HOUSING NOW

Halifax CMA



Canada Mortgage and Housing Corporation

Date Released: November 2007

Starts Continue to Climb in Halifax

For the first time since 2002, the total number of starts increased in the January to October timeframe compared to the previous year. This is largely due to an increase in single starts in the month of October coupled with steady growth in multiples. In the resale market, the storyline remains the same as it has been all year as the total number of MLS® sales through October has

already surpassed the total number of sales for all of 2006.

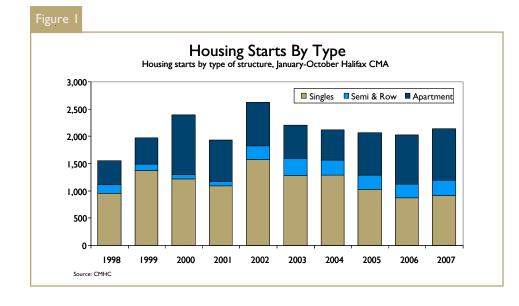
In the month of October, there were 210 total starts compared to only 159 last year, which represents an increase of 32 per cent. The largest growth came in single-detached units which saw 95 starts recorded in October compared to 66 last year – an increase of 44 per cent. On a year-to-date basis, total starts are up by six per cent while single starts are up slightly less at five per cent compared to the same timeframe last year.

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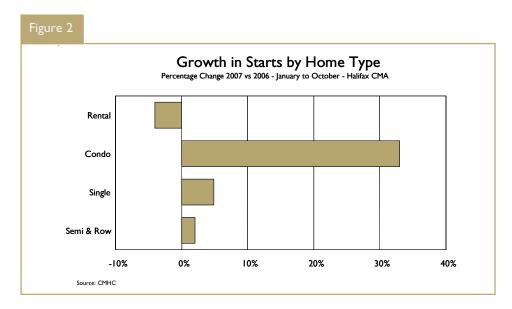
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Multi-unit housing continues to experience strong growth in the new construction market. Semidetached and row housing starts are at their highest levels since 2003 while apartment unit starts are at their highest levels since 2000 for the January to October period. Rental starts are virtually flat thus far as there were 60 rental units started in October compared to 69 last year and are down on a yearto-date basis by 3.7 per cent. However, compared to last year, there are almost 16 per cent more rental units currently under construction in Metro. Providing much of the growth for multiples are condominium-style apartments as starts are up by 33 per cent on a year-todate basis compared to last year.

Prices for new single-detached homes increased by 13 per cent in the January to October timeframe compared to last year. However prices are beginning to level off for the year, and for the second month in a row, the year-to-date average price has decreased. The average price in Metro after ten months is

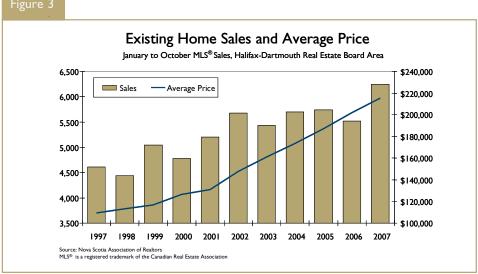
\$333,403, compared to year-to-date averages of \$335,398 in September and \$339,931 in August.

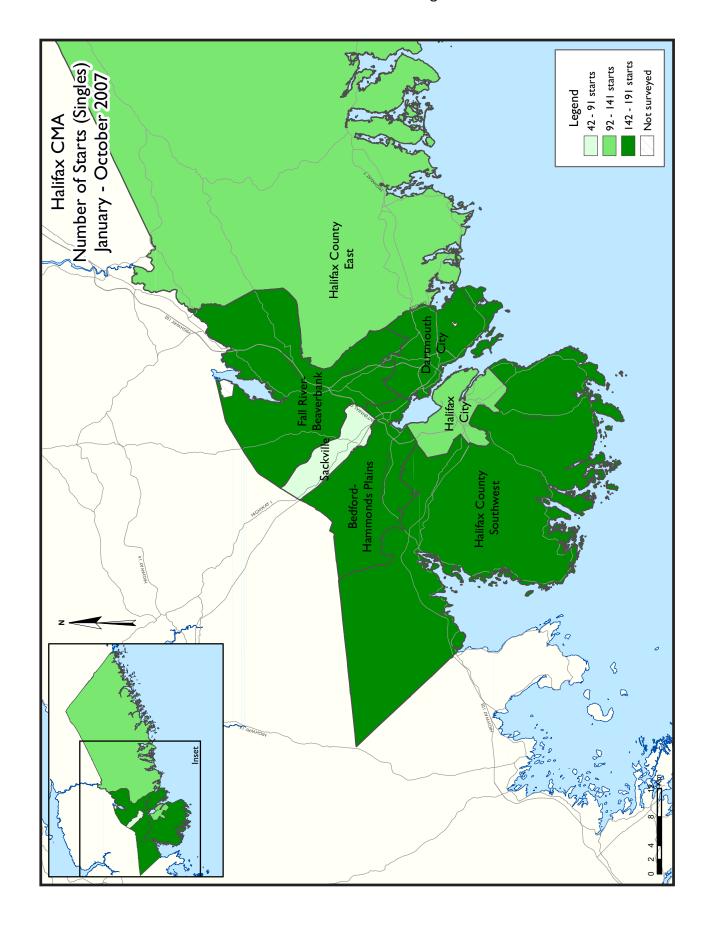
In the resale market there were 497 sales recorded in the month of October compared to 454 in 2006, which is an increase of 9.5 per cent. On a year-to-date basis, the 6,243 MLS® sales recorded thus far in 2007 is 13 per cent higher than the January to October timeframe last year and has now surpassed the total number of MLS® sales for all of 2006 which was 6,231. In the month of October, the only area in Metro

to see a decrease in sales was Dartmouth City which recorded 121 sales in 2007 compared to 127 in 2006. On a year-to-date basis, the only area in Metro to see a decrease in sales, and only marginally at 1.2 per cent, was Halifax County East.

The average MLS® sales price in Metro increased by 7.5 per cent in the month of October compared to last year and by 6.5 per cent on a year-to-date basis. After ten months, the average price has reached \$215,274 compared to \$202,114 in 2006. Halifax County East continues to be the area with the greatest house price appreciation with the average resale price increasing to \$179,794 from \$150,634 in the same timeframe last year - an increase of 19.4 per cent.







HOUSING NOW REPORT TABLES

Available in ALL reports:

- I Housing Activity Summary of CMA
- Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

Available in SELECTED Reports:

- 1.1 Housing Activity Summary by Submarket
- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

SYMBOLS

- n/a Not applicable
- * Totals may not add up due to co-operatives and unknown market types
- ** Percent change > 200%
- Nil or zero
- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

| Ta | able I: Ho | ousing A | _ | _ | of Halifa | ах СМА | | | |
|-----------------------|------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|
| | | | October | 2007 | | | | | |
| | | | Owne | rship | | | Ren | | |
| | | Freehold | | С | ondominiun | n | Ker | itai | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* |
| STARTS | | | | | | | | | |
| October 2007 | 95 | 18 | 19 | 0 | 18 | 0 | 0 | 60 | 210 |
| October 2006 | 66 | 24 | 0 | 0 | 0 | 0 | 0 | 69 | 159 |
| % Change | 43.9 | -25.0 | n/a | n/a | n/a | n/a | n/a | -13.0 | 32.1 |
| Year-to-date 2007 | 914 | 158 | 90 | 0 | 18 | 298 | 12 | 647 | 2,137 |
| Year-to-date 2006 | 871 | 130 | 112 | 0 | 0 | 224 | П | 672 | 2,020 |
| % Change | 4.9 | 21.5 | -19.6 | n/a | n/a | 33.0 | 9.1 | -3.7 | 5.8 |
| UNDER CONSTRUCTION | | | | | | | | | |
| October 2007 | 552 | 118 | 96 | 0 | 38 | 467 | П | 1,336 | 2,618 |
| October 2006 | 417 | 60 | 117 | 0 | 0 | 370 | 5 | 1,154 | 2,123 |
| % Change | 32.4 | 96.7 | -17.9 | n/a | n/a | 26.2 | 120.0 | 15.8 | 23.3 |
| COMPLETIONS | | | | | | | | | |
| October 2007 | 101 | 6 | 4 | 0 | 0 | 139 | I | 60 | 311 |
| October 2006 | 108 | 36 | 0 | 0 | 0 | 100 | 0 | 0 | 244 |
| % Change | -6.5 | -83.3 | n/a | n/a | n/a | 39.0 | n/a | n/a | 27.5 |
| Year-to-date 2007 | 762 | 108 | 97 | 0 | 0 | 221 | 9 | 410 | 1,607 |
| Year-to-date 2006 | 780 | 140 | 92 | 0 | 9 | 549 | 13 | 152 | 1,735 |
| % Change | -2.3 | -22.9 | 5.4 | n/a | -100.0 | -59.7 | -30.8 | 169.7 | -7.4 |
| COMPLETED & NOT ABSOR | BED | | | | | | | | |
| October 2007 | 30 | 2 | 14 | 0 | 0 | 139 | 0 | 174 | 359 |
| October 2006 | 63 | 22 | 1 | 0 | 0 | 102 | 10 | 2 | 200 |
| % Change | -52.4 | -90.9 | ** | n/a | n/a | 36.3 | -100.0 | ** | 79.5 |
| ABSORBED | | | | | | | | | |
| October 2007 | 96 | 6 | 4 | 0 | 0 | 0 | 1 | 0 | 107 |
| October 2006 | 83 | 17 | 3 | 0 | 0 | 152 | 0 | 6 | 261 |
| % Change | 15.7 | -64.7 | 33.3 | n/a | n/a | -100.0 | n/a | -100.0 | -59.0 |
| Year-to-date 2007 | 780 | 120 | 83 | 0 | 0 | 184 | 19 | 258 | 1,444 |
| Year-to-date 2006 | 746 | 124 | 93 | 0 | 9 | 447 | 3 | 356 | 1,778 |
| % Change | 4.6 | -3.2 | -10.8 | n/a | -100.0 | -58.8 | ** | -27.5 | -18.8 |

Source: CM HC (Starts and Completions Survey, Market Absorption Survey)

| Ta | able I.I: F | Housing | Activity October | | ry by Sul | omarket | : | | |
|--------------------------|-------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|
| | | | October | | | | | | |
| | | F 1 11 | Owne | | | | Ren | ital | |
| | | Freehold | | | Condominiun | 1 | 6 : 1 | | Total* |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | rotai |
| STARTS | | | | | | | | | |
| Halifax City | | | | | | | | | |
| October 2007 | 13 | 14 | 10 | 0 | 0 | 0 | 0 | 0 | 37 |
| October 2006 | 5 | 14 | 0 | 0 | 0 | 0 | 0 | 0 | 19 |
| Dartmouth City | | | | | | | | | |
| October 2007 | 26 | 4 | 6 | 0 | 18 | 0 | 0 | 0 | 54 |
| October 2006 | 7 | 2 | 0 | 0 | 0 | 0 | 0 | 69 | 78 |
| Bedford-Hammonds Plains | | | | | | | | | |
| October 2007 | 18 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 18 |
| October 2006 | 9 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 13 |
| Sackville | | | | | | | | | |
| October 2007 | - 1 | 0 | 0 | 0 | 0 | 0 | 0 | 60 | 61 |
| October 2006 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 |
| Fall River - Beaverbank | | | | | | | | | |
| October 2007 | 12 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 12 |
| October 2006 | 13 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 13 |
| Halifax County East | | | | | | | | | |
| October 2007 | 6 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 9 |
| October 2006 | 8 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 8 |
| Halifax County Southwest | | | | | | | | | |
| October 2007 | 19 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 19 |
| October 2006 | 20 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 24 |
| Halifax CMA | | | | | | | | | |
| October 2007 | 95 | 18 | 19 | 0 | 18 | 0 | 0 | 60 | 210 |
| October 2006 | 66 | 24 | 0 | 0 | 0 | 0 | 0 | 69 | 159 |

 $Source: CM\,HC\ (Starts\ and\ Completions\ Survey, M\ arket\ Absorption\ Survey)$

| Та | ıble I.I: F | lousing | Activity October | | ry by Sul | omarket | | | |
|--------------------------|---|----------|---------------------|-------|-------------|---------|--------|-------|-------|
| | | | Owne | rship | | | Б | | |
| | | Freehold | | C | Condominium | 1 | Ren | ital | |
| | Single Semi Row, Apt. & Other Single Row and Semi Other Single, Semi, and Row | | | | | | Total* | | |
| UNDER CONSTRUCTION | | | | | | | | | |
| Halifax City | | | | | | | | | |
| October 2007 | 60 | 44 | 40 | 0 | 0 | 383 | 0 | 840 | 1,367 |
| October 2006 | 38 | 26 | 40 | 0 | 0 | 328 | 4 | 757 | 1,193 |
| Dartmouth City | | | | | | | | | |
| October 2007 | 148 | 68 | 35 | 0 | 38 | 84 | П | 436 | 820 |
| October 2006 | 103 | 16 | 43 | 0 | 0 | 42 | 1 | 381 | 586 |
| Bedford-Hammonds Plains | | | | | | | | | |
| October 2007 | 89 | 0 | 18 | 0 | 0 | 0 | 0 | 0 | 107 |
| October 2006 | 64 | 6 | 20 | 0 | 0 | 0 | 0 | 16 | 106 |
| Sackville | | | | | | | | | |
| October 2007 | 21 | 0 | 0 | 0 | 0 | 0 | 0 | 60 | 81 |
| October 2006 | 13 | 0 | 14 | 0 | 0 | 0 | 0 | 0 | 27 |
| Fall River - Beaverbank | | | | | | | | | |
| October 2007 | 63 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 67 |
| October 2006 | 58 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 60 |
| Halifax County East | | | | | | | | | |
| October 2007 | 91 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 94 |
| October 2006 | 94 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 94 |
| Halifax County Southwest | | | | | | | | | |
| October 2007 | 80 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 82 |
| October 2006 | 47 | 10 | 0 | 0 | 0 | 0 | 0 | 0 | 57 |
| Halifax CMA | | | | | | | | | |
| October 2007 | 552 | 118 | 96 | 0 | 38 | 467 | 11 | 1,336 | 2,618 |
| October 2006 | 417 | 60 | 117 | 0 | 0 | 370 | 5 | 1,154 | 2,123 |

 $Source: CM\,HC\ (Starts\ and\ Co\ mpletions\ Survey, M\ arket\ Absorption\ Survey)$

| Та | ıble I.I: H | lousing | _ | | ry by Sul | omarket | : | | |
|--------------------------|-------------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|
| | | | October | 2007 | | | | | |
| | | | Owne | rship | | | Ren | 401 | |
| | | Freehold | | C | Condominium | า | Ken | tai | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* |
| COMPLETIONS | | | | | | | | | |
| Halifax City | | | | | | | | | |
| October 2007 | 15 | 4 | 4 | 0 | 0 | 139 | 0 | 0 | 162 |
| October 2006 | 8 | 16 | 0 | 0 | 0 | 0 | 0 | 0 | 24 |
| Dartmouth City | | | | | | | | | |
| October 2007 | 2 | 0 | 0 | 0 | 0 | 0 | 1 | 60 | 63 |
| October 2006 | 3 | 2 | 0 | 0 | 0 | 100 | 0 | 0 | 105 |
| Bedford-Hammonds Plains | | | | | | | | | |
| October 2007 | 15 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 15 |
| October 2006 | 25 | 8 | 0 | 0 | 0 | 0 | 0 | 0 | 33 |
| Sackville | | | | | | | | | |
| October 2007 | 10 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10 |
| October 2006 | 9 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 9 |
| Fall River - Beaverbank | | | | | | | | | |
| October 2007 | 30 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 32 |
| October 2006 | 30 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 30 |
| Halifax County East | | | | | | | | | |
| October 2007 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| October 2006 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | - 1 |
| Halifax County Southwest | | | | | | | | | |
| October 2007 | 29 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 29 |
| October 2006 | 32 | 10 | 0 | 0 | 0 | 0 | 0 | 0 | 42 |
| Halifax CMA | | | | | | | | | |
| October 2007 | 101 | 6 | 4 | 0 | 0 | 139 | 1 | 60 | 311 |
| October 2006 | 108 | 36 | 0 | 0 | 0 | 100 | 0 | 0 | 244 |

 $Source: CM\,HC\ (Starts\ and\ Co\ mpletions\ Survey, M\ arket\ Absorption\ Survey)$

| Т | Table 2: Starts by Submarket and by Dwelling Type October 2007 | | | | | | | | | | | | | | |
|--|--|------|------|------|------|------|------|------|------|------|--------|--|--|--|--|
| Single Semi Row Apt. & Other Total | | | | | | | | | | | | | | | |
| Submarket | Oct | Oct | Oct | Oct | Oct | Oct | Oct | Oct | Oct | Oct | % | | | | |
| | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 | Change | | | | |
| Halifax City | 13 | 5 | 14 | 14 | 10 | 0 | 0 | 0 | 37 | 19 | 94.7 | | | | |
| Dartmouth City | 26 | 7 | 4 | 2 | 24 | 0 | 0 | 69 | 54 | 78 | -30.8 | | | | |
| Bedford-Hammonds Plains | 18 | 9 | 0 | 4 | 0 | 0 | 0 | 0 | 18 | 13 | 38.5 | | | | |
| Sackville | 1 | 4 | 0 | 0 | 0 | 0 | 60 | 0 | 61 | 4 | ** | | | | |
| Fall River - Beaverbank | 12 | 13 | 0 | 0 | 0 | 0 | 0 | 0 | 12 | 13 | -7.7 | | | | |
| Halifax County East | 6 | 8 | 0 | 0 | 3 | 0 | 0 | 0 | 9 | 8 | 12.5 | | | | |
| Halifax County Southwest 19 20 0 4 0 0 0 19 24 -20 | | | | | | | | | | | | | | | |
| Halifax CMA | 95 | 66 | 18 | 24 | 37 | 0 | 60 | 69 | 210 | 159 | 32.1 | | | | |

| Та | Table 2.1: Starts by Submarket and by Dwelling Type January - October 2007 | | | | | | | | | | | | | | |
|---|---|------|------|------|------|------|------|------|-------|-------|--------|--|--|--|--|
| | Single Semi Row Apt. & Other Total | | | | | | | | | | | | | | |
| Submarket | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | % | | | | |
| | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 | Change | | | | |
| Halifax City | 104 | 74 | 56 | 52 | 56 | 45 | 756 | 759 | 972 | 930 | 4.5 | | | | |
| Dartmouth City | 168 | 129 | 62 | 22 | 34 | 43 | 139 | 137 | 403 | 331 | 21.8 | | | | |
| Bedford-Hammonds Plains | 166 | 182 | 6 | 14 | 5 | 20 | 0 | 0 | 177 | 216 | -18.1 | | | | |
| Sackville | 42 | 49 | 22 | 0 | 0 | 14 | 60 | 0 | 124 | 63 | 96.8 | | | | |
| Fall River - Beaverbank | 153 | 141 | 10 | 6 | 0 | 0 | 0 | 0 | 163 | 147 | 10.9 | | | | |
| Halifax County East 102 133 0 0 3 0 0 105 133 | | | | | | | | | | -21.1 | | | | | |
| Halifax County Southwest | 191 | 164 | 2 | 36 | 0 | 0 | 0 | 0 | 193 | 200 | -3.5 | | | | |
| Halifax CMA | 926 | 872 | 158 | 130 | 98 | 122 | 955 | 896 | 2,137 | 2,020 | 5.8 | | | | |

Source: CMHC (Starts and Completions Survey)

| Table | Table 3: Completions by Submarket and by Dwelling Type October 2007 | | | | | | | | | | | | | | |
|---|---|------|------|------|------|------|------|------|------|------|--------|--|--|--|--|
| | Single Semi Row Apt. & Other Total | | | | | | | | | | | | | | |
| Submarket | Oct | Oct | Oct | Oct | Oct | Oct | Oct | Oct | Oct | Oct | % | | | | |
| | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 | Change | | | | |
| Halifax City | 15 | 8 | 4 | 16 | 4 | 0 | 139 | 0 | 162 | 24 | ** | | | | |
| Dartmouth City | 3 | 3 | 0 | 2 | 0 | 0 | 60 | 100 | 63 | 105 | -40.0 | | | | |
| Bedford-Hammonds Plains | 15 | 25 | 0 | 8 | 0 | 0 | 0 | 0 | 15 | 33 | -54.5 | | | | |
| Sackville | 10 | 9 | 0 | 0 | 0 | 0 | 0 | 0 | 10 | 9 | 11.1 | | | | |
| Fall River - Beaverbank | 30 | 30 | 2 | 0 | 0 | 0 | 0 | 0 | 32 | 30 | 6.7 | | | | |
| Halifax County East | 0 | - 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | -100.0 | | | | |
| Halifax County Southwest 29 32 0 10 0 0 0 29 42 -31.0 | | | | | | | | | | | | | | | |
| Halifax CMA | 102 | 108 | 6 | 36 | 4 | 0 | 199 | 100 | 311 | 244 | 27.5 | | | | |

| Table 3.1: Completions by Submarket and by Dwelling Type | | | | | | | | | | | | | | | |
|--|------------------------|------|------|------|------|------|--------|-------|-------|-------|--------|--|--|--|--|
| | January - October 2007 | | | | | | | | | | | | | | |
| | Sing | gle | Sei | mi | Ro | w | Apt. & | Other | | Total | | | | | |
| Submarket | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | % | | | | |
| | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 | Change | | | | |
| Halifax City | 79 | 90 | 32 | 50 | 50 | 36 | 471 | 349 | 632 | 525 | 20.4 | | | | |
| Dartmouth City | 108 | 89 | 24 | 18 | 19 | 72 | 144 | 218 | 295 | 397 | -25.7 | | | | |
| Bedford-Hammonds Plains | 155 | 178 | 14 | 10 | 20 | 5 | 16 | 134 | 205 | 327 | -37.3 | | | | |
| Sackville | 38 | 44 | 22 | 4 | 14 | 0 | 0 | 0 | 74 | 48 | 54.2 | | | | |
| Fall River - Beaverbank | 145 | 120 | 8 | 4 | 0 | 0 | 0 | 0 | 153 | 124 | 23.4 | | | | |
| Halifax County East | 85 | 94 | 0 | 0 | 0 | 0 | 0 | 85 | 94 | -9.6 | | | | | |
| Halifax County Southwest 155 166 8 54 0 0 0 163 220 -2 | | | | | | | | | | | | | | | |
| Halifax CMA | 765 | 781 | 108 | 140 | 103 | 113 | 631 | 701 | 1,607 | 1,735 | -7.4 | | | | |

Source: CM HC (Starts and Completions Survey)

| Table 4: Absorbed Single-Detached Units by Price Range October 2007 | | | | | | | | | | | | | |
|---|--------|--------------|-----------------|--------------|---------|-----------------|-----------------|--------------|--------|--------------|-------|----------------------|-----------------------|
| | | | | (| Octob | er 200 |)7 | | | | | | |
| | | | | | Price I | Ranges | | | | | | | |
| Submarket | < \$20 | 0,000 | \$200, \$249 | | \$250 | ,000 - 9,999 | \$300, \$399 | | \$400, | 000 + | Total | Median Price (\$) | Average Price (\$) |
| | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | | 11166 (Ψ) | πτιας (ψ) |
| Halifax City | | | | | | | | | | | | | |
| October 2007 | 3 | 18.8 | 2 | 12.5 | 2 | 12.5 | 4 | 25.0 | 5 | 31.3 | 16 | 372,500 | 356,406 |
| October 2006 | 0 | 0.0 | 2 | 25.0 | 0 | 0.0 | 4 | 50.0 | 2 | 25.0 | 8 | | |
| Year-to-date 2007 | 6 | 7.1 | 4 | 4.8 | - 11 | | 26 | 31.0 | 37 | 44.0 | 84 | 389,900 | 444,267 |
| Year-to-date 2006 | I | 1.2 | 26 | 31.0 | 13 | 15.5 | 25 | 29.8 | 19 | 22.6 | 84 | 319,500 | 372,100 |
| Dartmouth City | | | | | | | | | | | | | |
| October 2007 | - 1 | 33.3 | 0 | 0.0 | 0 | 0.0 | 2 | 66.7 | 0 | 0.0 | 3 | | |
| October 2006 | I | 33.3 | 0 | 0.0 | I | 33.3 | I | 33.3 | 0 | 0.0 | 3 | | |
| Year-to-date 2007 | 13 | 11.9 | 17 | 15.6 | 50 | | 28 | 25.7 | I | 0.9 | 109 | 285,900 | 281,609 |
| Year-to-date 2006 | 32 | 36.0 | 15 | 16.9 | 28 | 31.5 | 13 | 14.6 | I | 1.1 | 89 | 228,400 | 242,788 |
| Bedford-Hammonds Plains | | | | | | | | | | | | | |
| October 2007 | 0 | 0.0 | 0 | 0.0 | I | | 11 | 68.8 | 4 | 25.0 | 16 | 342,500 | 396,556 |
| October 2006 | 2 | 10.5 | - 1 | 5.3 | 3 | 15.8 | 9 | 47.4 | 4 | 21.1 | 19 | 360,000 | 364,995 |
| Year-to-date 2007 | I | 0.6 | 10 | 5.9 | 27 | 16.0 | 73 | 43.2 | 58 | 34.3 | 169 | 374,900 | 412,081 |
| Year-to-date 2006 | 6 | 3.6 | 26 | 15.5 | 35 | 20.8 | 58 | 34.5 | 43 | 25.6 | 168 | 345,450 | 371,533 |
| Sackville | | | | | | | | | | | | | |
| October 2007 | 2 | 18.2 | 3 | 27.3 | 2 | | 4 | 36.4 | 0 | 0.0 | - 11 | 250,000 | 267,545 |
| October 2006 | I | 12.5 | - 1 | 12.5 | 3 | 37.5 | 3 | 37.5 | 0 | 0.0 | 8 | | |
| Year-to-date 2007 | 4 | 10.8 | 10 | 27.0 | 14 | | 9 | 24.3 | 0 | 0.0 | 37 | 264,500 | 265,311 |
| Year-to-date 2006 | 9 | 20.5 | 12 | 27.3 | 19 | 43.2 | 4 | 9.1 | 0 | 0.0 | 44 | 250,000 | 245,485 |
| Fall River - Beaverbank | | | | | | | | | | | | | |
| October 2007 | 2 | 8.7 | 3 | 13.0 | 8 | | 7 | 30.4 | 3 | 13.0 | 23 | 294,500 | 307,578 |
| October 2006 | 5 | 23.8 | 3 | 14.3 | 5 | | 7 | 33.3 | I | 4.8 | 21 | 289,000 | 282,702 |
| Year-to-date 2007 | 29 | 20.1 | 12 | 8.3 | 34 | 23.6 | 60 | 41.7 | 9 | 6.3 | 144 | 296,500 | 294,485 |
| Year-to-date 2006 | 17 | 15.3 | 19 | 17.1 | 34 | 30.6 | 39 | 35. I | 2 | 1.8 | 111 | 283,800 | 277,979 |
| Halifax County East | | | | | | | | | | | | | |
| October 2007 | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | | |
| October 2006 | - 1 | 100.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | 0 | 0.0 | - 1 | | |
| Year-to-date 2007 | 31 | 36.5 | 7 | 8.2 | 25 | | 21 | 24.7 | I | 1.2 | | 269,900 | 248,955 |
| Year-to-date 2006 | 56 | 59.6 | 23 | 24.5 | 11 | 11.7 | 4 | 4.3 | 0 | 0.0 | 94 | 196,900 | 196,667 |
| Halifax County Southwest | | | | | | | | | | | | | |
| October 2007 | 3 | 10.7 | 9 | 32. I | 6 | 21.4 | 8 | 28.6 | 2 | 7.1 | 28 | 268,500 | 282,564 |
| October 2006 | 3 | 13.0 | 4 | 17.4 | 8 | | 7 | 30.4 | I | 4.3 | 23 | 280,000 | 296,130 |
| Year-to-date 2007 | 21 | 13.5 | 26 | 16.8 | 36 | | 55 | 35.5 | 17 | 11.0 | 155 | 290,000 | 321,679 |
| Year-to-date 2006 | 19 | 12.1 | 48 | 30.6 | 46 | 29.3 | 35 | 22.3 | 9 | 5.7 | 157 | 264,000 | 284,276 |
| Halifax CMA | | | | | | | | | | | | | |
| October 2007 | - 11 | 11.3 | 17 | 17.5 | 19 | | 36 | 37. I | 14 | 14.4 | | 312,500 | 319,191 |
| October 2006 | 13 | 15.7 | 11 | 13.3 | 20 | | 31 | 37.3 | 8 | 9.6 | | 297,000 | 310,166 |
| Year-to-date 2007 | 105 | 13.4 | 86 | 11.0 | 197 | | 272 | 34.7 | 123 | 15.7 | | 302,746 | 333,403 |
| Year-to-date 2006 | 140 | 18.7 | 169 | 22.6 | 186 | 24.9 | 178 | 23.8 | 74 | 9.9 | 747 | 268,500 | 294,657 |

Source: CM HC (Market Absorption Survey)

| Table 5: MLS® Residential Activity by Submarket | | | | | | | | | | | | | | |
|---|-------|-------------------------------|------------------------------|--------------------|-------|-------------------------------|------------------------------|--------------------|-------|--------------------------|------------------------------|--------|--|--|
| | | October | 2007 | | | Octobe | er 2006 | | | % C | Change | | | |
| Submarket | Sales | Average Sale Price (\$) | Average Days on Market | Active Listings | Sales | Average Sale Price (\$) | Average Days on Market | Active Listings | Sales | Average Sale Price | Average Days on Market | Active | | |
| Halifax City | 120 | 266,552 | 101 | 813 | 87 | 242,167 | 118 | 905 | 37.9 | 10.1 | -14.4 | -10.2 | | |
| Dartmouth City | 121 | 176,719 | 71 | 557 | 127 | 187,672 | 70 | 696 | -4.7 | -5.8 | 1.4 | -20.0 | | |
| Bedford-Hammonds Plains | 51 | 286,090 | 75 | 328 | 51 | 258,723 | 89 | 445 | 0.0 | 10.6 | -15.7 | -26.3 | | |
| Sackville | 39 | 163,092 | 72 | 149 | 36 | 158,347 | 59 | 348 | 8.3 | 3.0 | 22.0 | -57.2 | | |
| Halifax County Southwest | 41 | 226,825 | 96 | 314 | 37 | 217,944 | 84 | 643 | 10.8 | 4 . I | 14.3 | -51.2 | | |
| Halifax County East | 36 | 174,093 | 84 | 258 | 36 | 134,044 | 131 | 564 | 0.0 | 29.9 | -35.9 | -54.3 | | |
| Outside Halifax-Dartmouth Board | 51 | 140,690 | 98 | 360 | 44 | 148,235 | 87 | n/a | 15.9 | -5.1 | n/a | n/a | | |
| Fall River-Beaver Bank | 38 | 237,231 | 93 | 211 | 36 | 192,710 | 99 | 219 | 5.6 | 23.1 | -6.1 | -3.7 | | |
| Halifax CMA | 497 | 213,436 | 86 | 2990 | 454 | 198,563 | 90 | 3820 | 9.5 | 7.5 | -4.6 | -21.7 | | |
| | | | | | | | | | | | | | | |
| | | Year-to-da | te 2007 | | | Year-to-d | late 2006 | % Change | | | | | | |
| Submarket | | Average | Average | | | Average | Average | | | Average | Average | | | |
| Submarket | Sales | Sale Price | Days on | | Sales | Sale Price | Days on | | Sales | Sale | Days on | | | |
| | | (\$) | Market | | | (\$) | Market | | | Price | Market | | | |
| Halifax City | 1,507 | 252,034 | 97 | | 1290 | 245,361 | 102 | | 16.8 | 2.7 | -4.9 | | | |
| Dartmouth City | 1,540 | 194,500 | 81 | | 1446 | 183,112 | 75 | | 6.5 | 6.2 | 8.0 | | | |
| Bedford-Hammonds Plains | 761 | 275,355 | 90 | | 651 | 257,590 | 100 | | 16.9 | 6.9 | -10.0 | | | |
| Sackville | 495 | 160,935 | 68 | | 459 | 152,392 | 64 | | 7.8 | 5.6 | 6.3 | | | |
| Halifax County Southwest | 529 | 217,040 | 86 | | 452 | 205,272 | 112 | | 17.0 | 5.7 | -23.2 | | | |
| Halifax County East | 325 | 179,794 | 106 | | 329 | 150,634 | 122 | | -1.2 | 19.4 | -13.1 | | | |
| Outside Halifax-Dartmouth Board | 588 | 150,221 | 89 | | 479 | 142,727 | 83 | | 22.8 | 5.3 | 7.2 | | | |
| Fall River-Beaver Bank | 498 | 228,565 | 91 | | 408 | 207,873 | 115 | | 22.1 | 10.0 | -20.9 | I . | | |

 $\mbox{MLS}\mbox{\ensuremath{\mathbb{B}}}$ is a registered trademark of the Canadian Real Estate Association (CREA).

6,243

215,274

88

5514

202,114

93

13.2

6.5

-5.0

Source: Nova Scotia Association of Realtors

Halifax CMA

| | | | Та | | Economic October 2 | | ators | | | |
|------|-----------|-------------------------|--------------------------------|------|----------------------------|--------------|-------------------------|-----------------------------|------------------------------|------------------------------------|
| | | Inter | est Rates | | NHPI, Total. | CPI, | | Halifax Labo | ur Market | |
| | | P&I Per \$100,000 | Mortage (% I Yr. Term | | Halifax CMA 1997=100 | 2002 =100 | Employment SA (,000) | Unemployment Rate (%) SA | Participation Rate (%) SA | Average Weekly Earnings (\$) |
| 2006 | January | 658 | 5.80 | 6.30 | 129.7 | 108.6 | 201 | 5.3 | 68.4 | 658 |
| | February | 667 | 5.85 | 6.45 | 129.7 | 108.3 | 202 | 5.1 | 68.4 | 660 |
| | March | 667 | 6.05 | 6.45 | 129.7 | 108.9 | 203 | 5.0 | 68.6 | 662 |
| | April | 685 | 6.25 | 6.75 | 129.7 | 110.2 | 204 | 5.2 | 69.0 | |
| | May | 685 | 6.25 | 6.75 | 130.1 | 110.5 | 204 | 5.3 | 69.2 | |
| | June | 697 | 6.60 | 6.95 | 130.2 | 110.3 | 206 | 5.1 | 69.6 | |
| | July | 697 | 6.60 | 6.95 | 130.7 | 110.5 | 205 | 5.2 | 69.6 | |
| | August | 691 | 6.40 | 6.85 | 130.7 | 110.7 | 205 | 5.3 | 69.6 | |
| | September | 682 | 6.40 | 6.70 | 130.7 | 110.0 | 204 | 5.5 | 69.2 | 652 |
| | October | 688 | 6.40 | 6.80 | 130.7 | 109.7 | 205 | 5.1 | 69.2 | 653 |
| | November | 673 | 6.40 | 6.55 | 131.4 | 110.0 | 206 | 4.8 | 69.3 | 656 |
| | December | 667 | 6.30 | 6.45 | 131.4 | 109.7 | 208 | 4.6 | 69.7 | 657 |
| 2007 | January | 679 | 6.50 | 6.65 | 131.4 | 109.7 | 208 | 4.4 | 69.7 | 664 |
| | February | 679 | 6.50 | 6.65 | 131.4 | 110.6 | 209 | 4.3 | 69.8 | 670 |
| | March | 669 | 6.40 | 6.49 | 131.4 | 111.4 | 208 | 4.4 | 69.5 | 678 |
| | April | 678 | 6.60 | 6.64 | 133.1 | 111.9 | 208 | 4.7 | 69.7 | 682 |
| | May | 709 | 6.85 | 7.14 | 139.4 | 112.5 | 207 | 5.3 | 69.8 | 687 |
| | June | 715 | 7.05 | 7.24 | 139.4 | 112.5 | 206 | 5.6 | 69.8 | 689 |
| | July | 715 | 7.05 | 7.24 | 139.6 | 112.4 | 206 | 6.0 | 70.0 | 690 |
| | August | 715 | 7.05 | 7.24 | 139.8 | 112.2 | 207 | 6.2 | 70.3 | 697 |
| | September | 712 | 7.05 | 7.19 | 140.2 | 112.6 | 208 | 6.2 | 70.8 | 700 |
| | October | 728 | 7.25 | 7.44 | | 112.3 | 210 | 5.5 | 70.9 | 698 |
| | November | | | | | | | | | |
| | December | | | | | | | | | |

[&]quot;P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

 $Source: CMHC, adapted from \ Statistics \ Canada \ (CANSIM), CREA \ (MLS^{@}), Statistics \ Canada \ (CANSIM)$

[&]quot;NHPI" means New Housing Price Index

[&]quot;CPI" means Consumer Price Index

[&]quot;SA" means Seasonally Adjusted

METHODOLOGY

Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2001 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

DWELLING TYPES:

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2001 Census area definitions.

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