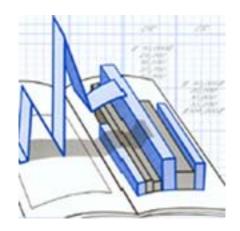


Catalogue no. 61-008-XIE

Quarterly financial statistics for enterprises

Third quarter 2004





Statistics Canada Statistique Canada



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Statistics Canada Industrial Organization and Finance Division

Quarterly financial statistics for enterprises

Third quarter 2004

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Symbols

The following standard symbols are used in Statistics Canada publications:

- . not available for any reference period
- .. not available for a specific reference period
- ... not applicable
- 0 true zero or a value rounded to zero
- 0s value rounded to 0 (zero) where there is a meaningful distinction between true zero and the value that was rounded
- p preliminary
- r revised
- x confidential to meet secrecy requirements of the Statistics Act
- E use with caution
- F too unreliable to be published

Coefficients of variation

A excellent (CV range is 0.00% to 4.99%)
B very good (CV range is 5.00% to 9.99%)
C good (CV range is 10.00% to 14.99%)
D acceptable (CV range is 15.00% to 24.99%)

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Note to users

You can also search through the Statistics Canada catalogue which lists all current products and services available from Statistics Canada.

Table of contents

Highl	ights	6
Analy	ysis — Third quarter 2004 (preliminary)	7
Relat	ed products	11
Statis	stical tables	
1-1	Summary table of seasonally adjusted data - Operating revenue and operating profit	14
1-2	Summary table of seasonally adjusted data - Profit before extraordinary gains and net profit	16
1-3	Summary table of selected ratios - Debt to equity and profit margin	18
1-4	Summary table of selected ratios - Return on equity and return on capital employed	20
2-1	Total, all industries - Balance sheet and income statement	22
2-2	Total, all industries - Statement of changes in financial position, seasonally adjusted data and financial ratios	24
3-1	Total, non-financial industries - Balance sheet and income statement	25
3-2	Total, non-financial industries - Statement of changes in financial position, seasonally adjusted data and financial ratios	27
4-1	Total, finance and insurance industries - Balance sheet and income statement	28
4-2	Total, finance and insurance industries - Statement of changes in financial position, seasonally adjusted data and financial ratios	30
5-1	Agriculture, forestry, fishing and hunting - Balance sheet and income statement	31
5-2	Agriculture, forestry, fishing and hunting - Statement of changes in financial position, seasonally adjusted data and financial ratios	33
6-1	Oil and gas extraction and support activities- Balance sheet and income statement	34
6-2	Oil and gas extraction and support activities- Statement of changes in financial position, seasonally adjusted data and financial ratios	36
7-1	Mining (except oil and gas) - Balance sheet and income statement	37
7-2	Mining (except oil and gas) - Statement of changes in financial position, seasonally adjusted data and financial ratios	39
8-1	Utilities - Balance sheet and income statement	40
8-2	Utilities - Statement of changes in financial position, seasonally adjusted data and financial ratios	42
9-1	Construction - Balance sheet and income statement	43
9-2	Construction - Statement of changes in financial position, seasonally adjusted data and financial ratios	45
10-1	Manufacturing - Balance sheet and income statement	46
10-2	Manufacturing - Statement of changes in financial position, seasonally adjusted data and financial ratios	48
11-1	Wholesale trade - Balance sheet and income statement	49

Table of contents – continued

11-2	Wholesale trade - Statement of changes in financial position, seasonally adjusted data and financial ratios	51
12-1	Retail Trade - Balance sheet and income statement	52
12-2	Retail trade - Statement of changes in financial position, seasonally adjusted data and financial ratios	54
13-1	Transportation and warehousing - Balance sheet and income statement	55
13-2	Transportation and warehousing - Statement of changes in financial position, seasonally adjusted data and financial ratios	57
14-1	Information and cultural industries - Balance sheet and income statement	58
14-2	Information and cultural industries - Statement of changes in financial position, seasonally adjusted data and financial ratios	60
15-1	Non-depository credit intermediation - Balance sheet and income statement	61
15-2	Non-depository credit intermediation - Statement of changes in financial position, seasonally adjusted data and financial ratios	63
16-1	Insurance carriers and related activities - Balance sheet and income statement	64
16-2	Insurance carriers and related activities - Statement of changes in financial position, seasonally adjusted data and financial ratios	66
17-1	Other funds and financial vehicles - Balance sheet and income statement	67
17-2	Other funds and financial vehicles - Statement of changes in financial position, seasonally adjusted data and financial ratios	69
18-1	Activities related to credit intermediation - Balance sheet and income statement	70
18-2	Activities related to credit intermediation - Statement of changes in financial position, seasonally adjusted data and financial ratios	72
19-1	Depository credit intermediation- Balance sheet and income statement	73
19-2	Depository credit intermediation- Statement of changes in financial position, seasonally adjusted data and financial ratios	75
20-1	Real estate and rental and leasing companies - Balance statement and income statement	76
20-2	Real estate and rental and leasing companies - Statement of changes in financial position, seasonally adjusted data and financial ratios	78
21-1	Professional, scientific and technical services - Balance sheet and income statement	79
21-2	Professional, scientific and technical services - Statement of changes in financial position, seasonally adjusted data and financial ratios	81
22-1	Securities, commodity contracts, and other financial investments and related activities - Balance sheet and income statement	82
22-2	Securities, commodity contracts, and other financial investments and related activities - Statement of changes in financial position, seasonally adjusted data and financial ratios	84
23-1	Administrative and support, waste management and remediation services - Balance sheet and income statement	85
23-2	Administrative and support, waste management and remediation services - Statement of changes in financial position, seasonally adjusted data and financial ratios	87
24-1	Educational, healthcare and social assistance services- Balance sheet and income statement	88
24-2	Educational, healthcare and social assistance services- Statement of changes in financial position, seasonally adjusted data and financial ratios	90

Table of contents – continued

25-1	Arts, entertainment and recreation - Balance sheet and income statement	91
25-2	Arts, entertainment and recreation - Statement of changes in financial position, seasonally adjusted data and financial ratios	93
26-1	Accomodation and food services - Balance sheet and income statement	94
26-2	Accomodation and food services - Statement of changes in financial position, seasonally adjusted data and financial ratios	96
27-1	Repair, maintenance and personal services - Statement of changes in financial position, seasonally adjusted data and financial ratios	97
27-2	Repair, maintenance and personel services - Balance sheet and income statement	98
Data	quality, concepts and methodology	
Surve	ey Description	100
Accou	unting concepts, definitions and practices	102
Indus	trial classification	103
Derivi	ing the estimates	105
Defini	itions of financial ratios	110
Chart	ts control of the second of th	
Chart	1. Profits at record high but growth stalls	7
Chart	2. Profits unchanged following four quarters of growth	8

Highlights

•	On a year-over-year basis, third quarter operating profits were up 19.7%, a slowdown from the 26.0% gain in the second quarter but the ninth consecutive year-over-year advance.

Analysis — Third quarter 2004 (preliminary)

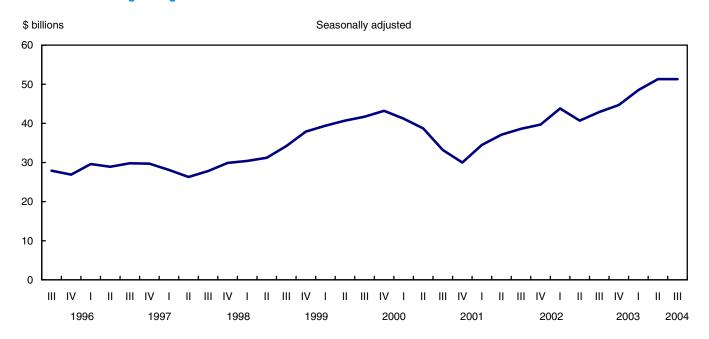
On a year-over-year basis, third quarter operating profits were up 19.7%, a slowdown from the 26.0% gain in the second quarter but the ninth consecutive year-over-year advance.

The non-financial industries lost some ground in the third quarter, as profits slipped 0.6% from the previous quarter to \$38.6 billion. One-time charges to operating profits in both the telecommunications and motor vehicle and parts manufacturing industries trimmed third quarter results. Excluding these two industries, the non-financial profits rose by 2.7%.

In the financial sector, profits climbed 2.1% in the third quarter, mainly due to gains by insurance carriers. Chartered bank profits were little changed from the previous quarter.

Profits at record high but growth stalls

Chart 1



Metal profits glitter

Strong global demand, particularly for nickel, copper and zinc, boosted profits of metal mining companies to \$1.2 billion in the third quarter, 63.1% ahead of second quarter levels. Mining profits have risen for five consecutive quarters since the \$0.2 billion earned in the second quarter of 2003. Non-ferrous metal prices in September were up 30.2% year-over-year.

Note to readers

These quarterly financial statistics cover the activities of all corporations in Canada, excluding government controlled and not-for-profit corporations.

Operating profits represent the profits earned from normal business activities, excluding interest expense on borrowing and valuation adjustments. For non-financial industries, operating profits exclude interest and dividend revenue and capital gains/losses. For financial industries, interest and dividend revenue, capital gains/losses and interest paid on deposits are included in the calculation of operating profits.

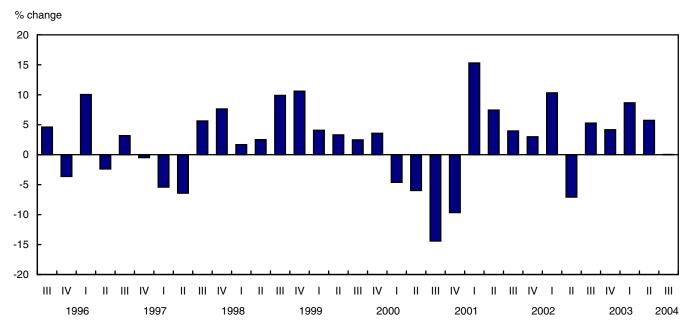
Oil and gas producers thrived in the quarter, as fuel prices continued to escalate. Average crude oil prices jumped 37.5% from the previous year, while natural gas price gains were more modest. Operating profits in the oil patch reached \$5.6 billion, 0.5% above the second quarter but 21.1% ahead of profits earned a year ago in the third guarter of 2003.

Manufacturing sector remains stalwart

Manufacturers earned \$12.5 billion in third quarter operating profits, down slightly from the second quarter but a 45.0% improvement from the third quarter last year. Quarter-to-quarter operating revenue advanced a solid 3.2% for a second straight quarter. While overall exports of Canadian manufactured goods edged up in the third quarter, monthly export declines throughout the quarter may dampen fourth quarter production levels. Nonetheless, the October release of the Business Conditions Survey reported that manufacturers remained optimistic about their fourth quarter production and employment outlook.

Petroleum and coal manufacturers reaped record high profits of \$2.7 billion in the third quarter. Profits jumped 18.9% from the second quarter and have more than doubled since the final quarter of 2003. Several companies reported best-ever results, spearheaded by soaring commodity prices.

Chart 2
Profits unchanged following four quarters of growth



Red hot steel prices sparked a 26.7% quarter-to-quarter surge in profits of primary metal producers. Profits of \$0.8 billion were more than three times those earned in the third quarter of 2003. Strong demand from China, coupled with thriving demand from the North American automotive and oil industries, have lifted prices to all-time

highs. Steel consumption in the construction industry has been steady, but there are signs that construction activity may be losing momentum.

Wood and paper producers suffered their first quarterly profit decline in five quarters. Third quarter profits of \$1.5 billion were 11.8% below second quarter levels, but remained well ahead of the \$0.6 billion earned in the third quarter of 2003. Several companies reported that the stronger Canadian dollar adversely affected recent profit results. Commodity prices established in US dollars translate into lower returns for Canadian producers as the loonie appreciates.

Retail grows but wholesale little changed

Profits in the retail sector were up 5.2% in the third quarter, the fifth straight quarter of growth. Operating revenue rose 0.5%, as confident consumers continued to spend. Clothing and department stores (+9.5%) and other retailers (+12.5%) posted the largest quarter-to-quarter profit gains.

Wholesalers reported little change in both revenue and profits in the third quarter.

Other non-financial industries

The information and cultural industry saw operating profits slide by one-third to \$1.3 billion. The decline was centred in the telecommunications industry, where significant restructuring charges trimmed third quarter profits.

Higher fuel costs contributed to a 6.7% profit slide in the transportation and warehousing industry.

Insurance carriers lift the financial sector

Insurance carriers earned \$2.9 billion in operating profits in the quarter, an 8.0% rise from the second quarter. The increase was evenly split between life and property and casualty insurers.

Depository credit intermediaries, mainly chartered banks, earned \$5.2 billion in third quarter profits, little changed from the second quarter but an improvement from the quarterly average profits of \$4.5 billion earned in 2003.

Profitability ratios

The return on shareholders' equity improved to 11.5% in the third quarter from 11.1% in the second quarter and 10.0% in the first quarter of 2004. After-tax profits, the numerator in the return on equity calculation, increased 6.0% from the previous quarter, mainly due to currency and capital gains.

The operating profit margin slipped to 7.9% in the third quarter from 8.1% in the second quarter, but remained well above the margins of 7.0% earned in the third quarter of 2003.

Text Table 1
Financial statistics for enterprises

	Seasonally adjusted							
	Third ^r quarter 2003	Second ^r quarter 2004	Third ^p quarter 2004	Third quarter 2003 to third quarter 2004	Second quarter to third quarter 2004			
		\$ billions		% cha	inge			
All industries Operating revenue Operating profit After-tax profit	613.2	636.3	647.5	5.6	1.8			
	42.9	51.3	51.3	19.7	0.0			
	25.3	31.8	33.7	33.2	6.0			
Non-financial Operating revenue Operating profit After-tax profit	557.1	578.7	590.4	6.0	2.0			
	31.5	38.8	38.6	22.7	-0.6			
	19.2	24.2	25.9	34.8	6.8			
Financial Operating revenue Operating profit After-tax profit	56.1	57.6	57.1	1.8	-0.8			
	11.4	12.5	12.7	11.4	2.1			
	6.1	7.6	7.9	28.2	3.4			

Related products

Selected publications from Statistics Canada

10-3008X	Financial performance indicators for Canadian business, Volumes 1 and 2-3. National					
10-3010X	Financial performance indicators for Canadian business. Volumes 1, 2-3 National and Volume 2-3 provinces, territories and regions					
61-219-X	Financial and taxation statistics for enterprises					
61-220-X	Corporations Returns Act					
61-517-X	Inter-corporate ownership					
61F0058X	Financial performance indicators for Canadian business. Volume 1. Medium and large firms (firms with revenues of \$5 million and over)					
61F0059X	Financial performance indicators for Canadian business. Volume 2-3. National, small and medium firms (firms with revenues under \$25 million)					
61F0100X	Financial performance indicators for Canadian business. Volume 2-3 by province, territory and region. Small firms (firms with revenues under \$5 million)					

Selected CANSIM tables from Statistics Canada

187-0001	Balance sheet and income statement, by North American Industry Classification System (NAICS)
187-0002	Quarterly statement of changes in financial position (unadjusted), by North American Industry Classification System (NAICS), and selected ratios, seasonally adjusted data

Selected surveys from Statistics Canada

Selected tables of Canadian statistics from Statistics Canada

• Canadian Statistics - Financial statistics for enterprises (quarterly)

- · Canadian Statistics Insurance carriers—Income statement
- Canadian Statistics Chartered banks and other deposit-accepting intermediaries Balance sheet
- · Canadian Statistics Insurance carriers—Balance sheet
- · Canadian Statistics Non-depository credit intermediation—Balance sheet
- · Canadian Statistics Other financial intermediaries—Balance sheet
- Canadian Statistics Non-depository credit intermediation—Income statement
- · Canadian Statistics Other financial intermediaries—Income statement
- Canadian Statistics Other financial services Balance sheet and income statement
- Canadian Statistics Investment Services Balance sheet and income statement
- Canadian Statistics Banking Balance sheet and income statement
- Canadian Statistics Insurance Balance sheet and income statement
- Canadian Statistics Other consumer and business credit Balance sheet and income statement
- Canadian Statistics Economic indicators, by provinces and territories (monthly and quarterly)

Statistical Tables

Table 1-1 Summary table of seasonally adjusted data - Operating revenue and operating profit

	Third guarter	Fourth quarter	First quarter	Second quarter	Third quarter
	2003	2003	2004	2004	2004
		mill	ions of dollars		
Operating revenue					
Total, all industries	613,210	619,270	619,026	636,298	647,548
Total, non-financial industries	557,123	563,049	561,226	578,749	590,445
Total, finance and insurance industries	56,087	56,221	57,800	57,550	57,103
Agriculture, forestry, fishing and hunting	8,515	8,562	8,192	8,395	8,206
Oil and gas extraction and support activities	25,645	23,532	26,059	30,297	32,197
Mining (except oil and gas)	5,183	5,624	5,988	6,461	7,452
Utilities	14,982	15,118	14,348	15,441	16,967
Construction	38,641 165,020	40,081 167,551	39,423	40,066 173,020	39,894
Manufacturing Wholesale trade	92,492	94,000	167,582 93,700	94,918	178,562 94,764
Retail trade	89,383	89,542	89,700 89,701	91,877	92,362
Transportation and warehousing	24,163	24,804	24,613	25,244	25,895
Information and cultural industries	18,927	19,172	18,991	19,243	19,438
Non-depository credit intermediation	3,729	3,896	3,866	4,014	4,147
Insurance carriers and related activities	20,715	21,378	22,085	22,110	21,985
Activities related to credit intermediation	591	590	600	585	570
Depository credit intermediation	21,305	20,302	21,092	20,695	20,379
Real estate and rental and leasing Professional, scientific and technical	12,725	12,805	12,681	12,993	13,203
services Administrative and support, waste	19,657	20,241	19,560	19,794	19,733
management and remediation services Educational, healthcare and social	15,211	15,172	13,897	14,020	14,679
assistance services	5,885	5,877	5,825	5,904	5,883
Arts, entertainment and recreation	2,323	2,305	2,258	2,267	2,376
Accommodation and food services	12,116	12,147	12,032	12,356	12,193
Repair, maintenance and personal services	6,258	6,514	6,375	6,452	6,641
Securities, commodity contracts, and other financial investments and related					
activities	9,747	10,055	10,158	10,145	10,023
Other funds and financial vehicles	8,072	9,873	12,803	12,660	11,152
Operating profit	0,072	9,073	12,003	12,000	11,132
Total, all industries	42,882	44,669	48,531	51,311	51,330
Total, non-financial industries	31,468	32,901	35,670	38,850	38,612
Total, finance and insurance industries	11,414	11,768	12,861	12,460	12,719
Agriculture, forestry, fishing and hunting	,	,		·	,
Oil and gas extraction and support activities	533 4,599	531 4,067	591 4,959	579 5,541	554 5,568
Mining (except oil and gas)	264	550	650	739	1,205
Utilities	960	1,136	1,108	1,171	1,224
Construction	1,276	1,222	1,325	1,404	1,213
Manufacturing	8.625	8,987	11,097	12,733	12,505
Wholesale trade	3,463	3,589	3,679	3,832	3,823
Retail trade	2,985	3,118	3,162	3,556	3,740
Transportation and warehousing	1,597	2,403	2,087	2,062	1,924
Information and cultural industries	2,051	1,917	1,952	1,980	1,322
A CONTRACTOR OF A CONTRACTOR O	1,507	1,515	1,516	1,651	1,793
		2 627	2,741	2,724	2,944
Insurance carriers and related activities	1,985	2,637			
Activities related to credit intermediation	137	123	142	131	127
Insurance carriers and related activities					

Table 1-1 – continued Summary table of seasonally adjusted data - Operating revenue and operating profit

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Professional, scientific and technical					
services	391	475	371	463	437
Administrative and support, waste					
management and remediation services	455	447	415	381	494
Educational, healthcare and social					
assistance services	672	685	681	726	716
Arts, entertainment and recreation	39	68	30	13	75
Accommodation and food services	357	349	356	353	317
Repair, maintenance and personal services	391	429	465	508	528
Securities, commodity contracts, and other financial investments and related					
activities	2,831	2,708	2,777	2,683	2,634
Other funds and financial vehicles	4,814	6,511	9,599	9,371	7,880

Table 1-2

Summary table of seasonally adjusted data - Profit before extraordinary gains and net profit

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
		millio	ns of dollars		
Profit before extraordinary gains					
Total, all industries	25,324	28,618	28,017	31,828	33,730
Total, non-financial industries	19,178	21,554	19,946	24,208	25,852
Total, finance and insurance industries	6,146	7,064	8,071	7,620	7,879
Agriculture, forestry, fishing and hunting Oil and gas extraction and support activities Mining (except oil and gas) Utilities Construction Manufacturing Wholesale trade Retail trade Transportation and warehousing Information and cultural industries Non-depository credit intermediation Insurance carriers and related activities Activities related to credit intermediation Depository credit intermediation Real estate and rental and leasing Professional, scientific and technical services Administrative and support, waste management and remediation services Educational, healthcare and social assistance services	365 3,231 74 647 706 5,817 2,237 1,635 1,008 577 104 1,495 75 2,411 1,384 517	408 3,239 1,318 678 750 5,398 2,216 1,877 1,499 998 141 2,513 73 2,475 1,619 529 202 490	469 2,984 943 546 837 6,026 2,290 1,742 1,074 -49 248 2,310 79 3,148 1,667 385	455 3,333 905 701 822 8,291 2,912 2,103 1,133 425 431 2,186 79 2,926 1,482 540 234	421 3,357 1,282 717 694 9,352 2,719 2,226 1,313 315 486 2,373 73 2,970 1,717 517
Arts, entertainment and recreation Accommodation and food services Repair, maintenance and personal services Securities, commodity contracts, and	-3 106 238	19 50 264	-12 46 306	-20 30 337	35 64 354
other financial investments and related activities Other funds and financial vehicles	2,061 6,413	1,862 8,625	2,286 10,919	1,998 6,794	1,977 5,438
Net profit Total, all industries	25,294	28,613	28,042	31,786	33,648
Total, non-financial industries	19,189	21,567	19,942	24,140	25,745
Total, finance and insurance industries	6,105	7,046	8,100	7,646	7,903
Agriculture, forestry, fishing and hunting Oil and gas extraction and support activities Mining (except oil and gas) Utilities Construction Manufacturing Wholesale trade Retail trade Transportation and warehousing Information and cultural industries Non-depository credit intermediation Insurance carriers and related activities Activities related to credit intermediation Depository credit intermediation Real estate and rental and leasing	362 3,237 74 650 706 5,833 2,242 1,641 1,008 577 112 1,495 75 2,411 1,383	409 3,241 1,318 678 749 5,414 2,219 1,882 1,499 998 150 2,513 73 2,475 1,619	469 2,984 942 546 838 6,021 2,287 1,737 1,073 -48 240 2,310 79 3,147 1,668	454 3,280 906 701 821 8,272 2,911 2,098 1,132 422 422 2,186 79 2,926 1,483	420 3,298 1,282 717 694 9,343 2,655 2,235 1,312 314 477 2,373 73 2,970 1,717

Table 1-2 – continued Summary table of seasonally adjusted data - Profit before extraordinary gains and net profit

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Professional, scientific and technical					
services	512	529	383	537	517
Administrative and support, waste					
management and remediation services	156	189	210	247	270
Educational, healthcare and social					
assistance services	473	491	494	524	512
Arts, entertainment and recreation	-7	16	-12	-16	38
Accommodation and food services	106	50	46	31	65
Repair, maintenance and personal services	238	264	306	337	354
Securities, commodity contracts, and other financial investments and related					
activities	2,012	1,836	2,323	2,032	2,010
Other funds and financial vehicles	6,413	8,625	10,919	6,763	5,438

Table 1-3

Summary table of selected ratios - Debt to equity and profit margin

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
			ratio		
Debt to equity					
Total, all industries	0.916	0.902	0.911	0.908	0.890
Total, non-financial industries	0.991	0.973	0.983	0.977	0.959
Total, finance and insurance industries	0.687	0.683	0.691	0.695	0.678
Agriculture, forestry, fishing and hunting	1.747	1.715	1.745	1.722	1.681
Oil and gas extraction and support activities	1.038	1.007	1.016	1.039	1.043
Mining (except oil and gas)	0.527	0.505	0.491	0.492	0.468
Utilities	0.946	0.891	0.854	0.844	0.813
Construction	1.832	1.785	1.734	1.733	1.778
Manufacturing	0.565	0.564	0.582	0.581	0.571
Wholesale trade	0.917	0.900	0.872	0.849	0.801
Retail trade	1.049	1.068	1.064	1.029	0.981
Transportation and warehousing	1.431	1.339	1.403	1.413	1.391
Information and cultural industries	1.323	1.282	1.399	1.362	1.278
Non-depository credit intermediation	7.362	7.536	7.307	7.362 0.160	6.963
Insurance carriers and related activities	0.170	0.161	0.173		0.159
Activities related to credit intermediation	0.505	0.647 0.470	0.605 0.484	0.542 0.470	0.578
Depository credit intermediation Real estate and rental and leasing Professional, scientific and technical	0.462 2.391	2.345	2.357	2.306	0.442 2.295
services	0.697	0.688	0.681	0.673	0.688
Administrative and support, waste management and remediation services	2.284	2.180	2.229	2.310	2.256
Educational, healthcare and social	4.000	4.400	4.404	4.000	4 440
assistance services	1.223	1.103	1.101	1.082	1.110
Arts, entertainment and recreation	2.769	2.793	2.326	2.157	2.249
Accommodation and food services Repair, maintenance and personal services	1.660 2.152	1.724 1.822	1.795 1.920	1.816 1.697	1.802 1.620
Securities, commodity contracts, and other financial investments and related					
activities	0.454	0.436	0.436	0.454	0.446
Other funds and financial vehicles	0.331	0.337	0.332	0.333	0.337
		i	percentage		
Profit margin					
Total, all industries	7.0	7.2	7.8	8.1	7.9
Total, non-financial industries	5.6	5.8	6.4	6.7	6.5
Total, finance and insurance industries	20.4	20.9	22.2	21.6	22.3
Agriculture, forestry, fishing and hunting	6.2	6.2	7.2	6.9	6.8
Oil and gas extraction and support activities	17.9	17.3	19.0	18.3	17.3
Mining (except oil and gas)	5.1	9.8	10.8	11.4	16.2
Jtilities The state of the stat	6.4	7.5	7.7	7.6	7.2
Construction	3.3	3.0	3.4	3.5	3.0
Manufacturing	5.2	5.4	6.6	7.4	7.0
Vholesale trade	3.7	3.8	3.9	4.0	4.0
Retail trade	3.3	3.5	3.5	3.9	4.0
Transportation and warehousing	6.6	9.7	8.5	8.2	7.4
nformation and cultural industries	10.8	10.0	10.3	10.3	6.8
Non-depository credit intermediation	40.4	38.9	39.2	41.1	43.2
Insurance carriers and related activities	9.6	12.3	12.4	12.3	13.4
Activities related to credit intermediation	23.2	20.8	23.7	22.3	22.4

Table 1-3 – continued Summary table of selected ratios - Debt to equity and profit margin

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Depository credit intermediation	23.2 22.1	23.6 22.9	27.0 21.6	25.5 21.6	25.6 22.5
Real estate and rental and leasing Professional, scientific and technical	22.1	22.9	21.0	21.0	22.5
services Administrative and support, waste	2.0	2.4	1.9	2.3	2.2
management and remediation services Educational, healthcare and social	3.0	3.0	3.0	2.7	3.4
assistance services	11.4	11.6	11.7	12.3	12.2
Arts, entertainment and recreation	1.7	3.0	1.3	0.6	3.1
Accommodation and food services	3.0	2.9	3.0	2.9	2.6
Repair, maintenance and personal services	6.2	6.6	7.3	7.9	8.0
Securities, commodity contracts, and other financial investments and related					
activities	29.0	26.9	27.3	26.4	26.3
Other funds and financial vehicles	59.6	66.0	75.0	74.0	70.7

Table 1-4

Summary table of selected ratios - Return on equity and return on capital employed

	Third guarter	Fourth guarter	First quarter	Second guarter	Third quarte
	2003	2003	2004	2004	2004
_			percentage		
Return on equity					
Total, all industries	9.3	10.3	10.0	11.1	11.5
Total, non-financial industries	9.3	10.3	9.5	11.2	11.7
otal, finance and insurance industries	9.2	10.4	11.7	10.8	11.0
Agriculture, forestry, fishing and hunting Dil and gas extraction and support	9.8	10.8	12.5	12.0	10.8
activities /lining (except oil and gas)	14.6 0.6	14.4 10.7	12.7 7.5	13.9 7.1	13.8 9.8
Itilities	10.7	10.7	8.3	10.2	10.4
Construction	11.7	12.2	13.6	13.3	11.3
Manufacturing	7.5	6.9	7.7	10.4	11.5
Vholesale trade	16.1	15.5	15.4	18.7	17.0
Retail trade	13.4	15.3	13.7	15.6	16.0
ransportation and warehousing nformation and cultural industries	11.1 4.4	15.7 7.4	11.3 -0.4	11.6 3.2	13. ⁻ 2.2
lon-depository credit intermediation	4.4 3.5	7.4 4.8	-0.4 8.0		14.
nsurance carriers and related activities	8.0	13.1	12.1		11.7
activities related to credit intermediation	12.4	11.6	11.7	11.2	10.2
Depository credit intermediation	10.3	10.5	13.0	11.9	12.0
leal estate and rental and leasing rofessional, scientific and technical	11.9	13.6	14.0		13.0
services dministrative and support, waste	6.0	6.1	4.3	6.2	5.
management and remediation services ducational, healthcare and social	7.8	8.9	9.0	11.0	11.
assistance services	23.9	23.3	22.6	22.5	22.4
rts, entertainment and recreation ccommodation and food services	-0.4 3.3	2.3 1.6	-1.4 1.5	-2.2 1.0	3.9 2.0
Repair, maintenance and personal services	23.3	22.2	27.0	26.1	26.
ecurities, commodity contracts, and					
other financial investments and related		0.0	40.4		
activities Other funds and financial vehicles	9.7 5.1	8.6 6.7	10.4 8.2		8.9 4.0
other futius and ilitaricial verticles	5.1	0.7	0.2	5.0	4.0
			percentage	11.9 11.9 6.2 11.0 22.5 -2.2 1.0	
Return on capital employed					
Total, all industries	7.0	7.5	7.3		8.1
otal, non-financial industries	6.8	7.2	6.8	7.6	7.9
otal, finance and insurance industries	7.8	8.5	9.3	8.6	8.8
griculture, forestry, fishing and hunting oil and gas extraction and support	6.2	6.5	6.8	6.7	6.2
activities	8.6	8.7 9.5	8.0 6.3	8.8 6.1	8.0
lining (except oil and gas) Itilities	1.4 7.9	8.5 8.2	6.3 6.4	6.1 7.7	8.0 8.4
Construction	7.9 6.5	7.0	6.7	6.7	5.8
Nanufacturing	6.5	6.0	6.6	8.1	8.8
Vholesale trade	10.0	9.9	10.0	11.4	10.8
Retail trade	9.0	9.7	9.0	9.7	10.0
Fransportation and warehousing	7.7	9.6	7.3	7.6	8.7
nformation and cultural industries	4.4	5.4	2.6	4.0	3.6

Table 1-4 – continued Summary table of selected ratios - Return on equity and return on capital employed

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Non-depository credit intermediation	4.1	4.4	4.9	5.3	5.4
Insurance carriers and related activities	7.4	11.8	10.9	10.0	10.7
Activities related to credit intermediation	10.9	10.4	8.9	8.6	8.2
Depository credit intermediation	10.2	9.9	11.5	10.8	10.9
Real estate and rental and leasing	6.9	7.1	6.7	6.2	6.8
Professional, scientific and technical					
services	4.7	4.9	3.8	5.0	4.8
Administrative and support, waste					
management and remediation services	5.4	5.7	5.2	5.9	6.1
Educational, healthcare and social	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	J	0.0	• • • • • • • • • • • • • • • • • • • •
assistance services	13.1	13.3	13.0	13.0	12.8
Arts, entertainment and recreation	1.6	2.3	1.3	1.0	2.9
Accommodation and food services	4.1	3.6	3.9	3.4	3.6
Repair, maintenance and personal		0.0	0.0	• • • • • • • • • • • • • • • • • • • •	0.0
services	9.0	9.5	11.1	11.6	11.9
Securities, commodity contracts, and other financial investments and related	0.0	0.0	11.1	11.0	11.0
activities	8.3	7.7	9.1	8.1	8.0
Other funds and financial vehicles	6.3 4.8	7.7 6.0	7.2	4.8	4.0
Other fullus and illiancial vehicles	4.0	0.0	1.2	4.0	4.0

Table 2-1

Total, all industries - Balance sheet and income statement

	Third quarter	Fourth quarter	First quarter	Second quarter	Third quarter
	2003	2003	2004	2004	2004
Balance sheet		milli	ions of dollars		
	4 4E4 220 A	4 400 00F A	4 355 034 A	4 340 046 ^	4 267 676 A
Total assets Cash and deposits	4,151,338 A 142,614	4,188,985 A 144,840	4,255,931 A 142,964	4,340,916 A 149,402	4,367,676 A 149,103
Accounts receivable and accrued revenue	305,333	305,018	310,905	321,193	319,328
Inventories	217,275	218,511	222,331	225,688	226,264
Investments and accounts with affiliates	615,042	624,587	636,750	649,596	653,481
Portfolio investments	544,170	560,749	561,575	568,478	568,067
Loans	1,026,751	1,026,275	1,046,809	1,092,947	1,108,234
Mortgage	483,809	489,359	500,527	515,639	524,092
Non-mortgage	542,942	536,917	546,282	577,308	584,142
Allowance for losses on investments and	40.074	40 504	44.500	40.075	40.000
loans Bank customers' liabilities under	-12,974	-12,524	-11,560	-12,075	-12,300
	27 454	33,250	24 146	35 350	2/ 151
acceptances Capital assets, net	37,454 849,957	855,433	34,146 865,814	35,259 874,563	34,151 876,900
Other assets	425,717	432,848	446,197	435,869	444,448
Total liabilities	3,062,355	3,082,491	3,136,385	3,193,948	3,198,928
Deposits	975,486	993,220	1,002,585	1,039,590	1,057,247
Actuarial liabilities of insurers	142,877	144,954	146,167	146,723	147,608
Accounts payable and accrued liabilities	411,598	415,423	419,593	428,299	430,772
Loans and accounts with affiliates	375,798	375,407	390,357	395,745	395,007
Borrowings	621,735	622,536	629,428	645,312	645,083
Loans and overdrafts	248,180	247,607	250,553	255,151	254,420
From banks	156,116	156,720	154,568	155,961	154,606
From others	92,064	90,888	95,985	99,191	99,814
Bankers' acceptances and paper	51,443	50,543	47,873	52,568	52,008
Bonds and debentures	241,100	241,114 83,271	248,045 82,957	251,606 85,986	251,590
Mortgages Deferred income tax	81,012 73,287	73,397	73,501	73,362	87,065 74,447
Bank customers' liabilities under	13,201	13,391	73,301	73,302	14,441
acceptances	37,447	33,243	34,139	35,252	34,144
Other liabilities	424,126	424,310	440,614	429,664	414,620
Total, equity	1,088,983	1,106,495	1,119,547	1,146,967	1,168,747
Share capital	573,130	572,024	578,543	586,141	588,143
Unitholders' equity	0	0	0	0	0
Liability to policyholders	0	0	0	0	0
Contributed surplus and other	120,652	121,126	124,179	124,833	125,940
Retained earnings	395,201	413,344	416,825	435,993	454,664
Income statement					
Operating revenue	611,231 A	620,567 A	610,498 A	642,536 A	645,973 A
Sales of goods and services	544,190	553,176	542,193	575,076	577,994
Premiums	13,186	13,919	14,194	14,382	14,471
Annuity considerations	1,331	1,829	2,077	1,443	1,278
Interest revenue, operating	21,709	20,846	21,150	20,331	20,384
Dividend revenue, operating Gains on sale of securities and other assets	2,451 1,010	2,251 1,311	2,182 1,608	2,220 1,211	2,265 1,212
Other operating revenue	27,347	27,236	27,098	27,875	28,368
Operating expenses	566,447	576,899	563,609	590,345	592,660
Depreciation, depletion and amortization	25,587	26,074	25,750	26,822	27,188
Insurance claims incurred	8,422	8,803	9,354	8,883	9,066
Annuity claims incurred	1,828	2,127	2,568	2,179	2,114
Normal increase in actuarial liabilities	1,731	2,075	1,491	1,345	1,092
Interest expense, operating	6,214	5,825	5,873	5,489	5,552
Other operating expenses	522,668	531,998	518,576	545,629	547,652

Table 2-1 – continued

Total, all industries - Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Operating profit	44,783	43,668	46,889	52,190	53,313
Interest and dividend revenue	4,198	4,999	4,500	5,521	4,815
Interest expense on borrowing	15,460	14,858	15,012	15,221	15,263
Gains/losses	2,685	2,725	976	1,417	2,579
Profit before income tax	36,207	36,534	37,353	43,906	45,444
Income tax	12,144	11,025	11,844	13,419	13,609
Equity in affiliates' earnings	1.627	2.018	2.363	2.182	2.284
Profit before extraordinary gains	25,690	27,527	27,873	32,669	34,120
Extraordinary gains	30	, 5	25	-42	-82
Net profit	25,720	27,532	27,897	32,627	34,038

Notes:

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

All data in this table are unadjusted unless otherwise specified.
 Figures may not add due to rounding.

Table 2-2 Total, all industries - Statement of changes in financial position, seasonally adjusted data and financial ratios

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004			
	millions of dollars							
Statement of changes in financial position								
Cash from operating activities	44,252	53,705	52,478	51,046	36,165			
Net profit	26,867	27,900	28,182	34,052	35,431			
Non-cash items	14,052	24,542	15,294	8,652	969			
Depreciation, depletion and amortization	25,464	24,841	25,594	26,700	27,128			
Deferred income tax	1,317	1,093	-328	72	185			
Working capital	5,168	3,073	-4,323	-5,574	6,647			
Other non-cash items	-17,898	-4,466	-5,650	-12,546	-32,990			
Prior period cash transactions	3,333	1,263	9,003	8,342	-236			
ash from financing activities	27,777	28,561	36,573	55,168	27,375			
Increase in deposits	7,815	23,172	9,500	39,152	17,707			
Borrowings from banks	-831	-669	-1,445	-1,344	-1,400			
Borrowings from affiliates	8,165	6,071	10,501	3,983	-786			
Other borrowings	2,575	-28 717	9,643	12,794	8,734			
Bankers' acceptances and paper	-196		-1,619	3,360	-422			
Bonds and debentures	1,638 973	-721 -153	9,330 -619	4,555 2.856	1,448			
Mortgages	161	-153 129	2,551	2,030 2,021	7,353 355			
Other borrowings, not elsewhere classified Equity	10.053	129	2,551 8,375	2,021 584	3.120			
cotal cash available	72,028	82,266	89,051	106,214	63,539			
	72,026	82,200	69,051	100,214	63,539			
applications								
ash applied to investment activities	24,346	37,219	43,615	59,278	15,663			
Investments in affiliates	22,202	7,518	15,950	8,143	892			
Portfolio investments	3,303	19,593	5,570	4,387	-1,501			
Loans	-1,159	10,108	22,094	46,748	16,271			
Mortgage loans	6,507	5,971	10,621	14,521	8,411			
Non-mortgage loans	-7,666 6.295	4,137 6.295	11,473	32,227	7,861			
ash applied to fixed assets	.,	.,	12,331	5,366	47,985			
Cash applied to dividends	15,838	14,648	12,780	14,841	15,132			
otal applications of cash	46,479	58,163	68,727	79,485	78,780			
ncrease/decrease in cash	25,550	24,104	20,325	26,729	-15,241			
elected items, seasonally adjusted								
perating revenue	613,210	619,270	619,026	636,298	647,548			
Operating profit	42,882	44,669	48,531	51,311	51,330			
rofit before extraordinary gains	25,324	28,618	28,017	31,828	33,730			
let profit	25,294	28,613	28,042	31,786	33,648			
elected ratios								
ebt to equity (ratio)	0.916	0.902	0.911	0.908	0.890			
Profit margin (%)	7.0	7.2	7.8	8.1	7.9			
Return on equity (%)	9.3	10.3	10.0	11.1	11.5			
Return on capital employed (%)	7.0	7.5	7.3	7.8	8.1			
ercentage change of selected items								
perating revenue (S.A.)	0.8	1.0	0.0	2.8	1.8			
perating expenses (S.A.)	0.5	0.8	-0.7	2.5	1.9			
Operating profit (S.A.)	5.3	4.2	8.6	5.7	0.0			

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not A common (generic) manifest statement presentation format is apply to certain industries will be shown with zero values.
 All data in this table are unadjusted unless otherwise specified.
 Figures may not add due to rounding.

Table 3-1 Total, non-financial industries - Balance sheet and income statement

	Third	Fourth	First	Second	Third				
	quarter	quarter	quarter	quarter	quarter				
	2003	2003	2004	2004	2004				
	millions of dollars								
Balance sheet									
Total assets	2,126,240 A	2,140,867 A	2,174,943 A	2,218,122 A	2,232,563 A				
Cash and deposits	98,897	98,898	103,382	107,565	108,530				
Accounts receivable and accrued revenue	261,739	260,777	261,865	270,174	268,045				
Inventories Investments and accounts with affiliates	217,275 414,567	218,511 418,754	222,281 423,462	225,688 431,286	226,264 438,582				
Portfolio investments	49,584	50,892	50.929	51,993	52,647				
Loans	36,259	35.616	34.008	34,540	34,517				
Mortgage	9,383	9,173	9,048	9,295	9,262				
Non-mortgage	26,876	26,443	24,960	25,245	25,255				
Allowance for losses on investments and	.,.	-, -	,	-,	-,				
loans	0	0	0	0	0				
Bank customers' liabilities under									
acceptances	0	0	0	0	0				
Capital assets, net	811,010	816,660	826,615	834,620	836,323				
Other assets	236,909	240,761	252,403	262,257	267,656				
Total liabilities	1,305,149	1,305,750	1,331,169	1,353,129	1,349,604				
Deposits Actuarial liabilities of insurers	0 0	0 0	0	0	0				
Accounts payable and accrued liabilities	318,313	321,642	325,651	332,352	332,315				
Loans and accounts with affiliates	308,581	307,393	317,755	322,821	325,951				
Borrowings	504,917	505,332	511,469	522,325	520,479				
Loans and overdrafts	227,358	227,070	230,429	235,491	234,590				
From banks	147,299	148,218	147,159	148,947	147,490				
From others	80,059	78,853	83,270	86,544	87,100				
Bankers' acceptances and paper	31,851	30,703	27,930	31,391	30,911				
Bonds and debentures	167,098	166,592	172,386	172,817	171,285				
Mortgages	78,610	80,966	80,724	82,626	83,693				
Deferred income tax	66,859	67,294	67,042	66,746	67,869				
Bank customers' liabilities under	0	0	0	0	0				
acceptances Other liabilities	106,478	104,089	109,252	108,885	102,989				
Total, equity	821,091	835,117	843,773	864,994	882,959				
Share capital	455,386	454,800	461,706	468,255	471,416				
Unitholders' equity	0	0	0	0	0				
Liability to policyholders	Ö	Ō	Ö	Ō	Ō				
Contributed surplus and other	102,288	102,323	104,879	105,926	105,966				
Retained earnings	263,416	277,995	277,188	290,813	305,577				
Income statement									
Operating revenue	555,727 A	563,786 A	551,925 A	585,583 A	589,555 A				
Sales of goods and services	532,793	541,328	529,835	562,694	566,129				
Premiums	0	0	0	0	0				
Annuity considerations Interest revenue, operating	0 0	0	0 0	0	0				
Dividend revenue, operating	0	0	0	0	0				
Gains on sale of securities and other assets	ő	Ŏ	0	0	0				
Other operating revenue	22,934	22,458	22,094	22,891	23,425				
Operating expenses	522,303	531,642	518,096	545,990	548,878				
Depreciation, depletion and amortization	23,831	24,224	23,961	25,076	25,369				
Insurance claims incurred	0	0	0	0	0				
Annuity claims incurred	0	0	0	0	0				
Normal increase in actuarial liabilities	0	0	0	0	0				
Interest expense, operating	400 473	0 507 448	0	0	0 533 500				
Other operating expenses	498,473	507,418	494,134	520,914	523,509				

Table 3-1 – continued

Total, non-financial industries - Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Operating profit	33,423	32,144	33,829	39,593	40,676
Interest and dividend revenue	4,198	4,999	4,500	5,521	4,815
Interest expense on borrowing	11,751	11,359	11,546	11,830	11,925
Gains/losses	2.769	2.534	703	1.169	2,466
Profit before income tax	28,641	28,319	27,487	34,453	36,033
Income tax	9,932	9.134	9.332	10,931	11,309
Equity in affiliates' earnings	849	1.363	1.647	1,433	1.530
Profit before extraordinary gains	19,558	20,548	19,802	24,954	26,254
Extraordinary gains	-11	-13	-4	-67	-107
Net profit	19,547	20,536	19,798	24,887	26,147

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values. - Figures may not add due to rounding.

Table 3-2 Total, non-financial industries - Statement of changes in financial position, seasonally adjusted data and financial ratios

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004			
_	millions of dollars							
Statement of changes in financial position								
Cash from operating activities Net profit Non-cash items Depreciation, depletion and	31,134 20,659 7,962	43,022 21,161 20,204	41,060 20,091 11,766	33,957 26,379 -214	36,053 27,592 9,236			
amortization Deferred income tax Working capital Other non-cash items Prior period cash transactions Cash from financing activities	23,711 1,166 3,177 -20,093 2,513 8,568	23,020 1,227 3,728 -7,771 1,656 2,554 0	23,794 -586 -650 -10,792 9,203 19,718	24,944 -91 -5,414 -19,653 7,792 12,477	25,301 204 2,786 -19,054 -776 14,712 0			
Increase in deposits Borrowings from banks Borrowings from affiliates Other borrowings Bankers' acceptances and paper Bonds and debentures Mortgages Other borrowings, not elsewhere	0 296 4,315 -622 272 -353 971	-811 567 272 507 -769 407	0 -157 7,756 8,054 -1,475 8,313 -508	0 -703 4,253 7,951 2,444 1,555 1,736	-1,249 3,386 6,984 -346 -70 7,305			
classified Equity Total cash available	-1,512 4,578 39,701	127 2,526 45,576	1,724 4,065 60,778	2,216 976 46,434	95 5,590 50,765			
Applications								
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Non-mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	3,586 5,718 -1,136 -997 90 -1,087 6,167 11,619 21,372 18,329	6,017 2,450 1,457 2,109 33 2,076 6,280 11,658 23,954 21,621	9,297 9,720 109 -532 -36 -495 12,189 10,207 31,693 29,086	7,276 5,941 1,056 279 111 168 5,280 11,659 24,214 22,220	8,878 6,973 730 1,175 -63 1,238 47,437 11,903 68,217 -17,453			
Selected items, seasonally adjusted								
Operating revenue Operating profit Profit before extraordinary gains Net profit	557,123 31,468 19,178 19,189	563,049 32,901 21,554 21,567	561,226 35,670 19,946 19,942	578,749 38,850 24,208 24,140	590,445 38,612 25,852 25,745			
Selected ratios								
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	0.991 5.6 9.3 6.8	0.973 5.8 10.3 7.2	0.983 6.4 9.5 6.8	0.977 6.7 11.2 7.6	0.959 6.5 11.7 7.9			
Percentage change of selected items								
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	0.6 0.4 4.4	1.1 0.8 4.6	-0.3 -0.9 8.4	3.1 2.7 8.9	2.0 2.2 -0.6			

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 4-1

Total, finance and insurance industries - Balance sheet and income statement

	Third	Fourth	First	Second	Third			
	quarter	quarter	quarter	quarter	quarter			
	2003	2003	2004	2004	2004			
	millions of dollars							
——Balance sheet								
Total assets	2,025,098 A	2,048,118 A	2,080,988 A	2,122,793 A	2,135,113 A			
Cash and deposits	43,717	45,942	39,583	41,836	40,574			
Accounts receivable and accrued revenue	43,593	44,241	49,040	51,019	51,282			
Inventories	0	0	50	0	0			
Investments and accounts with affiliates	200,475	205,833	213,288	218,311	214,899			
Portfolio investments	494,586	509,857	510,646	516,484	515,420			
Loans	990,492 474,426	990,659 480,186	1,012,801 491,479	1,058,407 506,344	1,073,717			
Mortgage Non-mortgage	516,065	510,473	521,322	552,063	514,830 558,887			
Allowance for losses on investments and	310,003	310,473	JZ 1,JZZ	332,003	330,007			
loans	-12,974	-12,524	-11,560	-12,075	-12,300			
Bank customers' liabilities under	-12,574	-12,524	-11,500	-12,073	-12,500			
acceptances	37,454	33,250	34,146	35,259	34,151			
Capital assets, net	38,947	38,773	39,200	39,943	40,578			
Other assets	188,809	192,087	193,795	173,612	176,792			
Total liabilities	1,757,206	1,776,741	1,805,215	1,840,820	1,849,325			
Deposits	975,486	993,220	1,002,585	1,039,590	1,057,247			
Actuarial liabilities of insurers	142,877	144,954	146,167	146,723	147,608			
Accounts payable and accrued liabilities	93,285	93,781	93,942	95,947	98,457			
Loans and accounts with affiliates	67,217	68,014	72,602	72,925	69,056			
Borrowings	116,818	117,204	117,959	122,987	124,604			
Loans and overdrafts	20,822	20,537	20,124	19,660	19,830			
From banks From others	8,817 12,005	8,502 12,035	7,409 12.715	7,014 12,646	7,115 12,715			
Bankers' acceptances and paper	12,005	12,035	12,715	21,177	21,097			
Bonds and debentures	74,002	74,522	75,658	78,789	80,305			
Mortgages	2,402	2,305	2,234	3,360	3,371			
Deferred income tax	6,427	6,103	6,460	6,616	6,579			
Bank customers' liabilities under	٠, ٠=٠	0,.00	0,100	0,0.0	0,0.0			
acceptances	37,447	33,243	34,139	35,252	34,144			
Other liabilities	317,648	320,221	331,362	320,779	311,631			
Total, equity	267,893	271,377	275,773	281,973	285,788			
Share capital	117,743	117,224	116,837	117,886	116,727			
Unitholders' equity	0	0	0	0	0			
Liability to policyholders	0	0	0	0	0			
Contributed surplus and other	18,364	18,803	19,300	18,907	19,974			
Retained earnings	131,785	135,350	139,636	145,181	149,088			
Income statement								
Operating revenue	55,504 A	56,780 A	58,573 A	56,953 A	56,419 A			
Sales of goods and services	11,397	11,848	12,358	12,382	11,865			
Premiums Annuity considerations	13,186	13,919 1,829	14,194	14,382	14,471			
Interest revenue, operating	1,331 21,709	20,846	2,077 21.150	1,443 20,331	1,278 20,384			
Dividend revenue, operating	2,451	2.251	2,182	2.220	2.265			
Gains on sale of securities and other assets	1,010	1,311	1,608	1,211	1,212			
Other operating revenue	4,413	4,778	5,004	4,984	4,943			
Operating expenses	44,144	45,257	45,513	44,356	43,782			
Depreciation, depletion and amortization	1,756	1,851	1,789	1,747	1,818			
Insurance claims incurred	8,422	8,803	9,354	8,883	9,066			
Annuity claims incurred	1,828	2,127	2,568	2,179	2,114			
Normal increase in actuarial liabilities								
rtorriar inoroaco in actaanar nabilitioo	1,731	2,075	1,491	1,345	1,092			
Interest expense, operating Other operating expenses	1,731 6,214 24,196	2,075 5,825 24,580	1,491 5,873 24,442	1,345 5,489 24,715	1,092 5,552 24,143			

Table 4-1 – continued

Total, finance and insurance industries - Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Operating profit	11,360	11,523	13,060	12,597	12,637
Interest and dividend revenue	0	. 0	. 0	. 0	0
Interest expense on borrowing	3,710	3,500	3,466	3,392	3,339
Gains/losses	-84	191	273	249	113
Profit before income tax	7,566	8,214	9,866	9,454	9,411
Income tax	2,212	1,891	2.511	2.487	2,300
Equity in affiliates' earnings	778	655	716	749	755
Profit before extraordinary gains	6,132	6.978	8,071	7,715	7,866
Extraordinary gains	41	18	29	26	25
Net profit	6,173	6,996	8,099	7,741	7,890

Notes:

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 4-2 Total, finance and insurance industries - Statement of changes in financial position, seasonally adjusted data and financial ratios

	Third	Fourth	First	Second	Third		
	quarter	quarter	quarter	quarter	quarter		
	2003	2003	2004	2004	2004		
	millions of dollars						
Statement of changes in financial position							
Cash from operating activities Net profit Non-cash items	13,118	10,683	11,418	17,090	112		
	6,208	6,739	8,091	7,673	7,839		
	6,090	4,337	3,528	8,866	-8,267		
Depreciation, depletion and amortization Deferred income tax Working capital Other non-cash items Prior period cash transactions Cash from financing activities Increase in deposits Borrowings from banks Borrowings from affiliates Other borrowings Bankers' acceptances and paper Bonds and debentures Mortgages	1,754 151 1,990 2,194 820 19,209 7,815 -1,128 3,850 3,197 -468 1,990	1,821 -133 -656 3,305 -393 26,008 23,172 142 5,504 -300 210 48 -561	1,799 259 -3,673 5,142 -200 16,855 9,500 -1,289 2,745 1,589 -145 1,017 -111	1,757 163 -160 7,106 550 42,691 39,152 -641 -270 4,842 916 3,001 1,120	1,827 -19 3,861 -13,936 540 12,663 17,707 -151 -4,172 1,749 -77 1,518 48		
Other borrowings, not elsewhere classified Equity Total cash available	1,673	3	827	-195	261		
	5,475	-2,510	4,309	-392	-2,470		
	32,327	36,691	28,273	59,780	12,775		
Applications							
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Non-mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	20,760	31,203	34,317	52,002	6,785		
	16,484	5,068	6,230	2,202	-6,081		
	4,439	18,136	5,461	3,331	-2,231		
	-162	7,999	22,626	46,469	15,097		
	6,417	5,938	10,657	14,410	8,474		
	-6,579	2,061	11,969	32,060	6,623		
	127	16	143	87	549		
	4,219	2,990	2,574	3,182	3,230		
	25,106	34,208	37,034	55,271	10,563		
	7,221	2,483	-8,761	4,509	2,211		
Selected items, seasonally adjusted							
Operating revenue	56,087	56,221	57,800	57,550	57,103		
Operating profit	11,414	11,768	12,861	12,460	12,719		
Profit before extraordinary gains	6,146	7,064	8,071	7,620	7,879		
Net profit	6,105	7,046	8,100	7,646	7,903		
Selected ratios							
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	0.687	0.683	0.691	0.695	0.678		
	20.4	20.9	22.2	21.6	22.3		
	9.2	10.4	11.7	10.8	11.0		
	7.8	8.5	9.3	8.6	8.8		
Percentage change of selected items							
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	2.9	0.2	2.8	-0.4	-0.8		
	1.8	-0.5	1.1	0.3	-1.6		
	7.6	3.1	9.3	-3.1	2.1		

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 5-1 Agriculture, forestry, fishing and hunting - Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004	
	millions of dollars					
Balance sheet						
Total assets	52,981 B	53,155 B	52,712 B	52,612 B	52,602 B	
Cash and deposits	2,636	2,623	2,550	2,474	2,483	
Accounts receivable and accrued revenue	2,335	2,330	2,262	2,173	2,232	
Inventories Investments and accounts with affiliates	8,159 3,112	8,213 3,096	8,310 3,259	8,243 3,320	8,274 3,280	
Portfolio investments	2,408	2,476	2,362	2,341	2,317	
Loans	2,037	2.043	2,024	2,026	2.016	
Mortgage	1,070	1,072	1,064	1,065	1,060	
Non-mortgage	967	971	960	961	957	
Allowance for losses on investments and						
loans	0	0	0	0	0	
Bank customers' liabilities under						
acceptances	0	0	0	0	0	
Capital assets, net	26,495	26,343	26,021	26,073	26,041	
Other assets	5,799	6,032	5,923	5,961	5,959	
Total liabilities Deposits	38,177 0	38,080 0	37,715 0	37,392 0	37,034 0	
Actuarial liabilities of insurers	0	0	0	0	0	
Accounts payable and accrued liabilities	3,247	3,274	3,051	2,961	2,941	
Loans and accounts with affiliates	10,549	10,564	10,559	10,665	10,657	
Borrowings	15,310	15,285	15,607	15,550	15,513	
Loans and overdrafts	8,771	8,746	8,940	8,975	8,812	
From banks	4,528	4,570	4,650	4,545	4,441	
From others	4,243	4,176	4,289	4,430	4,371	
Bankers' acceptances and paper	436	454	446	359	469	
Bonds and debentures Mortgages	3,581 2,522	3,558 2,527	3,546 2,675	3,527 2,689	3,505 2,728	
Deferred income tax	2,322 1,914	2,527 1,941	1,828	1,833	1,829	
Bank customers' liabilities under	1,514	1,541	1,020	1,000	1,023	
acceptances	0	0	0	0	0	
Other liabilities	7,157	7,015	6.669	6,383	6.095	
Total, equity	14,804	15,075	14,997	15,220	15,568	
Share capital	5,092	5,143	5,027	5,069	5,054	
Unitholders' equity	0	0	0	0	0	
Liability to policyholders	0	0	0	0	0	
Contributed surplus and other	1,650	1,589	1,579	1,591	1,587	
Retained earnings	8,061	8,343	8,391	8,561	8,927	
Income statement	0.545 D	0 500 D	0.400 B	0 005 B	0.000	
Operating revenue	8,515 B	8,562 B	8,192 B	8,395 B	8,206 B	
Sales of goods and services Premiums	8,201 0	8,241 0	7,903 0	8,098 0	7,909 0	
Annuity considerations	0	0	0	0	0	
Interest revenue, operating	ŏ	Ŏ	Ŏ	ŏ	Ö	
Dividend revenue, operating	Ö	Ö	Ö	Ö	Ö	
Gains on sale of securities and other						
assets	0	0	0	0	0	
Other operating revenue	314	320	289	297	297	
Operating expenses	7,982	8,031	7,601	7,816	7,652	
Depreciation, depletion and amortization	847	853	770	801	787	
Insurance claims incurred	0	0	0	0	0	
Annuity claims incurred	0 0	0 0	0 0	0 0	0	
Normal increase in actuarial liabilities Interest expense, operating	0	0	0	0	0	
microsi expense, operalny	7,135	U	6,831	U	6,865	

Table 5-1 – continued

Agriculture, forestry, fishing and hunting - Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Operating profit	533	531	591	579	554
Interest and dividend revenue	62	61	57	59	57
Interest expense on borrowing	327	317	294	302	296
Gains/losses	198	204	204	200	182
Profit before income tax	466	479	558	536	497
Income tax	121	88	102	97	93
Equity in affiliates' earnings	20	18	14	16	17
Profit before extraordinary gains	365	408	469	455	421
Extraordinary gains	2	-1	-1	-1	-1
Net profit	367	408	469	454	420

Notes:

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

⁻ Figures may not add due to rounding.

Table 5-2 Agriculture, forestry, fishing and hunting - Statement of changes in financial position, seasonally adjusted data and financial ratios

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004		
	millions of dollars						
Statement of changes in financial position							
Cash from operating activities	742	412	793	677	667		
Net profit Non-cash items	382 374	485 -63	486 320	454 315	400 267		
Depreciation, depletion and	374	-03	320	313	201		
amortization	847	855	767	801	787		
Deferred income tax	13	6	3	14	12		
Working capital	54	-201	79	49	-24		
Other non-cash items	-541	-725	-530	-548	-508		
Prior period cash transactions	-13	-10	-13	- <u>93</u>	0		
ash from financing activities	-124	221	60	57	-185		
Increase in deposits	0	0	0 1	0	0		
Borrowings from banks Borrowings from affiliates	-57 -69	151 36	13	-93 49	-142 -40		
Other borrowings	-09 50	11	79	50	25		
Bankers' acceptances and paper	5	19	-84	-86	110		
Bonds and debentures	56	-41	-6	-18	-25		
Mortgages	14	-9	56	5	24		
Other borrowings, not elsewhere							
classified	-25	42	113	149	-84		
Equity	-49	24	-32	_51	-29		
otal cash available	618	632	853	734	482		
applications							
ash applied to investment activities	-103	22	111	46	-122		
Investments in affiliates	-101	-45	147	61	-76		
Portfolio investments	5	62	-21	-18	-33		
Loans	-8	5	-15	3	-13		
Mortgage loans	-1 -7	2 3	-6 -9	1 2	-7 -6		
Non-mortgage loans Cash applied to fixed assets	-7 -49	-21 3	-9 -27	22	-0 -128		
Cash applied to dividends	98	164	139	171	163		
otal applications of cash	-54	-27	223	240	-87		
ncrease/decrease in cash	672	659	630	494	570		
elected items, seasonally adjusted							
Operating revenue	8,515	8,562	8,192	8,395	8,206		
perating profit	533	531	591	579	554		
rofit before extraordinary gains	365	408	469	455	421		
et profit	362	409	469	454	420		
selected ratios							
ebt to equity (ratio)	1.747	1.715	1.745	1.722	1.681		
rofit margin (%)	6.2	6.2	7.2	6.9	6.8		
leturn on equity (%)	9.8	10.8	12.5	12.0	10.8		
eturn on capital employed (%)	6.2	6.5	6.8	6.7	6.2		
ercentage change of selected items							
perating revenue (S.A.)	-1.2	0.6	-4.3	2.5	-2.2		
operating expenses (S.A.)	-1.1	0.6	-5.4	2.8	-2.1		
Operating profit (S.A.)	-3.8	-0.3	11.4	-2.0	-4.3		

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 6-1

Oil and gas extraction and support activities- Balance sheet and income statement

	Third	Fourth	First	Second	Third		
	quarter	quarter	quarter	quarter	quarter		
	2003	2003	2004	2004	2004		
	millions of dollars						
Balance sheet							
Total assets	242,843 A	243,897 A	257,462 A	264,764 A	267,820 A		
Cash and deposits	4,912	4,930	5,336	5,678	5,923		
Accounts receivable and accrued revenue	21,603	22,111	22,034	22,323	21,689		
Inventories	3,436	3,290	3,302	3,649	4,038		
Investments and accounts with affiliates	41,355	41,569	46,481	47,623	48,438		
Portfolio investments	9,520	9,443	9,688	10,216	10,268		
Loans Mortgage	261 115	259 115	265 118	269 120	273 121		
Non-mortgage	146	144	147	149	153		
Allowance for losses on investments and	140	177	177	143	100		
loans	0	0	0	0	0		
Bank customers' liabilities under	· ·	· ·	v	· ·	· ·		
acceptances	0	0	0	0	0		
Capital assets, net	149,163	149,218	157,010	158,753	159,512		
Other assets	12,594	13,077	13,347	16,254	17,678		
Total liabilities	154,497	153,806	163,655	169,136	170,866		
Deposits	0	0	0	0	0		
Actuarial liabilities of insurers	0	0	0	0	0		
Accounts payable and accrued liabilities	23,092 48,029	23,497	26,452 50,571	26,409 52,260	26,224 54,235		
Loans and accounts with affiliates Borrowings	43,663	47,614 43,112	44,720	47,053	46,890		
Loans and overdrafts	24,859	24,567	23,012	24,616	24,755		
From banks	19,954	19,745	18,043	18,616	18,761		
From others	4,905	4,822	4,969	6,000	5,994		
Bankers' acceptances and paper	2,737	2,962	3,643	4,172	3,935		
Bonds and debentures	15,737	15,210	17,735	17,930	17,861		
Mortgages	331	374	330	336	340		
Deferred income tax	28,910	28,704	29,043	29,452	29,775		
Bank customers' liabilities under	_	_	_	_	_		
acceptances	0	0	0	0	0		
Other liabilities	10,803	10,879	12,869	13,961	13,741		
Total, equity Share capital	88,346 53,811	90,091 53,769	93,807 54,504	95,628 55,305	96,953 55,810		
Unitholders' equity	00,011	0	0	05,505	0		
Liability to policyholders	0	0	0	0	Ö		
Contributed surplus and other	10,083	10,019	9.987	10,107	10,293		
Retained earnings	24,452	26,303	29,316	30,217	30,850		
Income statement							
Operating revenue	24,112 A	23,985 A	27,453 A	29,840 A	30,646 A		
Sales of goods and services	23,600	23,552	26,957	29,274	30,012		
Premiums	0	0	0	0	0		
Annuity considerations	0	0	0	0	0		
Interest revenue, operating	0	0	0	0	0		
Dividend revenue, operating	0	0	0	0	0		
Gains on sale of securities and other assets Other operating revenue	512	433	496	566	635		
Operating expenses	19,513	19,919	22,495	24,299	25,078		
Depreciation, depletion and amortization	3,729	3,830	4,199	4,431	4,698		
Insurance claims incurred	0	0	0	0	0		
Annuity claims incurred	0	Ö	Ō	Ö	Ö		
Normal increase in actuarial liabilities	0	0	0	0	0		
Interest expense, operating	0	0	0	0	0		
Other operating expenses	15,785	16,089	18,296	19,868	20,380		

Table 6-1 – continued

Oil and gas extraction and support activities- Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Operating profit	4,599	4,067	4,959	5,541	5,568
Interest and dividend revenue	351	342	262	240	237
Interest expense on borrowing	978	952	1,220	1,377	1,362
Gains/losses	503	204	-258	-60	171
Profit before income tax	4.475	3,662	3.742	4.345	4,615
Income tax	1,536	692	1.008	1,414	1,632
Equity in affiliates' earnings	291	269	250	403	374
Profit before extraordinary gains	3,231	3,239	2.984	3,333	3,357
Extraordinary gains	-6	-3	, 0	-53	-58
Net profit	3,225	3,236	2,984	3,280	3,298

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- Figures may not add due to rounding.

Table 6-2 Oil and gas extraction and support activities- Statement of changes in financial position, seasonally adjusted data and financial ratios

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
		milli	ons of dollars		
Statement of changes in financial position					
Cash from operating activities Net profit Non-cash items	5,624 3,148 2,468	6,507 3,081 3,431	8,945 2,975 6,024	9,973 3,279 6,818	6,084 3,294 2,771
Depreciation, depletion and amortization Deferred income tax Working capital Other non-cash items	3,728 393 675 -2,329	3,505 -219 158 -12	4,185 133 1,840 -134	4,428 401 -935 2,925	4,696 280 -174 -2,031
Prior period cash transactions Cash from financing activities Increase in deposits Borrowings from banks Borrowings from affiliates	8 1,511 0 66 817	-5 -474 0 -268 38	-54 6,391 0 -1,682 2,782	-124 - 323 0 537 1,715	19 2,387 0 197 1,930
Other borrowings Bankers' acceptances and paper Bonds and debentures Mortgages Other borrowings, not elsewhere	-275 -192 -24 2	-319 226 -527 0	3,301 681 2,525 -41	1,755 528 194 6	-270 -237 -66 3
classified Equity Total cash available	-61 903 7,135	-18 74 6,033	136 1,990 15,336	1,026 -4,330 9,650	29 531 8,471
Applications					
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Non-mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	1,589 1,531 54 5 0 4 1,262 1,092 3,943 3,192	40 117 -73 -3 0 -3 1,621 884 2,545 3,487	4,664 4,414 245 5 3 3 6,188 818 11,670 3,666	229 -303 528 4 2 2 2,550 1,836 4,615 5,036	406 349 51 5 1 4 1,107 2,546 4,058 4,413
Selected items, seasonally adjusted					
Operating revenue Operating profit Profit before extraordinary gains Net profit	25,645 4,599 3,231 3,237	23,532 4,067 3,239 3,241	26,059 4,959 2,984 2,984	30,297 5,541 3,333 3,280	32,197 5,568 3,357 3,298
Selected ratios					
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	1.038 17.9 14.6 8.6	1.007 17.3 14.4 8.7	1.016 19.0 12.7 8.0	1.039 18.3 13.9 8.8	1.043 17.3 13.8 8.6
Percentage change of selected items					
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	2.8 2.9 2.7	-8.2 -7.5 -11.6	10.7 8.4 21.9	16.3 17.3 11.8	6.3 7.6 0.5

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- All data in this table are unadjusted unless otherwise specified.

- Figures may not add due to rounding.

Table 7-1 Mining (except oil and gas) - Balance sheet and income statement

	Third quarter	Fourth quarter	First guarter	Second guarter	Third guarter
	2003	2003	2004	2004	2004
		millio	ns of dollars		
Balance sheet					
Total assets	89,181 A	89,500 A	91,091 A	91,816 A	92,564 A
Cash and deposits	3,087	2,530	2,760	3,391	3,502
Accounts receivable and accrued revenue	4,210	4,435	4,101	4,101	4,092
Inventories	3,957	3,819	4,111	4,071	4,222
Investments and accounts with affiliates Portfolio investments	44,834 1,022	44,898 1,504	46,907 1.071	46,445 985	46,651 945
Loans	51	57	53	53	54
Mortgage	15	15	16	15	16
Non-mortgage	36	42	38	37	38
Allowance for losses on investments and					
loans	0	0	0	0	0
Bank customers' liabilities under					
acceptances	0	0	0	0	0
Capital assets, net	28,929	29,154	29,061	29,470	29,467
Other assets Total liabilities	3,092 40,256	3,103 40,407	3,027 40,519	3,301 41,075	3,630 39,989
Deposits	40,236	40,407	40,519	41,073	39,909
Actuarial liabilities of insurers	ŏ	Ö	Ŏ	Õ	Ő
Accounts payable and accrued liabilities	3,839	3,946	4,243	4,250	4,292
Loans and accounts with affiliates	10,659	10,312	10,826	10,992	10,822
Borrowings	15,117	14,466	14,026	13,989	13,809
Loans and overdrafts	5,695	5,034	5,332	5,204	5,013
From banks	4,868	4,230	4,283	4,331	4,167
From others Bankers' acceptances and paper	827 1,596	803 1,428	1,049 788	872 1,079	846 1,030
Bonds and debentures	7,806	7,986	7,869	7,670	7,737
Mortgages	19	19	36	37	29
Deferred income tax	6,199	6,409	6,369	6,391	6,593
Bank customers' liabilities under	·		•	•	
acceptances	0	0	0	0	0
Other liabilities	4,442	5,274	_5,056	_5,453	4,473
Total, equity	48,925	49,093	50,572	50,741	52,575
Share capital	42,400 0	42,023 0	42,616 0	42,325 0	42,669 0
Unitholders' equity Liability to policyholders	0	0	0	0	0
Contributed surplus and other	4,291	4,426	4,464	4,803	4,866
Retained earnings	2,234	2,643	3,492	3,614	5,040
Income statement					
Operating revenue	4,738 A	5,880 A	6,104 A	6,434 A	6,979 A
Sales of goods and services	4,649	5,780	6,014	6,334	6,893
Premiums	0	0	0	0	0
Annuity considerations	0 0	0 0	0 0	0 0	0
Interest revenue, operating Dividend revenue, operating	0	0	0	0	0
Gains on sale of securities and other assets	ŏ	Ŏ	Ŏ	Ö	ő
Other operating revenue	89	100	89	100	86
Operating expenses	4,557	5,353	5,363	5,695	5,838
Depreciation, depletion and amortization	523	595	571	582	620
Insurance claims incurred	0	0	0	0	0
Annuity claims incurred	0	0	0	0	0
Normal increase in actuarial liabilities Interest expense, operating	0 0	0 0	0 0	0 0	0
IIILOIGOL GADGIIOG. UDGIALIIU	4,034	4,757	4,791	5,113	U

Table 7-1 – continued

Mining (except oil and gas) - Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Operating profit	181	527	741	738	1,141
Interest and dividend revenue	231	952	684	694	716
Interest expense on borrowing	293	336	330	359	357
Gains/losses	88	241	3	-26	-99
Profit before income tax	207	1,384	1,097	1,047	1,401
Income tax	-73	201	² 361	² 319	323
Equity in affiliates' earnings	-205	136	206	176	203
Profit before extraordinary gains	74	1,318	943	905	1,282
Extraordinary gains	1	, 1	-1	1	,
Net profit	75	1,319	942	906	1,282

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values. - Figures may not add due to rounding.

Table 7-2 Mining (except oil and gas) - Statement of changes in financial position, seasonally adjusted data and financial ratios

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004			
_	millions of dollars							
Statement of changes in financial position								
Cash from operating activities Net profit	536 75	2,208 1,320	1,219 942	1,444 906	739 1,282			
Non-cash items	494	908	330	550	-550			
Depreciation, depletion and	E 02	EGG	E74	E00	620			
amortization Deferred income tax	523 -97	566 98	571 -9	582 8	620 2			
Working capital	94	-46	268	53	-82			
Other non-cash items	-26	290	-500	-93	-1,089			
Prior period cash transactions	-33	-20	-53	-11	6			
Cash from financing activities	2,207	-849	434	186	350			
Increase in deposits	0	0	0	0	0			
Borrowings from banks	169	-596	3	-4 166	-112			
Borrowings from affiliates Other borrowings	184 764	-299 -16	646 -511	166 -75	-170 10			
Bankers' acceptances and paper	165	-169	-640	319	-49			
Bonds and debentures	607	177	-116	-200	68			
Mortgages	1	0	9	-8	1			
Other borrowings, not elsewhere								
classified	-9	-24	237	-186	-9			
_ Equity	1,091	62	297	98	622			
Total cash available	2,744	1,359	1,654	1,630	1,089			
Applications								
Cash applied to investment activities	1,156	387	1,367	-650 -650	49			
Investments in affiliates Portfolio investments	1,223 -69	-100 482	1,804 -433	-563 -87	84 -37			
Loans	-09 2	6	-433 -4	-0 <i>1</i> -1	-37 2			
Mortgage loans	1	0	0	-1 -1	1			
Non-mortgage loans	1	6	-4	Ö	1			
Cash applied to fixed assets	296	317	17	415	63			
Cash applied to dividends	264	322	367	342	323			
Total applications of cash	1,716	1,027	1,751	107	435			
Increase/decrease in cash	1,027	333	-97	1,523	653			
Selected items, seasonally adjusted								
Operating revenue	5,183	5,624	5,988	6,461	7,452			
Operating profit	264	550	650	739	1,205			
Profit before extraordinary gains Net profit	74 74	1,318 1,318	943 942	905 906	1,282 1,282			
Selected ratios	74	1,310	942	900	1,202			
	0.527	0.505	0.491	0.492	0.468			
Debt to equity (ratio) Profit margin (%)	0.52 <i>1</i> 5.1	9.8	10.8	11.4	16.2			
Return on equity (%)	0.6	10.7	7.5	7.1	9.8			
Return on capital employed (%)	1.4	8.5	6.3	6.1	8.0			
Percentage change of selected items								
Operating revenue (S.A.)	7.1	8.5	6.5	7.9	15.3			
Operating expenses (S.Á.)	4.9	3.2	5.2	7.2	9.2			
Operating profit (S.A.)	73.9	108.3	18.2	13.7	63.1			

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 All data in this table are unadjusted unless otherwise specified.

⁻ Figures may not add due to rounding.

Table 8-1

Utilities - Balance sheet and income statement

Balance sheet Total assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments and accounts with affiliates Portfolio investments Loans Mortgage Non-mortgage	2003 57,031 A		2004 ons of dollars	2004	2004
Total assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments and accounts with affiliates Portfolio investments Loans Mortgage			0. 00.0.0		
Cash and deposits Accounts receivable and accrued revenue Inventories Investments and accounts with affiliates Portfolio investments Loans Mortgage					
Accounts receivable and accrued revenue Inventories Investments and accounts with affiliates Portfolio investments Loans Mortgage		57,960 A	59,233 A	60,382 A	59,256 A
Inventories Investments and accounts with affiliates Portfolio investments Loans Mortgage	1,445	1,234	1,637	1,504	1,506
Investments and accounts with affiliates Portfolio investments Loans Mortgage	7,441 1,174	8,170 1,152	8,067 1,060	7,844 1,454	7,659 1,426
Portfolio investments Loans Mortgage	8.477	8,342	8,576	9,816	9,421
Mortgage	411	470	614	790	798
	44	44	44	44	43
Non-mortgage	2	2	2	2	2
Allowance for losses on investments and	42	42	42	42	41
loans	0	0	0	0	0
Bank customers' liabilities under	O	O	O .	O	O
acceptances	0	0	0	0	0
Capital assets, net	33,423	33,350	33,762	33,682	33,638
Other assets	4,616	5,198	5,472	5,249	4,764
Total liabilities	32,881	32,713	32,832	33,017	31,667
Deposits Actuarial liabilities of insurers	0 0	0 0	0 0	0	0 0
Accounts payable and accrued liabilities	7.048	7,463	7.569	7.417	7,262
Loans and accounts with affiliates	3,530	3,365	3,078	3,789	3,580
Borrowings	19,315	19,140	19,475	19,311	18,863
Loans and overdrafts	3,580	3,530	3,520	3,865	3,818
From banks From others	928 2.652	959 2,571	933 2,586	1,107 2,758	1,089 2.729
Bankers' acceptances and paper	1,301	1,372	1,286	1,321	1,267
Bonds and debentures	13,896	13,786	14,150	13,615	13,272
Mortgages	538	452	519	511	506
Deferred income tax	1,070	1,078	1,116	1,071	1,052
Bank customers' liabilities under	0	0	0	0	0
acceptances Other liabilities	0 1,917	0 1,667	0 1,594	0 1,428	0 910
Total, equity	24,151	25,247	26,400	27,366	27,589
Share capital	14,285	14,910	15,567	16,168	16,007
Unitholders' equity	0	0	0	0	0
Liability to policyholders	0	0	0	0	0
Contributed surplus and other	1,783	1,839	1,939	2,019	2,006
Retained earnings Income statement	8,083	8,499	8,894	9,178	9,576
Operating revenue	13.757 A	15,020 A	15,825 A	15,111 A	15,788 A
Sales of goods and services	13,365	14,768	15,556	14,882	15,550
Premiums	0	0	0	0	0
Annuity considerations	0	0	0	0	0
Interest revenue, operating	0	0	0	0	0
Dividend revenue, operating	0	0	0	0	0
Gains on sale of securities and other assets	0	0	0	0	0
Other operating revenue	392	252	269	229	238
Operating expenses	12,839	13,930	14,586	13,975	14,601
Depreciation, depletion and amortization	467	514	563	567	578
Insurance claims incurred	0	0	0	0	0
Annuity claims incurred	0	0	0	0	0
Normal increase in actuarial liabilities Interest expense, operating	0 0	0 0	0 0	0	0
Other operating expenses	12,372	13,417	14,023	13,408	14,023

Table 8-1 – continued

Utilities - Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Operating profit	918	1,090	1,239	1,136	1,186
Interest and dividend revenue	61	70	80	148	154
Interest expense on borrowing	360	357	401	385	392
Gains/losses	199	28	18	11	-20
Profit before income tax	818	831	936	911	928
Income tax	271	288	339	246	259
Equity in affiliates' earnings	61	61	30	30	54
Profit before extraordinary gains	608	604	627	695	724
Extraordinary gains	-3	0	0	0	0
Net profit	605	604	627	695	724

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 8-2 Utilities - Statement of changes in financial position, seasonally adjusted data and financial ratios

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
_		milli	ons of dollars		
Statement of changes in financial position					
Cash from operating activities Net profit Non-cash items	430 720 -146	466 639 -3	1,170 741 440	1,192 691 499	1,241 724 760
Depreciation, depletion and amortization Deferred income tax	467 13	464 36	563 10	558 13	578 8
Working capital Other non-cash items	549 -1,174 -144	-156 -347 -169	295 -429 -11	-82 11 1	72 102 -243
Prior period cash transactions Cash from financing activities Increase in deposits	1,122 0	450 0	797 0	-139 0	-498 0
Borrowings from banks Borrowings from affiliates Other borrowings Bankers' acceptances and paper	112 -309 562 -117	22 289 -312 68	-26 -279 362 -86	-46 104 -89 66	-17 -38 -309 -53
Bonds and debentures Mortgages Other borrowings, not elsewhere	919 0	-180 6	365 67	-112 -8	-220 -5
classified Equity Total cash available	-240 758 1,553	-206 451 916	16 740 1,967	-35 -107 1,053	-30 -133 743
Applications					
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Non-mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	222 4 217 1 0 1 961 309 1,493 60	402 353 49 0 0 158 327 887 29	423 279 144 0 0 415 392 1,230 738	101 -78 179 0 0 263 366 730 323	-75 -83 8 0 0 156 363 444 299
Selected items, seasonally adjusted					
Operating revenue Operating profit Profit before extraordinary gains Net profit	14,982 960 647 650	15,118 1,136 678 678	14,348 1,108 546 546	15,441 1,171 701 701	16,967 1,224 717 717
Selected ratios					
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	0.946 6.4 10.7 7.9	0.891 7.5 10.7 8.2	0.854 7.7 8.3 6.4	0.844 7.6 10.2 7.7	0.813 7.2 10.4 8.4
Percentage change of selected items					
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	3.2 2.5 15.4	0.9 -0.3 18.3	-5.1 -5.3 -2.4	7.6 7.8 5.6	9.9 10.3 4.5

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⁻ Figures may not add due to rounding.

Table 9-1 **Construction - Balance sheet and income statement**

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
	2000		ons of dollars	2001	2001
Balance sheet					
Total assets	100,501 B	100,446 B	100,315 B	100,710 B	103,829 B
Cash and deposits	8,147	8,412	8,868	9,005	9,032
Accounts receivable and accrued revenue	15,334	15,752	15,743	15,312	16,094
Inventories	15,153	15,422	15,640	16,044	16,969
Investments and accounts with affiliates Portfolio investments	17,232	17,213	16,938	17,160	18,029
Portiono investments Loans	3,700 3,315	3,748 3,112	3,070 2.966	3,235 3,120	3,399 3,055
	3,315 2,088	3,112 1,874	2,900 1,740	3,120 1,876	3,055 1,794
Mortgage Non-mortgage	2,000 1,226	1,238	1,740	1,244	1,794
Allowance for losses on investments and	1,220	1,230	1,220	1,244	1,200
loans	0	0	0	0	0
Bank customers' liabilities under	U	U	U	U	U
acceptances	0	0	0	0	0
Capital assets, net	28,648	28,127	28,519	28,412	28,626
Other assets	8,971	8,661	8,571	8,423	8,626
Total liabilities	76,410	75,828	75,728	76,075	79,261
Deposits	0	0	0	0	0
Actuarial liabilities of insurers	ŏ	Ŏ	Ö	Õ	Õ
Accounts payable and accrued liabilities	24,007	24,190	24,732	24,872	25,777
Loans and accounts with affiliates	17,520	16,866	16.788	15,955	16,060
Borrowings	26,612	27,077	25.855	26,747	27,630
Loans and overdrafts	14,971	15,041	14,145	15,343	15,896
From banks	9,361	9,529	8,809	9,685	10,066
From others	5,610	5,512	5,336	5,658	5,830
Bankers' acceptances and paper	1,045	534	557	497	630
Bonds and debentures	4,279	4,033	3,966	3,732	3,706
Mortgages	6,317	7,469	7,187	7,175	7,398
Deferred income tax	1,370	1,280	997	1,088	1,157
Bank customers' liabilities under					
acceptances	0	0	0	0	0
Other liabilities	6,900	6,415	7,357	7,413	8,637
Total, equity	24,091	24,618	24,587	24,635	24,569
Share capital	7,440	6,549	6,506	6,613	6,838
Unitholders' equity	0	0	0	0	0
Liability to policyholders	0 348	0	0	0 524	0 571
Contributed surplus and other Retained earnings	16,304	481 17,587	413 17,667	17,498	571 17,159
Income statement	10,304	17,567	17,007	17,490	17,139
Operating revenue	41,004 B	39,920 B	37,365 ^B	39,888 B	42,123 B
Sales of goods and services	38,272	37,276	34,805	37,221	39,357
Premiums	00,272	07,270	0	0	0
Annuity considerations	Ō	Ö	Ö	Ö	Ö
Interest revenue, operating	0	0	0	0	0
Dividend revenue, operating	0	0	0	0	0
Gains on sale of securities and other					
assets	0	0	0	0	0
Other operating revenue	2,732	2,644	2,564	2,669	2,765
Operating expenses	39,111	38,965	36,252	38,617	40,285
Depreciation, depletion and amortization	1,497	1,490	1,407	1,465	1,496
Insurance claims incurred	0	0	0	0	0
Annuity claims incurred	0	0	0	0	0
Normal increase in actuarial liabilities	0	0	0	0	0
Interest evacace energting	0	0	0	0	0
Interest expense, operating Other operating expenses	37,614	37,475	34,845	37,151	38,789

Table 9-1 – continued

Construction - Balance sheet and income statement

	Third	Fourth	First	Second	Third
	quarter	quarter	quarter	quarter	quarter
	2003	2003	2004	2004	2004
Operating profit Interest and dividend revenue Interest expense on borrowing Gains/losses Profit before income tax Income tax Equity in affiliates' earnings	1,893 232 528 104 1,700 601 35	955 225 513 192 859 293 13	1,113 207 455 251 1,117 358 -27	1,272 235 508 142 1,140 445	1,838 228 534 122 1,653 585 11
Profit before extraordinary gains Extraordinary gains Net profit	1,134	580	732	706	1,079
	0	0	0	0	0
	1,134	580	732	705	1,079

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

⁻ Figures may not add due to rounding.

Table 9-2 Construction - Statement of changes in financial position, seasonally adjusted data and financial ratios

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
_		milli	ons of dollars		
Statement of changes in financial position					
Cash from operating activities Net profit	2,459 1,456	2,140 893	11,661 752	1,167 849	2,664 1,171
Non-cash items Depreciation, depletion and	-400	426	3,529	-7,208	1,494
amortization	1,496	1,383	1,397	1,461	1,489
Deferred income tax	-17	11	-241	-278	-249
Working capital	-851 -1,028	-425 -544	1,395 978	-1,042 -7,349	302 -48
Other non-cash items Prior period cash transactions	1,403	-544 822	7,380	7,526	- 4 0 -2
Cash from financing activities	2,134	403	-1,078	825	4,642
Increase in deposits	0	0	0	0	, 0
Borrowings from banks	261	126	-770	107	239
Borrowings from affiliates	731	455	-624	50	-121
Other borrowings	891 85	22 -23	542 25	547 -59	4,406
Bankers' acceptances and paper Bonds and debentures	133	-23 -7	-94	-59 -6	55 -48
Mortgages	397	3	746	467	4,374
Other borrowings, not elsewhere	001	Ŭ	. 10	101	1,07 1
classified	276	49	-136	145	25
Equity	252	-200	-225	121	117
Total cash available	4,593	2,543	10,584	1,992	7,305
Applications					
Cash applied to investment activities	1,109	-170	-802	294	1,721
Investments in affiliates	777	-240	-431	116	412
Portfolio investments	236	64	-278	110	169
Loans	96	6	-93 65	68	1,140
Mortgage loans	40 56	-1 7	-65 -28	66 2	-39 1.179
Non-mortgage loans Cash applied to fixed assets	44 2	214	1,919	18	21,290
Cash applied to dividends	630	540	531	523	511
Total applications of cash	2,180	584	1,648	835	23,522
ncrease/decrease in cash	2,413	1,959	8,935	1,157	-16,216
Selected items, seasonally adjusted					
Operating revenue	38,641	40,081	39,423	40,066	39,894
Operating profit	1,276	1,222	1,325	1,404	1,213
Profit before extraordinary gains	706	750 740	837	822	694
let profit	706	749	838	821	694
Selected ratios					
Debt to equity (ratio)	1.832	1.785	1.734	1.733	1.778
Profit margin (%) Return on equity (%)	3.3 11.7	3.0 12.2	3.4 13.6	3.5 13.3	3.0 11.3
Return on capital employed (%)	6.5	7.0	6.7	6.7	5.8
Percentage change of selected items					
Operating revenue (S.A.)	1.5	3.7	-1.6	1.6	-0.4
Operating expenses (S.Á.)	1.4	4.0	-2.0	1.5	0.0
Operating profit (S.A.)	5.0	-4.2	8.4	6.0	-13.6

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⁻ Figures may not add due to rounding.

Table 10-1

Manufacturing - Balance sheet and income statement

	Third	Fourth	First	Second	Third
	quarter	quarter	quarter	quarter	quarter
	2003	2003	2004	2004	2004
		millio	ons of dollars		
Balance sheet					
Total assets	629,784 A	630,171 A	641,619 A	653,903 A	655,798 A
Cash and deposits	25,976	25,220	26,562	29,280	29,675
Accounts receivable and accrued revenue	88,322	84,503	88,648	92,239	90,763
Inventories	76,359	75,262	77,295	77,754	77,696
Investments and accounts with affiliates	163,546	166,936	166,874	169,368	171,687 8,084
Portfolio investments Loans	7,072 2,152	6,843 1,972	7,854 1,251	7,799 1,289	0,064 1,276
Mortgage	436	406	393	378	377
Non-mortgage	1,716	1,567	858	911	899
Allowance for losses on investments and	1,110	1,007	000	011	000
loans	0	0	0	0	0
Bank customers' liabilities under	·	· ·	· ·	· ·	·
acceptances	0	0	0	0	0
Capital assets, net	198,395	199,586	198,807	200,189	199,069
Other assets	67,963	69,849	74,328	75,985	77,549
Total liabilities	320,664	318,368	328,917	334,727	330,822
Deposits	0	0	0	0	0
Actuarial liabilities of insurers	0	0	0	0	0
Accounts payable and accrued liabilities	103,948	103,078	104,364	106,874	105,860
Loans and accounts with affiliates Borrowings	76,180 98,575	77,779 98,140	81,500 100,616	82,782 102,732	84,170 101,273
Loans and overdrafts	49,384	49,839	51,542	51,435	50,646
From banks	34,594	34,453	35,900	35,724	35,035
From others	14,789	15,387	15.642	15,711	15,611
Bankers' acceptances and paper	7,711	7,462	6,971	8,249	8,083
Bonds and debentures	35,942	35,294	36,116	36,980	36,415
Mortgages	5,538	5,545	5,986	6,068	6,129
Deferred income tax	14,447	14,243	14,291	14,231	14,691
Bank customers' liabilities under					
acceptances	0	0	0	0	0
Other liabilities	27,514	25,128	28,146	28,107	24,827
Total, equity	309,120	311,803	312,703	319,177	324,976
Share capital	120,245 0	120,136	121,904	123,967 0	123,841 0
Unitholders' equity Liability to policyholders	0	0 0	0 0	0	0
Contributed surplus and other	55,510	54.987	54,369	53,931	53,686
Retained earnings	133,365	136,680	136,430	141,278	147,449
Income statement					
Operating revenue	161,570 A	168,592 A	163,579 A	178,317 A	175,106 A
Sales of goods and services	159,695	166,739	161,752	176,416	173,100
Premiums	0	0	0	0	0
Annuity considerations	0	0	0 0	0 0	0
Interest revenue, operating Dividend revenue, operating	0	0	0	0	0
Gains on sale of securities and other assets	0	0	0	0	0
Other operating revenue	1,875	1,854	1,827	1,901	2,006
Operating expenses	152,452	159,965	153,360	164,577	162,097
Depreciation, depletion and amortization	5,937	6,293	5,943	6,064	6,072
Insurance claims incurred	0	0	0	0	0
Annuity claims incurred	0	0	0	0	0
Normal increase in actuarial liabilities	^	^	0	0	0
	0	0			7
Interest expense, operating Other operating expenses	0 0 146,516	0 0 153,671	0 0 147,417	0 0 158,512	0 156,025

Table 10-1 – continued

Manufacturing - Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Operating profit	9,118	8,627	10,219	13,741	13,009
Interest and dividend revenue	1,080	1,035	957	1,395	1,123
Interest expense on borrowing	2,708	2,736	2,722	2,746	2,762
Gains/losses	762	215	-55	-57	565
Profit before income tax	8.251	7.142	8.399	12,333	11,935
Income tax	3.148	2,691	2.710	3.732	3,476
Equity in affiliates' earnings	318	397	569	483	448
Profit before extraordinary gains	5,421	4,848	6,258	9,084	8,907
Extraordinary gains	-16	-16	-5	-19	-9
Net profit	5,406	4,832	6,252	9,065	8,897

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 10-2 Manufacturing - Statement of changes in financial position, seasonally adjusted data and financial ratios

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004			
	millions of dollars							
Statement of changes in financial position								
Cash from operating activities Net profit Non-cash items Depreciation, depletion and	8,100 5,451 2,838	12,722 4,861 7,948	3,383 6,275 -3,182	11,538 8,935 2,287	8,818 8,777 243			
amortization Deferred income tax Working capital Other non-cash items Prior period cash transactions Cash from financing activities	5,908 256 528 -3,854 -190 1,609	5,971 530 3,100 -1,653 -87 1,388	5,909 -211 -5,563 -3,318 290 5,354	6,026 -13 -715 -3,012 316 4,434	6,041 96 415 -6,309 -201 1,409			
Increase in deposits Borrowings from banks Borrowings from affiliates Other borrowings Bankers' acceptances and paper Bonds and debentures Mortgages	0 -600 2,547 -1,843 33 -1,620	0 23 955 425 313 -1,021 97	0 1,312 1,146 1,098 -536 815 393	0 -650 978 2,027 965 1,064 62	0 -534 1,851 -472 -63 -242 29			
Other borrowings, not elsewhere classified Equity Total cash available	-257 1,505 9,709	1,036 -16 14,110	427 1,798 8,736	-65 2,080 15,972	-195 564 10,227			
Applications								
Cash applied to investment activities Investments in affiliates Portfolio investments Loans Mortgage loans Non-mortgage loans Cash applied to fixed assets Cash applied to dividends Total applications of cash Increase/decrease in cash	-636 1,178 -1,780 -35 40 -74 737 3,366 3,467 6,242	3,833 3,796 -187 225 -25 250 917 3,287 8,037 6,073	-1,660 -1,426 488 -722 -13 -708 713 2,489 1,542 7,195	4,762 4,572 150 41 -15 56 -30 2,690 7,422 8,550	2,594 2,274 328 -8 -2 -6 160 2,269 5,023 5,204			
Selected items, seasonally adjusted								
Operating revenue Operating profit Profit before extraordinary gains Net profit	165,020 8,625 5,817 5,833	167,551 8,987 5,398 5,414	167,582 11,097 6,026 6,021	173,020 12,733 8,291 8,272	178,562 12,505 9,352 9,343			
Selected ratios								
Debt to equity (ratio) Profit margin (%) Return on equity (%) Return on capital employed (%)	0.565 5.2 7.5 6.5	0.564 5.4 6.9 6.0	0.582 6.6 7.7 6.6	0.581 7.4 10.4 8.1	0.571 7.0 11.5 8.8			
Percentage change of selected items								
Operating revenue (S.A.) Operating expenses (S.A.) Operating profit (S.A.)	0.0 0.0 -0.4	1.5 1.4 4.2	0.0 -1.3 23.5	3.2 2.4 14.8	3.2 3.6 -1.8			

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 All data in this table are unadjusted unless otherwise specified.

⁻ Figures may not add due to rounding.

Table 11-1 Wholesale trade - Balance sheet and income statement

	Third	Fourth	First	Second	Third
	quarter	quarter	quarter	quarter	quarter
	2003	2003	2004	2004	2004
		millio	ons of dollars		
Balance sheet					_
Total assets	161,695 A	164,070 A	164,806 A	169,129 A	166,753 A
Cash and deposits	9,470	10,536	11,013	10,684	10,378
Accounts receivable and accrued revenue	45,589	45,394	45,309	47,663	46,756
Inventories	40,627	41,360	41,668	42,068	41,622
Investments and accounts with affiliates	18,546	18,274	18,461	19,125	18,420
Portfolio investments	2,943	3,067	3,099	3,060	3,072
Loans	1,728	1,781	1,751	1,731	1,693
Mortgage Non-mortgage	361 1,366	366 1,415	360 1,391	362 1,369	360 1,333
Allowance for losses on investments and	1,300	1,415	1,591	1,309	1,333
loans	0	0	0	0	0
Bank customers' liabilities under	O	U	U	U	U
acceptances	0	0	0	0	0
Capital assets, net	26,300	26,601	26,557	27,150	27,053
Other assets	16,492	17.058	16,949	17,649	17,759
Total liabilities	106,057	106,745	105,243	106,890	102,864
Deposits	, O	0	0	´ 0	´ 0
Actuarial liabilities of insurers	0	0	0	0	0
Accounts payable and accrued liabilities	46,437	47,151	46,465	47,554	46,950
Loans and accounts with affiliates	21,432	21,697	22,083	22,538	21,824
Borrowings	29,587	29,899	29,868	30,286	29,342
Loans and overdrafts	21,341	21,177	21,681	21,822	21,087
From banks	14,168	14,389	15,162	14,975	14,253
From others	7,173 3,025	6,788 3,535	6,519 3,101	6,847 3,248	6,835 3,046
Bankers' acceptances and paper Bonds and debentures	3,370	3,284	3,268	3,246 3,321	3,334
Mortgages	1,850	1,903	1,818	1,895	1,875
Deferred income tax	715	748	792	849	805
Bank customers' liabilities under	7.10	7.10	702	0.10	000
acceptances	0	0	0	0	0
Other liabilities	7,886	7,250	6,035	5,663	3,943
Total, equity	55,639	57,325	59,564	62,239	63,890
Share capital	22,988	22,755	23,249	23,299	22,905
Unitholders' equity	0	0	0	0	0
Liability to policyholders	0	0	0	0	0
Contributed surplus and other	3,757	3,763	3,960	3,935	3,957
Retained earnings	28,893	30,808	32,354	35,005	37,027
Income statement					
Operating revenue	92,816 A	94,645 A	90,672 A	96,986 A	94,946 A
Sales of goods and services	91,391	93,093	89,356	95,557	93,524
Premiums	0	0 0	0 0	0 0	0
Annuity considerations Interest revenue, operating	0	0	0	0	0 0
	0	0	0	0	0
Dividend revenue, operating Gains on sale of securities and other assets	0	0	0	0	0
Other operating revenue	1,424	1,552	1,316	1,429	1,422
Operating expenses	89,121	91,150	87,267	93,052	90,826
Depreciation, depletion and amortization	1,123	1,166	1,118	1,165	1,135
Insurance claims incurred	0	0	0	0	0
Annuity claims incurred	Ō	Ō	Ō	Ō	Ō
Normal increase in actuarial liabilities	0	0	0	0	0
Interest expense, operating	0	0	0	0	0
Other operating expenses	87,998	89,984	86,149	91,888	89,692

Table 11-1 – continued

Wholesale trade - Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Operating profit	3,695	3,495	3,405	3,934	4,120
Interest and dividend revenue	304	313	277	605	332
Interest expense on borrowing	622	635	600	607	577
Gains/losses	19	7	107	75	47
Profit before income tax	3.395	3.180	3.189	4,008	3,922
Income tax	1,134	1,072	1,091	1,178	1,192
Equity in affiliates' earnings	68	84	92	93	107
Profit before extraordinary gains	2,329	2,191	2,191	2,922	2,836
Extraordinary gains	-5	-3	-3	-2	-64
Net profit	2,325	2,188	2,188	2,921	2,772

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values. - Figures may not add due to rounding.

Table 11-2 Wholesale trade - Statement of changes in financial position, seasonally adjusted data and financial ratios

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004			
_	millions of dollars							
Statement of changes in financial position								
Cash from operating activities Net profit	2,075 2,317	3,871 2,017	1,343 2,403	1,033 3,391	2,326 3,263			
Non-cash items Depreciation, depletion and	-103	1,997	-1,153	-1,931	-710			
amortization	1,120	1,145	1,071	1,140	1,114			
Deferred income tax	67	13	-9	22	-38			
Working capital	-493	860	-622	-1,354	271			
Other non-cash items	-797 -138	-21 -143	-1,593 93	-1,739 -427	-2,056 -227			
Prior period cash transactions Cash from financing activities	-136 - 165	276	135	-427 801	-227 -1,147			
Increase in deposits	0	0	0	0	0			
Borrowings from banks	1	258	720	-187	-701			
Borrowings from affiliates	-268	23	-135	440	-358			
Other borrowings	146	-285	-848	497	-80			
Bankers' acceptances and paper	17 <u>4</u>	447	-417	134	-181			
Bonds and debentures	7 61	126 27	1	52	12 -12			
Mortgages Other borrowings, not elsewhere	01	21	-102	-5	-12			
classified	-95	-885	-329	315	101			
Equity	-44	279	398	51	-8			
Total cash available	1,910	4,147	1,478	1,834	1,179			
Applications								
Cash applied to investment activities	173	298	-53	433	-473			
Investments in affiliates	157	-136	-30	494	-443			
Portfolio investments	-13	338	8	-38	7			
Loans	29	96	-30	-22	-38			
Mortgage loans	-5	4	-6 25	1	-2			
Non-mortgage loans Cash applied to fixed assets	34 230	92 1,134	-25 -326	-23 354	-36 27			
Cash applied to dividends	1,038	1,055	-326 706	957	621			
Total applications of cash	1,441	2,487	327	1,745	174			
ncrease/decrease in cash	469	1,660	1,151	89	1,005			
selected items, seasonally adjusted								
Operating revenue	92,492	94,000	93,700	94,918	94,764			
Operating profit	3,463	3,589	3,679	3,832	3,823			
Profit before extraordinary gains	2,237	2,216	2,290	2,912	2,719			
let profit	2,242	2,219	2,287	2,911	2,655			
elected ratios	0.047	0.000	0.070	0.040	0.004			
Oebt to equity (ratio)	0.917 3.7	0.900 3.8	0.872 3.9	0.849 4.0	0.801 4.0			
Profit margin (%) Return on equity (%)	3.7 16.1	3.8 15.5	3.9 15.4	4.0 18.7	4.0 17.0			
Return on capital employed (%)	10.0	9.9	10.0	11.4	10.8			
Percentage change of selected items								
Operating revenue (S.A.)	-1.5	1.6	-0.3	1.3	-0.2			
Operating expenses (S.Á.)	-1.6	1.6	-0.4	1.2	-0.2			
Operating profit (S.A.)	1.0	3.6	2.5	4.2	-0.2			

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 All data in this table are unadjusted unless otherwise specified.

⁻ Figures may not add due to rounding.

Table 12-1 Retail Trade - Balance sheet and income statement

	Third quarter	Fourth quarter	First quarter	Second quarter	Third quarter
	2003	2003	2004	2004	2004
		millio	ons of dollars		
Balance sheet					
Total assets	137,449 A	140,397 A	144,302 A	149,780 A	150,503 A
Cash and deposits Accounts receivable and accrued	8,510	8,344	9,599	9,137	9,388
revenue	14,052	13,800	13,548	14,439	14,498
Inventories	43,304	44,596	45,810	46,945	46,291
Investments and accounts with affiliates Portfolio investments	9,818 2,345	10,121 2,400	11,086 2,230	11,813 2,489	11,852 2,538
Loans	2,345 1,155	1,220	1,200	2,469 1,249	1,236
Mortgage	469	476	492	503	491
Non-mortgage	686	744	708	746	745
Allowance for losses on investments		_	_	_	
and loans Bank customers' liabilities under	0	0	0	0	0
acceptances Capital assets, net	0 40,614	0 41,992	0 42,504	0 43,317	0 43,538
Other assets	17,652	17,925	18,326	20,391	21,162
Total liabilities	88,568	91,350	93,474	95,945	94,860
Deposits	0	0	0	0	0
Actuarial liabilities of insurers	0	0	0	0	0 33.778
Accounts payable and accrued liabilities Loans and accounts with affiliates	31,167 16,353	32,391 17,487	32,548 17,503	33,663 18,108	33,776 18,488
Borrowings	34,928	34,907	36,552	37,287	36,107
Loans and overdrafts	20,481	21,055	22,264	22,972	21,903
From banks	10,411	10,572	11,565	11,848	11,203
From others Bankers' acceptances and paper	10,070 2,570	10,483 1,871	10,699 1,944	11,124 1,985	10,700 1,982
Bonds and debentures	8,642	8,777	9,183	8,991	8,882
Mortgages	3,235	3,204	3,161	3,339	3,340
Deferred income tax	914	967	884	799	778
Bank customers' liabilities under	0	0	•	•	0
acceptances Other liabilities	0 5,206	0 5,597	0 5,987	0 6,089	0 5,709
Total, equity	48,881	49,047	50,828	53,835	55,643
Share capital	17,525	17,947	17,828	18,520	18,679
Unitholders' equity	0	0	0	0	0
Liability to policyholders Contributed surplus and other	0 3,100	0 2.673	0 2,539	0 2,582	0 3,196
Retained earnings	28,257	28,428	30,461	32,733	33,769
Income statement	-, -	-, -	,	,	
Operating revenue	91,311 A	88,722 A	87,868 A	92,043 A	94,686 A
Sales of goods and services	89,779	87,227	86,379	90,493	93,094
Premiums	0	0	0	0	0
Annuity considerations Interest revenue, operating	0 0	0 0	0 0	0 0	0
Dividend revenue, operating	0	Õ	0	0	0
Gains on sale of securities and other					
assets	0	0	0	0	0
Other operating revenue	1,532	1,495	1,489	1,550	1,592 90.906
Operating expenses Depreciation, depletion and amortization	88,368 1,556	85,304 1,500	84,766 1,491	88,772 1,572	1,608
Insurance claims incurred	0	0	0	0	0
Annuity claims incurred	0	0	0	0	0
Normal increase in actuarial liabilities	0	0	0	0	0
Interest expense, operating	0 86 812	0 83.805	0 83.275	0 87 100	0 80 207
Other operating expenses Operating profit	86,812 2,943	83,805 3,418	83,275 3,102	87,199 3,271	89,297 3,780
operating bront	2,570	J, 710	J, 102	V,211	3,700

Table 12-1 – continued

Retail Trade - Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Interest and dividend revenue	233	269	315	250	241
Interest expense on borrowing	813	746	887	783	780
Gains/losses	53	61	54	36	44
Profit before income tax	2,415	3,002	2,584	2,775	3,286
Income tax	863	1,007	855	834	1,124
Equity in affiliates' earnings	31	38	24	42	[′] 32
Profit before extraordinary gains	1,583	2,033	1,753	1,982	2,194
Extraordinary gains	-6	-5	-5	-5	, 8
Net profit	1,577	2,028	1,748	1,977	2,202

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

- Figures may not add due to rounding.

Table 12-2 Retail trade - Statement of changes in financial position, seasonally adjusted data and financial ratios

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
	2000		ons of dollars	2001	2001
Statement of changes in financial position					
Cash from operating activities	4,215	3,485	3,836	230	3,920
Net profit Non-cash items Depreciation, depletion and	2,023 1,844	2,698 900	1,738 1,256	2,235 -2,737	2,684 775
amortization	1,552	1,414	1,482	1,562	1,607
Deferred income tax	117	81	-40	-164	-11
Working capital	2,052	-414	204	-1,729	1,144
Other non-cash items	-1,877	-181	-391	-2,406	-1,965
Prior period cash transactions	348 -1,260	-113	842	732	462 -297
Cash from financing activities Increase in deposits	-1, 260 0	1,255 0	1,205 0	2,872 0	- 29 7
Borrowings from banks	-496	177	1,068	313	-327
Borrowings from affiliates	117	872	183	488	396
Other borrowings	-1,186	-7	597	237	-534
Bankers' acceptances and paper	142	-361	80	41	-8
Bonds and debentures	-121	275	441	-192	-109
Mortgages	-194	-55	-43	49	-9
Other borrowings, not elsewhere	4.040	405	440	0.40	400
classified	-1,013	135	119	340	-408
Equity Fotal cash available	304 2,955	213 4,739	-643 5,041	1,835 3,103	168 3,623
Applications					
Cash applied to investment activities	688	107	920	1,021	32
Investments in affiliates	701	34	1,106	[^] 713	28
Portfolio investments	0	39	-165	260	18
Loans	-13	34	-21	48	-13
Mortgage loans	-12	12	17	11	-12
Non-mortgage loans Cash applied to fixed assets	-1 345	22 1,538	-38 851	38 528	-2 183
Cash applied to dividends	478	563	518	526 556	1,121
Total applications of cash	1,511	2,208	2,289	2,105	1,336
ncrease/decrease in cash	1,444	2,532	2,752	997	2,288
Selected items, seasonally adjusted					
Operating revenue	89,383	89,542	89,701	91,877	92,362
Operating profit	2,985	3,118	3,162	3,556	3,740
Profit before extraordinary gains	1,635	1,877	1,742	2,103	2,226
Net profit	1,641	1,882	1,737	2,098	2,235
Selected ratios	4.040	4.000	4.004	4.000	0.004
Debt to equity (ratio) Profit margin (%)	1.049	1.068	1.064	1.029	0.981
Return on equity (%)	3.3 13.4	3.5 15.3	3.5 13.7	3.9 15.6	4.0 16.0
Return on capital employed (%)	9.0	9.7	9.0	9.7	10.0
Percentage change of selected items					
Operating revenue (S.A.)	1.2	0.2	0.2	2.4	0.5
Operating expenses (S.Á.)	0.7	0.0	0.1	2.1	0.3
Operating profit (S.A.)	16.1	4.5	1.4	12.5	5.2

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 All data in this table are unadjusted unless otherwise specified.

⁻ Figures may not add due to rounding.

Table 13-1 Transportation and warehousing - Balance sheet and income statement

	Third	Fourth	First	Second	Third			
	quarter	quarter	quarter	quarter	quarter			
	2003	2003	2004	2004	2004			
	millions of dollars							
Balance sheet								
Total assets Cash and deposits Accounts receivable and accrued revenue Inventories Investments and accounts with affiliates	109,092 ^C	110,457 A	112,342 A	115,386 A	117,400 A			
	3,783	3,895	3,862	4,295	4,561			
	12,047	12,225	12,042	12,799	13,100			
	2,272	2,341	2,411	2,529	2,497			
	15,080	14,836	15,088	15,735	16,894			
Portfolio investments	1,071	1,383	1,536	1,527	1,551			
Loans	1,809	1,809	893	970	922			
Mortgage	124	126	122	121	118			
Non-mortgage	1,685	1,683	770	849	804			
Allowance for losses on investments and loans Bank customers' liabilities under	0	0	0	0	0			
acceptances Capital assets, net Other assets Total liabilities Deposits	0	0	0	0	0			
	58,389	58,472	58,988	60,361	60,567			
	14,641	15,497	17,522	17,170	17,309			
	72,828	72,358	74,333	76,407	77,367			
	0	0	0	0	0			
Actuarial liabilities of insurers Accounts payable and accrued liabilities Loans and accounts with affiliates Borrowings Loans and overdrafts From banks From others	0	0	0	0	0			
	14,416	14,625	14,958	15,805	16,203			
	10,678	10,326	10,690	10,962	11,684			
	41,208	40,687	42,638	44,105	44,005			
	21,742	21,400	22,839	24,105	23,994			
	15,836	15,819	16,143	16,832	16,744			
	5,906	5,582	6,696	7,273	7,250			
Bankers' acceptances and paper Bonds and debentures Mortgages Deferred income tax Bank customers' liabilities under	2,814 15,279 1,374 3,093	2,476 15,500 1,310 3,205	1,455 17,155 1,189 3,079	1,296 17,373 1,330 3,136	1,260 17,367 1,384 3,282			
acceptances Other liabilities Total, equity Share capital Unitholders' equity Liability to policyholders Contributed surplus and other Retained earnings	0	0	0	0	0			
	3,434	3,515	2,967	2,399	2,193			
	36,264	38,099	38,009	38,980	40,033			
	20,240	20,858	21,058	21,593	21,756			
	0	0	0	0	0			
	0	0	0	0	0			
	2,537	3,153	3,220	3,178	3,032			
	13,487	14,088	13,731	14,208	15,246			
Income statement								
Operating revenue Sales of goods and services Premiums Annuity considerations Interest revenue, operating Dividend revenue, operating Gains on sale of securities and other assets Other operating revenue Operating expenses Depreciation, depletion and amortization Insurance claims incurred Annuity claims incurred Normal increase in actuarial liabilities Interest expense, operating Other operating expenses	24,995 B 24,113 0 0 0 0 0 882 22,823 1,595 0 0 0 21,228	24,480 A 23,795 0 0 0 0 686 22,537 1,536 0 0 0	24,043 A 23,387 0 0 0 0 0 656 22,126 1,509 0 0 0	25,146 A 24,461 0 0 0 0 0 685 22,986 1,518 0 0 0	26,817 A 26,104 0 0 0 0 713 24,418 1,609 0 0 0 22,809			

Table 13-1 – continued

Transportation and warehousing - Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Operating profit	2,172	1,944	1,916	2,160	2,399
Interest and dividend revenue	140	166	153	337	145
Interest expense on borrowing	975	890	850	895	912
Gains/losses	253	391	229	315	512
Profit before income tax	1,591	1.610	1.448	1.916	2,143
Income tax	544	559	471	679	745
Equity in affiliates' earnings	121	92	54	101	64
Profit before extraordinary gains	1,169	1,144	1,031	1,338	1,462
Extraordinary gains	, 0	· -1	, O	· -1	· -1
Net profit	1,169	1,143	1,031	1,337	1,462

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values. - Figures may not add due to rounding.

Table 13-2 Transportation and warehousing - Statement of changes in financial position, seasonally adjusted data and financial

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004			
_	millions of dollars							
Statement of changes in financial position								
Cash from operating activities	388 1,327	3,779 1,137	991 1,023	1,956	2,324 1,697			
Net profit Non-cash items	-1,573	1,137	-628	1,587 -191	1,106			
Depreciation, depletion and	,	,			,			
amortization	1,600	1,488	1,503	1,506	1,605			
Deferred income tax	228	96	-100	-13	33			
Working capital Other non-cash items	-48 -3,353	390 -154	346 -2,377	149 -1,834	173 -705			
Prior period cash transactions	-5,555 634	823	-2,377 596	-1,63 4 560	-705 -479			
ash from financing activities	1,200	-695	1,857	1,397	287			
Increase in deposits	0	0	0	0	0			
Borrowings from banks	328	-170	412	392	-138			
Borrowings from affiliates	324	-1,165	303	168	597			
Other borrowings	455	-156	1,529	479	-51			
Bankers' acceptances and paper Bonds and debentures	375 422	-213 230	-473 1,588	-201 -43	-46 -7			
Mortgages	62	-225	-78	146	49			
Other borrowings, not elsewhere	02	-225	-70	140	43			
classified	-404	53	492	578	-49			
Equity	93	796	-387	358	-121			
otal cash available	1,588	3,085	2,848	3,353	2,611			
applications								
ash applied to investment activities	-834	1,324	14	629	1,142			
Investments in affiliates	492	-562	-33	568	1,169			
Portfolio investments	79	381	52	-17	22			
Loans	-1,405	1,505	-6	79	-48			
Mortgage loans	-1 -1,404	3 1 502	-3 -3	0 79	-3 -45			
Non-mortgage loans cash applied to fixed assets	1,017	1,502 283	-209	633	366			
Cash applied to dividends	451	616	578	596	554			
otal applications of cash	635	2,222	384	1,858	2,061			
ncrease/decrease in cash	953	862	2,464	1,495	550			
elected items, seasonally adjusted								
perating revenue	24,163	24,804	24,613	25,244	25,895			
perating profit	1,597	2,403	2,087	2,062	1,924			
rofit before extraordinary gains	1,008	1,499	1,074	1,133	1,313			
et profit	1,008	1,499	1,073	1,132	1,312			
elected ratios								
ebt to equity (ratio)	1.431	1.339	1.403	1.413	1.391			
rofit margin (%)	6.6	9.7 15.7	8.5	8.2	7.4			
eturn on equity (%) eturn on capital employed (%)	11.1 7.7	15.7 9.6	11.3 7.3	11.6 7.6	13.1 8.1			
ercentage change of selected items								
perating revenue (S.A.)	1.2	2.6	-0.8	2.6	2.6			
perating expenses (S.A.)	0.6	-0.7	0.6	2.9	3.4			
perating profit (S.A.)	10.7	50.5	-13.2	-1.2	-6.7			

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

- All data in this table are unadjusted unless otherwise specified.

- Figures may not add due to rounding.

Table 14-1 Information and cultural industries - Balance sheet and income statement

	Third	Fourth	First	Second	Third			
	quarter	quarter	quarter	quarter	quarter			
	2003	2003	2004	2004	2004			
	millions of dollars							
Balance sheet								
Total assets	148,640 A	150,437 A	151,578 A	153,778 A	156,755 A			
Cash and deposits	5,608	5,242	5,981	6,282	5,720			
Accounts receivable and accrued revenue	11,699	12,353	11,868	12,525	12,043			
Inventories	2,443	2,521	2,512	2,437	2,450 30.371			
Investments and accounts with affiliates Portfolio investments	31,876 1,464	30,811 1,284	27,087 1,673	26,641 1,786	1,860			
Loans	205	217	222	220	220			
Mortgage	97	102	99	99	99			
Non-mortgage	107	115	123	121	121			
Allowance for losses on investments and								
loans	0	0	0	0	0			
Bank customers' liabilities under								
acceptances	0	0	0	0	0			
Capital assets, net	54,384	57,071	56,782	57,479	57,748			
Other assets	40,962	40,939	45,451	46,408	46,343			
Total liabilities	95,930	96,308	100,299	100,710	100,705			
Deposits	0	0	0	0	0			
Actuarial liabilities of insurers	0	0	0	0	0			
Accounts payable and accrued liabilities	14,985	15,304	14,829	14,859	15,153			
Loans and accounts with affiliates	16,357	15,506	15,980 55,743	16,323	15,743			
Borrowings Loans and overdrafts	53,373 13,512	53,913 13,139	55,743 15,199	55,948 14,739	55,898 15,323			
From banks	11,018	10,763	9,721	9,234	9,589			
From others	2,495	2,376	5,478	5,505	5,733			
Bankers' acceptances and paper	2,441	2,821	2,366	3,293	3,196			
Bonds and debentures	36,990	37,616	37,815	37,553	37,033			
Mortgages	430	337	363	364	346			
Deferred income tax	2,541	2,668	2,579	1,721	1,503			
Bank customers' liabilities under	,-	,	,	,	,			
acceptances	0	0	0	0	0			
Other liabilities	8,673	8,918	11,168	11,859	12,407			
Total, equity	52,710	54,129	51,279	53,068	56,050			
Share capital	68,417	68,643	70,388	71,415	75,124			
Unitholders' equity	0	0	0	0	0			
Liability to policyholders	0	0	0	0	0			
Contributed surplus and other	8,314	8,485	10,036	10,268	9,698			
Retained earnings	-24,022	-23,000	-29,145	-28,615	-28,772			
Income statement								
Operating revenue	18,765 A	19,470 A	18,854 A	19,152 A	19,290 A			
Sales of goods and services	18,042	18,744	17,774	17,992	18,163			
Premiums	0	0	0	0	0			
Annuity considerations	0 0	0	0 0	0 0	0 0			
Interest revenue, operating	0	0	0	0	0			
Dividend revenue, operating Gains on sale of securities and other assets	0	0	0	0	0			
Other operating revenue	723	726	1,080	1,159	1,128			
Operating expenses	16,825	17,335	17,059	17,184	18,077			
Depreciation, depletion and amortization	2,472	2,325	2,403	2,727	2,553			
Insurance claims incurred	0	0	2,400	2,727	2,000			
Annuity claims incurred	Ŏ	Ö	Ŏ	Ŏ	ő			
Normal increase in actuarial liabilities	Ö	Ö	Ö	Ö	Ö			
Interest expense, operating	0	0	0	0	0			
Other operating expenses	14,353	15,010	14,655	14,458	15,524			
. •	•	•	•	•	,			

Table 14-1 – continued

Information and cultural industries - Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Operating profit	1,940	2,135	1,795	1,967	1,213
Interest and dividend revenue	147	165	239	245	222
Interest expense on borrowing	1,126	1,008	1,129	1,127	1,144
Gains/losses	-125	225	-621	-140	169
Profit before income tax	837	1,517	284	945	460
Income tax	344	557	397	343	163
Equity in affiliates' earnings	83	38	64	-177	17
Profit before extraordinary gains	577	998	-49	425	315
Extraordinary gains	0	0	0	-3	-1
Net profit	577	998	-48	422	314

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 14-2 Information and cultural industries - Statement of changes in financial position, seasonally adjusted data and financial

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
			ns of dollars		
Etatement of changes in financial position					
Cash from operating activities Net profit	2,925 462	1,489 638	1,788 -60	1,501 441	2,542 170
Non-cash items Depreciation, depletion and	2,564	1,076	2,105	1,255	2,502
amortization	2,394	2,299	2,401	2,721	2,553
Deferred income tax	160	195	-218	-206	-22
Working capital	628	-97	-520	35	1,025
Other non-cash items	-618	-1,320	441	-1,295	-1,055
Prior period cash transactions	-101	-225	-257	-195	-130
ash from financing activities	-797	-1,457	3,656	254	4,079
Increase in deposits	0 68	0 -995	0 -181	0 -503	0 25
Borrowings from banks Borrowings from affiliates	164	-995 -1,171	392	-303 426	-731
Other borrowings	-1,103	602	3,978	314	364
Bankers' acceptances and paper	-354	386	336	297	40
Bonds and debentures	-831	192	2,645	92	228
Mortgages	-16	5	-13	0	-5
Other borrowings, not elsewhere					
classified	97	19	1,010	-74	102
Equity	74	107	-534	17	4,421
otal cash available	2,128	33	5,444	1,755	6,621
Applications					
Cash applied to investment activities	-30	-1,361	3,154	273	4,444
Investments in affiliates	-169	-1,374	3,002	146	4,367
Portfolio investments	137	1	152	131	77
Loans	2	12	0	-4	0
Mortgage loans	1	5	-3	0	0
Non-mortgage loans	_1	7	_4	4	0
Cash applied to fixed assets	54	-250	-54	-174	17,754
Cash applied to dividends	600	767	693	809	816
otal applications of cash	624	-844	3,792	908	23,013
ncrease/decrease in cash	1,504	877	1,652	846	-16,392
elected items, seasonally adjusted	40.007	40.470	40.004	40.040	40.400
perating revenue	18,927	19,172	18,991	19,243	19,438
Operating profit	2,051	1,917	1,952	1,980	1,322
rofit before extraordinary gains let profit	577 577	998 998	-49 -48	425 422	315 314
Selected ratios					
Pebt to equity (ratio)	1.323	1.282	1.399	1.362	1.278
Profit margin (%)	10.8	10.0	10.3	10.3	6.8
leturn on equity (%)	4.4	7.4	-0.4	3.2	2.2
teturn on capital employed (%)	4.4	5.4	2.6	4.0	3.6
ercentage change of selected items					
perating revenue (S.A.)	0.9	1.3	-1.0	1.3	1.0
Operating expenses (S.A.)	0.5	2.2	-1.2	1.3	4.9
Operating profit (S.A.)	4.9	-6.5	1.8	1.4	-33.2

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

- All data in this table are unadjusted unless otherwise specified.

- Figures may not add due to rounding.

Table 15-1 Non-depository credit intermediation - Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004			
	millions of dollars							
Balance sheet								
Total assets	110,835 A	112,114 A	115,081 A	120,421 A	121,307 A			
Cash and deposits	6,218	6,895	5,069	6,054	6,189			
Accounts receivable and accrued revenue	2,785	2,566	3,087	3,423	3,483			
Inventories Investments and accounts with affiliates	0 22,514	0 21,502	0 24,376	0 24,827	0 24,149			
Portfolio investments	1,244	1,295	1,526	1,705	1,937			
Loans	61,361	63,660	64,466	67,259	67,408			
Mortgage	4,128	4,192	4,388	4,655	4,845			
Non-mortgage	57,233	59,468	60,079	62,604	62,564			
Allowance for losses on investments and	,	,	,	,	,			
loans	-1,176	-1,276	-1,231	-1,264	-1,291			
Bank customers' liabilities under	,	,	,	,	,			
acceptances	0	0	0	0	0			
Capital assets, net	14,369	14,265	14,695	15,333	15,956			
Other assets	3,520	3,208	3,092	3,084	3,476			
Total liabilities	98,855	100,242	102,679	107,479	107,561			
Deposits	2,069	1,858	1,729	1,651	1,573			
Actuarial liabilities of insurers	0	0	0 5 490	0 F 46F	0 5 396			
Accounts payable and accrued liabilities Loans and accounts with affiliates	3,686 20.049	3,948 18.782	5,480 20,230	5,465 21,481	5,386 20,382			
Borrowings	68,149	70.685	70,392	73,796	75,328			
Loans and overdrafts	5,496	7,033	6,483	6,273	6,305			
From banks	1,721	3,194	2,977	2,635	2,692			
From others	3,775	3,839	3,506	3,638	3,613			
Bankers' acceptances and paper	17,930	18,524	18,736	19,711	19,547			
Bonds and debentures	43,936	44,328	44,385	45,908	47,524			
Mortgages	788	799	788	1,904	1,952			
Deferred income tax	1,304	1,168	1,135	1,149	1,270			
Bank customers' liabilities under								
acceptances	0	0	0	0	0			
Other liabilities	3,598	3,800	3,712	3,938	3,621			
Total, equity	11,980	11,872	12,403	12,942	13,746			
Share capital	7,195	6,962	7,213	7,368	7,741			
Unitholders' equity	0	0	0	0	0			
Liability to policyholders	0 985	0 1,140	0 1,115	0 1,132	0 1,026			
Contributed surplus and other Retained earnings	3,800	3,771	4,075	4,442	4,979			
Income statement	0,000	0,771	4,070	7,772	4,010			
Operating revenue	3,729 A	3,896 ^A	3,866 A	4,014 B	4,147 B			
Sales of goods and services	303	346	3,666 ^	362	349			
Premiums	0	0	0	0	0			
Annuity considerations	0	0	0	0	0			
Interest revenue, operating	2,622	2,721	2,681	2,659	2,633			
Dividend revenue, operating	20	[′] 21	21	164	160			
Gains on sale of securities and other assets	24	34	30	24	126			
Other operating revenue	759	774	785	805	879			
Operating expenses	2,271	2,397	2,305	2,357	2,403			
Depreciation, depletion and amortization	765	833	810	837	881			
Insurance claims incurred	0	0	0	0	0			
Annuity claims incurred	0	0	0	0	0			
Normal increase in actuarial liabilities	0	0	0	0	0			
Interest expense, operating	246	241	232	232	225			
Other operating expenses	1,260	1,323	1,263	1,288	1,297			

Table 15-1 – continued

Non-depository credit intermediation - Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Operating profit	1,458	1,499	1,561	1,658	1,744
Interest and dividend revenue	0	. 0	0	0	. 0
Interest expense on borrowing	1,199	1,216	1,164	1,139	1,122
Gains/losses	12	[′] 51	15	35	11
Profit before income tax	271	334	412	554	633
Income tax	201	228	202	164	192
Equity in affiliates' earnings	34	35	38	42	44
Profit before extraordinary gains	104	141	248	431	486
Extraordinary gains	-9	-9	-9	-9	-8
Net profit	95	132	240	422	477

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values. - Figures may not add due to rounding.

Table 15-2 Non-depository credit intermediation - Statement of changes in financial position, seasonally adjusted data and financial ratios

	Third quarter	Fourth quarter	First quarter	Second quarter	Third quarter
	2003	2003 millions	2004 s of dollars	2004	2004
Statement of changes in financial		minoria	o or dollars		
position					
Cash from operating activities	330	1,928	2,291	1,031	1,036
Net profit	95	158	236	418	430
Non-cash items	191	1,757	1,963	710	546
Depreciation, depletion and amortization	763	827	810	027	878
Deferred income tax	105	62 <i>1</i> 7	41	837 10	41
Working capital	-821	404	1,227	-326	-204
Other non-cash items	144	520	-114	190	-169
Prior period cash transactions	44	13	92	-98	59
Cash from financing activities	3,102	1,242	951	4,834	620
Increase in deposits	-26	-210	-130	-78	-78
Borrowings from banks Borrowings from affiliates	12 322	1,472 -997	-602 1,497	-342 1,477	57 -863
Other borrowings	1,796	1,233	-119	3,665	1,451
Bankers' acceptances and paper	-361	749	-27	966	-167
Bonds and debentures	2,094	397	83	1,506	1,607
Mortgages	-2	14	-9	1,122	55
Other borrowings, not elsewhere					
classified	64	72	-166	70	-44
Equity Total cash available	998 3,432	-255 3,170	305 3,242	112 5,865	54 1,656
	3,432	3,170	3,242	5,665	1,030
Applications					
Cash applied to investment activities	-573	1,483	3,708	3,378	98
Investments in affiliates	112	-894	2,644	444	-48
Portfolio investments	-22	49	201	165	180
Loans	-662	2,327	863	2,768	-35
Mortgage loans Non-mortgage loans	147 -809	74 2,253	230 633	252 2,516	184 -219
Cash applied to fixed assets	-609 - 47	2,255 190	- 129	2,510	73
Cash applied to dividends	-64	-80	-35	88	106
Total applications of cash	-684	1,593	3,545	3,478	276
Increase/decrease in cash	4,116	1,578	-303	2,387	1,380
Selected items, seasonally adjusted					
Operating revenue	3,729	3,896	3,866	4,014	4,147
Operating profit	1,507	1,515	1,516	1,651	1,793
Profit before extraordinary gains	104	141	248	431	486
Net profit	112	150	240	422	477
Selected ratios					
Debt to equity (ratio)	7.362	7.536	7.307	7.362	6.963
Profit margin (%)	40.4	38.9	39.2	41.1	43.2
Return on equity (%)	3.5	4.8	8.0	13.3	14.1
Return on capital employed (%)	4.1	4.4	4.9	5.3	5.4
		Percentage chan	ge of selected it	ems	
Operating revenue (S.A.)	3.2	4.5	-0.8	3.8	3.3
Operating expenses (S.Á.)	-0.2	7.2	-1.3	0.6	-0.4
Operating profit (S.A.)	8.6	0.5	0.1	8.9	8.6

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All data in this table are unadjusted unless otherwise specified.
 Figures may not add due to rounding.

Table 16-1

Insurance carriers and related activities - Balance sheet and income statement

	Third	Fourth	First	Second	Third			
	quarter	quarter	quarter	quarter	quarter			
	2003	2003	2004	2004	2004			
<u></u>	millions of dollars							
Balance sheet								
Total assets	317,754 A	326,442 A	328,839 A	333,933 A	338,832 A			
Cash and deposits	5,230	5,188	5,388	5,812	6,228			
Accounts receivable and accrued revenue	20,714	21,060	21,647	22,411	22,639			
nventories	0	0	0	0	0			
Investments and accounts with affiliates	34,271	34,827	33,192	34,415	34,941			
Portfolio investments Loans	181,553 43,260	186,147 43,735	189,380 44,187	191,763 44,286	194,795 44,527			
Mortgage	38,295	38.821	39.269	39,326	39,537			
Non-mortgage	4,966	4,914	4,919	4,960	4,990			
Allowance for losses on investments and	1,000	1,011	1,010	1,000	1,000			
loans	-120	-93	-63	-98	-124			
Bank customers' liabilities under								
acceptances	0	0	0	0	0			
Capital assets, net	8,133	7,986	8,130	8,035	8,093			
Other assets	24,713	27,594	26,978	27,309	27,733			
Total liabilities	243,293	249,856	252,549	254,528	257,692			
Deposits	4,946	4,936	4,775	4,815	4,847			
Actuarial liabilities of insurers	142,877	144,954	146,167	146,723	147,608			
Accounts payable and accrued liabilities Loans and accounts with affiliates	53,445 3,501	55,557 3,621	55,680 5.118	56,598 4,708	57,812 4,784			
Borrowings	9,156	8,683	8,087	8,008	8,086			
Loans and overdrafts	3,648	3,502	3,392	3,056	3,152			
From banks	1,712	1,542	1,384	1,057	1,155			
From others	1,937	1,960	2,008	1,999	1,997			
Bankers' acceptances and paper	[´] 5	5	[′] 5	5	5			
Bonds and debentures	5,317	4,986	4,505	4,764	4,720			
Mortgages	185	190	185	183	208			
Deferred income tax	-99	-224	-13	73	66			
Bank customers' liabilities under	_	_	_		_			
acceptances	0	0	0	0	0			
Other liabilities	29,468	32,329	32,735	33,601	34,491			
Total, equity	74,461	76,586	76,290	79,405	81,140			
Share capital Unitholders' equity	21,733 0	21,905 0	22,442 0	22,434 0	22,427 0			
Liability to policyholders	0	0	0	0	0			
Contributed surplus and other	2,304	2,470	2.507	2.471	2.507			
Retained earnings	50,424	52,211	51,341	54,500	56,205			
ncome statement								
Operating revenue	20,324 A	21,993 A	22,458 A	21,602 A	21,515 A			
Sales of goods and services	1,287	1,349	1,356	1,380	1,337			
Premiums	13,186	13,919	14,194	14,382	14,471			
Annuity considerations	1,331	1,829	2,077	1,443	1,278			
Interest revenue, operating	3,191 201	3,297 275	3,296 206	3,245	3,230			
Dividend revenue, operating Gains on sale of securities and other assets	197	275 394	487	233 256	223 192			
Other operating revenue	931	930	843	664	783			
Other operating revenue Operating expenses	18,386	19,476	19,714	18,689	18, 627			
Depreciation, depletion and amortization	-157	-185	-150	-173	-146			
	8,422	8,803	9,354	8,883	9,066			
insurance ciaims incurred	0,422							
Insurance claims incurred Annuity claims incurred	1,828	2,127	2,568	2,179	2,114			
				2,179 1,345	2,114 1,092			
Annuity claims incurred	1,828	2,127	2,568					

Table 16-1 – continued

Insurance carriers and related activities - Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Operating profit	1,938	2,517	2,744	2,914	2,887
Interest and dividend revenue	, 0	, O	, O	, O	, O
Interest expense on borrowing	153	174	170	151	174
Gains/losses	-8	66	63	40	-30
Profit before income tax	1,778	2,409	2,638	2,803	2,683
Income tax	593	² 318	709	913	[′] 715
Equity in affiliates' earnings	296	336	381	391	392
Profit before extraordinary gains	1,481	2,427	2,310	2,281	2,360
Extraordinary gains	, 0	, O	0	, 0	0
Net profit	1,481	2,427	2,310	2,281	2,360

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 16-2 Insurance carriers and related activities - Statement of changes in financial position, seasonally adjusted data and financial ratios

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
		milli	ons of dollars		
Statement of changes in financial position					_
Cash from operating activities	7,353	6,086	2,564	3,778	4,071
Net profit Non-cash items	1,481 5,871	2,429 3,660	2,305 265	2,217 1,562	2,353 1,718
Depreciation, depletion and	5,671	3,000	203	1,302	1,710
amortization	-157	-186	-150	-173	-146
Deferred income tax	16	-135	137	160	-17
Working capital	3,592	1,686	31	34	976
Other non-cash items	2,421	2,295	247	1,540	906
Prior period cash transactions	0	-2	-5	-1	0
Cash from financing activities	3,489	-40	516	-212	-204
Increase in deposits	-84 1 400	3 -208	36 -81	40 -324	32 100
Borrowings from banks Borrowings from affiliates	-1,409 -218	-206 157	1,010	-324 -405	63
Other borrowings	360	-346	-443	253	-15
Bankers' acceptances and paper	0	0	0	0	0
Bonds and debentures	-383	-348	-482	259	-44
Mortgages	18	5	-5	0	27
Other borrowings, not elsewhere					
classified	725	-3	44	-5	2
Equity	4,839	354	-6	224	-384
Total cash available	10,842	6,046	3,080	3,566	3,867
Applications					
Cash applied to investment activities	9,707	5,071	2,613	2,251	2,661
Investments in affiliates	6,092	-155	-228	614	-269
Portfolio investments	3,267	4,749	2,953	1,5 <u>60</u>	2,698
Loans	347	477	-112	77	232
Mortgage loans	352	499	-139	34	198 34
Non-mortgage loans Cash applied to fixed assets	-5 -230	-22 -65	27 -37	42 -87	54 54
Cash applied to dividends	1,574	831	-37 423	595	610
Total applications of cash	11,051	5,837	2,999	2,758	3,324
ncrease/decrease in cash	-209	209	81	808	542
Selected items, seasonally adjusted					
Operating revenue	20,715	21,378	22,085	22,110	21,985
Operating profit	1,985	2,637	2,741	2,724	2,944
Profit before extraordinary gains	1,495	2,513	2,310	2,186	2,373
Net profit	1,495	2,513	2,310	2,186	2,373
Selected ratios					
Debt to equity (ratio)	0.170	0.161	0.173	0.160	0.159
Profit margin (%)	9.6	12.3	12.4	12.3	13.4
Return on equity (%)	8.0	13.1	12.1	11.0	11.7
Return on capital employed (%)	7.4	11.8	10.9	10.0	10.7
Percentage change of selected items					
Operating revenue (S.A.)	-0.1	3.2	3.3	0.1	-0.6
Operating expenses (S.Á.)	0.9	0.0	3.2	0.2	-1.8
Operating profit (S.A.)	-8.2	32.9	3.9	-0.6	8.0

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- All data in this table are unadjusted unless otherwise specified.

- Figures may not add due to rounding.

Table 17-1 Other funds and financial vehicles - Balance sheet and income statement

-	Third	Fourth	First	Second	Third
	quarter	quarter	quarter	quarter	quarter
	2003	2003	2004	2004	2004
<u> </u>		millio	ons of dollars		
Balance sheet					
Total assets	681,295 A	692,070 A	716,356 A	726,697 A	732,102 A
Cash and deposits	13,046	13,625	14,672	14,459	14,104
Accounts receivable and accrued revenue Inventories	8,151 0	6,385 0	7,833 0	7,496 0	8,487 0
Investments and accounts with affiliates	1,901	1,806	1,815	1,815	1,814
Portfolio investments	510,389	516,629	533,090	541,099	543,424
Loans	143,247	149,016	153,983	157,025	159,414
Mortgage	79,810	84,390	90,358	93,505	94,675
Non-mortgage	63,437	64,626	63,625	63,520	64,739
Allowance for losses on investments and					
loans	0	-13	-11	-1	-1
Bank customers' liabilities under	•	•	0	•	0
acceptances Capital assets, not	0 2,302	0 2,286	0 2,411	0 2,411	0 2,445
Capital assets, net Other assets	2,302	2,2337	2,564	2,392	2,445
Total liabilities	176,249	179,996	185,315	187,422	191,380
Deposits	0	0	0	0	0
Actuarial liabilities of insurers	0	0	0	0	0
Accounts payable and accrued liabilities	5,951	4,466	5,812	5,016	6,074
Loans and accounts with affiliates	152	152	105	99	98
Borrowings	167,235	172,271	176,243	179,220	182,164
Loans and overdrafts From banks	1,750 310	1,643 243	1,690 245	1,630 297	1,670 309
From others	1,440	1,400	1,445	1,332	1,361
Bankers' acceptances and paper	64,604	64,562	63,052	63,296	64,509
Bonds and debentures	100,881	106,066	111,501	114,294	115,984
Mortgages	0	0	0	0	0
Deferred income tax	-5	-5	-4	-5	-4
Bank customers' liabilities under					
acceptances	0	0	0	0	0
Other liabilities	2,917	3,112	3,159	3,092	3,048
Total, equity	505,045	512,074 1,146	531,042	539,275	540,722
Share capital Unitholders' equity	1,108 408,358	408,885	4,157 416,170	4,273 422,451	4,659 422,905
Liability to policyholders	93,707	99,515	107,007	108,351	108,300
Contributed surplus and other	1,190	1,156	1,242	1,234	1,393
Retained earnings	681	1,372	2,465	2,966	3,465
Income statement					
Operating revenue	8,072 A	9,873 A	12,803 A	12,660 A	11,152 A
Sales of goods and services	1	1	3	0	0
Premiums	0	0	0	0	0
Annuity considerations	0	0	0	0	0
Interest revenue, operating	4,096 1.477	4,127 1,506	4,084 1,518	4,071 2,001	4,094 1,852
Dividend revenue, operating Gains on sale of securities and other assets	2,203	3,933	6,959	6,346	4,968
Other operating revenue	296	306	239	242	237
Operating expenses	3,258	3,362	3,204	3,289	3,272
Depreciation, depletion and amortization	· 1	· 1	0	3	0
Insurance claims incurred	0	0	0	0	0
Annuity claims incurred	0	0	0	0	0
Normal increase in actuarial liabilities	0 575	0 527	0	0	0
Interest expense, operating Other operating expenses	575 2,682	537 2,825	492 2,712	481 2,805	489 2,783
Other operating expenses	۷,002	۷,025	۷,1 ۱۷	۷,005	2,703

Table 17-1 - continued

Other funds and financial vehicles - Balance sheet and income statement

	Third	Fourth	First	Second	Third
	quarter	quarter	quarter	quarter	quarter
	2003	2003	2004	2004	2004
Operating profit Interest and dividend revenue Interest expense on borrowing Gains/losses Profit before income tax Income tax Equity in affiliates' earnings Profit before extraordinary gains Extraordinary gains Net profit	4,814 0 1,358 2,998 6,454 41 0 6,413	6,511 0 1,351 3,480 8,640 15 0 8,625 0	9,599 0 1,448 2,775 10,925 -1 -7 10,919 0	9,371 0 1,497 -1,027 6,848 50 -4 6,794 -31 6,763	7,880 0 1,521 -884 5,475 32 -4 5,438 0 5,438

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

⁻ Figures may not add due to rounding.

⁻ Other funds and financial vehicles (North American Industry Classification System code 5269) are excluded from totals because they are largely unincorporated and therefore are not a reflection of incorporated business financial position and performance. In addition, theses entities are excluded from the corporate sector within the Canadian System of Nation Accounts.

Table 17-2

Other funds and financial vehicles - Statement of changes in financial position, seasonally adjusted data and financial ratios

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004			
	millions of dollars							
Statement of changes in financial position								
Cash from operating activities Net profit	616 6,417	1,900 7,501	900 10,893	1,285 6,580	1,362 5,435			
Non-cash items Depreciation, depletion and	-5,817	-5,599	-9,991	-5,296	-4,074			
amortization	0	1	0	3	0			
Deferred income tax	Õ	Ó	ž	1	Ö			
Working capital	-353	831	-105	-384	44			
Other non-cash items	-5,465	-6,432	-9,888	-4,915	-4,118			
Prior period cash transactions	17	-2	-2	0	1			
ash from financing activities	15,392	12,395	24,350	9,172	634			
Increase in deposits	0	0	0	_0	0			
Borrowings from banks	15	-4	-3	74	7			
Borrowings from affiliates	1 -68	-1	-46 1.044	-7 -56	-1 29			
Other borrowings Bankers' acceptances and paper	-00 0	988 0	75	-56 55	1			
Bonds and debentures	0	1,000	937	3	Ö			
Mortgages	0	0	0	0	0			
Other borrowings, not elsewhere	ŭ	· ·	· ·	· ·	· ·			
classified	-68	-12	32	-113	29			
Equity	15,444	11,411	23,355	9,161	598			
otal cash available	16,008	14,295	25,250	10,457	1,996			
Applications								
ash applied to investment activities	7,816	6,261	14,835	7,741	524			
Investments in affiliates	4	4	16	4	3			
Portfolio investments	7,425	719	9,886	4,150	-1,848			
Loans	387	5,538	4,934	3,587	2,370			
Mortgage loans	2,557	4,348	5,935	3,692	1,151			
Non-mortgage loans	-2,170	1,189	-1,001	-105	1,219			
ash applied to fixed assets	52	-19	125	1	33			
Cash applied to dividends	1,229	1,337	1,349	1,434	1,436			
otal applications of cash ncrease/decrease in cash	9,097 6,911	7,578 6,717	16,309 8,941	9,175 1,281	1,993 3			
elected items, seasonally adjusted	0,911	0,717	0,941	1,201	3			
perating revenue	8.072	9,873	12,803	12,660	11,152			
perating profit	4,814	6,511	9,599	9,371	7,880			
rofit before extraordinary gains	6,413	8,625	10,919	6,794	5,438			
let profit	6,413	8,625	10,919	6,763	5,438			
elected ratios								
ebt to equity (ratio)	0.331	0.337	0.332	0.333	0.337			
rofit margin (%)	59.6	66.0	75.0	74.0	70.7			
Return on equity (%)	5.1	6.7	8.2	5.0	4.0			
eturn on capital employed (%)	4.8	6.0	7.2	4.8	4.0			
ercentage change of selected items								
perating revenue (S.A.)	51.6	22.3	29.7	-1.1	-11.9			
Dperating expenses (S.Á.)	4.8	3.2	-4.7	2.6	-0.5			
perating profit (S.A.)	117.5	35.2	47.4	-2.4	-15.9			

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⁻ Figures may not add due to rounding.

⁻ Other funds and financial vehicles (North American Industry Classification System code 5269) are excluded from totals because they are largely unincorporated and therefore are not a reflection of incorporated business financial position and performance. In addition, theses entities are excluded from the corporate sector within the Canadian System of Nation Accounts.

Table 18-1

Activities related to credit intermediation - Balance sheet and income statement

	Third	Fourth	First	Second	Third			
	quarter	quarter	quarter	quarter	quarter			
	2003	2003	2004	2004	2004			
	millions of dollars							
Balance sheet								
Total assets	25,107 A	27,395 A	27,766 A	26,786 A	26,711 A			
Cash and deposits	1,880	2,569	1,845	2,454	2,393			
Accounts receivable and accrued revenue	331	334	364	400	393			
Inventories	0	0	0	0	0			
Investments and accounts with affiliates	2,612	1,986	2,842	2,853	2,796			
Portfolio investments	11,704	12,281	12,320	11,264	11,294			
Loans	6,711	8,086	7,918	7,533	7,544			
Mortgage	583	563	610	588	549			
Non-mortgage	6,128	7,523	7,308	6,945	6,995			
Allowance for losses on investments and	407	445	440	400	400			
loans	-107	-115	-119	-122	-122			
Bank customers' liabilities under	•	0	•	•	•			
acceptances	0	0	0	0	0			
Capital assets, net	460	482	486 2.110	508	505			
Other assets Total liabilities	1,515 22,677	1,773 24,866	2,110 25,051	1,896 23,965	1,907 23,821			
Deposits	18,426	20.028	20.320	19,652	19,420			
Actuarial liabilities of insurers	0	20,028	20,320	19,032	19,420			
Accounts payable and accrued liabilities	627	653	597	627	610			
Loans and accounts with affiliates	214	232	259	277	215			
Borrowings	1,014	1.404	1,384	1,252	1,456			
Loans and overdrafts	721	1,042	1,055	896	1,105			
From banks	89	94	128	70	98			
From others	632	948	927	827	1,008			
Bankers' acceptances and paper	4	0	14	12				
Bonds and debentures	256	326	280	309	320			
Mortgages	32	35	34	36	27			
Deferred income tax	6	-12	-5	-4	-4			
Bank customers' liabilities under								
acceptances	0	0	0	0	0			
Other liabilities	2,391	2,561	2,496	2,161	2,124			
Total, equity	2,430	2,529	2,715	2,820	2,890			
Share capital	1,878	1,877	1,894	1,921	1,894			
Unitholders' equity	0	0	0	0	0			
Liability to policyholders	0	0	0	0	0			
Contributed surplus and other	166	161	169	178	172			
Retained earnings	386	491	651	721	824			
Income statement	- 0.4 A		222.4					
Operating revenue	591 A	590 A	600 A	585 A	570 A			
Sales of goods and services	247	258	233	234	242			
Premiums Annuity considerations	0 0	0 0	0	0 0	0 0			
Annuity considerations Interest revenue, operating	210	210	211	197	204			
	6	6	6	6	20 4 6			
Dividend revenue, operating Gains on sale of securities and other assets	45	24	39	42	41			
Other operating revenue	82	93	110	105	77			
Operating expenses	454	468	458	454	442			
Depreciation, depletion and amortization	20	15	14	17	18			
Insurance claims incurred	0	0	0	0	0			
Annuity claims incurred	Ö	Ö	Ö	Ö	Ö			
Normal increase in actuarial liabilities	Ö	Ō	Ō	Ō	Ō			
Interest expense, operating	143	151	147	133	134			
Other operating expenses	291	302	296	304	291			
• •								

Table 18-1 – continued

Activities related to credit intermediation - Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Operating profit	137	123	142	131	127
Interest and dividend revenue	0	0	0	0	0
Interest expense on borrowing	41	34	43	31	38
Gains/losses	1	6	6	5	3
Profit before income tax	97	95	105	104	93
Income tax	25	23	26	26	22
Equity in affiliates' earnings	3	2	0	1	3
Profit before extraordinary gains	75	73	79	79	73
Extraordinary gains	0	0	0	0	0
Net profit	75	73	79	79	73

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 18-2 Activities related to credit intermediation - Statement of changes in financial position, seasonally adjusted data and financial ratios

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004			
	millions of dollars							
Statement of changes in financial position								
Cash from operating activities	-47 75	33 75	-461 78	-34 78	-50 72			
Net profit Non-cash items	-145	-67	-537	-138	-152			
Depreciation, depletion and amortization	20	15	26	29	29			
Deferred income tax	-8	-1	0	-1	-1			
Working capital	-12	17	-37	-5	-22			
Other non-cash items	-144	-98	-527	-161	-158			
Prior period cash transactions	22	25	-2	27	29			
Cash from financing activities	400	2,013	284	-760	-182			
Increase in deposits	146	1,602	291	-667	-232			
Borrowings from banks	31	4	34	-59	30			
Borrowings from affiliates	-13	23	29	9	31			
Other borrowings	223	381	-62	-75	19 <u>0</u>			
Bankers' acceptances and paper	-7	-4 74	14	-2	-7			
Bonds and debentures	-8	71	-50	29	12			
Mortgages	0	0	0	0	0			
Other borrowings, not elsewhere	000	245	٥٦	404	405			
classified Equity	238 12	315 2	-25 -10	-101 32	185 -200			
otal cash available	353	2,046	-10 - 177	- 794	-200 - 232			
Applications		_,						
Cash applied to investment activities	1,355	1,312	687	-1,446	-252			
Investments in affiliates	1,333	-630	824	-1, 440 3	-2 32 -241			
Portfolio investments	-119	568	30	-1,063	31			
Loans	1,364	1,375	-167	-386	-41			
Mortgage loans	9	-26	47	-23	-39			
Non-mortgage loans	1,354	1,401	-215	-363	-2			
ash applied to fixed assets	-1	15	4	19	18			
ash applied to dividends	13	19	6	6	5			
otal applications of cash	1,367	1,347	696	-1,421	-229			
ncrease/decrease in cash	-1,015	699	-874	627	-4			
elected items, seasonally adjusted								
Operating revenue	591	590	600	585	570			
Operating profit	137	123	142	131	127			
rofit before extraordinary gains	<u>75</u>	73	79	79	73			
et profit	75	73	79	79	73			
elected ratios								
ebt to equity (ratio)	0.505	0.647	0.605	0.542	0.578			
rofit margin (%)	23.2	20.8	23.7	22.3	22.4			
eturn on equity (%)	12.4	11.6	11.7	11.2	10.2			
eturn on capital employed (%)	10.9	10.4	8.9	8.6	8.2			
ercentage change of selected items								
perating revenue (S.A.)	0.3	-0.1	1.6	-2.5	-2.6			
perating expenses (S.A.)	-2.1	3.0	-2.1	-0.7	-2.7			
Operating profit (S.A.)	9.1	-10.4	15.8	-8.1	-2.5			

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- Figures may not add due to rounding.

Table 19-1 Depository credit intermediation- Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004			
	millions of dollars							
Balance sheet								
Total assets	1,401,747 A	1,411,699 A	1,435,637 A	1,464,673 A	1,469,439 A			
Cash and deposits	21,792	22,496	17,905	17,952	16,668			
Accounts receivable and accrued revenue	5,248	5,123	5,415	4,775	4,937			
Inventories Investments and accounts with affiliates	0 74,939	0 81,773	0 86,745	0 89,394	0 86.521			
Portfolio investments	74,939 248,145	258,769	256,967	260,938	254,654			
Loans	872,192	868,288	889,411	932.146	947.176			
Mortgage	427,422	432,662	443,349	457,716	465,697			
Non-mortgage	444,769	435,626	446,062	474,430	481,479			
Allowance for losses on investments and	,	,	,	,	,			
loans	-11,330	-10,797	-9,909	-10,361	-10,544			
Bank customers' liabilities under	,	,	,	,	•			
acceptances	37,454	33,250	34,146	35,259	34,151			
Capital assets, net	8,752	8,863	8,677	8,627	8,639			
Other assets	144,556	143,933	146,281	125,943	127,238			
Total liabilities	1,307,916	1,317,802	1,339,005	1,366,129	1,370,336			
Deposits	950,046	966,397	975,761	1,013,472	1,031,407			
Actuarial liabilities of insurers	14.360	0	10.633	10.764	12.005			
Accounts payable and accrued liabilities Loans and accounts with affiliates	14,369 18,148	12,246 21,041	10,633 22,396	10,764 20,453	12,005 17,806			
Borrowings	25,161	21,041	22,396 24,417	25,908	25,956			
Loans and overdrafts	4,311	2,032	2,829	3.077	2,941			
From banks	1,964	285	330	320	321			
From others	2,347	1,747	2,499	2,757	2,620			
Bankers' acceptances and paper	196	, O	0	0	0			
Bonds and debentures	20,385	20,784	21,461	22,683	22,894			
Mortgages	269	231	127	148	121			
Deferred income tax	639	604	625	641	637			
Bank customers' liabilities under								
acceptances	37,447	33,243	34,139	35,252	34,144			
Other liabilities	262,107	261,223	271,035	259,639	248,381			
Total, equity	93,831	93,897	96,632	98,544	99,103			
Share capital	37,884	37,457	36,733	37,151	36,394			
Unitholders' equity Liability to policyholders	0	0 0	0 0	0 0	0			
Contributed surplus and other	5,637	5,708	5,823	5,706	6,402			
Retained earnings	50,310	50,732	54,076	55,688	56,308			
Income statement								
Operating revenue	21,305 A	20,302 A	21,092 A	20,695 A	20,379 A			
Sales of goods and services	4,691	4,541	4,677	4,927	4,708			
Premiums	0	0	0	0	0			
Annuity considerations	0	0	0	0	0			
Interest revenue, operating	14,474	13,474	13,832	13,090	13,148			
Dividend revenue, operating Gains on sale of securities and other assets	365 8	345 7	390 21	346 0	391 4			
Other operating revenue	1,766	1,934	2,171	2,332	2,127			
Operating expenses	16,305	15,548	15,396	15,445	15,126			
Depreciation, depletion and amortization	602	581	561	560	539			
Insurance claims incurred	0	0	0	0	0			
Annuity claims incurred	Ō	Ō	Ō	0	Ō			
Normal increase in actuarial liabilities	0	0	0	0	0			
Interest expense, operating	5,675	5,287	5,334	4,936	5,001			
Other operating expenses	10,029	9,681	9,500	9,948	9,587			

Table 19-1 – continued

Depository credit intermediation- Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Operating profit	5,000	4,754	5,696	5,250	5,253
Interest and dividend revenue	0	0	0	0	0
Interest expense on borrowing	1,588	1,347	1,362	1,335	1,280
Gains/losses	2	-1	7	8	6
Profit before income tax	3.413	3,406	4.342	3.923	3.979
Income tax	1,062	980	1,253	1.092	1,106
Equity in affiliates' earnings	60	50	58	96	96
Profit before extraordinary gains	2,411	2,475	3,148	2,926	2,970
Extraordinary gains	0	. 0	0	. 0	. 0
Net profit	2,411	2,475	3,147	2,926	2,970

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 19-2 Depository credit intermediation- Statement of changes in financial position, seasonally adjusted data and financial

	Third quarter	Fourth quarter	First quarter	Second quarter	Third quarter
	2003	2003	2004	2004	2004
<u>-</u>		milli	ons of dollars		
Statement of changes in financial position					
Cash from operating activities Net profit	6,281 2,411	-304 2,476	7,737 3,149	12,566 2,930	-7,704 2,974
Non-cash items Depreciation, depletion and	3,838	-2,847	4,618	9,633	-10,677
amortization	602	581	561	560	540
Deferred income tax	77	18	54	2	7
Working capital	1,683	-2,025	-1,905	777	1,078
Other non-cash items	1,477	-1,421	5,907	8,293	-12,301
Prior period cash transactions	32	68	-30	3	-1
Cash from financing activities	14,404	27,449	10,044	39,481	15,197
Increase in deposits	7,760	22,120 -837	9,469 45	39,757	17,936
Borrowings from banks Borrowings from affiliates	33 4,905	-03 <i>1</i> 6,828	-41	-10 -1,938	0 -2,647
Other borrowings	4,903 719	-241	1,325	1,500	-2,047 48
Bankers' acceptances and paper	0	-98	0	0	0
Bonds and debentures	318	399	677	1,222	211
Mortgages	2	3	-104	21	-27
Other borrowings, not elsewhere					
classified	398	-545	753	257	-136
Equity	988	-422	-753	172	-139
Total cash available	20,686	27,146	17,781	52,048	7,493
Applications					
Cash applied to investment activities	11,710	22,757	23,293	49,431	5,777
Investments in affiliates	5,308	6,919	3,073	2,610	-2,970
Portfolio investments	7,572	11,823	-1,813	2,609	-6,276
Loans	-1,171	4,014	22,034	44,212	15,024
Mortgage loans	5,838	5,430	10,754	14,359	7,975
Non-mortgage loans	-7,009	-1,417	11,280	29,853	7,049
Cash applied to fixed assets	343 1,353	467 1,696	144 1.468	291 1,519	341 1,598
Cash applied to dividends Total applications of cash	13,406	24,920	24,905	51,242	7,717
Increase/decrease in cash	7,280	2,226	-7,124	806	-223
Selected items, seasonally adjusted					
Operating revenue	21,305	20,302	21,092	20,695	20,379
Operating profit	4,954	4,785	5,684	5,271	5,221
Profit before extraordinary gains	2,411	2,475	3,148	2,926	2,970
Net profit	2,411	2,475	3,147	2,926	2,970
Selected ratios					
Debt to equity (ratio)	0.462	0.470	0.484	0.470	0.442
Profit margin (%)	23.2	23.6	27.0	25.5	25.6
Return on equity (%) Return on capital employed (%)	10.3 10.2	10.5 9.9	13.0 11.5	11.9 10.8	12.0 10.9
Percentage change of selected items					
Operating revenue (S.A.)	6.5	-4.7	3.9	-1.9	-1.5
Operating expenses (S.A.)	4.3	-5.1	-0.7	0.1	-1.7
Operating profit (S.A.)	14.5	-3.4	18.8	-7.3	-1.0

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- All data in this table are unadjusted unless otherwise specified.

- Figures may not add due to rounding.

Table 20-1

Real estate and rental and leasing companies - Balance statement and income statement

	Third	Fourth	First	Second	Third			
	quarter	quarter	quarter	quarter	quarter			
	2003	2003	2004	2004	2004			
	millions of dollars							
Balance sheet								
Total assets	173,947 A	175,565 A	175,031 A	179,909 A	181,454 A			
Cash and deposits	5,559	5,751	5,298	5,601	5,707			
Accounts receivable and accrued revenue	5,340	5,782	5,020	5,291	5,487			
Inventories	8,160	8,006	7,528	7,877	7,887			
Investments and accounts with affiliates Portfolio investments	22,235 5,161	23,769 5,727	23,866 5,171	25,058 5,532	24,747 5,570			
Loans	17,817	17,440	17,708	17,934	18,058			
Mortgage	2,723	2,710	2,735	2,840	2,826			
Non-mortgage	15,094	14,730	14,973	15,094	15,232			
Allowance for losses on investments and	.0,00.	,	,	.0,00.	.0,202			
loans	0	0	0	0	0			
Bank customers' liabilities under								
acceptances	0	0	0	0	0			
Capital assets, net	100,249	100,378	100,704	101,546	102,755			
Other assets	9,427	8,712	9,737	11,071	11,242			
Total liabilities	127,259	127,865	127,544	130,038	130,822			
Deposits	0	0	0	0	0			
Actuarial liabilities of insurers	0 9,752	0	0	0	10.067			
Accounts payable and accrued liabilities Loans and accounts with affiliates	35,136	9,771 35,376	9,436 36,428	10,104 36,864	10,067 36,929			
Borrowings	76,501	76,468	75,484	78,147	79,250			
Loans and overdrafts	17,011	16,799	15,625	16,548	17,002			
From banks	7,307	7,926	7,091	7,523	7,668			
From others	9,704	8,873	8,534	9,024	9,334			
Bankers' acceptances and paper	4,175	3,767	3,606	3,967	4,073			
Bonds and debentures	11,499	11,308	12,590	12,750	12,520			
Mortgages	43,816	44,594	43,663	44,882	45,654			
Deferred income tax	4,018	4,200	4,147	4,254	4,337			
Bank customers' liabilities under	•		_		_			
acceptances	0	0	0	0	0			
Other liabilities	1,851	2,050	2,048	670	239			
Total, equity Share capital	46,688 28,708	47,700 28,375	47,487 28,160	49,871 29,328	50,632 28,322			
Unitholders' equity	20,700	20,373	20,100	29,320	20,322			
Liability to policyholders	0	0	Ö	0	0			
Contributed surplus and other	5,411	5.019	5,796	6,328	6,338			
Retained earnings	12,569	14,306	13,531	14,215	15,972			
Income statement								
Operating revenue	12,858 B	12,872 A	12,484 A	12,930 A	13,406 A			
Sales of goods and services	4,815	5,050	4,761	5,049	5,200			
Premiums	0	0	0	0	0			
Annuity considerations	0	0	0	0	0			
Interest revenue, operating	0	0	0	0 0	0			
Dividend revenue, operating Gains on sale of securities and other assets	0	0	0	0	0			
Other operating revenue	8,043	7,822	7,723	7,882	8,205			
Operating expenses	9,940	9,982	9,818	10,132	10,320			
Depreciation, depletion and amortization	1,434	1,413	1,375	1,494	1,516			
Insurance claims incurred	0	0	0	0	0			
Annuity claims incurred	0	0	0	0	0			
Normal increase in actuarial liabilities	0	0	0	0	0			
Interest expense, operating	0	0	0	0	0			
Other operating expenses	8,507	8,570	8,443	8,638	8,804			

Table 20-1 – continued

Real estate and rental and leasing companies - Balance statement and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Operating profit	2,918	2,890	2,666	2,798	3,085
Interest and dividend revenue	732	712	631	660	702
Interest expense on borrowing	1,780	1,643	1,473	1,539	1,593
Gains/losses	329	409	407	337	378
Profit before income tax	2,198	2,368	2,230	2,257	2,571
Income tax	615	797	770	775	823
Equity in affiliates' earnings	-182	4	175	33	1
Profit before extraordinary gains	1,401	1,575	1,635	1,515	1,749
Extraordinary gains	0	, 0	, 0	,0	0
Net profit	1,402	1,575	1,636	1,515	1,750

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 20-2 Real estate and rental and leasing companies - Statement of changes in financial position, seasonally adjusted data and financial ratios

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
		milli	ons of dollars		
Statement of changes in financial position					
Cash from operating activities	2,249	2,807	2,281	1,002	2,120
Net profit	2,060 118	1,895	1,587 344	1,748	2,075 -107
Non-cash items Depreciation, depletion and	110	638	344	-838	-107
amortization	1,433	1,380	1,364	1,481	1,515
Deferred income tax	23	358	109	118	95
Working capital	707	104	729	127	-166
Other non-cash items	-2,044	-1,204	-1,858	-2,563	-1,552
Prior period cash transactions	[^] 71	274	351	93	152
Cash from financing activities	1,266	178	499	2,369	2,221
Increase in deposits	0	0	0	0	_0
Borrowings from banks	-37	-138	-277	-49	53
Borrowings from affiliates	424	539	2,414	467	-84
Other borrowings	832	-377	-2,234	1,137	2,994
Bankers' acceptances and paper	58 -241	-157 -188	-116 70	312 -40	83 51
Bonds and debentures	934	136		838	2,741
Mortgages Other borrowings, not elsewhere	30 4	130	-1,868	000	۷,141
classified	82	-167	-319	27	119
Equity	46	154	595	814	-742
otal cash available	3,515	2,985	2,780	3,371	4,341
Applications					
Cash applied to investment activities	1,177	596	1,415	290	-516
Investments in affiliates	755	338	931	191	-651
Portfolio investments	94	79	83	39	27
Loans	328	179	401	60	107
Mortgage loans	13	4	49	39	-17
Non-mortgage loans	315	175	353	21	125
Cash applied to fixed assets	1,069	-312	2,378	1,203	5,913
Cash applied to dividends	1,363	845	1,218	800	774
Total applications of cash	3,610	1,129	5,011	2,294	6,171
ncrease/decrease in cash	-95	1,856	-2,231	1,077	-1,830
Selected items, seasonally adjusted					
Operating revenue	12,725	12,805	12,681	12,993	13,203
Operating profit	2,811	2,930	2,743	2,808	2,968
Profit before extraordinary gains Net profit	1,384 1,383	1,619 1,619	1,667 1,668	1,482 1,483	1,717 1,717
Selected ratios	1,000	1,010	1,000	1,100	.,
Debt to equity (ratio)	2.391	2.345	2.357	2.306	2.295
Profit margin (%)	22.1	22.9	21.6	21.6	22.5
Return on equity (%)	11.9	13.6	14.0	11.9	13.6
Return on capital employed (%)	6.9	7.1	6.7	6.2	6.8
ercentage change of selected items					
Operating revenue (S.A.)	3.3	0.6	-1.0	2.5	1.6
Derating expenses (S.Á.)	2.3	-0.4	0.6	2.5	0.5
Operating profit (S.A.)	6.9	4.2	-6.4	2.4	5.7

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

- All data in this table are unadjusted unless otherwise specified.

- Figures may not add due to rounding.

Table 21-1 Professional, scientific and technical services - Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004			
	millions of dollars							
Balance sheet								
Total assets	82,547 ^C	82,583 A	83,345 A	83,429 A	84,461 A			
Cash and deposits	9,175	9,189	9,115	9,258	9,552			
Accounts receivable and accrued revenue	18,545	18,828	18,476	18,589	18,741			
Inventories Investments and accounts with affiliates	4,108 16,301	4,205 16,149	4,322 17,329	4,331	4,498 16.615			
Portfolio investments	5,349	5,399	5,391	17,147 5,196	5,212			
Loans	1,727	1,543	1,531	1,539	1,540			
Mortgage	504	505	507	504	505			
Non-mortgage	1,223	1,038	1,024	1,035	1,035			
Allowance for losses on investments and	.,0	.,000	.,0= .	.,000	1,000			
loans	0	0	0	0	0			
Bank customers' liabilities under	· ·	· ·	v	v	Ŭ			
acceptances	0	0	0	0	0			
Capital assets, net	12,903	12.932	13,163	13,142	13,287			
Other assets	14,438	14.338	14,017	14.226	15,017			
Total liabilities	47,886	47,913	47,879	48,397	49,608			
Deposits	0	0	, 0	0	0			
Actuarial liabilities of insurers	0	0	0	0	0			
Accounts payable and accrued liabilities	17,354	17,664	17,676	17,891	18,103			
Loans and accounts with affiliates	11,999	11,679	12,831	11,878	11,843			
Borrowings	12,152	12,158	11,323	11,707	12,142			
Loans and overdrafts	7,164	6,828	6,761	6,827	7,059			
From banks	3,896	3,583	3,497	3,553	3,463			
From others	3,268	3,245	3,264	3,275	3,596			
Bankers' acceptances and paper	707	709	502	510	509			
Bonds and debentures	3,055	3,342	2,746	3,138	3,400			
Mortgages	1,226	1,278	1,314	1,231	1,173			
Deferred income tax Bank customers' liabilities under	611	677	616	687	738			
	0	0	0	0	0			
acceptances Other liabilities	5,771	5,734	5.434	6,235	6.782			
Total, equity	34,660	34,671	35,466	35,031	34,853			
Share capital	33,703	33,120	34,241	33,664	33,608			
Unitholders' equity	0	0	0	0	0			
Liability to policyholders	0	0	0	Ö	0			
Contributed surplus and other	2,013	2,096	2,296	2,322	2,375			
Retained earnings	-1,056	-546	-1,072	-955	-1,130			
Income statement	,		,-		,			
Operating revenue	19,657 ^C	20,241 A	19,560 A	19,794 B	19,733 B			
Sales of goods and services	18,509	18,888	18,379	18,508	18,512			
Premiums	0	0	0	0	0			
Annuity considerations	0	0	0	0	0			
Interest revenue, operating	0	0	0	0	0			
Dividend revenue, operating	0	0	0	0	0			
Gains on sale of securities and other								
assets	0	0	0	0	0			
Other operating revenue	1,148	1,352	1,180	1,287	1,222			
Operating expenses	19,266	19,766	19,189	19,331	19,296			
Depreciation, depletion and amortization	915	930	893	903	910			
Insurance claims incurred	0	0	0	0	0			
Annuity claims incurred	0	0	0	0	0			
Normal increase in actuarial liabilities	0	0	0	0	0			
Interest expense, operating Other operating expenses	0 18,350	0 18,836	0 18,296	0	0 18,387			
LILLEL COEFSTING EVNENCES	18.350	18 83h	18 /Yh	18,428	18 38/			

Table 21-1 – continued

Professional, scientific and technical services - Balance sheet and income statement

	Third			Second	Third
	quarter	quarter	quarter	quarter	quarter
	2003	2003	2004	2004	2004
Operating profit	391	475	371	463	437
Interest and dividend revenue	251	282	233	236	242
Interest expense on borrowing	246	258	250	260	258
Gains/losses	247	193	209	226	224
Profit before income tax	644	692	562	664	645
Income tax	259	292	293	273	269
Equity in affiliates' earnings	131	128	116	149	141
Profit before extraordinary gains	517	529	385	540	517
Extraordinary gains	5	-1	-2	-2	0
Net profit	522	528	383	537	517

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values. - Figures may not add due to rounding.

Table 21-2 Professional, scientific and technical services - Statement of changes in financial position, seasonally adjusted data and financial ratios

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004			
	millions of dollars							
Statement of changes in financial position					_			
Cash from operating activities Net profit	-767 235	404 562	1,317 330	871 739	633 569			
Non-cash items Depreciation, depletion and	-1,396	-561	987	176	123			
amortization	915	817	877	899	909			
Deferred income tax	6	21	16	24	13			
Working capital	-477	116	752	-134	-56 -46			
Other non-cash items	-1,841	-1,515	-659	-613	-743			
Prior period cash transactions Cash from financing activities	394 -185	403 776	1 -262	-44 -351	-59 296			
Increase in deposits	-105	0	0	-331	0			
Borrowings from banks	241	-273	-336	- 4 5	98			
Borrowings from affiliates	-226	256	549	-802	-42			
Other borrowings	210	323	-305	414	496			
Bankers' acceptances and paper	-96	2	-207	8	-1			
Bonds and debentures	254	297	-89	389	263			
Mortgages	-1	59	12	-8	-62			
Other borrowings, not elsewhere classified	52	-35	-22	26	296			
classified Equity	-410	-35 469	-22 -170	26 82	296 -256			
Total cash available	-952	1,179	1,055	520	928			
Applications								
Cash applied to investment activities	-1,012	-41	526	-36	-762			
Investments in affiliates	-836	-84	781	23	-770			
Portfolio investments	-166	89	-227	-66	7			
Loans	-10	-46	-27	7	1			
Mortgage loans	-2	3	-4	-4 10	1			
Non-mortgage loans	-8 272	-49 143	-23 -534	10 -216	0 103			
Cash applied to fixed assets Cash applied to dividends	-272 884	143 1,179	-534 706	-216 913	103 729			
Total applications of cash	-400	1,179	698	660	729 70			
Increase/decrease in cash	-552	-101	357	-140	858			
Selected items, seasonally adjusted								
Operating revenue	19,657	20,241	19,560	19,794	19,733			
Operating profit	391	475	371	463	437			
Profit before extraordinary gains	517	529	385	540	517			
Net profit	512	529	383	537	517			
Selected ratios								
Debt to equity (ratio)	0.697	0.688	0.681	0.673	0.688			
Profit margin (%)	2.0	2.4	1.9	2.3	2.2			
Return on equity (%) Return on capital employed (%)	6.0 4.7	6.1 4.9	4.3 3.8	6.2 5.0	5.9 4.8			
Percentage change of selected items								
Operating revenue (S.A.)	0.6	3.0	-3.4	1.2	-0.3			
Operating expenses (S.A.)	0.5	2.6	-2.9	0.7	-0.2			
Operating profit (S.A.)	5.1	21.4	-21.9	24.8				

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- All data in this table are unadjusted unless otherwise specified.

- Figures may not add due to rounding.

Table 22-1

Securities, commodity contracts, and other financial investments and related activities - Balance sheet and income statement

	Third	Fourth	First	Second	Third
	quarter	quarter	quarter	quarter	quarter
	2003	2003	2004	2004	2004
		millio	ons of dollars		
Balance sheet					
Total assets	169,655 A	170,468 A	173,664 A	176,980 A	178,824 A
Cash and deposits	8,598	8,795	9,377	9,564	9,096
Accounts receivable and accrued revenue	14,516	15,158	18,526	20,010	19,829
Inventories	0 00 120	0	50	0	0
Investments and accounts with affiliates Portfolio investments	66,139 51,940	65,746 51,364	66,134 50,452	66,821 50,815	66,493 52,741
Loans	6,968	6,891	6,818	7,183	7,062
Mortgage	3,998	3,948	3,863	4,058	4,202
Non-mortgage	2,970	2,943	2,955	3,125	2,860
Allowance for losses on investments and	_,-,-	_,-,-	_,	-,	_,
loans	-241	-243	-238	-230	-220
Bank customers' liabilities under					
acceptances	0	0	0	0	0
Capital assets, net	7,233	7,178	7,210	7,440	7,385
Other assets	14,504	15,579	15,333	15,379	16,438
Total liabilities	84,464	83,975	85,930	88,718	89,915
Deposits	0	0	0	0	0
Actuarial liabilities of insurers	0 21,159	0 21,377	0 21,552	0 22,493	0 22,644
Accounts payable and accrued liabilities Loans and accounts with affiliates	25,306	24,338	24,599	26,005	25,869
Borrowings	13,338	13,386	13.679	14,022	13,778
Loans and overdrafts	6,646	6,928	6,364	6,358	6,326
From banks	3,332	3,387	2,589	2,932	2,850
From others	3,314	3,541	3,775	3,426	3,476
Bankers' acceptances and paper	1,456	1,310	1,188	1,450	1,541
Bonds and debentures	4,107	4,097	5,027	5,125	4,848
Mortgages	1,128	1,050	1,100	1,090	1,063
Deferred income tax	4,578	4,567	4,718	4,757	4,611
Bank customers' liabilities under	•	•	•	•	0
acceptances Other liabilities	0	0	0	0	0
Other liabilities Total, equity	20,084 85,191	20,308 86,492	21,383 87,734	21,441 88,262	23,013 88,909
Share capital	49,054	49,023	48,554	49,012	48,271
Unitholders' equity	0	0	0	75,012	0,271
Liability to policyholders	Ŏ	Ŏ	ŏ	ŏ	ŏ
Contributed surplus and other	9,272	9,324	9,686	9,421	9,866
Retained earnings	26,865	28,145	29,493	29,830	30,772
Income statement					
Operating revenue	9,555 B	10,000 B	10,558 B	10,057 B	9,809 B
Sales of goods and services	4,869	5,353	5,743	5,480	5,228
Premiums	0	0	0	0	0
Annuity considerations	0	0	0	0	0
Interest revenue, operating	1,212	1,144	1,130	1,140	1,169
Dividend revenue, operating Gains on sale of securities and other assets	1,858 736	1,603 852	1,559 1,031	1,470 888	1,485 849
Other operating revenue	874	1,047	1,094	1,078	1,078
Operating expenses	6,729	7,368	7,641	7,411	7,184
Depreciation, depletion and amortization	526	605	553	505	527
Insurance claims incurred	0	0	0	0	0
Annuity claims incurred	0	0	0	0	0
Normal increase in actuarial liabilities	0	0	0	0	0
Interest expense, operating	113	109	114	126	145
Other operating expenses	6,090	6,655	6,975	6,781	6,513

Table 22-1 – continued

Securities, commodity contracts, and other financial investments and related activities - Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Operating profit	2,827	2,631	2,916	2,645	2,625
Interest and dividend revenue	0	. 0	. 0	. 0	. 0
Interest expense on borrowing	728	728	728	735	725
Gains/losses	-92	68	182	161	123
Profit before income tax	2,007	1,971	2,370	2,071	2,023
Income tax	331	341	322	292	265
Equity in affiliates' earnings	385	232	238	218	219
Profit before extraordinary gains	2,061	1,862	2,286	1,998	1,977
Extraordinary gains	50	26	37	34	33
Net profit	2,111	1,889	2,323	2,032	2,010

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

⁻ Figures may not add due to rounding.

Table 22-2 Securities, commodity contracts, and other financial investments and related activities - Statement of changes in financial position, seasonally adjusted data and financial ratios

	Third	Fourth	First	Second	Third
	quarter 2003	quarter 2003	quarter 2004	quarter 2004	quarter 2004
		millio	ns of dollars		
Statement of changes in financial position					
Cash from operating activities	-799	2,939	-713	-252	2,759
Net profit	2,146	1,601	2,323	2,029	2,010
Non-cash items	-3,667	1,834	-2,781	-2,900	298
Depreciation, depletion and amortization	526	584	553	504	527
Deferred income tax	-38	-21	26	-8	-48
Working capital	-2,451	-737	-2,989	-641	2,032
Other non-cash items	-1,704	2,009	-371	-2,755	-2,214
Prior period cash transactions	722	-496	-255	619	452
Cash from financing activities	-2,185	-4,657	5,059	-653	-2,768
Increase in deposits	19	-343	-167	100	49
Borrowings from banks	205	-290	-685	93	-338
Borrowings from affiliates	-1,146	-507	250	586	-755
Other borrowings	100	-1,327	887	-501	76
Bankers' acceptances and paper	-100	-437	-131	-48	98
Bonds and debentures	-31	-471	789	-14	-269
Mortgages	-17	-583	8	-22	-7
Other borrowings, not elsewhere					
classified	248	164	221	-416	253
Equity	-1,362	-2,190	4,773	-932	-1,800
Total cash available	-2,984	-1,718	4,346	-905	-9
Applications					
Cash applied to investment activities	-1.438	580	4,016	-1,613	-1.499
Investments in affiliates	4,862	-172	-83	-1,470	-2.552
Portfolio investments	-6,260	946	4.090	59	1,137
Loans	-40	-194	9	-202	-84
Mortgage loans	69	-40	-235	-213	156
Non-mortgage loans	-109	-154	244	11	-240
Cash applied to fixed assets	62	-592	161	-147	64
Cash applied to dividends	1,343	523	711	974	911
Total applications of cash	-34	511	4,888	-785	-525
ncrease/decrease in cash	-2,950	-2,229	-542	-120	516
Selected items, seasonally adjusted					
Operating revenue	9,747	10,055	10,158	10,145	10,023
Operating profit	2,831	2,708	2,777	2,683	2,634
Profit before extraordinary gains	2,061	1,862	2,286	1,998	1,977
Net profit	2,012	1,836	2,323	2,032	2,010
Selected ratios					
Debt to equity (ratio)	0.454	0.436	0.436	0.454	0.446
Profit margin (%)	29.0	26.9	27.3	26.4	26.3
Return on equity (%)	9.7	8.6	10.4	9.0	8.9
Return on capital employed (%)	8.3	7.7	9.1	8.1	8.0
Percentage change of selected items					
Operating revenue (S.A.)	2.2	3.2	1.0	-0.1	-1.2
Operating expenses (S.A.)	-0.3	6.2	0.4	1.1	-1.0
Operating profit (S.A.)	8.8	-4.4	2.6	-3.4	-1.8

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

- All data in this table are unadjusted unless otherwise specified.

⁻ Figures may not add due to rounding.

Table 23-1 Administrative and support, waste management and remediation services - Balance sheet and income statement

_	Third	Fourth	First	Second	Third
	quarter 2003	quarter 2003	quarter 2004	quarter 2004	quarter 2004
		millio	ons of dollars		
Balance sheet					
Total assets	41,394 B	41,985 B	41,917 B	41,665 B	42,035 B
Cash and deposits	4,453	4,701	4,386	4,605	4,613
Accounts receivable and accrued revenue Inventories	7,869 1,243	7,562 1,198	7,458 1,238	7,511 1,112	7,325 1,136
Investments and accounts with affiliates	6,955	7,481	7,260	7,075	7,252
Portfolio investments	2,794	2,658	2,677	2,572	2,614
Loans	2,094	2,227	2,190	2,181	2,126
Mortgage	420	430	421	430	434
Non-mortgage	1,674	1,797	1,769	1,752	1,692
Allowance for losses on investments and			·		•
loans	0	0	0	0	0
Bank customers' liabilities under					
acceptances	0	0	0	0	0
Capital assets, net	10,044	10,267	10,732	10,403	10,604
Other assets	5,942	5,890	5,977	6,206	6,365
Total liabilities	32,666	32,947	33,125	33,179	33,259
Deposits Actuarial liabilities of insurers	0	0 0	0	0 0	0 0
Accounts payable and accrued liabilities	6,968	7,101	7,349	7,445	7,187
Loans and accounts with affiliates	12,162	11,145	11,068	11,348	11,419
Borrowings	7,773	8,562	8,527	8,251	8,382
Loans and overdrafts	4,679	5,128	5,245	4,917	5,027
From banks	2,835	3,375	3,537	3,211	3,261
From others	1,844	1,753	1,707	1,706	1,766
Bankers' acceptances and paper	201	185	197	226	220
Bonds and debentures	1,503	1,537	1,350	1,329	1,339
Mortgages	1,390	1,712	1,735	1,778	1,796
Deferred income tax	572	490	531	492	573
Bank customers' liabilities under	•	•	•	0	0
acceptances Other linbilities	0 5,191	0 5,649	0 5,650	0 5.642	0 5.699
Other liabilities Total, equity	8,728	9,038	8,792	5,042 8,486	8,776
Share capital	5,124	4,981	4,899	4,732	5,075
Unitholders' equity	0	0	0	0	0,075
Liability to policyholders	Ö	ŏ	Õ	ŏ	Õ
Contributed surplus and other	1,015	1,110	1,104	1,087	1,108
Retained earnings	2,589	2,947	2,789	2,667	2,593
Income statement					
Operating revenue	15,003 B	14,572 B	13,818 B	14,511 B	14,561 B
Sales of goods and services	14,175	13,650	12,965	13,635	13,651
Premiums	0	0	0	0	0
Annuity considerations	0	0	0	0	0
Interest revenue, operating	0	0	0	0	0
Dividend revenue, operating Gains on sale of socurities and other	0	0	0	0	0
Gains on sale of securities and other	0	0	0	0	0
assets Other operating revenue	0 828	0 921	0 853	0 876	0 910
Operating expenses	020 14,568	14,181	13,425	14,039	14,079
Depreciation, depletion and amortization	629	618	579	607	615
Insurance claims incurred	0	0	0	0	0
Annuity claims incurred	Ŏ	ŏ	ŏ	ŏ	ŏ
Normal increase in actuarial liabilities	Ö	Ö	Ö	Ö	Ö
Interest expense, operating	0	0	0	0	0
Other operating expenses	13,939	13,563	12,846	13,432	13,464

Table 23-1 – continued

Administrative and support, waste management and remediation services - Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Operating profit	435	390	393	472	482
Interest and dividend revenue	190	221	195	197	198
Interest expense on borrowing	312	309	272	270	273
Gains/losses	26	83	50	29	45
Profit before income tax	339	386	366	427	453
Income tax	153	165	161	182	186
Equity in affiliates' earnings	-17	-19	-9	-12	-11
Profit before extraordinary gains	170	202	197	234	257
Extraordinary gains	14	13	13	14	14
Net profit	184	215	210	247	270

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

⁻ Figures may not add due to rounding.

Table 23-2 Administrative and support, waste management and remediation services - Statement of changes in financial position, seasonally adjusted data and financial ratios

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
_		milli	ons of dollars		
Statement of changes in financial position					
Cash from operating activities	564 185	1,295 198	791 200	358 243	643 268
Net profit Non-cash items	356	1,053	562	551	338
Depreciation, depletion and amortization	629	602	572	604	614
Deferred income tax	12	8	-1	3	4
Working capital	-78	402	138	52	-90
Other non-cash items	-207	42	-147	-108	-190
Prior period cash transactions	23	44	29	-436	37
Cash from financing activities	-50	267	123	-89	283
Increase in deposits	0 195	0 324	0 138	0 -232	0 57
Borrowings from banks Borrowings from affiliates	-293	-185	-53	-232 248	-49
Other borrowings	3	135	-114	28	62
Bankers' acceptances and paper	5	-4	12	2	-7
Bonds and debentures	102	47	-61	-22	10
Mortgages	-106	35	-21	40	3
Other borrowings, not elsewhere					
classified	2	57 -7	-44 450	9	56
Equity Fotal cash available	45 513	1,562	152 914	-133 269	213 926
Applications					
Cash applied to investment activities	43	333	-430	-298	110
Investments in affiliates	41	233	-419	-180	58
Portfolio investments	17	43	25	-108	31
Loans	-15	57	-36	-9	20
Mortgage loans	0	8	-9 20	8	4
Non-mortgage loans Cash applied to fixed assets	-15 25	48 325	-28 324	-18 -194	16 162
Cash applied to dividends	433	470	426	392	416
Total applications of cash	501	1,127	320	-101	688
ncrease/decrease in cash	13	434	594	370	238
Selected items, seasonally adjusted					
Operating revenue	15,211	15,172	13,897	14,020	14,679
Operating profit	455	447	415	381	494
Profit before extraordinary gains	170	202	197	234	257
Net profit	156	189	210	247	270
Selected ratios	0.00	0.100	0.000	0.010	
Debt to equity (ratio)	2.284	2.180	2.229	2.310	2.256
Profit margin (%) Return on equity (%)	3.0 7.8	3.0 8.9	3.0 9.0	2.7 11.0	3.4 11.7
Return on capital employed (%)	5.4	5.7	5.2	5.9	6.1
Percentage change of selected items					
Operating revenue (S.A.)	2.3	-0.2	-8.4	0.9	4.7
Operating expenses (S.A.)	1.6	-0.2	-8.4	1.2	4.0
Operating profit (S.A.)	32.8	-1.6	-7.2	-8.3	29.9

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- All data in this table are unadjusted unless otherwise specified.

- Figures may not add due to rounding.

Table 24-1 Educational, healthcare and social assistance services- Balance sheet and income statement

	Third	Fourth	First	Second	Third
	quarter 2003	quarter 2003	quarter 2004	quarter 2004	quarter 2004
_		millio	ons of dollars		
Balance sheet					
Total assets	23,894 B	23,992 A	24,614 B	25,424 B	25,235 B
Cash and deposits Accounts receivable and accrued revenue	1,950 1,963	1,977 1,939	2,005 1,901	2,047 1,929	2,068 1,901
Inventories	468	450	442	457	456
Investments and accounts with affiliates	3,646	3,607	3,691	4,036	3,814
Portfolio investments	2,011	2,077	2,241	2,280	2,173
Loans	668	679	692	700	708
Mortgage	319	324	327	331	335
Non-mortgage	349	355	365	369	373
Allowance for losses on investments and	•	•	•	•	•
loans	0	0	0	0	0
Bank customers' liabilities under	0	0	0	0	0
acceptances Capital assets, net	8,868	8,972	9.417	9.644	9,731
Other assets	4,320	4,292	4,226	4,333	4,384
Total liabilities	15,980	15,571	15,847	16,104	16,086
Deposits	0	0	0	0	0
Actuarial liabilities of insurers	0	0	0	0	0
Accounts payable and accrued liabilities	2,598	2,631	2,686	2,722	2,748
Loans and accounts with affiliates	2,280	1,982	1,962	2,065	2,059
Borrowings	7,399	7,304	7,692	8,024	8,094
Loans and overdrafts	2,071	2,028	1,980	2,038	2,036
From banks From others	921 1,151	942 1,086	889 1,091	905 1,133	894 1,143
Bankers' acceptances and paper	660	641	615	643	663
Bonds and debentures	764	761	975	975	989
Mortgages	3,904	3,874	4,122	4,368	4,406
Deferred income tax	32	[^] 47	[^] 72	53	[′] 61
Bank customers' liabilities under					
acceptances	0	0	0	0	0
Other liabilities	3,671	3,607	3,435	3,241	3,124
Total, equity	7,914	8,422	8,767	9,320	9,150
Share capital	4,560 0	4,849 0	5,065 0	5,178 0	4,542 0
Unitholders' equity Liability to policyholders	0	0	0	0	0
Contributed surplus and other	713	662	747	724	716
Retained earnings	2,642	2,911	2,955	3,418	3,892
Income statement					
Operating revenue	5,827 B	5,868 B	5,869 B	5,906 B	5,824 C
Sales of goods and services Premiums	5,068	5,248 0	5,225 0	5,252 0	5,200 0
Annuity considerations	0 0	0	0	0	0
Interest revenue, operating	0	0	0	0	0
Dividend revenue, operating	Ŏ	ŏ	ŏ	Ŏ	Ő
Gains on sale of securities and other	-	-	-	-	3
assets	0	0	0	0	0
Other operating revenue	759	620	644	654	624
Operating expenses	5,155	5,183	5,188	5,179	5,109
Depreciation, depletion and amortization	216	219	223	225	219
Insurance claims incurred	0	0	0	0	0
Annuity claims incurred Normal increase in actuarial liabilities	0 0	0 0	0 0	0 0	0
Interest expense, operating	0	0	0	0	0
Other operating expenses	4,939	4,964	4,965	4,954	4,889
	.,000	.,501	.,500	.,501	1,000

Table 24-1 – continued

Educational, healthcare and social assistance services- Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Operating profit	672	685	681	726	716
Interest and dividend revenue	58	58	64	60	58
Interest expense on borrowing	151	138	147	144	143
Gains/losses	23	24	24	26	24
Profit before income tax	602	629	621	667	654
Income tax	164	174	163	175	174
Equity in affiliates' earnings	35	36	37	32	32
Profit before extraordinary gains	473	490	495	524	512
Extraordinary gains	Ö	0	0	0	0
Net profit	472	490	494	524	512

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Table 24-2 Educational, healthcare and social assistance services- Statement of changes in financial position, seasonally adjusted data and financial ratios

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
_		mill	ions of dollars		
Statement of changes in financial position					
Cash from operating activities	522 471	656 460	446 509	409 524	474 512
Net profit Non-cash items	28	183	-58	-99	-39
Depreciation, depletion and	20	100	00	00	00
amortization	214	207	219	225	219
Deferred income tax	4	5	-12	1	1
Working capital	-13	39	-25 240	-10	22
Other non-cash items Prior period cash transactions	-178 24	-69 13	-240 -5	-316 -16	-282 1
Cash from financing activities	-208	75	256	194	214
Increase in deposits	0	0	0	0	0
Borrowings from banks	7	-5	-58	9	-13
Borrowings from affiliates	32	-16	-34	35	44
Other borrowings	-282	26	344	105	88
Bankers' acceptances and paper Bonds and debentures	11 9	-40 2	-26 221	27 -2	19 14
Mortgages	-289	38	146	50	48
Other borrowings, not elsewhere	200	00	110	00	
classified	-14	26	3	31	7
Equity	36	70	3	45	94
Total cash available	314	731	702	602	688
Applications					
Cash applied to investment activities	10	83	83	28	71
Investments in affiliates	-23	-4 70	54	2	30
Portfolio investments Loans	27 6	73 13	16 13	19 7	33 8
Mortgage loans	3	6	4	3	4
Non-mortgage loans	3	7	10	4	4
Cash applied to fixed assets	-136	81	128	9	83
Cash applied to dividends	223	236	238	263	271
Total applications of cash	97	400	449	299	426
Increase/decrease in cash	217	330	254	303	262
Selected items, seasonally adjusted					
Operating revenue	5,885	5,877	5,825	5,904	5,883
Operating profit	672	685	681	726	716
Profit before extraordinary gains Net profit	473 473	490 491	495 494	524 524	512 512
Selected ratios	410	401	404	024	012
Debt to equity (ratio)	1.223	1.103	1.101	1.082	1.110
Profit margin (%)	11.4	11.6	11.7	12.3	12.2
Return on equity (%)	23.9	23.3	22.6	22.5	22.4
Return on capital employed (%)	13.1	13.3	13.0	13.0	12.8
Percentage change of selected items					
Operating revenue (S.A.)	0.3	-0.1	-0.9	1.4	-0.4
Operating expenses (S.Á.)	0.5	-0.4	-0.9	0.7	-0.2
Operating profit (S.A.)	-1.6	1.8	-0.5	6.6	-1.5

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- All data in this table are unadjusted unless otherwise specified.

- Figures may not add due to rounding.

Table 25-1 Arts, entertainment and recreation - Balance sheet and income statement

	Third quarter	Fourth quarter	First quarter	Second quarter	Third quarter
	2003	2003	2004 ons of dollars	2004	2004
Balance sheet		Hilling	ons of dollars		
Total assets	16,837 A	17,448 B	15,405 B	15,249 B	15,378 B
Cash and deposits Accounts receivable and accrued revenue	846 1,442	953 1,579	989 1,389	968 1,400	975 1,425
Inventories	574	573	573	573	602
Investments and accounts with affiliates	4,931	5,038	4,091	4,126	4,174
Portfolio investments	793	787	635	607	630
Loans	268	273	265	263	262
Mortgage	133	133	125	125	125
Non-mortgage Allowance for losses on investments and	135	140	140	139	137
loans	0	0	0	0	0
Bank customers' liabilities under	O	O	O	O	O
acceptances	0	0	0	0	0
Capital assets, net	6,195	6,550	6,055	6,216	6,230
Other assets	1,788	1,695	1,407	1,096	1,080
Total liabilities	13,560	14,038	11,940	11,610	11,781
Deposits Actuarial liabilities of insurers	0 0	0 0	0 0	0 0	0 0
Accounts payable and accrued liabilities	2,201	2,284	2,092	2,085	2,126
Loans and accounts with affiliates	3,261	3,193	2,947	2,932	3,072
Borrowings	5,812	6,332	5,114	4,916	5,019
Loans and overdrafts	3,537	3,560	3,519	3,308	3,362
From banks	2,297	2,348	2,309	2,301	2,348
From others Bankers' acceptances and paper	1,240 138	1,212 143	1,210 147	1,007 164	1,014 165
Bonds and debentures	1,397	1,511	771	762	770
Mortgages	740	1,118	677	682	722
Deferred income tax	147	149	211	224	229
Bank customers' liabilities under					
acceptances	0	0	0	0	0
Other liabilities	2,140	2,080	1,577	1,453	1,335
Total, equity Share capital	3,277 3,975	3,411 3,992	3,465 3,982	3,639 3,990	3,597 4,080
Unitholders' equity	0,575	0	0,502	0,550	0
Liability to policyholders	Ö	Ö	Ö	Ö	Ö
Contributed surplus and other	448	422	804	819	823
Retained earnings	-1,145	-1,004	-1,321	-1,170	-1,306
Income statement					
Operating revenue	2,279 B	2,346 A	2,179 B	2,250 B	2,399 B
Sales of goods and services	1,991	2,089	2,008	2,034	2,186
Premiums	0	0	0	0	0
Annuity considerations	0 0	0 0	0	0 0	0 0
Interest revenue, operating Dividend revenue, operating	0	0	0	0	0
Gains on sale of securities and other	U	U	U	U	O
assets	0	0	0	0	0
Other operating revenue	288	257	171	215	213
Operating expenses	2,240	2,278	2,148	2,237	2,325
Depreciation, depletion and amortization	116	130	119	122	118
Insurance claims incurred	0	0	0	0	0
Annuity claims incurred Normal increase in actuarial liabilities	0 0	0 0	0	0 0	0 0
Interest expense, operating	0	0	0	0	0
Other operating expenses	2,125	2,148	2,029	2,115	2,206
	·	-	•	•	•

Table 25-1 – continued

Arts, entertainment and recreation - Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Operating profit	39	68	30	13	75
Interest and dividend revenue	26	28	30	29	29
Interest expense on borrowing	67	69	62	60	64
Gains/losses	17	10	7	1	6
Profit before income tax	16	37	5	-18	46
Income tax	27	26	24	11	19
Equity in affiliates' earnings	8	8	7	9	9
Profit before extraordinary gains	-3	19	-12	-20	35
Extraordinary gains	3	3	0	3	3
Net profit	Ō	22	-12	-16	38

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values. - Figures may not add due to rounding.

Table 25-2 Arts, entertainment and recreation - Statement of changes in financial position, seasonally adjusted data and financial

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
_		mill	ions of dollars		
Statement of changes in financial position					
Cash from operating activities Net profit	109 0	153 14	335 -11	138 -18	-48 38
Non-cash items Depreciation, depletion and	137	154	344	157	-42
amortization	116	131	118	121	118
Deferred income tax	1 -42	2 28	1 109	1 -20	2 -9
Working capital Other non-cash items	-42 62	-7	116	-20 54	-9 -153
Prior period cash transactions	-28	-15	1	-1	-43
Cash from financing activities	194	200	-196	-120	294
Increase in deposits	0	0	0	0	0
Borrowings from banks	-5 07	29	-39	-26	53
Borrowings from affiliates Other borrowings	97 44	11 115	-144 -5	-6 -76	141 61
Bankers' acceptances and paper	-19	5	4	18	1
Bonds and debentures	8	116	-4	-9	8
Mortgages	13	14	-7	-21	44
Other borrowings, not elsewhere					
classified	<u>42</u>	-19	2	-63	8
Equity	57 303	44 252	-8 139	-13 18	39
otal cash available Applications	303	353	139	10	246
••					
ash applied to investment activities	59	54	-247	-47	66
Investments in affiliates	37 23	53	-237	-5 -40	45 23
Portfolio investments Loans	-1	-6 7	-3 -8	-40 -2	-1
Mortgage loans	0	2	-6 -7	- <u>-</u> 2 -1	0
Non-mortgage loans	-1	4	0	- 1	-1
Cash applied to fixed assets	84	348	105	42	77
Cash applied to dividends	58	60	81	87	84
otal applications of cash	201	463	-61	82	227
ncrease/decrease in cash	102	-110	200	-64	19
elected items, seasonally adjusted					
perating revenue	2,323	2,305	2,258	2,267	2,376
Operating profit	39 -3	68 19	30 -12	13 -20	75 35
rofit before extraordinary gains let profit	-3 -7	16	-12 -12	-20 -16	38
Selected ratios					
Debt to equity (ratio)	2.769	2.793	2.326	2.157	2.249
rofit margin (%)	1.7	3.0	1.3	0.6	3.1
Leturn on equity (%)	-0.4	2.3	-1.4	-2.2	3.9
leturn on capital employed (%)	1.6	2.3	1.3	1.0	2.9
ercentage change of selected items					
Operating revenue (S.A.)	3.6	-0.8	-2.0	0.4	4.8
Dperating expenses (S.Á.)	3.6	-2.0	-0.4	1.2	2.1
Operating profit (S.A.)	1.0	73.2	-55.6	-57.6	482.2

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

- All data in this table are unadjusted unless otherwise specified.

- Figures may not add due to rounding.

Table 26-1

Accomodation and food services - Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
	2000		ons of dollars	2004	2004
Balance sheet					
Total assets	40,240 ^C	40,433 B	41,100 B	41,719 B	42,187 B
Cash and deposits	1,984	2,034	2,101	2,071 2.161	2,152
Accounts receivable and accrued revenue Inventories	2,114 1,459	2,124 1,483	2,252 1,573	2, 16 1 1,551	2,206 1,565
Investments and accounts with affiliates	5,464	5,399	5,400	5,537	5,694
Portfolio investments	712	805	791	800	857
Loans	615	624	633	633	713
Mortgage	335	343	350	351	425
Non-mortgage Allowance for losses on investments and	280	282	283	283	288
loans	0	0	0	0	0
Bank customers' liabilities under	O	U	O	U	0
acceptances	0	0	0	0	0
Capital assets, net	23,295	23,184	23,888	24,219	23,892
Other assets	4,597	4,779	4,462	4,747	5,108
Total liabilities	27,430	27,849	28,582	29,136	29,506
Deposits Actuarial liabilities of insurers	0 0	0 0	0 0	0 0	0
Accounts payable and accrued liabilities	4,208	4,192	4,227	4,412	4,461
Loans and accounts with affiliates	8,327	8,915	8,975	9,305	9,339
Borrowings	12,935	12,785	13,493	13,546	13,506
Loans and overdrafts	4,994	5,187	5,189	5,140	5,207
From banks	2,362	2,577	2,570	2,508	2,479
From others Bankers' acceptances and paper	2,631 223	2,609 275	2,619 245	2,633 322	2,728 311
Bonds and debentures	2,999	2,741	2,796	2,825	2.807
Mortgages	4,719	4,583	5,264	5,258	5,182
Deferred income tax	260	417	426	395	405
Bank customers' liabilities under					
acceptances	0	0	0	0	0
Other liabilities Total, equity	1,699 12,810	1,540 12,584	1,461 12,518	1,479 12,583	1,795 12,681
Share capital	5,980	5,675	5,794	6,083	6,102
Unitholders' equity	0	0,07.0	0	0,000	0,102
Liability to policyholders	0	0	0	0	0
Contributed surplus and other	941	1,102	1,151	1,209	1,255
Retained earnings	5,888	5,806	5,574	5,291	5,324
Income statement					
Operating revenue	12,413 B	12,130 B	11,769 B	12,288 B	12,492 B
Sales of goods and services Premiums	11,371 0	11,091 0	10,750 0	11,316 0	11,531 0
Annuity considerations	0	0	0	0	0
Interest revenue, operating	0	0	0	0	0
Dividend revenue, operating	Ō	Ō	Ō	Ō	0
Gains on sale of securities and other					
assets	0	0	0	0	0
Other operating revenue	1,042	1,039	1,018	972	961
Operating expenses Depreciation, depletion and amortization	11,827 614	11,710 612	11,625 609	12,014 631	11,947 642
Insurance claims incurred	0	0	0	0	042
Annuity claims incurred	Ö	Ö	Ö	Ö	Ö
Normal increase in actuarial liabilities	0	0	0	0	0
Interest expense, operating	0	0	0	0	0
Other operating expenses	11,213	11,097	11,017	11,383	11,304

Table 26-1 – continued

Accomodation and food services - Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Operating profit	587	420	143	274	545
Interest and dividend revenue	80	76	74	83	84
Interest expense on borrowing	377	360	362	371	382
Gains/losses	26	12	29	14	62
Profit before income tax	315	149	-116	0	309
Income tax	97	93	75	68	87
Equity in affiliates' earnings	55	50	49	49	32
Profit before extraordinary gains	273	106	-142	-19	254
Extraordinary gains	0	0	0	1	1
Net profit	273	105	-142	-19	254

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Table 26-2 Accomodation and food services - Statement of changes in financial position, seasonally adjusted data and financial

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
		milli	ions of dollars		
Statement of changes in financial position					_
Cash from operating activities	744	531	344	542	781
Net profit Non-cash items	158 439	70 464	-94 458	-25 564	254 531
Depreciation, depletion and					2.12
amortization	609 -10	592 -9	607 -9	628	642
Deferred income tax Working capital	-10 -85	-9 -48	-9 -127	1 231	2 8
Other non-cash items	-74	-71	-14	-296	-122
Prior period cash transactions	146	-3	-20	3	-4
Cash from financing activities	102	294	414	107	385
Increase in deposits	0	0 53	0	0	0
Borrowings from banks Borrowings from affiliates	83 16	135	-60 190	-202 -331	27 101
Other borrowings	44	52	209	616	163
Bankers' acceptances and paper	-18	7	-30	77	-9
Bonds and debentures	-29	-258	7	410	-8
Mortgages	79	264	218	130	80
Other borrowings, not elsewhere	12	39	14	2	100
classified Equity	-41	59 54	75	-2 24	100 93
Total cash available	846	825	757	649	1,166
Applications					
Cash applied to investment activities	-7	72	-131	26	214
Investments in affiliates	-14	51	-120	24	184
Portfolio investments	6	12	-17	1	17
Loans	1	9	6	2	13
Mortgage loans Non-mortgage loans	-3 4	7 2	7 -1	0 2	7 5
Cash applied to fixed assets	114	18	74	-5	135
Cash applied to dividends	216	238	205	232	230
Total applications of cash	323	328	147	253	579
Increase/decrease in cash	523	497	610	395	588
Selected items, seasonally adjusted					
Operating revenue	12,116	12,147	12,032	12,356	12,193
Operating profit	357 106	349 50	356 46	353 30	317 64
Profit before extraordinary gains Net profit	106	50 50	46	31	65
Selected ratios					
Debt to equity (ratio)	1.660	1.724	1.795	1.816	1.802
Profit margin (%)	3.0	2.9	3.0	2.9	2.6
Return on equity (%) Return on capital employed (%)	3.3 4.1	1.6 3.6	1.5 3.9	1.0 3.4	2.0 3.6
Percentage change of selected items					
Operating revenue (S.A.)	0.1	0.3	-1.0	2.7	-1.3
Operating expenses (S.A.)	0.3	0.3	-1.0	2.8	-1.1
Operating profit (S.A.)	-5.6	-2.4	2.0	-0.6	-10.4

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

- All data in this table are unadjusted unless otherwise specified.

- Figures may not add due to rounding.

Table 27-1 Repair, maintenance and personal services - Statement of changes in financial position, seasonally adjusted data and financial ratios

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
		milli	ions of dollars		
Statement of changes in financial position					
Cash from operating activities Net profit Non-cash items	218 188 -80	99 195 -164	416 295 88	-76 397 -382	125 414 -226
Depreciation, depletion and					
amortization Deferred income tax	161 -4	201 -5	188 -11	200 -22	193 -25
Working capital	-25	-80	50	-88	-44
Other non-cash items	-213	-279	-139	-472	-349
Prior period cash transactions	110	68	33	-91	-64
Cash from financing activities Increase in deposits	12 0	245 0	73 0	4 0	-8 0
Borrowings from banks	-38	471	-380	-24	-12
Borrowings from affiliates	26	-209	406	<u>-</u> . 58	-41
Other borrowings	65	31	31	-15	29
Bankers' acceptances and paper	13	1	4	-3	0
Bonds and debentures Mortgages	-4 12	-9 13	5 16	-4 -4	2
Other borrowings, not elsewhere	12	13	10		3
classified	44	26	6	-4	25
Equity	-41	-48	16	-15	17
Total cash available	230	344	489	-72	117
Applications					
Cash applied to investment activities	-17	38	-57	173	-22
Investments in affiliates	-34	21	-99	160	-2
Portfolio investments	-2	12	39	14	-21
Loans Mortgage loans	19 17	6 3	3 2	-1 -1	1 1
Non-mortgage loans	3	3	2	-1 -1	0
Cash applied to fixed assets	-11	-44	229	-138	-13
Cash applied to dividends	114	106	101	127	113
Total applications of cash	86	100	274	161	78
Increase/decrease in cash	144	244	215	-233	40
Selected items, seasonally adjusted					
Operating revenue	6,258	6,514	6,375	6,452	6,641
Operating profit	391 238	429 264	465 206	508	528 354
Profit before extraordinary gains Net profit	238	264 264	306 306	337 337	354 354
Selected ratios					
Debt to equity (ratio)	2.152	1.822	1.920	1.697	1.620
Profit margin (%)	6.2	6.6	7.3	7.9	8.0
Return on equity (%) Return on capital employed (%)	23.3 9.0	22.2 9.5	27.0 11.1	26.1 11.6	26.1 11.9
Percentage change of selected items					
Operating revenue (S.A.)	7.9	4.1	-2.1	1.2	2.9
Operating expenses (S.Á.)	8.7	3.7	-2.9	0.6	2.8
Operating profit (S.A.)	-2.1	9.7	8.5	9.2	3.9

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.

- All data in this table are unadjusted unless otherwise specified.

- Figures may not add due to rounding.

Table 27-2

Repair, maintenance and personel services - Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
			ons of dollars		
Balance sheet					
Total assets	18,184 B	18,371 B	18,071 B	18,466 B	18,533 B
Cash and deposits	1,357	1,328	1,321	1,286	1,294
Accounts receivable and accrued revenue Inventories	1,834 4,380	1,891 4,619	1,748 4,484	1,876 4,591	2,034 4,635
Investments and accounts with affiliates	1,161	1,216	1,067	1,262	1,243
Portfolio investments	807	820	826	781	759
Loans	314	316	320	318	321
Mortgage	171	174	175	175	175
Non-mortgage	143	143	144	144	146
Allowance for losses on investments and loans	0	0	0	0	0
Bank customers' liabilities under	U	U	U	U	U
acceptances	0	0	0	0	0
Capital assets, net	4,716	4,463	4,645	4,564	4,564
Other assets	3,615	3,717	3,661	3,788	3,683
Total liabilities	14,101	13,604	13,538	13,292	13,107
Deposits Actuarial liabilities of insurers	0 0	0 0	0 0	0 0	0 0
Accounts payable and accrued liabilities	3,046	3,079	2,974	3,031	3,182
Loans and accounts with affiliates	4,130	3,588	3,966	4,056	4,030
Borrowings	4,658	5,097	4,737	4,726	4,757
Loans and overdrafts	3,565	4,011	3,638	3,636	3,649
From banks	2,015	2,435	2,056	2,048	2,029
From others Bankers' acceptances and paper	1,551	1,576	1,583 61	1,588	1,620
Bonds and debentures	71 360	69 347	352	59 348	73 349
Mortgages	661	669	685	683	685
Deferred income tax	46	71	60	71	58
Bank customers' liabilities under					
acceptances	0	0	0	0	0
Other liabilities	2,222	1,770	1,800	1,408	1,082
Total, equity Share capital	4,083 893	4,766 1,076	4,533 918	5,174 1,008	5,425 1,007
Unitholders' equity	093	0	0	0	1,007
Liability to policyholders	ŏ	Ŏ	Ŏ	Ŏ	ŏ
Contributed surplus and other	375	497	476	496	458
Retained earnings	2,815	3,194	3,139	3,670	3,960
Income statement					
Operating revenue	6,106 B	6,482 ^C	6,293 B	6,593 ^C	6,552 B
Sales of goods and services	5,757	6,097	5,864	6,172	6,144
Premiums Appuits considerations	0	0 0	0 0	0 0	0 0
Annuity considerations Interest revenue, operating	0 0	0	0	0	0
Dividend revenue, operating	Õ	0	Ö	0	0
Gains on sale of securities and other	·	· ·	·	· ·	· ·
assets	0	0	0	0	0
Other operating revenue	349	386	429	420	408
Operating expenses	5,715	6,054	5,827	6,085	6,024
Depreciation, depletion and amortization Insurance claims incurred	161 0	202 0	188 0	200 0	193 0
Annuity claims incurred	0	0	0	0	0
Normal increase in actuarial liabilities	0	0	0	0	0
Interest expense, operating	0	0	0	0	0
Other operating expenses	5,554	5,852	5,639	5,885	5,832

Table 27-2 – continued

Repair, maintenance and personel services - Balance sheet and income statement

	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
Operating profit	391	429	465	508	528
Interest and dividend revenue	20	23	43	49	47
Interest expense on borrowing	88	91	90	97	94
Gains/losses	49	33	45	42	35
Profit before income tax	371	393	463	501	516
Income tax	128	139	154	162	159
Equity in affiliates' earnings	-5	11	-3	-3	-2
Profit before extraordinary gains	238	264	306	337	354
Extraordinary gains	0	0	0	0	0
Net profit	238	264	306	337	354

⁻ A common (generic) financial statement presentation format is used for all industries and for aggregate totals. As a result, some financial series that do not apply to certain industries will be shown with zero values.
- Figures may not add due to rounding.

Survey Description

Description and use of the data

The data collected by the Quarterly Survey of Financial Statistics for Enterprises (QFS) comprise financial statements typically prepared by incorporated businesses to record their financial position and performance. The data include asset, liability and equity items encompassed in a quarterly balance sheet and revenue and expense items as reported on a quarterly income statement, along with additional supplementary items.

Information collected as part of the Quarterly Survey of Financial Statistics for Enterprises provides data to serve two broad objectives. The first measures the financial position and performance of incorporated businesses by industry aggregations and is the main focus of this publication. The statistics are used by a wide variety of economists and industry analysts, including federal and provincial regulatory bodies that monitor financial and other institutions in Canada. This information is also a critical input into the measure of corporate profits and capital consumption allowances in the Canadian System of National Accounts (CSNA).

The second broad objective is to provide information on financial holdings and transactions in the CSNA sector accounts. The accounts comprise of the National Balance Sheet Accounts and the Financial Flow Accounts. Within the CSNA, the canadian economy is composed of the incorporated business sector, including non-financial and financial businesses, the government sector, and the persons and unincorporated business sector, which includes non-profit institutions serving households. The Quarterly Financial Survey data (used to prepare this publication) are combined with additional information for the business and other sectors in order to produce complete economy-wide accounts which show the creation and distribution of wealth as well as the financing of economic activity. This is made possible by presenting considerable detail on financial institutions within the sector accounts framework.

In addition, the flow of funds and outstanding positions between Canadian residents and non-residents is measured in "Canada's Balance of International Payments" and in "Canada's International Investment Position," respectively. Both of these releases make use of the quarterly survey data in measuring corporate financial activity with non-residents.

Frequency and reference period

The data series are collected quarterly. The objective of the survey is to cover a calendar reference period (i.e., quarters ending in March, June, September or December). However, the data collected for each enterprise usually covers fiscal quarters (which may not coincide with calendar quarters). Estimates for a calendar quarter are prepared by combining individual data for enterprises with different fiscal quarters. The calendar period is estimated by including all of the fiscal quarters ending in the calendar quarter. For example, the estimates for the second quarter include all fiscal guarters ending in April, May or June (see Text table 1).

Calendar quarter for publication

Text Table 1

Quarter	er Includes fiscal quarters ending in:				
First	January	February	March		
Second	April	May	June		
Third	July	August	September		
Fourth	October	November	December		

Coverage

The domestic economy consists of the non-financial and financial business sectors, the government sector, and the persons and unincorporated business sector, which includes non-profit institutions serving households. This publication covers incorporated enterprises of the financial and non-financial business sectors. Business enterprises controlled by governments are excluded from the Quarterly Survey of Financial Statistics for Enterprises and are surveyed by the Public Institutions Division of Statistics Canada. Non-profit enterprises are also excluded from this survey.

The Statistical unit

For purposes of compiling statistics, Statistics Canada defines a hierarchical structure of units for each business. The four standard statistical units that are used are listed from largest to smallest below:

- Enterprise
- Company
- Establishment
- Location

The statistical unit used in the Quarterly Survey of Financial Statistics is the enterprise. An enterprise is a family of businesses under common ownership and control for which a set of consolidated financial statements is produced on an annual basis.

In the case of simple enterprises, the enterprise and the establishment coincide and both are classified to the same industry. However, there exist many multi-establishment enterprises whose establishments may belong to one or more industries. Such enterprises are classified to the predominant industry of their establishments.

It should be noted that NAICS Canada data compiled on an enterprise basis cannot be directly compared with NAICS Canada data on an establishment basis.

Accounting concepts, definitions and practices

The concepts and definitions for most industries are based on the guidelines of the Canadian Institute of Chartered Accountants. Regulated industries may follow practices and definitions determined by the regulators. However, these practices are usually similar to the Generally Accepted Accounting Principles (GAAP) of the Canadian Institute of Chartered Accountants.

Scope

The financial items presented in this publication are those included in the following accounts or statements:

- Balance Sheet
- Income Statement
- The Statement of Changes in Financial Position

Although they are not included in this publication, additional financial items are available for some industries upon request.

Financial classification and presentation

There is no widely accepted standard classification of financial items. Accordingly, it was necessary to devise one in order to present information in a homogeneous way for all enterprises. The financial item presentation in this publication has been condensed somewhat to allow for a homogeneous presentation across industries. Additional financial detail is available upon request.

Industrial classification

Beginning with the first quarter of 2004 publication, the quarterly financial series switched to the North American Industry Classification System (NAICS Canada 2002) basis of industrial classification from the previously used NAICS Canada 1997 basis. The previous set of industrial aggregations consisting of 157, 58 and 24 groups has been replaced by a new set of 67, 48 and 22 industry groups, and a group of 10 financial instruments. Historical data on a NAICS Canada 2002 basis were created using a concordance that converted the old NAICS Canada 1997 codes to the new NAICS Canada 2002.

NAICS was developed by the statistical agencies of Canada, Mexico and the United States to provide a consistent framework for the collection, analysis and dissemination of industrial statistics used by government policy analysts, by academics and researchers, by the business community, and by the public.

NAICS is a product-oriented industry classification that standardizes the way businesses are classified across Canada, Mexico and the United States. NAICS was primarily designed to classify economic production performed at the establishment level; the activity which contributes the most value-added determines the NAICS code for the establishment.

To determine which NAICS Canada 2002 code should be assigned to a statistical enterprise, the NAICS Canada 2002 code is determined for each establishment belonging to the statistical enterprise. The NAICS Canada 2002 code representing the largest value-added is then assigned to the statistical enterprise. The NAICS Canada 2002 classification system does not provide classifications for integrated activities. For example, a petroleum enterprise may be involved in exploration, mining, refining, shipping and retailing of petroleum products. Under NAICS Canada 2002 such an enterprise is classified to the individual NAICS Canada 2002 code that relates to the activity that provides the most value-added.

The quarterly financial statistics are available at three levels of industrial aggregation of NAICS Canada 2002. The most aggregate level, which is used in this publication, covers 22 categories (see Text table 1). The second level of aggregation covers 48 categories and is available upon request. The most detailed level of aggregation covers 67 categories from 1999 and beyond and is also available upon request. The industrial classification system is hierarchical in nature so that the more detailed levels of data easily aggregate to the higher levels.

Text Table 1

Publication level of aggregation

Title	Enterprise category code	NAICS Canada 2002 codes included
Agriculture, forestry, fishing and hunting	11	11
Oil and gas extraction and support		
activities	21C	211, 213
Mining (except oil and gas)	212	212
Utilities	22	22
Construction	23	23
Manufacturing	31-33	31, 32, 33
Wholesale trade	41	41
Retail trade	44-45	44, 45
Transporation and warehousing	48-49	48, 49
Information and cultural industries	51	51
Depository credit intermediation	5221	5221
Non-Depository credit intermediation	5222	5222
Activities related to credit intermediation Securities, commodity contracts, and	5223	5223
other financial investments and related	500	500
activities	523	523
Insurance carriers and related activities Real estate and rental and leasing	524	524
companies Professional, scientific and technical	53	53
services Administrative and support, waste	54	54
management and remediation services Educational, healthcare and social	56	56
assistance services	61-62	61-62
Arts, entertainment and recreation	71	71
Accommodation and food services	72	72
Repair, maintenance and personal	. <u>~</u>	12
services	81A	811,812

Deriving the estimates

The Statistical methodology

The overall estimates are derived from two different components. A sample survey is conducted for larger businesses above a prescribed size threshold using the mailed questionnaire. Sample results are multiplied by a weighting factor to represent the universe from which the sample was drawn. For businesses below the size threshold, the (take-none) estimate is derived by applying a regression technique to annual data compiled from Revenue Canada financial statements. The model projects the value of the take-none portion of the population by the 67 categories of the Level III aggregation using estimates from the surveyed population and other parameters. The proportion of each of the two components of the final estimate (survey and take-none model) varies significantly between industry aggregations. The proportion represented by the surveyed component ranges from 5% to 100% of the population for both revenue and assets at the Level III aggregation.

(See Text tables 1 and 2 showing the percentage of assets and operating revenue represented by the take-none component for each of the Level 1 (22 industry) groups.)

Take-none percentage table, total assets

	NAICS	Second	quarter 2004		Third quarter 2004		
	_	Take-none	Total	%	Take-none	Total	%
	_		mi	llions of	dollars		
Total, finance and insurance industries Total, non-financial industries Total, all industries		63,240 517,375 580,615	2,122,793 A 2,218,122 A 4,340,916 A		61,110 519,247 580,357	2,135,113 A 2,232,563 A 4,367,676 A	2.9 23.3 13.3
Agriculture, forestry, fishing and hunting Oil and gas extraction and support activities Mining (except oil and gas) Utilities Construction Manufacturing Wholesale trade Retail trade Transportation and warehousing Information and cultural industries Non-depository credit intermediation Insurance carriers and related activities Activities related to credit intermediation Depository credit intermediation Real estate and rental and leasing Professional, scientific and technical services Administrative and support, waste management and remediation services Educational, healthcare and social assistance services Arts, entertainment and recreation Accommodation and food services Repair, maintenance and personal services	11 21C 212 22 23 31-33 41 44-45 48-49 51 5222 524 5223 5221 53 54 56 61-62 71 72 81A	41,892 22,818 3,552 3,749 68,371 63,206 48,907 65,156 20,576 16,524 4,260 5,038 183 0 55,026 38,469 17,051 13,689 6,092 21,023 11,274	52,612 B 264,764 A 91,816 A 60,382 A 100,710 B 653,903 A 169,129 A 149,780 A 115,386 A 153,778 A 120,421 A 333,933 A 26,786 A 1,464,673 A 179,909 A 83,429 A 1,665 B 25,424 B 15,249 B 41,719 B 18,466 B	79.6 8.6 3.9 6.2 67.9 9.7 28.9 43.5 10.7 3.5 1.5 0.7 0.0 30.6 46.1 40.9 53.8 40.0 50.4	41,623 23,046 3,588 3,711 68,713 63,087 48,661 64,897 20,942 16,660 4,284 5,067 182 0 55,895 38,523 17,221 13,856 6,153 21,339 11,331	52,602 B 267,820 A 92,564 A 59,256 A 103,829 B 655,798 A 150,503 A 117,400 A 156,755 A 121,307 A 338,832 A 26,711 A 1,469,439 A 181,454 A 84,461 A 25,235 B 25,235 B 15,378 B 42,1878 18,533 B	79.1 8.6 3.9 6.3 66.2 9.6 29.2 43.1 17.8 10.6 3.5 1.5 0.7 0.0 30.8 45.6 41.0 54.9 40.0 50.6
Securities, commodity contracts, and other financial investments and related activities	523	53,758	176,980 A		51,577	178,824 A	

Text Table 2 Take-none percentage table, total revenues

	NAICS	Second q	uarter 2004		Third qu	arter 2004	
	_	Take-none	Total	%	Take-none	Total	%
	_		mi	llions of	dollars		
Total, finance and insurance industries Total, non-financial industries Total, all industries		5,090 185,054 190,144	56,953 A 585,583 A 642,536 A	8.9 31.6 29.6	5,150 184,870 190,019	56,419 A 589,555 A 645,973 A	9.1 31.4 29.4
Agriculture, forestry, fishing and hunting	11	5,708	8,395 B	68.0	5,543	8,206 B	67.5
Oil and gas extraction and support activities	21C	2,843	29,840 A	9.5	3,056	30,646 A	10.0
Mining (except oil and gas)	212	507	6,434 A	7.9	527	6,979 A	7.5
Utilities	22	1,070	15,111 A	7.1	813	15,788 A	5.2
Construction	23	24,057	39,888 B	60.3	24,538	42,123 B	58.3
Manufacturing	31-33	26,958	178,317 A	15.1	26,739	175,106 A	15.3
Wholesale trade	41	27,186	96,986 A	28.0	26,381	94,946 A	27.8
Retail trade	44-45	39,912	92,043 A	43.4	39,940	94,686 A	42.2
Transportation and warehousing	48-49	9,083	25,146 A	36.1	9,381	26,817 A	35.0
nformation and cultural industries	51	4,045	19,152 A	21.1	4,056	19,290 A	21.0
Non-depository credit intermediation	5222	218	4,014 B	5.4	212	4,147 B	5.1
nsurance carriers and related activities	524	1,590	21,602 A	7.4	1,590	21,515 A	7.4
Activities related to credit intermediation	5223	55 0	585 A	9.3	55	570 A	9.6
Depository credit intermediation	5221	•	20,695 A 12.930 A	0.0 50.3	0	20,379 A 13.406 A	0.0
Real estate and rental and leasing Professional, scientific and technical services	53 54	6,504 10.656	12,930 A 19,794 B	50.5 53.8	6,673 10.477	19,733 B	49.8 53.1
Administrative and support, waste management	54	10,030	19,794	55.6	10,477	19,7335	55.1
and remediation services	56	6,893	14.511 B	47.5	7,031	14.561 B	48.3
Educational, healthcare and social assistance	30	0,093	14,5110	47.5	7,031	14,5015	40.3
services	61-62	4.160	5.906 B	70.4	4.119	5.824 C	70.7
Arts, entertainment and recreation	71	1,079	2,250 B	48.0	1.100	2.399 B	45.9
Accommodation and food services	71	9,000	12,288 B	73.2	9,156	12.492 B	73.3
Repair, maintenance and personal services	81A	5.393	6,593 C	81.8	5,339	6.552 B	81.5
Securities, commodity contracts, and other	OIA	5,393	0,595 0	01.0	5,559	0,552 5	01.0
financial investments and related activities	523	2 227	10,057 B	32.1	2 202	0 000 B	33.6
ilinanciai ilivestinents and related activities	523	3,227	10,057	32.1	3,293	9,809 B	33.0

Sample design for the survey component

The frame used for sampling purposes is the Statistics Canada Business Register (BR). A stratified random sample is used. There are two size strata for each of the Level III (67 categories) aggregations (take-all and take-some). All units in the first stratum (take-all) are selected. For the lower stratum (take-some), sampling rates vary by aggregation, but average to about one unit selected in seven. The total sample size is approximately 5,500 enterprises.

Stratum boundaries

The stratum boundaries for the take-all, take-some and take-none strata vary by industry aggregation. The boundaries are available upon request.

Sample weights and imputation for incomplete responses or non-response

Although significant effort and resources are used to maximize response rates, there is always an element of non-response in a statistical survey. Units which do not respond in the current period are imputed (their characteristics are estimated). Units are imputed by applying a growth factor to previously reported data when available. The growth factor is estimated using the survey responses for the units that are most similar to the unit being imputed.

When partial survey data covering three key variables (total assets, operating revenue, operating profit) are received, the imputation factors are calculated at the unit level using these partial data. For records without historical information, a donor imputation system is used. Information on the size of the non-respondent is obtained and a similar sized respondent is found. The size information consists of the three key variables. If this information is not available, the Business Register revenue and asset values are used. In the former situation, the donor record is used to calculate the distribution of the detailed values around the three key variables. In the latter case the donor's values are directly copied over to the non-respondent. In the case where donor imputation is required for two or more consecutive quarters, a new donor is not reselected. Rather, the imputation factor is applied to the previously imputed data.

The response values for sampled units are multiplied by a sampling weight in order to estimate for the entire surveyed population. The sampling weight is calculated using a number of factors, including the probability of the unit being selected in the sample.

Seasonal adjustment

The seasonal component of a time series reflects sub-annual movements caused by characteristic weather changes, holidays or other factors which tend to recur every year at approximately the same time. The seasonal adjustment process attempts to quantify the seasonal component in a time series and to remove its effect from observed data.

The seasonal adjustment method used is a computerized ratio-to-moving-average method in widespread use at Statistics Canada. It is based on the U.S. Bureau of the Census Method II, but has some additional features. Beginning with the first quarter of 1999, the Quarterly Financial Statistics series uses "end-point" seasonal adjustment, which recalculates seasonal factors each quarter as more recent data becomes available. For a more complete description of these features, refer to "X11ARIMA v. 2000 - Seasonal Adjustment Method Foundations and User's Manual."

Series containing no significant seasonality have not been seasonally adjusted. In these cases, the unadjusted series are used in the place of seasonally adjusted data.

Data quality

There are two categories of errors in statistical information – sampling errors and non-sampling errors. Sampling errors are errors that arise because estimates are being prepared based on a sample of the universe rather than collecting information from all units in the universe. These errors can be measured.

Non-sampling errors can arise from a variety of sources and are much more difficult to measure. Non-sampling errors include errors in the information provided by respondents, data capture errors and other processing errors.

Sampling errors

Sample surveys are designed to provide the highest sampling efficiency (the smallest sample that will produce a sampling error of a given size). This optimization is usually performed for only a few variables, limited by the data items that are available at the time of sample design and selection, the resources available, and the complexity introduced by trying to optimize for many variables at one time. The sample used for these statistics was designed to produce a reasonable level of accuracy for assets and revenue. Consequently, other items may be less accurately estimated.

A measure of the sampling error is the standard error. This measurement is based upon the idea of selecting several samples, although in reality only one sample is drawn. Sampling variability can also be expressed relative to the estimate itself. The standard error as a percentage of the estimate is called the coefficient of variation (CV), or the relative standard error. Small CVs are desirable, since the smaller the CV, the smaller the sampling variability relative to the estimate.

The sample for the Quarterly Survey of Financial Statistics for Enterprises was drawn such that the CV at the Level III (67 categories) aggregation, should be no more than 10% for operating revenue or total assets. The CV indicators are shown next to these variables in the tables according to the scale presented on page 2.

Estimation errors in the non-sampled strata

The estimate for small businesses (take-none portion) is prepared by applying a statistical regression model to predict the value of the take-none portion of the population by Level III (67categories) aggregation using the estimates from the surveyed population and other parameters. The error introduced by this method depends on several factors, including the contribution of these strata to the overall estimate and the error in estimating the movement of the strata using sampled units and other external factors. It is difficult to calculate a coefficient of variation for the non-sampled strata, as the estimates are calculated at the Level III aggregation level only. Therefore, the CV indicator displayed in the publication reflects only the survey portion of the estimate. When the estimate reflects only the take-none portion, there is no CV indicator shown.

Other non-sampling errors

There are no objective measures of other non-sampling errors applied to these statistics. However, most reporting and data entry errors are corrected as a result of the intricate computer capture and edit procedures applied to the data. This is particularly effective for financial data where accounting relationships are established and balancing is required. However, most financial data collected are derived from audited financial statements resulting in minimal errors and inconsistencies. As well, the Quarterly Survey of Financial Statistics for Enterprises utilizes trained accounting staff to capture and analyze reported data to minimize the frequency of non-sampling errors.

One source of non-sampling error is the non-response error. There are several measures that can help the user evaluate this type of error, including the response rate and the data response rate.

The response rate (see Text table 3) is a measure of the proportion of those sample units which have responded in time for inclusion in the estimate. To calculate the response rate, one should simply divide the number of actual responses by the total number of sampled units. For example, a sample with 20 active units for which 10 respond for a particular quarter would have a response rate of 50%.

Response rate is:

Text Table 3 All enterprise measure of sample response

		Quarter							
	Third quarter 2002	Fourth quarter 2002	First quarter 2003	Second quarter 2003	Third quarter 2003	Fourth quarter 2003	First quarter 2004	Second quarter 2004	Third quarter 2004
	percentage								
Response rate Asset response rate Revenue response rate Weighted asset response rate Weighted revenue response rate	66.5 90.3 86.7 87.3 81.4	64.0 88.9 84.9 85.6 79.5	64.0 90.2 82.5 87.1 77.5	61.3 87.9 80.8 83.7 75.4	51.7 80.2 72.7 75.1 66.8	52.3 80.1 73.0 77.1 67.1	62.4 82.4 78.5 80.3 73.4	54.1 82.6 68.0 79.6 62.9	36.8 66.7 53.7 63.4 49.7

The data response rate is the proportion of the estimate which is based upon actual reported data. The data response rate can be calculated by dividing the design assets or revenue (or whatever variable is being analyzed) represented by the responding units by the corresponding value for the entire sample. In the previous example, if the 10 responding units have a design asset value totaling \$15 billion out of a total sample asset value of \$20 billion, the data response rate for assets would be 75%.

(Where the design value is a frame value for the record which is derived from administrative sources and is available for the entire population.)

Data response rate for assets is:

Total assets from completed responses + total assets from partial responses

Total assets from completed responses + total assets from partial responses + total assets from others

(Where asset values are the design values.)

Weighted data response rates consider that units in sample represent more than themselves through weighting factors. Some units contribute more to the estimates than other units when weights are applied. The weighted data response rate can be calculated by dividing the respondents' weighted frame value by the weighted sample for assets or revenue (or whatever variable is being analyzed).

In the previous example, if the weighted asset value of the responding 10 units is \$40 billion out of a total sample weighted asset value of \$50 billion, the weighted asset response rate would be 80%.

Weighted data response rate for assets is:

Total weighted assets from completed responses + total weighted assets from partial responses

Total weighted assets from completed responses
+ total weighted assets from partial responses
+ total weighted assets from others

(Where the weighted assets for a respondent is defined as the design weight multiplied by the design assets value.)

Limitations of the data

To be valid for either time-series or cross-sectional analysis, the definitions of data must be consistent within time periods or across time periods. In other words, the differences and similarities in data must reflect only real differences and not differences in the concepts or definitions used in preparing the data. The ability to use the data for analysis depends on the conceptual framework in which the data are being used.

These data are consistent with the Generally Accepted Accounting Principles (GAAP) of the Canadian Institute of Chartered Accountants. As such, they do not necessarily agree with the concepts used within the Canadian System of National Accounts.

While the GAAP concepts are appropriate for the application of the data, there may still be some problems of consistency (between units or over time) for items where GAAP does not prescribe a particular treatment or allows some latitude. One of the general problems with GAAP for some uses is that it prescribes a historical cost treatment of assets (i.e., their cost at the time of acquisition). As a result, caution should be used when comparing balance sheet data and ratios over time and across industries.

Confidentiality

The confidentiality of the reported statistics to the quarterly survey is protected under the provisions of the Statistics Act. Accordingly, statistics are released in aggregate only, with no potential identification of individually reported information. The confidentiality provisions of the Statistics Act override the provisions of the Access to Information Act to guarantee the confidentiality of reported data of individual respondents.

Definitions of financial ratios

Debt to equity

This ratio examines the relationship of debt (loans, bonds, debentures) to shareholders' equity. It compares the relative size of debt to resources invested by the owners. It indicates the extent to which a firm relies on borrowed funds to finance its operations. Firms that rely heavily on borrowed funds are said to be highly leveraged.

Formula

Debt to equity:

Borrowings + loans and accounts with affiliates

Total equity

Profit margin

Operating profit is the net result of the principal business activities of a firm. It is calculated before taking into account interest expense, investment income, non-recurring losses from the write-down of assets, gains or losses realized on the disposal of assets, and income tax expense. This ratio indicates management's ability to generate earnings from the principal business activities of a firm. The ratio is expressed as a percentage of operating revenue.

Formula

Profit margin:

Operating profit (S.A.) × 100

Total operating revenue (S.A.)

Return on equity

This ratio measures the level of return to the owners (investors) and it represents their measure of profitability. The earnings figure is the after-tax profits, including a deduction for interest expense (payments to lenders). It is the net profit available to the owners (investors). The ratio indicates how many cents are returned to every dollar invested by the owners.

Formula

Return on equity:

Profit before extraordinary gains (S.A.) \times 4 \times 100

Total equity

Return on capital employed

This ratio measures profitability and how well management has employed the assets, by calculating the percentage return on total capital provided by the owners and lenders (creditors). The earnings figure is calculated before taking into account interest expense (payments to lenders) and dividends (payments to owners). The ratio indicates how many cents are returned to every dollar of capital invested.

Formula

Return on Capital Employed:

Profit before extraordinary gains and interest on borrowings net of tax (S.A.) \times 4 \times 100

Borrowings + Loans and accounts with affiliates + Total equity