



Canada-New Hampshire Trade



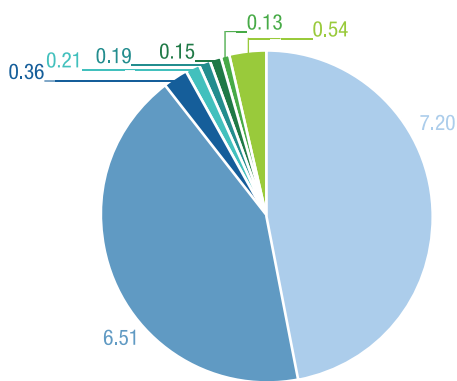
- Total bilateral trade between Canada and New Hampshire has skyrocketed since 2004, reaching \$5.8 billion in 2006. The agriculture and agri-food component of this trade was worth \$156.8 million. Canada is New Hampshire's top export market for agriculture and agri-food products.
- Thirty-three percent of New Hampshire's agriculture and agri-food trade to Canada in 2006 was made up of fish and seafood. Canada purchased \$5.5 million in lobsters, as well as pollock, cod, and prepared fishsticks from New Hampshire's seafood sector. Other New Hampshire agricultural exports to Canada included sugar-containing candy, vinegar, yogurt, live plants and maple sugar/syrup.
- In return, Canada supplied New Hampshire consumers with high quality fish and seafood products and a variety of other well-known Canadian specialties such as maple syrup, beer and whiskey. Canada's top three agriculture and agri-food exports to New Hampshire were \$17 million in frozen crabs, \$7.4 million in fresh lobsters as well as beef, pork and pork products, and maple syrup, valued at \$12 million, \$19 million, and \$19.3 million, respectively. Other items traded were live plants and Christmas trees, whiskey, yeasts, beer and hay.

TRADE SUPPORTS NEW HAMPSHIRE'S FAMILIES

Canada's population is slightly less than the population of the state of California, but the face of agriculture remains the same for both Canada and the United States. Both in Canada and the United States, 98 percent of farms are family operations. In New Hampshire, 86.7 percent of the 3,363 commercial farms in the state are family owned or operated. Throughout North America, trade in farm and farm-related products is a family affair – even if the link is not always evident.

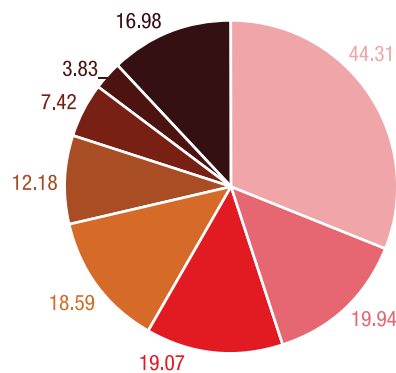
HOW IMPORTANT IS AGRICULTURE?

In the U.S., the agriculture and agri-food industry represents roughly 5% of GDP, and is responsible for roughly 24 million jobs when you consider everything from growing the food to selling it at the local supermarket. In Canada, the agriculture and agri-food industry generates 8% of the GDP. It also employs nearly 2.1 million people, or approximately one out of every eight Canadians. Agriculture remains a central component of Canada's economy.



Exports to Canada \$15.29 million

- Fish and Seafood
- Cocoa
- Sugars
- Vinegar and Substitutes for Vinegar from Acetic Acid
- Baking Related
- Dairy, Eggs, Honey
- Beef
- Other



Imports from Canada \$142.32 million

- Fish and Seafood
- Sugars
- Prepared Meat, Fish
- Pork, Fresh or Frozen
- Beef
- Live Trees and Plants
- Misc. Grain, Seed
- Other

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Pie Chart Data Source: World Trade Atlas (WTA), product group: Agri-food and Seafood, retrieved July 2007. Canada-US state trade data sourced from WTA, product group: Agri-food and Seafood, retrieved Oct. 2007. Additional sources include: USDA, www.georgiaencyclopedia.org

**Variations in pie chart data and general trade information may occur due to dates when data was retrieved.

