HOUSING MARKET INFORMATION

## HOUSING MARKET OUTLOOK

## Canada Highlights Edition

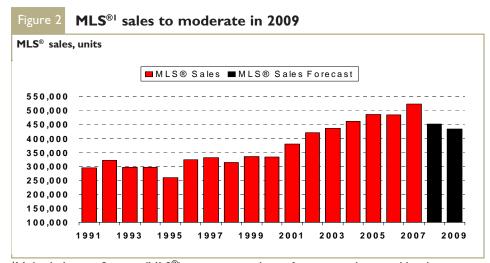


Canada Mortgage and Housing Corporation

Date Released: Fourth Quarter 2008

## Housing starts to moderate in 2009

#### Figure | Housing starts will moderate in 2009 Housing starts, units ■ Single Starts ■ Multiple Starts ■ Single Forecast ■ Multiple Forecast 200,000 150,000 100.000 50,000 1995 1997 1999 2001 2003 2005



<sup>1</sup>Multiple Listing Service (MLS<sup>®</sup>) is a registered certification mark owned by the Canadian Real Estate Association;

#### **Overview**

Economic fundamentals will remain strong in Canada. High employment levels, rising incomes and low mortgage rates will provide a solid foundation for healthy housing markets. However, increased supply of existing homes listed for sale coupled with the rise in house prices in recent years will moderate the demand for housing in 2008 and 2009.

## Housing starts will moderate in 2009

The multi-family sector will keep residential construction strong this year despite a moderation in single-detached activity. Housing starts this year will remain above the 200,000 unit mark before moderating to 177,975 units in 2009.

### Strong MLS® sales in 2008

Existing home sales, as measured by the Multiple Listing Service (MLS®), are expected to decrease in 2008 to 452,225 units. In 2009, the trend will continue with a decrease to 433,375 units. Despite a moderation of MLS® sales, demand remains strong by historical standards.





## **Economic Forecasts**

# Economic conditions support healthy housing demand

Despite the financial market turbulence and related economic uncertainty, the outlook for Canadian GDP growth remains positive over the medium term. Overall, according to most current forecasts, Canada's real GDP growth will moderate to a range of 0.4 per cent to 1.0 per cent in 2008, and from -0.3 per cent to 2.2 per cent in 2009. The Bank of Canada's forecast sits at 0.6 per cent for both 2008 and 2009.

Employment in Canada grew by nearly 194,000 people in the first three

quarters of this year and was up 1.1 per cent on a year-over-year basis. Although there is uncertainty, employment growth is expected to be in the 1.4 per cent to 1.8 per cent range this year and in the 0.5 per cent to 1.5 per cent range in 2009. Tight labour market conditions will continue to drive wages and incomes higher.

Mortgage rates are expected to be relatively stable throughout the last quarter of this year, remaining within 25-50 basis points of their current levels. Posted mortgage rates will decrease slightly in the first half of 2009 as the cost of credit to financial institutions eases. Rising bond yields, however, will nudge mortgage rates

marginally higher in the latter half of 2009. For the last quarter of 2008 and in 2009, the one year posted mortgage rate will be in the 6.00-6.75 per cent range, while three and five year posted mortgage rates are forecast to be in the 6.50-7.25 per cent range.

## **Housing Forecasts**

## Housing starts begin to moderate in 2008

Despite positive economic fundamentals, housing activity will moderate over the next year and a half. Most of the pent-up demand that built up during the 1990s has now been fulfilled and residential construction activity will gradually move in line with Canadian demographic fundamentals. Higher home prices will temper homeownership demand, particularly in the Western provinces. Competition from the existing home market will increase as housing markets move toward balanced conditions, giving homebuyers more choice. This, in turn, will ease the spillover demand from the existing market into the new home market.

These trends will moderate new home construction. The number of starts is expected to moderate to 212,188 units in 2008 and 177,975 units in 2009.

## Higher prices moderate demand for single-detached housing

The rising house prices of previous years will moderate single-detached housing starts where activity is forecast to dip below the 100,000 unit mark. Single-detached starts will decrease to 94,263 units in 2008, then drop to 83,600 units next year coming off of 10 years of high levels.

As house prices have moved higher, less expensive multi-family housing (row, semi-detached, and apartment units) has increased in popularity relative to single-detached housing. This year and next will see multi-family housing starts out-number single-detached activity for the first time since 1982. Furthermore, 2008 marks the fifth consecutive year in which multiple starts have surpassed the 100,000 unit mark.

Multi-family housing starts are forecast to rise to 117,925 units this year, while they are forecast to moderate to 94,375 units in 2009.

## Growth in house prices will slow as housing market becomes more balanced

Existing home sales, as measured by the Multiple Listing service (MLS<sub>®</sub>), are expected to ease to 452,225 units in 2008 and to 433,375 units in 2009 as rising house prices cool home ownership demand.

As more new listings enter the resale market, and sales continue to ease, future price growth will be well below the price increases seen over the previous 6 years. For 2008 and 2009, the MLS® annual average price will rise 0.3 per cent to \$306,500 in 2008 and 0.1 per cent to \$306,700 in 2009.

Housing Forecast Summary								
	Ne	w Construct	Resale Market					
		Total Starts	Single- Detached Starts	Multiple Starts	MLS® Sales	MLS® Average Price		
British Columbia	2007	39,195	14,474	24,721	102,805	439,119		
	2008(F)	35,800	11,800	24,000	75,000	449,450		
	2009(F)	29,200	11,500	17,700	74,400	418,200		
	2007	48,336	28,105	20,231	71,430	356,235		
Alberta	2008(F)	29,750	14,500	15,250	59,500	353,500		
	2009(F)	24,000	15,000	9,000	61,000	356,000		
	2007	6,007	4,017	1,990	12,054	174,405		
Saskatchewan	2008(F)	6,500	4,300	2,200	10,250	222,500		
	2009(F)	4,900	3,300	1,600	9,000	227,000		
	2007	5,738	3,857	1,881	13,928	169,189		
Manitoba	2008(F)	5,450	3,900	1,550	13,900	191,500		
	2009(F)	5,200	3,800	1,400	14,100	198,000		
	2007	68,123	37,910	30,213	213,379	299,544		
Ontario	2008(F)	74,450	31,850	42,600	187,050	306,850		
	2009(F)	62,000	25,000	37,000	173,000	312,250		
	2007	48,553	22,177	26,376	83,847	202,392		
Quebec	2008(F)	47,938	19,263	28,675	81,400	211,800		
	2009(F)	42,000	17,500	24,500	79,000	217,000		
	2007	4,242	2,733	1,509	8,161	136,603		
New Brunswick	2008(F)	4,200	2,650	1,550	7,700	144,500		
	2009(F)	3,625	2,325	1,300	7,000	151,500		
Nova Scotia	2007	4,750	2,887	1,863	11,857	180,989		
	2008(F)	4,300	2,825	1,475	11,175	190,900		
	2009(F)	3,725	2,425	1,300	10,175	196,000		
D . E	2007	750	573	177	1,769	133,457		
Prince Edward Island	2008(F)	700	525	175	1,450	139,000		
	2009(F)	600	450	150	1,300	143,000		
Newfoundland / Labrador	2007	2,649	2,184	465	4,471	149,258		
	2008(F)	3,100	2,650	450	4,800	176,500		
	2009(F)	2,725		425	4,400	187,500		
Canada*	2007	228,343	118,917	109,426	523,701	305,707		
	2008(F)	212,188		117,925	452,225	306,500		
	2009(F)	177,975	83,600	94,375	433,375	306,700		

 $M\,LS \hbox{\it @} is a registered trademark of the Canadian Real Estate\,Association\,(CREA).$ 

 $Source: CM\,HC\ (Starts\ and\ Co\ mpletions\ Survey, M\ arket\ Absorption\ Survey)\ and\ CREA$ 

<sup>\*</sup>The point estimate for the forecast of total housing starts is 212,188 units in 2008 and 177,975 units in 2009. Economic uncertainty is reflected by the current range of forecasts which varies from 200,000 units to 219,000 units in 2008 and 165,000 units to 195,000 units in 2009.

Local Housing Market Indicators									
Major Centres	Year	Total housing starts	Single- detached housing starts	New housing price index annual % chg.	MLS <sup>®</sup> sales	MLS <sup>®</sup> average price	Rental vacancy rate	Average rent	
Abbotsford	2007	1,088	527	n.a.	3,843	338,976	2.1	752	
	2008(F)	1,400	400	n.a.	2,750	350,000	2.3	780	
	2009(F)	900	350	n.a.	2,550	330,000	2.5	805	
Calgary	2007	13,505	7,777	16.2	32,176	414,066	1.5	1,089	
	2008(F)	11,100	4,300	1.0	25,000	405,000	2.5	1,140	
	2009(F)	7,000	4,500	-2.5	25,700	406,000	3.0	1,150	
	2007	394	295	1.3	650	166,244	4.3	659	
Charlottetown	2008(F)	375	275	2.0	575	174,000	4.0	670	
	2009(F)	325	225	2.0	500	176,000	3.8	700	
	2007	14,888	7,682	32.1	20,427	338,636	1.5	958	
Edmonton	2008(F)	6,500	2,600	1.8	18,000	334,000	3.0	1,020	
	2009(F)	6,000	3,000	0.5	18,500	335,000	4.0	1,050	
	2007	2,788	1,037	1.8	4,607	185,693	2.9	662	
Gatineau	2008(F)	3,000	1,050	1.7	4,300	195,900	3.4	670	
	2009(F)	2,600	850	1.7	4,200	201,800	3.0	680	
	2007	587	514	4.3	2,751	182,502	0.6	749	
Greater	2008(F)	715	525	6.0	2,531	211,700	0.3	779	
Sudbury	2009(F)	600	500	5.0	2,404	221,200	0.2	810	
	2007	2,489	1,207	5.8	6,938	215,018	3.1	815	
Halifax	2008(F)	2,200	1,175	9.0	6,450	228,000	2.9	830	
Talliax	2009(F)	2,025	1,025	3.0	6,200	228,000	3.2	855	
	2007	3,004	1,761	4.5	13,866	268,857	3.5	830	
Hamilton	2008(F)	3,285	1,775	3.1	12,800	280,000	3.7	855	
Tarrincon	2009(F)	3,045	1,685	2.6	12,000	288,000	3.6	890	
	2007(1)	2,805	1,003	n.a.	5,584	410,175	0.0	846	
Kelowna	2008(F)	2,400	850	n.a.	3,800	435,000	0.3	905	
Relowiia	2008(F)	1,850	750	n.a.	4,000	405,000	0.6	940	
	2007(1)	880	600	n.a.	3,725	222,300	3.2	856	
Kingston	2007 2008(F)	635	570		3,580	232,500	3.0	873	
Kingston		610	520	n.a.			2.9	895	
Kitchener	2009(F) 2007			n.a. 1.5	3,550	237,000	2.7	829	
		2,740	1,159		7,031	252,429			
	2008(F)	2,560	1,300	2.5	6,500	271,000	2.5	841	
	2009(F)	2,650	1,400	2.6	6,100	277,000	2.4	854	
London	2007	3,136		3.6	9,689	202,808		816	
	2008(F)	2,610	1,400	3.0	8,700	211,000	3.2	833	
	2009(F)	2,085	1,050	2.5	8,200	216,300	3.2	856	
Montréal	2007	23,233	8,013	4.3	43,543	253,340		647	
	2008(F)	22,300	7,000	3.5	42,200	266,000	3.1	660	
	2009(F)	20,100	6,400	3.0	40,500	276,000	3.3	675	
Oshawa <sup>l</sup>	2007	2,389		n.a.	10,223	269,971	3.7	877	
	2008(F)	2,203	1,650	n.a.	9,100	277,100	3.5	889	
	2009(F)	2,030	1,380	n.a.	8,400	280,000	3.4	905	
Ottawa	2007	6,506	2,973	1.8	14,739	273,058		961	
	2008(F)	6,850	2,920	1.7	14,000	288,500	1.9	980	
	2009(F)	6,000	2,350	1.7	13,400	299,000	1.6	1,000	
	2007	5,284	2,144	4.0	7,287	178,212	1.2	641	
Québec	2008(F)	5,430	1,930	5.0	8,190	194,950	1.2	654	
	2009(F)	4,550	1,650	3.0	8,300	204,700	1.2	664	

 $<sup>{\</sup>tt MLS} \\ {\tt B} \\ \hbox{ is a registered trademark of the Canadian Real Estate Association (CREA)}. \\$ 

Sources: CMHC, Canadian Real Estate Association, Local real estate boards, Statistics Canada, CMHC Forecast 2008-2009

<sup>1</sup>MLS® data for St. Catharines-Niagara is aggregated using total numbers of the area's three real estate boards and Oshawa data is that of the Durham board.

**NOTE:** Rental universe = Privately initiated rental apartment structures of three units and over

	Local Housing Market Indicators (cont.)								
Major Centres	Year	Total housing starts	Single- detached housing starts	New housing price index annual % chg.	MLS <sup>®</sup> sales	MLS <sup>®</sup> average price	Rental vacancy rate	Average rent	
Regina	2007	1,398	864	22.2	3,957	165,613	1.7	661	
	2008(F)	1,350	950	23.0	3,250	231,000	1.0	760	
	2009(F)	1,120	800	9.0	2,800	236,000	1.2	855	
Saguenay	2007	685	373	n.a.	1,260	136,977	2.8	490	
	2008(F)	800	385	n.a.	1,230	150,000	3.0	500	
<b>3</b> ,	2009(F)	720	345	n.a.	1,225	160,000	3.2	510	
	2007	687	412	0.9	2,253	140,544	5.2	570	
Saint John	2008(F)	850	490	2.5	2,150	157,000	4.8	590	
J	2009(F)	770	440	2.0	2,000	163,000	4.5	610	
	2007(1)	2,380	1,485	38.8	4,446	232,755	0.6	693	
Saskatoon	2007 2008(F)	2,380	1,463	22.0	3,600	287,000	2.0	860	
Saskacoon	2008(F)	1,800	1,230	1.5	3,200	292,500	2.0	875	
Sherbrooke	2007	1,318	666	n.a.	1,919	184,892	2.4	529	
Silerbrooke	2008(F)	1,530	780	n.a.	1,820	186 750	2,1	545	
	2009(F)	1,250	600	n.a.	1,780	188 600	2,2	560	
St. Catharines-	2007	1,149	798	4.1	6,668	202,313	4.0	765	
Niagara <sup>l</sup>	2008(F)	1,140	690	3.5	6,100	207,000	3.8	780	
TTIAGAI A	2009(F)	1,000	600	3.0	5,800	211,000	3.5	795	
St. John's	2007	1,480	1,174	5.0	4,471	149,258	2.6	614	
	2008(F)	1,775	1,425	16.0	4,800	176,500	1.0	650	
	2009(F)	1,650	1,300	7.5	4,400	187,500	1.5	725	
Thunder Bay	2007	249	185	4.3	1,593	129,734	3.8	709	
	2008(F)	216	200	6.0	1,657	140,500	3.3	717	
	2009(F)	270	190	5.0	1,624	146,500	3.0	730	
	2007	33,293	14,769	2.7	95,164	377,029	3.2	1,061	
Toronto	2008(F)	41,200	11,500	4.0	82,000	387,000	3.5	1,077	
	2009(F)	32,000	7,000	3.0	75,000	394,000	3.0	1,095	
Trois-Rivières	2007	1,197	430	n.a.	863	128,000	1.5	487	
	2008(F)	1,150	400	n.a.	830	143,000	1.8	497	
	2009(F)	1,000	350	n.a.	790	148,500	2.2	504	
Vancouver	2007	20,736	4,211	7.1	38,978	570,795	0.7	1,084	
	2008(F)	20,000	3,900	4.4	26,500	588,000	0.8	1,120	
	2009(F)	16,500	3,600	-3.0	27,500	535,000	1.0	1,160	
Victoria	2007	2,579		0.5	8,403	466,974	0.5	907	
	2008(F)	2,340	740	1.0	6,700	485,000	0.3	950	
	2009(F)	2,000	700	0.7	6,800	455,000	0.3	990	
Windsor	2007	614		-2.1	4,987	163,215	12.8	774	
	2008(F)	388	280	0.6	4,600	160,000	13.3	768	
	2009(F)	343	255	1.0	4,300	157,500	10.9	778	
Winnipeg	2007(1)	3,371	1,870	11.8	12,319	174,202	1.5	740	
	2007 2008(F)	2,875	1,870	6.7	12,000	200,000	1.1	740	
	2008(F) 2009(F)	2,700	1,850	6.5	12,000	208,000	1.3	800	
	2007				390,499	200,000	i i	800	
All Matan Arra		161,327	71,764			-	2.6	-	
All Major Areas		156,557	57,585	3.6	390,499	-	2.8	-	
	2009(F)	129,788	49,315	1.4	340,563	-	2.8	-	

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 $Sources: CMHC, Canadian \ Real \ Estate \ Association, Local \ real \ estate \ boards, Statistics \ Canada, CMHC \ Forecast \ 2008-2009$ 

 $<sup>^1\</sup>text{MLS} @ \ data \ for \ St. \ Catharines-Niagara \ is \ aggregated \ using \ total \ numbers \ of \ the \ area's \ three \ real \ estate \ boards \ and \ Oshawa \ data \ is \ that \ of \ the \ Durham \ board.$ 

NOTE: Rental universe = Privately initiated rental apartment structures of three units and over

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