themselves through weighting factors. Some units contribute more to the estimates than other units when weights are applied. The weighted data response rate can be calculated by dividing the respondents' weighted frame value by the weighted sample for assets or revenue (or whatever variable is being analyzed). In the previous example, if the weighted asset value of the responding 10 units is $\$ 40$ billion out of a total sample weighted asset value of $\$ 50$ billion, the weighted asset response rate would be $80 \%$.

Weighted data response rate for assets is:
Total weighted assets from completed responses + total weighted assets from partial responses
Total weighted assets from completed responses + total weighted assets from partial responses + total weighted assets from others
(Where the weighted assets for a respondent is defined as the design weight multiplied by the design assets value.)

## Limitations of the Data

To be valid for either time-series or cross-sectional analysis, the definitions of data must be consistent within time periods or across time periods. In other words, the differences and similarities in data must reflect only real differences and not differences in the concepts or definitions used in preparing the data. The ability to use the data for analysis depends on the conceptual framework in which the data are being used.

These data are consistent with the Generally Accepted Accounting Principles (GAAP) of the Canadian Institute of Chartered Accountants. As such, they do not necessarily agree with the concepts used within the Canadian System of National Accounts.

While the GAAP concepts are appropriate for the application of the data, there may still be some problems of consistency (between units or over time) for items where GAAP does not prescribe a particular treatment or allows some latitude. One of the general problems with GAAP for some uses is that it prescribes a historical cost treatment of assets (i.e., their cost at the time of acquisition). As a result, caution should be used when comparing balance sheet data and ratios over time and across industries.

Beginning with the first quarter of 1999, the Quarterly Survey of Financial Statistics for Enterprises implemented the Statistics Canada Business Register as the survey frame. There was also a significant sample rotation that resulted in the introduction of a large number of new enterprises to the quarterly survey and the exclusion of many previously sampled enterprises from the sampled portion of the survey. Furthermore, the quarterly survey switched to the North American Industry Classification System (NAICS Canada 1997) effective the first quarter of 1999. These changes have improved the quality and reliability of the statistics. They nonetheless affect the user's ability to relate and compare the data to those previously produced on the SIC-C basis under the old methodology.

## Confidentiality

The confidentiality of the reported statistics to the quarterly survey is protected under the provisions of the Statistics Act. Accordingly, statistics are released in aggregate only, with no potential identification of individually reported information. The confidentiality provisions of the Statistics Act override the provisions of the Access to Information Act to guarantee the confidentiality of reported data of individual respondents.

Table 3

| All Enterprise Measure of Sample <br> Response | Quarter |  |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $1-2000$ | $2-2000$ | $3-2000$ | $4-2000$ | $1-2001$ | $2-2001$ | $3-2001$ | $4-2001$ | $1-2002$ |
|  | $\%$ | $\%$ | $\%$ | $\%$ | $\%$ | $\%$ | $\%$ | $\%$ | $\%$ |
| Response rate | 68.9 | 68.2 | 68.2 | 65.1 | 62.3 | 62.3 | 60.7 | 61.7 | 59.6 |
| Asset response rate | 92.9 | 92.6 | 92.0 | 89.4 | 71.4 | 84.2 | 85.7 | 85.1 | 79.1 |
| Revenue response rate | 91.0 | 90.4 | 88.3 | 94.2 | 88.4 | 85.4 | 62.2 | 57.2 | 69.9 |
| Weighted asset response rate | 90.5 | 90.0 | 89.5 | 87.7 | 70.6 | 82.0 | 83.0 | 82.6 | 74.9 |
| Weighted revenue response rate | 89.0 | 88.1 | 86.2 | 93.0 | 87.2 | 83.2 | 61.8 | 57.4 | 66.3 |

Table 4 shows the percentage of assets represented by the take-none component for each of the Level 1 (24 industry) groups.

Table 4

| NAICS 24 - Take None Percentage Table |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Assets |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  |  | Fourth quarter 2001 |  |  | First quarter 2002 |  |  |
|  |  | millions of dollars |  |  | millions of dollars |  |  |
| NAICS | NAICS Industry | Take-none | Total | \% | Take-none | Total | \% |
| 11 | Agriculture, Forestry, Fishing and Hunting | 36,557 | 44,225 | 82.7 | 37,017 | 45,642 | 81.1 |
| 21A | Oil and Gas Extraction and Coal Mining | 2,091 | 179,009 | 1.2 | 2,111 | 180,623 | 1.2 |
| 21B | Mining (except Oil, Gas and Coal) | 5,135 | 91,376 | 5.6 | 5,237 | 95,787 | 5.5 |
| 22 | Utilities | 481 | 43,695 | 1.1 | 481 | 44,965 | 1.1 |
| 23 | Construction | 54,922 | 101,035 | 54.4 | 55,471 | 101,894 | 54.4 |
| 31-33 | Manufacturing | 51,768 | 587,691 | 8.8 | 51,661 | 600,257 | 8.6 |
| 41 | Wholesale Trade | 45,326 | 142,943 | 31.7 | 45,333 | 151,717 | 29.9 |
| 44-45 | Retail Trade | 47,965 | 112,988 | 42.5 | 49,154 | 115,441 | 42.6 |
| 48-49 | Transportation and Warehousing | 16,885 | 103,406 | 16.3 | 17,054 | 103,463 | 16.5 |
| 51 | Information and Cultural Industries | 7,077 | 161,306 | 4.4 | 7,121 | 163,240 | 4.4 |
| 5222 | Non-Depository Credit Intermediation | 4,889 | 90,775 | 5.4 | 4,961 | 93,672 | 5.3 |
| 5241 | Insurance Carriers | 0 | 268,467 | 0.0 | 0 | 268,859 | 0.0 |
| 5269 | Other Funds and Financial Vehicles | 0 | 644,864 | 0.0 | 0 | 665,770 | 0.0 |
| 52C | Other Financial Intermediaries | 44,281 | 149,227 | 29.7 | 44,381 | 153,817 | 28.9 |
| 52D | Depository Credit Intermediation | 0 | 1,308,497 | 0.0 | 0 | 1,306,749 | 0.0 |
| 53 | Real Estate and Rental and Leasing Companies | 54,172 | 158,527 | 34.2 | 55,256 | 163,707 | 33.8 |
| 54 | Professional, Scientific and Technical Services | 28,350 | 57,937 | 48.9 | 28,682 | 60,931 | 47.1 |
| 55 | Management of Companies and Enterprises | 21,090 | 327,500 | 6.4 | 21,234 | 335,207 | 6.3 |
| 56 | Administrative and Support, Waste Management |  |  |  |  |  |  |
|  | and Remediation Services | 13,905 | 29,668 | 46.9 | 14,322 | 31,277 | 45.8 |
| 61 | Education Services | 1,691 | 2,179 | 77.6 | 1,691 | 2,150 | 78.6 |
| 62 | Health Care and Social Assistance | 9,931 | 17,658 | 56.2 | 10,381 | 18,174 | 57.1 |
| 71 | Arts, Entertainment and Recreation | 5,387 | 10,921 | 49.3 | 5,468 | 11,812 | 46.3 |
| 72 | Accommodation and Food Services | 21,661 | 38,234 | 56.7 | 21,741 | 38,892 | 55.9 |
| 81 | Other Services (except Public Administration) | 12,153 | 22,818 | 53.3 | 11,910 | 22,961 | 51.9 |
|  |  |  |  |  |  |  |  |
|  | Total, finance and insurance industries | 49,170 | 1,816,966 | 2.7 | 49,342 | 1,823,097 | 2.7 |
|  | (excluding other funds and financial vehicles) |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  | Total, non-financial industries | 415,456 | 1,905,616 | 21.8 | 420,090 | 1,952,933 | 21.5 |
|  | (excluding management of companies and enterprises) |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
|  | Total All IndustriesTotal, all industries | 464,626 | 3,722,582 | 12.5 | 469,432 | 3,776,030 | 12.4 |
|  | (excluding the industries, management of companies |  |  |  |  |  |  |
|  | and enterprises and other funds and financial vehicles) |  |  |  |  |  |  |

Table 5 shows the percentage of operating revenue represented by the take-none component for each of the Level 1 (24 industry) groups.

Table 5

| NAICS 24 - Take None Percentage Table |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Revenues |  |  |  |  |  |  |  |
|  |  | Fourth quarter 2001 |  |  | First quarter 2002 |  |  |
|  |  | millions of dollars |  |  | millions of dollars |  |  |
| NAICS | NAICS Industry | Take-none | Total | \% | Take-none | Total | \% |
| 11 | Agriculture, Forestry, Fishing and Hunting | 5,674 | 7,165 | 79.2 | 5,107 | 6,945 | 73.5 |
| 21A | Oil and Gas Extraction and Coal Mining | 209 | 19,696 | 1.1 | 222 | 20,594 | 1.1 |
| 21B | Mining (except Oil, Gas and Coal) | 920 | 6,690 | 13.8 | 804 | 6,600 | 12.2 |
| 22 | Utilities | 324 | 10,556 | 3.1 | 367 | 11,243 | 3.3 |
| 23 | Construction | 23,593 | 33,934 | 69.5 | 23,121 | 33,381 | 69.3 |
| 31-33 | Manufacturing | 23,323 | 154,339 | 15.1 | 22,529 | 154,207 | 14.6 |
| 41 | Wholesale Trade | 25,231 | 83,546 | 30.2 | 23,577 | 82,906 | 28.4 |
| 44-45 | Retail Trade | 31,892 | 71,258 | 44.8 | 31,126 | 72,412 | 43.0 |
| 48-49 | Transportation and Warehousing | 6,977 | 18,897 | 36.9 | 7,116 | 19,471 | 36.5 |
| 51 | Information and Cultural Industries | 2,429 | 17,127 | 14.2 | 2,380 | 16,813 | 14.2 |
| 5222 | Non-Depository Credit Intermediation | 578 | 3,366 | 17.2 | 549 | 3,296 | 16.7 |
| 5241 | Insurance Carriers | 13 | 17,207 | 0.1 | 13 | 17,786 | 0.1 |
| 5269 | Other Funds and Financial Vehicles | 0 | 5,225 | 0.0 | 0 | 6,015 | 0.0 |
| 52C | Other Financial Intermediaries | 3,865 | 8,947 | 43.2 | 4,043 | 9,556 | 42.3 |
| 52D | Depository Credit Intermediation | 0 | 20,972 | 0.0 | 0 | 19,913 | 0.0 |
| 53 | Real Estate and Rental and Leasing Companies | 5,219 | 11,445 | 45.6 | 5,133 | 11,824 | 43.4 |
| 54 | Professional, Scientific and Technical Services | 9,479 | 15,923 | 59.5 | 9,286 | 16,422 | 56.5 |
| 55 | Management of Companies and Enterprises | 2,165 | 6,292 | 34.4 | 2,078 | 6,149 | 33.8 |
|  | Administrative and Support, Waste Management |  |  |  |  |  |  |
| 56 | and Remediation Services | 6,733 | 10,138 | 66.4 | 6,397 | 11,984 | 53.4 |
| 61 | Education Services | 654 | 771 | 84.9 | 654 | 768 | 85.2 |
| 62 | Health Care and Social Assistance | 3,013 | 4,040 | 74.6 | 3,007 | 4,217 | 71.3 |
| 71 | Arts, Entertainment and Recreation | 1,185 | 1,923 | 61.6 | 1,049 | 1,849 | 56.7 |
| 72 | Accommodation and Food Services | 7,601 | 10,417 | 73.0 | 7,297 | 10,297 | 70.9 |
| 81 | Other Services (except Public Administration) | 3,411 | 4,807 | 71.0 | 3,343 | 4,733 | 70.6 |
|  |  |  |  |  |  |  |  |
|  | Total, finance and insurance industries | 4,456 | 50,492 | 8.8 | 4,604 | 50,552 | 9.1 |
|  | (excluding other funds and financial vehicules) |  |  |  |  |  |  |
|  | Total, non-financial industries | 157,869 | 482,671 | 32.7 | 152,515 | 486,665 | 31.3 |
|  | (excluding management of companies and enterprises) |  |  |  |  |  |  |
|  | Total All IndustriesTotal, all industries | 162,325 | 533,163 | 30.4 | 157,119 | 537,217 | 29.2 |
|  | (excluding the industries, management of companies |  |  |  |  |  |  |
|  | and enterprises and other funds and financial vehicles) |  |  |  |  |  |  |

## DEFINITIONS OF FINANCIAL RATIOS

## Debt to Equity

This ratio examines the relationship of debt (loans, bonds, debentures) to shareholders' equity. It compares the relative size of debt to resources invested by the owners. It indicates the extent to which a firm relies on borrowed funds to finance its operations. Firms that rely heavily on borrowed funds are said to be highly leveraged.

## Formula

Debt to Equity:
Borrowings + Loans and accounts with affiliates
Total equity

## Profit Margin

Operating profit is the net result of the principal business activities of a firm. It is calculated before taking into account interest expense, investment income, nonrecurring losses from the write-down of assets, gains or losses realized on the disposal of assets, and income tax expense. This ratio indicates management's ability to generate earnings from the principal business activities of a firm. The ratio is expressed as a percentage of operating revenue.

## Formula

Profit Margin:
Operating profit (S.A.) x 100
Total operating revenue (S.A.)

## Return on Equity

This ratio measures the level of return to the owners (investors) and it represents their measure of profitability. The earnings figure is the after-tax profits, including a deduction for interest expense (payments to lenders). It is the net profit available to the owners (investors). The ratio indicates how many cents are returned to every dollar invested by the owners.

## Formula

Return on Equity:
Profit before extraordinary gains (S.A.) x $4 \times 100$
Total equity

## Return on Capital Employed

This ratio measures profitability and how well management has employed the assets, by calculating the percentage return on total capital provided by the owners and lenders (creditors). The earnings figure is calculated before taking into account interest expense (payments to lenders) and dividends (payments to owners). The ratio indicates how many cents are returned to every dollar of capital invested.

## Formula

Return on Capital Employed:
Profit before extraordinary gains and interest on borrowings net of tax (S.A.) x $4 \times 100$
Borrowings + Loans and accounts with affiliates + Total equity

