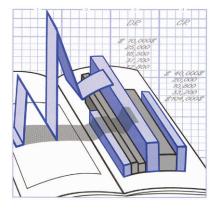


Catalogue no. 61-008-XIE

# **Quarterly Financial Statistics for Enterprises**

Second quarter 2002





Statistics Canada Statistique Canada Canadä<sup>\*</sup>

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Statistics Canada

Industrial Organization and finance Division

# Quarterly financial statistics for enterprises

Second quarter 2002

Published by authority of the Minister responsible for Statistics Canada

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September 2002

Catalogue no.61-008-XIE, Vol. 13, no. 2

Frequency: Quarterly

ISSN 1496-5917

Ottawa

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#### **Symbols**

	The	following	standard s	symbols are us	sed in	Statistics	Canada	publications:
--	-----	-----------	------------	----------------	--------	------------	--------	---------------

- . not available for any reference period
- .. not available for a specific reference period
- ... not applicable
- p preliminary
- r revised
- x suppressed to meet the confidentiality requirements of the Statistics Act
- E use with caution
- F too unreliable to be published

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#### **Table of Contents**

	Page
Highlights	5

• The recovery in corporate profits was sustained in the second quarter. Operating profits rose 10.7% to \$38.8 billion, following similar gains in the previous quarter. This rebound followed four straight quarterly declines in 2001, and returned profits to year-ago levels. Corporate profits peaked in the fourth quarter of 2000 at \$45.3 billion.

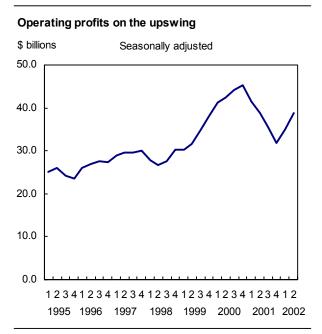
Summary Table of Seasonally Adjusted Data	10
Operating Revenue	10
Operating Profit	10
Profit before Extraordinary Gains	11
Net Profit	11
Summary Table of Selected Ratios	12
Debt to Equity	12
Profit Margin	12
Return on Equity	13
Return on Capital Employed	13
Statistical Tables	15
Total All Industries	16
Total Non-Financial Industries	18
Total Finance and Insurance Industries	20
Agriculture, Forestry, Fishing and Hunting	22
Oil and Gas Extraction and Coal Mining	24
Mining (except Oil, Gas and Coal)	26
Utilities	28
Construction	30
Manufacturing	32
Wholesale Trade	34

Statistical Tables - continued	Page
Retail Trade	36
Transportation and Warehousing	38
Information and Cultural Industries	40
Non-Depository Credit Intermediation	42
Insurance Carriers	44
Other Funds and Financial Vehicles	46
Other Financial Intermediaries	48
Depository Credit Intermediation	50
Real Estate and Rental and Leasing Companies	52
Professional, Scientific and Technical Services	54
Management of Companies and Enterprises	56
Administrative and Support, Waste Management and Remediation Services	58
Education Services	60
Health Care and Social Assistance	62
Arts, Entertainment and Recreation	64
Accommodation and Food Services	66
Other Services (except Public Administration)	68
Description of the Data	70
Revisions to the Quarterly Financial Statistics for Enterprises	70
Description and Use of the Data	70
Industrial Classification	72
Deriving the Estimates	73
Data Quality	74
Limitations of the Data	76
Confidentiality	76
Definitions of Financial Ratios	79

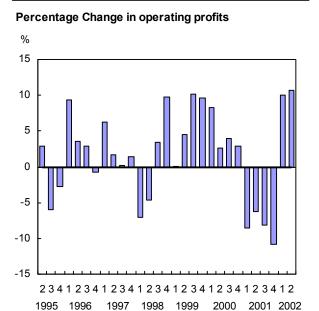
#### **HIGHLIGHTS**

#### **Second Quarter 2002 (preliminary)**

The recovery in corporate profits was sustained in the second quarter. Operating profits rose 10.7% to \$38.8 billion, following similar gains in the previous quarter. This rebound followed four straight quarterly declines in 2001, and returned profits to year-ago levels. Corporate profits peaked in the fourth quarter of 2000 at \$45.3 billion.



The strength of the recovery was reflected in the widespread nature of the second quarter gains, as almost two-thirds of the 24 broad industry groups showed improvement.



The non-financial group of industries enjoyed an 11.9% profit surge, as low interest rates, employment gains and rising consumer confidence sustained growth in the manufacturing and retail sectors. New housing construction remained hot in the second quarter, spawning demand in a host of related industries. Oil and gas producers reaped the benefits of higher quarter-to-quarter crude oil prices to post much improved second quarter profits.

Profits in the financial group of industries increased 6.8%, lead by sizeable gains by depository credit intermediaries. However, profits of funds and other financial vehicles (which are not included in industry totals) fell by \$0.5 billion, largely due to realized losses on the sale of investments. Jittery investors withdrew extensively from mutual funds, amid uncertain financial market conditions.

*Notes to readers:* 

These quarterly financial statistics cover the activities of non-government corporations in Canada.

All references to total-all industries exclude management of companies and enterprises as well as other funds and financial vehicles. References to total non-financial industries exclude management of companies and enterprises, while references to total finance and insurance industries exclude other funds and financial vehicles.

# Higher commodity prices boosted oil and gas profits

Companies involved in oil and gas extraction reaped the benefits of higher crude oil and natural gas prices in the second quarter. Profits of \$4.3 billion were 59.7% above first quarter levels. Nonetheless, profits remained well below those earned in the second quarter of last year, when robust energy prices lifted profits to \$5.5 billion.

#### **Manufacturing sector upbeat**

Manufacturers posted their third straight rise in operating profits, as second quarter profits advanced 6.1% to \$9.9 billion. Operating revenue rose 2.2% following a 3.0% increase in the first quarter.

The motor vehicles industry continued to fuel growth in this sector, as North American demand for new motor vehicles remained strong.

# Motor vehicle industry stimulated by incentive programs

Operating revenue and profits of motor vehicles and parts manufacturers expanded for the

second straight quarter, boosted by low interest rates and generous financing incentive programs. Domestically, new motor vehicle sales were upbeat, sustaining the high levels generated in the first quarter. Export demand for motor vehicle products was bolstered by extensive new vehicle replacement by the U.S. consumer, although this demand slowed over the latter two months of the quarter.

## Petroleum producers regained some lost ground

The operating profits of petroleum and coal producers increased to \$1.0 billion in the second quarter from \$0.7 billion in the first quarter of 2002. Despite the recent gains, profits remained barely half of the near record high levels of the second quarter of 2001.

Petroleum prices peaked in the latter part of 2000 and in early 2001, but had been in steady decline until the second quarter of 2002. Integrated producers reported second quarter improvement in their upstream extraction results, but tight margins in their refining and marketing activities tempered overall profit gains.

#### Rebates lifted wood and paper profits

The reversal of temporary duties on Canadian lumber exports to the U.S. generated refunds to Canadian exporters and a boost to second quarter profits. Exports of softwood lumber to the U.S. accelerated in May as a brief duty free window was opened. However, the reinstatement of countervailing and anti-dumping duties later in the quarter slashed softwood exports in June.

Wood and paper industry profits recovered to \$1.0 billion in the second quarter, up from \$0.9 billion in the first quarter of 2002. Operating

revenue was unchanged at \$18.2 billion. Although up somewhat from the first quarter, industry profits paled in comparison to the \$1.3 billion earned in the second quarter of last year, and the record high \$2.4 billion in profits logged in the first quarter of 2000.

#### Primary metals up again

After plunging to their lowest level in nine years, profits of primary metals producers rebounded for the second straight quarter, rising to \$0.4 billion from \$0.3 billion in the first quarter and virtually no profits in the final quarter of 2001. Operating revenue rose 3.5% following a 4.4% jump in the first quarter.

Steel producers reported strong demand from the automotive, housing and appliance sectors. Prices have firmed with the rising demand and in part due to a U.S. trade ruling restricting overseas steel imports.

# Electronics manufacturers remained mired in slump

Manufacturers of computers and electronic products registered operating losses for the fourth time in the past five quarters. Losses of \$0.1 billion were slightly lower than in the first quarter, but stagnant markets have forced the industry into extensive restructuring and downsizing, and associated costs have contributed to the string of quarterly losses. Operating revenue rose 5.2% to \$8.8 billion in the second quarter, but remained one-third below the peak levels generated in the fourth quarter of 2000.

#### Other manufacturing industries

Machinery and equipment manufacturers boosted operating profits by 34.4%, while furniture manufacturers benefited from the continued strength in housing to post a 38.3% jump in profits. Meanwhile, chemical producers' profits fell 20.4% and profits of other transportation equipment manufacturers dropped 17.7%.

#### Consumer spending lifted retail profits

Operating profits of retailers increased 11.8% to \$2.4 billion in the second quarter, following a 9.2% rise in the first quarter. Operating revenue continued to expand, rising 3.9% following 5.3% growth in the first quarter. Notable profit gains were reported by retailers of motor vehicles (13.8%), furniture and appliance stores (15.8%) and food and beverage stores (28.0%). General merchandise stores, including department stores, saw profits edge up 6.0%, the third straight quarterly increase. Second quarter department store sales, as reported in the June release of department store sales and stocks, were up 0.3% from the first quarter following a sharp 4.9% rise in the first quarter of 2002.

### **Increased shipments helped transportation** carriers

Operating profits in the transportation and warehousing industry advanced 10.1% to \$1.5 billion, their highest level in almost two years. Operating revenue rose 0.8% following a 2.9% first quarter increase. Higher levels of manufacturing shipments have been a boon for many transportation carriers. Airline profits strengthened, due in part to extensive cost-cutting programs and rising consumer confidence.

## Chartered banks the big winner in the financial sector

The depository credit intermediaries (mainly chartered banks) earned \$3.3 billion in second

quarter operating profits, up 23.5% from the first quarter. Despite the gain, profits remained well below the \$4.2 billion earned in the second quarter of last year. In the most recent quarter, higher commission and brokerage fees and lower interest expense more than offset a decline in interest revenue. Profits received an additional boost from lower provisions booked in the second quarter for future loan losses, although these provisions remained at historically high levels.

#### Funds and insurers lost ground

Funds and other financial vehicles suffered a 23.8% profit slide, as second quarter operating profits fell to \$1.7 billion. Realized losses on the sale of securities totalled \$0.3 billion in the second quarter compared to gains of \$0.4 billion in the first quarter. The uncertain financial market conditions have prompted investors to redeem mutual funds at an accelerating pace, resulting in the sale of fund investments to finance the redemptions.

Insurance company profits deteriorated in the second quarter, falling to \$0.9 billion from \$1.2 billion in the first quarter. Most of the decline was attributable to life insurers, where structural changes within the industry contributed to increased operating expenses and lower profits.

#### Profitability ratios much improved

The all-industry return on shareholders' equity increased to 9.0% in the second quarter from 8.1% in the previous quarter. After tax profits (the numerator in the return on equity calculation) increased 13.4% to \$22.5 billion, while total shareholders' equity edged up 2.4%. Although much improved, the second quarter return on equity was well under the record

12.3% returns posted in the first quarter of 2000.

The operating profit margin advanced to 6.9% from 6.4% in the first quarter. Margins have been on the upswing for the past two quarters following the recent low of 6.0% earned in the final quarter of 2001.

Financial Statistics for				
Enterprises				
Litterprises				
	Second Quarter 2001 ( r )	First Quarter 2002 (r)	Second Quarter 2002 ( p )	First Quarter to Second Quarter 2002
	Seasonally a	dingted		
	\$ billions	\$ billions	\$ billions	% change
All Industries				
	551.6	547.6	560.8	2.4
Operating profit	38.8	35.0	38.8	10.7
Net profit	21.6	19.9	22.5	13.4
Non-Financial				
Operating revenue	499.1	497.6	511.0	2.7
Operating profit	29.7	27.2	30.5	11.9
Net profit	17.4	15.3	17.9	16.7
Financial				
Operating revenue	52.5	50.0	49.8	-0.4
Operating profit	9.1	7.8	8.3	6.8
Net profit	4.2	4.6	4.6	1.9
r: revised p preliminary	): 			

SUMMARY TABLE OF SEASONALLY ADJUSTED DATA	2001			2002	
	2	3	4	1	2
		m	illions of doll	ars	
Operating Ro					
Total all industries	551,630	542,401	530,872	547,605	560,792
Total non-financial industries Total finance and insurance industries	499,112 52,519	490,004 52,397	480,612 50,261	497,594	510,967 49,826
	*			50,011	
Agriculture, forestry, fishing and hunting Oil and gas extraction and coal mining	7,313	7,383	7,091	7,012 18,435	6,846
Mining (except oil, gas and coal)	23,116 6,753	20,686 6,579	19,137 6,687	6,477	22,333 6,439
Utilities  Vinning (except on, gas and coar)	14,604	12,543	10,556	12,257	11,454
Construction	32,490	33,947	34,503	35,617	36,680
Manufacturing	159,637	154,866	152,933	157,521	161,003
Wholesale trade	84,157	83,100	82,462	86,516	86,438
Retail trade	72,186	72,451	71,190	74,990	77,879
Transportation and warehousing	20,425	19,743	19,056	19,601	19,760
Information and cultural industries	16,290	16,910	16,901	16,934	17,251
Non-depository credit intermediation	3,169	3,276	3,366	3,277	3,373
Insurance carriers	16,364	16,750	17,059	17,461	17,007
Other funds and financial vehicles	7,517	2,681	5,225	5,552	5,070
Other financial intermediaries	9,725	9,705	8,863	9,366	9,740
Depository credit intermediation	23,261	22,667	20,972	19,907	19,705
Real estate and rental and leasing companies	12,025	11,861	11,548	12,048	12,505
Professional, scientific and technical services	17,050	16,490	15,839	16,460	17,569
Management of companies and enterprises	6,024	6,647	5,913	6,271	6,177
Administrative and support, waste management and remediation services	10,923	10,936	10,621	11,549	12,366
Education services	752	761	762	756	765
Health care and social assistance	4,068	4,130	4,040	4,168	4,377
Arts, entertainment and recreation	1,762	1,882	1,969	1,810	1,909
Accommodation and food services Other services (except public administration)	10,227 5,334	10,660 5,077	10,445 4,872	10,562 4,882	10,428 4,965
	·	3,077	7,072	4,002	7,703
Operating I					
Total all industries	38,838	35,672	31,812	35,002	38,754
Total non-financial industries	29,742	26,176	24,492	27,231	30,458
Total finance and insurance industries	9,096	9,496	7,319	7,771	8,296
Agriculture, forestry, fishing and hunting	513	524	404	346	349
Oil and gas extraction and coal mining	5,546	4,188	2,813	2,679	4,279
Mining (except oil, gas and coal)	608	591	436	443	344
Utilities	624	1,138	620	950	856
Construction	859	902	646	617	849
Manufacturing What and the state of the stat	9,746	7,521	8,402	9,326	9,895
Wholesale trade	2,404	2,344	2,157	2,397	2,646
Retail trade Transportation and warehousing	1,631	1,411	1,927	2,105	2,353
Information and cultural industries	1,222	1,023	1,150	1,382	1,521
Non-depository credit intermediation	1,722 1,305	1,757 1,396	1,293 1,423	1,950 1,288	1,926 1,263
Insurance carriers	1,021	1,210	1,423	1,170	885
Other funds and financial vehicles	4,028	-648	1,162	2,279	1,737
Other funds and infancial venicles  Other financial intermediaries	2,583	2,746	2,355	2,631	2,835
Depository credit intermediation	4,188	4,143	2,359	2,682	3,313
Real estate and rental and leasing companies	2,624	2,586	2,382	2,547	2,588
Professional, scientific and technical services	498	479	474	574	754
Management of companies and enterprises	3,569	3,957	3,255	3,248	3,159
Administrative and support, waste management and remediation services	832	472	520	547	710
Education services	-58	-61	-65	-57	-47
Health care and social assistance	326	375	336	368	380
TANKEL AND MILE DOUBLE MODIDIMITED					
Arts, entertainment and recreation	85	82	150	123	92
	85 465	82 577	150 576	123 643	92 636

SUMMARY TABLE OF SEASONALLY ADJUSTED DATA	2001			2002	
	2	3	4 llions of dolla	1	2
D., C4 D.C., F. 4	T' C'		llions of dolla	ars	
Profit Before Extraor	*		15.562	10.020	22.401
Total all industries Total non-financial industries	21,569 17,371	17,102 12,650	15,563 12,502	19,838 15,328	22,491 17,894
Total finance and insurance industries	4,198	4,451	3,061	4,511	4,597
Agriculture, forestry, fishing and hunting	400	417	403	325	291
Oil and gas extraction and coal mining	3,406	1,485	1,603	1,562	2,157
Mining (except oil, gas and coal)	726	107	-157	678	399
Utilities	406	591	571	665	630
Construction	563	755	364	589	290
Manufacturing	5,346	3,852	4,251	4,750	5,631
Wholesale trade	1,356	1,314	1,367	1,305	1,697
Retail trade	1,005	851	1,132	1,043	1,562
Transportation and warehousing	335	186	196	544	700
Information and cultural industries	817	85	168	691	884
Non-depository credit intermediation	295	351	401	388	351
Insurance carriers	783	764	821	947	757
Other funds and financial vehicles	3,282	-4,496 1,750	3,740	2,073	-2,021
Other financial intermediaries Depository credit intermediation	1,629 1,490	1,759 1,577	1,391 448	1,879	2,001
Real estate and rental and leasing companies	1,490	1,223	978	1,297 1,282	1,488 1,354
Professional, scientific and technical services	327	712	710	756	894
Management of companies and enterprises	-15,238	4,400	3,868	3,986	3,501
Administrative and support, waste management and remediation services	858	419	281	429	635
Education services	-71	-75	-69	-67	-58
Health care and social assistance	194	225	208	230	230
Arts, entertainment and recreation	0	12	75	58	19
Accommodation and food services	338	323	271	313	390
Other services (except public administration)	10	171	153	175	189
Net Profi	it				
Total all industries	21,550	17,180	15,603	19,857	22,477
Total non-financial industries	17,369	12,662	12,494	15,310	17,831
Total finance and insurance industries	4,181	4,518	3,108	4,547	4,646
Agriculture, forestry, fishing and hunting	403	419	404	326	293
Oil and gas extraction and coal mining	3,413	1,490	1,611	1,566	2,161
Mining (except oil, gas and coal)	731	113	-150	682	403
Utilities	406	591	571	665	630
Construction	570	762	368	593	295
Manufacturing Whalespla trade	5,335	3,850	4,225	4,752	5,631
Wholesale trade Retail trade	1,355 1,006	1,316 852	1,369 1,133	1,308 1,046	1,638
Transportation and warehousing	336	188	1,133	545	1,564 702
Information and cultural industries	818	86	168	692	884
Non-depository credit intermediation	301	351	412	398	362
Insurance carriers	783	764	821	947	757
Other funds and financial vehicles	3,282	-4,496	3,742	2,073	-2,021
Other financial intermediaries	1,608	1,826	1,428	1,905	2,039
Depository credit intermediation	1,490	1,578	448	1,297	1,488
Real estate and rental and leasing companies	1,315	1,182	937	1,232	1,313
Professional, scientific and technical services	344	727	718	764	910
	-15,227	4,402	3,874	3,986	3,501
Management of companies and enterprises					
Management of companies and enterprises Administrative and support, waste management and remediation services	860	420	283	430	
Management of companies and enterprises Administrative and support, waste management and remediation services Education services	860 -71	420 -75	-69	-67	-58
Management of companies and enterprises Administrative and support, waste management and remediation services Education services Health care and social assistance	860 -71 194	420 -75 225	-69 208	-67 230	636 -58 230
Management of companies and enterprises	860 -71	420 -75	-69	-67	-58

#### SUMMARY TABLE OF SELECTED RATIOS

SUMMART TABLE OF SELECTED RATIOS	2001			2002	
	2	3	4 llions of dolla	1	2
Debt to Equity	(ratio)		illons of dona	11.5	
Total all industries	0.937	0.934	0.935	0.941	0.935
Total non-financial industries	1.001	1.004	1.005	1.008	1.010
Total finance and insurance industries	0.732	0.704	0.708	0.723	0.695
Agriculture, forestry, fishing and hunting Oil and gas extraction and coal mining	2.014 0.715	1.997 0.872	2.030 0.885	1.949 0.999	1.930 1.013
Mining (except oil, gas and coal)	0.713	0.463	0.506	0.505	0.489
Utilities	1.055	1.035	1.130	1.052	0.995
Construction	2.060	1.968	2.251	2.220	2.206
Manufacturing	0.612	0.609	0.609	0.606	0.600
Wholesale trade	1.189	1.160	1.090	1.093	1.068
Retail trade	1.119	1.108	1.157	1.108	1.112
Transportation and warehousing	1.878	1.986	1.590	1.580	1.558
Information and cultural industries	1.047	1.066	1.136	1.195	1.248
Non-depository credit intermediation	7.202	6.683	7.061	6.733	6.753
Insurance carriers	0.144	0.167	0.193	0.189	0.192
Other funds and financial vehicles	0.257	0.253	0.251	0.249	0.256
Other financial intermediaries	0.569	0.567	0.556	0.577	0.569
Depository credit intermediation	0.481	0.413	0.420	0.436	0.415
Real estate and rental and leasing companies	2.524	2.503	2.443	2.127	2.189
Professional, scientific and technical services	0.668	0.673	0.684	0.785	0.785
Management of companies and enterprises	0.227	0.253	0.269	0.283	0.297
Administrative and support, waste management and remediation services	1.580	1.531	1.698	1.784	1.704
Education services Health care and social assistance	1.580 1.811	1.531	1.698	1.784	1.704
Arts, entertainment and recreation	2.540	1.810 2.582	1.498 2.436	1.389 2.792	1.505 2.717
Accommodation and food services	1.644	1.607	1.527	1.524	1.549
Other services (except public administration)	3.622	1.640	1.762	1.536	1.504
		1.040	1.702	1.330	1.504
Total all industries Profit Margin	7.0%	6.6%	6.0%	6.4%	6.9%
Total non-financial industries	6.0%	5.3%	5.1%	5.5%	6.0%
Total finance and insurance industries	17.3%	18.1%	14.6%	15.5%	16.7%
Agriculture, forestry, fishing and hunting	7.0%	7.1%	5.7%	4.9%	5.1%
Oil and gas extraction and coal mining Mining (except oil, gas and coal)	24.0% 9.0%	20.2% 9.0%	14.7% 6.5%	14.5% 6.8%	19.2% 5.3%
Utilities  Vinning (except on, gas and coar)	4.3%	9.0%	5.9%	7.8%	7.5%
Construction	9.8%	13.7%	14.4%	15.7%	15.0%
Manufacturing	6.1%	4.9%	5.5%	5.9%	6.1%
Wholesale trade	2.9%	2.8%	2.6%	2.8%	3.1%
Retail trade	2.3%	1.9%	2.7%	2.8%	3.0%
Transportation and warehousing	6.0%	5.2%	6.0%	7.1%	7.7%
Information and cultural industries	10.6%	10.4%	7.6%	11.5%	11.2%
Non-depository credit intermediation	41.2%	42.6%	42.3%	39.3%	37.4%
Insurance carriers	6.2%	7.2%	6.9%	6.7%	5.2%
Other funds and financial vehicles	53.6%	-24.2%	36.6%	41.0%	34.2%
Other financial intermediaries	26.6%	28.3%	26.6%	28.1%	29.1%
Depository credit intermediation	18.0%	18.3%	11.2%	13.5%	16.8%
Real estate and rental and leasing companies	21.8%	21.8%	20.6%	21.1%	20.7%
Professional, scientific and technical services	2.9%	2.9%	3.0%	3.5%	4.3%
Management of companies and enterprises	59.3%	59.5%	55.1%	51.8%	51.1%
Administrative and support, waste management and remediation services	7.6%	4.3%	4.9%	4.7%	5.7%
Education services	-7.9%	-8.2%	-8.6%	-7.7%	-6.3%
Health care and social assistance	8.0%	9.1%	8.3%	8.8%	8.7%
Arts, entertainment and recreation	4.8%	4.4%	7.6%	6.8%	4.8%
Accommodation and food services	4.5%	5.4%	5.5%	6.1%	6.1%
Other services (except public administration)	1.8%	5.3%	5.6%	6.0%	6.6%

#### **SUMMARY TABLE OF SELECTED RATIOS**

SUMMARY TABLE OF SELECTED RATIOS	2001			2002	
	2	3	4	1	2
Return on Equ	ity (0/.)	mı	llions of dolla	ars	
		7.10/	( 50/	0.10/	0.00/
Total all industries Total non-financial industries	9.1% 9.6%	7.1% 6.9%	6.5% 6.9%	8.1% 8.2%	9.0% 9.4%
Total finance and insurance industries	9.0% 7.4%	7.9%	5.4%	7.9%	7.7%
Agriculture, forestry, fishing and hunting	14.8% 18.7%	15.0%	15.0% 8.9%	11.4% 8.8%	9.8%
Oil and gas extraction and coal mining Mining (except oil, gas and coal)	5.8%	8.2% 0.8%	8.9% -1.3%	8.8% 5.2%	11.8% 3.1%
Utilities  Willing (except on, gas and coar)	9.8%	13.7%	-1.5% 14.4%	3.2% 15.7%	15.0%
Construction	9.6%	12.0%	7.1%	11.5%	5.4%
Manufacturing	7.5%	5.4%	6.0%	6.5%	7.6%
Wholesale trade	12.7%	12.1%	12.2%	10.8%	13.9%
Retail trade	10.7%	8.9%	12.1%	10.5%	14.8%
Transportation and warehousing	4.9%	2.8%	2.5%	6.9%	8.8%
Information and cultural industries	5.2%	0.5%	1.1%	4.4%	5.7%
Non-depository credit intermediation	11.4%	12.6%	15.4%	13.8%	12.6%
Insurance carriers	5.5%	5.2%	5.6%	6.4%	4.6%
Other funds and financial vehicles	2.6%	-3.7%	2.9%	1.6%	-1.5%
Other financial intermediaries	9.4%	10.4%	8.3%	11.0%	11.7%
Depository credit intermediation	6.7%	7.1%	2.0%	5.7%	6.4%
Real estate and rental and leasing companies	13.4%	12.1%	9.7%	10.9%	11.6%
Professional, scientific and technical services	5.1%	11.0%	11.4%	12.8%	14.8%
Management of companies and enterprises	-23.5%	7.0%	6.3%	6.5%	5.9%
Administrative and support, waste management and remediation services	43.2%	20.6%	14.7%	21.5%	29.2%
Education services	-29.0%	-29.7%	-30.5%	-34.7%	-32.3%
Health care and social assistance	16.9%	19.7%	16.3%	16.7%	16.7%
Arts, entertainment and recreation	0.1%	2.1%	12.4%	10.1%	3.0%
Accommodation and food services	11.2%	10.4%	8.3%	9.5%	11.6%
Other services (except public administration)	1.1%	13.8%	13.2%	13.5%	14.2%
Return on Capital E	mployed (%	b)			
Total all industries	6.9%	5.9%	5.6%	6.3%	6.8%
Total non-financial industries	6.9%	5.5%	5.6%	6.1%	6.7%
Total finance and insurance industries	7.2%	7.6%	5.7%	6.8%	6.9%
Agriculture, forestry, fishing and hunting	7.7%	7.6%	7.3%	6.0%	5.5%
Oil and gas extraction and coal mining	12.4%	5.9%	6.4%	6.2%	8.0%
Mining (except oil, gas and coal)	5.2%	1.7%	0.3%	4.6%	2.9%
Utilities	7.8%	9.6%	9.6%	9.1%	10.3%
Construction	5.0%	5.6%	4.3%	5.5%	3.7%
Manufacturing	6.5%	5.0%	5.5%	5.6%	6.3%
Wholesale trade	7.8%	7.6%	7.9%	7.0%	8.5%
Retail trade	7.0%	6.5%	7.7%	7.2%	9.1%
Transportation and warehousing	4.5%	4.0%	4.4%	5.9%	6.5%
Information and cultural industries	5.1%	3.1%	3.1%	4.5%	4.9%
Non-depository credit intermediation	4.8%	5.4%	5.3%	5.2%	5.1%
Insurance carriers	5.1%	4.8%	5.0%	5.7%	4.2%
Other funds and financial vehicles	3.0%	-2.0%	3.2%	2.0%	-0.4%
Other financial intermediaries	8.1%	8.7%	7.2%	8.7%	9.2%
Depository credit intermediation  Real estate and routel and lessing companies	9.1%	9.8%	5.0%	6.8%	7.8%
Real estate and rental and leasing companies	6.7%	6.5%	5.9%	7.0%	7.1%
Professional, scientific and technical services Management of companies and enterprises	4.2%	7.9%	8.3%	8.6%	9.7%
	6.1%	6.6%	6.7%	6.1%	5.5%
Administrative and support, waste management and remediation services Education services	18.1% -15.7%	10.4% -16.5%	7.8%	10.0%	13.3% -14.2%
Health care and social assistance	-15.7% 8.5%	-16.5% 9.8%	-16.0% 9.1%	-16.2% 9.3%	-14.2% 9.0%
Arts, entertainment and recreation	3.2%	9.8% 3.1%	9.1% 5.9%	9.3% 5.2%	3.5%
Accommodation and food services	6.9%	5.1% 6.7%	5.9% 5.7%	5.2% 6.5%	7.0%
Other services (except public administration)	1.7%	7.4%	6.7%	7.2%	7.0%
other services (except paone administration)	1.//0	7.7/0	0.770	1.4/0	1.1/0

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#### STATISTICAL TABLES

#### Note

The statistical tables include a measure of the sampling error for most financial variables. This measure of data quality is known as the coefficient of variation (CV), and the following table explains the CV codes used in this publication. The CV displayed in the publication reflects only the survey portion of the estimate. When the estimate reflects only the take-none portion, the CV will be a blank. (Please refer to the Sampling Errors section of the Description of Data for more details on the CV calculation)

Code	Description	CV Range
а	Excellent	0.00% to 4.99%
b	Very Good	5.00% to 9.99%
c	Good	10.00% to 14.99%
d	Acceptable	15.00% to 24.99%
e	Use with Caution	25.00% to 34.99%
f	Unreliable	> 35.00%

Table 1 - Total All Industries (excluding the industries, management of companies and enterprises and other funds and financial vehicles)

	2001			2002	
	2	3 mi	4 Illions of dollar	1 's	2
	Balance Sheet		inong of dona		
Assets	3,677,280 a	3,723,990 a	3,722,580 a	3,780,210 a	3,825,740 a
Cash and deposits	125,203 a	114,138 a	116,167 a	118,701 a	124,023 a
Accounts receivable and accrued revenue	285,743 a	280,447 a	271,799 a	286,350 a	292,977 a
Inventories	199,263 a	200,355 a	194,334 a	203,181 a	209,434 a
Investments and accounts with affiliates	565,134 a	573,507 a	583,911 a	592,215 a	600,803 a
Portfolio investments	472,479 a	469,564 a	484,315 a	494,152 a 949,457 a	505,672 a
Loans Mortgage	914,942 a 424,800 a	937,021 a 433,871 a	938,310 a 442,645 a	949,437 a 446,304 a	960,323 a 453,447 a
Non-mortgage	490,142 a	503,151 a	495,664 a	503,153 a	506,876 a
Allowance for losses on investments and loans	-16,928 a	-17,323 a	-14,368 a	-19,478 a	-21,215 a
Bank customers' liabilities under acceptances	48,857 a	48,712 a	45,853 a	45,172 a	42,272 a
Capital assets, net	782,721 a	783,360 a	779,049 a	783,852 a	790,985 a
Other assets	299,868 a	334,218 a	323,216 a	326,614 a	320,469 a
Liabilities	2,724,020 a	2,761,670 a	2,768,010 a	2,800,870 a	2,822,900 a
Deposits	867,291 a	873,162 a	898,417 a	902,485 a	899,138 a
Actuarial liabilities of insurers	126,690 a	127,046 a	128,359 a	129,325 a	130,078 a
Accounts payable and accrued liabilities Loans and accounts with affiliates	361,660 a 286,960 a	356,702 a 299,061 a	354,241 a 301,389 a	360,913 a 323,148 a	368,700 a 332,624 a
Borrowings	606,510 a	599,460 a	590,731 a	598,823 a	605,383 a
Loans and overdrafts	219,990 a	209,426 a	215,901 a	223,663 a	228,224 a
From banks	125,743 a	124,921 a	129,511 a	136,506 a	137,861 a
From others	94,248 b	84,506 b	86,390 c	87,157 a	90,362 a
Bankers' acceptances and paper	70,685 a	68,545 a	63,796 a	65,739 a	64,800 a
Bonds and debentures	241,737 a	246,520 a	237,438 a	234,553 a	237,466 a
Mortgages	74,098 b	74,968 b	73,596 b	74,868 a	74,892 a
Deferred income tax	70,352 a	67,962 a	66,090 a	65,713 a	65,697 a
Bank customers' liabilities under acceptances Other liabilities	48,857 a 355,704 a	48,712 a 389,566 a	45,853 a 382,934 a	45,172 a 375,291 a	42,272 a 379,009 a
Equity	953,256 a	962,324 a	954,571 a	979,341 a	1,002,840 a
Share capital	503,966 a	506,087 a	505,642 a	522,869 a	532,997 a
Unitholders' equity	0 a	0 a	0 a	0 a	0 a
Liability to policyholders	0 a	0 a	0 a	0 a	0 a
Contributed surplus and other	94,067 a	97,998 a	98,462 a	101,801 a	103,500 a
Retained earnings	355,223 a	358,238 a	350,466 a	354,671 a	366,341 a
Operating Revenue	556,639 a	543,518 a	533,163 a	536,267 a	568,992 a
Sales of goods and services	494,898 a	482,152 a	473,632 a	475,814 a	508,987 a
Premiums	11,040 a	11,344 a	11,386 a	11,419 a	11,717 a
Annuity considerations	1,081 a	1,062 a	1,055 a	2,250 a	1,192 a
Interest revenue (operating)	23,008 a	22,471 a 2,327 c	21,727 a 2,367 d	19,967 a 2,181 b	19,326 a 2,192 c
Dividends revenue (operating) Gains on sale of securities and other assets	2,240 c 796 f	1,079 f	2,367 d 1,114 f	902 d	980 e
Other operating revenue	23,575 a	23,085 a	21,882 a	23,733 a	24,598 a
Operating Expenses	517,010 a	506,896 a	502,121 a	501,940 a	529,255 a
Depreciation, depletion and amortization	23,471 b	22,721 a	24,149 a	23,625 a	24,933 a
Insurance claims incurred	7,516 a	7,868 a	8,104 a	7,807 a	7,673 a
Annuity claims incurred	2,290 a	2,085 a	2,439 a	2,599 a	2,241 a
Normal increase in actuarial liabilities	891 b	862 c	1,102 a	1,771 a	824 a
Interest expense (operating)	9,172 a	8,320 a	7,506 a	6,027 a	5,492 a
Other operating expenses	473,671 a	465,042 a	458,822 a	460,113 a	488,092 a
Operating Profit/Loss	39,629 a	36,622 a	31,043 a	34,327 a	39,738 a
Interest and dividend revenue	3,931 a	3,979 a	4,123 a	3,667 a	3,817 a
Interest expense on borrowing Gains/losses	14,126 a	14,440 a	14,220 a -992 b	13,725 a 783 d	14,200 a
	443 e	-3,549 a			1,378 e
Profit before Income Tax	29,878 a	22,611 a	19,953 b	25,052 a	30,733 a
Income tax Equity in affiliates' earnings	9,376 a 1,899 a	7,176 a 2,005 a	6,840 a 1,969 b	8,110 a 2,132 b	9,417 a 2,116 b
Profit before Extraordinary Gains	22,401 a	17,439 a	15,082 b	19,074 a	23,432 a
Extraordinary Gains	22,401 a 19 f	-77 f	-39 f	-18 f	23,432 a 13 f
Net Profit	22,420 a	17,361 a	15,042 b	19,055 a	23,445 a
	,				

Table 1 - Total All industries (excluding the industries, management of companies and enterprises and other funds and financial vehicles)

2001	2	1	2002	2
2		· · · · · · · · · · · · · · · · · · ·		2
t of Changes in Financial Po	sition			
58,590	39,289	34,201	42,050	56,158
		12,885	19,664	25,679
				31,596
				24,778
				275
				-4,660
-1,539	2,007 -69	-8,307 1,540	-530	11,204 -1,116
27.269	25 206	36 004	20 255	16,484
				-3,393
				598
,				2,920
				4,936
				-1,522
	,			2,114
1,641	504	727	680	-6
961	-5,368	5,585	2,593	4,353
11,878	7,895	8,920	9,279	11,425
85,857	74,595	70,295	71,405	72,642
39,284	34,218	33,136	30,638	32,785
				12,156
				9,434
				11,196
				7,134
				4,062
		ŕ	*	811 11,652
67,777	49,428	52,899	45,344	45,249
10 000	25 167	17 206	26.062	27 202
18,080	25,167	17,396	20,002	27,393
Items, Seasonally Adjusted	(S.A.)			
551,630	542,401	530,872	547,605	560,792
38,838	35,672	31,812	35,002	38,754
				22,491
21,550	17,180	15,603	19,857	22,477
Selected Ratios				
0.007	0.024	0.025	0.041	0.005
				0.935
				6.9% 9.0%
9.1% 6.9%	5.9%	5.6%	6.3%	6.8%
ntage Change of Selected Its	ems			
mange of Science III				
-1.5%	-1.7%	-2.1%	3.2%	2.4%
				1.8%
-0.5%	-8.2%	-10.8%	10.0%	10.7%
	2001 2 t of Changes in Financial Po  58,590 22,322 37,808 23,324 587 1,933 11,964 -1,539  27,268 -441 1,712 3,203 10,917 -3,157 11,473 1,641 961 11,878 85,857  39,284 19,948 9,470 9,865 8,938 927 16,686 11,808 67,777 18,080  Items, Seasonally Adjusted  551,630 38,838 21,569 21,550  Selected Ratios	Tems, Seasonally Adjusted (S.A.)   Tems, Seasonally Adjusted (S.A.)   Tems, Seasonally Adjusted (S.A.)   Time	Tems   Seasonally Adjusted (S.A.)   Selected Ratios   Selected R	2001   3   4   1   1   1   1   1   1   1   1   1

Table 2 - Total Non-Financial Industries (excluding management of companies and enterprises)

	2001			2002	
	2	3	4 Hispane of dellar	1	2
	Balance Sheet	mı	llions of dollar	r's	
Assets		1 027 (10	1 005 (20	1,956,220 a	1 000 070
Assets Cash and deposits	<b>1,911,760 a</b> 82,451 a	<b>1,927,610 a</b> 84,401 a	1,905,620 a 80,466 a	1,956,220 a 87,297 a	<b>1,989,870</b> 91,831
Accounts receivable and accrued revenue	242,566 a	235,910 a	233,196 a	246,370 a	252,190
Inventories	199,264 a	200,352 a	194,332 a	203,178 a	209,431
Investments and accounts with affiliates	384,091 a	399,751 a	400,669 a	403,742 a	409,998
Portfolio investments	38,080 a	38,039 a	36,981 b	40,253 a	41,741
Loans	33,740 a	33,720 a	33,202 b	33,059 a	32,941
Mortgage	9,785 d	9,666 e	9,327 e	9,088 e	9,294
Non-mortgage	23,956 a	24,053 a	23,876 a	23,971 a	23,647
Allowance for losses on investments and loans	0 a	0 a	0 a	0 a	0
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0
Capital assets, net	745,337 a	746,271 a	742,345 a	747,796 a	753,797
Other assets	186,234 a	189,171 a	184,425 a	194,526 a	197,937
Liabilities	1,184,280 a	1,190,990 a	1,177,580 a	1,205,920 a	1,225,610
Deposits	0 a	0 a	0 a	0 a	0 :
Actuarial liabilities of insurers	0 a	0 a	0 a	0 a	0 8
Accounts payable and accrued liabilities	286,971 a	279,361 a	279,473 a	285,705 a	291,843 8
Loans and accounts with affiliates	229,295 a	241,361 a	242,045 a	260,937 a	270,620
Borrowings Loans and overdrafts	498,981 a 198,028 a	498,301 a 193,631 a	489,761 a 199,956 a	495,456 a 206,597 a	501,614 a 209,821 a
From banks	198,028 a 119,047 a	118,367 a	199,930 a 122,970 a	130,558 a	131,441
From others	78,982 a	75,264 b	76,986 b	76,039 a	78,380
Bankers' acceptances and paper	48,723 a	49,133 a	45,955 a	46,144 a	45,227
Bonds and debentures	181,858 a	184,364 a	173,960 a	171,109 a	174,786
Mortgages	70,372 a	71,173 a	69,891 b	71,606 b	71,780 1
Deferred income tax	64,404 a	63,244 a	61,406 a	60,878 a	61,168 a
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Other liabilities	104,624 a	108,721 a	104,893 b	102,943 b	100,365 t
Equity	727,486 a	736,626 a	728,038 a	750,302 a	764,258 a
Share capital	407,508 a	410,271 a	408,982 a	424,121 a	427,458 a
Unitholders' equity	0 a	0 a	0 a	0 a	0 a
Liability to policyholders	0 a	0 a	0 a	0 a	0 8
Contributed surplus and other	76,392 a	79,860 a	80,605 a	83,910 a	85,778 8
Retained earnings	243,587 a	246,495 a	238,450 a	242,271 a	251,022 a
	Income Statement				
Operating Revenue	504,355 a	491,565 a	482,671 a	485,723 a	519,352 a
Sales of goods and services	485,002 a	472,577 a	464,202 a	466,370 a	498,835 a
Premiums	0 a	0 a	0 a	0 a	0 8
Annuity considerations Interest revenue (operating)	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a
Dividends revenue (operating)	0 a 0 a	0 a	0 a	0 a	0 2
Gains on sale of securities and other assets	0 a	0 a	0 a	0 a	0 8
Other operating revenue	19,353 a	18,990 a	18,470 a	19,353 a	20,517 a
Operating Expenses	474,029 a	464,337 a	458,709 a	459,308 a	488,191 a
Depreciation, depletion and amortization	21,798 b	20,960 a	22,459 a	22,080 a	23,336 8
Insurance claims incurred	0 a	0 a	0 a	0 a	0 8
Annuity claims incurred	0 a	0 a	0 a	0 a	0 8
Normal increase in actuarial liabilities	0 a	0 a	0 a	0 a	0 a
Interest expense (operating)	0 a	0 a	0 a	0 a	0 a
Other operating expenses	452,231 a	443,378 a	436,249 a	437,228 a	464,855 a
Operating Profit/Loss	30,326 a	27,228 a	23,963 a	26,414 a	31,161 a
Interest and dividend revenue	3,931 a	3,979 a	4,123 a	3,667 a	3,817 a
Interest expense on borrowing	10,513 a	10,877 a	10,830 a	10,816 a	11,238 8
Gains/losses	451 e	-3,384 a	-963 b	806 d	1,507
Profit before Income Tax	24,195 a	16,944 a	16,292 b	20,071 a	25,247 a
Income tax	7,560 b	5,582 a	5,617 a	7,035 a	8,076
Equity in affiliates' earnings	1,475 a	1,600 a	1,400 b	1,583 b	1,590 a
* *		*		14,619 a	18,760 a
Profit before Extraordinary Gains Extraordinary gains	<b>18,111 a</b> 2 d	<b>12,962 a</b> -10 f	<b>12,074 b</b> 8 f	14,619 a 18 a	18,760 a
Net Profit	18,113 a	12,951 a	12,082 b	14,637 a	18,824
1100 1 1 0110	10,113 a	12,731 a	14,004 D	17,05/ a	10,044 8

Table 2 - Total Non-Financial Industries	(excluding management of companies and enterprises	

Statement of Changes in Financial Position   Sources			2002	
Sources	3 mi	4 Ilions of dollar	1	2
Sources   Stash from operating activities   18,064     Non-ash items   18,418     Depreciation, depletion and amortization   21,660     Deferred income tax   399     Working capital   2,344     Other non-cash items   5-,984     Prior period cash transactions   -1,284     Cash from financing activities   13,840     Increase in deposits   0     Borrowings from banks   1,490     Borrowings from banks   1,394     Other or John Andrease   1,394     Other or John Andrease   1,394     Other   377     Equity   3,363     Total cash available   49,037     Applications   49,037     Applications   5,50     Cash applied to investment activities   8,157     Investments in affiliates   8,157     Investments in affiliates   8,017     Portfolio investments   6,3     Morragage loans   6,3     Morn-mortgage loans   6,3     Morn-mortgage loans   6,3     Morn-mortgage loans   6,3     Anon-mortgage loans   6,3		mons of dona	1.5	
Net profit				
Non-cash items	30,900	27,787	23,216	31,107
Depreciation, depletion and amortization   Deferred income tax   399   Working capital   2,344   Other non-cash items   -5,984   Prior period cash transactions   -1,284   Cash from financing activities   13,840   Cash from financing activities   1,490   Borrowings from banks   1,490   Borrowings from affiliates   1,684   Cother borrowings   7,303   Bankers' acceptances and paper   -4,445   Bonds and debentures   9,978   Mortgages   1,394   Other   377   Equity   3,363   Total cash available   49,037   Applications   49,037   Applications   49,037   Applications   5,500   Cash applied to investment activities   8,157   Investments in affiliates   8,017   Portfolio investments   638   Mon-mortgage loans   638   Mon-mortgage loans   638   Mon-mortgage loans   628   Cash applied to fixed assets   14,205   Cash applied to dividends   9,223   Total applications of cash   17,453   Cash applied to dividends   9,223   Total applications of cash   17,453   Cash applied to dividends   9,223   Cash applied to dividends   9,223   Cash applied to fixed assets   14,205   Cash applications of cash   17,453   Cash applications of cash   17,371   Cash appl	13,651	10,266	15,572	21,114
Deferred income tax   399   Working capital   2,344	17,108	16,046	8,100	11,066
## Applications    Cash applied to investment activities   1,284     Cash applied to investment activities   1,284     Cash applied to fixed assets   1,295     Cash applied to fixed assets   1,295     Cash applied to fixed assets   1,295     Cash applied to investment activities   1,295     Cash applied to fixed assets   1,394     Cash applied to investment activities   8,157     Cash applied to investment activities   8,017     Cash applied to fixed assets   1,205     Cash applied t	20,818	22,308	21,321	23,191
Other non-cash items         -5,984           Prior period cash transactions         -1,284           Cash from financing activities         13,840           Increase in deposits         0           Borrowings from banks         1,684           Other borrowings         7,303           Bankers' acceptances and paper         -4,445           Bonds and debentures         9,978           Mortgages         1,394           Other         377           Equity         3,363           Total cash available         49,037           Applications         8,157           Investments in affiliates         8,017           Portfolio investments         -550           Loans         691           Mortgage loans         63           Cash applied to fixed assets         14,205           Cash applied to fixed assets         14,205           Cash applied to dividends         9,223           Total applications of cash         31,584           Operating revenue         499,112           Operating profit         29,742           Operating profit         29,742           Operating profit         29,742           Operating profit         29,742	-481	-337	-390	268
Prior period cash transactions	-2,383	2,434	-1,104	-5,358
Cash from financing activities   13,840     Increase in deposits   0     Borrowings from banks   1,490     Borrowings from affiliates   1,684     Other borrowings   7,303     Bankers' acceptances and paper   -4,445     Bonds and debentures   9,978     Mortgages   1,394     Other   377     Equity   3,363     Total cash available   49,037     Applications     Cash applied to investment activities   8,157     Investments in affiliates   8,017     Portfolio investments   5,50     Loans   691     Mortgage loans   63     Non-mortgage loans   63     Non-mortgage loans   63     Cash applied to fixed assets   14,205     Cash applied to dividends   9,223     Total applications of cash   17,453     Operating revenue   499,112     Operating revenue   499,122     Operating profit   29,742     Operating profit   29,7	-843	-8,357	-11,723	-7,032
Increase in deposits   0   1,490	141	1,476	-456	-1,072
Borrowings from banks   1,490     Borrowings from affiliates   1,684     Borrowings from affiliates   1,684     Other borrowings   7,303     Bankers' acceptances and paper   -4,445     Bonds and debentures   9,978     Mortgages   1,394     Other   377     Equity   3,363     Total cash available   49,037     Applications	18,424	<b>6,268</b> ()	17,297 ()	10,900
Borrowings from affilitates	283	5,403	-628	453
Other borrowings         7,303           Bankers' acceptances and paper         -4,445           Bonds and debentures         9,978           Mortgages         1,394           Other         377           Equity         3,363           Total cash available           Applications           Cash applied to investment activities           Investments in affiliates         8,157           Investments in affiliates         8,017           Portfolio investments         -550           Loans         691           Mortgage loans         628           Cash applied to fixed assets         14,205           Cash applied to dividends         9,223           Total applications of cash         31,584           Increase/decrease in cash         17,453           Operating profit         29,742           Profit before extraordinary gains         17,371           Net profit         17,371           Net profit         17,369	11,470	936	7,578	2,317
Bankers' acceptances and paper   -4,445     Bonds and debentures   9,978     Mortgages   1,394     Other   377     Equity   3,363     Total cash available   49,037     Applications	-157	-8,271	2,808	4,651
Bonds and debentures	1,299	-3,337	-810	-1,559
Other         377           Equity         3,363           Total cash available         49,037           Applications         8,157           Loash applied to investment activities         8,017           Portfolio investments         -550           Loans         691           Mortgage loans         63           Non-mortgage loans         628           Cash applied to fixed assets         14,205           Cash applied to dividends         9,223           Total applications of cash         31,584           Increase/decrease in cash         17,453           Operating revenue         499,112           Operating profit         29,742           Profit before extraordinary gains         17,371           Net profit         17,369           Obebt to equity         1.001           Profit margin         6.0%           Return on equity         9.6%	2,367	-10,845	1,711	2,831
Equity   3,363   Total cash available   49,037     Applications	542	746	727	-11
Total cash available	-4,365	5,165	1,180	3,392
Applications  Cash applied to investment activities Investments in affiliates Portfolio investments Loans Formula Mortgage loans Mon-mortgage loan	6,829	8,200	7,541	3,477
Cash applied to investment activities  Cash applied to investments  Portfolio investments  Loans  Loans  Mortgage loans  Mon-mortgage loans  Cash applied to fixed assets  Cash applied to dividends  Total applications of cash  Cash applied to dividends  Total applications of cash  Coperating revenue  Deperating revenue  Deperating profit  Deperating profit  Deperating profit  Selected Items, Seasonally Adjusted of the form	49,324	34,055	40,513	42,008
Investments in affiliates   8,017     Portfolio investments   -550     Loans   691     Mortgage loans   63     Non-mortgage loans   628     Cash applied to fixed assets   14,205     Cash applied to dividends   9,223     Total applications of cash   31,584     Increase/decrease in cash   17,453     Operating revenue   499,112     Operating profit   29,742     Profit before extraordinary gains   17,371     Net profit   17,369     Operating to equity   1,001     Profit margin   6,0%     Return on equity   9,6%     Cash applied to dividends   1,001     Cash ap				
Portfolio investments   -550     Loans   691     Mortgage loans   63     Non-mortgage loans   628     Cash applied to fixed assets   14,205     Cash applied to dividends   9,223     Total applications of cash   31,584     Increase/decrease in cash   17,453     Operating revenue   499,112     Operating profit   29,742     Profit before extraordinary gains   17,371     Net profit   17,369     Obelt to equity   1.001     Profit margin   6.0%     Return on equity   9.6%	17,806	4,319	7,472	6,669
Loans   691     Mortgage loans   63     Non-mortgage loans   628     Cash applied to fixed assets   14,205     Cash applied to dividends   9,223     Total applications of cash   31,584     Increase/decrease in cash   17,453     Operating revenue   499,112     Operating profit   29,742     Operating profit   29,742     Operating profit   17,371     Net profit   17,369     Obbt to equity   1.001     Orofit margin   6.0%     Return on equity   9.6%     Cash applied to fixed assets   14,205     Cash applied to fixed assets   14,205     Cash applied to dividends   9,223     Total applications of cash   31,584     Total applications of cash   31,584     Total applications of cash   17,453     Cash applied to dividends   9,223     Total applications of cash   31,584     Total applications of cash   17,453     Total applications of cash   1	16,790	3,600	5,889	7,73
Mortgage loans   63   Non-mortgage loans   628     Cash applied to fixed assets   14,205     Cash applied to dividends   9,223     Total applications of cash   31,584     Increase/decrease in cash   17,453     Selected Items, Seasonally Adjusted of the profit   29,742     Operating revenue   499,112     Operating profit   29,742     Operating profit   29,742     Operating profit   17,371     Net profit   17,369     Obbt to equity   1.001     Orofit margin   6.0%     Return on equity   9.6%	416	397	1,177	-773
Non-mortgage loans   628	601	322	406	-293
Cash applied to fixed assets         14,205           Cash applied to dividends         9,223           Total applications of cash         31,584           Selected Items, Seasonally Adjusted of Selected Items, Seasonally Adjuste	-188 790	46 277	121 285	115 -408
Cash applied to dividends   9,223   Total applications of cash   31,584				
Total applications of cash   31,584     Increase/decrease in cash   17,453     Selected Items, Seasonally Adjusted of the company of the co	1,126	5,844	3,448	1,136
Selected Items, Seasonally Adjusted of Seasonally Adju	10,435	10,699	8,629	9,163
Selected Items, Seasonally Adjusted (   Operating revenue	29,367	20,863	19,549	16,968
Departing revenue   499,112   29,742   270fit before extraordinary gains   17,371   17,369   17,369	19,957	13,192	20,964	25,039
Deperating profit   29,742	(S.A.)			
Deperating profit   29,742	490,004	480,612	497,594	510,967
Profit before extraordinary gains	26,176	24,492	27,231	30,458
Selected Ratios	12,650	12,502	15,328	17,894
Debt to equity 1.001 Profit margin 6.0% Return on equity 9.6%	12,662	12,494	15,310	17,831
Profit margin 6.0% Return on equity 9.6%				
Profit margin 6.0% Return on equity 9.6%				
Return on equity 9.6%	1.004	1.005	1.008	1.010
	5.3%	5.1%	5.5%	6.0%
tetum on capital employed 6.9%	6.9%	6.9%	8.2%	9.4%
	5.5%	5.6%	6.1%	6.7%
Percentage Change of Selected Ite	ems			
Operating revenue (S.A.)	-1.8%	-1.9%	3.5%	2.7%
Operating expenses (S.A.) -1.0%	-1.2%	-1.7%	3.1%	2.2%
Operating profit (S.A.)  -9.0%	-12.0%	-6.4%	11.2%	11.9%

Table 3 - Total Finance and Insurance Industries (excluding other funds and financial vehicles)

	2001			2002	
	2	3	4 llions of dollar	1	2
	Balance Sheet	mı	mons of dollar	·s	
		4.506.200	4.046.0=0	4.000.000	4.027.070
Assets Cook and deposits	1,765,520 a	1,796,380 a	1,816,970 a	<b>1,823,990 a</b> 31,404 a	<b>1,835,870</b> a 32,191 a
Cash and deposits Accounts receivable and accrued revenue	42,752 a 43,177 b	29,737 a 44,536 b	35,701 a 38,604 b	39,979 a	32,191 a 40,787 a
Inventories	45,177 b	2 a	2 a	2 a	40,767 a
Investments and accounts with affiliates	181,043 b	173,756 b	183,242 b	188,473 a	190,805 a
Portfolio investments	434,400 a	431,524 a	447,334 a	453,899 a	463,931 a
Loans	881,202 a	903,302 a	905,107 a	916,398 a	927,382 a
Mortgage	415,016 a	424,204 a	433,319 a	437,216 a	444,153 a
Non-mortgage	466,186 a	479,098 a	471,789 a	479,182 a	483,229 a
Allowance for losses on investments and loans	-16,928 a	-17,323 a	-14,368 a	-19,478 a	-21,215 a
Bank customers' liabilities under acceptances	48,857 a	48,712 a	45,853 a	45,172 a	42,272 a
Capital assets, net	37,384 c	37,089 c	36,704 c	36,056 a	37,188 a
Other assets	113,634 a	145,047 a	138,791 a	132,088 a	122,532 a
Liabilities	1,539,750 a	1,570,680 a	1,590,430 a	1,594,950 a	1,597,290 a
Deposits	867,291 a	873,162 a	898,417 a	902,485 a	899,138 a
Actuarial liabilities of insurers	126,690 a	127,046 a	128,359 a	129,325 a	130,078 a
Accounts payable and accrued liabilities	74,688 a	77,341 a	74,767 a	75,208 a	76,857 a
Loans and accounts with affiliates	57,665 b	57,700 b	59,344 b	62,211 a	62,004 a
Borrowings	107,529 a	101,159 a	100,970 b	103,366 a	103,769 a
Loans and overdrafts	21,962 d	15,796 d	15,945 f	17,066 b	18,403 b
From banks	6,696 a	6,554 c	6,541 b	5,948 a	6,420 a
From others	15,266 e	9,242 f	9,404 f	11,119 c	11,982 c
Bankers' acceptances and paper	21,962 a	19,413 a	17,841 a	19,595 b	19,573 c
Bonds and debentures	59,879 a	62,156 a	63,478 a	63,444 a	62,681 a
Mortgages	3,726 f	3,795 f	3,705 f	3,262 c	3,113 c
Deferred income tax	5,948 f	4,719 f	4,684 f	4,835 d	4,530 e
Bank customers' liabilities under acceptances	48,857 a	48,712 a	45,853 a	45,172 a	42,272 a
Other liabilities	251,080 a	280,845 a	278,040 a	272,348 a	278,644 a
Equity	225,770 a	225,698 a	226,532 a	229,039 a	238,580 a
Share capital	96,459 a	95,816 a	96,660 a	98,748 a	105,538 a
Unitholders' equity	0 a	0 a	0 a	0 a	0 a
Liability to policyholders	0 a	0 a	0 a	0 a	0 a
Contributed surplus and other	17,676 c	18,138 c	17,857 c	17,891 b	17,723 b
Retained earnings	111,636 a	111,744 a	112,016 b	112,400 b	115,319 b
	Income Statement				
Operating Revenue	52,284 a	51,952 a	50,492 a	50,544 a	49,641 a
Sales of goods and services	9,897 b	9,575 b	9,431 b	9,444 a	10,152 a
Premiums	11,040 a	11,344 a	11,386 a	11,419 a	11,717 a
Annuity considerations	1,081 a	1,062 a	1,055 a	2,250 a	1,192 a
Interest revenue (operating)	23,008 a	22,471 a	21,727 a	19,967 a	19,326 a
Dividends revenue (operating)	2,240 c	2,327 c	2,367 d	2,181 b	2,192 c
Gains on sale of securities and other assets	796 f	1,079 f	1,114 f	902 d	980 e
Other operating revenue	4,221 a	4,095 a	3,413 a	4,380 b	4,082 a
Operating Expenses	42,981 a	42,559 a	43,412 a	42,632 a	41,064 a
Depreciation, depletion and amortization	1,674 a	1,761 a	1,690 a	1,545 a	1,597 a
Insurance claims incurred	7,516 a	7,868 a	8,104 a	7,807 a	7,673 a
Annuity claims incurred	2,290 a	2,085 a	2,439 a	2,599 a	2,241 a
Normal increase in actuarial liabilities	891 b	862 c	1,102 a	1,771 a	824 a
Interest expense (operating)	9,172 a	8,320 a	7,506 a	6,027 a	5,492 a
Other operating expenses	21,439 a	21,664 a	22,573 a	22,884 a	23,238 a
Operating Profit/Loss	9,303 a	9,393 a	7,080 a	7,913 a	8,577 a
Interest and dividend revenue	0 a	0 a	0 a	0 a	0 a
Interest expense on borrowing	3,613 a	3,563 a	3,390 a	2,909 a	2,962 a
Gains/losses	-7 f	-164 d	-28 f	-22 f	-128 a
Profit before Income Tax	5,682 b	5,666 a	3,661 b	4,981 b	5,486 a
Income tax Equity in affiliates' earnings	1,816 b 424 d	1,594 a 405 d	1,223 b 569 d	1,075 c 549 c	1,341 a 526 d
Profit before Extraordinary Gains	4,290 b	4,477 a	3,007 c	4,455 b	4,672 a
Extraordinary gains	16 f	-66 f	-47 f	-36 f	-49 f
Net Profit	4,307 b	4,410 b	2,960 c	4,418 b	4,622 a

Table 3 - Total Finance and Insurance Industries (excluding other funds and financial vehicles

Table 3 - Total Finance and Insurance Industries (ex	2001			2002	
	2	3	4 llions of dollar	1	2
Statemen	t of Changes in Financial Po		mons of donar		
Sources	8				
Cash from operating activities	23,393	8,389	6,414	18,835	25,050
Net profit	4,258	4,187	2,619	4,092	4,565
Non-cash items	19,390	4,412	3,729	14,816	20,529
Depreciation, depletion and amortization	1,664	1,756	1,679	1,501	1,587
Deferred income tax	188	246	232	246	7
Working capital	-410	-440	1,969	-1,638	699
Other non-cash items Prior period cash transactions	17,949 -254	2,851 -210	-149 65	14,708 -73	18,237 -43
Cash from financing activities	13,427	16,882	29,827	12,058	5,584
Increase in deposits	-441	19,419	25,535	7,293	-3,393
Borrowings from banks	222	-137	-61	-457	143
Borrowings from affilitates	1,519	-1,099	2,979	1,197	602
Other borrowings	3,614	-2,364	655	2,287	286
Bankers' acceptances and paper	1,288	-2,685	-1,332	541	37
Bonds and debentures	1,494	1,362	1,587	379	-717
Mortgages	248	-37	-18	-46	6
Other Equity	584 8,516	-1,002 1,066	420 720	1,413 1,738	<i>961</i> 7,947
Total cash available	36,820	25,271	36,240	30,892	30,634
Applications					
Cash applied to investment activities	31,127	16,411	28,817	23,166	26,116
Investments in affiliates	11,931	-8,529	11,448	84	4,419
Portfolio investments	10,022	-4,109	14,821	9,075	10,208
Loans	9,174	29,051	2,547	14,008	11,490
Mortgage loans Non-mortgage loans	8,875 299	10,609 18,443	9,436 -6,888	4,417 9,591	7,019 4,471
Cash applied to fixed assets Cash applied to dividends	2,481 2,585	1,172 2,478	266 2,953	170 2,458	-324 2,489
Total applications of cash	36,193	20,061	32,035	25,794	28,280
Increase/decrease in cash	627	5,210	4,205	5,098	2,354
	<b>V2</b> /	0,210	1,200	2,070	_,00.
Selected	Items, Seasonally Adjusted	(S.A.)			
Operating revenue	52,519	52,397	50,261	50,011	49,826
Operating profit	9,096	9,496	7,319	7,771	8,296
Profit before extraordinary gains	4,198	4,451	3,061	4,511	4,597
Net profit	4,181	4,518	3,108	4,547	4,646
	Selected Ratios				
	0.722	0.704	0.700	0.722	0.605
Debt to equity	0.732	0.704	0.708	0.723	0.695
Profit margin Return on equity	17.3% 7.4%	18.1% 7.9%	14.6% 5.4%	15.5% 7.9%	16.7% 7.7%
Return on capital employed	7.2%	7.6%	5.7%	6.8%	6.9%
Perce	ntage Change of Selected Ite	ems			
Operating revenue (S.A.)	0.007	0.20/	A 10/	0.59/	Ο 407
Operating revenue (S.A.) Operating expenses (S.A.)	-0.9% -1.8%	-0.2% -1.2%	-4.1% 0.1%	-0.5% -1.6%	-0.4% -1.7%
Operating expenses (S.A.) Operating profit (S.A.)	3.9%	-1.2% 4.4%	-22.9%	6.2%	6.8%
-r	5.770	1.170	22.770	0.270	0.070

Table 4 - Agriculture, Forestry, Fishing and Hunting

	2001	3	4	2002 1	2
	2		4 ions of dollars	1	2
	<b>Balance Sheet</b>				
Assets	44,242 a	45,278 a	44,225 b	45,626 a	46,731 a
Cash and deposits	2,310 d	2,316 e	2,310 f	2,381 d	2,446 d
Accounts receivable and accrued revenue	943 a	1,104 b	1,297 b	1,455 b	1,461 b
Inventories	6,508 d	6,654 d	6,127 e	6,292 d	6,204 d
Investments and accounts with affiliates Portfolio investments	2,414 a 2,156 d	2,637 a 2,168 e	2,348 b 2,132 f	2,495 c 2,151 d	2,557 c 2,227 d
Loans	1,959 d	1,967 d	1,964 e	1,992 c	2,053 c
Mortgage	1,030 f	1,028 f	1,033 f	1,044 f	1,076 f
Non-mortgage	929 c	938 b	931 f	948 b	976 b
Allowance for losses on investments and loans	0 a	0 a	0 a	0 a	0 a
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Capital assets, net	22,982 b	23,303 b	23,027 b	23,765 b	24,568 b
Other assets	4,971 d	5,129 e	5,021 f	5,095 f	5,217 f
Liabilities	33,405 с	34,194 c	33,462 d	34,181 c	34,851 c
Deposits	0 a	0 a	0 a	0 a	0 a
Actuarial liabilities of insurers	0 a	0 a	0 a	0 a	0 a
Accounts payable and accrued liabilities	2,423 b	2,635 b	2,444 c	2,785 d	2,623 d
Loans and accounts with affiliates	9,281 f	9,383 f	9,217 f	9,585 e	9,870 e
Borrowings	12,549 c	12,756 c	12,638 d	12,716 c	13,058 c
Loans and overdrafts From banks	7,020 c 3,361 d	7,082 c 3,396 d	6,996 d 3,292 e	7,051 c 3,384 d	7,225 c 3,403 d
From oanks From others	3,658 d	3,686 d	3,704 e	3,667 c	3,403 d 3,821 d
Bankers' acceptances and paper	233 b	272 b	318 c	326 a	297 a
Bonds and debentures	3,411 e	3,509 f	3,408 f	3,370 e	3,476 e
Mortgages	1,885 d	1,893 d	1,915 f	1,970 d	2,060 d
Deferred income tax	1,546 d	1,553 d	1,515 e	1,516 d	1,536 d
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Other liabilities	7,605 f	7,867 f	7,648 f	7,578 f	7,764 f
Equity	10,838 d	11,084 d	10,763 e	11,445 c	11,880 c
Share capital	3,895 a 0 a	4,162 b	4,002 c 0 a	4,160 a	4,265 a
Unitholders' equity Liability to policyholders	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a
Contributed surplus and other	1,487 a	1,516 b	1,423 e	1,546 f	1,639 f
Retained earnings	5,456 e	5,406 f	5,338 f	5,739 e	5,976 d
	Income Statement				
Operating Revenue	7,382 a	7,350 a	7,165 b	6,946 b	6,859 b
Sales of goods and services	7,051 a	7,018 a	6,835 b	6,644 b	6,578 b
Premiums	0 a	0 a	0 a	0 a	0 a
Annuity considerations	0 a	0 a	0 a	0 a	0 a
Interest revenue (operating)	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a
Dividends revenue (operating) Gains on sale of securities and other assets	0 a 0 a	0 a 0 a	0 a	0 a 0 a	0 a
Other operating revenue	331 c	332 e	330 f	302 e	281 e
Operating Expenses	6,903 a	6,855 a	6,760 b	6,570 b	6,522 b
Depreciation, depletion and amortization	845 c	884 d	900 d	835 c	791 c
Insurance claims incurred	0 a	0 a	0 a	0 a	0 a
Annuity claims incurred	0 a	0 a	0 a	0 a	0 a
Normal increase in actuarial liabilities	0 a	0 a	0 a	0 a	0 a
Interest expense (operating)	0 a	0 a	0 a	0 a	0 a
Other operating expenses	6,058 a	5,971 a	5,860 b	5,734 b	5,731 b
Operating Profit/Loss	479 с	495 e	405 f	376 f	337 c
Interest and dividend revenue Interest expense on borrowing	63 d 262 e	65 d 276 d	67 e 267 c	61 d 256 d	58 d 244 d
Gains/losses	212 f	198 f	264 f	221 f	206 d
Profit before Income Tax	492 d	482 f	469 f	402 f	357 d
Income tax	122 b	83 e	109 f	117 f	101 e
Equity in affiliates' earnings	30 a	17 a	43 b	40 d	36 e
Profit before Extraordinary Gains Extraordinary gains	<b>400 e</b> -1 a	<b>417 f</b> -1 a	<b>403 f</b> 0 a	<b>325 f</b> 0 a	<b>291 e</b> 0 a
Net Profit	398 е	415 f	401 f	324 f	290 e
	2,0 €				

Table 4 - Agriculture, Forestry, Fishing and Hunting

Statement of Chang	2001 2 es in Financial Pos		4 lions of dollars	2002	2
	es in Financial Pos		ions of dollars		
	es in i maneiai i os	111011			
	054	1 100	057	700	044
Cash from operating activities  Net profit	<b>954</b> 395	<b>1,100</b> 415	<b>856</b> 401	<b>799</b> 301	<b>844</b> 289
Non-cash items	558	684	445	497	548
Depreciation, depletion and amortization	845	884	900	814	789
Deferred income tax	16	-4	9	5	6
Working capital	-286	-69	-13	31	-87
Other non-cash items	-15	-124	-450	-352	-158
Prior period cash transactions	1	1	9	0	6
Cash from financing activities Increase in deposits	<b>-391</b> 0	<b>563</b>	-344 ()	<b>261</b>	662
Borrowings from banks	74	28	-69	-121	68
Borrowings from affilitates	-129	89	-60	149	263
Other borrowings	-216	156	4	26	196
Bankers' acceptances and paper	-53	37	63	9	-28
Bonds and debentures	-73	92	-70	38	94
Mortgages	-19	7	26	-21	32
Other Equity	-68 -117	<i>20</i> 291	<i>-13</i> -217	<i>1</i> 207	100 134
Total cash available	563	1,663	511	1,060	1,506
i star cash ayanabic	302	1,005	311	1,000	1,500
Applications					
Cash applied to investment activities	-190	214	-305	77	138
Investments in affiliates	-52	201	-284	25	19
Portfolio investments Loans	-92 -45	6 7	-18 -1	24 28	58 61
Mortgage loans	-43 -19	-1	5	11	33
Non-mortgage loans	-25	9	-6	17	28
Cash applied to fixed assets	-228	299	-159	253	608
Cash applied to dividends	148	136	141	140	142
Total applications of cash	-271	650	-325	470	888
Increase/decrease in cash	835	1,013	836	590	618
Selected Items, Sea	 sonally Adjusted (	(S.A.)			
		,,,,			
Operating revenue	7,313	7,383	7,091	7,012	6,846
Operating profit	513	524	404	346	349
Profit before extraordinary gains Net profit	400 403	417 419	403 404	325 326	291 293
Net pront	403	419	404	320	293
Selec	ted Ratios				
Debt to equity	2.014	1.997	2.030	1.949	1.930
Profit margin	7.0%	7.1%	5.7%	4.9%	5.1%
Return on equity	14.8%	15.0%	15.0%	11.4%	9.8%
Return on capital employed	7.7%	7.6%	7.3%	6.0%	5.5%
Danasarta as Cha	nge of Selected Iter	ms			
rercentage Cha					
<del>-</del>		0.9%	-4 0%	-1 1%	-7 4%
Operating revenue (S.A.) Operating expenses (S.A.)	-1.9% -3.7%	0.9% 0.9%	-4.0% -2.5%	-1.1% -0.3%	-2.4% -2.5%

Table 5 - Oil and Gas Extraction and Coal Mining

	2001			2002	
	2	3 mill	4 lions of dollars	1	2
Ra	lance Sheet		nons of donars		
Assets	172,173 a	178,897 a	179,009 a	184,049 a	187,685
Cash and deposits	2,503 a	2,596 d	1,867 f	1,395 d	1,856
Accounts receivable and accrued revenue	12,353 a	11,242 a	11,662 a	11,308 a	11,829
Inventories	2,389 a	2,408 a	2,298 a	2,372 a	2,428
Investments and accounts with affiliates	24,969 a	36,011 a	35,753 a	36,430 a	38,362
Portfolio investments	1,151 a	1,208 a	916 a	1,584 a	1,876
Loans	149 a	153 f	152 f	149 f	148
Mortgage	76 a	81 f	81 f	77 f	76
Non-mortgage	74 a	72 a	71 a	72 a	72
Allowance for losses on investments and loans	0 a	0 a	0 a	0 a	0
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0
Capital assets, net	123,025 a	121,924 a	123,413 a	124,580 a	125,827
Other assets	5,634 a	3,356 a	2,948 с	6,231 b	5,361
Liabilities	99,134 a	106,632 a	106,570 a	112,822 a	114,730
Deposits	0 a	0 a	0 a	0 a	0
Actuarial liabilities of insurers	0 a	0 a	0 a	0 a	0
Accounts payable and accrued liabilities	17,593 a	16,980 a	16,193 a	16,010 a 27,761 a	15,449 30,821
Loans and accounts with affiliates	16,890 a	26,531 a	27,475 a	,	
Borrowings	35,364 a	36,516 a	36,620 a	43,424 a 19.910 a	43,094
Loans and overdrafts	11,246 b 8,894 a	12,144 b	12,649 b	. ,	19,873
From banks		9,077 a 3.067 e	9,575 b	16,090 a	16,076 3.797
From others	2,352 f	-,	3,074 e	3,820 a	- ,
Bankers' acceptances and paper	8,405 b	9,602 a	9,212 a	8,583 a	8,564
Bonds and debentures	15,414 a	14,472 a	14,461 a 298 a	14,898 a	14,624
Mortgages Deformed in come to:	<i>298 a</i> 24,917 a	298 a 25,049 a	298 a 25,004 a	33 f	33
Deferred income tax			25,004 a 0 a	24,466 a 0 a	24,587
Bank customers' liabilities under acceptances Other liabilities	0 a 4,370 b	0 a 1,555 d	1,278 f	0 a 1,160 f	780
	· · · · · · · · · · · · · · · · · · ·	*			
Equity	73,039 a	72,265 a	72,439 a	71,227 a	72,955
Share capital	44,730 a	43,588 a	44,435 a	43,225 a	43,233
Unitholders' equity	0 a	0 a	0 a	0 a	0
Liability to policyholders	0 a	0 a	0 a	0 a	0
Contributed surplus and other	6,872 b	7,709 b	6,978 b	6,900 a	6,933
Retained earnings	21,438 a	20,968 b	21,026 b	21,102 b	22,790
Inco	me Statement				
Operating Revenue	22,452 a	19,713 a	19,696 a	18,591 a	22,330
Sales of goods and services	22,307 a	19,611 a	19,585 a	18,500 a	22,221
Premiums	0 a	0 a	0 a	0 a	0
Annuity considerations	0 a	0 a	0 a	0 a	0
Interest revenue (operating)	0 a	0 a	0 a	0 a	0
Dividends revenue (operating)	0 a	0 a	0 a	0 a	0
Gains on sale of securities and other assets	0 a	0 a	0 a	0 a	0
Other operating revenue	145 b	102 b	111 c	91 b	109
Operating Expenses	17,375 b	15,700 a	16,836 a	15,385 a	18,374
Depreciation, depletion and amortization	3,914 e	2,995 a	3,522 b	3,255 a	3,699
Insurance claims incurred	0 a	0 a	0 a	0 a	0
Annuity claims incurred	0 a	0 a	0 a	0 a	0
Normal increase in actuarial liabilities	0 a	0 a	0 a	0 a	0
Interest expense (operating)	0 a	0 a	0 a	0 a	0
Other operating expenses	13,462 a	12,703 a	13,314 a	12,130 a	14,675
Operating Profit/Loss	5,077 d	4,013 a	2,859 b	3,206 a	3,956
Interest and dividend revenue	153 a	124 a	579 a	126 a	290
Interest and dividend revenue  Interest expense on borrowing	740 a	804 a	859 b	1,000 a	1,135
Gains/losses	85 b	-1,639 a	-296 a	-3 b	-92
		*			
Profit before Income Tax	4,573 d	1,691 a	2,283 b	2,328 a	3,017
Income tax	1,345 e	630 b	817 b	940 a	1,047
Equity in affiliates' earnings	178 a	424 a	138 a	174 a	187
Profit before Extraordinary Gains	3,406 c	1,485 a	1,603 b	1,562 a	2,157
· · · · · · · · · · · · · · · · · · ·					
Extraordinary gains	-6 a 3,400 c	-4 a 1,479 a	-7 a <b>1,595 b</b>	-3 a 1,558 a	-3 <b>2,153</b>

Table 5 - Oil and Gas Extraction and Coal Mining

	2001			2002	
	2	3	4	1	2
Statement	of Changes in Financial Po		lions of dollars	8	
	or changes in Financial Fo	Sition			
Sources					
Cash from operating activities Net profit	<b>8,299</b> 3,396	<b>6,233</b> 1,466	<b>3,462</b> 1,587	<b>4,039</b> 1,643	<b>5,144</b> 2,315
Non-cash items	4,854	4,790	1,959	2,470	2,804
Depreciation, depletion and amortization	3,913	2,948	3,466	3,209	3,640
Deferred income tax	438	-263	140	148	-5
Working capital	493	1,289	-1,166	53	-1,303
Other non-cash items	10	817	-480	-938	474
Prior period cash transactions	49	-22	-83	-74	25
Cash from financing activities Increase in deposits	575 0	11,173 ()	2,140	1,091	1,455
Borrowings from banks	-24	475	618	-367	-433
Borrowings from affilitates	-422	9,006	944	-267	129
Other borrowings	240	92	56	1,348	2,004
Bankers' acceptances and paper	571	1,260	-141	-80	-820
Bonds and debentures	-414	-1,342	208	1,220	526
Mortgages	-1	273	0	-273	$\epsilon$
Other	86	-97	-9	482	2,299
Equity	783	1,601	523	378 <b>5.13</b> 0	-242
Total cash available	8,874	17,406	5,603	5,130	6,599
Applications					
Cash applied to investment activities	<b>933</b> 921	10,296	<b>-645</b> -354	<b>759</b> 95	1,986 3,650
Investments in affiliates Portfolio investments	22	10,386 -92	-334 -290	664	-1,662
Loans	-8	4	0	0	-1,002
Mortgage loans	-3	6	ŏ	ŏ	i
Non-mortgage loans	-4	-1	0	1	0
Cash applied to fixed assets	4,549	364	1,897	1,795	-118
Cash applied to dividends	635	1,927	1,488	335	491
Total applications of cash	6,117	12,587	2,739	2,889	2,359
Increase/decrease in cash	2,757	4,819	2,864	2,240	4,240
Selected	Items, Seasonally Adjusted	(S.A.)			
Operating revenue	23,116	20,686	19,137	18,435	22,333
Operating profit	5,546	4,188	2,813	2,679	4,279
Profit before extraordinary gains	3,406	1,485	1,603	1,562	2,157
Net profit	3,413	1,490	1,611	1,566	2,16
	Selected Ratios				
Nobe to positive	0.715	0.073	A 995	0.000	1.022
Debt to equity	0.715 24.0%	0.872 20.2%	0.885 14.7%	0.999 14.5%	1.013 19.2%
Profit margin Return on equity	24.0% 18.7%	8.2%	8.9%	8.8%	19.2%
Return on capital employed	12.4%	5.9%	6.4%	6.2%	8.0%
Percei	ntage Change of Selected Ite	ems			
Percei	ntage Change of Selected Ite	ems			
Operating revenue (S.A.)	-7.5%	-10.5%	-7.5%	-3.7%	21.1%
	<u> </u>		-7.5% -1.0% -32.8%	-3.7% -3.5% -4.8%	21.1% 14.6% 59.7%

Table 6 - Mining (except Oil, Gas and Coal)

	2001	3	4	2002	
	2		4 ions of dollars	1	2
I	Balance Sheet				
Assets	90,658 a	93,074 a	91,376 a	95,365 a	94,168 a
Cash and deposits	2,458 a	2,568 a	1,906 a	2,231 b	2,853 b
Accounts receivable and accrued revenue	5,221 a	5,330 a	5,365 a	5,219 a	5,199 a
Inventories	4,231 a	4,203 a	4,005 b	4,221 a	4,044 a
Investments and accounts with affiliates	33,567 a	35,367 a	34,619 a	36,880 a	36,392 a
Portfolio investments Loans	1,556 c 112 a	1,559 c 113 a	1,818 d 131 a	1,622 c 114 a	1,565 c 115 a
Mortgage	47 a	47 a	47 a	48 a	48 a
Non-mortgage	65 a	66 a	84 a	66 a	67 a
Allowance for losses on investments and loans	0 a	0 a	0 a	0 a	0 a
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Capital assets, net	38,971 a	39,398 a	38,430 a	39,577 a	38,836 a
Other assets	4,542 e	4,536 e	5,101 c	5,501 b	5,164 b
Liabilities	40,377 a	40,764 a	41,666 a	43,398 a	41,904 a
Deposits	0 a	0 a	0 a	0 a	0 a
Actuarial liabilities of insurers	0 a	0 a	0 a	0 a	0 a
Accounts payable and accrued liabilities	5,593 a	5,584 a	5,366 a	6,050 a	5,980 a
Loans and accounts with affiliates	8,050 a	8,369 a	9,048 a	9,674 a	9,262 a
Borrowings	15,799 a	15,856 a	16,098 b	16,556 a	16,300 a
Loans and overdrafts	7,803 b	7,851 b	7,911 c	7,982 b	7,478 b
From banks	6,188 b	6,010 b	6,356 c	6,456 b	5,905 b
From others	1,615 b	1,840 a	1,555 c	1,526 b	1,574 b
Bankers' acceptances and paper	1,485 a	1,392 a	1,644 a	1,840 a	1,471 a
Bonds and debentures	6,275 a 236 e	6,407 a 207 d	6,344 a 200 e	6,497 a 238 d	7,184 a 168 e
Mortgages Deferred income tax	6,888 a	6,889 a	6,916 a	6,953 a	6,827 a
Bank customers' liabilities under acceptances	0,888 a 0 a	0,889 a	0,910 a	0,933 a 0 a	0,827 a
Other liabilities	4,047 a	4,066 a	4,238 a	4,166 b	3,536 c
Equity	50,281 a	52,310 a	49,710 a	51,967 a	52,265 a
Share capital	39,112 a	41,358 a	38,671 a	40,513 a	40,973 a
Unitholders' equity	0 a	0 a	0 a	0 a	0 a
Liability to policyholders	0 a	0 a	0 a	0 a	0 a
Contributed surplus and other Retained earnings	4,163 a 7,006 b	3,537 a 7,415 b	3,883 b 7,156 d	3,836 d 7,618 c	3,844 e 7,448 c
Inc	come Statement				
Operating Revenue	6,837 a	6,246 a	6,690 a	6,735 a	6,520 a
Sales of goods and services	6,634 a	6,098 a	6,542 a	6,593 a	6,385 a
Premiums	0 a	0 a	0 a	0 a	0 a
Annuity considerations	0 a	0 a	0 a	0 a	0 a
Interest revenue (operating)	0 a	0 a	0 a	0 a	0 a
Dividends revenue (operating)	0 a	0 a	0 a	0 a	0 a
Gains on sale of securities and other assets	0 a	0 a	0 a	0 a	0 a
Other operating revenue	203 a	147 a	148 a	142 a	135 a
Operating Expenses	6,192 a	5,743 a	6,362 a	6,166 a	6,108 a
Depreciation, depletion and amortization	709 a	672 a	712 b	643 a	653 a
Insurance claims incurred	0 a	0 a	0 a	0 a	0 a
Annuity claims incurred	0 a	0 a	0 a	0 a	0 a
Normal increase in actuarial liabilities	0 a	0 a	0 a	0 a	0 a
Interest expense (operating)	0 a	0 a	0 a	0 a	0 a
Other operating expenses  Operating Profit/Loss	5,483 a <b>645 a</b>	5,072 a <b>503 b</b>	5,650 a <b>328 d</b>	5,523 a <b>569 b</b>	5,455 a <b>413 c</b>
Interest and dividend revenue	515 a	396 a	403 a	410 a	343 a
Interest and dividend revenue  Interest expense on borrowing	345 a	340 a	299 a	343 a	260 a
Gains/losses	105 a	-284 a	-408 a	306 a	61 d
Profit before Income Tax	922 a	275 c	24 f	941 b	558 b
Income tax Equity in affiliates' earnings	314 a 119 a	204 b 35 a	159 d -22 a	322 a 59 d	234 b 75 c
Profit before Extraordinary Gains	726 a	107 d	-157 d	678 b	399 с
Extraordinary gains	-4 a	-6 a	-6 a	-3 a	-3 a
Net Profit	721 a	100 d	-164 d	675 b	395 с

Table 6 - Mining (except Oil, Gas and Coal)

	2001	3		2002	
	2		4 lions of dollars	1	2
Statement	of Changes in Financial Pos	ition			
Sources					
Cash from operating activities	<b>-4</b> 725	1,019	1,451	<b>785</b>	1,448
Net profit Non-cash items	260	40 940	-158 1,646	555 260	395 1,078
Depreciation, depletion and amortization	708	672	703	610	653
Deferred income tax	32	27	-83	-28	-18
Working capital	-320	72	-75	278	78
Other non-cash items	-157	169	1,102	-599	367
Prior period cash transactions	-990	39	-35	-29	-24
Cash from financing activities Increase in deposits	855 0	1,300 0	- <b>521</b> 0	<b>1,407</b> 0	<b>-442</b> 0
Borrowings from banks	740	-202	258	157	-491
Borrowings from affilitates	176	260	520	437	-225
Other borrowings	-300	191	77	534	347
Bankers' acceptances and paper Bonds and debentures	-421 -37	-21 16	279 -62	190 252	-369 745
Mortgages	-57 59	-39	-02 2	58	-69
Other	100	237	-140	33	41
Equity	240	1,052	-1,377	278	-71
Total cash available	850	2,319	929	2,192	1,005
Applications					
Cash applied to investment activities	95	1,892	-597	1,672	-388
Investments in affiliates Portfolio investments	62 27	1,873 17	-870 256	1,866 -177	-339 -49
Loans	5	2	18	-1// -16	-49 1
Mortgage loans	2	Ĩ	0	1	0
Non-mortgage loans	3	1	18	-17	1
Cash applied to fixed assets	81	356	905	367	-93
Cash applied to dividends	137	181	196	189	189
Total applications of cash	313	2,430	504	2,228	-293
Increase/decrease in cash	537	-110	425	-35	1,299
Selected	Items, Seasonally Adjusted (	(S.A.)			
Operating revenue	6,753	6,579	6,687	6,477	6,439
Operating profit	608	591	436	443	344
Profit before extraordinary gains	726	107	-157	678	399
Net profit	731	113	-150	682	403
	Selected Ratios				
Debt to equity	0.474	0.463	0.506	0.505	0.489
Profit margin	9.0%	9.0%	6.5%	6.8%	5.3%
Return on equity	5.8%	0.8%	-1.3%	5.2%	3.1%
Return on capital employed	5.2%	1.7%	0.3%	4.6%	2.9%
Percei	ntage Change of Selected Ite	ms			
Operating revenue (S.A.)	-2.5%	-2.6%	1.6%	-3.1%	-0.6%
Operating expenses (S.A.)	-2.0%	-2.6%	4.4%	-3.5%	1.0%

Table 7 - Utilities

	2001		4	2002		
	2	3 mill	4 ions of dollars	1	2	
	millions of dollars  Balance Sheet					
Assets	43,649 a	43,846 a	43,695 a	45,078 a	43,020 a	
Cash and deposits	796 a	553 a	741 b	1,066 b	933 b	
Accounts receivable and accrued revenue	6,405 a	5,771 a	6,227 a	6,491 a	5,877 a	
Inventories	1,413 a	1,515 a	1,429 a	819 a	885 a	
Investments and accounts with affiliates	6,123 a	6,605 a	6,408 a	6,342 a	5,896 a	
Portfolio investments	208 c	76 f	75 f	103 c	88 a	
Loans	6 a	9 a	9 a	18 a	17 a	
Mortgage	2 a	5 a	5 a	2 a	2 a	
Non-mortgage	<i>4 a</i> 0 a	<i>4 a</i> 0 a	4 a 0 a	16 a 0 a	15 a 0 a	
Allowance for losses on investments and loans Bank customers' liabilities under acceptances	0 a 0 a	0 a	0 a	0 a	0 a	
Capital assets, net	25,399 a	25,933 a	26,010 a	26,635 a	26,704 a	
Other assets	3,298 a	3,384 a	2,796 a	3,604 b	2,618 c	
			,	· ·	,	
Liabilities Deposits	<b>27,052 a</b> 0 a	<b>26,646 a</b> 0 a	<b>27,782 a</b> 0 a	<b>28,178 a</b> 0 a	<b>26,168 a</b> 0 a	
Actuarial liabilities of insurers	0 a	0 a	0 a	0 a	0 a	
Accounts payable and accrued liabilities	7,195 a	6,348 a	5,635 a	6,283 a	5,981 a	
Loans and accounts with affiliates	1,120 a	1,611 a	1,777 a	1,274 a	1,277 a	
Borrowings	16,397 a	16,198 a	16,202 a	16,504 a	15,483 a	
Loans and overdrafts	1,483 d	1,437 d	1,181 b	1,206 b	1,124 b	
From banks	755 b	783 b	739 b	745 b	739 b	
From others	728 e	653 f	442 b	461 b	385 b	
Bankers' acceptances and paper	2,058 a	1,937 a	1,807 a	1,617 b	832 c	
Bonds and debentures	12,571 a	12,540 a	12,889 a	13,297 b	13,163 b	
Mortgages	285 f	283 f	325 f	384 f	364 f	
Deferred income tax	853 b	779 b	844 b	785 c	715 c	
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a	
Other liabilities	1,487 a	1,710 b	3,325 a	3,332 b	2,711 b	
Equity	16,597 a	17,200 a	15,913 a	16,900 a	16,852 a	
Share capital	9,079 a	9,161 a	9,631 a	10,221 b	9,867 a	
Unitholders' equity	0 a	0 a	0 a	0 a	0 a	
Liability to policyholders	0 a	0 a	0 a	0 a	0 a 1,907 b	
Contributed surplus and other Retained earnings	2,360 a 5,158 b	2,178 a 5,861 a	1,745 a 4,537 b	1,964 c 4,715 c	5,078 c	
	Income Statement					
Operating Revenue	14,604 a	12,543 a	10,556 a	12,257 a	11,454 a	
Sales of goods and services	14,555 a	12,379 a	10,330 a 10,447 a	12,237 <b>a</b> 12,157 a	11,335 a	
Premiums	0 a	0 a	0 a	0 a	0 a	
Annuity considerations	0 a	0 a	0 a	0 a	0 a	
Interest revenue (operating)	0 a	0 a	0 a	0 a	0 a	
Dividends revenue (operating)	0 a	0 a	0 a	0 a	0 a	
Gains on sale of securities and other assets	0 a	0 a	0 a	0 a	0 a	
Other operating revenue	49 a	165 a	109 a	100 a	119 a	
Operating Expenses	13,980 a	11,406 a	9,936 a	11,307 a	10,598 a	
Depreciation, depletion and amortization	397 a	376 a	388 a	404 a	366 b	
Insurance claims incurred	0 a	0 a	0 a	0 a	0 a	
Annuity claims incurred	0 a	0 a	0 a	0 a	0 a	
Normal increase in actuarial liabilities	0 a	0 a	0 a	0 a	0 a	
Interest expense (operating)	0 a	0 a	0 a	0 a	0 a	
Other operating expenses	13,583 a	11,030 a	9,549 a	10,903 a	10,231 a	
Operating Profit/Loss	624 a	1,138 a	620 a	950 a	857 a	
Interest and dividend revenue Interest expense on borrowing	81 a 310 a	120 a 309 a	92 a 301 a	77 a 323 b	76 a 306 b	
Gains/losses	6 a	-39 a	70 a	133 a	145 a	
Profit before Income Tax	400 a	908 a	481 a	837 a	772 a	
Income tax	115 a	398 a	79 a	306 a	268 a	
Equity in affiliates' earnings	121 a	81 a	169 a	134 e	126 e	
Profit before Extraordinary Gains	406 a	591 a	571 a	665 b	630 b	
Extraordinary gains	0 a	0 a	0 a	0 a	0 a	
Net Profit	406 a	591 a	571 a	665 b	630 b	

Table 7 - Utilities

Table 7 - Utilities	2001			2002	
	2	3 mi	4 llions of dollars	1	2
Statement	t of Changes in Financial Po			<u> </u>	
Sources					
Cash from operating activities	727	644	499	925	1,444
Net profit	407	587	571	668	623
Non-cash items	315	84	-55	280	821
Depreciation, depletion and amortization	397	373	387	399	365
Deferred income tax Working capital	22 344	261 -830	-65 -1,018	-17 826	12 349
Other non-cash items	-448	-830 281	642	-926	95
Prior period cash transactions	6	-26	-15	-22	0
Cash from financing activities	719	297	575	428	-1,458
Increase in deposits	0	0	0	0	0
Borrowings from banks	49	29	-33	-64	-26
Borrowings from affilitates	270	513	175	-483	-1
Other borrowings	134	-122	301	677	-1,006
Bankers' acceptances and paper	-14 145	-119	-129	-129 799	-784 -126
Bonds and debentures Mortgages	143 -1	-20 0	401 53	799	-120 -16
Other	6	19	-22	8	-77
Equity	266	-122	134	301	-421
Total cash available	1,447	941	1,074	1,353	-14
Applications					
Cash applied to investment activities	149	287	-284	-178	-459
Investments in affiliates	126	416	-286	-200	-444
Portfolio investments	26	-131	2	13	-13
Loans	-1	3	0	9	0
Mortgage loans Non-mortgage loans	0 -2	3 0	0	-2 12	0
Cash applied to fixed assets	533	512	535	847	100
Cash applied to dividends	269	209	383	239	239
Total applications of cash	951	1,009	633	906	-121
Increase/decrease in cash	495	-67	441	447	107
Selected	Items, Seasonally Adjusted	(S.A.)			
Operating revenue	14,604	12,543	10,556	12,257	11,454
Operating profit Profit before extraordinary gains	624 406	1,138 591	620 571	950 665	856 630
Net profit	406	591	571	665	630
	Selected Ratios				
	Science Intros				
Debt to equity	1.055	1.035	1.130	1.052	0.995
Profit margin	4.3%	9.1%	5.9%	7.8%	7.5%
Return on equity	9.8%	13.7%	14.4%	15.7%	15.0%
Return on capital employed	7.8%	9.6%	9.6%	9.1%	10.3%
Perce	ntage Change of Selected Ite	ems			
Operating revenue (S.A.)	-40.9%	-14.1%	-15.8%	16.1%	-6.6%
Operating revenue (S.A.)	-40.976 -42.4%	-18.4%	-12.9%	13.8%	-6.3%
Operating profit (S.A.)	39.3%	82.4%	-45.5%	53.2%	-9.9%
1 01					/0

**Table 8 - Construction** 

	2001	=		2002	_
	2	3 mill	4 lions of dollars	1	2
	Balance Sheet		nons or donars		
Assets	105,631 b	110,060 b	101,035 с	98,703 b	101,344 b
Cash and deposits	6,885 d	7,419 d	6,675 e	7,918 c	8,042 c
Accounts receivable and accrued revenue	13,803 c	14,843 c	13,438 c	17,908 b	18,640 b
Inventories	14,886 d	16,409 e	14,025 d	15,555 d	16,161 d
Investments and accounts with affiliates	23,787 d	24,238 d	22,276 e	17,325 d	17,975 c
Portfolio investments	3,277 f	3,224 f	2,988 f	3,463 d 3,879 f	3,538 d
Loans Mortgage	5,777 f 3,545 f	5,562 f 3,455 f	5,304 f 3,349 f	2,422 f	3,893 f 2,441 f
Non-mortgage	2,232 f	2,107 f	1,955 f	1,458 f	1,452 f
Allowance for losses on investments and loans	0 a	0 a	0 a	0 a	0 a
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Capital assets, net	27,990 d	28,784 d	28,147 d	24,136 c	24,453 c
Other assets	9,226 f	9,582 e	8,182 f	8,518 d	8,643 d
Liabilities	82,253 b	84,915 b	80,535 d	78,186 b	79,845 b
Deposits	0 a	0 a	0 a	0 a	0 a
Actuarial liabilities of insurers	0 a	0 a	0 a	0 a	0 a
Accounts payable and accrued liabilities	23,055 c	23,965 c	22,467 d	21,242 b	21,786 b
Loans and accounts with affiliates	17,371 d	17,536 d	16,632 e	18,267 d	19,479 d
Borrowings	30,781 d	31,939 d	29,504 d	27,289 c	27,945 c
Loans and overdrafts From banks	16,151 e 8,468 d	16,893 e 8,819 d	15,348 f 8,100 e	14,107 d 7,984 d	14,721 d 8,329 d
From others	7,683 f	8,074 f	7,247 f	6,123 f	6,392 f
Bankers' acceptances and paper	7,505 y	713 e	641 f	745 e	736 e
Bonds and debentures	5,584 f	5,721 e	5,369 f	4,924 d	4,977 d
Mortgages	8,340 c	8,612 d	8,146 d	7,513 d	7,510 d
Deferred income tax	1,101 d	1,171 d	1,104 e	1,618 c	1,585 c
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Other liabilities	9,946 d	10,304 d	10,828 f	9,770 e	9,051 e
Equity	23,377 d	25,146 d	20,499 e	20,517 c	21,499 c
Share capital	8,021 f 0 a	8,283 f 0 a	7,446 f 0 a	6,982 c 0 a	7,392 c 0 a
Unitholders' equity Liability to policyholders	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a
Contributed surplus and other	1,374 e	1,403 f	1,281 e	1,390 e	1,363 f
Retained earnings	13,982 f	15,460 f	11,772 f	12,146 d	12,745 d
	Income Statement				
Operating Revenue	32,346 b	36,853 b	33,934 с	33,327 b	36,011 b
Sales of goods and services	30,054 b	34,607 b	31,739 c	31,017 b	33,309 b
Premiums	0 a	0 a	0 a	0 a	0 a
Annuity considerations	0 a	0 a	0 a	0 a	0 a
Interest revenue (operating)	0 a	0 a	0 a	0 a	0 a
Dividends revenue (operating)	0 a	0 a	0 a	0 a	0 a
Gains on sale of securities and other assets Other operating revenue	0 a 2,293 d	0 a 2,246 d	0 a 2,195 e	0 a 2,310 d	0 a 2,703 d
· •	•		,	· ·	
Operating Expenses	31,434 b	35,434 b	33,410 c	32,746 b	<b>35,589 b</b> 1,483 d
Depreciation, depletion and amortization Insurance claims incurred	1,168 d 0 a	1,188 d 0 a	1,188 f 0 a	1,242 d 0 a	1,465 u
Annuity claims incurred	0 a	0 a	0 a	0 a	0 a
Normal increase in actuarial liabilities	0 a	0 a	0 a	0 a	0 a
Interest expense (operating)	0 a	0 a	0 a	0 a	0 a
Other operating expenses	30,266 b	34,246 b	32,221 c	31,504 b	34,106 b
Operating Profit/Loss	912 f	1,419 f	524 f	581 d	422 d
Interest and dividend revenue	179 d	183 e	168 f	178 d	198 d
Interest expense on borrowing	392 d	413 d	393 d	415 c	461 c
Gains/losses	100 d	245 f	74 f	88 f	106 d
Profit before Income Tax	798 f	1,433 f	374 f	432 e	265 e
Income tax	267 f	505 f	130 f	108 e	110 d
Equity in affiliates' earnings	67 f	56 f	55 f	59 b	79 a
Profit before Extraordinary Gains	<b>599 f</b> -6 a	<b>984 f</b> -6 a	<b>298 f</b> -3 a	<b>384 f</b> -3 a	<b>234</b> e -4 a
Extraordinary gains					
Net Profit	591 f	977 f	294 f	380 f	229 e

**Table 8 - Construction** 

Table 8 - Construction	2001			2002	
	2	3 mil	4 lions of dollars	1	2
Statement	of Changes in Financial Po				
Sources					
Cash from operating activities	2,179	51	4,227	1,632	1,081
Net profit	673	978	303	1,148	1,231
Non-cash items  Depreciation, depletion and amortization	1,523 1,168	-893 1,188	3,916 1,186	84 1,192	-159 <i>1,469</i>
Deferred income tax	1,108 -8	26	36	1,192 7	3
Working capital	1,833	-1,717	320	-145	-820
Other non-cash items	-1,468	-389	2,374	-969	-811
Prior period cash transactions	-16	-32	8	399	10
Cash from financing activities	2,057	1,468	-512	425	972
Increase in deposits	0	0	0	0	(0
Borrowings from banks	498 706	275 133	-53	46 132	401
Borrowings from affilitates Other borrowings	978	710	-378 -18	168	46 298
Bankers' acceptances and paper	21	710	-35	71	-5
Bonds and debentures	603	122	-12	52	14
Mortgages  Mortgages	-138	252	42	75	44
Other	494	329	-11	-28	246
Equity	-125	350	-60	79	228
Total cash available	4,236	1,519	3,713	2,057	2,054
Applications					
Cash applied to investment activities	1,785	48	-402	-11	-19
Investments in affiliates	1,562	337	-409	85	-143
Portfolio investments	-203 427	-56	-19 27	-56	98
Loans Mortagge loans	427 226	-232 -97	27 53	-39 -57	26 20
Mortgage loans Non-mortgage loans	201	-97 -134	-25	18	6
Cash applied to fixed assets	947	756	621	97	171
Cash applied to dividends	509	496	506	530	585
Total applications of cash	3,241	1,299	724	615	737
Increase/decrease in cash	995	220	2,989	1,441	1,317
Selected	Items, Seasonally Adjusted	(S.A.)			
Operating revenue	32,490	33,947	34,503	35,617	36,680
Operating profit	859	902	646	617	849
Profit before extraordinary gains	563	755	364	589	290
Net profit	570	762	368	593	295
	Selected Ratios				
Dalet to associte.	2.070	1.070	2.251	2 220	2.207
Debt to equity	2.060 2.6%	1.968 2.7%	2.251 1.9%	2.220 1.7%	2.206 2.3%
Profit margin Return on equity	2.6% 9.6%	12.0%	7.1%	11.5%	5.4%
Return on capital employed	5.0%	5.6%	4.3%	5.5%	3.7%
Percei	ntage Change of Selected Ite	ems			
		. ==:		2.27:	
Operating revenue (S.A.)	5.1%	4.5%	1.6%	3.2%	3.0%
Operating expenses (S.A.) Operating profit (S.A.)	5.4% -5.2%	4.5% 4.9%	2.5% -28.4%	3.4% -4.4%	2.4% 37.5%
meranno ntoni (N.A.)	-5.2%	4.9%	-/A 4%	-4 4 <sup>1</sup> / <sub>0</sub>	1/2%

Table 9 - Manufacturing

	2001			2002	
	2	3 mil	4 lions of dollars	1	2
	Balance Sheet		nons or donar.	<u>'</u>	
Assets	600,386 a	593,357 a	587,691 a	599,130 a	610,902
Cash and deposits	24,363 a	25,044 a	22.712 a	23,857 a	25,821
Accounts receivable and accrued revenue	96,055 a	87,882 a	85,988 a	88,620 a	91,045
Inventories	72,453 a	71,170 a	69,285 a	72,377 a	74,907 a
Investments and accounts with affiliates	154,265 a	156,298 a	158,402 a	159,684 a	162,458
Portfolio investments	7,145 b	7,263 b	7,789 b	8,253 b	8,899 1
Loans	1,216 b	1,202 b	1,204 b	1,184 b	1,190
Mortgage	399 b	396 c	399 d	401 d	404
Non-mortgage	817 b 0 a	805 b 0 a	805 b 0 a	782 b 0 a	786 i 0 :
Allowance for losses on investments and loans Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 8
Capital assets, net	186,339 a	184,987 a	184,957 a	187,038 a	186,679
Other assets	58,550 a	59,510 a	57,354 a	58,118 a	59,903 a
Liabilities	315,529 a	306,834 a		308,789 a	314,789
Deposits	0 a	0 a	<b>304,451 a</b> 0 a	0 a	0 8
Actuarial liabilities of insurers	0 a	0 a	0 a	0 a	0 a
Accounts payable and accrued liabilities	101,304 a	92,170 a	94,101 a	95,286 a	98,992
Loans and accounts with affiliates	70,088 a	71,870 a	69,783 a	75,937 a	76,188
Borrowings	104,373 a	102,685 a	102,586 a	100,024 a	101,610 a
Loans and overdrafts	51,953 a	49,559 a	49,293 a	48,588 a	48,899 6
From banks	37,388 a	35,388 a	34,587 a	33,588 a	33,426 0
From others	14,564 a	14,171 a	14,706 b	15,000 b	15,473
Bankers' acceptances and paper	10,496 a	10,318 a	9,865 a	9,847 a	9,792 0
Bonds and debentures	36,341 a	37,114 a	37,741 a	36,386 a	37,913 (
Mortgages Deformed income toy	<i>5,584 b</i> 17,195 a	5,694 b 16,082 a	5,687 b 15,313 a	5,203 b 15,090 a	5,006 E 15,184 a
Deferred income tax Bank customers' liabilities under acceptances	0 a	0 a	15,515 a 0 a	15,090 a	0 8
Other liabilities	22,569 a	24,027 a	22,667 b	22,452 b	22,816 t
Equity	284,858 a	286,520 a	283,240 a	290,342 a	296,113 a
Share capital	118,058 a	116,761 a	115,693 a	120,134 a	120,861 a
Unitholders' equity	0 a	0 a	0 a	0 a	0 a
Liability to policyholders Contributed surplus and other	0 a 38,136 a	0 a 41,443 a	0 a 42,151 a	0 a 42,931 a	0 a 44,190 a
Retained earnings	128,664 a	128,316 a	125,396 a	127,276 a	131,062 a
	Income Statement				
Operating Revenue	164,633 a	152,218 a	154,339 a	153,590 a	167,076 a
Sales of goods and services	163,297 a	150,902 a	152,751 a	152,091 a	165,470 a
Premiums	0 a	0 a	0 a	0 a	0 a
Annuity considerations	0 a	0 a	0 a	0 a	0 a
Interest revenue (operating)	0 a	0 a	0 a	0 a	0 a
Dividends revenue (operating)	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a
Gains on sale of securities and other assets Other operating revenue	1,336 b	1,316 b	1,588 c	1,498 c	1,605
		,		*	
Operating Expenses	153,837 a	144,628 a	146,550 a	144,693 a	155,819 a
Depreciation, depletion and amortization Insurance claims incurred	5,662 a	5,495 a	5,996 a	5,911 a	6,109 a
Annuity claims incurred	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a
Normal increase in actuarial liabilities	0 a	0 a	0 a	0 a	0 a
Interest expense (operating)	0 a	0 a	0 a	0 a	0 a
Other operating expenses	148,174 a	139,133 a	140,554 a	138,782 a	149,710 a
Operating Profit/Loss	10,796 a	7,589 a	7,788 a	8,897 a	11,257 a
Interest and dividend revenue	1,113 a	1,197 a	920 a	906 a	937 a
Interest expense on borrowing	2,783 a	2,832 a	2,874 a	2,580 a	2,730 a
Gains/losses	-663 a	-1,258 a	-451 e	-366 c	266 1
Profit before Income Tax	8,463 a	4,694 a	5,382 b	6,856 a	9,730
Income tax	2,576 a	1,332 a	2,123 a	2,534 a	3,299 8
Equity in affiliates' earnings	378 a	392 a	307 a	298 b	294 a
Profit before Extraordinary Gains	6,265 a	3,754 a	3,566 b	4,620 a	6,725 a
Extraordinary gains	10 d	2 f	26 f	-1 a	0 a
Net Profit	6,275 a	3,757 a	3,593 b	4,618 a	6,725 a

**Table 9 - Manufacturing** 

Table 9 - Manufacturing	2001			2002	
	2	3	4	1	2
Statement	of Changes in Financial Po		llions of dollar	8	
Sources					
Cash from operating activities	10,075	7,553	15,646	7,110	11,420
Net profit	6,197	3,820	3,517	4,607	6,758
Non-cash items	4,029	3,389	10,084	3,323	4,648
Depreciation, depletion and amortization	5,646	5,465	5,981	5,755	6,092
Deferred income tax	-86 261	-938 -597	-19	-157 -640	-12 -478
Working capital Other non-cash items	-1,789	-537	3,419 704	-040 -1,633	-4/0 -952
Prior period cash transactions	-151	344	2,045	-819	13
Cash from financing activities	<b>4,281</b>	<b>3,596</b>	-6,427 ()	<b>2,811</b>	3,861
Increase in deposits Borrowings from banks	383	-1,322	-1,483	-1,208	90
Borrowings from affilitates	673	1,827	-2,580	4,097	215
Other borrowings	3,326	597	-2,626	-2,432	1,277
Bankers' acceptances and paper	0	-136	-1,527	-444	-11
Bonds and debentures	3,123	803	-1,610	-1,213	1,546
Mortgages	273	242	-155	-438	-147
Other Equity	-68 -100	<i>-311</i> 2,494	668 264	-334 2,356	-107 2,279
Equity  Total cash available	14,355	11,149	9,218	2,330 <b>9,921</b>	15,281
Total case a same	11,000	11,11,	<b>7,210</b>	<i>&gt;</i> ,>21	10,201
Applications					
Cash applied to investment activities Investments in affiliates	<b>4,057</b> 3,984	<b>2,632</b> 2,443	<b>2,004</b> 1,508	<b>2,113</b> 1,894	<b>4,459</b> 3,603
Portfolio investments	478	201	473	231	851
Loans	-405	-12	22	-11	5
Mortgage loans	-11	-3	5	2	2
Non-mortgage loans	-393	-8	17	-13	3
Cash applied to fixed assets	1,427	-726	-674	-1,394	418
Cash applied to dividends	2,641	3,137	2,864	2,629	2,329
Total applications of cash	8,125	5,042	4,192	3,347	7,205
Increase/decrease in cash	6,230	6,107	5,026	6,574	8,075
Selected 1	Items, Seasonally Adjusted	(S.A.)			
	,	()			
Operating revenue	159,637	154,866	152,933	157,521	161,003
Operating profit	9,746	7,521	8,402	9,326	9,895
Profit before extraordinary gains	5,346	3,852	4,251	4,750	5,631
Net profit	5,335	3,850	4,225	4,752	5,631
	Selected Ratios				
Debt to equity	0.612	0.609	0.609	0.606	0.600
Profit margin	6.1%	4.9%	5.5%	5.9%	6.1%
Return on equity	7.5%	5.4%	6.0%	6.5%	7.6%
Return on capital employed	6.5%	5.0%	5.5%	5.6%	6.3%
Percen	tage Change of Selected Ite	ems			
Operating revenue (S.A.)	-0.3%	-3.0%	-1.2%	3.0%	2.2%
Operating revenue (S.A.) Operating expenses (S.A.)	-0.3% 0.5%	-3.0% -1.7%	-1.2% -1.9%	3.0% 2.5%	2.2% 2.0%

**Table 10 - Wholesale Trade** 

	2001	3	4	2002 1	2
			lions of dollars		
I	Balance Sheet				
Assets	143,485 a	143,324 a	142,943 a	152,701 a	154,210 a
Cash and deposits	7,724 b	7,834 b	8,246 b	9,041 a	9,170 a
Accounts receivable and accrued revenue	39,865 a	40,341 a	39,666 a	42,411 a	43,260 a
Inventories Investments and accounts with affiliates	37,415 a 16,281 a	37,936 a 15,703 a	37,144 b 16,953 b	39,685 a 18,098 a	39,940 a 18,902 a
Portfolio investments	2,009 d	1,929 d	2,083 e	2,496 e	2,602
Loans	2,733 a	2,802 a	2,645 a	2,780 a	2,730 €
Mortgage	372 c	345 d	358 e	358 e	346 f
Non-mortgage	2,360 a	2,458 a	2,287 a	2,421 a	2,384 €
Allowance for losses on investments and loans	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a
Bank customers' liabilities under acceptances Capital assets, net	24,391 a	23,238 a	23,425 a	24,737 a	0 a 24,149 a
Other assets	13,069 a	13,543 a	12,781 a	13,454 a	13,458 a
	100,629 a	99,750 a	98,185 a	· · · · · · · · · · · · · · · · · · ·	
Liabilities Deposits	100,629 a 0 a	99,750 a 0 a	9 <b>8,185 a</b> 0 a	104,557 a 0 a	105,251 a
Actuarial liabilities of insurers	0 a	0 a	0 a	0 a	0 a
Accounts payable and accrued liabilities	40,203 a	39,873 a	40,469 a	42,238 a	43,109 a
Loans and accounts with affiliates	20,357 b	19,882 b	19,309 c	21,646 b	21,828 b
Borrowings	30,613 a	30,649 a	29,470 b	30,952 a	30,462 t
Loans and overdrafts	19,858 b	19,950 b	19,396 b	21,024 a	20,592 8
From banks From others	13,335 b 6,523 b	13,373 b 6,578 b	13,135 b	14,339 a 6,686 c	13,734 b 6,858 c
Bankers' acceptances and paper	4,099 a	4,107 a	6,261 c 3,902 b	3,829 a	3,392 6
Bonds and debentures	4,923 a	4,981 a	4,501 b	4,445 b	4,826
Mortgages	1,733 d	1,610 d	1,671 e	1,653 e	1,652 f
Deferred income tax	405 e	514 d	416 f	590 d	671 d
Bank customers' liabilities under acceptances Other liabilities	0 a 9,050 d	0 a 8,833 e	0 a 8,521 f	0 a 9,131 e	0 a 9,180 f
Equity	42,856 a	43,574 a	44,757 a	48,144 a	48,959 a
Share capital	18,893 a	19,026 a	19,115 b	22,289 b	23,129 b
Unitholders' equity	0 a	0 a	0 a	0 a	0 a
Liability to policyholders	0 a	0 a	0 a	0 a	0 a
Contributed surplus and other	2,235 b	2,170 d	2,739 с	3,125 b	3,365 t
Retained earnings	21,729 b	22,379 b	22,904 b	22,730 b	22,466 b
Inc	ome Statement				
Operating Revenue	84,721 a	84,052 a	83,547 a	83,503 a	87,698 a
Sales of goods and services	83,487 a	82,772 a	82,300 a	82,275 a	86,349 a
Premiums Annuity considerations	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a
Interest revenue (operating)	0 a 0 a	0 a	0 a	0 a	0 a
Dividends revenue (operating)	0 a	0 a	0 a	0 a	0 a
Gains on sale of securities and other assets	0 a	0 a	0 a	0 a	0 a
Other operating revenue	1,234 a	1,280 b	1,246 a	1,227 b	1,348 b
Operating Expenses	82,340 a	81,603 a	81,232 a	81,434 a	84,964 a
Depreciation, depletion and amortization	1,021 a 0 a	1,028 a	1,086 a	1,044 a	1,113 a
Insurance claims incurred Annuity claims incurred	0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a
Normal increase in actuarial liabilities	0 a	0 a	0 a	0 a	0 a
Interest expense (operating)	0 a	0 a	0 a	0 a	0 a
Other operating expenses	81,318 a	80,575 a	80,146 a	80,390 a	83,851 a
Operating Profit/Loss	2,382 a	2,449 b	2,315 b	2,068 b	2,734 1
Interest and dividend revenue	321 a	316 a	330 b	352 a	349 t
Interest expense on borrowing	734 a	713 a	687 b	638 a	647 a
Gains/losses	104 f	0 f	-22 f	65 e	46 f
Profit before Income Tax	2,074 b	2,051 b	1,935 c	1,847 b	2,481 k
Income tax Equity in affiliates' earnings	780 b 37 a	692 b 35 d	610 c 45 f	642 b 28 a	810 t 23 c
Profit before Extraordinary Gains	1,331 b	1,394 b	1,370 с	1,232 c	1,694 b
Extraordinary gains	0 f	-1 f	-2 f	-2 d	60 f
Net Profit	1,331 b	1,392 b	1,367 c	1,229 с	1,754 b

Table 10 - Wholesale Trade

Table 10 - Wholesale Trade	2001			2002	
	2	3 mil	4 lions of dollars	1	2
Statemen	t of Changes in Financial Po			-	
Sources					
Cash from operating activities	3,230	670	3,255	550	1,572
Net profit	1,376	1,394	1,348	1,443	1,772
Non-cash items	1,712	-755	1,976	-839	-112
Depreciation, depletion and amortization	1,013 28	1,027 46	1,078	1,010 37	1,110 27
Deferred income tax Working capital	20 1,224	-1,011	1 808	-887	-261
Other non-cash items	-551	-1,011 -815	89	-999	-201 -987
Prior period cash transactions	142	31	-69	-52	-86
Cash from financing activities	<b>-1,399</b> ()	<b>-22</b> 0	318 ()	1,723 0	<b>993</b>
Increase in deposits Borrowings from banks	-619	70	-112	-22	-121
Borrowings from affilitates	-452	-311	93	1,276	189
Other borrowings	-294	49	-768	134	238
Bankers' acceptances and paper	-52	-1	-338	-246	-344
Bonds and debentures	72	71	-462	-75	411
Mortgages	24	-49	27	18	39
Other	-337	30	7	439	133
Equity	-30	170	1,106	336	689
Total cash available	1,831	647	3,572	2,273	2,565
Applications					
Cash applied to investment activities	-585 713	-373	1,249	401	825 726
Investments in affiliates	-712 57	-303 -125	1,349 143	351 -23	726
Portfolio investments Loans	69	-123 56	-242	-23 74	7 93
Mortgage loans	4	-38	8	-14	0
Non-mortgage loans	65	95	-250	89	94
Cash applied to fixed assets	117	-692	204	117	339
Cash applied to dividends	586	651	726	705	876
Total applications of cash	117	-414	2,179	1,224	2,040
Increase/decrease in cash	1,714	1,062	1,393	1,049	525
Selected	Items, Seasonally Adjusted	(S A )			
Steeten	rems, Seasonany Aujusteu	(b.A.)			
Operating revenue	84,157	83,100	82,462	86,516	86,438
Operating profit	2,404	2,344	2,157	2,397	2,646
Profit before extraordinary gains	1,356	1,314	1,367	1,305	1,697
Net profit	1,355	1,316	1,369	1,308	1,638
	Selected Ratios				
Debt to equity	1.189	1.160	1.090	1.093	1.068
Debt to equity Profit margin	2.9%	2.8%	2.6%	2.8%	3.1%
Return on equity	12.7%	12.1%	12.2%	10.8%	13.9%
Return on capital employed	7.8%	7.6%	7.9%	7.0%	8.5%
Perce	ntage Change of Selected Ite	ems			
On anothing accounts (C.A.)	1 10/	1 20/	A 907	4.007	Δ 10/
Operating expanses (S.A.)	1.1% 1.0%	-1.3% -1.2%	-0.8% -0.6%	4.9% 4.7%	-0.1% -0.4%
Operating expenses (S.A.) Operating profit (S.A.)	4.5%	-1.2%	-8.0%	11.1%	10.4%
Operating profit (B.A.)	T.J/0	2.370	0.070	11.1/0	10.7/0

Table 11 - Retail Trade

Table 11 - Retail Trade	2001	2001		2002	
	2	3 mil	4 lions of dollars	1	2
	Balance Sheet	11111	nons of donars	•	
Assets	110,712 a	111,153 a	112,988 a	115,963 a	123,337 a
Cash and deposits	6,238 a	6,017 b	6,095 a	6,766 a	6,873 a
Accounts receivable and accrued revenue	10,987 a	11,164 a	12,009 b	12,119 a	12,811 a
Inventories	37,252 a	37,704 a	37,998 a	38,419 a	41,278 a
Investments and accounts with affiliates	7,777 a	7,947 a	8,147 a	8,708 a	8,807 a
Portfolio investments	2,196 b	2,168 b	2,067 d	2,125 c	2,245
Loans	879 a	871 a	899 a	937 a	1,115 a
Mortgage	424 a	418 a	428 a	447 a	478 0
Non-mortgage	456 a	452 a	472 b	490 a	637 c
Allowance for losses on investments and loans	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a
Bank customers' liabilities under acceptances	32,601 a		33,686 a	34,510 a	36,873
Capital assets, net Other assets	12,782 b	32,264 a 13,021 b	12,087 a	12,379 a	13,335 a
	•	ŕ	*	*	
Liabilities	72,991 a	73,081 a	75,518 a	76,189 a	80,994 a
Deposits  Automic High High and Giorgenese	0 a 0 a	0 a	0 a 0 a	0 a 0 a	0 a 0 a
Actuarial liabilities of insurers Accounts payable and accrued liabilities	25,197 a	0 a 25,665 a	27,174 a	26.891 a	28,733 a
Loans and accounts with affiliates	23,197 a 11,954 b	12,113 b	12,896 b	12,693 b	28,733 a 13,590 b
Borrowings	30,259 a	30,062 a	30,457 b	31,387 a	33,494 a
Loans and overdrafts	17,050 b	17,041 b	17,834 b	17,948 b	19,901 b
From banks	8,633 b	8,537 b	8,935 c	8,858 c	10,268
From others	8,417 c	8,504 c	8,899 d	9,091 c	9,632
Bankers' acceptances and paper	1,927 b	2,028 b	1,448 d	2,073 c	1,974 c
Bonds and debentures	8,496 a	8.152 a	8,391 a	8,272 a	8,426 a
Mortgages	2,786 d	2,841 d	2,785 e	3,094 c	3,193 c
Deferred income tax	547 c	572 c	629 d	661 f	428 f
Bank customers' liabilities under acceptances	0 a	0 a	02) d 0 a	0 a	0 a
Other liabilities	5,034 e	4,668 e	4,362 f	4,556 d	4,749 f
Equity	37,721 a	38,073 a	37,470 a	39,774 a	42,343 a
Share capital	14,811 a	14,494 a	14,140 a	15,613 a	16,593 a
Unitholders' equity	0 a	0 a	0 a	0 a	0 a
Liability to policyholders	0 a	0 a	0 a	0 a	0 a
Contributed surplus and other	2,204 c	2,101 b	2,096 c	2,432 b	2,483 b
Retained earnings	20,706 a	21,478 a	21,235 a	21,730 a	23,266 a
	Income Statement				
Operating Revenue	72,317 a	73,474 a	71,258 a	72,448 a	79,035 a
Sales of goods and services	71,101 a	72,234 a	70,015 a	71,181 a	77,669 a
Premiums	0 a	0 a	0 a	0 a	0 a
Annuity considerations	0 a	0 a	0 a	0 a	0 a
Interest revenue (operating)	0 a	0 a	0 a	0 a	0 a
Dividends revenue (operating)	0 a	0 a	0 a	0 a	0 a
Gains on sale of securities and other assets	0 a	0 a	0 a	0 a	0 a
Other operating revenue	1,216 b	1,242 b	1,243 b	1,267 d	1,366 d
Operating Expenses	70,775 a	72,066 a	69,168 a	70,456 a	76,719 a
Depreciation, depletion and amortization	1,253 a	1,285 a	1,265 a	1,292 c	1,392 c
Insurance claims incurred	0 a	0 a	0 a	0 a	0 a
Annuity claims incurred	0 a	0 a	0 a	0 a	0 a
Normal increase in actuarial liabilities	0 a	0 a	0 a	0 a	0 a
Interest expense (operating)	0 a	0 a	0 a	0 a	0 a
Other operating expenses	69,522 a	70,782 a	67,903 a	69,164 a	75,327 a
Operating Profit/Loss	1,542 b	1,408 a	2,090 b	1,991 a	2,315 a
Interest and dividend revenue	218 a	268 a	277 с	246 c	242 b
Interest expense on borrowing	552 a	585 a	554 a	598 b	622 b
Gains/losses	55 f	95 a	43 f	-130 a	60 d
Profit before Income Tax	1,262 b	1,183 a	1,857 b	1,508 b	1,996 b
Income tax	381 b	337 b	658 b	511 b	560 a
Equity in affiliates' earnings	21 e	26 d	24 e	23 a	30 a
Profit before Extraordinary Gains	902 b	872 b	1,223 b	1,020 b	1,466 b
Extraordinary gains	0 f	-1 a	0 f	-2 a	-1 a
Net Profit	901 b	870 b	1,222 b	1,017 b	1,463 b

Table 11 - Retail Trade

Table 11 - Retail Trade	2001			2002	
	2	3 mil	4 llions of dollars	1	2
Statement	of Changes in Financial Pos		mons of donar	•	
Sources					
Cash from operating activities	1,107	2,391	1,647	1,845	763
Net profit	856	1,630	1,186	1,380	1,639
Non-cash items	404	949	562	613	-622
Depreciation, depletion and amortization	1,250	1,279	1,265	1,272	1,373
Deferred income tax Working capital	23 83	50 78	69 366	-19 -654	47 -1,482
Other non-cash items	-950	-457	-1,138	-034 17	-1,402 -560
Prior period cash transactions	-153	-186	-99	-147	-251
Cash from financing activities	669	-570	2,256	1,603	2,177
Increase in deposits	0	0	0	0	_ ()
Borrowings from banks	-232	-90	66	65	749
Borrowings from affilitates	-443 782	0	1,142	83	805
Other borrowings	-484	-82 139	494 -423	671 531	569 -77
Bankers' acceptances and paper Bonds and debentures	1,465	-342	-423 494	-27	12
Mortgages	22	29	0	99	103
Other	-219	92	425	69	531
Equity	565	-396	554	784	55
Total cash available	1,776	1,820	3,903	3,449	2,941
Applications					
Cash applied to investment activities	221	94	804	137	168
Investments in affiliates	280	132	842	151	50
Portfolio investments	-8	-29	-65 20	-33	80
Loans	-49 -32	-7	29 9	19 <i>1</i>	39
Mortgage loans Non-mortgage loans	-32 -16	-4 -2	20 20	18	16 22
Cash applied to fixed assets	822	270	1,559	669	1,065
Cash applied to dividends  Total applications of each	475 1,518	562 926	1,070 3,433	633 1,439	585 1,818
Total applications of cash	1,316	920	3,433	1,439	1,010
Increase/decrease in cash	258	894	470	2,010	1,123
Selected I	tems, Seasonally Adjusted	(S.A.)			
Operating revenue	72,186	72,451	71,190	74,990	77,879
Operating profit	1,631	1,411	1,927	2,105	2,353
Profit before extraordinary gains	1,005	851	1,132	1,043	1,562
Net profit	1,006	852	1,133	1,046	1,564
	Selected Ratios				
		1.100	1.55	1.00	
Debt to equity	1.119	1.108	1.157	1.108	1.112
Profit margin	2.3% 10.7%	1.9% 8.9%	2.7%	2.8%	3.0%
Datum an acuitu		X 4%	12.1%	10.5%	14.8%
	7.0%	6.5%	7.7%	7.2%	9.1%
Return on capital employed	7.0%	6.5%			9.1%
Return on capital employed  Percent	7.0% tage Change of Selected Ite	6.5% ms	7.7%	7.2%	
Operating revenue (S.A.)	7.0% tage Change of Selected Ite 2.0%	6.5% ms	-1.7%	5.3%	3.9%
Return on capital employed  Percent	7.0% tage Change of Selected Ite	6.5% ms	7.7%	7.2%	

Table 12 - Transportation and Warehousing

	2001	_		2002	
	2	3	4 lions of dollars	, 1	2
	Balance Sheet	11111	nons of donars	•	
Assets	105,318 a	108,363 a	103,406 b	103,116 a	102,911 a
Cash and deposits	3,944 a	4,427 a	4,284 b	3,964 b	3,963 t
Accounts receivable and accrued revenue	10,917 a	11,335 a	10,776 b	10,261 b	10,095 a
Inventories	2,447 b	2,415 b	2,459 c	2,424 b	2,527 a
Investments and accounts with affiliates	16,818 b	16,935 b	15,638 d	15,812 a	15,205 a
Portfolio investments	1,465 b	1,589 b	1,643 c	1,576 b	1,627 t
Loans	1,927 a	1,457 a	1,881 a	1,855 a	1,851 a
Mortgage Non-mortgage	156 d 1.770 a	162 d 1.295 a	163 е 1,718 а	163 e 1,692 a	160 e 1,691 d
Allowance for losses on investments and loans	0 a	0 a	1,710 a	0 a	0 8
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Capital assets, net	55,260 a	55,879 a	54,051 a	54,423 a	54,026 a
Other assets	12,540 b	14,327 b	12,674 d	12,801 a	13,619 a
Liabilities	77,778 a	81,362 a	72,100 b	71,598 a	70,964
Deposits	0 a	0 a	0 a	0 a	0 a
Actuarial liabilities of insurers	0 a	0 a	0 a	0 a	0 a
Accounts payable and accrued liabilities	14,090 b	14,239 b	13,342 d	13,346 a	13,156 a
Loans and accounts with affiliates	9,506 c	9,705 c	9,514 e	8,788 b	9,271 t
Borrowings Loans and overdrafts	42,213 a 9,783 a	43,931 a 10.112 a	40,277 a 19,673 <i>a</i>	41,015 a 20,483 a	40,516 a 20,568 d
From banks	5,332 b	5,502 b	10,383 b	20,485 a 10.685 a	10,640
From others	4,450 a	4,610 a	9,290 a	9,798 a	9,928 6
Bankers' acceptances and paper	3,773 a	3,970 a	2,371 c	2,611 b	2,565 6
Bonds and debentures	27,314 a	28,539 a	17,260 a	16,692 a	16,294 d
Mortgages	1,344 c	1,310 c	973 d	1,229 c	1,089 E
Deferred income tax	2,495 b	2,447 b	2,097 c	2,113 b	2,161 b
Bank customers' liabilities under acceptances Other liabilities	0 a 9,474 c	0 a 11,041 b	0 a 6,870 e	0 a 6,336 b	0 a 5,860 b
Equity	27,540 a	27,001 a	31,306 a	31,518 a	31,947 a
Share capital	18,287 a	17,861 a	20,250 a	20,886 a	20,741 a
Unitholders' equity	0 a	0 a	0 a	0 a	0 a
Liability to policyholders Contributed surplus and other	0 a 2,527 d	0 a 2,635 d	0 a 2,619 f	0 a 2,184 b	0 a 2,147 c
Retained earnings	6,725 c	6,505 d	8,438 d	8,448 c	9,060 c
	Income Statement				
Operating Revenue	20,182 a	20,475 a	18,897 a	19,265 a	19,601 a
Sales of goods and services	19,470 a	19,789 a	18,251 a	18,626 a	18,982 a
Premiums	0 a	0 a	0 a	0 a	0 a
Annuity considerations Interest revenue (operating)	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a
Dividends revenue (operating)	0 a 0 a	0 a	0 a	0 a	0 a
Gains on sale of securities and other assets	0 a	0 a	0 a	0 a	0 a
Other operating revenue	713 e	686 e	647 f	639 d	619 e
Operating Expenses	18,995 a	19,090 a	17,825 b	18,113 a	18,083 a
Depreciation, depletion and amortization	1,094 a	1,115 a	1,276 b	1,319 a	1,312 a
Insurance claims incurred	0 a	0 a	0 a	0 a	0 a
Annuity claims incurred	0 a	0 a	0 a	0 a	0 a
Normal increase in actuarial liabilities	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a
Interest expense (operating) Other operating expenses	17,901 a	17,974 a	16,548 b	16,794 a	0 a 16,771 a
Operating Profit/Loss	1,187 a	1,385 a	1,073 b	1,151 a	1,518 a
Interest and dividend revenue	113 a	125 a	187 a	117 b	120 t
Interest expense on borrowing	837 a	914 a	866 a	836 a	844 a
Gains/losses	-34 c	-107 a	-254 a	53 f	252 a
Profit before Income Tax	429 f	488 f	139 f	486 b	1,046 a
Income tax	142 f	160 f	46 e	156 b	351 a
Equity in affiliates' earnings	47 a	43 b	45 b	43 d	62 c
Profit before Extraordinary Gains Extraordinary gains	<b>334 d</b> 0 a	<b>370 d</b> 0 a	138 f 0 a	<b>373 b</b> 0 a	<b>756</b> a
• •					
Net Profit	333 d	369 d	137 f	371 b	754 a

**Table 12 - Transportation and Warehousing** 

Table 12 - Transportation and Warehousing	2001			2002	
	2	3	4 llions of dollars	1	2
Statement	t of Changes in Financial Po		mons of donars	8	
Sources					
Cash from operating activities	1,939	1,692	-1,123	1,702	1,254
Net profit	358	854	33	889	1,554
Non-cash items	1,556	862	-1,124	848	-262
Depreciation, depletion and amortization	1,076	1,105	1,269	1,220	1,308
Deferred income tax	46	15	-53	27	55
Working capital	179	74	-481	776	-84
Other non-cash items	256	-332	-1,858	-1,174	-1,540
Prior period cash transactions	25	-22	-31	-34	-36
Cash from financing activities Increase in deposits	<b>0</b> 0	1,675 0	<b>354</b> 0	<b>-203</b>	176 0
Borrowings from banks	58	127	5,320	29	174
Borrowings from affilitates	-237	204	272	-84	315
Other borrowings	292	1,811	-8,311	-435	-384
Bankers' acceptances and paper	143	196	-1,485	-128	-44
Bonds and debentures	467	1,225	-11,209	-565	-396
Mortgages	-328	226	-327	7	-116
Other	10	164	4,712	252	174
Equity	-110	-466	3,073	288	72
Total cash available	1,940	3,368	-769	1,498	1,430
Applications					
Cash applied to investment activities	885	297	550	1,131	-435
Investments in affiliates	-156	228	142	1,102	-479
Portfolio investments	-42 1 005	113	-18	55 25	46
Loans	1,085 -1	-43	427	-25	-2
Mortgage loans Non-mortgage loans	1,087	7 -51	4 423	0 -25	-1 0
Cash applied to fixed assets	-616	820	-6 <b>4</b> 7	-192	- <b>90</b>
Cash applied to dividends	462	474	456	474	447
Total applications of cash	730	1,591	358	1,411	-80
Increase/decrease in cash	1,209	1,777	-1,127	87	1,511
Selected	Items, Seasonally Adjusted	(S.A.)			
	20.425	10.742	10.056	10.601	10.700
Operating revenue	20,425	19,743	19,056	19,601	19,760
Operating profit  Profit before extraordinary gains	1,222 335	1,023 186	1,150 196	1,382 544	700
Net profit	336	188	197	545	700
	Selected Ratios				
	Selected Timelog				
Debt to equity	1.878	1.986	1.590	1.580	1.558
Profit margin	6.0%	5.2%	6.0%	7.1%	7.7%
Return on equity	4.9%	2.8%	2.5%	6.9%	8.8%
Return on capital employed	4.5%	4.0%	4.4%	5.9%	6.5%
Perce	ntage Change of Selected Ite	ms			
Or anti-	0.007	2.20/	2.50/	2.007	0.007
Operating revenue (S.A.)	0.0% 0.3%	-3.3% -2.5%	-3.5% -4.3%	2.9%	0.8% 0.1%
Operating expenses (S.A.) Operating profit (S.A.)	-4.2%	-2.5% -16.3%	-4.5% 12.4%	1.7% 20.2%	10.1%
Operating profit (S.A.)	<del>-4</del> ,∠/0	-10.3/0	14.4/0	20.2/0	10.1/0

**Table 13 - Information and Cultural Industries** 

Table 13 - Information and Cultural Industries	2001	2001			
	2	3	4	2002 1	2
	Balance Sheet	mil	lions of dollars	5	
Assets	152,053 a	157,241 a	161,306 a	163,071 a	165,158 a
Cash and deposits	4,678 a	5,273 a	5,483 c	5,990 b	6,281 a
Accounts receivable and accrued revenue	12,506 a	13,717 a	13,542 a	14,710 a	14,481 t
Inventories	2,379 b	2,283 a	2,278 a	2,254 a	2,271 a
Investments and accounts with affiliates	47,174 a	48,215 a	49,273 a	49,489 a	50,463 a
Portfolio investments	2,095 b	2,239 a	2,083 b	2,254 a	2,265 a
Loans	212 a 89 a	215 a <i>91 a</i>	207 a 92 a	208 a 93 a	211 a 94 d
Mortgage Non-mortgage	124 a	91 a 124 a	92 a 114 a	93 a 115 a	117 d
Allowance for losses on investments and loans	0 a	0 a	0 a	0 a	0 8
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Capital assets, net	52,827 a	54,260 a	56,224 a	55,073 a	55,530 a
Other assets	30,182 a	31,039 a	32,217 a	33,093 b	33,657 t
Liabilities	89,239 a	93,423 a	98,186 a	100,336 a	103,018 a
Deposits	0 a	0 a	0 a	0 a	0 a
Actuarial liabilities of insurers	0 a	0 a	0 a	0 a	0 a
Accounts payable and accrued liabilities Loans and accounts with affiliates	12,826 a 12,980 a	14,694 a 13,054 a	15,356 a 16,191 a	15,611 a 18,136 c	15,368 a 19,398 c
Borrowings	52,797 a	54,964 a	55,519 a	56,832 a	58,126 a
Loans and overdrafts	7,941 a	9,509 a	10,142 a	10,593 a	10,801
From banks	6,531 a	7,676 a	8,208 a	8,672 a	8,777
From others	1,410 a	1,833 a	1,934 c	1,921 d	2,024 a
Bankers' acceptances and paper	5,240 a	4,390 a	4,221 b	3,796 a	4,555 a
Bonds and debentures	39,344 a	40,812 a	40,876 a	42,163 a	42,425 a
Mortgages	272 b	252 b 2.758 a	280 e	280 c	345 b
Deferred income tax Bank customers' liabilities under acceptances	2,609 a 0 a	2,738 a 0 a	2,461 a 0 a	1,906 a 0 a	1,982 a 0 a
Other liabilities	8,027 a	7,953 a	8,658 d	7,852 b	8,145 b
Equity	62,814 a	63,818 a	63,120 a	62,735 a	62,140 a
Share capital	60,873 a	63,977 a	65,931 a	66,939 a	67,500 a
Unitholders' equity	0 a	0 a	0 a	0 a	0 a
Liability to policyholders	0 a	0 a	0 a	0 a	0 a
Contributed surplus and other	5,464 a	5,360 a	5,450 a	5,659 a	5,639 a
Retained earnings	-3,522 c	-5,518 b	-8,260 c	-9,862 b	-10,997 b
	Income Statement				
Operating Revenue	16,239 a	16,742 a	17,127 a	16,918 a	17,181 a
Sales of goods and services	15,623 a	16,110 a	16,494 a	16,345 a	16,588 a
Premiums	0 a	0 a	0 a	0 a	0 a
Annuity considerations	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a
Interest revenue (operating) Dividends revenue (operating)	0 a	0 a	0 a	0 a	0 a
Gains on sale of securities and other assets	0 a	0 a	0 a	0 a	0 a
Other operating revenue	617 d	633 d	633 f	574 f	593 f
Operating Expenses	14,498 a	15,040 a	15,720 a	15,063 a	15,238 a
Depreciation, depletion and amortization	2,226 a	2,325 a	2,554 a	2,435 a	2,502 a
Insurance claims incurred	0 a	0 a	0 a	0 a	0 a
Annuity claims incurred	0 a	0 a	0 a	0 a	0 a
Normal increase in actuarial liabilities	0 a	0 a	0 a	0 a	0 a
Interest expense (operating) Other operating expenses	0 a 12,272 a	0 a 12,715 a	0 a 13,166 a	0 a 12,628 a	0 a 12,736 b
1 0 1		,	*		
Operating Profit/Loss	1,742 a	1,703 a	1,407 b	1,856 a	1,942 a
Interest and dividend revenue Interest expense on borrowing	283 a 1,188 a	269 a 1,191 a	267 a 1,266 a	198 a 1,186 a	202 a 1,215 a
Gains/losses	1,188 a 191 a	-1,086 a	-160 a	25 c	-70 b
		ŕ			
Profit before Income Tax Income tax	<b>1,028 a</b> 272 a	<b>-305 c</b> 12 a	<b>247 f</b> -24 e	<b>893 b</b> 334 a	<b>858 c</b> 179 a
Equity in affiliates' earnings	83 b	104 b	122 c	180 a	179 a
Profit before Extraordinary Gains	840 a	-213 b	394 f	739 с	858 d
Extraordinary gains	0 a	0 a	0 a	0 a	0 a
Net Profit	839 a	-214 b	393 f	739 с	858 d

**Table 13 - Information and Cultural Industries** 

Table 13 - Information and Cultural Industries	2001			2002	
	2	3 mil	4 lions of dollars	1	2
Statement	of Changes in Financial Pos		inong of donar	,	
Sources					
Cash from operating activities	2,988	547	2,012	591	2,322
Net profit	640	-669	209	755	552
Non-cash items  Depreciation depletion and amortization	2,372 2,223	1,232 2,318	2,030 2,529	428 2,390	1,779 2,499
Depreciation, depletion and amortization Deferred income tax	2,223 -84	2,318	-2,329 -272	-460	2,499
Working capital	-899	605	878	-154	-44
Other non-cash items	1,134	-1.898	-1,102	-1.345	-763
Prior period cash transactions	-22	-14	-227	-592	-1
Cash from financing activities Increase in deposits	1,442 0	<b>3,933</b>	2,653	<b>1,660</b>	2,16
Borrowings from banks	607	328	554	301	9(
Borrowings from affilitates	399	110	106	182	632
Other borrowings	0	1,932	28	935	1,102
Bankers' acceptances and paper	-4,555	-584	-155	-466	780
Bonds and debentures	4,549	2,087	110	1,413	237
Mortgages	0	-1	21	7	59
Other	6	431	52	-17	26
Equity	436	1,563	1,966	241	343
Total cash available	4,430	4,480	4,665	2,251	4,490
Applications					
Cash applied to investment activities	1,507	1,184	369	82	666
Investments in affiliates	1,306 196	1,039 143	272	-95 176	960 -290
Portfolio investments Loans	4	3	106 -8	176	-290
Mortgage loans	$\vec{l}$	2	-6 1	0	2
Non-mortgage loans	3	0	-9	Ĭ	2
Cash applied to fixed assets	1,311	-711	1,745	-1,136	295
Cash applied to dividends	726	711	844	878	1,155
Total applications of cash	3,545	1,183	2,958	-176	2,115
increase/decrease in cash	885	3,297	1,707	2,428	2,374
Selected	Items, Seasonally Adjusted	(S.A.)			
Operating revenue	16,290	16,910	16,901	16,934	17,251
Operating profit	1,722	1,757	1,293	1,950	1,926
Profit before extraordinary gains	817	85	168	691	884
Net profit	818	86	168	692	884
	Selected Ratios				
Debt to equity	1.047	1.066	1.136	1.195	1.248
Profit margin	10.6%	10.4%	7.6%	11.5%	11.2%
Return on equity	5.2%	0.5%	1.1%	4.4%	5.7%
Return on capital employed	5.1%	3.1%	3.1%	4.5%	4.9%
1 1 3	6.8%	5.1%	3.1%	3.1%	3.1%
	Cl	ms			
Percen	tage Change of Selected Ite				
	1.7%	3.8%	-0.1%	0.2%	
Departing revenue (S.A.) Departing expenses (S.A.) Departing profit (S.A.)			-0.1% 3.0% -26.4%	0.2% -4.0% 50.8%	1.9% 2.3% -1.2%

**Table 14 - Non-Depository Credit Intermediation** 

Table 14 - Non-Depository Credit Intermediation	2001		4	2002	
	2	3 mill	4 ions of dollars	1	2
	Balance Sheet				
Assets	90,884 a	91,564 a	90,775 a	93,496 a	93,349 a
Cash and deposits	2,476 c	2,834 c	3,831 c	3,182 b	3,078 b
Accounts receivable and accrued revenue	2,291 a	2,665 a	2,098 b	2,633 a	2,383 a
Inventories	0 a	2 a	2 a	2 a	2 a
Investments and accounts with affiliates	25,927 a	24,653 b	23,578 c	24,855 b	23,717 a
Portfolio investments	735 d	730 d	812 d	851 d	938 c
Loans	48,234 a 3.454 d	49,135 a 3,908 d	48,681 a 3,860 f	49,470 a 3,612 d	50,305 a 4,178 a
Mortgage Non-mortgage	3,434 a 44,780 a	45,228 a	44,821 a	45,858 a	46,127 a
Allowance for losses on investments and loans	-1,002 c	-1,058 c	-1,136 d	-1.081 b	-1,065 b
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Capital assets, net	9,602 a	9,853 a	10,107 a	10,813 a	11,296 a
Other assets	2,622 a	2,754 a	2,805 a	2,774 a	2,698 a
Liabilities	80,507 a	80,461 a	80,342 a	82,300 a	82,168 a
Deposits	1,049 a	1,452 a	1,457 a	1,558 a	1,575 a
Actuarial liabilities of insurers	0 a	0 a	0 a	0 a	0 a
Accounts payable and accrued liabilities	1,707 a	1,967 a	1,862 a	2,019 a	2,004 a
Loans and accounts with affiliates	17,206 a	16,892 a	17,427 a	17,332 b	17,125 a
Borrowings	57,530 a	57,315 a	56,237 a	58,049 a	58,379 a
Loans and overdrafts	4,318 d	4,384 e	3,999 f	4,897 d	5,202 a
From banks	623 c	1,209 f	707 d	759 c	596 c
From others	3,695 e	3,175 f	3,292 f	4,139 d	4,606 e
Bankers' acceptances and paper	19,481 a	17,449 a	16,199 a	17,352 a	17,514 a
Bonds and debentures Mortgages	32,945 a 785 d	34,690 a 792 d	35,266 b 774 e	34,811 a 989 d	34,749 a 914 a
Deferred income tax	1,009 a	1,039 a	1.087 a	1,188 a	1,095 a
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Other liabilities	2,007 a	1,796 a	2,271 b	2,153 a	1,988 b
Equity	10,376 b	11,103 b	10,433 с	11,196 b	11,181 b
Share capital	4,299 b	4,534 b	4,534 c	4,785 d	4,621 b
Unitholders' equity	0 a	0 a	0 a	0 a	0 a
Liability to policyholders	0 a 2,411 c	0 a	0 a	0 a 2,779 c	0 a 2,587 d
Contributed surplus and other Retained earnings	3,666 c	2,565 d 4,004 c	2,334 e 3,564 d	3,632 b	3,973 b
	Income Statement				
Operating Revenue	3,169 a	3,276 a	3,366 a	3,277 a	3,373 a
Sales of goods and services	189 a	193 a	222 a	235 a	269 a
Premiums	0 a	0 a	0 a	0 a	0 a
Annuity considerations	0 a	0 a	0 a	0 a	0 a
Interest revenue (operating)	2,341 a	2,368 a	2,328 a	2,275 a	2,286 a
Dividends revenue (operating)	20 a	21 a	21 a	20 a	20 a
Gains on sale of securities and other assets Other operating revenue	10 f 609 a	45 a 650 a	19 a 776 a	21 b 726 b	22 a 777 b
• •					
Operating Expenses	1,865 a	1,879 a	1,943 a	1,988 a	2,110 a
Depreciation, depletion and amortization	524 a	536 a	559 a	586 a	618 a
Insurance claims incurred	0 a 0 a	0 a	0 a	0 a	0 a
Annuity claims incurred Normal increase in actuarial liabilities	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a
Interest expense (operating)	303 a	262 a	242 a	219 a	232 a
Other operating expenses	1,037 a	1,081 a	1,142 a	1,183 a	1,260 a
Operating Profit/Loss	1,305 a	1,396 a	1,423 a	1,288 a	1,263 a
Interest and dividend revenue	0 a	0 a	0 a	0 a	0 a
Interest expense on borrowing	875 a	871 a	854 b	824 a	829 a
Gains/losses	3 a	-21 a	-31 f	-1 d	-1 a
Profit before Income Tax	433 a	503 a	537 a	463 b	433 b
Income tax Equity in affiliates' earnings	142 a 4 a	152 a 0 f	143 b 7 f	85 b 9 f	91 b 9 f
Profit before Extraordinary Gains	295 a	351 a	401 a	388 a	351 b
Extraordinary gains	-4 a	0 a	-10 a	-10 a	-11 a
Net Profit	290 a	350 a	390 a	377 a	339 b
Net rivill	290 a	350 a	390 a	3// a	33

**Table 14 - Non-Depository Credit Intermediation** 

Table 14 - Non-Depository Credit Intermediation	2001			2002	
	2	3 mil	4 lions of dollars	1	2
Statement	of Changes in Financial Po		nons of donars	•	
Sources					
Cash from operating activities	774	1,182	1,984	807	1,096
Net profit	290	360	390	335	327
Non-cash items	501	818	1,602	481	751
Depreciation, depletion and amortization	524	536	559	579	616
Deferred income tax Working capital	35 -594	12 436	22 389	81 -67	34 99
Other non-cash items	537	-164	632	-110	2
Prior period cash transactions	-16	3	-7	-9	18
Cash from financing activities	1,043	34	-357	992	616
Increase in deposits	-90	403	5	101	17
Borrowings from banks	37	577	-652	26	-337
Borrowings from affilitates	93	262	276	-11	259
Other borrowings	785	-1,460	97	779	631
Bankers' acceptances and paper	-671	-2,190	-1,129	489	242
Bonds and debentures	1,335	1,237	858	333	-54
Mortgages Other	-9 132	6 -513	-4 374	-29 -12	6 438
Equity	219	252	-81	-12 97	456
Total cash available	1,817	1,216	1,627	1,799	1,712
Applications					
Cash applied to investment activities	1,700	-53	-1,059	1,254	387
Investments in affiliates	506	-23	-537	-309	-808
Portfolio investments	67	-13	90	-52	124
Loans	1,126	-16	-611	1,617	1,073
Mortgage loans	64	-32 17	-132	61	543 530
Non-mortgage loans	1,063		-478	1,556	
Cash applied to fixed assets	64	-10	25	1	-192
Cash applied to dividends  Total applications of cash	30 1,794	50 -14	185 -850	39 1,294	50 245
i otal applications of cash	1,794	-14	-030	1,294	243
Increase/decrease in cash	23	1,231	2,477	504	1,467
Selected	Items, Seasonally Adjusted	(S.A.)			
Operating revenue	3,169	3,276	3,366	3,277	3,373
Operating profit	1,305	1,396	1,423	1,288	1,263
Profit before extraordinary gains	295	351	401	388	351
Net profit	301	351	412	398	362
	Selected Ratios				
Debt to equity	7.202	6.683	7.061	6.733	6.753
Profit margin	41.2%	42.6%	42.3%	39.3%	37.4%
leturn on equity Leturn on capital employed	11.4% 4.8%	12.6% 5.4%	15.4% 5.3%	13.8% 5.2%	12.6% 5.1%
Percei	ntage Change of Selected Ite	ems			
(0.4.)	0.707	2.407	2.007	2.72/	2.007
Operating revenue (S.A.)	-0.6%	3.4%	2.8%	-2.7%	3.0%
Operating expenses (S.A.) Operating profit (S.A.)	-4.7% 5.7%	0.8% 7.0%	3.4% 1.9%	2.3% -9.5%	6.2% -2.0%
Sperating profit (S.A.)	3.770	7.070	1.770	<b>-</b> 7. <i>J</i> /0	-2.070

**Table 15 - Insurance Carriers** 

	2001	3	4	2002 1	2
	2		4 lions of dollars		2
	<b>Balance Sheet</b>				
Assets	258,578 a	263,710 a	268,467 a	268,838 a	279,826 a
Cash and deposits	3,847 b	4,205 b	4,127 c	3,347 b	3,223 b
Accounts receivable and accrued revenue	15,924 a	15,966 a	15,000 a	15,671 a	16,833 a
Inventories	0 a	0 a	0 a	0 a	0 a
Investments and accounts with affiliates	20,260 a	20,732 a	23,271 a	22,899 a 157,846 a	29,928 a
Portfolio investments Loans	151,329 a 45,588 a	154,331 a 45,835 a	157,109 a 45,627 a	44,942 a	160,248 a 44,929 a
Mortgage	40,245 a	39,543 a	39.331 a	38,493 a	38,464 a
Non-mortgage	5,343 a	6,291 a	6,296 a	6,449 a	6,465 a
Allowance for losses on investments and loans	-130 a	-125 a	-108 a	-120 a	-118 a
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Capital assets, net	7,510 a	7,666 a	7,665 a	7,632 a	7,698 a
Other assets	14,250 a	15,102 a	15,777 a	16,622 a	17,086 a
Liabilities	201,598 a	205,470 a	209,784 a	210,086 a	213,969 a
Deposits	5,066 a	5,086 a	5,199 a	5,062 a	5,071 a
Actuarial liabilities of insurers	126,690 a	127,046 a	128,359 a	129,325 a	130,078 a
Accounts payable and accrued liabilities	37,517 a	38,662 a	39,974 a	40,226 a	41,222 a
Loans and accounts with affiliates	3,572 a	5,280 a	5,263 a	5,301 a	5,373 a
Borrowings	4,610 a	4,430 a	6,091 a	5,805 a	7,299 a
Loans and overdrafts	2,884 a	2,683 a	3,322 a	2,764 a	3,828 a
From banks	2,473 a	2,281 a 402 a	2,811 a	2,315 a	2,876 a
From others Bankers' acceptances and paper	411 a 0 a	402 a 0 a	510 a 0 a	449 a 0 a	952 a 0 a
Bonds and debentures	1,563 a	1,577 a	2,554 a	2,860 a	3,306 a
Mortgages	163 a	169 a	215 a	182 a	164 a
Deferred income tax	-763 b	-555 c	-314 f	-157 f	-242 f
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Other liabilities	24,907 a	25,522 a	25,213 a	24,523 a	25,169 a
Equity	56,980 a	58,240 a	58,683 a	58,752 a	65,858 a
Share capital	9,612 a	9,667 a	10,132 a	9,960 a	16,376 a
Unitholders' equity	0 a	0 a	0 a	0 a	0 a 0 a
Liability to policyholders Contributed surplus and other	0 a 1,683 a	0 a 1,795 b	0 a 1,815 b	0 a 1,694 a	1,712 a
Retained earnings	45,685 a	46,778 a	46,737 a	47,099 a	47,769 a
	Income Statement				
Operating Revenue	16,273 a	16,451 a	17,207 a	17,807 a	16,895 a
Sales of goods and services	0 a	0 a	0 a	0 a	0 a
Premiums	11,013 a	11,321 a	11,386 a	11,419 a	11,717 a
Annuity considerations	1,081 a	1,062 a	1,055 a	2,250 a	1,192 a
Interest revenue (operating)	3,153 a	3,125 a	3,161 a	2,957 a	2,984 a
Dividends revenue (operating)	158 a 149 d	143 a	155 a	124 a	142 a
Gains on sale of securities and other assets Other operating revenue	719 a	34 e 767 a	352 b 1,098 a	117 a 939 a	81 a 779 a
•			<i>'</i>		
Operating Expenses	14,956 a	15,311 a	16,225 a	16,645 a	15,677 a
Depreciation, depletion and amortization	-209 a	-167 a	-245 a	-173 a	-176 a
Insurance claims incurred	7,495 a	7,845 a 2,085 a	8,104 a	7,807 a	7,673 a
Annuity claims incurred	2,290 a 891 b	2,083 a 862 c	2,439 a 1,102 a	2,599 a 1,771 a	2,241 a 824 a
Normal increase in actuarial liabilities Interest expense (operating)	6l a	63 a	64 a	1,771 a 56 a	624 a 49 a
Other operating expenses	4,429 a	4,625 a	4,764 a	4,587 a	5,067 a
Operating Profit/Loss	1,317 b	1,141 c	981 c	1,162 a	1,218 a
Interest and dividend revenue	0 a	0 a	0 a	0 a	0 a
Interest expense on borrowing	77 a	86 a	97 a	80 a	85 a
Gains/losses	10 d	-69 a	38 b	-22 a	-138 a
Profit before Income Tax Income tax	<b>1,250 b</b> 497 a	<b>985 c</b> 312 c	<b>922 c</b> 409 b	<b>1,059 a</b> 337 a	<b>993 b</b> 269 b
Equity in affiliates' earnings	110 a	99 c	278 a	171 a	100 a
Profit before Extraordinary Gains	863 b	772 c	791 b	893 a	824 b
Extraordinary gains	0 a	0 a	0 a	0 a	0 a
Net Profit	863 b	772 c	791 b	893 a	824 b

**Table 15 - Insurance Carriers** 

Table 15 - Insurance Carriers	2001			2002	
	2	3 mil	4 llions of dollars	1	2
Statement	of Changes in Financial Pos			,	
ources					
Cash from operating activities	1,903	1,961	3,528	1,387	1,063
Net profit Non-cash items	863 1,003	765 1,153	776 2,678	889 441	816 298
Depreciation, depletion and amortization	-209	-171	-247	-173	-176
Deferred income tax	140	175	167	91	-27
Working capital	186	1,109	2,548	-965	-97
Other non-cash items	887	42	211	1,490	602
Prior period cash transactions	37	43	73	57	-5
Cash from financing activities	930	28	2,263	-379	8,268
Increase in deposits	-75	21	113	-133	56
Borrowings from banks	41 426	-193 -26	528 33	-497 48	561
Borrowings from affilitates Other borrowings	28	-20 11	1,121	210	72 932
Bankers' acceptances and paper	0	0	0	0	0
Bonds and debentures	54	14	977	306	447
Mortgages	-2	6	36	-32	-17
Other	-22	-8	108	-61	503
Equity	510	217	468	-6	6,694
Total cash available	2,832	1,989	5,791	1,007	9,330
Applications					
Cash applied to investment activities	2,185	1,329	5,202	1,305	9,255
Investments in affiliates	77	-618	2,994	-900	7,006
Portfolio investments	1,746 362	2,656 -707	2,348 -140	2,645 -438	2,258
Loans Mortgage loans	-53	-707 -716	-140 -158	-438 -569	-28
Non-mortgage loans	416	9	19	131	20
Cash applied to fixed assets	68	159	28	-42	81
Cash applied to dividends	488	205	372	286	223
Total applications of cash	2,741	1,693	5,602	1,548	9,559
ncrease/decrease in cash	91	297	189	-540	-227
Selected	Items, Seasonally Adjusted	(S.A.)			
Operating revenue	16,364	16,750	17,059	17,461	17,007
Operating profit	1,021	1,210	1,182	1,170	885
Profit before extraordinary gains	783	764	821	947	757
Net profit	783	764	821	947	757
	Selected Ratios				
Nietait	0.144	0.167	0.102	0.100	0.100
Debt to equity	0.144 6.2%	0.167 7.2%	0.193 6.9%	0.189 6.7%	0.192 5.2%
Profit margin Return on equity	5.5%	7.2% 5.2%	6.9% 5.6%	6.7% 6.4%	5.2% 4.6%
Return on capital employed	5.1%	4.8%	5.0%	5.7%	4.2%
Percei	ntage Change of Selected Ite	ms			
		2.40:			
Operating revenue (S.A.)	0.4%	2.4%	1.8%	2.4%	-2.6%
Operating expenses (S.A.)	0.0%	1.3%	2.2% -2.3%	2.6%	-1.0%
Operating profit (S.A.)	5.8%	18.6%	-2.370	-1.1%	-24.3%

**Table 16 - Other Funds and Financial Vehicules** 

	2001			2002	
	2	3 mil	4 lions of dollars	1	2
	Balance Sheet	IIIII	nons of donars	•	
Assets	631,760 a	624,576 a	644,864 a	665,451 a	668,297 a
Cash and deposits	16,640 b	15,722 b	16,038 b	16,621 b	16,193 b
Accounts receivable and accrued revenue	7,949 b	8,697 b	6,219 c	7,871 b	8,054 b
Inventories	0 a	0 a	0 a	0 a	0 a
Investments and accounts with affiliates	0 a	0 a	0 a	22 a	490 a
Portfolio investments	482,770 a	477,858 a	496,342 a	515,960 a	515,117 a
Loans	121,989 a	119,597 a	123,365 a	122,008 a	125,657 a
Mortgage	63,320 a	61,823 a	60,974 a	62,358 a	64,208 d
Non-mortgage	58,670 a	57,774 a	62,392 a	59,650 a	61,448 a
Allowance for losses on investments and loans	0 a	-1 a	-1 a	-5 a	0 a
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Capital assets, net	1,711 a	1,789 a	2,001 a	2,102 a	2,055 a
Other assets	702 b	915 c	901 c	873 a	731 a
Liabilities	135,741 a	133,245 a	135,196 a	140,005 a	143,575 a
Deposits	0 a	0 a	0 a	0 a	0 a
Actuarial liabilities of insurers	0 a	0 a	0 a	0 a	0 a
Accounts payable and accrued liabilities	6,151 b	6,109 b	4,519 b	6,867 a	6,480 a
Loans and accounts with affiliates	8 a	8 a 124,471 a	32 a	32 a	31 a 134,227 a
Borrowings	127,452 a 1,939 a	2,017 b	128,065 a	130,574 a	134,227 a 1,882 a
Loans and overdrafts From banks	1,939 d 411 d	2,017 b 461 d	1,779 a 336 d	1,778 a 353 d	1,002 u 359 a
From others	1,529 a	1,557 a	1,443 a	1,425 a	1,523 a
Bankers' acceptances and paper	62,665 a	61,651 a	63,198 a	59,266 a	61,313 a
Bonds and debentures	62,848 a	60,802 a	63,088 a	69,530 a	71,032 a
Mortgages	02,040 a	00,802 a 0 a	05,088 a 0 a	09,550 a 0 a	0 a
Deferred income tax	0 <i>u</i> 0 a	0 a	0 a	0 a	0 a
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Other liabilities	2,129 b	2,657 c	2,580 c	2,532 b	2,836 c
		· ·			
Equity	496,019 a	491,330 a	509,668 a	525,446 a	524,723 a
Share capital	116 a	138 a	209 a	186 a	1,479 a
Unitholders' equity	409,551 a	407,947 a	420,870 a	432,648 a	432,133 a
Liability to policyholders	86,351 a	83,241 a	88,543 a	92,535 a	91,041 a
Contributed surplus and other Retained earnings	0 a 0 a	0 a 4 a	-12 a 60 a	13 a 64 a	12 a 58 a
Retained earnings		4 a	00 a	04 a	
	Income Statement				
Operating Revenue	7,517 b	2,681 d	5,225 c	5,552 c	5,070 c
Sales of goods and services	0 a	0 a	0 a	0 a	0 a
Premiums	0 a	0 a	0 a	0 a	0 a
Annuity considerations	0 a	0 a	0 a	0 a	0 a
Interest revenue (operating)	4,247 a 1,599 a	4,108 a 1.498 a	3,971 a	3,588 a	3,601 a
Dividends revenue (operating)	,	,	1,458 b -429 f	1,336 a 424 f	1,533 a -274 f
Gains on sale of securities and other assets Other operating revenue	1,472 e 198 a	-3,093 d 170 b	-429 I 226 d	204 b	212 b
1 0					
Operating Expenses	3,489 a	3,330 a	3,311 a	3,273 a	3,334 a
Depreciation, depletion and amortization	0 a	0 a	0 a	0 a	0 a
Insurance claims incurred	0 a	0 a	0 a	0 a	0 a
Annuity claims incurred	0 a	0 a	0 a	0 a	0 a
Normal increase in actuarial liabilities	0 a	0 a	0 a	0 a	0 a
Interest expense (operating)	757 a	702 a	601 a	494 a	509 a
Other operating expenses	2,732 a	2,628 a	2,710 a	2,779 a	2,825 a
Operating Profit/Loss	4,028 b	-648 f	1,914 e	2,279 e	1,737 e
Interest and dividend revenue	0 a	0 a	0 a	0 a	0 a
Interest expense on borrowing	851 a	839 a	869 a	942 a	948 a
Gains/losses	151 d	-2,974 a	2,712 a	745 b	-2,788 a
		· ·	,		
Profit before Income Tax	3,328 c	-4,461 c	3,757 d	2,082 e	-2,000 e
Income tax Equity in affiliates' earnings	47 a 0 a	35 a 0 a	17 c 0 a	9 d 0 a	22 c 0 a
Equity in affiliates' earnings					
Profit before Extraordinary Gains Extraordinary gains	<b>3,282 c</b> 0 a	<b>-4,496 c</b> 0 a	<b>3,740 d</b> 0 a	<b>2,073</b> e 0 a	<b>-2,021</b> e 0 a
, ,					
Net Profit	3,281 c	-4,496 c	3,739 d	2,072 e	-2,021 e

**Table 16 - Other Funds and Financial Vehicules** 

Table 16 - Other Funds and Financial Vehicules	2001			2002	
	2	3 mi	4 llions of dollar	1	2
Statement	of Changes in Financial Po			~	
Sources					
Cash from operating activities	1,307	968	2,248	1,692	1,002
Net profit	3,177	-4,496	3,704	2,012	-1,972
Non-cash items	-1,762	5,491	-1,480	-311	2,972
Depreciation, depletion and amortization	0	0	0	$0 \\ 0$	0
Deferred income tax Working capital	0 69	0 -757	0 954	605	0 -460
Other non-cash items	-1,831	6,248	-2,435	-916	3,433
Prior period cash transactions	-106	-25	25	-8	3,433
Cash from financing activities	5,585	-7,759	21,452	12,391	-9,621
Increase in deposits	0	0	0	0	0
Borrowings from banks	-50	50	-138	12	26
Borrowings from affilitates	1	0	25	0	-1
Other borrowings	2,068	-119	2,325	3,380	-759
Bankers' acceptances and paper Bonds and debentures	0 2,078	0 -147	0 2,450	0 3,400	-858
Mortgages	2,078	0	2,430	0	-030
Other	-9	28	-124	-19	98
Equity	3,567	-7,688	19,241	8,999	-8,885
Total cash available	6,893	-6,790	23,700	14,082	-8,620
A li. adi					
Applications	40.006		47.424	10.000	0.00
Cash applied to investment activities Investments in affiliates	10,986	<b>-2,227</b> 0	15,434	10,068	928
Portfolio investments	7,899	185	11,736	11,358	-2,774
Loans	3,086	-2,412	3,698	-1,289	3,703
Mortgage loans	667	-1,517	-919	1,452	1,905
Non-mortgage loans	2,420	-895	4,618	-2,741	1,798
Cash applied to fixed assets	49	76	211	101	-46
Cash applied to dividends	2,762	2,104	3,610	1,682	1,737
Total applications of cash	13,796	-47	19,255	11,851	2,618
Increase/decrease in cash	-6,903	-6,743	4,445	2,231	-11,238
Salaotad	Items, Seasonally Adjusted	(S A )			
Stitetta	items, Scasonany Aujusteu	(5.4.)			
Operating revenue	7,517	2,681	5,225	5,552	5,070
Operating profit	4,028	-648	1,914	2,279	1,737
Profit before extraordinary gains	3,282	-4,496	3,740	2,073	-2,021
Net profit	3,282	-4,496	3,742	2,073	-2,021
	Selected Ratios				
Debt to equity					
Debt to equity Profit margin	••	••			
Return on equity					
Return on capital employed					
Percei	ntage Change of Selected Ite	ems			
Operating revenue (S.A.)	20.9%	-64.3%	94.9%	6.3%	-8.7%
Operating revenue (S.A.) Operating expenses (S.A.)	20.9% -1.1%	-04.5% -4.6%	-0.6%	6.5% -1.1%	-8.7% 1.9%
Operating expenses (S.A.) Operating profit (S.A.)	49.6%	-116.1%	395.1%	19.0%	-23.8%
Sharmed broun (O'T')	77.0/0	110.170	373.170	17.070	25.070

**Table 17 - Other Financial Intermediaries** 

	2001			2002	
	2	3	4 lions of dollars	1	2
	Balance Sheet	IIIII	nons of donars	•	
Assets	156,919 с	154,522 c	149,227 c	155,184 a	155,219 b
Cash and deposits	7,448 c	7,430 d	6,896 d	8,616 c	8,585 c
Accounts receivable and accrued revenue	18,942 d	19,171 d	15,833 d	15,553 a	16,136 b
Inventories	0 a	0 a	0 a	0 a	0 a
Investments and accounts with affiliates	62,089 e	61,107 e	59,232 f	63,830 c	62,975 d
Portfolio investments	43,545 b	42,301 b	43,537 c	43,156 b	43,240 b
Loans	5,634 f	5,408 f	5,283 f	5,153 b	4,970 b
Mortgage	2,828 f	2,943 f	2,905 f	2,932 c	2,759 6
Non-mortgage	2,807 f	2,465 f	2,378 f	2,220 b	2,211 b
Allowance for losses on investments and loans	-208 a 0 a	-211 a 0 a	-210 a 0 a	-248 a	-252 a 0 a
Bank customers' liabilities under acceptances Capital assets, net	10,187 f	10,248 f	9,598 f	0 a 8,324 c	9,012 c
Other assets	9,282 e	9,069 e	9,061 e	10,801 b	10,554 b
	*	,	· ·	*	
Liabilities	87,685 c	87,141 c	82,200 d	86,625 b	86,687 b
Deposits	0 a	0 a	0 a	0 a	0 a
Actuarial liabilities of insurers	0 a	0 a	0 a	0 a	0 a
Accounts payable and accrued liabilities	22,627 b	22,779 c	20,691 c 23,557 e	21,628 b	22,465 b
Loans and accounts with affiliates Borrowings	24,970 d 14,406 f	24,662 d 13,523 e	23,337 E 13,742 f	25,908 b 13,668 d	25,616 c 13,412 d
Loans and overdrafts	7,084 f	6,365 f	6,619 f	6,182 b	6,203 b
From banks	3,351 b	2,925 b	2,973 c	2,518 b	2,586 b
From others	3,733 f	3,441 f	3,646 f	3,664 d	3,616 b
Bankers' acceptances and paper	2,480 d	1,964 d	1,643 d	2,243 f	2,059 f
Bonds and debentures	2,252 a	2,540 a	2,907 a	3,313 c	3,308°c
Mortgages	2,589 f	2,653 f	2,573 f	1,930 e	1,842 e
Deferred income tax	3,875 f	3,305 f	3,074 f	2,931 f	3,087 f
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Other liabilities	21,807 e	22,874 e	21,136 f	22,490 c	22,108 b
Equity	69,234 c	67,381 c	67,027 d	68,560 b	68,533 c
Share capital	42,669 c	42,434 c	42,041 d	44,320 c	44,391 c
Unitholders' equity	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a
Liability to policyholders Contributed surplus and other	9,330 e	9,075 f	9,440 f	9,106 d	9,091 d
Retained earnings	17,235 e	15,872 f	15,547 f	15,133 f	15,051 f
	Income Statement				
Operating Revenue	9,582 с	9,558 c	8,947 d	9,554 b	9,667 b
Sales of goods and services	5.157 c	4,897 c	4,722 d	4,970 c	5,242 c
Premiums	0 a	0 a	0 a	0 a	0 a
Annuity considerations	0 a	0 a	0 a	0 a	0 a
Interest revenue (operating)	1,145 d	1,139 d	1,068 d	1,089 b	1,088 b
Dividends revenue (operating)	1,782 e	1,785 e	1,730 f	1,644 d	1,654 e
Gains on sale of securities and other assets	642 f	999 f	737 f	766 e	874 f
Other operating revenue	855 d	738 d	690 d	1,085 e	809 c
Operating Expenses	7,088 c	6,844 c	6,631 d	6,773 b	6,884 b
Depreciation, depletion and amortization	490 b	507 b	494 с	424 b	447 b
Insurance claims incurred	0 a	0 a	0 a	0 a	0 a
Annuity claims incurred	0 a	0 a	0 a	0 a	0 a
Normal increase in actuarial liabilities	0 a	0 a	0 a	0 a	0 a
Interest expense (operating)	141 a	135 a	131 a	124 a	123 a
Other operating expenses	6,457 d	6,203 c	6,005 d	6,225 b	6,315 b
Operating Profit/Loss	2,494 d	2,714 c	2,316 d	2,781 d	2,783 c
Interest and dividend revenue Interest expense on borrowing	0 a 707 d	0 a 683 d	0 a 649 f	0 a 628 c	0 a 624 c
Gains/losses	-19 f	-71 f	-30 e	-13 f	15 e
Profit before Income Tax	1.766 e	1,959 d	1,636 e	2,139 d	2,174 c
Income tax	433 f	494 d	538 d	596 e	543 c
Equity in affiliates' earnings	304 f	306 f	290 f	325 f	374 f
Profit before Extraordinary Gains	1,638 e	1,771 d	1,388 f	1,868 d	2,005 с
Extraordinary gains	22 f	-66 f	-36 f	-25 f	-37 f
Net Profit	1,660 e	1,704 e	1,351 f	1,842 d	1,966 c

<b>Table 17 -</b>	Other	Financial	Intermediaries

	2001			2002	
	2	3	4 lions of dollar	1	2
Statement o	f Changes in Financial Pos		nons of donar	•	
Sources					
Cash from operating activities	2,182	1,429	-221	947	760
Net profit	1,621	1,478	1,026	1,561	1,930
Non-cash items	827	185	-1,250	-608	-1,159
Depreciation, depletion and amortization	481	506	485	386	438
Deferred income tax	43	-9	-20	18	
Working capital	-577	-753	-277	764	179
Other non-cash items	881	443	-1,435	-1,777	-1,78
Prior period cash transactions	-266	-232	3	-4	-1
Cash from financing activities	<b>5,915</b> 57	<b>-363</b> -48	<b>740</b> 100	<b>2,674</b> 96	<b>60</b> -4
Increase in deposits Borrowings from banks	222	-409	146	-291	-8
Borrowings from affilitates	739	169	435	580	5
Other borrowings	2,695	-735	339	575	-10
Bankers' acceptances and paper	1.960	-495	-202	52	-204
Bonds and debentures	471	38	349	31	34
Mortgages	273	-41	-13	0	-13
Other	-8	-236	207	492	79
Equity	2,203	662	-279	1,715	78
Total cash available	8,096	1,065	518	3,621	1,35
Applications					
Cash applied to investment activities	4,191	-1,705	-510	2,529	1,409
Investments in affiliates	3,816	-582	-1,597	2,409	97
Portfolio investments	701	-960	1,191	192	36
Loans	-326	-162	-102	-71	7
Mortgage loans	15 -341	139 -301	-28 -73	-76	-7: 148
Non-mortgage loans				6	
Cash applied to fixed assets	2,139	141	-180	-103	-47
Cash applied to dividends	965 7.205	1,147	1,288	1,047	1,084
Total applications of cash	7,295	-418	596	3,472	2,01
Increase/decrease in cash	802	1,485	-77	149	-65
Selected It	ems, Seasonally Adjusted (	(S.A.)			
Operating revenue	9,725	9,705	8,863	9,366	9,740
Operating profit	2,583	2,746	2,355	2,631	2,83
Profit before extraordinary gains	1,629	1,759	1,391	1,879	2,00
Net profit	1,608	1,826	1,428	1,905	2,03
	Selected Ratios				
Debt to equity	0.569	0.567	0.556	0.577	0.569
Profit margin	26.6%	28.3%	26.6%	28.1%	29.1%
Return on equity	9.4%	10.4%	8.3%	11.0%	11.79
		8.7%	7.2%	8.7%	9.2%
	8.1%	0.770			
Return on capital employed	age Change of Selected Ite				
Return on capital employed  Percent:	age Change of Selected Ite	ms			4 00
Return on capital employed			-8.7% -6.5%	5.7% 3.5%	4.0% 2.5%

Table 18 - Depository Credit Intermediation	2001	=		2002	_
	2	3 mi	4 llions of dollar	1	2
	Balance Sheet	1111	inons of donar	. 3	
Assets	1,259,140 a	1,286,580 a	1,308,500 a	1,306,470 a	1,307,480 a
Cash and deposits	28,981 a	15,268 a	20,847 a	16,259 a	17,305 a
Accounts receivable and accrued revenue	6,019 a	6,733 a	5,673 a	6,122 a	5,434 a
Inventories	0 a	0 a	0 a	0 a	0 a
Investments and accounts with affiliates	72,767 a	67,265 a	77,161 a	76,889 a	74,185 a
Portfolio investments	238,790 a	234,162 a	245,876 a	252,046 a	259,505 a
Loans Mortgage	781,745 a 368,490 a	802,924 a 377,811 a	805,517 a 387,223 a	816,833 a 392,178 a	827,178 a 398,753 d
Non-mortgage	413,256 a	425,113 a	418,294 a	424,655 a	428,426
Allowance for losses on investments and loans	-15,585 a	-15,924 a	-12,910 a	-18,025 a	-19,777 a
Bank customers' liabilities under acceptances	48,857 a	48,712 a	45,853 a	45,172 a	42,272 a
Capital assets, net	10,084 a	9,322 a	9,333 a	9,287 a	9,182 a
Other assets	87,480 a	118,122 a	111,148 a	101,891 a	92,194 a
Liabilities	1,169,960 a	1,197,610 a	1,218,110 a	1,215,940 a	1,214,470 a
Deposits	861,176 a	866,624 a	891,760 a	895,865 a	892,491 a
Actuarial liabilities of insurers	0 a	0 a	0 a	0 a	0 a
Accounts payable and accrued liabilities	12,837 a	13,933 a	12,240 a	11,335 a	11,166 a
Loans and accounts with affiliates Borrowings	11,917 a 30,984 a	10,866 a 25,891 a	13,097 a 24,900 a	13,669 a 25,844 a	13,890 a 24,679 a
Loans and overdrafts	7,676 a	2,362 a	2,006 a	3,223 a	3,170
From banks	249 a	138 a	50 a	356 a	362 0
From others	7,427 a	2,224 a	1,955 a	2,867 a	2,807 a
Bankers' acceptances and paper	0 a	0 a	0 a	0 a	0 0
Bonds and debentures	23,119 a	23,349 a	22,751 a	22,460 a	21,318 a
Mortgages Defermed in come to:	188 a 1,828 a	180 a 930 a	<i>143 a</i> 838 a	<i>160 a</i> 874 a	192 a 591 a
Deferred income tax Bank customers' liabilities under acceptances	1,828 a 48,857 a	48,712 a	45,853 a	45,172 a	42,272 a
Other liabilities	202,359 a	230,654 a	229,421 a	223,183 a	229,380 a
Equity	89,180 a	88,973 a	90,390 a	90,532 a	93,009 a
Share capital	39,879 a	39,181 a	39,953 a	39,683 a	40,150 a
Unitholders' equity	0 a	0 a	0 a	0 a	0 a
Liability to policyholders	0 a	0 a	0 a	0 a	0 a
Contributed surplus and other	4,251 a	4,702 a	4,268 a	4,312 a	4,333 a
Retained earnings	45,049 a	45,090 a	46,169 a	46,536 a	48,526 a
	Income Statement				
Operating Revenue	23,261 a	22,667 a	20,972 a	19,907 a	19,705 a
Sales of goods and services	4,551 a	4,485 a	4,487 a	4,239 a	4,641 a
Premiums Amusita considerations	27 a 0 a	24 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a
Annuity considerations Interest revenue (operating)	16,369 a	15,838 a	15,170 a	13,646 a	12,969 a
Dividends revenue (operating)	279 a	379 a	462 a	393 a	376 a
Gains on sale of securities and other assets	-3 a	l a	4 a	0 a	3 a
Other operating revenue	2,039 a	1,940 a	849 a	1,629 a	1,716 a
Operating Expenses	19,073 a	18,524 a	18,613 a	17,226 a	16,392 a
Depreciation, depletion and amortization	869 a	886 a	883 a	709 a	710 a
Insurance claims incurred	21 a	23 a	0 a	0 a	0 a
Annuity claims incurred	0 a	0 a	0 a	0 a	0 8
Normal increase in actuarial liabilities Interest expense (operating)	0 a 8,667 a	0 a 7,860 a	0 a 7,069 a	0 a 5,627 a	0 a 5,088 a
Other operating expenses	9,516 a	9,755 a	10,661 a	10,890 a	10,595 a
Operating Profit/Loss	4,188 a	4,143 a	2,359 a	2,682 a	3,313 a
Interest and dividend revenue	0 a	0 a	0 a	0 a	0 a
Interest expense on borrowing	1,954 a	1,923 a	1,790 a	1,377 a	1,424 a
Gains/losses	0 a	0 a	-2 a	16 a	-2 a
Profit before Income Tax	2,233 a	2,220 a	566 a	1,320 a	1,886 a
Income tax	2,233 a 745 a	2,220 a 636 a	133 a	1,320 a 57 a	438 a
Equity in affiliates' earnings	6 a	1 a	-4 a	44 a	44 a
Profit before Extraordinary Gains	1,494 a	1,584 a	428 a	1,307 a	1,492 a
Extraordinary gains	0 a	0 a	0 a	0 a	0 a
Net Profit	1,494 a	1,584 a	428 a	1,307 a	1,492 a
	1,1,7 4	1,001 a	.20 a	-,- 0 / a	-, -, -, -

**Table 18 - Depository Credit Intermediation** 

	2001	2	4	2002	
	2	3 mi	4 llions of dollar	1 s	2
Statement of	of Changes in Financial Po	sition			
Sources					
Cash from operating activities Net profit	<b>18,535</b> 1,485	<b>3,817</b> 1,584	<b>1,123</b> 428	<b>15,693</b> 1,307	<b>22,132</b> 1,492
Non-cash items	17,059	2,256	699	14,503	20,639
Depreciation, depletion and amortization	869	886	883	709	710
Deferred income tax	-29	69	65	56	-3
Working capital	576	-1,230	-689	-1,368	518
Other non-cash items	15,644 -8	2,532 -22	443 -3	15,107 -115	19,415 (
Prior period cash transactions	-0	-22	-3	-113	,
Cash from financing activities Increase in deposits	<b>5,540</b> -330	<b>17,184</b> 19,044	<b>27,181</b> 25,317	<b>8,773</b> 7,231	<b>-3,89</b> 8
Borrowings from banks	-77	-110	-82	306	2,272
Borrowings from affilitates	260	-1,504	2,235	581	220
Other borrowings	107	-178	-901	722	-1,170
Bankers' acceptances and paper	0	0	0	0	0
Bonds and debentures	-364	73	-596	-289	-1,142
Mortgages	-11	-7	-35	17	32
Other	483	-242	-267	995	-59
Equity  Total cash available	5,583 <b>24,075</b>	-64 <b>21,001</b>	614 <b>28,305</b>	-66 <b>24,466</b>	418 <b>18,23</b> 2
i otai casii avanabie	24,073	21,001	20,303	24,400	10,232
Applications					
Cash applied to investment activities	23,052	16,843	25,185	18,077	15,065
Investments in affiliates Portfolio investments	7,532 7,507	-7,303 -5,791	10,590	-1,114 6,291	-2,74 7,45
Loans	8,013	29,939	11,192 3,403	12,901	10,35
Mortgage loans	8,849	11,220	9,758	5,003	6,580
Non-mortgage loans	-836	18,719	-6,354	7,898	3,774
Cash applied to fixed assets	209	883	395	316	265
Cash applied to dividends	1,102	1,077	1,108	1,086	1,131
Total applications of cash	24,364	18,803	26,688	19,480	16,462
increase/decrease in cash	-288	2,198	1,617	4,986	1,771
Selected I	tems, Seasonally Adjusted	(S.A.)			
	22.261	22.665	20.052	10.005	10.70
Operating revenue	23,261	22,667	20,972	19,907	19,705
Operating profit Profit before extraordinary gains	4,188 1,490	4,143 1,577	2,359 448	2,682 1,297	3,31 1,48
Net profit	1,490	1,578	448	1,297	1,48
	Selected Ratios				
Debt to equity	0.481	0.413	0.420	0.436	0.41
Profit margin	18.0%	18.3%	11.2%	13.5%	16.8%
Return on equity	6.7% 9.1%	7.1%	2.0%	5.7%	6.4%
	U 1%	9.8%	5.0%	6.8%	7.8%
Return on capital employed	7.170				
	rage Change of Selected Ite				
Percent			-7.5%	-5.1%	-1.0%
Percent  Operating revenue (S.A.) Operating expenses (S.A.)	age Change of Selected Ite	ems			-1.0% -4.8%

Table 19 - Real Estate and Rental and Leasing Companies

	2001		4	2002	
	2	3 mil	4 lions of dollars	1	2
	Balance Sheet			,	
Assets	162,936 a	161,788 a	158,527 a	165,420 a	167,447 a
Cash and deposits	5,658 b	5,734 b	5,766 c	6,987 b	7,287 b
Accounts receivable and accrued revenue	9,138 b	8,217 b	8,294 b	8,603 b	9,270 b
Inventories	6,857 b	6,662 b	6,673 c	8,217 d	8,107 d
Investments and accounts with affiliates	23,024 b	21,589 b	21,858 b	22,315 b	22,779 b
Portfolio investments	3,471 d	3,661 e	3,385 f	3,664 d	3,618 d
Loans	13,800 a	14,359 a	13,780 a	14,765 a	14,270 a
Mortgage	1,945 e	1,924 e	1,656 e	2,308 d	2,381 d
Non-mortgage	11,855 a	12,435 a	12,124 a	12,457 a	11,889 a
Allowance for losses on investments and loans	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a
Bank customers' liabilities under acceptances Capital assets, net	94,561 a	94,720 a	91,151 a	92,684 a	93,878 a
Other assets	6,427 c	6,847 d	7,622 d	8,186 b	8,238 b
	ŕ	,	· · · · · · · · · · · · · · · · · · ·		
Liabilities Deposits	122,480 a	<b>121,363 a</b> 0 a	118,265 b 0 a	118,343 b 0 a	120,631 b 0 a
Actuarial liabilities of insurers	0 a	0 a	0 a	0 a	0 a
Accounts payable and accrued liabilities	9,349 b	9,092 b	9,093 b	9,740 b	9,652 b
Loans and accounts with affiliates	19,571 b	19,100 b	18,889 c	22,861 c	23,746 c
Borrowings	82,529 a	82,084 b	79,461 b	77,291 b	78,745 b
Loans and overdrafts	20,829 d	19,648 d	17,148 d	15,951 c	16,463 c
From banks	8,388 d	7,402 e	7,207 e	7,861 d	8,102 d
From others	12,441 d	12,246 d	9,941 d	8,090 d	8,361 d
Bankers' acceptances and paper	8,275 a	8,635 a	8,382 a	8,630 a	8,787 a
Bonds and debentures	15,294 b	14,946 c	15,294 b	12,663 c	13,714 c
Mortgages	38,130 b	38,855 b	38,637 b	40,047 b	39,780 b
Deferred income tax	4,083 b	3,721 b	3,615 b	3,667 b	3,951 b
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Other liabilities	6,949 f	7,365 f	7,207 f	4,785 f	4,536 f
Equity	40,456 a	40,425 a	40,262 b	47,077 b	46,817 b
Share capital	29,697 a	28,953 a	29,271 a	31,459 a	30,823 a
Unitholders' equity	0 a	0 a	0 a	0 a	0 a
Liability to policyholders	0 a	0 a	0 a	0 a	0 a
Contributed surplus and other	5,244 b	5,496 b	5,373 b	6,714 c	6,840 c
Retained earnings	5,515 d	5,975 d	5,618 d	8,904 d	9,154 d
	Income Statement				
Operating Revenue	12,150 a	11,932 a	11,445 a	11,938 a	12,720 a
Sales of goods and services	4,534 b	4,685 b	4,545 b	4,352 b	4,930 b
Premiums	0 a	0 a	0 a	0 a	0 a
Annuity considerations	0 a	0 a	0 a	0 a	0 a
Interest revenue (operating)	0 a	0 a	0 a	0 a	0 a
Dividends revenue (operating)	0 a	0 a	0 a	0 a	0 a
Gains on sale of securities and other assets	0 a	0 a	0 a	0 a	0 a
Other operating revenue	7,616 b	7,247 a	6,899 a	7,586 a	7,790 a
Operating Expenses	9,399 a	9,276 a	9,209 b	9,424 a	10,016 a
Depreciation, depletion and amortization	1,332 b	1,452 b	1,407 b	1,492 b	1,600 b
Insurance claims incurred	0 a	0 a	0 a	0 a	0 a
Annuity claims incurred	0 a	0 a	0 a	0 a	0 a
Normal increase in actuarial liabilities	0 a	0 a	0 a	0 a	0 a
Interest expense (operating)	0 a	0 a	0 a	0 a	0 a
Other operating expenses	8,067 b	7,824 b	7,802 b	7,933 b	8,415 b
Operating Profit/Loss	2,751 a	2,655 a	2,236 a	2,514 a	2,704 a
Interest and dividend revenue	311 b	327 b	320 b	494 d	503 d
Interest expense on borrowing	1,495 a	1,625 a	1,569 a	1,737 b	1,801 b
Gains/losses	227 f	301 b	149 b	249 f	296 d
Profit before Income Tax	1,794 b	1,658 b	1,136 b	1,520 b	1,702 c
Income tax Equity in affiliates' earnings	611 a 181 b	557 a 160 b	377 b 177 b	487 c 240 f	509 b 190 c
Profit before Extraordinary Gains	1,364 b	1,261 b	936 b	1,273 c	1,383 c
Extraordinary gains	1,364 b 40 a	40 a	9 <b>36 b</b> 41 a	51 a	1,383 c 41 a
Net Profit	1,404 b	1,301 b	977 b	1,324 с	1,424 с
100 1 1 0110	1,707 0	1,501 0	211.0	1,527 (	1,747 (

Table 19 - Real Estate and Rental and Leasing Companies

	2001			2002	
	2	3 mil	4 lions of dollars	1	2
Statement	of Changes in Financial Pos		nons of donars	•	
ources					
Cash from operating activities Net profit	<b>1,826</b> 1,560	<b>2,796</b> 1,255	<b>-39</b> 909	<b>1,488</b> 1,707	<b>475</b> 1,703
Non-cash items	271	1,412	-845	-1,251	-579
Depreciation, depletion and amortization	1,313	1,432	1,400	1,399	1,592
Deferred income tax	57	30	26	57	52
Working capital	30	119	-113	-335	-851
Other non-cash items	-1,129	-168	-2,158	-2,370	-1,372
Prior period cash transactions	-4	129	-102	1,033	-646
Cash from financing activities Increase in deposits	<b>2,175</b> 0	<b>-695</b> 0	<b>3,004</b> 0	<b>4,270</b> 0	<b>-1,784</b> 0
Borrowings from banks	-361	-5	-40	667	-305
Borrowings from affilitates	364	-164	305	990	-732
Other borrowings	2,190	-211	1,576	1,043	-462
Bankers' acceptances and paper	365	594	-16	-264	90
Bonds and debentures	-23	-514	1,157	-129	-347
Mortgages	1,247	-175	1,104	1,139	-147
Other	602	-114	-666	299	-56
Equity	-17	-312	1,164	1,570	-282
Total cash available	4,000	2,100	2,964	5,758	-1,309
Applications					
Cash applied to investment activities	-1,179	1,268	723	904	-757
Investments in affiliates	-366	90	760	467	22 -114
Portfolio investments Loans	-310 -501	392 786	-8 -26	131 307	-663
Mortgage loans	-111	-72	-20 -44	164	-003 -7
Non-mortgage loans	-389	859	18	143	-656
Cash applied to fixed assets	3,697	-993	339	1,593	-2,251
Cash applied to dividends	536	603	762	639	828
Total applications of cash	3,053	876	1,823	3,136	-2,181
Increase/decrease in cash	947	1,224	1,141	2,622	872
Selected I	tems, Seasonally Adjusted	(S.A.)			
_				4.0.40	
Operating revenue	12,025	11,861	11,548	12,048 2,547	12,505
Operating profit Profit before extraordinary gains	2,624 1,355	2,586 1,223	2,382 978	1,282	2,588 1,354
Net profit	1,315	1,182	937	1,232	1,313
	Selected Ratios				
Debt to equity	2.524	2.503	2.443	2.127	2.189
Profit margin	21.8%	21.8%	20.6%	21.1%	20.7%
Return on equity	13.4%	12.1%	9.7%	10.9%	11.6%
Return on capital employed	6.7%	6.5%	5.9%	7.0%	7.1%
Percen	tage Change of Selected Ite	ems			
	tage Change of Selected Ite	-1.4%	-2.6%	4.3%	3.8%
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)			-2.6% -1.2% -7.9%	4.3% 3.7% 6.9%	3.8% 4.4%

Table 20 - Professional, Scientific and Technical Services

Table 20 - Professional, Scientific and Technical Servi	2001			2002	
	2	3		1	2
	Balance Sheet	mill	ions of dollars		
Assets	58,522 b	58.886 a	57,937 b	62,557 a	63,326 a
Cash and deposits	5,886 a	5,902 b	5,759 d	5,898 c	6,172 c
Accounts receivable and accrued revenue	11,724 a	11,992 b	12,055 c	13,160 a	13,587 b
Inventories	3,437 a	3,541 a	3,377 b	3,147 b	3,171 b
Investments and accounts with affiliates	11,425 b	11,649 b	11,354 d	12,275 b	11,815 b
Portfolio investments	4,914 b	4,631 c	4,187 f	4,733 d	4,830 d
Loans	1,307 d 443 a	1,395 d 478 a	1,331 f 472 a	1,426 f 480 f	1,485 f 498 f
Mortgage Non-mortgage	864 d	917 d	859 f	947 f	987 f
Allowance for losses on investments and loans	0 a	0 a	0 a	0 a	0 a
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Capital assets, net	12,036 f	11,433 b	11,115 c	11,863 b	11,909 b
Other assets	7,794 a	8,345 a	8,759 c	10,054 a	10,358 a
Liabilities	32,911 b	33,103 a	33,119 c	38,890 b	39,095 b
Deposits Actuarial liabilities of insurers	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a
Accounts payable and accrued liabilities	11,372 b	11,586 a	11.607 c	13,598 a	13,761 b
Loans and accounts with affiliates	8,351 b	8,563 b	8,071 d	9,316 c	9,779 d
Borrowings	8,763 d	8,797 c	8,909 d	9,274 b	9,252 b
Loans and overdrafts	5,182 c	5,422 c	5,355 e	5,382 b	5,321 b
From banks	2,575 b	2,748 b	2,707 c	2,802 b	2,869 c
From others	2,608 d	2,674 d	2,647 f	2,579 c	2,452 c
Bankers' acceptances and paper Bonds and debentures	813 f 1.777 a	505 a 1,850 a	505 b	501 a 2,342 b	470 f 2,399 b
Mortgages	991 c	1,020 d	2,047 c 1,002 f	2,342 b 1,049 d	2,399 b 1,063 d
Deferred income tax	706 f	595 b	529 e	547 d	548 e
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Other liabilities	3,719 c	3,563 d	4,003 f	6,155 d	5,754 d
Equity	25,612 b	25,786 a	24,819 c	23,667 b	24,231 b
Share capital	23,944 b	24,241 a	22,786 d	23,119 b	23,096 b
Unitholders' equity	0 a	0 a	0 a 0 a	0 a	0 a
Liability to policyholders Contributed surplus and other	0 a 1,338 b	0 a 1,377 b	0 a 1,497 d	0 a 1,349 d	0 a 1,350 d
Retained earnings	330 f	1,577 b	536 f	-799 f	-214 f
	Income Statement				
Operating Revenue	16,796 b	16,440 b	15,923 с	16,614 a	17,377 b
Sales of goods and services	15,754 b	15,474 b	15,036 c	15,619 a	16,338 b
Premiums	0 a	0 a	0 a	0 a	0 a
Annuity considerations	0 a	0 a	0 a	0 a	0 a
Interest revenue (operating)	0 a	0 a	0 a	0 a	0 a
Dividends revenue (operating)	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a
Gains on sale of securities and other assets Other operating revenue	1,042 a	965 a	888 d	995 d	1,038 d
Operating Expenses	16,337 a	15,958 a	15,419 с	16,029 a	16,680 b
Depreciation, depletion and amortization	869 d	841 b	837 b	832 b	876 b
Insurance claims incurred	0 a	0 a	0 a	0 a	0 a
Annuity claims incurred	0 a	0 a	0 a	0 a	0 a
Normal increase in actuarial liabilities	0 a	0 a	0 a	0 a	0 a
Interest expense (operating)	0 a	0 a	0 a	0 a	0 a
Other operating expenses	15,468 a	15,118 a	14,583 c	15,197 a	15,805 b
Operating Profit/Loss	459 f	481 f	504 f	585 f	696 f
Interest and dividend revenue Interest expense on borrowing	323 c 168 b	330 d 168 b	271 d 191 c	250 b 188 b	233 b 194 b
Gains/losses	-28 f	84 b	63 f	41 d	102 f
Profit before Income Tax	587 f	727 f	647 f	688 f	837 f
Income tax	363 d	149 b	118 b	134 b	147 b
Equity in affiliates' earnings	103 c	134 c	181 f	202 d	204 d
Profit before Extraordinary Gains	<b>327 f</b> -16 a	<b>712 f</b> -14 e	<b>710 f</b> -7 f	<b>756 f</b> -7 a	<b>894 f</b> -15 f
Extraordinary gains		696 f	702 f	-/ a 747 f	-13 1 <b>879 f</b>
Net Profit	310 f	090 I	/UZ I	/4/ I	8/9 I

Table 20 - Professional, Scientific and Technical Services

Table 20 - Professional, Scientific and Technical Servi	2001			2002	
	2	3 mil	4 lions of dollars	1	2
Statement	of Changes in Financial Pos		nons of donars	,	
Sources					
Cash from operating activities	900	274	-4,407	335	1,876
Net profit	319	682	-595	-555	875
Non-cash items	746	-320	-3,918	931	1,074
Depreciation, depletion and amortization Deferred income tax	830 -31	833 30	821 -12	772 33	873 7
Working capital	110	-8	0	118	-165
Other non-cash items	-160	-1,174	-4,726	8	360
Prior period cash transactions	-165	-86	108	-39	-72
Cash from financing activities	947	896	480	401	490
Increase in deposits	0	0	0	0	(
Borrowings from banks	-298 407	155	12 11	57 200	39 192
Borrowings from affilitates Other borrowings	40 / -1	46 74	63	200 25	22
Bankers' acceptances and paper	-1 <i>1</i>	-59	1	-7	29
Bonds and debentures	12	72	-17	21	16
Mortgages	24	21	7	17	28
Other	-26	41	73	-4	-50
Equity	840	621	394	119	237
Total cash available	1,846	1,170	-3,926	736	2,366
Applications					
Cash applied to investment activities	-760	159	-300	71	-36
Investments in affiliates	97 -874	78 -7	-306	36 34	-130 50
Portfolio investments Loans	-674 17	-7 89	2 5	2	44
Mortgage loans	3	35	2	7	18
Non-mortgage loans	13	55	3	-5	26
Cash applied to fixed assets	321	94	-87	109	81
Cash applied to dividends	1,269	316	465	403	455
Total applications of cash	829	569	76	583	498
Increase/decrease in cash	1,018	601	-4,003	153	1,868
Selected 1	Items, Seasonally Adjusted	(S.A.)			
	17.050	16 400	15 920	16.460	17.560
Operating revenue Operating profit	17,050 498	16,490 479	15,839 474	16,460 574	17,569 754
Profit before extraordinary gains	327	712	710	756	894
Net profit	344	727	718	764	910
	Selected Ratios				
Debt to equity	0.668	0.673	0.684	0.785	0.785
Profit margin	2.9%	2.9%	3.0%	3.5%	4.3%
Return on equity	5.1%	11.0%	11.4%	12.8%	14.8%
	4.2%	7.9%	8.3%	8.6%	9.7%
Return on capital employed	4.270	7.570			
Return on capital employed  Percen	tage Change of Selected Ite				
Percen			-3.9%	3.9%	6.7%
	tage Change of Selected Ite	ms		3.9% 3.4% 21.2%	6.7% 5.8% 31.3%

	2001	_		2002	_
	2	3 mil	4 lions of dollars	1	2
	Balance Sheet			,	
Assets	338,973 a	333,539 a	327,500 a	334,910 a	329,422 a
Cash and deposits	5,630 b	6,104 b	5,182 c	5,249 d	6,295 t
Accounts receivable and accrued revenue	2,739 b	2,803 b	2,812 d	2,919 c	2,842 c
Inventories	0 a	0 a	0 a	0 a	0 a
Investments and accounts with affiliates	297,851 a	291,016 a	286,804 a	293,075 a	287,482 a
Portfolio investments Loans	16,953 b 3,412 a	17,881 d 3,388 a	16,531 d 3,384 b	18,406 c 3,430 a	18,200 d 3,342 a
Mortgage	1,514 d	1,513 d	1,499 f	1,532 d	1,493 a
Non-mortgage	1,898 a	1,875 a	1,885 a	1,898 a	1,849
Allowance for losses on investments and loans	-618 c	-591 c	-601 e	-608 c	-596
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Capital assets, net	9,590 c	9,765 c	10,620 d	10,603 c	11,073 c
Other assets	3,417 f	3,173 f	2,771 f	1,837 f	784 f
Liabilities	79,380 ь	83,813 b	83,252 c	88,459 b	90,197 b
Deposits	0 a	0 a	0 a	0 a	0 a
Actuarial liabilities of insurers	0 a	0 a	0 a	0 a	0 a
Accounts payable and accrued liabilities	4,437 a	4,498 a	5,051 a	5,462 a	5,559 a
Loans and accounts with affiliates	33,361 a	30,935 a	28,648 b	30,930 b	32,406 t
Borrowings	25,601 a	32,176 a	37,123 b	38,717 a	38,612 b
Loans and overdrafts	5,708 c	8,817 b	7,836 c	9,817 c	9,920 a
From banks	3,828 c	5,353 b	5,375 d	6,468 c	6,413 6
From others Bankers' acceptances and paper	1,880 d 4,048 b	3,464 c 4,847 b	2,462 e 5,940 b	3,349 f 5,499 a	3,506 f 5,554 a
Bonds and debentures	12,131 a	14,932 a	19,898 a	20,781 a	20,418 a
Mortgages	3,714 f	3,580 f	3,449 f	2,620 f	2,721 f
Deferred income tax	2,282 b	2,126 b	1,800 d	1,819 c	1,707 d
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Other liabilities	13,700 f	14,079 f	10,630 f	11,531 f	11,913 f
Equity	259,593 a	249,726 a	244,248 b	246,450 a	239,225 a
Share capital	176,292 a	166,814 a	164,694 a	166,303 a	166,179 a
Unitholders' equity	0 a	0 a	0 a	0 a	0 a
Liability to policyholders	0 a	0 a	0 a	0 a	0 a
Contributed surplus and other Retained earnings	36,030 a 47,271 c	37,118 b 45,794 c	36,247 b 43,307 d	34,578 b 45,569 d	36,732 b 36,315 e
	Income Statement				
Operating Revenue	5,787 b	6,640 b	6,292 c	6,141 b	5,932 b
Sales of goods and services	1,120 d	1,201 d	1,136 e	1,413 e	1,410 e
Premiums	0 a	0 a	0 a	0 a	0 a
Annuity considerations	0 a	0 a	0 a	0 a	0 a
Interest revenue (operating)	1,037 a	976 a	925 b	923 a	906 b
Dividends revenue (operating)	3,267 b	4,310 b	4,026 c	3,294 c	3,023 c
Gains on sale of securities and other assets	195 d	-40 c	10 f	175 d	282 c
Other operating revenue	168 c	193 d	195 d	335 d	311 d
Operating Expenses	2,455 c	2,690 c	2,658 d	3,023 d	3,018 d
Depreciation, depletion and amortization	148 c	212 b	167 d	208 e	234 e
Insurance claims incurred	0 a	0 a	0 a	0 a	0 a
Annuity claims incurred	0 a	0 a	0 a	0 a	0 a
Normal increase in actuarial liabilities	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a
Interest expense (operating) Other operating expenses	2,307 d	2,478 c	2,490 d	2,815 d	0 a 2,784 d
Operating Profit/Loss	3,332 b	3,951 b	3,634 c	3,118 b	2,914 b
Interest and dividend revenue	0 a	0 a	0 a	0 a	0 a
Interest expense on borrowing	970 a	907 a	946 b	1,032 b	1,015 b
Gains/losses	-19,331 d	-1 f	-662 b	3 d	146 a
Profit before Income Tax	-16,970 с	3,042 c	2,024 d	2,090 c	2,046 c
Income tax	146 f	-114 b	-194 d	151 e	199 c
Equity in affiliates' earnings	1,879 b	1,243 b	1,649 c	2,048 a	1,654 b
Profit before Extraordinary Gains	-15,238 b	4,400 b	3,868 b	3,986 b	3,501 b
Extraordinary gains	-10 a	-1 a	-5 a	0 a	0 a
Net Profit	-15,249 b	4,398 b	3,862 b	3,986 b	3,501 b

**Table 21 - Management of Companies and Enterprises** 

	2001			2002	
	2	3	4 llions of dollars	. 1	2
Statemen	t of Changes in Financial Po		mons of donars	•	
ources					
Cash from operating activities	4,013	3,823	1,114	3,675	2,760
Net profit	-15,326	4,398	3,858	3,635	3,55
Non-cash items	19,242	-743	-2,811	-12	-907 234
Depreciation, depletion and amortization Deferred income tax	148 -1	212 -234	167 -317	194 2	234 -16
Working capital	134	-234 -434	-317 314	-304	242
Other non-cash items	18,962	-286	-2,975	97	-1,360
Prior period cash transactions	98	169	69	52	117
Cash from financing activities	<b>-1,127</b> 0	7,153 0	<b>10,109</b> 0	<b>2,945</b> 0	5,36
Increase in deposits Borrowings from banks	-465	1,491	176	424	5
Borrowings from affilitates	-92	290	2,581	-380	223
Other borrowings	321	5,146	5,257	116	-8:
Bankers' acceptances and paper	239	800	1,062	-333	140
Bonds and debentures	346	2,793	4,970	813	-423
Mortgages	-77	-15	236	33	118
Other	-185	1,569	-1,010	-395	74
Equity Table and and Table	-888	226	2,095	2,786	5,160
Total cash available	2,885	10,976	11,223	6,620	8,12
pplications					
Cash applied to investment activities Investments in affiliates	-5,600	5,433	14,759	<b>2,902</b> 2,072	3,583
Portfolio investments	-1,657 -2,927	5,858 -389	14,588 163	807	3,42 51
Loans	-1,014	-34	8	23	-35
Mortgage loans	-585	-11	-8	11	-157
Non-mortgage loans	-427	-22	17	13	-198
Cash applied to fixed assets	-210	179	300	176	49'
Cash applied to dividends	3,404	3,514	4,208	2,970	2,84
Total applications of cash	-2,407	9,126	19,266	6,048	6,927
ncrease/decrease in cash	5,293	1,850	-8,043	572	1,198
Selected	Items, Seasonally Adjusted	(S.A.)			
Operating revenue	6.024	6,647	5,913	6,271	6,177
Operating profit	3,569	3,957	3,255	3,248	3,159
Profit before extraordinary gains	-15,238	4,400	3,868	3,986	3,50
let profit	-15,227	4,402	3,874	3,986	3,50
	Selected Ratios				
NAME OF THE OWNER OWNER OF THE OWNER OWNE					
Debt to equity Profit margin			••	••	
tont margin Leturn on equity					
eturn on capital employed					
Perce	entage Change of Selected Ite	ms			
Descripting revenue (C.A.)	2 20/	10 29/	11.00/	6.1%	1.50
Operating revenue (S.A.) Operating expenses (S.A.)	-3.3% -3.1%	10.3% 9.6%	-11.0% -1.2%	13.7%	-1.5% -0.2%
Operating expenses (S.A.)	-3.1%	10.9%	-1.27% -17.7%	-0.2%	-0.27 -2.79
spouring profit (0.21.)	5.570	10.770	17.770	0.2/0	2.17

Table 22 - Administrative and Support, Waste Management and Remediation Services

	2001	·		2002	
	2	3	4 ions of dollars	1	2
	Balance Sheet	mili	ions of dollars		
		20.402.1	40.660.1	24 = 44 3	22 00 4 1
Assets Cash and deposits	<b>30,256 b</b> 2,978 a	<b>30,102 b</b> 2,993 b	<b>29,668 d</b> 3,018 b	<b>31,744 b</b> 3,808 c	<b>32,884</b> b 3,969 d
Accounts receivable and accrued revenue	4,809 b	4,796 b	4,634 b	5,558 c	5,769 c
Inventories	898 c	869 d	831 a	974 c	993 c
Investments and accounts with affiliates	5,280 d	5,268 c	5,446 f	5,398 d	5,530 d
Portfolio investments	2,945 e	2,747 f	2,273 f	2,271 f	2,395 f
Loans	1,904 a	1,874 a	1,972 a	2,032 a	2,102 a
Mortgage	363 a	346 a	361 a	373 a	391 a
Non-mortgage	1,541 a	1,529 a	1,611 a	1,659 a	1,711 a
Allowance for losses on investments and loans	0 a	0 a	0 a	0 a	0 a
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Capital assets, net	7,181 b	7,164 b	7,589 c	7,503 b	7,659 b
Other assets	4,261 b	4,391 b	3,905 b	4,200 d	4,467 d
Liabilities	22,301 a	21,992 a	22,009 b	23,755 b	24,198 b
Deposits	0 a	0 a	0 a	0 a	0 a
Actuarial liabilities of insurers	0 a	0 a	0 a	0 a	0 a
Accounts payable and accrued liabilities	5,484 b	5,386 b	5,391 c	5,364 b	5,513 b
Loans and accounts with affiliates	8,425 b	8,282 b	8,579 c	9,119 c	9,418 c
Borrowings	4,144 b 3.076 b	4,135 c	4,430 d	5,135 b	5,379 b
Loans and overdrafts From banks	3,076 B 1,675 C	2,958 b 1,614 c	3,129 d 1,699 e	3,413 c 1,953 c	3,609 c 2.091 d
From others	1,401 a	1,014 C 1,344 a	1,099 e 1,430 a	1,461 a	1,518 a
Bankers' acceptances and paper	23 a	73 a	1,430 a 121 a	201 a	205 a
Bonds and debentures	321 d	389 e	398 a	548 a	561 a
Mortgages	725 a	715 a	782 a	972 d	1,004 c
Deferred income tax	320 e	257 f	251 f	324 c	330 c
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Other liabilities	3,927 d	3,932 c	3,357 d	3,812 e	3,558 e
Equity	7,956 b	8,110 c	7,659 f	7,989 c	8,686 c
Share capital	3,343 d	3,618 d	3,285 f	3,389 c	3,402 c
Unitholders' equity	0 a	0 a	0 a	0 a	0 a
Liability to policyholders	0 a	0 a	0 a 953 e	0 a	0 a 1,504 c
Contributed surplus and other Retained earnings	963 d 3,650 c	892 d 3,601 c	3,422 f	1,387 d 3,213 f	3,780 e
	Income Statement				
Operating Revenue	11,108 b	11,029 b	10,138 с	11,712 b	12,669 b
Sales of goods and services	10,335 b	10,241 b	9,398 b	10,940 b	11,821 b
Premiums	0 a	0 a	0 a	0 a	0 a
Annuity considerations	0 a	0 a	0 a	0 a	0 a
Interest revenue (operating)	0 a	0 a	0 a	0 a	0 a
Dividends revenue (operating)	0 a	0 a	0 a	0 a	0 a
Gains on sale of securities and other assets	0 a	0 a	0 a	0 a	0 a
Other operating revenue	773 e	787 e	739 f	772 e	848 e
Operating Expenses	10,191 b	10,528 b	9,699 с	11,175 b	11,898 b
Depreciation, depletion and amortization	388 с	416 d	442 d	466 b	500 b
Insurance claims incurred	0 a	0 a	0 a	0 a	0 a
Annuity claims incurred	0 a	0 a	0 a	0 a	0 a
Normal increase in actuarial liabilities	0 a	0 a	0 a	0 a	0 a
Interest expense (operating)	0 a	0 a	0 a	0 a	0 a
Other operating expenses	9,804 b	10,112 b	9,256 c	10,709 b	11,398 b
Operating Profit/Loss	917 c	501 d	439 f	536 с	771 c
Interest and dividend revenue Interest expense on borrowing	118 b 135 a	119 b 145 b	112 e 144 b	123 b 161 b	133 b 185 b
Gains/losses	27 f	11 a	-90 b	26 f	25 f
Profit before Income Tax	927 c	486 d	316 f	524 c	744 c
Income tax	128 c	125 c	89 d	135 b	150 c
Equity in affiliates' earnings	60 f	57 f	55 f	40 a	41 a
Profit before Extraordinary Gains	858 с	419 d	281 f	429 d	635 с
Extraordinary gains	0 a	0 a	-1 a	0 a	0 a
Net Profit	857 c	418 d	280 f	428 d	633 с

Table 22 - Administrative and Support, Waste Management and Remediation Services

Table 22 - Administrative and Support, Waste Mana	2001			2002	
	2	3	4	1	2
C4-4	4 - f Cl : E::- I D-		lions of dollars	3	
Statemen	t of Changes in Financial Po	SILION			
Sources					
Cash from operating activities	406	696	472	269	472
Net profit	852 455	420 268	277 197	410	633
Non-cash items	-455 379	406	197 441	-135 <i>427</i>	-163 <i>494</i>
Depreciation, depletion and amortization Deferred income tax	0	-3	-21	2	2
Working capital	-477	-19	50	-486	-165
Other non-cash items	-357	-112	-270	-78	-493
Prior period cash transactions	10	8	-1	-3	3
Cash from financing activities	1,959 ()	-322 ()	<b>969</b> 0	1,126 0	<b>717</b>
Increase in deposits Borrowings from banks	609	-99	43	21	157
Borrowings from affilitates	341	-158	240	732	312
Other borrowings	264	-80	468	154	136
Bankers' acceptances and paper	25	-4	164	80	4
Bonds and debentures	104	-14	193	28	12
Mortgages	36	-19	4	23	56
Other	99	-40	107	22	63
Equity	744	17	217	219	111
Total cash available	2,366	373	1,441	1,396	1,188
Applications					
Cash applied to investment activities	1,102	-295	533	375	309
Investments in affiliates	815	-186	589	219	143
Portfolio investments Loans	185 103	-78 -29	-154 98	97 59	95 71
Mortgage loans	27	-17	16	11	19
Non-mortgage loans	76	-11	82	48	52
Cash applied to fixed assets	1,313	-187	229	231	129
Cash applied to dividends	229	498	228	224	236
Total applications of cash	2,644	14	990	830	675
Increase/decrease in cash	-278	359	451	565	513
Selected	Items, Seasonally Adjusted	(S.A.)			
Operating revenue	10,923	10,936	10,621	11,549	12,366
Operating profit	832	472	520	547	710
Profit before extraordinary gains	858	419	281	429	635
Net profit	860	420	283	430	636
	Selected Ratios				
Debt to equity	1.580	1.531	1.698	1.784	1.704
Profit margin	7.6%	4.3%	4.9%	4.7%	5.7%
Return on equity	43.2%	20.6%	14.7%	21.5%	29.2%
Return on capital employed	18.1%	10.4%	7.8%	10.0%	13.3%
Perce	ntage Change of Selected Ite	ms			
Operating revenue (S.A.)	-2.1%	0.1%	-2.9%	8.7%	7.1%
Operating revenue (S.A.) Operating expenses (S.A.)	-2.1%	3.7%	-3.5%	8.9%	5.9%
Operating profit (S.A.)	7.7%	-43.3%	10.2%	5.3%	29.7%
operaning profit (O.2.L.)	7.770	.5.570	10.2/0	2.570	20.17

Table 23 - Education Services

	2001	•	4	2002	•
	2	3 millio	4 ons of dollars	1	2
Balan	ce Sheet		ons of donars		
Assets	2,209 a	2,209 a	2,179 d	2,163 d	2,194 d
Cash and deposits	161 d	162 d	162 f	165 d	163 d
Accounts receivable and accrued revenue	379 b	380 b	366 d	361 d	358 d
Inventories	99 d	99 d	96 f	97 f	98 f
Investments and accounts with affiliates	263 d 86 d	262 e 85 d	255 f 83 f	291 f 83 f	301 f 84 f
Portfolio investments Loans	45 a	65 u 45 a	65 I 44 a	65 I 44 a	64 I 44 a
Mortgage	12 a	12 a	12 a	12 a	12 a
Non-mortgage	33 a	33 a	32 a	32 a	32 a
Allowance for losses on investments and loans	0 a	0 a	0 a	0 a	0 a
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Capital assets, net	881 c	880 c	871 f	855 f	880 f
Other assets	295 d	296 d	303 f	267 e	266 f
Liabilities	1,216 d	1,185 d	1,257 f	1,380 e	1,469 f
Deposits Actuarial liabilities of insurers	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a
Accounts payable and accrued liabilities	374 a	372 a	373 c	375 c	376 c
Loans and accounts with affiliates	233 a	235 a	237 d	274 e	273 f
Borrowings	463 f	462 f	460 f	485 f	498 f
Loans and overdrafts	234 e	233 e	233 f	249 e	254 f
From banks	141 f	140 f	143 f	161 f	165 f
From others	93 e	93 e	90 f	88 f	89 f
Bankers' acceptances and paper	20 a	20 a	20 a	20 a	20 a
Bonds and debentures	62 a 147 f	62 a 147 f	61 a 146 f	61 a 155 f	61 a 162 f
Mortgages Deferred income tax	147 J 10 f	147 J 10 f	140 J 11 f	133 J 12 f	102 J 12 f
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Other liabilities	135 e	107 f	176 f	233 f	310 f
Equity	993 d	1,024 e	923 f	783 f	725 f
Share capital	396 e	406 e	381 f	365 f	385 f
Unitholders' equity	0 a	0 a	0 a	0 a	0 a
Liability to policyholders	0 a	0 a	0 a	0 a	0 a
Contributed surplus and other Retained earnings	86 a 511 c	89 a 528 c	89 a 452 f	89 f 329 f	89 f 252 f
	Statement			32, 1	
		7.42	771 )	7(0.1	7(2.1
Operating Revenue Sales of goods and services	<b>747 a</b> 681 a	<b>743 a</b> 677 a	<b>771 b</b> 704 c	<b>769 d</b> 704 d	<b>762</b> b 698 c
Premiums	0 a	0 / / a	0 a	0 a	0 a
Annuity considerations	0 a	0 a	0 a	0 a	0 a
Interest revenue (operating)	0 a	0 a	0 a	0 a	0 a
Dividends revenue (operating)	0 a	0 a	0 a	0 a	0 a
Gains on sale of securities and other assets	0 a	0 a	0 a	0 a	0 a
Other operating revenue	66 d	66 e	67 f	65 f	64 f
Operating Expenses	810 a	809 a	830 c	827 d	813 c
Depreciation, depletion and amortization	31 b 0 a	30 b 0 a	33 e 0 a	31 d 0 a	30 e 0 a
Insurance claims incurred Annuity claims incurred	0 a	0 a	0 a	0 a	0 a
Normal increase in actuarial liabilities	0 a	0 a	0 a	0 a	0 a
Interest expense (operating)	0 a	0 a	0 a	0 a	0 a
Other operating expenses	779 a	778 a	797 с	796 d	782 c
Operating Profit/Loss	-62 f	-65 d	-59 f	-57 f	-50 f
Interest and dividend revenue	3 b	3 c	3 f	3 d	3 d
Interest expense on borrowing	6 b	6 c	6 f	6 f	6 f
Gains/losses	3 a	0 a	0 a	1 f	2 a
Profit before Income Tax	-63 f	-68 с	-63 f	-60 f	-51 f
Income tax	9 a	7 b	7 f	8 f	7 f
Equity in affiliates' earnings	0 a	0 a	0 a	0 a	0 a
					<b>70.6</b>
Profit before Extraordinary Gains	-71 f	-75 c	-69 f	-67 f	-58 f
Profit before Extraordinary Gains Extraordinary gains	<b>-71 f</b> 0 a	-75 <b>c</b> 0 a	<b>-69 f</b> 0 a	<b>-67 f</b> 0 a	- <b>58 1</b> 0 a

**Table 23 - Education Services** 

Table 23 - Education Services	2001			2002	
	2	3 mi	4 llions of dollar	1	2
Statement	of Changes in Financial Po		mons or donar	5	
Sources					
Cash from operating activities Net profit	<b>-89</b> -72	<b>-80</b> -75	<b>55</b> -69	<b>39</b> -68	<b>44</b> -58
Non-cash items	-16	-4	125	108	102
Depreciation, depletion and amortization	30	30	33	30	30
Deferred income tax	0	0	0	0	0
Working capital	2	-1	31	0	0
Other non-cash items Prior period cash transactions	-48 0	-32 0	61 0	79 0	72 0
Filot period cash transactions	U	U	U	U	U
Cash from financing activities	18	0	-55	8	0
Increase in deposits	0	0	0	0	0
Borrowings from banks Borrowings from affilitates	-1 -13	0 1	6 3	8 1	1 0
Other borrowings	-13 -1	-2	-7	0	1
Bankers' acceptances and paper	ō	$\bar{o}$	Ô	Õ	0
Bonds and debentures	0	0	0	0	0
Mortgages	-2	0	-1	0	0
Other	1	0	-4	0	0
Equity	37	3	-56	0	0
Total cash available	-71	-80	0	47	43
Applications					
Cash applied to investment activities	0	-3	-16	6	1
Investments in affiliates Portfolio investments	2 0	-2 0	-12 -2	6 0	0
Loans	0	0	0	0	0
Mortgage loans	ŏ	ŏ	ŏ	ŏ	ŏ
Non-mortgage loans	0	0	0	0	0
Cash applied to fixed assets	-1	-7	-15	1	2
Cash applied to dividends	15	15	15	15	15
Total applications of cash	13	3	-16	21	18
Increase/decrease in cash	-84	-83	17	26	25
Selected	Items, Seasonally Adjusted	(S.A.)			
Operating revenue	752	761	762	756	765
Operating profit	-58	-61	-65	-57	-47
Profit before extraordinary gains	-71	-75	-69	-67	-58
Net profit	-71	-75	-69	-67	-58
	Selected Ratios				
Debt to equity	0.701	0.680	0.755	0.970	1.063
Profit margin	-7.9%	-8.2%	-8.6%	-7.7%	-6.3%
Return on equity	-29.0%	-29.7%	-30.5%	-34.7%	-32.3%
Return on capital employed	-15.7%	-16.5%	-16.0%	-16.2%	-14.2%
Perce	ntage Change of Selected Ite	ems			
Operating revenue (S.A.)	3.2%	1.2%	0.2%	-0.9%	1.3%
Operating revenue (S.A.)	1.6%	1.5%	0.6%	-1.8%	0.0%
Operating profit (S.A.)	15.0%	-5.1%	-5.6%	12.2%	16.4%

**Table 24 - Health Care and Social Assistance** 

Table 24 - Health Care and Social Assistance	2001			2002	
	2	3 mill	4 ions of dollars	1	2
	Balance Sheet	IIIIII	ions of dollars		
Assets	18,257 a	18,198 a	17,658 b	18,211 a	18,938 a
Cash and deposits	1,691 b	1,651 c	1,591 d	1,597 a	1,622 b
Accounts receivable and accrued revenue	1,268 b	1,241 b	1,173 b	1,276 d	1,355 e
Inventories	288 с	285 c	262 d	263 b	288 d
Investments and accounts with affiliates	2,417 a	2,380 a	2,584 a	2,793 a	2,839 b
Portfolio investments	1,818 a	1,797 a	1,808 a	1,866 a	1,840 a
Loans	573 a	561 a 270 a	551 a	557 f	566 f 274 f
Mortgage Non-mortgage	276 a 296 a	270 a 290 a	266 a 285 a	269 f 288 f	274 J 292 f
Allowance for losses on investments and loans	0 a	0 a	0 a	0 a	0 a
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Capital assets, net	7,147 b	7,141 b	6,856 c	6,782 b	7,118 b
Other assets	3,056 a	3,142 a	2,833 b	3,078 b	3,310 d
Liabilities	13,670 b	13,617 b	12,572 d	12,717 b	13,438 с
Deposits	0 a	0 a	0 a	0 a	0 a
Actuarial liabilities of insurers	0 a	0 a	0 a	0 a	0 a
Accounts payable and accrued liabilities  Loans and accounts with affiliates	2,104 b 1,950 f	2,071 a 1,954 f	1,977 c 1,595 f	2,071 b 1,576 f	2,184 c 1,778 f
Borrowings	6,357 b	6,338 b	6,026 c	6,054 b	6,497 c
Loans and overdrafts	2,441 e	2,434 e	1,953 f	1,832 e	2,007 f
From banks	1,257 f	1,316 f	1,001 f	869 f	937 f
From others	1,185 f	1,118 f	952 f	963 f	1,070 f
Bankers' acceptances and paper	133 a	113° a	424 a	490° a	491° a
Bonds and debentures	688 a	676 a	704 a	711 a	714 a
Mortgages	3,095 d	3,116 d	2,945 d	3,021 c	3,285 d
Deferred income tax	33 b	42 a	-40 e	-14 d	-16 f
Bank customers' liabilities under acceptances Other liabilities	0 a 3,226 b	0 a 3,213 b	0 a 3,015 d	0 a 3,030 d	0 a 2,996 f
Equity	4,587 d	4,580 d	5,086 e	5,495 c	5,499 e
Share capital	2,038 a	2,032 a	2,056 a	2,182 a	2,209 a
Unitholders' equity	0 a	0 a	0 a	0 a	0 a
Liability to policyholders	0 a	0 a	0 a	0 a	0 a
Contributed surplus and other	416 a	417 a	546 a	590 b	629 d
Retained earnings	2,133 f	2,131 f	2,484 f	2,722 f	2,662 f
	Income Statement				
Operating Revenue	4,039 a	4,077 b	4,040 b	4,212 b	4,386 с
Sales of goods and services	3,613 a	3,649 b	3,604 b	3,614 b	3,727 c
Premiums	0 a	0 a	0 a	0 a	0 a
Annuity considerations	0 a	0 a	0 a	0 a	0 a
Interest revenue (operating) Dividends revenue (operating)	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a
Gains on sale of securities and other assets	0 a	0 a	0 a	0 a	0 a
Other operating revenue	426 d	427 d	436 e	598 e	659 f
Operating Expenses	3,702 b	3,702 b	3,720 c	3,841 b	3,996 с
Depreciation, depletion and amortization	171 b	173 b	179 с	162 c	172 d
Insurance claims incurred	0 a	0 a	0 a	0 a	0 a
Annuity claims incurred	0 a	0 a	0 a	0 a	0 a
Normal increase in actuarial liabilities	0 a	0 a	0 a	0 a	0 a
Interest expense (operating) Other operating expenses	0 a 3,531 b	0 a 3,528 b	0 a 3,541 c	0 a 3,678 b	0 a 3,823 c
Operating Profit/Loss	337 e	375 c	321 f	372 d	391 f
Interest and dividend revenue	50 a	56 a	50 a	49 a	48 a
Interest expense on borrowing	116 c	120 c	125 d	116 c	127 d
Gains/losses	18 f	18 f	26 d	18 f	19 a
Profit before Income Tax	289 f	329 d	272 f	323 e	331 f
Income tax	98 a	116 a	104 a	110 b	109 c
Equity in affiliates' earnings	21 a	4 a	24 a	23 a	24 a
Profit before Extraordinary Gains Extraordinary gains	<b>211 f</b> 0 a	<b>216 f</b> 0 a	<b>193 f</b> 0 a	<b>236 f</b> 0 a	<b>246 f</b> 0 a
Net Profit					
Net From	211 f	216 f	193 f	236 f	246 f

**Table 24 - Health Care and Social Assistance** 

Table 24 - Health Care and Social Assistance	2001		2002			
	2	3	4 lions of dollars	1	2	
Statement	t of Changes in Financial Pos		lions of dollars	i		
Sources	J					
Cash from operating activities	281	225	298	283	350	
Net profit	211	216	193	214	246	
Non-cash items  Depreciation, depletion and amortization	70 170	8 173	111 <i>178</i>	70 159	104 172	
Deferred income tax	-I	-1	-1	4	0	
Working capital	-18	17	-116	-20	7	
Other non-cash items	-78	-180	52	-71	-74	
Prior period cash transactions	0	0	-5	0	0	
Cash from financing activities	73	-71	267	157	85	
Increase in deposits Borrowings from banks	0 38	0 59	0 -228	0 12	0 11	
Borrowings from affilitates	42	-22	22	31	12	
Other borrowings	-24	-101	308	105	49	
Bankers' acceptances and paper	-3	-19	341	66	1	
Bonds and debentures	3	-11	-4	7	2	
Mortgages	5	9	-19	27	36	
Other	-29	-80	-8	4	10	
Equity	18	-5	166	10	12	
Total cash available	354	152	565	440	435	
Applications						
Cash applied to investment activities	14	<b>-72</b>	271	<b>85</b>	27	
Investments in affiliates Portfolio investments	17 -9	-40 -19	265 17	38 42	3 16	
Loans	6	-19 -11	-10	5	8	
Mortgage loans	3	-5	-4	3	4	
Non-mortgage loans	3	-5	-5	3	4	
Cash applied to fixed assets	65	-36	-32	65	67	
Cash applied to dividends	194	184	185	184	197	
Total applications of cash	273	74	423	334	290	
Increase/decrease in cash	81	78	142	106	145	
Selected	Items, Seasonally Adjusted (	(S.A.)				
On another necessary	4,068	4,130	4,040	4,168	4,377	
Operating revenue Operating profit	326	375	336	368	380	
Profit before extraordinary gains	194	225	208	230	230	
Net profit	194	225	208	230	230	
	Selected Ratios					
Debt to equity	1.811	1.810	1.498	1.389	1.505	
Profit margin	8.0%	9.1%	8.3%	8.8%	8.7%	
Return on equity	16.9%	19.7%	16.3%	16.7%	16.7%	
Return on capital employed	8.5%	9.8%	9.1%	9.3%	9.0%	
Perce	ntage Change of Selected Ite	ms				
Operating revenue (S.A.)	1.3%	1.5%	-2.2%	3.2%	5.0%	
Operating expenses (S.A.)	2.5%	0.4%	-1.4%	2.6%	5.2%	
Operating profit (S.A.)	-9.9%	14.9%	-10.3%	9.5%	3.2%	

Table 25 - Arts, Entertainment and Recreation

	2001			2002	
	2	3		1	2
	Balance Sheet	mill	ions of dollars		
Assets	10,900 c	11,080 с	10,921 e	11,683 b	12,692 a
Cash and deposits	729 a	720 a	690 a	801 b	882 b
Accounts receivable and accrued revenue	963 a	998 a	1,017 e	1,076 c	1,160 c
Inventories	441 a	458 a	446 f	470 a	497 a
Investments and accounts with affiliates	2,571 a	2,657 a	2,794 с	2,583 c	2,811 f
Portfolio investments	315 a	325 a	315 a	516 a	555 a
Loans	218 a 110 a	231 a 117 a	228 a 117 a	219 f 106 f	241 f
Mortgage Non-mortgage	110 a 108 a	117 a 114 a	117 a 111 a	100 J 113 a	121 f 120 a
Allowance for losses on investments and loans	0 a	0 a	0 a	0 a	0 a
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Capital assets, net	4,538 e	4,626 e	4,438 f	4,663 d	5,186 e
Other assets	1,124 a	1,065 a	993 a	1,356 b	1,360 b
Liabilities	8,631 d	8,755 d	8,504 f	9,395 c	10,141 d
Deposits	0 a	0 a	0 a	0 a	0 a
Actuarial liabilities of insurers	0 a	0 a	0 a	0 a	0 a
Accounts payable and accrued liabilities	1,475 a	1,437 a	1,433 e	1,708 c	1,859 d
Loans and accounts with affiliates Borrowings	2,058 f 3,706 b	2,154 f 3,849 c	1,956 f 3,931 d	2,884 e 3,506 c	3,111 f 3,822 f
Loans and overdrafts	2,402 a	2,785 c	2,875 d	2,552 c	2,730 f
From banks	1,428 a	1,803 d	1,870 e	1,647 b	1,696 c
From others	974 a	983 a	1,005 a	904 e	1,034 f
Bankers' acceptances and paper	131 a	97 a	100 a	133 a	139 a
Bonds and debentures	502 a	517 a	503 f	516 a	545 a
Mortgages	671 f	450 a	453 a	305 c	408 f
Deferred income tax  Rank gustomers' liabilities under acceptances	194 a 0 a	198 a 0 a	205 a 0 a	175 f 0 a	206 f 0 a
Bank customers' liabilities under acceptances Other liabilities	1,198 c	1,116 a	979 a	1,123 f	1,143 f
Equity	2,269 a	2,325 a	2,417 d	2,288 e	2,551 f
Share capital	2,547 a	2,505 a	2,425 a	2,923 b	3,065 b
Unitholders' equity	0 a	0 a	0 a	0 a	0 a
Liability to policyholders Contributed surplus and other	0 a 335 a	0 a 346 a	0 a 337 b	0 a 366 c	0 a 391 e
Retained earnings	-611 c	-525 b	-345 f	-1,000 f	-904 f
	Income Statement				
Operating Revenue	1,827 b	1,826 b	1,923 e	1,836 b	1,985 d
Sales of goods and services	1,680 b	1,655 b	1,748 f	1,641 b	1,760 d
Premiums	0 a	0 a	0 a	0 a	0 a
Annuity considerations	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a
Interest revenue (operating) Dividends revenue (operating)	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a
Gains on sale of securities and other assets	0 a	0 a	0 a	0 a	0 a
Other operating revenue	148 a	171 a	175 b	195 a	226 b
Operating Expenses	1,726 b	1,730 a	1,755 e	1,760 b	1,884 d
Depreciation, depletion and amortization	82 a	78 b	78 d	92 c	98 d
Insurance claims incurred	0 a	0 a	0 a	0 a	0 a
Annuity claims incurred	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a
Normal increase in actuarial liabilities Interest expense (operating)	0 a 0 a	0 a	0 a	0 a	0 a
Other operating expenses	1,644 b	1,652 a	1,677 e	1,668 b	1,786 d
Operating Profit/Loss	101 e	96 e	167 f	77 d	101 f
Interest and dividend revenue	16 a	16 a	18 a	18 a	19 a
Interest expense on borrowing	80 c	62 e	65 f	67 c	84 e
Gains/losses	8 a	8 a	10 a	6 f	7 a
Profit before Income Tax	45 f	58 e	131 f	34 f	43 f
Income tax	31 a 4 a	33 a	48 f 2 a	18 c 2 a	17 f
Equity in affiliates' earnings		3 a			2 a
Profit before Extraordinary Gains Extraordinary gains	18 f 0 a	<b>28 f</b> 0 a	<b>85 f</b> -12 a	<b>18 f</b> 0 a	<b>28 f</b> 0 a
Net Profit	18 f	28 f	72 f	18 f	28 f
- 100 0110	10 1	20 1	/= 1	10 1	20 1

Table 25 - Arts, Entertainment and Recreation

Table 25 - Arts, Entertainment and Recreation	2001			2002	
	2	3 mil	4 lions of dollar	1 s	2
Statemen	t of Changes in Financial Pos			~	
Sources					
Cash from operating activities	60	-18	-8	-71	154
Net profit	23	28	2	33	18
Non-cash items  Depreciation, depletion and amortization	41 77	-49 78	-2 77	-83 77	135 98
Deferred income tax	- <i>I</i>	-1	-1	0	90
Working capital	-27	-74	-10	48	25
Other non-cash items	-6	-50	-66	-208	12
Prior period cash transactions	-3	3	-7	-20	1
Cash from financing activities	-59	203	-89	331	297
Increase in deposits	0	0	0	0	0
Borrowings from banks	-251	370	128	-59	24
Borrowings from affilitates Other borrowings	-35 232	96 -230	-69 -49	95 40	43 70
Bankers' acceptances and paper	9	-230 -33	-49 3	11	6
Bonds and debentures	-2	-55 15	-18	6	29
Mortgages	231	-220	-12	11	11
Other	-5	9	-20	13	25
Equity	-3	-30	-96	256	160
Total cash available	0	184	-98	258	451
Applications					
Cash applied to investment activities	1	106	38	-34	76
Investments in affiliates	5	83	55	-72	20
Portfolio investments	-1	10	-10	35	41
Loans	-1	13	-6 2	3	15
Mortgage loans Non-mortgage loans	$0 \\ 0$	7 6	-2 -2	1 2	8 8
Cash applied to fixed assets	13	67	-29	38	238
Cash applied to fixed assets  Cash applied to dividends	60	57	48	56	73
Total applications of cash	74	230	56	60	388
Increase/decrease in cash	-72	-45	-154	198	64
Selected	Items, Seasonally Adjusted (	S.A.)			
Operating revenue	1,762	1,882	1,969	1,810	1,909
Operating profit	85	82	150	123	92
Profit before extraordinary gains	0	12	75	58	19
Net profit	0	12	88	58	19
	Selected Ratios				
Debt to equity	2.540	2.582	2.436	2.792	2.717
Debt to equity Profit margin	4.8%	2.382 4.4%	2.436 7.6%	2.792 6.8%	4.8%
Return on equity	0.1%	2.1%	12.4%	10.1%	3.0%
Return on capital employed	3.2%	3.1%	5.9%	5.2%	3.5%
Perce	ntage Change of Selected Ite	ms			
Operating revenue (S.A.)	4.1%	6.9%	4.6%	-8.1%	5.5%
Operating revenue (S.A.)	6.0%	7.4%	1.1%	-7.3%	7.8%
Operating profit (S.A.)	-23.7%	-3.7%	82.3%	-17.9%	-25.5%
i Or · · · · · · · · · · · · · · · · · ·	23.7,0	2,0	5=.5 / 0	/ •	

Table 26 - Accomodation and Food Services

	2001	_	4	2002	
	2	3 mill	4 ions of dollars	1	2
	Balance Sheet		10115 01 4011415		
Assets	37,255 b	37,838 b	38,234 b	38,683 b	39,823 b
Cash and deposits	1,795 c	1,809 d	1,759 d	2,065 b	2,137 c
Accounts receivable and accrued revenue	1,944 c	2,084 c	2,248 c	2,418 b	2,553 b
Inventories	1,408 d	1,468 d	1,427 d	1,440 c	1,467 c
Investments and accounts with affiliates	4,925 b	5,052 b	5,509 b	5,672 b	5,763 b
Portfolio investments	597 f	695 e	668 d	654 b	663 c
Loans	591 f 321 a	586 c 323 a	586 d 322 a	590 d 324 a	597 d 328 a
Mortgage Non-mortgage	270 f	263 f	264 f	266 f	269 f
Allowance for losses on investments and loans	0 a	0 a	0 a	0 a	0 a
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Capital assets, net	22,304 b	22,656 b	22,217 c	22,161 b	22,675 b
Other assets	3,692 c	3,488 c	3,821 d	3,683 c	3,968 c
Liabilities	25,198 с	25,405 c	25,219 d	25,440 b	26,368 c
Deposits	0 a	0 a	0 a	0 a	0 a
Actuarial liabilities of insurers	0 a	0 a	0 a	0 a	0 a
Accounts payable and accrued liabilities	4,166 d	4,199 d	4,031 d	4,097 c	4,292 d
Loans and accounts with affiliates	7,784 c	7,646 c	7,581 c	7,841 b	8,224 b
Borrowings	12,038 d	12,336 d	12,298 d	12,343 c	12,611 c
Loans and overdrafts	4,931 e	5,083 f	5,307 f	4,934 d	4,821 c
From banks	2,648 f	2,792 f	2,996 f	2,518 e	2,303 c
From others	2,283 c	2,291 c	2,311 f	2,416 c	2,518 d 849 e
Bankers' acceptances and paper Bonds and debentures	802 a 3,167 f	858 a 3,207 f	876 e 3,187 f	805 d 2,840 f	2,990 f
Mortgages	3,139 d	3,189 d	2,927 c	3,764 d	2,990 J 3,951 d
Deferred income tax	204 e	246 e	231 e	169 e	158 f
Bank customers' liabilities under acceptances	0 a	0 a	0 a	0 a	0 a
Other liabilities	1,005 f	978 f	1,078 f	990 f	1,083 f
Equity	12,057 c	12,433 c	13,015 d	13,243 b	13,455 c
Share capital	6,775 c	6,889 c	6,323 d	6,546 b	6,750 b
Unitholders' equity	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a
Liability to policyholders Contributed surplus and other	940 c	946 c	1,140 c	1,102 a	1,119 a
Retained earnings	4,342 f	4,598 f	5,552 f	5,595 f	5,586 f
	Income Statement				
Operating Revenue	10,316 с	10,860 с	10,417 с	10,329 b	10,433 b
Sales of goods and services	9,402 d	9,881 d	9,593 c	9,537 b	9,648 b
Premiums	0 a	0 a	0 a	0 a	0 a
Annuity considerations	0 a	0 a	0 a	0 a	0 a
Interest revenue (operating)	0 a	0 a	0 a	0 a	0 a
Dividends revenue (operating)	0 a	0 a	0 a	0 a	0 a
Gains on sale of securities and other assets	0 a	0 a	0 a 824 d	0 a 791 c	0 a
Other operating revenue	913 c	979 с			784 с
Operating Expenses	9,936 d	10,068 d	9,763 c	9,884 b	9,928 b
Depreciation, depletion and amortization	502 d	490 c	466 c	489 b	492 b
Insurance claims incurred	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a
Annuity claims incurred Normal increase in actuarial liabilities	0 a 0 a	0 a	0 a	0 a	0 a
Interest expense (operating)	0 a 0 a	0 a	0 a	0 a	0 a
Other operating expenses	9,433 d	9,577 d	9,296 c	9,395 b	9,436 b
Operating Profit/Loss	380 d	792 d	655 f	445 e	505 e
Interest and dividend revenue	53 b	49 b	43 b	43 b	43 b
Interest expense on borrowing	279 c	292 с	281 d	287 b	290 b
Gains/losses	40 d	55 e	2 a	51 e	52 f
Profit before Income Tax	194 e	604 e	418 f	252 f	311 f
Income tax	12 f	156 e	86 f	78 f	81 f
Equity in affiliates' earnings	19 a	24 a	29 a	29 b	29 f
Profit before Extraordinary Gains	201 e	472 e	361 f	203 f	259 f
Extraordinary gains	-4 a	-9 a	-8 a	0 a	0 a
Net Profit	196 e	462 e	352 f	203 f	259 f

Table 26 -	Accomodation	and Food	Services

Table 26 - Accomodation and Food Services	2001			2002	
	2	3 mil	4 lions of dollars	1	2
Statement	t of Changes in Financial Po		inons of donars	•	
Sources	J				
Cash from operating activities	371	792	-279	624	303
Net profit	195	462	352	175	258
Non-cash items	181	349	-621	493	48
Depreciation, depletion and amortization	490	490	466	454	487
Deferred income tax	-7 -193	29 -191	-29 -544	-22 37	4 -18
Working capital Other non-cash items	-193 -107	-191 22	-511	24	-10 -424
Prior period cash transactions	-3	-19	-10	-43	-727
Cash from financing activities	<b>-42</b> ()	<b>85</b> 0	<b>800</b> ()	<b>59</b>	431
Increase in deposits Borrowings from banks	-1	153	366	-96	1
Borrowings from affilitates	24	-192	218	48	103
Other borrowings	-25	101	36	-46	172
Bankers' acceptances and paper	21	56	19	-10	19
Bonds and debentures	-3	17	11	-14	52
Mortgages	-32	21	-11	-7	74
Other	-8	7	17	-13	28
Equity	-38	23	181	156	14:
Total cash available	328	877	520	682	733
Applications					
Cash applied to investment activities Investments in affiliates	<b>25</b> 34	178 86	<b>35</b> 35	<b>-96</b> -80	108 84
Portfolio investments	0	97	-1	-15	1
Loans	-7	-5	2	0	1
Mortgage loans	-18	2	$\bar{o}$	Õ	4
Non-mortgage loans	10	-7	1	0	Ĵ
Cash applied to fixed assets	112	175	303	30	130
Cash applied to dividends	199	156	205	228	200
Total applications of cash	336	509	542	161	43
Increase/decrease in cash	-7	368	-21	521	290
Selected	Items, Seasonally Adjusted	(S.A.)			
o	10.227	10.660	10.445	10.562	10.426
Operating profit	10,227	10,660	10,445 576	10,562	10,428
Operating profit Profit before extraordinary gains	465 338	323	576 271	643 313	63) 39)
Net profit	343	333	280	313	389
	Selected Ratios				
Debt to conity	1 4 4 4	1 407	1 527	1 524	1 544
Debt to equity Profit margin	1.644 4.5%	1.607 5.4%	1.527 5.5%	1.524 6.1%	1.549 6.1%
Return on equity	4.5% 11.2%	3.4% 10.4%	5.5% 8.3%	9.5%	11.6%
Return on capital employed	6.9%	6.7%	5.7%	6.5%	7.0%
Perce	ntage Change of Selected Ite	ms			
Operating revenue (S.A.)	-0.9%	4.2%	-2.0%	1.1%	-1.3%
Operating revenue (S.A.) Operating expenses (S.A.)	0.0%	3.3%	-2.0% -2.1%	0.5%	-1.3%
Operating profit (S.A.)	-16.3%	24.0%	-0.1%	11.6%	-1.1%
~ r p r ( )	10.570	,	/-		1.17

**Table 27 - Other Services (except Public Administration)** 

	2001			2002	
	2	3 mill	4 ions of dollars	1	2
	Balance Sheet		ions or donars		
Assets	23.119 a	22,920 a	22,818 a	22,959 a	23,097 a
Cash and deposits	1,653 b	1,384 b	1,402 c	1,366 b	1,362 t
Accounts receivable and accrued revenue	3,284 a	3,476 a	3,440 b	3,419 a	3,440 a
Inventories	4,464 c	4,275 b	4,173 d	4,152 b	4,164 b
Investments and accounts with affiliates	1,011 b	937 b	1,053 c	1,154 a	1,145 a
Portfolio investments	679 f	675 f	669 f	839 e	826 e
Loans	333 a	318 a	314 a	310 a	313 a
Mortgage	175 a	167 a	165 a	162 a	164 6
Non-mortgage	158 a 0 a	<i>150 a</i> 0 a	<i>148 a</i> 0 a	148 a 0 a	149 d 0 a
Allowance for losses on investments and loans Bank customers' liabilities under acceptances	0 a 0 a	0 a	0 a	0 a	0 a
Capital assets, net	6,903 a	7,683 a	6,740 b	6,811 a	6,850 a
Other assets	4,792 a	4,172 a	5,028 a	4,907 a	4,997 a
					,
Liabilities	<b>19,484 a</b> 0 a	<b>17,968 a</b> 0 a	18,180 b	17,768 a	17,756 a
Deposits Actuarial liabilities of insurers	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a
Accounts payable and accrued liabilities	3,167 b	3,065 a	3,022 b	3,010 b	3,031 a
Loans and accounts with affiliates	3,327 d	3,373 d	3,296 e	3,304 c	3,309 d
Borrowings	9,837 a	4,745 b	4,876 d	4,670 b	4,722 b
Loans and overdrafts	8,647 a	3,491 c	3.534 e	3,393 b	3,435
From banks	2,051 d	1,990 c	2,035 e	1,947 b	1,982 b
From others	6,596 a	1,500 d	1,498 e	1,446 e	1,453 e
Bankers' acceptances and paper	107 a	102 a	97 a	96 d	87 a
Bonds and debentures	374 f	472 b	526 d	485 a	494 a
Mortgages	709 c	681 c	719 e	696 c	706 a
Deferred income tax	298 a	360 a	303 b	302 a	302 a
Bank customers' liabilities under acceptances Other liabilities	0 a 2,856 e	0 a 6,424 a	0 a 6,683 b	0 a 6,480 a	0 a 6,392 a
Equity	3,635 с	4,952 b	4,639 d	5,191 b	5,340 c
Share capital	3,009 a	2,958 a	3,143 b	3,178 a	3,177 a
Unitholders' equity	0 a	0 a	0 a	0 a	0 a
Liability to policyholders	0 a	0 a	0 a	0 a	0 a
Contributed surplus and other	249 a	244 a	305 b	346 a	346 a
Retained earnings	376 d	1,750 f	1,190 f	1,668 f	1,818 f
	Income Statement				
Operating Revenue	5,657 b	4,994 a	4,807 c	4,734 a	5,257 a
Sales of goods and services	5,425 b	4,795 a	4,615 c	4,534 a	5,028 a
Premiums	0 a	0 a	0 a	0 a	0 a
Annuity considerations	0 a	0 a	0 a	0 a	0 a
Interest revenue (operating)	0 a	0 a	0 a	0 a	0 a
Dividends revenue (operating) Gains on sale of securities and other assets	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a	0 a 0 a
Other operating revenue	232 f	199 f	192 f	200 e	229 e
• •	5,599 b		4514 0		4,964 a
Operating Expenses Depreciation, depletion and amortization	134 b	<b>4,704 a</b> 116 b	<b>4,514 c</b> 128 b	<b>4,436 a</b> 134 b	4,904 a
Insurance claims incurred	0 a	0 a	0 a	0 a	0 a
Annuity claims incurred	0 a	0 a	0 a	0 a	0 a
Normal increase in actuarial liabilities	0 a	0 a	0 a	0 a	0 a
Interest expense (operating)	0 a	0 a	0 a	0 a	0 a
Other operating expenses	5,464 b	4,587 a	4,386 c	4,301 a	4,818 a
Operating Profit/Loss	58 d	290 b	293 с	299 b	293 b
Interest and dividend revenue	19 f	17 f	16 f	17 e	19 d
Interest expense on borrowing	91 b	83 b	83 c	79 b	87 b
Gains/losses	-2 a	26 f	22 a	24 b	26 a
Profit before Income Tax	-16 с	251 b	248 с	260 b	251 b
Income tax	-5 f	85 b	84 c	93 b	95 b
Equity in affiliates' earnings	4 a	5 a	8 a	7 a	8 a
Profit before Extraordinary Gains	-6 c	171 b	171 d	174 b	165 b
Extraordinary gains	0 a	0 a	-2 a	-2 a	-2 a
Net Profit	-7 c	171 b	168 d	172 b	162 b

**Table 27 - Other Services (except Public Administration)** 

Table 27 - Other Services (except Public Administrat	2001			2002	
	2	3	4 lions of dollars	1	2
Statement	t of Changes in Financial Po		nons of donars		
Sources					
Cash from operating activities	-51	4,318	-229	272	140
Net profit Non-cash items	-48 -1	151 4,167	203 -432	268 7	311 -171
Depreciation, depletion and amortization	134	116	128	131	145
Deferred income tax	-37	13	-54	-1	4
Working capital	10	-109	106	56	-48
Other non-cash items	-107	4,148	-611	-177	-271
Prior period cash transactions	0	0	0	-2	O
Cash from financing activities	<b>-33</b> 0	<b>-5,080</b> 0	<b>405</b> 0	<b>-259</b> 0	106
Increase in deposits Borrowings from banks	231	-62	57	-47	21
Borrowings from affilitates	18	36	-22	-38	26
Other borrowings	-265	-5,033	102	-136	25
Bankers' acceptances and paper	1	-4	51	15	1
Bonds and debentures	-5	96	54	-98	7
Mortgages	-1	-27	-7	-11	6
Other	-258	-5,095	5	-41	10
Equity	-17	-20	269	-35	34
Total cash available	-85	-763	174	12	245
Applications					
Cash applied to investment activities	102	-100	299	-16	6
Investments in affiliates	96	-68	310	4	-2 7
Portfolio investments Loans	6	-16 -14	-6 -3	-14 -5	3
Mortgage loans	$\stackrel{0}{0}$	-14 -7	-3 -1	-3 -2	2
Non-mortgage loans	$\overset{\circ}{\theta}$	-6	-1	-2	1
	-255	771	-841	-39	50
Cash applied to fixed assets					
Cash applied to dividends	132	120	118	128	122
Total applications of cash	-20	790	-423	71	179
ncrease/decrease in cash	-64	-1,553	599	-58	66
Selected	Items, Seasonally Adjusted	(S.A.)			
Operating revenue	5,334	5,077	4,872	4,882	4,965
Operating profit	96	268	272	292	327
Profit before extraordinary gains	10	171	153	175	189
Net profit	12	171	156	178	192
	Selected Ratios				
Debt to equity	3.622	1.640	1.762	1.536	1.504
Profit margin	1.8%	5.3%	5.6%	6.0%	6.6%
Return on equity	1.1%	13.8%	13.2%	13.5%	14.2%
Return on capital employed	1.7%	7.4%	6.7%	7.2%	7.7%
Perce	ntage Change of Selected Ite	ems			
Operating revenue (S.A.)	-2.6%	-4.8%	-4.0%	0.2%	1.7%
Operating expenses (S.A.)	-0.3%	-8.2%	-4.3%	-0.2%	1.0%
Operating profit (S.A.)	-56.6%	179.5%	1.2%	7.4%	12.3%
- · · · · · · · · · · · · · · · · · · ·					

## **DESCRIPTION OF THE DATA**

# Revisions to the Quarterly Financial Statistics for Enterprises

Beginning with the first quarter of 1999, significant changes have been made to the Quarterly Survey of Financial Statistics for Enterprises which affect the comparability and the historical continuity of these financial statistics. Data analysts are advised that the statistics are now collected and compiled on the basis of the North American Industry Classification System (NAICS Canada 1997) that differs markedly from the 1980 Standard Industrial Classification for Companies and Enterprises (SIC-C) previously in use. In addition, changes have been made to certain methodological aspects of the survey.

These changes have improved the quality and reliability of the statistics. They nonetheless affect the user's ability to relate and compare the data to those previously produced on the SIC-C basis under the old methodology.

Historical data on a NAICS Canada 1997 basis for 1988 to 1998 is available on CANSIM. The previous SIC-C based series has been terminated as of the fourth quarter of 1998.

# Revision to the Treatment of Investment and Holding Companies (NAICS 55 and a portion of NAICS 5239)

Effective with the first quarter of 1999 release, the old SICC-based industry of "Investment and Holding Companies" (SICC 6216 and 6239) has been split into various industries on a NAICS Canada 1997 (NAICS) basis. The holding companies have been classified to NAICS 55, "Management of Companies and Enterprises." The investment companies have been included in NAICS 5239 "Other Financial Investment Activities" (industry 523B at the Level III 164 category level, that also includes other financial activities such as security and commodity exchanges and other financial investment activities).

The investment and holding companies (NAICS 55) are excluded from industry totals. NAICS 55 does not, however, include all holding company data in the Canadian economy. Many holding companies are consolidated with other components of an enterprise and classified to the dominant NAICS function as determined by the Business Register classification regulations. (This is similar to the previous SIC-C classification system in that not all holding companies were included in Investment and Holding Companies, SIC-C 6216 and SIC-C 6239.)

Corporate families deemed to be a single statistical enterprise should normally report to the Quarterly Financial Statistics for Enterprises Survey as one consolidated unit. The enterprise, including a parent holding company, would be classified together into the dominant NAICS classification, and not necessarily into NAICS 55.

When more than one statistical enterprise is determined to exist within a corporate family, the Business Register may classify the holding company component of this entity into NAICS 55, while the remaining operations would be classified to the NAICS of its dominant function.

Holding companies that hold interests in other holding companies, or hold interests in foreign subsidiaries would always be classified to NAICS 55 (consolidation of foreign operations is not permitted for purposes of reporting to the Quarterly Financial Statistics for Enterprises survey).

# Description and Use of the Data

The data collected by the Quarterly Survey of Financial Statistics for Enterprises (QFS) comprise financial statements typically prepared by incorporated businesses to record their financial position and performance. The data include asset, liability and equity items encompassed in a quarterly balance sheet. As well, revenue and expense items as reported on a quarterly income statement, along with additional supplementary items, are collected on the quarterly survey.

Information collected as part of the Quarterly Survey of Financial Statistics for Enterprises provides data to serve two broad objectives. The first is to measure the financial position and performance of incorporated businesses by industry aggregations. This is the main focus of this publication. It is analogous to the use made of the financial statements for individual businesses by managers, investors and lenders. The statistics are used by a wide variety of economists and industry analysts, including federal and provincial regulatory bodies that monitor financial and other institutions in Canada. This information is also a critical input into the measure of corporate profits and capital consumption allowances in the Canadian System of National Accounts (CSNA).

The second broad objective is to provide information on financial holdings and transactions in the CSNA sector accounts. The accounts consist of the National Balance Sheet Accounts and the Financial Flow Accounts. Within the CSNA, the domestic economy is composed of several sectors, including the non-financial business sector, the financial business sector, the government sector, and the persons and unincorporated business sector, which

includes non-profit institutions serving households. The quarterly survey data (used to prepare this publication) are combined with additional information for the business and other sectors in order to produce complete economywide accounts which show the creation and distribution of wealth as well as the financing of economic activity. This is made possible by presenting considerable detail on financial institutions within the sector accounts framework

In addition, the flow of funds and outstanding positions between Canadian residents and non-residents is measured in "Canada's Balance of International Payments" and in "Canada's International Investment Position," respectively. Both of these releases make use of the quarterly survey data in measuring corporate financial activity with non-residents.

#### Frequency and Reference Period

The data series are collected quarterly. The objective of the survey is to cover a calendar reference period (i.e., quarters ending in March, June, September or December). However, the data collected for each enterprise usually covers fiscal quarters (which may not coincide with calendar quarters). Estimates for a calendar quarter are prepared by combining individual data for enterprises with different fiscal quarters. The calendar period is estimated by including all of the fiscal quarters ending in the calendar quarter. For example, the estimates for the second quarter include all fiscal quarters ending in April, May or June (see Table 1).

#### Table 1

# Coverage

The domestic economy consists of the non-financial and financial business sectors, the government sector, and the persons and unincorporated business sector, which includes non-profit institutions serving households. This publication covers incorporated enterprises of the financial and non-financial business sectors. Business enterprises controlled by governments are excluded from the Quarterly Survey of Financial Statistics for Enterprises and are surveyed by the Public Institutions Division of Statistics Canada. Non-profit enterprises are also excluded from this survey.

#### The Statistical Unit

For purposes of compiling statistics, Statistics Canada defines a hierarchical structure of units for each business. The four standard statistical units that are used are listed from largest to smallest below:

- Enterprise
- Company
- Establishment
- Location

The statistical unit used in the Quarterly Survey of Financial Statistics is the enterprise. An enterprise is a family of businesses under common ownership and control for which a set of consolidated financial statements is produced on an annual basis.

In the case of simple enterprises, the enterprise and the establishment coincide and both are classified to the same industry. However, there exist many multi-establishment enterprises whose establishments may belong to one or more industries. Such enterprises are classified to the predominant industry of their establishments.

Calendar Quarter for Publication	Includes Fiscal Quarters ending in:				
First	January	February	March		
Second	April	May	June		
Third	July	August	September		
Fourth	October	November	December		

It should be noted that NAICS Canada data compiled on an enterprise basis cannot be directly compared with NAICS Canada data on an establishment basis.

#### **Accounting Concepts, Definitions and Practices**

The concepts and definitions for most industries are based on the guidelines of the Canadian Institute of Chartered Accountants. Regulated industries may follow practices and definitions determined by the regulators. However, these practices are usually similar to the Generally Accepted Accounting Principles (GAAP) of the Canadian Institute of Chartered Accountants.

#### Scope

The financial items presented in this publication are those included in the following accounts or statements:

- Balance Sheet
- Income Statement
- The Statement of Changes in Financial Position

Although they are not included in this publication, additional financial items are available for some industries upon request.

#### **Financial Classification and Presentation**

There is no widely accepted standard classification of financial items. Accordingly, it was necessary to devise one in order to present information in a homogeneous way for all enterprises. The financial item presentation in this publication has been condensed somewhat to allow for a homogeneous presentation across industries. Additional financial detail is available upon request.

#### Industrial Classification

Commencing with the first quarter of 1999, the Quarterly Survey of Financial Statistics for Enterprises is based on the North American Industry Classification System (NAICS Canada 1997). Prior to the first quarter of 1999, the Standard Industrial Classification for Companies and Enterprises (SIC-C 1980) was used.

NAICS was developed by the statistical agencies of Canada, Mexico and the United States to provide a consistent framework for the collection, analysis and dissemination of industrial statistics used by government policy analysts, by academics and researchers, by the business community, and by the public.

NAICS is a product-oriented industry classification that standardizes the way businesses are classified across Canada, Mexico and the United States. NAICS was primarily designed to classify economic production performed at the establishment level; the activity which contributes the most value-added determines the NAICS code for the establishment.

To determine which NAICS Canada 1997 code should be assigned to a statistical enterprise, the NAICS Canada 1997 code is determined for each establishment belonging to the statistical enterprise. The NAICS Canada 1997 code representing the largest value-added is then assigned to the statistical enterprise. The NAICS Canada 1997 classification system (unlike the 1980 SIC-C) does not provide classifications for integrated activities. For example, a petroleum enterprise may be involved in exploration, mining, refining, shipping and retailing of petroleum products. Whereas the 1980 SIC-C provided a classification code for integrated petroleum activities, under NAICS Canada 1997 such an enterprise is classified to the individual NAICS Canada 1997 code that relates to the activity that provides the most value-added.

NAICS Canada 1997 is a detailed, hierarchical classification with over 900 individual 6-digit industries. These are aggregated into 20 sectors of activity, such as mining, manufacturing, wholesale trade, retail trade and construction.

The quarterly financial statistics are available at three levels of industrial aggregation of NAICS Canada 1997. The most aggregate level, which is used in this publication, covers 24 categories (see Table 2), 17 of which represent NAICS Canada 1997 2-digit sectors while seven are at a more disaggregated level. The second level of aggregation covers 58 categories and is available upon request. The most detailed level of aggregation covers 157 categories in 1999 and 164 categories in 2000 and beyond and is also available upon request. The industrial classification system is hierarchical in nature so that the more detailed levels of data easily aggregate to the higher levels.

# **Example of Industry Classification:**

An automobile dealership that sells new cars would be assigned to the NAICS Canada 1997 Industry Code 44111, "new car dealers." For purposes of the Quarterly Survey of Financial Statistics for Enterprises, this enterprise would appear in the following aggregations:

Level III (164 categories): Group 4411 "Automobile Dealers"

Level II (58 categories): Sub-Sector 441 "Retail Motor Vehicles and Accessories"

Level I (24 categories): Sector 44-45 "Retail Trade"

Table 2 Publication Level of Aggregation

#### **AGGREGATION LEVEL 1**

Title	NAICS Canada 1997 Codes Included
Agriculture, Forestry, Fishing and Hunting	11
Oil and Gas Extraction and Coal Mining	211, 2121
Mining	2122, 2123, 213
Utilities	22
Construction	23
Manufacturing	31, 32, 33
Wholesale Trade	41
Retail Trade	44, 45
Transporation and Warehousing	48, 49
Information and Cultural Industries	51
Non-Depository Credit Intermediation	5222
Insurance Carriers	52411, 52412, 52413
Other Funds and Financial Vehicles	5269
Other Financial Intermediaries	52231, 52239, 523, 5242
Depository Credit Intermediation	5221, 52232
Real Estate and Rental and Leasing Companies	53
Professional, Scientific and Technical Services	54
Management of Companies and Enterprises	55
Administrative and Support, Waste Management and Remediation Services	56
Education Services	61
Health Care and Social Assistance	62
Arts, Entertainment and Recreation	71
Accommodation and Food Services	72
Other Services (except Public Administration)	81
	Agriculture, Forestry, Fishing and Hunting Oil and Gas Extraction and Coal Mining Mining Utilities Construction Manufacturing Wholesale Trade Retail Trade Transporation and Warehousing Information and Cultural Industries Non-Depository Credit Intermediation Insurance Carriers Other Funds and Financial Vehicles Other Financial Intermediation Real Estate and Rental and Leasing Companies Professional, Scientific and Technical Services Management of Companies and Enterprises Administrative and Support, Waste Management and Remediation Services Education Services Health Care and Social Assistance Arts, Entertainment and Recreation Accommodation and Food Services

# Deriving the Estimates

# The Statistical Methodology

The overall estimates are derived from two different components. A sample survey is conducted for larger businesses above a prescribed size threshold using the mailed questionnaire. Sample results are multiplied by a weighting factor to represent the universe from which the

sample was drawn. For businesses below the size threshold, the (take-none) estimate is derived by applying a regression technique to annual data compiled from Revenue Canada financial statements. The model projects the value of the take-none portion of the population by the 164 categories of the Level III aggregation (separately by country of control) using estimates from the surveyed population and other parameters. The proportion of each of the two components of the final estimate (survey and

take-none model) varies significantly between industry aggregations. The proportion represented by the surveyed component ranges from 5% to 100% of the population for both revenue and assets at the Level III aggregation.

(See Tables 4 and 5 showing the percentage of assets and operating revenue represented by the take-none component for each of the Level 1 (24 industry) groups.)

#### Sample Design for the Survey Component

The frame used for sampling purposes is the Statistics Canada Business Register (BR). A stratified random sample is used. There are two size strata for each of the Level III (164 categories) aggregations (take-all and take-some). As well, each aggregation is stratified according to country-of-control (Canada, United States or Other Foreign). All units in the first stratum (take-all) are selected. For the lower stratum (take-some), sampling rates vary by aggregation, but average to about one unit selected in seven. The total sample size is approximately 5,500 enterprises.

#### **Stratum Boundaries**

The stratum boundaries for the take-all, take-some and take-none strata vary by industry aggregation. The boundaries are available upon request.

# Sample Weights and Imputation for Incomplete Responses or Non-Response

Although significant effort and resources are used to maximize response rates, there is always an element of non-response in a statistical survey. Units which do not respond in the current period are imputed (their characteristics are estimated). Units are imputed by applying a growth factor to previously reported data when available. The growth factor is estimated using the survey responses for the units that are most similar to the unit being imputed.

When partial survey data covering three key variables (total assets, operating revenue, operating profit) are received, the imputation factors are calculated at the unit level using these partial data. For records without historical information, a donor imputation system is used. Information on the size of the non-respondent is obtained and a similar sized respondent is found. The size information consists of the three key variables. If this information is not available, the Business Register revenue and asset values are used. In the former situation, the donor record is used to calculate the distribution of the detailed values around the three key variables. In the latter case the donor's values are directly copied over to the non-respondent. In the case where donor imputation is

required for two or more consecutive quarters, a new donor is not reselected. Rather, the imputation factor is applied to the previously imputed data.

The response values for sampled units are multiplied by a sampling weight in order to estimate for the entire surveyed population. The sampling weight is calculated using a number of factors, including the probability of the unit being selected in the sample.

#### **Seasonal Adjustment**

The seasonal component of a time series reflects subannual movements caused by characteristic weather changes, holidays or other factors which tend to recur every year at approximately the same time. The seasonal adjustment process attempts to quantify the seasonal component in a time series and to remove its effect from observed data.

The seasonal adjustment method used is a computerized ratio-to-moving-average method in widespread use at Statistics Canada. It is based on the U.S. Bureau of the Census Method II, but has some additional features. Beginning with the first quarter of 1999, the Quarterly Financial Statistics series uses "end-point" seasonal adjustment, which recalculates seasonal factors each quarter as more recent data becomes available. For a more complete description of these features, refer to "X11ARIMA v. 2000 - Seasonal Adjustment Method Foundations and User's Manual."

Series containing no significant seasonality have not been seasonally adjusted. In these cases, the unadjusted series are used in the place of seasonally adjusted data.

Beginning with the first quarter of 1999 publication, the quarterly financial series switched to a NAICS Canada 1997 basis of industrial classification from the previously used SIC-C basis. Historical data on a NAICS Canada 1997 basis were created using a concordance that converted the old SIC-C codes to the new NAICS Canada 1997 codies. No reliable NAICS Canada 1997 coding of businesses was available prior to 1998. Users are warned that the quality of the backcasted series, and the resulting seasonal adjustment, may not be as reliable as that of statistics derived from actual survey results conducted on a NAICS Canada 1997 basis commencing with the first quarter of 1999.

#### Data Quality

There are two categories of errors in statistical information - sampling errors and non-sampling errors. Sampling errors are errors that arise because estimates are being prepared based on a sample of the universe rather

than collecting information from all units in the universe. These errors can be measured.

Non-sampling errors can arise from a variety of sources and are much more difficult to measure. Non-sampling errors include errors in the information provided by respondents, data capture errors and other processing errors.

#### **Sampling Errors**

Sample surveys are designed to provide the highest sampling efficiency (the smallest sample that will produce a sampling error of a given size). This optimization is usually performed for only a few variables, limited by the data items that are available at the time of sample design and selection, the resources available, and the complexity introduced by trying to optimize for many variables at one time. The sample used for these statistics was designed to produce a reasonable level of accuracy for assets and revenue by country of control. Consequently, other items may be less accurately estimated.

A measure of the sampling error is the standard error. This measurement is based upon the idea of selecting several samples, although in reality only one sample is drawn. Sampling variability can also be expressed relative to the estimate itself. The standard error as a percentage of the estimate is called the coefficient of variation (CV), or the relative standard error. Small CVs are desirable, since the smaller the CV, the smaller the sampling variability relative to the estimate.

The sample for the Quarterly Survey of Financial Statistics for Enterprises was drawn such that the CV at the Level III (164 categories) aggregation, by country of control, should be no more than 10% for operating revenue or total assets.

#### **Estimation Errors in the Non-Sampled Strata**

The estimate for small businesses (take-none portion) is prepared by applying a statistical regression model to predict the value of the take-none portion of the population by Level III (164 categories) aggregation using the estimates from the surveyed population and other parameters. The error introduced by this method depends on several factors, including the contribution of these strata to the overall estimate and the error in estimating the movement of the strata using sampled units and other external factors. It is difficult to calculate a coefficient of variation for the non-sampled strata, as the estimates are calculated at the Level III aggregation level only. Therefore, the CV displayed in the publication reflects only the survey portion of the estimate. When the

estimate reflects only the take-none portion, the CV will be blank.

### **Other Non-Sampling Errors**

There are no objective measures of other non-sampling errors applied to these statistics. However, most reporting and data entry errors are corrected as a result of the intricate computer capture and edit procedures applied to the data. This is particularly effective for financial data where accounting relationships are established and balancing is required. However, most financial data collected are derived from audited financial statements resulting in minimal errors and inconsistencies. As well, the Quarterly Survey of Financial Statistics for Enterprises utilizes trained accounting staff to capture and analyze reported data to minimize the frequency of non-sampling errors.

One source of non-sampling error is the non-response error. There are several measures that can help the user evaluate this type of error, including the response rate and the data response rate.

The response rate is a measure of the proportion of those sample units which have responded in time for inclusion in the estimate. To calculate the response rate, one should simply divide the number of actual responses by the total number of sampled units. For example, a sample with 20 active units for which 10 respond for a particular quarter would have a response rate of 50%. Response rate is:

Complete + partial response

Complete + partial response + non-response

The data response rate is the proportion of the estimate which is based upon actual reported data. The data response rate can be calculated by dividing the design assets or revenue (or whatever variable is being analyzed) represented by the responding units by the corresponding value for the entire sample. In the previous example, if the 10 responding units have a design asset value totalling \$15 billion out of a total sample asset value of \$20 billion, the data response rate for assets would be 75%.

(Where the design value is a frame value for the record which is derived from administrative sources and is available for the entire population.)

Data response rate for assets is:

Total assets from completed responses + total assets from partial responses

Total assets from completed responses + total assets from partial responses + total assets from others

(Where asset values are the design values.)

Weighted data response rates consider that units in sample represent more than themselves through weighting factors. Some units contribute more to the estimates than other units when weights are applied. The weighted data response rate can be calculated by dividing the respondents' weighted frame value by the weighted sample for assets or revenue (or whatever variable is being analyzed). In the previous example, if the weighted asset value of the responding 10 units is \$40 billion out of a total sample weighted asset value of \$50 billion, the weighted asset response rate would be 80%.

Weighted data response rate for assets is:

Total weighted assets from completed responses + total weighted assets from partial responses

Total weighted assets from completed responses + total weighted assets from partial responses + total weighted assets from others

(Where the weighted assets for a respondent is defined as the design weight multiplied by the design assets value.)

#### Limitations of the Data

To be valid for either time-series or cross-sectional analysis, the definitions of data must be consistent within time periods or across time periods. In other words, the differences and similarities in data must reflect only real differences and not differences in the concepts or definitions used in preparing the data. The ability to use the data for analysis depends on the conceptual framework in which the data are being used.

These data are consistent with the Generally Accepted Accounting Principles (GAAP) of the Canadian Institute of Chartered Accountants. As such, they do not necessarily agree with the concepts used within the Canadian System of National Accounts.

While the GAAP concepts are appropriate for the application of the data, there may still be some problems of consistency (between units or over time) for items where GAAP does not prescribe a particular treatment or allows some latitude. One of the general problems with GAAP for some uses is that it prescribes a historical cost treatment of assets (i.e., their cost at the time of acquisition). As a result, caution should be used when comparing balance sheet data and ratios over time and across industries.

Beginning with the first quarter of 1999, the Quarterly Survey of Financial Statistics for Enterprises implemented the Statistics Canada Business Register as the survey frame. There was also a significant sample rotation that resulted in the introduction of a large number of new enterprises to the quarterly survey and the exclusion of many previously sampled enterprises from the sampled portion of the survey. Furthermore, the quarterly survey switched to the North American Industry Classification System (NAICS Canada 1997) effective the first quarter of 1999. These changes have improved the quality and reliability of the statistics. They nonetheless affect the user's ability to relate and compare the data to those previously produced on the SIC-C basis under the old methodology.

# **Confidentiality**

The confidentiality of the reported statistics to the quarterly survey is protected under the provisions of the Statistics Act. Accordingly, statistics are released in aggregate only, with no potential identification of individually reported information. The confidentiality provisions of the Statistics Act override the provisions of the Access to Information Act to guarantee the confidentiality of reported data of individual respondents.

Table 3

All Enterprise Measure of Sample		Quarter							
Response	2 - 2000	3 - 2000	4 - 2000	1 - 2001	2 - 2001	3 - 2001	4 - 2001	1 - 2002	2 - 2002
	%	%	%	%	%	%	%	%	%
Response rate	68.2	68.2	65.1	62.3	62.3	60.7	61.7	65.2	34.0
Asset response rate	92.6	92.0	89.4	71.4	84.2	85.7	85.1	83.1	64.1
Revenue response rate	90.4	88.3	94.2	88.4	85.4	62.2	57.2	77.1	52.8
Weighted asset response rate	90.0	89.5	87.7	70.6	82.0	83.0	82.6	78.9	58.7
Weighted revenue response rate	88.1	86.2	93.0	87.2	83.2	61.8	57.4	73.3	48.9

Table 4 shows the percentage of assets represented by the take-none component for each of the Level 1 (24 industry) groups.

NAICS 24 - Take None Percentage Table Total Assets

Table 4

		Firs	t quarter 2002	2	Second quarter 2002			
NAICS	NAICS Industry	mill	millions of dollars			millions of dollars		
		Take-none	Total	%	Take-none	Total	%	
11	Agriculture, Forestry, Fishing and Hunting	37,017	45,626	81.1	38,176	46,731	81.7	
21A	Oil and Gas Extraction and Coal Mining	2,111	184,049	1.1	2,070	187,685	1.1	
21B	Mining (except Oil, Gas and Coal)	5,237	95,365	5.5	5,255	94,168	5.6	
22	Utilities	481	45,077	1.1	459	43,020	1.1	
23	Construction	55,471	98,703	56.2	55,570	101,344	54.8	
31-33	Manufacturing	51,661	599,130	8.6	52,072	610,902	8.5	
41	Wholesale Trade	45,333	152,701	29.7	46,866	154,210	30.4	
44-45	Retail Trade	49,154	115,963	42.4	51,057	123,337	41.4	
48-49	Transportation and Warehousing	17,054	103,116	16.5	17,052	102,911	16.6	
51	Information and Cultural Industries	7,121	163,071	4.4	7,220	165,158	4.4	
5222	Non-Depository Credit Intermediation	4,961	93,496	5.3	4,748	93,348	5.1	
5241	Insurance Carriers	0	268,838	0.0	0	279,826	0.0	
5269	Other Funds and Financial Vehicles	0	665,451	0.0	0	668,297	0.0	
52C	Other Financial Intermediaries	44,381	155,184	28.6	45,049	155,219	29.0	
52D	Depository Credit Intermediation	0	1,306,473	0.0	0	1,307,478	0.0	
53	Real Estate and Rental and Leasing Companies	55,256	165,420	33.4	52,571	167,447	31.4	
54	Professional, Scientific and Technical Services	28,682	62,557	45.8	29,702	63,326	46.9	
55	Management of Companies and Enterprises	21,234	334,910	6.3	20,763	329,422	6.3	
56	Administrative and Support, Waste Management	14,322	31,744	45.1	15,053	32,884	45.8	
	and Remediation Services							
61	Education Services	1,691	2,163	78.2	1,699	2,194	77.4	
62	Health Care and Social Assistance	10,381	18,211	57.0	10,510	18,938	55.5	
71	Arts, Entertainment and Recreation	5,468	11,683	46.8	5,919	12,692	46.6	
72	Accommodation and Food Services	21,741	38,683	56.2	21,992	39,823	55.2	
81	Other Services (except Public Administration)	11,910	22,959	51.9	12,020	23,096	52.0	
	Total, finance and insurance industries	49,342	1,823,991	2.7	49,797	1,835,872	2.7	
	(excluding other funds and financial vehicules)							
	Total, non-financial industries (excluding management of companies and enterprises)	420,090	1,956,221	21.5	425,262	1,989,867	21.4	
	Total All Industries (excluding the industries, management of companies and enterprises and other funds and financial vehicles)	469,432	3,780,212	12.4	475,059	3,825,740	12.4	

Table 5 shows the percentage of operating revenue represented by the take-none component for each of the Level 1 (24 industry) groups.

Table 5

NAICS 24 - Take None Percentage Table
Total Revenues

		First	quarter 200	2	Second quarter 2002			
	NAICS Industry	milli	millions of dollars			millions of dollars		
NAICS		Take-none	Total	%	Take-none	Total	%	
11	Agriculture, Forestry, Fishing and Hunting	5,107	6,946	73.5	5,073	6,859	74.0	
21A	Oil and Gas Extraction and Coal Mining	222	18,591	1.2	288	22,330	1.3	
21B	Mining (except Oil, Gas and Coal)	804	6,735	11.9	738	6,520	11.3	
22	Utilities	367	12,257	3.0	372	11,454	3.3	
23	Construction	23,121	33,327	69.4	28,332	36,011	78.7	
31-33	Manufacturing	22,529	153,590	14.7	23,783	167,076	14.2	
41	Wholesale Trade	23,577	83,502	28.2	25,262	87,698	28.8	
44-45	Retail Trade	31,126	72,448	43.0	33,557	79,035	42.5	
48-49	Transportation and Warehousing	7,116	19,265	36.9	7,111	19,601	36.3	
51	Information and Cultural Industries	2,380	16,918	14.1	2,345	17,181	13.6	
5222	Non-Depository Credit Intermediation	549	3,277	16.8	556	3,373	16.5	
5241	Insurance Carriers	13	17,807	0.1	0	16,894	0.0	
5269	Other Funds and Financial Vehicles	0	5,552	0.0	0	5,070	0.0	
52C	Other Financial Intermediaries	4,043	9,554	42.3	4,007	9,667	41.4	
52D	Depository Credit Intermediation	0	19,907	0.0	0	19,705	0.0	
53	Real Estate and Rental and Leasing Companies	5,133	11,938	43.0	5,209	12,720	41.0	
54	Professional, Scientific and Technical Services	9,286	16,614	55.9	9,657	17,376	55.6	
55	Management of Companies and Enterprises	2,078	6,141	33.8	2,047	5,932	34.5	
56	Administrative and Support, Waste Management	6,397	11,712	54.6	6,621	12,669	52.3	
	and Remediation Services							
61	Education Services	654	769	85.1	642	762	84.3	
62	Health Care and Social Assistance	3,007	4,212	71.4	3,011	4,386	68.6	
71	Arts, Entertainment and Recreation	1,049	1,836	57.1	1,054	1,985	53.1	
72	Accommodation and Food Services	7,297	10,329	70.7	7,049	10,433	67.6	
81	Other Services (except Public Administration)	3,343	4,734	70.6	3,808	5,257	72.4	
	Total, finance and insurance industries (excluding other funds and financial vehicles)	4,604	50,544	9.1	4,563	49,641	9.2	
	Total, non-financial industries (excluding management of companies and enterprises)	152,515	485,723	31.4	163,913	519,352	31.6	
	Total All Industries (excluding the industries, management of companies and enterprises and other funds and financial vehicles)	157,119	536,267	29.3	168,476	568,992	29.6	

#### **DEFINITIONS OF FINANCIAL RATIOS**

## Debt to Equity

This ratio examines the relationship of debt (loans, bonds, debentures) to shareholders' equity. It compares the relative size of debt to resources invested by the owners. It indicates the extent to which a firm relies on borrowed funds to finance its operations. Firms that rely heavily on borrowed funds are said to be highly leveraged.

#### **Formula**

Debt to Equity:

Borrowings + Loans and accounts with affiliates

Total equity

#### Profit Margin

Operating profit is the net result of the principal business activities of a firm. It is calculated before taking into account interest expense, investment income, non-recurring losses from the write-down of assets, gains or losses realized on the disposal of assets, and income tax expense. This ratio indicates management's ability to generate earnings from the principal business activities of a firm. The ratio is expressed as a percentage of operating revenue.

#### **Formula**

Profit Margin:

Operating profit (S.A.) x 100

Total operating revenue (S.A.)

## Return on Equity

This ratio measures the level of return to the owners (investors) and it represents their measure of profitability. The earnings figure is the after-tax profits, including a deduction for interest expense (payments to lenders). It is the net profit available to the owners (investors). The ratio indicates how many cents are returned to every dollar invested by the owners.

#### Formula

Return on Equity:

Profit before extraordinary gains (S.A.) x 4 x 100

Total equity

## Return on Capital Employed

This ratio measures profitability and how well management has employed the assets, by calculating the percentage return on total capital provided by the owners and lenders (creditors). The earnings figure is calculated before taking into account interest expense (payments to lenders) and dividends (payments to owners). The ratio indicates how many cents are returned to every dollar of capital invested.

#### Formula

Return on Capital Employed:

Profit before extraordinary gains and interest on borrowings net of tax (S.A.) x 4 x 100

Borrowings + Loans and accounts with affiliates + Total equity