HOUSING MARKET INFORMATION

## HOUSING NOW

BC Region



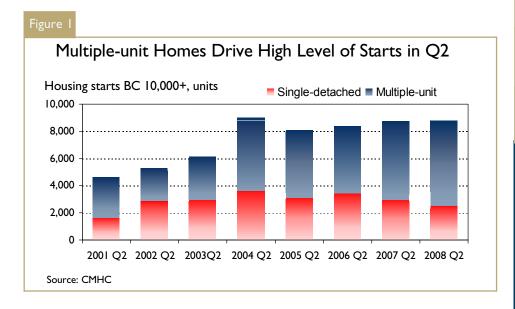
Canada Mortgage and Housing Corporation

Date Released: Third Quarter 2008

#### **New Home Market**

The second quarter saw homebuilders continue a brisk pace of new home construction similar to that set earlier this year. Year-to-date housing starts reached 17,101, up 6.8 per cent over year earlier levels, in British Columbia's urban centres (areas with a population of 10,000 or more).

The increase in housing starts was concentrated in multiple-family developments. High land and building costs were two factors contributing to the shift towards these denser housing forms. Apartments were the only segment of the housing market to record a year-over-year increase in the number of new units breaking ground in the second quarter.



#### Table of contents

- I New Home Market
- 2 Resale Market
- 2 Economic Developments
- 3 Rural Housing Market
- 3 Building Permits
- 4 Housing Now Report Tables

#### **SUBSCRIBE NOW!**

Access CMHC's Market Analysis Centre publications quickly and conveniently on the Order Desk at www.cmhc.ca/housingmarketinformation. View print, download or subscribe to get market information e-mailed to you on the day it is released. New! CMHC's electronic suite of national standardized products is now available for free.





The increase in apartment starts more than offset a 16.8 per cent decline in ground-oriented housing starts (single-detached, semi-detached, and row).

Homebuilders were busy with a record number of new homes under construction. More than two thirds of these homes were apartment units. Many projects, such as mixed-use developments, require additional time to build because of their scale and complex nature as well as tight labour market conditions. Construction time on large-scale apartment developments, for example, has increased due to the lack of available skilled tradespersons. At the end of lune, there were 41,301 units under construction, up 14.1 per cent over 2007 levels.

Record-setting levels of new home completions and sales (or absorptions) kept the inventory of newly completed and unsold homes flat throughout the second quarter of 2008. Ninety per cent of the 9,292 completed units were absorbed upon completion, with the remainder selling shortly thereafter. The stable number of completed and unsold homes reflects well-matched demand and supply conditions.

### Resale Market

British Columbia's resale market continued to trend towards more balanced demand and supply conditions in the second quarter. Weaker consumer confidence and high home prices reduced buyer demand and increased the supply of homes for sale. However, positive economic forces including strong job creation, low mortgage rates and rising income levels kept the resale market active.

Fewer existing home sales, a rise in the number of homes for sale and a slower rate of price growth characterized the resale market during the second quarter. There were 21.6 per cent fewer resale transactions so far this year than there were in the first half of last year. The growing supply of homes available for sale provided buyers with more choice and greater bargaining power compared to previous years. With demand and supply conditions softening, price growth has slowed. Between January and June 2008, growth in the average house price was 9.6 per cent compared to the 12.0 per cent increase recorded in the first half of last year.

# **Economic Developments**

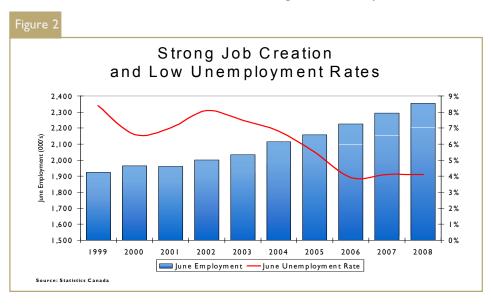
Economic and employment growth coupled with stable mortgage interest rates supported housing demand during the second quarter. British Columbia's economy is growing at a slower rate than last year. Consumer spending and investment continued to be the main engines of growth in BC's economy. Growth in retail sales, a

proxy for consumer spending, has slowed compared to the first quarter. Weakening U.S. demand and a high Canadian dollar have reduced exports.

Most service-related industries and goods-related industries linked to high commodity prices recorded strong job growth. The increase in employment was concentrated in full-time jobs. While the number of persons employed grew by 60,000 over the past twelve months, the number of people in the labour force grew by a larger amount. The unemployment rate, which remains near historic lows, inched upwards to 4.5 per cent in June well below the national average of 6.2 per cent.

Favourable mortgage rates supported housing demand in the second quarter. June's posted five-year conventional mortgage rate of 7.15 per cent was nearly identical to that in March and to year-earlier levels. As a result, the slight increase in mortgage carrying costs this year compared to last year is a reflection of higher home prices.

Despite this positive economic environment, consumer confidence in the province trended lower during the second quarter.



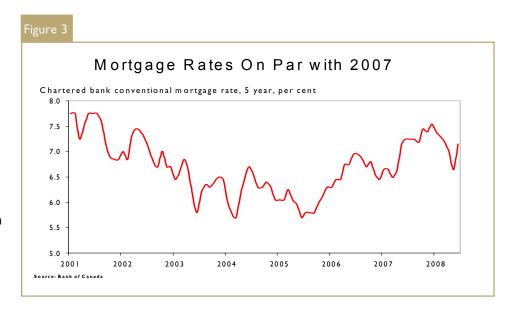
According to the Conference Board of Canada, concerns around future economic conditions and rising gasoline prices appear to be the likely sources for the decline.

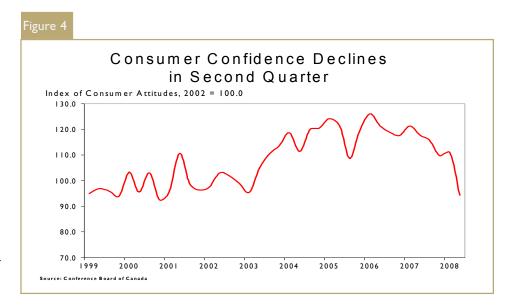
# Rural Housing Market

Housing starts in the province's rural areas (areas with a population of 10,000 or less) have slowed down from the robust pace set last year but remain near historic highs. Construction began on 1,053 new homes during the second quarter of 2008, down 3.9 per cent from the levels recorded in the second quarter of 2007. Other than last year, rural housing starts for the second quarter have not been this high since 1994.

### **Building Permits**

The level of building permits suggests that homebuilders intend to remain busy albeit at a slightly slower pace. The value of residential building permits remained close to year-earlier levels despite fewer permits being issued. The province issued 15,418 permits worth \$3.4 billion during the first five months of 2008. This represents a 12.1 decline in the number of residential building permits but only a 5.6 per cent decrease in their value.





#### HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- I Housing Activity Summary of Region
- 2 Starts by Submarket and by Dwelling Type Current Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

#### **Available in SELECTED Reports:**

- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date

#### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

Table	l: Housin	_	ity Sum	•		n Colur	nbia Reg	gion		
			ceoma	Urban (						
			Owne	rship			_			
		Freehold		•	ondominiu	n	Rer	ıtal	Rural	Total*
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Centres	
STARTS										
Q2 2008	2,386	178	216	84	1,049	4,471	154	270	1,053	9,861
Q2 2007	2,761	204	161	146	1,266	3,807	224	213	1,096	9,878
% Change	-13.6	-12.7	34.2	-42.5	-17.1	17.4	-31.3	26.8	-3.9	-0.2
Year-to-date 2008	4,277	366	415	160	2,273	8,982	279	324	1,408	18,509
Year-to-date 2007	4,679	345	293	190	2,210	7,595	309	389	2,067	18,077
% Change	-8.6	6.1	41.6	-15.8	2.9	18.3	-9.7	-16.7	-31.9	2.4
UNDER CONSTRUCTION										
Q2 2008	7,153	519	639	300	4,421	26,852	362	1,030	3,292	44,593
Q2 2007	7,055	453	383	387	4,446	21,989	373	1,104	4,087	40,277
% Change	1.4	14.6	66.8	-22.5	-0.6	22.1	-2.9	-6.7	-19.5	10.7
COMPLETIONS										
Q2 2008	2,126	145	112	163	1,022	5,402	117	206	651	9,944
Q2 2007	2,470	164	72	59	1,308	3,075	86	192	1,176	8,602
% Change	-13.9	-11.6	55.6	176.3	-21.9	75.7	36.0	7.3	-44.6	15.6
Year-to-date 2008	4,349	309	228	253	2,007	7,899	198	348	988	16,579
Year-to-date 2007	4,861	310	227	153	2,220	6,178	151	332	1,854	16,286
% Change	-10.5	-0.3	0.4	65.4	-9.6	27.9		4.8	-46.7	1.8
<b>COMPLETED &amp; NOT ABSO</b>	RBED									
Q2 2008	1,220	89	89	36	239	521	7	20	n/a	2,221
Q2 2007	979	109	30	41	173	259	10	16	n/a	1,617
% Change	24.6	-18.3	196.7	-12.2	38.2	101.2	-30.0	25.0	n/a	37.4
ABSORBED	,									
Q2 2008	1,715	101	94	142	888	5,168	108	161	n/a	8,377
Q2 2007	2,110	106	97	53	1,191	3,055	78	145	n/a	6,835
% Change	-18.7	-4.7	-3.1	167.9	-25.4	69.2	38.5	11.0	n/a	22.6
Year-to-date 2008	3,385	210	190	195	1,748	7,212	222	206	n/a	13,368
Year-to-date 2007	4,112	227	235	122	1,977	6,026	161	301	n/a	13,161
% Change	-17.7	-7.5	-19.1	59.8	-11.6	19.7	37.9	-31.6	n/a	1.6

 $Source: CM\,HC\ (Starts\ and\ Completions\ Survey, M\,arket\ Absorption\ Survey)$ 

Table I	.2: Histo	ory of H		Starts c 8 - 2007		n Colun	nbia Reş	gion		
				Urban (	Centres					
			Owne	rship			_			
		Freehold		C	ondominiu	n	Rer	ital	Rural	Total*
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row		Centres	
2007	9,925	717	614	436	4,681	16,663	510	816	4,833	39,195
% Change	-13.4	2.7	68.2	-13.0	-10.2	25.5	24.1	30.4	24.8	7.6
2006	11,466	698	365	501	5,211	13,279	411	626	3,872	36,443
% Change	6.8	-4.1	-15.1	5.9	4.4	7.0	31.3	-39.7	9.1	5.1
2005	10,732	728	430	473	4,993	12,411	313	1,039	3,548	34,667
% Change	-7.4	-15.5	-20.2	-3.3	-3.3	17.0	-18.5	-14.6	73.0	5.3
2004	11,592	862	539	489	5,163	10,606	384	1,217	2,051	32,925
% Change	10.1	9.5	-8.2	40. I	50.4	43.4	-0.5	-0.8	41.1	25.8
2003	10,524	787	587	349	3,433	7,397	386	1,227	1,454	26,174
% Change	11.6	4.7	23.1	83.7	38.4	52.4	67.1	-33.2	10.9	21.0
2002	9,434	752	477	190	2,481	4,855	231	1,837	1,311	21,625
% Change	47.5	20.3	80.7	17.3	101.1	59.1	-45.1	-46.0	-15.1	25.5
2001	6,398	625	264	162	1,234	3,051	421	3,405	1,545	17,234
% Change	10.4	3.5	30.0	90.6	-16.1	21.7	91.4	145.5	-25.2	19.5
2000	5,796	604	203	85	1,470	2,508	220	1,387	2,065	14,418
% Change	-13.8	7.5	56.2	66.7	2.8	-30.4	20.2	-5.8	-3.2	-11.6
1999	6,722	562	130	51	1,430	3,604	183	1,473	2,133	16,309
% Change	-0.2	-18.1	-42.5	-74.9	-28.1	-47.6	-45.9	153.1	-7.3	-18.2
1998	6,735	686	226	203	1,989	6,872	338	582	2,300	19,931

Table 2: Starts by Submarket and by Dwelling Type													
British Columbia Region													
Second Quarter 2008													
	Sin	gle	Se	mi	Ro	ow.	Apt. &	Other		Total			
Submarket		Q2 2007	Q2 2008	Q2 2007	Q2 2008	Q2 2007			Q2 2008	Q2 2007	% Change		
Centres 100,000+													
Abbotsford	80	151	16	2	51	55	333	70	480	278	72.7		
Kelowna	225	336	22	28	72	82	470	394	789	840	-6.1		
Vancouver	1,044	1,154	152	204	477	745	3,374	2,912	5,047	5,015	0.6		
Victoria	186	210	49	56	23	50	567	430	825	746	10.6		
Centres 50,000 - 99,999													
Chilliwack	94	110	2	16	42	62	121	256	259	444	-41.7		
Kamloops	104	114	20	26	21	23	0	0	145	163	-11.0		
Nanaimo	110	126	61	43	4	4	0	66	175	239	-26.8		
Prince George	55	98	0	2	23	0	0	0	78	100	-22.0		
Vernon	75	93	16	26	27	12	0	0	118	131	-9.9		
Centres I 0,000 - 49,999													
Campbell River	66	64	58	10	25	19	20	0	169	93	81.7		
Courtenay	111	84	19	51	- 11	12	0	0	141	147	-4.1		
Cranbrook	53	57	6	2	0	0	0	0	59	59	0.0		
Dawson Creek	5	7	6	6	3	0	0	0	14	13	7.7		
Duncan	60	56	16	19	14	0	19	0	109	75	45.3		
Fort St. John	36	17	8	22	0	4	0	0	44	43	2.3		
Kitimat	6	5	0	0	0	0	0	0	6	5	20.0		
Parksville-Qualicum Beach	57	29	0	8	0	4	0	1	57	42	35.7		
Penticton	19	24	16	6	11	5	18	41	64	76	-15.8		
Port Alberni	14	23	4	14	10	0	0	0	28	37	-24.3		
Powell River	7	5	6	0	0	0	0	0	13	5	160.0		
Prince Rupert	2	0	2	0	0	0	0	0	4	0	n/a		
Quesnel	15	25	0	0	4	4	0	0	19	29	-34.5		
Salmon Arm DM	28	70	4	14	12	0	0	0	44	84	-47.6		
Squamish	15	32	10	4	10	0	2	0	37	36	2.8		
Summerland DM	9	19	2	I	0	4	33	0	44	24	83.3		
Terrace	16	- 11	0	0	7	12	0	0	23	23	0.0		
Williams Lake	17	33	0	2	0	0	0	0	17	35	-51.4		
Total British Columbia (10,000+)	2,509	2,953	495	562	847	1,097	4,957	4,170	8,808	8,782	0.3		

Table 2.1: Starts by Submarket and by Dwelling Type													
British Columbia Region													
January - June 2008													
	Sing	gle	Ser	ni	Ro	w	Apt. &	Other		Total			
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%		
	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	Change		
Centres I 00,000+													
Abbotsford	164	253	28	2	103	87	620	342	915	684	33.8		
Kelowna	442	562	52	48	183	136	1,097	515	1,774	1,261	40.7		
Vancouver	1,868	2,011	372	350	1,067	1,205	6,871	5,778	10,178	9,344	8.9		
Victoria	331	358	87	99	72	105	727	652	1,217	1,214	0.2		
Centres 50,000 - 99,999													
Chilliwack	172	195	38	48	79	140	210	351	499	734	-32.0		
Kamloops	185	201	32	44	52	44	30	42	299	331	-9.7		
Nanaimo	235	243	118	87	32	8	37	66	422	404	4.5		
Prince George	83	144	0	2	23	0	0	0	106	146	-27.4		
Vernon	129	147	34	42	46	24	0	20	209	233	-10.3		
Centres I 0,000 - 49,999													
Campbell River	158	104	76	14	45	19	20	0	299	137	118.2		
Courtenay	202	138	45	92	11	20	31	91	289	341	-15.2		
Cranbrook	79	76	6	2	0	3	0	0	85	81	4.9		
Dawson Creek	8	13	6	8	3	0	0	0	17	21	-19.0		
Duncan	90	94	28	33	18	9	19	0	155	136	14.0		
Fort St. John	42	22	14	28	0	4	0	141	56	195	-71.3		
Kitimat	6	6	0	0	0	0	0	0	6	6	0.0		
Parksville-Qualicum Beach	95	50	11	8	0	12	0	36	106	106	0.0		
Penticton	39	43	20	10	27	5	18	141	104	199	-47.7		
Port Alberni	24	34	8	14	10	0	0	14	42	62	-32.3		
Powell River	19	11	8	0	0	0	0	0	27	11	145.5		
Prince Rupert	2	- 1	2	0	0	0	0	0	4	I	**		
Quesnel	20	33	0	0	4	4	0	35	24	72	-66.7		
Salmon Arm DM	43	88	8	14	18	0	0	0	69	102	-32.4		
Squamish	27	59	24	6	16	0	30	0	97	65	49.2		
Summerland DM	13	23	2	I	8	4	33	36	56	64	-12.5		
Terrace	17	13	0	0	7	12	0	0	24	25	-4.0		
Williams Lake	22	33	0	2	0	0	0	0	22	35	-37.1		
Total British Columbia (10,000+)	4,515	4,955	1,019	954	1,824	1,841	9,743	8,260	17,101	16,010	6.8		

Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market **British Columbia Region** Second Quarter 2008 Row Apt. & Other Freehold and Freehold and Rental Rental Submarket Condominium Condominium Q2 2008 Q2 2007 Q2 2008 Q2 2007 Q2 2008 Q2 2007 Q2 2008 Q2 2007 Centres 100,000+ Abbotsford Kelowna 3,171 2,745 Vancouver Victoria Centres 50,000 - 99,999 Chilliwack Kamloops Nanaimo Prince George Vernon Centres 10,000 - 49,999 Campbell River Courtenay П Cranbrook Dawson Creek Duncan Fort St. John Kitimat Parksville-Qualicum Beach Penticton П Port Alberni Powell River Prince Rupert Quesnel Salmon Arm DM Squamish Summerland DM Terrace

Total British Columbia (10,000+)

4,687

3,957

Williams Lake

Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market British Columbia Region January - June 2008											
		Ro				Apt. &	Other				
Submarket	Freeho Condo		Rer	ntal	Freeho Condor		Rental				
	YTD 2008	YTD 2007	YTD 2008	YTD 2008 YTD 2007		YTD 2007	YTD 2008	YTD 2007			
Centres 100,000+											
Abbotsford	103	87	0	0	620	342	0	0			
Kelowna	183	136	0	0	1,049	515	48	0			
Vancouver	1,067	1,079	0	126	6,614	5,470	257	308			
Victoria	64	105	8	0	727	652	0	0			
Centres 50,000 - 99,999											
Chilliwack	79	140	0	0	210	351	0	0			
Kamloops	52	44	0	0	30	42	0	0			
Nanaimo	32	8	0	0	12	21	0	45			
Prince George	23	0	0	0	0	0	0	0			
Vernon	46	24	0	0	0	20	0				
Centres 10,000 - 49,999											
Campbell River	29	19	16	0	20	0	0	0			
Courtenay	11	20	0	0	31	91	0	0			
Cranbrook	0	3	0	0	0	0	0	0			
Dawson Creek	3	0	0	0	0	0	0	0			
Duncan	18	9	0	0	0	0	19	0			
Fort St. John	0	0	0	4	0	141	0	0			
Kitimat	0	0	0	0	0	0	0	0			
Parksville-Qualicum Beach	0	12	0	0	0	35	0	- 1			
Penticton	27	5	0	0	18	141	0	0			
Port Alberni	0	0	10	0	0	14	0	0			
Powell River	0	0	0	0	0	0	0	0			
Prince Rupert	0	0	0	0	0	0	0	0			
Quesnel	4	4	0	0	0	0	0	35			
Salmon Arm DM	18	0	0	0	0	0	0	0			
Squamish	16	0	0	0	30	0	0	0			
Summerland DM	8	4	0	0	33	36	0	0			
Terrace	7	12	0	0	0	0	0	0			
Williams Lake	0	0	0	0	0	0	0	0			
Total British Columbia (10,000+)	1,790	1,711	34	130	9,394	7,871	324	389			

Table 2.4: Starts by Submarket and by Intended Market British Columbia Region													
Second Quarter 2008													
C have day	Free	hold	Condor	minium	Ren	ital	Tot	al*					
Submarket	Q2 2008	Q2 2007	Q2 2008	Q2 2007	Q2 2008	Q2 2007	Q2 2008	Q2 2007					
Centres 100,000+													
Abbotsford	97	209	383	69	0	0	480	278					
Kelowna	205	313	523	515	61	12	789	840					
Vancouver	1,324	1,310	3,517	3,411	206	294	5,047	5,015					
Victoria	203	233	601	508	21	5	825	746					
Centres 50,000 - 99,999	Ī		·										
Chilliwack	89	93	170	351	0	0	259	444					
Kamloops													
Nanaimo	127	124	10	21	38	94	175	239					
Prince George	52	100	26	0	0	0	78	100					
Vernon	54	72	60	58	4	ı	118	131					
Centres 10,000 - 49,999													
Campbell River	64	74	57	19	48	0	169	93					
Courtenay	109	86	29	60	3	I	141	147					
Cranbrook	47	44	12	8	0	7	59	59					
Dawson Creek	9	13	5	0	0	0	14	13					
Duncan	66	73	19	- 1	24	- 1	109	75					
Fort St. John	42	39	2	0	0	4	44	43					
Kitimat	6	5	0	0	0	0	6	5					
Parksville-Qualicum Beach	48	27	9	12	0	3	57	42					
Penticton	17	17	46	59	1	0	64	76					
Port Alberni	13	22	4	15	11	0	28	37					
Powell River	9	5	4	0	0	0	13	5					
Prince Rupert	4	0	0	0	0	0	4	0					
Quesnel	15	29	4	0	0	0	19	29					
Salmon Arm DM	20	44	24	38	0	2	44	84					
Squamish	27	36	10	0	0	0	37	36					
Summerland DM	10	18	34	6	0	0	44	24					
Terrace	16	- 11	7	12	0	0	23	23 35					
Williams Lake	17 30 0 5 0 0 17												
Total British Columbia (10,000+)	2,780	3,126	5,604	5,219	424	437	8,808	8,782					

Table 2.5: Starts by Submarket and by Intended Market British Columbia Region January - June 2008														
	Free		Condo		Rer	ntal	Tot	:al*						
Submarket	YTD 2008	YTD 2007												
Centres I 00,000+														
Abbotsford	209	364	706	320	0	0	915	684						
Kelowna	406	519	1,298	717	70	25	1,774	1,261						
Vancouver	2,393	2,327	7,525	6,577	260	440	10,178	9,344						
Victoria	364	395	821	808	32	11	1,217	1,214						
Centres 50,000 - 99,999			Ì		·									
Chilliwack	150	177	349	557	0	0	499	734						
Kamloops	163	168	120	138	16	25	299	331						
Nanaimo	239	242	55	26	103	136	422	404						
Nanaimo 239 242 55 26 103 136 422 7  Prince George 77 145 27 0 2 1 106														
Prince George         77         145         27         0         2         1         106           Vernon         94         122         104         110         11         1         209														
Centres 10,000 - 49,999														
Campbell River	170	118	65	19	64	0	299	137						
Courtenay	201	140	80	194	8	7	289	341						
Cranbrook	72	63	13	11	0	7	85	81						
Dawson Creek	12	21	5	0	0	0	17	21						
Duncan	104	113	27	22	24	- 1	155	136						
Fort St. John	54	50	2	141	0	4	56	195						
Kitimat	6	6	0	0	0	0	6	6						
Parksville-Qualicum Beach	93	46	12	57	I	3	106	106						
Penticton	30	29	73	170	I	0	104	199						
Port Alberni	27	33	4	29	11	0	42	62						
Powell River	23	11	4	0	0	0	27	11						
Prince Rupert	4	1	0	0	0	0	4	I						
Quesnel	20	37	4	0	0	35	24	72						
Salmon Arm DM	35	62	34	38	0	2	69	102						
Squamish	61	63	36	2	0	0	97	65						
Summerland DM	12	22	44	42	0	0	56	64						
Terrace	17	13	7	12	0	0	24	25						
Williams Lake	22	30	0	5	0	0	22	35						
Total British Columbia (10,000+)	5,058	5,317	11,415	9,995	603	698	17,101	16,010						

Table 3: Completions by Submarket and by Dwelling Type													
British Columbia Region													
Second Quarter 2008													
	Sin	gle		mi		ow	Apt. &	Other		Total			
Submarket				00 0007		00 0007				00.0007	%		
	Q2 2008	Q2 2007	Change										
Centres 100,000+													
Abbotsford	103	88	8	0	40	0	185	61	336	149	125.5		
Kelowna	237	286	24	22	76	38	682	147	1,019	493	106.7		
Vancouver	916	1,200	118	154	445	825	4,145	2,768	5,624	4,947	13.7		
Victoria	190	168	42	38	52	69	228	276	512	551	-7.1		
Centres 50,000 - 99,999													
Chilliwack	99	97	4	26	61	58	196	14	360	195	84.6		
Kamloops	111	129	8	32	7	25	42	0	168	186	-9.7		
Nanaimo	126	84	44	23	0	12	45	12	215	131	64. l		
Prince George	40	55	0	0	22	0	9	0	71	55	29.1		
Vernon	68	56	32	4	14	16	0	0	114	76	50.0		
Centres I 0,000 - 49,999													
Campbell River	65	43	22	12	0	0	0	0	87	55	58.2		
Courtenay	107	86	41	34	17	15	36	37	201	172	16.9		
Cranbrook	41	35	4	0	0	0	0	0	45	35	28.6		
Dawson Creek	8	14	10	2	0	0	3	0	21	16	31.3		
Duncan	51	55	26	13	13	3	1	0	91	71	28.2		
Fort St. John	22	20	16	20	0	0	47	24	85	64	32.8		
Kitimat	5	3	0	0	0	0	0	0	5	3	66.7		
Parksville-Qualicum Beach	30	30	0	0	30	0	57	0	117	30	**		
Penticton	19	12	6	2	0	55	0	0	25	69	-63.8		
Port Alberni	14	18	2	0	0	0	0	0	16	18	-11.1		
Powell River	14	9	0	2	0	0	0	0	14	11	27.3		
Prince Rupert	0	0	0	0	0	0	0	0	0	0	n/a		
Quesnel	14	14	0	0	0	0	0	0	14	14	0.0		
Salmon Arm DM	27	32	2	4	0	4	0	0	29	40	-27.5		
Squamish	19	18	16	6	17	0	44	0	96	24	**		
Summerland DM	4	6	0	2	0	0	0	0	4	8	-50.0		
Terrace	8	7	2	0	6	0	0	0	16	7	128.6		
Williams Lake	8	6	0	0	0	0	0	0	8	6	33.3		
Total British Columbia (10,000	2,346	2,571	427	396	800	1,120	5,720	3,339	9,293	7,426	25.1		

Table 3.1: Completions by Submarket and by Dwelling Type													
British Columbia Region													
January - June 2008													
	Sing	gle	Ser		Ro		Apt. &	Other		Total			
Submarket	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	YTD	%		
	2008	2007	2008	2007	2008	2007	2008	2007	2008	2007	Change		
Centres 100,000+													
Abbotsford	235	199	8	6	60	42	378	242	681	489	39.3		
Kelowna	451	475	54	40	128	64	834	256	1,467	835	75.7		
Vancouver	1,880	2,358	246	282	927	1,311	5,783	5,610	8,836	9,561	-7.6		
Victoria	356	370	89	68	99	72	528	376	1,072	886	21.0		
Centres 50,000 - 99,999										·			
Chilliwack	219	272	24	46	83	133	247	70	573	521	10.0		
Kamloops	211	213	42	44	37	29	42	0	332	286	16.1		
Nanaimo	216	140	78	31	4	12	45	12	343	195	75.9		
Prince George	86	105	2	0	28	0	27	0	143	105	36.2		
Vernon	118	101	56	12	40	34	28	15	242	162	49.4		
Centres 10,000 - 49,999													
Campbell River	134	89	30	44	8	0	32	0	204	133	53.4		
Courtenay	190	163	67	74	20	26	78	45	355	308	15.3		
Cranbrook	82	78	10	0	0	0	0	0	92	78	17.9		
Dawson Creek	20	32	18	4	0	0	11	0	49	36	36.1		
Duncan	74	90	36	43	16	33	1	22	127	188	-32.4		
Fort St. John	58	61	24	31	4	0	94	24	180	116	55.2		
Kitimat	6	4	0	0	0	0	0	0	6	4	50.0		
Parksville-Qualicum Beach	60	84	2	10	33	6	57	0	152	100	52.0		
Penticton	32	35	16	8	14	59	128	51	190	153	24.2		
Port Alberni	41	38	2	0	0	0	14	0	57	38	50.0		
Powell River	26	29	2	4	0	0	0	0	28	33	-15.2		
Prince Rupert	4	2	0	0	0	0	0	0	4	2	100.0		
Quesnel	34	25	0	0	4	0	35	0	73	25	192.0		
Salmon Arm DM	60	67	6	6	0	4	0	0	66	77	-14.3		
Squamish	45	28	24	16	49	0	109	14	227	58	**		
Summerland DM	21	16	2	2	11	0	0	0	34	18	88.9		
Terrace	18	9	2	0	18	0	0	0	38	9	**		
Williams Lake	20	16	0	0	0	0	0	0	20	16	25.0		
Total British Columbia (10,000	4,697	5,099	840	77 I	1,583	1,825	8,471	6,737	15,591	14,432	8.0		

Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market **British Columbia Region** Second Quarter 2008 Row Apt. & Other Freehold and Freehold and Rental Rental Submarket Condominium Condominium Q2 2008 Q2 2007 Q2 2008 Q2 2007 Q2 2008 Q2 2007 Q2 2008 Q2 2007 Centres | 00,000+ Abbotsford Kelowna 3,985 Vancouver 2,639 Victoria Centres 50,000 - 99,999 Chilliwack Kamloops Nanaimo Prince George Vernon Centres I 0,000 - 49,999 Campbell River П Courtenay Cranbrook Dawson Creek Duncan Fort St. John Kitimat Parksville-Qualicum Beach Penticton Port Alberni Powell River Prince Rupert Quesnel Salmon Arm DM Squamish Summerland DM Terrace Williams Lake 5,514 3,147 Total British Columbia (10,000+) 1,112

Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market **British Columbia Region** January - June 2008 Row Apt. & Other Freehold and Freehold and Rental Rental Submarket Condominium Condominium YTD 2008 YTD 2007 YTD 2008 YTD 2007 YTD 2008 YTD 2007 YTD 2008 YTD 2007 Centres 100,000+ Abbotsford Kelowna Vancouver 1,311 5,586 5,376 Victoria 37 I Centres 50,000 - 99,999 Chilliwack Kamloops Nanaimo Prince George Vernon Centres I 0,000 - 49,999 Campbell River Courtenay Cranbrook Dawson Creek Duncan Fort St. John Kitimat Parksville-Qualicum Beach Penticton Port Alberni Powell River Prince Rupert Quesnel Salmon Arm DM Squamish Summerland DM  $\Pi$ Terrace Williams Lake 1,573 1,813 8,123 6,405 Total British Columbia (10,000+) 

Table 3.4: Completions by Submarket and by Intended Market British Columbia Region Second Quarter 2008											
	Free	hold	Condor	ninium	Ren	ital	Tot	al*			
Submarket	Q2 2008	Q2 2007									
Centres I 00,000+											
Abbotsford	125	99	211	50	0	0	336	149			
Kelowna	214	260	792	188	13	45	1,019	493			
Vancouver	1,011	1,352	4,450	3,466	163	129	5,624	4,947			
Victoria	186	175	315	366	11	10	512	551			
Centres 50,000 - 99,999											
Chilliwack	66	90	294	91	0	14	360	195			
Kamloops	96	107	58	60	14	19	168	186			
Nanaimo	117	81	I	25	97	25	215	131			
Prince George	38	55	32	0	I	0	71	55			
Vernon	44	48	63	27	7	I	114	76			
Centres 10,000 - 49,999	·										
Campbell River	71	45	12	10	4	0	87	55			
Courtenay	106	90	91	76	4	6	201	172			
Cranbrook	33	35	П	0	I	0	45	35			
Dawson Creek	16	16	5	0	0	0	21	16			
Duncan	66	59	22	11	3	1	91	71			
Fort St. John	38	40	47	0	0	24	85	64			
Kitimat	5	3	0	0	0	0	5	3			
Parksville-Qualicum Beach	21	29	95	1	I	0	117	30			
Penticton	12	12	12	53	I	4	25	69			
Port Alberni	16	18	0	0	0	0	16	18			
Powell River	14	9	0	2	0	0	14	П			
Prince Rupert	0	0	0	0	0	0	0	0			
Quesnel	14	14	0	0	0	0	14	14			
Salmon Arm DM	20	31	8	9	I	0	29	40			
Squamish	35	20	61	4	0	0	96	24			
Summerland DM	3	6	I	2	0	0	4	8			
Terrace	8	7	6	0	2	0	16	7			
Williams Lake	8	5	0	I	0	0	8	6			
Total British Columbia (10,000+)	2,383	2,706	6,587	4,442	323	278	9,293	7,426			

Table 3.5: Completions by Submarket and by Intended Market												
British Columbia Region  January - June 2008												
	Free		Condo		Rer	ntal	Tot	al*				
Submarket	YTD 2008	YTD 2007										
Centres   00,000+												
Abbotsford	299	305	382	184	0	0	681	489				
Kelowna	411	431	1,037	344	19	60	1,467	835				
Vancouver	2,124	2,622	6,512	6,698	200	241	8,836	9,561				
Victoria	367	375	691	489	14	22	1,072	886				
Centres 50,000 - 99,999					,							
Chilliwack	176	233	397	259	0	29	573	521				
Kamloops	179	183	128	77	25	26	332	286				
Nanaimo	200	136	9	25	134	34	343	195				
Prince George	84	103	38	0	21	2	143	105				
Vernon	81	86	152	60	9	16	242	162				
Centres I 0,000 - 49,999												
Campbell River	137	97	63	36	4	0	204	133				
Courtenay	190	173	158	127	7	8	355	308				
Cranbrook	72	75	19	3	I	0	92	78				
Dawson Creek	36	34	8	0	5	2	49	36				
Duncan	97	121	27	62	3	5	127	188				
Fort St. John	82	91	47	1	51	24	180	116				
Kitimat	6	4	0	0	0	0	6	4				
Parksville-Qualicum Beach	48	70	101	27	3	3	152	100				
Penticton	22	34	161	110	7	9	190	153				
Port Alberni	39	38	15	0	3	0	57	38				
Powell River	28	29	0	4	0	0	28	33				
Prince Rupert	4	2	0	0	0	0	4	2				
Quesnel	38	24	0	0	35	1	73	25				
Salmon Arm DM	42	60	21	16	3	1	66	77				
Squamish	69	32	158	26	0	0	227	58				
Summerland DM	17	16	17	2	0	0	34	18				
Terrace	18	9	18	0	2	0	38	9				
Williams Lake	20	15	0	I	0	0	20	16				
Total British Columbia (10,000+)	4,886	5,398	10,159	8,551	546	483	15,591	14,432				

Table 4: Ab	sorbed	l Sing	le-Det	ached	Unit	s by P	rice R	ange i	n Brit	ish Co	olumb	ia Regior	ı
				Sec	ond <b>C</b>	uarte	r 2008	3					
					Price F	·							
Submarket	< \$30	0,000	\$300 \$399	,000 - 9,999	\$400	,000 - 9,999	\$500, \$649	.000 - 9,999	\$650,	000 +	Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		11100 (ψ)	111cc (ψ)
Chilliwack													
Q2 2008	0	0.0	24	24.7	48	49.5	23	23.7	2	2.1	97	469,000	469,812
Q2 2007	I	1.0	17	17.3	70	71.4	10	10.2	0	0.0	98	435,000	436,159
Year-to-date 2008	0	0.0	29	15.6	105	56.5	46	24.7	6	3.2	186	473,000	481,351
Year-to-date 2007	50	20.6	40	16.5	135	55.6	18	7.4	0	0.0	243	419,900	396,045
Kamloops													
Q2 2008	14	14.4	18	18.6	40	41.2	14	14.4	11	11.3	97	451,395	494,252
Q2 2007	25	20.0	76	60.8	15	12.0	8	6.4	I	0.8	125	349,900	379,491
Year-to-date 2008	26	12.9	72	35.6	65	32.2	25	12.4	14	6.9	202	424,000	454,568
Year-to-date 2007	35	16.1	138	63.6	34	15.7	9	4.1	- 1	0.5	217	349,900	374,597
Nanaimo													
Q2 2008	15	11.6	45	34.9	40	31.0	18	14.0	11	8.5	129	419,500	467,734
Q2 2007	10	9.7	40	38.8	31	30.1	18	17.5	4	3.9	103	413,000	426,887
Year-to-date 2008	30	13.3	81	36.0	67	29.8	31	13.8	16	7.1	225	415,450	456,347
Year-to-date 2007	23	11.7	78	39.8	58	29.6	28	14.3	9	4.6	196	409,750	425,979
Prince George													
Q2 2008	8	20.0	9	22.5	17	42.5	6	15.0	0	0.0	40	410,000	394,453
Q2 2007	- 11	21.2	32	61.5	7	13.5	2	3.8	0	0.0	52	349,500	344,068
Year-to-date 2008	18	21.4	30	35.7	27	32.1	9	10.7	0	0.0	84	377,000	381,525
Year-to-date 2007	38	36.5	50	48. I	12	11.5	4	3.8	0	0.0	104	327,500	326,388
Vernon													
Q2 2008	7	11.3	12	19.4	7	11.3	20	32.3	16	25.8	62	569,000	586,337
Q2 2007	- 1	1.6	8	13.1	16	26.2	19	31.1	17	27.9	61	539,450	607,527
Year-to-date 2008	9	8. I	16	14.4	18	16.2	41	36.9	27	24.3	111	549,900	606,501
Year-to-date 2007	2	1.8	21	18.9	35	31.5	30	27.0	23	20.7	111	499,900	562,939
Abbotsford CMA													
Q2 2008	0	0.0	I	0.9	60	53.1	44	38.9	8	7.1	113	499,000	518,546
Q2 2007	- 1	1.2	- 1	1.2	41	48.8	31	36.9	10	11.9	84	493,950	520,413
Year-to-date 2008	0	0.0	2		99	48.8	80	39.4	22	10.8	203	505,000	534,229
Year-to-date 2007	- 1	0.5	5			56.6	61	30.8	19	9.6	198	489,000	509,583
Kelowna CMA													
Q2 2008	13	5.9	ı	0.5	44	19.8	92	41.4	72	32.4	222	599,000	704,061
Q2 2007	28	9.2	36		103	34.0	76	25.1	60	19.8	303	499,900	586,318
Year-to-date 2008	19	4.3			95	21.7	165	37.7	126	28.8	438	579,000	674,461
Year-to-date 2007	48	9.7	48		151	30.6	144	29.1	103	20.9	494	524,900	593,746
Vancouver CMA												,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
Q2 2008	3	0.3	5	0.5	94	9.9	293	31.0	550	58.2	945	699,000	905,305
Q2 2007	0	0.0	13		184	15.6	392	33.3	589	50.0	1,178	649,950	840,740
Year-to-date 2008	5	0.3	6		138	7.5	619	33.6	1,076	58.4	1,844	699,000	905,084
Year-to-date 2007	18					17.5	727	30.8	1,182	50.1	2,358	650,000	832,121
Victoria CMA				3.3		,	. = /	20.0	.,	50.1	_,	2,000	, 1
Q2 2008	0	0.0	29	14.2	37	18.1	63	30.9	75	36.8	204	595,400	640,333
Q2 2007	ı	0.5	20		51	25.8	71	35.9	55	27.8	198	568,892	639,899
Year-to-date 2008	0	0.0	49		83	22.3	98	26.3	142	38.2		592,900	662,338
Year-to-date 2007	5	1.3				21.0	128	32.4	106	26.8		559,900	611,888
. Jan to date 2007	, ,	1.5	,,,	. 5.5	- 55	21.0	. 20	J4. F	. 00	20.0	373	337,700	511,000

Source: CM HC (Market Absorption Survey)

Table 4: Absorbed Single-Detached Units by Price Range in British Columbia Region Second Quarter 2008													
	Price Ranges												
Submarket	< \$300,000		\$300,000 - \$399,999		\$400,000 - \$499,999		\$500,000 - \$649,999		\$650,000 +		Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)		(4)	(4)
Total Urban Centres in B	Total Urban Centres in British Columbia (50,000+)												
Q2 2008	60	3.1	144	7.5	387	20.3	573	30.0	745	39.0	1,909	593,000	741,619
Q2 2007	78	3.5	243	11.0	518	23.5	627	28.5	736	33.4	2,202	564,900	697,510
Year-to-date 2008	107	2.9	318	8.7	697	19.0	1,114	30.4	1,429	39.0	3,665	598,900	742,254
Year-to-date 2007	220	5.1	472	10.9	1,032	23.9	1,149	26.6	1,443	33.4	4,316	550,000	687,816

Source: CM HC (Market Absorption Survey)

Table 5: MLS® Residential Activity for British Columbia Region											
				Second	Quarter	2008					
		Number of Sales 1	Yr/Yr² (%)	Sales SA <sup>1</sup>	Number of New Listings <sup>1</sup>	New Listings SA <sup>1</sup>	Sales-to- New Listings SA <sup>2</sup>	Average Price <sup>1</sup> (\$)	Yr/Yr² (%)	Average Price <sup>1</sup> (\$) SA	
2007	January	5,207	-5.3	8,211	11,329	12,384	66.3	396,132	11.2	411,354	
	February	7,563	-4.2	8,448	12,158	12,817	65.9	412,847	12.2	417,453	
	March	9,429	-7.3	8,234	15,272	12,860	64.0	429,079	11.8	425,870	
	April	9,677	5.2	8,506	15,375	13,237	64.3	431,909	11.1	431,073	
	May	11,683	3.0	8,797	17,423	13,380	65.7	449,092	12.6	435,675	
	June	11,179	8.0	8,971	15,769	13,333	67.3	445,881	11.5	436,512	
	July	10,450	25.1	9,366	14,887	13,244	70.7	446,481	15.3	451,222	
	August	9,834	12.7	8,775	13,818	13,236	66.3	439,939	11.7	<del>44</del> 0,813	
	September	7,688	6.8	8,569	13,170	13,391	64.0	445,241	12.3	445,370	
	October	8,160	13.4	8,353	13,398	13,287	62.9	449,659	9.5	444,349	
	November	7,118	12.4	8,539	9,847	13,555	63.0	451,991	12.7	461,207	
	December	4,817	9.4	8,123	5,266	13,119	61.9	456,804	13.9	465,386	
2008	January	4,966	-4.6	7,912	13,458	14,604	54.2	453,098	14.4	467,866	
	February	6,822	-9.8	7,334	13,875	14,118	51.9	478,172	15.8	479,422	
	March	7,319	-22.4	7,148	16,200	14,870	48. I	483,291	12.6	478,960	
	April	8,623	-10.9	6,830	19,951	15,279	44.7	478,044	10.7	472,235	
	May	8,044	-31.1	6,337	20,206	15,897	39.9	477,448	6.3	465,136	
	June	7,133	-36.2	5,891	18,270	15,426	38.2	463,458	3.9	463,666	
	July										
	August										
	September										
	October										
	November										
	December										
	Q2 2007	32,539	5.3		48,567			442,878	11.8		
	Q2 2008	23,800	-26.9		58,427			473,471	6.9		
	YTD 2007	54,738	0.5		87,326			431,905	12.0		
	YTD 2008	42,907	-21.6		101,960			473,536	9.6		

MLS @ is a registered trademark of the Canadian Real Estate Association (CREA).

<sup>&</sup>lt;sup>1</sup>Source: CREA

 $<sup>^2\!</sup>Source$ : CM HC, adapted from M LS® data supplied by CREA

Table 6: Level of Economic Indicators for British Columbia Region Second Quarter 2008												
		Interest Rates			Employment SA (,000)	Unemployment Rate (%) SA	Migration Total Net	Consumer Confidence Index	Average Weekly Wages	Manufacturing Shipments (\$,000)	Exchange Rate (U.S.	
		P&I Per	Mortage Rates (%)									
			I Yr. Term	5 Yr. Term			1 400	(1997=100)	(\$)	(4,000)	cents)	
2007	January - March	676	6.5	6.6	2,262.7	3.9	12,995	121.4	743	10,458,516	85.68	
	April - June	701	6.8	7.0	2,260.9	4.4	13,186	117.8	743	11,537,227	92.45	
	July - September	714	7.1	7.2	2,270.0	4.4	18,655	115.7	752	11,076,786	96.22	
	October - December	729	7.3	7.5	2,292.9	4.2	8,163	109.8	753	10,131,428	102.18	
2008	January - March	718	7.3	7.3	2,317.9	4.3	12,499	110.9	766	9,562,005	99.51	
	April - June	696	6.7	6.9	2,321.8	4.5		94.3	778		99.34	
	July - September											
	October - December											

Table 6.1: Growth <sup>(1)</sup> of Economic Indicators for British Columbia Region Second Quarter 2008												
		Interest Rates			Employment SA	Unemployment Rate SA	Migration Total Net	Consumer Confidence Index	Average Weekly Wages	Manufacturing Shipments	Exchange Rate	
		P & I Per	Mortage Rates									
		\$100,000	I Yr. Term	5 Yr. Term			Net	ilidex	v v ages			
2007	January - March	1.8	0.6	0.2	3.7	-0.7	7.7	-3.7	3.5	-4.5	-1.7	
	April - June	1.7	0.5	0.2	3.1	0.1	-5.4	-3.0	3.0	0.1	2.8	
	July - September	3.5	0.6	0.4	2.8	-0.4	35.5	-2.7	3.5	-2.6	7.6	
	October - December	7.8	0.9	0.9	3.1	-1.0	-4.1	-6.7	2.1	-5.3	16.8	
2008	January - March	6.3	0.8	0.7	2.4	0.4	-3.8	-8.6	3.1	-8.6	16.1	
	April - June	-0.7	-0.1	-0.1	2.7	0.1		-19.9	4.6		7.5	
	July - September											
	October - December											

<sup>&</sup>quot;P & l" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

<sup>(1)</sup> Growth year over year expressed in percentage

#### METHODOLOGY

#### **Starts & Completions Survey Methodology**

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### **Market Absorption Survey Methodology**

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

## STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "start", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "under construction" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "**completion**", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

#### **DWELLING TYPES:**

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

#### INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

#### GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions, except the Economic Indicators data (Table 6) which is based on Statistics Canada's 2001 Census area definitions.

#### CMHC—HOME TO CANADIANS

Canada Mortgage and Housing Corporation (CMHC) has been Canada's national housing agency for more than 60 years.

Together with other housing stakeholders, we help ensure that the Canadian housing system remains one of the best in the world. We are committed to helping Canadians access a wide choice of quality, environmentally sustainable and affordable homes – homes that will continue to create vibrant and healthy communities and cities across the country.

For more information, visit our website at www.cmhc.ca

You can also reach us by phone at 1-800-668-2642 or by fax at 1-800-245-9274. Outside Canada call 613-748-2003 or fax to 613-748-2016.

Canada Mortgage and Housing Corporation supports the Government of Canada policy on access to information for people with disabilities. If you wish to obtain this publication in alternative formats, call 1-800-668-2642.

The Market Analysis Centre's (MAC) electronic suite of national standardized products is available for free on CMHC's website. You can view, print, download or subscribe to future editions and get market information e-mailed automatically to you the same day it is released. It's quick and convenient! Go to www.cmhc.ca/housingmarketinformation

For more information on MAC and the wealth of housing market information available to you, visit us today at <a href="https://www.cmhc.ca/housingmarketinformation">www.cmhc.ca/housingmarketinformation</a>

To subscribe to priced, printed editions of MAC publications, call I-800-668-2642.

©2008 Canada Mortgage and Housing Corporation. All rights reserved. CMHC grants reasonable rights of use of this publication's content solely for personal, corporate or public policy research, and educational purposes. This permission consists of the right to use the content for general reference purposes in written analyses and in the reporting of results, conclusions, and forecasts including the citation of limited amounts of supporting data extracted from this publication. Reasonable and limited rights of use are also permitted in commercial publications subject to the above criteria, and CMHC's right to request that such use be discontinued for any reason.

Any use of the publication's content must include the source of the information, including statistical data, acknowledged as follows:

Source: CMHC (or "Adapted from CMHC," if appropriate), name of product, year and date of publication issue.

Other than as outlined above, the content of the publication cannot be reproduced or transmitted to any person or, if acquired by an organization, to users outside the organization. Placing the publication, in whole or part, on a website accessible to the public or on any website accessible to persons not directly employed by the organization is not permitted. To use the content of any CMHC Market Analysis publication for any purpose other than the general reference purposes set out above or to request permission to reproduce large portions of, or entire CMHC Market Analysis publications, please contact: the Canadian Housing Information Centre (CHIC) at <a href="mailto:chic@cmhc.gc.ca">mailto:chic@cmhc.gc.ca</a>; 613-748-2367 or 1-800-668-2642.

For permission, please provide CHIC with the following information: Publication's name, year and date of issue.

Without limiting the generality of the foregoing, no portion of the content may be translated from English or French into any other language without the prior written permission of Canada Mortgage and Housing Corporation.

The information, analyses and opinions contained in this publication are based on various sources believed to be reliable, but their accuracy cannot be guaranteed. The information, analyses and opinions shall not be taken as representations for which Canada Mortgage and Housing Corporation or any of its employees shall incur responsibility.







## STAY ON TOP OF The Housing Market

Enhance your decision-making with the latest information on Canadian housing trends and opportunities.

Don't miss Canada's leading Housing Outlook Conference in your area. CMHC's Housing Outlook Conferences are the best venues to access timely, reliable and unbiased information.

#### Housing Outlook Conferences:

- Vancouver, October 30, 2008
- Kitchener, November 4, 2008
- Edmonton, November 5, 2008
- Toronto, November 6, 2008
- Hamilton, November 13, 2008
- Montréal, November 14, 2008
- Québec City, November 18, 2008
- Calgary, November 18, 2008
- London, Novmber 18, 2008
- Ottawa, November 20, 2008

#### Housing Outlook Seminars:

■ Victoria, November, 2008

#### Free reports available on-line:

- Canadian Housing Statistics
- Housing Information Monthly
- Housing Market Outlook, Canada
- Housing Market Outlook, Highlight Reports Canada and Regional
- Housing Market Outlook, Major Centres
- Housing Now, Canada
- Housing Now, Major Centres
- Housing Now, Regional
- Monthly Housing Statistics
- Northern Housing Outlook Report
- Preliminary Housing Start Data
- Renovation and Home Purchase
- Rental Market Highlight Reports
- Rental Market Reports, Major Centres
- Rental Market Statistics

#### Free regional reports also available:

- B.C. Seniors' Housing Market Survey
- Ontario Retirement Homes Report
- The Retirement Home Market Study, Quebec Centres
- Housing Market Tables: Selected South Central Ontario Centres
- Residential Construction Digest, Prairie Centres
- Analysis of the Resale Market, Quebec Centres

#### Get the market intelligence you need today!

Click www.cmhc.ca/housingmarketinformation to view, download or subscribe.

# <u>Subscribe today</u> to CMHC's Housing Research and Housing Technology eNewsletters.

Our electronic newsletters give you information on the latest socio-economic housing research findings and events, and Canadian housing technology. If you work in the housing industry, these eNewsletters are for you!