

## HOUSING NOW

## Calgary CMA



Canada Mortgage and Housing Corporation

Date Released: October 2008

## New Home Market

## Housing Starts Declined in September

Total housing starts in the Calgary Census Metropolitan Area (CMA) dropped 59 per cent, from 1,386 units in September 2007 to 573 units in September 2008, due to weakness in both single and multi-family construction. Through three quarters of this year, single-detached and multi-

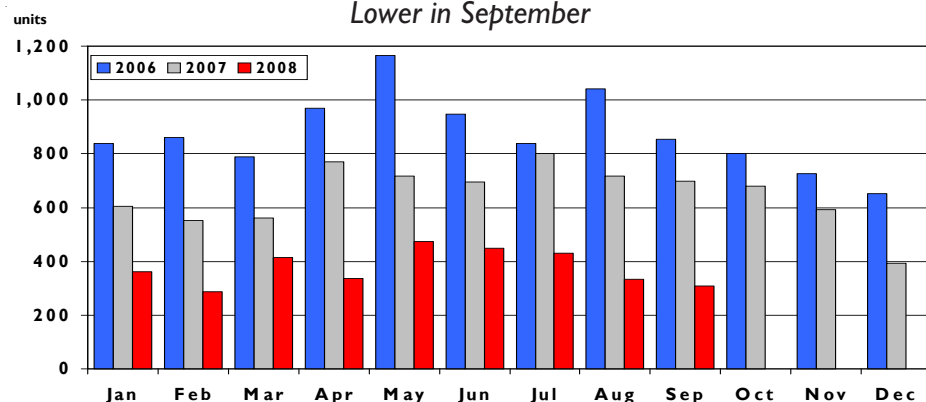
family units combined totalled 9,861 units, down nine per cent as compared to the same period in 2007.

Single-detached starts amounted to 308 units in September, down 56 per cent as compared to last year, and to the lowest level for any September since 1986. Year-to-date, single-detached starts of 3,401 units are lower by 44 per cent from the same period in 2007. The lower level of housing starts reduced the number of single-detached units

Figure 1

## Calgary CMA – Single Detached Starts

Lower in September



Source: CMHC

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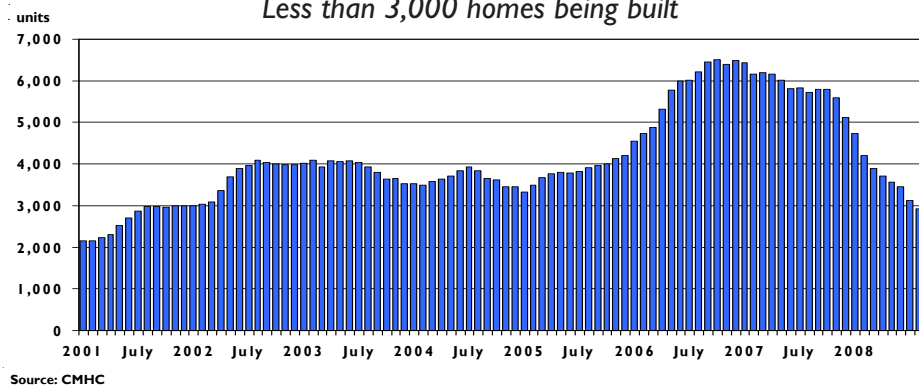
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Figure 2

### Calgary CMA - Single-Detached Under Construction

*Less than 3,000 homes being built*



under construction to 2,933 units, down 49 per cent from September 2007. The last time there were fewer than 3,000 homes being built was in 2001. Completions amounted to 494 units in September while 443 units were absorbed. As a result, the number of completed and not absorbed units increased by 51 units to 660 units, up 61 per cent from a year earlier.

The average absorbed price of a single-detached unit in the Calgary CMA was \$594,141 in September, up 18 per cent from a year earlier. The average absorbed price in the city reached a record \$647,300, up almost 26 per cent from September 2007. Note, the absorbed price reflects units absorbed in the current month but likely negotiated and priced before construction began.

The drop in multi-family starts in August was repeated in September. Multi-family starts, which include semi-detached units, rows, and apartments, amounted to 265 units in September, down 62 per cent from a year earlier. Apartment starts reached 151 units, down 66 per cent

from 448 units in September 2007, while semi-detached and row unit starts fell year-over-year by 38 and 64 per cent respectively. Year-to-date, multi-family starts have reached 6,460 units, up 38 per cent from a year earlier.

In the month of September, several condominium projects amounting to 749 units were halted and were removed from the units under construction count. As a result, the number of multi-family units under construction totalled 10,177 in September, up about 10 per cent

from September 2007. Last month, 526 multi-family units were completed while 511 units were absorbed, thus, the number of completed and not absorbed units increased to 232 units, more than double the inventory last year at this time.

The rising inventory will continue to dampen multi-family starts in the fourth quarter of this year and into 2009. It appears the multi-family market is now correcting. Intentions of new apartment units have almost vanished as there has been only one application for a four unit structure during the third quarter of 2008

## Resale Market

### Demand for Resale Homes Stabilizing

Calgary's resale market has favoured buyers since the beginning of this year because of lower demand and a high level of supply. For those thinking about a home purchase, affordability for home ownership has

Figure 3

### Calgary CMA – Multi-family Starts

*Year-to-date September 38 % higher y/r/y*

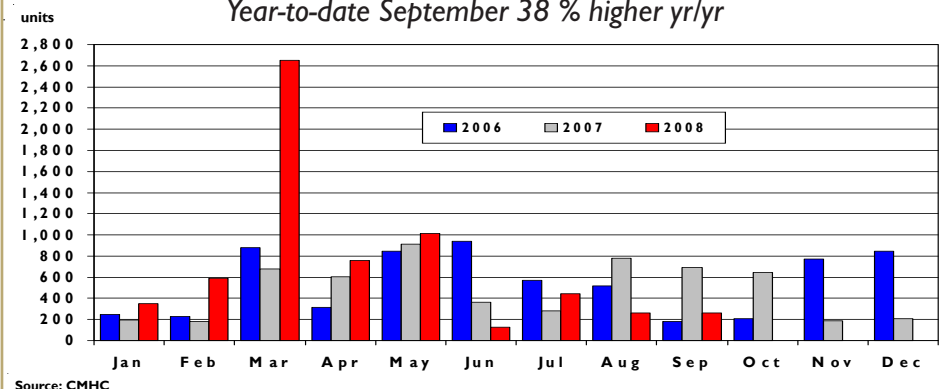
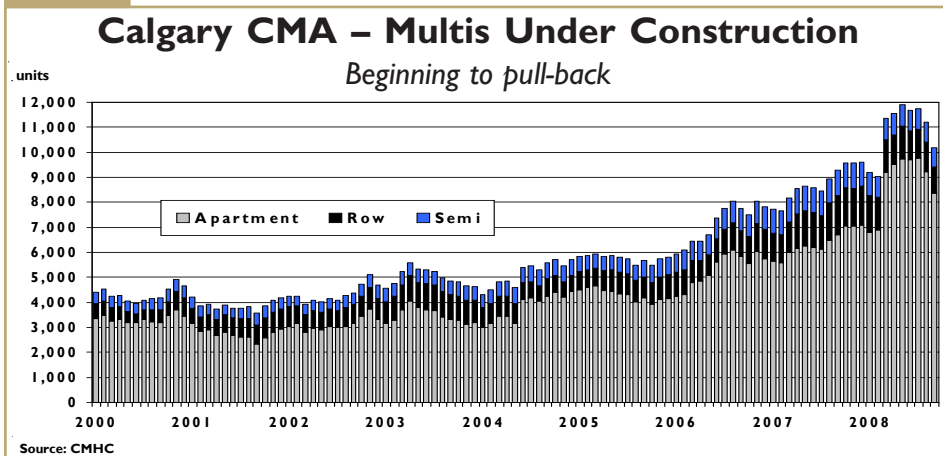


Figure 4



improved. Using the average price for September 2008, the monthly amortization cost for a single-detached unit and condominium unit have decreased by 9.5 per cent and 14 per cent as compared to September 2007, respectively.

Year-to-date September, MLS® sales in the Calgary CMA dropped by 27 per cent as compared to the same period in 2007. However, sales in the month of September were 3.7 per cent higher than a year earlier, and this gain was the first monthly year-over-year improvement in 2008.

After nine months, sales of single-detached resale homes in the Calgary CMA were lower by 23.4 per cent as compared to the same period in 2007. Sales of condominiums have slipped by even more, dropping by almost 35 per cent compared with the first nine months of 2007.

The high supply level and lower demand this year has put downward pressure on price and caused a rapid re-pricing of real estate. The total average price in 2008 is expected to

be below the level recorded in 2007. The previous time the average price fell in Calgary was between 1994 and 1995 when the average price dropped by less than one per cent. However, supply levels appear to be past their peak this year and sales showed an improvement in September. The monthly average price is expected to bottom sometime before next spring. The more affordable pricing will promote additional demand. As homes begin to sell faster, prices will stabilize. The average price of a single-detached home in the Calgary CMA was

\$421,484, down 5.6 per cent from September 2007. The average price of a condominium unit was \$287,426 in September, down 10.6 per cent from last year.

## Economy

### Calgary's Economy Continues to Create Jobs

The economy continues to generate jobs and actual employment reached a record 715,300 in September. Year-to-date September, employment has grown by 2.7 per cent from the comparable period in 2007. Some of the employment growth was due to the increased participation rate and at 78.4 per cent in September it was the highest in more than twenty years. The growth rate represented an additional 18,600 workers of which 13,300 were full-time positions. The seasonally adjusted unemployment rate was 3.7 per cent in September, indicative of a tight labour market.

Figure 5

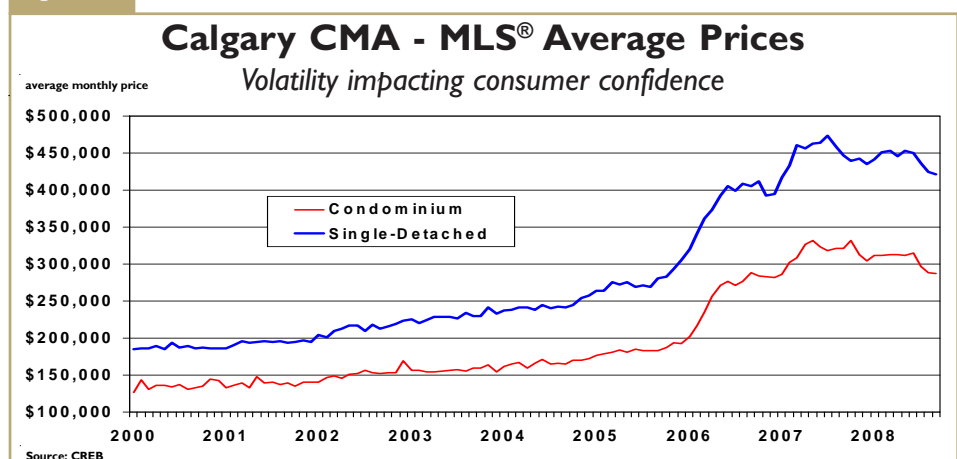
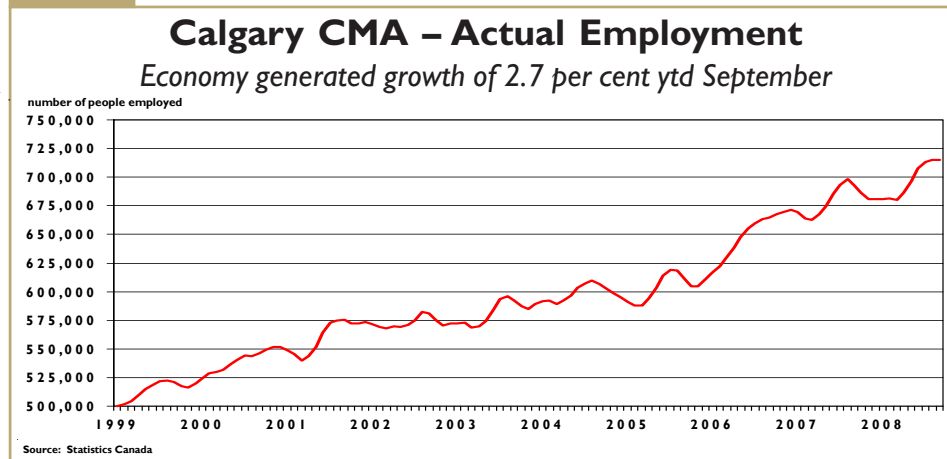


Figure 6



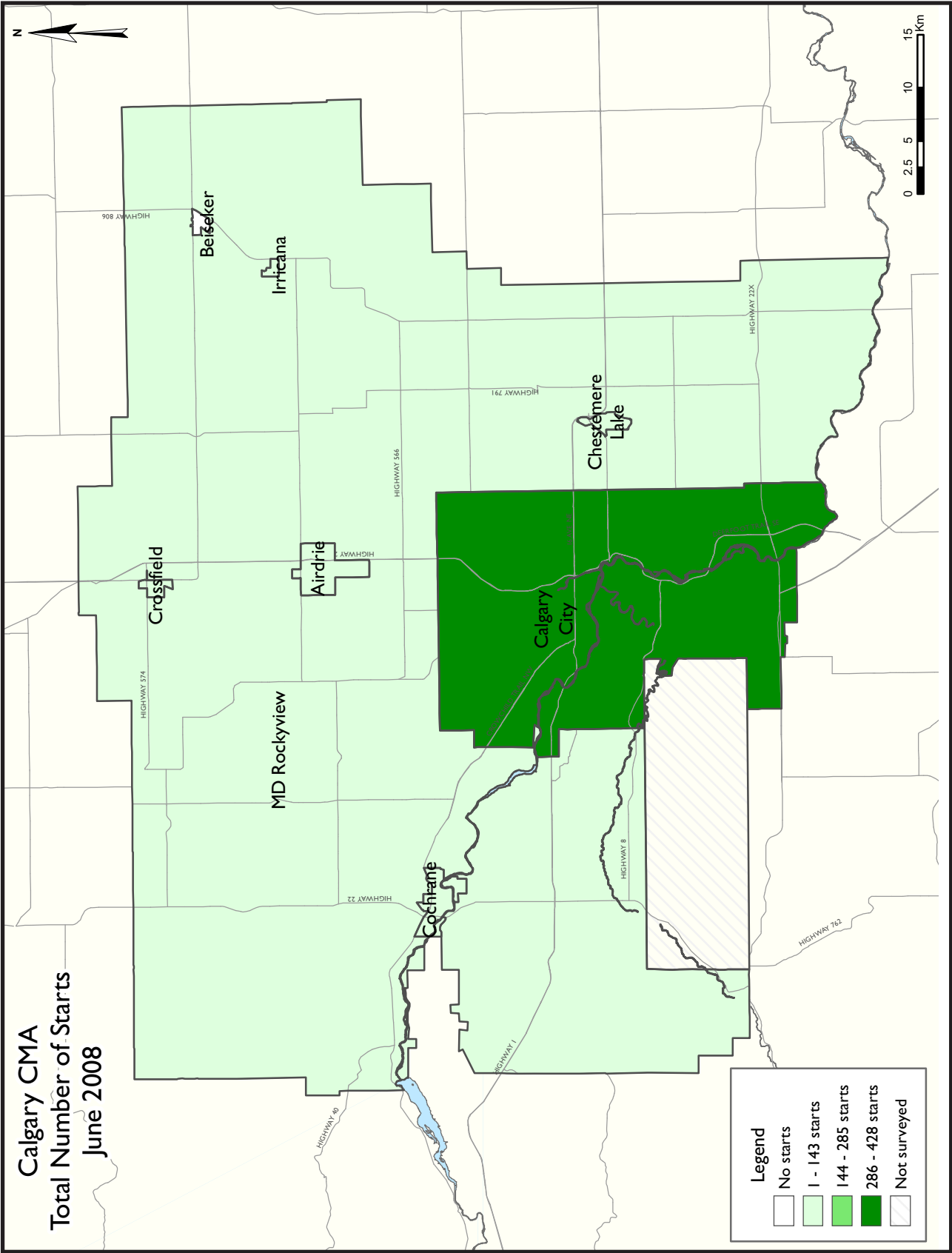
## Wages Still Rising

Average weekly earnings continue to be above the level of last year primarily due to gains during the first part of 2008. Year-to-date September, average weekly earnings were 5.6 per cent higher as compared to the same period in 2007. The growth in income should continue to support consumer spending.

## Net Migration to Improve

Inter-provincial migration has been a key component for housing demand in Alberta and the weakness in Ontario's manufacturing sector will likely encourage more people to move from Ontario to Alberta. On the other hand, the outflow of migration from Alberta to

Saskatchewan will likely slow as recent house price gains in Saskatchewan have reduced its relative housing affordability advantage. Calgary will continue to see its population grow from international migrants, especially non-permanent residents on work permits. Many of the international migrants will stay in Calgary and, as they become established, will move from rental to homeownership.



# HOUSING NOW REPORT TABLES

## Available in ALL reports:

- 1 Housing Activity Summary of CMA
- 2 Starts by Submarket and by Dwelling Type – Current Month or Quarter
- 2.1 Starts by Submarket and by Dwelling Type – Year-to-Date
- 3 Completions by Submarket and by Dwelling Type – Current Month or Quarter
- 3.1 Completions by Submarket and by Dwelling Type – Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

## Available in SELECTED Reports:

- 1.1 Housing Activity Summary by Submarket
- 1.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market – Current Month or Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market – Year-to-Date
- 2.4 Starts by Submarket and by Intended Market – Current Month or Quarter
- 2.5 Starts by Submarket and by Intended Market – Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market – Current Month or Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market – Year-to-Date
- 3.4 Completions by Submarket and by Intended Market – Current Month or Quarter
- 3.5 Completions by Submarket and by Intended Market – Year-to-Date
- 4.1 Average Price (\$) of Absorbed Single-Detached Units

## SYMBOLS

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

**Table 1: Housing Activity Summary of Calgary CMA**  
**September 2008**

|                          | Ownership |       |                   |             |              |              | Rental                |              | Total* |
|--------------------------|-----------|-------|-------------------|-------------|--------------|--------------|-----------------------|--------------|--------|
|                          | Freehold  |       |                   | Condominium |              |              |                       |              |        |
|                          | Single    | Semi  | Row, Apt. & Other | Single      | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other |        |
| STARTS                   |           |       |                   |             |              |              |                       |              |        |
| September 2008           | 308       | 66    | 0                 | 0           | 48           | 151          | 0                     | 0            | 573    |
| September 2007           | 697       | 102   | 0                 | 0           | 139          | 448          | 0                     | 0            | 1,386  |
| % Change                 | -55.8     | -35.3 | n/a               | n/a         | -65.5        | -66.3        | n/a                   | n/a          | -58.7  |
| Year-to-date 2008        | 3,401     | 576   | 0                 | 0           | 585          | 5,195        | 0                     | 104          | 9,861  |
| Year-to-date 2007        | 6,113     | 746   | 30                | 1           | 1,200        | 2,694        | 0                     | 20           | 10,804 |
| % Change                 | -44.4     | -22.8 | -100.0            | -100.0      | -51.3        | 92.8         | n/a                   | **           | -8.7   |
| UNDER CONSTRUCTION       |           |       |                   |             |              |              |                       |              |        |
| September 2008           | 2,932     | 754   | 0                 | 0           | 1,053        | 8,250        | 1                     | 120          | 13,110 |
| September 2007           | 5,786     | 922   | 63                | 2           | 1,602        | 6,574        | 0                     | 121          | 15,070 |
| % Change                 | -49.3     | -18.2 | -100.0            | -100.0      | -34.3        | 25.5         | n/a                   | -0.8         | -13.0  |
| COMPLETIONS              |           |       |                   |             |              |              |                       |              |        |
| September 2008           | 494       | 76    | 0                 | 0           | 189          | 261          | 0                     | 0            | 1,020  |
| September 2007           | 620       | 76    | 0                 | 0           | 47           | 236          | 0                     | 0            | 979    |
| % Change                 | -20.3     | 0.0   | n/a               | n/a         | **           | 10.6         | n/a                   | n/a          | 4.2    |
| Year-to-date 2008        | 5,578     | 726   | 55                | 1           | 1,074        | 3,025        | 0                     | 264          | 10,723 |
| Year-to-date 2007        | 6,805     | 602   | 1                 | 4           | 897          | 1,670        | 0                     | 87           | 10,066 |
| % Change                 | -18.0     | 20.6  | **                | -75.0       | 19.7         | 81.1         | n/a                   | **           | 6.5    |
| COMPLETED & NOT ABSORBED |           |       |                   |             |              |              |                       |              |        |
| September 2008           | 660       | 130   | 0                 | 0           | 56           | 38           | 0                     | 8            | 892    |
| September 2007           | 410       | 88    | 0                 | 0           | 12           | 5            | 0                     | 8            | 523    |
| % Change                 | 61.0      | 47.7  | n/a               | n/a         | **           | **           | n/a                   | 0.0          | 70.6   |
| ABSORBED                 |           |       |                   |             |              |              |                       |              |        |
| September 2008           | 443       | 76    | 0                 | 0           | 160          | 275          | 0                     | 0            | 954    |
| September 2007           | 629       | 71    | 0                 | 0           | 47           | 237          | 0                     | 0            | 984    |
| % Change                 | -29.6     | 7.0   | n/a               | n/a         | **           | 16.0         | n/a                   | n/a          | -3.0   |
| Year-to-date 2008        | 5,339     | 684   | 51                | 1           | 1,038        | 3,017        | 0                     | 13           | 10,143 |
| Year-to-date 2007        | 6,841     | 591   | 1                 | 4           | 896          | 1,673        | 0                     | 79           | 10,085 |
| % Change                 | -22.0     | 15.7  | **                | -75.0       | 15.8         | 80.3         | n/a                   | -83.5        | 0.6    |

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

**Table 1.1: Housing Activity Summary by Submarket  
September 2008**

|                  | Ownership |      |                   |             |              |              | Rental                |              | Total* |
|------------------|-----------|------|-------------------|-------------|--------------|--------------|-----------------------|--------------|--------|
|                  | Freehold  |      |                   | Condominium |              |              |                       |              |        |
|                  | Single    | Semi | Row, Apt. & Other | Single      | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other |        |
| STARTS           |           |      |                   |             |              |              |                       |              |        |
| Calgary City     |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 216       | 66   | 0                 | 0           | 23           | 83           | 0                     | 0            | 388    |
| September 2007   | 544       | 60   | 0                 | 0           | 80           | 448          | 0                     | 0            | 1,132  |
| Airdrie          |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 59        | 0    | 0                 | 0           | 5            | 0            | 0                     | 0            | 64     |
| September 2007   | 91        | 32   | 0                 | 0           | 50           | 0            | 0                     | 0            | 173    |
| Beiseker         |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 0         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 0      |
| September 2007   | 0         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 0      |
| Chestermere Lake |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 1         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 1      |
| September 2007   | 16        | 2    | 0                 | 0           | 5            | 0            | 0                     | 0            | 23     |
| Cochrane         |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 26        | 0    | 0                 | 0           | 20           | 68           | 0                     | 0            | 114    |
| September 2007   | 21        | 4    | 0                 | 0           | 0            | 0            | 0                     | 0            | 25     |
| Crossfield       |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 2         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 2      |
| September 2007   | 0         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 0      |
| Irricana         |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 0         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 0      |
| September 2007   | 0         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 0      |
| MD Rockyview     |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 4         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 4      |
| September 2007   | 25        | 4    | 0                 | 0           | 4            | 0            | 0                     | 0            | 33     |
| Calgary CMA      |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 308       | 66   | 0                 | 0           | 48           | 151          | 0                     | 0            | 573    |
| September 2007   | 697       | 102  | 0                 | 0           | 139          | 448          | 0                     | 0            | 1,386  |

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)



**Table I.1: Housing Activity Summary by Submarket  
September 2008**

|                    | Ownership |      |                   |             |              |              | Rental                |              | Total* |
|--------------------|-----------|------|-------------------|-------------|--------------|--------------|-----------------------|--------------|--------|
|                    | Freehold  |      |                   | Condominium |              |              |                       |              |        |
|                    | Single    | Semi | Row, Apt. & Other | Single      | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other |        |
| UNDER CONSTRUCTION |           |      |                   |             |              |              |                       |              |        |
| Calgary City       |           |      |                   |             |              |              |                       |              |        |
| September 2008     | 2,208     | 646  | 0                 | 0           | 767          | 7,800        | 1                     | 120          | 11,542 |
| September 2007     | 4,580     | 724  | 63                | 0           | 1,198        | 6,436        | 0                     | 121          | 13,122 |
| Airdrie            |           |      |                   |             |              |              |                       |              |        |
| September 2008     | 370       | 46   | 0                 | 0           | 151          | 208          | 0                     | 0            | 775    |
| September 2007     | 555       | 108  | 0                 | 0           | 341          | 120          | 0                     | 0            | 1,124  |
| Beiseker           |           |      |                   |             |              |              |                       |              |        |
| September 2008     | 0         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 0      |
| September 2007     | 1         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 1      |
| Chestermere Lake   |           |      |                   |             |              |              |                       |              |        |
| September 2008     | 73        | 36   | 0                 | 0           | 34           | 0            | 0                     | 0            | 143    |
| September 2007     | 189       | 50   | 0                 | 0           | 27           | 0            | 0                     | 0            | 266    |
| Cochrane           |           |      |                   |             |              |              |                       |              |        |
| September 2008     | 112       | 20   | 0                 | 0           | 51           | 242          | 0                     | 0            | 425    |
| September 2007     | 147       | 22   | 0                 | 2           | 14           | 0            | 0                     | 0            | 185    |
| Crossfield         |           |      |                   |             |              |              |                       |              |        |
| September 2008     | 10        | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 10     |
| September 2007     | 9         | 0    | 0                 | 0           | 0            | 18           | 0                     | 0            | 27     |
| Irricana           |           |      |                   |             |              |              |                       |              |        |
| September 2008     | 2         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 2      |
| September 2007     | 3         | 4    | 0                 | 0           | 0            | 0            | 0                     | 0            | 7      |
| MD Rockyview       |           |      |                   |             |              |              |                       |              |        |
| September 2008     | 157       | 6    | 0                 | 0           | 50           | 0            | 0                     | 0            | 213    |
| September 2007     | 302       | 14   | 0                 | 0           | 22           | 0            | 0                     | 0            | 338    |
| Calgary CMA        |           |      |                   |             |              |              |                       |              |        |
| September 2008     | 2,932     | 754  | 0                 | 0           | 1,053        | 8,250        | 1                     | 120          | 13,110 |
| September 2007     | 5,786     | 922  | 63                | 2           | 1,602        | 6,574        | 0                     | 121          | 15,070 |

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

**Table 1.1: Housing Activity Summary by Submarket  
September 2008**

|                  | Ownership |      |                   |             |              |              | Rental                |              | Total* |
|------------------|-----------|------|-------------------|-------------|--------------|--------------|-----------------------|--------------|--------|
|                  | Freehold  |      |                   | Condominium |              |              | Single, Semi, and Row | Apt. & Other |        |
|                  | Single    | Semi | Row, Apt. & Other | Single      | Row and Semi | Apt. & Other |                       |              |        |
| COMPLETIONS      |           |      |                   |             |              |              |                       |              |        |
| Calgary City     |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 342       | 64   | 0                 | 0           | 127          | 261          | 0                     | 0            | 794    |
| September 2007   | 456       | 58   | 0                 | 0           | 15           | 236          | 0                     | 0            | 765    |
| Airdrie          |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 80        | 8    | 0                 | 0           | 60           | 0            | 0                     | 0            | 148    |
| September 2007   | 79        | 12   | 0                 | 0           | 32           | 0            | 0                     | 0            | 123    |
| Beiseker         |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 0         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 0      |
| September 2007   | 0         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 0      |
| Chestermere Lake |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 11        | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 11     |
| September 2007   | 22        | 4    | 0                 | 0           | 0            | 0            | 0                     | 0            | 26     |
| Cochrane         |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 41        | 4    | 0                 | 0           | 2            | 0            | 0                     | 0            | 47     |
| September 2007   | 24        | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 24     |
| Crossfield       |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 0         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 0      |
| September 2007   | 1         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 1      |
| Irricana         |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 0         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 0      |
| September 2007   | 0         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 0      |
| MD Rockyview     |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 20        | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 20     |
| September 2007   | 38        | 2    | 0                 | 0           | 0            | 0            | 0                     | 0            | 40     |
| Calgary CMA      |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 494       | 76   | 0                 | 0           | 189          | 261          | 0                     | 0            | 1,020  |
| September 2007   | 620       | 76   | 0                 | 0           | 47           | 236          | 0                     | 0            | 979    |

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

**Table 1.1: Housing Activity Summary by Submarket  
September 2008**

|                          | Ownership |      |                      |             |                 |                 | Rental                      |                 | Total* |
|--------------------------|-----------|------|----------------------|-------------|-----------------|-----------------|-----------------------------|-----------------|--------|
|                          | Freehold  |      |                      | Condominium |                 |                 | Single,<br>Semi, and<br>Row | Apt. &<br>Other |        |
|                          | Single    | Semi | Row, Apt.<br>& Other | Single      | Row and<br>Semi | Apt. &<br>Other |                             |                 |        |
| COMPLETED & NOT ABSORBED |           |      |                      |             |                 |                 |                             |                 |        |
| Calgary City             |           |      |                      |             |                 |                 |                             |                 |        |
| September 2008           | 575       | 118  | 0                    | 0           | 53              | 28              | 0                           | 0               | 774    |
| September 2007           | 316       | 74   | 0                    | 0           | 10              | 5               | 0                           | 0               | 405    |
| Airdrie                  |           |      |                      |             |                 |                 |                             |                 |        |
| September 2008           | 43        | 4    | 0                    | 0           | 2               | 0               | 0                           | 8               | 57     |
| September 2007           | 60        | 7    | 0                    | 0           | 2               | 0               | 0                           | 8               | 77     |
| Beiseker                 |           |      |                      |             |                 |                 |                             |                 |        |
| September 2008           | 0         | 0    | 0                    | 0           | 0               | 0               | 0                           | 0               | 0      |
| September 2007           | 0         | 0    | 0                    | 0           | 0               | 0               | 0                           | 0               | 0      |
| Chestermere Lake         |           |      |                      |             |                 |                 |                             |                 |        |
| September 2008           | 7         | 5    | 0                    | 0           | 0               | 0               | 0                           | 0               | 12     |
| September 2007           | 6         | 5    | 0                    | 0           | 0               | 0               | 0                           | 0               | 11     |
| Cochrane                 |           |      |                      |             |                 |                 |                             |                 |        |
| September 2008           | 29        | 3    | 0                    | 0           | 1               | 0               | 0                           | 0               | 33     |
| September 2007           | 18        | 1    | 0                    | 0           | 0               | 0               | 0                           | 0               | 19     |
| Crossfield               |           |      |                      |             |                 |                 |                             |                 |        |
| September 2008           | 0         | 0    | 0                    | 0           | 0               | 10              | 0                           | 0               | 10     |
| September 2007           | 0         | 0    | 0                    | 0           | 0               | 0               | 0                           | 0               | 0      |
| Irricana                 |           |      |                      |             |                 |                 |                             |                 |        |
| September 2008           | 0         | 0    | 0                    | 0           | 0               | 0               | 0                           | 0               | 0      |
| September 2007           | 0         | 0    | 0                    | 0           | 0               | 0               | 0                           | 0               | 0      |
| MD Rockyview             |           |      |                      |             |                 |                 |                             |                 |        |
| September 2008           | 6         | 0    | 0                    | 0           | 0               | 0               | 0                           | 0               | 6      |
| September 2007           | 10        | 1    | 0                    | 0           | 0               | 0               | 0                           | 0               | 11     |
| Calgary CMA              |           |      |                      |             |                 |                 |                             |                 |        |
| September 2008           | 660       | 130  | 0                    | 0           | 56              | 38              | 0                           | 8               | 892    |
| September 2007           | 410       | 88   | 0                    | 0           | 12              | 5               | 0                           | 8               | 523    |

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

**Table 1.1: Housing Activity Summary by Submarket  
September 2008**

|                  | Ownership |      |                   |             |              |              | Rental                |              | Total* |
|------------------|-----------|------|-------------------|-------------|--------------|--------------|-----------------------|--------------|--------|
|                  | Freehold  |      |                   | Condominium |              |              |                       |              |        |
|                  | Single    | Semi | Row, Apt. & Other | Single      | Row and Semi | Apt. & Other | Single, Semi, and Row | Apt. & Other |        |
| ABSORBED         |           |      |                   |             |              |              |                       |              |        |
| Calgary City     |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 300       | 65   | 0                 | 0           | 99           | 275          | 0                     | 0            | 739    |
| September 2007   | 475       | 53   | 0                 | 0           | 15           | 237          | 0                     | 0            | 780    |
| Airdrie          |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 80        | 8    | 0                 | 0           | 60           | 0            | 0                     | 0            | 148    |
| September 2007   | 65        | 12   | 0                 | 0           | 32           | 0            | 0                     | 0            | 109    |
| Beiseker         |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 0         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 0      |
| September 2007   | 0         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 0      |
| Chestermere Lake |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 12        | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 12     |
| September 2007   | 24        | 4    | 0                 | 0           | 0            | 0            | 0                     | 0            | 28     |
| Cochrane         |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 31        | 3    | 0                 | 0           | 1            | 0            | 0                     | 0            | 35     |
| September 2007   | 24        | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 24     |
| Crossfield       |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 0         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 0      |
| September 2007   | 1         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 1      |
| Irricana         |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 0         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 0      |
| September 2007   | 0         | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 0      |
| MD Rockyview     |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 20        | 0    | 0                 | 0           | 0            | 0            | 0                     | 0            | 20     |
| September 2007   | 40        | 2    | 0                 | 0           | 0            | 0            | 0                     | 0            | 42     |
| Calgary CMA      |           |      |                   |             |              |              |                       |              |        |
| September 2008   | 443       | 76   | 0                 | 0           | 160          | 275          | 0                     | 0            | 954    |
| September 2007   | 629       | 71   | 0                 | 0           | 47           | 237          | 0                     | 0            | 984    |

Source: CMHC (Starts and Completions Survey, Market Absorption Survey)

**Table 2: Starts by Submarket and by Dwelling Type  
September 2008**

| Submarket          | Single     |            | Semi      |            | Row       |            | Apt. & Other |            | Total      |              |              |
|--------------------|------------|------------|-----------|------------|-----------|------------|--------------|------------|------------|--------------|--------------|
|                    | Sept 2008  | Sept 2007  | Sept 2008 | Sept 2007  | Sept 2008 | Sept 2007  | Sept 2008    | Sept 2007  | Sept 2008  | Sept 2007    | % Change     |
| Calgary City       | 216        | 544        | 66        | 64         | 23        | 76         | 83           | 448        | 388        | 1,132        | -65.7        |
| Airdrie            | 59         | 91         | 0         | 32         | 5         | 50         | 0            | 0          | 64         | 173          | -63.0        |
| Beiseker           | 0          | 0          | 0         | 0          | 0         | 0          | 0            | 0          | 0          | 0            | n/a          |
| Chestermere Lake   | 1          | 16         | 0         | 2          | 0         | 5          | 0            | 0          | 1          | 23           | -95.7        |
| Cochrane           | 26         | 21         | 0         | 4          | 20        | 0          | 68           | 0          | 114        | 25           | **           |
| Crossfield         | 2          | 0          | 0         | 0          | 0         | 0          | 0            | 0          | 2          | 0            | n/a          |
| Irricana           | 0          | 0          | 0         | 0          | 0         | 0          | 0            | 0          | 0          | 0            | n/a          |
| MD Rockyview       | 4          | 25         | 0         | 4          | 0         | 4          | 0            | 0          | 4          | 33           | -87.9        |
| <b>Calgary CMA</b> | <b>308</b> | <b>697</b> | <b>66</b> | <b>106</b> | <b>48</b> | <b>135</b> | <b>151</b>   | <b>448</b> | <b>573</b> | <b>1,386</b> | <b>-58.7</b> |

**Table 2.1: Starts by Submarket and by Dwelling Type  
January - September 2008**

| Submarket          | Single       |              | Semi       |            | Row        |              | Apt. & Other |              | Total        |               |             |
|--------------------|--------------|--------------|------------|------------|------------|--------------|--------------|--------------|--------------|---------------|-------------|
|                    | YTD 2008     | YTD 2007     | YTD 2008   | YTD 2007   | YTD 2008   | YTD 2007     | YTD 2008     | YTD 2007     | YTD 2008     | YTD 2007      | % Change    |
| Calgary City       | 2,525        | 4,721        | 510        | 598        | 440        | 827          | 4,849        | 2,714        | 8,324        | 8,860         | -6.0        |
| Airdrie            | 462          | 653          | 38         | 128        | 45         | 316          | 208          | 0            | 753          | 1,097         | -31.4       |
| Beiseker           | 0            | 1            | 0          | 0          | 0          | 0            | 0            | 0            | 0            | 1             | -100.0      |
| Chestermere Lake   | 89           | 194          | 14         | 30         | 34         | 17           | 0            | 0            | 137          | 241           | -43.2       |
| Cochrane           | 164          | 179          | 12         | 18         | 42         | 4            | 242          | 0            | 460          | 201           | 128.9       |
| Crossfield         | 10           | 16           | 0          | 0          | 0          | 0            | 0            | 0            | 10           | 16            | -37.5       |
| Irricana           | 1            | 4            | 0          | 4          | 0          | 0            | 0            | 0            | 1            | 8             | -87.5       |
| MD Rockyview       | 150          | 346          | 6          | 14         | 20         | 20           | 0            | 0            | 176          | 380           | -53.7       |
| <b>Calgary CMA</b> | <b>3,401</b> | <b>6,114</b> | <b>580</b> | <b>792</b> | <b>581</b> | <b>1,184</b> | <b>5,299</b> | <b>2,714</b> | <b>9,861</b> | <b>10,804</b> | <b>-8.7</b> |

Source: CMHC (Starts and Completions Survey)

**Table 2.2: Starts by Submarket, by Dwelling Type and by Intended Market  
September 2008**

| Submarket          | Row                      |            |           |           | Apt. & Other             |            |           |           |
|--------------------|--------------------------|------------|-----------|-----------|--------------------------|------------|-----------|-----------|
|                    | Freehold and Condominium |            | Rental    |           | Freehold and Condominium |            | Rental    |           |
|                    | Sept 2008                | Sept 2007  | Sept 2008 | Sept 2007 | Sept 2008                | Sept 2007  | Sept 2008 | Sept 2007 |
| Calgary City       | 23                       | 76         | 0         | 0         | 83                       | 448        | 0         | 0         |
| Airdrie            | 5                        | 50         | 0         | 0         | 0                        | 0          | 0         | 0         |
| Beiseker           | 0                        | 0          | 0         | 0         | 0                        | 0          | 0         | 0         |
| Chestermere Lake   | 0                        | 5          | 0         | 0         | 0                        | 0          | 0         | 0         |
| Cochrane           | 20                       | 0          | 0         | 0         | 68                       | 0          | 0         | 0         |
| Crossfield         | 0                        | 0          | 0         | 0         | 0                        | 0          | 0         | 0         |
| Irricana           | 0                        | 0          | 0         | 0         | 0                        | 0          | 0         | 0         |
| MD Rockyview       | 0                        | 4          | 0         | 0         | 0                        | 0          | 0         | 0         |
| <b>Calgary CMA</b> | <b>48</b>                | <b>135</b> | <b>0</b>  | <b>0</b>  | <b>151</b>               | <b>448</b> | <b>0</b>  | <b>0</b>  |

**Table 2.3: Starts by Submarket, by Dwelling Type and by Intended Market  
January - September 2008**

| Submarket          | Row                      |              |          |          | Apt. & Other             |              |            |           |
|--------------------|--------------------------|--------------|----------|----------|--------------------------|--------------|------------|-----------|
|                    | Freehold and Condominium |              | Rental   |          | Freehold and Condominium |              | Rental     |           |
|                    | YTD 2008                 | YTD 2007     | YTD 2008 | YTD 2007 | YTD 2008                 | YTD 2007     | YTD 2008   | YTD 2007  |
| Calgary City       | 440                      | 827          | 0        | 0        | 4,745                    | 2,694        | 104        | 20        |
| Airdrie            | 45                       | 316          | 0        | 0        | 208                      | 0            | 0          | 0         |
| Beiseker           | 0                        | 0            | 0        | 0        | 0                        | 0            | 0          | 0         |
| Chestermere Lake   | 34                       | 17           | 0        | 0        | 0                        | 0            | 0          | 0         |
| Cochrane           | 42                       | 4            | 0        | 0        | 242                      | 0            | 0          | 0         |
| Crossfield         | 0                        | 0            | 0        | 0        | 0                        | 0            | 0          | 0         |
| Irricana           | 0                        | 0            | 0        | 0        | 0                        | 0            | 0          | 0         |
| MD Rockyview       | 20                       | 20           | 0        | 0        | 0                        | 0            | 0          | 0         |
| <b>Calgary CMA</b> | <b>581</b>               | <b>1,184</b> | <b>0</b> | <b>0</b> | <b>5,195</b>             | <b>2,694</b> | <b>104</b> | <b>20</b> |

Source: CMHC (Starts and Completions Survey)

**Table 2.4: Starts by Submarket and by Intended Market  
September 2008**

| Submarket          | Freehold   |            | Condominium |            | Rental    |           | Total*     |              |
|--------------------|------------|------------|-------------|------------|-----------|-----------|------------|--------------|
|                    | Sept 2008  | Sept 2007  | Sept 2008   | Sept 2007  | Sept 2008 | Sept 2007 | Sept 2008  | Sept 2007    |
| Calgary City       | 282        | 604        | 106         | 528        | 0         | 0         | 388        | 1,132        |
| Airdrie            | 59         | 123        | 5           | 50         | 0         | 0         | 64         | 173          |
| Beiseker           | 0          | 0          | 0           | 0          | 0         | 0         | 0          | 0            |
| Chestermere Lake   | 1          | 18         | 0           | 5          | 0         | 0         | 1          | 23           |
| Cochrane           | 26         | 25         | 88          | 0          | 0         | 0         | 114        | 25           |
| Crossfield         | 2          | 0          | 0           | 0          | 0         | 0         | 2          | 0            |
| Irricana           | 0          | 0          | 0           | 0          | 0         | 0         | 0          | 0            |
| MD Rockyview       | 4          | 29         | 0           | 4          | 0         | 0         | 4          | 33           |
| <b>Calgary CMA</b> | <b>374</b> | <b>799</b> | <b>199</b>  | <b>587</b> | <b>0</b>  | <b>0</b>  | <b>573</b> | <b>1,386</b> |

**Table 2.5: Starts by Submarket and by Intended Market  
January - September 2008**

| Submarket          | Freehold     |              | Condominium  |              | Rental     |           | Total*       |               |
|--------------------|--------------|--------------|--------------|--------------|------------|-----------|--------------|---------------|
|                    | YTD 2008     | YTD 2007     | YTD 2008     | YTD 2007     | YTD 2008   | YTD 2007  | YTD 2008     | YTD 2007      |
| Calgary City       | 3,031        | 5,305        | 5,189        | 3,535        | 104        | 20        | 8,324        | 8,860         |
| Airdrie            | 500          | 779          | 253          | 318          | 0          | 0         | 753          | 1,097         |
| Beiseker           | 0            | 1            | 0            | 0            | 0          | 0         | 0            | 1             |
| Chestermere Lake   | 103          | 224          | 34           | 17           | 0          | 0         | 137          | 241           |
| Cochrane           | 176          | 196          | 284          | 5            | 0          | 0         | 460          | 201           |
| Crossfield         | 10           | 16           | 0            | 0            | 0          | 0         | 10           | 16            |
| Irricana           | 1            | 8            | 0            | 0            | 0          | 0         | 1            | 8             |
| MD Rockyview       | 156          | 360          | 20           | 20           | 0          | 0         | 176          | 380           |
| <b>Calgary CMA</b> | <b>3,977</b> | <b>6,889</b> | <b>5,780</b> | <b>3,895</b> | <b>104</b> | <b>20</b> | <b>9,861</b> | <b>10,804</b> |

Source: CMHC (Starts and Completions Survey)

**Table 3: Completions by Submarket and by Dwelling Type**  
**September 2008**

| Submarket          | Single     |            | Semi      |           | Row        |           | Apt. & Other |            | Total        |            |            |
|--------------------|------------|------------|-----------|-----------|------------|-----------|--------------|------------|--------------|------------|------------|
|                    | Sept 2008  | Sept 2007  | Sept 2008 | Sept 2007 | Sept 2008  | Sept 2007 | Sept 2008    | Sept 2007  | Sept 2008    | Sept 2007  | % Change   |
| Calgary City       | 342        | 456        | 64        | 58        | 127        | 15        | 261          | 236        | 794          | 765        | 3.8        |
| Airdrie            | 80         | 79         | 8         | 12        | 60         | 32        | 0            | 0          | 148          | 123        | 20.3       |
| Beiseker           | 0          | 0          | 0         | 0         | 0          | 0         | 0            | 0          | 0            | 0          | n/a        |
| Chestermere Lake   | 11         | 22         | 0         | 4         | 0          | 0         | 0            | 0          | 11           | 26         | -57.7      |
| Cochrane           | 41         | 24         | 6         | 0         | 0          | 0         | 0            | 0          | 47           | 24         | 95.8       |
| Crossfield         | 0          | 1          | 0         | 0         | 0          | 0         | 0            | 0          | 0            | 1          | -100.0     |
| Irricana           | 0          | 0          | 0         | 0         | 0          | 0         | 0            | 0          | 0            | 0          | n/a        |
| MD Rockyview       | 20         | 38         | 0         | 2         | 0          | 0         | 0            | 0          | 20           | 40         | -50.0      |
| <b>Calgary CMA</b> | <b>494</b> | <b>620</b> | <b>78</b> | <b>76</b> | <b>187</b> | <b>47</b> | <b>261</b>   | <b>236</b> | <b>1,020</b> | <b>979</b> | <b>4.2</b> |

**Table 3.1: Completions by Submarket and by Dwelling Type**  
**January - September 2008**

| Submarket          | Single       |              | Semi       |            | Row          |            | Apt. & Other |              | Total         |               |            |
|--------------------|--------------|--------------|------------|------------|--------------|------------|--------------|--------------|---------------|---------------|------------|
|                    | YTD 2008     | YTD 2007     | YTD 2008   | YTD 2007   | YTD 2008     | YTD 2007   | YTD 2008     | YTD 2007     | YTD 2008      | YTD 2007      | % Change   |
| Calgary City       | 4,195        | 5,349        | 586        | 630        | 841          | 477        | 3,169        | 1,456        | 8,791         | 7,912         | 11.1       |
| Airdrie            | 636          | 677          | 134        | 24         | 192          | 223        | 120          | 216          | 1,082         | 1,140         | -5.1       |
| Beiseker           | 1            | 2            | 0          | 0          | 0            | 0          | 0            | 0            | 1             | 2             | -50.0      |
| Chestermere Lake   | 200          | 317          | 24         | 28         | 30           | 86         | 0            | 0            | 254           | 431           | -41.1      |
| Cochrane           | 213          | 139          | 20         | 4          | 8            | 7          | 0            | 86           | 241           | 236           | 2.1        |
| Crossfield         | 11           | 30           | 2          | 2          | 0            | 0          | 0            | 0            | 13            | 32            | -59.4      |
| Irricana           | 4            | 5            | 4          | 2          | 0            | 0          | 0            | 0            | 8             | 7             | 14.3       |
| MD Rockyview       | 319          | 290          | 10         | 16         | 4            | 0          | 0            | 0            | 333           | 306           | 8.8        |
| <b>Calgary CMA</b> | <b>5,579</b> | <b>6,809</b> | <b>780</b> | <b>706</b> | <b>1,075</b> | <b>793</b> | <b>3,289</b> | <b>1,758</b> | <b>10,723</b> | <b>10,066</b> | <b>6.5</b> |

Source: CMHC (Starts and Completions Survey)



**Table 3.2: Completions by Submarket, by Dwelling Type and by Intended Market  
September 2008**

| Submarket          | Row                      |           |           |           | Apt. & Other             |            |           |           |
|--------------------|--------------------------|-----------|-----------|-----------|--------------------------|------------|-----------|-----------|
|                    | Freehold and Condominium |           | Rental    |           | Freehold and Condominium |            | Rental    |           |
|                    | Sept 2008                | Sept 2007 | Sept 2008 | Sept 2007 | Sept 2008                | Sept 2007  | Sept 2008 | Sept 2007 |
| Calgary City       | 127                      | 15        | 0         | 0         | 261                      | 236        | 0         | 0         |
| Airdrie            | 60                       | 32        | 0         | 0         | 0                        | 0          | 0         | 0         |
| Beiseker           | 0                        | 0         | 0         | 0         | 0                        | 0          | 0         | 0         |
| Chestermere Lake   | 0                        | 0         | 0         | 0         | 0                        | 0          | 0         | 0         |
| Cochrane           | 0                        | 0         | 0         | 0         | 0                        | 0          | 0         | 0         |
| Crossfield         | 0                        | 0         | 0         | 0         | 0                        | 0          | 0         | 0         |
| Irricana           | 0                        | 0         | 0         | 0         | 0                        | 0          | 0         | 0         |
| MD Rockyview       | 0                        | 0         | 0         | 0         | 0                        | 0          | 0         | 0         |
| <b>Calgary CMA</b> | <b>187</b>               | <b>47</b> | <b>0</b>  | <b>0</b>  | <b>261</b>               | <b>236</b> | <b>0</b>  | <b>0</b>  |

**Table 3.3: Completions by Submarket, by Dwelling Type and by Intended Market  
January - September 2008**

| Submarket          | Row                      |            |          |          | Apt. & Other             |              |            |           |
|--------------------|--------------------------|------------|----------|----------|--------------------------|--------------|------------|-----------|
|                    | Freehold and Condominium |            | Rental   |          | Freehold and Condominium |              | Rental     |           |
|                    | YTD 2008                 | YTD 2007   | YTD 2008 | YTD 2007 | YTD 2008                 | YTD 2007     | YTD 2008   | YTD 2007  |
| Calgary City       | 841                      | 477        | 0        | 0        | 2,905                    | 1,456        | 264        | 0         |
| Airdrie            | 192                      | 223        | 0        | 0        | 120                      | 129          | 0          | 87        |
| Beiseker           | 0                        | 0          | 0        | 0        | 0                        | 0            | 0          | 0         |
| Chestermere Lake   | 30                       | 86         | 0        | 0        | 0                        | 0            | 0          | 0         |
| Cochrane           | 8                        | 7          | 0        | 0        | 0                        | 86           | 0          | 0         |
| Crossfield         | 0                        | 0          | 0        | 0        | 0                        | 0            | 0          | 0         |
| Irricana           | 0                        | 0          | 0        | 0        | 0                        | 0            | 0          | 0         |
| MD Rockyview       | 4                        | 0          | 0        | 0        | 0                        | 0            | 0          | 0         |
| <b>Calgary CMA</b> | <b>1,075</b>             | <b>793</b> | <b>0</b> | <b>0</b> | <b>3,025</b>             | <b>1,671</b> | <b>264</b> | <b>87</b> |

Source: CMHC (Starts and Completions Survey)

**Table 3.4: Completions by Submarket and by Intended Market  
September 2008**

| Submarket          | Freehold   |            | Condominium |            | Rental    |           | Total*       |            |
|--------------------|------------|------------|-------------|------------|-----------|-----------|--------------|------------|
|                    | Sept 2008  | Sept 2007  | Sept 2008   | Sept 2007  | Sept 2008 | Sept 2007 | Sept 2008    | Sept 2007  |
| Calgary City       | 406        | 514        | 388         | 251        | 0         | 0         | 794          | 765        |
| Airdrie            | 88         | 91         | 60          | 32         | 0         | 0         | 148          | 123        |
| Beiseker           | 0          | 0          | 0           | 0          | 0         | 0         | 0            | 0          |
| Chestermere Lake   | 11         | 26         | 0           | 0          | 0         | 0         | 11           | 26         |
| Cochrane           | 45         | 24         | 2           | 0          | 0         | 0         | 47           | 24         |
| Crossfield         | 0          | 1          | 0           | 0          | 0         | 0         | 0            | 1          |
| Irricana           | 0          | 0          | 0           | 0          | 0         | 0         | 0            | 0          |
| MD Rockyview       | 20         | 40         | 0           | 0          | 0         | 0         | 20           | 40         |
| <b>Calgary CMA</b> | <b>570</b> | <b>696</b> | <b>450</b>  | <b>283</b> | <b>0</b>  | <b>0</b>  | <b>1,020</b> | <b>979</b> |

**Table 3.5: Completions by Submarket and by Intended Market  
January - September 2008**

| Submarket          | Freehold     |              | Condominium  |              | Rental     |           | Total*        |               |
|--------------------|--------------|--------------|--------------|--------------|------------|-----------|---------------|---------------|
|                    | YTD 2008     | YTD 2007     | YTD 2008     | YTD 2007     | YTD 2008   | YTD 2007  | YTD 2008      | YTD 2007      |
| Calgary City       | 4,786        | 5,886        | 3,741        | 2,026        | 264        | 0         | 8,791         | 7,912         |
| Airdrie            | 770          | 697          | 312          | 356          | 0          | 87        | 1,082         | 1,140         |
| Beiseker           | 1            | 2            | 0            | 0            | 0          | 0         | 1             | 2             |
| Chestermere Lake   | 224          | 345          | 30           | 86           | 0          | 0         | 254           | 431           |
| Cochrane           | 228          | 137          | 13           | 99           | 0          | 0         | 241           | 236           |
| Crossfield         | 13           | 32           | 0            | 0            | 0          | 0         | 13            | 32            |
| Irricana           | 8            | 7            | 0            | 0            | 0          | 0         | 8             | 7             |
| MD Rockyview       | 329          | 302          | 4            | 4            | 0          | 0         | 333           | 306           |
| <b>Calgary CMA</b> | <b>6,359</b> | <b>7,408</b> | <b>4,100</b> | <b>2,571</b> | <b>264</b> | <b>87</b> | <b>10,723</b> | <b>10,066</b> |

Source: CMHC (Starts and Completions Survey)

**Table 4: Absorbed Single-Detached Units by Price Range**  
**September 2008**

| Submarket         | Price Ranges |           |                       |           |                       |           |                       |           |             |           | Total | Median Price (\$) | Average Price (\$) |
|-------------------|--------------|-----------|-----------------------|-----------|-----------------------|-----------|-----------------------|-----------|-------------|-----------|-------|-------------------|--------------------|
|                   | < \$350,000  |           | \$350,000 - \$449,999 |           | \$450,000 - \$549,999 |           | \$550,000 - \$649,999 |           | \$650,000 + |           |       |                   |                    |
|                   | Units        | Share (%) | Units                 | Share (%) | Units                 | Share (%) | Units                 | Share (%) | Units       | Share (%) |       |                   |                    |
| Calgary City      |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| September 2008    | 21           | 7.0       | 73                    | 24.3      | 74                    | 24.7      | 38                    | 12.7      | 94          | 31.3      | 300   | 521,461           | 647,034            |
| September 2007    | 62           | 13.1      | 173                   | 36.4      | 109                   | 22.9      | 56                    | 11.8      | 75          | 15.8      | 475   | 450,049           | 515,026            |
| Year-to-date 2008 | 255          | 6.4       | 1,192                 | 30.1      | 1,135                 | 28.6      | 502                   | 12.7      | 878         | 22.2      | 3,962 | 490,898           | 584,561            |
| Year-to-date 2007 | 1,498        | 27.8      | 1,940                 | 36.1      | 980                   | 18.2      | 363                   | 6.7       | 599         | 11.1      | 5,380 | 405,807           | 461,227            |
| Airdrie           |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| September 2008    | 10           | 12.5      | 46                    | 57.5      | 13                    | 16.3      | 9                     | 11.3      | 2           | 2.5       | 80    | 426,600           | 436,662            |
| September 2007    | 22           | 33.8      | 32                    | 49.2      | 10                    | 15.4      | 0                     | 0.0       | 1           | 1.5       | 65    | 372,425           | 381,331            |
| Year-to-date 2008 | 60           | 9.4       | 325                   | 50.7      | 186                   | 29.0      | 61                    | 9.5       | 9           | 1.4       | 641   | 428,300           | 442,731            |
| Year-to-date 2007 | 364          | 53.8      | 220                   | 32.5      | 78                    | 11.5      | 8                     | 1.2       | 6           | 0.9       | 676   | 342,371           | 359,157            |
| Beiseker          |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| September 2008    | 0            | n/a       | 0                     | n/a       | 0                     | n/a       | 0                     | n/a       | 0           | n/a       | 0     | --                | --                 |
| September 2007    | 0            | n/a       | 0                     | n/a       | 0                     | n/a       | 0                     | n/a       | 0           | n/a       | 0     | --                | --                 |
| Year-to-date 2008 | 0            | 0.0       | 1                     | 100.0     | 0                     | 0.0       | 0                     | 0.0       | 0           | 0.0       | 1     | --                | --                 |
| Year-to-date 2007 | 2            | 100.0     | 0                     | 0.0       | 0                     | 0.0       | 0                     | 0.0       | 0           | 0.0       | 2     | --                | --                 |
| Chestermere Lake  |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| September 2008    | 0            | 0.0       | 3                     | 25.0      | 2                     | 16.7      | 4                     | 33.3      | 3           | 25.0      | 12    | 574,100           | 565,253            |
| September 2007    | 2            | 8.3       | 4                     | 16.7      | 8                     | 33.3      | 9                     | 37.5      | 1           | 4.2       | 24    | 512,586           | 503,629            |
| Year-to-date 2008 | 7            | 3.5       | 30                    | 15.1      | 103                   | 51.8      | 38                    | 19.1      | 21          | 10.6      | 199   | 504,400           | 524,880            |
| Year-to-date 2007 | 84           | 25.8      | 127                   | 39.1      | 82                    | 25.2      | 25                    | 7.7       | 7           | 2.2       | 325   | 402,000           | 420,924            |
| Cochrane          |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| September 2008    | 3            | 9.7       | 15                    | 48.4      | 8                     | 25.8      | 2                     | 6.5       | 3           | 9.7       | 31    | 433,000           | 463,435            |
| September 2007    | 3            | 12.5      | 6                     | 25.0      | 9                     | 37.5      | 2                     | 8.3       | 4           | 16.7      | 24    | 485,076           | 501,207            |
| Year-to-date 2008 | 8            | 3.9       | 73                    | 36.0      | 66                    | 32.5      | 28                    | 13.8      | 28          | 13.8      | 203   | 486,000           | 517,830            |
| Year-to-date 2007 | 15           | 11.2      | 43                    | 32.1      | 32                    | 23.9      | 24                    | 17.9      | 20          | 14.9      | 134   | 482,417           | 503,415            |
| Crossfield        |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| September 2008    | 0            | n/a       | 0                     | n/a       | 0                     | n/a       | 0                     | n/a       | 0           | n/a       | 0     | --                | --                 |
| September 2007    | 1            | 100.0     | 0                     | 0.0       | 0                     | 0.0       | 0                     | 0.0       | 0           | 0.0       | 1     | --                | --                 |
| Year-to-date 2008 | 4            | 36.4      | 7                     | 63.6      | 0                     | 0.0       | 0                     | 0.0       | 0           | 0.0       | 11    | 395,500           | 380,497            |
| Year-to-date 2007 | 22           | 73.3      | 7                     | 23.3      | 1                     | 3.3       | 0                     | 0.0       | 0           | 0.0       | 30    | 312,397           | 324,123            |
| Irricana          |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| September 2008    | 0            | n/a       | 0                     | n/a       | 0                     | n/a       | 0                     | n/a       | 0           | n/a       | 0     | --                | --                 |
| September 2007    | 0            | n/a       | 0                     | n/a       | 0                     | n/a       | 0                     | n/a       | 0           | n/a       | 0     | --                | --                 |
| Year-to-date 2008 | 0            | 0.0       | 3                     | 75.0      | 1                     | 25.0      | 0                     | 0.0       | 0           | 0.0       | 4     | --                | --                 |
| Year-to-date 2007 | 5            | 100.0     | 0                     | 0.0       | 0                     | 0.0       | 0                     | 0.0       | 0           | 0.0       | 5     | --                | --                 |
| MD Rockyview      |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| September 2008    | 4            | 20.0      | 2                     | 10.0      | 3                     | 15.0      | 8                     | 40.0      | 3           | 15.0      | 20    | 578,200           | 650,592            |
| September 2007    | 1            | 2.5       | 12                    | 30.0      | 10                    | 25.0      | 6                     | 15.0      | 11          | 27.5      | 40    | 481,689           | 565,474            |
| Year-to-date 2008 | 15           | 4.7       | 40                    | 12.5      | 78                    | 24.5      | 39                    | 12.2      | 147         | 46.1      | 319   | 615,000           | 848,292            |
| Year-to-date 2007 | 43           | 14.7      | 68                    | 23.2      | 59                    | 20.1      | 23                    | 7.8       | 100         | 34.1      | 293   | 492,898           | 666,377            |
| Calgary CMA       |              |           |                       |           |                       |           |                       |           |             |           |       |                   |                    |
| September 2008    | 38           | 8.6       | 139                   | 31.4      | 100                   | 22.6      | 61                    | 13.8      | 105         | 23.7      | 443   | 500,692           | 594,141            |
| September 2007    | 91           | 14.5      | 227                   | 36.1      | 146                   | 23.2      | 73                    | 11.6      | 92          | 14.6      | 629   | 448,004           | 503,153            |
| Year-to-date 2008 | 349          | 6.5       | 1,671                 | 31.3      | 1,569                 | 29.4      | 668                   | 12.5      | 1,083       | 20.3      | 5,340 | 486,279           | 577,963            |
| Year-to-date 2007 | 2,033        | 29.7      | 2,405                 | 35.1      | 1,232                 | 18.0      | 443                   | 6.5       | 732         | 10.7      | 6,845 | 401,735           | 458,071            |

Source: CMHC (Market Absorption Survey)

**Table 4.1: Average Price (\$) of Absorbed Single-detached Units  
September 2008**

| Submarket          | Sept 2008      | Sept 2007      | % Change    | YTD 2008       | YTD 2007       | % Change    |
|--------------------|----------------|----------------|-------------|----------------|----------------|-------------|
| Calgary City       | 647,034        | 515,026        | 25.6        | 584,561        | 461,227        | 26.7        |
| Airdrie            | 436,662        | 381,331        | 14.5        | 442,731        | 359,157        | 23.3        |
| Beiseker           | --             | --             | n/a         | --             | --             | n/a         |
| Chestermere Lake   | 565,253        | 503,629        | 12.2        | 524,880        | 420,924        | 24.7        |
| Cochrane           | 463,435        | 501,207        | -7.5        | 517,830        | 503,415        | 2.9         |
| Crossfield         | --             | --             | n/a         | 380,497        | 324,123        | 17.4        |
| Irricana           | --             | --             | n/a         | --             | --             | n/a         |
| MD Rockyview       | 650,592        | 565,474        | 15.1        | 848,292        | 666,377        | 27.3        |
| <b>Calgary CMA</b> | <b>594,141</b> | <b>503,153</b> | <b>18.1</b> | <b>577,963</b> | <b>458,071</b> | <b>26.2</b> |

Source: CMHC (Market Absorption Survey)

**Table 5: MLS® Residential Activity for Calgary**  
**September 2008**

|      |           | Number of<br>Sales <sup>1</sup> | Yr/Yr <sup>2</sup> (%) | Sales SA <sup>1</sup> | Number of<br>New<br>Listings <sup>1</sup> | New<br>Listings SA <sup>1</sup> | Sales-to-<br>New<br>Listings SA <sup>2</sup> | Average<br>Price <sup>1</sup> (\$) | Yr/Yr <sup>2</sup> (%) | Average<br>Price <sup>1</sup> (\$) SA |
|------|-----------|---------------------------------|------------------------|-----------------------|---|---------------------------------|--|------------------------------------|------------------------|---------------------------------------|
| 2007 | January   | 2,631                           | 9.3                    | 3,134                 | 4,010                                     | 3,904                           | 80.3   | 375,646                            | 29.9                   | 396,228                               |
|      | February  | 3,348                           | 9.4                    | 3,221                 | 3,731                                     | 3,935                           | 81.9   | 393,307                            | 29.1                   | 397,376                               |
|      | March     | 3,939                           | 12.6                   | 3,133                 | 5,195                                     | 4,430                           | 70.7   | 415,321                            | 27.6                   | 407,733                               |
|      | April     | 3,505                           | 3.4                    | 2,891                 | 5,118                                     | 4,646                           | 62.2   | 420,807                            | 23.1                   | 411,400                               |
|      | May       | 3,497                           | -1.5                   | 2,771                 | 6,001                                     | 4,672                           | 59.3   | 429,298                            | 19.8                   | 410,231                               |
|      | June      | 3,056                           | -9.8                   | 2,652                 | 5,544                                     | 4,743                           | 55.9   | 427,205                            | 16.4                   | 416,851                               |
|      | July      | 2,583                           | -0.1                   | 2,599                 | 4,476                                     | 4,414                           | 58.9   | 436,739                            | 22.1                   | 422,906                               |
|      | August    | 2,388                           | -5.1                   | 2,555                 | 4,903                                     | 4,686                           | 54.5   | 423,801                            | 15.9                   | 424,046                               |
|      | September | 1,935                           | -11.2                  | 2,431                 | 5,330                                     | 4,939                           | 49.2   | 415,311                            | 12.3                   | 421,562                               |
|      | October   | 1,950                           | -8.1                   | 2,276                 | 4,644                                     | 4,675                           | 48.7   | 411,450                            | 10.0                   | 417,391                               |
|      | November  | 1,889                           | -18.4                  | 2,271                 | 3,490                                     | 4,831                           | 47.0   | 408,638                            | 13.3                   | 426,804                               |
|      | December  | 1,455                           | -27.8                  | 2,242                 | 1,760                                     | 4,327                           | 51.8   | 400,139                            | 10.7                   | 430,689                               |
| 2008 | January   | 1,818                           | -30.9                  | 2,117                 | 5,424                                     | 5,379                           | 39.4   | 408,672                            | 8.8                    | 427,111                               |
|      | February  | 2,162                           | -35.4                  | 2,011                 | 5,182                                     | 5,373                           | 37.4   | 415,017                            | 5.5                    | 423,845                               |
|      | March     | 2,374                           | -39.7                  | 1,987                 | 6,188                                     | 5,445                           | 36.5   | 419,396                            | 1.0                    | 414,468                               |
|      | April     | 2,413                           | -31.2                  | 1,934                 | 5,995                                     | 5,122                           | 37.8   | 414,006                            | -1.6                   | 404,958                               |
|      | May       | 2,358                           | -32.6                  | 1,978                 | 6,085                                     | 4,868                           | 40.6   | 418,881                            | -2.4                   | 407,752                               |
|      | June      | 2,400                           | -21.5                  | 2,138                 | 5,080                                     | 4,566                           | 46.8   | 418,866                            | -2.0                   | 402,441                               |
|      | July      | 2,244                           | -13.1                  | 2,189                 | 4,682                                     | 4,521                           | 48.4   | 402,788                            | -7.8                   | 394,330                               |
|      | August    | 1,990                           | -16.7                  | 2,219                 | 4,103                                     | 4,254                           | 52.2   | 390,091                            | -8.0                   | 394,041                               |
|      | September | 2,006                           | 3.7                    | 2,297                 | 4,709                                     | 4,198                           | 54.7   | 390,599                            | -6.0                   | 395,133                               |
|      | October   |                                 |                        |                       |   |                                 |  |                                    |                        |                                       |
|      | November  |                                 |                        |                       |   |                                 |  |                                    |                        |                                       |
|      | December  |                                 |                        |                       |   |                                 |  |                                    |                        |                                       |
|      | Q3 2007   | 6,906                           | -5.2                   |                       | 14,709                                    |                                 |  | 426,261                            | 17.0                   |                                       |
|      | Q3 2008   | 6,240                           | -9.6                   |                       | 13,494                                    |                                 |  | 394,820                            | -7.4                   |                                       |
|      |           |                                 |                        |                       |   |                                 |  |                                    |                        |                                       |
|      | YTD 2007  | 26,882                          | 1.2                    |                       | 44,308                                    |                                 |  | 415,392                            | 21.4                   |                                       |
|      | YTD 2008  | 19,765                          | -26.5                  |                       | 47,448                                    |                                 |  | 409,388                            | -1.4                   |                                       |

MLS® is a registered trademark of the Canadian Real Estate Association (CREA).

<sup>1</sup>Source: CREA

<sup>2</sup>Source: CMHC, adapted from MLS® data supplied by CREA

**Table 6: Economic Indicators**  
**September 2008**

|      |           | Interest Rates            |                       |               | NHPI,<br>Total,<br>Calgary<br>CMA<br>1997=100 | CPI,<br>2002<br>=100 | Calgary Labour Market   |                             |                              |                                    |
|------|-----------|---------------------------|-----------------------|---------------|---|----------------------|-------------------------|-----------------------------|------------------------------|------------------------------------|
|      |           | P & I<br>Per<br>\$100,000 | Mortgage Rates<br>(%) |               |   |                      | Employment<br>SA (,000) | Unemployment<br>Rate (%) SA | Participation<br>Rate (%) SA | Average<br>Weekly<br>Earnings (\$) |
|      |           |                           | 1 Yr.<br>Term         | 5 Yr.<br>Term |   |                      |                         |                             |                              |                                    |
| 2007 | January   | 679                       | 6.50                  | 6.65          | 238.9   | 115.0                | 675                     | 2.7                         | 76.6                         | 877                                |
|      | February  | 679                       | 6.50                  | 6.65          | 239.0   | 115.6                | 671                     | 3.3                         | 76.3                         | 886                                |
|      | March     | 669                       | 6.40                  | 6.49          | 240.2   | 116.7                | 672                     | 3.4                         | 76.3                         | 887                                |
|      | April     | 678                       | 6.60                  | 6.64          | 244.9   | 117.6                | 673                     | 3.5                         | 76.3                         | 897                                |
|      | May       | 709                       | 6.85                  | 7.14          | 247.2   | 117.6                | 675                     | 3.5                         | 76.3                         | 893                                |
|      | June      | 715                       | 7.05                  | 7.24          | 248.5   | 118.6                | 680                     | 3.5                         | 76.5                         | 898                                |
|      | July      | 715                       | 7.05                  | 7.24          | 248.8   | 119.1                | 683                     | 3.4                         | 76.5                         | 892                                |
|      | August    | 715                       | 7.05                  | 7.24          | 248.9   | 119.3                | 687                     | 3.2                         | 76.7                         | 900                                |
|      | September | 712                       | 7.05                  | 7.19          | 250.7   | 119.3                | 686                     | 3.1                         | 76.2                         | 911                                |
|      | October   | 728                       | 7.25                  | 7.44          | 250.3   | 118.7                | 686                     | 3.0                         | 76.0                         | 922                                |
|      | November  | 725                       | 7.20                  | 7.39          | 250.0   | 119.1                | 684                     | 3.0                         | 75.6                         | 935                                |
|      | December  | 734                       | 7.35                  | 7.54          | 251.4   | 119.0                | 685                     | 2.9                         | 75.5                         | 943                                |
| 2008 | January   | 725                       | 7.35                  | 7.39          | 252.2   | 118.9                | 686                     | 2.9                         | 75.5                         | 951                                |
|      | February  | 718                       | 7.25                  | 7.29          | 251.4   | 119.1                | 689                     | 2.8                         | 75.6                         | 946                                |
|      | March     | 712                       | 7.15                  | 7.19          | 252.9   | 120.0                | 690                     | 3.0                         | 75.7                         | 944                                |
|      | April     | 700                       | 6.95                  | 6.99          | 251.0   | 121.2                | 692                     | 3.1                         | 76.0                         | 948                                |
|      | May       | 679                       | 6.15                  | 6.65          | 248.7   | 122.3                | 696                     | 3.1                         | 76.3                         | 949                                |
|      | June      | 710                       | 6.95                  | 7.15          | 248.7   | 123.9                | 700                     | 3.2                         | 76.7                         | 943                                |
|      | July      | 710                       | 6.95                  | 7.15          | 248.1   | 123.0                | 702                     | 3.3                         | 76.7                         | 936                                |
|      | August    | 691                       | 6.65                  | 6.85          | 246.1   | 124.4                | 704                     | 3.6                         | 77.0                         | 936                                |
|      | September | 691                       | 6.65                  | 6.85          |   | 123.1                | 708                     | 3.7                         | 77.5                         | 941                                |
|      | October   |                           |                       |               |   |                      |                         |                             |                              |                                    |
|      | November  |                           |                       |               |   |                      |                         |                             |                              |                                    |
|      | December  |                           |                       |               |   |                      |                         |                             |                              |                                    |

"P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

"NHP I" means New Housing Price Index

"CPI" means Consumer Price Index

"SA" means Seasonally Adjusted

Source: CMHC, adapted from Statistics Canada (CANSIM), Statistics Canada (CANSIM)

## METHODOLOGY

### Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

### Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

## STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A “**dwelling unit**”, for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A “**start**”, for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units “**under construction**” as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A “**completion**”, for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term “**absorbed**” means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

## DWELLING TYPES:

A **“Single-Detached”** dwelling (also referred to as **“Single”**) is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A **“Semi-Detached (Double)”** dwelling (also referred to as **“Semi”**) is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A **“Row (Townhouse)”** dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term **“Apartment and other”** includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

## INTENDED MARKET:

The **“intended market”** is the tenure in which the unit is being marketed. This includes the following categories:

**Freehold:** A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

**Rental:** Dwelling constructed for rental purposes regardless of who finances the structure.

## GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree of integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A **“Rural”** area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada’s 2006 Census area definitions, except the Economic Indicators data (Table 6) which is based on Statistics Canada’s 2001 Census area definitions.



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