# Canada Small Business Financing Act 

## Annual Report 2006-2007

The Canada Small Business Financing (CSBF) Program is a national program operating in all provinces and territories. Under the loans component of the program, financial institutions make term loans of up to $\$ 250000$ to small businesses to purchase land, buildings or equipment, or to improve buildings and equipment. Under the CSBF Capital Leasing Pilot Project, participating lessors provide leases of up to $\$ 250000$ to small businesses to finance the leasing of equipment. The Government of Canada pays lenders 85 percent of the eligible losses incurred on defaulted loans and leases. One of the objectives of the CSBF Program is incrementality, which is the program's effectiveness in extending financing that would otherwise have been unavailable to small and medium-sized businesses, or available only under less attractive conditions. The other objective is cost recovery, which is defined as the cost of claims on defaulted loans and leases being balanced by revenues on loans and leases over a period of 10 years.

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I am pleased to present to Parliament this annual report on the Canada Small Business Financing Program for 2006-07, in accordance with section 20 of the Canada Small Business Financing Act.

Our responsibility as a government is to foster Canadian entrepreneurs and to create an environment where Canadian businesses can compete in the tough global marketplace. This commitment was made clear in Advantage Canada, our long-term economic plan, and further emphasized in the October 2007 Speech from the Throne.

The Canada Small Business Financing Program is an important part of our support for small and medium-sized enterprises (SMEs). The Program aims to ensure that firms with particular difficulty in accessing financing have a fair chance to get the financing they need to start up, expand, enhance their productivity and innovate. This report details how Industry Canada, working in partnership with lending institutions across the country, helped SMEs access over 9600 loans worth more than $\$ 1$ billion last year, leading to the creation of more than 17700 jobs in Canada. The government recognizes and values the important contribution made by SMEs to the economy and remains fully committed to creating an environment where they can grow and prosper.


Jim Prentice

## Canadäa

## Contents

Highlights for 2006-07 .....  1
1 Introduction .....  2
2 Performance and Financial Review ..... 3
2.1 Program Objectives and Impacts .....  3
2.2 Program Activity ..... 4
2.3 The Crown's Program Liability ..... 10
2.4 Program Administration ..... 10
3 Capital Leasing Pilot Project ..... 12
3.1 Leasing Activity ..... 12
3.2 Revenues and Costs ..... 13
3.3 The Crown's Program Liability ..... 13
4 Future Directions ..... 14
Appendix A
Major Program Parameters ..... 15
Appendix B
Canada Small Business Financing Act Tables ..... 17
Appendix C
Small Business Loans Act Tables ..... 35
Appendix D
Capital Leasing Pilot Project Tables ..... 39

## Highlights for 2006-07

## Small and medium-sized businesses took out loans worth more than \$1 billion.

There were 9621 small business loans made under the Canada Small Business Financing Act. The average loan size was $\$ 107221$. The funds were used to help new businesses get started and help established firms make improvements, purchase equipment and modernize.

## \$80.7 million in claims was paid to lenders.

There were 1680 claims on loans settled, with payments of $\$ 80.7$ million, which averaged $\$ 48050$ per claim. These claims were associated with defaulted loans registered during the eight-year period from 1999 to 2007.

## Start-ups and new businesses received the largest share of available financing.

Start-ups and new businesses borrowed more than $\$ 616.7$ million, or 60 percent of the total loan value.

## More than 17700 new jobs were created.

Borrowers estimated that the loans enabled them to create 17725 new jobs across Canada, an average of 1.8 new jobs per loan.

## Lending is available in every province and territory.

A total of 1288 private sector lenders - in every province and territory - are eligible to participate in the program to extend financing to small businesses.

## The Canada Small Business Financing Program website is Industry Canada's most visited site.

The Canada Small Business Financing Program website recorded 144931 visits, evidence of a high level of interest in access to financing.

## 1. Introduction

## Lending a Hand to Business

The purpose of the Canada Small Business Financing (CSBF) Program is to help an important part of the economy - small and medium-sized businesses - get access to adequate financing. The CSBF Program helps
fill a gap in the range of financing instruments available to these businesses, which might otherwise have difficulty qualifying for financing or finding financing that meets their needs.

The CSBF Program works because the Government of Canada shares the burden of risk with private sector lenders. As a result, lenders are able to increase the amount of financing they extend to small businesses.

The Canada Small Business Financing Act (CSBFA, or the Act) took effect in 1999, replacing the successful Small Business Loans Act that had operated since 1961. The CSBFA provides for the financing of term loans.

Under the program, start-up businesses and established businesses can expand and modernize by taking out loans to purchase real property, buy equipment and make improvements to leaseholds. In 2006-07, the CSBF Program helped small and medium-sized businesses obtain over 9600 loans with a value of more than $\$ 1$ billion.

The CSBF Program supports asset-based debt financing. The maximum loan is $\$ 250000$, and terms of loans are 10 years or less. The program is limited to small and medium-sized businesses with revenues of up to $\$ 5$ million per year and is not targeted to any group or region. Both franchise and non-franchise businesses may participate, and any type of for-profit business is eligible, with the exception of farms and charitable institutions.

Industry Canada administers the CSBF Program, registers loans, collects fees and pays eligible portions of losses on defaulted loans. However, the Department is not involved in assessing individual loan applications. It is the responsibility of private sector lenders to make all credit decisions and disburse funds. In accordance with the CSBFA and its regulations, lenders must act with due diligence, as they would with their own conventional loans. In addition, they are required to register securities against the loans.

Lenders include some 1288 chartered banks, credit unions and Caisses populaires. They operate from more than 14600 locations, providing service to Canadians in all provinces and territories.

The Government of Canada shares the cost of losses with lenders by paying 85 percent of eligible losses on defaulted loans. In order to limit the Crown's liability, there is a cap on claims paid to any one lender. The Crown's exposure to high-volume lenders is limited to approximately 10 percent of the value of the loans.

## 2. Performance and Financial Review

### 2.1 Program Objectives and Impacts

## Helping Small Business Grow

One of the objectives of the CSBF Program is incrementality.

Incrementality means that small and medium-sized businesses have access to financing that otherwise would not have been available to them. Incrementality may also mean that businesses can borrow on more favourable terms or with better security arrangements.

Research shows that new businesses and start-ups have the greatest difficulty of any business in accessing capital. ${ }^{1}$ Therefore, an indicator of incrementality is the number of start-ups and new businesses that receive loans. In 2006-07, start-ups and new businesses borrowed $\$ 616.7$ million in loans,
or 60 percent of the total value of loans under the program (see Figure 1). This is a strong indication that the program is achieving incrementality.
The other objective of the CSBF Program is cost recovery.

Cost recovery means that the program should be self-sustaining, with the costs of paying claims on defaulted loans being balanced by the registration and administration fees being paid to Industry Canada.
For the current five-year period (2004-09), CSBF Program revenues amounted to $\$ 111.7$ million as of March 31, 2007 (see Table 1). Total claim expenses were $\$ 53.8$ million, resulting in a net balance of $\$ 58.0$ million. A positive net balance early in the term of a five-year period is because fees on loans start being collected at the time of registration, whereas claims are typically submitted two to four years after loans are

Figure 1: Value of CSBF Loans by Age of Borrower Firm, 2006-2007


For more detailed information, see Appendix B, Table VIII.

[^0]| Table 1: Cumulative Revenues and Expenses, CSBF Program Presented by Five-Year Administrative Period |  |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} 1999-2004 \\ (\$ 000) \end{gathered}$ | $\begin{gathered} \text { 2004-09* } \\ (\$ 000) \end{gathered}$ |
| Revenues |  |  |
| Registration fees <br> Administration fees <br> Refunds of previous years' revenues | $\begin{array}{r} 106937.75 \\ 170346.39 \\ (940.28) \end{array}$ | $\begin{array}{r} 62900.49 \\ 49290.77 \\ (474.11) \end{array}$ |
| Total revenues | 276343.86 | 111717.15 |
| Expenditures |  |  |
| Claims paid <br> Refunds of previous years' claims | $\begin{array}{r} 375468.39 \\ (1771.20) \end{array}$ | $\begin{array}{r} 53763.59 \\ (1.44) \end{array}$ |
| Total expenditures | 373697.19 | 53762.15 |
| Total revenues less total expenditures | (97 353.33) | 57955.01 |

*This column contains data for the first three years (April 1, 2004, to March 31, 2007) of the current period. Details may not add up to totals because of rounding.
For more detailed information, see Appendix B, Table Ia and Ib.
made. For the first five-year period of the CSBF Program (1999-2004), expenditures were $\$ 97.0$ million greater than revenues at the time of reporting.

## Small Business and Job Creation

Small and medium-sized businesses are engines of job creation. Information provided by borrowers on their loan registration forms enabled the CSBF Program to measure the gross effect on employment. In 2006-07, borrowers estimated that loans would help their businesses create a total of 17725 new jobs, or 1.8 jobs per loan. In the previous year, 2005-06, borrowers estimated job creation at 1.6 new jobs per loan. Over these two years, the CSBF Program has helped to create some 35348 new jobs, or 1.7 jobs per loan.

### 2.2 Program Activity

## Loans, Business Successes and Claims

During the period 2006-07, the total value of loans that private sector lenders made under the CSBF Program surpassed $\$ 1$ billion. This represents a significant injection of new financing for small and medium-sized businesses. Loans numbered 9621, almost 11 percent less than the previous year (see Figure 2). The size of the average loan grew 6 percent to $\$ 107200$ (see Figure 3).

Even with good financing at affordable rates, some business ventures cannot succeed. In 2006-07, 1680 claims were settled, with payments of $\$ 80.7$ million, which averaged $\$ 48050$ per claim (see Figures 2 and 3). These claims were associated with defaulted loans registered during the eight-year period 1999-2007 and the average value per claim remained relatively unchanged between 2000 and 2007.


Claims are typically submitted two to four years after loans are made. ${ }^{2}$ This explains the rising number of claims later in the life of the program. The CSBF Program came into effect in 1999. For more detailed information, see Appendix B, Table II.

[^1]
## Figure 3: Average Loan Size and Average Claim Size, 1999-2007



For more detailed information, see Appendix B, Table II.

## Investments in Modernization and Growth - Review by Asset Type

Firms borrowed capital for a variety of reasons. They invested in equipment and real property, and made other business improvements and innovations. Figure 4 shows the distribution of the total value of CSBF loans and claims by asset type over the eight years of the program. The purchase of equipment accounted for the largest percentage of the total value of loans ( 57 percent) and claims ( 65 percent). During the same period, purchasing real property accounted for 22 percent of the total value of all loans and 9 percent of the total value of claims. Finally, leasehold improvements represented the smallest percentage ( 21 percent) of the total value of loans and accounted for 26 percent of the total value of claims.

The text below shows how the loans and claims were distributed by asset type during fiscal year 2006-07 relative to the eight years of the program:

- 54 percent of the total value of loans went toward purchasing equipment. This is similar to the eight-year average of 57 percent.
- 17 percent of the total value of loans went toward purchasing real property (land and buildings). This share is below the eight-year average of 22 percent for real property.
- 29 percent of the total value of loans went toward making improvements to leasehold improvements. This is higher than the eight-year average of 21 percent for these expenditures.
- 55 percent of the total value of claims involved loans for the purchase of equipment. This is below the eight-year average of 65 percent.


For more detailed information, see Appendix B, Table III.

- 9 percent of the total value of claims related to loans for financing real property. This is the same as the eight-year average.
- 35 percent of the total value of claims was tied to leasehold improvements. The eight year average was lower at 26 percent.


## Loans for Businesses in Every Province and Territory

Thanks to a large network of private sector lenders, the CSBF Program is able to serve Canadian firms in every part of the country, whether they do business in big cities, small towns or rural communities. The program is driven by demand. Variations in its use reflect choices made by lenders and borrowers.

In 2006-07, although businesses in every province and territory took out loans, the provinces of Quebec and Ontario registered the largest share. Businesses in these two provinces borrowed 69 percent of the value of the loans, slightly higher than the eight-year average of 66 percent. Studies have shown that 58 percent of all for-profit Canadian small and medium-sized businesses operate in Ontario and Quebec. ${ }^{3}$
Ontario and Quebec together accounted for 83 percent of the value of claims during 2006-07 and 81 percent (Ontario, 50 percent; Quebec, 31 percent) over the period 1999-2007. For more information, see Appendix B, Table IV.

[^2]Food and Beverage Services, Retail Trade, Manufacturing, and Transportation and Warehousing Sectors Lead the Way in Borrowing

Based on the eight-year average, the food and beverage sector accounted for 24 percent of the total value of loans made, the retail sector accounted for 15 percent, the manufacturing sector accounted for 8 percent, and the transportation and warehousing sector accounted for 10 percent (see Figure 5).

For the eight-year period 1999-2007, the food and beverage sector accounted for 33 percent of the total value of claims paid, while the retail trade sector accounted for 16 percent, the manufacturing sector accounted for 13 percent, and the transportation and warehousing sector accounted for 3 percent.

As for 2006-07:

- These top four industry sectors, both by number and value of loans, together accounted for 60 percent of the total value of loans, consistent with the eight-year average.
- All other sectors together represented borrowing worth 40 percent of the value of loans. These include health care, construction, educational services, information and cultural industries, mining, oil and gas, and others.
- On the claims side, the top four industry sectors were responsible for a significant share of claims for losses, 67 percent of the value of claims, consistent with the eight-year average.


## Figure 5: Percent of Total Value of CSBF Loans and Claims by Industry Sector, 1999-2007



[^3]
## Type and Size of Borrowers Remain Steady

- Non-franchise businesses accounted for 80 percent of the total value of loans, whereas franchise businesses accounted for 20 percent of loans, figures fairly consistent with the eight-year average. Franchise businesses represented 21 percent of the value of claims, figures consistent with the eight-year average. For more information, see Appendix B, Table VI.
- Firms with annual revenues between \$100 001 and \$2 500000 accounted for 89 percent of the value of all loans made in 2006-07, consistent with the past eight years. Based on this eight-year average, loan and claim values by segment are roughly in line with each other (see Figure 6). These firms also accounted for 92 percent of claims that were paid, slightly higher than the eight-year average of 91 percent.

Figure 6: Percent of Total Value of CSBF Loans and Claims by Borrower Firm Size, 1999-2007

*Based on borrower's revenue forecasts at time of loan registration.
For more detailed information, see Appendix B, Table VII.

### 2.3 The Crown's Program Liability

To limit the Government of Canada's overall exposure, the Canada Small Business Financing Act established a $\$ 1.5$-billion maximum contingent liability ${ }^{4}$ ceiling for each consecutive five-year period for claims paid on defaulted loans. For loans made between April 1, 2004, and March 31, 2007, three years of the current five-year period, the maximum contingent liability was $\$ 476.8$ million, which was well below the statutory limit.

Contingent liability is the maximum amount of money that the government may be called upon to pay to lenders if all loans were to default simultaneously. The contingent liability is calculated as the lesser of the maximum contingent liability less reimbursement of losses by the government or the outstanding loan balance amount. For loans made between April 1, 2004, and March 31, 2007, the Crown's contingent liability balance was $\$ 425.9$ million.

### 2.4 Program Administration

The Canada Small Business Financing Program Directorate of Industry Canada is responsible for the administration of three programs: the Canada Small Business Financing Program (loans component), the Capital Leasing Pilot Project (CLPP) and the Small Business Loans (SBL) program. Although the Canada Small Business Financing Program replaced the Small Business Loans program on April 1, 1999, the Directorate is still processing claims and recoveries from loans that were registered before 1999. (See Section 3 for information on the Capital Leasing Pilot Project.)

The Directorate employed 26 full-time staff and operated with an annual budget of about $\$ 2.6$ million. As one of its main administrative duties, the Directorate evaluates claims for losses and reimburses lenders for eligible losses. The time required to process a claim in 2006-07 took an average of 13 days, consistent with 2005-06.

The Directorate received a total of five appeals of decisions made related to the Canada Small Business Financing Program. There were no appeals made related to the Capital Leasing Pilot Project or the Small Business Loans program. Each appeal was considered in the light of any additional information or clarifications. As a result, the Directorate accepted two appeals and rejected three appeals.

It took an average of two days or less to register loans and leases.
There were 2375 telephone and email inquiries received through the info-line and website from small businesses and lenders. The program's website received 144931 visits, making it the most visited website at Industry Canada.

## Claims for Losses

During 2006-07, the Directorate accepted 95 percent (1680) and rejected 5 percent (97) of Canada Small Business Financing Program loan claims (see Table 2). The rejection rate is consistent with last year's.
During 2006-07, the Directorate accepted 92 percent (112) and rejected 8 percent (10) of Small Business Loans program claims. These numbers are also consistent with last year's. Eighty-nine percent (16) of the Capital Lease claims were accepted.

[^4]|  | 2006-07 |  | 2005-06 |  |
| :---: | :---: | :---: | :---: | :---: |
| Transactions | Number | Value <br> (\$000) | Number | Value <br> (\$000) |
| CSBF Program loans registered | 9621 | 1031577.3 | 10790 | 1087535.8 |
| CSBF claims for loan losses processed <br> Claims accepted <br> Claims rejected | $\begin{array}{r} 1680 \\ 97 \end{array}$ | 80723.5 | $\begin{array}{r} 1598 \\ 107 \end{array}$ | 72065.5 |
| Total claims | 1777 | 80723.5 | 1705 | 72065.5 |
| SBL claims for loan losses processed Claims accepted Claims rejected | $\begin{array}{r} 112 \\ 10 \end{array}$ | 2545.3 | $\begin{array}{r} 182 \\ 17 \end{array}$ | 5186.7 |
| Total claims | 122 | 2545.3 | 199 | 5186.7 |
| CLPP capital leases registered | 551 | 44547.9 | 441 | 37977.7 |
| CLPP claims for capital lease losses processed <br> Claims accepted <br> Claims rejected | $\begin{array}{r} 16 \\ 2 \end{array}$ | $448.3$ | $\begin{array}{r} 17 \\ 0 \end{array}$ | $503.7$ |
| Total claims | 18 | 448.3 | 17 | 503.7 |

## 3. Capital Leasing Pilot Project

The five-year Capital Leasing Pilot Project was launched on April 1, 2002, to identify and test the viability and utility of the CSBF Program for capital leasing. The pilot project design was based on consultations with the business and leasing communities.

The evaluation of the pilot project found that the Capital Leasing Pilot Project was useful to a small number of small businesses and contributed to economic growth and job creation, but the level of take-up did not suggest that a gap in the marketplace exists as originally foreseen. Usage of the pilot program by lessors was much lower than anticipated.

Recent research and results of the pilot project have shown that the vast majority of Canadian small business' capital leasing needs are being met in the marketplace without government assistance. The pilot project was therefore discontinued on March 31, 2007.

### 3.1 Leasing Activity

The Capital Leasing Pilot Project has enabled businesses to sign 1461 capital leases, worth $\$ 133.5$ million, since April 2002. In 2006-07, the leasing pilot made 551 capital leases worth a total value of $\$ 44.5$ million. The average lease value was about $\$ 80800$, an amount that is approximately $\$ 26000$ less than the average value of CSBF Program loans. For more information, see Appendix D, Table I.

In 2006-07:

- Capital leasing activity took place in all provinces.
- Quebec accounted for the largest share of leases, 42 percent of the total value of leases.
- Start-ups and new businesses accounted for 28 percent of the value of leases.
- Firms more than three years old made up 51 percent of the value of new leases.
- Firms that participated in the leasing pilot estimated that each lease helped create an average of 2.9 new jobs. All leases together contributed to the creation of 1589 new jobs.


Details may not add up to totals because of rounding. For more detailed information, see Appendix D, Table II.

### 3.2 Revenues and Costs

For the five-year period 2002-07, revenues reached $\$ 4.7$ million (see Table 3). Total claim expenses were $\$ 1.0$ million, resulting in a net balance of $\$ 3.7$ million for the Capital Leasing Pilot Project. A positive net balance early in the term is expected because fees on leases start being collected at the time of registration, whereas claims are typically submitted three to four years after leases are made. There have been 34 claims received during this five-year period.

### 3.3 The Crown's Program Liability

To limit the Government of Canada's exposure, the Capital Leasing Pilot Project established a $\$ 400$-million maximum contingent liability ${ }^{5}$ ceiling for the five-year period ending March 31, 2007. For leases made between April 1, 2002, and March 31, 2007, the maximum contingent liability was $\$ 15.1$ million, well below the statutory limit.

On March 31, 2007, the Crown's remaining potential liability was calculated at $\$ 13.9$ million. Contingent liability is the maximum amount of money that the government may be called upon to pay to lessors if all leases were to default simultaneously. The contingent liability is calculated as the lesser of the maximum contingent liability less reimbursement of losses by the government or outstanding lease balance amounts.

[^5]
## 4. Future Directions

Under the provisions of the Canada Small Business Financing Act, the CSBF Program undergoes a program review every five years. The last review report was tabled in Parliament in April 2005. The report, along with the related research and a summary review of the research, is available online (www.ic.gc.ca/csbfa). The 2005 review report confirmed the importance, efficiency and effectiveness of the program in helping address the financing challenges faced by small businesses. It also established a framework for consultations to identify how the CSBF Program could be improved.

Industry Canada is continuing work to address program improvements, as well as regular program monitoring and assessment based on an evaluation framework that provides results-based monitoring of program activities. Framework evaluation activities include program awareness and satisfaction surveys, analysis of cost recovery and incrementality, and assessment of economic and employment impact.

## Appendix A <br> Major Program Parameters


$\square$

The CSBF Program operates according to the following major parameters.

| Parameter | Loan Component | Capital Lease Component |
| :---: | :---: | :---: |
| Assets financed | Loans are restricted to financing: (1) equipment; (2) real property or immovables; (3) leasehold improvements; and (4) program registration fees. | Leases are restricted to financing: (1) new equipment, or used equipment that has a remaining economic life greater than the term of the lease; and (2) program registration fees. |
| Percentage of asset cost accepted for financing | The maximum amount of financing available under the loans component is 90 percent of the eligible cost of the assets. | The maximum amount of financing available under the pilot project is 100 percent of the cost of the equipment. |
| Fees | A one-time, up-front fee of 2 percent of the registration. This fee can be included in the lender/lessor is charged an administration outstanding loan/lease amounts. Lenders/ borrowers/lessees only as part of the inter | amount financed is paid at the time of CSBF loan/lease. In addition, the ee of 1.25 percent (paid quarterly) on ssors may pass this fee on to st rate charged on their loans/leases. |
| Maximum interest rate | The maximum floating rate is the lender's prime rate plus 3 percent (including the 1.25 percent administration fee). The maximum fixed rate is the lender's residential mortgage rate plus 3 percent (including the 1.25 percent administration fee). | Lessors may not charge interest in excess of the Government of Canada Bond rate plus 13.25 percent (including the 1.25 percent administration fee). |
| Maximum financing amount | A borrower/lessee cannot have more than $\$ 250000$ in total loans and leases outstanding under the CSBF Program and the Small Business Loans program. |  |
| Length of term | The maximum term for any loan is 10 years from the date the first principal payment is scheduled to be made. | The maximum term for any lease is 10 years from the date the lease was entered into. |
| Loss-sharing ratio | The Government of Canada shares in eligible losses after realizations on security. The Government of Canada's share of eligible losses for loans/leases in default is 85 percent. Lenders/lessors are responsible for the remaining 15 percent. |  |
| Cap on claims | Each lender/lessor has a separate account for loans/leases made under the program. The Government of Canada's obligation to an individual lender/lessor is to pay eligible claims (i.e., 85 percent of the eligible losses) on defaulted loans/leases in its account, up to a maximum of the aggregate of 90 percent of the first $\$ 250000$ in loans/leases registered, 50 percent of the next $\$ 250000$ and 10 percent of all loans/leases in excess of $\$ 500000$. |  |

## Appendix B

## Canada Small Business Financing Act Tables



| Year loans were made | Amountofloans(\$000) | Type of revenues and expenses | Year associated fees were due and associated claims were received (\$000) |  |  |  |  |  |  |  | ```Cumulative revenues and expenses ($000)``` |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1999-2000 | 2000-01 | 2001-02 | 2002-03 | 2003-04 | 2004-05 | 2005-06 | 2006-07 |  |
| 1999-2000 | 1352320.5 | $2 \%$ registration fees <br> $1.25 \%$ administration fees* <br> Prior years' fee refunds <br> Claims paid <br> Prior years' claim refunds | $\begin{array}{r} 26976.2 \\ 6449.6 \\ \\ (494.6) \end{array}$ | $\begin{array}{r} 12833.5 \\ (200.4) \\ (14258.3) \end{array}$ | $\begin{array}{r} 10171.8 \\ (13.7) \\ (33504.5) \\ 21.7 \\ \hline \end{array}$ | $\begin{array}{r} 7243.3 \\ (0.2) \\ (32326.9) \\ 76.0 \\ \hline \end{array}$ | $\begin{array}{r} 4768.3 \\ (0.9) \\ (17512.4) \\ 250.1 \\ \hline \end{array}$ | $\begin{array}{r} 2824.3 \\ (0.3) \\ (9232.4) \\ 277.9 \\ \hline \end{array}$ | $\begin{array}{r} 1748.2 \\ (0.7) \\ (4166.0) \\ 122.5 \\ \hline \end{array}$ | $\begin{array}{r} 1052.3 \\ (9.8) \\ (2004.5) \\ 135.1 \\ \hline \end{array}$ | $\begin{array}{r} 26976.2 \\ 47091.4 \\ (226.0) \\ (113499.7) \\ 883.3 \end{array}$ |
|  |  | Annual cash flow | 32931.3 | (1 625.2) | (23 324.8) | (25 007.8) | (12 494.9) | (6 130.5) | (2 296.0) | (827.0) | (38 774.8) |
| 2000-01 | 1159048.0 | $2 \%$ registration fees <br> $1.25 \%$ administration fees* <br> Prior years' fee refunds <br> Claims paid <br> Prior years' claim refunds |  | $\begin{array}{r} 23130.2 \\ 7374.5 \\ \\ \quad(510.7) \end{array}$ | 10977.1 <br> (186.4) <br> (9 641.2) | $\begin{array}{r} 8491.9 \\ (0.7) \\ (28613.9) \\ 24.4 \\ \hline \end{array}$ | $\begin{array}{r} 6085.5 \\ (1.0) \\ (28616.3) \\ 23.7 \\ \hline \end{array}$ | $\begin{array}{r} 3914.3 \\ (0.4) \\ (18405.4) \\ 49.7 \\ \hline \end{array}$ | $\begin{array}{r} 2193.4 \\ (0.9) \\ (7032.6) \\ 124.6 \\ \hline \end{array}$ | $\begin{array}{r} 1334.5 \\ (12.5) \\ (3952.0) \\ 262.2 \end{array}$ | $\begin{array}{r} 23130.2 \\ 40371.2 \\ (202.0) \\ (96772.2) \\ 484.5 \\ \hline \end{array}$ |
|  |  | Annual cash flow |  | 29994.0 | 1149.5 | (20 098.3) | (22 508.2) | (14 441.9) | (4715.5) | (2 367.8) | (32 988.2) |
| 2001-02 | 899247.6 | $2 \%$ registration fees <br> $1.25 \%$ administration fees* <br> Prior years' fee refunds <br> Claims paid <br> Prior years' claim refunds |  |  | $\begin{array}{r} 17919.7 \\ 5700.7 \\ \\ (320.2) \end{array}$ |  | $\begin{array}{r} 6456.1 \\ (1.0) \\ (18101.2) \\ 11.6 \\ \hline \end{array}$ | $\begin{array}{r} 4587.8 \\ (0.5) \\ (19689.9) \\ 75.1 \\ \hline \end{array}$ | $\begin{array}{r} 2850.6 \\ (1.1) \\ (8209.3) \\ 92.6 \\ \hline \end{array}$ | $\begin{array}{r} 1590.2 \\ (14.9) \\ (5881.1) \\ 42.8 \\ \hline \end{array}$ | $\begin{array}{r} 17919.7 \\ 29449.4 \\ (133.8) \\ (59770.7) \\ 222.1 \\ \hline \end{array}$ |
|  |  | Annual cash flow |  |  | 23300.1 | 578.6 | (11 634.5) | (15027.5) | (5 267.2) | (4 263.0) | (12 313.4) |
| 2002-03 | 951159.1 | $2 \%$ registration fees <br> $1.25 \%$ administration fees* <br> Prior years' fee refunds <br> Claims paid <br> Prior years' claim refunds |  |  |  | $\begin{array}{r} 18960.2 \\ 5589.3 \\ (381.8) \end{array}$ | 8686.9 (136.3) (7 426.4) | $\begin{array}{r} 6664.5 \\ (0.6) \\ (19969.1) \\ 9.7 \\ \hline \end{array}$ | $\begin{array}{r} 4508.5 \\ (1.8) \\ (16711.2) \\ 46.9 \end{array}$ | 2754.4 <br> $(25.8)$ <br> $(8462.4)$ <br> 76.7 <br> 5657.0$)$ | $\begin{array}{r} 18960.2 \\ 28203.6 \\ (164.5) \\ (52950.8) \\ 133.3 \end{array}$ |
|  |  | Annual cash flow |  |  |  | 24167.7 | 1124.1 | (13 295.5) | (12 157.6) | (5657.0) | (5 818.2) |
| 2003-04 | 999868.3 | $2 \%$ registration fees <br> $1.25 \%$ administration fees* <br> Prior years' fee refunds <br> Claims paid <br> Prior years' claim refunds |  |  |  |  | $\begin{array}{r} 19951.4 \\ 5736.1 \\ \\ (292.8) \end{array}$ | $\begin{array}{r} 8836.1 \\ (168.1) \\ (8837.9) \end{array}$ | $\begin{array}{r} 6411.6 \\ (5.8) \\ (24261.2) \\ (0.4) \\ \hline \end{array}$ | $\begin{array}{r} 4247.0 \\ (40.1) \\ (19083.1) \\ 48.3 \\ \hline \end{array}$ | $\begin{array}{r} 19951.4 \\ 25230.8 \\ (213.9) \\ (52474.9) \\ 47.9 \\ \hline \end{array}$ |
|  |  | Annual cash flow |  |  |  |  | 25394.7 | (169.8) | (17 855.7) | (14 827.8) | (7 458.7) |


| Year loans were made |  | Type of revenues and expenses | Year associated fees were due and associated claims were received (\$000) |  |  |  |  |  |  |  | Cumulative revenues and expenses (\$000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1999-2000 | 2000-01 | 2001-02 | 2002-03 | 2003-04 | 2004-05 | 2005-06 | 2006-07 |  |
| Total** | 5361643.4 | 2\% registration fees | 26976.2 | 23130.2 | 17919.7 | 18960.2 | 19951.4 |  |  |  | 106937.7 |
|  |  | 1.25\% administration fees* | 6449.6 | 20208.0 | 26849.6 | 29588.6 | 31732.7 | 26827.0 | 17712.3 | 10978.4 | 170346.4 |
|  |  | Prior years' fee refunds |  | (200.4) | (200.1) | (117.3) | (139.2) | (170.0) | (10.2) | (103.0) | (940.3) |
|  |  | Claims paid | (494.6) | (14 769.0) | (43 466.0) | (68 891.6) | (71 949.1) | (76 134.6) | (60 380.3) | (39 383.2) | (375 468.4) |
|  |  | Prior years' claim refunds |  |  | 21.7 | 100.4 | 285.5 | 412.4 | 386.3 | 565.0 | 1771.2 |
|  |  | Annual cash flow | 32931.3 | 28368.8 | 1124.9 | (20 359.8) | (20 118.7) | (49 065.1) | (42 292.0) | (27 942.7) | (97 353.4) |

$*$ Distribution of 1.25 percent administration fees among fiscal years has been determined on the estimated average loan outstanding amount of each fiscal year.
$*$ Details may not add up to totals because of rounding.

| Table Ib: Revenues and Expenses Related to Loans Made from April 1, 2004, to March 31, 2007, CSBF Program |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year loans were made | $\begin{aligned} & \text { Amount } \\ & \text { of } \\ & \text { loans } \\ & \text { (\$000) } \end{aligned}$ | Type of revenues and expenses | Year associated fees were due and associated claims were received (\$000) |  |  | Cumulative revenues and expenses (\$000) |
|  |  |  | 2004-05 | 2005-06 | 2006-07 |  |
| 2004-05 | 1041311.4 | $2 \%$ registration fees <br> $1.25 \%$ administration fees* <br> Prior years' fee refunds <br> Claims paid <br> Prior years' claim refunds | $\begin{array}{r} 20798.5 \\ 6383.3 \\ \\ (738.0) \end{array}$ | $\begin{array}{r} 10398.0 \\ (206.7) \\ (11226.1) \end{array}$ | $\begin{array}{r} 8363.4 \\ (34.2) \\ (23611.2) \\ 1.4 \end{array}$ | $\begin{array}{r} 20798.5 \\ 25144.7 \\ (240.9) \\ (35575.3) \\ 1.4 \end{array}$ |
|  |  | Annual cash flow | 26443.8 | (1 034.9) | (15 280.5) | 10128.4 |
| 2005-06 | 1087535.8 | $2 \%$ registration fees <br> $1.25 \%$ administration fees* <br> Prior years' fee refunds <br> Claims paid <br> Prior years' claim refunds |  | $\begin{array}{r} 21705.6 \\ 6767.4 \\ \\ (459.1) \end{array}$ | $\begin{array}{r} 11003.3 \\ (233.2) \\ (16401.5) \end{array}$ | $\begin{array}{r} 21705.6 \\ 17770.7 \\ (233.2) \\ (16860.6) \end{array}$ |
|  |  | Annual cash flow |  | 28013.9 | (5 631.4) | 22382.5 |
| 2006-07 | 1031577.3 | $2 \%$ registration fees <br> $1.25 \%$ administration fees* <br> Prior years' fee refunds <br> Claims paid <br> Prior years' claim refunds |  |  | $\begin{array}{r} 20396.3 \\ 6375.4 \\ \\ (1327.6) \end{array}$ | $\begin{array}{r} 20396.3 \\ 6375.4 \\ \\ (1327.6) \end{array}$ |
|  |  | Annual cash flow |  |  | 25444.1 | 25444.1 |
| Total** | 3160424.5 | $2 \%$ registration fees <br> 1.25\% administration fees* <br> Prior years' fee refunds <br> Claims paid <br> Prior years' claim refunds | $\begin{array}{r} 20798.5 \\ 6383.3 \\ 0.0 \\ (738.0) \end{array}$ | $\begin{array}{r} 21705.6 \\ 17165.4 \\ (206.7) \\ (11685.2) \end{array}$ | $\begin{array}{r} 20396.3 \\ 25742.1 \\ (267.4) \\ (41340.3) \\ 1.4 \end{array}$ | 62900.5 49290.8 $(474.1)$ $(53763.6)$ 1.4 |
|  |  | Annual cash flow | 26443.8 | 26979.0 | 4532.1 | 57955.0 |

[^6]Table II: Summary of Financial Activities per Fiscal Year, CSBF Program

| Fiscal year | Loans |  |  | Revenues |  |  |  | Expenditures |  |  |  | Net <br> revenues <br> less <br> expenditures <br> $(\$ 000)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Amount (\$000) | $\begin{gathered} \text { Average } \\ \text { size } \\ \text { (\$000) } \end{gathered}$ | $\begin{aligned} & \text { Registration } \\ & \text { fees } \\ & \text { (\$000) } \end{aligned}$ | Administration fees (\$000) | Refunds of previous years' revenues (\$000) | Total revenues (\$000) | Number of claims | Claims paid (\$000) | Refunds of previous years' expenditures (\$000) | Total expenditures (\$000) |  |
| 1999-2000 | 17741 | 1352320.5 | 76.2 | 26976.2 | 6449.6 | 0.0 | 33425.9 | 19 | 494.6 | 0.0 | 494.6 | 32931.3 |
| 2000-01 | 14442 | 1159048.0 | 80.3 | 23130.2 | 20208.0 | (200.4) | 43137.8 | 307 | 14769.0 | 0.0 | 14769.0 | 28368.8 |
| 2001-02 | 11016 | 899247.6 | 81.6 | 17919.7 | 26849.6 | (200.1) | 44569.2 | 915 | 43466.0 | (21.7) | 43444.3 | 1124.9 |
| 2002-03 | 11263 | 951159.1 | 84.4 | 18960.2 | 29588.6 | (117.3) | 48431.5 | 1409 | 68891.6 | (100.4) | 68791.3 | (20 359.8) |
| 2003-04 | 11085 | 999868.3 | 90.2 | 19951.4 | 31732.7 | (139.2) | 51544.9 | 1553 | 71949.1 | (285.5) | 71663.7 | (20 118.7) |
| 2004-05 | 11143 | 1041311.4 | 93.4 | 20798.5 | 33210.3 | (170.0) | 53838.8 | 1620 | 76872.6 | (412.4) | 76460.1 | (22 621.3) |
| 2005-06 | 10790 | 1087535.8 | 100.8 | 21705.6 | 34877.7 | (217.0) | 56366.4 | 1598 | 72065.5 | (386.3) | 71679.3 | (15 312.9) |
| 2006-07 | 9621 | 1031577.3 | 107.2 | 20396.3 | 36720.5 | (370.4) | 56746.5 | 1680 | 80723.5 | (566.5) | 80157.1 | (23 410.6) |
| Total* | 97101 | 8522067.9 | 87.8 | 169838.2 | 219637.2 | (1414.4) | 388061.0 | 9101 | 429232.0 | (1772.6) | 427459.3 | (39 398.3) |

*Details may not add up to totals because of rounding.

| Asset type* |  | Table II | ans and | by A | ype, CS | ogram, | 9-2007 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fiscal year | Loans made |  |  |  | Claims paid |  |  |  |
|  |  | Number | Value (\$000) | Percent of total value | Average (\$000) | Number | Value (\$000) | $\begin{gathered} \text { Percent } \\ \text { of } \\ \text { total } \\ \text { value } \end{gathered}$ | Average (\$000) |
| Equipment | 1999-2004 | 43293 | 3128720.6 | 58.4 | 72.3 | 3016 | 141646.5 | 71.0 | 47.0 |
|  | 2004-05 | 7106 | 580298.5 | 55.7 | 81.7 | 1067 | 48719.2 | 63.4 | 45.7 |
|  | 2005-06 | 6929 | 609676.7 | 56.1 | 88.0 | 1009 | 42880.1 | 59.5 | 42.5 |
|  | 2006-07 | 6030 | 559292.7 | 54.2 | 92.7 | 994 | 44776.0 | 55.3 | 44.9 |
|  | Subtotal | 63358 | 4877988.4 | 57.2 | 77.0 | 6086 | 278021.7 | 64.7 | 45.7 |
| Real property | 1999-2004 | 12410 | 1229565.5 | 22.9 | 99.1 | 393 | 18001.1 | 9.0 | 45.8 |
|  | 2004-05 | 2057 | 228378.3 | 21.9 | 111.0 | 157 | 6958.8 | 9.1 | 44.3 |
|  | 2005-06 | 1814 | 216709.4 | 19.9 | 119.5 | 171 | 7704.4 | 10.7 | 45.1 |
|  | 2006-07 | 1345 | 172244.6 | 16.7 | 128.1 | 182 | 7456.1 | 9.2 | 41.0 |
|  | Subtotal | 17626 | 1846897.7 | 21.7 | 104.8 | 903 | 40120.4 | 9.3 | 44.4 |
| Leasehold improvements | 1999-2004 | 9844 | 1003357.4 | 18.7 | 101.9 | 794 | 39922.8 | 20.0 | 50.3 |
|  | 2004-05 | 1980 | 232634.6 | 22.3 | 117.5 | 396 | 21194.6 | 27.6 | 53.5 |
|  | 2005-06 | 2047 | 261149.7 | 24.0 | 127.6 | 418 | 21481.0 | 29.8 | 51.4 |
|  | 2006-07 | 2246 | 300040.1 | 29.1 | 133.7 | 504 | 28491.5 | 35.4 | 56.7 |
|  | Subtotal | 16117 | 1797181.8 | 21.1 | 111.5 | 2112 | 111089.9 | 25.9 | 52.6 |
| Total** | 1999-2004 | 65547 | 5361643.4 | 100.0 | 81.8 | 4203 | 199570.4 | 100.0 | 47.5 |
|  | 2004-05 | 11143 | 1041311.4 | 100.0 | 93.4 | 1620 | 76872.6 | 100.0 | 47.5 |
|  | 2005-06 | 10790 | 1087535.8 | 100.0 | 100.8 | 1598 | 72065.5 | 100.0 | 45.1 |
|  | 2006-07 | 9621 | 1031577.3 | 100.0 | 107.2 | 1680 | 80723.5 | 100.0 | 48.0 |
|  | Total ${ }^{* *}$ | 97101 | 8522067.9 | 100.0 | 87.8 | 9101 | 429232.0 | 100.0 | 47.2 |

[^7]Annual data for 1999-2004 are available in prior annual reports at www.ic.gc.ca/csbfa.

| Table IV: Loans and Claims, by Province and Territory, CSBF Program, 1999-2007 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Province or territory | Fiscal year | Loans made |  |  |  | Claims paid |  |  |  |
|  |  | Number | Value (\$000) | Percent of total value | Average (\$000) | Number | Value ( 5000 ) | Percent of total value | Average ( $\$ 000$ ) |
| Newfoundland and Labrador | 1999-2004 | 1465 | 105223.2 | 2.0 | 71.8 | 15 | 541.2 | 0.3 | 36.1 |
|  | 2004-05 | 204 | 14447.6 | 1.4 | 70.8 | 15 | 579.1 | 0.8 | 38.6 |
|  | 2005-06 | 186 | 12946.9 | 1.2 | 69.6 | 24 | 796.2 | 1.1 | 33.2 |
|  | 2006-07 | 143 | 9484.1 | 0.9 | 66.3 | 20 | 756.2 | 0.9 | 37.8 |
|  | Subtotal | 1998 | 142101.7 | 1.7 | 71.1 | 74 | 2672.7 | 0.6 | 36.1 |
| Prince Edward Island | 1999-2004 | 411 | 31732.7 | 0.6 | 77.2 | 13 | 295.9 | 0.1 | 22.8 |
|  | 2004-05 | 50 | 3286.7 | 0.3 | 65.7 | 8 | 299.6 | 0.4 | 37.5 |
|  | 2005-06 | 51 | 4736.9 | 0.4 | 92.9 | 5 | 78.2 | 0.1 | 15.6 |
|  | 2006-07 | 39 | 3880.4 | 0.4 | 99.5 | 8 | 180.2 | 0.2 | 22.5 |
|  | Subtotal | 551 | 43636.8 | 0.5 | 79.2 | 34 | 853.9 | 0.2 | 25.1 |
| Nova Scotia | 1999-2004 | 2510 | 192219.1 | 3.6 | 76.6 | 100 | 3000.0 | 1.5 | 30.0 |
|  | 2004-05 | 397 | 30064.6 | 2.9 | 75.7 | 33 | 599.6 | 0.8 | 18.2 |
|  | 2005-06 | 303 | 22193.2 | 2.0 | 73.2 | 34 | 1278.3 | 1.8 | 37.6 |
|  | 2006-07 | 295 | 24076.4 | 2.3 | 81.6 | 58 | 1574.6 | 2.0 | 27.1 |
|  | Subtotal | 3505 | 268553.2 | 3.2 | 76.6 | 225 | 6452.6 | 1.5 | 28.7 |
| New Brunswick | 1999-2004 | 2206 | 178009.2 | 3.3 | 80.7 | 113 | 4906.5 | 2.5 | 43.4 |
|  | 2004-05 | 419 | 31258.4 | 3.0 | 74.6 | 29 | 1021.9 | 1.3 | 35.2 |
|  | 2005-06 | 391 | 33067.1 | 3.0 | 84.6 | 65 | 2405.7 | 3.3 | 37.0 |
|  | 2006-07 | 321 | 27393.7 | 2.7 | 85.3 | 48 | 2036.0 | 2.5 | 42.4 |
|  | Subtotal | 3337 | 269728.3 | 3.2 | 80.8 | 255 | 10370.1 | 2.4 | 40.7 |
| Quebec | 1999-2004 | 24388 | 1752096.0 | 32.7 | 71.8 | 1524 | 64916.6 | 32.5 | 42.6 |
|  | 2004-05 | 3980 | 357363.0 | 34.3 | 89.8 | 552 | 22989.1 | 29.9 | 41.6 |
|  | 2005-06 | 3879 | 382344.3 | 35.2 | 98.6 | 521 | 21045.1 | 29.2 | 40.4 |
|  | 2006-07 | 3352 | 346075.6 | 33.5 | 103.2 | 514 | 22401.5 | 27.8 | 43.6 |
|  | Subtotal | 35599 | 2837878.8 | 33.3 | 79.7 | 3111 | 131352.4 | 30.6 | 42.2 |


| Table IV (cont.): Loans and Claims, by Province and Territory, CSBF Program, 1999-2007 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Province or territory | Fiscal year | Loans made |  |  |  | Claims paid |  |  |  |
|  |  | Number | $\begin{aligned} & \text { Value } \\ & \text { (\$000) } \end{aligned}$ | Percent of total value | $\begin{aligned} & \text { Average } \\ & (\$ 000) \end{aligned}$ | Number | $\begin{aligned} & \text { Value } \\ & (\$ 000) \end{aligned}$ | Percent of total value | Average (\$000) |
| Ontario | 1999-2004 | 16892 | 1677099.7 | 31.3 | 99.3 | 1712 | 96591.2 | 48.4 | 56.4 |
|  | 2004-05 | 3082 | 342697.0 | 32.9 | 111.2 | 715 | 40056.5 | 52.1 | 56.0 |
|  | 2005-06 | 2941 | 358046.2 | 32.9 | 121.7 | 663 | 34271.8 | 47.6 | 51.7 |
|  | 2006-07 | 2921 | 370176.6 | 35.9 | 126.7 | 794 | 44633.9 | 55.3 | 56.2 |
|  | Subtotal | 25836 | 2748019.5 | 32.2 | 106.4 | 3884 | 215553.5 | 50.2 | 55.5 |
| Manitoba | 1999-2004 | 2325 | 173124.3 | 3.2 | 74.5 | 110 | 3653.8 | 1.8 | 33.2 |
|  | 2004-05 | 393 | 30315.9 | 2.9 | 77.1 | 40 | 1221.6 | 1.6 | 30.5 |
|  | 2005-06 | 403 | 32169.8 | 3.0 | 79.8 | 44 | 1941.7 | 2.7 | 44.1 |
|  | 2006-07 | 361 | 29042.0 | 2.8 | 80.4 | 39 | 1183.9 | 1.5 | 30.4 |
|  | Subtotal | 3482 | 264652.1 | 3.1 | 76.0 | 233 | 8000.9 | 1.9 | 34.3 |
| Saskatchewan | 1999-2004 | 2906 | 194599.5 | 3.6 | 67.0 | 87 | 2967.7 | 1.5 | 34.1 |
|  | 2004-05 | 482 | 37738.4 | 3.6 | 78.3 | 37 | 981.3 | 1.3 | 26.5 |
|  | 2005-06 | 520 | 42538.8 | 3.9 | 81.8 | 43 | 1310.0 | 1.8 | 30.5 |
|  | 2006-07 |  | 35641.1 | 3.5 | 86.3 | 34 | 1031.0 | 1.3 | 30.3 |
|  | Subtotal | 4321 | 310517.8 | 3.6 | 71.9 | 201 | 6289.9 | 1.5 | 31.3 |
| Alberta | 1999-2004 | 6959 | 606685.5 | 11.3 | 87.2 | 281 | 12630.0 | 6.3 | 44.9 |
|  | 2004-05 | 1227 | 115915.5 | 11.1 | 94.5 | 94 | 4402.6 | 5.7 | 46.8 |
|  | 2005-06 | 1292 | 126097.3 | 11.6 | 97.6 | 117 | 5083.6 | 7.1 | 43.4 |
|  | 2006-07 | 1086 | 115407.7 | 11.2 | 106.3 | 88 | 4078.3 | 5.1 | 46.3 |
|  | Subtotal | 10564 | 964106.0 | 11.3 | 91.3 | 580 | 26194.5 | 6.1 | 45.2 |
| British Columbia | 1999-2004 | 5341 | 437849.0 | 8.2 | 82.0 | 248 | 10067.4 | 5.0 | 40.6 |
|  | 2004-05 | 886 | 76165.2 | 7.3 | 86.0 | 97 | 4721.1 | 6.1 | 48.7 |
|  | 2005-06 | 805 | 71663.4 | 6.6 | 89.0 | 81 | 3656.7 | 5.1 | 45.1 |
|  | 2006-07 | 675 | 68863.9 | 6.7 | 102.0 | 76 | 2767.4 | 3.4 | 36.4 |
|  | Subtotal | 7707 | 654541.4 | 7.7 | 84.9 | 502 | 21212.6 | 4.9 | 42.3 |

*Details may not add up to totals because of rounding.
Annual data for 1999-2004 are available in prior annual reports at www.ic.gc.calcsbfa.

| Table V: Loans and Claims, by Industry Sector, CSBF Program, 1999-2007 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Industry sector | Fiscal year | Loans made |  |  |  | Claims paid |  |  |  |
|  |  | Number | Value <br> ( $\$ 000$ ) | Percent of total value | Average (\$000) | Number | Value <br> ( $\$ 000$ ) | Percent of total value | $\begin{aligned} & \text { Average } \\ & \text { (\$000) } \end{aligned}$ |
| Accommodation services | 1999-2004 | 862 | 100587.7 | 1.9 | 116.7 | 19 | 932.9 | 0.5 | 49.1 |
|  | 2004-05 | 115 | 16227.4 | 1.6 | 141.1 | 6 | 398.2 | 0.5 | 66.4 |
|  | 2005-06 | 138 | 20464.6 | 1.9 | 148.3 | 11 | 772.4 | 1.1 | 70.2 |
|  | 2006-07 | 88 | 12485.2 | 1.2 | 141.9 | 13 | 805.9 | 1.0 | 62.0 |
|  | Subtotal | 1203 | 149765.0 | 1.8 | 124.5 | 49 | 2909.5 | 0.7 | 59.4 |
| Administration and support, waste management and remediation services | 1999-2004 | 745 | 47449.0 | 0.9 | 63.7 | 61 | 2331.4 | 1.2 | 38.2 |
|  | 2004-05 | 43 | 4202.6 | 0.4 | 97.7 | 13 | 312.9 | 0.4 | 24.1 |
|  | 2005-06 | 97 | 7767.3 | 0.7 | 80.1 | 9 | 475.7 | 0.7 | 52.9 |
|  | 2006-07 | 74 | 6775.8 | 0.7 | 91.6 | 8 | 211.3 | 0.3 | 26.4 |
|  | Subtotal | 959 | 66194.8 | 0.8 | 69.0 | 91 | 3331.4 | 0.8 | 36.6 |
| Agriculture (support activities), forestry, fishing and hunting | 1999-2004 | 3808 | 300527.0 | 5.6 | 78.9 | 123 | 5906.0 | 3.0 | 48.0 |
|  | 2004-05 | 616 | 51683.6 | 5.0 | 83.9 | 42 | 1990.8 | 2.6 | 47.4 |
|  | 2005-06 | 547 | 48170.4 | 4.4 | 88.1 | 52 | 2394.3 | 3.3 | 46.0 |
|  | 2006-07 | 346 | 31142.0 | 3.0 | 90.0 | 49 | 2023.8 | 2.5 | 41.3 |
|  | Subtotal | 5317 | 431522.9 | 5.1 | 81.2 | 266 | 12314.9 | 2.9 | 46.3 |
| Arts, entertainment and recreation | 1999-2004 | 1572 | 149426.2 | 2.8 | 95.1 | 160 | 8725.8 | 4.4 | 54.5 |
|  | 2004-05 | 199 | 20088.1 | 1.9 | 100.9 | 63 | 3279.4 | 4.3 | 52.1 |
|  | 2005-06 | 210 | 23472.9 | 2.2 | 111.8 | 62 | 2643.2 | 3.7 | 42.6 |
|  | 2006-07 | 193 | 23527.3 | 2.3 | 121.9 | 81 | 3079.8 | 3.8 | 38.0 |
|  | Subtotal | 2174 | 216514.4 | 2.5 | 99.6 | 366 | 17728.1 | 4.1 | 48.4 |
| Construction | 1999-2004 | 3653 | 217191.4 | 4.1 | 59.5 | 114 | 5031.8 | 2.5 | 44.1 |
|  | 2004-05 | 638 | 42887.1 | 4.1 | 67.2 | 39 | 1627.7 | 2.1 | 41.7 |
|  | 2005-06 | 657 | 46403.2 | 4.3 | 70.6 | 34 | 1251.1 | 1.7 | 36.8 |
|  |  | 544 | 39733.6 | 3.9 | 73.0 | 31 | 837.9 | 1.0 | 27.0 |
|  | Subtotal | 5492 | 346215.4 | 4.1 | 63.0 | 218 | 8748.5 | 2.0 | 40.1 |


| Table V (cont.): Loans and Claims, by Industry Sector, CSBF Program, 1999-2007 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Industry sector | Fiscal year | Loans made |  |  |  | Claims paid |  |  |  |
|  |  | Number | $\begin{aligned} & \text { Value } \\ & \text { (\$000) } \end{aligned}$ | Percent of total value | Average (\$000) | Number | Value <br> (\$000) | Percent of total value | Average (\$000) |
| Educational services | 1999-2004 | 536 | 42953.0 | 0.8 | 80.1 | 33 | 1553.5 | 0.8 | 47.1 |
|  | 2004-05 | 84 | 7648.2 | 0.7 | 91.0 | 11 | 318.7 | 0.4 | 29.0 |
|  | 2005-06 | 84 | 8527.8 | 0.8 | 101.5 | 11 | 502.1 | 0.7 | 45.6 |
|  | 2006-07 | 85 | 8685.0 | 0.8 | 102.2 | 15 | 747.4 | 0.9 | 49.8 |
|  | Subtotal | 789 | 67814.0 | 0.8 | 85.9 | 70 | 3121.7 | 0.7 | 44.6 |
| Finance and insurance | 1999-2004 | 323 | 23466.6 | 0.4 | 72.7 | 7 | 149.7 | 0.1 | 21.4 |
|  | 2004-05 | 52 | 5382.3 | 0.5 | 103.5 | 5 | 163.1 | 0.2 | 32.6 |
|  | 2005-06 | 45 | 4301.7 | 0.4 | 95.6 | 3 | 66.6 | 0.1 | 22.2 |
|  | 2006-07 | 27 | 3175.9 | 0.3 | 117.6 | 4 | 179.1 | 0.2 | 44.8 |
|  | Subtotal | 447 | 36326.6 | 0.4 | 81.3 | 19 | 558.6 | 0.1 | 29.4 |
| Food and beverage services | 1999-2004 | 10644 | 1189367.1 | 22.2 | 111.7 | 1140 | 62785.3 | 31.5 | 55.1 |
|  | 2004-05 | 2098 | 270544.3 | 26.0 | 129.0 | 447 | 24878.1 | 32.4 | 55.7 |
|  | 2005-06 | 2051 | 283525.7 | 26.1 | 138.2 | 452 | 23310.4 | 32.3 | 51.6 |
|  | 2006-07 | 2047 | 290320.4 | 28.1 | 141.8 | 562 | 30257.3 | 37.5 | 53.8 |
|  | Subtotal | 16840 | 2033757.5 | 23.9 | 120.8 | 2601 | 141231.1 | 32.9 | 54.3 |
| Health care and social assistance | 1999-2004 | 1464 | 133496.4 | 2.5 | 91.2 | 75 | 2848.3 | 1.4 | 38.0 |
|  | 2004-05 | 251 | 24603.8 | 2.4 | 98.0 | 58 | 2356.4 | 3.1 | 40.6 |
|  | 2005-06 | 249 | 26979.6 | 2.5 | 108.4 | 37 | 1548.9 | 2.1 | 41.9 |
|  | 2006-07 | 228 | 25659.5 | 2.5 | 112.5 | 19 | 886.3 | 1.1 | 46.6 |
|  | Subtotal | 2192 | 210739.4 | 2.5 | 96.1 | 189 | 7640.0 | 1.8 | 40.4 |
| Information and cultural industries | 1999-2004 | 412 | 29968.1 | 0.6 | 72.7 | 47 | 1734.9 | 0.9 | 36.9 |
|  | 2004-05 | 34 | 2482.8 | 0.2 | 73.0 | 9 | 315.4 | 0.4 | 35.0 |
|  | 2005-06 | 27 | 2613.6 | 0.2 | 96.8 | 10 | 405.6 | 0.6 | 40.6 |
|  | 2006-07 | 30 | 2987.4 | 0.3 | 99.6 | 7 | 159.6 | 0.2 | 22.8 |
|  | Subtotal | 503 | 38052.0 | 0.4 | 75.7 | 73 | 2615.6 | 0.6 | 35.8 |


| Table V (cont.): Loans and Claims, by Industry Sector, CSBF Program, 1999-2007 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Industry sector | Fiscal year | Loans made |  |  |  | Claims paid |  |  |  |
|  |  | Number | Value (\$000) | Percent of total value | Average (\$000) | Number | Value ( s 000 ) | Percent of total value | Average ( s 000 ) |
| Manufacturing | 1999-2004 | 5898 | 514269.3 | 9.6 | 87.2 | 516 | 29797.5 | 14.9 | 57.7 |
|  | 2004-05 | 666 | 65503.3 | 6.3 | 98.4 | 199 | 9937.1 | 12.9 | 49.9 |
|  | 2005-06 | 685 | 74567.7 | 6.9 | 108.9 | 186 | 8478.9 | 11.8 | 45.6 |
|  | 2006-07 | 599 | 67744.7 | 6.6 | 113.1 | 156 | 9411.5 | 11.7 | 60.3 |
|  | Subtotal | 7848 | 722085.1 | 8.5 | 92.0 | 1057 | 57625.0 | 13.4 | 54.5 |
| Mining, and oil and gas extraction | 1999-2004 | 706 | 58698.5 | 1.1 | 83.1 |  | 419.2 | 0.2 | 46.6 |
|  | 2004-05 | 184 | 16781.1 | 1.6 | 91.2 | 5 | 299.3 | 0.4 | 59.9 |
|  | 2005-06 | 199 | 20333.1 | 1.9 | 102.2 | 2 | 47.9 | 0.1 | 24.0 |
|  | 2006-07 | 197 | 22373.6 | 2.2 | 113.6 | 3 | 114.1 | 0.1 | 38.0 |
|  | Subtotal | 1286 | 118186.2 | 1.4 | 91.9 | 19 | 880.6 | 0.2 | 46.3 |
| Other services | 1999-2004 | 11424 | 856318.5 | 16.0 | 75.0 | 476 | 21064.8 | 10.6 | 44.3 |
|  | 2004-05 | 2407 | 205230.7 | 19.7 | 85.3 | 263 | 11467.6 | 14.9 | 43.6 |
|  | 2005-06 | 2236 | 211109.7 | 19.4 | 94.4 | 253 | 11219.2 | 15.6 | 44.3 |
|  | 2006-07 | 1954 | 195889.0 | 19.0 | 100.3 | 272 | 12536.6 | 15.5 | 46.1 |
|  | Subtotal | 18021 | 1468548.0 | 17.2 | 81.5 | 1264 | 56288.2 | 13.1 | 44.5 |
| Professional, scientific and technical services | 1999-2004 | 2857 | 201974.9 | 3.8 | 70.7 | 190 | 7318.6 | 3.7 | 38.5 |
|  | 2004-05 | 260 | 21771.0 | 2.1 | 83.7 | 67 | 2838.3 | 3.7 | 42.4 |
|  | 2005-06 | 222 | 19123.8 | 1.8 | 86.1 | 37 | 1327.3 | 1.8 | 35.9 |
|  |  | 208 |  | 1.8 | 87.1 | 23 | 922.9 | 1.1 | 40.1 |
|  | Subtotal | 3547 | 260977.8 | 3.1 | 73.6 | 317 | 12407.2 | 2.9 | 39.1 |
| Real estate, and rental and leasing | 1999-2004 | 784 | 70217.7 | 1.3 | 89.6 | 84 | 3523.5 | 1.8 | 41.9 |
|  | 2004-05 | 71 | 7619.9 | 0.7 | 107.3 | 26 | 1135.2 | 1.5 | 43.7 |
|  | 2005-06 | 111 | 12257.2 | 1.1 | 110.4 | 9 | 165.4 | 0.2 | 18.4 |
|  |  | 89 | 10331.5 | 1.0 | 116.1 | 23 | 1122.0 | 1.4 | 48.8 |
|  | Subtotal | 1055 | 100426.3 | 1.2 | 95.2 | 142 | 5946.2 | 1.4 | 41.9 |

*Details may not add up to totals because of rounding.
Annual data for 1999-2004 are available in prior annual reports at www.ic.gc.calcsbfa.
*Details may not add up to totals because of rounding.
Annual data for 1999-2004 are available in prior annual reports at www.ic.gc.ca/csbfa.

|  |  | Loans made |  |  |  | Claims paid |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Borrower firm size (annual revenues)* | Fiscal year | Number | Value (s000) | Percent of total value | $\begin{gathered} \text { Average } \\ \hline(\$ 000) \end{gathered}$ | Number | Value (\$000) | Percent of total value | $\begin{gathered} \text { Average } \\ \hline(\text { S0000 } \end{gathered}$ |
| \$0 to \$100 000 | 1999-2004 | 8170 | 373486.3 | 7.0 | 45.7 | 404 | 9112.6 | 4.6 | 22.6 |
|  | 2004-05 | 1286 | 66350.4 | 6.4 | 51.6 | 101 | 2028.5 | 2.6 | 20.1 |
|  | 2005-06 | 1119 | 63346.6 | 5.8 | 56.6 | 109 | 2415.1 | 3.4 | 22.2 |
|  | 2006-07 | 965 | 59601.7 | 5.8 | 61.8 | 128 | 3919.5 | 4.9 | 30.6 |
|  | Subtotal | 11540 | 562785.0 | 6.6 | 48.8 | 742 | 17475.6 | 4.1 | 23.6 |
| \$100 001 to \$250 000 | 1999-2004 | 16499 | 1046123.2 | 19.5 | 63.4 | 1056 | 34056.9 | 17.1 | 32.3 |
|  | 2004-05 | 2912 | 203595.7 | 19.6 | 69.9 | 317 | 8833.5 | 11.5 | 27.9 |
|  | 2005-06 | 2827 | 218790.6 | 20.1 | 77.4 | 331 | 10889.9 | 15.1 | 32.9 |
|  | 2006-07 | 2402 | 188248.7 | 18.2 | 78.4 | 352 | 10942.5 | 13.6 | 31.1 |
|  | Subtotal | 24640 | 1656758.1 | 19.4 | 67.2 | 2056 | 64722.7 | 15.1 | 31.5 |
| \$250 001 to \$500 000 | 1999-2004 | 15919 | 1311880.4 | 24.5 | 82.4 | 1147 | 54341.9 | 27.2 | 47.4 |
|  | 2004-05 | 2788 | 262985.3 | 25.3 | 94.3 | 448 | 20577.5 | 26.8 | 45.9 |
|  | 2005-06 | 2736 | 273679.2 | 25.2 | 100.0 | 481 | 19811.7 | 27.5 | 41.2 |
|  | 2006-07 | 2482 | 266607.2 | 25.8 | 107.4 | 479 | 22174.6 | 27.5 | 46.3 |
|  | Subtotal | 23925 | 2115132.0 | 24.8 | 88.4 | 2555 | 116905.7 | 27.2 | 45.8 |
| \$500 001 to \$1000 000 | 1999-2004 | 13114 | 1288450.6 | 24.0 | 98.3 | 892 | 52182.5 | 26.1 | 58.5 |
|  | 2004-05 | 2336 | 272743.9 | 26.2 | 116.8 | 444 | 26125.5 | 34.0 | 58.8 |
|  | 2005-06 | 2274 | 279006.6 | 25.7 | 122.7 | 375 | 20167.2 | 28.0 | 53.8 |
|  | 2006-07 | 2143 | 283680.9 | 27.5 | 132.4 | 444 | 25936.5 | 32.1 | 58.4 |
|  | Subtotal | 19867 | 2123882.0 | 24. | 106.9 | 2155 | 124411.7 | 29.0 | 57.7 |
| \$1000 001 to \$2 500000 | 1999-2004 | 9167 | 1014416.6 | 18.9 | 110.7 | 562 | 39314.3 | 19.7 | 70.0 |
|  | 2004-05 | 1483 | 189694.5 | 18.2 | 127.9 | 251 | 15681.7 | 20.4 | 62.5 |
|  | 2005-06 | 1465 | 198207.4 | 18.2 | 135.3 | 244 | 16083.5 | 22.3 | 65.9 |
|  | 2006-07 | 1315 | 187045.3 | 18.1 | 142.2 | 242 | 15529.5 | 19.2 | 64.2 |
|  | Subtotal | 13430 | 1589363.8 | 18.6 | 118.3 | 1299 | 86609.0 | 20.2 | 66.7 |


|  |  | Loans made |  |  |  | Claims paid |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Borrower firm size (annual revenues)* | Fiscal year | Number | Value (\$000) | Percent of total value | Average (\$000) | Number | Value (\$000) | Percent of total value | Average ( $\$ 000$ ) |
| \$2 500001 to \$5000 000 | 1999-2004 | 2678 | 327306.4 | 6.1 | 122.2 | 142 | 10562.3 | 5.3 | 74.4 |
|  | 2004-05 | 338 | 45941.6 | 4.4 | 135.9 | 59 | 3625.8 | 4.7 | 61.5 |
|  | 2005-06 | 369 | 54505.4 | 5.0 | 147.7 | 58 | 2698.2 | 3.7 | 46.5 |
|  | 2006-07 | 314 | 46393.6 | 4.5 | 147.8 | 35 | 2220.9 | 2.7 | 63.2 |
|  | Subtotal | 3699 | 474147.0 | 5.6 | 128.2 | 294 | 19107.2 | 4.5 | 65.0 |
| Total** | 1999-2004 | 65547 | 5361643.4 | 100.0 | 81.8 | 4203 | 199570.4 | 100.0 | 47.5 |
|  | 2004-05 | 11143 | 1041311.4 | 100.0 | 93.4 | 1620 | 76872.6 | 100.0 | 47.5 |
|  | 2005-06 | 10790 | 1087535.8 | 100.0 | 100.8 | 1598 | 72065.5 | 100.0 | 45.1 |
|  | 2006-07 | 9621 | 1031577.3 | 100.0 | 107.2 | 1680 | 80723.5 | 100.0 | 48.0 |
|  | Total ${ }^{\text {** }}$ | 97101 | 8522067.9 | 100.0 | 87.8 | 9101 | 429232.0 | 100.0 | 47.2 |

*Based on borrower estimates at the time of loan registration.
$*$ Details may not add up to totals because of rounding.
Annual data for 1999-2004 are available in prior annual reports at www.ic.gc.ca/csbfa.

[^8]Annual data for 1999-2004 are available in prior annual reports at www.ic.gc.calcsbfa.

## Appendix C

Small Business Loans Act Tables


| Table I: Revenues and |  |  | Related |  |  | ns | e | Apri | 19 | to M | 1 | 19 | B | rog |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year loans were made | ```Amount of loans ($000)``` | Type of revenues and expenses | Year associated fees were due and associated claims were received (\$000) |  |  |  |  |  |  |  |  |  |  |  | Cumulative revenues and expenses (\$000) |
|  |  |  | 1995-96 | 1996-97 | 1997-98 | 1998-99 | 1999-2000 | 2000-01 | 2001-02 | 2002-03 | 2003-04 | 2004-05 | 2005-06 | 2006-07 |  |
| 1995-96 | 2243156.5 | 2\% registration fees <br> $1.25 \%$ administration fees* <br> Prior years' fee refunds <br> Claims paid <br> Prior years' claim refunds <br> Annual cash flow | 44625.0 13763.7 <br> (718.4) <br> 57670.3 | $\begin{array}{r} 21785.3 \\ (144.4) \\ (22588.2) \\ (947.3) \\ \hline \end{array}$ | $\begin{array}{r} 16793.6 \\ (28.7) \\ (63065.4) \\ 35.2 \\ (46265.3) \\ \hline \end{array}$ | $\begin{array}{r} 11846.6 \\ (5.9) \\ (64808.6) \\ 107.8 \\ (52860.0) \end{array}$ | 8238.3 $(1.7)$ $(42886.2)$ 104.5 $(34545.2)$ | 4261.7 $(0.6)$ $(18270.3)$ 248.9 $(13760.2)$ | $\begin{array}{r} 2847.4 \\ (0.6) \\ (8987.3) \\ 100.4 \\ (6040.2) \end{array}$ | 1709.1 $(1.6)$ $(5211.7)$ 107.7 $(3396.4)$ | 906.9 $(3.3)$ $(2572.2)$ 125.0 $(1543.6)$ | $\begin{array}{r} 385.1 \\ (0.1) \\ (775.7) \\ 33.8 \\ (357.0) \end{array}$ | $\begin{array}{r} (238.2) \\ 50.4 \\ (187.9) \end{array}$ | $\begin{array}{r} (167.9) \\ 58.3 \\ (109.5) \\ \hline \end{array}$ | $\begin{array}{r} 44625.0 \\ 82537.7 \\ (186.8) \\ (230290.3) \\ 972.0 \\ (102342.4) \\ \hline \end{array}$ |
| 1996-97 | 2018862.3 | $2 \%$ registration fees $1.25 \%$ administration fees* Prior years' fee refunds Claims paid Prior years' claim refunds Annual cash flow |  | 40112.2 <br> 13145.4 <br> (517.6) <br> 52739.9 | $\begin{array}{r} 19027.4 \\ (117.4) \\ (21514.2) \\ 0.5 \\ (2603.7) \end{array}$ | $\begin{array}{r} 14591.2 \\ (4.4) \\ (51375.2) \\ 8.4 \\ (36780.1) \end{array}$ | $\begin{array}{r} 11079.4 \\ (0.7) \\ (49105.3) \\ 32.3 \\ (37994.3) \end{array}$ | $\begin{array}{r} 6220.0 \\ (0.8) \\ (31900.0) \\ 128.2 \\ (25552.6) \\ \hline \end{array}$ | $\begin{array}{r} 3734.9 \\ (0.8) \\ (15385.9) \\ 156.5 \\ (11495.3) \end{array}$ | $\left.\begin{array}{r} 2233.5 \\ (2.1) \\ (8263.1) \\ 84.1 \\ (5947.6) \end{array} \right\rvert\,$ | $\begin{array}{r} 1234.0 \\ (4.3) \\ (3707.6) \\ 175.1 \\ (2302.8) \end{array}$ | $\begin{array}{r} 582.8 \\ (0.1) \\ (1544.0) \\ 98.6 \\ (862.8) \end{array}$ | $\begin{array}{r} 342.4 \\ \\ (969.7) \\ 36.3 \\ (591.0) \end{array}$ | $\begin{array}{r} (427.8) \\ 86.3 \\ (341.5) \end{array}$ | 40112.2 72190.8 $(130.6)$ $(184710.5)$ 806.2 $(71731.9)$ |
| 1997-98 | 1977315.4 | $2 \%$ registration fees $1.25 \%$ administration fees* Prior years' fee refunds Claims paid Prior years' claim refunds Annual cash flow |  |  | 39321.8 12470.3 $(598.6)$ 51193.5 | $\begin{array}{r} 17920.8 \\ (140.8) \\ (16283.4) \\ 1496.6 \\ \hline \end{array}$ | $\begin{array}{r} 14811.7 \\ (0.9) \\ (45976.4) \\ 36.9 \\ (31128.7) \end{array}$ | $\begin{array}{r} 9064.7 \\ (1.0) \\ (40432.1) \\ 41.9 \\ (31326.5) \end{array}$ | $\begin{array}{r} 5861.5 \\ (1.1) \\ (30939.0) \\ 143.4 \\ (24935.2) \\ \hline \end{array}$ | $\begin{array}{r} 3150.3 \\ (3.3) \\ (17549.0) \\ 124.9 \\ (14277.1) \end{array}$ | $\begin{array}{r} 1723.7 \\ (6.1) \\ (6900.2) \\ 209.7 \\ (4972.9) \\ \hline \end{array}$ | 836.5 $(0.1)$ $(2834.0)$ 214.6 $(1783.0)$ | $\begin{array}{r} 548.4 \\ \\ (1420.3) \\ 108.7 \\ (763.1) \end{array}$ | $\begin{array}{r} 369.5 \\ \\ (579.3) \\ 85.2 \\ (124.7) \end{array}$ | 39321.8 66757.3 $(153.3)$ $(163512.1)$ 965.2 $(56621.1)$ |
| 1998-99 | 1613736.9 | $2 \%$ registration fees <br> $1.25 \%$ administration fees* <br> Prior years' fee refunds <br> Claims paid <br> Prior years' claim refunds Annual cash flow |  |  |  | 32110.1 <br> 10075.5 <br> (170.5) <br> 42015.0 | $\begin{array}{r} 15723.2 \\ (136.8) \\ (17963.8) \\ \\ (2377.4) \end{array}$ | $\begin{array}{r} 10362.4 \\ (2.5) \\ (39845.6) \\ 55.2 \\ (29430.5) \end{array}$ | $\begin{array}{r} 7407.4 \\ (1.2) \\ (40986.8) \\ 175.8 \\ (33404.8) \end{array}$ | $\begin{array}{r} 4309.2 \\ (4.1) \\ (24383.8) \\ 132.4 \\ (19946.3) \end{array}$ | $\begin{array}{r} 2153.9 \\ (8.3) \\ (9955.7) \\ 158.8 \\ (7651.4) \end{array}$ | $\begin{array}{r} 1056.4 \\ (0.2) \\ (4780.1) \\ 220.7 \\ (3503.1) \end{array}$ | 726.3 $(2381.3)$ 71.9 $(1583.1)$ | $\begin{array}{r} 559.7 \\ (1131.7) \\ 47.3 \\ (524.7) \end{array}$ | 32110.1 52373.9 $(153.1)$ $(141599.2)$ 862.1 $(56406.3)$ |
| Total** | 7853071.1 | 2\% registration fees <br> $1.25 \%$ administration fees* <br> Prior years' fee refunds <br> Claims paid <br> Prior years' claim refunds <br> Annual cash flow | 44625.0 13763.7 <br> 0.0 <br> (718.4) 0.0 <br> 57670.3 | 40112.2 34930.7 $(144.4)$ $(23105.9)$ 0.0 51792.6 | 39321.8 48291.3 $(146.1)$ $(85178.2)$ 35.7 2324.5 | 32110.1 54434.0 $(151.0)$ $(132637.7)$ 116.2 $(46128.4)$ | 0.0 49852.5 $(140.1)$ $(155931.7)$ 173.7 $(106045.7)$ | 0.0 29908.8 $(4.9)$ $(130447.9)$ 474.2 $(100069.8)$ | 0.0 19851.1 $(3.7)$ $(96299.0)$ 576.1 $(75875.5)$ | 0.0 11402.1 $(11.1)$ $(55407.6)$ 449.1 $(43567.5)$ | 0.0 6018.5 $(22.0)$ $(23135.8)$ 668.5 $(16470.8)$ | 0.0 2860.8 $(0.5)$ $(9933.8)$ 567.7 $(6505.8)$ | 0.0 <br> 1617.1 <br> 0.0 <br> $(5009.5)$ <br> 267.3 <br> $(3125.2)$ |  | 156169.0 273859.7 $(623.8)$ $(720112.1)$ 3605.5 $(287101.6)$ |

*Distribution of 1.25-percent administration fees among fiscal years has been determined on the estimated average loan outstanding amount of each fiscal year. **Details may not add up to totals because of rounding.

| Table 11: Summary of Financial Activities per Fiscal Year, SBL Program |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loans |  |  | Revenues |  |  |  | Expenditures |  |  |  | Net <br> lenses <br> revenditures <br> expens <br> ( 5000 ) <br> $(5)$ |
| Fiscal year | Number | Amount | $\begin{gathered} \text { Average } \\ \text { size } \\ (\$ 000) \end{gathered}$ | $\begin{gathered} \text { Registration } \\ \text { fees } \\ (\$ 000) \end{gathered}$ | $\begin{gathered} \text { Admin. } \\ \text { fees } \\ (\$ 000) \end{gathered}$ | Refunds of previous years' revenues (\$000) | $\begin{gathered} \text { Total } \\ \text { revenues } \\ (\$ 000) \end{gathered}$ | $\begin{gathered} \text { Number } \\ \text { of } \\ \text { claims } \end{gathered}$ | $\begin{gathered} \text { Claims } \\ \text { paid } \\ \text { (so00) } \end{gathered}$ | Refunds of previous years' expenditires (\$000) | $\begin{array}{\|c} \text { Total } \\ \text { expenditures } \\ (\$ 000) \end{array}$ |  |
| 1961-93 | 316286 | 9037415.5 | 28.6 | 46737.7 |  | (31.2) | 46706.5 | 17848 | 403526.9 | (10957.3) | 392569.6 | (345 863.1) |
| 1993-94 | 43351 | 2548797.2 | 58.8 | 50762.4 |  | (10.1) | 50752.2 | 1277 | 28810.9 | (2 163.5) | 26647.3 | 24104.9 |
| 1994-95 | 68377 | 4397136.1 | 64.3 | 87716.2 |  | (128.5) | 87587.7 | 1171 | 30662.0 | (1 587.0) | 29075.0 | 58512.7 |
| 1995-96 | 34613 | 2243156.5 | 64.8 | 44625.0 | 13763.7 | (460.5) | 57928.2 | 2256 | 80368.9 | (1 233.9) | 79135.1 | (21 206.8) |
| 1996-97 | 31002 | 2018862.3 | 65.1 | 40112.2 | 34930.7 | (154.1) | 74888.7 | 4210 | 169354.4 | (877.5) | 168476.9 | (93 588.2) |
| 1997-98 | 29064 | 1977315.4 | 68.0 | 39321.8 | 48291.3 | (148.1) | 87465.0 | 5428 | 223576.0 | (984.6) | 222591.4 | (135 126.4) |
| 1998-99 | 22524 | 1613736.9 | 71.6 | 32110.1 | 54434.0 | (151.0) | 86393.0 | 5262 | 229620.9 | (988.3) | 228632.6 | (142 239.6) |
| 1999-2000 |  |  |  |  | 49852.5 | (140.1) | 49712.4 | 4673 | 200264.1 | (1013.1) | 199251.0 | (149 538.3) |
| 2000-01 |  |  |  |  | 29908.8 | (4.9) | 29903.9 | 3680 | 152108.3 | (928.5) | 151179.8 | (121 276.1) |
| 2001-02 |  |  |  |  | 19851.1 | (3.7) | 19847.4 | 2664 | 105111.1 | (827.2) | 104283.9 | (84 436.5) |
| 2002-03 |  |  |  |  | 11402.1 | (11.1) | 11391.0 | 1708 | 61038.2 | (788.2) | 60250.0 | (48 859.0) |
| 2003-04 |  |  |  |  | 6018.5 | (22.0) | 5996.5 | 807 | 25671.6 | (853.0) | 24818.6 | (18822.1) |
| 2004-05 |  |  |  |  | 2860.8 | (0.5) | 2860.3 | 377 | 11001.7 | (755.9) | 10245.8 | (7385.0) |
| 2005-06 |  |  |  |  | 1617.1 | (0.0) | 1617.0 | 182 | 5186.7 | (312.2) | 4874.5 | (3 257.5) |
| 2006-07 |  |  |  |  | 929.1 | 0.0 | 929.1 | 112 | 2545.3 | (295.6) | 2249.7 | (1 320.6) |
| Total* | 545217 | 23836419.9 | 43.7 | 341385.3 | 273859.7 | (1 265.9) | 613979.1 | 51655 | 1728847.2 | (24 565.9) | 1704281.3 | (1090 302.2) |

[^9]
## Appendix D

Capital Leasing Pilot Project Tables


| Table I: Summary of Financial Activities per Fiscal Year, CLPP |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Leases |  |  | Revenues |  |  |  | Expenditures |  |  |  | Netrevenueslessexpenditures(\$000) |
| Fiscal year | Number | Amount (\$000) | $\begin{gathered} \text { Average } \\ \text { size } \\ \text { (\$000) } \end{gathered}$ | $\begin{aligned} & \text { Registration } \\ & \text { fees } \\ & \text { (\$000) } \end{aligned}$ | Admin. fees (\$000) | Refunds of previous years' revenues (\$000) | Total revenues (\$000) | Number of claims | Claims paid (\$000) | $\qquad$ | Total expenditures (\$000) |  |
| 2002-03 | 57 | 8773.7 | 153.9 | 172.3 | 38.3 |  | 210.6 |  |  |  | 0.0 | 210.6 |
| 2003-04 | 124 | 16208.5 | 130.7 | 318.8 | 161.3 |  | 480.2 |  |  |  | 0.0 | 480.2 |
| 2004-05 | 288 | 25973.7 | 90.2 | 510.3 | 353.7 |  | 864.1 | 1 | 11.3 |  | 11.3 | 852.8 |
| 2005-06 | 441 | 37977.7 | 86.1 | 745.2 | 606.4 | (0.3) | 1351.3 | 17 | 503.7 |  | 503.7 | 847.6 |
| 2006-07 | 551 | 44547.9 | 80.8 | 874.8 | 903.5 | (0.4) | 1777.9 | 16 | 448.3 |  | 448.3 | 1329.6 |
| Total ${ }^{*}$ | 1461 | 133481.4 | 91.4 | 2621.5 | 2063.3 | (0.7) | 4684.0 | 34 | 963.3 | 0.0 | 963.3 | 3720.7 |

*Details may not add up to totals because of rounding.
쁭

## 2006-07


ふ๐


$\quad 0.0$

|  | 0.0 |
| :--- | ---: |
| 1165.3 | 1165.3 |


N
$\begin{array}{rr}(0.4) & (963.3) \\ (448.3) & 0.0\end{array}$
0.0
3720.7
$\underset{\substack{172.3 \\ 38.3}}{\substack{1 \\ \hline}}$
Type of revenues and expenses
19.0
$(57.6)$
$(38.6)$
67.8
$(52.8)$
15.0
$\underset{\underset{\sim}{N}}{\stackrel{N}{\star}}$
(264.9)
(90.1)

| 745.2 |  |
| :--- | :--- |
| 219.7 | 351.4 |

(72.9)
278.1
$\begin{array}{ll}\infty & n \\ \underset{\sim}{\sim} \\ \infty & 0 \\ \end{array}$

 $\begin{array}{r}(448.3) \\ 0.0 \\ \hline 1329.6\end{array}$ | 210.6 | 480.2 | 852.8 | 847.6 | 1329.6 |
| ---: | ---: | ---: | ---: | ---: | ---: |

* Distribution of 1.25 percent administration fees among fiscal years has been determined on the estimated average lease outstanding amount of each fiscal

[^10]
[^0]:    ${ }^{1}$ Source: Industry Canada, Small and Medium-Sized Enterprise Financing in Canada, 2003.

[^1]:    ${ }^{2}$ Source: Equinox Management Consultants, SBLA and CSBFA Claims and Cost Experience, 2003.

[^2]:    ${ }^{3}$ Source: Industry Canada, Small and Medium-Sized Enterprise Financing in Canada, 2003.

[^3]:    For more detailed information, see Appendix B, Table V.

[^4]:    ${ }^{4}$ The Government of Canada's maximum contingent liability is calculated as the sum of the Government of Canada's contingent liability to each lender, per lending period, capped by the $90-50-10$ formula. This formula limits the Crown's payments to any lender according to the following: 90 percent of the first $\$ 250000$ of loans in a lender's account, 50 percent on the next $\$ 250000$ and 10 percent of all remaining funds.

[^5]:    ${ }^{5}$ The Government of Canada's maximum contingent liability is calculated as the sum of the Government of Canada's contingent liability to each lessor, per lease period, capped by the $90-50-10$ formula. This formula limits the Crown's payments with respect to any lessor according to the following: 90 percent of the first $\$ 250000$ of leases in a lessor's account, 50 percent on the next $\$ 250000$ and 10 percent of all remaining leases.

[^6]:    *Distribution of 1.25 percent administration fees among fiscal years has been determined on the estimated average loan outstanding amount **Details may not add up to totals because of rounding.

[^7]:    *Since loans can be used for multiple purposes, a given loan was associated with an asset type if more than 50 percent of the proceeds were devoted to that asset type. **Details may not add up to totals because of rounding.

[^8]:    *Details may not add up to totals because of rounding.

[^9]:    *Details may not add up to totals because of rounding.

[^10]:    ${ }_{* *}^{y}$ Details may not add up to totals because of rounding.

