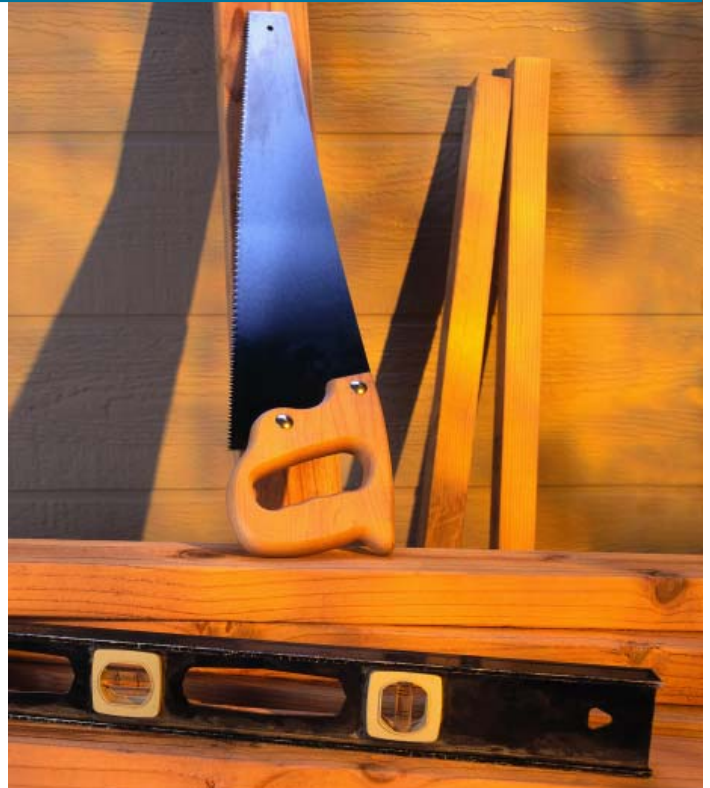


RENOVATION AND HOME PURCHASE DETAILED TABLES

Calgary



CANADA MORTGAGE AND HOUSING CORPORATION

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METHODOLOGY

The Renovation and Home Purchase Survey was conducted in March of 2007.

How do we define households who performed renovations in 2006?

Homeowner households who completed renovations on their primary residence in 2006, spending any amount, are deemed to have performed renovations last year.

How do we define households who intend to renovate in 2007?

Homeowner households who identified that they had commenced renovations of \$1,000 or more in 2007 or plan to commence renovations of \$1,000 or more in 2007 are considered to be renovation intenders. Intenders are divided into three categories – those having very high confidence that they will renovate their home in 2007, those having high confidence that they will renovate their home in 2007, and those having low confidence that they will renovate their home in 2007. Those that have already started renovations are classified as having a very high intention of renovating. Characteristics are only gathered from those households that have a high or very high intention of renovating.

How do we define households who purchased a home in 2006?

All households who signed a final purchase agreement in 2006 are classified as home purchasers.

How do we define households who intend to purchase a home in 2007?

All households who signed a final purchase agreement in 2007 or indicated that they are intending to buy home in 2007 are considered home purchase intenders. Intenders are asked if this intention is very high, high, or low. Households who have signed a final purchase agreement in 2007 are deemed to have a very high intention of purchasing a home. Characteristics are only gathered from those households that have a high or very high intention of purchasing a home.

Sample and geographic coverage

The Renovation and Home Purchase Survey was conducted in the Census Metropolitan Areas of St. John's, Halifax, Québec, Montréal, Ottawa, Toronto, Winnipeg, Calgary, Edmonton and Vancouver. Households in these centres were classified as renovators, renovation intenders, home purchasers, and home purchase intenders. Profile characteristics were collected for renovators in all centres; however, profile characteristics for home purchasers, renovation intenders, and home purchase intenders were only collected for households in five major centres: Halifax, Montréal, Toronto, Calgary, and Vancouver.

The survey was conducted on a random sample of households in each CMA by using a list of geographically stratified telephone numbers. The actual number of households telephoned varied by centre. The sample size was set to get profile characteristics for 400 purchase intenders, 800 renovating households and 1,200 households who intend to renovate. The actual sample size was determined based on the centre's expected response rate and the incidence rate of the four characteristics of interest.

The survey results were weighted according to the sampling scheme and adjusted for non-response. The weights were then adjusted to add up to the projected number of households in the CMA as of

March 2007. The weights for households who were asked profile questions were adjusted to aggregate to the number of households expected to have that characteristic in the CMA based on the high level survey results.

IMPORTANT: COLUMN TOTALS ARE ROUNDED NUMBERS

Abbreviations

DK= Do Not Know

NR = No Response

Hhlds = Households

CMA = Census Metropolitan Area

RRSP = Registered Retirement Savings Plan

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RENOVATION

2007

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Table 1: Households by Type of Renovation and Period of Construction
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Period of Construction	Total Owned Hhlds ¹	Type of Renovation ²									
		Renovation		Repairs or Maintenance		Improvements or Alterations		Both		DK/NR	
		Hhlds	%	Hhlds	%	Hhlds	%	Hhlds	%	Hhlds	%
1920 or before	6,023	4,112	68%	1,975	48%	2,706	66%	569	14%	--	--
1920-1945	3,769	813	22%	420	52%	393	48%	--	--	--	--
1946-1960	29,952	10,226	34%	3,766	37%	7,891	77%	1,431	14%	--	--
1961-1970	27,135	11,546	43%	4,983	43%	9,175	79%	2,612	23%	--	--
1971-1980	62,382	28,348	45%	9,379	33%	23,727	84%	4,759	17%	--	--
1981-1990	41,964	20,306	48%	7,132	35%	17,130	84%	3,956	19%	--	--
1991-1995	27,228	11,700	43%	3,552	30%	9,157	78%	1,009	9%	--	--
1996-2000	49,645	12,504	25%	3,639	29%	10,574	85%	1,709	14%	--	--
2001-2006	57,805	12,685	22%	1,497	12%	11,729	92%	679	5%	138	1%
DK/NR	11,020	1,551	14%	515	33%	1,297	84%	261	17%	--	--
Total	316,923	113,791	36%	36,858	32%	93,779	82%	16,985	15%	138	0%

¹This refers to households residing in the CMA at the time of the survey who owned and lived in their primary residence in the same CMA last year

²As a proportion of those performing renovations in 2006

Table 2: Households by Type of Renovation and age of Respondent
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Age	Total Owned Hhlds ¹	Type of Renovation ²									
		Renovation		Repairs or Maintenance		Improvements or Alterations		Both		DK/NR	
		Hhlds	%	Hhlds	%	Hhlds	%	Hhlds	%	Hhlds	%
18-24 years	5,627	567	10%	178	31%	567	100%	178	31%	--	--
25-34 years	54,945	18,636	34%	5,347	29%	16,024	86%	2,735	15%	--	--
35-44 years	86,352	32,756	38%	6,904	21%	29,603	90%	3,888	12%	138	0%
45-54 years	87,242	36,541	42%	14,529	40%	28,661	78%	6,649	18%	--	--
55-64 years	46,894	16,033	34%	5,180	32%	13,391	84%	2,538	16%	--	--
65+ years	34,707	8,845	25%	4,585	52%	5,257	59%	997	11%	--	--
DK/NR	1,155	412	36%	134	33%	278	67%	--	--	--	--
Total	316,922	113,790	36%	36,857	32%	93,781	82%	16,985	15%	138	0%

¹This refers to households residing in the CMA at the time of the survey who owned and lived in their primary residence in the same CMA last year

²As a proportion of those performing renovations in 2006

Table 3: Households by Type of Renovation and Household Income
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Income	Total Owned Hhlds ¹	Type of Renovation ²									
		Renovation		Repairs or Maintenance		Improvements or Alterations		Both		DK/NR	
		Hhlds	%	Hhlds	%	Hhlds	%	Hhlds	%	Hhlds	%
Less than \$40,000	24,281	5,055	21%	1,984	39%	3,655	72%	584	12%	--	--
\$40,000 - \$59,999	31,761	11,553	36%	3,081	48%	10,151	88%	1,679	15%	--	--
\$60,000-\$79,999	32,321	11,126	34%	4,959	48%	8,130	73%	1,964	18%	--	--
\$80,000 - \$99,999	50,170	17,275	34%	5,162	48%	15,278	88%	3,164	18%	--	--
\$100,000+	109,900	47,738	43%	13,245	48%	40,256	84%	5,901	12%	138	0%
Income Not Provided	68,491	21,042	31%	8,426	48%	16,309	78%	3,692	18%	--	--
Total	316,924	113,789	36%	36,857	48%	93,779	82%	16,984	15%	138	0%

¹This refers to households residing in the CMA at the time of the survey who owned and lived in their primary residence in the same CMA last year

²As a proportion of those who performed renovations in 2006

Table 4: Households by Type of Renovation
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Type of Renovation ¹	Hhlds	%
Structural additions or extensions	9,588	8%
Remodeling of rooms	47,115	41%
Fences, driveways, patios, swimming pools or major landscaping	22,894	20%
Roofs and eavestroughing	8,418	7%
Exterior walls	6,439	6%
Windows and doors	19,721	17%
Painting or wallpapering	38,565	34%
Interior walls and ceilings	17,487	15%
Hard surface flooring and wall-to-wall carpeting	45,013	40%
Plumbing fixtures and equipment	16,718	15%
Heating and/or air conditioning equipment	8,591	8%
Electrical Fixtures and Equipment	13,751	12%
Built-in Appliances	5,633	5%
Other	2,693	2%
Don't know/No Response	380	0%
Households	113,790	

¹Multiple responses permitted.

Table 5: Reasons Households Decide to Renovate
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Reasons ¹	Hhlds	%
Needed Repairs	28,251	25%
Major Repairs	14,472	13%
Minor Repairs	13,779	12%
Don't Know	--	--
Needed Maintenance	19,338	17%
Wanted to update or add value, or are preparing to sell the residence	78,172	69%
Needed more space	10,290	9%
To make the home more energy efficient	6,009	5%
Other	3,097	3%
DK/NR	299	0%
Households	113,790	

¹Multiple responses permitted.

Table 6: How the Renovation Work was Completed
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

How was the work completed?	Hhlds	%
Contracted out all the work (Paid)	32,776	29%
Did the work myself with friends/family (Unpaid)	43,874	39%
Both	33,521	29%
Bought Materials and contracted out the labour	3,490	3%
Other	129	0%
DK/NR	--	--
Total	113,790	100%

Table 7: Average Cost of Renovations by Period of Construction
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Period of Construction	Households performing Renovations			Households performing Alterations/Improvements			Households performing Repairs/Maintenance		
	Number	Average Cost	Hhlds not providing costs	Number	Average Cost	Hhlds not providing costs	Number	Average Cost	Hhlds not providing costs
1920 or Before	4,112	\$6,159	301	2,706	\$5,713	118	1,975	\$4,847	183
1921-1945	813	\$2,937	0	393	\$3,203	0	420	\$2,689	0
1946-1960	10,226	\$13,422	382	7,891	\$15,268	659	3,766	\$5,732	277
1961-1970	11,546	\$10,959	1,421	9,175	\$11,500	1,795	4,983	\$4,816	1,106
1971-1980	28,348	\$11,288	1,543	23,727	\$11,155	1,797	9,379	\$6,457	1,055
1981-1990	20,306	\$13,492	1,611	17,130	\$14,122	1,916	7,132	\$6,118	1,285
1991-1995	11,700	\$11,052	1,165	9,157	\$12,635	1,032	3,552	\$4,175	257
1996-2000	12,504	\$13,001	643	10,574	\$14,589	906	3,639	\$3,308	497
2001-2006	12,685	\$10,722	1,359	11,729	\$10,944	1,102	1,497	\$3,718	120
DK/NR	1,551	\$18,704	138	1,297	\$24,897	275	515	\$2,106	138
Total	113,790	\$11,805	8,562	93,780	\$12,548	9,601	36,857	\$5,262	4,917

Table 8: Average Cost of Renovations by Household Income
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Income	Households performing Renovations			Households performing Alterations/Improvements			Households performing Repairs/Maintenance		
	Number	Average Cost	Hhlds not providing costs	Number	Average Cost	Hhlds not providing costs	Number	Average Cost	Hhlds not providing costs
Less than \$40,000	5,055	\$5,772	0	3,655	\$4,856	296	1,984	\$7,268	296
\$40,000 - \$59,999	11,553	\$8,471	291	10,151	\$8,827	568	3,081	\$3,362	642
\$60,000 - \$79,999	11,126	\$8,165	635	8,130	\$8,674	629	4,959	\$4,330	262
\$80,000 - \$99,999	17,275	\$8,478	584	15,278	\$8,384	985	5,162	\$4,323	401
\$100,000+	47,738	\$16,342	2,315	40,256	\$17,107	2,417	13,245	\$7,198	1,619
DK/NR	21,042	\$9,089	4,737	16,309	\$10,613	4,704	8,426	\$3,417	1,697
Total	113,790	\$11,805	8,562	93,780	\$12,548	9,601	36,857	\$5,262	4,917

Table 9: How was the Renovation Work Paid for?
Calgary CMA
Renovation and Home Purchaser Survey
Survey Date: March 2007

How was the renovation work paid for? ¹	Hhlds	%
Pay for it from savings	87,159	77%
Using a Loan	3,603	3%
Credit Card/Line of Credit	27,856	24%
Financed through Mortgage	5,009	4%
Borrow from Family/Friend	556	0%
Other	1,101	1%
DK/NR	3,045	3%
Total	113,789	

¹Multiple responses permitted.

INTENTION TO RENOVATE

2007

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Table 1: Profile of Households Intending to Renovate - Age
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Intend to Renovate					
Age	Yes		No	DK/NR	Total
	Hhlds	%			
18-24 years	1,217	39%	1,676	193	3,086
25-34 years	24,185	48%	26,004	401	50,590
35-44 years	42,144	51%	39,910	601	82,656
45-54 years	44,159	52%	40,006	280	84,446
55-64 years	20,680	44%	25,644	442	46,765
65+ years	10,537	31%	22,979	102	33,618
DK/NR	395	31%	760	105	1,260
Total	143,318	47%	156,980	2,123	302,421

Table 2: Profile of Households Intending to Renovate - Income
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Intend to Renovate					
Income	Yes		No	DK/NR	Total
	Hhlds	%			
Less than \$40,000	9,263	44%	11,608	371	21,243
\$40,000 - \$59,999	11,712	42%	16,055	--	27,767
\$60,000 - \$79,999	13,210	41%	18,689	91	31,990
\$80,000 - \$99,999	25,054	51%	23,040	715	48,809
\$100,000+	59,817	56%	46,236	571	106,624
DK/NR	24,261	37%	41,352	375	65,988
Total	143,318	47%	156,980	2,123	302,421

Table 3: Households by Type of Renovation and Period of Construction
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Year of Construction	Owner Hhlds	No/Low Probability of Renovation		Very High/High Probability of Renovation		Type of Renovation ¹							
						Repairs or Maintenance		Improvements or Alterations		Both		DK/NR	
		Hhlds	%	Hhlds	%	Hhlds	%	Hhlds	%	Hhlds	%	Hhlds	%
1920 or Before	5,149	1,578	31%	3,571	69%	1,371	38%	2,441	68%	241	7%	--	--
1921-1945	3,411	1,856	54%	1,555	46%	690	44%	1,105	71%	240	15%	--	--
1946-1960	27,885	15,358	55%	12,527	45%	6,005	48%	9,585	77%	3,173	25%	110	1%
1961-1970	26,484	11,735	44%	14,749	56%	7,037	48%	10,966	74%	3,489	24%	235	2%
1971-1980	59,070	27,259	46%	31,811	54%	14,073	44%	24,215	76%	6,477	20%	--	--
1981-1990	41,195	19,888	48%	21,307	52%	9,374	44%	17,473	82%	5,767	27%	227	1%
1991-1995	25,193	14,331	57%	10,862	43%	3,591	33%	9,266	85%	1,995	18%	--	--
1996-2000	45,888	29,338	64%	16,550	36%	4,583	28%	13,683	83%	2,070	13%	355	2%
2001-2007	61,643	40,826	66%	20,817	34%	2,951	14%	18,809	90%	1,254	6%	311	1%
DK/NR	6,504	4,775	73%	1,729	27%	596	34%	1,253	72%	120	7%	--	--
Total	302,422	166,944	55%	135,478	45%	50,271	37%	108,796	80%	24,826	18%	1,238	1%

¹As a proportion of those households with a high or very high probability of renovating

Table 4: Households by Type of Renovation and Household Income
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Income	Owner Hhlds	No/Low Probability of Renovation		Very High/High Probability of Renovation		Type of Renovation ¹							
						Repairs or Maintenance		Improvements or Alterations		Both		DK/NR	
		Hhlds	%	Hhlds	%	Hhlds	%	Hhlds	%	Hhlds	%	Hhlds	%
Less than \$40,000	21,243	12,975	61%	8,268	39%	4,709	57%	5,195	63%	1,755	21%	119	1%
\$40,000 - \$59,999	27,767	16,278	59%	11,489	41%	4,730	41%	9,012	78%	2,383	21%	129	1%
\$60,000-\$79,999	31,990	19,355	61%	12,635	39%	5,325	42%	8,902	70%	1,700	13%	107	1%
\$80,000 - \$99,999	48,809	25,126	51%	23,683	49%	8,754	37%	20,002	84%	5,073	21%	--	0%
\$100,000+	106,624	49,787	47%	56,837	53%	16,570	29%	48,312	85%	8,584	15%	539	1%
DK/NR	65,988	43,420	66%	22,568	34%	10,182	45%	17,373	77%	5,331	24%	343	2%
Total	302,421	166,941	55%	135,480	45%	50,270	37%	108,796	80%	24,826	18%	1,237	1%

¹As a proportion of those households with a high or very high probability of renovating

Table 5: Reasons Households are Intending to Renovate
High or Very High Intention to Renovate
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Reasons ¹	Hhlds	%
Needed Repairs	31,767	23%
Needed Maintenance	24,241	18%
Wanted to update or add value, or are preparing to sell the residence	99,338	73%
Needed more space	14,080	10%
To make the home more energy efficient	9,490	7%
Other	4,656	3%
No Response / Don't Know	547	0%
Households with High Probability of Renovating	135,478	

¹Multiple Reasons were permitted.

Table 6: Profile of Households Intending to Renovate - Contacting a Contractor
High or Very High Intention to Renovate
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

In planning your renovations, have you contacted a contractor for information about your renovations?	Hhlds	%
Yes	63,069	47%
No	71,979	53%
DK/NR	431	0%
Total	135,479	100%

Table 7: Profile of Households Intending to Renovate - Pricing Labour and Materials
High or Very High Intention to Renovate
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

In planning your renovations, have you priced ...	Materials?		Labour?	
	Hhlds	%	Hhlds	%
Yes	111,383	82%	76,732	57%
No	22,413	17%	56,992	42%
DK/NR	1,683	1%	1,754	1%
Total	135,479	100%	135,479	100%

HOME PURCHASE

2007

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Table 1: Profile of 2006 Home Purchasers - Age
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Did you purchase your primary residence in 2006?					
Age	Yes		No	DK/NR	Total
	Hhlds	%	Hhlds	Hhlds	Hhlds
18-24 years	1,002	32%	1,891	193	3,086
25-34 years	11,428	23%	38,606	555	50,590
35-44 years	10,353	13%	70,978	1,325	82,656
45-54 years	5,425	6%	78,295	726	84,446
55-64 years	1,862	4%	44,372	531	46,765
65+ years	1,493	4%	31,133	992	33,618
DK/NR	105	8%	1,051	105	1,260
Total	31,668	10%	266,326	4,427	302,421

Table 2: Profile of 2006 Home Purchasers - Income
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Did you purchase your primary residence in 2006?					
Income	Yes		No	DK/NR	Total
	Hhlds	%	Hhlds	Hhlds	Hhlds
Less than \$40,000	2,171	10%	18,160	912	21,243
\$40,000 - \$59,999	2,767	10%	24,910	91	27,767
\$60,000 - \$79,999	3,688	12%	27,779	523	31,990
\$80,000 - \$99,999	6,296	13%	41,710	802	48,809
\$100,000+	12,561	12%	93,079	984	106,624
DK/NR	4,185	6%	60,688	1,115	65,988
Total	31,668	10%	266,326	4,427	302,421

Table 3: Profile of 2006 Home Purchaser - Primary Reason for Purchasing a New Residence
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Reasons	Hhlds	%
Need for a larger residence / better residence	11,463	36%
No longer require large residence	1,788	6%
Move to a better neighbourhood / More security	3,753	12%
Job related (transferred)	1,003	3%
Change from renting / Build Equity / Residence of our own	6,587	21%
Want Acreage / Yard / Freedom from city	364	1%
The market: Time is right	1,014	3%
Now meet the requirements for a mortgage	200	1%
Had the money	1,069	3%
Other	3,471	11%
DK/NR	954	3%
Total	31,668	100%

Table 4: Profile of 2006 Home Purchasers - First Time Home Buyers
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Was this the first residence that you have purchased - either on your own or with someone else?		
	Hhlds	%
Yes	10,491	33%
No	21,101	67%
DK/NR	75	0%
Total	31,668	100%

Table 5: Profile of 2006 Home Purchasers - Value of Home Compared to Previous Home
Non-First Time Home Buyers
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Is your current residence worth more, less or about the same dollar value as your previous home?		
	Hhlds	%
More	15,863	75%
Less	2,993	14%
About the same	1,859	9%
DK/NR	461	2%
Total	21,176	100%

Table 6: Profile of 2006 Home Purchasers - Size of Home Compared to Previous Home
Non-First Time Home Buyers
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Is your current residence larger, smaller, or about the same size when compared to your previous home?		
	Hhlds	%
Larger	13,752	65%
Smaller	4,731	22%
About the same	2,600	12%
DK/NR	93	0%
Total	21,176	100%

Table 7: Profile of 2006 Home Purchaser - Brand New/Pre-Owned Home
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

What kind of residence did you purchase?		
	Hhlds	%
Brand New	10,411	33%
Pre-Owned	20,525	65%
Other	557	2%
DK/NR	174	1%
Total	31,668	100%

Table 8: Profile of 2006 Home Purchaser - Dwelling Type
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

What type of dwelling did you purchase?		
	Hhlds	%
Single-detached	20,450	65%
Semi-detached	2,974	9%
Row/Townhouse	3,715	12%
Apartment	3,126	10%
Other	1,043	3%
DK/NR	359	1%
Total	31,668	100%

Table 9: Profile of 2006 Home Purchaser - Condominium Ownership
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Did you buy a condominium unit?					
Age	Yes		No	DK/NR	Total
	Hhlds	%	Hhlds	Hhlds	Hhlds
18-24 years	394	39%	608	--	1,002
25-34 years	3,022	26%	8,406	--	11,428
35-44 years	2,334	23%	8,019	--	10,353
45-54 years	934	17%	4,400	91	5,425
55-64 years	876	47%	986	--	1,862
65+ years	863	58%	630	--	1,493
DK/NR	105	100%	--	--	105
Total	8,528	27%	23,049	91	31,668

Table 10: Profile of 2006 Home Purchaser - Down Payment
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

What was the size of the down payment on the residence you purchased?		
	Hhlds	%
Less than 5% down payment	1,585	5%
5% to 24% down payment	12,589	40%
25% or more down payment	12,833	41%
No down payment	1,964	6%
DK/NR	2,695	9%
Total	31,668	100%

Table 11: Profile of 2006 Home Purchaser - Main Source of Down Payment
Households having a Down Payment
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Main Source of Down Payment	Hhlds	%
Bank Loan / Credit Union Loan	1,107	4%
Savings (excluding RRSP and Investments)	10,195	34%
RRSP / Home Buyers Plan	1,383	5%
Inheritance	279	1%
Parents / Relative Loan	543	2%
Investments (e.g., stocks, bonds, etc.)	784	3%
Equity from present/previous residence	11,630	39%
Parents / Relative Gift	1,233	4%
Other	186	1%
DK/NR	2,365	8%
Total	29,705	100%

Table 12: Profile of 2006 Home Purchasers - Location of Home
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Area	Hhlds	%
Calgary	1,863	6%
North West Calgary	7,137	23%
North East Calgary	3,715	12%
Central Calgary	664	2%
South Calgary	3,635	11%
South West Calgary	7,722	24%
East Calgary	1,608	5%
West Calgary	214	1%
Outside city limits/Rural Municipalities	2,530	8%
Other	2,394	8%
DK/NR	186	1%
Total	31,668	100%

Table 13: Profile of 2006 Home Purchasers - Price of Home
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Price	Hhlds	%
Under \$100,000	645	2%
\$100,000 to \$199,999	4,577	14%
\$200,000 to \$299,999	7,878	25%
\$300,000 to \$399,999	7,127	23%
\$400,000 to \$499,999	4,123	13%
\$500,000 to \$599,999	2,012	6%
\$600,000 to \$699,999	335	1%
\$700,000+	1,611	5%
DK/NR	3,360	11%
Total	31,668	100%

Table 14: Profile of 2006 Home Purchasers - Period of Construction
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Period of Construction	Hhlds	%
1920 or Before	197	1%
1921-1945	--	--
1946-1960	1,417	4%
1961-1970	2,284	7%
1971-1980	5,073	16%
1981-1990	2,594	8%
1991-1995	1,623	5%
1996-2000	2,562	8%
2001-2006	15,556	49%
DK/NR	361	1%
Total	31,668	100%

INTENTION TO PURCHASE

2007

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Table 1: Profile of Households Intending to Purchase a Home - Age and Tenure
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Have you bought or are you thinking about buying a primary residence in 2007?						
Tenure	Age	Yes		No	DK/NR	Total
		Hhlds	%	Hhlds	Hhlds	Hhlds
Owner	18-24 years	396	13%	2,449	241	3,086
	25-34 years	6,869	14%	41,473	2,248	50,590
	35-44 years	7,225	9%	71,990	3,441	82,656
	45-54 years	4,872	6%	76,702	2,872	84,446
	55-64 years	2,161	5%	42,505	2,099	46,765
	65+ years	950	3%	31,502	1,166	33,618
	DK/NR	83	7%	1,072	105	1,260
	Total		22,556	7%	267,693	12,172
Renter	18-24 years	7,745	27%	17,529	3,157	28,431
	25-34 years	24,335	24%	65,590	10,022	99,947
	35-44 years	18,346	24%	54,214	4,370	76,930
	45-54 years	8,280	16%	40,750	2,407	51,438
	55-64 years	1,730	11%	12,525	1,655	15,910
	65+ years	776	4%	16,270	468	17,515
	DK/NR	483	38%	780	--	1,263
	Total		61,695	21%	207,658	22,079
Total	18-24 years	8,141	26%	19,978	3,397	31,516
	25-34 years	31,204	21%	107,063	12,270	150,537
	35-44 years	25,571	16%	126,204	7,811	159,586
	45-54 years	13,152	10%	117,452	5,280	135,884
	55-64 years	3,891	6%	55,030	3,754	62,675
	65+ years	1,726	3%	47,773	1,634	51,133
	DK/NR	566	22%	1,852	105	2,523
	Total		84,251	14%	475,352	34,251

Table 2: Profile of Households Intending to Purchase a Home - Income and Tenure
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Have you bought or are you thinking about buying a primary residence in 2007?

Tenure	Income	Yes		No	DK/NR	Total
		Hhlds	%	Hhlds	Hhlds	Hhlds
Owner	Less than \$40,000	1,003	5%	19,265	975	21,243
	\$40,000 - \$59,999	2,169	8%	24,475	1,123	27,767
	\$60,000 - \$79,999	2,246	7%	28,687	1,057	31,990
	\$80,000 - \$99,999	4,729	10%	41,886	2,194	48,809
	\$100,000+	9,489	9%	93,583	3,552	106,624
	DK/NR	2,920	4%	59,798	3,270	65,988
	Total		22,556	7%	267,694	12,171
Renter	Less than \$40,000	9,251	11%	68,472	4,235	81,958
	\$40,000 - \$59,999	8,813	17%	40,124	2,368	51,305
	\$60,000 - \$79,999	8,602	24%	23,451	3,163	35,217
	\$80,000 - \$99,999	11,390	29%	22,590	5,119	39,099
	\$100,000+	18,342	43%	20,053	4,610	43,006
	DK/NR	5,297	13%	32,968	2,583	40,848
	Total		61,695	21%	207,658	22,078
Total	Less than \$40,000	10,254	10%	87,737	5,210	103,200
	\$40,000 - \$59,999	10,982	14%	64,600	3,491	79,073
	\$60,000 - \$79,999	10,848	16%	52,138	4,221	67,207
	\$80,000 - \$99,999	16,118	18%	64,475	7,314	87,907
	\$100,000+	27,831	19%	113,636	8,162	149,630
	DK/NR	8,217	8%	92,766	5,853	106,837
	Total		84,250	14%	475,352	34,251

Table 3: Profile of Households Intending to Purchase a Home - Looking for a Brand New/Pre-Owned Home
 High or Very High Intention to Purchase
 Calgary CMA
 Renovation and Home Purchase Survey
 Survey Date: March 2007

What would be your first choice for purchasing a residence?		
	Hhlds	%
Brand new	15,994	23%
Pre-owned Home	37,204	54%
Either	9,796	14%
Other	2,327	3%
DK/NR	3,160	5%
Total	68,481	100%

Table 4: Profile of Households Intending to Purchase a Home - Type of Dwelling
 High or Very High Intention to Purchase
 Calgary CMA
 Renovation and Home Purchase Survey
 Survey Date: March 2007

What would be your first choice for purchasing a residence?		
	Hhlds	%
Single-detached	43,388	63%
Semi-detached	4,796	7%
Row/Townhouse	8,692	13%
Apartment	5,206	8%
Other	3,208	5%
DK/NR	3,191	5%
Total	68,481	100%

Table 5: Profile of Households Intending to Purchase a Home - Condominium Ownership
 High or Very High Intention to Purchase
 Calgary CMA
 Renovation and Home Purchase Survey
 Survey Date: March 2007

Are you intending to buy a condominium unit?		
	Hhlds	%
Yes	13,983	20%
No	52,308	76%
DK/NR	2,190	3%
Total	68,481	100%

Table 6: Profile of Households Intending to Purchase a Home - First Time Home buyers
High or Very High Intention to Purchase
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Will this be the first residence you will purchase?		
	Hhlds	%
Yes	37,927	55%
No	30,368	44%
DK/NR	186	0%
Total	68,481	100%

Table 7: Profile of Households Intending to Purchase a Home - Change in Dwelling Size
High or Very High Intention to Purchase
Non-First Time Homebuyers
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Will the residence you are thinking of buying be larger, smaller or about the same size as your present residence?		
	Hhlds	%
Larger	17,976	59%
Smaller	5,930	19%
About the same	5,601	18%
DK/NR	1,048	3%
Total	30,554	100%

Table 8: Profile of Households Intending to Purchase a Home - Down payment
High or Very High Intention to Purchase
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Approximately how much do you intend to put as a down payment?		
	Hhlds	%
Less than 5% down payment	7,697	11%
5% to 24% down payment	30,341	44%
25% or more down payment	23,467	34%
No down payment	2,136	3%
DK/NR	4,840	7%
Total	68,481	100%

Table 9: Profile of Households Intending to Purchase a Home - Main Source of Down Payment
Households Intending to Have a Down Payment
High or Very High Intention to Purchase
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Main Source of Down Payment	Hhlds	%
Bank Loan / Credit Union Loan	2,024	3%
Savings (excluding RRSP and Investments)	27,472	41%
RRSP / Home Buyers Plan	6,482	10%
Inheritance	2,616	4%
Parents / Relative Loan	1,291	2%
Investments (e.g., stocks, bonds, etc.)	2,361	4%
Equity from present/previous residence	14,090	21%
Parents / Relative Gift	4,535	7%
Other	304	0%
DK/NR	5,171	8%
Households	66,346	100%

Table 10: Profile of Households Intending to Purchase a Home - Primary Reason for Purchasing a New Residence
High or Very High Intention to Purchase
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

What is the primary reason that you are planning to purchase a new residence in 2007?		
Primary Reason	Hhlds	%
Need for a larger residence / better residence	14,299	21%
No longer require large residence	1,448	2%
Move to a better neighbourhood / More security	3,805	6%
Job related (transferred)	1,829	3%
Change from renting / Build Equity / Residence of our own	29,691	43%
Want Acreage / Yard / Freedom from city	1,115	2%
The market: Time is right	4,383	6%
Now meet the requirements for a mortgage	742	1%
Had the money	2,048	3%
Other	5,757	8%
DK/NR	3,365	5%
Total	68,481	100%

Table 11: Profile of Households Intending to Purchase a Home - Housing Cost High or Very High Intention to Purchase
Calgary CMA
Renovation and Home Purchase Survey
Survey Date: March 2007

Approximately, how much do you plan to pay for this new residence?		
	Hhlds	%
Under \$100,000	4,009	6%
\$100,000 to \$199,999	3,591	5%
\$200,000 to \$299,999	15,501	23%
\$300,000 to \$399,999	22,353	33%
\$400,000 to \$499,999	8,115	12%
\$500,000 to \$599,999	2,588	4%
\$600,000 to \$699,999	3,364	5%
\$700,000+	2,878	4%
DK/NR	6,082	9%
Total	68,481	100%



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