Catalogue no. 61-008-XIE

## Quarterly financial statistics for enterprises

Third quarter 2004


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## Statistics Canada

## Industrial Organization and Finance Division

# Quarterly financial statistics for enterprises 

## Third quarter 2004

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. not available for any reference period
.. not available for a specific reference period
... not applicable
0 true zero or a value rounded to zero
0s value rounded to 0 (zero) where there is a meaningful distinction between true zero and the value that was rounded
p preliminary
r revised
x confidential to meet secrecy requirements of the Statistics Act
E use with caution
F too unreliable to be published

## Coefficients of variation

A excellent (CV range is $0.00 \%$ to $4.99 \%$ )
B very good (CV range is 5.00\% to 9.99\%)
C $\quad$ good (CV range is $10.00 \%$ to $14.99 \%$ )
D acceptable (CV range is $15.00 \%$ to $24.99 \%$ )

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## Note to users

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2 Statistics Canada - Catalogue no. 61-008

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## Highlights

- On a year-over-year basis, third quarter operating profits were up 19.7\%, a slowdown from the $26.0 \%$ gain in the second quarter but the ninth consecutive year-over-year advance.


## Analysis - Third quarter 2004 (preliminary)

On a year-over-year basis, third quarter operating profits were up 19.7\%, a slowdown from the $26.0 \%$ gain in the second quarter but the ninth consecutive year-over-year advance.

The non-financial industries lost some ground in the third quarter, as profits slipped $0.6 \%$ from the previous quarter to $\$ 38.6$ billion. One-time charges to operating profits in both the telecommunications and motor vehicle and parts manufacturing industries trimmed third quarter results. Excluding these two industries, the non-financial profits rose by $2.7 \%$.

In the financial sector, profits climbed $2.1 \%$ in the third quarter, mainly due to gains by insurance carriers. Chartered bank profits were little changed from the previous quarter.
Chart 1
Profits at record high but growth stalls


## Metal profits glitter

Strong global demand, particularly for nickel, copper and zinc, boosted profits of metal mining companies to $\$ 1.2$ billion in the third quarter, $63.1 \%$ ahead of second quarter levels. Mining profits have risen for five consecutive quarters since the $\$ 0.2$ billion earned in the second quarter of 2003. Non-ferrous metal prices in September were up 30.2\% year-over-year.

## Note to readers

These quarterly financial statistics cover the activities of all corporations in Canada, excluding government controlled and not-for-profit corporations.

Operating profits represent the profits earned from normal business activities, excluding interest expense on borrowing and valuation adjustments. For non-financial industries, operating profits exclude interest and dividend revenue and capital gains/losses. For financial industries, interest and dividend revenue, capital gains/losses and interest paid on deposits are included in the calculation of operating profits.

Oil and gas producers thrived in the quarter, as fuel prices continued to escalate. Average crude oil prices jumped $37.5 \%$ from the previous year, while natural gas price gains were more modest. Operating profits in the oil patch reached $\$ 5.6$ billion, $0.5 \%$ above the second quarter but $21.1 \%$ ahead of profits earned a year ago in the third quarter of 2003.

## Manufacturing sector remains stalwart

Manufacturers earned $\$ 12.5$ billion in third quarter operating profits, down slightly from the second quarter but a $45.0 \%$ improvement from the third quarter last year. Quarter-to-quarter operating revenue advanced a solid $3.2 \%$ for a second straight quarter. While overall exports of Canadian manufactured goods edged up in the third quarter, monthly export declines throughout the quarter may dampen fourth quarter production levels. Nonetheless, the October release of the Business Conditions Survey reported that manufacturers remained optimistic about their fourth quarter production and employment outlook.

Petroleum and coal manufacturers reaped record high profits of $\$ 2.7$ billion in the third quarter. Profits jumped $18.9 \%$ from the second quarter and have more than doubled since the final quarter of 2003. Several companies reported best-ever results, spearheaded by soaring commodity prices.

Chart 2
Profits unchanged following four quarters of growth


Red hot steel prices sparked a $26.7 \%$ quarter-to-quarter surge in profits of primary metal producers. Profits of $\$ 0.8$ billion were more than three times those earned in the third quarter of 2003. Strong demand from China, coupled with thriving demand from the North American automotive and oil industries, have lifted prices to all-time

[^0]highs. Steel consumption in the construction industry has been steady, but there are signs that construction activity may be losing momentum.

Wood and paper producers suffered their first quarterly profit decline in five quarters. Third quarter profits of $\$ 1.5$ billion were $11.8 \%$ below second quarter levels, but remained well ahead of the $\$ 0.6$ billion earned in the third quarter of 2003. Several companies reported that the stronger Canadian dollar adversely affected recent profit results. Commodity prices established in US dollars translate into lower returns for Canadian producers as the loonie appreciates.

## Retail grows but wholesale little changed

Profits in the retail sector were up $5.2 \%$ in the third quarter, the fifth straight quarter of growth. Operating revenue rose $0.5 \%$, as confident consumers continued to spend. Clothing and department stores ( $+9.5 \%$ ) and other retailers (+12.5\%) posted the largest quarter-to-quarter profit gains.

Wholesalers reported little change in both revenue and profits in the third quarter.

## Other non-financial industries

The information and cultural industry saw operating profits slide by one-third to $\$ 1.3$ billion. The decline was centred in the telecommunications industry, where significant restructuring charges trimmed third quarter profits.

Higher fuel costs contributed to a $6.7 \%$ profit slide in the transportation and warehousing industry.

## Insurance carriers lift the financial sector

Insurance carriers earned $\$ 2.9$ billion in operating profits in the quarter, an $8.0 \%$ rise from the second quarter. The increase was evenly split between life and property and casualty insurers.

Depository credit intermediaries, mainly chartered banks, earned $\$ 5.2$ billion in third quarter profits, little changed from the second quarter but an improvement from the quarterly average profits of $\$ 4.5$ billion earned in 2003.

## Profitability ratios

The return on shareholders' equity improved to $11.5 \%$ in the third quarter from $11.1 \%$ in the second quarter and $10.0 \%$ in the first quarter of 2004. After-tax profits, the numerator in the return on equity calculation, increased $6.0 \%$ from the previous quarter, mainly due to currency and capital gains.

The operating profit margin slipped to $7.9 \%$ in the third quarter from $8.1 \%$ in the second quarter, but remained well above the margins of $7.0 \%$ earned in the third quarter of 2003.

## Text Table 1

Financial statistics for enterprises

|  | Seasonally adjusted |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Third }^{r} \\ \text { quarter } \\ 2003 \end{gathered}$ | Second ${ }^{\text {r }}$ quarter 2004 | $\begin{aligned} & \text { Third }^{p} \\ & \text { quarter } \\ & 2004 \end{aligned}$ | Third quarter 2003 to third quarter 2004 | Second quarter to third quarter 2004 |
|  | \$ billions |  |  | \% change |  |
| All industries |  |  |  |  |  |
| Operating revenue | 613.2 | 636.3 | 647.5 | 5.6 | 1.8 |
| Operating profit | 42.9 | 51.3 | 51.3 | 19.7 | 0.0 |
| After-tax profit | 25.3 | 31.8 | 33.7 | 33.2 | 6.0 |
| Non-financial |  |  |  |  |  |
| Operating revenue | 557.1 | 578.7 | 590.4 | 6.0 | 2.0 |
| Operating profit | 31.5 | 38.8 | 38.6 | 22.7 | -0.6 |
| After-tax profit | 19.2 | 24.2 | 25.9 | 34.8 | 6.8 |
| Financial |  |  |  |  |  |
| Operating revenue | 56.1 | 57.6 | 57.1 | 1.8 | -0.8 |
| Operating profit | 11.4 | 12.5 | 12.7 | 11.4 | 2.1 |
| After-tax profit | 6.1 | 7.6 | 7.9 | 28.2 | 3.4 |

## Related products

## Selected publications from Statistics Canada

| 10-3008X | Financial performance indicators for Canadian business, Volumes 1 and 2-3. National |
| :--- | :--- |
| 10-3010X | Financial performance indicators for Canadian business. Volumes 1, 2-3 National and <br> Volume 2-3 provinces, territories and regions |
| 61-219-X | Financial and taxation statistics for enterprises |
| $61-220-\mathrm{X}$ | Corporations Returns Act |
| 61-517-X | Inter-corporate ownership |
| 61F0058X | Financial performance indicators for Canadian business. Volume 1. Medium and large firms <br> (firms with revenues of $\$ 5$ million and over) |
| 61F0059X | Financial performance indicators for Canadian business. Volume 2-3. National, small and <br> medium firms (firms with revenues under $\$ 25$ million) |
| 61F0100X | Financial performance indicators for Canadian business. Volume 2-3 by province, territory and <br> region. Small firms (firms with revenues under $\$ 5$ million) |

## Selected CANSIM tables from Statistics Canada

187-0001 Balance sheet and income statement, by North American Industry Classification System (NAICS)
187-0002 Quarterly statement of changes in financial position (unadjusted), by North American Industry Classification System (NAICS), and selected ratios, seasonally adjusted data

## Selected surveys from Statistics Canada

## Selected tables of Canadian statistics from Statistics Canada

- Canadian Statistics - Financial statistics for enterprises (quarterly)
- Canadian Statistics - Insurance carriers-Income statement
- Canadian Statistics - Chartered banks and other deposit-accepting intermediaries - Balance sheet
- Canadian Statistics - Insurance carriers-Balance sheet
- Canadian Statistics - Non-depository credit intermediation-Balance sheet
- Canadian Statistics - Other financial intermediaries-Balance sheet
- Canadian Statistics - Non-depository credit intermediation-Income statement
- Canadian Statistics - Other financial intermediaries-Income statement
- Canadian Statistics - Other financial services - Balance sheet and income statement
- Canadian Statistics - Investment Services - Balance sheet and income statement
- Canadian Statistics - Banking - Balance sheet and income statement
- Canadian Statistics - Insurance - Balance sheet and income statement
- Canadian Statistics - Other consumer and business credit - Balance sheet and income statement
- Canadian Statistics - Economic indicators, by provinces and territories (monthly and quarterly)


## Statistical Tables

Table 1-1
Summary table of seasonally adjusted data - Operating revenue and operating profit

|  | Third quarter 2003 | Fourth quarter <br> 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Operating revenue |  |  |  |  |  |
| Total, all industries | 613,210 | 619,270 | 619,026 | 636,298 | 647,548 |
| Total, non-financial industries | 557,123 | 563,049 | 561,226 | 578,749 | 590,445 |
| Total, finance and insurance industries | 56,087 | 56,221 | 57,800 | 57,550 | 57,103 |
| Agriculture, forestry, fishing and hunting | 8,515 | 8,562 | 8,192 | 8,395 | 8,206 |
| Oil and gas extraction and support activities | 25,645 | 23,532 | 26,059 | 30,297 | 32,197 |
| Mining (except oil and gas) | 5,183 | 5,624 | 5,988 | 6,461 | 7,452 |
| Utilities | 14,982 | 15,118 | 14,348 | 15,441 | 16,967 |
| Construction | 38,641 | 40,081 | 39,423 | 40,066 | 39,894 |
| Manufacturing | 165,020 | 167,551 | 167,582 | 173,020 | 178,562 |
| Wholesale trade | 92,492 | 94,000 | 93,700 | 94,918 | 94,764 |
| Retail trade | 89,383 | 89,542 | 89,701 | 91,877 | 92,362 |
| Transportation and warehousing | 24,163 | 24,804 | 24,613 | 25,244 | 25,895 |
| Information and cultural industries | 18,927 | 19,172 | 18,991 | 19,243 | 19,438 |
| Non-depository credit intermediation | 3,729 | 3,896 | 3,866 | 4,014 | 4,147 |
| Insurance carriers and related activities | 20,715 | 21,378 | 22,085 | 22,110 | 21,985 |
| Activities related to credit intermediation | 591 | 590 | 600 | 585 | 570 |
| Depository credit intermediation | 21,305 | 20,302 | 21,092 | 20,695 | 20,379 |
| Real estate and rental and leasing | 12,725 | 12,805 | 12,681 | 12,993 | 13,203 |
| Professional, scientific and technical services | 19,657 | 20,241 | 19,560 | 19,794 | 19,733 |
| Administrative and support, waste management and remediation services | 15,211 | 15,172 | 13,897 | 14,020 | 14,679 |
| Educational, healthcare and social assistance services | 5,885 | 5,877 | 5,825 | 5,904 | 5,883 |
| Arts, entertainment and recreation | 2,323 | 2,305 | 2,258 | 2,267 | 2,376 |
| Accommodation and food services | 12,116 | 12,147 | 12,032 | 12,356 | 12,193 |
| Repair, maintenance and personal services | 6,258 | 6,514 | 6,375 | 6,452 | 6,641 |
| Securities, commodity contracts, and other financial investments and related activities | 9,747 | 10,055 | 10,158 | 10,145 | 10,023 |
| Other funds and financial vehicles | 8,072 | 9,873 | 12,803 | 12,660 | 11,152 |
| Operating profit |  |  |  |  |  |
| Total, all industries | 42,882 | 44,669 | 48,531 | 51,311 | 51,330 |
| Total, non-financial industries | 31,468 | 32,901 | 35,670 | 38,850 | 38,612 |
| Total, finance and insurance industries | 11,414 | 11,768 | 12,861 | 12,460 | 12,719 |
| Agriculture, forestry, fishing and hunting | 533 | 531 | 591 | 579 | 554 |
| Oil and gas extraction and support activities | 4,599 | 4,067 | 4,959 | 5,541 | 5,568 |
| Mining (except oil and gas) | 264 | 550 | 650 | 739 | 1,205 |
| Utilities | 960 | 1,136 | 1,108 | 1,171 | 1,224 |
| Construction | 1,276 | 1,222 | 1,325 | 1,404 | 1,213 |
| Manufacturing | 8,625 | 8,987 | 11,097 | 12,733 | 12,505 |
| Wholesale trade | 3,463 | 3,589 | 3,679 | 3,832 | 3,823 |
| Retail trade | 2,985 | 3,118 | 3,162 | 3,556 | 3,740 |
| Transportation and warehousing | 1,597 | 2,403 | 2,087 | 2,062 | 1,924 |
| Information and cultural industries | 2,051 | 1,917 | 1,952 | 1,980 | 1,322 |
| Non-depository credit intermediation | 1,507 | 1,515 | 1,516 | 1,651 | 1,793 |
| Insurance carriers and related activities | 1,985 | 2,637 | 2,741 | 2,724 | 2,944 |
| Activities related to credit intermediation | 137 | 123 | 142 | 131 | 127 |
| Depository credit intermediation | 4,954 | 4,785 | 5,684 | 5,271 | 5,221 |
| Real estate and rental and leasing | 2,811 | 2,930 | 2,743 | 2,808 | 2,968 |

Table 1-1 - continued
Summary table of seasonally adjusted data - Operating revenue and operating profit

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Professional, scientific and technical services | 391 | 475 | 371 | 463 | 437 |
| Administrative and support, waste management and remediation services | 455 | 447 | 415 | 381 | 494 |
| Educational, healthcare and social assistance services | 672 | 685 | 681 | 726 | 716 |
| Arts, entertainment and recreation | 39 | 68 | 30 | 13 | 75 |
| Accommodation and food services | 357 | 349 | 356 | 353 | 317 |
| Repair, maintenance and personal services | 391 | 429 | 465 | 508 | 528 |
| Securities, commodity contracts, and other financial investments and related activities | 2,831 | 2,708 | 2,777 | 2,683 | 2,634 |
| Other funds and financial vehicles | 4,814 | 6,511 | 9,599 | 9,371 | 7,880 |

Table 1-2
Summary table of seasonally adjusted data - Profit before extraordinary gains and net profit

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Profit before extraordinary gains |  |  |  |  |  |
| Total, all industries | 25,324 | 28,618 | 28,017 | 31,828 | 33,730 |
| Total, non-financial industries | 19,178 | 21,554 | 19,946 | 24,208 | 25,852 |
| Total, finance and insurance industries | 6,146 | 7,064 | 8,071 | 7,620 | 7,879 |
| Agriculture, forestry, fishing and hunting | 365 | 408 | 469 | 455 | 421 |
| Oil and gas extraction and support activities | 3,231 | 3,239 | 2,984 | 3,333 | 3,357 |
| Mining (except oil and gas) | 74 | 1,318 | 943 | 905 | 1,282 |
| Utilities | 647 | 678 | 546 | 701 | 717 |
| Construction | 706 | 750 | 837 | 822 | 694 |
| Manufacturing | 5,817 | 5,398 | 6,026 | 8,291 | 9,352 |
| Wholesale trade | 2,237 | 2,216 | 2,290 | 2,912 | 2,719 |
| Retail trade | 1,635 | 1,877 | 1,742 | 2,103 | 2,226 |
| Transportation and warehousing | 1,008 | 1,499 | 1,074 | 1,133 | 1,313 |
| Information and cultural industries | 577 | 998 | -49 | 425 | 315 |
| Non-depository credit intermediation | 104 | 141 | 248 | 431 | 486 |
| Insurance carriers and related activities | 1,495 | 2,513 | 2,310 | 2,186 | 2,373 |
| Activities related to credit intermediation | 75 | 73 | 79 | 79 | 73 |
| Depository credit intermediation | 2,411 | 2,475 | 3,148 | 2,926 | 2,970 |
| Real estate and rental and leasing | 1,384 | 1,619 | 1,667 | 1,482 | 1,717 |
| Professional, scientific and technical services | 517 | 529 | 385 | 540 | 517 |
| Administrative and support, waste management and remediation services | 170 | 202 | 197 | 234 | 257 |
| Educational, healthcare and social assistance services | 473 | 490 | 495 | 524 | 512 |
| Arts, entertainment and recreation | -3 | 19 | -12 | -20 | 35 |
| Accommodation and food services | 106 | 50 | 46 | 30 | 64 |
| Repair, maintenance and personal services | 238 | 264 | 306 | 337 | 354 |
| Securities, commodity contracts, and other financial investments and related activities | 2,061 | 1,862 | 2,286 | 1,998 | 1,977 |
| Other funds and financial vehicles | 6,413 | 8,625 | 10,919 | 6,794 | 5,438 |
| Net profit |  |  |  |  |  |
| Total, all industries | 25,294 | 28,613 | 28,042 | 31,786 | 33,648 |
| Total, non-financial industries | 19,189 | 21,567 | 19,942 | 24,140 | 25,745 |
| Total, finance and insurance industries | 6,105 | 7,046 | 8,100 | 7,646 | 7,903 |
| Agriculture, forestry, fishing and hunting | 362 | 409 | 469 | 454 | 420 |
| Oil and gas extraction and support activities | 3,237 | 3,241 | 2,984 | 3,280 | 3,298 |
| Mining (except oil and gas) | 74 | 1,318 | 942 | 906 | 1,282 |
| Utilities | 650 | 678 | 546 | 701 | 717 |
| Construction | 706 | 749 | 838 | 821 | 694 |
| Manufacturing | 5,833 | 5,414 | 6,021 | 8,272 | 9,343 |
| Wholesale trade | 2,242 | 2,219 | 2,287 | 2,911 | 2,655 |
| Retail trade | 1,641 | 1,882 | 1,737 | 2,098 | 2,235 |
| Transportation and warehousing | 1,008 | 1,499 | 1,073 | 1,132 | 1,312 |
| Information and cultural industries | 577 | 998 | -48 | 422 | 314 |
| Non-depository credit intermediation | 112 | 150 | 240 | 422 | 477 |
| Insurance carriers and related activities | 1,495 | 2,513 | 2,310 | 2,186 | 2,373 |
| Activities related to credit intermediation | 75 | 73 | 79 | 79 | 73 |
| Depository credit intermediation | 2,411 | 2,475 | 3,147 | 2,926 | 2,970 |
| Real estate and rental and leasing | 1,383 | 1,619 | 1,668 | 1,483 | 1,717 |

Table 1-2 - continued
Summary table of seasonally adjusted data - Profit before extraordinary gains and net profit

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Professional, scientific and technical services | 512 | 529 | 383 | 537 | 517 |
| Administrative and support, waste management and remediation services | 156 | 189 | 210 | 247 | 270 |
| Educational, healthcare and social assistance services | 473 | 491 | 494 | 524 | 512 |
| Arts, entertainment and recreation | -7 | 16 | -12 | -16 | 38 |
| Accommodation and food services | 106 | 50 | 46 | 31 | 65 |
| Repair, maintenance and personal services | 238 | 264 | 306 | 337 | 354 |
| Securities, commodity contracts, and other financial investments and related activities | 2,012 | 1,836 | 2,323 | 2,032 | 2,010 |
| Other funds and financial vehicles | 6,413 | 8,625 | 10,919 | 6,763 | 5,438 |

Table 1-3
Summary table of selected ratios - Debt to equity and profit margin

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | ratio |  |  |  |  |
| Debt to equity |  |  |  |  |  |
| Total, all industries | 0.916 | 0.902 | 0.911 | 0.908 | 0.890 |
| Total, non-financial industries | 0.991 | 0.973 | 0.983 | 0.977 | 0.959 |
| Total, finance and insurance industries | 0.687 | 0.683 | 0.691 | 0.695 | 0.678 |
| Agriculture, forestry, fishing and hunting | 1.747 | 1.715 | 1.745 | 1.722 | 1.681 |
| Oil and gas extraction and support activities | 1.038 | 1.007 | 1.016 | 1.039 | 1.043 |
| Mining (except oil and gas) | 0.527 | 0.505 | 0.491 | 0.492 | 0.468 |
| Utilities | 0.946 | 0.891 | 0.854 | 0.844 | 0.813 |
| Construction | 1.832 | 1.785 | 1.734 | 1.733 | 1.778 |
| Manufacturing | 0.565 | 0.564 | 0.582 | 0.581 | 0.571 |
| Wholesale trade | 0.917 | 0.900 | 0.872 | 0.849 | 0.801 |
| Retail trade | 1.049 | 1.068 | 1.064 | 1.029 | 0.981 |
| Transportation and warehousing | 1.431 | 1.339 | 1.403 | 1.413 | 1.391 |
| Information and cultural industries | 1.323 | 1.282 | 1.399 | 1.362 | 1.278 |
| Non-depository credit intermediation | 7.362 | 7.536 | 7.307 | 7.362 | 6.963 |
| Insurance carriers and related activities | 0.170 | 0.161 | 0.173 | 0.160 | 0.159 |
| Activities related to credit intermediation | 0.505 | 0.647 | 0.605 | 0.542 | 0.578 |
| Depository credit intermediation | 0.462 | 0.470 | 0.484 | 0.470 | 0.442 |
| Real estate and rental and leasing | 2.391 | 2.345 | 2.357 | 2.306 | 2.295 |
| Professional, scientific and technical services | 0.697 | 0.688 | 0.681 | 0.673 | 0.688 |
| Administrative and support, waste management and remediation services | 2.284 | 2.180 | 2.229 | 2.310 | 2.256 |
| Educational, healthcare and social assistance services | 1.223 | 1.103 | 1.101 | 1.082 | 1.110 |
| Arts, entertainment and recreation | 2.769 | 2.793 | 2.326 | 2.157 | 2.249 |
| Accommodation and food services | 1.660 | 1.724 | 1.795 | 1.816 | 1.802 |
| Repair, maintenance and personal services | 2.152 | 1.822 | 1.920 | 1.697 | 1.620 |
| Securities, commodity contracts, and other financial investments and related activities | 0.454 | 0.436 | 0.436 | 0.454 | 0.446 |
| Other funds and financial vehicles | 0.331 | 0.337 | 0.332 | 0.333 | 0.337 |
|  | percentage |  |  |  |  |
| Profit margin |  |  |  |  |  |
| Total, all industries | 7.0 | 7.2 | 7.8 | 8.1 | 7.9 |
| Total, non-financial industries | 5.6 | 5.8 | 6.4 | 6.7 | 6.5 |
| Total, finance and insurance industries | 20.4 | 20.9 | 22.2 | 21.6 | 22.3 |
| Agriculture, forestry, fishing and hunting | 6.2 | 6.2 | 7.2 | 6.9 | 6.8 |
| Oil and gas extraction and support activities | 17.9 | 17.3 | 19.0 | 18.3 | 17.3 |
| Mining (except oil and gas) | 5.1 | 9.8 | 10.8 | 11.4 | 16.2 |
| Utilities | 6.4 | 7.5 | 7.7 | 7.6 | 7.2 |
| Construction | 3.3 | 3.0 | 3.4 | 3.5 | 3.0 |
| Manufacturing | 5.2 | 5.4 | 6.6 | 7.4 | 7.0 |
| Wholesale trade | 3.7 | 3.8 | 3.9 | 4.0 | 4.0 |
| Retail trade | 3.3 | 3.5 | 3.5 | 3.9 | 4.0 |
| Transportation and warehousing | 6.6 | 9.7 | 8.5 | 8.2 | 7.4 |
| Information and cultural industries | 10.8 | 10.0 | 10.3 | 10.3 | 6.8 |
| Non-depository credit intermediation | 40.4 | 38.9 | 39.2 | 41.1 | 43.2 |
| Insurance carriers and related activities | 9.6 | 12.3 | 12.4 | 12.3 | 13.4 |
| Activities related to credit intermediation | 23.2 | 20.8 | 23.7 | 22.3 | 22.4 |

Table 1-3 - continued
Summary table of selected ratios - Debt to equity and profit margin

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Depository credit intermediation | 23.2 | 23.6 | 27.0 | 25.5 | 25.6 |
| Real estate and rental and leasing | 22.1 | 22.9 | 21.6 | 21.6 | 22.5 |
| Professional, scientific and technical services | 2.0 | 2.4 | 1.9 | 2.3 | 2.2 |
| Administrative and support, waste management and remediation services | 3.0 | 3.0 | 3.0 | 2.7 | 3.4 |
| Educational, healthcare and social assistance services | 11.4 | 11.6 | 11.7 | 12.3 | 12.2 |
| Arts, entertainment and recreation | 1.7 | 3.0 | 1.3 | 0.6 | 3.1 |
| Accommodation and food services | 3.0 | 2.9 | 3.0 | 2.9 | 2.6 |
| Repair, maintenance and personal services | 6.2 | 6.6 | 7.3 | 7.9 | 8.0 |
| Securities, commodity contracts, and other financial investments and related activities | 29.0 | 26.9 | 27.3 | 26.4 | 26.3 |
| Other funds and financial vehicles | 59.6 | 66.0 | 75.0 | 74.0 | 70.7 |

Table 1-4

Summary table of selected ratios - Return on equity and return on capital employed

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | percentage |  |  |  |  |
| Return on equity |  |  |  |  |  |
| Total, all industries | 9.3 | 10.3 | 10.0 | 11.1 | 11.5 |
| Total, non-financial industries | 9.3 | 10.3 | 9.5 | 11.2 | 11.7 |
| Total, finance and insurance industries | 9.2 | 10.4 | 11.7 | 10.8 | 11.0 |
| Agriculture, forestry, fishing and hunting Oil and gas extraction and support activities | 9.8 | 10.8 | 12.5 | 12.0 | 10.8 |
|  | 14.6 | 14.4 | 12.7 | 13.9 | 13.8 |
| Mining (except oil and gas) | 0.6 | 10.7 | 7.5 | 7.1 | 9.8 |
| Utilities | 10.7 | 10.7 | 8.3 | 10.2 | 10.4 |
| Construction | 11.7 | 12.2 | 13.6 | 13.3 | 11.3 |
| Manufacturing | 7.5 | 6.9 | 7.7 | 10.4 | 11.5 |
| Wholesale trade | 16.1 | 15.5 | 15.4 | 18.7 | 17.0 |
| Retail trade | 13.4 | 15.3 | 13.7 | 15.6 | 16.0 |
| Transportation and warehousing | 11.1 | 15.7 | 11.3 | 11.6 | 13.1 |
| Information and cultural industries | 4.4 | 7.4 | -0.4 | 3.2 | 2.2 |
| Non-depository credit intermediation | 3.5 | 4.8 | 8.0 | 13.3 | 14.1 |
| Insurance carriers and related activities | 8.0 | 13.1 | 12.1 | 11.0 | 11.7 |
| Activities related to credit intermediation | 12.4 | 11.6 | 11.7 | 11.2 | 10.2 |
| Depository credit intermediation | 10.3 | 10.5 | 13.0 | 11.9 | 12.0 |
| Real estate and rental and leasing | 11.9 | 13.6 | 14.0 | 11.9 | 13.6 |
| Professional, scientific and technical services | 6.0 | 6.1 | 4.3 | 6.2 | 5.9 |
| Administrative and support, waste management and remediation services | 7.8 | 8.9 | 9.0 | 11.0 | 11.7 |
| Educational, healthcare and social assistance services | 23.9 | 23.3 | 22.6 | 22.5 | 22.4 |
| Arts, entertainment and recreation | -0.4 | 2.3 | -1.4 | -2.2 | 3.9 |
| Accommodation and food services | 3.3 | 1.6 | 1.5 | 1.0 | 2.0 |
| Repair, maintenance and personal services | 23.3 | 22.2 | 27.0 | 26.1 | 26.1 |
| Securities, commodity contracts, and other financial investments and related activities | 9.7 | 8.6 | 10.4 | 9.0 | 8.9 |
| Other funds and financial vehicles | 5.1 | 6.7 | 8.2 | 5.0 | 4.0 |
|  | percentage |  |  |  |  |
| Return on capital employed |  |  |  |  |  |
| Total, all industries | 7.0 | 7.5 | 7.3 | 7.8 | 8.1 |
| Total, non-financial industries | 6.8 | 7.2 | 6.8 | 7.6 | 7.9 |
| Total, finance and insurance industries | 7.8 | 8.5 | 9.3 | 8.6 | 8.8 |
| Agriculture, forestry, fishing and huntin Oil and gas extraction and support activities | 6.2 | 6.5 | 6.8 | 6.7 | 6.2 |
|  | 8.6 | 8.7 | 8.0 | 8.8 | 8.6 |
| Mining (except oil and gas) | 1.4 | 8.5 | 6.3 | 6.1 | 8.0 |
| Utilities | 7.9 | 8.2 | 6.4 | 7.7 | 8.4 |
| Construction | 6.5 | 7.0 | 6.7 | 6.7 | 5.8 |
| Manufacturing | 6.5 | 6.0 | 6.6 | 8.1 | 8.8 |
| Wholesale trade | 10.0 | 9.9 | 10.0 | 11.4 | 10.8 |
| Retail trade | 9.0 | 9.7 | 9.0 | 9.7 | 10.0 |
| Transportation and warehousing | 7.7 | 9.6 | 7.3 | 7.6 | 8.1 |
| Information and cultural industries | 4.4 | 5.4 | 2.6 | 4.0 | 3.6 |

Table 1-4 - continued
Summary table of selected ratios - Return on equity and return on capital employed

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Non-depository credit intermediation | 4.1 | 4.4 | 4.9 | 5.3 | 5.4 |
| Insurance carriers and related activities | 7.4 | 11.8 | 10.9 | 10.0 | 10.7 |
| Activities related to credit intermediation | 10.9 | 10.4 | 8.9 | 8.6 | 8.2 |
| Depository credit intermediation | 10.2 | 9.9 | 11.5 | 10.8 | 10.9 |
| Real estate and rental and leasing | 6.9 | 7.1 | 6.7 | 6.2 | 6.8 |
| Professional, scientific and technical services | 4.7 | 4.9 | 3.8 | 5.0 | 4.8 |
| Administrative and support, waste management and remediation services | 5.4 | 5.7 | 5.2 | 5.9 | 6.1 |
| Educational, healthcare and social assistance services | 13.1 | 13.3 | 13.0 | 13.0 | 12.8 |
| Arts, entertainment and recreation | 1.6 | 2.3 | 1.3 | 1.0 | 2.9 |
| Accommodation and food services | 4.1 | 3.6 | 3.9 | 3.4 | 3.6 |
| Repair, maintenance and personal services | 9.0 | 9.5 | 11.1 | 11.6 | 11.9 |
| Securities, commodity contracts, and other financial investments and related activities | 8.3 | 7.7 | 9.1 | 8.1 | 8.0 |
| Other funds and financial vehicles | 4.8 | 6.0 | 7.2 | 4.8 | 4.0 |

Table 2-1

Total, all industries - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 4,151,338 A | 4,188,985 A | 4,255,931 A | 4,340,916 A | 4,367,676 A |
| Cash and deposits | 142,614 | 144,840 | 142,964 | 149,402 | 149,103 |
| Accounts receivable and accrued revenue | 305,333 | 305,018 | 310,905 | 321,193 | 319,328 |
| Inventories | 217,275 | 218,511 | 222,331 | 225,688 | 226,264 |
| Investments and accounts with affiliates | 615,042 | 624,587 | 636,750 | 649,596 | 653,481 |
| Portfolio investments | 544,170 | 560,749 | 561,575 | 568,478 | 568,067 |
| Loans | 1,026,751 | 1,026,275 | 1,046,809 | 1,092,947 | 1,108,234 |
| Mortgage | 483,809 | 489,359 | 500,527 | 515,639 | 524,092 |
| Non-mortgage | 542,942 | 536,917 | 546,282 | 577,308 | 584,142 |
| Allowance for losses on investments and loans | -12,974 | -12,524 | -11,560 | -12,075 | -12,300 |
| Bank customers' liabilities under acceptances | 37,454 | 33,250 | 34,146 | 35,259 | 34,151 |
| Capital assets, net | 849,957 | 855,433 | 865,814 | 874,563 | 876,900 |
| Other assets | 425,717 | 432,848 | 446,197 | 435,869 | 444,448 |
| Total liabilities | 3,062,355 | 3,082,491 | 3,136,385 | 3,193,948 | 3,198,928 |
| Deposits | 975,486 | 993,220 | 1,002,585 | 1,039,590 | 1,057,247 |
| Actuarial liabilities of insurers | 142,877 | 144,954 | 146,167 | 146,723 | 147,608 |
| Accounts payable and accrued liabilities | 411,598 | 415,423 | 419,593 | 428,299 | 430,772 |
| Loans and accounts with affiliates | 375,798 | 375,407 | 390,357 | 395,745 | 395,007 |
| Borrowings | 621,735 | 622,536 | 629,428 | 645,312 | 645,083 |
| Loans and overdrafts | 248,180 | 247,607 | 250,553 | 255,151 | 254,420 |
| From banks | 156,116 | 156,720 | 154,568 | 155,961 | 154,606 |
| From others | 92,064 | 90,888 | 95,985 | 99,191 | 99,814 |
| Bankers' acceptances and paper | 51,443 | 50,543 | 47,873 | 52,568 | 52,008 |
| Bonds and debentures | 241,100 | 241,114 | 248,045 | 251,606 | 251,590 |
| Mortgages | 81,012 | 83,271 | 82,957 | 85,986 | 87,065 |
| Deferred income tax | 73,287 | 73,397 | 73,501 | 73,362 | 74,447 |
| Bank customers' liabilities under acceptances | 37,447 | 33,243 | 34,139 | 35,252 | 34,144 |
| Other liabilities | 424,126 | 424,310 | 440,614 | 429,664 | 414,620 |
| Total, equity | 1,088,983 | 1,106,495 | 1,119,547 | 1,146,967 | 1,168,747 |
| Share capital | 573,130 | 572,024 | 578,543 | 586,141 | 588,143 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | - 0 | 0 | 0 | 0 |
| Contributed surplus and other | 120,652 | 121,126 | 124,179 | 124,833 | 125,940 |
| Retained earnings | 395,201 | 413,344 | 416,825 | 435,993 | 454,664 |
| Income statement |  |  |  |  |  |
| Operating revenue | 611,231 A | 620,567 A | 610,498 A | 642,536 A | 645,973 A |
| Sales of goods and services | 544,190 | 553,176 | 542,193 | 575,076 | 577,994 |
| Premiums | 13,186 | 13,919 | 14,194 | 14,382 | 14,471 |
| Annuity considerations | 1,331 | 1,829 | 2,077 | 1,443 | 1,278 |
| Interest revenue, operating | 21,709 | 20,846 | 21,150 | 20,331 | 20,384 |
| Dividend revenue, operating | 2,451 | 2,251 | 2,182 | 2,220 | 2,265 |
| Gains on sale of securities and other assets | 1,010 | 1,311 | 1,608 | 1,211 | 1,212 |
| Other operating revenue | 27,347 | 27,236 | 27,098 | 27,875 | 28,368 |
| Operating expenses | 566,447 | 576,899 | 563,609 | 590,345 | 592,660 |
| Depreciation, depletion and amortization | 25,587 | 26,074 | 25,750 | 26,822 | 27,188 |
| Insurance claims incurred | 8,422 | 8,803 | 9,354 | 8,883 | 9,066 |
| Annuity claims incurred | 1,828 | 2,127 | 2,568 | 2,179 | 2,114 |
| Normal increase in actuarial liabilities | 1,731 | 2,075 | 1,491 | 1,345 | 1,092 |
| Interest expense, operating | 6,214 | 5,825 | 5,873 | 5,489 | 5,552 |
| Other operating expenses | 522,668 | 531,998 | 518,576 | 545,629 | 547,652 |

Table 2-1 - continued
Total, all industries - Balance sheet and income statement
$\left.\begin{array}{lrrrrr}\hline & \text { Third } & \text { Fourth } & \text { First } & \begin{array}{r}\text { Second } \\ \text { quarter }\end{array} \\ \text { quard } \\ \text { quarter } \\ \text { quarter }\end{array}\right)$

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 2-2

Total, all industries - Statement of changes in financial position, seasonally adjusted data and financial ratios

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 44,252 | 53,705 | 52,478 | 51,046 | 36,165 |
| Net profit | 26,867 | 27,900 | 28,182 | 34,052 | 35,431 |
| Non-cash items | 14,052 | 24,542 | 15,294 | 8,652 | 969 |
| Depreciation, depletion and amortization | 25,464 | 24,841 | 25,594 | 26,700 | 27,128 |
| Deferred income tax | 1,317 | 1,093 | -328 | 72 | 185 |
| Working capital | 5,168 | 3,073 | -4,323 | -5,574 | 6,647 |
| Other non-cash items | -17,898 | -4,466 | -5,650 | -12,546 | -32,990 |
| Prior period cash transactions | 3,333 | 1,263 | 9,003 | 8,342 | -236 |
| Cash from financing activities | 27,777 | 28,561 | 36,573 | 55,168 | 27,375 |
| Increase in deposits | 7,815 | 23,172 | 9,500 | 39,152 | 17,707 |
| Borrowings from banks | -831 | -669 | -1,445 | -1,344 | -1,400 |
| Borrowings from affiliates | 8,165 | 6,071 | 10,501 | 3,983 | -786 |
| Other borrowings | 2,575 | -28 | 9,643 | 12,794 | 8,734 |
| Bankers' acceptances and paper | -196 | 717 | -1,619 | 3,360 | -422 |
| Bonds and debentures | 1,638 | -721 | 9,330 | 4,555 | 1,448 |
| Mortgages | 973 | -153 | -619 | 2,856 | 7,353 |
| Other borrowings, not elsewhere classified | 161 | 129 | 2,551 | 2,021 | 355 |
| Equity | 10,053 | 16 | 8,375 | 584 | 3,120 |
| Total cash available | 72,028 | 82,266 | 89,051 | 106,214 | 63,539 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 24,346 | 37,219 | 43,615 | 59,278 | 15,663 |
| Investments in affiliates | 22,202 | 7,518 | 15,950 | 8,143 | 892 |
| Portfolio investments | 3,303 | 19,593 | 5,570 | 4,387 | -1,501 |
| Loans | -1,159 | 10,108 | 22,094 | 46,748 | 16,271 |
| Mortgage loans | 6,507 | 5,971 | 10,621 | 14,521 | 8,411 |
| Non-mortgage loans | -7,666 | 4,137 | 11,473 | 32,227 | 7,861 |
| Cash applied to fixed assets | 6,295 | 6,295 | 12,331 | 5,366 | 47,985 |
| Cash applied to dividends | 15,838 | 14,648 | 12,780 | 14,841 | 15,132 |
| Total applications of cash | 46,479 | 58,163 | 68,727 | 79,485 | 78,780 |
| Increase/decrease in cash | 25,550 | 24,104 | 20,325 | 26,729 | -15,241 |
| Selected items, seasonally adjusted |  |  |  |  |  |
| Operating revenue | 613,210 | 619,270 | 619,026 | 636,298 | 647,548 |
| Operating profit | 42,882 | 44,669 | 48,531 | 51,311 | 51,330 |
| Profit before extraordinary gains | 25,324 | 28,618 | 28,017 | 31,828 | 33,730 |
| Net profit | 25,294 | 28,613 | 28,042 | 31,786 | 33,648 |
| Selected ratios |  |  |  |  |  |
| Debt to equity (ratio) | 0.916 | 0.902 | 0.911 | 0.908 | 0.890 |
| Profit margin (\%) | 7.0 | 7.2 | 7.8 | 8.1 | 7.9 |
| Return on equity (\%) | 9.3 | 10.3 | 10.0 | 11.1 | 11.5 |
| Return on capital employed (\%) | 7.0 | 7.5 | 7.3 | 7.8 | 8.1 |
| Percentage change of selected items |  |  |  |  |  |
| Operating revenue (S.A.) | 0.8 | 1.0 | 0.0 | 2.8 | 1.8 |
| Operating expenses (S.A.) | 0.5 | 0.8 | -0.7 | 2.5 | 1.9 |
| Operating profit (S.A.) | 5.3 | 4.2 | 8.6 | 5.7 | 0.0 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 3-1

Total, non-financial industries - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 2,126,240 A | 2,140,867 A | 2,174,943 A | 2,218,122 A | 2,232,563 A |
| Cash and deposits | 98,897 | 98,898 | 103,382 | 107,565 | 108,530 |
| Accounts receivable and accrued revenue | 261,739 | 260,777 | 261,865 | 270,174 | 268,045 |
| Inventories | 217,275 | 218,511 | 222,281 | 225,688 | 226,264 |
| Investments and accounts with affiliates | 414,567 | 418,754 | 423,462 | 431,286 | 438,582 |
| Portfolio investments | 49,584 | 50,892 | 50,929 | 51,993 | 52,647 |
| Loans | 36,259 | 35,616 | 34,008 | 34,540 | 34,517 |
| Mortgage | 9,383 | 9,173 | 9,048 | 9,295 | 9,262 |
| Non-mortgage | 26,876 | 26,443 | 24,960 | 25,245 | 25,255 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under <br> acceptances |  |  |  |  |  |
| Capital assets, net | 811,010 | 816,660 | 826,615 | 834,620 | 836,323 |
| Other assets | 236,909 | 240,761 | 252,403 | 262,257 | 267,656 |
| Total liabilities | 1,305,149 | 1,305,750 | 1,331,169 | 1,353,129 | 1,349,604 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 318,313 | 321,642 | 325,651 | 332,352 | 332,315 |
| Loans and accounts with affiliates | 308,581 | 307,393 | 317,755 | 322,821 | 325,951 |
| Borrowings | 504,917 | 505,332 | 511,469 | 522,325 | 520,479 |
| Loans and overdrafts | 227,358 | 227,070 | 230,429 | 235,491 | 234,590 |
| From banks | 147,299 | 148,218 | 147,159 | 148,947 | 147,490 |
| From others | 80,059 | 78,853 | 83,270 | 86,544 | 87,100 |
| Bankers' acceptances and paper | 31,851 | 30,703 | 27,930 | 31,391 | 30,911 |
| Bonds and debentures | 167,098 | 166,592 | 172,386 | 172,817 | 171,285 |
| Mortgages | 78,610 | 80,966 | 80,724 | 82,626 | 83,693 |
| Deferred income tax | 66,859 | 67,294 | 67,042 | 66,746 | 67,869 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 106,478 | 104,089 | 109,252 | 108,885 | 102,989 |
| Total, equity | 821,091 | 835,117 | 843,773 | 864,994 | 882,959 |
| Share capital | 455,386 | 454,800 | 461,706 | 468,255 | 471,416 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 10 | - 0 | 105 | 0 |
| Contributed surplus and other | 102,288 | 102,323 | 104,879 | 105,926 | 105,966 |
| Retained earnings | 263,416 | 277,995 | 277,188 | 290,813 | 305,577 |
| Income statement |  |  |  |  |  |
| Operating revenue | 555,727 A | 563,786 A | 551,925 A | 585,583 A | 589,555 A |
| Sales of goods and services | 532,793 | 541,328 | 529,835 | 562,694 | 566,129 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 22,934 | 22,458 | 22,094 | 22,891 | 23,425 |
| Operating expenses | 522,303 | 531,642 | 518,096 | 545,990 | 548,878 |
| Depreciation, depletion and amortization | 23,831 | 24,224 | 23,961 | 25,076 | 25,369 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 498,473 | 507,418 | 494,134 | 520,914 | 523,509 |

Table 3-1 - continued
Total, non-financial industries - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating profit | 33,423 | 32,144 | 33,829 | 39,593 | 40,676 |
| Interest and dividend revenue | 4,198 | 4,999 | 4,500 | 5,521 | 4,815 |
| Interest expense on borrowing | 11,751 | 11,359 | 11,546 | 11,830 | 11,925 |
| Gains/losses | 2,769 | 2,534 | 703 | 1,169 | 2,466 |
| Profit before income tax | 28,641 | 28,319 | 27,487 | 34,453 | 36,033 |
| Income tax | 9,932 | 9,134 | 9,332 | 10,931 | 11,309 |
| Equity in affiliates' earnings | 849 | 1,363 | 1,647 | 1,433 | 1,530 |
| Profit before extraordinary gains | 19,558 | 20,548 | 19,802 | 24,954 | 26,254 |
| Extraordinary gains | -11 | -13 | -4 | -67 | -107 |
| Net profit | 19,547 | 20,536 | 19,798 | 24,887 | 26,147 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 3-2

Total, non-financial industries - Statement of changes in financial position, seasonally adjusted data and financial ratios

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 31,134 | 43,022 | 41,060 | 33,957 | 36,053 |
| Net profit | 20,659 | 21,161 | 20,091 | 26,379 | 27,592 |
| Non-cash items | 7,962 | 20,204 | 11,766 | -214 | 9,236 |
| Depreciation, depletion and |  |  |  |  |  |
| Deferred income tax | 1,166 | 1,227 | -586 | -91 | 204 |
| Working capital | 3,177 | 3,728 | -650 | -5,414 | 2,786 |
| Other non-cash items | -20,093 | -7,771 | -10,792 | -19,653 | -19,054 |
| Prior period cash transactions | 2,513 | 1,656 | 9,203 | 7,792 | -776 |
| Cash from financing activities | 8,568 | 2,554 | 19,718 | 12,477 | 14,712 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | 296 | -811 | -157 | -703 | -1,249 |
| Borrowings from affiliates | 4,315 | 567 | 7,756 | 4,253 | 3,386 |
| Other borrowings | -622 | 272 | 8,054 | 7,951 | 6,984 |
| Bankers' acceptances and paper | 272 | 507 | -1,475 | 2,444 | -346 |
| Bonds and debentures | -353 | -769 | 8,313 | 1,555 | -70 |
| Mortgages | 971 | 407 | -508 | 1,736 | 7,305 |
| Other borrowings, not elsewhere classified | -1,512 | 127 | 1,724 | 2,216 | 95 5,590 |
| Equity | 4,578 | 2,526 | 4,065 | 976 | 5,590 |
| Total cash available | 39,701 | 45,576 | 60,778 | 46,434 | 50,765 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 3,586 | 6,017 | 9,297 | 7,276 | 8,878 |
| Investments in affiliates | 5,718 | 2,450 | 9,720 | 5,941 | 6,973 |
| Portfolio investments | -1,136 | 1,457 | 109 | 1,056 | 730 |
| Loans | -997 | 2,109 | -532 | 279 | 1,175 |
| Mortgage loans | 90 | 2, 33 | -36 | 111 | -63 |
| Non-mortgage loans | -1,087 | 2,076 | -495 | 168 | 1,238 |
| Cash applied to fixed assets | 6,167 | 6,280 | 12,189 | 5,280 | 47,437 |
| Cash applied to dividends | 11,619 | 11,658 | 10,207 | 11,659 | 11,903 |
| Total applications of cash | 21,372 | 23,954 | 31,693 | 24,214 | 68,217 |
| Increase/decrease in cash | 18,329 | 21,621 | 29,086 | 22,220 | -17,453 |
| Selected items, seasonally adjusted |  |  |  |  |  |
| Operating revenue | 557,123 | 563,049 | 561,226 | 578,749 | 590,445 |
| Operating profit | 31,468 | 32,901 | 35,670 | 38,850 | 38,612 |
| Profit before extraordinary gains | 19,178 | 21,554 | 19,946 | 24,208 | 25,852 |
| Net profit | 19,189 | 21,567 | 19,942 | 24,140 | 25,745 |
| Selected ratios |  |  |  |  |  |
| Debt to equity (ratio) | 0.991 | 0.973 | 0.983 | 0.977 | 0.959 |
| Profit margin (\%) | 5.6 | 5.8 | 6.4 | 6.7 | 6.5 |
| Return on equity (\%) | 9.3 | 10.3 | 9.5 | 11.2 | 11.7 |
| Return on capital employed (\%) | 6.8 | 7.2 | 6.8 | 7.6 | 7.9 |
| Percentage change of selected items |  |  |  |  |  |
| Operating revenue (S.A.) | 0.6 | 1.1 | -0.3 | 3.1 | 2.0 |
| Operating expenses (S.A.) | 0.4 | 0.8 | -0.9 | 2.7 | 2.2 |
| Operating profit (S.A.) | 4.4 | 4.6 | 8.4 | 8.9 | -0.6 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 4-1

Total, finance and insurance industries - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 2,025,098 A | 2,048,118 A | 2,080,988 A | 2,122,793 A | 2,135,113 A |
| Cash and deposits | 43,717 | 45,942 | 39,583 | 41,836 | 40,574 |
| Accounts receivable and accrued revenue | 43,593 | 44,241 | 49,040 | 51,019 | 51,282 |
| Inventories | 0 | 0 | 50 | 0 | 0 |
| Investments and accounts with affiliates | 200,475 | 205,833 | 213,288 | 218,311 | 214,899 |
| Portfolio investments | 494,586 | 509,857 | 510,646 | 516,484 | 515,420 |
| Loans | 990,492 | 990,659 | 1,012,801 | 1,058,407 | 1,073,717 |
| Mortgage | 474,426 | 480,186 | 491,479 | 506,344 | 514,830 |
| Non-mortgage | 516,065 | 510,473 | 521,322 | 552,063 | 558,887 |
| Allowance for losses on investments and loans |  |  |  |  |  |
| Bank customers' liabilities under |  |  |  |  |  |
| Capital assets, net | 38,947 | 38,773 | 39,200 | 39,943 | 40,578 |
| Other assets | 188,809 | 192,087 | 193,795 | 173,612 | 176,792 |
| Total liabilities | 1,757,206 | 1,776,741 | 1,805,215 | 1,840,820 | 1,849,325 |
| Deposits | 975,486 | 993,220 | 1,002,585 | 1,039,590 | 1,057,247 |
| Actuarial liabilities of insurers | 142,877 | 144,954 | 146,167 | 146,723 | 147,608 |
| Accounts payable and accrued liabilities | 93,285 | 93,781 | 93,942 | 95,947 | 98,457 |
| Loans and accounts with affiliates | 67,217 | 68,014 | 72,602 | 72,925 | 69,056 |
| Borrowings | 116,818 | 117,204 | 117,959 | 122,987 | 124,604 |
| Loans and overdrafts | 20,822 | 20,537 | 20,124 | 19,660 | 19,830 |
| From banks | 8,817 | 8,502 | 7,409 | 7,014 | 7,115 |
| From others | 12,005 | 12,035 | 12,715 | 12,646 | 12,715 |
| Bankers' acceptances and paper | 19,591 | 19,840 | 19,943 | 21,177 | 21,097 |
| Bonds and debentures | 74,002 | 74,522 | 75,658 | 78,789 | 80,305 |
| Mortgages | 2,402 | 2,305 | 2,234 | 3,360 | 3,371 |
| Deferred income tax | 6,427 | 6,103 | 6,460 | 6,616 | 6,579 |
| Bank customers' liabilities under acceptances | 37,447 | 33,243 | 34,139 | 35,252 | 34,144 |
| Other liabilities | 317,648 | 320,221 | 331,362 | 320,779 | 311,631 |
| Total, equity | 267,893 | 271,377 | 275,773 | 281,973 | 285,788 |
| Share capital | 117,743 | 117,224 | 116,837 | 117,886 | 116,727 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 18,364 | 18,803 | 19,300 | 18,907 | 19,974 |
| Retained earnings | 131,785 | 135,350 | 139,636 | 145,181 | 149,088 |
| Income statement |  |  |  |  |  |
| Operating revenue | 55,504 A | 56,780 A | 58,573 A | 56,953 A | 56,419 A |
| Sales of goods and services | 11,397 | 11,848 | 12,358 | 12,382 | 11,865 |
| Premiums | 13,186 | 13,919 | 14,194 | 14,382 | 14,471 |
| Annuity considerations | 1,331 | 1,829 | 2,077 | 1,443 | 1,278 |
| Interest revenue, operating | 21,709 | 20,846 | 21,150 | 20,331 | 20,384 |
| Dividend revenue, operating | 2,451 | 2,251 | 2,182 | 2,220 | 2,265 |
| Gains on sale of securities and other assets | 1,010 | 1,311 | 1,608 | 1,211 | 1,212 |
| Other operating revenue | 4,413 | 4,778 | 5,004 | 4,984 | 4,943 |
| Operating expenses | 44,144 | 45,257 | 45,513 | 44,356 | 43,782 |
| Depreciation, depletion and amortization | 1,756 | 1,851 | 1,789 | 1,747 | 1,818 |
| Insurance claims incurred | 8,422 | 8,803 | 9,354 | 8,883 | 9,066 |
| Annuity claims incurred | 1,828 | 2,127 | 2,568 | 2,179 | 2,114 |
| Normal increase in actuarial liabilities | 1,731 | 2,075 | 1,491 | 1,345 | 1,092 |
| Interest expense, operating | 6,214 | 5,825 | 5,873 | 5,489 | 5,552 |
| Other operating expenses | 24,196 | 24,580 | 24,442 | 24,715 | 24,143 |

Table 4-1 - continued
Total, finance and insurance industries - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating profit | 11,360 | 11,523 | 13,060 | 12,597 | 12,637 |
| Interest and dividend revenue | 0 | 0 | 0 | 0 | 0 |
| Interest expense on borrowing | 3,710 | 3,500 | 3,466 | 3,392 | 3,339 |
| Gains/losses | -84 | 191 | 273 | 249 | 113 |
| Profit before income tax | 7,566 | 8,214 | 9,866 | 9,454 | 9,411 |
| Income tax | 2,212 | 1,891 | 2,511 | 2,487 | 2,300 |
| Equity in affiliates' earnings | 778 | 655 | 716 | 749 | 755 |
| Profit before extraordinary gains | 6,132 | 6,978 | 8,071 | 7,715 | 7,866 |
| Extraordinary gains | 41 | 18 | 29 | 26 | 25 |
| Net profit | 6,173 | 6,996 | 8,099 | 7,741 | 7,890 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 4-2

Total, finance and insurance industries - Statement of changes in financial position, seasonally adjusted data and financial ratios

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter $2004$ | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 13,118 | 10,683 | 11,418 | 17,090 | 112 |
| Net profit | 6,208 | 6,739 | 8,091 | 7,673 | 7,839 |
| Non-cash items | 6,090 | 4,337 | 3,528 | 8,866 | -8,267 |
| Depreciation, depletion and |  |  |  |  |  |
| Deferred income tax | 151 | -133 | 259 | 163 | -19 |
| Working capital | 1,990 | -656 | -3,673 | -160 | 3,861 |
| Other non-cash items | 2,194 | 3,305 | 5,142 | 7,106 | -13,936 |
| Prior period cash transactions | 820 | -393 | -200 | 550 | 540 |
| Cash from financing activities | 19,209 | 26,008 | 16,855 | 42,691 | 12,663 |
| Increase in deposits | 7,815 | 23,172 | 9,500 | 39,152 | 17,707 |
| Borrowings from banks | -1,128 | 142 | -1,289 | -641 | -151 |
| Borrowings from affiliates | 3,850 | 5,504 | 2,745 | -270 | -4,172 |
| Other borrowings | 3,197 | -300 | 1,589 | 4,842 | 1,749 |
| Bankers' acceptances and paper | -468 | 210 | -145 | 916 | -77 |
| Bonds and debentures | 1,990 | 48 | 1,017 | 3,001 | 1,518 |
| Mortgages | 1 | -561 | -111 | 1,120 | 48 |
| Other borrowings, not elsewhere classified | 1,673 | 3 | 827 | -195 | 261 |
| Equity | 5,475 | -2,510 | 4,309 | -392 | -2,470 |
| Total cash available | 32,327 | 36,691 | 28,273 | 59,780 | 12,775 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 20,760 | 31,203 | 34,317 | 52,002 | 6,785 |
| Investments in affiliates | 16,484 | 5,068 | 6,230 | 2,202 | -6,081 |
| Portfolio investments | 4,439 | 18,136 | 5,461 | 3,331 | -2,231 |
| Loans | -162 | 7,999 | 22,626 | 46,469 | 15,097 |
| Mortgage loans | 6,417 | 5,938 | 10,657 | 14,410 | 8,474 |
| Non-mortgage loans | -6,579 | 2,061 | 11,969 | 32,060 | 6,623 |
| Cash applied to fixed assets | 127 | 16 | 143 | 87 | 549 |
| Cash applied to dividends | 4,219 | 2,990 | 2,574 | 3,182 | 3,230 |
| Total applications of cash | 25,106 | 34,208 | 37,034 | 55,271 | 10,563 |
| Increase/decrease in cash | 7,221 | 2,483 | -8,761 | 4,509 | 2,211 |
| Selected items, seasonally adjusted |  |  |  |  |  |
| Operating revenue | 56,087 | 56,221 | 57,800 | 57,550 | 57,103 |
| Operating profit | 11,414 | 11,768 | 12,861 | 12,460 | 12,719 |
| Profit before extraordinary gains | 6,146 | 7,064 | 8,071 | 7,620 | 7,879 |
| Net profit | 6,105 | 7,046 | 8,100 | 7,646 | 7,903 |
| Selected ratios |  |  |  |  |  |
| Debt to equity (ratio) | 0.687 | 0.683 | 0.691 | 0.695 | 0.678 |
| Profit margin (\%) | 20.4 | 20.9 | 22.2 | 21.6 | 22.3 |
| Return on equity (\%) | 9.2 | 10.4 | 11.7 | 10.8 | 11.0 |
| Return on capital employed (\%) | 7.8 | 8.5 | 9.3 | 8.6 | 8.8 |
| Percentage change of selected items |  |  |  |  |  |
| Operating revenue (S.A.) | 2.9 | 0.2 | 2.8 | -0.4 | -0.8 |
| Operating expenses (S.A.) | 1.8 | -0.5 | 1.1 | 0.3 | -1.6 |
| Operating profit (S.A.) | 7.6 | 3.1 | 9.3 | -3.1 | 2.1 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 5-1
Agriculture, forestry, fishing and hunting - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 52,981 в | 53,155 В | 52,712 в | 52,612 в | 52,602 B |
| Cash and deposits | 2,636 | 2,623 | 2,550 | 2,474 | 2,483 |
| Accounts receivable and accrued revenue | 2,335 | 2,330 | 2,262 | 2,173 | 2,232 |
| Inventories | 8,159 | 8,213 | 8,310 | 8,243 | 8,274 |
| Investments and accounts with affiliates | 3,112 | 3,096 | 3,259 | 3,320 | 3,280 |
| Portfolio investments | 2,408 | 2,476 | 2,362 | 2,341 | 2,317 |
| Loans | 2,037 | 2,043 | 2,024 | 2,026 | 2,016 |
| Mortgage | 1,070 | 1,072 | 1,064 | 1,065 | 1,060 |
| Non-mortgage | 967 | 971 | 960 | 961 | 957 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 26,495 | 26,343 | 26,021 | 26,073 | 26,041 |
| Other assets | 5,799 | 6,032 | 5,923 | 5,961 | 5,959 |
| Total liabilities | 38,177 | 38,080 | 37,715 | 37,392 | 37,034 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 3,247 | 3,274 | 3,051 | 2,961 | 2,941 |
| Loans and accounts with affiliates | 10,549 | 10,564 | 10,559 | 10,665 | 10,657 |
| Borrowings | 15,310 | 15,285 | 15,607 | 15,550 | 15,513 |
| Loans and overdrafts | 8,771 | 8,746 | 8,940 | 8,975 | 8,812 |
| From banks | 4,528 | 4,570 | 4,650 | 4,545 | 4,441 |
| From others | 4,243 | 4,176 | 4,289 | 4,430 | 4,371 |
| Bankers' acceptances and paper | 436 | 454 | 446 | 359 | 469 3 |
| Bonds and debentures | 3,581 | 3,558 | 3,546 | 3,527 | 3,505 |
| Mortgages | 2,522 | 2,527 | 2,675 | 2,689 | 2,728 |
| Deferred income tax | 1,914 | 1,941 | 1,828 | 1,833 | 1,829 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 7,157 | 7,015 | 6,669 | 6,383 | 6,095 |
| Total, equity | 14,804 | 15,075 | 14,997 | 15,220 | 15,568 |
| Share capital | 5,092 | 5,143 | 5,027 | 5,069 | 5,054 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | - 0 | 0 | 0 | - 0 | - 0 |
| Contributed surplus and other | 1,650 | 1,589 | 1,579 | 1,591 | 1,587 |
| Retained earnings | 8,061 | 8,343 | 8,391 | 8,561 | 8,927 |
| Income statement |  |  |  |  |  |
| Operating revenue | 8,515 ${ }^{\text {B }}$ | 8,562 В | 8,192 ${ }^{\text {B }}$ | 8,395 ${ }^{\text {B }}$ | 8,206 ${ }^{\text {B }}$ |
| Sales of goods and services | 8,201 | 8,241 | 7,903 | 8,098 | 7,909 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 314 | 320 | 289 | 297 | 297 |
| Operating expenses | 7,982 | 8,031 | 7,601 | 7,816 | 7,652 |
| Depreciation, depletion and amortization | 847 | 853 | 770 | 801 | 787 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 7,135 | 7,178 | 6,831 | 7,014 | 6,865 |

Table 5-1 - continued
Agriculture, forestry, fishing and hunting - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating profit | 533 | 531 | 591 | 579 | 554 |
| Interest and dividend revenue | 62 | 61 | 57 | 59 | 57 |
| Interest expense on borrowing | 327 | 317 | 294 | 302 | 296 |
| Gains/losses | 198 | 204 | 204 | 200 | 182 |
| Profit before income tax | 466 | 479 | 558 | 536 | 497 |
| Income tax | 121 | 88 | 102 | 97 | 93 |
| Equity in affiliates' earnings | 20 | 18 | 14 | 16 | 17 |
| Profit before extraordinary gains | 365 | 408 | 469 | 455 | 421 |
| Extraordinary gains | 2 | -1 | -1 | -1 | -1 |
| Net profit | 367 | 408 | 469 | 454 | 420 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 5-2

Agriculture, forestry, fishing and hunting - Statement of changes in financial position, seasonally adjusted data and financial ratios

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 742 | 412 | 793 | 677 | 667 |
| Net profit | 382 | 485 | 486 | 454 | 400 |
| Non-cash items | 374 | -63 | 320 | 315 | 267 |
| Depreciation, depletion and |  |  |  |  |  |
| Deferred income tax | 13 | 6 | 3 | 14 | 12 |
| Working capital | 54 | -201 | 79 | 49 | -24 |
| Other non-cash items | -541 | -725 | -530 | -548 | -508 |
| Prior period cash transactions | -13 | -10 | -13 | -93 | 0 |
| Cash from financing activities | -124 | 221 | 60 | 57 | -185 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | -57 | 151 | 1 | -93 | -142 |
| Borrowings from affiliates | -69 | 36 | 13 | 49 | -40 |
| Other borrowings | 50 | 11 | 79 | 50 | 25 |
| Bankers' acceptances and paper | 5 | 19 | -84 | -86 | 110 |
| Bonds and debentures | 56 | -41 | -6 | -18 | -25 |
| Mortgages | 14 | -9 | 56 | 5 | 24 |
| Other borrowings, not elsewhere classified | -25 | 42 | 113 | 149 | -84 |
| Equity | -49 | 24 | -32 | 51 | -29 |
| Total cash available | 618 | 632 | 853 | 734 | 482 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -103 | 22 | 111 | 46 | -122 |
| Investments in affiliates | -101 | -45 | 147 | 61 | -76 |
| Portfolio investments | 5 | 62 | -21 | -18 | -33 |
| Loans | -8 | 5 | -15 | 3 | -13 |
| Mortgage loans | -1 | 2 | -6 | 1 | -7 |
| Non-mortgage loans | -7 | 3 | -9 | 2 | -6 |
| Cash applied to fixed assets | -49 | -213 | -27 | 22 | -128 |
| Cash applied to dividends | 98 | 164 | 139 | 171 | 163 |
| Total applications of cash | -54 | -27 | 223 | 240 | -87 |
| Increase/decrease in cash | 672 | 659 | 630 | 494 | 570 |
| Selected items, seasonally adjusted |  |  |  |  |  |
| Operating revenue | 8,515 | 8,562 | 8,192 | 8,395 | 8,206 |
| Operating profit | 533 | 531 | 591 | 579 | 554 |
| Profit before extraordinary gains | 365 | 408 | 469 | 455 | 421 |
| Net profit | 362 | 409 | 469 | 454 | 420 |
| Selected ratios |  |  |  |  |  |
| Debt to equity (ratio) | 1.747 | 1.715 | 1.745 | 1.722 | 1.681 |
| Profit margin (\%) | 6.2 | 6.2 | 7.2 | 6.9 | 6.8 |
| Return on equity (\%) | 9.8 | 10.8 | 12.5 | 12.0 | 10.8 |
| Return on capital employed (\%) | 6.2 | 6.5 | 6.8 | 6.7 | 6.2 |
| Percentage change of selected items |  |  |  |  |  |
| Operating revenue (S.A.) | -1.2 | 0.6 | -4.3 | 2.5 | -2.2 |
| Operating expenses (S.A.) | -1.1 | 0.6 | -5.4 | 2.8 | -2.1 |
| Operating profit (S.A.) | -3.8 | -0.3 | 11.4 | -2.0 | -4.3 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 6-1
Oil and gas extraction and support activities- Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 242,843 A | 243,897 A | 257,462 A | 264,764 A | 267,820 A |
| Cash and deposits | 4,912 | 4,930 | 5,336 | 5,678 | 5,923 |
| Accounts receivable and accrued revenue | 21,603 | 22,111 | 22,034 | 22,323 | 21,689 |
| Inventories | 3,436 | 3,290 | 3,302 | 3,649 | 4,038 |
| Investments and accounts with affiliates | 41,355 | 41,569 | 46,481 | 47,623 | 48,438 |
| Portfolio investments | 9,520 | 9,443 | 9,688 | 10,216 | 10,268 |
| Loans | 261 | 259 | 265 | 269 | 273 |
| Mortgage | 115 | 115 | 118 | 120 | 121 |
| Non-mortgage | 146 | 144 | 147 | 149 | 153 |
| Allowance for losses on investments and loans |  |  |  |  |  |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 149,163 | 149,218 | 157,010 | 158,753 | 159,512 |
| Other assets | 12,594 | 13,077 | 13,347 | 16,254 | 17,678 |
| Total liabilities | 154,497 | 153,806 | 163,655 | 169,136 | 170,866 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 23,092 | 23,497 | 26,452 | 26,409 | 26,224 |
| Loans and accounts with affiliates | 48,029 | 47,614 | 50,571 | 52,260 | 54,235 |
| Borrowings | 43,663 | 43,112 | 44,720 | 47,053 | 46,890 |
| Loans and overdrafts | 24,859 | 24,567 | 23,012 | 24,616 | 24,755 |
| From banks | 19,954 | 19,745 | 18,043 | 18,616 | 18,761 |
| From others | 4,905 | 4,822 | 4,969 | 6,000 | 5,994 |
| Bankers' acceptances and paper | 2,737 | 2,962 | 3,643 | 4,172 | 3,935 |
| Bonds and debentures | 15,737 | 15,210 | 17,735 | 17,930 | 17,861 |
| Mortgages | 331 | -374 | 330 | 336 | 340 |
| Deferred income tax | 28,910 | 28,704 | 29,043 | 29,452 | 29,775 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 1301 | 0 |
| Other liabilities | 10,803 | 10,879 | 12,869 | 13,961 | 13,741 |
| Total, equity | 88,346 | 90,091 | 93,807 | 95,628 | 96,953 |
| Share capital | 53,811 | 53,769 | 54,504 | 55,305 | 55,810 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | - 0 |
| Contributed surplus and other | 10,083 | 10,019 | 9,987 | 10,107 | 10,293 |
| Retained earnings | 24,452 | 26,303 | 29,316 | 30,217 | 30,850 |
| Income statement |  |  |  |  |  |
| Operating revenue | 24,112 A | 23,985 A | 27,453 A | 29,840 A | 30,646 A |
| Sales of goods and services | 23,600 | 23,552 | 26,957 | 29,274 | 30,012 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 512 | 433 | 496 | 566 | 635 |
| Operating expenses | 19,513 | 19,919 | 22,495 | 24,299 | 25,078 |
| Depreciation, depletion and amortization | 3,729 | 3,830 | 4,199 | 4,431 | 4,698 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 15,785 | 16,089 | 18,296 | 19,868 | 20,380 |

Table 6-1 - continued
Oil and gas extraction and support activities- Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating profit | 4,599 | 4,067 | 4,959 | 5,541 | 5,568 |
| Interest and dividend revenue | 351 | 342 | 262 | 240 | 237 |
| Interest expense on borrowing | 978 | 952 | 1,220 | 1,377 | 1,362 |
| Gains/losses | 503 | 204 | -258 | -60 | 171 |
| Profit before income tax | 4,475 | 3,662 | 3,742 | 4,345 | 4,615 |
| Income tax | 1,536 | 692 | 1,008 | 1,414 | 1,632 |
| Equity in affiliates' earnings | 291 | 269 | 250 | 403 | 374 |
| Profit before extraordinary gains | 3,231 | 3,239 | 2,984 | 3,333 | 3,357 |
| Extraordinary gains | -6 | -3 | 0 | -53 | -58 |
| Net profit | 3,225 | 3,236 | 2,984 | 3,280 | 3,298 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 6-2

Oil and gas extraction and support activities- Statement of changes in financial position, seasonally adjusted data and financial ratios

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 5,624 | 6,507 | 8,945 | 9,973 | 6,084 |
| Net profit | 3,148 | 3,081 | 2,975 | 3,279 | 3,294 |
| Non-cash items | 2,468 | 3,431 | 6,024 | 6,818 | 2,771 |
| Depreciation, depletion and |  |  |  |  |  |
| Deferred income tax | 393 | -219 | 133 | 401 | 280 |
| Working capital | 675 | 158 | 1,840 | -935 | -174 |
| Other non-cash items | -2,329 | -12 | -134 | 2,925 | -2,031 |
| Prior period cash transactions | 8 | -5 | -54 | -124 | 19 |
| Cash from financing activities | 1,511 | -474 | 6,391 | -323 | 2,387 |
| Increase in deposits | - 0 | 0 | 0 | 0 | 2, |
| Borrowings from banks | 66 | -268 | -1,682 | 537 | 197 |
| Borrowings from affiliates | 817 | 38 | 2,782 | 1,715 | 1,930 |
| Other borrowings | -275 | -319 | 3,301 | 1,755 | -270 |
| Bankers' acceptances and paper | -192 | 226 | 681 | 528 | -237 |
| Bonds and debentures | -24 | -527 | 2,525 | 194 | -66 |
| Mortgages | 2 | 0 | -41 | 6 | 3 |
| Other borrowings, not elsewhere classified | -61 | -18 | 136 | 1,026 | 29 |
| Equity | 903 | 74 | 1,990 | -4,330 | 531 |
| Total cash available | 7,135 | 6,033 | 15,336 | 9,650 | 8,471 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 1,589 | 40 | 4,664 | 229 | 406 |
| Investments in affiliates | 1,531 | 117 | 4,414 | -303 | 349 |
| Portfolio investments | 54 | -73 | 245 | 528 | 51 |
| Loans | 5 | -3 | 5 | 4 | 5 |
| Mortgage loans | 0 | 0 | 3 | 2 | 1 |
| Non-mortgage loans | 4 | -3 | 3 | 2 | 4 |
| Cash applied to fixed assets | 1,262 | 1,621 | 6,188 | 2,550 | 1,107 |
| Cash applied to dividends | 1,092 | 884 | 818 | 1,836 | 2,546 |
| Total applications of cash | 3,943 | 2,545 | 11,670 | 4,615 | 4,058 |
| Increase/decrease in cash | 3,192 | 3,487 | 3,666 | 5,036 | 4,413 |
| Selected items, seasonally adjusted |  |  |  |  |  |
| Operating revenue | 25,645 | 23,532 | 26,059 | 30,297 | 32,197 |
| Operating profit | 4,599 | 4,067 | 4,959 | 5,541 | 5,568 |
| Profit before extraordinary gains | 3,231 | 3,239 | 2,984 | 3,333 | 3,357 |
| Net profit | 3,237 | 3,241 | 2,984 | 3,280 | 3,298 |
| Selected ratios |  |  |  |  |  |
| Debt to equity (ratio) | 1.038 | 1.007 | 1.016 | 1.039 | 1.043 |
| Profit margin (\%) | 17.9 | 17.3 | 19.0 | 18.3 | 17.3 |
| Return on equity (\%) | 14.6 | 14.4 | 12.7 | 13.9 | 13.8 |
| Return on capital employed (\%) | 8.6 | 8.7 | 8.0 | 8.8 | 8.6 |
| Percentage change of selected items |  |  |  |  |  |
| Operating revenue (S.A.) | 2.8 | -8.2 | 10.7 | 16.3 | 6.3 |
| Operating expenses (S.A.) | 2.9 | -7.5 | 8.4 | 17.3 | 7.6 |
| Operating profit (S.A.) | 2.7 | -11.6 | 21.9 | 11.8 | 0.5 |

## Notes:

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- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 7-1

Mining (except oil and gas) - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 89,181 A | 89,500 A | 91,091 A | 91,816 A | 92,564 A |
| Cash and deposits | 3,087 | 2,530 | 2,760 | 3,391 | 3,502 |
| Accounts receivable and accrued revenue | 4,210 | 4,435 | 4,101 | 4,101 | 4,092 |
| Inventories | 3,957 | 3,819 | 4,111 | 4,071 | 4,222 |
| Investments and accounts with affiliates | 44,834 | 44,898 | 46,907 | 46,445 | 46,651 |
| Portfolio investments | 1,022 | 1,504 | 1,071 | 985 | 945 |
| Loans | 51 | 57 | 53 | 53 | 54 |
| Mortgage | 15 | 15 | 16 | 15 | 16 |
| Non-mortgage | 36 | 42 | 38 | 37 | 38 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under <br> acceptances |  |  |  |  |  |
| Capital assets, net | 28,929 | 29,154 | 29,061 | 29,470 | 29,467 |
| Other assets | 3,092 | 3,103 | 3,027 | 3,301 | 3,630 |
| Total liabilities | 40,256 | 40,407 | 40,519 | 41,075 | 39,989 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 3,839 | 3,946 | 4,243 | 4,250 | 4,292 |
| Loans and accounts with affiliates | 10,659 | 10,312 | 10,826 | 10,992 | 10,822 |
| Borrowings | 15,117 | 14,466 | 14,026 | 13,989 | 13,809 |
| Loans and overdrafts | 5,695 | 5,034 | 5,332 | 5,204 | 5,013 |
| From banks | 4,868 | 4,230 | 4,283 | 4,331 | 4,167 |
| From others | 827 | 803 | 1,049 | 872 | 846 |
| Bankers' acceptances and paper | 1,596 | 1,428 | 788 | 1,079 | 1,030 |
| Bonds and debentures | 7,806 | 7,986 | 7,869 | 7,670 | 7,737 |
| Mortgages | 19 | 19 | 36 | 37 | 29 |
| Deferred income tax | 6,199 | 6,409 | 6,369 | 6,391 | 6,593 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 4,442 | 5,274 | 5,056 | 5,453 | 4,473 |
| Total, equity | 48,925 | 49,093 | 50,572 | 50,741 | 52,575 |
| Share capital | 42,400 | 42,023 | 42,616 | 42,325 | 42,669 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 4,291 | 4,426 | 4,464 | 4,803 | 4,866 |
| Retained earnings | 2,234 | 2,643 | 3,492 | 3,614 | 5,040 |
| Income statement |  |  |  |  |  |
| Operating revenue |  | $5,880 \mathrm{~A}$ |  | 6,434 A | 6,979 A |
| Sales of goods and services | 4,649 | 5,780 | 6,014 | 6,334 | 6,893 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 89 | 100 | 89 | 100 | 86 |
| Operating expenses | 4,557 | 5,353 | 5,363 | 5,695 | 5,838 |
| Depreciation, depletion and amortization | 523 | 595 | 571 | 582 | 620 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 4,034 | 4,757 | 4,791 | 5,113 | 5,218 |

Table 7-1 - continued
Mining (except oil and gas) - Balance sheet and income statement

|  | Third | Fourth |  |
| :--- | ---: | ---: | ---: | ---: |
| quarter |  |  |  |
| quarter |  |  |  |
| 2003 | 2003 | First <br> quarter <br> 2004 | Second <br> quarter <br> 2004 |
| quarter |  |  |  |
| 2004 |  |  |  |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 7-2

Mining (except oil and gas) - Statement of changes in financial position, seasonally adjusted data and financial ratios

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 536 | 2,208 | 1,219 | 1,444 | 739 |
| Net profit | 75 | 1,320 | 942 | 906 | 1,282 |
| Non-cash items | 494 | 908 | 330 | 550 | -550 |
| Depreciation, depletion and |  |  |  |  |  |
| Deferred income tax | -97 | 98 | -9 | 8 | 2 |
| Working capital | 94 | -46 | 268 | 53 | -82 |
| Other non-cash items | -26 | 290 | -500 | -93 | -1,089 |
| Prior period cash transactions | -33 | -20 | -53 | -11 | 6 |
| Cash from financing activities | 2,207 | -849 | 434 | 186 | 350 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | 169 | -596 | 3 | -4 | -112 |
| Borrowings from affiliates | 184 | -299 | 646 | 166 | -170 |
| Other borrowings | 764 | -16 | -511 | -75 | 10 |
| Bankers' acceptances and paper | 165 | -169 | -640 | 319 | -49 |
| Bonds and debentures | 607 | 177 | -116 | -200 | 68 |
| Mortgages | 1 | 0 | 9 | -8 | 1 |
| Other borrowings, not elsewhere classified | -9 | -24 | 237 | -186 | -9 |
| Equity | 1,091 | 62 | 297 | 98 | 622 |
| Total cash available | 2,744 | 1,359 | 1,654 | 1,630 | 1,089 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 1,156 | 387 | 1,367 | -650 | 49 |
| Investments in affiliates | 1,223 | -100 | 1,804 | -563 | 84 |
| Portfolio investments | -69 | 482 | -433 | -87 | -37 |
| Loans | 2 | 6 | -4 | -1 | 2 |
| Mortgage loans | 1 | 0 | 0 | -1 | 1 |
| Non-mortgage loans | 1 | 6 | -4 | 0 | 1 |
| Cash applied to fixed assets | 296 | 317 | 17 | 415 | 63 |
| Cash applied to dividends | 264 | 322 | 367 | 342 | 323 |
| Total applications of cash | 1,716 | 1,027 | 1,751 | 107 | 435 |
| Increase/decrease in cash | 1,027 | 333 | -97 | 1,523 | 653 |
| Selected items, seasonally adjusted |  |  |  |  |  |
| Operating revenue | 5,183 | 5,624 | 5,988 | 6,461 | 7,452 |
| Operating profit | 264 | 550 | 650 | 739 | 1,205 |
| Profit before extraordinary gains | 74 | 1,318 | 943 | 905 | 1,282 |
| Net profit | 74 | 1,318 | 942 | 906 | 1,282 |
| Selected ratios |  |  |  |  |  |
| Debt to equity (ratio) | 0.527 | 0.505 | 0.491 | 0.492 | 0.468 |
| Profit margin (\%) | 5.1 | 9.8 | 10.8 | 11.4 | 16.2 |
| Return on equity (\%) | 0.6 | 10.7 | 7.5 | 7.1 | 9.8 |
| Return on capital employed (\%) | 1.4 | 8.5 | 6.3 | 6.1 | 8.0 |
| Percentage change of selected items |  |  |  |  |  |
| Operating revenue (S.A.) | 7.1 | 8.5 | 6.5 | 7.9 | 15.3 |
| Operating expenses (S.A.) | 4.9 | 3.2 | 5.2 | 7.2 | 9.2 |
| Operating profit (S.A.) | 73.9 | 108.3 | 18.2 | 13.7 | 63.1 |

## Notes:

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- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 8-1
Utilities - Balance sheet and income statement

|  | Third quarter <br> 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 57,031 A | 57,960 A | 59,233 A | 60,382 A | 59,256 A |
| Cash and deposits | 1,445 | 1,234 | 1,637 | 1,504 | 1,506 |
| Accounts receivable and accrued revenue | 7,441 | 8,170 | 8,067 | 7,844 | 7,659 |
| Inventories | 1,174 | 1,152 | 1,060 | 1,454 | 1,426 |
| Investments and accounts with affiliates | 8,477 | 8,342 | 8,576 | 9,816 | 9,421 |
| Portfolio investments | 411 | 470 | 614 | 790 | 798 |
| Loans | 44 | 44 | 44 | 44 | 43 |
| Mortgage | 2 | 2 | 2 | 2 | 2 |
| Non-mortgage | 42 | 42 | 42 | 42 | 41 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances |  |  |  |  |  |
| Capital assets, net | 33,423 | 33,350 | 33,762 | 33,682 | 33,638 |
| Other assets | 4,616 | 5,198 | 5,472 | 5,249 | 4,764 |
| Total liabilities | 32,881 | 32,713 | 32,832 | 33,017 | 31,667 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 7,048 | 7,463 | 7,569 | 7,417 | 7,262 |
| Loans and accounts with affiliates | 3,530 | 3,365 | 3,078 | 3,789 | 3,580 |
| Borrowings | 19,315 | 19,140 | 19,475 | 19,311 | 18,863 |
| Loans and overdrafts | 3,580 | 3,530 | 3,520 | 3,865 | 3,818 |
| From banks | 928 | 959 | 933 | 1,107 | 1,089 |
| From others | 2,652 | 2,571 | 2,586 | 2,758 | 2,729 |
| Bankers' acceptances and paper | 1,301 | 1,372 | 1,286 | 1,321 | 1,267 |
| Bonds and debentures | 13,896 | 13,786 | 14,150 | 13,615 | 13,272 |
| Mortgages | , 538 | +452 | 519 | , 511 | 506 |
| Deferred income tax | 1,070 | 1,078 | 1,116 | 1,071 | 1,052 |
| Bank customers' liabilities under acceptances | 0 | 0 | - 0 | 0 | 0 |
| Other liabilities | 1,917 | 1,667 | 1,594 | 1,428 | 910 |
| Total, equity | 24,151 | 25,247 | 26,400 | 27,366 | 27,589 |
| Share capital | 14,285 | 14,910 | 15,567 | 16,168 | 16,007 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 1,783 | 1,839 | 1,939 | 2,019 | 2,006 |
| Retained earnings | 8,083 | 8,499 | 8,894 | 9,178 | 9,576 |
| Income statement |  |  |  |  |  |
| Operating revenue |  |  |  | $15,111 \mathrm{~A}$ |  |
| Sales of goods and services | 13,365 | 14,768 | 15,556 | 14,882 | $15,550$ |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 392 | 252 | 269 | 229 | 238 |
| Operating expenses | 12,839 | 13,930 | 14,586 | 13,975 | 14,601 |
| Depreciation, depletion and amortization | 467 | 514 | 563 | 567 | 578 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 12,372 | 13,417 | 14,023 | 13,408 | 14,023 |

Table 8-1 - continued
Utilities - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating profit | 918 | 1,090 | 1,239 | 1,136 | 1,186 |
| Interest and dividend revenue | 61 | 70 | 80 | 148 | 154 |
| Interest expense on borrowing | 360 | 357 | 401 | 385 | 392 |
| Gains/losses | 199 | 28 | 18 | 11 | -20 |
| Profit before income tax | 818 | 831 | 936 | 911 | 928 |
| Income tax | 271 | 288 | 339 | 246 | 259 |
| Equity in affiliates' earnings | 61 | 61 | 30 | 30 | 54 |
| Profit before extraordinary gains | 608 | 604 | 627 | 695 | 724 |
| Extraordinary gains | -3 | 0 | 0 | 0 | 0 |
| Net profit | 605 | 604 | 627 | 695 | 724 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 8-2

Utilities - Statement of changes in financial position, seasonally adjusted data and financial ratios

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 430 | 466 | 1,170 | 1,192 | 1,241 |
| Net profit | 720 | 639 | 741 | 691 | 724 |
| Non-cash items | -146 | -3 | 440 | 499 | 760 |
| Depreciation, depletion and |  |  |  |  |  |
| Deferred income tax | 13 | 36 | 10 | 13 | 8 |
| Working capital | 549 | -156 | 295 | -82 | 72 |
| Other non-cash items | -1,174 | -347 | -429 | 11 | 102 |
| Prior period cash transactions | -144 | -169 | -11 | 1 | -243 |
| Cash from financing activities | 1,122 | 450 | 797 | -139 | -498 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | 112 | 22 | -26 | -46 | -17 |
| Borrowings from affiliates | -309 | 289 | -279 | 104 | -38 |
| Other borrowings | 562 | -312 | 362 | -89 | -309 |
| Bankers' acceptances and paper | -117 | 68 | -86 | 66 | -53 |
| Bonds and debentures | 919 | -180 | 365 | -112 | -220 |
| Mortgages | 0 | 6 | 67 | -8 | -5 |
| Other borrowings, not elsewhere classified | -240 | -206 | 16 | -35 | -30 |
| Equity | 758 | 451 | 740 | -107 | -133 |
| Total cash available | 1,553 | 916 | 1,967 | 1,053 | 743 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 222 | 402 | 423 | 101 | -75 |
| Investments in affiliates | 4 | 353 | 279 | -78 | -83 |
| Portfolio investments | 217 | 49 | 144 | 179 | 8 |
| Loans | 1 | 0 | 0 | 0 | 0 |
| Mortgage loans | 0 | 0 | 0 | 0 | 0 |
| Non-mortgage loans | 1 | 0 | 0 | 0 | 0 |
| Cash applied to fixed assets | 961 | 158 | 415 | 263 | 156 |
| Cash applied to dividends | 309 | 327 | 392 | 366 | 363 |
| Total applications of cash | $1,493$ | 887 | 1,230 | 730 | 444 |
| Increase/decrease in cash | 60 | 29 | 738 | 323 | 299 |
| Selected items, seasonally adjusted |  |  |  |  |  |
| Operating revenue | 14,982 | 15,118 | 14,348 | 15,441 | 16,967 |
| Operating profit | 960 | 1,136 | 1,108 | 1,171 | 1,224 |
| Profit before extraordinary gains | 647 | 678 | 546 | 701 | 717 |
| Net profit | 650 | 678 | 546 | 701 | 717 |
| Selected ratios |  |  |  |  |  |
| Debt to equity (ratio) | 0.946 | 0.891 | 0.854 | 0.844 | 0.813 |
| Profit margin (\%) | 6.4 | 7.5 | 7.7 | 7.6 | 7.2 |
| Return on equity (\%) | 10.7 | 10.7 | 8.3 | 10.2 | 10.4 |
| Return on capital employed (\%) | 7.9 | 8.2 | 6.4 | 7.7 | 8.4 |
| Percentage change of selected items |  |  |  |  |  |
| Operating revenue (S.A.) | 3.2 | 0.9 | -5.1 | 7.6 | 9.9 |
| Operating expenses (S.A.) | 2.5 | -0.3 | -5.3 | 7.8 | 10.3 |
| Operating profit (S.A.) | 15.4 | 18.3 | -2.4 | 5.6 | 4.5 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 9-1

Construction - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 100,501 B | 100,446 B | 100,315 B | 100,710 B | 103,829 в |
| Cash and deposits | 8,147 | 8,412 | 8,868 | 9,005 | 9,032 |
| Accounts receivable and accrued revenue | 15,334 | 15,752 | 15,743 | 15,312 | 16,094 |
| Inventories | 15,153 | 15,422 | 15,640 | 16,044 | 16,969 |
| Investments and accounts with affiliates | 17,232 | 17,213 | 16,938 | 17,160 | 18,029 |
| Portfolio investments | 3,700 | 3,748 | 3,070 | 3,235 | 3,399 |
| Loans | 3,315 | 3,112 | 2,966 | 3,120 | 3,055 |
| Mortgage | 2,088 | 1,874 | 1,740 | 1,876 | 1,794 |
| Non-mortgage | 1,226 | 1,238 | 1,226 | 1,244 | 1,260 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under <br> acceptances |  |  |  |  |  |
| Capital assets, net | 28,648 | 28,127 | 28,519 | 28,412 | 28,626 |
| Other assets | 8,971 | 8,661 | 8,571 | 8,423 | 8,626 |
| Total liabilities | 76,410 | 75,828 | 75,728 | 76,075 | 79,261 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 24,007 | 24,190 | 24,732 | 24,872 | 25,777 |
| Loans and accounts with affiliates | 17,520 | 16,866 | 16,788 | 15,955 | 16,060 |
| Borrowings | 26,612 | 27,077 | 25,855 | 26,747 | 27,630 |
| Loans and overdrafts | 14,971 | 15,041 | 14,145 | 15,343 | 15,896 |
| From banks | 9,361 | 9,529 | 8,809 | 9,685 | 10,066 |
| From others | 5,610 | 5,512 | 5,336 | 5,658 | 5,830 |
| Bankers' acceptances and paper | 1,045 | 534 | 557 | 497 | 630 |
| Bonds and debentures | 4,279 | 4,033 | 3,966 | 3,732 | 3,706 |
| Mortgages | 6,317 | 7,469 | 7,187 | 7,175 | 7,398 |
| Deferred income tax | 1,370 | 1,280 | 997 | 1,088 | 1,157 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 7 | 0 |
| Other liabilities | 6,900 | 6,415 | 7,357 | 7,413 | 8,637 |
| Total, equity | 24,091 | 24,618 | 24,587 | 24,635 | 24,569 |
| Share capital | 7,440 | 6,549 | 6,506 | 6,613 | 6,838 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 348 | 481 | 413 | 524 | 571 |
| Retained earnings | 16,304 | 17,587 | 17,667 | 17,498 | 17,159 |
| Income statement |  |  |  |  |  |
|  |  |  |  |  | $42,123 \text { в }$ |
| Sales of goods and services | $38,272$ | $37,276$ | $34,805$ | $37,221$ | $39,357$ |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 2,732 | 2,644 | 2,564 | 2,669 | 2,765 |
| Operating expenses | 39,111 | 38,965 | 36,252 | 38,617 | 40,285 |
| Depreciation, depletion and amortization | 1,497 | 1,490 | 1,407 | 1,465 | 1,496 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 37,614 | 37,475 | 34,845 | 37,151 | 38,789 |

Table 9-1 - continued
Construction - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating profit | 1,893 | 955 | 1,113 | 1,272 | 1,838 |
| Interest and dividend revenue | 232 | 225 | 207 | 235 | 228 |
| Interest expense on borrowing | 528 | 513 | 455 | 508 | 534 |
| Gains/losses | 104 | 192 | 251 | 142 | 122 |
| Profit before income tax | 1,700 | 859 | 1,117 | 1,140 | 1,653 |
| Income tax | 601 | 293 | 358 | 445 | 585 |
| Equity in affiliates' earnings | 35 | 13 | -27 | 11 | 11 |
| Profit before extraordinary gains | 1,134 | 580 | 732 | 706 | 1,079 |
| Extraordinary gains | 0 | 0 | 0 | 0 | 0 |
| Net profit | 1,134 | 580 | 732 | 705 | 1,079 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 9-2

Construction - Statement of changes in financial position, seasonally adjusted data and financial ratios

|  | Third quarter 2003 | Fourth quarter $2003$ | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 2,459 | 2,140 | 11,661 | 1,167 | 2,664 |
| Net profit | 1,456 | 893 | 752 | 849 | 1,171 |
| Non-cash items | -400 | 426 | 3,529 | -7,208 | 1,494 |
| Depreciation, depletion and |  |  |  |  |  |
| Deferred income tax | -17 | 11 | -241 | -278 | -249 |
| Working capital | -851 | -425 | 1,395 | -1,042 | 302 |
| Other non-cash items | -1,028 | -544 | 978 | -7,349 | -48 |
| Prior period cash transactions | 1,403 | 822 | 7,380 | 7,526 | -2 |
| Cash from financing activities | 2,134 | 403 | -1,078 | 825 | 4,642 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | 261 | 126 | -770 | 107 | 239 |
| Borrowings from affiliates | 731 | 455 | -624 | 50 | -121 |
| Other borrowings | 891 | 22 | 542 | 547 | 4,406 |
| Bankers' acceptances and paper | 85 | -23 | 25 | -59 | 55 |
| Bonds and debentures | 133 | -7 | -94 | -6 | -48 |
| Mortgages | 397 | 3 | 746 | 467 | 4,374 |
| Other borrowings, not elsewhere classified | 276 | 49 | -136 | 145 | 25 |
| Equity | 252 | -200 | -225 | 121 | 117 |
| Total cash available | 4,593 | 2,543 | 10,584 | 1,992 | 7,305 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 1,109 | -170 | -802 | 294 | 1,721 |
| Investments in affiliates | 777 | -240 | -431 | 116 | 412 |
| Portfolio investments | 236 | 64 | -278 | 110 | 169 |
| Loans | 96 | 6 | -93 | 68 | 1,140 |
| Mortgage loans | 40 | -1 | -65 | 66 | -39 |
| Non-mortgage loans | 56 | 7 | -28 | 2 | 1,179 |
| Cash applied to fixed assets | 442 | 214 | 1,919 | 18 | 21,290 |
| Cash applied to dividends | 630 | 540 | 531 | 523 | 511 |
| Total applications of cash | 2,180 | 584 | 1,648 | 835 | 23,522 |
| Increase/decrease in cash | 2,413 | 1,959 | 8,935 | 1,157 | -16,216 |
| Selected items, seasonally adjusted |  |  |  |  |  |
| Operating revenue | 38,641 | 40,081 | 39,423 | 40,066 | 39,894 |
| Operating profit | 1,276 | 1,222 | 1,325 | 1,404 | 1,213 |
| Profit before extraordinary gains | 706 | 750 | 837 | 822 | 694 |
| Net profit | 706 | 749 | 838 | 821 | 694 |
| Selected ratios |  |  |  |  |  |
| Debt to equity (ratio) | 1.832 | 1.785 | 1.734 | 1.733 | 1.778 |
| Profit margin (\%) | 3.3 | 3.0 | 3.4 | 3.5 | 3.0 |
| Return on equity (\%) | 11.7 | 12.2 | 13.6 | 13.3 | 11.3 |
| Return on capital employed (\%) | 6.5 | 7.0 | 6.7 | 6.7 | 5.8 |
| Percentage change of selected items |  |  |  |  |  |
| Operating revenue (S.A.) | 1.5 | 3.7 | -1.6 | 1.6 | -0.4 |
| Operating expenses (S.A.) | 1.4 | 4.0 | -2.0 | 1.5 | 0.0 |
| Operating profit (S.A.) | 5.0 | -4.2 | 8.4 | 6.0 | -13.6 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 10-1
Manufacturing - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 629,784 A | 630,171 A | 641,619 A | 653,903 A | 655,798 A |
| Cash and deposits | 25,976 | 25,220 | 26,562 | 29,280 | 29,675 |
| Accounts receivable and accrued revenue | 88,322 | 84,503 | 88,648 | 92,239 | 90,763 |
| Inventories | 76,359 | 75,262 | 77,295 | 77,754 | 77,696 |
| Investments and accounts with affiliates | 163,546 | 166,936 | 166,874 | 169,368 | 171,687 |
| Portfolio investments | 7,072 | 6,843 | 7,854 | 7,799 | 8,084 |
| Loans | 2,152 | 1,972 | 1,251 | 1,289 | 1,276 |
| Mortgage | 436 | 406 | 393 | 378 | 377 |
| Non-mortgage | 1,716 | 1,567 | 858 | 911 | 899 |
| Allowance for losses on investments and loans |  |  |  |  |  |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 198,395 | 199,586 | 198,807 | 200,189 | 199,069 |
| Other assets | 67,963 | 69,849 | 74,328 | 75,985 | 77,549 |
| Total liabilities | 320,664 | 318,368 | 328,917 | 334,727 | 330,822 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 103,948 | 103,078 | 104,364 | 106,874 | 105,860 |
| Loans and accounts with affiliates | 76,180 | 77,779 | 81,500 | 82,782 | 84,170 |
| Borrowings | 98,575 | 98,140 | 100,616 | 102,732 | 101,273 |
| Loans and overdrafts | 49,384 | 49,839 | 51,542 | 51,435 | 50,646 |
| From banks | 34,594 | 34,453 | 35,900 | 35,724 | 35,035 |
| From others | 14,789 | 15,387 | 15,642 | 15,711 | 15,611 |
| Bankers' acceptances and paper | 7,711 | 7,462 | 6,971 | 8,249 | 8,083 |
| Bonds and debentures | 35,942 | 35,294 | 36,116 | 36,980 | 36,415 |
| Mortgages | 5,538 | 5,545 | 5,986 | 6,068 | 6,129 |
| Deferred income tax | 14,447 | 14,243 | 14,291 | 14,231 | 14,691 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 27,514 | 25,128 | 28,146 | 28,107 | 24,827 |
| Total, equity | 309,120 | 311,803 | 312,703 | 319,177 | 324,976 |
| Share capital | 120,245 | 120,136 | 121,904 | 123,967 | 123,841 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 55,510 | 54,987 | 54,369 | 53,931 | 53,686 |
| Retained earnings | 133,365 | 136,680 | 136,430 | 141,278 | 147,449 |
| Income statement |  |  |  |  |  |
| Operating revenue | 161,570 A | 168,592 A | 163,579 A | 178,317 A | 175,106 A |
| Sales of goods and services | 159,695 | 166,739 | 161,752 | 176,416 | 173,100 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 1,875 | 1,854 | 1,827 | 1,901 | 2,006 |
| Operating expenses | 152,452 | 159,965 | 153,360 | 164,577 | 162,097 |
| Depreciation, depletion and amortization | 5,937 | 6,293 | 5,943 | 6,064 | 6,072 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 146,516 | 153,671 | 147,417 | 158,512 | 156,025 |

Table 10-1 - continued
Manufacturing - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating profit | 9,118 | 8,627 | 10,219 | 13,741 | 13,009 |
| Interest and dividend revenue | 1,080 | 1,035 | 957 | 1,395 | 1,123 |
| Interest expense on borrowing | 2,708 | 2,736 | 2,722 | 2,746 | 2,762 |
| Gains/losses | 762 | 215 | -55 | -57 | 565 |
| Profit before income tax | 8,251 | 7,142 | 8,399 | 12,333 | 11,935 |
| Income tax | 3,148 | 2,691 | 2,710 | 3,732 | 3,476 |
| Equity in affiliates' earnings | 318 | 397 | 569 | 483 | 448 |
| Profit before extraordinary gains | 5,421 | 4,848 | 6,258 | 9,084 | 8,907 |
| Extraordinary gains | -16 | -16 | -5 | -19 | -9 |
| Net profit | 5,406 | 4,832 | 6,252 | 9,065 | 8,897 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 10-2

Manufacturing - Statement of changes in financial position, seasonally adjusted data and financial ratios

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 8,100 | 12,722 | 3,383 | 11,538 | 8,818 |
| Net profit | 5,451 | 4,861 | 6,275 | 8,935 | 8,777 |
| Non-cash items | 2,838 | 7,948 | -3,182 | 2,287 | 243 |
| Depreciation, depletion and <br> $\begin{array}{lllll}\text { amortization } & 5,908 & 5,971 & 5,909 & 6,026\end{array}$ |  |  |  |  |  |
| Deferred income tax | 256 | 530 | -211 | -13 | 96 |
| Working capital | 528 | 3,100 | -5,563 | -715 | 415 |
| Other non-cash items | -3,854 | -1,653 | -3,318 | -3,012 | -6,309 |
| Prior period cash transactions | -190 | -87 | 290 | 316 | -201 |
| Cash from financing activities | 1,609 | 1,388 | 5,354 | 4,434 | 1,409 |
| Increase in deposits | , 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | -600 | 23 | 1,312 | -650 | -534 |
| Borrowings from affiliates | 2,547 | 955 | 1,146 | 978 | 1,851 |
| Other borrowings | -1,843 | 425 | 1,098 | 2,027 | -472 |
| Bankers' acceptances and paper | 33 | 313 | -536 | 965 | -63 |
| Bonds and debentures | -1,620 | -1,021 | 815 | 1,064 | -242 |
| Mortgages | 2 | 97 | 393 | 62 | 29 |
| Other borrowings, not elsewhere classified | -257 | 1,036 | 427 | -65 | -195 |
| Equity | 1,505 | -16 | 1,798 | 2,080 | 564 |
| Total cash available | 9,709 | 14,110 | 8,736 | 15,972 | 10,227 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -636 | 3,833 | -1,660 | 4,762 | 2,594 |
| Investments in affiliates | 1,178 | 3,796 | -1,426 | 4,572 | 2,274 |
| Portfolio investments | -1,780 | -187 | 488 | 150 | 328 |
| Loans | -35 | 225 | -722 | 41 | -8 |
| Mortgage loans | 40 | -25 | -13 | -15 | -2 |
| Non-mortgage loans | -74 | 250 | -708 | 56 | -6 |
| Cash applied to fixed assets | 737 | 917 | 713 | -30 | 160 |
| Cash applied to dividends | 3,366 | 3,287 | 2,489 | 2,690 | 2,269 |
| Total applications of cash | 3,467 | 8,037 | 1,542 | 7,422 | 5,023 |
| Increase/decrease in cash | 6,242 | 6,073 | 7,195 | 8,550 | 5,204 |
| Selected items, seasonally adjusted |  |  |  |  |  |
| Operating revenue | 165,020 | 167,551 | 167,582 | 173,020 | 178,562 |
| Operating profit | 8,625 | 8,987 | 11,097 | 12,733 | 12,505 |
| Profit before extraordinary gains | 5,817 | 5,398 | 6,026 | 8,291 | 9,352 |
| Net profit | 5,833 | 5,414 | 6,021 | 8,272 | 9,343 |
| Selected ratios |  |  |  |  |  |
| Debt to equity (ratio) | 0.565 | 0.564 | 0.582 | 0.581 | 0.571 |
| Profit margin (\%) | 5.2 | 5.4 | 6.6 | 7.4 | 7.0 |
| Return on equity (\%) | 7.5 | 6.9 | 7.7 | 10.4 | 11.5 |
| Return on capital employed (\%) | 6.5 | 6.0 | 6.6 | 8.1 | 8.8 |
| Percentage change of selected items |  |  |  |  |  |
| Operating revenue (S.A.) | 0.0 | 1.5 | 0.0 | 3.2 | 3.2 |
| Operating expenses (S.A.) | 0.0 | 1.4 | -1.3 | 2.4 | 3.6 |
| Operating profit (S.A.) | -0.4 | 4.2 | 23.5 | 14.8 | -1.8 |

## Notes:

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- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 11-1

Wholesale trade - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 161,695 A | 164,070 A | 164,806 A | 169,129 A | 166,753 A |
| Cash and deposits | 9,470 | 10,536 | 11,013 | 10,684 | 10,378 |
| Accounts receivable and accrued revenue | 45,589 | 45,394 | 45,309 | 47,663 | 46,756 |
| Inventories | 40,627 | 41,360 | 41,668 | 42,068 | 41,622 |
| Investments and accounts with affiliates | 18,546 | 18,274 | 18,461 | 19,125 | 18,420 |
| Portfolio investments | 2,943 | 3,067 | 3,099 | 3,060 | 3,072 |
| Loans | 1,728 | 1,781 | 1,751 | 1,731 | 1,693 |
| Mortgage | 361 | 366 | 360 | 362 | 360 |
| Non-mortgage | 1,366 | 1,415 | 1,391 | 1,369 | 1,333 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under <br> acceptances |  |  |  |  |  |
| Capital assets, net | 26,300 | 26,601 | 26,557 | 27,150 | 27,053 |
| Other assets | 16,492 | 17,058 | 16,949 | 17,649 | 17,759 |
| Total liabilities | 106,057 | 106,745 | 105,243 | 106,890 | 102,864 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 46,437 | 47,151 | 46,465 | 47,554 | 46,950 |
| Loans and accounts with affiliates | 21,432 | 21,697 | 22,083 | 22,538 | 21,824 |
| Borrowings | 29,587 | 29,899 | 29,868 | 30,286 | 29,342 |
| Loans and overdrafts | 21,341 | 21,177 | 21,681 | 21,822 | 21,087 |
| From banks | 14,168 | 14,389 | 15,162 | 14,975 | 14,253 |
| From others | 7,173 | 6,788 | 6,519 | 6,847 | 6,835 |
| Bankers' acceptances and paper | 3,025 | 3,535 | 3,101 | 3,248 | 3,046 |
| Bonds and debentures | 3,370 | 3,284 | 3,268 | 3,321 | 3,334 |
| Mortgages | 1,850 | 1,903 | 1,818 | 1,895 | 1,875 |
| Deferred income tax | 715 | 748 | 792 | 849 | 805 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 7,886 | 7,250 | 6,035 | 5,663 | 3,943 |
| Total, equity | 55,639 | 57,325 | 59,564 | 62,239 | 63,890 |
| Share capital | 22,988 | 22,755 | 23,249 | 23,299 | 22,905 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 3,757 | 3,763 | 3,960 | 3,935 | 3,957 |
| Retained earnings | 28,893 | 30,808 | 32,354 | 35,005 | 37,027 |
| Income statement |  |  |  |  |  |
| Operating revenue | 92,816 A | 94,645 A | 90,672 A | 96,986 A | 94,946 A |
| Sales of goods and services | 91,391 | 93,093 | 89,356 | 95,557 | 93,524 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 1,424 | 1,552 | 1,316 | 1,429 | 1,422 |
| Operating expenses | 89,121 | 91,150 | 87,267 | 93,052 | 90,826 |
| Depreciation, depletion and amortization | 1,123 | 1,166 | 1,118 | 1,165 | 1,135 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 87,998 | 89,984 | 86,149 | 91,888 | 89,692 |

Table 11-1 - continued
Wholesale trade - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating profit | 3,695 | 3,495 | 3,405 | 3,934 | 4,120 |
| Interest and dividend revenue | 304 | 313 | 277 | 605 | 332 |
| Interest expense on borrowing | 622 | 635 | 600 | 607 | 577 |
| Gains/losses | 19 | 7 | 107 | 75 | 47 |
| Profit before income tax | 3,395 | 3,180 | 3,189 | 4,008 | 3,922 |
| Income tax | 1,134 | 1,072 | 1,091 | 1,178 | 1,192 |
| Equity in affiliates' earnings | 68 | 84 | 92 | 93 | 107 |
| Profit before extraordinary gains | 2,329 | 2,191 | 2,191 | 2,922 | 2,836 |
| Extraordinary gains | -5 | -3 | -3 | -2 | -64 |
| Net profit | 2,325 | 2,188 | 2,188 | 2,921 | 2,772 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 11-2

Wholesale trade - Statement of changes in financial position, seasonally adjusted data and financial ratios

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 2,075 | 3,871 | 1,343 | 1,033 | 2,326 |
| Net profit | 2,317 | 2,017 | 2,403 | 3,391 | 3,263 |
| Non-cash items | -103 | 1,997 | -1,153 | -1,931 | -710 |
| Depreciation, depletion and |  |  |  |  |  |
| Deferred income tax | 67 | 13 | -9 | 22 | -38 |
| Working capital | -493 | 860 | -622 | -1,354 | 271 |
| Other non-cash items | -797 | -21 | -1,593 | -1,739 | -2,056 |
| Prior period cash transactions | -138 | -143 | 93 | -427 | -227 |
| Cash from financing activities | -165 | 276 | 135 | 801 | -1,147 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | 1 | 258 | 720 | -187 | -701 |
| Borrowings from affiliates | -268 | 23 | -135 | 440 | -358 |
| Other borrowings | 146 | -285 | -848 | 497 | -80 |
| Bankers' acceptances and paper | 174 | 447 | -417 | 134 | -181 |
| Bonds and debentures | 7 | 126 | 1 | 52 | 12 |
|  | 61 | 27 | -102 | -5 | -12 |
| Other borrowings, not elsewhere classified | -95 | -885 | -329 | 315 | 101 |
| Equity | -44 | 279 | 398 | 51 | -8 |
| Total cash available | 1,910 | 4,147 | 1,478 | 1,834 | 1,179 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 173 | 298 | -53 | 433 | -473 |
| Investments in affiliates | 157 | -136 | -30 | 494 | -443 |
| Portfolio investments | -13 | 338 | 8 | -38 | 7 |
| Loans | 29 | 96 | -30 | -22 | -38 |
| Mortgage loans | -5 | 4 | -6 | 1 | -2 |
| Non-mortgage loans | 34 | 92 | -25 | -23 | -36 |
| Cash applied to fixed assets | 230 | 1,134 | -326 | 354 | 27 |
| Cash applied to dividends | 1,038 | 1,055 | 706 | 957 | 621 |
| Total applications of cash | 1,441 | 2,487 | 327 | 1,745 | 174 |
| Increase/decrease in cash | 469 | 1,660 | 1,151 | 89 | 1,005 |
| Selected items, seasonally adjusted |  |  |  |  |  |
| Operating revenue | 92,492 | 94,000 | 93,700 | 94,918 | 94,764 |
| Operating profit | 3,463 | 3,589 | 3,679 | 3,832 | 3,823 |
| Profit before extraordinary gains | 2,237 | 2,216 | 2,290 | 2,912 | 2,719 |
| Net profit | 2,242 | 2,219 | 2,287 | 2,911 | 2,655 |
| Selected ratios |  |  |  |  |  |
| Debt to equity (ratio) | 0.917 | 0.900 | 0.872 | 0.849 | 0.801 |
| Profit margin (\%) | 3.7 | 3.8 | 3.9 | 4.0 | 4.0 |
| Return on equity (\%) | 16.1 | 15.5 | 15.4 | 18.7 | 17.0 |
| Return on capital employed (\%) | 10.0 | 9.9 | 10.0 | 11.4 | 10.8 |
| Percentage change of selected items |  |  |  |  |  |
| Operating revenue (S.A.) | -1.5 | 1.6 | -0.3 | 1.3 | -0.2 |
| Operating expenses (S.A.) | -1.6 | 1.6 | -0.4 | 1.2 | -0.2 |
| Operating profit (S.A.) | 1.0 | 3.6 | 2.5 | 4.2 | -0.2 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 12-1

Retail Trade - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 137,449 A | 140,397 A | 144,302 A | 149,780 A | 150,503 A |
| Cash and deposits | 8,510 | 8,344 | 9,599 | 9,137 | 9,388 |
| Accounts receivable and accrued revenue | 14,052 | 13,800 | 13,548 | 14,439 | 14,498 |
| Inventories | 43,304 | 44,596 | 45,810 | 46,945 | 46,291 |
| Investments and accounts with affiliates | 9,818 | 10,121 | 11,086 | 11,813 | 11,852 |
| Portfolio investments | 2,345 | 2,400 | 2,230 | 2,489 | 2,538 |
| Loans | 1,155 | 1,220 | 1,200 | 1,249 | 1,236 |
| Mortgage | 469 | 476 | 492 | 503 | 491 |
| Non-mortgage | 686 | 744 | 708 | 746 | 745 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 40,614 | 41,992 | 42,504 | 43,317 | 43,538 |
| Other assets | 17,652 | 17,925 | 18,326 | 20,391 | 21,162 |
| Total liabilities | 88,568 | 91,350 | 93,474 | 95,945 | 94,860 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 31,167 | 32,391 | 32,548 | 33,663 | 33,778 |
| Loans and accounts with affiliates | 16,353 | 17,487 | 17,503 | 18,108 | 18,488 |
| Borrowings | 34,928 | 34,907 | 36,552 | 37,287 | 36,107 |
| Loans and overdrafts | 20,481 | 21,055 | 22,264 | 22,972 | 21,903 |
| From banks | 10,411 | 10,572 | 11,565 | 11,848 | 11,203 |
| From others | 10,070 | 10,483 | 10,699 | 11,124 | 10,700 |
| Bankers' acceptances and paper | 2,570 | 1,871 | 1,944 | 1,985 | 1,982 |
| Bonds and debentures | 8,642 | 8,777 | 9,183 | 8,991 | 8,882 |
| Mortgages | 3,235 | 3,204 | 3,161 | 3,339 | 3,340 |
| Deferred income tax | 914 | 967 | 884 | 799 | 778 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 5,206 | 5,597 | 5,987 | 6,089 | 5,709 |
| Total, equity | 48,881 | 49,047 | 50,828 | 53,835 | 55,643 |
| Share capital | 17,525 | 17,947 | 17,828 | 18,520 | 18,679 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 3,100 | 2,673 | 2,539 | 2,582 | 3,196 |
| Retained earnings | 28,257 | 28,428 | 30,461 | 32,733 | 33,769 |
| Income statement |  |  |  |  |  |
| Operating revenue | 91,311 A | 88,722 A | 87,868 A | 92,043 A | 94,686 A |
| Sales of goods and services | 89,779 | 87,227 | 86,379 | 90,493 | 93,094 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 1,532 | 1,495 | 1,489 | 1,550 | 1,592 |
| Operating expenses | 88,368 | 85,304 | 84,766 | 88,772 | 90,906 |
| Depreciation, depletion and amortization | 1,556 | 1,500 | 1,491 | 1,572 | 1,608 |
| Insurance claims incurred | 0 | 0 | 0 | - 0 | , 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 86,812 | 83,805 | 83,275 | 87,199 | 89,297 |
| Operating profit | 2,943 | 3,418 | 3,102 | 3,271 | 3,780 |

Table 12-1 - continued
Retail Trade - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Interest and dividend revenue | 233 | 269 | 315 | 250 | 241 |
| Interest expense on borrowing | 813 | 746 | 887 | 783 | 780 |
| Gains/losses | 53 | 61 | 54 | 36 | 44 |
| Profit before income tax | 2,415 | 3,002 | 2,584 | 2,775 | 3,286 |
| Income tax | 863 | 1,007 | 855 | 834 | 1,124 |
| Equity in affiliates' earnings | 31 | 38 | 24 | 42 | 32 |
| Profit before extraordinary gains | 1,583 | 2,033 | 1,753 | 1,982 | 2,194 |
| Extraordinary gains | -6 | -5 | -5 | -5 | 8 |
| Net profit | 1,577 | 2,028 | 1,748 | 1,977 | 2,202 |

Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 12-2

Retail trade - Statement of changes in financial position, seasonally adjusted data and financial ratios

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 4,215 | 3,485 | 3,836 | 230 | 3,920 |
| Net profit | 2,023 | 2,698 | 1,738 | 2,235 | 2,684 |
| Non-cash items | 1,844 | 900 | 1,256 | -2,737 | 775 |
| Depreciation, depletion and |  |  |  |  |  |
| Deferred income tax | 117 | 81 | -40 | -164 | -11 |
| Working capital | 2,052 | -414 | 204 | -1,729 | 1,144 |
| Other non-cash items | -1,877 | -181 | -391 | -2,406 | -1,965 |
| Prior period cash transactions | 348 | -113 | 842 | 732 | 462 |
| Cash from financing activities | -1,260 | 1,255 | 1,205 | 2,872 | -297 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | -496 | 177 | 1,068 | 313 | -327 |
| Borrowings from affiliates | 117 | 872 | 183 | 488 | 396 |
| Other borrowings | -1,186 | -7 | 597 | 237 | -534 |
| Bankers' acceptances and paper | 142 | -361 | 80 | 41 | -8 |
| Bonds and debentures | -121 | 275 | 441 | -192 | -109 |
| Mortgages | -194 | -55 | -43 | 49 | -9 |
| Other borrowings, not elsewhere classified | -1,013 | 135 | 119 | 340 | -408 |
| Equity | 304 | 213 | -643 | 1,835 | 168 |
| Total cash available | 2,955 | 4,739 | 5,041 | 3,103 | 3,623 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 688 | 107 | 920 | 1,021 | 32 |
| Investments in affiliates | 701 | 34 | 1,106 | 713 | 28 |
| Portfolio investments | 0 | 39 | -165 | 260 | 18 |
| Loans | -13 | 34 | -21 | 48 | -13 |
| Mortgage loans | -12 | 12 | 17 | 11 | -12 |
| Non-mortgage loans | -1 | 22 | -38 | 38 | -2 |
| Cash applied to fixed assets | 345 | 1,538 | 851 | 528 | 183 |
| Cash applied to dividends | 478 | , 563 | 518 | 556 | 1,121 |
| Total applications of cash | 1,511 | 2,208 | 2,289 | 2,105 | 1,336 |
| Increase/decrease in cash | 1,444 | 2,532 | 2,752 | 997 | 2,288 |
| Selected items, seasonally adjusted |  |  |  |  |  |
| Operating revenue | 89,383 | 89,542 | 89,701 | 91,877 | 92,362 |
| Operating profit | 2,985 | 3,118 | 3,162 | 3,556 | 3,740 |
| Profit before extraordinary gains | 1,635 | 1,877 | 1,742 | 2,103 | 2,226 |
| Net profit | 1,641 | 1,882 | 1,737 | 2,098 | 2,235 |
| Selected ratios |  |  |  |  |  |
| Debt to equity (ratio) | 1.049 | 1.068 | 1.064 | 1.029 | 0.981 |
| Profit margin (\%) | 3.3 | 3.5 | 3.5 | 3.9 | 4.0 |
| Return on equity (\%) | 13.4 | 15.3 | 13.7 | 15.6 | 16.0 |
| Return on capital employed (\%) | 9.0 | 9.7 | 9.0 | 9.7 | 10.0 |
| Percentage change of selected items |  |  |  |  |  |
| Operating revenue (S.A.) | 1.2 | 0.2 | 0.2 | 2.4 | 0.5 |
| Operating expenses (S.A.) | 0.7 | 0.0 | 0.1 | 2.1 | 0.3 |
| Operating profit (S.A.) | 16.1 | 4.5 | 1.4 | 12.5 | 5.2 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 13-1

Transportation and warehousing - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 109,092 C | 110,457 A | 112,342 A | 115,386 A | 117,400 A |
| Cash and deposits | 3,783 | 3,895 | 3,862 | 4,295 | 4,561 |
| Accounts receivable and accrued revenue | 12,047 | 12,225 | 12,042 | 12,799 | 13,100 |
| Inventories | 2,272 | 2,341 | 2,411 | 2,529 | 2,497 |
| Investments and accounts with affiliates | 15,080 | 14,836 | 15,088 | 15,735 | 16,894 |
| Portfolio investments | 1,071 | 1,383 | 1,536 | 1,527 | 1,551 |
| Loans | 1,809 | 1,809 | 893 | 970 | 922 |
| Mortgage | 124 | 126 | 122 | 121 | 118 |
| Non-mortgage | 1,685 | 1,683 | 770 | 849 | 804 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under <br> acceptances |  |  |  |  |  |
| Capital assets, net | 58,389 | 58,472 | 58,988 | 60,361 | 60,567 |
| Other assets | 14,641 | 15,497 | 17,522 | 17,170 | 17,309 |
| Total liabilities | 72,828 | 72,358 | 74,333 | 76,407 | 77,367 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 14,416 | 14,625 | 14,958 | 15,805 | 16,203 |
| Loans and accounts with affiliates | 10,678 | 10,326 | 10,690 | 10,962 | 11,684 |
| Borrowings | 41,208 | 40,687 | 42,638 | 44,105 | 44,005 |
| Loans and overdrafts | 21,742 | 21,400 | 22,839 | 24,105 | 23,994 |
| From banks | 15,836 | 15,819 | 16,143 | 16,832 | 16,744 |
| From others | 5,906 | 5,582 | 6,696 | 7,273 | 7,250 |
| Bankers' acceptances and paper | 2,814 | 2,476 | 1,455 | 1,296 | 1,260 |
| Bonds and debentures | 15,279 | 15,500 | 17,155 | 17,373 | 17,367 |
| Mortgages | 1,374 | 1,310 | 1,189 | 1,330 | 1,384 |
| Deferred income tax | 3,093 | 3,205 | 3,079 | 3,136 | 3,282 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 3,434 | 3,515 | 2,967 | 2,399 | 2,193 |
| Total, equity | 36,264 | 38,099 | 38,009 | 38,980 | 40,033 |
| Share capital | 20,240 | 20,858 | 21,058 | 21,593 | 21,756 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | $\begin{array}{r}0 \\ \hline\end{array}$ | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 2,537 | 3,153 | 3,220 | 3,178 | 3,032 |
| Retained earnings | 13,487 | 14,088 | 13,731 | 14,208 | 15,246 |
| Income statement |  |  |  |  |  |
|  |  |  |  | $25,146 \mathrm{~A}$ |  |
| Sales of goods and services | 24,113 | 23,795 | 23,387 | 24,461 | $26,104$ |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 882 | 686 | 656 | 685 | 713 |
| Operating expenses | 22,823 | 22,537 | 22,126 | 22,986 | 24,418 |
| Depreciation, depletion and amortization | 1,595 | 1,536 | 1,509 | 1,518 | 1,609 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 21,228 | 21,001 | 20,617 | 21,468 | 22,809 |

Table 13-1 - continued
Transportation and warehousing - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating profit | 2,172 | 1,944 | 1,916 | 2,160 | 2,399 |
| Interest and dividend revenue | 140 | 166 | 153 | 337 | 145 |
| Interest expense on borrowing | 975 | 890 | 850 | 895 | 912 |
| Gains/losses | 253 | 391 | 229 | 315 | 512 |
| Profit before income tax | 1,591 | 1,610 | 1,448 | 1,916 | 2,143 |
| Income tax | 544 | 559 | 471 | 679 | 745 |
| Equity in affiliates' earnings | 121 | 92 | 54 | 101 | 64 |
| Profit before extraordinary gains | 1,169 | 1,144 | 1,031 | 1,338 | 1,462 |
| Extraordinary gains | 0 | -1 | 0 | -1 | -1 |
| Net profit | 1,169 | 1,143 | 1,031 | 1,337 | 1,462 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 13-2

Transportation and warehousing - Statement of changes in financial position, seasonally adjusted data and financial ratios

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 388 | 3,779 | 991 | 1,956 | 2,324 |
| Net profit | 1,327 | 1,137 | 1,023 | 1,587 | 1,697 |
| Non-cash items | -1,573 | 1,819 | -628 | -191 | 1,106 |
| Depreciation, depletion and amortization | 1,600 | 1,488 | 1,503 | 1,506 | 1,605 |
| Deferred income tax | 228 | 96 | -100 | -13 | 33 |
| Working capital | -48 | 390 | 346 | 149 | 173 |
| Other non-cash items | -3,353 | -154 | -2,377 | -1,834 | -705 |
| Prior period cash transactions | 634 | 823 | 596 | 560 | -479 |
| Cash from financing activities | 1,200 | -695 | 1,857 | 1,397 | 287 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | 328 | -170 | 412 | 392 | -138 |
| Borrowings from affiliates | 324 | -1,165 | 303 | 168 | 597 |
| Other borrowings | 455 | -156 | 1,529 | 479 | -51 |
| Bankers' acceptances and paper | 375 | -213 | -473 | -201 | -46 |
| Bonds and debentures | 422 | 230 | 1,588 | -43 | -7 |
| Mortgages | 62 | -225 | -78 | 146 | 49 |
| Other borrowings, not elsewhere classified | -404 | 53 | 492 | 578 | -49 |
| Equity | 93 | 796 | -387 | 358 | -121 |
| Total cash available | 1,588 | 3,085 | 2,848 | 3,353 | 2,611 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -834 | 1,324 | 14 | 629 | 1,142 |
| Investments in affiliates | 492 | -562 | -33 | 568 | 1,169 |
| Portfolio investments | 79 | 381 | 52 | -17 | 22 |
| Loans | -1,405 | 1,505 | -6 | 79 | -48 |
| Mortgage loans | -1 | , 3 | -3 | 0 | -3 |
| Non-mortgage loans | -1,404 | 1,502 | -3 | 79 | -45 |
| Cash applied to fixed assets | 1,017 | 283 | -209 | 633 | 366 |
| Cash applied to dividends | 451 | 616 | 578 | 596 | 554 |
| Total applications of cash | 635 | 2,222 | 384 | 1,858 | 2,061 |
| Increase/decrease in cash | 953 | 862 | 2,464 | 1,495 | 550 |
| Selected items, seasonally adjusted |  |  |  |  |  |
| Operating revenue | 24,163 | 24,804 | 24,613 | 25,244 | 25,895 |
| Operating profit | 1,597 | 2,403 | 2,087 | 2,062 | 1,924 |
| Profit before extraordinary gains | 1,008 | 1,499 | 1,074 | 1,133 | 1,313 |
| Net profit | 1,008 | 1,499 | 1,073 | 1,132 | 1,312 |
| Selected ratios |  |  |  |  |  |
| Debt to equity (ratio) | 1.431 | 1.339 | 1.403 | 1.413 | 1.391 |
| Profit margin (\%) | 6.6 | 9.7 | 8.5 | 8.2 | 7.4 |
| Return on equity (\%) | 11.1 | 15.7 | 11.3 | 11.6 | 13.1 |
| Return on capital employed (\%) | 7.7 | 9.6 | 7.3 | 7.6 | 8.1 |
| Percentage change of selected items |  |  |  |  |  |
| Operating revenue (S.A.) | 1.2 | 2.6 | -0.8 | 2.6 | 2.6 |
| Operating expenses (S.A.) | 0.6 | -0.7 | 0.6 | 2.9 | 3.4 |
| Operating profit (S.A.) | 10.7 | 50.5 | -13.2 | -1.2 | -6.7 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 14-1
Information and cultural industries - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 148,640 A | 150,437 A | 151,578 A | 153,778 A | 156,755 A |
| Cash and deposits | 5,608 | 5,242 | 5,981 | 6,282 | 5,720 |
| Accounts receivable and accrued revenue | 11,699 | 12,353 | 11,868 | 12,525 | 12,043 |
| Inventories | 2,443 | 2,521 | 2,512 | 2,437 | 2,450 |
| Investments and accounts with affiliates | 31,876 | 30,811 | 27,087 | 26,641 | 30,371 |
| Portfolio investments | 1,464 | 1,284 | 1,673 | 1,786 | 1,860 |
| Loans | 205 | 217 | 222 | 220 | 220 |
| Mortgage | 97 | 102 | 99 | 99 | 99 |
| Non-mortgage | 107 | 115 | 123 | 121 | 121 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 54,384 | 57,071 | 56,782 | 57,479 | 57,748 |
| Other assets | 40,962 | 40,939 | 45,451 | 46,408 | 46,343 |
| Total liabilities | 95,930 | 96,308 | 100,299 | 100,710 | 100,705 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 14,985 | 15,304 | 14,829 | 14,859 | 15,153 |
| Loans and accounts with affiliates | 16,357 | 15,506 | 15,980 | 16,323 | 15,743 |
| Borrowings | 53,373 | 53,913 | 55,743 | 55,948 | 55,898 |
| Loans and overdrafts | 13,512 | 13,139 | 15,199 | 14,739 | 15,323 |
| From banks | 11,018 | 10,763 | 9,721 | 9,234 | 9,589 |
| From others | 2,495 | 2,376 | 5,478 | 5,505 | 5,733 |
| Bankers' acceptances and paper | 2,441 | 2,821 | 2,366 | 3,293 | 3,196 |
| Bonds and debentures | 36,990 | 37,616 | 37,815 | 37,553 | 37,033 |
| Mortgages | 430 | 337 | 363 | , 364 | , 346 |
| Deferred income tax | 2,541 | 2,668 | 2,579 | 1,721 | 1,503 |
| Bank customers' liabilities under acceptances | 0 8 | 0 | - 0 | 0 11.859 | 120 |
| Other liabilities | 8,673 | 8,918 | 11,168 | 11,859 | 12,407 |
| Total, equity | 52,710 | 54,129 | 51,279 | 53,068 | 56,050 |
| Share capital | 68,417 | 68,643 | 70,388 | 71,415 | 75,124 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 8,314 | 8,485 | 10,036 | 10,268 | 9,698 |
| Retained earnings | -24,022 | -23,000 | -29,145 | -28,615 | -28,772 |
| Income statement |  |  |  |  |  |
| Operating revenue | 18,765 A | 19,470 A | 18,854 A | 19,152 A | 19,290 A |
| Sales of goods and services | 18,042 | 18,744 | 17,774 | 17,992 | 18,163 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 723 | 726 | 1,080 | 1,159 | 1,128 |
| Operating expenses | 16,825 | 17,335 | 17,059 | 17,184 | 18,077 |
| Depreciation, depletion and amortization | 2,472 | 2,325 | 2,403 | 2,727 | 2,553 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 14,353 | 15,010 | 14,655 | 14,458 | 15,524 |

Table 14-1 - continued
Information and cultural industries - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating profit | 1,940 | 2,135 | 1,795 | 1,967 | 1,213 |
| Interest and dividend revenue | 147 | 165 | 239 | 245 | 222 |
| Interest expense on borrowing | 1,126 | 1,008 | 1,129 | 1,127 | 1,144 |
| Gains/losses | -125 | 225 | -621 | -140 | 169 |
| Profit before income tax | 837 | 1,517 | 284 | 945 | 460 |
| Income tax | 344 | 557 | 397 | 343 | 163 |
| Equity in affiliates' earnings | 83 | 38 | 64 | -177 | 17 |
| Profit before extraordinary gains | 577 | 998 | -49 | 425 | 315 |
| Extraordinary gains | 0 | 0 | 0 | -3 | -1 |
| Net profit | 577 | 998 | -48 | 422 | 314 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 14-2
Information and cultural industries - Statement of changes in financial position, seasonally adjusted data and financial ratios

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 2,925 | 1,489 | 1,788 | 1,501 | 2,542 |
| Net profit | 462 | 638 | -60 | 441 | 170 |
| Non-cash items | 2,564 | 1,076 | 2,105 | 1,255 | 2,502 |
| Depreciation, depletion and |  |  |  |  |  |
| Deferred income tax | 160 | 195 | -218 | -206 | -22 |
| Working capital | 628 | -97 | -520 | 35 | 1,025 |
| Other non-cash items | -618 | -1,320 | 441 | -1,295 | -1,055 |
| Prior period cash transactions | -101 | -225 | -257 | -195 | -130 |
| Cash from financing activities | -797 | -1,457 | 3,656 | 254 | 4,079 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | 68 | -995 | -181 | -503 | 25 |
| Borrowings from affiliates | 164 | -1,171 | 392 | 426 | -731 |
| Other borrowings | -1,103 | 602 | 3,978 | 314 | 364 |
| Bankers' acceptances and paper | -354 | 386 | 336 | 297 | 40 |
| Bonds and debentures | -831 | 192 | 2,645 | 92 | 228 |
| Mortgages | -16 | 5 | -13 | 0 | -5 |
| Other borrowings, not elsewhere classified | 97 | 19 | 1,010 | -74 | 102 |
| Equity | 74 | 107 | -534 | 17 | 4,421 |
| Total cash available | 2,128 | 33 | 5,444 | 1,755 | 6,621 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -30 | -1,361 | 3,154 | 273 | 4,444 |
| Investments in affiliates | -169 | -1,374 | 3,002 | 146 | 4,367 |
| Portfolio investments | 137 | 1 | 152 | 131 | 77 |
| Loans | 2 | 12 | 0 | -4 | 0 |
| Mortgage loans | 1 | 5 | -3 | 0 | 0 |
| Non-mortgage loans | 1 | 7 | 4 | -4 | 0 |
| Cash applied to fixed assets | 54 | -250 | -54 | -174 | 17,754 |
| Cash applied to dividends | 600 | 767 | 693 | 809 | 816 |
| Total applications of cash | 624 | -844 | 3,792 | 908 | 23,013 |
| Increase/decrease in cash | 1,504 | 877 | 1,652 | 846 | -16,392 |
| Selected items, seasonally adjusted |  |  |  |  |  |
| Operating revenue | 18,927 | 19,172 | 18,991 | 19,243 | 19,438 |
| Operating profit | 2,051 | 1,917 | 1,952 | 1,980 | 1,322 |
| Profit before extraordinary gains | 577 | 998 | -49 | 425 | 315 |
| Net profit | 577 | 998 | -48 | 422 | 314 |
| Selected ratios |  |  |  |  |  |
| Debt to equity (ratio) | 1.323 | 1.282 | 1.399 | 1.362 | 1.278 |
| Profit margin (\%) | 10.8 | 10.0 | 10.3 | 10.3 | 6.8 |
| Return on equity (\%) | 4.4 | 7.4 | -0.4 | 3.2 | 2.2 |
| Return on capital employed (\%) | 4.4 | 5.4 | 2.6 | 4.0 | 3.6 |
| Percentage change of selected items |  |  |  |  |  |
| Operating revenue (S.A.) | 0.9 | 1.3 | -1.0 | 1.3 | 1.0 |
| Operating expenses (S.A.) | 0.5 | 2.2 | -1.2 | 1.3 | 4.9 |
| Operating profit (S.A.) | 4.9 | -6.5 | 1.8 | 1.4 | -33.2 |

Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 15-1

Non-depository credit intermediation - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter <br> 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 110,835 A | 112,114 A | 115,081 A | 120,421 A | 121,307 A |
| Cash and deposits | 6,218 | 6,895 | 5,069 | 6,054 | 6,189 |
| Accounts receivable and accrued revenue | 2,785 | 2,566 | 3,087 | 3,423 | 3,483 |
| Inventories | 0 | 0 | 0 | 0 | 0 |
| Investments and accounts with affiliates | 22,514 | 21,502 | 24,376 | 24,827 | 24,149 |
| Portfolio investments | 1,244 | 1,295 | 1,526 | 1,705 | 1,937 |
| Loans | 61,361 | 63,660 | 64,466 | 67,259 | 67,408 |
| Mortgage | 4,128 | 4,192 | 4,388 | 4,655 | 4,845 |
| Non-mortgage | 57,233 | 59,468 | 60,079 | 62,604 | 62,564 |
| Allowance for losses on investments and loans | -1,176 | -1,276 | -1,231 | -1,264 | -1,291 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 14,369 | 14,265 | 14,695 | 15,333 | 15,956 |
| Other assets | 3,520 | 3,208 | 3,092 | 3,084 | 3,476 |
| Total liabilities | 98,855 | 100,242 | 102,679 | 107,479 | 107,561 |
| Deposits | 2,069 | 1,858 | 1,729 | 1,651 | 1,573 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 3,686 | 3,948 | 5,480 | 5,465 | 5,386 |
| Loans and accounts with affiliates | 20,049 | 18,782 | 20,230 | 21,481 | 20,382 |
| Borrowings | 68,149 | 70,685 | 70,392 | 73,796 | 75,328 |
| Loans and overdrafts | 5,496 | 7,033 | 6,483 | 6,273 | 6,305 |
| From banks | 1,721 | 3,194 | 2,977 | 2,635 | 2,692 |
| From others | 3,775 | 3,839 | 3,506 | 3,638 | 3,613 |
| Bankers' acceptances and paper | 17,930 | 18,524 | 18,736 | 19,711 | 19,547 |
| Bonds and debentures | 43,936 | 44,328 | 44,385 | 45,908 | 47,524 |
| Mortgages | 788 | 799 | 788 | 1,904 | 1,952 |
| Deferred income tax | 1,304 | 1,168 | 1,135 | 1,149 | 1,270 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 3,598 | 3,800 | 3,712 | 3,938 | 3,621 |
| Total, equity | 11,980 | 11,872 | 12,403 | 12,942 | 13,746 |
| Share capital | 7,195 | 6,962 | 7,213 | 7,368 | 7,741 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 985 | 1,140 | 1,115 | 1,132 | 1,026 |
| Retained earnings | 3,800 | 3,771 | 4,075 | 4,442 | 4,979 |
| Income statement |  |  |  |  |  |
| Operating revenue | 3,729 A | 3,896 A | 3,866 A | 4,014 ${ }^{\text {B }}$ | 4,147 ${ }^{\text {B }}$ |
| Sales of goods and services | 303 | 346 | 348 | 362 | 349 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 2,622 | 2,721 | 2,681 | 2,659 | 2,633 |
| Dividend revenue, operating | 20 | 21 | 21 | 164 | 160 |
| Gains on sale of securities and other assets | 24 | 34 | 30 | 24 | 126 |
| Other operating revenue | 759 | 774 | 785 | 805 | 879 |
| Operating expenses | 2,271 | 2,397 | 2,305 | 2,357 | 2,403 |
| Depreciation, depletion and amortization | 765 | 833 | 810 | 837 | 881 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 246 | 241 | 232 | 232 | 225 |
| Other operating expenses | 1,260 | 1,323 | 1,263 | 1,288 | 1,297 |

Table 15-1 - continued
Non-depository credit intermediation - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating profit | 1,458 | 1,499 | 1,561 | 1,658 | 1,744 |
| Interest and dividend revenue | 0 | 0 | 0 | 0 | 0 |
| Interest expense on borrowing | 1,199 | 1,216 | 1,164 | 1,139 | 1,122 |
| Gains/losses | 12 | 51 | 15 | 35 | 11 |
| Profit before income tax | 271 | 334 | 412 | 554 | 633 |
| Income tax | 201 | 228 | 202 | 164 | 192 |
| Equity in affiliates' earnings | 34 | 35 | 38 | 42 | 44 |
| Profit before extraordinary gains | 104 | 141 | 248 | 431 | 486 |
| Extraordinary gains | -9 | -9 | -9 | -9 | -8 |
| Net profit | 95 | 132 | 240 | 422 | 477 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 15-2

Non-depository credit intermediation - Statement of changes in financial position, seasonally adjusted data and financial ratios

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 330 | 1,928 | 2,291 | 1,031 | 1,036 |
| Net profit | 95 | 158 | 236 | 418 | 430 |
| Non-cash items | 191 | 1,757 | 1,963 | 710 | 546 |
| Depreciation, depletion and |  |  |  |  |  |
| Deferred income tax | 105 | 7 | 41 | 10 | 41 |
| Working capital | -821 | 404 | 1,227 | -326 | -204 |
| Other non-cash items | 144 | 520 | -114 | 190 | -169 |
| Prior period cash transactions | 44 | 13 | 92 | -98 | 59 |
| Cash from financing activities | 3,102 | 1,242 | 951 | 4,834 | 620 |
| Increase in deposits | -26 | -210 | -130 | -78 | -78 |
| Borrowings from banks | 12 | 1,472 | -602 | -342 | 57 |
| Borrowings from affiliates | 322 | -997 | 1,497 | 1,477 | -863 |
| Other borrowings | 1,796 | 1,233 | -119 | 3,665 | 1,451 |
| Bankers' acceptances and paper | -361 | 749 | -27 | 966 | -167 |
| Bonds and debentures | 2,094 | 397 | 83 | 1,506 | 1,607 |
| Mortgages | -2 | 14 | -9 | 1,122 | 55 |
| Other borrowings, not elsewhere classified | 64 | 72 | -166 | 70 | -44 |
| Equity | 998 | -255 | 305 | 112 | 54 |
| Total cash available | 3,432 | 3,170 | 3,242 | 5,865 | 1,656 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -573 | 1,483 | 3,708 | 3,378 | 98 |
| Investments in affiliates | 112 | -894 | 2,644 | 444 | -48 |
| Portfolio investments | -22 | 49 | 201 | 165 | 180 |
| Loans | -662 | 2,327 | 863 | 2,768 | -35 |
| Mortgage loans | 147 | 74 | 230 | 252 | 184 |
| Non-mortgage loans | -809 | 2,253 | 633 | 2,516 | -219 |
| Cash applied to fixed assets | -47 | 190 | -129 | 11 | 73 |
| Cash applied to dividends | -64 | -80 | -35 | 88 | 106 |
| Total applications of cash | -684 | 1,593 | 3,545 | 3,478 | 276 |
| Increase/decrease in cash | 4,116 | 1,578 | -303 | 2,387 | 1,380 |
| Selected items, seasonally adjusted |  |  |  |  |  |
| Operating revenue | 3,729 | 3,896 | 3,866 | 4,014 | 4,147 |
| Operating profit | 1,507 | 1,515 | 1,516 | 1,651 | 1,793 |
| Profit before extraordinary gains | 104 | 141 | 248 | 431 | 486 |
| Net profit | 112 | 150 | 240 | 422 | 477 |
| Selected ratios |  |  |  |  |  |
| Debt to equity (ratio) | 7.362 | 7.536 | 7.307 | 7.362 | 6.963 |
| Profit margin (\%) | 40.4 | 38.9 | 39.2 | 41.1 | 43.2 |
| Return on equity (\%) | 3.5 | 4.8 | 8.0 | 13.3 | 14.1 |
| Return on capital employed (\%) | 4.1 | 4.4 | 4.9 | 5.3 | 5.4 |
| Percentage change of selected items |  |  |  |  |  |
| Operating revenue (S.A.) | 3.2 | 4.5 | -0.8 | 3.8 | 3.3 |
| Operating expenses (S.A.) | -0.2 | 7.2 | -1.3 | 0.6 | -0.4 |
| Operating profit (S.A.) | 8.6 | 0.5 | 0.1 | 8.9 | 8.6 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 16-1

Insurance carriers and related activities - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 317,754 A | 326,442 A | 328,839 A | 333,933 A | 338,832 A |
| Cash and deposits | 5,230 | 5,188 | 5,388 | 5,812 | 6,228 |
| Accounts receivable and accrued revenue | 20,714 | 21,060 | 21,647 | 22,411 | 22,639 |
| Inventories | 0 | 0 | 0 | 0 | 0 |
| Investments and accounts with affiliates | 34,271 | 34,827 | 33,192 | 34,415 | 34,941 |
| Portfolio investments | 181,553 | 186,147 | 189,380 | 191,763 | 194,795 |
| Loans | 43,260 | 43,735 | 44,187 | 44,286 | 44,527 |
| Mortgage | 38,295 | 38,821 | 39,269 | 39,326 | 39,537 |
| Non-mortgage | 4,966 | 4,914 | 4,919 | 4,960 | 4,990 |
| Allowance for losses on investments and loans | -120 | -93 | -63 | -98 | -124 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 8,133 | 7,986 | 8,130 | 8,035 | 8,093 |
| Other assets | 24,713 | 27,594 | 26,978 | 27,309 | 27,733 |
| Total liabilities | 243,293 | 249,856 | 252,549 | 254,528 | 257,692 |
| Deposits | 4,946 | 4,936 | 4,775 | 4,815 | 4,847 |
| Actuarial liabilities of insurers | 142,877 | 144,954 | 146,167 | 146,723 | 147,608 |
| Accounts payable and accrued liabilities | 53,445 | 55,557 | 55,680 | 56,598 | 57,812 |
| Loans and accounts with affiliates | 3,501 | 3,621 | 5,118 | 4,708 | 4,784 |
| Borrowings | 9,156 | 8,683 | 8,087 | 8,008 | 8,086 |
| Loans and overdrafts | 3,648 | 3,502 | 3,392 | 3,056 | 3,152 |
| From banks | 1,712 | 1,542 | 1,384 | 1,057 | 1,155 |
| From others | 1,937 | 1,960 | 2,008 | 1,999 | 1,997 |
| Bankers' acceptances and paper | 1, 5 | 5 | 5 | 5 | 5 |
| Bonds and debentures | 5,317 | 4,986 | 4,505 | 4,764 | 4,720 |
| Mortgages | 185 | 190 | 185 | 183 | 208 |
| Deferred income tax | -99 | -224 | -13 | 73 | 66 |
| Bank customers' liabilities under acceptances | - 0 | 0 | 0 32.735 | 0 33,601 | 0 |
| Other liabilities | 29,468 | 32,329 | 32,735 | 33,601 | 34,491 |
| Total, equity | 74,461 | 76,586 | 76,290 | 79,405 | 81,140 |
| Share capital | 21,733 | 21,905 | 22,442 | 22,434 | 22,427 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 2,304 | 2,470 | 2,507 | 2,471 | 2,507 |
| Retained earnings | 50,424 | 52,211 | 51,341 | 54,500 | 56,205 |
| Income statement |  |  |  |  |  |
| Operating revenue | 20,324 A | 21,993 A | 22,458 A | 21,602 A | 21,515 A |
| Sales of goods and services | 1,287 | 1,349 | 1,356 | 1,380 | 1,337 |
| Premiums | 13,186 | 13,919 | 14,194 | 14,382 | 14,471 |
| Annuity considerations | 1,331 | 1,829 | 2,077 | 1,443 | 1,278 |
| Interest revenue, operating | 3,191 | 3,297 | 3,296 | 3,245 | 3,230 |
| Dividend revenue, operating | 201 | 275 | 206 | 233 | 223 |
| Gains on sale of securities and other assets | 197 | 394 | 487 | 256 | 192 |
| Other operating revenue | 931 | 930 | 843 | 664 | 783 |
| Operating expenses | 18,386 | 19,476 | 19,714 | 18,689 | 18,627 |
| Depreciation, depletion and amortization | -157 | -185 | -150 | -173 | -146 |
| Insurance claims incurred | 8,422 | 8,803 | 9,354 | 8,883 | 9,066 |
| Annuity claims incurred | 1,828 | 2,127 | 2,568 | 2,179 | 2,114 |
| Normal increase in actuarial liabilities | 1,731 | 2,075 | 1,491 | 1,345 | 1,092 |
| Interest expense, operating | 37 | 37 | 45 | 61 | 47 |
| Other operating expenses | 6,526 | 6,620 | 6,409 | 6,394 | 6,456 |

Table 16-1 - continued
Insurance carriers and related activities - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating profit | 1,938 | 2,517 | 2,744 | 2,914 | 2,887 |
| Interest and dividend revenue | 0 | 0 | 0 | 0 | 0 |
| Interest expense on borrowing | 153 | 174 | 170 | 151 | 174 |
| Gains/losses | -8 | 66 | 63 | 40 | -30 |
| Profit before income tax | 1,778 | 2,409 | 2,638 | 2,803 | 2,683 |
| Income tax | 593 | 318 | 709 | 913 | 715 |
| Equity in affiliates' earnings | 296 | 336 | 381 | 391 | 392 |
| Profit before extraordinary gains | 1,481 | 2,427 | 2,310 | 2,281 | 2,360 |
| Extraordinary gains | 0 | 0 | 0 | 0 | 0 |
| Net profit | 1,481 | 2,427 | 2,310 | 2,281 | 2,360 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 16-2
Insurance carriers and related activities - Statement of changes in financial position, seasonally adjusted data and financial ratios

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 7,353 | 6,086 | 2,564 | 3,778 | 4,071 |
| Net profit | 1,481 | 2,429 | 2,305 | 2,217 | 2,353 |
| Non-cash items | 5,871 | 3,660 | 265 | 1,562 | 1,718 |
| Depreciation, depletion and amortization | -157 | -186 | -150 | -173 | -146 |
| Deferred income tax | 16 | -135 | 137 | 160 | -17 |
| Working capital | 3,592 | 1,686 | 31 | 34 | 976 |
| Other non-cash items | 2,421 | 2,295 | 247 | 1,540 | 906 |
| Prior period cash transactions | 0 | -2 | -5 | -1 | 0 |
| Cash from financing activities | 3,489 | -40 | 516 | -212 | -204 |
| Increase in deposits | -84 | 3 | 36 | 40 | 32 |
| Borrowings from banks | -1,409 | -208 | -81 | -324 | 100 |
| Borrowings from affiliates | -218 | 157 | 1,010 | -405 | 63 |
| Other borrowings | 360 | -346 | -443 | 253 | -15 |
| Bankers' acceptances and paper | 0 | 0 | 0 | 0 | 0 |
| Bonds and debentures | -383 | -348 | -482 | 259 | -44 |
| Mortgages | 18 | 5 | -5 | 0 | 27 |
| Other borrowings, not elsewhere classified | 725 | -3 | 44 | -5 | 2 |
| Equity | 4,839 | 354 | -6 | 224 | -384 |
| Total cash available | 10,842 | 6,046 | 3,080 | 3,566 | 3,867 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 9,707 | 5,071 | 2,613 | 2,251 | 2,661 |
| Investments in affiliates | 6,092 | -155 | -228 | 614 | -269 |
| Portfolio investments | 3,267 | 4,749 | 2,953 | 1,560 | 2,698 |
| Loans | 347 | 477 | -112 | 77 | 232 |
| Mortgage loans | 352 | 499 | -139 | 34 | 198 |
| Non-mortgage loans | -5 | -22 | 27 | 42 | 34 |
| Cash applied to fixed assets | -230 | -65 | -37 | -87 | 54 |
| Cash applied to dividends | 1,574 | 831 | 423 | 595 | 610 |
| Total applications of cash | 11,051 | 5,837 | 2,999 | 2,758 | 3,324 |
| Increase/decrease in cash | -209 | 209 | 81 | 808 | 542 |
| Selected items, seasonally adjusted |  |  |  |  |  |
| Operating revenue | 20,715 | 21,378 | 22,085 | 22,110 | 21,985 |
| Operating profit | 1,985 | 2,637 | 2,741 | 2,724 | 2,944 |
| Profit before extraordinary gains | 1,495 | 2,513 | 2,310 | 2,186 | 2,373 |
| Net profit | 1,495 | 2,513 | 2,310 | 2,186 | 2,373 |
| Selected ratios |  |  |  |  |  |
| Debt to equity (ratio) | 0.170 | 0.161 | 0.173 | 0.160 | 0.159 |
| Profit margin (\%) | 9.6 | 12.3 | 12.4 | 12.3 | 13.4 |
| Return on equity (\%) | 8.0 | 13.1 | 12.1 | 11.0 | 11.7 |
| Return on capital employed (\%) | 7.4 | 11.8 | 10.9 | 10.0 | 10.7 |
| Percentage change of selected items |  |  |  |  |  |
| Operating revenue (S.A.) | -0.1 | 3.2 | 3.3 | 0.1 | -0.6 |
| Operating expenses (S.A.) | 0.9 | 0.0 | 3.2 | 0.2 | -1.8 |
| Operating profit (S.A.) | -8.2 | 32.9 | 3.9 | -0.6 | 8.0 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 17-1

Other funds and financial vehicles - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 681,295 A | 692,070 A | 716,356 A | 726,697 A | 732,102 A |
| Cash and deposits | 13,046 | 13,625 | 14,672 | 14,459 | 14,104 |
| Accounts receivable and accrued revenue | 8,151 | 6,385 | 7,833 | 7,496 | 8,487 |
| Inventories | 0 | 0 | 0 | 0 | 0 |
| Investments and accounts with affiliates | 1,901 | 1,806 | 1,815 | 1,815 | 1,814 |
| Portfolio investments | 510,389 | 516,629 | 533,090 | 541,099 | 543,424 |
| Loans | 143,247 | 149,016 | 153,983 | 157,025 | 159,414 |
| Mortgage | 79,810 | 84,390 | 90,358 | 93,505 | 94,675 |
| Non-mortgage | 63,437 | 64,626 | 63,625 | 63,520 | 64,739 |
| Allowance for losses on investments and loans | 0 | -13 | -11 | -1 | -1 |
| Bank customers' liabilities under <br> acceptances |  |  |  |  |  |
| Capital assets, net | 2,302 | 2,286 | 2,411 | 2,411 | 2,445 |
| Other assets | 2,259 | 2,337 | 2,564 | 2,392 | 2,416 |
| Total liabilities | 176,249 | 179,996 | 185,315 | 187,422 | 191,380 |
| Deposits | - 0 | 0 | 0 | - 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 5,951 | 4,466 | 5,812 | 5,016 | 6,074 |
| Loans and accounts with affiliates | 152 | 152 | 105 | 99 | 98 |
| Borrowings | 167,235 | 172,271 | 176,243 | 179,220 | 182,164 |
| Loans and overdrafts | 1,750 | 1,643 | 1,690 | 1,630 | 1,670 |
| From banks | 310 | 243 | 245 | 297 | 309 |
| From others | 1,440 | 1,400 | 1,445 | 1,332 | 1,361 |
| Bankers' acceptances and paper | 64,604 | 64,562 | 63,052 | 63,296 | 64,509 |
| Bonds and debentures | 100,881 | 106,066 | 111,501 | 114,294 | 115,984 |
| Mortgages | 0 | 0 | 0 | 0 | 0 |
| Deferred income tax | -5 | -5 | -4 | -5 | -4 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 2,917 | 3,112 | 3,159 | 3,092 | 3,048 |
| Total, equity | 505,045 | 512,074 | 531,042 | 539,275 | 540,722 |
| Share capital | 1,108 | 1,146 | 4,157 | 4,273 | 4,659 |
| Unitholders' equity | 408,358 | 408,885 | 416,170 | 422,451 | 422,905 |
| Liability to policyholders | 93,707 | 99,515 | 107,007 | 108,351 | 108,300 |
| Contributed surplus and other | 1,190 | 1,156 | 1,242 | 1,234 | 1,393 |
| Retained earnings | 681 | 1,372 | 2,465 | 2,966 | 3,465 |
| Income statement |  |  |  |  |  |
| Operating revenue | 8,072 A | 9,873 A | 12,803 A | 12,660 A | 11,152 A |
| Sales of goods and services | 1 | 1 | 3 | 0 | 0 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 4,096 | 4,127 | 4,084 | 4,071 | 4,094 |
| Dividend revenue, operating | 1,477 | 1,506 | 1,518 | 2,001 | 1,852 |
| Gains on sale of securities and other assets | 2,203 | 3,933 | 6,959 | 6,346 | 4,968 |
| Other operating revenue | 296 | 306 | 239 | 242 | 237 |
| Operating expenses | 3,258 | 3,362 | 3,204 | 3,289 | 3,272 |
| Depreciation, depletion and amortization | 1 | 1 | 0 | 3 | 0 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 575 | 537 | 492 | 481 | 489 |
| Other operating expenses | 2,682 | 2,825 | 2,712 | 2,805 | 2,783 |

Table 17-1 - continued
Other funds and financial vehicles - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating profit | 4,814 | 6,511 | 9,599 | 9,371 | 7,880 |
| Interest and dividend revenue | 0 | 0 | 0 | 0 | 0 |
| Interest expense on borrowing | 1,358 | 1,351 | 1,448 | 1,497 | 1,521 |
| Gains/losses | 2,998 | 3,480 | 2,775 | -1,027 | -884 |
| Profit before income tax | 6,454 | 8,640 | 10,925 | 6,848 | 5,475 |
| Income tax | 41 | 15 | -1 | 50 | 32 |
| Equity in affiliates' earnings | 0 | 0 | -7 | -4 | -4 |
| Profit before extraordinary gains | 6,413 | 8,625 | 10,919 | 6,794 | 5,438 |
| Extraordinary gains | 0 | 0 | 0 | -31 | 0 |
| Net profit | 6,413 | 8,625 | 10,919 | 6,763 | 5,438 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.
- Other funds and financial vehicles (North American Industry Classification System code 5269) are excluded from totals because they are largely unincorporated and therefore are not a reflection of incorporated business financial position and performance. In addition, theses entities are excluded from the corporate sector within the Canadian System of Nation Accounts.

Table 17-2

Other funds and financial vehicles - Statement of changes in financial position, seasonally adjusted data and financial ratios

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 616 | 1,900 | 900 | 1,285 | 1,362 |
| Net profit | 6,417 | 7,501 | 10,893 | 6,580 | 5,435 |
| Non-cash items | -5,817 | -5,599 | -9,991 | -5,296 | -4,074 |
| Depreciation, depletion and amortization |  |  |  |  |  |
| Deferred income tax | 0 | 0 | 2 | 1 | 0 |
| Working capital | -353 | 831 | -105 | -384 | 44 |
| Other non-cash items | -5,465 | -6,432 | -9,888 | -4,915 | -4,118 |
| Prior period cash transactions | 17 | -2 | -2 | 0 | 1 |
| Cash from financing activities | 15,392 | 12,395 | 24,350 | 9,172 | 634 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | 15 | -4 | -3 | 74 | 7 |
| Borrowings from affiliates | 1 | -1 | -46 | -7 | -1 |
| Other borrowings | -68 | 988 | 1,044 | -56 | 29 |
| Bankers' acceptances and paper | 0 | 0 | 75 | 55 | 1 |
| Bonds and debentures | 0 | 1,000 | 937 | 3 | 0 |
| Mortgages | 0 | 0 | 0 | 0 | 0 |
| Other borrowings, not elsewhere classified | -68 | -12 | 32 | -113 | 29 |
| Equity | 15,444 | 11,411 | 23,355 | 9,161 | 598 |
| Total cash available | 16,008 | 14,295 | 25,250 | 10,457 | 1,996 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 7,816 | 6,261 | 14,835 | 7,741 | 524 |
| Investments in affiliates | 4 | 4 | 16 | 4 | 3 |
| Portfolio investments | 7,425 | 719 | 9,886 | 4,150 | -1,848 |
| Loans | 387 | 5,538 | 4,934 | 3,587 | 2,370 |
| Mortgage loans | 2,557 | 4,348 | 5,935 | 3,692 | 1,151 |
| Non-mortgage loans | -2,170 | 1,189 | -1,001 | -105 | 1,219 |
| Cash applied to fixed assets | 52 | -19 | 125 | 1 | 33 |
| Cash applied to dividends | 1,229 | 1,337 | 1,349 | 1,434 | 1,436 |
| Total applications of cash | 9,097 | 7,578 | 16,309 | 9,175 | 1,993 |
| Increase/decrease in cash | 6,911 | 6,717 | 8,941 | 1,281 | 3 |
| Selected items, seasonally adjusted |  |  |  |  |  |
| Operating revenue | 8,072 | 9,873 | 12,803 | 12,660 | 11,152 |
| Operating profit | 4,814 | 6,511 | 9,599 | 9,371 | 7,880 |
| Profit before extraordinary gains | 6,413 | 8,625 | 10,919 | 6,794 | 5,438 |
| Net profit | 6,413 | 8,625 | 10,919 | 6,763 | 5,438 |
| Selected ratios |  |  |  |  |  |
| Debt to equity (ratio) | 0.331 | 0.337 | 0.332 | 0.333 | 0.337 |
| Profit margin (\%) | 59.6 | 66.0 | 75.0 | 74.0 | 70.7 |
| Return on equity (\%) | 5.1 | 6.7 | 8.2 | 5.0 | 4.0 |
| Return on capital employed (\%) | 4.8 | 6.0 | 7.2 | 4.8 | 4.0 |
| Percentage change of selected items |  |  |  |  |  |
| Operating revenue (S.A.) | 51.6 | 22.3 | 29.7 | -1.1 | -11.9 |
| Operating expenses (S.A.) | 4.8 | 3.2 | -4.7 | 2.6 | -0.5 |
| Operating profit (S.A.) | 117.5 | 35.2 | 47.4 | -2.4 | -15.9 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.
- Other funds and financial vehicles (North American Industry Classification System code 5269) are excluded from totals because they are largely unincorporated and therefore are not a reflection of incorporated business financial position and performance. In addition, theses entities are excluded from the corporate sector within the Canadian System of Nation Accounts.

Table 18-1

Activities related to credit intermediation - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 25,107 A | 27,395 A | 27,766 A | 26,786 A | 26,711 A |
| Cash and deposits | 1,880 | 2,569 | 1,845 | 2,454 | 2,393 |
| Accounts receivable and accrued revenue | 331 | 334 | 364 | 400 | 393 |
| Inventories | 0 | 0 | 0 | 0 | 0 |
| Investments and accounts with affiliates | 2,612 | 1,986 | 2,842 | 2,853 | 2,796 |
| Portfolio investments | 11,704 | 12,281 | 12,320 | 11,264 | 11,294 |
| Loans | 6,711 | 8,086 | 7,918 | 7,533 | 7,544 |
| Mortgage | 583 | 563 | 610 | 588 | 549 |
| Non-mortgage | 6,128 | 7,523 | 7,308 | 6,945 | 6,995 |
| Allowance for losses on investments and loans | -107 | -115 | -119 | -122 | -122 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 460 | 482 | 486 | 508 | 505 |
| Other assets | 1,515 | 1,773 | 2,110 | 1,896 | 1,907 |
| Total liabilities | 22,677 | 24,866 | 25,051 | 23,965 | 23,821 |
| Deposits | 18,426 | 20,028 | 20,320 | 19,652 | 19,420 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 627 | 653 | 597 | 627 | 610 |
| Loans and accounts with affiliates | 214 | 232 | 259 | 277 | 215 |
| Borrowings | 1,014 | 1,404 | 1,384 | 1,252 | 1,456 |
| Loans and overdrafts | 721 | 1,042 | 1,055 | 896 | 1,105 |
| From banks | 89 | 94 | 128 | 70 | 98 |
| From others | 632 | 948 | 927 | 827 | 1,008 |
| Bankers' acceptances and paper | 4 | 0 | 14 | 12 | 4 |
| Bonds and debentures | 256 | 326 | 280 | 309 | 320 |
| Mortgages | 32 | 35 | 34 | 36 | 27 |
| Deferred income tax | 6 | -12 | -5 | -4 | -4 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 2,391 | 2,561 | 2,496 | 2,161 | 2,124 |
| Total, equity | 2,430 | 2,529 | 2,715 | 2,820 | 2,890 |
| Share capital | 1,878 | 1,877 | 1,894 | 1,921 | 1,894 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 166 | 161 | 169 | 178 | 172 |
| Retained earnings | 386 | 491 | 651 | 721 | 824 |
| Income statement |  |  |  |  |  |
| Operating revenue | 591 A | 590 A | 600 A | 585 A | 570 A |
| Sales of goods and services | 247 | 258 | 233 | 234 | 242 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 210 | 210 | 211 | 197 | 204 |
| Dividend revenue, operating | 6 | 6 | 6 | 6 | 6 |
| Gains on sale of securities and other assets | 45 | 24 | 39 | 42 | 41 |
| Other operating revenue | 82 | 93 | 110 | 105 | 77 |
| Operating expenses | 454 | 468 | 458 | 454 | 442 |
| Depreciation, depletion and amortization | 20 | 15 | 14 | 17 | 18 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 143 | 151 | 147 | 133 | 134 |
| Other operating expenses | 291 | 302 | 296 | 304 | 291 |

Table 18-1 - continued
Activities related to credit intermediation - Balance sheet and income statement
$\left.\begin{array}{lrrrr}\hline & \text { Third } & \text { Fourth } & \text { First } & \begin{array}{r}\text { Second } \\ \text { quarter }\end{array} \\ \text { quarter } \\ \text { quarter } \\ \text { quarter }\end{array}\right)$

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 18-2
Activities related to credit intermediation - Statement of changes in financial position, seasonally adjusted data and financial ratios

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | -47 | 33 | -461 | -34 | -50 |
| Net profit | 75 | 75 | 78 | 78 | 72 |
| Non-cash items | -145 | -67 | -537 | -138 | -152 |
| Depreciation, depletion and |  |  |  |  |  |
| Deferred income tax | -8 | -1 | 0 | -1 | -1 |
| Working capital | -12 | 17 | -37 | -5 | -22 |
| Other non-cash items | -144 | -98 | -527 | -161 | -158 |
| Prior period cash transactions | 22 | 25 | -2 | 27 | 29 |
| Cash from financing activities | 400 | 2,013 | 284 | -760 | -182 |
| Increase in deposits | 146 | 1,602 | 291 | -667 | -232 |
| Borrowings from banks | 31 | 4 | 34 | -59 | 30 |
| Borrowings from affiliates | -13 | 23 | 29 | 9 | 31 |
| Other borrowings | 223 | 381 | -62 | -75 | 190 |
| Bankers' acceptances and paper | -7 | -4 | 14 | -2 | -7 |
| Bonds and debentures | -8 | 71 | -50 | 29 | 12 |
| Mortgages | 0 | 0 | 0 | 0 | 0 |
| Other borrowings, not elsewhere classified | 238 | 315 | -25 | -101 | 185 |
| Equity | 12 | 2 | -10 | 32 | -200 |
| Total cash available | 353 | 2,046 | -177 | -794 | -232 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 1,355 | 1,312 | 687 | -1,446 | -252 |
| Investments in affiliates | 110 | -630 | 824 | 3 | -241 |
| Portfolio investments | -119 | 568 | 30 | -1,063 | 31 |
| Loans | 1,364 | 1,375 | -167 | -386 | -41 |
| Mortgage loans | 1,9 | -26 | 47 | -23 | -39 |
| Non-mortgage loans | 1,354 | 1,401 | -215 | -363 | -2 |
| Cash applied to fixed assets | -1 | 15 | 4 | 19 | 18 |
| Cash applied to dividends | 13 | 19 | 6 | 6 | 5 |
| Total applications of cash | 1,367 | 1,347 | 696 | -1,421 | -229 |
| Increase/decrease in cash | -1,015 | 699 | -874 | 627 | -4 |
| Selected items, seasonally adjusted |  |  |  |  |  |
| Operating revenue | 591 | 590 | 600 | 585 | 570 |
| Operating profit | 137 | 123 | 142 | 131 | 127 |
| Profit before extraordinary gains | 75 | 73 | 79 | 79 | 73 |
| Net profit | 75 | 73 | 79 | 79 | 73 |
| Selected ratios |  |  |  |  |  |
| Debt to equity (ratio) | 0.505 | 0.647 | 0.605 | 0.542 | 0.578 |
| Profit margin (\%) | 23.2 | 20.8 | 23.7 | 22.3 | 22.4 |
| Return on equity (\%) | 12.4 | 11.6 | 11.7 | 11.2 | 10.2 |
| Return on capital employed (\%) | 10.9 | 10.4 | 8.9 | 8.6 | 8.2 |
| Percentage change of selected items |  |  |  |  |  |
| Operating revenue (S.A.) | 0.3 | -0.1 | 1.6 | -2.5 | -2.6 |
| Operating expenses (S.A.) | -2.1 | 3.0 | -2.1 | -0.7 | -2.7 |
| Operating profit (S.A.) | 9.1 | -10.4 | 15.8 | -8.1 | -2.5 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 19-1

Depository credit intermediation- Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 1,401,747 A | 1,411,699 A | 1,435,637 A | 1,464,673 A | 1,469,439 A |
| Cash and deposits | 21,792 | 22,496 | 17,905 | 17,952 | 16,668 |
| Accounts receivable and accrued revenue | 5,248 | 5,123 | 5,415 | 4,775 | 4,937 |
| Inventories | 0 | 0 | 0 | 0 | 0 |
| Investments and accounts with affiliates | 74,939 | 81,773 | 86,745 | 89,394 | 86,521 |
| Portfolio investments | 248,145 | 258,769 | 256,967 | 260,938 | 254,654 |
| Loans | 872,192 | 868,288 | 889,411 | 932,146 | 947,176 |
| Mortgage | 427,422 | 432,662 | 443,349 | 457,716 | 465,697 |
| Non-mortgage | 444,769 | 435,626 | 446,062 | 474,430 | 481,479 |
| Allowance for losses on investments and loans | -11,330 | -10,797 | -9,909 | -10,361 | -10,544 |
| Bank customers' liabilities under acceptances | 37,454 | 33,250 | 34,146 | 35,259 | 34,151 |
| Capital assets, net | 8,752 | 8,863 | 8,677 | 8,627 | 8,639 |
| Other assets | 144,556 | 143,933 | 146,281 | 125,943 | 127,238 |
| Total liabilities | 1,307,916 | 1,317,802 | 1,339,005 | 1,366,129 | 1,370,336 |
| Deposits | 950,046 | 966,397 | 975,761 | 1,013,472 | 1,031,407 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | - 0 | - 0 |
| Accounts payable and accrued liabilities | 14,369 | 12,246 | 10,633 | 10,764 | 12,005 |
| Loans and accounts with affiliates | 18,148 | 21,041 | 22,396 | 20,453 | 17,806 |
| Borrowings | 25,161 | 23,047 | 24,417 | 25,908 | 25,956 |
| Loans and overdrafts | 4,311 | 2,032 | 2,829 | 3,077 | 2,941 |
| From banks | 1,964 | 285 | 330 | 320 | 321 |
| From others | 2,347 | 1,747 | 2,499 | 2,757 | 2,620 |
| Bankers' acceptances and paper | 196 | 0 | 0 | 0 | 0 |
| Bonds and debentures | 20,385 | 20,784 | 21,461 | 22,683 | 22,894 |
| Mortgages | 269 | 231 | 127 | 148 | 121 |
| Deferred income tax | 639 | 604 | 625 | 641 | 637 |
| Bank customers' liabilities under |  |  |  |  |  |
| Other liabilities | 262,107 | 261,223 | 271,035 | 259,639 | 248,381 |
| Total, equity | 93,831 | 93,897 | 96,632 | 98,544 | 99,103 |
| Share capital | 37,884 | 37,457 | 36,733 | 37,151 | 36,394 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 5,637 | 5,708 | 5,823 | 5,706 | 6,402 |
| Retained earnings | 50,310 | 50,732 | 54,076 | 55,688 | 56,308 |
| Income statement |  |  |  |  |  |
| Operating revenue | 21,305 A | 20,302 A | 21,092 A | 20,695 A | 20,379 A |
| Sales of goods and services | 4,691 | 4,541 | 4,677 | 4,927 | 4,708 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 14,474 | 13,474 | 13,832 | 13,090 | 13,148 |
| Dividend revenue, operating | 365 | 345 | 390 | 346 | 391 |
| Gains on sale of securities and other assets | 8 | 7 | 21 | 0 | 4 |
| Other operating revenue | 1,766 | 1,934 | 2,171 | 2,332 | 2,127 |
| Operating expenses | 16,305 | 15,548 | 15,396 | 15,445 | 15,126 |
| Depreciation, depletion and amortization | 602 | 581 | 561 | 560 | 539 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 5,675 | 5,287 | 5,334 | 4,936 | 5,001 |
| Other operating expenses | 10,029 | 9,681 | 9,500 | 9,948 | 9,587 |

Table 19-1 - continued
Depository credit intermediation- Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating profit | 5,000 | 4,754 | 5,696 | 5,250 | 5,253 |
| Interest and dividend revenue | 0 | 0 | 0 | 0 | 0 |
| Interest expense on borrowing | 1,588 | 1,347 | 1,362 | 1,335 | 1,280 |
| Gains/losses | 2 | -1 | 7 | 8 | 6 |
| Profit before income tax | 3,413 | 3,406 | 4,342 | 3,923 | 3,979 |
| Income tax | 1,062 | 980 | 1,253 | 1,092 | 1,106 |
| Equity in affiliates' earnings | 60 | 50 | 58 | 96 | 96 |
| Profit before extraordinary gains | 2,411 | 2,475 | 3,148 | 2,926 | 2,970 |
| Extraordinary gains | 0 | 0 | 0 | 0 | 0 |
| Net profit | 2,411 | 2,475 | 3,147 | 2,926 | 2,970 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 19-2

Depository credit intermediation- Statement of changes in financial position, seasonally adjusted data and financial ratios

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 6,281 | -304 | 7,737 | 12,566 | -7,704 |
| Net profit | 2,411 | 2,476 | 3,149 | 2,930 | 2,974 |
| Non-cash items | 3,838 | -2,847 | 4,618 | 9,633 | -10,677 |
| Depreciation, depletion and amortization 602 581 561 560 540 |  |  |  |  |  |
| Deferred income tax | 77 | 18 | 54 | 2 | 7 |
| Working capital | 1,683 | -2,025 | -1,905 | 777 | 1,078 |
| Other non-cash items | 1,477 | -1,421 | 5,907 | 8,293 | -12,301 |
| Prior period cash transactions | 32 | 68 | -30 | 3 | -1 |
| Cash from financing activities | 14,404 | 27,449 | 10,044 | 39,481 | 15,197 |
| Increase in deposits | 7,760 | 22,120 | 9,469 | 39,757 | 17,936 |
| Borrowings from banks | 33 | -837 | 45 | -10 | 0 |
| Borrowings from affiliates | 4,905 | 6,828 | -41 | -1,938 | -2,647 |
| Other borrowings | 719 | -241 | 1,325 | 1,500 | 48 |
| Bankers' acceptances and paper | 0 | -98 | 0 | 0 | 0 |
| Bonds and debentures | 318 | 399 | 677 | 1,222 | 211 |
| Mortgages | 2 | 3 | -104 | 21 | -27 |
| Other borrowings, not elsewhere classified | 398 | -545 | 753 | 257 | -136 |
| Equity | 988 | -422 | -753 | 172 | -139 |
| Total cash available | 20,686 | 27,146 | 17,781 | 52,048 | 7,493 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 11,710 | 22,757 | 23,293 | 49,431 | 5,777 |
| Investments in affiliates | 5,308 | 6,919 | 3,073 | 2,610 | -2,970 |
| Portfolio investments | 7,572 | 11,823 | -1,813 | 2,609 | -6,276 |
| Loans | -1,171 | 4,014 | 22,034 | 44,212 | 15,024 |
| Mortgage loans | 5,838 | 5,430 | 10,754 | 14,359 | 7,975 |
| Non-mortgage loans | -7,009 | -1,417 | 11,280 | 29,853 | 7,049 |
| Cash applied to fixed assets | 343 | 467 | 144 | 291 | 341 |
| Cash applied to dividends | 1,353 | 1,696 | 1,468 | 1,519 | 1,598 |
| Total applications of cash | 13,406 | 24,920 | 24,905 | 51,242 | 7,717 |
| Increase/decrease in cash | 7,280 | 2,226 | -7,124 | 806 | -223 |
| Selected items, seasonally adjusted |  |  |  |  |  |
| Operating revenue | 21,305 | 20,302 | 21,092 | 20,695 | 20,379 |
| Operating profit | 4,954 | 4,785 | 5,684 | 5,271 | 5,221 |
| Profit before extraordinary gains | 2,411 | 2,475 | 3,148 | 2,926 | 2,970 |
| Net profit | 2,411 | 2,475 | 3,147 | 2,926 | 2,970 |
| Selected ratios |  |  |  |  |  |
| Debt to equity (ratio) | 0.462 | 0.470 | 0.484 | 0.470 | 0.442 |
| Profit margin (\%) | 23.2 | 23.6 | 27.0 | 25.5 | 25.6 |
| Return on equity (\%) | 10.3 | 10.5 | 13.0 | 11.9 | 12.0 |
| Return on capital employed (\%) | 10.2 | 9.9 | 11.5 | 10.8 | 10.9 |
| Percentage change of selected items |  |  |  |  |  |
| Operating revenue (S.A.) | 6.5 | -4.7 | 3.9 | -1.9 | -1.5 |
| Operating expenses (S.A.) | 4.3 | -5.1 | -0.7 | 0.1 | -1.7 |
| Operating profit (S.A.) | 14.5 | -3.4 | 18.8 | -7.3 | -1.0 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 20-1

Real estate and rental and leasing companies - Balance statement and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 173,947 A | 175,565 A | 175,031 A | 179,909 A | 181,454 A |
| Cash and deposits | 5,559 | 5,751 | 5,298 | 5,601 | 5,707 |
| Accounts receivable and accrued revenue | 5,340 | 5,782 | 5,020 | 5,291 | 5,487 |
| Inventories | 8,160 | 8,006 | 7,528 | 7,877 | 7,887 |
| Investments and accounts with affiliates | 22,235 | 23,769 | 23,866 | 25,058 | 24,747 |
| Portfolio investments | 5,161 | 5,727 | 5,171 | 5,532 | 5,570 |
| Loans | 17,817 | 17,440 | 17,708 | 17,934 | 18,058 |
| Mortgage | 2,723 | 2,710 | 2,735 | 2,840 | 2,826 |
| Non-mortgage | 15,094 | 14,730 | 14,973 | 15,094 | 15,232 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 100,249 | 100,378 | 100,704 | 101,546 | 102,755 |
| Other assets | 9,427 | 8,712 | 9,737 | 11,071 | 11,242 |
| Total liabilities | 127,259 | 127,865 | 127,544 | 130,038 | 130,822 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 9,752 | 9,771 | 9,436 | 10,104 | 10,067 |
| Loans and accounts with affiliates | 35,136 | 35,376 | 36,428 | 36,864 | 36,929 |
| Borrowings | 76,501 | 76,468 | 75,484 | 78,147 | 79,250 |
| Loans and overdrafts | 17,011 | 16,799 | 15,625 | 16,548 | 17,002 |
| From banks | 7,307 | 7,926 | 7,091 | 7,523 | 7,668 |
| From others | 9,704 | 8,873 | 8,534 | 9,024 | 9,334 |
| Bankers' acceptances and paper | 4,175 | 3,767 | 3,606 | 3,967 | 4,073 |
| Bonds and debentures | 11,499 | 11,308 | 12,590 | 12,750 | 12,520 |
| Mortgages | 43,816 | 44,594 | 43,663 | 44,882 | 45,654 |
| Deferred income tax | 4,018 | 4,200 | 4,147 | 4,254 | 4,337 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 1,851 | 2,050 | 2,048 | 670 4971 | 2339 |
| Total, equity | 46,688 | 47,700 | 47,487 | 49,871 | 50,632 |
| Share capital | 28,708 | 28,375 | 28,160 | 29,328 | 28,322 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 5,411 | 5,019 | 5,796 | 6,328 | 6,338 |
| Retained earnings | 12,569 | 14,306 | 13,531 | 14,215 | 15,972 |
| Income statement |  |  |  |  |  |
| Operating revenue | 12,858 ${ }^{\text {B }}$ | 12,872 A | 12,484 A | 12,930 A | 13,406 A |
| Sales of goods and services | 4,815 | 5,050 | 4,761 | 5,049 | 5,200 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 8,043 | 7,822 | 7,723 | 7,882 | 8,205 |
| Operating expenses | 9,940 | 9,982 | 9,818 | 10,132 | 10,320 |
| Depreciation, depletion and amortization | 1,434 | 1,413 | 1,375 | 1,494 | 1,516 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 8,507 | 8,570 | 8,443 | 8,638 | 8,804 |

Table 20-1 - continued
Real estate and rental and leasing companies - Balance statement and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating profit | 2,918 | 2,890 | 2,666 | 2,798 | 3,085 |
| Interest and dividend revenue | 732 | 712 | 631 | 660 | 702 |
| Interest expense on borrowing | 1,780 | 1,643 | 1,473 | 1,539 | 1,593 |
| Gains/losses | 329 | 409 | 407 | 337 | 378 |
| Profit before income tax | 2,198 | 2,368 | 2,230 | 2,257 | 2,571 |
| Income tax | 615 | 797 | 770 | 775 | 823 |
| Equity in affiliates' earnings | -182 | 4 | 175 | 33 | 1 |
| Profit before extraordinary gains | 1,401 | 1,575 | 1,635 | 1,515 | 1,749 |
| Extraordinary gains | 0 | 0 | 0 | 0 | 0 |
| Net profit | 1,402 | 1,575 | 1,636 | 1,515 | 1,750 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 20-2
Real estate and rental and leasing companies - Statement of changes in financial position, seasonally adjusted data and financial ratios

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 2,249 | 2,807 | 2,281 | 1,002 | 2,120 |
| Net profit | 2,060 | 1,895 | 1,587 | 1,748 | 2,075 |
| Non-cash items | 118 | 638 | 344 | -838 | -107 |
| Depreciation, depletion and amortization | 1,433 | 1,380 | 1,364 | 1,481 | 1,515 |
| Deferred income tax | 23 | 358 | 109 | 118 | 95 |
| Working capital | 707 | 104 | 729 | 127 | -166 |
| Other non-cash items | -2,044 | -1,204 | -1,858 | -2,563 | -1,552 |
| Prior period cash transactions | 71 | 274 | 351 | 93 | 152 |
| Cash from financing activities | 1,266 | 178 | 499 | 2,369 | 2,221 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | -37 | -138 | -277 | -49 | 53 |
| Borrowings from affiliates | 424 | 539 | 2,414 | 467 | -84 |
| Other borrowings | 832 | -377 | -2,234 | 1,137 | 2,994 |
| Bankers' acceptances and paper | 58 | -157 | -116 | 312 | 83 |
| Bonds and debentures | -241 | -188 | 70 | -40 | 51 |
| Mortgages | 934 | 136 | -1,868 | 838 | 2,741 |
| Other borrowings, not elsewhere classified | 82 | -167 | -319 | 27 | 119 |
| Equity | 46 | 154 | 595 | 814 | -742 |
| Total cash available | 3,515 | 2,985 | 2,780 | 3,371 | 4,341 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 1,177 | 596 | 1,415 | 290 | -516 |
| Investments in affiliates | 755 | 338 | 931 | 191 | -651 |
| Portfolio investments | 94 | 79 | 83 | 39 | 27 |
| Loans | 328 | 179 | 401 | 60 | 107 |
| Mortgage loans | 13 | 4 | 49 | 39 | -17 |
| Non-mortgage loans | 315 | 175 | 353 | 21 | 125 |
| Cash applied to fixed assets | 1,069 | -312 | 2,378 | 1,203 | 5,913 |
| Cash applied to dividends | 1,363 | 845 | 1,218 | 800 | 774 |
| Total applications of cash | 3,610 | 1,129 | 5,011 | 2,294 | 6,171 |
| Increase/decrease in cash | -95 | 1,856 | -2,231 | 1,077 | -1,830 |
| Selected items, seasonally adjusted |  |  |  |  |  |
| Operating revenue | 12,725 | 12,805 | 12,681 | 12,993 | 13,203 |
| Operating profit | 2,811 | 2,930 | 2,743 | 2,808 | 2,968 |
| Profit before extraordinary gains | 1,384 | 1,619 | 1,667 | 1,482 | 1,717 |
| Net profit | 1,383 | 1,619 | 1,668 | 1,483 | 1,717 |
| Selected ratios |  |  |  |  |  |
| Debt to equity (ratio) | 2.391 | 2.345 | 2.357 | 2.306 | 2.295 |
| Profit margin (\%) | 22.1 | 22.9 | 21.6 | 21.6 | 22.5 |
| Return on equity (\%) | 11.9 | 13.6 | 14.0 | 11.9 | 13.6 |
| Return on capital employed (\%) | 6.9 | 7.1 | 6.7 | 6.2 | 6.8 |
| Percentage change of selected items |  |  |  |  |  |
| Operating revenue (S.A.) | 3.3 | 0.6 | -1.0 | 2.5 | 1.6 |
| Operating expenses (S.A.) | 2.3 | -0.4 | 0.6 | 2.5 | 0.5 |
| Operating profit (S.A.) | 6.9 | 4.2 | -6.4 | 2.4 | 5.7 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 21-1

Professional, scientific and technical services - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 82,547 C | 82,583 A | 83,345 A | 83,429 A | 84,461 A |
| Cash and deposits | 9,175 | 9,189 | 9,115 | 9,258 | 9,552 |
| Accounts receivable and accrued revenue | 18,545 | 18,828 | 18,476 | 18,589 | 18,741 |
| Inventories | 4,108 | 4,205 | 4,322 | 4,331 | 4,498 |
| Investments and accounts with affiliates | 16,301 | 16,149 | 17,329 | 17,147 | 16,615 |
| Portfolio investments | 5,349 | 5,399 | 5,391 | 5,196 | 5,212 |
| Loans | 1,727 | 1,543 | 1,531 | 1,539 | 1,540 |
| Mortgage | 504 | 505 | 507 | 504 | 505 |
| Non-mortgage | 1,223 | 1,038 | 1,024 | 1,035 | 1,035 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under <br> acceptances |  |  |  |  |  |
| Capital assets, net | 12,903 | 12,932 | 13,163 | 13,142 | 13,287 |
| Other assets | 14,438 | 14,338 | 14,017 | 14,226 | 15,017 |
| Total liabilities | 47,886 | 47,913 | 47,879 | 48,397 | 49,608 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 17,354 | 17,664 | 17,676 | 17,891 | 18,103 |
| Loans and accounts with affiliates | 11,999 | 11,679 | 12,831 | 11,878 | 11,843 |
| Borrowings | 12,152 | 12,158 | 11,323 | 11,707 | 12,142 |
| Loans and overdrafts | 7,164 | 6,828 | 6,761 | 6,827 | 7,059 |
| From banks | 3,896 | 3,583 | 3,497 | 3,553 | 3,463 |
| From others | 3,268 | 3,245 | 3,264 | 3,275 | 3,596 |
| Bankers' acceptances and paper | 707 | 709 | 502 | 510 | 509 |
| Bonds and debentures | 3,055 | 3,342 | 2,746 | 3,138 | 3,400 |
| Mortgages | 1,226 | 1,278 | 1,314 | 1,231 | 1,173 |
| Deferred income tax | 611 | 677 | 616 | 687 | 738 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 5,771 | 5,734 | 5,434 | 6,235 | 6,782 |
| Total, equity | 34,660 | 34,671 | 35,466 | 35,031 | 34,853 |
| Share capital | 33,703 | 33,120 | 34,241 | 33,664 | 33,608 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 2,013 | 2,096 | 2,296 | 2,322 | 2,375 |
| Retained earnings | -1,056 | -546 | -1,072 | -955 | -1,130 |
| Income statement |  |  |  |  |  |
| Operating revenue | 19,657 C | 20,241 A | 19,560 A | 19,794 ${ }^{\text {B }}$ | 19,733 В |
| Sales of goods and services | 18,509 | 18,888 | 18,379 | 18,508 | 18,512 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 1,148 | 1,352 | 1,180 | 1,287 | 1,222 |
| Operating expenses | 19,266 | 19,766 | 19,189 | 19,331 | 19,296 |
| Depreciation, depletion and amortization | 915 | 930 | 893 | 903 | 910 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 18,350 | 18,836 | 18,296 | 18,428 | 18,387 |

Table 21-1 - continued
Professional, scientific and technical services - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating profit | 391 | 475 | 371 | 463 | 437 |
| Interest and dividend revenue | 251 | 282 | 233 | 236 | 242 |
| Interest expense on borrowing | 246 | 258 | 250 | 260 | 258 |
| Gains/losses | 247 | 193 | 209 | 226 | 224 |
| Profit before income tax | 644 | 692 | 562 | 664 | 645 |
| Income tax | 259 | 292 | 293 | 273 | 269 |
| Equity in affiliates' earnings | 131 | 128 | 116 | 149 | 141 |
| Profit before extraordinary gains | 517 | 529 | 385 | 540 | 517 |
| Extraordinary gains | 5 | -1 | -2 | -2 | 0 |
| Net profit | 522 | 528 | 383 | 537 | 517 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 21-2

Professional, scientific and technical services - Statement of changes in financial position, seasonally adjusted data and financial ratios

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | -767 | 404 | 1,317 | 871 | 633 |
| Net profit | 235 | 562 | 330 | 739 | 569 |
| Non-cash items | -1,396 | -561 | 987 | 176 | 123 |
| Depreciation, depletion and amortization | 915 | 817 | 877 | 899 | 909 |
| Deferred income tax | 6 | 21 | 16 | 24 | 13 |
| Working capital | -477 | 116 | 752 | -134 | -56 |
| Other non-cash items | -1,841 | -1,515 | -659 | -613 | -743 |
| Prior period cash transactions | 394 | 403 | 1 | -44 | -59 |
| Cash from financing activities | -185 | 776 | -262 | -351 | 296 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | 241 | -273 | -336 | -45 | 98 |
| Borrowings from affiliates | -226 | 256 | 549 | -802 | -42 |
| Other borrowings | 210 | 323 | -305 | 414 | 496 |
| Bankers' acceptances and paper | -96 | 2 | -207 | 8 | -1 |
| Bonds and debentures | 254 | 297 | -89 | 389 | 263 |
| Mortgages | -1 | 59 | 12 | -8 | -62 |
| Other borrowings, not elsewhere classified | 52 | -35 | -22 | 26 | 296 |
| Equity | -410 | 469 | -170 | 82 | -256 |
| Total cash available | -952 | 1,179 | 1,055 | 520 | 928 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -1,012 | -41 | 526 | -36 | -762 |
| Investments in affiliates | -836 | -84 | 781 | 23 | -770 |
| Portfolio investments | -166 | 89 | -227 | -66 | 7 |
| Loans | -10 | -46 | -27 | 7 | 1 |
| Mortgage loans | -2 | 3 | -4 | -4 | 1 |
| Non-mortgage loans | -8 | -49 | -23 | 10 | 0 |
| Cash applied to fixed assets | -272 | 143 | -534 | -216 | 103 |
| Cash applied to dividends | 884 | 1,179 | 706 | 913 | 729 |
| Total applications of cash | -400 | 1,280 | 698 | 660 | 70 |
| Increase/decrease in cash | -552 | -101 | 357 | -140 | 858 |
| Selected items, seasonally adjusted |  |  |  |  |  |
| Operating revenue | 19,657 | 20,241 | 19,560 | 19,794 | 19,733 |
| Operating profit | 391 | 475 | 371 | 463 | 437 |
| Profit before extraordinary gains | 517 | 529 | 385 | 540 | 517 |
| Net profit | 512 | 529 | 383 | 537 | 517 |
| Selected ratios |  |  |  |  |  |
| Debt to equity (ratio) | 0.697 | 0.688 | 0.681 | 0.673 | 0.688 |
| Profit margin (\%) | 2.0 | 2.4 | 1.9 | 2.3 | 2.2 |
| Return on equity (\%) | 6.0 | 6.1 | 4.3 | 6.2 | 5.9 |
| Return on capital employed (\%) | 4.7 | 4.9 | 3.8 | 5.0 | 4.8 |
| Percentage change of selected items |  |  |  |  |  |
| Operating revenue (S.A.) | 0.6 | 3.0 | -3.4 | 1.2 | -0.3 |
| Operating expenses (S.A.) | 0.5 | 2.6 | -2.9 | 0.7 | -0.2 |
| Operating profit (S.A.) | 5.1 | 21.4 | -21.9 | 24.8 | -5.6 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 22-1
Securities, commodity contracts, and other financial investments and related activities - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 169,655 A | 170,468 A | 173,664 A | 176,980 A | 178,824 A |
| Cash and deposits | 8,598 | 8,795 | 9,377 | 9,564 | 9,096 |
| Accounts receivable and accrued revenue | 14,516 | 15,158 | 18,526 | 20,010 | 19,829 |
| Inventories | 0 | 0 | 50 | 0 | 0 |
| Investments and accounts with affiliates | 66,139 | 65,746 | 66,134 | 66,821 | 66,493 |
| Portfolio investments | 51,940 | 51,364 | 50,452 | 50,815 | 52,741 |
| Loans | 6,968 | 6,891 | 6,818 | 7,183 | 7,062 |
| Mortgage | 3,998 | 3,948 | 3,863 | 4,058 | 4,202 |
| Non-mortgage | 2,970 | 2,943 | 2,955 | 3,125 | 2,860 |
| Allowance for losses on investments and loans | -241 | -243 | -238 | -230 | -220 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 7,233 | 7,178 | 7,210 | 7,440 | 7,385 |
| Other assets | 14,504 | 15,579 | 15,333 | 15,379 | 16,438 |
| Total liabilities | 84,464 | 83,975 | 85,930 | 88,718 | 89,915 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 21,159 | 21,377 | 21,552 | 22,493 | 22,644 |
| Loans and accounts with affiliates | 25,306 | 24,338 | 24,599 | 26,005 | 25,869 |
| Borrowings | 13,338 | 13,386 | 13,679 | 14,022 | 13,778 |
| Loans and overdrafts | 6,646 | 6,928 | 6,364 | 6,358 | 6,326 |
| From banks | 3,332 | 3,387 | 2,589 | 2,932 | 2,850 |
| From others | 3,314 | 3,541 | 3,775 | 3,426 | 3,476 |
| Bankers' acceptances and paper | 1,456 | 1,310 | 1,188 | 1,450 | 1,541 |
| Bonds and debentures | 4,107 | 4,097 | 5,027 | 5,125 | 4,848 |
| Mortgages | 1,128 | 1,050 | 1,100 | 1,090 | 1,063 |
|  | 4,578 | 4,567 | 4,718 | 4,757 | 4,611 |
| Bank customers' liabilities under acceptances | 0 | 0 208 | 013 | 0 | 0 |
| Other liabilities | 20,084 | 20,308 | 21,383 | 21,441 | 23,013 |
| Total, equity | 85,191 | 86,492 | 87,734 | 88,262 | 88,909 |
| Share capital | 49,054 | 49,023 | 48,554 | 49,012 | 48,271 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 9,272 | 9,324 | 9,686 | 9,421 | 9,866 |
| Retained earnings | 26,865 | 28,145 | 29,493 | 29,830 | 30,772 |
| Income statement |  |  |  |  |  |
| Operating revenue | 9,555 ${ }^{\text {В }}$ | 10,000 ${ }^{\text {B }}$ | 10,558 В | 10,057 в | 9,809 в |
| Sales of goods and services | 4,869 | 5,353 | 5,743 | 5,480 | 5,228 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 1,212 | 1,144 | 1,130 | 1,140 | 1,169 |
| Dividend revenue, operating | 1,858 | 1,603 | 1,559 | 1,470 | 1,485 |
| Gains on sale of securities and other assets | 736 | 852 | 1,031 | 888 | 849 |
| Other operating revenue | 874 | 1,047 | 1,094 | 1,078 | 1,078 |
| Operating expenses | 6,729 | 7,368 | 7,641 | 7,411 | 7,184 |
| Depreciation, depletion and amortization | 526 | 605 | 553 | 505 | 527 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 113 | 109 | 114 | 126 | 145 |
| Other operating expenses | 6,090 | 6,655 | 6,975 | 6,781 | 6,513 |

Table 22-1 - continued
Securities, commodity contracts, and other financial investments and related activities - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating profit | 2,827 | 2,631 | 2,916 | 2,645 | 2,625 |
| Interest and dividend revenue | 0 | 0 | 0 | 0 | 0 |
| Interest expense on borrowing | 728 | 728 | 728 | 735 | 725 |
| Gains/losses | -92 | 68 | 182 | 161 | 123 |
| Profit before income tax | 2,007 | 1,971 | 2,370 | 2,071 | 2,023 |
| Income tax | 331 | 341 | 322 | 292 | 265 |
| Equity in affiliates' earnings | 385 | 232 | 238 | 218 | 219 |
| Profit before extraordinary gains | 2,061 | 1,862 | 2,286 | 1,998 | 1,977 |
| Extraordinary gains | 50 | 26 | 37 | 34 | 33 |
| Net profit | 2,111 | 1,889 | 2,323 | 2,032 | 2,010 |

Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 22-2
Securities, commodity contracts, and other financial investments and related activities - Statement of changes in financial position, seasonally adjusted data and financial ratios

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | -799 | 2,939 | -713 | -252 | 2,759 |
| Net profit | 2,146 | 1,601 | 2,323 | 2,029 | 2,010 |
| Non-cash items | -3,667 | 1,834 | -2,781 | -2,900 | 298 |
| Depreciation, depletion and amortization | 526 | 584 | 553 | 504 | 527 |
| Deferred income tax | -38 | -21 | 26 | -8 | -48 |
| Working capital | -2,451 | -737 | -2,989 | -641 | 2,032 |
| Other non-cash items | -1,704 | 2,009 | -371 | -2,755 | -2,214 |
| Prior period cash transactions | 722 | -496 | -255 | 619 | 452 |
| Cash from financing activities | -2,185 | -4,657 | 5,059 | -653 | -2,768 |
| Increase in deposits | 19 | -343 | -167 | 100 | 49 |
| Borrowings from banks | 205 | -290 | -685 | 93 | -338 |
| Borrowings from affiliates | -1,146 | -507 | 250 | 586 | -755 |
| Other borrowings | 100 | -1,327 | 887 | -501 | 76 |
| Bankers' acceptances and paper | -100 | -437 | -131 | -48 | 98 |
| Bonds and debentures | -31 | -471 | 789 | -14 | -269 |
| Mortgages | -17 | -583 | 8 | -22 | -7 |
| Other borrowings, not elsewhere classified | 248 | 164 | 221 | -416 | 253 |
| Equity | -1,362 | -2,190 | 4,773 | -932 | -1,800 |
| Total cash available | -2,984 | -1,718 | 4,346 | -905 | -9 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -1,438 | 580 | 4,016 | -1,613 | -1,499 |
| Investments in affiliates | 4,862 | -172 | -83 | -1,470 | -2,552 |
| Portfolio investments | -6,260 | 946 | 4,090 | 59 | 1,137 |
| Loans | -40 | -194 | 9 | -202 | -84 |
| Mortgage loans | 69 | -40 | -235 | -213 | 156 |
| Non-mortgage loans | -109 | -154 | 244 | 11 | -240 |
| Cash applied to fixed assets | 62 | -592 | 161 | -147 | 64 |
| Cash applied to dividends | 1,343 | 523 | 711 | 974 | 911 |
| Total applications of cash | -34 | 511 | 4,888 | -785 | -525 |
| Increase/decrease in cash | -2,950 | -2,229 | -542 | -120 | 516 |
| Selected items, seasonally adjusted |  |  |  |  |  |
| Operating revenue | 9,747 | 10,055 | 10,158 | 10,145 | 10,023 |
| Operating profit | 2,831 | 2,708 | 2,777 | 2,683 | 2,634 |
| Profit before extraordinary gains | 2,061 | 1,862 | 2,286 | 1,998 | 1,977 |
| Net profit | 2,012 | 1,836 | 2,323 | 2,032 | 2,010 |
| Selected ratios |  |  |  |  |  |
| Debt to equity (ratio) | 0.454 | 0.436 | 0.436 | 0.454 | 0.446 |
| Profit margin (\%) | 29.0 | 26.9 | 27.3 | 26.4 | 26.3 |
| Return on equity (\%) | 9.7 | 8.6 | 10.4 | 9.0 | 8.9 |
| Return on capital employed (\%) | 8.3 | 7.7 | 9.1 | 8.1 | 8.0 |
| Percentage change of selected items |  |  |  |  |  |
| Operating revenue (S.A.) | 2.2 | 3.2 | 1.0 | -0.1 | -1.2 |
| Operating expenses (S.A.) | -0.3 | 6.2 | 0.4 | 1.1 | -1.0 |
| Operating profit (S.A.) | 8.8 | -4.4 | 2.6 | -3.4 | -1.8 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 23-1
Administrative and support, waste management and remediation services - Balance sheet and income statement

|  | Third quarter 2003 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | $\begin{array}{r} \text { Third } \\ \text { quarter } \\ 2004 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 41,394 ${ }^{\text {B }}$ | 41,985 в | 41,917 в | 41,665 ${ }^{\text {B }}$ | 42,035 в |
| Cash and deposits | 4,453 | 4,701 | 4,386 | 4,605 | 4,613 |
| Accounts receivable and accrued revenue | 7,869 | 7,562 | 7,458 | 7,511 | 7,325 |
| Inventories | 1,243 | 1,198 | 1,238 | 1,112 | 1,136 |
| Investments and accounts with affiliates | 6,955 | 7,481 | 7,260 | 7,075 | 7,252 |
| Portfolio investments | 2,794 | 2,658 | 2,677 | 2,572 | 2,614 |
| Loans | 2,094 | 2,227 | 2,190 | 2,181 | 2,126 |
| Mortgage | 420 | 430 | 421 | 430 | 434 |
| Non-mortgage | 1,674 | 1,797 | 1,769 | 1,752 | 1,692 |
| Allowance for losses on investments and loans | , | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances |  |  |  |  |  |
| Capital assets, net | 10,044 | 10,267 | 10,732 | 10,403 | 10,604 |
| Other assets | 5,942 | 5,890 | 5,977 | 6,206 | 6,365 |
| Total liabilities | 32,666 | 32,947 | 33,125 | 33,179 | 33,259 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 6,968 | 7,101 | 7,349 | 7,445 | 7,187 |
| Loans and accounts with affiliates | 12,162 | 11,145 | 11,068 | 11,348 | 11,419 |
| Borrowings | 7,773 | 8,562 | 8,527 | 8,251 | 8,382 |
| Loans and overdrafts | 4,679 | 5,128 | 5,245 | 4,917 | 5,027 |
| From banks | 2,835 | 3,375 | 3,537 | 3,211 | 3,261 |
| From others | 1,844 | 1,753 | 1,707 | 1,706 | 1,766 |
| Bankers' acceptances and paper | 201 | 185 | 197 | 226 | 220 |
| Bonds and debentures | 1,503 | 1,537 | 1,350 | 1,329 | 1,339 |
| Mortgages | 1,390 | 1,712 | 1,735 | 1,778 | 1,796 |
| Deferred income tax | 572 | 490 | 531 | 492 | 573 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 5,191 | 5,649 | 5,650 | 5,642 | 5,699 |
| Total, equity | 8,728 | 9,038 | 8,792 | 8,486 | 8,776 |
| Share capital | 5,124 | 4,981 | 4,899 | 4,732 | 5,075 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 1,015 | 1,110 | 1,104 | 1,087 | 1,108 |
| Retained earnings | 2,589 | 2,947 | 2,789 | 2,667 | 2,593 |
| Income statement |  |  |  |  |  |
| Operating revenue | 15,003 в | 14,572 B | 13,818 ${ }^{\text {B }}$ | 14,511 ${ }^{\text {B }}$ | 14,561 ${ }^{\text {B }}$ |
| Sales of goods and services | 14,175 | 13,650 | 12,965 | 13,635 | 13,651 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other |  |  |  |  |  |
| Other operating revenue | 828 | 921 | 853 | 876 | 910 |
| Operating expenses | 14,568 | 14,181 | 13,425 | 14,039 | 14,079 |
| Depreciation, depletion and amortization | 629 | 618 | 579 | 607 | 615 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | ${ }^{0}$ | 0 | ${ }^{0}$ | - ${ }^{13,432}$ | - ${ }^{13,464}$ |
| Other operating expenses | 13,939 | 13,563 | 12,846 | 13,432 | 13,464 |

Table 23-1 - continued
Administrative and support, waste management and remediation services - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating profit | 435 | 390 | 393 | 472 | 482 |
| Interest and dividend revenue | 190 | 221 | 195 | 197 | 198 |
| Interest expense on borrowing | 312 | 309 | 272 | 270 | 273 |
| Gains/losses | 26 | 83 | 50 | 29 | 45 |
| Profit before income tax | 339 | 386 | 366 | 427 | 453 |
| Income tax | 153 | 165 | 161 | 182 | 186 |
| Equity in affiliates' earnings | -17 | -19 | -9 | -12 | -11 |
| Profit before extraordinary gains | 170 | 202 | 197 | 234 | 257 |
| Extraordinary gains | 14 | 13 | 13 | 14 | 14 |
| Net profit | 184 | 215 | 210 | 247 | 270 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 23-2
Administrative and support, waste management and remediation services - Statement of changes in financial position, seasonally adjusted data and financial ratios

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 564 | 1,295 | 791 | 358 | 643 |
| Net profit | 185 | 198 | 200 | 243 | 268 |
| Non-cash items | 356 | 1,053 | 562 | 551 | 338 |
| Depreciation, depletion and amortization | 629 | 602 | 572 | 604 | 614 |
| Deferred income tax | 12 | 8 | -1 | 3 | 4 |
| Working capital | -78 | 402 | 138 | 52 | -90 |
| Other non-cash items | -207 | 42 | -147 | -108 | -190 |
| Prior period cash transactions | 23 | 44 | 29 | -436 | 37 |
| Cash from financing activities | -50 | 267 | 123 | -89 | 283 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | 195 | 324 | 138 | -232 | 57 |
| Borrowings from affiliates | -293 | -185 | -53 | 248 | -49 |
| Other borrowings | 3 | 135 | -114 | 28 | 62 |
| Bankers' acceptances and paper | 5 | -4 | 12 | 2 | -7 |
| Bonds and debentures | 102 | 47 | -61 | -22 | 10 |
| Mortgages | -106 | 35 | -21 | 40 | 3 |
| Other borrowings, not elsewhere classified | 2 | 57 | -44 | 9 | 56 |
| Equity | 45 | -7 | 152 | -133 | 213 |
| Total cash available | 513 | 1,562 | 914 | 269 | 926 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 43 | 333 | -430 | -298 | 110 |
| Investments in affiliates | 41 | 233 | -419 | -180 | 58 |
| Portfolio investments | 17 | 43 | 25 | -108 | 31 |
| Loans | -15 | 57 | -36 | -9 | 20 |
| Mortgage loans | 0 | 8 | -9 | 8 | 4 |
| Non-mortgage loans | -15 | 48 | -28 | -18 | 16 |
| Cash applied to fixed assets | 25 | 325 | 324 | -194 | 162 |
| Cash applied to dividends | 433 | 470 | 426 | 392 | 416 |
| Total applications of cash | 501 | 1,127 | 320 | -101 | 688 |
| Increase/decrease in cash | 13 | 434 | 594 | 370 | 238 |
| Selected items, seasonally adjusted |  |  |  |  |  |
| Operating revenue | 15,211 | 15,172 | 13,897 | 14,020 | 14,679 |
| Operating profit | 455 | 447 | 415 | 381 | 494 |
| Profit before extraordinary gains | 170 | 202 | 197 | 234 | 257 |
| Net profit | 156 | 189 | 210 | 247 | 270 |
| Selected ratios |  |  |  |  |  |
| Debt to equity (ratio) | 2.284 | 2.180 | 2.229 | 2.310 | 2.256 |
| Profit margin (\%) | 3.0 | 3.0 | 3.0 | 2.7 | 3.4 |
| Return on equity (\%) | 7.8 | 8.9 | 9.0 | 11.0 | 11.7 |
| Return on capital employed (\%) | 5.4 | 5.7 | 5.2 | 5.9 | 6.1 |
| Percentage change of selected items |  |  |  |  |  |
| Operating revenue (S.A.) | 2.3 | -0.2 | -8.4 | 0.9 | 4.7 |
| Operating expenses (S.A.) | 1.6 | -0.2 | -8.4 | 1.2 | 4.0 |
| Operating profit (S.A.) | 32.8 | -1.6 | -7.2 | -8.3 | 29.9 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 24-1

Educational, healthcare and social assistance services- Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 23,894 В | 23,992 A | 24,614 ${ }^{\text {B }}$ | 25,424 В | 25,235 В |
| Cash and deposits | 1,950 | 1,977 | 2,005 | 2,047 | 2,068 |
| Accounts receivable and accrued revenue | 1,963 | 1,939 | 1,901 | 1,929 | 1,901 |
| Inventories | 468 | 450 | 442 | 457 | 456 |
| Investments and accounts with affiliates | 3,646 | 3,607 | 3,691 | 4,036 | 3,814 |
| Portfolio investments | 2,011 | 2,077 | 2,241 | 2,280 | 2,173 |
| Loans | 668 | 679 | 692 | 700 | 708 |
| Mortgage | 319 | 324 | 327 | 331 | 335 |
| Non-mortgage | 349 | 355 | 365 | 369 | 373 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under |  |  |  |  |  |
| Capital assets, net | 8,868 | 8,972 | 9,417 | 9,644 | 9,731 |
| Other assets | 4,320 | 4,292 | 4,226 | 4,333 | 4,384 |
| Total liabilities | 15,980 | 15,571 | 15,847 | 16,104 | 16,086 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 2,598 | 2,631 | 2,686 | 2,722 | 2,748 |
| Loans and accounts with affiliates | 2,280 | 1,982 | 1,962 | 2,065 | 2,059 |
| Borrowings | 7,399 | 7,304 | 7,692 | 8,024 | 8,094 |
| Loans and overdrafts | 2,071 | 2,028 | 1,980 | 2,038 | 2,036 |
| From banks | 921 | 942 | 889 | 905 | 894 |
| From others | 1,151 | 1,086 | 1,091 | 1,133 | 1,143 |
| Bankers' acceptances and paper | 660 | 641 | 615 | 643 | 663 |
| Bonds and debentures | 764 | 761 | 975 | 975 | 989 |
| Mortgages | 3,904 | 3,874 | 4,122 | 4,368 | 4,406 |
| Deferred income tax | 32 | , 47 | 72 | 53 | 61 |
| Bank customers' liabilities under acceptances | 0 | ${ }^{0}$ | 0 | 0 | 0 |
| Other liabilities | 3,671 | 3,607 | 3,435 | 3,241 | 3,124 |
| Total, equity | 7,914 | 8,422 | 8,767 | 9,320 | 9,150 |
| Share capital | 4,560 | 4,849 | 5,065 | 5,178 | 4,542 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 713 | 662 | 747 | 724 | 716 |
| Retained earnings | 2,642 | 2,911 | 2,955 | 3,418 | 3,892 |
| Income statement |  |  |  |  |  |
| Operating revenue | 5,827 ${ }^{\text {B }}$ | 5,868 ${ }^{\text {B }}$ | 5,869 В | 5,906 ${ }^{\text {B }}$ | 5,824 C |
| Sales of goods and services | 5,068 | 5,248 | 5,225 | 5,252 | 5,200 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 759 | 620 | 644 | 654 | 624 |
| Operating expenses | 5,155 | 5,183 | 5,188 | 5,179 | 5,109 |
| Depreciation, depletion and amortization | 216 | 219 | 223 | 225 | 219 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 4,939 | 4,964 | 4,965 | 4,954 | 4,889 |

Table 24-1 - continued
Educational, healthcare and social assistance services- Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating profit | 672 | 685 | 681 | 726 | 716 |
| Interest and dividend revenue | 58 | 58 | 64 | 60 | 58 |
| Interest expense on borrowing | 151 | 138 | 147 | 144 | 143 |
| Gains/losses | 23 | 24 | 24 | 26 | 24 |
| Profit before income tax | 602 | 629 | 621 | 667 | 654 |
| Income tax | 164 | 174 | 163 | 175 | 174 |
| Equity in affiliates' earnings | 35 | 36 | 37 | 32 | 32 |
| Profit before extraordinary gains | 473 | 490 | 495 | 524 | 512 |
| Extraordinary gains | 0 | 0 | 0 | 0 | 0 |
| Net profit | 472 | 490 | 494 | 524 | 512 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 24-2
Educational, healthcare and social assistance services- Statement of changes in financial position, seasonally adjusted data and financial ratios

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 522 | 656 | 446 | 409 | 474 |
| Net profit | 471 | 460 | 509 | 524 | 512 |
| Non-cash items | 28 | 183 | -58 | -99 | -39 |
| Depreciation, depletion and amortization | 214 | 207 | 219 | 225 | 219 |
| Deferred income tax | 4 | 5 | -12 | 1 | 1 |
| Working capital | -13 | 39 | -25 | -10 | 22 |
| Other non-cash items | -178 | -69 | -240 | -316 | -282 |
| Prior period cash transactions | 24 | 13 | -5 | -16 | 1 |
| Cash from financing activities | -208 | 75 | 256 | 194 | 214 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | 7 | -5 | -58 | 9 | -13 |
| Borrowings from affiliates | 32 | -16 | -34 | 35 | 44 |
| Other borrowings | -282 | 26 | 344 | 105 | 88 |
| Bankers' acceptances and paper | 11 | -40 | -26 | 27 | 19 |
| Bonds and debentures | 9 | 2 | 221 | -2 | 14 |
| Mortgages <br> Other borrowings, not elsewhere classified | -289 | 38 | 146 | 50 | 48 |
|  | -14 | 26 | 3 | 31 | 7 |
| Equity | 36 | 70 | 3 | 45 | 94 |
| Total cash available | 314 | 731 | 702 | 602 | 688 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 10 | 83 | 83 | 28 | 71 |
| Investments in affiliates | -23 | -4 | 54 | 2 | 30 |
| Portfolio investments | 27 | 73 | 16 | 19 | 33 |
| Loans | 6 | 13 | 13 | 7 | 8 |
| Mortgage loans | 3 | 6 | 4 | 3 | 4 |
| Non-mortgage loans | 3 | 7 | 10 | 4 | 4 |
| Cash applied to fixed assets | -136 | 81 | 128 | 9 | 83 |
| Cash applied to dividends | 223 | 236 | 238 | 263 | 271 |
| Total applications of cash | 97 | 400 | 449 | 299 | 426 |
| Increase/decrease in cash | 217 | 330 | 254 | 303 | 262 |
| Selected items, seasonally adjusted |  |  |  |  |  |
| Operating revenue | 5,885 | 5,877 | 5,825 | 5,904 | 5,883 |
| Operating profit | 672 | 685 | 681 | 726 | 716 |
| Profit before extraordinary gains | 473 | 490 | 495 | 524 | 512 |
| Net profit | 473 | 491 | 494 | 524 | 512 |
| Selected ratios |  |  |  |  |  |
| Debt to equity (ratio) | 1.223 | 1.103 | 1.101 | 1.082 | 1.110 |
| Profit margin (\%) | 11.4 | 11.6 | 11.7 | 12.3 | 12.2 |
| Return on equity (\%) | 23.9 | 23.3 | 22.6 | 22.5 | 22.4 |
| Return on capital employed (\%) | 13.1 | 13.3 | 13.0 | 13.0 | 12.8 |
| Percentage change of selected items |  |  |  |  |  |
| Operating revenue (S.A.) | 0.3 | -0.1 | -0.9 | 1.4 | -0.4 |
| Operating expenses (S.A.) | 0.5 | -0.4 | -0.9 | 0.7 | -0.2 |
| Operating profit (S.A.) | -1.6 | 1.8 | -0.5 | 6.6 | -1.5 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 25-1

Arts, entertainment and recreation - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 16,837 A | 17,448 B | 15,405 В | 15,249 B | 15,378 ${ }^{\text {в }}$ |
| Cash and deposits | 846 | 953 | 989 | 968 | 975 |
| Accounts receivable and accrued revenue | 1,442 | 1,579 | 1,389 | 1,400 | 1,425 |
| Inventories | 574 | 573 | 573 | 573 | 602 |
| Investments and accounts with affiliates | 4,931 | 5,038 | 4,091 | 4,126 | 4,174 |
| Portfolio investments | 793 | 787 | 635 | 607 | 630 |
| Loans | 268 | 273 | 265 | 263 | 262 |
| Mortgage | 133 | 133 | 125 | 125 | 125 |
| Non-mortgage | 135 | 140 | 140 | 139 | 137 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Capital assets, net | 6,195 | 6,550 | 6,055 | 6,216 | 6,230 |
| Other assets | 1,788 | 1,695 | 1,407 | 1,096 | 1,080 |
| Total liabilities | 13,560 | 14,038 | 11,940 | 11,610 | 11,781 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 2,201 | 2,284 | 2,092 | 2,085 | 2,126 |
| Loans and accounts with affiliates | 3,261 | 3,193 | 2,947 | 2,932 | 3,072 |
| Borrowings | 5,812 | 6,332 | 5,114 | 4,916 | 5,019 |
| Loans and overdrafts | 3,537 | 3,560 | 3,519 | 3,308 | 3,362 |
| From banks | 2,297 | 2,348 | 2,309 | 2,301 | 2,348 |
| From others | 1,240 | 1,212 | 1,210 | 1,007 | 1,014 |
| Bankers' acceptances and paper | 138 | 143 | 147 | 164 | 165 |
| Bonds and debentures | 1,397 | 1,511 | 771 | 762 | 770 |
| Mortgages | 740 | 1,118 | 677 | 682 | 722 |
| Deferred income tax | 147 | 149 | 211 | 224 | 229 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 2,140 | 2,080 | 1,577 | 1,453 | 1,335 $\mathbf{3}$ |
| Total, equity | 3,277 | 3,411 | 3,465 | 3,639 | 3,597 |
| Share capital | 3,975 | 3,992 | 3,982 | 3,990 | 4,080 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 448 | 422 | 804 | 819 | 823 |
| Retained earnings | -1,145 | -1,004 | -1,321 | -1,170 | -1,306 |
| Income statement |  |  |  |  |  |
| Operating revenue | 2,279 B | 2,346 A | 2,179 B | 2,250 B | 2,399 B |
| Sales of goods and services | 1,991 | 2,089 | 2,008 | 2,034 | 2,186 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 288 | 257 | 171 | 215 | 213 |
| Operating expenses | 2,240 | 2,278 | 2,148 | 2,237 | 2,325 |
| Depreciation, depletion and amortization | 116 | 130 | 119 | 122 | 118 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 2,125 | 2,148 | 2,029 | 2,115 | 2,206 |

Table 25-1 - continued
Arts, entertainment and recreation - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating profit | 39 | 68 | 30 | 13 | 75 |
| Interest and dividend revenue | 26 | 28 | 30 | 29 | 29 |
| Interest expense on borrowing | 67 | 69 | 62 | 60 | 64 |
| Gains/losses | 17 | 10 | 7 | 1 | 6 |
| Profit before income tax | 16 | 37 | 5 | -18 | 46 |
| Income tax | 27 | 26 | 24 | 11 | 19 |
| Equity in affiliates' earnings | 8 | 8 | 7 | 9 | 9 |
| Profit before extraordinary gains | -3 | 19 | -12 | -20 | 35 |
| Extraordinary gains | 3 | 3 | 0 | 3 | 3 |
| Net profit | 0 | 22 | -12 | -16 | 38 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 25-2

Arts, entertainment and recreation - Statement of changes in financial position, seasonally adjusted data and financial ratios

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 109 | 153 | 335 | 138 | -48 |
| Net profit | 0 | 14 | -11 | -18 | 38 |
| Non-cash items | 137 | 154 | 344 | 157 | -42 |
| Depreciation, depletion and amortization | 116 | 131 | 118 | 121 | 118 |
| Deferred income tax | 1 | 2 | 1 | 1 | 2 |
| Working capital | -42 | 28 | 109 | -20 | -9 |
| Other non-cash items | 62 | -7 | 116 | 54 | -153 |
| Prior period cash transactions | -28 | -15 | 1 | -1 | -43 |
| Cash from financing activities | 194 | 200 | -196 | -120 | 294 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | -5 | 29 | -39 | -26 | 53 |
| Borrowings from affiliates | 97 | 11 | -144 | -6 | 141 |
| Other borrowings | 44 | 115 | -5 | -76 | 61 |
| Bankers' acceptances and paper | -19 | 5 | 4 | 18 | 1 |
| Bonds and debentures | 8 | 116 | -4 | -9 | 8 |
| Mortgages | 13 | 14 | -7 | -21 | 44 |
| Other borrowings, not elsewhere classified | 42 | -19 | 2 | -63 | 8 |
| Equity | 57 | 44 | -8 | -13 | 39 |
| Total cash available | 303 | 353 | 139 | 18 | 246 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | 59 | 54 | -247 | -47 | 66 |
| Investments in affiliates | 37 | 53 | -237 | -5 | 45 |
| Portfolio investments | 23 | -6 | -3 | -40 | 23 |
| Loans | -1 | 7 | -8 | -2 | -1 |
| Mortgage loans | 0 | 2 | -7 | -1 | 0 |
| Non-mortgage loans | -1 | 4 | 0 | -1 | -1 |
| Cash applied to fixed assets | 84 | 348 | 105 | 42 | 77 |
| Cash applied to dividends | 58 | 60 | 81 | 87 | 84 |
| Total applications of cash | 201 | 463 | -61 | 82 | 227 |
| Increase/decrease in cash | 102 | -110 | 200 | -64 | 19 |
| Selected items, seasonally adjusted |  |  |  |  |  |
| Operating revenue | 2,323 | 2,305 | 2,258 | 2,267 | 2,376 |
| Operating profit | 39 | 68 | 30 | 13 | 75 |
| Profit before extraordinary gains | -3 | 19 | -12 | -20 | 35 |
| Net profit | -7 | 16 | -12 | -16 | 38 |
| Selected ratios |  |  |  |  |  |
| Debt to equity (ratio) | 2.769 | 2.793 | 2.326 | 2.157 | 2.249 |
| Profit margin (\%) | 1.7 | 3.0 | 1.3 | 0.6 | 3.1 |
| Return on equity (\%) | -0.4 | 2.3 | -1.4 | -2.2 | 3.9 |
| Return on capital employed (\%) | 1.6 | 2.3 | 1.3 | 1.0 | 2.9 |
| Percentage change of selected items |  |  |  |  |  |
| Operating revenue (S.A.) | 3.6 | -0.8 | -2.0 | 0.4 | 4.8 |
| Operating expenses (S.A.) | 3.6 | -2.0 | -0.4 | 1.2 | 2.1 |
| Operating profit (S.A.) | 1.0 | 73.2 | -55.6 | -57.6 | 482.2 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 26-1

Accomodation and food services - Balance sheet and income statement

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 40,240 C | 40,433 В | 41,100 ${ }^{\text {B }}$ | 41,719 B | 42,187 В |
| Cash and deposits | 1,984 | 2,034 | 2,101 | 2,071 | 2,152 |
| Accounts receivable and accrued revenue | 2,114 | 2,124 | 2,252 | 2,161 | 2,206 |
| Inventories | 1,459 | 1,483 | 1,573 | 1,551 | 1,565 |
| Investments and accounts with affiliates | 5,464 | 5,399 | 5,400 | 5,537 | 5,694 |
| Portfolio investments | 712 | 805 | 791 | 800 | 857 |
| Loans | 615 | 624 | 633 | 633 | 713 |
| Mortgage | 335 | 343 | 350 | 351 | 425 |
| Non-mortgage | 280 | 282 | 283 | 283 | 288 |
| Allowance for losses on investments and loans | 0 | 0 | 0 | 0 | 0 |
| Bank customers' liabilities under |  |  |  |  |  |
| Capital assets, net | 23,295 | 23,184 | 23,888 | 24,219 | 23,892 |
| Other assets | 4,597 | 4,779 | 4,462 | 4,747 | 5,108 |
| Total liabilities | 27,430 | 27,849 | 28,582 | 29,136 | 29,506 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 4,208 | 4,192 | 4,227 | 4,412 | 4,461 |
| Loans and accounts with affiliates | 8,327 | 8,915 | 8,975 | 9,305 | 9,339 |
| Borrowings | 12,935 | 12,785 | 13,493 | 13,546 | 13,506 |
| Loans and overdrafts | 4,994 | 5,187 | 5,189 | 5,140 | 5,207 |
| From banks | 2,362 | 2,577 | 2,570 | 2,508 | 2,479 |
| From others | 2,631 | 2,609 | 2,619 | 2,633 | 2,728 |
| Bankers' acceptances and paper | , 223 | , 275 | 245 | +322 | 311 |
| Bonds and debentures | 2,999 | 2,741 | 2,796 | 2,825 | 2,807 |
| Mortgages | 4,719 | 4,583 | 5,264 | 5,258 | 5,182 |
| Deferred income tax | 260 | 417 | 426 | 395 | 405 |
| Bank customers' liabilities under acceptances | 0 | 0 | 0 | 0 | 0 |
| Other liabilities | 1,699 | 1,540 | 1,461 | 1,479 | 1,795 |
| Total, equity | 12,810 | 12,584 | 12,518 | 12,583 | 12,681 |
| Share capital | 5,980 | 5,675 | 5,794 | 6,083 | 6,102 |
| Unitholders' equity | - 0 | - 0 | 0 | - 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | 0 | 0 |
| Contributed surplus and other | 941 | 1,102 | 1,151 | 1,209 | 1,255 |
| Retained earnings | 5,888 | 5,806 | 5,574 | 5,291 | 5,324 |
| Income statement |  |  |  |  |  |
| Operating revenue | $12,413 \text { B }$ | 12,130 ${ }^{\text {B }}$ | $11,769 \text { в }$ | $12,288 \text { B }$ | 12,492 B |
| Sales of goods and services | 11,371 | 11,091 | 10,750 | 11,316 | 11,531 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 1,042 | 1,039 | 1,018 | 972 | 961 |
| Operating expenses | 11,827 | 11,710 | 11,625 | 12,014 | 11,947 |
| Depreciation, depletion and amortization | 614 | 612 | 609 | 631 | 642 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | 0 | 0 | 0 | 0 | 0 |
| Other operating expenses | 11,213 | 11,097 | 11,017 | 11,383 | 11,304 |

Table 26-1 - continued
Accomodation and food services - Balance sheet and income statement
$\left.\begin{array}{lrrrr}\hline & \text { Third } & \text { Fourth } & \begin{array}{r}\text { First } \\ \text { quarter }\end{array} & \begin{array}{r}\text { Second } \\ \text { quarter }\end{array} \\ \text { quarter } \\ \text { quarter } \\ 2004\end{array}\right]$

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 26-2

Accomodation and food services - Statement of changes in financial position, seasonally adjusted data and financial ratios

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 744 | 531 | 344 | 542 | 781 |
| Net profit | 158 | 70 | -94 | -25 | 254 |
| Non-cash items | 439 | 464 | 458 | 564 | 531 |
| Depreciation, depletion and amortization | 609 | 592 | 607 | 628 | 642 |
| Deferred income tax | -10 | -9 | -9 | 1 | 2 |
| Working capital | -85 | -48 | -127 | 231 | 8 |
| Other non-cash items | -74 | -71 | -14 | -296 | -122 |
| Prior period cash transactions | 146 | -3 | -20 | 3 | -4 |
| Cash from financing activities | 102 | 294 | 414 | 107 | 385 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | 83 | 53 | -60 | -202 | 27 |
| Borrowings from affiliates | 16 | 135 | 190 | -331 | 101 |
| Other borrowings | 44 | 52 | 209 | 616 | 163 |
| Bankers' acceptances and paper | -18 | 7 | -30 | 77 | -9 |
| Bonds and debentures | -29 | -258 | 7 | 410 | -8 |
| Mortgages | 79 | 264 | 218 | 130 | 80 |
| Other borrowings, not elsewhere classified | 12 | 39 | 14 | -2 | 100 |
| Equity | -41 | 54 | 75 | 24 | 93 |
| Total cash available | 846 | 825 | 757 | 649 | 1,166 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -7 | 72 | -131 | 26 | 214 |
| Investments in affiliates | -14 | 51 | -120 | 24 | 184 |
| Portfolio investments | 6 | 12 | -17 | 1 | 17 |
| Loans | 1 | 9 | 6 | 2 | 13 |
| Mortgage loans | -3 | 7 | 7 | 0 | 7 |
| Non-mortgage loans | 4 | 2 | -1 | 2 | 5 |
| Cash applied to fixed assets | 114 | 18 | 74 | -5 | 135 |
| Cash applied to dividends | 216 | 238 | 205 | 232 | 230 |
| Total applications of cash | 323 | 328 | 147 | 253 | 579 |
| Increase/decrease in cash | 523 | 497 | 610 | 395 | 588 |
| Selected items, seasonally adjusted |  |  |  |  |  |
| Operating revenue | 12,116 | 12,147 | 12,032 | 12,356 | 12,193 |
| Operating profit | 357 | 349 | 356 | 353 | 317 |
| Profit before extraordinary gains | 106 | 50 | 46 | 30 | 64 |
| Net profit | 106 | 50 | 46 | 31 | 65 |
| Selected ratios |  |  |  |  |  |
| Debt to equity (ratio) | 1.660 | 1.724 | 1.795 | 1.816 | 1.802 |
| Profit margin (\%) | 3.0 | 2.9 | 3.0 | 2.9 | 2.6 |
| Return on equity (\%) | 3.3 | 1.6 | 1.5 | 1.0 | 2.0 |
| Return on capital employed (\%) | 4.1 | 3.6 | 3.9 | 3.4 | 3.6 |
| Percentage change of selected items |  |  |  |  |  |
| Operating revenue (S.A.) | 0.1 | 0.3 | -1.0 | 2.7 | -1.3 |
| Operating expenses (S.A.) | 0.3 | 0.3 | -1.0 | 2.8 | -1.1 |
| Operating profit (S.A.) | -5.6 | -2.4 | 2.0 | -0.6 | -10.4 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 27-1
Repair, maintenance and personal services - Statement of changes in financial position, seasonally adjusted data and financial ratios

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Statement of changes in financial position |  |  |  |  |  |
| Cash from operating activities | 218 | 99 | 416 | -76 | 125 |
| Net profit | 188 | 195 | 295 | 397 | 414 |
| Non-cash items | -80 | -164 | 88 | -382 | -226 |
| Depreciation, depletion and <br> $\begin{array}{lllll}\text { amortization } & 161 & 201 & 188 & 200\end{array}$ |  |  |  |  |  |
| Deferred income tax | -4 | -5 | -11 | -22 | -25 |
| Working capital | -25 | -80 | 50 | -88 | -44 |
| Other non-cash items | -213 | -279 | -139 | -472 | -349 |
| Prior period cash transactions | 110 | 68 | 33 | -91 | -64 |
| Cash from financing activities | 12 | 245 | 73 | 4 | -8 |
| Increase in deposits | 0 | 0 | 0 | 0 | 0 |
| Borrowings from banks | -38 | 471 | -380 | -24 | -12 |
| Borrowings from affiliates | 26 | -209 | 406 | 58 | -41 |
| Other borrowings | 65 | 31 | 31 | -15 | 29 |
| Bankers' acceptances and paper | 13 | 1 | 4 | -3 | 0 |
| Bonds and debentures | -4 | -9 | 5 | -4 | 2 |
| Mortgages | 12 | 13 | 16 | -4 | 3 |
| Other borrowings, not elsewhere classified | 44 | 26 | 6 | -4 | 25 |
| Equity | -41 | -48 | 16 | -15 | 17 |
| Total cash available | 230 | 344 | 489 | -72 | 117 |
| Applications |  |  |  |  |  |
| Cash applied to investment activities | -17 | 38 | -57 | 173 | -22 |
| Investments in affiliates | -34 | 21 | -99 | 160 | -2 |
| Portfolio investments | -2 | 12 | 39 | 14 | -21 |
| Loans | 19 | 6 | 3 | -1 | 1 |
| Mortgage loans | 17 | 3 | 2 | -1 | 1 |
| Non-mortgage loans | 3 | 3 | 2 | -1 | 0 |
| Cash applied to fixed assets | -11 | -44 | 229 | -138 | -13 |
| Cash applied to dividends | 114 | 106 | 101 | 127 | 113 |
| Total applications of cash | 86 | 100 | 274 | 161 | 78 |
| Increase/decrease in cash | 144 | 244 | 215 | -233 | 40 |
| Selected items, seasonally adjusted |  |  |  |  |  |
| Operating revenue | 6,258 | 6,514 | 6,375 | 6,452 | 6,641 |
| Operating profit | 391 | 429 | 465 | 508 | 528 |
| Profit before extraordinary gains | 238 | 264 | 306 | 337 | 354 |
| Net profit | 238 | 264 | 306 | 337 | 354 |
| Selected ratios |  |  |  |  |  |
| Debt to equity (ratio) | 2.152 | 1.822 | 1.920 | 1.697 | 1.620 |
| Profit margin (\%) | 6.2 | 6.6 | 7.3 | 7.9 | 8.0 |
| Return on equity (\%) | 23.3 | 22.2 | 27.0 | 26.1 | 26.1 |
| Return on capital employed (\%) | 9.0 | 9.5 | 11.1 | 11.6 | 11.9 |
| Percentage change of selected items |  |  |  |  |  |
| Operating revenue (S.A.) | 7.9 | 4.1 | -2.1 | 1.2 | 2.9 |
| Operating expenses (S.A.) | 8.7 | 3.7 | -2.9 | 0.6 | 2.8 |
| Operating profit (S.A.) | -2.1 | 9.7 | 8.5 | 9.2 | 3.9 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- All data in this table are unadjusted unless otherwise specified.
- Figures may not add due to rounding.

Table 27-2
Repair, maintenance and personel services - Balance sheet and income statement

|  | $\begin{aligned} & \text { Third } \\ & \text { quarter } \\ & 2003 \end{aligned}$ | Fourth quarter 2003 | $\begin{array}{r} \text { First } \\ \text { quarter } \\ 2004 \end{array}$ | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | millions of dollars |  |  |  |  |
| Balance sheet |  |  |  |  |  |
| Total assets | 18,184 в | 18,371 в | 18,071 в | 18,466 B | 18,533 в |
| Cash and deposits | 1,357 | 1,328 | 1,321 | 1,286 | 1,294 |
| Accounts receivable and accrued revenue | 1,834 | 1,891 | 1,748 | 1,876 | 2,034 |
| Inventories | 4,380 | 4,619 | 4,484 | 4,591 | 4,635 |
| Investments and accounts with affiliates | 1,161 | 1,216 | 1,067 | 1,262 | 1,243 |
| Portfolio investments | 807 | 820 | 826 | 781 | 759 |
| Loans | 314 | 316 | 320 | 318 | 321 |
| Mortgage | 171 | 174 | 175 | 175 | 175 |
| Allowance for losses on investments and loans |  |  |  |  |  |
|  |  |  |  |  |  |
| Bank customers' liabilities under acceptances |  |  |  |  |  |
| Capital assets, net | 4,716 | 4,463 | 4,645 | 4,564 | 4,564 |
| Other assets | 3,615 | 3,717 | 3,661 | 3,788 | 3,683 |
| Total liabilities | 14,101 | 13,604 | 13,538 | 13,292 | 13,107 |
| Deposits | 0 | 0 | 0 | 0 | 0 |
| Actuarial liabilities of insurers | 0 | 0 | 0 | 0 | 0 |
| Accounts payable and accrued liabilities | 3,046 | 3,079 | 2,974 | 3,031 | 3,182 |
| Loans and accounts with affiliates | 4,130 | 3,588 | 3,966 | 4,056 | 4,030 |
| Borrowings | 4,658 | 5,097 | 4,737 | 4,726 | 4,757 |
| Loans and overdrafts | 3,565 | 4,011 | 3,638 | 3,636 | 3,649 |
| From banks | 2,015 | 2,435 | 2,056 | 2,048 | 2,029 |
| From, others | 1,551 | 1,576 | 1,583 | 1,588 | 1,620 |
| Bankers' acceptances and paper | 71 | 69 | 61 | 59 | 73 |
| Bonds and debentures | 360 | 347 | 352 | 348 | 349 |
| Mortgages | 661 | 669 | 685 | 683 | 685 |
| Deferred income tax | 46 | 71 | 60 | 71 | 58 |
| Bank customers' liabilities under acceptances |  |  |  |  |  |
| Other liabilities | 2,222 | 1,770 | 1,800 | 1,408 | 1,082 |
| Total, equity | 4,083 | 4,766 | 4,533 | 5,174 | 5,425 |
| Share capital | 893 | 1,076 | 918 | 1,008 | 1,007 |
| Unitholders' equity | 0 | 0 | 0 | 0 | 0 |
| Liability to policyholders | 0 | 0 | 0 | ${ }^{0}$ | 0 |
| Contributed surplus and other | 375 | 497 | 476 | 496 | 458 |
| Retained earnings | 2,815 | 3,194 | 3,139 | 3,670 | 3,960 |
| Income statement |  |  |  |  |  |
| Operating revenue | 6,106 ${ }^{\text {B }}$ | 6,482 C | 6,293 в | 6,593 C | 6,552 B |
| Sales of goods and services | 5,757 | 6,097 | 5,864 | 6,172 | 6,144 |
| Premiums | 0 | 0 | 0 | 0 | 0 |
| Annuity considerations | 0 | 0 | 0 | 0 | 0 |
| Interest revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Dividend revenue, operating | 0 | 0 | 0 | 0 | 0 |
| Gains on sale of securities and other assets | 0 | 0 | 0 | 0 | 0 |
| Other operating revenue | 349 | 386 | 429 | 420 | 408 |
| Operating expenses | 5,715 | 6,054 | 5,827 | 6,085 | 6,024 |
| Depreciation, depletion and amortization | 161 | 202 | 188 | 200 | 193 |
| Insurance claims incurred | 0 | 0 | 0 | 0 | 0 |
| Annuity claims incurred | 0 | 0 | 0 | 0 | 0 |
| Normal increase in actuarial liabilities | 0 | 0 | 0 | 0 | 0 |
| Interest expense, operating | - | 0 | 0 | O | O |
| Other operating expenses | 5,554 | 5,852 | 5,639 | 5,885 | 5,832 |

Table 27-2 - continued

|  | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Operating profit | 391 | 429 | 465 | 508 | 528 |
| Interest and dividend revenue | 20 | 23 | 43 | 49 | 47 |
| Interest expense on borrowing | 88 | 91 | 90 | 97 | 94 |
| Gains/losses | 49 | 33 | 45 | 42 | 35 |
| Profit before income tax | 371 | 393 | 463 | 501 | 516 |
| Income tax | 128 | 139 | 154 | 162 | 159 |
| Equity in affiliates' earnings | -5 | 11 | -3 | -3 | -2 |
| Profit before extraordinary gains | 238 | 264 | 306 | 337 | 354 |
| Extraordinary gains | 0 | 0 | 0 | 0 | 0 |
| Net profit | 238 | 264 | 306 | 337 | 354 |

## Notes:

- A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.


## Survey Description

## Description and use of the data

The data collected by the Quarterly Survey of Financial Statistics for Enterprises (QFS) comprise financial statements typically prepared by incorporated businesses to record their financial position and performance. The data include asset, liability and equity items encompassed in a quarterly balance sheet and revenue and expense items as reported on a quarterly income statement, along with additional supplementary items.

Information collected as part of the Quarterly Survey of Financial Statistics for Enterprises provides data to serve two broad objectives. The first measures the financial position and performance of incorporated businesses by industry aggregations and is the main focus of this publication. The statistics are used by a wide variety of economists and industry analysts, including federal and provincial regulatory bodies that monitor financial and other institutions in Canada. This information is also a critical input into the measure of corporate profits and capital consumption allowances in the Canadian System of National Accounts (CSNA).

The second broad objective is to provide information on financial holdings and transactions in the CSNA sector accounts. The accounts comprise of the National Balance Sheet Accounts and the Financial Flow Accounts. Within the CSNA, the canadian economy is composed of the incorporated business sector, including non-financial and financial businesses, the government sector, and the persons and unincorporated business sector, which includes non-profit institutions serving households. The Quarterly Financial Survey data (used to prepare this publication) are combined with additional information for the business and other sectors in order to produce complete economy-wide accounts which show the creation and distribution of wealth as well as the financing of economic activity. This is made possible by presenting considerable detail on financial institutions within the sector accounts framework.

In addition, the flow of funds and outstanding positions between Canadian residents and non-residents is measured in "Canada's Balance of International Payments" and in "Canada's International Investment Position," respectively. Both of these releases make use of the quarterly survey data in measuring corporate financial activity with non-residents.

## Frequency and reference period

The data series are collected quarterly. The objective of the survey is to cover a calendar reference period (i.e., quarters ending in March, June, September or December). However, the data collected for each enterprise usually covers fiscal quarters (which may not coincide with calendar quarters). Estimates for a calendar quarter are prepared by combining individual data for enterprises with different fiscal quarters. The calendar period is estimated by including all of the fiscal quarters ending in the calendar quarter. For example, the estimates for the second quarter include all fiscal quarters ending in April, May or June (see Text table 1).

Text Table 1
Calendar quarter for publication

| Quarter | Includes fiscal quarters ending in: |  |
| :--- | ---: | ---: |
| First | January | February |
| Second | April | May |
| Third | July | August |
| Fourth | October | November |

## Coverage

The domestic economy consists of the non-financial and financial business sectors, the government sector, and the persons and unincorporated business sector, which includes non-profit institutions serving households. This publication covers incorporated enterprises of the financial and non-financial business sectors. Business enterprises controlled by governments are excluded from the Quarterly Survey of Financial Statistics for Enterprises and are surveyed by the Public Institutions Division of Statistics Canada. Non-profit enterprises are also excluded from this survey.

## The Statistical unit

For purposes of compiling statistics, Statistics Canada defines a hierarchical structure of units for each business. The four standard statistical units that are used are listed from largest to smallest below:

- Enterprise
- Company
- Establishment
- Location

The statistical unit used in the Quarterly Survey of Financial Statistics is the enterprise. An enterprise is a family of businesses under common ownership and control for which a set of consolidated financial statements is produced on an annual basis.

In the case of simple enterprises, the enterprise and the establishment coincide and both are classified to the same industry. However, there exist many multi-establishment enterprises whose establishments may belong to one or more industries. Such enterprises are classified to the predominant industry of their establishments.

It should be noted that NAICS Canada data compiled on an enterprise basis cannot be directly compared with NAICS Canada data on an establishment basis.

## Accounting concepts, definitions and practices

The concepts and definitions for most industries are based on the guidelines of the Canadian Institute of Chartered Accountants. Regulated industries may follow practices and definitions determined by the regulators. However, these practices are usually similar to the Generally Accepted Accounting Principles (GAAP) of the Canadian Institute of Chartered Accountants.

## Scope

The financial items presented in this publication are those included in the following accounts or statements:

- Balance Sheet
- Income Statement
- The Statement of Changes in Financial Position

Although they are not included in this publication, additional financial items are available for some industries upon request.

## Financial classification and presentation

There is no widely accepted standard classification of financial items. Accordingly, it was necessary to devise one in order to present information in a homogeneous way for all enterprises. The financial item presentation in this publication has been condensed somewhat to allow for a homogeneous presentation across industries. Additional financial detail is available upon request.

## Industrial classification

Beginning with the first quarter of 2004 publication, the quarterly financial series switched to the North American Industry Classification System (NAICS Canada 2002) basis of industrial classification from the previously used NAICS Canada 1997 basis. The previous set of industrial aggregations consisting of 157, 58 and 24 groups has been replaced by a new set of 67, 48 and 22 industry groups, and a group of 10 financial instruments. Historical data on a NAICS Canada 2002 basis were created using a concordance that converted the old NAICS Canada 1997 codes to the new NAICS Canada 2002.

NAICS was developed by the statistical agencies of Canada, Mexico and the United States to provide a consistent framework for the collection, analysis and dissemination of industrial statistics used by government policy analysts, by academics and researchers, by the business community, and by the public.

NAICS is a product-oriented industry classification that standardizes the way businesses are classified across Canada, Mexico and the United States. NAICS was primarily designed to classify economic production performed at the establishment level; the activity which contributes the most value-added determines the NAICS code for the establishment.

To determine which NAICS Canada 2002 code should be assigned to a statistical enterprise, the NAICS Canada 2002 code is determined for each establishment belonging to the statistical enterprise. The NAICS Canada 2002 code representing the largest value-added is then assigned to the statistical enterprise. The NAICS Canada 2002 classification system does not provide classifications for integrated activities. For example, a petroleum enterprise may be involved in exploration, mining, refining, shipping and retailing of petroleum products. Under NAICS Canada 2002 such an enterprise is classified to the individual NAICS Canada 2002 code that relates to the activity that provides the most value-added.

The quarterly financial statistics are available at three levels of industrial aggregation of NAICS Canada 2002. The most aggregate level, which is used in this publication, covers 22 categories (see Text table 1). The second level of aggregation covers 48 categories and is available upon request. The most detailed level of aggregation covers 67 categories from 1999 and beyond and is also available upon request. The industrial classification system is hierarchical in nature so that the more detailed levels of data easily aggregate to the higher levels.

Text Table 1
Publication level of aggregation

| Title | Enterprise category code | NAICS <br> Canada 2002 codes included |
| :---: | :---: | :---: |
| Agriculture, forestry, fishing and hunting | 11 | 11 |
| Oil and gas extraction and support activities | 21C | 211, 213 |
| Mining (except oil and gas) | 212 | - 212 |
| Utilities | 22 | 22 |
| Construction | 23 | 23 |
| Manufacturing | 31-33 | 31, 32, 33 |
| Wholesale trade | 41 | , 41 |
| Retail trade | 44-45 | 44, 45 |
| Transporation and warehousing | 48-49 | 48, 49 |
| Information and cultural industries | 51 | 51 |
| Depository credit intermediation | 5221 | 5221 |
| Non-Depository credit intermediation | 5222 | 5222 |
| Activities related to credit intermediation | 5223 | 5223 |
| Securities, commodity contracts, and other financial investments and related activities | 523 | 523 |
| Insurance carriers and related activities | 524 | 524 |
| Real estate and rental and leasing companies | 53 | 53 |
| Professional, scientific and technical services | 54 | 54 |
| Administrative and support, waste management and remediation services | 56 | 56 |
| Educational, healthcare and social assistance services | 61-62 | 61-62 |
| Arts, entertainment and recreation | 71 | 71 |
| Accommodation and food services | 72 | 72 |
| Repair, maintenance and personal services | 81A | 811,812 |

## Deriving the estimates

## The Statistical methodology

The overall estimates are derived from two different components. A sample survey is conducted for larger businesses above a prescribed size threshold using the mailed questionnaire. Sample results are multiplied by a weighting factor to represent the universe from which the sample was drawn. For businesses below the size threshold, the (take-none) estimate is derived by applying a regression technique to annual data compiled from Revenue Canada financial statements. The model projects the value of the take-none portion of the population by the 67 categories of the Level III aggregation using estimates from the surveyed population and other parameters. The proportion of each of the two components of the final estimate (survey and take-none model) varies significantly between industry aggregations. The proportion represented by the surveyed component ranges from $5 \%$ to $100 \%$ of the population for both revenue and assets at the Level III aggregation.
(See Text tables 1 and 2 showing the percentage of assets and operating revenue represented by the take-none component for each of the Level 1 ( 22 industry) groups.)

Text Table 1
Take-none percentage table, total assets

|  | NAICS | Second quarter 2004 |  |  | Third quarter 2004 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Take-none | Total | \% | Take-none | Total | \% |
|  |  | millions of dollars |  |  |  |  |  |
| Total, finance and insurance industries |  | 63,240 | 2,122,793 A | 3.0 | 61,110 | 2,135,113 A | 2.9 |
| Total, non-financial industries |  | 517,375 | 2,218,122 A | 23.3 | 519,247 | 2,232,563 A | 23.3 |
| Total, all industries |  | 580,615 | 4,340,916 A | 13.4 | 580,357 | 4,367,676 A | 13.3 |
| Agriculture, forestry, fishing and hunting | 11 | 41,892 | 52,612 в | 79.6 | 41,623 | 52,602 в | 79.1 |
| Oil and gas extraction and support activities | 21 C | 22,818 | 264,764 A | 8.6 | 23,046 | 267,820 A | 8.6 |
| Mining (except oil and gas) | 212 | 3,552 | 91,816 A | 3.9 | 3,588 | 92,564 A | 3.9 |
| Utilities | 22 | 3,749 | 60,382 A | 6.2 | 3,711 | 59,256 A | 6.3 |
| Construction | 23 | 68,371 | 100,710 B | 67.9 | 68,713 | 103,829 в | 66.2 |
| Manufacturing | 31-33 | 63,206 | 653,903 A | 9.7 | 63,087 | 655,798 A | 9.6 |
| Wholesale trade | 41 | 48,907 | 169,129 A | 28.9 | 48,661 | 166,753 A | 29.2 |
| Retail trade | 44-45 | 65,156 | 149,780 A | 43.5 | 64,897 | 150,503 A | 43.1 |
| Transportation and warehousing | 48-49 | 20,576 | 115,386 A | 17.8 | 20,942 | 117,400 A | 17.8 |
| Information and cultural industries | 51 | 16,524 | 153,778 A | 10.7 | 16,660 | 156,755 A | 10.6 |
| Non-depository credit intermediation | 5222 | 4,260 | 120,421 A | 3.5 | 4,284 | 121,307 A | 3.5 |
| Insurance carriers and related activities | 524 | 5,038 | 333,933 A | 1.5 | 5,067 | 338,832 A | 1.5 |
| Activities related to credit intermediation | 5223 | 183 | 26,786 A | 0.7 | 182 | 26,711 A | 0.7 |
| Depository credit intermediation | 5221 | 0 | 1,464,673 A | 0.0 | 0 | 1,469,439 A | 0.0 |
| Real estate and rental and leasing | 53 | 55,026 | 179,909 A | 30.6 | 55,895 | 181,454 A | 30.8 |
| Professional, scientific and technical services | 54 | 38,469 | 83,429 A | 46.1 | 38,523 | 84,461 A | 45.6 |
| Administrative and support, waste management and remediation services | 56 | 17,051 | 41,665 B | 40.9 | 17,221 | 42,035 B | 41.0 |
| Educational, healthcare and social assistance services | 61-62 | 13,689 | 25,424 B | 53.8 | 13,856 | 25,235 B | 54.9 |
| Arts, entertainment and recreation | 71 | 6,092 | 15,249 в | 40.0 | 6,153 | 15,378 в | 40.0 |
| Accommodation and food services | 72 | 21,023 | 41,719 в | 50.4 | 21,339 | 42,187 в | 50.6 |
| Repair, maintenance and personal services | 81A | 11,274 | 18,466 B | 61.1 | 11,331 | 18,533 в | 61.1 |
| Securities, commodity contracts, and other financial investments and related activities | 523 | 53,758 | 176,980 A | 30.4 | 51,577 | 178,824 A | 28.8 |

Text Table 2

Take-none percentage table, total revenues

|  | NAICS | Second quarter 2004 |  |  | Third quarter 2004 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Take-none | Total | \% | Take-none | Total | \% |
|  |  | millions of dollars |  |  |  |  |  |
| Total, finance and insurance industries |  | 5,090 | 56,953 A | 8.9 | 5,150 | 56,419 A | 9.1 |
| Total, non-financial industries |  | 185,054 | 585,583 A | 31.6 | 184,870 | 589,555 A | 31.4 |
| Total, all industries |  | 190,144 | 642,536 A | 29.6 | 190,019 | 645,973 A | 29.4 |
| Agriculture, forestry, fishing and hunting | 11 | 5,708 | 8,395 ${ }^{\text {B }}$ | 68.0 | 5,543 | 8,206 B | 67.5 |
| Oil and gas extraction and support activities | 21 C | 2,843 | 29,840 A | 9.5 | 3,056 | 30,646 A | 10.0 |
| Mining (except oil and gas) | 212 | 507 | 6,434 A | 7.9 | 527 | 6,979 A | 7.5 |
| Utilities | 22 | 1,070 | 15,111 A | 7.1 | 813 | 15,788 A | 5.2 |
| Construction | 23 | 24,057 | 39,888 B | 60.3 | 24,538 | 42,123 в | 58.3 |
| Manufacturing | 31-33 | 26,958 | 178,317 A | 15.1 | 26,739 | 175,106 A | 15.3 |
| Wholesale trade | 41 | 27,186 | 96,986 A | 28.0 | 26,381 | 94,946 A | 27.8 |
| Retail trade | 44-45 | 39,912 | 92,043 A | 43.4 | 39,940 | 94,686 A | 42.2 |
| Transportation and warehousing | 48-49 | 9,083 | 25,146 A | 36.1 | 9,381 | 26,817 A | 35.0 |
| Information and cultural industries | 51 | 4,045 | 19,152 A | 21.1 | 4,056 | 19,290 A | 21.0 |
| Non-depository credit intermediation | 5222 | 218 | 4,014 B | 5.4 | 212 | 4,147 B | 5.1 |
| Insurance carriers and related activities | 524 | 1,590 | 21,602 A | 7.4 | 1,590 | 21,515 A | 7.4 |
| Activities related to credit intermediation | 5223 | 55 | 585 A | 9.3 | 55 | 570 A | 9.6 |
| Depository credit intermediation | 5221 | 0 | 20,695 A | 0.0 | 0 | 20,379 A | 0.0 |
| Real estate and rental and leasing | 53 | 6,504 | 12,930 A | 50.3 | 6,673 | 13,406 A | 49.8 |
| Professional, scientific and technical services | 54 | 10,656 | 19,794 B | 53.8 | 10,477 | 19,733 в | 53.1 |
| Administrative and support, waste management and remediation services | 56 | 6,893 | 14,511 B | 47.5 | 7,031 | 14,561 B | 48.3 |
| Educational, healthcare and social assistance services | 61-62 | 4,160 | 5,906 B | 70.4 | 4,119 | 5,824 C | 70.7 |
| Arts, entertainment and recreation | 71 | 1,079 | 2,250 B | 48.0 | 1,100 | 2,399 B | 45.9 |
| Accommodation and food services | 72 | 9,000 | 12,288 B | 73.2 | 9,156 | 12,492 B | 73.3 |
| Repair, maintenance and personal services | 81A | 5,393 | 6,593 C | 81.8 | 5,339 | 6,552 в | 81.5 |
| Securities, commodity contracts, and other financial investments and related activities | 523 | 3,227 | 10,057 B | 32.1 | 3,293 | 9,809 B | 33.6 |

## Sample design for the survey component

The frame used for sampling purposes is the Statistics Canada Business Register (BR). A stratified random sample is used. There are two size strata for each of the Level III ( 67 categories) aggregations (take-all and take-some). All units in the first stratum (take-all) are selected. For the lower stratum (take-some), sampling rates vary by aggregation, but average to about one unit selected in seven. The total sample size is approximately 5,500 enterprises.

## Stratum boundaries

The stratum boundaries for the take-all, take-some and take-none strata vary by industry aggregation. The boundaries are available upon request.

## Sample weights and imputation for incomplete responses or non-response

Although significant effort and resources are used to maximize response rates, there is always an element of non-response in a statistical survey. Units which do not respond in the current period are imputed (their characteristics are estimated). Units are imputed by applying a growth factor to previously reported data when available. The growth factor is estimated using the survey responses for the units that are most similar to the unit being imputed.

When partial survey data covering three key variables (total assets, operating revenue, operating profit) are received, the imputation factors are calculated at the unit level using these partial data. For records without historical information, a donor imputation system is used. Information on the size of the non-respondent is obtained and a similar sized respondent is found. The size information consists of the three key variables. If this information
is not available, the Business Register revenue and asset values are used. In the former situation, the donor record is used to calculate the distribution of the detailed values around the three key variables. In the latter case the donor's values are directly copied over to the non-respondent. In the case where donor imputation is required for two or more consecutive quarters, a new donor is not reselected. Rather, the imputation factor is applied to the previously imputed data.

The response values for sampled units are multiplied by a sampling weight in order to estimate for the entire surveyed population. The sampling weight is calculated using a number of factors, including the probability of the unit being selected in the sample.

## Seasonal adjustment

The seasonal component of a time series reflects sub-annual movements caused by characteristic weather changes, holidays or other factors which tend to recur every year at approximately the same time. The seasonal adjustment process attempts to quantify the seasonal component in a time series and to remove its effect from observed data.

The seasonal adjustment method used is a computerized ratio-to-moving-average method in widespread use at Statistics Canada. It is based on the U.S. Bureau of the Census Method II, but has some additional features. Beginning with the first quarter of 1999, the Quarterly Financial Statistics series uses "end-point" seasonal adjustment, which recalculates seasonal factors each quarter as more recent data becomes available. For a more complete description of these features, refer to "X11ARIMA v. 2000 - Seasonal Adjustment Method Foundations and User's Manual."

Series containing no significant seasonality have not been seasonally adjusted. In these cases, the unadjusted series are used in the place of seasonally adjusted data.

## Data quality

There are two categories of errors in statistical information - sampling errors and non-sampling errors. Sampling errors are errors that arise because estimates are being prepared based on a sample of the universe rather than collecting information from all units in the universe. These errors can be measured.

Non-sampling errors can arise from a variety of sources and are much more difficult to measure. Non-sampling errors include errors in the information provided by respondents, data capture errors and other processing errors.

## Sampling errors

Sample surveys are designed to provide the highest sampling efficiency (the smallest sample that will produce a sampling error of a given size). This optimization is usually performed for only a few variables, limited by the data items that are available at the time of sample design and selection, the resources available, and the complexity introduced by trying to optimize for many variables at one time. The sample used for these statistics was designed to produce a reasonable level of accuracy for assets and revenue. Consequently, other items may be less accurately estimated.

A measure of the sampling error is the standard error. This measurement is based upon the idea of selecting several samples, although in reality only one sample is drawn. Sampling variability can also be expressed relative to the estimate itself. The standard error as a percentage of the estimate is called the coefficient of variation (CV), or the relative standard error. Small CVs are desirable, since the smaller the CV, the smaller the sampling variability relative to the estimate.

The sample for the Quarterly Survey of Financial Statistics for Enterprises was drawn such that the CV at the Level III ( 67 categories) aggregation, should be no more than $10 \%$ for operating revenue or total assets. The CV indicators are shown next to these variables in the tables according to the scale presented on page 2.

## Estimation errors in the non-sampled strata

The estimate for small businesses (take-none portion) is prepared by applying a statistical regression model to predict the value of the take-none portion of the population by Level III ( 67 categories) aggregation using the estimates from the surveyed population and other parameters. The error introduced by this method depends on several factors, including the contribution of these strata to the overall estimate and the error in estimating the movement of the strata using sampled units and other external factors. It is difficult to calculate a coefficient of variation for the non-sampled strata, as the estimates are calculated at the Level III aggregation level only. Therefore, the CV indicator displayed in the publication reflects only the survey portion of the estimate. When the estimate reflects only the take-none portion, there is no CV indicator shown.

## Other non-sampling errors

There are no objective measures of other non-sampling errors applied to these statistics. However, most reporting and data entry errors are corrected as a result of the intricate computer capture and edit procedures applied to the data. This is particularly effective for financial data where accounting relationships are established and balancing is required. However, most financial data collected are derived from audited financial statements resulting in minimal errors and inconsistencies. As well, the Quarterly Survey of Financial Statistics for Enterprises utilizes trained accounting staff to capture and analyze reported data to minimize the frequency of non-sampling errors.
One source of non-sampling error is the non-response error. There are several measures that can help the user evaluate this type of error, including the response rate and the data response rate.

The response rate (see Text table 3) is a measure of the proportion of those sample units which have responded in time for inclusion in the estimate. To calculate the response rate, one should simply divide the number of actual responses by the total number of sampled units. For example, a sample with 20 active units for which 10 respond for a particular quarter would have a response rate of $50 \%$.

Response rate is:

$$
\frac{\text { Complete + partial response }}{\text { Complete + partial response + non-response }}
$$

Text Table 3
All enterprise measure of sample response

|  | Quarter |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Third quarter 2002 | Fourth quarter 2002 | First quarter 2003 | Second quarter 2003 | Third quarter 2003 | Fourth quarter 2003 | First quarter 2004 | Second quarter 2004 | Third quarter 2004 |
|  |  |  |  |  | centage |  |  |  |  |
| Response rate | 66.5 | 64.0 | 64.0 | 61.3 | 51.7 | 52.3 | 62.4 | 54.1 | 36.8 |
| Asset response rate | 90.3 | 88.9 | 90.2 | 87.9 | 80.2 | 80.1 | 82.4 | 82.6 | 66.7 |
| Revenue response rate | 86.7 | 84.9 | 82.5 | 80.8 | 72.7 | 73.0 | 78.5 | 68.0 | 53.7 |
| Weighted asset response rate | 87.3 | 85.6 | 87.1 | 83.7 | 75.1 | 77.1 | 80.3 | 79.6 | 63.4 |
| Weighted revenue response rate | 81.4 | 79.5 | 77.5 | 75.4 | 66.8 | 67.1 | 73.4 | 62.9 | 49.7 |

The data response rate is the proportion of the estimate which is based upon actual reported data. The data response rate can be calculated by dividing the design assets or revenue (or whatever variable is being analyzed) represented by the responding units by the corresponding value for the entire sample. In the previous example, if the 10 responding units have a design asset value totaling $\$ 15$ billion out of a total sample asset value of $\$ 20$ billion, the data response rate for assets would be $75 \%$.
(Where the design value is a frame value for the record which is derived from administrative sources and is available for the entire population.)

Data response rate for assets is:

Total assets from completed responses

+ total assets from partial responses
Total assets from completed responses
+ total assets from partial responses
+ total assets from others
(Where asset values are the design values.)
Weighted data response rates consider that units in sample represent more than themselves through weighting factors. Some units contribute more to the estimates than other units when weights are applied. The weighted data response rate can be calculated by dividing the respondents' weighted frame value by the weighted sample for assets or revenue (or whatever variable is being analyzed).

In the previous example, if the weighted asset value of the responding 10 units is $\$ 40$ billion out of a total sample weighted asset value of $\$ 50$ billion, the weighted asset response rate would be $80 \%$.

Weighted data response rate for assets is:
Total weighted assets from completed responses

+ total weighted assets from partial responses
Total weighted assets from completed responses
+ total weighted assets from partial responses
+ total weighted assets from others
(Where the weighted assets for a respondent is defined as the design weight multiplied by the design assets value.)


## Limitations of the data

To be valid for either time-series or cross-sectional analysis, the definitions of data must be consistent within time periods or across time periods. In other words, the differences and similarities in data must reflect only real differences and not differences in the concepts or definitions used in preparing the data. The ability to use the data for analysis depends on the conceptual framework in which the data are being used.

These data are consistent with the Generally Accepted Accounting Principles (GAAP) of the Canadian Institute of Chartered Accountants. As such, they do not necessarily agree with the concepts used within the Canadian System of National Accounts.

While the GAAP concepts are appropriate for the application of the data, there may still be some problems of consistency (between units or over time) for items where GAAP does not prescribe a particular treatment or allows some latitude. One of the general problems with GAAP for some uses is that it prescribes a historical cost treatment of assets (i.e., their cost at the time of acquisition). As a result, caution should be used when comparing balance sheet data and ratios over time and across industries.

## Confidentiality

The confidentiality of the reported statistics to the quarterly survey is protected under the provisions of the Statistics Act. Accordingly, statistics are released in aggregate only, with no potential identification of individually reported information. The confidentiality provisions of the Statistics Act override the provisions of the Access to Information Act to guarantee the confidentiality of reported data of individual respondents.

## Definitions of financial ratios

## Debt to equity

This ratio examines the relationship of debt (loans, bonds, debentures) to shareholders' equity. It compares the relative size of debt to resources invested by the owners. It indicates the extent to which a firm relies on borrowed funds to finance its operations. Firms that rely heavily on borrowed funds are said to be highly leveraged.

## Formula

Debt to equity:

Borrowings + loans and accounts with affiliates
Total equity

## Profit margin

Operating profit is the net result of the principal business activities of a firm. It is calculated before taking into account interest expense, investment income, non-recurring losses from the write-down of assets, gains or losses realized on the disposal of assets, and income tax expense. This ratio indicates management's ability to generate earnings from the principal business activities of a firm. The ratio is expressed as a percentage of operating revenue.

## Formula

Profit margin:

Operating profit (S.A.) $\times 100$
Total operating revenue (S.A.)

## Return on equity

This ratio measures the level of return to the owners (investors) and it represents their measure of profitability. The earnings figure is the after-tax profits, including a deduction for interest expense (payments to lenders). It is the net profit available to the owners (investors). The ratio indicates how many cents are returned to every dollar invested by the owners.

## Formula

Return on equity:
Profit before extraordinary gains (S.A.) $\times 4 \times 100$
Total equity

## Return on capital employed

This ratio measures profitability and how well management has employed the assets, by calculating the percentage return on total capital provided by the owners and lenders (creditors). The earnings figure is calculated before taking into account interest expense (payments to lenders) and dividends (payments to owners). The ratio indicates how many cents are returned to every dollar of capital invested.

## Formula

Return on Capital Employed:
Profit before extraordinary gains and interest on borrowings net of tax (S.A.) $\times 4 \times 100$
Borrowings + Loans and accounts with affiliates

+ Total equity


[^0]:    8 Statistics Canada - Catalogue no. 61-008

