HOUSING MARKET INFORMATION

## HOUSING NOW

## Quebec Region



### Canada Mortgage and Housing Corporation Date Released: Third Quarter 2008

## Housing Starts Fell Slightly in the Second Quarter

According to the latest starts survey conducted by Canada Mortgage and Housing Corporation (CMHC), there were 12,329 starts in urban areas (10,000 or more inhabitants) in Quebec in the second quarter of 2008, a slight drop of 2 per cent compared to the same period in 2007. This decrease in activity was more pronounced in rural areas (-27 per cent), with an estimated 2,195 housing starts, compared to 3,023 in the second quarter of 2007.

In urban areas the drop is due primarily to a slowdown in singledetached home construction (-3 per cent), with multiples remaining almost unchanged.

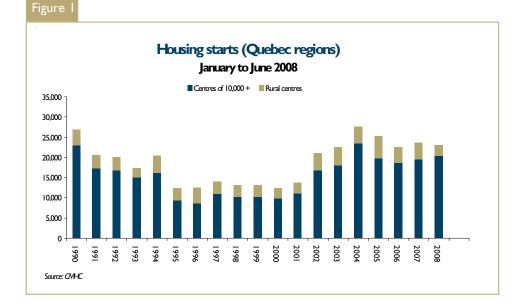
#### Table of contents

- Housing starts fell slightly in the second quarter
- 2 Slowdown in activity in metropolitan areas influences the drop in provincial results
- 2 Large centres: Divergent results
- 2 Small centres: Housing starts up 23 per cent
- 3 Spring 2008 CMHC rental market survey
- 3 Resale: Price increases are moderating
- 6 Report tables
- 24 Methodology

## SUBSCRIBE NOW!

Access CMHC's Market Analysis Centre publications quickly and conveniently on the Order Desk at **www.cmhc.ca/housingmarketinformation**. View print, download or subscribe to get market information e-mailed to you on the day it is released. New ! CMHC's electronic suite of national standardized products is now available for **free**.





# Canada

Small and medium-sized urban centres saw an increase in activity in the last quarter, while larger centres saw a decrease. In fact, housing starts in the six census metropolitan areas (CMAs) fell by 5 per cent, while starts rose by 4 per cent in large centres (50,000 to 99,999 inhabitants) and by 23 per cent in small centres (10,000 to 49,999 residents).

### Slowdown in Activity in Metropolitan Areas Influences the Drop in Provincial Results

Like previous quarters, the vast majority of housing starts in Quebec occurred in the six CMAs. Although starts rose in four of the six CMAs, they fell by 5 per cent in Quebec's large cities.

The Montréal Metropolitan Area saw 6,218 starts, down 9 per cent compared to the same period in 2007. Both single-detached and multiple housing starts fell. However, the decrease in single-detached starts was more pronounced, with construction of single-detached homes, as in the first quarter, progressively giving way to more affordable semi-detached and row housing.

Another factor in the slowdown in the Montréal Metropolitan Area was the decrease observed in the retirement rental housing segment. This was even more notable given the exceptionally high number of retirement housing starts in the second quarter of 2007. From April to June, there were 623 housing starts in the Gatineau area, a 13-per-cent decline over the same period in 2007. The condominium segment did not follow this downward trend, however, with starts in this market segment up by 23 per cent. These results were greatly influenced by the start of a large 70-unit condominium project in May.

In the Québec City area, 2,154 units got underway, up 8 per cent compared to the second quarter of 2007. The decline (-8 per cent) in single starts was offset by a 19-per-cent increase in the number of multiple housing starts. The volume of condominium starts almost tripled, illustrating the craze that builders in Québec City are seeing for this type of dwelling. It must be noted that the number of publicly-initiated housing units also contributed to the rising number of multiple starts.

In Trois-Rivières, foundations were laid for 344 new dwellings, compared to 340 during the same period in 2007. Housing starts increased by 120 per cent in May, but declined by 46 per cent in April and 35 per cent in the month of June.

In the Saguenay CMA, starts rose by 5 per cent primarily due to a 7-percent increase in single-detached starts.

The Sherbrooke metropolitan area saw the greatest growth in activity in the last quarter. A total of 518 units were started, up 11 per cent from the second quarter of 2007. This is one of the only CMAs where both single-detached and multiple housing starts climbed.

# Large Centres: Divergent Results

The second quarter of 2008 saw a total of 827 housing starts in the five centres with 50,000 to 99,999 inhabitants, up 4 per cent from the same period last year. The 7-per-cent decline in single-detached starts was countered by an 18 per cent rise in multiple starts.

Shawinigan saw the greatest growth in housing starts (+169 per cent), followed by Granby (+61 per cent), a community where activity rose due to a six-fold increase in new apartments. In Drummondville, housing starts jumped by 22 per cent due to an increase in both single-detached and multiple homes. Saint-Jean-sur-Richelieu posted a 42 per cent drop in the last quarter, but it must be remembered that, at this time last year, figures were increased by a new retirement project with more than 100 units. Finally, Saint-Hyacinthe saw a decline in multiple starts which caused a 4-per-cent decrease in starts compared to a year ago.

### Small Centres: Housing Starts Up 23 per cent

Although they represent only 12 per cent of provincial housing starts, urban centres with 10,000 to 49,999 inhabitants nonetheless stood out in the second quarter, with a total of 1,428 housing starts, a 23 per cent increase over the same period last year. More than two thirds of starts were single-detached homes. Unlike larger centres, singledetached starts rose significantly (+38 per cent). The number of multiple starts (471) remained almost unchanged from the same period last year (473).

### **Economy:**

According to the latest data from the Institut de la statistique du Québec,from January to April 2008, Quebec's real GDP climbed by 1.6 per cent over the same period in 2007. The manufacturing sector remained a soft area in the economy, with a 3.7 per cent decline during this period. In contrast, the mining, gas and petroleum sector benefited from increased world-wide demand for natural resources, experiencing a 7.7-per-cent growth.

Employment in Quebec (seasonally adjusted) increased by 0.5 per cent compared to the same period last year, for a total of 3,885,000 jobs. However, this did not prevent the unemployment rate (seasonally adjusted) from rising 0.3 percentage point over the same period to 7.2 per cent.

Consumer confidence has continued to fall since the fourth quarter of 2007. In the last quarter, only 36 per cent of Quebec consumers surveyed by the Conference Board of Canada felt that the time was right for a major purchase such as a home, despite improved financing conditions following a 0.50 percentage point drop in the overnight rate.

Inflation, measured by the consumer price index, rose by 2.3 per cent from May 2007 to May 2008. According to Statistics Canada, the major increase in fuel prices, at 17.2 per cent, played a significant part in this.

## Spring 2008 CMHC Rental Market Survey

According to CMHC's spring 2008 Rental Market Survey results, the vacancy rate for privately-initiated buildings with three or more units was at 2.5 per cent, almost unchanged from April 2007 (2.4 per cent). Vacancy rates for units with fewer than two bedrooms rose, remaining above average, while vacancy rates for units with two or more bedrooms remained below average, a reflection of their desirability.

Vacancy rates in the six CMAs remained stable at 2.5 per cent. It should be noted that the vacancy rate in Gatineau (4.1 per cent) was the highest of the six major centres in Quebec, while the Québec City CMA had the lowest vacancy rate (1.1 per cent).

The rental market in Quebec's smaller urban centres has eased, with vacancy rates in large communities rising from 1.5 per cent to 2.4 per cent and those of small communities from 1.9 per cent to 2.4 per cent.

The estimated change in average rent from April 2007 to April 2008 was 2.7 per cent. The average apartment rent in Quebec's urban centres was \$595 per month. Rent on apartments in the CMAs remained higher than in smaller urban centres.

The supply of traditional rental units has not increased significantly. While construction of rental housing is up 7 per cent compared to the first six months of 2007, a large number of rental starts are for the retirement home niche, thus not increasing the supply of traditional rental units.

# Resale: Price increases are moderating

According to data from the Canadian Real Estate Association (CREA), 25,823 transactions were registered through the Multiple Listing Service® (MLS ®) in the second quarter of 2008, a volume practically identical to the volume registered in the second quarter of 2007 (25,816).

As for supply, new listings reached 42,548, up 13 per cent compared to the second quarter of 2007.

Since the supply of houses on the market is rising faster than demand, it came as no surprise that the average MLS® price only increased by 4 per cent in the last quarter, to \$214,489. By comparison, the average sale price went up by 7 per cent in the first quarter of 2008.

## **The 2008 Housing Outlook Conferences**

Montreal: November 14, 2008 - PALAIS DES CONGRÈS Québec: November 18, 2008 - LE CAPITOLE DE QUÉBEC

Information and registration: http://www.cmhc.ca/conferenceregistration CMHC's experts will give you the inside track on the key issues pertaining to the housing market.

20% DISCOUNT IF YOU REGISTER BEFORE OCTOBER 27TH.

#### HOUSING NOW REPORT TABLES

#### Available in ALL reports:

- I Housing Activity Summary of Region
- 2 Starts by Submarket and by Dwelling Type Current Quarter
- 2.1 Starts by Submarket and by Dwelling Type Year-to-Date
- 3 Completions by Submarket and by Dwelling Type Current Quarter
- 3.1 Completions by Submarket and by Dwelling Type Year-to-Date
- 4 Absorbed Single-Detached Units by Price Range
- 5 MLS® Residential Activity
- 6 Economic Indicators

#### Available in SELECTED Reports:

- I.2 History of Housing Activity (once a year)
- 2.2 Starts by Submarket, by Dwelling Type and by Intended Market Current Quarter
- 2.3 Starts by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 2.4 Starts by Submarket and by Intended Market Current Quarter
- 2.5 Starts by Submarket and by Intended Market Year-to-Date
- 3.2 Completions by Submarket, by Dwelling Type and by Intended Market Current Quarter
- 3.3 Completions by Submarket, by Dwelling Type and by Intended Market Year-to-Date
- 3.4 Completions by Submarket and by Intended Market Current Quarter
- 3.5 Completions by Submarket and by Intended Market Year-to-Date

#### SYMBOLS

- n/a Not applicable
- \* Totals may not add up due to co-operatives and unknown market types
- \*\* Percent change > 200%
- Nil
- -- Amount too small to be expressed
- SA Monthly figures are adjusted to remove normal seasonal variation

Tab	le I: Ho		Activity econd Q		ary of Q	uébec R	egion			
			ccona .		n Centres					
			Owr	nership			_			
		Freehold	d		Condominiu	ım	Rent	al	Rural	Total*
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Centres	
STARTS										
Q2 2008	5,333	882	761	0	171	2,964	19	2,129	2,195	14,524
Q2 2007	5,523	782	665	0	172	2,406	48	2,512	3,023	15,550
% Change	-3.4	12.8	14.4	n/a	-0.6	23.2	-60.4	-15.2	-27.4	-6.6
Year-to-date 2008	7,549	I,436	1,204	0	199	5,351	37	4,434	2,646	23,068
Year-to-date 2007	8,014	I,284	994	0	353	4,349	48	4,130	4,006	23,642
% Change	-5.8	11.8	21.1	n/a	-43.6	23.0	-22.9	7.4	-33.9	-2.4
UNDER CONSTRUCTION										
Q2 2008	6,023	1,050	1,083	0	266	8,053	39	8,846	3,200	29,071
Q2 2007	6,061	890	800	0	440	6,810	61	6,989	5,134	28,186
% Change	-0.6	18.0	35.4	n/a	-39.5	18.3	-36.1	26.6	-37.7	3.1
COMPLETIONS										
Q2 2008	3,722	656	550	0	132	1,529	34	2,788	1,396	11,171
Q2 2007	3,782	564	445	0	141	2,924	4	3,030	1,843	12,815
% Change	-1.6	16.3		n/a	-6.4	-47.7	**	-8.0	-24.3	-12.8
Year-to-date 2008	6,378	1,152	859	0	308	2,852	62	4,246	2,404	18,881
Year-to-date 2007	6,319	982	771	0	191	4,896	17	4,912	3,431	22,242
% Change	0.9	17.3	11.4	n/a	61.3	-41.7	**	-13.6	-29.9	-15.1
COMPLETED & NOT ABSOR										
Q2 2008	904	271	215	0	101	1,956	15	2,631	n/a	6,093
Q2 2007	794	236	165	0	99	2,555	1	2,615	n/a	6,465
% Change	13.9	14.8	30.3	n/a	2.0	-23.4	**	0.6	n/a	-5.8
ABSORBED										
Q2 2008	3,225	579	464	0	165	1,781	30	2,595	n/a	8,871
Q2 2007	3,570	503	401	0	119	2,952	6	2,177	n/a	9,728
% Change	-9.7	15.1	15.7	n/a	38.7	-39.7	**	19.2	n/a	-8.8
Year-to-date 2008	5,332	924	747	0	307	3,316	54	3,767	n/a	14,479
Year-to-date 2007	5,768	834	681	0	237	6,262	9	3,697	n/a	17,488
% Change	-7.6	10.8	9.7	n/a	29.5	-47.0	**	1.9	n/a	-17.2

Source: CM HC (Starts and Completions Survey, Market Absorption Survey)

	Table I.2:	History		sing Sta 8 - 2007		Québec	region			
				Urban (	Centres					
			Owne	rship			_			
		Freehold		•	ondominiu	m	Ren	ital	Rural	Total*
	Single	Semi	Row, Apt. & Other	Single	Row and Semi	Apt. & Other	Single, Semi, and Row	Apt. & Other	Centres	
2007	15,828	2,448	2,134	0	679	8,494	90	10,403	7,668	48,553
% Change	3.5	5.3	39.9	n/a	27.2	-9.0	**	8.8	-8.6	1.4
2006	15,300	2,324	1,525	0	534	9,338	22	9,561	8,391	47,877
% Change	-7.2	-0.1	49.8	n/a	-33.5	-4.3	22.2	7.0	-13.1	-6.0
2005	16,495	2,326	1,018	0	803	9,755	18	8,933	9,658	50,910
% Change	-13.5	-11.0	6.3	n/a	2.4	-17.3	-50.0	-18.6	-17.6	-12.9
2004	19,071	2,613	958	0	784	11,797	36	10,973	11,727	58,448
% Change	4.6	23.0	20.4	n/a	28.9	34.4	89.5	23.2	12.4	16.2
2003	18,233	2,125	796	0	608	8,779	19	8,906	10,432	50,289
% Change	4.7	22.3	6.3	n/a	-15.3	56.7	46.2	24.2	16.7	18.5
2002	17,413	1,738	749	0	718	5,604	13	7,168	8,940	42,452
% Change	43.6	37.6	105.2	n/a	18.5	57.5	n/a	78.4	55.7	53.4
2001	12,124	1,263	365	0	606	3,557	0	4,018	5,741	27,682
% Change	9.4	15.6	7.7	n/a	-6.0	16.5	-100.0	9.5	20.5	12.1
2000	11,080	۱,093	339	0	645	3,052	29	3,668	4,765	24,695
% Change	3.1	-24.0	-15.3	n/a	-2.7	9.3	-46.3	8.2	-23.8	-4.1
1999	10,747	I,438	400	0	663	2,793	54	3,390	6,254	25,742
% Change	4.4	-21.7	-11.3	n/a	-0.7	8.8	50.0	36.0	30.4	11.3
1998	10,293	1,836	451	0	668	2,566	36	2,493	4,795	23,138

Table 2: Starts by Submarket and by Dwelling Type											
				Québeo							
			Second	l Quart	er 2008	3					
	Sin	gle	Se	mi	Ro	w	Apt. &	Other		Total	
Submarket	Q2 2008	Q2 2007	Q2 2008	Q2 2007	% Change						
Centres 100,000+											Ū
Gatineau	282	302	84	100	73	54	184	262	623	718	-13.2
Montréal	2,393	2,744	354	310	340	346	3,131	3,440	6,218	6,840	-9.1
Québec	759	826	186	114	78	65	1,131	991	2,154	1,996	7.9
Saguenay	160	150	2	0	6	3	49	53	217	206	5.3
Sherbrooke	243	209	16	16	14	12	245	229	518	466	11.2
Trois-Rivières	123	153	12	40	12	38	197	109	344	340	1.2
Centres 50,000 - 99,999											
Drummondville	118	109	20	16	0	0	64	41	202	166	21.7
Granby	102	111	22	26	0	0	132	22	256	159	61.0
Saint-Hyacinthe	48	37	18	24	8	4	17	30	91	95	-4.2
Saint-Jean-sur-Richelieu	94	161	16	0	0	9	90	177	200	347	-42.4
Shawinigan	54	29	0	0	0	0	24	0	78	29	169.0
Centres 10,000 - 49,999											
Alma	55	18	2	0		0	12	12	80	30	166.7
Amos	18	6	4	0	0	0	0	0	22	6	**
Baie-Comeau	8	4	0	0	0	0	0	0	8	4	100.0
Cowansville	20	15	0	0	0	0	4	3	24	18	33.3
Dolbeau-Mistassini	15	5	0	0	0	0		4	21	9	133.3
Gaspé	26	25	0	0	0	0		2	52	27	92.6
Hawkesbury	0	2	0	0	0	0		0	0	2	-100.0
loliette	108	109	0	4	4	0		51	137	164	-16.5
Lachute	39		6	0	13	0	14	7	72	18	**
La Tuque	3	0	0	0	0	0	17	0	20	0	n/a
Les Îles-de-la-Madeleine MÉ	7	0	0	0	0	0		0	7	0	n/a
Matane	. 12	17	0	0	0	0		-		17	-17.6
Mont-Laurier V	12	0	0	0	0	0			19	0	n/a
Montmagny	5	11	6	0	0	0				14	-21.4
Pembroke	0	0	0	0	0	0		0	0	0	 n/a
Prévost V	58	0	0		0	0		0	58	0	n/a
Rawdon MÉ	28	0	0	0	0	0	•	0	34	0	n/a
Rimouski	50	37	6	12	0	0			66	53	24.5
Rivière-du-Loup	29	30	8	6	0	0			37	138	-73.2
Roberval	0	4	0		0	0	-		0	4	-100.0
Rouyn-Noranda	51	48	2	0	0	0			53	48	100.0
Saint-Félicien	15	-10	0	-	0	0			15	14	7.1
Saint-Georges	48	55	52	-	12	16	-		112	14	-2.6
Saint-Georges Saint-Lin-Laurentides	55	62	2		0	0			61	70	-2.6
Sainte-Adèle V	38	02	2		0	0	-		52	0	
		15				0					n/a
Sainte-Marie Saint Saphia MÉ	16	0	10		0	0			36 91	65	-44.6
Saint-Sophie MÉ Salahanny da Vallasfield	63		0		0					0	n/a
Salaberry-de-Valleyfield	27	26	10		0	4			63	54	16.7
Sept-Îles	15	20	0		0	0	-		15	22	-31.8
Sorel-Tracy	34	43	6	8	4	0		29	87	80	8.8
Thetford Mines	13	9	0		0	0	_		15	9	66.7
Val d'Or	32	51	0		0	0			35	51	-31.4
Victoriaville	50	55	38		0	0	-			133	-16.5
Total Québec (10,000+)	5,333	5,523	882	782	575	551	5,539	5,671	12,329	12,527	-1.6

	Table 2.1: Starts by Submarket and by Dwelling Type Québec											
January - June 2008												
Single Semi Row Apt. & Other Total												
Submarket	YTD	YTD	YTD	YTD	YTD	W YTD	YTD	YTD	YTD	YTD	%	
	2008	2007	2008	2007	2008	2007	2008	2007	2008		∕∘ Change	
Centres 100,000+												
Gatineau	450	458	212	228	97	93	461	356	1,220	1,135	7.5	
Montréal	3,656	4,218	590	482	591	521	6,782	5,903	11,619	11,124	4.4	
Québec	1,028	1,171	248	154	101	93	1,646	1,292	3,023	2,710	11.5	
Saguenay	185	168	2	4	6	3	59	57	252	232	8.6	
Sherbrooke	338	288	36	32	26	20	314	355	714	695	2.7	
Trois-Rivières	182	197	54	92	28	50	266	200	530	539	-1.7	
Centres 50,000 - 99,999												
Drummondville	165	161	26	28	0	0	99	435	290	624	-53.5	
Granby	141	153	38	42	0	0	165	62	344	257	33.9	
Saint-Hyacinthe	65	45	22	36	12	4	35	56	134	141	-5.0	
Saint-Jean-sur-Richelieu	138	285	16	0	7	9	117	364	278	658	-57.8	
Shawinigan	59	33	0	0	0	0	24	0	83	33	151.5	
Centres 10,000 - 49,999												
Alma	58	20	2	0	11	0	12	14	83	34	144.1	
Amos	18	6	4	0	0	0	0	0	22	6	**	
Baie-Comeau	8	5	0	0	0	0	0	0	8	5	60.0	
Cowansville	24	19	0	0	0	0	4	3	28	22	27.3	
Dolbeau-Mistassini	19	7	0	0	0	0	12	4	31	11	181.8	
Gaspé	26	31	0	0	0	0	26	2	52	33	57.6	
Hawkesbury	0	4	0	0	0	0	0	0	0	4	-100.0	
oliette	151	118	0	4	4	0	40	68	195	190	2.6	
Lachute	41	16	6	0	13	0	14	7	74	23	**	
La Tuque	3	0	0	0	0	0	17	0	20	0	n/a	
Les Îles-de-la-Madeleine MÉ	7	0	0	0	0	0	0	0	7	0	n/a	
Matane	12	17	0	0	0	0	2	0	14	17	-17.6	
Mont-Laurier V	19	0	0	0	0	0	0	0	19	0	n/a	
Montmagny	5	12	6	0	0	0	0	3	11	15	-26.7	
Pembroke	0	0	0	0	0	0	0	0	0	0	n/a	
Prévost V	73	0	0	0	0	0	0	0	73	0	n/a	
Rawdon MÉ	31	0	0	0	0	0	6	0	37	0	n/a	
Rimouski	67	46	26	22	8	18	52	8	153	94	62.8	
Rivière-du-Loup	31	32	8	10	0	0	2	102	41	144	-71.5	
Roberval	1	5	2	0	0	0	0	0	3	5	-40.0	
Rouyn-Noranda	51	49	2	0	0	0	0	0	53	49	8.2	
Saint-Félicien	18	16	0	0	0	0	0	0	18	16	12.5	
Saint-Georges	52	61	52	38	12	16	0	6	116	121	-4.1	
Saint-Lin-Laurentides	91	100	4	0	0	0	16	11	111	111	0.0	
Sainte-Adèle V	38	0	0	0	0	0	14	0	52	0	n/a	
Sainte-Marie	16	15	10	8	0	0	10	42	36	65	-44.6	
Saint-Sophie MÉ	69	0	0	0	0	0	28	0	97	0	n/a	
Salaberry-de-Valleyfield	37	35	10	10	0	4	139	64	186	113	64.6	
Sept-Îles	15	22	0	2	0	- 0	0	0	15	24	-37.5	
Sorel-Tracy	44	63	10	12	4	0	54	29	112	104	-37.3	
Thetford Mines	16	12	0	0		0	2	0	112	104	50.0	
Val d'Or	33	53	0	0	0	0	2	0	36	53	-32.1	
Victoriaville	68	73	50	80	0	0	96	64	214	217	-52.1	
The second and the se	7,549	8,014	1,436	1,284	920	831	10,517	9,507	20,422	19,636	4.0	

Table 2.2: 9	Starts by Su	bmarket,	by Dwelli Québec	ing Type :	and by Int	ended M	arket	
		Secon	nd Quarte	2008				
				er 2000		<b>A O</b>		
		Ro	W			Apt. &	Other	
Submarket	Freeho		Rer	ntal	Freeho		Rer	Ital
	Condor		02.2000	00.0007	Condor		02.2000	02 2007
	Q2 2008	Q2 2007	Q2 2008	Q2 2007	Q2 2008	Q2 2007	Q2 2008	Q2 2007
Centres 100,000+	72	42	0	12	104	122	00	117
Gatineau	73	42	0	12	104	123	80	117
Montréal	337	310	3	36	2,387	2,189	744	902
Québec	78	65	0	0	531	246	530	721
Saguenay	6	3	0	0	38	19		34
Sherbrooke	10	12	4	0	103	32	142	173
Trois-Rivières	4	38	8	0	2	2	195	107
Centres 50,000 - 99,999								
Drummondville	0	0	0	0	4	0	60	41
Granby	0	0	0	0	49	10	83	12
Saint-Hyacinthe	8	4	0	0	4	14	13	16
Saint-Jean-sur-Richelieu	0	9	0	0	24	55	66	122
Shawinigan	0	0	0	0	12	0	12	0
Centres 10,000 - 49,999								
Alma	11	0	0	0	12	12	0	0
Amos	0	0	0	0	0	0	0	0
Baie-Comeau	0	0	0	0	0	0	0	0
Cowansville	0	0	0	0	0	0	4	3
Dolbeau-Mistassini	0	0	0	0	2	0	4	4
Gaspé	0	0	0	0	2	2	24	0
Hawkesbury	0	0	0	0	0	0	0	0
oliette	0	0	4	0	6	2	19	49
Lachute	13	0	0	0	0	0	14	7
La Tuque	0	0	0	0	0	0	17	0
Les Îles-de-la-Madeleine MÉ	0	0	0	0	0	0	0	0
Matane	0	0	0	0	2	0	0	0
Mont-Laurier V	0	0	0	0	0	0	0	0
Montmagny	0	0	0	0	0	0	0	3
Pembroke	0	0	0	0	0	0	0	0
Prévost V	0	0	0	0	0	0	0	0
Rawdon MÉ	0	0	0	0	6	0	0	0
Rimouski	0	0	0	0	0	0	10	4
Rivière-du-Loup	0	0	0	0	0	0	0	102
Roberval	0	0	0	0	0	0	0	0
Rouyn-Noranda	0	0	0	0	0	0	0	0
Saint-Félicien	0	0	0	0	0	0	0	0
Saint-Georges	12	16	0	0	0	0	0	6
Saint-Georges Saint-Lin-Laurentides	0	0	0	0	4	8	0	0
Saint-Lin-Laurentides Sainte-Adèle V	0	0	0	0	8	8 0	6	0
		0	0	0	8	0		-
Sainte-Marie Saint Saabia MÉ	0	-				-	10	42
Saint-Sophie MÉ	0	0	0	0	28	0	0	0
Salaberry-de-Valleyfield	0	4	0	0	0	4	26	16
Sept-Îles	0	0	0	0	0	0	0	0
Sorel-Tracy	4	0	0	0	10	22	33	7
Thetford Mines	0	0	0	0	2	0	0	0
Val d'Or	0	0	0	0	0	0	3	0
Victoriaville	0	0	0	0	0	0	23	24
Total Québec (10,000+)	556	503	19	48	3,340	2,740	2,129	2,512

Table 2.3: S	Starts by Su	bmarket,	by Dwell Québec		and by In	tended M	arket	
		lanu	ary - June					
			w	2000		Apt. &	Other	
	Freebo	old and	) vv		Freeho		Other	
Submarket	Condo		Rei	ntal	Condor		Rei	ntal
	YTD 2008	YTD 2007	YTD 2008	YTD 2007	YTD 2008	YTD 2007	YTD 2008	YTD 2007
Centres 100,000+	110 2000	110 2007	110 2000	110 2007	110 2000	110 2007	110 2000	110 2007
Gatineau	97	81	0	12	231	181	230	153
Montréal	582	485	9	36	4,485	3,915	2,155	1,609
Québec	101	93	9	36 0	706	455	870	798
		3	0	0	40	23	870	
Saguenay Sherbrooke	6		-	0		23 70		34
	22	20	4		116		198	261
Trois-Rivières	8	50	20	0	2	2	264	198
Centres 50,000 - 99,999						-		(22
Drummondville	0		0	0	8	2	91	433
Granby	0	0	0	0	82	44	83	18
Saint-Hyacinthe	12	4	0	0	22	33	13	23
Saint-Jean-sur-Richelieu	7	9	0	0	33	92	84	272
Shawinigan	0	0	0	0	12	0	12	0
Centres 10,000 - 49,999								
Alma	11	0	0	0	12	14	0	0
Amos	0	0	0	0	0	0	0	0
Baie-Comeau	0	0	0	0	0	0	0	0
Cowansville	0	0	0	0	0	0	4	3
Dolbeau-Mistassini	0	0	0	0	2	0	10	4
Gaspé	0	0	0	0	2	2	24	0
Hawkesbury	0	0	0	0	0	0	0	0
Joliette	0	0	4	0	14	12	26	56
Lachute	13	0	0	0	0	0	14	7
La Tuque	0	0	0	0	0	0	17	0
Les Îles-de-la-Madeleine MÉ	0	0	0	0	0	0	0	0
Matane	0	0	0	0	2	0	0	0
Mont-Laurier V	0	0	0	0	0	0	0	0
Montmagny	0	0	0	0	0	0	0	3
Pembroke	0	0	0	0	0	0	0	0
Prévost V	0	0	0	0	0	0	0	0
Rawdon MÉ	0	0	0	0	6	0	0	0
Rimouski	8	18	0	0	26	0	26	8
Rivière-du-Loup	0	0	0	0	20	0	0	102
Roberval	0	0	0	0	0	0	0	0
Rouyn-Noranda	0	0	0	0	0	0	0	0
Saint-Félicien	0	0	0	0	0	0	0	0
Saint-Georges	12	16	0	0	0	0	0	6
Saint-Georges Saint-Lin-Laurentides	0		0	0	16	8	0	3
Sainte-Adèle V		0	0	0	8	8 0		3
	0				-	-	6	
Sainte-Marie	0		0	0	0	0	10	42
Saint-Sophie MÉ	0	0	0	0	28	0	0	0
Salaberry-de-Valleyfield	0	4	0	0	0	38	139	26
Sept-Îles	0	0	0	0	0	0	0	0
Sorel-Tracy	4		0	0	14	22	40	7
Thetford Mines	0		0	0	2	0	0	0
Val d'Or	0	0	0	0	0	0	3	0
Victoriaville	0	0	0	0	0	0	96	64
Total Québec (10,000+)	883	783	37	48	5,871	4,913	4,434	4,130

т	able 2.4: Sta	rts by Sul	bmarket a Québec	and by Int	tended Ma	arket		
		Secor	nd Quarte	er 2008				
	Free		Condor		Ren	Ital	Tot	al*
Submarket	Q2 2008	Q2 2007	Q2 2008	Q2 2007	Q2 2008	Q2 2007	Q2 2008	Q2 2007
Centres 100,000+								
Gatineau	404	454	139	113	80	129	623	718
Montréal	3,134	3,415	2,337	2,138	747	938	6,218	6,840
Québec	1,075	1,069	479	182	530	721	2,154	1,996
Saguenay	190	159	16	13	11	34	217	206
Sherbrooke	297	243	75	26	146	173	518	466
Trois-Rivières	141	233	0	0	203	107	344	340
Centres 50,000 - 99,999			-	-				
Drummondville	142	125	0	0	60	41	202	166
Granby	130	141	43	6	83	12	256	159
Saint-Hyacinthe	78	67	0	12	13	16	91	95
Saint-Jean-sur-Richelieu	110	165	24	60	66	122	200	347
Shawinigan	58	29	8	0	12	0	78	29
Centres 10,000 - 49,999	50		0	U		U	70	
Alma	72	30	8	0	0	0	80	30
Amos	22	6	0	0	0	0	22	6
Baie-Comeau	8	4	0	0	0	0	8	4
Cowansville	20	15	0	0	4	3	24	18
Dolbeau-Mistassini	17	5	0	0	4	4	21	9
Gaspé	28	27	0	0	24	0	52	27
Hawkesbury	0	27	0	0	0	0	0	27
loliette	114	115	0	0	23	49	137	164
Lachute	58	115	0	0	14	7	72	18
La Tuque	3	0	0	0	17	0	20	0
Les Îles-de-la-Madeleine MÉ	7	0	0	0	0	0	7	0
Matane	4	17	0	0	0	0	/	17
Mont-Laurier V	19	0	0	0	0	0	19	0
Montmagny	17	11	0	0	0	3	17	14
Pembroke	0	0	0	0	0	0	0	0
Prévost V	58	0	0	0	0	0	58	0
Rawdon MÉ	34	0	0	0	0	0	34	0
Rimouski	56	49	0	0	10	4	66	53
Rivière-du-Loup	37	36	0	0	0	4	37	138
Roberval	0	36	0	0	0	0	37	
Roberval Rouyn-Noranda	53		0		0	-		4
Saint-Félicien		48		0		0	53	48
	15	14	0	0	0	0	15	14
Saint-Georges	112	109	0	0	0	6	112	115
Saint-Lin-Laurentides	61	70	0	0	0	0	61	70
Sainte-Adèle V	46	0	0	0	6	0	52	0
Sainte-Marie	26	23	0	0	10	42	36	65
Saint-Sophie MÉ	91	0	0	0	0	0	91	0
Salaberry-de-Valleyfield	37	30	0	8	26	16	63	54
Sept-Îles	15	22	0	0	0	0	15	22
Sorel-Tracy	48	53	6	20	33	7	87	80
Thetford Mines	15	9	0	0	0	0	15	9
Val d'Or	32	51	0	0	3	0	35	51
Victoriaville	88	109	0	0	23	24		133
Total Québec (10,000+)	6,976	6,970	3,135	2,578	2,148	2,560	12,329	12,527

Т	able 2.5: Sta	rts by Su	bmarket a Québec	and by In	tended M	arket		
		Janu	ary - June	2008				
	Free		Condor		Rer	ntal	Tot	al*
Submarket	YTD 2008	YTD 2007	YTD 2008	YTD 2007	YTD 2008	YTD 2007	YTD 2008	YTD 2007
Centres 100,000+								
Gatineau	726	763	264	185	230	165	1,220	1,135
Montréal	4,950	5,195	4,363	3,905	2,164	1,645	11,619	11,124
Québec	1,445	1,544	638	329	870	798	3,023	2,710
Saguenay	217	185	16	13	19	34	252	232
Sherbrooke	414	364	98	46	202	261	714	695
Trois-Rivières	246	341	0	0	284	198	530	539
Centres 50,000 - 99,999			-	-				
Drummondville	199	191	0	0	91	433	290	624
Granby	189	201	72	38	83	18	344	257
Saint-Hyacinthe	105	87	16	31	13	23	134	141
Saint-Jean-sur-Richelieu	161	293	33	93	84	272	278	658
Shawinigan	63	33	33	73 0	12	0	83	33
_	63	33	0	U	12	0	63	33
Centres 10,000 - 49,999	75	24	0	0	0	0	02	24
Alma	75	34	8	0	0	0	83	34
Amos	22	6	0	0	0	0	22	6
Baie-Comeau	8	5	0	0	0	0	8	5
Cowansville	24	19	0	0	4	3	28	22
Dolbeau-Mistassini	21	7	0	0	10	4	31	11
Gaspé	28	33	0	0	24	0	52	33
Hawkesbury	0	4	0	0	0	0	0	4
Joliette	165	134	0	0	30	56	195	190
Lachute	60	16	0	0	14	7	74	23
La Tuque	3	0	0	0	17	0	20	0
Les Îles-de-la-Madeleine MÉ	7	0	0	0	0	0	7	0
Matane	14	17	0	0	0	0	14	17
Mont-Laurier V	19	0	0	0	0	0	19	0
Montmagny	11	12	0	0	0	3	11	15
Pembroke	0	0	0	0	0	0	0	0
Prévost V	73	0	0	0	0	0	73	0
Rawdon MÉ	37	0	0	0	0	0	37	0
Rimouski	103	86	24	0	26	8	153	94
Rivière-du-Loup	41	42	0	0	0	102	41	144
Roberval	3	5	0	0	0	0	3	5
Rouyn-Noranda	53	49	0	0	0	0	53	49
Saint-Félicien	18	16	0	0	0	0	18	16
						-		
Saint-Georges	116	115	0	0	0	6	116	121
Saint-Lin-Laurentides		108	0	0	0	3		
Sainte-Adèle V	46	0	0	0	6	0	52	0
Sainte-Marie	26	23	0	0	10	42	36	65
Saint-Sophie MÉ	97	0	0	0	0	0	97	0
Salaberry-de-Valleyfield	47	45	0	42	139	26	186	113
Sept-Îles	15	24	0	0	0	0	15	24
Sorel-Tracy	62	77	10	20	40	7	112	104
Thetford Mines	18	12	0	0	0	0	18	12
Val d'Or	33	53	0	0	3	0	36	53
Victoriaville	118	153	0	0	96	64	214	217
Total Québec (10,000+)	10,189	10,292	5,550	4,702	4,471	4,178	20,422	19,636

T	able 3: Co	mplet	ions by	Subm	arket a	nd by [	Dwelling	g Туре			
				Québ							
			Secon	d Quai	rter 200	)8					
	Sing	le	Se	mi	Ro	w	Apt. &	Other		Total	
Submarket	Q2 2008	Q2 2007	Q2 2008	Q2 2007	Q2 2008	Q2 2007	Q2 2008	Q2 2007	Q2 2008	Q2 2007	% Change
Centres 100,000+											
Gatineau	297	214	74	106	36	38	466	292	873	650	34.3
Montréal	1,918	2,126	294	214	286	197	3,039	4,475	5,537	7,012	-21.0
Québec	428	444	114	52	51	35	703	532	1,296	1,063	21.9
Saguenay	80	52	0	10	9	0	54	24	143	86	66.3
Sherbrooke	125	149	22	8	12	16	119	158	278	331	-16.0
Trois-Rivières	128	126	26	36	36	26	97	138	287	326	-12.0
Centres 50,000 - 99,999											
Drummondville	100	83	18	10	0	0	55	37	173	130	33.1
Granby	74	71	24	18	0	4	78	191	176	284	-38.0
Saint-Hyacinthe	32	28	10	30	21	0	19	50	82	108	-24.1
Saint-Jean-sur-Richelieu	70	141	0	0	10	0	36	92	116	233	-50.2
Shawinigan	44	28	0	0	0	0	6	0	50	28	78.6
Centres 10,000 - 49,999											
Alma	14	9	0	0		0	12	68	37	77	-51.9
Amos	7	4	0	0	0	0	0	0	7	4	75.0
Baie-Comeau	2	3	0	0	0	0	0	0	2	3	-33.3
Cowansville	9	12	0	0	0	0	0	3	9	15	-40.0
Dolbeau-Mistassini	5	5	0	0	0	0	0	0	5	5	0.0
Gaspé	8	15	0	0	0	0	0	0	8	15	-46.7
Hawkesbury	1	2	0	0	0	0	0	0	1	2	-50.0
loliette	61	38	0	0	0	4	19	58	80	100	-20.0
Lachute	16	4	2	0	0	0	0	12	18	16	12.5
La Tuque	2	0	0	0	0	0	0	0		0	n/a
Les Îles-de-la-Madeleine MÉ	2	0	0	0	0	0		0	2	0	n/a
Matane	3	2	0	0	0	0		6	9	8	12.5
Mont-Laurier V	5	0	0	0	0	0	-	0		0	n/a
Montmagny	2	4		0	0	0		0	10	4	150.0
Pembroke	0	0	0	0	0	0		0	0	. 0	n/a
Prévost V	20	0	0	0	0	0	-	0	-	0	n/a
Rawdon MÉ	32	0	0	0	0	0	0	0		0	n/a
Rimouski	22	14		16	8	0		29	52	59	-1.7
Rivière-du-Loup	14	12	0	2	0	0		9	14	23	-39.1
Roberval		2	2	0	0	0		0	3	23	50.0
Rouyn-Noranda	15	18	2	0	0	0		0		18	-5.6
Saint-Félicien	5	4	0	0	0	0		0		4	25.0
Saint-Georges	14	24	30	14	12	12		6	56	56	0.0
Saint-Lin-Laurentides	54	47	2	0	0	0		7	66	54	22.2
Sainte-Adèle V	10	47 0	0	0	0	0		0	10	0	 n/a
Sainte-Adele V Sainte-Marie	4	3	2	6	0	0		10	44	19	131.6
Saint-Sophie MÉ	21	0	0	0	0	0		0		0	n/a
Salaberry-de-Valleyfield	15	18	0	6	0	0		10	62	34	82.4
Sept-Îles	9	9	0	0	0	0		0		9	02.4
Sorel-Tracy	12	22	4	4	0	0		3	48	29	65.5
Thetford Mines	4	5	4	4	0	0		3	40	29	-25.0
Val d'Or	8	20	0	0	0	0		10		30	-25.0
val d Or Victoriaville	29	20	-	32	0	0		71	90	127	-73.3
Total Québec (10,000+)	3,722	3,782	656	564	492	332	4,905	6,294	9,775	10,972	-10.9

Tab	le 3.1: C	omplet	ions by	v Subm	arket a	nd by	Dwellin	g Type	:		
				Québe							
			Janua	ıry - Ju	ne 2008						
	Sing	le	Ser	ni	Ro	w	Apt. &	Other		Total	
Submarket	YTD 2008	YTD 2007	YTD 2008	YTD 2007	YTD 2008	YTD 2007	YTD 2008	YTD 2007	YTD 2008	YTD 2007	% Change
Centres 100,000+											Ű
Gatineau	500	475	222	236	72	53	810	448	1,604	1,212	32.3
Montréal	3,249	3,310	436	332	536	304	5,305	8,071	9,526	12,017	-20.7
Québec	722	823	168	82	80	61	813	761	I,783	1,727	3.2
Saguenay	145	88	0	12	9	6	120	43	274	149	83.9
Sherbrooke	240	223	42	26	20	20	187	286	489	555	-11.9
Trois-Rivières	180	177	58	50	48	26	126	160	412	413	-0.2
Centres 50,000 - 99,999					, in the second s						
Drummondville	141	136	18	16	0	0	69	65	228	217	5.1
Granby	102	116	36	32	0	4	86	246	224	398	-43.7
Saint-Hyacinthe	47	36	14	34	21	0	39	79	121	149	-18.8
Saint-Jean-sur-Richelieu	101	226	0	2	13	0	62	134	176	362	-51.4
Shawinigan	51	38	0	0	0	0	12	227	63	265	-76.2
Centres 10,000 - 49,999											
Alma	23	26	0	0	11	0	12	68	46	94	-51.1
Amos	9	6	0	0	0	0	2	0	П	6	83.3
Baie-Comeau	3	4	0	0	0	0	0	0	3	4	-25.0
Cowansville	16	16	4	4	0	0	3	3	23	23	0.0
Dolbeau-Mistassini	8	5	0	0	0	0	0	0	8	5	60.0
Gaspé	29	29	0	0	0	0	0	0	29	29	0.0
Hawkesbury	2	4	0	0	0	0	0	0	2	4	-50.0
loliette	106	92	0	4	0	11	54	70	160	177	-9.6
Lachute	29	17	8	0	0	0	23	12	60	29	106.9
La Tuque	2	2	0	0	0	0	0	0	2	2	0.0
Les Îles-de-la-Madeleine MÉ	2	0	0	0	0	0	0	0	2	0	n/a
Matane	8	5	2	0	0	0	12	16	22	21	4.8
Mont-Laurier V	28	0	0	0	0	0	0	0	28	0	n/a
Montmagny	6	7	0	0	0	0		0	17	7	142.9
Pembroke	0	0	0	0	0	0	0	0	0	0	n/a
Prévost V	73	0	0	0	0	0	0	0	73	0	n/a
Rawdon MÉ	48	0	0	0	0	0	2	0	50	0	n/a
Rimouski	53	33	24	24	8	9	23	29	108	95	13.7
Rivière-du-Loup	27	32	0	8	0	0	32		59	49	20.4
Roberval	2	3	2	0	0	0	0	0	4	3	33.3
Rouyn-Noranda	32	35	4	2	0	0	0	0	36	37	-2.7
Saint-Félicien	10	12	0	0	0	0	24	0	34	12	183.3
Saint-Georges	39	43	40	40	19	12	12	12	110	107	2.8
Saint-Lin-Laurentides	107	89	4	-10 0	0	0	12	7	110	96	26.0
Sainte-Adèle V	10/	0	0	0	0	0	0	0	121	0	20.0 n/a
Sainte-Marie	8	13	2	8	0	0	38	14	48	35	37.1
Saint-Sophie MÉ	22	0	0	0	0	0	0	0	22	0	n/a
Salaberry-de-Valleyfield	38	44	14	10	0	7	59	46		107	3.7
Sept-Îles	12	14	4	0	0	, 0	0	0	16	107	14.3
Sorel-Tracy	31	42	8	4	0	0	68	84	107	130	-17.7
Thetford Mines	13	10	2	<del>ب</del> 0	0	0	2	3	107	130	30.8
Val d'Or	39	36	0	0	0	0	0	10	39	46	-15.2
Victoriaville	65	52	40	56	0	0	94	94	199	202	-13.2
Total Québec (10,000+)	6,378	6,319	1,152	982	837	513	8,110	10,997	16,477	18,811	-1.5

Table 3.2: Comp	letions by	Submark	et, by Dw Québec	velling Ty	pe and by	Intendeo	d Market	
		Secor	nd Quarte	r 2008				
			-			A	Othen	
	Freeho	Ro	W		Freeho	Apt. &	Other	
Submarket	Condor		Ren	ital	Condor		Rer	ntal
	Q2 2008	Q2 2007	Q2 2008	Q2 2007	Q2 2008	Q2 2007	Q2 2008	Q2 2007
Centres 100,000+	Q2 2000	Q2 2007	Q2 2000	Q2 2007	Q2 2000	Q2 2007	Q2 2000	Q2 2007
Gatineau	36	38	0	0	123	74	343	206
Montréal	268	193	18	4	1,196	2,436	1,479	1,969
Québec	51	35	0	0	241	2,130	462	239
Saguenay	9	0	0	0	14	8	40	16
Sherbrooke	8	16	4	0	36	62	83	96
Trois-Rivières	24	26	12	0	0	6	97	132
	27	20	12	U	U	0	77	132
Centres 50,000 - 99,999	0	0	0	0	2	25	52	12
Drummondville	0	0	0	0	2	25	53	12
Granby Scient Line single s	0	4	0	0	35	141	43	50
Saint-Hyacinthe	21	0	0	0	6	27	13	23
Saint-Jean-sur-Richelieu	10	0	0	0	24	65	12	27
Shawinigan	0	0	0	0	2	0	4	0
Centres 10,000 - 49,999								
Alma		0	0	0	12	10	0	58
Amos	0	0	0	0	0	0	0	0
Baie-Comeau	0	0	0	0	0	0	0	0
Cowansville	0	0	0	0	0	0	0	3
Dolbeau-Mistassini	0	0	0	0	0	0	0	0
Gaspé	0	0	0	0	0	0	0	0
Hawkesbury	0	0	0	0	0	0	0	0
loliette	0	4	0	0	8	17	11	41
Lachute	0	0	0	0	0	4	0	8
La Tuque	0	0	0	0	0	0	0	0
Les Îles-de-la-Madeleine MÉ	0	0	0	0	0	0	0	0
Matane	0	0	0	0	0	0	6	6
Mont-Laurier V	0	0	0	0	0	0	0	0
Montmagny	0	0	0	0	0	0	8	0
Pembroke	0	0	0	0	0	0	0	0
Prévost V	0	0	0	0	0	0	0	0
Rawdon MÉ	0	0	0		0			0
				0		0	0	
Rimouski	8	0	0	0	0	2	16	27
Rivière-du-Loup	0	0	0	0	0	0	0	9
Roberval	0	0	0	0	0	0	0	0
Rouyn-Noranda	0	0	0	0	0	0	0	0
Saint-Félicien	0	0	0	0	0	0	0	0
Saint-Georges	12	12	0	0	0	0	0	6
Saint-Lin-Laurentides	0	0	0	0	10	4	0	3
Sainte-Adèle V	0	0	0	0	0	0	0	0
Sainte-Marie	0	0	0	0	0	4	38	6
Saint-Sophie MÉ	0	0	0	0	0	0	0	0
Salaberry-de-Valleyfield	0	0	0	0	36	0	11	10
Sept-Îles	0	0	0	0	0	0	0	0
Sorel-Tracy	0	0	0	0	4	0	28	3
Thetford Mines	0	0	0	0	2	0	0	3
Val d'Or	0	0	0	0	0	4	0	6
Victoriaville	0	0	0	0	2	+ 0	41	71
Total Québec (10,000+)	458	328	34	4	1,753	3,182	2,788	3,030

Centres 100,000+   Second S	Table 3.3: Con	npletions by	Submarl	ket, by Dv Québec	velling Ty	pe and by	/ Intende	d Market	
SubmarketPrechold and ConderviewPrechold and ConderviewPrechold and ConderviewPrechold and 			Janu	ary - June	2008				
SubmarketPrechold and ConderviewPrechold and ConderviewConderview72ConderviewConderviewConderviewConderviewConderviewConderviewConderviewConderviewConderviewConderviewConderviewConderviewConderviewConderviewConderviewConderviewConderviewConderviewConderviewConderv			Ro	w			Apt. &	Other	
Cardoniulum   Condomilum   Condomilum   Condomilum     Garineau   56   53   16   0   172   775   200   YTD 2007   YTD 2008   YTD 2007   YTD 2008   YTD 2007   YTD 200		Freeho	old and	-		Freeho			
Centres 100,000+   Second S	Submarket	Condo	minium	Ker	ital	Condor	ninium	Kei	ntal
Gatinesau   56   53   16   0   192   72   596   2     Monréal   510   300   26   4   2,417   4,278   2,316   3,1     Quebec   76   61   4   0   36   419   72   3     Sayunay   9   0   0   6   34   19   72   3     Sherbrooke   16   20   4   0   81   99   106   11     Trois-Rivères   26   12   0   61   32   12   12     Sant-Jacinthe   21   0   0   0   14   32   14   33     Saint-Jacinthe   21   0   0   0   10   2   0   16     Saint-Jacinthe   21   0   0   0   10   2   0   16     Saint-Jacinthe   0   0   0   0   10   10   10   10		YTD 2008	YTD 2007	YTD 2008	YTD 2007	YTD 2008	YTD 2007	YTD 2008	YTD 2007
Gatinesau   56   53   16   0   192   72   596   2     Monréal   510   300   26   4   2,417   4,278   2,316   3,1     Quebec   76   61   4   0   36   419   72   3     Sayunay   9   0   0   6   34   19   72   3     Sherbrooke   16   20   4   0   81   99   106   11     Trois-Rivères   26   12   0   61   32   12   12     Sant-Jacinthe   21   0   0   0   14   32   14   33     Saint-Jacinthe   21   0   0   0   10   2   0   16     Saint-Jacinthe   21   0   0   0   10   2   0   16     Saint-Jacinthe   0   0   0   0   10   10   10   10	Centres 100,000+								
Québec   76   61   4   0   306   416   507   2     Sagunay   9   0   0   6   34   19   72   1     Sherbrocke   16   20   4   0   81   99   106   1     Trois-Rivères   36   26   12   0   4   20   122   1     Cartres 50.00 - 99.99   0   4   0   0   43   171   43     Saint-Hyacinhe   21   0   0   0   45   15   5     Saint-gan-sur-Richelleu   13   0   0   0   47   65   15     Cartres 10.00 - 49.99   0   0   0   0   0   0   0   20   0     Cowansville   0		56	53	16	0	192	172	596	264
Québec   76   61   4   0   306   416   570   2     Saguenay   9   0   0   6   34   19   72   1     Saguenay   36   26   12   0   4   00   12   11   13     Centres 50,000 • 99,999   0   4   0   0   6   27   63     Saint-Hyacinthe   21   0   0   0   16   32   3     Saint-Hyacinthe   21   0   0   0   47   65   15     Saint-Hyacinthe   21   0   0   0   2   0   0     Saint-Hyacinthe   11   0   0   0   0   0   0   2   0   0     Amas   0	Montréal	510	300	26	4	2,417	4,278	2,316	3,143
Sherbrooke 16 20 4 0 81 99 106 1   Trois-Nivières 36 26 12 0 4 20 122 11   Centres 50,000 - 99,999 0 4 0 0 43 171 43   Saint-Hyacinthe 21 0 0 0 45 15 23   Saint-Hyacinthe 21 0 0 0 0 2 0 0 2   Saint-Hyacinthe 21 0 0 0 0 2 0 0 2 0 0 2 0 0 2 0 0 2 0 0 2 0 0 2 0 0 2 0 0 2 0 0 2 0 0 2 0	Québec	76	61	4	0				297
Shedrooke   I   6   20   4   0   81   99   106   I     Trois-Rivières   36   26   12   0   4   20   122   1     Centres 50,000 - 99,999   0   4   0   0   16   32   23     Saint-Jacinthe   21   0   0   0   4   0   0   16   32   23     Saint-Jacinthe   21   0   0   0   0   16   32   23     Saint-Jacinthe   21   0   0   0   0   17   65   15     Saint-Jacinthe   21   0   0   0   0   10   2   0   0     Saint-Sainif   0	Saguenay	9	0	0	6	34	19	72	24
Trois-Rivières   36   26   12   0   4   20   1122   1     Centres 50,000 - 99,999   U   U   0   0   6   27   63     Granby   0   4   0   0   63   171   43     Saint-Hyacinche   21   0   0   0   17   65   15     Saint-Jansur-Richelleiu   13   0   0   0   2   0   10     Alma   11   0   0   0   0   12   10   0     Armas   0   0   0   0   0   0   0   0   0     Armas   0   0   0   0   0   0   0   0   0   0     Baie-Corneau   0   0   0   0   0   0   0   0   0   0   0   0   0     Gaspé   0   0   0   0   0 <th< td=""><td></td><td>16</td><td>20</td><td>4</td><td>0</td><td>81</td><td></td><td>106</td><td>187</td></th<>		16	20	4	0	81		106	187
Centres 50.000 - 99,999   Image: Centres 50.000 - 99,999   Image: Centres 50.000 - 49,999   Image: Centres 50.000 - 43   Image: Centres 50.000 - 43   Image: Centres 50.000 - 43   Image: Centres 50.000 - 49,999   Image: Centres 50.000 - 50.000   Image: Centres 50.00				12	0				140
Drumondville   0   0   0   4   0   0   43   171   43     Granby   0   0   0   0   0   171   43     Saint-Hyacinthe   13   0   0   0   171   43   171   43     Saint-Hyacinthe   13   0   0   0   171   455   15     Saint-Jacinthe   0   0   0   0   2   0   10   2     Centres 10,001 - 49,999   Centres 10,001 - 49,999   0	Centres 50,000 - 99,999								
Saint-Hyacinthe   21   0   0   16   32   23     Saint-Jacintleu   13   0   0   0   2   010   2     Saint-Ingan   0   0   0   0   2   010   2     Ama   11   0   0   0   0   2   0   0     Amas   11   0   0   0   0   2   0   0     Bait-Comeau   0   0   0   0   0   0   0   0   0     Cowansville   0		0	0	0	0	6	27	63	38
Saint-Hyacinthe   21   0   0   16   32   23     Saint-Jacintleu   13   0   0   0   2   010   2     Saint-Ingan   0   0   0   0   2   010   2     Ama   11   0   0   0   0   2   0   0     Amas   11   0   0   0   0   2   0   0     Bait-Comeau   0   0   0   0   0   0   0   0   0     Cowansville   0		0	4	0	0	43		43	75
Saint-Jean-sur-Richelieu   I 3   0   0   0   47   65   I 5     Shawingan   0   0   0   0   0   10   2   0   10   2     Arma   11   0 <td></td> <td>21</td> <td>0</td> <td>0</td> <td>0</td> <td></td> <td></td> <td></td> <td>47</td>		21	0	0	0				47
Shawinigan 0 0 0 2 0 10 2   Centres 10,000 - 49,999 111 0 0 0 12 0 0   Amos 0	· · · · ·		0	0	0				69
Centres 10,000 - 49,999   III   O   O   O   III   O	-		0	0	0				227
Alma 11 0 0 12 10 0   Amos 0 0 0 2 0 0   Baie-Comeau 0 0 0 0 0 0 0   Baie-Someau 0									
Amos 0 0 0 0 0 0   Baie-Comeau 0 0 0 0 0 0 0   Cowansville 0 0 0 0 0 0 0 0 0   Cowansville 0 <td></td> <td>11</td> <td>0</td> <td>0</td> <td>0</td> <td>12</td> <td>10</td> <td>0</td> <td>58</td>		11	0	0	0	12	10	0	58
Baie-Comeau000000Cowansville0000003Dolbeau-Mistassini00000000Gaspé000000000Hawkesbury00000000000Joliette00 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>0</td></t<>									0
Cowansville $0$ $0$ $0$ $0$ $0$ $0$ $0$ Coleau-Mistassini $0$ $0$ $0$ $0$ $0$ $0$ $0$ $0$ Gaspé $0$ $0$ $0$ $0$ $0$ $0$ $0$ $0$ $0$ $0$ Hawkesbury $0$							0		0
Dolbeau-Mistassini000000Gaspé0000000Hawkesbury0000000Joliette0000000Lachute0000000La Tuque0000000Les Îles-de-la-Madeleine MÉ0000000Matane00000000Matane00000000Prévost00000000Nontmagny00000000Riwonki000000000Riwier-du-Loup000000000Roberval0000000000Saint-Er-Laurentides000 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>3</td></td<>									3
Gaspé000000Hawkesbury0000000Joliette0000000Lachute0000000Lachute0000000Las lies-de-la-Madeleine MÉ0000000Matane00000000Mont-Laurier V0000000Mont-Laurier V0000000Mont-Laurier V0000000Mont-Laurier V0000000Rawdon MÉ0000000Rawdon MÉ0000000Roberval0000000Saint-Félicien0000000Saint-Adie V0000000Sainte-Adie V0000000Sainte-Marie0000000Sainte-Marie0000000Sainte-Marie0000000Sainte-Marie000<									0
Hawkesbury000000Joliette001100101944Lachute000000010La Tuque00000000Les Îles-de-la-Madeleine MÉ00000000012Matane00000000012Mont-Laurier V0000000011Pembroke00000000Prévost V000000000Rivière-du-Loup00000000Roberval0000000000Saint-Gorges19120000000Saint-Adèle V00<				-					0
joliette $( 0 )$ $( 1 )$ $( 0 )$ $( 0 )$ $( 1 )$ $( 1 )$ Lachute $( 0 )$ $( 0 )$ $( 0 )$ $( 0 )$ $( 0 )$ $( 0 )$ $( 0 )$ La Tuque $( 0 )$ $( 0 )$ $( 0 )$ $( 0 )$ $( 0 )$ $( 0 )$ $( 0 )$ $( 0 )$ Les Îles-de-la-Madeleine MÉ $( 0 )$ $( 0 )$ $( 0 )$ $( 0 )$ $( 0 )$ $( 0 )$ $( 0 )$ $( 0 )$ $( 0 )$ Matane $( 0 )$ $( 0$									0
Lachute0000011La Tuque0000000Les Îles-de-la-Madeleine MÉ0000000Matane00000000Mont-Laurier V00000000Mont-Laurier V000000000Mont-Magny00000000000Pembroke00				-			-		51
La TuqueImage: selection of the	<i>,</i>								8
Les Îles-de-la-Madeleine MÉImage<				-					0
Matane0000012Mont-Laurier V00000000Montmagny000000011Pembroke000000000Prévost V0000000000Rawdon MÉ000 <td>•</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>0</td>	•								0
Mont-Laurier V0000000Montmagny00000011Pembroke00000000Prévost V00000000Rawdon MÉ00000000Rivière-du-Loup00000000Roberval000000000Roup-Noranda00000000000Saint-Georges191200<				-			-		16
Montmagny()()()()()()Pembroke() <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>-</td> <td></td> <td>0</td>							-		0
Pembroke   0   0   0   0   0     Prévost V   00   00   00   00   00   00     Rawdon MÉ   00   00   00   00   00   00   00     Rimouski   188   9   00   00   00   203   30     Rivère-du-Loup   00   00   00   00   00   00   30     Roberval   00   00   00   00   00   00   00   30     Rouyn-Noranda   00   00   00   00   00   00   00   30     Saint-Félicien   00   00   00   00   00   10   12     Saint-Georges   119   119   00   00   00   00   10   12     Sainte-Adèle V   00   00   00   00   00   00   3   3     Sainte-Sophie MÉ   00   00   00   00   00				-			-		0
Number   Image   Image <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td>-</td><td></td><td>0</td></t<>							-		0
Rawdon MÉ000000000000Rimouski18890000002223Rivière-du-Loup000000000030Roberval000000000000Rouyn-Noranda000000000000Saint-Félicien000000000024Saint-Georges0190100000012Saint-Adèle V000000000000Saint-Sophie MÉ000000000000Salaberry-de-Valleyfield000000000000Sorel-Tracy00000000000000Victoriaville00000000000000		Ű.	•		-		•		0
Rimouski(18)(10)(10)(10)(10)Rivière-du-Loup(10)(10)(10)(10)(10)(10)Roberval(10)(10)(10)(10)(10)(10)(10)Rouyn-Noranda(10)(10)(10)(10)(10)(10)(10)Saint-Félicien(10)(10)(10)(10)(10)(10)(10)Saint-Gorges(11)(10)(10)(10)(10)(10)(10)Saint-Lin-Laurentides(10)(10)(10)(10)(10)(10)(10)Sainte-Marie(10)(10)(10)(10)(10)(10)(10)(10)(10)Salaberry-de-Valleyfield(10) <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>0</td>									0
Rivière-du-LoupImage: selection of the selection			_	-			0 2	-	27
Roberval(10)(10)(10)(10)(10)Rouyn-Noranda(10)(10)(10)(10)(10)(10)Saint-Félicien(10)(10)(10)(10)(11)Saint-Georges(11)(12)(10)(10)(11)Saint-Lin-Laurentides(10)(10)(10)(10)(11)Sainte-Adèle V(10)(10)(10)(10)(11)Sainte-Marie(10)(10)(10)(10)(11)Sainte-Sophie MÉ(10)(10)(10)(10)(11)Saberry-de-Valleyfield(10)(10)(10)(10)(10)Sorel-Tracy(10)(10)(10)(10)(10)(10)Val d'Or(10)(10)(10)(10)(10)(10)Victoriaville(10)(10)(10)(10)(10)(10)							2		9
Rouyn-NorandaImage: selection of the selection of	•						-		0
Saint-FélicienImage: space of the space of th				-			•		0
Saint-Georges1191200012Saint-Lin-Laurentides0000000Sainte-Adèle V00000000Sainte-Marie000000000Saint-Sophie MÉ0000000000Salaberry-de-Valleyfield000 <t< td=""><td></td><td></td><td></td><td>-</td><td></td><td></td><td>•</td><td></td><td>0</td></t<>				-			•		0
Saint-Lin-Laurentides0000001040Sainte-Adèle V00000000000000Sainte-Marie00000000000038Saint-Sophie MÉ00000000000000Salaberry-de-Valleyfield00000000000000Sorel-Tracy00000000120000Sorel-Tracy00000000000000Val d'Or00000000000000Victoriaville000000006288			-				-		12
Sainte-Adèle VOOOOOOSainte-MarieOOOOOOAA38Saint-Sophie MÉOOOOOOOOOSalaberry-de-ValleyfieldOOOOOOOOOOOOOOSoret-TracyOOO	-								3
Sainte-Marie0000000038Saint-Sophie MÉ000000000000Salaberry-de-Valleyfield000000000000Sopt-Îles00000000000000Sorel-Tracy00000000120056Thetford Mines00000000000000Val d'Or000000006288							•		3
Saint-Sophie MÉ0000000000Salaberry-de-Valleyfield00000007381421Sept-Îles00000000000000Sorel-Tracy00000000120056Thetford Mines00000000000000Val d'Or000000006288				-					
Salaberry-de-Valleyfield000007381421Sept-Îles00000000000000Sorel-Tracy00000000120056Thetford Mines00000000000000Val d'Or00000000006288				-					10 0
Sept-Îles   00	•							-	19
Sorel-Tracy   0   0   0   12   0   56     Thetford Mines   0   0   0   0   2   0   0     Val d'Or   0   0   0   0   0   4   0     Victoriaville   0   0   0   0   6   2   88									
Thetford Mines   0   0   0   2   0   0     Val d'Or   00   00   00   00   04   0     Victoriaville   00   00   00   06   2   88	•		-				•	-	0
Val d'Or   0   0   0   0   4   0     Victoriaville   0   0   0   6   2   88							•		84
Victoriaville 0 0 0 0 0 6 2 88							•		3
				-			•		6
Total Québec (10,000+) 775 496 62 17 3,244 5,362 4,246 4,9	Victoriaville Total Québec (10,000+)		0 496	-	-	6 3,244	2 5,362		92 4,912

Tabl	le 3.4: Comp	letions by	Submarl Québec	ket and by	y Intenteo	l Market		
		Secor	nd Quarte	or 2008				
	Free	T.	Condor	T.	Ren	tal	Tot	al*
Submarket	Q2 2008	Q2 2007	Q2 2008	Q2 2007	Q2 2008	Q2 2007	Q2 2008	Q2 2007
Centres 100,000+	Q1 2000	Q1 2007	Q1 2000	Q2 2007	Q1 2000	Q1 2007	Q1 2000	Q1 2007
Gatineau	421	378	109	54	343	206	873	650
Montréal	2,481	2,528	1,195	2,441	1,497	1,973	5,537	7,012
Québec	641	589	193	235	462	239	1,296	1,063
Saguenay	103	66	0	4	40	16	143	86
Sherbrooke	151	179	40	56	87	96	278	331
Trois-Rivières	170	190	8	4	109	132	287	326
Centres 50,000 - 99,999	170	170	0	-	107	152	207	520
Drummondville	120	93	0	25	53	12	173	130
Granby	120	89	31	145	43	50	175	284
Saint-Hyacinthe	60	58	9	27	13	23	82	108
Saint-Jean-sur-Richelieu	74	56  4	30	65	13	23	116	233
Shawinigan	46	28	30 0	0	4	27	50	233
Centres 10,000 - 49,999	40	20	U	U	4	U	50	20
Alma	29	19	8	0	0	58	37	77
			8		0			
Amos	7	4		0		0	7	4
Baie-Comeau	2	3	0	0	0	0	2	3
Cowansville	9	12	0	0	0	3	9	15
Dolbeau-Mistassini	5	5	0	0	0	0	5	5
Gaspé	8	15	0	0	0	0	8	15
Hawkesbury		2	0	0	0	0		2
Joliette	69	54	0	5		41	80	100
Lachute	18	8	0	0	0	8	18	16
La Tuque	2	0	0	0	0	0	2	C
Les Îles-de-la-Madeleine MÉ	2	0	0	0	0	0	2	C
Matane	3	2	0	0	6	6	9	8
Mont-Laurier V	5	0	0	0	0	0	5	C
Montmagny	2	4	0	0	8	0	10	4
Pembroke	0	0	0	0	0	0	0	C
Prévost V	20	0	0	0	0	0	20	C
Rawdon MÉ	32	0	0	0	0	0	32	C
Rimouski	42	32	0	0	16	27	58	59
Rivière-du-Loup	14	14	0	0	0	9	14	23
Roberval	3	2	0	0	0	0	3	2
Rouyn-Noranda	17	18	0	0	0	0	17	18
Saint-Félicien	5	4	0	0	0	0	5	4
Saint-Georges	56	50	0	0	0	6	56	56
Saint-Lin-Laurentides	66	51	0	0	0	3	66	54
Sainte-Adèle V	10	0	0	0	0	0	10	C
Sainte-Marie	6	9	0	4	38	6	44	19
Saint-Sophie MÉ	21	0	0	0	0	0	21	C
Salaberry-de-Valleyfield	17	24	34	0	11	10	62	34
Sept-Îles	9	9	0	0	0	0	9	9
Sorel-Tracy	16	26	4	0	28	3	48	29
Thetford Mines	6	5	. 0	0	0	3	6	، ٤
Val d'Or	8	24	0	0	0	6	8	30
Victoriaville	49	56	0	0	41	71	90	127
Total Québec (10,000+)	4,928	4,791	1,661	3,065	2,822	3,034	9,775	10,972

			Québec					
		Janu	ary - June	2008				
C. have due t	Free	hold	Condor	ninium	Rer	ntal	Total*	
Submarket	YTD 2008	YTD 2007	YTD 2008	YTD 2007	YTD 2008	YTD 2007	YTD 2008	YTD 2007
Centres 100,000+								
Gatineau	800	810	170	126	612	264	1,604	1,212
Montréal	4,132	3,981	2,480	4,239	2,342	3,147	9,526	12,017
Québec	1,027	1,078	245	304	511	297	1,783	1,727
Saguenay	184	108	4	11	72	30	274	149
Sherbrooke	290	295	89	73	110	187	489	555
Trois-Rivières	270	257	8	16	134	140	412	413
Centres 50,000 - 99,999								
Drummondville	165	154	0	25	63	38	228	217
Granby	142	148	39	175	43	75	224	398
Saint-Hyacinthe	85	70	13	32	23	47	121	149
Saint-Jean-sur-Richelieu	107	228	54	65	15	69	176	362
Shawinigan	53	38	0	0	10	227	63	265
Centres 10,000 - 49,999								
Alma	38	36	8	0	0	58	46	94
Amos	11	6	0	0	0	0	11	6
Baie-Comeau	3	4	0	0	0	0	3	4
Cowansville	20	20	0	0	3	3	23	23
Dolbeau-Mistassini	8	5	0	0	0	0	8	5
Gaspé	29	29	0	0	0	0	29	29
Hawkesbury	2	4	0	0	0	0	2	4
loliette	116	121	0	5	44	51	160	177
Lachute	37	21	0	0		8	60	29
La Tuque	2	2	0	0	0	0	2	2
Les Îles-de-la-Madeleine MÉ	2	0	0	0	0	0	2	0
Matane	10	5	0	0	12	16	22	21
Mont-Laurier V	28	0	0	0	0	0	28	0
Montmagny	6	7	0	0		0	17	7
Pembroke	0	0	0	0	0	0	0	,
Prévost V	73	0	0	0	0	0	73	0
Rawdon MÉ	50	0	0	0	0	0	50	0
Rimouski	85	68	0	0	23	27	108	95
Rivière-du-Loup	29	40	0	0	30	27	59	49
Roberval	4	3	0	0	0	0	4	3
Rouyn-Noranda	36	37	0	0	0	0	36	37
Saint-Félicien	10	12	0	0	24	0	38	12
Saint-Felicien Saint-Georges	98	95	0	0	12	12	34	12
Saint-Georges Saint-Lin-Laurentides	121	93	0		0		110	
				0		3		96
Sainte-Adèle V	10	0	0	0	0	0	10	0
Sainte-Marie	10	21	0	4	38	10	48	35
Saint-Sophie MÉ	22	0	0	0	0	0	22	0
Salaberry-de-Valleyfield	56	56	34	12	21	26		107
Sept-Îles	16	14	0	0	0	0	16	14
Sorel-Tracy	39	46	12	0	56	84	107	130
Thetford Mines	17	10	0	0	0	3	17	13
Val d'Or	39	40	0	0	0	6	39	46
Victoriaville	107	110	4	0	88	92	199	202
Total Québec (10,000+)	8,389	8,072	3,160	5,087	4,308	4,929	16,477	18,811

Table 4	: Abso	orbed	Single						inge in	Qué	bec re	gion	
				Sec	ond <b>Ç</b>	<b>)</b> uarte	r 2008	3					
					Price I	Ranges							
Submarket	< \$150,000		\$150, \$199	,000 - 9,999		,000 - 9,999	\$250, \$299		\$300,	000 +	Total	Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)			
Drummondville													
Q2 2008	8	8.0	37	37.0	38	38.0	10	10.0	7	7.0	100	205,000	207,940
Q2 2007	18	21.7	39	47.0	15	18.1	7	8.4	4	4.8	83	175,000	190,988
Year-to-date 2008	12	8.5	53	37.6	44		18	12.8	14	9.9	141	205,000	215,879
Year-to-date 2007	30	22. I	61	44.9	25	18.4	12	8.8	8	5.9	136	175,500	194,636
Granby													
Q2 2008	5	6.8	40	54. I	10		7	9.5	12	16.2	74	180,000	205,811
Q2 2007	13	17.8	37	50.7	7		7	9.6	9	12.3	73	180,000	196,507
Year-to-date 2008	6	6.0	52	52.0	17		10	10.0	15	15.0	100	180,000	205,000
Year-to-date 2007	28	24. I	54	46.6	13	11.2	11	9.5	10	8.6	116	175,000	188,233
Saint-Hyacinthe													
Q2 2008	0	0.0	11	35.5	9	29.0	3	9.7	8	25.8	31	220,000	252,226
Q2 2007	0	0.0	14	58.3	8		2	8.3	0	0.0	24	191,175	202,181
Year-to-date 2008	0	0.0	17	38.6	12	27.3	5	11.4	10	22.7	44	217,500	245,591
Year-to-date 2007	0	0.0	20	60.6	10	30.3	2	6.1	1	3.0	33	195,000	203,223
Saint-Jean-sur-Richelieu													
Q2 2008	0	0.0	22	31.4	16	22.9	6	8.6	26	37. I	70	235,000	264,243
Q2 2007	2	1.4	86	61.9	36	25.9	10	7.2	5	3.6	139	190,000	196,964
Year-to-date 2008	0	0.0	32	32.7	20		15	15.3	31	31.6	98	235,000	257,571
Year-to-date 2007	7	3.1	115	50.9	70	31.0	21	9.3	13	5.8	226	190,000	205,717
Shawinigan													
Q2 2008	17	37.8	12	26.7	9		5	11.1	2	4.4	45	175,000	180,889
Q2 2007	13	46.4	8	28.6	4		0	0.0	3	10.7	28	157,500	184,607
Year-to-date 2008	19	37.3	14	27.5	10	19.6	6	11.8	2	3.9	51	175,000	181,078
Year-to-date 2007	18	45.0	11	27.5	6	15.0		2.5	4	10.0	40	155,000	182,725
Gatineau CMA													
Q2 2008	9	3.5	54	20.8	103	39.8	52	20. I	41	15.8	259	225,000	237,996
Q2 2007	12	5.5	70	32.3	71	32.7	37	17.1	27	12.4	217	210,000	223,037
Year-to-date 2008	14	2.9	96	20.2	209		89	18.7	68	14.3	476	225,000	235,143
Year-to-date 2007	32	6.7	139	29.0	167	34.8	89	18.5	53	11.0	480	210,000	222,454
Montréal CMA													
Q2 2008	12		91	4.8	395		465	24.6	930	49. I	1,893	290,000	328,725
Q2 2007	16	0.7	234		587		462	21.2	881	40.4	2,180		299,712
Year-to-date 2008	31	1.0	187				750	23.8		49.2	3,153	290,000	327,854
Year-to-date 2007	23	0.7	355	10.4	897	26.4	714	21.0	1,415	41.6	3,404	270,000	303,248
Québec CMA													
Q2 2008	19	4.4	146	33.6	95		70	16.1	104	24.0		220,000	249,961
Q2 2007	17	3.5	175	36. I	129		90	18.6	74	15.3	485	210,000	228,551
Year-to-date 2008	28	3.9	208				133	18.5	188	26.2	718	220,000	258,448
Year-to-date 2007	22	2.6	304	36.3	219	26.1	166	19.8	127	15.2	838	210,000	229,282
Saguenay CMA													
Q2 2008	18	23.7	27	35.5	21		5	6.6	5	6.6	76	182,500	190,526
Q2 2007	21	40.4	18		- 11		I	۱.9	1	۱.9	52	153,000	160,923
Year-to-date 2008	36	25.5	50		36		14	9.9	5	3.5		175,000	185,887
Year-to-date 2007	32	36.4	33	37.5	18	20.5	2	2.3	3	3.4	88	160,000	167,193

Source: CM HC (Market Absorption Survey)

Table 4	Table 4: Absorbed Single-Detached Units by Price Range in Québec region Second Quarter 2008												
				Sec	ond <b>Ç</b>	Quarte	r 2008	3					
Submarket	< \$150,000		\$150, \$199		•	,000 - 9,999	\$250, \$299		\$300,0	000 +	Total	Total Median Price (\$)	Average Price (\$)
	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)	Units	Share (%)			111Ce (\$)
Sherbrooke CMA													
Q2 2008	16	14.4	44	39.6	28	25.2	9	8.1	14	12.6	- 111	190,000	217,377
Q2 2007	62	41.3	34	22.7	33	22.0	7	4.7	14	9.3	150	161,000	186,087
Year-to-date 2008	43	19.2	84	37.5	56	25.0	20	8.9	21	9.4	224	180,000	203,182
Year-to-date 2007	84	37.7	52	23.3	55	24.7	П	4.9	21	9.4	223	170,000	190,206
Trois-Rivières CMA													
Q2 2008	28	21.2	46	34.8	39	29.5	12	9.1	7	5.3	132	180,000	188,485
Q2 2007	44	31.7	50	36.0	33	23.7	7	5.0	5	3.6	139	165,000	177,590
Year-to-date 2008	38	20.4	63	33.9	58	31.2	18	9.7	9	4.8	186	180,000	191,425
Year-to-date 2007	61	33.2	67	36.4	41	22.3	8	4.3	7	3.8	184	165,000	175,842
Total Urban Centres in Q	uébec	(50,000	)+)										
Q2 2008	132	4.1	530	16.4	763	23.7	644	20.0	1,156	35.8	3,225	260,000	287,246
Q2 2007	218	6.1	765	21.4	934	26.2	630	17.6	1,023	28.7	3,570	238,000	263,636
Year-to-date 2008	227	4.3	856	16.1	1,256	23.6	1,078	20.2	1,915	35.9	5,332	260,000	287,841
Year-to-date 2007	337	5.8	1,211	21.0	1,521	26.4	1,037	18.0	1,662	28.8	5,768	240,000	265,165

Source: CMHC (Market Absorption Survey)

		Table	5: MLS®	Resident	ial Activ	ity for Qu	uébec reg	gion		
				Second	Quarter	2008				
		Number of Sales <sup>1</sup>	Yr/Yr <sup>2</sup> (%)	Sales SA <sup>1</sup>	Number of New Listings <sup>1</sup>	New Listings SA <sup>1</sup>	Sales-to- New Listings SA <sup>2</sup>	Average Price <sup>1</sup> (\$)	Yr/Yr <sup>2</sup> (%)	Average Price <sup>1</sup> (\$) SA
2007	January	5,406	17.7	6,956	14,964	12,743	54.6	186,452	2.7	194,047
	February	7,810	11.0	6,864	14,179	12,114	56.7	195,516	6.1	199,612
	March	9,549	5.9	6,909	15,490	12,259	56.4	199,920	7.1	199,529
	April	9,182	16.4	6,982	13,627	12,419	56.2	204,392	6.0	200,010
	May	9,358	16.2	7,172	13,497	12,527	57.3	207,102	7.9	203,984
	June	7,276	17.0	7,127	10,584	12,438	57.3	205,263	5.7	202,876
	July	6,039	28.1	7,414	10,534	12,566	59.0	202,395	3.8	199,084
	August	5,988	13.5	7,026	11,688	12,592	55.8	194,120	4.7	201,632
	September	5,506	١.6	6,656	13,413	12,804	52.0	200,435	5.3	202,481
	October	6,876	18.1	7,016	14,184	3,09	53.6	208,569	8.6	206,615
	November	6,410	3.	6,975	11,502	12,840	54.3	209,493	8.0	209,363
	December	4,447	-1.0	6,750	6,653	11,922	56.6	214,195	8.3	209,762
2008	January	5,030	-7.0	6,697	15,832	13,578	49.3	204,940	9.9	210,466
	February	8,084	3.5	6,723	15,814	13,092	51.4	204,619	4.7	209,681
	March	8,941	-6.4	6,732	14,887	12,934	52.0	210,005	5.0	210,916
	April	9,520	3.7	6,819	15,836	13,397	50.9	213,317	4.4	210,299
	May	8,793	-6.0	7,030	14,892	13,874	50.7	214,303	3.5	212,147
	June	7,510	3.2	7,398	11,820	13,997	52.9	216,194	5.3	215,908
	July									
	August									
	September									
	October									
	November									
	December									
	Q2 2007	25,816	16.5	21,281	37,708	37,384	56.9	205,620	6.6	202,309
	Q2 2008	25,823	0.0		42,548			214,489	4.3	
	YTD 2007	48,581	13.5		82,341			200,742	6.2	
	YTD 2008	47,878	-1.4		89,081			210,982	5.1	

 ${\sf MLS} \ensuremath{\mathbb{R}}$  is a registered trademark of the Canadian Real Estate Association (CREA).

<sup>1</sup>Source: CREA

 $^2\!So\,urce:CM\,HC$  , adapted from M LS® data supplied by CREA

	Table 6: Level of Economic Indicators for Québec region Second Quarter 2008														
		Inter	est Rate	es			Migration	Consumer	Average	Manufacturing	Exchange				
		P & I Per \$100,000	Mor Rates I Yr. Term	s (%) 5 Yr.	Employment SA (,000)	Unemployment Rate (%) SA	Total Net	Confidence Index (1997=100)	Weekly Wages (\$)	Shipments (\$,000)	Rate (U.S. cents)				
2007	January - March	676	6.5	6.6	3,829.6	7.5	6,051	92.8	671	36,490,038	85.68				
	April - June	701	6.8	7.0	3,864. I	6.9	8,174	93.0	685	40,061,538	92.45				
	July - September	714	7.1	7.2	3,865.4	6.9	9,736	93.9	696	36,854,739	96.22				
	October - December	729	7.3	7.5	3,884.3	7.0	4,419	91.9	696	37,099,096	102.18				
2008	January - March	718	7.3	7.3	3,887.3	7.3	8,468	90.6	695	35,294,227	99.51				
	April - June	696	6.7	6.9	3,885.0	7.2		78.2	706		99.34				
	July - September														
	October - December														

	Table 6.1: Growth <sup>(1)</sup> of Economic Indicators for Québec region Second Quarter 2008														
		Inter	est Rate	es			M:	c	Average						
		P & I Per Mortage Rates		Employment SA	Unemployment Rate SA	' ' Iotal Confidence Weekly	Manufacturing Shipments	0							
		\$100,000	l Yr. Term	5 Yr. Term			Inet	Index	vv ages						
2007	January - March	1.8	0.6	0.2	2.1	-0.8	-8.4	5.2	0.7	3.0	-1.7				
	April - June	1.7	0.5	0.2	2.5	-1.1	-15.1	1.2	2. I	7.8	2.8				
	July - September	3.5	0.6	0.4	2.3	-1.1	17.3	3.7	2.5	-0. I	7.6				
	October - December	7.8	0.9	0.9	2.4	-0.5	**	3.9	3.7	-1.9	16.8				
2008	January - March	6.3	0.8	0.7	1.5	-0.3	39.9	-2.4	3.7	-3.3	16.1				
	April - June	-0.7	-0.1	-0. I	0.5	0.3		-15.9	3.0		7.5				
	July - September														
	October - December														

"P & I" means Principal and Interest (assumes \$100,000 mortgage amortized over 25 years using current 5 year interest rate)

"NHPI" means New Housing Price Index

 $"\mathsf{CPI}" \text{ means Consumer Price Index}$ 

"SA" means Seasonally Adjusted

(1) Growth year over year expressed in percentage

Source: CMHC, adapted from Statistics Canada (CANSIM), CREA (MLS®), Statistics Canada (CANSIM), Conference Board of Canada

## METHODOLOGY

#### Starts & Completions Survey Methodology

The Starts and Completions Survey is conducted by way of site visits which are used to confirm that new units have reached set stages in the construction process. Since most municipalities in the country issue building permits, these are used as an indication of where construction is likely to take place. In areas where there are no permits, reliance has to be placed either on local sources or searching procedures.

The Starts and Completions Survey is carried out monthly in urban areas with population in excess of 50,000, as defined by the 2006 Census. In urban areas with populations of 10,000 to 49,999, all Starts are enumerated in the last month of the quarter (i.e. four times a year, in March, June, September and December). In these centres with quarterly enumeration, Completion activity is modelled based on historical patterns. Monthly Starts and Completions activity in these quarterly locations are statistically estimated at a provincial level for single and multi categories. Centres with populations below 10,000 are enumerated on a sample basis, also in the last month of each quarter (i.e. four times a year, in March, June, September and December).

The Starts and Completions Survey enumerates dwelling units in new structures only, designed for non-transient and year-round occupancy.

Mobile homes are included in the surveys. A mobile home is a type of manufactured house that is completely assembled in a factory and then moved to a foundation before it is occupied.

Trailers or any other movable dwelling (the larger often referred to as a mobile home) with no permanent foundation are excluded from the survey.

Conversions and/or alterations within an existing structure are excluded from the surveys as are seasonal dwellings, such as: summer cottages, hunting and ski cabins, trailers and boat houses; and hostel accommodations, such as: hospitals, nursing homes, penal institutions, convents, monasteries, military and industrial camps, and collective types of accommodation such as: hotels, clubs, and lodging homes.

#### Market Absorption Survey Methodology

The Market Absorption Survey is carried out in conjunction with the Starts and Completions Survey in urban areas with populations in excess of 50,000. When a structure is recorded as completed, an update is also made as units are sold or rented. The dwellings are then enumerated each month until such time as full absorption occurs.

# STARTS AND COMPLETIONS SURVEY AND MARKET ABSORPTION SURVEY DEFINITIONS

A "dwelling unit", for purposes of the Starts and Completions Survey, is defined as a structurally separate set of self-contained living premises with a private entrance from outside the building or from a common hall, lobby, or stairway inside the building. Such an entrance must be one that can be used without passing through another separate dwelling unit.

A "**start**", for purposes of the Starts and Completions Survey, is defined as the beginning of construction work on a building, usually when the concrete has been poured for the whole of the footing around the structure, or an equivalent stage where a basement will not be part of the structure.

The number of units "**under construction**" as at the end of the period shown, takes into account certain adjustments which are necessary for various reasons. For example, after a start on a dwelling has commenced construction may cease, or a structure, when completed, may contain more or fewer dwelling units than were reported at start.

A "completion", for purposes of the Starts and Completions Survey, is defined as the stage at which all the proposed construction work on a dwelling unit has been performed, although under some circumstances a dwelling may be counted as completed where up to 10 per cent of the proposed work remains to be done.

The term "**absorbed**" means that a housing unit is no longer on the market (i.e. has been sold or rented). This usually happens when a binding contract is secured by a non-refundable deposit and has been signed by a qualified purchaser. The purpose of the Market Absorption Survey is to measure the rate at which units are sold or rented after they are completed, as well as collect prices.

## DWELLING TYPES:

A "**Single-Detached**" dwelling (also referred to as "**Single**") is a building containing only one dwelling unit, which is completely separated on all sides from any other dwelling or structure. Includes link homes, where two units may share a common basement wall but are separated above grade. Also includes cluster-single developments.

A "**Semi-Detached (Double)**" dwelling (also referred to as "**Semi**") is one of two dwellings located side-by-side in a building, adjoining no other structure and separated by a common or party wall extending from ground to roof.

A "**Row (Townhouse)**" dwelling is a one family dwelling unit in a row of three or more attached dwellings separated by a common or party wall extending from ground to roof.

The term "**Apartment and other**" includes all dwellings other than those described above, including structures commonly known as stacked townhouses, duplexes, triplexes, double duplexes and row duplexes.

### INTENDED MARKET:

The "intended market" is the tenure in which the unit is being marketed. This includes the following categories:

Freehold: A residence where the owner owns the dwelling and lot outright.

**Condominium (including Strata-Titled):** An individual dwelling which is privately owned, but where the building and/or the land are collectively owned by all dwelling unit owners. A condominium is a form of ownership rather than a type of house.

Rental: Dwelling constructed for rental purposes regardless of who finances the structure.

## GEOGRAPHICAL TERMS:

A census metropolitan area (CMA) or a census agglomeration (CA) is formed by one or more adjacent municipalities centred on a large urban area (known as the urban core). The census population count of the urban core is at least 10,000 to form a census agglomeration and at least 100,000 to form a census metropolitan area. To be included in the CMA or CA, other adjacent municipalities must have a high degree on integration with the central urban area, as measured by commuting flows derived from census place of work data. CMAs and CAs contain whole municipalities or Census Subdivisions.

A "Rural" area, for the purposes of this publication, is a centre with a population less than 10,000.

All data presented in this publication is based on Statistics Canada's 2006 Census area definitions, except the Economic Indicators data (Table 6) which is based on Statistics Canada's 2001 Census area definitions.

## CMHC—HOME TO CANADIANS

Canada Mortgage and Housing Corporation (CMHC) has been Canada's national housing agency for more than 60 years.

Together with other housing stakeholders, we help ensure that the Canadian housing system remains one of the best in the world. We are committed to helping Canadians access a wide choice of quality, environmentally sustainable and affordable homes – homes that will continue to create vibrant and healthy communities and cities across the country.

For more information, visit our website at www.cmhc.ca

You can also reach us by phone at 1-800-668-2642 or by fax at 1-800-245-9274. Outside Canada call 613-748-2003 or fax to 613-748-2016.

Canada Mortgage and Housing Corporation supports the Government of Canada policy on access to information for people with disabilities. If you wish to obtain this publication in alternative formats, call 1-800-668-2642.

The Market Analysis Centre's (MAC) electronic suite of national standardized products is available for free on CMHC's website. You can view, print, download or subscribe to future editions and get market information e-mailed automatically to you the same day it is released. It's quick and convenient! Go to www.cmhc.ca/housingmarketinformation

For more information on MAC and the wealth of housing market information available to you, visit us today at www.cmhc.ca/housingmarketinformation

To subscribe to priced, printed editions of MAC publications, call 1-800-668-2642.

©2008 Canada Mortgage and Housing Corporation. All rights reserved. CMHC grants reasonable rights of use of this publication's content solely for personal, corporate or public policy research, and educational purposes. This permission consists of the right to use the content for general reference purposes in written analyses and in the reporting of results, conclusions, and forecasts including the citation of limited amounts of supporting data extracted from this publication. Reasonable and limited rights of use are also permitted in commercial publications subject to the above criteria, and CMHC's right to request that such use be discontinued for any reason.

Any use of the publication's content must include the source of the information, including statistical data, acknowledged as follows:

Source: CMHC (or "Adapted from CMHC," if appropriate), name of product, year and date of publication issue.

Other than as outlined above, the content of the publication cannot be reproduced or transmitted to any person or, if acquired by an organization, to users outside the organization. Placing the publication, in whole or part, on a website accessible to the public or on any website accessible to persons not directly employed by the organization is not permitted. To use the content of any CMHC Market Analysis publication for any purpose other than the general reference purposes set out above or to request permission to reproduce large portions of, or entire CMHC Market Analysis publications, please contact: the Canadian Housing Information Centre (CHIC) at <u>mailto:chic@cmhc.gc.ca</u>; 613-748-2367 or 1-800-668-2642.

For permission, please provide CHIC with the following information: Publication's name, year and date of issue.

Without limiting the generality of the foregoing, no portion of the content may be translated from English or French into any other language without the prior written permission of Canada Mortgage and Housing Corporation.

The information, analyses and opinions contained in this publication are based on various sources believed to be reliable, but their accuracy cannot be guaranteed. The information, analyses and opinions shall not be taken as representations for which Canada Mortgage and Housing Corporation or any of its employees shall incur responsibility.



# STAY ON TOP OF The Housing Market

Enhance your decision-making with the latest information on Canadian housing trends and opportunities.

#### Don't miss Canada's leading

Housing Outlook Conference in your area. CMHC's Housing Outlook Conferences are the best venues to access timely, reliable and unbiased information.

#### Housing Outlook Conferences:

- Vancouver, October 30, 2008
- Kitchener, November 4, 2008
- Edmonton, November 5, 2008
- Toronto, November 6, 2008
- Hamilton, November 13, 2008
- Montréal, November 14, 2008
- Québec City, November 18, 2008
- Calgary, November 18, 2008
- London, Novmber 18, 2008
- Ottawa, November 20, 2008

#### Housing Outlook Seminars:

Victoria, November, 2008

#### Free reports available on-line:

- Canadian Housing Statistics
- Housing Information Monthly
- Housing Market Outlook, Canada
- Housing Market Outlook, Highlight Reports Canada and Regional
- Housing Market Outlook, Major Centres
- Housing Now, Canada
- Housing Now, Major Centres
- Housing Now, Regional
- Monthly Housing Statistics
- Northern Housing Outlook Report
- Preliminary Housing Start Data
- Renovation and Home Purchase
- Rental Market Highlight Reports
- Rental Market Reports, Major Centres
- Rental Market Statistics

#### Free regional reports also available:

- B.C. Seniors' Housing Market Survey
- Ontario Retirement Homes Report
- The Retirement Home Market Study, Quebec Centres
- Housing Market Tables: Selected South Central Ontario Centres
- Residential Construction Digest, Prairie Centres
- Analysis of the Resale Market, Quebec Centres

Get the market intelligence you need today! Click www.cmhc.ca/housingmarketinformation to view, download or subscribe.

#### <u>Subscribe today</u> to CMHC's Housing Research and Housing Technology eNewsletters.

Our electronic newsletters give you information on the latest socio-economic housing research findings and events, and Canadian housing technology. If you work in the housing industry, these eNewsletters are for you!