HOUSING NOW

London



Canada Mortgage and Housing Corporation

Date Released: Third Quarter 2007

New Home Market Housing Starts Rise

In the second quarter of 2007, housing construction hit its highest level since 1991 for a second quarter. There were 1,092 new homes started, up 30 per cent from the same quarter last year. The strength was due to low mortgage rates, a healthy local job market and a tightening resale market which continued to support

demand for new housing in the London Metropolitan Area (CMA).

A sharp rise in rental apartment starts more than offset a decline in single-detached home construction. Home builders started 341 rental apartment units, well ahead of the 54 units begun in the second quarter a year ago. Demand for more affordable ownership homes remained strong. There were 119 townhouses started, up eight per cent from last year. Total

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London CMA Housing Starts 1,400 Singles Multiples 1,200 1,000 800 600 400 200 01:02 02:02 03:Q2 04:Q2 05:Q2 06:Q2 07:Q2 Source: CMHC

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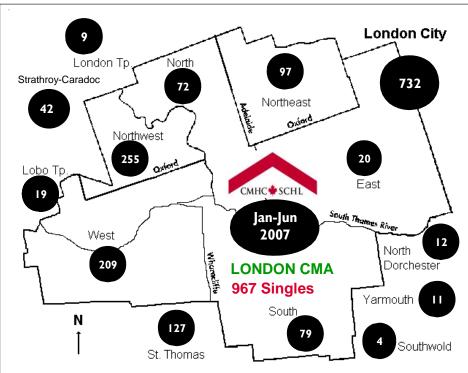
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Figure 2

Locations of New Single-Detached Home Starts



Source: CMHC

Not shown on the map are 5 units in Port Stanley, I unit in Belmont, I unit in Delaware, and 4 units in Adelaide Metcalfe Twp.

London Metro's Single-Detached Starts for the First Half

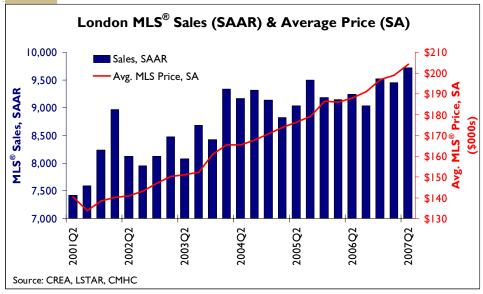
This figure shows the location of single-detached new homes starts in the London CMA. In the first half of 2007, 75.7 per cent or 732 of the 967 single starts were in London City and 127 in St.Thomas.

multiple-family home starts reached 480 units, almost tripling the 174 units started in the second quarter of 2006. Virtually all the multiple-family home starts were in London City and St. Thomas.

Single-detached home starts totaled 612 homes, down eight per cent from the level a year ago. However, single-detached home starts remained well above the average of second quarter starts in the past ten years, thanks to a tight resale home market. Decreases in single-detached home starts were in areas outside of London City. London City registered 454 starts and accounted for three quarters of the starts in the CMA.

Strong demand for new homes pushed home prices higher. The average price of a new single-detached home was \$295,144 in the second quarter, up 5.4% from the same quarter last year. More than one third of the completed and absorbed single-detached homes were price above \$300,000.





Resale Home Market

Record Home Sales

The London existing home market is on track for a record year of home sales. Home sales through the London and St. Thomas Association of REALTORS® set a record for the second quarter. About three thousand homes changed hands, up 5.7 per cent from the same quarter of 2006.

While demand for resale homes was at record high, supply remained flat at

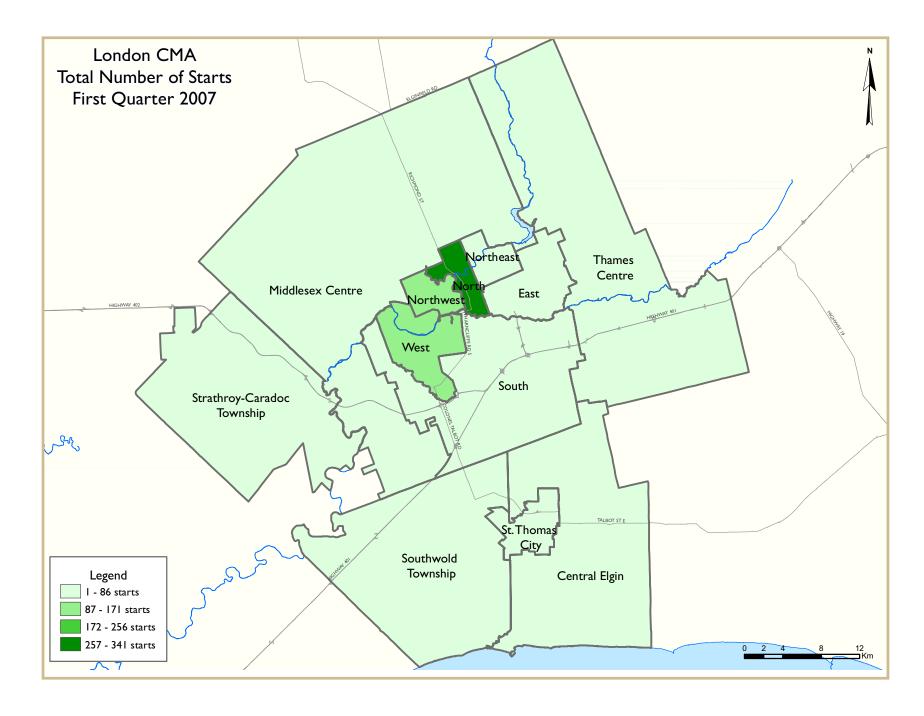
4,834 new listings this quarter compared to 4,827 listings in the same period last year. The seasonally adjusted sales-to-new listings ratio, an indicator of the state of the resale market, moved up to 63 per cent from 61 per cent, pointing to a tightening of the resale home market in the London area. The average list duration for a resale home remained

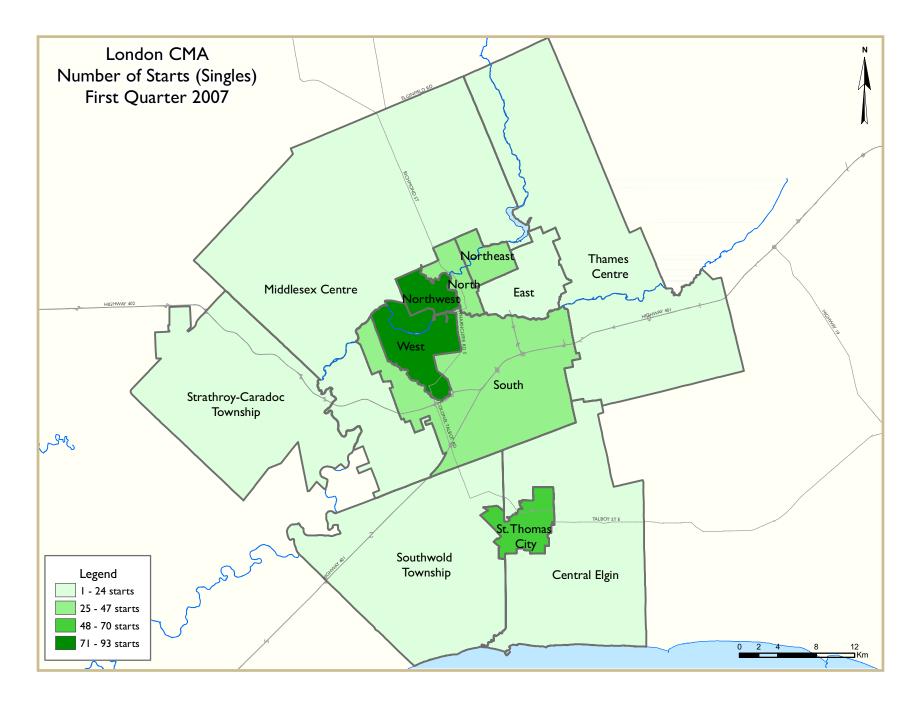
stable at 41 days in the London CMA and 34 days in London City.

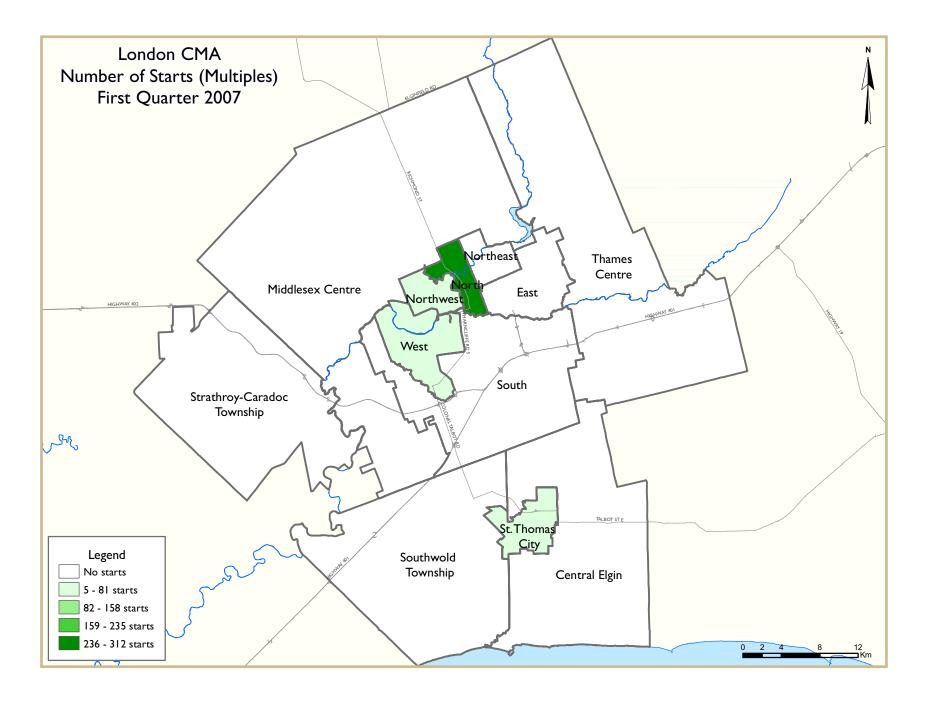
With the average resale home price growing faster than the general inflation rate, London's resale market has been favourable to sellers for more than five years. In the second quarter of 2007, the average resale home price climbed eight per cent to

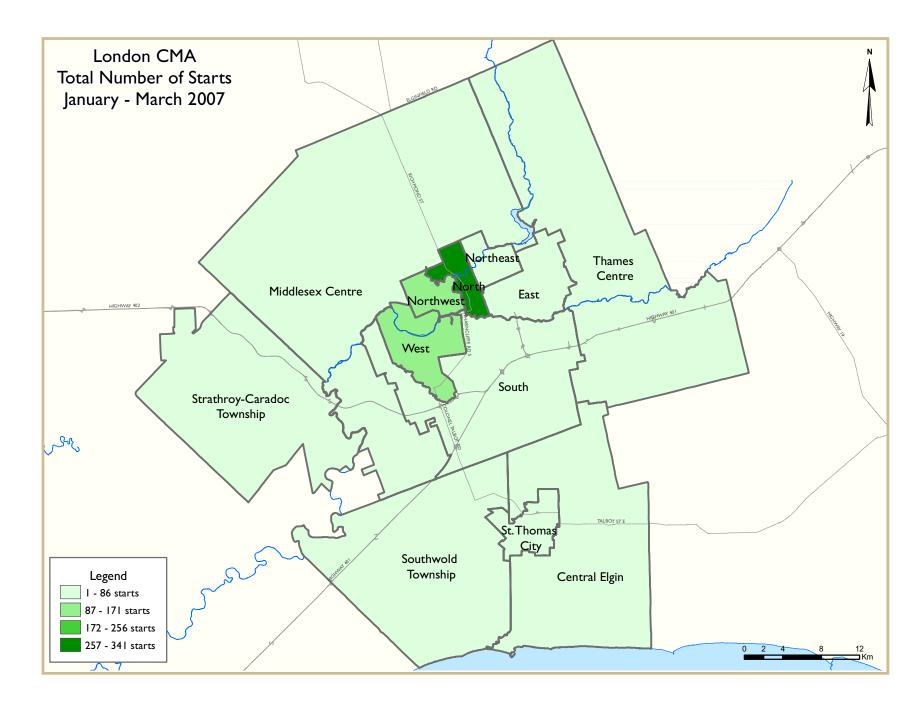
\$205,300 in the London CMA. The average resale home price grew 9.3 per cent to \$206,700 in London City and 7.1% to \$175,700 in St. Thomas.

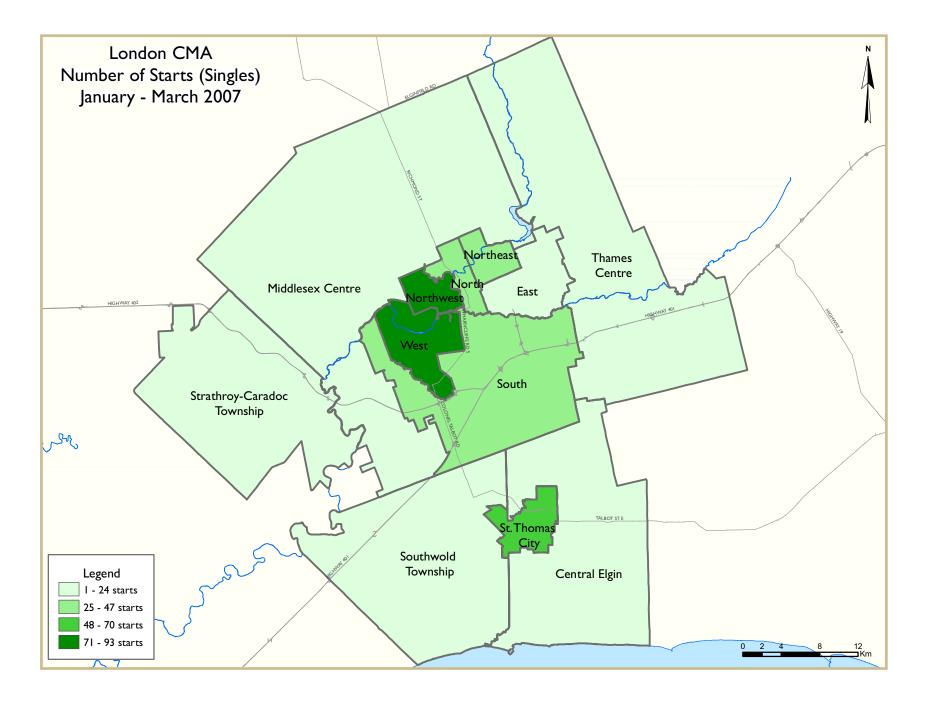
The three most popular house types: two-storey home, bungalow and ranch made up more than 55 per cent of total home sales in the London area.

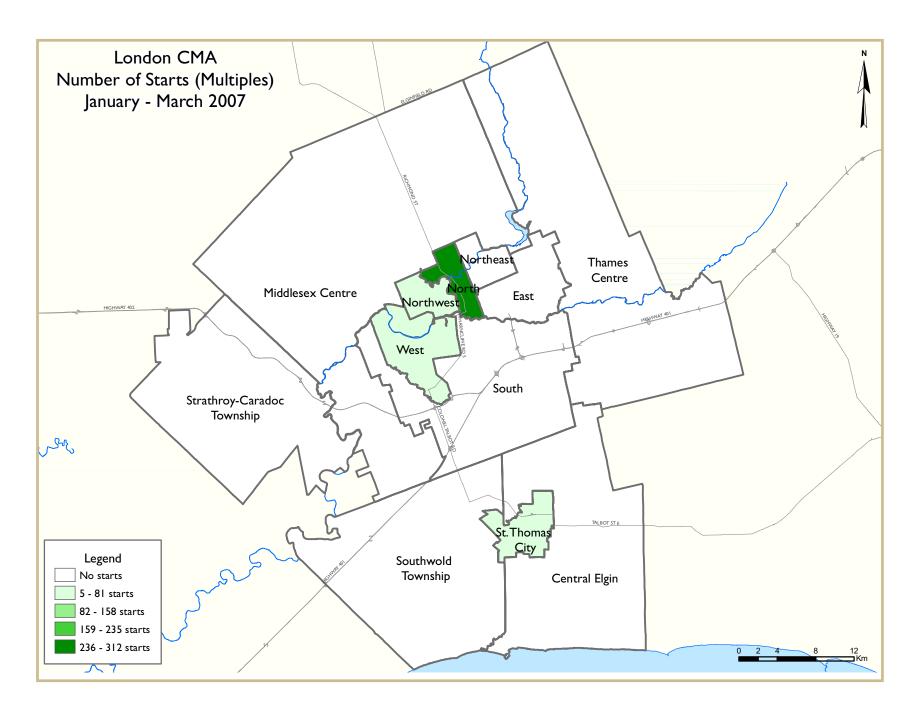












HOUSING NOW REPORT TABLES

Available in ALL reports:

- I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

Available in SELECTED Reports:

- I.I Housing Activity Summary by Submarket
- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

SYMBOLS

- n/a Not applicable
- * Totals may not add up due to co-operatives and unknown market types
- ** Percent change > 200%
- Nil or zero
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

| Table I: Housing Activity Summary of London CMA | | | | | | | | | | |
|---|--------|----------|----------------------|----------|-----------------|-----------------|-----------------------------|-----------------|--------|--|
| | | Sec | ond Qua | rter 200 | 7 | | | | | |
| | | | Owne | rship | | | Rer | . 4 - 1 | | |
| | | Freehold | | C | Condominiun | า | Ker | itai | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* | |
| STARTS | | | | | | | | | | |
| Q2 2007 | 573 | 20 | 21 | 36 | 96 | 0 | 7 | 339 | 1,092 | |
| Q2 2006 | 633 | 8 | 0 | 34 | 112 | 0 | 0 | 54 | 841 | |
| % Change | -9.5 | 150.0 | n/a | 5.9 | -14.3 | n/a | n/a | ** | 29.8 | |
| Year-to-date 2007 | 892 | 34 | 21 | 59 | 119 | 0 | 20 | 639 | 1,784 | |
| Year-to-date 2006 | 997 | 24 | 10 | 53 | 182 | 0 | 19 | 433 | 1,718 | |
| % Change | -10.5 | 41.7 | 110.0 | 11.3 | -34.6 | n/a | 5.3 | 47.6 | 3.8 | |
| UNDER CONSTRUCTION | | | | | | | | | | |
| Q2 2007 | 647 | 30 | 55 | 56 | 247 | 0 | 17 | 1,736 | 2,788 | |
| Q2 2006 | 682 | 18 | 10 | 44 | 243 | 0 | 19 | 982 | 1,998 | |
| % Change | -5.1 | 66.7 | ** | 27.3 | 1.6 | n/a | -10.5 | 76.8 | 39.5 | |
| COMPLETIONS | | | | | | | | | | |
| Q2 2007 | 436 | 6 | 0 | 26 | 100 | 0 | 10 | 374 | 952 | |
| Q2 2006 | 481 | 8 | 0 | 35 | 21 | 80 | 14 | 5 | 644 | |
| % Change | -9.4 | -25.0 | n/a | -25.7 | ** | -100.0 | -28.6 | ** | 47.8 | |
| Year-to-date 2007 | 792 | 6 | 0 | 52 | 175 | 0 | 31 | 403 | 1,459 | |
| Year-to-date 2006 | 903 | 34 | 0 | 64 | 96 | 80 | 19 | 97 | 1,293 | |
| % Change | -12.3 | -82.4 | n/a | -18.8 | 82.3 | -100.0 | 63.2 | ** | 12.8 | |
| COMPLETED & NOT ABSORI | BED | | | , | | | | | | |
| Q2 2007 | 169 | 6 | 3 | 22 | 91 | 0 | 4 | 294 | 589 | |
| Q2 2006 | 120 | 8 | 0 | 14 | 84 | 13 | 16 | 175 | 430 | |
| % Change | 40.8 | -25.0 | n/a | 57.1 | 8.3 | -100.0 | -75.0 | 68.0 | 37.0 | |
| ABSORBED | | | | | | | | | | |
| Q2 2007 | 424 | - 1 | 1 | 21 | 85 | 4 | 10 | 133 | 679 | |
| Q2 2006 | 491 | 7 | 3 | 35 | 55 | 67 | 13 | 55 | 726 | |
| % Change | -13.6 | -85.7 | -66.7 | -40.0 | 54.5 | -94.0 | -23.1 | 141.8 | -6.5 | |
| Year-to-date 2007 | 762 | 3 | 2 | 43 | 166 | 4 | 33 | 275 | 1,288 | |
| Year-to-date 2006 | 894 | 31 | 3 | 61 | 116 | 67 | 19 | 198 | 1,389 | |
| % Change | -14.8 | -90.3 | -33.3 | -29.5 | 43.1 | -94.0 | 73.7 | 38.9 | -7.3 | |

 $Source: CMHC \ (Starts \ and \ Completions \ Survey), Market \ Absorption \ Survey)$

| Та | Table I.I: Housing Activity Summary by Submarket Second Quarter 2007 | | | | | | | | | | | |
|----------------------|--|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|--|
| | | 360 | Oma Qua | | <i>'</i> | | | | | | | |
| | | Freehold | Owne | | ondominium | 1 | Ren | tal | | | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* | | | |
| STARTS | | | | | | | | | | | | |
| London City | | | | | | | | | | | | |
| Q2 2007 | 422 | 0 | 8 | 29 | 96 | 0 | 7 | 298 | 860 | | | |
| Q2 2006 | 434 | 0 | 0 | 18 | 101 | 0 | 0 | 54 | 607 | | | |
| St. Thomas City | | | | | | | | | | | | |
| Q2 2007 | 71 | 20 | 0 | 5 | 0 | 0 | 0 | 41 | 137 | | | |
| Q2 2006 | 95 | 8 | 0 | 12 | 0 | 0 | 0 | 0 | 115 | | | |
| Central Elgin | | | | | | | | | | | | |
| Q2 2007 | 11 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 13 | | | |
| Q2 2006 | 24 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 24 | | | |
| Middlesex Centre | | | | | | | | | | | | |
| Q2 2007 | 20 | 0 | 0 | I | 0 | 0 | 0 | 0 | 21 | | | |
| Q2 2006 | 30 | 0 | 0 | 4 | 11 | 0 | 0 | 0 | 45 | | | |
| Southwold TP | | | | | | | | | | | | |
| Q2 2007 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | | | |
| Q2 2006 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | - 1 | | | |
| Strathroy-Caradoc TP | | | | | | | | | | | | |
| Q2 2007 | 32 | 0 | 0 | I | 0 | 0 | 0 | 0 | 33 | | | |
| Q2 2006 | 33 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 33 | | | |
| Thames Centre | | | | | | | | | | | | |
| Q2 2007 | Ш | 0 | 11 | 0 | 0 | 0 | 0 | 0 | 22 | | | |
| Q2 2006 | 16 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 16 | | | |
| Adelaide Metcalfe TP | | | | | | | | | | | | |
| Q2 2007 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | | | |
| Q2 2006 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | |
| London CMA | | | | | | | | | | | | |
| Q2 2007 | 573 | 20 | 21 | 36 | 96 | 0 | 7 | 339 | 1,092 | | | |
| Q2 2006 | 633 | 8 | 0 | 34 | 112 | 0 | 0 | 54 | 841 | | | |

So urce: CM HC (Starts and Completions Survey, Market Absorption Survey)

| Table I.I: Housing Activity Summary by Submarket | | | | | | | | | | | |
|--|--------|----------|----------------------|----------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|
| | | Sec | ond Qua | rter 200 | 7 | | | | | | |
| | | | Owne | rship | | | Ren | 4-1 | | | |
| | | Freehold | | C | ondominium | 1 | Ken | tai | | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* | | |
| UNDER CONSTRUCTION | | | | | | | | | | | |
| London City | | | | | | | | | | | |
| Q2 2007 | 474 | 2 | 42 | 42 | 247 | 0 | 17 | 1,621 | 2,445 | | |
| Q2 2006 | 482 | 2 | 10 | 26 | 227 | 0 | 19 | 946 | 1,712 | | |
| St. Thomas City | | | | | | | | | | | |
| Q2 2007 | 70 | 28 | 0 | 9 | 0 | 0 | 0 | 41 | 148 | | |
| Q2 2006 | 80 | 16 | 0 | 13 | 0 | 0 | 0 | 0 | 109 | | |
| Central Elgin | | | | | | | | | | | |
| Q2 2007 | 14 | 0 | 2 | 0 | 0 | 0 | 0 | 0 | 16 | | |
| Q2 2006 | 25 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 25 | | |
| Middlesex Centre | | | | | | | | | | | |
| Q2 2007 | 26 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 29 | | |
| Q2 2006 | 39 | 0 | 0 | 5 | 11 | 0 | 0 | 36 | 91 | | |
| Southwold TP | | | | | | | | | | | |
| Q2 2007 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | | |
| Q2 2006 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | | |
| Strathroy-Caradoc TP | | | | | | | | | | | |
| Q2 2007 | 38 | 0 | 0 | 2 | 0 | 0 | 0 | 74 | 114 | | |
| Q2 2006 | 38 | 0 | 0 | 0 | 5 | 0 | 0 | 0 | 43 | | |
| Thames Centre | | | | | | | | | | | |
| Q2 2007 | 16 | 0 | 11 | 0 | 0 | 0 | 0 | 0 | 27 | | |
| Q2 2006 | 16 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 16 | | |
| Adelaide Metcalfe TP | | | | | | | | | | | |
| Q2 2007 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6 | | |
| Q2 2006 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| London CMA | | | | | | | | | | | |
| Q2 2007 | 647 | 30 | 55 | 56 | 247 | 0 | 17 | 1,736 | 2,788 | | |
| Q2 2006 | 682 | 18 | 10 | 44 | 243 | 0 | 19 | 982 | 1,998 | | |

Source: CM HC (Starts and Completions Survey, Market Absorption Survey)

| Table I.I: Housing Activity Summary by Submarket | | | | | | | | | | |
|--|--------|----------|----------------------|----------|-----------------|-----------------|-----------------------------|-----------------|--------|--|
| | | Sec | ond Qua | rter 200 | 7 | | | | | |
| | | | Owne | rship | | | Ren | 4-1 | | |
| | | Freehold | | C | ondominiun | 1 | Ken | tai | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* | |
| COMPLETIONS | | | | | | | | | | |
| London City | | | | | | | | | | |
| Q2 2007 | 330 | 0 | 0 | 21 | 100 | 0 | 10 | 338 | 799 | |
| Q2 2006 | 326 | 0 | 0 | 26 | 21 | 80 | 14 | 5 | 472 | |
| St. Thomas City | | | | | | | | | | |
| Q2 2007 | 62 | 6 | 0 | 3 | 0 | 0 | 0 | 0 | 71 | |
| Q2 2006 | 83 | 8 | 0 | 8 | 0 | 0 | 0 | 0 | 99 | |
| Central Elgin | | | | | | | | | | |
| Q2 2007 | 10 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10 | |
| Q2 2006 | 18 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 18 | |
| Middlesex Centre | | | | | | | | | | |
| Q2 2007 | 16 | 0 | 0 | 0 | 0 | 0 | 0 | 36 | 52 | |
| Q2 2006 | 20 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 21 | |
| Southwold TP | | | | | | | | | | |
| Q2 2007 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | |
| Q2 2006 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | |
| Strathroy-Caradoc TP | | | | | | | | | | |
| Q2 2007 | 10 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 12 | |
| Q2 2006 | 20 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 20 | |
| Thames Centre | | | | | | | | | | |
| Q2 2007 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | |
| Q2 2006 | 11 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | - 11 | |
| Adelaide Metcalfe TP | | | | | | | | | | |
| Q2 2007 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| Q2 2006 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | |
| London CMA | | | | | | | | | | |
| Q2 2007 | 436 | 6 | 0 | 26 | 100 | 0 | 10 | 374 | 952 | |
| Q2 2006 | 481 | 8 | 0 | 35 | 21 | 80 | 14 | 5 | 644 | |

 $Source: CM\,HC\ (Starts\ and\ Co\,mpletio\,ns\ Survey, M\,arket\ Absorption\ Survey)$

| Table I.I: Housing Activity Summary by Submarket | | | | | | | | | | | |
|--|--------|----------|----------------------|-----------------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|
| | | Sec | ond Qua | <u>rter 200</u> | 7 | | | | | | |
| | | | Owne | rship | | | Ren | 4-1 | | | |
| | | Freehold | | С | ondominium | ı | Ken | tai | | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* | | |
| COMPLETED & NOT ABSORI | BED | | | | | | | | | | |
| London City | | | | | | | | | | | |
| Q2 2007 | 127 | 0 | 3 | 16 | 86 | 0 | 4 | 263 | 499 | | |
| Q2 2006 | 93 | 5 | 0 | 10 | 80 | 13 | 16 | 175 | 392 | | |
| St. Thomas City | | | | | | | | | | | |
| Q2 2007 | 22 | 6 | 0 | 2 | 0 | 0 | 0 | 0 | 30 | | |
| Q2 2006 | 6 | 3 | 0 | 3 | 0 | 0 | 0 | 0 | 12 | | |
| Central Elgin | | | | | | | | | | | |
| Q2 2007 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | | |
| Q2 2006 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6 | | |
| Middlesex Centre | | | | | | | | | | | |
| Q2 2007 | 6 | 0 | 0 | 3 | 5 | 0 | 0 | 31 | 45 | | |
| Q2 2006 | 8 | 0 | 0 | I | 4 | 0 | 0 | 0 | 13 | | |
| Southwold TP | | | | | | | | | | | |
| Q2 2007 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Q2 2006 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Strathroy-Caradoc TP | | | | | | | | | | | |
| Q2 2007 | 10 | 0 | 0 | I | 0 | 0 | 0 | 0 | 11 | | |
| Q2 2006 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | | |
| Thames Centre | | | | | | | | | | | |
| Q2 2007 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | - 1 | | |
| Q2 2006 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Adelaide Metcalfe TP | | | | | | | | | | | |
| Q2 2007 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Q2 2006 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| London CMA | | | | | | | | | | | |
| Q2 2007 | 169 | 6 | 3 | 22 | 91 | 0 | 4 | 294 | 589 | | |
| Q2 2006 | 120 | 8 | 0 | 14 | 84 | 13 | 16 | 175 | 430 | | |

Source: CM HC (Starts and Completions Survey, Market Absorption Survey)

| Table I.I: Housing Activity Summary by Submarket Second Quarter 2007 | | | | | | | | | | | |
|--|--------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|
| | | Sec | Ond Qua Owne | | <u>/</u> | | | | | | |
| | | | Owne | • | | | Ren | tal | | | |
| | | Freehold | | | Condominium | 1 | 0: 1 | | Total* | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | 1 ocai | | |
| ABSORBED | | | | | | | | | | | |
| London City | | | | | | | | | | | |
| Q2 2007 | 325 | 0 | 1 | 15 | 82 | 4 | 10 | 128 | 565 | | |
| Q2 2006 | 332 | 1 | 3 | 27 | 55 | 67 | 13 | 55 | 553 | | |
| St. Thomas City | | | | | | | | | | | |
| Q2 2007 | 52 | - 1 | 0 | 3 | 0 | 0 | 0 | 0 | 56 | | |
| Q2 2006 | 83 | 6 | 0 | 8 | 0 | 0 | 0 | 0 | 97 | | |
| Central Elgin | | | | | | | | | | | |
| Q2 2007 | 13 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 13 | | |
| Q2 2006 | 19 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 19 | | |
| Middlesex Centre | | | | | | | | | | | |
| Q2 2007 | 14 | 0 | 0 | ı | 3 | 0 | 0 | 5 | 23 | | |
| Q2 2006 | 19 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 19 | | |
| Southwold TP | | | | | | | | | | | |
| Q2 2007 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | | |
| Q2 2006 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | | |
| Strathroy-Caradoc TP | | | | | | | | | | | |
| Q2 2007 | 13 | 0 | 0 | 2 | 0 | 0 | 0 | 0 | 15 | | |
| Q2 2006 | 20 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 20 | | |
| Thames Centre | | | | | | | | | | | |
| Q2 2007 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | | |
| Q2 2006 | 15 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 15 | | |
| Adelaide Metcalfe TP | | | | | | | | | | | |
| Q2 2007 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Q2 2006 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| London CMA | | | | | | | | | | | |
| Q2 2007 | 424 | - 1 | - 1 | 21 | 85 | 4 | 10 | 133 | 679 | | |
| Q2 2006 | 491 | 7 | 3 | 35 | 55 | 67 | 13 | 55 | 726 | | |

Source: CM HC (Starts and Completions Survey, Market Absorption Survey)

| Table 1.2: History of Housing Starts of London CMA 1997 - 2006 | | | | | | | | | | | | |
|--|--------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|--|
| | | | Owne | rship | | | | | | | | |
| | | Freehold | | С | ondominiun | า | Ren | ital | | | | |
| | Single | Semi | Row, Apt. & Other | Single | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other | Total* | | | |
| 2006 | 1,963 | 34 | 36 | 115 | 365 | 0 | 33 | 1,128 | 3,674 | | | |
| % Change | 2.1 | -15.0 | n/a | -18.4 | 43.7 | n/a | -45.0 | 73.5 | 19.8 | | | |
| 2005 | 1,922 | 40 | 0 | 141 | 254 | 0 | 60 | 650 | 3,067 | | | |
| % Change | -14.2 | 81.8 | -100.0 | 62. I | 16.5 | -100.0 | -31.0 | 95.2 | -0.4 | | | |
| 2004 | 2,239 | 22 | 12 | 87 | 218 | 80 | 87 | 333 | 3,078 | | | |
| % Change | 24.9 | 57. I | -70.7 | -6.5 | 8.5 | n/a | 77.6 | -60.2 | 1.7 | | | |
| 2003 | 1,792 | 14 | 41 | 93 | 201 | 0 | 49 | 837 | 3,027 | | | |
| % Change | -5.2 | -12.5 | -16.3 | 24.0 | -16.6 | n/a | ** | 163.2 | 16.2 | | | |
| 2002 | 1,891 | 16 | 49 | 75 | 241 | 0 | 14 | 318 | 2,604 | | | |
| % Change | 54.9 | 60.0 | ** | -21.9 | 38.5 | n/a | -60.0 | ** | 62.0 | | | |
| 2001 | 1,221 | 10 | 15 | 96 | 174 | 0 | 35 | 54 | 1,607 | | | |
| % Change | 6.7 | 0.0 | -25.0 | 77.8 | -30.1 | n/a | -35.2 | -70.3 | -6.2 | | | |
| 2000 | 1,144 | 10 | 20 | 54 | 249 | 0 | 54 | 182 | 1,713 | | | |
| % Change | -8.8 | -68.8 | n/a | -38.6 | 64.9 | n/a | -18.2 | 0.6 | -3.4 | | | |
| 1999 | 1,255 | 32 | 0 | 88 | 151 | 0 | 66 | 181 | 1,773 | | | |
| % Change | 5.7 | -15.8 | -100.0 | -27.9 | -47.8 | n/a | ** | -51.9 | -12.5 | | | |
| 1998 | 1,187 | 38 | 2 | 122 | 289 | 0 | 13 | 376 | 2,027 | | | |
| % Change | -4.3 | -69.8 | n/a | 76.8 | -11.3 | n/a | n/a | ** | 12.2 | | | |
| 1997 | 1,240 | 126 | 0 | 69 | 326 | 0 | 0 | 46 | 1,807 | | | |

| Table 2: Starts by Submarket and by Dwelling Type Second Quarter 2007 | | | | | | | | | | | | |
|---|---------|---------|---------|---------|---------|---------|--------------|---------|---------|---------|-------------|--|
| | Sin | gle | Semi | | Row | | Apt. & Other | | | | | |
| Submarket | Q2 2007 | Q2 2006 | Q2 2007 | Q2 2006 | Q2 2007 | Q2 2006 | Q2 2007 | Q2 2006 | Q2 2007 | Q2 2006 | % Change | |
| London City | 454 | 452 | 0 | 2 | 108 | 99 | 298 | 54 | 860 | 607 | 41.7 | |
| St. Thomas City | 76 | 107 | 20 | 8 | 0 | 0 | 41 | 0 | 137 | 115 | 19.1 | |
| Central Elgin | 11 | 24 | 0 | 0 | 0 | 0 | 2 | 0 | 13 | 24 | -45.8 | |
| Middlesex Centre | 21 | 34 | 0 | 0 | 0 | - 11 | 0 | 0 | 21 | 45 | -53.3 | |
| Southwold TP | 3 | - 1 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | I | 200.0 | |
| Strathroy-Caradoc TP | 33 | 33 | 0 | 0 | 0 | 0 | 0 | 0 | 33 | 33 | 0.0 | |
| Thames Centre | - 11 | 16 | 0 | 0 | - 11 | 0 | 0 | 0 | 22 | 16 | 37.5 | |
| Adelaide Metcalfe TP 3 0 0 0 0 0 0 0 3 0 n | | | | | | | | | | | n/a | |
| London CMA | 612 | 667 | 20 | 10 | 119 | 110 | 341 | 54 | 1,092 | 841 | 29.8 | |

| Table 2.1: Starts by Submarket and by Dwelling Type January - June 2007 | | | | | | | | | | | |
|--|------|-------|--------|---------|--------|------|------|------|-------|-------|--------|
| | | | Januar | y - Jun | e 2007 | | | | | | |
| Single Semi Row Apt. & Other Total | | | | | | | | | | | |
| Submarket | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | % |
| | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 | Change |
| London City | 732 | 724 | 0 | 4 | 131 | 196 | 598 | 433 | 1461 | 1357 | 7.7 |
| St. Thomas City | 127 | 173 | 34 | 24 | 0 | 0 | 41 | 0 | 202 | 197 | 2.5 |
| Central Elgin | 17 | 33 | 0 | 0 | 0 | 0 | 2 | 0 | 19 | 33 | -42.4 |
| Middlesex Centre | 29 | 53 | 0 | 0 | 0 | - 11 | 0 | 0 | 29 | 64 | -54.7 |
| Southwold TP | 4 | - 1 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 1 | ** |
| Strathroy-Caradoc TP | 42 | 47 | 0 | 0 | 0 | 0 | 0 | 0 | 42 | 47 | -10.6 |
| Thames Centre | 12 | 19 | 0 | 0 | 11 | 0 | 0 | 0 | 23 | 19 | 21.1 |
| Adelaide Metcalfe TP 4 0 0 0 0 0 0 0 0 4 0 n/a | | | | | | | | | | | |
| London CMA | 967 | 1,050 | 34 | 28 | 142 | 207 | 641 | 433 | 1,784 | 1,718 | 3.8 |

| Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market Second Quarter 2007 | | | | | | | | | | | | |
|---|------------------|--|-----|------|------------------|---|-----|-----|--|--|--|--|
| Row Apt. & Other | | | | | | | | | | | | |
| Submarket | Freeho Condor | | Rer | ital | Freeho Condor | | Ren | tal | | | | |
| | Q2 2007 | 2 2007 Q2 2006 Q2 2007 Q2 2006 Q2 2007 Q2 2006 Q2 2007 Q2 2007 | | | | | | | | | | |
| London City | 104 | 99 | 4 | 0 | 0 | 0 | 298 | 54 | | | | |
| St. Thomas City | 0 | 0 | 0 | 0 | 0 | 0 | 41 | 0 | | | | |
| Central Elgin | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | | | | |
| Middlesex Centre | 0 | - 11 | 0 | 0 | 0 | 0 | 0 | 0 | | | | |
| Southwold TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | |
| Strathroy-Caradoc TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | |
| Thames Centre | 11 | 11 0 0 0 0 0 | | | | | | | | | | |
| Adelaide Metcalfe TP | 0 | 0 0 0 0 0 0 | | | | | | | | | | |
| London CMA | 115 | 110 | 4 | 0 | 2 | 0 | 339 | 54 | | | | |

| Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market January - June 2007 | | | | | | | | | | | | | |
|--|------------------|--|-----|------|------------------|---|-----|------|--|--|--|--|--|
| | Row Apt. & Other | | | | | | | | | | | | |
| Submarket | Freeho Condor | | Rer | ntal | Freeho Condor | | Rer | ıtal | | | | | |
| | YTD 2007 | O 2007 YTD 2006 YTD 2007 YTD 2006 YTD 2007 YTD 2006 YTD 2007 Y | | | | | | | | | | | |
| London City | 127 | 179 | 4 | 17 | 0 | 0 | 598 | 433 | | | | | |
| St. Thomas City | 0 | 0 | 0 | 0 | 0 | 0 | 41 | 0 | | | | | |
| Central Elgin | 0 | 0 | 0 | 0 | 2 | 0 | 0 | 0 | | | | | |
| Middlesex Centre | 0 | П | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| Southwold TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| Strathroy-Caradoc TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| Thames Centre | 11 | 0 | 0 | 0 | | | | | | | | | |
| Adelaide Metcalfe TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | | | |
| London CMA | 138 | 190 | 4 | 17 | 2 | 0 | 639 | 433 | | | | | |

| Table 2.4: Starts by Submarket and by Intended Market Second Quarter 2007 | | | | | | | | | | | | |
|---|---------|---|--------|-----|-----|----|-------|-----|--|--|--|--|
| Cub was also 4 | Ren | tal | Total* | | | | | | | | | |
| Submarket | Q2 2007 | Q2 2007 Q2 2006 Q2 2007 Q2 2006 Q2 2007 Q2 2006 Q2 2007 | | | | | | | | | | |
| London City | 430 | 434 | 125 | 119 | 305 | 54 | 860 | 607 | | | | |
| St. Thomas City | 91 | 103 | 5 | 12 | 41 | 0 | 137 | 115 | | | | |
| Central Elgin | 13 | 24 | 0 | 0 | 0 | 0 | 13 | 24 | | | | |
| Middlesex Centre | 20 | 30 | I | 15 | 0 | 0 | 21 | 45 | | | | |
| Southwold TP | 3 | - 1 | 0 | 0 | 0 | 0 | 3 | - 1 | | | | |
| Strathroy-Caradoc TP | 32 | 33 | I | 0 | 0 | 0 | 33 | 33 | | | | |
| Thames Centre | 22 | 16 | 0 | 0 | 0 | 0 | 22 | 16 | | | | |
| Adelaide Metcalfe TP 3 0 0 0 0 0 3 | | | | | | | | | | | | |
| London CMA | 614 | 641 | 132 | 146 | 346 | 54 | 1,092 | 841 | | | | |

| Table 2.5: Starts by Submarket and by Intended Market January - June 2007 | | | | | | | | | | |
|--|----------|----------|----------|----------|----------|----------|----------|----------|--|--|
| Submarket | Free | hold | Condo | minium | Rer | ntal | Total* | | | |
| Submarket | YTD 2007 | YTD 2006 | | |
| London City | 680 | 704 | 163 | 201 | 618 | 452 | 1,461 | 1,357 | | |
| St. Thomas City | 149 | 179 | 12 | 18 | 41 | 0 | 202 | 197 | | |
| Central Elgin | 19 | 33 | 0 | 0 | 0 | 0 | 19 | 33 | | |
| Middlesex Centre | 28 | 48 | I | 16 | 0 | 0 | 29 | 64 | | |
| Southwold TP | 4 | I | 0 | 0 | 0 | 0 | 4 | I | | |
| Strathroy-Caradoc TP | 40 | 47 | 2 | 0 | 0 | 0 | 42 | 47 | | |
| Thames Centre | 23 | 19 | 0 | 0 | 0 | 0 | 23 | 19 | | |
| Adelaide Metcalfe TP | 4 | 0 | 0 | 0 | 0 | 0 | 4 | 0 | | |
| London CMA | 947 | 1,031 | 178 | 235 | 659 | 452 | 1,784 | 1,718 | | |

| Table 3: Completions by Submarket and by Dwelling Type Second Quarter 2007 | | | | | | | | | | | |
|--|---------|---------|---------|---------|---------|---------|--------------|---------|---------|---------|-------------|
| | Single | | Semi | | Row | | Apt. & Other | | Total | | |
| Submarket | Q2 2007 | Q2 2006 | Q2 2007 | Q2 2006 | Q2 2007 | Q2 2006 | Q2 2007 | Q2 2006 | Q2 2007 | Q2 2006 | % Change |
| London City | 361 | 352 | 0 | 2 | 100 | 33 | 338 | 85 | 799 | 472 | 69.3 |
| St. Thomas City | 65 | 91 | 6 | 8 | 0 | 0 | 0 | 0 | 71 | 99 | -28.3 |
| Central Elgin | 10 | 18 | 0 | 0 | 0 | 0 | 0 | 0 | 10 | 18 | -44.4 |
| Middlesex Centre | 16 | 21 | 0 | 0 | 0 | 0 | 36 | 0 | 52 | 21 | 147.6 |
| Southwold TP | 3 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 3 | 0.0 |
| Strathroy-Caradoc TP | 12 | 20 | 0 | 0 | 0 | 0 | 0 | 0 | 12 | 20 | -40.0 |
| Thames Centre | 5 | - 11 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | П | -54.5 |
| Adelaide Metcalfe TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a | | | |
| London CMA | 472 | 516 | 6 | 10 | 100 | 33 | 374 | 85 | 952 | 644 | 47.8 |

| Table 3.1: Completions by Submarket and by Dwelling Type January - June 2007 | | | | | | | | | | | |
|---|--------|------|------|------|------|------|--------------|------|-------|-------|--------|
| | Single | | Ser | mi | Row | | Apt. & Other | | Total | | |
| Submarket | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | YTD | % |
| | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 | 2007 | 2006 | Change |
| London City | 640 | 686 | 4 | 6 | 179 | 97 | 367 | 177 | 1190 | 966 | 23.2 |
| St. Thomas City | 120 | 140 | 6 | 28 | 0 | 0 | 0 | 0 | 126 | 168 | -25.0 |
| Central Elgin | 21 | 39 | 0 | 0 | 0 | 0 | 0 | 0 | 21 | 39 | -46.2 |
| Middlesex Centre | 29 | 42 | 0 | 0 | 11 | 16 | 36 | 0 | 76 | 58 | 31.0 |
| Southwold TP | 4 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 3 | 33.3 |
| Strathroy-Caradoc TP | 28 | 41 | 0 | 2 | 0 | 0 | 0 | 0 | 28 | 43 | -34.9 |
| Thames Centre | 14 | 16 | 0 | 0 | 0 | 0 | 0 | 0 | 14 | 16 | -12.5 |
| Adelaide Metcalfe TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | n/a |
| London CMA | 856 | 967 | 10 | 36 | 190 | 113 | 403 | 177 | 1,459 | 1,293 | 12.8 |

| Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market Second Quarter 2007 | | | | | | | | | | | |
|--|-----------------------------|---------|---------|---------|------------------|---------|---------|---------|--|--|--|
| | | Ro | w | | Apt. & Other | | | | | | |
| Submarket | Freehold and Condominium | | Rer | ntal | Freeho Condor | | Rental | | | | |
| | Q2 2007 | Q2 2006 | Q2 2007 | Q2 2006 | Q2 2007 | Q2 2006 | Q2 2007 | Q2 2006 | | | |
| London City | 100 | 19 | 0 | 14 | 0 | 80 | 338 | 5 | | | |
| St. Thomas City | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | |
| Central Elgin | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | |
| Middlesex Centre | 0 | 0 | 0 | 0 | 0 | 0 | 36 | 0 | | | |
| Southwold TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | |
| Strathroy-Caradoc TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | |
| Thames Centre | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | |
| Adelaide Metcalfe TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | | |
| London CMA | 100 | 19 | 0 | 14 | 0 | 80 | 374 | 5 | | | |

| Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market January - June 2007 | | | | | | | | | | |
|---|------------------|----------|----------|----------|------------------|----------|----------|----------|--|--|
| | | Ro | w | | Apt. & Other | | | | | |
| Submarket | Freeho Condor | | Rer | ntal | Freeho Condor | | Rental | | | |
| | YTD 2007 | YTD 2006 | YTD 2007 | YTD 2006 | YTD 2007 | YTD 2006 | YTD 2007 | YTD 2006 | | |
| London City | 162 | 78 | 17 | 19 | 0 | 80 | 367 | 97 | | |
| St. Thomas City | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Central Elgin | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Middlesex Centre | 11 | 16 | 0 | 0 | 0 | 0 | 36 | 0 | | |
| Southwold TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Strathroy-Caradoc TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Thames Centre | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| Adelaide Metcalfe TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| London CMA | 173 | 94 | 17 | 19 | 0 | 80 | 403 | 97 | | |

| Table 3.4: Completions by Submarket and by Intended Market Second Quarter 2007 | | | | | | | | | | |
|--|---------|---------|---------|---------|---------|---------|---------|---------|--|--|
| Submarket | Free | nold | Condor | minium | Rer | ntal | Total* | | | |
| Submarket | Q2 2007 | Q2 2006 | | |
| London City | 330 | 326 | 121 | 127 | 348 | 19 | 799 | 472 | | |
| St. Thomas City | 68 | 91 | 3 | 8 | 0 | 0 | 71 | 99 | | |
| Central Elgin | 10 | 18 | 0 | 0 | 0 | 0 | 10 | 18 | | |
| Middlesex Centre | 16 | 20 | 0 | 1 | 36 | 0 | 52 | 21 | | |
| Southwold TP | 3 | 3 | 0 | 0 | 0 | 0 | 3 | 3 | | |
| Strathroy-Caradoc TP | 10 | 20 | 2 | 0 | 0 | 0 | 12 | 20 | | |
| Thames Centre | 5 | - 11 | 0 | 0 | 0 | 0 | 5 | 11 | | |
| Adelaide Metcalfe TP | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | | |
| London CMA | 442 | 489 | 126 | 136 | 384 | 19 | 952 | 644 | | |

| Table 3.5: Completions by Submarket and by Intended Market January - June 2007 | | | | | | | | | | |
|---|----------|----------|----------|----------|----------|----------|----------|----------|--|--|
| Submarket | Free | hold | Condo | minium | Rer | ntal | Total* | | | |
| Submarket | YTD 2007 | YTD 2006 | | |
| London City | 596 | 645 | 196 | 205 | 398 | 116 | 1,190 | 966 | | |
| St. Thomas City | 111 | 150 | 15 | 18 | 0 | 0 | 126 | 168 | | |
| Central Elgin | 21 | 39 | 0 | 0 | 0 | 0 | 21 | 39 | | |
| Middlesex Centre | 26 | 41 | 14 | 17 | 36 | 0 | 76 | 58 | | |
| Southwold TP | 4 | 3 | 0 | 0 | 0 | 0 | 4 | 3 | | |
| Strathroy-Caradoc TP | 26 | 43 | 2 | 0 | 0 | 0 | 28 | 43 | | |
| Thames Centre | 14 | 16 | 0 | 0 | 0 | 0 | 14 | 16 | | |
| Adelaide Metcalfe TP | 0 | 0 | 0 | 0 | 0 | 0 | | | | |
| London CMA | 798 | 937 | 227 | 240 | 434 | 116 | 1,459 | 1,293 | | |

| Table 4: Absorbed Single-Detached Units by Price Range | | | | | | | | | | | | | |
|--|--------|--------------|-----------------|--------------|-------|-----------------|-----------------|-----------------|-------------|--------------|-------|----------------------|-----------------------|
| | | | | | _ | uarter | | | | | | | |
| | | | | Seco | | | 2007 | | | | | | |
| | | | *** | 222 | | Ranges | 4200 | 000 | | | | | |
| Submarket | < \$20 | 0,000 | \$200, \$249 | | | ,000 - 9,999 | \$300, \$399 | ,000 - 9,999 | \$400,000 + | | Total | Median Price (\$) | Average Price (\$) |
| | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | Units | Share (%) | | 111cc (ψ) | 111cc (ψ) |
| London City | | | | | | | | | | | | | |
| Q2 2007 | 32 | 9.2 | 105 | 30.1 | 87 | 24.9 | 85 | 24.4 | 40 | 11.5 | 349 | 272,213 | 298,577 |
| Q2 2006 | 29 | 8.1 | 119 | 33.1 | 84 | 23.4 | 89 | 24.8 | 38 | 10.6 | 359 | 261,294 | 290,499 |
| Year-to-date 2007 | 51 | 8.3 | 183 | 30.0 | 157 | 25.7 | 144 | 23.6 | 76 | 12.4 | 611 | 270,000 | 301,555 |
| Year-to-date 2006 | 70 | 10.4 | 222 | 33.0 | 180 | 26.8 | 139 | 20.7 | 61 | 9.1 | 672 | 259,000 | 281,749 |
| St. Thomas City | | | | | | | | | | | | | |
| Q2 2007 | 10 | 18.2 | 23 | 41.8 | 15 | 27.3 | 4 | 7.3 | 3 | 5.5 | 55 | 228,000 | 245,042 |
| Q2 2006 | 35 | 38.5 | 37 | 40.7 | 17 | 18.7 | 2 | 2.2 | 0 | 0.0 | 91 | 212,000 | 216,354 |
| Year-to-date 2007 | 21 | 19.6 | 46 | 43.0 | 26 | 24.3 | 9 | 8.4 | 5 | 4.7 | 107 | 229,692 | 244,899 |
| Year-to-date 2006 | 56 | 40.3 | 55 | 39.6 | 24 | 17.3 | 4 | 2.9 | 0 | 0.0 | 139 | 208,000 | 214,856 |
| Central Elgin | | | | | | | | | | | | | |
| Q2 2007 | 0 | 0.0 | 5 | 38.5 | 4 | 30.8 | 3 | 23.1 | I | 7.7 | 13 | 270,000 | 283,764 |
| Q2 2006 | 2 | 10.5 | 7 | 36.8 | 3 | 15.8 | 5 | 26.3 | 2 | 10.5 | 19 | 251,000 | 421,279 |
| Year-to-date 2007 | - 1 | 4.8 | 10 | 47.6 | 4 | 19.0 | 4 | 19.0 | 2 | 9.5 | 21 | 248,900 | 296,944 |
| Year-to-date 2006 | 6 | 15.0 | 16 | 40.0 | 7 | 17.5 | 9 | 22.5 | 2 | 5.0 | 40 | 242,250 | 330,658 |
| Middlesex Centre | | | | | | | | · | | | | | |
| Q2 2007 | 0 | 0.0 | 2 | 13.3 | 4 | 26.7 | 6 | 40.0 | 3 | 20.0 | 15 | 320,000 | 420,543 |
| Q2 2006 | 0 | 0.0 | 5 | 26.3 | 7 | 36.8 | 6 | 31.6 | I | 5.3 | 19 | 277,500 | 294,871 |
| Year-to-date 2007 | - 1 | 3.6 | 3 | 10.7 | 8 | 28.6 | 11 | 39.3 | 5 | 17.9 | 28 | 305,000 | 365,889 |
| Year-to-date 2006 | 0 | 0.0 | 7 | 17.1 | 15 | 36.6 | 14 | 34.1 | 5 | 12.2 | 41 | 293,943 | 337,734 |
| Southwold TP | | | | | | | | · · · · · | | | | | |
| Q2 2007 | 0 | 0.0 | 0 | 0.0 | - 1 | 33.3 | 0 | 0.0 | 2 | 66.7 | 3 | | |
| Q2 2006 | 0 | 0.0 | ı | 33.3 | 2 | 66.7 | 0 | 0.0 | 0 | 0.0 | 3 | | |
| Year-to-date 2007 | 0 | 0.0 | 0 | 0.0 | 2 | 50.0 | 0 | 0.0 | 2 | 50.0 | 4 | | |
| Year-to-date 2006 | 0 | 0.0 | ı | 33.3 | 2 | | 0 | 0.0 | 0 | 0.0 | 3 | | |
| Strathroy-Caradoc TP | | | , | | | | | | , | | | | |
| Q2 2007 | 8 | 53.3 | 3 | 20.0 | - 1 | 6.7 | 2 | 13.3 | I | 6.7 | 15 | 195,000 | 240,797 |
| Q2 2006 | - 11 | 55.0 | 3 | 15.0 | 4 | | I | 5.0 | I | 5.0 | 20 | 190,000 | 231,813 |
| Year-to-date 2007 | 14 | 45.2 | 8 | 25.8 | 4 | | 4 | 12.9 | ı | 3.2 | 31 | 205,000 | 236,963 |
| Year-to-date 2006 | 17 | 41.5 | 8 | 19.5 | 11 | 26.8 | 3 | 7.3 | 2 | 4.9 | 41 | 224,000 | 237,701 |
| Thames Centre | | | , | | | | | | , | | | | |
| Q2 2007 | 0 | 0.0 | 0 | 0.0 | 2 | 50.0 | - 1 | 25.0 | ı | 25.0 | 4 | | |
| Q2 2006 | 2 | 13.3 | ı | 6.7 | 7 | | 4 | | ı | 6.7 | 15 | 269,000 | 288,833 |
| Year-to-date 2007 | 0 | 0.0 | 0 | 0.0 | 4 | | 6 | | 4 | 28.6 | 14 | 325,000 | 353,076 |
| Year-to-date 2006 | 2 | | ı | 5.0 | 10 | | | | Ī | 5.0 | | | 291,640 |
| Adelaide Metcalfe TP | | | - | | | | | | - | | | | |
| Q2 2007 | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | n/a | 0 | | |
| Q2 2006 | 0 | n/a | 0 | n/a | 0 | | 0 | | 0 | n/a | | | |
| Year-to-date 2007 | 0 | n/a | 0 | n/a | 0 | | | | 0 | n/a | _ | | |
| Year-to-date 2006 | 0 | | 0 | n/a | 0 | | | | 0 | n/a | | | |
| London CMA | | 4 | | | | | | | | , u | | | |
| Q2 2007 | 50 | 11.0 | 138 | 30.4 | 114 | 25.1 | 101 | 22.2 | 51 | 11.2 | 454 | 266,685 | 295,144 |
| Q2 2006 | 79 | 15.0 | 173 | 32.9 | 124 | | 107 | 20.3 | 43 | 8.2 | | 250,000 | 280,009 |
| Year-to-date 2007 | 88 | 10.8 | 250 | 30.6 | 205 | | 178 | | 95 | 11.6 | | 264,000 | 294,978 |
| Year-to-date 2006 | 151 | 15.8 | 310 | 32.4 | 249 | | 175 | | 71 | 7.4 | | | 274,662 |

Source: CM HC (Market Absorption Survey)

| Table 4.1: Average Price (\$) of Absorbed Single-detached Units Second Quarter 2007 | | | | | | | | | | | |
|---|---------|---------|----------|----------|----------|----------|--|--|--|--|--|
| Submarket | Q2 2007 | Q2 2006 | % Change | YTD 2007 | YTD 2006 | % Change | | | | | |
| London City | 298,577 | 290,499 | 2.8 | 301,555 | 281,749 | 7.0 | | | | | |
| St. Thomas City | 245,042 | 216,354 | 13.3 | 244,899 | 214,856 | 14.0 | | | | | |
| Central Elgin | 283,764 | 421,279 | -32.6 | 296,944 | 330,658 | -10.2 | | | | | |
| Middlesex Centre | 420,543 | 294,871 | 42.6 | 365,889 | 337,734 | 8.3 | | | | | |
| Southwold TP | | | n/a | | | n/a | | | | | |
| Strathroy-Caradoc TP | 240,797 | 231,813 | 3.9 | 236,963 | 237,701 | -0.3 | | | | | |
| Thames Centre | | 288,833 | n/a | 353,076 | 291,640 | 21.1 | | | | | |
| Adelaide Metcalfe TP | | | n/a | | | n/a | | | | | |
| London CMA | 295,144 | 280,009 | 5.4 | 294,978 | 274,662 | 7.4 | | | | | |

Source: CM HC (Market Absorption Survey)

| | | Tal | ole 5: ML | | ential Ac Quarter | _ | London | | | |
|------|-----------|-----------------|------------|-----------------------|------------------------------|---------------------------------|--|------------------------------------|------------|--|
| | | Number of Sales | Yr/Yr² (%) | Sales SA ¹ | Number of New Listings | New Listings SA ¹ | Sales-to- New Listings SA ² | Average Price ¹ (\$) | Yr/Yr² (%) | Average Price ¹ (\$) SA |
| 2006 | January | 540 | 18.4 | 831 | 1,166 | 1,232 | 67.5 | 180,492 | 9.2 | 184,277 |
| | February | 635 | -7.7 | 685 | 1,198 | 1,241 | 55.2 | 188,599 | 5.1 | 186,250 |
| | March | 900 | 13.1 | 77 | 1,514 | 1,247 | 61.8 | 190,753 | 8.1 | 187,304 |
| | April | 890 | -2.9 | 77 | 1,395 | 1,204 | 64.0 | 180,806 | 0.9 | 181,650 |
| | May | 1,044 | 4.8 | 758 | 1,858 | 1,312 | 57.8 | 193,014 | 8.0 | 190, 4 77 |
| | June | 1,045 | 2.5 | 781 | 1,574 | 1,342 | 58.2 | 195,195 | 9.3 | 191,770 |
| | July | 816 | 1.0 | 756 | 1,318 | | 60.0 | 196,457 | 8.7 | 191,158 |
| | August | 849 | -8.0 | 750 | 1,263 | 1,279 | 58.6 | 193,496 | 9.1 | 193,100 |
| | September | 704 | -8.0 | 752 | 1,315 | 1,324 | 56.8 | 188,481 | 2.1 | 189,033 |
| | October | 731 | 5.6 | 77 | 1,166 | 1,271 | 60.7 | 189,726 | 6.1 | 196,609 |
| | November | 636 | -4.9 | 764 | 1,040 | 1,343 | 56.9 | 193,963 | 6.0 | 198,309 |
| | December | 444 | 10.2 | 844 | 569 | 1,320 | 63.9 | 190,617 | 4.9 | 195,910 |
| 2007 | January | 547 | 1.3 | 807 | 1,297 | 1,331 | 60.6 | 197,300 | 9.3 | 198,412 |
| | February | 724 | 14.0 | 782 | 1,215 | 1,276 | 61.3 | 198,953 | 5.5 | 197,694 |
| | March | 872 | -3.1 | 774 | 1,459 | 1,254 | 61.7 | 203,167 | 6.5 | 200,724 |
| | April | 940 | 5.6 | 804 | 1,533 | 1,281 | 62.8 | 204,188 | 12.9 | 205,420 |
| | May | 1,192 | 14.2 | 838 | 1,765 | 1,275 | 65.7 | 206,842 | 7.2 | 204,046 |
| | June | 1,017 | -2.7 | 787 | 1,536 | 1,311 | 60.0 | 204,500 | 4.8 | 203,241 |
| | July | | | | | | | | | |
| | August | | | | | | | | | |
| | September | | | | | | | | | |
| | October | | | | | | | | | |
| | November | | | | | | | | | , |
| | December | | | | | | | | | |
| | Q2 2006 | 2,979 | 0.0 | | 4,827 | | | 190,132 | 0.0 | |
| | Q2 2007 | 3,149 | 5.7 | | 4,834 | | | 205,293 | 8.0 | |
| | YTD 2006 | 5,054 | 3.7 | | 8,705 | | | 189,020 | 6.6 | |
| | YTD 2007 | 5,292 | 4.7 | | 8,805 | | | 203,249 | 7.5 | |

 ${\tt MLS} \\ {\tt B} \\ \hbox{ is a registered trademark of the Canadian Real Estate Association (CREA)}.$

¹Source: CREA

 $^{^2\}mbox{So\,urce:}\,\mbox{CM\,HC}, \mbox{adapted\,from\,M\,LS}\mbox{\& data supplied by\,CREA}$

| | | | T | | : Econom ond Quai | | | | | |
|------|-----------|---------------------------|-------------------------------|------|---------------------------|-------------------|-------------------------|-----------------------------|------------------------------|------------------------------------|
| | | Intere | est Rates | ; | NHPI, Total, | CPI, 2002 | | London Labo | our Market | |
| | | P & I Per \$100,000 | Mortag (% I Yr. Term | | London CMA 1997=100 | =100 (Ontario) | Employment SA (,000) | Unemployment Rate (%) SA | Participation Rate (%) SA | Average Weekly Earnings (\$) |
| 2006 | January | 658 | 5.80 | 6.30 | 130.3 | 108.2 | 240.0 | 6.4 | 68.2 | 716 |
| | February | 667 | 5.85 | 6.45 | 131.2 | 107.9 | 240.3 | 6.1 | 68.0 | 719 |
| | March | 667 | 6.05 | 6.45 | 131.3 | 108.8 | 241.3 | 6.0 | 68.2 | 718 |
| | April | 685 | 6.25 | 6.75 | 132.1 | 109.1 | 244.5 | 6.1 | 69. l | 726 |
| | May | 685 | 6.25 | 6.75 | 131.1 | 109.5 | 248.2 | 5.5 | 69.6 | 727 |
| | June | 697 | 6.60 | 6.95 | 130.9 | 109.3 | 248.2 | 5.7 | 69.7 | 731 |
| | July | 697 | 6.60 | 6.95 | 131.9 | 109.0 | 244.0 | 6.2 | 68.8 | 729 |
| | August | 691 | 6.40 | 6.85 | 134.1 | 109.1 | 240.3 | 7.0 | 68.3 | 736 |
| | September | 682 | 6.40 | 6.70 | 135.5 | 108.5 | 242.2 | 6.9 | 68.7 | 739 |
| | October | 688 | 6.40 | 6.80 | 135.6 | 108.4 | 246.4 | 6.7 | 69.7 | 741 |
| | November | 673 | 6.40 | 6.55 | 134.3 | 108.6 | | 6.2 | 70.3 | 739 |
| | December | 667 | 6.30 | 6.45 | 135.3 | 108.8 | 251.0 | 6.2 | 70.5 | 742 |
| 2007 | January | 679 | 6.50 | 6.65 | 135.7 | 108.6 | 250.6 | 6.1 | 70.3 | 744 |
| | February | 679 | 6.50 | 6.65 | 135.4 | 109.7 | 250.4 | 5.7 | 69.8 | 745 |
| | March | 669 | 6.40 | 6.49 | 135.4 | 110.8 | 249.2 | 5.7 | 69.5 | 745 |
| | April | 678 | 6.60 | 6.64 | 135.5 | 111.1 | 247.3 | 5.6 | 68.8 | 747 |
| | May | 709 | 6.85 | 7.14 | 136.7 | 111.6 | 245.1 | 5.9 | 68.4 | 756 |
| | June | 715 | 7.05 | 7.24 | | 111.1 | 243.5 | 5.9 | 68.0 | 757 |
| | July | | | | | | | | | |
| | August | | | | | | | | | |
| | September | | | | | | | | | |
| | October | | | | | | | | | |
| | November | | | | | | | | | |
| | December | | | | | | | | | |

[&]quot;P & I" means Principal and Interest (assumes \$ 100,000 mortgage amortized over 25 years using current 5 year interest rate)

 $Source: CM\,HC, adapted \,from\,\,Statistics\,\,Canada\,\,(CA\,NSIM\,),\,CREA\,\,(M\,LS^{@}),\,Statistics\,\,Canada\,\,(CA\,NSIM\,)$

[&]quot;NHPI" means New Housing Price Index

[&]quot;CPI" means Consumer Price Index

[&]quot;SA" means Seasonally Adjusted

METHODOLOGY

Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2001 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect sale prices.

DWELLING TYPES:

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2001 Census area definitions.

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