



Canada-Massachusetts Trade



- Total trade between Canada and the state of Massachusetts was worth \$10 billion in 2006. A significant share of this trade came from machinery, plastic and precious stones. Trade in agriculture and agri-food products accounted for \$1.4 billion in the same year.
- For Massachusetts, key agriculture and agri-food commodities exported to Canada in 2006 were \$21.9 million worth of scallops and oysters, \$11.2 million in beef meals, \$16.4 million in baked goods, \$8.6 million in prepared foods, and \$3 million in fruit and nuts. From Massachusetts' famous cranberry bogs, Canada purchased nearly \$1.1 million in fresh cranberries.
- With large, dense populations, the states along the east coast of the U.S. are increasingly in need of outside sources of food. Suppliers in Canada thus have an important role in ensuring that consumption demands can be met in this region. Canada's exports to Massachusetts in 2006 included \$55.2 million in beef, pork, chicken and turkey meats, \$23.6 million in mixes and doughs, \$14.2 million in potatoes, \$12.1 million in tomatoes, and \$4.6 million in blueberries.
- Massachusetts is the top export market for Canadian fish and seafood. Sales in 2006 were dominated by lobsters, snow crab, Atlantic salmon, shrimp and scallops. In 2006, approximately 97 percent of Canada's exports of fish and seafood products to Massachusetts originated from Atlantic Canada's fisheries, which play an integral role in that region's local economies.

The Atlantic Canada fisheries sector accounts for 73 percent of total landings in Canada with top production in herring, shrimp, snow crab, scallops, mackerel and lobster. Snow crab has become Atlantic Canada's second most valuable seafood product with total 2005 landings valued at \$299 million - a 103 percent increase since 1998.

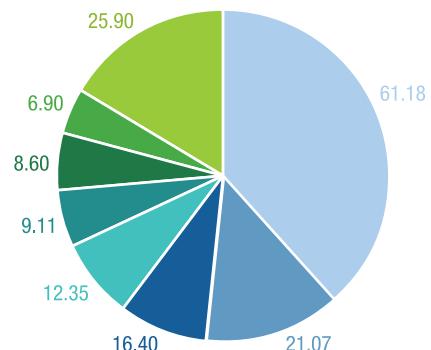


TRADE SUPPORTS NORTH AMERICAN FAMILIES

Canada's population is slightly less than the population of the state of California, but the face of agriculture remains the same for both Canada and the United States. Both in Canada and the United States, 98 percent of farms are family operations.

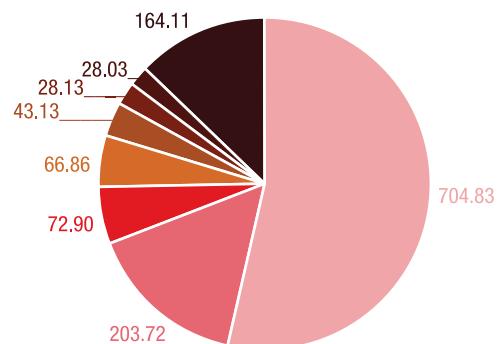
HOW IMPORTANT IS AGRICULTURE?

In the U.S., the agriculture and agri-food industry represents roughly 5% of GDP, and is responsible for roughly 24 million jobs when you consider everything from growing the food to selling it at the local supermarket. In Canada, the agriculture and agri-food industry generates 8% of the GDP. It also employs nearly 2.1 million people, or approximately one out of every eight Canadians. Agriculture remains a central component of Canada's economy.



Exports to Canada \$164.80 million

- Fish and Seafood
 - Prepared Meat, Fish
 - Baking Related
 - Gelatin & Derivative, Isinglass, Glues, Animal or Nesoi
- Preserved Food
 - Food Preparation
 - Animal Feed Preparation
 - Other



Imports from Canada \$1.31 billion

- Fish and Seafood
- Spices, Coffee, Tea
- Preserved Food
- Beef
- Vegetables
- Baking Related
- Other

Please visit our website: www.agr.gc.ca/usadvocacy

Pie Chart Data Source: World Trade Atlas (WTA), product group: Agri-food and Seafood, retrieved July 2007.
Canada-US state trade data sourced from WTA, product group: Agri-food and Seafood, retrieved Oct. 2007.

Additional sources include: USDA.
**Variations in pie chart data and general trade information may occur due to dates when data was retrieved.

