HOUSING MARKET INFORMATION

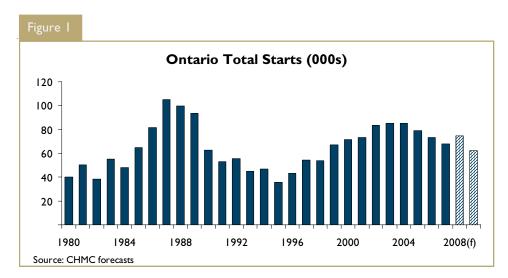
# HOUSING MARKET OUTLOOK

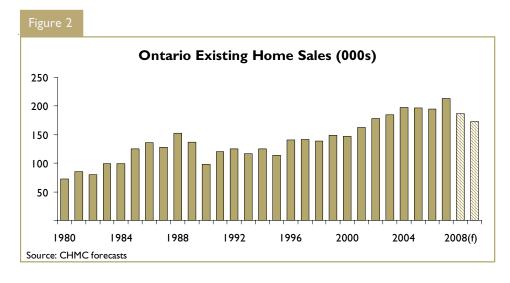
Ontario Region Highlights



Canada Mortgage and Housing Corporation

Date Released: Fourth Quarter 2008





#### **Housing Starts**

- Ontario home starts rise to 74,500 units this year before dropping to 62,000 units in 2009.
- Single detached starts experience more pronounced downward revision for 2009.
- More inexpensive apartment starts will hold up better next year.
- New home construction will moderate and remain below demographic requirements due to a slowing economy.

#### Resales

- Ontario existing home sales moderate reaching 187,000 units this year and 173,000 units in 2009.
- Slowing employment growth and higher prices will dampen demand.

#### **Resale Prices**

- More slack in Ontario's job market, slower sales will weigh on wage and home price growth.
- Ontario home prices will grow closer to inflation; 2.4 per cent and 1.8 per cent this year and next respectively.
- Tighter conditions in apartment housing segment suggests apartment price growth will exceed the Ontario average.



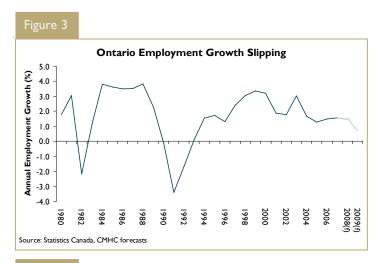


#### **Economic Forecasts**

- Ontario economic growth will moderate this year and remain the lowest among Canadian regions.
- Ontario economic recovery will be gradual in 2009 ranging from 0.6 to 1.6 per cent.
- Ontario continues to lose migrants to the west but will benefit from growing interprovincial trade.



- Urban markets tied to auto production and US trade which includes Oshawa, Windsor and St. Catharines-Niagara – will see housing demand slip.
- Hamilton, Thunder Bay, Ottawa and Kitchener new home markets will enjoy greater starts stability as these centres represent the tightest Ontario resale markets.
- Rising home prices will pull Greater Sudbury market into balance and dampen sales and rate of price growth by 2009.
- Demand shift to more modestly priced housing will drive apartment sales and high density construction activity in Toronto, Ottawa and Barrie.





## **Mortgage Rates Forecast**

• Mortgage rates are expected to be relatively stable throughout the last quarter of this year, remaining within 25-50 basis points of their current levels. Posted mortgage rates will decrease slightly in the first half of 2009 as the cost of credit to financial institutions eases. Rising bond yields, however, will nudge mortgage rates marginally higher in the latter half 2009. For the last quarter of 2008 and in 2009, the one year posted mortgage rate will be in the 6.00-6.75 per cent range, while three and five year posted mortgage rates are forecast to be in the 6.50-7.25 per cent range.

Figure 5									
Mortgage rates									
l Year	Q3	3 2008	6.75						
	% p	ot. chg from Q3 2007	-0.30						
	20	08 (F)	6.75						
	20	09 (F)	6.31						
	Q3	3 2008	6.95						
5 Year	% p	ot. chg from Q3 2007	-0.27						
5 fear	20	08 (F)	7.05						
	20	09 (F)	6.92						

Source: Bank of Canada, CMHC Forecast

Ontario Region Economic and Housing Indicators										
Labour Market						Housing Market				
		Emp. Growth SA (%)	Unemp. Rate SA (%)	Average Weekly Earnings (\$)		Total Starts	Single- Detached Starts	Multiple Starts	MLS® Sales	MLS® Average Price (\$)
	Q3 2008	-5.5	5.3	789.54	Q3 2008	525	224	301	n/a	n/a
Barrie <sup>2</sup>	Q3 2007	0.2	5.9	802.05	Q3 2007	364	288	76	1,356	260,841
	Change <sup>I</sup>	-5.7	-0.5	-1.6%	% Change	44.2	-22.2	296. I	n/a	n/a
	Q3 2008	4.3	6.3	758.19	Q3 2008	106	72	34	n/a	n/a
Brantford <sup>2</sup>	Q3 2007	0.2	5.7	742.48	Q3 2007	223	196	27	602	206,261
	Change <sup>I</sup>	4.1	0.6	2.1%	% Change	-52.5	-63.3	25.9	n/a	n/a
	Q3 2008	0.4	5.6	864.67	Q3 2008	191	167	24	743	213,356
Greater Sudbury	Q3 2007	3.7	6.4	771.93	Q3 2007	228	183	45	763	185,674
Í	Change <sup>I</sup>	-3.3	-0.8	12.0%	% Change	-16.2	-8.7	-46.7	-2.6	14.9
	Q3 2008	1.3	6.6	803.45	Q3 2008	230	112	118	n/a	n/a
Guelph <sup>2</sup>	Q3 2007	-1.2	6.4	752.19	Q3 2007	263	172	91	789	263,904
	Change <sup>I</sup>	2.5	0.2	6.8%	% Change	-12.5	-34.9	29.7	n/a	n/a
	Q3 2008	-0.6	5.5	787.11	Q3 2008	922	422	500	3,130	282,661
Hamilton	Q3 2007	2.9	5.6	810.04	Q3 2007	832	476	356	3,533	268,132
	Change <sup>I</sup>	-3.5	-0.1	-2.8%	% Change	10.8	-11.3	40.4	-11.4	5.4
	Q3 2008	2.8	6.5	805.78	Q3 2008	260	233	27	n/a	n/a
Kingston	Q3 2007	0.5	6.3	739.14	Q3 2007	340	176	164	978	224,692
	Change <sup>I</sup>	2.3	0.2	9.0%	% Change	-23.5	32.4	-83.5	n/a	n/a
	Q3 2008	3.7	5.3	777.33	Q3 2008	722	382	340	1,691	268,457
Kitchener	Q3 2007	-0.4	5.5	767.27	Q3 2007	883	402	481	1,784	254,597
	Change <sup>I</sup>	4.0	-0.2	1.3%	% Change	-18.2	-5.0	-29.3	-5.2	5.4
	Q3 2008	-2.2	6.9	811.48	Q3 2008	686	382	304	2,554	213,044
London	Q3 2007	3.6	6.1	757.46	Q3 2007	818	569	249	2,607	201,323
	Change <sup>I</sup>	-5.8	0.8	7.1%	% Change	-16.1	-32.9	22.1	-2.0	5.8
	Q3 2008	4. I	6.7	842.38	Q3 2008	620	440	180	2,384	272,406
Oshawa	Q3 2007	1.6	6.4	829.24	Q3 2007	850	516	334	2,563	267,833
	Change <sup>I</sup>	2.5	0.3	1.6%	% Change	-27.1	-14.7	-46. I	-7.0	1.7

MLS® is a registered trademark of the Canadian Real Estate Association (CREA).

<sup>&</sup>lt;sup>1</sup>Changes to the Unemployment Rate and Employment Growth represent the **absolute** difference between current rates and the rates for the same period in the previous year.

<sup>&</sup>lt;sup>2</sup>Seasonally adjusted Labour Force Survey data is not available for Barrie, Brantford, Guelph and Peterborough, therefore, raw data was used.

Source: Statistics Canada (CANSIM), CMHC (Starts and Completions Survey), CREA

<sup>&</sup>quot;SA" means Seasonally Adjusted

Ontario Region Economic and Housing Indicators										
Labour Market							Housing Market			
		Emp. Growth SA (%)	Unemp. Rate SA (%)	Average Weekly Earnings (\$)		Total Starts	Single- Detached Starts	Multiple Starts	MLS® Sales	MLS® Average Price (\$)
	Q3 2008	1.0	4.8	949.92	Q3 2008	1,921	893	1,028	3,839	289,532
Ottawa	Q3 2007	2.8	5.0	917.70	Q3 2007	2,038	934	1,104	3,926	270,258
	Change <sup>I</sup>	-1.8	-0.2	3.5%	% Change	-5.7	-4.4	-6.9	-2.2	7.1
	Q3 2008	-1.0	5.9	715.06	Q3 2008	121	74	47	n/a	n/a
Peterborough <sup>2</sup>	Q3 2007	8.0	5.2	788.74	Q3 2007	156	121	35	852	241,438
	Change <sup>I</sup>	-9.0	0.7	-9.3%	% Change	-22.4	-38.8	34.3	n/a	n/a
	Q3 2008	2.6	7.0	721.87	Q3 2008	354	197	157	n/a	n/a
St. Catharines- Niagara	Q3 2007	-1.8	8.0	736.90	Q3 2007	389	253	136	1,834	204,984
<b></b>	Change <sup>I</sup>	4.4	-1.0	-2.0%	% Change	-9.0	-22.1	15.4	n/a	n/a
	Q3 2008	-2.2	5.3	750.83	Q3 2008	79	79	0	319	127,509
Thunder Bay	Q3 2007	3.7	6.5	744.46	Q3 2007	55	49	6	292	131,761
	Change <sup>I</sup>	-5.9	-1.2	0.9%	% Change	43.6	61.2	-1.0	9.2	-3.2
	Q3 2008	1.8	6.9	856.05	Q3 2008	11,736	2,876	8,860	20,533	368,632
Toronto	Q3 2007	1.9	6.9	824.90	Q3 2007	9,723	4,219	5,504	23,835	368,689
	Change <sup>I</sup>	-0.1	0.0	3.8%	% Change	20.7	-31.8	61.0	-13.9	0.0
	Q3 2008	-1.0	9.9	807.80	Q3 2008	138	103	35	1,312	162,020
Windsor	Q3 2007	-7.4	9.7	813.93	Q3 2007	186	125	61	1,368	169,389
	Change <sup>I</sup>	6.4	0.2	-0.8%	% Change	-25.8	-17.6	-42.6	-4.1	-4.4
	September 08	1.7	6.4	822.26	Q3 2008	21,536	9,004	12,532	n/a	n/a
Ontario	September 07	2.0	6.2	799.35	Q3 2007	20,833	11,741	9,092	55,984	292,880
	Change <sup>I</sup>	-0.3	0.2	2.9%	% Change	3.4	-23.3	37.8	n/a	n/a
	September 08	1.6	6.1	789.08	Q3 2008	58,292	27,724	30,568	n/a	n/a
Canada	September 07	2.5	5.9	760.75	Q3 2007	67,838	35,174	32,664	132,267	306,682
	Change <sup>I</sup>	-0.8	0.2	3.7%	% Change	-14.1	-21.2	-6.4	n/a	n/a

 $<sup>{\</sup>tt MLS} \hbox{$\tt @$} \ \hbox{is a registered trademark of the Canadian Real Estate Association (CREA)}.$ 

<sup>&</sup>lt;sup>1</sup>Changes to the Unemployment Rate and Employment Growth represent the **absolute** difference between current rates and the rates for the same period in the previous year.

 $<sup>^2</sup> Season ally adjusted \, Labour \, Force \, Survey \, data \, is \, not \, available \, for \, Barrie, \, Brantford, \, Guelph \, and \, Peterborough, \, therefore, \, raw \, data \, was \, used.$ 

So urce: Statistics Canada (CANSIM), CMHC (Starts and Completions Survey), CREA

<sup>&</sup>quot;SA" means Seasonally Adjusted

Ontario Region Housing Forecast - New Construction										
	Housing Starts	2007	2008(F)	% chg (2007/2008)	2009(F)	% chg (2008/2009)	YTD 2008	YTD 2007	% chg (2007/2008)	
	Single-Detached	746	1,080	44.8	850	-21.3	723	577	25.3	
Barrie	Multiple	234	550	135.0	300	-45.5	500	183	173.2	
	Total	980	1,630	66.3	1,150	-29.4	1,223	760	60.9	
	Single-Detached	466	460	-1.3	450	-2.2	233	338	-31.1	
Brantford	Multiple	123	140	13.8	125	-10.7	116	72	61.1	
	Total	589	600	1.9	575	-4.2	349	410	-14.9	
	Single-Detached	514	525	2.1	500	-4.8	366	373	-1.9	
Greater Sudbury	Multiple	73	190	160.3	100	-47.4	40	59	-32.2	
Judbury	Total	587	715	21.8	600	-16.1	406	432	-6.0	
	Single-Detached	575	450	-21.7	440	-2.2	357	456	-21.7	
Guelph	Multiple	366	470	28.4	450	-4.3	424	297	42.8	
	Total	941	920	-2.2	890	-3.3	781	753	3.7	
	Single-Detached	1,761	1,775	0.8	1,685	-5.1	1,378	1,381	-0.2	
Hamilton	Multiple	1,243	1,510	21.5	1,360	-9.9	1,371	997	37.5	
	Total	3,004	3,285	9.4	3,045	-7.3	2,749	2,378	15.6	
	Single-Detached	600	570	-5.0	520	-8.8	431	397	8.6	
Kingston	Multiple	280	65	-76.8	90	38.5	52	243	-78.6	
	Total	880	635	-27.8	610	-3.9	483	640	-24.5	
	Single-Detached	1,159	1,300	12.2	1,400	7.7	1,009	847	19.1	
Kitchener	Multiple	1,581	1,260	-20.3	1,250	-0.8	1,022	1,347	-24.1	
	Total	2,740	2,560		2,650			2,194	-7.4	
London	Single-Detached	1,983	1,400	-29.4	1,050	-25.0	1,146	1,536	-25.4	
	Multiple	1,153			1,035					
	Total	3,136			2,085		2,110			
	Single-Detached	1,747	1.450	-5.6	1,380				-5.0	
Oshawa	Multiple	642	553		650					
	Total	2,389			2,030			1,703		

Source: CM HC (Starts and Completions Survey)  $(F) = CM \, HC \, \, Forecast$ 

Ontario Region Housing Forecast - New Construction											
	Housing Starts	2007	2008(F)	% chg (2007/2008)	2009(F)	% chg (2008/2009)	YTD 2008	YTD 2007	% chg (2007/2008)		
	Single-Detached	2,973	2,920	-1.8	2,350	-19.5	2,146	2,061	4.1		
Ottawa	Multiple	3,533	3,930	11.2	3,650	-7.1	3,005	2,555	17.6		
	Total	6,506	6,850	5.3	6,000	-12.4	5,151	4,616	11.6		
	Single-Detached	324	320	-1.2	310	-3.1	216	227	-4.8		
Peterborough	Multiple	216	110	-49.1	100	-9.1	90	73	23.3		
	Total	540	430	-20.4	410	-4.7	306	300	2.0		
	Single-Detached	798	690	-13.5	600	-13.0	505	590	-14.4		
St. Catharines- Niagara	Multiple	351	450	28.2	400	-11.1	426	266	60.2		
	Total	1,149	1,140	-0.8	1,000	-12.3	931	856	8.8		
	Single-Detached	185	200	8.1	190	-5.0	132	126	4.8		
Thunder Bay	Multiple	64	16	-75.0	80	400.0	0	12	-100.0		
	Total	249	216	-13.3	270	25.0	132	138	-4.3		
	Single-Detached	14,769	11,500	-22.1	7,000	-39.1	8,868	10,711	-17.2		
Toronto	Multiple	18,524	29,700	60.3	25,000	-15.8	23,497	13,983	68.0		
	Total	33,293	41,200	23.7	32,000	-22.3	32,365	24,694	31.1		
	Single-Detached	417	280	-32.9	255	-8.9	243	308	-21.1		
Windsor	Multiple	197	108	-45.2	88	-18.5	90	166	-45.8		
	Total	614	388	-36.8	343	-11.6	333	474	-29.7		
	Single-Detached	37,910	31,850	-16.0	25,000	-21.5	24,106	27,820	-13.4		
Ontario	Multiple	30,213	42,600	41.0	37,000	-13.1	33,702	23,002	46.5		
	Total	68,123	74,450	9.3	62,000	-16.7	57,808	50,822	13.7		
	Single-Detached	118,917	94,263	-20.7	83,600	-11.3	72,320	90,068	-19.7		
Canada	Multiple	109,426	117,925	7.8	94,375	-20.0	91,669	83,101	10.3		
	Total	228,343	212,188	-7.1	177,975	-16.1	163,989	173,169	-5.3		

Source: CMHC (Starts and Completions Survey) (F) = CMHC Forecast

	Ontario Region Housing Forecast - Resale Market										
		2007	2008(F)	% chg (2007/2008)	2009(F)	% chg (2008/2009)	YTD 2008	YTD 2007	% chg (2007/2008)		
	MLS® Sales	5,017	4,300	-14.3	4,100	-4.7	3,131	3714.0	-15.7		
Barrie	MLS® Avg. Price	261,684	268,000	2.4	274,000	2.2	264,590	257,520	2.7		
D., 46 J	MLS® Sales	2,305	2,150	-6.7	2,000	-7.0	1,567	1,714	-8.6		
Brantford	MLS® Avg. Price	209,151	218,000	4.2	224,000	2.8	220,023	208,428	5.6		
Greater	MLS® Sales	2,751	2,531	-8.0	2,404	-5.0	1,802	1,971	-8.6		
Sudbury	MLS® Avg. Price	182,502	211,700	16.0	221,200	4.5	212,835	180,858	17.7		
	MLS® Sales	3,088	2,900	-6.1	2,700	-6.9	2,163	2,348	-7.9		
Guelph	MLS® Avg. Price	262,186	270,000	3.0	276,000	2.2	267,159	257,719	3.7		
Llamailtan	MLS® Sales	13,866	12,800	-7.7	12,000	-6.3	9,130	9,989	-8.6		
Hamilton	MLS® Avg. Price	268,857	280,000	4.1	288,000	2.9	284,951	268,748	6.0		
W	MLS® Sales	3,725	3,580	-3.9	3,550	-0.8	2,670	2,868	-6.9		
Kingston	MLS® Avg. Price	222,300	232,500	4.6	237,000	1.9	236,298	221,528	6.7		
V:4 - h	MLS® Sales	7,031	6,500	-7.6	6,100	-6.2	4,774	5,162	-7.5		
Kitchener	MLS® Avg. Price	252,429	271,000	7.4	277,000	2.2	273,185	250,455	9.1		
	MLS® Sales	9,689	8,700	-10.2	8,200	-5.7	6,533	7,227	-9.6		
London	MLS® Avg. Price	202,808	211,000	4.0	216,300	2.5	213,171	202,428	5.3		
	MLS® Sales	10,223	9,100	-11.0	8,400	-7.7	6,792	7,568	-10.3		
Oshawa	MLS® Avg. Price	269,971	277,100	2.6	280,000	1.0	274,116	263,156	4.2		

 $\,$  M LS@ is a registered trademark of the Canadian Real Estate Association (CREA). Source: CREA

<sup>(</sup>F) = CM HC Forecast YTD (January-August)

	Ontario Region Housing Forecast - Resale Market										
		2007	2008(F)	% chg (2007/2008)	2009(F)	% chg (2008/2009)	YTD 2008	YTD 2007	% chg (2007/2008)		
	MLS® Sales	14,739	14,000	-5.0	13,400	-4.3	10,578	11,037	-4.2		
Ottawa	MLS® Avg. Price	273,058	288,500	5.7	299,000	3.6	292,181	272,667	7.2		
Detauk ausausk	MLS® Sales	2,880	2,750	-4.5	2,550	-7.3	1,860	2,155	-13.7		
Peterborough	MLS® Avg. Price	231,596	240,000	3.6	242,000	0.8	231,707	227,188	2.0		
St. Catharines-	MLS® Sales	6,668	6,100	-8.5	5,800	-4.9	4,455	4,884	-8.8		
Niagara	MLS® Avg. Price	202,313	207,000	2.3	211,000	1.9	205,246	200,991	2.1		
	MLS® Sales	1,593	1,657	4.0	1,624	-2.0	319	292	9.2		
Thunder Bay	MLS® Avg. Price	129,734	140,500	8.3	146,500	4.3	127,507	131,761	-3.2		
	MLS® Sales	95,164	82,000	-13.8	75,000	-8.5	58,616	68,441	-14.4		
Toronto	MLS® Avg. Price	377,029	387,000	2.6	394,000	1.8	385,035	371,712	3.6		
<b>VA/:</b> J	MLS® Sales	4,987	4,600	-7.8	4,300	-6.5	3,332	3,625	-8.1		
Windsor	MLS® Avg. Price	163,215	160,000	-2.0	157,500	-1.6	161,235	164,046	-1.7		
	MLS® Sales	213,379	187,050	-12.3	173,000	-7.5	137,680	155,435	-11.4		
Ontario	MLS® Avg. Price	299,544	306,850	2.4	312,250	1.8	306,704	295,766	3.7		
Comada	MLS® Sales	523,701	452,225	-13.6	433,375	-4.2	330,181	383,939	-14.0		
Canada	MLS® Avg. Price	305,707	306,500	0.3	306,700	0.1	309,698	303,929	1.9		

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 $<sup>(</sup>F) = CMHC \ Forecast \ YTD \ (January-August)$ 

Ontario Region Housing Forecast - Rental Market											
	Vacano	y Rate	Average Rent 2-Bedroom Units								
	Oct 2007	Oct 2008(F)	Oct 2007	Oct 2008(F)							
Barrie	3.2	3.0	934	949							
Brantford	2.9	3.1	755	785							
Greater Sudbury	0.6	0.3	749	779							
Guelph	1.9	1.8	848	860							
Hamilton	3.5	3.7	830	855							
Kingston	3.2	3.0	856	873							
Kitchener	2.7	2.5	829	841							
London	3.8	3.2	816	833							
Oshawa	3.7	3.5	877	889							
Ottawa	2.3	1.9	961	980							
Peterborough	2.8	2.6	822	830							
St. Catharines-Niagara	4.0	3.8	765	780							
Thunder Bay	3.8	3.3	709	717							
Toronto	3.2	3.5	1,061	1,077							
Windsor	12.8	13.3	774	768							
Canada	0.6	2.8	n/a	n/a							

Source: CM HC Fall Rental M arket Survey (F) = CM HC Forecast

<sup>&</sup>lt;sup>1</sup> All centres 100,000+

#### CMHC—HOME TO CANADIANS

Canada Mortgage and Housing Corporation (CMHC) has been Canada's national housing agency for more than 60 years.

Together with other housing stakeholders, we help ensure that the Canadian housing system remains one of the best in the world. We are committed to helping Canadians access a wide choice of quality, environmentally sustainable and affordable homes – homes that will continue to create vibrant and healthy communities and cities across the country.

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You can also reach us by phone at 1-800-668-2642 or by fax at 1-800-245-9274. Outside Canada call 613-748-2003 or fax to 613-748-2016.

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