

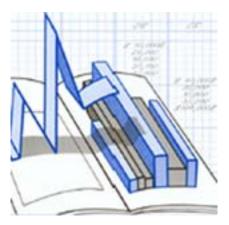
Catalogue no. 61-008-XIE

# Quarterly financial statistics for enterprises

First quarter 2005



Statistics Statistique Canada Canada





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Statistics Canada Industrial Organization and Finance Division

# **Quarterly financial statistics for enterprises**

First quarter 2005

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- . not available for any reference period
- .. not available for a specific reference period
- ... not applicable
- 0 true zero or a value rounded to zero
- 0<sup>s</sup> value rounded to 0 (zero) where there is a meaningful distinction between true zero and the value that was rounded
- p preliminary
- r revised
- x suppressed to meet the confidentiality requirements of the Statistics Act
- E use with caution
- F too unreliable to be published

### **Coefficients of variation**

- A excellent (CV range is 0.00% to 4.99%)
- B very good (CV range is 5.00% to 9.99%)
- C good (CV range is 10.00% to 14.99%)
- D acceptable (CV range is 15.00% to 24.99%)

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### Note to users

You can also search through the Statistics Canada catalogue which lists all current products and services available at Statistics Canada.

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# **Highlights**

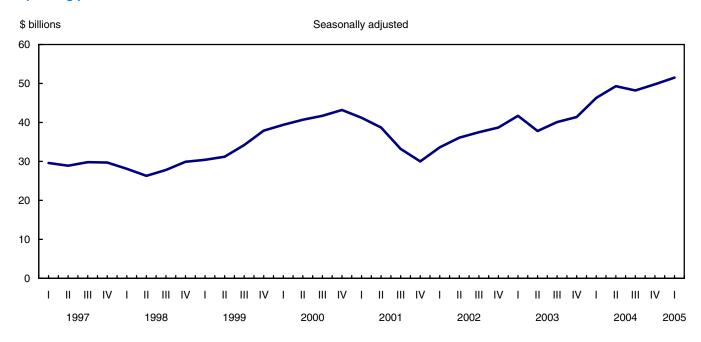
• Canadian corporations continued to report record earnings in the first quarter of 2005. Operating profits advanced 3.4% to \$51.5 billion, following a similar increase in the fourth quarter of 2004. These profits have risen in all but two of the past thirteen quarters, following a downturn in 2001.

# Analysis — First quarter 2005 (preliminary)

Canadian corporations continued to report record earnings in the first quarter of 2005. Operating profits advanced 3.4% to \$51.5 billion, following a similar increase in the fourth quarter of 2004. These profits have risen in all but two of the past thirteen quarters, following a downturn in 2001.

### Chart 1

### Operating profits continue to rise



The non-financial industries saw operating profits improve by 2.7% to \$38.7 billion, led by gains in oil and gas, telecommunications and retail.

The financial industries earned \$12.8 billion in first quarter operating profits, a 5.9% increase from the fourth quarter of 2004. Chartered banks were the big winners in the first quarter, while property and casualty insurers lost ground.

### Note to readers

These quarterly financial statistics cover the activities of all corporations in Canada, except those that are government controlled or not-for-profit.

Operating profits represent the profits earned from normal business activities, excluding interest expense on borrowing and valuation adjustments. For non-financial industries, operating profits exclude interest and dividend revenue and capital gains/losses. For financial industries, interest and dividend revenue, capital gains/losses and interest paid on deposits are included in the calculation of operating profits.

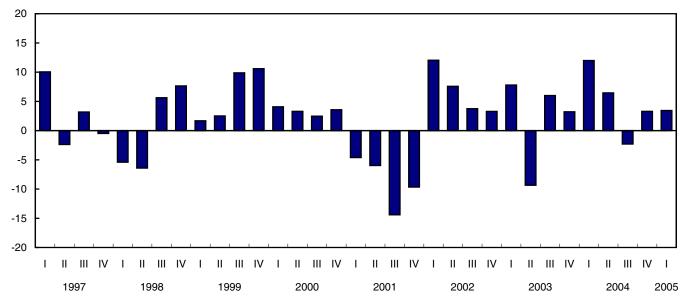
After-tax profits represent the bottom-line profits earned by corporations.

The quarterly financial statistics for enterprises for the period covering 2002 to date have been revised following benchmarking to the 2002 and 2003 Annual series and seasonal adjustment revisions.

### Chart 2

### **Profit growth sustained**

% change in profits



### Oil and gas profits propelled by record high prices

Oil and gas extraction companies reaped the benefits of strong prices in the first quarter, as operating profits advanced 5.8% to \$6.3 billion. Average domestic crude oil prices were up 6.4% from the fourth quarter of 2004, and 35.5% from the first quarter of 2004. However, after-tax profits fell 30.7% due to recent changes in accounting regulations that resulted in some oil and gas companies reporting substantial first quarter losses on hedging contracts.

Mining companies gained ground in the quarter, as they benefited from hefty metal demand from markets in North America and China. Prices for some metals were the highest in over a decade, boosting operating profits by 8.2% to \$1.4 billion.

### Profitable quarter for telecommunications

Operating profits of the information and cultural sector reached \$2.5 billion in the first quarter, a 14.2% improvement from the previous quarter. The telecommunications companies were the primary reason, as their profit jumped 15.4%. This sector has seen much volatility over the past few years, due in part to restructuring activities.

### **Retail gains widespread**

Retailers reported first quarter gains in revenue and operating profits. Overall retail profits advanced 6.4% to an all-time high of \$3.3 billion. Consumer spending has been generally upbeat over the last several years, with low interest rates and rising employment levels. Households continued to buy consumer goods, including furniture, home furnishings and appliances, where profits climbed 21.5% in the first quarter. Motor vehicles and parts dealers reported a 14.7% increase in profits, while clothing and department store profits rose 13.7%.

### Mixed results for manufacturing

Manufacturing profits improved marginally in the first quarter, following declines in the preceding two quarters. First quarter profits of \$11.0 billion were 1.2% above fourth quarter levels, but remained below the recent high of \$12.5 billion earned in the second quarter of 2004. The **Monthly Survey of Manufacturing** reported an increase in manufacturers' shipments for the first quarter, but declines were observed in the latter two months of the quarter. Exports were down from the previous quarter, partly in response to the continued strength of the Canadian dollar. Nonetheless, the latest **Business Conditions Survey** reported that manufacturers anticipate maintaining the same level of production in the second quarter of 2005.

Petroleum and coal producers earned \$2.3 billion in the first quarter, up 4.6% from the fourth quarter. Profits have been at historically high levels for the past year, and refined petroleum prices in March hovered over 25% above year-earlier levels.

Chemical manufacturers' profits were much improved in the first quarter, rising 10.0% to an all-time high of \$2.1 billion. Companies indicated that strong demand and rising prices were the underlying factors in the profit growth.

Motor vehicles and parts manufacturers did not fare as well in the first quarter, as their profits were almost halved to \$0.3 billion. Operating revenue declined 4.1%, possibly due to consumer reaction to higher fuel costs. Exports of passenger automobiles and trucks declined in the quarter.

Gains were also reported by manufacturers of fabricated metal (+16.9%), primary metals (+7.5%) and wood and paper (+3.2%).

### Robust bank profits bolstered financial sector

The financial industries earned 5.9% more in operating profits in the first quarter, almost entirely due to an upsurge in chartered bank profits. The depository credit intermediaries (mainly chartered banks) earned \$5.9 billion in operating profits in the first quarter, 19.8% above the fourth quarter and a \$0.3 billion improvement from the previous high reported in the first quarter of 2004. In the most recent quarter, substantial trading gains due to stronger equity markets and higher net interest income lifted profits.

Insurance company profits fell back 6.1% in the first quarter. Life insurers earned \$1.0 billion in operating profits, a 4.2% improvement from the fourth quarter. However, these gains were overshadowed by the property and casualty insurers, whose profits fell 12.4% to \$1.6 billion from record high earnings in the fourth quarter of 2004. Despite the current quarter slide, profits of property and casualty insurers were still 8.4% above year-earlier levels.

### **Profitability ratios**

The operating profit margin strengthened to a highest-ever level of 8.0% in the first quarter, from 7.8% in the previous quarter. The average quarterly profit margin steadily improved over the past three years from 6.2% in 2001.

The return on shareholders' equity, based on after-tax profits, lost a full percentage point to 9.9% in the first quarter of 2005. This profitability measure averaged 9.4% in 2003 and 10.6% in 2004. In the most recent quarter, non-operating items, including foreign currency gains/losses, interest and dividend revenue and write-offs and valuation adjustments, all contributed to a 7.9% decline in after-tax profits.

### Text table 1

### **Financial statistics for enterprises**

	Seasonally adjusted							
	First <sup>r</sup> quarter 2004	Fourth <sup>r</sup> quarter 2004	First <sup>p</sup> quarter 2005	First quarter 2004 to first quarter 2005	Fourth quarter 2004 to first quarter 2005			
	ç	6 billions		% chang	e			
All industries								
Operating revenue	609.6	640.2	644.5	5.7	0.7			
Operating profit	46.3	49.8	51.5	11.1	3.4			
After-tax profit	26.1	31.8	29.3	12.1	-7.9			
Non-financial								
Operating revenue	552.2	582.0	584.8	5.9	0.5			
Operating profit	33.8	37.7	38.7	14.4	2.7			
After-tax profit	18.6	24.5	21.8	17.3	-10.8			
Financial								
Operating revenue	57.4	58.2	59.6	4.0	2.5			
Operating profit	12.5	12.1	12.8	2.2	5.9			
After-tax profit	7.5	7.3	7.5	-0.6	1.7			

# **Related products**

### Selected publications from Statistics Canada

61-219-X	Financial and taxation statistics for enterprises
61-220-X	Corporations Returns Act
61-224-X	Financial performance indicators for Canadian business
61-517-X	Inter-corporate ownership

### Selected CANSIM tables from Statistics Canada

187-0001	Quarterly balance sheet and income statement, by North American Industry Classification System (NAICS)
187-0002	Quarterly statement of changes in financial position, by North American Industry Classification System (NAICS), selected financial ratios and selected seasonally adjusted components

### Note on CANSIM

CANSIM (Canadian Socio-Economic Information Management System) is Statistics Canada's computerized data bank and its supporting software. Most of the data appearing in this publication, as well as many other data series are available from CANSIM via terminal, on computer printouts, or in machine readable form. Historical and more timely data, not included in this publication, are available from CANSIM.

### Selected surveys from Statistics Canada

2501 Quarterly Survey of Financial Statistics for Enterprises

### Selected tables of Canadian statistics from Statistics Canada

- Canadian Statistics Financial statistics for enterprises (quarterly)
- Canadian Statistics Other financial services Balance sheet and income statement

- · Canadian Statistics Investment Services Balance sheet and income statement
- · Canadian Statistics Banking Balance sheet and income statement
- Canadian Statistics Insurance Balance sheet and income statement
- Canadian Statistics Other consumer and business credit Balance sheet and income statement
- Canadian Statistics Economic indicators, by provinces and territories (monthly and quarterly)

# **Statistical tables**

### Table 1-1

### Summary table — Operating revenue and operating profit, seasonally adjusted

	First quarter	Second quarter	Third quarter	Fourth quarter	First quarter
	2004	2004	2004	2004	2005
_		mill	ions of dollars		
Operating revenue					
Fotal, all industries	609,555	627,613	636,821	640,179	644,456
Total, non-financial industries	552,191	570,162	579,635	582,010	584,809
Agriculture, forestry, fishing and hunting	9,318	9,647	9,342	9,327	9,188
Dil and gas extraction and support activities	27,040	30,287	31,355	31,094	31,284
Aining (except oil and gas)	5,967	6,332	7,211	6,720	7,172
Jtilities	12,096	12,908	13,782	12,839	12,336
Construction	37,590	38,415	38,381	40,010	39,378
Manufacturing	165,712	172,494	176,697	174,731	175,343
Wholesale trade	91,562	93,242	93,558	94,394	94,098
Retail trade	88,733	90,386	91,139	91,854	93,166
Transportation and warehousing	23,057	23,650	24,724	25,272	26,074
nformation and cultural industries	18,318	18,735	19,012	19,169	19,300
Real estate and rental and leasing	13,259	13,494	13,673	13,943	14,271
Professional, scientific and technical	,	,	,	,	,
services	19,794	20,188	19,873	20,659	20,633
Administrative and support, waste	10,104	20,100	10,010	20,000	20,000
management and remediation services	10 100	10 007	10 244	12 001	12 000
	12,133	12,087	12,341	13,081	13,908
Educational, healthcare and social	0.050	0.000	0.400	0.504	0 500
assistance services	6,256	6,392	6,402	6,521	6,503
Arts, entertainment and recreation	2,587	2,690	2,829	2,824	2,723
Accommodation and food services	12,354	12,703	12,589	12,799	12,530
Repair, maintenance and personal services	6,416	6,512	6,730	6,775	6,902
Total, finance and insurance industries	57,364	57,451	57,185	58,169	59,647
Non-depository credit intermediation	3,828	3,985	4,130	4,212	4,256
nsurance carriers and related activities	22,226	22,395	22,273	22,709	22,721
Activities related to credit intermediation	747	730	715	738	752
Depository credit intermediation	20,894	20,472	20,337	20,546	22,328
Securities, commodity contracts, and					
other financial investments and related					
activities	9,669	9,869	9,731	9,963	9,590
Operating profit	0,000	0,000	0,101	0,000	0,000
Total, all industries	46,326	49,321	48,185	49,776	51,487
		,			
Total, non-financial industries	33,795	37,088	35,761	37,676	38,676
Agriculture, forestry, fishing and hunting	421	434	397	342	372
Oil and gas extraction and support activities	5,036	5,154	5,209	5,947	6,292
Vining (except oil and gas)	749	890	1,318	1,258	1,362
Jtilities	1,135	1,137	1,129	969	962
Construction	1,558	1,565	1,507	1,465	1,477
Manufacturing	10,276	12,467	11,517	10,875	11,004
Nholesale trade	3,002	3,131	3,053	3,226	3,115
Retail trade	2,712	2,994	3,246	3,085	3,283
Fransportation and warehousing	1,889	1,754	1,439	2,618	2,806
nformation and cultural industries	2,125	2,472	1,704	2,159	2,466
Real estate and rental and leasing	2,545	2,604	2,669	2,781	2,706
Professional, scientific and technical	2,040	2,004	2,005	2,701	2,700
services	451	444	456	603	575
Administrative and support, waste					
management and remediation services	534	519	591	686	661
Educational, healthcare and social					
assistance services	715	760	741	771	763

### Table 1-1 – continued

### Summary table — Operating revenue and operating profit, seasonally adjusted

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
_		milli	ons of dollars		
Accommodation and food services Repair, maintenance and personal services	332 242	365 307	345 341	440 382	393 374
Total, finance and insurance industries	12,531	12,233	12,425	12,100	12,811
Non-depository credit intermediation Insurance carriers and related activities Activities related to credit intermediation Depository credit intermediation Securities, commodity contracts, and other financial investments and related	1,646 2,900 66 5,618	1,729 2,931 61 5,210	1,866 3,033 57 5,243	1,727 2,996 56 4,943	1,739 2,812 71 5,922 2,266
other financial investments and related activities	2,301	2,301		2,226	2,226 2,378

### Table 1-2

### Summary table — Profit before extraordinary gains and net profit, seasonally adjusted

	First quarter	Second quarter	Third quarter	Fourth quarter	First quarter
	2004	2004	2004	2004	2005
—		millio	ns of dollars		
Profit before extraordinary gains					
Total, all industries	26,133	30,212	31,761	31,811	29,296
Total, non-financial industries	18,610	23,019	24,170	24,464	21,821
Agriculture, forestry, fishing and hunting	338	362	312	265	318
Oil and gas extraction and support activities	3,343	3,739	4,065	4,287	2,969
Mining (except oil and gas)	419	505	962	1,068	1,021
Jtilities	588	708	640	506	540
Construction	972	1,010	915	906	888
Manufacturing	6,106	8,321	8,185	7,553 2,125	6,600
Nholesale trade Retail trade	1,923 1,508	2,327 1,710	2,135 1,888	2,125	2,197 1,955
Transportation and warehousing	734	654	1,338	1,507	1,293
nformation and cultural industries	73	709	531	954	931
Real estate and rental and leasing	1,210	1,325	1,455	1,504	1,217
Professional, scientific and technical	1,210	1,020	1,100	1,001	.,
services	351	476	485	646	590
Administrative and support, waste	420	503	429	464	487
management and remediation services Educational, healthcare and social	420	505	429	404	407
assistance services	508	540	519	536	524
Arts, entertainment and recreation	-13	-82	4	-14	-12
Accommodation and food services	-20	-15	45	68	21
Repair, maintenance and personal services	149	228	261	298	281
Total, finance and insurance industries	7,523	7,193	7,591	7,347	7,475
Non-depository credit intermediation	390	468	533	417	379
nsurance carriers and related activities	2,461	2,373	2,595	2,514	2,421
Activities related to credit intermediation	32	32	29	30	41
Depository credit intermediation	3,103	2,881	3,047	2,839	3,278
Securities, commodity contracts, and					
other financial investments and related	4 500	4 400	4 000		4 0 5 0
activities	1,536	1,438	1,388	1,547	1,356
Net profit					
Γotal, all industries	26,135	30,200	31,685	31,800	29,285
Total, non-financial industries	18,621	23,015	24,101	24,460	21,817
Agriculture, forestry, fishing and hunting	338	362	311	264	318
Dil and gas extraction and support activities	3,343	3,739	4,065	4,287	2,969
Mining (except oil and gas)	418	504	961	1,067	1,022
Jtilities	588	708	640	506	540
Construction	972	1,010	915	906	888
Aanufacturing	6,110	8,317	8,179	7,549	6,596
Vholesale trade	1,920	2,326	2,072	2,120	2,195
Retail trade	1,508	1,709	1,889	1,790	1,954
ransportation and warehousing	734	654	1,339 533	1,507	1,293
nformation and cultural industries Real estate and rental and leasing	76 1,217	709 1,325	1,455	957 1,504	931
Professional, scientific and technical	1,217	1,525	1,455	1,504	1,217
services	340	464	469	634	578
Administrative and support, waste					
management and remediation services	433	516	443	478	501
Educational, healthcare and social					
assistance services Arts. entertainment and recreation	508 -13	540	519	537	524
		-82	4	-14	-12

### Table 1-2 – continued

### Summary table — Profit before extraordinary gains and net profit, seasonally adjusted

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
	2004		ns of dollars	2004	2005
Accommodation and food services Repair, maintenance and personal services	-20 150	-15 228	45 262	68 299	21 281
Total, finance and insurance industries	7,514	7,185	7,584	7,340	7,468
Non-depository credit intermediation Insurance carriers and related activities Activities related to credit intermediation Depository credit intermediation Securities, commodity contracts, and other financial investments and related	382 2,461 33 3,103	460 2,373 32 2,881	525 2,595 29 3,047	409 2,514 31 2,839	370 2,421 42 3,278
activities	1,535	1,438	1,388	1,547	1,356

### Table 1-3

### Summary table — Debt to equity and profit margin, selected ratios

	First	Second	Third	Fourth	First
	quarter 2004	quarter 2004	quarter 2004	quarter 2004	quarter 2005
			ratio		
Debt to equity					
Fotal, all industries	0.958	0.947	0.937	0.928	0.926
Fotal, non-financial industries	1.044	1.029	1.017	1.007	1.007
griculture, forestry, fishing and hunting	1.360	1.347	1.325	1.297	1.235
Dil and gas extraction and support activities	1.025	1.029	1.010	1.076	1.083
lining (except oil and gas)	0.500	0.504	0.472	0.457	0.445
Itilities	1.065	1.025	0.989	0.994	0.972
Construction	1.902	1.942	1.956	2.026	2.042
lanufacturing	0.634	0.631	0.622	0.601	0.607
/holesale trade	0.921	0.906	0.902	0.866	0.901
Retail trade	1.230	1.197	1.150	1.112	1.082
ransportation and warehousing	1.903	1.736	1.533	1.535	1.533
nformation and cultural industries	1.094	1.059	1.112	1.099	1.120
leal estate and rental and leasing	2.316	2.269	2.282	2.228	2.184
Professional, scientific and technical	2.010	2.205	2.202	2.220	2.104
services	0.956	0.973	0.951	0.933	0.940
	0.950	0.975	0.951	0.955	0.940
dministrative and support, waste	4 500	4 400	4 500	4 504	4 470
management and remediation services	1.500	1.499	1.508	1.531	1.476
ducational, healthcare and social					
assistance services	0.911	0.899	0.929	0.908	0.908
rts, entertainment and recreation	2.794	2.640	2.770	2.730	2.767
ccommodation and food services	3.265	3.266	3.251	3.193	3.094
epair, maintenance and personal services	0.989	0.946	0.918	0.880	0.898
otal, finance and insurance industries	0.692	0.694	0.686	0.684	0.677
Ion-depository credit intermediation	5.870	5.930	5.674	5.696	5.424
nsurance carriers and related activities	0.176	0.163	0.176	0.164	0.172
ctivities related to credit intermediation	0.747	0.655	0.714	0.662	0.669
epository credit intermediation	0.485	0.471	0.454	0.487	0.472
Securities, commodity contracts, and					
other financial investments and related					
	0 400	0 512	0 501	0 4 9 4	0.404
activities	0.492	0.513	0.501	0.481	0.494
—		ŗ	percentage		
Profit margin					
otal, all industries	7.6	7.9	7.6	7.8	8.0
otal, non-financial industries	6.1	6.5	6.2	6.5	6.6
griculture, forestry, fishing and hunting	4.5	4.5	4.2	3.7	4.0
Dil and gas extraction and support activities	18.6	17.0	16.6	19.1	20.1
lining (except oil and gas)	12.5	14.1	18.3	18.7	19.0
Itilities	9.4	8.8	8.2	7.5	7.8
Construction	4.1	4.1	3.9	3.7	3.8
lanufacturing	6.2	7.2	6.5	6.2	6.3
/holesale trade	3.3	3.4	3.3	3.4	3.3
Retail trade	3.1	3.3	3.6	3.4	3.5
ransportation and warehousing	8.2	7.4	5.8	10.4	10.8
nformation and cultural industries	11.6	13.2	9.0	11.3	12.8
Real estate and rental and leasing		19.3		19.9	12.0
	19.2	19.5	19.5	19.9	19.0
Professional, scientific and technical	~ ~				
Professional, scientific and technical services	2.3	2.2	2.3	2.9	2.8
Professional, scientific and technical	2.3 4.4	2.2 4.3	2.3 4.8	2.9 5.2	2.8 4.8

### Table 1-3 – continued

### Summary table — Debt to equity and profit margin, selected ratios

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
			percentage		
Educational, healthcare and social					
assistance services	11.4	11.9	11.6	11.8	11.7
Arts, entertainment and recreation	2.8	3.4	3.4	2.5	2.4
Accommodation and food services	2.7	2.9	2.7	3.4	3.1
Repair, maintenance and personal services	3.8	4.7	5.1	5.6	5.4
Total, finance and insurance industries	21.8	21.3	21.7	20.8	21.5
Non-depository credit intermediation	43.0	43.4	45.2	41.0	40.8
insurance carriers and related activities	13.0	13.1	13.6	13.2	12.4
Activities related to credit intermediation	8.8	8.3	7.9	7.5	9.5
Depository credit intermediation Securities, commodity contracts, and	26.9	25.4	25.8	24.1	26.5
other financial investments and related					
activities	23.8	23.3	22.9	23.9	23.6

### Table 1-4

### Summary table — Return on equity and return on capital employed, selected ratios

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter	First quarter
	2004		2004	2004	2005
			percentage		
Return on equity					
Fotal, all industries	9.5	10.8	11.1	10.9	9.9
Fotal, non-financial industries	9.0	10.8	11.2	11.1	9.8
Agriculture, forestry, fishing and hunting Dil and gas extraction and support	6.4	6.8	5.8	4.8	5.6
activities	13.7	14.8	15.6	16.8	11.6
lining (except oil and gas)	3.4	4.1	7.6	8.3	7.7
Itilities	9.6	11.0	9.8	7.8	8.2
Construction	14.7	15.7	14.1	14.4	14.0
Aanufacturing	8.2 13.7	11.0 16.0	10.7 14.2	9.7 13.6	8.4 14.6
Vholesale trade Retail trade	13.7	14.7	14.2	14.6	14.0
ransportation and warehousing	10.1	8.9	14.6	14.0	13.9
nformation and cultural industries	0.5	4.7	3.7	6.4	6.3
Real estate and rental and leasing Professional, scientific and technical	9.2	9.7	10.6	10.8	8.4
services Administrative and support, waste	4.4	6.0	6.0	7.7	7.1
management and remediation services ducational, healthcare and social	14.8	17.4	14.8	15.6	15.4
assistance services	18.8	18.9	18.5	18.6	18.0
rts, entertainment and recreation	-1.8	-10.3	0.6	-1.8	-1.5
ccommodation and food services Repair, maintenance and personal	-1.0	-0.7	2.1	3.1	1.0
services	8.2	12.0	13.2	14.4	13.3
otal, finance and insurance industries	11.2	10.5	10.9	10.4	10.3
Ion-depository credit intermediation	10.8	12.4	13.4	10.6	9.1
nsurance carriers and related activities	12.8	11.8	12.8	12.2	11.5
ctivities related to credit intermediation	5.7	5.3	4.7	4.8	6.7
Depository credit intermediation Securities, commodity contracts, and other financial investments and related	12.9	11.8	12.4	11.5	12.5
activities	7.9	7.3	6.9	7.5	6.6
			percentage		
Return on capital employed					
Fotal, all industries	6.8	7.5	7.7	7.6	7.2
fotal, non-financial industries	6.2	7.2	7.4	7.4	6.8
Agriculture, forestry, fishing and hunting Dil and gas extraction and support	4.7	4.9	4.4	4.0	4.3
activities	8.4	9.3	9.7	9.9	7.4
lining (except oil and gas)	3.6	3.9	6.3	6.8	6.5
Itilities	6.7	7.7	7.4	6.2	6.6
Construction	6.2	6.6	6.0	6.2	5.9
Aanufacturing	6.6 8.4	8.3 10.1	8.1 9.0	7.6 8.8	6.9 9.0
Vholesale trade Retail trade	0.4 8.4	8.6	9.0 9.4	0.0 9.2	9.0 9.4
ransportation and warehousing	6.3	6.4	9.4 8.3	9.2 9.5	9.4 8.3
nformation and cultural industries	3.1	4.9	4.4	5.7	5.6
	4.8	5.1	5.5	5.6	5.2

### Table 1-4 – continued

### Summary table — Return on equity and return on capital employed, selected ratios

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
			percentage		
Professional, scientific and technical					
services	3.4	4.3	4.3	5.2	4.8
Administrative and support, waste					
management and remediation services	7.6	8.5	7.7	8.0	8.3
Educational, healthcare and social					
assistance services	11.7	11.8	11.4	11.5	11.3
Arts, entertainment and recreation	1.8	-0.5	2.6	1.9	1.6
Accommodation and food services	3.1	2.7	3.3	3.7	3.4
Repair, maintenance and personal	5.0	7.0	0.0	0.4	
services	5.8	7.9	8.6	9.4	8.9
Total, finance and insurance industries	9.0	8.5	8.7	8.5	8.6
Non-depository credit intermediation	5.5	5.7	5.7	5.0	5.5
Insurance carriers and related activities	11.4	10.7	11.4	10.9	10.1
Activities related to credit intermediation	4.8	4.8	4.2	4.5	5.5
Depository credit intermediation Securities, commodity contracts, and other financial investments and related	11.4	10.7	11.1	10.6	11.5
activities	7.1	6.6	6.4	7.0	6.5

### Table 2-1

### Total, all industries — Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
		milli	ons of dollars		
Balance sheet					
Total assets	4,237,532 A	4,322,422 A	4,357,528 A	<b>4,474,342</b> A	4,531,985 A
Cash and deposits	162,746	170,080	170,052	178,587	187,704
Accounts receivable and accrued revenue	312,465	324,122	321,747	322,551	324,757
Inventories Investments and accounts with affiliates	216,333 649,624	219,060 663,192	219,408 670,751	220,883 676,419	223,375 683,389
Portfolio investments	570,641	577,353	581,677	610,526	621,347
Loans	1,035,215	1,081,323	1.097.706	1,120,426	1,137,367
Mortgage	498,891	513,889	524,625	532,574	536,664
Non-mortgage	536,324	567,434	573,081	587,852	600,703
Allowance for losses on investments and					
loans	-11,743	-12,320	-11,754	-11,133	-11,164
Bank customers' liabilities under	22 007	25 109	22 000	22 624	25 101
acceptances Capital assets, net	33,997 864,300	35,108 872,516	33,809 877,824	33,634 882,631	35,181 889,940
Other assets	403,953	391,989	396,307	439,818	440,088
Total liabilities	3,141,528	3,199,127	3,213,022	3,311,619	3,351,472
Deposits	997,981	1,034,705	1,055,315	1,079,614	1,105,837
Actuarial liabilities of insurers	146,061	146,630	147,015	148,395	150,469
Accounts payable and accrued liabilities	413,415	423,400	426,595	430,538	435,750
Loans and accounts with affiliates	406,790	410,229	411,967	417,761	425,927
Borrowings Loans and overdrafts	643,286 258,630	653,918 262,861	660,005 267,786	661,434 267,733	666,678 270,242
From banks	158,677	160,082	163,518	164,319	166,845
From others	99,953	102,779	104,268	103,414	103,397
Bankers' acceptances and paper	43,733	49,616	47,039	47,181	45,693
Bonds and debentures	247,447	245,187	247,812	248,934	252,482
Mortgages	93,476	96,254 72,612	97,367	97,586	98,261
Deferred income tax Bank customers' liabilities under	72,877	72,613	73,857	73,896	74,297
acceptances	33.997	35,108	33,809	33,635	35,181
Other liabilities	427,123	422,523	404,458	466,345	457,334
Total, equity	1,096,003	1,123,295	1,144,506	1,162,723	1,180,512
Share capital	561,104	570,836	569,465	576,371	582,744
Unitholders' equity	0	0	0	0	0
Liability to policyholders Contributed surplus and other	0 123,337	0 124,331	0 124,299	0 125,716	0 125,714
Retained earnings	411,563	428,128	450,742	460,636	472,054
Income statement					
Operating revenue	600,304 A	634,449 A	636,215 A	643,199 <sup>A</sup>	632,707 A
Sales of goods and services	540,039	575,021	576,193	580,609	569,178
Premiums	14,093	14,432	14,475	14,602	14,633
Annuity considerations	2,077	1,443	1,261	2,006	2,029
Interest revenue, operating Dividend revenue, operating	20,848 2,175	20,117 2,085	20,288 2,113	20,622 2,308	21,446 2,258
Gains on sale of securities and other assets	1,291	1,179	1,290	1,563	1,258
Other operating revenue	19,782	20,172	20,596	21,490	21,903
Operating expenses	555,932	584,107	585,922	594,596	583,573
Depreciation, depletion and amortization	23,580	24,119	24,748	25,285	25,208
Insurance claims incurred	9,182	8,833	8,895	8,795	8,931
Annuity claims incurred	2,568	2,179	2,124	2,885	2,808
Normal increase in actuarial liabilities Interest expense, operating	1,480 5,822	1,336 5,426	1,059 5,573	1,804 5,821	1,686 6,344
	0,022	0,420	543,525	0,021	0,344

### Table 2-1 - continued

### Total, all industries - Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
		millio	ons of dollars		
Operating profit	44,373	50,341	50,293	48,602	49,134
Interest and dividend revenue	3,434	4,707	3,678	4,684	4,013
Interest expense on borrowing	14,396	14,529	14,594	15,022	15,473
Gains/losses	165	51	2,892	2,148	-257
Profit before income tax	33,576	40,571	42,268	40,412	37,417
Income tax	11,019	12,249	12,062	12,096	11,404
Equity in affiliates' earnings	2,701	2,522	2,704	2,589	2,357
Profit before extraordinary gains	25,258	30,844	32,910	30,905	28,370
Extraordinary gains	2	-12	-76	-11	-11
Net profit	25,260	30,832	32,834	30,894	28,359

### Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

- Figures may not add due to rounding.

### Table 2-2

### Total, all industries - Statement of changes in financial position, seasonally adjusted data and financial ratios

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
		mill	ions of dollars		
Statement of changes in financial position					
Cash from operating activities Net profit	<b>41,497</b> 26,130	<b>56,726</b> 32,473	<b>40,938</b> 34,533	<b>60,911</b> 34,047	<b>36,607</b> 30,978
Non-cash items	5,420	21,985	2,618	29,523	8,374
Depreciation, depletion and					-
amortization	23,354	23,940	24,599	25,112	24,218
Deferred income tax	-178	-59	_ 361	-1,571	-530
Working capital	-10,848	-5,746	7,181	7,187	-2,478
Other non-cash items Prior period cash transactions	-6,908 9,947	3,849 2,269	-29,522 3,787	-1,204 -2,659	-12,836 -2,745
Cash from financing activities	12,529	50,542	20,980	37,444	43,207
Increase in deposits	5,955	38,867	20,477	24,892	25,955
Borrowings from banks	-431	-1,587	2,357	-963	2,406
Borrowings from affiliates	8,485	2,157	1,924	5,618	2,286
Other borrowings	5,685	8,689	853	5,278	4,888
Bankers' acceptances and paper	206	4,579	-2,484	302	55
Bonds and debentures Mortgages	4,612 -1,870	-1,354 2,986	3,156 259	7,197 71	1,540 2,501
Other borrowings, not elsewhere	-1,070	2,300	200	71	2,501
classified	2,736	2,478	-78	-2,292	793
Equity	-7,164	2,417	-4,632	2,619	7,671
Total cash available	54,026	107,269	61,918	98,354	79,815
Applications					
Cash applied to investment activities	30,748	59,677	23,422	51,873	27,566
Investments in affiliates	13,168	8,587	3,878	3,308	2,110
Portfolio investments	-1,077	4,309	2,747	25,308	9,359
Loans Mortgage loans	18,656 6,928	46,780 14,420	16,797 10,765	23,257 7,878	16,097 3,846
Non-mortgage loans	11,728	32,361	6,033	15,379	12,251
Cash applied to fixed assets	5,354	6,158	4,131	6,508	12,910
Cash applied to dividends	13,808	15,888	16,346	20,325	16,140
Total applications of cash	49,909	81,723	43,899	78,706	56,616
Increase/decrease in cash	4,117	25,545	18,019	19,648	23,199
Selected items, seasonally adjusted					
Operating revenue	609,555	627,613	636,821	640,179	644,456
Operating profit	46,326	49,321	48,185	49,776	51,487
Profit before extraordinary gains Net profit	26,133 26,135	30,212 30,200	31,761 31,685	31,811 31,800	29,296 29,285
Percentage change of selected items	-,	,	,	,	-,
Operating revenue (S.A.)	0.6	3.0	1.5	0.5	0.7
Operating expenses (S.A.)	-0.2	2.7	1.8	0.3	0.4
Operating profit (S.A.)	12.0	6.5	-2.3	3.3	3.4
Selected financial ratios					
Debt to equity (ratio)	0.958	0.947	0.937	0.928	0.926
Profit margin (%)	7.6	7.9	7.6	7.8	8.0
Return on equity (%) Return on capital employed (%)	9.5 6.8	10.8 7.5	11.1 7.7	10.9 7.6	9.9 7.2
Noturn on capital employed (10)	0.0	7.5	1.1	7.0	1.2

Notes:

A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
 All data in this table are unadjusted unless otherwise specified.

- Figures may not add due to rounding.

### Table 3-1

### Total, non-financial industries — Balance sheet and income statement

	First quarter	Second quarter	Third quarter	Fourth quarter	First quarter
	2004	2004	2004	2004	2005
_		mill	ions of dollars		
Balance sheet					
Total assets	2,175,030 A	2,218,762 A	2,234,431 A	2,258,902 A	2,278,841
Cash and deposits	122,971	128,031	130,257	131,617	132,102
Accounts receivable and accrued revenue Inventories	263,593 216,283	273,303 219,060	271,189 219,408	271,795 220,883	272,915 223,375
Investments and accounts with affiliates	438,369	447,097	456,439	462,513	466,056
Portfolio investments	68,884	70,767	71,998	73,523	75,431
Loans	28,375	28,866	28,053	28,812	29,789
Mortgage	8,033	8,277	8,218	8,281	8,671
Non-mortgage	20,342	20,588	19,835	20,531	21,118
Allowance for losses on investments and	,	,	,	,	,
loans	0	0	0	0	0
Bank customers' liabilities under					
acceptances	0	0	0	0	0
Capital assets, net	826,360	833,721	838,849	843,580	850,202
Other assets	210,195	217,917	218,236	226,180	228,970
Total liabilities	1,347,157	1,369,744	1,368,299	1,378,754	1,389,335
Deposits	0	0	0	0	0
Actuarial liabilities of insurers Accounts payable and accrued liabilities	319,208	327,136	326,688	330,592	334,077
Loans and accounts with affiliates	338.290	341,367	345,009	347,983	353,339
Borrowings	526,311	532,410	535,870	537,984	542,280
Loans and overdrafts	236,663	241.608	245,565	245,823	247,983
From banks	152,782	154,582	157,810	158,595	160,942
From others	83,881	87,025	87,755	87,228	87,040
Bankers' acceptances and paper	25,395	30,090	28,037	28,724	27,497
Bonds and debentures	173,262	168,029	168,265	169,530	172,266
Mortgages	90,991	92,684	94,004	93,906	94,535
Deferred income tax	66,197	65,785	67,042	67,568	68,164
Bank customers' liabilities under	0	0	0	0	0
acceptances	07 151	0 103,046	0 93,690	0 94,627	01 175
Other liabilities Total, equity	97,151 <b>827,873</b>	849,017	866,132	880,148	91,475 <b>889,507</b>
Share capital	452,206	460,699	459,529	464,005	466,859
Unitholders' equity	402,200	400,000	400,020	0	00,000
Liability to policyholders	Õ	Õ	Ő	Ő	ŏ
Contributed surplus and other	102,961	104,250	103,206	104,761	104,615
Retained earnings	272,706	284,068	303,397	311,382	318,033
Income statement					
Operating revenue	542,224 A	577,551 A	579,730 A	584,493 A	572,380 A
Sales of goods and services	527,354	562,307	563,992	568,269	556,583
Premiums	0	0	0	0	0
Annuity considerations	0	0	0	0	0
Interest revenue, operating	0	0	0	0	0 0
Dividend revenue, operating Gains on sale of securities and other assets	0 0	0 0	0	0 0	0
Other operating revenue	14,870	15,243	15,739	16,224	15,797
Operating expenses	510,509	539,541	541,787	547,840	536,161
Depreciation, depletion and amortization	21,880	22,444	23,033	23,612	23,504
Insurance claims incurred	0	,	0	0	0
Annuity claims incurred	Ō	0	Ō	Ō	0
Normal increase in actuarial liabilities	0	0	0	0	0
Interest expense, operating	0	0	0	0	0
Other operating expenses	488,629	517,096	518,753	524,228	512,656

### Table 3-1 - continued

### Total, non-financial industries — Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
		millio	ons of dollars		
Operating profit	31,715	38,010	37,943	36,653	36,219
Interest and dividend revenue	3,434	4,707	3,678	4,684	4,013
Interest expense on borrowing	11,022	11,205	11,289	11,605	11,621
Gains/losses	73	-32	2,963	2,133	-381
Profit before income tax	24,200	31,479	33,294	31,865	28,229
Income tax	8,549	9,792	9,819	10,179	9,081
Equity in affiliates' earnings	2.054	1.843	1,908	1,960	1.746
Profit before extraordinary gains	17,705	23,530	25,383	23,645	20,894
Extraordinary gains	, 11	-4	-69	-4	-4
Net profit	17,716	23,526	25,314	23,642	20,890

### Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

- Figures may not add due to rounding.

### Table 3-2

Total, non-financial industries — Statement of changes in financial position, seasonally adjusted data and financial ratios

	First	Second	Third	Fourth	First
	quarter 2004	quarter 2004	quarter 2004	quarter 2004	quarter 2005
		mill	ions of dollars		
Statement of changes in financial position					
Cash from operating activities Net profit Non-cash items Depreciation, depletion and	<b>30,091</b> 18,594 1,534	<b>39,721</b> 25,256 12,773	<b>42,533</b> 27,067 11,790	<b>29,562</b> 26,801 5,653	<b>32,660</b> 23,720 8,752
amortization Deferred income tax Working capital Other non-cash items Prior period cash transactions <b>Cash from financing activities</b> Increase in deposits Borrowings from banks Borrowings from affiliates Other borrowings Bankers' acceptances and paper Bonds and debentures Mortgages	21,643 -471 -8,146 -11,492 9,963 <b>5,493</b> 0 1,003 5,598 3,658 -308 4,397 -1,958	22,262 -274 -5,612 -3,602 1,691 <b>8,406</b> 0 -918 2,434 4,317 3,709 -4,216 1,896	22,876 315 2,339 -13,740 3,675 <b>2,804</b> 0 2,493 4,229 -1,764 -1,959 779 427	23,428 -1,236 5,258 -21,798 -2,892 <b>10,581</b> 0 -985 2,337 5,987 848 7,345 -226	22,524 -609 -2,459 -10,705 188 <b>8,802</b> 0 2,033 245 3,298 129 578 2,163
Other borrowings, not elsewhere classified Equity Total cash available	1,527 -4,766 <b>35,584</b>	2,927 2,573 <b>48,127</b>	-1,012 -2,154 <b>45,337</b>	-1,980 3,241 <b>40,143</b>	429 3,225 <b>41,462</b>
Applications	00,001		10,001	10,110	,
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Non-mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	5,843 5,876 -170 138 49 5,074 10,896 21,813 13,772	8,584 6,439 1,850 294 115 179 5,895 12,736 27,215 20,912	9,714 8,418 1,431 -135 -18 -117 4,102 13,151 26,967 18,370	5,832 3,556 970 1,306 37 1,269 5,952 16,361 28,145 11,998	478 -604 929 153 78 75 11,990 12,756 25,224 16,238
Selected items, seasonally adjusted					
Operating revenue Operating profit Profit before extraordinary gains Net profit	552,191 33,795 18,610 18,621	570,162 37,088 23,019 23,015	579,635 35,761 24,170 24,101	582,010 37,676 24,464 24,460	584,809 38,676 21,821 21,817
Percentage change of selected items					
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	0.5 -0.2 13.1	3.2 2.8 9.8	1.7 2.0 -3.6	0.4 0.1 5.4	0.5 0.3 2.6
Selected financial ratios					
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	1.044 6.1 9.0 6.2	1.029 6.5 10.8 7.2	1.017 6.2 11.2 7.4	1.007 6.5 11.1 7.4	1.007 6.6 9.8 6.8

Notes:

A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
All data in this table are unadjusted unless otherwise specified.
Figures may not add due to rounding.

### Table 4-1

### Agriculture, forestry, fishing and hunting - Balance sheet and income statement

	First quarter	Second quarter	Third quarter	Fourth quarter	First quarter
	2004	2004	2004	2004	2005
Balance sheet					
Total assets	56.437 <sup>B</sup>	<b>56,286</b> <sup>B</sup>	<b>56,184</b> <sup>B</sup>	56,504 <sup>B</sup>	56,589 B
Cash and deposits	3,060	2,985	3,002	3,062	3,064
Accounts receivable and accrued revenue	3,520	3,458	3,472	3,477	3,412
Inventories	8,601	8,532	8,562	8,652	8,309
Investments and accounts with affiliates	3,456	3,481	3,411	3,383	4,115
Portfolio investments	2,978	2,956	2,954	2,950	3,083
Loans Mortgage	1,624 868	1,629 869	1,619 864	1,682 869	1,667 860
Non-mortgage	756	760	756	813	807
Allowance for losses on investments and	750	700	750	010	007
loans	0	0	0	0	0
Bank customers' liabilities under	° °	Ū	Ū	· ·	Ū.
acceptances	0	0	0	0	0
Capital assets, net	28,877	28,907	28,885	28,966	28,622
Other assets	4,323	4,338	4,279	4,330	4,317
Total liabilities	35,462	35,097	34,739	34,443	33,947
Deposits	0	0	0	0	0
Actuarial liabilities of insurers	0	0	0	0	0
Accounts payable and accrued liabilities	3,362	3,324	3,278	3,346	3,745
Loans and accounts with affiliates Borrowings	11,526 16,999	11,587 16,950	11,587 16,820	11,730 16,884	11,998 15,970
Loans and overdrafts	10,333	10,330	9,951	9,993	9,379
From banks	5,549	5,377	5,356	5,380	4,980
From others	4,625	4,724	4,595	4,613	4,399
Bankers' acceptances and paper	494	498	499	505	406
Bonds and debentures	3,503	3,503	3,483	3,499	3,493
Mortgages	2,828	2,848	2,887	2,886	2,692
Deferred income tax	1,817	1,806	1,809	1,734	1,628
Bank customers' liabilities under	_	_	_	_	
acceptances	0	0	0	0	0
Other liabilities	1,757	1,430	1,245	750	606
Total, equity	<b>20,975</b> 6,674	21,189	<b>21,445</b> 6,638	<b>22,061</b> 6,661	<b>22,641</b> 7,168
Share capital Unitholders' equity	0,074	6,664 0	0,038	0,001	7,100
Liability to policyholders	Ő	ŏ	õ	Ö	0
Contributed surplus and other	2,003	2,015	2,007	2,022	2,185
Retained earnings	12,297	12,510	12,800	13,379	13,288
Income statement					
Operating revenue	9,318 <sup>B</sup>	9,647 <sup>B</sup>	9,342 <sup>B</sup>	9,327 B	9,188 <sup>B</sup>
Sales of goods and services	8,862	9,169	8,875	8,848	8,773
Premiums	0	0	0	0	0
Annuity considerations	0	0	0	0	0
Interest revenue, operating	0	0	0	0	0
Dividend revenue, operating	0	0	0	0	0
Gains on sale of securities and other	0	0	0	0	^
assets	0 456	0 478	0 467	0 479	0 415
Other operating revenue Operating expenses	400 <b>8,897</b>	9,213	467 <b>8,944</b>	479 8,985	8,815
Depreciation, depletion and amortization	<b>6,097</b> 597	626	<b>6</b> 16	626	<b>6,615</b> 574
Insurance claims incurred	0	020	0	020	0
Annuity claims incurred	Ő	0	Ö	0	0
Normal increase in actuarial liabilities	Ő	0	Ö	0 0	Ő
Interest expense, operating	ŏ	õ	õ	Ő	Ō
			8,328	8,359	8,242

### Table 4-1 - continued

### Agriculture, forestry, fishing and hunting - Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
		milli	ons of dollars		
Operating profit	421	434	397	342	372
Interest and dividend revenue	77	80	77	77	86
Interest expense on borrowing	305	313	304	307	275
Gains/losses	209	213	185	206	182
Profit before income tax	402	414	356	318	366
Income tax	75	66	60	68	61
Equity in affiliates' earnings	11	15	16	14	13
Profit before extraordinary gains	338	362	312	265	318
Extraordinary gains	-1	-1	-1	-1	-1
Net profit	338	362	311	264	318

### Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

Figures may not add due to rounding.

### Table 4-2

### Agriculture, forestry, fishing and hunting - Statement of changes in financial position, seasonally adjusted data and financial ratios

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005			
_	millions of dollars							
Statement of changes in financial position								
Cash from operating activities Net profit	<b>380</b> 355	<b>456</b> 362	<b>533</b> 291	<b>356</b> 209	<b>632</b> 398			
Non-cash items	49	116	263	158	245			
Depreciation, depletion and	10	110	200	100	210			
amortization	594	626	616	626	567			
Deferred income tax	-20	-15	-10	-12	-8			
Working capital	57	75	1	14	-2			
Other non-cash items	-583	-570	-344	-470	-313			
Prior period cash transactions	-24 <b>-36</b>	-22 <b>-29</b>	-20 <b>-293</b>	-12 <b>267</b>	-11 <b>-204</b>			
Cash from financing activities Increase in deposits	-30	-29	-293	0	-204			
Borrowings from banks	-64	-157	-63	ő	-48			
Borrowings from affiliates	-5	5	-37	150	-45			
Other borrowings	50	125	-152	63	-51			
Bankers' acceptances and paper	-68	5	-2	.5	-2			
Bonds and debentures	-19	0	-20	17	-14			
Mortgages	49	11	24	15	-15			
Other borrowings, not elsewhere classified	89	108	-153	27	-21			
Equity	-18	-1	-41	47	-60			
Total cash available	344	427	240	622	428			
Applications								
Cash applied to investment activities	-13	12	-123	62	41			
Investments in affiliates	37	25	-101	2	-12			
Portfolio investments	-38	-19	-9	-1	60			
Loans	-12 -6	6 2	-12 -7	61 4	-6 -4			
Mortgage loans Non-mortgage loans	-0 -6	5	-7 -6	4 57	-4 -3			
Cash applied to fixed assets	-88	ŏ	-116	53	-53			
Cash applied to dividends	69	75	69	50	53			
Total applications of cash	-33	87	-170	164	42			
Increase/decrease in cash	376	340	410	458	387			
Selected items, seasonally adjusted								
Operating revenue	9,318	9,647	9,342	9,327	9,188			
Operating profit	421	434	397	342	372			
Profit before extraordinary gains Net profit	338 338	362 362	312 311	265 264	318 318			
Percentage change of selected items								
Operating revenue (S.A.)	-3.8	3.5	-3.2	-0.2	-1.5			
Operating expenses (S.A.)	-4.6	3.6	-2.9	0.4	-1.9			
Operating profit (S.A.)	16.4	3.1	-8.4	-14.0	9.0			
Selected financial ratios								
Debt to equity (ratio)	1.360	1.347	1.325	1.297	1.235			
Profit margin (%)	4.5	4.5	4.2	3.7	4.0			
Return on equity (%) Return on capital employed (%)	6.4 4.7	6.8 4.9	5.8 4.4	4.8 4.0	5.6			
Neturn on capital employed (%)	4./	4.9	4.4	4.0	4.3			

Notes:

A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
All data in this table are unadjusted unless otherwise specified.
Figures may not add due to rounding.

### Table 5-1

### Oil and gas extraction and support activities - Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	
	millions of dollars					
Balance sheet						
Total assets	<b>263,463</b> A	270,725 A	275,391 A	<b>282,148</b> A	<b>286,736</b> A	
Cash and deposits	6,457	7,422	7,917	8,847	9,213	
Accounts receivable and accrued revenue	21,809	21,910	21,373	22,630	23,418	
Inventories	3,233	3,564	4,335	4,000	3,470	
Investments and accounts with affiliates	53,654	54,960	56,300	57,547	57,884	
Portfolio investments	10,874 263	11,660 267	11,693 270	12,377 271	12,811 274	
Loans Mortgage	117	119	120	121	122	
Non-mortgage	146	148	120	150	152	
Allowance for losses on investments and	140	140	150	150	152	
loans	0	0	0	0	0	
Bank customers' liabilities under	0	0	0	0	0	
acceptances	0	0	0	0	0	
Capital assets, net	153,051	155,444	157,424	159,279	160,560	
Other assets	14,122	15,499	16,080	17,198	19,106	
Total liabilities	165,803	169,602	171,436	180,061	184,203	
Deposits	0	0	0	0	0	
Actuarial liabilities of insurers	0	0	0	0	0	
Accounts payable and accrued liabilities	27,133	26,482	27,054	29,377	31,026	
Loans and accounts with affiliates	55,013	56,554	58,003	60,674	61,521	
Borrowings	45,104	47,485	46,995	49,181	49,543	
Loans and overdrafts	21,645	21,837	21,313	23,083	23,634	
From banks	18,991	19,095	18,473	20,253	20,708	
From others	2,654	2,742	2,840	2,831	2,926	
Bankers' acceptances and paper	3,359	4,566	4,439	4,815	4,736	
Bonds and debentures	19,767	20,788	20,946	20,941	20,835	
Mortgages Deferred income tax	333 30,373	294 30,761	297 31,006	343	338 32,675	
Bank customers' liabilities under	30,373	30,701	31,000	32,648	32,075	
	0	0	0	0	0	
acceptances Other liabilities	8,180	8,320	8,378	8,180	9.438	
Total, equity	97,659	101,124	103,955	102,087	102,533	
Share capital	62,894	63,974	65,433	66,413	66,637	
Unitholders' equity	0	0	0	0	00,007	
Liability to policyholders	Ō	Ō	Ō	Ō	Ō	
Contributed surplus and other	9,373	9,621	9,973	9,645	9,704	
Retained earnings	25,392	27,529	28,548	26,030	26,192	
Income statement						
Operating revenue	28,288 A	29,919 A	30,317 A	31,252 A	32,575 A	
Sales of goods and services	27,861	29,431	29,624	30,473	31,847	
Premiums	0	0	0	0	0	
Annuity considerations	0	0	0	0	0	
Interest revenue, operating	0	0	0	0	0	
Dividend revenue, operating	0	0	0	0	0	
Gains on sale of securities and other assets	0	0	0	0	0	
Other operating revenue	426	488 <b>24,765</b>	693 25 108	779	728	
<b>Operating expenses</b> Depreciation, depletion and amortization	23,251		25,108	<b>25,306</b>	<b>26,283</b> 4,699	
Insurance claims incurred	4,071 0	4,207 0	4,449 0	4,706 0	4,699	
Annuity claims incurred	0	0	0	0	0	
Normal increase in actuarial liabilities	0	0	0	0	0	
Interest expense, operating	0	0	0	0	0	
Other operating expenses	19,180	20,558	20,658	20,600	21,584	
earer sporaling experiede	10,100	20,000	20,000	20,000	-1,004	

### Table 5-1 – continued

### Oil and gas extraction and support activities - Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005		
	millions of dollars						
Operating profit	5,036	5,154	5,209	5,947	6,292		
Interest and dividend revenue	253	253	247	397	273		
Interest expense on borrowing	1,208	1,361	1,326	1,318	1,384		
Gains/losses	-505	93	265	393	-1,606		
Profit before income tax	3,576	4,138	4,395	5,419	3,575		
Income tax	867	951	843	1,664	1,059		
Equity in affiliates' earnings	633	553	513	533	452		
Profit before extraordinary gains	3,343	3,739	4,065	4,287	2,969		
Extraordinary gains	0	0	0	0	0		
Net profit	3,343	3,739	4,065	4,287	2,969		

### Notes:

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- Figures may not add due to rounding.

### Table 5-2

### Oil and gas extraction and support activities — Statement of changes in financial position, seasonally adjusted data and financial ratios

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005		
	millions of dollars						
Statement of changes in financial position							
Cash from operating activities Net profit Non-cash items Depreciation, depletion and	<b>6,634</b> 3,331 3,300	<b>10,844</b> 3,738 7,105	<b>8,109</b> 4,059 4,029	<b>9,296</b> 4,288 4,994	<b>7,461</b> 2,980 4,509		
amortization Deferred income tax Working capital Other non-cash items Prior period cash transactions Cash from financing activities	4,057 176 -135 -798 4 <b>1,919</b>	4,205 170 -1,333 4,063 0 <b>129</b>	4,444 61 105 -581 21 <b>2,858</b>	4,706 840 1,064 -1,615 14 <b>3,400</b>	4,659 -281 234 -103 -29 <b>-68</b>		
Increase in deposits Borrowings from banks Borrowings from affiliates Other borrowings Bankers' acceptances and paper Bonds and debentures Mortgages	0 243 213 186 369 -463 2	0 85 1,574 2,273 1,208 1,021 -40	0 -678 1,433 124 -132 158 2	0 840 1,548 403 374 -5 45	0 104 104 -541 -297 -265 3		
Other borrowings, not elsewhere classified Equity Total cash available	277 1,276 <b>8,553</b>	84 -3,803 <b>10,973</b>	96 1,979 <b>10,967</b>	-11 609 <b>12,696</b>	17 265 <b>7,393</b>		
Applications							
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	427 351 71 4 2 3 3,769 945 5,141 3,412	1,012 224 784 4 2 2,745 2,027 5,784 5,189	775 741 32 1 1,958 3,068 5,801 5,165	1,376 691 683 1 1 4,058 2,652 8,086 4,610	-1,031 -1,468 434 3 1 2 45 2,292 1,306 6,087		
Selected items, seasonally adjusted							
Operating revenue Operating profit Profit before extraordinary gains Net profit	27,040 5,036 3,343 3,343	30,287 5,154 3,739 3,739	31,355 5,209 4,065 4,065	31,094 5,947 4,287 4,287	31,284 6,292 2,969 2,969		
Percentage change of selected items							
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	6.1 3.2 20.8	12.0 14.2 2.3	3.5 4.0 1.1	-0.8 -3.8 14.2	0.6 -0.6 5.8		
Selected financial ratios							
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	1.025 18.6 13.7 8.4	1.029 17.0 14.8 9.3	1.010 16.6 15.6 9.7	1.076 19.1 16.8 9.9	1.083 20.1 11.6 7.4		

Notes:

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All data in this table are unadjusted unless otherwise specified.
Figures may not add due to rounding.

### Table 6-1

### Mining (except oil and gas) - Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005	
	millions of dollars					
Balance sheet						
Total assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage Allowance for losses on investments and	<b>89,348</b> A 2,672 4,181 4,087 46,310 1,028 52 16 37	<b>90,058</b> A 2,996 4,186 4,186 46,101 954 53 16 37	<b>90,371</b> A 3,035 4,129 4,177 46,232 912 53 16 37	<b>90,782</b> A 3,478 4,468 4,206 45,794 782 53 16 37	<b>91,651</b> A 3,502 4,637 4,249 46,345 783 54 16 37	
loans	0	0	0	0	0	
Bank customers' liabilities under acceptances Capital assets, net Other assets <b>Total liabilities</b> Deposits Actuarial liabilities of insurers Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances Other liabilities <b>Total, equity</b> Share capital Unitholders' equity Liability to policyholders Contributed surplus and other Retained earnings	$\begin{array}{c} 0\\ 28,439\\ 2,579\\ \textbf{40,117}\\ 0\\ 0\\ 4,209\\ 11,387\\ 13,241\\ 5,256\\ 4,135\\ 1,121\\ 819\\ 7,166\\ 0\\ 6,102\\ 0\\ 6,102\\ 0\\ 5,178\\ \textbf{49,231}\\ 41,915\\ 0\\ 0\\ 4,355\\ 2,961\\ \end{array}$	0 28,715 2,867 <b>40,636</b> 0 0 4,328 11,588 13,299 5,216 4,227 990 1,159 6,923 0 6,154 0 5,266 <b>49,422</b> <b>41,380</b> 0 41,380 0 0 4,746 3,296	0 28,962 2,871 <b>39,565</b> 0 0 4,274 10,968 13,006 5,029 4,104 925 895 7,082 0 6,280 0 5,037 <b>50,806</b> 41,542 0 41,542 0 4,793 4,471	0 29,154 2,846 <b>39,088</b> 0 0 4,842 11,090 12,551 4,758 3,809 949 802 6,990 0 6,235 0 4,370 <b>51,694</b> 41,312 0 5,012 5,371	0 29,340 2,741 <b>38,887</b> 0 4,816 10,817 12,645 4,800 3,854 946 813 7,031 1 6,617 0 3,991 <b>52,764</b> 41,548 0 0 4,709 6,507	
Income statement	C 444 A	C 250 A	C 74C A	7 050 1	7 000 4	
Operating revenue Sales of goods and services Premiums Annuity considerations Interest revenue, operating Dividend revenue, operating Gains on sale of securities and other assets Other operating revenue Operating expenses Depreciation, depletion and amortization Insurance claims incurred Annuity claims incurred Normal increase in actuarial liabilities Interest expense, operating Other operating expenses	6,111 <sup>A</sup> 6,035 0 0 0 0 75 5,298 555 0 0 0 0 4,743	6,350 A 6,271 0 0 0 0 79 5,515 550 0 0 0 0 4,964	6,716 <sup>A</sup> 6,652 0 0 0 0 64 5,443 599 0 0 0 0 4,845	7,052 A 6,964 0 0 0 0 88 5,758 612 0 0 0 0 5,146	<b>7,363</b> <sup>A</sup> 7,268 0 0 0 95 <b>5,949</b> 629 0 0 0 0 0 0 5,320	

## Table 6-1 – continued

## Mining (except oil and gas) - Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005		
	millions of dollars						
Operating profit	813	835	1,273	1,294	1,414		
Interest and dividend revenue	163	199	202	175	180		
Interest expense on borrowing	321	328	313	305	317		
Gains/losses	-9	-39	-75	-32	1		
Profit before income tax	646	668	1,088	1,133	1,277		
Income tax	400	321	284	247	421		
Equity in affiliates' earnings	174	159	159	182	165		
Profit before extraordinary gains	419	505	962	1,068	1,021		
Extraordinary gains	-1	-1	-1	-1	, 1		
Net profit	418	504	961	1,067	1,022		

#### Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

## Table 6-2

# Mining (except oil and gas) — Statement of changes in financial position, seasonally adjusted data and financial ratios

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005			
	millions of dollars							
Statement of changes in financial position								
Cash from operating activities Net profit Non-cash items Depreciation, depletion and	<b>1,662</b> 418 1,237	<b>917</b> 504 420	<b>1,548</b> 961 585	<b>1,226</b> 1,068 161	<b>147</b> 1,013 -853			
amortization Deferred income tax Working capital Other non-cash items Prior period cash transactions	555 -2 19 666 7	550 22 19 -172 -7	599 0 27 -41 3	611 -39 237 -648 -3	617 16 -663 -822 -14			
Cash from financing activities Increase in deposits Borrowings from banks Borrowings from affiliates Other borrowings	<b>339</b> 0 -100 521 106	<b>76</b> 0 91 147 -22	<b>-385</b> 0 -122 -567 -147	<b>-694</b> 0 -296 69 -177	<b>4,074</b> 0 1,029 96 305			
Bankers' acceptances and paper Bonds and debentures Mortgages Other borrowings, not elsewhere classified	-226 115 0 217	368 -243 0 -147	-265 159 0 -41	-92 -92 0 7	11 289 0 5			
Equity Total cash available	-188 <b>2,001</b>	-140 <b>993</b>	451 <b>1,163</b>	-290 <b>531</b>	2,645 <b>4,221</b>			
Applications								
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Non-mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	835 1,289 -451 -4 0 -4 87 358 1,279 722	-435 -361 -73 0 0 372 292 229 764	-36 3 -39 1 0 280 280 282 526 638	-750 -620 -129 -1 0 0 142 259 -349 880	959 487 471 1 0 1 4,141 254 5,354 -1,133			
Selected items, seasonally adjusted								
Operating revenue Operating profit Profit before extraordinary gains Net profit	5,967 749 419 418	6,332 890 505 504	7,211 1,318 962 961	6,720 1,258 1,068 1,067	7,172 1,362 1,021 1,022			
Percentage change of selected items								
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	4.2 4.0 5.6	6.1 4.3 19.0	13.9 8.3 48.0	-6.8 -7.3 -4.5	6.7 6.4 8.2			
Selected financial ratios								
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	0.500 12.5 3.4 3.6	0.504 14.1 4.1 3.9	0.472 18.3 7.6 6.3	0.457 18.7 8.3 6.8	0.445 19.0 7.7 6.5			

Notes:

A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
 All data in this table are unadjusted unless otherwise specified.

# Table 7-1

# Utilities — Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
		millio	ons of dollars		
Balance sheet					
Total assets Cash and deposits Accounts receivable and accrued revenue Inventories	<b>57,871</b> <sup>A</sup> 2,134 5,751 910	<b>58,659</b> ^ 1,953 5,433 1,039	<b>57,798</b> <sup>A</sup> 2,038 5,150 1,057	<b>58,370</b> A 1,927 5,654 1,036	<b>57,953</b> A 2,082 5,552 1,063
Investments and accounts with affiliates Portfolio investments Loans	8,771 577 8	10,423 809 8	10,034 848 8	9,888 877 164	10,007 743 166
Mortgage Non-mortgage Allowance for losses on investments and	2 6	2 6	2 6	2 162	100 2 164
loans Bank customers' liabilities under	0	0	0	0	0
acceptances Capital assets, net Other assets Total liabilities	0 33,705 6,016 <b>33,278</b>	0 33,180 5,815 <b>32,852</b>	0 33,129 5,535 <b>31,662</b>	0 33,119 5,705 <b>32,246</b>	0 32,322 6,018 <b>31,563</b>
Deposits Actuarial liabilities of insurers Accounts payable and accrued liabilities Loans and accounts with affiliates	0 0 5,172 3,729	0 0 4,795 3,594	0 0 4,597 3,317	0 0 5,127 3,349	0 0 4,960 2,986
Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper	22,470 3,946 953 2,993 1,462	22,850 4,159 1,267 2,892 1,466	22,522 4,103 1,238 2,865 1,526	22,618 4,061 1,198 2,863 1,516	22,665 3,867 1,244 2,623 1,432
Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under	16,452 610 1,128	16,619 606 1,120	16,293 600 1,058	16,439 601 1,088	16,753 613 894
acceptances Other liabilities <b>Total, equity</b> Share capital Unitholders' equity	0 779 <b>24,593</b> 16,038 0	0 493 <b>25,806</b> 16,967 0	0 168 <b>26,136</b> 16,889 0	0 64 <b>26,124</b> 16,625 0	0 59 <b>26,390</b> 16,314 0
Liability to policyholders Contributed surplus and other Retained earnings	0 2,021 6,534	0 1,981 6,859	0 1,998 7,249	0 2,089 7,410	0 2,103 7,973
Income statement					
Operating revenue Sales of goods and services Premiums Annuity considerations Interest revenue, operating Dividend revenue, operating	<b>13,202</b> A 12,949 0 0 0 0	<b>12,626</b> A 12,414 0 0 0 0	<b>12,748</b> A 12,481 0 0 0 0 0	<b>13,047</b> <sup>A</sup> 12,785 0 0 0 0 0	<b>13,198</b> A 12,924 0 0 0 0
Gains on sale of securities and other assets Other operating revenue <b>Operating expenses</b> Depreciation, depletion and amortization Insurance claims incurred	0 253 <b>11,916</b> 533 0	0 213 <b>11,528</b> 535 0	0 268 <b>11,641</b> 542 0	0 262 <b>12,169</b> 537 0	0 274 <b>12,063</b> 553 0
Annuity claims incurred Normal increase in actuarial liabilities Interest expense, operating Other operating expenses	0 0 0 11,383	0 0 0 10,994	0 0 0 11,099	0 0 11,632	0 0 11,510

## Table 7-1 - continued

## Utilities - Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005		
	millions of dollars						
Operating profit	1,287	1,098	1,107	878	1,135		
Interest and dividend revenue	65	140	78	60	93		
Interest expense on borrowing	402	391	400	443	477		
Gains/losses	4	24	-40	-25	-5		
Profit before income tax	954	871	745	470	746		
Income tax	284	219	218	188	164		
Equity in affiliates' earnings	42	79	96	94	98		
Profit before extraordinary gains	712	730	623	376	681		
Extraordinary gains	0	0	0	0	0		
Net profit	712	730	623	376	681		

#### Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

## Table 7-2

## Utilities — Statement of changes in financial position, seasonally adjusted data and financial ratios

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
_		milli	ons of dollars		
Statement of changes in financial position					
Cash from operating activities Net profit Non-cash items Depreciation, depletion and	<b>906</b> 719 189	<b>670</b> 707 -41	<b>1,234</b> 623 619	<b>563</b> 376 175	<b>509</b> 680 -173
amortization Deferred income tax Working capital Other non-cash items Prior period cash transactions <b>Cash from financing activities</b> Increase in deposits Borrowings from banks	533 4 292 -639 -3 <b>145</b> 0 58	534 -7 -217 -351 4 <b>156</b> 0 -52	542 19 80 -22 -8 <b>-340</b> 0 -29	537 0 42 -404 11 - <b>36</b> 0 -40	553 -5 -91 -630 2 <b>457</b> 0 38
Borrowings from affiliates Other borrowings Bankers' acceptances and paper Bonds and debentures Mortgages Other borrowings, not elsewhere classified	-381 136 -88 102 63 58	-137 417 49 465 -3 -94	-105 -177 61 -204 -6 -27	32 136 -10 146 1 -2	36 248 -84 314 5 13
Equity Total cash available	333 1,051	-73 826	-29 <b>893</b>	-163 <b>527</b>	135 <b>966</b>
Applications					
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Non-mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	-359 -396 73 -36 0 -36 193 305 139 912	54 -181 235 0 0 277 303 634 192	-130 -169 39 0 0 150 307 327 566	-48 -233 29 157 0 157 -10 301 243 284	15 8 2 0 29 275 319 647
Selected items, seasonally adjusted					
Operating revenue Operating profit Profit before extraordinary gains Net profit	12,096 1,135 588 588	12,908 1,137 708 708	13,782 1,129 640 640	12,839 969 506 506	12,336 962 540 540
Percentage change of selected items					
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	-8.2 -9.0 0.7	6.7 7.4 0.2	6.8 7.5 -0.7	-6.8 -6.2 -14.2	-3.9 -4.2 -0.7
Selected financial ratios					
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	1.065 9.4 9.6 6.7	1.025 8.8 11.0 7.7	0.989 8.2 9.8 7.4	0.994 7.5 7.8 6.2	0.972 7.8 8.2 6.6

Notes:

A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
 All data in this table are unadjusted unless otherwise specified.

## Table 8-1

## Construction — Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
		milli	ons of dollars		
Balance sheet					
Total assets Cash and deposits Accounts receivable and accrued revenue Inventories	<b>109,749</b> <sup>в</sup> 10,952 23,949 19,738	<b>108,980</b> <sup>В</sup> 10,958 23,399 19,767	<b>111,955</b> <sup>В</sup> 11,185 24,493 20,705	<b>113,171</b> <sup>В</sup> 11,130 25,112 21,371	<b>113,325</b> <sup>B</sup> 10,454 25,137 21,352
Investments and accounts with affiliates Portfolio investments Loans	14,449 4,297 2,176	14,644 4,347 2,265	14,749 4,528 2,243	14,640 4,634 2,232	15,105 5,486 2,071
Mortgage Non-mortgage Allowance for losses on investments and	1,089 1,087	1,156 1,109	1,125 1,118	1,116 1,117	981 1,090
loans Bank customers' liabilities under	0	0	0	0	0
acceptances Capital assets, net Other assets Total liabilities	0 29,446 4,744 <b>83,215</b>	0 29,135 4,464 <b>83,267</b>	0 29,535 4,517 <b>85,986</b>	0 29,593 4,457 <b>87,979</b>	0 29,492 4,229 <b>87,994</b>
Deposits Actuarial liabilities of insurers	0	0	0	0 0 0	07, <b>334</b> 0 0
Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings	24,582 19,102 31,374	24,571 18,195 31,746	25,719 18,369 32,414	26,521 18,375 32,676	26,426 19,346 32,381
Loans and overdrafts From banks From others Parkers' acceptances and paper	16,372 10,090 6,282 497	17,207 10,728 6,480 486	17,675 11,329 6,346 493	17,638 11,310 6,329 461	17,576 11,214 6,362 441
Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax	4,317 10,188 1,069	4,066 9,987 1,126	493 4,074 10,172 1,153	4,099 10,478 1,186	3,957 10,406 731
Bank customers' liabilities under acceptances	0	0	0	0	0
Other liabilities <b>Total, equity</b> Share capital Unitholders' equity Liability to policyholders	7,088 <b>26,534</b> 6,204 0 0	7,628 <b>25,713</b> 6,225 0 0	8,330 <b>25,969</b> 6,228 0 0	9,222 <b>25,192</b> 6,189 0 0	9,109 <b>25,331</b> 6,938 0 0
Contributed surplus and other Retained earnings	1,350 18,980	1,416 18,073	1,467 18,274	1,472 17,531	1,401 16,992
Income statement					
Operating revenue Sales of goods and services Premiums Annuity considerations Interest revenue, operating Dividend revenue, operating	<b>35,602</b> <sup>в</sup> 34,955 0 0 0 0 0	<b>38,110</b> <sup>B</sup> 37,482 0 0 0 0 0	<b>40,324</b> <sup>B</sup> 39,622 0 0 0 0	<b>40,360</b> <sup>B</sup> 39,790 0 0 0 0 0	<b>37,210</b> A 36,705 0 0 0 0
Gains on sale of securities and other assets Other operating revenue <b>Operating expenses</b> Depreciation, depletion and amortization	0 647 <b>34,293</b> 813	0 628 <b>36,618</b> 826	0 702 <b>38,161</b> 821	0 569 <b>39,226</b> 815	0 505 <b>35,983</b> 715
Insurance claims incurred Annuity claims incurred Normal increase in actuarial liabilities Interest expense, operating	0 0 0 0 33,480	0 0 0 0 35.792	0 0 0 0 37,340	0 0 0 0 38,411	0 0 0 35,269

## Table 8-1 - continued

## Construction — Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005		
	millions of dollars						
Operating profit	1,309	1,491	2,162	1,133	1,227		
Interest and dividend revenue	161	186	171	183	156		
Interest expense on borrowing Gains/losses	390 236	444 136	464 111	446 113	390 123		
Profit before income tax	1,318	1,371	1,982	985	1,115		
Income tax	455	455	633	335	369		
Equity in affiliates' earnings	-22	10	9	28	-6		
Profit before extraordinary gains	841	926	1,358	678	741		
Extraordinary gains	0	0	0	0	0		
Net profit	841	926	1,358	678	741		

#### Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

### Table 8-2

## Construction — Statement of changes in financial position, seasonally adjusted data and financial ratios

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005			
	millions of dollars							
Statement of changes in financial position								
Cash from operating activities Net profit Non-cash items Depreciation, depletion and	<b>10,499</b> 1,083 2,015	<b>1,075</b> 1,202 -150	<b>1,604</b> 1,546 51	<b>1,827</b> 1,154 689	<b>1,721</b> 1,116 614			
amortization Deferred income tax Working capital Other non-cash items Prior period cash transactions <b>Cash from financing activities</b> Increase in deposits Borrowings from banks Borrowings from affiliates	802 -229 749 692 7,401 -66 0 -502 -65	822 -255 -916 199 22 <b>307</b> 0 -23 21	814 -246 -425 -92 7 <b>44</b> 0 392 -55	815 -227 -199 300 -16 <b>73</b> 0 333 24	633 -215 -40 237 -9 <b>68</b> 0 -48 79			
Other borrowings Bankers' acceptances and paper Bonds and debentures Mortgages Other borrowings, not elsewhere	635 80 -63 815	316 -7 -21 277	-313 3 -24 -75	-265 -33 16 -206	33 42 26 -53			
classified Equity Total cash available	-196 -134 <b>10,433</b>	67 -7 <b>1,382</b>	-217 20 <b>1,648</b>	-43 -18 <b>1,900</b>	17 3 <b>1,789</b>			
Applications								
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Non-mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	-167 20 -210 24 42 -19 1,853 517 2,203 8,230	38 26 9 -3 6 -109 553 481 901	-298 -457 152 8 10 -2 77 585 364 1,284	42 -48 107 -17 -2 79 622 743 1,157	-79 -148 12 57 48 9 <b>81</b> 542 545 1,244			
Selected items, seasonally adjusted								
Operating revenue Operating profit Profit before extraordinary gains Net profit	37,590 1,558 972 972	38,415 1,565 1,010 1,010	38,381 1,507 915 915	40,010 1,465 906 906	39,378 1,477 888 888			
Percentage change of selected items								
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	-0.2 -0.6 10.4	2.2 2.3 0.5	-0.1 0.1 -3.7	4.2 4.5 -2.8	-1.6 -1.7 0.8			
Selected financial ratios								
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	1.902 4.1 14.7 6.2	1.942 4.1 15.7 6.6	1.956 3.9 14.1 6.0	2.026 3.7 14.4 6.2	2.042 3.8 14.0 5.9			

Notes:

A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
 All data in this table are unadjusted unless otherwise specified.

# Table 9-1

# Manufacturing — Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
	2004		ons of dollars	2004	2003
Balance sheet					
Total assets	634,727 A	648,364 A	646,603 A	647,104 <sup>A</sup>	656,982 A
Cash and deposits	28,533	32,217	31,867	31,970	32,517
Accounts receivable and accrued revenue	87,157	91,998	89,251	87,162	87,755
Inventories	73,584	73,779	73,304	73,214	75,085
Investments and accounts with affiliates	176,279	178,234	181,607	182,387	184,964
Portfolio investments	9,236	9,334 2,229	9,592	9,883	9,858
Loans Mortgage	2,188 384	2,229 374	2,143 370	2,168 371	2,353 574
Non-mortgage	1,804	1,855	1,773	1,797	1,779
Allowance for losses on investments and	1,004	1,000	1,775	1,707	1,115
loans	0	0	0	0	0
Bank customers' liabilities under	Ũ	Ŭ	Ŭ	Ŭ	Ŭ
acceptances	0	0	0	0	0
Capital assets, net	194,458	195,873	194,551	194,195	196,147
Other assets	63,293	64,699	64,288	66,127	68,303
Total liabilities	338,517	345,404	339,519	335,657	340,714
Deposits	0	0	0	0	0
Actuarial liabilities of insurers	0	0	0	0	0
Accounts payable and accrued liabilities	104,855	109,168	106,836 87,427	105,915	107,253
Loans and accounts with affiliates Borrowings	85,467 102,409	86,208 104,901	103,585	84,702 102,490	87,649 104,453
Loans and overdrafts	52,597	52.836	52,592	52,159	52.599
From banks	36.683	35,993	36,194	35,220	35,766
From others	15,914	16,844	16,398	16,939	16,832
Bankers' acceptances and paper	6,872	8,533	7,871	7,570	7,291
Bonds and debentures	37,026	37,540	36,905	36,697	38,305
Mortgages	5,913	5,991	6,218	6,064	6,258
Deferred income tax	13,524	13,480	13,732	13,660	14,278
Bank customers' liabilities under	0	0	0	0	•
acceptances	0	0	0	0	0
Other liabilities	32,262 <b>296,210</b>	31,647	27,939	28,890	27,082 <b>316,268</b>
Total, equity Share capital	127,757	<b>302,961</b> 129,747	<b>307,084</b> 127,259	<b>311,448</b> 127,758	128,611
Unitholders' equity	0	0	0	0	120,011
Liability to policyholders	Ő	õ	õ	õ	õ
Contributed surplus and other	51,365	50,787	49,853	50,433	50,095
Retained earnings	117,088	122,427	129,971	133,256	137,561
Income statement					
Operating revenue	161,653 A	178,590 A	173,838 A	175,553 A	170,603 A
Sales of goods and services	160,241	177,182	172,334	173,857	168,938
Premiums	0	0	0	0	0
Annuity considerations	0	0	0	0	0
Interest revenue, operating	0	0	0	0	0
Dividend revenue, operating Gains on sale of securities and other assets	0 0	0 0	0	0 0	0 0
Other operating revenue	1,412	1,408	1,503	1,696	1,665
Operating expenses	152,270	165,126	161,864	165,238	160,625
Depreciation, depletion and amortization	5,853	5,941	6,113	6,171	6,111
Insurance claims incurred	0	0	0	0	0
Annuity claims incurred	0	0	0	0	0
Normal increase in actuarial liabilities	0	0	0	0	0
Interest expense, operating	0	0	0	0	0
Other operating expenses	146,418	159,185	155,751	159,067	154,515

## Table 9-1 – continued

## Manufacturing — Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
		milli	ons of dollars		
Operating profit	9,382	13,464	11,973	10,315	9,978
Interest and dividend revenue	793	1,441	939	1,441	1,080
Interest expense on borrowing	2,604	2,581	2,609	2,681	2,692
Gains/losses	-46	-396	747	417	124
Profit before income tax	7,525	11,928	11,050	9,492	8,491
Income tax	2,402	3,513	3,082	2,895	2,592
Equity in affiliates' earnings	636	546	443	439	445
Profit before extraordinary gains	5,759	8,960	8,411	7,036	6,344
Extraordinary gains	4	-4	-7	-4	-4
Net profit	5,762	8,957	8,404	7,032	6,340

#### Notes:

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## Table 9-2

# Manufacturing — Statement of changes in financial position, seasonally adjusted data and financial ratios

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005			
	millions of dollars							
Statement of changes in financial position								
Cash from operating activities Net profit Non-cash items Depreciation, depletion and	<b>3,129</b> 5,799 -3,377	<b>11,989</b> 8,847 2,593	<b>11,772</b> 8,263 3,296	<b>10,833</b> 7,110 3,496	<b>7,995</b> 6,078 1,672			
amortization Deferred income tax Working capital Other non-cash items Prior period cash transactions Cash from financing activities	5,818 -222 -6,370 -2,603 706 <b>5,107</b>	5,915 -97 -239 -2,986 549 <b>3,854</b>	6,101 174 1,086 -4,065 212 - <b>146</b>	6,122 -176 1,748 -4,198 227 - <b>3,460</b>	5,797 -164 -823 -3,138 245 <b>2,764</b>			
Increase in deposits Borrowings from banks Borrowings from affiliates Other borrowings Bankers' acceptances and paper Bonds and debentures Mortgages	0 772 784 1,820 -290 1,082 339	0 -951 -832 3,540 1,348 718 58	-91 1,569 -800 -561 160 185	0 -1,186 -2,455 -379 -282 -150 -140	2,104 0 424 -366 862 39 558 -177			
Other borrowings, not elsewhere classified Equity Total cash available	688 1,730 <b>8,236</b>	1,416 2,097 <b>15,844</b>	-585 -823 <b>11,626</b>	193 560 <b>7,373</b>	441 1,844 <b>10,759</b>			
Applications								
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Non-mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	296 438 177 -319 -1 -318 1,906 2,847 5,049 3,187	4,247 3,902 309 36 -16 52 361 3,546 8,154 7,690	3,679 3,468 307 -96 -2 -94 191 2,571 6,441 5,186	-93 -204 103 8 1 7 -970 3,605 2,542 4,831	2,103 2,235 -155 23 7 16 361 3,627 6,090 4,668			
Selected items, seasonally adjusted								
Operating revenue Operating profit Profit before extraordinary gains Net profit	165,712 10,276 6,106 6,110	172,494 12,467 8,321 8,317	176,697 11,517 8,185 8,179	174,731 10,875 7,553 7,549	175,343 11,004 6,600 6,596			
Percentage change of selected items								
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	0.7 -0.4 21.0	4.1 3.0 21.3	2.4 3.2 -7.6	-1.1 -0.8 -5.6	0.4 0.3 1.2			
Selected financial ratios								
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	0.634 6.2 8.2 6.6	0.631 7.2 11.0 8.3	0.622 6.5 10.7 8.1	0.601 6.2 9.7 7.6	0.607 6.3 8.4 6.9			

Notes:

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 All data in this table are unadjusted unless otherwise specified.

## Table 10-1

## Wholesale trade — Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
			ons of dollars		
Balance sheet					
Total assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage	<b>156,907</b> <sup>A</sup> 13,041 44,446 39,371 19,099 3,619 1,866 296 1,570	<b>161,371</b> A 12,950 46,697 39,793 19,870 3,750 1,880 298 1,583	<b>163,658</b> A 12,549 46,126 39,348 23,277 3,785 1,871 294 1,577	<b>164,949</b> A 12,768 45,585 40,014 23,865 3,771 2,065 291 1,774	<b>163,650</b> A 12,413 45,052 40,251 23,971 3,289 2,574 311 2,263
Allowance for losses on investments and loans	0	0	0	0	0
Bank customers' liabilities under acceptances Capital assets, net Other assets <b>Total liabilities</b> Deposits Actuarial liabilities of insurers Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances Other liabilities <b>Total, equity</b> Share capital Unitholders' equity Liability to policyholders Contributed surplus and other Retained earnings	0 24,721 10,744 <b>100,784</b> 0 0 45,260 22,173 29,514 21,546 15,129 6,417 2,797 3,353 1,818 782 0 3,055 <b>56,123</b> 19,782 0 0 3,849 32,492	0 25,125 11,307 <b>103,303</b> 0 46,613 22,901 29,725 21,656 14,922 6,734 2,866 3,296 1,908 819 0 3,246 <b>58,068</b> 19,632 0 0 3,838 34,598	0 25,017 11,683 <b>103,607</b> 0 46,270 21,893 32,290 24,591 17,903 6,688 2,491 3,296 1,913 786 0 2,367 <b>60,051</b> 19,985 0 0 4,020 36,046	0 25,389 11,491 <b>102,702</b> 0 46,260 21,719 32,183 24,514 17,818 6,696 2,617 3,112 1,941 756 0 1,783 <b>62,247</b> 20,262 0 0 4,156 37,830	0 24,717 11,383 103,527 0 46,153 21,913 32,243 24,439 18,123 6,316 2,736 3,046 2,023 743 0 2,475 60,122 19,226 0 0 4,137 36,758
Income statement		0 <b>-</b> 00- 4	<b>aa aa i i</b>	0 / 00 / A	
Operating revenue Sales of goods and services Premiums Annuity considerations Interest revenue, operating Dividend revenue, operating Gains on sale of securities and other assets Other operating revenue Operating expenses Depreciation, depletion and amortization Insurance claims incurred Annuity claims incurred Normal increase in actuarial liabilities Interest expense, operating Other operating expenses	88,809 A 88,142 0 0 0 0 0 667 86,092 884 0 0 0 0 85,208	<b>95,335</b> <sup>A</sup> 94,608 0 0 0 727 <b>92,091</b> 929 0 0 0 0 91,162	93,631 <sup>A</sup> 92,874 0 0 0 0 758 90,303 897 0 0 0 0 89,406	94,981 <sup>A</sup> 94,164 0 0 0 817 91,858 942 0 0 0 0 0 90,915	91,084 A 90,388 0 0 0 0 0 696 88,279 921 0 0 0 0 88,358

## Table 10-1 – continued

## Wholesale trade - Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
		milli	ons of dollars		
Operating profit	2,717	3,244	3,328	3,123	2,806
Interest and dividend revenue	190	506	249	319	325
Interest expense on borrowing	577	600	587	634	611
Gains/losses	137	79	116	124	69
Profit before income tax	2,466	3,227	3,106	2,930	2,588
Income tax	832	940	944	923	777
Equity in affiliates' earnings	84	99	108	127	156
Profit before extraordinary gains	1,718	2,387	2,270	2,135	1,967
Extraordinary gains	-2	-1	-63	-5	-2
Net profit	1,715	2,386	2,207	2,130	1,965

#### Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

#### Table 10-2

## Wholesale trade — Statement of changes in financial position, seasonally adjusted data and financial ratios

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
_		milli	ons of dollars		
Statement of changes in financial position					
Cash from operating activities Net profit Non-cash items Depreciation, depletion and	<b>693</b> 1,933 -1,257	<b>1,317</b> 2,860 -1,255	<b>2,096</b> 2,750 -588	<b>2,999</b> 2,468 551	<b>317</b> 1,894 -1,577
amortization Deferred income tax Working capital Other non-cash items Prior period cash transactions <b>Cash from financing activities</b> Increase in deposits Borrowings from banks Borrowings from affiliates Other borrowings Bankers' acceptances and paper Bonds and debentures Mortgages	837 -16 -1,137 -941 17 <b>1,308</b> 0 801 231 231 2 80 96 -95	903 7 -1,004 -1,162 -288 <b>570</b> 0 -169 691 250 56 -57 18	876 -26 158 -1,596 -65 <b>2,923</b> 0 3,063 -635 -264 -350 0 15	920 28 600 -997 -20 <b>-126</b> 0 -85 -277 -2 131 -169 25	816 -12 -1,047 -1,334 0 <b>723</b> 0 250 299 367 341 22 65
Other borrowings, not elsewhere classified Equity Total cash available	-79 274 <b>2,001</b>	233 -203 <b>1,887</b>	71 759 <b>5,019</b>	11 239 <b>2,873</b>	-60 -194 <b>1,040</b>
Applications					
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	544 641 -73 -24 -5 -19 -305 716 955 1,046	805 658 132 14 13 13 112 901 1,818 69	3,766 3,735 39 -9 -3 -6 41 690 4,496 523	500 331 -25 194 -3 197 458 851 1,808 1,064	-381 -422 7 35 0 35 97 674 390 649
Selected items, seasonally adjusted					
Operating revenue Operating profit Profit before extraordinary gains Net profit	91,562 3,002 1,923 1,920	93,242 3,131 2,327 2,326	93,558 3,053 2,135 2,072	94,394 3,226 2,125 2,120	94,098 3,115 2,197 2,195
Percentage change of selected items					
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	0.3 0.1 6.6	1.8 1.8 4.3	0.3 0.4 -2.5	0.9 0.7 5.7	-0.3 -0.2 -3.4
Selected financial ratios					
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	0.921 3.3 13.7 8.4	0.906 3.4 16.0 10.1	0.902 3.3 14.2 9.0	0.866 3.4 13.6 8.8	0.901 3.3 14.6 9.0

Notes:

A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
 All data in this table are unadjusted unless otherwise specified.

## Table 11-1

# Retail trade — Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
		millio	ons of dollars		
Balance sheet					
Total assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage Allowance for losses on investments and	<b>138,686</b> A 11,023 13,324 49,968 9,394 3,200 1,073 395 678	<b>143,226</b> A 10,535 14,320 51,249 10,002 3,494 1,108 401 707	<b>143,963</b> A 10,889 14,391 50,521 9,995 3,656 1,083 372 711	<b>144,806</b> A 10,102 14,764 50,540 10,551 3,463 1,094 375 719	<b>146,292</b> A 10,611 14,252 51,550 10,672 3,678 1,128 409 718
loans	0	0	0	0	0
Bank customers' liabilities under acceptances Capital assets, net Other assets <b>Total liabilities</b> Deposits Actuarial liabilities of insurers Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances Other liabilities <b>Total, equity</b> Share capital Unitholders' equity Liability to policyholders Contributed surplus and other Retained earnings	0 40,119 10,586 <b>94,130</b> 0 33,773 17,383 37,423 22,904 12,039 10,865 2,005 9,448 3,065 859 0 4,691 <b>44,557</b> 16,511 0 0 2,339 25,707	$\begin{array}{c} 0\\ 40,452\\ 12,067\\ \textbf{96,677}\\ \textbf{96,677}\\ 0\\ 0\\ 35,023\\ 17,678\\ 38,025\\ 23,401\\ 12,166\\ 11,235\\ 2,038\\ \textbf{9,327}\\ 3,258\\ 763\\ 0\\ 5,188\\ \textbf{46,549}\\ 17,085\\ 0\\ 0\\ 2,959\\ 26,505\\ \end{array}$	$\begin{array}{c} & 0 \\ 40,744 \\ 12,684 \\ \textbf{96,334} \\ 0 \\ 0 \\ 35,660 \\ 18,270 \\ 36,524 \\ 22,033 \\ 11,319 \\ 10,714 \\ 2,057 \\ 9,195 \\ 3,239 \\ 687 \\ 0 \\ 5,194 \\ \textbf{47,629} \\ 17,419 \\ 0 \\ 0 \\ 2,974 \\ 27,236 \\ \end{array}$	0 41,417 12,873 <b>95,784</b> 0 0 35,299 18,533 36,002 21,580 11,033 10,547 1,812 9,073 3,538 683 0 5,267 <b>49,022</b> 17,495 0 0 2,940 28,587	0 42,201 12,201 <b>95,219</b> 0 0 35,168 18,709 36,568 22,195 12,063 10,132 1,793 9,180 3,400 534 0 4,239 <b>51,073</b> 18,236 0 0 2,543 30,294
Income statement					
<b>Operating revenue</b> Sales of goods and services Premiums Annuity considerations Interest revenue, operating Gains on sale of securities and other assets Other operating revenue <b>Operating expenses</b> Depreciation, depletion and amortization Insurance claims incurred Annuity claims incurred Normal increase in actuarial liabilities Interest expense, operating Other operating expenses	<b>86,743</b> A 85,720 0 0 0 1,023 <b>84,145</b> 1,175 0 0 0 0 0 82,970	<b>90,478</b> A 89,401 0 0 0 1,077 <b>87,783</b> 1,247 0 0 0 0 86,536	<b>93,507</b> A 92,456 0 0 0 0 1,050 <b>90,163</b> 1,280 0 0 0 88,883	91,383 A 90,357 0 0 0 0 1,026 87,982 1,271 0 0 0 0 86,711	<b>90,400</b> A 89,727 0 0 0 0 673 <b>87,259</b> 1,335 0 0 0 0 85,924

## Table 11-1 - continued

## Retail trade — Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
		milli	ons of dollars		
Operating profit Interest and dividend revenue Interest expense on borrowing Gains/losses Profit before income tax Income tax Equity in affiliates' earnings Profit before extraordinary gains Extraordinary gains	<b>2,598</b> 273 820 38 <b>2,089</b> 718 37 <b>1,408</b> -1	2,695 205 707 13 2,205 716 37 1,526 0	3,344 201 716 23 2,852 931 21 1,942 1	3,401 249 737 -3 2,910 929 39 2,020	3,141 253 710 33 2,716 923 37 1,830 0
Net profit	1,407	1,525	1,943	2,021	1,830

#### Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

## **Table 11-2**

## Retail trade — Statement of changes in financial position, seasonally adjusted data and financial ratios

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
_		mill	ions of dollars		
Statement of changes in financial position					
Cash from operating activities Net profit Non-cash items Depreciation, depletion and	<b>2,863</b> 1,478 551	<b>-112</b> 1,904 -2,722	<b>4,554</b> 2,509 1,506	<b>2,358</b> 3,119 -1,052	<b>2,921</b> 2,802 -249
amortization Deferred income tax Working capital Other non-cash items Prior period cash transactions <b>Cash from financing activities</b> Increase in deposits	1,167 -52 32 -596 834 <b>2,278</b> 0	1,237 -174 -1,796 -1,990 707 <b>2,236</b> 0	1,274 10 1,618 -1,396 539 <b>-1,322</b> 0	1,261 27 -163 -2,177 291 <b>-438</b> 0	1,238 -81 -27 -1,380 369 <b>-46</b> 0
Borrowings from banks Borrowings from affiliates Other borrowings Bankers' acceptances and paper Bonds and debentures Mortgages Other borrowings, not elsewhere	1,048 396 537 100 358 19	-100 416 247 25 -121 61	-696 661 -680 -37 -132 -40	-243 199 -354 -245 -116 198	77 202 106 15 34 9
classified Equity Total cash available	61 296 <b>5,140</b>	283 1,673 <b>2,125</b>	-472 -607 <b>3,232</b>	-191 -41 <b>1,920</b>	48 -431 <b>2,875</b>
Applications					
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Non-mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	972 1,156 -160 -24 8 -31 735 610 2,317 2,823	916 582 299 35 6 29 -14 613 1,515 609	87 4 107 -24 -29 5 61 1,209 1,358 1,874	301 464 -173 10 3 8 612 644 1,557 363	70 60 8 1 -4 665 770 1,504 1,371
Selected items, seasonally adjusted					
Operating revenue Operating profit Profit before extraordinary gains Net profit	88,733 2,712 1,508 1,508	90,386 2,994 1,710 1,709	91,139 3,246 1,888 1,889	91,854 3,085 1,789 1,790	93,166 3,283 1,955 1,954
Percentage change of selected items					
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	0.6 0.5 2.7	1.9 1.6 10.4	0.8 0.6 8.4	0.8 1.0 -4.9	1.4 1.3 6.4
Selected financial ratios					
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	1.230 3.1 13.5 8.4	1.197 3.3 14.7 8.6	1.150 3.6 15.9 9.4	1.112 3.4 14.6 9.2	1.082 3.5 15.3 9.4

Notes:

A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
 All data in this table are unadjusted unless otherwise specified.

## Table 12-1

# Transportation and warehousing — Balance sheet and income statement

	First	Second	Third	Fourth	First
	quarter 2004	quarter 2004	quarter 2004	quarter 2004	quarter 2005
		millio	ons of dollars		
Balance sheet					
Total assets	108,955 A	111,869 A	118,399 <sup>A</sup>	119,918 <sup>A</sup>	119,197 A
Cash and deposits	4,642	4,895	6,375	6,348	6,288
Accounts receivable and accrued revenue	11,820	12,486	13,366	13,073	12,790
Inventories Investments and accounts with affiliates	1,952 13,923	2,025 14,541	1,814 16,972	1,920 15,089	2,154 15,232
Portfolio investments	2,530	2,534	2,583	2,708	2,917
Loans	857	865	2,303	286	2,317
Mortgage	109	107	105	109	108
Non-mortgage	749	758	175	177	176
Allowance for losses on investments and					
loans	0	0	0	0	0
Bank customers' liabilities under					
acceptances	0	0	0	0	0
Capital assets, net	58,524	59,746	62,534	64,510	64,447
Other assets	14,708	14,777	14,477	15,984	15,085
Total liabilities	79,967	82,485	81,616	82,588	81,922
Deposits	0	0	0	0	0
Actuarial liabilities of insurers Accounts payable and accrued liabilities	0	0	0 12 075	0	0
Loans and accounts with affiliates	14,151 9,839	14,580 10,027	13,975 11,638	13,907 11,631	14,129 11,620
Borrowings	45,322	40,996	44,750	45,685	45,526
Loans and overdrafts	22,612	23,908	25,745	25,813	25,153
From banks	15,833	16,533	16,939	17,363	16,604
From others	6,779	7,376	8,806	8,449	8,549
Bankers' acceptances and paper	1,486	1,325	1,191	1,648	1,938
Bonds and debentures	20,332	14,733	16,810	16,804	16,864
Mortgages	892	1,029	1,004	1,421	1,570
Deferred income tax	2,936	2,893	3,569	2,978	3,055
Bank customers' liabilities under	0	0	0	0	0
acceptances	0 7.719	0 13,989	0 7.683	0 8.388	0 7,592
Other liabilities Total, equity	<b>28,988</b>	<b>29,384</b>	36,784	0,300 <b>37,329</b>	37,274
Share capital	18,889	19,386	21,549	20,216	20,655
Unitholders' equity	0	0	0	20,210	20,000
Liability to policyholders	Õ	õ	Õ	Õ	Õ
Contributed surplus and other	2,744	2,706	2,551	2,740	2,803
Retained earnings	7,354	7,292	12,683	14,373	13,816
Income statement					
Operating revenue	22,361 A	23,381 A	25,676 A	25,285 A	<b>25,414</b> A
Sales of goods and services	22,035	23,027	25,356	24,933	25,131
Premiums	0	0	0	0	0
Annuity considerations	0	0	0	0	0
Interest revenue, operating	0 0	0 0	0 0	0 0	0 0
Dividend revenue, operating Gains on sale of securities and other assets	0	0	0	0	0
Other operating revenue	327	354	320	352	283
Operating expenses	20,681	21,416	23,703	23,203	23,007
Depreciation, depletion and amortization	1,407	1,429	1,513	1,569	1,512
Insurance claims incurred	0	0	0	0	0
Annuity claims incurred	0	0	0	0	0
Normal increase in actuarial liabilities	0	0	0	0	0
Interest expense, operating	0	0	0	0	0
Other operating expenses	19,274	19,988	22,190	21,635	21,495

## Table 12-1 – continued

## Transportation and warehousing - Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
		milli	ons of dollars		
Operating profit	1,680	1,965	1,973	2,082	2,407
Interest and dividend revenue	151	334	160	338	168
Interest expense on borrowing	822	849	859	989	898
Gains/losses	-42	-434	657	415	95
Profit before income tax	967	1,016	1,931	1,847	1,771
Income tax	342	346	680	588	590
Equity in affiliates' earnings	58	101	258	12	14
Profit before extraordinary gains	683	770	1,509	1,270	1,195
Extraordinary gains	0	0	, 0	, 0	, 0
Net profit	683	770	1,509	1,271	1,195

#### Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

#### **Table 12-2**

## Transportation and warehousing — Statement of changes in financial position, seasonally adjusted data and financial ratios

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
		mill	ions of dollars		
Statement of changes in financial position					
Cash from operating activities Net profit Non-cash items Depreciation, depletion and	<b>594</b> 500 -467	<b>7,364</b> 688 6,102	<b>955</b> 1,425 -2,881	<b>-4,713</b> 1,606 -2,640	<b>2,918</b> 1,920 1,536
amortization Deferred income tax Working capital Other non-cash items Prior period cash transactions <b>Cash from financing activities</b> Increase in deposits Borrowings from banks Borrowings from affiliates Other borrowings Bankers' acceptances and paper Bonds and debentures Mortgages Other borrowings, not elsewhere	1,401 -83 425 -2,210 562 <b>1,261</b> 0 453 146 1,197 -465 1,370 -59	1,416 -204 -151 5,041 574 <b>-4,549</b> 0 402 127 -5,385 -203 -5,860 138	1,481 116 -45 -4,433 2,411 -28 0 245 1,633 447 -101 459 -31	1,544 -509 1,246 -4,921 -3,678 <b>439</b> 0 -442 -12 4,879 474 5,884 260	1,483 -130 211 -28 -538 - <b>443</b> 0 -261 -209 177 -9 93 11
classified Equity Total cash available	351 -535 <b>1,856</b>	539 307 <b>2,815</b>	120 -2,352 <b>927</b>	-1,740 -3,986 <b>-4,273</b>	82 -150 <b>2,475</b>
Applications	,	,		, -	, -
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Non-mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	400 353 48 -2 -2 1 -204 788 984 872	669 658 3 9 -1 9 453 760 1,881 934	2,330 2,283 48 -2 -2 0 510 862 3,702 -2,775	-888 -1,641 128 626 4 622 545 1,130 788 -5,061	-191 -121 -67 -3 -1 1,167 1,071 2,047 428
Selected items, seasonally adjusted					
Operating revenue Operating profit Profit before extraordinary gains Net profit	23,057 1,889 734 734	23,650 1,754 654 654	24,724 1,439 1,338 1,339	25,272 2,618 1,507 1,507	26,074 2,806 1,293 1,293
Percentage change of selected items					
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	2.1 0.7 20.3	2.6 3.4 -7.1	4.5 6.3 -18.0	2.2 -2.7 81.9	3.2 2.7 7.2
Selected financial ratios					
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	1.903 8.2 10.1 6.3	1.736 7.4 8.9 6.4	1.533 5.8 14.6 8.3	1.535 10.4 16.2 9.5	1.533 10.8 13.9 8.3

Notes:

A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
All data in this table are unadjusted unless otherwise specified.
Figures may not add due to rounding.

## Table 13-1

# Information and cultural industries — Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
	2004		ons of dollars	2004	2000
Balance sheet					
Total assets	144,826 A	147,473 A	145,629 A	152,558 A	152,977 A
Cash and deposits	5,451	5,458	5,355	5,272	4,866
Accounts receivable and accrued revenue	11,556	12,419	12,160	12,100	12,234
Inventories	2,198	2,076	2,200	2,255	2,400
Investments and accounts with affiliates	25,008	24,566	23,822	28,675	28,375
Portfolio investments	2,588 223	2,706 226	3,137 225	3,269 245	3,173 290
Loans Mortgage	100	100	100	101	290 147
Non-mortgage	123	126	125	145	143
Allowance for losses on investments and	120	120	120	140	140
loans	0	0	0	0	0
Bank customers' liabilities under	· ·	C C	· ·	C C	Ū
acceptances	0	0	0	0	0
Capital assets, net	51,633	52,652	52,122	51,060	52,485
Other assets	46,168	47,370	46,607	49,682	49,153
Total liabilities	87,232	87,521	88,910	92,529	93,680
Deposits	0	0	0	0	0
Actuarial liabilities of insurers	0	0	0	0	0
Accounts payable and accrued liabilities	12,214	12,301	12,860	12,811	12,330
Loans and accounts with affiliates Borrowings	16,996 46,038	17,503 45,961	17,393 45,691	19,813 46,152	20,094 46,323
Loans and overdrafts	14.569	14,326	15,211	13,948	14,099
From banks	9.348	9.178	9,829	9.601	10,015
From others	5,221	5,147	5,382	4,346	4,084
Bankers' acceptances and paper	1,923	3,056	2,521	2,982	1,738
Bonds and debentures	29,173	28,206	27,603	28,865	30,020
Mortgages	373	373	356	358	466
Deferred income tax	2,308	1,380	1,321	971	1,046
Bank customers' liabilities under					
acceptances	0	0	0	0	0
Other liabilities	9,676	10,376	11,645	12,782	13,887
Total, equity	<b>57,594</b>	<b>59,952</b>	56,719	60,029	<b>59,297</b>
Share capital Unitholders' equity	53,206 0	54,921 0	53,185 0	57,416 0	55,494 0
Liability to policyholders	0	0	0	0	0
Contributed surplus and other	10.227	10.445	9.637	10,168	10,074
Retained earnings	-5,838	-5,414	-6,103	-7,555	-6,271
Income statement					
Operating revenue	18,177 A	18,621 A	18,891 A	19,545 A	18,874 A
Sales of goods and services	17,381	17,745	18,078	18,689	17,938
Premiums	0	0	0	0	0
Annuity considerations	0	0	0	0	0
Interest revenue, operating	0	0	0	0	0
Dividend revenue, operating	0	0	0	0	0
Gains on sale of securities and other assets	0 796	0 876	0 813	0 856	0 936
Other operating revenue Operating expenses	<b>16,200</b>	16,142	17,264	17,169	16,564
Depreciation, depletion and amortization	2,361	2,379	2,343	2,419	2,390
Insurance claims incurred	2,301	2,373	2,340	2,410	2,000
Annuity claims incurred	ŏ	õ	Ő	õ	Ő
Normal increase in actuarial liabilities	õ	Ő	Õ	õ	ŏ
Interest expense, operating	0	0	0	0	0
Other operating expenses	13,840	13,763	14,920	14,750	14,174

## Table 13-1 – continued

## Information and cultural industries - Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
		milli	ons of dollars		
Operating profit	1,977	2,480	1,627	2,376	2,311
Interest and dividend revenue	222	224	205	221	208
Interest expense on borrowing	1,123	1,126	1,106	1,095	1,084
Gains/losses	-596	-118	251	-79	-43
Profit before income tax	480	1,459	978	1,424	1,392
Income tax	457	542	327	521	500
Equity in affiliates' earnings	50	-207	-121	51	40
Profit before extraordinary gains	73	709	531	954	931
Extraordinary gains	3	0	2	3	0
Net profit	76	709	533	957	931

#### Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

## Table 13-2

## Information and cultural industries - Statement of changes in financial position, seasonally adjusted data and financial ratios

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
		millio	ns of dollars		
Statement of changes in financial position					
Cash from operating activities Net profit Non-cash items Depreciation, depletion and	<b>-250</b> 23 -151	<b>1,828</b> 712 1,134	<b>4,918</b> 508 4,115	<b>-1,791</b> 925 -2,615	<b>4,309</b> 852 3,595
amortization Deferred income tax Working capital Other non-cash items Prior period cash transactions	2,358 -198 -1,732 -579 -122	2,365 74 -44 -1,261 -19	2,343 -2 94 1,680 296	2,419 -1,265 10 -3,779 -101	2,354 124 143 974 -138
Cash from financing activities Increase in deposits Borrowings from banks Borrowings from affiliates Other borrowings Bankers' acceptances and paper	-7,244 0 -1,077 685 2,131 369	627 0 -374 590 -164 509	<b>-1,558</b> 0 369 -60 -993 -525	<b>10,541</b> 0 -127 2,386 2,206 596	-1,089 0 306 -257 -97 -2
Bonds and debentures Mortgages Other borrowings, not elsewhere classified	895 -12 879	-594 -2 -77	-516 -5 54	2,208 9 -607	-47 120 -168
Equity Total cash available	-8,983 <b>-7,494</b>	575 <b>2,454</b>	-874 <b>3,360</b>	6,076 <b>8,750</b>	-1,040 <b>3,220</b>
Applications					
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Non-mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	2,769 2,350 419 0 -3 3 -242 707 3,234 -10,727	339 203 137 0 0 278 805 1,423 1,031	287 -148 435 0 0 113 779 1,178 2,182	4,968 4,802 146 20 1 19 279 3,019 8,267 483	-335 -313 -8 -15 0 2,886 800 3,351 -130
Selected items, seasonally adjusted					
Operating revenue Operating profit Profit before extraordinary gains Net profit	18,318 2,125 73 76	18,735 2,472 709 709	19,012 1,704 531 533	19,169 2,159 954 957	19,300 2,466 931 931
Percentage change of selected items					
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	1.2 0.7 5.3	2.3 0.4 16.3	1.5 6.4 -31.1	0.8 -1.7 26.7	0.7 -1.0 14.2
Selected financial ratios					
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	1.094 11.6 0.5 3.1	1.059 13.2 4.7 4.9	1.112 9.0 3.7 4.4	1.099 11.3 6.4 5.7	1.120 12.8 6.3 5.6

Notes:

A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
All data in this table are unadjusted unless otherwise specified.
Figures may not add due to rounding.

## Table 14-1

# Real estate and rental and leasing companies - Balance statement and income statement

	First quarter	Second quarter	Third quarter	Fourth quarter	First quarter
	2004	2004	2004	2004	2005
		millio	ons of dollars		
Balance sheet					
Total assets	191,330 A	195,990 A	197,578 A	196,906 A	201,901 A
Cash and deposits Accounts receivable and accrued revenue	8,895 5,888	9,424 6,157	9,524 6,217	9,446 6,187	10,064 6,517
Inventories	4,444	4,746	4,886	4,955	4,774
Investments and accounts with affiliates	24,711	25,983	25,795	25,589	25,590
Portfolio investments	9,252	9,724	9,659	9,674	10,307
Loans	12,434	12,649	12,649	12,783	13,090
Mortgage	2,661 9,773	2,757 9,893	2,758 9,891	2,786 9,997	2,989
Non-mortgage Allowance for losses on investments and	9,115	9,095	9,091	9,997	10,100
loans	0	0	0	0	0
Bank customers' liabilities under	Ŭ	Ũ	0	°,	°,
acceptances	0	0	0	0	0
Capital assets, net	116,138	116,706	117,966	117,723	120,837
Other assets	9,567	10,600	10,882	10,551	10,722
<b>Total liabilities</b> Deposits	<b>138,802</b> 0	<b>141,199</b> 0	<b>142,624</b> 0	<b>141,052</b> 0	<b>143,931</b> 0
Actuarial liabilities of insurers	0	0	0	0	0
Accounts payable and accrued liabilities	9,355	10,089	10,256	10,681	11,482
Loans and accounts with affiliates	39,691	39,448	39,720	39,898	40,271
Borrowings	81,987	84,880	85,662	84,543	86,317
Loans and overdrafts From banks	16,294 7.908	17,641 8.747	18,221 9.095	18,042 8,906	19,515 9.655
From others	8,386	8,893	9,126	9,137	9,860
Bankers' acceptances and paper	1,588	1,859	1,827	1,758	1,882
Bonds and debentures	13,321	13,339	13,108	13,293	13,061
Mortgages	50,784	52,041	52,506	51,449	51,859
Deferred income tax Bank customers' liabilities under	3,734	3,886	3,916	3,866	4,221
acceptances	0	0	0	0	0
Other liabilities	4,035	2,895	3.069	2.064	1.640
Total, equity	52,528	54,791	54,954	55,854	57,970
Share capital	29,100	30,821	29,598	29,160	31,915
Unitholders' equity	0	0	0	0	0
Liability to policyholders Contributed surplus and other	0 6,164	0 6,460	0 6,443	0 6,401	0 6,939
Retained earnings	17,264	17,509	18,913	20,294	19,115
Income statement					
Operating revenue	13,024 A	<b>13,454</b> <sup>A</sup>	13,835 A	<b>14,055</b> A	<b>14,030</b> A
Sales of goods and services	6,103	6,410	6,562	6,655	6,610
Premiums	0	0	0	0	0
Annuity considerations Interest revenue, operating	0	0 0	0 0	0 0	0 0
Dividend revenue, operating	0	0	0	0	0
Gains on sale of securities and other assets	0	0	0	0	0
Other operating revenue	6,921	7,043	7,273	7,400	7,420
Operating expenses	10,581	10,863	11,066	11,259	11,412
Depreciation, depletion and amortization Insurance claims incurred	1,409 0	1,506 0	1,580 0	1,616 0	1,684 0
Annuity claims incurred	0	0	0	0	0
Normal increase in actuarial liabilities	ŏ	Ő	Ő	Ő	Ő
Interest expense, operating	0	0	0	0	0
Other operating expenses	9,172	9,357	9,485	9,643	9,728

## Table 14-1 – continued

## Real estate and rental and leasing companies - Balance statement and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005		
	millions of dollars						
Operating profit	2,443	2,591	2,770	2,796	2,618		
Interest and dividend revenue	557	573	597	639	641		
Interest expense on borrowing	1,367	1,419	1,480	1,504	1,640		
Gains/losses	307	245	302	236	298		
Profit before income tax	1,940	1,990	2,188	2,168	1,917		
Income tax	799	<sup>´</sup> 810	858	<sup>´</sup> 817	746		
Equity in affiliates' earnings	69	144	125	153	46		
Profit before extraordinary gains	1,210	1,325	1,455	1,504	1,217		
Extraordinary gains	, 7	0	0	0	Ý 0		
Net profit	1,217	1,325	1,455	1,504	1,217		

#### Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

#### **Table 14-2**

## Real estate and rental and leasing companies - Statement of changes in financial position, seasonally adjusted data and financial ratios

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005			
_	millions of dollars							
Statement of changes in financial position								
Cash from operating activities Net profit Non-cash items Depreciation, depletion and	<b>1,010</b> 1,692 -1,126	<b>1,258</b> 1,879 -724	<b>2,904</b> 2,056 776	<b>2,503</b> 2,089 170	<b>2,634</b> 2,155 301			
amortization Deferred income tax Working capital Other non-cash items Prior period cash transactions	1,399 191 141 -2,858 445	1,501 203 411 -2,839 103	1,579 179 -5 -977 72	1,616 106 379 -1,932 245	1,577 157 35 -1,468 178			
Cash from financing activities Increase in deposits Borrowings from banks Borrowings from affiliates Other borrowings Bankers' acceptances and paper Bonds and debentures	113 0 -275 2,997 -3,504 42 428	<b>3,307</b> 0 333 256 1,293 238 -183	- <b>660</b> 0 193 89 96 -28 148	-436 0 -174 648 -442 -79 168	<b>2,086</b> 0 200 1,753 41 -425			
Mortgages Other borrowings, not elsewhere classified Equity Total cash available	-3,262 -713 895 <b>1,124</b>	1,186 54 1,424 <b>4,564</b>	-94 70 -1,038 <b>2,244</b>	-476 -56 -468 <b>2,067</b>	2,106 32 33 <b>4,720</b>			
Applications								
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Non-mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	825 87 185 554 12 542 -2,693 1,385 -484 1,608	627 423 88 116 47 69 1,455 912 2,994 1,571	-680 -722 44 -1 0 506 911 737 1,507	-524 -414 -226 116 98 98 257 1,256 989 1,078	-167 -261 34 60 33 27 2,656 1,157 3,646 1,073			
Selected items, seasonally adjusted								
Operating revenue Operating profit Profit before extraordinary gains Net profit	13,259 2,545 1,210 1,217	13,494 2,604 1,325 1,325	13,673 2,669 1,455 1,455	13,943 2,781 1,504 1,504	14,271 2,706 1,217 1,217			
Percentage change of selected items								
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	2.1 1.0 7.1	1.8 1.6 2.3	1.3 1.0 2.5	2.0 1.4 4.2	2.4 3.6 -2.7			
Selected financial ratios								
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	2.316 19.2 9.2 4.8	2.269 19.3 9.7 5.1	2.282 19.5 10.6 5.5	2.228 19.9 10.8 5.6	2.184 19.0 8.4 5.2			

Notes:

A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
All data in this table are unadjusted unless otherwise specified.
Figures may not add due to rounding.

## Table 15-1

# Professional, scientific and technical services - Balance sheet and income statement

	First guarter	Second quarter	Third quarter	Fourth quarter	First quarter			
	2004	2004	2004	2004	2005			
	millions of dollars							
Balance sheet								
Total assets	84,665 A	85,514 A	86,067 A	88,223 A	87,174 A			
Cash and deposits Accounts receivable and accrued revenue	12,390 17,082	12,364 17,404	12,423 17,397	12,746 17,699	12,493			
Inventories	3,192	3,262	3,343	3,558	17,755 3,498			
Investments and accounts with affiliates	17,997	18,213	18,344	18,960	17,781			
Portfolio investments	10,183	10,004	10,216	10,470	10,592			
Loans	1,579	1,580	1,577	1,593	1,615			
Mortgage	612	614	612	621	635			
Non-mortgage	967	965	965	973	980			
Allowance for losses on investments and								
loans	0	0	0	0	0			
Bank customers' liabilities under								
acceptances	0	0	0	0	0			
Capital assets, net	11,551	11,644	11,685	11,904	11,808			
Other assets Total liabilities	10,691 <b>52,563</b>	11,044 <b>53.665</b>	11,083 <b>53,815</b>	11,294 <b>54,723</b>	11,633 <b>54,119</b>			
Deposits	<b>52,505</b> 0	0	0	0	<b>34,119</b> 0			
Actuarial liabilities of insurers	0	0	Ő	0	0			
Accounts payable and accrued liabilities	16,814	17,128	17,261	17,589	17,691			
Loans and accounts with affiliates	15,902	15,263	15,180	15,384	15,349			
Borrowings	14,798	15,722	15,489	15,856	15,721			
Loans and overdrafts	8,933	9,503	9,232	9,500	9,314			
From banks	4,962	5,174	4,900	5,021	4,597			
From others	3,971	4,329	4,333	4,479	4,717			
Bankers' acceptances and paper	708	718	719	728	782			
Bonds and debentures	3,711	4,086	4,099	4,178	4,158			
Mortgages	1,447	1,415	1,438	1,450	1,467			
Deferred income tax Bank customers' liabilities under	608	691	744	780	722			
acceptances	0	0	0	0	0			
Other liabilities	4.441	4,861	5,140	5,114	4,636			
Total, equity	32,102	31,849	32,252	33,500	33,055			
Share capital	29,327	29,355	29,622	30,067	29,261			
Unitholders' equity	0	0	0	0	0			
Liability to policyholders	Ō	Ō	0	Ō	Ō			
Contributed surplus and other	3,090	3,042	3,157	3,271	3,399			
Retained earnings	-315	-548	-527	162	394			
Income statement								
Operating revenue	<b>19,794</b> <sup>A</sup>	<b>20,188</b> <sup>B</sup>	<b>19,873</b> <sup>B</sup>	20,659 <sup>B</sup>	<b>20,633</b> A			
Sales of goods and services	19,254	19,636	19,340	20,036	19,929			
Premiums	0	0	0	0	0			
Annuity considerations	0	0	0	0	0			
Interest revenue, operating	0	0	0	0	0			
Dividend revenue, operating	0	0	0	0	0			
Gains on sale of securities and other	0	0	0	0	0			
assets Other operating revenue	0 540	552	0 533	0 623	0 704			
Operating expenses	19,401	19,726	19,395	20,038	20,104			
Depreciation, depletion and amortization	714	704	713	723	719			
Insurance claims incurred	0	0	0	0	0			
Annuity claims incurred	0	Õ	Ö	Õ	Ö			
Normal increase in actuarial liabilities	Ő	ŏ	õ	ŏ	Ő			
Interest expense, operating	Õ	Õ	Ő	Õ	Õ			
Other operating expenses	18,688	19,022	18,682	19,315	19,385			
	,	, -			- ,			

## Table 15-1 - continued

## Professional, scientific and technical services - Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005		
	millions of dollars						
Operating profit	393	461	479	621	529		
Interest and dividend revenue	246	242	243	265	241		
Interest expense on borrowing	256	261	255	263	252		
Gains/losses	218	216	240	254	250		
Profit before income tax	601	659	706	877	768		
Income tax	416	378	406	421	357		
Equity in affiliates' earnings	166	195	184	190	179		
Profit before extraordinary gains	351	476	485	646	590		
Extraordinary gains	-12	-12	-15	-12	-12		
Net profit	340	464	469	634	578		

#### Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

## Table 15-2

## Professional, scientific and technical services - Statement of changes in financial position, seasonally adjusted data and financial ratios

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005			
_	millions of dollars							
Statement of changes in financial position								
Cash from operating activities Net profit Non-cash items Depreciation, depletion and	<b>391</b> 285 100	<b>168</b> 659 -592	<b>1,264</b> 526 588	<b>891</b> 877 -36	<b>-62</b> 709 -762			
amortization Deferred income tax Working capital Other non-cash items Prior period cash transactions <b>Cash from financing activities</b> Increase in deposits Borrowings from banks	698 13 -61 -550 6 <b>413</b> 0 -31	699 21 -305 -1,007 100 <b>795</b> 0 77 264	712 31 42 -197 150 <b>-107</b> 0 -95	722 21 209 -988 49 <b>678</b> 0 66	696 -10 -197 -1,251 -10 <b>121</b> 0 -65			
Borrowings from affiliates Other borrowings Bankers' acceptances and paper Bonds and debentures Mortgages Other borrowings, not elsewhere classified	-105 -25 -187 229 -26 -41	-364 705 10 371 -37 361	-78 7 1 13 16 -23	85 231 8 75 13 135	-87 70 33 -14 8 44			
Equity Total cash available	574 <b>804</b>	377 <b>963</b>	59 1,1 <b>57</b>	296 <b>1,568</b>	204 <b>59</b>			
Applications								
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Non-mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	-268 -90 -188 9 5 5 -131 636 237 567	95 143 -44 -5 -2 -2 -114 879 860 103	34 -164 200 -2 -2 -1 -17 748 765 392	390 208 170 12 4 8 49 814 1,253 315	-154 -347 178 16 6 10 -93 322 75 -16			
Selected items, seasonally adjusted								
Operating revenue Operating profit Profit before extraordinary gains Net profit	19,794 451 351 340	20,188 444 476 464	19,873 456 485 469	20,659 603 646 634	20,633 575 590 578			
Percentage change of selected items								
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	-0.4 -1.0 37.5	2.0 2.1 -1.6	-1.6 -1.7 2.8	4.0 3.3 32.1	-0.1 0.0 -4.7			
Selected financial ratios								
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	0.956 2.3 4.4 3.4	0.973 2.2 6.0 4.3	0.951 2.3 6.0 4.3	0.933 2.9 7.7 5.2	0.940 2.8 7.1 4.8			

Notes:

A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
All data in this table are unadjusted unless otherwise specified.
Figures may not add due to rounding.

## Table 16-1

# Administrative and support, waste management and remediation services - Balance sheet and income statement

	First	Second	Third	Fourth	First			
	quarter 2004	quarter 2004	quarter 2004	quarter 2004	quarter 2005			
	millions of dollars							
Balance sheet								
Total assets	37,786 <sup>B</sup>	38,431 <sup>B</sup>	38,552 B	40,067 <sup>B</sup>	<b>40,781</b> <sup>B</sup>			
Cash and deposits	4,523	4,708	4,796	4,953	4,924			
Accounts receivable and accrued revenue	6,060	6,320	6,051	6,261	6,669			
Inventories	797	816	849	937	1,010			
Investments and accounts with affiliates Portfolio investments	7,297 3,042	7,428 2,965	7,564	7,623 3,134	7,488 3,130			
Loans	2,153	2,905	3,017 2,057	2.166	2,160			
Mortgage	420	428	432	449	452			
Non-mortgage	1,732	1,727	1,625	1,717	1,708			
Allowance for losses on investments and	1,752	1,727	1,025	1,717	1,700			
loans	0	0	0	0	0			
Bank customers' liabilities under	0	0	0	0	0			
acceptances	0	0	0	0	0			
Capital assets, net	9.816	9,799	9.869	10,297	10.625			
Other assets	4,099	4,239	4,349	4,696	4,775			
Total liabilities	26,425	26,865	26,937	28,158	28,097			
Deposits	0	0	0	20,100	20,007			
Actuarial liabilities of insurers	õ	Õ	õ	õ	õ			
Accounts payable and accrued liabilities	6,211	6,350	5,997	6,179	6,187			
Loans and accounts with affiliates	9,568	9,704	9,831	9,967	10.248			
Borrowings	7,475	7,637	7,691	8,270	8,475			
Loans and overdrafts	4,546	4,654	4,680	5,146	5,345			
From banks	2,976	3,111	3,067	3,390	3,631			
From others	1,569	1,543	1,612	1,756	1,715			
Bankers' acceptances and paper	83	113	114	118	117			
Bonds and debentures	1,167	1,146	1,160	1,371	1,380			
Mortgages	1,679	1,724	1,737	1,635	1,633			
Deferred income tax	401	404	477	474	463			
Bank customers' liabilities under								
acceptances	0	0	0	0	0			
Other liabilities	2,770	2,771	2,941	3,267	2,724			
Total, equity	11,361	11,566	11,616	11,909	12,684			
Share capital	5,984	6,108	6,340	6,394	6,592			
Unitholders' equity	0	0	0	0	0			
Liability to policyholders	0	0	0	0	0			
Contributed surplus and other	1,095 4,282	1,074 4,384	1,095 4,181	1,230 4,285	1,183 4,909			
Retained earnings Income statement	4,202	4,504	4,101	4,200	4,909			
Operating revenue	11,862 <sup>B</sup>	<b>12,468</b> <sup>B</sup>	<b>12,339</b> <sup>B</sup>	<b>12,974</b> <sup>B</sup>	13,713 <sup>B</sup>			
Sales of goods and services	11,543	12,157	12,001	12,645	13,352			
Premiums	0	0	0	0	10,002			
Annuity considerations	õ	Ő	õ	ŏ	ŏ			
Interest revenue, operating	õ	Ő	õ	õ	ŏ			
Dividend revenue, operating	õ	ŏ	ŏ	Õ	ŏ			
Gains on sale of securities and other	· ·	· ·	· ·	· ·	· ·			
assets	0	0	0	0	0			
Other operating revenue	319	310	337	329	361			
Operating expenses	11,348	11,811	11,791	12,362	13,091			
Depreciation, depletion and amortization	347	359	367	384	423			
Insurance claims incurred	0	0	0	0	0			
Annuity claims incurred	Õ	Õ	Õ	Õ	Õ			
Normal increase in actuarial liabilities	Õ	Õ	Õ	Õ	Ő			
Interest expense, operating	0	0	0	0	0			
Other operating expenses	11,002	11,452	11,424	11,979	12,668			
	,	,	, -= -	,	_,			

## Table 16-1 - continued

Administrative and support, waste managed	gement and ren	nediation service	Administrative and support, waste management and remediation services — Balance sheet and income statement									
	First	Second	Third	Fourth	First							
	quarter	quarter	quarter	quarter	quarter							

	2004	2004	2004	2004	2005		
	millions of dollars						
Operating profit	514	657	548	612	621		
Interest and dividend revenue	132	146	151	151	162		
Interest expense on borrowing	168	161	189	205	219		
Gains/losses	45	-9	31	59	44		
Profit before income tax	523	632	540	616	608		
Income tax	154	181	164	204	175		
Equity in affiliates' earnings	52	52	53	52	54		
Profit before extraordinary gains	420	503	429	464	487		
Extraordinary gains	13	13	13	14	14		
Net profit	433	516	443	478	501		

#### Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

#### Table 16-2

# Administrative and support, waste management and remediation services — Statement of changes in financial position, seasonally adjusted data and financial ratios

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005			
_	millions of dollars							
Statement of changes in financial position								
Cash from operating activities Net profit Non-cash items Depreciation, depletion and	<b>715</b> 424 246	<b>647</b> 516 85	<b>743</b> 444 246	<b>753</b> 468 256	<b>246</b> 503 -281			
amortization Deferred income tax Working capital Other non-cash items Prior period cash transactions Cash from financing activities	340 0 -109 15 45 - <b>460</b>	356 0 -277 5 47 <b>462</b>	366 13 -86 -47 53 <b>166</b>	379 5 35 -163 30 <b>695</b>	405 -4 -154 -529 24 <b>-118</b>			
Increase in deposits Borrowings from banks Borrowings from affiliates Other borrowings Bankers' acceptances and paper Bonds and debentures	-186 -186 -146 -2 -60	0 231 75 5 2 -21	0 -37 3 79 1 14	0 237 -1 303 3 211	-10 -55 60 -44 -1 -16			
Mortgages Other borrowings, not elsewhere classified Equity Total cash available	-19 -66 -245 <b>254</b>	40 -16 151 <b>1,109</b>	-2 66 120 <b>909</b>	-52 140 157 <b>1,449</b>	-10 -18 -79 <b>128</b>			
Applications								
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Non-mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	-280 -113 -121 -47 -9 -38 -42 438 116 139	-20 58 -80 2 8 -6 104 405 489 621	-43 -62 41 -23 4 -26 32 430 419 490	320 100 115 105 13 92 207 508 1,035 414	-271 -187 -63 -22 -4 -17 -91 447 84 43			
Selected items, seasonally adjusted								
Operating revenue Operating profit Profit before extraordinary gains Net profit	12,133 534 420 433	12,087 519 503 516	12,341 591 429 443	13,081 686 464 478	13,908 661 487 501			
Percentage change of selected items								
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	0.9 1.7 -12.9	-0.4 -0.3 -2.8	2.1 1.6 13.9	6.0 5.5 16.0	6.3 6.9 -3.6			
Selected financial ratios								
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	1.500 4.4 14.8 7.6	1.499 4.3 17.4 8.5	1.508 4.8 14.8 7.7	1.531 5.2 15.6 8.0	1.476 4.8 15.4 8.3			

Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

- All data in this table are unadjusted unless otherwise specified.

## Table 17-1

# Educational, healthcare and social assistance services - Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
		millic	ons of dollars		
Balance sheet					
Total assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage	24,966 <sup>B</sup> 3,211 2,064 483 3,721 3,173 688 327 361	<b>25,835</b> <sup>B</sup> 3,289 2,090 500 4,085 3,250 696 331 365	<b>25,576</b> <sup>B</sup> 3,300 2,060 507 3,785 3,134 704 335 369	25,908 <sup>B</sup> 3,349 2,071 506 3,845 3,162 710 337 372	<b>26,127</b> A 3,379 2,081 519 3,871 3,191 715 340 375
Allowance for losses on investments and loans	0	0	0	0	0
Bank customers' liabilities under acceptances Capital assets, net Other assets <b>Total liabilities</b> Deposits Actuarial liabilities of insurers Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under acceptances Other liabilities <b>Total, equity</b> Share capital Unitholders' equity Liability to policyholders Contributed surplus and other Retained earnings	$\begin{array}{c} & 0 \\ 9,430 \\ 2,196 \\ \textbf{14,162} \\ 0 \\ 0 \\ 3,177 \\ 1,984 \\ 7,853 \\ 2,099 \\ 997 \\ 1,102 \\ 611 \\ 630 \\ 4,513 \\ -36 \\ 0 \\ 1,183 \\ \textbf{10,804} \\ 4,822 \\ 0 \\ 0 \\ 675 \\ 5,307 \\ \end{array}$	$\begin{array}{c} & 0 \\ 9,694 \\ 2,231 \\ \textbf{14,394} \\ 0 \\ 0 \\ 0 \\ 3,234 \\ 2,095 \\ 8,186 \\ 2,153 \\ 1,018 \\ 1,136 \\ 620 \\ 632 \\ 4,781 \\ -64 \\ 0 \\ 942 \\ \textbf{11,441} \\ 4,923 \\ 0 \\ 0 \\ 654 \\ 5,864 \\ \end{array}$	$\begin{array}{c} & 0\\ 9,777\\ 2,309\\ \textbf{14,350}\\ 0\\ 0\\ 3,218\\ 2,144\\ 8,281\\ 2,140\\ 992\\ 1,148\\ 627\\ 639\\ 4,875\\ -66\\ 0\\ 773\\ \textbf{11,226}\\ 4,212\\ 0\\ 0\\ 642\\ 6,373\\ \end{array}$	0 9,923 2,342 <b>14,338</b> 0 0 3,246 2,094 8,411 2,217 1,064 1,153 619 644 4,931 -65 0 652 <b>11,571</b> 4,273 0 0 640 6,659	0 10,003 2,368 <b>14,458</b> 0 0 3,280 2,112 8,486 2,241 1,081 1,161 624 650 4,970 -66 0 647 <b>11,668</b> 4,334 0 0 646 6,688
Income statement					
Operating revenue Sales of goods and services Premiums Annuity considerations Interest revenue, operating Dividend revenue, operating Gains on sale of securities and other assets Other operating revenue Operating expenses Depreciation, depletion and amortization Insurance claims incurred Annuity claims incurred Normal increase in actuarial liabilities Interest expense, operating Other operating expenses	6,362 <sup>B</sup> 6,057 0 0 0 0 305 5,647 275 0 0 0 0 0 5,372	6,414 <sup>C</sup> 6,103 0 0 0 311 5,654 274 0 0 0 0 5,380	6,307 <sup>C</sup> 6,011 0 0 297 5,567 270 0 0 0 5,297	6,487 <sup>₿</sup> 6,190 0 0 298 5,716 285 0 0 0 0 5,431	6,583 <sup>B</sup> 6,281 0 0 0 303 5,821 294 0 0 0 0 5,526

## Table 17-1 – continued

## Educational, healthcare and social assistance services - Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005		
	millions of dollars						
Operating profit	715	760	741	771	763		
Interest and dividend revenue	47	44	42	43	43		
Interest expense on borrowing	137	133	135	137	140		
Gains/losses	23	25	23	22	23		
Profit before income tax	648	695	670	699	689		
Income tax	173	184	179	190	192		
Equity in affiliates' earnings	32	28	28	28	28		
Profit before extraordinary gains	508	540	519	536	524		
Extraordinary gains	0	0	0	0	0		
Net profit	508	540	519	537	524		

#### Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

### Table 17-2

## Educational, healthcare and social assistance services — Statement of changes in financial position, seasonally adjusted data and financial ratios

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
		milli	ons of dollars		
Statement of changes in financial position					
Cash from operating activities	<b>395</b> 534	<b>488</b> 554	<b>415</b> 534	<b>476</b> 551	<b>334</b> 529
Net profit Non-cash items	-129	38 38	-118	-91	-191
Depreciation, depletion and	-125	50	-110	-51	-101
amortization	201	205	201	216	219
Deferred income tax	-12	1	-1	0	-1
Working capital	-76	8	-27	24	-12
Other non-cash items	-243	-176	-291	-331	-398
Prior period cash transactions	-10	-104	0	16	-5
Cash from financing activities Increase in deposits	<b>27</b> 0	<b>192</b> 0	<b>167</b> 0	<b>114</b> 0	<b>158</b> 0
Borrowings from banks	-33	6	-20	-21	15
Borrowings from affiliates	26	36	88	-37	21
Other borrowings	221	107	83	76	56
Bankers' acceptances and					
paper .	3	8	7	-8	4
Bonds and debentures	224	0	7	6	10
Mortgages	-13	76	58	72	34
Other borrowings, not	_			_	
elsewhere classified	7	22	11	6	8
Equity Total cash available	-187 <b>422</b>	43 680	17 <b>583</b>	96 <b>591</b>	66 <b>492</b>
	422	000	565	591	452
Applications					
Cash applied to investment					
activities	1	78	-10	72	17
Investments in affiliates	8	12	-41	37	-8
Portfolio investments	-15 7	59 7	23 8	29 6	19 6
Loans Mortgage loans	4	3	4	3	3
Non-mortgage loans	4	4	4	3	3
Cash applied to fixed assets	-143	31	73	-24	19
Cash applied to dividends	229	258	244	242	246
Total applications of cash	86	366	307	290	282
Increase/decrease in cash	336	314	276	300	210
Selected items, seasonally adjusted					
Operating revenue	6,256	6,392	6,402	6,521	6,503
Operating profit	715	760	741	771	763
Profit before extraordinary gains	508	540	519	536	524
Net profit	508	540	519	537	524
Percentage change of selected items					
Operating revenue (S.A.)	4.0	0.0	0.0	4.0	0.0
Operating revenue (S.A.) Operating expenses (S.A.)	-1.2 -2.0	2.2 1.6	0.2 0.5	1.9 1.6	-0.3 -0.2
Operating profit (S.A.)	5.6	6.2	-2.5	4.1	-0.2
Selected financial ratios					
	0.044	0.000	0.000	0.000	0.000
Debt to equity (ratio)	0.911 11.4	0.899 11.9	0.929 11.6	0.908 11.8	0.908 11.7
Profit margin (%)					
Profit margin (%) Return on equity (%)	18.8	18.9	18.5	18.6	18.0

Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values. - All data in this table are unadjusted unless otherwise specified.

## Table 18-1

## Arts, entertainment and recreation — Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
	millions of dollars				
Balance sheet					
Total assets	<b>14,224</b> <sup>B</sup>	14,007 <sup>B</sup>	14,197 <sup>B</sup>	14,189 <sup>B</sup>	14,125 <sup>B</sup>
Cash and deposits	1,167	1,119	1,121	1,145	1,171
Accounts receivable and accrued revenue	835	878	1,007	993	951
Inventories	501	504	528	439	423
Investments and accounts with affiliates Portfolio investments	3,071 696	3,012 660	2,977 678	2,987 662	2,970 656
Loans	242	240	242	244	245
Mortgage	118	117	118	119	119
Non-mortgage	124	123	124	125	125
Allowance for losses on investments and					
loans	0	0	0	0	0
Bank customers' liabilities under	•	<u> </u>	•	•	
acceptances	0 6,401	0	0	0	0
Capital assets, net Other assets	1,312	6,534 1,062	6,588 1,055	6,758 962	6,716 994
Total liabilities	11,167	10,849	11,074	11,062	11,047
Deposits	0	0	0	0	0
Actuarial liabilities of insurers	0	0	0	0	0
Accounts payable and accrued liabilities	1,615	1,614	1,630	1,650	1,618
Loans and accounts with affiliates	3,313	3,335	3,610	3,502	3,430
Borrowings	5,227	5,002	5,041	5,036	5,087
Loans and overdrafts From banks	3,657	3,413	3,364	3,417	3,465
From others	2,415 1,242	2,374 1,039	2,319 1,045	2,331 1,085	2,370 1,095
Bankers' acceptances and paper	148	168	167	170	172
Bonds and debentures	616	608	677	604	608
Mortgages	806	814	832	846	843
Deferred income tax	210	209	214	226	225
Bank customers' liabilities under					
acceptances	0	0	0	0	0
Other liabilities	802	690	579	647	687
Total, equity Share capital	<b>3,057</b> 2,977	<b>3,158</b> 3,027	<b>3,123</b> 3,156	<b>3,128</b> 3,215	<b>3,078</b> 3,098
Unitholders' equity	2,977	0	0	0	3,098 0
Liability to policyholders	õ	õ	õ	ŏ	ŏ
Contributed surplus and other	769	829	827	718	778
Retained earnings	-689	-699	-860	-805	-798
Income statement					
Operating revenue	2,530 B	2,722 A	2,846 A	<b>2,832</b> <sup>B</sup>	2,590 <sup>B</sup>
Sales of goods and services	2,516	2,650	2,790	2,775	2,473
Premiums	0	0	0	0	0
Annuity considerations	0	0	0	0	0
Interest revenue, operating	0	0	0	0	0
Dividend revenue, operating Gains on sale of securities and other	0	0	0	0	0
assets	0	0	0	0	0
Other operating revenue	14	72	56	57	117
Operating expenses	2,457	2,630	2,749	2,762	2,525
Depreciation, depletion and amortization	154	163	162	162	158
Insurance claims incurred	0	0	0	0	0
Annuity claims incurred	0	0	0	0	0
Normal increase in actuarial liabilities	0	0	0	0	0
Interest expense, operating Other operating expenses	0 2,303	0 2,467	0 2,587	0 2,600	0 2,367
other operating expenses	2,303	2,407	2,307	2,000	2,307

## Table 18-1 - continued

## Arts, entertainment and recreation - Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
		milli	ons of dollars		
Operating profit	72	92	97	70	65
Interest and dividend revenue	24	45	23	24	20
Interest expense on borrowing	83	84	88	87	84
Gains/losses	3	-100	5	2	0
Profit before income tax	16	-47	37	9	0
Income tax	39	45	44	33	15
Equity in affiliates' earnings	10	11	11	10	3
Profit before extraordinary gains	-13	-82	4	-14	-12
Extraordinary gains	0	0	0	0	0
Net profit	-13	-82	4	-14	-12

#### Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

#### **Table 18-2**

#### Arts, entertainment and recreation - Statement of changes in financial position, seasonally adjusted data and financial ratios

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005			
	millions of dollars							
Statement of changes in financial position								
Cash from operating activities Net profit Non-cash items Depreciation, depletion and amortization	<b>335</b> -12 372 153	<b>119</b> -83 219 162	<b>-974</b> 4 -921 161	<b>1,030</b> -14 1,064 162	<b>191</b> -12 183 158			
Deferred income tax Working capital Other non-cash items Prior period cash transactions	2 48 169 -24	1 -49 105 -17	2 -133 -951 -57	2 -15 915 -20	3 18 5 20			
Cash from financing activities Increase in deposits Borrowings from banks Borrowings from affiliates Other borrowings Bankers' acceptances and paper	-219 0 -59 -397 -3 7	- <b>52</b> 0 -59 42 -69 20	<b>1,195</b> 0 -49 275 898 0	-811 0 8 -12 -834 3	147 0 90 0 31 2			
Bonds and debentures Mortgages Other borrowings, not elsewhere classified	4 -13 0	-8 -17 -63	869 22 7	-873 -1 37	5 10 14			
Equity Total cash available	240 <b>116</b>	35 67	72 <b>222</b>	28 220	27 338			
Applications								
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Non-mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	-184 -178 0 -6 -7 1 86 81 -16 133	-138 -87 -48 -2 -1 -1 18 95 -24 91	-22 -43 18 2 1 1 1 117 94 189 33	-25 -10 -15 1 1 1 97 86 158 62	-2 -2 2 1 178 30 207 131			
Selected items, seasonally adjusted								
Operating revenue Operating profit Profit before extraordinary gains Net profit	2,587 72 -13 -13	2,690 92 -82 -82	2,829 97 4 4	2,824 70 -14 -14	2,723 65 -12 -12			
Percentage change of selected items								
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	-5.2 -7.1 231.5	4.0 3.3 27.3	5.2 5.1 5.6	-0.2 0.8 -28.3	-3.6 -3.5 -6.5			
Selected financial ratios								
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	2.794 2.8 -1.8 1.8	2.640 3.4 -10.3 -0.5	2.770 3.4 0.6 2.6	2.730 2.5 -1.8 1.9	2.767 2.4 -1.5 1.6			

Notes:

## Table 19-1

## Accomodation and food services — Balance sheet and income statement

	First	Second	Third	Fourth	First			
	quarter 2004	quarter 2004	quarter 2004	quarter 2004	quarter 2005			
	millions of dollars							
Balance sheet								
Total assets	42,145 A	42,868 B	43,149 A	43,719 B	<b>43,826</b> A			
Cash and deposits Accounts receivable and accrued revenue	3,121	3,073	3,173	3,350	3,317			
Inventories	1,991 1,141	1,890 1,112	2,088 1,126	2,065 1,124	2,185 1,123			
Investments and accounts with affiliates	6,939	7,219	7,241	7.332	7,415			
Portfolio investments	1,050	1,109	1,114	1,143	1,168			
Loans	631	701	710	716	758			
Mortgage	349	419	424	427	431			
Non-mortgage	283	282	286	288	327			
Allowance for losses on investments and								
loans	0	0	0	0	0			
Bank customers' liabilities under								
acceptances	0	0	0	0	0			
Capital assets, net	24,365	24,436	24,360	24,585	24,228			
Other assets	2,906	3,329	3,338	3,404	3,632			
Total liabilities	33,835	34,441	34,692	35,052	34,915			
Deposits	0	0	0	0	0			
Actuarial liabilities of insurers	0	0	0	0	0			
Accounts payable and accrued liabilities Loans and accounts with affiliates	4,549 12,194	4,723 12,589	4,818 12,534	4,838 12,447	4,832 11.897			
Borrowings	14,935	14,938	14,960	15,226	15,673			
Loans and overdrafts	6.407	6,518	6,573	6,776	7,200			
From banks	3,229	3,150	3,207	3,380	3,539			
From others	3,178	3,368	3,366	3,396	3,662			
Bankers' acceptances and paper	518	596	572	579	574			
Bonds and debentures	2,935	2,875	2,552	2,576	2,575			
Mortgages	5,075	4,949	5,262	5,295	5,323			
Deferred income tax	394	360	369	363	410			
Bank customers' liabilities under								
acceptances	0	0	0	0	0			
Other liabilities	1,764	1,831	2,011	2,178	2,103			
Total, equity	8,310	8,427	8,457	8,667	8,911			
Share capital	6,267	6,608	6,598	6,605	6,937			
Unitholders' equity	0 0	0	0	0	0			
Liability to policyholders	1,283	0 1,374	0 1,473	0 1,547	0 1,582			
Contributed surplus and other Retained earnings	760	445	387	516	392			
Income statement	100	440	001	010	002			
Operating revenue	12,103 <sup>B</sup>	<b>12.622</b> <sup>B</sup>	<b>12,890</b> <sup>B</sup>	<b>12,828</b> <sup>B</sup>	<b>12,171</b> A			
Sales of goods and services	11,553	12,150	12,433	12,383	11,704			
Premiums	0	0	0	0	0			
Annuity considerations	0	0	0	0	0			
Interest revenue, operating	0	0	0	0	0			
Dividend revenue, operating	0	0	0	0	0			
Gains on sale of securities and other	-	-	_	_				
assets	0	0	0	0	0			
Other operating revenue	550	472	458	445	467			
Operating expenses	11,987	12,341	12,318	12,318	12,005			
Depreciation, depletion and amortization	526	543	548	554	565			
nsurance claims incurred	0 0	0 0	0 0	0	0			
Annuity claims incurred Normal increase in actuarial liabilities	0	0	0	0	0			
Interest expense, operating	0	0	0	0	0			
Other operating expenses	11,460	11,798	11,770	11,764	11,440			
other operating expenses	11,400	11,730	11,770	11,704	11,440			

## Table 19-1 - continued

## Accomodation and food services - Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
		milli	ons of dollars		
Operating profit	117	282	572	511	167
Interest and dividend revenue	35	42	43	48	40
Interest expense on borrowing	350	354	368	366	356
Gains/losses	23	-16	91	-3	1
Profit before income tax	-176	-47	339	190	-149
Income tax	61	48	94	75	63
Equity in affiliates' earnings	22	19	3	5	20
Profit before extraordinary gains	-215	-75	248	120	-191
Extraordinary gains	0	0	0	0	0
Net profit	-215	-75	248	120	-191

#### Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

#### Table 19-2

Accomodation and food services — Statement of changes in financial position, seasonally adjusted data and financial ratios

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005			
	millions of dollars							
Statement of changes in financial position								
Cash from operating activities Net profit Non-cash items Depreciation, depletion and	<b>111</b> -168 232	<b>616</b> -82 620	<b>777</b> 248 446	<b>846</b> 120 632	<b>455</b> -207 540			
amortization Deferred income tax Working capital Other non-cash items Prior period cash transactions <b>Cash from financing activities</b> Increase in deposits Borrowings from banks Borrowings from affiliates Other borrowings Bankers' acceptances and paper Bonds and debentures Mortgages	525 -6 -260 -28 47 <b>543</b> 0 -89 420 210 -38 97 241	540 4 240 -164 77 <b>334</b> 0 -219 -260 707 78 322 133	548 22 -105 -19 83 <b>242</b> 0 80 80 8 28 -22 -313 355	554 -14 67 25 94 <b>276</b> 0 161 28 61 5 16 7	530 0 -20 30 122 - <b>15</b> 0 -6 -44 19 -2 6 40			
Other borrowings, not elsewhere classified Equity	-90 1	174 106	7 126	34 25	-24 15			
Total cash available Applications	654	950	1,018	1,122	440			
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Non-mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	18 -61 71 9 8 0 273 165 456 198	260 139 50 71 70 2 -2 201 460 490	107 85 11 12 8 4 114 198 419 600	91 63 24 3 1 2 98 216 405 718	-43 -32 -1 -10 -9 -1 -115 95 -64 504			
Selected items, seasonally adjusted								
Operating revenue Operating profit Profit before extraordinary gains Net profit	12,354 332 -20 -20	12,703 365 -15 -15	12,589 345 45 45	12,799 440 68 68	12,530 393 21 21			
Percentage change of selected items								
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	-0.8 -0.7 -3.8	2.8 2.6 9.8	-0.9 -0.8 -5.5	1.7 0.9 27.5	-2.1 -1.8 -10.6			
Selected financial ratios								
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	3.265 2.7 -1.0 3.1	3.266 2.9 -0.7 2.7	3.251 2.7 2.1 3.3	3.193 3.4 3.1 3.7	3.094 3.1 1.0 3.4			

Notes:

## Table 20-1

## Repair, maintenance and personal services - Balance sheet and income statement

2004         2004         2004         2004         2004         2004         2004         2004         2004         2004         2004         2004         2004         2004         2004         2004         2004         2004         2004         2004         19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^ 19,582 ^		First	Second	Third	Fourth	First			
Balance sheet         Ispace         19,360 / 19,360 / 19,360 / 19,360 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,582 / 19,583 / 4,77 / 10,101 / 19,111 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 17,11 / 11,21 / 10,09 / 00 / 00 / 00 / 00 / 00 / 00 / 00		quarter 2004	quarter 2004	quarter 2004	quarter 2004	quarter 2005			
Total assets         18,945 A         19,106 A         19,360 A         19,562 A         19,562 A         19,562 A         1,724         1,744         1,744         1,744         1,744         1,744         1,744         1,744         1,744         1,744         1,744         1,744         1,744         1,744         1,744         1,744         1,744         1,744         1,744         1,744         1,744         1,744         1,743         1,733         2,733         2,733         2,733         2,733         2,733         2,733         2,733         2,733         2,733         2,733         3,73         77         77         71         1,71         1,71         1,73         1,773         1,773         1,773         1,773         1,773         1,773         1,773         1,773         1,774         1,771         1,771         1,771         1,771         1,771         1,773         1,775         1,776         3,775         1,565         1,1,485         2,200         2,585         1,1,111         1,112         1,006         0         0         0         0         0         0         0         0         0         0         0         0         0         0         1,141         1,142         2,202		millions of dollars							
Cash and deposits         1,699         1,686         1,708         1,724         1,744           Accounts receivable and accrued revenue         2,160         2,258         2,459         2,444         2,156         2,144           nventories         2,064         2,111         2,146         2,156         2,147           vectories         561         511         493         563         567           ortiolio investments         561         511         493         563         567           ortio         0         318         317         320         340         344           Non-mortgage         171         171         171         173         177           Non-mortgage         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0 <t< td=""><td>Balance sheet</td><td></td><td></td><td></td><td></td><td></td></t<>	Balance sheet								
Accounts receivable and accrued revenue         2,160         2,258         2,499         2,494         2,511           nivestments and accounts with affiliates         4,292         4,337         4,334         4,358         4,272           ortfolio investments         561         511         493         563         566           cans         318         317         320         340         344           Mortgage         171         171         171         173         177           Non-mortgage         147         146         149         167         177           Noreses on investments and         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0	Total assets					19,557 A			
nventories         2,084         2,111         2,146         2,156         2,142           vortific investments         561         511         493         563         567           ontific investments         561         511         493         563         567           Mortgage         171         171         171         173         177           Non-mortgage         147         146         149         167         177           Allowance for losses on investments and loans         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0	Cash and deposits					1,744			
nvestments         and         accounts         with affiliates         4,292         4,337         4,334         4,558         4,277           Orotholio         318         317         320         340         344           Mortgage         171         171         171         171         171           Non-mortgage         147         146         149         167         177           Non-mortgage         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
Ontfolio investments         661         611         493         563         663           cans         318         317         320         340         344           Mortgage         171         171         171         173         174           Non-mortgage         147         146         149         167         177           Allowance for losses on investments and loans         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td></td<>									
.cons         318         317         320         340         344           Mortgage         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         171         17									
Mortgage         171         171         171         171         173         177           Non-mortgage         147         146         149         167         177           Vilowance for losses on investments and loans         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0									
Non-ñortgage         147         146         149         167         177           Iloans         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0<									
Allowance for losses on investments and loans         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
loans         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0 <td></td> <td>177</td> <td>140</td> <td>140</td> <td>107</td> <td>17-1</td>		177	140	140	107	17-1			
Bank customers' liabilities under         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0		0	0	0	0	0			
$\begin{array}{cccccccccccccccccccccccccccccccccccc$		Ŭ	0	Ũ	Ũ	•			
Capital assets, net         5689         5.679         5.701         5.708         5.655           Other assets         2,142         2,208         2,200         2,238         2,300           Other assets         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0		0	0	0	0	0			
Driver assets         2,142         2,208         2,200         2,238         2,300           Dorbat Ilabilities         11,698         11,488         11,435         11,295         11,111           Deposits         0         0         0         0         0         0         0           Accuaria liabilities of insurers         0         0         0         0         0         0         0           Accuaria liabilities of insurers         0         0         0         0.123         3.003         2.988           Jans and accuuts with affiliates         3.022         3.100         3.123         3.076         3.371           Jans and overdrafts         3.105         3.078         3.113         3.178         3.16           From banks         1.543         1.523         1.546         1.660         1.660           Bankers' acceptances and paper         25         22         27         24         22           Bonds and debentures         345         342         343         347         355           Deferred income tax         -12         -4         -13         -14         -12           ask customers' liabilities under         0         0         0		5.689	5.679	5.701	5.708	5.653			
Deposits         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0<	Other assets		2,208	2,200	2,238	2,309			
Deposits         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0<	Fotal liabilities	11,698	11,488	11,435	11,295	11,110			
Accounts payable and accrued liabilities         2,777         2,813         2,983         3,003         2,984           Joans and accounts with affiliates         3,022         3,100         3,123         3,076         3,377           Jorrowings         4,141         4,106         4,151         4,220         4,203           Joans and overdrafts         3,105         3,076         3,113         3,178         3,166           From banks         1,543         1,523         1,546         1,519         1,500           Bankers' acceptances and paper         25         22         27         24         22           Bonds and debentures         345         342         343         347         350           Deferred income tax         -12         -4         -13         -14         -17           Pank customers' liabilities under         -177         1,473         1,192         1,009         555           Deferred income tax         -1770         1,473         1,192         1,009         555           Drate equity         7,618         7,925         8,287         8,444           Share capital         3,858         3,877         3,876         3,947         3,899           Jui			0	0	0	0			
Loans and accounts with affiliates         3,022         3,100         3,123         3,076         3,375           Borrowings         4,141         4,106         4,151         4,220         4,203           Loans and overdrafts         3,115         3,078         3,113         3,178         3,165           From banks         1,543         1,523         1,546         1,519         1,500           From others         1,565         1,555         1,566         1,660         1,660           Bonk and debentures         344         342         343         347         355           Mortgages         666         665         668         672         672           Peterred income tax         -12         -4         -13         -14         -11           ank customers' liabilities under         acceptances         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0			-	-	-	0			
Sorrowings         4,141         4,106         4,151         4,220         4,200           Loans and overdrafts         3,105         3,078         3,113         3,178         3,160           From banks         1,543         1,523         1,546         1,519         1,500           From others         1,562         1,555         1,566         1,660         1,660           Bankers' acceptances and paper         25         22         27         24         22           Bonds and debentures         345         342         343         347         350           Mortgages         666         665         668         672         677           Deferred income tax         -12         -4         -13         -14         -17           Caceptances         0         0         0         0         0         0           Chef red income tax         7,247         7,618         7,925         8,287         8,441           Share capital         3,858         3,877         3,876         3,947         3,892           Ditholders' equity         0         0         0         0         0         0         0           Catal equity         3,131 <td></td> <td></td> <td></td> <td></td> <td></td> <td>2,980</td>						2,980			
Loans and overdrafts         3,105         3,078         3,113         3,178         3,166           From banks         1,543         1,523         1,546         1,519         1,560           From others         1,562         1,555         1,566         1,660         1,660           Bank and debentures         345         342         343         347         356           Deferred income tax         -12         -4         -13         -14         -17           Bank customers' liabilities under         -12         -4         -13         -14         -17           Bank customers' liabilities         1,770         1,473         1,192         1,009         555           Total, equity         7,247         7,618         7,925         8,287         8,444           Share capital         3,858         3,877         3,876         3,947         3,897           Onthoused surplus and other         2,58         302         293         280         333           Contributed surplus and other         2,58         3,439         3,755         4,060         4,223           necme statement		-,-==							
From banks         1,543         1,523         1,546         1,519         1,500           From others         1,562         1,555         1,566         1,660         1,660           Bankers' acceptances and paper         25         22         27         24         22           Bonds and debentures         345         342         343         347         350           Mortgages         666         665         668         672         677           Bankers' liabilities under         -12         -4         -13         -14         -17           Bank customers' liabilities under         -12         -4         -13         -14         -17           Bank customers' liabilities         1,770         1,473         1,192         1,009         555           fortal, equity         7,247         7,618         7,925         8,287         8,444           Share capital         3,858         3,877         3,876         3,947         3,892           Jnitholders' equity         0         0         0         0         0         0           Jolity holders         0         0         0         0         0         0         0           Sales of goods									
From others         1,562         1,555         1,566         1,660         1,660         1,660           Bankers' acceptances and paper         25         22         27         24         22           Bonds and debentures         345         342         343         347         350           Mortgages         666         665         668         672         677           Deferred income tax         -12         -4         -13         -14         -11           ank customers' liabilities under         0         0         0         0         0         0         0           acceptances         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         <			- )						
Bankers' acceptances and paper         25         22         27         24         22           Bonds and debentures         345         342         343         347         350           Mortgages         666         665         668         672         677           Deferred income tax         -12         -4         -13         -14         -11           acceptances         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
Bonds and debentures         345         342         343         347         356           Mortgages         666         665         668         672         672           Deferred income tax         -12         -4         -13         .14         -17           Bank customers' liabilities under         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td></t<>									
Mortgages         666         665         668         672         672           Deferred income tax         -12         -4         -13         -14         -17           ank customers' liabilities under         -         -         -12         -4         -13         -14         -17           ank customers' liabilities under         -         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0									
Deferred income tax         -12         -4         -13         -14         -11           Bank customers' liabilities under         acceptances         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         <						672			
Bank customers' liabilities under       acceptances       0       0       0       0       0         acceptances       0       0       0       0       0       0       0         Dher liabilities       1,770       1,473       1,192       1,009       555         Fotal, equity       7,247       7,618       7,925       8,287       8,447         Share capital       3,858       3,877       3,876       3,947       3,890         Jnitholders' equity       0       0       0       0       0       0         Liability to policyholders       0       0       0       0       0       0       0         Contributed surplus and other       258       302       293       280       333         Retained earnings       3,131       3,439       3,755       4,060       4,223         ncome statement       0       0       0       0       0       0         Operating revenue       6,285 B       6,626 A       6,649 B       6,873 B       6,750         Sales of goods and services       6,146       6,471       6,502       6,726       6,599         Premiums       0       0       0 <td< td=""><td></td><td></td><td></td><td></td><td></td><td>-11</td></td<>						-11			
acceptances         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0 <th< td=""><td></td><td></td><td>·</td><td>10</td><td></td><td></td></th<>			·	10					
Other liabilities         1,770         1,473         1,192         1,009         553           Total, equity         7,247         7,618         7,925         8,287         8,447           Share capital         3,858         3,877         3,876         3,947         3,892           Unitholders' equity         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0		0	0	0	0	0			
Total, equity         7,247         7,618         7,925         8,287         8,447           Share capital         3,858         3,877         3,876         3,947         3,889           Jnitholders' equity         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0 </td <td></td> <td></td> <td>-</td> <td>-</td> <td>-</td> <td>559</td>			-	-	-	559			
Share capital         3,858         3,877         3,876         3,947         3,892           Jnitholders' equity         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         <					8,287	8,447			
Liability to policyholders         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0 </td <td>Share capital</td> <td></td> <td>3,877</td> <td></td> <td></td> <td>3,892</td>	Share capital		3,877			3,892			
Contributed surplus and other         258         302         293         280         332           Retained earnings         3,131         3,439         3,755         4,060         4,223           ncome statement         Coperating revenue         6,285 B         6,626 A         6,649 B         6,873 B         6,750           Sales of goods and services         6,146         6,471         6,502         6,726         6,598           Premiums         0         0         0         0         0         0         0           Annuity considerations         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0	Jnitholders' equity		0		0	0			
Retained earnings         3,131         3,439         3,755         4,060         4,223           ncome statement         Coperating revenue         6,285 B         6,626 A         6,649 B         6,873 B         6,756           Sales of goods and services         6,146         6,471         6,502         6,726         6,599           Premiums         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0						0			
Ancome statement         6,285 B         6,626 A         6,649 B         6,873 B         6,750           Sales of goods and services         6,146         6,471         6,502         6,726         6,599           Sales of goods and services         6,146         6,471         6,502         6,726         6,599           Premiums         0         0         0         0         0         0         0           Annuity considerations         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0 <t< td=""><td></td><td></td><td></td><td></td><td></td><td>332</td></t<>						332			
Operating revenue         6,285 B         6,626 A         6,649 B         6,873 B         6,750           Sales of goods and services         6,146         6,471         6,502         6,726         6,596           Premiums         0         0         0         0         0         0           Annuity considerations         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0 <td>Retained earnings</td> <td>3,131</td> <td>3,439</td> <td>3,755</td> <td>4,060</td> <td>4,223</td>	Retained earnings	3,131	3,439	3,755	4,060	4,223			
Sales of goods and services         6,146         6,471         6,502         6,726         6,596           Premiums         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0	ncome statement								
Premiums         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0<	Operating revenue					6,750 <sup>B</sup>			
Annuity considerations         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0			· · ·		· · ·				
Interest revenue, operating         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0<						0			
Dividend revenue, operating         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0<						-			
Gains on sale of securities and other         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0		-	-		-				
assets         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0 <td></td> <td>0</td> <td>0</td> <td>0</td> <td>0</td> <td>0</td>		0	0	0	0	0			
Dther operating revenue         140         155         147         146         155           Operating expenses         6,044         6,319         6,308         6,490         6,377           Depreciation, depletion and amortization         207         226         220         219         224           Depreciations incurred         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0 </td <td></td> <td>0</td> <td>٥</td> <td>0</td> <td>0</td> <td>0</td>		0	٥	0	0	0			
Operating expenses         6,044         6,319         6,308         6,490         6,377           Depreciation, depletion and amortization         207         226         220         219         224           Depreciation, depletion and amortization         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td></t<>									
Depreciation, depletion and amortization         207         226         220         219         224           nsurance claims incurred         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0									
nsurance claims incurred         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0 <td></td> <td></td> <td></td> <td></td> <td></td> <td>224</td>						224			
Annuity claims incurred         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0         0						0			
Normal increase in actuarial liabilities00000Interest expense, operating00000						Ö			
nterest expense, operating 0 0 0 0 0						ŏ			
		-	-	-	-	ŏ			
Jther operating expenses 5,837 6,093 6,088 6,271 6,15	Other operating expenses	5,837	6,093	6,088	6,271	6,153			

## Table 20-1 - continued

## Repair, maintenance and personal services - Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
		milli	ons of dollars		
Operating profit	242	307	341	382	374
Interest and dividend revenue	43	48	49	52	45
Interest expense on borrowing	90	92	89	90	90
Gains/losses	29	37	31	33	30
Profit before income tax	224	300	332	377	358
Income tax	76	74	72	81	78
Equity in affiliates' earnings	2	2	2	2	1
Profit before extraordinary gains	149	228	261	298	281
Extraordinary gains	1	1	1	1	0
Net profit	150	228	262	299	281

#### Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

#### Table 20-2

#### Repair, maintenance and personal services - Statement of changes in financial position, seasonally adjusted data and financial ratios

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005			
	millions of dollars							
Statement of changes in financial position								
Cash from operating activities Net profit Non-cash items Depreciation, depletion and	<b>24</b> 199 -248	<b>77</b> 288 -176	<b>80</b> 321 -221	<b>110</b> 387 -260	<b>-66</b> 309 -356			
amortization Deferred income tax Working capital Other non-cash items Prior period cash transactions <b>Cash from financing activities</b> Increase in deposits Borrowings from banks Borrowings from affiliates Other borrowings Bankers' acceptances and paper Bonds and debentures Mortgages Other borrowings, not elsewhere	206 -17 -30 -407 72 <b>64</b> 0 41 15 105 4 3 14	226 -26 -36 -340 -35 - <b>9</b> 0 -41 47 -27 -4 -3 -3	219 -28 -45 -368 -21 <b>47</b> 0 32 7 0 -9 2 3	219 -23 -42 -414 -17 <b>98</b> 0 -21 -39 83 -3 3 5	223 1 -23 -556 -20 <b>187</b> 0 -16 255 6 0 3 6			
classified Equity Total cash available	83 -97 <b>88</b>	-17 11 <b>68</b>	4 8 <b>127</b>	77 75 <b>208</b>	-3 -58 <b>121</b>			
Applications								
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	29 -17 42 4 2 20 101 150 -62	25 17 9 -2 -1 -1 -72 112 65 4	-9 6 -17 2 1 1 11 105 107 19	38 29 5 3 1 23 105 166 43	-75 -74 -4 3 2 2 17 103 45 76			
Selected items, seasonally adjusted								
Operating revenue Operating profit Profit before extraordinary gains Net profit	6,416 242 149 150	6,512 307 228 228	6,730 341 261 262	6,775 382 298 299	6,902 374 281 281			
Percentage change of selected items								
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	-1.1 -1.6 12.0	1.5 0.5 27.0	3.4 3.0 11.2	0.7 0.1 12.0	1.9 2.1 -2.3			
Selected financial ratios								
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	0.989 3.8 8.2 5.8	0.946 4.7 12.0 7.9	0.918 5.1 13.2 8.6	0.880 5.6 14.4 9.4	0.898 5.4 13.3 8.9			

Notes:

## Table 21-1

## Total, finance and insurance industries — Balance sheet and income statement

	First quarter	Second quarter	Third quarter	Fourth quarter	First quarter
	2004	2004	2004	2004	2005
		mill	ions of dollars		
Balance sheet					
Total assets	2,062,502 A	2,103,660 A	2,123,097 A	2,215,440 A	2,253,143 A
Cash and deposits	39,775	42,049	39,796	46,970	55,602
Accounts receivable and accrued revenue	48,872	50,818	50,558	50,756	51,841
Inventories	50	0	0	0 213.906	0 217.333
Investments and accounts with affiliates Portfolio investments	211,255 501,757	216,096 506,586	214,312 509.679	537,003	545,915
Loans	1,006,840	1,052,457	1,069,652	1,091,614	1,107,578
Mortgage	490,858	505,612	516,407	524,293	527,993
Non-mortgage	515,982	546,845	553,246	567,322	579,585
Allowance for losses on investments and					,
loans	-11,743	-12,320	-11,754	-11,133	-11,164
Bank customers' liabilities under			·		
acceptances	33,997	35,108	33,809	33,634	35,181
Capital assets, net	37,940	38,794	38,975	39,051	39,739
Other assets	193,758	174,072	178,070	213,638	211,118
Total liabilities	1,794,372	1,829,382	1,844,724	1,932,865	1,962,138
Deposits	997,981	1,034,705	1,055,315	1,079,614	1,105,837
Actuarial liabilities of insurers	146,061	146,630	147,015	148,395 99,946	150,469
Accounts payable and accrued liabilities Loans and accounts with affiliates	94,207 68,499	96,264 68,862	99,907 66,959	69,778	101,673 72,588
Borrowings	116,974	121,508	124,134	123,450	124,398
Loans and overdrafts	21,967	21,254	22.221	21,910	22.260
From banks	5,895	5,499	5,708	5,724	5,903
From others	16,073	15,754	16,513	16,186	16,357
Bankers' acceptances and paper	18,338	19,526	19,003	18,456	18,196
Bonds and debentures	74,184	77,159	79,548	79,404	80,216
Mortgages	2,485	3,570	3,363	3,680	3,726
Deferred income tax	6,680	6,828	6,815	6,329	6,134
Bank customers' liabilities under	00.007	05 400	00.000	00.005	05 404
acceptances	33,997	35,108	33,809	33,635	35,181
Other liabilities Total, equity	329,973 <b>268,130</b>	319,477 <b>274,278</b>	310,768 <b>278,373</b>	371,718 <b>282,575</b>	365,859 <b>291,006</b>
Share capital	108,898	110,137	109,936	112,366	115,885
Unitholders' equity	0	0	00,000	0	0
Liability to policyholders	õ	Õ	Ő	Ő	Ő
Contributed surplus and other	20,376	20,081	21,093	20,955	21,099
Retained earnings	138,856	144,060	147,344	149,254	154,021
Income statement					
Operating revenue	58,080 A	56,898 A	<b>56,485</b> A	58,706 A	<b>60,327</b> A
Sales of goods and services	12,685	12,714	12,201	12,339	12,596
Premiums	14,093	14,432	14,475	14,602	14,633
Annuity considerations	2,077	1,443	1,261	2,006	2,029
Interest revenue, operating	20,848	20,117	20,288	20,622	21,446
Dividend revenue, operating	2,175	2,085	2,113	2,308	2,258
Gains on sale of securities and other assets Other operating revenue	1,291	1,179	1,290	1,563	1,258
Operating expenses	4,911 <b>45,422</b>	4,928 <b>44,566</b>	4,857 <b>44,135</b>	5,266 <b>46,756</b>	6,106 <b>47,412</b>
Depreciation, depletion and amortization	<b>45,422</b> 1,700	1,674	1,714	1,674	1,703
Insurance claims incurred	9,182	8,833	8,895	8,795	8,931
Annuity claims incurred	2,568	2,179	2,124	2,885	2,808
Normal increase in actuarial liabilities	1,480	1,336	1,059	1,804	1,686
Interest expense, operating	5,822	5,426	5,573	5,821	6,344
Other operating expenses	24,673	25,120	24,772	25,781	25,943

## Table 21-1 – continued

## Total, finance and insurance industries — Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
		millio	ons of dollars		
Operating profit	12,658	12,332	12,350	11,949	12,915
Interest and dividend revenue	0	0	0	0	0
Interest expense on borrowing	3,374	3,323	3,305	3,417	3,851
Gains/losses	92	83	-71	15	125
Profit before income tax	9,376	9,092	8,974	8,547	9,188
Income tax	2,470	2,457	2,243	1,917	2,323
Equity in affiliates' earnings	647	679	796	629	611
Profit before extraordinary gains	7,553	7,314	7,527	7,260	7,476
Extraordinary gains	-9	-8	-7	· -8	· -8
Net profit	7,545	7,306	7,520	7,252	7,469

#### Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

#### **Table 21-2**

#### Total, finance and insurance industries — Statement of changes in financial position, seasonally adjusted data and financial ratios

-	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005			
	millions of dollars							
Statement of changes in financial position								
Cash from operating activities Net profit Non-cash items Depreciation, depletion and	<b>11,406</b> 7,536 3,886	<b>17,006</b> 7,217 9,212	<b>-1,595</b> 7,466 -9,172	<b>31,349</b> 7,246 23,871	<b>3,947</b> 7,258 -378			
amortization Deferred income tax Working capital Other non-cash items Prior period cash transactions	1,711 293 -2,702 4,584 -16	1,678 216 -134 7,452 578	1,722 46 4,842 -15,783 111	1,684 -336 1,929 20,593 232	1,694 79 -20 -2,131 -2,933			
Cash from financing activities Increase in deposits Borrowings from banks Borrowings from affiliates Other borrowings Bankers' acceptances and paper	<b>7,036</b> 5,955 -1,434 2,886 2,027 514	<b>42,136</b> 38,867 -670 -277 4,372 869	<b>18,176</b> 20,477 -136 -2,304 2,617 -525	<b>26,862</b> 24,892 21 3,280 -709 -546	<b>34,405</b> 25,955 373 2,041 1,590 -75			
Bonds and debentures Mortgages Other borrowings, not elsewhere classified Equity	215 88 1,210 -2,398	2,862 1,090 -449 -157	2,376 -168 934 -2,478	-148 297 -312 -623	962 338 364 4.446			
Total cash available	18,441	59,142	16,581	58,211	38,353			
Applications								
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Non-mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	24,905 7,293 -906 18,518 6,879 11,639 280 2,912 28,096 -9,655	51,093 2,148 2,459 46,486 14,304 32,182 263 3,152 54,508 4,633	13,708 -4,541 1,316 16,933 10,783 6,150 30 3,195 16,933 -352	46,041 -248 24,338 21,951 7,841 14,110 556 3,964 50,561 7,650	27,088 2,715 8,430 15,944 3,768 12,176 919 3,384 31,392 6,961			
Selected items, seasonally adjusted								
Operating revenue Operating profit Profit before extraordinary gains Net profit	57,364 12,531 7,523 7,514	57,451 12,233 7,193 7,185	57,185 12,425 7,591 7,584	58,169 12,100 7,347 7,340	59,647 12,811 7,475 7,468			
Percentage change of selected items								
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	1.5 -0.4 9.2	0.2 0.9 -2.4	-0.5 -1.0 1.6	1.7 2.9 -2.6	2.5 1.7 5.9			
Selected financial ratios								
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	0.692 21.8 11.2 9.0	0.694 21.3 10.5 8.5	0.686 21.7 10.9 8.7	0.684 20.8 10.4 8.5	0.677 21.5 10.3 8.6			

Notes:

## Table 22-1

## Non-depository credit intermediation — Balance sheet and income statement

	First	Second	Third	Fourth	First			
	quarter 2004	quarter 2004	quarter 2004	quarter 2004	quarter 2005			
	millions of dollars							
Balance sheet								
Total assets	111,316 <sup>A</sup>	116,181 <sup>A</sup>	117,312 <sup>A</sup>	117,557 A	118,299 A			
Cash and deposits	5,275	6,127	5,938	6,469	4,759			
Accounts receivable and accrued revenue	3,211	3,540	3,592	3,398	3,171			
Inventories	0 22,201	0 22.108	0 21,520	0	0			
Investments and accounts with affiliates Portfolio investments	1,652	1,821	2,402	20,426 2,431	21,565 2,507			
Loans	63.482	66,284	66,258	67,346	68,287			
Mortgage	4,813	4,809	5,190	5,338	5,728			
Non-mortgage	58,669	61,475	61,068	62,008	62,560			
Allowance for losses on investments and	00,000	01,470	01,000	02,000	02,000			
loans	-1,462	-1,566	-1,538	-1,542	-1,499			
Bank customers' liabilities under	1,402	1,000	1,000	1,042	1,400			
acceptances	0	0	0	0	0			
Capital assets, net	13,281	13,908	14,593	14,460	14,907			
Other assets	3,676	3,958	4,546	4,570	4,601			
Total liabilities	96,810	101,118	101,439	101.742	101,608			
Deposits	1,729	1,651	1,590	1,736	1,455			
Actuarial liabilities of insurers	0	0	0	0	0			
Accounts payable and accrued liabilities	5,274	5,300	5,235	5,358	5,512			
Loans and accounts with affiliates	20,136	21,217	20,167	20,282	21,575			
Borrowings	65,010	68,101	69,896	69,793	68,967			
Loans and overdrafts	4,714	4,592	4,372	4,438	4,200			
From banks	1,354	1,069	1,098	1,117	1,018			
From others	3,361	3,523	3,273	3,322	3,182			
Bankers' acceptances and paper	17,488	18,209	17,797	17,192	16,836			
Bonds and debentures	42,000	43,377	45,802	45,929	45,576			
Mortgages	808	1,923	1,926	2,235	2,355			
Deferred income tax	1,077	1,095	1,208	1,151	1,115			
Bank customers' liabilities under								
acceptances	0	0	0	0	0			
Other liabilities	3,584	3,754	3,343	3,422	2,984			
Total, equity	14,506	15,063	15,873	15,815	16,692			
Share capital	8,551 0	8,793 0	9,213 0	9,248 0	9,402 0			
Unitholders' equity Liability to policyholders	0	0	0	0	0			
Contributed surplus and other	2,840	2,894	2,795	2,657	2.695			
Retained earnings	3,116	3,377	3,864	3,910	4,595			
Income statement								
Operating revenue	3,828 A	3,985 A	<b>4,130</b> A	<b>4,212</b> A	<b>4,256</b> A			
Sales of goods and services	382	410	445	471	451			
Premiums	0	0	0	0	0			
Annuity considerations	0	0	0	0	0			
Interest revenue, operating	2,609	2,708	2,676	2,858	2,947			
Dividend revenue, operating	21	27	22	22	23			
Gains on sale of securities and other assets	34 782	28 812	130 857	132	27			
Other operating revenue Operating expenses	2,130	2,247	2,303	728 <b>2,507</b>	809 <b>2,472</b>			
Depreciation, depletion and amortization	2,130	810	2,303	925	<b>2,472</b> 896			
Insurance claims incurred	0	0	000	925	0			
Annuity claims incurred	0	0	0	0	0			
Normal increase in actuarial liabilities	0	0	0	0	0			
Interest expense, operating	199	196	196	213	196			
Other operating expenses	1,156	1,241	1,241	1,368	1,380			
ease sportaling experiede	1,100	·, – · ·	·, <del></del> ·	1,000	1,000			

## Table 22-1 – continued

## Non-depository credit intermediation - Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
	2004		ons of dollars	2004	2000
Operating profit	1,698	1,738	1,826	1,705	1,784
Interest and dividend revenue	0	0	0	0	,
Interest expense on borrowing	1,121	1,139	1,140	1,107	1,283
Gains/losses	-12	30	-7	-21	<sup>′</sup> 8
Profit before income tax	565	629	679	577	508
Income tax	175	168	183	220	151
Equity in affiliates' earnings	23	26	30	26	33
Profit before extraordinary gains	412	488	526	383	391
Extraordinary gains	-9	-9	-8	-8	-8
Net profit	404	479	518	375	382

#### Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

#### **Table 22-2**

#### Non-depository credit intermediation — Statement of changes in financial position, seasonally adjusted data and financial ratios

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005		
	millions of dollars						
Statement of changes in financial position							
Cash from operating activities Net profit Non-cash items Depreciation, depletion and amortization	<b>2,035</b> 400 1,682 774	<b>1,077</b> 451 611 804	<b>683</b> 469 189 863	<b>1,499</b> 372 1,109 925	<b>-1,724</b> 406 884 892		
Deferred income tax Working capital Other non-cash items Prior period cash transactions Cash from financing activities	40 1,248 -380 -47 <b>934</b>	5 -312 114 14 <b>4,401</b>	29 -185 -518 26 <b>912</b>	-71 311 -56 19 <b>194</b>	0 363 -371 -3,015 <b>-311</b>		
Increase in deposits Borrowings from banks Borrowings from affiliates Other borrowings Bankers' acceptances and paper Bonds and debentures Mortgages	-130 -745 1,516 507 773 -246 38	-78 -318 1,243 3,307 713 1,377 1,122	-61 29 -799 1,721 -420 2,403 10	146 19 -93 -599 127 309	-281 28 778 -559 -401 -353 383		
Other borrowings, not elsewhere classified Equity Total cash available	-57 -216 <b>2,969</b>	96 246 <b>5,478</b>	-272 23 <b>1,595</b>	70 -17 <b>1,694</b>	-189 -277 <b>-2,036</b>		
Applications							
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Non-mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	4,094 2,606 135 1,353 345 1,008 -97 -29 3,968 -999	2,896 -25 145 2,777 -18 2,795 14 2,934 2,934 2,543	347 82 501 -237 368 -605 70 23 440 1,156	45 -982 35 992 51 941 -84 80 41 1,652	1,356 487 783 303 480 -22 31 1,366 -3,402		
Selected items, seasonally adjusted							
Operating revenue Operating profit Profit before extraordinary gains Net profit	3,828 1,646 390 382	3,985 1,729 468 460	4,130 1,866 533 525	4,212 1,727 417 409	4,256 1,739 379 370		
Percentage change of selected items							
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	-2.0 -3.9 0.6	4.1 3.4 5.0	3.6 0.4 7.9	2.0 9.8 -7.4	1.0 1.3 0.7		
Selected financial ratios							
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	5.870 43.0 10.8 5.5	5.930 43.4 12.4 5.7	5.674 45.2 13.4 5.7	5.696 41.0 10.6 5.0	5.424 40.8 9.1 5.5		

Notes:

## Table 23-1

## Insurance carriers and related activities - Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
	2004		ons of dollars	2004	2003
Balance sheet					
Fotal assets	329,829 A	335,006 A	340,784 A	344,103 A	348,023 A
Cash and deposits	5,538	5,971	6,825	6,551	6,093
Accounts receivable and accrued revenue	21,665	22,472	22,318	21,997	22,286
nventories	0	0	0	0	0
nvestments and accounts with affiliates Portfolio investments	33,700 189,692	34,911 192.035	35,091 196.109	34,873 199,027	35,343 202,206
Loans	44,203	44,301	44,678	44,735	44,967
Mortgage	39,274	39,331	39,666	39,688	39,861
Non-mortgage	4,929	4,970	5,013	5,048	5,105
Allowance for losses on investments and					
loans	-63	-98	-117	-126	-96
Bank customers' liabilities under	0	0	0	0	0
acceptances	0	0	0	0	0
Capital assets, net Other assets	8,151 26,944	8,060 27.352	8,101 27,779	8,066 28,980	8,165 29,058
Total liabilities	252,705	254,750	259,521	<b>261,507</b>	263,886
Deposits	4,775	4,815	5,041	5,100	5,177
Actuarial liabilities of insurers	146,061	146,630	147,015	148,395	150,469
Accounts payable and accrued liabilities	55,599	56,566	58,099	60,117	61,095
oans and accounts with affiliates	5,194	4,770	5,837	5,561	6,258
Borrowings	8,354	8,276	8,477	8,014	8,189
Loans and overdrafts From banks	3,513 1,488	3,175 1.160	3,394 1,379	2,932 1.124	3,084 1,208
From others	2,025	2,016	2,015	1,809	1,876
Bankers' acceptances and paper	_,5	5	5	5	5
Bonds and debentures	4,635	4,894	4,853	4,869	4,881
Mortgages	201	201	225	207	219
Deferred income tax	-26	62	37	-362	-410
Bank customers' liabilities under	0	٥	0	0	0
acceptances Dther liabilities	0 32,749	0 33,630	0 35,013	34,682	33,108
Total, equity	77,124	80,256	81,264	82,595	84,137
Share capital	22,829	22,807	22,771	24,300	24,484
Jnitholders' equity	0	0	0	0	0
iability to policyholders	0	0	0	0	0
Contributed surplus and other	2,503	2,468	2,551	2,240	1,617
Retained earnings ncome statement	51,791	54,981	55,942	56,056	58,035
	<b>22,608</b> <sup>A</sup>	<b>21,947</b> A	<b>21,742</b> A	<b>23,306</b> <sup>A</sup>	<b>23,157</b> A
<b>Dperating revenue</b> Sales of goods and services	1,590	1,624	1,576	1,609	1,565
Premiums	14,093	14,432	14,475	14,602	14,633
Annuity considerations	2,077	1,443	1,261	2,006	2,029
nterest revenue, operating	3,303	3,252	3,180	3,357	3,312
Dividend revenue, operating	218	247	236	302	234
Gains on sale of securities and other assets	480	284 666	226	443	369
Other operating revenue Operating expenses	848 <b>19,699</b>	18,833	789 <b>18,796</b>	989 <b>20,415</b>	1,015 <b>20,349</b>
Depreciation, depletion and amortization	-146	-171	-168	-295	-209
nsurance claims incurred	9,182	8,833	8,895	8,795	8,931
Annuity claims incurred	2,568	2,179	2,124	2,885	2,808
Normal increase in actuarial liabilities	1,480	1,336	1,059	1,804	1,686
nterest expense, operating	45	61	53	57	56
Other operating expenses	6,573	6,596	6,835	7,170	7,079

## Table 23-1 – continued

## Insurance carriers and related activities - Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005		
	millions of dollars						
Operating profit	2,909	3,114	2,946	2,891	2,808		
Interest and dividend revenue	0	0	0	0	0		
Interest expense on borrowing	175	157	173	171	131		
Gains/losses	63	40	-69	-22	82		
Profit before income tax	2,797	2,997	2,704	2,699	2,759		
Income tax	711	916	649	563	663		
Equity in affiliates' earnings	384	394	483	325	314		
Profit before extraordinary gains	2,470	2,475	2,537	2,460	2,410		
Extraordinary gains	, 0	, 0	, 0	, 0	Ý 0		
Net profit	2,470	2,475	2,537	2,460	2,410		

#### Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

#### **Table 23-2**

#### Insurance carriers and related activities - Statement of changes in financial position, seasonally adjusted data and financial ratios

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
		milli	ons of dollars		
Statement of changes in financial position					
Cash from operating activities Net profit Non-cash items Depreciation, depletion and	<b>2,618</b> 2,465 160	<b>4,060</b> 2,411 1,654	<b>4,681</b> 2,530 2,153	<b>3,604</b> 2,460 1,141	<b>2,645</b> 2,167 479
amortization Deferred income tax Working capital Other non-cash items Prior period cash transactions <b>Cash from financing activities</b> Increase in deposits Borrowings from banks	-146 138 -84 252 -6 <b>521</b> 10 -95	-171 162 39 1,625 -5 -5 <b>-353</b> 40 -325	-169 -6 1,198 1,130 -3 <b>533</b> 35 222	-295 -320 2,138 -382 3 <b>-785</b> 59 -263	-213 65 768 -141 -2 <b>1,354</b> 75 74
Borrowings from affiliates Other borrowings Bankers' acceptances and paper Bonds and debentures Mortgages Other borrowings, not elsewhere classified	1,115 -431 0 -467 -17 53	-418 256 0 260 2	950 -27 0 -41 26 -11	-557 -222 0 16 -20 -218	775 79 0 10 5 64
Equity Total cash available	-78 3,139	94 3,708	-649 <b>5,213</b>	197 <b>2,819</b>	351 <b>3,999</b>
Applications					
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Non-mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	2,493 -348 2,929 -87 -107 19 -37 394 2,850 289	2,180 600 1,503 77 35 43 -82 565 2,663 1,044	3,411 -705 3,752 364 318 46 35 571 4,017 1,196	1,827 -893 2,609 111 44 66 -28 1,116 2,915 -96	2,804 391 2,197 145 72 434 604 3,842 156
Selected items, seasonally adjusted					
Operating revenue Operating profit Profit before extraordinary gains Net profit	22,226 2,900 2,461 2,461	22,395 2,931 2,373 2,373	22,273 3,033 2,595 2,595	22,709 2,996 2,514 2,514	22,721 2,812 2,421 2,421
Percentage change of selected items					
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	1.9 0.9 9.2	0.8 0.7 1.1	-0.6 -1.2 3.5	2.0 2.5 -1.2	0.0 1.0 -6.1
Selected financial ratios					
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	0.176 13.0 12.8 11.4	0.163 13.1 11.8 10.7	0.176 13.6 12.8 11.4	0.164 13.2 12.2 10.9	0.172 12.4 11.5 10.1

Notes:

## Table 24-1

## Activities related to credit intermediation — Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
		millic	ons of dollars		
Balance sheet					
Total assets	27,579 A	26,516 A	27,023 A	<b>29,084</b> <sup>A</sup>	<b>28,366</b> A
Cash and deposits	1,829	2,358	2,046	2,903	2,430
Accounts receivable and accrued revenue Inventories	416 0	443 0	442 0	449 0	507 0
Investments and accounts with affiliates	2,827	2,857	2.964	3,271	2.895
Portfolio investments	12,316	11,259	11,020	11,660	11,155
Loans	7,903	7,491	8,483	8,685	9,316
Mortgage	594	573	546	447	482
Non-mortgage	7,309	6,917	7,937	8,238	8,834
Allowance for losses on investments and					
loans	-119	-123	-86	-84	-86
Bank customers' liabilities under	•	•	•	•	
acceptances	0	0	0	0	0
Capital assets, net Other assets	472 1,934	501 1.730	497 1.656	516 1.684	586 1.563
Total liabilities	<b>25,299</b>	<b>24,134</b>	24,573	26,614	25,898
Deposits	20,320	19,579	19,822	21,471	21.077
Actuarial liabilities of insurers	20,020	0	0	21,471	21,077
Accounts payable and accrued liabilities	588	628	650	666	765
Loans and accounts with affiliates	266	281	257	259	211
Borrowings	1,437	1,280	1,491	1,377	1,440
Loans and overdrafts	1,088	900	1,113	954	1,018
From banks	157	101	99	99	106
From others	931	799	1,014	855	912
Bankers' acceptances and paper	0 280	0 309	0 315	0 359	0 356
Bonds and debentures Mortgages	68	71	62	63	66
Deferred income tax	2	1	2	1	1
Bank customers' liabilities under	~	•	-		
acceptances	0	0	0	0	0
Other liabilities	2,687	2,365	2,350	2,840	2,404
Total, equity	2,279	2,382	2,450	2,470	2,468
Share capital	1,836	1,862	1,839	1,840	1,830
Unitholders' equity	0	0	0	0	0
Liability to policyholders	0	0	0	0	0
Contributed surplus and other	48 396	49 471	47 564	41 589	41 597
Retained earnings	390	471	504	569	597
Income statement	<b>7 4 7</b> A	700 1	745 4	700 /	750 /
Operating revenue	<b>747</b> A 378	<b>730</b> A 386	<b>715</b> A 391	<b>738</b> A 397	<b>752</b> A 405
Sales of goods and services Premiums	378	360 0	0	397 0	405
Annuity considerations	0	0	0	0	0
Interest revenue, operating	211	195	202	222	228
Dividend revenue, operating	6	6	6	6	6
Gains on sale of securities and other assets	23	22	21	21	23
Other operating revenue	129	121	95	92	91
Operating expenses	681	669	658	683	681
Depreciation, depletion and amortization	17	18	17	19	19
Insurance claims incurred	0	0	0	0	0
Annuity claims incurred Normal increase in actuarial liabilities	0 0	0 0	0 0	0 0	0 0
Interest expense, operating	147	132	139	154	158
Other operating expenses	517	520	502	510	503
e epolating expenses	017	520	502	010	000

## Table 24-1 – continued

## Activities related to credit intermediation - Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
		milli	ons of dollars		
Operating profit	66	61	57	56	71
Interest and dividend revenue	0	0	0	0	0
Interest expense on borrowing	27	23	26	24	25
Gains/losses	5	4	9	9	7
Profit before income tax	44	42	40	41	53
Income tax	17	17	19	19	20
Equity in affiliates' earnings	6	7	8	8	8
Profit before extraordinary gains	32	32	29	30	41
Extraordinary gains	1	1	1	1	1
Net profit	33	32	29	31	42

#### Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

#### **Table 24-2**

#### Activities related to credit intermediation - Statement of changes in financial position, seasonally adjusted data and financial ratios

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
_		milli	ons of dollars		
Statement of changes in financial position					
Cash from operating activities Net profit Non-cash items Depreciation, depletion and	<b>-556</b> 32 -584	<b>-40</b> 31 -99	<b>-12</b> 28 -69	<b>462</b> 30 406	<b>-240</b> 41 -302
amortization Deferred income tax Working capital Other non-cash items Prior period cash transactions <b>Cash from financing activities</b> Increase in deposits Borrowings from banks Borrowings from affiliates Other borrowings Bankers' acceptances and paper Bonds and debentures Mortgages Other borrowings, not elsewhere	29 1 -98 -516 -4 <b>120</b> 127 65 30 -82 0 -50 -3	30 0 13 -142 27 <b>-871</b> -740 -56 4 -102 0 29 1	29 6 15 -119 29 <b>339</b> 242 0 62 227 0 8 0	31 -3 9 370 27 <b>1,535</b> 1,649 0 6 -114 0 44 0	31 0 28 -361 22 <b>-356</b> -394 0 49 14 0 -4
classified Equity Total cash available	-30 -20 <b>-436</b>	-132 24 <b>-912</b>	219 -192 <b>326</b>	-159 -5 <b>1,997</b>	58 -24 <b>-595</b>
Applications				.,	
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	620 822 -173 -29 -44 14 -3 21 638 -1,074	-1,461 16 -1,064 -413 -22 -392 26 23 -1,412 500	614 -82 -244 940 -27 968 16 22 652 -326	1,131 299 633 200 -99 298 19 23 1,173 824	-241 -348 -523 631 35 596 8 19 -214 -381
Selected items, seasonally adjusted					
Operating revenue Operating profit Profit before extraordinary gains Net profit	747 66 32 33	730 61 32 32	715 57 29 29	738 56 30 31	752 71 41 42
Percentage change of selected items					
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	1.2 -1.2 36.0	-2.2 -1.7 -7.8	-2.2 -1.7 -6.7	3.3 3.8 -1.9	1.9 -0.3 28.5
Selected financial ratios					
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	0.747 8.8 5.7 4.8	0.655 8.3 5.3 4.8	0.714 7.9 4.7 4.2	0.662 7.5 4.8 4.5	0.669 9.5 6.7 5.5

Notes:

## Table 25-1

## Depository credit intermediation — Balance sheet and income statement

	First quarter	Second quarter	Third quarter	Fourth quarter	First quarter
	2004	2004	2004	2004	2005
_		mill	ions of dollars		
Balance sheet					
Total assets	1,428,840 A	1,457,644 A	1,466,744 A	1,549,429 A	1,582,684 A
Cash and deposits Accounts receivable and accrued revenue	17,843 5,416	17,905 4,773	15,997 4,972	21,530 4,534	32,662 5,363
Inventories	5,410	4,773	4,972	4,534	5,303 0
Investments and accounts with affiliates	86,378	88,995	87,190	87,487	89,337
Portfolio investments	255,532	259,477	254,127	275,852	282,349
Loans	885,759	928,335	944,419	964,880	979,158
Mortgage	442,788 442,971	457,086 471,248	467,430	475,070 489,810	478,341
Non-mortgage Allowance for losses on investments and	442,971	471,240	476,989	409,010	500,817
loans	-9,890	-10,332	-9,820	-9,186	-9,287
Bank customers' liabilities under	0,000		0,010	0,100	0,201
acceptances	33,997	35,108	33,809	33,634	35,181
Capital assets, net	8,686	8,638	8,598	8,795	8,872
Other assets	145,119	124,746	127,452	161,903	159,047
Total liabilities Deposits	<b>1,332,800</b> 971,158	<b>1,359,704</b> 1,008,660	<b>1,368,246</b> 1,028,862	<b>1,450,470</b> 1,051,307	<b>1,477,602</b> 1,078,128
Actuarial liabilities of insurers	0	1,000,000	1,020,002	1,001,007	1,070,120
Accounts payable and accrued liabilities	10,643	10,777	12,235	11,077	11,182
Loans and accounts with affiliates	19,029	17,334	15,194	18,788	18,729
Borrowings	27,562	28,802	29,567	29,365	30,826
Loans and overdrafts From banks	6,064 329	6,067 321	6,759 292	6,914 617	7,152 625
From others	5,735	5,746	6,467	6,297	6,527
Bankers' acceptances and paper	0,100	0,110	0	0,201	0,021
Bonds and debentures	21,372	22,589	22,737	22,379	23,623
Mortgages	126	146	71	72	52
Deferred income tax	632	647	641	695	696
Bank customers' liabilities under	33,997	35,108	33,809	33,635	35,181
acceptances Other liabilities	269,780	258,376	247,937	305,603	302,860
Total, equity	96,040	97,940	98,498	98,959	105,082
Share capital	36,473	36,885	36,009	36,359	39,723
Unitholders' equity	0	0	0	0	0
Liability to policyholders	0	0	0	0	0
Contributed surplus and other Retained earnings	5,797 53,771	5,679 55,376	6,374 56,115	6,461 56,140	7,019 58,340
Income statement					
Operating revenue	<b>20,894</b> A	<b>20,472</b> <sup>A</sup>	<b>20,337</b> A	<b>20,546</b> <sup>A</sup>	<b>22,290</b> A
Sales of goods and services	4,679	4,914	4,691	4,626	4,943
Premiums Appuity considerations	0	0	0	0	0
Annuity considerations Interest revenue, operating	13,701	12,946	13,170	13,069	13,819
Dividend revenue, operating	375	330	372	415	437
Gains on sale of securities and other assets	19	2	13	7	13
Other operating revenue	2,120	2,279	2,092	2,429	3,078
Operating expenses	15,270	15,293	15,037	15,634	16,358
Depreciation, depletion and amortization Insurance claims incurred	566 0	565 0	545 0	564 0	532 0
Annuity claims incurred	0	0	0	0	0
Normal increase in actuarial liabilities	Ő	ŏ	ŏ	ŏ	Õ
Interest expense, operating	5,308	4,904	5,033	5,220	5,750
Other operating expenses	9,397	9,825	9,459	9,850	10,076

## Table 25-1 – continued

## Depository credit intermediation — Balance sheet and income statement

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
		millio	ons of dollars		
Operating profit	5,624	5,178	5,301	4,912	5,932
Interest and dividend revenue Interest expense on borrowing	0 1,358	0 1,334	0 1,283	0 1,380	0 1,577
Gains/losses	7	9	9	7	7
Profit before income tax	4,273	3,853	4,026	3,539	4,362
Income tax	1,228	1,068	1,099	799	1,184
Equity in affiliates' earnings	59	97	119	100	101
Profit before extraordinary gains	3,103	2,881	3,047	2,839	3,278
Extraordinary gains	0	0	0	0	0
Net profit	3,103	2,881	3,047	2,839	3,278

#### Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

#### Table 25-2

Depository credit intermediation — Statement of changes in financial position, seasonally adjusted data and financial ratios

	First	Second	Third	Fourth	First			
	quarter 2004	quarter 2004	quarter 2004	quarter 2004	quarter 2005			
	millions of dollars							
- Statement of changes in financial position								
Cash from operating activities Net profit Non-cash items Depreciation, depletion and	<b>6,689</b> 3,104 3,614	<b>12,550</b> 2,886 9,661	<b>-9,449</b> 3,051 -12,499	<b>24,596</b> 2,845 21,732	<b>3,498</b> 3,284 220			
amortization Deferred income tax Working capital Other non-cash items Prior period cash transactions <b>Cash from financing activities</b> Increase in deposits	566 67 -1,906 4,886 -29 <b>6,621</b> 6,046	565 15 783 8,298 3 <b>39,264</b> 39,548	545 24 1,258 -14,326 0 <b>18,565</b> 20,202	564 61 -717 21,824 19 <b>26,127</b> 22,457	533 2 -724 409 -6 <b>32,088</b> 26,821			
Borrowings from banks Borrowings from affiliates Other borrowings Bankers' acceptances and paper Bonds and debentures Mortgages Other borrowings, not elsewhere	46 -322 1,590 0 688 -105	-8 -1,690 1,249 0 1,217 21	-29 -2,140 793 0 148 -75	325 3,594 -527 0 -358 0	8 -59 1,453 0 1,244 -20			
classified Equity Total cash available	1,007 -738 <b>13,310</b>	11 166 <b>51,814</b>	720 -262 <b>9,117</b>	-170 278 <b>50,722</b>	230 3,864 <b>35,586</b>			
Applications								
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Non-mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	18,878 3,136 -1,983 17,726 6,815 10,911 138 1,477 20,493 -7,183	49,210 2,572 2,585 44,054 14,291 29,763 291 1,528 51,030 784	8,804 -1,922 -5,352 16,079 10,339 5,740 288 1,568 10,661 -1,544	42,348 200 21,667 20,482 7,670 12,812 549 1,714 44,612 6,110	22,510 1,749 6,493 14,269 3,263 11,006 404 1,675 24,589 10,996			
Selected items, seasonally adjusted								
Operating revenue Operating profit Profit before extraordinary gains Net profit	20,894 5,618 3,103 3,103	20,472 5,210 2,881 2,881	20,337 5,243 3,047 3,047	20,546 4,943 2,839 2,839	22,328 5,922 3,278 3,278			
Percentage change of selected items								
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	3.2 -1.3 18.0	-2.0 -0.1 -7.2	-0.7 -1.1 0.6	1.0 3.4 -5.7	8.7 5.1 19.8			
Selected financial ratios								
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	0.485 26.9 12.9 11.4	0.471 25.4 11.8 10.7	0.454 25.8 12.4 11.1	0.487 24.1 11.5 10.6	0.472 26.5 12.5 11.5			

Notes:

#### Table 26-1

# Securities, commodity contracts, and other financial investments and related activities — Balance sheet and income statement

	First	Second	Third	Fourth	First		
	quarter 2004	quarter 2004	quarter 2004	quarter 2004	quarter 2005		
	millions of dollars						
Balance sheet							
Total assets	164,938 A	168,313 <sup>A</sup>	171,234 <sup>A</sup>	175,267 <sup>A</sup>	175,771 A		
Cash and deposits	9,290	9,688	8,989	9,518	9,657		
Accounts receivable and accrued revenue Inventories	18,164 50	19,591 0	19,233 0	20,378 0	20,515 0		
Investments and accounts with affiliates	66,150	67,224	67,547	67,850	68,192		
Portfolio investments	42,566	41,993	46,021	48,033	47,697		
Loans	5,493	6,046	5,814	5,968	5,850		
Mortgage Non-mortgage	3,388 2,105	3,812 2,234	3,576 2,238	3,750 2,218	3,581 2,269		
Allowance for losses on investments and	2,100	2,201	2,200	2,210	2,200		
loans	-209	-201	-193	-194	-196		
Bank customers' liabilities under							
acceptances	0 7,350	0 7,687	0 7,185	0 7,214	0		
Capital assets, net Other assets	16,085	16,286	16,637	16,501	7,208 16,848		
Total liabilities	86,757	89,676	90,946	92,531	93,144		
Deposits	0	0	0	0	0		
Actuarial liabilities of insurers	0	0	0	0 22.729	0		
Accounts payable and accrued liabilities Loans and accounts with affiliates	22,103 23,874	22,994 25,260	23,688 25.504	22,729 24,887	23,120 25,816		
Borrowings	14,613	15,049	14,702	14,902	14,975		
Loans and overdrafts	6,588	6,520	6,584	6,671	6,806		
From banks	2,567	2,850	2,839	2,768	2,947		
From others Bankers' acceptances and paper	4,021 845	3,670 1,312	3,744 1,200	3,903 1,259	3,859 1,354		
Bonds and debentures	5,897	5,990	5,841	5,868	5,781		
Mortgages	1,283	1,228	1,078	1,103	1,034		
Deferred income tax	4,996	5,022	4,927	4,843	4,732		
Bank customers' liabilities under	0	0	0	0	0		
acceptances Other liabilities	0 21,172	0 21,352	0 22,125	0 25,171	0 24,502		
Total, equity	78,181	78,637	80,288	82,735	82,627		
Share capital	39,209	39,791	40,104	40,619	40,447		
Unitholders' equity	0	0	0	0	0		
Liability to policyholders Contributed surplus and other	0 9,188	0 8,991	0 9,326	0 9,556	0 9,727		
Retained earnings	29,783	29,855	30,859	32,560	32,453		
Income statement							
Operating revenue	<b>10,004</b> <sup>B</sup>	9,764 <sup>B</sup>	9,561 B	9,903 <sup>B</sup>	<b>9,872</b> <sup>B</sup>		
Sales of goods and services	5,656	5,380	5,099	5,236	5,232		
Premiums Annuity considerations	0 0	0 0	0 0	0 0	0		
Interest revenue, operating	1,024	1,015	1,060	1,116	1,141		
Dividend revenue, operating	1,554	1,475	1,478	1,562	1,559		
Gains on sale of securities and other assets	736	843	900	960	827		
Other operating revenue	1,033 <b>7,642</b>	1,050	1,024	1,028	1,113 7 552		
<b>Operating expenses</b> Depreciation, depletion and amortization	489	<b>7,524</b> 452	<b>7,341</b> 454	<b>7,518</b> 461	<b>7,552</b> 465		
Insurance claims incurred	405 0	432	-0-	0	405		
Annuity claims incurred	0	0	0	0	0		
Normal increase in actuarial liabilities	0	0	0	0	0		
Interest expense, operating Other operating expenses	123 7,031	133 6,938	152 6,735	176 6,882	183 6,904		
	7,001	0,000	0,700	0,002	0,004		

## Table 26-1 - continued

Securities, commodity contracts, and other financial investments and related activities - Balance sheet and income statement

	First	Second	Third	Fourth	First
	quarter	quarter	quarter	quarter	quarter
	2004	2004	2004	2004	2005
		millio	ons of dollars		
Operating profit Interest and dividend revenue	<b>2,362</b>	<b>2,240</b>	<b>2,220</b>	<b>2,385</b>	<b>2,320</b>
Interest expense on borrowing	693	670	682	735	834
Gains/losses	29	1	-12	42	21
Profit before income tax	<b>1,698</b>	<b>1,571</b>	<b>1,525</b>	1,691	<b>1,507</b>
Income tax	337	288	293	315	305
Equity in affiliates' earnings	176	155	156	170	155
Profit before extraordinary gains	<b>1,536</b>	<b>1,438</b>	<b>1,388</b>	<b>1,547</b>	<b>1,356</b>
Extraordinary gains	-1	0	0	0	0
Net profit	1,535	1,438	1,388	1,547	1,356

#### Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not

apply to certain industries will be shown with zero values. - Figures may not add due to rounding.

#### Table 26-2

# Securities, commodity contracts, and other financial investments and related activities — Statement of changes in financial position, seasonally adjusted data and financial ratios

	First quarter 2004	Second quarter 2004	Third quarter 2004	Fourth quarter 2004	First quarter 2005
		millio	ns of dollars		
Statement of changes in financial position					
Cash from operating activities Net profit Non-cash items Depreciation, depletion and	<b>621</b> 1,535 -985	<b>-640</b> 1,437 -2,616	<b>2,502</b> 1,388 1,054	<b>1,188</b> 1,540 -517	<b>-231</b> 1,360 -1,659
amortization Deferred income tax Working capital Other non-cash items Prior period cash transactions	488 47 -1,863 342 71	451 34 -657 -2,443 538	454 -7 2,556 -1,949 - 192	460 -2 188 -1,162 165	450 13 -455 -1,667 67
Cash from financing activities Increase in deposits Borrowings from banks Borrowings from affiliates Other borrowings Bankers' acceptances and paper	-1,161 -99 -705 547 443 -259	-305 97 38 584 -337 157	-2,173 58 -359 -377 -97 -105	-209 581 -59 98 246 53	<b>1,631</b> -265 264 498 603 326
Bonds and debentures Mortgages Other borrowings, not elsewhere classified Equity	290 174 237 -1,347	-20 -56 -418 -686	-141 -129 278 -1,398	23 6 164 -1,075	65 10 201 531
Total cash available	-1,347 -540	<b>-945</b>	<b>329</b>	979	1,400
Applications					
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Non-mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	-1,181 1,077 -1,815 -444 -130 -314 279 1,048 147 -687	-1,732 -1,015 -709 -8 20 -28 14 1,011 -706 -239	533 -1,913 2,660 -213 -214 1 -380 1,010 1,163 -834	689 1,128 -605 166 174 -8 99 1,031 1,819 -840	659 436 177 45 23 22 96 1,055 1,809 -409
Selected items, seasonally adjusted					
Operating revenue Operating profit Profit before extraordinary gains Net profit	9,669 2,301 1,536 1,535	9,869 2,301 1,438 1,438	9,731 2,226 1,388 1,388	9,963 2,378 1,547 1,547	9,590 2,266 1,356 1,356
Percentage change of selected items					
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	-1.4 -0.8 -3.2	2.1 2.7 0.0	-1.4 -0.8 -3.2	2.4 1.1 6.8	-3.7 -3.4 -4.7
Selected financial ratios					
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	0.492 23.8 7.9 7.1	0.513 23.3 7.3 6.6	0.501 22.9 6.9 6.4	0.481 23.9 7.5 7.0	0.494 23.6 6.6 6.5

Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

- All data in this table are unadjusted unless otherwise specified.

# **Survey Description**

## Description and use of the data

The data collected by the Quarterly Survey of Financial Statistics for Enterprises (QFS) comprise financial statements typically prepared by incorporated businesses to record their financial position and performance. The data include asset, liability and equity items encompassed in a quarterly balance sheet and revenue and expense items as reported on a quarterly income statement, along with additional supplementary items.

Information collected as part of the Quarterly Survey of Financial Statistics for Enterprises serves two broad objectives. The first measures the financial position and performance of incorporated businesses by industry aggregations and is the main focus of this publication. The statistics are used by a wide variety of economists and industry analysts, including federal and provincial regulatory bodies that monitor financial and other institutions in Canada. This information is also a critical input into the measure of corporate profits and capital consumption allowances in the Canadian System of National Accounts (CSNA).

The second broad objective is to provide information on financial holdings and transactions in the CSNA sector accounts. The accounts comprise the National Balance Sheet Accounts and the Financial Flow Accounts. Within the CSNA, the Canadian economy is composed of the incorporated business sector, including non-financial and financial businesses, the government sector, and the persons and unincorporated business sector, which includes non-profit institutions serving households. The Quarterly Financial Survey data (used to prepare this publication) are combined with additional information for the business and other sectors in order to produce complete economy-wide accounts which show the creation and distribution of wealth as well as the financing of economic activity. This is made possible by presenting considerable detail on financial institutions within the sector accounts framework.

In addition, the flow of funds and outstanding positions between Canadian residents and non-residents is measured in "Canada's Balance of International Payments" and in "Canada's International Investment Position," respectively. Both of these releases make use of the quarterly survey data in measuring corporate financial activity with non-residents.

## Frequency and reference period

The data series are collected quarterly. The objective of the survey is to cover a calendar reference period (i.e., quarters ending in March, June, September or December). However, the data collected for each enterprise usually covers fiscal quarters (which may not coincide with calendar quarters). Estimates for a calendar quarter are prepared by combining individual data for enterprises with different fiscal quarters. The calendar period is estimated by including all of the fiscal quarters ending in the calendar quarter. For example, the estimates for the second quarter include all fiscal quarters ending in April, May or June (see Text table 1).

#### Text table 1

## Calendar quarter for publication

Quarter	Includes fiscal quarters ending in:				
First	January	February	March		
Second	April	May	June		
Third	July	August	September		
Fourth	October	November	December		

## Coverage

The domestic economy consists of the non-financial and financial business sectors, the government sector, and the persons and unincorporated business sector, which includes non-profit institutions serving households. This publication covers incorporated enterprises of the financial and non-financial business sectors. Business enterprises controlled by governments are excluded from the Quarterly Survey of Financial Statistics for Enterprises and are surveyed by the Public Institutions Division of Statistics Canada. Non-profit enterprises are also excluded from this survey.

#### The Statistical unit

For purposes of compiling statistics, Statistics Canada defines a hierarchical structure of units for each business. The four standard statistical units that are used are listed from largest to smallest below:

- · Enterprise
- Company
- · Establishment
- Location

The statistical unit used in the Quarterly Survey of Financial Statistics is the enterprise. An enterprise is a family of businesses under common ownership and control for which a set of consolidated financial statements is produced on an annual basis.

In the case of simple enterprises, the enterprise and the establishment coincide and both are classified to the same industry. However, there exist many multi-establishment enterprises whose establishments may belong to one or more industries. Such enterprises are classified to the predominant industry of their establishments.

It should be noted that NAICS Canada data compiled on an enterprise basis cannot be directly compared with NAICS Canada data on an establishment basis.

# Accounting concepts, definitions and practices

The concepts and definitions for most industries are based on the guidelines of the Canadian Institute of Chartered Accountants. Regulated industries may follow practices and definitions determined by the regulators. However, these practices are usually similar to the Generally Accepted Accounting Principles (GAAP) of the Canadian Institute of Chartered Accountants.

## Scope

The financial items presented in this publication are those included in the following accounts or statements:

- · Balance Sheet
- Income Statement
- · The Statement of Changes in Financial Position

Although they are not included in this publication, additional financial items are available for some industries upon request.

## Financial classification and presentation

There is no widely accepted standard classification of financial items. Accordingly, it was necessary to devise one in order to present information in a homogeneous way for all enterprises. The financial item presentation in this publication has been condensed somewhat to allow for a homogeneous presentation across industries. Additional financial detail is available upon request.

# Industrial classification

Beginning with the first quarter of 2004 publication, the quarterly financial series switched to the North American Industry Classification System (NAICS Canada 2002) basis of industrial classification from the previously used NAICS Canada 1997 basis. The previous set of industrial aggregations consisting of 157, 58 and 24 groups has been replaced by a new set of 67, 48 and 22 industry groups, and a group of 10 financial instruments. Historical data on a NAICS Canada 2002 basis were created using a concordance that converted the old NAICS Canada 1997 codes to the new NAICS Canada 2002.

NAICS was developed by the statistical agencies of Canada, Mexico and the United States to provide a consistent framework for the collection, analysis and dissemination of industrial statistics used by government policy analysts, by academics and researchers, by the business community, and by the public.

NAICS is a product-oriented industry classification that standardizes the way businesses are classified across Canada, Mexico and the United States. NAICS was primarily designed to classify economic production performed at the establishment level; the activity which contributes the most value-added determines the NAICS code for the establishment.

To determine which NAICS Canada 2002 code should be assigned to a statistical enterprise, the NAICS Canada 2002 code is determined for each establishment belonging to the statistical enterprise. The NAICS Canada 2002 code representing the largest value-added is then assigned to the statistical enterprise. The NAICS Canada 2002 classification system does not provide classifications for integrated activities. For example, a petroleum enterprise may be involved in exploration, mining, refining, shipping and retailing of petroleum products. Under NAICS Canada 2002 such an enterprise is classified to the individual NAICS Canada 2002 code that relates to the activity that provides the most value-added.

The quarterly financial statistics are available at three levels of industrial aggregation of NAICS Canada 2002. The most aggregate level, which is used in this publication, covers 22 categories (see Text table 1). The second level of aggregation covers 48 categories and is available upon request. The most detailed level of aggregation covers 67 categories from 1999 and beyond and is also available upon request. The industrial classification system is hierarchical in nature so that the more detailed levels of data easily aggregate to the higher levels.

## Text table 1

## Publication level of aggregation

Title	Enterprise category code	NAICS Canada 2002 codes included
Agriculture, forestry, fishing and hunting Oil and gas extraction and support activities Mining (except oil and gas) Utilities Construction Manufacturing Wholesale trade Retail trade Transportation and warehousing Information and cultural industries Real estate and rental and leasing companies Professional, scientific and technical services Administrative and support, waste management and remediation services Educational, healthcare and social assistance services Arts, entertainment and recreation Accommodation and food services Repair, maintenance and personal services Non-depository credit intermediation Depository credit intermediation Securities, commodity contracts, and other financial investments and	$\begin{array}{c} 11\\ 21C\\ 212\\ 22\\ 23\\ 31-33\\ 41\\ 44-45\\ 48-49\\ 51\\ 53\\ 54\\ 56\\ 61-62\\ 71\\ 72\\ 81A\\ 5222\\ 524\\ 5223\\ 5221\\ \end{array}$	$\begin{array}{c} 11\\ 211, 213\\ 212\\ 22\\ 23\\ 31, 32, 33\\ 41\\ 44, 45\\ 48, 49\\ 51\\ 53\\ 54\\ 56\\ 61-62\\ 71\\ 72\\ 811, 812\\ 5222\\ 524\\ 5223\\ 5221\end{array}$
related activities	523	523

# The Statistical methodology

The overall estimates are derived from two different components. A sample survey is conducted for larger businesses above a prescribed size threshold using the mailed questionnaire. Sample results are multiplied by a weighting factor to represent the universe from which the sample was drawn. For businesses below the size threshold, the (take-none) estimate is derived by applying a regression technique to annual data compiled from Revenue Canada financial statements. The model projects the value of the take-none portion of the population by the 67 categories of the Level III aggregation using estimates from the surveyed population and other parameters. The proportion of each of the two components of the final estimate (survey and take-none model) varies significantly between industry aggregations. The proportion represented by the surveyed component ranges from 5% to 100% of the population for both revenue and assets at the Level III aggregation.

(See Text tables 1 and 2 showing the percentage of assets and operating revenue represented by the take-none component for each of the Level 1 (22 industry) groups.)

## Text table 1

## Take-none percentage table, total assets

	NAICS	Four	h quarter 2004		First quarter 2005			
		Take-none	Total	%	Take-none	Total	%	
	_			millions of	dollars			
Total, all industries	_	587,183	<b>4,474,342</b> <sup>A</sup>	13.1	597,746	4,531,985 <sup>A</sup>	13.2	
Total, non-financial industries		520,017	<b>2,258,902</b> <sup>A</sup>	23.0	529,852	2,278,841 A	23.3	
Agriculture, forestry, fishing and hunting	11	46,812	56,504 <sup>B</sup>	82.8	46,611	56,589 <sup>B</sup>	82.4	
Oil and gas extraction and support activities	21C	17,432	282,148 A	6.2	17,607	286,736 A	6.1	
Mining (except oil and gas)	212	3,698	90,782 A	4.1	3,753	91,651 A	4.1	
Utilities	22	3,598	58.370 A	6.2	3.630	57.953 A	6.3	
Construction	23	63,060	113,171 <sup>B</sup>	55.7	63.691	113.325 <sup>B</sup>	56.2	
Manufacturing	31-33	68,107	647,104 A	10.5	78,400	656.982 A	11.9	
Wholesale trade	41	50,384	164,949 A	30.5	51,629	163.650 A	31.5	
Retail trade	44-45	55,491	144,806 A	38.3	54.845	146.292 A	37.5	
Transportation and warehousing	48-49	19,492	119,918 A	16.3	19,593	119,197 A	16.4	
Information and cultural industries	51	14,315	152.558 A	9.4	14.250	152.977 A	9.3	
Real estate and rental and leasing	53	65,556	196,906 A	33.3	66,168	201.901 A	32.8	
Professional, scientific and technical services	54	40.662	88.223 A	46.1	41,069	87.174 A	47.1	
Administrative and support, waste management		,			,			
and remediation services	56	17.062	40.067 <sup>B</sup>	42.6	16.892	40.781 <sup>B</sup>	41.4	
Educational, healthcare and social assistance		,			.0,001			
services	61-62	14,715	25.908 <sup>B</sup>	56.8	14,848	26.127 A	56.8	
Arts, entertainment and recreation	71	6,174	14.189 B	43.5	6,236	14.125 B	44.1	
Accommodation and food services	72	21,227	43.719 <sup>B</sup>	48.6	21,162	43.826 A	48.3	
Repair, maintenance and personal services	81A	12,231	19,582 A	62.5	9,469	19,557 A	48.4	
Total, finance and insurance industries		67,167	2,215,440 <sup>A</sup>	3.0	67,894	<b>2,253,143</b> <sup>A</sup>	3.0	
Non-depository credit intermediation	5222	5,560	117,557 A	4.7	5,593	118,299 A	4.7	
Insurance carriers and related activities	524	5,641	344,103 A	1.6	5,760	348,023 A	1.7	
Activities related to credit intermediation	5223	491	29.084 A	1.7	498	28.366 A	1.8	
Depository credit intermediation	5221	0	1.549.429 A	0.0	0	1.582.684 A	0.0	
Securities, commodity contracts, and other		Ŭ	,, .=-		ů.	,,	210	
financial investments and related activities	523	55,475	175.267 <sup>A</sup>	31.7	56.043	175.771 <sup>A</sup>	31.9	

#### Text table 2

#### Take-none percentage table, total revenues

	NAICS	Fourth	n quarter 2004		First quarter 2005				
		Take-none	Total	%	Take-none	Total	%		
	_			millions of	dollars				
Total, all industries		196,778	643,199 <sup>A</sup>	30.6	195,985	632,707 <sup>A</sup>	31.0		
Total, non-financial industries		190,587	<b>584,493</b> <sup>A</sup>	32.6	189,744	<b>572,380</b> <sup>A</sup>	33.2		
Agriculture, forestry, fishing and hunting	11	7,010	9,327 <sup>B</sup>	75.2	6,924	9,188 <sup>B</sup>	75.4		
Oil and gas extraction and support activities	21C	3,470	31,252 A	11.1	3,678	32,575 A	11.3		
Mining (except oil and gas)	212	842	7,052 A	11.9	887	7,363 A	12.0		
Utilities	22	911	13,047 A	7.0	950	13,198 A	7.2		
Construction	23	20,216	40,360 <sup>B</sup>	50.1	19,508	37.210 A	52.4		
Manufacturing	31-33	27,986	175.553 A	15.9	29,795	170.603 A	17.5		
Wholesale trade	41	29,146	94,981 A	30.7	28,013	91.084 A	30.8		
Retail trade	44-45	39,598	91,383 A	43.3	38,949	90,400 A	43.1		
Transportation and warehousing	48-49	9,635	25,285 A	38.1	9,616	25.414 A	37.8		
Information and cultural industries	51	4,250	19,545 A	21.7	4.003	18.874 A	21.2		
Real estate and rental and leasing	53	7,133	14.055 A	50.8	7.082	14.030 A	50.5		
Professional, scientific and technical services	54	11,276	20.659 <sup>B</sup>	54.6	11,388	20.633 A	55.2		
Administrative and support, waste management		, -	-,		,	- ,			
and remediation services	56	8.011	12.974 <sup>B</sup>	61.7	8.331	13.713 <sup>B</sup>	60.8		
Educational, healthcare and social assistance		0,011	,	•	0,001				
services	61-62	4.748	6.487 <sup>B</sup>	73.2	4.830	6.583 <sup>B</sup>	73.4		
Arts. entertainment and recreation	71	1,567	2.832 B	55.3	1,536	2,590 B	59.3		
Accommodation and food services	72	9,034	12,828 B	70.4	8,565	12,171 A	70.4		
Repair, maintenance and personal services	81A	5,755	6,873 <sup>B</sup>	83.7	5,688	6,750 <sup>B</sup>	84.3		
Total, finance and insurance industries		6,191	58,706 <sup>A</sup>	10.5	6,241	<b>60,327</b> A	10.3		
Non-depository credit intermediation	5222	241	4,212 A	5.7	244	4,256 A	5.7		
Insurance carriers and related activities	524	1,725	23,306 A	7.4	1,708	23,157 A	7.4		
Activities related to credit intermediation	5223	112	738 A	15.2	114	752 A	15.2		
Depository credit intermediation	5221	0	20,546 A	0.0	0	22,290 A	0.0		
Securities, commodity contracts, and other						*			
financial investments and related activities	523	4,112	9,903 <sup>B</sup>	41.5	4,175	9.872 <sup>B</sup>	42.3		

## Sample design for the survey component

The frame used for sampling purposes is the Statistics Canada Business Register (BR). A stratified random sample is used. There are two size strata for each of the Level III (67 categories) aggregations (take-all and take-some). All units in the first stratum (take-all) are selected. For the lower stratum (take-some), sampling rates vary by aggregation, but average to about one unit selected in seven. The total sample size is approximately 5,500 enterprises.

#### **Stratum boundaries**

The stratum boundaries for the take-all, take-some and take-none strata vary by industry aggregation. The boundaries are available upon request.

## Sample weights and imputation for incomplete responses or non-response

Although significant effort and resources are used to maximize response rates, there is always an element of non-response in a statistical survey. Units which do not respond in the current period are imputed (their characteristics are estimated). Units are imputed by applying a growth factor to previously reported data when available. The growth factor is estimated using the survey responses for the units that are most similar to the unit being imputed.

When partial survey data covering three key variables (total assets, operating revenue, operating profit) are received, the imputation factors are calculated at the unit level using these partial data. For records without historical information, a donor imputation system is used. Information on the size of the non-respondent is obtained

and a similar sized respondent is found. The size information consists of the three key variables. If this information is not available, the Business Register revenue and asset values are used. In the former situation, the donor record is used to calculate the distribution of the detailed values around the three key variables. In the latter case the donor's values are directly copied over to the non-respondent. In the case where donor imputation is required for two or more consecutive quarters, a new donor is not reselected. Rather, the imputation factor is applied to the previously imputed data.

The response values for sampled units are multiplied by a sampling weight in order to estimate for the entire surveyed population. The sampling weight is calculated using a number of factors, including the probability of the unit being selected in the sample.

## Seasonal adjustment

The seasonal component of a time series reflects sub-annual movements caused by characteristic weather changes, holidays or other factors which tend to recur every year at approximately the same time. The seasonal adjustment process attempts to quantify the seasonal component in a time series and to remove its effect from observed data.

The seasonal adjustment method used is a computerized ratio-to-moving-average method in widespread use at Statistics Canada. It is based on the U.S. Bureau of the Census Method II, but has some additional features. Beginning with the first quarter of 1999, the Quarterly Financial Statistics series uses "end-point" seasonal adjustment, which recalculates seasonal factors each quarter as more recent data becomes available. For a more complete description of these features, refer to "X11ARIMA v. 2000 – Seasonal Adjustment Method Foundations and User's Manual."

Series containing no significant seasonality have not been seasonally adjusted. In these cases, the unadjusted series are used in the place of seasonally adjusted data.

# **Data quality**

There are two categories of errors in statistical information – sampling errors and non-sampling errors. Sampling errors are errors that arise because estimates are being prepared based on a sample of the universe rather than collecting information from all units in the universe. These errors can be measured.

Non-sampling errors can arise from a variety of sources and are much more difficult to measure. Non-sampling errors include errors in the information provided by respondents, data capture errors and other processing errors.

## Sampling errors

Sample surveys are designed to provide the highest sampling efficiency (the smallest sample that will produce a sampling error of a given size). This optimization is usually performed for only a few variables, limited by the data items that are available at the time of sample design and selection, the resources available, and the complexity introduced by trying to optimize for many variables at one time. The sample used for these statistics was designed to produce a reasonable level of accuracy for assets and revenue. Consequently, other items may be less accurately estimated.

A measure of the sampling error is the standard error. This measurement is based upon the idea of selecting several samples, although in reality only one sample is drawn. Sampling variability can also be expressed relative to the estimate itself. The standard error as a percentage of the estimate is called the coefficient of variation (CV), or the relative standard error. Small CVs are desirable, since the smaller the CV, the smaller the sampling variability relative to the estimate.

The sample for the Quarterly Survey of Financial Statistics for Enterprises was drawn such that the CV at the Level III (67 categories) aggregation, should be no more than 10% for operating revenue or total assets. The CV indicators are shown next to these variables in the tables according to the scale presented on page 2.

## Estimation errors in the non-sampled strata

The estimate for small businesses (take-none portion) is prepared by applying a statistical regression model to predict the value of the take-none portion of the population by Level III (67categories) aggregation using the estimates from the surveyed population and other parameters. The error introduced by this method depends on several factors, including the contribution of these strata to the overall estimate and the error in estimating the movement of the strata using sampled units and other external factors. It is difficult to calculate a coefficient of variation for the non-sampled strata, as the estimates are calculated at the Level III aggregation level only. Therefore, the CV indicator displayed in the publication reflects only the survey portion of the estimate. When the estimate reflects only the take-none portion, there is no CV indicator shown.

## Other non-sampling errors

There are no objective measures of other non-sampling errors applied to these statistics. However, most reporting and data entry errors are corrected as a result of the intricate computer capture and edit procedures applied to the data. This is particularly effective for financial data where accounting relationships are established and balancing is required. However, most financial data collected are derived from audited financial statements resulting in minimal errors and inconsistencies. As well, the Quarterly Survey of Financial Statistics for Enterprises utilizes trained accounting staff to capture and analyze reported data to minimize the frequency of non-sampling errors.

One source of non-sampling error is the non-response error. There are several measures that can help the user evaluate this type of error, including the response rate and the data response rate.

The response rate (see Text table 3) is a measure of the proportion of those sample units which have responded in time for inclusion in the estimate. To calculate the response rate, one should simply divide the number of actual responses by the total number of sampled units. For example, a sample with 20 active units for which 10 respond for a particular quarter would have a response rate of 50%.

Response rate is:

Complete + partial response

Complete + partial response + non-response

#### Text table 3

## All enterprise measure of sample response

	Quarter								
	First	Second	Third	Fourth	First	Second	Third	Fourth	First
	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter	quarter
	2003	2003	2003	2003	2004	2004	2004	2004	2005
	percentage								
Response rate	64.0	61.3	51.7	52.3	62.4	54.1	52.7	51.9	30.8
Asset response rate	90.2	87.9	80.2	80.1	82.4	82.6	79.6	83.1	63.9
Revenue response rate	82.5	80.8	72.7	73.0	78.5	68.0	66.2	71.3	50.2
Weighted asset response rate	87.1	83.7	75.1	77.1	80.3	79.6	76.5	79.5	60.4
Weighted revenue response rate	77.5	75.4	66.8	67.1	73.4	62.9	62.4	65.7	44.4

The data response rate is the proportion of the estimate which is based upon actual reported data. The data response rate can be calculated by dividing the design assets or revenue (or whatever variable is being analyzed) represented by the responding units by the corresponding value for the entire sample. In the previous example, if the 10 responding units have a design asset value totaling \$15 billion out of a total sample asset value of \$20 billion, the data response rate for assets would be 75%.

(Where the design value is a frame value for the record which is derived from administrative sources and is available for the entire population.)

Data response rate for assets is:

Total assets from completed responses + total assets from partial responses

Total assets from completed responses + total assets from partial responses + total assets from others

(Where asset values are the design values.)

Weighted data response rates consider that units in sample represent more than themselves through weighting factors. Some units contribute more to the estimates than other units when weights are applied. The weighted data response rate can be calculated by dividing the respondents' weighted frame value by the weighted sample for assets or revenue (or whatever variable is being analyzed).

In the previous example, if the weighted asset value of the responding 10 units is \$40 billion out of a total sample weighted asset value of \$50 billion, the weighted asset response rate would be 80%.

Weighted data response rate for assets is:

Total weighted assets from completed responses + total weighted assets from partial responses

Total weighted assets from completed responses + total weighted assets from partial responses + total weighted assets from others

(Where the weighted assets for a respondent is defined as the design weight multiplied by the design assets value.)

## Limitations of the data

To be valid for either time-series or cross-sectional analysis, the definitions of data must be consistent within time periods or across time periods. In other words, the differences and similarities in data must reflect only real differences and not differences in the concepts or definitions used in preparing the data. The ability to use the data for analysis depends on the conceptual framework in which the data are being used.

These data are consistent with the Generally Accepted Accounting Principles (GAAP) of the Canadian Institute of Chartered Accountants. As such, they do not necessarily agree with the concepts used within the Canadian System of National Accounts.

While the GAAP concepts are appropriate for the application of the data, there may still be some problems of consistency (between units or over time) for items where GAAP does not prescribe a particular treatment or allows some latitude. One of the general problems with GAAP for some uses is that it prescribes a historical cost treatment of assets (i.e., their cost at the time of acquisition). As a result, caution should be used when comparing balance sheet data and ratios over time and across industries.

## Confidentiality

The confidentiality of the reported statistics to the quarterly survey is protected under the provisions of the Statistics Act. Accordingly, statistics are released in aggregate only, with no potential identification of individually reported information. The confidentiality provisions of the Statistics Act override the provisions of the Access to Information Act to guarantee the confidentiality of reported data of individual respondents.

# **Debt to equity**

This ratio examines the relationship of debt (loans, bonds, debentures) to shareholders' equity. It compares the relative size of debt to resources invested by the owners. It indicates the extent to which a firm relies on borrowed funds to finance its operations. Firms that rely heavily on borrowed funds are said to be highly leveraged.

## Formula

Debt to equity:

Borrowings + loans and accounts with affiliates

Total equity

# **Profit margin**

Operating profit is the net result of the principal business activities of a firm. It is calculated before taking into account interest expense, investment income, non-recurring losses from the write-down of assets, gains or losses realized on the disposal of assets, and income tax expense. This ratio indicates management's ability to generate earnings from the principal business activities of a firm. The ratio is expressed as a percentage of operating revenue.

## Formula

Profit margin:

Operating profit (S.A.)  $\times$  100

Total operating revenue (S.A.)

# **Return on equity**

This ratio measures the level of return to the owners (investors) and it represents their measure of profitability. The earnings figure is the after-tax profits, including a deduction for interest expense (payments to lenders). It is the net profit available to the owners (investors). The ratio indicates how many cents are returned to every dollar invested by the owners.

Formula

Return on equity:

Profit before extraordinary gains (S.A.)  $\times$  4  $\times$  100

Total equity

## **Return on capital employed**

This ratio measures profitability and how well management has employed the assets, by calculating the percentage return on total capital provided by the owners and lenders (creditors). The earnings figure is calculated before taking into account interest expense (payments to lenders) and dividends (payments to owners). The ratio indicates how many cents are returned to every dollar of capital invested.

## Formula

Return on Capital Employed:

Profit before extraordinary gains and interest on borrowings net of tax (S.A.)  $\times 4 \times 100$ 

Borrowings + Loans and accounts with affiliates + Total equity