

OUSING NOW

Hamilton

YOUR LINK TO THE HOUSING MARKET

Canada Mortgage and Housing Corporation

www.cmhc.ca

New Home Market **Construction slides**

Rising new house prices, falling numbers of people migrating from Toronto minium apartments and town homes and moderate employment growth have slowed down new home construction in the third quarter of 2005. Total home starts have been trending lower since the end of last year and have plunged by 37 per cent in the third guarter compared to the same quarter last year. Significant declines were felt across the board. While the more volatile multi-family home starts registered the largest drop of 41 per cent, caution must be exercised

when interpreting these results. Comparisons are made against record levels in 2004.

The rising popularity of condo-(commonly referred to as multifamily dwellings) by price conscious home buyers is demonstrated by their year-to-date increases in Hamilton City and Flamborough by 16 and two per cent respectively. Lack of available land within the downtown core is another reason for the sharp increase in multi-family dwelling construction in Hamilton City. Rising price of new homes in sub-markets such as Burlington and

THIRD QUARTER 2005

IN THIS ISSUE

New Homes

Construction slides

Resale Market

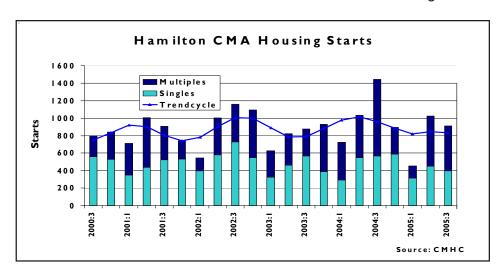
Buoyant sales

Statistical Tables

- Housing activity summary
- Housing starts by area
- Average price of absorbed single detached dwelling
- Single detached absorption activity by price range
- MLS® housing activity
- 7 **Economic indicators**
 - **Definitions**

Ancaster (which are typically highly priced) appears to have had a negative impact on housing demand and resulted in declines in their housing starts.

The average price of an absorbed detached home in Hamilton skyrocketed by 17 per cent to \$367, 699 in the third quarter compared to the same time period last year. Prices of new detached homes in Burlington and Ancaster grew by 23 and 24 per cent respectively - a testament to their growing popularity of as hot residential localities.



Dana Senagama, CMHC - Market Analysis dsenagam@cmhc-schl.gc.ca * (416) 218-3329





The increase in the share of higher priced absorbed detached homes in Hamilton is reflective of strong move-up buyer demand. The share of completed and absorbed singledetached homes in the highest price category (above \$350,000) had the largest increase -- 39 per cent in the third quarter of 2005 compared to a year earlier. Homes in this category will contain finishing and upgrades not included in homes at lower price points. Those seeking to move to a bigger and an upgraded home will chose to buy homes at the higher price levels.

Resale Market **Buoyant sales**

A sharp drop in net in-migration and more moderate employment growth did little to deter Hamilton's demand in the third quarter of 2005. Seasonally adjusted sales have been trending higher since the beginning of 2005. Low borrowing costs helped to boost sales to 3,614 in the third quarter of 2005 - up by eight per cent from the same time period last year.

A shortage of new listings has been a characteristic feature in the

Hamilton resale home market. New listings have trended lower since the mid 1990s. There has been a slight deviation from this trend over the last three years and new listings have started to creep upwards, rising by five per cent to 4,716 in the third quarter of 2005 from the same time period last year. Homeowners, encouraged by rising house prices, are listing their homes up for sale to take advantage of strong equity gains and move into homes better suited to their needs. From a historical perspective, new listings remain below the peak levels reached in the mid-1990s. The year-to-date supply of new listings has only increased by one per cent compared to the same time period last year.

Hamilton's resale home market is strongly in favour of sellers. Under current market conditions, where sales are high and new listings are low compared to levels in the past ten years, the net result is a very tight resale home market. Price growth in such a market will be well above the general rate of inflation. The sales-tonew-listings ratio (SNLR) is a good measure of price pressures in a resale home market. A market with a ratio in excess of 55 per cent favours sellers. A market is considered in

Hamilton MLS® Sales, SAAR and Seasonally Adjusted Average Price MLS Sales \$240 16000 -Avg MLS Price Average MLS Price, sa 14000 \$220 12000 \$200 **Thousands** 10000 MLS Sales, \$180 8000 6000 \$160 4000 \$140 \$120 2001:3 2002:3 2003:3 2000:3 2001:1 2003:1 2004:3 2005:3 2005:1 2004: Source: HBDREB, CMHC

Did you know?

To succeed in today's market you need the information edge

CMHC is the source for expert analysis and comprehensive data on housing in your community

Local Reports

- Rental Market Report
- Housing Now
- Housing Market Outlook
- Custom Data Runs
- Special Tables

Call 1-800-493-0059 today to find out how our information can help you stay one step ahead.

favour of buyers if this ratio falls below 40 per cent. A balanced market is indicated by a SNLR falling in between. The Hamilton resale home market has a long way to go before it reaches balanced market conditions let alone buyers' territory. The SNLR in the third quarter was sky high at 77 per cent. The year-todate SNLR ratio stands at 74 per cent.

Under such tight market conditions, average price growth has been well above the general rate of inflation. The seasonally adjusted average Multiple Listings Service (MLS) price has trended up every quarter of this year. The unadjusted average MLS price increased by seven per cent to \$228,158 in the third quarter from the same time period last year. This is approximately three times the general rate of inflation as measured by Statistics Canada's Consumer Price Index.

Table I: Housing Activity Summary for Hamilton CMA

		ow	/NERSHIP	· · · · · ·		RENTA	L	
		REEHOLD		CONDOMI	MUIV			GRAND
	*SINGLE	*SEMI	ROW	ROW	APT	ROW	APT	**TOTAL
STARTS								
Q3 2005	398	74	90	155	121	75	0	913
Q3 2004	567	36	176	246	375	0	41	1,441
% Change	-29.8	105.6	-48.9	-37.0	-67.7	NA	-100.0	-36.6
Year-to-date 2005	1,160	186	249	341	205	79	172	2,392
Year-to-date 2004	1,406	142	460	483	495	26	187	3,199
% Change	-17.5	31.0	-45.9	-29.4	-58.6	**	-8.0	-25.2
UNDER CONSTRUC	TION							
September 2005	843	170	315	467	580	89	378	2,842
September 2004	846	72	403	463	702	26	187	2,699
COMPLETIONS								
Q3 2005	487	26	39	128	48	4	4	736
Q3 2004	529	68	248	178	62	0	5	1,090
% Change	-7.9	-61.8	-84.3	-28.1	-22.6	NA	-20.0	-32.5
Year-to-date 2005	1,242	60	178	359	261	16	41	2,157
Year-to-date 2004	1,292	108	472	291	62	0	17	2,242
% Change	-3.9	-44.4	-62.3	23.4	**	NA	141.2	-3.8
COMPLETE & NOT	ABSORBED							
September 2005	48	13	26	14	5	6	0	112
September 2004	53	12	37	12	0	0	Ī	115
ABSORPTIONS								
Q3 2005	496	15	42	136	43	4	4	740
Q3 2004	542	70	234	178	63	0	4	1,091
% Change	-8.5	-78.6	-82. I	-23.6	-31.7	NA	0.0	-32.2
Year-to-date 2005	1,252	57	236	372	256	10	53	2,236
Year-to-date 2004	1,286	115	469	299	68	0	16	2,253
% Change	-2.6	-50.4	-49.7	24.4	**	NA	**	-0.8

^{*}Includes all market types

^{**}Year-over-year change greater than 200 per cent

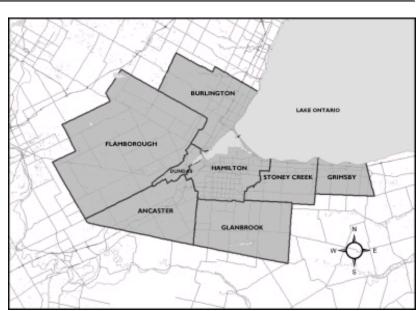


Table 2A: Starts by Area and by Intended Market - Current Quarter

Sub Market	SINGLES				MULTIPLES		TOTAL		
Area	Q3 2004	Q3 2005	% change	Q3 2004	Q3 2005	% change	Q3 2004	Q3 2005	% change
Hamilton CMA	567	398	-29.8	874	515	-41.1	1,441	913	-36.6
New City of Hamilton	394	300	-23.9	402	284	-29.4	796	584	-26.6
Burlington City	124	89	-28.2	416	231	-44.5	540	320	-40.7
Grimsby Town	49	9	-81.6	56	0	-100.0	105	9	-91.4
Hamilton City	105	80	-23.8	142	171	20.4	247	251	1.6
Stoney Creek City	82	51	-37.8	114	37	-67.5	196	88	-55.1
Ancaster Town	100	54	-46.0	55	48	-12.7	155	102	-34.2
Dundas Town	9	18	100.0	4	0	-100.0	13	18	38.5
Flamborough	24	25	4.2	24	2	-91.7	48	27	-43.8
Glanbrook	74	72	-2.7	63	26	-58.7	137	98	-28.5

Table 2B: Starts by Area and by Intended Market - Year-to-Date

	- .		- a a	-,			. • • • •		
Sub Market		SINGLES			MULTIPLES			TOTAL	
Area	YTD 2004	YTD 2005	% change	YTD 2004	YTD 2005	% change	YTD 2004	YTD 2005	% change
Hamilton CMA	1,406	1,160	-17.5	1,793	1,232	-31.3	3,199	2,392	-25.2
New City of Hamilton	875	717	-18.1	716	623	-13.0	1,591	1,340	-15.8
Burlington City	393	382	-2.8	982	609	-38.0	1,375	991	-27.9
Grimsby Town	138	61	-55.8	95	0	-100.0	233	61	-73.8
	_								
Hamilton City	191	181	-5.2	247	328	32.8	438	509	16.2
Stoney Creek City	210	132	-37.I	166	114	-31.3	376	246	-34.6
Ancaster Town	202	159	-21.3	97	75	-22.7	299	234	-21.7
Dundas Town	37	36	-2.7	4	0	-100.0	41	36	-12.2
Flamborough	73	67	-8.2	40	48	20.0	113	115	1.8
Glanbrook	162	142	-12.3	162	58	-64.2	324	200	-38.3

Table 3: Average Price of Completed and Absorbed Single-Detached Dwellings (\$)

1 4510 5. 7 (crage i fice of c	sompreced ar	14 / 10301 DC4	onigie Beate	acrica D Wellings (ψ)		
Sub Market Area	Q3 2004	Q3 2005	% Change	YTD 2004	YTD 2005	% Change	
Hamilton CMA	312,077	372,901	19.5	313,263	367,699	17.4	
New City of Hamilton	291,916	3 44 ,858	18.1	298,583	336,371	12.7	
Burlington City	373,391	419,968	12.5	352,037	433,745	23.2	
Grimsby Town	282,870	306,729	8.4	278,557	313,188	12.4	
Hamilton City	267,320	280,794	5.0	256,338	278,921	8.8	
Stoney Creek City	263,645	323,524	22.7	262,559	299,770	14.2	
Ancaster Town	349,480	423,421	21.2	356,422	441,596	23.9	
Dundas Town	328,366	355,832	8.4	328,008	335,209	2.2	
Flamborough	381,788	401,723	5.2	410,926	421,224	2.5	
Glanbrook	246,620	301,990	22.5	265,715	279,040	5.0	
		·-		•	·-		

Source: CMHC

Note: NA may appear where CMHC data suppression rules apply

Table 4: Completed and Absorbed Single-Detached Units by Price Range

REAL Share (%) Si75-\$249.999 \$250-\$299.9999 \$300-\$349.999 \$350.00+	
Name Color Color	
Hamilton CMA Q3 2005 6 1.2 41 8.3 89 17.9 168 33.9 192 38.7 Q3 2004 6 1.1 150 27.7 170 31.4 89 16.4 127 23.4 YTD 2005 9 0.7 159 12.7 301 24.0 345 27.6 438 35.0 YTD 2004 15 1.2 319 24.8 386 30.0 239 18.6 327 25.4 New City of Hamilton) TOTAL
Q3 2005 6 1.2 41 8.3 89 17.9 168 33.9 192 38.7 Q3 2004 6 1.1 150 27.7 170 31.4 89 16.4 127 23.4 YTD 2005 9 0.7 159 12.7 301 24.0 345 27.6 438 35.0 YTD 2004 15 1.2 319 24.8 386 30.0 239 18.6 327 25.4 Use City of Hamilton Q3 2005 6 2.4 37 14.9 62 24.9 56 22.5 88 35.3 Q3 2004 6 1.8 125 38.0 95 28.9 40 12.2 63 19.1 YTD 2005 9 1.2 146 19.8 198 26.8 162 21.9 224 30.3 YTD 2004 15 2.0 272 35.7 222	,
Q3 2004 6 1.1 150 27.7 170 31.4 89 16.4 127 23.4 YTD 2005 9 0.7 159 12.7 301 24.0 345 27.6 438 35.0 YTD 2004 15 1.2 319 24.8 386 30.0 239 18.6 327 25.4 New City of Hamilton Q3 2005 6 2.4 37 14.9 62 24.9 56 22.5 88 35.3 Q3 2004 6 1.8 125 38.0 95 28.9 40 12.2 63 19.1 YTD 2005 9 1.2 146 19.8 198 26.8 162 21.9 224 30.3 YTD 2004 15 2.0 272 35.7 222 29.2 91 12.0 161 21.2 Q3 2005 0 0.0 1 0.5 4 1.9 107 <td< td=""><td>496</td></td<>	496
YTD 2005 9 0.7 159 12.7 301 24.0 345 27.6 438 35.0 YTD 2004 15 1.2 319 24.8 386 30.0 239 18.6 327 25.4 New City of Hamilton Q3 2005 6 2.4 37 14.9 62 24.9 56 22.5 88 35.3 Q3 2004 6 1.8 125 38.0 95 28.9 40 12.2 63 19.1 YTD 2005 9 1.2 146 19.8 198 26.8 162 21.9 224 30.3 YTD 2004 15 2.0 272 35.7 222 29.2 91 12.0 161 21.2 Burlington City Q3 2004 0 0.0 0 0 4 1.9 107 51.9 94 45.6 Q3 2004 0 0.0 3 0.7 52 </td <td>542</td>	542
YTD 2004 15 1.2 319 24.8 386 30.0 239 18.6 327 25.4 New City of Hamilton Use of Market State Sta	1,252
New City of Hamilton Q3 2005 6 2.4 37 14.9 62 24.9 56 22.5 88 35.3 Q3 2004 6 1.8 125 38.0 95 28.9 40 12.2 63 19.1 YTD 2005 9 1.2 146 19.8 198 26.8 162 21.9 224 30.3 YTD 2004 15 2.0 272 35.7 222 29.2 91 12.0 161 21.2 Burlington City Q3 2005 0 0.0 1 0.5 4 1.9 107 51.9 94 45.6 Q3 2004 0 0.0 0 0.0 46 32.4 35 24.6 61 43.0 YTD 2005 0 0 0 0 0 12 3.0 95 23.8 132 33.0 161 40.3 YTD 2004 0 0.0	1,286
Q3 2005 6 2.4 37 14.9 62 24.9 56 22.5 88 35.3 Q3 2004 6 1.8 125 38.0 95 28.9 40 12.2 63 19.1 YTD 2005 9 1.2 146 19.8 198 26.8 162 21.9 224 30.3 YTD 2004 15 2.0 272 35.7 222 29.2 91 12.0 161 21.2 Burlington City Q3 2005 0 0.0 1 0.5 4 1.9 107 51.9 94 45.6 Q3 2004 0 0.0 0 0.0 46 32.4 35 24.6 61 43.0 YTD 2005 0 0.0 3 0.7 52 12.3 171 40.3 198 46.7 YTD 2004 0 0.0 3 7.3 23 56.1 5 12.2 <td< td=""><td>,</td></td<>	,
Q3 2004 6 I.8 I25 38.0 95 28.9 40 I2.2 63 I9.1 YTD 2005 9 I.2 I46 I9.8 I98 26.8 I62 21.9 224 30.3 YTD 2004 I5 2.0 272 35.7 222 29.2 91 I2.0 I61 21.2 Burlington City Q3 2005 0 0.0 I 0.5 4 I.9 I07 51.9 94 45.6 Q3 2004 0 0.0 0 0.0 46 32.4 35 24.6 61 43.0 YTD 2005 0 0.0 3 0.7 52 I2.3 171 40.3 198 46.7 YTD 2004 0 0.0 12 3.0 95 23.8 132 33.0 161 40.3 Grinsby Town Q3 2005 0 0.0 3 7.3 23	249
YTD 2005 9 1.2 146 19.8 198 26.8 162 21.9 224 30.3 YTD 2004 15 2.0 272 35.7 222 29.2 91 12.0 161 21.2 Burlington City Q3 2005 0 0.0 1 0.5 4 1.9 107 51.9 94 45.6 Q3 2004 0 0.0 0 0.0 46 32.4 35 24.6 61 43.0 YTD 2005 0 0.0 3 0.7 52 12.3 171 40.3 198 46.7 YTD 2004 0 0.0 12 3.0 95 23.8 132 33.0 161 40.3 Grimsby Town Q3 2005 0 0.0 3 7.3 23 56.1 5 12.2 10 24.4 Q3 2005 0 0.0 25 35.2 29 40	329
YTD 2004 15 2.0 272 35.7 222 29.2 91 12.0 161 21.2 Burlington City Q3 2005 0 0.0 1 0.5 4 1.9 107 51.9 94 45.6 Q3 2004 0 0.0 0 0.0 46 32.4 35 24.6 61 43.0 YTD 2005 0 0.0 3 0.7 52 12.3 171 40.3 198 46.7 YTD 2004 0 0.0 12 3.0 95 23.8 132 33.0 161 40.3 Grimsby Town Q3 2005 0 0.0 3 7.3 23 56.1 5 12.2 10 24.4 Q3 2004 0 0.0 25 35.2 29 40.8 14 19.7 3 4.2 YTD 2005 0 0.0 10 11.2 51 57.3 <t< td=""><td>739</td></t<>	739
Burlington City Q3 2005 0 0.0 1 0.5 4 1.9 107 51.9 94 45.6 Q3 2004 0 0.0 0 0.0 46 32.4 35 24.6 61 43.0 YTD 2005 0 0.0 3 0.7 52 12.3 171 40.3 198 46.7 YTD 2004 0 0.0 12 3.0 95 23.8 132 33.0 161 40.3 Grimsby Town Q3 2005 0 0.0 3 7.3 23 56.1 5 12.2 10 24.4 Q3 2004 0 0.0 25 35.2 29 40.8 14 19.7 3 4.2 YTD 2005 0 0.0 10 11.2 51 57.3 12 13.5 16 18.0 YTD 2004 0 0.0 35 28.0 69 55.2 16 12.8 5 4.0 Hamilton City Q	761
Q3 2005 0 0.0 I 0.5 4 1.9 107 51.9 94 45.6 Q3 2004 0 0.0 0 0.0 46 32.4 35 24.6 61 43.0 YTD 2005 0 0.0 3 0.7 52 12.3 171 40.3 198 46.7 YTD 2004 0 0.0 12 3.0 95 23.8 132 33.0 161 40.3 Grimsby Town Q3 2005 0 0.0 3 7.3 23 56.1 5 12.2 10 24.4 Q3 2004 0 0.0 25 35.2 29 40.8 14 19.7 3 4.2 YTD 2005 0 0.0 10 11.2 51 57.3 12 13.5 16 18.0 YTD 2004 0 0.0 35 28.0 69 55.2 16 12.8 5	
Q3 2004 0 0.0 0 0.0 46 32.4 35 24.6 61 43.0 YTD 2005 0 0.0 3 0.7 52 12.3 171 40.3 198 46.7 YTD 2004 0 0.0 12 3.0 95 23.8 132 33.0 161 40.3 Grimsby Town Q3 2005 0 0.0 3 7.3 23 56.1 5 12.2 10 24.4 Q3 2004 0 0.0 25 35.2 29 40.8 14 19.7 3 4.2 YTD 2005 0 0.0 10 11.2 51 57.3 12 13.5 16 18.0 YTD 2004 0 0.0 35 28.0 69 55.2 16 12.8 5 4.0 Hamilton City Q3 2004 0 0.0 34 44.7 25 32.9	206
YTD 2005 0 0.0 3 0.7 52 12.3 171 40.3 198 46.7 YTD 2004 0 0.0 12 3.0 95 23.8 132 33.0 161 40.3 Grimsby Town Q3 2005 0 0.0 3 7.3 23 56.1 5 12.2 10 24.4 Q3 2004 0 0.0 25 35.2 29 40.8 14 19.7 3 4.2 YTD 2005 0 0.0 10 11.2 51 57.3 12 13.5 16 18.0 YTD 2004 0 0.0 35 28.0 69 55.2 16 12.8 5 4.0 Hamilton City Q3 2005 4 6.3 16 25.0 18 28.1 20 31.3 6 9.4 Q3 2004 0 0.0 34 44.7 25 32.9	142
YTD 2004 0 0.0 12 3.0 95 23.8 132 33.0 161 40.3 Grimsby Town Q3 2005 0 0.0 3 7.3 23 56.1 5 12.2 10 24.4 Q3 2004 0 0.0 25 35.2 29 40.8 14 19.7 3 4.2 YTD 2005 0 0.0 10 11.2 51 57.3 12 13.5 16 18.0 YTD 2004 0 0.0 35 28.0 69 55.2 16 12.8 5 4.0 Hamilton City Q3 2005 4 6.3 16 25.0 18 28.1 20 31.3 6 9.4 Q3 2004 0 0.0 34 44.7 25 32.9 12 15.8 5 6.6 YTD 2005 7 3.8 52 28.0 63 33.9	424
Grimsby Town Q3 2005 0 0.0 3 7.3 23 56.1 5 12.2 10 24.4 Q3 2004 0 0.0 25 35.2 29 40.8 14 19.7 3 4.2 YTD 2005 0 0.0 10 11.2 51 57.3 12 13.5 16 18.0 YTD 2004 0 0.0 35 28.0 69 55.2 16 12.8 5 4.0 Hamilton City Q3 2005 4 6.3 16 25.0 18 28.1 20 31.3 6 9.4 Q3 2004 0 0.0 34 44.7 25 32.9 12 15.8 5 6.6 YTD 2005 7 3.8 52 28.0 63 33.9 48 25.8 16 8.6 YTD 2004 7 3.7 89 47.1 66 34.9 18 9.5 9 4.8	400
Q3 2005 0 0.0 3 7.3 23 56.1 5 12.2 10 24.4 Q3 2004 0 0.0 25 35.2 29 40.8 14 19.7 3 4.2 YTD 2005 0 0.0 10 11.2 51 57.3 12 13.5 16 18.0 YTD 2004 0 0.0 35 28.0 69 55.2 16 12.8 5 4.0 Hamilton City Q3 2005 4 6.3 16 25.0 18 28.1 20 31.3 6 9.4 Q3 2004 0 0.0 34 44.7 25 32.9 12 15.8 5 6.6 YTD 2005 7 3.8 52 28.0 63 33.9 48 25.8 16 8.6 YTD 2004 7 3.7 89 47.1 66 34.9 18 9.5 9	
Q3 2004 0 0.0 25 35.2 29 40.8 14 19.7 3 4.2 YTD 2005 0 0.0 10 11.2 51 57.3 12 13.5 16 18.0 YTD 2004 0 0.0 35 28.0 69 55.2 16 12.8 5 4.0 Hamilton City Q3 2005 4 6.3 16 25.0 18 28.1 20 31.3 6 9.4 Q3 2004 0 0.0 34 44.7 25 32.9 12 15.8 5 6.6 YTD 2005 7 3.8 52 28.0 63 33.9 48 25.8 16 8.6 YTD 2004 7 3.7 89 47.1 66 34.9 18 9.5 9 4.8	41
YTD 2004 0 0.0 35 28.0 69 55.2 16 12.8 5 4.0 Hamilton City Q3 2005 4 6.3 16 25.0 18 28.1 20 31.3 6 9.4 Q3 2004 0 0.0 34 44.7 25 32.9 12 15.8 5 6.6 YTD 2005 7 3.8 52 28.0 63 33.9 48 25.8 16 8.6 YTD 2004 7 3.7 89 47.1 66 34.9 18 9.5 9 4.8	71
Hamilton City Q3 2005 4 6.3 16 25.0 18 28.1 20 31.3 6 9.4 Q3 2004 0 0.0 34 44.7 25 32.9 12 15.8 5 6.6 YTD 2005 7 3.8 52 28.0 63 33.9 48 25.8 16 8.6 YTD 2004 7 3.7 89 47.1 66 34.9 18 9.5 9 4.8	89
Q3 2005 4 6.3 16 25.0 18 28.1 20 31.3 6 9.4 Q3 2004 0 0.0 34 44.7 25 32.9 12 15.8 5 6.6 YTD 2005 7 3.8 52 28.0 63 33.9 48 25.8 16 8.6 YTD 2004 7 3.7 89 47.1 66 34.9 18 9.5 9 4.8	125
Q3 2004 0 0.0 34 44.7 25 32.9 12 15.8 5 6.6 YTD 2005 7 3.8 52 28.0 63 33.9 48 25.8 16 8.6 YTD 2004 7 3.7 89 47.1 66 34.9 18 9.5 9 4.8	
YTD 2005 7 3.8 52 28.0 63 33.9 48 25.8 16 8.6 YTD 2004 7 3.7 89 47.1 66 34.9 18 9.5 9 4.8	64
YTD 2004 7 3.7 89 47.1 66 34.9 18 9.5 9 4.8	76
	186
Stamps Const. City	189
Stoney Creek City	
Q3 2005 0 0.0 l l.9 20 37.7 l8 34.0 l4 26.4	53
Q3 2004	94
YTD 2005 0 0.0 26 16.5 63 39.9 41 25.9 28 17.7	158
YTD 2004 I 0.5 104 53.3 65 33.3 8 4.1 17 8.7	195
Ancaster Town	
Q3 2005 0 0.0 2 3.2 9 14.3 9 14.3 43 68.3	63
Q3 2004 I 2.0 0 0.0 I5 30.0 II 22.0 23 46.0	50
YTD 2005 0 0.0 2 1.3 9 5.6 39 24.4 110 68.8	160
YTD 2004 I 0.7 5 3.7 35 25.7 33 24.3 62 45.6	136
Dundas Town	
Q3 2005 0 0.0 0 0.0 3 25.0 2 16.7 7 58.3	12
Q3 2004 0 0.0 l 3.8 l0 38.5 9 34.6 6 23.1	26
YTD 2005 0 0.0 0 0.0 15 32.6 11 23.9 20 43.5	46
YTD 2004 0 0.0 l 1.9 22 41.5 l8 34.0 l2 22.6	53
Flamborough	
Q3 2005 2 7.7 8 30.8 I 3.8 0 0.0 I5 57.7	26
Q3 2004 4 12.1 8 24.2 0 0.0 2 6.1 19 57.6	33
YTD 2005 2 2.7 17 23.0 6 8.1 7 9.5 42 56.8	74
YTD 2004 6 7.4 15 18.5 5 6.2 5 6.2 50 61.7	81
Glanbrook	
Q3 2005 0 0.0 10 32.3 11 35.5 7 22.6 3 9.7	31
Q3 2004 0 0.0 32 64.0 12 24.0 5 10.0 1 2.0	50
YTD 2005 0 0.0 49 42.6 42 36.5 16 13.9 8 7.0	
YTD 2004 0 0.0 58 54.2 29 27.1 9 8.4 II 10.3	115

Source: CMHC

Note: N/A may appear where CMHC data suppression rules apply

Table 5: Resale Housing Activity for Hamilton Real Estate Board

		Number of		Sales	Number of	New Listings	Sales-to-New	A. 10110 TO		Δ
			V. N. 9/	SAAR		SAAR		Average	VN. 0/	Average
2004	i	Sales	Yr/Yr %		New Listings		Listings SA	Price (\$)	Yr/Yr %	Price (\$) SA
2004	January	758	0.9	13,000	1,281	16,700	77.7	205,495	10.0	210,228
	February	956	-10.4	12,100	1,333	15,900	75.9	207,768	8.3	204,948
	March	1,393	29.5	13,900	1,766	17,100	81.4	217,984	14.2	219,552
	<u>April</u>	I,454	20.5	13,800	1,759	17,600	78.4	217,098	9.3	213,216
	May	1,341	4.7	13,600	I,73 4	17,500	77.6	216,121	8.9	211,922
	June	1,374	4.6	13,500	1,815	18,000	75.2	221,967	7.9	217,440
	July	1,210	-10.6	13,200	1,545	17,400	75.7	215,512	9.7	214,187
	August	1,119	8.1	13,500	I, 4 02	17,700	76.2	208,998	4.8	212,605
	September	1,017	-9.0	12,800	1,541	17,900	71. 4	218,742	9.4	216,280
	October	980	-5.8	13,100	1,314	17,800	73.3	218,204	7.8	221,191
	November	930	3.1	12,800	1,108	17,100	74.9	224,336	11.1	227,652
	December	644	-3.0	12,900	625	15,900	81.0	212,592	8.9	221,469
2005	January	715	-5.7	12,900	1,238	16,800	76.8	219,098	6.6	221,148
	February	995	4.1	12,700	1,348	16,600	76.5	219,874	5.8	220,858
	March	1,236	-11.3	12,500	1,636	16,500	76. I	227,663	4.4	227,398
	April	1,292	-11.1	12,700	1,783	17,900	70.7	226,284	4.2	224,224
	May	1,420	5.9	13,700	1,910	18,300	75.0	232,107	7.4	229,938
	June	1, 44 5	5.2	14,100	1,797	17,700	79.7	238,333	7.4	226,558
	July	1,181	-2.4	13,500	1,430	17,100	79.0	227,848	5.7	226,608
	August	1,293	15.5	14,600	1,593	18,900	77.0	225,976	8.1	229,257
	September	1,140	12,1	14,200	1,693	19,200	74.I	230,956	5.6	231,494
	October									
	November									
	December									
	Q3 2004	3,346	-4.6	13,200	4,488	17,700	74.4	214,315	8.0	214,323
	Q3 2005	3,614	8.0	14,100	4,716	18,400	76.6	228,158	6.5	229,166
	- 	, -		,	, -	,		,		,
	YTD 2004	10,622	4.1		14,176			215,176	9.2	
	YTD 2005	10,717	0.9		14,428			228,397	6.1	
		,,, . ,			,					

	Annual		Annual		Annual		
	Sales	Yr/Yr %	New Listings	Yr/Yr %	Average Price (\$)	Yr/Yr %	
1995	7,737	-7.3	21,983	-7.8	141,109	-3.3	
1996	10,224	32.1	19,133	-13.0	142,267	0.8	
1997	9,972	-2.5	17,755	-7.2	151,538	6.5	
1998	10,017	0.5	17,549	-1.2	153,628	1.4	
1999	10,543	5.3	16,208	-7.6	158,162	3.0	
2000	10,347	-1.9	19,496	20.3	164,168	3.8	
2001	11,334	9.5	18,585	-4.7	172,567	5.1	
2002	12,482	10.1	15,850	-14.7	183,442	6.3	
2003	12,807	26	16,555	4.4	197,744	7.8	
2004	13,176	29	17,223	4.0	197,745	9.2	

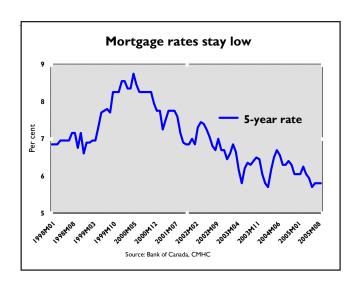
Source: Canadian Real Estate Association

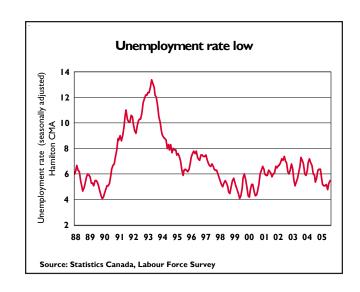
Table 6: Economic Indicators

		lı	nterest and E	xchange Rate	es	Inflation Rate (%)	NHPI*** % chg.	Hamilton CMA Labour Market			
		P&I*	Mortgage	Rate (%)	Exch. Rate	Ontario	Hamilton CMA	Employment	Employment	Unemployment	
		Per \$100,000	I Yr. Term	5 Yr. Term	(\$US/\$Cdn)	1996=100	1997=100	SA** (,000)	SA m/m (%)	Rate (%) SA	
2004	January	642.78	4.3	6.1	0.755	1.5	4.3	368.9	0.1	5.9	
	February	627.97	4.3	5.8	0.749	0.8	5.2	363.4	-1.5	6.3	
	March	622.08	4.3	5.7	0.763	1.1	3.9	360.9	-0.7	6.9	
	April	648.75	4.5	6.2	0.729	2.3	4.3	361.2	0.1	7.2	
	May	669.82	4.6	6.5	0.733	2.8	5.3	367.9	1.9	6.9	
	June	681.99	4.7	6.7	0.750	2.4	6.2	372.3	1.2	6.7	
	July	672.86	4.6	6.6	0.752	2.4	5.4	377.9	1.5	6.0	
	August	657.75	4.4	6.3	0.762	1.5	4.5	379.0	0.3	5.9	
	September	657.75	4.8	6.3	0.793	1.5	5.6	382.9	1.0	5.4	
	October	663.77	4.9	6.4	0.821	2.1	5.8	379.6	-0.9	5.7	
	November	657.75	5.0	6.3	0.843	2.2	6.7	374.5	-1.3	6.3	
	December	642.78	4.8	6.1	0.832	1.9	6.7	371.1	-0.9	6.4	
2005	January	642.78	4.8	6.1	0.806	1.6	6.7	365.2	-1.6	6.4	
	February	642.78	4.8	6.1	0.811	2.2	6.3	366. I	0.2	5.6	
	March	654.74	5.1	6.3	0.827	2.3	7.1	357.9	-22	5.2	
	April	642.78	4.9	6.1	0.795	2.3	7.1	360.7	0.8	5.1	
	May	636.84	4.9	6.0	0.797	1.5	6.5	361.9	0.3	5.1	
	June	622.08	4.8	5.7	0.816	1.9	5.4	366.4	1.2	5.2	
	July	627.97	4.9	5.8	0.817	1.9	5.6	365.5	-0.2	4.8	
	August	627.97	5.0	5.8	0.842	2.7	5.5	364. I	-0.4	5.3	
	September	627.97	5.0	5.8	0.860			364. I		5.5	
	October										
	November										
	December										

^{*} Principal and Interest Payment assumes a five year mortgage rate and 25 year amortization period.

Source: CMHC, Statistics Canada Labour Force Survey





^{**} Seasonally Adjusted

^{***} New Housing Price Index

Definitions

- **1. Starts:** refers to units where construction has advanced to a stage where full (100%) footings are in place. For multiple dwellings (semi-detached, row housing and apartments) the definition of a start applies to the structure or block of row units rather than to the project as a whole.
- 2. Under Construction: those units which have been started but which are not complete.
- **3. Completions Single-detached/semi-detached units:** this generally is the stage at which all proposed construction work is complete. A unit may be completed at the 90% stage where the remaining work is largely cosmetic. **Row housing/ Apartment:** completions means that 90% or more of the dwelling units within a block of row units or an apartment structure are completed and ready for occupancy
- **4. Completed and Not Absorbed**: all completed units of new construction (excluding model homes not available for sale) which have never been sold or leased.
- 5. Absorptions: the number of completed units (excluding model homes) that have been sold or leased.
- 6. Seasonally Adjusted (SA): Actual monthly (or quarterly) figures adjusted to remove normal seasonal variation.
- **7. Seasonally Adjust Annual Rates (SAAR):** Seasonally adjusted monthly figures multiplied by 12 (or quarterly figures multiplied by 4) to reflect annualized levels of activity.
- 8. Definitions for CMA, NHPI, CPI, and Inflation Rate can be found in the Statistics Canada website http://www.statcan.ca

2005 Condominium Report for the GTA

The 2005 Condominium Report for the Greater Toronto Area (GTA) summarizes the results of the annual CMHC Condominium Survey. This report identifies the number of new registered condominium apartments, the extent to which the units are being offered for rent, and subsequent rental vacancy rate. Data is collected for all regions within the GTA, including Toronto, York Region, Peel Region, Halton Region and Durham Region.

Purchase this report today!
Dial 1-800-493-0059

Ontario's 2005 Retirement Homes Report

Do you want to learn more about the dynamic private retirement home market in Ontario? The 2005 Retirement Homes Report has detailed Ontario-wide survey findings by market area covering vacancy rates and per diems by bed type, capture rates, new supply and vacancy rates by rent range for private beds as well as rent distributions. Order your copy today by calling **1-800-493-0059**.

Housing Now is published four times yearly for the Hamilton Metropolitan market. Forecast Summary Supplement is included with the 1st and 3rd quarter reports. An annual subscription to the Hamilton Housing Now is \$55.00 plus GST. To order, please contact Ontario customer service at 1-800-493-0059.

© 2005 Canada Mortgage and Housing Corporation. All rights reserved. No portion of this publication may be reproduced, stored in a retrieval system or transmitted in any form or by any means, mechanical, electronic, photocopying, recording or otherwise without the prior written permission of

Canada Mortgage and Housing Corporation. Without limiting the generality of the foregoing, no portion of this publication may be translated from English into any other language without the prior written permission of Canada Mortgage and Housing Corporation. The information, analyses and opinions

contained in this publication are based on various sources believed reliable, but their accuracy cannot be guaranteed. The information, analyses and opinions shall not be taken as representations for which Canada Mortgage and Housing Corporation or any of its employees shall incur responsibilities.