



Canada-Maryland Trade



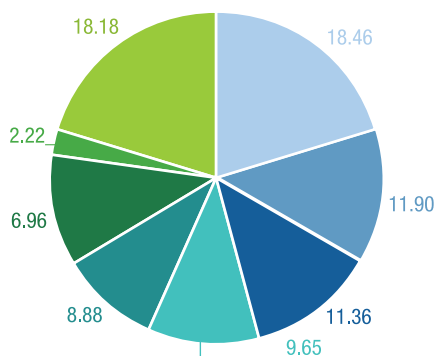
- Total trade between Maryland and Canada reached \$3.3 billion in 2006. Trade in agriculture and agri-food was worth \$252 million. Canada took in more than 37 percent of Maryland's total agricultural exports.
- In 2006, over half of Maryland's total export of poultry meat, including prepared meat, went to Canada. The value of Canada's share of these exports was \$18.5 million.
- On-farm production of crops and livestock provides a considerable amount of Maryland's agricultural-related jobs, although the food-processing sector generates the largest volume of farm-related employment. Canada is a major supporter of farm-related workers through the purchase of their products. Included in Maryland's exports to Canada were sales of \$16.3 million in prepared chicken and turkey meats as well as \$7.3 million in sauces and condiments. Maryland also exported yeasts, coffee and spices, corn chips and peanuts, ice cream and non-dairy frozen treats, and liqueurs to Canada in 2006.
- With sales of each worth over \$10 million in 2006, jelly powders, fresh vegetables and bakery products were Maryland's top three agricultural imports from Canada. Other imports included \$4.7 million worth of tomatoes, more than \$5 million in pork, poultry, and beef, and more than \$10 million in filleted and fresh fish. Vegetable oils, live plants, peppers, and whiskey were also key imports from Canada.

TRADE SUPPORTS MARYLAND'S FAMILIES

Canada's population is slightly less than the population of the state of California, but the face of agriculture remains the same for both Canada and the United States. Both in Canada and the United States, 98 percent of farms are family operations. Maryland's agricultural goods are exported worldwide. In 2006, the state's farm cash receipts totaled \$1.6 billion, and its agricultural exports were estimated at \$313 million. Agricultural exports help boost farm prices and income, while supporting about 3,700 jobs both on the farm and off the farm in food processing, storage, and transportation. Exports are increasingly important to Maryland's agricultural and statewide economy. Measured as exports divided by farm cash receipts, the state's reliance on agricultural exports was 19 percent in 2006.

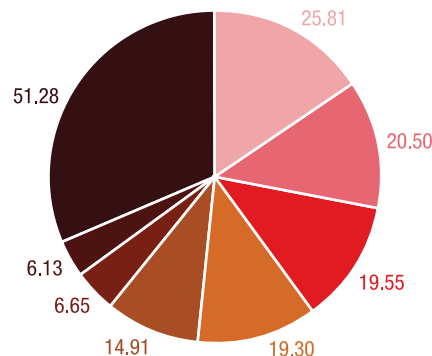
HOW IMPORTANT IS AGRICULTURE?

In the U.S., the agriculture and agri-food industry represents roughly 5% of GDP, and is responsible for roughly 24 million jobs when you consider everything from growing the food to selling it at the local supermarket. In Canada, the agriculture and agri-food industry generates 8% of the GDP. It also employs nearly 2.1 million people, or approximately one out of every eight Canadians. Agriculture remains a central component of Canada's economy.



Exports to Canada \$87.62 million

- Prepared Meat, Fish
- Preserved Food
- Fish and Seafood
- Miscellaneous Food
- Spices, Coffee, Tea
- Vegetables
- Ethyl Alcohol, Undenat, Und80%, Spirit Beverage
- Other



Imports from Canada \$164.12 million

- Food Preparation
- Vegetables
- Baking Related
- Preserved Food
- Fish and Seafood
- Ethyl Alcohol
- Sugars
- Other

Please visit our website: www.agr.gc.ca/usadvocacy

Pie Chart Data Source: World Trade Atlas (WTA), product group: Agri-food and Seafood, retrieved July 2007.

Canada-US state trade data sourced from WTA, product group: Agri-food and Seafood, retrieved Oct. 2007.

Additional sources include: USDA.

**Variations in pie chart data and general trade information may occur due to dates when data was retrieved.



Canada