### HOUSING NOW

### Saskatoon CMA



Canada Mortgage and Housing Corporation

Date Released: Fourth Quarter 2008

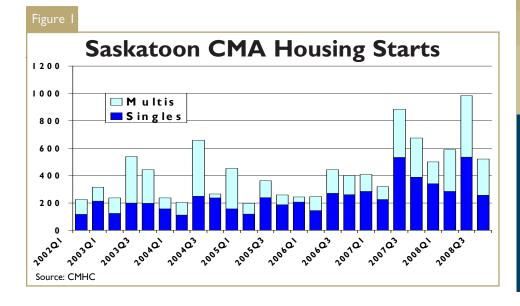
### **New Home Market**

# Total housing starts rise on the back of multi-family construction

Total housing starts in the Saskatoon Census Metropolitan Area (CMA) fell by 30 per cent from 244 in September 2007 to 170 this September. Despite a gain in multi-family construction, single-detached construction declined by 64 per cent from

one year ago resulting in the year-over-year decline in total starts. On a year-to-date basis, however, total housing starts remain above last year's levels. To the end of September, 2,095 total units were started, up 11 per cent compared to one year ago.

The Saskatoon CMA saw 44 single-detached homes started this September. This is well below the 123 foundations poured last year. This reduction in activity brought the year-to-date gain for single starts into



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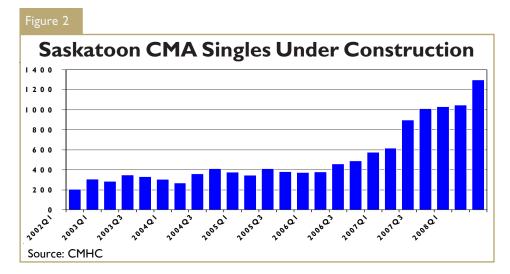
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negative territory. Through August, single-detached starts were one per cent ahead of the pace set last year. However, at the end of September, year-to-date single starts were six per cent behind last year's total.

Meanwhile, multi-family starts, which include semi-detached units, rows and apartments, amounted to 126 units in September, up four per cent from one year prior. A total of 1,019 multi-family units were started during the first nine months of this year, a 39 per cent increase compared to the corresponding period in 2007.

The momentum built up in 2007 continued into the first five months of 2008 and is only now slowly abating. Speculative money that flowed from Alberta and fed the 2007 building frenzy has now evaporated. In addition, an abundance of resale listings is diverting demand from new construction. Builders are turning to the task of completing and selling the homes presently under construction.

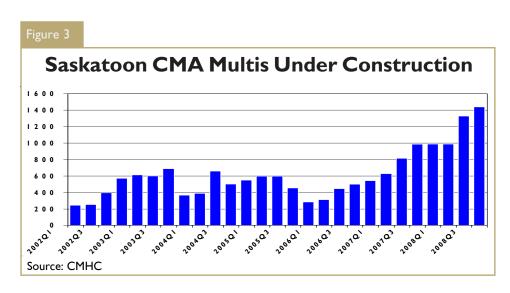
# Total supply remained elevated in September

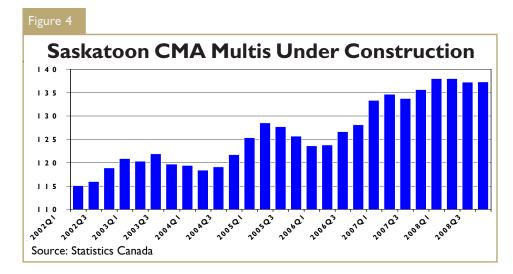
The supply of housing units, including those units under construction and those completed and unabsorbed, continued at or near record highs through the third quarter. In July, total supply reached 2,690 units, weakening through the quarter, ending at 2,635 units at the end of September. This represents an increase of 31 per cent from September 2007. Total supply comprised

of 2,457 units under construction, while 178 units sat in inventory.

Single-detached supply amounted to 1,171 units in September, up 14 per cent from one year ago. In particular, 1,019 singles were under construction in September, an increase of one per cent over the same period last year. Single inventory, on the other hand, was up over eight-fold compared to September 2007. At the end of the third quarter, 152 single-detached homes were recorded as completed and unabsorbed compared to only 18 units last September.

The total supply of multi-family units reached a record high in September. At the end of the first nine months of the year, the supply of multi-family homes reached 1,464 units, representing an increase of 49 per cent compared to last year. This supply was comprised of 1,438 units under construction and 26 units as complete and unoccupied. Apartment suites took up the lion's share of units under construction, coming in at 1,029 units, nearly double the amount in the pipeline last year. Both





row and semi-detached units were down from last year. Overall inventory levels were up in September. Last year only one multi-family unit sat in inventory compared to 26 this September, the bulk of which is comprised of semi-detached units.

# Absorptions ramp up in the third quarter

Single-detached builders in the Saskatoon CMA completed 535 units over the course of the third quarter this year, up 95 per cent from the same period in 2007. On a year-to-date basis, 1,085 singles were completed compared to 707 last year. Absorptions ramped up in the third quarter but failed to keep up with completions which resulted in a rise in inventory. To the end of September, 951 units have been absorbed, up 36 per cent from last year. On average, 106 single-detached homes were absorbed by the market in any given month so far this year versus 78 units in the corresponding period in 2007. At this rate of absorption, the supply of single units at various stages of construction and

those that are complete and unoccupied is sufficient to last about 11 months.

Multi-family completions increased over last year, particularly for row units. In September, 66 row units were completed, the largest number of completions within one month so far this year. There were 12 semidetached units and no apartment units completed. Overall, total multifamily completions doubled from 37 units in September 2007 to 78 units in September 2008. Multiple absorptions recorded a 50 per cent uptick to reach 439 units to the end of September this year. In particular, five semis and 41 row units were absorbed.

# Average price of new single-detached units up 34 percent

As of September, the year-to-date average absorbed price of a new single-detached home reached \$360,535, up over 34 per cent from the average price of \$268,917 re-

ported in September 2007. Some speculators who acquired property in the buying frenzy of 2007 are now attempting to liquidate their holdings in the resale market. Some of these newly listed properties are recently completed new homes. Thus, builders are finding they are increasingly competing against their own product. It's likely that this situation will have a dampening effect on new home prices moving forward.

### Resale Market

# Existing sales down 18 per cent

Saskatoon's resale market is coming off a surge of activity in 2007 that saw sales jump almost 30 per cent over 2006 and resulted in the highest number of resales ever recorded. By the end of August 2008, year-to-date sales were down 18 per cent, while seasonally adjusted monthly sales were down 33 per cent compared to the same month in 2007. On a month-overmonth basis, seasonally adjusted August sales are down 6.6 per cent compared to July.

Speculative demand played an important role in the 2007 upswing but this is no longer the case in 2008. The industry reports that sellers are holding firm at prices achievable in the 2007 market. Buyers, on the other hand, have adopted a wait and see approach, hoping for a price correction. In-migration, rising weekly earnings and other favourable labour market conditions continue to support demand for resale housing but the sales trend is clearly slowing.

In August, year-to-date new listings were up 41 per cent compared to last year at that time. New listings are on the rise as seniors move into newly constructed condominiums and others take possession of their new single-detached units. Looking at seasonally adjusted numbers, August new listings are 44 per cent above August 2007. Comparing August 2008 with the preceding month of July, the seasonally adjusted trend is up 2.6 per cent.

The combination of the escalation in new listings and slow sales has led to high active listing inventories. Active listings have more than doubled over the August 2007 figure and have now reached their highest level on record. At the end of August, there was 12 months of supply on the market.

A further result of record listings and slow sales is a sales-to-active listing ratio of 8.3 per cent. The seasonally adjusted trend is down more than 31 percentage points on a year-over-year basis and down close to three percentage points on a month-over-month basis.

# Average resale price growth slows

At the end of August, the year-todate average price of \$288,980 was still on the rise with an increase of 27 per cent. Seasonally adjusted average price was up 16 per cent compared to the August 2007 figure but down 0.8 per cent from the July 2008 seasonally adjusted average price. This is an indication that average price growth is easing. The trended month-over-month gain has been generally easing since January 2008 after the peak in April 2007. The year-over-year seasonally adjusted trend peaked in August 2007 and has since been in decline.

### **Economy**

# Labour force gains stimulate job creation

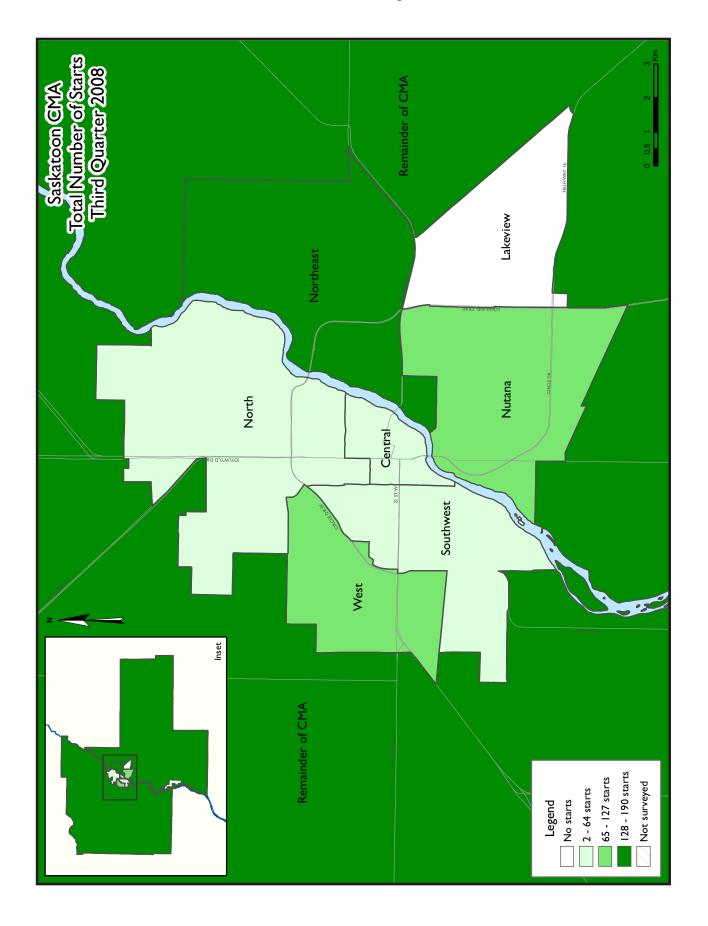
The labour force in Saskatoon remained at elevated levels through the third quarter, reaching a record high in August. This expansion stimulated employment growth which also hit an all-time high in August. In September, year-to-date figures pointed to an increase of 3,000 jobs, with full-time employment gaining over part-time. Also due to the expansion of the labour force, the unemployment rate increased over the third quarter to end at 4.7 per cent in September. The participation rate showed modest gains over the first half of the year. In September, the participation rate was 73.9 per cent.

Employment in Saskatoon's construction industry also increased over the third quarter. At the end of September, 10,800 persons were employed resulting in 1,500 new jobs created compared to September 2007. Strong job creation pushed the unemployment rate in construction down to 1.8 per cent at the end of the third quarter.

In the first nine months of 2008, average weekly earnings across all industries were up almost nine per cent compared to one year ago. In the construction industry, average weekly earnings rose nearly ten per cent from the same period in 2007.

### Single-detached permits decline year-to-date

Multiple permits gained 28 per cent from 575 in the first eight months last year to 736 in 2008. This kept total residential permits on the plusside despite a decline in single permits. A total of 1,791 residential permits were issued by the end of August, an increase of nine per cent compared to the first eight months last year. On a year-to-date basis, single permits fell by nearly two per cent from 1,073 in August 2007 to 1,055 permits this August.



### HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- I Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

#### **Available in SELECTED Reports:**

- 1.1 Housing Activity Summary by Submarket
- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

#### **SYMBOLS**

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

| Tab                    | le Ι: Ηοι | using Ac | tivity Sur           | nmary o  | of Saskat       | oon CM          | A                           |                 |        |
|------------------------|-----------|----------|----------------------|----------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                        |           | Th       | ird Quar             | ter 2008 | }               |                 |                             |                 |        |
|                        |           |          | Owne                 | rship    |                 |                 |                             |                 |        |
|                        |           | Freehold |                      | С        | ondominiun      | า               | Ren                         | ital            |        |
|                        | Single    | Semi     | Row, Apt.<br>& Other | Single   | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |
| STARTS                 |           |          |                      |          |                 |                 |                             |                 |        |
| Q3 2008                | 256       | 22       | 0                    | 0        | 89              | 154             | 0                           | 0               | 521    |
| Q3 2007                | 377       | 54       | 0                    | 12       | 121             | 87              | 0                           | 24              | 675    |
| % Change               | -32.1     | -59.3    | n/a                  | -100.0   | -26.4           | 77.0            | n/a                         | -100.0          | -22.8  |
| Year-to-date 2008      | 1,073     | 78       | 0                    | 3        | 242             | 699             | 0                           | 0               | 2,095  |
| Year-to-date 2007      | 1,103     | 86       | 0                    | 42       | 298             | 221             | 18                          | 112             | 1,880  |
| % Change               | -2.7      | -9.3     | n/a                  | -92.9    | -18.8           | **              | -100.0                      | -100.0          | 11.4   |
| UNDER CONSTRUCTION     |           |          |                      |          |                 |                 |                             |                 |        |
| Q3 2008                | 1,007     | 76       | 0                    | 12       | 333             | 968             | 0                           | 61              | 2,457  |
| Q3 2007                | 967       | 84       | 0                    | 43       | 366             | 384             | 18                          | 132             | 1,994  |
| % Change               | 4.1       | -9.5     | n/a                  | -72.1    | -9.0            | 152.1           | -100.0                      | -53.8           | 23.2   |
| COMPLETIONS            |           |          |                      |          |                 |                 |                             |                 |        |
| Q3 2008                | 517       | 34       | 0                    | 18       | 104             | 0               | 18                          | 0               | 691    |
| Q3 2007                | 272       | 8        | 0                    | 3        | 45              | 63              | 0                           | 0               | 391    |
| % Change               | 90.1      | **       | n/a                  | **       | 131.1           | -100.0          | n/a                         | n/a             | 76.7   |
| Year-to-date 2008      | 1,048     | 78       | 0                    | 37       | 277             | 173             | 22                          | 20              | 1,655  |
| Year-to-date 2007      | 691       | 26       | 0                    | 16       | 66              | 197             | 4                           | 0               | 1,000  |
| % Change               | 51.7      | 200.0    | n/a                  | 131.3    | **              | -12.2           | **                          | n/a             | 65.5   |
| COMPLETED & NOT ABSORI | BED       |          |                      |          |                 |                 |                             |                 |        |
| Q3 2008                | 151       | 16       | 0                    | 1        | 10              | 0               | 0                           | 0               | 178    |
| Q3 2007                | 16        | 1        | 0                    | 2        | 0               | 0               | 0                           | 0               | 19     |
| % Change               | **        | **       | n/a                  | -50.0    | n/a             | n/a             | n/a                         | n/a             | **     |
| ABSORBED               |           |          |                      |          |                 |                 |                             |                 |        |
| Q3 2008                | 378       | 19       | 0                    | 18       | 80              | 0               | 0                           | 0               | 495    |
| Q3 2007                | 265       | 8        | 0                    | 5        | 45              | 63              | 0                           | 0               | 386    |
| % Change               | 42.6      | 137.5    | n/a                  | **       | 77.8            | -100.0          | n/a                         | n/a             | 28.2   |
| Year-to-date 2008      | 914       | 65       | 0                    | 37       | 243             | 138             | 0                           | 0               | 1,397  |
| Year-to-date 2007      | 681       | 27       | 0                    | 17       | 55              | 206             | 4                           | 0               | 990    |
| % Change               | 34.2      | 140.7    | n/a                  | 117.6    | **              | -33.0           | -100.0                      | n/a             | 41.1   |

Source: CM HC (Starts and Completions Survey, Market Absorption Survey)

| Table I.I: Housing Activity Summary by Submarket |        |          |                      |          |                 |                 |                             |                 |        |  |  |
|--|--------|----------|----------------------|----------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|
|  |        | Th       | ird Quar             | ter 2008 |                 |                 |                             |                 |        |  |  |
|  |        |          | Owne                 | rship    |                 |                 | _                           |                 |        |  |  |
|  |        | Freehold |                      | C        | ondominium      | 1               | Ren                         | ital            |        |  |  |
|  | Single | Semi     | Row, Apt.<br>& Other | Single   | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |  |  |
| STARTS   |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Central  |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 3      | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 3      |  |  |
| Q3 2007  | 0      | 0        | 0                    | 0        | 0               | 0               | 0                           | 24              | 24     |  |  |
| Nutana   |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 15     | 8        | 0                    | 0        | 0               | 44              | 0                           | 0               | 67     |  |  |
| Q3 2007  | 70     | 14       | 0                    | 12       | 48              | 71              | 0                           | 0               | 215    |  |  |
| Lakeview   |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 0      | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 0      |  |  |
| Q3 2007  | 2      | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 2      |  |  |
| Northeast  |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 50     | 8        | 0                    | 0        | 22              | 110             | 0                           | 0               | 190    |  |  |
| Q3 2007  | 49     | 2        | 0                    | 0        | 48              | 16              | 0                           | 0               | 115    |  |  |
| North  |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 2      | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 2      |  |  |
| Q3 2007  | 0      | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 0      |  |  |
| South/West                                       |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 2      | 6        | 0                    | 0        | 0               | 0               | 0                           | 0               | 8      |  |  |
| Q3 2007  | 2      | 14       | 0                    | 0        | 0               | 0               | 0                           | 0               | 16     |  |  |
| West   |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 48     | 0        | 0                    | 0        | 37              | 0               | 0                           | 0               | 85     |  |  |
| Q3 2007  | 73     | 10       | 0                    | 0        | 0               | 0               | 0                           | 0               | 83     |  |  |
| Remainder of the CMA                             |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 131    | 0        | 0                    | 0        | 30              | 0               | 0                           | 0               | 161    |  |  |
| Q3 2007  | 160    | 14       | 0                    | 0        | 21              | 0               | 0                           | 0               | 195    |  |  |
| Saskatoon CMA                                    |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 256    | 22       | 0                    | 0        | 89              | 154             | 0                           | 0               | 521    |  |  |
| Q3 2007  | 377    | 54       | 0                    | 12       | 121             | 87              | 0                           | 24              | 675    |  |  |

Source: CM HC (Starts and Completions Survey, M arket Absorption Survey)

| Table I.I: Housing Activity Summary by Submarket |        |          |                      |        |                 |                 |                             |                 |        |  |  |
|--|--------|----------|----------------------|--------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|
|  |        | Th       | ird Quar             |        |                 |                 |                             |                 |        |  |  |
|  |        |          | Owne                 | rship  |                 |                 | Ren                         | .eal            |        |  |  |
|  |        | Freehold |                      | C      | Condominium     | ı               | Ken                         | itai            |        |  |  |
|  | Single | Semi     | Row, Apt.<br>& Other | Single | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |  |  |
| UNDER CONSTRUCTION                               |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| Central  |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 3      | 0        | 0                    | 0      | 5               | 34              | 0                           | 24              | 66     |  |  |
| Q3 2007  | 0      | 0        | 0                    | 0      | 0               | 30              | 0                           | 24              | 54     |  |  |
| Nutana   |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 157    | 34       | 0                    | 12     | 103             | 236             | 0                           | 0               | 542    |  |  |
| Q3 2007  | 199    | 24       | 0                    | 34     | 114             | 176             | 0                           | 51              | 598    |  |  |
| Lakeview   |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 0      | 0        | 0                    | 0      | 0               | 66              | 0                           | 0               | 66     |  |  |
| Q3 2007  | 0      | 0        | 0                    | 0      | 0               | 66              | 0                           | 0               | 66     |  |  |
| Northeast  |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 253    | 12       | 0                    | 0      | 68              | 110             | 0                           | 0               | 443    |  |  |
| Q3 2007  | 146    | 6        | 0                    | 9      | 110             | 87              | 0                           | 0               | 358    |  |  |
| North  |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 2      | 6        | 0                    | 0      | 0               | 40              | 0                           | 0               | 48     |  |  |
| Q3 2007  | 1      | 6        | 0                    | 0      | 0               | 25              | 0                           | 20              | 52     |  |  |
| South/West                                       |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 8      | 20       | 0                    | 0      | 0               | 0               | 0                           | 37              | 65     |  |  |
| Q3 2007  | 8      | 14       | 0                    | 0      | 0               | 0               | 18                          | 37              | 77     |  |  |
| West   |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 184    | 0        | 0                    | 0      | 49              | 84              | 0                           | 0               | 317    |  |  |
| Q3 2007  | 181    | 10       | 0                    | 0      | 0               | 0               | 0                           | 0               | 191    |  |  |
| Remainder of the CMA                             |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 366    | 4        | 0                    | 0      | 95              | 135             | 0                           | 0               | 600    |  |  |
| Q3 2007  | 339    | 24       | 0                    | 0      | 57              | 0               | 0                           | 0               | 420    |  |  |
| Saskatoon CMA                                    |        |          |                      |        |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 1,007  | 76       | 0                    | 12     | 333             | 968             | 0                           | 61              | 2,457  |  |  |
| Q3 2007  | 967    | 84       | 0                    | 43     | 366             | 384             | 18                          | 132             | 1,994  |  |  |

 $Source: CM\,HC\ (Starts\ and\ Completions\ Survey, M\,arket\ Absorption\ Survey)$ 

| Table I.I: Housing Activity Summary by Submarket |        |          |                      |          |                 |                 |                             |                 |        |  |  |
|--|--------|----------|----------------------|----------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|
|  |        | Th       | ird Quar             | ter 2008 | }               |                 |                             |                 |        |  |  |
|  |        |          | Owne                 | rship    |                 |                 | D                           |                 |        |  |  |
|  |        | Freehold |                      | C        | Condominium     | ı               | Ren                         | itai            |        |  |  |
|  | Single | Semi     | Row, Apt.<br>& Other | Single   | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |  |  |
| COMPLETIONS                                      |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Central  |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 4      | 2        | 0                    | 0        | 0               | 0               | 0                           | 0               | 6      |  |  |
| Q3 2007  | 0      | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 0      |  |  |
| Nutana   |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 110    | 12       | 0                    | 13       | 24              | 0               | 0                           | 0               | 159    |  |  |
| Q3 2007  | 49     | 2        | 0                    | 2        | 0               | 0               | 0                           | 0               | 53     |  |  |
| Lakeview   |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 0      | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 0      |  |  |
| Q3 2007  | - 11   | 0        | 0                    | I        | 0               | 0               | 0                           | 0               | 12     |  |  |
| Northeast  |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 122    | 2        | 0                    | 5        | 51              | 0               | 0                           | 0               | 180    |  |  |
| Q3 2007  | 46     | 2        | 0                    | 0        | 10              | 63              | 0                           | 0               | 121    |  |  |
| North  |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 2      | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 2      |  |  |
| Q3 2007  | 2      | 2        | 0                    | 0        | 0               | 0               | 0                           | 0               | 4      |  |  |
| South/West                                       |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 9      | 4        | 0                    | 0        | 0               | 0               | 18                          | 0               | 31     |  |  |
| Q3 2007  | 0      | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 0      |  |  |
| West   |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 88     | 8        | 0                    | 0        | 0               | 0               | 0                           | 0               | 96     |  |  |
| Q3 2007  | 46     | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 46     |  |  |
| Remainder of the CMA                             |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 148    | 6        | 0                    | 0        | 29              | 0               | 0                           | 0               | 183    |  |  |
| Q3 2007  | 100    | 2        | 0                    | 0        | 0               | 0               | 0                           | 0               | 102    |  |  |
| Saskatoon CMA                                    |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 517    | 34       | 0                    | 18       | 104             | 0               | 18                          | 0               | 691    |  |  |
| Q3 2007  | 272    | 8        | 0                    | 3        | 45              | 63              | 0                           | 0               | 391    |  |  |

Source: CM HC (Starts and Completions Survey, M arket Absorption Survey)

| Table I.I: Housing Activity Summary by Submarket |        |          |                      |          |                 |                 |                             |                 |        |  |  |
|--|--------|----------|----------------------|----------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|
|  |        | Th       | ird Quar             | ter 2008 | }               |                 |                             |                 |        |  |  |
|  |        |          | Owne                 | ership   |                 |                 | D                           |                 |        |  |  |
|  |        | Freehold |                      | C        | Condominiun     | ı               | Ren                         | itai            |        |  |  |
|  | Single | Semi     | Row, Apt.<br>& Other | Single   | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |  |  |
| COMPLETED & NOT ABSOR                            | BED    |          |                      |          |                 |                 |                             |                 |        |  |  |
| Central  |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 4      | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 4      |  |  |
| Q3 2007  | 0      | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 0      |  |  |
| Nutana   |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 38     | 7        | 0                    | - 1      | 7               | 0               | 0                           | 0               | 53     |  |  |
| Q3 2007  | 3      | 0        | 0                    | 2        | 0               | 0               | 0                           | 0               | 5      |  |  |
| Lakeview   |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 0      | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 0      |  |  |
| Q3 2007  | 0      | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 0      |  |  |
| Northeast  |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 30     | 2        | 0                    | 0        | 3               | 0               | 0                           | 0               | 35     |  |  |
| Q3 2007  | 0      | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 0      |  |  |
| North  |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 0      | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 0      |  |  |
| Q3 2007  | 0      | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 0      |  |  |
| South/West                                       |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 1      | 3        | 0                    | 0        | 0               | 0               | 0                           | 0               | 4      |  |  |
| Q3 2007  | 0      | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 0      |  |  |
| West   |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 27     | 3        | 0                    | 0        | 0               | 0               | 0                           | 0               | 30     |  |  |
| Q3 2007  | 1      | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 1      |  |  |
| Remainder of the CMA                             |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 40     | 1        | 0                    | 0        | 0               | 0               | 0                           | 0               | 41     |  |  |
| Q3 2007  | П      | I        | 0                    | 0        | 0               | 0               | 0                           | 0               | 12     |  |  |
| Saskatoon CMA                                    |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 151    | 16       | 0                    | - 1      | 10              | 0               | 0                           | 0               | 178    |  |  |
| Q3 2007  | 16     | I        | 0                    | 2        | 0               | 0               | 0                           | 0               | 19     |  |  |

Source: CM HC (Starts and Completions Survey, M arket Absorption Survey)

| Table I.I: Housing Activity Summary by Submarket |        |          |                      |          |                 |                 |                             |                 |        |  |  |
|--|--------|----------|----------------------|----------|-----------------|-----------------|-----------------------------|-----------------|--------|--|--|
|  |        | Th       | ird Quar             | ter 2008 |                 |                 |                             |                 |        |  |  |
|  |        |          | Owne                 | ership   |                 |                 | Ren                         | 4-1             |        |  |  |
|  |        | Freehold |                      | С        | ondominiun      | า               | Ker                         | itai            |        |  |  |
|  | Single | Semi     | Row, Apt.<br>& Other | Single   | Row and<br>Semi | Apt. &<br>Other | Single,<br>Semi, and<br>Row | Apt. &<br>Other | Total* |  |  |
| ABSORBED   |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Central  |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 0      | 2        | 0                    | 0        | 0               | 0               | 0                           | 0               | 2      |  |  |
| Q3 2007  | 0      | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 0      |  |  |
| Nutana   |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 76     | 5        | 0                    | 13       | 17              | 0               | 0                           | 0               | 111    |  |  |
| Q3 2007  | 49     | 2        | 0                    | 4        | 0               | 0               | 0                           | 0               | 55     |  |  |
| Lakeview   |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 0      | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 0      |  |  |
| Q3 2007  | 12     | 0        | 0                    | 1        | 0               | 0               | 0                           | 0               | 13     |  |  |
| Northeast  |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 92     | 0        | 0                    | 5        | 34              | 0               | 0                           | 0               | 131    |  |  |
| Q3 2007  | 46     | 2        | 0                    | 0        | 10              | 63              | 0                           | 0               | 121    |  |  |
| North  |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 2      | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 2      |  |  |
| Q3 2007  | 2      | 2        | 0                    | 0        | 0               | 0               | 0                           | 0               | 4      |  |  |
| South/West                                       |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 3      | I        | 0                    | 0        | 0               | 0               | 0                           | 0               | 4      |  |  |
| Q3 2007  | 0      | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 0      |  |  |
| West   |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 61     | 5        | 0                    | 0        | 0               | 0               | 0                           | 0               | 66     |  |  |
| Q3 2007  | 45     | 0        | 0                    | 0        | 0               | 0               | 0                           | 0               | 45     |  |  |
| Remainder of the CMA                             |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 120    | 6        | 0                    | 0        | 29              | 0               | 0                           | 0               | 155    |  |  |
| Q3 2007  | 93     | 2        | 0                    | 0        | 0               | 0               | 0                           | 0               | 95     |  |  |
| Saskatoon CMA                                    |        |          |                      |          |                 |                 |                             |                 |        |  |  |
| Q3 2008  | 378    | 19       | 0                    | 18       | 80              | 0               | 0                           | 0               | 495    |  |  |
| Q3 2007  | 265    | 8        | 0                    | 5        | 45              | 63              | 0                           | 0               | 386    |  |  |

 $Source: CM\,HC\ (Starts\ and\ Co\ mpletions\ Survey, M\ arket\ Absorption\ Survey)$ 

| Table 2: Starts by Submarket and by Dwelling Type Third Quarter 2008 |         |         |         |         |         |         |         |         |         |         |             |  |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-------------|--|
| Single Semi Row Apt. & Other Total                                   |         |         |         |         |         |         |         |         |         |         |             |  |
| Submarket  | Q3 2008 | Q3 2007 | %<br>Change |  |
| Central  | 3       | 0       | 0       | 0       | 0       | 0       | 0       | 24      | 3       | 24      | -87.5       |  |
| Nutana   | 15      | 82      | 8       | 14      | 0       | 48      | 44      | 71      | 67      | 215     | -68.8       |  |
| Lakeview   | 0       | 2       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 2       | -100.0      |  |
| Northeast  | 50      | 49      | 8       | 2       | 22      | 48      | 110     | 16      | 190     | 115     | 65.2        |  |
| North  | 2       | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 2       | 0       | n/a         |  |
| South/West   | 2       | 2       | 6       | 14      | 0       | 0       | 0       | 0       | 8       | 16      | -50.0       |  |
| West 48 73 0 10 37 0 0 85 83   |         |         |         |         |         |         |         |         |         |         | 2.4         |  |
| Remainder of the CMA   | 131     | 160     | 0       | 14      | 30      | 21      | 0       | 0       | 161     | 195     | -17.4       |  |
| Saskatoon CMA  | 256     | 389     | 22      | 54      | 89      | 121     | 154     | 111     | 521     | 675     | -22.8       |  |

| Table 2.1: Starts by Submarket and by Dwelling Type  January - September 2008 |       |       |      |      |      |      |      |      |       |       |        |  |  |
|---|-------|-------|------|------|------|------|------|------|-------|-------|--------|--|--|
| Single Semi Row Apt. & Other Total  |       |       |      |      |      |      |      |      |       |       |        |  |  |
| Submarket   | YTD   | YTD   | YTD  | YTD  | YTD  | YTD  | YTD  | YTD  | YTD   | YTD   | %      |  |  |
|   | 2008  | 2007  | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008  | 2007  | Change |  |  |
| Central   | 4     | 0     | 0    | 0    | 5    | 0    | 4    | 54   | 13    | 54    | -75.9  |  |  |
| Nutana  | 162   | 247   | 40   | 26   | 61   | 96   | 127  | 160  | 390   | 529   | -26.3  |  |  |
| Lakeview  | 0     | 72    | 0    | 0    | 0    | 67   | 0    | 66   | 0     | 205   | -100.0 |  |  |
| Northeast   | 260   | 158   | 10   | 20   | 42   | 60   | 110  | 16   | 422   | 254   | 66.1   |  |  |
| North   | 3     | 3     | 4    | 6    | 0    | 0    | 0    | 0    | 7     | 9     | -22.2  |  |  |
| South/West  | 9     | 7     | 18   | 14   | 0    | 18   | 0    | 37   | 27    | 76    | -64.5  |  |  |
| West  | 203   | 213   | 0    | 10   | 49   | 0    | 84   | 0    | 336   | 223   | 50.7   |  |  |
| Remainder of the CMA 409 424 6 24 85 57 111 0 611 505 2                       |       |       |      |      |      |      |      |      |       |       | 21.0   |  |  |
| Saskatoon CMA   | 1,076 | 1,145 | 78   | 100  | 242  | 302  | 699  | 333  | 2,095 | 1,880 | 11.4   |  |  |

| Table 2.2: Sta       | rts by Sul       |   | by Dwelli<br>I Quarter |      | and by Int       | ended Ma | arket |     |  |  |
|----------------------|------------------|---|------------------------|------|------------------|----------|-------|-----|--|--|
|                      |                  | Ro  | W                      |      |                  | Apt. &   | Other |     |  |  |
| Submarket            | Freeho<br>Condor |   | Ren                    | ital | Freeho<br>Condor |          | Ren   | tal |  |  |
|                      | Q3 2008          | 23 2008 Q3 2007 Q3 2008 Q3 2007 Q3 2008 Q3 2007 Q3 2008 |                        |      |                  |          |       |     |  |  |
| Central              | 0                | 0   | 0                      | 0    | 0                | 0        | 0     | 24  |  |  |
| Nutana               | 0                | 48  | 0                      | 0    | 44               | 71       | 0     | 0   |  |  |
| Lakeview             | 0                | 0   | 0                      | 0    | 0                | 0        | 0     | 0   |  |  |
| Northeast            | 22               | 48  | 0                      | 0    | 110              | 16       | 0     | 0   |  |  |
| North                | 0                | 0   | 0                      | 0    | 0                | 0        | 0     | 0   |  |  |
| South/West           | 0                | 0   | 0                      | 0    | 0                | 0        | 0     | 0   |  |  |
| West                 | 37               | 37 0 0 0 0 0 0  |                        |      |                  |          |       |     |  |  |
| Remainder of the CMA | 30               | 21  | 0                      | 0    | 0                | 0        | 0     | 0   |  |  |
| Saskatoon CMA        | 89               | 121   | 0                      | 0    | 154              | 87       | 0     | 24  |  |  |

| Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market  January - September 2008 |                  |   |   |    |                  |     |     |      |  |  |  |  |
|---|------------------|---|---|----|------------------|-----|-----|------|--|--|--|--|
|   | Row Apt. & Other |   |   |    |                  |     |     |      |  |  |  |  |
| Submarket   |                  | Freehold and Rental Condominium                               |   |    | Freeho<br>Condor |     | Rer | ıtal |  |  |  |  |
|   | YTD 2008         | TD 2008 YTD 2007 YTD 2008 YTD 2007 YTD 2008 YTD 2007 YTD 2008 |   |    |                  |     |     |      |  |  |  |  |
| Central   | 5                | 0   | 0 | 0  | 4                | 30  | 0   | 24   |  |  |  |  |
| Nutana  | 61               | 96  | 0 | 0  | 127              | 109 | 0   | 51   |  |  |  |  |
| Lakeview  | 0                | 67  | 0 | 0  | 0                | 66  | 0   | 0    |  |  |  |  |
| Northeast   | 42               | 60  | 0 | 0  | 110              | 16  | 0   | 0    |  |  |  |  |
| North   | 0                | 0   | 0 | 0  | 0                | 0   | 0   | 0    |  |  |  |  |
| South/West  | 0                | 0   | 0 | 18 | 0                | 0   | 0   | 37   |  |  |  |  |
| West  | 49               | 0   | 0 | 0  | 84               | 0   | 0   | 0    |  |  |  |  |
| Remainder of the CMA  | 85               | 57  | 0 | 0  | 111              | 0   | 0   | 0    |  |  |  |  |
| Saskatoon CMA   | 242              | 284   | 0 | 18 | 699              | 221 | 0   | 112  |  |  |  |  |

| Table 2.4: Starts by Submarket and by Intended Market Third Quarter 2008 |  |      |        |        |     |      |     |     |  |  |  |  |
|--|--|------|--------|--------|-----|------|-----|-----|--|--|--|--|
| Submandra 6  | Free   | hold | Condor | minium | Rer | ntal | Tot | al* |  |  |  |  |
| Submarket  | Submarket Q3 2008 Q3 2007 Q3 2008 Q3 2007 Q3 2008 Q3 2007 Q3 2008 Q3 |      |        |        |     |      |     |     |  |  |  |  |
| Central  | 3  | 0    | 0      | 0      | 0   | 24   | 3   | 24  |  |  |  |  |
| Nutana   | 23   | 84   | 44     | 131    | 0   | 0    | 67  | 215 |  |  |  |  |
| Lakeview   | 0  | 2    | 0      | 0      | 0   | 0    | 0   | 2   |  |  |  |  |
| Northeast  | 58   | 51   | 132    | 64     | 0   | 0    | 190 | 115 |  |  |  |  |
| North  | 2  | 0    | 0      | 0      | 0   | 0    | 2   | 0   |  |  |  |  |
| South/West   | 8  | 16   | 0      | 0      | 0   | 0    | 8   | 16  |  |  |  |  |
| West   | 48   | 83   | 37     | 0      | 0   | 0    | 85  | 83  |  |  |  |  |
| Remainder of the CMA   | 131  | 174  | 30     | 21     | 0   | 0    | 161 | 195 |  |  |  |  |
| Saskatoon CMA  | 278  | 431  | 243    | 220    | 0   | 24   | 521 | 675 |  |  |  |  |

| Tab                                | Table 2.5: Starts by Submarket and by Intended Market  January - September 2008 |       |     |     |   |     |       |       |  |  |  |  |  |
|------------------------------------|---|-------|-----|-----|---|-----|-------|-------|--|--|--|--|--|
| Freehold Condominium Rental Total* |   |       |     |     |   |     |       |       |  |  |  |  |  |
| Submarket                          | YTD 2008 YTD 2007 YTD 2008 YTD 2007 YTD 2008 YTD 2007 YTD 2008 YTD              |       |     |     |   |     |       |       |  |  |  |  |  |
| Central                            | 4   | 0     | 9   | 30  | 0 | 24  | 13    | 54    |  |  |  |  |  |
| Nutana                             | 199   | 240   | 191 | 238 | 0 | 51  | 390   | 529   |  |  |  |  |  |
| Lakeview                           | 0   | 72    | 0   | 133 | 0 | 0   | 0     | 205   |  |  |  |  |  |
| Northeast                          | 270   | 155   | 152 | 99  | 0 | 0   | 422   | 254   |  |  |  |  |  |
| North                              | 7   | 9     | 0   | 0   | 0 | 0   | 7     | 9     |  |  |  |  |  |
| South/West                         | 27  | 21    | 0   | 0   | 0 | 55  | 27    | 76    |  |  |  |  |  |
| West                               | 203   | 223   | 133 | 0   | 0 | 0   | 336   | 223   |  |  |  |  |  |
| Remainder of the CMA               | 415   | 448   | 196 | 57  | 0 | 0   | 611   | 505   |  |  |  |  |  |
| Saskatoon CMA                      | 1,151   | 1,189 | 944 | 561 | 0 | 130 | 2,095 | 1,880 |  |  |  |  |  |

| Table 3: Completions by Submarket and by Dwelling Type Third Quarter 2008 |         |         |         |         |         |         |         |         |         |         |             |  |
|---|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-------------|--|
|   | Single  |         | Se      | Semi    |         | Row     |         | Other   |         |         |             |  |
| Submarket   | Q3 2008 | Q3 2007 | %<br>Change |  |
| Central   | 4       | 0       | 2       | 0       | 0       | 0       | 0       | 0       | 6       | 0       | n/a         |  |
| Nutana  | 123     | 51      | 12      | 2       | 24      | 0       | 0       | 0       | 159     | 53      | 200.0       |  |
| Lakeview  | 0       | 12      | 0       | 0       | 0       | 0       | 0       | 0       | 0       | 12      | -100.0      |  |
| Northeast   | 127     | 46      | 6       | 6       | 47      | 6       | 0       | 63      | 180     | 121     | 48.8        |  |
| North   | 2       | 2       | 0       | 2       | 0       | 0       | 0       | 0       | 2       | 4       | -50.0       |  |
| South/West  | 9       | 0       | 4       | 0       | 18      | 0       | 0       | 0       | 31      | 0       | n/a         |  |
| West  | 88      | 46      | 8       | 0       | 0       | 0       | 0       | 0       | 96      | 46      | 108.7       |  |
| Remainder of the CMA  | 148     | 100     | 6       | 2       | 29      | 0       | 0       | 0       | 183     | 102     | 79.4        |  |
| Saskatoon CMA   | 535     | 275     | 38      | 12      | 118     | 41      | 0       | 63      | 691     | 391     | 76.7        |  |

| Table 3.1: Completions by Submarket and by Dwelling Type  January - September 2008 |       |      |      |      |      |      |              |      |       |       |        |  |
|--|-------|------|------|------|------|------|--------------|------|-------|-------|--------|--|
|  | Sin   | gle  | Sei  | mi   | Row  |      | Apt. & Other |      | Total |       |        |  |
| Submarket  | YTD   | YTD  | YTD  | YTD  | YTD  | YTD  | YTD          | YTD  | YTD   | YTD   | %      |  |
|  | 2008  | 2007 | 2008 | 2007 | 2008 | 2007 | 2008         | 2007 | 2008  | 2007  | Change |  |
| Central  | 5     | 0    | 2    | 0    | 0    | 0    | 0            | 101  | 7     | 101   | -93.1  |  |
| Nutana   | 230   | 155  | 30   | 12   | 84   | 0    | 67           | 33   | 411   | 200   | 105.5  |  |
| Lakeview   | 0     | 67   | 0    | 0    | 0    | 0    | 0            | 0    | 0     | 67    | -100.0 |  |
| Northeast  | 183   | 96   | 18   | 6    | 91   | 6    | 71           | 63   | 363   | 171   | 112.3  |  |
| North  | 3     | 4    | 2    | 6    | 0    | 0    | 55           | 0    | 60    | 10    | **     |  |
| South/West   | 10    | 7    | 14   | 2    | 18   | - 11 | 0            | 0    | 42    | 20    | 110.0  |  |
| West   | 99    | 10   | 0    | 0    | 0    | 0    | 0            | 216  | 99    | 118.2 |        |  |
| Remainder of the CMA   | 261   | 26   | 4    | 53   | 14   | 0    | 0            | 451  | 279   | 61.6  |        |  |
| Saskatoon CMA  | 1,085 | 707  | 102  | 30   | 275  | 66   | 193          | 197  | 1,655 | 1,000 | 65.5   |  |

| Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market Third Quarter 2008 |                  |         |                 |      |                  |         |         |         |  |  |  |  |
|---|------------------|---------|-----------------|------|------------------|---------|---------|---------|--|--|--|--|
|   |                  | Ro      | W               |      |                  | Apt. &  | Other   |         |  |  |  |  |
| Submarket   | Freeho<br>Condor |         | Ren             | ital | Freeho<br>Condor |         | Rental  |         |  |  |  |  |
|   | Q3 2008          | Q3 2007 | Q3 2008 Q3 2007 |      | Q3 2008          | Q3 2007 | Q3 2008 | Q3 2007 |  |  |  |  |
| Central   | 0                | 0       | 0               | 0    | 0                | 0       | 0       | 0       |  |  |  |  |
| Nutana  | 24               | 0       | 0               | 0    | 0                | 0       | 0       | 0       |  |  |  |  |
| Lakeview  | 0                | 0       | 0               | 0    | 0                | 0       | 0       | 0       |  |  |  |  |
| Northeast   | 47               | 6       | 0               | 0    | 0                | 63      | 0       | 0       |  |  |  |  |
| North   | 0                | 0       | 0               | 0    | 0                | 0       | 0       | 0       |  |  |  |  |
| South/West  | 0                | 0       | 18              | 0    | 0                | 0       | 0       | 0       |  |  |  |  |
| West  | 0                | 0       | 0               | 0    | 0                | 0       | 0       | 0       |  |  |  |  |
| Remainder of the CMA  | 29 0 0 0 0 0     |         |                 |      |                  |         | 0       | 0       |  |  |  |  |
| Saskatoon CMA   | 100              | 41      | 18              | 0    | 0                | 63      | 0       | 0       |  |  |  |  |

| Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market  January - September 2008 |                             |          |                   |      |                  |          |          |          |  |  |  |  |
|--|-----------------------------|----------|-------------------|------|------------------|----------|----------|----------|--|--|--|--|
|  |                             | Ro       | w                 |      | Apt. & Other     |          |          |          |  |  |  |  |
| Submarket  | Freehold and<br>Condominium |          | Rer               | ntal | Freeho<br>Condor |          | Rer      | ıtal     |  |  |  |  |
|  | YTD 2008                    | YTD 2007 | YTD 2008 YTD 2007 |      | YTD 2008         | YTD 2007 | YTD 2008 | YTD 2007 |  |  |  |  |
| Central  | 0                           | 0        | 0                 | 0    | 0                | 101      | 0        | 0        |  |  |  |  |
| Nutana   | 84                          | 0        | 0                 | 0    | 67               | 33       | 0        | 0        |  |  |  |  |
| Lakeview   | 0                           | 0        | 0                 | 0    | 0                | 0        | 0        | 0        |  |  |  |  |
| Northeast  | 87                          | 6        | 4                 | 0    | 71               | 63       | 0        | 0        |  |  |  |  |
| North  | 0                           | 0        | 0                 | 0    | 35               | 0        | 20       | 0        |  |  |  |  |
| South/West   | 0                           | 11       | 18                | 0    | 0                | 0        | 0        | 0        |  |  |  |  |
| West   | 0                           | 0        | 0                 | 0    | 0                | 0        | 0 0      |          |  |  |  |  |
| Remainder of the CMA   | 53                          | 10       | 0                 | 4    | 0                | 0        | 0        | 0        |  |  |  |  |
| Saskatoon CMA  | 253                         | 62       | 22                | 4    | 173              | 197      | 20       | 0        |  |  |  |  |

| Table 3.4: Completions by Submarket and by Intended Market Third Quarter 2008 |         |                   |        |         |         |         |         |         |  |  |  |  |
|---|---------|-------------------|--------|---------|---------|---------|---------|---------|--|--|--|--|
| Submarket   | Free    | hold              | Condor | ninium  | Rer     | ntal    | Total*  |         |  |  |  |  |
| Submarket   | Q3 2008 | Q3 2007 Q3 2008 Q |        | Q3 2007 | Q3 2008 | Q3 2007 | Q3 2008 | Q3 2007 |  |  |  |  |
| Central   | 6       | 0                 | 0      | 0       | 0       | 0       | 6       | 0       |  |  |  |  |
| Nutana  | 122     | 51                | 37     | 2       | 0       | 0       | 159     | 53      |  |  |  |  |
| Lakeview  | 0       | 11                | 0      | - 1     | 0       | 0       | 0       | 12      |  |  |  |  |
| Northeast   | 124     | 48                | 56     | 73      | 0       | 0       | 180     | 121     |  |  |  |  |
| North   | 2       | 4                 | 0      | 0       | 0       | 0       | 2       | 4       |  |  |  |  |
| South/West  | 13      | 0                 | 0      | 0       | 18      | 0       | 31      | 0       |  |  |  |  |
| West  | 96      | 46                | 0      | 0       | 0       | 0       | 96      | 46      |  |  |  |  |
| Remainder of the CMA  | 154     | 102               | 29     | 0       | 0       | 0       | 183     | 102     |  |  |  |  |
| Saskatoon CMA   | 551     | 280               | 122    | 111     | 18      | 0       | 691     | 391     |  |  |  |  |

| Table 3.5: Completions by Submarket and by Intended Market  January - September 2008 |          |          |          |          |          |          |          |          |  |  |  |  |
|--|----------|----------|----------|----------|----------|----------|----------|----------|--|--|--|--|
| Colonialist  | Free     | hold     | Condor   | minium   | Rer      | ntal     | Total*   |          |  |  |  |  |
| Submarket  | YTD 2008 | YTD 2007 |  |  |  |  |
| Central  | 7        | 0        | 0        | 101      | 0        | 0        | 7        | 101      |  |  |  |  |
| Nutana   | 226      | 155      | 185      | 45       | 0        | 0        | 411      | 200      |  |  |  |  |
| Lakeview   | 0        | 63       | 0        | 4        | 0        | 0        | 0        | 67       |  |  |  |  |
| Northeast  | 178      | 98       | 181      | 73       | 4        | 0        | 363      | 171      |  |  |  |  |
| North  | 5        | 10       | 35       | 0        | 20       | 0        | 60       | 10       |  |  |  |  |
| South/West   | 24       | 9        | 0        | 11       | 18       | 0        | 42       | 20       |  |  |  |  |
| West   | 216      | 99       | 0        | 0        | 0        | 0        | 216      | 99       |  |  |  |  |
| Remainder of the CMA   | 394      | 265      | 57       | 10       | 0        | 4        | 451      | 279      |  |  |  |  |
| Saskatoon CMA  | 1,126    | 717      | 487      | 279      | 42       | 4        | 1,655    | 1,000    |  |  |  |  |

|                      | Table 4: Absorbed Single-Detached Units by Price Range |              |                 |              |       |                 |                |              |        |              |       |                      |                       |
|----------------------|--|--------------|-----------------|--------------|-------|-----------------|----------------|--------------|--------|--------------|-------|----------------------|-----------------------|
|                      |  |              |                 |              |       | arter           |                |              |        | Ŭ            |       |                      |                       |
|                      |  |              |                 |              |       | Ranges          | 2000           |              |        |              |       |                      |                       |
|                      |  |              | <b>#200</b>     | 000          |       |                 | <b>#300</b>    | 000          | T      |              |       |                      |                       |
| Submarket            | < \$20   | 00,000       | \$200,<br>\$249 |              | -     | ,000 -<br>9,999 | \$300<br>\$349 |              | \$350, | 000 +        | Total | Median<br>Price (\$) | Average<br>Price (\$) |
|                      | Units  | Share<br>(%) | Units           | Share<br>(%) | Units | Share<br>(%)    | Units          | Share<br>(%) | Units  | Share<br>(%) |       | (.,                  | (.,                   |
| Central              |  |              |                 |              |       |                 |                |              |        |              |       |                      |                       |
| Q3 2008              | 0  | n/a          | 0               | n/a          | 0     | n/a             | 0              | n/a          | 0      | n/a          | 0     |                      |                       |
| Q3 2007              | 0  | n/a          | 0               | n/a          | 0     | n/a             | 0              | n/a          | 0      | n/a          | 0     |                      |                       |
| Year-to-date 2008    | 0  | 0.0          | 0               | 0.0          | 0     | 0.0             | 0              | 0.0          | 1      | 100.0        | 1     |                      |                       |
| Year-to-date 2007    | 0  | n/a          | 0               | n/a          | 0     | n/a             | 0              | n/a          | 0      | n/a          | 0     |                      |                       |
| Nutana               |  |              |                 |              |       |                 |                |              |        |              |       |                      |                       |
| Q3 2008              | 0  | 0.0          | 0               | 0.0          | 6     | 6.7             | 9              | 10.1         | 74     | 83. I        | 89    | 373,262              | 439,083               |
| Q3 2007              | 5  | 9.4          | 16              | 30.2         | 16    | 30.2            | 7              | 13.2         | 9      | 17.0         | 53    | 260,600              | 305,552               |
| Year-to-date 2008    | - 1  | 0.5          | 11              | 5.7          | 31    | 16.0            | 41             | 21.1         | 110    | 56.7         | 194   | 358,238              | 392,437               |
| Year-to-date 2007    | 28   | 17.5         | 57              | 35.6         | 36    | 22.5            | 17             | 10.6         | 22     | 13.8         | 160   | 245,628              | 279,163               |
| Lakeview             |  |              |                 |              |       |                 |                |              |        |              |       |                      |                       |
| Q3 2008              | 0  | n/a          | 0               | n/a          | 0     | n/a             | 0              | n/a          | 0      | n/a          | 0     |                      |                       |
| Q3 2007              | 0  | 0.0          | 2               | 15.4         | 4     | 30.8            | 3              | 23.1         | 4      | 30.8         | 13    | 305,226              | 312,945               |
| Year-to-date 2008    | 0  | n/a          | 0               | n/a          | 0     | n/a             | 0              | n/a          | 0      | n/a          | 0     |                      |                       |
| Year-to-date 2007    | 0  | 0.0          | 10              | 15.2         | 19    | 28.8            | 27             | 40.9         | 10     | 15.2         | 66    | 304,289              | 303,866               |
| Northeast            |  |              |                 |              |       |                 |                |              |        |              |       |                      |                       |
| Q3 2008              | 2  | 2.1          | 0               | 0.0          | 4     | 4.1             | 5              | 5.2          | 86     | 88.7         | 97    | 423,175              | 432,570               |
| Q3 2007              | 5  | 10.9         | 12              | 26.1         | 10    | 21.7            | 9              | 19.6         | 10     | 21.7         | 46    | 280,052              | 300,838               |
| Year-to-date 2008    | 5  | 3.3          | 9               | 5.9          | 10    | 6.5             | 17             | 11.1         | 112    | 73.2         | 153   | 398,203              | 395,245               |
| Year-to-date 2007    | 7  |              | 29              | 30.2         | 32    | 33.3            | 13             | 13.5         | 15     | 15.6         | 96    | 263,000              | 288,473               |
| North                |  |              |                 | 3 3 1 2      | -     | 2212            |                | 1010         |        |              |       |                      |                       |
| Q3 2008              | 0  | 0.0          | 0               | 0.0          | 0     | 0.0             | ı              | 50.0         | - 1    | 50.0         | 2     |                      |                       |
| Q3 2007              | 0  | 0.0          | I               | 50.0         | 0     | 0.0             | 0              | 0.0          | Ī      | 50.0         | 2     |                      |                       |
| Year-to-date 2008    | 0  | 0.0          | 0               | 0.0          | 0     | 0.0             | ı              | 33.3         | 2      | 66.7         | 3     |                      |                       |
| Year-to-date 2007    | T i  | 25.0         | 2               | 50.0         | 0     | 0.0             | 0              | 0.0          | Ī      | 25.0         | 4     |                      |                       |
| South/West           |  |              |                 |              |       |                 |                |              | -      |              |       |                      |                       |
| Q3 2008              | 0  | 0.0          | 0               | 0.0          | - 1   | 33.3            | T              | 33.3         | - 1    | 33.3         | 3     |                      |                       |
| Q3 2007              | 0  | n/a          | 0               | n/a          | 0     | n/a             | 0              | n/a          | 0      | n/a          | 0     |                      |                       |
| Year-to-date 2008    | 0  | 0.0          | 0               | 0.0          | 2     | 50.0            | ı              | 25.0         | Ī      | 25.0         | 4     |                      |                       |
| Year-to-date 2007    | 1  | 33.3         | 2               | 66.7         |       |                 | 0              |              | 0      | 0.0          | 3     |                      |                       |
| West                 |  |              |                 |              |       |                 |                |              |        |              |       |                      |                       |
| Q3 2008              | 0  | 0.0          | 0               | 0.0          | 19    | 31.1            | 15             | 24.6         | 27     | 44.3         | 61    | 335,000              | 346,060               |
| Q3 2007              | 26   |              | 12              | 26.7         | 6     |                 | ı              |              | 0      | 0.0          | 45    | 196,900              | 197,315               |
| Year-to-date 2008    | 12   |              | 24              |              | 66    |                 | 43             |              | 34     | 19.0         | 179   | 294,064              | 297,768               |
| Year-to-date 2007    | 65   |              | 19              |              |       |                 | - 1            |              | 0      | 0.0          | 98    | 181,000              | 190,369               |
| Remainder of the CMA |  |              |                 | 1111         |       | 1010            |                |              | -      |              |       | ,                    | ,                     |
| Q3 2008              | 6  | 5.0          | 7               | 5.8          | 15    | 12.5            | 28             | 23.3         | 64     | 53.3         | 120   | 350,000              | 361,156               |
| Q3 2007              | 10   |              | 24              | 25.8         | 24    |                 | 19             | 20.4         | 16     | 17.2         | 93    | 271,900              | 295,205               |
| Year-to-date 2008    | 24   |              | 28              | 8.0          | 47    |                 | 104            |              | 148    | 42.2         | 351   | 336,432              | 343,629               |
| Year-to-date 2007    | 37   |              | 98              |              | 52    |                 | 29             |              | 37     | 14.6         | 253   | 245,700              | 274,460               |
| Saskatoon CMA        | 27   |              | , ,             |              | 32    | _3.3            |                |              | J.     |              | _55   | 5,7 55               | , 100                 |
| Q3 2008              | 9  | 2.3          | 7               | 1.8          | 45    | 11.4            | 59             | 14.9         | 276    | 69.7         | 396   | 383,950              | 399,961               |
| Q3 2007              | 46   |              | 70              | 25.9         | 68    |                 | 40             |              | 46     | 17.0         | 270   | 259,997              | 283,662               |
| Year-to-date 2008    | 43   |              | 73              | 7.7          | 158   |                 | 212            |              | 465    | 48.9         | 951   | 347,672              | 360,535               |
|                      | 139  |              |                 | 31.5         |       |                 |                |              | 91     |              |       | 247,749              | 268,918               |
| Year-to-date 2007    | 139  | 19.9         | 220             | 31.5         | 160   | 22.9            | 88             | 12.6         | 91     | 13.0         | 698   | 24/,/49              | ∠68,918               |

Source: CM HC (Market Absorption Survey)

| Table 4.             | Table 4.1: Average Price (\$) of Absorbed Single-detached Units Third Quarter 2008 |         |          |          |          |          |  |  |  |  |  |  |  |  |
|----------------------|--|---------|----------|----------|----------|----------|--|--|--|--|--|--|--|--|
| Submarket            | Q3 2008  | Q3 2007 | % Change | YTD 2008 | YTD 2007 | % Change |  |  |  |  |  |  |  |  |
| Central              |  |         | n/a      |          |          | n/a      |  |  |  |  |  |  |  |  |
| Nutana               | 439,083  | 305,552 | 43.7     | 392,437  | 279,163  | 40.6     |  |  |  |  |  |  |  |  |
| Lakeview             |  | 312,945 | n/a      |          | 303,866  | n/a      |  |  |  |  |  |  |  |  |
| Northeast            | 432,570  | 300,838 | 43.8     | 395,245  | 288,473  | 37.0     |  |  |  |  |  |  |  |  |
| North                |  |         | n/a      |          |          | n/a      |  |  |  |  |  |  |  |  |
| South/West           |  |         | n/a      |          |          | n/a      |  |  |  |  |  |  |  |  |
| West                 | 346,060  | 197,315 | 75.4     | 297,768  | 190,369  | 56.4     |  |  |  |  |  |  |  |  |
| Remainder of the CMA | 361,156  | 295,205 | 22.3     | 343,629  | 274,460  | 25.2     |  |  |  |  |  |  |  |  |
| Saskatoon CMA        | 399,961  | 283,662 | 41.0     | 360,535  | 268,918  | 34.1     |  |  |  |  |  |  |  |  |

Source: CM HC (Market Absorption Survey)

|      |           | Tabl              | e 5: MLS   |                       |   | -                               | askatoon                                     |                       |                        |  |
|------|-----------|-------------------|------------|-----------------------|---|---------------------------------|--|-----------------------|------------------------|--|
|      |           |                   |            | Third C               | Quarter 2                                 | 800                             |  |                       |                        |  |
|      |           | Number of Sales 1 | Yr/Yr² (%) | Sales SA <sup>1</sup> | Number of<br>New<br>Listings <sup>1</sup> | New<br>Listings SA <sup>1</sup> | Sales-to-<br>New<br>Listings SA <sup>2</sup> | Average<br>Price (\$) | Yr/Yr <sup>2</sup> (%) | Average<br>Price <sup>1</sup> (\$)<br>SA |
| 2007 | January   | 219               | 26.6       | 337                   | 285                                       | 374                             | 90.1   | 190,038               | 26.8                   | 197,577                                  |
|      | February  | 321               | 44.6       | 371                   | 344                                       | 428                             | 86.7   | 187,595               | 26.0                   | 195,968                                  |
|      | March     | 433               | 42.4       | 384                   | 473                                       | 436                             | 88. I  | 200,939               | 28.2                   | 209,056                                  |
|      | April     | 475               | 69.6       | 401                   | 519                                       | 459                             | 87.4   | 220,862               | 41.9                   | 224,163                                  |
|      | May       | 586               | 41.5       | 391                   | 707                                       | 489                             | 80.0   | 233,917               | 44. I                  | 229,335                                  |
|      | June      | 477               | 23.9       | 361                   | 608                                       | 489                             | 73.8   | 252,444               | 57.2                   | 245,213                                  |
|      | July      | 421               | 25.7       | 347                   | 584                                       | 508                             | 68.3   | 245,152               | 53.7                   | 238,842                                  |
|      | August    | 396               | 13.1       | 348                   | 690                                       | 599                             | 58.1   | 253,240               | 56.4                   | 245,674                                  |
|      | September | 312               | 12.6       | 364                   | 533                                       | 541                             | 67.3   | 242,091               | 49.3                   | 234,894                                  |
|      | October   | 280               | -7.6       | 312                   | 534                                       | 530                             | 58.9   | 255,614               | 53.3                   | 258,092                                  |
|      | November  | 316               | 37.4       | 409                   | 375                                       | 516                             | 79.3   | 251,202               | 50.0                   | 255,358                                  |
|      | December  | 210               | 33.8       | 421                   | 164                                       | 447                             | 94.2   | 255,271               | 45.6                   | 257,340                                  |
| 2008 | January   | 300               | 37.0       | 478                   | 360                                       | 497                             | 96.2   | 259,444               | 36.5                   | 262,329                                  |
|      | February  | 367               | 14.3       | 407                   | 483                                       | 546                             | 74.5   | 264,270               | 40.9                   | 279,027                                  |
|      | March     | 391               | -9.7       | 419                   | 653                                       | 597                             | 70.2   | 289,440               | 44.0                   | 280,971                                  |
|      | April     | 418               | -12.0      | 324                   | 898                                       | 690                             | 47.0   | 306,268               | 38.7                   | 305,123                                  |
|      | May       | 367               | -37.4      | 261                   | 1,015                                     | 696                             | 37.5   | 301,527               | 28.9                   | 285,714                                  |
|      | June      | 321               | -32.7      | 260                   | 905                                       | 711                             | 36.6   | 310,386               | 23.0                   | 298,885                                  |
|      | July      | 348               | -17.3      | 294                   | 832                                       | 701                             | 41.9   | 292,428               | 19.3                   | 277,902                                  |
|      | August    | 224               | -43.4      | 222                   | 805                                       | 725                             | 30.6   | 279,366               | 10.3                   | 264,333                                  |
|      | September | 246               | -21.2      | 265                   | 825                                       | 740                             | 35.8   | 297,836               | 23.0                   | 291,032                                  |
|      | October   |                   |            |                       |   |                                 |  |                       |                        |  |
|      | November  |                   |            |                       |   |                                 |  |                       |                        |  |
|      | December  |                   |            |                       |   |                                 |  |                       |                        |  |
|      | Q3 2007   | 1,129             | 17.4       |                       | 1,807                                     |                                 |  | 247,143               | 53.4                   |  |
|      | Q3 2008   | 818               | -27.5      |                       | 2,462                                     |                                 |  | 290,478               | 17.5                   |  |
|      | YTD 2007  | 3,640             | 32.8       |                       | 4,743                                     |                                 |  | 228,096               | 43.9                   |  |
|      | YTD 2008  | 2,982             | -18.1      |                       | 6,776                                     |                                 |  | 289,710               | 27.0                   |  |

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<sup>1</sup>Source: CREA

|      |           |                         | Та                             |      | Economic<br>d Quarte         |   | ators                   |                             |                              |                                    |  |
|------|-----------|-------------------------|--------------------------------|------|------------------------------|---|-------------------------|-----------------------------|------------------------------|------------------------------------|--|
|      |           | Inter                   | est Rates                      |      | NHPI,<br>Total,              | CPI.  |                         | Saskatoon Labour Market     |                              |                                    |  |
|      |           | P&I<br>Per<br>\$100,000 | Mortage<br>(%<br>I Yr.<br>Term |      | Saskatoon<br>CMA<br>1997=100 | 2002<br>=100<br>109.5<br>109.5<br>110.7<br>111.5<br>112.4<br>113.5<br>114.1 | Employment<br>SA (,000) | Unemployment<br>Rate (%) SA | Participation<br>Rate (%) SA | Average<br>Weekly<br>Earnings (\$) |  |
| 2007 | January   | 679                     | 6.50                           | 6.65 | 148.9                        | 109.5   | 134.0                   | 3.5                         | 73.5                         | 699                                |  |
|      | February  | 679                     | 6.50                           | 6.65 | 148.9                        | 109.9   | 134.7                   | 3.8                         | 74.0                         | 699                                |  |
|      | March     | 669                     | 6.40                           | 6.49 | 164.6                        | 110.7   | 134.6                   | 3.6                         | 73.8                         | 692                                |  |
|      | April     | 678                     | 6.60                           | 6.64 | 168.1                        | 111.9   | 134.5                   | 3.9                         | 73.7                         | 682                                |  |
|      | May       | 709                     | 6.85                           | 7.14 | 186.5                        | 112.4   | 133.7                   | 4.0                         | 73.3                         | 682                                |  |
|      | June      | 715                     | 7.05                           | 7.24 | 203.0                        | 113.5   | 133.7                   | 4.5                         | 73.6                         | 689                                |  |
|      | July      | 715                     | 7.05                           | 7.24 | 209.1                        | 114.1   | 134.0                   | 4.5                         | 73.6                         | 700                                |  |
|      | August    | 715                     | 7.05                           | 7.24 | 212.1                        | 114.1   | 134.4                   | 4.6                         | 73.7                         | 711                                |  |
|      | September | 712                     | 7.05                           | 7.19 | 212.5                        | 114.4   | 135.6                   | 4.1                         | 73.9                         | 721                                |  |
|      | October   | 728                     | 7.25                           | 7.44 | 213.9                        | 114.1   | 136.5                   | 3.9                         | 74.1                         | 728                                |  |
|      | November  | 725                     | 7.20                           | 7.39 | 213.9                        | 114.3   | 137.7                   | 3.7                         | 74.4                         | 731                                |  |
|      | December  | 734                     | 7.35                           | 7.54 | 216.1                        | 114.0   | 138.0                   | 3.8                         | 74.4                         | 730                                |  |
| 2008 | January   | 725                     | 7.35                           | 7.39 | 225.9                        | 114.2   | 138                     | 3.5                         | 73.9                         | 735                                |  |
|      | February  | 718                     | 7.25                           | 7.29 | 235.7                        | 115.0   | 138.1                   | 3.3                         | 73.6                         | 746                                |  |
|      | March     | 712                     | 7.15                           | 7.19 | 240.7                        | 116.0   | 138.0                   | 3.2                         | 73.3                         | 758                                |  |
|      | April     | 700                     | 6.95                           | 6.99 | 241.6                        | 116.9   | 138.2                   | 3.4                         | 73.3                         | 756                                |  |
|      | May       | 679                     | 6.15                           | 6.65 | 242.9                        | 117.6   | 137.3                   | 3.8                         | 73.1                         | 752                                |  |
|      | June      | 710                     | 6.95                           | 7.15 | 236.0                        | 118.3   | 137.2                   | 3.9                         | 72.8                         | 747                                |  |
|      | July      | 710                     | 6.95                           | 7.15 | 236.4                        | 118.1   | 136.3                   | 4.5                         | 72.5                         | 763                                |  |
|      | August    | 691                     | 6.65                           | 6.85 | 229.0                        | 118.1   | 137.2                   | 4.3                         | 72.6                         | 780                                |  |
|      | September | 691                     | 6.65                           | 6.85 |                              | 118.3   | 137.3                   | 4.6                         | 72.7                         | 803                                |  |
|      | October   |                         |                                |      |                              |   |                         |                             |                              |                                    |  |
|      | November  |                         |                                |      |                              |   |                         |                             |                              |                                    |  |
|      | December  |                         |                                |      |                              |   |                         |                             |                              |                                    |  |

<sup>&</sup>quot;P & l" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

 $Source: CM\,HC, adapted\,from\,Statistics\,Canada\,(CA\,NSIM\,), Statistics\,Canada\,(CA\,NSIM\,)$ 

<sup>&</sup>quot;NHPI" means New Housing Price Index

<sup>&</sup>quot;CPI" means Consumer Price Index

<sup>&</sup>quot;SA" means Seasonally Adjusted

#### METHODOLOGY

#### Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### **Market Absorption Survey Methodology**

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

# STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "**start**", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "**under construction**" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "absorbed" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

#### **DWELLING TYPES:**

A "Single-Detached" dwelling (also referred to as "Single") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "Semi-Detached (Double)" dwelling (also referred to as "Semi") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "Row (Townhouse)" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "Apartment and other" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

#### INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

Condominium (including Strata-Titled): An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

#### **GEOGRAPHICAL TERMS:**

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions, except the Economic Indicators data (Table 6) which is based on Statistics Canada's 2001 Census area definitions.

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