HOUSING MARKET INFORMATION

## HOUSING MARKET OUTLOOK

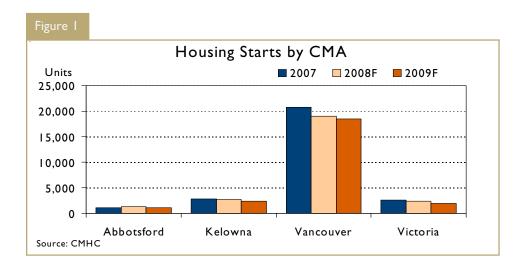
British Columbia Region Highlights

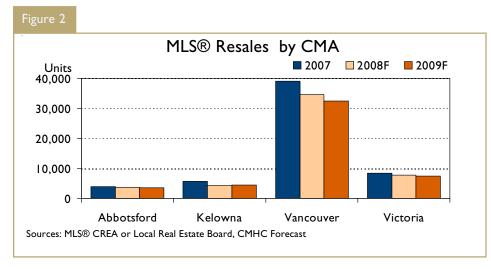


Canada Mortgage and Housing Corporation

Release Date: Third Ouarter 2008

#### **New Home Starts to Decline**





#### **Overview**

MLS® resale markets will cool: An increase in homes for sale and fewer resale translations will move most resale markets in BC to balanced demand and supply conditions from sellers' market conditions. Price growth will slow to a pace more in line with the general rate of inflation.

Housing starts will move back toward their long-term average by 2009: A well-supplied resale market will reduce the number of housing starts. High building material and land costs, and declining affordability will reinforce the shift to denser housing types. Longer build times for complex projects will keep residential builders busy despite lower starts numbers.





## **Economic Forecasts**

The economic fundamentals behind BC's strong housing demand will moderate but remain positive. A growing population will partly offset the impact of slightly slower economic and employment growth on housing demand.

In-migration will expand the province's population faster than the national average and will support the demand for housing. BC is a prime destination for people from other countries and provinces. Low unemployment and good job prospects will attract more newcomers. Two-thirds of immigrants to BC will settle in Vancouver.

BC's economy will slow but still out-perform the national average. Weakness in the province's Forestry and Trade sectors, under the influence of developments south of the border, will continue. The domestic side of the economy will grow at a slower pace as consumers tighten their purse strings and investment in non-residential construction eases from recent high levels.

Labour market conditions will support housing demand.
Unemployment will remain low, with wages rising, and job growth will be limited by the size of the labour force. BC's Index of Consumer Attitudes moved lower at mid-year, but the drop in confidence should stabilize and moderate declines in housing demand.

Both short and long-term interest rates are expected to remain within 25-50 basis points of their current levels in Canada and the U.S. for the rest of this year, then edge higher in 2009. Canadian mortgage rates are expected to remain within 25-75 basis points of their current level this year and next. One and five-year mortgage rates are forecast to be in the 6.50-7.25 and 6.75-7.50 per cent range respectively in 2008-09.

Mortgage rates							
l <b>Y</b> ear	Q2 2008	6.68					
	% pt. chg from Q2 2007	-0.15					
	2008 (F)	6.82					
	2009 (F)	6.84					
5 Year	Q2 2008	6.93					
	% pt. chg from Q2 2007	-0.08					
	2008 (F)	7.12					
	2009 (F)	7.42					

Source: Bank of Canada, CMHC Forecast

### **Housing Forecasts**

The outlook for home sales and growth in resale prices have been revised lower due to the impact of higher mortgage carrying costs and weakening consumer confidence. An increase in the number of existing homes for sale will offer more choice to home shoppers and reduce new home demand. While housing starts for 2008 have been revised up to reflect a strong start to the year, fewer foundations will be poured in 2009 as housing demand and supply conditions become balanced.

Higher mortgage carrying costs will reduce demand for homeownership. Expect fewer home resales this year. Growing numbers of homes for sale will

give buyers more choice and keep sales just below the 90,000 mark in 2009.

Increased listings of homes for sale and fewer sales have brought demand and supply into balance. As a result, prices will grow slower, dropping from the double-digit pace of the last four years to a rate much closer to the general rate of inflation.

Despite the province's growing population and job numbers, a well-supplied resale home market will lower new construction. Home starts will move back toward their long-term average by 2009. Construction on

approximately 35,000 homes will begin this year. Just under 32,000 homes will get underway next year.

Single-detached home starts will move to their lowest level in five years as builders respond to changing market conditions. High building material and land costs, and declining affordability will reinforce the shift to denser housing types.

Builders will start fewer multiplefamily homes. The number of condominiums under construction is near record highs. Longer build times for complex projects will keep residential builders busy despite lower starts numbers.

B.C. Region Economic and Housing Indicators										
		Labour Market				Housing Market				
		Emp. Growth SA <sup>2</sup> (%)	Unemp. Rate SA <sup>2</sup> (%)	Average Weekly Earnings (\$)		Total Starts	Single- Detached Starts	Multiple Starts	MLS® Sales	MLS® Average Price³ (\$)
	Q2 2008	2.5	4.6	n/a	Q2 2008	145	104	41	437	\$392,753
Kamloops	Q2 2007	1.2	4.2	n/a	Q2 2007	163	114	49	885	\$332,841
	Change <sup>I</sup>	1.3	0.4	-	% Change	-11.0	-8.8	-16.3	-50.6	18.0
	Q2 2008	-0.4	5.8	n/a	Q2 2008	175	110	65	547	\$336,688
Nanaimo	Q2 2007	9.5	5.5	n/a	Q2 2007	239	126	113	724	\$311,461
	Change <sup>I</sup>	-9.9	0.4	-	% Change	-26.8	-12.7	-42.5	-24.4	8.1
Duin a a	Q2 2008	-1.9	7.6	n/a	Q2 2008	78	55	23	452	\$243,662
Prince	Q2 2007	0.6	4.1	n/a	Q2 2007	100	98	2	558	\$241,664
George	Change 1	-2.6	3.5	-	% Change	-22.0	-43.9	n/a	-19.0	0.8
	Q2 2008	3.5	4.3	748	Q2 2008	480	80	400	895	\$362,550
Abbotsford	Q2 2007	7.0	4.4	706	Q2 2007	278	151	127	1,137	\$337,544
	Change <sup>I</sup>	-3.5	-0.1	5.9%	% Change	72.7	-47.0	215.0	-21.3	7.4
	Q2 2008	9.5	4.3	794	Q2 2008	789	225	564	1,144	\$472,416
Kelowna	Q2 2007	0.3	4.8	731	Q2 2007	840	336	504	1,834	\$411,416
	Change <sup>I</sup>	9.1	-0.5	8.5%	% Change	-6. l	-33.0	11.9	-37.6	14.8
	Q2 2008	2.6	4.1	786	Q2 2008	5,047	1,044	4,003	8,851	\$617,504
Vancouver	Q2 2007	2.1	4.4	755	Q2 2007	5,015	1,154	3,861	12,226	\$574,353
	Change 1	0.5	-0.3	4.1%	% Change	0.6	-9.5	3.7	-27.6	7.5
	Q2 2008	5.5	3.0	769	Q2 2008	825	186	639	2,145	\$495,470
Victoria	Q2 2007	4.8	3.3	725	Q2 2007	746	210	536	2,653	\$477,673
	Change 1	0.8	-0.3	6.0%	% Change	10.6	-11.4	19.2	-19.1	3.7
	June 08	2.7	4.5	778	Q2 2008	9,861	3,210	6,651	23,800	\$473,471
B.C.	June 07	3.1	4.4	743	Q2 2007	9,878	3,935	5,943	32,539	\$442,878
	Change <sup>I</sup>	-0.4	0.1	4.6%	% Change	-0.2	-18.4	11.9	-26.9	6.9
	June 08	1.7	6.2	778	Q2 2008	62,087	29,267	32,820	146,219	\$315,760
CANADA	June 07	2.1	6.1	745	Q2 2007	64,615	35,673	28,942	168,790	\$310,161
	Change <sup>I</sup>	-0.3	0.1	4.4%	% Change	-3.9	-18.0	13.4	-13.4	1.8

 $MLS \hbox{\it \& B} is a registered trademark of the Canadian Real Estate Association (CREA).}$ 

Looking for more details? Subscribe to CMHC's Housing Market Outlook Canada report and Housing Market Outlook reports for major centres.

<sup>&</sup>lt;sup>1</sup>Changes to the Unemployment Rate and Employment Growth represent the **absolute** difference between current rates and the rates for the same period in the previous year

 $<sup>^2</sup> Seasonally \ adjusted \ Labour Force \ data \ is \ not \ available \ for \ Kamloops, Nanaimo, Prince George, and Kelowna, therefore, raw data was used.$ 

 $<sup>^3</sup>$ M LS® Average Price for Prince George, Nanaimo, and Kamloops is for single-detached units only

So urce: Statistics Canada (CANSIM), CMHC (Starts and Completions Survey), CREA

<sup>&</sup>quot;SA" means Seasonally Adjusted

B.C. Region Housing Forecast - New Construction									
	Housing Starts	2007	2008(F)	% chg (2007/2008)	2009(F)	% chg (2008/2009)	YTD 2008	YTD 2007	% chg (2007/2008)
	Single-Detached	455	375	-17.6	325	-13.3	185	201	-8.0
Kamloops	Multiple	308	400	29.9	350	-12.5	114	130	-12.3
	Total	763	775	1.6	675	-12.9	299	331	-9.7
	Single-Detached	538	475	-11.7	450	-5.3	235	243	-3.3
Nanaimo	Multiple	295	295	0.0	250	-15.3	187	161	16.1
	Total	833	770	-7.6	700	-9.1	422	404	4.5
	Single-Detached	288	245	-14.9	235	-4.1	83	144	-42.4
Prince George	Multiple	40	35	-12.5	25	-28.6	23	2	n/a
	Total	328	280	-14.6	260	-7.1	106	146	-27.4
	Single-Detached	527	350	-33.6	325	-7.1	164	253	-35.2
Abbotsford	Multiple	561	1,000	78.3	775	-22.5	751	431	74.2
	Total	1,088	1,350	24.1	1,100	-18.5	915	684	33.8
	Single-Detached	1,130	950	-15.9	900	-5.3	442	562	-21.4
Kelowna	Multiple	1,675	1,800	7.5	1,500	-16.7	1,332	699	90.6
	Total	2,805	2,750	-2.0	2,400	-12.7	1,774	1,261	40.7
	Single-Detached	4,211	4,000	-5.0	3,600	-10.0	1,868	2,011	-7.1
Vancouver	Multiple	16,525	15,000	-9.2	14,900	-0.7	8,310	7,333	13.3
	Total	20,736	19,000	-8.4	18,500	-2.6	10,178	9,344	8.9
	Single-Detached	795	750	-5.7	700		331	358	-7.5
Victoria	Multiple	1,784	1,600	-10.3	1,200	-25.0	886	856	3.5
	Total	2,579	2,350	-8.9	1,900		1,217	1,214	0.2
B.C.	Single-Detached	14,474	11,800	-18.5	11,500		5,543	6,743	-17.8
	Multiple	24,721	24,000	-2.9	20,000	-16.7	12,966	11,334	14.4
	Total	39,195	35,800	-8.7	31,500	-12.0	18,509	18,077	2.4
CANADA	Single-Detached	118,917	97,925	-17.7	93,225	-4.8	44,596	54,894	-18.8
	Multiple	109,426	117,550	7.4	100,875	-14.2	61,101	50,437	21.1
	Total	228,343	215,475	-5.6	194,100	-9.9	105,697	105,331	0.3

Source: CM HC (Starts and Completions Survey) (F) = CM HC Forecast

B.C. Region Housing Forecast - Resale Market									
		2007	2008(F)	% chg (2007/2008)	2009(F)	% chg (2008/2009)	YTD 2008	YTD 2007	% chg (2007/2008)
Kamloops <sup>1</sup>	MLS® Sales	2,650	1,850	-30.2	1,950	5.4	481	693	-30.6
	MLS® Avg. Price	338,703	389,500	15.0	400,000	2.7	379,316	305,193	24.3
	MLS® Sales	2,264	1,900	-16.1	1,800	-5.3	962	1,232	-21.9
Nanaimo <sup>1</sup>	MLS® Avg. Price	343,168	360,000	4.9	368,000	2.2	334,436	303,144	10.3
	MLS® Sales	1,579	1,335	-15.5	1,245	-6.7	452	558	-19.0
Prince George <sup>l</sup>	MLS® Avg. Price	241,102	250,000	3.7	257,000	2.8	243,662	241,664	0.8
	MLS® Sales	3,843	3,400	-11.5	3,250	-4.4	1,654	1,982	-16.5
Abbotsford	MLS® Avg. Price	338,976	365,000	7.7	380,000	4.1	357,361	335,820	6.4
	MLS® Sales	5,584	4,300	-23.0	4,400	2.3	2,223	3,134	-29.1
Kelowna	MLS® Avg. Price	410,175	443,000	8.0	460,000	3.8	444,763	397,467	11.9
	MLS® Sales	38,978	34,500	-11.5	32,500	-5.8	16,494	20,676	-20.2
Vancouver	MLS® Avg. Price	570,795	617,000	8.1	645,000	4.5	615,012	560,968	9.6
<b>.</b>	MLS® Sales	8,403	7,450	-11.3	7,000	-6.0	3,821	4,518	-15.4
Victoria	MLS® Avg. Price	466,974	500,000	7.1	520,000	4.0	496,986	462,254	7.5
B.C.	MLS® Sales	102,805	86,300	-16.1	85,000	-1.5	42,907	54,738	-21.6
	MLS® Avg. Price	439,119	472,300	7.6	488,000	3.3	473,536	431,905	9.6
CANADA	MLS® Sales	520,192	458,300	-11.9	446,600	-2.6	251,550	289,525	-13.1
	MLS® Avg. Price	307,306	317,450	3.3	327,000	3.0	313,610	302,813	3.6

M LS® is a registered trademark of the Canadian Real Estate Association (CREA).

1MLS® Average Price for Prince George, Nanaimo, and Kamloops is for single-deta

<sup>&</sup>lt;sup>1</sup>MLS® Average Price for Prince George, Nanaimo, and Kamloops is for single-detached units only Source: CREA

B.C. Region Housing Forecast - Rental Market											
	Vacano	y Rate	•	ge Rent om Units	Average Rent 2-Bedroom Units						
	2007	2008(F)	Oct 2007	Oct 2008(F)	Oct 2007	Oct 2008(F)					
Kamloops	0.5	0.5	618	660	732	770					
Nanaimo	1.0	1.1	581	600	700	730					
Prince George	1.9	2.1	552	574	642	674					
Abbotsford	2.1	2.3	610	635	752	780					
Kelowna	0.0	0.3	715	750	846	900					
Vancouver	0.7	0.8	846	875	1,084	1,120					
Victoria	0.5	0.6	716	710	907	950					
Canada	2.6	4.8	n/a	n/a	n/a	n/a					

Source: CMHC Fall Rental Market Survey (F) = CMHC Forecast

<sup>&</sup>lt;sup>1</sup> All centres 100,000+

#### CMHC—HOME TO CANADIANS

Canada Mortgage and Housing Corporation (CMHC) has been Canada's national housing agency for more than 60 years.

Together with other housing stakeholders, we help ensure that the Canadian housing system remains one of the best in the world. We are committed to helping Canadians access a wide choice of quality, environmentally sustainable and affordable homes – homes that will continue to create vibrant and healthy communities and cities across the country.

For more information, visit our website at www.cmhc.ca

You can also reach us by phone at 1-800-668-2642 or by fax at 1-800-245-9274. Outside Canada call 613-748-2003 or fax to 613-748-2016.

Canada Mortgage and Housing Corporation supports the Government of Canada policy on access to information for people with disabilities. If you wish to obtain this publication in alternative formats, call 1-800-668-2642.

The Market Analysis Centre's (MAC) electronic suite of national standardized products is available for free on CMHC's website. You can view, print, download or subscribe to future editions and get market information e-mailed automatically to you the same day it is released. It's quick and convenient! Go to www.cmhc.ca/housingmarketinformation

For more information on MAC and the wealth of housing market information available to you, visit us today at <a href="https://www.cmhc.ca/housingmarketinformation">www.cmhc.ca/housingmarketinformation</a>

To subscribe to priced, printed editions of MAC publications, call 1-800-668-2642.

©2008 Canada Mortgage and Housing Corporation. All rights reserved. CMHC grants reasonable rights of use of this publication's content solely for personal, corporate or public policy research, and educational purposes. This permission consists of the right to use the content for general reference purposes in written analyses and in the reporting of results, conclusions, and forecasts including the citation of limited amounts of supporting data extracted from this publication. Reasonable and limited rights of use are also permitted in commercial publications subject to the above criteria, and CMHC's right to request that such use be discontinued for any reason.

Any use of the publication's content must include the source of the information, including statistical data, acknowledged as follows:

Source: CMHC (or "Adapted from CMHC," if appropriate), name of product, year and date of publication issue.

Other than as outlined above, the content of the publication cannot be reproduced or transmitted to any person or, if acquired by an organization, to users outside the organization. Placing the publication, in whole or part, on a website accessible to the public or on any website accessible to persons not directly employed by the organization is not permitted. To use the content of any CMHC Market Analysis publication for any purpose other than the general reference purposes set out above or to request permission to reproduce large portions of, or entire CMHC Market Analysis publications, please contact: the Canadian Housing Information Centre (CHIC) at <a href="mailto:chic@cmhc.gc.ca">mailto:chic@cmhc.gc.ca</a>; 613-748-2367 or 1-800-668-2642.

For permission, please provide CHIC with the following information: Publication's name, year and date of issue.

Without limiting the generality of the foregoing, no portion of the content may be translated from English or French into any other language without the prior written permission of Canada Mortgage and Housing Corporation.

The information, analyses and opinions contained in this publication are based on various sources believed to be reliable, but their accuracy cannot be guaranteed. The information, analyses and opinions shall not be taken as representations for which Canada Mortgage and Housing Corporation or any of its employees shall incur responsibility.







## STAY ON TOP OF The Housing Market

Enhance your decision-making with the latest information on Canadian housing trends and opportunities.

Don't miss Canada's leading Housing Outlook Conference in your area. CMHC's Housing Outlook Conferences are the best venues to access timely, reliable and unbiased information.

#### Housing Outlook Conferences:

- Vancouver, October 30, 2008
- Kitchener, November 4, 2008
- Edmonton, November 5, 2008
- Toronto, November 6, 2008
- Hamilton, November 13, 2008
- Montréal, November 14, 2008
- Québec City, November 18, 2008
- Calgary, November 18, 2008
- London, Novmber 18, 2008
- Ottawa, November 20, 2008

#### Housing Outlook Seminars:

■ Victoria, November, 2008

#### Free reports available on-line:

- Canadian Housing Statistics
- Housing Information Monthly
- Housing Market Outlook, Canada
- Housing Market Outlook, Highlight Reports Canada and Regional
- Housing Market Outlook, Major Centres
- Housing Now, Canada
- Housing Now, Major Centres
- Housing Now, Regional
- Monthly Housing Statistics
- Northern Housing Outlook Report
- Preliminary Housing Start Data
- Renovation and Home Purchase
- Rental Market Highlight Reports
- Rental Market Reports, Major Centres
- Rental Market Statistics

#### Free regional reports also available:

- B.C. Seniors' Housing Market Survey
- Ontario Retirement Homes Report
- The Retirement Home Market Study, Quebec Centres
- Housing Market Tables: Selected South Central Ontario Centres
- Residential Construction Digest, Prairie Centres
- Analysis of the Resale Market, Quebec Centres

#### **Get the market intelligence you need today!**

Click www.cmhc.ca/housingmarketinformation to view, download or subscribe.

# <u>Subscribe today</u> to CMHC's Housing Research and Housing Technology eNewsletters.

Our electronic newsletters give you information on the latest socio-economic housing research findings and events, and Canadian housing technology. If you work in the housing industry, these eNewsletters are for you!